Form 6-K
December 02, 2010
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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 6-K

Report of Foreign Private Issuer
Pursuant to Rule 13a-16 or 15d-16 under
the Securities Exchange Act of 1934

For the month of December 2010

Commission File Number 1-14522

# Open Joint Stock Company Vimpel-Communications 

(Translation of registrant $s$ name into English)

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

$$
\text { Form 20-F x Form 40-F }{ }^{*}
$$

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): $\qquad$

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): $\qquad$

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes * No x

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): $\underline{82-}$

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## OPEN JOINT STOCK COMPANY

VIMPEL-COMMUNICATIONS
(Registrant)
Date: December 2, 2010

| By: | /s/ | Elena Shmatova |
| :--- | :---: | :---: |
| Name: |  | Elena Shmatova |
| Title: | General Director |  |

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Amsterdam and New York (December 2, 2010) - VimpelCom Ltd (VimpelCom or the Company ) (NYSE: VIP), a leading international provider of telecommunications services, today announced its operating and financial results for the quarter ended September 30, 2010.

## Third Quarter Highlights:

Number of mobile subscriptions increased to 92.0 million (up $40.7 \%$ y-o-y); broadband subscriptions grew to 3.1 million (up $58.8 \%$ y-o-y)

Net operating revenues increased by $24.1 \%$ y-o-y to $\$ 2.8$ billion

Adjusted OIBDA* reached $\$ 1.4$ billion (up $20.0 \%$ y-o-y); consolidated OIBDA margin was $48.8 \%$

Net income attributable to VimpelCom Ltd was $\$ 495.9$ million (up $14.1 \%$ y-o-y)

Net cash from operating activities was $\$ 1,096.8$ million (up $3.1 \%$ y-o-y)

Capex was $\$ 520.1$ million and year-to-date Capex was $\$ 1,080.9$ million

Net debt during the quarter increased by $\$ 46$ million primarily as a result of payment for the OJSC VimpelCom squeeze out, partially offset by cash generated by operating activities

## Recent Developments:

The Ukrainian Anti-Monopoly Committee confirmed its prior approval of the transaction to combine OJSC VimpelCom and Kyivstar GSM under VimpelCom Ltd

VimpelCom Group issued ruble bonds with five-year maturity in the amount of approximately $\$ 658$ million to refinance its US dollar denominated debt

Commercial launch of 3G networks in Kazakhstan and Kyrgyzstan

Signed an agreement to combine VimpelCom and Weather to create a new global telecom group

The Supervisory Board of VimpelCom Ltd declared the payment of an interim dividend in 2010 of US $\$ 0.46$ per American depositary share

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

* Hereafter Adjusted OIBDA is referred to as OIBDA and Adjusted OIBDA margin is referred to as OIBDA margin (See definitions of Adjusted OIBDA and Adjusted OIBDA margin in Attachment A)

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Consolidated Financial Results*

|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| CONSOLIDATED OPERATIONS (US\$, millions) | 3Q 10 | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Net operating revenues | $2,824.4$ | $2,275.8$ | $24.1 \%$ | $2,641.6$ | $6.9 \%$ |
| Adjusted OIBDA | $1,37.7$ | $1,148.3$ | $20.0 \%$ | $1,261.8$ | $9.2 \%$ |
| Adjusted OIBDA margin, $\%$ | $48.8 \%$ | $50.5 \%$ |  | $47.8 \%$ |  |
| SG\&A | 799.1 | 599.2 | $33.4 \%$ | 766.4 | $4.3 \%$ |
| SG\&A percentage | $28.3 \%$ | $26.3 \%$ |  | $29.0 \%$ |  |
| Net income attributable to VimpelCom Ltd. | 495.9 | 434.5 | $14.1 \%$ | 334.7 | $48.2 \%$ |
| Net income attributable to VimpelCom Ltd. per ADS, basic (US\$) | 0.39 | 0.44 |  | 0.28 |  |
| Net cash from operating activities | $1,096.8$ | $1,064.1$ | $3.1 \%$ | $1,000.9$ | $9.6 \%$ |
| Capital expenditures | 520.1 | 123.2 | $322.2 \%$ | 381.4 | $36.4 \%$ |
| ROCE, $\%$ | $21.5 \%$ | $19.8 \%$ |  | $22.7 \%$ |  |

Commenting on the results, VimpelCom s Chief Executive Officer, Alexander Izosimov, said, Our third quarter results reflect the macroeconomic situation in the countries where we operate, consolidation of Kyivstar and seasonal effects typical for the summer period. Our quarterly revenues reached $\$ 2.8$ billion, while the OIBDA margin remained in the high 40 s. Our focus on profitability and cash flow generation helped to substantially increase net income, while keeping ROCE above $20 \%$. The strength of our cash flows allowed us to declare a sizeable interim dividend of $\$ 600$ million.

Our increased scale and financial strength position us well to capture opportunities and strategic benefits of industry consolidation. Our recently announced agreement with Weather Investments is a significant step in this direction. Given the size and complexity of the transaction, we are satisfied with the progress made thus far. We remain committed and continue to move forward as outlined in our October 4th announcement. We are working towards fulfilling all necessary conditions precedent, including obtaining approval of VimpelCom s Supervisory Board and securing the necessary regulatory approvals and anticipate the closing in the first half of 2011.

Mr. Izosimov continued, However, while scale is an important strength in a rapidly evolving telecom industry, it is critical to sustain competitive positions in the core markets. We are clearly dissatisfied with our recent loss of market share in the Russian mobile market. The new management team in Russia already started to implement a set of measures to regain momentum in our business development. This includes prioritized network expansion, distribution optimization and pricing efficiency with focused plans for each region, to strengthen and facilitate the development of our business. We understand that our strategy requires certain time, strong focus on execution and resources, but we are confident that VimpelCom will restore its market positions.

* Please see the consolidated results on a pro-forma basis in the Attachment G.

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

| CONSOLIDATED OPERATIONS (US\$, millions) | 3Q 10 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 30 } 09 \end{gathered}$ | 3Q 09 | $\begin{gathered} \text { YTD } \\ 3010 \end{gathered}$ | $\begin{aligned} & \text { YTD 3Q 10/ } \\ & \text { YTD 3Q } 09 \end{aligned}$ | $\begin{gathered} \text { YTD } \\ 3009 \end{gathered}$ | $\begin{gathered} \text { YTD } \\ 3008 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated revenue | 2,824.4 | 24.1\% | 2,275.8 | 7,697.2 | 20.4\% | 6,394.3 | 7,561.6 |
| Russia | 2,099.4 | 7.5\% | 1,953.0 | 6,059.9 | 11.1\% | 5,452.2 | 6,462.4 |
| Ukraine | 426.0 | 652.7\% | 56.6 | 781.4 | 403.8\% | 155.1 | 210.2 |
| CIS | 361.0 | 21.5\% | 297.0 | 992.0 | 15.0\% | 862.3 | 934.6 |
| Consolidated adjusted OIBDA | 1,377.7 | 20.0\% | 1,148.3 | 3,680.7 | 15.6\% | 3,184.6 | 3,735.9 |
| \% | 48.8\% |  | 50.5\% | 47.8\% |  | 49.8\% | 49.4\% |
| Russia | 987.9 | -0.7\% | 995.0 | 2,862.5 | 4.2\% | 2,748.0 | 3,267.7 |
| \% | 47.1\% |  | 50.9\% | 47.2\% |  | 50.4\% | 50.6\% |
| Ukraine | 242.2 | 1901.7\% | 12.1 | 416.9 | 1362.8\% | 28.5 | 11.0 |
| \% | 56.9\% |  | 21.4\% | 53.4\% |  | 18.4\% | 5.2\% |
| CIS | 176.0 | 13.8\% | 154.7 | 477.5 | 10.1\% | 433.8 | 459.2 |
| \% | 48.8\% |  | 52.1\% | 48.1\% |  | 50.3\% | 49.1\% |

Consolidated net operating revenues increased by $\$ 548.6$ million or $24.1 \%$ year-on-year mainly due to the consolidation of Kyivstar, which contributed $\$ 376.6$ million, as well as organic revenue growth of $\$ 146.4$ million in Russia and $\$ 34.7$ million in the CIS.

Quarterly, net operating revenue increased by $\$ 182.8$ million or $6.9 \%$, mainly due to $\$ 115.4$ million growth from Ukraine and $\$ 82.4$ million revenue growth from Russia and the CIS. Sequential growth in key areas was mainly driven by increases in the active customer base, coupled with growing usage and seasonally higher roaming revenues.

Consolidated OIBDA improved year-on-year by $\$ 229.4$ million. Ukraine and the CIS were the main contributors adding $\$ 230.1$ million and $\$ 21.3$ million respectively. Overall OIBDA margin decreased 1.7 percentage points from $50.5 \%$ to $48.8 \%$ year-on-year primarily due to resumed market investments in Russia partly offset by margin improvement in Ukraine.

OIBDA increased on a sequential basis by $\$ 115.9$ million or $9.2 \%$. This growth reflects decline in interconnect costs in Ukraine and ongoing cost control measures. The current consolidated OIBDA margin in high 40 s reflects the steady state of our business and is in line with our expectations.

Consolidated Capex increased by $\$ 396.8$ million or $322.2 \%$ year-on-year following a return to our normal investment profile. The last twelve months Capex-to-revenue ratio was $15.0 \%$.

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Russia - Business Context, Operations and Financial Results

Russia is the largest and most important part of our business. During 2010, our competitive position in the mobile segment weakened due to insufficient investments in network development made in the past six quarters. In addition, lack of focused activities on the market led to stagnation and quality erosion of our active customer base. As a result, mobile revenue growth rates year-on-year and quarter-on-quarter, although solid for a saturated market, were lower than those of our competitors.

Our key priority is to regain momentum and reverse the negative trend in the quality of our active customer base in the mobile segment. We intend to close the gap in the mobile data segment and see it not only as a new source of revenue, but increasingly as an important element influencing the loyalty of our customers. We are revising our approach to distribution, focusing on smart pricing and loyalty programs backed by further strengthening of our presence in retail and properly balanced capital investments.

Our fixed-line business performed well during the quarter with strong sequential growth in the wholesale business and corporate segment, reflecting our increased sales efforts and growing demand for data services. The consumer side of the fixed segment, mainly represented by FTTB technology, also showed positive dynamics with revenue growth of $30 \%$ year-on-year and $4 \%$ quarter-on-quarter. We continue to expand our unique high-quality IPTV product, which is currently available to customers in 13 cities.

Russian consolidated fixed and mobile OIBDA margin decreased year-on-year from $50.9 \%$ to $47.0 \%$, which we see as the normal operational level after we resumed our investments into the market and new products, limited during 2009. Our mobile OIBDA margin, although slightly down quarter-on-quarter, remains above $50 \%$.

We have already accelerated our investments in scale and quality of our networks. CAPEX in 3Q2010 increased 59\% sequentially and more than threefold year-on-year. Despite much higher investments, our ROIC remained stable, reflecting our continued efforts in profitability and cash generation.

|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| RUSSIA (RUR millions) | $\mathbf{3 Q 1 0}$ | $\mathbf{3 Q} \mathbf{0 9}$ | $\mathbf{3 Q} \mathbf{0 9}$ | 2Q 10 | 2Q 10 |
| Net operating revenues | 64,284 | 61,211 | $5.0 \%$ | 61,738 | $4.1 \%$ |
| Adjusted OIBDA | 30,244 | 31,166 | $-3.0 \%$ | 29,114 | $3.9 \%$ |
| Adjusted OIBDA margin, $\%$ | $47.0 \%$ | $50.9 \%$ |  | $47.2 \%$ |  |
| SG\&A | 17,263 | 15,427 | $11.9 \%$ | 16,891 | $2.2 \%$ |
| including Sales \& Marketing Expenses | 6,057 | 4,940 | $22.6 \%$ | 5,594 | $8.3 \%$ |
| including General \& Administrative Costs | 11,206 | 10,487 | $6.9 \%$ | 11,297 | $-0.8 \%$ |
| SG\&A percentage | $26.9 \%$ | $25.2 \%$ |  | $27.4 \%$ |  |
| Capital expenditures | 11,715 | 2,829 | $314.1 \%$ | 7,364 | $59.1 \%$ |
| ROIC, $\%$ | $32.2 \%$ | $27.6 \%$ |  | $33.0 \%$ |  |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

| RUSSIA REVENUES* (RUR millions) | 3010 | 3009 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2010 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 64,284 | 61,211 | 5.0\% | 61,738 | 4.1\% |
| Mobile | 53,804 | 51,277 | 4.9\% | 51,825 | 3.8\% |
| including data revenue | 3,196 | 2,654 | 20.4\% | 2,997 | 6.6\% |
| Fixed-line | 10,480 | 9,934 | 5.5\% | 9,913 | 5.7\% |
| Business segment | 4,804 | 5,011 | -4.1\% | 4,614 | 4.1\% |
| Wholesale | 3,985 | 3,505 | 13.7\% | 3,668 | 8.6\% |
| Residential | 1,691 | 1,418 | 19.3\% | 1,631 | 3.7\% |
| including FTTB revenue | 1,241 | 953 | 30.2\% | 1,196 | 3.8\% |
| RUSSIA OIBDA DEVELOPMENT* (RUR millions) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q } 10 / \\ & \text { 2Q } 10 \end{aligned}$ |
| Adjusted OIBDA Total | 30,244 | 31,166 | -3.0\% | 29,114 | 3.9\% |
| Mobile | 27,130 | 28,047 | -3.3\% | 26,437 | 2.6\% |
| Fixed-line | 3,114 | 3,119 | -0.2\% | 2,677 | 16.3\% |
| Adjusted Total OIBDA margin, \% | 47.0\% | 50.9\% |  | 47.2\% |  |
| Mobile, \% | 50.4\% | 54.7\% |  | 51.0\% |  |
| Fixed-line, \% | 29.7\% | 31.4\% |  | 27.0\% |  |
| RUSSIA OPERATING DEVELOPMENT | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Mobile operations |  |  |  |  |  |
| Subscriptions ( 000) | 51,615 | 51,028 | 1.2\% | 50,912 | 1.4\% |
| including mobile broadband subscriptions | 1,500 | 896 | 67.4\% | 1,300 | 15.4\% |
| MOU, min | 222.1 | 213.6 | 4.0\% | 219.3 | 1.3\% |
| Adjusted MOU**, min | 227.8 | 216.7 | 5.1\% | 224.1 | 1.7\% |
| ARPU, RUR | 342.5 | 331.8 | 3.2\% | 329.9 | 3.8\% |
| Fixed-line operations |  |  |  |  |  |
| FTTB subscriptions ( 000) | 1,193 | 850 | 40.4\% | 1,131 | 5.5\% |
| FTTB ARPU, RUR | 360.1 | 389.8 | -7.6\% | 356.6 | 1.0\% |

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## VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Ukraine - Business Context, Operations and Pro-forma Financial Results*

In Ukraine, the macroeconomic situation continues to improve. In the telecom market, we observe a more stable competitive situation. This environment has supported a reversal in the previous negative revenue trend and we reported $3.6 \%$ year-on-year growth in consolidated revenues in Ukraine on a pro-forma basis. Sequentially, revenues increased $9.6 \%$ driven by increased subscriptions, usage and seasonally higher roaming.

After the Ukrainian Anti-Monopoly Committee sfinal decision on October 19 related to the Kyivstar transaction, we began the active phase of integrating our operations. We remain confident that we will be able to achieve the synergies as initially anticipated.

Quarterly operating highlights in Ukraine:

Our marketing activities focused on the price sensitive segment helped to reverse the trend and increase our active customer base, which was up $4.1 \%$ quarter-on-quarter

ARPU increased quarter-on-quarter by $7.3 \%$ and $4.4 \%$ year-on-year driven by continuous increase in usage and seasonal trends

Consolidated mobile OIBDA margin was up to $58.5 \%$ on the back of revenue growth and operational excellence

We remain one of the leaders in the Ukrainian broadband market in terms of new broadband subscriptions adding 50,000 customers, a $205.0 \%$ increase compared to 3Q09
SG\&A costs decreased by 75.5 million UAH or $8.0 \%$ year-on-year as a result of the ongoing operational excellence program started in 2009, and helped drive substantial improvements in the OIBDA margin. Quarter-on-quarter SG\&A costs grew just $2.3 \%$ despite the substantial growth in revenues.

Capital expenditures were up $6.7 \%$ year-on-year but down quarter-on-quarter mostly due to delayed deliveries, which we expect in the fourth quarter of 2010. We continue to invest in the development of our business with Capex/Revenue expected to be at around $15 \%$ calculated on an actual annualized basis. We see the development of our fixed data networks as a priority.

Overall, we see further recovery of the Ukrainian telecom market and are confident in sustaining our leadership position.

* Ukraine reporting segment includes operations of Kyivstar, URS and GTI. Pro forma basis means that the numbers are presented assuming that the business combination with Kyivstar had taken place on January 1, 2009


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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| UKRAINE PRO-FORMA (UAH millions) | $\mathbf{3 Q} \mathbf{1 0}$ | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Net operating revenues | $3,365.4$ | $3,247.0$ | $3.6 \%$ | $3,071.0$ | $9.6 \%$ |
| Adjusted OIBDA | $1,913.2$ | $1,629.0$ | $17.4 \%$ | $1,663.0$ | $15.0 \%$ |
| Adjusted OIBDA margin, $\%$ | $56.8 \%$ | $50.2 \%$ |  | $54.2 \%$ |  |
| SG\&A | 873.5 | 949.0 | $-8.0 \%$ | 854.0 | $2.3 \%$ |
| including Sales \& Marketing Expenses | 167.3 | 223.0 | $-25.0 \%$ | 165.0 | $1.4 \%$ |
| including General \& Administrative Costs | 706.2 | 726.0 | $-2.7 \%$ | 689.0 | $2.5 \%$ |
| SG\&A percentage | $26.0 \%$ | $29.2 \%$ |  | $27.8 \%$ |  |
| Capital expenditures | 403.3 | 378.0 | $6.7 \%$ | 538.0 | $-25.0 \%$ |


|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | :--- | :--- | ---: | ---: | ---: |
| UKRAINE PRO-FORMA REVENUES (UAH millions) | $\mathbf{3 Q ~ 1 0}$ | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Net operating revenues | $3,365.4$ | $3,247.0$ | $3.6 \%$ | $3,071.0$ | $9.6 \%$ |
| Mobile | $3,239.4$ | $3,093.0$ | $4.7 \%$ | $2,928.0$ | $10.6 \%$ |
| Fixed-line | 126.0 | 154.0 | $-18.2 \%$ | 143.0 | $-11.9 \%$ |
| Business segment | 74.9 | 83.0 | $-9.8 \%$ | 73.0 | $2.6 \%$ |
| Wholesale | 27.2 | 58.0 | $-53.1 \%$ | 47.0 | $-42.1 \%$ |
| Residential | 23.9 | 13.0 | $83.8 \%$ | 23.0 | $3.9 \%$ |


|  |  |  | 3Q 10/ | 3Q 10/ |
| :--- | :--- | :--- | :--- | :--- |
| UKRAINE PRO-FORMA OIBDA DEVELOPMENT (UAH millions) | $\mathbf{3 Q} \mathbf{1 0}$ | 3Q 09 | 3Q 09 | 2Q 10 |
| 2Q 10 |  |  |  |  |


|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | :---: | ---: | :---: | :---: | :---: |
| UKRAINE ACTUAL (UAH millions) | $\mathbf{3 Q ~ 1 0}$ | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Net operating revenues | $3,365.4$ | 441.7 | $661.9 \%$ | $2,461.3$ | $36.7 \%$ |
| Adjusted OIBDA Total | $1,913.2$ | 94.5 | $1924.6 \%$ | $1,304.4$ | $46.7 \%$ |
| Net income/(loss) attributable to VimpelCom Ltd. | 587.3 | -296.6 | $\mathrm{n} / \mathrm{a}$ | 236.1 | $148.8 \%$ |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

| UKRAINE PRO-FORMA OPERATING DEVELOPMENT | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q 09 } \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile operations |  |  |  |  |  |
| Subscriptions ( 000) | 25,057 | 24,484 | 2.3\% | 24,059 | 4.1\% |
| MOU, min | 433.2 | 330.6 | 31.0\% | 426.7 | 1.5\% |
| ARPU mobile, UAH | 42.6 | 40.8 | 4.4\% | 39.7 | 7.3\% |
| ARPU mobile, US\$ | 5.4 | 5.3 | 1.9\% | 5.0 | 8.0\% |
| Fixed-line operations |  |  |  |  |  |
| Broadband subscriptions ( 000) | 213.8 | 70.1 | 205.0\% | 164.0 | 30.4\% |
| Broadband ARPU, UAH | 38.0 | 53.1 | -28.4\% | 42.8 | -11.2\% |
| Broadband ARPU, US\$ | 4.8 | 6.8 | -29.4\% | 5.4 | -11.1\% |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## CIS - Business Context, Operations and Financial Results *

In the CIS, we achieved considerable organic revenue growth both on a year-on-year and quarter-on-quarter basis. The results from our largest CIS market, Kazakhstan, continued to demonstrate strong dynamics, with robust revenue growth and high OIBDA margin. During the quarter, we achieved double-digit revenue growth in Georgia and Tajikistan, and we saw a reversal of negative market trends in Uzbekistan and accelerated recovery in Kyrgyzstan.

CIS mobile subscriptions grew to almost 15 million representing a $22.8 \%$ increase year-on-year

Net operating revenues reached $\$ 361.0$ million, an increase of $21.5 \%$ year-on-year including a $11.7 \%$ organic growth; consolidated CIS OIBDA margin remains strong at $48.8 \%$, in line with our targeted level of high 40 s

In Kazakhstan, growth in revenue was over $12 \%$ in local currency year-on-year and $7.6 \%$ quarter-on-quarter, reflecting growth in both mobile and fixed operations

Total number of broadband subscriptions increased $178.7 \%$ year-on-year and $15.0 \%$ quarter-on-quarter as we continue to develop our broadband projects in Kazakhstan, Uzbekistan and Armenia

Year-on-year growth of selling and marketing expenses is due to consolidation of Kyrgyzstan and substantial growth in subscription base there. Sequential increase addresses competitive situation in Armenia and Uzbekistan and ongoing business expansion in our core markets

Capex for the CIS markets increased substantially both year-on-year and quarter-on-quarter to support our network expansion, which is mainly focused on increasing mobile penetration and investments in fixed networks.
Overall, we are pleased with the results from our CIS business unit. We continue to invest in the region and expect to benefit from growing penetration of voice and data services.

| CIS OPERATIONS (US\$ millions) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 361.0 | 297.0 | 21.5\% | 336.2 | 7.4\% |
| Adjusted OIBDA | 176.0 | 154.7 | 13.8\% | 161.9 | 8.7\% |
| Adjusted OIBDA margin, \% | 48.8\% | 52.1\% |  | 48.2\% |  |
| SG\&A | 94.6 | 73.3 | 29.1\% | 90.1 | 5.0\% |
| including Sales \& Marketing Expenses | 26.2 | 20.5 | 27.8\% | 21.4 | 22.4\% |
| including General \& Administrative Costs | 68.4 | 52.8 | 29.5\% | 68.7 | -0.4\% |
| SG\&A percentage | 26.2\% | 24.7\% |  | 26.8\% |  |
| Capital expenditures | 78.3 | 21.5 | 264.2\% | 70.6 | 10.9\% |
| ROIC, \% | 10.8\% | 11.5\% |  | 10.0\% |  |
| Mobile subscriptions ( 000) | 14,782 | 12,036 | 22.8\% | 13,875 | 6.5\% |
| including mobile broadband subscriptions | 20.3 | 0.0 | n/a | 17.1 | 18.7\% |
| Broadband fixed-line subscriptions ( 000) | 74.4 | 26.7 | 178.7\% | 64.7 | 15.0\% |

* CIS operations include operations in Kazakhstan, Uzbekistan, Armenia, Kyrgyzstan (since 1Q10), Tajikistan, and Georgia.


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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## South-East Asia Overview

Our Vietnamese joint-venture maintained its operations on a limited level during the third quarter as shareholders negotiations continued on the optimal way of further financing and expanding the business. We do not consolidate the Vietnamese operations in our financial reporting.

In Cambodia, recently we managed to reverse the negative trends stemming from regulatory action earlier this year. Although the quarterly results were slightly below our expectations, we are confident that our business in Cambodia will be on track by the end of the year.


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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

For more information on financial and operating data for specific countries, as well as reconciliation of OIBDA, please refer to the supplementary file FinancialOperatingQ32010.xls on our website at http://www.vimpelcom.com/news/qrep.wbp.

The Company s management will discuss its third quarter 2010 results during a conference call and slide presentation on December 2, 2010 at 4:30 pm CET, (10:30 am US ET). The call and slide presentation may be accessed via webcast at the following URL address http://www.vimpelcom.com. The conference call replay will be available through December 9, 2010. The slide presentation webcast will also be available for download on VimpelCom s website http://www.vimpelcom.com.

VimpelCom consists of telecommunications operators providing voice and data services through a range of wireless, fixed and broadband technologies. The VimpelCom group is headquartered in Amsterdam and has operations in Russia, Ukraine, Kazakhstan, Uzbekistan, Tajikistan, Georgia, Armenia, Kyrgyzstan, Vietnam and Cambodia, covering territory with a total population of about 345 million. VimpelCom operating companies provide services under the Beeline and Kyivstar brands. VimpelCom s ADSs are listed on the New York Stock Exchange under the symbol VIP .

This press release contains forward-looking statements, as the phrase is defined in Section 27A of the Securities Act and Section 21E of the Exchange Act. These statements include those relating to our transaction with Weather Investments, realization of synergies in Ukraine and the expected growth and development of our operations. These and other forward-looking statements are based on management s best assessment of the Company s strategic and financial position and of future market conditions and trends. These discussions involve risks and uncertainties. The actual outcome may differ materially from these statements as a result of continued volatility in the economies in the markets in which the Company operates, unforeseen developments from competition, governmental regulation of the telecommunications industries, general political uncertainties in the markets in which the Company operates and/or litigation with third parties. In addition, there can be no assurance that all of the conditions precedent to completion of our transaction with Weather Investments will be satisfied. The actual outcome may also differ materially if the Company is unable to obtain all necessary corporate approvals relating to its business, if the Company is unable to successfully integrate its Ukrainian operations and other newly-acquired businesses and other factors. There can be no assurance that such risks and uncertainties will not have a material adverse effect on the Company. Certain factors that could cause actual results to differ materially from those discussed in any forward-looking statements include the risk factors described in the Company s registration statement on Form F-4 filed with the U.S. Securities and Exchange Commission (the SEC ), OJSC VimpelCom s public filings with the SEC, including its Annual Report on Form 20-F for the year ended December 31, 2009, and other public filings made by the Company with the SEC, which risk factors are incorporated herein by reference. The Company disclaims any obligation to update developments of these risk factors or to announce publicly any revision to any of the forward-looking statements contained in this release, or to make corrections to reflect future events or developments.

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Attachment A: Definitions

Adjusted OIBDA is a non-U.S. GAAP financial measure. Adjusted OIBDA, previously referred to as EBITDA or OIBDA by OJSC VimpelCom, is defined as operating income before depreciation, amortization and impairment loss. Our management uses adjusted OIBDA and adjusted OIBDA margin as supplemental performance measures and believes that adjusted OIBDA and adjusted OIBDA margin provide useful information to investors because they are indicators of the strength and performance of the Company s business operations, including its ability to fund discretionary spending, such as capital expenditures, acquisitions and other investments, as well as indicating its ability to incur and service debt. In addition, the components of adjusted OIBDA include the key revenue and expense items for which the Company soperating managers are responsible and upon which their performance is evaluated. Adjusted OIBDA also assists management and investors by increasing the comparability of the Company s performance against the performance of other telecommunications companies that provide OIBDA or EBITDA (earnings before interest, taxes, depreciation and amortization) information. This increased comparability is achieved by excluding the potentially inconsistent effects between periods or companies of depreciation, amortization and impairment loss, which items may significantly affect operating income between periods. However, our adjusted OIBDA results may not be directly comparable to other companies reported OIBDA or EBITDA results due to variances and adjustments in the components of OIBDA (including our calculation of adjusted OIBDA) or calculation measures. Additionally, a limitation of adjusted OIBDA s use as a performance measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenues or the need to replace capital equipment over time. Reconciliation of adjusted OIBDA to net income, the most directly comparable U.S. GAAP financial measure, is presented below in the reconciliation tables section as well as in the supplementary file FinancialOperatingQ22010.xls on our website at http://www.vimpelcom.com/news/qrep.wbp.

Adjusted OIBDA margin is a non-U.S. GAAP financial measure. We calculate adjusted OIBDA margin as adjusted OIBDA divided by net operating revenues, expressed as a percentage. Reconciliation of adjusted OIBDA margin to net income as a percentage of net operating revenues, the most directly comparable U.S. GAAP financial measure, is presented below in the reconciliation tables section as well as in the supplementary file FinancialOperatingQ12010.xls on our website at http://www.vimpelcom.com/news/qrep.wbp.

ARPU (Monthly Average Revenue per User) is calculated by dividing service revenue during the relevant period, including roaming revenue and interconnect revenue, but excluding revenue from connection fees, sales of handsets and accessories and other non-service revenue, by the average number of subscriptions during the period and dividing by the number of months in that period.

Broadband subscriptions are the customer contracts that served as a basis for revenue generating activity in the three months prior to the measurement date, as a result of activities including monthly internet access using FTTB, xDSL and WiFi technologies as well as mobile internet access via USB modems using 3G/HSDPA technologies.

Capital expenditures (Capex) - purchases of new equipment, new construction, upgrades, software, other long lived assets and related reasonable costs incurred prior to intended use of the non current asset, accounted at the earliest event of advance payment or delivery. Long-lived assets acquired in business combinations are not included in capital expenditures.

CIS Geographic Segment for the purpose of VimpelCom s reporting includes our operations in the following countries: Kazakhstan, Kyrgyzstan, Uzbekistan, Tajikistan, Armenia and Georgia. Starting from the second quarter 2010 OJSC VimpelCom s operation in Ukraine was included into a separate reporting segment together with Kyivstar and reported on a pro-forma basis for all periods starting from the first quarter of 2010.

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## VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

Free cash flow is a non-U.S. GAAP financial measure and is calculated as net income plus depreciation and amortization minus capital expenditures for the reported period (a quarter or a year, respectively). The Company believes that free cash flow provides useful information to investors because it is an indicator of our company s operational and financial performance and represents our ability to generate cash to maintain or expand our asset base. The Company also refers to free cash flow in determining its dividends. Free cash flow should not be considered in isolation as an alternative to operating cash flow or any other measure of the company s cash flows management. Reconciliation of free cash flow to net income, the most directly comparable U.S. GAAP financial measure, is presented below in the reconciliation tables section (Attachment C).

General and administrative costs ( $\mathbf{G \&} \mathbf{A}$ ) include salaries and outsourcing costs, including related social contributions required by law; stock price-based compensation expenses; repair and maintenance expenses; rent, including lease payments for base station sites; utilities; other miscellaneous expenses, such as insurance, operating taxes, license fees, and accounting, audit and legal fees.

Households passed are households located within buildings, in which indoor installation of all the FTTB equipment necessary to install terminal residential equipment has been completed.

SEA Geographic segment VimpelCom s operations in South-East Asia, which include operations in Cambodia and VimpelCom s respective equity in net results of operations of its Vietnamese associate entity GTEL-Mobile JSC ( GTEL-Mobile ).

