

NEXSTAR MEDIA GROUP, INC.

Form 10-Q

May 09, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 000-50478

NEXSTAR MEDIA GROUP, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State of Incorporation or Organization)

23-3083125

(I.R.S. Employer Identification No.)

545 E. John Carpenter Freeway, Suite 700, Irving, Texas

(Address of Principal Executive Offices)

75062

(Zip Code)

(972) 373-8800

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that it was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

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Large accelerated filer

Accelerated filer

Non-accelerated filer  
(Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of May 9, 2018, the registrant had 45,734,486 shares of Class A Common Stock outstanding.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

## NEXSTAR MEDIA GROUP, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share information, unaudited)

|  | March 31,<br>2018  | December<br>31,<br>2017 |
|--|--------------------|-------------------------|
| <b>ASSETS</b>  |                    |                         |
| Current assets:  |                    |                         |
| Cash and cash equivalents  | \$ 109,121         | \$ 115,652              |
| Accounts receivable, net of allowance for doubtful accounts of \$13,830 and \$13,358, respectively | 542,725            | 562,943                 |
| Spectrum asset   | 305,773            | 305,764                 |
| Prepaid expenses and other current assets  | 44,010             | 71,859                  |
| <b>Total current assets</b>  | <b>1,001,629</b>   | <b>1,056,218</b>        |
| Property and equipment, net  | 725,273            | 734,138                 |
| Goodwill   | 2,183,998          | 2,142,846               |
| FCC licenses   | 1,767,638          | 1,767,638               |
| Other intangible assets, net   | 1,592,617          | 1,581,626               |
| Other noncurrent assets, net   | 186,468            | 199,181                 |
| <b>Total assets<sup>(1)</sup></b>  | <b>\$7,457,623</b> | <b>\$7,481,647</b>      |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                    |                         |
| Current liabilities:   |                    |                         |
| Current portion of debt  | \$92,174           | \$92,808                |
| Current portion of broadcast rights payable  | 6,843              | 16,659                  |
| Accounts payable   | 80,819             | 31,136                  |
| Accrued expenses   | 145,367            | 159,281                 |
| Interest payable   | 29,204             | 39,563                  |
| Liability to surrender spectrum asset  | 314,087            | 314,087                 |
| Other current liabilities  | 16,661             | 17,169                  |
| <b>Total current liabilities</b>   | <b>685,155</b>     | <b>670,703</b>          |
| Debt   | 4,243,161          | 4,269,652               |
| Deferred tax liabilities   | 627,459            | 619,441                 |
| Other noncurrent liabilities   | 320,344            | 340,541                 |
| <b>Total liabilities<sup>(1)</sup></b>   | <b>5,876,119</b>   | <b>5,900,337</b>        |
| Commitments and contingencies (Note 13)  |                    |                         |
| Stockholders' equity:  |                    |                         |
| Preferred stock - \$0.01 par value, 200,000 shares authorized; none issued and outstanding at each |                    |                         |
| of March 31, 2018 and December 31, 2017  | -                  | -                       |
| Class A Common stock - \$0.01 par value, 100,000,000 shares authorized; 47,291,463 shares issued,  | 473                | 473                     |

45,734,486 shares outstanding as of March 31, 2018 and 47,291,463 shares issued,  
45,966,414 shares

outstanding as of December 31, 2017

Class B Common stock - \$0.01 par value, 20,000,000 shares authorized; none issued and  
outstanding

at each of March 31, 2018 and December 31, 2017

Class C Common stock - \$0.01 par value, 5,000,000 shares authorized; none issued and

outstanding at each of March 31, 2018 and December 31, 2017

|   |             |             |
|---|-------------|-------------|
| Additional paid-in capital  | 1,331,683   | 1,342,541   |
| Accumulated other comprehensive income  | 6,140       | 6,140       |
| Retained earnings   | 330,357     | 299,523     |
| Treasury stock - at cost; 1,556,977 and 1,325,049 shares at March 31, 2018 and December<br>31, 2017, respectively | (97,290 )   | (78,063 )   |
| Total Nexstar Media Group, Inc. stockholders' equity  | 1,571,363   | 1,570,614   |
| Noncontrolling interests in consolidated variable interest entities   | 10,141      | 10,696      |
| Total stockholders' equity  | 1,581,504   | 1,581,310   |
| Total liabilities and stockholders' equity  | \$7,457,623 | \$7,481,647 |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

(1) The consolidated total assets as of March 31, 2018 and December 31, 2017 include certain assets held by consolidated variable interest entities (“VIEs”) of \$408.4 million and \$426.9 million, respectively, which are not available to be used to settle the obligations of Nexstar. The consolidated total liabilities as of March 31, 2018 and December 31, 2017 include certain liabilities of consolidated VIEs of \$69.8 million and \$81.8 million, respectively, for which the creditors of the VIEs have no recourse to the general credit of Nexstar. See Note 2 for additional information.

NEXSTAR MEDIA GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share information, unaudited)

|  | Three Months Ended<br>March 31, |           |
|--|---------------------------------|-----------|
|  | 2018                            | 2017      |
| Net revenue  | \$615,336                       | \$540,317 |
| Operating expenses (income):   |                                 |           |
| Direct operating expenses, excluding depreciation and amortization                     | 278,963                         | 218,729   |
| Selling, general, and administrative expenses, excluding depreciation and amortization | 141,905                         | 176,933   |
| Amortization of broadcast rights   | 16,100                          | 24,467    |
| Amortization of intangible assets  | 36,302                          | 48,158    |
| Depreciation   | 25,814                          | 22,226    |
| Reimbursement from the FCC related to station repack                                   | (1,364 )                        | -         |
| Gain on disposal of stations, net  | -                               | (57,716 ) |
| Total operating expenses   | 497,720                         | 432,797   |
| Income from operations   | 117,616                         | 107,520   |
| Interest expense, net  | (54,589 )                       | (79,237 ) |
| Loss on extinguishment of debt   | (1,005 )                        | (31,804 ) |
| Pension and other postretirement plans credit, net                                     | 2,950                           | 2,631     |
| Other income (expenses)  | (127 )                          | (107 )    |
| Income (loss) before income taxes  | 64,845                          | (997 )    |
| Income tax (expense) benefit   | (17,504 )                       | 5,941     |
| Net income   | 47,341                          | 4,944     |
| Net loss attributable to noncontrolling interests                                      | 781                             | 1,105     |
| Net income attributable to Nexstar Media Group, Inc.                                   | \$48,122                        | \$6,049   |
| Net income per common share attributable to Nexstar Media Group, Inc.:                 |                                 |           |
| Basic  | \$1.04                          | \$0.14    |
| Diluted  | \$1.01                          | \$0.13    |
| Weighted average number of common shares outstanding:                                  |                                 |           |
| Basic  | 46,075                          | 44,200    |
| Diluted  | 47,685                          | 45,419    |
| Dividends declared per common share  | \$0.375                         | \$0.30    |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

NEXSTAR MEDIA GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

For the Three Months Ended March 31, 2018

(in thousands, except share information, unaudited)

|  | Class A<br>Common Stock<br>Shares | Amount | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Treasury Stock<br>Shares | Amount     | Noncontrolling<br>interests | Total<br>Stockholders'<br>Equity |
|--|-----------------------------------|--------|----------------------------------|----------------------|---|--------------------------|------------|-----------------------------|----------------------------------|
| Balances as of December 31, 2017                                   | 47,291,463                        | \$473  | \$1,342,541                      | \$299,523            | \$6,140   | (1,325,049)              | \$(78,063) | \$10,696                    | \$1,581,330                      |
| Acquisition of treasury stock                                      | -                                 | -      | -                                | -                    | -   | (501,920)                | (33,820)   | -                           | (33,820)                         |
| Stock-based compensation expense                                   | -                                 | -      | 6,400                            | -                    | -   | -                        | -          | -                           | 6,400                            |
| Forfeiture of restricted stock units and exercise of stock options | -                                 | -      | (17,258)                         | -                    | -   | 269,992                  | 14,593     | -                           | (2,665)                          |
| Common stock dividends declared                                    | -                                 | -      | -                                | (17,288)             | -   | -                        | -          | -                           | (17,288)                         |
| Contribution from a noncontrolling interest                        | -                                 | -      | -                                | -                    | -   | -                        | -          | 226                         | 226                              |
| Net income (loss)  | -                                 | -      | -                                | 48,122               | -   | -                        | -          | (781)                       | 47,341                           |
| Balances as of March 31, 2018                                      | 47,291,463                        | \$473  | \$1,331,683                      | \$330,357            | \$6,140   | (1,556,977)              | \$(97,290) | \$10,141                    | \$1,581,500                      |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.



