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CIRCUIT CITY STORES INC  
Form 8-K  
December 02, 2003

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 8-K

Current Report

Pursuant to Section 13 or 15(d) of  
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 18, 2003  
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CIRCUIT CITY STORES, INC.  
-----

(Exact name of registrant as specified in its charter)

Virginia  
(State or other jurisdiction of  
incorporation or organization)

001-05767  
-----  
(Commission  
File No.)

54-0493875  
-----  
(I.R.S. Employer  
Identification No.)

9950 Mayland Drive, Richmond, Virginia 23233  
(Address of principal executive offices) (Zip Code)

(804) 527-4000  
(Registrant's telephone number, including area code)

N/A  
(Former name or Former Address, if Changed Since Last Report)

ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS.

On November 18, 2003, Circuit City Stores, Inc. completed the sale of its bankcard business, which included Visa and MasterCard credit card receivables and related cash reserves totaling approximately \$1.5 billion, to FleetBoston Financial for approximately \$1.3 billion in cash. Circuit City anticipates that the after-tax loss on the sale will be approximately \$82 million and that the

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net after-tax cash proceeds from the sale will total approximately \$279 million. The company expects to incur closing adjustments following the completion date of the sale. A copy of the company's press release announcing the completion of the sale of its bankcard business is filed with this report as Exhibit 99.1 and is incorporated herein by reference.

The sale agreement includes a transition services arrangement under which employees of Circuit City's finance operation will continue to service the bankcard accounts until final conversion, which is expected to occur in the company's first fiscal quarter ending May 31, 2004. FleetBoston Financial will reimburse Circuit City for operating costs incurred during the transition period.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS.

(a) Financial statements of business acquired.

Not applicable.

(b) Pro forma financial information.

The unaudited pro forma consolidated financial information with respect to the disposition of the company's bankcard business required by Item 7 of Form 8-K is included on pages 3 through 7 of this report and is incorporated herein by reference.

(c) Exhibits.

2.1 Purchase and Sale Agreement by and among Circuit City Stores, Inc., First North American National Bank, DC Funding International, Inc. and Fleet Bank (RI), National Association, dated as of October 21, 2003

99.1 Press Release dated November 19, 2003

CIRCUIT CITY STORES, INC.  
 UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS  
 SIX MONTHS ENDED AUGUST 31, 2003  
 (Amounts in thousands except per share data)

|  | Circuit City<br>Stores<br>Historical | Pro F<br>Adjust |
|--|--------------------------------------|-----------------|
| NET SALES AND OPERATING REVENUES             | \$ 4,089,020                         | \$              |
| Cost of sales, buying and warehousing        | 3,153,335                            |                 |
|  | -----                                | -----           |
| GROSS PROFIT                                 | 935,685                              |                 |
| Finance (loss) income                        | (155,415)                            |                 |
| Selling, general and administrative expenses | 1,043,795                            |                 |

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|  |    |           |       |
|--|----|-----------|-------|
| Interest expense                                       |    | 1,310     |       |
|  |    | -----     | ----- |
| Loss from continuing operations<br>before income taxes |    | (264,835) |       |
| Income tax benefit                                     |    | (96,666)  |       |
|  |    | -----     | ----- |
| NET LOSS FROM CONTINUING OPERATIONS                    | \$ | (168,169) | \$    |
|  |    | =====     | ===== |
| Weighted average common shares:                        |    |           |       |
| Basic  |    | 206,003   |       |
|  |    | =====     |       |
| Diluted  |    | 206,003   |       |
|  |    | =====     |       |
| NET LOSS PER SHARE FROM CONTINUING OPERATIONS:         |    |           |       |
| Basic  | \$ | (0.82)    |       |
|  |    | =====     |       |
| Diluted  | \$ | (0.82)    |       |
|  |    | =====     |       |

See accompanying notes to unaudited pro forma consolidated financial statements.

