

Downing April B  
Form 3  
January 30, 2006

**FORM 3 UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0104  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

**INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person *		2. Date of Event Requiring Statement	3. Issuer Name <b>and</b> Ticker or Trading Symbol	
Â Downing April B		(Month/Day/Year)	MOTIVE INC [MOTV]	
(Last)	(First)	(Middle)	4. Relationship of Reporting Person(s) to Issuer	5. If Amendment, Date Original Filed(Month/Day/Year)
		01/20/2006		
12515 RESEARCH BLVD.,Â BUILDING 5			(Check all applicable)	
(Street)			<input type="checkbox"/> Director	<input type="checkbox"/> 10% Owner
AUSTIN,Â TXÂ 78759			<input checked="" type="checkbox"/> Officer	<input type="checkbox"/> Other
(City)	(State)	(Zip)	(give title below)	(specify below)
			Principal Accounting Officer	
				6. Individual or Joint/Group Filing(Check Applicable Line)
				<input checked="" type="checkbox"/> Form filed by One Reporting Person
				<input type="checkbox"/> Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Beneficially Owned**

1. Title of Security (Instr. 4)	2. Amount of Securities Beneficially Owned (Instr. 4)	3. Ownership Form: Direct (D) or Indirect (I) (Instr. 5)	4. Nature of Indirect Beneficial Ownership (Instr. 5)
Common Stock	20,000 <sup>(1)</sup>	D	Â
Common Stock	417 <sup>(2)</sup>	D	Â

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly. SEC 1473 (7-02)

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

**Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

1. Title of Derivative Security (Instr. 4)	2. Date Exercisable and Expiration Date (Month/Day/Year)	3. Title and Amount of Securities Underlying Derivative Security (Instr. 4)	4. Conversion or Exercise Price of	5. Ownership Form of Derivative	6. Nature of Indirect Beneficial Ownership (Instr. 5)
--	--	---	------------------------------------	---------------------------------	---

## Edgar Filing: Downing April B - Form 3

	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	Derivative Security	Security: Direct (D) or Indirect (I) (Instr. 5)	
Stock Option (right to buy)	03/01/2000	02/28/2010	Common Stock	3,125	\$ 12	D	Â
Stock Option (right to buy)	03/31/2003 <sup>(3)</sup>	03/30/2010	Common Stock	2,588	\$ 5	D	Â
Stock Option (right to buy)	09/05/2003 <sup>(4)</sup>	09/04/2010	Common Stock	5,500	\$ 10	D	Â
Stock Option (right to buy)	06/22/2005 <sup>(5)</sup>	06/24/2011	Common Stock	250	\$ 10	D	Â
Stock Option (right to buy)	01/01/2005 <sup>(6)</sup>	06/24/2011	Common Stock	5,063	\$ 10	D	Â
Stock Option (right to buy)	08/04/2005 <sup>(7)</sup>	08/11/2011	Common Stock	3,500 <sup>(7)</sup>	\$ 8.2	D	Â
Stock Option (right to buy)	01/06/2006 <sup>(8)</sup>	02/06/2012	Common Stock	4,000	\$ 10.98	D	Â
Stock Option (right to buy)	04/01/2006 <sup>(9)</sup>	04/15/2012	Common Stock	5,000	\$ 8.2	D	Â

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Downing April B 12515 RESEARCH BLVD. BUILDING 5 AUSTIN, TX 78759	Â	Â	Â Principal Accounting Officer	Â

## Signatures

/s/ Cindy Lindsey,  
Attorney-In-Fact

01/30/2006

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 5(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- Grant of restricted shares pursuant to Issuer's Amended and Restated Equity Incentive Plan. Restricted shares will vest in full upon
- (1) November 1, 2006, or earlier upon reporting person's death, disability, or a Change in Control (as such term is defined in the Amended and Restated Equity Incentive Plan).
  - (2) Shares purchased pursuant to Issuer's Employee Stock Purchase Plan.
  - (3) These stock options are immediately exercisable per the terms of the applicable stock option grant agreement. 12.5% of the shares became vested on 3/31/2003, the remaining options vest quarterly until 9/30/2006.

### Edgar Filing: Downing April B - Form 3

- (4) These stock options are immediately exercisable per the terms of the applicable stock option grant agreement. 20% of the shares became vested on 9/5/2004, the remaining options vest quarterly for 4 years.
- (5) 25% of the option became vested and exercisable on 6/22/2005, the remaining options vest quarterly for 3 years.
- (6) 25% of the option became vested and exercisable on 1/1/2005, the remaining options vest quarterly for 3 years.
- (7) 25% of the option became vested and exercisable on 8/4/2005, the remaining options vest quarterly for 3 years.
- (8) 25% of the option became vested and exercisable on 1/6/2006, the remaining options vest quarterly for 3 years.
- (9) 25% of the option become vested and exercisable on 4/1/2006, the remaining options vest quarterly for 3 years.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.