## NEXSTAR MEDIA GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands, unaudited)

|  | Three Months Ended<br>March 31, |             |
|--|---------------------------------|-------------|
|  | 2018                            | 2017        |
| Cash flows from operating activities:  |                                 |             |
| Net income   | \$47,341                        | \$4,944     |
| Adjustments to reconcile net income to net cash provided by operating activities:  |                                 |             |
| Provision for bad debt   | 3,294                           | 1,542       |
| Amortization of broadcast rights, excluding barter                                 | 16,100                          | 14,236      |
| Depreciation of property and equipment   | 25,814                          | 22,226      |
| Amortization of intangible assets  | 36,302                          | 48,158      |
| Gain on asset disposal, net  | (59 )                           | (57,622 )   |
| Amortization of debt financing costs and debt discounts                            | 2,626                           | 2,690       |
| Loss on extinguishment of debt   | 1,005                           | 31,804      |
| Stock-based compensation expense   | 6,400                           | 4,810       |
| Deferred income taxes  | 184                             | (16,567 )   |
| Payments for broadcast rights  | (16,249 )                       | (13,335 )   |
| Payments for contingent consideration in connection with an acquisition            | -                               | (4,044 )    |
| Other noncash credits, net   | (404 )                          | (431 )      |
| Changes in operating assets and liabilities, net of acquisitions and dispositions: |                                 |             |
| Accounts receivable  | 42,949                          | 7,273       |
| Prepaid expenses and other current assets  | (1,243 )                        | 9,103       |
| Other noncurrent assets  | (1,567 )                        | (1,851 )    |
| Accounts payable, accrued expenses and other current liabilities                   | 12,887                          | (61,270 )   |
| Taxes payable  | 18,547                          | (944 )      |
| Interest payable   | (10,359 )                       | (32,580 )   |
| Other noncurrent liabilities   | (4,203 )                        | (5,927 )    |
| Net cash provided by (used in) operating activities                                | 179,365                         | (47,785 )   |
| Cash flows from investing activities:  |                                 |             |
| Purchases of property and equipment  | (21,092 )                       | (13,914 )   |
| Payments for acquisitions, net of cash acquired                                    | (82,790 )                       | (2,971,194) |
| Proceeds from sale of stations   | -                               | 481,944     |
| Proceeds from disposals of property and equipment                                  | 2,847                           | 404         |
| Net cash used in investing activities  | (101,035)                       | (2,502,760) |
| Cash flows from financing activities:  |                                 |             |
| Proceeds from long-term debt, net of debt discounts                                | 44,000                          | 3,081,861   |
| Repayments of long-term debt   | (74,579 )                       | (1,320,799) |
| Premium paid on debt extinguishment  | -                               | (18,050 )   |
| Payments for debt financing costs  | -                               | (51,357 )   |
| Contribution from (distributions to) a noncontrolling interest, net                | 226                             | (243 )      |
| Purchase of treasury stock   | (33,820 )                       | -           |
| Proceeds from exercise of stock options  | 1,878                           | 2,841       |
| Common stock dividends paid  | (17,288 )                       | (14,106 )   |
| Purchase of noncontrolling interests   | -                               | (66,901 )   |
| Payments for contingent consideration in connection with an acquisition            | -                               | (956 )      |
| Cash paid for shares withheld for taxes  | (4,543 )                        | (3,858 )    |

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|  |            |             |
|--|------------|-------------|
| Payments for capital lease obligations                                   | (735 )     | (474 )      |
| Net cash (used in) provided by financing activities                      | (84,861 )  | 1,607,958   |
| Net decrease in cash, cash equivalents and restricted cash               | (6,531 )   | (942,587 )  |
| Cash, cash equivalents and restricted cash at beginning of period        | 115,652    | 1,015,479   |
| Cash, cash equivalents and restricted cash at end of period              | \$109,121  | \$72,892    |
| Supplemental information:  |            |             |
| Interest paid  | \$62,322   | \$100,552   |
| (Income tax refund, net of taxes paid) income taxes paid, net of refunds | \$(1,225 ) | \$3,605     |
| Non-cash investing and financing activities:                             |            |             |
| Accrued purchases of property and equipment                              | \$4,080    | \$2,438     |
| Noncash purchases of property and equipment                              | \$-        | \$19        |
| Debt assumed in connection with a merger                                 | \$-        | \$434,269   |
| Issuance/reissuance of Class A Common Stock in connection with a merger  | \$-        | \$1,031,485 |
| Stock option replacement awards in connection with a merger              | \$-        | \$10,702    |
| Contingent consideration payable in connection with a merger             | \$-        | \$264,965   |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

## NEXSTAR MEDIA GROUP, INC.

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## 1. Organization and Business Operations

As of March 31, 2018, Nexstar Media Group, Inc. and its wholly-owned subsidiaries (“Nexstar”) owned, operated, programmed or provided sales and other services to 169 full power television stations, including those owned by VIEs, in 100 markets in the states of Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Mississippi, Missouri, Montana, Nevada, New Mexico, New York, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, West Virginia and Wisconsin. The stations are affiliates of ABC, NBC, FOX, CBS, The CW, MyNetworkTV, and other broadcast television networks. Through various local service agreements, Nexstar provided sales, programming, and other services to 36 full power television stations owned and/or operated by independent third parties.

## 2. Summary of Significant Accounting Policies

## Principles of Consolidation

The Condensed Consolidated Financial Statements include the accounts of Nexstar and the accounts of independently-owned VIEs for which Nexstar is the primary beneficiary (See Note 2—Variable Interest Entities). Nexstar and the consolidated VIEs are collectively referred to as the “Company.” Noncontrolling interests represent the VIE owners’ share of the equity in the consolidated VIEs and are presented as a component separate from Nexstar Media Group, Inc. stockholders’ equity. All intercompany account balances and transactions have been eliminated in consolidation. Nexstar management evaluates each arrangement that may include variable interests and determines the need to consolidate an entity where it determines Nexstar is the primary beneficiary of a VIE in accordance with related authoritative literature and interpretive guidance.

The following are assets of consolidated VIEs that are not available to settle the obligations of Nexstar and the liabilities of consolidated VIEs for which their creditors do not have recourse to the general credit of Nexstar (in thousands):

|                              | March<br>31, 2018 | December<br>31, 2017 |
|------------------------------|-------------------|----------------------|
| Current assets               |                   |                      |
| Spectrum asset               | \$26,695          | \$26,695             |
| Other current assets         | 18,839            | 22,038               |
| Total current assets         | 45,534            | 48,733               |
| Property and equipment, net  | 7,264             | 7,517                |
| Goodwill                     | 121,601           | 130,362              |
| FCC licenses                 | 151,808           | 151,808              |
| Other intangible assets, net | 80,252            | 81,916               |

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|                                       |          |          |
|---------------------------------------|----------|----------|
| Other noncurrent assets, net          | 1,937    | 6,543    |
| Total assets                          | 408,396  | 426,879  |
| Current Liabilities                   |          |          |
| Liability to surrender spectrum asset | \$27,347 | \$27,347 |
| Other current liabilities             | 17,214   | 24,146   |
| Total current liabilities             | 44,561   | 51,493   |
| Noncurrent liabilities                | 25,256   | 30,339   |
| Total liabilities                     | \$69,817 | \$81,832 |

Liquidity

Nexstar is highly leveraged, which makes it vulnerable to changes in general economic conditions. Nexstar's ability to repay or refinance its debt will depend on, among other things, financial, business, market, competitive and other conditions, many of which are beyond Nexstar's control.

## Interim Financial Statements

The Condensed Consolidated Financial Statements as of March 31, 2018 and for the three months ended March 31, 2018 and 2017 are unaudited. However, in the opinion of management, such financial statements include all adjustments (consisting solely of normal recurring adjustments) necessary for the fair statement of the financial information included herein in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”). The preparation of the Condensed Consolidated Financial Statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. Results of operations for interim periods are not necessarily indicative of results for the full year. These Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related Notes included in Nexstar’s Annual Report on Form 10-K for the year ended December 31, 2017. The balance sheet as of December 31, 2017 has been derived from the audited financial statements as of that date but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements.

## Variable Interest Entities

The Company may determine that an entity is a VIE as a result of local service agreements entered into with an entity. The term local service agreement generally refers to a contract between two separately owned television stations serving the same market, whereby the owner-operator of one station contracts with the owner-operator of the other station to provide it with administrative, sales and other services required for the operation of its station. Nevertheless, the owner-operator of each station retains control and responsibility for the operation of its station, including ultimate responsibility over all programming broadcast on its station. A local service agreement can be (1) a time brokerage agreement (“TBA”) or a local marketing agreement (“LMA”) which allows Nexstar to program most of a station’s broadcast time, sell the station’s advertising time and retain the advertising revenue generated in exchange for monthly payments, based on the station’s monthly operating expenses, (2) a shared services agreement (“SSA”) which allows the Nexstar station in the market to provide services including news production, technical maintenance and security, in exchange for Nexstar’s right to receive certain payments as described in the SSA, or (3) a joint sales agreement (“JSA”) which permits Nexstar to sell certain of the station’s advertising time and retain a percentage of the related revenue, as described in the JSA.

## Consolidated VIEs

Nexstar consolidates entities in which Nexstar is deemed under U.S. GAAP to have controlling financial interests for financial reporting purposes as a result of (1) local service agreements Nexstar has with the stations owned by these entities, (2) Nexstar’s guarantees of the obligations incurred under certain VIEs’ senior secured credit facilities (see Note 7), (3) Nexstar having power over significant activities affecting these VIEs’ economic performance, including budgeting for advertising revenue, certain advertising sales and, in some cases, hiring and firing of sales force personnel and (4) purchase options granted by each VIE, exclusive of Marshall Broadcasting Group, Inc. (“Marshall”), which permit Nexstar to acquire the assets and assume the liabilities of each of the VIEs’ stations, subject to Federal Communications Commission (“FCC”) consent.