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CIRCUIT CITY STORES, INC.  
 UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS  
 YEAR ENDED FEBRUARY 28, 2003  
 (Amounts in thousands except per share data)

|  |    | Circuit City<br>Stores<br>Historical | Pro Fo<br>Adjustm |
|--|----|--------------------------------------|-------------------|
| NET SALES AND OPERATING REVENUES                           | \$ | 9,953,530                            | \$                |
| Cost of sales, buying and warehousing                      |    | 7,603,205                            |                   |
|  |    | -----                                | -----             |
| GROSS PROFIT   |    | 2,350,325                            |                   |
| Finance income   |    | 62,416                               |                   |
| Selling, general and administrative expenses               |    | 2,344,608                            |                   |
| Interest expense   |    | 1,093                                |                   |
|  |    | -----                                | -----             |
| Earnings from continuing operations<br>before income taxes |    | 67,040                               |                   |
| Provision for income taxes                                 |    | 25,475                               |                   |

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|   |    |         |       |
|---|----|---------|-------|
| NET EARNINGS FROM CONTINUING OPERATIONS               | \$ | 41,565  | \$    |
|   |    | =====   | ===== |
| Weighted average common shares:                       |    |         |       |
| Basic   |    | 207,217 |       |
|   |    | =====   |       |
| Diluted   |    | 209,203 |       |
|   |    | =====   |       |
| NET EARNINGS PER SHARE FROM<br>CONTINUING OPERATIONS: |    |         |       |
| Basic   | \$ | 0.20    |       |
|   |    | =====   |       |
| Diluted   | \$ | 0.20    |       |
|   |    | =====   |       |

See accompanying notes to unaudited pro forma consolidated financial statements.

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CIRCUIT CITY STORES, INC.  
UNAUDITED PRO FORMA CONSOLIDATED BALANCE SHEET  
AS OF AUGUST 31, 2003  
(Amounts in thousands)

|  | Circuit City<br>Stores<br>Historical | Pro<br>Adju |
|--|--------------------------------------|-------------|
| ASSETS   |                                      |             |
| Current Assets:  |                                      |             |
| Cash and cash equivalents                                      | \$ 633,072                           | \$          |
| Accounts receivable, net of allowance for<br>doubtful accounts | 168,450                              |             |
| Retained interests in securitized receivables                  | 617,860                              |             |
| Merchandise inventory  | 1,554,432                            |             |
| Prepaid expenses and other current assets                      | 60,179                               |             |
|  | -----                                | -----       |
| Total Current Assets   | 3,033,993                            |             |
| Property and equipment, net                                    | 625,532                              |             |
| Deferred income taxes  | 25,435                               |             |
| Other assets   | 35,477                               |             |
|  | -----                                | -----       |
| TOTAL ASSETS   | \$ 3,720,437                         | \$          |
|  | =====                                | =====       |

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### LIABILITIES AND STOCKHOLDERS' EQUITY

|  |    |           |
|--|----|-----------|
| Current Liabilities:                           |    |           |
| Accounts payable                               | \$ | 1,186,880 |
| Accrued expenses and other current liabilities |    | 126,685   |
| Deferred income taxes                          |    | 68,962    |
| Current installments of long-term debt         |    | 1,366     |
|  |    | -----     |
| Total Current Liabilities                      |    | 1,383,893 |
| <br>   |    |           |
| Long-term debt, excluding current installments |    | 10,630    |
| Accrued straight-line rent                     |    | 101,242   |
| Other liabilities                              |    | 68,169    |
|  |    | -----     |
| <br>   |    |           |
| TOTAL LIABILITIES                              |    | 1,563,934 |
|  |    | -----     |
| <br>   |    |           |
| Stockholders' Equity:                          |    |           |
| Circuit City common stock                      |    | 104,734   |
| Capital in excess of par value                 |    | 839,724   |
| Retained earnings                              |    | 1,212,045 |
|  |    | -----     |
| <br>   |    |           |
| TOTAL STOCKHOLDERS' EQUITY                     |    | 2,156,503 |
|  |    | -----     |
| <br>   |    |           |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY     | \$ | 3,720,437 |
|  |    | =====     |

See accompanying notes to unaudited pro forma consolidated financial statements.

### CIRCUIT CITY STORES, INC.

#### NOTES TO UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL STATEMENTS

The unaudited pro forma consolidated financial statements of Circuit City Stores, Inc. included on pages 3 through 5 give effect to the disposition of its bankcard business, which includes credit card receivables and related cash reserves. The disposition will be accounted for as a discontinued operation beginning with the third fiscal quarter ending November 30, 2003. The unaudited pro forma consolidated balance sheet assumes the disposition of the bankcard business on August 31, 2003. Pro forma information is based upon the historical consolidated balance sheet data of Circuit City as of that date.

