# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

## Oriental Financial Group Inc.

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# Principal Executive Offices: <br> 997 San Roberto Street <br> Oriental Center 10th Floor <br> Professional Offices Park <br> San Juan, Puerto Rico 00926 

Telephone Number: (787) 771-6800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

## Large Accelerated Filer *

Accelerated Filer
Non-Accelerated Filer $\quad$ (Do not check if a smaller reporting company) Smaller Reporting Company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Number of shares outstanding of the registrant s common stock, as of the latest practicable date:

43,075.786 common shares ( $\$ 1.00$ par value per share) outstanding as of October 31, 2011

Table of Contents

## TABLE OF CONTENTS

Page
PART I FINANCIAL INFORMATION:
Item 1 Financial Statements
Unaudited consolidated statements of financial condition at September 30, 2011 and December 31, 2010 ..... 1
Unaudited consolidated statements of operations for the quarters and nine-month periods ended September 30, 2011 and 2010 ..... 2
Unaudited consolidated statements of comprehensive income for the quarters and nine-month periods ended September 30, 2011 and 2010 ..... 4
Unaudited consolidated statements of changes in stockholders equity for the nine-month periods ended September 30, 2011 and 2010 ..... 5
Unaudited consolidated statements of cash flows for the nine-month periods ended September 30, 2011 and 2010 ..... 6
Notes to unaudited consolidated financial statements ..... 9
Item 2 Management $s$ Discussion and Analysis of Financial Condition and Results of Operations ..... 70
Item 3 Quantitative and Oualitative Disclosures About Market Risk ..... 99
Item 4 Controls and Procedures ..... 102
PART II OTHER INFORMATION:
Item 1 Legal Proceedings ..... 103
Item 1A Risk Factors ..... 103
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds ..... 103
Item 3 Defaults Upon Senior Securities ..... 103
Item 5 Other Information ..... 103
Item 6 Exhibits ..... 103
Signatures ..... 105
Certifications ..... 106

## Table of Contents

## FORWARD-LOOKING STATEMENTS

The information included in this quarterly report on Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to Oriental Financial Group Inc s. (the Group ) financial condition, results of operations, plans, objectives, future performance and business, including, but not limited to, statements with respect to the adequacy of the allowance for loan and lease losses, delinquency trends, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Group sfinancial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, project and similar expressions and future or conditional verbs such as will, would, might, can, may, or similar expressions are generally intended to identify forward-looking statements.

These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict. Various factors, some of which, by their nature are beyond the Group s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:
the rate of growth in the economy and employment levels, as well as general business and economic conditions;
changes in interest rates, as well as the magnitude of such changes;
the fiscal and monetary policies of the federal government and its agencies;
a credit default by the U.S. government or a downgrade in the credit ratings of the U.S. government;
changes in federal bank regulatory and supervisory policies, including required levels of capital;
the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) on our businesses, business practices and cost of operations;
the relative strength or weakness of the consumer and commercial credit sectors and of the real estate market in Puerto Rico;
the performance of the stock and bond markets;
competition in the financial services industry;
additional Federal Deposit Insurance Corporation ( FDIC ) assessments; and
possible legislative, tax or regulatory changes.
Other possible events or factors that could cause results or performance to differ materially from those expressed in these forward-looking statements include the following: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of non-performing assets, charge-offs and provision

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expense; changes in interest rates and market liquidity which may reduce interest margins, impact funding sources and affect the ability to originate and distribute financial products in the primary and secondary markets; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial assets and liabilities; liabilities resulting from litigation and regulatory investigations; changes in accounting standards, rules and interpretations; increased competition; the Group s ability to grow its core businesses; decisions to downsize, sell or close units or otherwise change the Group s business mix; and management sability to identify and manage these and other risks.

All forward-looking statements included in this quarterly report on Form 10-Q are based upon information available to the Group as of the date of this report, and other than as required by law, including the requirements of applicable securities laws, the Group assumes no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## SEPTEMBER 30, 2011 AND DECEMBER 31, 2010

|  | September 30, <br> 2011 <br> (In thousands, | $\begin{gathered} \text { December 31, } \\ 2010 \\ \text { ept share data) } \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents |  |  |
| Cash and due from banks | \$ 513,905 | \$ 344,067 |
| Money market investments | 3,431 | 104,869 |
| Total cash and cash equivalents | 517,336 | 448,936 |
| Securities purchased under agreements to resell | 165,000 |  |
| Investments: |  |  |
| Trading securities, at fair value, with amortized cost of \$343 (December 31, $2010-\$ 1,306$ ) | 346 | 1,330 |
| Investment securities available-for-sale, at fair value, with amortized cost of $\$ 3,154,057$ (December 31, 2010-\$3,661,146) | 3,226,972 | 3,700,064 |
| Investment securities held-to-maturity, at amortized cost, with fair value of \$854,633 (December 31, 2010 \$675,721) | 837,920 | 689,917 |
| Federal Home Loan Bank (FHLB) stock, at cost | 23,779 | 22,496 |
| Other investments | 75 | 150 |
| Total investments | 4,089,092 | 4,413,957 |
| Loans: |  |  |
| Mortgage loans held-for-sale, at lower of cost or fair value | 33,619 | 33,979 |
| Loans not covered under shared-loss agreements with the FDIC, net of allowance for loan and lease losses of \$35,869 (December 31, 2010-\$31,430) | 1,125,769 | 1,117,889 |
| Loans covered under shared-loss agreements with the FDIC, net of allowance for loan and lease losses of \$37,240 (December 31, 2010 - \$49,286) | 524,490 | 620,711 |
| Total loans, net | 1,683,878 | 1,772,579 |
| FDIC shared-loss indemnification asset | 392,096 | 473,629 |
| Foreclosed real estate covered under shared-loss agreements with the FDIC | 16,319 | 14,871 |
| Foreclosed real estate not covered under shared-loss agreements with the FDIC | 14,675 | 11,969 |
| Accrued interest receivable | 24,246 | 28,716 |
| Deferred tax asset, net | 33,102 | 30,732 |
| Premises and equipment, net | 22,498 | 23,941 |
| Derivative assets | 6,707 | 28,315 |
| Other assets | 58,339 | 63,361 |
| Total assets | \$ 7,023,288 | \$ 7,311,006 |

## LIABILITIES AND STOCKHOLDERS EQUITY

| Deposits: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Demand deposits | $\$$ | 979,326 | $\$$ | 954,554 |
| Savings accounts | 256,611 | 235,690 |  |  |

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| Certificates of deposit | 1,142,428 | 1,398,644 |
| :---: | :---: | :---: |
| Total deposits | 2,378,365 | 2,588,888 |
| Borrowings: |  |  |
| Short-term borrowings | 46,619 | 42,460 |
| Securities sold under agreements to repurchase | 3,356,322 | 3,456,781 |
| Advances from FHLB | 281,753 | 281,753 |
| FDIC-guaranteed term notes | 105,112 | 105,834 |
| Subordinated capital notes | 36,083 | 36,083 |
| Total borrowings | 3,825,889 | 3,922,911 |
| FDIC net settlement payable | 41 | 22,954 |
| Derivative liabilities | 48,146 | 64 |
| Accrued expenses and other liabilities | 42,931 | 43,858 |
| Total liabilities | 6,295,372 | 6,578,675 |
| Stockholders equity: |  |  |
| Preferred stock, $\$ 1$ par value; $10,000,000$ shares authorized; 1,340,000 shares of Series A and 1,380,000 shares of Series B issued and outstanding, $\$ 25$ liquidation value. | 68,000 | 68,000 |
| Common stock, \$1 par value; 100,000,000 shares authorized; $47,808,284$ shares issued; $44,014,791$ shares outstanding (December 31, 2010-47,807,734; 46,348,667) | 47,808 | 47,808 |
| Additional paid-in capital | 498,875 | 498,435 |
| Legal surplus | 51,274 | 46,331 |
| Retained earnings | 82,616 | 51,502 |
| Treasury stock, at cost, 3,793,493 shares (December 31, $2010-1,459,067$ shares) | $(45,376)$ | $(16,732)$ |
| Accumulated other comprehensive income, net of tax of \$249 (December 31, 2010 \$2,107) | 24,719 | 36,987 |
| Total stockholders equity | 727,916 | 732,331 |
| Total liabilities and stockholders equity | \$ 7,023,288 | \$ 7,311,006 |

See notes to unaudited consolidated financial statements

## Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

## FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

|  | Quarter Ende 2011 | September 30 2010 <br> (In thousan | x | nth Period <br> 2011 <br> per share | ded | $\begin{aligned} & \text { eptember 30, } \\ & 2010 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |
| Loans not covered under shared-loss agreements with the FDIC | \$ 17,287 | \$ 17,700 | \$ | 51,095 | \$ | 53,150 |
| Loans covered under shared-loss agreements with the FDIC | 18,222 | 16,647 |  | 45,507 |  | 28,232 |
| Mortgage-backed securities | 33,515 | 40,429 |  | 128,275 |  | 125,542 |
| Investment securities and other | 2,638 | 6,445 |  | 6,895 |  | 24,476 |
| Total interest income | 71,662 | 81,221 |  | 231,772 |  | 231,400 |
| Interest expense: |  |  |  |  |  |  |
| Deposits | 11,558 | 12,680 |  | 35,360 |  | 35,874 |
| Securities sold under agreements to repurchase | 23,206 | 25,128 |  | 70,878 |  | 75,900 |
| Advances from FHLB and other borrowings | 3,121 | 3,082 |  | 9,231 |  | 9,147 |
| Note payable to the FDIC |  | 823 |  |  |  | 1,887 |
| FDIC-guaranteed term notes | 1,021 | 1,021 |  | 3,063 |  | 3,063 |
| Subordinated capital notes | 305 | 327 |  | 916 |  | 930 |
| Total interest expense | 39,211 | 43,061 |  | 119,448 |  | 126,801 |
| Net interest income | 32,451 | 38,160 |  | 112,324 |  | 104,599 |
| Provision for non-covered loan and lease losses | 3,800 | 4,100 |  | 11,400 |  | 12,214 |
| Recapture of covered loan and lease losses, net | $(1,936)$ |  |  | $(1,387)$ |  |  |
| Total provision for loan and lease losses, net | 1,864 | 4,100 |  | 10,013 |  | 12,214 |
| Net interest income after provision for loan and lease losses | 30,587 | 34,060 |  | 102,311 |  | 92,385 |
| Non-interest income: |  |  |  |  |  |  |
| Wealth management revenues | 5,387 | 4,613 |  | 14,641 |  | 13,250 |
| Banking service revenues | 3,261 | 3,442 |  | 10,404 |  | 8,105 |
| Mortgage banking activities | 2,623 | 3,418 |  | 7,017 |  | 7,555 |
| Total banking and wealth management revenues | 11,271 | 11,473 |  | 32,062 |  | 28,910 |
| Total loss on other-than-temporarily impaired securities |  | $(14,739)$ |  |  |  | $(39,674)$ |
| Portion of loss on securities recognized in other comprehensive income |  |  |  |  |  | 22,508 |
| Other-than-temporary impairments on securities |  | $(14,739)$ |  |  |  | $(17,166)$ |
| Net (amortization) accretion of FDIC loss-share indemnification asset | $(2,422)$ | 1,600 |  | (191) |  | 2,914 |
| Fair value adjustment on FDIC equity appreciation instrument |  |  |  |  |  | 909 |
| Net gain (loss) on: |  |  |  |  |  |  |
| Sale of securities | 13,971 | 13,954 |  | 23,102 |  | 37,807 |

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| Derivatives | (564) | $(22,580)$ | $(8,135)$ | $(59,832)$ |
| :---: | :---: | :---: | :---: | :---: |
| Early extinguishment of repurchase agreement | $(4,790)$ |  | $(4,790)$ |  |
| Trading securities | 14 | 4 | (23) | 2 |
| Foreclosed real estate | (199) | (140) | (334) | (283) |
| Other | (93) | (35) | (113) | (18) |
| Total non-interest income (loss), net | 17,188 | $(10,463)$ | 41,578 | $(6,757)$ |

See notes to unaudited consolidated financial statements.

## Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

## FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010



See notes to unaudited consolidated financial statements.

## Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)
FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

|  | Quarter Ended September 30, <br> 20112010 <br> (In thousands) |  |  |  | Nine-Month Period Ended September 30, 2011 2010 <br> (In thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | \$ | 16,788 | \$ | $(7,821)$ | \$ | 46,336 | \$ | 4,760 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |
| Unrealized gain (loss) on securities available-for-sale |  | 35,470 |  | $(15,072)$ |  | 57,097 |  | 124,302 |
| Realized gain on investment securities included in net income (loss) |  | $(13,971)$ |  | $(14,224)$ |  | $(23,102)$ |  | $(38,077)$ |
| Total loss on other- than-temporarily impaired securities |  |  |  | 14,739 |  |  |  | 39,674 |
| Portion of loss on securities recognized in other comprehensive income |  |  |  |  |  |  |  | $(22,508)$ |
| Unrealized losses on cash flow hedges |  | $(34,204)$ |  |  |  | $(48,122)$ |  |  |
| Income tax effect |  | 2,550 |  | 2,274 |  | 1,859 |  | $(7,573)$ |
| Other comprehensive income (loss) for the period |  | $(10,155)$ |  | $(12,283)$ |  | $(12,268)$ |  | $\mathbf{9 5 , 8 1 8}$ |
| Comprehensive income (loss) | \$ | 6,633 | \$ | $(20,104)$ | \$ | 34,068 | \$ | 100,578 |

See notes to unaudited consolidated financial statements.

Table of Contents
ORIENTAL FINANCIAL GROUP INC.

UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY
FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

|  | Nine-Month Period Ended September 30,2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Preferred stock: |  |  |  |  |
| Balance at beginning of period | \$ | 68,000 | \$ | 68,000 |
| Issuance of preferred stock |  |  |  | 177,289 |
| Conversion of preferred stock to common stock |  |  |  | $(177,289)$ |
| Balance at end of period |  | 68,000 |  | 68,000 |
| Additional paid-in capital from beneficial conversion feature |  |  |  |  |
| Balance at beginning of period |  |  |  |  |
| Issuance of preferred stock - beneficial conversion feature |  |  |  | 22,711 |
| Conversion of preferred stock - beneficial conversion feature |  |  |  | $(22,711)$ |
| Balance at end of period |  |  |  |  |
| Common stock: |  |  |  |  |
| Balance at beginning of period |  | 47,808 |  | 25,739 |
| Issuance of common stock |  |  |  | 8,740 |
| Conversion of preferred stock to common stock |  |  |  | 13,320 |
| Exercised stock options |  |  |  | 9 |
| Balance at end of period |  | 47,808 |  | 47,808 |
| Additional paid-in capital: |  |  |  |  |
| Balance at beginning of period |  | 498,435 |  | 213,445 |
| Issuance of common stock |  |  |  | 90,896 |
| Conversion of preferred stock to common stock |  |  |  | 186,680 |
| Deemed dividend on preferred stock beneficial conversion feature |  |  |  | 22,711 |
| Exercised stock options |  |  |  | 64 |
| Stock-based compensation expense |  | 1,001 |  | 865 |
| Common stock issuance costs |  |  |  | $(5,250)$ |
| Preferred stock issuance costs |  |  |  | $(10,925)$ |
| Exercised restricted stock units with treasury shares |  | (561) |  |  |
| Balance at end of period |  | 498,875 |  | 498,486 |
| Legal surplus: |  |  |  |  |
| Balance at beginning of period |  | 46,331 |  | 45,279 |
| Transfer from retained earnings |  | 4,943 |  | 627 |
| Balance at end of period |  | 51,274 |  | 45,906 |
| Retained earnings: |  |  |  |  |
| Balance at beginning of period |  | 51,502 |  | 77,584 |
| Net income |  | 46,336 |  | 4,760 |

Table of Contents 12

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| Cash dividends declared on common stock |  | $(6,677)$ |  | $(4,498)$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash dividends declared on preferred stock |  | $(3,602)$ |  | $(4,134)$ |
| Deemed dividend on preferred stock beneficial conversion feature |  |  |  | $(22,711)$ |
| Transfer to legal surplus |  | $(4,943)$ |  | (627) |
| Balance at end of period |  | 82,616 |  | 50,374 |
| Treasury stock: |  |  |  |  |
| Balance at beginning of period |  | $(16,732)$ |  | $(17,142)$ |
| Stock purchased under the repurchase program |  | $(29,242)$ |  |  |
| Exercised restricted stock units with treasury shares |  | 561 |  |  |
| Stock used to match defined contribution plan |  | 37 |  | 26 |
| Balance at end of period |  | $(45,376)$ |  | $(17,116)$ |
| Accumulated other comprehensive income (loss), net of tax: |  |  |  |  |
| Balance at beginning of period |  | 36,987 |  | $(82,739)$ |
| Other comprehensive income (loss), net of tax |  | $(12,268)$ |  | 95,818 |
| Balance at end of period |  | 24,719 |  | 13,079 |
| Total stockholders equity | \$ | 727,916 | \$ | 706,537 |

See notes to unaudited consolidated financial statements.

## Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

|  | Nine-Month Period Ended September 30,2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 46,336 | \$ | 4,760 |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |  |  |
| Amortization of deferred loan origination fees, net of costs |  | (151) |  | 565 |
| Amortization of premiums, net of accretion of discounts |  | 18,983 |  | 24,663 |
| Amortization of core deposit intangible |  | 107 |  | 60 |
| Net amortization (accretion) of FDIC loss-share indemnification asset |  | 191 |  | $(2,914)$ |
| Other-than-temporary impairments on securities |  |  |  | 17,166 |
| Other impairments on securities |  | 75 |  |  |
| Depreciation and amortization of premises and equipment |  | 4,109 |  | 4,152 |
| Deferred income taxes, net |  | 4,485 |  | $(10,416)$ |
| Provision for covered and non covered loan and lease losses, net |  | 10,013 |  | 12,214 |
| Stock-based compensation |  | 1,001 |  | 865 |
| Fair value adjustment of servicing asset |  | (769) |  | $(1,538)$ |
| (Gain) loss on: |  |  |  |  |
| Sale of securities |  | $(23,102)$ |  | $(37,807)$ |
| Sale of mortgage loans held for sale |  | $(3,971)$ |  | $(4,332)$ |
| Derivatives |  | 8,135 |  | 59,832 |
| Early extinguishment of repurchase agreement |  | 4,790 |  |  |
| Sale of foreclosed real estate |  | 334 |  | 283 |
| Sale of other repossessed assets |  | 34 |  |  |
| Sale of premises and equipment |  | 31 |  | 44 |
| Originations and purchases of loans held-for-sale |  | $(149,990)$ |  | $(169,205)$ |
| Proceeds from sale of loans held-for-sale |  | 55,243 |  | 58,646 |
| Net (increase) decrease in: |  |  |  |  |
| Trading securities |  | 984 |  | 422 |
| Accrued interest receivable |  | 4,470 |  | 3,012 |
| Other assets |  | 5,158 |  | $(2,483)$ |
| Net increase (decrease) in: |  |  |  |  |
| Accrued interest on deposits and borrowings |  | $(1,097)$ |  | 163 |
| Accrued expenses and other liabilities |  | $(31,378)$ |  | 40,790 |
| Net cash used in operating activities |  | $(45,979)$ |  | $(1,058)$ |

The accompanying notes are an integral part of these consolidated financial statements.

## Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010


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## The accompanying notes are an integral part of these consolidated financial statements.

## Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

## FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

|  | Nine-Month Period Ended September 30, <br> $\mathbf{2 0 1 1}$ <br> (In thousands) |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Supplemental Cash Flow Disclosure and Schedule of Non-cash Activities: <br> Interest paid | $\$ 120,544$ | $\$$ | 126,569 |  |
| Income taxes paid | $\$$ | 4,021 | $\$$ | 6,281 |
| Mortgage loans securitized into mortgage-backed securities | $\$$ | 104,617 | $\$$ | 109,386 |
| Securities sold but not yet delivered | $\$$ | $\$$ | 317,209 |  |

For the nine-month period ended September 30, 2010, the changes in operating assets and liabilities included in the reconciliation of net income to net cash provided by operating activities, as well as the changes in assets and liabilities presented in the investing and financing sections are net of the effect of the assets acquired and liabilities assumed from the Eurobank FDIC-assisted acquisition. Refer to Note 2 to the consolidated financial statements for the composition and balances of the assets and liabilities recorded at fair value by the Group on April 30, 2010. The cash received in the transaction, which amounted to $\$ 89.8$ million, is presented in the investing activities section of the Consolidated Statements of Cash Flows as Cash and cash equivalents received in FDIC-assisted acquisition .

See notes to unaudited consolidated financial statements.

## Table of Contents

## ORIENTAL FINANCIAL GROUP INC.

## NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 - BASIS OF PRESENTATION

The accounting and reporting policies of Oriental Financial Group Inc. (the Group or Oriental ) conform with U.S. generally accepted accounting principles ( GAAP ) and to banking industry practices.

The unaudited consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ). All significant intercompany balances and transactions have been eliminated in consolidation. These unaudited statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results. Certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to SEC rules and regulations. Management believes that the disclosures made are adequate to make the information presented not misleading. The results of operations and cash flows for the periods ended September 30, 2011 and 2010 are not necessarily indicative of the results to be expected for the full year. For further information, refer to the consolidated financial statements and footnotes thereto for the year ended December 31, 2010, included in the Group s 2010 annual report on Form 10-K.

## Nature of Operations

The Group is a publicly-owned financial holding company incorporated under the laws of the Commonwealth of Puerto Rico. It has four direct subsidiaries, Oriental Bank and Trust (the Bank ), Oriental Financial Services Corp. ( Oriental Financial Services ), Oriental Insurance, Inc. ( Oriental Insurance ) and Caribbean Pension Consultants, Inc., which is located in Boca Raton, Florida. The Group also has a special purpose entity, Oriental Financial (PR) Statutory Trust II (the Statutory Trust II ). Through these subsidiaries and its divisions, the Group provides a wide range of banking and wealth management services such as mortgage, commercial and consumer lending, leasing, financial planning, insurance sales, money management, investment banking and brokerage services, as well as corporate and individual trust services.

The main offices of the Group and its subsidiaries are located in San Juan, Puerto Rico. The Group is subject to examination, regulation and periodic reporting under the U.S. Bank Holding Company Act of 1956, as amended, which is administered by the Board of Governors of the Federal Reserve System.

The Bank operates through 30 financial centers located throughout Puerto Rico and is subject to the supervision, examination and regulation of the Office of the Commissioner of Financial Institutions of Puerto Rico ( OCFI ) and the Federal Deposit Insurance Corporation ( FDIC ). The Bank offers banking services such as commercial and consumer lending, leasing, savings and time deposit products, financial planning, and corporate and individual trust services, and capitalizes on its commercial banking network to provide mortgage lending products to its clients. Oriental International Bank Inc. ( OIB ), a wholly-owned subsidiary of the Bank, operates as an international banking entity ( IBE ) pursuant to the International Banking Center Regulatory Act of Puerto Rico, as amended. OIB offers the Bank certain Puerto Rico tax advantages. OIB activities are limited under Puerto Rico law to persons and assets/liabilities located outside of Puerto Rico.

Oriental Financial Services is subject to the supervision, examination and regulation of the Financial Industry Regulatory Authority ( FINRA ), the SEC, and the OCFI. Oriental Insurance is subject to the supervision, examination and regulation of the Office of the Commissioner of Insurance of Puerto Rico.

The Group s mortgage banking activities are conducted through a division of the Bank. The mortgage banking activities consist of the origination and purchase of residential mortgage loans for the Bank s own portfolio and, if the conditions so warrant, the Bank engages in the sale of such loans to other financial institutions in the secondary market. The Bank originates Federal Housing Administration ( FHA )-insured and Veterans Administration ( VA )-guaranteed mortgages that are primarily securitized for issuance of Government National Mortgage Association ( GNMA ) mortgage-backed securities which can be resold to individual or institutional investors in the secondary market. Conventional loans that meet the underwriting requirements for sale or exchange under standard Federal National Mortgage Association (the FNMA ) or the Federal Home Loan Mortgage Corporation (the FHLMC ) programs are referred to as conforming mortgage loans and are also securitized for issuance of FNMA or FHLMC mortgage-backed securities. The Bank is an approved seller of FNMA, as well as FHLMC, mortgage loans for issuance of FNMA and FHLMC mortgage-backed securities. The Bank is also an approved issuer of GNMA mortgage-backed securities. The Bank is the master servicer of the GNMA, FNMA and FHLMC pools that it issues and of its mortgage loan portfolio, but has a subservicing arrangement with a third party.

## Table of Contents

Effective April 30, 2010, the Bank assumed all of the retail deposits and other liabilities and acquired certain assets and substantially all of the operations of Eurobank from the FDIC, as receiver for Eurobank, pursuant to the terms of a purchase and assumption agreement entered into by the Bank and the FDIC on April 30, 2010. This transaction is referred to as the FDIC-assisted acquisition.

## Significant Accounting Policies

The unaudited consolidated financial statements of the Group are prepared in accordance with GAAP as prescribed by the Financial Accounting Standards Board Accounting Standards Codification (ASC ) and with the general practices within the banking industry. In preparing the unaudited consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the unaudited consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Group believes that, of its significant accounting policies, the following may involve a higher degree of judgment and complexity.

## Loans and Allowance for Loan and Lease Losses

Because of the loss protection provided by the FDIC, the risks of the FDIC-assisted transaction acquired loans are significantly different from those loans not covered under the FDIC shared-loss agreements. Accordingly, the Group presents loans subject to the shared-loss agreements as covered loans and loans that are not subject to the FDIC shared-loss agreements as non-covered loans. Non-covered loans include any loans made outside of the FDIC shared-loss agreements before or after the FDIC-assisted acquisition. Non-covered loans also include credit card balances acquired in the FDIC-assisted acquisition.

## Non-Covered Loans

Non-covered loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for non-covered loan and lease losses, unamortized discount related to mortgage servicing rights sold and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees and costs, and premiums and discounts on loans purchased, are deferred and amortized over the estimated life of the loans as an adjustment of their yield through interest income using the interest method. When a loan is paid off or sold, any unamortized deferred fee (cost) is credited (charged) to income.

Credit card balances acquired as part of the FDIC-assisted acquisition are accounted for under the guidance of ASC 310-20, which requires that any differences between the contractually required loan payments in excess of the Group s initial investment in the loans be accreted into interest income on a level-yield basis over the life of the loan. Loans accounted for under ASC 310-20 are placed on non-accrual status when past due in accordance with the Group s non-accruing policy and any accretion of discount is discontinued. These assets were written-down to their estimated fair value on their acquisition date, incorporating an estimate of future expected cash flows. To the extent actual or projected cash flows are less than originally estimated, additional provisions for loan and lease losses are recognized.

Up to March 31, 2011, residential mortgage loans well collateralized and in process of collection, were placed on non-accrual status when reaching 365 days past due. On April 1, 2011, the Bank changed its policy on a prospective basis to place on non-accrual status residential mortgage loans well collateralized and in process of collection when reaching 90 days past due. All loans that were between 90 and 365 days past due at the time of changing the policy were also placed on non-accrual status, and the interest receivable on such loans at the time of changing the policy is evaluated at least on a quarterly basis against the collateral underlying the loans, and written-down, if necessary.

For all other loans, interest recognition is discontinued when loans are 90 days or more in arrears on principal and/or interest based on contractual terms. Loans for which the recognition of interest income has been discontinued are designated as non-accruing. Collections are accounted for on the cash method thereafter, until qualifying to return to accrual status. Such loans are not reinstated to accrual status until interest is received on a current basis and other factors indicative of doubtful collection cease to exist.

The Group follows a systematic methodology to establish and evaluate the adequacy of the allowance for loan and lease losses to provide for inherent losses in the non-covered loan portfolio. This methodology includes the consideration of factors such as economic conditions, portfolio risk characteristics, prior loss experience, and results of periodic credit reviews of individual loans. The provision for loan and lease losses charged to current operations is based on such methodology. Loan and lease losses are charged and recoveries are credited to the allowance for loan and lease losses on non-covered loans.

## Table of Contents

Larger commercial loans that exhibit potential or observed credit weaknesses are subject to individual review and grading. Where appropriate, allowances are allocated to individual loans based on management $s$ estimate of the borrower $s$ ability to repay the loan given the availability of collateral, other sources of cash flow, and legal options available to the Group.

Included in the review of individual loans are those that are impaired. A loan is considered impaired when, based on current information and events, it is probable that the Group will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan s effective interest rate, or as a practical expedient, at the observable market price of the loan or the fair value of the collateral, if the loan is collateral dependent. Loans are individually evaluated for impairment, except large groups of small balance homogeneous loans that are collectively evaluated for impairment, and loans that are recorded at fair value or at the lower of cost or fair value. The Group measures for impairment all commercial loans over $\$ 250$ thousand and over 90 -days past-due. The portfolios of mortgage, leases and consumer loans are considered homogeneous, and are evaluated collectively for impairment.

The Group, using a rating system, applies an overall allowance percentage to each non-covered loan portfolio segment based on historical credit losses adjusted for current conditions and trends. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Group over the most recent 12 months. The actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: the credit grading assigned to commercial loans, levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; local economic trends and conditions; industry conditions; and effects of changes in credit concentrations. The following portfolio segments have been identified: mortgage loans; commercial loans; consumer loans; and leasing.

Mortgage Loans: These loans are further divided into four classes: traditional mortgages, non-traditional mortgages, loans in loan modification programs and personal mortgage collateral loans. Traditional mortgage loans include loans secured by dwelling, fixed coupons and regular amortization schedules. Non-traditional mortgages include loans with interest-first amortization schedules and loans with balloon considerations as part of their terms. Mortgages in loan modification programs are loans that are being serviced under such programs. The personal mortgage collateral loans are mainly equity lines of credit. The allowance factor on these loans is impacted by the historical loss factors on the sub-segments, the environmental risk factors described above and by delinquency buckets.

Commercial loans: These loans are further divided into two classes: commercial loans secured by existing commercial real estate properties and other commercial loans. The allowance factor assigned to these loans is impacted by historical loss factors, by the environmental risk factors described above and by the credit risk ratings assigned to the loans. These credit risk ratings are based on relevant information about the ability of borrowers to service their debt such as: economic conditions, portfolio risk characteristics, prior loss experience, and results of periodic credit reviews of individual loans.

Consumer loans: These consist of smaller retail loans such as retail credit cards, overdrafts, unsecured personal lines of credit, and personal unsecured loans. The allowance factor on these loans is impacted by the historical loss factors on the segment, the environmental risk factors described above and by delinquency buckets.

Leasing: This segment consists of personal loans guaranteed by vehicles in the form of lease financing. The allowance factor on these loans is impacted by the historical losses on the segment, the environmental risk factors described above and by delinquency buckets. This is a new business line introduced in 2010 as result of the FDIC-assisted acquisition, and as such, the historical loss factor has been matched to consumer loans due to the lack of historical losses on leases.

Loan loss ratios and credit risk categories are updated at least quarterly and are applied in the context of GAAP as prescribed by ASC and the importance of depository institutions having prudent, conservative, but not excessive loan allowances that fall within an acceptable range of estimated losses. While management uses current available information in estimating possible loan and lease losses, factors beyond the Group s control, such as those affecting general economic conditions, may require future changes to the allowance.

## Table of Contents

## Covered Loans

Covered loans acquired in the FDIC-assisted acquisition are accounted under the provisions of ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, which is applicable when (a) the Group acquires loans deemed to be impaired when there is evidence of credit deterioration and it is probable, at the date of acquisition, that the Group would be unable to collect all contractually required payments and (b) as a general policy election for non-impaired loans that the Group acquired with some discount attributable to credit.

The acquired covered loans were recorded at their estimated fair value at the time of acquisition. Fair value of acquired loans is determined using a discounted cash flow model based on assumptions about the amount and timing of principal and interest payments, estimated prepayments, estimated default rates, estimated loss severity in the event of defaults, and current market rates. Estimated credit losses are included in the determination of fair value; therefore, an allowance for loan and lease losses is not recorded on the acquisition date.

In accordance with ASC 310-30 and in estimating the fair value of covered loans at the acquisition date, the Group (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the undiscounted contractual cash flows ) and (b) estimated the amount and timing of undiscounted expected principal and interest payments (the undiscounted expected cash flows ). The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the non-accretable discount. The non-accretable discount represents an estimate of the loss exposure in the covered loan portfolio, and such amount is subject to change over time based on the performance of the covered loans. The carrying value of covered loans is reduced by payments received and increased by the portion of the accretable yield recognized as interest income.

The excess of undiscounted expected cash flows at acquisition over the initial fair value of acquired loans is referred to as the accretable yield and is recorded as interest income over the estimated life of the loans using the effective yield method if the timing and amount of the future cash flows is reasonably estimable. Subsequent to acquisition, the Group aggregates loans into pools of loans with common risk characteristics to account for the acquired loans. Increases in expected cash flows over those originally estimated increase the accretable yield and are recognized as interest income prospectively or reverse previously recognized allowance for loan and lease losses. Decreases in expected cash flows compared to those originally estimated decrease the accretable yield and are recognized by recording a provision for loan and lease losses and establishing an allowance for loan and lease losses.

ASC 310-30-40-1 states that, once a pool of loans is assembled, the integrity of the pool shall be maintained. A loan shall be removed from a pool of loans only if (a) the investor sells, forecloses, or otherwise receives assets in satisfaction of the loan or (b) the loan is written off. A refinancing or restructuring of a loan shall not result in the removal of a loan from a pool. Events that result in a loan being removed from a pool are often referred to as confirming events. When a confirming event occurs and a loan is removed from a pool, ASC 310-30 indicates that the loan should be removed at its carrying amount. ASC 310-30-35-15 states that, if a loan is removed from a pool of loans, the difference between the loan s carrying amount and the fair value of the collateral or other assets received shall not affect the percentage yield calculation used to recognize accretable yield on the pool of loans. That is, the pool s yield should be unaffected by the removal. The Group removes such loans on an as expected basis, which assumes cash or other assets received are equal to the original expectation of cash flows.

Under the accounting guidance of ASC 310-30 for acquired loans, the allowance for loan and lease losses on covered loans is measured at each financial reporting period, or measurement date, based on expected cash flows. Accordingly, decreases in expected cash flows on the acquired covered loans as of the measurement date compared to those initially estimated are recognized by recording a provision for credit losses on covered loans. The portion of the loss on covered loans reimbursable from the FDIC is recorded as an offset to the provision for credit losses and increases the FDIC shared-loss indemnification asset.

## Lease Financing

The Group leases vehicles for personal and commercial use to individual and corporate customers. The direct finance lease method of accounting is used to recognize revenue on leasing contracts that meet the criteria specified in the guidance for leases in ASC Topic 840. Aggregate rentals due over the term of the leases less unearned income are included in

## Table of Contents

lease financing contracts receivable. Unearned income is amortized using a method over the average life of the leases as an adjustment to the interest yield.

## Troubled Debt Restructuring

A troubled debt restructuring (TDR ) is the restructuring of a receivable in which the Group, as creditor, grants a concession for legal or economic reasons due to the debtor sfinancial difficulties. A concession is granted when, as a result of the restructuring, the Group does not expect to collect all amounts due, including interest accrued at the original contract rate. These concessions may include a reduction of the interest rate, principal or accrued interest, extension of the maturity date or other actions intended to minimize potential losses.

For the assessment of whether the debtor is having financial difficulties, the Group evaluates whether it is probable that the debtor will default on any of its debt in the foreseeable future. If default is probable, then the debtor is considered to be experiencing financial difficulty even if there is no current default.

Receivables that are restructured in a TDR are presumed to be impaired and are subject to a specific impairment-measurement method. If the payment of principal at original maturity is primarily dependent on the value of collateral, the Group considers the current value of that collateral in determining whether the principal will be paid. For non-collateral dependent loans, the specific reserve is calculated based on the present value of expected cash flows discounted at the loan s effective interest rate. Loans modified in TDRs are placed on non-accrual status until the Group determines that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for a period of at least six months.

## Financial Instruments

Certain financial instruments, including derivatives, trading securities and investment securities available-for-sale, are recorded at fair value and unrealized gains and losses are recorded in other comprehensive income or as part of non-interest income, as appropriate. Fair values are based on listed market prices, if available. If listed market prices are not available, fair value is determined based on other relevant factors, including price quotations for similar instruments. The fair values of certain derivative contracts are derived from pricing models that consider current market and contractual prices for the underlying financial instruments as well as time value and yield curve or volatility factors underlying the positions.

The Group determines the fair value of its financial instruments based on the fair value measurement framework, which establishes a fair value hierarchy that prioritizes the inputs of valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 - Level 1 assets and liabilities include equity securities that are traded in an active exchange market, as well as certain U.S. Treasury and other U.S. government agency securities that are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include (i) mortgage-backed securities for which the fair value is estimated based on valuations obtained from third-party pricing services for identical or comparable assets, (ii) debt securities with quoted prices that are traded less frequently than exchange-traded instruments and (iii) derivative contracts and financial liabilities, whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, for which the determination of fair value requires significant management judgment or estimation.

A financial instrument $s$ level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

## Table of Contents

## Impairment of Investment Securities

The Group conducts periodic reviews to identify and evaluate each investment in an unrealized loss position for other-than-temporary impairments. The Group follows ASC 320-10-65-1, which separates the amount of total impairment into credit and noncredit-related amounts. The term other-than-temporary impairment is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value is not favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Any portion of a decline in value associated with credit loss is recognized in income with the remaining noncredit-related component being recognized in other comprehensive income. A credit loss is determined by assessing whether the amortized cost basis of the security will be recovered, by comparing the present value of cash flows expected to be collected from the security, discounted at the rate equal to the yield used to accrete current and prospective beneficial interest for the security. The shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis is considered to be the credit loss.

The Group s review for impairment generally entails, but is not limited to:
identification and evaluation of investments that have indications of possible other-than-temporary impairment;
analysis of individual investments that have fair values less than amortized cost, including consideration of the length of time the investment has been in an unrealized loss position, and the expected recovery period;
the financial condition of the issuer or issuers;
the creditworthiness of the obligor of the security;
actual collateral attributes;
any rating changes by a rating agency;
current analysts evaluations;
the payment structure of the debt security and the likelihood of the issuer being able to make payments;
current market conditions;
adverse conditions specifically related to the security, industry, or a geographic area;
the Group s intent to sell the debt security;
whether it is more-likely-than-not that the Group will be required to sell the debt security before its anticipated recovery;

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and other qualitative factors that could support or not an other-than-temporary impairment.

## Derivative Instruments and Hedging Activities

The Group maintains an overall interest rate risk-management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. The Group s goal is to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that the net interest margin is not, on a material basis, adversely affected by movements in interest rates. As a result of interest rate fluctuations, hedged fixed-rate assets and liabilities will appreciate or depreciate in market value. Also, for some fixed-rate assets or liabilities, the effect of this variability in earnings is expected to be substantially offset by the Group s gains and losses on the derivative instruments that are linked to the forecasted cash flows of these hedged assets and liabilities. The Group considers its strategic use of derivatives to be a prudent method of managing interest-rate sensitivity, as it reduces the exposure of earnings and the market value of its equity to undue risk posed by changes in interest rates. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by the Group s gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. Another result

## Table of Contents

of interest rate fluctuations is that the contractual interest income and interest expense of hedged variable-rate assets and liabilities, respectively, will increase or decrease.