The following table summarizes the various local service agreements Nexstar had in effect as of March 31, 2018 with its consolidated VIEs:

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| Service Agreements | Owner                                      | Full Power Stations   |
|--------------------|--|---|
| TBA Only           | Mission Broadcasting, Inc. (“Mission”)     | WFXP, KHMT and KFQX   |
| LMA Only           | WNAC, LLC                                  | WNAC  |
|                    | 54 Broadcasting, Inc. (“54 Broadcasting”)  | KNVA  |
| SSA & JSA          | Mission                                    | KJTL, KLRT, KASN, KOLR, KCIT, KAMC, KRBC, KSAN, WUTR, WAWV, WYOU, KODE, WTVO, KTVE, WTVW and WVNY |
|                    | White Knight Broadcasting (“White Knight”) | WVLA, KFXK, KSHV  |
|                    | Shield Media, LLC (“Shield”)               | WXXA and WLAJ   |
|                    | Vaughan Media, LLC (“Vaughan”)             | WBDT, WYTV and KTKA   |
| SSA Only           | Marshall                                   | KLJB, KPEJ and KMSS   |
|                    | Tamer Media, LLC (“Tamer”)                 | KWBQ, KASY and KRWB   |

Nexstar’s ability to receive cash from its VIEs is governed by the local service agreements. Under these agreements, Nexstar has received substantially all of the consolidated VIEs’ available cash, after satisfaction of operating costs and debt obligations. Nexstar anticipates it will continue to receive substantially all of the consolidated VIEs’ available cash, after satisfaction of operating costs and debt obligations. In compliance with FCC regulations for all the parties, each VIE maintains complete responsibility for and control over programming, finances, personnel and operations of its stations.

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The carrying amounts and classification of the assets and liabilities of the VIEs which have been included in the Condensed Consolidated Balance Sheets were as follows (in thousands):

|   | March<br>31, 2018 | December<br>31, 2017 |
|---|-------------------|----------------------|
| Current assets:                           |                   |                      |
| Cash and cash equivalents                 | \$11,515          | \$17,180             |
| Accounts receivable, net                  | 23,611            | 24,407               |
| Spectrum asset                            | 26,695            | 26,695               |
| Prepaid expenses and other current assets | 3,795             | 6,762                |
| Total current assets                      | 65,616            | 75,044               |
| Property and equipment, net               | 25,359            | 25,971               |
| Goodwill                                  | 154,788           | 163,549              |
| FCC licenses                              | 151,808           | 151,808              |
| Other intangible assets, net              | 95,549            | 97,757               |
| Other noncurrent assets, net              | 5,099             | 9,443                |
| Total assets                              | \$498,219         | \$523,572            |
| Current liabilities:                      |                   |                      |
| Current portion of debt                   | \$55,931          | \$56,565             |
| Interest payable                          | 1,123             | 994                  |
| Liability to surrender spectrum asset     | 27,347            | 27,347               |
| Other current liabilities                 | 17,214            | 24,146               |
| Total current liabilities                 | 101,615           | 109,052              |
| Debt                                      | 245,073           | 245,523              |
| Other noncurrent liabilities              | 25,256            | 30,594               |
| Total liabilities                         | \$371,944         | \$385,169            |

#### Non-Consolidated VIEs

Nexstar has an outsourcing agreement with Cunningham Broadcasting Corporation (“Cunningham”), which continues through December 31, 2021. Under the outsourcing agreement, Nexstar provides certain engineering, production, sales and administrative services for WYZZ, the FOX affiliate in the Peoria, Illinois market, through WMBD, the Nexstar television station in that market. During the term of the outsourcing agreement, Nexstar retains the broadcasting revenue and related expenses of WYZZ and is obligated to pay a monthly fee based on the combined operating cash flow of WMBD and WYZZ, as defined in the agreement.

Nexstar has determined that it has a variable interest in WYZZ. Nexstar has evaluated its arrangements with Cunningham and has determined that it is not the primary beneficiary of the variable interest in this station because it does not have the ultimate power to direct the activities that most significantly impact the station’s economic performance, including developing the annual operating budget, programming and oversight and control of sales management personnel. Therefore, Nexstar has not consolidated WYZZ under authoritative guidance related to the consolidation of VIEs. Under the local service agreement for WYZZ, Nexstar pays for certain operating expenses, and therefore may have unlimited exposure to any potential operating losses. Nexstar’s management believes that Nexstar’s minimum exposure to loss under the WYZZ agreement consists of the fees paid to Cunningham. Additionally, Nexstar indemnifies the owners of Cunningham from and against all liability and claims arising out of or resulting

from Nexstar's activities, acts or omissions in connection with the agreement. The maximum potential amount of future payments Nexstar could be required to make for such indemnification is undeterminable at this time. There were no significant transactions arising from Nexstar's outsourcing agreement with Cunningham.

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## Revenue Recognition

As discussed in Recent Accounting Pronouncements below, the Company adopted the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) and all related amendments. ASC 606 establishes a comprehensive new revenue recognition model designed to depict the transfer of goods or services to a customer in an amount that reflects the consideration the entity expects to be entitled to receive in exchange for those goods or services and requires significantly enhanced revenue disclosures. The Company adopted this standard effective January 1, 2018 using the modified retrospective method as applied to customer contracts that were not completed as of January 1, 2018. As a result, financial information for reporting periods beginning after January 1, 2018 is presented under ASC 606, while comparative financial information has not been adjusted and continues to be reported in accordance with the Company's historical accounting policy for revenue recognition prior to the adoption of ASC 606.

The Company's revenue is primarily derived from the sale of advertising and the compensation received from cable, satellite and other multichannel video programming distributors ("MVPDs") in its markets in return for the Company's consent to the retransmission of the signals of its television stations. Total revenue includes advertising revenue, retransmission compensation, digital revenue and other broadcast related revenues. The Company determines whether gross or net presentation is appropriate based on its relationship in the applicable transaction with its ultimate customer. Any amounts paid by customers but not earned as of the balance sheet date are recorded as a contract liability (deferred revenue). The lag between billing the customers and when the payment is due is not significant.

The stations' advertising contracts are short-term in nature and include a number of spots that are delivered over the term of the arrangement. Advertising revenue is recognized, for the amount the Company is entitled to receive, when the advertisements are broadcast on its stations (local, national and political revenue) or delivered on the stations' websites (digital revenue).

The Company's retransmission consent agreements with MVPDs generally have a three-year term and provides revenue based on the number of subscribers. Under ASC 606, these revenues are considered arising from the licenses of intellectual property. As such, the Company applies the exception for sales- or usage- based royalty for the accounting of variable consideration and recognizes revenue when the underlying usage occurs. Retransmission compensation is recognized as the content is transferred to the MVPDs and is based on a price per subscriber. The MVPDs report their subscriber numbers to the Company on a 30- to 60-day lag, which coincides with their payment of the fees due to the Company. Prior to receiving the report from the MVPDs, the Company records revenue based on estimated subscribers and the monthly amount the Company is entitled to receive per subscriber. The impact of the lag is not significant.

Revenue from the Company's other digital businesses includes revenue from digital publishing and content management platforms, digital video advertising platform, social media advertising platform and related services. Revenue is recognized at the time advertising is delivered or upon performance of services. The Company applies the right to invoice practical expedient to certain transactions where the invoice amount corresponds directly with the value to our customers. Most of the arrangements with customers are short-term in nature.

The Company trades certain advertising time for various goods and services. These transactions are short-term in nature and are recorded at the estimated fair value of the goods or services received. Revenue from trade transactions is recognized when the related advertisement spots are broadcast. The Company recorded \$2.8 million and \$2.2 million of trade revenue during the three months ended March 31, 2018 and 2017, respectively.

The above revenue recognition policies are consistent with the Company's historical accounting policies prior to the adoption of ASC 606.

Effective on January 1, 2018, the Company no longer recognizes barter revenue (and the related barter expense) resulting from the exchange of advertising time for certain program material. During the three months ended March 31, 2017, barter revenue and barter expense were \$10.2 million and \$10.2 million, respectively. The barter expense was included in amortization of broadcast rights in the accompanying Condensed Consolidated Statement of Operations. As of December 31, 2017, the current barter assets (and the related current barter liabilities) were \$9.7 million, and the noncurrent barter assets (and the related noncurrent barter liabilities) were \$12.5 million. As of January 1, 2018, the barter assets and the barter liabilities were netted down upon the adoption of ASC 606.

Under the Company's historical accounting policy prior to the adoption of ASC 606, barter revenue and barter expense would have been \$11.0 million and \$11.0 million, respectively, during the three months ended March 31, 2018. In addition, the current barter assets (and the related current barter liabilities) would have been \$8.2 million, and the noncurrent barter assets (and the related noncurrent barter liabilities) would have been \$10.6 million as of March 31, 2018.

The Company elected to utilize the practical expedient around costs incurred to obtain a contract for television advertising and digital advertising due to their short-term nature. Additionally, the incremental benefit from efforts in acquiring these contracts is considered not significant. Thus, the Company continued to expense sales commissions when incurred.

The Company did not disclose the value of unsatisfied performance obligations on its contracts with customers because they are either (i) contracts with an original expected term of one year or less, (ii) contracts for which the sales- or usage- based royalty exception was applied, or (iii) contracts for which revenue is recognized in proportion to the amount the Company has the right to invoice for services performed.

See Note 9 for additional disclosures on revenue from contracts with customers.

#### Financial Instruments

The carrying amounts of cash and cash equivalents, accounts receivable, broadcast rights, accounts payable, broadcast rights payable and accrued expenses approximate fair value due to their short-term nature.

See Note 3 for fair value disclosures of contingent consideration in connection with the acquisition of Likqid Media Inc. ("LKQD"). See Note 7 for fair value disclosures related to the Company's debt.

#### Pension Plans and Postretirement Benefits

A determination of the liabilities and cost of the Company's pension and other postretirement plans requires the use of assumptions. The actuarial assumptions used in the Company's pension and postretirement reporting are reviewed annually with independent actuaries and are compared with external benchmarks, historical trends and the Company's own experience to determine that its assumptions are reasonable. The assumptions used in developing the required estimates include the following key factors: discount rates, expected return on plan assets, mortality rates, health care cost trends, retirement rates and expected contributions. The amount by which the projected benefit obligation exceeds the fair value of the pension plan assets is recorded in other noncurrent liabilities in the accompanying Condensed Consolidated Balance Sheet.

