# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)
x Quarterly report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2008 or
.. Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$

## NARA BANCORP, INC.

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## (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):
" Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller Reporting Company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ." No $x$
As of July 31, 2008, there were $26,197,672$ outstanding shares of the issuer s Common Stock, $\$ 0.001$ par value.

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## Forward-Looking Information

Certain matters discussed in this report may constitute forward-looking statements under Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. There can be no assurance that the results described or implied in such forward-looking statements will, in fact, be achieved and actual results, performance, and achievements could differ materially because our business involves inherent risks and uncertainties. Risks and uncertainties include deterioration in economic conditions in our areas of operation; interest rate risk associated with volatile interest rates and related asset-liability matching risk; liquidity risks; risk of significant non-earning assets, and net credit losses that could occur, particularly in times of weak economic conditions or times of rising interest rates; risks of available for sale securities declining significantly in value as interest rates rise; and regulatory risks associated with the variety of current and future regulations as well as the possibility of regulatory enforcement actions to which we are subject. For additional information concerning these factors, see Item 1A. Risk Factors contained in our Annual Report on Form 10-K for the year ended December 31, 2007.

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## PART I

## FINANCIAL INFORMATION

Item 1. Financial Statements NARA BANCORP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Unaudited)
June 30, December 31, 2008

2007
(Dollars in thousands, except share data)

## ASSETS

| Cash and cash equivalents: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 41,963 | \$ | 40,147 |
| Federal funds sold |  | 14,500 |  | 9,000 |
| Total cash and cash equivalents |  | 56,463 |  | 49,147 |
| Securities available for sale, at fair value |  | 291,343 |  | 258,773 |
| Loans held for sale, at the lower of cost or market |  | 6,100 |  | 12,304 |
| Loans receivable, net of allowance for loan losses (June 30, 2008 - \$27,899 ; December 31, 2007 - |  |  |  |  |
| \$20,035) |  | 2,092,807 |  | 1,988,694 |
| Federal Reserve Bank stock, at cost |  | 2,293 |  | 2,253 |
| Federal Home Loan Bank (FHLB) stock, at cost |  | 21,524 |  | 15,441 |
| Premises and equipment, net |  | 11,683 |  | 11,254 |
| Accrued interest receivable |  | 8,334 |  | 9,348 |
| Deferred tax assets, net |  | 19,205 |  | 14,594 |
| Customers liabilities on acceptances |  | 8,569 |  | 7,663 |
| Bank owned life insurance |  | 23,219 |  | 22,908 |
| Goodwill |  | 2,697 |  | 2,347 |
| Other intangible assets, net |  | 1,963 |  | 2,242 |
| Other assets |  | 27,384 |  | 26,442 |
| Total assets | \$ | 2,573,584 | \$ | 2,423,410 |

(Continued)

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NARA BANCORP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## LIABILITIES AND STOCKHOLDERS EQUITY

|  |  | naudited) <br> June 30, <br> 2008 <br> ars in thous |  | $\begin{aligned} & \text { cember 31, } \\ & 2007 \\ & \text { t share data) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| LIABILITIES: |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing | \$ | 351,188 | \$ | 364,518 |
| Interest-bearing: |  |  |  |  |
| Money market and other |  | 266,988 |  | 260,224 |
| Savings deposits |  | 146,362 |  | 143,020 |
| Time deposits of \$100,000 or more |  | 1,017,160 |  | 899,980 |
| Other time deposits |  | 146,882 |  | 165,604 |
| Total deposits |  | 1,928,580 |  | 1,833,346 |
| Borrowings from Federal Home Loan Bank |  | 350,000 |  | 297,000 |
| Subordinated debentures |  | 39,268 |  | 39,268 |
| Accrued interest payable |  | 7,943 |  | 10,481 |
| Acceptances outstanding |  | 8,569 |  | 7,663 |
| Other liabilities |  | 11,545 |  | 13,472 |
| Total liabilities |  | 2,345,905 |  | 2,201,230 |
| STOCKHOLDERS EQUITY: |  |  |  |  |
| Preferred stock, \$0.001 par value; authorized, 10,000,000 shares; none issued and outstanding |  |  |  |  |
| Common stock, \$0.001 par value; authorized, 40,000,000 shares; issued and outstanding, |  |  |  |  |
| 26,197,672 and 26,193,672 shares at June 30, 2008 and December 31, 2007, respectively |  | 26 |  | 26 |
| Capital surplus |  | 81,006 |  | 79,974 |
| Retained earnings |  | 148,677 |  | 142,491 |
| Accumulated other comprehensive loss, net |  | $(2,030)$ |  | (311) |
| Total stockholders equity |  | 227,679 |  | 222,180 |
| Total liabilities and stockholders equity | \$ | 2,573,584 | \$ | 2,423,410 |

See accompanying notes to condensed consolidated financial statements (unaudited)

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## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

For the three and six months ended June 30, 2008 and 2007

## (Unaudited)

|  | Three Months 2008 (In | nded June <br> 2007 housands, | Cix | Months 2008 per shar | data | June 30 2007 <br> ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME: |  |  |  |  |  |  |
| Interest and fees on loans | \$ 37,699 | \$ 40,289 | \$ | 78,063 | \$ | 78,533 |
| Interest on securities | 3,571 | 2,105 |  | 7,239 |  | 4,158 |
| Interest on federal funds sold and other investments | 517 | 682 |  | 845 |  | 1,177 |
| Total interest income | 41,787 | 43,076 |  | 86,147 |  | 83,868 |
| INTEREST EXPENSE: |  |  |  |  |  |  |
| Interest on deposits | 13,578 | 16,903 |  | 28,785 |  | 33,202 |
| Interest on subordinated debentures | 640 | 817 |  | 1,401 |  | 1,671 |
| Interest on FHLB borrowings | 3,413 | 1,146 |  | 7,195 |  | 2,050 |
| Total interest expense | 17,631 | 18,866 |  | 37,381 |  | 36,923 |
| NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES | 24,156 | 24,210 |  | 48,766 |  | 46,945 |
| PROVISION FOR LOAN LOSSES | 9,652 | 1,350 |  | 14,645 |  | 2,330 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 14,504 | 22,860 |  | 34,121 |  | 44,615 |

NON-INTEREST INCOME:

|  | 1,723 | 1,685 | 3,544 | 3,305 |
| :--- | ---: | ---: | ---: | ---: |
| Service fees on deposit accounts | 517 | 699 | 962 | 1,369 |
| International service fees | 514 | 461 | 1,042 | 965 |
| Loan servicing fees, net | 371 | 348 | 735 | 686 |
| Wire transfer fees | 894 | 427 | 1,068 | 679 |
| Other income and fees | 530 | 1,737 | 1,245 | 2,957 |
| Net gains on SBA mortgage banking activities | 96 | 754 | 181 |  |
| Net gains on sales of other loans | 393 | 754 |  |  |
| Net gains on sales of securities available for sale | $(1,713)$ | $(1,713)$ |  |  |
| Other than temporary impairment on securities available for sale | 3,325 | 6,111 | 7,924 | 10,715 |
| Total non-interest income |  |  |  |  |


| NON-INTEREST EXPENSE: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Salaries and employee benefits | 7,456 | 6,723 | 15,092 | 13,437 |
| Occupancy | 2,147 | 2,109 | 4,310 | 4,184 |
| Furniture and equipment | 707 | 684 | 1,416 | 1,309 |
| Advertising and marketing | 653 | 484 | 1,203 | 1,146 |
| Data processing and communications | 897 | 870 | 1,727 | 1,824 |
| Professional fees | 601 | 1,049 | 1,133 | 1,895 |
| Other | 2,379 | 2,144 | 4,390 | 4,214 |
|  |  |  |  |  |
| Total non-interest expense | 14,840 | 14,063 | 29,271 | 28,009 |
|  |  |  |  |  |
| INCOME BEFORE INCOME TAXES | 2,989 | 14,908 | 12,774 | 27,321 |

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| INCOME TAXES | 1,136 | 6,138 |  | 5,148 | 11,243 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| NET INCOME | $\$ 1,853$ | $\$$ | 8,770 | $\$$ | 7,626 | $\$$ |

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## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

## SIX MONTHS ENDED June 30, 2008 and 2007

(Unaudited)

|  | $\begin{gathered} \text { Number of } \\ \text { Shares } \\ \text { Outstanding } \end{gathered}$ | $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ |  | Capital <br> Surplus <br> (Dolla |  Accumulated <br> Other <br> Comprehensive <br> Retained  <br> Earnings Income <br> (Loss), net  |  |  | Comprehensive Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE, JANUARY 1, 2007 | 26,107,672 | \$ | 26 | \$ 77,939 | \$ 111,978 | \$ | $(3,316)$ |  |  |
| Cumulative effect of adoption of EITF No.06-5 |  |  |  |  | 194 |  |  |  |  |
| Stock options exercised | 74,000 |  |  | 396 |  |  |  |  |  |
| Stock-based compensation |  |  |  | 773 |  |  |  |  |  |
| Cash dividends declared (\$0.055 per share) |  |  |  |  | $(1,439)$ |  |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 16,078 |  |  | \$ | 16,078 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |  |
| Change in unrealized gain (loss) on securities available for sale, net of tax |  |  |  |  |  |  | (417) |  | (417) |
| Change in unrealized gain (loss) on interest-only strip, net of tax |  |  |  |  |  |  | (17) |  | (17) |
| Change in unrealized gain (loss) on interest rate swaps and caps, net of tax |  |  |  |  |  |  | 132 |  | 132 |
| Total comprehensive income |  |  |  |  |  |  |  | \$ | 15,776 |
| BALANCE, June 30, 2007 | 26,181,672 | \$ | 26 | \$ 79,108 | \$ 126,811 | \$ | $(3,618)$ |  |  |
| BALANCE, JANUARY 1, 2008 | 26,193,672 | \$ | 26 | \$ 79,974 | \$ 142,491 | \$ | (311) |  |  |
| Stock options exercised | 4,000 |  |  | 34 |  |  |  |  |  |
| Tax benefit from stock options excercised |  |  |  |  |  |  |  |  |  |
| Stock-based compensation |  |  |  | 998 |  |  |  |  |  |
| Cash dividends declared (\$0.055 per share) |  |  |  |  | $(1,440)$ |  |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  | 7,626 |  |  | \$ | 7,626 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |  |
| Change in unrealized gain (loss) on securities available for sale, net of tax |  |  |  |  |  |  | $(1,849)$ |  | $(1,849)$ |
| Change in unrealized gain (loss) on interest-only strip, net of tax |  |  |  |  |  |  | (2) |  | (2) |
| Change in unrealized gain (loss) on interest rate swaps and caps, net of tax |  |  |  |  |  |  | 132 |  | 132 |
| Total comprehensive income |  |  |  |  |  |  |  | \$ | 5,907 |
| BALANCE, June 30, 2008 | 26,197,672 | \$ | 26 | \$ 81,006 | \$ 148,677 | \$ | $(2,030)$ |  |  |

See accompanying notes to condensed consolidated financial statements (unaudited)

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## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## SIX MONTHS ENDED June 30, 2008 and 2007

(Unaudited)
$\left.\begin{array}{l|cc} & \begin{array}{c}\text { Six Months Ended } \\ \text { June } \\ \text { 30, }\end{array} \\ \text { 2007 }\end{array}\right)$

CASH FLOWS FROM INVESTING ACTIVITIES

| Net change in loans receivable | $(130,774)$ | $(166,446)$ |
| :--- | ---: | ---: |
| Proceeds from sales of commercial real estate loans | 11,863 | 19,466 |
| Proceeds from sales of securities available for sale | 76,135 | $(865)$ |
| Purchase of premises and equipment | $(1,745)$ | $(27,028)$ |
| Purchase of securities available for sale | $(164,465)$ |  |
| Purchase of Federal Reserve Bank stock | $(8,529)$ | $(813)$ |
| Purchase of Federal Home Loan Bank stock | 2,925 |  |
| Redemption of Federal Home Loan Bank stock | 52,353 | 1,000 |
| Proceeds from matured or called securities held to maturity | 2,555 | 11,631 |
| Proceeds from matured or called securities available for sale |  |  |

Net cash used in investing activities
$(159,722)$
$(163,055)$

## (Continued)

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## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## SIX MONTHS ENDED JUNE 30, 2008 and 2007

(Unaudited)
$\left.\begin{array}{lccc} & \begin{array}{c}\text { Six Months Ended } \\ \text { June } \\ \mathbf{3 0},\end{array} \\ \mathbf{2 0 0 0 7} \\ \text { (In thousands) }\end{array}\right)$

See accompanying notes to condensed consolidated financial statements (unaudited)

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## Notes to Condensed Consolidated Financial Statements (Unaudited)

## 1. Nara Bancorp, Inc.

Nara Bancorp, Inc. ( Nara Bancorp , on a parent-only basis, and Company, we or our on a consolidated basis), incorporated under the laws of th State of Delaware in 2000, is a bank holding company, headquartered in Los Angeles, California, offering a full range of commercial banking and certain consumer financial services through its wholly owned subsidiary, Nara Bank ( Nara Bank or the Bank ). The Bank was organized in 1989 as a national bank and converted to a California state-chartered bank on January 3, 2005. It has branches in California, New York and New Jersey as well as Loan Production Offices in California, Georgia, Nevada, New Jersey, Texas and Virginia.

## 2. Basis of Presentation

Our condensed consolidated financial statements included herein have been prepared without an audit, pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ). Certain information and footnote disclosures, normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted pursuant to such SEC rules and regulations.

The condensed consolidated financial statements include the accounts of Nara Bancorp and its wholly owned subsidiaries, principally Nara Bank. All intercompany transactions and balances have been eliminated in consolidation.

We believe that we have made all adjustments, consisting solely of normal recurring accruals, necessary to fairly present our financial position at June 30, 2008 and the results of our operations for the six months then ended. Certain reclassifications have been made to prior period amounts to conform to the current year presentation. The results of operations for the interim periods are not necessarily indicative of results for the full year.

These unaudited condensed consolidated financial statements should be read along with the audited consolidated financial statements and accompanying notes included in our 2007 Annual Report on Form 10-K.

## 3. Stock-Based Compensation

Effective January 1, 2006, we adopted the provisions of Statement of Financial Accounting Standards ( SFAS ) No. 123 (R) ( SFAS 123 (R) ), Share-Based Payment. SFAS 123 (R) establishes accounting for stock-based awards exchanged for employee services. Stock-based compensation cost is measured at grant date, based on the fair value of the award, and is recognized as expense over the employee requisite service period. We previously applied Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees and related Interpretations and provided the required pro forma disclosures of SFAS No. 123, Accounting for Stock-Based Compensation ( SFAS 123 ).

The 2007 Plan, which was approved by our stockholders on May 31, 2007, provides for grants of stock options, stock appreciation rights ( SARs ), restricted stock, performance shares and performance units (sometimes referred to individually or collectively as awards ) to non-employee directors, officers, employees, and consultants of the Company. Stock options may be either incentive stock options ( ISOs ), as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the Code ), or nonqualified stock options ( NQSOs ).

