

IDT CORP  
Form 8-K  
October 17, 2006

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

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**FORM 8-K**

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**CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): October 11, 2006

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**IDT CORPORATION  
(Exact name of registrant as specified in its charter)**

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|  |  |   |
|--|--|---|
| <b>Delaware</b><br>(State or other jurisdiction<br>of Incorporation) | <b>1-16371</b><br>(Commission File Number) | <b>22-3415036</b><br>(IRS Employer<br>Identification No.) |
|--|--|---|

|  |                            |
|--|----------------------------|
| <b>520 Broad Street</b><br><b>Newark, New Jersey</b><br>(Address of principal executive offices) | <b>07102</b><br>(Zip Code) |
|--|----------------------------|

Registrant's telephone number, including area code: (973) 438-1000

**Not Applicable**  
(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

.. Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

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- “ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - “ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - “ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.01. Completion of Acquisition or Disposition of Assets.**

On September 7, 2006, IDT Corporation (the “Registrant”) and its subsidiary IDT Dutch Holdings BV (“Dutch Holdings”) entered into a conditional Share Sale and Purchase Agreement (the “Agreement”) for the sale of the Registrant’s U.K.-based Toucan consumer phone services business (“Toucan business”) to Pipex Communications plc (“Pipex”). Pursuant to the terms of the Agreement, Pipex is assuming Toucan’s existing customer base and those employees supporting Toucan’s operations. The parties subsequently amended the Agreement to provide that the consideration is to consist of £4 million in Pipex ordinary shares and the repayment in cash of £20 million of obligations due by the Toucan business to the Registrant and certain of its affiliates. A copy of the amendment is annexed hereto as Exhibit 2.2. Consummation of the sale of the majority of the Toucan business occurred on October 11, 2006. The sale of the remainder of the Toucan business, a call center in Sligo, Ireland that supports the U.K. business, is expected to take place following receipt of applicable regulatory approvals and satisfying certain customary closing conditions. On October 12, 2006, the Registrant issued a press release regarding the consummation of the sale of the majority of the Toucan business, a copy of which is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

**Item 7.01. Regulation FD Disclosure.**

On October 12, 2006, the Registrant issued a press release announcing the consummation of the sale of the majority of the Toucan business described in Item 2.01 above. The press release is being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liabilities of such section, nor shall such information be deemed to be incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

**Item 9.01. Financial Statements and Exhibits.**

(b) Proforma Financial Information

(d) Exhibits

2.1 Share Sale and Purchase Agreement by and among the Registrant, Dutch Holdings and Pipex dated September 7, 2006. (Incorporated by reference to the Form 8-K, filed September 13, 2006)

2.2 Amendment Agreement, dated October 11, 2006, related to Share Sale and Purchase Agreement, dated September 7, 2006

99.1 Press Release issued by the Registrant, dated October 12, 2006.

IDT CORPORATION

INDEX TO UNAUDITED PROFORMA INFORMATION

|   | <b>Page</b> |
|---|-------------|
| Proforma Condensed Consolidated Financial Statements - Basis of Presentation                | F-2         |
| Proforma Condensed Consolidated Balance Sheet as of July 31, 2006                           | F-3         |
| Proforma Condensed Consolidated Statement of Operations for the year ended July 31, 2006    | F-4         |
| Proforma Condensed Consolidated Statement of Operations for the year ended July 31, 2005    | F-5         |
| Proforma Condensed Consolidated Statement of Operations for the year ended July 31, 2004    | F-6         |
| Notes and Management's Assumptions to Proforma Condensed Consolidated Financial Information | F-7         |

IDT CORPORATION

PROFORMA CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

BASIS OF PRESENTATION

(unaudited)

The proforma condensed consolidated balance sheet as of July 31, 2006, and the proforma condensed consolidated statements of operations for the three years in the period ended July 31, 2006, are based on the historical financial statements of the Registrant.

