# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

or

For the quarterly period ended June 30, 2007

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-24180

# **Quality Distribution, Inc.**

(Exact name of registrant as specified in its charter)

Florida (State or other jurisdiction of

incorporation or organization)

4041 Park Oaks Boulevard, Suite 200, Tampa, FL (Address of Principal Executive Offices)

813-630-5826

59-3239073 (I.R.S. Employer

Identification No.)

33610 (Zip Code)

(Registrant s telephone number, including area code)

3802 Corporex Park Drive, Tampa, FL 33619

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Exchange Act Rule 12b-2.

Large accelerated filer " Accelerated filer x Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes "No x

As of August 1, 2007, the registrant had 19,344,537 outstanding shares of Common Stock, no par value, outstanding.

# QUALITY DISTRIBUTION, INC.

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## QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### PART I FINANCIAL INFORMATION

#### ITEM 1 FINANCIAL STATEMENTS

## **Consolidated Statements of Operations**

# (Unaudited in 000 s, Except Per Share Amounts)

		onths ended ne 30,		ths ended e 30,
	2007	2006	2007	2006
OPERATING REVENUES:				
Transportation	\$ 151,683	\$ 149,317	\$ 293,756	\$ 291,626
Other service revenue	19,065	17,237	36,033	35,207
Fuel surcharge	23,884	23,724	42,938	42,195
Total operating revenues	194,632	190,278	372,727	369,028
OPERATING EXPENSES:				
Purchased transportation	123,427	129,809	239,374	251,390
Compensation	20,587	18,393	40,256	36,274
Fuel, supplies and maintenance	19,375	12,796	35,549	23,739
Depreciation and amortization	4,183	3,851	8,230	7,788
Selling and administrative	7,406	5,486	13,872	10,751
Insurance claims	4,444	4,044	11,082	7,928
Taxes and licenses	843	855	1,624	1,645
Communication and utilities	2,497	2,307	5,129	4,855
(Gain) loss on disposal of property and equipment	(10)	) (66)	199	(223)
Total operating expenses	182,752	177,475	355,315	344,147
Operating income	11,880	12,803	17,412	24,881
Interest expense	(8,075)		(15,752)	(15,265)
Interest income	176	892	375	1,110
Other income	396	219	359	357
Income before income taxes	4,377	6,001	2,394	11,083
Provision for income taxes	2,135	467	247	1,069
Net income	\$ 2,242	\$ 5,534	\$ 2,147	\$ 10,014
PER SHARE DATA:				
Net income per common share				
Basic	\$ 0.12	\$ 0.29	\$ 0.11	\$ 0.53
Diluted	\$ 0.12	\$ 0.28	\$ 0.11	\$ 0.51
Weighted average number of shares				
Basic	19,354	18,895	19,351	18,929

Diluted

19,480 19,734 19,478 19,616

The accompanying notes are an integral part of these consolidated financial statements.

# QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### **Consolidated Balance Sheets**

## (In 000 s)

# Unaudited

	June 30, 2007	December 31, 2006
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 2,878	\$ 6,841
Accounts receivable, net	95,356	85,482
Prepaid expenses	7,881	6,101
Prepaid tires	7,488	7,517
Deferred tax asset, net	18,320	18,320
Other	5,922	9,214
Total current assets	137,845	133,475
Property and equipment, net	115,754	116,964
Assets held-for-sale	367	381
Goodwill	140,404	138,980
Intangibles, net	1,370	635
Non-current deferred tax asset, net	20,740	19,578
Other assets	8,925	11,249
Total assets	\$ 425,405	\$ 421,262
LIABILITIES, MINORITY INTEREST AND SHAREHOLDERS EQUITY		
Current liabilities:		
Current maturities of indebtedness	\$ 1,400	\$ 1,400
Current maturities of capital lease obligations	1,264	1,178
Accounts payable	13,382	13,957
Affiliates and independent owner-operators payable	14,927	11,025
Accrued expenses	21,585	21,197
Environmental liabilities	7,021	5,995
Accrued loss and damage claims	9,468	11,533
Total current liabilities	69,047	66,285
Long-term indebtedness, less current maturities	272,747	272,826
Capital lease obligations, less current maturities	4,044	3,718
Environmental liabilities	4,337	5,831
Accrued loss and damage claims	18,232	20,633
Other non-current liabilities	16,685	14,249
Deferred tax liability	787	724
Total liabilities	385,879	384,266
Commitments and contingencies - Note 8		
Minority interest in subsidiary	1,833	1,833