The board of directors believes the 2007 Plan is necessary to give the Company flexibility to (i) attract and retain qualified non-employee directors, executives and other key employees and consultants with appropriate equity-based awards, (ii) motivate high levels of performance, (iii) recognize employee contributions to the Company s success, and (iv) align the interests of 2007 Plan participants with those of the Company s stockholders. The exercise price for the shares underlying each award is the fair market

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value ( FMV ) on the date the award is granted. The exercise price for shares under an ISO may not be less than $100 \%$ of fair market value on the date the award is granted under Code Section 422. Similarly, under the terms of the 2007 Plan the exercise price for SARs and NQSOs may not be less than $100 \%$ of FMV on the date of grant. Performance units are awarded to a participant at the market price of the Company s common stock on the date of award (after the lapse of the restriction period and the attainment of the performance criteria). There is no minimum exercise price prescribed for performance shares and restricted stock awarded under the 2007 Plan.

ISOs, SARs and NQSOs have vesting periods of three to five years and have 10-year contractual terms. Restricted stock, performance shares, and performance units will be granted with a restriction period not less than one year from the grant date for performance-based awards and not less than three years from for time-based vesting of grants. Compensation expense for awards is recorded over the vesting period.

The 2007 Plan, reserves 1,070,000 shares for issuance plus the shares available for grant under the Nara Bancorp, Inc. 2001 Nara Bank 2000 Continuation Long Term Incentive Plan (the 2000 Plan ) (not to exceed 230,000), for a maximum total of $1,300,000$ shares available for issuance under the 2007 Plan. The total shares reserved for issuance will serve as the underlying value for all equity awards under the 2007 Plan. With the exception of the shares underlying stock options and restricted stock awards, the board of directors may choose to settle the awards by paying the equivalent cash value or by delivering the appropriate number of shares.

Upon the approval of the 2007 plan, 230,000 shares, which were available for future grants under the 2000 Plan, were used in the 2007 plan and 18,130 shares were canceled. The Company authorized $1,300,000$ shares under the 2007 plan and $1,250,800$ shares were available for future grants as of June 30, 2008.

The stock option plans adopted in 1989 and 2000, under which options and restricted units were previously granted to employees, officers, and directors of the Company are no longer active and no additional equity may be granted under either plan. Options under the 1989 and 2000 Plan were granted with an exercise price equal to the fair market value on the date of grant with vesting periods from three to five years and have 10 -year contractual terms. Restricted units were awarded to a participant at the fair market value of the Company s common stock on the date of award and all units will vest on the third anniversary of the grant. Compensation expense for the awards is recorded over the vesting period.

The fair value of each option is estimated on the date of grant using a Black-Scholes valuation model that uses the assumptions noted in the following table. Since this model incorporates ranges of assumptions for inputs, those ranges are disclosed. Expected stock price volatility is based on the historical volatility of our stock. We use historical data to estimate the option exercise and employee terminations within the valuation model. The expected term of options granted is derived from the output of the option valuation model and represents the period of time that options granted are expected to be outstanding. The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. For the six months ended June 30, 2008 and 2007, no stock options were granted.

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A summary of stock option activity under the Plan for the six months ended June 30, 2008 was as follows:

|  | $\begin{aligned} & \begin{array}{c} \text { Number } \\ \text { of } \end{array} \\ & \text { Shares } \end{aligned}$ | Weighted- <br> Average <br> Exercise <br> Price Per <br> Share |  | WeightedAverage Remaining Contractual Life (Years) | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding - January 1, 2008 | 1,296,250 | \$ | 12.30 |  |  |
| Granted |  |  |  |  |  |
| Exercised | $(4,000)$ |  | 8.64 |  |  |
| Forfeited/canceled |  |  |  |  |  |
| Outstanding * - June 30, 2008 | 1,292,250 | \$ | 12.31 | 5.33 | \$ 1,912,428 |
| * Fully vested and expected to vest |  |  |  |  |  |
| Options exercisable - June 30, 2008 | 1,062,250 | \$ | 11.29 | 4.84 | \$ 1,912,428 |

The aggregate intrinsic value of options exercised for the six months ended June 30, 2008 and 2007 was $\$ 16,000$ and $\$ 922,000$, respectively. No tax benefits were realized for options exercised for the six months ending June 30, 2008 and 2007.

A summary of restricted and performance unit activity under the Plan for the six months ended June 30, 2008 was as follows:

|  | Number of Shares | WeightedAverage Grant Date Fair Value | WeightedAverage Remaining Contractual Life (Years) | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| Unvested - January 1, 2008 | 109,870 | \$ 17.70 |  |  |
| Granted | 34,200 | 11.99 |  |  |
| Vested |  |  |  |  |
| Forfeited/canceled | $(1,840)$ | 18.38 |  |  |
| Unvested - June 30, 2008 | 142,230 | \$ 16.32 | 8.66 | \$ 1,526,128 |

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The amount charged against income, before income tax benefit of $\$ 149,000$ and $\$ 120,000$, in relation to the stock-based payment arrangements was $\$ 405,000$ and $\$ 356,000$ for the three months ending June 30, 2008 and 2007, respectively. The amount charged against income, before income tax benefit of $\$ 282,000$ and $\$ 270,000$, in relation to the stock-based payment arrangements was $\$ 998,000$ and $\$ 773,000$ for the six months ending June 30, 2008 and 2007, respectively. At June 30, 2008, unrecognized compensation expense related to non-vested stock option grants and restricted and performance units aggregated $\$ 1,890,000$, and is expected to be recognized over a weighted average vesting period of 1.3 years. The estimated annual stock-based compensation as of June 30, 2008 for each of the succeeding years is indicated in the table below:

Stock Based
Compensation Expense (In thousands)

| Remainder of 2008 | \$ | 704 |
| :---: | :---: | :---: |
| For the year ended December 31: |  |  |
| 2009 |  | 904 |
| 2010 |  | 262 |
| 2011 |  | 20 |
| Total | \$ | 1,890 |

## 4. Dividends

On June 20, 2008, we declared a $\$ 0.0275$ per share cash dividend which was paid on July 15, 2008 to stockholders of record at the close of business on June 30, 2008.

## 5. Earnings Per Share ( EPS )

Basic EPS excludes dilution and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Allocated ESOP shares are considered outstanding for this calculation. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in our earnings. For the six months ended June 30, 2008 and 2007, stock options for 620,000 shares and 270,000 shares of common stock were excluded in computing diluted earnings per common share because they were antidilutive.

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The following table shows how we computed basic and diluted EPS for the three and six months ended June 30, 2008 and 2007.

|  | For the three months ended June 30, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ${ }_{2008}$ For the three mon |  |  |  | 2007 |  |  | Per Share (Amount) |  |
|  | Net Income (Numerator) | Shares (Denominator) (Dollars in th | ${ }_{\text {Pe }}$ | Share | $\xrightarrow{\text { In }}$ | Net ncome merator hare and | Shares Denominator) r share data) |  |  |
| Basic EPS | \$ 1,853 | 26,195,035 | \$ | 0.07 | \$ | 8,770 | 26,165,254 | \$ | 0.34 |
| Effect of Dilutive Securities: |  |  |  |  |  |  |  |  |  |
| Stock Options |  | 255,187 |  |  |  |  | 337,608 |  |  |
| Diluted EPS | \$ 1,853 | 26,450,222 | \$ | 0.07 | \$ | 8,770 | 26,502,862 | \$ | 0.33 |


|  | For the six months ended June 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  |  |  | 2007 |  |  |
|  | NetIncome(Numerator)Shares <br> (Denominator) <br> (Dollars in th |  | Per <br> Share (Amount) usands, exce |  | Net <br> Income Shares <br> Numerator) <br> (Denominator) <br> thare and per share data)  |  | PerShare(Amount) |  |
| Basic EPS | \$ 7,626 | 26,194,353 | \$ | 0.29 | \$ 16,078 | 26,144,445 | \$ | 0.61 |
| Effect of Dilutive Securities: |  |  |  |  |  |  |  |  |
| Stock Options |  | 229,692 |  |  |  | 378,076 |  |  |
| Diluted EPS | \$ 7,626 | 26,424,045 | \$ | 0.29 | \$ 16,078 | 26,522,521 | \$ | 0.61 |

## 6. Recent Accounting Pronouncements

In September 2006, the FASB issued Statement No. 157, Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard is effective for fiscal years beginning after November 15, 2007. In February 2008, the FASB issued Staff Position (FSP) 157-2, Effective Date of FASB Statement No. 157. This FSP delays the effective date of FAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually) to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. The impact of adoption was not material to the Company s consolidated financial condition or results of operations. See footnote 13. Fair Value Measurements for further discussion.

In September 2006, the FASB issued SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans , which requires employers to fully recognize obligations associated with single-employer defined benefit pension, retiree healthcare and other postretirement plans in their financial statements. The provisions of SFAS No, 158 require employers to (a) recognize in its statement of financial position an asset for a plan soverfunded status or a liability for a plan sunderfunded status; (b) measure a plan sassets and its obligations that determine its funded status as of the end of the employer s fiscal year (with limited exceptions); and (c) recognize changes in the funded status of a defined benefit postretirement plan in the year in which the changes occur. These changes will be reported in comprehensive income in the statement of changes in stockholders equity. Statement No. 158 applies to plan sponsors that are public and private companies and nongovernmental not-for-profit organizations. The requirement to recognize the funded status of a benefit plan and the disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006, for entities with publicly traded equity securities, and at the end of the fiscal year ending after June 15, 2007, for all other entities. The requirement to measure plan assets and benefit obligations as of the date of the employer s fiscal year-end statement of financial position is effective for fiscal years ending after December 15, 2008. The adoption of the measurement date provisions of this Statement will not have a material effect on the Company s consolidated financial condition or results of operations.

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In February 2007, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities- including an amendment of FASB Statement No. 115. The standard provides companies with an option to report selected financial assets and liabilities at fair value and establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. The Company did not elect the fair value option for any financial assets or financial liabilities as of January 1, 2008, the effective date of the standard.

On November 5, 2007, the SEC issued Staff Accounting Bulletin No. 109, Written Loan Commitments Recorded at Fair Value through Earnings ( SAB 109 ). Previously, SAB 105, Application of Accounting Principles to Loan Commitments , stated that in measuring the fair value of a derivative loan commitment, a company should not incorporate the expected net future cash flows related to the associated servicing of the loan. SAB 109 supersedes SAB 105 and indicates that the expected net future cash flows related to the associated servicing of the loan should be included in measuring fair value for all written loan commitments that are accounted for at fair value through earnings. SAB 105 also indicated that internally-developed intangible assets should not be recorded as part of the fair value of a derivative loan commitment, and SAB 109 retains that view. SAB 109 is effective for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The impact of the adoption on January 1, 2008 was not material to the Company s consolidated financial condition or results of operations.

In September 2006, the FASB Emerging Issues Task Force finalized Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. This issue requires that a liability be recorded during the service period when a split-dollar life insurance agreement continues after participant s employment or retirement. The required accrued liability will be based on either the post-employment benefits cost for the continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. This issue is effective for fiscal years beginning after December 15, 2007. The impact of adoption on January 1, 2008 was not material to the Company s consolidated financial condition or results of operations.

On March 19, 2008, the FASB issued Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities an Amendment of FASB Statement 133. Statement 161 enhances required disclosures regarding derivatives and hedging activities, including enhanced disclosures regarding how: (a) an entity uses derivative instruments; $(b)$ derivative instruments and related hedged items are accounted for under FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities; and (c) derivative instruments and related hedged items affect an entity s financial position, financial performance, and cash flows. Statement 161 is effective for fiscal years and interim periods beginning after November 15, 2008. Management does not anticipate the Statement to have a material impact on the Company s consolidated financial condition or results or operations.

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## 7. Loans Receivable and Allowance for Loan Losses

The following is a summary of loans receivable by major category:

|  | (In thousands) |  |  |
| :---: | :---: | :---: | :---: |
| Commercial loans | \$ 615,977 | \$ | 605,553 |
| Real estate loans | 1,474,204 |  | 1,369,826 |
| Consumer and other loans | 32,140 |  | 34,809 |
|  | 2,122,321 |  | 2,010,188 |
| Unamortized deferred loan fees, net of cost | $(1,615)$ |  | $(1,459)$ |
| Allowance for loan losses | $(27,899)$ |  | $(20,035)$ |
| Loans receivables, net | \$ 2,092,807 | \$ | 1,988,694 |

Activity in the allowance for loan losses is as follows for the periods indicated:

|  | Six months ended June 30, 2008 2007 (In thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of period | \$ | 20,035 | \$ | 19,112 |
| Provision for loan losses |  | 14,645 |  | 2,330 |
| Loan charge-offs |  | $(6,886)$ |  | $(2,927)$ |
| Loan recoveries |  | 105 |  | 586 |
| Balance, end of period | \$ | 27,899 | \$ | 19,101 |

At June 30, 2008, December 31, 2007 and June 30, 2007, the Company had classified $\$ 35.9$ million, $\$ 18.3$ million and $\$ 6.0$ million, respectively, of its commercial and real estate loans as impaired, with specific loss allocations of $\$ 12.1$ million, $\$ 3.1$ million and $\$ 1.1$ million, respectively. $\$ 20.4$ million of the total impaired loans were commercial real estate loans at June 30,2008 , compared to $\$ 10.3$ million at December 31, 2007. $\$ 5.1$ million of the specific loss allocations related to such commercial real estate loans at June 30, 2008, compared to $\$ 238$ thousand at December 31, 2007.

At June 30, 2008, non-accrual loans totaled $\$ 25.2$ million compared to $\$ 16.6$ million at December 31, 2007 and $\$ 5.8$ million at June 30, 2007. At June 30, 2008, December 31, 2007 and June 30, 2007, there were no loans past due more than 90 days and still accruing interest.

During December 2006, the regulatory authorities issued a new interagency policy statement on accounting for the allowance for loan and lease losses. Among other things, use of industry or regulatory benchmarks or standards, peer medians or target ratios was deemed inappropriate under the new policy statement. Instead, the policy statement pointed to use of an institution sown historical loss experience for any quantitatively derived allowance, and management s judgment on qualitative or environmental factors in determining the appropriate level of loss allowances. Accordingly, in 2007 and 2008 we made certain changes in our methodology to more closely tie allocations to actual loss experience by loan types, moving away from regulatory benchmarks, which in some cases were higher than our actual loss experience. The decision to use our historical loss experience was based on our study of the loss experience of our loan portfolio and concluding that our actual loss experience is a better indicator of future losses.

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In setting qualitative and environmental factors during the year, we increased the subjective factors for economic conditions based on deterioration in the economy during 2007 and the first half of 2008 . We also increased the factors relating to the trends in classified loans and delinquencies due to the increases in these items during the year. Offsetting these increases, we decreased the qualitative factors related to policies and the nature and volume of loans due to improvements in our credit monitoring processes throughout 2007. In particular, we ve decreased the number of days delinquent that we use to start monitoring delinquencies, and we ve centralized our processes for monitoring delinquent loans to ensure that we have consistent processes. We ve also increased our staffing in our Special Assets Department, to better manage classified and criticized loans to ensure timely loan workouts and collections. Therefore, although the level of classified loans and charge-offs increased during 2007 and the first half of 2008, the re-allocation of loss allowances based on actual loss experience from regulatory benchmarks partially offset the increase in loss allowances required for specific problem loans.

