

FMC TECHNOLOGIES INC  
Form 10-Q  
August 06, 2008

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended June 30, 2008

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-16489

**FMC Technologies, Inc.**

(Exact name of registrant as specified in its charter)

Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

<b>Delaware</b> (State or other jurisdiction of incorporation or organization)	<b>36-4412642</b> (I.R.S. Employer Identification No.)
<b>1803 Gears Road, Houston, Texas</b> (Address of principal executive offices)	<b>77067</b> (Zip code)
<b>(281) 591-4000</b> (Registrant's telephone number, including area code)	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "non-accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at July 31, 2008
Common Stock, par value \$0.01 per share	127,417,356

**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****FMC Technologies, Inc. and Consolidated Subsidiaries****Consolidated Statements of Income (Unaudited)**

(In millions, except per share data)

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
Revenue	\$ 1,454.4	\$ 1,149.0	\$ 2,748.5	\$ 2,129.9
Costs and expenses:				
Cost of sales	1,140.0	915.2	2,176.8	1,685.0
Selling, general and administrative expense	137.1	110.7	256.7	214.2
Research and development expense	17.1	13.9	32.5	29.2
Total costs and expenses	1,294.2	1,039.8	2,466.0	1,928.4
Other income (expense), net	(1.4)	1.0	(3.4)	2.8
Minority interests	(0.5)	0.2	(1.0)	(0.4)
Income before net interest expense and income taxes	158.3	110.4	278.1	203.9
Net interest income (expense)	0.1	(3.7)	0.1	(5.6)
Income from continuing operations before income taxes	158.4	106.7	278.2	198.3
Provision for income taxes	52.6	33.7	91.2	63.1
Income from continuing operations	105.8	73.0	187.0	135.2
Income (loss) from discontinued operations, net of income taxes		(0.2)	0.3	(1.1)
Net income	\$ 105.8	\$ 72.8	\$ 187.3	\$ 134.1
Basic earnings per share (Note 2):				
Income from continuing operations	\$ 0.82	\$ 0.56	\$ 1.45	\$ 1.02
Income (loss) from discontinued operations				(0.01)
Basic earnings per share	\$ 0.82	\$ 0.56	\$ 1.45	\$ 1.01
Diluted earnings per share (Note 2):				
Income from continuing operations	\$ 0.81	\$ 0.55	\$ 1.43	\$ 1.00
Income (loss) from discontinued operations				(0.01)
Diluted earnings per share	\$ 0.81	\$ 0.55	\$ 1.43	\$ 0.99
Weighted average shares outstanding (Note 2):				
Basic	128.4	130.2	129.3	132.4
Diluted	130.4	132.8	131.2	134.9

The accompanying notes are an integral part of the consolidated financial statements.



FMC Technologies, Inc. and Consolidated SubsidiariesConsolidated Balance Sheets

(In millions, except shares data)

	June 30, 2008 (Unaudited)	December 31, 2007
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 278.2	\$ 129.5
Trade receivables, net of allowances of \$9.3 in 2008 and \$9.0 in 2007	985.5	956.6
Inventories (Note 3)	782.2	675.2
Derivative financial instruments (Note 4)	381.4	159.2
Prepaid expenses	35.5	23.2
Other current assets	205.8	157.9
Assets of discontinued operations	2.5	2.4
<b>Total current assets</b>	<b>2,671.1</b>	<b>2,104.0</b>
Investments	36.7	33.6
Property, plant and equipment, net of accumulated depreciation of \$588.1 in 2008 and \$557.1 in 2007	647.8	579.1
Goodwill	180.7	172.6
Intangible assets, net	99.3	100.8
Deferred income taxes	62.0	67.8
Other assets	201.7	153.2
<b>Total assets</b>	<b>\$ 3,899.3</b>	<b>\$ 3,211.1</b>
<b>Liabilities and stockholders' equity</b>		
Current liabilities:		
Short-term debt and current portion of long-term debt	\$ 12.8	\$ 7.2
Accounts payable, trade and other	567.0	504.3
Advance payments and progress billings	839.4	766.8
Derivative financial instruments (Note 4)	257.7	110.0
Other current liabilities	303.5	291.6
Income taxes payable		55.8
Current portion of accrued pension and other postretirement benefits	13.4	15.1
Deferred income taxes	102.9	31.1
Liabilities of discontinued operations	2.5	3.3
<b>Total current liabilities</b>	<b>2,099.2</b>	<b>1,785.2</b>
Long-term debt, less current portion (Note 6)	303.0	112.2
Accrued pension and other postretirement benefits, less current portion	105.5	92.4
Other liabilities	241.4	192.0
Minority interests in consolidated companies	8.6	7.6
Commitments and contingent liabilities (Note 12)		
Stockholders' equity (Note 10):		
Preferred stock, \$0.01 par value, 12.0 shares authorized; no shares issued in 2008 or 2007		
Common stock, \$0.01 par value, 195.0 shares authorized; 143.2 shares issued in 2008 and 2007; 127.7 and 129.3 shares outstanding in 2008 and 2007, respectively	1.4	1.4
Common stock held in employee benefit trust, at cost; 0.1 and 0.2 shares outstanding in 2008 and 2007, respectively	(1.4)	(5.4)
Common stock held in treasury, at cost; 15.4 and 13.7 shares in 2008 and 2007, respectively	(555.4)	(422.7)
Capital in excess of par value of common stock	711.2	724.0
Retained earnings	958.9	771.6

Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

Accumulated other comprehensive income (loss)	26.9	(47.2)
Total stockholders' equity	1,141.6	1,021.7
Total liabilities and stockholders' equity	\$ 3,899.3	\$ 3,211.1

The accompanying notes are an integral part of the consolidated financial statements.

FMC Technologies, Inc. and Consolidated SubsidiariesConsolidated Statements of Cash Flows (Unaudited)

(In millions)

	Six Months Ended June 30,	
	2008	2007
Cash provided (required) by operating activities of continuing operations:		
Net income	\$ 187.3	\$ 134.1
(Income) loss from discontinued operations, net of tax	(0.3)	1.1
Income from continuing operations	187.0	135.2
Adjustments to reconcile net income to cash provided (required) by operating activities of continuing operations:		
Depreciation	38.0	30.6
Amortization	7.7	9.6
Employee benefit plan costs	36.0	30.1
Deferred income tax provision	49.9	5.4
Unrealized loss (gain) on derivative instruments	4.5	(9.2)
Net loss (gain) on disposal of assets	0.2	(2.8)
Other	7.9	5.3
Changes in operating assets and liabilities, net of effects of acquisitions:		
Trade receivables, net	4.7	(69.2)
Inventories	(94.8)	(102.3)
Accounts payable, trade and other	27.5	20.6
Advance payments and progress billings	32.8	161.6
Other assets and liabilities, net	(45.3)	(70.7)
Income taxes payable	(65.5)	(8.3)
Accrued pension and other postretirement benefits, net	(8.4)	(8.1)
Cash provided by operating activities of continuing operations	182.2	127.8
Net cash provided (required) by discontinued operations — operating	(2.3)	3.1
Cash provided by operating activities	179.9	130.9
Cash provided (required) by investing activities:		
Capital expenditures	(90.5)	(71.2)
Acquisitions		(44.9)
Proceeds from disposal of assets	1.6	63.6
Cash required by investing activities of continuing operations	(88.9)	(52.5)
Cash provided by discontinued operations — investing	0.7	
Cash required by investing activities	(88.2)	(52.5)
Cash provided (required) by financing activities:		
Net increase in short-term debt and current portion of long-term debt	5.5	69.6
Net increase in commercial paper	191.0	137.8
Proceeds from issuance (repayment) of long-term debt	(0.2)	6.9
Proceeds from exercise of stock options	4.5	6.9
Purchase of treasury stock	(169.8)	(224.1)
Excess tax benefits	20.9	9.3
Other		0.3
Cash provided by financing activities	51.9	6.7

Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

Effect of exchange rate changes on cash and cash equivalents	5.1	2.8
Increase in cash and cash equivalents	148.7	87.9
Cash and cash equivalents, beginning of period	129.5	79.5
Cash and cash equivalents, end of period	\$ 278.2	\$ 167.4

The accompanying notes are an integral part of the consolidated financial statements.