# SHAREHOLDERS EQUITY

Common stock, no par value; 29,000 shares authorized; 19,337 issued at June 30, 2007 and 19,210 issued at		
December 31, 2006	360,862	359,995
Treasury stock, 155 and 172 shares at June 30, 2007 and December 31, 2006	(1,494)	(1,527)
Accumulated deficit	(113,047)	(114,866)
Stock recapitalization	(189,589)	(189,589)
Accumulated other comprehensive loss	(18,699)	(18,531)
Stock purchase warrants		21
Stock subscriptions receivable	(340)	(340)
Total shareholders equity	37,693	35,163
Total liabilities, minority interest and shareholders equity	\$ 425,405	\$ 421,262

The accompanying notes are an integral part of these consolidated financial statements.

## QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

Consolidated Statements of Shareholders Equity/(Deficit)

For the Six Months Ended June 30, 2007 and 2006

Unaudited (In 000 s)

Accumulated

	Shares of	Shares of					Other	Stock		Stock	Total
	Common	Treasury	Common	Treasury	Accumulated	Stock C	Comprehen	siRurchaş	Unearned Compensation Restricted	Subscription	Shareholders
	Stock	Stock	Stock	Stock	Deficit	Recapitalization	n Loss	Warran	ts Stock		quity/(Deficit)
Balance, December 31, 2005	19,123	93	\$ 359,772	\$ (1,042)	\$ (168,710)	\$ (189,589)	\$ (19,07	9) \$ 54	\$ (1,975)	) \$ (1,541)	\$ (22,110)
Net income	,				10,014						10,014
Reclass of unearned compensation restricted stock			(1,975)						1,975		
Issuance of											
restricted stock		(21)		319	(319)	1					
Issuance of stock units											
Amortization of restricted stock			186								186
Amortization of stock units			727								727
Amortization of non-employee											
options			63								63
Amortization of stock options			497								497
Stock warrant exercise	27		11					(11)			
Stock option exercise	12		101							1,200	101
Acquisition of treasury stock		129		(1,890)							(690)
Translation adjustment, net of a tax											
provision of nil							(8	4)			(84)
Balance, June 30, 2006	19,162	201	\$ 359,382	\$ (2,613)	\$ (159,015)	\$ (189,589)	\$ (19,16	3) \$ 43	\$	\$ (341)	\$ (11,296)
Balance, December 31,	19,210	172	\$ 359,995	\$ (1,527)	\$ (114,866)	\$ (189,589)	\$ (18,53	1) \$ 21	\$	\$ (340)	\$ 35,163

2006							
Net income					2,147		2,147
Issuance of							
restricted stock	40	(11)	(25)	25			
Forfeiture of							
restricted stock		2	11	(11)			
Amortization of							
restricted stock			125				125
Amortization of							
stock units			14				14
Amortization of							
non-employee							
options			63				63
Amortization of							
stock options			606				606
Stock warrant							
exercise	79		21			(21)	
Stock option							
exercise	8	(8)	52	19			71
FIN 48							
adjustment					(328)		(328)
Amortization of							
prior service							
costs, net of a							
tax provision of							
nil						47	47
Translation							
adjustment, net							
of a tax							
provision of nil						(215)	(215)
Balance,							
June 30, 2007	19,337	155 \$3	360,862 \$	\$ (1,494) \$	(113,047) \$ (189,589	9) \$ (18,699) \$ \$	\$ (340) \$ 37,693

The accompanying notes are an integral part of these consolidated financial statements.

# QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### **Consolidated Statements of Cash Flows**

(Unaudited In 000 s)