The proforma condensed consolidated balance sheet as of July 31, 2006, is presented as if the disposition of the Toucan business and receipt of the proceeds by the Registrant as described in item 2.01 of this Form 8-K occurred in its entirety on July 31, 2006. As set forth in Item 2.01 of this Form 8-K, as of October 11, 2006, the first stage of such disposition has been consummated.

The proforma condensed consolidated statements of operations for the three years in the period ended July 31, 2006, are presented as if the disposition of the Toucan business and receipt of the proceeds by the Registrant as described in Item 2.01 of this Form 8-K occurred on November 1, 2003, on which date the Registrant launched the Toucan business. The proforma condensed consolidated financial statements should be read in conjunction with the historical financial statements and notes related thereto appearing in the Registrant's Annual Reports on Form 10-K for the fiscal years ended July 31, 2006, 2005 and 2004.

Preparation of the proforma information was based on assumptions considered appropriate by the Registrant's management. The proforma financial information is unaudited and is not necessarily indicative of the results which would have occurred if the transactions described above had been consummated on November 1, 2003 for the proforma condensed consolidated statements of operations and on July 31, 2006 for the proforma condensed consolidated balance sheet, nor does it purport to represent the future financial position and the results of operations for future periods. In management's opinion, all adjustments necessary to reflect the effects of the transactions listed above have been made.

IDT CORPORATION  
PROFORMA CONDENSED CONSOLIDATED BALANCE SHEET  
As of July 31, 2006  
(in thousands, except share data)  
(unaudited)

|   | Historical          | Adjustments   | Proforma            |
|---|---------------------|---------------|---------------------|
| <b>Assets</b>                               |                     |               |                     |
| Current assets:                             |                     |               |                     |
| Cash and cash equivalents                   | \$ 119,109          | \$ 37,362 (A) | \$ 156,471          |
| Marketable securities                       | 395,713             | 8,069 (A)     | 403,782             |
| Trade accounts receivable, net              | 185,125             | (5,428) (B)   | 179,697             |
| Other current assets                        | 106,319             | (6,897) (B)   | 99,422              |
| Assets of discontinued operations           | 436,905             |               | 436,905             |
| <b>Total current assets</b>                 | <b>1,243,171</b>    |               | <b>1,276,277</b>    |
| Property, plant and equipment, net          | 292,152             | (1,654) (B)   | 290,498             |
| Goodwill                                    | 105,577             |               | 105,577             |
| Licenses and other intangibles, net         | 27,445              |               | 27,445              |
| Investments                                 | 46,855              |               | 46,855              |
| Other assets                                | 47,639              |               | 47,639              |
| <b>Total assets</b>                         | <b>\$ 1,762,839</b> |               | <b>\$ 1,794,291</b> |
| <b>Liabilities and stockholders' equity</b> |                     |               |                     |
| Current liabilities:                        |                     |               |                     |
| Trade accounts payable                      | \$ 82,327           | (7,257) (B)   | 75,070              |
| Accrued expenses                            | 260,087             | (3,866) (B)   | 256,221             |
| Deferred revenue                            | 134,286             | (1,216) (B)   | 133,070             |
| Capital lease obligations—current portion   | 18,940              |               | 18,940              |
| Other current liabilities                   | 42,312              | (2,224) (B)   | 40,088              |
| Liabilities of discontinued operations      | 141,860             |               | 141,860             |
| <b>Total current liabilities</b>            | <b>679,812</b>      |               | <b>665,249</b>      |
| Deferred tax liabilities, net               | 107,106             |               | 107,106             |
| Capital lease obligations—long-term portion | 32,122              |               | 32,122              |
| Notes payable—long-term portion             | 90,370              |               | 90,370              |
| Other liabilities                           | 6,850               |               | 6,850               |
| <b>Total liabilities</b>                    | <b>916,260</b>      |               | <b>901,697</b>      |