FMC Technologies, Inc. and Consolidated Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

Note 1: Basis of Presentation

The following (a) condensed balance sheet as of December 31, 2007, which has been derived from audited financial statements, and (b) unaudited interim condensed financial statements, and notes thereto (the statements), of FMC Technologies, Inc. and its consolidated subsidiaries (FMC Technologies) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. As permitted under those rules, certain footnotes or other financial information that are normally required by United States generally accepted accounting principles can be condensed or omitted. Therefore, these statements should be read in conjunction with the audited consolidated financial statements, and notes thereto, which are included in our Annual Report on Form 10-K for the year ended December 31, 2007.

In the opinion of management, the statements reflect all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of our financial condition and operating results as of and for the periods presented. Revenue, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these statements may not be representative of those for the full year. Certain reclassifications have been made to prior period amounts to conform to the current period's presentation. In 2007, we incurred unrealized gains and losses on the interest rate component of currency forwards, which we classified in cost of sales. We reclassified the net unrealized gains related to revenue contracts of \$8.0 million and \$14.0 million for the three and six months ended June 30, 2007, respectively, from cost of sales to revenue. The unrealized gains in revenue are presented as other revenue in the business segment disclosure.

Note 2: Earnings Per Share (EPS)

The following schedule is a reconciliation of the basic and diluted EPS computations:

(In millions, except per share data)	Three Months Ended		Six Months Ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
<u>Basic earnings per share:</u>				
Income from continuing operations	\$ 105.8	\$ 73.0	\$ 187.0	\$ 135.2
Weighted average number of shares outstanding	128.4	130.2	129.3	132.4
Basic earnings per share from continuing operations	\$ 0.82	\$ 0.56	\$ 1.45	\$ 1.02
<u>Diluted earnings per share:</u>				
Income from continuing operations	\$ 105.8	\$ 73.0	\$ 187.0	\$ 135.2
Weighted average number of shares outstanding	128.4	130.2	129.3	132.4
Effect of dilutive securities:				
Options on common stock	0.5	1.2	0.5	1.2
Restricted stock	1.5	1.4	1.4	1.3
Total shares and dilutive securities	130.4	132.8	131.2	134.9
Diluted earnings per share from continuing operations	\$ 0.81	\$ 0.55	\$ 1.43	\$ 1.00

Note 3: Inventories

Inventories consisted of the following:

(In millions)	June 30, 2008	December 31, 2007
Raw materials	\$ 238.9	\$ 198.7
Work in process	185.6	148.2
Finished goods	542.8	497.3
Gross inventories before LIFO reserves and valuation adjustments	967.3	844.2
LIFO reserves and valuation adjustments	(185.1)	(169.0)
Net inventories	\$ 782.2	\$ 675.2

Note 4: Derivative Financial Instruments

The following table of all outstanding derivative instruments is based on estimated fair value amounts that have been determined using available market information and commonly accepted valuation methodologies. Accordingly, the estimates presented may not be indicative of the amounts that we would realize in a current market exchange and do not represent potential gains or losses on these agreements.

(In millions)	June 30, 2008		December 31, 2007	
	Short Term	Long Term	Short Term	Long Term
Assets	\$ 381.4	\$ 148.7	\$ 159.2	\$ 106.0
Liabilities	\$ 257.7	\$ 126.8	\$ 110.0	\$ 72.0

The portion of cash flow hedges excluded from the assessment of hedge effectiveness was a gain of \$11.2 million and a loss of \$2.4 million for the three and six month periods ended June 30, 2008, respectively. Net gains of \$5.2 million and \$9.3 million were reported for the three and six month periods ending June 30, 2007, respectively. Gains and losses are recorded in revenue and cost of sales based on the transaction hedged on the consolidated statements of income and are reported in other revenue in the recognition of segment operating profit to income before income taxes.

Gains and losses related to discontinued hedging relationships were losses of \$13.0 million and \$14.2 million for the three and six month periods ended June 30, 2008, respectively. For the three and six month periods ended June 30, 2007, net gains of \$4.9 million and \$6.6 million were reported, respectively. These gains and losses are recorded in cost of sales on the consolidated statements of income and in segment operating profit in the reconciliation of segment operating profit to income before income taxes.

Cash flow hedges of forecasted transactions, net of tax, resulted in accumulated other comprehensive income of \$60.3 million, and \$30.3 million at June 30, 2008 and December 31, 2007, respectively. We expect to transfer approximately \$46.1 million of that amount to earnings during the next 12 months when the forecasted transactions actually occur. All forecasted transactions currently being hedged are expected to occur by 2012.

The gains and losses, net of remeasurement of assets and liabilities, recorded in earnings for instruments not designated as hedging instruments were a gain of \$1.1 million, and a loss of \$0.8 million for the three and six month periods ending June 30, 2008, respectively. The gains and losses were immaterial for the three and six month periods ended June 30, 2007, respectively. The gains and losses are recorded in other income (expense), net on the consolidated statements of income and in other expense, net in the reconciliation of segment operating profit to income before income taxes.

Note 5: Income Taxes

As of June 30, 2008 we had gross unrecognized tax benefits of \$22.0 million. This amount did not change materially during the current quarter. Our U.S. federal income tax returns for our 2004 and 2005 tax years are under examination by the Internal Revenue Service ( IRS ). In conjunction with this examination, in July 2008 the IRS proposed adjustments to such years taxable income, primarily related to our treatment of intercompany transfer pricing. The company is evaluating alternative responses to these proposed adjustments and the ultimate outcome of this matter is uncertain. However, management believes we are adequately reserved for this matter as of June 30, 2008.

It is reasonably possible that within twelve months, unrecognized tax benefits related to certain tax reporting positions taken in prior periods could decrease by up to \$20.8 million due to the resolution of these and other tax matters under current examination.

Note 6: Debt

*Long-term debt* Long-term debt consisted of the following:

(In millions)	June 30, 2008	December 31, 2007
Commercial paper (1)	\$ 294.0	\$ 103.0
Property financing	8.7	8.9
Other	0.7	0.7
Total long-term debt	303.4	112.6
Less: current portion	(0.4)	(0.4)
Long-term debt, less current portion	\$ 303.0	\$ 112.2

- (1) Committed credit available under our five-year revolving credit facility maturing in December 2012 provided the ability to refinance our commercial paper obligations on a long-term basis. Therefore, at June 30, 2008, as we have both the ability and intent to refinance these obligations on a long-term basis, our commercial paper borrowings were classified as long-term on the consolidated balance sheet.

Commercial paper borrowings as of June 30, 2008 had an average interest rate of 3.0%.

Note 7: Warranty Obligations

We provide warranties of various lengths and terms to certain of our customers based on standard terms and conditions and negotiated agreements. We provide for the estimated cost of warranties at the time revenue is recognized for products where reliable, historical experience of warranty claims and costs exists. We also provide warranty liability when additional specific obligations are identified. The obligation reflected in other current liabilities in the consolidated balance sheets is based on historical experience by product and considers failure rates and the related costs in correcting a product failure. Warranty cost and accrual information is as follows:

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Balance at beginning of period	\$ 26.8	\$ 14.5	\$ 25.0	\$ 18.6
Expense for new warranties	8.2	7.8	14.6	11.9
Adjustments to existing accruals	(0.2)	(0.2)	0.1	(1.5)
Claims paid	(6.0)	(4.9)	(10.9)	(11.8)
Balance at end of period	\$ 28.8	\$ 17.2	\$ 28.8	\$ 17.2

Note 8: Pension and Other Postretirement Benefits

The components of net periodic benefit cost were as follows:

(In millions)	Pension Benefits			
	Three Months Ended		Six Months Ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
Service cost	\$ 11.1	\$ 9.5	\$ 22.1	\$ 19.1
Interest cost	13.8	12.1	27.5	24.1
Expected return on plan assets	(17.6)	(15.3)	(35.2)	(30.8)
Amortization of transition asset	(0.2)	(0.2)	(0.3)	(0.3)
Amortization of prior service cost	0.1	0.1	0.2	0.2
Amortization of actuarial losses, net	1.3	2.3	2.6	4.7
Net periodic benefit cost	\$ 8.5	\$ 8.5	\$ 16.9	\$ 17.0