As discussed under Recent Accounting Pronouncements, as of January 1, 2018 the Company adopted ASU No. 2017-07 which requires entities to (1) disaggregate the current-service-cost component from the other components of net benefit cost (the "other components") and present such current-service-costs in the same income statement line item as other compensation costs for services rendered by the pertinent employees during the period and (2) present the other components in the income statement separately from the service cost component and outside a subtotal of income from operations. The Company had no service costs during the three months ended March 31, 2018 and 2017. In accordance with this adoption, the net periodic benefit cost, which consists of interest costs and expected return on plan assets, is disclosed on a separate line below income from operations in the Condensed Consolidated Statements of Operations.

#### Income Per Share

Basic income per share is computed by dividing the net income attributable to Nexstar by the weighted-average number of common shares outstanding during the period. Diluted income per share is computed using the weighted-average number of common shares and potentially dilutive common shares outstanding during the period. Potentially dilutive common shares are calculated using the treasury stock method. They consist of stock options and restricted stock units outstanding during the period and reflect the potential dilution that could occur if common stock were issued upon exercise of stock options and vesting of restricted stock units. The following table shows the amounts used in computing the Company's diluted shares (in thousands):

|  | Three Months<br>Ended<br>March 31,<br>2018    2017 |        |
|--|--|--------|
| Weighted average shares outstanding - basic          | 46,075   | 44,200 |
| Dilutive effect of equity incentive plan instruments | 1,610  | 1,219  |
| Weighted average shares outstanding - diluted        | 47,685   | 45,419 |

Stock options and restricted stock units to acquire a weighted average of 76,000 shares and 550,000 shares for the three months ended March 31, 2018 and 2017, respectively, of Class A common stock were excluded from the computation of diluted earnings per share, because their impact would have been anti-dilutive.

#### Basis of Presentation

Certain prior year financial statement amounts have been reclassified to conform to the current year presentation. These reclassifications had no effect on net income or stockholders' equity as previously reported.

## Recent Accounting Pronouncements

### New Accounting Standards Adopted

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) and all related amendments. The Company adopted this standard effective January 1, 2018 using the modified retrospective method as applied to customer contracts that were not completed as of January 1, 2018. Upon adoption of this standard, the cumulative adjustment to the Company's retained earnings as of January 1, 2018 for the cumulative effect of initially applying the new standard is not material. See Revenue Recognition above for the Company's updated accounting policy and Note 9 for expanded disclosures.

In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows (Topic 230) Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force) (ASU 2016-15). The amendments in ASU 2016-15 address eight specific cash flow issues and apply to all entities that are required to present a statement of cash flows under FASB Accounting Standards Codification 230, Statement of Cash Flows. The amendments in ASU 2016-15 are effective for fiscal years, and interim periods within those years, beginning after December 15, 2017. The Company has applied the change in accounting as of January 1, 2018 on a retrospective basis. This adoption impacted Nexstar's previous financing activity classification of payments for contingent consideration related to an acquisition of \$5.0 million in the Condensed Consolidated Statement of Cash Flows during the three months ended March 31, 2017. The payment was not made soon after the consummation of a business combination and includes \$4.0 million more than the acquisition date fair value of the contingent consideration liability. Under ASU 2016-15, this portion of the transaction should be classified as an operating activity in the Condensed Consolidated Statement of Cash Flows. As such, the amount previously reported as net cash used in operating activities was increased by \$4.0 million and the amount previously reported as net cash used in financing activities were decreased by \$4.0 million.

In November 2016, the FASB issued ASU No. 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash, a consensus of the FASB Emerging Issues Task Force (ASU 2016-18), which provides guidance on the presentation of restricted cash or restricted cash equivalents in the statement of cash flows. ASU 2016-18 is effective for public business entities in fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company has applied the change in accounting as of January 1, 2018 on a retrospective basis. This adoption impacted the release of a restricted escrow deposit into Nexstar's operating cash during the three months ended March 31, 2017. In July 2016, Nexstar issued its \$900 million 5.625% Senior Unsecured Notes (the "5.625% Notes") at par, the gross proceeds of which were directly deposited into a restricted escrow account. Interest on these notes is payable semiannually but Nexstar was required to pre-fund interest on such notes monthly from July 2016 to December 2016, all of which was also deposited in the restricted escrow account. As of December 31, 2016, the restricted escrow account had a balance of \$927.8 million. In January 2017, Nexstar completed its merger with Media General, Inc. ("Media General"). As a result, the funds previously deposited in the restricted escrow account, including the pre-funded interests, were released to Nexstar's operating cash. On February 1, 2017, Nexstar paid the first interest due to the lenders of the 5.625% Notes of \$25.9 million. During the three months ended March 31, 2017, Nexstar previously classified the effects of these transactions in its Condensed Consolidated Statement of Cash Flows as follows: (i) \$21.6 million source of cash from operating activities, under change in prepaid expenses and other current assets line item, (ii) \$5.1 million source of cash from investing activities, (iii) \$900.0 million source of cash from financing activities, under proceeds from long-term debt line item, (iv) \$1.1 million source of cash from operating activities under change in other noncurrent assets line item, and (v) no cash flow reported in 2017 for the payment of

interest on the 5.625% Notes as the cash flow impact was reported in 2016, when the pre-funding was made. Under ASU 2016-18, transfers between cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents are not part of an entity's operating, investing, and financing activities, and details of those transfers are not reported as cash flow activities in the statement of cash flows. As such, the previous classification in the Condensed Consolidated Statement of Cash Flows related to these transactions was reversed, resulting in an increase in net cash used in operating activities of \$22.7 million, an increase in net cash used in investing activities of \$5.1 million and a decrease in net cash provided by financing activities of \$900.0 million during the three months ended March 31, 2017. Additionally, the cash, cash equivalents and restricted cash at the beginning of the period in 2017 increased by \$927.8 million and the supplemental cash flow information for interest paid increased by \$25.9 million in 2017.

In January 2017, the FASB issued ASU No. 2017-01, Business Combinations (Topic 805): Clarifying the Definition of a Business (ASU 2017-01). ASU 2017-01 provides clarification on the definition of a business and adds guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. To be considered a business under the new guidance, it must include an input and a substantive process that together significantly contribute to the ability to create output. The amendment removes the evaluation of whether a market participant could replace missing elements. The amendments in this update are effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years, and will be applied prospectively. The Company has applied the change in accounting as of January 1, 2018. The adoption of this ASU did not impact the Company's Consolidated Financial Statements.

In March 2017, the FASB issued ASU No. 2017-07, Compensation—Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost (ASU 2017-07). ASU 2017-07 requires entities to (1) disaggregate the current-service-cost component from the other components and present it with other current compensation costs for related employees in the income statement and (2) present the other components elsewhere in the income statement and outside of income from operations if that subtotal is presented. In addition, ASU 2017-07 requires entities to disclose the income statement lines that contain the other components if they are not presented on appropriately described separate lines. The amendment should be applied retrospectively for the presentation of the service cost component and prospectively for the capitalization of the service cost component. ASU 2017-07 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company has applied the change in accounting as of January 1, 2018. Accordingly, net periodic benefit, net of service costs, of \$2.8 million for the three months ended March 31, 2017 were adjusted out of selling, general, and administrative expenses and separately stated below income from operations.

In May 2017, the FASB issued ASU No. 2017-09, Compensation—Stock Compensation (Topic 718) – Scope of Modification Accounting (ASU 2017-09). ASU 2017-09 clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as modifications. The new guidance will reduce diversity in practice and result in fewer changes to the terms of an award being accounted for as modifications. Under ASU 2017-09, an entity will not apply modification accounting to a share-based payment award if the award's fair value, vesting conditions and classification as an equity or liability instrument are the same immediately before and after the change. ASU 2017-09 will be applied prospectively to awards modified on or after the adoption date. ASU 2017-09 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The Company has applied the change in accounting as of January 1, 2018. The adoption of this ASU did not impact the Company's Consolidated Financial Statements.

In February 2018, the FASB issued ASU No. 2018-02, Reporting Comprehensive Income: Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income. ASU 2018-02 provides the option to reclassify stranded tax effects related to the U.S. Tax Cuts and Jobs Act of 2017 in accumulated other comprehensive income to retained earnings. The adjustment relates to the change in the U.S. corporate income tax rate. The adoption of this ASU did not impact the Company's Consolidated Financial Statements.

#### New Accounting Standards Not Yet Adopted

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) (ASU 2016-02). The new guidance requires the recording of assets and liabilities arising from leases on the balance sheet accompanied by enhanced qualitative and quantitative disclosures in the notes to the financial statements. The new guidance is expected to provide transparency of information and comparability among organizations. In January 2018, the FASB issued ASU No. 2018-01 to address the accounting treatment of land easements within the context of ASU No. 2016-02, Leases (Topic 842). ASU 2018-01 provides an optional transition practical expedient to not evaluate under Topic 842 existing or expired land easements that were not previously accounted for as leases under the current leases guidance in Topic 840. ASU 2016-02 is effective for interim and annual reporting periods beginning after December 15, 2018, with early adoption permitted. The Company is currently evaluating the impact of the provisions of the accounting standard update.

