DIAGEO PLC Form 6-K March 11, 2008

# FORM 6-K SECURITIES AND EXCHANGE COMMISSION Report of Foreign Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934 Diageo plc

(Translation of registrant s name into English) 8 Henrietta Place, London W1G 0NB

(Address of principal executive offices)

indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F

# Form 20-F b Form 40-F o

indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes o No b

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82

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**SIGNATURES** 

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

Diageo plc

(Registrant)

Date 07 March 2008

By /s/ S Arsenić Name: S Arsenić Title: Assistant Company Secretary

# List identifying information required to be furnished by Diageo plc pursuant to Rule 13a-16 or 15d-16 of The Securities Exchange Act 1934 1 29 February 2008

## Information

Public Announcements/Press

#### Announcement

Company releases shares from treasury to satisfy grants made under employee share plans.

(01 February 2008)

## Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (01 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (04 February 2008)

#### Announcement

Company notified of transactions in respect of the US Employee Stock Purchase plan and those persons discharging managerial responsibility inform the Company of their beneficial interests therein. (05 February 2008)

#### Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (05 February 2008)

#### Announcement

Company announces acquisition of equity stake in Ketel One vodka.

(06 February 2008)

#### Announcement

Company releases shares from treasury to satisfy grants made under employee share plans.

(06 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (06 February 2008)

# **Required** by/when

The Stock Exchange, London

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International.

# (15 February 2008)

# Announcement

Company announces release of shares under Total Shareholder Return Plan to participants of the Plan. Messrs Walsh, Rose and those persons discharging managerial responsibility inform the Company of their beneficial interests therein. Mr Walsh notifies the Company of sale of shares.

(18 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (18 February 2008)

#### Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (19 February 2008)

#### Announcement

Company releases shares from treasury to satisfy grants made under employee share plans. (20 February 2008) Announcement Company purchases its own shares for cancellation

through Goldman Sachs International. (20 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International.

(21 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (22 February 2008)

# Information

Public Announcements/Press

## Announcement

Company purchases its own shares for cancellation through Goldman Sachs International.

# (07 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (08 February 2008)

# Announcement

Company notified of transactions in respect of the Diageo Share Incentive Plan and Messrs Walsh, Rose and those persons discharging managerial responsibility inform the Company of their interests therein.

Lord Blyth and Mr Stitzer inform the Company of their beneficial interests.

(11 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (11 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International.

# (12 February 2008)

# Announcement

Company releases shares from treasury to satisfy grants made under employee share plans.

(13 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International.

(13 February 2008)

# Announcement

Company announces its interim results. (14 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (14 February 2008)

# Announcement

Company releases shares from treasury to satisfy grants made under employee share plans. (15 February 2008)

# **Required by/when**

The Stock Exchange, London

## Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (25 February 2008)

# Announcement

Company purchases its o

Company purchases its own shares for cancellation through Goldman Sachs International. (26 February 2008)

# Announcement

Company announces new importation licence in Korea. (27 February 2008)

# Announcement

Company releases shares from treasury to satisfy grants made under employee share plans. (27 February 2008)

# Announcement

Company purchases its own shares for cancellation through Goldman Sachs International.

(27 February 2008)

# Announcement

Mr Fletcher notifies the Company of his beneficial interests.

(28 February 2008)

#### Announcement

Company purchases its own shares for cancellation through Goldman Sachs International.

(28 February 2008)

# Announcement

Company releases shares from treasury to satisfy grants made under employee share plans.

(29 February 2008)

#### Announcement

Company announces total voting rights. (29 February 2008)

#### Announcement

Company purchases its own shares for cancellation through Goldman Sachs International. (29 February 2008)

#### Table of Contents

PR Newsw RE: PARAG Diageo plc Diageo plc (th each in the Co which these C Following this Ordinary Shan 1 February 20	<ul> <li>RAPH 12.6.4 OF THE LISTING RULES</li> <li>Transaction in Own Shares</li> <li>announces that today, it released from treasury 10,386 ordinary shares of 28 101/108 pence</li> <li>company (Ordinary Shares), to satisfy grants made under employee share plans. The average price at</li> <li>Ordinary Shares were released from treasury was 1,013.79 pence per share.</li> <li>s release, the Company holds 280,487,541 Ordinary Shares as treasury shares and the total number of</li> <li>res in issue (excluding shares held as treasury shares) is 2,579,801,443.</li> </ul>
END	
Company TIDM Headline Released	Diageo PLC DGE Transaction in Own Shares 17:54 01-Feb-08
mascu	

 Released
 17:54 01-1

 Number
 1647N

Diageo plc

1 February 2008

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 401,000 ordinary shares at a price of 1022.79 pence per share. END

Company **Diageo** PLC TIDM DGE Headline Transaction in Own Shares Released 17:38 04-Feb-08 Number 2795N Diageo plc 4 February 2008 Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 450,000 ordinary shares at a price of 1031.56 pence per share. **END** Company Diageo PLC

Company	Diageo PLC
TIDM	DGE
Headline	Director/PDMR Shareholding
Released	14:28 05-Feb-08
Number	PRNUK-0502
TO: Regulato	bry Information Service
PR Newswire	
RE: Paragrap	h 3.1.4 of the Disclosure and Transparency Rules
The notification	ons below were received under Paragraph 3.1.2 of the Disclosure and Transparency Rules.
Diageo plc (th	e Company ) announces that it received notification on 4 February 2008 that Persons Discharging

Managerial Responsibilities ( PDMR ), as

participants in the Company s US Employee Stock Purchase Plan (also known as the US Sharevalue Plan) (the Plan), purchased American Depository Shares in the Company (ADS) on 31 December 2007 at a price of \$60.62 per ADS, as follows:

Name of PDMR	Number of ADSs*
R Malcolm	329.92
I Menezes	329.92
T Proctor As a result of the above transactions, the interests of the PDMRs in the Company s Ord pence each in the Company (Ordinary Shares) (excluding options, awards under the O potential beneficiaries of the Company s Employee Benefit Trusts) are as follows:	5
Name of PDMR	Number of Ordinary Shares
I Menezes	274,659 (of which 181,661 are held in the form of ADS)
	Number of ADSs*
R Malcolm	22,180
T Proctor	29,329
<ul> <li>* 1 ADS is the equivalent of 4 Ordinary Shares.</li> <li>5 February 2008 END</li> </ul>	

#### Table of Contents

CompanyDiageo PLCTIDMDGEHeadlineTransaction in Own SharesReleased18:15 05-Feb-08Number3775NDiageo plc5 February 2008Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 450,000ordinary shares at a price of 1022.41 pence per share.

END

Company	Diageo PLC
TIDM	DGE
Headline	Equity Stake
Released	07:01 06-Feb-08
Number	3822N

# Diageo and Nolet to form a 50/50 company for super-premium Ketel One vodka Diageo to pay \$900 million for its equity stake

London and Schiedam, The Netherlands (5 February 2008) Diageo, the world's leading premium drinks business, and the Nolet family have agreed to form a new 50/50 company, which will own the perpetual exclusive global rights to sell, market and distribute the successful super-premium Ketel One vodka.

Diageo has agreed to pay US\$900 million for its 50% equity interest in the newly formed company, which will be based in the Netherlands with the Nolet family owning the other 50%. Due to its rights under the agreements Diageo will fully consolidate the financial results of the new company accounting for the Nolet holding as a minority interest. Profits from the sales, marketing and distribution operations will be shared broadly equally.

The Nolet family will continue to own the brand rights for Ketel One and Diageo will become the exclusive distributor of the brand globally.

Ownership of the Nolet distillery in Schiedam in Holland, where they have been distilling since 1691 and where Ketel One vodka is manufactured will remain with the Nolet family. The distillery will supply Ketel One vodka exclusively and perpetually to the new company at an agreed rate of return.

Currently, Ketel One vodka has an annual volume of 1.9 million cases. It is primarily a North American brand in the super-premium vodka segment and will complement Diageo s premium Smirnoff and its ultra-premium Cîroc brands. Similarly outside the United States Ketel One will expand Diageo s brand range in vodka. The Nolet family and Diageo believe that this new relationship will accelerate the growth of the brand in the USA and elsewhere in the world.

The transaction is expected to close by 31 March 2008, subject to the required regulatory approvals and other conditions. Diageo expects that the transaction will be EPS neutral in the first full financial year after closing and will be economic profit positive in year five using a weighted average cost of capital of 9%.

Both the Nolet family and Diageo consider this alliance to be perpetual. However, should either party ever decide to sell its stake in the company, the other party will have the right to purchase it at a price to be agreed. The Nolet family has an additional right to put its stake in the company to Diageo in the 4<sup>th</sup> or 5<sup>th</sup> year after closing for \$900 million plus interest. If Diageo buys the Nolet family stake, full ownership of the brand will transfer to Diageo. Diageo can choose not to buy in exchange for a \$100 million payment. The family may then pursue a sale to a third party. Commenting today, Paul Walsh, Chief Executive, Diageo, said:

This transaction is strategically important for Diageo, giving us an interest in an outstanding high quality brand and fantastic potential for global growth in the super-premium vodka segment.

The new company represents a unique alliance in our industry.

Diageo brings superior marketing and distribution expertise, together with a track record of outstanding brand stewardship and the Nolet family brings a truly great

brand, based on a high quality distillation operation and invaluable knowledge and heritage gained from over 300 years of tradition.

We feel particularly honoured that the family have chosen Diageo as their partner in taking Ketel One vodka forward to the next stage of its development. We look forward to working with the Nolet family and their team. Commenting on the transaction, Carel Nolet Sr, said:

We are proud to be partners with Diageo, the world s leading premium drinks company, and look forward to working together with this team of highly talented people.

The partnership between Nolet and Diageo will combine our brand building and entrepreneurial skills with the unrivalled brand management, marketing and distribution expertise of Diageo to fully develop the potential of Ketel One vodka in the USA and globally.

UBS Investment Bank acted as financial adviser and Sullivan & Cromwell LLP and Morgan Lewis & Bockius LLP acted as legal advisers to Diageo in this transaction.

-ENDS-

# For further information

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#### Notes to Editor About Diageo

Diageo is the world s leading premium drinks business. With its global vision, and local marketing focus, Diageo brings to consumers an outstanding collection of beverage alcohol brands across the spirits, wine and beer categories including Smirnoff, Guinness, Johnnie Walker, Baileys, J&B, Cuervo, Captain Morgan and Tanqueray, and Beaulieu Vineyard and Sterling Vineyards wines. Diageo trades in some 180 countries around the world and is listed on both the New York Stock Exchange (DEO) and the London Stock Exchange (DGE). For more information about Diageo, its people, brands and performance, visit us at <u>www.diageo.com</u>

About the Nolet Distillery and the Nolet family

Since 1691 the Nolet family, through the Nolet distillery and other group companies manages the production, distribution, sales and marketing of a range of super premium spirit brands including Ketel 1 Jenever and Ketel One vodka.

The business has its origin in Schiedam, the Netherlands from where it still operates its distillery. The group focuses on personal relationships with distributors, bartenders and its consumers that are essential for the success of the company and its products. In 2007 the company produced ca two million cases per year with a turnover of around Euro 165 million. The Nolet family is actively involved with the group under the leadership of 10th generation Carel Nolet Sr and his son Bob Nolet, both based in Schiedam and his other son, Carl Nolet Jr, based in California, USA. The group employs around 180 people.

Cautionary statement concerning forward-looking statements

This announcement contains forward looking statements within the meaning of Safe Harbor provisions of the United States Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations and business of Diageo and certain of the plans and objectives of Diageo with respect to and outlook for these items. In particular, all statements that express forecasts, expectations and projections with respect to and outlook for future matters, including trends in results of operations, margins, growth rates, overall market trends, the impact of interest or exchange rates, the availability of financing to Diageo, anticipated cost savings or synergies and the completion of Diageo s strategic transactions, are forward-looking statements. Forecasts, expectations and projections with respect to future financial performance on an earnings per share and economic profit basis are based on a range of assumptions, including assumptions with respect to current exchange rate forecasts, the effective corporate tax rate, trading conditions for Diageo and in markets generally, the success of integration of any joint ventures or acquired businesses, competition in and growth of premium drinks markets and assumed GNP growth in the United States. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including factors that are outside Diageo s control.

These factors include, but are not limited to: increased competitive product and pricing pressures and unanticipated actions by competitors that could impact

Diageo s market share, increase expenses and hinder growth potential; the effects of future business combinations, partnerships, acquisitions or disposals, existing or future, and the ability to realise expected synergies and/or costs savings; Diageo s ability to complete existing or future acquisitions and disposals; legal and regulatory developments, including changes in regulations regarding consumption of, or advertising for, beverage alcohol, changes in tax law (including tax rates) or accounting standards, changes in taxation requirements, such as the impact of excise tax increases with respect to the business, and changes in environmental laws, health regulations and the laws governing pensions; developments in litigation or any similar proceedings directed at the drinks and spirits industry; developments in the Colombian litigation and any similar proceedings; changes in consumer preferences and tastes, demographic trends or perception about health related issues; changes in the cost of raw materials and labour costs; changes in economic conditions in countries in which Diageo operates, including changes in levels of consumer spending; levels of marketing spend, promotional and innovation expenditure by Diageo and its competitors; renewal of distribution or licence manufacturing rights on favourable terms when they expire; termination of existing distribution or licence manufacturing rights on agency brands; technological developments that may affect the distribution of products or impede Diageo s ability to protect its intellectual property rights; and changes in financial and equity markets, including significant interest rate and foreign currency exchange rate fluctuations, which may affect Diageo s access to or increase the cost of financing or which may affect Diageo s financial results. All oral and written forward-looking statements made on or after the date of this announcement and attributable to Diageo are expressly qualified in their entirety by the above factors and the risk factors contained in the Annual Report on Form 20-F for the year ended 30 June 2007 filed with the United States Securities and Exchange Commission (SEC). Any forward-looking statements made by or on behalf of Diageo speak only as of the date they are made. Diageo does not undertake to update forward-looking statements to reflect any changes in Diageo s expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any additional disclosures that Diageo may make in any documents which it publishes and/or files with the SEC. All readers, wherever situated, should take note of these disclosures.