Excluding specific loss allocations, the allowance for loan losses on the non-impaired loan portfolio was $0.76 \%$ of non-impaired loans at June 30, 2008, compared to $0.85 \%$ of non-impaired loans at December 31, 2007.

At June 30, 2008 and December 31, 2007 non-impaired commercial real estate loans, amounting to $\$ 1.44$ billion and $\$ 1.36$ billion, respectively, had allocated loss allowances of $\$ 9.5$ million and $\$ 12.3$ million, respectively. The loss coverage ratio was $0.66 \%$ at June 30, 2008, compared to $0.91 \%$ at December 31, 2007. Although the allowance for loan losses on non-impaired commercial real estate loans declined from 91 basis points to 66 basis points during the six months, the loss coverage is substantially higher than the three year average annual historical loss experience of 9 basis points as of June 30, 2008.

## 8. FHLB Borrowings

The Company maintains a secured credit facility with the Federal Home Loan Bank of San Francisco ( FHLB SF ) against which the Company may take advances. The borrowing capacity is limited to the lower of $25 \%$ of the Bank s total assets or collateral capacity, which was $\$ 561.7$ million at June 30, 2008. The terms of this credit facility require the Company to pledge with the FHLB, eligible collateral of at least $100 \%$ of outstanding advances. Effective July 17, 2008, our borrowing capacity from the FHLB increased from $25 \%$ to $30 \%$ of the Bank s total assets.

At June 30, 2008 and December 31, 2007, real estate secured loans with a carrying amount of approximately $\$ 1.1$ billion and $\$ 1.0$ billion, respectively, were pledged as collateral for borrowings from the FHLB. At June 30, 2008 and December 31, 2007, in addition to our FHLB stock, securities with carrying values of $\$ 0$ and $\$ 17.1$ million, respectively, were pledged as collateral for borrowings from the FHLB.

At June 30, 2008 and December 31, 2007, FHLB borrowings were $\$ 350$ million and $\$ 297$ million, respectively, had a weighted average interest rate of $3.76 \%$ and $4.16 \%$, respectively, and had various maturities through September 2016. At June 30, 2008, $\$ 189$ million of the advances were putable advances with various putable dates and strike prices. During the first six months of 2008, the Bank obtained $\$ 246$ million of additional FHLB advances, and repaid $\$ 193$ million during the same period. The new advances have a weighted average cost of $2.91 \%$ with average remaining maturities of 3.1 years. The cost of FHLB borrowings as of June 30, 2008 ranged between $2.42 \%$ and $4.63 \%$. At June 30, 2008, the Company had a remaining borrowing capacity of $\$ 211.7$ million.

On July 1, 2008, the Company was advised by the FHLB-SF that its request for an unsecured line of credit, with overnight terms, had been approved. The maximum borrowing line cannot exceed $18 \%$ of the Bank s Tierl capital. The line is subject to market conditions and the Bank s financial condition, and is provided at the sole discretion of the FHLB-SF.

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At June 30, 2008, the contractual maturities for FHLB borrowings were as follows:

|  | Contractual <br> Maturities <br> (In thousands) | Maturity/ <br> Put Date |  |
| :--- | ---: | ---: | ---: |
| Due within one year | $\$ 10,000$ | $\$ 194,000$ |  |
| Due after one year through five years | 225,000 | 156,000 |  |
| Due after five years through ten years | 115,000 |  |  |
|  |  | $\$ 350,000$ | $\$ 350,000$ |

## 9. Subordinated Debentures

At June 30, 2008, five wholly-owned subsidiary grantor trusts established by Nara Bancorp had issued $\$ 38$ million of pooled trust preferred securities ( trust preferred securities ). Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the indentures. The trusts used the net proceeds from the offering to purchase a like amount of subordinated debentures (the debentures ) of Nara Bancorp. The debentures are the sole assets of the trusts. The Bancorp s obligations under the subordinated debentures and related documents, taken together, constitute a full and unconditional guarantee by Nara Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the debentures, or upon earlier redemption as provided in the indentures. Nara Bancorp has the right to redeem the debentures in whole (but not in part) on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date.

The debentures are not redeemable prior to June 8, 2011 with respect to Nara Bancorp Capital Trust I, September 15, 2008 with respect to Nara Capital Trust III, January 7, 2009 with respect to Nara Statutory Trust IV, December 17, 2008 with respect to Nara Statutory Trust V, and March 15, 2012 with respect to Nara Statutory Trust VI unless certain events have occurred.

The following table is a summary of trust preferred securities and debentures at June 30, 2008:

| Issuance Trust | (Dollars in Thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issuance | Trust Preferred Prity Amo | Debentures nt Amount |  | Rate <br> Type | Initial Rate | Rate at 06/30/08 | Maturity <br> Date |
| Nara Bancorp Capital Trust I | 03/28/2001 | \$ 10,000 | t | 10,400 | Fixed | Rate | 10.18\% | Date 06/08/2031 |
| Nara Capital Trust III | 06/05/2003 | 5,000 |  | 5,155 | Variable | 4.44\% | 5.93\% | 06/15/2033 |
| Nara Statutory Trust IV | 12/22/2003 | 5,000 |  | 5,155 | Variable | 4.02\% | 5.56\% | 01/07/2034 |
| Nara Statutory Trust V | 12/17/2003 | 10,000 |  | 10,310 | Variable | 4.12\% | 5.76\% | 12/17/2033 |
| Nara Statutory Trust VI | 03/22/2007 | 8,000 |  | 8,248 | Variable | 7.00\% | 4.43\% | 06/15/2037 |

TOTAL ISSUANCE $\quad \$ 38,000$ \$ 39,268

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## 10. Derivative Financial Instruments and Hedging Activities

As part of our asset and liability management strategy, we may enter into derivative financial instruments, such as interest rate swaps, caps, and floors, with the overall goal of minimizing the impact of interest rate fluctuations on our net interest margin. Interest rate swaps and caps involve the exchange of fixed-rate and variable-rate interest payment obligations without the exchange of the underlying notional amounts.

In January of 2008, the Company entered into five interest swap agreements with an aggregate notional amount of $\$ 50$ million. Under these swap agreements, the Company receives a floating rate, resetting semi-annually based on the 6 Month London-Interbank Offered Rate ( 6 Mo. LIBOR), and pays a fixed rate of $3.57 \%$, for the next two years. These interest rate swap agreements are considered, free-standing, due to non-designation of a hedge relationship to any of its financial assets or liabilities. Under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, valuation gains or losses on interest rate swaps not designated as hedging instrument are recognized currently in earnings.

Interest rate swap information at June 30, 2008 is summarized as follows:

| Current Notional <br> Amount | Floating Rate | Fixed Rate <br> (Dollars in thousands) | Maturity Date | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 10,000$ | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | $\$$ |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | 21 |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | 21 |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | 21 |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | 21 |
| $\mathbf{5 0 , 0 0 0}$ |  |  | 21 |  |

As of June 30, 2008, the fair value of the outstanding interest rate swaps was $\$ 105$ thousand compared to a loss of $\$ 718$ thousand at March 31, 2008. During January 2008, the Company terminated the $\$ 50$ million of interest rate swaps that were outstanding at December 31, 2007. The gain of $\$ 247,000$, net of tax, on termination of the swaps is being amortized into income over the remaining life of the swap. $\$ 42,000$, net of tax of $\$ 28,000$, was recognized into income during the six months ended June 30, 2008.

## 11. Business Segments

Our management utilizes an internal reporting system to measure the performance of our various operating segments. We have identified three principal operating segments for the purposes of management reporting: banking operations, trade finance services ( TFS ), and small business administration ( SBA ) lending services. Information related to our remaining centralized functions and eliminations of inter-segment amounts has been aggregated and included in banking operations. Although all three operating segments offer financial products and services, they are managed separately based on each segment s strategic focus. The banking operations segment focuses primarily on commercial and consumer lending and deposit operations throughout our branch network. The TFS segment focuses primarily on allowing our import/export customers to handle their international transactions. Trade finance products include the issuance and collection of letters of credit, international collection, and import/export financing. The SBA segment primarily provides our customers with access to the U.S. SBA guaranteed lending program through our loan production offices located in major metropolitan cities across the country. The SBA segment also makes commercial real estate and commercial business loans, which are not under the SBA guarantee program.

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Operating segment results are based on our internal management reporting process, which reflects assignments and allocations of capital, certain operating and administrative costs and the provision for loan losses. Non-interest income and non-interest expense, including depreciation and amortization, directly attributable to a segment are assigned to that business. We allocate indirect costs, including overhead expense, to the various segments based on several factors, including, but not limited to, full-time equivalent employees, loan volume and deposit volume. We allocate the provision for loan losses based on the origination of new loans for the period. We evaluate the overall performance based on profit or loss from operations before income taxes excluding gains and losses that are not expected to reoccur. Future changes in our management structure or reporting methodologies may result in changes to the measurement of our operating segment results.

The following tables present the operating results and other key financial measures for the individual operating segments for the three and six months ended June 30, 2008 and 2007.

## Three Months Ended June 30,

## (Dollars in thousands)

|  | Business Segment |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 | Banking Operations |  | TFS |  | SBA |  | Company |  |
| Net interest income, before provision for loan losses | \$ | 19,652 | \$ | 1,139 | \$ | 3,365 | \$ | 24,156 |
| Less provision for loan losses * |  | 414 |  | 2,515 |  | 6,723 |  | 9,652 |
| Non-interest income |  | 1,674 |  | 536 |  | 1,115 |  | 3,325 |
| Net revenue |  | 20,912 |  | (840) |  | $(2,243)$ |  | 17,829 |
| Non-interest expense |  | 11,680 |  | 846 |  | 2,314 |  | 14,840 |
| Income (loss) before income taxes | \$ | 9,232 | \$ | $(1,686)$ | \$ | $(4,557)$ | \$ | 2,989 |
| Goodwill | \$ | 2,697 | \$ |  | \$ |  | \$ | 2,697 |
| Total assets |  | ,025,083 |  | 92,631 |  | 55,870 |  | 573,584 |


| 2007 | Banking <br> Operations |  | TFS |  | SBA |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income, before provision for loan losses | \$ | 18,707 | \$ | 1,529 | \$ | 3,974 | \$ | 24,210 |
| Less provision for loan losses |  | 860 |  | 160 |  | 330 |  | 1,350 |
| Non-interest income |  | 2,350 |  | 728 |  | 3,033 |  | 6,111 |
| Net revenue |  | 20,197 |  | 2,097 |  | 6,677 |  | 28,971 |
| Non-interest expense |  | 11,164 |  | 1,083 |  | 1,816 |  | 14,063 |
| Income before income taxes | \$ | 9,033 | \$ | 1,014 | \$ | 4,861 | \$ | 14,908 |
| Goodwill | \$ | 2,347 | \$ |  | \$ |  | \$ | 2,347 |
| Total assets |  | 683,676 |  | 88,013 |  | 44,284 |  | 15,973 |

* The increases in the provision for loan losses for the SBA segment and TFS segment during the three months ended June 30, 2008 are due to the increases in delinquency in the commercial real estate loan portfolios originated in those segments.


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## Six Months Ended June 30,

## (Dollars in thousands)

|  | Business Segment |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2008 | Banking <br> Operations |  | TFS |  | SBA |  | Company |  |
| Net interest income, before provision for loan losses | \$ | 39,154 | \$ | 2,421 | \$ | 7,191 | \$ | 48,766 |
| Less provision for loan losses * |  | 1,512 |  | 2,550 |  | 10,583 |  | 14,645 |
| Non-interest income |  | 4,455 |  | 1,010 |  | 2,459 |  | 7,924 |
| Net revenue |  | 42,097 |  | 881 |  | (933) |  | 42,045 |
| Non-interest expense ** |  | 23,248 |  | 1,690 |  | 4,333 |  | 29,271 |
| Income (loss) before income taxes | \$ | 18,849 | \$ | (809) | \$ | $(5,266)$ | \$ | 12,774 |
| Goodwill | \$ | 2,697 | \$ |  | \$ |  | \$ | 2,697 |
| Total assets |  | ,025,083 |  | 2,631 |  | 55,870 |  | 573,584 |


| 2007 | Operations |  | TFS |  | SBA |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income, before provision for loan losses | \$ | 36,708 | \$ | 2,875 | \$ | 7,362 | \$ | 46,945 |
| Less provision for loan losses |  | 1,500 |  | 250 |  | 580 |  | 2,330 |
| Non-interest income |  | 4,509 |  | 1,425 |  | 4,781 |  | 10,715 |
| Net revenue |  | 39,717 |  | 4,050 |  | 11,563 |  | 55,330 |
| Non-interest expense |  | 23,254 |  | 1,782 |  | 2,973 |  | 28,009 |
| Income before income taxes | \$ | 16,463 | \$ | 2,268 | \$ | 8,590 | \$ | 27,321 |
| Goodwill | \$ | 2,347 | \$ |  | \$ |  | \$ | 2,347 |
| Total assets |  | 683,676 |  | 88,013 |  | 44,284 |  | 215,973 |

* The increases in the provision for loan losses for the SBA segment and TFS segment during the three months ended June 30, 2008 are due to the increases in delinquency in the commercial real estate loan portfolios originated in those segments.
** The increase in non-interest expense for the SBA segment during the six months ended June 30, 2008 is primarily due to the decrease in the FAS 91 cost, which is deducted from salary expense, and to the valuation adjustment of a loan held for sale.
The SBA business segment primarily originates for sale and services SBA loans generated from our loan production offices and from branch referrals. It also originates commercial real estate loans and commercial business loans, not covered by the SBA guarantee program. Total SBA business segment assets at June 30, 2008 and 2007 included SBA loans (principally, the unguaranteed portion) of $\$ 106.6$ million and $\$ 109.0$ million; commercial real estate loans of $\$ 219.0$ million and $\$ 192.4$ million; and commercial business loans of $\$ 16.7$ million and $\$ 21.3$ million, respectively.


## 12. Income Taxes

Our Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of California as well as various other state income taxes. The Company is no longer subject to examination by federal taxing authorities for years before 2004 and by state taxing

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authorities for years before 2002. We did not recognize any adjustment in the liability for unrecognized tax benefits, as a result of adopting FIN 48 on January 1, 2007, that impacted the beginning retained earnings in 2007. The total amount of unrecognized tax benefits was $\$ 228$ thousand at June 30, 2008 and $\$ 262$ thousand at December 31, 2007 and is primarily for uncertainties related to income taxes for California enterprise zone loan interest deductions taken in prior years. The total amount of tax benefits that, if recognized, would favorably impact the effective tax rate was $\$ 228$ thousand and $\$ 262$ thousand at June 302008 and December 31, 2007, respectively. The amount of unrecognized tax benefits decreased this quarter due to a decrease in the exposure for disallowance of California enterprise zone loan interest deductions by the California Franchise Tax Board. We do not expect the total amount of unrecognized tax benefits to significantly increase in the next six months.