(In millions)	Other Postretirement Benefits			
	Three Months Ended		Six Months Ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
Service cost	\$ 0.1	\$ 0.1	\$ 0.1	\$ 0.2
Interest cost	0.3	0.3	0.6	0.6
Amortization of prior service benefit	(0.6)	(0.7)	(1.2)	(1.3)
Net periodic benefit income	\$ (0.2)	\$ (0.3)	\$ (0.5)	\$ (0.5)

Note 9: Stock-Based Compensation

We sponsor a stock-based compensation plan and have granted awards primarily in the form of nonvested stock awards (also known as restricted stock in the plan document). We recognize compensation expense for awards under the plan and the corresponding income tax benefits related to the expense. The recorded amounts for the three and six months ended June 30, 2008 and 2007 are as follows:

(In millions)	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2008	2007	2008	2007
Restricted stock	\$ 8.3	\$ 6.6	\$ 14.4	\$ 11.5
Other	0.5	0.4	0.8	0.7
Total stock-based compensation expense	\$ 8.8	\$ 7.0	\$ 15.2	\$ 12.2

In the six months ended June 30, 2008, we granted the following restricted stock awards to employees (presented at target payout amounts):

(Number of restricted stock shares in thousands)	Shares	Weighted-average grant date fair value
Time-based	209	
Performance-based	89*	
Market-based	44*	

Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

Granted during the six months ended June 30, 2008

342 \$ 53.86

\* Assumes target payout

We granted time-based restricted stock awards that cliff vest after three years. The fair value of these time-based awards was determined using the market value of our common stock on the grant date. Compensation cost is recognized over the lesser of the stated vesting period or the period until the employee reaches age 62, the retirement eligible age under the plan. We also granted restricted stock awards with performance-based and market-based conditions. The vesting period for these awards is three years.

For current year performance-based awards, actual payouts may vary from zero to 177 thousand shares and will be dependent upon our performance relative to a peer group of companies with respect to earnings growth and return on investment for the year ending December 31, 2008. Compensation cost is measured based on the current expected outcome of the performance conditions and may be adjusted until the performance period ends. As of June 30, 2008, we are expensing at a rate that assumes a maximum payout will be achieved.

For current year market-based awards, actual payouts may vary from zero to 89 thousand shares, contingent upon our performance relative to the same peer group of companies with respect to total shareholder return for the year ending December 31, 2008. Compensation cost for these awards is calculated using the grant date fair market value, as estimated using a Monte Carlo simulation, and is not subject to change based on future events.

Note 10: Stockholders Equity

There were no dividends declared during the six months ended June 30, 2008 or 2007.

We have been authorized by our Board of Directors to repurchase up to 30 million shares of our issued and outstanding common stock. Through June 30, 2008, we made the following purchases under the buyback program:

(In millions, except share data)		2008		2007	
		Shares	\$	Shares	\$
Total purchased to date	January 1,	16,422,053	\$ 493.8	8,540,072	\$ 206.4
Treasury stock repurchases	first quarter	1,621,056	88.8	5,050,060	168.3
Total purchased to date	March 31,	18,043,109	\$ 582.6	13,590,132	\$ 374.7
Treasury stock repurchases	second quarter	1,239,340	81.0	1,576,890	55.9
Total purchased to date	June 30,	19,282,449	\$ 663.6	15,167,022	\$ 430.6
Treasury stock repurchases	third quarter	*	*	599,681	26.6
Total purchased to date	September 30,	*	*	15,766,703	\$ 457.2
Treasury stock repurchases	fourth quarter	*	*	655,350	36.6
Total purchased to date	December 31,	*	*	16,422,053	\$ 493.8

\* Not yet applicable

We intend to hold repurchased shares in treasury for general corporate purposes, including issuances under our stock-based compensation plan. The treasury shares are accounted for using the cost method.

On July 12, 2008, we were authorized to repurchase \$95.0 million of our issued and outstanding common stock in addition to our prior authorization to repurchase up to 30 million shares.

During the six months ended June 30, 2008, 1,127 thousand shares were issued from treasury stock in connection with our stock-based compensation plan. During the year ended December 31, 2007, 2,615 thousand shares were issued, including 2,204 thousand from treasury stock.

Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

Comprehensive income consisted of the following:

(In millions)	Three Months Ended		Six Months Ended	
	June 30, 2008	June 30, 2007	June 30, 2008	June 30, 2007
Net income	\$ 105.8	\$ 72.8	\$ 187.3	\$ 134.1
Foreign currency translation adjustments	16.4	13.3	43.8	20.6
Net deferral of hedging gains, net of tax of \$4.2 and \$3.3 for the three months ended June 30, 2008 and 2007, respectively, and \$17.5 and \$6.9 for the six months ended June 30, 2008 and 2007, respectively	7.6	6.3	30.0	13.1
Amortization of pension and other postretirement benefit losses, net of tax of \$0.7 and \$0.6 for the three months ended June 30, 2008 and 2007, respectively, and \$0.9 and \$1.2 for the six months ended June 30, 2008 and 2007, respectively	(0.1)	1.1	0.3	2.2
<b>Comprehensive income</b>	<b>\$ 129.7</b>	<b>\$ 93.5</b>	<b>\$ 261.4</b>	<b>\$ 170.0</b>

Accumulated other comprehensive income (loss) consisted of the following:

(In millions)	June 30, 2008	December 31, 2007
Cumulative foreign currency translation adjustments	\$ 42.6	\$ (1.2)
Cumulative deferral of hedging gains, net of tax of \$33.9 and \$16.4, respectively	60.3	30.3
Cumulative deferral of pension and other postretirement benefit losses, net of tax of \$34.0 and \$34.9, respectively	(76.0)	(76.3)
<b>Accumulated other comprehensive income (loss)</b>	<b>\$ 26.9</b>	<b>\$ (47.2)</b>

Note 11: Fair Value of Financial Assets

In September 2006, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. In February 2008, the FASB issued FASB Staff Position No. FAS 157-2, Effective Date of FASB Statement No. 157, which provides a one year deferral of the effective date of SFAS No. 157 for non-financial assets and non-financial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). We adopted SFAS No. 157 on January 1, 2008 with respect to financial assets and financial liabilities that are measured at fair value within the condensed consolidated financial statements and deferred the adoption for non-financial assets and non-financial liabilities until January 1, 2009. Accordingly, the provisions of SFAS No. 157 were not applied to long-lived assets, assets and liabilities held for sale, goodwill and other intangible assets measured for impairment testing purposes.

The fair value framework requires the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

*Level 1:* Unadjusted quoted prices in active markets for identical assets and liabilities.

*Level 2:* Observable inputs other than those included in Level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.

## Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

*Level 3:* Unobservable inputs reflecting management's own assumptions about the inputs used in pricing the asset or liability. Financial assets and financial liabilities measured at fair value on a recurring basis are as follows:

(In millions)	June 30, 2008	Level 1	Level 2	Level 3
<b>Assets</b>				
Investments	\$ 36.7	\$ 36.7	\$	\$
Derivatives	530.1		530.1	
<b>Total assets</b>	<b>\$ 566.8</b>	<b>\$ 36.7</b>	<b>\$ 530.1</b>	<b>\$</b>
<b>Liabilities</b>				
Derivatives	\$ 384.5	\$	\$ 384.5	\$



Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

Investments are valued based on quoted prices in active markets for identical assets or liabilities that we have the ability to access. We use the income approach as the valuation technique to measure the fair value of foreign currency derivative instruments on a recurring basis. This approach calculates the present value of the future cash flow by measuring the change from the derivative contract rate and the published market indicative currency and interest rates, multiplied by the contract notional values.

The impact of considering our own credit risk when measuring the fair value of liabilities had an immaterial impact on fair value measurement.

Note 12: Commitments and Contingent Liabilities

We are a defendant in various legal proceedings arising in the ordinary course of business. In the opinion of management, these matters will not have a material adverse effect on our consolidated financial position or results of operations.

In the ordinary course of business with customers, vendors and others, we issue standby letters of credit, performance bonds, surety bonds and other guarantees. The majority of these financial instruments represent guarantees of our future performance. Management does not expect these financial instruments to result in losses, if any, that would have a material adverse effect on our consolidated financial position, results of operations or cash flows.