-ENDS-

END

CompanyDiageo PLCTIDMDGEHeadlineTransaction in Own SharesReleased14:33 06-Feb-08NumberPRNUK-0602TO:Regulatory Information Service

**PR** Newswire **RE: PARAGRAPH 12.6.4 OF THE LISTING RULES** Diageo plc Transaction in Own Shares Diageo plc (the Company ) announces that today, it released from treasury 649,010 ordinary shares of 28 101/108 pence each in the Company ( Ordinary Shares ), to satisfy grants made under employee share plans. The average price at which these Ordinary Shares were released from treasury was 1,013.79 pence per share. Following this release, the Company holds 279,838,531 Ordinary Shares as treasury shares and the total number of Ordinary Shares in issue (excluding shares held as treasury shares) is 2,579,149,453. 6 February 2008 **END Diageo PLC** Company TIDM DGE Headline Transaction in Own Shares Released 17:53 06-Feb-08 Number 4708N Diageo plc 6 February 2008 Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 450,000 ordinary shares at a price of 1019.04 pence per share. END **END** Company **Diageo PLC** 

CompanyDiageo PLCTIDMDGEHeadlineTransaction in Own Shares

**Released** 17:35 07-Feb-08

Number 5792N

Diageo plc

7 February 2008

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 500,000 ordinary shares at a price of 1018.56 pence per share. END

CompanyDiageo PLCTIDMDGEHeadlineTransaction in Own SharesReleased17:58 08-Feb-08Number6818NDiageo plc8 February 2005Diageo plc arrows that it has today purchased for cancellation through Goldman Sachs International 450,000ordinary shares at a price of 1019.40 pence per share.END

Company<br/>TIDMDiageo PLC<br/>DGEHeadlineDirector/PDMR ShareholdingReleased15:06 11-Feb-08NumberPRNUK-1102TO:Regulatory<br/>Information Service<br/>PR NewswireRE:PARAGEAPH 3.1.4 OF THE DISCLOSURE AND TRANSPARENCY RULES

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Name of Director

**P** S Walsh

The notifications listed below were all received under Paragraph 3.1.2 of the Disclosure and Transparency Rules.
Diageo plc (the Company ) announces that:
1. it received notification on 11 February 2008 of the following allocations of ordinary shares of 28 101/108 pence each in the Company ( Ordinary Shares ) under the Diageo Share Incentive Plan (the Plan ), namely:
(i) the following directors of the Company were allocated Ordinary Shares on 11 February 2008 under the Plan, by Diageo Share Ownership Trustees Limited (the Trustee ):

Number of Ordinary Shares

N C Rose 18

18

(ii) the following Persons Discharging Managerial Responsibilities (PDMR) were allocated Ordinary Shares on 11 February 2008 under the Plan, by the Trustee:

Name of PDMR	Number of Ordinary Shares
S Fletcher	18
J Grover	18
A Morgan	18
G Williams The number of Ordinary Shares allocated comprises those purchased on behalf of which the employee has chosen to have deducted from salary (Sharepurchase) at the Company (Sharepurchase) at the basis of one Sharepurchase (Sharepurchase)	and those awarded to the employee by

which the employee has chosen to have deducted from salary (Sharepurchase) and those awarded to the employee by the Company (Sharematch) on the basis of one Sharematch Ordinary Share for every two Sharepurchase Ordinary Shares.

The Sharepurchase Ordinary Shares were purchased and the Sharematch Ordinary

Shares were awarded at a price per share of  $\pounds 10.26$ .

The Ordinary Shares are held by the Trustee and in the name of the Trustee. Sharepurchase Ordinary Shares can normally be sold at any time. Sharematch Ordinary Shares cannot normally be disposed of for a period of three years after the award date.

As a result of the above transactions, interests of directors and PDMRs in the Company s Ordinary Shares (excluding options, awards under the Company s LTIPs and interests as potential beneficiaries of the Company s Employee Benefit Trusts) are as follows:

Name of Director	Number of Ordinary Shares
N C Rose	372,400
P S Walsh	648,260
Name of PDMR	Number of Ordinary Shares
S Fletcher	135,411
J Grover	171,432
A Morgan	136,530
G Williams	212,466 (of which 5,760 are held in the form of ADS*)
2. it received notification on 11 February 2008 from Lord Blyth, a director of the Compan 1,017 Ordinary Shares on 11 February 2008 under an arrangement with the Company, who an amount of £10,500 each month, net of tax, from his director s fees to purchase Ordinar agreed to retain the Ordinary Shares while he remains a director of the Company.	y, that he has purchased ereby he has agreed to use

The Ordinary Shares were purchased at a price per share of  $\pm 10.26$ .

As a result of this purchase, Lord Blyth s interest in Ordinary Shares has increased to 155,143.

3. it received notification on 11 February 2008 from Todd Stitzer, a director of the Company, that he has purchased 97 Ordinary Shares on 11 February 2008 under an arrangement with the Company, whereby he has agreed to use an amount of £1,000 each month, net of tax, from his director s fees to purchase Ordinary Shares. The Ordinary Shares were purchased at a price per share of £10.26. As a result of this purchase, Mr Stitzer s interest in Ordinary Shares has increased to 4,965. 11 February 2008

\* 1 ADS is the equivalent of 4 Ordinary Shares.

END

Company	Diageo PLC
TIDM	DGE
Headline	Transaction in Own Shares
Released	17:23 11-Feb-08
Number	7735N
Diageo plc	
11 February 2	008
<b>e</b> 1	nounces that it has today purchased for cancellation through Goldman Sachs International 400,000 es at a price of 1025.95 pence per share.

<u>Diageo PLC</u>
DGE
Transaction in Own Shares
18:18 12-Feb-08
8694N

Diageo plc 12 February 2008

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 450,000 ordinary shares at a price of 1041.39 pence per share. END

CompanyDiageo PLCTIDMDGEHeadlineTransaction in Own SharesReleased15:27 13-Feb-08NumberPRNUK-1302TO: Regulatory Information Service

PR Newswire

RE: PARAGRAPH 12.6.4 OF THE LISTING RULES

Diageo plc Transaction in Own Shares

Diageo plc (the Company ) announces that today, it released from treasury 1,920 ordinary shares of 28 101/108 pence each in the Company ( Ordinary Shares ), to satisfy grants made under employee share plans. The average price at which these Ordinary Shares were released from treasury was 1,013.79 pence per share.

Following this release, the Company holds 279,836,611 Ordinary Shares as treasury shares and the total number of Ordinary Shares in issue (excluding shares held as treasury shares) is 2,576,901,373.

13 February 2008

END

CompanyDiageo PLCTIDMDGEHeadlineTransaction in Own SharesReleased17:29 13-Feb-08Number9600NDiageo plc9600NJ3 February 2008Diageo plc and the stoday purchased for cancellation through Goldman Sachs International 450,000ordinary shares at a price of 1044.55 pence per share.END

## Interim results for the six months ended 31 December 2007

# Diageo is on track to deliver full year guidance with strong first half performance volume up 4%, net sales up 7% and operating profit up 9%.

Paul Walsh, Chief Executive of Diageo, commenting on six months ended 31 December 2007 said:

Diageo s strength is its geographic diversity with leading brands across all categories. We have again delivered broad based growth in a half when we have continued to invest behind our brands and in our routes to market. In the half net sales grew 7%, operating margin increased by 80 basis points and return on invested capital was also up 80 basis points.

While performance was broadly based some individual areas of the business were key in driving these first half results. In North America our US spirits business again delivered strong top line growth. In Europe we have captured the opportunities offered by growing consumer demand for premium brands in Eastern Europe and Russia and we improved our sales execution in Great Britain in the key Christmas selling season. In International we have driven top line growth and margin improvement with continued strong performance across the region. Performance in Asia Pacific reflects our continued investments to build our route to market and widen our brand offerings in both India and China. In the first half overall performance in Asia Pacific has been affected by the loss of our import licence in Korea.

Looking at our individual brand performances; Johnnie Walker has again delivered double-digit net sales growth as have Smirnoff and Captain Morgan. The performance of Guinness has also improved with net sales up 6% and share gains in Great Britain and Ireland. In addition, a new marketing campaign has reintroduced J B to consumers in Continental Europe, Mexico and South Africa and the brand grew strongly in the first half.

This first half performance demonstrates that our brands are well supported and our routes to market remain strong and therefore, while we continue to watch for any impact that recent financial market volatility may have on broader trading conditions, we are maintaining our guidance for 9% organic operating profit growth for the current fiscal year. <u>Results at a glance</u>

		First half F'08	First half F'07	Reported movement	Organic movement
Volume in millions of equivalent units		78.9	75.7	4%	4%
Net sales	£million	4,287	4,022	7%	7%
Operating profit	£million	1,414	1,306	8%	9%
Profit attributable to parent company s					
equity shareholders *	£million	975	895	9%	
Basic eps *	pence	37.6	32.8	15%	

For six months ended 31
December 2007 tax rate 26.0%.
For six months ended 31
December 2006 tax rate 28.3%.
Includes exceptional items.

Marketing spend increased 4%. Excluding Korea, spend on non-ready to drink brands increased 8%

12% underlying growth of eps before exceptional items using an effective tax rate of 26% and adjusted for foreign exchange

Free cash flow of £436 million

Interim dividend per share increased by 5.2% to 13.20 pence

£1.0 billion returned to shareholders: £523 million in dividends and £488 million of share buybacks Unless otherwise stated in this announcement: net sales are sales after deducting excise duties; percentage movements are organic movements; commentary refers to organic movements and share refers to value share. See page 30 for additional information for shareholders and an explanation of non-GAAP measures including the reconciliation of basic eps as reported to underlying basic eps.

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# **Regional summary**

# North America Continued strength in premium spirits drives overall growth

Volume up 3% Net sales up 6% Marketing spend up 4%

Operating profit up 7%

North America again delivered strong performance led by US spirits where net sales were up 8%. The priority brands Smirnoff, Captain Morgan, Johnnie Walker, Crown Royal and Sterling and Chalone wines were the primary growth drivers. These together with price increases and mix benefits across the business from innovation and premiumisation, drove top line growth and margin improvement despite increased spend behind key growth drivers such as the Reserve Brands Group.

# Europe Growth continued in line with the improved performance delivered in the second half of F 07 driven by Great Britain, Russia and Eastern Europe

Volume up 3% Net sales up 4% Marketing spend up 7% Operating profit up 2%

Europe s performance overall reflected the success of the strategy to focus on premium brands and growth markets. In Great Britain recovery against the prior period was the result of increased marketing spend and a simplified Christmas pricing strategy on Smirnoff Red and Baileys. Guinness returned to growth in Great Britain and Ireland following increased marketing investment resulting in share gains in both markets. Johnnie Walker and Baileys were the major contributors to growth in the Russian business where consumers continue to demand premium brands. Sales recovered following the disruption caused in the prior period by the introduction of strip stamps. There was strong growth throughout Eastern Europe as a result of strong performance of Johnnie Walker, J B and Smirnoff. In Continental Europe deluxe and reserve brands were again the key drivers of growth.

# International Double-digit growth in net sales and operating profit achieved in Latin America, Africa and Global Travel and Middle East

Volume up 7% Net sales up 16%

Marketing spend up 14%

Operating profit up 20%

In International a strong performance from Diageo s beer brands in Africa and continued growth of scotch in Latin America, South Africa and Global Travel and Middle East were the main drivers of this strong performance. The growth of Smirnoff, Baileys and J B also made a significant contribution to the growth in the region. Price increases and mix improvements across Diageo s scotch brands and price increases in beer in Africa drove the significant improvement in overall price/mix and delivered operating margin improvement.

# Asia Pacific Performance in the half impacted by Korea and investments in market infrastructure

Volume up 6%

Net sales up 1%

Marketing spend down 12%

Operating profit down 12%

Consumer demand in the region remained strong and Diageo continued to enhance routes to market by introducing brands into markets such as India, exploring opportunities in new markets such as Vietnam and focusing on priority brands in markets such as Australia. Diageo has continued to grow share in the key scotch markets of the region such as China. The overall performance in Asia Pacific has been affected by a number of factors including the loss of the import licence in Korea.

# <u>Financial</u>

The deficit in respect of post employment plans decreased by £34 million from £419 million at 30 June 2007 to £385 million at 31 December 2007. For the full year ending 30 June 2008, finance income under IAS 19 is expected to be £47 million, broadly in line with the benefit in the year ended 30 June 2007.

In the six months ended 31 December 2007, exchange rate movements reduced operating profit by £13 million and reduced the net interest charge by £3 million.

Based on current exchange rates, it is estimated that exchange rate movements for the year ending 30 June 2008 will not have a material impact on operating profit or the interest charge excluding the exchange impact of

re-translating trading and short term inter-company loans under IAS 21 and excluding the impact of IAS 39. **Brand performance summary** 

	Volume movement* %	Reported net sales movement %	Organic net sales movement %
Global priority brands	5	6	7
Local priority brands	4	6	6
Category brands	3	9	9
Total	4	7	7
Key spirits brands**:			
Smirnoff vodka	9	10	11
Johnnie Walker	5	12	10
Captain Morgan	7	6	11
Baileys	5	6	6
JB	5	10	8
Jose Cuervo	(4)	(7)	(3)
Tanqueray	5	6	11
Crown Royal North America	5	5	10
Buchanan s International	8	33	14
Windsor Asia Pacific	42	(23)	(20)
Guinness	3	6	6
Ready to drink	(3)	(2)	(1)

\* Reported and organic volume movements are the same for all brands in all regions

\*\* Spirits brands excluding ready to drink

Smirnoff performed strongly with net sales growth in each region. The principal driver was North America where strong marketing campaigns drove both net sales growth and share gains. In Great Britain, Brazil, India, Australia and South Africa Smirnoff also achieved significant growth supported by focused marketing investment.

Johnnie Walker s performance was driven by International where net sales were up 16% and by Europe where net sales were up 13%. Volume growth of 7% in Johnnie Walker Black Label and price increases in a number of markets drove mix.

Captain Morgan had a strong first half with double-digit net sales growth in each region, supported by increased marketing investment.

Baileys growth was driven by Great Britain and Russia in Europe and by International. Net sales of Baileys Original Irish Cream were up across all regions as Baileys flavours renewed interest in the core brand.

J B has been reinvigorated by a new advertising campaign and new packaging. International and Europe were the key growth drivers.

While the growth of the super and ultra premium tequila segments has had a negative impact on Jose Cuervo, innovation such as super premium Jose Cuervo Platino and advertising focus has improved mix.

Tanqueray grew net sales 11% on volume growth of 5%. The principal driver was the growth in North America following the launch of Tanqueray Rangpur and a price increase on the core brand. Net sales growth was delivered in all regions.

Within local priority brands Crown Royal in North America performed strongly with improvement in price/mix. Growth in Buchanan s was driven by continued strong performance in Latin American markets and by strong growth in North America where net sales grew 31%. In Korea, Windsor maintained number one position in the market.

Volume was up as a result of shipment timing due to the third party distributor arrangements in place in the half which also reduced net sales per case.

Guinness grew net sales in its four largest markets, Great Britain, Ireland, Nigeria and the US as marketing investment increased behind successful new campaigns in each market.

Ready to drink net sales were down 1%. Strong growth of Bundaberg and Cola in Australia and Smirnoff ready to drink in Brazil and Africa offset most of the impact of the segment s decline in North America and Europe.

# **Management Reports**

As communicated at the time of the 2007 preliminary results announcement, this half yearly report forms one of the management reports Diageo is required to publish under the EU Transparency Directive from the financial year beginning 1 July 2007. Diageo will issue the next interim management statement on 8 May 2008. The year end preliminary results announcement will be issued on 28 August 2008. The trading update to be issued at the time of the AGM on 15 October 2008 will form the first interim management statement for the year ended 30 June 2009.

# **Interim Report**

Recent changes to the Listing Rules of the Financial Services Authority have removed the requirement to issue a hard copy interim report to shareholders. However, if you require a copy of this statement please contact the Registrar s office. This statement will be available on www.diageo.com.