	Six Month June	
	2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 2,147	\$ 10,014
Adjustments to reconcile to net cash and cash equivalents provided by (used in) operating activities:		
Depreciation and amortization	8,230	7,788
Bad debt expense (recoveries)	441	(236)
Foreign currency transaction gain	(247)	(178)
Loss (gain) on disposal of property and equipment	199	(223)
Interest income on repayment of stock subscription		(690)
Stock based compensation	807	1,473
Amortization of deferred financing costs	899	901
Amortization of bond discount	121	122
Minority dividends	72	72
Deferred taxes	(193)	
Changes in assets and liabilities:		
Accounts and other receivables	(10,315)	1,355
Prepaid expenses	(1,650)	(159)
Prepaid tires	(106)	(465)
Other assets	51	(4,921)
Accounts payable	709	(11,266)
Accrued expenses	389	(841)
Environmental liabilities	(468)	(3,616)
Accrued loss and damage claims	(4,466)	150
Affiliates and independent owner-operators payable	3,902	2,751
Other liabilities	733	180
Net cash provided by operating activities	1,275	2,211
CASH FLOWS FROM INVESTING ACTIVITIES:		
Capital expenditures	(4,415)	(8,095)
Acquisition of businesses and assets	(3,032)	(4,630)
Proceeds from sales of property and equipment	4,243	3,330
Net cash used in investing activities	(3,204)	(9,395)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Principal payments on long-term debt	(700)	(700)
Principal payments on capital lease obligations	(603)	(57)
Proceeds from revolver	26,800	113,900
Payments on revolver	(26,300)	(115,100)
Change in book overdraft	(1,284)	9,402
Minority dividends	(72)	(72)
Other stock transactions	72	101

Net cash (used in) provided by financing activities	(2,087)	7,474
Effect of exchange rate changes on cash	(26)	70
Net (decrease) increase in cash and cash equivalents	(3,963)	360
Cash and cash equivalents, beginning of period	6,841	1,636
Cash and cash equivalents, end of period	\$ 2,878	\$ 1,996

Supplemental disclosures of non-cashflow information:		
Original capital lease obligations	\$ 1,015	\$ 181
Note issued to seller for purchase of business assets	1,453	
Deferred tax adjustment	972	
Transfer of tractors from other assets to fixed assets	2,089	

The accompanying notes are an integral part of these consolidated financial statements.

#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### **Quality Distribution, Inc. and Subsidiaries**

#### Notes to Condensed Consolidated Financial Statements

(Unaudited)

#### 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

In this quarterly report, unless the context otherwise requires or indicates, (i) the terms the Company, our Company, Quality Distribution, QDI, we, us and our refer to Quality Distribution, Inc. and its consolidated subsidiaries and their predecessors, (ii) the terms Quality Distribution, LLC and QD LLC refer to our wholly owned subsidiary, Quality Distribution, LLC, a Delaware limited liability company, and its consolidated subsidiaries and their predecessors, and (iii) the term QD Capital refers to our wholly owned subsidiary, QD Capital Corporation, a Delaware corporation.

We are engaged primarily in truckload transportation of bulk chemicals in North America with a significant portion of our business conducted through a network of company terminals, affiliates and independent owner-operators. Affiliates are independent companies, which enter into one-year renewable contracts with us. Affiliates are responsible for paying for their own power equipment (including debt service), fuel and other operating costs. Certain affiliates lease trailers from us. Owner-operators are independent contractors, who, through a contract with us, supply one or more tractors and drivers for our use. Contracts with owner-operators may be terminated by either party on short notice. We charge affiliates and third parties for the use of tractors and trailers as necessary and occasionally sell or lease tractors to them. In exchange for the services rendered, affiliates and owner-operators are normally paid a percentage of the revenues generated for each load hauled.

Our accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X and do not include all of the information and notes required by accounting principles generally accepted in the United States (U.S. GAAP) for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments and accruals) considered necessary for a fair presentation have been included. For further information, refer to our Annual Report on Form 10-K for the year ended December 31, 2006, including the consolidated financial statements and accompanying notes. Certain prior-period amounts have been reclassified to conform to the current year s presentation.

Operating results for the three and six months ended June 30, 2007, are not necessarily indicative of the results that may be expected for the entire fiscal year.

#### **New Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157, *Fair Value Measurements*. SFAS No. 157 establishes a common definition for fair value to be applied to U.S. GAAP guidance requiring use of fair value, establishes a framework for measuring fair value, and expands disclosure about such fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007. We are currently assessing the impact of SFAS No. 157 on our consolidated financial position and results of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities-Including an Amendment of FASB Statement No. 115, which permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS No. 159 also includes an amendment to SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities, which applies to all entities with available-for-sale and trading securities. This statement is effective as of the beginning of an entity s first fiscal year that begins after November 15, 2007. We are currently assessing the potential impacts of implementing this standard.