The unaudited pro forma consolidated statements of operations give effect to the disposition of the bankcard business for the six month period ended August 31, 2003, and for the fiscal year ended February 28, 2003, as if the disposition occurred on March 1, 2002.

The unaudited pro forma consolidated financial statements should be read in conjunction with the historical consolidated financial statements and related notes incorporated by reference in the Circuit City Stores, Inc. Annual Report on Form 10-K for the fiscal year ended February 28, 2003, and included in Circuit City Stores, Inc. Quarterly Reports on Form 10-Q for the periods ended

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May 31, 2003, and August 31, 2003.

The pro forma adjustments are based on available information and assumptions that management believes are reasonable and are described in the following notes. The unaudited pro forma consolidated financial statements do not necessarily represent Circuit City's results of operations and financial position had the transaction occurred at such dates nor are they necessarily indicative of results of operations and financial position that may occur in the future.

- (A) The results of the bankcard business have been removed from the unaudited pro forma consolidated statements of operations. The pro forma adjustment to finance income reflects the elimination of securitization income, payroll and related fringe benefit expenses and other direct expenses of the bankcard business. The pro forma adjustment to selling, general and administrative expenses reflects the elimination of income attributed to North National Insurance Ltd., a separate insurance subsidiary of Circuit City, for insurance and debt cancellation products sold on behalf of the bankcard business. The pro forma adjustment to income taxes was made at an effective tax rate of 36%.

An after-tax loss of approximately \$82 million, which is not reflected in the unaudited pro forma consolidated statements of operations, is expected on the sale of the bankcard business. The \$82 million after-tax loss consists of approximately \$75 million of adjustments to the carrying value of Circuit City's retained interest in the bankcard portfolio and approximately \$7 million of other costs, including severance and lease termination.

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An after-tax loss of \$95 million was recognized during the second fiscal quarter ended August 31, 2003, to reflect the then-estimated net proceeds from the sale. To reflect the actual proceeds from the sale, a reduction of approximately \$20 million in the after-tax loss will be recorded in the third fiscal quarter ending November 30, 2003. Severance costs will be incurred ratably through the final conversion date and lease termination costs are expected to be incurred in the first fiscal quarter of next year.

- (B) The unaudited pro forma consolidated balance sheet reflects net cash proceeds of approximately \$324 million from the sale of the bankcard business, which includes credit card receivables and related cash reserves, as of August 31, 2003. The unaudited pro forma consolidated balance sheet includes adjustments to reflect an estimated after-tax loss of approximately \$85 million as of August 31, 2003.

The cash proceeds and after-tax loss as of the closing date will differ from the pro forma amounts presented as of August 31, 2003, because the proceeds are determined based on the credit card receivable and cash reserve balances as of the closing date. Based upon credit card receivable and cash reserve balances as of November 18, 2003, the estimated after-tax loss on the sale is expected to be approximately \$82 million and the estimated after-tax cash proceeds will be approximately \$279 million.

- (C) The pro forma adjustments to accounts receivable and retained interests in securitized receivables reflect the elimination of the assets sold.
- (D) The pro forma adjustment to property and equipment reflects the impairment of property and equipment as a result of the sale.

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- (E) The pro forma adjustment to accrued expenses and other current liabilities reflects the estimated liability for lease termination and severance costs resulting from the sale and assumes these costs were incurred on August 31, 2003.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CIRCUIT CITY STORES, INC.

By: /s/Philip J. Dunn

-----  
Philip J. Dunn  
Senior Vice President, Treasurer,  
Corporate Controller and  
Chief Accounting Officer

Date: December 2, 2003

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EXHIBIT INDEX

| Exhibit No. | Description of Exhibit   |
|-------------|--|
| 2.1         | Purchase and Sale Agreement by and among Circuit City Stores, Inc., First North American National Bank, DC Funding International, Inc. and Fleet Bank (RI), National Association, dated as of October 21, 2003 |
| 99.1        | Press Release dated November 19, 2003  |

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