Derivative instruments that are used as part of the Group s interest rate risk-management strategy include interest rate swaps, forward-settlement swaps, futures contracts, and option contracts that have indices related to the pricing of specific balance sheet assets and liabilities. Interest rate swaps generally involve the exchange of fixed and variable-rate interest payments between two parties, based on a common notional principal amount and maturity date. Interest rate futures generally involve exchange-traded contracts to buy or sell U.S. Treasury bonds and notes in the future at specified prices. Interest rate options represent contracts that allow the holder of the option to (1) receive cash or (2) purchase, sell, or enter into a financial instrument at a specified price within a specified period. Some purchased option contracts give the Group the right to enter into interest rate swaps and cap and floor agreements with the writer of the option. In addition, the Group enters into certain transactions that contain embedded derivatives. When the embedded derivative possesses economic characteristics that are not clearly and closely related to the economic characteristics of the host contract, it is bifurcated and carried at fair value.

The Group also offers its customers certificates of deposit with an option tied to the performance of the Standard \& Poor s 500 stock market index. The Group purchases options from major financial entities to manage its exposure to changes in this index. Under the terms of the option agreements, the Group receives a certain percentage of the increase, if any, in the initial month-end value of the index over the average of the monthly index observations in a five-year period in exchange for a fixed premium. The changes in fair value of the option agreements used to manage the exposure in the stock market in the certificates of deposit are recorded in earnings. The embedded option in the certificates of deposit is bifurcated, and the changes in the value of that option are also recorded in earnings.

When using derivative instruments, the Group exposes itself to credit and market risk. If a counterparty fails to fulfill its performance obligations under a derivative contract due to insolvency or any other event of default, the Group scredit risk will equal the fair value gain in a derivative plus any cash or securities that may have been delivered to the counterparty as part of the transaction terms. Generally, when the fair value of a derivative contract is positive, this indicates that the counterparty owes the Group, thus creating a repayment risk for the Group. This risk is generally mitigated by requesting cash or securities from the counterparty to cover the positive fair value. When the fair value of a derivative contract is negative, the Group owes the counterparty and, therefore, assumes no credit risk other than the cash or value of the collateral delivered as part of the transactions in as far as it exceeds the fair value of the derivative. The Group minimizes the credit (or repayment) risk in derivative instruments by entering into transactions with high-quality counterparties.

The Group s derivative activities are monitored by its Asset/Liability Management Committee which is also responsible for approving hedging strategies that are developed through its analysis of data derived from financial simulation models and other internal and industry sources. The resulting hedging strategies are then incorporated into the Group s overall interest rate risk-management and trading strategies.

The Group uses forward-settlement swaps to hedge the variability of future interest cash flows of forecasted wholesale borrowings, attributable to changes in LIBOR. Once the forecasted wholesale borrowing transactions occur, the interest rate swap will effectively lock-in the Group s interest rate payments on an amount of forecasted interest expense attributable to the one-month LIBOR corresponding to the swap notional amount. By employing this strategy, the Group minimizes its exposure to volatility in LIBOR.

As part of this new hedging strategy started in the first quarter of 2011, the Group formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as cash flow hedges to (1) specific assets and liabilities on the balance sheet or (2) specific firm commitments or forecasted transactions. The Group also formally assesses (both at the hedge sinception and on an ongoing basis) whether the derivatives that are used in hedging transactions have been highly effective in offsetting changes in the fair value or cash flows of hedged items and whether those derivatives may be expected to remain highly effective in future periods. The changes in fair value of the forward-settlement swaps are recorded in accumulated other comprehensive income to the extent there is no significant ineffectiveness.

The Group discontinues hedge accounting prospectively when (1) it determines that the derivative is no longer effective in offsetting changes in the cash flows of a hedged item (including hedged items such as firm commitments or forecasted transactions); (2) the derivative expires or is sold, terminated, or exercised; (3) it is no longer probable that the forecasted transaction will occur; (4) a hedged firm commitment no longer meets the definition of a firm commitment; or (5) management determines that designating the derivative as a hedging instrument is no longer appropriate or desired.

## Table of Contents

## FDIC Shared-Loss Indemnification Asset

The FDIC shared-loss indemnification asset is accounted for and measured separately from the covered loans acquired in the FDIC-assisted acquisition as it is not contractually embedded in any of the covered loans. The shared-loss indemnification asset related to estimated future loan and lease losses is not transferable should the Group sell a loan prior to foreclosure or maturity. The shared-loss indemnification asset was recorded at fair value at the acquisition date and represents the present value of the estimated cash payments expected to be received from the FDIC for future losses on covered assets, based on the credit adjustment estimated for each covered asset and the shared-loss percentages. This asset is presented net of any clawback liability due to the FDIC under the Purchase and Assumption Agreement (as defined below). These cash flows are then discounted at a market-based rate to reflect the uncertainty of the timing and receipt of the shared-loss reimbursements from the FDIC. The amount ultimately collected for this asset is dependent upon the performance of the underlying covered assets, the passage of time, and claims submitted to the FDIC. The time value of money incorporated into the present value computation is accreted into earnings over the shorter of the life of the shared-loss agreements or the holding period of the covered assets.

The FDIC shared-loss indemnification asset is reduced as losses are recognized on covered loans and shared-loss payments are received from the FDIC. Realized credit losses in excess of acquisition-date estimates result in an increase in the FDIC shared-loss indemnification asset. Conversely, if realized credit losses are less than acquisition-date estimates, the FDIC shared-loss indemnification asset is amortized.

## Core Deposit Intangible

Core deposit intangible ( CDI ) is a measure of the value of checking and savings deposits acquired in a business combination. The fair value of the CDI stemming from any given business combination is based on the present value of the expected cost savings attributable to the core deposit funding, relative to an alternative source of funding. CDI is amortized straight-line over a 10 -year period. The Group evaluates such identifiable intangible for impairment when an indication of impairment exists. No impairment charges were required to be recorded in the period ended September 30, 2011. If an impairment loss is determined to exist in the future, the loss would be reflected in the unaudited consolidated statement of operations for the period in which such impairment is identified.

## Foreclosed Real Estate and Other Repossessed Property

## Non-covered Foreclosed Real Estate

Foreclosed real estate is initially recorded at the lower of the related loan balance or the fair value less cost to sell of the real estate at the date of foreclosure. At the time properties are acquired in full or partial satisfaction of loans, any excess of the loan balance over the estimated fair value of the property is charged against the allowance for loan and lease losses on non-covered loans. After foreclosure, these properties are carried at the lower of cost or fair value less estimated cost to sell, based on recent appraised values or options to purchase the foreclosed property. Any excess of the carrying value over the estimated fair value, less estimated costs to sell, is charged to non-interest expenses. The costs and expenses associated to holding these properties in portfolio are expensed as incurred.

## Covered Foreclosed Real Estate and Other Repossessed Property

Covered foreclosed real estate and other repossessed property is initially recorded at their estimated fair value on the acquisition date, based on appraisal value less estimated selling costs. Any subsequent write-downs due to declines in fair value and costs and expenses associated to holding these properties in portfolio are charged as incurred to non-interest expense with a partially offsetting non-interest income for the loss reimbursement under the FDIC shared-loss agreement. Any recoveries of previous write downs are credited to non-interest expenses with a corresponding charge to non-interest income for the portion of the recovery that is due to the FDIC.

## Table of Contents

## Income Taxes

In preparing the unaudited consolidated financial statements, the Group is required to estimate income taxes. This involves an estimate of current income tax expense together with an assessment of temporary differences resulting from differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The determination of current income tax expense involves estimates and assumptions that require the Group to assume certain positions based on its interpretation of current tax laws and regulations. Changes in assumptions affecting estimates may be required in the future and estimated tax assets or liabilities may need to be increased or decreased accordingly. The accrual for tax contingencies is adjusted in light of changing facts and circumstances, such as the progress of tax audits, case law and emerging legislation. When particular matters arise, a number of years may elapse before such matters are audited and finally resolved. Favorable resolution of such matters could be recognized as a reduction to the Group s effective tax rate in the year of resolution. Unfavorable settlement of any particular issue could increase the effective tax rate and may require the use of cash in the year of resolution.

The determination of deferred tax expense or benefit is based on changes in the carrying amounts of assets and liabilities that generate temporary differences. The carrying value of the Group s net deferred tax assets assumes that the Group will be able to generate sufficient future taxable income based on estimates and assumptions. If these estimates and related assumptions change in the future, the Group may be required to record valuation allowances against its deferred tax assets resulting in additional income tax expense in the unaudited consolidated statements of operations.

Management evaluates on a regular basis whether the deferred tax assets can be realized, and assesses the need for a valuation allowance. A valuation allowance is established when management believes that it is more likely than not that some portion of its deferred tax assets will not be realized. Changes in valuation allowance from period to period are included in the Group stax provision in the period of change.

In addition to valuation allowances, the Group establishes accruals for uncertain tax positions when, despite the belief that the Group stax return positions are fully supported, the Group believes that certain positions are likely to be challenged. The accruals for uncertain tax positions are adjusted in light of changing facts and circumstances, such as the progress of tax audits, case law, and emerging legislation. The accruals for the Group s uncertain tax positions are reflected as income tax payable as a component of accrued expenses and other liabilities. These accruals are reduced upon expiration of statute of the applicable limitations.

The Group follows a two-step approach for recognizing and measuring uncertain tax positions. The first step is to evaluate the tax position for recognition by determining if the weight of available evidence indicates that it is more likely than not that the position will be sustained on audit, including resolution of related appeals or litigation process, if any. The second step is to measure the tax benefit as the largest amount that is more than $50 \%$ likely of being realized upon ultimate settlement.

The Group s policy is to include interest and penalties related to unrecognized income tax benefits within the provision for income taxes on the unaudited consolidated statements of operations.

On January 31, 2011, the Governor of Puerto Rico signed into law the Internal Revenue Code for a New Puerto Rico, which was subsequently amended (the 2011 Code ). As such, the Puerto Rico Internal Revenue Code of 1994, as amended, (the 1994 Code ) would be gradually repealed by the 2011 Code as its provisions started to take effect, with some exceptions, as of January 1, 2011. For corporate taxpayers, the 2011 Code retains the $20 \%$ regular income tax rate but establishes significantly lower surtax rates. The 2011 Code provides a surtax rate from $5 \%$ to $10 \%$ for years starting after December 31, 2010, but before January 1, 2014. That surtax rate may be reduced to $5 \%$ after December 31, 2013, if certain economic and budgetary control tests are met by the Government of Puerto Rico. If such economic tests are not met, the reduction of the surtax rate will be postponed until the year when such economic tests are met. In the case of a controlled group of corporations, the determination of which surtax rate applies will be made by adding the net taxable income of each of the entities that are members of the controlled group reduced by the surtax deduction. The 2011 Code also provides a surtax deduction of $\$ 750,000$. In the case of a controlled group of corporations, the surtax deduction should be distributed among the members of the controlled group. The alternative minimum tax is $20 \%$. The 2011 Code eliminates the $5 \%$ additional surtax which was established by Act No. 7 of March 9, 2009, and the 5\% recapture of the benefit of the income tax tables, except for the income earned by international banking entities, which was fully exempt and is subject to a $5 \%$ income tax for the years beginning after December 31, 2008 and ending before January 1, 2012. Under the 2011 Code, a corporate taxpayer has an irrevocable one-time election to defer the application of the 2011 Code for five years. This election must be made with the filing of the 2011 income tax return and, once made, is irrevocable for the taxable year when the election is made and for each of the next four taxable years.

## Table of Contents

## Equity-Based Compensation Plan

The Group s Amended and Restated 2007 Omnibus Performance Incentive Plan (the Omnibus Plan ) provides for equity-based compensation incentives through the grant of stock options, stock appreciation rights, restricted stock, restricted units and dividend equivalents, as well as equity-based performance awards. The Omnibus Plan was adopted in 2007, amended and restated in 2008, and further amended in 2010.

The purpose of the Omnibus Plan is to provide flexibility to the Group to attract, retain and motivate directors, officers, and key employees through the grant of awards based on performance and to adjust its compensation practices to the best compensation practice and corporate governance trends as they develop from time to time. The Omnibus Plan is further intended to motivate high levels of individual performance coupled with increased shareholder returns. Therefore, awards under the Omnibus Plan (each, an Award ) are intended to be based upon the recipient s individual performance, level of responsibility and potential to make significant contributions to the Group. Generally, the Omnibus Plan will terminate as of (a) the date when no more of the Group s shares of common stock are available for issuance under the Omnibus Plan, or, if earlier, (b) the date the Omnibus Plan is terminated by the Group s Board of Directors.

The Board s Compensation Committee (the Committee ), or such other committee as the Board may designate, has full authority to interpret and administer the Omnibus Plan in order to carry out its provisions and purposes. The Committee has the authority to determine those persons eligible to receive an Award and to establish the terms and conditions of any Award. The Committee may delegate, subject to such terms or conditions or guidelines as it shall determine, to any employee or group of employees any portion of its authority and powers under the Omnibus Plan with respect to participants who are not directors or executive officers subject to the reporting requirements under Section 16(a) of the Securities Exchange Act of 1934, as amended (the Exchange Act ). Only the Committee may exercise authority in respect of Awards granted to such participants.

The Omnibus Plan replaced and superseded the Group s 1996, 1998 and 2000 Incentive Stock Option Plans (the Stock Option Plans ). All outstanding stock options under the Stock Option Plans continue in full force and effect, subject to their original terms and conditions.

The expected term of stock options granted represents the period of time that such options are expected to be outstanding. Expected volatilities are based on historical volatility of the Group s shares of common stock over the most recent period equal to the expected term of the stock options.

The Group follows the fair value method of recording stock-based compensation. The Group uses the modified prospective transition method, which requires measurement of the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award with the cost to be recognized over the service period. It applies to all awards unvested and granted after this effective date and awards modified, repurchased, or cancelled after that date.

## Subsequent Events

The Group has evaluated other events subsequent to the balance sheet date and prior to the filing of this quarterly report on Form 10-Q for the quarter ended September 30, 2011, and has adjusted and disclosed those events that have occurred that would require adjustment or disclosure in the unaudited consolidated financial statements.

## Reclassifications

When necessary, certain reclassifications have been made to prior year amounts to conform to the current year presentation.

## Recent Accounting Developments:

Intangibles Goodwill and Other - FASB Accounting Standards Update ( ASU ) 2011-08, Intangibles Goodwill and Other (Topic 350) - Testing Goodwill for Impairment was issued in September 2011. This update allows an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. The more-likely-than-not threshold is defined as having a likelihood of more than 50 percent. Previous guidance under Topic 350 required an entity to test goodwill for impairment, on at least an annual basis, by comparing the fair value of a reporting unit with its carrying amount, including goodwill (step one). If the fair value of a reporting unit is less than its carrying amount, then the second step of the test must

## Table of Contents

be performed to measure the amount of the impairment loss, if any. Under the amendments in this update, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity s financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made available for issuance. The Group believes that the implementation of this guidance will not have a material impact in the Group $s$ unaudited consolidated financial statements.

Fair Value Measurements - FASB ASU 2011-04, Fair Value Measurement (FASB ASC Topic 820) Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, issued in May 2011, changes the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. For many of the requirements, the FASB Board does not expect the amendments in this update to result in a change in the application of the requirements in Topic 820 . Some of the amendments clarify the FASB Board s intent about the application of existing fair value measurement requirements. Other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. This update is effective for interim and annual reporting periods beginning after December 15, 2011. Early application by public entities is not permitted. The Group believes that the implementation of this guidance will not have a material impact on the Group s unaudited consolidated financial statements.

Troubled Debt Restructuring - In April 2011, FASB issued ASU No. 2011-02, A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring. ASU No. 2011-02 requires that when evaluating whether a restructuring constitutes a troubled debt restructuring, a creditor must separately conclude that both of the following exist: (a) the restructuring constitutes a concession and (b) the debtor is experiencing financial difficulties. Also, the ASU sets the effective date when an entity should disclose the information deferred by ASU No. 2011-01 for interim and annual periods beginning on or after June 15, 2011. The Group adopted this guidance for the evaluation of loan modifications to determine if they qualify as troubled debt restructurings. Its adoption did not have a material effect on the Group s unaudited consolidated financial statements.

Other accounting standards that have been issued by FASB or other standards-setting bodies are not expected to have a material impact on the Group s financial position, results of operations or cash flows.

## Table of Contents

## NOTE 2 - FDIC-ASSISTED ACQUISITION

On April 30, 2010, the Bank acquired certain assets and assumed certain deposits and other liabilities of Eurobank from the FDIC as receiver of Eurobank, San Juan, Puerto Rico. As part of the Purchase and Assumption Agreement between the Bank and the FDIC (the Purchase and Assumption Agreement ), the Bank and the FDIC entered into shared-loss agreements (each, a shared-loss agreement and collectively, the shared-loss agreements ), whereby the FDIC covers a substantial portion of any losses on loans (and related unfunded loan commitments), foreclosed real estate and other repossessed properties.

The acquired loans, foreclosed real estate, and other repossessed property subject to the shared-loss agreements are collectively referred to as covered assets. Under the terms of the shared-loss agreements, the FDIC absorbs $80 \%$ of losses and shares in $80 \%$ of loss recoveries on covered assets. The term for shared-loss on single family residential mortgage loans is ten years with respect to losses and loss recoveries, while the term for shared-loss on commercial loans is five years with respect to losses and eight years with respect to loss recoveries, from the April 30, 2010 acquisition date. The shared-loss agreements also provide for certain costs directly related to the collection and preservation of covered assets to be reimbursed at an $80 \%$ level.

The assets acquired and liabilities assumed as of April 30, 2010 were presented at their fair value. In many cases, the determination of these fair values required management to make estimates about discount rates, expected cash flows, market conditions and other future events that are highly subjective in nature and subject to change. The fair values initially assigned to the assets acquired and liabilities assumed were preliminary and subject to refinement for up to one year after the closing date of the acquisition as new information relative to closing date fair values became available.

The Bank and the FDIC engaged in ongoing discussions and preliminary settlements that impacted certain assets acquired and certain liabilities assumed by the Bank on April 30, 2010, and that were included as measurement period adjustments in the table below. On April 29, 2011, the Bank and the FDIC reached a final settlement as part of the Purchase and Assumption Agreement. The final settlement did not have a material effect on the Bank s financial statements.

The Bank has agreed to make a true-up payment, also known as clawback liability, to the FDIC on the date that is 45 days following the last day (such day, the True-Up Measurement Date ) of the final shared-loss month, or upon the final disposition of all covered assets under the shared-loss agreements in the event losses thereunder fail to reach expected levels. Under the shared-loss agreements, the Bank will pay to the FDIC $50 \%$ of the excess, if any, of: (i) $20 \%$ of the Intrinsic Loss Estimate of $\$ 906.0$ million (or $\$ 181.2$ million) (as determined by the FDIC) less (ii) the sum of: (A) $25 \%$ of the asset discount (per bid) (or ( $\$ 227.5$ million)); plus (B) $25 \%$ of the cumulative shared-loss payments (defined as the aggregate of all of the payments made or payable to the Bank minus the aggregate of all of the payments made or payable to the FDIC); plus (C) the sum of the period servicing amounts for every consecutive twelve-month period prior to and ending on the True-Up Measurement Date in respect of each of the shared-loss agreements during which the shared-loss provisions of the applicable shared-loss agreement is in effect (defined as the product of the simple average of the principal amount of shared-loss loans and shared-loss assets at the beginning and end of such period times $1 \%$ ). The true-up payment represents an estimated liability of $\$ 12.8$ million at September 30, 2011, net of discount. This estimated liability is accounted for as a reduction of the indemnification asset. The indemnification asset represents the portion of estimated losses covered by the shared-loss agreements between the Bank and the FDIC.

The operating results of the Group for the nine-month periods ended September 30, 2011 and 2010 include the operating results produced by the acquired assets and liabilities assumed since May 1, 2010. The Group believes that given the nature of assets and liabilities assumed, the significant amount of fair value adjustments, the nature of additional consideration provided to the FDIC (note payable and equity appreciation instrument) and the FDIC shared-loss agreements now in place, historical results of Eurobank are not meaningful to the Group s results, and thus no pro forma information is presented.

## Table of Contents

Net-assets acquired and the respective measurement period adjustments are reflected in the table below:

|  | Book value April 30, 2010 |  | Fair Value Adjustments |  | April 30, 2010 <br> (As initially reported) (in thousands) |  | Measurement Period Adjustments |  | April 30,2010 (As remeasured) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 89,777 | \$ |  | \$ | 89,777 | \$ |  | \$ | 89,777 |
| Federal Home Loan Bank (FHLB) stock |  | 10,077 |  |  |  | 10,077 |  |  |  | 10,077 |
| Loans covered under shared-loss agreements with the FDIC |  | 1,536,416 |  | $(699,942)$ |  | 836,474 |  | $(53,568)$ |  | 782,906 |
| Loans not covered under shared-loss agreements with the FDIC |  | 4,275 |  | $(1,266)$ |  | 3,009 |  | 7 |  | 3,016 |
| Foreclosed real estate covered under shared-loss agreements with the FDIC |  | 26,082 |  | $(8,555)$ |  | 17,527 |  | $(4,032)$ |  | 13,495 |
| Other repossessed assets covered under shared-loss agreements with the FDIC |  | 3,401 |  | (339) |  | 3,062 |  |  |  | 3,062 |
| FDIC shared-loss indemnification asset |  |  |  | 516,250 |  | 516,250 |  | 28,961 |  | 545,211 |
| Core deposit intangible |  |  |  | 1,423 |  | 1,423 |  |  |  | 1,423 |
| Deferred tax asset, net |  |  |  |  |  |  |  | 1,441 |  | 1,441 |
| Goodwill |  |  |  |  |  |  |  | 695 |  | 695 |
| Other assets |  | 20,168 |  | $(14,867)$ |  | 5,301 |  | 949 |  | 6,250 |
| Total assets acquired |  | 1,690,196 | \$ | $(207,296)$ | \$ | 1,482,900 | \$ | $(25,547)$ | \$ | 1,457,353 |
| Liabilities |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 722,442 | \$ | 7,104 | \$ | 729,546 | \$ |  | \$ | 729,546 |
| Deferred tax liability, net |  |  |  | 6,419 |  | 6,419 |  | $(6,419)$ |  |  |
| Other liabilities |  | 9,426 |  |  |  | 9,426 |  |  |  | 9,426 |
| Total liabilities assumed | \$ | 731,868 | \$ | 13,523 | \$ | 745,391 | \$ | $(6,419)$ | \$ | 738,972 |
| Net assets acquired | \$ | 958,328 | \$ | $(220,819)$ | \$ | 737,509 | \$ | $(19,128)$ | \$ | 718,381 |
| Consideration |  |  |  |  |  |  |  |  |  |  |
| Note payable to the FDIC | \$ | 715,536 | \$ | 434 | \$ | 715,970 | \$ |  | \$ | 715,970 |
| FDIC settlement payable |  | 15,244 |  | $(4,654)$ |  | 10,590 |  | $(9,088)$ |  | 1,502 |
| FDIC equity appreciation instrument |  |  |  | 909 |  | 909 |  |  |  | 909 |
|  | \$ | 730,780 | \$ | $(3,311)$ | \$ | 727,469 | \$ | $(9,088)$ | \$ | 718,381 |

## Bargain purchase gain from the FDIC-assisted

acquisition

$$
\$ \quad 10,040 \quad \$ \quad(10,040) \quad \$
$$

The FDIC shared-loss indemnification asset activity for the nine-month periods ended September 30, 2011 and 2010 is as follows:

Nine-Month Period Ended<br>September 30,<br>20112010<br>(In thousands)

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| Balance at beginning of period | $\$ 473,629$ | $\$ 545,213$ |
| :--- | ---: | ---: |
| Shared-loss agreements reimbursements from the FDIC | $(73,267)$ |  |
| Reduction of expected credit impairment losses to be covered under | $(10,659)$ |  |
| shared-loss agreements, net | $(191)$ | 2,914 |
| Accretion (amortization) of FDIC shared-loss indemnification asset, net | 2,584 | 427 |
| Incurred expenses to be reimbursed under shared loss agreements |  |  |
| Balance at end of period | $\$ 392,096$ | $\$ 548,554$ |

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## Table of Contents

## NOTE 3 - INVESTMENTS

## Money Market Investments

The Group considers as cash equivalents all money market instruments that are not pledged and that have maturities of three months or less at the date of acquisition. At September 30, 2011 and December 31, 2010, money market instruments included as part of cash and cash equivalents amounted to $\$ 3.4$ million and $\$ 104.9$ million, respectively.

## Securities Purchased Under Agreements to Resell

Securities purchased under agreements to resell consist of short-term investments. At September 30, 2011, securities purchased under agreements to resell amounted to $\$ 165.0$ million. At December 31, 2010, there were no securities purchased under agreements to resell.

The amounts advanced under those agreements are reflected as assets in the consolidated statement of financial condition. It is the Group s policy to take possession of securities purchased under agreements to resell. Agreements with third parties specify the Group s rights to request additional collateral based on its monitoring of the fair value of the underlying securities on a daily basis. The fair value of the collateral securities held by the Group on these transactions as of September 30, 2011 was approximately $\$ 167.4$ million.

## Investment Securities

The amortized cost, gross unrealized gains and losses, fair value, and weighted average yield of the securities owned by the Group at September 30, 2011 and December 31, 2010 were as follows:

|  | Amortized Cost | September 30, 2011 |  |  |  | Weighted <br> Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross Unrealized Gains |  | Gross <br> nrealized <br> Losses <br> housands) | Fair <br> Value |  |
| Available-for-sale |  |  |  |  |  |  |
| FNMA and FHLMC certificates | 2,751,248 | 83,731 |  |  | 2,834,979 | 3.80\% |
| GNMA certificates | 29,526 | 1,840 |  |  | 31,366 | 5.01\% |
| CMOs issued by US Government sponsored agencies | 222,899 | 9,443 |  | 212 | 232,130 | 3.34\% |
| Total mortgage-backed securities | 3,003,673 | 95,014 |  | 212 | 3,098,475 |  |
| Obligations of Puerto Rico Government and political subdivisions | \$ 82,520 | \$ 282 |  | 1,447 | \$ 81,355 | 5.14\% |
| Structured credit investments | 61,905 |  |  | 20,929 | 40,976 | 3.53\% |
| Other debt securities | 5,959 | 207 |  |  | 6,166 | 3.33\% |
| Total investment securities | 150,384 | 489 |  | 22,376 | 128,497 |  |
| Total securities available-for- sale | 3,154,057 | 95,503 |  | 22,588 | 3,226,972 | 3.80\% |
| Held-to-maturity |  |  |  |  |  |  |
| Mortgage-backed securities |  |  |  |  |  |  |
| FNMA and FHLMC certificates | 837,920 | 16,713 |  |  | 854,633 | 3.78\% |
| Total | \$ 3,991,977 | \$ 112,216 |  | 22,588 | \$ 4,081,605 | 3.80\% |

## Table of Contents

|  | December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains | Un <br> th | Gross realized cosses ousands) | Fair <br> Value | Weighted Average Yield |
| Available-for-sale |  |  |  |  |  |  |
| FNMA and FHLMC certificates | 3,238,802 | 45,446 |  | 2,058 | 3,282,190 | 3.70\% |
| GNMA certificates | 118,191 | 9,523 |  |  | 127,714 | 5.19\% |
| CMOs issued by US Government sponsored agencies | 168,301 | 9,524 |  | 21 | 177,804 | 5.01\% |
| Total mortgage-backed securities | 3,525,294 | 64,493 |  | 2,079 | 3,587,708 |  |
| Obligations of Puerto Rico Government and political subdivisions | \$ 71,128 | \$ 160 | \$ | 3,625 | \$ 67,663 | 5.37\% |
| Structured credit investments | 61,724 |  |  | 20,031 | 41,693 | 3.68\% |
| Obligations of US Government sponsored agencies | 3,000 |  |  |  | 3,000 | 0.01\% |
| Total investment securities | 135,852 | 160 |  | 23,656 | 112,356 |  |
| Total securities available-for-sale | 3,661,146 | 64,653 |  | 25,735 | 3,700,064 | 3.84\% |
| Held-to-maturity |  |  |  |  |  |  |
| Mortgage-backed securities |  |  |  |  |  |  |
| FNMA and FHLMC certificates | 689,917 |  |  | 14,196 | 675,721 | 3.74\% |
| Total | \$ 4,351,063 | \$ 64,653 | \$ | 39,931 | \$ 4,375,785 | 3.82\% |

## Table of Contents

The amortized cost and fair value of the Group s investment securities at September 30, 2011, by contractual maturity, are shown in the next table. Securities not due on a single contractual maturity date, such as mortgage-backed securities, are classified in the period of final contractual maturity. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

September 30, 2011


Keeping with the Group s investment strategy, during the nine-month periods ended September 30, 2011 and 2010, there were certain sales of available-for sale securities because the Group felt at the time of such sales that gains could be realized while at the same time having good opportunities to invest the proceeds in other investment securities with attractive yields and terms that would allow the Group to continue to protect its net interest margin. Also, the Group, as part of its asset/liability management, purchases US government sponsored agencies discount

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notes close to their maturities as a short term vehicle to reinvest the proceeds of sale transactions until investment securities with attractive yields can be purchased. During the nine-month periods ended September 30, 2011 and 2010, the Group sold approximately $\$ 5.1$ million and $\$ 282.5$ million, respectively, of discount notes with minimal aggregate gross gains which amounted to less than $\$ 1$ thousand; and sold approximately $\$ 9.0$ million and $\$ 387.9$ million, respectively, of discount notes with minimal aggregate gross losses which amounted to less than $\$ 1$ thousand.

## Table of Contents

The tables below present the gross realized gains and losses by category for the nine-month periods ended September 30, 2011 and 2010:

$\left.\begin{array}{l|l|l|l|l|l} & & \begin{array}{c}\text { Nine-Month Period Ended September 30, 2010 } \\ \text { Book Value } \\ \text { at Sale } \\ \text { (In thousands) }\end{array} & \begin{array}{c}\text { Gross } \\ \text { Gains }\end{array} & \text { Gross Losses }\end{array}\right]$

## Table of Contents

The following table shows the Group s gross unrealized losses and fair value of investment securities available-for-sale and held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2011 and December 31, 2010:

September 30, 2011

Available-for-sale

## (In thousands)

|  | 12 months or more <br> Unrealized |  |  | Fair <br> Value |
| :--- | ---: | ---: | ---: | ---: |
|  | Amortized <br> Cost | Loss | 40,976 |  |
| Structured credit investments | 61,905 | 20,929 | 212 | 2,286 |
| CMOs issued by US Government sponsored agencies | 2,498 | 1,447 | 49,218 |  |
| Obligations of Puerto Rico Government and political subdivisions | 50,665 |  |  |  |
|  | $\mathbf{1 1 5 , 0 6 8}$ | $\mathbf{2 2 , 5 8 8}$ | $\mathbf{9 2 , 4 8 0}$ |  |

At September 30, 2011, there were no available for sale securities in a continuous unrealized loss position for less than 12 months. In addition, at September 30, 2011, there were no individual held-to-maturity securities in an unrealized loss position.

December 31, 2010

Available-for-sale
(In thousands)

|  | Less than 12 months |  |  |
| :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Loss | Fair <br> Value |
| FNMA and FHLMC certificates | \$ 245,533 | \$ 2,058 | 243,475 |
| CMOs issued by US Government sponsored agencies | 2,591 | 21 | 2,570 |
| Obligations of US Government sponsored agencies | 1,000 |  | 1,000 |
|  | 249,124 | 2,079 | 247,045 |
|  |  | months or mo |  |
|  | Amortized Cost | Unrealized Loss | Fair Value |
| Structured credit investments | 61,724 | 20,031 | 41,693 |
| Obligations of Puerto Rico Government and political subdivisions | 50,773 | 3,625 | 47,148 |
|  | 112,497 | 23,656 | 88,841 |


|  |  | Total |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Amortized <br> Cost | Unrealized <br> Loss | Fair <br> Value |  |
| FNMA and FHLMC certificates | 245,533 | 2,058 | 243,475 |  |
| Structured credit investments | 61,724 | 20,031 | 41,693 |  |
| Obligations of Puerto Rico Government and political subdivisions | 50,773 | 3,625 | 47,148 |  |
| CMOs issued by US Government sponsored agencies | 2,591 | 21 | 2,570 |  |
| Obligations of US Government sponsored agencies | 1,000 |  | 1,000 |  |
|  |  |  |  |  |
| $\mathbf{3 6 1 , 6 2 1}$ | $\mathbf{\$ 2 5 , 7 3 5}$ | $\mathbf{\$ 3 3 5 , 8 8 6}$ |  |  |

## December 31, 2010

## Held-to-maturity

(In thousands)

|  | Less than 12 months |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| FNMA and FHLMC certificates | Amortized <br> Cost | Unrealized <br> Loss | Fair <br> Value |  |
|  | $\mathbf{\$ 6 8 9 , 9 1 7}$ | $\$$ | $\mathbf{1 4 , 1 9 6}$ | $\mathbf{\$ 6 7 5 , 7 2 1}$ |

## Table of Contents

The Group conducts quarterly reviews to identify and evaluate each investment in an unrealized loss position for other-than-temporary impairment. ASC 320-10-65-1 requires the Group to consider various factors during its review, which include, but are not limited to:
identification and evaluation of investments that have indications of possible other-than-temporary impairment;
analysis of individual investments that have fair values less than amortized cost, including consideration of the length of time the investment has been in an unrealized loss position, and the expected recovery period;
the financial condition of the issuer or issuers;
the creditworthiness of the obligor of the security;
actual collateral attributes;
any rating changes by a rating agency;
current analysts evaluations;
the payment structure of the debt security and the likelihood of the issuer being able to make payments;
current market conditions;
adverse conditions specifically related to the security, industry, or a geographic area;
the Group s intent to sell the debt security;
whether it is more-likely-than-not that the Group will be required to sell the debt security before its anticipated recovery;
and other qualitative factors that could support or not an other-than-temporary impairment.
Any portion of a decline in value associated with credit loss is recognized in income with the remaining noncredit-related component being recognized in other comprehensive income. A credit loss is determined by assessing whether the amortized cost basis of the security will be recovered, by comparing the present value of cash flows expected to be collected from the security, discounted at the rate equal to the yield used to accrete current and prospective beneficial interest for the security. The shortfall of the present value of the cash flows expected to be collected in relation to the amortized cost basis is considered to be the credit loss.

Other-than-temporary impairment analysis is based on estimates that depend on market conditions, and are subject to further change over time. In addition, while the Group believes that the methodology used to value these exposures is reasonable, the methodology is subject to continuing refinement, including those made as a result of market developments. Consequently, it is reasonably possible that changes in estimates or

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conditions could result in the need to recognize additional other-than-temporary impairment charges in the future.

## Table of Contents

At September 30, 2011, the Group s portfolio of structured credit investments amounted to $\$ 61.9$ million (amortized cost) in the available-for-sale portfolio, with net unrealized losses of approximately $\$ 20.9$ million. The Group s structured credit investments portfolio consist of two types of instruments: synthetic collateralized debt obligations (CDOs) and collateralized loan obligations (CLOs).

The CLOs are collateralized mostly by senior secured (via first liens) middle market commercial and industrial loans, which are securitized in the form of obligations. The Group invested in three of such instruments in 2007, and as of September 30, 2011, such instruments have an aggregate amortized cost of $\$ 36.4$ million and unrealized losses of $\$ 10.9$ million. These investments are all floating rate notes, which reset quarterly based on the three-month LIBOR rate.

The determination of the credit loss assumption in the discounted cash flow analysis related to the Group s structured credit investments is based on the underlying data for each type of security. In the case of the CLOs, the determination of the future cash flows is based on the following factors:

Identification of the estimated fair value of the contractual coupon of the loans underlying the CLO. This information is obtained directly from the trustee $s$ reports for each CLO security.

Calculation of the yield-to-maturity for each loan in the CLO, and determination of the interest rate spread (yield less the risk-free rate).

Estimated default probabilities for each loan in the CLO. These are based on the credit ratings for each company in the structure, and this information also is obtained directly from the trustee s reports for each CLO security. The default probabilities are adjusted based on the credit rating assuming the highest default probabilities for the loans of those entities with the lowest credit ratings. In addition to determining the current default probabilities, estimates are developed to calculate the cumulative default probabilities in successive years. To establish the reasonability of the default estimates, market-implied default rates are compared to historical credit ratings-based default rates.

Once the default probabilities are estimated, the average numbers of defaults is calculated for the loans underlying each CLO security. In those cases where defaults are deemed to occur, a recovery rate is applied to the cash flow determination at the time in which the default is expected to occur. The recovery rate is based on average historical information for similar securities, as well as the actual recovery rates for defaults that have occurred within the pool of loans underlying the securities owned by the Group.

One hundred simulations are carried out and run through a cash flow engine for the underlying pool of loans in each CLO security. Each one of the simulations uses different default estimates and forward yield curve assumptions.
The three CLOs held by the Group have face values of $\$ 12$ million, $\$ 10$ million and $\$ 15$ million. In light of the other-than-temporary impairment analyses described below, the Group has determined that it will recover all interest and principal invested in the CLOs.

The cash flow analysis performed by the Group for the $\$ 12$ million CLO did not reflect any scenario where there was a principal impairment. Moreover, on September 2, 2011 S\&P assigned a positive watch to its A rating, while on June 22, 2011 Moody s assigned a positive watch to its Baa1 rating. In addition, the CLO s subordination level is $26.18 \%$.

With respect to the $\$ 10$ million CLO, the cash flow analysis performed by the Group also did not reflect any scenario where there was a principal impairment. On June 22, 2011, Moody s assigned a positive watch to its A3 rating, and S\&P has maintained its A rating. Also, the CLO s subordination level is $20.64 \%$.

The cash flow analysis performed by the Group for the $\$ 15$ million CLO detected that there was a principal impairment in 35 out of 100 scenarios, with average losses of $17.51 \%$ and seven scenarios where the impairment amount is $100 \%$ of the Group s investment. The level of projected losses can be explained by the deterioration of macro-economic factors during the quarter ended September 30, 2011, as evidenced by the Euro-zone sovereign debt crisis and high unemployment in the United States, combined with low wage growth and a roughly $2 \%$ growth in GDP. There has also been a widening in the credit spreads of almost all the major investment sectors (investment grade, high yield, CMBS,

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RMBS), including the type of loans that constitute the collateral of this CLO. Nonetheless, this situation is viewed as temporary, with some tightening credit spreads expected in the upcoming periods.

## Table of Contents

On August 3, 2011, Moody s upgraded its rating to Baa2 from Baa3. There have been no other credit actions by S\&P since March 4, 2010, when they lowered its rating from A- to BBB+, which is still investment grade. Also, the CLO s subordination level is $7.60 \%$.

The Group estimates that it will recover all interest and principal for the Group s specific tranches of these securities. This assessment is based on the cash flow analysis mentioned above in which the credit quality of the Group s positions was evaluated through a determination of the expected losses on the underlying collateral. The model results show that the estimated future collateral losses, if any, are lower than the Group $s$ subordination levels for each one of these securities. Therefore, these securities are deemed to have sufficient credit support to absorb the estimated collateral losses.

The Group owns a corporate bond that partially holds a synthetic CDO with an amortized cost of $\$ 25.5$ million and unrealized losses of $\$ 10.0$ million as of September 30, 2011. Due to the nature of this corporate bond, the Group s analysis focuses primarily on the CDO. The basis for the determination of other-than-temporary impairment on this security consists of a series of analyses that include: the ongoing review of the level of subordination (attachment and detachment) that the structure maintains at each quarter end to determine the level of protection that remains after events of default may affect any of the entities in the CDO s reference portfolio; simulations performed on such reference portfolio to determine the probability of default by any of the remaining entities; the determination of the default probabilities in the underlying reference portfolio of the CDO ; and the constant monitoring of the CDO s credit rating.