Note 13: Business Segment Information

*Segment revenue and segment operating profit*

(In millions)	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
<b>Revenue</b>				
Energy Production Systems	\$ 947.7	\$ 721.5	\$ 1,801.7	\$ 1,331.5
Energy Processing Systems	220.8	184.0	424.6	357.2
Intercompany eliminations	(0.6)	(0.5)	(1.7)	(0.8)
Subtotal Energy Systems	1,167.9	905.0	2,224.6	1,687.9
FoodTech	159.9	153.6	307.1	274.9
Airport Systems	117.1	85.2	224.6	157.9
Other revenue (1) and intercompany eliminations	9.5	5.2	(7.8)	9.2
<b>Total revenue</b>	<b>\$ 1,454.4</b>	<b>\$ 1,149.0</b>	<b>\$ 2,748.5</b>	<b>\$ 2,129.9</b>
<b>Income before income taxes:</b>				
<u>Segment operating profit:</u>				
Energy Production Systems	\$ 104.9	\$ 70.1	\$ 200.0	\$ 132.0
Energy Processing Systems	42.9	35.0	82.1	65.2
Subtotal Energy Systems	147.8	105.1	282.1	197.2
FoodTech	15.9	12.5	29.0	22.2
Airport Systems	10.5	5.7	18.1	8.8
<b>Total segment operating profit</b>	<b>174.2</b>	<b>123.3</b>	<b>329.2</b>	<b>228.2</b>
<u>Corporate items:</u>				
Corporate expense (2)	(9.9)	(9.0)	(18.8)	(16.9)
Other revenue (1) and other expense, net (3)	(6.0)	(3.9)	(32.3)	(7.4)
Net interest income (expense)	0.1	(3.7)	0.1	(5.6)
<b>Total corporate items</b>	<b>(15.8)</b>	<b>(16.6)</b>	<b>(51.0)</b>	<b>(29.9)</b>
<b>Income before income taxes</b>	<b>\$ 158.4</b>	<b>\$ 106.7</b>	<b>\$ 278.2</b>	<b>\$ 198.3</b>

Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

- (1) Other revenue comprises certain unrealized gains and losses on derivative instruments related to unexecuted sales contracts.
- (2) Corporate expense primarily includes corporate staff expenses.
- (3) Other expense, net, generally includes stock-based compensation, other employee benefits, LIFO adjustments, certain foreign exchange gains and losses, and the impact of unusual or strategic transactions not representative of segment operations.

Note 14: Subsequent Event

On October 29, 2007, we announced our intention to separate into two independent publicly-traded companies through the spin-off and distribution of 100% of our FoodTech and Airport Systems businesses to our shareholders. The transaction is expected to enable the two public companies to better focus on their distinct customer bases, business strategies and operational needs.

Our Board of Directors gave its final approval of the spin-off of FMC Technologies' 100-percent ownership of John Bean Technologies Corporation ( JBT Corporation ) by declaring a dividend of JBT Corporation common stock. The dividend was distributed at the close of business on July 31, 2008, to FMC Technologies shareholders of record as of July 22, 2008. Each holder of FMC Technologies common stock received a dividend of 0.216 share of JBT Corporation common stock for every share of FMC Technologies common stock held on the record date.

In connection with the spin-off, JBT Corporation paid a cash dividend to FMC Technologies on July 31, 2008 of \$150.5 million, which is subject to certain potential true-up adjustments. Our Board of Directors has approved a \$95.0 million increase in its stock repurchase authorization, and we will use \$95.0 million of the \$150.5 million dividend to effect such stock repurchase. The remaining proceeds of the cash dividend will be used to retire existing debt.

We will report the results of the FoodTech and Airport Systems businesses as discontinued operations on the condensed consolidated statements of earnings and the condensed consolidated statements of cash flows in subsequent periods.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

**Statement under the safe harbor provisions of the Private Securities Litigation Reform Act of 1995:** FMC Technologies, Inc. and its representatives may from time to time make written or oral statements that are forward-looking and provide information that is not historical in nature, including statements that are or will be contained in this report, the notes to our consolidated financial statements, our other filings with the Securities and Exchange Commission, our press releases and conference call presentations and our other communications to our stockholders. These statements involve known and unknown risks, uncertainties and other factors that may be outside of our control and may cause actual results to differ materially from any results, levels of activity, performance or achievements expressed or implied by any forward-looking statement. These factors include, among other things, those described under Risk Factors in Item 1A of our 2007 Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 29, 2008.

In some cases, forward-looking statements can be identified by such words or phrases as will likely result, is confident that, expects, should, could, may, will continue to, believes, anticipates, predicts, forecasts, estimates, projects, potential, intends or similar expressions. Forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including the negative of those words and phrases. Such forward-looking statements are based on our current views and assumptions regarding future events, future business conditions and our outlook based on currently available information. We wish to caution you not to place undue reliance on any such forward-looking statements, which speak only as of the date made and involve judgments.

**CONSOLIDATED RESULTS OF OPERATIONS****THREE MONTHS ENDED JUNE 30, 2008 AND 2007**

(In millions, except %)	Three Months Ended		Change	
	2008	2007	\$	%
Revenue	\$ 1,454.4	\$ 1,149.0	\$ 305.4	26.6%
Costs and expenses:				
Cost of sales	1,140.0	915.2	224.8	24.6
Selling, general and administrative expense	137.1	110.7	26.4	23.8
Research and development expense	17.1	13.9	3.2	23.0
Total costs and expenses	1,294.2	1,039.8	254.4	24.5
Other income (expense), net	(1.4)	1.0	(2.4)	*
Minority interests	(0.5)	0.2	(0.7)	*
Net interest income (expense)	0.1	(3.7)	3.8	102.7
Income before income taxes	158.4	106.7	51.7	48.5
Provision for income taxes	52.6	33.7	18.9	56.1
Income from continuing operations	105.8	73.0	32.8	44.9
Income (loss) from discontinued operations, net of income taxes		(0.2)	0.2	*
Net income	\$ 105.8	\$ 72.8	\$ 33.0	45.3%

\* Not meaningful

Our total revenue for the second quarter of 2008 reflects growth in all business segments compared to the same period in 2007. Our Energy Production Systems businesses provided \$226.2 million of the \$305.4 million increase. We benefited from high demand for equipment and systems, especially subsea systems, used in the major oil and gas producing regions throughout the world. The favorable market conditions related to continued strong oil and gas prices drove higher demand in our Energy Processing Systems businesses, providing \$36.8 million in incremental revenue compared to 2007. Additionally, Airport Services revenues grew by \$31.9 million from the prior year period primarily reflecting the execution of backlog. Of the increase in consolidated revenue, \$123.0 million was attributable to the favorable impact of foreign

currency translation.

Gross profit (revenue less cost of sales) primarily increased because of volume improvement in our Energy Systems businesses. Additionally, cost of sales as a percentage of revenue declined from 79.7% in the second quarter of 2007 to 78.4% for the same period in 2008. The margin improvement was primarily the result of progress on more complex, higher margin projects during the quarter. Of the increase in cost of sales, \$97.7 million was attributable to foreign currency translation.

Selling, general and administrative expense for the second quarter of 2008 increased compared to the same period in 2007, but declined as a percentage of sales from 9.6% in 2007 to 9.4% in 2008. Higher costs in our Energy Production Systems businesses were primarily the result of increased headcount required to support growth in this business segment. While we have expanded our operations to meet the growing demand, we have been able to reduce expenses as a percentage of sales by leveraging our existing resources. Of the increase in selling, general and administrative expense, \$6.6 million was attributable to foreign currency translation.

We reported net interest income of \$0.1 million for the second quarter of 2008 compared to net interest expense of \$3.7 million in the same period in 2007. The decline in interest expense was due to the lower average debt levels, lower borrowing costs and improved yields on cash investments for the second quarter of 2008 compared to 2007.

Our income tax provisions for the second quarter of 2008 and 2007 reflect effective tax rates of 33.2% and 31.6%, respectively. The increase in the effective rate in 2008 was primarily related to country mix and the limited deductibility of expenses related to the spin-off of the FoodTech and Airport Services businesses. The difference between the effective tax rate and the statutory U.S. federal income tax rate related primarily to differing foreign and state tax rates. We anticipate our full year effective tax rate will be approximately 32.7%.