#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### Acquisition of Business Assets

During 2007, we acquired, for \$2.4 million, the business of a leading tank wash operation with annual revenues of approximately \$12 million, and facilities located in Carteret, New Jersey; Bensalem, Pennsylvania; Houston, Texas and Chicago, Illinois. The aggregate purchase price was allocated as follows: \$0.5 million to fixed assets and parts, \$1.5 million to goodwill, and \$0.4 million to other intangible assets such as non-compete agreements and customer lists.

During 2007, we also purchased the business of two affiliates for \$2.1 million in the aggregate, of which, we allocated \$0.7 million to fixed assets and parts, \$0.9 million to goodwill, and \$0.5 million to other intangible assets such as non-compete agreements.

#### **Goodwill and Intangible Assets**

#### Goodwill

Under SFAS 142, Goodwill and Other Intangible Assets, goodwill is subject to an annual impairment test as well as impairment assessments of certain triggering events. SFAS 142 requires us to compare the fair value of the reporting unit to its carrying amount to determine if there is a potential impairment. If the fair value of the reporting unit is less than its carrying amount, an impairment loss is recorded to the extent the carrying amount of the goodwill within the reporting unit is greater than the implied fair value of goodwill.

We perform our impairment test annually during the second quarter with a measurement date of June 30th. Projections for future cash flows were based on our recent operating trends which projected an average growth rate for revenue of approximately 5.2% over 5 years. EBITDA multiples were derived from other comparable publicly traded companies. The discount rate used to discount cash flows was based on our weighted average cost of capital of approximately 12.1%. No impairment was determined to have occurred as of June 30, 2007, since the calculated fair value exceeded the carrying amount. The factors used in deriving the estimate of the fair value included improving economic conditions, increasing revenues and operating income.

Our goodwill assets as of June 30, 2007 and December 31, 2006, were \$140.4 million and \$139.0 million, respectively. We reclassified \$1.0 million of goodwill to deferred taxes in the first quarter of 2007 as a result of the FIN 48 analysis. Additional goodwill of \$2.4 million resulted from the three businesses acquired in fiscal year 2007.

#### Intangible Assets

Net intangible assets consist of \$1.4 million of non-compete agreements with remaining lives of 4 to 5 years, and customer lists and customer contracts acquired from a competitor with remaining lives of 2 to 5 years. Accumulated amortization of the remaining intangible assets was \$0.2 million and \$0.3 million at June 30, 2007 and December 31, 2006, respectively. The gross amount of intangible assets at June 30, 2007 and December 31, 2006, respectively. We also added \$0.8 million of intangibles resulting from the acquisition of three businesses in fiscal year 2007.

Amortization expense for the six months ended June 30, 2007 and 2006 was \$0.1 million and less than \$0.1 million, respectively. Remaining intangible assets will be amortized to expense as follows (in thousands):

2007 - remaining	\$ 174
2008	322
2009	282
2010	282
2011 and after	310

# QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### 2. Comprehensive Income

Comprehensive income is as follows (in thousands):

	Three mon June			ths ended e 30,
	2007 2006 2007			2006
Net income	\$ 2,242	\$ 5,534	\$ 2,147	\$ 10,014
Other comprehensive income (loss):				
Amortization of prior service costs	47		47	
Foreign currency translation adjustments	(211)	(158)	(215)	(84)
Comprehensive income	\$ 2,078	\$ 5,376	\$ 1,979	\$ 9,930

# 3. Earnings Per Share

A reconciliation of the numerators and denominators of the basic and diluted earnings per share computations follows (in thousands except per share amounts):

			ſ	Three m	onths ended		
	Net income (numerator)			Net Per-share incom amount (numera		June 30, 2006 Shares (denominator)	r-share nount
Basic earnings available to common shareholders:							
Net income	\$ 2,242	19,354	\$	0.12	\$ 5,534	18,895	\$ 0.29
Effect of dilutive securities:							
Stock options		85				399	
Unvested restricted stock		39				64	
Stock units		2				225	
Stock warrants						151	
Diluted earnings available to common shareholders:							
Net income	\$ 2,242	19,480	\$	0.12	\$ 5,534	19,734	\$ 0.28

	Six months ended							
	Net income	June 30, 2007 Shares	Per-	-share	Net income	June 30, 2006 Shares	Pe	r-share
	(numerator)	(denominator)	am	ount	(numerator)	(denominator)	aı	nount
Basic earnings available to common shareholders:								
Net income	\$ 2,147	19,351	\$	0.11	\$ 10,014	18,929	\$	0.53
Effect of dilutive securities:								
Stock options		86				268		
Unvested restricted stock		39				59		
Stock units		2				214		

Stock warrants					146	
Diluted earnings available to common shareholders:						
Net income	\$ 2,147	19,478	\$ 0.11	\$ 10,014	19,616	\$ 0.51

#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

The effect of our stock options, restricted stock, stock units and stock warrants, which represent the shares shown in the table above are included in the computation of diluted earnings per share for the three and six months ended June 30, 2007 and 2006, respectively.