In June 2016, the FASB issued ASU No. 2016-13, “Financial Instruments - Credit Losses (Topic 326).” The standard requires entities to estimate loss of financial assets measured at amortized cost, including trade receivables, debt securities and loans, using an expected credit loss model. The expected credit loss differs from the previous incurred losses model primarily in that the loss recognition threshold of “probable” has been eliminated and that expected loss should consider reasonable and supportable forecasts in addition to the previously considered past events and current conditions. Additionally, the guidance requires additional disclosures related to the further disaggregation of information related to the credit quality of financial assets by year of the asset’s origination for as many as five years. Entities must apply the standard provision as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. The standard is effective for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. Early adoption is permitted for annual periods beginning after December 15, 2018, and interim periods within those fiscal years. The Company is currently evaluating the impact of adopting ASU 2016-13 on its consolidated financial statements.



### 3. Acquisitions

On January 16, 2018, Nexstar Digital LLC (“Nexstar Digital”), a wholly-owned subsidiary of Nexstar, acquired the outstanding equity of LKQD, a video advertising infrastructure company, for \$96.9 million. In January 2018, \$94.0 million of the purchase price was paid, funded by a combination of borrowing under the revolving credit facility portion of Nexstar’s senior secured credit facility (Note 7) and cash on hand. The remaining \$2.9 million (working capital adjustment) is included in accrued expenses in the accompanying Condensed Consolidated Balance Sheet as of March 31, 2018. On April 27, 2018, Nexstar Digital paid the remaining amount of \$2.9 million to the former owners.

The sellers are also entitled to receive up to \$35.0 million in additional cash payments if a certain earnings target is achieved during the fiscal year 2019 and if certain employees have continued their employment with Nexstar Digital on the date of payment (the “Earnout Payments”). The Earnout Payments are considered compensation to employees for their services and will be incurred from the acquisition date through December 31, 2019. As of March 31, 2018, Nexstar Digital accrued \$0.6 million, representing the portion of the estimated fair value of the Earnout Payments that is incurred. The estimated fair value of the Earnout Payments was determined by applying a weighted probability of potential outcomes to the maximum possible payout of \$35.0 million. The calculation of these potential outcomes is dependent on past financial performance, management assumptions about future performance and industry trends and any changes to these assumptions could impact the final settlement. This fair value measurement is considered Level 3 as significant inputs are unobservable to the market.

The acquisition of LKQD broadens and diversifies Nexstar Digital’s portfolio with technologies that are complementary to its current offerings of digital solutions and services for media publishers, and multi-platform marketing solutions for local and national advertisers. Transaction costs relating to this acquisition, including legal and professional fees of \$0.4 million, were expensed as incurred during the three months ended March 31, 2018.

Subject to final determination, which is expected to occur within 12 months of the acquisition date, the provisional fair values of the assets acquired and liabilities assumed in the acquisition are as follows (in thousands):

|   |           |
|---|-----------|
| Cash and cash equivalents                   | \$ 11,166 |
| Accounts receivable                         | 25,956    |
| Property and equipment                      | 210       |
| Other intangible assets                     | 45,321    |
| Goodwill                                    | 41,152    |
| Total assets acquired and consolidated      | 123,805   |
| Less: Accounts payable and accrued expenses | (18,815 ) |
| Less: Taxes payable                         | (1,255 )  |
| Less: Deferred tax liabilities              | (6,828 )  |
| Net assets acquired and consolidated        | \$96,907  |

The fair value assigned to goodwill is attributable to future expense reductions utilizing management’s leverage in operating costs. The goodwill and other intangible assets are not deductible for tax purposes. Other intangible assets are amortized over an estimated weighted average useful life of approximately three years.

LKQD's net revenue of \$7.0 million and operating income of \$2.4 million from the date of acquisition to March 31, 2018 have been included in the accompanying Condensed Consolidated Statements of Operations.

4. Intangible Assets and Goodwill

Intangible assets subject to amortization consisted of the following (in thousands):

|  | Estimated useful life, in years | March 31, 2018 |                          |             | December 31, 2017 |                          |             |
|--|---------------------------------|----------------|--------------------------|-------------|-------------------|--------------------------|-------------|
|  |                                 | Gross          | Accumulated Amortization | Net         | Gross             | Accumulated Amortization | Net         |
| Network affiliation agreements         | 15                              | \$1,971,170    | \$ (490,375 )            | \$1,480,795 | \$1,971,170       | \$ (461,345 )            | \$1,509,825 |
| Other definite-lived intangible assets | 1-20                            | \$240,382      | \$ (128,560 )            | 111,822     | 193,089           | (121,288 )               | 71,801      |
| Other intangible assets                |                                 | \$2,211,552    | \$ (618,935 )            | \$1,592,617 | \$2,164,259       | \$ (582,633 )            | \$1,581,626 |

The increase in other definite-lived intangible assets pertains to the acquisition of LKQD (See Note 3).

The following table presents the Company's estimate of amortization expense for the remainder of 2018, each of the five succeeding years ended December 31 and thereafter for definite-lived intangible assets as of March 31, 2018 (in thousands):

|                   |             |
|-------------------|-------------|
| Remainder of 2018 | \$108,458   |
| 2019              | 138,226     |
| 2020              | 129,737     |
| 2021              | 118,694     |
| 2022              | 113,295     |
| 2023              | 112,020     |
| Thereafter        | 872,187     |
|                   | \$1,592,617 |

The amounts recorded to goodwill and FCC licenses were as follows (in thousands):

|                                  | Goodwill    |                        |             | FCC Licenses |                        |             |
|----------------------------------|-------------|------------------------|-------------|--------------|------------------------|-------------|
|                                  | Gross       | Accumulated Impairment | Net         | Gross        | Accumulated Impairment | Net         |
| Balances as of December 31, 2017 | \$2,212,755 | \$ (69,909 )           | \$2,142,846 | \$1,815,048  | \$ (47,410 )           | \$1,767,638 |
| Acquisitions (See Note 3)        | 41,152      | -                      | 41,152      | -            | -                      | -           |
| Balances as of March 31, 2018    | \$2,253,907 | \$ (69,909 )           | \$2,183,998 | \$1,815,048  | \$ (47,410 )           | \$1,767,638 |

Indefinite-lived intangible assets are not subject to amortization but are tested for impairment annually or whenever events or changes in circumstances indicate that such assets might be impaired. During the three months ended March 31, 2018, the Company did not identify any events that would trigger impairment assessment.

5. Accrued Expenses

Accrued expenses consisted of the following (in thousands):

|                                | March<br>31,<br>2018 | December<br>31,<br>2017 |
|--------------------------------|----------------------|-------------------------|
| Compensation and related taxes | \$42,303             | \$44,775                |
| Network affiliation fees       | 49,494               | 68,197                  |
| Other                          | 53,570               | 46,309                  |
|                                | \$145,367            | \$159,281               |

## 6. Retirement and Postretirement Plans

The Company has a funded, qualified non-contributory defined benefit retirement plan which covers certain employees and former employees. Additionally, there are non-contributory unfunded supplemental executive retirement and ERISA excess plans which supplement the coverage available to certain executives. All of these retirement plans are frozen. The Company also has a retiree medical savings account plan which reimburses eligible retired employees for certain medical expenses and an unfunded plan that provides certain health and life insurance benefits to retired employees who were hired prior to 1992. Nexstar recognizes the underfunded status of these plan liabilities on its Condensed Consolidated Balance Sheet. The funded status of a plan represents the difference between the fair value of plan assets and the related plan projected benefit obligation. Changes in the funded status are recognized through comprehensive income in the year in which the changes occur.

The following table provides the components of net periodic benefit cost (income) for the Company's benefit plans (in thousands):

|                                    | Three Months<br>Ended<br>March 31, 2018 |                   |
|------------------------------------|---|-------------------|
|                                    | Pension<br>Benefits                     | Other<br>Benefits |
| Interest cost                      | \$3,350                                 | \$ 150            |
| Expected return on plan assets     | (6,450)                                 | -                 |
| Net periodic benefit (income) cost | \$(3,100)                               | \$ 150            |

|                                    | Three Months<br>Ended<br>March 31, 2017 |                   |
|------------------------------------|---|-------------------|
|                                    | Pension<br>Benefits                     | Other<br>Benefits |
| Interest cost                      | \$3,261                                 | \$ 130            |
| Expected return on plan assets     | (6,022)                                 | -                 |
| Net periodic benefit (income) cost | \$(2,761)                               | \$ 130            |

The Company has no required contributions to its qualified retirement plan in 2018. Payments to fund the obligations under the remaining plans are considered contributions and are expected to be less than \$6 million in 2018.

## 7. Debt

Long-term debt consisted of the following (in thousands):

|  | March 31,<br>2018 | December<br>31,<br>2017 |
|--|-------------------|-------------------------|
| Term loans, net of financing costs and discount of \$54,146 and \$57,547, respectively                   | \$2,744,697       | \$2,791,875             |
| Revolving loans  | 23,000            | 3,000                   |
| 6.125% Senior unsecured notes due 2022, net of financing costs of \$1,885 and \$1,992,<br>respectively   | 273,115           | 273,008                 |
| 5.875% Senior unsecured notes due 2022, plus premium of \$7,624  | 407,624           | 408,102                 |
| 5.625% Senior unsecured notes due 2024, net of financing costs of \$13,101 and \$13,525,<br>respectively | 886,899           | 886,475                 |
|  | 4,335,335         | 4,362,460               |
| Less: current portion  | (92,174 )         | (92,808 )               |
|  | \$4,243,161       | \$4,269,652             |

## 2018 Transactions

On January 16, 2018, Nexstar borrowed \$44.0 million from its revolving credit facility to partially fund the acquisition of LKQD (See Note 3). In February and March 2018, Nexstar partially repaid the outstanding principal balance under its revolving loan with payments of \$20.0 million and \$4.0 million, respectively.

