BROWN & BROWN INC Form 10-Q May 10, 2006

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
	EXCHANGE ACT OF 1934

For t	he	quarter	ly j	period	ended	March	31,	2006

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

T 41 4	4 -
For the transition period from	LO

### Commission file number 001-13619 BROWN & BROWN, INC.

(Exact name of Registrant as specified in its charter)

## Florida (State or other jurisdiction of incorporation or organization) ® 59-0864469 (I.R.S. Employer Identification Number)

220 South Ridgewood Avenue, Daytona Beach, FL

(Address of principal executive offices)

**32114** (Zip Code)

Registrant's telephone number, including area code: (386) 252-9601 Registrant's Website: www.bbinsurance.com

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o Non-accelerated filer o

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x
The number of shares of the Registrant's common stock, \$.10 par value, outstanding as of May 5, 2006 was 139,536,943.

#### **BROWN & BROWN, INC.**

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#### **PART I - FINANCIAL INFORMATION**

#### ITEM 1 - FINANCIAL STATEMENTS (UNAUDITED)

# BROWN & BROWN, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	For the three months ended March 31,				
(in thousands, except per share data)		2006		2005	
REVENUES					
Commissions and fees	\$	227,915	\$	200,315	
Investment income		2,209		965	
Other income, net		458		1,094	
Total revenues		230,582		202,374	
EXPENSES					
Employee compensation and benefits		100,730		90,384	
Non-cash stock-based compensation		2,330		891	
Other operating expenses		30,969		27,142	
Amortization		9,000		7,535	
Depreciation		2,595		2,367	
Interest		3,522		3,542	
Total expenses		149,146		131,861	
Income before income taxes		81,436		70,513	
Income taxes		31,410		27,495	
Net income	\$	50,026	\$	43,018	
Net income per share:					
Basic	\$	0.36	\$	0.31	
Diluted	\$	0.36	\$	0.31	
Weighted average number of common shares outstanding:					
Basic		139,383		138,324	
Diluted		140,823		139,422	
Dividends declared per share	\$	0.05	\$	0.04	

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See accompanying notes to condensed consolidated financial statements.

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#### BROWN & BROWN, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands, except per share data)	March 31, 2006	December 31, 2005
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 73,683	\$ 100,580
Restricted cash and investments	256,085	229,872
Short-term investments	2,767	2,748
Premiums, commissions and fees receivable	245,357	257,930
Other current assets	29,141	28,637
Total current assets	607,033	619,767
Fixed assets, net	41,726	39,398
Goodwill	623,124	549,040
Amortizable intangible assets, net	387,151	377,907
Investments	9,119	8,421
Other assets	14,249	14,127
Total assets	\$ 1,682,402	\$ 1,608,660
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current Liabilities:		
Premiums payable to insurance companies	\$ 419,097	\$ 397,466
Premium deposits and credits due customers Accounts payable	27,048	34,027