Mobile subscriptions are SIM-cards registered in the system as of a measurement date, users of which generated revenue at any time during the three months prior to the measurement date. This includes revenue coming from any incoming and outgoing calls, subscription fee accruals, debits related to service, outgoing SMS, Multimedia Messaging Service (referred to as MMS), data transmission and receipt sessions, but does not include incoming SMS and MMS sent by VimpelCom or abandoned calls. VimpelCom statal number of mobile subscriptions also includes SIM-cards for use of mobile Internet service via USB modems.

Mobile services are wireless voice and data transmission services excluding WiFi.
MOU (Monthly Average Minutes of Use per User) is calculated by dividing the total number of minutes of usage for incoming and outgoing calls during the relevant period (excluding guest roamers) by the average number of mobile subscriptions during the period and dividing by the number of months in that period.

Net debt is a non-U.S. GAAP financial measure and is calculated as the sum of interest bearing long-term debt and short-term debt minus cash and cash equivalents. The Company believes that net debt provides useful information to investors because it shows the amount of debt outstanding to be paid after using available cash and cash equivalent, as well as short-term investments. Net debt should not be considered in isolation as an alternative to long-term debt and short-term debt, or any other measure of the company financial position. Reconciliation of net debt to long-term debt and short-term debt, the most directly comparable U.S. GAAP financial measures, is presented below in the reconciliation tables section.

Reportable segments The Company identified Russia mobile, Russia fixed-line, CIS mobile, CIS fixed-line, Ukraine mobile, Ukraine fixed-line and Asia mobile reporting segments based on the business activities in different geographical areas. Although Georgia is no longer a member of the CIS, consistent with VimpelCom s historic reporting practice VimpelCom continues to include Georgia in its CIS reporting segment. Mobile lines include activities for the providing of wireless telecommunication services to the Company s subscribers; fixed-line includes all activities for providing wireline telecommunication services, broadband and consumer Internet. Revenues and expenses are shown net of intercompany transactions within one geographical segment. Intersegment revenues and expenses between different geographical segments are eliminated at the consolidated level. Starting second quarter of 2010 VimpelCom also started to consider VimpelCom s respective equities in net results of operations of the Company s associates Morefront Holdings Ltd. and GTEL-Mobile as part of operations of Russia mobile and Asia mobile reporting segments, respectively, as well as VimpelCom s DVB-T and DVB-H activities were allocated to Russia fixed-line and Russia mobile segments, respectively. The comparative information was retrospectively adjusted.

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## VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

ROCE is a non-U.S. GAAP financial measure and is calculated as operating income for the last twelve months divided by the sum of net debt, total equity and redeemable noncontrolling interest calculated as an average of the quarter-end balances for the last four quarters. The Company believes that ROCE (return on capital employed) provides useful information to management of our company and investors because it is an indicator of our company s operational performance and represents a return on employed capital at the end of each reported period. Calculation of ROCE on the basis of U.S. GAAP financial measures is presented in the reconciliation tables section below (Attachment C).

ROIC is a non-U.S. GAAP financial measure and is calculated as operating income for the last twelve months divided by the sum of property and equipment, licenses, intangible assets, goodwill, software and frequency permissions as reflected on the balance sheet as of the end of the period. The Company believes that ROIC (return on invested capital) provides useful information to management of our company because it is an indicator of our company s operational performance and provides a useful indication of how profitably our company used its resources in each reportable segment over the reported period. Calculation of ROIC on the basis of U.S. GAAP financial measures is presented below in the reconciliation tables section below (Attachment C).

Sales and marketing costs (S\&M) include marketing, advertising and dealer commissions expenses.
Ukraine segment Due to change in the reporting structure of VimpelCom and in line with intentions made public by the Company in the previous quarter, Ukraine was considered to be a separate reporting segment apart from the CIS and includes the operations of VimpelCom s indirect Ukrainian subsidiaries Closed Joint Stock Company Ukrainian Radio Systems ( URS ) and Golden Telecom Limited Liability Company ( GT LLC )), as well as Kyivstar.

VAS (value added services) includes short messages ( SMS ), multimedia messages ( MMS ), caller number identification, call waiting, data transmission, mobile Internet, downloadable content and other services.

Voice revenue for the purpose of press-release voice revenue includes voice revenue generated by our subscribers, roaming revenues generated by our subscribers and guest roamers and interconnect revenue. In our annual report and annual report on Form 20-F we report each of these types of revenues separately.

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Attachment B: VimpelCom Ltd financial statements

## VimpelCom Ltd

## Unaudited Condensed Consolidated Statements of Income



## Basic EPS :

Net income attributable to VimpelCom per common share restated

| \$ | $\mathbf{0 . 3 9}$ | $\$$ | 0.44 | \$ | $\mathbf{1 . 0 5}$ | $\$$ |
| :--- | :--- | ---: | :--- | ---: | :--- | ---: |
| $\mathbf{1 , 2 9 1 , 2 3 2}$ | $1,012,862$ |  | $\mathbf{1 , 1 7 8 , 6 2 9}$ |  | $1,012,555$ |  |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## VimpelCom Ltd Unaudited Condensed Consolidated Balance Sheets

|  | September 30, December 31, <br> 2010 2009 <br> (In thousands of US dollars, except share amounts)  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 2,467,002 | \$ | 1,446,949 |
| Trade accounts receivable, net of allowance for doubtful accounts |  | 525,659 |  | 392,365 |
| Inventory |  | 83,620 |  | 61,919 |
| Deferred income taxes |  | 99,405 |  | 91,493 |
| Input value added tax |  | 143,908 |  | 96,994 |
| Due from related parties |  | 113,006 |  | 249,631 |
| Other current assets |  | 348,501 |  | 627,257 |
| Total current assets |  | 3,781,102 |  | 2,966,608 |
| Property and equipment, net |  | 6,480,385 |  | 5,561,569 |
| Telecommunications licenses, net |  | 583,221 |  | 542,597 |
| Goodwill |  | 6,943,143 |  | 3,284,293 |
| Other intangible assets, net |  | 1,629,117 |  | 700,365 |
| Software, net |  | 513,459 |  | 448,255 |
| Investments in associates |  | 440,952 |  | 436,767 |
| Other assets |  | 674,367 |  | 792,087 |
| Total assets | \$ | 21,045,746 | \$ | 14,732,541 |
| Liabilities, redeemable noncontrolling interest and equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Accounts payable | \$ | 749,750 | \$ | 545,690 |
| Due to employees |  | 149,032 |  | 113,368 |
| Due to related parties |  | 2,777 |  | 9,211 |
| Accrued liabilities |  | 393,797 |  | 315,666 |
| Taxes payable |  | 287,015 |  | 212,767 |
| Customer advances, net of VAT |  | 326,956 |  | 376,121 |
| Customer deposits |  | 28,412 |  | 28,386 |
| Short-term debt |  | 2,126,113 |  | 1,813,141 |
| Total current liabilities |  | 4,063,852 |  | 3,414,350 |
| Deferred income taxes |  | 787,178 |  | 596,472 |
| Long-term debt |  | 4,366,641 |  | 5,539,906 |
| Other non-current liabilities |  | 171,418 |  | 164,636 |
| Commitments, contingencies and uncertainties |  |  |  |  |
| Total liabilities |  | 9,389,088 |  | 9,715,364 |
| Redeemable noncontrolling interest |  | 518,664 |  | 508,668 |

Equity:

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

| Convertible voting preferred stock ( 0.001 US\$ nominal value per share), 200,000,000 shares authorized; $128,532,000$ shares issued and outstanding |  | 129 |  | 129 |
| :---: | :---: | :---: | :---: | :---: |
| Common stock ( 0.001 US\$ nominal value per share), $1,800,000,000$ shares authorized; 1,302,559,308 shares issued (December 31, 2009: 1,025,620,440); 1,291,232,105 shares outstanding (December 31, 2009: 1,014,291,580) |  | 1,303 |  | 1,026 |
| Additional paid-in capital |  | 6,294,869 |  | 1,142,594 |
| Retained earnings |  | 5,286,612 |  | 4,074,492 |
| Accumulated other comprehensive loss |  | $(497,816)$ |  | $(488,277)$ |
| Treasury stock, at cost, 11,327,203 shares of common stock (December 31, 2009: $11,328,860$ ) |  | $(223,406)$ |  | $(223,421)$ |
| Total VimpelCom shareholders equity |  | 10,861,692 |  | 4,506,543 |
| Noncontrolling interest |  | 276,302 |  | 1,966 |
| Total equity |  | 11,137,994 |  | 4,508,509 |
| Total liabilities, redeemable noncontrolling interest and equity | \$ | 21,045,746 | \$ | 14,732,541 |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## VimpelCom Ltd Unaudited Condensed Consolidated Statements of Cash Flows

Nine months ended
September 30,
20009
(In thousands of US dollars)

## Operating activities

| Net cash provided by operating activities | \$ 2,901,086 | \$ 2,761,844 |
| :---: | :---: | :---: |
| Investing activities |  |  |
| Purchases of property and equipment | $(750,530)$ | $(482,455)$ |
| Purchases of intangible assets | $(15,245)$ | $(13,067)$ |
| Purchases of software | $(145,591)$ | $(128,001)$ |
| Investments in associates |  | $(12,424)$ |
| Payment for shares in Golden Telecom | $(143,569)$ |  |
| Cash proceeds from Kyivstar aqcuisition | 167,077 |  |
| Acqusition of Foratec, net of cash acquired | $(36,372)$ |  |
| Cash increase due to Sky Mobile consolidation | 4,702 |  |
| Loan granted | $(5,305)$ |  |
| Loan receivable repayment | 22,910 |  |
| Proceeds from withdrawal of deposits | 435,166 |  |
| Purchases of other assets, net | $(15,065)$ | $(29,877)$ |
| Net cash provided by/(used in) investing activities | $(481,820)$ | $(665,824)$ |
| Financing activities |  |  |
| Proceeds from bank and other loans | 738,450 | 1,226,137 |
| Repayments of bank and other loans | $(1,589,976)$ | $(1,691,052)$ |
| Payments of fees in respect of debt issues | $(2,606)$ | $(51,516)$ |
| Share capital issued and paid | 905 |  |
| Share premium contributed | (225) | 5,412 |
| Purchase of noncontrolling interest in consolidated subsidiaries | $(12,594)$ | (439) |
| Payment of dividends | $(2,049)$ |  |
| Payment of dividends to noncontrolling interest | $(34,517)$ | (718) |
| Purchase of own shares | $(479,936)$ |  |
| Net proceeds from employee stock options | 27 |  |


| Net cash used in financing activities | $(\mathbf{1 , 3 8 2 , 5 2 1 )}$ | $(512,176)$ |
| :--- | ---: | ---: |
| Effect of exchange rate changes on cash and cash equivalents | $(\mathbf{1 6 , 6 9 1 )}$ | $\mathbf{2 3 , 7 8 8}$ |


| Net increase in cash and cash equivalents | $\mathbf{1 , 0 2 0 , 0 5 3}$ | $1,607,632$ |
| :--- | ---: | ---: |
| Cash and cash equivalents at beginning of period | $\mathbf{1 , 4 4 6 , 9 4 9}$ | 914,683 |
| Cash and cash equivalents at end of period | $\mathbf{\$ 2 , 4 6 7 , 0 0 2}$ | $\$ 2,522,315$ |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## VimpelCom Ltd Unaudited Condensed Consolidated Statements of Cash Flows (Continued)

|  | Nine months ended September 30, |  |
| :---: | :---: | :---: |
| Supplemental cash flow information |  |  |
| Cash paid during the period: |  |  |
| Income tax | \$ 490,468 | \$ 280,774 |
| Interest | 378,872 | 377,568 |
| Non-cash activities: |  |  |
| Accounts payable for property, equipment and other long-lived assets | 293,171 | 128,150 |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Attachment C: Reconciliation Tables (Unaudited)

## Reconciliation of Consolidated Adjusted OIBDA of VimpelCom

## (In millions of US\$)

|  | 3Q 10 | 3Q 09 | 2Q 10 |
| :--- | :---: | :---: | :---: |
| Adjusted OIBDA | $\mathbf{1 , 3 7 7 . 7}$ | $\mathbf{1 , 1 4 8 . 3}$ | $\mathbf{1 , 2 6 1 . 8}$ |
| Depreciation | $(408.3)$ | $(366.0)$ | $(376.7)$ |
| Amortization | $(137.8)$ | $(71.2)$ | $(116.5)$ |
| Operating income | $\mathbf{8 3 1 . 6}$ | $\mathbf{7 1 1 . 1}$ | $\mathbf{7 6 8 . 6}$ |
| Interest income | 14.6 | 7.7 | 16.1 |
| Net foreign exchange (loss)/gain | 27.3 | 24.5 | $(126.4)$ |
| Interest expense | $(125.7)$ | $(156.8)$ | $(132.3)$ |
| Equity in net gain/(loss) of associates | 19.2 | 4.9 | 11.1 |
| Other (expense)/income, net | $(26.6)$ | $(3.2)$ | $(10.0)$ |
| Income tax expense | $(230.3)$ | $(152.3)$ | $(178.0)$ |
| Net income | $\mathbf{5 1 0 . 1}$ | $\mathbf{4 3 5 . 9}$ | $\mathbf{3 4 9 . 1}$ |

Reconciliation of Consolidated Adjusted OIBDA Margin of VimpelCom

|  | $\mathbf{3 Q ~ 1 0}$ | $\mathbf{3 Q} \mathbf{0 9}$ | $\mathbf{2 Q} \mathbf{1 0}$ |
| :--- | :---: | :---: | :---: |
| Adjusted OIBDA margin | $\mathbf{4 8 . 8 \%}$ | $\mathbf{5 0 . 5 \%}$ | $\mathbf{4 7 . 8 \%}$ |
| Less: Depreciation as a percentage of net operating revenues | $(14.5 \%)$ | $(16.2 \%)$ | $(14.3 \%)$ |
| Less: Amortization as a percentage of net operating revenues | $(4.9 \%)$ | $(3.1 \%)$ | $(4.4 \%)$ |
| Operating income as a percentage of net operating revenues | $\mathbf{2 9 . 4 \%}$ | $\mathbf{3 1 . 2 \%}$ | $\mathbf{2 9 . 1 \%}$ |
| Interest income | $0.5 \%$ | $0.3 \%$ | $0.6 \%$ |
| Net foreign exchange (loss)/gain | $1.0 \%$ | $1.1 \%$ | $(4.8 \%)$ |
| Interest expense | $(4.5 \%)$ | $(6.9 \%)$ | $(5.0 \%)$ |
| Equity in net gain/(loss) of associates | $0.7 \%$ | $0.2 \%$ | $0.4 \%$ |
| Other (expense)/income, net | $(0.8 \%)$ | $0.0 \%$ | $(0.4 \%)$ |
| Income tax expense | $(8.2 \%)$ | $(6.7 \%)$ | $(6.7 \%)$ |
| Net income margin | $\mathbf{1 8 . 1 \%}$ | $\mathbf{1 9 . 2 \%}$ | $\mathbf{1 3 . 2 \%}$ |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Reconciliation of VimpelCom Consolidated ROCE and Net Debt

(In millions of US\$)

| VimpelCom Ltd. Actual ROCE, \% | 2Q 08 | 3Q 08 | 4Q 08 | 1Q 09 | 2Q 09 | 3Q 09 | 4Q 09 | 1Q 10 | 2Q 10 | 3Q 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated operating income |  |  |  |  |  |  |  |  |  |  |
| LTM | 2,643 | 2,859 | 2,536 | 2,402 | 2,357 | 2,179 | 2,578 | 2,633 | 2,710 | 2,830 |
| Net debt | 6,772 | 7,276 | 7,528 | 6,729 | 6,325 | 5,547 | 5,906 | 5,118 | 3,980 | 4,026 |
| Long-term debt | 6,503 | 6,255 | 6,534 | 5,307 | 5,732 | 5,593 | 5,540 | 5,292 | 4,801 | 4,367 |
| Short-term debt | 1,248 | 1,748 | 1,909 | 2,388 | 2,242 | 2,476 | 1,813 | 1,356 | 1,532 | 2,126 |
| Cash and cash equivalents | (979) | (727) | (915) | (966) | $(1,649)$ | $(2,522)$ | $(1,447)$ | $(1,530)$ | $(2,353)$ | $(2,467)$ |
| Total equity | 6,436 | 5,639 | 4,140 | 3,146 | 4,038 | 4,569 | 4,509 | 5,376 | 10,644 | 11,138 |
| Redeemable noncontrolling interest | 0 | 470 | 470 | 500 | 500 | 505 | 509 | 512 | 515 | 519 |
| Total capital employed (CE) | 13,208 | 13,385 | 12,138 | 10,375 | 10,863 | 10,621 | 10,924 | 11,006 | 15,139 | 15,683 |
| Average capital employed |  |  |  | 12,277 | 11,690 | 10,999 | 10,696 | 10,854 | 11,923 | 13,188 |
| ROCE consolidated |  |  |  | $\begin{gathered} 19.6 \% \\ \text { nciliation } \end{gathered}$ | $20.2 \%$ | 19.8\% | 24.1\% | 24.3\% | 22.7\% | 21.5\% |


| Russia, ROIC, \% (based on RUR millions) | $\mathbf{3 Q} \mathbf{1 0}$ | $\mathbf{3 Q} \mathbf{0 9}$ | $\mathbf{2 Q} \mathbf{1 0}$ |
| :--- | :---: | ---: | ---: |
| Operating income LTM | $\mathbf{7 5 , 9 6 9}$ | $\mathbf{6 6 , 5 1 5}$ | $\mathbf{7 6 , 0 4 8}$ |
| Property and equipment | 124,465 | 126,599 | 119,880 |
| Licenses | 4,798 | 7,102 | 5,252 |
| Intangible assets | 13,242 | 15,533 | 13,491 |
| Goodwill | 80,181 | 78,896 | 78,897 |
| Software | 9,825 | 9,557 | 9,479 |
| Frequency permissions | 3,234 | 3,050 | 3,172 |
| Total Invested Capital | $\mathbf{2 3 5 , 7 4 5}$ | $\mathbf{2 4 0 , 7 3 7}$ | $\mathbf{2 3 0 , 1 7 1}$ |
| ROIC, $\%$ | $\mathbf{3 2 . 2 \%}$ | $\mathbf{2 7 . 6 \%}$ | $\mathbf{3 3 . 0 \%}$ |
|  |  |  |  |
| CIS, ROIC, \% (based on US\$ millions) | $\mathbf{3 Q} \mathbf{1 0}$ | $\mathbf{3 Q} \mathbf{0 9}$ | $\mathbf{2 Q} \mathbf{1 0}$ |
| Operating income LTM | $\mathbf{2 7 0 . 1}$ | $\mathbf{2 6 1 . 3}$ | $\mathbf{2 6 0 . 7}$ |
| Property and equipment | $1,146.0$ | $1,078.1$ | $1,117.9$ |
| Licenses | 216.3 | 256.8 | 233.8 |
| Intangible assets | 176.0 | 184.6 | 172.3 |
| Goodwill | 874.5 | 666.0 | 988.9 |
| Software | 77.5 | 79.5 | 76.6 |
| Frequency permissions | 4.6 | 2.8 | 4.6 |
| Total Invested Capital | $\mathbf{2 , 4 9 4 . 9}$ | $\mathbf{2 , 2 6 7 . 8}$ | $\mathbf{2 , 5 9 4 . 1}$ |
| ROIC, $\boldsymbol{\%}$ | $\mathbf{1 0 . 8 \%}$ | $\mathbf{1 1 . 5 \%}$ | $\mathbf{1 0 . 0 \%}$ |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Attachment D: Capex Development

|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| CAPEX (in US\$ millions) | $\mathbf{3 Q ~ 1 0}$ | $\mathbf{3 Q ~ 0 9}$ | 3Q 09 | 2Q 10 | 2Q 10 |
| Total capex | 520.1 | 123.2 | $322.2 \%$ | 381.4 | $36.4 \%$ |
| Russia | 382.6 | 90.4 | $323.2 \%$ | 243.4 | $57.2 \%$ |
| Ukraine | 51.0 | 3.0 | $1600.0 \%$ | 58.6 | $-13.0 \%$ |
| Other CIS | 78.3 | 21.6 | $262.5 \%$ | 70.6 | $10.9 \%$ |
| SEA | 8.2 | 8.2 | $0.0 \%$ | 8.8 | $-6.8 \%$ |

Attachment E: Financial and Operational Highlights in Functional Currencies

## Ukraine

| UKRAINE ACTUAL (UAH millions) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & 3 Q 10 / \\ & 2010 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 3,365.4 | 441.7 | 661.9\% | 2,461.3 | 36.7\% |
| Adjusted OIBDA | 1,913.2 | 94.5 | 1924.6\% | 1,304.4 | 46.7\% |
| Adjusted OIBDA margin, \% | 56.8\% | 21.4\% |  | 53.0\% |  |
| SG\&A | 873.5 | 162.1 | 438.9\% | 691.4 | 26.3\% |
| including Sales \& Marketing Expenses | 167.3 | 40.9 | 309.0\% | 134.9 | 24.0\% |
| including General \& Administrative Costs | 706.2 | 121.2 | 482.7\% | 556.5 | 26.9\% |
| SG\&A percentage | 26.0\% | 36.7\% |  | 28.1\% |  |
| Capital expenditures | 403.3 | 23.5 | 1616.2\% | 464.1 | -13.1\% |
| UKRAINE ACTUAL REVENUES (UAH millions) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 2Q } 10 \end{gathered}$ |
| Net operating revenues | 3,365.4 | 441.7 | 661.9\% | 2,461.3 | 36.7\% |
| Mobile | 3,239.4 | 251.5 | 1188.0\% | 2,309.0 | 40.3\% |
| Fixed-line | 126.0 | 190.2 | -33.8\% | 152.3 | -17.3\% |
| Business segment | 74.9 | 82.5 | -9.2\% | 72.8 | 2.9\% |
| Wholesale | 27.2 | 94.9 | -71.3\% | 56.8 | -52.1\% |
| Residential | 23.9 | 12.8 | 86.7\% | 22.7 | 5.3\% |
| UKRAINE ACTUAL ADJUSTED OIBDA DEVELOPMENT (UAH min) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & 2 \mathrm{Q} 10 \end{aligned}$ |
| Adjusted OIBDA Total | 1,913.2 | 94.5 | 1924.6\% | 1,304.4 | 46.7\% |
| Mobile | 1,896.5 | 49.1 | 3762.5\% | 1,255.1 | 51.1\% |
| Fixed-line | 16.7 | 45.4 | -63.2\% | 49.3 | -66.1\% |
| Adjusted Total OIBDA margin, \% | 56.8\% | 21.4\% |  | 53.0\% |  |
| Mobile, \% | 58.5\% | 19.5\% |  | 54.4\% |  |
| Fixed-line, \% | 13.3\% | 23.9\% |  | 32.4\% |  |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## CIS Revenues Development

| KAZAKHSTAN (KZT min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q } 10 / \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 29,100 | 25,928 | 12.2\% | 27,054 | 7.6\% |
| Mobile | 28,422 | 25,538 | 11.3\% | 26,503 | 7.2\% |
| Fixed-line | 678 | 390 | 73.8\% | 551 | 23.0\% |
| ARMENIA (AMD min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 17,785 | 19,167 | -7.2\% | 17,073 | 4.2\% |
| Mobile | 7,698 | 7,575 | 1.6\% | 6,701 | 14.9\% |
| Fixed-line | 10,087 | 11,592 | -13.0\% | 10,372 | -2.7\% |
| UZBEKISTAN (US\$ min)* | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 53.8 | 50.1 | 7.4\% | 51.4 | 4.7\% |
| Mobile | 51.4 | 46.8 | 9.8\% | 48.9 | 5.1\% |
| Fixed-line | 2.4 | 3.3 | -27.3\% | 2.5 | -4.0\% |
| TAJIKISTAN (US\$ min)* | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 22.2 | 14.9 | 49.0\% | 20.1 | 10.4\% |
| Mobile | 16.5 | 14.9 | 10.7\% | 14.9 | 10.7\% |
| Fixed-line | 5.7 |  | n/a | 5.2 | 9.6\% |
| GEORGIA (GEL min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 23.9 | 14.9 | 60.4\% | 20.8 | 14.9\% |
| Mobile | 23.2 | 14.9 | 55.7\% | 20.0 | 16.0\% |
| Fixed-line | 0.7 |  | n/a | 0.8 | -12.5\% |
| KYRGYZSTAN (KGS min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Mobile net operating revenues | 1,368 |  | n/a | 1,261 | 8.5\% |
| CIS REVENUES** (US\$ mln) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 361.0 | 297.0 | 21.5\% | 336.2 | 7.4\% |
| Mobile | 320.5 | 260.0 | 23.3\% | 297.4 | 7.8\% |
| Fixed-line | 40.5 | 37.0 | 9.5\% | 38.8 | 4.4\% |

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## CIS Adjusted OIBDA Development

|  |  |  | 3Q 10/ | 3Q 10/ |  |
| :--- | :--- | :--- | :---: | :---: | :---: |
| KAZAKHSTAN (KZT min) | $\mathbf{3 Q ~ 1 0}$ | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Adjusted OIBDA total | 16,483 | 15,341 | $7.4 \%$ | 15,526 | $6.2 \%$ |
| Mobile | 16,245 | 15,350 | $5.8 \%$ | 15,406 | $5.4 \%$ |
| Fixed-line | 238 | -9 | $\mathrm{n} / \mathrm{a}$ | 120 | $98.3 \%$ |
| Adjusted OIBDA margin, $\%$ | $56.6 \%$ | $59.2 \%$ |  | $57.4 \%$ |  |


|  |  |  | 3Q 10/ | 3Q 10/ |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| ARMENIA (AMD mIn) | 3Q 10 | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Adjusted OIBDA total | 8,074 | 9,812 | $-17.7 \%$ | 7,331 | $10.1 \%$ |
| Mobile | 3,212 | 3,633 | $-11.6 \%$ | 2,711 | $18.5 \%$ |
| Fixed-line | 4,862 | 6,179 | $-21.3 \%$ | 4,620 | $5.2 \%$ |
| Adjusted OIBDA margin, $\%$ | $45.4 \%$ | $51.2 \%$ |  | $42.9 \%$ |  |


|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| UZBEKISTAN (US\$ mIn)* | $\mathbf{3 Q} \mathbf{1 0}$ | $\mathbf{3 Q ~ 0 9}$ | 3Q 09 | 2Q 10 | 2Q 10 |
| Adjusted OIBDA total | 21.9 | 23.5 | $-6.8 \%$ | 20.1 | $9.0 \%$ |
| Mobile | 20.9 | 22.2 | $-5.9 \%$ | 19.2 | $8.9 \%$ |
| Fixed-line | 1.0 | 1.3 | $-23.1 \%$ | 0.9 | $11.1 \%$ |
| Adjusted OIBDA margin, $\%$ | $40.7 \%$ | $46.9 \%$ |  | $39.1 \%$ |  |


|  |  |  | 3Q 10/ | 3Q 10/ |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| TAJIKISTAN (US\$ mIn)* | $\mathbf{3 Q} \mathbf{1 0}$ | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Adjusted OIBDA total | 8.8 | 5.2 | $69.2 \%$ | 6.7 | $31.3 \%$ |
| Mobile | 7.8 | 5.2 | $50.0 \%$ | 5.7 | $36.8 \%$ |
| Fixed-line | 1.0 |  | n/a | 1.0 | $0.0 \%$ |
| Adjusted OIBDA margin, $\%$ | $39.6 \%$ | $34.9 \%$ |  | $33.3 \%$ |  |


|  |  |  | 3Q 10/ |  | 3Q 10/ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| GEORGIA (GEL mIn) | 3Q 10 | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Adjusted OIBDA Total | 6.4 | 1.6 | $300.0 \%$ | 2.7 | $137.0 \%$ |
| Mobile | 6.3 | 1.6 | $293.8 \%$ | 2.66 | $136.8 \%$ |
| Fixed-line | 0.12 |  | $n / a$ | 0.05 | $140.0 \%$ |
| Adjusted OIBDA margin, $\%$ | $26.8 \%$ | $10.7 \%$ |  | $13.0 \%$ |  |


| KYRGYZSTAN (KGS min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted Mobile OIBDA | 569 |  | n/a | 589 | -3.4\% |
| Adjusted Mobile OIBDA margin, \% | 41.6\% |  |  | 46.7\% |  |
| CIS OIBDA (US\$ mln) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & 2 Q 10 \end{aligned}$ |
| Adjusted OIBDA total | 176.0 | 154.7 | 13.8\% | 161.9 | 8.7\% |
| Mobile | 159.5 | 137.4 | 16.1\% | 147.6 | 8.1\% |
| Fixed-line | 16.5 | 17.3 | -4.6\% | 14.3 | 15.4\% |
| Adjusted OIBDA margin, \% | 48.8\% | 52.1\% |  | 48.2\% |  |

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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## CIS Operating Highlights

|  |  | 3Q 10/ |  | 3Q 10/ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| KAZAKHSTAN | 3Q 10 | 3Q 09 | 3Q 09 | 2Q 10 | 2Q 10 |
| Mobile subscriptions ( 000 ) | 6,736 | 6,835 | $-1.4 \%$ | 6,339 | $6.3 \%$ |
| MOU, min | 130.3 | 98.1 | $32.8 \%$ | 125.1 | $4.2 \%$ |
| ARPU mobile, US\$ | 9.6 | 8.2 | $17.1 \%$ | 9.6 | $0.0 \%$ |
| ARPU mobile, (KZT) | 1,419 | 1,241 | $14.3 \%$ | 1,411 | $0.6 \%$ |
| Broadband internet subscriptions ( 000$)$ | 6.2 | 0.3 | $1966.7 \%$ | 4.3 | $44.2 \%$ |


| ARMENIA | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile subscriptions ( 000) | 581 | 502 | 15.7\% | 567 | 2.5\% |
| including mobile broadband subscriptions | 7.4 | 0.0 | n/a | 6.6 | 12.1\% |
| MOU, min | 286.7 | 269.0 | 6.6\% | 270.1 | 6.1\% |
| ARPU mobile, US\$ | 11.4 | 13.7 | -16.8\% | 10.3 | 10.7\% |
| ARPU mobile, (AMD) | 4,176 | 5,117 | -18.4\% | 3,975 | 5.1\% |
| Broadband internet subscriptions ( 000) | 57.8 | 18.1 | 219.3\% | 49.7 | 16.3\% |
| UZBEKISTAN | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Mobile subscriptions ( 000) | 4,398 | 3,652 | 20.4\% | 3,997 | 10.0\% |
| including mobile broadband subscriptions | 12.9 | 0.0 | n/a | 10.5 | 22.9\% |
| MOU, min | 387.7 | 409.3 | -5.3\% | 383.0 | 1.2\% |
| ARPU mobile, US\$ | 4.1 | 4.5 | -8.9\% | 4.1 | 0.0\% |
| Broadband internet subscriptions ( 000) | 10.4 | 8.3 | 25.3\% | 10.7 | -2.8\% |


| TAJIKISTAN | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile subscriptions ( 000) | 772 | 706 | 9.3\% | 784 | -1.5\% |
| MOU, min | 191.2 | 173.3 | 10.3\% | 167.6 | 14.1\% |
| ARPU mobile, US\$ | 7.1 | 7.2 | -1.4\% | 6.1 | 16.4\% |
| GEORGIA | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q } 10 / \\ & \text { 2Q } 10 \end{aligned}$ |
| Mobile subscriptions ( 000) | 529 | 341 | 55.1\% | 466 | 13.5\% |
| MOU, min | 147.4 | 129.3 | 14.0\% | 140.5 | 4.9\% |
| ARPU mobile, US\$ | 8.1 | 9.2 | -12.0\% | 7.9 | 2.5\% |
| ARPU mobile, (GEL) | 14.9 | 15.4 | -3.2\% | 14.5 | 2.8\% |
| KYRGYZSTAN | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q 10 } \end{aligned}$ |
| Mobile subscriptions ( 000) | 1,766 |  | n/a | 1,722 | 2.6\% |
| MOU, min | 288.2 |  | n/a | 235.9 | 22.2\% |
| ARPU mobile, US\$ | 5.6 |  | n/a | 5.3 | 5.7\% |
| ARPU mobile, (KGS) | 260.0 |  | n/a | 239.5 | 8.6\% |

We no longer provide information on subscriptions market share, because different churn policies used by mobile service providers result in reported subscriptions market share figures that are not representative.