The following securities were not included in the calculation of diluted earnings per share because such inclusion would be anti-dilutive (in thousands):

		ree months ended June 30,		hs ended 30,
	2007	2006	2007	2006
Stock options	1,740	1,168	1,736	1,566
Unvested restricted stock	34		27	
Stock units	3		3	
4. Stock-Based Compensation				

We maintain performance incentive plans under which stock options, restricted shares, and stock units may be granted to employees, non-employee directors, consultants and advisors. As of June 30, 2007, we have three stock-based compensation plans. There is also an agreement relating to stock units which applies solely to Mr. Gerald L. Detter, Chairman.

We recognize expense for stock-based compensation based upon estimated grant date fair value. We apply the Black-Scholes valuation model in determining the fair value of share-based payments to employees. The resulting compensation expense is recognized over the requisite service period, which is generally the awards vesting term. Compensation expense is recognized only for those awards expected to vest, with forfeitures estimated based on our historical experience and future expectations. All stock-based compensation expense is classified within Compensation on the Consolidated Statement of Operations. None of the stock-based compensation was capitalized during 2007.

The fair value of options granted during the first six months of 2007 and 2006 was based upon the Black-Scholes option-pricing model. The expected term of the options represents the estimated period of time until exercise giving consideration to the contractual terms, vesting schedules and expectations of future employee behavior. For fiscal 2007, expected stock price volatility is based on the historical volatility of our common stock, which began trading on November 13, 2003. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant with an equivalent remaining term. The Company has not paid dividends in the past and does not currently plan to pay any dividends in the foreseeable future. The Black-Scholes model was used with the following assumptions:

	2007	2006
Risk free rate	4.65%	4.50%
Expected life	5 years	4 years
Volatility	68.5%	71.2%
Expected dividend	nil	nil

Due to the issuance of stock options representing 200,000 shares to an executive who joined us in November 2004, we recognized approximately \$63,000 of compensation expense for the six months ended June 30, 2007 and will recognize approximately \$0.2 million of compensation expense over the next 17 months.

We issued options for 240,950 shares to various employees with an exercise price of \$13.06 on January 3, 2007. The total compensation expense that will be recognized over four years for these options (net of estimated shares forfeited) is approximately \$1.8 million. We issued options for 20,000 shares to an officer with an exercise price of \$8.65 on March 30, 2007. The exercise price of the options was based on the fair market value of our stock at the date of the grant. The total compensation expense that will be recognized over four years for these options (net of estimated shares forfeited) is approximately \$0.1 million. We also issued 11,485 shares of restricted stock in January 2007 to certain directors as part of their annual compensation package and 40,000 shares of restricted stock in June 2007 to our newly appointed Chief Executive Officer. We will recognize approximately \$0.5 million as compensation expense over four years for all of these restricted shares (net of estimated shares forfeited).

#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

The following table summarizes stock based compensation expense (in thousands):

		nths ended e 30,	Six months ended June 30,		
	2007	2006	2007	2006	
Stock options	\$ 339	\$ 290	\$ 668	\$ 560	
Restricted stock, net	60	92	125	186	
Stock units	7	366	14	727	
	\$ 406	\$ 748	\$ 807	\$ 1,473	

The following table summarizes unrecognized stock-based compensation and the weighted average period over which such stock-based compensation is expected to be recognized as of June 30, 2007 (in thousands):

		Remaining
	In \$	years
Stock options	\$ 4,087	2.8
Restricted stock, net	717	3.2
Stock units	49	2.6

\$4.853

These amounts do not include the cost of any additional awards that may be granted in future periods nor any changes in our forfeiture rate. Options representing 8,500 shares were exercised during the three months ended June 30, 2007. We recognize compensation expense for restricted stock based on Financial Interpretation Number 28.

