LYDALL INC /DE/ Form 10-Q August 03, 2007 Table of Contents

# **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

| SECURITES AND EAC.                                                                              | HANGE COMMISSION                          |
|-------------------------------------------------------------------------------------------------|-------------------------------------------|
| WASHINGTO                                                                                       | N, D.C. 20549                             |
| Form                                                                                            | 10-Q                                      |
| x QUARTERLY REPORT PURSUANT TO SECTION ACT OF 1934 For the quarterly period ended June 30, 2007 | ON 13 OR 15(d) OF THE SECURITIES EXCHANGE |
| OI                                                                                              | ₹                                         |
| " TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934  For the transition period from to          | ON 13 OR 15(d) OF THE SECURITIES EXCHANGE |
| Commission File                                                                                 | Number: 1-7665                            |
| LYDAL (Exact name of registrant a                                                               | •                                         |
|                                                                                                 |                                           |

One Colonial Road, Manchester, Connecticut (Address of principal executive offices)

**Incorporation or Organization**)

**Delaware** (State or Other Jurisdiction of

06042 (zip code)

06-0865505

(I.R.S. Employer

Identification No.)

### Edgar Filing: LYDALL INC /DE/ - Form 10-Q

(860) 646-1233

(Registrant s telephone number, including area code)

#### None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common stock \$.10 par value per share. Total Shares outstanding July 25, 2007

16,469,644

### LYDALL, INC.

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#### PART I. FINANCIAL INFORMATION

#### **Item 1.** Financial Statements

### LYDALL, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In Thousands Except Per Share Data)

|                                                                        | -           | r Ended       |
|------------------------------------------------------------------------|-------------|---------------|
|                                                                        | Jun<br>2007 | e 30,<br>2006 |
|                                                                        |             | idited)       |
| Net sales                                                              | \$ 87,754   | \$ 83,445     |
| Cost of sales                                                          | 67,368      | 64,599        |
|                                                                        | 20.206      | 10.046        |
| Gross margin                                                           | 20,386      | 18,846        |
| Selling, product development and administrative expenses               | 14,637      | 14,456        |
| Operating income                                                       | 5,749       | 4,390         |
| Interest expense                                                       | 113         | 422           |
| Other expense, net                                                     | 32          | 46            |
|                                                                        |             |               |
| Income before income taxes                                             | 5,604       | 3,922         |
| Income tax expense                                                     | 2,083       | 1,449         |
| Net income                                                             | \$ 3,521    | \$ 2,473      |
|                                                                        | Ψ 5,621     | Ψ 2,ε         |
| Earnings per share:                                                    |             |               |
| Basic                                                                  | \$ .22      | \$ .15        |
| Diluted                                                                | \$ .21      | \$ .15        |
| Weighted average number of common shares outstanding:                  |             |               |
| Basic                                                                  | 16,294      | 16,138        |
| Diluted                                                                | 16,585      | 16,197        |
| See accompanying Notes to Condensed Consolidated Financial Statements. |             |               |

### LYDALL, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

### (In Thousands Except Per Share Data)

|                                                                                | Six Months Ended<br>June 30, |                          |    |        |
|--------------------------------------------------------------------------------|------------------------------|--------------------------|----|--------|
|                                                                                |                              | 2007 2006<br>(Unaudited) |    |        |
| Net sales                                                                      | \$ 1                         | 71,469                   |    | 65,633 |
| Cost of sales                                                                  | 1                            | 33,230                   |    | 28,855 |
| Gross margin                                                                   |                              | 38,239                   |    | 36,778 |
| Selling, product development and administrative expenses                       |                              | 30,361                   |    | 28,966 |
| Operating income                                                               |                              | 7,878                    |    | 7,812  |
| Interest expense                                                               |                              | 221                      |    | 877    |
| Other expense (income), net                                                    |                              | 28                       |    | (17)   |
|                                                                                |                              |                          |    |        |
| Income before income taxes                                                     |                              | 7,629                    |    | 6,952  |
| Income tax expense                                                             |                              | 2,832                    |    | 2,567  |
| Net income                                                                     | \$                           | 4,797                    | \$ | 4,385  |
| Earnings per share:                                                            |                              |                          |    |        |
| Basic                                                                          | \$                           | .30                      | \$ | .27    |
| Diluted                                                                        | \$                           | .29                      | \$ | .27    |
| Weighted average number of common shares outstanding:                          |                              |                          |    |        |
| Basic                                                                          |                              | 16,225                   |    | 16,138 |
| Diluted See accompanying Notes to Condensed Consolidated Financial Statements. |                              | 16,501                   |    | 16,193 |

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### LYDALL, INC.

