

NOMURA HOLDINGS INC  
Form 6-K  
July 27, 2006  
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## FORM 6-K

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# U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of  
the Securities Exchange Act of 1934

Commission File Number: 1-15270

Supplement for the month of July 2006.

---

## NOMURA HOLDINGS, INC.

(Translation of registrant's name into English)

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9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

---

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

## Edgar Filing: NOMURA HOLDINGS INC - Form 6-K

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

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Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If  is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

---

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Information furnished on this form:

**EXHIBIT**

Exhibit Number

1. Consolidated Results of Operations (US GAAP) First quarter, year ending March 2007

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NOMURA HOLDINGS, INC.

Date: July 27, 2006

By: /s/ Tetsu Ozaki  
Tetsu Ozaki  
Senior Managing Director

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Consolidated Results of Operations  
(US GAAP)  
First quarter, year ending March 2007  
Nomura Holdings, Inc.  
July 2006

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2  
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document  
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other  
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or  
any  
affiliate  
thereof.  
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to  
sell,  
sales,  
solicitations  
to  
buy,  
or  
purchases  
of

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issued  
by  
Nomura  
or  
any  
affiliate  
thereof  
may  
only  
be  
made  
or  
entered  
into  
pursuant  
to  
appropriate  
offering  
materials  
or  
a  
prospectus  
prepared  
and  
distributed  
according  
to  
the  
laws,  
regulations,  
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and  
market  
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are  
made  
that  
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accurate  
or  
complete  
and  
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responsibility  
or  
liability  
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be  
accepted  
by  
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or  
omissions  
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for  
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document  
contains  
statements  
that

may  
constitute,  
and  
from  
time  
to  
time  
our  
management  
may  
make  
"forward-looking  
statements"  
within  
the  
meaning  
of  
the  
safe  
harbor  
provisions  
of  
The  
Private  
Securities  
Litigation  
Reform  
Act  
of  
1995.  
Any  
such  
statements  
must  
be  
read  
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offering  
materials  
pursuant  
to  
which  
any  
securities  
may  
be

offered  
or  
sold  
in  
the  
United  
States.  
These  
forward-looking  
statements  
are  
not  
historical  
facts  
but  
instead  
represent  
only  
our  
belief  
regarding  
future  
events,  
many  
of  
which,  
by  
their  
nature,  
are  
inherently  
uncertain  
and  
outside  
our  
control.  
Important  
factors  
that  
could  
cause  
actual  
results  
to  
differ  
from  
those  
in  
specific  
forward-looking

statements include, without limitation, economic and market conditions, political events and investor sentiments, liquidity of secondary markets, level and volatility of interest rates, currency exchange rates, security valuations, competitive conditions and size, and the number and timing of transactions.

6. The consolidated financial information in this document is unaudited.

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4  
60.9  
128.6  
20.1  
8.3  
106.5  
13.1%

1.8%  
22.1%  
25.4%  
3.9%  
0  
20  
40  
60  
80  
100  
120  
140  
0%  
5%  
10%  
15%  
20%  
25%  
30%

(billions of yen)

Net revenue for the first quarter was 205.9 billion yen (-37% QoQ, +10% YoY). Income before income taxes was 33.4 billion yen (-84% QoQ, +9% YoY). Net income was 20.1 billion yen (-84% QoQ, 2.4x YoY). ROE\* for the first quarter was 3.9%.

Business

segment

totals

for

net

revenue

and

income

before

income

taxes

declined

QoQ.

Unrealized

loss

on

investments

in

equity

securities held for relationship purposes was 20.6 billion yen due to a slump in the stock market.

First Quarter Financial Highlights

Net Revenue

Net Income/ROE (Annualized)

Income before Income Taxes\*\*

Appendix:

Consolidated income

(Quarterly): P15

Adjustment of

Consolidated Results and  
Segment Results: P17

\* Annualized

FY2007.3

1Q

2Q

3Q

4Q

1Q

FY2006.3

FY2007.3

1Q

2Q

3Q

4Q

1Q

FY2006.3

Net Income (left)

ROE (annualized, right)

\*\*Income before income taxes for the year ended March 31, 2006, is the total for continuing and discontinued operations.

Note:

In

accordance

with

SFAS

No.

144

Accounting

for

the

Impairment

or

Disposal

of

Long-Lived

Assets ,

net

revenue

and

non-interest

expenses

from

the

operations

of

Millennium

Retailing

Inc. (one of Nomura Principal Finance's private equity investee companies, and whose operations were treated as discontinued

in conjunction with the agreement reached in the third quarter by Nomura Principal Finance to sell its stake in Millennium Retailing

Income from discontinued operations

before income taxes  
 Income before income taxes  
 Effects of consolidation / deconsolidation of certain private  
 equity investee companies  
 Unrealized gain (loss) on investments in equity securities held  
 for relationship purposes  
 Segment results  
 FY2007.3  
 1Q  
 2Q  
 3Q  
 4Q  
 1Q  
 FY2006.3  
 171.4  
 219.8  
 386.4  
 282.2  
 209.8  
 31.3  
 36.3  
 2.8  
 27.1  
 21.6  
 40.7  
 16.8  
 -20.6  
 -11.0  
 -62.9  
 205.9  
 325.7  
 272.6  
 187.5  
 0  
 100  
 200  
 300  
 400  
 500  
 (billions of yen)  
 359.8  
 37.4  
 81.5  
 231.8  
 101.2  
 5.3  
 9.9  
 82.6  
 -11.0  
 31.3

36.3  
2.8  
-20.6  
-0.5  
-90.8  
23.0  
-0.4  
54.4  
1.6  
2.7  
209.6  
33.4  
30.7  
117.6  
187.1  
0  
100  
200  
300  
(billions of yen)

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Segment Other

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 before Income Taxes: P20  
 Income before Income Taxes  
 Other  
 Asset Management  
 Global Merchant Banking  
 Global Investment Banking  
 Global Markets  
 Domestic Retail

FY2007.3

1Q

2Q

3Q

4Q

1Q

FY2006.3

FY2007.3

1Q

2Q

3Q

4Q

1Q

FY2006.3

Revenue from all business segments was 209.8 billion yen (-26% QoQ, +22% YoY), and income before income taxes was 54.4 billion yen (-46% QoQ, +46% YoY).

84.8

101.4

136.7

123.6

105.6

49.8

77.7

115.2

128.4

68.9

35.3

31.1

18.8

80.1

-15.5

12.1

18.4

17.6

12.8

20.5

6.9

-3.3

14.0

15.4

18.1

-13.3  
-3.9  
1.0  
13.4  
-2.1  
209.8  
219.8  
171.4  
282.2  
386.4  
0  
100  
200  
300  
400  
(billions of yen)  
30.3  
41.4  
74.1  
51.4  
42.5  
31.5  
60.9  
66.0  
14.3  
23.3  
17.0  
5.6  
77.6  
-21.0  
9.8  
5.7  
5.2  
-10.3  
-0.7  
9.1  
2.2  
-5.9  
4.7  
4.0  
4.7  
6.2  
-17.9  
7.6  
-9.9  
-23.0  
231.8  
101.2  
81.5  
37.4

54.4

0

50

100

150

200

250

(billions of yen)

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Domestic Retail  
Net Revenue and Income before Income Taxes  
Appendix:  
Retail stock brokerage commissions,  
commissions for investment trusts

distribution, domestic distribution  
volume of investment trusts, retail  
foreign currency bond sales,  
etc:

P23

Domestic Client Assets: P24

Domestic Client Assets Net Asset

Inflow: P25

Number of Accounts: P26

Sales of new investment trusts: P31

\*Nomura Securities (See p.23)

Net revenue of 105.6 billion yen (-15% QoQ, +25% YoY), income before income taxes of 42.5 billion yen (-17% QoQ, +40% YoY). Domestic Client Assets decreased by 3.8 trillion yen during the quarter to 76.7 trillion yen.

Commissions

for  
distribution  
of  
investment  
trusts\*

remained

high

at

28

billion

yen,

reflecting

the

delivery

of

products

matched

to

the

diversifying needs of our customers such as funds offering frequent distributions and absolute return funds.

Stock brokerage commissions declined 37% QoQ

to 28 billion yen due to a correction in the domestic stock market.