## BUSINESS REVIEW For the six months ended 31 December 2007 analysis by brand and business area

#### **OPERATING RESULTS** North America

Summary:

Priority spirit brands continued to drive growth

Premiumisation drove mix improvement with acceleration in growth of reserve brands

Investment in overhead has constrained growth in operating profit

Innovation delivered one third of the growth in net sales

Key measures:

	First half F 08 £ million	First half F 07 £ million	Reported movement %	Organic movement %
Volume			3	3
Net sales	1,321	1,313	1	6
Marketing spend	201	206	(2)	4
Operating profit	491	486	1	7
Reported performance:				

Net sales were £1,321 million in the six months ended 31 December 2007 up £8 million from £1,313 million in the comparable prior period. Reported operating profit increased by £5 million from £486 million to £491 million in the six months ended 31 December 2007.

Organic performance:

The weighted average exchange rate used to translate US dollar sales and operating profit moved from  $\pounds 1 = \$1.91$  in the six months ended 31 December 2006 to  $\pounds 1 = \$2.03$  in the six months ended 31 December 2007. Exchange rate impacts decreased net sales by  $\pounds 65$  million. Disposals decreased net sales by  $\pounds 4$  million and there was an organic increase in net sales of  $\pounds 77$  million. Exchange rate impacts reduced operating profit by  $\pounds 25$  million. There was an organic increase in operating profit of  $\pounds 30$  million.

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## Brand performance:

	Volume movement %	Reported net sales movement %	Organic net sales movement %
Global priority brands	3	(1)	4
Local priority brands	4	5	10
Category brands	2	1	9
Total	3	1	6
Key spirits brands*:			
Smirnoff vodka	8	7	12
Johnnie Walker	5	4	10
Captain Morgan	6	5	11
Baileys	(3)	(6)	(2)
Jose Cuervo	(4)	(8)	(2)
Tanqueray	6	5	12
Crown Royal	5	5	10
Guinness	2		5
Ready to drink	(12)	(13)	(9)

\* Spirits brands excluding ready to drink

Diageo North America continued to drive broadly based growth. Price increases were taken on the majority of the priority brands and price/mix improved across spirits. Net sales of spirits were up 8%, beer up 6% and wine up 12%. Weakness in the ready to drink brands in the US, with net sales down 9%, cost the region 1 percentage point of net sales growth overall.

Smirnoff vodka grew volume 8% on the continued strong performance of Smirnoff Red and the growth in Smirnoff flavours, which benefited from the successful marketing campaign highlighting how to make cocktails at home. Net sales increased 12% following price increases in key markets. Smirnoff s share of the vodka category increased 0.3 percentage points.

Johnnie Walker volume grew 5% with growth achieved across all variants. Stronger performance within Johnnie Walker Black Label and super deluxe combined with price increases, drove 10% net sales growth. Johnnie Walker continued to lead the category finding growth opportunities in a declining category and share was up a further 1.6 percentage points. Johnnie Walker has now gained share for the last four consecutive calendar years.

Captain Morgan volume was up 6% and net sales up 11% as price increases were implemented. Strong marketing campaigns continued to build the brand with consumers. Captain Morgan maintained share of the rum category. Baileys volume and net sales were down 3% and 2% respectively as Baileys flavours lapped the national launch in the prior period. Baileys Original Irish Cream grew volume and net sales as price increases were taken and strong holiday and multicultural marketing, with singer John Legend, drove growth. Baileys share of the cordials and liqueur category increased 0.2 percentage points against an overall category decline.

While Jose Cuervo volume decreased 4%, net sales decreased 2% as price increases were implemented. Category growth was driven by the super premium segment and therefore advertising has been refocused on the super premium Jose Cuervo brands such as Jose Cuervo Black Medallion and Jose Cuervo Tradicional. An innovation, Jose Cuervo

Platino, has also been launched in the super premium segment.

Tanqueray volume grew 6% and net sales increased 12% driven by price increases on the core brand and Tanqueray Rangpur, an innovation launched nationally in February 2007, which continued to build distribution and attract consumers. Tanqueray grew share 2.2 percentage points against an overall decline in the gin category.

Crown Royal grew volume 5% and net sales 10% benefiting from both price increases and innovation as the new super premium Crown Royal Cask 16 improved mix within the brand. Crown Royal grew share 0.4 percentage points in the North American whiskey category.

Guinness held share in the import beer segment with volume up 2% and net sales up 5% with mix improvement and price increases.

Local priority brand volume was up 4%. Seagram s 7 Crown and Seagram s VO were broadly flat and growth was driven by the higher margin brands. As a result net sales were up 10% with Buchanan s up 31% and US wine up 11% driven by double-digit growth of Chalone brands and Sterling Vineyards. Diageo Chateau and Estate grew share of the premium wine segment 0.7 percentage points.

Category brands grew net sales 9% on volume growth of 2%. Favourable mix was driven by the growth of Don Julio, the Classic Malts and French agency and other import wines. Don Julio is the clear number two in the premium tequila segment growing share 0.5 percentage points. The Classic Malts performance was driven by double-digit growth on Dalwhinnie, Oban and Talisker.

Ready to drink declined in a declining segment, with volume down 12% and net sales down 9%. Ready to drink consists of progressive adult beverages and spirit based cocktails. The overall decline was driven by progressive adult beverages which includes Smirnoff Ice. Diageo lost 0.3 percentage points in share but remained the clear segment leader. Spirits based cocktails showed good momentum with the introduction of Smirnoff cocktails, a new innovation and continued growth in consumer off take of Jose Cuervo Golden Margaritas.

Overall marketing increased 4% with spending increases directed toward the reserve brands and new product launches such as Crown Royal Cask 16 and Smirnoff cocktails.

#### Europe

Summary:

Performance improvement continued in the first half

Guinness returned to growth supported by increased marketing spend

Growth of key spirits brands driven by Great Britain, Russia and Eastern Europe

Premiumisation continued across the region, led by Johnnie Walker Black Label and Smirnoff Black

# Key measures:

	First half F 08 £ million	First half F 07 £ million	Reported movement %	Organic movement %
Volume			3	3
Net sales	1,433	1,357	6	4
Marketing spend	228	208	10	7
Operating profit	509	484	5	2
Reported performance:				

Net sales were £1,433 million in the six months ended 31 December 2007, up £76 million from £1,357 million in the comparable prior period. Reported operating profit increased by £25 million from £484 million to £509 million in the six months ended 31 December 2007.

## Organic performance:

The weighted average exchange rate used to translate euro sales and profit moved from  $\pounds 1 = 1.48$  in the six months ended 31 December 2006 to  $\pounds 1 = 1.43$  in the six months ended 31 December 2007. Exchange rate impacts increased net sales by  $\pounds 28$  million. Transfers between markets decreased net sales by  $\pounds 1$  million and there was an organic increase in net sales of  $\pounds 49$  million. Exchange rate impacts increased operating profit by  $\pounds 11$  million. Transfers between markets increased operating profit by  $\pounds 11$  million. Transfers between markets increased operating profit by  $\pounds 3$  million and there was an organic increase in operating profit of  $\pounds 11$  million.

# Brand performance:

	Volume movement %	Reported net sales movement %	Organic net sales movement %
Global priority brands	4	7	5
Local priority brands	(1)		(2)
Category brands	3	7	5
Total	3	6	4
Key spirits brands*:			
Smirnoff vodka	6	6	4
Johnnie Walker	6	16	13
Baileys	7	10	7
JB		8	4
Guinness	3	6	4
Ready to drink	(11)	(14)	(15)

\* Spirits brands excluding ready to drink

Volume grew 3% and positive price/mix contributed to net sales growth of 4%. Strong performance in Great Britain, Russia and Eastern Europe offset weaker performance in Iberia and Greece. Global priority brands benefited from increased marketing spend of 11% with Guinness, Smirnoff and Baileys the key beneficiaries.

Smirnoff vodka volume increased 6% while net sales increased 4%. The brand performed strongly in Great Britain benefiting from two new marketing campaigns and a simplified Christmas pricing strategy. New marketing campaigns in Ireland also drove increases in both net sales and share.

Johnnie Walker volume was up 6% and net sales increased 13% as a result of strong growth in Russia, Eastern Europe, Benelux and Spain. In Spain net sales of Johnnie Walker Red Label grew 11% and the brand increased share 1.7 percentage points. The growth of Johnnie Walker Black Label in Russia and Eastern Europe combined with price increases drove positive mix.

Baileys volume and net sales increased 7%. In the key Great Britain market Baileys net sales increased 11%. The return to growth of Baileys Original Irish Cream was a result of the simplified Christmas pricing strategy. Russia again delivered strong growth and the launch of Baileys flavours was extended to Hungary and the Czech Republic. Marketing spend grew 11% and the brand launched its first regional campaign across Europe with a successful digital promotion.

Strong performance of J B in France and Eastern Europe drove net sales growth of 4%. In Spain, while volume was down 5% as a result of the continued decline of the standard scotch segment, price increases drove 3% net sales

growth. Captain Morgan net sales grew 12% across the region. This growth was supported with marketing investment up over 60%.

Guinness returned to growth with volume up 3% and net sales up 4%. Increased marketing spend, up 20% for the first half, was a major contributor to this turnaround. In both Great Britain and Ireland, the success of new advertising campaigns were key factors in the improvement. In a declining beer category Guinness grew 8 percentage points ahead of the category to gain 0.5 percentage points of share, consolidating its position as the number three on trade beer brand in Great Britain. In Ireland Guinness grew net sales 3% and gained 1.3 percentage points of share in the on trade supported by a slow down in the consumer switch to the off trade.

Total ready to drink volume declined 11% and net sales declined 15%, primarily driven by Smirnoff Ice in Great Britain and France.

Within local priority brands, Bell s and Gordon s in Great Britain benefited from the simplified Christmas pricing strategy, increased off trade visibility for Bell s over the seasonal period and a stronger print campaign for Gordon s. This performance was offset by Cacique in Spain, local beer brands in Ireland and Gordon s in Continental Europe. Category brand volume increased 3% and net sales increased 5% as strong performance in scotch offset the decline in Pimm s which was impacted by the poor summer weather.

#### International

Summary:

Double-digit net sales growth achieved in Latin America, Africa and Global Travel and Middle East Beer brands continue to grow strongly in Africa with spirits brands now delivering a third of the growth Strong net sales growth of scotch brands across Latin America and in South Africa and Global Travel and Middle East

Focus on categories outside of scotch and beer drove broader based growth *Key measures:* 

	First half F 08 £ million	First half F 07 £ million	Reported movement %	Organic movement %
Volume			7	7
Net sales	1,050	884	19	16
Marketing spend	125	112	12	14
Operating profit	347	298	16	20

Reported performance:

Net sales were £1,050 million in the six months ended 31 December 2007, up £166 million from £884 million in the comparable prior period. Reported operating profit increased by £49 million from £298 million to £347 million in the six months ended 31 December 2007.

Organic performance:

Exchange rate impacts increased net sales by £23 million. Transfers between regions increased net sales by £1 million and there was an organic increase in net sales of £142 million. Exchange rate impacts reduced operating profit by £4 million and transfers of costs between regions reduced operating profit by £6 million. There was an organic increase in operating profit of £59 million.

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# Brand performance:

	Volume movement %	Reported net sales movement %	Organic net sales movement %
Global priority brands	9	17	16
Local priority brands	7	25	18
Category brands	5	17	13
Total	7	19	16
Key spirits brands*:			
Smirnoff vodka	10	23	21
Johnnie Walker	10	21	16
Baileys	8	15	15
Buchanan s	8	33	14
Guinness	5	11	14
Ready to drink	5	12	14

\* Spirits brands excluding ready to drink

Growth was led by the global priority brands with net sales up 16%, driven by Johnnie Walker, Guinness and Smirnoff. Price/mix improvement was achieved across global priority, local priority and category brands. Smirnoff vodka delivered volume and net sales growth throughout the region, up 10% and 21% respectively. The key markets were Brazil and South Africa where the vodka category displayed strong growth. In both these markets Smirnoff is the category leader and strong marketing campaigns helped to drive further share gains.

Johnnie Walker volume was up 10% as a result of strong growth across the region. This was fuelled by growth in Latin America, especially in Mexico, South Africa and the Middle East. Net sales were up 16% driven by price increases implemented in Latin America and Global Travel and Middle East.

Baileys volume was up 8% and net sales were up 15% as premium priced gift packs and consumer promotions in Global Travel and the launch of Baileys flavours in Mexico drove overall growth.

Buchanan s is the clear leader in the deluxe scotch segment in Venezuela and Mexico and strong consumer demand in these two markets drove overall volume growth, up 8%. Net sales grew 14% as price increases were implemented. Guinness delivered 5% volume growth driven by the successful Guinness Greatness campaign, economic expansion in East Africa and a positive performance in Cameroon. Price increases and a benefit from changes in excise tax in some markets have resulted in strong price/mix with net sales up 14%.

J B also delivered strong growth in the region with volume up 18% fuelled by strong consumer demand in Mexico, South Africa and Global Travel. Price increases implemented in South Africa and Global Travel led to net sales up 24%.

Local priority brands grew volume 7% and net sales 18%. Buchanan s, Tusker and Pilsner all delivered double-digit net sales growth as price increases were implemented following successful advertising campaigns. Malta Guinness also grew net sales by double-digits driven by Nigeria and Ghana.

Category brands grew volume 5% driven by the growth of beer brands in Africa. Price/mix was achieved as a result of significant price increases on lower priced scotch brands in Latin America and as a result net sales were up 13%.

Ready to drink volume increased 5%. This was the result of growth in Smirnoff ready to drink brands, particularly the launch of new flavours of Smirnoff Caipiroska in Brazil, continued growth of Smirnoff Ice in Nigeria and Smirnoff ready to drink in South Africa. Net sales grew 14% mainly as a result of price increases in Venezuela and South Africa.

Most African markets delivered double-digit net sales growth, however East Africa and South Africa drove overall performance, with net sales up 26% and 25% respectively.

In East Africa this was the result of successful marketing campaigns on Guinness and Tusker and expanded distribution of Senator beer. In South Africa Diageo s scotch brands drove the growth as they continued to outperform a growing and competitive category in both volume and net sales terms with price increases implemented across most brands.

Net sales grew 11% and 25% respectively in Nigeria and Ghana, with strong performances from Guinness and Malta Guinness. This was driven by price increases which were implemented on these key brands.

Strong consumer demand for scotch has driven performance in both Venezuela and Mexico. In Venezuela net sales grew 10% and in Mexico increased investment behind the sales force and expansion of the customer base led to share gains and net sales up 31%.

In the Paraguay, Uruguay and Brazil hub net sales were up 7% with Smirnoff vodka and ready to drink the key drivers. The new marketing campaign on Smirnoff vodka combined with expansion into other regions resulted in volume growth ahead of the category despite taking two price rises in the last year. Smirnoff ready to drink also benefited from the campaign.