During the quarter ended September 30, 2011, the Group revised the determination of default probabilities to incorporate and combine the use of two approaches, one which considered credit default spreads and another that considered cumulative default probability using the average historical ten year default rates for corporate securities of equivalent rating for each entity in the reference portfolio to monitor their specific performance. The reasons for using two methods to determine default probabilities were mainly related to the high level of market volatility observed near the end of the third quarter. In the case of the credit default spreads method, its main advantage is the use of real time information that may reflect the market $s$ view of default probabilities, but at the same time, in situations of elevated market volatility, the long-term default rate expectations reflected by the credit spreads may be inflated. The cumulative default probability method provides a more stable input regarding the performance of the underlying securities.

The Group performed two analyses based on the credit default spreads method, one as of September 30, 2011, and another one as of October 20, 2011. The reason for performing an updated report was to measure the impact of credit spreads volatility in the determination of projected losses. The analysis as of September 30, 2011 resulted in losses occurring in $62 \%$ of the simulations. In contrast, the analysis as of October 20, 2011, showed that losses occurred in only $47 \%$ of the simulations. The Group also performed one analysis using cumulative default probability estimates for each of the reference credits in the CDO s portfolio. Such defaults probabilities were established as the average historical ten-year default rate for corporate securities of equivalent rating. This analysis resulted in losses occurring in $45.65 \%$ of the simulations.

Management decided to combine the results of two methods and thus include current market default indicators and historical default probability estimates in its analysis of this particular instrument. Based on the aforementioned analysis, the Group estimates that it will recover all interest and principal invested in the bond. This is based on the results of the analysis mentioned above which show that the subordination level (attachment/detachment) available under the structure of the CDO is sufficient to allow the Group to recover the value of its investment.

Other securities in an unrealized loss position at September 30, 2011 are mainly composed of highly liquid securities that in most cases have a large and efficient secondary market. Valuations are performed on a monthly basis. The Group s management believes that the unrealized losses of such other securities at September 30, 2011, are temporary and are substantially related to market interest rate fluctuations and not to deterioration in the creditworthiness of the issuer or guarantor. At September 30, 2011, the Group does not have the intent to sell these investments in an unrealized loss position.

As a result of the aforementioned analyses, no other-than-temporary losses were recorded during the nine-month period ended September 30, 2011.

## NOTE 4 - PLEDGED ASSETS

At September 30, 2011, residential mortgage loans, commercial loans and leases amounting to $\$ 565.8$ million, $\$ 34.2$ million and $\$ 8.4$ million, respectively, were pledged to secure advances and borrowings from the Federal Home Loan Bank ( FHLB ) and Federal Reserve Bank ( FRB ). Investment securities with fair values totaling $\$ 3.7$ billion, $\$ 74.7$ million and $\$ 52.1$ million at September 30, 2011, were pledged to secure securities sold under agreements to repurchase, Puerto Rico public fund deposits and deposits of the Puerto Rico Cash \& Money Market Fund, respectively. Also, at September 30, 2011, investment securities with fair values totaling $\$ 61.5$ million were pledged against interest rate swaps contracts, while others with fair values of $\$ 125$ thousand were pledged as a bond for the Bank s trust operations to the OCFI. At December 31, 2010, residential mortgage loans amounting to $\$ 512.0$ million were pledged to secure advances and borrowings from the FHLB. Investment

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securities with fair values totaling $\$ 3.8$ billion, $\$ 73.4$ million, $\$ 19.1$ million, and $\$ 47.5$ million at December 31, 2010, were pledged to secure securities sold under agreements to repurchase, Puerto Rico public fund deposits, Federal Reserve Bank of New York advances, and deposits of the Puerto Rico Cash \& Money Market Fund, respectively. Also, at December 31, 2010, investment securities with fair values totaling $\$ 9.9$ million were pledged against interest rate swaps contracts, while others with fair values of $\$ 124$ thousand were pledged as a bond for the Bank $s$ trust operations to the OCFI.

As of September 30, 2011, and December 31, 2010, investment securities available-for-sale not pledged amounted to $\$ 326.4$ million and $\$ 422.1$ million, respectively. As of September 30, 2011, and December 31, 2010, mortgage loans not pledged amounted to $\$ 444.5$ million and $\$ 394.4$ million, respectively. As of September 30, 2011, commercial loans not pledged amounted to $\$ 577.8$ million; there were no commercial loans pledged as of December 31, 2010. As of September 30, 2011, leases not pledged amounted to $\$ 58.5$ million. There were no leases pledged as of December 31, 2010.

## Table of Contents

## NOTE 5 - LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES

## Loans Receivable Composition

The composition of the Group s loan portfolio at September 30, 2011 and December 31, 2010 was as follows:
$\left.\begin{array}{l|rr} & \begin{array}{c}\text { September 30, } \\ \mathbf{2 0 1 1} \\ \text { (In thousands) }\end{array} \\ \hline \text { December 31, }\end{array}\right\}$

## Table of Contents

The following table presents the aging of the recorded investment in gross loans, excluding mortgage loans held for sale, as of September 30, 2011 and December 31, 2010 by class of loans:

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ |  | 89 Days <br> ast Due |  | 90+ Days <br> Past Due |  | al Past Due thousands) | Current |  | Total Loans | Loans $90+$ Days Past Due and Still Accruing |
| Loans not covered under shared-loss agreements with the FDIC: |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage |  |  |  |  |  |  |  |  |  |  |  |
| Residential |  |  |  |  |  |  |  |  |  |  |  |
| Traditional | \$ 21,302 | \$ | 8,259 | \$ | 72,334 | \$ | 101,895 | \$ 601,336 | \$ | 703,231 | \$ |
| Non-traditional | 2,607 |  | 91 |  | 11,100 |  | 13,798 | 59,533 |  | 73,331 |  |
| Loss mitigation program | 5,608 |  | 1,621 |  | 10,752 |  | 17,981 | 42,621 |  | 60,602 |  |
|  | 29,517 |  | 9,971 |  | 94,186 |  | 133,674 | 703,490 |  | 837,164 |  |
| Home equity loans | 391 |  |  |  | 333 |  | 724 | 812 |  | 1,536 |  |
|  | 29,908 |  | 9,971 |  | 94,519 |  | 134,398 | 704,302 |  | 838,700 |  |
| Commercial | 4,405 |  | 7,994 |  | 19,851 |  | 32,250 | 238,383 |  | 270,633 |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |
| Personal consumer loans and credit lines - secured | 81 |  | 49 |  |  |  | 130 | 7,323 |  | 7,453 |  |
| Personal consumer loans and credit lines - unsecured | 452 |  | 121 |  | 164 |  | 737 | 20,119 |  | 20,856 |  |
| Credit cards | 171 |  | 27 |  | 167 |  | 365 | 4,171 |  | 4,536 |  |
| Overdrafts | 17 |  | 15 |  | 3 |  | 35 | 2,825 |  | 2,860 |  |
|  | 721 |  | 212 |  | 334 |  | 1,267 | 34,438 |  | 35,705 |  |
| Leasing | 202 |  |  |  | 119 |  | 321 | 20,962 |  | 21,283 |  |

Total loans not covered under shared-loss agreements with the FDIC

## Table of Contents

|  | December 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ | 60-89 Days Past Due |  | 90+ Days <br> Past Due |  | Total Past Due (in thousands) |  | Current | Total Loans |  | Loans 90+ <br> Days Past Due and Still Accruing |  |
| Loans not covered under shared-loss agreements with the FDIC: |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential |  |  |  |  |  |  |  |  |  |  |  |  |
| Traditional | \$ 22,093 | \$ | 9,414 |  | 76,604 | \$ | 108,111 | \$ 638,158 | \$ | 746,269 | \$ | 37,850 |
| Non-traditional | 837 |  | 845 |  | 12,016 |  | 13,698 | 66,056 |  | 79,754 |  | 4,953 |
| Loss mitigation program | 2,528 |  | 1,043 |  | 9,336 |  | 12,907 | 33,497 |  | 46,404 |  | 6,060 |
|  | 25,458 |  | 11,302 |  | 97,956 |  | 134,716 | 737,711 |  | 872,427 |  | 48,863 |
| Home equity loans | 149 |  |  |  | 340 |  | 489 | 961 |  | 1,450 |  |  |
| Other |  |  |  |  | 55 |  | 55 |  |  | 55 |  |  |
|  | 25,607 |  | 11,302 |  | 98,351 |  | 135,260 | 738,672 |  | 873,932 |  | 48,863 |
| Commercial | 1,123 |  | 9,367 |  | 13,390 |  | 23,880 | 210,396 |  | 234,992 |  |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |
| Personal consumer loans and credit lines - secured | 23 |  |  |  |  |  | 23 | 4,853 |  | 4,876 |  |  |
| Personal consumer loans and credit lines unsecured | 419 |  | 207 |  | 136 |  | 762 | 17,576 |  | 18,338 |  |  |
| Credit cards | 262 |  | 173 |  | 285 |  | 720 | 3,650 |  | 4,370 |  |  |
| Overdrafts |  |  |  |  |  |  |  | 7,624 |  | 6,908 |  |  |
|  | 704 |  | 380 |  | 421 |  | 1,505 | 33,703 |  | 34,492 |  |  |
| Leasing |  |  | 79 |  | 35 |  | 114 | 10,143 |  | 10,257 |  |  |
| Total loans not covered under shared-loss agreements with the FDIC | \$ 27,434 | \$ | 21,128 |  | 112,197 | \$ | 160,759 | \$ 992,914 |  | ,153,673 | \$ | 48,863 |

## Non-covered Loans

The Group s credit activities are mainly with customers located in Puerto Rico. The Group s loan transactions are encompassed within four portfolio segments: mortgage, commercial, consumer and leases.

At September 30, 2011 and December 31, 2010, the Group had $\$ 132.4$ million and $\$ 73.6$ million, respectively, of non-accrual non-covered loans including credit cards accounted under ASC 310-20. At September 30, 2011 and December 31, 2010, loans of which terms have been extended and which are classified as troubled debt restructuring that are not included in non-performing assets amounted to $\$ 39.2$ million and $\$ 35.0$ million, respectively.

Up to March 31, 2011, residential mortgage loans, well collateralized and in process of collection, were placed on non-accrual status when reaching 365 days past due. On April 1, 2011, the Bank changed its policy on a prospective basis, to place on non-accrual status residential mortgage loans well collateralized and in process of collection when reaching 90 days past due. All loans that were between 90 and 365 days past due at the time the policy was changed were also placed on non-accrual status, and the interest receivable on such loans at the time the policy was changed is evaluated at least on a quarterly basis against the collateral underlying the loans, and written-down, if necessary. This change in policy was considered necessary based on an observed trend of increasing delinquencies and current economic conditions in Puerto Rico. Therefore, all loans 90 days or more past due at September 30, 2011

## Table of Contents

are in non-accrual status. On April 1, 2011, mortgage loans between 90 and 365 days past due that were placed in non-accrual status amounted to $\$ 39.8$ million.

The Group recorded a $\$ 1.8$ million negative adjustment to interest income from non-covered residential mortgage loans in June 2011, as certain interest receivable accrued in prior years was deemed to be uncollectible.

The following table presents the recorded investment in non-covered loans on non-accrual status by class of loans as of September 30, 2011 and December 31, 2010:

|  | Non-accrual |  |  |
| :---: | :---: | :---: | :---: |
|  | September 30, 2011 | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
|  | (In thousands) |  |  |
| Mortgage |  |  |  |
| Residential |  |  |  |
| Traditional | \$ 72,334 | \$ | 38,754 |
| Non-traditional | 11,100 |  | 7,063 |
| Loss mitigation program | 10,752 |  | 3,276 |
|  | 94,186 |  | 49,093 |
| Home equity loans, secured personal loans | 333 |  | 340 |
| Other |  |  | 55 |
|  | $\mathbf{9 4 , 5 1 9}$ |  | 49,488 |
| Commercial | 37,471 |  | 23,619 |
| Consumer |  |  |  |
| Personal consumer loans and credit lines - unsecured | 169 |  | 136 |
| Credit cards | 167 |  | 285 |
|  | 336 |  | 421 |
| Leasing | 119 |  | 35 |
| Total | \$ 132,445 | \$ | 73,563 |

## Credit Quality Indicators

The Group categorizes non-covered loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: economic conditions, portfolio risk characteristics, prior loss experience, and results of periodic credit reviews of individual loans.

Larger commercial loans that exhibit potential or observed credit weaknesses are subject to individual review and grading. Where appropriate, allowances are allocated to individual loans based on management $s$ estimate of the borrower $s$ ability to repay the loan given the availability of collateral, other sources of cash flow and legal options available to the Group.

Included in the review of individual loans are those that are impaired. A loan is considered impaired when, based on current information and events, it is probable that the Group will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan s effective interest rate, or as a practical expedient, at the observable market price of the loan or the fair value of the collateral, if the loan is collateral dependent. Loans are individually evaluated for impairment, except large groups of small balance homogeneous loans that are collectively evaluated for impairment, and loans that are recorded at fair value or at the lower of cost or fair value. The Group measures for

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impairment all commercial loans over $\$ 250$ thousand and over 90 -days past-due. The portfolios of loans secured by residential properties, leases and consumer loans are considered homogeneous, and are evaluated collectively for impairment.

## Table of Contents

The Group uses the following definitions for risk ratings:

Special Mention: Loans classified as special mention have a potential weakness that deserves management sclose attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution s credit position at some future date.

Substandard: Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful: Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, questionable and improbable.

Loss: Loans classified loss are considered uncollectable and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this worthless loan even though partial recovery may be effected in the future.

ASC 310-10-35: Loans that are individually measured for impairment.
Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. As of September 30, 2011 and December 31, 2010, and based on the most recent analysis performed, the risk category of gross non-covered loans subject to risk rating, by class of loans, is as follows:


The increase in the Special Mention risk rating reflects the addition of two commercial loan relationships that amounted to $\$ 25.4$ million, mainly collateralized by existing commercial real estate properties, for which management identified potential weaknesses that deserve close attention.

## Table of Contents

For residential and consumer loan classes, the Group also evaluates credit quality based on the delinquency status of the loan, which was previously presented. As of September 30, 2011 and December 31, 2010, and based on the most recent analysis performed, the risk category of gross non-covered loans not subject to risk rating, by class of loans, is as follows:


|  | Balance <br> Outstanding at December 31, 2010 |  |  |  |  |  | linquenc |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 0-29 days | $\begin{aligned} & 30-59 \\ & \text { days } \end{aligned}$ |  | 60-89 days thousan | $\begin{gathered} \text { 90-119 } \\ \text { days } \end{gathered}$ | $\begin{gathered} \text { 120-364 } \\ \text { days } \end{gathered}$ | $\begin{aligned} & 365+ \\ & \text { days } \end{aligned}$ | $\begin{gathered} \text { ASC } \\ \mathbf{3 1 0 - 1 0 - 3 5} \end{gathered}$ |
| Mortgage |  |  |  |  |  |  |  |  |  |  |
| Traditional | \$ | 746,269 | \$ 638,158 | \$ 22,093 |  | 9,414 | \$ 5,560 | \$ 32,291 | \$ 38,753 | \$ |
| Non-traditional |  | 79,754 | 66,056 | 837 |  | 845 | 1,012 | 3,941 | 7,063 |  |
| Loss mitigation program |  | 46,404 | 4,167 | 2,528 |  | 1,043 |  | 2,064 | 2,553 | 34,049 |
|  |  | 872,427 | 708,381 | 25,458 |  | 11,302 | 6,572 | 38,296 | 48,369 | 34,049 |
| Home equity loans, secured personal loans |  | 1,450 | 961 | 149 |  |  |  |  | 340 |  |
| Other | 55 |  |  |  |  |  |  | 55 |  |  |
|  |  | 873,932 | 709,342 | 25,607 |  | 11,302 | 6,572 | 38,296 | 48,764 | 34,049 |
| Consumer |  | 34,492 | 32,987 | 704 |  | 380 | 189 | 232 |  |  |
| Leasing |  | 10,257 | 10,143 |  |  | 79 | 8 | 27 |  |  |
| Total | \$ | 918,681 | \$ 752,472 | \$ 26,311 |  | 11,761 | \$ 6,769 | \$ 38,555 | \$ 48,764 | \$ 34,049 |

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## Table of Contents

The following table presents the troubled debt restructurings, which were modified by a reduction on interest rate and/or extension of the maturity date that occurred during the nine-month periods ended September 30, 2011 and September 30, 2010:

|  | Modifications <br> Nine-Month Period Ended September 30, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of contracts | Pre Modification Outstanding Recorded Investment | Pre-Modification <br> Weighted Average Rate (Dollars in | Pre-Modificatit Weighted Average Term (in Months) Thousands) | Post- <br> Modification Outstanding Recorded Investment | Post- <br> Modification Weighted Average Rate | Post- <br> Modification Weighted Average Term (in Months) |
| Troubled Debt Restructurings |  |  |  |  |  |  |  |
| Mortgage loans | 101 | 14,023 | 6.88\% | 329 | \$ 15,112 | 5.87\% | 379 |
| Commercial loans | 10 | 13,117 | 3.61\% | 77 | 13,046 | 3.36\% | 75 |
|  | Number of contracts | Pre Modification Outstanding Recorded Investment | Modi <br> Nine-Month Period <br> Pre-Modification Weighted Average Rate (Dollars in | ifications nded Septembe Pre-Modificati <br> Weighted <br> Average <br> Term <br> (in <br> Months) <br> n Thousands) | 30, 2010 <br> Post- <br> Modification Outstanding Recorded Investment | Post- <br> Modification <br> Weighted <br> Average Rate | Post- <br> Modification Weighted Average Term (in Months) |
| Troubled Debt Restructurings |  |  |  |  |  |  |  |
| Mortgage loans | 114 | 15,417 | 6.97\% | 300 | \$ 16,650 | 5.91\% | 369 |
| Commercial loans | 8 | 1,447 | 5.62\% | 61 | 1,465 | 4.80\% | 132 |

For the analysis of the allowance for loan and lease losses, impairment on mortgage loans assessed as troubled debt restructurings were measured using the present value of cash flows, whereas impaired commercial loans assessed as troubled debt restructurings were measured based on the fair value of collateral.

The following table presents troubled debt restructurings that subsequently defaulted during the twelve-month periods ended September 30, 2011 and September 30, 2010:
$\left.\begin{array}{ccccc}\begin{array}{c}\text { Twelve-Month Period Ended } \\ \text { September 30, 2011 } \\ \text { Recorded } \\ \text { Number of } \\ \text { contracts } \\ \text { (Dollars in Thousands) }\end{array} & \begin{array}{c}\text { Twelve-Month Period Ended } \\ \text { September 30, 2010 }\end{array} \\ \hline \text { Number of } \\ \text { contracts } \\ \text { (Dollars in Thousands) }\end{array} \begin{array}{c}\text { Recorded } \\ \text { Investment }\end{array}\right]$

## Table of Contents

## Allowance for Loan and Lease Losses

## Non-Covered Loans

The Group maintains an allowance for loan and lease losses at a level that management considers adequate to provide for probable losses based upon an evaluation of known and inherent risks. The Group s allowance for loan and lease losses policy provides for a detailed quarterly analysis of probable losses. The analysis includes a review of historical loan loss experience, value of underlying collateral, current economic conditions, financial condition of borrowers and other pertinent factors. While management uses available information in estimating probable loan losses, future additions to the allowance may be required based on factors beyond the Group s control.

The following table presents the changes and the balance in the allowance for loan and lease losses and the recorded investment in gross loans by portfolio segment and based on impairment method for the quarters and nine-month periods ended September 30, 2011 and 2010:

|  |  | Mortgage | Commercial |  | Consumer Leasing (in thousands) |  |  |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ouarter Ended September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses for non-covered loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period |  | 17,770 | \$ | 13,800 | \$ | 1,520 | \$ | 868 | \$ | 271 | \$ | 34,229 |
| Charge-offs |  | $(1,391)$ |  | (440) |  | (368) |  | (82) |  |  |  | $(2,281)$ |
| Recoveries |  |  |  | 56 |  | 63 |  |  |  |  |  | 121 |
| Provision for (recapture of) non-covered loan and lease losses |  | 4,851 |  | $(2,297)$ |  | 486 |  | 659 |  | 101 |  | 3,800 |
| Balance at end of period | \$ | 21,230 | \$ | 11,119 | \$ | 1,701 | \$ | 1,447 | \$ | 372 | \$ | 35,869 |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 2,973 | \$ | 1,829 | \$ |  | \$ |  | \$ |  | \$ | 4,802 |
| Collectively evaluated for impairment |  | 18,257 |  | 9,290 |  | 1,701 |  | 1,447 |  | 372 |  | 31,067 |
| Total ending allowance balance | \$ | 21,230 | \$ | 11,119 | \$ | 1,701 | \$ | 1,447 | \$ | 372 | \$ | 35,869 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 46,513 | \$ | 35,073 | \$ |  | \$ |  | \$ |  | \$ | 81,586 |
| Collectively evaluated for impairment |  | 790,651 |  | 235,560 |  | 37,241 |  | 21,283 |  |  |  | ,084,735 |
| Total ending non-covered loans balance |  | 837,164 | \$ | 270,633 | \$ | 37,241 |  | 21,283 | \$ |  |  | 166,321 |

Table of Contents

|  | Mortgage |  | Commercial |  | Consumer Leasing (In thousands) |  |  |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter Ended September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses for non-covered loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 19,237 | \$ | 6,312 | \$ | 816 | \$ | 99 | \$ | 1,538 | \$ | 28,002 |
| Charge-offs |  | (432) |  | $(1,720)$ |  | (365) |  |  |  |  |  | $(2,517)$ |
| Recoveries |  |  |  | 10 |  | 45 |  |  |  |  |  | 55 |
| Provision for (recapture of ) non-covered loan and lease losses |  | 370 |  | 3,902 |  | 93 |  | 117 |  | (382) |  | 4,100 |
| Balance at end of period | \$ | 19,175 | \$ | 8,504 | \$ | 589 | \$ | 216 | \$ | 1,156 | \$ | 29,640 |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 1,990 | \$ | 523 | \$ |  | \$ |  | \$ |  | \$ | 2,513 |
| Collectively evaluated for impairment |  | 17,185 |  | 7,981 |  | 589 |  | 216 |  | 1,156 |  | 27,127 |
| Total ending allowance balance | \$ | 19,175 | \$ | 8,504 | \$ | 589 | \$ | 216 | \$ | 1,156 | \$ | 29,640 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment |  | 27,934 | \$ | 24,766 | \$ |  | \$ |  | \$ |  | \$ | 52,700 |
| Collectively evaluated for impairment |  | 859,317 |  | 192,514 |  | 30,796 |  | 5,926 |  |  |  | ,088,553 |
| Total ending non-covered loans balance |  | 887,251 | \$ | 217,280 | \$ | 30,796 | \$ | 5,926 | \$ |  |  | 141,253 |


|  |  | Mortgage | Commercial |  | Consumer Leasing (In thousands) |  |  |  | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine-Month Period Ended September 30, 2011 |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses for non-covered loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period |  | 16,179 | \$ | 11,153 | \$ | 2,286 | \$ | 860 | \$ | 952 | \$ | 31,430 |
| Charge-offs |  | $(4,480)$ |  | $(1,478)$ |  | $(1,160)$ |  | (174) |  |  |  | $(7,292)$ |
| Recoveries |  | 45 |  | 108 |  | 175 |  | 3 |  |  |  | 331 |
| Provision for (recapture of ) non-covered loan and lease losses |  | 9,486 |  | 1,336 |  | 400 |  | 758 |  | (580) |  | 11,400 |
| Balance at end of period |  | 21,230 | \$ | 11,119 | \$ | 1,701 | \$ | 1,447 | \$ | 372 | \$ | 35,869 |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment |  | 2,973 | \$ | 1,829 | \$ |  | \$ |  | \$ |  | \$ | 4,802 |
| Collectively evaluated for impairment |  | 18,257 |  | 9,290 |  | 1,701 |  | 1,447 |  | 372 |  | 31,067 |
| Total ending allowance balance |  | 21,230 | \$ | 11,119 | \$ | 1,701 | \$ | 1,447 | \$ | 372 | \$ | 35,869 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment |  | 46,513 | \$ | 35,073 | \$ |  | \$ |  | \$ |  | \$ | 81,586 |
| Collectively evaluated for impairment |  | 790,651 |  | 235,560 |  | 37,241 |  | 21,283 |  |  |  | 84,735 |
| Total ending non-covered loans balance |  | 837,164 | \$ | 270,633 |  | 37,241 |  | 21,283 | \$ |  |  | 66,321 |

Table of Contents

|  | Mortgage |  | Commercial |  | Consumer <br> (In thou | Leasing ands) | Unallocated |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine-Month Period Ended September 30, 2010 |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses for non-covered loans: |  |  |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ 15,044 | \$ | 7,112 |  | - 864 | \$ | \$ | 252 | \$ | 23,272 |
| Charge-offs | $(2,871)$ |  | $(2,221)$ |  | $(1,033)$ |  |  |  |  | $(6,125)$ |
| Recoveries | 76 |  | 32 |  | 171 |  |  |  |  | 279 |
| Provision for non-covered loan and lease losses | 6,926 |  | 3,581 |  | 587 | 216 |  | 904 |  | 12,214 |
| Balance at end of period | \$ 19,175 | \$ | 8,504 | \$ | 589 | \$ 216 | \$ | 1,156 | \$ | 29,640 |
| Ending allowance balance attributable to loans: |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 1,990 | \$ | 523 | \$ |  | \$ | \$ |  | \$ | 2,513 |
| Collectively evaluated for impairment | 17,185 |  | 7,981 |  | 589 | 216 |  | 1,156 |  | 27,127 |
| Total ending allowance balance | \$ 19,175 | \$ | 8,504 | \$ | 589 | \$ 216 | \$ | 1,156 | \$ | 29,640 |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 27,934 | \$ | 24,766 | \$ | \$ | \$ | \$ |  | \$ | 52,700 |
| Collectively evaluated for impairment | 859,317 |  | 192,514 |  | 30,796 | 5,926 |  |  |  | ,088,553 |
| Total ending non-covered loans balance | \$ 887,251 | \$ | 217,280 |  | 30,796 | \$ 5,926 | \$ |  |  | ,141,253 |

The Group evaluates all loans, some individually and others as homogeneous groups, for purposes of determining impairment. The total investment in impaired commercial loans was $\$ 35.1$ million and $\$ 25.9$ million at September 30, 2011 and December 31, 2010, respectively. The impaired commercial loans were measured based on the fair value of collateral, including those identified as troubled-debt restructurings. The valuation allowance for impaired commercial loans amounted to approximately $\$ 1.8$ million and $\$ 823$ thousand at September 30, 2011 and December 31, 2010, respectively. At September 30, 2011, the total investment in impaired mortgage loans was $\$ 46.5$ million (December 31, 2010 - $\$ 34.0$ million). Impairment on mortgage loans assessed as troubled debt restructurings was measured using the present value of cash flows. The valuation allowance for impaired mortgage loans amounted to approximately $\$ 3.0$ million and $\$ 2.3$ million at September 30, 2011 and December 31, 2010, respectively.

## Table of Contents

The Group s recorded investment in commercial and mortgage loans that were individually evaluated for impairment, excluding FDIC covered loans, and the related allowance for loan and lease losses at September 30, 2011 and December 31, 2010 are as follows:

|  | September 30, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid <br> Principal | Recorded <br> Investment |  | Specific <br> Allowance <br> In thousands) |  | Coverage | Average Recorded Investment |  |
| Impaired loans with specific allowance |  |  |  |  |  |  |  |  |
| Commercial | \$ 18,814 | \$ | 18,135 | \$ | 1,829 | 10\% | \$ | 16,257 |
| Residential troubled debt restructuring | 47,298 |  | 46,513 |  | 2,973 | 6\% |  | 39,912 |
| Impaired loans with no specific allowance |  |  |  |  |  |  |  |  |
| Commercial | 19,189 |  | 16,938 |  |  | 0\% |  | 15,295 |
| Total investment in impaired loans | \$ 85,301 | \$ | 81,586 |  | 4,802 | 6\% |  | 71,464 |


|  | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid <br> Principal | Recorded <br> Investment |  | Specific <br> Allowance <br> (In thousands) |  | Coverage | Average <br> Recorded <br> Investment |  |
| Impaired loans with specific allowance |  |  |  |  |  |  |  |  |
| Commercial | \$ 11,948 | \$ | 10,070 |  | 823 | 8\% | \$ | 10,622 |
| Residential troubled debt restructuring | 34,049 |  | 34,049 |  | 2,250 | 7\% |  | 16,977 |
| Impaired loans with no specific allowance |  |  |  |  |  |  |  |  |
| Commercial | 15,828 |  | 15,828 |  |  | 0\% |  | 11,472 |
| Total investment in impaired loans | \$ 61,825 | \$ | 59,947 |  | 3,073 | 5\% | \$ | 39,071 |

The following table presents the interest recognized in commercial and mortgage loans that were individually evaluated for impairment, excluding FDIC covered loans for the quarters and nine-month periods ended September 30, 2011 and 2010:

|  | Interest Income Recognized <br> Quarter Ended September 30, Nine-Month Period Ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | 2011 | 2010 | (In thousands) | $011$ |  | 10 |
| Impaired loans with specific allowance |  |  |  |  |  |  |
| Commercial | \$ 277 | \$ 141 | \$ | 810 | \$ | 351 |
| Residential troubled debt restructuring | 336 | 80 |  | 777 |  | 174 |
| Impaired loans with no specific allowance |  |  |  |  |  |  |
| Commercial | 196 | 251 |  | 555 |  | 520 |
| Total interest income from impaired loans | \$809 | \$ 472 | \$ | 2,142 | \$ | 1,045 |

## Table of Contents

## Covered Loans under ASC 310-30

The Group s acquired loans under the FDIC-assisted acquisition of Eurobank were initially recorded at fair value, and no separate valuation allowance was recorded at the date of acquisition. The Group reviewed each loan at acquisition to determine if it should be accounted for under ASC 310-30 and, if so, determine whether each loan is to be accounted for individually or whether loans will be aggregated into pools of loans based on common risk characteristics. During the evaluation of whether a loan was considered impaired under ASC 310-30, the Group considered a number of factors, including the delinquency status of the loan, payment options and other loan features (i.e. reduced documentation, interest only, or negative amortization features), the geographic location of the borrower or collateral and the risk rating assigned to the loans. Based on the criteria, the Group considered the entire Eurobank portfolio, except for credit cards, to be impaired and accounted for under ASC 310-30. Credit cards were accounted under ASC 310-20.

To the extent credit deterioration occurs in covered loans after the date of acquisition, the Group will record an allowance for loan and lease losses and an increase in the FDIC loss-share indemnification asset for the expected reimbursement from the FDIC under the shared-loss agreements. There have been differences, both positive and negative, between actual and expected cash flows in several pools of loans acquired in the FDIC-assisted acquisition. At September 30, 2011, the Group concluded that certain pools reflect higher projected cash flows, resulting in reversals of previous impairments recorded as well as additions to accretable discount of $\$ 71$ million. In the event that in future periods the positive trend continues, there may be further additions to the accretable discount which will increase the yield on the pools that have positive deviations between actual and expected cash flows.

The carrying amounts of these loans included in the balance sheet amounts of total loans at September 30, 2011 and December 31, 2010 are as follows:

|  | $\begin{array}{c}\text { Total Loans Acquired } \\ \text { December 31, } 2010\end{array}$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| September 30, 2011 |  |  |  |  |
| (In thousands) |  |  |  |  |$)$

## Table of Contents

The following tables describe the accretable yield and non-accretable discount activity for the quarter and nine-month period ended September 30, 2011:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { Quarter } \\ \text { Ended } \\ \text { September 30, 2011 }\end{array} & \begin{array}{c}\text { Nine-Month Period } \\ \text { Ended } \\ \text { September 30, 2011 }\end{array} \\ \text { (In thousands) }\end{array}\right]$
$\left.\begin{array}{lccc} & \begin{array}{c}\text { Quarter } \\ \text { Ended } \\ \text { September 30, 2011 }\end{array} & \begin{array}{c}\text { Nine-Month Period } \\ \text { Ended } \\ \text { September 30, 2011 }\end{array} \\ \text { (In thousands) }\end{array}\right]$

For covered loans, the Group evaluates credit quality based on the delinquency status of the loan, severity factors and risk ratings on commercial loans. Migration and credit quality trends are assessed by comparing information from acquisition date through September 30, 2011.

There have been more positive changes in the credit quality of various pools of covered loans than those originally estimated that caused improvements to the initial loss severity factors and credit default probabilities estimated for various pools of covered loans. These changes have resulted in the re-yielding of various pools as the cash flows are higher than the Group originally expected.

The Group s recorded investment in covered loan pools that were evaluated for impairment and the related allowance for covered loan and lease losses as of September 30, 2011 and the December 31, 2010 are as follows:

September 30, 2011

|  | September 30, 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid <br> Principal | Recorded Investment | Specific Allowance (In thousands) | Coverage | Average <br> Recorded <br> Investment |
| Covered Loans |  |  |  |  |  |
| Impaired covered loans with specific allowance |  |  |  |  |  |
| Loans secured by 1-4 family residential properties | \$ 20,455 | \$ 13,889 | \$ 539 | 4\% | \$ 16,798 |
| Commercial and other construction | 341,726 | 187,747 | 34,966 | 19\% | 201,737 |
| Consumer | 21,199 | 14,933 | 1,735 | 12\% | 16,374 |
| Total investment in impaired covered loans | \$ 383,380 | \$ 216,569 | \$ 37,240 | 17\% | \$ 234,909 |

## Table of Contents

|  | December 31, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unpaid <br> Principal | Recorded <br> Investment | Specific Allowance (In thousands) | Coverage | Average Recorded Investment |
| Covered Loans |  |  |  |  |  |
| Impaired covered loans with specific allowance |  |  |  |  |  |
| Loans secured by 1-4 family residential properties | \$ 64,366 | \$ 38,885 | \$ 3,582 | 9\% | \$ 38,667 |
| Construction and development secured by 1-4 family residential properties | 55,524 | 11,828 | 1,939 | 16\% | 12,541 |
| Commercial and other construction | 637,044 | 318,404 | 43,765 | 14\% | 324,946 |
| Total investment in impaired covered loans | \$ 756,934 | \$ 369,117 | \$ 49,286 | 13\% | \$ 376,154 |

As a result of our quarterly assessment of actual versus expected cash flows for pools of covered loans, the changes in the allowance for loan and lease losses on covered loans for the nine-month period ended September 30, 2011 was as follows:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { Quarter } \\ \text { Ended } \\ \text { September 30, 2011 }\end{array} & \begin{array}{c}\text { Nine-Month Period Ended } \\ \text { September 30, 2011 }\end{array} \\ \text { (In thousands) }\end{array}\right]$

As part of the Group s assessment of actual versus expected cash flows on covered loans, higher cash flows are expected for various pools of loans for which impairment has been previously recorded as an allowance for covered loan and lease losses. The resulting higher expected cash flows are recorded as a reduction in such previously recorded allowance and a recapture of covered loan and lease losses.

No allowance for loan and lease losses on covered loans was recorded for the quarter and nine-month period ended September 30, 2010.

## Table of Contents

## NOTE 6 - SERVICING ASSETS

The Group periodically sells or securitizes mortgage loans while retaining the obligation to perform the servicing of such loans. In addition, the Group may purchase or assume the right to service mortgage loans originated by others. Whenever the Group undertakes an obligation to service a loan, management assesses whether a servicing asset and/or liability should be recognized. A servicing asset is recognized whenever the compensation for servicing is expected to more than adequately compensate the Group for servicing the loans and leases. Likewise, a servicing liability would be recognized in the event that servicing fees to be received are not expected to adequately compensate the Group for its expected cost.

All separately recognized servicing assets are recognized at fair value using the fair value measurement method. Under the fair value measurement method, the Group measures servicing rights at fair value at each reporting date and reports changes in fair value of servicing assets in earnings in the period in which the changes occur, and includes these changes, if any, with mortgage banking activities in the unaudited consolidated statements of operations. The fair value of servicing rights is subject to fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

The fair value of servicing rights is estimated by using a cash flow valuation model which calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected loan prepayment rates, discount rates, servicing costs, and other economic factors, which are determined based on current market conditions.

At September 30, 2011, servicing assets are composed of $\$ 9.7$ million ( $\$ 8.9$ million - December 31, 2010) related to residential mortgage loans and $\$ 320$ thousand ( $\$ 770$ thousand - December 31, 2010) of leasing servicing assets acquired in the FDIC-assisted acquisition on April 30, 2010.

The following table presents the changes in servicing rights measured using the fair value method for the quarters and nine-month periods ended September 30, 2011 and 2010:

|  | Quarter Ended September 30, <br> 20112010 <br> (In thousands) |  |  |  | Nine-Month Period Ended September <br> 2011 <br> 2010 <br> (In thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair value at beginning of period | \$ | 9,840 | \$ | 9,285 | \$ | 9,695 | \$ | 7,120 |
| Acquisition of leasing servicing asset from FDIC-assisted acquisition |  |  |  |  |  |  |  | 1,190 |
| Servicing from mortgage securitizations or assets transfers |  | 615 |  | 819 |  | 1,828 |  | 2,229 |
| Changes due to payments on loans |  | (225) |  | (398) |  | (705) |  | (614) |
| Changes in fair value due to changes in valuation model inputs or assumptions |  | (216) |  | (59) |  | (804) |  | (278) |
| Fair value at end of period | \$ | 10,014 | \$ | 9,647 | \$ | 10,014 | \$ | 9,647 |

The following table presents key economic assumptions ranges used in measuring the mortgage related servicing asset fair value:

|  | Quarter Ended September 30, |  | Nine-Month Period Ended September 30, |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2011 | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Constant prepayment rate | $10.56 \%-39.25 \%$ | $9.24 \%-38.76 \%$ | $7.87 \%-39.25 \%$ | $8.40 \%-38.76 \%$ |
| Discount rate | $11.00 \%-14.00 \%$ | $11.00 \%-14.00 \%$ | $11.00 \%-14.00 \%$ | $11.00 \%-14.00 \%$ |

The following table presents key economic assumptions ranges used in measuring the leasing related servicing asset fair value:

|  | Quarter Ended September 30, |  | Nine-Month Period Ended September 30, |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Discount rate | $14.33 \%-15.07 \%$ | $13.06 \%-16.27 \%$ | $13.22 \%-17.38 \%$ | $13.06 \%-20.00 \%$ |

## Table of Contents

The sensitivity of the current fair value of servicing assets to immediate 10 percent and 20 percent adverse changes in the above key assumptions were as follow:

|  | September 30, 2011 (in thousands) |  |
| :---: | :---: | :---: |
| Mortgage related servicing asset |  |  |
| Carrying value of mortgage servicing asset | \$ | 9,694 |
| Constant prepayment rate |  |  |
| Decrease in fair value due to $10 \%$ adverse change | \$ | (395) |
| Decrease in fair value due to 20\% adverse change | \$ | (763) |
| Discount rate |  |  |
| Decrease in fair value due to 10\% adverse change | \$ | (420) |
| Decrease in fair value due to 20\% adverse change | \$ | (807) |
| Leasing servicing asset |  |  |
| Carrying value of leasing servicing asset | \$ | 320 |
| Discount rate |  |  |
| Decrease in fair value due to 10\% adverse change | \$ | (3) |
| Decrease in fair value due to $20 \%$ adverse change | \$ | (6) |

These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in this table, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption.