### CONDENSED CONSOLIDATED BALANCE SHEETS

### (In Thousands)

|                                                | June 30,<br>2007 | De       | cember 31,<br>2006 |
|------------------------------------------------|------------------|----------|--------------------|
|                                                | (Unaudited)      |          | d)                 |
| ASSETS                                         |                  |          |                    |
| Current assets:                                | <b>.</b>         | <b>.</b> | < 100              |
| Cash and cash equivalents                      | \$ 5,812         | \$       | 6,402              |
| Accounts receivable, net                       | 60,250           |          | 47,947             |
| Inventories, net                               | 33,572           |          | 31,579             |
| Prepaid expenses and other current assets, net | 8,069            |          | 8,399              |
| Total current assets                           | 107,703          |          | 94,327             |
| Property, plant and equipment, at cost         | 220,951          |          | 214,343            |
| Accumulated depreciation                       | (118,621)        |          | (110,874)          |
| ·                                              |                  |          |                    |
| Net, property, plant and equipment             | 102,330          |          | 103,469            |
| Goodwill                                       | 30,884           |          | 30,884             |
| Other assets, net                              | 11,530           |          | 12,493             |
|                                                | 11,000           |          | 12,.,0             |
| Total assets                                   | \$ 252,447       | \$       | 241,173            |
|                                                |                  |          |                    |
|                                                |                  |          |                    |
| LIABILITIES AND STOCKHOLDERS EQUITY            |                  |          |                    |
| Current liabilities:                           | ф. 1.210         | Φ.       | 1 100              |
| Current portion of long-term debt              | \$ 1,319         | \$       | 1,192              |
| Accounts payable                               | 26,524           |          | 24,929             |
| Accrued payroll and other compensation         | 5,970            |          | 8,524              |
| Accrued taxes                                  | 4,953            |          | 3,576              |
| Other accrued liabilities                      | 6,967            |          | 5,496              |
| Total current liabilities                      | 45,733           |          | 43,717             |
| Long-term debt                                 | 10,557           |          | 8,914              |
| Deferred tax liabilities                       | 17,038           |          | 16,397             |
| Pension and other long-term liabilities        | 9,382            |          | 10,928             |
| Commitments and contingencies                  |                  |          |                    |
| Stockholders equity:                           |                  |          |                    |
| Preferred stock                                |                  |          |                    |
| Common stock                                   | 2,289            |          | 2,268              |
| Capital in excess of par value                 | 49,248           |          | 46,639             |
| Retained earnings                              | 184,386          |          | 179,911            |
| Accumulated other comprehensive loss           | (1,356)          |          | (2,771)            |
| Treasury stock, at cost                        | (64,830)         |          | (64,830)           |
| Treasury stock, at cost                        | (04,030)         |          | (04,030)           |
| Total stockholders equity                      | 169,737          |          | 161,217            |
| Total liabilities and stockholders equity      | \$ 252,447       | \$       | 241,173            |

See accompanying Notes to Condensed Consolidated Financial Statements.

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### LYDALL, INC.

### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

### (In Thousands)

|                                                                            | Six Months Ended<br>June 30,<br>2007 2006<br>(Unaudited) |          |
|----------------------------------------------------------------------------|----------------------------------------------------------|----------|
| Cash flows from operating activities:                                      | (Cliau                                                   | iuiteu)  |
| Net income                                                                 | \$ 4,797                                                 | \$ 4,385 |
| Adjustments to reconcile net income to net cash from operating activities: | Ψ +,777                                                  | Ψ +,505  |
| Depreciation and amortization                                              | 7,607                                                    | 7,932    |
| Deferred income taxes                                                      | 530                                                      | 539      |
| Stock based compensation                                                   | 462                                                      | 275      |
| Loss on disposition of property, plant and equipment                       | 48                                                       | 315      |
| Changes in operating assets and liabilities:                               |                                                          | 313      |
| Accounts receivable                                                        | (11,820)                                                 | (2,615)  |
| Inventories                                                                | (1,702)                                                  | 3,944    |
| Accounts payable                                                           | 1,386                                                    | 852      |
| Accrued payroll and other compensation                                     | (2,641)                                                  | 162      |
| Other, net                                                                 | 1,987                                                    | (1,302)  |
| Outer, net                                                                 | 1,707                                                    | (1,302)  |
| Net cash provided by operating activities                                  | 654                                                      | 14,487   |
| Cash flows from investing activities:                                      |                                                          |          |
| Capital expenditures                                                       | (5,301)                                                  | (4,029)  |
| Net cash used for investing activities                                     | (5,301)                                                  | (4,029)  |
| Cash flows from financing activities:                                      |                                                          |          |
| Debt proceeds                                                              | 26,950                                                   | 41,450   |
| Debt repayments                                                            | (25,423)                                                 | (51,462) |
| Common stock issued                                                        | 2,436                                                    | 103      |
| Net cash provided by (used for) financing activities                       | 3,963                                                    | (9,909)  |
| Effect of exchange rate changes on cash                                    | 94                                                       | 212      |
| (Decrease) increase in cash and cash equivalents                           | (590)                                                    | 761      |
| Cash and cash equivalents at beginning of period                           | 6,402                                                    | 2,162    |
| Cash and cash equivalents at end of period                                 | \$ 5,812                                                 | \$ 2,923 |