Performance in Global Travel and Middle East where volume was up 7% and net sales up 14% was driven by Johnnie Walker, particularly Johnnie Walker Black Label and super deluxe which benefited from increased visibility behind the Winners stay in control campaign in Global Travel. Price increases drove the price/mix improvement. **Asia Pacific** 

### Summary:

Continued growth in consumer demand

Improved performance in Australia led by continued strength of the ready to drink segment

Continued share gains in deluxe scotch in China

Loss of import licence in Korea reduced operating profit in the half

Launch of new brands in India strengthened the route to market

Key measures:

	First half F 08 £ million	First half F 07 £ million	Reported movement %	Organic movement %
Volume			6	6
Net sales	438	430	2	1
Marketing spend	89	100	(11)	(12)
Operating profit	99	115	(14)	(12)
Reported performance:				

Net sales were £438 million in the six months ended 31 December 2007, up £8 million from £430 million in the comparable prior period. Reported operating profit decreased by £16 million from £115 million to £99 million in the six months ended 31 December 2007.

### Organic performance:

Exchange rate impacts increased net sales by  $\pounds 2$  million. There was an organic increase in net sales of  $\pounds 6$  million. Transfers between regions decreased operating profit by  $\pounds 3$  million and there was an organic decrease in operating profit of  $\pounds 13$  million.

Brand performance:

	Volume movement %	Reported net sales movement %	Organic net sales movement %
Global priority brands	4	4	4
Local priority brands	16	(8)	(7)
Category brands	3	10	7
Total	6	2	1
Key spirits brands*:			
Smirnoff vodka	23	37	31
Johnnie Walker	(5)	(2)	(1)
Windsor	42	(23)	(20)
Guinness	(10)	(5)	(3)
Ready to drink	12	20	14

\* Spirits brands excluding ready to drink

Smirnoff vodka continued to deliver strong growth with volume up 23% driven by India and Australia. A focus on Smirnoff flavours in these markets, the growth of Smirnoff Black in Australia and a price increase in India resulted in price/mix improvement with net sales up 31%.

The performance of Johnnie Walker was impacted by closures in the Indian duty free channel and lower shipments into China, although Johnnie Walker gained share in the growing deluxe scotch segment in China. Price/mix of 4 percentage points was driven by price increases in a number of markets.

Guinness volume declined 10% and net sales declined 3%. This was the result of a change in tax in Japan which disrupted shipments to our distributor and a planned reduction of stock levels in Indonesia.

Australia remains the key market for Diageo s ready to drink brands in Asia Pacific and strong growth of Bundaberg and Cola, Smirnoff Ice Double Black and Johnnie Walker ready to drink, has resulted in 14% net sales growth for ready to drink in the region.

Local priority brand performance was driven by Windsor in Korea. Volume was up as a result of shipment timings, whilst net sales were impacted by third party distributor costs. Bundaberg delivered growth in both volume and net sales up 2% and 15% respectively. Growth in ready to drink positively impacted mix.

Category brands were driven by the growth of locally bottled scotch brands in India.

The loss of Diageo s import licence in Korea in July 2007 has had a significant impact on the overall growth rate for the Asia Pacific region in the first half. Following the loss of the import licence the route to market was through a third party distributor and therefore sales were recognised at the time stock was transferred to the distributor while net sales per case reduced to reflect the transfer of costs, including marketing spend, to the distributor. The net impact therefore was to increase volume and reduce net sales per case, marketing spend and operating profit. Diageo however maintained leadership of the whisky category. An application for a new import licence was submitted on 26

December 2007.

In Australia there has been increased focus on the priority brands to drive profitability. This resulted in 9% growth in net sales on broadly flat volume. The fast growing ready to drink brands were a key driver of this growth as new media campaigns and up weighted investment on major sporting events such as the rugby world cup, drove growth in Bundaberg, Johnnie Walker and Smirnoff ready to drink. In spirits Johnnie Walker and Smirnoff both delivered double-digit net sales growth.

In Thailand the focus has been on improving profitability following two years of volume out performance. Low value products were discontinued and prices increased on a number of brands despite price reductions on competitor brands. Therefore volume declined 17% and net sales declined 5%. Diageo remains the leader in premium and deluxe whisky but lost volume share in the deluxe segment.

In China the scotch category is estimated to have grown by a further 20% and Diageo has again gained share. The appreciation of the RMB created a market for US dollar priced Johnnie Walker into China and therefore while consumer off take is estimated to have increased by 30%, shipments were down 8%. Diageo China became fully operational in the half and as a result, brand awareness for the brands it distributes such as Baileys and J B increased and Smirnoff volume share was up 2 percentage points in a category growing 15%. Therefore despite a 10% fall in net sales of Johnnie Walker, overall net sales were up 2%.

In India volume grew 28% as Diageo s Bottled in India (BII) business grew as a result of improved distribution and further growth of the innovation brands, Haig and Shark Tooth. This increase was however offset by the closure of a number of high volume duty free airport retail stores and sales of Johnnie Walker halved resulting in overall net sales growth of 7%.

## Corporate revenue and costs

Net sales were £45 million in the six months ended 31 December 2007, up £7 million from £38 million in the prior period. Net reported operating costs were £32 million in the six months ended 31 December 2007 and were £77 million in the six months ended 31 December 2006. A number of costs are recharged by corporate to the four regions at fixed exchange rates and the difference between these fixed rates and actual rates is included in corporate. Centrally incurred overheads and other expenses were down slightly in the period.

#### FINANCIAL REVIEW Summary consolidated income statement

	Six months ended 31 December 2007 £ million	Six months ended 31 December 2006 £ million
Sales	5,667	5,358
Excise duties	(1,380)	(1,336)
Net sales	4,287	4,022
Operating costs	(2,873)	(2,716)
<b>Operating profit</b> Sale of businesses	1,414 5	1,306
Net finance charges	(156)	(98)
Share of associates profit after tax	105	91
Profit before taxation	1,368	1,299
Taxation	(354)	(367)
Profit for the period	1,014	932
Attributable to:		
Equity shareholders of the parent company	975	895
Minority interests	39	37
	1,014	932

### Sales and net sales

On a reported basis, sales increased by £309 million from £5,358 million in the six months ended 31 December 2006 to £5,667 million in the six months ended 31 December 2007. On a reported basis net sales increased by £265 million from £4,022 million in the six months ended 31 December 2006 to £4,287 million in the six months ended 31 December 2006 to £4,287 million in the six months ended 31 December 2007. Exchange rate movements decreased reported sales and net sales by £12 million. Disposals resulted in a net decrease in reported sales and net sales of £4 million for the period.

### **Operating costs**

On a reported basis, operating costs increased by £157 million in the six months ended 31 December 2007 due to an increase in cost of sales of £143 million, from £1,534 million to £1,677 million and an increase in marketing costs of £17 million, from £626 million to £643 million, offset by a decrease in other operating expenses of £3 million, from £556 million to £553 million. The impact of exchange rate movements increased total operating costs by £1 million.

### Post employment plans

Post employment costs for the six months ended 31 December 2007 of £25 million (2006 £28 million) comprised amounts charged to operating profit of £48 million (2006 £52 million) and finance income of £23 million (2006 £24 million).

At 31 December 2007, Diageo s deficit before taxation for all post employment plans was £385 million (30 June 2007 £419 million). The decrease in the deficit is primarily a result of higher returns on assets for the UK pension plans

offset by an increase in the inflation assumption.

### **Operating profit**

Reported operating profit for the six months ended 31 December 2007 increased by £108 million to £1,414 million from £1,306 million in the comparable prior period. Exchange rate movements reduced operating profit for the six months ended 31 December 2007 by £13 million.

### Net finance charges

Net finance charges increased by £58 million from £98 million in the six months ended 31 December 2006 to  $\pounds$ 156 million in the six months ended 31 December 2007.

The net interest charge increased by £37 million from £120 million in the prior year to £157 million in the six months ended 31 December 2007. This increase principally resulted from the increase in net borrowings in the period and maturing US dollar fixed debt being refinanced at higher market rates and the increase in average floating rates on euro and sterling denominated debt. Exchange rate movements reduced the net interest charge by £3 million. Other net finance income of £1 million (2006 £22 million) included income of £23 million (2006 - £24 million) in respect of the group s post employment plans. Other finance charges in the six months to 31 December 2007 include £2 million (2006 £4 million income) in respect of exchange rate translation differences on inter-company funding arrangements that do not meet the accounting criteria for recognition in equity, £5 million (2006 mil) in respect of exchange movements on net borrowings not in a hedge relationship and therefore recognised in the income statement, £8 million (2006 £6 million) unwinding of discounts on liabilities and £7 million (2006 mil) on the conversion of cash transferred out of Diageo subsidiaries in countries where exchange controls are in place.

### Associates

The group s share of profits of associates after interest and tax was £105 million for the six months ended 31 December 2007 compared to £91 million in the comparable period last year. Diageo s 34% equity interest in Moët Hennessy contributed £96 million to share of profits of associates after interest and tax (2006 £84 million). **Profit before taxation** 

Profit before tax increased by £69 million from £1,299 million to £1,368 million in the six months ended 31 December 2007, primarily as a result of increased operating profit, offset by higher net finance charges in the period. **Taxation** 

The tax charge is based upon the estimate of the tax rate expected for the full financial year.

The reported tax rate for the six months ended 31 December 2007 is 26% compared with 28.3% for the six months ended 31 December 2006. Factors that led to a higher reported tax rate for the six months ended 31 December 2006 were a provision for the settlement of tax liabilities relating to the Guinness/GrandMet merger and a reduction in the carrying value of deferred tax assets.

### **Exchange rates**

The estimated effect of exchange rate movements on the results for the six months ended 31 December 2007 as compared with the results for the six months ended 31 December 2006 is as follows:

	Gains/(losses) £ million
Operating profit	
Translation impact	(20)
Transaction impact	7
Associates	
Translation impact	3
Transaction impact	
Interest and other finance charges	
Translation impact interest	3
Net exchange movements on short term inter-company loans	(6)
Net exchange movements on undesignated net debt	(5)
Total exchange effect on profit before taxation	(18)

	Six months ended 31 December 2007	Six months ended 31 December 2006
Exchange rates	2007	2000
Translation US\$/£ rate	2.03	1.91
Translation /£ rate	1.43	1.48
Transaction US\$/£ rate	1.88	1.87
Transaction /£ rate	1.41	1.44

The weakening of the US dollar had adverse translation and transaction effects on operating profit and a favourable impact on US dollar denominated interest charges.

Outlook for the impact of exchange rate movements:

Based on current exchange rates, it is estimated that exchange rate movements for the year ending 30 June 2008 will not have a material impact on operating profit or the interest charge excluding the exchange impact of re-translating trading and short term inter-company loans under IAS 21 and excluding the impact of IAS 39.

### Dividend

An interim dividend of 13.20 pence per share will be paid to holders of ordinary shares and ADR s on the register on 7 March 2008. This represents an increase of 5.2% on last year s interim dividend. The interim dividend will be paid to shareholders on 7 April 2008. Payment to US ADR holders will be made on 11 April 2008. A dividend reinvestment plan is available in respect of the interim dividend and the plan notice date is 17 March 2008.

### Cash flow

	Six months ended 31 December 2007 £ million	Six months ended 31 December 2006 £ million
Cash generated from operations	830	914
Interest paid (net)	(140)	(104)
Dividends paid to minority interests	(37)	(22)
Taxation	(118)	(72)
Net sale of businesses and other investments	6	1
Net capital expenditure	(105)	(45)
Free cash flow	436	672

Cash generated from operations decreased from £914 million to £830 million in the six months ended 31 December 2007 principally as a result of cash outflows in relation to working capital which were £192 million greater than in the prior period. This increase was principally due to increased inventory levels, including higher maturing spirit stocks and higher receivables including the impact of some later phasing of sales in the period. Net capital expenditure on property, plant and equipment increased £60 million to £105 million in the period, the biggest drivers being the capital investment in the new distillery in Scotland in the period and disposal proceeds of £30 million relating to Park Royal received in the six months ended 31 December 2006. The decrease in cash generated from operations, increased interest payments and increased capital expenditure resulted in a reduction in free cash flow of £236 million to £436 million from £672 million in the prior period.

In the six months ended 31 December 2007, Diageo purchased 46.4 million shares as part of the share buyback programme (2006 72.8 million shares) at a cost including fees of £492 million (2006 £704 million). Net payments to acquire shares for employee share schemes totalled £85 million (2006 £48 million). Equity dividends of £523 million were paid during the period (2006 £524 million). In the six months ended 31 December 2007, Diageo made no investments in business acquisitions (2006 £20 million).

Diageo continues to target a range of ratios which are currently broadly consistent with an A band credit rating. **Balance sheet** 

At 31 December 2007, total equity was  $\pounds4,051$  million compared with  $\pounds4,170$  million at 30 June 2007. This decrease was mainly due to the dividend paid out of shareholders equity of  $\pounds523$  million and the shares repurchased for cancellation of  $\pounds492$  million, partly offset by the profit for the period of  $\pounds1,014$  million.

Net borrowings were £5,724 million at 31 December 2007, an increase of £879 million from net borrowings at 30 June 2007 of £4,845 million. The principal components of this increase were the payments of £492 million as part of the share buyback programme, £85 million net repurchase of own shares for share schemes, adverse exchange rate movements of £227 million and a £523 million equity dividend paid offset by free cash inflow of £436 million.

## **Economic profit**

Economic profit increased by £62 million from £515 million in the six months ended 31 December 2006 to £577 million in the six months ended 31 December 2007. See page 38 for the calculation and definition of economic profit.

