

CHEMICAL & MINING CO OF CHILE INC

Form 6-K

December 07, 2012

UNITED STATES OF AMERICA

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**FORM 6-K**

REPORT OF FOREIGN ISSUER

PURSUANT TO RULE 13A-16 OR 15D-16

OF THE SECURITIES AND EXCHANGE ACT OF 1934

Includes financial statements and their related notes for the nine-month period ended September 30, 2012 filed by Sociedad Química y Minera de Chile S.A. before the Superintendencia de Valores y Seguros de Chile on November 20, 2012.

SOCIEDAD QUIMICA Y MINERA DE CHILE S.A.

(Exact name of registrant as specified in its charter)

CHEMICAL AND MINING COMPANY OF CHILE INC.

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(Translation of registrant's name into English)

El Trovador 4285, Santiago, Chile (562) 425-2000

(Address and phone number of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):  
82\_\_\_\_\_

On November 20, 2012, the Registrant filed with the Superintendencia de Valores y Seguros of Chile (the "SVS") a report that included information as to the Registrant's consolidated financial condition and results of operations for the nine-month period ended September 30, 2012. Attached is a summary of such consolidated financial information included in the summary and in the report filed with the Superintendencia de Valores y Seguros of Chile. This financial information was prepared on the basis of International Financial Reporting Standards ("IFRS").

THIS REPORT IS AN ENGLISH TRANSLATION OF, AND AN INTERNATIONAL FINANCIAL REPORTING STANDARDS PRESENTATION OF, THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2011 REPORT FILED WITH THE SUPERINTENDENCIA DE VALORES Y SEGUROS (SVS) IN CHILE, AND UNLESS OTHERWISE INDICATED, FIGURES ARE IN US DOLLARS.

CONSOLIDATED FINANCIAL STATEMENTS

For the period ended September 30, 2012

SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. AND SUBSIDIARIES

In Thousands of United States Dollars

This document includes:

- Consolidated Classified Statements of Financial Position
- Consolidated Statements of Income by Function
- Consolidated Statements of Comprehensive Income
- Consolidated Statements of Cash Flows
- Statements of Changes in Equity
- Notes to the Consolidated Financial Statements

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**CONSOLIDATED CLASSIFIED STATEMENTS OF FINANCIAL POSITION**

ASSETS	Note	As of September 30, 2012 ThUS\$	As of December 31, 2011 ThUS\$
Current assets			
Cash and cash equivalents	7.1	364,252	444,992
Other current financial assets	10.1	515,452	169,261
Other current non-financial assets	25	45,479	63,792
Trade and other receivables, current	10.2	549,720	412,062
Trade receivables due from related parties, current	9.6	88,163	117,139
Current inventories	8.0	839,918	744,402
Current tax assets	28.1	8,907	4,765
Total current assets		2,411,891	<b>1,956,413</b>
Non-current assets			
Other non-current financial assets	10.1	52,062	30,488
Other non-current non-financial assets	25	19,792	24,651
Trade receivables, non-current	10.2	1,330	1,070
Investments in equity-accounted investees	11.1	73,546	60,694
Intangible assets other than goodwill	13.1	4,048	4,316
Goodwill	13.1	38,605	38,605
Property, plant and equipment	14.1	1,897,097	1,755,042
Deferred tax assets	28.4	266	304
Total non-current assets		2,086,746	<b>1,915,170</b>
Total assets		4,498,637	<b>3,871,583</b>

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED CLASSIFIED STATEMENTS OF FINANCIAL POSITION, (continued)**

Liabilities and Equity	Note	As of September 30, 2012 ThUS\$	As of December 31, 2011 ThUS\$
<b>Liabilities</b>			
<b>Current liabilities</b>			
Other current financial liabilities	10.4	184,332	161,008
Trade and other payables, current	10.5	189,037	183,032
Trade payables due to related parties, current	9.7	82	873
Other current provisions	18.1	16,415	16,937
Current tax liabilities	28.2	43,005	75,418
Provisions for employee benefits, current	15.1	29,080	30,074
Other current non-financial liabilities	18.3	111,747	161,961
<b>Total current liabilities</b>		<b>573,698</b>	<b>629,303</b>
<b>Non-current liabilities</b>			
Other non-current financial liabilities	10.4	1,402,135	1,237,027
Other non-current provisions	18.1	6,861	8,595
Deferred tax liabilities	28.4	105,188	98,594
Provisions for employee benefits, non-current	15.1	40,178	33,684
<b>Total non-current liabilities</b>		<b>1,554,362</b>	<b>1,377,900</b>
<b>Total liabilities</b>		<b>2,128,060</b>	<b>2,007,203</b>
<b>Equity</b>			
	17		
Share capital		477,386	477,386
Retained earnings		1,859,002	1,351,560
Other reserves		(21,282 )	(16,112 )
<b>Equity attributable to owners of the Parent</b>		<b>2,315,106</b>	<b>1,812,834</b>
Non-controlling interest		55,471	51,546
<b>Total equity</b>		<b>2,370,577</b>	<b>1,864,380</b>
<b>Total liabilities and equity</b>		<b>4,498,637</b>	<b>3,871,583</b>

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF INCOME BY FUNCTION**

	Note	January to September		July to September	
		2012	2011	2012	<b>2011</b>
		ThUS\$	ThUS\$	ThUS\$	<b>ThUS\$</b>
Revenue	20	1,828,208	1,606,379	615,252	574,679
Cost of sales	27.2	(1,033,951)	(967,506 )	(352,924)	(332,987)
Gross profit		794,257	638,873	262,328	241,692
Other income	27.3	10,578	6,313	1,126	935
Administrative expenses	27.4	(74,328 )	(66,713 )	(26,041 )	(23,564 )
Other expenses by function	27.5	(24,774 )	(40,977 )	(9,251 )	(14,114 )
Other gains (losses)	27.6	145	4,629	124	(83 )
Gain (loss) from operating activities		705,878	542,125	228,286	204,866
Finance income		20,235	17,376	7,451	5,884
Finance costs	22	(41,520 )	(30,289 )	(15,062 )	(7,671 )
Share of profit of associates and joint ventures accounted for using the equity method		20,031	14,914	6,731	4,876
Foreign currency exchange differences	23	(17,689 )	(18,987 )	(2,384 )	(11,846 )
Gain (loss) before taxes		686,935	525,139	225,022	196,109
Income tax expense, continuing operations	28.4	(173,920 )	(132,696 )	(57,632 )	(49,303 )
Profit (loss) from continuing operations		513,015	392,443	167,390	146,806
Profit for the period		513,015	392,443	167,390	146,806
Profit attributable to Owners of the Parent		507,417	386,862	165,180	143,246
Non-controlling interest		5,598	5,581	2,210	3,560
Profit for the period		513,015	392,443	167,390	146,806

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF INCOME BY FUNCTION (continued)**

		January to September		July to September	
		2012	2011	2012	2011
	Note	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Earnings per share Common shares</b>					
Basic earnings per share (US\$ per share)	21	1.9279	1.4699	0.6276	0.5443
Basic earnings per share (US\$ per share) from continuing operations		1.9279	1.4699	0.6276	0.5443
<b>Diluted common shares</b>					
Diluted earnings per share (US\$ per share)	21	1.9279	1.4699	0.6276	0.5443
Diluted earnings per share (US\$ per share) from continuing operations		1.9279	1.4699	0.6276	0.5443

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	January to September		July to September	
	2012 ThUS\$	2011 ThUS\$	2012 ThUS\$	2011 ThUS\$
Statements of comprehensive income				
Profit for the period	513,015	392,443	167,390	146,806
Components of other comprehensive income before taxes and foreign currency translation difference				
Gain (loss) from foreign currency translation difference, before taxes	793	(1,646 )	117	(1,656 )
Other comprehensive income before taxes and foreign currency translation differences	793	(1,646 )	117	(1,656 )
Cash flow hedges				
(Gain) loss from cash flow hedges before taxes	(7,297 )	(2,700 )	(5,477 )	1,262
Other comprehensive income before taxes and cash flow hedges	(7,297 )	(2,700 )	(5,477 )	1,262
Other comprehensive income before taxes and actuarial gains (losses) from defined benefit plans	-	(75 )	-	-
Other reserves		-		
Other components of other comprehensive income before taxes	(6,504 )	(4,421 )	(5,360 )	(394 )
Income taxes associated with components of other comprehensive income				
Income taxes associated with cash flow hedges in other comprehensive income	1,425	540	1,232	(253 )
Income taxes associated with components of other comprehensive income	1,425	540	1,232	(253 )
Other comprehensive income	(5,079 )	(3,881 )	(4,128 )	(647 )
Total comprehensive income	507,936	388,562	163,262	146,159
Comprehensive income attributable to				
Owners of the Parent	502,247	383,095	160,994	142,713
Non-controlling interest	5,689	5,467	2,268	3,446
Total comprehensive income	507,936	388,562	163,262	146,159

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CASH FLOWS**

Statement of Cash Flows	Note	09/30/2012	09/30/2011
		ThUS\$	ThUS\$
Cash flows from (used in) operating activities			
Profit for the period		513,015	392,443
Adjustment to reconcile profit for the period			
Adjustment for decreases (increases) in inventories		(115,225 )	(108,384 )
Adjustment for decreases (increases) in trade receivables		(49,404 )	(176,036 )
Adjustment for decreases (increases) in other receivables from operating activities		(33,020 )	(25,273 )
Adjustment for decreases (increases) in trade payables		(65,085 )	(27,746 )
Adjustment for decreases (increases) in other payables from operating activities		(152,015 )	(55,166 )
Adjustment for depreciation and amortization		145,976	139,202
Adjustment for provisions		31,924	15,247
Adjustment for income tax expense		173,920	132,696
Adjustment for unrealized foreign currency translation loss (gain)		17,689	18,987
Adjustment for undistributed profit from associates		(20,031 )	(16,591 )
Other adjustments for items other than cash		47,534	67,489
Other adjustments for the effects on cash from investing or financing activities		(164 )	(303 )
Reconciling adjustments		(17,901 )	(35,878 )
Net cash from (used in) operating activities		495,114	356,565
Dividends received		13,411	2,517
Interest paid		(6,958 )	(4,331 )
Income tax paid		-	-
Net cash from (used in) operating activities		501,567	354,751
Cash flows from (used in) investing activities			
Cash flows from loss of control of subsidiaries or other businesses		961	-
Payments to acquire interest in joint ventures		(4,197 )	(4,500 )
Proceeds from the sale of property, plant and equipment		1,787	1,459
Acquisition of property, plant and equipment		(291,002 )	(387,451 )
Cash advances and loans granted to third parties		(606 )	-
Third parties payment of loans		-	437
Other cash inflows (outflows)		(324,045 )	(83,195 )
Net cash from (used in) investing activities		(617,102 )	(473,250 )

The accompanying notes form an integral part of these consolidated financial statements.





**CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)**

	Note	09/30/2012 ThUS\$	09/30/2011 ThUS\$
Cash flows from (used in) financing activities			
Proceeds from long-term loans		296,502	390,000
Repayment of loans		(180,000 )	(250,000 )
Dividends paid		(83,064 )	(83,560 )
Other cash inflows (outflows)		(5,511 )	(3,525 )
Net cash from (used in) financing activities		27,927	52,915
Net increase (decrease) in cash and cash equivalents before the effect of changes in the exchange rate		(87,608 )	(65,584 )
Effects of exchange rate fluctuations on cash held		6,868	(11,662 )
Net increase (decrease) in cash and cash equivalents		(80,740 )	(77,246 )
Cash and cash equivalents at beginning of period		444,992	524,652
Cash and cash equivalents at end of period	7	364,252	447,406

The accompanying notes form an integral part of these consolidated financial statements.

## STATEMENTS OF CHANGES IN EQUITY

	Share capital	Foreign currency translation difference reserves	Cash flow hedge reserves	Actuarial gains (losses) from defined benefit plans	Other reserves	Subtotal other reserves	Retained earnings	Equity attributable to owners of the Parent	Non-controlling interest	Controlling Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at beginning of the period	477,386	(1,251)	(10,230)	(2,954)	(1,677)	(16,112)	1,351,560	1,812,834	51,546	1,864,380
Restated opening balance of equity	477,386	(1,251)	(10,230)	(2,954)	(1,677)	(16,112)	1,351,560	1,812,834	51,546	1,864,380
Profit (loss)							507,417	507,417	5,598	513,015
Other comprehensive income		702	(5,872 )			(5,170 )		(5,170 )	91	(5,079 )
Comprehensive income		702	(5,872 )	-	-	(5,170 )	507,417	502,247	5,689	507,936
Dividends							25	25		25
Increase (decrease) in transfers and other changes									(1,764)	(1,764 )
Increase (decrease) in equity	-	702	(5,872 )	-	-	(5,170 )	507,442	502,272	3,925	506,197
Equity as of September 30, 2012	477,386	(549 )	(16,102)	(2,954)	(1,677)	(21,282)	1,859,002	2,315,106	55,471	2,370,577

The accompanying notes form an integral part of these consolidated financial statements.