## Outlook

We estimate that our full-year 2008 diluted earnings per share from continuing operations, excluding JBT Corporation, will be increased by \$0.20 to the range of \$2.60 to \$2.70. This guidance represents year-over-year growth of approximately 36% on a comparable basis.

## OPERATING RESULTS OF BUSINESS SEGMENTS

### THREE MONTHS ENDED JUNE 30, 2008 AND 2007

(In millions, except %)	Three Months Ended June 30,		Favorable/ (Unfavorable)	
	2008	2007	\$	%
<b>Revenue</b>				
Energy Production Systems	\$ 947.7	\$ 721.5	\$ 226.2	31.4%
Energy Processing Systems	220.8	184.0	36.8	20.0
Intercompany eliminations	(0.6)	(0.5)	(0.1)	*
Subtotal Energy Systems	1,167.9	905.0	262.9	29.0
FoodTech	159.9	153.6	6.3	4.1
Airport Systems	117.1	85.2	31.9	37.4
Other revenue and intercompany eliminations	9.5	5.2	4.3	*
Total revenue	\$ 1,454.4	\$ 1,149.0	\$ 305.4	26.6%
<b>Segment Operating Profit</b>				
Energy Production Systems	\$ 104.9	\$ 70.1	\$ 34.8	49.6%
Energy Processing Systems	42.9	35.0	7.9	22.6
Subtotal Energy Systems	147.8	105.1	42.7	40.6
FoodTech	15.9	12.5	3.4	27.2
Airport Systems	10.5	5.7	4.8	84.2
Total segment operating profit	174.2	123.3	50.9	41.3
<b>Corporate Items</b>				
Corporate expense	(9.9)	(9.0)	(0.9)	(10.0)
Other revenue and other expense, net	(6.0)	(3.9)	(2.1)	(53.8)
Net interest income (expense)	0.1	(3.7)	3.8	102.7
Total corporate items	(15.8)	(16.6)	0.8	4.8

Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

Income from continuing operations before income taxes	158.4	106.7	51.7	48.5
Provision for income taxes	52.6	33.7	(18.9)	(56.1)
Income from continuing operations	105.8	73.0	32.8	44.9
Income (loss) from discontinued operations, net of income taxes		(0.2)	0.2	*
Net income	\$ 105.8	\$ 72.8	\$ 33.0	45.3%

\* Not meaningful

Segment operating profit is defined as total segment revenue less segment operating expenses. The following items have been excluded in computing segment operating profit: corporate staff expense, interest income and expense associated with corporate investments and debt facilities, income taxes and other expense, net.

### ***Energy Production Systems***

Energy Production Systems revenue was \$226.2 million higher in the second quarter of 2008 compared to the same period in 2007. A strong backlog position in subsea at year end 2007, combined with continued high global demand for energy has resulted in higher natural gas and oil prices, prompting further development activity from customers in the exploration and production of these commodities. Production activities have increasingly been focused in remote deepwater locations with complex recovery challenges. This trend in production has driven the subsea revenue increase of \$202.0 million in the second quarter of 2008 compared to the same period in 2007.

Energy Production Systems operating profit increased by \$34.8 million in the second quarter of 2008 compared to the same period in 2007. The increase in sales volume drove \$35.2 million of the profit increase. We also achieved gross profit improvements of \$16.2 million, primarily reflective of continued progress on more complex, higher margin subsea projects. Increased business activity, particularly in subsea, resulted in higher headcount and selling expenses during the quarter, partially offsetting operating profit improvement.

### ***Energy Processing Systems***

Energy Processing Systems revenue was \$36.8 million higher for the second quarter of 2008 compared to the same period in 2007. The increase was driven by higher volume in each business within the segment, reflecting continued strength in both oil and gas prices and world-wide, land-based drilling activity.

Energy Processing Systems operating profit in the second quarter of 2008 increased by \$7.9 million compared to the same period in 2007. Approximately \$11.9 million of the increase was directly attributable to higher product sales volumes in each business within the segment, offset by a slight decline in gross profit resulting from changes in business unit product mix.

### ***FoodTech***

FoodTech's revenue was \$6.3 million higher in the second quarter of 2008 compared to the same period in 2007. Favorable impact of foreign currency translation was the main driver of the revenue increase, contributing \$11.8 million in incremental revenue, partially offset by fewer large orders in 2008 compared to 2007, specifically in North America and China.

FoodTech's operating profit increased by \$3.4 million in the three months ended June 30, 2008 compared to the same period in 2007. The increase in operating profit resulted from delivering a more favorable mix of products and a higher proportion of aftermarket revenue.

### ***Airport Systems***

Airport Systems revenue was \$31.9 million higher in the second quarter of 2008 compared with the same period in 2007. Higher levels of air traffic in 2007 drove higher demand for our products, which resulted in strong backlog at the end of 2007. Many of these orders were converted into sales in the second quarter of 2008 which resulted in higher revenue for ground support equipment (\$20.8 million) and passenger boarding bridges (\$7.2 million).

Airport Systems operating profit increased by \$4.8 million in the second quarter of 2008 compared to the same period in 2007. Gross profit margins were relatively stable compared to the same period in 2007. Higher sales volume contributed \$6.1 million in higher profits, which were partially offset by higher selling, general and administrative, and research and development costs. Although these expenses were above the levels in the same period in 2007, we were able to grow revenue at a higher rate. Leveraging the higher volume, operating profit margins improved quarter over quarter.

Airport Systems experienced a decrease in orders in the second quarter of 2008 as a result of uncertainty in the economy and high fuel costs affecting profitability in the airline and air freight industries. Given the current economic conditions, management does not expect the orders trend to reverse in the second half of 2008.

### ***Corporate Items***

Our corporate items reduced earnings by \$15.8 million for the three months ending June 30, 2008 compared to \$16.6 million for the same period in 2007. The decrease in expense in 2008 primarily reflects decreased interest expense of \$3.8 million due to lower average borrowings during



## Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

the 2008 second quarter and a non-cash, mark-to-market gain on foreign currency forward contracts of \$11.2 million compared to a gain in the prior year quarter of \$5.2 million. These gains were partially offset by \$5.5 million of expenses incurred during the quarter related to the spin-off of the FoodTech and Airport Systems businesses.

**Inbound Orders and Order Backlog**

Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.

(In millions)	Inbound Orders			
	Three Months Ended		Six Months Ended	
	June 30, 2008	2007	June 30, 2008	2007
Energy Production Systems	\$ 987.3	\$ 1,086.6	\$ 1,900.4	\$ 1,964.5
Energy Processing Systems	203.5	188.7	461.3	388.6
Intercompany eliminations	(0.6)	(1.0)	(1.2)	(1.8)
Subtotal Energy Systems	1,190.2	1,274.3	2,360.5	2,351.3
FoodTech	147.1	142.1	295.9	287.7
Airport Systems	98.8	130.7	185.6	224.9
Other orders and intercompany eliminations	9.4	6.0	(8.1)	9.8
Total inbound orders	\$ 1,445.5	\$ 1,553.1	\$ 2,833.9	\$ 2,873.7

Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders at the reporting date.

(In millions)	Order Backlog		
	June 30, 2008	December 31, 2007	June 30, 2007
Energy Production Systems	\$ 4,261.2	\$ 4,162.5	\$ 2,660.7
Energy Processing Systems	367.2	330.5	337.5
Intercompany eliminations	(0.7)	(1.1)	(1.2)
Subtotal Energy Systems	4,627.7	4,491.9	2,997.0
FoodTech	153.2	164.3	173.4
Airport Systems	187.6	226.7	219.7
Intercompany eliminations	(1.5)	(1.2)	(1.0)
Total order backlog	\$ 4,967.0	\$ 4,881.7	\$ 3,389.1

Energy Production Systems order backlog at June 30, 2008 increased by \$98.7 million since year-end 2007, which included the following significant subsea projects: Total Pazflor, StatoilHydro Ormen Lange Phase II, Vega and Troll O2, Woodside Pluto, Shell Perdido and Gumusut, and Petrobras Cascade. The record high backlog of \$4.3 billion at June 30, 2008 includes the same ongoing projects mentioned above plus new orders received in 2008, including Petrobras Roncador Module 3 field and Tambau field.