# DIAGEO CONDENSED CONSOLIDATED INCOME STATEMENT

	Notes	Six months ended 31 December 2007 £ million	Six months ended 31 December 2006 £ million
Sales Excise duties	2	5,667 (1,380)	5,358 (1,336)
		(1,000)	(1,550)
Net sales		4,287	4,022
Cost of sales		(1,677)	(1,534)
Gross profit		2,610	2,488
Marketing expenses		(643)	(626)
Other operating expenses		(553)	(556)
Operating profit	2	1,414	1,306
Sale of businesses	3	5	
Net interest payable	4	(157)	(120)
Net other finance income	4	1	22
Share of associates profits after tax		105	91
Profit before taxation		1,368	1,299
Taxation	5	(354)	(367)
Profit for the period		1,014	932
Attributable to:			
Equity shareholders of the parent company		975	895
Minority interests		39	37
		1,014	932
Pence per share			
Basic earnings		37.6 p	32.8 p
Diluted earnings		37.4 p	32.6 p
Average shares		2,590 m	2,725 m
	18		

# DIAGEO CONDENSED CONSOLIDATED STATEMENT OF RECOGNISED INCOME AND EXPENSE

	Six months ended 31 December 2007 £ million	Six months ended 31 December 2006 £ million
Exchange differences on translation of foreign operations excluding		
borrowings	239	(254)
Exchange differences on borrowings and derivative net investment		
hedges	(212)	171
Effective portion of changes in fair value of cash flow hedges		
(Losses)/gains taken to equity	(16)	15
Transferred to income statement	(46)	25
Actuarial gains on post employment plans	23	13
Tax on items taken directly to equity	2	(17)
Net expense recognised directly in equity	(10)	(47)
Profit for the period	1,014	932
Total recognised income and expense for the period	1,004	885
Attributable to:		
equity shareholders of the parent company	958	856
minority interests	46	29
Total recognised income and expense for the period	1,004	885
19		

# DIAGEO CONDENSED CONSOLIDATED BALANCE SHEET

		31 Deco £	ember 2007	30 £	0 June 2007	31 Dece	ember 2006
	Notes	~ million	£ million	million	£ million	million	£ million
Non-current assets							
Intangible assets Property, plant and		4,440		4,383		4,399	
equipment		2,008		1,932		1,889	
Biological assets Investments in		2		12		3	
associates		1,682		1,436		1,405	
Other investments		124		128		72	
Other receivables		19		17		14	
Other financial assets		82		52		51	
Deferred tax assets Post employment		694		771		837	
benefit assets		20		38		17	
			9,071		8,769		8,687
Current assets	(	2 (05		0.465		0.474	
Inventories Trade and athen	6	2,695		2,465		2,474	
Trade and other		2 5 4 1		1 750		0 1 0 2	
receivables		2,541		1,759		2,183	
Other financial assets		69		78		87	
Cash and cash	7	811		885		975	
equivalents	7	811		883		975	
			6,116		5,187		5,719
Total assets			15,187		13,956		14,406
Current liabilities							
Borrowings and bank							
overdrafts	7	(1,372)		(1,535)		(1,279)	
Other financial							
liabilities		<b>(99</b> )		(43)		(24)	
Trade and other							
payables		(2,180)		(1,888)		(2,021)	
Corporate tax payable		(799)		(673)		(788)	
Provisions		(64)		(60)		(66)	
			(4,514)		(4,199)		(4,178)
Non-current liabilities	_	/ <b>_</b> / <b>_</b> ^				<i>(</i> <b>, , , , , , , , , ,</b>	
Borrowings Other financial	7	(5,154)		(4,132)		(4,222)	
Other financial liabilities		(96)		(104)		(0)	
		(96)		(104)		(82)	
Other payables		(31)		(38)		(11)	

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Provisions Deferred tax liabilities Post employment benefit liabilities	(278) (658) (405)		(274) (582) (457)		(287) (560) (776)	
		(6,622)		(5,587)		(5,938)
Total liabilities		(11,136)		(9,786)		(10,116)
Net assets		4,051		4,170		4,290
<b>Equity</b> Called up share capital Share premium Other reserves Retained deficit	832 1,342 3,175 (1,505)		848 1,341 3,186 (1,403)		868 1,340 3,135 (1,242)	
Equity attributable to equity shareholders of the parent company Minority interests		3,844 207		3,972 198		4,101 189
Total equity	9	4,051		4,170		4,290
		20				

# DIAGEO CONDENSED CONSOLIDATED CASH FLOW STATEMENT

	Six months ended 31 December 2007 £			onths ended cember 2006
	~ million	£ million	million	£ million
Cash flows from operating activities				
Profit for the period	1,014		932	
Taxation	354		367	
Share of associates profits after taxation	(105)		(91)	
Net interest and other net finance income Gains on sale of businesses	156		98	
Depreciation and amortisation	(5) 109		104	
Movements in working capital	(707)		(515)	
Dividend income	(707)		(313)	
Other	7		12	
Cash generated from operations		830		914
Interest received		53		21
Interest paid		(193)		(125)
Dividends paid to minority interests		(37)		(22)
Taxation paid		(118)		(72)
Net cash from operating activities		535		716
Cash flows from investing activities				
Disposal of property, plant and equipment	19		39	
Purchase of property, plant and equipment	(124)		(84)	
Net disposal of other investments	6 4		1	
Disposal of businesses Purchase of businesses	4		(20)	
I dichase of busilesses			(20)	
Net cash outflow from investing activities		(95)		(64)
Cash flows from financing activities				
Net purchase of own shares for share schemes	(85)		(48)	
Own shares repurchased	(492)		(704)	
Net increase in loans	580		900	
Equity dividends paid	(523)		(524)	
Net cash used in financing activities		(520)		(376)
Net (decrease)/increase in net cash and cash				
equivalents		(80)		276
Exchange differences		12		(28)
Net cash and cash equivalents at beginning of the period		839		651

Net cash and cash equivalents at end of the period		771	899
Net cash and cash equivalents consist of: Cash and cash equivalents Bank overdrafts		811 (40)	975 (76)
		771	899
	21		

### NOTES

### 1. Basis of preparation

These condensed consolidated financial statements are prepared in accordance with IAS 34 *Interim Financial Reporting* as endorsed and adopted for use in the European Union and the Disclosure and Transparency Rules (DTR) of the Financial Services Authority. These condensed consolidated financial statements are also prepared in accordance with IAS 34 *Interim Financial Reporting* as issued by the International Accounting Standards Board (IASB). This interim condensed consolidated financial information is unaudited and has been prepared on the basis of accounting policies consistent with those applied in the consolidated financial statements for the year ended 30 June 2007.

The following interpretations, issued by the International Financial Reporting Interpretations Committee (IFRIC), are effective for the first time in the current financial year and have been adopted by the group with no significant impact on its consolidated results or financial position:

*IFRIC 10* Interim financial reporting and impairment (effective for annual periods beginning on or after 1 November 2006).

*IFRIC 11 Group and treasury share transactions* (effective for annual periods beginning on or after 1 March 2007) The following standards and interpretations, issued by the IASB or IFRIC, have not yet been adopted by the group: *Amendment to IAS 1 Presentation of financial statements: capital disclosures* (effective for annual periods beginning on or after 1 January 2007). The amendment to IAS 1 requires additional disclosures in the Annual Report on the objectives, policies and processes for managing capital. Appropriate additional disclosures will be included in the 2008 Annual Report.

Amendment to IAS 23 Borrowing costs (effective for annual periods beginning on or after 1 January 2009). The amendment to IAS 23 generally eliminates the option to expense borrowing costs attributable to the acquisition, construction or production of a qualifying asset as incurred and instead requires the capitalisation of such borrowing costs as part of the cost of specific assets. The group is currently assessing the impact of the amendment on the results and net assets of the group.

*IFRS 8 Operating segments* (effective for annual periods beginning on or after 1 January 2009). IFRS 8 contains requirements for the disclosure of information about an entity s operating segments and also about the entity s products and services, the geographical areas in which it operates, and its major customers. The standard is concerned only with disclosure and replaces *IAS 14 Segment reporting*. The group is currently assessing the impact this standard would have on the presentation of its consolidated results.

*IFRIC 12* Service concession arrangements (effective for annual periods beginning on or after 1 January 2008)

*IFRIC 13 Customer loyalty programmes* (effective for annual periods beginning on or after 1 July 2008)

*IFRIC 14 IAS 19 The limit on a defined benefit asset, minimum funding requirements and their interaction* (effective for annual periods beginning on or after 1 January 2008)

The group does not currently believe the adoption of the interpretations would have a material impact on the consolidated results or financial position of the group. The amendment to IAS 23, IFRIC 12, IFRIC 13 and IFRIC 14 have not yet been endorsed or adopted for use in the European Union.

The comparative figures for the financial year ended 30 June 2007 are not the company s statutory accounts for that financial year. Those accounts have been reported on by the company s auditors and delivered to the registrar of companies. The report of the auditor was (i) unqualified, (ii) did not include a reference to any matters to which the auditors drew attention by way of emphasis without qualifying their report, and (iii) did not contain a statement under section 237(2) or (3) of the Companies Act 1985.

### 2. Business and geographical analyses

Business analysis is presented under the categories of Diageo North America, Diageo Europe, Diageo International, Diageo Asia Pacific and Corporate, reflecting the group s management and internal reporting structure. The Diageo Asia Pacific business was established in January 2007. The results for the period ended 31 December 2006 have been revised for the new reporting structure.

Business analysis:

		Six months ended 31 December 2007 Operating		Six months ended 31 December 2006 Operating
	Sales	profit/(loss)	Sales	profit/(loss)
	£		£	
	million	£ million	million	£ million
North America	1,546	491	1,543	486
Europe	2,217	509	2,122	484
International	1,277	347	1,070	298
Asia Pacific	582	99	585	115
	5,622	1,446	5,320	1,383
Corporate	45	(32)	38	(77)
	5,667	1,414	5,358	1,306

Corporate sales and costs are in respect of central costs including finance, human resources and legal as well as certain information systems, service centres, facilities and employee costs that are not directly allocated to the geographical operating units. They also include the revenues and costs related to rents receivable in respect of properties not used by Diageo in the manufacture, sale or distribution of premium drinks, exchange movements on short term inter-company trading balances and the results of Gleneagles Hotel.

Geographical analysis of sales and operating profit by destination:

		Six months		Six months ended 31 December
		ended		2006
		31 December		2000
		2007		Operating
		Operating		,
	Sales	profit	Sales	profit
	£		£	
	million	£ million	million	£ million
North America	1,566	502	1,564	498
Europe	2,291	484	2,197	417
Asia Pacific	601	107	609	129
Latin America	568	160	459	141
Rest of World	641	161	529	121

## **5,667 1,414** 5,358 1,306

Sales and operating profit by geographical destination have been stated according to the location of the third party customers.

Certain businesses reported for internal management purposes within Diageo International have been reported within the appropriate market in the geographical analysis above. Corporate sales and operating loss are principally incurred in Europe.

Analysis of total assets:	31 December 2007 £ million	30 June 2007 £ million	31 December 2006 £ million
North America	894	842	898
Europe	1,576	1,063	1,300
International	1,028	808	828
Asia Pacific	479	406	416
Moët Hennessy	1,584	1,348	1,364
Corporate and other	9,626	9,489	9,600
	15,187	13,956	14,406

Corporate and other total assets consist primarily of brands that are capitalised in the balance sheet, property, plant and equipment, maturing whisky inventories and other assets that are not directly allocated to the group s operating segments.

Weighted average exchange rates used in the translation of profit and loss accounts were US dollar -  $\pounds 1 = \$2.03$  (2006

 $\pounds 1 = \$1.91$ ) and euro  $\pounds 1 = 1.43$  (2006  $\pounds 1 = 1.48$ ). Exchange rates used to translate assets and liabilities at the balance sheet date were US dollar  $\pounds 1 = \$1.99$  (30 June 2007  $\pounds 1 = \$2.01$ ; 31 December 2006  $\pounds 1 = \$1.96$ ) and euro  $\pounds 1 = 1.36$  (30 June 2007  $\pounds 1 = 1.48$ ; 31 December 2006  $\pounds 1 = 1.48$ ). The group uses exchange rate transaction hedges to mitigate the effect of exchange rate movements.

The festive holiday season provides the peak period for sales. Approximately 30% of annual sales volume arises in the last three months of each calendar year.

### 3. Exceptional items

Exceptional items are those that in management s judgement need to be disclosed by virtue of their size or incidence in order for the user to obtain a proper understanding of the financial information.

In the six months ended 31 December 2007, there was an exceptional gain of £5 million on the sale of shares in Top Table. This gain is identified as a pre-tax exceptional item. There were no exceptional items in the six months ended 31 December 2006.

### 4. Net interest and other finance charges

	Six months ended 31 December 2007 £ million	Six months ended 31 December 2006 £ million
Interest payable Interest receivable Market value movements on interest rate instruments	(196) 43 (4)	(145) 26 (1)
Net interest payable	(157)	(120)
Net finance income in respect of post employment plans Unwinding of discounts Other finance charges	23 (8) (7)	24 (6)

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Net exchange movements on certain financial instruments	<b>8</b> (7)	18 4
Net other finance income	1	22

## 5. Taxation

The £354 million (2006 £367 million) taxation charge for the six months ended 31 December 2007 comprises a UK tax charge of £23 million (2006 £55 million) and a foreign tax charge of £331 million (2006 £312 million).

### 6. Inventories

	31		31
	December	30 June	December
	2007	2007	2006
		£	
	£ million	million	£ million
Raw materials and consumables	280	239	249
Work in progress	18	14	16
Maturing inventories	1,870	1,745	1,741
Finished goods and goods for resale	527	467	468
	2,695	2,465	2,474

### 7. Net borrowings

	31 December 2007 £ million	30 June 2007 £ million	31 December 2006 £ million
Debt due within one year and overdrafts	(1,372)	(1,535)	(1,279)
Debt due after one year	(5,154)	(4,132)	(4,222)
Fair value of interest rate hedging instruments	29	(20)	(16)
Fair value of foreign currency swaps and forwards	(27)	(29)	(24)
Obligations under finance leases	(11)	(14)	(13)
	(6,535)	(5,730)	(5,554)
Less: Cash and cash equivalents	811	885	975
Other liquid resources			25
	(5,724)	(4,845)	(4,554)

In the period ended 31 December 2007, the group issued a US \$750 million global bond repayable in January 2013 with a coupon of 5.2% and a US \$1,250 million global bond repayable in October 2017 with a coupon of 5.75%. A US \$1,000 million global bond and two US \$5 million medium term notes matured and were repaid in the period. **8. Reconciliation of movement in net borrowings** 

	Six months ended	Six months ended
	31 December	31 December
	2007	2006
	£ million	£ million
Net borrowings at beginning of the year	(4,845)	(4,082)
(Decrease)/increase in net cash and cash equivalents before exchange	(80)	276
Cash flow from change in loans	(580)	(900)

<b>Change in net borrowings from cash flows</b> Exchange differences Other non-cash items		(660) (227) 8	(624) 159 (7)
Net borrowings at end of the year		(5,724)	(4,554)
	25		

### 9. Movements in total equity

	Six months ended 31 December 2007 £ million	Six months ended 31 December 2006 £ million
Total equity at beginning of the period	4,170	4,681
Total recognised income and expense for the period	1,004	885
Dividends paid to equity shareholders	(523)	(524)
Dividends paid to minority interests	(37)	(22)
Share trust arrangements	43	46
Tax on share trust arrangements	(2)	5
Own shares repurchased	(492)	(704)
Purchase of own shares for holding as treasury shares for share scheme		. ,
hedging	(112)	(80)
Acquisition of minority interest		3
Net movement in total equity	(119)	(391)
Total equity at end of the period	4,051	4,290

Total equity at the end of the period includes gains of £60 million in respect of cumulative translation differences (30 June 2007 gains of £42 million) and £2,361 million (30 June 2007 - £2,333 million) in respect of own shares held as treasury shares.

# 10. Dividends

Six months	Six months
ended	ended
31 December	31 December
2007	2006
£ million	£ million

#### Amounts recognised as distributions to equity holders in the period

Final dividend paid for the year ended 30 June 2007 of 20.15p (2006		
19.15p) per share	523	524

An interim dividend of 13.20 pence per share for the six months ended 31 December 2007 (2006 - 12.55 pence per share) was approved by the Board on 13 February 2008. As this was after the balance sheet date, this dividend has not been included as a liability in the balance sheet at 31 December 2007.

# 11. Contingent liabilities and legal proceedings

(i) Guarantees In connection with the disposal of Pillsbury, Diageo has guaranteed the debt of a third party to the amount of \$200 million ( $\pounds$ 101 million) until November 2009. Including this guarantee, but net of the amount provided in the consolidated financial information, at 31 December 2007 the group has given performance guarantees and indemnities to third parties of  $\pounds$ 106 million.