FY2007.3

1Q

2Q

3Q

4Q

1Q

Commissions

104.1

155.2

174.0

269.4

45.2

61.0

85.5  
77.7  
63.0  
-19%  
39%  
Sales credit  
95.7  
97.8  
73.7  
109.0  
27.5  
24.7  
32.3  
24.5  
23.8  
-3%  
-13%  
Fees from investment banking  
15.0  
26.1  
24.5  
26.4  
3.4  
6.1  
8.0  
8.9  
3.5  
-61%  
2%  
Investment trust administration fees and other  
32.0  
21.8  
26.1  
34.4  
7.1  
8.1  
9.1  
10.1  
10.6  
5%  
51%  
Net interest revenue  
2.4  
4.9  
6.1  
7.4  
1.7  
1.5  
1.9  
2.3

4.7  
102%  
182%  
Net revenue  
249.3  
305.8  
304.4  
446.5  
84.8  
101.4  
136.7  
123.6  
105.6  
-15%  
25%  
Non-interest expenses  
213.6  
226.2  
223.2  
249.3  
54.5  
60.0  
62.6  
72.2  
63.1  
-13%  
16%  
Income before income taxes  
35.7  
79.5  
81.2  
197.2  
30.3  
41.4  
74.1  
51.4  
42.5  
-17%  
40%  
YoY  
QoQ  
FY2003.3  
FY2004.3  
FY2005.3  
FY2006.3  
FY2006.3  
74.1  
51.4  
42.5  
41.4

30.3

105.6

84.8

101.4

136.7

123.6

0

50

100

150

(billions of yen

249.3

305.8

304.4

197.2

81.2

79.5

35.7

0

100

200

300

400

500

Net interest revenue

Investment trust administration

fees and other

Fees from investment banking

Sales credit

Commissions

Income before income taxes

446.5

(billions of yen)

)

Full Year

Quarter

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Global Markets  
Appendix:  
First Quarter  
Achievements: P31  
Market Share Data: P33  
Value at Risk: P34

Net Revenue and Income before Income Taxes

Net  
revenue  
was  
68.9  
billion  
yen  
(-46%  
QoQ,  
+38%  
YoY).  
Income  
before  
income  
taxes  
of  
14.3  
billion  
yen  
(-78%  
QoQ,  
+15.1  
billion  
yen  
YoY).  
Fixed  
Income  
net  
revenue  
declined  
50%  
QoQ  
to  
30.8  
billion  
yen  
as  
a  
result  
of  
a  
decline  
in  
revenue  
from  
the  
asset  
finance  
business  
and

a  
drop  
in  
trading  
revenue  
due  
to  
slower  
sales  
of  
foreign  
currency  
bonds  
and  
structured  
bonds.  
Equity  
net  
revenue  
decreased  
41%  
QoQ  
to  
34.0  
billion  
yen,  
reflecting  
a  
decline  
in  
order  
flow  
and  
lower  
trading  
revenue.

Note 1: In April 2004, Fixed  
Income, Equity and certain  
functions of Investment  
Banking were consolidated to  
create Global Markets.

Note 2: Figures up to  
FY2004.3 are the total of  
Fixed Income and Equity and  
differ slightly in composition.

FY2007.3  
1Q  
2Q  
3Q  
4Q

1Q	
Fixed Income	
154.0	
174.0	
119.8	
173.8	
21.3	
36.5	
54.1	
62.0	
30.8	
-50%	
44%	
Equity	
82.0	
110.2	
90.2	
168.5	
23.6	
34.4	
53.3	
57.2	
34.0	
-41%	
44%	
Other	
0.0	
0.0	
33.1	
28.8	
4.8	
6.9	
7.8	
9.3	
4.1	
-55%	
-14%	
Net revenue	
236.0	
284.1	
243.1	
371.1	
49.8	
77.7	
115.2	
128.4	
68.9	
-46%	
38%	
Non-interest expenses	

142.4  
163.3  
182.9  
213.4  
50.5  
46.2  
54.3  
62.4  
54.6  
-13%  
8%  
Income before income taxes  
93.6  
120.8  
60.2  
157.7  
-0.7  
31.5  
60.9  
66.0  
14.3  
-78%  
-  
YoY  
QoQ  
FY2005.3  
FY2006.3  
FY2006.3  
FY2003.3  
FY2004.3  
93.6  
120.8  
60.2  
157.7  
236.0  
284.1  
243.1  
371.1  
0  
50  
100  
150  
200  
250  
300  
350  
400  
Other  
Equity  
Fixed Income

Income before  
income taxes  
(billions of yen)

14.3

66.0

60.9

31.5

-0.7

68.9

128.4

115.2

77.7

49.8

0

20

40

60

80

100

120

140

160

(billions of yen)

Full Year

Quarter

Table of Contents

8

Net revenue of 18.8 billion yen (-40% QoQ, +47% YoY), income before income taxes of 5.6 billion yen (-67% QoQ, 2.6x YoY).

In equity-related underwriting, although the overall value of equity financing in the market dropped due to seasonal factors, we ranked number one

in  
the  
Equity  
and  
Equity-Related  
(Japan)  
league  
table\*  
for  
the  
six  
months

to  
June  
2006

as  
we  
acted  
as  
lead

manager for such deals as the offering of Mitsubishi UFJ Financial Group shares

In our solutions business, MPO results for the first quarter totaled eight deals and 342.2 billion yen, including a 300 billion yen deal for Sojitz.

In  
M&A,  
we  
acted  
as  
financial  
advisor  
on  
such  
deals

as  
the  
sale  
of  
Wakodo

by  
Sankyo  
to  
Asahi  
Breweries,  
and  
the  
deal

to  
turn  
Kirin  
Beverages into a wholly-owned subsidiary of Kirin Brewery.

Global Investment Banking

Appendix:

First Quarter

Achievements: P31

League Tables: P32

Market Share Data: P33

Net Revenue and Income before Income Taxes

\*Thomson Financial

Note : In April 2004, Fixed

Income, Equity and certain

functions of Investment

Banking were consolidated

to create Global Markets.

FY2007.3

1Q

2Q

3Q

4Q

1Q

Net revenue

69.1

70.9

75.4

99.7

12.8

20.5

35.3

31.1

18.8

-40%

47%

Non-interest expenses

56.4

53.7

46.2

48.1

10.6

11.3

12.0

14.2

13.2

-7%

25%

Income before income taxes

12.8

17.2

29.2

51.5

2.2

9.1

23.3  
17.0  
5.6  
-67%  
157%  
YoY  
QoQ  
FY2005.3  
FY2006.3  
FY2006.3  
FY2003.3  
FY2004.3  
99.7  
75.4  
70.9  
69.1  
51.5  
29.2  
17.2  
12.8  
0  
20  
40  
60  
80  
100  
120  
Net revenue  
Income before  
income taxes  
(billions of yen)  
12.8  
20.5  
35.3  
31.1  
18.8  
2.2  
9.1  
23.3  
17.0  
5.6  
0  
10  
20  
30  
40  
(billions of yen)  
Quarter  
Full Year

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Global Merchant Banking  
Appendix:  
Effect of consolidation /  
deconsolidation of certain  
PE investee  
companies :  
P22

Business exposure: P27

Net Revenue and Income before Income Taxes

Net revenue of 12.1 billion yen, income before income taxes of 9.8 billion yen.

Booked realized / unrealized gains from the partial sale of Terra Firma investee companies.

Sold part of Nomura Principal Finance s (NPF) stake in Resort Solution to Mitsui Fudosan.

In new investments, NPF conducted a tender offer for Skylark, a major restaurant chain in Japan, via a special purpose vehicle which it holds the majority stake.

FY2007.3

1Q

2Q

3Q

4Q

1Q

Net revenue

-6.6

10.7

7.3

68.2

-3.3

6.9

80.1

-15.5

12.1

-

-

Non-interest expenses

8.6

10.2

10.4

12.8

2.6

2.2

2.5

5.5

2.3

-58%

-10%

Income before income taxes

-15.3

0.5

-3.0

55.4

-5.9

4.7

77.6

-21.0

9.8

-

-

FY2003.3

FY2004.3  
FY2005.3  
FY2006.3  
FY2006.3  
QoQ  
YoY  
-6.6  
10.7  
7.3  
68.2  
-15.3  
0.5  
-3.0  
55.4  
-30  
0  
30  
60  
90  
Net revenue  
Income before  
income taxes  
-3.3  
6.9  
80.1  
-15.5  
12.1  
9.8  
77.6  
4.7  
-5.9  
-21.0  
-30  
0  
30  
60  
90  
(billions of yen)  
Quarter  
(billions of yen)  
Full Year

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Management: P28,29  
Asset Management  
related data: P30  
Net Revenue and Income before Income Taxes

Note:  
In  
January  
2006,  
certain  
functions  
of  
Other  
business  
were  
integrated  
into  
Asset  
Management.  
Certain  
reclassifications  
of  
previously  
reported  
amounts  
have  
been  
made  
to  
conform  
to  
the current  
presentation.