## STATEMENTS OF CHANGES IN EQUITY

	Share capital	Foreign currency translation difference reserves	Cash flow hedge reserves	Actuarial gains (losses) from defined benefit plans	Other reserves	Retained earnings	Equity attributable to owners of the Parent	Non-controlling interest	Controlling Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at beginning of the period	477,386	1,530	(9,207 )	(2,036)	(9,713 )	1,155,131	1,622,804	48,016	1,670,820
Restated opening balance of equity	477,386	1,530	(9,207 )	(2,036)	(9,713 )	1,155,131	1,622,804	48,016	1,670,820
Profit (loss)	-	-	-	-	-	386,862	386,862	5,581	392,443
Other comprehensive income	-	(1,532 )	(2,160 )	(75 )	(3,767 )	-	(3,767 )	(114 )	(3,881 )
Comprehensive income	-	(1,532 )	(2,160 )	(75 )	(3,767 )	386,862	383,095	5,467	388,562
Dividends declared	-	-	-	-	-	(76,425 )	(76,425 )	-	(76,425 )
Increase (decrease) from transfers and other changes	-	-	-	-	-	-	-	(2,321 )	(2,321 )
Total changes in equity	-	(1,532 )	(2,160 )	(75 )	(3,767 )	310,437	306,670	3,146	309,816
Equity as of September 30, 2011	477,386	(2 )	(11,367 )	(2,111 )	(13,480)	1,465,568	1,929,474	51,162	1,980,636

The accompanying notes form an integral part of these consolidated financial statements.

**Sociedad Química y Minera de Chile S.A. and Subsidiaries**

Notes to the Consolidated Financial  
Statements

as of September 30, 2012

Sociedad Química y Minera de Chile S.A.

and Subsidiaries

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Notes to the consolidated financial statements as of June 30, 2012

**Note 1 – Identification and Activities of the Company and Subsidiaries**

**1.1 Historical background**

Sociedad Química y Minera de Chile S.A. "SQM" is an open stock corporation organized under the laws of the Republic of Chile, Tax Identification No.93.007.000-9. The Company was constituted by public deed issued on June 17, 1968 by the Notary Public of Santiago, Mr. Sergio Rodríguez Garcés. Its existence was approved by Decree No. 1,164 of June 22, 1968 of the Ministry of Finance, and it was registered on June 29, 1968 in the Registry of Commerce of Santiago, on page 4,537 No. 1,992. SQM's headquarters are located at El Trovador 4285, Fl. 6, Las Condes, Santiago, Chile. The Company's telephone number is +56 2 425-2000.

The Company is registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance (SVS) under No. 0184 dated March 18, 1983 and is subject to the inspection of the SVS.

**1.2 Main domicile where the Company performs its production activities**

The Company's main domiciles are: Calle Dos Sur plot No. 5 - Antofagasta; Arturo Prat 1060 - Tocopilla; Administración Building w/n - Maria Elena; Administración Building w/n Pedro de Valdivia - María Elena, Former Florencia office w/n - Sierra Gorda, Anibal Pinto 3228 - Antofagasta, Kilometer 1378 5 Norte Highway - Antofagasta, Coya Sur Plant w/n - Maria Elena, kilometer 1760 5 Norte Highway - Pozo Almonte, Pampa Yumbes w/n - Tal-tal.

**1.3 Codes of main activities**

The codes of the main activities as established by the Chilean Superintendence of Securities and Insurance are as follows:

-	1700 (Mining)
-	2200 (Chemical products)
-	1300 (Investment)

**1.4 Description of the nature of operations and main activities**

Our products are mainly derived from mineral deposits found in northern Chile. We mine and process caliche ore and brine deposits. The caliche ore in northern Chile contains the only known nitrate and iodine deposits in the world and is the world's largest commercially exploited source of natural nitrates. The brine deposits of the Salar de Atacama, a salt-encrusted depression within the Atacama desert in northern Chile, contain high concentrations of lithium and potassium as well as significant concentrations of sulfate and boron.





Notes to the consolidated financial statements as of September 30, 2012

**Note 1 – Identification and Activities of the Company and Subsidiaries (continued)**

**1.4 Description of the nature of operations and main activities, continued**

From our caliche ore deposits, we produce a wide range of nitrate-based products used for specialty plant nutrients and industrial applications, as well as iodine and iodine derivatives. At the Salar de Atacama, we extract brines rich in potassium, lithium, sulfate and boron in order to produce potassium chloride, potassium sulfate, lithium solutions, boric acid and bischofite (magnesium chloride). We produce lithium carbonate and lithium hydroxide at our plant near the city of Antofagasta, Chile, from the solutions brought from the Salar de Atacama. We market all of these products through an established worldwide distribution network.

We sell our products in more than 100 countries worldwide through a worldwide distribution network and generate our mainly revenue from foreign countries.

Our products are divided into six categories: specialty plant nutrition, iodine and its derivatives, lithium and its derivatives, industrial chemicals, potassium and other products and services, described as follows:

**Specialty plant nutrients** This business is characterized by being closely related to its customers to which it has specialized staff who provide expert advisory in best practices for fertilization according to each type of crop, soil and climate. Within this type of business, potassium derivative products and specially potassium nitrate have had a leading role given the contribution they make to develop crops insuring an improvement in post-crop life in addition to improving quality, flavor and fruit color. The potassium nitrate, which is sold in multiple formats and as a part of other specialty mixtures, is complemented by sodium nitrate, potassium sodium nitrate, and more than 200 fertilizing mixtures.

**Iodine:** is the biggest producer of iodine at worldwide level, which is a product which is widely used in the pharmaceutical industry, technology and nutrition. Additionally, iodine is used as X ray contrast media and polarizing film for LCD displays.

**Lithium:** the Company's lithium is mainly used for manufacturing rechargeable batteries for cell phones, cameras and notebooks. Through the manufacturing of lithium-based products, SQM provides significant materials to face great

challenges such as the efficient use of energy and raw materials. Lithium is not only used for rechargeable batteries and in new technologies for vehicles propelled by electricity, but is also used in industrial applications to lower melting temperature and to help saving costs and energy

Notes to the consolidated financial statements as of September 30, 2012

**Note 1 – Identification and Activities of the Company and Subsidiaries (continued)**

**1.4 Description of the nature of operations and main activities, continued**

**Industrial Chemicals** Industrial chemicals are products used as supplies for a number of production processes. SQM participates in this line of business during more than 30 years producing sodium nitrate, potassium nitrate, boric acid and potassium chloride. Industrial nitrates have increased their importance over the last few years due to their use as storage means for thermal energy at solar energy plants, which are widely used in countries as Spain and the United States in their search for decreasing CO<sub>2</sub> emissions

**Potassium:** The potassium is a primary essential macro-nutrient, and even though does not form part of the plant's structure, has a significant role for the developing of its basic functions, validating the quality of a crop, increasing post-crop life, improving the crop flavor, its amount in vitamins and its physical appearance. Within this business line, SQM has also potassium chlorate and potassium sulfate, both extracted from the salt layer located under the Salar de Atacama (the Atacama Saltpeter Deposit.)

**Other products and services:** This operating segment includes revenue from commodities, provision of services, interest, royalties and dividends.

**1.5 Other background**

Employees

As of September 30, 2012 and December 31, 2011, the Company's employees were as follows:

	09/30/2012	12/31/2011
Permanent employees	5,443	4,902

Notes to the consolidated financial statements as of September 30, 2012

**Note 1 – Identification and Activities of the Company and Subsidiaries (continued)**

**1.5 Other background, continued**

Main shareholders

The table below establishes certain information about the beneficial property of Series A and Series B shares of SQM as of September 30, 2012 and December 31, 2011. In respect to each shareholder which has interest of more than 5% of outstanding Series A or B shares. The information below is taken from our records and reports controlled in the Central Securities Depository and reported to the Superintendence of Securities and Insurance (SVS) and the Chilean Stock Exchange, whose main shareholders are as follows

Shareholder 09/30/2012	Number of Series A shares with ownership	% of Series A shares	Number of Series B shares with ownership	% of Series B shares B	Total % of shares
Inversiones El Boldo Limitada	44,751,196	31.33 %	17,571,676	14.60 %	23.68 %
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,558,830	31.20 %	9,273,799	7.70 %	20.45 %
The Bank of New York	-	-	46,765,048	38.85 %	17.77 %
Inversiones RAC Chile Limitada	19,200,242	13.44 %	2,699,773	2.24 %	8.32 %
Potasios de Chile S.A.(*)	18,009,147	12.61 %	-	-	6.84 %
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16 %	-	-	3.34 %
Banco Itau on behalf of investors	-	-	4,187,710	3.48 %	1.59 %
Inversiones La Esperanza Limitada	3,693,977	2.59 %	-	-	1.40 %
Banco Santander on behalf of foreign investors	-	-	2,901,415	2.41 %	1.10 %
Banco de Chile for others no residents	-	-	2,803,767	2.33 %	1.07 %

**(\*) Total Pampa Group 31.32%**

Shareholder as of 12/31/2011	Number of Series A shares with ownership	% of Series A shares	Number of Series B shares with ownership	% of Series B shares B	Total % of shares
Inversiones El Boldo Limitada	44,751,196	31.33 %	17,571,676	14.60 %	23.68 %

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Sociedad de Inversiones Pampa Calichera S.A.(*)	44,758,830	31.34	%	12,241,799	10.17	%	21.66	%
The Bank of New York	-	-		42,036,912	34.92	%	15.97	%
Inversiones RAC Chile Limitada	19,200,242	13.44	%	2,699,773	2.24	%	8.32	%
Potasios de Chile S.A.(*)	18,179,147	12.73	%	156,780	0.13	%	6.97	%
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16	%	-	-		3.34	%
Banchile Corredores de Bolsa S.A.	136,919	0.10	%	4,890,193	4.06	%	1.91	%
Corpbanca Corredores de Bolsa S.A.	11,189	0.01	%	4,264,250	3.54	%	1.62	%
Inversiones La Esperanza Limitada	3,693,977	2.59	%	-	-		1.40	%
Banco Itau on behalf of investors	-	-		3,693,080	3.07	%	1.40	%

(\* ) **Total Pampa Group 31.97%**

Notes to the consolidated financial statements as of September 30, 2012

**Note 2 - Bases of presentation for consolidated financial statements**

**2.1 Accounting period**

These consolidated financial statements cover the following period:

Consolidated Statements of Financial Position for the period ended September 30, 2012 and the year ended December 31, 2011.

- Consolidated Statements of Changes in Equity for the period ended September 30, 2012 and 2011.

Consolidated Statements of Comprehensive Income for the period between January 1 and September 30, 2012 and 2011.

- Consolidated Statements of Cash Flows, indirect method for the periods ended September 30, 2012 and 2011.

Notes to the consolidated financial statements as of September 30, 2012

**Note 2 - Bases of presentation for consolidated financial statements (continued)**

**2.2 Financial statements**

Interim and annual consolidated financial statements of Sociedad Química y Minera de Chile S.A. and Subsidiaries, have been prepared in accordance with International Financial Reporting Standards (hereinafter “IFRS”) and represent the full, explicit and unreserved application of the aforementioned international standards issued by the International Accounting Oversight Board (IASB).

These interim and annual consolidated financial statements reflect fairly the Company’s equity and financial position and the results of its operations, changes in the statement of recognized revenue and expenses and cash flows, which have occurred during the periods then ended.

IFRS establish certain alternatives for their application. Those applied by the Company and its subsidiaries are included in detail in this Note.

The accounting policies used in the preparation of these consolidated interim and annual accounts comply with each IFRS in force at their date of presentation.

**2.3 Basis of measurement**

The consolidated financial statements have been prepared on the historical cost basis except for the following material items:

- inventories are recorded at the lower of cost and net realizable value;
- other current and non-current financial liabilities at amortized cost;
- financial derivatives at fair value; and
- staff severance indemnities and pension commitments at actuarial value.