During the three months ended March 31, 2018, Nexstar prepaid a total of \$40.0 million in principal balance under its Term Loan B, funded by cash on hand. This resulted in a loss on extinguishment of debt of \$1.0 million, representing write-off of unamortized debt financing costs and discounts.

Through March 31, 2018, the Company repaid scheduled maturities of \$10.6 million of its term loans.

## Unused Commitments and Borrowing Availability

The Company had \$152.0 million of total unused revolving loan commitments under its senior secured credit facilities, all of which was available for borrowing, based on the covenant calculations as of March 31, 2018. The Company's ability to access funds under its senior secured credit facilities depends, in part, on its compliance with certain financial covenants. As of March 31, 2018, the Company was in compliance with its financial covenants.

## Collateralization and Guarantees of Debt

The Company's credit facilities described above are collateralized by a security interest in substantially all the combined assets, excluding FCC licenses and the other assets of consolidated VIEs unavailable to creditors of Nexstar (See Note 2). Nexstar guarantees full payment of all obligations incurred under the Mission, Marshall and Shield senior secured credit facilities in the event of their default. Mission and Nexstar Digital, a wholly-owned subsidiary of Nexstar, are guarantors of Nexstar's senior secured credit facility. Mission is also a guarantor of Nexstar's 6.125% senior secured notes due 2022 ("6.125% Notes") and the 5.625% Notes but does not guarantee Nexstar's 5.875% Senior Notes due 2022 (the "5.875% Notes"). Nexstar Digital does not guarantee any of the notes. Marshall and Shield are not guarantors of any debt within the group.

In consideration of Nexstar's guarantee of the Mission senior secured credit facility, Mission has granted Nexstar purchase options to acquire the assets and assume the liabilities of each Mission station, subject to FCC consent. These option agreements (which expire on various dates between 2018 and 2027) are freely exercisable or assignable by Nexstar without consent or approval by Mission. The Company expects these option agreements to be renewed upon expiration.

## Debt Covenants

The Nexstar credit agreement (senior secured credit facility) contains a covenant which requires Nexstar to comply with a maximum consolidated first lien net leverage ratio of 4.50 to 1.00. The financial covenant, which is formally calculated on a quarterly basis, is based on the combined results of the Company. The Mission, Marshall and Shield amended credit agreements do not contain financial covenant ratio requirements but do provide for default in the event Nexstar does not comply with all covenants contained in its credit agreement. As of March 31, 2018, the Company was in compliance with this financial covenant.

## Fair Value of Debt

The aggregate carrying amounts and estimated fair values of the Company's debt were as follows (in thousands):

|  | March 31, 2018  |             | December 31, 2017 |             |
|--|-----------------|-------------|-------------------|-------------|
|  | Carrying Amount | Fair Value  | Carrying Amount   | Fair Value  |
| Term loans <sup>(1)</sup>                    | \$2,744,697     | \$2,786,410 | \$2,791,875       | \$2,852,199 |
| Revolving loans <sup>(1)</sup>               | 23,000          | 22,661      | 3,000             | 2,985       |
| 6.125% Senior unsecured notes <sup>(2)</sup> | 273,115         | 283,250     | 273,008           | 284,625     |
| 5.875% Senior unsecured notes <sup>(2)</sup> | 407,624         | 412,500     | 408,102           | 415,500     |
| 5.625% Senior unsecured notes <sup>(2)</sup> | 886,899         | 892,125     | 886,475           | 925,875     |

- (1) The fair value of senior secured credit facilities is computed based on borrowing rates currently available to the Company for bank loans with similar terms and average maturities. These fair value measurements are considered Level 3, as significant inputs to the fair value calculation are unobservable in the market.
- (2) The fair value of the Company's fixed rate debt is estimated based on bid prices obtained from an investment banking firm that regularly makes a market for these financial instruments. These fair value measurements are considered Level 2, as quoted market prices are available for low volume trading of these securities.

## 8. Common Stock

On June 12, 2017, Nexstar's Board of Directors approved an increase in Nexstar's share repurchase authorization to repurchase up to an additional \$100 million of its Class A common stock. Share repurchases may be made from time to time in open market transactions, block trades or in private transactions. There is no minimum number of shares that Nexstar is required to repurchase and the repurchase program may be suspended or discontinued at any time without prior notice. During the three months ended March 31, 2018, Nexstar repurchased a total of 501,920 shares of Class A common stock for \$33.8 million, funded by cash on hand. As of March 31, 2018, the remaining available amount under the share repurchase authorization was \$18.6 million.

## 9. Revenue

As discussed in Note 2, the Company adopted the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) and all the related amendments. ASC 606 establishes a comprehensive new revenue recognition model designed to depict the transfer of goods or services to a customer in an amount that reflects the consideration the entity expects to be entitled to receive in exchange for those goods or services and requires significantly enhanced revenue disclosures. The Company adopted this standard effective January 1, 2018 using the modified retrospective method as applied to customer contracts that were not completed as of January 1, 2018. As a result, financial information for reporting periods beginning after January 1, 2018 is presented under ASC 606, while comparative financial information has not been adjusted and continues to be reported in accordance with the Company's historical accounting policy for revenue recognition prior to the adoption of ASC 606. Upon adoption of this standard, the cumulative adjustment to the Company's retained earnings as of January 1, 2018 for the cumulative



effect of initially applying the new standard is not material. Comparative information has not been restated and continues to be reported under the accounting standards in effect for those periods. The following are additional disclosures about the Company's revenue under ASC 606.

#### Contract Balance

Contract balances typically arise when a difference in timing between the transfer of control to the customer and receipt of consideration occurs. Our contract liabilities, which are reflected in our Consolidated Financial Statements as accrued expenses and other liabilities, consist primarily of customer payments for products or services received before the transfer of control to the customer occurs (deferred revenue). The Company's performance obligations related to contract liabilities of \$5.4 million as of January 1, 2018 were recognized as revenue during the first quarter of 2018. The Company's performance obligations related to contract liabilities of \$5.4 million as of March 31, 2018 are expected to be recognized as revenue in the second quarter of 2018.

## Disaggregation of Revenues

The following table presents the disaggregation of our revenue for first quarter 2018 under ASC 606. First quarter 2017 revenues are presented in accordance with the Company's historical accounting standard prior to the adoption of ASC 606 (in thousands):

| Three Months Ended March 31, 2018 | Broadcast  | Other    | Consolidated |
|-----------------------------------|------------|----------|--------------|
| Local                             | \$ 193,268 | \$-      | \$ 193,268   |
| National                          | 67,045     | -        | 67,045       |
| Political                         | 9,266      | -        | 9,266        |
| Retransmission compensation       | 275,941    | -        | 275,941      |
| Digital                           | 24,468     | 38,336   | 62,804       |
| Other                             | 4,154      | 15       | 4,169        |
| Trade revenue                     | 2,843      | -        | 2,843        |
| Total revenue                     | \$576,985  | \$38,351 | \$ 615,336   |

| Three Months Ended March 31, 2017 | Broadcast  | Other    | Consolidated |
|-----------------------------------|------------|----------|--------------|
| Local                             | \$ 178,476 | \$-      | \$ 178,476   |
| National                          | 65,982     | -        | 65,982       |
| Political                         | 1,696      | -        | 1,696        |
| Retransmission compensation       | 231,895    | -        | 231,895      |
| Digital                           | 16,949     | 28,416   | 45,365       |
| Other                             | 3,727      | 734      | 4,461        |
| Trade and barter revenue          | 12,442     | -        | 12,442       |
| Total revenue                     | \$511,167  | \$29,150 | \$ 540,317   |

The Company is a television broadcasting and digital media company focused on the acquisition, development and operation of television stations and interactive community websites and digital media services in medium-sized markets in the United States.

Advertising revenue (local, national, political and digital) is positively affected by national and regional political campaigns, and certain events such as the Olympic Games or the Super Bowl. Company stations' advertising revenue is generally highest in the second and fourth quarters of each year, due in part to increases in consumer advertising in the spring and retail advertising in the period leading up to, and including, the holiday season. In addition, advertising revenue is generally higher during even-numbered years when congressional and presidential elections occur, and advertising is aired during the Olympic Games.

The Company receives compensation from MVPDs in return for the consent to the retransmission of the signals of its television stations. Retransmission compensation is recognized at the point in time the content is transferred to the MVPDs and is based on a price per subscriber.

Beginning in the first quarter of 2018, the Company no longer recognizes barter revenue (and the related barter expense) resulting from the exchange of advertising time for certain program material. During the three months ended March 31, 2017, the Company recognized barter revenue (and barter expense) of \$10.2 million, included in the trade and barter revenue line in the table above.

## 10. Stock-Based Compensation Plans

During the three months ended March 31, 2018, Nexstar granted 427,500 restricted stock units to employees and non-employee directors with an estimated fair value of \$28.6 million. The restricted stock units vest over a range of three to four years from the date of the award.

## 11. Income Taxes

Income tax expense was \$17.5 million for the three months ended March 31, 2018, compared to an income tax benefit of \$5.9 million for the same period in 2017. The effective tax rates were 27.0% and 595.9% for each of the respective periods.

In 2017, the Company recognized the tax impact of divested stations previously owned by Nexstar which resulted in an income tax benefit of \$8.3 million, and a higher effective tax rate in 2017 by 833.8%. This income tax benefit was primarily the result of proceeds received which will not be subject to taxation. In 2017, the excess tax benefits related to stock-based compensation were higher by \$0.4 million compared to the same period in 2018. This resulted in a higher effective tax rate in 2017 by 108.4%. The foregoing transactions were offset by certain tax expenses recognized in 2017. These include transaction costs attributable to the merger with Media General that were determined to be nondeductible for tax purposes and resulted in an income tax expense of \$1.7 million in 2017, or a 172.4% decrease in the effective tax rate. Additionally, the merger and the subsequent liquidation of Media General legal entities increased the blended state tax rate in 2017 resulting in an income tax expense of \$1.5 million, or a 150.1% decrease to the effective tax rate.