\*As of June 2006

Net  
revenue  
of  
17.6  
billion  
yen  
(-4%  
QoQ,  
+26%  
YoY).  
Income  
before  
income  
taxes  
of  
5.2  
billion  
yen  
(-9%  
QoQ,  
+32%

YoY).  
Total  
assets  
under  
management  
decreased  
150  
billion  
yen  
from  
the  
end  
of  
March  
to  
23  
trillion  
yen.  
Steady  
growth  
in  
sales  
of  
funds  
offering  
frequent  
distributions  
such  
as  
My  
Story  
Profit  
Distribution-type  
Fund  
(net  
assets  
up  
197.0  
billion  
yen  
QoQ  
to  
657.6  
billion  
yen\*)  
and  
newly  
launched  
funds  
such

as  
absolute  
return  
funds  
and  
regional  
index  
funds.  
Assets  
under  
management  
in  
funds  
for  
bank  
customers  
up  
89.7  
billion  
yen  
QoQ  
to  
890.5  
billion  
yen\*.  
Net  
assets  
in  
Nomura  
Global  
6  
Assets  
Diversified  
Fund  
distributed  
through  
Japan  
Post  
rose  
76.4  
billion  
yen  
QoQ  
to  
166.4  
billion  
yen.\*  
FY2007.3  
1Q  
2Q

3Q  
4Q  
1Q  
Net revenue  
40.4  
40.3  
49.0  
65.8  
14.0  
15.4  
18.1  
18.4  
17.6  
-4%  
26%  
Non-interest expenses  
36.3  
39.8  
39.0  
45.2  
10.0  
10.7  
11.8  
12.7  
12.4  
-2%  
24%  
Income before income taxes  
4.0  
0.5  
10.0  
20.6  
4.0  
4.7  
6.2  
5.7  
5.2  
-9%  
32%  
FY2005.3  
FY2006.3  
FY2006.3  
FY2003.3  
FY2004.3  
YoY  
QoQ  
65.8  
49.0  
40.3  
40.4

20.6  
4.0  
0.5  
10.0  
0  
20  
40  
60  
80  
Net revenue  
Income before income  
taxes  
(billions of yen)  
14.0  
15.4  
18.1  
18.4  
17.6  
5.2  
5.7  
4.0  
4.7  
6.2  
0  
5  
10  
15  
20  
25  
(billions of yen)  
Full Year  
Quarter

**Table of Contents**

11  
Non-interest Expenses (Business Segment Total)  
Note:  
All  
non-interest  
expense  
figures

shown  
on  
this  
slide  
exclude  
the  
effects  
of  
consolidation/deconsolidation  
of certain private equity investee companies. See P17 and P22 for more details.  
Compensation and Benefits  
Appendix:  
Effect of Consolidation /  
Deconsolidation of Certain PE  
Investee  
Companies: P22  
Number of Employees: P35  
Non-interest expenses (business segment total) of 155.3 billion yen (-14% QoQ, +16% YoY)  
Compensation  
and  
benefits  
decreased  
9%  
QoQ  
to  
79.5  
billion  
yen.  
Information processing and communications decreased 16% QoQ  
to 23.0 billion yen.  
Full Year  
Quarter  
FY2007.3  
1Q  
2Q  
3Q  
4Q  
1Q  
Compensation and benefits  
256.9  
264.7  
311.3  
69.1  
70.0  
84.5  
87.7  
79.5  
-9%  
15%  
Commissions and floor brokerage

18.9
22.1
31.4
5.5
8.6
8.1
9.3
9.8
5%
79%
Information processing and communications
79.9
80.9
89.1
20.5
20.5
20.8
27.3
23.0
-16%
12%
Occupancy and related depreciation
53.7
50.8
50.8
11.3
12.8
12.4
14.3
13.4
-6%
19%
Business development expenses
22.8
26.2
30.6
6.3
7.7
7.0
9.6
7.2
-25%
16%
Other
72.4
76.6
94.7
21.4
18.7
21.8

32.8  
22.4  
-32%  
5%  
Total  
504.0  
521.4  
607.8  
134.0  
138.3  
154.5  
180.9  
155.3  
-14%  
16%  
YoY  
QoQ  
FY2004.3  
FY2005.3  
FY2006.3  
FY2006.3  
504.0  
607.8  
521.4  
0  
100  
200  
300  
400  
500  
600  
700  
Other  
Business development  
expenses  
Occupancy and related  
depreciation  
Information processing  
and communications  
Commissions and floor  
brokerage  
Compensation and  
benefits  
(billions of yen)  
134.0  
138.3  
154.5  
180.9  
155.3  
0

50  
100  
150  
200  
250  
(billions of yen)

FY2007.3

1Q

2Q

3Q

4Q

1Q

FY2006.3

FY2006.3

FY2005.3

FY2004.3

114.4

113.7

150.5

142.4

151.1

160.7

264.7

311.3

256.9

0

50

100

150

200

250

300

350

(billions of yen)

30.6

30.3

43.5

46.2

37.7

38.6

39.7

41.0

41.7

41.5

79.5

69.1

70.0

84.5

87.7

Fixed-type compensation and benefits

Variable-type compensation and  
benefits  
1

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Appendix

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13  
FY2007.3  
1Q  
Net income (lhs)  
168.0  
119.9  
172.3  
94.7

304.3

20.1

ROE (rhs)

11.1%

7.4%

10.1%

5.2%

15.5%

3.9%

\*

Net income per basic share (yen)

85.6

61.3

88.8

48.8

159.0

10.5

Shareholders' equity per share (yen)

816.5

846.4

919.7

962.5

1,083.2

1,089.7

\* Annualized

FY2006.3

FY2005.3

FY2002.3

FY2003.3

FY2004.3

168.0

119.9

172.3

94.7

304.3

11.1%

5.2%

7.4%

15.5%

10.1%

0

100

200

300

400

Net income (lhs)

ROE (rhs)

0%

5%

10%

15%

20%

Net Income and ROE  
(billions of yen)

3.9%

20.1

Full Year

Quarter

Table of Contents

14  
Consolidated Income  
(billions of yen)  
Commissions  
140.0  
141.6  
210.2  
222.0  
356.3  
61%

Fees from investment banking

75.3

81.8

87.0

92.3

108.8

18%

Asset management and portfolio service fees

110.0

79.3

66.2

78.5

102.7

31%

Net gain on trading

162.2

172.3

229.0

201.7

304.2

51%

Gain (loss) on private equity investments

232.5

-14.4

13.1

7.7

12.3

59%

Interest and dividends

500.5

368.7

343.3

401.4

693.8

73%

Gain (loss) on investments in equity securities

-55.9

-41.3

55.9

15.3

67.7

342%

Private equity entities product sales

-

6.2

17.6

75.1

88.2

18%

Other\*

660.8  
13.4  
23.6  
32.3  
58.8  
82%  
1,825.4  
807.7  
1,045.9  
1,126.2  
1,792.8  
59%  
504.0  
241.4  
242.8  
327.0  
647.2  
98%  
1,321.4  
566.3  
803.1  
799.2  
1,145.7  
43%  
1,148.4  
518.9  
520.4  
594.4  
700.1  
18%  
173.0  
47.4  
282.7  
204.8  
445.6  
118%  
-  
-  
-  
-  
99.4  
-  
Income before income taxes  
173.0  
47.4  
282.7  
204.8  
545.0  
166%  
168.0

119.9  
 172.3  
 94.7  
 256.6  
 171%

-  
 -  
 -  
 -  
 47.7  
 -

Net income

168.0  
 119.9  
 172.3  
 94.7  
 304.3  
 221%

FY2002.3  
 FY2003.3  
 FY2004.3  
 FY2005.3  
 FY2006.3

YoY

Revenue

Total revenue

Interest expense

Net income from continuing operations

Net income from discontinued operations

Net revenue

Non-interest expenses

Income from continuing operations before income taxes

Income from discontinued operations before income taxes

\* FY2002.3 includes 3.5 billion yen for equity in earnings (losses) of affiliates, 294.9 billion yen in product sales (PFG investee company),

and 116.3 billion yen gain from sale of PFG investee company.

Note:

In

accordance

with

SFAS

No.

144

Accounting

for

the

Impairment

or

Disposal

of

Long-Lived  
Assets ,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year  
ended  
March  
31,  
2006.