Notes to the consolidated financial statements as of September 30, 2012

**Note 2 - Bases of presentation for consolidated financial statements (continued)**

**2.4 Accounting pronouncements**

**Accounting pronouncements**

At the date of these consolidated financial statements, the following accounting pronouncements had been issued by the IASB but its application date is not effective.

New standards	Mandatory application for:
IAS 19 Employee Benefits	January 1, 2013
IAS 27 Separate Financial Statements	January 1, 2013
IFRS 9 Financial Instruments	January 1, 2013
IFRS 10 Consolidated financial statements	January 1, 2013
IFRS 11 Joint arrangements	January 1, 2013
IFRS 12 Disclosure of Interests in Other Entities	January 1, 2013
IFRS 13 Fair Value Measurement	January 1, 2013

**IAS 19 Revised “Employee Benefits”**

Issued in June 2011, supersedes IAS 19 (1998). This revised standard amends the recognition and measurement of defined benefit plan expenses and termination benefits. Additionally, it includes amendments to disclosures of all employee benefits.

**IAS 27 “Separate Financial Statements”**

Issued in May 2011, supersedes IAS 27 (2008). The scope of this standard is restricted from this change solely to separate financial statements, given that the aspects linked to the definition of control and consolidation were removed and included in IFRS 10. Its early adoption is allowed together with IFRS 10, IFRS 11 and IFRS 12 and the amendment to IAS 28.

**IFRS 9 “Financial Instruments”**

Issued in December 2009, amends the classification and measurement of financial assets.

Subsequently, this standard was amended in November 2010 to include the treatment and classification of financial liabilities. Its early adoption is permitted.

**IFRS 10 “Consolidated Financial Statements”**

Issued in May 2011, supersedes SIC 12 “Consolidation – Special Purpose Entities” and portions of IAS27 “Consolidated Financial Statements”. It establishes clarifications and new parameters for the definition of control, as well as the preparation of consolidated financial statements. Its early adoption is permitted together with IFRS 11, IFRS 12 and amendments to IAS 27 and IAS 28.

Notes to the consolidated financial statements as of September 30, 2012

**Note 2 - Bases of presentation for consolidated financial statements (continued)**

**2.4 Accounting pronouncements, continued**

**NIIF 11 “Joint Arrangements”**

Issued in May 2011, supersedes IAS 31 “Interests in Joint Ventures” and SIC 13 “Joint Controlled Entities”. Its amendments include the elimination of the concept of jointly-controlled assets and the possibility of proportional consolidation of entities under common control. Its early adoption is permitted together with IFRS 10, IFRS 12 and amendments to IAS 27 and IAS 28.

**IFRS 12 “Disclosure of Interests in Other Entities”**

Issued in May 2011, is applicable for entities with investments in subsidiaries, joint ventures and associates. Its early adoption is permitted together with IFRS 10, IFRS 11 and amendments to IAS 27 and IAS 28

**IFRS 13 “Fair Value Measurement”**

Issued in May, gathers in one single standard the method for measuring fair value of assets and liabilities and disclosures required for this purpose and incorporates new concepts and clarifications for measurement.

	Improvements and Amendments	Mandatory application for:
IAS 1	Presentation of Financial Statements	July 1, 2012
IFRS 7	Financial instruments: Information to disclosed	January 1, 2013
IAS 32	Financial instruments: Presentation	January 1, 2014
IAS 16	Property, Plant and Equipment	January 1, 2013
IAS 32	Financial instruments: Presentation	January 1, 2013
IAS 34	Intermediate Financial Information	January 1, 2013
IFRS 10	Consolidated Financial Statements	January 1, 2013
IFRS 11	Joint Agreements	January 1, 2013
IFRS 12	Disclosures of participation in other entities	January 1, 2013

**IAS 1 “Presentation of Financial Statements”**

Issued in June 2011, the main amendment is that it requires that items in Other Comprehensive Income must be classified and grouped by assessing whether they will be reclassified to subsequent periods. Its early adoption is permitted.

**IFRS 7 “Financial Instruments: Information to be disclosed”**

Issued on December 2011. Requires to improve the present disclosures of compensation of financial assets and liabilities, in order to increase the convergence between IFRS and USGAAP. These disclosures are centered in quantitative information about the acknowledged financial instruments which are compensated Financial Situation Status. Its anticipated adoption is allowed.

**IAS 32 “Financial Instruments: Presentation”**

Issued on December 2011. Explains the requirements for the compensation of financial assets and liabilities in the Financial Situation Status. Specifically, it indicates that the right to compensation must be available as of the date of the financial statement and not depend on a future event. Specifically, it states that the right to compensation must be available as of the date of the financial statement and not depend on a future event. It also indicates that it must be legally binding for the counterparts, in the normal course of the business as well as in the case of unpaid, insolvency, or bankruptcy. Its anticipated adoption is allowed.

Notes to the consolidated financial statements as of September 30, 2012

Improvements to the International Regulations of Financial Information, issued on May 2012.

**IAS 16 “Property, Plant, and Equipment”**

Clarifies that the spare parts and the service equipment will be classified as Property, Plant, and Equipment, instead of inventories, whenever it meets the definition of Property, Plant, and Equipment.

**IAS 32 “Presentation of Financial Instruments”**

Clarifies that the treatment of the capital gains tax related with the distribution and transaction costs.

**IAS 34 “Intermediate Financial Information”**

Clarifies the requirements to expose assets and liabilities by segments, during interim periods, confirming the same requirements applicable to the annual financial statements.

**IFRS 10 Consolidated Financial Statements**

**IFRS 11 “Joint Agreements”**

**IFRS 12 “Disclosures of participation in other entities”**

Issued on June 2012. Clarifies the transitory dispositions for IFRS 10, pointing out that it is necessary to apply it the first day of the annual period in which the regulation is adopted. Therefore, it could be necessary to make modifications to the comparative information presented in such period, if the evaluation of the control over investments defers of that recognized according to IAS 27/SIC 12.

The Company's management estimates that the adoption of standards, amendments and interpretations described above are under evaluation and it is expected that they will not have a significant impact on the Consolidated Financial Statements of the Company.

Notes to the consolidated financial statements as of September 30, 2012

**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.5 Transactions in foreign currency**

**(a) Functional and presentation currency**

The Company's quarter consolidated financial statements are presented in United States dollars ("U.S. dollars" or "USD"), which is the Company's functional and presentation currency and is the currency of the main economic environment in which it operates.

Consequently, the term foreign currency is defined as any currency other than U.S. dollar.

The consolidated financial statements are presented without decimals.

The conversion of the financial statements of foreign companies with functional currency other than U.S. dollars is performed as follows:

- Assets and liabilities using the exchange rate prevailing on the closing date of the consolidated financial statements.
- Statement of income account items using the average exchange rate for the year.
- Equity accounts are stated at the historical exchange rate prevailing at acquisition date.

Foreign currency translation differences which arise from the conversion of financial statements are recorded in the account "Foreign currency translation differences" within equity.

**(b) Basis of conversion**

**Domestic subsidiaries:**

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Assets and liabilities denominated in Chilean pesos and other currencies other than the functional currency (U.S. dollar) as of September 30, 2012 and December 31, 2011 have been translated to U.S. dollars at the exchange rates prevailing at those dates. The corresponding Chilean pesos were converted at Ch\$473,77 per US\$1.00 as of September 30, 2012, and Ch\$519.20 per US\$1.00 as of December 31, 2011.

The values of the UF (a Chilean peso-denominated, inflation-indexed monetary unit) used to convert the UF denominated assets and liabilities as of September 30, 2012 amounted to Ch\$22,591.05 (US\$47,68), and as of December 31, 2011 amounted to Ch\$22,294.03 (US\$42.94).

Notes to the consolidated financial statements as of September 30, 2012

**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.5 Transactions in foreign currency, (continued)**

**Foreign subsidiaries**

The exchange rates used to translate the monetary assets and liabilities expressed in foreign currency at the closing date of each period in respect to the U.S. dollar are detailed as follows:

	09/30/2012	12/31/2011
	US\$	US\$
Brazilian Real	2.03	1.88
New Peruvian Sol	2.60	2.77
Argentinean Peso	4.70	4.30
Japanese Yen	77.60	77.74
Euro	0.77	0.77
Mexican Peso	12.85	13.98
Australian Dollar	1.05	1.03
Pound Sterling	0.62	0.64
South African Rand	8.67	8.10
Ecuadorian Dollar	1.00	1.00
Chilean Peso	473.77	519.20
UF	47.68	42.94

**(c) Transactions and balances**

Non-monetary transaction balances denominated in a currency other than the functional currency (U.S. dollar) are translated using the exchange rate in force for the functional currency at the transaction date. Monetary assets and liabilities denominated in a foreign currency are translated at the exchange rate of the functional currency prevailing at the closing date of the consolidated classified statement of financial position. All differences are taken to the statement of income with the exception of all monetary items that provide an effective hedge for a net investment in a foreign operation. These items are recognized in other comprehensive income upon the disposal of the investment, at which time they are recognized in the statement of income. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.



Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.5 Transactions in foreign currency, continued**

**(d) Group entities**

The profit or loss, assets and liabilities of all those entities with a functional currency other than the presentation currency are translated to the presentation currency as follows:

Assets and liabilities are translated at the closing date exchange rate as of the date of the consolidated statement of financial position.

- Revenue and expenses in each profit or loss account are translated at average exchange rates for the year.

All resulting foreign currency exchange differences are recognized as a component separate in the foreign currency translation difference reserve

In consolidation, foreign currency exchange differences which arise from the conversion of a net investment in foreign entities are taken to net equity (other reserves). At the disposal date, these exchange differences are recognized in the statement of comprehensive income as part of the loss or gain from the sale.

**2.6 Basis of consolidation**

**(a) Subsidiaries**

Subsidiaries are all those entities on which Sociedad Química y Minera de Chile S.A. has the control to lead the financial and operating policies, which, in general, is accompanied by participation greater than half the voting rights. Subsidiaries are consolidated from the date in which control is transferred to the Company and are excluded from consolidation on the date in which this control ceases to exist. Subsidiaries apply the same accounting policies that its Parent.

In order to recognize the acquisition of an investment, the Company uses the acquisition method. Under this method, the acquisition cost is the fair value of assets delivered, of equity instruments issued and of liabilities incurred or assumed at the exchange date plus costs directly attributable to acquisition. Identifiable assets acquired and identifiable liabilities and contingencies assumed in a business combination are initially stated at their fair value at the acquisition date. For each business combination, the acquirer measures the non-controlling interests in the acquiree at fair value or as a proportional part of the acquiree's net identifiable assets.