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## Attachment F: Key Financial Results in US Dollars Russia *

| RUSSIA (US\$ millions) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 2,099.4 | 1,953.0 | 7.5\% | 2,041.8 | 2.8\% |
| Adjusted OIBDA | 987.9 | 995.0 | -0.7\% | 964.0 | 2.5\% |
| Adjusted OIBDA margin, \% | 47.1\% | 50.9\% |  | 47.2\% |  |
| SG\&A | 563.6 | 493.0 | 14.3\% | 558.4 | 0.9\% |
| including Sales \& Marketing Expenses | 197.8 | 157.0 | 26.0\% | 185.0 | 6.9\% |
| including General \& Administrative Costs | 365.8 | 336.0 | 8.9\% | 373.4 | -2.0\% |
| SG\&A percentage | 26.8\% | 25.2\% |  | 27.3\% |  |
| Capital expenditures | 382.6 | 90.3 | 323.7\% | 243.5 | 57.1\% |
| RUSSIA REVENUES (US\$ millions) | 3Q 10 | 3Q 09 | $\begin{gathered} 3 Q 10 / \\ 3 Q 09 \end{gathered}$ | 2Q 10 | $\begin{gathered} 3 Q \\ 10 / \\ 2 Q 10 \end{gathered}$ |
| Net operating revenues | 2,099.4 | 1,953.0 | 7.5\% | 2,041.8 | 2.8\% |
| Mobile revenues | 1,757.2 | 1,636.0 | 7.4\% | 1,714.0 | 2.5\% |
| Fixed-line revenues | 342.2 | 317.0 | 7.9\% | 328.0 | 4.3\% |
| Business segment | 156.9 | 160.0 | -1.9\% | 153.0 | 2.5\% |
| Wholesale | 130.1 | 112.0 | 16.2\% | 121.0 | 7.5\% |
| Residential | 55.2 | 45.0 | 22.7\% | 54.0 | 2.2\% |



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## Ukraine

| UKRAINE ACTUAL (US\$ millions) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 426.0 | 56.6 | 652.7\% | 310.6 | 37.2\% |
| Adjusted OIBDA | 242.2 | 12.1 | 1901.7\% | 164.6 | 47.1\% |
| Adjusted OIBDA margin, \% | 56.9\% | 21.4\% |  | 53.0\% |  |
| SG\&A | 110.6 | 20.7 | 434.3\% | 87.3 | 26.7\% |
| including Sales \& Marketing Expenses | 21.2 | 5.1 | 315.7\% | 17.0 | 24.7\% |
| including General \& Administrative Costs | 89.4 | 15.6 | 473.1\% | 70.3 | 27.2\% |
| SG\&A percentage | 26.0\% | 36.6\% |  | 28.4\% |  |
| Capital expenditures | 51.0 | 3.0 | 1600.0\% | 58.6 | -13.0\% |
| UKRAINE ACTUAL REVENUES (US\$ millions) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q } 10 / \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 426.0 | 56.6 | 652.7\% | 310.6 | 37.2\% |
| Mobile | 410.0 | 32.3 | 1169.3\% | 291.4 | 40.7\% |
| Fixed-line | 16.0 | 24.3 | -34.2\% | 19.2 | -16.7\% |
| Business segment | 9.5 | 10.4 | -8.7\% | 9.2 | 3.3\% |
| Wholesale | 3.5 | 12.3 | -71.5\% | 7.1 | -50.7\% |
| Residential | 3.0 | 1.6 | 87.5\% | 2.9 | 3.4\% |
| UKRAINE ACTUAL ADJISTED OIBDA DEVELOPMENT (US\$ millions) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Adjusted OIBDA Total | 242.2 | 12.1 | 1901.7\% | 164.6 | 47.1\% |
| Mobile | 240.1 | 6.4 | 3651.6\% | 158.4 | 51.6\% |
| Fixed-line | 2.1 | 5.7 | -63.2\% | 6.2 | -66.1\% |
| Adjusted Total OIBDA margin, \% | 56.9\% | 21.4\% |  | 53.0\% |  |
| Mobile, \% | 58.6\% | 19.8\% |  | 54.4\% |  |
| Fixed-line, \% | 13.1\% | 23.5\% |  | 32.3\% |  |

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## CIS Revenues in US\$

| KAZAKHSTAN (US\$ min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 197.4 | 171.9 | 14.8\% | 184.3 | 7.1\% |
| Mobile | 192.8 | 169.3 | 13.9\% | 180.5 | 6.8\% |
| Fixed-line | 4.6 | 2.6 | 76.9\% | 3.8 | 21.1\% |
| ARMENIA (US\$ mln) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 48.7 | 51.4 | -5.3\% | 44.5 | 9.4\% |
| Mobile | 21.1 | 20.3 | 3.9\% | 17.5 | 20.6\% |
| Fixed-line | 27.6 | 31.1 | -11.3\% | 27.0 | 2.2\% |
| UZBEKISTAN (US\$ min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 53.8 | 50.1 | 7.4\% | 51.4 | 4.7\% |
| Mobile | 51.4 | 46.8 | 9.8\% | 48.9 | 5.1\% |
| Fixed-line | 2.4 | 3.3 | -27.3\% | 2.5 | -4.0\% |
| TAJIKISTAN (US\$ min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 22.2 | 14.9 | 49.0\% | 20.1 | 10.4\% |
| Mobile | 16.5 | 14.9 | 10.7\% | 14.9 | 10.7\% |
| Fixed-line | 5.7 | 0.0 | n/a | 5.2 | 9.6\% |
| GEORGIA (US\$ mln) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q } 10 / \\ & \text { 2Q } 10 \end{aligned}$ |
| Net operating revenues | 13.0 | 8.9 | 46.1\% | 11.5 | 13.0\% |
| Mobile | 12.6 | 8.9 | 41.6\% | 11.1 | 13.5\% |
| Fixed-line | 0.4 | 0.0 | n/a | 0.4 | 0.0\% |
| KYRGYZSTAN (US\$ min) | 3Q 10 | 3Q 09 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 3Q } 09 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Mobile net operating revenues | 29.3 | 0.0 | n/a | 27.5 | 6.5\% |

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## CIS Adjusted OIBDA in US\$*

| KAZAKHSTAN (US\$ min) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted OIBDA total | 111.8 | 101.7 | 9.9\% | 105.7 | 5.8\% |
| Mobile | 110.2 | 101.7 | 8.4\% | 104.9 | 5.1\% |
| Fixed-line | 1.6 | 0.0 | $\mathrm{n} / \mathrm{a}$ | 0.8 | 100.0\% |
| Adjusted OIBDA margin, \% | 56.6\% | 59.2\% |  | 57.4\% |  |
| ARMENIA (US\$ min) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Adjusted OIBDA total | 22.1 | 26.3 | -16.0\% | 19.1 | 15.7\% |
| Mobile | 8.8 | 9.8 | -10.2\% | 7.1 | 23.9\% |
| Fixed | 13.3 | 16.5 | -19.4\% | 12.0 | 10.8\% |
| Adjusted OIBDA margin, \% | 45.4\% | 51.2\% |  | 42.9\% |  |
| UZBEKISTAN (US\$ mln) | 3Q 10 | 3Q 09 | $\begin{aligned} & 3 Q 10 / \\ & 3000 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Adjusted OIBDA total | 21.9 | 23.5 | -6.8\% | 20.1 | 9.0\% |
| Mobile | 20.9 | 22.2 | -5.9\% | 19.2 | 8.9\% |
| Fixed-line | 1.0 | 1.3 | -23.1\% | 0.9 | 11.1\% |
| OIBDA Margin, \% | 40.7\% | 46.9\% |  | 39.1\% |  |
| TAJIKISTAN (US\$ min) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Adjusted OIBDA total | 8.8 | 5.2 | 69.2\% | 6.7 | 31.3\% |
| Mobile | 7.8 | 5.2 | 50.0\% | 5.7 | 36.8\% |
| Fixed-line | 1.0 |  | $\mathrm{n} / \mathrm{a}$ | 1.0 | 0.0\% |
| Adjusted OIBDA margin, \% | 39.6\% | 34.9\% |  | 33.3\% |  |
| GEORGIA (US\$ min) | 3Q 10 | 3Q 09 | $\begin{aligned} & 3 Q 10 / \\ & 3009 \end{aligned}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Adjusted OIBDA total | 3.5 | 1.0 | 250.0\% | 1.5 | 133.3\% |
| Mobile | 3.5 | 1.0 | 250.0\% | 1.5 | 133.3\% |
| Fixed-line | 0.07 | 0.0 | n/a | 0.03 | 133.3\% |
| Adjusted OIBDA margin, \% | 26.9\% | 11.2\% |  | 13.0\% |  |
| KYRGYZSTAN (US\$ min) | 3Q 10 | 3Q 09 | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | 2Q 10 | $\begin{aligned} & \text { 3Q 10/ } \\ & \text { 2Q } 10 \end{aligned}$ |
| Adjusted mobile OIBDA | 12.2 |  | n/a | 12.8 | -4.7\% |
| Adjusted mobile OIBDA margin, \% | 41.6\% |  |  | 46.5\% |  |

[^4]
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VimpelCom Ltd - Third Quarter 2010 Operating and Financial Results

## Attachment G: VimpelCom Ltd Financial and Operational Highlights on Pro-Forma Basis*

| CONSOLIDATED OPERATIONS (US\$, millions) | $\begin{gathered} \text { 3Q } 10 \\ \text { (actual) } \end{gathered}$ | $\begin{gathered} \text { 3Q } 09 \\ \text { (pro-forma) } \end{gathered}$ | $\begin{gathered} \text { 3Q 10/ } \\ \text { 3Q } 09 \end{gathered}$ | $\begin{gathered} \text { 2Q } 10 \\ \text { (pro-forma) } \end{gathered}$ | $\begin{aligned} & \text { 3Q 10/ } \\ & 2 \mathrm{Q} 10 \end{aligned}$ | YTD 3Q 10 (pro-forma) | YTD 3Q 09 (pro-forma) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 2,824.4 | 2,622.1 | 7.7\% | 2,716.1 | 4.0\% | 8,075.4 | 7,422.0 |
| Adjusted OIBDA | 1,377.7 | 1,345.4 | 2.4\% | 1,307.0 | 5.4\% | 3,892.4 | 3,789.4 |
| Adjusted OIBDA margin, \% | 48.8\% | 51.3\% |  | 48.1\% |  | 48.2\% | 51.1\% |
| SG\&A | 799.1 | 699.6 | 14.2\% | 786.2 | 1.6\% | 2,323.6 | 1,998.2 |
| SG\&A percentage | 28.3\% | 26.7\% |  | 28.9\% |  | 28.8\% | 26.9\% |
| Net income attributable to VimpelCom Ltd. | 495.9 | 493.3 | 0.5\% | 347.7 | 42.6\% | 1,258.9 | 1,026.2 |
| Net cash from operating activities | 1,096.8 | n/a |  | 1,029.2 | 6.6\% | 3,085.8 | n/a |
| Capital expenditures | 520.1 | 229.8 | 126.3\% | 445.3 | 16.8\% | 1,198.9 | 619.9 |

* Pro forma basis means that the numbers are presented assuming that the business combination with Kyivstar had taken place on January 1, 2009
Attachment H: Average Rates of Functional Currencies to USD*

| Functional C | 1 US\$ | 1Q 09 | 2Q 09 | 3Q 09 | 4Q 09 | 1Q 10 | 2Q 10 | 3Q 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Russia | RUR | 33.93 | 32.21 | 31.33 | 29.47 | 29.89 | 30.24 | 30.62 |
| Kazakhstan | KZT | 138.85 | 150.47 | 150.75 | 149.77 | 147.68 | 146.81 | 147.40 |
| Ukraine | UAH | 7.70 | 7.66 | 7.82 | 7.99 | 7.99 | 7.92 | 7.90 |
| Armenia | AMD | 325.11 | 370.46 | 372.66 | 384.40 | 384.26 | 384.49 | 365.57 |
| Georgia | GEL | 1.67 | 1.66 | 1.68 | 1.68 | 1.72 | 1.80 | 1.84 |
| Kyrgyzstan | KGS |  |  |  |  | 44.55 | 45.75 | 46.74 |

Functional currencies in Tajikistan, Uzbekistan and Cambodia are US dollars.

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VimpelCom
Ltd
Group financial results for the third quarter of 2010
Amsterdam
December
2 ,
2010
nd
©
VimpelCom
Ltd
2010

$$
2
$$

Disclaimer
This presentation contains "forward-looking statements", as the phrase is defined in Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements relate to the Company's strategy, development plans and anticipated performance. The forward-looking statements are based on management's best assessment of the Company's strategic and financial position, and future market conditions and trends. These discussions involve risks and uncertainties. The actual outcome may differ materially
from
these
statements
as
a
result
of
continued
volatility
in
the
economies
in
the
markets in
which the Company operates, unforeseen developments from competition, governmental regulation of the telecommunications industries and general political uncertainties in the markets in which the Company operates and/or litigation with third parties. The actual outcome may also differ materially if the Company is unable to obtain all necessary corporate approvals relating to its business, if the Company is unable to successfully integrate
newly-acquired
businesses
and
other
factors.
There
can
be
no
assurance
that these
risks and uncertainties will not have a material adverse effect on the Company, that the Company will be able to grow or that it will be successful in executing its strategy and development plans. Certain factors that could cause actual results to differ materially from those discussed in any forward-looking statements include the risk factors described in the Company s registration statement on Form F-4 filed with the U.S. Securities and Exchange Commission
(the
SEC ),
OJSC
VimpelCom s
public
filings
with
the
SEC,
including
its Annual
Report
on
Form
20-F
for
the
year
ended
December
31,
2009,
and
other
public
filings
made
by
the Company with the SEC, which risk factors are incorporated herein by reference.
VimpelCom
disclaims any obligation to update developments of these risk factors or to announce publicly any revision to any of the forward-looking statements contained herein, or to make corrections to reflect future events or developments.
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Participants
Q\&A Session
will be joined by:
Elena Shmatova
Head of Russian operations
Dmitry Kromsky
Head of the CIS operations
Andrew Simmons

CFO of Ukrainian operations
Alexey Subbotin
Head of Investor Relations
Alexander Izosimov
President and Chief Executive Officer
Henk van Dalen
Chief Financial Officer
Presentation

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Ltd
2010
4
Corporate highlights
Number of mobile subscriptions up to 92.0 million ( $40.7 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$ )
Broadband subscriptions grew to 3.1 million ( $58.8 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$ )
Net operating revenues increased by $24.1 \%$ year-on-year to $\$ 2.8 \mathrm{bn}$

Adjusted OIBDA
*
up to $\$ 1.4 \mathrm{bn}$ ( $20.0 \% \mathrm{y}-\mathrm{o}-\mathrm{y}$ ), consolidated OIBDA margin at $48.8 \%$
Free cash flow for nine months amounted to $\$ 1.6 \mathrm{bn}$
Net
income
attributable
to
VimpelCom
up
to
$\$ 0.5 \mathrm{bn}$
Ukrainian Anti-Monopoly Committee has confirmed its prior approval for merger with
Kyivstar
GSM under VimpelCom
Ltd
Raised Ruble bonds for 20 billion rubles for five years at 8.3\%
Commercial launch of 3G network in Kazakhstan and Kyrgyzstan
Signed
an
agreement
to
combine
VimpelCom
and
Weather
Investments
to
create
a
new
global telecom group
Supervisory
Board
declared
the
payment
of
an
interim
dividend
of

US\$0.46
per
ADS
Quarterly results Recent developments

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(C)

VimpelCom
Ltd
2010
5
19.8\%
$22.7 \%$
21.5\%

3Q09
2Q10
3Q10
458

73
35
-70
496
335
Russia 3Q10
Ukraine 3Q10
CIS 3Q10
SEA and
eliminations
VimpelCom
Ltd 3Q10
VimpelCom
Ltd 2Q10
988
242
176
-28
1,378
1,262
Russia 3Q10
Ukraine
3Q10
CIS 3Q10
SEA and
eliminations
VimpelCom
Ltd 3Q10
VimpelCom
Ltd 2Q10
2,099
2,824
2,642
426
-62
361
Russia 3Q10
Ukraine 3Q10
CIS 3Q10
SEA and
eliminations
VimpelCom
Ltd 3Q10
VimpelCom
Ltd 2Q10
Group Financial Highlights
Revenue
*
, USD mln
Net Income attributable to

VimpelCom
Ltd, USD mln
OIBDA
**
, USD mln
**
Hereafter
Adjusted
OIBDA
and
Adjusted
OIBDA
margin
are
referred
to
as
OIBDA
and
OIBDA
margin
respectively
ROCE, \%
+6.9\%
+9.2\%

* Hereafter refers to Net operating revenues
+48.2\%

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[^5]2010
Mar 31,
2010
Dec 31,
2009
Cash and Cash Equivalents
2,467
2,353
1,530
1,447
Total Assets
21,046
20,943
15,032
14,733
Total Debt
6,493
6,333
6,648
7,353
-Short-term
2,126
1,532
1,356
1,813
-Long-term
4,367
4,801
5,292
5,540
Equity and redeemable noncontrolling interest
11,657
11,160
5,888
5,017
LTM OIBDA*
4,769
4,539
4,365
4,272
LTM Depreciation, amortization
and impairment loss
1,939
1,829
1,732
1,694
LTM Operating income

2,830
2,710
2,633
2,578
LTM Interest expense
563
595
603
599
Debt/Equity and redeemable
noncontrolling interest
0.6
0.6
1.1
1.5

Debt/OIBDA
LTM
1.4
1.4
1.5
1.7

OIBDA
LTM
/Interest expense
LTM
8.5
7.6
7.2
7.1

Debt/Assets
0.31
0.30
0.44
0.50

Net Debt**
4,026
3,980
5,118
4,365
4,539
4,769
881
1,107
1,504
2,651
2,156
1,931
1Q10
2Q10
3Q10

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

OIBDA LTM
Capex
LTM
Free Cash Flow LTM

* LTM OIBDA represents an adjusted OIBDA which constitutes the sum of the lines: LTM Operating Income and LTM Depi LTM stands for the last twelve months to reporting date.
**Net Debt is calculated as Total Debt minus Cash and cash equivalents
Free cash flow is calculated as Net income plus depreciation, amortization and impairment loss and minus capital expenditures 5,906

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[^6]611
2,304
1,000
1Q10
2Q10
3Q10
4Q10
2010
2011
2012
2013
2014
2015
2016
2017
2018
Group Debt Profile as of September 30, 2010
*
Debt Maturity Schedule, USD mln
Debt Composition by Currency
-
paid
due in 2010
due after 2010
EUR

RUR
USD
Total debt
$\$ 6.5$ bn
Paid in 2010 -
\$1.6 bn
Still
due
in
2010
$\$ 0.7$ bn
61\%
63\%
63\%
9\%
7\%
7\%
30\%
$30 \%$

30\%
1Q10
2Q10
3Q10
231
432
713
1,591
1Q10,2Q10 \& 3Q10 figures are at actual rate.
All other figures at the exchange rate as of September 30, 2010

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©
VimpelCom Ltd
2010
8
Dividend policy
On November 15, 2010, Supervisory Board declared the payment of an interim dividend of US $\$ 0.46$ per ADS or $\$ 600$ million

The annual dividends are equal to a minimum of $50 \%$ of Free Cash Flow from Kyivstar and $50 \%$ of Free Cash Flow from VimpelCom's Russian operations

Free Cash Flow is defined as consolidated net income plus depreciation and amortization minus capital expenditures

The payments may be in the form of annual and interim dividends as well as extraordinary dividends

The exact amount and timing of any dividend declarations and payments will require VimpelCom Board approval

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©
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2010
9
Russia: Financial Highlights
Revenue, RUR bn
CAPEX
OIBDA
(RUR bn)
and OIBDA Margin
FCF (RUR bn) and ROIC
59.1
57.4
61.7
61.2
58.8
49.2
51.3
48.9
47.9
51.8
53.8
9.9
9.9
9.9
9.5
9.9
10.5

2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
Mobile
Fixed-line
64.3
30.4
31.2
28.0
27.2
29.1
30.2
51.5\%
50.9\%
47.5\%
47.5\%
47.2\%
47.0\%
20.0\%
30.0\%
40.0\%
50.0\%
60.0\%
70.0\%
80.0\%
90.0\%
100.0\%

2Q 09
3Q 09
4Q 09
1Q 10

2Q 10
3Q 10
OBDA
OIBDA Margin
3.5
2.8
9.8
3.7
7.4
11.7
16.6\%
12.2\%
8.3\%
8.5\%
10.0\%
13.4\%

2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
CAPEX (RUR bn)
CAPEX/Revenue LTM
$+5.0 \%$ y-o-y
$+4.1 \%$ q-o-q
$+314 \%$ y-o-y
$+59 \%$ q-o-q
$-3.0 \%$ y-o-y
$+3.9 \%$ q-o-q
28,6
21,7
10,2
17,6
11,7
11,8
26,5\%
27,6\%
32,2\%
33,0\%
33,0\%
32,2\%
2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
FCF (RUR bn)
ROIC

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©
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2010
10
799
850
995
1,088
1,131
1,193
763

1,038
1,168
1,300
1,500
2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
USB modems subs
FTTB
Russia: Operating Highlights
Mobile subscriptions, mln
Broadband subscriptions, 000
ARPU
and MOU
Broadband ARPU, RUR
1,562
2,256
2,431
1,745
2,033
50.0
51.0
50.9
51.3
50.9
51.6

2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
323
332
317
308
330
343
212
214
218
204
219
222
150.0
300.0

2Q 09

3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
ARPU (RUR)
MOU (min)
2,693
411
390
406
356
357
360
252
251
275
275
251
246
2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
FTTB
USB modems
$+1.2 \%$ y-o-y
$+1.4 \%$ q-o-q
$+54 \%$ y-o-y
$+11 \% \mathrm{q}-\mathrm{o}-\mathrm{q}$

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(C)

VimpelCom Ltd
2010
11
Russia Fixed-line Operations
Revenue, RUR bn
Business segment, RUR bn
Wholesale segment, RUR bn
Residential segment revenue, RUR bn
9.9
9.9
9.9
1.7

$$
\begin{aligned}
& \text { FTTB revenue } \\
& +5.5 \% \text { y-o-y } \\
& +5.7 \% \text { q-o-q } \\
& - \\
& 4.1 \% \text { y-o-y } \\
& +4.1 \% \text { q-o-q } \\
& + \\
& 14 \% \text { y-o-y } \\
& +8.6 \% \text { q-o-q } \\
& + \\
& 19 \% \text { y-o-y } \\
& +3.7 \% \text { q-o-q }
\end{aligned}
$$

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©
VimpelCom Ltd
2010
12
66
69
82
88
85
100
2Q09
3Q09

4Q09
1Q10
2Q10
3Q10
Ukraine (pro-forma): Financial Highlights
Revenue, UAH bn
CAPEX, UAH mln OIBDA
(UAH bn)
and OIBDA Margin
Mobile data revenue, UAH mln
3.1
3.2
3.2
2.8
3.0
3.4

2Q09
3Q09
4Q09
1Q10
2Q10
3Q10
1.7
1.6
1.6
1.4
1.7
1.9
54.6\%
50.2\%
51.8\%
49.4\%
54.2\%
56.8\%
30.0\%
35.0\%
40.0\%
45.0\%
50.0\%
55.0\%
60.0\%
65.0\%
70.0\%
75.0\%
80.0\%

2Q09
3Q09
4Q09
1Q10

2Q10
3Q10
OIBDA
OIBDA Margin
304
378
421
480
538
403
2Q09
3Q09
4Q09
1Q10
2Q10
3Q10
$+3.6 \%$ y-o-y
$+9.6 \%$ q-o-q
$+6.7 \%$ y-o-y
$-25 \%$ q-o-q
$+46 \%$ y-o-y
$+17 \%$ q-o-q
$+17 \%$ y-o-y
$+15 \%$ q-o-q

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©
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2010
13
24.2
24.5
24.0
23.9
24.1
25.1

2Q09
3Q09

4Q09
1Q10
2Q10
3Q10
Ukraine (pro-forma): Operating Highlights
Mobile subscriptions, mln
Fixed-line broadband subscriptions, 000
ARPU
and MOU
Fixed-line broadband ARPU, UAH
40.2
40.8
40.0
36.5
39.7
42.6

296
331
379
406
427
433
150.0
300.0
450.0
600.0

2Q09
3Q09
4Q09
1Q10
2Q10
3Q10
ARPU (UAH)
MOU (min)
53
70
109
134
164
214
2Q09
3Q09
4Q09
1Q10
2Q10
3Q10
62
53
45
50

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©
VimpelCom Ltd
2010
14
$12.1 \%$
$11.5 \%$
$10.7 \%$
9.3\%
$10.0 \%$
$10.8 \%$
2Q 09
3Q 09

4Q 09
1Q 10
2Q 10
3Q 10
CIS Operations
*

* This segment includes our operations in Kazakhstan, Uzbekistan, Armenia, Kirgizstan, Tajikistan and Georgia.

OIBDA (USD mln)and OIBDA Margin
Revenue, USD mln
CAPEX, USD mln
ROIC, \%
280
295
336
294
297
361
245
260
259
261
297
320
35
37
35
34
39
41
2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
Fixed-line
Mobile
139
155
145
140
162
176
49.5\%
52.1\%
49.2\%
47.4\%
48.2\%
48.8\%
30.0\%
35.0\%
40.0\%
45.0\%
50.0\%
55.0\%
60.0\%
65.0\%
70.0\%
75.0\%
80.0\%

2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
OIBDA
OIBDA Margin
21.7
21.5
57.1
32.3
70.6
78.3
24.9\%
16.1\%
9.2\%
$11.4 \%$
14.9\%
18.5\%

2Q 09
3Q 09
4Q 09
1Q 10
2Q 10
3Q 10
CAPEX
CAPEX/Revenue
$+22 \%$ y-o-y
$+7.4 \%$ q-o-q
$+264 \%$ y-o-y
$+10.9 \%$ q-o-q
$+14 \%$ y-o-y
$+8.7 \%$ q-o-q

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©
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2010
15
South-East Asia
Vietnam
Cambodia

Operations in 51 provinces out of 63
$57 \%$ population coverage

Launch of new services: WAP-portal, SMS-promotion
Development of alternative sales channels
Services are now available in 22 out of 24 provinces with $79 \%$ population covered

Sotelco maintained third place with an active base above 0.5 million despite adverse regulatory context

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2010
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Summary
Solid financial performance across all key business units
Launched set of measures to regain momentum in Russia
Green light for business integration in Ukraine

Continue transaction with Weather Investments

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APPENDICES

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Source: National Banks of the CIS countries,
Company calculations
FOREX Development

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2010
19
Map of Operations
Population: 45.3 mln .
URS acquired: Nov 05
Kyivstar: Apr 10
Penetration: 119\%
GDP* 6,400
Population: 4.3 mln .