**Table of Contents**

15  
Consolidated Income (Quarterly)  
(billions of yen)  
Note:  
In  
accordance  
with  
SFAS  
No.  
144  
Accounting  
for

the  
Impairment  
or  
Disposal  
of  
Long-Lived  
Assets ,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year  
ended  
March  
31,  
2006.  
FY2007.3  
1Q  
2Q

3Q	
4Q	
1Q	
2Q	
3Q	
4Q	
1Q	
Commissions	
69.5	
45.6	
46.3	
60.6	
55.2	
77.5	
106.2	
117.5	
79.6	
-32%	
44%	
Fees from investment banking	
15.4	
32.3	
18.4	
26.1	
14.7	
24.1	
28.6	
41.5	
14.4	
-65%	
-3%	
Asset management and portfolio service fees	

18.2

19.8

19.3

21.1

19.9

24.9

25.6

32.2

29.7

-8%

49%

Net gain on trading

53.6

23.1

54.7

70.3

70.8

43.8

90.6

99.0

55.8

-44%

-21%

Gain (loss) on private equity investments

0.5

-2.1

-2.2

11.5

-2.5

2.2

7.6

5.0

9.8

97%

-

Interest and dividends

81.9

101.1

122.0

96.4

132.9

183.3

216.2

161.4

207.9

29%

56%

Gain (loss) on investments in equity securities

10.3

-11.6

7.8

8.9

-2.8

31.2

36.2

3.1

-20.5

-

-

Private equity entities product sales

17.4

15.9

20.2

21.6

24.5

22.0

23.9

17.8

21.0

18%

-14%

Other

8.5

4.7

7.2

11.8

6.9

5.7

19.1

27.0

4.2

-85%

-39%

275.3

228.8

293.8

328.4

319.6

414.8

554.0

504.4

401.7

-20%

26%

61.4

72.0

99.9

93.8

132.1

142.2

194.2

178.7

195.8

10%

48%

213.9

156.8

193.9

234.5

187.5

272.6

359.8

325.7

205.9

-37%

10%

141.5

140.6

144.7

167.6

158.4

160.3

182.5

198.7

172.5

-13%

9%

72.5

16.2

49.2

67.0

29.1

112.3

177.2

127.0

33.4

-74%

15%

-

-

-

-

1.6
5.3
9.9
82.6
-
-
-
Income before income taxes
72.5
16.2
49.2
67.0
30.7
117.6
187.1
209.6
33.4
-84%
9%
40.8
3.2
25.1
25.5
9.1
60.7
104.0
82.8
20.1

-76%

121%

-

-

-

-

-0.8

0.2

2.4

45.9

-

-

-

Net income

40.8

3.2

25.1

25.5

8.3

60.9

106.5

128.6

20.1

-84%

142%

FY2005.3

FY2006.3

QoQ

YoY

Revenue

Total revenue

Interest expense

Net income from continuing operations

Net income from discontinued operations

Net revenue

Non-interest expenses

Income from continuing operations before income taxes

Income from discontinued operations before income taxes

Table of Contents

16  
Main Revenue Items  
(billions of yen)  
\*Includes net interest revenue  
FY2007.3  
1Q  
2Q  
3Q  
4Q  
1Q

Stock brokerage commissions (Domestic Retail)

48.2  
92.1  
103.0  
153.6  
20.8  
34.6  
53.9  
44.2  
28.0  
-37%  
34%

Stock brokerage commissions (Other)

29.3  
45.4  
40.2  
79.5  
8.0  
14.2  
16.7  
40.6  
13.8  
-66%  
74%

Other brokerage commissions

7.6  
12.2  
13.0  
14.3  
2.8  
2.2  
6.0  
3.3  
2.7  
-18%  
-2%

Commissions for distribution of investment trusts

30.5  
37.3  
41.7  
85.1  
17.5  
19.6  
22.4  
25.6  
25.8  
1%  
48%

Other  
26.0

23.2  
24.1  
23.8  
6.1  
6.9  
7.2  
3.7  
9.2  
148%  
50%  
Total  
141.6  
210.2  
222.0  
356.3  
55.2  
77.5  
106.2  
117.5  
79.6  
-32%  
44%  
Equity underwriting commissions  
24.6  
44.7  
49.1  
57.3  
4.9  
12.4  
17.9  
22.1  
6.3  
-72%  
29%  
Bond underwriting commissions  
37.0  
26.4  
20.5  
21.2  
3.6  
4.7  
4.2  
8.6  
2.9  
-66%  
-21%  
M&A/Financial advisory fees  
16.8  
15.8  
22.6

30.3  
6.2  
6.9  
6.4  
10.8  
5.2  
-52%  
-16%  
Other  
3.4  
0.1  
0.1  
0.1  
0.1  
0.0  
0.1  
0.0  
0.0  
-26%  
-62%  
Total  
81.8  
87.0  
92.3  
108.8  
14.7  
24.1  
28.6  
41.5  
14.4  
-65%  
-3%  
Asset management fees  
60.2  
44.2  
51.1  
68.5  
13.5  
16.1  
17.8  
21.1  
21.7  
3%  
61%  
Administration fees  
10.0  
12.1  
16.1  
20.6  
3.4

5.9  
4.2  
7.1  
4.5  
-37%  
31%  
Custodial fees  
9.1  
9.9  
11.3  
13.6  
3.1  
2.9  
3.6  
4.0  
3.6  
-11%  
16%  
Total  
79.3  
66.2  
78.5  
102.7  
19.9  
24.9  
25.6  
32.2  
29.7  
-8%  
49%  
Bonds and other  
133.6  
152.3  
120.9  
150.9  
31.7  
24.4  
58.4  
36.4  
26.7  
-27%  
-16%  
Equity  
35.9  
75.2  
76.8  
148.1  
38.9  
15.4  
32.8

61.0  
31.7  
-48%  
-18%  
Gain on merchant banking trading  
2.8  
1.5  
4.0  
5.2  
0.2  
4.0  
-0.6  
1.6  
-2.6  
-  
-  
Net interest revenue  
127.3  
100.4  
74.3  
46.6  
0.8  
41.1  
22.0  
-17.3  
12.1  
-  
1384%  
Total  
299.6  
329.4  
276.0  
350.8  
71.6  
85.0  
112.5  
81.7  
67.8  
-17%  
-5%  
YoY  
QoQ  
FY2003.3  
FY2004.3  
FY2005.3  
FY2006.3  
FY2006.3  
Commissions  
Fees from  
Investment

Banking  
Asset  
Management  
and Portfolio  
Service Fees  
Net Gain on  
Trading\*  
Full Year  
Quarter

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17  
Adjustment of Consolidated Results and Segment Results  
(billions of yen)  
Note:  
In  
accordance  
with  
SFAS  
No.  
144  
Accounting  
for

the  
Impairment  
or  
Disposal  
of  
Long-Lived  
Assets ,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that  
were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year  
ended  
March  
31,  
2006.  
Quarter  
Full Year

Segment results

US GAAP

Unrealized gain (loss) on  
investments in equity  
securities held for  
relationship purposes  
Effects of consolidation /  
deconsolidation of certain  
private equity investee  
companies

FY2006.3

1Q

2Q

3Q

4Q

1Q

Net revenue

602.8

729.5

709.0

1,059.8

171.4

219.8

386.4

282.2

209.8

-26%

22%

Non-interest expenses

513.5

504.0

521.4

607.8

134.0

138.3

154.5

180.9

155.3

-14%

16%

Income before income taxes

89.2

225.5

187.6

452.0

37.4

81.5

231.8

101.2

54.4

-46%  
 46%  
 -11.0  
 31.3  
 36.3  
 2.8  
 -20.6

-  
 -  
 -  
 -  
 -  
 -  
 -  
 -  
 -

-11.0  
 31.3  
 36.3  
 2.8  
 -20.6

-  
 -

Net revenue

6.5  
 18.9  
 81.8  
 26.5  
 27.1  
 21.6  
 -62.9  
 40.7  
 16.8  
 -59%  
 -38%

Non-interest expenses

5.3  
 16.4  
 73.0  
 92.2  
 24.4  
 22.1  
 28.0  
 17.8  
 17.2  
 -3%  
 -30%