In December 2017, the Tax Cuts and Jobs Act of 2017 was signed into law which reduced the federal corporate income tax rate from 35% to 21%. The Tax Act requires complex computations not previously provided in U.S. tax law. As such, the application of accounting guidance for such items is currently uncertain. Further, compliance with the Tax Act and the accounting for such provisions require accumulation of information not previously required or regularly produced. As a result, we provided a provisional estimate on the effect of the Tax Act within the Consolidated Financial Statements and related Notes included in Nexstar's Annual Report on Form 10-K for the year ended December 31, 2017. As additional regulatory guidance is issued by the applicable taxing authorities, as accounting treatment is clarified, as we perform additional analysis on the application of the law, and as we refine estimates in calculating the effect, our final analysis, which will be recorded in the period completed, may be different from our current provisional amounts, which could materially affect our tax obligations and effective tax rate. As of March 31, 2018, there has been no change to the provisional estimates. The Company expects to complete its analysis of the provisional items during the second half of 2018.

## 12. FCC Regulatory Matters

Television broadcasting is subject to the jurisdiction of the FCC under the Communications Act of 1934, as amended (the "Communications Act"). The Communications Act prohibits the operation of television broadcasting stations except under a license issued by the FCC, and empowers the FCC, among other things, to issue, revoke, and modify broadcasting licenses, determine the location of television stations, regulate the equipment used by television stations, adopt regulations to carry out the provisions of the Communications Act and impose penalties for the violation of such regulations. The FCC's ongoing rule making proceedings could have a significant future impact on the television industry and on the operation of the Company's stations and the stations to which it provides services. In addition, the U.S. Congress may act to amend the Communications Act or adopt other legislation in a manner that could impact the Company's stations, the stations to which it provides services and the television broadcast industry in general.

The FCC has adopted rules with respect to the final conversion of existing low power and television translator stations to digital operations, which must be completed in July 2021.

## Media Ownership

The FCC is required to review its media ownership rules every four years and to eliminate those rules it finds no longer serve the “public interest, convenience and necessity.”

In August 2016, the FCC adopted a Second Report and Order (the “2016 Ownership Order”) concluding the agency’s 2010 and 2014 quadrennial reviews. The 2016 Ownership Order (1) retained the then-existing local television ownership rule and radio/television cross-ownership rule with minor technical modifications, (2) extended the ban on common ownership of two top-four television stations in a market to network affiliation swaps, (3) retained the then-existing ban on newspaper/broadcast cross-ownership in local markets while considering waivers and providing an exception for failed or failing entities, (4) retained the dual network rule, (5) made JSA relationships attributable interests and (6) defined a category of sharing agreements designated as SSAs between stations and required public disclosure of those SSAs (while not considering them attributable).

The 2016 Ownership Order reinstated a rule that attributed another in-market station toward the local television ownership limits when one station owner sells more than 15% of the second station’s weekly advertising inventory under a joint sales agreement (this rule had been previously adopted in 2014, but was vacated by the U.S. Court of Appeals for the Third Circuit). Parties to JSAs entered into prior to March 31, 2014 were permitted to continue to operate under those JSAs until September 30, 2025.

Nexstar and other parties filed petitions seeking reconsideration of various aspects of the 2016 Ownership Order. On November 16, 2017, the FCC adopted an order (the “Reconsideration Order”) addressing the petitions for reconsideration. The Reconsideration Order (1) eliminated the rules prohibiting newspaper/broadcast cross-ownership and limiting television/radio cross-ownership, (2) eliminated the requirement that eight or more independently-owned television stations remain in a local market for common ownership of two television stations in that market to be permissible, (3) retained the general prohibition on common ownership of two “top four” stations in a local market but provided for case-by-case review, (4) eliminated the television JSA attribution rule, and (5) retained the SSA definition and disclosure requirement for television stations. These rule modifications took effect on February 7, 2018, when the U.S. Court of Appeals for the Third Circuit denied a mandamus petition which had sought to stay their effectiveness. The Reconsideration Order remains subject to appeals before the Third Circuit.

On February 3, 2017, the FCC terminated in full its guidance (issued on March 12, 2014) requiring careful scrutiny of broadcast television applications which propose sharing arrangements and contingent interests. Accordingly, the FCC no longer evaluates whether options, loan guarantees and similar otherwise non-attributable interests create undue financial influence in transactions which also include sharing arrangements between television stations.

The FCC’s media ownership rules limit the percentage of U.S. television households which a party may reach through its attributable interests in television stations to 39% on a nationwide basis. Historically, the FCC has counted the ownership of an ultra-high frequency (“UHF”) station as reaching only 50% of a market’s percentage of total national audience. On August 24, 2016, the FCC adopted a Report and Order abolishing the UHF discount for the purposes of a licensee’s determination of compliance with the 39% national cap, and that rule change became effective in October 2016. On April 20, 2017, the FCC adopted an order on reconsideration that reinstated the UHF discount. That order stated that the FCC would launch a comprehensive rulemaking later in 2017 to evaluate the UHF discount together with the national ownership limit. The FCC initiated that proceeding in December 2017, and comments and reply comments were filed in the first and second quarters of 2018. The FCC’s April 2017 reinstatement of the UHF discount became effective on June 15, 2017. A petition for review of the FCC’s order reinstating the UHF discount remains pending in a federal appeals court, and Nexstar has intervened in the litigation in support of the FCC. Nexstar is in compliance with the 39% national cap limitation without the UHF discount and, therefore, with the UHF discount as well.

## Spectrum

The FCC is in the process of repurposing a portion of the broadcast television spectrum for wireless broadband use. Pursuant to federal legislation enacted in 2012, the FCC conducted an incentive auction for the purpose of making additional spectrum available to meet future wireless broadband needs. Under the auction statute and rules, certain television broadcasters accepted bids from the FCC to voluntarily relinquish all or part of their spectrum in exchange for consideration, and certain wireless broadband providers and other entities submitted successful bids to acquire the relinquished television spectrum. Over the next three years, television stations that are not relinquishing their spectrum will be “repacked” into the frequency band still remaining for television broadcast use.

The incentive auction commenced on March 29, 2016 and officially concluded on April 13, 2017. Ten of Nexstar’s stations and one station owned by Vaughan accepted bids to relinquish their spectrum. Of these 11 total stations, eight will share a channel with another station, two will move to a VHF channel and one station went off the air in

November 2017, resulting in the Company now owning 169 full power television stations. The station that went off the air is not expected to have a significant impact on the Company's future financial results because it is located in a remote rural area of the country and the Company has other stations which serve the same area. The Company derecognized the spectrum asset and liability to surrender spectrum of this station in the fourth quarter of 2017. Of the remaining ten stations, three have ceased broadcasting on their current channels and implemented channel sharing agreements (See Note 16). Five will be required to cease broadcasting on their current channels on various dates through July 22, 2018 and will implement channel sharing arrangements. The two stations moving to VHF channels must vacate their current channels by September 2019 and May 2020, respectively.

The majority of the Company's television stations did not accept bids to relinquish their television channels. Of those stations, 61 full power stations owned by Nexstar and 17 full power stations owned by VIEs have been assigned to new channels in the reduced post-auction television band. These "repacked" stations are required to construct and license the necessary technical modifications to operate on their new assigned channels and will need to cease operating on their existing channels by deadlines which the FCC has established and which are no later than July 13, 2020. Congress has allocated up to an industry-wide total of \$2.75 billion to reimburse television broadcasters, multichannel video program distributors ("MVPDs"), and other parties for costs reasonably incurred due to the repack. This allocation includes \$1 billion added to the TV Broadcaster Relocation Fund as part of the Consolidated Appropriations Act, 2018. This fund is not available to reimburse repacking costs for stations which are surrendering their spectrum and entering into channel sharing relationships. Broadcasters and MVPDs have submitted estimates to the FCC of their reimbursable costs. As of March 7, 2018, these costs were approximately \$1.95 billion, and the FCC has indicated that it expects those costs to rise. The Company cannot determine if the FCC will be able to fully reimburse its repacking costs as this is dependent on certain factors, including the Company's ability to incur repacking costs that are equal to or less than the FCC's allocation of funds to the Company and whether the FCC will have available funds to reimburse the Company for additional repacking costs that it previously may not have anticipated. Whether the FCC will have available funds for additional reimbursements will also depend on the repacking costs that will be incurred by other broadcasters and MVPDs that are also seeking reimbursements.

The reallocation of television spectrum to broadband use may be to the detriment of the Company's investment in digital facilities, could require substantial additional investment to continue current operations, and may require viewers to invest in additional equipment or subscription services to continue receiving broadcast television signals. The Company cannot predict the impact of the incentive auction and subsequent repacking on its business.

#### Retransmission Consent

On March 3, 2011, the FCC initiated a Notice of Proposed Rulemaking to reexamine its rules (i) governing the requirements for good faith negotiations between MVPDs and broadcasters, including implementing a prohibition on one station negotiating retransmission consent terms for another station under a local service agreement; (ii) for providing advance notice to consumers in the event of dispute; and (iii) to extend certain cable-only obligations to all MVPDs. The FCC also asked for comment on eliminating the network non-duplication and syndicated exclusivity protection rules, which may permit MVPDs to import out-of-market television stations in certain circumstances. In March 2014, the FCC adopted a further notice of proposed rulemaking which seeks additional comment on the elimination or modification of the network non-duplication and syndicated exclusivity rules. The FCC's possible elimination or modification of the network non-duplication and syndicated exclusivity protection rules may affect the Company's ability to sustain its current level of retransmission consent revenues or grow such revenues in the future and could have an adverse effect on the Company's business, financial condition and results of operations. The Company cannot predict the resolution of the FCC's network non-duplication and syndicated exclusivity proposals, or the impact of these proposals.