## Notes to the consolidated financial statements as of September 30, 2012

## Note 2 - Basis of presentation for consolidated financial statements (continued)

## 2.6

## Basis of consolidation, continued

## Companies included in consolidation:

TAX ID No.	Foreign subsidiaries	Country of origin	Functional currency	Ownership interest			12/31/2011 Total
				09/30/2012 Direct	Indirect	Total	
Foreign	Nitratos Naturais Do Chile Ltda.	Brazil	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Nitrate Corporation Of Chile Ltd.	United Kingdom	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM North America Corp.	USA	US\$	40.0000	60.0000	100.0000	100.0000
Foreign	SQM Europe N.V.	Belgium	US\$	0.8600	99.1400	100.0000	100.0000
Foreign	Soquimich S.R.L. Argentina	Argentina	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Soquimich European Holding B.V.	The Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Corporation N.V.	Dutch Antilles	US\$	0.0002	99.9998	100.0000	100.0000
Foreign	SQI Corporation N.V.	Dutch Antilles	US\$	0.0159	99.9841	100.0000	100.0000
Foreign	SQM Comercial De México S.A. De C.V.	Mexico	US\$	0.0013	99.9987	100.0000	100.0000
Foreign	North American Trading Company	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Administración Y Servicios Santiago S.A. De C.V.	Mexico	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Perú S.A.	Peru	US\$	0.9800	99.0200	100.0000	100.0000
Foreign	SQM Ecuador S.A.	Ecuador	US\$	0.0040	99.9960	100.0000	100.0000
Foreign	SQM Nitratos Mexico S.A. De C.V.	Mexico	US\$	0.0000	51.0000	51.0000	51.0000
Foreign	SQMC Holding Corporation L.L.P.	USA.	US\$	0.1000	99.9000	100.0000	100.0000
Foreign	SQM Investment Corporation N.V.	Dutch Antilles	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	SQM Brasil Limitada	Brazil	US\$	2.7900	97.2100	100.0000	100.0000
Foreign	SQM France S.A.	France	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Japan Co. Ltd.	Japan	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	US\$	1.6700	98.3300	100.0000	100.0000
Foreign	SQM Oceania Pty Limited	Australia	US\$	0.0000	100.0000	100.0000	100.0000

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Foreign	Rs Agro-Chemical Trading A.V.V.	Aruba	US\$	98.3333	1.6667	100.0000	100.0000
Foreign	SQM Indonesia S.A.	Indonesia	US\$	0.0000	80.0000	80.0000	80.0000
Foreign	SQM Virginia L.L.C.	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Venezuela S.A.	Venezuela	US\$	-	-	-	100.0000
Foreign	SQM Italia SRL	Italy	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Comercial Caimán Internacional S.A.	Cayman Islands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Africa Pty.	South Africa	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Lithium Specialties LLC	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Iberian S.A.(**)	Spain	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Iodine Minera B.V.	The Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Agro India Pvt. Ltd.	India	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Beijing Commercial Co. Ltd.	China	US\$	0.0000	100.0000	100.0000	100.0000

## Notes to the consolidated financial statements as of September 30, 2012

## Nota 2 - Basis of presentation for consolidated financial statements (continued)

## 2.6

## Basis of consolidation, continued

## Companies included in consolidation:

TAX ID No.	Domestic subsidiaries	Country of origin	Functional currency	Ownership interest		Total	12/31/2011 Total
				09/30/2012 Direct	Indirect		
96.801.610-5	Comercial Hydro S.A.	Chile	US\$	0.0000	60.6383	60.6383	60.6383
96.651.060-9	SQM Potasio S.A.	Chile	US\$	99.9974	0.0000	99.9974	99.9974
96.592.190-7	SQM Nitratos S.A.	Chile	US\$	99.9999	0.0001	100.0000	100.0000
96.592.180-K	Ajay SQM Chile S.A.	Chile	US\$	51.0000	0.0000	51.0000	51.0000
86.630.200-6	SQMC Internacional Ltda.	Chile	Chilean peso	0.0000	60.6381	60.6381	60.6381
79.947.100-0	SQM Industrial S.A.	Chile	US\$	99.0470	0.9530	100.0000	100.0000
79.906.120-1	Isapre Norte Grande Ltda.	Chile	Chilean peso	1.0000	99.0000	100.0000	100.0000
79.876.080-7	Almacenes y Depósitos Ltda.	Chile	Chilean peso	1.0000	99.0000	100.0000	100.0000
79.770.780-5	Servicios Integrales de Tránsitos y Transferencias S.A.	Chile	US\$	0.0003	99.9997	100.0000	100.0000
79.768.170-9	Soquimich Comercial S.A.	Chile	US\$	0.0000	60.6383	60.6383	60.6383
79.626.800-K	SQM Salar S.A.	Chile	US\$	18.1800	81.8200	100.0000	100.0000
78.602.530-3	Minera Nueva Victoria Ltda.	Chile	US\$	99.0000	1.0000	100.0000	100.0000
78.053.910-0	Proinsa Ltda.	Chile	Chilean peso	0.0000	60.5800	60.5800	60.5800
76.534.490-5	Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	Chile	Chilean peso	0.0000	100.0000	100.0000	100.0000
76.425.380-9	Exploraciones Mineras S.A.	Chile	US\$	0.2691	99.7309	100.0000	100.0000
76.064.419-6	Comercial Agrorama Ltda. (*)	Chile	Chilean peso	0.0000	42.4468	42.4468	42.4468
76.145.229-0	Agrorama S.A. (***)	Chile	Chilean peso	0.0000	60.6377	60.6377	60.6377

(\*) Comercial Agrorama Ltda. was consolidated given that the Company has control through subsidiary Soquimich Comercial S.A.

(\*\*) On December 14, 2011, Fertilizantes Naturales S.A. changed its company name to SQM Iberian S.A.

(\*\*\*) This subsidiary was incorporated on April 7, 2011.

Subsidiaries are consolidated on a line by line basis by including in the consolidated financial statements all of their assets, liabilities, revenues, expenses and cash flows upon making the respective adjustments and eliminations of intragroup operations.

The results from subsidiary companies acquired or disposed of during the year are included in consolidated statement of income accounts from the effective date of acquisition or up to the effective date of disposal, as applicable.

Non-controlling interests represent the portion of subsidiary net assets and operating results not owned directly or indirectly by the parent company.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.7 Significant accounting judgments, estimates and assumptions**

The information contained in these consolidated financial statements is the responsibility of the Company's management, who expressly indicate that they have applied all the principles and criteria included in IFRS, issued by the IASB.

In the accompanying consolidated financial statements, judgments and estimates have been made by management to quantify certain assets, liabilities, revenues, expenses and commitments recorded and or disclosed therein. Basically, these estimates refer to the following:

- The useful lives of tangible and intangible assets and their residual values.
- Impairment evaluations of certain assets, including trade receivables.
- Assumptions used for the actuarial calculation of commitments for employee pensions and staff severance indemnities.
- Provisions for commitments assumed with third parties and contingent liabilities.
- Inventory provisions based on technical studies which cover the different variables affecting products in stock (density, humidity, among others) and allowances on slow-moving spare parts in inventory.
- Future costs for the closure of mining facilities.
- The determination of the fair value of certain financial and non-financial assets and derivative instruments.
- The determination and allocation of fair values in business combinations

Although these estimates have been made considering information available as of the date of preparation of these consolidated financial statements, it is possible that events that may occur in the future could make their modification necessary in future years. Changes would be recorded prospectively, recognizing the effects of the change in estimates in the respective future consolidated financial statements.



**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies**

**3.1**

**Inventory**

The Company states inventories for the lower of cost and net realizable value. The cost price of finished products and products in progress includes direct costs of materials and; as applicable, labor costs, indirect costs incurred to transform raw materials into finished products and general expenses incurred in carrying inventories to their current location and conditions. The method used to determine the cost of inventories is weighted average cost.

The net realizable value represents the estimate of the sales price less all finishing estimated costs and costs which will be incurred in commercialization, sales and distribution processes.

Commercial discounts, rebates obtained and other similar entries are deducted in the determination of the acquisition price.

The Company conducts an evaluation of the net realizable value of inventories at the end of each year recording an estimate with a charge to income when these are overstated. When the circumstances, which previously caused the rebate ceased to exist, or when there is clear evidence of an increase in the net realizable value due to a change in the economic circumstances or prices of main raw materials, the estimate made previously is modified.

The valuation of obsolete, impaired or slow-moving products relates to their net estimated net realizable value.

Provisions on the Company's inventories have been made based on a technical study which covers the different variables which affect products in stock (density, humidity, among others.)

Raw materials, supplies and materials are recorded at the lower of acquisition cost or market value. Acquisition cost is calculated according to the annual average price method.



**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.2 Trade and other receivables**

Trade and other receivables relate to non-derivative financial assets with fixed and determinable payments and are not quoted in any active market. These arise from sales operations involving the products and/or services which the Company commercializes directly to its customers

These assets are initially recognized at their fair value (which is equivalent to their face value, discounting implicit interest for installment sales) and subsequently at amortized cost according to the effective interest rate method less a provision for impairment loss. An allowance for impairment loss is established for trade receivables when there is objective evidence that the Company will not be able to collect all the amounts which are owed to it according to the original terms of receivables.

Implicit interest in installment sales is recognized as interest income when interest is accrued over the term of the operation.

**3.3 Investments recognized using the equity method**

Interests in companies in which control is exercised together with another company (joint ventures) or in which the Company has significant influence (associated companies) are recorded using the equity method. Significant influence is assumed to exist when the Company has interest exceeding 20% of the investee's equity.

Under this method, the investment is recognized in the consolidated classified statement of financial position at cost plus changes subsequent to the acquisition in an amount proportional to the net associated company's equity using the ownership interest in the associate. The associated goodwill is included at the carrying value of the investee, and it is not subject to amortization. The debit or credit to profit or loss reflects the proportional amount in the associated companies' results for the reporting period.

Unrealized profit on transactions with associates and subsidiaries are eliminated in consolidation of the ownership percentage that the Company has on these entities. Unrealized losses are also eliminated unless the transaction

provided evidence of loss from impairment of the assets transferred.

Changes in equity of the associates are recognized proportionally with a debit or credit to “Other reserves” and classified according to their origin.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.3 Investments recognized using the equity method, continued**

The associated companies and the Company's reporting dates and policies are similar for equivalent transactions and events under similar circumstances.

In the event that significant influence is lost or the investment is sold or is available-for-sale, the equity value method is discontinued, suspending the recognition of proportional income.

If the resulting amount according to the equity method is negative, the Company's equity interest is reduced to zero in the consolidated classified statement of financial position unless the Company has a contractual commitment to resolve the equity position. In this case, the respective provision for risks and expenses is recorded.

Dividends received in these companies are recorded by reducing the equity value and proportional profit or loss recognized in conformity with their interest, and are included in the consolidated statement of income under the caption "Equity in income (losses) of associates and joint ventures accounted for using the equity method".

**3.4 Property, plant and equipment**

Tangible property, plant and equipment assets are stated at acquisition cost, net of the related accumulated depreciation, amortization and impairment losses that they might have experienced.

In addition to the price paid for the acquisition of tangible property, plant and equipment, the Company has considered the following concepts as part of the acquisition cost, as applicable:

1. Accrued interest expenses during the construction period which are directly attributable to the acquisition, construction or production of qualifying assets, which are those that require a substantial period prior to being ready for use. The interest rate used is that related to the project's specific financing or, should this not exist, the average

financing rate of the investor company. The amount capitalized for this concept is ThUS\$10,244 as of September 30, 2012 and ThUS\$22,249 as of December 31, 2011.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.4 Property, plant and equipment, continued**

2. The future costs that the Company will have to experience related to the closure of its facilities at the end of their useful life are included at the present value of disbursements expected to be required to settle the obligation.

Construction-in-progress is transferred to property, plant and equipment in operation once the assets are available for use and the related depreciation and amortization begins on that date.

Extension, modernization or improvement costs that represent an increase in productivity, ability or efficiency or an extension of the useful lives of property, plant and equipment are capitalized as a higher cost of the related assets. All the remaining maintenance, preservation and repair expenses are charged to expense as incurred.

Property, plant and equipment, net in the case of their residual values are depreciated using the straight-line method over its estimated useful lives. When portions of a property, plant and equipment item have different useful lives, these portions are recorded as separate items. The useful life is reviewed annually, and revised if necessary.

The useful lives used for the depreciation and amortization of assets included in property, plant and equipment are presented below.

The replacement of full assets which increase the asset's useful life or its economic capacity, are recorded as a higher value of property, plant and equipment with the related derecognition of replaced or renewed elements.

Based on the impairment analysis conducted by the Company's management it has been considered that the carrying value of assets does not exceed the net recoverable value of such assets.

Property, plant and equipment, net in the case of their residual values are depreciated using the straight-line method over its estimated useful lives, which constitute the period in which the Company expects to use them.. When portions of a property, plant and equipment item have different useful lives, these portions are recorded as separate items. The useful life is reviewed regularly (annually).



**Notes to the consolidated financial statements as of September 30, 2012****Note 3 – Significant accounting policies (continued)****3.4 Property, plant and equipment, continued**

The useful lives used for the depreciation and amortization of assets included in property, plant and equipment are presented below.

Types of property, plant and equipment	Life minimum	Life maximum
Buildings	3	60
Plant and equipment	3	35
Information technology equipment	3	10
Fixtures and fittings	3	35
Moto vehicles	5	10
Other property, plant and equipment	2	30

Gains or losses which are generated from the sale or disposal of property, plant and equipment are recognized as income (or loss) in the period and calculated as the difference between the asset's sales value and its net carrying value.

The Company obtains property rights and mining concessions from the Chilean State Government. Property rights are usually obtained without any initial cost (other than the payment of mining licenses and minor registration expenses) and when rights are obtained on these concessions, the Company retains them while it pays the related annual license fees. Such license fees, which are paid annually, are recorded as prepaid expenses and amortized over the following twelve month period. Amounts attributable to mining concessions acquired from third parties, which are not from the Chilean State, are recorded at their acquisition cost in property, plant and equipment.

Costs derived from daily maintenance of property, plant and equipment are recognized when incurred.