Acquired: Jul. 2006
Penetration: 90\%
GDP* 4,500
Population: 3.0 mln .
Acquired: Nov. 2006
Penetration: 88\%
GDP* 5,900
Population: 15.7 mln .
Acquired: Sept. 2004
Penetration: 106\%
GDP* 11,400
Population: 5.3
mln .
Consolidated: Jan 10
Penetration: 74\%
GDP* 2,100
Population: 28.4 mln .
Acquired: Jan. 2006
Penetration: 58\%
GDP* 2,800
Population: 7.0 mln .
Acquired: Jan. 2006
Penetration: 62\%
GDP* 1,800
Population: 89.7 mln .
JVA signed: Jul. 2008
Penetration: 119\%
GDP* 2,900
Population: 15.0 mln .
Acquired : Jul. 2008
Penetration: 37\%
GDP* 1,900
Population: 140.7 mln .
Penetration: 149\%
GDP*: 15,200

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## VimpelCom Ltd. Group

(in US\$ millions, unless stated otherwise, unaudited)

| ED | Q1 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,488 | 1,717 | 1,956 | 2,010 | 2,108 | 2,611 | 2,843 | 2,555 | 1,973.0 | 2,145.5 | 2,275.8 | 2,308.6 | 2,231.1 | 2,641.6 |
|  | 1,221 | 1,403 | 1,590 | 1,643 | 1,675 | 2,012 | 2,149 | 1,917 | 1,504.0 | 1,673.2 | 1,760.5 | 1,776.0 | 1,703.2 | 2,040.7 |
|  | 82.1\% | 81.7\% | 81.3\% | 81.7\% | 79.5\% | 77.1\% | 75.6\% | 75.0\% | 76.2\% | 78.0\% | 77.4\% | 76.9\% | 76.3\% | 77.3 |
|  | 766 | 897 | 1,015 | 918 | 1,126 | 1,223 | 1,388 | 1,124 | 948.7 | 1,087.6 | 1,148.3 | 1,087.9 | 1,041.2 | 1,261.8 |
|  | 51.5\% | 52.2\% | 51.9\% | 45.7\% | 53.4\% | 46.8\% | 48.8\% | 44.0\% | 48.1\% | 50.7\% | 50.5\% | 47.1\% | 46.7\% | 47.8 |
|  | 439 | 494 | 557 | 716 | 528 | 774 | 749 | 787 | 538.0 | 573.5 | 599.2 | 679.8 | 643.3 | 766.4 |
| ses | 136 | 167 | 186 | 219 | 187 | 215 | 242 | 285 | 156.0 | 168.2 | 184.1 | 218.1 | 190.8 | 230.3 |
|  | 52 | 67 | 66 | 92 | 69 | 89 | 86 | 101 | 26.0 | 37.1 | 38.0 | 56.7 | 29.9 | 44.3 |
|  | 303 | 327 | 371 | 497 | 341 | 559 | 507 | 502 | 382.0 | 405.3 | 415.1 | 461.7 | 452.5 | 536.1 |
|  | 29.5\% | 28.8\% | 28.5\% | 35.6\% | 25.0\% | 29.6\% | 26.3\% | 30.8\% | 27.3\% | 26.7\% | 26.3\% | 29.4\% | 28.8\% | 29.0 |
|  | 277 | 359 | 458 | 368 | 601 | 470 | 269 | -816 | -297.0 | 700.5 | 434.5 | 283.4 | 381.5 | 334.7 |
|  | 303.5 | 334.8 | 338.8 | 795.8 | 358.5 | 664.0 | 692.9 | 855.5 | 112.9 | 155.3 | 123.2 | 422.7 | 179.3 | 381.5 |
|  | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
|  | 1,454 | 1,682 | 1,918 | 1,974 | 1,943 | 2,176 | 2,396 | 2,141 | 1,617.0 | 1,802.0 | 1,926.0 | 1,942.0 | 1,888.0 | 2,288.9 |
| 000) | 45,784 | 47,702 | 50,686 | 51,740 | 52,293 | 53,707 | 57,758 | 61,029 | 62,724 | 63,676 | 65,358 | 64,596 | 66,821 | 89,371 |
|  | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
|  | 34.2 | 35.2 | 37.6 | 36.3 | 164.9 | 435.7 | 449.3 | 419.7 | 362.1 | 350.1 | 359.0 | 376.8 | 352.3 | 361.7 |
| 00) | 0.0 | 0.0 | 0.0 | 0.0 | 542.1 | 617.1 | 785.5 | 1,221.3 | 1,559.9 | 1,738.8 | 1,930.0 | 2,256.8 | 2,527.2 | 2,744.8 |
|  | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 91.0 | 412.0 | 650.0 | 763.0 | 896.0 | 1,038.0 | 1,182.5 | 1,317.1 |
| 00) | 0.0 | 0.0 | 0.0 | 0.0 | 542.1 | 617.1 | 694.5 | 809.3 | 909.9 | 975.8 | 1,033.8 | 1,218.8 | 1,344.7 | 1,427.7 |
|  | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
|  | 766 | 897 | 1,015 | 918 | 1,126 | 1,223 | 1,388 | 1,124 | 948.7 | 1,087.6 | 1,148.3 | 1,087.9 | 1,041.2 | 1,261.8 |
|  | (269) | (285) | (286) | (331) | (357) | (385) | (400) | (379) | (308.6) | (325.5) | (366.0) | (393.2) | (352.5) | (376.7) |
|  | (53) | (54) | (55) | (56) | (67) | (101) | (98) | (94) | (72.6) | (70.2) | (71.2) | (86.8) | (66.7) | (116.5) |
|  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (443) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
|  | 444 | 558 | 674 | 531 | 702 | 737 | 890 | 208 | 567.5 | 691.9 | 711.1 | 607.9 | 622.0 | 768.6 |
|  | 5 | 8 | 9 | 12 | 15 | 25 | 18 | 14 | 14.8 | 18.8 | 7.7 | 10.4 | 11.5 | 16.1 |
|  | 17 | 8 | 26 | 22 | 185 | 26 | (341) | $(1,012)$ | (745.8) | 323.1 | 24.5 | (14.1) | 104.9 | (126.4) |
|  | (46) | (48) | (51) | (50) | (79) | (121) | (142) | (154) | (137.4) | (140.6) | (156.8) | (163.7) | (141.7) | (132.3) |
|  | 0 | 0 | 0 | 0 | 0 | 0 | 2 | (63) | (35.3) | 4.7 | 4.9 | (10.0) | (3.8) | 11.1 |


|  | $(11)$ | $(8)$ | $(9)$ | 31 | $(9)$ | $(3)$ | $(7)$ | 1 | $(6.5)$ | 0.6 | $(3.2)$ | $(24.0)$ | $(48.3)$ | $(10.0)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| ase | $(120)$ | $(144)$ | $(171)$ | $(159)$ | $(196)$ | $(179)$ | $(139)$ | 209 | 34.1 | $(191.4)$ | $(152.3)$ | $(125.4)$ | $(153.0)$ | $(178.0)$ |
| $)$ | 289 | 374 | 478 | 387 | 618 | 485 | 281 | $(797)$ | $(308.6)$ | 707.1 | 435.9 | 281.1 | 391.6 | 349.1 |


| 51.5\% | 52.2\% | 51.9\% | 45.7\% | 53.4\% | 46.8\% | 48.8\% | 44.0\% | 48.1\% | 50.7\% | 50.5\% | 47.1\% | 46.7\% | 47.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (18.1\%) | (16.6\%) | (14.6\%) | (16.5\%) | (16.9\%) | (14.7\%) | (14.1\%) | (14.9\%) | (15.6\%) | (15.2\%) | (16.2\%) | (17.0\%) | (15.8\%) | (14.3 |
| (3.6\%) | (3.1\%) | (2.8\%) | (2.8\%) | (3.2\%) | (3.9\%) | (3.4\%) | (3.7\%) | (3.7\%) | (3.3\%) | (3.1\%) | (3.8\%) | (3.0\%) | (4.4 |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | (17.3\%) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0 |
| 29.8\% | 32.5\% | 34.5\% | 26.4\% | 33.3\% | 28.2\% | 31.3\% | 8.1\% | 28.8\% | $32.2 \%$ | 31.2\% | 26.3\% | 27.9\% | 29.1 |
| 0.3\% | 0.5\% | 0.5\% | 0.6\% | 0.7\% | 1.0\% | 0.6\% | 0.5\% | 0.8\% | 0.9\% | 0.3\% | 0.5\% | 0.5\% | 0.6 |
| 1.1\% | 0.5\% | 1.3\% | 1.1\% | 8.8\% | 1.0\% | (12.0\%) | (39.6\%) | (37.8\%) | 15.1\% | 1.1\% | (0.6\%) | 4.7\% | (4.8 |
| (3.1\%) | (2.8\%) | (2.6\%) | (2.5\%) | (3.7\%) | (4.6\%) | (5.0\%) | (6.0\%) | (7.0\%) | (6.6\%) | (6.9\%) | (7.1\%) | (6.4\%) | (5.0 |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.1\% | (2.5\%) | (1.8\%) | 0.2\% | 0.2\% | (0.4\%) | (0.2\%) | 0.4 |
| (0.6\%) | (0.5\%) | (0.6\%) | 1.6\% | (0.5\%) | (0.1\%) | (0.2\%) | 0.1\% | (0.3\%) | 0.1\% | 0.0\% | (1.0\%) | (2.0\%) | (0.4 |
| (8.1\%) | (8.4\%) | (8.7\%) | (7.9\%) | (9.3\%) | (6.9\%) | (4.9\%) | 8.2\% | 1.7\% | (8.9\%) | (6.7\%) | (5.4\%) | (6.9\%) | (6.7 |
| 19.4\% | 21.8\% | 24.4\% | 19.3\% | 29.3\% | 18.6\% | 9.9\% | (31.2\%) | (15.6\%) | $33.0 \%$ | 19.2\% | 12.2\% | 17.6\% | 13.2 |

## Table of Contents

## Russia

(in US\$ millions, unless stated otherwise, unaudited)




| $.5 \%$ | $0.3 \%$ | $1.6 \%$ | $1.0 \%$ | $10.2 \%$ | $0.2 \%$ | $(14.2 \%)$ | $(35.0 \%)$ | $(41.8 \%)$ | $17.6 \%$ | $2.7 \%$ | $(0.7 \%)$ | $5.5 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $(2.9 \%)$ | $(2.7 \%)$ | $(2.4 \%)$ | $(4.1 \%)$ | $(5.3 \%)$ | $(5.7 \%)$ | $(7.0 \%)$ | $(8.2 \%)$ | $(7.7 \%)$ | $(8.0 \%)$ | $(8.1 \%)$ | $(7.5 \%)$ | $(6.6 \%)$ |

$\begin{array}{llllllllllllllll}0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.1 \% & (3.0 \%) & (2.3 \%) & 0.5 \% & 0.6 \% & 0.3 \% & 0.1 \% & 0.9 \%\end{array}$


# Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K 



## Table of Contents

## Ukraine

(in US\$ millions, unless stated otherwise, unaudited)

| OLIDATEDQ | 12007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 | 320 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| erating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| res | 16.3 | 23.8 | 37.0 | 34.5 | 44.8 | 71.2 | 94.2 | 70.5 | 47.4 | 51.1 | 56.6 | 48.1 | 44.9 | 310.6 | 42 C |
| margin | 9.5 | 13.5 | 23.3 | 20.9 | 26.7 | 39.5 | 31.6 | 33.9 | 26.6 | 30.1 | 33.4 | 26.5 | 28.5 | 253.9 | 35 |
| margin, \% | 58.3\% | 56.7\% | 63.0\% | 60.6\% | 59.6\% | 55.5\% | 33.5\% | 48.1\% | 56.1\% | 58.9\% | 59.0\% | 55.1\% | 63.5\% | 81.7\% | 8 |
| $\begin{array}{lllllllllllllll}\text { ted OIBDA } & -6.5 & -3.1 & 6.5 & 3.6 & 3.2 & 9.4 & -1.6 & 11.6 & 6.3 & 10.0 & 12.1 & 7.6 & 10.1 & 164.6 \\ \text { ted OIBDA, } & & & & & \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | n/a | n/a | 17.6\% | 10.4\% | 7.1\% | 13.2\% | n/a | 16.5\% | 13.3\% | 19.6\% | 21.4\% | 15.8\% | 22.5\% | 53.0\% | 56 |
|  | 16.0 | 16.5 | 16.5 | 17.5 | 23.4 | 30.0 | 32.7 | 21.6 | 19.5 | 19.5 | 20.7 | 18.7 | 18.3 | 87.3 | 110 |
| ing Sales \& |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ing ising | 3.9 | 3.7 | 2.7 | 3.5 | 4.7 | 5.1 | 4.5 | 1.9 | 1.7 | 1.6 | 2.3 | 1.6 | 0.9 | 7.2 |  |
| ing General \& nistrative |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 10.2 | 11.0 | 11.2 | 12.3 | 16.7 | 22.1 | 24.0 | 16.9 | 16.0 | 15.7 | 15.6 | 15.2 | 15.0 | 70.3 | 8 |
| , \% | 98.2\% | 69.3\% | 44.6\% | 50.7\% | 52.2\% | 42.1\% | 34.7\% | 30.6\% | 41.1\% | 38.2\% | 36.6\% | 38.9\% | 40.8\% | 28.1\% | 2 |
| come table to |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ditures | 29.3 | 46.0 | 26.0 | 55.2 | 26.5 | 54.1 | 46.9 | 57.9 | 2.9 | 2.9 | 3.0 | 11.0 | 6.0 | 58.6 | 51 |
|  | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | Q3 |
| erating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ing Mobile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| onnect | 5.4 | 7.6 | 10.9 | 10.9 | 11.5 | 12.6 | 18.0 | 13.9 | 8.2 | 8.0 | 8.0 | 6.8 | 5.5 | 59.2 | 73 |
| ted OIBDA | -6.5 | -3.1 | 6.5 | 3.6 | 1.5 | 3.9 | -6.3 | 6.6 | 1.2 | 3.8 | 6.4 | 2.2 | 3.5 | 158.4 | 240 |
| ted OIBDA, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| riptions ( 000) | 1,953 | 1,822 | 2,212 | 1,941 | 1,971 | 2,111 | 2,403 | 2,052 | 1,894 | 1,934 | 2,199 | 2,005 | 1,951 | 24,059 | 25,0 |
| J, US\$ | 3.0 | 4.2 | 5.8 | 5.6 | 6.1 | 7.5 | 9.7 | 7.0 | 4.5 | 5.2 | 5.4 | 3.9 | 3.8 | 5.0 |  |
| min | 138.0 | 159.9 | 168.2 | 183.2 | 210.2 | 231.0 | 261.5 | 230.0 | 213.3 | 217.8 | 203.7 | 201.3 | 197.2 | 426.7 | 433 |
| 3 months base |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\underset{2007}{\text { Q2 }}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\underset{2007}{\text { Q4 }}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\underset{\text { 2000 }}{\mathbf{Q 1}}$ | $\begin{gathered} \mathbf{Q 2}_{2} \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\underset{2009}{\text { Q4 }}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \mathbf{Q 2}_{2} \\ 2010 \end{gathered}$ | Q3 |
| erating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ies |  |  |  |  | 8.5 | 26.3 | 27.9 | 24.2 | 21.7 | 22.5 | 24.3 | 24.3 | 22.0 | 19.2 | 1 |
| ing business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ing wholesale |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | 2.5 | 8.1 | 7.6 | 8.0 | 9.3 | 10.7 | 12.3 | 12.4 | 10.0 | 7.1 |  |
| ing residential |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| nt |  |  |  |  | 0.4 | 1.3 | 1.4 | 1.4 | 1.3 | 1.6 | 1.6 | 1.6 | 2.6 | 2.9 |  |
| ted OIBDA |  |  |  |  | 1.7 | 5.5 | 4.7 | 5.0 | 5.1 | 6.2 | 5.7 | 5.4 | 6.6 | 6.2 |  |
| ted OIBDA, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| band |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| iptions ( 000) |  |  |  |  | 12.1 | 13.1 | 16.1 | 24.1 | 39.6 | 52.7 | 70.1 | 109.3 | 133.8 | 164.0 | 21 |
| bscritions |  |  |  |  | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |  |


| iptions ( 000) |  |  |  |  | 12.1 | 13.1 | 16.1 | 24.1 | 39.6 | 52.7 | 70.1 | 109.3 | 133.8 | 164.0 | 213 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ciliation of A Total | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 201 \end{gathered}$ |
| ted OIBDA | -6.5 | -3.1 | 6.5 | 3.6 | 3.2 | 9.4 | -1.6 | 11.6 | 6.3 | 10.0 | 12.1 | 7.6 | 10.1 | 164.6 | 242 |
| ciation | (3.2) | (4.3) | (4.5) | (13.0) | (11.2) | (15.0) | (18.0) | (14.9) | (10.7) | (11.9) | (14.1) | (13.7) | (10.6) | (54.3) | (67 |
| ization | (5.2) | (5.2) | (5.2) | (3.1) | (7.2) | (12.4) | (12.8) | (10.3) | (6.8) | (6.8) | (6.7) | (16.1) | (4.3) | (53.5) | (68 |
| ment loss |  |  |  |  |  |  |  | (90.1) |  |  |  |  |  |  |  |
| ting income | (14.9) | (12.6) | (3.2) | (12.5) | (15.2) | (18.0) | (32.4) | (103.7) | (11.2) | (8.7) | (8.7) | (22.2) | (4.8) | 56.8 | 10 |
| st income |  |  |  |  |  |  |  |  | 0.1 |  | 0.1 | 0.1 | 0.1 | 3.7 |  |
| reign <br> nge <br> loss) | (0.2) |  |  |  |  | 17.2 | (1.3) | (230.8) |  | 4.3 | (25.9) | 1.6 | 3.8 | (4.7) |  |
| st expense | (3.4) | (4.7) | (4.9) | (5.2) | (5.0) | (4.8) | (5.4) | (7.0) | (4.7) | (5.2) | (6.3) | (6.2) | (6.7) | (7.0) | ( |
| in net loss) of ates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| se)/income, |  | (0.2) | (0.2) | (0.7) | (1.0) | (0.7) | (0.3) | 2.1 |  | (1.0) | (1.7) | (0.6) |  | (4.4) | ( |
| e tax expense | 0.1 | 0.3 | 1.9 | 0.8 | 1.6 | 0.9 | 4.0 | 14.4 | 1.2 | (0.6) | 4.1 | (2.3) | (0.2) | (14.7) | (32 |
| come/(loss) | (18.4) | (17.2) | (6.4) | (17.6) | (19.6) | (5.4) | (35.4) | (325.0) | (14.6) | (11.2) | (38.4) | (29.6) | (7.8) | 29.7 | 73 |
| ted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| n as a tage of net ing revenue | n/a | n/a | 17.6\% | 10.4\% | 7.1\% | 13.2\% | n/a | 16.5\% | 13.3\% | 19.6\% | 21.4\% | 15.8\% | 22.5\% | 53.0\% | 56 |
| ciation | n/a | n/a | (12.1\%) | (37.6\%) | (24.9\%) | (21.1\%) | n/a | (21.2\%) | (22.6\%) | (23.3\%) | (25.0\%) | (28.5\%) | (23.6\%) | (17.5\%) | (15 |
| tization | n/a | n/a | (14.1\%) | (9.0\%) | (16.1\%) | (17.4\%) | n/a | (14.6\%) | (14.3\%) | (13.3\%) | (11.8\%) | (33.5\%) | (9.6\%) | (17.2\%) | (16 |
| ment loss | n/a | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | (127.8\%) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| ting income | n/a | n/a | (8.6\%) | (36.2\%) | (33.9\%) | (25.3\%) | n/a | (147.1\%) | (23.6\%) | (17.0\%) | (15.4\%) | (46.2\%) | (10.7\%) | 18.3\% | 24 |
| st income | n/a | $\mathrm{n} / \mathrm{a}$ | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | 0.0\% | 0.2\% | 0.0\% | 0.2\% | 0.2\% | 0.2\% | 1.2\% |  |
| reign <br> nge <br> oss) | n/a | n/a | 0.0\% | 0.0\% | 0.0\% | 24.2\% | n/a | (327.4\%) | 0.0\% | 8.4\% | (45.8\%) | 3.3\% | 8.5\% | (1.5\%) |  |
| st expense | n/a | n/a | (13.2\%) | (15.1\%) | (11.2\%) | (6.7\%) | n/a | (9.9\%) | (9.9\%) | (10.2\%) | (11.1\%) | (12.9\%) | (14.9\%) | (2.3\%) | ( |
| in net loss) of ates | n/a | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| ase)/income, | $\mathrm{n} / \mathrm{a}$ | n/a | (0.6\%) | (2.0\%) | (2.3\%) | (1.1\%) | n/a | 3.0\% | 0.0\% | (1.9\%) | (2.9\%) | (1.1\%) | (0.1\%) | (1.4\%) | ( |
| e tax expense | n/a | n/a | 5.1\% | 2.3\% | 3.6\% | 1.3\% | n/a | 20.4\% | 2.5\% | (1.2\%) | 7.2\% | (4.8\%) | (0.4\%) | (4.7\%) | ( |
| come/(loss) | n/a | $\mathrm{n} / \mathrm{a}$ | (17.3\%) | (51.0\%) | (43.8\%) | (7.6\%) | n/a | (461.0\%) | (30.8\%) | (21.9\%) | (67.8\%) | (61.5\%) | (17.4\%) | 9.6\% | 17 |
| ciliation of ted <br> A Mobile | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 201 \end{gathered}$ |
| ted OIBDA | (6.5) | (3.1) | 6.5 | 3.6 | 1.4 | 3.9 | (6.3) | 6.6 | 1.2 | 3.8 | 6.4 | 2.2 | 3.5 | 158.4 | 240 |
| ciation | (3.2) | (4.3) | (4.5) | (13.0) | (9.9) | (11.5) | (16.2) | (12.4) | (8.7) | (9.9) | (10.7) | (11.3) | (8.6) | (51.2) | (65 |
| tization | (5.2) | (5.2) | (5.2) | (3.1) | (6.8) | (10.4) | (10.9) | (8.3) | (5.6) | (5.8) | (5.8) | (5.7) | (3.2) | (53.4) | (67 |
| ment loss |  |  |  |  |  |  |  | (90.1) |  |  |  |  |  |  |  |
| ting income | (14.9) | (12.6) | (3.2) | (12.5) | (15.3) | (18.0) | (33.4) | (104.2) | (13.1) | (11.9) | (10.1) | (14.8) | (8.3) | 53.8 | 107 |
| st income |  |  |  |  |  |  |  | 0.1 | 0.1 |  |  | 0.1 |  | 3.6 |  |
| reign <br> nge <br> oss) | $(0.2)$ |  |  |  | (0.1) | $16.5$ | (1.0) | (215.8) | (0.1) | $4.1$ | (24.3) | $1.4$ | $3.6$ | (4.8) |  |
| st expense | (3.4) | (4.7) | (4.9) | (5.2) | (4.7) | (4.4) | (4.8) | (5.9) | (4.0) | (4.4) | (5.6) | (5.6) | (5.6) | (6.0) |  |
| in net loss) of ates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ase)/income, |  | (0.2) | (0.2) | (0.7) | (0.7) | (0.8) | (0.4) | 2.3 |  |  | (1.5) | (0.8) | (0.1) | (4.3) |  |
| e tax expense | 0.1 | 0.3 | 1.9 | 0.8 | 1.3 | 2.2 | 0.2 | 7.9 | 0.9 | 0.8 | 1.0 | 1.0 |  | (14.6) | (31 |
| come/(loss) | (18.4) | (17.2) | (6.4) | (17.6) | (19.5) | (4.5) | (39.4) | (315.6) | (16.2) | (11.4) | (40.5) | (18.7) | (10.4) | 27.7 | 76 |
|  | n/a | n/a | 17.6\% | 10.4\% | 3.9\% | 8.7\% | n/a | 14.3\% | 4.7\% | 13.3\% | 19.8\% | 9.2\% | 15.3\% | 54.4\% | 58 |


ates
ise)/income,

|  | 0.3 | (0.1) | 0.1 | (0.2) |  | (1.0) | (0.3) | 0.2 |  | (0.1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| e tax expense | 0.3 | (1.2) | 3.8 | 6.5 | 0.4 | (1.4) | 3.1 | (3.4) | (0.2) | (0.1) |
| come/(loss) |  | (1.0) | 4.4 | (9.2) | 1.8 | 0.2 | 2.0 | (10.9) | 2.6 | 2.1 |

## n fixed as a tage of net

 ing revenue ciation tizationrment loss ting income
st income

| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 16.5\% | 20.9\% | 16.8\% | 20.7\% | 23.5\% | 27.6\% | 23.5\% | 22.2\% | 30.0\% | 32.3\% | 13 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | (15.3\%) | (13.3\%) | (4.7\%) | (10.3\%) | (8.8\%) | (8.9\%) | (14.0\%) | (9.5\%) | (9.5\%) | (13.5\%) | (17 |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | (4.7\%) | (7.6\%) | (6.8\%) | (7.9\%) | (5.5\%) | (4.4\%) | (3.7\%) | (43.2\%) | (5.0\%) | (3.1\%) | (5) |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | (3.5\%) | 0.0\% | 5.4\% | 2.5\% | 9.2\% | 14.2\% | 5.8\% | (30.5\%) | 15.5\% | 15.6\% |  |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.4\% | 0.5\% | 1.0\% |  |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 2.7\% | (1.4\%) | (62.0\%) | 0.5\% | 0.9\% | (6.6\%) | 0.8\% | 1.4\% | 0.5\% |  |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | (3.5\%) | (1.5\%) | (2.2\%) | (4.5\%) | (3.2\%) | (3.6\%) | (2.5\%) | (2.5\%) | (4.5\%) | (5.2\%) | , |

in net
loss) of

| ates | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Table of Contents

## CIS

(in US\$ millions, unless stated otherwise, unaudited)

| IDATED | Q1 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 194.6 | 236.3 | 268.6 | 280.0 | 272.1 | 316.9 | 345.6 | 349.1 | 285.2 | 280.1 | 297.0 | 293.5 | 294.8 | 336.2 |
| sin | 147.3 | 181.2 | 202.9 | 212.1 | 204.0 | 242.6 | 266.4 | 264.2 | 218.2 | 213.4 | 228.6 | 222.9 | 222.2 | 254.2 |
| gin, \% | 75.7\% | 76.7\% | 75.5\% | 75.8\% | 75.0\% | 76.6\% | 77.1\% | 75.7\% | 76.5\% | 76.2\% | 77.0\% | 75.9\% | 75.4\% | 75.6\% |
| IBDA | 96.4 | 120.0 | 137.6 | 141.4 | 134.0 | 148.4 | 176.9 | 169.9 | 140.4 | 138.7 | 154.7 | 144.5 | 139.6 | 161.9 |
| IBDA, | 49.5\% | 50.8\% | 51.2\% | 50.5\% | 49.2\% | 46.8\% | 51.2\% | 48.7\% | 49.2\% | 49.5\% | 52.1\% | 49.2\% | 47.4\% | 48.2\% |
|  | 49.1 | 59.8 | 62.8 | 66.4 | 68.0 | 92.0 | 88.1 | 93.1 | 76.0 | 72.5 | 73.3 | 78.0 | 79.1 | 90.1 |
| ales \& Expenses | 16.4 | 20.5 | 22.0 | 27.8 | 22.2 | 26.0 | 30.4 | 34.8 | 19.2 | 15.8 | 20.5 | 21.4 | 18.2 | 21.4 |
|  | 5.3 | 7.0 | 7.8 | 9.5 | 8.7 | 10.3 | 10.0 | 13.4 | 4.9 | 3.6 | 4.6 | 6.7 | 5.0 | 6.6 |
| General \& tive |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 32.7 | 39.3 | 40.8 | 38.6 | 45.8 | 66.0 | 57.7 | 58.3 | 56.8 | 56.7 | 52.8 | 56.6 | 60.9 | 68.7 |
|  | 25.2\% | 25.3\% | 23.4\% | 23.7\% | 25.0\% | 29.0\% | 25.5\% | 26.7\% | 26.6\% | 25.9\% | 24.7\% | 26.6\% | 26.8\% | 26.8\% |
| $\begin{aligned} & \text { e } \\ & \text { m Ltd } \end{aligned}$ | 15.3 | 20.8 | 41.9 | 22.2 | 8.3 | 21.5 | 50.6 | 46.8 | 0.4 | 32.9 | 37.9 | 16.7 | 27.1 | 28.4 |
| es | 74.6 | 99.8 | 95.9 | 273.4 | 119.4 | 184.9 | 139.9 | 145.6 | 6.6 | 21.7 | 21.5 | 57.1 | 32.3 | 70.7 |
|  | Q1 2007 | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
| ing | 160.4 | 201.1 | 231.1 | 243.7 | 234.4 | 273.3 | 302.9 | 306.4 | 248.6 | 245.3 | 260.0 | 259.0 | 260.8 | 297.4 |
| Mobile ct | 23.0 | 30.1 | 34.3 | 39.6 | $35.5$ | 39.9 | 46.2 | $48.8$ | $37.5$ | 38.8 | 43.6 | 44.1 | 46.3 | 52.2 |
| IBDA | 80.2 | 101.5 | 118.1 | 118.6 | $114.9$ | 127.7 | 156.3 | $149.4$ | $123.0$ | 123.0 | 137.4 | 128.8 | 125.4 | 147.6 |
| IBDA, | 50.0\% | $50.5 \%$ | 51.1\% | $48.7 \%$ | 49.0\% | 46.7\% | 51.6\% | 48.8\% | 49.5\% | 50.1\% | 52.8\% | 49.7\% | 48.1\% | 49.6\% |
| ons ( 000) | 5,200 | $5,740$ | 6,672 | $7,578$ | 8,244 | 9,111 | 10,261 | 11,300 | 11,480 | 11,692 | 12,036 | 11,337 | 13,125 | 13,875 |
|  | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
| ing | 34.2 | 35.2 | 37.6 | 36.3 | 37.8 | 43.5 | 42.8 | 42.7 | 36.7 | 34.8 | 37.0 | 34.5 | 34.0 | 38.8 |
| usiness | 0 | 0 | 0 | 0 | 1.0 | 3.3 | 3.2 | 3.2 | 3.0 | 3.1 | 3.0 | 8.7 | 7.5 | 7.9 |
| wholesale | 0 | 0 | 0 | 0 | 0.5 | 1.7 | 1.9 | 2.2 | 1.5 | 1.5 | 2.1 | 6.9 | 13.4 | 17.2 |
| esidential | 34.2 | 35.2 | 37.6 | 36.3 | 36.3 | 38.5 | 37.7 | 37.3 | 32.2 | 30.2 | 31.9 | 18.9 | 13.1 | 13.7 |
| IBDA | 16.2 | 18.5 | 19.5 | 22.8 | 19.1 | 20.7 | 20.6 | 20.5 | 17.4 | 15.7 | 17.3 | 15.7 | 14.2 | 14.3 |
| IBDA, | 47.4\% | 52.6\% | 51.9\% | 62.8\% | 50.5\% | 47.6\% | 48.1\% | 48.0\% | 47.4\% | 45.1\% | 46.8\% | 45.5\% | 41.8\% | 36.9\% |
| ns ( 000) | 0 | 0 | 0 | 0 | 0 | 0 | 5.4 | 15.2 | 22.3 | 27.1 | 26.7 | 36.5 | 58.4 | 81.8 |
| tions modems |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 14.5 | 17.1 |
| $\begin{aligned} & \text { ine } \\ & \text { ns ( } 000 \text { ) } \end{aligned}$ |  | 0 | 0 | 0 | 0 | 0 | 5.4 | 15.2 | 22.3 | 27.1 | 26.7 | 36.5 | 43.9 | 64.7 |
| tion | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K



|  | (4.7) | (1.8) | 1.8 | 4.5 | (7.1) | (1.1) | (2.6) | (2.6) | (4.6) | (1.1) | (2.3) | (1.0) | (0.7) | (1.7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| expense | (13.9) | (18.4) | (20.3) | (26.9) | (14.0) | (18.9) | (24.2) | 46.9 | (0.6) | (12.3) | (14.2) | (15.7) | (6.7) | (13.1) |
| /(loss) | 28.0 | 30.3 | 53.4 | 41.4 | 23.0 | 35.6 | 64.4 | 74.6 | (8.7) | 41.7 | 46.8 | 26.6 | 35.7 | 47.5 |
| IBDA <br> bile as a of net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| evenue | 50.0\% | 50.5\% | 51.1\% | 48.7\% | 49.0\% | 46.7\% | 51.6\% | 48.8\% | 49.5\% | 50.1\% | 52.8\% | 49.7\% | 48.1\% | 49.6\% |
| on | (14.7\%) | (16.6\%) | (10.6\%) | (13.8\%) | (21.4\%) | (18.6\%) | (13.5\%) | (19.7\%) | (18.4\%) | (16.9\%) | (17.8\%) | (22.6\%) | (19.4\%) | (16.0\%) |
| on | (9.2\%) | (7.6\%) | (6.8\%) | (6.5\%) | (6.9\%) | (6.8\%) | (7.3\%) | (7.5\%) | (8.2\%) | (7.6\%) | (7.1\%) | (6.9\%) | (7.6\%) | (6.5\%) |