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We recognize interest and penalties related to income tax matters in income tax expense. We had approximately $\$ 37$ thousand and $\$ 25$ thousand for the payment of interest and penalties accrued at June 30, 2008 and December 31, 2007.

## 13. Fair Value Measurements

Statement No. 157, Fair Value Measurements, establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

## Securities Available for Sale

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs).

## Impaired Loans

The fair values of impaired loans, which are collateral dependent, are based on a valuation model which incorporates the most current real estate appraisals available, as well as assumptions used to estimate the fair value of all non-real estate collateral as defined in the Bank s internal loan policy (Level 2 inputs).

## Derivatives

The fair value of derivative financial instruments is based on derivative valuation models using market data inputs as of the valuation date (Level 2 inputs).

Assets and liabilities measured at fair value on a recurring basis are summarized below:

|  | June 30, 2008 | Fair Value Measurements at June 30, 2008 Using   <br> Quoted Prices <br> in Active   <br> Markets Significant  <br> $\quad$ for Other Significant <br> Identical Observable Unobservable <br> Assets Inputs Inputs <br> (Level 1) (Level 2) (Level 3) <br>  (In thousands)  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |
| Securities available for sale | \$ 291,343 | \$ | \$ | 291,343 | \$ |
| Impaired loans-collateral dependent | 18,938 |  |  | 18,938 |  |
| Derivatives - Interest rate swaps | 105 |  |  | 105 |  |

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Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of $\$ 31.0$ million, with a valuation allowance of $\$ 12.1$ million as of June 30,2008 and a carrying amount of $\$ 21.3$ million, with a valuation allowance of $\$ 7.5$ million as of March 31, 2008, resulting in an additional provision for loan losses of $\$ 4.6$ million and $\$ 9.0$ million for the three and six months ended June 30, 2008.

Fair value adjustments for interest rate swaps resulted in net income of $\$ 481$ thousand and $\$ 175$ thousand for the three and six months ended June 30, 2008.

## 14. Subsequent Event

On July 1, 2008, the Company received notification from the FHLB-SF that its request for an unsecured line of credit, with overnight terms, had been approved. The maximum borrowing cannot exceed $18 \%$ of the Bank s Tier1 capital. The line is subject to market conditions and the Bank s financial condition, and is provided at the sole discretion of the FHLB-SF. Based on Tier 1 capital of $\$ 257$ million at June 30, 2008 the line availability was $\$ 46.3$ million on a proforma basis.

In addition, on July 28, 2008, the Bank received notification from the FRB of SF that an application for a secured line of credit has been approved. Based on eligible collateral, our borrowing capacity would be approximately $\$ 300$ million.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations
The following is management $s$ discussion and analysis of the major factors that caused changes in our consolidated results of operations and financial condition as of and for the six months ended June 30, 2008.

## GENERAL

## Selected Financial Data

The following table sets forth certain selected financial data concerning the periods indicated:

|  | At or for the Three Months Ended June 30, At or for the Six Months Ended June 30, 2008200720082 <br> (Dollars in thousands, except share and per(Dollars in thousands, except share and per share data) share data) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement Data: |  |  |  |  |  |  |  |  |
| Interest income | \$ | 41,787 | \$ | 43,076 | \$ | 86,147 | \$ | 83,868 |
| Interest expense |  | 17,631 |  | 18,866 |  | 37,381 |  | 36,923 |
| Net interest income |  | 24,156 |  | 24,210 |  | 48,766 |  | 46,945 |
| Provision for loan losses |  | 9,652 |  | 1,350 |  | 14,645 |  | 2,330 |
| Net interest income after provision for loan losses |  | 14,504 |  | 22,860 |  | 34,121 |  | 44,615 |
| Non-interest income |  | 3,325 |  | 6,111 |  | 7,924 |  | 10,715 |
| Non-interest expense |  | 14,840 |  | 14,063 |  | 29,271 |  | 28,009 |
| Income before income tax provision |  | 2,989 |  | 14,908 |  | 12,774 |  | 27,321 |
| Income tax provision |  | 1,136 |  | 6,138 |  | 5,148 |  | 11,243 |
| Net income | \$ | 1,853 | \$ | 8,770 | \$ | 7,626 | \$ | 16,078 |

Per Share Data:

| Earnings per share - basic | \$ | 0.07 | \$ | 0.34 | \$ | 0.29 | \$ | 0.61 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Earnings per share - diluted | \$ | 0.07 | \$ | 0.33 | \$ | 0.29 | \$ | 0.61 |
| Book value (period end) | \$ | 8.69 | \$ | 7.73 | \$ | 8.69 | \$ | 7.73 |
| Common shares outstanding |  | 26,197,672 |  | 26,181,672 |  | 26,197,672 |  | 26,181,672 |
| Weighted average shares - basic |  | 26,195,035 |  | 26,165,254 |  | 26,194,353 |  | 26,144,445 |
| Weighted average shares - diluted |  | 26,450,222 |  | 26,502,862 |  | 26,424,045 |  | 26,522,521 |
| Statement of Financial Condition Data - at Period End: |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,573,584 | \$ | 2,215,973 | \$ | 2,573,584 | \$ | 2,215,973 |
| Securities available for sale |  | 291,343 |  | 194,925 |  | 291,343 |  | 194,925 |
| Gross loans, net of deferred loan fees and costs (excludes loans held for sale) |  | 2,120,706 |  | 1,878,970 |  | 2,120,706 |  | 1,878,970 |
| Deposits |  | 1,928,580 |  | 1,798,460 |  | 1,928,580 |  | 1,798,460 |
| Federal Home Loan Bank borrowings |  | 350,000 |  | 120,000 |  | 350,000 |  | 120,000 |
| Subordinated debentures |  | 39,268 |  | 39,268 |  | 39,268 |  | 39,268 |
| Stockholders equity |  | 227,679 |  | 202,327 |  | 227,679 |  | 202,327 |

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|  | At or for the Three Months Ended June 30, |  | At or for the Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  | 2008 <br> (Dollars in | $\begin{array}{r} 2007 \\ \text { ousands) } \end{array}$ |
| Average Balance Sheet Data: |  |  |  |  |
| Assets | \$ 2,545,239 | \$ 2,156,121 | \$ 2,512,140 | \$ 2,111,496 |
| Securities available for sale and held to maturity | 283,782 | 177,023 | 288,033 | 175,488 |
| Gross loans, including loans held for sale | 2,096,825 | 1,823,323 | 2,076,180 | 1,789,728 |
| Deposits | 1,874,979 | 1,770,157 | 1,823,025 | 1,743,293 |
| Stockholders equity | 232,865 | 200,162 | 230,232 | 195,908 |
| Selected Performance Ratios: |  |  |  |  |
| Return on average assets (1) | 0.29\% | 1.63\% | 0.61\% | 1.52\% |
| Return on average stockholders equity (1) | 3.18\% | 17.53\% | 6.62\% | 16.41\% |
| Non-interest expense to average assets (1) | 2.33\% | 2.61\% | 2.33\% | 2.65\% |
| Efficiency ratio (2) | 54.00\% | 46.38\% | 51.63\% | 48.58\% |
| Net interest margin (3) | 3.97\% | 4.72\% | 4.06\% | 4.67\% |
| Regulatory Capital Ratios (4) |  |  |  |  |
| Leverage capital ratio (5) | 10.35\% | 11.10\% | 10.35\% | 11.10\% |
| Tier 1 risk-based capital ratio | 11.53\% | 11.87\% | 11.53\% | 11.87\% |
| Total risk-based capital ratio | 12.76\% | 12.83\% | 12.76\% | 12.83\% |
| Asset Quality Ratios: |  |  |  |  |
| Allowance for loan losses to gross loans, excluding loans held for sale | 1.32\% | 1.02\% | 1.32\% | 1.02\% |
| Allowance for loan losses to non-performing loans | 111.00\% | 331.79\% | 111.00\% | 331.79\% |
| Total non-performing assets to total assets (6) | 1.03\% | 0.27\% | 1.03\% | 0.27\% |

(1) Calculations are based on annualized net income.
(2) Efficiency ratio is defined as non-interest expense divided by the sum of net interest income and non-interest income.
(3) Net interest margin is calculated by dividing annualized net interest income by average total interest-earning assets.
(4) The required ratios for a well-capitalized institution are 5\% leverage capital, $6 \%$ tier I risk-based capital and $10 \%$ total risk-based capital.
(5) Calculations are based on average quarterly asset balances.
(6) Non-performing assets include non-accrual loans, loans past due 90 or more and still accruing interest, other real estate owned, and restructured loans.

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## Results of Operations

## Overview

During the first half of 2008, we experienced growth in our total assets supported by growth in deposits and borrowings. Our total assets grew by $6.2 \%$, or $\$ 150.2$ million, for the six months ended June 30, 2008 from $\$ 2.4$ billion at December 31, 2007 to $\$ 2.6$ billion at June 30, 2008. The increase in total assets for the period was primarily due to growth in our loans and security investments. Loan growth during the first half 2008 continued to be primarily from real estate loans, and deposit growth was primarily from wholesale time deposits.

## Net income

Our net income for the three months ended June 30 , 2008 was $\$ 1.9$ million, or $\$ 0.07$ per diluted share, compared to $\$ 8.8$ million, or $\$ 0.33$ per diluted share, for the same period of 2007 , representing a decrease of $\$ 6.9$ million, or $78.9 \%$. The decrease is primarily due to an increase in the provision for loan losses, recognition of an other-than-temporary impairment ( OTTI ) charge on a non-agency asset backed security, and a decrease in gains on sales of SBA loans.

The net income for the six months ended June 30, 2008 was $\$ 7.6$ million, or $\$ 0.29$ per diluted share, compared to $\$ 16.1$ million, or $\$ 0.61$ per diluted share, for the same period of 2007 , representing a decrease of $\$ 8.5$ million, or $52.6 \%$. The decrease also resulted primarily from an increase in the provision for loan losses, the OTTI charge mentioned above and a decrease in gains on sales of SBA loans, partially offset by an increase in net interest income and gains on sales of available-for-sale securities.

The annualized return on average assets was $0.29 \%$ for the second quarter of 2008, compared to $1.63 \%$ for the same period of 2007. The annualized return on average equity was $3.18 \%$ for the second quarter of 2008, compared to $17.53 \%$ for the same period of 2007. The efficiency ratio was $54.00 \%$ for the second quarter of 2008 , compared to $46.38 \%$ for the same period of 2007.

The annualized return on average assets was $0.61 \%$ for the first half of 2008 , compared to $1.52 \%$ for the same period of 2007. The annualized return on average equity was $6.62 \%$ for the first half of 2008 , compared to $16.41 \%$ for the same period of 2007 . The efficiency ratio was $51.63 \%$ for the first half of 2008, compared to $48.58 \%$ for the same period of 2007.

## Net Interest Income and Net Interest Margin

## Net Interest Income and Expense

The principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments and the interest paid on deposits and borrowed funds. Net interest income expressed as a percentage of average interest-earning assets is defined as net interest margin. The net interest spread is the yield on average interest-earning assets less the cost of average funding liabilities (interest-bearing deposits and non-interest-bearing deposits and borrowed funds). Net interest income is affected by changes in the volume of interest-earning assets and funding liabilities as well as by changes in the yield earned on interest-earning assets and the rates paid on interest-bearing liabilities.

Net interest income before provision for loan losses was $\$ 24.2$ million for the quarter ended June 30, 2008, and remained flat compared to the second quarter of 2007.

Net interest income before provision for loan losses was $\$ 48.8$ million for the six months ended June 30, 2008, an increase of $\$ 1.8$ million, or $3.9 \%$, compared to $\$ 46.9$ million for the same period of 2007. The increase was primarily due to an increase in average interest earning assets, which increased $\$ 392.5$ million, or $19.5 \%$, over the prior year to $\$ 2.40$ billion at June 30, 2008 from $\$ 2.01$ billion at June 30, 2007.

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Interest income for the second quarter of 2008 was $\$ 41.8$ million, which represented a decrease of $\$ 1.3$ million, or $3.0 \%$, over interest income of $\$ 43.1$ million for the same quarter of 2007. The decrease was the result of a $\$ 8.2$ million decrease in interest income due to a decrease in the average yield earned on average interest-earning assets (rate change), partially offset by a $\$ 6.9$ million increase in interest income due to an increase in the volume of those average interest-earning assets (volume change).

Interest income for the first half of 2008 was $\$ 86.1$ million, which represented an increase of $\$ 2.3$ million, or $2.7 \%$, over interest income of $\$ 83.9$ million for the same period of 2007. The increase was the result of a $\$ 14.5$ million increase in interest income due to an increase in the volume of average interest-earning assets (volume change), partially offset by a $\$ 12.2$ million decrease in the interest income due to a decrease in the average yield earned on those average interest-earning assets (rate change).

Interest expense for the second quarter of 2008 was $\$ 17.6$ million, a decrease of $\$ 1.2$ million, or $6.5 \%$, compared to interest expense of $\$ 18.9$ million for the same quarter of 2007. The decrease was primarily the result of a $\$ 5.5$ million decrease in interest expense due to a decrease in the average rates paid on interest-bearing liabilities (rate change), partially offset by $\$ 4.2$ million increase in interest expense due to an increase in the volume of average interest-bearing liabilities (volume change).

Interest expense for the first half of 2008 was $\$ 37.4$ million, an increase of $\$ 458$ thousand, or $1.2 \%$, compared to interest expense of $\$ 36.9$ million for the same period of 2007. The increase was primarily the result of a $\$ 8.1$ million increase in interest expense due to an increase in the volume of average interest-bearing liabilities (volume change), partially offset by a $\$ 7.7$ million decrease in interest expense due to a decrease in the average rates paid on interest-bearing liabilities (rate change).

## Net Interest Margin

Second quarter 2008 net interest income before provision for loan losses was $\$ 24.2$ million, the same as the second quarter 2007. The increase in net interest income resulting from interest-earning asset growth was offset by a decline in the net interest margin. Second quarter 2008 net interest margin (annualized net interest income divided by average interest-earning assets) decreased 75 basis points to $3.97 \%$ from $4.72 \%$ in the second quarter of 2007 .

The weighted average yield on the loan portfolio for second quarter 2008 decreased 165 basis points to $7.19 \%$ from $8.84 \%$ for the same quarter last year. The decrease was the result of the prime rate-based portion of the loan portfolio repricing downward as market interest rates declined substantially beginning in third quarter 2007, and continued to decline during first half 2008, as a result of reductions in interest rates by the Federal Reserve. This was partially mitigated by the percentage of fixed rate loans in the portfolio increasing from 46\% at June 30, 2007 to $51 \%$ at June 30, 2008. The weighted average yield on the variable rate and fixed rate portfolios (excluding loan discount accretion) at June 30, 2008 was $6.02 \%$ and $7.67 \%$, respectively, compared to $9.22 \%$ and $7.73 \%$ at June 30, 2007.