**3.5 Investment properties**

The Company recognizes as investment properties the net values of land, buildings and other properties held which it intends to commercialize under lease agreements, or to obtain proceeds from their sale as a result of those increases generated in the future in the respective market prices. These assets are not used in the activities and are not destined for the Company's own use.

Investment properties are initially stated at acquisition cost, which includes the acquisition price or production cost plus directly assignable expenses. Subsequently, investment properties are stated at their acquisition cost less accumulated depreciation, and the possible accrued provisions for value impairment.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.6 Financial information by operating segment**

IFRS 8 requires that companies adopt a “management approach” to disclose information on the operations generated by its operating segments. In general, this is the information that management uses internally for the evaluation of segment performance and making the decision on how to allocate resources for this purpose.

An operating segment is a group of assets and operations responsible for providing products or services subject to risks and performance different from those of other business segments. A geographical segment is responsible for providing products or services in a given economic environment subject to risks and performance different from those of other segments that operate in other economic environments.

For assets and liabilities the allocation to each segment is not possible given that these are associated with more than one segment, except for depreciation, amortization and impairment of assets, which are directly allocated to the applicable segments, in accordance with the criteria established in the costing process for product inventories.

The following operating segments have been identified by the Company:

- Specialty plant nutrients
- Industrial chemicals
- Iodine and derivatives
- Lithium and derivatives
- Potassium
- Other products and services

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.7**

**Revenue recognition**

Revenue includes the fair value of considerations received or receivable for the sale of goods and services during performance of the Company's activities. Revenue is presented net of value added tax, estimated returns, rebates and discounts and after the elimination of sales among subsidiaries.

Revenue is recognized when its amount can be stated reliably, it is possible that the future economic rewards will flow to the entity and the specific conditions for each type of activity -related revenue are complied with, as follows:

(a) Sale of goods

Sales of goods are recognized when the Company has delivered products to the customer, the customer has total discretion on the distribution channel and the price at which products are sold and there is no obligation pending compliance that could affect the acceptance of products by the customer. The delivery does not occur until products have been shipped to the customer or confirmed as received by customers when the related risks of obsolescence and loss have been transferred to the customer and the customer has accepted products in accordance with the conditions established in the sale, the acceptance period has ended or there is objective evidence that those criteria required for acceptance have been met.

Sales are recognized in consideration of the price set in the sales agreement, net of volume discounts and estimated returns at the date of the sale. Volume discounts are evaluated in consideration of annual foreseen purchases and in accordance with the criteria defined in agreements.

(b) Sales of services

Revenue associated with the rendering of services is recognized considering the degree of completion of the service as of the date of presentation of the consolidated classified statement of financial position, provided that the result from the transaction can be estimated reliably.



**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.7 Revenue recognition, continued**

(c) Interest income

Interest income is recognized when interest is accrued in consideration of the principal pending payment using the effective interest rate method.

(d) Income from dividends

Income from dividends is recognized when the right to receive the payment is established.

**3.8 Income tax and deferred taxes**

Corporate income tax for the year is determined as the sum of current taxes from the different consolidated companies. Current taxes are based on the application of the various types of taxes attributable to taxable income for the year.

Differences between the book value of assets and liabilities and their tax basis generate the balance of deferred tax assets or liabilities, which are calculated using the tax rates expected to be applicable when the assets and liabilities are realized.

In conformity with current Chilean tax regulations, the provision for corporate income tax and taxes on mining activity is recognized on an accrual basis, presenting the net balances of accumulated monthly tax provisional payments for the fiscal period and associated credits. The balances of these accounts are presented in current income taxes recoverable or current taxes payable, as applicable.

Tax on companies and variations in deferred tax assets or liabilities that are not the result of business combinations are recorded in statement of income accounts or equity accounts in the consolidated classified statement of financial position, considering the origin of the gains or losses which have generated them.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.8 Income tax and deferred taxes, continued**

As of the date of these consolidated financial statements, the carrying value of deferred tax assets has been reviewed and reduced to the extent there will not be sufficient taxable income to allow the recovery of all or a portion of the deferred tax assets. Likewise, as of the date of the consolidated financial statements, deferred tax assets that are not recognized were evaluated and not recognized as it was not more likely than not that future taxable income will allow for recovery of the deferred tax asset.

With respect to deductible temporary differences associated with investments in subsidiaries, associated companies and interest in joint ventures, deferred tax assets are recognized solely provided that it is more likely than not that the temporary differences will be reversed in the near future and that there will be taxable income with which they may be used.

The deferred income tax related to entries directly recognized in equity is recognized with an effect on equity and not with an effect on profit or loss.

Deferred tax assets and liabilities are offset if there is a legally receivable right of offsetting tax assets against tax liabilities and the deferred tax is related to the same tax entity and authority.

**3.9 Earnings per share**

The basic earnings per share amounts are calculated by dividing profit for the year attributable to ordinary owners of the parent by the weighted average number of ordinary shares outstanding during the year.

The Company has not conducted any type of operation of potential dilutive effect that assumes diluted earnings per share other than the basic earnings per share.





**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.10 Impairment of non-financial assets**

Assets subject to depreciation and amortization are subject to impairment testing, provided that an event or change in the circumstances indicates that the amounts in the accounting records may not be recoverable. An impairment loss is recognized for the excess of the book value of the asset over its recoverable amount.

The recoverable amount of an asset is the higher between the fair value of an asset or cash generating unit (“CGU”) less costs of sales and its value in use, and is determined for an individual asset unless the asset does not generate any cash inflows that are clearly independent from other assets or groups of assets.

When the carrying value of an asset exceeds its recoverable amount, the asset is considered an impaired asset and is reduced to its net recoverable amount.

In evaluating value in use, estimated future cash flows are discounted using a discount rate before taxes which reflects current market evaluation on the time value of money and specific asset risks.

An appropriate valuation model is used to determine the fair value less selling costs. These calculations are confirmed by valuation multiples, quoted share prices for subsidiaries quoted publicly or other available fair value indicators.

Impairment losses from continuing operations are recognized with a debit to profit or loss in the categories of expenses associated with the impaired asset function, except for properties reevaluated previously where the revaluation was taken to equity. In this case impairment is also recognized with a debit to equity up to the amount of any previous revaluation.

As of September 30, 2012 and December 31, 2011, the Company is unaware of any indication of impairment with regard to its assets.



**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.10 Impairment of non-financial assets, continued**

For assets other than acquired goodwill, an annual evaluation is conducted of whether there is impairment loss indicators recognized previously that might have already ceased to exist or decreased. The recoverable amount is estimated if such indicators exist. An impairment loss previously recognized is reversed only if there have been changes in estimates used to determine the asset's recoverable amount from the last time in which an impairment loss was recognized. If this is the case, the carrying value of the asset is increased to its recoverable amount. This increased amount cannot exceed the carrying value that would have been determined net of depreciation if an asset impairment loss would have not been recognized in prior years. This reversal is recognized with a credit to profit or loss unless an asset is recorded at the revalued amount. Should this be the case, the reversal is treated as an increase in revaluation

**3.11 Financial assets**

The Company classifies its financial assets under the following categories: at fair value through profit or loss, loans and trade receivables, financial assets held-to-maturity and financial assets available-for-sale. The classification depends on the purpose for which financial assets were acquired. Management determines the classification of its financial assets at the time of initial recognition.

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of assets is deemed to be impaired if and only if there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset or group of assets (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets.

(a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if it is acquired mainly for the purpose of being sold in the short-term. Derivatives are also classified as acquired for trading unless they are designated as hedge accounts. Assets under this category are classified as current assets and variations generated in fair value are directly recognized in profit or loss.



**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.11 Financial assets, continued**

(b) Loans and trade receivables

Loans and trade receivables are non-derivative financial assets with fixed or determinable payments not quoted in any active market. These are included in current assets, except for those with maturities exceeding 12 months from the closing date, which are classified as non-current assets. Loans and trade receivables are included under the caption “Trade and other receivables” in the consolidated classified statement of financial position and are stated at amortized cost. The subsequent measurement at amortized cost is calculated using the effective interest rate method less impairment.

(c) Financial assets held-to-maturity

Financial assets held-to-maturity are non-derivative financial assets with fixed or determinable payments and fixed maturities which management has the positive intention and ability of holding to maturity. If a significant amount of financial assets held to maturity were to be sold, the full category would be reclassified as available for sale. Assets in this category are stated at amortized cost.

(d) Financial assets available for sale

Financial assets available for sale are non-derivative instruments that have been designated in this category or are not classified in any of the other categories. They are included in non-current assets unless the Company intends to dispose of the investment in the 12 months following the closing date. These assets are stated at fair value, recognizing in other comprehensive income those variations in fair value, if any.

**3.12 Financial liabilities**

The Company classifies its financial liabilities under the following categories: at fair value through profit or loss, trade payables, interest-bearing loans or derivatives designated as hedging instruments.

The Company's management determines the classification of its financial liabilities at the time of initial recognition.

Financial debt obligations are recorded at face value and as non-current when maturity is over twelve months and as current when maturity is less than twelve months. Interest expenses are recorded the year in which they are accrued under a financial approach.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.12 Financial liabilities, continued**

In accordance with IAS 32 and 39, debt-related expenses are accounted for in the accompanying consolidated classified statements of financial position, deducting the associated debt and are imputed to the results of the year within the life of the debt using the effective interest rate method.

Financial liabilities are derecognized when the obligation is repaid, settled or it expires.

(a) Financial liabilities at fair value through profit or loss

Financial liabilities are classified at fair value when these are held for trading or designated in their initial recognition at fair value through profit or loss. This category includes derivative instruments not designated for hedge accounting.

(b) Trade payables

Trade payables to suppliers are subsequently stated at their amortized cost using the effective interest rate method.

(c) Interest-bearing loans

Loans are subsequently stated at amortized cost using the effective interest rate method. Amortized cost is calculated considering any premium or discount from the acquisition and includes costs of transactions which are an integral part of the effective interest rate.



**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.13**

**The environment**

In general, the Company follows the criteria of considering amounts used in environmental protection and improvement as environmental expenses. However, the cost of facilities, machinery and equipment used for the same purpose are considered property, plant and equipment

**3.14**

**Minimum dividend**

According to the Corporations Act, a publicly traded corporation must pay dividends according to the policy decided at the General Shareholders' Meeting of each year, with a minimum of 30% of the net income of the year if the corporation does not have unabsorbed accumulated deficit from prior years, unless it is otherwise decided with the unanimous vote of the issued and subscribed shares.

**3.15**

**Consolidated statements of cash flows**

Cash equivalents relate to short-term, highly liquid investments that are readily convertible into known amounts of cash and are subject to low risk of change in value, and expire in less than three months from the date of acquisition of the instrument

For the purposes of the consolidated statements of cash flows, cash and cash equivalents comprise the balance of cash and cash equivalents as defined previously.

The statement of cash flows includes cash movements performed during the year, determined using the indirect method.

**3.16**

**Obligations related to employee termination benefits and pension commitments**

Obligations with the Company's employees are in accordance with that established in the collective bargaining agreements in force formalized through collective employment agreements and individual employment contracts. In the case of the United States employees, certain obligations are in accordance with the related pension plan, valid until the year 2002.

These obligations are valued using actuarial calculations, which consider such assumptions as the mortality rate, employee turnover, interest rates, retirement dates, effects related to increases in employees' salaries, as well as the effects on variations in services derived from variations in the inflation rate.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.16 Obligations related to employee termination benefits and pension commitments, continued**

Actuarial losses and gains that may be generated by variations in previously defined obligations are directly recorded in profit or loss for the year.

Actuarial losses and gains have their origin in deviations between the estimate and the actual behavior of actuarial assumptions or in the reformulation of established actuarial assumptions.

The discount rate used by the Company for calculating the obligation was 6% for the periods ended September 30, 2012 and December 31, 2011.

The Company's subsidiary SQM North America has established pension plans for its retired employees that are calculated by measuring the projected obligation using a net salary progressive rate net of adjustments for inflation, mortality and turnover assumptions, deducting the resulting amounts at present value using a 6.5% interest rate, for 2012 and 2011. The net balance of this obligation is presented under the non-current provisions for employee benefits.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.17 Financial derivatives and hedge transactions**

Derivatives are recognized initially at fair value as of the date in which the derivatives contract is signed and subsequently they are valued at fair value. The method for recognizing the resulting loss or gain depends on whether the derivative has been designated as an accounting hedge instrument and if so, it depends on the type of hedging, which may be as follows:

- (a) Fair value hedge of assets and liabilities recognized (fair value hedges);
- (b) Hedging of a single risk associated with an asset or liability recognized or a highly possible foreseen transaction (cash flow hedge);

At the beginning of the transaction, the Company documents the relationship existing between hedging instruments and those entries hedged, as well as their objectives for risk management purposes and the strategy to conduct different hedging operations.