In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments), which may magnify or offset the sensitivities.

Mortgage banking activities, a component of total banking and wealth management revenues in the unaudited consolidated statements of operations, include the changes from period to period in the fair value of the mortgage loan servicing rights, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection/realization of expected cash flows.

Servicing fee income is based on a contractual percentage of the outstanding principal and is recorded as income when earned. Servicing fees on mortgage loans totaled $\$ 806$ thousand and $\$ 627$ thousand for the quarters ended September 30, 2011 and 2010, respectively. These fees totaled $\$ 2.3$ million and $\$ 1.7$ million for the nine-month periods ended September 30, 2011 and 2010, respectively. There were no late fees and ancillary fees recorded in such periods because these fees belong to the third party with which the Group is engaged in a subservicing agreement. Servicing fees on leases amounted to $\$ 150$ thousand and $\$ 549$ thousand for the quarter and nine-month period ended September 30, 2011, respectively. Servicing fees on leases amounted to $\$ 135$ thousand and $\$ 373$ thousand for the quarter and nine-month period ended September 30, 2010, respectively.

## Table of Contents

## NOTE 7 - PREMISES AND EQUIPMENT

Premises and equipment at September 30, 2011 and December 31, 2010 are stated at cost less accumulated depreciation and amortization as follows:

|  | Useful Life (Years) | $\begin{gathered} \text { September 30, } \\ \text { 2011 } \\ \text { (In thousands) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Land |  | \$ | 2,254 | \$ | 2,328 |
| Buildings and improvements | 40 |  | 6,025 |  | 6,301 |
| Leasehold improvements | 510 |  | 20,615 |  | 20,564 |
| Furniture and fixtures | 37 |  | 10,014 |  | 10,099 |
| Information technology and other | 37 |  | 20,004 |  | 19,074 |
|  |  |  | 58,912 |  | 58,366 |
| Less: accumulated depreciation and amortization |  |  | $(36,414)$ |  | $(34,425)$ |
|  |  | \$ | 22,498 | \$ | 23,941 |

Depreciation and amortization of premises and equipment for the quarters ended September 30, 2011 and 2010, totaled $\$ 1.4$ million and $\$ 1.6$ million, respectively. For the nine-month periods ended September 30, 2011 and 2010, these expenses amounted to $\$ 4.1$ million and $\$ 4.2$ million, respectively. These are included in the unaudited consolidated statements of operations as part of occupancy and equipment expenses.

## NOTE 8 - DERIVATIVE ACTIVITIES

During the nine-month period ended September 30, 2011, losses of $\$ 8.1$ million were recognized and reflected as Derivative Activities in the unaudited consolidated statements of operations. These losses were mainly due to realized losses of $\$ 4.3$ million from terminations of forward-settlement swaps with a notional amount of $\$ 1.25$ billion, and to realized losses of $\$ 2.2$ million from terminations of options to enter into interest rate swaps that were purchased in November 2010 with a notional amount of $\$ 250$ million. These terminations allowed the Group to enter into new forward-settlement swap contracts with a notional amount of $\$ 1.2$ billion, all of which were designated as hedging instruments. In May 2011, the Group entered into forward-settlement swap contracts with a notional amount of $\$ 475$ million, all of which were also designated as hedging instruments. Prior to the acquisition of the new forward-settlement swap contracts, these derivatives were not being designated for hedge accounting. During the nine-month period ended September 30, 2010, losses of $\$ 59.8$ million were recognized and reflected as Derivative Activities in the unaudited consolidated statements of operations. These losses included realized losses of $\$ 42.0$ million due to the terminations of forward settlement swaps with a notional amount of $\$ 900.0$ million. These terminations allowed the Group to enter into new forward-settlement swap contracts with the same notional amount and maturity, and effectively reduce the interest rate of the pay-fixed side of such deals. The remaining losses mainly represent unrealized losses on new interest rate swaps.

The following table details Derivative Assets and Derivative Liabilities as reflected in the unaudited consolidated statements of financial condition at September 30, 2011 and December 31, 2010:

|  | September 30, December 31, 20112010 <br> (In thousands) |  |  |
| :---: | :---: | :---: | :---: |
| Derivative assets: |  |  |  |
| Forward settlement swaps | \$ | \$ | 11,023 |
| Options tied to Standard \& Poor s 500 Stock Market Index | 6,707 |  | 9,870 |
| Swap options |  |  | 7,422 |
|  | \$ 6,707 | \$ | 28,315 |


| Derivative liabilities: |  |  |  |
| :--- | ---: | ---: | ---: |
| Forward settlement swaps | $\$ 48,122$ | $\$$ | 64 |
| Other | 24 |  | 64 |
|  | $\mathbf{\$ 4 8 , 1 4 6}$ | $\$$ | $\mathbf{6 4}$ |

## Table of Contents

## Forward-settlement Swaps

The Group enters into the forward-settlement swaps to hedge the variability of future interest cash flows of forecasted wholesale borrowings, attributable to changes in the one-month LIBOR rate. Once the forecasted wholesale borrowings transactions occur, the interest rate swap will effectively fix the Group s interest payments on an amount of forecasted interest expense attributable to the one-month LIBOR rate corresponding to the swap notional stated rate. These forward-settlement swaps are designated as cash flow hedges for the forecasted wholesale borrowings transactions and properly documented as such, therefore, qualifying for cash flow hedge accounting. Changes in the fair value of these derivatives are recorded in accumulated other comprehensive income to the extent there is no significant ineffectiveness in the cash flow hedging relationships. Currently, the Group does not expect to reclassify any amount included in other comprehensive income related to these forward-settlement swaps to earnings in the next twelve months. There were no derivatives designated for hedge accounting at December 31, 2010.

The following table shows a summary of these swaps and their terms, at September 30, 2011:

| Notional Amount <br> (In thousands) | Fixed Rate | Trade <br> Date | Settlement <br> Date |  |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 100,000$ | $1.1275 \%$ | $03 / 18 / 11$ |  | Maturity Date |

## \$ 1,425,000

An unrealized loss of $\$ 48.1$ million was recognized in accumulated other comprehensive income related to the valuation of these swaps at September 30, 2011, and the related derivative liability is being reflected in the accompanying unaudited consolidated statements of financial condition.

## Swap Options

In May 2011, the Group sold all options to enter into interest rate swaps, not designated as cash flow hedges, with an aggregate notional amount of $\$ 250$ million, recording a loss of $\$ 2.2$ million.

## Options tied to Standard \& Poor s 500 Stock Market Index

The Group offers its customers certificates of deposit with an option tied to the performance of the Standard \& Poor s 500 stock market index ( S\&P Index ). The Group uses option agreements with major broker-dealer companies to manage its exposure to changes in this index. Under the terms of the option agreements, the Group receives the average increase in the month-end value of the index in exchange for a fixed premium. The changes in fair value of the option agreements used to manage the exposure in the stock market in the certificates of deposit are recorded in earnings. At September 30, 2011 and December 31, 2010, the purchased options used to manage the exposure to the stock market on stock indexed deposits represented an asset of $\$ 6.7$ million (notional amount of $\$ 135.1$ million) and $\$ 9.9$ million (notional amount of $\$ 149.0$ million), respectively; the options sold to customers embedded in the certificates of deposit and recorded as deposits in the unaudited consolidated

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statements of financial condition, represented a liability of $\$ 7.2$ million (notional amount of $\$ 130$ million) and $\$ 12.8$ million (notional amount of $\$ 143.4$ million), respectively.

## Table of Contents

## NOTE 9 - ACCRUED INTEREST RECEIVABLE AND OTHER ASSETS

Accrued interest receivable at September 30, 2011 and December 31, 2010 consists of the following:

|  | September 3 2011 | D | nber 31, $010$ |
| :---: | :---: | :---: | :---: |
| Loans | \$ 8,620 | \$ | 11,068 |
| Investments | 15,626 |  | 17,648 |
|  | \$ 24,246 | \$ | 28,716 |

Other assets at September 30, 2011 and December 31, 2010 consist of the following:

|  | September 30, <br> $\mathbf{2 0 1 1}$ <br> (In thousands) |  |  |
| :--- | ---: | ---: | ---: |
|  | December 31, |  |  |
| Prepaid FDIC insurance | $\$ 12,882$ | $\$$ | 16,796 |
| Servicing assets | 10,014 | 9,695 |  |
| Other prepaid expenses | 10,477 | 7,858 |  |
| Goodwill | 2,701 | 2,701 |  |
| Mortgage tax credits | 2,605 | 3,432 |  |
| Other repossessed assets (covered by FDIC shared-loss agreements) | 1,824 | 2,350 |  |
| Debt issuance costs | 1,375 | 2,299 |  |
| Core deposit intangible | 1,221 | 1,328 |  |
| Investment in Statutory Trust | 1,086 | 1,086 |  |
| Accounts receivable and other assets | 14,154 | 15,816 |  |
|  |  |  |  |

On November 12, 2009, the FDIC adopted a final rule requiring insured depository institutions to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009, and for all of 2010, 2011, and 2012, on December 31, 2009, along with each institution s risk-based deposit insurance assessment for the third quarter of 2009. The prepayment balance of the assessment covering fiscal years 2010, 2011 and 2012 amounted to $\$ 12.9$ million and $\$ 16.8$ million at September 30, 2011 and December 31, 2010, respectively.

Other prepaid expenses amounting to $\$ 10.5$ million and $\$ 7.9$ million at September 30, 2011 and December 31, 2010, respectively, include prepaid municipal, property and income taxes aggregating to $\$ 6.6$ million and $\$ 4.5$ million, respectively.

In December 2007, the Commonwealth of Puerto Rico established mortgage loan tax credits for financial institutions that provided financing for the acquisition of new homes. Under an agreement reached during the second quarter of 2011 with the Puerto Rico Treasury Department, the Group may use half of these credits to reduce taxable income in taxable year 2011, and the remaining half of the credits in taxable year 2012. At September 30, 2011 and December 31, 2010, tax credits for the Group amounted to $\$ 2.6$ million and $\$ 3.4$ million, respectively.

In March 2009, the Group s banking subsidiary issued $\$ 105$ million in notes guaranteed under the FDIC Temporary Liquidity Guarantee Program. Shortly after issuance of the notes, the Group paid $\$ 3.2$ million (equivalent to an annual fee of 100 basis points) to the FDIC to maintain the FDIC guarantee coverage until the maturity of the notes. These costs have been deferred and are being amortized over the term of the notes. At September 30, 2011 and December 31, 2010, this deferred issue cost was $\$ 1.4$ million and $\$ 2.3$ million, respectively.

Other repossessed assets amounting to $\$ 1.8$ million and $\$ 2.4$ million at September 30, 2011 and December 31, 2010, respectively, represent covered assets under the FDIC shared-loss agreements and are related to the Eurobank leasing portfolio acquired under the FDIC-assisted acquisition.

## Table of Contents

## NOTE 10 - DEPOSITS AND RELATED INTEREST

Total deposits as of September 30, 2011 and December 31, 2010 consist of the following:


At September 30, 2011 and December 31, 2010, the weighted average interest rate of the Group s deposits was $1.91 \%$ and $2.12 \%$, respectively, inclusive of non-interest bearing deposits of $\$ 181.7$ million and $\$ 170.7$ million, respectively. Interest expense for the quarters and nine-month periods ended September 30, 2011 and 2010 is set forth below:

|  | Quarter Ended September 30 20112010 |  |  |  | Nine-Month Period Ended September 30 20112010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  | (In thousands) |  |  |  |
| Demand and savings deposits | \$ | 3,979 | \$ | 4,586 | \$ | 12,488 | \$ | 13,047 |
| Certificates of deposit |  | 7,579 |  | 8,094 |  | 22,872 |  | 22,827 |
|  | \$ | 11,558 | \$ | 12,680 | \$ | 35,360 | \$ | 35,874 |

At September 30, 2011 and December 31, 2010, time deposits in denominations of $\$ 100$ thousand or higher, excluding unamortized discounts, amounted to $\$ 456.4$ million and $\$ 590.0$ million, including public fund deposits from various Puerto Rico government agencies of $\$ 65.2$ million and $\$ 65.3$ million at a weighted average rate of $0.05 \%$ in both periods, which were collateralized with investment securities with fair value of $\$ 74.7$ million and $\$ 73.4$ million, respectively.

Excluding equity indexed options in the amount of $\$ 7.2$ million, which are used by the Group to manage its exposure to the Standard \& Poor s 500 stock market index, and also excluding accrued interest of $\$ 5.1$ million and unamortized deposit discounts in the amount of $\$ 6.6$ million, the scheduled maturities of certificates of deposit at September 30, 2011 are as follows:

## Table of Contents

|  | (In thousands) |
| :--- | ---: | ---: |
| Within one year: | $\$ 223,478$ |
| Three (3) months or less | 398,375 |
| Over 3 months through 1 year |  |
|  | 621,853 |
| Over 1 through 2 years | 293,339 |
| Over 2 through 3 years | 117,083 |
| Over 3 through 4 years | 23,261 |
| Over 4 through 5 years | 81,026 |

## \$ 1,136,562

The aggregate amount of overdraft in demand deposit accounts that were reclassified to loans amounted to $\$ 2.9$ million as of September 30, 2011 ( $\$ 7.6$ million December 31, 2010).

## NOTE 11 - BORROWINGS

## Short Term Borrowings

At September 30, 2011, short term borrowings amounted to $\$ 46.6$ million (December 31, $2010 \quad \$ 42.5$ million) which mainly consist of deposits of the Puerto Rico Cash \& Money Market Fund with a weighted average rate of $0.78 \%$ (December 31, $2010 \quad 0.60 \%$ ), which were collateralized with investment securities with fair value of $\$ 52.1$ million (December 31, $2010 \quad \$ 47.5$ million).

## Securities Sold under Agreements to Repurchase

At September 30, 2011, securities underlying agreements to repurchase were delivered to, and are being held by, the counterparties with whom the repurchase agreements were transacted. The counterparties have agreed to resell to the Group the same or similar securities at the maturity of the agreements.

At September 30, 2011 and December 31, 2010, securities sold under agreements to repurchase (classified by counterparty), excluding accrued interest in the amount of $\$ 6.3$ million and $\$ 6.8$ million, respectively, were as follows:

|  | September 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Borrowing Balance (In | Fair Value of Underlying Collateral sands) | Borrowing Balance (In th | Fair Value of Underlying Collateral ands) |
| Citigroup Global Markets Inc. | \$ 1,500,000 | \$ 1,614,475 | \$ 1,600,000 | \$ 1,752,619 |
| Credit Suisse Securities (USA) LLC | 1,250,000 | 1,337,681 | 1,250,000 | 1,325,392 |
| UBS Financial Services Inc. | 500,000 | 624,990 | 500,000 | 605,706 |
| JP Morgan Chase Bank NA | 100,000 | 120,791 | 100,000 | 119,997 |
| Total | \$ 3,350,000 | \$ 3,697,937 | \$ 3,450,000 | \$ 3,803,714 |

## Table of Contents

The original terms of the Group s structured repurchase agreements range between three and ten years, and except for the $\$ 300$ million repurchase agreement that settled on March 28, 2011 with a weighted average coupon of $2.86 \%$ and maturity of September 28, 2014 (as described below), the counterparties have the right to exercise put options at par on a quarterly basis before their contractual maturity from one to three years after the agreements settlement dates. The following table shows a summary of these agreements and their terms, excluding accrued interest in the amount of $\$ 6.3$ million, at September 30, 2011:

| Year of Maturity | Borrowing Balance (In thousands) | Weighted-Average Coupon | Settlement Date | Maturity Date | Next Put Date |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $2011 \sim$ |  |  |  |  |  |
|  | 100,000 | 4.17\% | 12/28/2006 | 12/28/2011 | 12/28/2011 |
|  | 50,000 | 4.13\% | 12/28/2006 | 12/28/2011 | 12/28/2011 |
|  | 100,000 | 4.29\% | 12/28/2006 | 12/28/2011 | 12/28/2011 |
|  | 350,000 | 4.25\% | 12/28/2006 | 12/28/2011 | 12/28/2011 |
|  | 600,000 |  |  |  |  |
| 2012 |  |  |  |  |  |
|  | 350,000 | 4.26\% | 5/9/2007 | 5/9/2012 | 11/9/2011 |
|  | 100,000 | 4.50\% | 8/14/2007 | 8/14/2012 | 11/16/2011 |
|  | 150,000 | 4.31\% | 3/6/2007 | 12/6/2012 | 12/6/2011 |
|  | 600,000 |  |  |  |  |


|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2014 |  |  |  |  |  |


|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2017 |  |  |  |  |  |
|  | 500,000 | $4.67 \%$ | $3 / 2 / 2007$ | $3 / 2 / 2017$ | $12 / 2 / 2011$ |
|  | 250,000 | $0.25 \%$ | $3 / 2 / 2007$ | $3 / 2 / 2017$ | $12 / 2 / 2011$ |
|  | 100,000 | $0.00 \%$ | $6 / 6 / 2007$ | $3 / 6 / 2017$ | $12 / 6 / 2011$ |
|  | 900,000 | $0.00 \%$ | $3 / 6 / 2007$ | $6 / 6 / 2017$ | $12 / 6 / 2011$ |
|  | $1,750,000$ |  |  |  |  |
|  |  |  |  |  |  |

None of the structured repurchase agreements referred to above with put dates up to the date of this filing were put by the counterparties at their corresponding put dates. Such repurchase agreements include $\$ 1.25$ billion, which reset at each put date at a formula which is based on the three-month LIBOR rate less fifteen times the difference between the ten-year SWAP rate and the two-year SWAP rate, with a minimum of $0.00 \%$ on $\$ 1.0$ billion and $0.25 \%$ on $\$ 250$ million, and a maximum of $10.6 \%$. These repurchase agreements bear the respective minimum rates of $0.0 \%$ and $0.25 \%$ to at least their next put dates scheduled for December 2011.

## Advances from the Federal Home Loan Bank

Advances are received from the FHLB under an agreement whereby the Group is required to maintain a minimum amount of qualifying collateral with a fair value of at least $110 \%$ of the outstanding advances. At September 30, 2011, these advances were secured by mortgage and commercial loans amounting to $\$ 565.8$ million and $\$ 34.2$ million, respectively. Also, at September 30, 2011, the Group had an additional

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borrowing capacity with the FHLB of $\$ 153.4$ million. At September 30, 2011, the weighted average remaining maturity of FHLB s advances was 14.2 months (December 31, $2010 \quad 23.15$ months).

## Table of Contents

In 2007, the Group restructured most of its FHLB advances portfolio into longer-term, structured advances. The original terms of these advances range between five and seven years, and the FHLB has the right to exercise put options at par on a quarterly basis before the contractual maturity of the advances from nine months to one year after the advances settlement dates. The following table shows a summary of these advances and their terms, excluding accrued interest in the amount of $\$ 1.8$ million, at September 30, 2011:

| Year of Maturity | Borrowing Balance <br> (In thousands) | Weighted-Average <br> Coupon | Settlement Date | Maturity Date | Next Put Date |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 2012 | $\$$ | 25,000 | $4.37 \%$ | $5 / 4 / 2007$ | $5 / 4 / 2012$ | $11 / 4 / 2011$ |
|  | 25,000 | $4.57 \%$ | $7 / 24 / 2007$ | $7 / 24 / 2012$ | $10 / 24 / 2011$ |  |
|  | 25,000 | $4.26 \%$ | $7 / 30 / 2007$ | $7 / 30 / 2012$ | $10 / 30 / 2011$ |  |
|  | 50,000 | $4.33 \%$ | $8 / 10 / 2007$ | $8 / 10 / 2012$ | $11 / 11 / 2011$ |  |
|  | 100,000 | $4.09 \%$ | $8 / 16 / 2007$ | $8 / 16 / 2012$ | $11 / 16 / 2011$ |  |



None of the structured advances from the FHLB referred to above with put dates up to the date of this filing were put by the FHLB at their corresponding put dates.

## Subordinated Capital Notes

Subordinated capital notes amounted to $\$ 36.1$ million at September 30, 2011 and December 31, 2010.

In August 2003, the Statutory Trust II, a special purpose entity of the Group, was formed for the purpose of issuing trust redeemable preferred securities. In September 2003, $\$ 35.0$ million of trust redeemable preferred securities were issued by the Statutory Trust II as part of pooled underwriting transactions. Pooled underwriting involves participating with other bank holding companies in issuing the securities through a special purpose pooling vehicle created by the underwriters.

The proceeds from this issuance were used by the Statutory Trust II to purchase a like amount of floating rate junior subordinated deferrable interest debentures ( subordinated capital note ) issued by the Group. The subordinated capital note has a par value of $\$ 36.1$ million, bears interest based on 3-month LIBOR plus 295 basis points ( $3.30 \%$ at September 30, 2011; 3.25\% at December 31, 2010), payable quarterly, and matures on September 17, 2033. The subordinated capital note purchased by the Statutory Trust II may be called at par after five years and quarterly thereafter (next call date December 2011). The trust redeemable preferred securities have the same maturity and call provisions as the subordinated capital notes. The subordinated deferrable interest debentures issued by the Group are accounted for as a liability denominated as subordinated capital notes on the unaudited consolidated statements of financial condition.

The subordinated capital notes are treated as Tier 1 capital for regulatory purposes. Under Federal Reserve Board rules, restricted core capital elements, which are qualifying trust preferred securities, qualifying cumulative perpetual preferred stock (and related surplus) and certain minority interests in consolidated subsidiaries, are limited in the aggregate to no more than $25 \%$ of a bank holding company s core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. However, under the Dodd-Frank Act, bank holding companies are prohibited from including in their Tier 1 capital hybrid debt and equity securities, including trust preferred securities, issued on or after May 19, 2010. Any such instruments issued before May 19, 2010 by a bank holding company, such as the Group, with total consolidated assets of less than $\$ 15$ billion as of December 31, 2009, may continue to be included as Tier 1 capital. Therefore, the Group is permitted to continue to include its existing trust preferred securities as Tier 1 capital.

## Table of Contents

## FDIC-Guaranteed Term Notes Temporary Liquidity Guarantee Program

In March 2009, the Group s banking subsidiary issued $\$ 105$ million in notes guaranteed under the FDIC Temporary Liquidity Guarantee Program. These notes are due on March 16, 2012, bear interest at a $2.75 \%$ fixed rate, and are backed by the full faith and credit of the United States. Interest on the notes is payable on the 16th of each March and September, beginning September 16, 2009. Shortly after issuance of the notes, the Group paid $\$ 3.2$ million (equivalent to an annual fee of 100 basis points) to the FDIC to maintain the FDIC guarantee coverage until the maturity of the notes. This cost has been deferred and is being amortized over the term of the notes.

## NOTE 12 - INCOME TAXES

On January 31, 2011, the Governor of Puerto Rico signed into law the 2011 Code. As such, the 1994 Code would be gradually repealed by the 2011 Code as its provisions started to take effect, with some exceptions, as of January 1, 2011. For corporate taxpayers, the 2011 Code retains the $20 \%$ regular income tax rate but establishes significantly lower surtax rates. The 2011 Code provides a surtax rate from $5 \%$ to $10 \%$ for years starting after December 31, 2010, but before January 1, 2014. That surtax rate may be reduced to 5\% after December 31, 2013, if certain economic and budgetary control tests are met by the Government of Puerto Rico. If such economic tests are not met, the reduction of the surtax rate will be postponed until the year when such economic tests are met. In the case of a controlled group of corporations the determination of which surtax rate applies will be made by adding the net taxable income of each of the entities members of the controlled group reduced by the surtax deduction. The 2011 Code also provides a surtax deduction of $\$ 750,000$. In the case of controlled group of corporations, the surtax deduction may be distributed among the members of the controlled group. The alternative minimum tax ( AMT ) is $20 \%$. The 2011 Code eliminates the $5 \%$ additional surtax which was established by Act No. 7 of March 9, 2009, and the $5 \%$ recapture of the benefit of the income tax tables except for income earned by international banking entities, which was fully exempt and is subject to a $5 \%$ income tax for the years beginning after December 31, 2008 and ending before January 1, 2012. Under the 2011 Code, a corporate taxpayer has an irrevocable one-time election to defer the application of the 2011 Code for five years. This election must be made with the filing of the 2011 income tax return and, once made, is irrevocable for the taxable year when the election is made and for each of the next four taxable years. Under the 2011 Code, all companies are treated as separate taxable entities and are not entitled to file consolidated returns. The Group and its subsidiaries are subject to Puerto Rico regular income tax or AMT on income earned from all sources. The AMT is payable if it exceeds regular income tax. The excess of AMT over regular income tax paid in any one year may be used to offset regular income tax in future years, subject to certain limitations. In the first quarter of 2011, Oriental reduced by approximately $\$ 5.4$ million its deferred tax asset, and accordingly increased its income tax expense, as a result of the 2011 Code.

The Group classifies unrecognized tax benefits in income taxes payable. These gross unrecognized tax benefits would affect the effective tax rate if realized. The balance of unrecognized tax benefits at September 30, 2011 was $\$ 1.4$ million (December 31, 2010-\$6.3 million). The variance is attributed to various contingencies settled with the Puerto Rico Treasury Department on June 30, 2011 in which the Group paid $\$ 2.0$ million, approximately $\$ 3.0$ million less than what the Group had accrued for this purpose. Following such settlements, only the 2010 tax period remains subject to examination by the Puerto Rico Treasury Department. It is the Group s policy to include interest and penalties related to unrecognized tax benefits within the provision for taxes on the unaudited consolidated statements of operations. The Group had accrued $\$ 653$ thousand at September 30, 2011 (December 31, 2010-\$1.5 million) for the payment of interest and penalties relating to unrecognized tax benefits.

## NOTE 13-STOCKHOLDERS EQUITY

## Preferred Stock

On May 28, 1999, the Group issued $1,340,000$ shares of $7.125 \%$ Noncumulative Monthly Income Preferred Stock, Series A, at $\$ 25$ per share. Proceeds from issuance of the Series A Preferred Stock, were $\$ 32.4$ million, net of $\$ 1.1$ million of issuance costs. The Series A Preferred Stock has the following characteristics: (1) annual dividends of $\$ 1.78$ per share, payable monthly, if declared by the Board of Directors; missed dividends are not cumulative, (2) redeemable at the Group s option beginning on May 30, 2004, (3) no mandatory redemption or stated maturity date and (4) liquidation value of $\$ 25$ per share.

On September 30, 2003, the Group issued 1,380,000 shares of $7.0 \%$ Noncumulative Monthly Income Preferred Stock, Series B, at $\$ 25$ per share. Proceeds from issuance of the Series B Preferred Stock, were $\$ 33.1$ million, net of $\$ 1.4$ million of issuance costs and expenses. The Series B Preferred Stock has the following characteristics: (1) annual dividends of $\$ 1.75$ per share, payable monthly, if declared by the Board of Directors; missed dividends are not cumulative, (2) redeemable at the Group s option beginning on October 31, 2008, (3) no mandatory redemption or stated maturity date, and (4) liquidation value of $\$ 25$ per share.

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At the annual meeting of shareholders held on April 30, 2010, the shareholders approved an increase of the number of authorized shares of preferred stock, par value $\$ 1.00$ per share, from $5,000,000$ to $10,000,000$.

## Table of Contents

On April 30, 2010, the Group issued 200,000 shares of Mandatorily Convertible Non-Cumulative Non-Voting Perpetual Preferred Stock, Series C (the Series C Preferred Stock ), through a private placement. The Series C Preferred Stock had a liquidation preference of $\$ 1,000$ per share and was converted to common stock on July 8, 2010 at a conversion price of $\$ 15.015$ per share. The offering resulted in net proceeds of $\$ 189.4$ million after deducting offering costs. On May 13, 2010, the Group made a capital contribution of $\$ 179.0$ million to its banking subsidiary.

The difference between the conversion price of $\$ 15.015$ per share and the market price of the common stock on April 30, $2010(\$ 16.72)$ was considered a contingent beneficial conversion feature on June 30, 2010, when the conversion was approved by the majority of the shareholders. Such feature amounted to $\$ 22.7$ million at June 30, 2010 and was recorded as a deemed dividend on preferred stock upon conversion to common stock.

## Common Stock

On March 19, 2010, the Group completed the public offering of $8,740,000$ shares of its common stock. The offering resulted in net proceeds of $\$ 94.6$ million after deducting offering costs. On March 25, 2010, the Group made a capital contribution of $\$ 93.0$ million to its banking subsidiary.

At the annual meeting of shareholders held on April 30, 2010, the shareholders approved an increase of the number of authorized shares of common stock, par value $\$ 1.00$ per share, from $40,000,000$ to $100,000,000$.

At a special meeting of shareholders of the Group held on June 30, 2010, the majority of the shareholders approved the issuance of $13,320,000$ shares of the Group s common stock upon the conversion of the Series C Preferred Stock, which was converted on July 8, 2010 at a conversion price of $\$ 15.015$ per share.

## Treasury Stock

On February 3, 2011, the Group announced that its Board of Directors had approved a stock repurchase program pursuant to which the Group was authorized to purchase in the open market up to $\$ 30$ million of its outstanding shares of common stock. On June 29, 2011, the Group announced the completion of this $\$ 30$ million stock repurchase program and the approval by the Board of Directors of a new program to purchase an additional $\$ 70$ million of common stock in the open market.

Any shares of common stock repurchased are held by the Group as treasury shares. The Group records treasury stock purchases under the cost method whereby the entire cost of the acquired stock is recorded as treasury stock. Under the $\$ 30$ million program, initiated in February 2011, the Group purchased a total of $2,406,303$ shares at an average price of $\$ 12.10$ per share. Up to September 30, 2011 there were no purchases under the new $\$ 70$ million stock repurchase program. After September 30, 2011, the Group purchased approximately 1,199,000 shares under this program for a total of $\$ 12.3$ million at the date of this report, at an average price of $\$ 10.29$ per share. These subsequent purchases will reduce the fourth quarter share count.

## Table of Contents

The activity in connection with common shares held in treasury by the Group for the nine-month periods ended September 30, 2011 and 2010 is set forth below:

|  | Nine-Month Period Ended September 30 2011 <br> 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Shares | Dollar Amount (In tho | Shares ands) | Dollar Amount |
| Beginning of period | 1,459 | \$ 16,732 | 1,504 | \$ 17,142 |
| Common shares used for exercise of restricted stock units | (51) | (561) |  |  |
| Common shares repurchased as part of the stock repurchase program | 2,406 | 29,242 |  |  |
| Common shares used to match defined contribution plan, net | (21) | (37) | (14) | (26) |
| End of period | 3,793 | \$45,376 | 1,490 | \$ 17,116 |

## Regulatory Capital Requirements

The Group (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Group s and the Bank sfinancial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Group and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. This has changed under the Dodd-Frank Act, which requires federal banking regulators to establish minimum leverage and risk-based capital requirements, on a consolidated basis, for insured institutions, depository institutions, depository institution holding companies, and non-bank financial companies supervised by the Federal Reserve Board. The minimum leverage and risk-based capital requirements are to be determined based on the minimum ratios established for insured depository institutions under prompt corrective action regulations.

Quantitative measures established by regulation to ensure capital adequacy require the Group and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined in the regulations) and of Tier 1 capital to average assets (as defined in the regulations). As of September 30, 2011 and December 31, 2010, the Group and the Bank met all capital adequacy requirements to which they are subject.

## Table of Contents

As of September 30, 2011 and December 31, 2010, the FDIC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables. The Group s and the Bank s actual capital amounts and ratios as of September 30, 2011 and December 31, 2010 are as follows:
$\left.\left.\begin{array}{llllll} & & & & \begin{array}{c}\text { Minimum Capital } \\ \text { Requirement } \\ \text { Ratio }\end{array} \\ \text { Amount }\end{array}\right] \begin{array}{c}\text { Actual } \\ \text { Ratio } \\ \text { (Dollars in thousands) }\end{array}\right]$
$\left.\begin{array}{llllllll} & & & \begin{array}{c}\text { Minimum to be Well } \\ \text { Capitalized Under Prompt }\end{array} \\ \text { Corrective Action } \\ \text { Provisions }\end{array}\right\}$

The Group s ability to pay dividends to its shareholders and other activities can be restricted if its capital falls below levels established by the Federal Reserve Board s guidelines. In addition, any bank holding company whose capital falls below levels specified in the guidelines can be required to implement a plan to increase capital.

## Equity-Based Compensation Plan

The Omnibus Plan provides for equity-based compensation incentives through the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and dividend equivalents, as well as equity-based performance awards. The Omnibus Plan replaced and superseded the Stock Option Plans. All outstanding stock options under the Stock Option Plans continue in full force and effect, subject to their original terms.

## Table of Contents

The activity in outstanding options for the nine-month periods ended September 30, 2011 and 2010 is set forth below:

|  | Nine-Month Period Ended September 30, 2011 <br> 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number <br> Of <br> Options | Weighted <br> Average <br> Exercise Price |  | Number <br> Of <br> Options | Weighted <br> Average <br> Exercise <br> Price |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Beginning of period | 765,989 |  | 15.25 | 514,376 |  | \$ 16.86 |
| Options granted | 85,000 |  | 11.90 | 162,700 |  | 11.98 |
| Options exercised | (550) |  | 9.19 | $(8,337)$ |  | 8.60 |
| Options forfeited | $(33,142)$ |  | 14.82 | $(3,000)$ |  | 22.21 |
| End of period | 817,297 | \$ | 14.92 | 665,739 |  | \$ 15.75 |

The following table summarizes the range of exercise prices and the weighted average remaining contractual life of the options outstanding at September 30, 2011:

| (enge of Exercis Prices | Outstanding |  |  |  | Exercisable |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Options | Weighted <br> Average <br> Exercise <br> Price |  | Weighted Average Contract Life Remaining (Years) | Number of Options | Weighted Average Exercise Price |  |
| \$ 5.63 to \$ 8.45 | 14,285 | \$ | 8.28 | 7.6 | 3,343 | \$ | 8.28 |
| 8.46 to 11.27 | 2,000 |  | 10.29 | 5.9 | 1,000 |  | 10.29 |
| 11.28 to 14.09 | 571,527 |  | 12.16 | 6.9 | 189,002 |  | 12.40 |
| 14.10 to 16.90 | 62,035 |  | 15.60 | 2.9 | 62,035 |  | 15.60 |
| 19.72 to 22.54 | 25,050 |  | 20.68 | 3.4 | 20,800 |  | 20.44 |
| 22.55 to 25.35 | 83,350 |  | 23.99 | 2.5 | 83,350 |  | 23.99 |
| 25.36 to 28.17 | 59,050 |  | 27.46 | 3.1 | 59,050 |  | 27.46 |
|  | 817,297 | \$ | 14.92 | 5.8 | 418,580 | \$ | 17.67 |
| Aggregate Intrinsic Value | \$ 19,857 |  |  |  | \$ 4,647 |  |  |

The average fair value of each option granted during the nine-month period ended September 30, 2011 was $\$ 6.48$. The average fair value of each option granted was estimated at the date of the grant using the Black-Scholes option pricing model. The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options that have no restrictions and are fully transferable and negotiable in a free trading market. Black-Scholes does not consider the employment, transfer or vesting restrictions that are inherent in the Group s stock options. Use of an option valuation model, as required by GAAP, includes highly subjective assumptions based on long-term predictions, including the expected stock price volatility and average life of each option grant.

## Table of Contents

The following assumptions were used in estimating the fair value of the options granted during the nine-month periods ended September 30, 2011 and 2010:

|  | Nine-Month Period Ended September 30, <br> 2011 | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: |
| Weighted Average Assumptions: | $1.62 \%$ | $1.39 \%$ |
| Dividend yield | $58.99 \%$ | $60.30 \%$ |
| Expected volatility | $3.11 \%$ | $3.44 \%$ |
| Risk-free interest rate | 8.0 | 8.0 |

The following table summarizes the restricted units activity under the Omnibus Plan for the nine-month periods ended September 30, 2011 and 2010:

|  | Nine-Month Period Ended  <br> September 30, 2011  <br>  Weighted <br>  Average <br> Restricted Grant Date <br> Units Fair Value |  |  | Nine-Month Period Ended  <br> September 30, 2010  <br>  Weighted <br>  Average <br> Restricted Grant Date <br> Units Fair Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning of period | 243,525 | \$ | 13.43 | 147,625 | \$ | 14.64 |
| Restricted units granted | 39,500 |  | 11.88 | 53,500 |  | 10.40 |
| Restricted units lapsed | $(51,116)$ |  | 20.44 |  |  |  |
| Restricted units forfeited | $(14,620)$ |  | 12.21 | (400) |  | 21.86 |
| End of period | 217,289 | \$ | 11.67 | 200,725 | \$ | 13.76 |

## Legal Surplus

The Banking Act requires that a minimum of $10 \%$ of the Bank s net income for the year be transferred to a reserve fund until such fund (legal surplus) equals the total paid in capital on common and preferred stock. At September 30, 2011, legal surplus amounted to $\$ 51.3$ million (December 31, $2010 \$ 46.3$ million). The amount transferred to the legal surplus account is not available for the payment of dividends to shareholders. It is the Federal Reserve Board s policy that a bank holding company should not maintain a level of cash dividends to its shareholders that places undue pressure on the capital of the bank subsidiaries or that can be funded only through additional borrowings or other arrangements that may undermine the bank holding company $s$ ability to serve as a source of strength.

## Table of Contents

## Earnings per Common Share

The calculation of earnings per common share for the quarters and nine-month periods ended September 30, 2011 and 2010 is as follows:

|  | Quarter Ende 2011 | eptember 30, Nine-Month Period End <br> 20102011 <br> (In thousands, except per share data) |  |  |  | $\begin{aligned} & \text { eptember 30, } \\ & 2010 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) | \$ 16,788 | \$ (7,821) | \$ | 46,336 | \$ | 4,760 |
| Less: Dividends on preferred stock | $(1,201)$ | $(1,200)$ |  | $(3,602)$ |  | $(4,134)$ |
| Less: Deemed dividend on preferred stock beneficial conversion feature |  | $(22,711)$ |  |  |  | $(22,711)$ |
| Income available (loss) to common shareholders | \$ 15,587 | \$ (31,732) | \$ | 42,734 | \$ | $(22,085)$ |
| Average common shares outstanding and equivalents | 44,105 | 42,288 |  | 45,141 |  | 33,645 |
| Earnings per common share - basic | 0.35 | (0.75) |  | 0.95 |  | (0.66) |
| Earnings per common share - diluted | \$ 0.35 | \$ (0.75) | \$ | 0.95 | \$ | (0.66) |

For the quarter and nine-month period ended September 30, 2011, weighted-average stock options with an anti-dilutive effect on earnings per share not included in the calculation amounted to 572,284 and 558,193 , respectively, compared to 312,700 and 420,200 for the same periods in 2010. The conversion of the Group s mandatorily convertible non-cumulative non-voting perpetual preferred stock, Series C, into shares of the Group s common stock during the nine-month period ended September 30, 2010, resulted in a non-cash beneficial conversion feature of $\$ 22.7$ million, representing the intrinsic value between the conversion rate of $\$ 15.015$ and the common stock closing price of $\$ 16.72$ on April 30, 2010, the date the preferred shares were offered. Upon conversion, the beneficial conversion feature was recorded as a deemed dividend to the preferred stockholders reducing retained earnings, with a corresponding offset to surplus (paid in capital), and thus did not affect total stockholders equity or the book value of the common stock. However, the deemed dividend increased the net loss applicable to common stock and affected the calculation of basic and diluted EPS for the quarter and nine-month period ended September 30, 2010. Moreover, in computing diluted EPS, dilutive convertible securities that remained outstanding for the period prior to actual conversion were not included as average potential common shares because the effect would have been antidilutive. In computing both basic and diluted EPS, the common shares issued upon actual conversion were included in the weighted average calculation of common shares after the date of conversion.