|   |              |            |              |
|---|--------------|------------|--------------|
| Minority interests  | 43,227       |            | 43,227       |
| Commitments and contingencies   |              |            |              |
| Stockholders' equity:   |              |            |              |
| Preferred stock, \$.01 par value; authorized shares—10,000,000; no shares issued  | —            |            | —            |
| Common stock, \$.01 par value; authorized shares—100,000,000; 25,074,860 shares issued; 15,178,173 shares outstanding         | 251          |            | 251          |
| Class A common stock, \$.01 par value; authorized shares—35,000,000; 9,816,988 shares issued and outstanding                  | 98           |            | 98           |
| Class B common stock, \$.01 par value; authorized shares—100,000,000; 76,879,179 shares issued; 71,402,204 shares outstanding | 768          |            | 768          |
| Additional paid-in capital  | 901,067      |            | 901,067      |
| Treasury stock, at cost, consisting of 9,896,687 shares of common stock, and of 5,476,975 shares of Class B common stock      | (220,169)    |            | (220,169)    |
| Accumulated other comprehensive income  | 1,496        |            | 1,496        |
| Retained earnings   | 119,841      | 46,015 (C) | 165,856      |
| Total stockholders' equity  | 803,352      |            | 849,367      |
| Total liabilities and stockholders' equity  | \$ 1,762,839 |            | \$ 1,794,291 |

IDT CORPORATION  
PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS  
FOR THE YEAR ENDED JULY 31, 2006  
(in thousands, except per share data)  
(unaudited)

|  | <b>Historical</b> | <b>Adjustments</b> |     | <b>Proforma</b> |
|--|-------------------|--------------------|-----|-----------------|
| Revenues   | \$ 2,226,422      | (68,225)           | (D) | \$ 2,158,197    |
| Costs and expenses:  |                   |                    |     |                 |
| Direct cost of revenues (exclusive of depreciation and amortization)   | 1,779,980         | (41,490)           | (D) | 1,738,490       |
| Selling, general and administrative  | 556,161           | (44,388)           | (D) | 511,773         |
| Depreciation and amortization  | 87,422            | (625)              | (D) | 86,797          |
| Restructuring and impairment charges   | 23,646            |                    |     | 23,646          |
| Total costs and expenses   | 2,447,209         |                    |     | 2,360,706       |
| Loss from operations   | (220,787)         |                    |     | (202,509)       |
| Interest income, net   | 9,416             | 565                | (D) | 9,981           |
| Investment and other income, net   | 7,284             |                    |     | 7,284           |
| Loss from continuing operations before minority interests and income taxes   | (204,087)         |                    |     | (185,244)       |
| Minority interests   | (16,177)          |                    |     | (16,177)        |
| Provision for income taxes   | (2,576)           | (3,946)            | (D) | (6,522)         |
| Loss from continuing operations  | \$ (222,840)      |                    |     | \$ (207,943)    |
| Basic and diluted loss per share from continuing operations  | \$ (2.32)         |                    |     | \$ (2.17)       |
| Weighted-average number of shares used in calculation of basic and diluted loss per share from continuing operations | 96,028            |                    |     | 96,028          |



## IDT CORPORATION

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS  
 FOR THE YEAR ENDED JULY 31, 2005  
 (in thousands, except per share data)  
 (unaudited)

|  | Historical   | Adjustments |     | Proforma     |
|--|--------------|-------------|-----|--------------|
| Revenues   | \$ 2,221,985 | \$ (43,129) | (D) | \$ 2,178,856 |
| Costs and expenses:  |              |             |     |              |
| Direct cost of revenues (exclusive of depreciation and amortization)   | 1,700,866    | (25,064)    | (D) | 1,675,802    |
| Selling, general and administrative  | 533,076      | (41,278)    | (D) | 491,798      |
| Depreciation and amortization  | 93,631       | (418)       | (D) | 93,213       |
| Restructuring and impairment charges   | 34,212       |             |     | 34,212       |
| Total costs and expenses   | 2,361,785    |             |     | 2,295,025    |
| Loss from operations   | (139,800)    |             |     | (116,169)    |
| Interest income, net   | 20,575       | 436         | (D) | 21,011       |
| Investment and other income, net   | 71,454       |             |     | 71,454       |
| Loss from continuing operations before minority interests and income taxes   | (47,771)     |             |     | (23,704)     |
| Minority interests   | (2,639)      |             |     | (2,639)      |
| Provision for income taxes   | (6,317)      |             |     | (6,317)      |
| Loss from continuing operations  | \$ (56,727)  |             |     | \$ (32,660)  |
| Basic and diluted loss per share from continuing operations  | \$ (0.58)    |             |     | \$ (0.34)    |
| Weighted-average number of shares used in calculation of basic and diluted loss per share from continuing operations | 97,049       |             |     | 97,049       |