The Company also documents its evaluation both at the beginning and the end of each period of whether derivatives used in hedging transactions are highly effective to offset changes in the fair value or in cash flows of hedged entries.

The fair value of derivative instruments used for hedging purposes is shown in Note 10.3. (Hedge assets) Movements in the cash flow hedge reserve are classified as a non-current asset or liability if the remaining expiration period of the hedged item is higher than 12 months and as a current asset or liability if the remaining expiration period of the entry is lower than 12 months.

Investing derivatives are classified as a current asset or liability, and the change in their fair value is recognized directly in profit or loss.

- (a) Fair value hedge

The change in the fair value of a derivative is recognized with a debit or credit to profit or loss, as applicable. The change in the fair value of the hedged entry attributable to hedged risk is recognized as part of the carrying value of the hedged entry and is also recognized with a debit or credit to profit or loss.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.17 Financial derivatives and hedge transactions, continued**

For fair value hedging related to items recorded at amortized cost, the adjustment of the fair value is amortized against profit or loss during the period through maturity. Any adjustment to the carrying value of a hedged financial instrument for which the effective rate is used is amortized with a debit or credit to profit or loss at its fair value attributable to the risk being covered.

If the hedged entry is derecognized, the fair value not amortized is immediately recognized with a debit or credit to profit or loss.

(b) Cash flow hedges

The effective portion of gains or losses from the hedge instrument is initially recognized with a debit or credit to other reserves, whereas any ineffective portion is immediately recognized with a debit or credit to profit or loss, as applicable.

Amounts taken to equity are transferred to profit or loss when the hedged transaction affects profit or loss, as when the hedged interest income or expense is recognized when a forecasted sale occurs. When the hedged entry is the cost of a non-financial asset or liability, amounts taken to other reserves are transferred to the initial carrying value of the non-financial asset or liability.

Should the expected firm transaction or commitment no longer be expected to occur, the amounts previously recognized in equity are transferred to profit or loss. If a hedge instrument expires, is sold, finished, and exercised without any replacement, or if a rollover is performed or if its designation as hedging is revoked, the amounts previously recognized in other reserves are maintained in equity until the expected firm transaction or commitment occurs.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.18**

**Leases**

**(a)**

**Lease – Finance lease**

Leases are classified as finance leases when the Company holds substantially all the risks and rewards derived from the ownership. Finance leases are capitalized at the beginning of the lease at the lower of the fair value of the leased asset or the present value of minimum lease payments.

Each lease payment is distributed between the liability and the interest expenses to obtain ongoing interest on the pending balance of the debt. The respective lease obligations, net of interest expense, are included in other non-current liabilities. The interest element of finance cost is debited in the consolidated statement of income during the lease period so that a regular ongoing interest rate is obtained on the remaining balance of the liability for each year. The asset acquired through a finance lease is subject to depreciation over the lower of its useful life or the life of the agreement.

**(b)**

**Lease – Operating lease**

Leases in which the lessor maintains a significant part of the risks and rewards derived from the ownership are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are debited to the statement of income or capitalized (as applicable) on a straight-line basis over the lease period.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.19**

**Prospecting expenses**

Those prospecting expenses associated with mineral reserves being exploited are included under Inventory and amortized according to the estimated mineral content reserves. Prospecting expenses associated with future mineral reserves are presented under other non-financial assets as and when minerals included in the future reserve have caliche ore-grade, which makes the mining property economically commercializable.

Those expenses incurred on mining properties in which the product has a low caliche ore-grade that is not economically commercializable, are directly charged to profit or loss.

**3.20**

**Other provisions**

Provisions are recognized when:

- The Company has a present obligation as the result of a past event.
- It is more likely than not that certain resources must be used, including benefits, to settle the obligation.
- A reliable estimate can be made of the amount of the obligation.

In the event that the provision or a portion of it is reimbursed, the reimbursement is recognized as a separate asset solely if there is certainty of income.

In the consolidated statement of income, the expense for any provision is presented net of any reimbursement.



Should the effect of the time value of money be significant, provisions are discounted using a discount rate before taxes that reflects the liability's specific risks. When a discount rate is used, the increase in the provision over time is recognized as a finance cost.

The Company's policy is maintaining provisions to cover risks and expenses based on a better estimate to deal with possible or certain and quantifiable responsibilities from current litigation, compensations or obligations, pending expenses for which the amount has not yet been determined, collaterals and other similar guarantees for which the Company is responsible. These are recorded at the time the responsibility or the obligation that determines the compensation or payment is generated.

The Company determines and recognizes the cost related to employee vacation on an accrual basis.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.21 Compensation plans**

Compensation plans implemented through benefits in share-based payments settled in cash, which have been provided, are recognized in the financial statements at their fair value, in accordance with International Financial Reporting Standard No. 2 “Share-based payments”. Variations in the fair value of options granted are recognized with a charge to payroll on a straight-line basis during the period between the date on which these options are granted and the payment date. (See Note No.16).

**3.22 Good and service insurance expenses**

Payments for the different insurance policies which the Company contracts are recognized in expenses considering the proportional amount related to the time that they cover, regardless of payment terms. Amounts paid and not consumed are recognized as prepayments within current assets.

Costs of claims are recognized in profit or loss immediately after they become known, net of recoverable amounts from insurance companies. Recoverable amounts are recorded as a reimbursable asset from the insurance company under “Trade and other receivables”, calculated as established in the respective insurance policies.

**3.23 Intangible assets**

Intangible assets mainly relate to goodwill acquired, water rights, trademarks, and rights of way related to electric lines, development expenses, and computer software licenses.

**(a) Goodwill acquired**

Goodwill acquired represents the excess in acquisition cost on the fair value of the Company's ownership of the net identifiable assets of the subsidiary on the acquisition date. Goodwill acquired related to acquisitions of subsidiaries is included in goodwill, which is subject to impairment tests every time consolidated financial statements are issued and is stated at cost less accumulated impairment losses. Gains and losses related to the sale of an entity include the

carrying value of goodwill related to the entity sold.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.23 Intangible assets, continued**

This intangible asset is assigned to cash-generating units with the purpose of testing impairment losses. It is allocated based on cash-generating units expected to obtain benefits from the business combination from which the aforementioned goodwill acquired arose.

(b) Water rights

Water rights acquired by the Company relate to water from natural sources and are recorded at acquisition cost. Given that these assets represent rights granted on a perpetual basis to the Company, these are not amortized. However, they are subject to an impairment assessment on an annual basis.

(c) Right of way for electric lines

As required for the operation of industrial plants, the Company has paid rights of way in order to install wires for the different electric lines in third party land. These rights are presented under Intangible assets. Amounts paid are capitalized at the date of the agreement and charged to income according to the life of the right of way.

(d) Computer software

Licenses for IT programs acquired are capitalized based on costs that have been incurred to acquire them and prepare them to use the specific program. These costs are amortized over their estimated useful lives.

Expenses related to the development or maintenance of IT programs are recognized as an expense as and when incurred. Costs directly related to the production of unique and identifiable IT programs controlled by the Group and which probably will generate economic benefits that are higher than costs during more than a year, are recognized as intangible assets. Direct costs include expenses incurred for employees who develop IT programs and an adequate percentage of general expenses.

The costs of development for IT programs recognized as assets are amortized over their estimated useful lives.

No impairment of intangible assets exists as of September 30, 2012 and December 31, 2011

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 3 – Significant accounting policies (continued)**

**3.24 Research and development expenses**

Research and development expenses are expensed in the period in which the disbursement is made, with the exception of property, plant and equipment acquired for use in research and development, which are recognized in the accounting under the respective item within property, plant and equipment.

**3.25 Classification of balances as current and non-current**

In the attached statement of financial position, balances are classified in consideration of their remaining recovery (maturity) dates; i.e., those maturing on a date equal to or lower than twelve months are classified as current and those with maturity dates exceeding the aforementioned period are classified as non-current.

The exception to the foregoing relates to deferred taxes, which are classified as non-current, regardless of the anticipated recovery date.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 4 – Financial risk management**

**4.1 Risk management policy**

The Risk Management Policy of the Company is oriented towards safeguarding the stability and sustainability of Sociedad Química y Minera de Chile S.A. and Subsidiaries in relation to all such relevant financial uncertainty components.

The operations of the Company are subject to certain risk factors that may affect the financial position or results of the same. Among these risks, the most relevant are market risk, liquidity risk, currency risk, bad debt risk, and interest rate risk.

There may be additional risks that might also affect the commercial operations, the business, the financial position or the results of the Company, but at this time they are not significant.

The financial risk management structure includes identifying, determining, analyzing, quantifying, measuring and controlling these events. The Management, in particular the Finance Management, is responsible for constantly assessing the financial risk. The Company uses derivatives to cover a significant portion of these risks.

## Notes to the consolidated financial statements as of September 30, 2012

### Note 4 – Financial risk management (continued)

#### 4.2 Risk factors

##### 4.2.1 Market risk

Market risks are those uncertainties associated with fluctuations in market variables that affect the assets and liabilities of the Company, such as:

a) Country risk: The economic position of the countries where the Company has a presence may affect its financial position. For example, the sales carried out in emerging markets expose SQM to risks related to economic conditions and trends in those countries. On the other hand, inventories may also be affected by the economic situation of these countries and/ or the global economy, amongst other probable economic impacts.

b) Price volatility risk: The prices of the products of the Company are affected by the fluctuations of international prices of fertilizers and chemical products and changes in productive capacities or market demand, all of which might affect the Company's business, financial condition and operational results.

c) Commodity Price risk: The Company is exposed to changes in the prices of raw materials and energy which may have an impact on its production costs, thus giving rise to instability in the results.

At present, the Company has a direct annual expense close to US\$110 million on account of petrol, gas and equivalents and close to US\$ 60 million on account of electricity. Variations of 10% in the prices of energy the Company required to operate, may involve in the short-term movements in costs of approximately US\$17 million.

##### 4.2.2 Doubtful accounts risk

A contraction of the global economy and the potentially negative effects in the financial position of our clients may extend the receivables collection time for SQM, increasing the bad debt exposure. While measures have been taken in order to minimize risk, the global economy may trigger losses that might have a material adverse effect on the



business, financial position or the results of the Company's operations.

As a way to mitigate these risks, SQM actively controls debt collection and uses measures such as, loan insurance, letters of credit, and prepayments with regard to some receivables.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 4 – Financial risk management (continued)**

**4.2.3 Currency risk**

As a result of the influence in the price determination, of its relationship with sales costs and since a significant part of the business of the Company is carried out in that foreign currency, the functional currency of SQM is the United States dollar. However, the global business activities of the Company expose the same to the foreign exchange fluctuations of several currencies with respect to the US dollar. Therefore, SQM has hedge contracts to ensure its main mismatches (assets net of liabilities) in currencies other than the US dollar against the foreign exchange fluctuation. Those contracts are periodically up-dated depending upon the mismatch amount to be covered in these currencies. Occasionally and subject to the Board of Directors' approval, the Company insures cash flows from certain specific items in currency other than U.S. dollar at short-term.

A significant portion of the costs of the Company, particularly payroll, is related to the Chilean peso. Therefore, an increase or decrease in the exchange rate against the dollar would affect the net income of SQM. Approximately US\$ 400 million cost of the Company are related to the Chilean peso. The effect of such obligations in the consolidated condensed statements of financial position is covered by operations of derivative instruments that hedge the mismatch of balance in this currency.

As of December 31, 2011, the Company had derivative instruments classified as hedging currency and interest rate associated with all the obligations denominated bonds both in Chilean pesos and UF, with a fair value of US\$ 56.1 million. As of September 2012, this value amounts to US\$ 104.4 million, both for SQM.

As of September 30, 2012, the Chilean peso to US dollar Exchange rate was Ch\$ 473.77 per US\$ 1.00, and as of December 31, 2011 it was Ch\$ 519.20 per US\$ 1.00.

**Notes to the consolidated financial statements as of September 30, 2012**

**Note 4 – Financial risk management (continued)**

**4.2.4**

**Interest rate risk**

Interest rate fluctuations, due to the uncertain future behavior of markets, may have a material impact on the financial results of the Company.

The Company has short and long-term debts valued at LIBOR plus a spread. The Company is partially exposed to fluctuations of said rate, as SQM currently holds hedging derivative instruments to hedge a portion of its liabilities subject to the LIBOR rate fluctuations.