Energy Processing Systems order backlog at June 30, 2008 increased by \$36.7 million since year-end 2007, and by \$29.7 million since June 30, 2007, primarily attributable to higher demand for material handling bulk conveying systems.

FoodTech's order backlog at June 30, 2008 decreased by \$11.1 million since year-end 2007, and by \$20.2 million since June 30, 2007, reflecting a slowdown in the North American poultry market.

Airport Systems order backlog at June 30, 2008 has decreased by \$39.1 million since year-end 2007. The majority of the year-end backlog was converted to sales in 2008 and new orders in 2008 did not fully replace the converted backlog. Compared to the prior year, orders for ground support equipment were down as a result of the uncertainty in the economy and higher fuel costs affecting profitability in the airline and freight industries.



**CONSOLIDATED RESULTS OF OPERATIONS**

**SIX MONTHS ENDED JUNE 30, 2008 AND 2007**

(In millions, except %)	Six Months Ended June 30,		Change	
	2008	2007	\$	%
Revenue	\$ 2,748.5	\$ 2,129.9	\$ 618.6	29.0%
Costs and expenses:				
Cost of sales	2,176.8	1,685.0	491.8	29.2
Selling, general and administrative expense	256.7	214.2	42.5	19.8
Research and development expense	32.5	29.2	3.3	11.3
Total costs and expenses	2,466.0	1,928.4	537.6	27.9
Other income (expense), net	(3.4)	2.8	(6.2)	*
Minority interests	(1.0)	(0.4)	(0.6)	*
Net interest income (expense)	0.1	(5.6)	5.7	101.8
Income before income taxes	278.2	198.3	79.9	40.3
Provision for income taxes	91.2	63.1	28.1	44.5
Income from continuing operations	187.0	135.2	51.8	38.3
Income (loss) from discontinued operations, net of income taxes	0.3	(1.1)	1.4	*
Net income	\$ 187.3	\$ 134.1	\$ 53.2	39.7%

\* Not meaningful

Our total revenue for the six months ended June 30, 2008 reflects growth in all business segments compared to the same period in 2007. Our Energy Production Systems businesses provided \$470.2 million of the \$618.6 million increase. We benefited from high demand for equipment and systems, especially subsea systems, used in the major oil and gas producing regions throughout the world. Oil and gas prices remain high relative to historical levels, creating incentives for investment in the energy industry. The favorable market conditions related to continued strong oil and gas prices drove higher demand in our Energy Processing Systems businesses, providing \$67.4 million in incremental revenue compared to the same period in 2007. Additionally, Airport Systems revenue increased by \$66.7 million during the six months ended June 30, 2008 compared to the first half of 2007, reflecting the execution of backlog. Of the increase in total revenue, \$226.2 million was attributable to the favorable impact of foreign currency translation.

Gross profit (revenue less cost of sales) primarily increased because of volume improvement in our Energy Systems businesses. Cost of sales as a percentage of revenue for the six months ended June 30, 2008 was comparable to the first six months of 2007. Of the increase in cost of sales, \$183.1 million was attributable to foreign currency translation.

Selling, general and administrative expense for the six months ended June 30, 2008 increased compared to the same period in 2007, but declined as a percentage of sales from 10.1% in 2007 to 9.3% in 2008. Higher costs in our Energy Production Systems businesses were primarily responsible for the dollar increase, the result of increased headcount required to support growth in this business segment. While we have expanded our operations to meet the growing demand, we have been able to reduce expenses as a percentage of sales by leveraging our existing resources. Of the increase in selling, general and administrative expense, \$6.6 million was attributable to foreign currency translation.

We reported net interest income of \$0.1 million during the first half of 2008 compared to net interest expense of \$5.6 million during the six months ended June 30, 2008. The decline in interest expense was due to the lower average debt levels, lower borrowing costs and improved yields on cash investments for the six months ended June 30, 2008 compared to the same prior year period.

Our income tax provisions for the six months ended June 30, 2008 and 2007 reflect effective tax rates of 32.8% and 31.8%, respectively. The increase in the effective rate in 2008 was primarily related to country mix of earnings and the limited deductibility of expenses related to the spin-off of the FoodTech and Airport Services businesses. The difference between the effective tax rate and the statutory U.S. federal income tax

related primarily to differing foreign and state tax rates.

## OPERATING RESULTS OF BUSINESS SEGMENTS

## SIX MONTHS ENDED JUNE 30, 2008 AND 2007

(In millions, except %)	Six Months Ended June 30,		Favorable/ (Unfavorable)	
	2008	2007	\$	%
<b>Revenue</b>				
Energy Production Systems	\$ 1,801.7	\$ 1,331.5	\$ 470.2	35.3%
Energy Processing Systems	424.6	357.2	67.4	18.9
Intercompany eliminations	(1.7)	(0.8)	(0.9)	*
Subtotal Energy Systems	2,224.6	1,687.9	536.7	31.8
FoodTech	307.1	274.9	32.2	11.7
Airport Systems	224.6	157.9	66.7	42.2
Other revenue and intercompany eliminations	(7.8)	9.2	(17.0)	*
<b>Total revenue</b>	<b>\$ 2,748.5</b>	<b>\$ 2,129.9</b>	<b>\$ 618.6</b>	<b>29.0%</b>
<b>Segment Operating Profit</b>				
Energy Production Systems	\$ 200.0	\$ 132.0	\$ 68.0	51.5%
Energy Processing Systems	82.1	65.2	16.9	25.9
Subtotal Energy Systems	282.1	197.2	84.9	43.1
FoodTech	29.0	22.2	6.8	30.6
Airport Systems	18.1	8.8	9.3	105.7
<b>Total segment operating profit</b>	<b>329.2</b>	<b>228.2</b>	<b>101.0</b>	<b>44.3</b>
<b>Corporate Items</b>				
Corporate expense	(18.8)	(16.9)	(1.9)	(11.2)
Other revenue and other expense, net	(32.3)	(7.4)	(24.9)	*
Net interest income (expense)	0.1	(5.6)	5.7	101.8
<b>Total corporate items</b>	<b>(51.0)</b>	<b>(29.9)</b>	<b>(21.1)</b>	<b>(70.6)</b>
Income from continuing operations before income taxes	278.2	198.3	79.9	40.3
Provision for income taxes	91.2	63.1	(28.1)	(44.5)
Income from continuing operations	187.0	135.2	51.8	38.3
Income (loss) from discontinued operations, net of income taxes	0.3	(1.1)	1.4	*
<b>Net income</b>	<b>\$ 187.3</b>	<b>\$ 134.1</b>	<b>\$ 53.2</b>	<b>39.7%</b>

\* Not meaningful

**Energy Production Systems**

Energy Production Systems revenue was \$470.2 million higher for the six months ended June 30, 2008 compared to the same period in 2007. Segment revenue is affected by trends in land and offshore oil and gas exploration and production, including shallow and deepwater development. During the six months ended June 30, 2008, higher natural gas and crude oil prices have created an incentive for increased exploration and production of these commodities thereby driving higher demand for our products and services. Subsea systems revenue of \$1.5 billion increased by \$427.0 million in 2008 compared to the same period in 2007. Subsea volumes increased primarily as a result of progress on new and ongoing projects worldwide; notably projects located offshore West Africa, in the North Sea, in the Gulf of Mexico and offshore Brazil.

## Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

Energy Production Systems operating profit increased by \$68.0 million in 2008 compared to the same period in 2007. The increase in sales volume accounted for \$74.7 million of the profit increase. We achieved approximately \$17.7 million in other gross profit improvements primarily reflective of more complex, and higher margin, subsea projects. Offsetting these profit increases were \$23.6 million in increased selling, general and administrative costs attributable to higher staff levels.

### ***Energy Processing Systems***

Energy Processing Systems' revenue increased \$67.4 million for the six months ended June 30, 2008 compared to the same period in 2007. Energy demand has continued to rise in 2008 driving higher oil and gas prices and higher land-based drilling activity worldwide, resulting in higher volume in each business within the segment.

