UNITED BANCORP INC /MI/ Form 425 January 08, 2014

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The following slides relating to Old National Bancorp s pending acquisition of United Bancorp, Inc. are from a presentation given by executive officers of United Bancorp on January 8, 2014 to United Bancorp employees in Ann Arbor, Michigan. Robert G. Jones, President and Chief Executive Officer of Old National Bancorp, participated in this presentation.

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Robert K. Chapman and Todd C. Clark January 8, 2014

Information for Investors

Communications in this document do not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. Old National Bancorp will file with the Securities and Exchange Commission (SEC) a registration statement on Form S-4 that will include a proxy statement to be used by United Bancorp to solicit the required approval of its shareholders in connection with the proposed merger and will constitute a prospectus of Old National Bancorp. Old National Bancorp and United Bancorp may also file other documents with the SEC concerning the proposed merger. INVESTORS AND SECURITY HOLDERS OF OLD NATIONAL BANCORP AND UNITED BANCORP ARE URGED TO READ THE PROXY STATEMENT AND PROSPECTUS REGARDING THE PROPOSED MERGER AND OTHER RELEVANT DOCUMENTS THAT WILL BE FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED MERGER. Investors and security holders may obtain a free copy of the proxy statement and prospectus and other documents containing important information about Old National Bancorp and United Bancorp, once such documents are filed with the SEC, through the website maintained by the SEC at www.sec.gov. Copies of the documents filed with the SEC by Old National Bancorp will be available free of charge

on

Old

National

Bancorp s

website

at

for

its 2013

annual meeting of shareholders, which was filed with the SEC on March 25, 2013. These documents can be obtained free of charge from the sources indicated above. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the proxy statement and prospectus and other relevant materials to be filed with the SEC when they become available.

Forward-Looking Statements

This

presentation

contains

certain

forward-looking

statements

within

the

meaning

of

the

Private

Securities

Litigation

Reform

Act

of

1995.

These

statements

are not limited to, descriptions of ONB s and United s financial condition, results of operations, asset and credit quality trends and profitability and statements about the expected timing, completion, financial benefits and other effects of the proposed merger. Forward-looking statements can be identified by the use of the words

include, but

anticipate, believe, expect, intend, could and should, and other words of similar meaning. These forwardlooking statements express management s current expectations or forecasts of future events and, by their nature, are subject to risks and uncertainties and there are a number of factors that could cause actual results to

differ

materially from those in such statements. Factors that might cause such difference include, but are not limited to: expected cost savings, synergies and other financial benefits from the proposed merger might not be realized within the expected time frames and costs or difficulties relating to

integration matters might be

greater than expected; the requisite shareholder and regulatory approvals for the proposed merger might not be obtained; market, economic, operational, liquidity, credit and interest rate risks associated with ONB s and United s businesses, competition, government legislation and policies (including the impact of the Dodd-Frank Wall Street

Reform and Consumer Protection Act

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and its related regulations); ability of ONB and United to execute their respective business plans (including ONB s proposed acquisitions of United and Tower Financial Corporation); changes in the economy which could materially impact credit quality trends and the ability to generate loans and gather deposits; failure

circumvention

of either

ONB s or United s internal controls; failure disruption of our information systems; significant changes accounting, tax or regulatory practices requirements; new legal obligations or liabilities or unfavorable resolutions of litigations; other matters discussed in this Current Report and other factors identified in ONB s and

United s Annual Reports on

Form 10-K and other periodic filings with the Securities and Exchange Commission. These forwardlooking statements are made only as of the date of this Current Report, and neither ONB nor United undertakes an obligation to release revisions to these forward-looking statements to reflect events or conditions after the date

of this presentation.

Why a Partnership?
The UBMI Board fully analyzed two strategies
Partnership
Organic Growth
Goals of a Partnership Strategy
Shareholder Value
Cultural Fit
Strategic Fit
Could we accelerate our Strategic Plan by 3-5 years

Old National Bank is the largest financial services holding company headquartered in Indiana.