The weighted average cost of deposits for second quarter 2008 decreased 92 basis points to $2.90 \%$ from $3.82 \%$ for the same quarter last year. The cost of time deposits decreased 157 basis points to $3.68 \%$ from $5.25 \%$, accounting for a substantial portion of the decrease. The decrease in average non-interest bearing deposits to $\$ 337$ million from $\$ 387$ million adversely affected the cost of deposits.

The weighted average cost of FHLB advances for second quarter 2008 decreased 57 basis points to $3.74 \%$ from $4.31 \%$ for second quarter 2007, reflecting the decline in market interest rates.

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Following are selected weighted average data at June 30, 2008 and June 30, 2007:

|  | June 30, | June 30, |
| :--- | :---: | :---: |
|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Weighted average loan portfolio yield (excluding discounts) | $6.87 \%$ | $8.54 \%$ |
| Weighted average cost of time deposits | $3.45 \%$ | $5.29 \%$ |
| Weighted average cost of deposits | $2.75 \%$ | $3.83 \%$ |
| Weighted average cost of total interest-bearing deposits | $3.36 \%$ | $4.94 \%$ |
| Weighted average cost of FHLB advances | $3.76 \%$ | $4.34 \%$ |

Prepayment penalty income for second quarter 2008 and second quarter 2007 was $\$ 580$ thousand and $\$ 524$ thousand, respectively. Non-accrual interest income reversed was $\$ 292$ thousand and $\$ 104$ thousand for the three months ended June 30, 2008 and 2007, respectively. Excluding the effects of both non-accrual loan interest income and prepayment penalty income, the net interest margin for second quarter 2008 and 2007 was $3.92 \%$ and $4.64 \%$, respectively.

First half 2008 net interest income before provision for loan losses was $\$ 48.8$ million, an increase of $3.9 \%$, from $\$ 46.9$ million for the same period of 2007. The increase in net interest income was attributable to interest-earning asset growth, partially offset by a decline in net interest margin. First half 2008 net interest margin (annualized net interest income divided by average interest-earning assets) decreased 61 basis points to $4.06 \%$ from $4.67 \%$ in the first half of 2007 .

The weighted average yield on the loan portfolio for first half 2008 decreased 126 basis points to $7.52 \%$ from $8.78 \%$ for the same period last year. The decrease is due to the same reason mentioned previously in the quarterly comparison.

The weighted average cost of deposits for first half 2008 decreased 65 basis points to $3.16 \%$ from $3.81 \%$ for the same period last year. The cost of time deposits decreased 113 basis points to $4.11 \%$ from $5.24 \%$, accounting for a substantial portion of the decrease. The decrease in average non-interest bearing deposits to $\$ 338$ million from $\$ 378$ million adversely affected the cost of deposits.

The weighted average cost of FHLB advances for first half 2008 decreased 51 basis points to $3.75 \%$ from $4.26 \%$ for first half 2007, reflecting the decline in market interest rates.

Prepayment penalty income for the six months ended June 30, 2008 and 2007 was $\$ 801$ thousand and $\$ 666$ thousand, respectively. Non-accrual interest income reversed was $\$ 133$ thousand and $\$ 452$ thousand for the six months ended June 30, 2008 and 2007, respectively. Excluding the effects of both non-accrual loan interest income and prepayment penalty income, the net interest margin for the six months ended June 30, 2008 and 2007 was $4.00 \%$ and $4.65 \%$, respectively.

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The following table presents our condensed consolidated average balance sheet information, together with interest rates earned and paid on the various sources and uses of funds for the periods indicated:

|  | Three months ended June 30, 2008 |  |  | Three months ended June 30, 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance (Dollar | Interest <br> Income/ <br> Expense <br> in thousan | Average Yield/ Rate * <br> ds) | Average Balance (Dollar | Interest <br> Income/ <br> Expense <br> in thousan | Average Yield/ Rate * ds) |
| INTEREST EARNINGS ASSETS: |  |  |  |  |  |  |
| Loans ${ }^{(1)(2)}$ | \$ 2,096,825 | \$ 37,699 | 7.19\% | \$ 1,823,323 | \$ 40,289 | 8.84\% |
| Securities available for sale ${ }^{(3)}$ | 283,782 | 3,571 | 5.03\% | 177,023 | 2,105 | 4.76\% |
| FRB and FHLB stock and other investments | 25,311 | 371 | 5.86\% | 10,547 | 132 | 5.01\% |
| Federal funds sold | 27,552 | 146 | 2.12\% | 42,194 | 550 | 5.21\% |
| Total interest earning assets | \$ 2,433,470 | \$ 41,787 | 6.87\% | \$ 2,053,087 | \$ 43,076 | 8.39\% |
| INTEREST BEARING LIABILITIES: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand, interest-bearing | \$ 263,094 | \$ 1,819 | 2.77\% | \$ 232,619 | \$ 2,362 | 4.06\% |
| Savings | 143,161 | 1,340 | 3.74\% | 145,191 | 1,337 | 3.68\% |
| Time deposits: |  |  |  |  |  |  |
| \$100,000 or more | 979,718 | 9,008 | 3.68\% | 821,043 | 10,941 | 5.33\% |
| Other | 151,777 | 1,411 | 3.72\% | 184,161 | 2,263 | 4.92\% |
| Total time deposits | 1,131,495 | 10,419 | 3.68\% | 1,005,204 | 13,204 | 5.25\% |
| Total interest bearing deposits | 1,537,750 | 13,578 | 3.53\% | 1,383,014 | 16,903 | 4.89\% |
| FHLB advances | 365,379 | 3,413 | 3.74\% | 106,363 | 1,146 | 4.31\% |
| Other borrowings | 38,214 | 640 | 6.70\% | 37,531 | 817 | 8.71\% |
| Total interest bearing liabilities | 1,941,343 | \$ 17,631 | 3.63\% | 1,526,908 | \$ 18,866 | 4.94\% |
| Non-interest bearing demand deposits | 337,229 |  |  | 387,143 |  |  |
| Total funding liabilities / cost of funds | \$ 2,278,572 |  | 3.10\% | \$ 1,914,051 |  | 3.94\% |
| Net interest income/net interest spread |  | \$ 24,156 | 3.24\% |  | \$ 24,210 | 3.45\% |
| Net interest margin |  |  | 3.97\% |  |  | 4.72\% |
| Net interest margin, excluding effect of non-accrual loan income(expense) |  |  | 4.02\% |  |  | 4.74\% |
| Net interest margin, excluding effect of non-accrual loan income(expense) and prepayment fee income ${ }^{(4)(5)}$ |  |  | 3.92\% |  |  | 4.64\% |
| Cost of deposits: |  |  |  |  |  |  |
| Non-interest demand deposits | \$ 337,229 | \$ |  | \$ 387,143 | \$ |  |
| Interest bearing deposits | 1,537,750 | 13,578 | 3.53\% | 1,383,014 | 16,903 | 4.89\% |
| Total deposits | \$ 1,874,979 | \$ 13,578 | 2.90\% | \$ 1,770,157 | \$ 16,903 | 3.82\% |

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## * Annualized

(1) Interest income on loans includes loan fees and net interest settlement from interest rate swaps.
(2) Average balances of loans are net of deferred loan fees and costs and include nonaccrual loans and loans held for sale.
(3) Interest income and yields are not presented on a tax-equivalent basis.
(4) Non-accrual interest income reversed was $\$ 292$ thousand and $\$ 104$ for the three months ended June 30, 2008 and 2007, respectively.
(5) Loan prepayment fee income excluded was $\$ 580$ thousand and $\$ 524$ thousand for the three months ended June 30, 2008 and 2007, respectively.

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|  | Six months ended June 30, 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance (Dolla | Interest <br> Income/ <br> Expense <br> in thousand | Average Yield/ Rate * <br> s) | Average Balance (Doll | Interest <br> Income/ <br> Expense <br> in thousand | Average Yield/ Rate * <br> s) |
| INTEREST EARNINGS ASSETS: |  |  |  |  |  |  |
| Loans ${ }^{(1)(2)}$ | \$ 2,076,180 | \$ 78,063 | 7.52\% | \$ 1,789,728 | \$ 78,533 | 8.78\% |
| Securities available for sale ${ }^{(3)}$ | 288,033 | 7,239 | 5.03\% | 175,488 | 4,158 | 4.74\% |
| FRB and FHLB stock and other investments | 24,126 | 686 | 5.69\% | 10,181 | 268 | 5.26\% |
| Federal funds sold | 14,529 | 159 | 2.19\% | 34,955 | 909 | 5.20\% |
| Total interest earning assets | \$ 2,402,868 | \$ 86,147 | 7.17\% | \$ 2,010,352 | \$ 83,868 | 8.34\% |
| INTEREST BEARING LIABILITIES: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand, interest-bearing | \$ 254,607 | \$ 3,730 | 2.93\% | \$ 216,741 | \$ 4,291 | 3.96\% |
| Savings | 139,878 | 2,648 | 3.79\% | 142,070 | 2,541 | 3.58\% |
| Time deposits: |  |  |  |  |  |  |
| \$100,000 or more | 935,995 | 19,217 | 4.11\% | 810,493 | 21,501 | 5.31\% |
| Other | 154,909 | 3,190 | 4.12\% | 196,343 | 4,869 | 4.96\% |
| Total time deposits | 1,090,904 | 22,407 | 4.11\% | 1,006,836 | 26,370 | 5.24\% |
| Total interest bearing deposits | 1,485,389 | 28,785 | 3.88\% | 1,365,647 | 33,202 | 4.86\% |
| FHLB advances | 383,264 | 7,195 | 3.75\% | 96,194 | 2,050 | 4.26\% |
| Other borrowings | 37,917 | 1,401 | 7.39\% | 37,554 | 1,671 | 8.90\% |
| Total interest bearing liabilities | 1,906,570 | \$ 37,381 | 3.92\% | 1,499,395 | \$ 36,923 | 4.93\% |
| Non-interest bearing demand deposits | 337,636 |  |  | 377,646 |  |  |
| Total funding liabilities / cost of funds | \$2,244,206 |  | 3.33\% | \$ 1,877,041 |  | 3.93\% |
| Net interest income/net interest spread |  | \$ 48,766 | 3.25\% |  | \$ 46,945 | 3.42\% |
| Net interest margin | 4.06\% |  |  |  |  | 4.67\% |
| Net interest margin, excluding effect of non-accrual loan income (expense) ${ }^{(4)}$ | 4.07\% |  |  |  |  | 4.72\% |
| Net interest margin, excluding effect of non-accrual loan income (expense) and prepayment fee income ${ }^{(4)(5)}$ | 4.00\% |  |  | 4.65\% |  |  |
| Cost of deposits: |  |  |  |  |  |  |
| Non-interest demand deposits | \$ 337,636 | \$ |  | \$ 377,646 | \$ |  |
| Interest bearing deposits | 1,485,389 | 28,785 | 3.88\% | 1,365,647 | 33,202 | 4.86\% |
| Total deposits | \$ 1,823,025 | \$ 28,785 | 3.16\% | \$ 1,743,293 | \$33,202 | 3.81\% |

## * Annualized

(1) Interest income on loans includes loan fees and net interest settlement from interest rate swaps.
(2) Average balances of loans are net of deferred loan fees and costs and include nonaccrual loans and loans held for sale.
(3) Interest income and yields are not presented on a tax-equivalent basis.
(4)

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Non-accrual interest income reversed was \$133 thousand and \$452 thousand for the six months ended June 30, 2008 and 2007, respectively.
(5) Loan prepayment fee income excluded was $\$ 801$ thousand and $\$ 666$ thousand for the six months ended June 30, 2008 and 2007, respectively.

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The following table illustrates the changes in our interest income, interest expenses, and amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the changes due to volume and the changes due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.


|  | Six months ended <br> June 30, 2008 over June 30, 2007 <br> Net <br> Increase Change due to  <br> (Decrease) Rate $\quad$ Volume  <br> (Dollars in thousands) |  |  |
| :---: | :---: | :---: | :---: |
| INTEREST INCOME : |  |  |  |
| Interest and fees on loans | \$ (470) | \$ $(12,090)$ | \$ 11,620 |
| Interest on securities | 3,081 | 266 | 2,815 |
| Interest on other investments | 418 | 23 | 395 |
| Interest on federal funds sold | (750) | (373) | (377) |
| Total interest income | \$ 2,279 | \$ $(12,174)$ | \$ 14,453 |
| INTEREST EXPENSE : |  |  |  |
| Interest on demand deposits | \$ (561) | \$ $(1,232)$ | \$ 671 |
| Interest on savings | 107 | 147 | (40) |
| Interest on time deposits | $(3,963)$ | $(6,032)$ | 2,069 |
| Interest on FHLB borrowings | 5,145 | (272) | 5,417 |
| Interest on subordinated debentures | (270) | (286) | 16 |
| Total interest expense | \$ 458 | \$ (7,675) | \$ 8,133 |

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## Provision for Loan Losses

The provision for loan losses reflects our judgment of the current period cost associated with credit risk inherent in our loan portfolio. The loan loss provision for each period is dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, assessments by management, third parties and regulators examination of the quality of the loan portfolio, the value of the underlying collateral on problem loans and the general economic conditions in our market areas. Specifically, the provision for loan losses represents the amount charged against current period earnings to achieve an allowance for loan losses that, in our judgment, is adequate to absorb probable incurred losses inherent in our loan portfolio. Periodic fluctuations in the provision for loan losses result from management s assessment of the adequacy of the allowance for loan losses; however, actual loan losses may vary from current estimates. If the allowance for loan losses is inadequate, it could have a material adverse effect on our financial condition. See Footnote 7 of the Notes to Condensed Consolidated Financial Statements (unaudited) and Financial Condition-Allowance for Loan Losses for further discussion.

## Non-interest Income

Non-interest income includes revenues earned from sources other than interest income. It is primarily comprised of service fees on deposits accounts, fees received from our TFS letter of credit operations, and net gains on SBA mortgage banking activities and net gains on sales of securities available for sale.

Non-interest income for the second quarter of 2008 was $\$ 3.3$ million compared to $\$ 6.1$ million for the same quarter of 2007, a decrease of $\$ 2.8$ million. This was due to a decrease in net gains on SBA mortgage banking activities and commercial real estate loans and an OTTI charge of $\$ 1.7$ million on a non-agency asset backed security with a book value of $\$ 1.7$ million. The impairment charge was due to a down grade of the security by one of the rating agencies. The security has been written down in full. The Bank has no other non-agency asset-backed securities in the investment portfolio. The decrease was partially offset by an increase in net gains on sales of securities available for sale. During the second quarter of 2008, we recognized $\$ 393$ thousand in net gains on sales of $\$ 52.1$ million of available-for-sale fixed rate agency securities, which were part of the Company s interest rate risk management strategy, and the exercise of calls by issuers on $\$ 2.0$ million of callable agency securities. No securities were sold during second quarter 2007. International service fees decreased $26.0 \%$ to $\$ 517$ thousand for the second quarter 2008 from $\$ 699$ thousand for the same quarter of 2007 due to the decrease in trade financing activities.