There has been no material change since 31 December 2007 in the group s performance guarantees and indemnities.

(ii) Colombian litigation An action was filed on 8 October 2004 in the United States District Court for the Eastern District of New York by the Republic of Colombia and a number of its local government entities against Diageo and other spirits companies. The complaint alleges several causes of action. Included among the causes of action is a claim that the defendants allegedly violated the Federal RICO Act by facilitating money laundering in Colombia through their supposed involvement in the contraband trade to the detriment of government owned spirits production and distribution businesses. Diageo is unable to quantify meaningfully the possible loss or range of loss to which the lawsuit may give rise. Diageo intends to defend itself vigorously against this lawsuit.

(iii) Turkish customs litigation In common with other beverage alcohol importers, litigation is ongoing against Diageo s Turkish subsidiary in the Turkish Civil Courts in connection with the methodology used by the Turkish customs authorities in assessing the importation value of and duty payable on the beverage alcohol products sold in the domestic channel in Turkey. The matter involves multiple cases against Diageo s Turkish subsidiary at various stages of litigation including a group of cases under correction appeal following an adverse finding at the Turkish Supreme Court. Diageo is unable to quantify meaningfully the possible loss or range of loss to which these cases may give rise. Diageo s Turkish subsidiary intends to defend its position vigorously.

(iv) Other The group has extensive international operations and is defendant in a number of legal proceedings incidental to these operations. There are a number of legal claims against the group, the outcome of which cannot at present be foreseen.

Save as disclosed above, neither Diageo, nor any member of the Diageo group, is or has been engaged in, nor (so far as Diageo is aware) is there pending or threatened by or against it, any legal or arbitration proceedings which may have a significant effect on the financial position of the Diageo group.

### 12. Post balance sheet events

On 28 January 2008 Diageo entered into an agreement to acquire Rosenblum Cellars for \$105 million. The acquisition is subject to regulatory approval and other conditions and is expected to complete by the end of February 2008. On 5 February 2008 Diageo entered into an agreement to form a new 50:50 company with the Nolet family, owner of Ketel One, giving the new company the exclusive global rights to market, sell and distribute the brand in perpetuity. Diageo will consolidate the new company with a minority interest. Diageo has agreed to pay \$900 million for a 50% equity stake in the newly formed company, which will be based in the Netherlands. The Nolet family will have an option to sell their 50% share in the new company to Diageo for \$900 million plus interest in years 4 or 5 after completion. If the Nolet family exercise their option to sell and should Diageo choose not to buy, Diageo will pay \$100 million and the Nolet family may then pursue a sale of their 50% share to a third party. The transaction is expected to complete by the end of March 2008, subject to regulatory approvals and other conditions.

### STATEMENT OF DIRECTORS RESPONSIBILITIES

The directors confirm that to the best of their knowledge:

the condensed set of financial statements has been prepared in accordance with IAS 34 *Interim Financial Reporting* as endorsed and adopted by the EU;

the interim management report includes a fair review of the information required by:

- (a) DTR 4.2.7R of the *Disclosure and Transparency Rules*, being an indication of important events that have occurred during the first six months of the financial year and their impact on the condensed set of financial statements; and a description of the principal risks and uncertainties for the remaining six months of the year; and
- (b) DTR 4.2.8R of the *Disclosure and Transparency Rules*, being related party transactions that have taken place in the first six months of the current financial year and that have materially affected the financial position or performance of the entity during that period; and any changes in the related party transactions described in the 2007 Annual Report.

The directors of Diageo plc are listed in the Diageo Annual Report for 30 June 2007, with the exception of the following changes in the period: Jonathan (Jon) Symonds, CBE retired on 16 October 2007 and Philip Scott was appointed on 17 October 2007.

By order of the board of Diageo plc N.C. Rose Chief Financial Officer 13 February 2008

### INDEPENDENT REVIEW REPORT TO DIAGEO PLC

### Introduction

We have been engaged by the company to review the condensed set of financial statements in the half-yearly financial report for the six months ended 31 December 2007 which comprises the condensed consolidated income statement, the condensed consolidated statement of recognised income and expense, the condensed consolidated balance sheet, the condensed consolidated cash flow statement and the related explanatory notes. We have read the other information contained in the half-yearly financial report and considered whether it contains any apparent misstatements or material inconsistencies with the information in the condensed set of financial statements.

This report is made solely to the company in accordance with the terms of our engagement to assist the company in meeting the requirements of the Disclosure and Transparency Rules ( the DTR ) of the UK s Financial Services Authority ( the UK FSA ). Our review has been undertaken so that we might state to the company those matters we are required to state to it in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our review work, for this report, or for the conclusions we have reached.

### **Directors** responsibilities

The half-yearly financial report is the responsibility of, and has been approved by, the directors. The directors are responsible for preparing the half-yearly financial report in accordance with the DTR of the UK FSA. As disclosed in note 1, the annual financial statements of the group are prepared in accordance with IFRSs as endorsed and adopted by the EU. The condensed set of financial statements included in this half-yearly financial report has been prepared in accordance with IAS 34 *Interim Financial Reporting* as endorsed and adopted by the EU. **Our responsibility** 

Our responsibility is to express to the company a conclusion on the condensed set of financial statements in the half-yearly financial report based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* issued by the Auditing Practices Board for use in the UK. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing (UK and Ireland) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion. **Conclusion** 

Based on our review, nothing has come to our attention that causes us to believe that the condensed set of financial statements in the half-yearly financial report for the six months ended 31 December 2007 is not prepared, in all material respects, in accordance with IAS 34 as endorsed and adopted by the EU and the DTR of the UK FSA.

### **KPMG Audit Plc**

*Chartered Accountants* 8 Salisbury Square London, EC4Y 8BB, UK 13 February 2008

### ADDITIONAL INFORMATION FOR SHAREHOLDERS EXPLANATORY NOTES

### **Definitions**

Unless otherwise stated, percentage movements given throughout this announcement for volume, sales, net sales, marketing spend and operating profit are organic movements (at level exchange rates and after adjusting for the effect of exceptional items, acquisitions and disposals) for continuing operations. Comparisons are with the equivalent period in the last financial year. For an explanation of organic movements please refer to Reconciliation to GAAP measures in this announcement.

Volume has been measured on an equivalent units basis to nine litre cases of spirits. An equivalent unit represents one nine litre case of spirits, which is approximately 272 servings. A serving comprises 33ml of spirits, 165ml of wine, or 330ml of ready to drink or beer. Therefore, to convert volume of products, other than spirits, to equivalent units, the following guide has been used: beer in hectolitres divide by 0.9, wine in nine litre cases divide by five and ready to drink in nine litre cases divide by 10, with certain pre-mixed products that are classified as ready to drink divide by 5. Net sales are sales after deducting excise duties.

Exceptional items are those that in management s judgement need to be disclosed by virtue of their size or incidence in order for the user to obtain a proper understanding of the financial information. Such items are included within the income statement caption to which they relate.

References to ready to drink include progressive adult beverages in the United States. References to Smirnoff ready to drink include Smirnoff Ice, Smirnoff Black Ice, Smirnoff Twisted V, Smirnoff Mule, Smirnoff Spin, Smirnoff Storm, Smirnoff Caesar, Smirnoff Caipiroska, Smirnoff Signatures, Smirnoff Source, Smirnoff Fire, Smirnoff Raw Tea and Smirnoff Cocktails. References to Smirnoff Black Ice include Smirnoff Ice Triple Black in the United States and Smirnoff Ice Double Black in Australia.

Volume share is a brand s volume when compared to the volume of all brands in its segment. Value share is a brand s retail sales when compared to the retail sales of all brands in its segment. Unless otherwise stated, share refers to value share. Share of voice is the media spend on a particular brand when compared to all brands in its segment. The share and share of voice data contained in this announcement is taken from independent industry sources in the markets in which Diageo operates.

This announcement contains forward-looking statements that involve risk and uncertainty. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including factors beyond Diageo s control. Please refer to page 39 Cautionary statement concerning forward-looking statements for more details.

This announcement includes names of Diageo s products which constitute trademarks or trade names which Diageo owns or which others own and license to Diageo for its use.

Certain brands formerly treated as local priority brands were classified as category brands and vice versa in 2007 to reflect the change in contribution of these brands in individual countries. All comparative figures have been restated.

#### Changes to local priority brand classification

These changes reflect the classification of brands to a regional basis rather than a single market basis.

Previous classification Europe Archers Great Britain Bell s Great Britain Cacique Spain Cardhu Spain Gordon s gin Great Britain **Budweiser** Ireland Carlsberg Ireland Harp Ireland Smithwicks Ireland International Bell s South Africa Buchanan s Venezuela Malta Africa Pilsner Kenya Tusker Kenva Red Stripe Jamaica Asia Pacific Old Parr Japan Dimple/Pinch Korea Bundaberg rum Australia Windsor Premier Korea

\*

New classification

Archers Europe Bell s Europe Cacique Europe Cardhu Europe Gordon s gin Europe Budweiser Europe\* Carlsberg Europe\* Harp Europe Smithwicks Europe

Bell s International Buchanan s International Malta International Pilsner International Tusker International Red Stripe International

Old Parr Asia Pacific Dimple/Pinch Asia Pacific Bundaberg rum Asia Pacific Windsor Premier Asia Pacific

Distribution rights for these brands are held for the Irish market only. In North America the following changes were made to reflect the priority brand focus of the region. Moved from local priority brands to category brands: Goldschlager Gordon s gin Myers Romana Sambuca Rumple Minze Moved from category brands to local priority brands: Chalone and other US wines The following brands remain local priority brands in the North America region: Buchanan s Crown Royal Seagram s 7 Crown Seagram s VO Beaulieu Vineyard Sterling Vineyards

### **Reconciliation to GAAP measures**

(i) Organic movement

Organic movement in volume, sales, net sales, operating profit, operating margin and basic earnings per share are measures not specifically used in the consolidated financial statements themselves (non-GAAP measures). The performance of the group is discussed using these measures.

In the discussion of the performance of the business, certain information is presented using sterling amounts on a constant currency basis. This strips out the effect of exchange rate movements and enables an understanding of the underlying performance of the market that is most closely influenced by the actions of that market s management. The risk from exchange rate movement is managed centrally and is not a factor over which local managers have any control.

Acquisitions, disposals and exceptional items also impact the reported performance and therefore the reported movement in any period in which they arise. Management adjusts for the impact of such transactions in assessing the performance of the underlying business.

The underlying performance on a constant currency basis and excluding the impact of acquisitions, disposals and exceptional items is referred to as organic performance. Organic movement calculations enable the reader to focus on the performance of the business which is common to both periods.

Organic movement in volume, sales, net sales, operating profit and operating margin

Diageo s strategic planning and budgeting process is based on organic movement in volume, sales, net sales, operating profit and operating margin, and these measures closely reflect the way in which operating targets are defined and performance is monitored by the group s management. Therefore organic movement measures most closely reflect the way in which the business is managed.

These measures are chosen for planning, budgeting, reporting and incentive purposes since they represent those measures which local managers are most directly able to influence and they enable consideration of the underlying business performance without the distortion caused by fluctuating exchange rates, acquisitions, disposals and exceptional items.

The group s management believes these measures provide valuable additional information for users of the financial statements in understanding the group s performance since they provide information on those elements of performance which local managers are most directly able to influence and focus on that element of the core brand portfolio which is common to both periods. They should be viewed as complementary to, and not replacements for, the comparable GAAP measures.

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The organic movement calculations for volume, sales, net sales and operating profit for the six months ended 31 December 2007 were as follows:

1. Volume (1)(a)(b)

	2006 units million	Organic movement units million	2007 units million	Organic movement %
North America	26.5	0.7	27.2	3
Europe	23.0	0.7	23.7	3
International	19.5	1.4	20.9	7
Asia Pacific	6.7	0.4	7.1	6
Total	75.7	3.2	78.9	4

# 2. Sales (a)(b)

	2006		Transfers <sup>(2)</sup> and	Organic	2007	Organic
	Reported	Exchange <sup>(3)</sup>	disposals	movement	Reported	movement
	£ million	£ million	£ million	£ million	£ million	%
North America	1,543	(78)	(4)	85	1,546	6
Europe	2,122	39	(1)	57	2,217	3
International	1,070	20	1	186	1,277	17
Asia Pacific	585	7		(10)	582	(2)
Corporate	38			7	45	19
Total sales	5,358	(12)	(4)	325	5,667	6

3. Net sales (a)(b)

	2006 Reported £	Exchange <sup>(3)</sup>	Transfers <sup>(2)</sup> and disposals	Organic movement	2007 Reported £	Organic movement
	million	£ million	£ million	£ million	million	%
North America	1,313	(65)	(4)	77	1,321	6
Europe	1,357	28	(1)	49	1,433	4
International	884	23	1	142	1,050	16
Asia Pacific	430	2		6	<i>43</i> 8	1
Corporate	38			7	45	19
Total net sales	4,022	(12)	(4)	281	4,287	7
Excise duties	1,336			44	1,380	

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Total sales	5,358	(12)	(4)	325	5,667	
4. Operating profit $^{(a)(b)}$						
	2006 Reported £	Exchange <sup>(3)</sup>	Transfers <sup>(2)</sup>	Organic movement	2007 Reported £	Organic movement
	million	£ million	£ million	£ million	million	%
North America	486	(25)		30	491	7
Europe	484	11	3	11	509	2
International	298	(4)	(6)	59	347	20
Asia Pacific	115		(3)	(13)	99	(12)
Corporate	(77)	5	6	34	(32)	52
Total	1,306	(13)		121	1,414	9

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Notes Information in respect of the current period

(1) Differences between the reported volume movements and organic volume movements are due to acquisitions and disposals.

(2) Transfers

represent the movement between operating units of certain activities, the most significant of which were the reallocation of certain net overheads from corporate to the regions. **Transfers** reduced restated prior year operating profit for International and Asia Pacific by £6 million and £3 million respectively and reduced net costs in Europe and Corporate by £3 million and £6 million respectively.

(3) The exchange adjustments for sales, net sales and operating profit are principally in respect of the

US dollar and

the euro.