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

| t loss | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 26.1\% | 26.3\% | 33.7\% | 28.4\% | 20.7\% | 21.3\% | 30.8\% | 21.5\% | 22.9\% | 25.6\% | 28.0\% | 20.2\% | 21.2\% | 27.1\% |
| come | 0.1\% | 0.1\% | 0.4\% | 0.1\% | 0.1\% | 0.2\% | 0.4\% | 0.5\% | 0.3\% | 0.8\% | 1.0\% | 1.2\% | 1.3\% | 1.2\% |
|  | 6.4\% | 1.8\% | 0.4\% | 1.6\% | 1.5\% | 1.4\% | 1.5\% | (9.0\%) | (20.9\%) | (0.5\%) | (1.3\%) | (0.4\%) | (2.9\%) | (4.7\%) |
| pense | (3.6\%) | (3.1\%) | (3.4\%) | (3.8\%) | (3.5\%) | (2.6\%) | (2.5\%) | (3.1\%) | (3.7\%) | (3.4\%) | (3.3\%) | (4.2\%) | (3.0\%) | (2.7\%) |
| of | 0.0\% | 0.0\% | 0.0\% | (0.1\%) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| income, expense | $\begin{aligned} & (2.9 \%) \\ & (8.7 \%) \end{aligned}$ | $\begin{aligned} & (0.9 \%) \\ & (9.1 \%) \end{aligned}$ | $\begin{gathered} 0.8 \% \\ (8.8 \%) \end{gathered}$ | $\begin{gathered} 1.8 \% \\ (11.0 \%) \end{gathered}$ | $\begin{aligned} & (3.0 \%) \\ & (6.0 \%) \end{aligned}$ | $\begin{aligned} & (0.4 \%) \\ & (6.9 \%) \end{aligned}$ | $\begin{aligned} & (0.9 \%) \\ & (8.0 \%) \end{aligned}$ | $\begin{aligned} & (0.8 \%) \\ & 15.3 \% \end{aligned}$ | $\begin{aligned} & (1.9 \%) \\ & (0.2 \%) \end{aligned}$ | $\begin{aligned} & (0.4 \%) \\ & (5.0 \%) \end{aligned}$ | $\begin{aligned} & (0.9 \%) \\ & (5.5 \%) \end{aligned}$ | $\begin{aligned} & (0.4 \%) \\ & (6.1 \%) \end{aligned}$ | $\begin{aligned} & (0.3 \%) \\ & (2.6 \%) \end{aligned}$ | $\begin{aligned} & (0.6 \%) \\ & (4.4 \%) \end{aligned}$ |
| e/(loss) | 17.5\% | 15.1\% | 23.1\% | 17.0\% | 9.8\% | 13.0\% | 21.3\% | 24.3\% | (3.5\%) | 17.0\% | 18.0\% | 10.3\% | 13.7\% | 16.0\% |


| $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16.2 | 18.5 | 19.6 | 22.8 | 19.1 | 20.7 | 20.6 | 20.5 | 17.4 | 15.7 | 17.3 | 15.7 | 14.2 | 14.3 |
| (9.7) | (7.3) | (7.0) | (16.1) | (8.2) | (9.5) | (8.6) | (10.0) | (10.1) | (8.2) | (13.2) | (14.1) | (9.4) | (10.7) |
| (4.8) | (4.8) | (5.1) | (6.5) | (9.0) | (8.3) | (9.6) | (9.4) | (6.2) | (5.6) | (5.5) | (5.6) | (1.0) | (2.1) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.7 | 6.4 | 7.5 | 0.2 | 1.9 | 2.9 | 2.4 | 1.1 | 1.1 | 1.9 | (1.4) | (4.0) | 3.8 | 1.5 |
| (0.1) |  | (0.1) | (0.2) | 0.2 | 0.2 | 0.3 | 0.3 | 0.5 | 1.2 | 0.7 | 0.7 | 0.8 | 0.9 |
| (0.3) | 0.9 | (0.8) | 0.9 | (1.8) | 0.4 | 1.6 | (0.3) | 2.2 | (1.6) | 0.8 | (0.5) | 2.5 | (3.4) |
| (0.4) |  | (0.2) | (0.8) | (0.5) | (0.9) | (1.1) | (1.2) | (1.1) | (1.6) | (1.3) | (1.3) | (1.3) | (1.2) |
|  |  |  |  |  |  |  | 0.1 |  | (0.5) |  | 0.9 | (0.2) | (0.1) |

income,

|  | (0.5) | (0.6) | 0.3 | (0.4) | 1.1 | (0.8) | (0.7) | (2.4) |  | 1.6 | (1.2) | (1.2) | (0.2) | (0.7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| expense | (1.8) | (1.1) | 1.3 | (1.1) | (0.3) | 1.1 | (5.0) | (0.2) | (1.0) | (2.4) | (1.3) | (1.1) | (1.7) | (0.4) |
| /(loss) | (1.4) | 5.6 | 8.0 | (1.4) | 0.6 | 2.9 | (2.5) | (2.6) | 1.7 | (1.4) | (3.7) | (6.5) | 3.7 | (3.4) |
| IBDA <br> ed as a of net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| evenue | 47.4\% | 52.6\% | 52.1\% | 62.8\% | 50.5\% | 47.6\% | 48.1\% | 48.0\% | 47.4\% | 45.1\% | 46.8\% | 45.5\% | 41.8\% | 36.9\% |
| on | (28.4\%) | (20.7\%) | (18.6\%) | (44.4\%) | (21.7\%) | (21.8\%) | (20.1\%) | (23.4\%) | (27.5\%) | (23.6\%) | (35.7\%) | (40.9\%) | (27.6\%) | (27.6\%) |
| on | (14.0\%) | (13.6\%) | (13.6\%) | (17.9\%) | (23.8\%) | (19.1\%) | (22.4\%) | (22.0\%) | (16.9\%) | (16.1\%) | (14.9\%) | (16.2\%) | (2.9\%) | (5.4\%) |
| t loss | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 5.0\% | 18.2\% | 19.9\% | 0.6\% | 5.0\% | 6.7\% | 5.6\% | 2.6\% | 3.0\% | 5.5\% | (3.8\%) | (11.6\%) | 11.2\% | 3.9\% |
| come | (0.3\%) | 0.0\% | (0.3\%) | (0.6\%) | 0.5\% | 0.5\% | 0.7\% | 0.7\% | 1.4\% | 3.4\% | 1.9\% | 2.0\% | 2.4\% | 2.3\% |
|  | (0.9\%) | 2.6\% | (2.1\%) | 2.5\% | (4.8\%) | 0.9\% | 3.7\% | (0.7\%) | 6.0\% | (4.6\%) | 2.2\% | (1.4\%) | 7.4\% | (8.8\%) |
| pense | (1.2\%) | 0.0\% | (0.5\%) | (2.2\%) | (1.3\%) | (2.1\%) | (2.6\%) | (2.8\%) | (3.0\%) | (4.6\%) | (3.5\%) | (3.8\%) | (3.8\%) | (3.1\%) |
| of | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.2\% | 0.0\% | (1.4\%) | 0.0\% | 2.6\% | (0.6\%) | (0.3\%) |
| income, | (1.5\%) | (1.7\%) | 0.8\% | (1.1\%) | 2.9\% | (1.8\%) | (1.6\%) | (5.6\%) | 0.0\% | 4.6\% | (3.2\%) | (3.5\%) | (0.6\%) | (1.8\%) |
| expense | (5.3\%) | (3.1\%) | 3.5\% | (3.0\%) | (0.8\%) | 2.5\% | (11.7\%) | (0.5\%) | (2.7\%) | (6.9\%) | (3.5\%) | (3.2\%) | (5.0\%) | (1.0\%) |
| /(loss) | (4.1\%) | 15.9\% | 21.3\% | (3.9\%) | 1.6\% | 6.7\% | (5.8\%) | (6.1\%) | 4.6\% | (4.0\%) | (10.0\%) | (18.8\%) | 10.9\% | (8.8\%) |

## Table of Contents

## Kazakhstan

(in US\$ millions, unless stated otherwise, unaudited)

| SOLIDATED | 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 | 320 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| perating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ues | 119.4 | 149.3 | 167.1 | 174.6 | 162.8 | 185.3 | 198.6 | 196.9 | 153.9 | 157.1 | 171.9 | 170.4 | 159.5 | 184.3 | 197 |
| margin | 88.2 | 112.0 | 122.1 | 128.4 | 118.9 | 140.8 | 152.6 | 148.8 | 116.7 | 120.3 | 136.0 | 133.0 | 123.2 | 145.2 | 156 |
| margin, \% | 73.9\% | 75.0\% | 73.1\% | 73.5\% | 73.0\% | 76.0\% | 76.8\% | 75.6\% | 75.8\% | 76.6\% | 79.1\% | 78.1\% | 77.2\% | 78.8\% | 79 |
| ted OIBDA | 62.0 | 80.3 | 88.1 | 92.2 | 82.0 | 96.4 | 106.1 | 97.7 | 78.7 | 85.2 | 101.7 | 93.9 | 88.5 | 105.7 | 111 |
| ted OIBDA, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 51.9\% | 53.8\% | 52.7\% | 52.8\% | 50.4\% | 52.0\% | 53.4\% | 49.6\% | 51.1\% | 54.2\% | 59.2\% | 55.1\% | 55.5\% | 57.4\% | 56 |
|  | 25.4 | 31.7 | 32.7 | 33.8 | 34.8 | 43.5 | 45.9 | 50.4 | 37.4 | 34.5 | 34.4 | 39.3 | 35.0 | 39.1 | 44 |
| ling Sales \& eting Expenses | 11.0 | 14.2 | 13.8 | 17.1 | 12.9 | 15.1 | 17.6 | 22.7 | 11.9 | 8.8 | 10.4 | 12.7 | 9.4 | 12.9 | 16 |
| $\begin{aligned} & \text { ling } \\ & \text { tising } \end{aligned}$ | 3.7 | 4.5 | 5.0 | 5.5 | 4.7 | 5.8 | 5.5 | 8.8 | 3.0 | 1.2 | 1.9 | 3.8 | 2.4 | 3.8 | 5 |
| ling General \& nistrative |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 14.4 | 17.5 | 18.9 | 16.7 | 21.9 | 28.4 | 28.3 | 27.7 | 25.5 | 25.7 | 24.0 | 26.6 | 25.6 | 26.2 | 27 |
| A, \% | 21.3\% | 21.2\% | 19.6\% | 19.4\% | 21.4\% | 23.5\% | 23.1\% | 25.6\% | 24.3\% | 22.0\% | 20.0\% | 23.1\% | 21.9\% | 21.2\% | 22 |
| come utable to elCom Ltd | 13.1 | 16.4 | 21.7 | 19.8 | 14.1 | 19.5 | 29.9 | 76.4 | -12.5 | 30.0 | 40.8 | 25.8 | 36.0 | 43.9 | 38 |
| al aditures | 31.2 | 45.8 | 40.5 | 96.4 | 42.6 | 55.5 | 77.1 | 79.7 | 3.3 | 11.0 | 10.0 | 19.5 | 5.9 | 25.8 | 38 |
| ILE | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \mathbf{Q 2}_{2} \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \mathbf{Q 2}_{2} \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \mathbf{Q 2}_{2} \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 201 \end{gathered}$ |
| perating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ues | 119.4 | 149.3 | 167.1 | 174.6 | 162.0 | 182.5 | 195.9 | 193.7 | 151.6 | 154.8 | 169.3 | 167.7 | 156.3 | 180.5 | 192 |
| ling Mobile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| onnect | 20.5 | 26.5 | 28.5 | 33.0 | 28.4 | 30.9 | 32.2 | 31.4 | 23.4 | 23.4 | 25.4 | 25.0 | 23.4 | 25.4 | 2. |
| ted OIBDA | 62.0 | 80.3 | 88.1 | 92.2 | 82.0 | 96.3 | 106.2 | 97.7 | 78.7 | 85.6 | 101.7 | 93.9 | 88.1 | 104.9 | 110 |
| ted OIBDA, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 51.9\% | 53.8\% | 52.7\% | 52.8\% | 50.6\% | 52.8\% | 54.2\% | 50.4\% | 51.9\% | 55.3\% | 60.1\% | 56.0\% | 56.4\% | 58.1\% | 57 |
| riptions ( 000 ) | 3,501 | 3,858 | 4,343 | 4,604 | 4,777 | 5,098 | 5,614 | 6,270 | 6,377 | 6,635 | 6,835 | 6,135 | 6,062 | 6,339 | 6,73 |
| J, US\$ | 12.2 | 13.6 | 13.6 | 13.0 | 11.6 | 12.3 | 12.1 | 10.8 | 7.8 | 7.9 | 8.2 | 8.5 | 8.4 | 9.6 |  |
| min | 72.3 | 88.8 | 112.7 | 98.9 | 99.1 | 109.7 | 108.1 | 100.5 | 81.1 | 90.7 | 98.1 | 102.3 | 102.2 | 125.1 | 130 |
| 3 months base erly), \% | n/a | n/a | n/a | 9.8\% | 9.5\% | 7.6\% | 7.4\% | 7.3\% | 9.2\% | 5.7\% | 9.3\% | 22.2\% | 11.4\% | 8.9\% |  |
| D | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \mathbf{Q 2}^{2} \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \mathbf{Q 2}_{2} \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\underset{201}{\text { Q3 }}$ |
| perating ues |  |  |  |  | 0.8 | 2.8 | 2.7 | 3.2 | 2.3 | 2.3 | 2.6 | 2.7 | 3.2 | 3.8 |  |
| ling business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | 0.3 | 1.0 | 0.8 | 1.0 | 0.7 | 0.8 | 0.5 | 0.5 | 0.6 | 0.6 | 0 |
| ling wholesale ent |  |  |  |  | 0.5 | 1.8 | 1.9 | 2.2 | 1.5 | 1.4 | 2.0 | 2.1 | 2.4 | 3.0 |  |
| ting residential |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | 0.001 | 0.003 | 0.003 | 0.05 | 0.1 | 0.1 | 0.1 | 0.1 | 0.2 | 0.2 |  |
| ted OIBDA |  |  |  |  | 0.0 | 0.1 | -0.1 | 0.0 | 0.0 | -0.4 | 0.0 | 0.0 | 0.4 | 0.8 |  |
| ted OIBDA, |  |  |  |  | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 12.5\% | 21.1\% | 34 |
| lband <br> riptions ( 000 ) |  |  |  |  |  |  |  | 0.2 | 0.2 | 0.3 | 0.3 | 1.3 | 2.7 | 4.3 |  | ibscritions USB modems

xed-line
riptions ( 000 )

| 0.2 | 0.2 | 0.3 | 0.3 | 1.3 | 2.7 | 4.3 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## nciliatior

| BDA | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 201 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ted OIBDA | 62.0 | 80.3 | 88.1 | 92.2 | 82.0 | 96.4 | 106.1 | 97.7 | 78.7 | 85.2 | 101.7 | 93.9 | 88.5 | 105.7 | 111 |
| ciation | (15.9) | (17.5) | (14.9) | (20.2) | (21.6) | (25.7) | (24.0) | (28.7) | (23.9) | (21.6) | (24.9) | (27.4) | (18.5) | (21.9) | (21 |
| tization | (9.2) | (9.5) | (9.1) | (9.7) | (9.7) | (11.1) | (15.9) | (16.0) | (14.1) | (12.8) | (12.7) | (13.0) | (13.3) | (13.2) | (13 |
| rment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ting income | 36.9 | 53.3 | 64.1 | 62.3 | 50.7 | 59.6 | 66.2 | 53.0 | 40.7 | 50.8 | 64.1 | 53.5 | 56.7 | 70.6 | 77 |
| st income |  |  | 0.6 | (0.4) | 0.2 | 0.3 | 0.2 | 0.3 | 0.3 | 0.4 | 1.1 | 0.6 | 0.3 | 0.7 |  |
| oreign <br> nge |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| loss) | 10.5 | 2.4 | 1.6 | 1.0 | (1.9) | (0.1) | 2.5 | (1.9) | (51.7) | 1.9 | (0.8) | 0.3 | 0.4 | (0.1) | (0) |
| st expense | (4.3) | (4.1) | (4.9) | (5.1) | (3.4) | (3.2) | (3.0) | (3.1) | (1.5) | (1.6) | (0.9) | (2.9) | (0.1) | (0.3) |  |
| $y$ in net loss) of iates |  |  |  | (0.2) |  |  |  | 0.1 |  | (0.5) |  | 0.9 | (0.2) | (0.1) |  |
| nse)/income, | (4.1) | (1.4) | 2.0 | 5.3 | (4.0) | (0.5) | (4.4) | 0.3 | (5.2) | (0.3) | (0.8) | (1.5) | (0.4) | (0.6) | (12 |
| ne tax expense | (12.8) | (17.3) | (19.9) | (23.8) | (13.5) | (18.7) | (20.6) | 52.8 | 0.6 | (10.8) | (13.1) | (18.6) | (8.7) | (11.6) | (14 |
| come/(loss) | 26.2 | 32.9 | 43.5 | 39.1 | 28.1 | 37.4 | 40.9 | 101.5 | (16.8) | 39.9 | 49.6 | 32.3 | 48.0 | 58.6 | 50 |

ted OIBDA
n as
ntage
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ting i
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loss
stexp
y in
losss
ates
$\left.\begin{array}{lllllllllllll}\text { loss) of } \\ \text { iates } & 0.0 \% & 0.0 \% & 0.0 \% & (0.1 \%) & 0.0 \% & 0.0 \% & 0.0 \% & 0.1 \% & 0.0 \% & (0.3 \%) & 0.0 \% & 0.5 \%\end{array}\right)(0.1 \%) \quad(0.1 \%) ~ 子$
nse)/income,

|  | $(3.5 \%)$ | $(1.0 \%)$ | $1.0 \%$ | $2.9 \%$ | $(2.3 \%)$ | $(0.3 \%)$ | $(2.2 \%)$ | $0.1 \%$ | $(3.3 \%)$ | $(0.2 \%)$ | $(0.4 \%)$ | $(0.9 \%)$ | $(0.2 \%)$ | $(0.3 \%)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(6)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| he tax expense | $(10.7 \%)$ | $(11.6 \%)$ | $(11.9 \%)$ | $(13.6 \%)$ | $(8.3 \%)$ | $(10.1 \%)$ | $(10.4 \%)$ | $26.8 \%$ | $0.4 \%$ | $(6.9 \%)$ | $(7.6 \%)$ | $(10.9 \%)$ | $(5.5 \%)$ | $(6.3 \%)$ |
| come/(loss) | $21.9 \%$ | $22.0 \%$ | $26.0 \%$ | $22.4 \%$ | $17.3 \%$ | $20.2 \%$ | $20.6 \%$ | $51.5 \%$ | $(10.9 \%)$ | $25.4 \%$ | $28.9 \%$ | $19.0 \%$ | $30.1 \%$ | $31.8 \%$ |

## nciliation

ljusted

| A | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| e | 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 201 |
| ted OIBDA | 62.0 | 80.3 | 88.1 | 92.2 | 82.0 | 96.3 | 106.1 | 97.7 | 78.7 | 85.6 | 101.7 | 93.9 | 88.1 | 104.9 | 110 |
| ciation | (15.9) | (17.5) | (14.9) | (20.2) | (21.5) | (25.1) | (23.1) | (27.5) | (22.9) | (20.5) | (23.1) | (25.7) | (16.6) | (19.6) | (19 |
| tization | (9.2) | (9.5) | (9.1) | (9.7) | (9.7) | (11.0) | (15.2) | (15.5) | (13.5) | (12.3) | (12.2) | (12.3) | (12.8) | (12.6) | (12 |
| rment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ting income | 36.9 | 53.3 | 64.1 | 62.3 | 50.8 | 60.2 | 67.8 | 54.7 | 42.3 | 52.8 | 66.4 | 55.9 | 58.7 | 72.7 | 78 |
| st income |  |  | 0.6 | (0.4) | 0.2 | 0.3 | 0.8 | 1.1 | 0.3 | 1.4 | 2.1 | 1.7 | 1.3 | 1.8 | 2 |
| reign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| nge |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| loss) | 10.5 | 2.4 | 1.6 | 1.0 | (1.9) | (0.1) | 2.5 | (1.8) | (51.0) | 1.9 | (0.8) | 0.3 | 0.4 | (0.1) | (0 |
| st expense | (4.3) | (4.1) | (4.9) | (5.1) | (3.4) | (3.2) | (2.9) | (3.0) | (1.5) | (1.6) | (0.8) | (2.8) |  | (0.2) | $0$ | y in net

loss) of
iates
(0.2)

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| nse)/income, |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $(4.1)$ | $(1.4)$ | 2.0 | 5.3 | $(4.1)$ | $(0.2)$ | $(0.6)$ | 0.2 | $(4.3)$ | $(1.3)$ | $(0.8)$ | $(0.5)$ | $(0.3)$ |
|  | $(12.8)$ | $(17.3)$ | $(19.9)$ | $(23.8)$ | $(13.4)$ | $(18.6)$ | $(20.5)$ | 50.7 | 0.6 | $(11.0)$ | $(13.3)$ | $(18.3)$ | $(8.4)$ |
| ne tax expense | $(12.0)$ | $(14$ |  |  |  |  |  |  |  |  |  |  |  |
| ncome/(loss) | 26.2 | 32.9 | 43.5 | 39.1 | 28.2 | 38.4 | 47.1 | 101.9 | $(13.6)$ | 42.2 | 52.8 | 36.3 | 51.7 |

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

| ting revenue | 51.9\% | 53.8\% | 52.7\% | 52.8\% | 50.6\% | 52.8\% | 54.2\% | 50.4\% | 51.9\% | 55.3\% | 60.1\% | 56.0\% | 56.4\% | 58.1\% | 57 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ciation | (13.3\%) | (11.7\%) | (8.9\%) | (11.5\%) | (13.3\%) | (13.8\%) | (11.8\%) | (14.2\%) | (15.1\%) | (13.2\%) | (13.6\%) | (15.3\%) | (10.6\%) | (10.9\%) | (10 |
| tization | (7.7\%) | (6.4\%) | (5.4\%) | (5.6\%) | (6.0\%) | (6.0\%) | (7.8\%) | (8.0\%) | (8.9\%) | (7.9\%) | (7.2\%) | (7.3\%) | (8.2\%) | (7.0\%) | (6 |
| rment loss | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| ating income <br> n | 30.9\% | 35.7\% | 38.4\% | 35.7\% | 31.4\% | 33.0\% | 34.6\% | 28.2\% | 27.9\% | 34.1\% | 39.2\% | 33.3\% | 37.6\% | 40.3\% | 40 |
| st income | 0.0\% | 0.0\% | 0.4\% | (0.2\%) | 0.1\% | 0.2\% | 0.4\% | 0.6\% | 0.2\% | 0.9\% | 1.2\% | 1.0\% | 0.8\% | 1.0\% | 1 |
| reign <br> nge <br> loss) <br> st expense | $\begin{gathered} 8.8 \% \\ (3.6 \%) \end{gathered}$ | $\begin{aligned} & 1.6 \% \\ & (2.7 \%) \end{aligned}$ | $\begin{aligned} & 1.0 \% \\ & (2.9 \%) \end{aligned}$ | $\begin{gathered} 0.6 \% \\ (2.9 \%) \end{gathered}$ | $\begin{aligned} & (1.2 \%) \\ & (2.1 \%) \end{aligned}$ | $\begin{aligned} & (0.1 \%) \\ & (1.8 \%) \end{aligned}$ | $\begin{aligned} & 1.3 \% \\ & (1.5 \%) \end{aligned}$ | $\begin{aligned} & (0.9 \%) \\ & (1.5 \%) \end{aligned}$ | $\begin{array}{r} (33.6 \%) \\ (1.0 \%) \end{array}$ | $\begin{aligned} & 1.2 \% \\ & (1.0 \%) \end{aligned}$ | $\begin{aligned} & (0.5 \%) \\ & (0.5 \%) \end{aligned}$ | $\begin{aligned} & 0.2 \% \\ & (1.7 \%) \end{aligned}$ | $\begin{aligned} & 0.3 \% \\ & 0.0 \% \end{aligned}$ | $\begin{aligned} & (0.1 \%) \\ & (0.1 \%) \end{aligned}$ | (0 |
| $y$ in net loss) of iates | 0.0\% | 0.0\% | 0.0\% | (0.1\%) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0 |
| nse)/income, | $(3.5 \%)$ | (1.0\%) | $\begin{gathered} 1.0 \% \\ (11.9 \%) \end{gathered}$ | $\begin{gathered} 2.9 \% \\ (136 \%) \end{gathered}$ | $\begin{aligned} & (2.5 \%) \\ & (8.3 \%) \end{aligned}$ | $(0.1 \%)$ | $\begin{array}{r} (0.3 \%) \\ (10.5 \%) \end{array}$ | $\begin{array}{r} 0.1 \% \\ 26.2 \% \end{array}$ | (2.8\%) | (0.8\%) | $\begin{aligned} & (0.5 \%) \\ & (7.9 \%) \end{aligned}$ | $\begin{array}{r} (0.3 \%) \\ (10.9 \%) \end{array}$ | $(0.2 \%)$ | (0.4\%) | (6 (7 |
| come/(loss) <br> n | (10.7\%) $21.9 \%$ | (11.6\%) $22.0 \%$ | (11.9\%) $26.0 \%$ | (13.6\%) $22.4 \%$ | (8.3\%) $17.4 \%$ | (10.2\%) $21.0 \%$ | (10.5\%) $24.0 \%$ | $26.2 \%$ $52.6 \%$ | (9.4\%) | (7.1\%) $27.3 \%$ | (7.9\%) $31.2 \%$ | (10.9\%) $21.6 \%$ | (5.4\%) $33.1 \%$ | (6.6\%) $34.1 \%$ | 7 27 |
| nciliation justed A Fixed | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ \text { 20n8 } \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | Q3 |
| ted OIBDA |  |  |  |  | 0.0 | 0.1 | (0.1) |  |  | (0.4) | 0.0 |  | 0.4 | 0.8 |  |
| ciation |  |  |  |  | (0.08) | (0.7) | (1.0) | (1.2) | (1.0) | (1.1) | (1.8) | (1.7) | (2.0) | (2.3) | (2 |
| tization |  |  |  |  |  |  | (0.6) | (0.5) | (0.6) | (0.5) | (0.5) | (0.7) | (0.5) | (0.5) | (0) |
| rment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ting income |  |  |  |  | (0.0) | (0.6) | (1.7) | (1.7) | (1.6) | (2.0) | (2.3) | (2.4) | (2.1) | (2.0) | (1 |
| st income |  |  |  |  |  |  |  |  | (0.1) |  |  |  |  |  |  |
| reign <br> nge <br> loss) |  |  |  |  |  |  |  | (0.1) | (0.7) |  |  |  |  |  |  |
| st expense |  |  |  |  |  | (0.5) | (0.7) | (1.0) | (0.9) | (1.5) | (1.1) | (1.1) | (1.2) | (1.2) | (1 |
|  |  |  |  |  |  |  |  | 0.1 |  | (0.5) |  | 0.9 | (0.2) | (0.1) | 0 |
| nse)/income, |  |  |  |  |  | (0.2) | (3.7) | 0.2 | 0.1 | 1.1 |  | (1.1) | 0.1 |  |  |
| ne tax expense |  |  |  |  | (0.1) | (0.2) | (0.1) | 2.1 |  | 0.2 | 0.2 | (0.4) | (0.3) | 0.4 | 0 |
| come/(loss) |  |  |  |  | (0.1) | (1.5) | (6.2) | (0.4) | (3.2) | (2.7) | (3.2) | (4.1) | (3.7) | (2.9) | (2 |
| ted OIBDA n fixed as a ntage of net ting revenue | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 12.5\% | 21.1\% | 34 |
| ciation | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | (62.5\%) | (60.5\%) | (45 |
| tization | 0.0\% | 0.0\% | 0.0\% | 0.0\% | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | (15.6\%) | (13.2\%) | (10 |
| rment loss | 0.0\% | 0.0\% | 0.0\% | 0.0\% | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 0.0\% | 0.0\% |  |
| ting income n st income | $0.0 \%$ $0.0 \%$ | 0.0\% | $0.0 \%$ $0.0 \%$ | $\begin{aligned} & 0.0 \% \\ & 0.0 \% \end{aligned}$ | $\mathrm{n} / \mathrm{a}$ $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ $\mathrm{n} / \mathrm{a}$ | (65.6\%) $0.0 \%$ | $\begin{gathered} (52.6 \%) \\ 0.0 \% \end{gathered}$ | (21 |
| reign <br> nge <br> loss) | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 0.0\% | 0.0\% |  |
| st expense | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | (37.5\%) | (31.6\%) | (28 |
| y in net loss) of iates | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | (6.3\%) | (2.6\%) |  |
| nse)/income, | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 3.1\% | 0.0\% |  |
| ne tax expense | 0.0\% | 0.0\% | 0.0\% | 0.0\% | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | (9.4\%) | 10.5\% |  |
| $\begin{aligned} & \text { come/(loss) } \\ & \text { n } \end{aligned}$ | 0.0\% | 0.0\% | 0.0\% | 0.0\% | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | (115.6\%) | (76.3\%) | (43 |

## Table of Contents

## Uzbekistan

(in US\$ millions, unless stated otherwise, unaudited)

| Q1 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 201 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 18.2 | 23.2 | 30.2 | 36.5 | 39.5 | 52.0 | 58.4 | 66.5 | 58.5 | 52.6 | 50.1 | 50.2 | 45.3 | 51 |
| 15.2 | 20.0 | 25.8 | 31.0 | 33.4 | 43.0 | 48.6 | 52.8 | 47.1 | 41.2 | 37.7 | 37.9 | 34.3 | 39 |
| 83.5\% | 86.2\% | 85.4\% | 84.9\% | 84.6\% | 82.7\% | 83.2\% | 79.4\% | 80.5\% | 78.3\% | 75.2\% | 75.5\% | 75.7\% | 76 |
| 8.7 | 11.4 | 16.9 | 17.8 | 20.9 | 27.8 | 33.0 | 34.2 | 33.1 | 26.9 | 23.5 | 23.0 | 19.6 | 20 |
| 47.8\% | 49.1\% | 56.0\% | 48.8\% | 52.9\% | 53.5\% | 56.5\% | 51.4\% | 56.6\% | 51.1\% | 46.9\% | 45.8\% | 43.3\% | 39 |
| 6.4 | 8.4 | 8.7 | 13.1 | 12.3 | 14.9 | 15.4 | 18.3 | 13.6 | 13.9 | 13.8 | 14.3 | 14.1 | 18 |
| 2.8 | 2.5 | 3.9 | 5.3 | 4.9 | 5.1 | 6.6 | 7.1 | 3.8 | 3.7 | 4.8 | 4.3 | 3.5 |  |
| 0.7 | 0.9 | 1.1 | 1.4 | 2.0 | 1.9 | 2.3 | 2.3 | 0.9 | 1.4 | 1.6 | 1.0 | 1.0 |  |
| 3.6 | 5.9 | 4.8 | 7.8 | 7.4 | 9.8 | 8.8 | 11.2 | 9.8 | 10.2 | 9.0 | 10.0 | 10.6 | 14 |
| 35.2\% | 36.2\% | 28.8\% | 35.9\% | 31.1\% | 28.7\% | 26.4\% | 27.5\% | 23.2\% | 26.4\% | 27.5\% | 28.5\% | 31.1\% | 36 |
| 2.5 | 4.3 | 6.9 | 6.0 | 7.5 | 14.4 | 22.0 | 11.8 | 9.7 | 5.3 | 1.8 | (1.5) | (10.6) | (2 |
| 7.9 | 18.5 | 23.8 | 83.6 | 47.9 | 82.8 | 28.4 | 17.3 | 1.1 | 7.4 | 7.2 | 21.1 | 17.9 | 28 |
| $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
| 18.2 | 23.2 | 30.2 | 36.5 | 38.7 | 49.5 | 55.5 | 63.5 | 55.5 | 49.5 | 46.8 | 47.5 | 42.9 | 48 |
| 0.002 | 0.003 | 0.004 | 0.01 | 0.01 | 0.01 | 0.01 | 3.4 | 3.0 | 3.8 | 5.0 | 5.5 | 5.1 |  |
| 8.7 | 11.4 | 16.9 | 17.8 | 20.6 | 27.3 | 32.0 | 33.0 | 31.9 | 25.7 | 22.2 | 22.0 | 18.6 | 19 |
| 47.8\% | 49.1\% | 56.0\% | 48.8\% | 53.2\% | 55.2\% | 57.7\% | 52.0\% | 57.5\% | 51.9\% | 47.4\% | 46.3\% | 43.4\% | 39 |
| 1,106.3 | 1,192.4 | 1,586.9 | 2,119.6 | 2,422.2 | 2,754.2 | 3,148.0 | 3,636.2 | 3,653.1 | 3,604.6 | 3,652.0 | 3,515.0 | 3,489.0 | 3,997 |
| 6.7 | 7.2 | 7.6 | 6.8 | 5.8 | 6.6 | 6.5 | 6.5 | 5.2 | 4.7 | 4.5 | 4.6 | 4.2 |  |
| 242.2 | 265.6 | 289.8 | 283.4 | 265.3 | 294.6 | 298.5 | 288.6 | 238.6 | 225.6 | 409.3 | 387.3 | 369.2 | 383 |
| n/a | n/a | n/a | 11.2\% | 12.8\% | 13.1\% | 14.2\% | 14.9\% | 15.1\% | 11.2\% | 17.4\% | 20.1\% | 14.7\% |  |
| $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ |
|  |  |  |  | 0.8 | 2.5 | 2.9 | 3.0 | 3.0 | 3.1 | 3.3 | 2.7 | 2.4 | $2$ |
|  |  |  |  | 0.7 | 2.3 | 2.3 | 2.2 | 2.3 | 2.3 | 2.6 | 2.1 | 1.5 | $1$ |
|  |  |  |  | 0.00 | 0.00 | 0.10 | 0.10 | 0.00 | 0.00 | 0.00 | 0.00 | 0.4 | 0 |
|  |  |  |  | 0.10 | 0.20 | 0.50 | 0.70 | 0.70 | 0.70 | 0.70 | 0.60 | 0.5 | $0$ |
|  |  |  |  | 0.3 | 0.5 | 1.0 | 1.2 | 1.2 | 1.2 | 1.3 | 1.0 | 1.0 | 0 |
|  |  |  |  | 37.5\% | 20.0\% | 34.5\% | 40.0\% | 40.0\% | 38.7\% | 39.4\% | 37.0\% | 41.7\% | 36 |
|  |  |  |  |  |  |  | 5.8 | 6.8 | 7.6 | 8.3 | 9.0 | 17.7 | 21 |
|  |  |  |  |  |  |  | 0 | 0 | 0 | 0 | 0 | 7.7 | 10 |

Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K
$\begin{array}{lllllll}5.8 & 6.8 & 7.6 & 8.3 & 9.0 & 10.0 & 10\end{array}$

| Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 |
| 8.7 | 11.4 | 16.9 | 17.8 | 20.9 | 27.8 | 33.0 | 34.2 | 33.1 | 26.9 | 23.5 | 23.0 | 19.6 | 20 |
| (3.1) | (3.3) | (4.0) | (5.1) | (6.7) | (6.8) | (7.2) | (8.9) | (11.4) | (11.2) | (12.4) | (20.7) | (21.9) | (13 |
| (3.4) | (3.4) | (3.4) | (3.5) | (3.8) | (3.7) | (3.8) | (4.6) | (4.1) | (3.6) | (3.5) | (2.9) | (3.4) | ( |
| 2.2 | 4.7 | 9.5 | 9.2 | 10.4 | 17.3 | 22.0 | 20.7 | 17.6 | 12.1 | 7.6 | (0.6) | (5.7) |  |
|  |  |  |  |  |  |  |  |  |  |  | 0.8 | 0.8 |  |
| (0.3) |  | (0.3) | (0.5) | (0.2) | (0.2) | (0.5) | (3.7) | (2.4) | (3.5) | (1.2) | (0.1) | (3.7) |  |
| (0.3) | (0.5) | (1.0) | (1.3) | (1.6) | (0.1) | (0.4) | (2.1) | (3.3) | (2.4) | (3.5) | (3.5) | (3.5) |  |


| (0.1) | 0.2 |  |  |  | (0.3) | 2.6 | (0.2) | (0.2) | (0.1) | (0.1) | (0.1) | (0.1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1.0) | (0.1) | 1.5 | 1.5 | 1.0 | 2.2 | 1.3 | 2.9 | 1.6 | 0.5 | 0.6 | (2.4) | (1.9) |
| 2.5 | 4.3 | 6.9 | 5.9 | 7.6 | 14.5 | 22.4 | 11.8 | 10.1 | 5.6 | 2.2 | (1.1) | (10.3) |


| $47.8 \%$ | $49.1 \%$ | $56.0 \%$ | $48.8 \%$ | $52.9 \%$ | $53.5 \%$ | $56.5 \%$ | $51.4 \%$ | $56.6 \%$ | $51.1 \%$ | $46.9 \%$ | $45.8 \%$ | $43.3 \%$ | 39 |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(17.0 \%)$ | $(14.1 \%)$ | $(13.2 \%)$ | $(14.0 \%)$ | $(17.0 \%)$ | $(13.1 \%)$ | $(12.3 \%)$ | $(13.4 \%)$ | $(19.5 \%)$ | $(21.3 \%)$ | $(24.7 \%)$ | $(41.2 \%)$ | $(48.4 \%)$ | $(25$ |  |
| $(18.7 \%)$ | $(14.7 \%)$ | $(11.3 \%)$ | $(9.6 \%)$ | $(9.6 \%)$ | $(7.1 \%)$ | $(6.5 \%)$ | $(6.9 \%)$ | $(7.0 \%)$ | $(6.8 \%)$ | $(7.0 \%)$ | $(5.8 \%)$ | $(7.5 \%)$ | $(6)$ | $0.0 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $(1.2 \%)$ | $(12.6 \%)$ | 7 |
| $12.1 \%$ | $20.3 \%$ | $31.5 \%$ | $25.2 \%$ | $26.3 \%$ | $33.3 \%$ | $37.7 \%$ | $31.1 \%$ | $30.1 \%$ | $23.0 \%$ | $15.2 \%$ | 0.0 | $0.0 \%$ | $0.0 \%$ | $1.6 \%$ |
| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | 1 |  |  |  |  |


| $-1.6 \%$ | $0.0 \%$ | $-1.0 \%$ | $-1.4 \%$ | $-0.5 \%$ | $-0.4 \%$ | $-0.9 \%$ | $-5.6 \%$ | $-4.1 \%$ | $-6.7 \%$ | $-2.4 \%$ | $(0.2 \%)$ | $(8.2 \%)$ | $(6)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $-1.6 \%$ | $-2.2 \%$ | $-3.3 \%$ | $-3.6 \%$ | $-4.1 \%$ | $-0.2 \%$ | $-0.7 \%$ | $-3.2 \%$ | $-5.6 \%$ | $-4.6 \%$ | $-7.0 \%$ | $(7.0 \%)$ | $(7.7 \%)$ | $(6$ |


| $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ | $0.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| $-0.7 \%$ | $0.0 \%$ | $0.6 \%$ | $0.1 \%$ | $0.0 \%$ | $-0.6 \%$ | $4.5 \%$ | $-0.2 \%$ | $-0.4 \%$ | $-0.1 \%$ | $-0.2 \%$ | $(0.2 \%)$ | $(0.2 \%)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $-5.5 \%$ | $-0.4 \%$ | $5.0 \%$ | $4.1 \%$ | $2.5 \%$ | $4.2 \%$ | $2.2 \%$ | $4.4 \%$ | $2.7 \%$ | $1.0 \%$ | $1.2 \%$ | $(4.8 \%)$ | $(4.2 \%)$ |
| $13.7 \%$ | $18.5 \%$ | $22.8 \%$ | $16.2 \%$ | $19.2 \%$ | $27.9 \%$ | $38.4 \%$ | $17.7 \%$ | $17.3 \%$ | $10.6 \%$ | $4.4 \%$ | $(2.2 \%)$ | $(22.7 \%)$ |


| Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 |
| 8.7 | 11.4 | 16.9 | 17.8 | 20.6 | 27.3 | 32.0 | 33.0 | 31.9 | 25.7 | 22.2 | 22.0 | 18.6 | 19 |
| (3.1) | (3.3) | (4.0) | (5.1) | (6.7) | (6.3) | (7.1) | (8.6) | (11.1) | (10.9) | (12.2) | (20.4) | (21.5) | (12 |
| (3.4) | (3.4) | (3.4) | (3.5) | (3.8) | (3.7) | (3.8) | (4.6) | (4.1) | (3.6) | (3.5) | (2.9) | (3.4) | (3 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2.2 | 4.7 | 9.5 | 9.2 | 10.1 | 17.3 | 21.1 | 19.8 | 16.7 | 11.2 | 6.5 | (1.3) | (6.3) | 3 |
|  |  |  |  |  |  |  |  |  |  |  | 0.8 | 0.8 | $0$ |


| $(0.3)$ |  | $(0.3)$ | $(0.5)$ | $(0.2)$ | $(0.2)$ | $(0.5)$ | $(3.2)$ | $(2.4)$ | $(3.4)$ | $(1.2)$ | $(0.1)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $(0.3)$ | $(0.5)$ | $(1.0)$ | $(1.3)$ | $(1.6)$ | $(0.1)$ | $(0.4)$ | $(2.1)$ | $(3.3)$ | $(2.4)$ | $(3.5)$ | $(3.5)$ |


| $(0.1)$ |  | 0.2 |  | 0.1 | $(0.4)$ | 2.6 | $(0.3)$ | $(0.2)$ | $(0.1)$ | $(0.2)$ | $(0.2)$ | $(0$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $(1.0)$ | $(0.1)$ | 1.5 | 1.5 | $(1.0)$ | $(2.1)$ | $(1.2)$ | $(2.6)$ | $(1.4)$ | $(0.3)$ | $(0.4)$ | 2.4 | 2.0 | 0 |
| 2.5 | 4.3 | 6.9 | 5.9 | 7.4 | 14.5 | 21.6 | 11.6 | 9.4 | 5.0 | 1.4 | $(1.9)$ | $(10.8)$ | $(3$ |

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

| 47.8\% | 49.1\% | 56.0\% | 48.8\% | 53.2\% | 55.2\% | 57.7\% | 52.0\% | 57.5\% | 51.9\% | 47.4\% | 46.3\% | 43.4\% | 39 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (17.0\%) | (14.1\%) | (13.2\%) | (14.0\%) | (17.3\%) | (12.7\%) | (12.8\%) | (13.5\%) | (20.0\%) | (22.0\%) | (26.1\%) | (42.9\%) | (50.1\%) | (26 |
| (18.7\%) | (14.7\%) | (11.3\%) | (9.6\%) | (9.8\%) | (7.5\%) | (6.8\%) | (7.2\%) | (7.4\%) | (7.3\%) | (7.5\%) | (6.1\%) | (7.9\%) | (7 |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0 |
| 12.1\% | 20.3\% | 31.5\% | 25.2\% | 26.1\% | 34.9\% | 38.0\% | 31.2\% | 30.1\% | 22.6\% | 13.9\% | (2.7\%) | (14.7\%) | 6 |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 1.7\% | 1.9\% | 1 |
| (1.6\%) | 0.0\% | (1.0\%) | (1.4\%) | (0.5\%) | (0.4\%) | (0.9\%) | (5.0\%) | (4.3\%) | (6.9\%) | (2.6\%) | (0.2\%) | (8.4\%) | (6 |
| (1.6\%) | (2.2\%) | (3.3\%) | (3.6\%) | (4.1\%) | (0.2\%) | (0.7\%) | (3.3\%) | (5.9\%) | (4.8\%) | (7.5\%) | (7.4\%) | (8.2\%) | (7 |
| 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0 |
| (0.7\%) | 0.0\% | 0.6\% | 0.1\% | 0.3\% | (0.8\%) | 4.7\% | (0.5\%) | (0.4\%) | (0.2\%) | 0.0\% | (0.4\%) | (0.5\%) | (1 |
| (5.5\%) | (0.4\%) | 5.0\% | 4.1\% | (2.6\%) | (4.2\%) | (2.2\%) | (4.1\%) | (2.5\%) | (0.6\%) | (0.9\%) | 5.1\% | 4.7\% | 0 |
| 13.7\% | 18.5\% | 22.8\% | 16.2\% | 19.1\% | 29.3\% | 38.9\% | 18.3\% | 16.9\% | 10.1\% | 3.0\% | (4.0\%) | (25.2\%) | (6 |
| Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |
| 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 |
|  |  |  |  | 0.3 | 0.5 | 1.0 | 1.2 | 1.2 | 1.2 | 1.3 | 1.0 | 1.0 | 0 |
|  |  |  |  | (0.1) | (0.5) | 0.1 | (0.3) | (0.3) | (0.3) | (0.3) | (0.3) | (0.3) | (0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 0.2 |  | 1.1 | 0.9 | 0.9 | 0.9 | 1.0 | 0.7 | 0.7 | 0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | (0.5) |  | (0.1) |  |  | (0.1) |  |

## $0.5)$

(0.1)
(0.1)


## Table of Contents

## Armenia

(in US\$ millions, unless stated otherwise, unaudited)

| ISOLIDATED | 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 | Q3 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| perating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ues | 54.1 | 58.4 | 63.4 | 59.8 | 59.1 | 64.7 | 68.8 | 63.7 | 52.7 | 49.2 | 51.4 | 47.3 | 41.7 | 44.5 | 48 |
| margin | 42.4 | 46.0 | 49.8 | 47.3 | 45.8 | 50.0 | 52.6 | 48.7 | 41.3 | 37.8 | 38.8 | 35.3 | 30.8 | 31.7 | 35. |
| margin, \% | 78.4\% | 78.8\% | 78.5\% | 79.1\% | 77.5\% | 77.3\% | 76.5\% | 76.5\% | 78.4\% | 76.8\% | 75.5\% | 74.6\% | 73.9\% | 71.2\% | 71. |
| sted OIBDA | 27.3 | 30.1 | 32.9 | 32.5 | 29.1 | 30.3 | 33.5 | 31.7 | 27.2 | 24.8 | 26.3 | 22.7 | 19.1 | 19.1 | 22. |
| sted OIBDA, | 50.5\% | 51.5\% | 51.9\% | 54.3\% | 49.2\% | 46.8\% | 48.7\% | 49.8\% | 51.6\% | 50.4\% | 51.2\% | 48.0\% | 45.8\% | 42.9\% | 45. |
| A | 14.2 | 14.8 | 15.9 | 13.4 | 16.7 | 18.7 | 18.5 | 16.7 | 13.2 | 11.8 | 12.1 | 12.6 | 11.5 | 12.4 | 12. |
| ding Sales \& eting Expenses | 1.7 | 2.2 | 2.4 | 3.5 | 2.7 | 3.8 | 3.7 | 2.5 | 1.7 | 1.6 | 1.6 | 2.3 | 1.5 | 1.8 | 2 |
| ding tising | 0.6 | 0.8 | 0.8 | 1.7 | 1.2 | 1.6 | 1.1 | 1.2 | 0.6 | 0.6 | 0.5 | 1.1 | 0.6 | 0.8 | 0 |
| ding General \& inistrative |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 12.5 | 12.6 | 13.5 | 9.9 | 14.0 | 14.9 | 14.8 | 14.2 | 11.5 | 10.2 | 10.5 | 10.3 | 10.0 | 10.6 | 10. |
| A, \% | 26.2\% | 25.3\% | 25.1\% | 22.4\% | 28.3\% | 28.9\% | 26.9\% | 26.2\% | 25.0\% | 24.0\% | 23.5\% | 26.6\% | 27.6\% | 27.9\% | 25. |
| ncome utable to elCom Ltd | 2.6 | 4.0 | 16.0 | 0.3 | -15.0 | -1.3 | 3.7 | -12.0 | 10.0 | 4.2 | 2.7 | -1.6 | 10.7 | -1.9 | 0 |
| al <br> nditures | 5.4 | 20.4 | 20.7 | 44.3 | 14.7 | 20.9 | 19.1 | 23.7 | 0.2 | 0.4 | 1.3 | 7.8 | 3.1 | 3.8 | 6 |
| 3ILE | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| perating ues | 19.9 | 23.2 | 25.8 | 23.5 | 22.9 | 26.4 | 31.6 | 27.2 | 21.3 | 19.7 | 20.3 | 18.3 | 15.1 | 17.5 | 21. |
| ding Mobile connect | 2.3 | 3.2 | 4.1 | 4.2 | 4.5 | 5.3 | 8.0 | 7.1 | 5.2 | 5.1 | 5.4 | 5.1 | 4.1 | 4.5 | 4 |
| sted OIBDA | 11.1 | 11.6 | 13.4 | 9.7 | 10.4 | 10.3 | 13.9 | 12.5 | 10.5 | 9.2 | 9.8 | 7.6 | 6.2 | 7.1 | 8 |
| sted OIBDA, | 55.8\% | 50.0\% | 51.9\% | 41.3\% | 45.4\% | 39.0\% | 44.0\% | 46.0\% | 49.3\% | 46.7\% | 48.3\% | 41.5\% | 41.1\% | 40.6\% | 41. |
| criptions ( 000) | 439.9 | 471.0 | 447.0 | 442.4 | 520.4 | 654.5 | 783.6 | 544.3 | 480.8 | 486.3 | 502.0 | 545.0 | 549.0 | 567.0 | 581. |
| U, US\$ | 14.5 | 17.3 | 17.6 | 17.4 | 16.1 | 15.3 | 13.9 | 13.6 | 13.9 | 13.6 | 13.7 | 11.5 | 9.0 | 10.3 | 11. |
| J, min | 141.3 | 185.1 | 181.0 | 171.8 | 158.9 | 164.9 | 139.9 | 150.0 | 174.7 | 238.4 | 269.0 | 268.2 | 345.6 | 270.1 | 286. |
| $\begin{aligned} & \text { n } 3 \text { months } \\ & \text { e base } \\ & \text { terly), \% } \end{aligned}$ | n/a | n/a | n/a | 12.3\% | 28.8\% | 13.1\% | 18.5\% | 45.7\% | 24.5\% | 12.2\% | 11.4\% | 10.5\% | 13.6\% | 16.0\% | 16. |
| ED | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| perating ues | 34.2 | 35.2 | 37.6 | 36.3 | 36.2 | 38.3 | 37.2 | 36.5 | 31.4 | 29.5 | 31.1 | 29.0 | 26.6 | 27.0 | 27. |
| ding business ent | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 6.0 | 5.4 | 5.6 | 5 |
| ding wholesale ent | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 4.7 | 8.7 | 8.4 | 7 |
| ding residential ent | $34.2$ | 35.2 | 37.6 | $36.3$ | 36.2 | $38.3$ | 37.2 | $36.5$ | 31.4 | 29.5 | 31.1 | 18.3 | $12.5$ | $13.0$ | 13. |
| sted OIBDA | 16.2 | 18.5 | 19.5 | 22.8 | 18.7 | 20.0 | 19.6 | 19.2 | 16.7 | 15.6 | 16.5 | 15.1 | 12.9 | $12.0$ | 13. |
| sted OIBDA, | 47.4\% | 52.6\% | 51.9\% | 62.8\% | 51.7\% | 52.2\% | 52.7\% | 52.6\% | 53.2\% | 52.9\% | 53.1\% | 52.1\% | 48.5\% | 44.4\% | 48. |
| dband riptions ( 000 ) | 0 | 0 | 0 | 0 | 0 | 0 | 5.4 | 9.2 | 15.3 | 19.2 | 18.1 | 26.2 | 38.0 | 56.3 | 65. |
| ubscritions | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6.8 | 6.6 |  |

USB modems

| $\text { riptions ( } 000 \text { ) }$ | 0 | 0 | 0 | 0 | 0 | 0 | 5.4 | 9.2 | 15.3 | 19.2 | 18.1 | 26.2 | 31.2 | 49.7 | 57. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| nciliation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| [BDA | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
|  | 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 2010 |
| sted OIBDA | 27.3 | 30.1 | 32.9 | 32.5 | 29.1 | 30.3 | 33.5 | 31.7 | 27.2 | 24.8 | 26.3 | 22.7 | 19.1 | 19.1 | 22. |
| eciation | (13.9) | (18.7) | (10.6) | (21.9) | (27.0) | (22.8) | (13.2) | (26.4) | (14.0) | (10.5) | (15.7) | (17.0) | (9.8) | (12.4) | (18. |
| rtization | (5.9) | (5.9) | (7.0) | (7.7) | (10.1) | (9.8) | (10.0) | (9.9) | (6.6) | (5.8) | (5.8) | (5.7) | (1.3) | (2.4) | (1. |
| irment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ating income | 7.5 | 5.5 | 15.3 | 2.9 | (8.0) | (2.3) | 10.3 | (4.6) | 6.6 | 8.5 | 4.8 |  | 8.0 | 4.3 |  |
| est income | 0.1 | 0.2 | 0.2 | 0.3 | 0.3 | 0.4 | 0.5 | 0.7 | 0.9 | 1.3 | 1.1 | 1.1 | 1.3 | 1.5 |  |
| oreign <br> ange |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (loss) | (0.4) | 1.5 | (1.4) | 1.5 | (2.9) | 0.6 | 2.9 | 0.4 | 4.9 | (2.5) | 1.1 | (0.8) | 4.0 | (5.6) | (1) |
| est expense | (0.6) | (0.1) | (0.3) | (1.3) | (0.7) | (0.7) | (0.5) | (0.5) | (0.4) | (0.2) | (0.3) | (0.3) | (0.2) | (0.1) |  |
| y in net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (loss) ofiates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{array}{lllllllllll}\text { nse)/income, } & (0.9) & (1.0) & (1.3) & (3.0) & (1.5) & (1.6) & (4.3) & (0.6) & 1.1 & (1.9)\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ne tax expense | (2.9) | (1.9) | 2.2 | (1.8) | (0.7) | 2.2 | (7.9) | (3.7) | (1.4) | (4.0) | (2.1) | (1.2) | (2.0) | (1.3) | (1. |
| ncome/(loss) | 2.8 | 4.2 | 16.0 | 0.3 | (15.0) | (1.3) | 3.7 | (12.0) | 10.0 | 4.2 | 2.7 | (1.6) | 10.7 | (1.9) | 0 |
| sted OIBDA in as a ntage of net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ting revenue | 50.5\% | 51.5\% | 51.9\% | 54.3\% | 49.2\% | 46.8\% | 48.7\% | 49.8\% | 51.6\% | 50.4\% | 51.2\% | 48.0\% | 45.8\% | 42.9\% | 45. |
| eciation | (25.7\%) | (32.0\%) | (16.8\%) | (36.6\%) | (45.6\%) | (35.3\%) | (19.2\%) | (41.5\%) | (26.6\%) | (21.3\%) | (30.6\%) | (35.9\%) | (23.5\%) | (27.8\%) | (38. |
| rtization | (10.9\%) | (10.1\%) | (11.0\%) | (12.9\%) | (17.1\%) | (15.1\%) | (14.5\%) | (15.5\%) | (12.5\%) | (11.8\%) | (11.3\%) | (12.1\%) | (3.1\%) | (5.4\%) | (3) |
| irment loss | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| ating income | 13.9\% | 9.4\% | 24.1\% | 4.8\% | (13.5\%) | (3.6\%) | 15.0\% | (7.2\%) | 12.5\% | 17.3\% | 9.3\% | 0.0\% | 19.2\% | 9.7\% |  |
| est income | 0.2\% | 0.3\% | 0.3\% | 0.5\% | 0.5\% | 0.6\% | 0.7\% | 1.1\% | 1.7\% | 2.6\% | 2.1\% | 2.3\% | 3.1\% | 3.4\% | 3 |
| oreign <br> ange |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (loss) | (0.7\%) | 2.6\% | (2.2\%) | 2.5\% | (4.9\%) | 0.9\% | 4.2\% | 0.6\% | 9.3\% | (5.1\%) | 2.1\% | (1.7\%) | 9.6\% | (12.6\%) | (3) |
| est expense | (1.1\%) | (0.2\%) | (0.5\%) | (2.2\%) | (1.2\%) | (1.1\%) | (0.7\%) | (0.8\%) | (0.8\%) | (0.4\%) | (0.6\%) | (0.6\%) | (0.5\%) | (0.2\%) | 0 |
| y in net (loss) of iates | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| nse)/income, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | (1.7\%) | (1.6\%) | 0.0\% | (2.1\%) | (5.1\%) | (2.2\%) | (2.3\%) | (6.7\%) | (1.0\%) | 2.2\% | (3.5\%) | (0.9\%) | (0.9\%) | (1.6\%) | (0. |
| ne tax expense | (5.4\%) | (3.3\%) | 3.5\% | (3.0\%) | (1.2\%) | 3.4\% | (11.5\%) | (5.8\%) | (2.7\%) | (8.1\%) | (4.1\%) | (2.5\%) | (4.8\%) | (2.9\%) | (2. |
| ncome/(loss) | 5.2\% | 7.2\% | 25.2\% | 0.5\% | (25.4\%) | (2.0\%) | 5.4\% | (18.8\%) | 19.0\% | 8.5\% | 5.3\% | (3.4\%) | 25.7\% | (4.3\%) | 0 |

## nciliation

justed
OA
ile sted OIBDA
$\begin{array}{lllllllllllllllllll}\text { Q1 } 2007 & \text { Q2 } 2007 & \text { Q3 } 2007 & \text { Q4 } 2007 & \text { Q1 } 2008 & \text { Q2 } 2008 & \text { Q3 } 2008 & \text { Q4 } 2008 & \text { Q1 2009 } & \text { Q2 } 2009 & \text { Q3 2009 } & \text { Q4 } 2009 & \text { Q1 } 2010 & \text { Q2 } 2010 & \text { Q3 } 20\end{array}$ rtization $\begin{array}{rrrrrrrrrrrrrrr}11.1 & 11.6 & 13.4 & 9.7 & 10.4 & 10.3 & 13.9 & 12.5 & 10.5 & 9.2 & 9.8 & 7.6 & 6.2 & 7.1 & 8 \\ (4.2) & (11.4) & (3.8) & (5.8) & (18.9) & (14.5) & (5.0) & (17.9) & (5.4) & (3.7) & (4.7) & (5.0) & (2.7) & (4.3) & (5 \\ (1.1) & (1.0) & (1.9) & (1.2) & (1.1) & (1.6) & (1.0) & (1.0) & (0.9) & (0.8) & (0.8) & (0.8) & (0.8) & (0.8) & (0) \\ & & & & & & & & & & & & & \\ 5.8 & (0.8) & 7.7 & 2.7 & (9.6) & (5.8) & 7.9 & (6.4) & 4.2 & 4.7 & 4.3 & 1.8 & 2.7 & 2.0 & 2 . \\ & & (0.1) & (0.1) & 0.1 & 0.2 & 0.2 & 0.3 & 0.4 & 0.5 & 0.4 & 0.4 & 0.5 & 0.6 & 0 .\end{array}$ irment loss ating income est income oreign
ange
(los

| lge | $(0.2)$ | 0.6 | $(0.6)$ | 0.6 | $(1.1)$ | 0.3 | 1.3 | 0.2 | 2.0 | $(1.0)$ | 0.6 | $(0.3)$ | 1.5 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| oss) | $(0.2)$ | $(0.2)$ | $(0.3)$ | $(0.1)$ | $(0.3)$ | $(0.3)$ | $(0.2)$ | $(0.2)$ | $(0.2)$ | $(0.1)$ | $(0.1)$ | $(0.1)$ | $(0.1)$ | y in net (loss) of

iates
(0.1)
(0.4)
0.2
(0.4)
(3.1) (1.0)
(0.9) (1.9)
(0.5)
0.6

6
(0.9)
(0.3)
(0.2)
(0.4)

| ne tax expense | (1.1) | (0.8) | 0.9 | (0.7) | (0.5) | 0.9 | (3.1) | (1.6) | (0.6) | (1.5) | (0.8) | (0.4) | (0.7) | (0.5) | (0) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ncome/(loss) | 4.2 | (1.4) | 8.0 | 1.6 | (14.5) | (5.7) | 5.2 | (9.6) | 5.3 | 3.2 | 3.5 | 1.1 | 3.7 | (0.5) |  |
| sted OIBDA in mobile as a ntage of net ting revenue | 55.8\% | 50.0\% | 51.9\% | 41.3\% | 45.4\% | 39.0\% | 44.0\% | 46.0\% | 49.3\% | 46.7\% | 48.3\% | 41.5\% | 41.1\% | 40.6\% | 41 |
| eciation | (21.1\%) | (49.1\%) | (14.7\%) | (24.7\%) | (82.5\%) | (54.9\%) | (15.8\%) | (65.8\%) | (25.4\%) | (18.8\%) | (23.2\%) | (27.3\%) | (17.9\%) | (24.6\%) | (26. |
| rtization | (5.5\%) | (4.3\%) | (7.4\%) | (5.1\%) | (4.8\%) | (6.1\%) | (3.2\%) | (3.7\%) | (4.2\%) | (4.1\%) | (3.9\%) | (4.4\%) | (5.3\%) | (4.6\%) | (4) |
| irment loss | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| ating income <br> in | 29.1\% | (3.4\%) | 29.8\% | 11.5\% | (41.9\%) | (22.0\%) | 25.0\% | (23.5\%) | 19.7\% | 23.9\% | 21.2\% | 9.8\% | 17.9\% | 11.4\% | 10. |
| est income | 0.0\% | 0.0\% | (0.4\%) | (0.4\%) | 0.4\% | 0.8\% | 0.6\% | 1.1\% | 1.9\% | 2.5\% | 2.0\% | 2.2\% | 3.3\% | 3.4\% | 3 |
| oreign <br> ange <br> (loss) | (1.0\%) | 2.6\% | (2.3\%) | 2.6\% | (4.8\%) | 1.1\% | 4.1\% | 0.7\% | 9.4\% | (5.1\%) | 3.0\% | (1.6\%) | 9.9\% | (12.6\%) | (3. |
| est expense | (1.0\%) | 0.0\% | (0.4\%) | (2.1\%) | (1.3\%) | (1.1\%) | (0.6\%) | (0.7\%) | (0.9\%) | (0.5\%) | (0.5\%) | (0.5\%) | (0.7\%) | 0.0\% |  |
| y in net (loss) of iates | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| nse)/income, | (0.5\%) | (1.7\%) | 0.8\% | (1.7\%) | (13.5\%) | (3.8\%) | (2.8\%) | (7.0\%) | (2.3\%) | 3.0\% | (4.4\%) | (1.6\%) | (1.3\%) | (2.3\%) |  |
| ne tax expense | (5.5\%) | (3.4\%) | 3.5\% | (3.0\%) | (2.2\%) | 3.4\% | (9.8\%) | (5.9\%) | (2.8\%) | (7.6\%) | (3.9\%) | (2.2\%) | (4.6\%) | (2.9\%) | (2) |
| ncome/(loss) <br> in | 21.1\% | (6.0\%) | 31.0\% | 6.8\% | (63.3\%) | (21.6\%) | 16.5\% | (35.3\%) | 24.9\% | 16.2\% | 17.2\% | 6.0\% | 24.5\% | (2.9\%) |  |


| ljusted |  |  | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DA Fixed | Q1 2007 | Q2 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 2010 |
| sted OIBDA | 16.2 | 18.5 | 19.6 | 22.8 | 18.7 | 20.0 | 19.6 | 19.2 | 16.7 | 15.6 | 16.5 | 15.1 | 12.9 | 12.0 | 13. |
| eciation | (9.7) | (7.3) | (7.0) | (16.1) | (8.1) | (8.3) | (8.1) | (8.5) | (8.7) | (6.9) | (11.1) | (12.0) | (7.2) | (8.0) | (12. |
| rtization | (4.8) | (4.8) | (5.1) | (6.5) | (9.0) | (8.2) | (9.0) | (8.9) | (5.6) | (5.0) | (5.0) | (4.9) | (0.4) | (1.6) | (1 |
| irment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ating income | 1.7 | 6.4 | 7.5 | 0.2 | 1.6 | 3.5 | 2.5 | 1.8 | 2.4 | 3.7 | 0.4 | (1.8) | 5.3 | 2.4 | (0) |
| est income | (0.1) |  | (0.1) | (0.2) | 0.2 | 0.2 | 0.3 | 0.3 | 0.6 | 0.8 | 0.7 | 0.7 | 0.8 | 0.9 |  |
| oreign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ange | (0.3) | 0.9 | (0.8) | 0.9 | (1.8) | 0.4 | 1.6 | 0.3 | 2.9 | (1.5) | 0.8 | (0.5) | 2.5 | (3.5) |  |
| est expense | (0.4) |  | (0.2) | (0.8) | (0.4) | (0.4) | (0.3) | (0.3) | (0.3) | (0.1) | (0.2) | (0.2) | (0.1) |  |  | $y$ in net (loss) of

iates
nse)/income,

|  | $(0.5)$ | $(0.6)$ | 0.3 | $(0.4)$ | 0.1 | $(0.6)$ | $(0.8)$ | $(2.4)$ | $(0.1)$ | 0.6 | $(1.2)$ | $(0.2)$ | $(0.2)$ | $(0.4)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $(0.3$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ne tax expense | $(1.8)$ | $(1.1)$ | 1.3 | $(1.1)$ | $(0.2)$ | 1.3 | $(4.8)$ | $(2.1)$ | $(0.8)$ | $(2.5)$ | $(1.3)$ | $(0.7)$ | $(1.3)$ | $(0.8)$ |
| ncome/(loss) | $(1.4)$ | 5.6 | 8.0 | $(1.4)$ | $(0.5)$ | 4.4 | $(1.5)$ | $(2.4)$ | 4.7 | 1.0 | $(0.8)$ | $(2.7)$ | 7.0 | $(1.4)$ |

sted
A margin fixed ercentage of

| ue | 47.4\% | 52.6\% | 52.1\% | 62.8\% | 51.7\% | 52.2\% | 52.7\% | 52.6\% | 53.2\% | 52.9\% | 53.1\% | 52.1\% | 48.5\% | 44.4\% | 47 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ciation | (28.4\%) | (20.7\%) | (18.6\%) | (44.4\%) | (22.4\%) | (21.7\%) | (21.8\%) | (23.3\%) | (27.7\%) | (23.4\%) | (35.7\%) | (41.4\%) | (27.1\%) | (29.6\%) | (46) |
| ion | (14.0\%) | (13.6\%) | (13.6\%) | (17.9\%) | (24.9\%) | (21.4\%) | (24.2\%) | (24.4\%) | (17.8\%) | (16.9\%) | (16.1\%) | (16.9\%) | (1.5\%) | (5.9\%) | (3) |
| ment loss | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
| ating income <br> in | 5.0\% | 18.2\% | 19.9\% | 0.6\% | 4.4\% | 9.1\% | 6.7\% | 4.9\% | 7.6\% | 12.5\% | 1.3\% | (6.2\%) | 19.9\% | 8.9\% | (2) |
| income | (0.3\%) | 0.0\% | (0.3\%) | (0.6\%) | 0.6\% | 0.5\% | 0.8\% | 0.8\% | 1.9\% | 2.7\% | 2.3\% | 2.4\% | 3.0\% | 3.3\% |  |
| oreign <br> ange <br> (loss) | (0.9\%) | 2.6\% | (2.1\%) | 2.5\% | (5.0\%) | 1.0\% | 4.3\% | 0.8\% | 9.2\% | (5.1\%) | 2.6\% | (1.7\%) | 9.4\% | (13.0\%) | (2) |
| est expense | (1.2\%) | 0.0\% | (0.5\%) | (2.2\%) | (1.1\%) | (1.0\%) | (0.8\%) | (0.8\%) | (1.0\%) | (0.3\%) | (0.6\%) | (0.7\%) | (0.4\%) | 0.0\% |  |
| y in net (loss) of iates | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |  |
|  | (1.5\%) | (1.7\%) | 0.8\% | (1.1\%) | 0.3\% | (1.6\%) | (2.2\%) | (6.6\%) | (0.3\%) | 2.0\% | (3.9\%) | (0.7\%) | (0.8\%) | (1.5\%) |  |

ense)/income,

| ne tax expense | $(5.3 \%)$ | $(3.1 \%)$ | $3.5 \%$ | $(3.0 \%)$ | $(0.6 \%)$ | $3.4 \%$ | $(12.9 \%)$ | $(5.8 \%)$ | $(2.5 \%)$ | $(8.5 \%)$ | $(4.2 \%)$ | $(2.4 \%)$ | $(4.9 \%)$ | $(3.0 \%)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

ncome/(loss)

| $(4.1 \%)$ | $15.9 \%$ | $21.3 \%$ | $(3.9 \%)$ | $(1.4 \%)$ | $11.5 \%$ | $(4.0 \%)$ | $(6.6 \%)$ | $15.0 \%$ | $3.4 \%$ | $(2.6 \%)$ | $(9.3 \%)$ | $26.3 \%$ | $(5.2 \%)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Table of Contents