The net gains on SBA mortgage banking activities decreased $\$ 1.2$ million, or $69.5 \%$, to $\$ 530$ thousand for the second quarter of 2008, compared to $\$ 1.7$ million for the same quarter of 2007. During second quarter 2008, we originated $\$ 12.9$ million of SBA loans compared to $\$ 57.3$ million during the same quarter of 2007 , a substantial portion of which loans were either sold or held for sale. During second quarter 2008, we sold $\$ 12.0$ million of SBA loans, compared to $\$ 33.4$ million during the same quarter of 2007. The decrease in the net gains on SBA mortgage banking activities was primarily due to a decrease in SBA loans sold and a reduction in the average sale premium. The average premium decreased to $5.34 \%$ for the second quarter of 2008 , compared to $7.62 \%$ for the same quarter of 2007 . The net realized gains on sales of SBA loans for the second quarter of 2008 was $4.4 \%$ of the gross loans sold, compared to $5.2 \%$ during the same quarter of 2007.

The net gains on sales of other loans also decreased $\$ 658$ thousand, or $87.3 \%$, to $\$ 96$ thousand for the second quarter of 2008, compared to $\$ 754$ thousand for the same period of 2007, primarily due to decrease in the amount of loans sold and the premium received. During second quarter of 2008, we sold $\$ 8.8$ million of other loans, compared to $\$ 18.7$ million during the same quarter of 2007. The average premium decreased to $1.09 \%$ for the second quarter of 2008 from $4.03 \%$ for the same period 2007. Other income and fees increased $\$ 467$ thousand, or $109.4 \%$, to $\$ 894$ thousand for the second quarter of 2008, compared to $\$ 427$ thousand for the same period of 2007. The increase was primarily due to an increase in the net valuation of interest rate swaps of $\$ 824$ thousand during second quarter 2008 offset by the reversal of a gain of $\$ 247$ thousand on termination of the swap that was recognized during the first quarter of 2008.

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Non-interest income for the first half of 2008 was $\$ 7.9$ million compared to $\$ 10.7$ million for the same period of 2007, a decrease of $\$ 2.8$ million. This was primarily due to a decrease in net gains on SBA mortgage banking activities and commercial real estate loans and an OTTI charge of $\$ 1.7$ million on a non-agency asset backed security mentioned above. The decrease was partially offset by an increase in net gains on sales of securities available for sale. During the first half of 2008, we recognized $\$ 860$ thousand in net gains on sales of $\$ 75.3$ million of available-for-sale fixed rate MBS, which was part of the Company s interest rate risk management strategy, and the exercise of calls by issuers on $\$ 20.1$ million of callable agency securities. No securities were sold during the first half of 2007. International service fees decreased $29.7 \%$ to $\$ 962$ thousand for the first half of 2008 from $\$ 1.4$ million for the same quarter of 2007 due to the decrease in trade financing activities.

The net gains on SBA mortgage banking activities decreased $\$ 1.7$ million, or $57.9 \%$, to $\$ 1.2$ million for the first half of 2008, compared to $\$ 3.0$ million for the same quarter of 2007. During the first half of 2008, we originated $\$ 34.3$ million of SBA loans compared to $\$ 85.4$ million during the same period of 2007. During the first half of 2008, we sold $\$ 36.4$ million of SBA loans, compared to $\$ 58.4$ million during the same period of 2007. The decrease in the net gains on SBA mortgage banking activities was primarily due to a decrease in SBA loans sold and a reduction in the average sale premium. The average premium decreased to $4.98 \%$ for the first half of 2008 , compared to $7.59 \%$ for the same period of 2007. The net realized gains on SBA mortgage banking activities for the first half of 2008 was $3.42 \%$ of the gross loans sold, compared to $5.06 \%$ during the same period of 2007.

The net gains on sales of other loans also decreased $\$ 573$ thousand, or $76.0 \%$, to $\$ 181$ thousand for the first half of 2008, compared to $\$ 754$ thousand for the same period of 2007, primarily due to decrease in the amount of loans sold and premium received. During first half of 2008, we sold $\$ 11.7$ million of other loans, compared to $\$ 18.7$ million during the same quarter of 2007 . The average premium decreased to $1.55 \%$ for the first half of 2008 from $4.03 \%$ for the same period of 2007. Other income and fees increased $\$ 389$ thousand, or $57.3 \%$, to $\$ 1.1$ million for the first half of 2008 , compared to $\$ 679$ thousand for the same period of 2007 . The increase was due to an increase in the net valuation gain of interest rate swaps of $\$ 105$ thousand during the first half of 2008, compared to loss of $\$ 121$ thousand during the same period of 2007.

The breakdown of changes in our non-interest income by category is illustrated below:

|  | Three Months Ended |  |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2008 |  | $\begin{aligned} & \mathbf{3 0 , 2 0 0 7} \\ & \text { Dollars i } \end{aligned}$ | Amount ousands) | Percent (\%) |
| Service fees on deposit accounts | \$ 1,723 | \$ | 1,685 | \$ 38 | 2.3\% |
| International service fees | 517 |  | 699 | (182) | -26.0\% |
| Loan servicing fees, net | 514 |  | 461 | 53 | 11.5\% |
| Wire transfer fees | 371 |  | 348 | 23 | 6.6\% |
| Other income and fees | 894 |  | 427 | 467 | 109.4\% |
| Net gains on sales of securities available for sale | 393 |  |  | 393 | 100.0\% |
| Net gains on SBA mortgage banking activities | 530 |  | 1,737 | $(1,207)$ | -69.5\% |
| Net gains on sales of other loans | 96 |  | 754 | (658) | -87.3\% |
| Other than temporary impairment on securities | $(1,713)$ |  |  | $(1,713)$ | -100.0\% |
| Total non-interest income | \$ 3,325 | \$ | 6,111 | \$ (2,786) | -45.6\% |

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|  | Six Months Ended |  |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2008 | (Dollars in thousands) |  |  | Percent (\%) |
| Service fees on deposit accounts | \$ 3,544 | \$ | 3,305 | \$ 239 | 7.2\% |
| International service fees | 962 |  | 1,369 | (407) | -29.7\% |
| Loan servicing fees, net | 1,042 |  | 965 | 77 | 8.0\% |
| Wire transfer fees | 735 |  | 686 | 49 | 7.1\% |
| Other income and fees | 1,068 |  | 679 | 389 | 57.3\% |
| Net gains on sales of securities available for sale | 860 |  |  | 860 | 100.0\% |
| Net gains on SBA mortgage banking activities | 1,245 |  | 2,957 | $(1,712)$ | -57.9\% |
| Net gains on sales of other loans | 181 |  | 754 | (573) | -76.0\% |
| Other than temporary impairment on securities | $(1,713)$ |  |  | $(1,713)$ | -100.0\% |
| Total non-interest income | \$ 7,924 | \$ | 10,715 | \$ $\mathbf{( 2 , 7 9 1 )}$ | -26.0\% |

## Non-interest Expense

Non-interest expense for second quarter 2008 was $\$ 14.8$ million compared to $\$ 14.1$ million for the same quarter of 2007, an increase of $\$ 777$ thousand, or $5.5 \%$. Salaries and employee benefits increased $10.9 \%$ to $\$ 7.5$ million during the second quarter of 2008, compared to $\$ 6.7$ million for the same quarter last year. The increase is due to annual salary increases and an increase in the number of employees, partially offset by a decrease in bonus expense.

Advertising and marketing expense increased $34.9 \%$ to $\$ 653$ thousand for the second quarter 2008 from $\$ 484$ thousand for the same quarter of 2007. The increase is primarily due to several deposit promotions launched during the second quarter of 2008. Professional fees decreased $\$ 448$ thousand, or $42.7 \%$, to $\$ 601$ thousand for the second quarter of 2008, compared to $\$ 1.0$ million for the same quarter of 2007. This was primarily due to higher professional fees incurred during the second quarter of 2007 related to an arbitration matter, which was settled in third quarter 2007. Other non-interest expense increased $11.0 \%$, or $\$ 235$ thousand, for the second quarter of 2008 primarily due to a $\$ 334$ thousand write-down to fair value of a loan that had been held for sale.

Non-interest expense for the first half of 2008 was $\$ 29.3$ million compared to $\$ 28.0$ million for the same period of 2007, an increase of $\$ 1.3$ million, or $4.5 \%$. Salaries and employee benefits increased $12.3 \%$ to $\$ 15.1$ million during the first half of 2008, compared to $\$ 13.4$ million for the same period of 2007. The increase is due to annual salary increases, an increase in number of employees and an increase of $\$ 225$ thousand in stock based compensation expense. Professional fees decreased $\$ 762$ thousand, or $40.2 \%$, to $\$ 1.1$ million for the first half of 2008, compared to $\$ 1.9$ million for the same period of 2007 for the same reasons noted in the quarter to date discussion. Included in the $\$ 4.4$ million of other non-interest expense was the $\$ 334$ thousand write-down of the loan held for sale mentioned above.

The change in non-interest expense is illustrated below:

|  | Three Months Ended |  |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  | Percent (\%) |
| Salaries and employee benefits | 7,456 | \$ | 6,723 | \$ 733 | 10.9\% |
| Occupancy | 2,147 |  | 2,109 | 38 | 1.8\% |
| Furniture and equipment | 707 |  | 684 | 23 | 3.4\% |
| Advertising and marketing | 653 |  | 484 | 169 | 34.9\% |
| Data processing and communications | 897 |  | 870 | 27 | 3.1\% |
| Professional fees | 601 |  | 1,049 | (448) | -42.7\% |
| Other | 2,379 |  | 2,144 | 235 | 11.0\% |
| Total non-interest expense | \$ 14,840 | \$ | 14,063 | \$ 777 | 5.5\% |

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|  | Six Months Ended |  |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  | Percent (\%) |
| Salaries and employee benefits | \$ 15,092 | \$ | 13,437 | \$ 1,655 | 12.3\% |
| Occupancy | 4,310 |  | 4,184 | 126 | 3.0\% |
| Furniture and equipment | 1,416 |  | 1,309 | 107 | 8.2\% |
| Advertising and marketing | 1,203 |  | 1,146 | 57 | 5.0\% |
| Data processing and communications | 1,727 |  | 1,824 | (97) | -5.3\% |
| Professional fees | 1,133 |  | 1,895 | (762) | -40.2\% |
| Other | 4,390 |  | 4,214 | 176 | 4.2\% |
| Total non-interest expense | \$ 29,271 | \$ | 28,009 | \$ 1,262 | 4.5\% |

## Provision for Income Taxes

Income taxes were $\$ 1.1$ million and $\$ 6.1$ million for the three months ended June 30, 2008 and 2007, respectively. The effective tax rate for the quarters ended June 30, 2008 and 2007 was $38.0 \%$ and $41.2 \%$, respectively. Income taxes were $\$ 5.1$ million and $\$ 11.2$ million for the six months ended June 30, 2008 and 2007, respectively. The lower effective tax rate for the second quarter of 2008 was primarily due to increases in certain tax credits. The effective tax rate for the six months ended June 30, 2008 and 2007 was $40.3 \%$ and $41.2 \%$, respectively.

## Financial Condition

At June 30, 2008, our total assets were $\$ 2.6$ billion, an increase of $\$ 150.2$ million, or $6.2 \%$, from $\$ 2.4$ billion at December 31, 2007. The growth was primarily due to increases in the loan portfolio, funded by growth in deposits and borrowings from the Federal Home Loan Bank.

## Loan Portfolio

As of June 30, 2008, gross loans, excluding loans held for sale (net of deferred loan fees and costs) increased by $\$ 112.0$ million, or $5.6 \%$, to $\$ 2.1$ billion from $\$ 2.0$ billion at December 31, 2007. Commercial loans, which include domestic commercial, international trade finance and SBA-commercial loans, at June 30, 2008 increased by $\$ 10.4$ million, or $1.7 \%$, to $\$ 616.0$ million from $\$ 605.6$ million at December 31, 2007. Real estate loans, which include SBA-real estate loans, increased by $\$ 104.4$ million, or $7.6 \%$, to $\$ 1.47$ billion at June 30,2008 from $\$ 1.37$ billion at December 31, 2007.

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The following table summarizes our loan portfolio by amount and percentage of gross loans in each major loan category at the dates indicated:

|  | June 30, 2008 |  | December 31, 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | (In thousands) |  | Percent |
| Loan Portfolio Composition: |  |  |  |  |
| Commercial loans | \$ 615,977 | 29\% | \$ 605,553 | 30\% |
| Real estate loans | 1,474,204 | 69\% | 1,369,826 | 68\% |
| Consumer and other loans | 32,140 | 2\% | 34,809 | 2\% |
| Gross loans outstanding | 2,122,321 | 100\% | 2,010,188 | 100\% |
| Unamortized deferred loan fees, net of costs | $(1,615)$ |  | $(1,459)$ |  |
| Allowance for loan losses | $(27,899)$ |  | $(20,035)$ |  |
| Loans receivable, net | \$ 2,092,807 |  | \$ 1,988,694 |  |

SBA loans, consisting principally of the unguaranteed portion, are included in commercial loans and real estate loans. SBA loans included in commercial loans were $\$ 48.2$ million at June 30, 2008 and $\$ 52.4$ million at December 31, 2007 and SBA loans included in real estate loans were $\$ 58.4$ million at June 30, 2008 and $\$ 58.8$ million at December 31, 2007.

We normally do not extend lines of credit or make loan commitments to business customers for periods in excess of one year. We use the same credit policies in making commitments and conditional obligations as we do for extending loan facilities to our customers. We perform annual reviews of such commitments prior to renewal.

The following table shows our loan commitments and letters of credit outstanding at the dates indicated:

|  | June 30, 2008 |  |  |
| :--- | ---: | ---: | ---: |
| (Dollars in | December 31, 2007 <br> thousands) |  |  |
| Loan commitments | $\$ 173,069$ | $\$ 824,837$ |  |
| Standby letters of credit | 10,551 | 15,231 |  |
| Other commercial letters of credit | 29,284 | 18,552 |  |
|  | $\$ 212,904$ | $\$$ | 258,620 |

## Non-performing Assets

At June 30, 2008, nonperforming assets, which include non-accrual loans, loans past due 90 days or more and still accruing interest, restructured loans, and other real estate owned, were $\$ 26.6$ million, an increase of $\$ 9.2$ million, or $53.5 \%$, from $\$ 17.4$ million at December 31, 2007. Nonperforming assets to total assets was $1.03 \%$ and $0.72 \%$ at June 30, 2008 and December 31, 2007, respectively. At June 30, 2008, nonperforming loans were $\$ 25.2$ million, an increase of $\$ 8.6$ million, from $\$ 16.6$ million at December 31, 2007. The net increase in non-performing assets was primarily the result of the continued slowdown in the economy.

The following table summarizes the composition of our nonperforming assets as of the dates indicated.