Notes Information relating to the organic movement calculations

The organic a) movement percentage is the amount in the column headed Organic movement in the tables above expressed as a percentage of the aggregate of the columns headed 2006 Reported, the column headed Exchange and the amounts in respect of transfers (see note (2) above) and disposals included in the column headed Transfers and disposals. The inclusion of the column headed Exchange in the organic movement calculation reflects the adjustment to exclude the effect of exchange rate movements by recalculating the prior period results as if they had been generated at the current period s exchange rates. Organic

movement percentages are calculated as the organic movement amount in £ million, expressed as the percentage of the prior period results at current year *exchange* rates and after adjusting for transfers and disposals. The basis of calculation means that the results used to measure organic movement for a given period will be adjusted when used to measure organic movement in the subsequent period.

b) Where a

business, brand, brand distribution right or agency agreement was disposed of, or terminated, in the current period, the group, in organic movement calculations, adjusts the results for the comparable prior period to

exclude the amount the group earned in that period that it could not have earned in the current period (i.e. the period between the date in the prior period, equivalent to the date of the disposal in the current period, and the end of the prior period). As a result, the organic movement numbers reflect only comparable performance. Similarly, if a business was disposed of part way through the equivalent prior period then its contribution would be completely excluded from that prior period s performance in the organic movement calculation, since the group recognised no contribution from that business in the current period. In the calculation of operating profit the overheads

included in disposals were only those directly attributable to the businesses disposed, and do not result from subjective judgements of management. For acquisitions, a similar adjustment is made in the organic movement calculations. For acquisitions subsequent to the end of the equivalent prior period, the post acquisition results in the current period are excluded from the organic movement calculations. *For acquisitions* in the prior period, post acquisition results are included in full in the prior period but are only included from the anniversary of the acquisition date in the current period.

c) Organic movement in operating margin is the difference between the 2007 reported operating margin (operating profit excluding exceptional *items expressed* as a percentage of sales) and an operating margin where the amounts for each of sales and operating profit are the aggregate of those captions in the columns headed 2006 Reported, the column headed Exchange and the amounts in respect of transfers (see note (2) above) and disposals included in the column headed Transfers and disposals. Organic movement in operating margin is calculated as the movement amount in margin percentage, expressed in basis points between the operating margin for the prior period results at current year exchange rates

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and after adjusting for transfers and disposals and the operating margin for the current period results. The basis of calculation means that the results used to measure organic movement for a given period will be adjusted when used to measure organic movement in the subsequent period.

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Underlying movement in earnings per share

The group s management believes basic earnings per share on an underlying movement basis provides valuable additional information for users of the financial statements in understanding the group s overall performance. The group s management believes that the comparison of movements on both a reported and underlying basis provides information as to the individual components of the movement in basic earnings per share being: the impact of exceptional items, fluctuating exchange rates, acquisitions and disposals arising in the period and the application of an underlying effective tax rate. These measures should be viewed as complementary to, and not a replacement for, the comparable GAAP measures such as basic and diluted earnings per share and reported movements therein. These GAAP measures reflect all of the factors which impact on the business.

The underlying movement calculation in earnings per share for the period ended 31 December 2007 was as follows:

	Pence per share <sup>(4)</sup>
<i>Reported basic eps for six months ended 31 December 2006</i> <i>Tax adjustment effective underlying tax rate 26%</i> <sup>(3)</sup>	32.8 1.1
Basic eps before exceptional items and after tax equalisation for six months ended 31 December 2006 Exchange <sup>(2) (d)</sup>	33.9 (0.3)
Adjusted basic eps six months ended 31 December 2006	33.6
<i>Reported basic eps for six months ended 31 December 2007</i> <i>Exceptional items</i> <sup>(1)</sup>	37.6 (0.1)
Basic eps before exceptional items for six months ended 31 December 2007 Exchange <sup>(d)</sup>	37.5 0.1
Adjusted basic eps for six months ended 31 December 2007	37.6
Reported basic eps movement amount Underlying movement amount (after impact of exchange) <sup>(c)</sup> Reported basic eps growth Underlying growth <sup>(c)</sup> 35	4.8 4.0 15% 12%

Notes Information relating to the current period

 The exceptional item in the six months ended 31 December 2007 was the gain on sale of a business. There were no exceptional items in the six months ended 31 December 2006.

2) Exchange the exchange adjustments for operating profit, net finance charges and taxation are principally in respect of the US dollar and the euro. **Transaction** exchange adjustments are taxed at the underlying effective tax rate for the period.

Tax adjustment 3) the impact of adjusting the group s prior year reported tax rate on operating profit from continuing businesses to the current year underlying effective tax rate on profit from continuing businesses

before exceptional items (see (v) below).

All amounts are derived from amounts in £ million divided by the weighted average number of shares in issue for the period ended 31 December 2007 of 2,590 million (2006 2,725 million).

Notes Information relating to the organic movement calculations

a) Where a

business, brand, brand distribution right or agency agreement or investment was disposed of, or terminated, in the current period, the group, in underlying movement calculations, adjusts the profit for the period attributable to equity shareholders for the comparable prior period to exclude the following: i) the amount the group earned in that period that it could not have earned in the current period

(*i.e.* the period between the date in the prior period, equivalent to the date of the disposal in the current period, and the end of the prior period), ii) a *capital return in* respect of the reduction in interest charge had the disposal proceeds been used entirely to reduce borrowings, and *iii) taxation at* the rate applying in the jurisdiction in which the asset or business disposed was domiciled. As a result, the underlying movement numbers reflect only comparable performance. Similarly, if a business or investment asset was disposed of part-way through the *equivalent prior* period then its impact on the profit for the year attributable to equity shareholders (i.e. after adjustment for a

capital return from use of the proceeds of the disposal to reduce borrowings and tax at the rate applying in the jurisdiction in which the asset or business disposed was *taxed*) would be excluded from that prior period s performance in the underlying movement calculation, since the group recognised no contribution from that business in the current period.

b) Where a

business, brand, brand distribution right or agency agreement or investment is acquired subsequent to the end of the equivalent prior period, in underlying movement calculations the group adjusts the profit for the current period attributable to equity shareholders to exclude the following: i) the amount the

group earned in the current period that it could not have earned in the prior period, ii) a capital charge in respect of the increase in *interest charge* had the acquisition been funded entirely by an increase in borrowings, and iii) taxation at the rate applying in the jurisdiction in which the business acquired is domiciled. As a result, the underlying movement numbers reflect only comparable performance. Similarly, if a business or investment asset was acquired part way through the equivalent prior period then its impact on the profit for the year attributable to equity shareholders (i.e. after adjustment for a capital charge for the funding of the acquisition and tax at the rate

applying in the jurisdiction in which the acquired business is *taxed*) *would be* adjusted only to include the results from the anniversary of the acquisition in the current period s performance in the underlying movement calculation, since the group recognised a full period s contribution from that business in the current period.

c) Underlying movement percentages for basic earnings per share are calculated as the underlying movement amount in pence (p), expressed as the percentage of the prior period results at current year exchange rates, and after adjusting for exceptional items, tax equalisation and acquisitions and disposals. The basis of calculation means that the

results used to measure underlying movement for a given period will be adjusted when used to measure underlying movement in the subsequent period.

*d) The exchange* effects of IAS 21 in respect of short term inter-company funding balances and the impact of IAS 39 as recognised in other finance charges / income are removed from both the current and prior period as part of the underlying movement calculation.

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#### (ii) Free cash flow

Free cash flow is a non-GAAP measure that comprises net cash from operating activities as well as the net purchase and disposal of investments and property, plant and equipment that form part of net cash from investing activities. The group s management believe the measure assists users of the financial statements in understanding the group s cash generating performance as it comprises items that arise from the running of the ongoing business.

The remaining components of net cash from investing activities that do not form part of free cash flow, as defined by the group s management, are in respect of the purchase and disposal of subsidiaries, associates and businesses. The group s management regards the purchase and disposal of property, plant and equipment as ultimately

non-discretionary since ongoing investment in plant and machinery is required to support the day-to-day operations, whereas purchases and disposals of businesses are discretionary. However, free cash flow does not necessarily reflect all amounts that the group either has a constructive or legal obligation to incur. Where appropriate, separate discussion is given for the impacts of acquisitions and disposals of businesses, equity dividends and purchase of own shares each of which arises from decisions that are independent from the running of the ongoing underlying business.

The free cash flow measure is also used by management for their own planning, budgeting, reporting and incentive purposes since it provides information on those elements of performance which local managers are most directly able to influence.

(iii) Return on average total invested capital

Return on average total invested capital is a non-GAAP measure that is used by management to assess the return obtained from the group s asset base. This measure is not specifically used in the consolidated financial statements, but is calculated to aid comparison of the performance of the business.

The profit used in assessing the return on total invested capital reflects the operating performance of the business after applying the underlying effective tax rate for the period stated before exceptional items and interest. Average total invested capital is calculated using the average derived from the consolidated balance sheets at the beginning and the end of the period. Capital employed comprises net assets for the period, excluding post employment benefit liabilities (net of deferred tax) and net borrowings. This average capital employed is then aggregated with the average restructuring and integration costs net of tax, which have been charged to exceptional items, and goodwill written off to reserves at 1 July 2004, the date of transition to IFRS, to obtain the average total invested capital. Calculations for the return on average total invested capital for the six months ended 31 December 2007 and 31 December 2006 were as follows:

	2007 £ million	2006 £ million
Operating profit	1,414	1,306
Associates after interest and taxation	105	91
<i>Tax at the underlying effective tax rate of 26% (2006 25%)</i>	(395)	(349)
	1,124	1,048
Average net assets (excluding net post employment liabilities)	4,386	5,033
Average net borrowings	5,285	4,318
Average integration costs (net of tax)	931	931
Average goodwill	1,562	1,562
Average total invested capital	12,164	11,844

Return on average total invested capital

18.5% 17.7%

(iv) Economic profit

Economic profit is a non-GAAP measure that is used by management to assess the group s return from its asset base compared to a standard cost of capital charge. The measure is not specifically used in the consolidated financial statements, but is calculated to aid comparison of the performance of the business.

The profit used in assessing the return from the group s asset base and the asset base itself are the same as those used in the calculation for the return on average total invested capital (see (iii) above). The standard capital charge applied to the average total invested capital is currently 9%, being management s assessment of a constant minimum level of return that the group expects to generate from its asset base. Economic profit is calculated as the difference between the standard capital charge on the average invested assets and the actual return achieved by the group on those assets.

Calculations for economic profit for the six months ended 31 December 2007 and 31 December 2006 were as follows:

	2007 £ million	2006 £ million
Average total invested capital (see (iii) above)	12,164	11,844
<i>Operating profit</i> <i>Associates after interest and taxation</i> <i>Tax at the underlying effective tax rate of 26% (2006 25%)</i>	1,414 105 (395)	1,306 91 (349)
Capital charge at 9% of average total invested capital	(393) 1,124 (547)	(543) 1,048 (533)
Economic profit	577	515

(v) Underlying effective tax rate

The underlying effective tax rate is a non-GAAP measure that reflects the adjusted tax charge on profit from continuing businesses before exceptional items as a percentage of profit from continuing businesses before exceptional items. The underlying effective tax rate is also used by management for their own planning, budgeting, reporting and incentive purposes since it provides information on those elements of performance which management is most directly able to influence.

The group s management believe the measure assists users of the financial statements in understanding the group s effective tax rate as it reflects the tax arising on the profits from the ongoing business.

The components of the reported tax charge which do not form part of the adjusted tax charge, as defined by the group s management, relate to tax on items reported as exceptional, movement on deferred tax assets arising from intragroup reorganisations which are due to changes in estimates in expected future utilisation, any other tax charge or credit that arises from intra group reorganisations and items which are offset by credits or debits in discontinued operations.

In the period ended 31 December 2007, there was no difference between the reported tax rate of 26% and the underlying tax rate. The reported tax rate for the period ended 31 December 2006 was 28% and the underlying tax rate was 25%.

## Principal risks

The group s aim is to manage risk and control its business and financial activities cost-effectively and in a manner that enables it to: exploit profitable business opportunities in a disciplined way; avoid or reduce risks that can cause loss, reputational damage or business failure; support operational effectiveness; and enhance resilience to external events. To achieve this, an ongoing process has been established for identifying, evaluating and managing risks faced by the group. Details of the key risks particular to the group can be found in the 2007 Annual Report, some or all of which have the potential to impact our results or financial position during the remaining six months of the year.

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#### Cautionary statement concerning forward-looking statements

This announcement contains forward looking statements within the meaning of Safe Harbor provisions of the United States Private Securities Litigation Reform Act of 1995 with respect to the financial condition, results of operations and business of Diageo and certain of the plans and objectives of Diageo with respect to and outlook for these items. In particular, all statements that express forecasts, expectations and projections with respect to and outlook for future matters, including trends in results of operations, margins, growth rates, overall market trends, the impact of interest or exchange rates, the availability of financing to Diageo, anticipated cost savings or synergies and the completion of Diageo s strategic transactions, are forward-looking statements. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. There are a number of factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements, including factors that are outside Diageo s control. These factors include, but are not limited to:

increased competitive product and pricing pressures and unanticipated actions by competitors that could impact Diageo s market share, increase expenses and hinder growth potential;

the effects of future business combinations, partnerships, acquisitions or disposals, existing or future, and the ability to realise expected synergies and/or costs savings;

Diageo s ability to complete existing or future acquisitions and disposals;

legal and regulatory developments, including changes in regulations regarding consumption of, or advertising for, beverage alcohol, changes in tax law (including tax rates) or accounting standards, changes in taxation requirements, such as the impact of excise tax increases with respect to the business, and changes in environmental laws, health regulations and the laws governing pensions;

developments in litigation or any similar proceedings directed at the drinks and spirits industry;

developments in the Colombian and Turkish litigation and any similar proceedings;

changes in consumer preferences and tastes, demographic trends or perception about health related issues;

changes in the cost of raw materials and labour costs;

changes in economic conditions in countries in which Diageo operates, including changes in levels of consumer spending;

levels of marketing spend, promotional and innovation expenditure by Diageo and its competitors;

renewal of distribution or licence manufacturing rights on favourable terms when they expire;

termination of existing distribution or licence manufacturing rights on agency brands;

technological developments that may affect the distribution of products or impede Diageo s ability to protect its intellectual property rights; and

changes in financial and equity markets, including significant interest rate and foreign currency exchange rate fluctuations, which may affect Diageo s access to or increase the cost of financing or which may affect Diageo s financial results.

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All oral and written forward-looking statements made on or after the date of this announcement and attributable to Diageo are expressly qualified in their entirety by the above factors and the risk factors contained in the Annual Report on Form 20-F for the year ended 30 June 2007 filed with the United States Securities and Exchange Commission (SEC). Any forward-looking statements made by or on behalf of Diageo speak only as of the date they are made. Diageo does not undertake to update forward-looking statements to reflect any changes in Diageo s expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any additional disclosures that Diageo may make in any documents which it publishes and/or files with the SEC. All readers, wherever situated, should take note of these disclosures. The information in this announcement does not constitute an offer to sell or an invitation to buy shares in Diageo plc or any other invitation or inducement to engage in investment activities.

This announcement includes disclosure about Diageo s debt rating. A security rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time by the assigning rating organisation. Each rating should be evaluated independently of any other rating.

Past performance cannot be relied upon as a guide to future performance.

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#### For further information

#### **Analysts and Investors Presentation**

At 09.30 (GMT) on Thursday 14 February, Paul Walsh, CEO and Nick Rose, CFO will present the interim results for analysts and investors.

The presentation and Q&A session will be webcast only and will be available to view at <u>Diageo.com</u>. The presentation slides and transcript will be available for download from 08.45 (GMT). An archived video and podcast of the presentation and Q&A session will also be made available later that day.