## Accumulated Other Comprehensive Income

Accumulated other comprehensive income, net of income tax, as of September 30, 2011 and December 31, 2010, consisted of:

|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ | nd | $\begin{aligned} & \text { nber 31, } \\ & 010 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Unrealized gain on securities available-for-sale which are not other-than-temporarily impaired | \$ 73,090 | \$ | 39,094 |
| Unrealized loss on cash flow hedges | $(48,122)$ |  |  |
| Income tax effect | (249) |  | $(2,107)$ |
|  | \$ 24,719 | \$ | 36,987 |

## Table of Contents

## NOTE 14 - FAIR VALUE

As discussed in Note 1, the Group follows the fair value measurement framework under GAAP.

## Fair Value Measurement

The fair value measurement framework defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This framework also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

## Money market investments

The fair value of money market investments is based on the carrying amounts reflected in the unaudited consolidated statements of financial condition as these are reasonable estimates of fair value given the short-term nature of the instruments.

## Securities purchased under agreements to resell

The fair value of securities purchased under agreements to resell is based on the carrying amounts reflected in the unaudited consolidated statements of financial condition as these are reasonable estimates of fair value given the short-term nature of the instruments.

## Investment securities

The fair value of investment securities is based on quoted market prices, when available, or market prices provided by recognized broker-dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use both observable and unobservable inputs depending on the market activity of the instrument. Structured credit investments are classified as Level 3. The estimated fair values of the structured credit investments are determined by using a third party cash flow valuation model to calculate the present value of projected future cash flows. The assumptions, which are highly uncertain and require a high degree of judgment, include primarily market discount rates, current spreads, duration, leverage, default, home price depreciation, and loss rates. The assumptions used are drawn from a wide array of data sources, including the performance of the collateral underlying each deal. The external-based valuation, which is obtained at least on a quarterly basis, is analyzed and its assumptions are evaluated and incorporated in either an internal-based valuation model when deemed necessary or compared to counterparties prices, and agreed by management.

## Derivative instruments

The fair value of the forward-starting interest rate swaps is largely a function of the financial market $s$ expectations regarding the future direction of interest rates. Accordingly, current market values are not necessarily indicative of the future impact of derivative instruments on earnings. This will depend, for the most part, on the shape of the yield curve, the level of interest rates, as well as the expectations for rates in the future. The fair value of most of these derivative instruments is based on observable market parameters, which include discounting the instruments cash flows using the U.S. dollar LIBOR-based discount rates, and also applying yield curves that account for the industry sector and the credit rating of the counterparty and/or the Group.

Certain other derivative instruments with limited market activity are valued using externally developed models that consider unobservable market parameters. Based on their valuation methodology, derivative instruments are classified as Level 3. The Group offers its customers certificates of deposit with an option tied to the performance of the S\&P Index and uses equity indexed option agreements with major broker-dealer companies to manage its exposure to changes in this index. Their fair value is obtained through the use of an external based valuation that was thoroughly evaluated and adopted by management as its measurement tool for these options. The payoff of these options is linked to the average value of the S\&P Index on a specific set of dates during the life of the option. The methodology uses an average rate option or a cash-settled option whose payoff is based on the difference between the expected average value of the $S \& P$ Index during the remaining life of the option and the strike price at inception. The assumptions, which are uncertain and require a degree of judgment, include primarily S\&P Index volatility, forward interest rate projections, estimated index dividend payout, and leverage.

## Table of Contents

## Servicing assets

Servicing assets do not trade in an active market with readily observable prices. Servicing assets are priced using a discounted cash flow model. The valuation model considers servicing fees, portfolio characteristics, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Due to the unobservable nature of certain valuation inputs, the servicing rights are classified as Level 3.

## Loans receivable considered impaired that are collateral dependent

The impairment is measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC 310-10-35. Currently, the associated loans considered impaired are classified as Level 3.

## Foreclosed real estate

Foreclosed real estate includes real estate properties securing residential mortgage and commercial loans. The fair value of foreclosed real estate may be determined using an external appraisal, broker price option or an internal valuation. These foreclosed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.

Assets and liabilities measured at fair value on a recurring basis, including financial liabilities for which the Group has elected the fair value option, are summarized below:


|  | December 31, 2010 <br> Fair Value Measurements |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Investment securities available-for-sale | \$ | \$ 3,658,371 | \$ 41,693 | \$ 3,700,064 |
| Money market investments | 111,728 |  |  | 111,728 |
| Derivative assets |  | 18,445 | 9,870 | 28,315 |
| Derivative liabilities |  | (64) | $(12,830)$ | $(12,894)$ |
| Servicing assets |  |  | 9,695 | 9,695 |
|  | \$ 111,728 | \$ 3,676,752 | \$ 48,428 | \$ 3,836,908 |

## Table of Contents

The table below presents a reconciliation for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the quarters ended September 30, 2011 and 2010:

| Level 3 Instruments Only | Investmen$\text { CDO } \mathrm{s}$ | securities a CLO s | Total Fair Value Measuremen (Quarter Ended September 30, ailable-for-sale Obligations of Puerto Rico Derivative $\begin{array}{ll}\text { Government } & \text { asset (S\&P } \\ \text { and political } & \text { Purchased }\end{array}$ $\begin{array}{lc}\text { and political } & \text { Purchased } \\ \text { subdivisions } & \text { Options) }\end{array}$ (In thousands) |  |  |  | Derivative liability (S\&P Embedded Options) |  | Servicing assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period |  | \$ 28,229 |  | 10,068 |  | 11,925 | \$ | $(12,877)$ | \$ | 9,840 |
| Gains (losses) included in earnings |  |  |  |  |  | $(5,272)$ |  | 4,459 |  |  |
| Changes in fair value of investment securities available for sale included in other comprehensive income | $(1,951)$ | $(2,965)$ |  | 10 |  |  |  |  |  |  |
| New instruments acquired or recorded from securitizations |  |  |  |  |  | 54 |  | 1,183 |  | 615 |
| Principal repayments, sales, and amortization |  | 179 |  | (1) |  |  |  |  |  | (225) |
| Changes in fair value of servicing assets |  |  |  |  |  |  |  |  |  | (216) |
| Balance at end of period | \$ 15,533 | \$ 25,443 | \$ | 10,077 | \$ | 6,707 | \$ | $(7,235)$ |  | 10,014 |

Total Fair Value Measurements
(Quarter Ended September 30, 2010)
Investment securities available-for-sale

| Investment securities available-for-sale |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Level 3 Instruments Only | CDO s | CLO s |  | n-Agency CMOs (In th | $\begin{gathered} \text { Dr } \\ \text { asse } \\ \text { Pur } \\ \text { Op } \\ \text { usan } \end{gathered}$ | rivative et (S\&P rchased ptions) ds) |  | rivative lity (S\&P bedded ptions) |  | rvicing assets |
| Balance at beginning of period | \$ 16,438 | \$ 25,168 | \$ | 71,805 | \$ | 4,433 | \$ | $(7,473)$ | \$ | 9,285 |
| Gains (losses) included in earnings |  |  |  | $(14,738)$ |  | 2,392 |  | (360) |  |  |
| Changes in fair value of investment securities available for sale included in other comprehensive income | 691 | 145 |  | 9,582 |  |  |  |  |  |  |
| New instruments acquired |  |  |  |  |  | 281 |  | $(2,357)$ |  | 819 |
| Principal repayments, sales, and amortization |  |  |  | $(3,403)$ |  | 328 |  | (637) |  | (398) |
| Changes in fair value of servicing assets |  |  |  |  |  | (328) |  | 720 |  | (59) |
| Balance at end of period | \$ 17,129 | \$ 25,313 | \$ | 63,246 | \$ | 7,106 | \$ | $(10,107)$ | \$ | 9,647 |

## Table of Contents

The table below presents reconciliation for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine-month periods ended September 30, 2011 and 2010:

| Level 3 Instruments Only | Investmen$\text { CDO } \mathrm{s}$ | (Nine securities a CLO s | Total Fair Value Measuremen Month Period Ended Septembe ilable-for-sale Obligations of Puerto Rico Derivative Government asset (S\&P and political Purchased subdivisions Options) (In thousands) |  |  |  | Derivative liability (S\&P Embedded Options) |  | Servicing assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period |  | \$ 25,550 | \$ |  | \$ | 9,870 | \$ | $(12,830)$ | \$ | 9,695 |
| Gains (losses) included in earnings |  |  |  |  |  | $(3,587)$ |  | 3,175 |  |  |
| Changes in fair value of investment securities available for sale included in other comprehensive income | (610) | (287) |  | 75 |  |  |  |  |  |  |
| New instruments acquired |  |  |  | 10,005 |  | 424 |  | 482 |  | 1,828 |
| Principal repayments, sales, and amortization |  | 180 |  | (3) |  |  |  | 1,938 |  | (705) |
| Changes in fair value of servicing assets |  |  |  |  |  |  |  |  |  | (804) |
| Balance at end of period | \$ 15,533 | \$ 25,443 | \$ | 10,077 | \$ | 6,707 | \$ | $(7,235)$ |  | 10,014 |

Total Fair Value Measurements
(Nine-Month Period Ended September 30, 2010)
Investment securities available-for-sale

| Level 3 Instruments Only | CDO s | CLO s | Non-Agency CMOs |  | Derivative asset (S\&P Purchased Options) usands) |  | Derivative liability (S\&P Embedded Options) |  | Servicing assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ 15,148 | \$ 23,235 | \$ | 71,723 | \$ | 6,464 | \$ | $(9,543)$ | \$ | 7,120 |
| Gains (losses) included in earnings |  |  |  | $(17,166)$ |  | (177) |  | 1,952 |  |  |
| Changes in fair value of investment securities available for sale included in other comprehensive income | 1,981 | 2,078 |  | 18,890 |  |  |  |  |  |  |
| New instruments acquired |  |  |  |  |  | 1,147 |  | $(3,236)$ |  | 3,419 |
| Principal repayments, sales, and amortization |  |  |  | $(10,201)$ |  | (328) |  | 720 |  | (614) |
| Changes in fair value of servicing assets |  |  |  |  |  |  |  |  |  | (278) |
| Balance at end of period | \$ 17,129 | \$ 25,313 | \$ | 63,246 | \$ | 7,106 | \$ | $(10,107)$ |  | 9,647 |

There were no transfers into and out of Level 1 and Level 2 fair value measurements during the nine-month periods ended September 30, 2011 and 2010.

## Table of Contents

The table below presents a detail of investment securities available-for-sale classified as level 3 at September 30, 2011:

|  | September 30, 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Type | Amortized Cost | Unrealized Gains (Losses) | $\begin{gathered} \text { Fair } \\ \text { Value } \\ \text { (In thousands) } \end{gathered}$ | Weighted Average Yield | Principal <br> Protection |
| Obligations of Puerto Rico Government and political subdivisions | \$ 10,002 | \$ 75 | \$ 10,077 | 3.50\% | N/A |
| Structured credit investments |  |  |  |  |  |
| CDO | \$ 25,548 | \$ (10,014) | \$ 15,534 | 5.80\% | 6.22\% |
| CLO | 15,000 | $(5,286)$ | 9,714 | 2.44\% | 7.60\% |
| CLO | 11,978 | $(3,297)$ | 8,681 | 1.86\% | 26.18\% |
| CLO | 9,379 | $(2,331)$ | 7,048 | 1.25\% | 20.64\% |
|  | \$ 61,905 | \$ $(20,928)$ | \$ 40,977 | 3.68\% |  |
| Total | \$ 71,907 | \$ (20,853) | \$ 51,054 | 3.53\% |  |

Additionally, the Group may be required to measure certain assets at fair value in periods subsequent to initial recognition on a nonrecurring basis in accordance with GAAP. The adjustments to fair value usually result from the application of lower of cost or fair value accounting, identification of impaired loans requiring specific reserves under ASC 310-10-35 or write-downs of individual assets.

The following table presents financial and non-financial assets that were subject to a fair value measurement on a nonrecurring basis at September 30, 2011 and December 31, 2010, and which were still included in the unaudited consolidated statements of financial condition as of such dates. The amounts disclosed represent the aggregate of the fair value measurements of those assets as of the end of the reporting periods.

|  | $\begin{array}{c}\text { Carrying value at } \\ \text { September 30, 2011 } \\ \text { Level 3 3 2010 } \\ \text { (In } \\ \text { thousands) }\end{array}$ |  |  |
| :--- | :---: | :---: | :---: |
| Level 3 |  |  |  |$]$

Impaired commercial loans relate mostly to certain impaired collateral dependent loans. The impairment of commercial loans was measured based on the fair value of collateral, which is derived from appraisals that take into consideration prices on observed transactions involving similar assets in similar locations, in accordance with provisions of ASC 310-10-35. Foreclosed real estate represents the fair value of foreclosed real estate (including those covered under FDIC shared-loss agreements) that was measured at fair value less estimated cost to sell.

Impaired commercial loans, which are measured using the fair value of the collateral for collateral dependent loans, had a carrying amount of $\$ 30.1$ million and $\$ 25.9$ million at September 30, 2011 and December 31, 2010, respectively, with a valuation allowance of $\$ 1.8$ million and $\$ 823$ thousand, respectively.

The assets acquired and liabilities assumed in the FDIC-assisted acquisition as of April 30, 2010 were presented at their fair value, as discussed in Note 2.

## Table of Contents

## Fair Value of Financial Instruments

The information about the estimated fair value of financial instruments required by GAAP is presented hereunder. The aggregate fair value amounts presented do not necessarily represent management s estimate of the underlying value of the Group.

The estimated fair value is subjective in nature and involves uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could affect these fair value estimates. The fair value estimates do not take into consideration the value of future business and the value of assets and liabilities that are not financial instruments. Other significant tangible and intangible assets that are not considered financial instruments are the value of long-term customer relationships of the retail deposits, and premises and equipment.

The estimated fair value and carrying value of the Group s financial instruments at September 30, 2011 and December 31, 2010 is as follows:

|  | September 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Carrying Value <br> (In th | Fair Value ands) | Carrying Value |
| Financial Assets: |  |  |  |  |
| Cash and cash equivalents | \$ 517,336 | \$ 517,336 | \$ 448,936 | \$ 448,936 |
| Securities purchased under agreements to resell | 165,000 | 165,000 |  |  |
| Trading securities | 346 | 346 | 1,330 | 1,330 |
| Investment securities available-for-sale | 3,226,972 | 3,226,972 | 3,700,064 | 3,700,064 |
| Investment securities held-to-maturity | 854,633 | 837,920 | 675,721 | 689,917 |
| Federal Home Loan Bank (FHLB) stock | 23,779 | 23,779 | 22,496 | 22,496 |
| Total loans (including loans held-for-sale) |  |  |  |  |
| Non-covered loans, net | 1,193,123 | 1,159,388 | 1,150,945 | 1,151,868 |
| Covered loans, net | 604,159 | 524,490 | 600,421 | 620,711 |
| Derivative assets | 6,707 | 6,707 | 28,315 | 28,315 |
| FDIC shared-loss indemnification asset | 343,453 | 392,096 | 430,383 | 473,629 |
| Accrued interest receivable | 24,246 | 24,246 | 28,716 | 28,716 |
| Servicing assets | 10,014 | 10,014 | 9,695 | 9,695 |
| Financial Liabilities: |  |  |  |  |
| Deposits | 2,504,564 | 2,378,365 | 2,585,922 | 2,588,888 |
| Securities sold under agreements to repurchase | 3,406,605 | 3,356,322 | 3,701,669 | 3,456,781 |
| Advances from FHLB | 287,199 | 281,753 | 303,868 | 281,753 |
| FDIC-guaranteed term notes | 106,026 | 105,112 | 106,428 | 105,834 |
| Subordinated capital notes | 36,083 | 36,083 | 36,083 | 36,083 |
| Short term borrowings | 46,619 | 46,619 | 42,460 | 42,460 |
| Derivative liabilities | 48,146 | 48,146 | 64 | 64 |
| Accrued expenses and other liabilities | 42,932 | 42,932 | 43,858 | 43,858 |

## Table of Contents

The following methods and assumptions were used to estimate the fair values of significant financial instruments at September 30, 2011 and December 31, 2010:

Cash and cash equivalents, money market investments, time deposits with other banks, securities purchased under agreements to resell, securities sold but not yet delivered, accrued interest receivable and payable, securities and loans purchased but not yet received, federal funds purchased, accrued expenses and other liabilities have been valued at the carrying amounts reflected in the unaudited consolidated statements of financial condition as these are reasonable estimates of fair value given the short-term nature of the instruments.

Investments in FHLB stock are valued at their redemption value.

The fair value of investment securities is based on quoted market prices, when available, or market prices provided by recognized broker-dealers. If listed prices or quotes are not available, fair value is based upon externally developed models that use both observable and unobservable inputs depending on the market activity of the instrument. The estimated fair value of the structured credit investments and the non-agency collateralized mortgage obligations are determined by using a third party cash flow valuation model to calculate the present value of projected future cash flows. The assumptions used, which are highly uncertain and require a high degree of judgment, include primarily market discount rates, current spreads, duration, leverage, default, home price depreciation, and loss rates. The assumptions used are drawn from a wide array of data sources, including the performance of the collateral underlying each deal. The external-based valuation, which is obtained at least on a quarterly basis, is analyzed and its assumptions are evaluated and incorporated in either an internal-based valuation model when deemed necessary or compared to counterparties prices, and agreed by management.

The FDIC shared-loss indemnification asset is measured separately from each of the covered asset categories as it is not contractually embedded in any of the covered asset categories. The fair value of the FDIC shared-loss indemnification asset represents the present value of the estimated cash payments (net of amount owed to the FDIC) expected to be received from the FDIC for future losses on covered assets based on the credit assumptions on estimated cash flows for each covered asset pool and the loss sharing percentages. The ultimate collectability of the FDIC shared-loss indemnification asset is dependent upon the performance of the underlying covered loans, the passage of time and claims paid by the FDIC which are impacted by the Bank s adherence to certain guidelines established by the FDIC.

The fair values of the derivative instruments are provided by valuation experts and counterparties. Certain derivatives with limited market activity are valued using externally developed models that consider unobservable market parameters. The Group offers its customers certificates of deposit with an option tied to the performance of the S\&P Index, and uses equity indexed option agreements with major broker-dealer companies to manage its exposure to changes in this index. Their fair value is obtained through the use of an external based valuation that was thoroughly evaluated and adopted by management as its measurement tool for these options. The payoff of these options is linked to the average value of the S\&P Index on a specific set of dates during the life of the option. The methodology uses an average rate option or a cash-settled option whose payoff is based on the difference between the expected average value of the S\&P Index during the remaining life of the option and the strike price at inception. The assumptions, which are uncertain and require a degree of judgment, include primarily S\&P Index volatility, forward interest rate projections, estimated index dividend payout, and leverage.

Fair value of interest rate swaps and options on interest rate swaps is based on the net discounted value of the contractual projected cash flows of both the pay-fixed receive-variable legs of the contracts. The projected cash flows are based on the forward yield curve, and discounted using current estimated market rates.

The fair value of the covered and non-covered loan portfolio (including loans held-for-sale) is estimated by segregating by type, such as mortgage, commercial, consumer, and leasing. Each loan segment is further segmented into fixed and adjustable interest rates and by performing and non-performing categories. The fair value of performing loans is calculated by discounting contractual cash flows, adjusted for prepayment estimates (voluntary and involuntary), if any, using estimated current market discount rates that reflect the credit and interest rate risk inherent in the loan. This fair value is not currently an indication of an exit price as that type of assumption could result in a different fair value estimate.

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The fair value of demand deposits and savings accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is based on the discounted value of the contractual cash flows, using estimated current market discount rates for deposits of similar remaining maturities.

## Table of Contents

For short-term borrowings, the carrying amount is considered a reasonable estimate of fair value. The subordinated capital notes have a par value of $\$ 36.1$ million, and bear interest based on 3-month LIBOR plus 295 basis points ( $3.30 \%$ at September 30, 2011; 3.25\% at December 31, 2010), payable quarterly. The fair value of long-term borrowings is based on the discounted value of the contractual cash flows, using current estimated market discount rates for borrowings with similar terms and remaining maturities and put dates.

The fair value of commitments to extend credit and unused lines of credit is based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties credit standings.

The fair value of servicing assets is estimated by using a cash flow valuation model which calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected loan prepayment rates, discount rates, servicing costs, and other economic factors, which are determined based on current market conditions.

## NOTE 15 - SEGMENT REPORTING

The Group segregates its businesses into the following major reportable segments: Banking, Wealth Management, and Treasury. Management established the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Group s organization, nature of its products, distribution channels and economic characteristics of the products were also considered in the determination of the reportable segments. The Group measures the performance of these reportable segments based on pre-established goals of different financial parameters such as net income, net interest income, loan production, and fees generated. Non-interest expenses allocations among segments were reviewed during the fourth quarter of 2010 to reallocate expenses from the Banking to the Wealth Management and Treasury segments for a suitable presentation. The Group s methodology for allocating non-interest expenses among segments is based on several factors such as revenues, employee headcount, occupied space, dedicated services or time, among others. These factors are reviewed on a periodical basis and may change if the conditions so warrant.

Banking includes the Bank s branches and mortgage banking, with traditional banking products such as deposits and mortgage, commercial and consumer loans. Mortgage banking activities are carried out by the Bank s mortgage banking division, whose activities include the origination of mortgage loans for the Group s own portfolio, and the sale of loans directly into the secondary market or the securitization of conforming loans into mortgage-backed securities.

Wealth Management is comprised of the Bank strust division (Oriental Trust), the broker-dealer subsidiary (Oriental Financial Services Corp.), the insurance agency subsidiary (Oriental Insurance, Inc.), and the pension plan administration subsidiary (Caribbean Pension Consultants, Inc.). The core operations of this segment are financial planning, money management and investment banking, brokerage services, insurance sales activity, corporate and individual trust and retirement services, as well as pension plan administration services.

The Treasury segment encompasses all of the Group s asset/liability management activities such as: purchases and sales of investment securities, interest rate risk management, derivatives, and borrowings. Intersegment sales and transfers, if any, are accounted for as if the sales or transfers were to third parties, that is, at current market prices. The accounting policies of the segments are the same as those described in the Summary of Significant Accounting Policies included in the Group s annual report on Form 10-K.

## Table of Contents

Following are the results of operations and the selected financial information by operating segment as of and for the quarters ended September 30, 2011 and 2010:

|  | Banking |  | Wealth Management |  | Treasury (In th |  | Total Major Segments usands) |  | Eliminations | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter Ended September 30, 2011 |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 35,509 | \$ |  | \$ | 36,153 | \$ | 71,662 | \$ | 71,662 |
| Interest expense |  | $(8,247)$ |  |  |  | $(30,964)$ |  | $(39,211)$ |  | $(39,211)$ |
| Net interest income |  | 27,262 |  |  |  | 5,189 |  | 32,451 |  | 32,451 |
| Provision for non-covered loan and lease losses |  | $(3,800)$ |  |  |  |  |  | $(3,800)$ |  | $(3,800)$ |
| Recapture of covered loan and lease losses, net |  | 1,936 |  |  |  |  |  | 1,936 |  | 1,936 |
| Non-interest income |  | 3,143 |  | 5,503 |  | 8,542 |  | 17,188 |  | 17,188 |
| Non-interest expenses |  | $(23,103)$ |  | $(4,167)$ |  | $(3,137)$ |  | $(30,407)$ |  | $(30,407)$ |
| Intersegment revenues |  | 319 |  |  |  |  |  | 319 |  |  |
| Intersegment expenses |  |  |  | (202) |  | (117) |  | (319) |  |  |
| Income before income taxes | \$ | 5,757 | \$ | 1,134 | \$ | 10,477 | \$ | 17,368 | \$ | 17,368 |
| Total assets as of September 30, 2011 |  | 236,344 | \$ | 14,361 |  | 464,861 |  | 715,566 |  | ,023,288 |


|  | Banking | Wealth <br> Management | Treasury <br> (In thousands) | Total Major <br> Segments | Eliminations | Consolidated <br> Total |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter Ended September 30, 2010 |  |  |  |  |  |  |

## Table of Contents

Following are the results of operations and the selected financial information by operating segment as of and for the nine-month periods ended September 30, 2011 and 2010:

|  | Banking | Wealth Management | Treasury <br> (In th | Total Major Segments ousands) | Eliminations | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine-month period ended September 30, 2011 |  |  |  |  |  |  |
| Interest income | \$ 96,602 | \$ | \$ 135,170 | \$ 231,772 | \$ | \$ 231,772 |
| Interest expense | $(26,132)$ |  | $(93,316)$ | $(119,448)$ |  | $(119,448)$ |
| Net interest income | 70,470 |  | 41,854 | 112,324 |  | 112,324 |
| Provision for non-covered loan losses | $(11,400)$ |  |  | $(11,400)$ |  | $(11,400)$ |
| Recapture of covered loan and lease losses, net | 1,387 |  |  | 1,387 |  | 1,387 |
| Non-interest income | 16,597 | 14,879 | 10,102 | 41,578 |  | 41,578 |
| Non-interest expenses | $(71,517)$ | $(12,362)$ | $(8,013)$ | $(91,892)$ |  | $(91,892)$ |
| Intersegment revenues | 1,042 |  |  | 1,042 | $(1,042)$ |  |
| Intersegment expenses |  | (708) | (334) | $(1,042)$ | 1,042 |  |
| Income before income taxes | \$ 6,579 | \$ 1,809 | \$ 43,609 | \$ 51,997 | \$ | \$ 51,997 |


|  | Banking | Wealth <br> Management | Treasury <br> (In th |  | otal Major <br> Segments <br> sands) | Eliminations | Consolidated Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine-month period ended September 30, 2010 |  |  |  |  |  |  |  |
| Interest income | \$ 81,385 | \$ | \$ 150,015 |  | 231,400 | \$ | \$ 231,400 |
| Interest expense | $(29,239)$ |  | $(97,562)$ |  | $(126,801)$ |  | $(126,801)$ |
| Net interest income | 52,146 |  | 52,453 |  | 104,599 |  | 104,599 |
| Provision for non-covered loan losses | $(12,214)$ |  |  |  | $(12,214)$ |  | $(12,214)$ |
| Non-interest income (loss) | 19,419 | 12,910 | $(39,086)$ |  | $(6,757)$ |  | $(6,757)$ |
| Non-interest expenses | $(58,576)$ | $(12,714)$ | $(9,660)$ |  | $(80,950)$ |  | $(80,950)$ |
| Intersegment revenues | 1,169 | 763 |  |  | 1,932 | $(1,932)$ |  |
| Intersegment expenses |  | $(1,784)$ | (148) |  | $(1,932)$ | 1,932 |  |
| Income (loss) before income taxes | \$ 1,944 | \$ (825) | \$ 3,559 | \$ | 4,678 | \$ | \$ 4,678 |

Table of Contents

Item 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SELECTED FINANCIAL DATA

FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010
(IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | Quarter Ended September 30, |  |  | Nine-Month Period Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Variance \% | 2011 | 2010 | Variance \% |
| EARNINGS DATA: |  |  |  |  |  |  |
| Interest income | \$ 71,662 | \$ 81,221 | -11.8\% | \$ 231,772 | \$ 231,400 | 0.2\% |
| Interest expense | 39,211 | 43,061 | -8.9\% | 119,448 | 126,801 | -5.8\% |
| Net interest income | 32,451 | 38,160 | -15.0\% | 112,324 | 104,599 | 7.4\% |
| Provision for non-covered loan and lease losses | 3,800 | 4,100 | -7.3\% | 11,400 | 12,214 | -6.7\% |
| Recapture of covered loan and lease losses, net | $(1,936)$ |  | -100.0\% | $(1,387)$ |  | -100.0\% |
| Net interest income after provision for loan and lease losses | 30,587 | 34,060 | -10.2\% | 102,311 | 92,385 | 10.7\% |
| Non-interest income (loss) | 17,188 | $(10,463)$ | 264.3\% | 41,578 | $(6,757)$ | 715.3\% |
| Non-interest expenses | 30,407 | 32,705 | -7.0\% | 91,892 | 80,950 | 13.5\% |
| Income (loss) before taxes | 17,368 | $(9,108)$ | 290.7\% | 51,997 | 4,678 | 1011.5\% |
| Income tax expense (benefit) | 580 | $(1,287)$ | 145.1\% | 5,661 | (82) | 7003.7\% |
| Net income (loss) | 16,788 | $(\mathbf{7 , 8 2 1})$ | 314.7\% | 46,336 | 4,760 | 873.4\% |
| Less: Dividends on preferred stock | $(1,201)$ | $(1,200)$ | -0.1\% | $(3,602)$ | $(4,134)$ | 12.9\% |
| Less: Deemed dividend on preferred stock beneficial conversion feature |  | $(22,711)$ | 100.0\% |  | $(22,711)$ | 100.0\% |


| Income available (loss) to common shareholders | \$ 15,587 |  | \$ (31,732) |  | 149.1\% | \$ | 42,734 | \$ $(22,085)$ |  | 293.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PER SHARE DATA: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.35 | \$ | (0.75) | 147.1\% | \$ | 0.95 | \$ | (0.66) | 244.1\% |
| Diluted | \$ | 0.35 | \$ | (0.75) | 147.1\% | \$ | 0.95 | \$ | (0.66) | 244.2\% |


| Average common shares outstanding and equivalents |  | 44,105 |  | 42,288 | 4.3\% |  | 45,141 |  | 33,645 | 34.2\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Book value per common share | \$ | 14.99 | \$ | 13.79 | 8.8\% | \$ | 14.99 | \$ | 13.79 | 8.8\% |
| Tangible book value per common share | \$ | 14.90 | \$ | 13.70 | 8.8\% | \$ | 14.90 | \$ | 13.70 | 8.8\% |
| Market price at end of period | \$ | 9.67 | \$ | 13.30 | -27.3\% | \$ | 9.67 | \$ | 13.30 | -27.3\% |
| Cash dividends declared per common share | \$ | 0.05 | \$ | 0.04 | 24.9\% | \$ | 0.15 | \$ | 0.12 | 26.4\% |
| Cash dividends declared on common shares | \$ | 2,202 | \$ | 1,855 | 18.7\% | \$ | 6,677 | \$ | 4,499 | 48.4\% |

## PERFORMANCE RATIOS:

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| Return on average assets (ROA) | $\mathbf{0 . 9 5 \%}$ | $\mathbf{- 0 . 3 9 \%}$ | $340.6 \%$ | $\mathbf{0 . 8 6 \%}$ | $\mathbf{0 . 0 9 \%}$ | $878.3 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on average common equity (ROE) | $\mathbf{9 . 4 1 \%}$ | $\mathbf{- 2 0 . 3 2 \%}$ | $\mathbf{1 4 6 . 3 \%}$ | $\mathbf{8 . 6 5 \%}$ | $\mathbf{- 6 . 5 5 \%}$ | $231.9 \%$ |
| Equity-to-assets ratio | $\mathbf{1 0 . 3 6 \%}$ | $\mathbf{9 . 5 6 \%}$ | $8.4 \%$ | $\mathbf{1 0 . 3 6 \%}$ | $\mathbf{9 . 5 6 \%}$ | $8.4 \%$ |
| Efficiency ratio | $\mathbf{6 9 . 5 5 \%}$ | $\mathbf{6 5 . 8 9 \%}$ | $5.5 \%$ | $\mathbf{6 3 . 6 4 \%}$ | $\mathbf{6 0 . 6 3 \%}$ | $5.0 \%$ |
| Expense ratio | $\mathbf{1 . 1 9 \%}$ | $\mathbf{1 . 1 9 \%}$ | $-0.2 \%$ | $\mathbf{1 . 2 3 \%}$ | $\mathbf{1 . 0 4 \%}$ | $18.1 \%$ |
| Interest rate spread | $\mathbf{1 . 9 6 \%}$ | $\mathbf{2 . 1 5 \%}$ | $-8.7 \%$ | $\mathbf{2 . 2 5 \%}$ | $\mathbf{2 . 0 4 \%}$ | $10.3 \%$ |
| Interest rate margin | $\mathbf{2 . 0 2 \%}$ | $\mathbf{2 . 1 5 \%}$ | $-5.9 \%$ | $\mathbf{2 . 3 0 \%}$ | $\mathbf{2 . 0 9 \%}$ | $10.0 \%$ |

## Table of Contents

## SELECTED FINANCIAL DATA

AS OF SEPTEMBER 30, 2011 AND DECEMBER 31, 2010
(IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December } 31, \\ 2010 \end{gathered}$ |  | Variance \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PERIOD END BALANCES AND CAPITAL RATIOS: |  |  |  |  |  |
| Investments and loans |  |  |  |  |  |
| Investments securities | \$ | 4,089,092 | \$ | 4,413,957 | -7.4\% |
| Loans and leases not covered under shared loss agreements with the FDIC, net |  | 1,159,388 |  | 1,151,868 | 0.7\% |
| Loans and leases covered under shared loss agreements with the FDIC, net |  | 524,490 |  | 620,711 | -15.5\% |
|  | \$ | 5,772,970 |  | 6,186,536 | -6.7\% |
| Deposits and borrowings |  |  |  |  |  |
| Deposits | \$ | 2,378,365 | \$ | 2,588,888 | -8.1\% |
| Securities sold under agreements to repurchase |  | 3,356,322 |  | 3,456,781 | -2.9\% |
| Other borrowings |  | 469,567 |  | 466,130 | 0.7\% |
|  | \$ | 6,204,254 | \$ | 6,511,799 | -4.7\% |
| Stockholders equity |  |  |  |  |  |
| Preferred stock |  | 68,000 |  | 68,000 | 0.0\% |
| Common stock |  | 47,808 |  | 47,808 | 0.0\% |
| Additional paid-in capital |  | 498,875 |  | 498,435 | 0.1\% |
| Legal surplus |  | 51,274 |  | 46,331 | 10.7\% |
| Retained earnings |  | 82,616 |  | 51,502 | 60.4\% |
| Treasury stock, at cost |  | $(45,376)$ |  | $(16,732)$ | -171.2\% |
| Accumulated other comprehensive income |  | 24,719 |  | 36,987 | -33.2\% |
|  | \$ | 727,916 | \$ | 732,331 | -0.6\% |


| Capital ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Leverage capital |  | 10.12\% |  | 9.50\% | 6.5\% |
| Tier 1 risk-based capital |  | 31.47\% |  | 31.04\% | 1.4\% |
| Total risk-based capital |  | 32.74\% |  | 32.32\% | 1.3\% |
| Tier 1 common equity to risk-weighted assets |  | 28.43\% |  | 28.02\% | 1.5\% |
| Financial assets managed |  |  |  |  |  |
| Trust assets managed | \$ | 2,193,425 |  | 2,175,270 | 0.8\% |
| Broker-dealer assets gathered | \$ | 1,791,408 | \$ | 1,695,634 | 5.6\% |
| Total assets managed | \$ | 3,984,833 | \$ | 3,870,904 | 2.9\% |

## Table of Contents

## OVERVIEW OF FINANCIAL PERFORMANCE

## Introduction

The Group s diversified mix of businesses and products generates both the interest income traditionally associated with a banking institution and non-interest income traditionally associated with a financial services institution (generated by such businesses as securities brokerage, fiduciary services, investment banking, insurance and retirement plan administration). Although all of these businesses, to varying degrees, are affected by interest rate and financial market fluctuations and other external factors, the Group s commitment is to continue producing a balanced and growing revenue stream.

From time to time, the Group uses certain non-GAAP measures of financial performance to supplement the financial statements presented in accordance with GAAP. The Group presents non-GAAP measures when its management believes that the additional information is useful and meaningful to investors. Non-GAAP measures do not have any standardized meaning and are therefore unlikely to be comparable to similar measures presented by other companies. The presentation of non-GAAP measures is not intended to be a substitute for, and should not be considered in isolation from, the financial measures reported in accordance with GAAP. The Group s management has reported and discussed the results of operations herein both on a GAAP basis and on a pre-tax operating income basis (defined as net interest income, less provision for loan and lease losses, plus banking and wealth management revenues, less non-interest expenses, and calculated on the accompanying table). The Group s management believes that, given the nature of the items excluded from the definition of pre-tax operating income, it is useful to state what the results of operations would have been without them so that investors can see the financial trends from the Group s continuing business.

For the quarter ended September 30, 2011, the Group s income available to common shareholders totaled $\$ 15.6$ million, or $\$ 0.35$ per basic and diluted earnings per common share. This compares to $\$ 31.7$ million in loss to common shareholders, or ( $\$ 0.75$ ) per basic and diluted earnings per common share for the quarter ended September 30, 2010. For the nine-month period ended September 30, 2011, the Group s income available to common shareholders totaled $\$ 42.7$ million, or $\$ 0.95$ per basic and diluted earnings per share common share, an increase from the nine-month period ended September 30, 2010, where loss to common shareholders totaled $\$ 22.1$ million or ( $\$ 0.66$ ) per basic and diluted earnings per common share.

## Highlights

Pre-tax operating income for the quarter ended September 30, 2011 of $\$ 11.5$ million decreased $10.7 \%$ from the quarter ended September 30, 2010, and for the nine-month period ended September 30, 2011 increased $5.3 \%$ to $\$ 42.5$ million from the same period in 2010.

|  | Quarter Ended September 30, <br> 20112010 |  |  |  | Nine-Month Period Ended September 30, <br> 2011 <br> 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| PRE-TAX OPERATING INCOME |  |  |  |  |  |  |  |
| Net interest income | \$ | 32,451 | \$ | 38,160 | \$ 112,324 |  | 104,599 |
| Less: Provision for non-covered loan and lease losses |  | $(3,800)$ |  | $(4,100)$ | $(11,400)$ |  | $(12,214)$ |
| Plus: Recapture of covered loan and lease losses, net |  | 1,936 |  |  | 1,387 |  |  |
| Core non-interest income: |  |  |  |  |  |  |  |
| Wealth management revenues |  | 5,387 |  | 4,613 | 14,641 |  | 13,250 |
| Banking service revenues |  | 3,261 |  | 3,442 | 10,404 |  | 8,105 |
| Mortgage banking activities |  | 2,623 |  | 3,418 | 7,017 |  | 7,555 |
| Total core non-interest income |  | 11,271 |  | 11,473 | 32,062 |  | 28,910 |
| Less non interest expenses |  | $(30,407)$ |  | $(32,705)$ | $(91,892)$ |  | $(80,950)$ |
| Total pre-tax operating income | \$ | 11,451 | \$ | 12,828 | \$ 42,481 |  | 40,345 |

## Table of Contents

Operating revenues for the quarter ended September 30, 2011 increased $79.2 \%$, or $\$ 21.9$ million to $\$ 49.6$ million from the quarter ended September 30, 2010, and for the nine-month period ended September 30, 2011, increased $57.3 \%$ to $\$ 153.9$ million from the same period in 2010.

|  | Quarter Ended September 30, 20112010 |  |  |  | Nine-Month Period Ended September 30, 2011 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OPERATING REVENUES |  |  |  |  |  |  |  |
| Net interest income | \$ | 32,451 | \$ | 38,160 | \$ 112,324 |  | 104,599 |
| Non-interest income (loss), net |  | 17,188 |  | $(10,463)$ | 41,578 |  | $(6,757)$ |
| Total operating revenues | \$ | 49,639 | \$ | 27,697 | \$ 153,902 |  | 97,842 |

Net interest income for the quarter and nine-month period ended September 30, 2011 was $\$ 32.5$ million and $\$ 112.3$ million, respectively, down $15.0 \%$ and up $7.4 \%$ from the same periods in 2010 . The quarter decrease from a year ago primarily reflects a $17.1 \%$ decrease in interest income on mortgage backed securities, mainly as a result of increased premium amortization in the third quarter of 2011 due to the decline in interest rates which caused an increase in prepayment speeds, and lower balance in the investment securities portfolio. The nine-month period increase from a year ago primarily reflects a $61.2 \%$ increase in interest income on covered loans mainly due to an improvement in expected cash flows on the former Eurobank portfolio, and a decrease of $5.8 \%$ in interest expense.