Income before income taxes

1.2  
 2.4

8.9  
 -65.7  
 2.7  
 -0.5  
 -90.8  
 23.0  
 -0.4  
 -  
 -  
 Net revenue  
 566.3  
 803.1  
 799.2  
 1,145.7  
 187.5  
 272.6  
 359.8  
 325.7  
 205.9  
 -37%  
 10%  
 Non-interest expenses  
 518.9  
 520.4  
 594.4  
 700.1  
 158.4  
 160.3  
 182.5  
 198.7  
 172.5  
 -13%  
 9%  
 Income from continuing operations  
 before income taxes  
 47.4  
 282.7  
 204.8  
 445.6  
 29.1  
 112.3  
 177.2  
 127.0  
 33.4  
 -74%  
 15%  
 Income from discontinued  
 operations before income taxes  
 -  
 -

-  
 99.4  
 -  
 1.6  
 5.3  
 9.9  
 82.6  
 -  
 -  
 -  
 Income before income taxes  
 47.4  
 282.7  
 204.8  
 545.0  
 30.7  
 117.6  
 187.1  
 209.6  
 33.4  
 -84%  
 9%  
 FY2006.3  
 FY2006.3  
 YoY  
 QoQ  
 FY2005.3  
 FY2004.3  
 FY2003.3  
 Net revenue  
 -43.0  
 54.7  
 8.4  
 59.3  
 Non-interest expenses  
 -  
 -  
 -  
 -  
 Income before income taxes  
 -43.0  
 54.7  
 8.4  
 59.3

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18

Income by Segment

Notes:

In April 2005, Global Wholesale was reorganized into Global Markets, Global Investment Banking and Global Merchant Bank

In April 2004, Fixed Income, Equity and certain functions of Investment Banking were consolidated to create Global Markets

Global Markets figures up to FY2004.3 are the total of Fixed Income and Equity and differ slightly in composition from those

In January 2006, certain functions of Other business were integrated into Asset Management. Certain reclassifications of previous periods are reflected in the current presentation.

(billions of yen)

Net revenue

229.1  
249.3  
305.8  
304.4  
446.5  
47%  
Non-interest expenses  
208.6  
213.6  
226.2  
223.2  
249.3  
12%  
Income before income taxes  
20.5  
35.7  
79.5  
81.2  
197.2  
143%  
Net revenue  
215.8  
236.0  
284.1  
243.1  
371.1  
53%  
Non-interest expenses  
133.2  
142.4  
163.3  
182.9  
213.4  
17%  
Income before income taxes  
82.6  
93.6  
120.8  
60.2  
157.7  
162%  
Net revenue  
88.3  
69.1  
70.9  
75.4  
99.7  
32%  
Non-interest expenses  
57.4

56.4  
53.7  
46.2  
48.1  
4%  
Income before income taxes  
30.9  
12.8  
17.2  
29.2  
51.5  
76%  
Net revenue  
135.8  
-6.6  
10.7  
7.3  
68.2  
830%  
Non-interest expenses  
58.0  
8.6  
10.2  
10.4  
12.8  
24%  
Income before income taxes  
77.7  
-15.3  
0.5  
-3.0  
55.4  
-  
Net revenue  
51.5  
40.4  
40.3  
49.0  
65.8  
34%  
Non-interest expenses  
39.5  
36.3  
39.8  
39.0  
45.2  
16%  
Income before income taxes  
12.0  
4.0

0.5  
10.0  
20.6  
106%  
Net revenue  
720.6  
588.1  
711.8  
679.2  
1,051.4  
55%  
Non-interest expenses  
496.8  
457.3  
493.2  
501.7  
568.9  
13%  
Income before income taxes  
223.8  
130.8  
218.5  
177.5  
482.5  
172%  
Net revenue  
21.3  
14.7  
17.8  
29.8  
8.4  
-72%  
Non-interest expenses  
166.5  
56.2  
10.8  
19.7  
38.9  
98%  
Income before income taxes  
-145.2  
-41.6  
7.0  
10.1  
-30.5  
-  
Net revenue  
741.8  
602.8  
729.5

709.0  
1,059.8  
49%  
Non-interest expenses  
663.3  
513.5  
504.0  
521.4  
607.8  
17%  
Income before income taxes  
78.5  
89.2  
225.5  
187.6  
452.0  
141%  
YoY  
FY2002.3  
FY2003.3  
FY2004.3  
FY2005.3  
FY2006.3  
Domestic Retail  
Global Markets  
Global Investment  
Banking  
Global Merchant  
Banking  
Asset  
Management  
5 Segment Total  
Other  
Segment Total

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19  
Income by Segment (Quarterly)  
(billions of yen)  
FY2007.3  
1Q  
2Q  
3Q  
4Q  
1Q

2Q  
3Q  
4Q  
1Q  
Net revenue  
87.0  
64.8  
73.0  
79.6  
84.8  
101.4  
136.7  
123.6  
105.6  
-15%  
25%  
Non-interest expenses  
53.3  
54.9  
55.0  
60.0  
54.5  
60.0  
62.6  
72.2  
63.1  
-13%  
16%  
Income before income taxes  
33.7  
9.8  
18.0  
19.6  
30.3  
41.4  
74.1  
51.4  
42.5  
-17%  
40%  
Net revenue  
71.8  
44.9  
56.6  
69.8  
49.8  
77.7  
115.2  
128.4  
68.9

-46%  
38%  
Non-interest expenses  
41.2  
41.5  
43.8  
56.4  
50.5  
46.2  
54.3  
62.4  
54.6  
-13%  
8%  
Income before income taxes  
30.6  
3.4  
12.8  
13.3  
-0.7  
31.5  
60.9  
66.0  
14.3  
-78%  
-  
Net revenue  
12.9  
22.9  
20.2  
19.4  
12.8  
20.5  
35.3  
31.1  
18.8  
-40%  
47%  
Non-interest expenses  
10.7  
11.5  
10.7  
13.4  
10.6  
11.3  
12.0  
14.2  
13.2  
-7%  
25%

Income before income taxes

2.3  
 11.4  
 9.5  
 6.0  
 2.2  
 9.1  
 23.3  
 17.0  
 5.6  
 -67%  
 157%

Net revenue

2.8  
 -2.3  
 -3.5  
 10.4  
 -3.3  
 6.9  
 80.1  
 -15.5  
 12.1

-  
 -

Non-interest expenses

3.0  
 2.4  
 2.2  
 2.7  
 2.6  
 2.2  
 2.5  
 5.5  
 2.3  
 -58%  
 -10%

Income before income taxes

-0.2  
 -4.8  
 -5.7  
 7.7  
 -5.9  
 4.7  
 77.6  
 -21.0  
 9.8

-  
 -

Net revenue

11.0

12.3  
13.8  
12.0  
14.0  
15.4  
18.1  
18.4  
17.6  
-4%  
26%  
Non-interest expenses  
9.6  
9.5  
9.7  
10.2  
10.0  
10.7  
11.8  
12.7  
12.4  
-2%  
24%  
Income before income taxes  
1.4  
2.8  
4.1  
1.7  
4.0  
4.7  
6.2  
5.7  
5.2  
-9%  
32%  
Net revenue  
185.4  
142.5  
160.2  
191.1  
158.1  
221.9  
385.4  
286.1  
223.1  
-22%  
41%  
Non-interest expenses  
117.7  
119.9  
121.4

142.7  
128.2  
130.4  
143.2  
167.0  
145.6  
-13%  
14%  
Income before income taxes  
67.7  
22.6  
38.8  
48.4  
29.9  
91.4  
242.1  
119.1  
77.5  
-35%  
159%  
Net revenue  
-1.2  
13.6  
7.2  
10.2  
13.4  
-2.1  
1.0  
-3.9  
-13.3  
-  
-  
Non-interest expenses  
7.0  
6.5  
2.1  
4.1  
5.8  
7.8  
11.3  
14.0  
9.7  
-31%  
67%  
Income before income taxes  
-8.2  
7.0  
5.1  
6.1  
7.6

-9.9  
 -10.3  
 -17.9  
 -23.0

-  
 -

Net revenue

184.2  
 156.0  
 167.4  
 201.3  
 171.4  
 219.8  
 386.4  
 282.2  
 209.8  
 -26%  
 22%

Non-interest expenses

124.7  
 126.4  
 123.5  
 146.8  
 134.0  
 138.3  
 154.5  
 180.9  
 155.3  
 -14%  
 16%

Income before income taxes

59.5  
 29.6  
 43.9  
 54.6  
 37.4  
 81.5  
 231.8  
 101.2  
 54.4  
 -46%  
 46%

QoQ

FY2005.3

YoY

FY2006.3

Notes:

In April 2005, Global Wholesale was reorganized into Global Markets, Global Investment Banking and Global Merchant Bank

In January 2006, certain functions of Other business were integrated into Asset Management. Certain reclassifications of previ

Domestic Retail

Global Markets  
Global Merchant  
Banking  
Asset  
Management  
5 Segment Total  
Other  
Segment Total  
Global Investment  
Banking

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20  
Segment Other  
Income before Income Taxes  
(billions of yen)  
Note:  
    Other  
for  
the  
FY2003.3  
period  
includes  
21.2  
billion  
yen  
of  
impairment  
loss  
on  
investment  
of  
affiliates.