#### 5. Employee Benefit Plans

We maintain two noncontributory defined benefit plans resulting from a prior acquisition that cover certain full-time salaried employees and certain other employees under a collective bargaining agreement. Retirement benefits for employees covered by the salaried plan are based on years of service and compensation levels. The monthly benefit for employees under the collective bargaining agreement plan is based on years of service multiplied by a monthly benefit factor. Pension costs are funded in accordance with the provisions of the applicable law.

We use a December 31st measurement date for both of our plans.

The components of estimated net periodic pension cost are as follows (in thousands):

	]	Three Months Ended Six Months Ende June 30, June 30,		
	2007	2006	2007	2006
Service cost	\$ 64	\$ 64	\$ 128	\$ 128
Interest cost	670	675	1,340	1,350
Amortization of prior service cost	24	24	47	47
Amortization of loss	104	148	208	296

Expected return on plan assets	(822)	(769)	(1,642)	(1,537)
Net periodic pension cost	40	142	81	284

We have contributed \$0.5 million to our pension plans during the six months ended June 30, 2007, and are not required to make any additional contributions for the remainder of 2007.

## QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

#### 6. Geographic Segments

Our operations are located primarily in the United States, Canada and Mexico. Inter-area sales are not significant to the total revenue of any geographic area. Information about our operations in different geographic areas for the three and six months ended June 30, 2007 and 2006 is as follows (in thousands):

**Three Months Ended** 

	U. S.	June 30, 2007 U. S. International		
Total operating revenues	\$ 180,073	\$ 14,559	Consolidated \$ 194,632	
Operating income	10,038	1,842	11,880	
	Three Mont			
	U. S.	June 30, 2006 International	Consolidated	
Total operating revenues	\$ 177,031	\$ 13,247	\$ 190,278	
Operating income	10,761	2,042	12,803	
		Six Months Ende		
	U. S.	June 30, 2007 International	Consolidated	
Total operating revenues	\$ 345,211	\$ 27,516	\$ 372,727	
Operating income	13,702	3,710	17,412	
		As of June 30, 200	)7	
Identifiable assets (1)	109,808	7,683	117,491	
		Six Months Ende	d	
	U. S.	June 30, 2006 International	Consolidated	
Total operating revenues	\$ 343,761	\$ 25,267	\$ 369,028	
Operating income	21,145	3,736	24,881	
	A	s of December 31, 2	2006	
Identifiable assets (1)	109,530	8,450	117,980	

(1) Includes property and equipment, assets held-for-sale and intangible assets.

#### 7. Income Taxes

We adopted FASB Interpretation 48, Accounting for Uncertain Income Tax Positions (FIN 48), at the beginning of fiscal year 2007. As a result of the implementation, we recognized an increase to reserves for uncertain tax positions of \$0.3 million. The increase to the reserve was accounted for as an adjustment to the beginning balance of retained earnings on the balance sheet.

## **QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES**

At January 1, 2007, we had approximately \$3.5 million of total gross unrecognized tax benefits. Of this total, \$2.5 million (net of federal benefit on state tax issues) represents the amount of unrecognized tax benefits that, if recognized would favorably affect the effective income tax rate in any future periods. Included in the balance of gross unrecognized tax benefits at January 1, 2007, is \$0.5 million related to tax positions for which it is reasonably possible that the total amounts could significantly change during the next twelve months. This amount represents a decrease in unrecognized tax benefits due to expiring statutes.

Our continuing practice is to recognize interest and/or penalties related to income tax matters in income tax expense. We had \$1.1 million (net of federal tax benefit) accrued for interest and \$0.4 million accrued for penalties at January 1, 2007. There have been no material changes in the amount of our unrecognized tax benefits or interest and penalties related to uncertain tax positions since we adopted FIN 48.

We are subject to the income tax jurisdiction of the U.S., Canada, and Mexico, as well as income tax of multiple state jurisdictions. We believe we are no longer subject to U.S. federal income tax examinations for years before 2003, to international examinations for years before 2001 and with few exceptions, to state exams before 2002.

In accordance with FIN 48, we updated the presentation of our deferred tax asset and valuation allowance to remove any unrecognized tax benefit. In the first quarter of 2007, we reversed the remaining \$0.9 million deferred tax valuation allowance and the associated deferred tax asset on state tax NOL s that contained unrecognized tax benefits.