Core retail deposit cost for the quarter and nine-month period ended September 30, 2011 was $1.82 \%$ and $1.88 \%$, respectively, down 31 basis points and 39 basis points, respectively, from the same periods in 2010, primarily due to the maturing of higher-priced retail certificates of deposit, and the reduction of rates paid on interest bearing demand deposit accounts.

Loan production for the quarter and nine-month period ended September 30, 2011 totaled $\$ 94.1$ million and $\$ 288.7$ million, respectively, down $9.0 \%$ and up $6.6 \%$ from the same periods in 2010 . Mortgage loan production (including purchases) for the quarter and nine-month period ended September 30, 2011 of $\$ 52.7$ million and $\$ 165.2$ million, respectively, decreased $23.5 \%$ and $12.4 \%$ from the same periods in 2010. Commercial loan production for the quarter and nine-month period ended September 30, 2011 of $\$ 30.0$ million and $\$ 92.3$ million, respectively, increased $14.0 \%$ and $38.5 \%$ from the same periods in 2010. Leasing and consumer loans production for the quarter and nine-month period ended September 30, 2011 increased $39.5 \%$ and $99.2 \%$, respectively, from the same periods in 2010.

Book value per share was $\$ 14.99$ at September 30, 2011 compared to $\$ 14.33$ at December 31, 2010; total stockholders equity was $\$ 727.9$ million (which reflects approximately $\$ 29.1$ million in stock repurchases during 2011), compared to $\$ 732.3$ million at December 31, 2010; and tangible common equity to total assets was $9.34 \%$ compared to $9.03 \%$ at December 31, 2010.

There were approximately 44.0 million and 45.1 million average common shares outstanding in the quarter and nine-month period ended September 30, 2011, respectively, up $4.3 \%$ and $34.2 \%$ from the same periods in 2010.

## Other Highlights

Net interest margin of $2.02 \%$ and $2.30 \%$ for the quarter and nine-month period ended September 30, 2011, respectively, decreased 13 basis points and increased 21 basis points from the same periods in 2010

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Up to March 31, 2011, residential mortgage loans well collateralized and in process of collection were placed on non-accrual status when reaching 365 days past due. On April 1, 2011, the Bank changed on a prospective basis its policy, to place on non-accrual status residential mortgage loans well collateralized and in process of collection when reaching 90 days past due. All loans that were between 90 and 365 days past due at the time of changing the policy were also placed on non-accrual status, and the interest receivable on such loans at the time of changing the policy is evaluated at least on a quarterly basis against the collateral underlying the loans, and written-down, if necessary. On April 1, 2011, mortgage loans between 90 and 365 days past due that were placed in non-accrual status amounted to $\$ 39.8$ million.

Total interest income for the quarter and nine-month period ended September 30, 2011, decreased $11.8 \%$ and increased $0.2 \%$, respectively, as compared to the same periods in 2010 , to $\$ 71.7$ million and $\$ 231.8$ million. For the nine-month period ended September 30, 2011, excluding a $\$ 1.8$ million negative adjustment during the second quarter of 2011, interest

## Table of Contents

income from non-covered loans remained level, while interest income from covered loans increased, due to four less months of interest during 2010.

Total interest expense for the quarter and nine-month period ended September 30, 2011, fell $8.9 \%$ and $5.8 \%$, respectively, to $\$ 39.2$ million and $\$ 119.4$ million as compared to the same periods in 2010. For the quarter, this reflects both lower cost of deposits ( $1.94 \%$ vs. $2.03 \%$ ) and of securities sold under agreements to repurchase ( $2.72 \%$ vs. $2.84 \%$ ). For the nine-month period, this also reflects both lower cost of deposits ( $1.91 \%$ vs. $2.19 \%$ ) and of securities sold under agreements to repurchase ( $2.74 \%$ vs. $2.84 \%$ ).

Provision for non-covered loans for the quarter and nine-month period ended September 30, 2011, decreased $7.3 \%$ and $6.7 \%$, respectively, to $\$ 3.8$ million and $\$ 11.4$ million as compared to the same periods in 2010. Recapture for covered loans for the quarter and nine-month period ended September 30, 2011 was $\$ 1.9$ million and $\$ 1.3$ million, respectively. This recapture is mainly due to an improvement in expected cash flows on the loan portfolio acquired in the FDIC-assisted acquisition of Eurobank.

Net credit losses (excluding loans covered under shared-loss agreements with the FDIC) of $\$ 2.2$ million and $\$ 7.0$ million during the quarter and nine-month period ended September 30, 2011, respectively, represented a decrease of $\$ 0.3$ million and an increase of $\$ 1.1$ million from the same periods in 2010. Non-performing loans ( NPLs ) increased $8.2 \%$ from December 31, 2010. The Group does not expect NPLs to result in significantly higher losses as most loans are well-collateralized residential mortgages with adequate loan-to-value ratios.

Net interest income after provision for loan and lease losses for the quarter and nine-month period ended September 30, 2011, fell $10.2 \%$ and increased $10.7 \%$, respectively, to $\$ 30.6$ million and $\$ 102.3$ million as compared to the same periods in 2010. Net interest margin for the quarter and nine-month period ended September 30, 2011, contracted to $2.02 \%$ and expanded to $2.30 \%$, respectively, from $2.15 \%$ and $2.09 \%$ during to the same periods in 2010.

Income from wealth management revenues for the quarter and nine-month period ended September 30, 2011, increased $16.8 \%$ and $10.5 \%$, respectively, to $\$ 5.4$ million and $\$ 14.6$ million as compared to the same periods in 2010 , due to increased brokerage and trust business.

Assets under management, which generate recurring non-interest income, rose $2.9 \%$ to $\$ 4.0$ billion at September 30, 2011, from $\$ 3.9$ billion at December 31, 2010.

Non-interest expenses of $\$ 30.4$ million and $\$ 91.9$ million for the quarter and nine-month period ended September 30, 2011, respectively, were $\$ 2.3$ million lower and $\$ 10.9$ million greater than in the same periods in 2010 . The quarterly decrease is mainly due to the Group s cost reduction strategy, while the nine-month period increase is mostly related to higher expenses as a result of the FDIC-assisted acquisition.

Investment securities of $\$ 4.1$ billion decreased $7.4 \%$, or $\$ 324.9$ million, from December 31, 2010. This reflects a reduction of $12.8 \%$, or $\$ 473.1$ million, in the available-for-sale portfolio, due to the sale of approximately $\$ 205.0$ million in investment securities, and the maturity of FNMA and FHLMC certificates; partially offset by an increase of $21.5 \%$, or $\$ 148.0$ million, in the held-to-maturity portfolio.

Approximately $97 \%$ of the Group s investment portfolio consists of agency mortgage-backed securities guaranteed or issued by FNMA, FHLMC or GNMA.

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Core retail deposits, which exclude institutional and brokered deposits, decreased $2.0 \%$ to $\$ 2.0$ billion from December 31, 2010, while the Group strategically reduced institutional and brokered deposits by $\$ 169.9$ million or $30.4 \%$. Total borrowings declined $2.5 \%$ due to a $\$ 100.0$ million repurchase agreement extinguished during the third quarter of 2011.

## Table of Contents

## Share Count

There were 44.0 million common shares outstanding at September 30, 2011, a decrease of $5.0 \%$ from December 31, 2010 due to the Group s stock repurchase programs.

On June 29, 2011, the Group announced completion of its $\$ 30$ million common stock repurchase program and the adoption of a new program to purchase an additional $\$ 70$ million in shares in the open market.

Under the $\$ 30$ million program, initiated in February 2011, the Group purchased a total of 2,406,303 shares at an average price of $\$ 12.10$ per share. There were no repurchases under the $\$ 70$ million program during the quarter ended September 30, 2011. Subsequently, the Group purchased approximately $1,199,000$ shares under this program for a total of $\$ 12.3$ million at the date of this report, at an average price of $\$ 10.29$ per share. These subsequent purchases will reduce the fourth quarter share count.

## Capital

The Group continues to maintain regulatory capital ratios well above the requirements for a well-capitalized institution.

At September 30, 2011, the Leverage Capital Ratio was $10.12 \%$, Tier-1 Risk-Based Capital Ratio was $31.47 \%$, and Total Risk-Based Capital Ratio was $32.74 \%$.

## Non-Operating Items

Non-operating items included the following major items:
$\$ 14.0$ million gain on the sale of investment securities during the third quarter of 2011 with a book value of $\$ 205$ million as the Group took advantage of market opportunities. For the nine-month period ended September 30, 2011, the gain on the sale of investment securities amounted to $\$ 23.1$ million.
$\$ 4.8$ million loss on early extinguishment of a $\$ 100$ million repurchase agreement.

Net amortization of the FDIC loss-share indemnification asset of $\$ 2.4$ million and $\$ 191$ thousand for the quarter and nine-month period ended September 30, 2011, respectively, as compared to net accretion of $\$ 1.6$ million and $\$ 2.9$ million for the same periods in 2010. The variation resulted from the evaluation, during the quarter ended September 30, 2011, of expected cash flows of the loan portfolio acquired in the FDIC-assisted acquisition of Eurobank, which resulted in reduced losses expected to be collected from the FDIC and the improved re-yielding of the accretable yield on the covered loans. This reduction in claimable losses amortizes the loss-share indemnification asset at a rate that mirrors the aforementioned re-yielding on the covered loans. This amortization is net of the accretion of the discount recorded to reflect the expected claimable loss at its net present value.

## Table of Contents

TABLE 1 - QUARTERLY ANALYSIS OF NET INTEREST INCOME AND CHANGES DUE TO VOLUME/RATE

## FOR THE QUARTERS ENDED SEPTEMBER 30, 2011 AND 2010

(Dollars in thousands)

|  | Interest |  | Average rate |  | Average balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { September } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { September } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { September } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { September } \\ 2011 \end{gathered}$ | $\begin{aligned} & \text { September } \\ & 2010 \end{aligned}$ |
| A - TAX EQUIVALENT SPREAD |  |  |  |  |  |  |
| Interest-earning assets | \$ 71,662 | \$ 81,221 | 4.47\% | 4.57\% | \$ 6,416,027 | \$ 7,107,163 |
| Tax equivalent adjustment | 8,693 | 26,358 | 0.54\% | 1.48\% |  |  |
| Interest-earning assets - tax equivalent | 80,355 | 107,579 | 5.01\% | 6.05\% | 6,416,027 | 7,107,163 |
| Interest-bearing liabilities | 39,211 | 43,061 | 2.50\% | 2.42\% | 6,263,931 | 7,116,034 |
| Tax equivalent net interest income / spread | 41,144 | 64,518 | 2.50\% | 3.63\% | 152,096 | $(8,871)$ |
| Tax equivalent interest rate margin |  |  | 2.57\% | 3.63\% |  |  |


| B - NORMAL SPREAD |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Investments: |  |  |  |  |  |  |
| Investment securities | 35,881 | 46,796 | 3.35\% | 3.84\% | 4,288,171 | 4,876,791 |
| Trading securities |  |  | 0.00\% | 0.00\% | 489 | 202 |
| Money market investments | 272 | 78 | 0.26\% | 0.10\% | 412,332 | 323,510 |
|  | 36,153 | 46,874 | 3.08\% | 3.61\% | 4,700,992 | 5,200,503 |


| Loans not covered under shared loss agreements |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Lith the FDIC: |  |  |  |  |  |  |
| Mortgage | 12,361 | 14,006 | $5.70 \%$ | $6.08 \%$ | 866,947 | 921,772 |
| Commercial | 3,612 | 2,862 | $5.54 \%$ | $5.53 \%$ | 260,932 | 206,994 |
| Leasing | 467 | 93 | $10.05 \%$ | $10.09 \%$ | 18,584 | 3,688 |
| Consumer | 847 | 739 | $8.94 \%$ | $10.18 \%$ | 37,891 | 29,049 |
|  |  |  |  |  |  |  |
|  | $\mathbf{1 7 , 2 8 7}$ | $\mathbf{1 7 , 7 0 0}$ | $\mathbf{5 . 8 4 \%}$ | $\mathbf{6 . 1 0 \%}$ | $\mathbf{1 , 1 8 4 , 3 5 4}$ | $\mathbf{1 , 1 6 1 , 5 0 3}$ |


| Loans covered under shared loss agreements with <br> the FDIC: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans secured by residential properties | 1,096 | 3,883 | $10.25 \%$ | $7.94 \%$ | 159,891 | 195,730 |
| Commercial and construction | 2,047 | 9,107 | $15.34 \%$ | $8.68 \%$ | 305,859 | 419,856 |
| Leasing | 352 | 5,103 | $15.85 \%$ | $11.50 \%$ | 51,669 | 107,922 |
| Consumer | $\mathbf{1 8 , 2 2}$ | $\mathbf{1 6 , 6 4 7}$ | $\mathbf{1 3 . 7 3 \%}$ | $\mathbf{8 . 9 4 \%}$ | $\mathbf{5 3 0 , 6 8 0}$ | $\mathbf{7 4 5 , 1 5 7}$ |
|  |  |  |  |  |  |  |

Interest-bearing liabilities:

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Deposits:

| Non-interest bearing deposits |  |  | 0.00\% | 0.00\% | 170,005 | 165,634 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Now accounts | 3,123 | 3,646 | 1.60\% | 2.05\% | 781,157 | 712,096 |
| Savings and money market | 855 | 940 | 1.40\% | 1.68\% | 244,341 | 223,149 |
| Individual retirement accounts | 2,443 | 2,695 | 2.74\% | 3.12\% | 356,770 | 345,654 |
| Retail certificates of deposits | 2,518 | 2,692 | 2.46\% | 2.54\% | 410,088 | 423,435 |
| Total retail deposits | 8,939 | 9,973 | 1.82\% | 2.13\% | 1,962,361 | 1,869,968 |
| Institutional deposits | 1,024 | 1,580 | 2.12\% | 1.36\% | 193,448 | 465,158 |
| Brokered deposits | 1,595 | 1,127 | 2.81\% | 2.84\% | 226,681 | 158,914 |
| Total wholesale deposits | 2,619 | 2,707 | 2.49\% | 1.74\% | 420,129 | 624,072 |
|  | 11,558 | 12,680 | 1.94\% | 2.03\% | 2,382,490 | 2,494,040 |


| Borrowings: |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Securities sold under agreements to repurchase | 23,206 | 25,128 | $2.72 \%$ | $2.84 \%$ | $3,411,161$ | $3,542,650$ |  |
| Advances from FHLB and other borrowings | 3,121 | 3,082 | $3.80 \%$ | $3.82 \%$ | 328,174 | 32,974 |  |
| FDIC-guaranteed term notes | 1,021 | 1,021 | $3.85 \%$ | $3.86 \%$ | 106,023 | 105,821 |  |
| Purchase money note issued to the FDIC | 305 | 327 | $3.38 \%$ | $3.62 \%$ | 36,083 | 36,465 |  |
| Subordinated capital notes |  |  |  |  |  |  |  |
|  | $\mathbf{2 7 , 6 5 3}$ | $\mathbf{3 0 , 3 8 1}$ | $\mathbf{2 . 8 5 \%}$ | $\mathbf{2 . 6 3 \%}$ | $\mathbf{3 , 8 8 1 , 4 4 0}$ | $\mathbf{4 , 6 2 1 , 9 9 3}$ |  |
|  | $\mathbf{3 9 , 2 1 1}$ | $\mathbf{4 3 , 0 6 1}$ | $\mathbf{2 . 5 0 \%}$ | $\mathbf{2 . 4 2 \%}$ | $\mathbf{6 , 2 6 3 , 9 3 1}$ | $\mathbf{7 , 1 1 6 , 0 3 3}$ |  |
| Net interest income / spread | $\mathbf{\$ 3 2 , 4 5 1}$ | $\mathbf{\$ 3 8 , 1 6 0}$ | $\mathbf{1 . 9 7 \%}$ | $\mathbf{2 . 1 5 \%}$ |  |  |  |
| Interest rate margin |  |  |  | $\mathbf{2 . 0 2 \%}$ | $\mathbf{2 . 1 5 \%}$ |  |  |

Excess of average interest-earning assets over average interest-bearing liabilities (excess of average interest-bearing liabilities over average
interest-earning assets) $\quad \$ 152,097 \quad \$ \quad(8,871)$

Average interest-earning assets to average
$\begin{array}{lll}\text { interest-bearing liabilities ratio } & \mathbf{1 0 2 . 4 3 \%} & \mathbf{9 9 . 8 8 \%}\end{array}$

|  | Volume | Rate |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| C - CHANGES IN NET INTEREST INCOME DUE TO: |  |  |  |  |  |
|  |  |  |  |  |  |
| Interest Income: |  |  |  |  |  |
| Investments | \$ $(4,502)$ | \$ | $(6,219)$ | \$ | $(10,721)$ |
| Loans | $(4,443)$ |  | 5,605 |  | 1,162 |
|  | $(8,945)$ |  | (614) |  | $(9,559)$ |

## Interest Expense:

| Deposits | $(567)$ | $(555)$ | $(1,122)$ |
| :--- | :--- | ---: | ---: |
| Repurchase agreements | $(933)$ | $(989)$ | $(1,922)$ |
| Other borrowings | $(772)$ | $(34)$ | $(806)$ |
|  | $(\mathbf{2 , 2 7 2 )}$ | $(\mathbf{1 , 5 7 8 )}$ | $(\mathbf{3 , 8 5 0 )}$ |
|  |  | $\mathbf{( 6 , 6 7 3 )}$ | $\mathbf{\$}$ |
| Net Interest Income | $\mathbf{9 6 4}$ | $\mathbf{\$}$ | $\mathbf{( 5 , 7 0 9 )}$ |

## Table of Contents

## TABLE 1/A - YEAR-TO-DATE ANALYSIS OF NET INTEREST INCOME AND CHANGES DUE TO VOLUME/RATE

## FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

(Dollars in thousands)

|  | Interest |  | Average rate |  | Average balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } \\ 2011 \end{gathered}$ | $\begin{aligned} & \text { September } \\ & 2010 \end{aligned}$ | $\begin{gathered} \text { September } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { September } \\ 2010 \end{gathered}$ | $\begin{aligned} & \text { September } \\ & 2011 \end{aligned}$ | $\underset{2010}{\substack{\text { September }}}$ |
| A - TAX EQUIVALENT SPREAD |  |  |  |  |  |  |
| Interest-earning assets | \$ 231,772 | \$ 231,400 | 4.75\% | 4.62\% | \$ 6,504,036 | \$ 6,678,741 |
| Tax equivalent adjustment | 25,986 | 75,626 | 0.53\% | 1.51\% |  |  |
| Interest-earning assets - tax equivalent | 257,758 | 307,026 | 5.28\% | 6.13\% | 6,504,036 | 6,678,741 |
| Interest-bearing liabilities | 119,448 | 126,801 | 2.50\% | 2.58\% | 6,371,512 | 6,562,922 |
| Tax equivalent net interest income / spread | 138,310 | 180,225 | 2.78\% | 3.55\% | 132,524 | 115,819 |
| Tax equivalent interest rate margin |  |  | 2.84\% | 3.60\% |  |  |


| B - NORMAL SPREAD |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Investments: |  |  |  |  |  |  |
| Investment securities | 134,378 | 149,755 | 4.09\% | 4.22\% | 4,379,651 | 4,731,385 |
| Trading securities |  |  | 0.00\% | 0.00\% | 882 | 219 |
| Money market investments | 792 | 263 | 0.28\% | 0.10\% | 373,350 | 365,281 |
|  | 135,170 | 150,018 | 3.79\% | 3.92\% | 4,753,883 | 5,096,885 |


| Loans not covered under shared loss agreements <br> with the FDIC: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Mortgage | 36,974 | 42,657 | $5.61 \%$ | $6.14 \%$ | 879,463 | 926,503 |
| Commercial | 10,616 | 8,592 | $5.78 \%$ | $5.69 \%$ | 245,053 | 201,400 |
| Leasing | 1,028 | 117 | $9.21 \%$ | $5.26 \%$ | 14,877 | 2,963 |
| Consumer | 2,477 | 1,784 | $8.48 \%$ | $9.13 \%$ | 38,941 | 26,058 |
|  |  |  |  |  |  |  |
|  | $\mathbf{5 1 , 0 9 5}$ | $\mathbf{5 3 , 1 5 0}$ | $\mathbf{5 . 7 8 \%}$ | $\mathbf{6 . 1 3 \%}$ | $\mathbf{1 , 1 7 8 , 3 3 4}$ | $\mathbf{1 , 1 5 6 , 9 2 4}$ |


| Loans covered under shared loss agreements with <br> the FDIC: |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans secured by residential properties | 10,977 | 6,493 | $8.46 \%$ | $7.84 \%$ | 172,977 | 110,410 |  |
| Commercial and construction | 27,001 | 15,349 | $11.23 \%$ | $8.60 \%$ | 320,513 | 237,861 |  |
| Leasing | 6,325 | 5,436 | $13.25 \%$ | $11.28 \%$ | 63,659 | 64,249 |  |
| Consumer | 1,204 | 954 | $10.94 \%$ | $10.25 \%$ | 14,669 | 12,412 |  |
|  | $\mathbf{4 5 , 5 0 7}$ | $\mathbf{2 8 , 2 3 2}$ | $\mathbf{1 0 . 6 1 \%}$ | $\mathbf{8 . 8 6 \%}$ | $\mathbf{5 7 1 , 8 1 9}$ | $\mathbf{4 2 4 , 9 3 2}$ |  |
|  | $\mathbf{9 6 , 6 0 2}$ | $\mathbf{8 1 , 3 8 2}$ | $\mathbf{7 . 3 6 \%}$ | $\mathbf{6 . 8 6 \%}$ | $\mathbf{1 , 7 5 0 , 1 5 3}$ | $\mathbf{1 , 5 8 1 , 8 5 6}$ |  |
|  |  |  |  |  |  |  |  |

Interest-bearing liabilities:

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| Deposits: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-interest bearing deposits | 9,772 | 10,972 | $1.68 \%$ | $2.17 \%$ | 774,521 | 672,834 |
| Now accounts | 2,715 | 2,074 | $1.49 \%$ | $1.67 \%$ | 243,529 | 165,991 |
| Savings and money market | 7,527 | 7,796 | $2.80 \%$ | $3.13 \%$ | 358,516 | 332,412 |
| Individual retirement accounts | 8,211 | 7,691 | $2.42 \%$ | $2.69 \%$ | 453,325 | 381,536 |
| Retail certificates of deposits |  |  |  |  |  |  |
| Total retail deposits | $\mathbf{2 8 , 2 5}$ | $\mathbf{2 8 , 5 3 3}$ | $\mathbf{1 . 8 8 \%}$ | $\mathbf{2 . 2 7 \%}$ | $\mathbf{2 , 0 0 0 , 7 2 4}$ | $\mathbf{1 , 6 7 2 , 8 6 4}$ |
| Institutional deposits | 2,846 | 3,773 | $1.70 \%$ | $1.43 \%$ | 222,940 | 352,942 |
| Brokered deposits | 4,289 | 3,568 | $2.39 \%$ | $3.01 \%$ | 239,169 | 158,120 |
| Total wholesale deposits | $\mathbf{7 , 1 3 5}$ | $\mathbf{7 , 3 4 1}$ | $\mathbf{2 . 0 6 \%}$ | $\mathbf{1 . 9 2 \%}$ | $\mathbf{4 6 2 , 1 0 9}$ | $\mathbf{5 1 1 , 0 6 2}$ |
|  |  |  |  |  |  | $\mathbf{2 , 1 8 3}$ |
|  | $\mathbf{3 5 , 3 6 0}$ | $\mathbf{3 5 , 8 7 4}$ | $\mathbf{1 . 9 1 \%}$ | $\mathbf{2 . 1 9 \%}$ | $\mathbf{2 , 4 6 2 , 8 3 4}$ | $\mathbf{2 , 9 5}$ |


| Borrowings: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities sold under agreements to repurchase | 70,878 | 75,900 | 2.74\% | 2.84\% | 3,445,167 | 3,566,309 |
| Advances from FHLB and other borrowings | 9,231 | 9,147 | 3.83\% | 3.75\% | 321,686 | 325,191 |
| FDIC-guaranteed term notes | 3,063 | 3,063 | 3.86\% | 3.86\% | 105,742 | 105,677 |
| Purchase money note issued to the FDIC |  | 1,887 |  | 0.73\% | 0 | 345,736 |
| Subordinated capital notes | 916 | 930 | 3.38\% | 3.44\% | 36,083 | 36,083 |
|  | 84,088 | 90,927 | 2.87\% | 2.77\% | 3,908,678 | 4,378,996 |
|  | 119,448 | 126,801 | 2.50\% | 2.58\% | 6,371,512 | 6,562,922 |
| Net interest income / spread | \$ 112,324 | \$ 104,599 | 2.25\% | 2.04\% |  |  |
| Interest rate margin |  |  | 2.30\% | 2.09\% |  |  |

Excess of average interest-earning assets over

| average interest-bearing liabilities | \$ | 132,524 | \$ |  |
| :---: | :---: | :---: | :---: | :---: |


| Average interest-earning assets to average <br> interest-bearing liabilities ratio |  |  |  |
| :--- | :--- | :--- | :--- |

## Interest Expense:

| Deposits | 4,581 | $(5,095)$ | $(514)$ |  |
| :--- | :---: | :---: | :---: | :---: |
| Repurchase agreements | $(2,578)$ | $(2,444)$ | $(5,022)$ |  |
| Other borrowings | $(1,984)$ | 167 | $(1,817)$ |  |
|  | $\mathbf{1 9}$ | $(\mathbf{7 , 3 7 2 )}$ | $(\mathbf{7 , 3 5 3 )}$ |  |
|  |  |  |  |  |
| Net Interest Income | $\mathbf{6 2 8}$ | $\mathbf{\$}$ | $\mathbf{7 , 0 9 7}$ | $\mathbf{\$}$ |
| $\mathbf{7 , 7 2 5}$ |  |  |  |  |

## Table of Contents

Net interest income is a function of the difference between rates earned on the Group s interest-earning assets and rates paid on its interest-bearing liabilities (interest rate spread) and the relative amounts of its interest-earning assets and interest-bearing liabilities (interest rate margin). The Group constantly monitors the composition and re-pricing of its assets and liabilities to maintain its net interest income at adequate levels.

Net interest income amounted to $\$ 32.5$ million and $\$ 112.3$ million for the quarter and nine-month period ended September 30, 2011, respectively, a decrease of $15.0 \%$ and an increase $7.4 \%$ from $\$ 38.2$ million and $\$ 104.6$ million for the same periods in 2010. These changes reflect an $11.8 \%$ decrease and a $0.2 \%$ increase in interest income for the quarter and nine-month period ended September 30, 2011, respectively, as compared to the same periods of 2010.

Interest rate spread decreased 18 basis points to $1.96 \%$ for the quarter ended September 30, 2011 from $2.15 \%$ in the quarter ended September 30, 2010, and increased 21 basis points to $2.25 \%$ for the nine-month period ended September 30, 2011 from $2.04 \%$ for the same period in 2010. The decrease in the quarter spread reflects a 10 basis point increase in the average yield of interest earning assets to $4.47 \%$ in the quarter ended September 30, 2011 from $4.57 \%$ in the quarter ended September 30, 2010, and an increase of 8 basis points in the average cost of funds to $2.50 \%$ in the quarter ended September 30, 2011 from $2.42 \%$ in the quarter ended September 30, 2010. The increase in the year-to-date period reflects a 13 basis point increase in the average yield of interest earning assets to $4.75 \%$ in the nine-month period ended September 30, 2011 from $4.62 \%$ for the same period in 2010, and a 8 basis point decrease in the average cost of funds to $2.50 \%$ in the nine-month period ended September 30, 2011 from $2.58 \%$ for the same period in 2010, as further explained below.

The decrease in interest income for the quarter was primarily the result of an $\$ 8.9$ million decrease in interest-earning assets volume variance, and a decrease of $\$ 614$ thousand in interest rate variance. The nine-month period increase in interest income was primarily the result of a $\$ 647$ thousand increase in volume variance, partially offset by a decrease of $\$ 275$ thousand in rate variance. Interest income from loans increased $45.8 \%$ to $\$ 35.5$ million and increased $18.7 \%$ to $\$ 96.6$ million for the quarter and nine-month period ended September 30, 2011, respectively, mainly due to the contribution of loans acquired. Interest income on investments decreased $22.9 \%$ to $\$ 36.2$ million and decreased $9.9 \%$ to $\$ 135.2$ million for the quarter and nine-month period ended September 30, 2011, compared to $\$ 46.9$ million and $\$ 150.0$ million for the same periods in 2010, reflecting an increase in premium amortization in the third quarter of 2011 due to the decline in interest rates which caused an increase in prepayment speeds, and lower balance in the investment securities portfolio.

Interest expense decreased $8.9 \%$ and $5.8 \%$ reaching $\$ 39.2$ million and $\$ 119.4$ million for the quarter and nine-month period ended September 30, 2011, respectively. The quarterly decrease was primarily the result of a $\$ 2.3$ million decrease in interest-earning liabilities volume variance, and a decrease of $\$ 1.6$ million in interest rate variance. The nine-month period decrease was primarily the result of a $\$ 7.4$ million decrease in rate variance. The decrease for the quarter is mainly due to a reduction in average interest-bearing liabilities balances, which decreased $\$ 852.1$ million from the previous year quarter to $\$ 6.3$ billion. The year-to-date decrease is due to a reduction in the cost of funds, which decreased 8 basis points to $2.50 \%$ from the previous year nine-month period. For the quarter and nine-month period ended September 30, 2011, there was a reduction in the cost of funds, mainly due to the premium amortization on certificates of deposit assumed in the FDIC-assisted acquisition and due to the maturing of higher-priced retail certificates of deposits. For the quarter and nine-month period ended September 30, 2011, the cost of deposits decreased by 9 basis points and 28 basis points to $1.94 \%$ and $1.91 \%$, respectively, compared to $2.03 \%$ and $2.19 \%$ for the same periods in 2010.

For the quarter and nine-month period ended September 30, 2011, the average balances of total interest-earning assets were $\$ 6.416$ billion and $\$ 6.504$ billion, respectively, a $9.7 \%$ and $2.6 \%$ decrease from the same periods in 2010 . The decrease in the quarterly average balance of interest-earning assets was mainly attributable to a $9.6 \%$ decrease in average investments, and a $10.1 \%$ decrease in average loans. The decrease in the year-to-date average balance of interest-earning assets was mainly attributable to a $6.7 \%$ decrease in average investments, partially offset by a $10.6 \%$ increase in average loans. As of September 30, 2011, the Group had $\$ 517.3$ million in cash and cash equivalents versus $\$ 448.9$ million as of December 31, 2010.

For the quarter and nine-month period ended September 30, 2011, the average yield on interest-earning assets was $4.47 \%$ and $4.75 \%$, respectively, compared to $4.57 \%$ and $4.62 \%$ for the same periods in 2010 . For both periods in 2011 there were higher average yields in the loan portfolio, mainly due to the aforementioned covered loans acquired in the FDIC-assisted acquisition with an average yield of $13.73 \%$ and $10.61 \%$ for the quarter and nine-month period ended September 30, 2011, respectively. Also, the investment portfolio yield decreased to $3.08 \%$ and $3.79 \%$ in the quarter and nine-month period ended September 30,2011 , versus $3.61 \%$ and $3.92 \%$ for the same periods in 2010.

## Table of Contents

## TABLE 2 - NON-INTEREST INCOME SUMMARY

## FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

(Dollars in thousands)

|  | Quarter ended September 30, |  |  |  | Nine-month Period ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wealth management revenues | \$ 5,387 | \$ | 4,613 | 16.8\% | \$ 14,641 | \$ | 13,250 | 10.5\% |
| Banking service revenues | 3,261 |  | 3,442 | -5.3\% | 10,404 |  | 8,105 | 28.4\% |
| Mortgage banking activities | 2,623 |  | 3,418 | -23.3\% | 7,017 |  | 7,555 | -7.1\% |
| Total banking and wealth management revenues | 11,271 |  | 11,473 | -1.8\% | 32,062 |  | 28,910 | 10.9\% |
| Total other-than-temporarily impaired securities |  |  | $(14,739)$ | 100.0\% |  |  | $(39,674)$ | 100.0\% |
| Portion of loss on securities recognized in other comprehensive income |  |  |  | 0.0\% |  |  | 22,508 | -100.0\% |
| Other-than-temporary impairments on securities |  |  | $(14,739)$ | 100.0\% |  |  | $(17,166)$ | 100.0\% |


| Net accretion (amortization) of FDIC loss-share indemnification asset | $(2,422)$ | 1,600 | -251.4\% | (191) | 2,914 | -106.6\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair value adjustment on FDIC equity appreciation instrument |  |  | 0.0\% |  | 909 | -100.0\% |
| Net gain (loss) on: |  |  |  |  |  |  |
| Sale of securities | 13,971 | 13,954 | 0.1\% | 23,102 | 37,807 | -38.9\% |
| Derivatives | (564) | $(22,580)$ | 97.5\% | $(8,135)$ | $(59,832)$ | 86.4\% |
| Early extinguishment of repurchase agreement | $(4,790)$ |  | -100.0\% | $(4,790)$ |  | -100.0\% |
| Trading securities | 14 | 4 | 250.0\% | (23) | 2 | -1250.0\% |
| Foreclosed real estate | (199) | (140) | -42.1\% | (334) | (283) | -18.0\% |
| Other | (93) | (35) | -165.7\% | (113) | (18) | -527.8\% |
|  | 5,917 | $(21,936)$ | 127.0\% | 9,516 | $(35,667)$ | 126.7\% |
| Total non-interest income (loss), net | \$ 17,188 | \$ (10,463) | 264.3\% | \$ 41,578 | \$ (6,757) | 715.3\% |

Non-interest income is affected by the amount of securities, derivatives and trading transactions, the level of trust assets under management, transactions generated by the gathering of financial assets by the securities broker-dealer subsidiary, the level of investment and mortgage banking activities, and the fees generated from loans, deposit accounts, and insurance activities. It is also affected by the net accretion (amortization) of the FDIC shared-loss indemnification asset, which varies depending on the results of the on-going evaluation of expected cash flows of the loan portfolio acquired in the FDIC-assisted acquisition of Eurobank.

Non-interest income totaled $\$ 17.2$ million and $\$ 41.6$ million for the quarter and nine-month period ended September 30, 2011, an increase of $\$ 27.7$ million and $\$ 48.3$ million, when compared to a non-interest loss of $\$ 10.5$ million and a non-interest loss of $\$ 6.8$ million during the same periods in 2010. These increases are mainly related to the fact that during the quarter and nine-month period ended September 30, 2011 the Group did not record significant losses on derivatives as compared to the same periods in 2010. During the nine-month period ended September 30, 2011, the Group recorded $\$ 8.1$ million in derivative losses, primarily as a result of the strategic decision to sell remaining swap options at a loss of $\$ 2.2$ million and purchase new swaps to manage interest rate risk and apply hedge accounting to them. Following the same strategic decision, the Group entered into new swaps with an aggregate notional amount of $\$ 1.425$ billion designated as cash flow hedges. An unrealized loss of $\$ 48.1$ million was recognized in accumulated other comprehensive income related to the valuation of these swaps at September 30, 2011.

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Wealth management revenues, consisting of commissions and fees from fiduciary activities, securities brokerage, and insurance activities, increased $16.8 \%$ to $\$ 5.4$ million and $10.5 \%$ to $\$ 14.6$ million in the quarter and nine-month period ended September 30, 2011, from $\$ 4.6$ million and $\$ 13.3$ million for the same periods in 2010. Banking service revenues, consisting primarily of fees generated by deposit accounts, electronic banking services, and customer services, decreased $5.3 \%$ to $\$ 3.3$ million and increased $28.4 \%$ to $\$ 10.4$ million in the quarter and nine-month period ended September 30, 2011 from $\$ 3.4$ million and $\$ 8.1$ million for the same periods in 2010.

This increase in the nine-month period ended September 30, 2011 is attributable to increases in electronic banking service fees and fees generated from the customers of the former Eurobank banking business.

## Table of Contents

Income generated from mortgage banking activities decreased $23.3 \%$ to $\$ 2.6$ million and $7.1 \%$ to $\$ 7.0$ million in the quarter and nine-month period ended September 30, 2011, from $\$ 3.4$ million and $\$ 7.6$ million for the same periods in 2010.

During the quarter and nine-month period ended September 30, 2010, the Group recorded other-than-temporary impairment losses of \$14.7 million and $\$ 17.2$ million, respectively. There were no other-than-temporary impairment losses recorded for the quarter and nine-month period ended September 30, 2011.

## TABLE 3 - NON-INTEREST EXPENSES SUMMARY

## FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

(Dollars in thousands)

|  | Quarter Ended September 30, |  |  | Nine-Month Period Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | Variance \% | 2011 | 2010 | Variance \% |
| Compensation and employee benefits | \$ 11,593 | \$ 11,686 | -0.8\% | \$ 34,511 | \$ 30,369 | 13.6\% |
| Professional and service fees | 5,305 | 5,480 | -3.2\% | 16,506 | 11,552 | 42.9\% |
| Occupancy and equipment | 4,369 | 5,486 | -20.4\% | 12,988 | 13,484 | -3.7\% |
| Insurance | 1,302 | 1,651 | -21.1\% | 4,933 | 5,218 | -5.5\% |
| Electronic banking charges | 1,375 | 1,322 | 4.0\% | 3,984 | 3,112 | 28.0\% |
| Taxes, other than payroll and income taxes | 1,184 | 1,641 | -27.8\% | 3,422 | 3,759 | -9.0\% |
| Advertising, business promotion, and strategic initiatives | 1,686 | 1,275 | 32.2\% | 4,386 | 3,339 | 31.4\% |
| Loan servicing and clearing expenses | 975 | 1,022 | -4.6\% | 3,072 | 2,538 | 21.0\% |
| Foreclosure and repossession expenses | 813 | 694 | 17.1\% | 2,303 | 1,520 | 51.5\% |
| Communication | 391 | 826 | -52.7\% | 1,212 | 1,905 | -36.4\% |
| Director and investor relations | 352 | 396 | -11.1\% | 977 | 1,098 | -11.0\% |
| Printing, postage, stationery and supplies | 292 | 299 | -2.3\% | 937 | 795 | 17.9\% |
| Other operating expenses | 770 | 927 | -16.9\% | 2,661 | 2,261 | 17.7\% |
| Total non-interest expenses | \$ 30,407 | \$ 32,705 | -7.0\% | \$ 91,892 | \$80,950 | 13.5\% |


| Relevant ratios and data: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency ratio |  | 69.55\% |  | 65.89\% |  | 63.64\% |  | 60.63\% |
| Expense ratio |  | 1.19\% |  | 1.19\% |  | 1.23\% |  | 1.04\% |
| Compensation and benefits to non-interest expense |  | 38.13\% |  | 35.73\% |  | 37.56\% |  | 37.52\% |
| Compensation to total assets owned |  | 0.66\% |  | 0.63\% |  | 0.66\% |  | 0.55\% |
| Average number of employees |  | 720 |  | 846 |  | 724 |  | 716 |
| Average compensation per employee | \$ | 64.4 | \$ | 55.3 | \$ | 63.6 | \$ | 56.6 |
| Assets owned per average employee | \$ | 9,753 | \$ | 8,735 | \$ | 9,699 |  | 0,321 |

## Table of Contents

Non-interest expenses for the quarter ended September 30, 2011 decreased $7.0 \%$ to $\$ 30.4$ million, compared to $\$ 32.7$ million for the same period in 2010. For the nine-month period ended September 30, 2011, non-interest expenses reached $\$ 91.9$ million, representing an increase of $13.5 \%$ compared to $\$ 81.0$ million for the same period in 2010 . The quarter decrease is mainly due to the Group s cost reduction strategy. The increase in non-interest expenses for the nine-month period ended September 30, 2011 is primarily driven by higher compensation and employee benefits and by higher professional and service fees, mainly due to the expenses related to the FDIC-assisted acquisition after April 30, 2010.