## IDT CORPORATION

PROFORMA CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS  
 FOR THE YEAR ENDED JULY 31, 2004  
 (in thousands, except per share data)  
 (unaudited)

|  | Historical   | Adjustments    | Proforma     |
|--|--------------|----------------|--------------|
| Revenues   | \$ 2,066,815 | \$ (2,342) (D) | \$ 2,064,473 |
| Costs and expenses:  |              |                |              |
| Direct cost of revenues (exclusive of depreciation and amortization)   | 1,586,343    | (2,070) (D)    | 1,584,273    |
| Selling, general and administrative  | 464,363      | (4,573) (D)    | 459,790      |
| Depreciation and amortization  | 93,795       | (32) (D)       | 93,763       |
| Restructuring and impairment charges   | 58,220       |                | 58,220       |
| Total costs and expenses   | 2,202,721    |                | 2,196,046    |
| Loss from operations   | (135,906)    |                | (131,573)    |
| Interest income, net   | 23,512       | (14) (D)       | 23,498       |
| Gain on sale of subsidiary stock   | 9,418        |                | 9,418        |
| Investment and other income, net   | 37,145       |                | 37,145       |
| Loss from continuing operations before minority interests and income taxes   | (65,831)     |                | (61,512)     |
| Minority interests   | (33,728)     |                | (33,728)     |
| Benefit from income taxes  | 30,798       |                | 30,798       |
| Loss from continuing operations  | \$ (68,761)  |                | \$ (64,442)  |
| Basic and diluted loss per share from continuing operations  | \$ (0.78)    |                | \$ (0.73)    |
| Weighted-average number of shares used in calculation of basic and diluted loss per share from continuing operations | 87,920       |                | 87,920       |

IDT CORPORATION

NOTES AND MANAGEMENT'S ASSUMPTIONS  
TO THE PROFORMA CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

The following is a description of the proforma adjustments to the historical condensed consolidated financial statements:

- (A) The increase in cash and cash equivalents and marketable securities represent the proceeds from the sale of the Toucan business. Cash of the Toucan business on July 31, 2006, in the amount of \$7.7 million was retained by the Registrant and was not included in the disposition.
- (B) Reflects the removal of assets and liabilities of the Toucan business as if the sale was consummated on July 31, 2006.
- (C) Retained earnings has been adjusted for an estimated increase of \$46.0 million from the sale of the Toucan business as if the sale occurred on July 31, 2006.
- (D) Reflects the removal of the results of operations of the Toucan business as if the sale was consummated on November 1, 2003.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**IDT CORPORATION**

By: /s/ Marcelo Fischer  
Name: Marcelo Fischer  
Title: Chief Financial Officer and  
Treasurer

Dated: October 16, 2006

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EXHIBITS INDEX

| <b>Exhibit<br/>Number</b> | <b>Description</b>  |
|---------------------------|---|
| 2.1                       | Share Sale and Purchase Agreement among the Registrant, Dutch Holdings and Pipex dated September 7, 2006. (Incorporated by reference to the Form 8-K, filed September 13, 2006) |
| 2.2                       | Amendment Agreement, dated October 11, 2006, related to Share Sale and Purchase Agreement, dated September 7, 2006  |
| 99.1                      | Press Release issued by the Registrant, dated October 12, 2006.   |