See accompanying Notes to Condensed Consolidated Financial Statements.

#### LYDALL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Financial Statement Presentation

Lydall designs and manufactures specialty engineered automotive thermal and acoustical barriers, passive and active industrial thermal and insulating solutions, air and liquid filtration media, medical filtration media and devices and biopharmaceutical processing components for demanding thermal/acoustical and filtration/separation applications.

The accompanying condensed consolidated financial statements include the accounts of Lydall, Inc. and its subsidiaries (collectively, the Company or the Registrant ). All financial information is unaudited for the interim periods reported. All significant intercompany transactions have been eliminated in the condensed consolidated financial statements. The condensed consolidated financial statements have been prepared, in all material respects, in accordance with the same accounting principles followed in the preparation of the Company s annual financial statements for the year ended December 31, 2006. The year-end condensed consolidated balance sheet was derived from the December 31, 2006 audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Management believes that all adjustments, which include only normal recurring adjustments necessary to fairly present the Company s consolidated financial position, results of operations and cash flows for the periods reported, have been included. For further information, refer to the consolidated financial statements and accompanying notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2006. Certain prior year components of the condensed consolidated financial statements have been reclassified to be consistent with current year presentation.

#### 2. Inventories

Inventories, net of valuation reserves, as of June 30, 2007 and December 31, 2006 were as follows:

| In thousands            | June 30,<br>2007 | Dec | ember 31,<br>2006 |
|-------------------------|------------------|-----|-------------------|
| Raw materials           | \$ 14,381        | \$  | 12,151            |
| Work in process         | 11,255           |     | 12,120            |
| Finished goods          | 9,045            |     | 8,389             |
|                         |                  |     |                   |
|                         | 34,681           |     | 32,660            |
| Less: Progress billings | (1,109)          |     | (1,081)           |
|                         |                  |     |                   |
| Total inventories       | \$ 33,572        | \$  | 31,579            |

Raw materials, work in process and finished goods inventories were net of valuation reserves of \$1.5 million and \$1.9 million as of June 30, 2007 and December 31, 2006, respectively. Progress billings relate to tooling inventory, which is included in work in process inventory in the above table. Total tooling inventory, net of progress billings and valuation reserves, was \$3.8 million and \$4.7 million at June 30, 2007 and December 31, 2006, respectively.

#### 3. Earnings Per Share

Basic and diluted earnings per common share are calculated in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 128, Earnings per Share. Basic earnings per common share are equal to net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share are equal to net income divided by the weighted average number of common shares outstanding during the period, including the effect of stock options and stock awards, where such effect is dilutive.

The following table provides a reconciliation of income and shares used to determine basic and diluted earnings per share.

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| Table of Contents                     |                                                                                         |
|---------------------------------------|-----------------------------------------------------------------------------------------|
|                                       | Quarter Ended Quarter Ended                                                             |
|                                       | June 30, 2007 June 30, 2006                                                             |
| In thousands except per share amounts | Net Average Per Share Net Average Per Shar<br>Income Shares Amount Income Shares Amount |
| Basic earnings per share              | \$ 3,521 16,294 \$ .22 \$ 2,473 16,138 \$ .13                                           |
| Effect of dilutive options and awards | 291 (.01) 59                                                                            |
| Diluted earnings per share            | \$3,521 16,585 \$ .21 \$2,473 16,197 \$ .1:                                             |
|                                       | Six Months Ended Six Months Ended                                                       |
|                                       | June 30, 2007 June 30, 2006                                                             |
|                                       | Net Average Per Share Net Average Per Shar                                              |
| In thousands except per share amounts | Income Shares Amount Income Shares Amount                                               |
| Basic earnings per share              | \$4,797 16,225 \$ .30                                                                   |