Compensation and employee benefits remained stable at $\$ 11.6$ million for the quarter ended September 30, 2011 from $\$ 11.7$ million for the same period in 2010. For the nine-month period ended September 30, 2011 compensation and employee benefits increased $13.6 \%$ to $\$ 34.5$ million from $\$ 30.4$ million for the same periods in 2010, mainly because of the integration of former Eurobank employees after April 30, 2010. Average employees reached 720 and 724 for the quarter and nine-month period ended September 30, 2011, respectively, compared to 846 and 716 for the same periods in 2010. The increase for the nine-month period ended September 30, 2011 is also driven by the recruitment of commercial banking personnel as part of the Group s strategy to continue strengthening this business segment.

Professional and service fees for the quarter ended September 30, 2011 remained stable at $\$ 5.3$ million compared to the same period in 2010, and increased $42.9 \%$ to $\$ 16.5$ million from the same period in 2010. The increase for the nine-month period ended September 30, 2011 is mainly due to expenses for servicing the loans acquired in the FDIC-assisted acquisition, which commenced in late June 2010.

Occupancy and equipment expense decreased $20.4 \%$ to $\$ 4.4$ million and $3.7 \%$ to $\$ 13.0$ million for the quarter and nine-month period ended September 30, 2011, respectively, compared to the same periods in 2010. These decreases are mainly attributed to fewer branches when compared to the same period of 2010.

Decreases in insurance for the quarter and nine-month period ended September 30, 2011, as compared to same periods in 2010, are principally due to the change in FDIC assessment rates applied to the Bank.

Increases in electronic banking charges for the quarter and nine-month period ended September 30, 2011, compared to the same periods in 2010, are mainly due to increases in point-of-sale ( POS ) transactions and in transactions by new customers from the FDIC-assisted acquisition.

Decreases in taxes, other than payroll and income taxes, for the quarter and nine-month period ended September 30, 2011, as compared to same periods in 2010, are principally due to the effect of the Eurobank integration, which for 2010 contemplated property taxes for all facilities.

Advertising, business promotion, and strategic initiatives for the quarter and nine-month period ended September 30, 2011 increased $32.2 \%$ and $31.4 \%$, respectively, as compared to the same periods in 2010 primarily to support the expansion of commercial banking.

In the nine-month period ended September 30, 2011, loan servicing and clearing expenses, foreclosure and repossession expenses, printing, postage, stationery and supplies, and other operating expenses increased $21.0 \%, 51.5 \%, 17.9 \%$ and $17.7 \%$, respectively, and communication expenses and director and investor relations decreased $36.4 \%$ and $11.0 \%$ compared to the nine-month period ended September 30, 2010.

The non-interest expense results reflect an efficiency ratio of $69.5 \%$ and $63.6 \%$ for the quarter and nine-month period ended September 30, 2011, compared to $65.9 \%$ and $60.6 \%$ for the quarter and nine-month period ended September 30, 2010. The efficiency ratio measures how much of a company s revenue is used to pay operating expenses. The Group computes its efficiency ratio by dividing non-interest expenses by the sum of its net interest income and non-interest income, but excluding gains on sale of investments securities, derivatives gains or losses, credit-related other-than-temporary impairment losses, and other income that may be considered volatile in nature. Management believes that the exclusion of those items permits greater comparability. Amounts presented as part of non-interest income that are excluded from the efficiency ratio computation amounted to gains of $\$ 5.9$ million and $\$ 9.5$ million for the quarter and nine-month period ended September 30, 2011, respectively, compared to losses of $\$ 21.9$ million and $\$ 35.7$ million for the quarter and nine-month period ended September 30, 2010, respectively.

## Table of Contents

For the quarter ended September 30, 2011, the Group recorded an income tax expense of $\$ 580$ thousand, as compared to a benefit of $\$ 1.3$ million for the same quarter in 2010. The variance is attributed to a net income before taxes of $\$ 17.4$ million for the quarter ended September 30, 2011, as compared to a net loss before taxes of $\$ 9.1$ million for the same quarter in 2010. For the nine-month period ended September 30, 2011, the income tax expense was $\$ 5.7$ million, as compared to a benefit of $\$ 82$ thousand for the same period in 2010. This increase reflects a $\$ 5.4$ million expense related to the re-measurement of the net deferred tax assets due to a reduction in the marginal corporate income tax rates from $40.95 \%$ to $30 \%$ as a result of the newly enacted 2011 Code, partially reduced by the various contingencies settled with the Puerto Rico Treasury Department during the quarter ended June 30, 2011 in which the Group paid $\$ 2.0$ million, approximately $\$ 3.0$ million less than what the Group had accrued for this purpose. As part of the settlement reached, all taxable years prior to 2010 are closed for purposes of any assessments of additional income taxes by the Puerto Rico Treasury Department. Also, mortgage tax credits amounting to $\$ 2.6$ million will be available during the years 2011 and 2012, at $\$ 1.3$ million per year, to offset any taxable income. The Group expects to obtain benefits from this reduction in tax rates on future corporate tax filings. For the quarter and nine-month period ended September 30, 2011 the effective tax rate of the Group reached $3.34 \%$ and $10.89 \%$ compared to an effective tax benefit of $14.13 \%$ and $1.75 \%$ for the same periods in 2010 . Included in the aforementioned effective tax rate for the nine-month period ended September 30, 2011, is the net effect of the change in the enacted tax rate of $10.31 \%$ and the benefits recorded from the settlement of contingencies with the Puerto Rico Treasury Department of (5.87\%).

## TABLE 4 ALLOWANCE FOR LOAN AND LEASE LOSSES SUMMARY

## FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

|  | Quarter Ended September 30, Variance |  |  | Nine-Month Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | hou | $\begin{gathered} \text { End } \\ \text { Septem } \\ \text { 2011 } \end{gathered}$ |  | 30, 2010 | $\begin{gathered} \text { Variance } \\ \% \end{gathered}$ |
| Non-covered loans |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ 34,229 | \$ 28,002 | 22.2\% | \$ | 31,430 | \$ | 23,272 | 35.1\% |
| Provision for non-covered loan and lease losses | 3,800 | 4,100 | -7.3\% |  | 11,400 |  | 12,214 | -6.7\% |
| Charge-offs | $(2,281)$ | $(2,517)$ | -9.4\% |  | $(7,292)$ |  | $(6,125)$ | 19.1\% |
| Recoveries | 121 | 55 | 120.2\% |  | 331 |  | 279 | 18.6\% |
| Balance at end of period | \$ 35,869 | \$ 29,640 | 21.0\% | \$ | 35,869 | \$ | 29,640 | 21.0\% |
| Covered loans |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ 53,036 | \$ | 100.0\% | \$ | 49,286 | \$ |  | 100.0\% |
| Recapture for covered loan and lease losses | $(1,936)$ |  | 100.0\% |  | $(1,387)$ |  |  | 100.0\% |
| FDIC shared-loss portion on provision for covered loan and lease losses | $(13,860)$ |  | 100.0\% |  | $(10,659)$ |  |  | 100.0\% |
| Balance at end of period | \$ 37,240 | \$ | 100.0\% | \$ | 37,240 | \$ |  | 100.0\% |

## Table of Contents

## TABLE 5 ALLOWANCE FOR NON-COVERED LOAN AND LEASE LOSSES BREAKDOWN

|  | September 30, <br> $\mathbf{2 0 1 1}$ | December 31, <br> 2010 <br> (Dollars in thousands) | Variance (\%) |
| :--- | ---: | ---: | ---: |


| Allowance composition: |  |  |  |
| :--- | :--- | ---: | ---: |
| Mortgage | $59.19 \%$ | $51.47 \%$ | $15.0 \%$ |
| Commercial | $31.00 \%$ | $-12.7 \%$ |  |
| Consumer | $4.74 \%$ | $35.49 \%$ | $-34.8 \%$ |
| Leasing | $4.03 \%$ | $2.27 \%$ | $47.2 \%$ |
| Unallocated allowance | $1.04 \%$ | $3.74 \%$ | $-65.8 \%$ |
|  |  | $3.03 \%$ |  |
|  | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{1 0 0 . 0 0 \%}$ |  |


| Allowance coverage ratio at end of period applicable to: |  |  |  |
| :--- | :--- | :--- | :--- |
| Mortgage | $2.54 \%$ | $\mathbf{3 7 . 8 5 \%}$ | $-13.5 \%$ |
| Commercial | $4.11 \%$ | $-.75 \%$ | $-28.1 \%$ |
| Consumer | $4.57 \%$ | $6.36 \%$ | $-18.9 \%$ |
| Leasing | $6.80 \%$ | $8.38 \%$ | $-60.1 \%$ |
| Unallocated allowance to total loans | $0.03 \%$ | $0.08 \%$ |  |
|  |  |  | $\mathbf{1 3 . 1 \%}$ |


| Allowance coverage ratio to non-performing loans: |  |  |  |
| :--- | :--- | ---: | ---: |
| Mortgage | $22.54 \%$ | $16.51 \%$ | $36.5 \%$ |
| Commercial | $29.67 \%$ | $47.22 \%$ | $-37.2 \%$ |
| Consumer | $255.02 \%$ | $-15.0 \%$ |  |
| Leasing | $1215.97 \%$ | $2457.00 \%$ | $\mathbf{- 5 0 . 5 \%}$ |
|  |  |  |  |
| Total | $\mathbf{2 7 . 0 8 \%}$ | $\mathbf{2 5 . 5 9 \%}$ | $\mathbf{5 . 8 \%}$ |

## Table of Contents

## TABLE 6 NET CREDIT LOSSES STATISTICS ON NON-COVERED LOAN AND LEASES

## FOR THE QUARTERS AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2011 AND 2010

|  | Quarter Ended September 30,$2011 \underset{\text { (In thousands) }}{2010}$ |  |  |  | $\underset{\%}{\text { Variance }}$ |  | Nine-Month Period Ended September 30, 20112010 |  |  |  | Variance \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs | \$ | $(1,391)$ | \$ | (432) | 222.0\% |  | \$ | $(4,480)$ | \$ | $(2,871)$ | 56.0\% |
| Recoveries |  |  |  |  | 0.0\% |  |  | 45 |  | 76 | -40.8\% |
|  |  | $(1,391)$ |  | (432) | 222.0\% |  |  | $(4,435)$ |  | $(2,795)$ | 58.7\% |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs |  | (440) |  | $(1,720)$ | -74.4\% |  |  | $(1,478)$ |  | $(2,221)$ | -33.5\% |
| Recoveries |  | 56 |  | 10 | 460.0\% |  |  | 108 |  | 32 | 237.5\% |
|  |  | (384) |  | $(1,710)$ | -77.5\% |  |  | $(1,370)$ |  | $(2,189)$ | -37.4\% |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs |  | (368) |  | (365) | 0.8\% |  |  | $(1,160)$ |  | $(1,033)$ | 12.3\% |
| Recoveries |  | 63 |  | 45 | 40.0\% |  |  | 175 |  | 171 | 2.3\% |
|  |  | (305) |  | (320) | -4.7\% |  |  | (985) |  | (862) | 14.3\% |
| Leasing |  |  |  |  |  |  |  |  |  |  |  |
| Charge-offs |  | (82) |  |  | 100.0\% |  |  | (174) |  |  | 100.0\% |
| Recoveries |  | 2 |  |  | 100.0\% |  |  | 3 |  |  | 100.0\% |
|  |  | (80) |  |  | 0.0\% |  |  | (171) |  |  | 0.0\% |
| Net credit losses |  |  |  |  |  |  |  |  |  |  |  |
| Total charge-offs |  | $(2,281)$ |  | $(2,517)$ | -9.4\% |  |  | $(7,292)$ |  | $(6,125)$ | 19.1\% |
| Total recoveries |  | 121 |  | 55 | 120.0\% |  |  | 332 |  | 279 | 19.0\% |
|  | \$ | $(2,160)$ | \$ | $(2,462)$ | -12.3\% |  | \$ | (6,960) | \$ | $(5,846)$ | 19.1\% |

Net credit losses to average loans outstanding:

| Mortgage | $0.64 \%$ | $0.19 \%$ | $236.8 \%$ | $0.38 \%$ | $0.40 \%$ | $-5.0 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | $0.59 \%$ | $3.30 \%$ | $-82.2 \%$ | $0.42 \%$ | $1.45 \%$ | $-71.1 \%$ |
| Consumer | $3.22 \%$ | $4.41 \%$ | $-26.9 \%$ | $1.90 \%$ | $4.41 \%$ | $-57.0 \%$ |
| Leasing | $1.72 \%$ | $0.00 \%$ | $100.0 \%$ | $0.86 \%$ | $0.00 \%$ | $\mathbf{1 0 0}$ |
| Total | $\mathbf{0 . 7 3 \%}$ | $\mathbf{0 . 8 5 \%}$ | $\mathbf{- 1 4 . 0 \%}$ | $\mathbf{0 . 4 4 \%}$ | $\mathbf{0 . 6 7 \%}$ | $\mathbf{- 3 4 . 2 \%}$ |
| Recoveries to charge-offs | $\mathbf{5 . 3 0 \%}$ | $\mathbf{2 . 1 9 \%}$ | $\mathbf{1 4 2 . 8 \%}$ | $\mathbf{4 . 5 5 \%}$ | $\mathbf{4 . 5 6 \%}$ | $\mathbf{0 . 0 \%}$ |

Average loans not covered under shared-loss agreements with the FDIC:
$\begin{array}{lllllllllll}\text { Mortgage } & \$ 866,947 & \$ & 921,772 & -5.9 \% & \$ & 879,463 & \$ & 926,503 & -5.1 \%\end{array}$
Table of Contents

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| Commercial | 260,932 | 206,994 | $26.1 \%$ | 245,053 | 201,400 | $21.7 \%$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Consumer | 37,891 | 29,049 | $30.4 \%$ | 38,941 | 26,058 | $49.4 \%$ |  |
| Leasing | 18,584 | 3,688 | $403.9 \%$ | 14,877 | 2,963 | $402.1 \%$ |  |
|  |  |  |  |  |  |  |  |
| Total | $\mathbf{\$ 1 , 1 8 4 , 3 5 4}$ | $\mathbf{\$ 1 , 1 6 1 , 5 0 3}$ | $\mathbf{2 . 0 \%}$ | $\mathbf{\$}$ | $\mathbf{1 , 1 7 8 , 3 3 4}$ | $\mathbf{\$}$ | $\mathbf{1 , 1 5 6 , 9 2 4}$ |

## Table of Contents

The provision for non-covered loan and lease losses for the quarter ended September 30, 2011 totaled $\$ 3.8$ million, a $7.3 \%$ decrease from the $\$ 4.1$ million reported for the same quarter in 2010. Based on an analysis of the credit quality and the composition of the Group s loan portfolio, management determined that the provision for the quarter ended September 30, 2011 was sufficient in order to maintain the allowance for loan and lease losses at an adequate level. The allowance for loan and lease losses provides for probable losses based upon an evaluation of known and inherent risks. The Group s allowance for loan and lease losses policy provides for a detailed quarterly analysis of probable losses.

Net credit losses slightly decreased $\$ 301$ thousand to $\$ 2.2$ million for the quarter ended September 30, 2011, representing $0.73 \%$ of average non-covered loans outstanding, versus $0.85 \%$ in the same period in 2010. The allowance for non-covered loan and lease losses increased to $\$ 35.9$ million ( $3.00 \%$ of total non-covered loans) at September 30, 2011, compared to $\$ 31.4$ million ( $2.66 \%$ of total non-covered loans) at December 31, 2010.

The Group follows a systematic methodology to establish and evaluate the adequacy of the allowance for non-covered loan and lease losses to provide for inherent losses in the loan portfolio. This methodology includes the consideration of factors such as economic conditions, portfolio risk characteristics, prior loss experience, and results of periodic credit reviews of individual loans. The provision for non-covered loan and lease losses charged to current operations is based on such methodology. Loan losses are charged and recoveries are credited to the allowance for loan and lease losses.

Larger commercial loans that exhibit potential or observed credit weaknesses are subject to individual review and grading. Where appropriate, allowances are allocated to individual loans based on management $s$ estimate of the borrower $s$ ability to repay the loan given the availability of collateral, other sources of cash flow and legal options available to the Group.

Included in the review of individual loans are those that are impaired. A loan is considered impaired when, based on current information and events, it is probable that the Group will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan s effective interest rate, or as a practical expedient, at the observable market price of the loan or the fair value of the collateral, if the loan is collateral dependent. Loans are individually evaluated for impairment, except large groups of small balance homogeneous loans that are collectively evaluated for impairment, and loans that are recorded at fair value or at the lower of cost or market value. The portfolios of mortgage and consumer loans are considered homogeneous and are evaluated collectively for impairment. For the commercial loan portfolio, all loans over $\$ 250$ thousand and over 90-days past due are evaluated for impairment. At September 30, 2011, the total investment in impaired commercial loans was $\$ 35.1$ million, compared to $\$ 25.9$ million at December 31, 2010. Impaired commercial loans are measured based on the fair value of collateral method, since all impaired loans during the period were collateral dependant. The valuation allowance for impaired commercial loans amounted to approximately $\$ 1.8$ million and $\$ 823$ thousand at September 30, 2011 and December 31, 2010, respectively. At September 30, 2011, the total investment in impaired mortgage loans was $\$ 46.5$ million (December 31, $2010-\$ 34.0$ million). Impairment on mortgage loans assessed as troubled debt restructuring was measured using the present value of cash flows. The valuation allowance for impaired mortgage loans amounted to approximately $\$ 3.0$ million and $\$ 2.3$ million at September 30, 2011 and December 31, 2010, respectively.

The Group, using a rating system, applies an overall allowance percentage to each loan portfolio category based on historical credit losses adjusted for current conditions and trends. This calculation is the starting point for management s systematic determination of the required level of the allowance for loan and lease losses. Other data considered in this determination includes: the credit grading assigned to commercial loans, delinquency levels, loss trends and other information including underwriting standards and economic trends.

Loan loss ratios and credit risk categories are updated quarterly and are applied in the context of GAAP and the Joint Interagency Guidance on the importance of depository institutions having prudent, conservative, but not excessive loan loss allowances that fall within an acceptable range of estimated losses. While management uses available information in estimating probable loan losses, future changes to the allowance may be necessary based on factors beyond the Group s control, such as factors affecting general economic conditions.

In the current year, the Group has not changed in any material respect its overall approach in the determination of the allowance for loan and lease losses. There have been no material changes in criteria or estimation techniques as compared to prior periods that impacted the determination of the allowance for loan and lease losses in the quarter and nine-month period ended September 30, 2011. However, during the quarter ended September 30, 2011, the Group disaggregated the commercial loan portfolio

## Table of Contents

to commercial loans secured by existing commercial real estate properties and other commercial loans for purposes of evaluating the allowance for loan and lease losses.

The loans covered by the FDIC shared-loss agreements were recognized at fair value as of April 30, 2010, which included the impact of expected credit losses. Each quarter, actual cash flows on covered loans are reviewed against the cash flows expected to be collected. If it is deemed probable that the Group will be unable to collect all of the cash flows previously expected (e.g., the cash flows expected to be collected at acquisition adjusted for any probable changes in estimate thereafter), the covered loans shall be deemed impaired and an allowance for covered loan and lease losses will be recorded. When there is a probable significant increase in cash flows expected to be collected or if the actual cash flows collected are significantly greater than those previously expected, the Group will reduce any allowance for loan and lease losses established after acquisition for the increase in the present value of cash flows expected to be collected, and recalculate the amount of accretable yield for the loan based on the revised cash flow expectations.

Due to effective servicing and collection, actual cash flows have exceeded original estimates since the date of the FDIC-assisted acquisition. As a result, the Group recorded a net recapture of the loss provision on covered loan and lease losses of $\$ 1.4$ million during the nine-month period ended September 30, 2011. No recapture was recorded during the nine-month period ended September 30, 2010.

TABLE 7 HIGHER RISK RESIDENTIAL MORTGAGE LOANS

## AS OF SEPTEMBER 30, 2011

|  | Higher-Risk Residential Mortgage Loans* |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Junior Lien Mortgages |  |  |  | Interest Only Loans |  |  |  | High Loan-to-Value Ratio Mortgages LTV 90\% to $\mathbf{1 0 0 \%}$ |  |  |  |  |
|  | Carrying Value | Allo | wance | Coverage | $\begin{aligned} & \text { Carrying } \\ & \text { Value } \end{aligned}$ | $\begin{aligned} & \text { All, } \\ & \text { (In th } \end{aligned}$ | owance housan | Coverage |  | arrying <br> Value |  | owance | Coverage |
| Delinquencv: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0-89 days | \$ 19,353 | \$ |  | 1.69\% | \$ 32,083 | \$ | 792 | 2.47\% | \$ | 90,488 | \$ | 1,716 | 1.90\% |
| 90-119 days | 61 |  | 2 | 3.28\% | 228 |  | 9 | 3.95\% |  | 916 |  | 37 | 4.04\% |
| 120-179 days | 334 |  | 13 | 3.89\% | 157 |  | 14 | 8.92\% |  | 1,338 |  | 68 | 5.08\% |
| 180-364 days | 1,122 |  | 49 | 4.37\% | 1,310 |  | 113 | 8.63\% |  | 5,072 |  | 279 | 5.50\% |
| 365+ days | 1,724 |  | 233 | 13.52\% | 3,972 |  | 1,178 | 29.66\% |  | 9,965 |  | 1,681 | 16.87\% |
| Total | \$ 22,594 | \$ | 624 | 2.76\% | \$ 37,750 | \$ | 2,106 | 5.58\% |  | 107,779 |  | 3,781 | 3.51\% |

Percentage of total loans not covered by FDIC shared-loss agreements $1.88 \%$
$3.15 \%$
8.98\%

## Refinanced or Modified

Loans:
Amount

Percentage of Higher-Risk

| Loan Category | $11.74 \%$ | $0.00 \%$ |
| :--- | :--- | :--- |

Loan-to-Value Ratio:

|  |  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :--- | :--- |
| Under 70\% | $\$ 16,893$ | $\$ 431$ | $2.55 \%$ | $\$ 5,624$ | $\$$ | 288 | $5.12 \%$ | $\$$ | $\$$ |  |
| $70 \%-79 \%$ | 3,061 | 86 | $2.81 \%$ | 7,891 | 563 | $7.13 \%$ |  |  |  |  |
| $80 \%-89 \%$ | 1,796 | 41 | $2.28 \%$ | 9,481 |  | 458 | $4.83 \%$ |  |  |  |
| $90 \%-100 \%$ | 844 | 66 | $7.82 \%$ | 14,754 |  | 797 | $5.40 \%$ | 107,779 | 3,781 | $3.51 \%$ |

* Loans may be included in more than one higher-risk loan category


## Table of Contents

## TABLE 8 NON-PERFORMING ASSETS

## AS OF SEPTEMBER 30, 2011 AND DECEMBER 31, 2010

|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \\ \text { (Dollars in thousands) } \end{gathered}$ |  | Variance (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Non-performing assets: |  |  |  |  |
| Non-accruing loans |  |  |  |  |
| Troubled Debt Restructuring loans | \$ 23,522 | \$ | 2,327 | 910.8\% |
| Other loans | 108,923 |  | 71,236 | 52.9\% |
| Accruing loans |  |  |  |  |
| Troubled Debt Restructuring loans |  |  | 3,371 | -100.0\% |
| Other loans |  |  | 45,490 | -100.0\% |
| Total non-performing loans | \$ 132,445 | \$ | 122,424 | 8.2\% |
| Foreclosed real estate not covered under the shared-loss agreement with the FDIC | 14,675 |  | 11,969 | 22.6\% |
| Mortgage loans held for sale in non-accrual | 1,457 |  |  | 100.0\% |
|  | \$ 148,577 | \$ | 134,393 | 10.6\% |
| Non-performing assets to total assets, excluding covered assets | 2.28\% |  | 2.03\% | 12.3\% |
| Non-performing assets to total capital | 20.25\% |  | 18.35\% | 10.4\% |



The increase in non-accruing loans is mainly related to the policy change performed during the second quarter of 2011, to place on non-accrual status residential mortgage loans well collaterized and in process of collection when reaching 90 days past due. Furthermore, the increase in troubled debt restructuring loans in non-accrual status reflects an increase of $\$ 15.3$ million in commercial loans classified as troubled debt restructurings and non-performing.

## Table of Contents

## TABLE 9 NON-PERFORMING LOANS

## AS OF SEPTEMBER 30, 2011 AND DECEMBER 31, 2010

|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ | December 31,2010(Dollars in thousands) |  | Variance (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Non-performing loans: |  |  |  |  |
| Mortgage | \$ 94,186 | \$ | 98,008 | -3.9\% |
| Commercial | 37,471 |  | 23,619 | 58.6\% |
| Consumer | 669 |  | 762 | -12.3\% |
| Leasing | 119 |  | 35 | 240.0\% |
| Total | \$ 132,445 | \$ | 122,424 | 8.2\% |
| Non-performing loans composition percentages: |  |  |  |  |
| Mortgage | 71.1\% |  | 80.1\% |  |
| Commercial | 28.3\% |  | 19.3\% |  |
| Consumer | 0.5\% |  | 0.6\% |  |
| Leasing | 0.1\% |  | 0.0\% |  |
| Total | 100.0\% |  | 100.0\% |  |
| Non-performing loans to: |  |  |  |  |
| Total loans, excluding covered loans | 11.40\% |  | 10.65\% | 7.0\% |
| Total assets, excluding covered assets | 2.06\% |  | 1.85\% | 11.5\% |
| Total capital | 18.23\% |  | 16.72\% | 9.1\% |

Total non-performing loans as of September 30, 2011 and December 31, 2010 amounting to $\$ 132.4$ million and $\$ 122.4$ million do not include loans classified as current and modified under troubled debt restructuring programs. Total investment in mortgage loans with troubled debt restructuring amounted to $\$ 46.5$ million as of September 30,2011 and $\$ 34.0$ million as of December 31, 2010. Out of these amounts, a total of $\$ 39.2$ million and $\$ 29.3$ million, respectively, were not included in the aforementioned non-performing loan amounts because the loans were current in their payment schedules. Also, as of September 30, 2011, a total of $\$ 16.3$ million in commercial loans have been modified, all of which are considered in the non-performing loan amounts; as of December 31, 2010, a total of $\$ 6.7$ million in commercial loans were modified, of which $\$ 5.7$ million were not considered in the non-performing loan amounts because the loans were current.

The following is a detailed description of each of the items that comprise non-performing assets:

Mortgage loans - are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the collateral underlying the loan. At September 30, 2011, the Group s non-performing mortgage loans totaled $\$ 94.2$ million ( $71.1 \%$ of the Group s non-performing loans), a $3.9 \%$ decrease from $\$ 98.0$ million ( $80.1 \%$ of the Group s non-performing loans) at December 31, 2010. Non-performing loans in this category are primarily residential mortgage loans. Up to March 31, 2011, residential mortgage loans well collateralized and in process of collection were placed on non-accrual status when reaching 365 days past due. On April 1, 2011, the Bank changed its policy on a prospective basis, to place on non-accrual status residential mortgage loans well collateralized and in process of collection when reaching 90 days past due. All loans that were between 90 and 365 days past due at the time the policy was changed were also placed on non-accrual status, and the interest receivable on such loans at the time the policy was changed is evaluated at least on a quarterly basis against the collateral underlying the loans, and written-down, if necessary. On April 1, 2011, mortgage loans between 90 and 365 days past due that were placed in non-accrual status amounted to $\$ 39.8$ million.

## Table of Contents

Commercial loans - are placed on non-accrual status when they become 90 days or more past due and are written-down, if necessary, based on the specific evaluation of the underlying collateral, if any. At September 30, 2011, the Group s non-performing commercial loans amounted to $\$ 37.5$ million ( $28.3 \%$ of the Group s non-performing loans), a $58.6 \%$ increase when compared to non-performing commercial loans of $\$ 23.6$ million at December 31, 2010 ( $19.3 \%$ of the Group s non-performing loans). Approximately $74 \%$ of this portfolio is collateralized by commercial real estate properties.

Consumer loans - are placed on non-accrual status when they become 90 days past due and written-off when payments are delinquent 120 days in personal loans and 180 days in credit cards and personal lines of credit. At September 30, 2011, the Group s non-performing consumer loans amounted to $\$ 669$ thousand ( $0.5 \%$ of the Group stotal non-performing loans), a $12.3 \%$ decrease from $\$ 762$ thousand at December 31, 2010 ( $0.6 \%$ of total non-performing loans).

Leases - are placed on non-accrual status when they become 90 days past due and partially written-off to collateral value when payments are delinquent 120 days, and fully written-off when payments are delinquent 180 days. At September 30, 2011, the Group s non-performing leases amounted to $\$ 119$ thousand ( $0.1 \%$ of the Group s total non-performing loans), an increase of $240.0 \%$ from $\$ 35$ thousand at December 31, 2010 ( $0.0 \%$ of total non-performing loans).

Foreclosed real estate - is initially recorded at the lower of the related loan balance or fair value less cost to sell as of the date of foreclosure. Any excess of the loan balance over the fair value of the property is charged against the allowance for loan and lease losses. Subsequently, any excess of the carrying value over the estimated fair value less disposition cost is charged to operations. Net losses on the sale of foreclosed real estate for the quarter ended September 30, 2011 amounted to $\$ 199$ thousand compared to $\$ 140$ thousand in the quarter ended September 30, 2010. For the nine-month period, net losses on foreclosed real estate amounted to $\$ 334$ thousand compared to $\$ 283$ thousand for the same period in 2010.
The Group has two types of mortgage loan modification programs. These are the Loss Mitigation Program and the Nontraditional Mortgage Loan Program. Both programs are intended to help responsible homeowners to remain in their homes and avoid foreclosure, while also reducing the Group s losses on non performing mortgage loans. The Loss Mitigation Program helps mortgage borrowers who are or will become financially unable to meet the current or scheduled mortgage payments. Loans that qualify under this program are those guaranteed by: FHA, VA, RHS, Banco de la Vivienda de Puerto Rico ; conventional loans guaranteed by Mortgage Guaranty Insurance Corporation (MGIC); conventional loans sold to the government-sponsored entities Fannie Mae and Freddie Mac; and conventional loans retained by financial institutions. The program offers diversified alternatives such as regular or reduced payment plans, payment moratorium, mortgage loan modification, partial claims (only FHA), short sale, and payment in lieu of foreclosure. Loans classified as non-traditional mortgage are: balloon payment, interest only/interest first, variable interest rate, adjustable interest rate and other qualified loans. Non-traditional mortgage loan portfolios are segregated into the following categories: performing loans that meet secondary market requirement and are refinanced by the credit underwriting guidelines of FHA/VA/FNMA/FMAC, and performing loans not meeting secondary market guidelines, processed by the Group s current credit and underwriting guidelines. The Group achieves an affordable and sustainable monthly payment by taking specific, sequential, and necessary steps such as: reducing interest rate, extending the loan term, capitalizing arrearages, deferring the payment of principal or, if borrower qualifies, performing a loan refinance. There may not be a foreclosure sale scheduled within 60 days prior to performing any of the loan modification programs. This requirement does not apply to loans where the foreclosure process has been stopped by the Group. In order to apply to any of the loan modification programs, the borrower may not be in active bankruptcy or have been discharged from Chapter 7 bankruptcy since the loan was originated.

On October 24, 2011, the Federal Housing Finance Agency ( FHFA ), Freddie Mac and Fannie Mae announced a series of FHFA-directed enhancements to the Home Affordable Refinance Program ( HARP ) in an effort to attract more borrowers who can benefit from refinancing their home mortgages under this program. While final guidance is not due until November 15, 2011, these enhancements entail the relaxation of underwriting guidelines, such as loan-to-value ratio, appraisals, and certain fees, among other things, subject to a variety of qualifications, and the extension of HARP until December 31, 2013. The enhancements do not change the time period for eligible loans, maintaining the requirement that the loans must have been guaranteed by Fannie Mae or Freddie Mac prior to June 2009. The Group does not expect these changes to have a significant impact on its results of operations.

## Table of Contents

## TABLE 10 - ASSETS SUMMARY AND COMPOSITION

## AS OF SEPTEMBER 30, 2011 AND DECEMBER 31, 2010

(Dollars in thousands)

|  | September 30, 2011 | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ | Variance \% |
| :---: | :---: | :---: | :---: |
| Investments: |  |  |  |
| FNMA and FHLMC certificates | \$ 3,672,899 | \$ 3,972,107 | -7.5\% |
| Obligations of US Government sponsored agencies |  | 3,000 | -100.0\% |
| CMO s issued by US Government sponsored agencies | 232,130 | 177,804 | 30.6\% |
| GNMA certificates | 31,367 | 127,714 | -75.4\% |
| Structured credit investments | 40,976 | 41,693 | -1.7\% |
| Puerto Rico Government and agency obligations | 81,354 | 67,663 | 20.2\% |
| FHLB stock | 23,779 | 22,496 | 5.7\% |
| Other debt securities | 6,166 |  | 100.0\% |
| Other investments | 421 | 1,480 | -71.6\% |
|  | 4,089,092 | 4,413,957 | -7.4\% |
| Loans: |  |  |  |
| Loans not covered under shared-loss agreements with the FDIC | 1,161,638 | 1,149,319 | 1.1\% |
| Allowance for loan and lease losses on non covered loans | $(35,869)$ | $(31,430)$ | -14.1\% |
| Non covered loans receivable, net | 1,125,769 | 1,117,889 | 0.7\% |
| Mortgage loans held for sale | 33,619 | 33,979 | -1.1\% |
| Total loans not covered under shared-loss agreements with the FDIC, net | 1,159,388 | 1,151,868 | 0.7\% |
| Loans covered under shared-loss agreements with the FDIC | 561,730 | 669,997 | -16.2\% |
| Allowance for loan and lease losses on covered loans | $(37,240)$ | $(49,286)$ | 24.4\% |
| Total loans covered under shared-loss agreements with the FDIC, net | 524,490 | 620,711 | -15.5\% |
| Total loans, net | 1,683,878 | 1,772,579 | -5.0\% |
| Securities purchased under agreements to resell | 165,000 |  | 100.0\% |
| Total securities and loans | 5,937,970 | 6,186,536 | -4.0\% |
| Other assets: |  |  |  |
| Cash and due from banks | 513,905 | 344,067 | 49.4\% |
| Money market investments | 3,431 | 104,869 | -96.7\% |
| FDIC loss-share indemnification asset | 392,096 | 473,629 | -17.2\% |
| Foreclosed real estate | 30,994 | 26,840 | 15.5\% |
| Accrued interest receivable | 24,246 | 28,716 | -15.6\% |
| Deferred tax asset, net | 33,102 | 30,732 | 7.7\% |
| Premises and equipment, net | 22,498 | 23,941 | -6.0\% |
| Derivative assets | 6,707 | 28,315 | -76.3\% |
| Other assets | 58,339 | 63,361 | -7.9\% |
| Total other assets | 1,085,318 | 1,124,470 | -3.5\% |


| Total assets | $\mathbf{\$ , 0 2 3 , 2 8 8}$ | $\mathbf{\$ ~ 7 , 3 1 1 , 0 0 6}$ |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{3 . 9 \%}$ |  |  |
| Investments portfolio composition: |  |  |  |
| FNMA and FHLMC certificates | $89.7 \%$ | $90.1 \%$ |  |
| Obligations of US Government sponsored agencies | $0.0 \%$ | $0.1 \%$ |  |
| CMO s issued by US Government sponsored agencies | $5.7 \%$ | $4.0 \%$ |  |
| GNMA certificates | $0.8 \%$ | $2.9 \%$ |  |
| Structured credit investments | $1.0 \%$ | $0.9 \%$ |  |
| Puerto Rico Government and agency obligations | $2.0 \%$ | $1.5 \%$ |  |
| FHLB stock | $0.6 \%$ | $0.5 \%$ |  |
| Other debt securities and other investments | $0.2 \%$ | $0.0 \%$ |  |
|  | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 0 0 . 0 \%}$ |  |

## Table of Contents

At September 30, 2011, the Group s total assets amounted to $\$ 7.023$ billion, a decrease of $3.9 \%$ when compared to $\$ 7.311$ billion at December 31, 2010, and interest-earning assets reached $\$ 5.938$ billion, down $4.0 \%$, versus $\$ 6.187$ billion at December 31, 2010.

At September 30, 2011, the investment portfolio decreased $7.4 \%$ to $\$ 4.089$ billion from $\$ 4.414$ billion at December 31, 2010, which represents the deleveraging of the Group s investment securities portfolio and reduced purchases of new investments.

The Group increased its cash position by $15.2 \%$ to $\$ 517.3$ million as of September 30, 2011 from $\$ 448.9$ million as of December 31, 2010.
The Group s non-covered loan portfolio is mainly comprised of residential loans, home equity loans, and commercial loans collateralized by existing owner-occupied commercial real estate properties located in Puerto Rico. At September 30, 2011, the Group s loan portfolio amounted to $\$ 1.684$ billion, a decrease of $5.0 \%$ when compared to the $\$ 1.773$ billion at December 31, 2010. The loan portfolio decrease was mainly attributable to a decrease in the covered loan portfolio of $\$ 96.2$ million. Such decrease is mainly due to principal repayments of covered loans.

Total loan production amounted to $\$ 288.7$ million for the nine-month period ended September 30, 2011, up $6.6 \%$ from the same period in 2010. Commercial loan production of $\$ 92.3$ million increased $38.5 \%$, as compared to the same period in 2010.

The mortgage loan portfolio amounted to $\$ 838.7$ million ( $71.9 \%$ of the Group s total non-covered loan portfolio) as of September 30, 2011, as compared to $\$ 873.9$ million ( $75.8 \%$ of the Group s total non-covered loan portfolio) as of December 31, 2010. Mortgage production of $\$ 52.7$ million for the quarter ended September 30, 2011 decreased $23.5 \%$ from $\$ 68.9$ million when compared to the quarter ended September 30, 2010. The Group sells most of its conforming mortgages in the secondary market, retaining the servicing rights to such mortgages.

The commercial loan portfolio amounted to $\$ 270.6$ million ( $23.2 \%$ of the Group s total non-covered loan portfolio) as of September 30, 2011, as compared to $\$ 235.0$ million ( $20.4 \%$ of the Group s total non-covered loan portfolio) as of December 31, 2010. Commercial loan production increased $14.0 \%$ to $\$ 30.0$ million for the quarter ended September 30, 2011 from $\$ 26.4$ million for the same period in 2010.