We recognized a \$1.0 million income tax benefit in the first quarter of 2007 from the identification of previously unrecognized deferred tax assets relating to prior periods. We believe these items are not considered material to any of the prior periods affected or material to our expected results for 2007.

The effective tax rates for the three months ended June 30, 2007 and 2006 were approximately 48.8% and 7.8%, respectively. The effective tax rates for the six months ended June 30, 2007 and 2006 were approximately 10.3% and 9.7%, respectively. The lower effective tax rate for both the three month and six month 2006 period was because of the realization of part of the valuation allowance on the net operating loss estimated to be utilized against 2006 taxable income. Additionally, the income tax expense for the six months ended June 30, 2007 includes the recognition in the first quarter of 2007 of a previously unrecognized \$1.0 million deferred tax asset described in the above paragraph. We expect our effective annual income tax rate for the year ended December 31, 2007 to range from approximately 36% to 39%.

#### 8. Commitments and Contingencies

#### **Environmental Matters**

It is our policy to be in compliance with all applicable environmental, safety, and health laws. We also are committed to the principles of Responsible Care<sup>®</sup>, an international chemical industry initiative to enhance the industry s responsible management of chemicals.

Our activities involve the handling, transportation and storage of bulk chemicals, both liquid and dry, many of which are classified as hazardous materials or hazardous substances. Our tank wash and terminal operations engage in the creation, storage or discharge and proper disposal of wastewater that may contain hazardous substances, the inventory and use of cleaning materials that may be hazardous substances and the control and discharge of storm-water from industrial sites. In addition, we may store diesel fuel and other petroleum products at our terminals. As such, we and others who operate in our industry or own and operate real property, are subject to environmental, health and safety laws and regulation by U.S. federal, state and local agencies as well as foreign governmental authorities. Environmental laws and regulations are complex, and address emissions to the air, discharge onto land or water, and the generation, handling, storage, transportation, treatment and disposal of waste materials. These laws change frequently and generally require us to obtain and maintain various licenses and permits. Environmental laws have tended to become more stringent over time, and most provide for substantial fines and potential criminal sanctions for violations. Some of these laws and regulations are subject to varying and conflicting interpretations.

Facility managers are responsible for environmental compliance at each operating location. Audits conducted by our staff assess operations, safety training and procedures, equipment and grounds maintenance, emergency response capabilities and waste management. We may also, if circumstances warrant, contract with independent environmental consulting firms to conduct periodic, unscheduled, compliance assessments that focus on unsafe conditions with the potential to result in releases of hazardous substances or petroleum, and that also include screening for evidence of past spills or releases. Our staff includes environmental professionals who develop guidelines and procedures, including periodic

audits of our terminals, tank cleaning facilities, and certain historical operations.

## **QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES**

We are potentially subject to strict, joint and several liability for investigating and rectifying the consequences of spills and other environmental releases of such substances under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (CERCLA), the Resource Conservation and Recovery Act of 1976 (RCRA), the Superfund Amendments and Reauthorization Act of 1986, and comparable state and foreign laws. Under certain of these laws, we could also be subject to allegations of liability for the activities of our affiliates or owner-operators. From time to time, we have incurred remedial costs and regulatory penalties with respect to chemical or wastewater spills and releases at our facilities and on the road, and, notwithstanding the existence of our environmental management program, we cannot assure that such obligations will not be incurred in the future, nor predict with certainty the extent of future liabilities and costs under environmental, health, and safety laws, nor that such liabilities will not result in a material adverse effect on our financial condition, results of operations or business reputation.

In addition, we may face liability for alleged personal injury or property damage due to exposure to chemicals and other hazardous substances at our facilities or as the result of accidents and spills. Although these types of claims have not historically had a material impact on our operations, a significant increase in these claims could have a material adverse effect on our business, financial condition, operating results or cash flow.

As the result of environmental studies conducted at our facilities or third party sites in conjunction with our environmental management program, we have identified environmental contamination at certain sites that will require remediation.

#### Reserves

Our policy is to accrue remediation expenses when it is probable that such efforts will be required and the related expenses can be reasonably estimated. Estimates of costs for future environmental compliance and remediation are necessarily imprecise due to such factors as the continuing evolution of environmental laws and regulatory requirements, the availability and application of technology, the identification of currently unknown remediation sites and the allocation of costs among the potentially responsible parties under applicable statutes. As of June 30, 2007 and December 31, 2006, we had reserves in the amount of \$11.4 million and \$11.8 million, respectively, for all environmental matters discussed below.