## Tajikistan

(in US\$ millions, unless stated otherwise, unaudited)

| NSOLIDATED | 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 | Q3 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| operating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| nues | 2.9 | 5.2 | 7.7 | 8.1 | 8.4 | 11.2 | 14.8 | 16.4 | 14.4 | 14.3 | 14.9 | 15.6 | 14.8 | 20.1 | 22. |
| s margin | 1.6 | 3.2 | 5.2 | 5.1 | 5.2 | 7.2 | 10.0 | 11.5 | 10.3 | 10.5 | 11.4 | 11.6 | 10.8 | 13.0 | 14. |
| s margin, \% | 55.2\% | 61.5\% | 67.5\% | 63.0\% | 61.9\% | 64.3\% | 67.6\% | $70.1 \%$ | 71.5\% | 73.4\% | 76.5\% | $74.4 \%$ | 73.0\% | 64.7\% | 64. |
| isted OIBDA | -0.3 | 0.1 | 1.6 | 1.4 | 1.3 | 2.6 | 4.8 | 5.3 | 4.9 | 5.4 | 5.2 | 7.1 | 4.4 | 6.7 | 8. |
| isted OIBDA, | n/a | 1.9\% | 20.8\% | 17.3\% | 15.5\% | 23.2\% | 32.4\% | 32.3\% | 34.0\% | 37.8\% | 34.9\% | 45.5\% | 29.7\% | 33.3\% | 39. |
| z A | 1.9 | 3.1 | 3.5 | 3.5 | 4.0 | 4.5 | 5.2 | 6.2 | 5.4 | 5.1 | 6.2 | 4.5 | 6.3 | 5.3 | 5. |
| ıding Sales \& keting Expenses | 0.8 | 1.3 | 1.5 | 1.4 | 1.2 | 1.4 | 1.7 | 1.7 | 1.3 | 1.1 | 1.0 | 1.0 | 1.2 | 0.9 | 1. |
| Iding <br> rtising | 0.3 | 0.7 | 0.5 | 0.5 | 0.6 | 0.6 | 0.5 | 0.5 | 0.3 | 0.2 | 0.3 | 0.3 | 0.3 | 0.2 | 0. | Iding General \&


| S | 1.1 | 1.8 | 2.0 | 2.1 | 2.8 | 3.1 | 3.5 | 4.5 | 4.1 | 4.0 | 5.2 | 3.5 | 5.1 | 4.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| cA, \% | 65.5\% | 59.6\% | 45.5\% | 43.2\% | 47.6\% | 40.2\% | 35.1\% | 37.8\% | 37.5\% | 35.7\% | 41.6\% | 28.8\% | 42.6\% | 26.4\% | Income


| pelCom Ltd | -1.0 | -1.8 | -0.3 | -2.5 | -1.2 | -3.0 | -0.3 | -0.7 | -0.2 | 0.0 | -0.3 | 0.6 | -0.2 | 1.0 | 2. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| enditures | 13.5 | 5.7 | 6.1 | 20.2 | 7.2 | 13.5 | 6.4 | 17.9 | 0.4 | 0.8 | 0.5 | 5.4 | 0.1 | 3.5 | 2. |
| BILE | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| operating nues | 2.9 | 5.2 | 7.7 | 8.1 | 8.4 | 11.2 | 14.8 | 16.4 | 14.4 | 14.3 | 14.9 | 15.6 | 13.3 | 14.9 | 16.5 |
| Iding Mobile connect | 0.2 | 0.4 | 1.7 | 2.1 | 2.0 | 2.9 | 4.7 | 5.4 | 4.3 | 4.7 | 5.4 | 6.0 | 5.6 | 6.9 | 8.2 |
| isted OIBDA | -0.3 | 0.1 | 1.6 | 1.4 | 1.3 | 2.6 | 4.8 | 5.3 | 4.9 | 5.4 | 5.2 | 7.1 | 4.1 | 5.7 | 7.8 |
| isted OIBDA, | n/a | 1.9\% | 20.8\% | 17.3\% | 15.5\% | 23.2\% | 32.4\% | 32.3\% | 34.0\% | 37.8\% | 34.9\% | 45.5\% | 30.8\% | 38.3\% | 47.2 |
| criptions ( 000) | 145.3 | 204.9 | 268.4 | 339.4 | 377.9 | 435.3 | 526.6 | 624.6 | 722.3 | 677.1 | 706.0 | 743.0 | 820.0 | 784.0 | 772. |
| U, US\$ | 8.7 | 10.1 | 10.8 | 9.0 | 8.0 | 9.4 | 10.4 | 9.6 | 7.1 | 6.9 | 7.2 | 7.2 | 5.6 | 6.1 | 7.1 |
| $\mathrm{U}, \mathrm{min}$ | 205.8 | 224.2 | 230.3 | 216.3 | 205.8 | 241.1 | 255.9 | 243.4 | 171.7 | 173.1 | 173.3 | 173.6 | 157.9 | 167.6 | 191. |

rn 3 months
e base

| rterly), $\%$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $5.3 \%$ | $8.6 \%$ | $9.7 \%$ | $10.6 \%$ | $12.7 \%$ | $2.7 \%$ | $20.6 \%$ | $14.9 \%$ | $14.7 \%$ | $13.6 \%$ | $22.9 \%$ | 22. |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| ED | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| operating nues |  |  |  |  |  |  |  |  |  |  |  |  | 1.5 | 5.2 | 5.7 |
| ading business nent |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 |  |
| Iding wholesale nent |  |  |  |  |  |  |  |  |  |  |  |  | 1.5 | 5.2 | 5.7 |
| ding residentia nent |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 |  |
| isted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  | 0.3 | 1.0 | 1.1 |
| isted OIBDA, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 20.0\% | 19.2\% | 17.5 |

[^7]$\begin{array}{ll}0 & 0 \\ 0 & 0\end{array}$ g USB modems
0)
ixed-line
criptions ( 000 )

## onciliation of

| DA Total | Q1 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 | Q3 201 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ısted OIBDA | (0.3) | 0.1 | 1.6 | 1.4 | 1.3 | 2.6 | 4.8 | 5.3 | 4.9 | 5.4 | 5.2 | 7.1 | 4.4 | 6.7 | 8. |
| reciation | (0.3) | (0.6) | (0.9) | (1.5) | (1.7) | (3.1) | (3.1) | (3.5) | (3.5) | (3.5) | (3.5) | (4.7) | (3.7) | (4.1) | (4. |
| rtization | (0.2) | (0.2) | (0.2) | (0.2) | (0.2) | (0.3) | (0.2) | (0.2) | (0.2) | (0.3) | (0.3) | (0.3) | (0.2) | (0.3) | (0 |
| airment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| rating income | (0.8) | (0.7) | 0.5 | (0.3) | (0.6) | (0.8) | 1.5 | 1.6 | 1.2 | 1.6 | 1.4 | 2.1 | 0.5 | 2.3 | 3. |
| est income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| foreign tange |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (loss) |  |  |  | 0.4 | 0.1 | (0.2) | 0.1 |  | (0.2) |  |  | (0.2) | (0.1) | 0.1 |  |
| est expense | (0.6) | (0.8) | (0.9) | (1.2) | (1.4) | (1.6) | (1.8) | (1.8) | (1.7) | (1.7) | (1.6) | (1.6) | (1.5) | (1.5) | (1. |
| ty in net (loss) of ciates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ense)/income, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | (0.1) | 0.1 |  | (0.1) | 0.1 | (0.1) | (0.2) | (0.7) | 0.3 |  | (0.3) | 0.1 |  |  | (0.5 |
| me tax expense | 0.3 | (0.1) | 0.1 | (1.5) | 0.6 | 0.1 | 0.1 | 0.2 | 0.1 | 0.1 | 0.1 | 0.3 | 0.8 | 0.4 | 0. |
| income/(loss) | (1.2) | (1.5) | (0.3) | (2.7) | (1.2) | (2.6) | (0.3) | (0.7) | (0.3) | 0.0 | (0.4) | 0.7 | (0.3) | 1.3 | 2. |

rsted OIBDA
rin as a
entage of net
ating revenue
reciation
rtization
airment loss
rating income
est income
foreign
ange

| (loss) | $\mathrm{n} / \mathrm{a}$ | $0.0 \%$ | $0.0 \%$ | $4.9 \%$ | $1.2 \%$ | $(1.8 \%)$ | $0.7 \%$ | $0.0 \%$ | $(1.4 \%)$ | $0.0 \%$ | $0.0 \%$ | $(1.3 \%)$ | $(0.7 \%)$ | $0.5 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| est expense | $\mathrm{n} / \mathrm{a}$ | $(15.4 \%)$ | $(11.7 \%)$ | $(14.8 \%)$ | $(16.7 \%)$ | $(14.3 \%)$ | $(12.2 \%)$ | $(11.0 \%)$ | $(11.8 \%)$ | $(11.9 \%)$ | $(10.7 \%)$ | $(10.3 \%)$ | $(10.1 \%)$ | $(7.5 \%)$ |
| (5.9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

ty in net
(loss) of
$\begin{array}{llllllllllllllll} & \mathrm{n} / \mathrm{a} & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0.0 \% & 0 . \\ \text { ciates } & & & \end{array}$
ense)/income,
me tax expense
income/(loss)
$\begin{array}{cccccccccccccc}\mathrm{n} / \mathrm{a} & 2.0 \% & 0.0 \% & (1.2 \%) & 1.2 \% & (0.9 \%) & (1.3 \%) & (4.3 \%) & 2.1 \% & 0.0 \% & (2.1 \%) & 0.7 \% & 0.0 \% & 0.0 \% \\ \mathrm{n} / \mathrm{a} & (1.9 \%) & 1.3 \% & (18.5 \%) & 7.1 \% & 0.9 \% & 0.7 \% & 1.2 \% & 0.7 \% & 0.7 \% & 0.7 \% & 1.9 \% & 5.4 \% & 2.0 \% \\ \mathrm{n} / \mathrm{a} & (28.8 \%) & (3.9 \%) & (33.3 \%) & (14.3 \%) & (23.2 \%) & (2.0 \%) & (4.3 \%) & (2.1 \%) & 0.0 \% & (2.7 \%) & 4.5 \% & (2.0 \%) & 6.5 \% \\ & & & 10.8\end{array}$
onciliation of
usted OIBDA
ile

isted OIBDA
reciation
rtization

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

| me tax expense | 0.3 | (0.1) | 0.1 | (1.5) | 0.6 | 0.1 | 0.1 | 0.2 | 0.1 | 0.1 | 0.1 | 0.3 | 0.8 | 0.4 | 0. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| income/(loss) | (1.2) | (1.5) | (0.3) | (2.7) | (1.2) | (2.6) | (0.3) | (0.7) | (0.3) | 0.0 | (0.4) | 0.7 | (0.7) | 0.3 | 1. |
| asted OIBDA <br> gin mobile as a entage of net |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ating revenue | n/a | 1.9\% | 20.8\% | 17.3\% | 15.5\% | 23.2\% | 32.4\% | 32.3\% | 34.0\% | 37.8\% | 34.9\% | 45.5\% | 30.8\% | 38.3\% | 46.7 |
| reciation | n/a | (11.6\%) | (11.7\%) | (18.5\%) | (20.2\%) | (27.7\%) | (20.9\%) | (21.3\%) | (24.3\%) | (24.5\%) | (23.5\%) | (30.1\%) | (27.1\%) | (27.5\%) | (27.9 |
| rrtization | n/a | (3.8\%) | (2.6\%) | (2.5\%) | (2.4\%) | (2.7\%) | (1.4\%) | (1.2\%) | (1.4\%) | (2.1\%) | (2.0\%) | (1.9\%) | (2.3\%) | (2.0\%) | (1.8 |
| airment loss | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0. |
| rating income sin | n/a | (13.5\%) | 6.5\% | (3.7\%) | (7.1\%) | (7.1\%) | 10.1\% | 9.8\% | 8.3\% | 11.2\% | 9.4\% | 13.5\% | 1.5\% | 8.7\% | 17.0 |
| est income | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0. |
| foreign <br> ange <br> ((loss) <br> est expense | $\begin{aligned} & \mathrm{n} / \mathrm{a} \\ & \mathrm{n} / \mathrm{a} \end{aligned}$ | $\begin{gathered} 0.0 \% \\ (15.4 \%) \end{gathered}$ | $\begin{gathered} 0.0 \% \\ (11.7 \%) \end{gathered}$ | $\begin{gathered} 4.9 \% \\ (14.8 \%) \end{gathered}$ | $\begin{gathered} 1.2 \% \\ (16.7 \%) \end{gathered}$ | $\begin{array}{r} (1.8 \%) \\ (14.3 \%) \end{array}$ | $\begin{gathered} 0.7 \% \\ (12.2 \%) \end{gathered}$ | $\begin{gathered} 0.0 \% \\ (11.0 \%) \end{gathered}$ | $\begin{array}{r} (1.4 \%) \\ (11.8 \%) \end{array}$ | $\begin{gathered} 0.0 \% \\ (11.9 \%) \end{gathered}$ | $\begin{gathered} 0.0 \% \\ (10.7 \%) \end{gathered}$ | $\begin{array}{r} (1.3 \%) \\ (10.3 \%) \end{array}$ | $\begin{array}{r} (0.8 \%) \\ (11.3 \%) \end{array}$ | $\begin{gathered} 0.7 \% \\ (10.1 \%) \end{gathered}$ | $\begin{gathered} 0.6 \\ (7.9 \end{gathered}$ |
| ty in net (loss) of ciates | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0. |
| ense)/income, <br> me tax expense | n/a | $\begin{gathered} 2.0 \% \\ (1.9 \%) \end{gathered}$ | $\begin{aligned} & 0.0 \% \\ & 1.3 \% \end{aligned}$ | $\begin{array}{r} (1.2 \%) \\ (18.5 \%) \end{array}$ | $\begin{aligned} & 1.2 \% \\ & 7.1 \% \end{aligned}$ | $\begin{gathered} (0.9 \%) \\ 0.9 \% \end{gathered}$ | $\begin{gathered} (1.4 \%) \\ 0.7 \% \end{gathered}$ | $\begin{gathered} (4.3 \%) \\ 1.2 \% \end{gathered}$ | $\begin{aligned} & 2.1 \% \\ & 0.7 \% \end{aligned}$ | $\begin{aligned} & 0.0 \% \\ & 0.7 \% \end{aligned}$ | $\begin{gathered} (2.0 \%) \\ 0.7 \% \end{gathered}$ | $\begin{aligned} & 0.6 \% \\ & 1.9 \% \end{aligned}$ | $\begin{gathered} (0.8 \%) \\ 6.0 \% \end{gathered}$ | $\begin{aligned} & 0.0 \% \\ & 2.7 \% \end{aligned}$ |  |
| $\begin{aligned} & \text { income/(loss) } \\ & \text { gin } \end{aligned}$ | n/a | (28.8\%) | (3.9\%) | (33.3\%) | (14.3\%) | (23.2\%) | (2.0\%) | (4.3\%) | (2.1\%) | 0.0\% | (2.7\%) | 4.5\% | (5.3\%) | 2.0\% | 7.9 |
| onciliation of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| d | Q1 2007 | Q2 2007 | Q3 2007 | Q4 2007 | Q1 2008 | Q2 2008 | Q3 2008 | Q4 2008 | Q1 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 | Q3 201 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| isted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  | 0.3 | 1.0 | 1 |
| reciation |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| rrtization |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| airment loss |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| rating income |  |  |  |  |  |  |  |  |  |  |  |  | 0.3 | 1.0 | 1. |
| est income |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| foreign ange |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| est expense |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| ty in net (loss) of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ense)/income, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| me tax expense |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0. |
| income/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0.3 | 1.0 | 1.0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| isted OIBDA <br> sin fixed as a entage of net ating revenue |  |  |  |  |  |  |  |  |  |  |  |  | 20.0\% | 19.2\% | 17.5 |
| reciation |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | 0.1 |
| rrtization |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | 0. |
| airment loss |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | 0.0 |
| rating income |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 17.5 |
| est income |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | 0.1 |
| foreign |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ((loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | 0. |
| est expense |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | 0. |
| ty in net <br> (loss) of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ciates |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% |  |

income/(loss)

## Table of Contents

## Georgia

(in US\$ millions, unless stated otherwise, unaudited)
 vet operating

| evenues | 0.03 | 0.2 | 0.3 | 0.9 | 2.4 | 3.9 | 5.4 | 5.9 | 6.0 | 7.1 | 8.9 | 10.2 | 10.9 | 11.5 | 13.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jross margin | 0.00 | -0.01 | 0.03 | 0.24 | 0.8 | 1.6 | 2.6 | 2.6 | 2.9 | 3.6 | 4.7 | 5.1 | 5.7 | 6.1 | 8.4 |
| Jross margin, \% | n/a | n/a | 10.0\% | 26.7\% | 33.3\% | 41.0\% | 48.1\% | 44.1\% | 48.3\% | 50.7\% | 52.8\% | 50.0\% | 52.3\% | 53.0\% | 64.6\% |
| adjusted OIBDA | -1.2 | -1.9 | -2.0 | -2.3 | -2.2 | -2.1 | -1.1 | -1.2 | -0.5 | 0.1 | 1.0 | 0.4 | 1.1 | 1.5 | 3.5 |
| Adjusted OIBDA, $\%$ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1.4\% | 11.2\% | 3.9\% | 10.1\% | 13.0\% | 26.9\% |
| G\&A | 1.2 | 1.9 | 2.1 | 2.6 | 3.0 | 3.7 | 3.7 | 3.8 | 3.4 | 3.5 | 3.8 | 4.7 | 4.5 | 4.5 | 4.8 |
| ncluding Sales \& Marketing Expenses | 0.2 | 0.3 | 0.4 | 0.6 | 0.6 | 0.6 | 0.8 | 0.9 | 0.6 | 0.7 | 0.8 | 1.1 | 1.1 | 0.9 | 1.0 |
| ncluding dvertising | 0.0 | 1.2 | 0.3 | 0.4 | 0.3 | 0.4 | 0.6 | 0.6 | 0.2 | 0.2 | 0.3 | 0.4 | 0.3 | 0.4 | 0.4 |
| ncluding General \& Administrative |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Costs | 1.0 | 1.6 | 1.7 | 2.0 | 2.4 | 3.1 | 2.9 | 2.9 | 2.8 | 2.8 | 3.0 | 3.6 | 3.4 | 3.6 | 3.8 |
| G\&A, \% | n/a | 950.0\% | 700.0\% | 288.9\% | 125.0\% | 94.9\% | 68.5\% | 64.4\% | 56.7\% | 49.3\% | 42.7\% | 46.1\% | 41.3\% | 39.1\% | 36.9\% |

Jet Income
ttributable to

| fimpelCom Ltd | -1.9 | -2.0 | -2.3 | -1.4 | 0.1 | -1.5 | -5.3 | -30.7 | -3.6 | -2.9 | -4.1 | -3.9 | -6.1 | -7.5 | -0.2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Expenditures | 16.6 | 9.4 | 4.8 | 28.9 | 7.0 | 12.2 | 8.9 | 7.0 | 1.6 | 2.1 | 2.5 | 3.3 | 4.3 | 8.9 | 6.0 |


| MOBILE | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jet operating evenues | 0.03 | 0.2 | 0.3 | 0.9 | 2.4 | 3.9 | 5.4 | 5.9 | 6.0 | 7.1 | 8.9 | 10.2 | 10.6 | 11.1 | 12.6 |
| ncluding Mobile nterconnect | 0.00 | 0.0 | 0.1 | 0.2 | 0.6 | 0.9 | 1.3 | 1.5 | 1.5 | 1.8 | 2.4 | 2.5 | 2.3 | 2.6 | 3.2 |
| Adjusted OIBDA | -1.2 | -1.9 | -2.0 | -2.3 | -2.2 | -2.1 | -1.1 | -1.2 | -0.5 | 0.1 | 1.0 | 0.4 | 1.1 | 1.5 | 3.5 |
| Adjusted OIBDA, \% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | 1.4\% | 11.2\% | 3.9\% | 10.4\% | 13.5\% | 27.8\% |
| ubscriptions ( 000) | 7.3 | 14.0 | 26.6 | 72.7 | 146.2 | 168.6 | 189.0 | 225.1 | 246.4 | 289.2 | 341.0 | 399.0 | 431.0 | 466.0 | 529.0 |
| ARPU, US\$ | 3.2 | 4.8 | 6.3 | 9.0 | 7.4 | 8.2 | 9.9 | 9.7 | 8.4 | 8.8 | 9.2 | 8.4 | 7.5 | 7.9 | 8.1 |
| MOU, min | 47.9 | 82.5 | 85.1 | 121.5 | 87.1 | 89.3 | 109.8 | 129.8 | 121.2 | 123.1 | 129.3 | 131.1 | 125.0 | 140.5 | 147.4 | Churn 3 months ctive base quarterly), \%

IXED
Net operating evenues
ncluding business
egment
ncluding wholesale
egment
egment
Idjusted OIBDA
edis


|  | 0 | 1 |
| ---: | ---: | ---: |
| 0.02 | 0.03 | 0.07 |

Adjusted OIBDA,
$6.7 \% \quad 7.5 \% \quad 17.5 \%$
roadband
ubscriptions ( 000) 0
-

0 0 Bubscriptions sing USB modems
000)

| B fixed-line ubscriptions ( 000) |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| econciliation <br> f OIBDA <br> Cotal | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| Adjusted OIBDA | (1.2) | (1.9) | (2.0) | (2.3) | (2.2) | (2.1) | (1.1) | (1.2) | (0.5) | 0.1 | 1.0 | 0.4 | 1.1 | 1.5 | 3.5 |
| epreciation | (0.1) | (0.5) | (0.8) | (1.1) | (1.5) | (1.9) | (2.1) | (2.7) | (2.9) | (2.9) | (2.8) | (3.1) | (2.8) | (3.1) | (3.9) |
| Amortization | (0.9) | (1.2) | (1.3) | (1.3) | (1.3) | (2.0) | (2.0) | (1.8) | (1.7) | (1.7) | (1.7) | (1.6) | (1.6) | (1.5) | (1.5) |
| mpairment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| perating income | (2.2) | (3.6) | (4.1) | (4.7) | (5.0) | (6.0) | (5.2) | (5.7) | (5.1) | (4.5) | (3.5) | (4.3) | (3.3) | (3.1) | (1.9) |
| nterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jet foreign xchange ain/(loss) | 0.2 | 0.6 | 0.3 $(0.9)$ | 2.4 | 6.5 | $4.1$ | 1.1 | (22.8) | (0.3) | 1.2 | (1.8) | (0.9) | (6.1) | (8.8) | 3.7 |
| nterest expense quity in net ain/(loss) of ssociates | (0.4) | (0.6) | (0.9) | (1.2) | (1.5) | (1.9) | (2.2) | (2.6) | (2.5) | (2.7) | (2.7) | (2.7) | (2.8) | (2.8) | (2.9) |
| ther <br> expense)/income, let |  |  |  | 0.1 | (0.1) | 0.1 | (0.1) | 0.1 |  | (0.2) | (0.1) | 0.1 |  | (0.2) | 0.1 |
| ncome tax expense | (1.3) | (0.3) | 0.2 | 0.6 | 0.3 | 0.8 | 0.5 | 0.3 | 0.8 | 0.5 | 0.1 | 0.2 | 0.2 | 0.1 | 0.6 |
| Net income/(loss) | (3.7) | (3.9) | (4.5) | (2.8) | 0.2 | (2.9) | (5.9) | (30.7) | (7.1) | (5.7) | (8.0) | (7.6) | (12.0) | (14.8) | (0.4) |
| djjusted OIBDA nargin as a ercentage of net perating revenue | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | 1.4\% | 11.2\% | 3.9\% | 10.1\% | 13.0\% | 26.9\% |
| Pepreciation | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | n/a | n/a | (40.8\%) | (31.5\%) | (30.4\%) | (25.7\%) | (27.0\%) | (30.0\%) |
| Amortization | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | (23.9\%) | (19.1\%) | (15.7\%) | (14.7\%) | (13.0\%) | (11.5\%) |
| mpairment loss | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| )perating income | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | (63.4\%) | (39.3\%) | (42.2\%) | (30.3\%) | (27.0\%) | (14.6\%) |
| nterest income | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Net foreign xchange ain/(loss) | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $16.9 \%$ | (20.2\%) | (8.8\%) | (55.9\%) | (76.5\%) | $28.5 \%$ |
| nterest expense | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | (38.0\%) | (30.3\%) | (26.5\%) | (25.7\%) | (24.3\%) | (22.3\%) |
| quity in net ain/(loss) of ssociates | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| ther <br> expense)/income, et | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | (2.8\%) | (1.2\%) | 1.0\% | 0.0\% | (1.7\%) | 0.8\% |
| ncome tax expense | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | 7.0\% | 1.1\% | 2.0\% | 1.8\% | 0.9\% | 4.6\% |
| Jet income/(loss) | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | (80.3\%) | (89.9\%) | (74.5\%) | (110.1\%) | (128.7\%) | (3.1\%) |
| Reconciliation f Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| )IBDA | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| Mobile | 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 2010 |
| Adjusted OIBDA | (1.2) | (1.9) | (2.0) | (2.3) | (2.2) | (2.1) | (1.1) | (1.2) | (0.5) | 0.1 | 1.0 | 0.4 | 1.1 | 1.5 | 3.4 |
| )epreciation | (0.1) | (0.5) | (0.8) | (1.1) | (1.5) | (1.9) | (2.1) | (2.7) | (2.9) | (2.9) | (2.8) | (3.1) | (2.8) | (3.1) | (3.9) |
| Imortization | (0.9) | (1.2) | (1.3) | (1.3) | (1.3) | (2.0) | (2.0) | (1.8) | (1.7) | (1.7) | (1.7) | (1.6) | (1.6) | (1.5) | (1.5) |
| mpairment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| )perating income | (2.2) | (3.6) | (4.1) | (4.7) | (5.0) | (6.0) | (5.2) | (5.7) | (5.1) | (4.5) | (3.5) | (4.3) | (3.3) | (3.1) | (2.0) |
| nterest income |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0.0 |
| Jet foreign xchange ain/(loss) | $0.2$ | $0.6$ | $\begin{gathered} 0.3 \\ (0.9) \end{gathered}$ | $2.4$ | $6.5$ | $4.1$ | $\begin{gathered} 1.1 \\ (2.2) \end{gathered}$ | (22.8) | (0.3) | $1.2$ | (1.8) | $(0.9)$ | (6.1) | (8.8) | $\begin{array}{r} 3.7 \\ (0.9) \end{array}$ |
| nterest expense quity in net ain/(loss) of ssociates | (0.4) | (0.6) | (0.9) | (1.2) | (1.5) | (1.9) | (2.2) | (2.6) | (2.5) | (2.7) | (2.7) | (2.7) | $(2.8)$ | (2.8) | (2.9) |
| ther expense)/income, let |  |  |  | 0.1 | (0.1) | 0.1 | (0.1) | 0.1 |  | (0.2) | (0.1) | 0.1 |  | (0.1) | 0.1 |
| ncome tax expense | (1.3) | (0.3) | 0.2 | 0.6 | 0.3 | 0.8 | 0.5 | 0.3 | 0.8 | 0.5 | 0.1 | 0.2 | 0.2 | 0.1 | 0.6 |
| Jet income/(loss) | (3.7) | (3.9) | (4.5) | (2.8) | 0.2 | (2.9) | (5.9) | (30.7) | (7.1) | (5.7) | (8.0) | (7.6) | (12.0) | (14.7) | (0.5) |
|  | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | 1.4\% | 11.2\% | 3.9\% | 10.4\% | 13.5\% | 27.0\% |