FY2007.3

1Q

2Q

3Q

4Q

1Q

"Other" income before income taxes

-41.6

7.0

10.1

-30.5

7.6

-9.9

-10.3

-17.9

-23.0

Net gain/loss on trading related to economic hedging transactions

-6.2

-12.8

-9.7

-64.8

-2.8

-8.5

-17.6

-36.0

-11.4

Loss/gain on investment securities

1.7

1.2

6.9

8.4

8.2

-0.1

0.0

0.3

0.1

Equity in losses/earnings of affiliates

-3.8

8.5

7.3

27.8

2.7

2.9

8.3

13.9

3.3

Corporate items

-9.4

-10.7

4.5

-7.4  
0.5  
-3.7  
-3.6  
-0.6  
-7.2  
Other  
-23.9  
20.7  
1.0  
5.5  
-1.1  
-0.6  
2.6  
4.5  
-7.9  
FY2006.3  
FY2006.3  
FY2003.3  
FY2004.3  
FY2005.3  
Full Year  
Quarter

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21
Consolidated Balance Sheet
(billions of yen)
Mar. 31, 2006
Jun. 30, 2006
Mar. 31, 2006
Jun. 30, 2006
Cash and cash deposits
1,556
981
Short-term borrowings
692

1,475
Payables and deposits
1,240
1,537
Loans and receivables
1,364
1,380
Collateralized financing
20,263
16,310
Trading liabilities
6,528
5,719
Collateralized agreements
17,028
14,482
Other liabilities
642
471
Long-term borrowings
3,599
3,964
13,697
13,245
Total liabilities
32,963
29,476
Other assets
1,381
1,465
Shareholders' equity
Total shareholders' equity
2,063
2,077
Total assets
35,026
31,553
Total liabilities and shareholders' equity
35,026
31,553
Assets
Liabilities
Trading assets and private equity
investments

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22  
Effect of Consolidation/Deconsolidation of Certain Private  
Equity Investee Companies  
(billions of yen)  
Non-interest Expenses  
Note:  
In  
accordance

with  
SFAS  
No.  
144  
Accounting  
for  
the  
Impairment  
or  
Disposal  
of  
Long-Lived  
Assets ,  
net  
revenue  
and  
non-interest  
expenses  
from  
operations  
that  
were  
treated  
as  
discontinued  
during  
the  
fiscal  
year  
ended  
March  
31,  
2006,  
are  
separately  
reported  
as  
income  
from  
discontinued  
operations  
retroactively  
to  
the  
first  
quarter  
of  
the  
fiscal  
year

ended

March

31,

2006.

FY2007.3

1Q

2Q

3Q

4Q

1Q

Compensation and benefits

259.3

275.0

325.4

72.6

73.8

87.9

91.2

82.8

Fixed-type compensation and benefits

144.3

159.6

170.4

41.4

42.1

43.2

43.8

43.8

Segment total

142.4

151.1

160.7

38.6

39.7

41.0

41.5

41.7

Private equity investee companies

1.9

8.5

9.7

2.8

2.4

2.2

2.3

2.1

Variable-type compensation and benefits

115.0

115.4

155.0

31.2  
31.7  
44.7  
47.4  
39.0  
Segment total  
114.4  
113.6  
150.5  
30.6  
30.3  
43.5  
46.2  
37.7  
Private equity investee companies  
0.6  
1.8  
4.5  
0.6  
1.4  
1.2  
1.2  
1.2  
Commissions and floor brokerage  
19.2  
23.9  
32.9  
5.9  
8.9  
8.5  
9.7  
10.3  
Segment total  
18.9  
22.1  
31.4  
5.5  
8.6  
8.1  
9.3  
9.8  
Private equity investee companies  
0.3  
1.8  
1.5  
0.4  
0.3  
0.4  
0.4  
0.4

Information processing and communications

80.0

81.4

89.6

20.6

20.6

21.0

27.4

23.2

Segment total

79.9

80.9

89.1

20.5

20.5

20.8

27.3

23.0

Private equity investee companies

0.1

0.5

0.5

0.2

0.1

0.2

0.1

0.2

Occupancy and related depreciation

54.2

53.5

55.0

12.5

14.0

13.4

15.2

14.4

Segment total

53.7

50.8

50.8

11.3

12.8

12.4

14.3

13.4

Private equity investee companies

0.5

2.7

4.3

1.2

1.1	
1.0	
0.9	
1.0	
Business development expenses	
23.1	
28.2	
32.8	
6.8	
8.2	
7.6	
10.2	
7.8	
Segment total	
22.8	
26.2	
30.6	
6.3	
7.7	
7.0	
9.6	
7.2	
Private equity investee companies	
0.3	
2.0	
2.2	
0.5	
0.5	
0.6	
0.6	
0.6	
Other	
73.3	
87.6	
115.4	
25.0	
21.9	
30.5	
38.0	
22.7	
Segment total	
72.4	
76.6	
94.7	
21.4	
18.7	
21.8	
32.8	
22.4	
Private equity investee companies	

0.9
11.0
20.8
3.6
3.2
8.7
5.3
0.3
Private equity entities cost of goods sold
11.9
44.7
48.8
15.0
13.0
13.7
7.1
11.4
Total non-interest expenses
520.4
594.4
700.0
158.4
160.3
182.5
198.7
172.5
Segment total
504.0
521.4
607.8
134.0
138.3
154.5
180.9
155.3
Private equity investee companies
16.4
73.0
92.2
24.4
22.1
28.0
17.8
17.2
FY2004.3
FY2005.3
FY2006.3
FY2006.3
Full Year
Quarter

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23

\* Nomura Securities

\*\* end of the period

\*\*\* transaction base

Domestic Retail Related Data (1)

FY2007.3

1Q

2Q

3Q

4Q

1Q

Retail stock brokerage commissions (billions of yen)

48.2

92.1
103.0
153.6
20.8
34.6
53.9
44.2
28.0
Commissions for investment trusts distribution (billions of yen)*
34.9
46.9
49.9
95.9
19.5
20.9
26.8
28.6
28.0
Bond investment trusts commission
16.9
11.1
6.4
3.5
1.1
0.8
0.7
0.8
0.6
Stock investment trusts commission
11.6
21.5
31.6
74.2
14.8
16.9
19.1
23.4
23.2
Foreign investment trusts commission
6.4
14.2
11.9
18.2
3.7
3.2
7.0
4.4
4.2
Domestic distribution volume of investment trusts (trillions of yen)
11.9

13.7
14.2
20.5
3.9
4.7
6.3
5.7
5.0
Bond investment trusts
8.6
10.1
10.4
14.3
2.6
3.4
4.4
3.9
3.3
Stock investment trusts
1.3
1.6
2.3
4.5
0.9
1.0
1.2
1.4
1.3
Foreign investment trusts
2.1
2.1
1.4
1.7
0.4
0.3
0.6
0.4
0.3
Other (billions of yen)
Outstanding value of variable annuity insurance policies**
166.6
261.6
446.4
654.4
504.3
550.4
609.8
654.4
748.2
Sales of JGBs for individual investors***

101.3  
1,271.6  
1,290.6  
747.8  
206.4  
179.6  
186.4  
175.4  
189.0  
Retail foreign currency bond sales  
2,284.7  
1,990.0  
1,154.4  
1,119.2  
304.8  
340.7  
268.6  
205.1  
166.4  
FY2006.3  
FY2004.3  
FY2005.3  
FY2003.3  
FY2006.3  
Full Year  
Quarter

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Domestic Retail Related Data (2)

Domestic Client Assets\*

\*Domestic Client Assets = Total of client assets in custody in Domestic Retail (including regional financial institutions) and Financial Management Division.