#### Property Contamination Liabilities

We have been named as (or are alleged to be) a potentially responsible party (PRP) under CERCLA and similar state laws at approximately 30 sites. Of these, there are eight sites with respect to which we received information requests but have denied liability. There has been no demand for payment and therefore we consider the matters to be inactive. For sixteen of these sites, we are one of many parties with alleged liability and are negotiating with either Federal, State or private parties on the scope of our obligations, if any. For example, we were notified in August, 2004 of potential liabilities involving the Lower Passaic River Study Area in New Jersey and the Malone Superfund Site in Texas. We will be participating in the initial studies of these two sites to determine site remediation objectives, goals and technologies. Since our overall liability cannot be estimated at this time, we have set reserves for only the initial remedial investigation phase at the two sites. As discussed below, at eight of these sites we are the only responsible party and are in the process of conducting investigations and/or remediation projects.

We are responsible for remediation projects at six sites as a result of operations conducted by Chemical Leaman Corporation (CLC) prior to our acquisition of and merger with CLC in 1998. These six sites are: Bridgeport, New Jersey; William Dick, Pennsylvania; Charleston, West Virginia; Tonawanda, New York; Scary Creek, West Virginia; and East Rutherford, New Jersey. Each of these sites is discussed below, of which the first two are anticipated to require the most significant expenditures.

#### Bridgeport, New Jersey

QDI is required under the terms of two federal consent decrees to perform remediation at this operating truck terminal and tank wash site. CLC entered into consent orders with USEPA in May 1991 for the treatment of groundwater (operable unit one or OU1) and October 1998 for the removal of contamination in the wetlands (OU3). In addition, we were required to assess the removal of contaminated soils (OU2).

#### QUALITY DISTRIBUTION, INC. AND SUBSIDIARIES

In connection with OU1, USEPA originally required us to construct a large treatment plant with discharge via a two mile pipeline to the Delaware River watershed with construction to be completed by the end of 2001. We have negotiated an alternative remedy with USEPA which would call for a significantly smaller treatment facility, in place treatment of groundwater contamination via in-situ treatment and a local discharge. The treatment facility has been approved and construction was substantially completed in early 2007 with start-up pending. USEPA has also approved an OU3 remedy for approximately 2.5 acres of affected wetland. This reflects a reduction from an approximate seven acre area that had been under negotiation. Site mobilization for the OU3 work took place in late May 2004 but was delayed due to weather-related issues. Field work was re-started in May 2005 and remediation work has been completed. In regard to OU2, USEPA is now in the process of finalizing a Feasibility Study for the limited areas that show contamination and warrant additional investigation or work. USEPA also wants to include in OU2 the in-situ treatment previously described as part of OU1. The environmental projections for OU1 and OU2 have been changed to reflect the reallocation of the in-situ costs to OU2 and the proposed contract amount for the OU1 work. We have estimated expenditures to be in the range of \$4.5 million to \$8.5 million.

#### William Dick, Pennsylvania

CLC entered into a consent order with the Pennsylvania DEP ( PADEP ) and USEPA in October 1995 obligating it to provide a replacement water supply to area residents ( OU1 ), treat contaminated groundwater ( OU2 ), and perform remediation of contaminated soils ( OU3 ) at this former wastewater disposal site. OU1 is complete. PADEP and USEPA have approved an interim remedy, which involves the construction of a treatment facility and discharge locally. We began construction of this facility in November 2006. Based on recent data showing reduction in site groundwater contamination due to natural attenuation and the more extensive handling and removal of contaminated soils, we believe that the groundwater project can be completed over the five-year term of this interim remedy. The agencies have approved an OU3 remedy, which requires both thermal treatment of contaminated soils and treatment of residuals via soil vapor extraction ( SVE ). The OU3 remedy expanded in April 2004 to off-site shipment of contaminated soils because these soils were found to be incompatible with the thermal treatment unit, which started full-scale operation in May 2004. In 2004, we also discovered buried drums and associated contaminated material and soils, which needed to be excavated and removed for disposal offsite. This work was completed in early 2005. We also determined that the soils in pond three needed to be excavated to determine if they will be suitable for the originally planned SVE treatment. We excavated the pond s soils into three discrete piles and determined the best approach to treat these soil piles. I