If you would like to ask a question during the live Q&A session, please use the following dial-in numbers:

0800 028 1277	UK Toll free
1888 935 4577	USA Toll free
900 974 419	Spain Toll free
0800 020 0905	Netherlands Toll free
1800 882 157	Ireland Toll free
0800 000 5462	Germany Toll free
0800 942 823	France Toll free

Please quote confirmation code: 2595476

A transcript of the Q&A session will be available for download from <u>Diageo.com</u> on 15 February.

## **Conference** Call

Diageo management will host a conference call for analysts and investors at 15.00 (GMT) on Thursday 14 February. To participate, please use the following dial-in numbers:

0800 901 2160	UK Toll free	
1866 602 0258	USA Toll free	
800 099 823	Spain Toll free	
0800 020 3464	Netherlands Toll free	
1800 992 779	Ireland Toll free	
0800 101 2633	Germany Toll free	
0805 770 153	France Toll free	
Please quote confirmation code: 6715467		

The conference call will be available on instant replay from 17.00 (UK time) and will be available until 14 March 2008. The number to call is:

UK Toll free US Toll free International Please quote confirmation con	0800 559 3 1 866 883 4 +44 (0) 20 de: 6715467	1489
Investor enquiries to: US investor enquiries to:	Darren Jones Sarah Paul Kelly Padgett	+44 (0) 20 7927 4223 +44 (0) 20 7927 4326 001 202 715 1110 Investor.relations@diageo.com
Media enquiries to:	Isabelle Thomas Jennifer Crowl	+44 (0) 20 7927 5967 +44 (0) 20 7927 5749 <u>Media@diageo.com</u> 40

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Company Diageo PLC TIDM DGE Headline Transaction in Own Shares Released 17:52 14-Feb-08 Number 05750 Diageo plc 14 February 2008 Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 450,000 ordinary shares at a price of 1078.02 pence per share. END Diageo PLC Company TIDM DGE

HeadlineTransaction in Own SharesReleased15:56 15-Feb-08NumberPRNUK-1502TO: Regulatory Information Service<br/>PR NewswireRE: PARAGRAPH 12.6.4 OF THE LISTING RULES

Diageo plc Transaction in Own Shares

Diageo plc (the Company ) announces that today, it released from treasury 23,785 ordinary shares of 28 101/108 pence each in the Company ( Ordinary Shares ), to satisfy grants made under employee share plans. The average price at which these Ordinary Shares were released from treasury was 1,013.79 pence per share. Following this release, the Company holds 279,812,826 Ordinary Shares as treasury shares and the total number of Ordinary Shares in issue (excluding shares held as treasury shares) is 2,576,025,158.

15 February 2008

Company **Diageo** PLC TIDM DGE Headline Transaction in Own Shares Released 17:47 15-Feb-08 Number 15970 Diageo plc 15 February 2008 Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 350,000 ordinary shares at a price of 1062.46 pence per share. END Diagoo DI C Compony

Company	<u>Diageo PLC</u>	
TIDM	DGE	
Headline	Director/PDMR Shareholding	
Released	16:24 18-Feb-08	
Number	PRNUK-1802	
TO: Regulatory Information Service PR Newswire		
RE: PARAGRAPH 3.1.4 OF THE DISCLOSURE RULES		

The notifications listed below were received under Paragraph 3.1.2 of the Disclosure and Transparency Rules. Diageo plc (the Company ) announces that on 15 February 2008 it received the following notifications: 1. from the trustee of the Diageo Employee Benefit Trust (the Employee Benefit Trust ) as detailed below. The Employee Benefit Trust is a discretionary trust for the benefit of employees of the Company and its subsidiaries and operates primarily in conjunction with the Company s Long Term Incentive Plan, now called the Total Shareholder Return Plan (the Plan ), approved by shareholders on 11 August 1998.

a) Appleby Trust (Jersey) Limited, as trustee of the Employee Benefit Trust (the Trustee ), had, on 15 February 2008, released ordinary shares of 28 101/108 pence of the Company (Ordinary Shares) to participants under the Plan at a level of 61% as follows:

Date of Transaction	No. of Ordinary Shares
15.02.2008 including Ordinary Shares and American Depositary Shares ( ADSs ) transferred to directors Managerial Responsibility ( PDMR ), receiving awards released under the Plan, as follows:	349,305 and Persons Discharging
Name of Director	No. of Ordinary Shares
NC Rose	44,417
PS Walsh	98,352
Name of PDMR	No. of Ordinary Shares
SR Fletcher	22,843
JND Grover	19,036
A Morgan	24,112

Name of PDMR	No. of Ordinary Shares
JC Pollaers	4,254
G Williams	20,622
	No. of ADSs*
RM Malcolm	5,577
I Menezes	8,554
T Proctor The awards were made on 18 February 2005. The balance of each award has lapsed.	7,025

b) the Trustee had, on 15 February 2008, made the following sale of Ordinary Shares and ADSs to meet the requirement to reimburse the Company for PAYE tax and National Insurance/social security liabilities on awards released under the Plan:

Date of Transaction	No. Ordinary Shares Sold	Sale Price of Ordinary Shares
15.2.2008	101,717	£ 10.68
	No. ADSs Sold	Sale Price of ADSs
15.2.2008 including Ordinary Shares and ADSs sold on behalf of directors and	8,341 I PDMRs, as follows:	\$ 82.72
Name of Director	No. Ordinary Shares Sold	Sale Price of Ordinary Shares
NC Rose	18,211	£ 10.68
	10,211	£ 10.08
PS Walsh	40,325	£ 10.68

Name of Director	No. Ordinary Shares Sold	Sale Price of Ordinary Shares
SR Fletcher	9,366	£ 10.68
JND Grover	7,805	£ 10.68
A Morgan	9,886	£ 10.68
G Williams	8,456	£ 10.68
	No. ADSs Sold	Sale Price of ADSs
RM Malcolm	1,754	\$ 82.72
I Menezes	3,546	\$ 82.72
T Proctor	2,733	\$ 82.72

from Mr PS Walsh, that he had sold 33,027 Ordinary Shares on 15 February 2008, at a price per share of £10.81.
 from Mr RM Malcolm, that he had exercised 39,793 options over ADS granted on 10 October 2003 at a price per ADS of \$43.82 under the Company s Senior Executive Share Option Plan, on 15 February 2008. Mr Malcolm subsequently sold 39,393 ADSs, on 15 February 2008, at a price per ADS of \$82.95.

Mr Malcolm retains beneficial ownership of the balance of 400 ADSs.

4. from Mr G Williams, that he had exercised 117,912 options over Ordinary Shares granted on 10 October 2003 at a price per share of £6.49 under the Company s Senior Executive Share Option Plan, on 15 February 2008. Mr Williams subsequently sold 116,000 Ordinary Shares, on 15 February 2008, at a price per share of £10.74.

Mr Williams retains beneficial ownership of the balance of 1,912 Ordinary Shares.

As a result of the above release of awards and sales, the interests of directors and PDMRs in the Company s Ordinary Shares (excluding options, awards under the Company s LTIPs and interests as potential beneficiaries of the Company s Employee Benefit Trusts) are as follows:

Name of Director	Number of Ordinary Shares
NC Rose	398,606
PS Walsh	673,260
Name of PDMR	Number of Ordinary Shares
SR Fletcher	148,888
JND Grover	182,663
I Menezes	294,691 (of which 201,693 are held in the form of ADS)
A Morgan	150,756
JC Pollaers	49,651
G Williams	226,544 (of which 5,760 are held in the form of ADS)
	No. of ADSs
RM Malcolm	26,403
T Proctor	33,621
<ul> <li>* 1 ADS is the equivalent of 4 Ordinary Shares.</li> <li>18 February 2008 END</li> </ul>	
Company	Diageo PLC

## Edgar Filing: DIAGEO PLC - Form 6-K

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TIDM	DGE
Headline	Transaction in Own Shares
Released	17:57 18-Feb-08
Number	26000

Diageo plc

18 February 2008

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 250,000 ordinary shares at a price of 1073.66 pence per share. END

Company	<u>Diageo PLC</u>
TIDM	DGE
Headline	Transaction in Own Shares
Released	17:53 19-Feb-08
Number	34410
Diageo plc	
19 February 200	8
•	many that it has to day murchase

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 600,000 ordinary shares at a price of 1057.68 pence per share. END

Company	Diageo PLC
TIDM	DGE
Headline	Transaction in Own Shares
Released	14:42 20-Feb-08
Number	PRNUK-2002
TO: Regulatory I	nformation Service
PR Newswire	

### **RE: PARAGRAPH 12.6.4 OF THE LISTING RULES**

Diageo plc Transaction in Own Shares

Diageo plc (the Company ) announces that today, it released from treasury 1,740 ordinary shares of 28 101/108 pence each in the Company ( Ordinary Shares ), to satisfy grants made under employee share plans. The average price at which these Ordinary Shares were released from treasury was 1,013.79 pence per share. Following this release, the Company holds 279,811,086 Ordinary Shares as treasury shares and the total number of

Ordinary Shares in issue (excluding shares held as treasury shares) is 2,574,826,898. 20 February 2008

END

Company	Diageo PLC
TIDM	DGE
Headline	Transaction in Own Shares
Released	17:23 20-Feb-08
Number	43210
Diageo plc	
20 February 200	18
Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 400,000	
ordinary shares	at a price of 1037.67 pence per share.
END	
Company	Diageo PLC

Company	<u>Diageo PLC</u>
TIDM	DGE
Headline	Transaction in Own Shares
Released	18:09 21-Feb-08
Number	52340

Diageo plc

21 February 2008

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 350,000 ordinary shares at a price of 1046.36 pence per share. END

END

Company	Diageo PLC
TIDM	DGE
Headline	Transaction in Own Shares
Released	17:47 25-Feb-08
Number	71280
Diageo plc	
25 February 200	08
<b>e</b> 1	unces that it has today purchased for cancellation through Goldman Sachs International 255,000 at a price of 1046.94 pence per share.
Company TIDM	<u>Diageo PLC</u> DGE

TIDMDGEHeadlineTransaction in Own SharesReleased17:27 26-Feb-08Number8103ODiageo plc26 February 2008

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 400,000 ordinary shares at a price of 1059.17 pence per share. END

Company	Diageo PLC
TIDM	DGE
Headline	Importation license in Korea
Released	07:28 27-Feb-08
Number	82810
27 February 2008	3

Diageo receives new importation license in Korea

Diageo, the world s leading premium drinks business, announces that the Korean National Tax Service has issued a new importation license to Diageo Korea, effective immediately. Diageo will transition the business from Sooseok, who have acted as third party distributor for Diageo s brands since 26 July 2007, and expects to be fully operational from 3 March 2008. Stocks currently held by Sooseok and previously sold to the distributor by Diageo will now be transferred back to Diageo.

In granting the new license the Korean authorities have included a condition which specifies that by 1 April 2010 a minimum of 50% of Diageo s total scotch whisky sales volume must be bottled in Korea. Diageo will seek to engage the industry and review this requirement with the Korean authorities.

ENDS

Media enquiries Ian Wright 020 7927 5302 Investor Relations Catherine James 020 7927 5272 END

Company	<u>Diageo PLC</u>
TIDM	DGE
Headline	Transaction in Own Shares
Released	14:31 27-Feb-08
Number	PRNUK-2702
TO: Regulatory Information Service	

PR Newswire RE: PARAGRAPH 12.6.4 OF THE LISTING RULES Diageo plc Transaction in Own Shares Diageo plc (the Company ) announces that today, it released from treasury 420 ordinary shares of 28 101/108 pence each in the Company (Ordinary Shares), to satisfy grants made under employee share plans. The average price at which these Ordinary Shares were released from treasury was 1,013.79 pence per share. Following this release, the Company holds 279,810,666 Ordinary Shares as treasury shares and the total number of Ordinary Shares in issue (excluding shares held as treasury shares) is 2,573,072,318. 27 February 2008 END

Company	<u>Diageo PLC</u>
TIDM	DGE
Headline	Transaction in Own Shares
Released	18:06 27-Feb-08
Number	91170
Diageo plc	
27 February 2008	8

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 400,000 ordinary shares at a price of 1066.82 pence per share. END

Company	<u>Diageo PLC</u>
TIDM	DGE
Headline	Director/PDMR Shareholding
Released	12:39 28-Feb-08
Number	PRNUK-2802

TO: Regulatory Information Service PR Newswire **RE: PARAGRAPH 3.1.4 OF THE DISCLOSURE RULES** The notification below was received under Paragraph 3.1.2 of the Disclosure and Transparency Rules. Diageo plc (the Company ) announces that on 28 February 2008 it received a notification from Mr Stuart Fletcher, a Person Discharging Managerial Responsibility, that he had sold 13,477 ordinary shares of 28 101/108 pence each in the Company (Ordinary Shares) on 28 February 2008, at a price per share of  $\pm 10.78$ . As a result of the above transaction, Mr Fletcher s interests in the Company s Ordinary Shares (excluding options, awards under the Company s LTIPs and interests as potential beneficiaries of the Company s Employee Benefit Trusts) is 135,411. 28 February 2008 END Company **Diageo** PLC TIDM DGE Headline Transaction in Own Shares Released 17:51 28-Feb-08 Number 0145P Diageo plc 28 February 2008 Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 536,334

ordinary shares at a price of 1065.75 pence per share. END

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Company	Diageo PLC
TIDM	DGE
Headline	Transaction in Own Shares
Released	14:02 29-Feb-08
Number	PRNUK-2902
	Information Service
PR Newswin	
<b>RE: PARAGRA</b>	APH 12.6.4 OF THE LISTING RULES
	ansaction in Own Shares
Diageo plc (the each in the Com which these Ord Following this r	Company ) announces that today, it released from treasury 1,689 ordinary shares of 28 101/108 pence apany (Ordinary Shares ), to satisfy grants made under employee share plans. The average price at linary Shares were released from treasury was 1,013.79 pence per share. elease, the Company holds 279,808,977 Ordinary Shares as treasury shares and the total number of as in issue (excluding shares held as treasury shares) is 2,572,137,673.
Company TIDM Headline	<u>Diageo PLC</u> DGE Total Voting Rights

**Released** 14:04 29-Feb-08

Number PRNUK-2902

**TO: Regulatory Information Service** PR Newswire RE: Paragraph 5.6.1 of the Disclosure and Transparency Rules Diageo plc Voting Rights and Capital In conformity with Paragraph 5.6.1 of the Disclosure and Transparency Rules Diageo plc (the Company ) would like to notify the market of the following: The Company s issued capital consists of 2,851,946,650 ordinary shares of 28 101/108 pence each (Ordinary Shares) with voting rights, which includes 279,808,977 Ordinary Shares held in Treasury. Therefore, the total number of voting rights in the Company is 2,572,137,673 and this figure may be used by shareholders as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in, the Company under the FSA s Disclosure and Transparency Rules. 29 February 2008 END Company **Diageo PLC** DGE

DiagcorrectTIDMDGEHeadlineTransaction in Own SharesReleased18:01 29-Feb-08Number1425PDiageo plc29 February 2008

Diageo plc announces that it has today purchased for cancellation through Goldman Sachs International 500,000 ordinary shares at a price of 1039.20 pence per share. END