\*\*Includes CBs and warrants

\*\*\*Includes variable annuity insurance

Mar. 31, 2003

Mar. 31, 2004

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Equities

17.1

28.9

33.5

49.3

45.6

Foreign currency bonds

3.7

4.0

4.0

3.6

3.5

Domestic bonds\*\*

8.5

10.0

11.8

13.1

13.4

Stock investment trusts

2.2

3.0

3.3

5.3

5.3

Bond investment trusts

6.5

5.5

4.9

4.5

4.3

Overseas mutual funds

1.1

1.6

1.9

2.3

2.2

Other\*\*\*

1.6

1.7

1.9

2.3

2.5

Total

40.6
54.8
61.2
80.5
76.7
40.6
54.8
61.2
80.5
76.7
0
20
40
60
80
100
Other***
Overseas mutual funds
Bond investment trusts
Stock investment trusts
Domestic bonds**
Foreign currency bonds
Equities
(trillions of yen)
Domestic Client Assets*

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25  
FY2007.3  
1Q  
FY2006.3  
FY2003.3  
FY2004.3  
FY2005.3  
1,788

3,391

6,749

4,581

0

2,000

4,000

6,000

8,000

(billions of yen)

2,042

Domestic Retail Related Data (3)

Domestic Client Assets\* Net Asset Inflow

\*Domestic Client Assets excluding portion from regional financial institutions

Note: Net Asset Inflow = Asset Inflow

Asset Outflow

Quarter

Full Year

Domestic Client Assets Net Asset Inflow \*

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26  
Domestic Retail Related Data (4)  
Number of Accounts  
(thousands of accounts)  
Mar. 31, 2003  
Mar. 31, 2004

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Accounts with balance\*

3,418

3,460

3,678

3,780

3,815

Equity holding accounts\*

1,311

1,379

1,680

1,745

1,767

New accounts (individual)\* \*\*

237

297

425

343

86

Nomura Home Trade (online trading accounts)\*

1,141

1,367

1,716

1,969

2,029

IT share\*\*

No. of orders

38%

47%

50%

54%

55%

Transaction value

14%

22%

24%

27%

28%

\* Total of Domestic Retail and Financial Management Division

\*\*Total for period

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Global Merchant Banking Related Data

Business Exposure

Notes: Amount of exposure in Japan is total of Nomura Principal Finance (NPF) and Nomura Research & Advisory (NR&A) .

Amount of exposure in Europe (excluding Terra Firma) is total of Private Equity Group (PEG) and Nomura Phase4 Ventures (

Mar. 31, 2003

Mar. 31, 2004

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Japan

20.1

68.9

108.4

59.9

62.8

Europe (excluding Terra Firma)

15.9

15.6

23.7

38.8

35.6

Sub Total

35.9

84.5

132.1

98.7

98.4

Terra Firma

265.7

291.2

325.5

340.4

271.4

Total

301.6

375.7

457.6

439.1

369.7

35.9

84.5

132.1

98.7

98.4

301.6

375.7

457.6

439.1

369.7

0

100

200

300

400

500

Terra Firma

Europe (excluding Terra Firma)

Japan

(billions of Yen)

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28  
Notes:  
Total  
assets  
under  
management  
of  
Nomura  
Asset  
Management,

Nomura  
Corporate  
Research  
and  
Asset  
Management,  
Nomura  
BlackRock  
Asset  
Management,  
Nomura  
Funds  
Research  
and  
Technologies,  
MAINTRUST  
(Germany),  
and  
Nomura  
Funds  
Research  
and  
Technologies  
America.  
Adjusted  
for  
asset  
overlap  
amongst  
group  
companies.  
Nomura  
Funds  
Research  
and  
Technologies  
America  
data  
as  
of  
end  
of  
May.  
Asset Management Related Data (1)  
Assets Under Management  
Mar. 31, 2003  
Mar. 31, 2004  
Mar. 31, 2005  
Mar. 31, 2006  
Jun. 30, 2006

15.9  
17.6  
17.9  
23.1  
23.0  
0  
5  
10  
15  
20  
25

(trillions of yen)

Total Assets Under Management

**Table of Contents**

29

Asset Management Related Data (2)

Assets Under Management

(trillions of yen)

Public stock investment trusts

Public bond investment trusts

Privately placed investment trusts

Domestic investment advisory

Overseas investment advisory

Mar. 31, 2003	
Mar. 31, 2004	
Mar. 31, 2005	
Mar. 31, 2006	
Jun. 30, 2006	
10.7	
11.3	
10.8	
14.0	
14.1	
Public stock investment trusts	
3.2	
4.5	
4.4	
6.9	
7.3	
Public bond investment trusts	
7.3	
6.3	
5.6	
5.6	
5.3	
Privately placed investment trusts	
0.2	
0.4	
0.8	
1.5	
1.5	
3.6	
4.4	
5.1	
7.0	
6.7	
Domestic investment advisory	
2.9	
3.0	
3.2	
4.0	
3.8	
Overseas investment advisory	
0.7	
1.4	
2.0	
3.0	
3.0	
14.2	
15.7	
16.0	
21.0	
20.8	

FY2007.3

1Q

0.8

0.1

-0.1

1.0

0.9

ETF

0.6

0.2

-0.3

-0.4

0.5

-3.1

-1.0

-0.7

-0.0

-0.3

0.1

0.1

0.3

0.5

0.1

-2.2

-0.7

-0.5

1.5

0.7

Investment trusts

<Assets Under Management>

Public stock investment trusts

<Investment trust Net Asset Inflows>

Investment advisory

Total

Public bond investment trusts

FY2006.3

FY2005.3

FY2003.3

FY2004.3

Privately placed investment trusts

Net Asset Inflows

Mar. 31, 2003

Mar. 31, 2004

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

14.2

15.7

16.0

21.0

20.8  
0  
5  
10  
15  
20  
25

(trillions of yen)

Nomura Asset Management Assets Under Management

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30  
Asset Management Related Data (3)  
Investment Trusts

(billions of yen)

Mar. 31, 2005

Mar. 31, 2006

Jun. 30, 2006

Banks

339

801

891

Japan Post

0

90

166

My Story Profit Distribution-type Fund (6 Times/Year)

0

461

658

Nomura Multi-currency Japan Stock Fund

0

384

417

Global REIT Open

17

307

377

Nomura Japan Stock Strategic Fund (Big Project - N)

338

424

376

Nomura Fund Masters Global Bond

181

330

304

Nomura US High Yield Bond Income

345

319

272

Nomura Global REIT Fund

0

225

242

Japan Attractive Dividend Stock Fund

0

296

218

Nomura Japan Open

77

175

188

(trillions of yen)

Mar. 31, 2003

Mar. 31, 2004	
Mar. 31, 2005	
Mar. 31, 2006	
Jun. 30, 2006	
Stock investment trusts	
3.2	
4.5	
4.4	
6.9	
7.3	
Bond investment trusts	
7.3	
6.3	
5.6	
5.6	
5.3	
Public stock investment trusts, Nomura's share (%)	
19%	
19%	
15%	
15%	
16%	
Public bond investment trusts, Nomura's share (%)	
40%	
40%	
42%	
42%	
42%	
Stock investment trusts	
16.3	
23.3	
28.9	
45.0	
46.1	
Bond investment trusts	
18.1	
15.8	
13.5	
13.5	
12.7	
Source: Investment Trusts Association, Japan	
Market Total	
Nomura Asset	
Management	
Domestic Public	
Investment Trust	
Market and	
Nomura Asset	
Management	
Market Share	

AUM in Funds for  
Bank/Post Office  
Customers  
AUM in Key  
Funds

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31  
First Quarter Achievements  
Large International Bond Underwritings  
Republic of Austria:  
5.0 billion euros (joint lead manager)  
Atlante  
Finance Sri:

1.2 billion euros (joint lead manager)  
Foreign Currency Bond Offerings to Retail Investors  
Toyota Motor Credit:  
USD610 million  
KfW:  
AUD230 million  
Key Business Areas  
Loan-related Business:  
120 billion yen  
Asset Finance:  
Arranged 81 billion yen in funding for Japan's largest PFI project  
Equity Derivatives:  
Completed 23 fund derivative contracts (total amount: 144 million euros)  
Major Deals  
IPO  
Adtec  
Engineering: 4.5 billion yen  
PO  
Mitsubishi UFJ Financial Group: 418.4 billion yen; Nomura Real Estate Office Fund: 32.2 billion yen;  
Kenedix  
Realty Investment: 43.7 billion yen  
MPO/HPO  
Eight deals totaling 342.2 billion yen (based on launch date) including Sojitz: 300 billion yen; Tokyu  
Construction: 20 billion yen; The Eighteenth Bank (HPO): 15 billion yen  
M&A  
Sale of Wakodo  
from Sankyo to Asahi Breweries: 45.9 billion yen  
Deal to turn Kirin Beverages into wholly-owned subsidiary of Kirin Brewery: 74.9 billion yen  
Buyout of German auto part maker IFA-AT by NTN (joint deal with Rothschild): Value not disclosed  
Sales of New Investment Trusts  
Alliance  
Bernstein  
US  
Growth  
Stock  
Fund  
(launched  
May  
25,  
2006)  
105.2 billion yen (as of June 30, 2006)  
Fidelity  
Japan  
Asia  
Growth  
Fund  
(launched  
Jun.  
29,  
2006)