\$9.7 billion in total assets
\$5.2 billion in wealth management assets under management
169
financial
centers
throughout
Indiana,
Western Kentucky, South West Michigan and Southern Illinois
\$1.5 billion market capitalization
Operates one of the largest independent

insurance agencies headquartered in Indiana with \$37 million in revenue 39 Investment representatives with \$13 million in revenue

United & Old National: Unlimited Possibilities United & Old National Bank (ONB): shared values, common cultures and passion to serve our clients and community

Key Points
Expansion in Michigan is a key part of ONB s strategy.
-Use the UBMI Platform and Management to execute the Michigan Growth Strategy.
-ONB can leverage UBMI s expertise in Small Business Administration and mortgage servicing throughout ONB s footprint.

We are Partners

Solutions By Working Together

People + Culture = Success

Unlimited Possibilities

Expansion in Michigan is key to ONB s strategy

Strong growth opportunities can be created by leveraging Old National's lending limits and fee businesses with United s strong client relationships

Old National can leverage United s expertise in Structured Finance and Mortgage lending/servicing throughout Old National s footprint

Two strong teams coming together can create unlimited new opportunities

The Partnership Process

The Management Committee became involved in the process on December 2, 2013

Extensive reverse due diligence was performed by UBMI

The UBMI Board decided to move forward with Old National Bank on December 19, 2013

What made UBMI attractive

Business Model/Diverse Revenue Stream

Executive & Co Worker Teams

Our ability to successfully manage through 2009-13

Strategic Plan alignment

Markets and our connection to our Communities

Relationship Approach

Culture and Core Values

Business Model

We are United, a full-service financial services company, organized into four lines of business (Banking, Mortgage, Structured Finance and Wealth Management)

Our products and services are delivered in the Markets we serve

Our goal Execute and Refine

This requires Incredible Focus and we are forecasting heightened Execution Risk

Competing Priorities Dilutes Focus

Many new Products and Services to be developed

Process Efficiency Gains to:

Build Scalability

Reallocate Investment/Capital

We are 2-3 years away from truly being scalable and smaller acquisitions are not in our immediate future

77% of Community Bank CEOs identified \$1B as the minimal size to remain independent (KPMG October 2013 CB Survey)

Compliance and Regulatory Oversight continues to increase

Interest Rate Risk tool development and implementation

Investment in Information Security and System

enhancements/upgrades

Partnership Terms

Shareholders of UBMI receive 0.70 shares of ONB common stock and \$2.66 in cash for each share of UBMI common stock.

Based upon the 1/6/14 closing price of \$15.02 per share of ONB, the implied price for a share of UBMI common stock is \$13.17. The exchange ratio is subject to adjustment under certain circumstances as provided in the merger agreement.

Based upon ONB s current \$0.10 per share quarterly dividend, the implied dividend per share of UBMI common stock is \$0.07 per quarter.

The expected closing date is late 2nd quarter 2014.

Full conversion is expected to be completed approximately two months after closing date.

Other Realities

Cost savings

Many support functions will be centralized

Old National Bank s genuine concern and commitment to fair treatment of all co workers was a key finding in our reverse due diligence

Collaborative and Disciplined **Integration Process** 20 integration teams made up of associates from both companies develop the detailed plans needed for a smooth transition Full-time Project Management Office leads integration **Experienced Old National** ambassadors work closely with the integrating banking centers before, during and after conversion. Call Center / Online Banking IT Cash Management **Loan Operations Client Retention** Marketing & Communication

Conversion

Mortgage

Credit

Product Mapping

Cultural Integration

Retail Administration

Deposit Operations

Risk / Compliance

Facilities

Training

Finance & Accounting

Wealth Management

Human Resources

Investments/Insurance

Special attention is given to cultural

integration and client retention

Teams include:

Collaborative and Disciplined Integration Process

Old National has developed a structured, high-touch process that includes:

Weekly communication

Transparency on difficult decisions

Multiple check-point meetings

Two mock conversions

Selection of best available associates

Commitment to treat people right

ONB Branch ambassadors to help after the conversion

Collaborative & Disciplined Integration Process

Extensive communication before and during the conversion

Joint, introductory visits to key clients and community leaders with Old National leadership

Detailed materials available for sharing with clients and community

Focus on community throughout expanded engagement, sponsorships and outreach

Preand post-marketing campaigns focus on values and culture Client needs are front and center throughout.