As of September 30, 2012, approximately 23% of the Company's financial obligations are valued at LIBOR, therefore significant increases in the rate may impact its financial position. A 100 point variation in this rate may trigger variations in the financial expenses close to US\$ 3.3 million. Notwithstanding, this effect is significantly counterbalanced by the returns of the Company's investments that also relate to LIBOR.

In addition, as of September 30, 2012, the Company's financial debt is mainly in the long-term, with 10% with maturities under 12 months which decreases the exposure to changes in the interest rates.

Notes to the consolidated financial statements as of September 30, 2012

**Note 4 – Financial risk management (continued)**

**4.2.5**

**Liquidity risk**

Liquidity risk is related to the fund requirements to comply with payment obligations. The object of the Company is to keep financial flexibility by comfortably balancing the fund requirements and the flows from the regular business conduct, bank loans, public bonds, short term investments, and negotiable instruments, amongst other.

The company has an important capital expense program which is subject to change over time.

On the other hand, world financial markets go through contraction and expansion periods that are not foreseeable in the long-term and may affect SQM's access to financial resources. These factors may have a material adverse impact on the business, financial position, and operational results of the Company.

SQM constantly monitors that its obligations and investments match, taking care as part of its financial risk management strategy of the obligations and investments maturities from a conservative perspective. As of September 30, 2012, the Company had non-committed and available bank credit lines for a total of approximately US\$ 677 million.

The position in other cash and cash equivalents so generated by the Company is invested in highly liquid mutual funds which have an AAA risk rating.

**4.3**

**Risk measurement**

The Company has methods to measure the effectiveness and efficiency of risk strategies, both prospectively and retrospectively. Those methods are consistent with the risk management profile of the Group.



Notes to the consolidated financial statements as of September 30, 2012

**Note 5 – Changes in accounting estimates and policies (consistent presentation)**

**5.1 Changes in accounting estimates**

There are no changes in accounting estimates as of the closing date of the consolidated financial statements..

**5.2 Changes in accounting policies**

As of September 30, 2012, the Company's consolidated financial statements present no changes in accounting policies or estimates compared to the prior period.

The consolidated classified statements of financial position as of September 30, 2012 and December 31, 2011 and the statements of comprehensive income, equity and cash flows for the periods ended September 30, 2012 and September 30, 2011, have been prepared in accordance with IFRS, and accounting principles and criteria have been applied consistently.

Notes to the consolidated financial statements as of September 30, 2012

## Note 6 – Background of consolidated companies

### 6.1 Parent’s separate assets and liabilities

	09/30/2012	12/31/2011
	ThUS\$	ThUS\$
Assets	4,447,636	3,626,748
Liabilities	(2,122,530)	(1,813,914)
Assets (liabilities)	2,315,106	1,812,834

### 6.2 Controlling entity

As provided in the Company’s by-laws, no shareholder can concentrate more than 32% of the Company’s voting right shares and therefore there is no controlling entity.

### 6.3 Joint arrangements of the controlling interest

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A. and Global Mining Investments (Chile) S.A. together, the Pampa Group, are the owners of a number of shares equivalent to 31.32% as of September 30, 2012 of all the shares currently issued, subscribed and fully-paid shares of SQM S.A. On the other hand, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A. and La Esperanza Delaware Corporation together the Kowa Group, are the owners of a number of shares equivalent to 2.08% of all the shares currently issued, subscribed and fully-paid of SQM S.A.

The Pampa Group as well as the Kowa Group have informed SQM S.A., the Chilean Superintendence of Securities and Insurance, the relevant stock markets in Chile and abroad that they are not and have never been related parties among themselves. This despite the fact that both “Groups” entered into a Joint Venture Agreement (JVA) on December 21, 2006 in regard to these shares. Consequently, Pampa Group, for itself, does not concentrate more than 32% of the voting right shares of SQM S.A. and nor does the Kowa Group concentrate more than 32% of the voting right shares of SQM S.A.

Likewise, the Joint Venture Agreement has not transformed the Pampa Group and Kowa Group into related parties among themselves. The JVA has transformed the Pampa Group and Kowa Group, as controlling interest holders of SQM S.A., into parties related to SQM S.A.



Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)**

**6.3 Joint arrangements of the controlling interest, continued**

**Detail of effective concentration**

Tax ID Number	Name	Ownership interest %
96.511.530-7	Sociedad de Inversiones Pampa Calichera S.A.	20.45
96.863.960-9	Global Mining Investments (Chile) S.A.	3.34
76.165.311-5	Potasios de Chile S.A.	6.84
	Total Pampa Group	30.63
79.798.650-k	Inversiones la Esperanza (Chile) Ltda.	1.40
59.046.730-8	Kowa Co Ltd.	0.30
96.518.570-4	Kochi S.A.	0.29
59.023.690-k	La Esperanza Delaware Corporation	0.09
	Total Kowa Group	2.08

Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)****6.4 Information on consolidated subsidiaries**

Financial information as of September 30, 2012 of the companies in which the group exerts control and significant influence is as follows:

09/30/2012

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$
				Direct	Indirect	Total			
SQM Nitratos S.A.	96.592.190-7	Chile	US\$	99.9999	0.0001	100.0000	1,200,260	920,247	280,013
Proinsa Ltda.	78.053.910-0	Chile	Chilean peso	-	60.5800	60.5800	224	-	224
SQMC Internacional Ltda.	86.630.200-6	Chile	Chilean peso	-	60.6381	60.6381	296	-	296
SQM Potasio S.A.	96.651.060-9	Chile	US\$	99.9974	-	99.9974	967,411	129,054	838,357
Serv. Integrales de Tránsito y Transf. S.A.	79.770.780-5	Chile	US\$	0.0003	99.9997	100.0000	330,669	302,370	28,299
Isapre Norte Grande Ltda.	79.906.120-1	Chile	Chilean peso	1.0000	99.0000	100.0000	1,354	892	462
Ajay SQM Chile S.A.	96.592.180-K	Chile	US\$	51.0000	-	51.0000	25,476	3,676	21,800
Almacenes y Depósitos Ltda.	79.876.080-7	Chile	Chilean peso	1.0000	99.0000	100.0000	457	-	457
SQM Salar S.A.	79.626.800-K	Chile	US\$	18.1800	81.8200	100.0000	1,541,502	482,794	1,058,708
SQM Industrial S.A.	79.947.100-0	Chile	US\$	99.0470	0.9530	100.0000	2,420,024	1,551,707	868,317
Mínera Nueva	78.602.530-3	Chile	US\$	99.0000	1.0000	100.0000	114,652	3,808	110,844

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Victoria Ltda. Exploraciones Mineras S.A. Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A. Soquimich Comercial S.A. Comercial Agrorama Ltda. Comercial Hydro S.A. Agrorama S.A. SQM North America Corp.	76.425.380-9	Chile	US\$	0.2691	99.7309	100.0000	31,936	4,307	27,629
	76.534.490-5	Chile	Chilean peso	-	100.0000	100.0000	946	847	99
	79.768.170-9	Chile	US\$	-	60.6383	60.6383	345,373	232,568	112,805
	76.064.419-6	Chile	Chilean peso	-	42.4468	42.4468	15,866	14,682	1,184
	96.801.610-5	Chile	Chilean peso	-	60.6383	60.6383	7,944	189	7,755
	76.145.229-0	Chile	Chilean peso	-	60.6377	60.6377	15,294	15,313	(19
	Foreign	United States	US\$	40.0000	60.0000	100.0000	255,042	220,845	34,197

Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)****6.4 Information on consolidated subsidiaries, continued**

09/30/2012

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net profit (loss) ThUS\$
				Direct	Indirect	Total				
RS Agro Chemical Trading A.V.V.	Foreign	Aruba	US\$	98.3333	1.6667	100.0000	5,214	-	5,214	(9
Nitratos Naturais do Chile Ltda.	Foreign	Brazil	US\$	-	100.0000	100.0000	290	4,572	(4,282 )	149
Nitrate Corporation of Chile Ltd.	Foreign	United Kingdom	US\$	-	100.0000	100.0000	5,076	-	5,076	-
SQM Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0002	99.9998	100.0000	93,471	3,723	89,748	3,454
SQM Perú S.A.	Foreign	Peru	US\$	0.9800	99.0200	100.0000	1,562	1,869	(307 )	(162
SQM Ecuador S.A.	Foreign	Ecuador	US\$	0.0040	99.9960	100.0000	8,210	7,623	587	39
SQM Brasil Ltda.	Foreign	Brazil	US\$	2.7900	97.2100	100.0000	404	1,035	(631 )	66
SQI Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0159	99.9841	100.0000	18	42	(24 )	(6
SQMC Holding Corporation L.L.P.	Foreign	Aruba	US\$	0.1000	99.9000	100.0000	23,071	2,136	20,935	417
SQM Japan Co. Ltd.	Foreign	Japan	US\$	1.0000	99.0000	100.0000	2,403	714	1,689	(200
SQM Europe N.V.	Foreign	Belgium	US\$	0.8600	99.1400	100.0000	346,661	317,619	29,042	(8,68
	Foreign	Italy	US\$	-	100.0000	100.0000	1,333	17	1,316	-

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SQM Italia  
SRL  
SQM  
Indonesia  
S.A.  
North  
American  
Trading  
Company  
SQM  
Virginia  
LLC  
SQM  
Comercial  
de México  
S.A. de C.V.

Foreign	Indonesia	US\$	-	80.0000	80.0000	4	-	4	-
Foreign	United States	US\$	-	100.0000	100.0000	306	39	267	-
Foreign	United States	US\$	-	100.0000	100.0000	29,206	14,830	14,376	-
Foreign	Mexico	US\$	0.0013	99.9987	100.0000	71,960	50,259	21,701	1,535

Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)****6.4 Information on consolidated subsidiaries, continued**

09/30/2012

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$
				Direct	Indirect	Total			
SQM investment Corporation N.V.	Foreign	Dutch Antilles	US\$	1.0000	99.0000	100.0000	68,043	39,687	28,356
Royal Seed Trading Corporation A.V.V.	Foreign	Aruba	US\$	1.6700	98.3300	100.0000	192,985	203,938	(10,953)
SQM Lithium Specialties LLP	Foreign	United States	US\$	-	100.0000	100.0000	15,785	1,264	14,521
Soquimich SRL Argentina Comercial	Foreign	Argentina	US\$	-	100.0000	100.0000	429	174	255
Caimán Internacional S.A.	Foreign	Panama	US\$	-	100.0000	100.0000	345	1,135	(790)
SQM France S.A.	Foreign	France	US\$	-	100.0000	100.0000	351	114	237
Administración y Servicios Santiago S.A. de C.V.	Foreign	Mexico	US\$	-	100.0000	100.0000	122	1,019	(897)
SQM Nitratos México S.A. de C.V.	Foreign	Mexico	US\$	-	51.0000	51.0000	33	16	17
Soquimich European Holding B.V.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	155,621	72,687	82,934
SQM Iberian S.A.	Foreign	Spain	US\$	-	100.0000	100.0000	85,024	84,429	595
	Foreign		US\$	-	100.0000	100.0000	15,678	3	15,675

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Iodine Minera B.V.		The Netherlands								
SQM Africa Pty Ltd.	Foreign	South Africa	US\$	-	100.0000	100.0000	85,297	76,388	8,909	
SQM Oceania Pty Ltd.	Foreign	Australia	US\$	-	100.0000	100.0000	5,161	1,339	3,822	
SQM Agro India Pvt. Ltd.	Foreign	India	US\$	-	100.0000	100.0000	28	7	21	
SQM Beijing Commercial Co. Ltd.	Foreign	China	US\$	-	100.0000	100.0000	1,778	408	1,370	
Total							8,490,595	4,770,385	3,720,210	

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Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)****6.4 Information on consolidated subsidiaries, continued**

12/31/2011

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$
				Direct	Indirect	Total			
SQM Nitratos S.A.	96.592.190-7	Chile	US\$	99.9999	0.0001	100.0000	819,424	665,515	153,909
Proinsa Ltda.	78.053.910-0	Chile	Chilean peso	-	60.5800	60.5800	204	-	204
SQMC Internacional Ltda.	86.630.200-6	Chile	Chilean peso	-	60.6381	60.6381	268	-	268
SQM Potasio S.A. Serv.	96.651.060-9	Chile	US\$	99.9974	-	99.9974	771,112	120,138	650,974
Integrales de Tránsito y Transf. S.A.	79.770.780-5	Chile	US\$	0.0003	99.9997	100.0000	277,296	250,558	26,738
Isapre Norte Grande Ltda.	79.906.120-1	Chile	Chilean peso	1.0000	99.0000	100.0000	1,127	716	411
Ajay SQM Chile S.A.	96.592.180-K	Chile	US\$	51.0000	-	51.0000	26,977	9,855	17,122
Almacenes y Depósitos Ltda.	79.876.080-7	Chile	Chilean peso	1.0000	99.0000	100.0000	419	1	418
SQM Salar S.A.	79.626.800-K	Chile	US\$	18.1800	81.8200	100.0000	1,438,672	610,538	828,134
SQM Industrial S.A.	79.947.100-0	Chile	US\$	99.0470	0.9530	100.0000	1,889,981	1,066,598	823,383
Minera Nueva Victoria S.A..	78.602.530-3	Chile	US\$	99.000	1.0000	100.0000	112,628	4,527	108,101
Exploraciones Mineras S.A.	76.425.380-9	Chile	US\$	0.2691	99.7309	100.0000	31,878	4,082	27,796
Sociedad Prestadora de	76.534.490-5	Chile	Chilean peso	-	100.0000	100.0000	757	648	109



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Servicios de  
Salud Cruz  
del Norte  
S.A.  
Soquimich  
Comercial  
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Comercial  
Agrorama  
Ltda.  
Comercial  
Hydro S.A.  
Agrorama  
S.A.  
SQM North  
America  
Corp.