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|  | (Dollars in thousands) |  |  |
| :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ 25,222 | \$ | 16,592 |
| Loan past due 90 days or more, still accruing |  |  |  |
| Total Nonperforming Loans | 25,222 |  | 16,592 |
| Other real estate owned |  |  |  |
| Restructured loans | 1,414 |  | 765 |
| Total Nonperforming Assets | \$ 26,636 | \$ | 17,357 |
| Nonperforming loans to total gross loans, excluding loans held for sale | 1.19\% |  | 0.83\% |
| Nonperforming assets to total assets | 1.03\% |  | 0.72\% |

## Allowance for Loan Losses

The allowance for loan losses was $\$ 27.9$ million at June 30, 2008, compared to $\$ 20.0$ million at December 31, 2007 and $\$ 19.1$ million at June 30, 2007. We recorded a provision for loan losses of $\$ 14.6$ million during the six months ended June 30, 2008 compared to $\$ 2.3$ million for the same period of 2007. The allowance for loan losses was $1.32 \%$ of gross loans, excluding loans held for sale, at June 30, 2008, $1.00 \%$ at December 31, 2007 and $1.02 \%$ at June 30, 2007. Impaired loans totaled $\$ 35.9$ million, $\$ 18.3$ million and $\$ 6.0$ million, respectively as of June 30 , 2008, December 31, 2007 and June 30, 2007 with specific loss allocations of $\$ 12.1$ million, $\$ 3.1$ million and $\$ 1.1$ million, respectively. Total watch list loans, at June 30, 2008, consisted of special mention and classified loans totaling $\$ 58.1$ million, compared to $\$ 30.8$ million at December 31, 2007.

We believe the allowance for loan losses as of June 30, 2008 is adequate to absorb probable incurred losses in the loan portfolio. However, no assurance can be given that actual losses will not exceed the estimated amounts.

For further discussion on changes to the allowance for loan losses, see footnote 7, Loans Receivable and Allowance for Loan Losses in the Notes to Condensed Consolidated Financial Statements (unaudited), included in Item 1. Financial Statements.

The following table provides a breakdown of the allowance for loan losses by category of loans at June 30, 2008 and December 31, 2007:

| (Dollars in thousands) | Allocation of Allowance for Loan Losses |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 31, 2008 |  | December 31, 2007 |  |
|  |  | \% of Loans in |  | \% of Loans in |
|  |  | Each Category |  | Each Category |
| Loan Type | Amount | to Total Loans | Amount | to Total Loans |
| Real estate | \$ 14,671 | 69\% | \$ 12,283 | 68\% |
| Commercial | 12,703 | 29\% | 7,012 | 30\% |
| Consumer | 411 | 2\% | 643 | 2\% |
| Unallocated | 114 | N/A | 97 | N/A |
| Total allowance | \$ 27,899 | 100\% | \$ 20,035 | 100\% |

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The following table shows the provisions made for loan losses, the amount of loans charged off and the recoveries on loans previously charged off, together with the balance in the allowance for loan losses at the beginning and end of each period, the amount of average and gross loans outstanding, and other pertinent ratios as of the dates and for the periods indicated:

|  | Six months ended June 30,  <br> 2008 2007 <br> (Dollars in thousands)  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| LOANS ${ }^{(1)}$ |  |  |  |  |
| Average gross loans, including loans held for sale | \$ 2,076,180 |  | \$ 1,789,728 |  |
| Gross loans, excluding loans held for sale and net of deferred loan fees and costs, at end of period | \$ 2,120,706 |  | \$ 1,878,970 |  |
| ALLOWANCE: |  |  |  |  |
| Balance-beginning of period | \$ | 20,035 | \$ | 19,112 |
| Less: Loan charge-offs: |  |  |  |  |
| Commercial | 3,981 |  | 2,390 |  |
| Real estate | 2,636 |  |  |  |
| Consumer |  | 268 |  | 537 |
|  | 6,885 |  | 2,927 |  |
| Plus: Loan recoveries |  |  |  |  |
| Commercial | 67 |  | 480 |  |
| Real estate | 37 |  |  |  |
| Consumer |  |  | 106 |  |
|  | 104 |  |  | 586 |
| Net loan charge-offs | 6,781 |  | 2,341 |  |
| Provision for loan losses | 14,645 |  | 2,330 |  |
| Balance-end of period $\quad \$ \quad 27,899 \quad \$ 19,101$ |  |  |  |  |
| Net loan charge-offs to average gross loans * |  | 0.65\% |  | 0.26\% |
| Allowance for loan losses to total loans at end of period |  | 1.32\% |  | 1.02\% |
| Net loan charge-offs to beginning allowance * |  | 67.69\% |  | 24.50\% |
| Net loan charge-offs to provision for loan losses |  | 46.30\% |  | 100.47\% |

## * Annualized

(1) Total loans are net of deferred loan fees and costs of \$1,615,000 and \$1,991,000 at June 30, 2008 and 2007, respectively.

Net loan charge-offs during second quarter 2008 were $\$ 4.9$ million, or $0.93 \%$ of average loans on a annualized basis, compared to $\$ 1.0$ million, or $0.22 \%$ of average loans on an annualized basis during second quarter 2007. Second quarter 2008 charge-offs include a partial charge-off of $\$ 2.1$ million for a construction loan participation, which was fully reserved for at March 31, 2008. Excluding this loan, the second quarter 2008 charge-offs primarily consisted of loans to retail businesses averaging approximately $\$ 100$ thousand per loan. In addition to the construction loan participation, the majority of the remaining loan charge-offs recorded in the second quarter of 2008 were reserved for at March 31, 2008.

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## Investment Securities Portfolio

We classify our securities as held-to-maturity or available-for-sale under SFAS No. 115. Those securities that we have the ability and intent to hold to maturity are classified as held-to-maturity securities. All other securities are classified as available-for-sale . We did not own any held to maturity or trading securities at June 30, 2008 or December 31, 2007. Securities that are available for sale are stated at fair value. The securities we currently hold are government-sponsored agency bonds, asset-backed securities, collateralized mortgage obligations, mortgage backed securities, corporate notes and mutual funds.

As of June 30, 2008, we had $\$ 291.3$ million in available-for-sale securities, compared $\$ 258.8$ million at December 31, 2007. The total net unrealized loss on the available-for sale securities at June 30, 2008 was $\$ 3.7$ million compared to net unrealized loss of $\$ 673$ thousand at December 31, 2007. During the first six months of 2008, a total of $\$ 164.5$ million in securities available-for-sale were purchased and $\$ 75.3$ million in available-for-sale agency securities were sold. From these sales, we recognized gross gains of $\$ 865.3$ thousand and a gross loss of $\$ 10$ thousand. We also recognized $\$ 4$ thousand in gains from called securities, options on which were exercised by issuers of $\$ 20.1$ million of callable agency securities. The sales of securities were part of our on-going interest rate risk management strategy.

Securities with a carrying value of $\$ 6.1$ million were pledged to secure public deposits and for other purposes as required or permitted by law as of June 30, 2008. Securities with a carrying value of $\$ 229.4$ million were pledged for California State Treasurer deposits, as of June 30, 2008.

The following table summarizes the amortized cost, estimated fair value and distribution of our investment securities portfolio as of the dates indicated:

## Investment Portfolio

|  | At June 30, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains (In th | Un | Gross realized Losses ds) | Estimated <br> Fair <br> Value |
| Available for Sale |  |  |  |  |  |
| Debt securities: |  |  |  |  |  |
| U.S. Government agency | \$ 15,990 | \$ 4 | \$ | (283) | \$ 15,711 |
| Collateralized mortgage obligations | 126,305 | 1,334 |  | $(1,207)$ | 126,432 |
| Mortgage-backed securities | 142,851 | 135 |  | $(2,986)$ | 140,000 |
| U.S. Corporate notes | 4,436 |  |  | (576) | 3,860 |
| Total debt securities | 289,582 | 1,473 |  | $(5,052)$ | 286,003 |
| Mutual funds | 5,462 |  |  | (122) | 5,340 |
|  | \$ 295,044 | \$ 1,473 | \$ | $(5,174)$ | \$ 291,343 |

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|  | At December 31, 2007 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains (In th | Gross <br> Unrealized <br> Losses <br> sands) |  | Estimated <br> Fair <br> Value |
| Available for Sale |  |  |  |  |  |
| Debt securities: |  |  |  |  |  |
| U.S. Government agency | \$ 37,120 | \$ 5 | \$ | (27) | \$ 37,098 |
| Collateralized mortgage obligations | 108,576 | 341 |  | (991) | 107,926 |
| Mortgage-backed securities | 102,044 | 959 |  | (403) | 102,600 |
| Asset-backed securities | 1,815 |  |  |  | 1,815 |
| U.S. Corporate notes | 4,429 |  |  | (517) | 3,912 |
| Total debt securities | 253,984 | 1,305 |  | $(1,938)$ | 253,351 |
| Mutual funds | 5,462 |  |  | (40) | 5,422 |
|  | \$ 259,446 | \$ 1,305 | \$ | $(1,978)$ | \$ 258,773 |

The following table shows our investments gross unrealized losses and estimated fair value, aggregated by investment category and the length of time that individual securities have been in a continuous unrealized loss position at June 30, 2008.

|  | Unrealized Loss for Less than $\mathbf{1 2}$ months |  |  | Unrealized Loss for 12 months or longer |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | Fair <br> Value | Gross Unrealized Losses |  | Fair Value <br> (In tho |  | oss <br> alized <br> sses <br> s) | Fair <br> Value |  | Gross <br> Unrealized <br> Losses |  |
| U.S. Government agency | \$ 12,707 | , | (283) | \$ | \$ |  | \$ | 12,707 | \$ | (283) |
| Collaterized mortgage obligations | 68,329 |  | (658) | 14,947 |  | (549) |  | 83,276 |  | $(1,207)$ |
| Mortgage-backed securities | 126,626 |  | $(2,712)$ | 5,496 |  | (274) |  | 32,122 |  | $(2,986)$ |
| U.S. Corporate notes | 3,860 |  | (576) |  |  |  |  | 3,860 |  | (576) |
| Mutual funds | 5,340 |  | (122) |  |  |  |  | 5,340 |  | (122) |
|  | \$ 216,862 | \$ | $(4,351)$ | \$ 20,443 | \$ | (823) |  | 237,305 |  | $(5,174)$ |

We evaluate securities for other-than-temporary impairment on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost; the financial condition and near-term prospects of the issuer, and our intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer s financial condition, we may consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer s financial condition.

During the second quarter 2008, we received a downgrade notification from one of the rating agencies on a non-agency asset-backed security. The downgrade reduced the credit rating from investment grade to substantially below investment grade, requiring an OTTI charge of $\$ 1.7$ million to write down the security value to zero. We have no other non-agency asset-backed securities in portfolio.

Except as noted above, we consider the losses on our investments in an unrealized loss position at June 30, 2008 to be temporary based on: 1) the information relative to the extent and duration of the decline in market value; 2) the likelihood of recovery; and 3 ) the Company s intent and ability to hold these securities until maturity or full principal repayment.

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## Deposits and Other Borrowings

Deposits. Deposits are our primary source of funds used in our lending and investment activities. At June 30, 2008, our deposits had increased by $\$ 95.2$ million, or $5.2 \%$, to $\$ 1.93$ billion from $\$ 1.83$ billion at December 31, 2007. Since December 31, 2007, retail deposits decreased $\$ 74.9$ million as demand deposits and retail time deposits declined. Offsetting this decrease, wholesale deposits increased by $\$ 170.0$ million, as brokered CDs increased $\$ 130.1$ million to $\$ 251.9$ million and State Treasurer deposits increased $\$ 40.0$ million to $\$ 200.0$ million. These wholesale deposits have been substantially cheaper funding sources during the first half of 2008, and repriced down from $4.50 \%$ at December 31, 2007 to $2.77 \%$ at June 30, 2008. The retail jumbo deposits decreased to $\$ 565.6$ million at June 30, 2008, compared to $\$ 618.2$ million at December 31, 2007. Total jumbo time deposits, which included wholesale deposits, totaled $\$ 1.0$ billion, an increase of $\$ 117.2$ million, or $13.0 \%$, from $\$ 900.0$ million at December 31, 2007. Interest-bearing demand deposits, including money market and super now accounts, totaled $\$ 267.0$ million at June 30, 2008, an increase of $\$ 6.8$ million or $2.6 \%$ from $\$ 260.2$ million at December 31, 2007. The increase in money market accounts was primarily due to our money market deposit campaign during the first half of 2008.

At June 30, 2008, $18.2 \%$ of total deposits were non-interest bearing demand deposits, $60.4 \%$ were time deposits, and $21.4 \%$ were interest bearing demand and saving deposits. By comparison, at December 31, $200719.9 \%$ of total deposits was non-interest bearing demand deposits, $58.1 \%$ were time deposits, and $22.0 \%$ were interest bearing demand and saving deposits. Time deposits continued to dominate the deposit composition primarily due to the current rate sensitive market environment.

At June 30,2008 , we had a total of $\$ 251.9$ million in brokered deposits and $\$ 200.0$ million in California State Treasurer deposits compared to $\$ 121.8$ million and $\$ 160.0$ million at December 31, 2007, respectively. During the first six months of 2008, we paid off $\$ 109.1$ million in brokered deposits. The weighted average life of the brokered deposits is 0.6 years with a weighted average rate of $3.57 \%$. The California State Treasurer deposits were three-month maturities with a weighted average interest rate of $1.81 \%$ at June 30, 2008 and were collateralized with securities with a carrying value of $\$ 229.4$ million.

Other Borrowings. Advances may be obtained from the Federal Home Loan Bank of San Francisco ( FHLB ) as an alternative source of funds. Advances from the FHLB are typically secured by a pledge of mortgage loans and/or securities with a market value at least equal to the outstanding advances plus our investment in FHLB stock.

At June 30, 2008 and December 31, 2007, respectively, we had $\$ 350.0$ million and $\$ 297.0$ million of FHLB advances with average remaining maturities of 3.9 years and 4.1 years. The weighted average rate was $3.76 \%$ at June 30, 2008 and $4.16 \%$ at December 31, 2007. During the first six months of 2008, we obtained $\$ 53$ million (net of matured FHLB borrowings) in additional FHLB advances to support our asset growth at a weighted average cost of $2.91 \%$ with average remaining maturities of 3.1 years.

On July 1, 2008, the Company received notification from the FHLB-SF that its request for an unsecured line of credit, with overnight terms, had been approved. The maximum borrowing cannot exceed $18 \%$ of the Bank s Tier1 capital. The line is subject to market conditions and the Bank s financial condition, and is provided at the sole discretion of the FHLB-SF. Based on Tier 1 capital of $\$ 257$ million at June 30, 2008 the line availability was $\$ 46.3$ million on a proforma basis.

In addition, on July 28, 2008, the Bank received notification from the FRB of SF that an application for a secured line of credit has been approved. Based on eligible collateral, our borrowing capacity would be approximately $\$ 300$ million.