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Depreciation \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& \(\mathrm{n} / \mathrm{a}\) \& n/a \& (40.8\%) \& (31.5\%) \& (30.4\%) \& (26.4\%) \& (27.9\%) \& (31.0\%) \\
\hline Imortization \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& \(\mathrm{n} / \mathrm{a}\) \& n/a \& (23.9\%) \& (19.1\%) \& (15.7\%) \& (15.1\%) \& (13.5\%) \& (11.9\%) \\
\hline mpairment loss \& n/a \& n/a \& n/a \& n/a \& \(\mathrm{n} / \mathrm{a}\) \& n/a \& n/a \& n/a \& n/a \& 0.0\% \& 0.0\% \& 0.0\% \& 0.0\% \& 0.0\% \& 0.0\% \\
\hline pperating income nargin \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& (63.4\%) \& (39.3\%) \& (42.2\%) \& (31.1\%) \& (27.9\%) \& (15.9\%) \\
\hline nterest income \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& n/a \& 0.0\% \& 0.0\% \& 0.0\% \& 0.3\% \& 0.1\% \& 0.1\% \\
\hline \begin{tabular}{l}
Jet foreign xchange ain/(loss) \\
nterest expense
\end{tabular} \& \(\mathrm{n} / \mathrm{a}\)
\(\mathrm{n} / \mathrm{a}\) \& \(\mathrm{n} / \mathrm{a}\)
\(\mathrm{n} / \mathrm{a}\) \& \(\mathrm{n} / \mathrm{a}\)
\(\mathrm{n} / \mathrm{a}\) \& \(\mathrm{n} / \mathrm{a}\)
\(\mathrm{n} / \mathrm{a}\) \& \(\mathrm{n} / \mathrm{a}\)
\(\mathrm{n} / \mathrm{a}\) \& \begin{tabular}{l}
n/a \\
n/a
\end{tabular} \& \(\mathrm{n} / \mathrm{a}\)
\(\mathrm{n} / \mathrm{a}\) \& \begin{tabular}{l}
\(\mathrm{n} / \mathrm{a}\) \\
\(\mathrm{n} / \mathrm{a}\)
\end{tabular} \& n/a
\(\mathrm{n} / \mathrm{a}\) \& \[
\begin{gathered}
16.9 \% \\
(38.0 \%)
\end{gathered}
\] \& \[
\begin{aligned}
\& (20.2 \%) \\
\& (30.3 \%)
\end{aligned}
\] \& \[
\begin{array}{r}
(8.8 \%) \\
(26.5 \%)
\end{array}
\] \& \[
\begin{aligned}
\& (57.5 \%) \\
\& (26.4 \%)
\end{aligned}
\] \& \[
\begin{aligned}
\& (79.3 \%) \\
\& (25.2 \%)
\end{aligned}
\] \& \[
\begin{aligned}
\& 29.4 \% \\
\& (23.0 \%)
\end{aligned}
\] \\
\hline quity in net ain/(loss) of ssociates \& n/a \& n/a
\(\mathrm{n} / \mathrm{a}\) \& n/a

n/a \& n/a
n/a \& n/a \& n/a \& n/a \& n/a \& n/a
n/a \& (38.0\%)

$0.0 \%$ \& (30.3\%)
$0.0 \%$ \& (26.5\%)

$0.0 \%$ \& (26.4\%)
$0.0 \%$ \& $0.0 \%$ \& 0.0\% <br>
\hline ther expense)/income, et ncome tax expense \& $\mathrm{n} / \mathrm{a}$
$\mathrm{n} / \mathrm{a}$ \& n/a
$\mathrm{n} / \mathrm{a}$ \& $\mathrm{n} / \mathrm{a}$
$\mathrm{n} / \mathrm{a}$ \& $\mathrm{n} / \mathrm{a}$
$\mathrm{n} / \mathrm{a}$ \& $\mathrm{n} / \mathrm{a}$

$\mathrm{n} / \mathrm{a}$ \& | $\mathrm{n} / \mathrm{a}$ |
| :--- |
| n/a | \& n/a

$\mathrm{n} / \mathrm{a}$ \& $$
\begin{aligned}
& \mathrm{n} / \mathrm{a} \\
& \mathrm{n} / \mathrm{a}
\end{aligned}
$$ \& n/a

$\mathrm{n} / \mathrm{a}$ \& \[
$$
\begin{gathered}
(2.8 \%) \\
7.0 \%
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
(1.1 \%) \\
1.1 \%
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 1.0 \% \\
& 2.0 \%
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 0.0 \% \\
& 1.9 \%
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
(0.9 \%) \\
0.9 \%
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 0.8 \% \\
& 4.8 \%
\end{aligned}
$$
\] <br>

\hline Net income/(loss) nargin \& n/a \& n/a \& n/a \& n/a \& $\mathrm{n} / \mathrm{a}$ \& n/a \& n/a \& n/a \& n/a \& (51.4\%) \& (72.1\%) \& (68.5\%) \& (107.8\%) \& (132.3\%) \& (3.9\%) <br>

\hline Reconciliation f Adjusted MBDA Fixed \& $$
\begin{gathered}
\text { Q1 } \\
2007
\end{gathered}
$$ \& \[

$$
\begin{gathered}
\text { Q2 } \\
2007
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q3 } \\
2007
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q4 } \\
2007
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q1 } \\
2008
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q2 } \\
2008
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q3 } \\
2008
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q4 } \\
2008
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q1 } \\
2009
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q2 } \\
2009
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q3 } \\
2009
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q4 } \\
2009
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q1 } \\
2010
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q2 } \\
2010
\end{gathered}
$$

\] \& \[

$$
\begin{gathered}
\text { Q3 } \\
2010
\end{gathered}
$$
\] <br>

\hline Adjusted OIBDA \& \& \& \& \& \& \& \& \& \& \& \& \& 0.02 \& 0.03 \& 0.07 <br>
\hline epreciation \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>
\hline Amortization \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>
\hline mpairment loss \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>
\hline )perating income \& \& \& \& \& \& \& \& \& \& \& \& \& 0.02 \& 0.03 \& 0.07 <br>
\hline nterest income \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>
\hline Jet foreign xchange ain/(loss) \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>
\hline nterest expense \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>
\hline quity in net ain/(loss) of ssociates \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>

\hline | ther |
| :--- |
| expense)/income, et | \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>

\hline ncome tax expense \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0 \& 0.0 \& 0.0 <br>
\hline Net income/(loss) \& \& \& \& \& \& \& \& \& \& \& \& \& 0.02 \& 0.03 \& 0.07 <br>
\hline djusted OIBDA nargin fixed as a ercentage of net perating revenue \& \& \& \& \& \& \& \& \& \& \& \& \& 6.7\% \& 7.5\% \& 17.5\% <br>
\hline epreciation \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline Amortization \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline mpairment loss \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline perating income nargin \& \& \& \& \& \& \& \& \& \& \& \& \& 6.7\% \& 7.5\% \& 17.5\% <br>
\hline nterest income \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline Jet foreign xchange ain/(loss) \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline nterest expense \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline quity in net ain/(loss) of ssociates \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline ther expense)/income, et \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline ncome tax expense \& \& \& \& \& \& \& \& \& \& \& \& \& 0.0\% \& 0.0\% \& 0.0\% <br>
\hline Net income/(loss) nargin \& \& \& \& \& \& \& \& \& \& \& \& \& 6.7\% \& 7.5\% \& 17.5\% <br>
\hline
\end{tabular}

## Table of Contents

## Kyrgizia

(in US\$ millions, unless stated otherwise, unaudited)

| CONSOLIDATED |  | Q2 2010 | Q3 2010 |
| :---: | :---: | :---: | :---: |
| Net operating revenues | 25.5 | 27.5 | 29.3 |
| Gross margin | 20.0 | 21.4 | 21.8 |
| Gross margin, \% | 78.4\% | 77.8\% | 74.4\% |
| Adjusted OIBDA | 9.5 | 12.8 | 12.2 |
| Adjusted OIBDA, \% | 37.3\% | 46.5\% | 41.6\% |
| SG\&A | 7.5 | 8.5 | 9.2 |
| including Sales \& Marketing |  |  |  |
| Expenses | 1.6 | 1.0 | 1.2 |
| including advertising | 0.5 | 0.2 | 0.3 |
| including General \& |  |  |  |
| Administrative Costs | 5.9 | 7.5 | 8.0 |
| SG\&A, \% | 29.4\% | 30.9\% | $31.4 \%$ |
| Net Income attributable to |  |  |  |
| VimpelCom Ltd | 0.0 | 0.0 | 0.0 |
| Capital Expenditures | 1.0 | 0.2 | 2.5 |


| MOBILE | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues |  |  |  |  |  |  |  |  |  |  |  |  | 25.5 | 27.5 | 29.3 |
| including Mobile Interconnect |  |  |  |  |  |  |  |  |  |  |  |  | 6.0 | 7.8 | 8.5 |
| Adjusted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  | 9.5 | 12.8 | 12.2 |
| Adjusted OIBDA, \% |  |  |  |  |  |  |  |  |  |  |  |  | 37.3\% | 46.5\% | 41.6\% |
| Subscriptions ( 000) |  |  |  |  |  |  |  |  |  |  |  |  | 1,774 | 1,722 | 1,766 |
| ARPU, US\$ |  |  |  |  |  |  |  |  |  |  |  |  | 4.7 | 5.3 | 5.6 |
| MOU, min |  |  |  |  |  |  |  |  |  |  |  |  | 193.9 | 235.9 | 288.2 |
| Churn 3 months active base (quarterly), \% |  |  |  |  |  |  |  |  |  |  |  |  | 17.2\% | 17.3\% | 15.4\% |


| FIXED | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| including business segment |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| including wholesale segment |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| including residential segment |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Adjusted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Adjusted OIBDA, \% |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Broadband subscriptions ( 000) |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| BB subscritions using USB modems ( 000 ) |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| BB fixed-line subscriptions ( 000) |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |


| Reconciliation of OIBDA Total | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | Q2 2007 | Q3 2007 | Q4 2007 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 2009 | Q3 | Q4 | Q1 | Q2 2010 | Q3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2010 |
| Adjusted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  | 9.5 | 12.8 | 12.2 |
| Depreciation |  |  |  |  |  |  |  |  |  |  |  |  | (3.3) | (3.4) | (3.8) |
| Amortization |  |  |  |  |  |  |  |  |  |  |  |  | (0.8) | (0.8) | (8.3) |
| Operating income |  |  |  |  |  |  |  |  |  |  |  |  | 5.4 | 8.6 | 0.1 |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  | 0.7 | 0.3 | 0.2 |
| Net foreign exchange gain/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0.4 | 0.2 | 0.0 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | -0.1 |
| Equity in net gain/(loss) of associates |  |  |  |  |  |  |  |  |  |  |  |  | 0.0 | 0.0 | 0.0 |
| Other (expense)/income, net |  |  |  |  |  |  |  |  |  |  |  |  | 0.1 | 0.1 | -3.5 |
| Income tax expense |  |  |  |  |  |  |  |  |  |  |  |  | (0.6) | (1.4) | 0.9 |

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| Net income/(loss) | 6.0 | 7.8 | -2.4 |
| :---: | :---: | :---: | :---: |
| Adjusted OIBDA margin as a percentage of net operating revenue | 37.3\% | 46.5\% | 41.6\% |
| Depreciation | (13.0\%) | (12.3\%) | (13.0\%) |
| Amortization | (3.1\%) | (2.9\%) | (28.3\%) |
| Operating income | 21.2\% | 31.3\% | 0.3\% |
| Interest income | 2.7\% | 1.1\% | 0.7\% |
| Net foreign exchange gain/(loss) | 1.6\% | 0.7\% | 0.0\% |
| Interest expense | 0.0\% | 0.0\% | (0.3\%) |
| Equity in net gain/(loss) of associates | 0.0\% | 0.0\% | 0.0\% |
| Other (expense)/income, net | 0.4\% | 0.4\% | (11.9\%) |
| Income tax expense | (2.4\%) | (5.1\%) | 3.1\% |
| Net income/(loss) | 23.5\% | 28.4\% | (8.2\%) |


| Reconciliation of Adjusted OIBDA Mobile | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  | 9.5 | 12.8 | 12.2 |
| Depreciation |  |  |  |  |  |  |  |  |  |  |  |  | (3.3) | (3.4) | (3.8) |
| Amortization |  |  |  |  |  |  |  |  |  |  |  |  | (0.8) | (0.8) | (8.3) |
| Impairment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income |  |  |  |  |  |  |  |  |  |  |  |  | 5.4 | 8.6 | 0.1 |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  | 0.7 | 0.3 | 0.2 |
| Net foreign exchange gain/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0.4 | 0.2 |  |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (0.1) |
| Equity in net gain/(loss) of associates |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other (expense)/income, net |  |  |  |  |  |  |  |  |  |  |  |  | 0.1 | 0.1 | (3.5) |
| Income tax expense |  |  |  |  |  |  |  |  |  |  |  |  | (0.6) | (1.4) | 0.9 |
| Net income/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 6.0 | 7.8 | (2.4) |


| Adjusted OIBDA margin mobile as a percentage of net operating |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| revenue |  |  |  |  |  |  |  |  |  |  |  |  | 37.3\% | 46.5\% | 41.6\% |
| Depreciation |  |  |  |  |  |  |  |  |  |  |  |  | -13.0\% | -12.3\% | -13.0\% |
| Amortization |  |  |  |  |  |  |  |  |  |  |  |  | -3.1\% | -2.9\% | -28.3\% |
| Impairment loss |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | 0.0\% |
| Operating income margin |  |  |  |  |  |  |  |  |  |  |  |  | 21.2\% | 31.3\% | 0.3\% |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  | 2.7\% | 1.1\% | 0.7\% |
| Net foreign exchange gain/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 1.6\% | 0.7\% | 0.0\% |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  | 0.0\% | 0.0\% | (0.3\%) |
| Equity in net gain/(loss) of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other (expense)/income, net |  |  |  |  |  |  |  |  |  |  |  |  | 0.4\% | 0.4\% | (11.9\%) |
| Income tax expense |  |  |  |  |  |  |  |  |  |  |  |  | (2.4\%) | (5.1\%) | 3.1\% |
| Net income/(loss) margin |  |  |  |  |  |  |  |  |  |  |  |  | 23.5\% | 28.4\% | (8.2\%) |
| Reconciliation of Adjusted OIBDA Fixed | $\begin{gathered} \text { Q1 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| Adjusted OIBDA |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Depreciation |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Amortization |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Impairment loss |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Operating income |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Net foreign exchange gain/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Equity in net gain/(loss) of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other (expense)/income, net |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Income tax expense |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |
| Net income/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0 | 0 | 0 |

Adjusted OIBDA margin fixed
as a percentage of net operating
revenue

| 0 | 0 | 0 |
| :--- | :--- | :--- |
| 0 | 0 | 0 |
| 0 | 0 | 0 |

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## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

| Impairment loss | 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- | :--- |
| Operating income margin | 0 | 0 | 0 | 0 |
| Interest income | 0 | 0 | 0 | 0 |
| Net foreign exchange gain/(loss) | 0 | 0 | 0 | 0 |
| Interest expense | 0 | 0 | 0 | 0 |
| Equity in net gain/(loss) of | 0 | 0 | 0 | 0 |
| associates | 0 | 0 | 0 | 0 |
| Other (expense)/income, net | 0 | 0 | 0 | 0 |
| Income tax expense | 0 | 0 | 0 | 0 |
| Net incomel(loss) margin | 0 | 0 | 0 | 0 |

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## SEA

(in US\$ millions, unless stated otherwise, unaudited)

| CONSOLIDATED | Q1 20CQ2 20CQ3 20CQ4 20@Q1 20cs2 200\$3 2008 | 20 | 2009 | Q2 2009 | Q3 2009 | Q4 2009 | Q1 2010 | Q2 2010 | Q3 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues | 0.0 | 0.0 | 0.0 | 0.9 | 2.4 | 2.4 | 4.4 | 5.5 | 5.0 |
| Gross margin | 0.0 | 0.0 | 0.0 | -1.0 | -0.7 | 0.5 | 2.3 | 2.8 | 2.6 |
| Gross margin, \% | n/a | n/a | n/a | -111.1\% | -29.2\% | 20.8\% | 52.3\% | 50.9\% | 52.0\% |
| Adjusted OIBDA | 0.6 | -1.3 | -3.8 | -8.5 | -13.2 | -12.6 | -8.6 | -8.1 | -8.8 |
| Adjusted OIBDA, \% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | -176.0\% |
| SG\&A | -0.6 | 1.3 | 3.8 | 7.5 | 12.5 | 13.1 | 10.9 | 10.9 | 11.4 |
| including Sales \& Marketing Expenses | 0.0 | 0.0 | 0.0 | 2.2 | 2.7 | 2.5 | 3.0 | 3.1 | 2.8 |
| including advertising | 0.0 | 0.0 | 0.0 | 1.6 | 1.3 | 1.2 | 0.7 | 1.3 | 1.1 |
| including General \& Administrative Costs | -0.6 | 1.3 | 3.8 | 5.3 | 9.8 | 10.6 | 7.9 | 7.8 | 8.6 |
| SG\&A, \% | n/a | n/a | n/a | 833.3\% | 520.8\% | 545.8\% | 247.7\% | 198.2\% | 228.0\% |
| Net Income attributable to VimpelCom Ltd | 0.6 | 0.5 | -0.8 | -13.3 | -22.1 | -31.7 | -18.3 | -20.5 | -22.3 |
| Capital Expenditures | 0.4 | 7.4 | 12.9 | 23.6 | 8.2 | 22.8 | 16.9 | 8.8 | 8.2 |


| MOBILE | $\underset{2007}{\text { Q1 }}$ | $\begin{gathered} \text { Q2 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2007 \end{gathered}$ | Q1 | $\begin{gathered} \text { Q2 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q4 } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { Q1 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q2 } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Q3 } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net operating revenues |  |  |  |  |  |  | 0 | 0 | 0 | 0.9 | 2.4 | 2.4 | 4.4 | 5.5 | 5 |
| including Mobile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interconnect |  |  |  |  |  |  | 0 | 0 | 0 | 0 | 0.2 | 0.3 | 0.6 | 0.8 | 0.9 |
| Adjusted OIBDA |  |  |  |  |  |  | 0.6 | -1.3 | -3.8 | -8.5 | -13.2 | -12.6 | -8.6 | -8.1 | -8.8 |
| Adjusted OIBDA, \% |  |  |  |  |  |  | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Subscriptions ( 000) |  |  |  |  |  |  | 0 | 0 | 0 | 79* | 95* | 367 | 491 | 525 | 505 |
| ARPU, US\$ |  |  |  |  |  |  | 0 | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 3.5 | 3.4 | 3.2 |
| MOU, min |  |  |  |  |  |  | 0 | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 350.7 | 340.7 | 230.5 |
| Churn 3 months active base (quarterly), \% |  |  |  |  |  |  | 0 | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ | 49.6\% |

* In 2Q 09 and 3Q 09 we reported 79 and 95 thousands as active subscriptions in Cambodia which were calculated on a one month basis. Starting from 4Q09 we report active subscriptions base in Cambodia calculated on a three month basis.

|  | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FIXED | 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 2010 |

Net operating revenues
including business
segment
including wholesale
segment
including residential
segment
Adjusted OIBDA
Adjusted OIBDA, \%
Broadband subscriptions
( 000)
BB subscritions using
USB modems ( 000)
BB fixed-line
subscriptions (000)

| Reconciliation of OIBDA | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 2010 |
| Adjusted OIBDA |  |  |  |  |  |  | 0.6 | (1.3) | (3.8) | (8.5) | (13.2) | (12.6) | (8.6) | (8.1) | (8.8) |

## Edgar Filing: OPEN JOINT STOCK CO VIMPEL COMMUNICATIONS - Form 6-K

| Depreciation |  |  |  | (0.3) | (1.5) | (2.3) | (2.7) | (3.1) | (3.5) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortization |  |  |  | (0.2) | (0.5) | (0.3) | (0.4) | (0.4) | (0.2) |
| Impairment loss |  |  |  |  |  |  |  |  |  |
| Operating income | 0.6 | (1.3) | (3.8) | (9.0) | (15.2) | (15.2) | (11.7) | (11.6) | (12.5) |
| Interest income |  |  |  |  |  |  |  |  |  |
| Net foreign exchange gain/(loss) |  |  |  |  |  |  | 0.1 |  |  |
| Interest expense |  |  | (0.3) | (0.7) | (1.3) | (1.7) | (1.8) | (2.2) | (2.7) |
| Equity in net gain/(loss) of associates |  | 1.8 | 3.1 | (4.3) | (6.7) | (15.8) | (5.9) | (7.8) | (8.4) |
| Other (expense)/income, net |  |  |  |  |  |  |  |  |  |
| Income tax expense |  |  |  |  |  |  |  |  |  |
| Net income/(loss) | 0.6 | 0.5 | (1.0) | (14.0) | (23.2) | (32.7) | (19.3) | (21.6) | (23.6) |
| Adjusted OIBDA margin total as a percentage of net operating revenue | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ |
| Depreciation | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Amortization | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Impairment loss | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a |
| Operating income | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Interest income | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a |
| Net foreign exchange gain/(loss) | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Interest expense | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Equity in net gain/(loss) of associates | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Other (expense)/income, net | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a |
| Income tax expense | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Net income/(loss) | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |

Reconciliation

| OIBDA | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobile | 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 2010 |
| Adjusted OIBDA |  |  |  |  |  |  | 0.6 | (1.3) | (3.8) | (8.5) | (13.2) | (12.6) | (8.6) | (8.1) | (8.8) |
| Depreciation |  |  |  |  |  |  |  |  |  | (0.3) | (1.5) | (2.3) | (2.7) | (3.1) | (3.5) |
| Amortization |  |  |  |  |  |  |  |  |  | (0.2) | (0.5) | (0.3) | (0.4) | (0.4) | (0.2) |
| Impairment loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income |  |  |  |  |  |  | 0.6 | (1.3) | (3.8) | (9.0) | (15.2) | (15.2) | (11.7) | (11.6) | (12.5) |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net foreign exchange gain/(loss) |  |  |  |  |  |  |  |  |  |  |  |  | 0.1 |  |  |
| Interest expense |  |  |  |  |  |  |  |  | (0.3) | (0.7) | (1.3) | (1.7) | (1.8) | (2.2) | (2.7) |
| Equity in net gain/(loss) of associates |  |  |  |  |  |  |  | 1.8 | 3.1 | (4.3) | (6.7) | (15.8) | (5.9) | (7.8) | (8.4) |

Other (expense)/income,
net
Income tax expense

| Net income/(loss) | 0.6 | 0.5 | (1.0) | (14.0) (23.2) (32.7) (19.3) $\quad$ (21.6) |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Adjusted OIBDA margin mobile as a percentage of net operating revenue | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Depreciation | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a |
| Amortization | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Impairment loss | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a |
| Operating income margin | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | n/a |
| Interest income | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |
| Net foreign exchange gain/(loss) | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a |
| Interest expense | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a |
| Equity in net gain/(loss) of associates | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a |
|  | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |

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Other (expense)/income,
net

| Income tax expense | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income/(loss) margin | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a | n/a | $\mathrm{n} / \mathrm{a}$ |

Reconciliation

| of Adjusted | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| OIBDA Fixed | 2007 | 2007 | 2007 | 2007 | 2008 | 2008 | 2008 | 2008 | 2009 | 2009 | 2009 | 2009 | 2010 | 2010 | 2010 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Adjusted OIBDA
Depreciation
Amortization
Impairment loss
Operating income
Interest income
Net foreign exchange
gain/(loss)
Interest expense
Equity in net gain/(loss)
of associates
Other (expense)/income,
net
Income tax expense
Net income/(loss)
Adjusted OIBDA
margin fixed as a
percentage of net
operating revenue
Depreciation
Amortization
Impairment loss
Operating income
margin
Interest income
Net foreign exchange
gain/(loss)
Interest expense
Equity in net gain/(loss)
of associates
Other (expense)/income,
net
Income tax expense
Net income/(loss)
margin

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## OJSC VimpelCom Unaudited Condensed Consolidated Balance Sheets

|  | September 30, December 31, <br> 2010 2009 <br> (In thousands of US dollars, except share amounts)  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 1,951,960 | \$ | 1,446,949 |
| Trade accounts receivable, net of allowance for doubtful accounts |  | 482,071 |  | 392,365 |
| Inventory |  | 73,443 |  | 61,919 |
| Deferred income taxes |  | 60,634 |  | 91,493 |
| Input value added tax |  | 143,054 |  | 96,994 |
| Due from related parties |  | 110,517 |  | 249,631 |
| Other current assets |  | 329,910 |  | 627,257 |
| Total current assets |  | 3,151,589 |  | 2,966,608 |
| Property and equipment, net |  | 5,562,015 |  | 5,561,569 |
| Telecommunications licenses, net |  | 458,848 |  | 542,597 |
| Goodwill |  | 3,493,122 |  | 3,284,293 |
| Other intangible assets, net |  | 634,740 |  | 700,365 |
| Software, net |  | 415,279 |  | 448,255 |
| Investments in associates |  | 445,952 |  | 436,767 |
| Other assets |  | 670,496 |  | 792,087 |
| Total assets | \$ | 14,832,041 | \$ | 14,732,541 |
| Liabilities, redeemable noncontrolling interest and equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Accounts payable | \$ | 696,912 | \$ | 545,690 |
| Due to employees |  | 139,608 |  | 113,368 |
| Due to related parties |  | 21,156 |  | 9,211 |
| Accrued liabilities |  | 253,759 |  | 315,666 |
| Taxes payable |  | 266,475 |  | 212,767 |
| Customer advances, net of VAT |  | 312,703 |  | 376,121 |
| Customer deposits |  | 28,412 |  | 28,386 |
| Short-term debt |  | 1,637,265 |  | 1,813,141 |
| Total current liabilities |  | 3,356,290 |  | 3,414,350 |
| Deferred income taxes |  | 475,855 |  | 596,472 |
| Long-term debt |  | 4,360,230 |  | 5,539,906 |
| Other non-current liabilities |  | 164,149 |  | 164,636 |
| Commitments, contingencies and uncertainties |  |  |  |  |
| Total liabilities |  | 8,356,524 |  | 9,715,364 |
| Redeemable noncontrolling interest |  | 518,664 |  | 508,668 |
| Equity: |  |  |  |  |
| Convertible voting preferred stock (. 005 rubles nominal value per share), $10,000,000$ shares authorized; $6,426,600$ shares issued and outstanding |  |  |  |  |
| Common stock (. 005 rubles nominal value per share), $90,000,000$ shares authorized; $51,281,022$ shares issued (December 31, 2009: 51,281,022); 51,281,022 shares outstanding (December 31, 2009: 50,714,579) |  | 92 |  | 92 |
| Additional paid-in capital |  | 1,165,270 |  | 1,143,657 |


| Retained earnings | 5,243,311 | 4,074,492 |
| :---: | :---: | :---: |
| Accumulated other comprehensive loss | $(504,716)$ | $(488,277)$ |
| Treasury stock, at cost, 11,327,200 shares of VimpelCom Ltd. common stock (December 31, 2009: 11,328,860) | $(223,406)$ | $(223,421)$ |
| Total VimpelCom shareholders equity | 5,680,551 | 4,506,543 |
| Noncontrolling interest | 276,302 | 1,966 |
| Total equity | 5,956,853 | 4,508,509 |
| Total liabilities, redeemable noncontrolling interest and equity | \$ 14,832,041 | \$ 14,732,541 |

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## OJSC VimpelCom Unaudited Condensed Consolidated Statements of Income

|  | Three months ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | $\stackrel{2009}{ }$ | $\stackrel{2010}{\text { ( }}$ | 2009 |
| Operating revenues: |  |  |  |  |
| Service revenues | \$ 2,435,964 | \$ 2,245,967 | \$ 6,979,602 | \$ 6,298,463 |
| Sales of equipment and accessories | 33,967 | 26,130 | 104,390 | 86,998 |
| Other revenues | 3,254 | 5,523 | 11,779 | 14,694 |
| Total operating revenues | 2,473,185 | 2,277,620 | 7,095,771 | 6,400,155 |
| Revenue based tax |  | $(1,823)$ |  | $(5,839)$ |
| Net operating revenues | 2,473,185 | 2,275,797 | 7,095,771 | 6,394,316 |
| Operating expenses: |  |  |  |  |
| Service costs | 561,809 | 488,425 | 1,590,661 | 1,370,952 |
| Cost of equipment and accessories | 43,308 | 26,876 | 115,637 | 85,564 |
| Selling, general and administrative expenses | 698,751 | 599,186 | 2,019,235 | 1,710,198 |
| Depreciation | 351,768 | 366,039 | 1,038,208 | 1,000,201 |
| Amortization | 73,330 | 71,164 | 206,377 | 213,947 |
| Provision for doubtful accounts | 10,598 | 12,974 | 39,769 | 42,974 |
| Total operating expenses | 1,739,564 | 1,564,664 | 5,009,887 | 4,423,836 |
| Operating income | 733,621 | 711,133 | 2,085,884 | 1,970,480 |
| Other income and expenses: |  |  |  |  |
| Interest income | 9,061 | 7,706 | 32,534 | 41,310 |
| Net foreign exchange gain/(loss) | 20,413 | 24,516 | $(5,170)$ | $(397,191)$ |
| Interest expense | $(120,247)$ | $(156,793)$ | $(393,982)$ | $(434,802)$ |
| Equity in net gain/(loss) of associates | 19,201 | 4,861 | 26,505 | $(25,754)$ |
| Other expenses, net | $(21,125)$ | $(3,206)$ | $(83,535)$ | $(8,124)$ |
| Total other income and expenses | $(92,697)$ | $(122,916)$ | $(423,648)$ | $(824,561)$ |
| Income before income taxes | 640,924 | 588,217 | 1,662,236 | 1,145,919 |
| Income tax expense | 178,158 | 152,336 | 459,729 | 309,665 |
| Net income | 462,766 | 435,881 | 1,202,507 | 836,254 |
| Net income/(loss) attributable to the noncontrolling interest | 11,621 | 1,384 | 33,688 | $(2,136)$ |
| Net income attributable to VimpelCom | \$ 451,145 | \$ 434,497 | \$ 1,168,819 | \$ 838,390 |

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## OJSC VimpelCom Unaudited Condensed Consolidated Statements of Cash Flows

$\left.\begin{array}{l|rl} & \begin{array}{c}\text { Nine months ended } \\ \text { September 30, }\end{array} \\ \mathbf{2 0 0 9}\end{array}\right)$

|  | $\begin{array}{c}\text { Nine months ended } \\ \text { September 30, }\end{array}$ |  |  |  |
| :--- | :--- | :--- | :---: | :---: |
| 2009 |  |  |  |  |$)$


[^0]:    * Mobile and fixed revenues for all periods were adjusted; see definition of reportable segments in Attachment A.
    ** Adjusted MOU is calculated for mobile subscriptions excluding mobile broadband subscriptions using USB modems.

[^1]:    * US\$ is the functional currency in Uzbekistan and Tajikistan.
    ** Mobile and fixed revenues for all periods were recalculated please see definition of reportable segments in Attachment A.

[^2]:    * US\$ is the functional currency in Uzbekistan and Tajikistan.

[^3]:    * Please find information on respective operating income amounts in the supplementary file FinancialOperatingQ32010.xls on our website at http://www.vimpelcom.com/news/qrep.wbp.

[^4]:    * Please find information on respective operating income amounts in the supplementary file FinancialOperatingQ22010.xls on our website at http://www.vimpelcom.com/news/qrep.wbp.

[^5]:    ©
    VimpelCom
    Ltd
    2010
    6
    Group Financial Position
    Key Ratios and Indicators
    Liquidity position, USD mln
    (\$ mln)
    Sept 30,
    2010
    Jun 30,

[^6]:    ©
    VimpelCom
    Ltd
    2010
    7
    928
    713
    1,950
    749
    1,408
    34
    29

[^7]:    dband
    criptions ( 000 )