Transition Services Commitment to Co Workers

Co Worker Assistance

Counseling session with Transition Services professional to assess needs and develop individual plan for services

Available Resources/Services

What

do

Ι

do

next?

Career

Planning

Self

Custom resume consulting to write/polish/finalize resume and address specific questions about targeted job search strategies

Directed Career Search

On-line resource

Resume Writing
$\frac{1}{2}$
Day workshop
Job
Search
Strategies
including
effective
Networking
&
Interview
Skills
$\frac{1}{2}$
Day
workshop
Mock
Interviews
One
on
one
with
a
Professional
Recruiter
Understanding Unemployment Benefits workshop and resources
Resource room with internet access and counselors to review resumes and
discuss job search strategies
Linkedin.com networking and resource group
Job skills re-training assistance

Co-Worker Welcome Information

Welcome folder materials:

Welcome letter

Q&A about Old National and United Partnership

2014 Old National Benefits Summary

Summary of training and development initiatives for co-workers

Why Old National info sheet

Old National Community Investment Report for 2012

Old National Mission, Vision and Values card

ONB s Welcome site information to be posted:

All of the above plus Old National co-worker handbook and other key program descriptions

This Announcement Presentation

Partnership Press Release

ONB Investor Presentation

Schedule for January 8th, 9th & 15th

January 8

th

Various announcement related activities

Brighton office visit with Bob Jones, Ray Webb and Todd

All Co worker call with Todd and Bob Jones at 5:15pm

January 9th

Downing

Center

from

7:30

9am.

Town

Hall

style meeting with the ONB team
Select office visits with Bob Jones, Joe Williams and Todd.
Ann
Arbor
State
St.
Banking
Office
from
5:30
7pm.
Town Hall style meeting with the ONB team
January 15th

Joint Market Board meeting. Bob Jones to attend

Clients, Communities & Centers of Influence

Our competition will see this Partnership as an opportunity

Ray Webb, Joe Williams, Gary Haapala, David Kersch, Jeff Billig and Dave Skaff have developed a calling program for our clients, centers of influence and community leaders

They will engage with their teams immediately following this meeting to begin making contact with these important stakeholders

Talking points will be provided

Autonomy

United s four counties will be considered a Region

Local-decision making to continue. Levels

TBD

We will maintain a Market Board

Our Priorities for 2014

Achieve our 2014 Financial Plan

Collaborative execution of Integration with ONB

Solutions Together

UNITE

THE

TEAM

Lead

from

where

you

are.

Titles

do

not

stipulate

leadership

people

and

actions

do.

Be

passionate,

supportive and determined. Inspire, coach, mentor and teach. **NEVER SETTLE** Challenge ourselves to grow. A willingness to learn and acceptance to change. Continually strive for personal and professional growth and well being. **INSPIRE** A **SOLUTION** Make difference every day by putting the best interest of others first

in order

to

deliver

the

best

client

experience

on

Planet

Earth.

EMBRACE

OPTIMISM

Build

open

and

honest

relationships

by

earning

the

trust

of

others

through

active

listening

and

interactive

dialogue.

When

we

have

strong

relationships,

then

we

can

deliver.

DO

THE

RIGHT

THING

Respect

and

embrace

diversity.

Embrace

diversity

by

respecting

diverse

backgrounds, ideas, and perspectives. **TAKE OWNERSHIP** Work it like you own it. Demonstrate personal accountability by taking ownership and responsibility in everything we do and say.

Solutions Together
Completely engaged co-workers
Completely engaged clients
Revenues are driven through: our strong brand,
our strong relationships with our clients,
centers of influence and our communities,
our innovative on-boarding process.
We never need to make a cold call to gain a new

HH or expand a relationship
We are the primary financial services company
to 100% of our clients.
We are in the top quartile of all vital metrics based
on a select peer group of high performing financial
services companies.

Welcome

Bob Jones, Old National Bancorp President & CEO