Energy Processing Systems' operating profit in the six months ended June 30, 2008 increased \$16.9 million compared to the same period in 2007. Higher sales volume drove an increase in gross profits of \$20.6 million, partially offset by higher selling costs resulting from increased commission expense driven by increased revenues.

### ***FoodTech***

FoodTech's revenue was \$32.2 million higher for the six months ended June 30, 2008 compared to the same period in 2007. Foreign currency translation represents \$20.7 million of the increase in revenue. Higher demand in Latin America from poultry processors contributed \$14.2 million in incremental revenue.

FoodTech's operating profit increased by \$6.8 million in the six months ended June 30, 2008 compared to the same period in 2007. Higher sales volume contributed \$8.5 million in higher profits which were partially offset by higher production costs, related to the decline in the value of U.S. dollar, and higher selling, general and administrative costs. In addition, gross margins increased as a result of delivering a more favorable mix of products and a higher proportion of aftermarket revenue.

### ***Airport Systems***

Airport Systems' revenue was \$66.7 million higher for the six months ended June 30, 2008 compared with the same period in 2007. Higher levels of air traffic in 2007 drove higher demand for our products, which resulted in strong backlog at the end of 2007 compared to year-end 2006. Many of these orders were converted into sales in the six months ended June 30, 2008 which resulted in higher revenue for ground support equipment (\$45.3 million) and passenger boarding bridges (\$16.6 million).

Airport Systems' operating profit increased by \$9.3 million in the six months ended June 30, 2008 compared with the same period in 2007. Gross profit margins were relatively stable compared to the same period in 2007. Higher sales volume contributed \$10.6 million in higher profits, which were partially offset by higher selling, general and administrative, and research and development costs. Although these expenses were above the levels in the same period in 2007, we were able to grow revenue at a higher rate. Leveraging the higher volume, operating profit margins improved period over period.

Airport Systems' experienced a decrease in orders in the six months ended June 30, 2008 as a result of uncertainty in the economy and high fuel costs affecting profitability in the airline and air freight industries. Given the current economic conditions, management does not expect the orders' trend to reverse in the second half of 2008.

### ***Corporate Items***

Our corporate items reduced earnings by \$51.0 million during the six months ended June 30, 2008 compared to \$29.9 million for the same period in 2007. The increase in expense in 2008 primarily reflects a non-cash, mark-to-market loss on foreign currency forward contracts of \$2.4 million compared to a gain in the prior year period of \$9.3 million. Additionally, we incurred \$8.2 million in expenses during the six months ended June 30, 2008 related to the spin-off of the FoodTech and Airport Systems businesses. These costs were partially offset by a \$5.7 million decrease in interest expense attributable to lower net debt and more favorable interest rates on borrowings during the first half of 2008.

## **LIQUIDITY AND CAPITAL RESOURCES**

We generate our capital resources primarily through operations, and when needed, through various credit facilities.

We were in a net debt position at June 30, 2008. Net debt is a non-GAAP measure reflecting debt, net of cash and cash equivalents. Management uses this non-GAAP measure to evaluate our capital structure and financial leverage. We believe that net debt is a meaningful measure of our financial leverage and will assist investors in understanding our results and recognizing underlying trends. This measure supplements disclosures required by GAAP. The following table provides details of the balance sheet classifications included in net debt.





(In millions)	June 30, 2008	December 31, 2007
Cash and cash equivalents	\$ 278.2	\$ 129.5
Short-term debt and current portion of long-term debt	(12.8)	(7.2)
Long-term debt, less current portion	(303.0)	(112.2)
Related party note payable	(10.6)	(9.9)
<b>Net debt</b>	<b>\$ (48.2)</b>	<b>\$ 0.2</b>

The increase in net debt was due primarily to \$169.8 million in repurchases of our common stock and \$90.5 million in capital expenditures for the six months ended June 30, 2008, partially offset by cash generated from operating activities.

### Cash Flows

During the six months ended June 30, 2008, we generated \$182.2 million in cash flows from operating activities of continuing operations compared to \$127.8 million during the comparable prior year period. The improvement in operating cash in-flows is attributable primarily to the increase in net income. Our working capital balances can vary significantly quarter to quarter depending on the payment terms and timing of delivery on key contracts.

During the six months ended June 30, 2008, cash flows required by investing activities of continued operations totaled \$88.9 million, primarily consisting of amounts required to fund capital expenditures of \$90.5 million. Capital expenditures increased from the prior year period, reflecting investment in subsea intervention assets, principally for Energy Production Systems. Additionally, proceeds from the disposal of assets during the first six months of 2008 were \$1.6 million compared to \$63.6 million in the same period in 2007. During the first quarter of 2007, we sold and leased back land and property in Houston, Texas.

Cash provided by financing activities was \$51.9 million for the first half of 2008 which increased from \$6.7 million for the six months ended June 30, 2007. We repurchased 2.9 million shares for \$169.8 million under our 30 million share repurchase authorization. To fund these repurchases, we drew a net \$191.0 million under our commercial paper program compared to \$137.8 million during the comparable period in 2007. Additionally, we recognized excess tax benefits of \$20.9 million in 2008 related to stock awards that vested or were exercised.

### Debt and Liquidity

The following is a summary of our credit facilities at June 30, 2008:

(In millions)			Commercial	Letters		
Description	Commitment Amount	Debt Outstanding	Paper Outstanding (a)	of Credit (b)	Unused Capacity	Maturity
Five-year revolving credit facility	\$ 600.0	\$	\$ 294.0	\$ 21.3	\$ 284.7	December 2012
One-year revolving credit facility	5.0	\$			5.0	December 2008
	<b>\$ 605.0</b>	<b>\$</b>	<b>\$ 294.0</b>	<b>\$ 21.3</b>	<b>\$ 289.7</b>	

- (a) Under our commercial paper program, we have the ability to access up to \$500.0 million of short-term financing through our commercial paper dealers. Our available capacity under our \$600 million five-year revolving credit facility is reduced by any outstanding commercial paper.
- (b) The \$600 million five-year revolving credit facility allows us to obtain a total of \$150.0 million in standby letters of credit. Our available capacity is reduced by any outstanding letters of credit associated with this facility.

Committed credit available under our five-year revolving credit facility maturing in December 2012 provided the ability to refinance our commercial paper obligations on a long-term basis. Therefore, at June 30, 2008, as we have both the ability and intent to refinance these obligations on a long-term basis, our commercial paper borrowings were classified as long-term on the consolidated balance sheets.

### Outlook

## Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

We plan to meet our cash requirements in the remainder of 2008 with cash generated from operations. We intend to continue to expand our Energy Systems operating facilities and our light well intervention capabilities, and we are projecting to spend \$165.0 million in 2008 to carry out these activities. Additionally, we intend to contribute \$50.0 million to our pension plans in 2008.

We received \$150.5 million on July 31, 2008 in a dividend payment from JBT Corporation, in connection with the spin-off of 100% of our FoodTech and Airport Systems businesses to our shareholders. Our Board of Directors approved a \$95.0 million increase in our stock

repurchase authorization, and we will use \$95.0 million of the \$150.5 million dividend to effect such stock repurchase. The remaining proceeds of the cash dividend will be used to retire existing debt. Further, we expect to continue our stock repurchases previously authorized by our Board, with the timing and amounts of these repurchases dependent upon market conditions.

We have committed credit facilities totaling \$605.0 million which we expect to utilize if working capital temporarily increases in response to market demand, and when opportunities for business acquisitions or mergers meet our standards. We continue to evaluate acquisitions, divestitures and joint ventures in the ordinary course of business.

### **CRITICAL ACCOUNTING ESTIMATES**

Refer to our Annual Report on Form 10-K for the year ended December 31, 2007 for a discussion of our critical accounting estimates. During the three months ended June 30, 2008, there were no material changes in our judgments and assumptions associated with the development of our critical accounting estimates.