The consumer loan portfolio amounted to $\$ 35.7$ million ( $3.1 \%$ of the Group s total non-covered loan portfolio) as of September 30, 2011, as compared to $\$ 34.5$ million ( $3.0 \%$ of the Group s total non-covered loan portfolio) as of December 31, 2010.

The lease portfolio amounted to $\$ 21.3$ million ( $1.8 \%$ of the Group $s$ total non-covered loan portfolio) as of September 30, 2011, as compared to $\$ 10.3$ million ( $0.9 \%$ of the Group s total non-covered loan portfolio) as of December 31, 2010.

The FDIC shared-loss indemnification asset amount to $\$ 392.1$ million and $\$ 473.6$ million as of September 30, 2011 and December 31, 2010, respectively. This decrease is mainly related to reimbursements received from the FDIC during 2011.

## Table of Contents

## TABLE 11 - LIABILITIES SUMMARY AND COMPOSITION

## AS OF SEPTEMBER 30, 2011 AND DECEMBER 31, 2010

(Dollars in thousands)

|  |  | $\begin{aligned} & \text { tember 30, } \\ & 2011 \end{aligned}$ | De | cember 31, <br> 2010 <br> in thousan | Variance $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |  |
| Non-interest bearing deposits | \$ | 181,711 | \$ | 170,705 | 6.4\% |
| Now accounts |  | 797,603 |  | 783,744 | 1.8\% |
| Savings and money market accounts |  | 256,611 |  | 235,690 | 8.9\% |
| Certificates of deposit |  | 1,137,342 |  | 1,393,743 | -18.4\% |
|  |  | 2,373,267 |  | 2,583,882 | -8.2\% |
| Accrued interest payable |  | 5,097 |  | 5,006 | 1.8\% |
|  |  | 2,378,364 |  | 2,588,888 | -8.1\% |
| Borrowings: |  |  |  |  |  |
| Short term borrowings |  | 46,619 |  | 42,460 | 9.8\% |
| Securities sold under agreements to repurchase |  | 3,356,322 |  | 3,456,781 | -2.9\% |
| Advances from FHLB |  | 281,753 |  | 281,753 | 0.0\% |
| FDIC-guaranteed term notes |  | 105,112 |  | 105,834 | -0.7\% |
| Subordinated capital notes |  | 36,083 |  | 36,083 | 0.0\% |
|  |  | 3,825,889 |  | 3,922,911 | -2.5\% |
| Total deposits and borrowings |  | 6,204,253 |  | 6,511,799 | -4.7\% |
| FDIC net settlement payable |  | 42 |  | 22,954 | -99.8\% |
| Derivative liabilities |  | 48,146 |  | 64 | 75128.1\% |
| Accrued expenses and other liabilities |  | 42,932 |  | 43,858 | -2.1\% |
| Total liabilities |  | 6,295,373 | \$ | 6,578,675 | -4.3\% |


| Deposits portfolio composition percentages: |  |  |
| :--- | :---: | :---: |
| Non-interest bearing deposits | $7.7 \%$ | $6.6 \%$ |
| Now accounts | $33.6 \%$ | $30.3 \%$ |
| Savings accounts | $10.8 \%$ | $9.1 \%$ |
| Certificates of deposit | $47.9 \%$ | $54.0 \%$ |
|  | $\mathbf{1 0 0 . 0 \%}$ | $\mathbf{1 0 0 . 0 \%}$ |
| Borrowings portfolio composition percentages: |  |  |
| Federal funds purchases and other short term borrowings | $1.0 \%$ | $1.1 \%$ |
| Securities sold under agreements to repurchase | $88.0 \%$ | $8.1 \%$ |
| Advances from FHLB | $7.4 \%$ | $7.2 \%$ |
| FDIC-guaranteed term notes | $2.7 \%$ | $2.7 \%$ |
| Subordinated capital notes | $0.9 \%$ | $0.9 \%$ |

$\left.\begin{array}{l|c}\begin{array}{l}\text { Securities sold under agreements to repurchase } \\ \text { Amount outstanding at year-end }\end{array} & \$ 3,356,322\end{array}\right) \$ 3,456,781$

## Table of Contents

At September 30, 2011, the Group s total liabilities totaled $\$ 6.295$ billion, $4.3 \%$ lower than the $\$ 6.579$ billion at December 31, 2010. This decrease is mostly due to a decrease of $\$ 210.5$ million in deposits and a decrease of $\$ 97.0$ million in borrowings. Deposits and borrowings, the Group s funding sources, amounted to $\$ 6.204$ billion at September 30, 2011 versus $\$ 6.512$ billion at December 31, 2010, a $4.7 \%$ decrease. Borrowings represented $61.7 \%$ of interest-bearing liabilities and deposits represented $38.3 \%$ as of September 30, 2011. At September 30, 2011, deposits totaled $\$ 2.378$ billion, down $8.1 \%$ from $\$ 2.589$ billion at December 31, 2010. Brokered deposits decreased $\$ 73.3$ million or $26.3 \%$ to $\$ 205.6$ million. In addition, institutional deposits decreased $\$ 96.6$ million or $34.4 \%$ to $\$ 184.0$ million.

Borrowings consist mainly of funding sources through the use of repurchase agreements, FHLB advances, FDIC-guaranteed term notes, subordinated capital notes, and other borrowings. At September 30, 2011, borrowings amounted to $\$ 3.826$ billion, $2.5 \%$ lower than the $\$ 3.923$ billion recorded at December 31, 2010. Repurchase agreements as of September 30, 2011 amounted to $\$ 3.356$ billion which decreased $2.9 \%$ as compared to December 31, 2010, as a result of a deleveraging of a $\$ 100.0$ million repurchase agreement on August 16, 2011.

At September 30, 2011, short term borrowings amounted to $\$ 46.6$ million, $9.8 \%$ higher than the $\$ 42.5$ million reported at December 31, 2010. Short term borrowings mainly consist of deposits of the Puerto Rico Cash \& Money Market Fund.

The FHLB system functions as a source of credit for financial institutions that are members of a regional FHLB. As a member of the FHLB, the Group may obtain advances from the FHLB, secured by the FHLB stock owned by the Group and certain of the Group s mortgage loans. Advances from the FHLB amounted to $\$ 281.8$ million as of September 30, 2011 and December 31, 2010. These advances mature from May 2012 through May 2014.

In March 2009, the Group s banking subsidiary issued $\$ 105.0$ million in notes guaranteed under the FDIC Temporary Liquidity Guarantee Program. These notes are due on March 16, 2012, bear interest at a $2.75 \%$ fixed rate, and are backed by the full faith and credit of the United States. Interest on the note is payable on the 16th of each March and September, beginning September 16, 2009. Shortly after issuance of the notes, the Group paid $\$ 3.2$ million (equivalent to an annual fee of 100 basis points) to the FDIC to maintain the FDIC guarantee coverage until the maturity of the notes. This cost has been deferred and is being amortized over the term of the notes.

## Stockholders Equity

Taking into consideration the Group s strong capital position, the quarterly cash dividend per common share was increased by $25 \%$ to $\$ 0.05$ per share on November 24, 2010. On an annualized basis, this represents an increase to $\$ 0.20$ per share, from $\$ 0.16$, or an estimated annual increase of $\$ 1.9$ million, based on 46.3 million shares outstanding at December 31, 2010. In addition, on February 3, 2011, the Group announced that its Board of Directors had approved a stock repurchase program pursuant to which the Group was authorized to purchase in the open market up to $\$ 30.0$ million of its outstanding shares of common stock. In June 2011, the Group announced the completion of its $\$ 30.0$ million stock repurchase program and the approval by the Board of Directors of a new program to purchase an additional $\$ 70.0$ million of common stock in the open market. As part of the $\$ 30.0$ million repurchase program, during the nine-month period ended September 30, 2011, the Group repurchased 2,406,303 shares at an average price of $\$ 12.10$ per share.

At September 30, 2011, the Group s total stockholders equity was $\$ 727.9$ million, a $0.6 \%$ decrease, when compared to $\$ 732.3$ million at December 31, 2010. This decrease reflects stock repurchases under the aforementioned $\$ 30.0$ million stock repurchase program, and the unrealized loss of $\$ 48.1$ million of new interest rate swaps designated as cash flow hedges; partially offset by an increase of approximately $\$ 34.0$ million in the fair value of the investment securities portfolio, and net income for the nine-month period ended September 30, 2011.

The Group maintains capital ratios in excess of regulatory requirements. At September 30, 2011, Tier I Leverage Capital Ratio was $10.12 \%$ ( 2.53 times the requirement of $4.00 \%$ ), Tier I Risk-Based Capital Ratio was $31.47 \%$ ( 7.87 times the requirement of $4.00 \%$ ), and Total Risk-Based Capital Ratio was $32.74 \%$ (4.09 times the requirement of $8.00 \%$ ).

## Table of Contents

The following are the consolidated capital ratios of the Group at September 30, 2011, and December 31, 2010, and the common dividend data for the nine-month periods ended September 30, 2011 and 2010:

## TABLE 12 CAPITAL, DIVIDENDS AND STOCK DATA

(In thousands, except for per share data)

|  | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital data: |  |  |  |  |  |
| Stockholders equity | \$ | 727,916 | \$ | 732,331 | -0.6\% |
| Regulatory Capital Ratios data: |  |  |  |  |  |
| Leverage Capital Ratio |  | 10.12\% |  | 9.50\% | 6.5\% |
| Minimum Leverage Capital Ratio Required |  | 4.00\% |  | 4.00\% |  |
| Actual Tier 1 Capital | \$ | 705,939 | \$ | 699,415 | 0.9\% |
| Minimum Tier 1 Capital Required | \$ | 279,070 | \$ | 294,472 | -5.2\% |
| Excess over regulatory requirement | \$ | 426,868 | \$ | 404,943 | 5.4\% |
| Tier 1 Risk-Based Capital Ratio |  | 31.47\% |  | 31.04\% | 1.4\% |
| Minimum Tier 1 Risk-Based Capital Ratio Required |  | 4.00\% |  | 4.00\% |  |
| Actual Tier 1 Risk-Based Capital | \$ | 705,939 | \$ | 699,415 | 0.9\% |
| Actual Tier 1 Common Equity Capital | \$ | 637,939 | \$ | 699,415 | -8.8\% |
| Minimum Tier 1 Risk-Based Capital Required | \$ | 89,742 | \$ | 90,139 | -0.4\% |
| Excess over regulatory requirement | \$ | 616,196 | \$ | 609,276 | 1.1\% |
| Risk-Weighted Assets | \$ | 2,243,558 | \$ | 2,253,487 | -0.5\% |
| Total Risk-Based Capital Ratio |  | 32.74\% |  | 32.32\% | 1.3\% |
| Minimum Total Risk-Based Capital Ratio Required |  | 8.00\% |  | 8.00\% |  |
| Actual Total Risk-Based Capital | \$ | 734,547 | \$ | 728,241 | 0.9\% |
| Minimum Total Risk-Based Capital Required | \$ | 179,485 | \$ | 180,279 | -0.4\% |
| Excess over regulatory requirement | \$ | 555,062 | \$ | 547,962 | 1.3\% |
| Risk-Weighted Assets | \$ | 2,243,558 | \$ | 2,253,487 | -0.4\% |


| Tangible common equity (common equity less goodwill and core deposit <br> intangible) to total assets | $\mathbf{9 . 3 4 \%}$ | $\mathbf{9 . 0 3 \%}$ | $\mathbf{3 . 4 \%}$ |
| :--- | :--- | :--- | :--- |
| Tangible common equity to risk-weighted assets | $\mathbf{2 9 . 2 4 \%}$ | $\mathbf{2 9 . 3 0 \%}$ | $\mathbf{- 0 . 2 \%}$ |
| Total equity to total assets | $\mathbf{1 0 . 3 6 \%}$ | $\mathbf{1 0 . 0 2 \%}$ | $\mathbf{3 . 5 \%}$ |
| Total equity to risk-weighted assets | $\mathbf{3 2 . 4 4 \%}$ | $\mathbf{3 2 . 5 0 \%}$ | $\mathbf{- 0 . 2 \%}$ |
| Tier 1 common equity to risk-weighted assets | $28.43 \%$ | $\mathbf{2 8 . 0 2 \%}$ | $1.5 \%$ |
| Tier 1 common equity | $\$$ | 637,939 | $\$$ |


| Stock data: |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Outstanding common shares | 44,015 |  | 46,349 | $-5.0 \%$ |  |
| Book value per common share | $\$$ | 14.99 | $\$$ | 14.33 | $4.6 \%$ |
|  | $\$$ | 9.67 | $\$$ | 12.49 | $-22.6 \%$ |


| Market capitalization at end of period | \$ | 425,625 |  | 578,899 |  | -26.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Nine-Month Period Ended September 30, |  |  |  | $\begin{gathered} \text { Variance } \\ \% \end{gathered}$ |
| Common dividend data: |  |  |  |  |  |  |
| Cash dividends declared |  |  | 6,677 | \$ | 4,499 | 48.4\% |
| Cash dividends declared per share |  |  | 0.15 | \$ | 0.12 | 25.0\% |
| Payout ratio |  |  | 16.02\% |  | -18.28\% | -187.6\% |
| Dividend yield |  |  | 1.55\% |  | 0.90\% | 71.9\% |

## Table of Contents

The table that follows provides a reconciliation of the Group stotal stockholders equity to tangible common equity and total assets to tangible assets at September 30, 2011 and December 31, 2010:

|  | September 30,$2011$ |  | December 31, 2010 <br> share or per tion) |  |
| :---: | :---: | :---: | :---: | :---: |
| Total stockholders equity | \$ | 727,916 | \$ | 732,331 |
| Preferred stock |  | $(68,000)$ |  | $(68,000)$ |
| Goodwill |  | $(2,701)$ |  | $(2,701)$ |
| Core deposit intangible |  | $(1,221)$ |  | $(1,328)$ |
| Total tangible common equity | \$ | 655,994 | \$ | 660,302 |
| Total assets |  | 7,023,288 |  | 7,311,006 |
| Goodwill |  | $(2,701)$ |  | $(2,701)$ |
| Core deposit intangible |  | $(1,221)$ |  | $(1,328)$ |
| Total tangible assets | \$ | 7,019,366 | \$ | 7,306,977 |
| Tangible common equity to tangible assets |  | 9.35\% |  | 9.04\% |
| Common shares outstanding at end of period |  | 44,014,791 |  | 46,348,667 |
| Tangible book value per common share | \$ | 14.90 | \$ | 14.25 |

The tangible common equity ratio and tangible book value per common share are non-GAAP measures. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders equity, total assets or any other measure calculated in accordance with GAAP. Moreover, the manner in which the Group calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.

The Tier 1 common equity to risk-weighted assets ratio is another non-GAAP measure. Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Group s capital position. In connection with the Supervisory Capital Assessment Program, the Federal Reserve Board began supplementing its assessment of the capital adequacy of a bank holding company based on a variation of Tier 1 capital, known as Tier 1 common equity.

Because Tier 1 common equity is not formally defined by GAAP or, unlike Tier 1 capital, codified in the federal banking regulations, this measure is considered to be a non-GAAP financial measure. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Group has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools and should not be considered in isolation or as a substitute for analyses of results as reported under GAAP.

## Table of Contents

The table below reconciles the Group s total common equity (GAAP) at September 30, 2011 and December 31, 2010 to Tier 1 common equity as defined by the Federal Reserve Board, FDIC and other bank regulatory agencies (non-GAAP):
$\left.\begin{array}{lccc} & \begin{array}{c}\text { September 30, } \\ \mathbf{2 0 1 1}\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2010 }\end{array} \\ \text { (In thousands) }\end{array}\right)$

The following table presents the Group s capital adequacy information at September 30, 2011 and December 31, 2010:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { September 30, } \\ \text { 2011 }\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2010 }\end{array} \\ \text { (In thousands) }\end{array}\right]$

The Federal Reserve Board has risk-based capital guidelines for bank holding companies. Under the guidelines, the minimum ratio of qualifying total capital to risk-weighted assets is $8 \%$. At least half of the total capital is to be comprised of qualifying common stockholders equity, qualifying noncumulative perpetual preferred stock (including related surplus), minority interests related to qualifying common or noncumulative perpetual preferred stock directly issued by a consolidated U.S. depository institution or foreign bank subsidiary, and restricted core capital elements (collectively Tier 1 Capital ). Banking organizations are expected to maintain at least 50 percent of their Tier 1 Capital as common equity. Except as otherwise discussed below in light of the Dodd-Frank Act in connection with certain debt or equity instruments issued on or after May 19, 2010, not more than $25 \%$ of qualifying Tier 1 Capital may consist of qualifying cumulative perpetual preferred stock, trust preferred securities or other so-called restricted core capital elements. Tier 2 Capital may consist, subject to certain limitations, of

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allowance for loan and lease losses; perpetual preferred stock and related surplus; hybrid capital instruments, perpetual debt, and mandatory convertible debt securities; term subordinated debt and intermediate-term preferred stock, including related surplus; and unrealized holding gains on equity securities. Tier 3 Capital consists of qualifying unsecured subordinated debt.

## Table of Contents

The sum of Tier 2 and Tier 3 Capital may not exceed the amount of Tier 1 Capital. At September 30, 2011 and December 31, 2010, the Group was a well capitalized institution for regulatory purposes.

The Federal Reserve Board has regulations with respect to risk-based and leverage capital ratios that require most intangibles, including goodwill and core deposit intangibles, to be deducted from Tier 1 Capital. The only types of identifiable intangible assets that may be included in, that is, not deducted from, an organization s capital are readily marketable mortgage servicing assets, nonmortgage servicing assets, and purchased credit card relationships.

In addition, the Federal Reserve Board has established minimum leverage ratio (Tier 1 Capital to total assets) guidelines for bank holding companies and member banks. These guidelines provide for a minimum leverage ratio of $3 \%$ for bank holding companies and member banks that meet certain specified criteria, including that they have the highest regulatory rating. All other bank holding companies and member banks are required to maintain a minimum ratio of Tier 1 Capital to total assets of $4 \%$. The guidelines also provide that banking organizations experiencing internal growth or making acquisitions are expected to maintain strong capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets. Furthermore, the guidelines state that the Federal Reserve Board will continue to consider a tangible Tier 1 leverage ratio and other indicators of capital strength in evaluating proposals for expansion or new activities.

Under the Dodd-Frank Act, federal banking regulators are required to establish minimum leverage and risk-based capital requirements, on a consolidated basis, for insured institutions, depository institution holding companies, and non-bank financial companies supervised by the Federal Reserve Board. The minimum leverage and risk-based capital requirements are to be determined based on the minimum ratios established for insured depository institutions under prompt corrective action regulations. In effect, such provision of the Dodd-Frank Act, which is commonly known as the Collins Amendment, applies to bank holding companies the same leverage and risk-based capital requirements that will apply to insured depository institutions. Because the capital requirements must be the same for insured depository institutions and their holding companies, the Collins Amendment will generally exclude certain debt or equity instruments, such as cumulative perpetual preferred stock and trust preferred securities, from Tier 1 Capital, subject to a three-year phase-out from Tier 1 qualification for such instruments issued before May 19, 2010, with the phase-out commencing on January 1, 2013. However, such instruments issued before May 19, 2010, by a bank holding company, such as the Group, with total consolidated assets of less than $\$ 15$ billion as of December 31, 2009, are not affected by the Collins Amendment and may continue to be included in Tier 1 Capital as a restricted core capital element.

The Group s common stock is traded on the New York Stock Exchange (NYSE) under the symbol OFG. At September 30, 2011, the Group s market capitalization for its outstanding common stock was $\$ 425.6$ million ( $\$ 9.67$ per share).

The following table provides the high and low prices and dividends per share of the Group s common stock for each quarter of the last three years:

\left.|  | Price |  | Cash |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Dividend |  |  |  |
| Per share |  |  |  |$\right]$


| $\mathbf{2 0 0 9}$ |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| December 31, 2009 | $\$ 13.69$ | $\$ 9.43$ | $\$$ | 0.04 |
| September 30, 2009 | $\$ 15.41$ | $\$ 7.48$ | $\$$ | 0.04 |
| June 30, 2009 | $\$ 11.27$ | $\$ 4.88$ | $\$$ | 0.04 |
| March 31, 2009 | $\$ 7.38$ | $\$ 0.91$ | $\$$ | 0.04 |

## Table of Contents

The Bank is considered well capitalized under the regulatory framework for prompt corrective action. The table below shows the Bank s regulatory capital ratios at September 30, 2011 and at December 31, 2010:

| (Dollars in thousands) | September 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  | Variance \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Oriental Bank and Trust Regulatory Capital Ratios: |  |  |  |  |  |
| Total Tier 1 Capital to Total Assets |  | 9.13\% |  | 9.22\% | -1.0\% |
| Actual Tier 1 Capital | \$ | 629,251 | \$ | 666,531 | -5.6\% |
| Minimum Capital Requirement (4\%) | \$ | 275,666 | \$ | 289,083 | -4.6\% |
| Minimum to be well capitalized (5\%) | \$ | 344,582 | \$ | 361,354 | -4.6\% |
| Tier 1 Capital to Risk-Weighted Assets |  | 28.42\% |  | 29.95\% | -5.0\% |
| Actual Tier 1 Risk-Based Capital | \$ | 629,251 | \$ | 666,531 | -5.6\% |
| Minimum Capital Requirement (4\%) | \$ | 88,551 | \$ | 89,025 | -0.6\% |
| Minimum to be well capitalized (6\%) | \$ | 132,826 | \$ | 133,537 | -0.6\% |
| Total Capital to Risk-Weighted Assets |  | 29.70\% |  | 31.23\% | -4.8\% |
| Actual Total Risk-Based Capital | \$ | 657,492 | \$ | 695,013 | -5.4\% |
| Minimum Capital Requirement (8\%) | \$ | 177,102 | \$ | 178,049 | -0.6\% |
| Minimum to be well capitalized (10\%) | \$ | 221,377 | \$ | 222,562 | -0.6\% |

During the nine-month period ended September 30, 2011, the Bank declared dividend payments to the Group amounting to $\$ 85.0$ million.

## Table of Contents

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## RISK MANAGEMENT

## Background

The Group s risk management policies are established by its Board of Directors (the Board ) and implemented by management through the adoption of a risk management program, which is overseen and monitored by the Chief Risk Officer and the Risk and Compliance Management Committee. The Group has continued to refine and enhance its risk management program by strengthening policies, processes and procedures necessary to maintain effective risk management.

All aspects of the Group s business activities are susceptible to risk. Consequently, risk identification and monitoring are essential to risk management. As more fully discussed below, the Group s primary risk exposures include, market, interest rate, credit, liquidity, operational and concentration risks.

## Market Risk

Market risk is the risk to earnings or capital arising from adverse movements in market rates or prices, such as interest rates or prices. The Group evaluates market risk together with interest rate risk.

The Group s financial results and capital levels are constantly exposed to market risk. The Board and management are primarily responsible for ensuring that the market risk assumed by the Group complies with the guidelines established by policies approved by the Board. The Board has delegated the management of this risk to the Asset/Liability Management Committee ( ALCO ) which is composed of certain executive officers from the business, treasury and finance areas. One of ALCO s primary goals is to ensure that the market risk assumed by the Group is within the parameters established in such policies.

## Interest Rate Risk

Interest rate risk is the exposure of the Group s earnings or capital to adverse movements in interest rates. It is a predominant market risk in terms of its potential impact on earnings. The Group manages its asset/liability position in order to limit the effects of changes in interest rates on net interest income.

ALCO oversees interest rate risk, liquidity management and other related matters.
In discharging its responsibilities, ALCO examines current and expected conditions in world financial markets, competition and prevailing rates in the local deposit market, liquidity, unrealized gains and losses in securities, recent or proposed changes to the investment portfolio, alternative funding sources and their costs, hedging and the possible purchase of derivatives such as swaps, and any tax or regulatory issues which may be pertinent to these areas.

On a monthly basis, the Group performs a net interest income simulation analysis on a consolidated basis to estimate the potential change in future earnings from projected changes in interest rates. These simulations are carried out over a one-year time horizon, assuming gradual upward and downward interest rate movements of 400 basis points, achieved during a twelve-month period. Simulations are carried out in two ways:
(1) using a static balance sheet as the Group had on the simulation date, and
(2) using a dynamic balance sheet based on recent growth patterns and business strategies.

The balance sheet is divided into groups of assets and liabilities detailed by maturity or re-pricing and their corresponding interest yields and costs. As interest rates rise or fall, these simulations incorporate expected future lending rates, current and expected future funding sources and costs, the possible exercise of options, changes in prepayment rates, deposits decay and other factors which may be important in projecting the future growth of net interest income.

The Group uses a software application to project future movements in the Group s balance sheet and income statement. The starting point of the projections generally corresponds to the actual values of the balance sheet on the date of the simulations.

## Table of Contents

These simulations are highly complex, and use many simplifying assumptions that are intended to reflect the general behavior of the Group over the period in question. There can be no assurance that actual events will match these assumptions in all cases. For this reason, the results of these simulations are only approximations of the true sensitivity of net interest income to changes in market interest rates. The following table presents the results of the simulations at September 30, 2011 for the most likely scenario, assuming a one-year time horizon:

|  | Net Interest Income Risk (one year projection) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Static Balance Sheet |  | Growing simulation |  |
|  | Amount Change | Percent Change | Amount Change | Percent Change |
| (Dollars in thousands) |  |  |  |  |
| +200 Basis points | \$ 36,877 | 25.00\% | \$ 37,891 | 24.77\% |
| +100 Basis points | \$ 16,172 | 10.95\% | \$ 16,729 | 10.94\% |
| - 50 Basis points | \$ (7,942) | -5.38\% | \$ $(8,558)$ | -5.60\% |

The impact of -100 and -200 basis point reductions in interest rates is not presented in view of current level of the federal funds rate and other short-term interest rates.

Future net interest income could be affected by the Group s investments in callable securities, prepayment risk related to mortgage loans and mortgage-backed securities, and its structured repurchase agreements and advances from the FHLB. As part of the strategy to limit the interest rate risk and reduce the re-pricing gaps of the Group s assets and liabilities, the maturity and the re-pricing frequency of the liabilities has been extended to longer terms.

The Group uses derivative instruments and other strategies to manage its exposure to interest rate risk caused by changes in interest rates beyond management s control. Derivative instruments are generally negotiated over-the-counter ( OTC ) contracts. Negotiated OTC derivatives are generally entered into between two counterparties that negotiate specific contractual terms, including the underlying instrument, amount, exercise price and maturity. The following summarizes strategies, including derivative activities, used by the Group in managing interest rate risk:

Interest rate swaps - In March 2011, the Group terminated all of its $\$ 1.250$ billion open forward-settlement swaps with realized losses of $\$ 4.3$ million. At the same time the Group entered into $\$ 950$ million of new forward-settlement swaps, all of which were designated as cash flow hedges. In May 2011, the Group entered into forward-settlement swap contracts with a notional amount of $\$ 475$ million, all of which were also designated as hedging instruments. The Group entered into the forward-settlement swaps to hedge the variability of future interest cash flows of forecasted wholesale borrowings, attributable to changes in the one-month LIBOR rate. Once the forecasted wholesale borrowings transactions occur, the interest rate swap will effectively fix the Group s interest payments on an amount of forecasted interest expense attributable to the one-month LIBOR rate corresponding to the swap notional stated rate. A derivative liability of $\$ 48.1$ million was recognized at September 30 , 2011, related to the valuation of these swaps. Refer to Note 8 of the unaudited consolidated financial statements for a description of these swaps.

The new swaps will reduce the cost of $\$ 600$ million of wholesale borrowings to $1.66 \%$ from $4.23 \%$, starting December 28 , 2011 , and will also lower the cost of $\$ 825$ million of wholesale borrowings to $2.24 \%$ from $4.29 \%$, starting in May 2012.

S\&P options - The Group offers its customers certificates of deposit with an option tied to the performance of the S\&P index. At the end of five years, the depositor receives a minimum return or a specified percentage of the average increase of the month-end value of the stock index. The Group uses option agreements with major money center banks and major broker-dealer companies to manage its exposure to changes in that index. Under the terms of the option agreements, the Group receives the average increase in the month-end value of such index in exchange for a fixed premium. The changes in fair value of the options purchased and the options embedded in the certificates of deposit are recorded in earnings.

At September 30, 2011 and December 31, 2010, the fair value of the purchased options used to manage the exposure to the stock market on stock indexed deposits represented an asset of $\$ 6.7$ million and $\$ 9.9$ million, respectively; and the options sold to customers embedded in the certificates of deposit represented a liability of $\$ 7.2$ million and $\$ 12.8$ million, respectively, recorded in deposits.

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Structured borrowings - The Group uses structured repurchase agreements and advances from FHLB, with embedded put options, to reduce the Group s exposure to interest rate risk by lengthening the contractual maturities of its liabilities.

## Table of Contents

## Credit Risk

Credit risk is the possibility of loss arising from a borrower or counterparty in a credit-related contract failing to perform in accordance with its terms. The principal source of credit risk for the Group is its lending activities.

The Group manages its credit risk through a comprehensive credit policy which establishes sound underwriting standards by monitoring and evaluating loan portfolio quality, and by the constant assessment of reserves and loan concentrations. The Group also employs proactive collection and loss mitigation practices.

The Group may also encounter risk of default in relation to its securities portfolio. The securities held by the Group are principally agency mortgage-backed securities. Thus, a substantial portion of these instruments are guaranteed by mortgages, a U.S. government-sponsored entity, or the full faith and credit of the U.S. government. A credit default by the U.S. government or a downgrade in the credit ratings of the U.S. government may have a material adverse effect on the Group. The available-for-sale securities portfolio also includes approximately $\$ 41.0$ million in structured credit investments that are considered of a higher credit risk than agency securities.

Management s Executive Credit Committee, composed of the Group s Chief Executive Officer, Chief Credit Risk Officer and other senior executives, has primary responsibility for setting strategies to achieve the Group s credit risk goals and objectives. Those goals and objectives are set forth in the Group s Credit Policy as approved by the Board.

## Liquidity Risk

Liquidity risk is the risk of the Group not being able to generate sufficient cash from either assets or liabilities to meet obligations as they become due without incurring substantial losses. The Board has established a policy to manage this risk. The Group s cash requirements principally consist of deposit withdrawals, contractual loan funding, repayment of borrowings as these mature, and funding of new and existing investments as required.

The Group s business requires continuous access to various funding sources. While the Group is able to fund its operations through deposits as well as through advances from the FHLB of New York and other alternative sources, the Group s business is significantly dependent upon other wholesale funding sources, such as repurchase agreements and brokered deposits. Most of the Group s repurchase agreements have been structured with initial terms that mature between three and ten years, and except for the $\$ 300$ million repurchase agreement that settled on March 28, 2011 with a weighted average coupon of $2.86 \%$ and maturity of September 28, 2014, the counterparties have the right to exercise at par on a quarterly basis put options before their contractual maturities.

Brokered deposits are typically offered through an intermediary to small retail investors. The Group sability to continue to attract brokered deposits is subject to variability based upon a number of factors, including volume and volatility in the global securities markets, the Group s credit rating and the relative interest rates that it is prepared to pay for these liabilities. Brokered deposits are generally considered a less stable source of funding than core deposits obtained through retail bank branches. Investors in brokered deposits are generally more sensitive to interest rates and will generally move funds from one depository institution to another based on small differences in interest rates offered on deposits.

Although the Group expects to have continued access to credit from the foregoing sources of funds, there can be no assurance that such financing sources will continue to be available or will be available on favorable terms. In a period of financial disruption or if negative developments occur with respect to the Group, the availability and cost of the Group s funding sources could be adversely affected. In that event, the Group s cost of funds may increase, thereby reducing its net interest income, or the Group may need to dispose of a portion of its investment portfolio, which depending upon market conditions, could result in realizing a loss or experiencing other adverse accounting consequences upon the dispositions. The Group s efforts to monitor and manage liquidity risk may not be successful to deal with dramatic or unanticipated changes in the global securities markets or other reductions in liquidity driven by the Group or market-related events. In the event that such sources of funds are reduced or eliminated and the Group is not able to replace these on a cost-effective basis, the Group may be forced to curtail or cease its loan origination business and treasury activities, which would have a material adverse effect on its operations and financial condition.

As of September 30, 2011, the Group had approximately $\$ 517.3$ million in cash and cash equivalents, $\$ 326.4$ million in investment securities, $\$ 577.8$ million in commercial loans, and $\$ 444.5$ million in mortgage loans available to cover liquidity needs.

## Table of Contents

## Operational Risk

Operational risk is the risk of loss from inadequate or failed internal processes, personnel and systems or from external events. All functions, products and services of the Group are susceptible to operational risk.

The Group faces ongoing and emerging risk and regulatory pressure related to the activities that surround the delivery of banking and financial products. Coupled with external influences such as market conditions, security risks, and legal risk, the potential for operational and reputational loss has increased. In order to mitigate and control operational risk, the Group has developed, and continues to enhance, specific internal controls, policies and procedures that are designed to identify and manage operational risk at appropriate levels throughout the organization. The purpose of these policies and procedures is to provide reasonable assurance that the Group s business operations are functioning within established limits.

The Group classifies operational risk into two major categories: business specific and corporate-wide affecting all business lines. For business specific risks, a risk assessment group works with the various business units to ensure consistency in policies, processes and assessments. With respect to corporate wide risks, such as information security, business recovery, legal and compliance, the Group has specialized groups, such as Information Security, Corporate Compliance, Information Technology and Operations. These groups assist the lines of business in the development and implementation of risk management practices specific to the needs of the business groups. All these matters are reviewed and discussed in the Information Technology Steering Committee, and the Risk Management and Compliance Committee.

The Group is subject to extensive federal and Puerto Rico regulation, and this regulatory scrutiny has been significantly increasing over the last several years. The Group has established and continues to enhance procedures based on legal and regulatory requirements that are reasonably designed to ensure compliance with all applicable statutory and regulatory requirements. The Group has a corporate compliance function headed by a Compliance Director who reports to the Chief Risk Officer and is responsible for the oversight of regulatory compliance and implementation of a company-wide compliance program.

## Concentration Risk

Substantially all of the Group s business activities and a significant portion of its credit exposure are concentrated in Puerto Rico. As a consequence, the Group s profitability and financial condition may be adversely affected by an extended economic slowdown, adverse political or economic developments in Puerto Rico or the effects of a natural disaster, all of which could result in a reduction in loan originations, an increase in non-performing assets, an increase in foreclosure losses on mortgage loans, and a reduction in the value of its loans and loan servicing portfolio.

The Commonwealth of Puerto Rico is in the sixth year of an economic recession, and the central government is currently facing a significant fiscal deficit. The Commonwealth $s$ access to the municipal bond market and its credit ratings depend, in part, on achieving a balanced budget. Since March 2009, the Puerto Rico Government has enacted several laws to control expenditures, raise revenues, and stimulate the economy. Although the size of the Commonwealth s deficit has been reduced by the central government, the Puerto Rico economy continues to struggle.

## Item 4. CONTROLS AND PROCEDURES

## Disclosure Controls and Procedures

As of the end of the period covered by this quarterly report on Form 10-Q, an evaluation was carried out under the supervision and with the participation of the Group s management, including the Chief Executive Officer ( CEO ) and the Chief Financial Officer ( CFO ), of the effectiveness of the design and operation of the Group s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based upon such evaluation, the CEO and the CFO have concluded that, as of the end of such period, the Group s disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Group in the reports that it files or submits under the Exchange Act.

## Table of Contents

## Internal Control over Financial Reporting

There was no change in the Group s internal control over financial reporting (as such term is defined on rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended September 30, 2011 that has materially affected, or is reasonably likely to materially affect, the Group s internal control over financial reporting.

## PART - II OTHER INFORMATION

## Item 1. LEGAL PROCEEDINGS

The Group and its subsidiaries are defendants in a number of legal proceedings incidental to their business. The Group is vigorously contesting such claims. Based upon a review by legal counsel and the development of these matters to date, management is of the opinion that the ultimate aggregate liability, if any, resulting from these claims will not have a material adverse effect on the Group sfinancial condition or results of operations.

## Item 1A. RISK FACTORS

In addition to other information set forth in this report, you should carefully consider the risk factors included in the Group s Annual Report on Form $10-\mathrm{K}$, as updated by this report and other filings the Group makes with the SEC under the Exchange Act. Additional risks and uncertainties not presently known to management at this time or that the Group currently deems immaterial may also adversely affect the Group s business, financial condition or results of operations.

## The downgrade in the credit rating of the U.S. government may have a material adverse effect on the Group.

On August 5, 2011, Standard \& Poor s downgraded the U.S. credit rating to AA+ for the first time in history. Because the securities held by the Group are principally agency mortgage-backed securities, and because FNMA and FHLMC are in conservatorship of the U.S. government, the credit downgrade may impact the credit risk associated with such securities in the Group s portfolio. In addition, the downgrade of the U.S. government $s$ credit rating may create broader financial turmoil and uncertainty, which would weigh heavily on the global banking system. This may, in turn, negatively affect the value of the securities in the Group sportfolio and the Group sability to obtain financing for its investments. As a result, it may materially adversely affect the Group s business, financial condition and results of operations.

## Market conditions and actions by governmental authorities may upset the historical relationship between interest rate changes and prepayment trends, which would make it more difficult for the Group to analyze its investment portfolio.

The Group s success depends in part on its ability to analyze the relationship of changing interest rates on prepayments of the mortgage loans that underlie its MBS portfolio. Changes in interest rates and prepayments affect the market price of MBS that the Group may purchase and any MBS that it may hold at a given time. As part of its overall portfolio risk management, the Group analyzes interest rate changes and prepayment trends separately and collectively to assess their effects on its investment portfolio. In conducting this analysis, the Group depends on certain assumptions based upon historical trends with respect to the relationship between interest rates and prepayments under normal market conditions. The Homeowner Affordability and Stability Plan announced by the U.S. Treasury in February 2009, the Operation Twist program announced by the Federal Reserve Board on September 21, 2011 and the expansion of HARP announced by FHFA, Freddie Mac and Fannie Mae on October 24, 2011 could cause an increase in prepayment rates. If the dislocations in the residential mortgage market, recent or future government actions, or other developments change the way that prepayment trends have historically responded to interest rate changes, the Group sability to (i) assess the market value of its investment portfolio, (ii) implement its hedging strategies, and (iii) adopt techniques to reduce its prepayment rate volatility would be significantly affected. This could adversely affect the Group s financial position and results of operations.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities

None.

## Item 5. Other Information

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None.

## Item 6. Exhibits

31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following materials from Oriental Financial Group Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) Unaudited Consolidated Statements of Financial

## Table of Contents

Condition, (ii) Unaudited Consolidated Statements of Operations, (iii) Unaudited Consolidated Statements of Comprehensive Income, (iv) Unaudited Consolidated Statements of Changes in Stockholders Equity, (v) Unaudited Consolidated Statements of Cash Flows, and (vi) Notes to Unaudited Consolidated Financial Statements.

## Table of Contents

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## ORIENTAL FINANCIAL GROUP INC.

## (Registrant)

By: /s/ José Rafael Fernández
José Rafael Fernández
President and Chief Executive Officer
By: /s/ Norberto González
Norberto González
Executive Vice President and Chief Financial Officer

Date: November 7, 2011
Date: November 7, 2011

Dater Novenber 2011

