LANTRONIX INC Form 10-Q November 14, 2006

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2006

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____.

Commission file number: 1-16027

LANTRONIX, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 33-0362767 (I.R.S. Employer Identification No.)

15353 Barranca Parkway, Irvine, California (Address of principal executive offices)

92618 (Zip Code)

(949) 453-3990

(Registrant's telephone number, including area code)

Former name, former address and former fiscal year, if changed since last report: N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the

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Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer o

Non-accelerated filer x.

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes o No x.

As of November 10, 2006, 59,596,957 shares of the Registrant's common stock were outstanding.

LANTRONIX, INC.

FORM 10-Q FOR THE FISCAL QUARTER ENDED September 30, 2006

INDEX

		Page
PART I.	FINANCIAL INFORMATION	1
Item 1.	Financial Statements.	1
	Unaudited Condensed Consolidated Balance Sheets at September 30, 2006 and June 30, 2006	1
	Unaudited Condensed Consolidated Statements of Operations for the Three Months Ended September 30, 2006 and 2005	2
	Unaudited Condensed Consolidated Statements of Cash Flows for the Three Months Ended September 30, 2006 and 2005	3
	Notes to Unaudited Condensed Consolidated Financial Statements.	4
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	9
Item 3.	Quantitative and Qualitative Disclosures About Market Risk.	16
Item 4.	Controls and Procedures.	17
PART II	OTHER INFORMATION	17
Item 1.	Legal Proceedings	17
Item 1A.	Risk Factors	17
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds.	26
Item 3.	Defaults Upon Senior Securities	26
Item 4.	Submission of Matters to a Vote of Security Holders	26
Item 5.	Other Information	26
Item 6	Exhibits	26

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

LANTRONIX, INC.

UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

	Sep	tember 30, 2006		June 30, 2006
		(In th	ousands)	
<u>ASSETS</u>				
Current Assets:				
Cash and cash equivalents	\$	7,687	\$	7,729
Marketable securities		94		88
Accounts receivable, net		2,734		3,087
Inventories, net		9,234		8,113
Contract manufacturers' receivable		681		1,049
Settlements recovery		14,096		15,325
Prepaid expenses and other current assets		553		577
Total current assets		35,079		35,968
Property and equipment, net		1,651		1,589
Goodwill		9,488		9,488
Purchased intangible assets, net		590		610
Officer loans		124		122
Other assets		38		38
Total assets	\$	46,970	\$	47,815
LIABILITIES AND STOCKHOLDERS'				
EQUITY				
Current Liabilities:				
Accounts payable	\$	9,821	\$	7,865
Accrued payroll and related expenses		1,386		1,596
Warranty reserve		495		693
Accrued settlements		15,153		16,767
Other current liabilities		3,055		3,675
Total current liabilities		29,910		30,596
Long-term liabilities		269		230
Long-term capital lease obligations		174		211
Commitments and contingencies				
Stockholders' equity:				
Common stock		6		6
Additional paid-in capital		183,355		182,857
Accumulated deficit		(167,101)		(166,450)
Accumulated other comprehensive income		357		365
Total stockholders' equity		16,617		16,778
Total liabilities and stockholders' equity	\$	46,970	\$	47,815

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See accompanying notes.

1

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LANTRONIX, INC.

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

Three Months Ended September 30, 2006 2005

(In thousands, except per share data)

N	Φ.	10.514	Φ.	10.040
Net revenues (1)	\$	12,514	\$	12,240
Cost of revenues (2)		5,907		6,120
Gross profit		6,607		6,120
Operating expenses:				
Selling, general and administrative		5,498		6,072
Research and development		1,718		1,403
Litigation settlement costs		15		-
Amortization of purchased intangible assets		18		2