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At June 30, 2008 and December 31, 2007, five wholly-owned subsidiary grantor trusts established by Nara Bancorp had issued $\$ 38$ million of pooled trust preferred securities ( trust preferred securities ). Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the related indentures. The trusts used the net proceeds from the offering to purchase a like amount of subordinated debentures (the debentures ) of Nara Bancorp. The debentures are the sole assets of the trusts. Nara Bancorp s obligations under the subordinated debentures and related documents, taken together, constitute a full and unconditional guarantee by Nara Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the debentures, or upon earlier redemption as provided in the indentures. Nara Bancorp has the right to redeem the debentures in whole (but not in part) on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date.

## Off-Balance-Sheet Activities And Contractual Obligations

We routinely engage in activities that involve, to varying degrees, elements of risk that are not reflected, in whole or in part, in the consolidated financial statements. These activities are part of our normal course of business and include traditional off-balance-sheet credit-related financial instruments, interest rate swap contracts, operating leases and long-term debt.

Traditional off-balance-sheet credit-related financial instruments are primarily commitments to extend credit and standby letters of credit. These activities could require us to make cash payments to third parties in the event certain specified future events occur. The contractual amounts represent the extent of our exposure in these off-balance-sheet activities. However, since certain off-balance-sheet commitments, particularly standby letters of credit, are expected to expire or be only partially used, the total amount of commitments does not necessarily represent future cash requirements. These activities are necessary to meet the financing needs of our customers.

We enter into interest rate swap contracts under which we are required to either receive cash from or pay cash to counterparties depending on changes in interest rates. We also periodically purchased interest rate caps at a premium to protect against a further rise in interest rates. We utilize interest rate swap contracts and interest rate caps to help manage the risk of changing interest rates.

We do not anticipate that our current off-balance-sheet activities will have a material impact on our future results of operations or our financial condition. Further information regarding our financial instruments with off-balance-sheet risk can be found in Item 3 Quantitative and Qualitative Disclosures about Market Risk .

We continue to lease our banking facilities and equipment under non-cancelable operating leases with terms providing monthly payments over periods up to 18 years.

## Stockholders Equity and Regulatory Capital

To ensure adequate levels of capital, we conduct an ongoing assessment of projected sources and uses of capital in conjunction with projected increases in assets and levels of risk. We consider on an ongoing basis, among other things, capital generated from operations, access to capital from financial markets or the issuance of additional securities, including common stock or notes, to meet our capital needs. Total stockholders equity was $\$ 227.7$ million at June 30, 2008. This represented an increase of $\$ 5.5$ million, or $2.5 \%$, over total stockholders equity of $\$ 222.2$ million at December 31, 2007. The increase is primarily attributed to net income offset by cash dividends paid for the six months ended June 30, 2008.

The federal banking agencies require a minimum ratio of qualifying total capital to risk-weighted assets of $8 \%$ and a minimum ratio of Tier I capital to risk-weighted assets of $4 \%$. In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier I capital to average total assets, referred to as the leverage ratio. For a banking organization rated in the highest of the five categories used by regulators to rate banking organizations, the minimum leverage ratio of Tier I capital to average assets must be $4 \%$. Capital requirements apply to the Company and the Bank separately. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

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At June 30, 2008, our Tier I capital, defined as stockholders equity less intangible assets, plus proceeds from the trust preferred securities (subject to limitations), was $\$ 262.9$ million, compared to $\$ 255.9$ million at December 31, 2007, representing an increase of $\$ 7.0$ million or $2.7 \%$. This increase was primarily due to the net income, offset by the cash dividends declared for the six months ended June 30, 2008. At June 30, 2008 , we had a ratio of total capital to risk-weighted assets of $12.8 \%$ and a ratio of Tier I capital to risk-weighted assets of $11.5 \%$. The Tier I leverage capital ratio was $10.4 \%$ at June 30, 2008.

As of June 30, 2008 and December 31, 2007, the most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table below. There are no conditions or events since the notification that management believes have changed the Bank s category.

The Company s and the Bank s actual capital amounts and ratios are presented in the table below:


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$\left.\begin{array}{lllllll} & & & \begin{array}{c}\text { Required } \\ \text { To Be Well } \\ \text { Capitalized under } \\ \text { Prompt }\end{array} \\ \text { Corrective }\end{array}\right]$

## Liquidity Management

Liquidity risk is the risk to earnings or capital resulting from our inability to meet our obligations when they come due without incurring unacceptable losses. Liquidity risk includes the ability to manage unplanned decreases or changes in funding sources and to recognize or address changes in market conditions that affect our ability to liquidate assets quickly and with a minimum loss of value or to access other sources of cash. Factors considered in liquidity risk management are stability of the deposit base, marketability, maturity, and pledging of investments, alternative sources of funds, and the demand for credit.

Our sources of liquidity are derived from financing activities, which include customer and broker deposits, federal funds facilities, deposits from the California State Treasurer and advances from the Federal Home Loan Bank of San Francisco. In addition, these funding sources are augmented by payments of principal and interest on loans and the routine liquidation of securities from our available-for-sale portfolio. Our uses of funds include withdrawal of and interest payments on deposits, repayments of borrowed funds, originations of loans, purchases of investment securities, purchases of premises and equipment, payment of dividends and payment of operating expenses.

We manage liquidity risk by managing interest-earning assets and interest-bearing liabilities, and by maintaining alternative sources of funds as described above. The sale of investment securities available-for-sale can also serve as a contingent source of funds.

We have established brokered deposit relationships, lines of credit with correspondent banks and borrowing lines with the Federal Home Loan Bank of San Francisco and the Federal Reserve Bank. At June 30, 2008, our borrowing capacity included $\$ 181.5$ million in brokered deposits (policy limitation), $\$ 60.0$ million in line of credit facilities from correspondent banks and $\$ 211.7$ million in unused FHLB of SF advances. In addition to these lines, our liquid assets include cash and due from banks, federal funds sold, receivable from pending settlement of securities sold and securities available for sale that are not pledged. The aggregate book value of these assets totaled $\$ 112.3$ million at June 30, 2008 compared to $\$ 100.4$ million at December 31, 2007. We believe our liquidity sources to be stable and adequate.

On July 28, 2008 the Bank received notification from the FRB of SF that an application for a secured line of credit has been approved. Based on eligible collateral, our borrowing capacity would be approximately $\$ 300$ million.

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## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The objective of our asset and liability management activities is to improve our earnings by adjusting the type and mix of assets and liabilities to effectively address changing conditions and risks. Through overall management of our balance sheet and by controlling various risks, we seek to optimize our financial returns within safe and sound parameters. Our operating strategies for attaining this objective include managing net interest margin through appropriate risk/return pricing of assets and liabilities and emphasizing growth in retail deposits, as a percentage of interest-bearing liabilities, to reduce our cost of funds. We also seek to improve earnings by controlling non-interest expense, and enhancing non-interest income. We also use risk management instruments to modify interest rate characteristics of certain assets and liabilities to hedge against our exposure to interest rate fluctuations with the objective of, reducing the effects these fluctuations might have on associated cash flows or values. Finally, we perform internal analyses to measure, evaluate and monitor risk.

## Interest Rate Risk

Interest rate risk is the most significant market risk impacting us. Market risk is the risk of loss to future earnings, to fair values of our assets and liabilities, or to future cash flows that may result from changes in the price of a financial instrument. Interest rate risk occurs when interest rate sensitive assets and liabilities do not reprice simultaneously and in equal volume. A key objective of asset and liability management is to manage interest rate risk associated with changing asset and liability cash flows and values of our assets and liabilities and market interest rate movements. The management of interest rate risk is governed by policies reviewed and approved annually by the Board of Directors. Our Board delegates responsibility for interest rate risk management to the Asset Liability Committee of the Board and to the Asset and Liability Management Committee ( ALCO ), which is composed of Nara Bank s senior executives and other designated officers.

The fundamental objective of our ALCO is to manage our exposure to interest rate fluctuations while maintaining adequate levels of liquidity and capital. Our ALCO meets regularly to monitor interest rate risk, the sensitivity of our assets and liabilities to interest rate changes, the book and market values of assets and liabilities, investment activities and directs changes in the composition of the statement of financial condition. Our strategy has been to reduce the sensitivity of our earnings to interest rate fluctuations by more closely matching the effective maturities or repricing characteristics of our assets and liabilities. Certain assets and liabilities, however, may react in different degrees to changes in market interest rates. Furthermore, interest rates on certain types of assets and liabilities may fluctuate prior to changes in market interest rates, while interest rates on other types may lag behind. We consider the anticipated effects of these factors when implementing our interest rate risk management objectives.

## Interest Rate Sensitivity

We monitor interest rate risk through the use of a simulation model. The simulation model provides us with the ability to simulate our net interest income. In order to measure, at June 30, 2008, the sensitivity of our forecasted net interest income to changing interest rates, both rising and falling interest rate scenarios were projected and compared to base market interest rate forecasts. One application of our simulation model measures the impact of market interest rate changes on the net present value of estimated cash flows from our assets and liabilities, defined as our market value of equity. This analysis assesses the changes in market values of interest rate sensitive financial instruments that would occur in response to immediate and parallel changes in market interest rates.

At June 30, 2008, our net interest income and market value of equity exposed to immediate and parallel hypothetical changes in market interest rates are illustrated in the following table.

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|  | Estimated <br> Net Interest <br> Income Sensitivity | $1.95 \%$ |
| :--- | :---: | :---: |

The results obtained from using the simulation model are somewhat uncertain as the model does not take into account other impacts or changes and the effect they could have on Company s business or changes in business strategy the Company might make in reaction to changes in the interest rate environment.

## Item 4. Controls and Procedures <br> Evaluation of disclosure controls and procedures

We conducted an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) under the Securities Exchange Act of 1934 ( Exchange Act )) as of June 30, 2008. Based upon that evaluation, our Chief Executive Officer and our Chief Financial Officer have determined that our disclosure controls and procedures have been designed and are being operated in a manner that provides reasonable assurance that the information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. In designing and evaluating the disclosure controls and procedures, our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

## Changes in internal control over financial reporting

There have been no changes in our internal control over financial reporting during the quarter ended June 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II

## OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is a nominal defendant in a shareholder derivative lawsuit which purports to be brought on the Company s behalf by Dr. Thomas Chung, a former chairman of the Company s board of directors (the Chung Lawsuit ) which was filed on May 20, 2008 in the Superior Court of California, County of Los Angeles. The Chung Lawsuit alleges that the members of the Company s board of directors as composed on the date the lawsuit was filed, as well as the Company board as it was composed in March 2005 (collectively, the Boards ) breached their fiduciary duties to the Company s shareholders and mismanaged corporate assets. In addition, the Chung Lawsuit names Mr. Chong-Moon Lee, also a former Chairman of the Company s board of directors as a defendant and alleges that Mr. Lee violated insider trading laws and wasted corporate assets.

The Chung Lawsuit alleges that the 2005 restatement of the Company s 2002 financial statements was not required and was undertaken by the Board as composed in 2005 in bad faith. Dr. Chung further alleges that the restatement resulted in a decline of $\$ 54$ million in the value of the Company s outstanding stock, that Mr. Lee was aware (and the public was not) that the restatement was improper and that the Company s stock price was therefore artificially low, at the time he subsequently purchased 1.4 million shares of common stock from the Company in 2005, and that the Board as composed in 2008 breached its fiduciary duties by failing to pursue the claims alleged in the Chung Lawsuit. Dr. Chung also alleges, among other things, that the Board as composed in 2008 breached its fiduciary duties by failing to pursue claims against the Company s auditors, Crowe Chizek \& Company, the law firm that advised the Company in connection with the restatement, Fulbright \& Jaworski, and the consulting firm who advised the Company and its counsel in connection with the restatement, Navigant Consultants. The letter between Dr. Chung and Mr. Hong, the restatement of the Company s 2002 financial statements and certain related matters are further described in the form 8-K/A filed March 31, 2005.

The complaint alleges damages exceeding $\$ 54$ million from the Boards and $\$ 7.168$ million from Mr. Lee, together with reimbursement from all defendants of his legal costs incurred in pursuing the Chung Lawsuit. If any damages are ever recovered by the purported shareholder derivative lawsuit, such damages, but not any awards of legal costs, would be payable to the Company.

The Company filed a demurrer with the Superior Court seeking to dismiss the Chung Lawsuit for failure to state a cause of action on which relief may be based on July 9, 2008. Oral argument on the demurrer is currently scheduled to be heard by the court on September 5, 2008. The Company believes the Chung Lawsuit is without merit.

## Item 1A. Risk Factors

There were no material changes from risk factors previously disclosed in our 2007 Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None

## Item 3. Defaults Upon Senior Securities

None

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## Item 4. Submission of Matters to a Vote of Security Holders

(a) The Company held its Annual Meeting of Stockholders on May 29, 2008.
(b) The following directors were elected at the Annual Meeting to serve until the next annual meeting: Howard N. Gould, Min J. Kim, Jesun Paik, Hyon Man (John H.) Park, Ki Suh Park, Terry Schwakopf, James P. Staes, and Scott Yoon-suk Whang.
(c) At the Annual Meeting, shareholders approved the election of directors, and the ratification of the selection of Crowe Chizek and Company LLP as our independent registered public accounting firm for the year ending December 31, 2008. The results of the voting were as follows:
$\left.\begin{array}{lllll}\text { Matter } & \text { Votes For } & \begin{array}{c}\text { Broker } \\ \text { Votes } \\ \text { Against }\end{array} & \begin{array}{c}\text { Votes } \\ \text { Withheld }\end{array} & \text { Abstentions } \\ \text { Votes }\end{array}\right)$

## Item 5. Other Information

## None

Item 6. Exhibits
See Index to Exhibits .

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 5, 2008

Date: August 5, 2008

## NARA BANCORP, INC.

/s/ Min J. Kim
Min J. Kim
President and Chief Executive Officer
/s/ Alvin D. Kang
Alvin D. Kang
Chief Financial Officer
(Principal financial officer)

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## INDEX TO EXHIBITS

## Exhibit

## Number Description

3.1 Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on June 5, 2000 (incorporated herein by reference to the Registration Statement on Form S-4 filed with the Securities and Exchange Commission ( SEC ) on November 16, 2000)
3.2 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on May 31, 2002 (incorporated herein by reference to the Registration Statement on Form S-8 Exhibit 3.3 filed with the SEC on February 5, 2003)
3.3 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on June 1, 2004 (incorporated herein by reference to the Registration Statement on Form 10-Q Exhibit 3.1.1 filed with the SEC on November 8, 2004)
3.4 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on November 2, 2005 (incorporated herein by reference to the Registration Statement on DEF14 A, Appendix B filed with the SEC on September 6, 2005)
3.5 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on July 20, 2007 (incorporated herein by reference to the Registration Statement on DEF14 A, Appendix C filed with the SEC on April 19, 2007)
3.6 Amended and Restated Bylaws of Nara Bancorp, Inc. (incorporated herein by reference to Current Report on Form 8-K Exhibit 3.1 filed with the SEC on December 28, 2007)
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*
32.2 Certification of Chief Financial Officer pursuant to section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*

* Filed herewith

