SUTRON CORP Form 10-Q November 14, 2012

| T | IN | Π'n | $\Gamma \mathbf{F}$ | D | S. | ΓΔ | т | ES |
|---|-----|-----|---------------------|----|-----|----|---|--------|
| ι | JIN | | 1 1 2 | ., | ٠,٦ | _ | ı | 1 '~ 7 |

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2012

Commission file number: 0-12227

SUTRON CORPORATION

(Name of small business issuer as specified in its charter)

VIRGINIA (State or other jurisdiction of incorporation or organization) 54-1006352 (I.R.S. Employer Identification Number)

22400 Davis Drive, Sterling, Virginia 20164 (Address of principal executive offices)

703-406-2800

(Issuer's telephone number)

Securities registered under Section 12(g) of the Act: Common Stock, \$.01 par value

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the issuer was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one).

Large accelerated filer

Λ

Accelerated filer

o

Edgar Filing: SUTRON CORP - Form 10-Q

Non-accelerated filer o Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No $\,x$

There were 4,954,632 outstanding shares of the issuer's only class of common equity, Common Stock, \$0.01 par value, on November 14, 2012.

Edgar Filing: SUTRON CORP - Form 10-Q

Table of Contents

SUTRON CORPORATION FORM 10-Q QUARTERLY REPORT FOR THE QUARTER ENDED SEPTEMBER 30, 2012

TABLE OF CONTENTS

| Part I | Financial Information | |
|-------------------|---|----|
| Item 1. | Financial Statements | 3 |
| | Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011 | 3 |
| | Consolidated Statements of Operations and Comprehensive Income for the Three Months Ended September 30, 2012 and 2011 | 4 |
| | Consolidated Statements of Operations and Comprehensive Income for the Nine Months Ended September 30, 2012 and 2011 | 5 |
| | Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012 and 2011 | 6 |
| | Notes to Consolidated Financial Statements | 7 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 12 |
| Item 3. | Quantitative and Qualitative Disclosures About Market Risk | 18 |
| Item 4T. | Controls and Procedures | 18 |
| Part II | Other Information | |
| Item 1. | Legal Proceedings | 18 |
| Item 6. | <u>Exhibits</u> | 18 |
| <u>Signatures</u> | | 19 |

Edgar Filing: SUTRON CORP - Form 10-Q

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

SUTRON CORPORATION

CONSOLIDATED BALANCE SHEETS

| ASSETS | (Unaudited) September 30, 2012 | (Audited) December 31, 2011 |
|--------------------------------------|--------------------------------------|-----------------------------------|
| Current Assets: | | |
| Cash and cash equivalents | \$5,497,568 | \$8,737,543 |
| Restricted cash and cash equivalents | 953,648 | 760,037 |
| Certificates of deposit | 927,194 | 924,294 |
| Accounts receivable, net | 7,004,346 | 6,754,434 |
| Inventory | 4,155,544 | 3,520,530 |
| Prepaid items and other assets | 395,011 | 322,369 |
| Income taxes receivable | 310,816 | 383,943 |
| Deferred income taxes | 615,000 | 481,000 |
| Total Current Assets | 19,859,127 | 21,884,150 |
| | | |
| Property and Equipment, Net | 1,721,008 | 1,524,880 |
| Other Assets | | |
| Goodwill | 4,628,435 | 570,150 |
| Other Assets | 96,675 | |