46.5 billion yen (as of June 30, 2006)  
Nomura HFR New Managers Fund (launched Apr. 26, 2006)  
31.3 billion yen (closed-end)  
Nomura AW Hedge Fund II (launched May 26, 2006)  
18.9 billion yen (closed-end)  
Domestic  
Retail  
Global  
Markets  
Global  
Investment  
Banking  
Joinvest  
Securities  
May  
June  
Number of Accounts  
21,400  
40,156  
Number of Margin Trading Account  
0  
1,224  
Monthly Transaction Value (Million yen)  
1,377  
54,919  
Monthly Margin Transaction Value  
0  
19,472

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32  
League Tables  
Source: Thomson Financial  
Proceeds  
(USD m)  
Mkt. Share  
No. of Issues  
Rank Value

(USD m)

Mkt. Share

No. of Deals

1

Nomura

8,672.9

27.0%

58

1

UBS

24,313.9

30.8%

14

2

Daiwa Securities SMBC

6,954.7

21.7%

54

2

Goldman Sachs

23,272.9

29.5%

10

3

Nikko

Citigroup

4,940.6

15.4%

26

3

Nikko

Citigroup

23,097.2

29.2%

12

4

Goldman Sachs

4,844.1

15.1%

6

4

Mizuho Financial Group

21,120.8

26.7%

65

5

Mizuho Financial Group

2,152.1

6.7%

25

5	
Deutsche Bank	
18,078.6	
22.9%	
4	
6	
Merrill Lynch	
1,225.5	
3.8%	
7	
6	
Nomura	
17,012.5	
21.5%	
83	
7	
UBS	
797.6	
2.5%	
4	
7	
Daiwa Securities SMBC	
11,366.3	
14.4%	
69	
8	
Morgan Stanley	
785.8	
2.5%	
4	
8	
KPMG Corporate Finance	
8,720.5	
11.0%	
15	
9	
Mitsubishi UFJ Financial Group	
401.2	
1.3%	
18	
9	
Mitsubishi UFJ Financial Group	
6,029.7	
7.6%	
49	
10	
Shinko Securities	
396.0	
1.2%	
19	

10  
Rothschild  
5,400.0  
6.8%  
2  
Proceeds  
(JPY m)  
Mkt. Share  
No. of Issues  
Proceeds  
(JPY m)  
Mkt. Share  
No. of Issues  
1  
Nikko  
Citigroup  
271,407.6  
21.6%  
24  
1  
Mizuho Securities  
538,944.5  
30.9%  
30  
2  
Nomura  
179,552.7  
14.3%  
10  
2  
Daiwa Securities SMBC  
369,937.5  
21.2%  
20  
3  
Mitsubishi UFJ Financial Group  
147,361.0  
11.7%  
5  
3  
Mitsubishi UFJ Securities  
318,950.7  
18.3%  
19  
4  
UBS  
135,281.6  
10.8%  
11  
4

Nikko  
Citigroup  
199,997.0  
11.5%  
10  
5  
Merrill Lynch  
84,935.2  
6.8%  
3  
5  
Nomura  
179,985.5  
10.3%  
13  
6  
Daiwa Securities SMBC  
84,756.3  
6.7%  
8  
6  
Goldman Sachs  
99,960.0  
5.7%  
1  
7  
Mizuho Financial Group  
73,200.0  
5.8%  
6  
7  
BNP Paribas  
20,000.0  
1.1%  
1  
8  
Morgan Stanley  
72,207.5  
5.7%  
5  
8  
Shinko Securities  
10,000.0  
0.6%  
1  
9  
Barclays Capital  
54,000.0  
4.3%  
9

9

Merrill Lynch Japan Securities

8,998.2

0.5%

1

10

Deutsche Bank

52,068.5

4.1%

4

R

a

n

k

Bookrunner

Jan. 1, 2006 -

Jun. 30, 2006

R

a

n

k

R

a

n

k

Domestic Straight Bonds (excluding self-funding)

Global & Euro Yen Bonds

Bookrunner

Apr. 1, 2006 -

Jun. 30, 2006

Global Equity & Equity-related (Japan)

Announced deals, value base

Bookrunner

R

a

n

k

Jan. 1, 2006 -

Jun. 30, 2006

Jan. 1, 2006 -

Jun. 30, 2006

Advisor

Any Japanese Involvement Financial Advisors

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33  
Market Share Data  
(trillions of yen)  
FY2007.3  
1Q  
2Q  
3Q  
4Q  
1Q

Individual Equity Agency Transactions Share

Market

52.0  
105.9  
144.7  
308.3  
38.8  
64.3  
104.3  
100.9  
74.2

Nomura's share

16%  
10%  
8%  
7%  
7%  
7%  
7%  
6%  
5%

Off-floor/Off-exchange Equity Trading Share

Off-floor market

33.2  
31.9  
33.2  
48.6  
8.8  
11.4  
14.5  
14.0  
13.9

Off-exchange

14.1  
19.3  
21.1  
30.5  
4.9  
6.6  
9.3  
9.7  
9.6

Nomura's share

20%  
16%  
17%  
21%  
18%  
19%  
23%

22%  
22%  
JGB Auction Share  
Market  
68.1  
74.4  
80.1  
80.7  
19.8  
22.2  
20.2  
18.6  
21.1  
Nomura's share  
15%  
16%  
18%  
11%  
11%  
10%  
9%  
15%  
12%  
Bond Secondary Trading Share  
Market  
1,129  
1,235  
1,361  
1,296  
365  
326  
292  
312  
355  
Nomura's share  
14%  
16%  
15%  
13%  
13%  
13%  
11%  
13%  
12%  
FY2003.3  
FY2004.3  
FY2005.3  
FY2006.3  
FY2007.3  
1Q

Global Equity and Equity-related Japan

Nomura's share

30%

30%

25%

26%

26%

Japanese IPO

Nomura's share

11%

27%

32%

20%

8%

Japanese PO

Nomura's share

50%

33%

25%

27%

42%

Convertible Bonds

Nomura's share

13%

28%

19%

34%

0%

Global and Euro Yen Bonds

Nomura's share

21%

31%

23%

23%

13%

Straight Bonds, Lead Manager (excl. self-funding)

Nomura's share

26%

19%

17%

18%

8%

Source: Thomson Financial (Value base)

FY2003.3

FY2004.3

FY2006.3

FY2006.3

FY2005.3

Full Year

Quarter

Secondary Market  
Share Data  
Primary Market  
Share Data

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34  
Value at Risk (Consolidated)  
Definition  
99% confidence level  
1-day time horizon for outstanding portfolio  
Inter-product price fluctuations considered  
From April 3, 2006 to June 30, 2006 (billion yen)  
Maximum:  
8.9  
Minimum:  
5.8  
Average:

6.8
(billions of yen)
Equity
1.5
3.3
3.0
6.0
5.4
Interest Rate
2.3
2.0
2.8
3.3
4.1
Foreign Exchange
0.2
0.5
0.7
1.4
1.5
Sub-total
4.0
5.8
6.5
10.7
11.0
Diversification Benefit
-0.9
-1.9
-2.4
-3.7
-3.8
VaR
3.1
3.9
4.1
7.0
7.1
Jun. 06
Mar. 06
End of quarter
Mar. 03
Mar. 04
Mar. 05

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35

Number of Employees

\*Excludes employees of private equity investee companies

Mar. 2003

Mar. 2004

Mar. 2005

Mar. 2006

Jun. 2006

Japan (excluding FA, SA)\*

9,258

9,148

9,190

9,354

9,901

Japan (FA, SA)

1,986

1,915

1,875

1,948

2,177

Europe  
1,389  
1,403  
1,535  
1,515  
1,464  
Americas  
797  
866  
1,026  
1,073  
1,049  
Asia/Oceania  
616  
655  
718  
778  
788  
Total  
14,046  
13,987  
14,344  
14,668  
15,379

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Nomura Holdings, Inc.  
[www.nomura.com](http://www.nomura.com)