79.768.170-9	Chile	US\$	-	60.6383	60.6383	191,346	82,750	108,596
76.064.419-6	Chile	Chilean peso	-	42.4468	42.4468	11,555	10,264	1,291
96.801.610-5	Chile	Chilean peso	-	60.6383	60.6383	7,681	241	7,440
76.145.229-0	Chile	Chilean peso	-	60.6377	60.6377	328	226	102
Foreign	United States	US\$	40.0000	60.0000	100.0000	188,554	176,816	11,738

Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)****6.4 Information on consolidated subsidiaries, continued**

12/31/2011

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net profit (loss) ThUS\$
				Direct	Indirect	Total				
RS Agro Chemical Trading A.V.V.	Foreign	Aruba	US\$	98.3333	1.6667	100.0000	5,224	-	5,224	(4
Nitratos Naturais do Chile Ltda.	Foreign	Brazil	US\$	-	100.0000	100.0000	2,349	6,804	(4,455 )	271
Nitrate Corporation of Chile Ltd.	Foreign	United Kingdom	US\$	-	100.0000	100.0000	5,076	-	5,076	-
SQM Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0002	99.9998	100.0000	89,469	3,715	85,754	40,34
SQM Perú S.A.	Foreign	Peru	US\$	0.9800	99.0200	100.0000	6,466	6,611	(145 )	(759
SQM Ecuador S.A.	Foreign	Ecuador	US\$	0.0040	99.9960	100.0000	9,724	9,176	548	(83
SQM Brasil Ltda.	Foreign	Brazil	US\$	2.7900	97.2100	100.0000	354	1,050	(696 )	113
SQI Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0159	99.9841	100.0000	17	36	(19 )	6
SQMC Holding Corporation L.L.P.	Foreign	Aruba	US\$	0.1000	99.9000	100.0000	21,131	614	20,517	10,92
SQM Japan Co. Ltd.	Foreign	Japan	US\$	1.0000	99.0000	100.0000	2,968	1,078	1,890	518
SQM Europe N.V.	Foreign	Belgium	US\$	0.8600	99.1400	100.0000	430,994	393,419	37,575	20,13
	Foreign	Italy	US\$	-	100.0000	100.0000	1,333	17	1,316	-

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SQM  
Virginia  
LLC  
SQM  
Comercial  
de México  
S.A. de C.V.

Foreign	Indonesia	US\$	-	80.0000	80.0000	5	1	4	(1
Foreign	United States	US\$	-	100.0000	100.0000	306	39	267	-
Foreign	United States	US\$	-	100.0000	100.0000	29,207	14,830	14,377	(3
Foreign	Mexico	US\$	0.0013	99.9987	100.0000	68,572	48,406	20,166	(1,06

Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)****6.4 Information on consolidated subsidiaries, continued**

12/31/2011

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$
				Direct	Indirect	Total			
SQM investment Corporation N.V.	Foreign	Dutch Antilles	US\$	1.0000	99.0000	100.0000	65,123	41,991	23,132
Royal Seed Trading Corporation A.V.V.	Foreign	Aruba	US\$	1.6700	98.3300	100.0000	196,735	203,543	(6,808)
SQM Lithium Specialties LLP	Foreign	United States	US\$	-	100.0000	100.0000	15,785	1,264	14,521
Soquimich SRL Argentina Comercial	Foreign	Argentina	US\$	-	100.0000	100.0000	429	144	285
Caimán Internacional S.A.	Foreign	Panama	US\$	-	100.0000	100.0000	477	1,232	(755)
SQM France S.A.	Foreign	France	US\$	-	100.0000	100.0000	351	114	237
Administración y Servicios Santiago S.A. de C.V.	Foreign	Mexico	US\$	-	100.0000	100.0000	13	915	(902)
SQM Nitratos México S.A. de C.V.	Foreign	Mexico	US\$	-	51.0000	51.0000	27	17	10
Soquimich European Holding B.V.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	153,211	72,969	80,242
SQM Iberian S.A.	Foreign	Spain	US\$	-	100.0000	100.0000	27,225	25,638	1,587
	Foreign		US\$	-	100.0000	100.0000	13,228	7	13,221

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Iodine Minera B.V.		The Netherlands								
SQM Africa Pty Ltd.	Foreign	South Africa	US\$	-	100.0000	100.0000	62,335	52,657	9,678	
SQM Venezuela S.A.	Foreign	Venezuela	US\$	-	100.0000	100.0000	5	328	(323	
SQM Oceania Pty Ltd.	Foreign	Australia	US\$	-	100.0000	100.0000	4,349	1,042	3,307	
SQM Agro India Pvt. Ltd.	Foreign	India	US\$	-	100.0000	100.0000	63	18	45	
SQM Beijing Commercial Co. Ltd.	Foreign	China	US\$	-	100.0000	100.0000	2,147	1,910	237	
Total							6,984,905	3,893,058	3,091,847	

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Notes to the consolidated financial statements as of September 30, 2012

**Note 6 – Background of consolidated companies (continued)**

**6.5 Detail of transactions between consolidated companies**

**a) Transactions conducted in 2012**

During period ended September 30th, 2012, there were no transactions between subsidiaries.

**b) Transactions conducted in 2011**

On April 7, 2011, Agrorama S.A. was incorporated with ownership interest by Soquimich Comercial S.A. of 99.999% and by Sociedad Productora de Insumos Agrícolas Ltda. of 0.001%. This new company will have share capital of ThCh\$100.000 (ThUS\$ 211), its lifespan will be indefinite and its line of business will be the trading and distribution of fertilizers, pesticides and agricultural products or supplies.

On August 30, 2011, SQM Industrial S.A. made a capital contribution of ThUS\$8,000 in its subsidiary SQMC Mexico S.A. de CV.

During September 2011, SQM Industrial S.A. made a capital contribution of ThUS\$14,017 to its subsidiary, SQMC México S.A. de CV, increasing its ownership interest to 99.8739% .

During September 2011, the subsidiary, Soquimich European Holding B.V., acquires from its associate, Nutrisi Holding N.V. ownership interest of 66.6% which it maintained in the subsidiary, Fertilizantes Naturales S.A. for ThUS\$3,179.

On December 12, 2011, the subsidiary, Comercial Agrorama Callegari Ltda. changed its name to “Comercial Agrorama Limitada”.

On December 14, 2011, Fertilizantes Naturales S.A. changed its name to SQM Iberian S.A.

During December 2011, the subsidiary, Soquimich European Holding B.V. sell its ownership interest of 50% in Nutrisi Holding N.V. for ThUS\$5,736.

Notes to the consolidated financial statements as of September 30, 2012

**Note 7 – Cash and cash equivalents**

**7.1 Types of cash and cash equivalents**

As of September 30, 2012 and December 31, 2011, cash and cash equivalents are detailed as follows:

a) Cash	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Cash on hand	248	73
Cash in banks	33,411	21,398
Other demand deposits	7,352	16,552
Total cash	41,011	38,023

  

b) Cash equivalents	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Short-term deposits, classified as cash equivalents	115,587	263,396
Short-term investments, classified as cash equivalents	207,654	143,573
Total cash equivalents	323,241	406,969
Total cash and cash equivalents	364,252	444,992



Notes to the consolidated financial statements as of September 30, 2012

**Note 7 – Cash and cash equivalents (continued)**

**7.2 Short-term investments, classified as cash equivalents**

As of September 30, 2012 and December 31, 2011, short-term investments, classified as cash and cash equivalents relate to mutual funds (investment liquidity funds) for investments in:

Institution	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Legg Mason - Western Asset Institutional Liquid Reserves	72,549	47,162
BlackRock - Institutional cash series PLC	65,470	48,025
JP Morgan US dollar Liquidity Fund Institutional	69,635	48,386
Total	207,654	143,573

Short-term investments are highly liquid fund manager accounts that are basically invested in short-term fixed rate notes in the U.S. market.

**7.3 Information on cash and cash equivalents by currency**

Cash and equivalent to cash of the balances in cash, Banks, and financial instruments as of September 30 of 2012 and December 31 of 2011, classified by currency, is the following:

Original currency	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Chilean Peso (*)	48,707	123,265
US Dollar	302,885	297,257
Euro	5,997	16,343
Mexican Peso	161	29
South African Rand	4,603	5,450
Argentinean Peso	2	-
Japanese Yen	1,557	2,292
Peruvian Sol	15	16
Brazilian Real	32	21
Chinese Yuan	285	300

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Indonesian rupee	5	5
Pound sterling	3	14
Total	364,252	444,992

(\* ) The Company maintains financial derivative policies which allow dollarizing these term deposits in Chilean pesos.

Notes to the consolidated financial statements as of September 30, 2012

**Note 7 – Cash and cash equivalents (continued)**

**7.4 Amount of significant restricted (unavailable) cash balances**

Cash on hand and in current bank accounts are available resources, and their carrying value is equal to their fair value.

As of September 30, 2012 and December 31, 2011, the Company has no significant cash balances with any type of restriction.

Notes to the consolidated financial statements as of September 30, 2012

**Note 7 – Cash and cash equivalents (continued)**

## 7.5 Short-term deposits, classified as cash equivalents

The detail at the end of each period is as follows:

Receiver of the deposit	Type of deposit	Original Currency	Interest rate	Placement date	Expiration date	Principal ThUS\$	Interest		
							accrued to-date ThUS\$	09/30/2012 ThUS\$	12/31/2012 ThUS\$
Banco Crédito e Inversiones	Fixed term	Chilean peso	0.48	07/09/2012	10/04/2012	21,281	283	21,564	9,6
Banco Crédito e Inversiones	Fixed term	Chilean peso	0.47	08/28/2012	11/26/2012	9,140	47	9,187	9,6
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	25,
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,
Banco de Chile	Fixed term	US\$	0.55	08/30/2012	11/28/2012	20,033	9	20,042	-
Banco Estado	Fixed term	Chilean peso	0.46	09/21/2012	10/04/2012	6,333	9	6,342	-
Banco Santander-Santiago	Fixed term	US\$	0.65	09/05/2012	11/29/2012	20,262	9	20,271	12,
Banco Santander-Santiago	-	-	-	-	-	-	-	-	20,
Banco Santander-Santiago	-	-	-	-	-	-	-	-	20,
Banco Santander-Santiago	-	-	-	-	-	-	-	-	20,
Banco Santander-Santiago	-	-	-	-	-	-	-	-	3,0
Banco Security	Fixed term	US\$	1.00	07/10/2012	10/03/2012	15,022	34	15,056	-
Banco Security	Fixed term	US\$	0.60	08/28/2012	11/26/2012	6,000	3	6,003	-
Citibank New – York	Overnight	US\$	0.01	09/28/2012	10/01/2012	7,045	-	7,045	115

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Citibank New – York	Overnight	US\$	0.01	09/28/2012	10/01/2012	341	-	341	1,5
Citibank New – York	Fixed term	US\$	0.01	09/28/2012	10/01/2012	865	-	865	-
Corpbanca	-	-	-	-	-	-	-	-	-