### **RECENTLY ISSUED ACCOUNTING STANDARDS**

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements*, an amendment of ARB No. 51. SFAS No. 160 will standardize the accounting for and reporting of minority interests in the financial statements, which will be presented as noncontrolling interests and classified as a component of equity. In addition, statements of operations will report consolidated net income before an allocation to both the parent and the noncontrolling interest. This new presentation will have an impact on the basic financial statements as well as the disclosures to clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owner. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. We have not yet determined the impact, if any, that the adoption of SFAS No. 160 will have on our results of operations or financial position.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133. SFAS No. 161 requires enhanced disclosures regarding derivative instruments and hedging activities, enabling a better understanding of their effects on an entity's financial position, financial performance and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, and is effective for us at January 1, 2009.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in reported market risks from the information reported in our Annual Report on Form 10-K for the year ended December 31, 2007.

### **ITEM 4. CONTROLS AND PROCEDURES**

Under the direction of our principal executive officer and principal financial officer, we have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the *Exchange Act*)) as of June 30, 2008. We have concluded that our disclosure controls and procedures were

- i) effective in ensuring that information required to be disclosed is recorded, processed, summarized and reported within time periods specified in the SEC's rules and forms; and
  - ii) effective in ensuring that information required to be disclosed is accumulated and communicated to management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.
- There were no changes in controls identified in the evaluation for the quarter ended June 30, 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting, as defined in Rule 13a-15(f) under the Exchange Act.

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors

FMC Technologies, Inc.:

We have reviewed the accompanying consolidated balance sheet of FMC Technologies, Inc. and consolidated subsidiaries as of June 30, 2008, and the related consolidated statements of income for the three-month and six-month periods ended June 30, 2008 and 2007, and the related consolidated statements of cash flows for the six-month periods ended June 30, 2008 and 2007. These consolidated financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of FMC Technologies, Inc. and consolidated subsidiaries as of December 31, 2007, and the related consolidated statements of income, cash flows and changes in stockholders' equity for the year then ended (not presented herein); and in our report dated February 29, 2008, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2007, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ KPMG LLP

Chicago, Illinois  
August 6, 2008

**PART II OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

There have been no material legal proceedings identified or material developments in existing legal proceedings noted during the six months ended June 30, 2008.

**ITEM 1A. RISK FACTORS**

As of the date of this filing, except as noted below, there have been no material changes in our Risk Factors as set forth in Item 1A to Part I of our Form 10-K for the year ended December 31, 2007. The following risk factor is in addition to, and should be read in conjunction with, the risk factors disclosed in our 2007 annual Report on Form 10-K.

*Our businesses are subject to a variety of governmental regulations.*

We are exposed to a variety of federal, state, local and international laws and regulations relating to matters such as environmental, health and safety, labor and employment, import/export control, currency exchange, bribery and corruption and taxation. These laws and regulations are complex, change frequently and have tended to become more stringent over time. In the event the scope of these laws and regulations expand in the future, the incremental cost of compliance could adversely impact our financial condition, results of operations or cash flows.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

We had no unregistered sales of equity securities during the three months ended June 30, 2008. The following table summarizes repurchases of our common stock during the three months ended June 30, 2008.

**ISSUER PURCHASES OF EQUITY SECURITIES**

Period		Total Number of Shares Purchased (a)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (b)	Maximum Number of Shares that May Yet Be Purchased under the Plans or Programs (b)
				Announced Plans or Programs (b)	under the Plans or Programs (b)
April 1, 2008	April 30, 2008	780,240	\$ 62.17	770,200	11,186,691
May 1, 2008	May 31, 2008	270,390	\$ 68.85	262,000	10,924,691
June 1, 2008	June 30, 2008	216,186	\$ 73.53	207,140	10,717,551
Total		1,266,816	\$ 65.53	1,239,340	10,717,551 (c)

- (a) Represents 1,239,340 shares of common stock repurchased and held in treasury and 27,476 shares of common stock purchased and held in an employee benefit trust established for the FMC Technologies, Inc. Non-Qualified Savings and Investment Plan. In addition to these shares purchased on the open market, we sold 76,610 shares of registered common stock held in this trust, as directed by the beneficiaries, during the three months ended June 30, 2008.
- (b) In 2005, we announced a repurchase plan approved by our Board of Directors authorizing the repurchase of up to two million shares of our outstanding common stock through open market purchases. The Board of Directors has authorized extensions of this program adding five million shares in February 2006 and eight million shares in February 2007 for a total of fifteen million shares of common stock authorized for repurchase. As a result of the two-for-one stock split on August 31, 2007, the authorization was increased to 30 million shares.
- (c) On July 12, 2008, we were authorized to repurchase \$95.0 million of our issued and outstanding common stock in addition to the 10,717,551 maximum number of shares that may yet be purchased under our previously authorized plans. The new repurchase authorization will expire on August 1, 2009.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None



**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Annual Meeting of Stockholders was held on May 9, 2008 for the purpose of re-electing three directors, approving the material terms of the performance goals under our Incentive Compensation and Stock Plan and voting on any other business properly brought before the meeting.

All of the nominees for directors, as listed in the proxy statement, were re-elected by the following votes:

C. Maury Devine	For:	115,977,332 votes
	Withheld:	3,971,749 votes
Thomas M. Hamilton	For:	115,936,608 votes
	Withheld:	4,012,473 votes
Richard A. Pattarozzi	For:	115,443,297 votes
	Withheld:	4,505,784 votes

The following directors terms of office continued after the meeting: Mike R. Bowlin, Philip J. Burguieres, Peter D. Kinnear, Asbjørn Larsen, Edward J. Mooney, Joseph H. Netherland, James M. Ringler, and James R. Thompson.

All material terms of the performance goals under our Incentive Compensation and Stock Plan were approved by the following votes:

Terms of performance goals	For:	111,404,217 votes
	Against:	7,757,289 votes
	Abstain:	1,630,351 votes

There was no other business voted upon at the meeting.

**ITEM 5. OTHER INFORMATION**

None

**ITEM 6. EXHIBITS**

(a) Exhibits

Number in Exhibit Table	Description
2.1	Separation and Distribution Agreement between FMC Technologies, Inc. and John Bean Technologies Corporation, (incorporated by reference from Exhibit 2.1 on Form 8-K filed on August 6, 2008)
3.1	Registrant's Amended and Restated Certificate of Incorporation (incorporated by reference from Exhibit 3.1 to the Form S-1/A filed on April 4, 2001).
3.2	Registrant's Amended and Restated Bylaws (incorporated by reference from Exhibit 3.2 to the Form S-1/A filed on April 4, 2001).
10.7(e)	Amended and Restated FMC Technologies, Inc. Salaried Employees Equivalent Retirement Plan.
10.9(d)	Amended and Restated FMC Technologies, Inc. Non-Qualified Savings and Investment Plan.
10.15	Tax Sharing Agreement between FMC Technologies, Inc. and John Bean Technologies Corporation, (incorporated by reference from Exhibit 10.1 on Form 8-K filed on August 6, 2008)
15	Letter re: unaudited interim financial information.
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a).



Edgar Filing: FMC TECHNOLOGIES INC - Form 10-Q

- 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a).
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FMC TECHNOLOGIES, INC.  
(Registrant)

/s/ Jay A. Nutt  
Jay A. Nutt  
Controller and duly authorized officer

Date: August 6, 2008

EXHIBIT INDEX

<b>Number in Exhibit Table</b>	<b>Description</b>
2.1	Separation and Distribution Agreement between FMC Technologies, Inc. and John Bean Technologies Corporation, (incorporated by reference from Exhibit 2.1 on Form 8-K filed on August 6, 2008)
3.1	Registrant's Amended and Restated Certificate of Incorporation (incorporated by reference from Exhibit 3.1 to the Form S-1/A filed on April 4, 2001).
3.2	Registrant's Amended and Restated Bylaws (incorporated by reference from Exhibit 3.2 to the Form S-1/A filed on April 4, 2001).
10.7(e)	Amended and Restated FMC Technologies, Inc. Salaried Employees' Equivalent Retirement Plan.
10.9(d)	Amended and Restated FMC Technologies, Inc. Non-Qualified Savings and Investment Plan.
10.15	Tax Sharing Agreement between FMC Technologies, Inc. and John Bean Technologies Corporation, (incorporated by reference from Exhibit 10.1 on Form 8-K filed on August 6, 2008)
15	Letter re: unaudited interim financial information.
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a).
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a).
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.