On December 5, 2014 federal legislation directed the FCC to commence a rulemaking to "review its totality of the circumstances test for good faith [retransmission consent] negotiations." The FCC commenced this proceeding in September 2015 and comments and reply comments were submitted. In July 2016, the then-Chairman of the FCC publicly announced that the agency would not adopt additional rules in this proceeding. However, the proceeding remains open.

Further, certain online video distributors and other over-the-top video distributors ("OTTDs") have begun streaming broadcast programming over the Internet. In June 2014, the U.S. Supreme Court held that an OTTD's retransmissions of broadcast television signals without the consent of the broadcast station violate copyright holders' exclusive right to perform their works publicly as provided under the Copyright Act. In December 2014, the FCC issued a Notice of Proposed Rulemaking proposing to interpret the term "MVPD" to encompass OTTDs that make available for purchase multiple streams of video programming distributed at a prescheduled time and seeking comment on the effects of applying MVPD rules to such OTTDs. Comments and reply comments were filed in 2015. Although the FCC has not classified OTTDs as MVPDs to date, several OTTDs have signed agreements for retransmission of local stations within their markets and others are actively seeking to negotiate such agreements.

### 13. Commitments and Contingencies

Guarantees of Mission, Marshall and Shield Debt



Nexstar and its subsidiaries guarantee full payment of all obligations incurred under the Mission, Marshall and Shield senior secured credit facilities. In the event that Mission, Marshall or Shield are unable to repay amounts due, Nexstar will be obligated to repay such amounts. The maximum potential amount of future payments that Nexstar would be required to make under these guarantees would be generally limited to the borrowings outstanding. As of March 31, 2018, Mission had a maximum commitment of \$228.4 million under its senior secured credit facility, of which \$225.4 million of debt was outstanding, Marshall had used all of its commitment and had outstanding debt obligations of \$52.2 million and Shield had also used all of its commitment and had outstanding obligations of \$23.5 million. Marshall's debt is due in June 2018 and is included in the current liabilities in the accompanying March 31, 2018 condensed consolidated balance sheets. The other debts guaranteed by Nexstar are long-term debt obligations of Mission and Shield.

#### Indemnification Obligations

In connection with certain agreements that the Company enters into in the normal course of its business, including local service agreements, business acquisitions and borrowing arrangements, the Company enters into contractual arrangements under which the Company agrees to indemnify the third-party to such arrangement from losses, claims and damages incurred by the indemnified party for certain events as defined within the particular contract. Such indemnification obligations may not be subject to maximum loss clauses and the maximum potential amount of future payments the Company could be required to make under these indemnification arrangements may be unlimited. Historically, payments made related to these indemnifications have been insignificant and the Company has not incurred significant costs to defend lawsuits or settle claims related to these indemnification agreements.

#### Litigation

From time to time, the Company is involved with claims that arise out of the normal course of its business. In the opinion of management, any resulting liability with respect to these claims would not have a material adverse effect on the Company's financial position or results of operations.

## 14. Segment Data

The Company evaluates the performance of its operating segments based on net revenue and operating income. The Company's broadcast segment includes television stations and related community-focused websites that Nexstar owns, operates, programs or provides sales and other services to in various markets across the United States. The other activities of the Company include corporate functions, eliminations and other insignificant operations.

Segment financial information is included in the following tables for the periods presented (in thousands):

| Three Months Ended March 31, 2018 | Broadcast | Other    | Consolidated |
|-----------------------------------|-----------|----------|--------------|
| Net revenue                       | \$576,985 | \$38,351 | \$ 615,336   |
| Depreciation                      | 21,400    | 4,414    | 25,814       |
| Amortization of intangible assets | 32,053    | 4,249    | 36,302       |
| Income (loss) from operations     | 152,567   | (34,951) | 117,616      |

| Three Months Ended March 31, 2017 | Broadcast | Other    | Consolidated |
|-----------------------------------|-----------|----------|--------------|
| Net revenue                       | \$511,167 | \$29,150 | \$ 540,317   |
| Depreciation                      | 16,942    | 5,284    | 22,226       |
| Amortization of intangible assets | 45,933    | 2,225    | 48,158       |
| Income (loss) from operations     | 187,077   | (79,557) | 107,520      |

| As of March 31, 2018 | Broadcast   | Other    | Consolidated |
|----------------------|-------------|----------|--------------|
| Goodwill             | \$2,122,935 | \$61,063 | \$ 2,183,998 |
| Assets               | 6,623,759   | 833,864  | 7,457,623    |

| As of December 31, 2017 | Broadcast   | Other    | Consolidated |
|-------------------------|-------------|----------|--------------|
| Goodwill                | \$2,122,935 | \$19,911 | \$ 2,142,846 |
| Assets                  | 6,723,685   | 757,962  | 7,481,647    |

## 15. Condensed Consolidating Financial Information

The following condensed consolidating financial information presents the financial position, results of operations and cash flows of the Company, including its wholly-owned subsidiaries and its consolidated VIEs. This information is presented in lieu of separate financial statements and other related disclosures pursuant to Regulation S-X Rule 3-10 of the Securities Exchange Act of 1934, as amended, "Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered."

The Nexstar column presents the parent company's financial information, excluding consolidating entities. The Nexstar Broadcasting column presents the financial information of Nexstar Broadcasting, Inc. ("Nexstar Broadcasting"), a wholly-owned subsidiary of Nexstar and issuer of the 5.625% Notes, the 6.125% Notes and the 5.875% Notes. The Mission column presents the financial information of Mission, an entity which Nexstar Broadcasting is required to consolidate as a VIE (See Note 2). The Non-Guarantors column presents the combined financial information of Nexstar Digital LLC, a wholly-owned subsidiary of Nexstar, and other VIEs consolidated by Nexstar Broadcasting (See Note 2).

Nexstar Broadcasting's outstanding 5.625% Notes and 6.125% Notes are fully and unconditionally guaranteed, jointly and severally, by Nexstar and Mission, subject to certain customary release provisions. These notes are not guaranteed by any other entities.

Nexstar Broadcasting's outstanding 5.875% Notes are fully and unconditionally guaranteed, jointly and severally, by Nexstar, subject to certain customary release provisions. These notes are not guaranteed by any other entities.

The indentures governing the 5.625% Notes and the 6.125% Notes are not registered but require consolidating information that presents the guarantor information.

As discussed in Note 2, the Company adopted ASU No. 2016-15 on a retrospective basis which reclassified the cash flow classification of certain payments for contingent consideration related to an acquisition in 2017 from financing activities to operating activities. The Company also adopted ASU No. 2016-18 on a retrospective basis which impacted the cash flow treatment of transfers between cash, cash equivalents and restricted cash in 2017. Further, the Company adopted ASU No. 2017-07 on a retrospective basis which requires the presentation of the net periodic benefit costs, other than the current service costs, in the income statement separately from the service cost component and outside the subtotal of income from operations. The effects of these adoptions were reflected in the accompanying Condensed Consolidating Statement of Operations and Condensed Consolidating Statement of Cash Flows during the three months ended March 31, 2017.



## CONDENSED CONSOLIDATING BALANCE SHEET

As of March 31, 2018

(in thousands)

|   | Nexstar     | Nexstar<br>Broadcasting | Mission    | Non-<br>Guarantors | Eliminations   | Consolidated<br>Company |
|---|-------------|-------------------------|------------|--------------------|----------------|-------------------------|
| <b>ASSETS</b>   |             |                         |            |                    |                |                         |
| Current assets:   |             |                         |            |                    |                |                         |
| Cash and cash equivalents                                     | \$-         | \$ 80,246               | \$4,056    | \$ 24,819          | \$-            | \$ 109,121              |
| Accounts receivable   | -           | 445,786                 | 14,809     | 82,130             | -              | 542,725                 |
| Amounts due from consolidated<br>entities                     | -           | 69,594                  | 90,003     | -                  | (159,597 )     | -                       |
| Spectrum asset  | -           | 279,078                 | -          | 26,695             | -              | 305,773                 |
| Other current assets  | -           | 39,173                  | 1,216      | 3,621              | -              | 44,010                  |
| Total current assets  | -           | 913,877                 | 110,084    | 137,265            | (159,597 )     | 1,001,629               |
| Investments in subsidiaries                                   | 763,631     | 108,884                 | -          | -                  | (872,515 )     | -                       |
| Amounts due from consolidated<br>entities                     | 828,532     | -                       | -          | -                  | (828,532 )     | -                       |
| Property and equipment, net                                   | -           | 691,012                 | 18,095     | 16,240             | (74 )          | 725,273                 |
| Goodwill  | -           | 1,968,147               | 33,187     | 182,664            | -              | 2,183,998               |
| FCC licenses  | -           | 1,615,830               | 43,102     | 108,706            | -              | 1,767,638               |
| Other intangible assets, net                                  | -           | 1,446,452               | 15,297     | 130,868            | -              | 1,592,617               |
| Other noncurrent assets                                       | -           | 180,726                 | 3,162      | 2,580              | -              | 186,468                 |
| Total assets  | \$1,592,163 | \$ 6,924,928            | \$ 222,927 | \$ 578,323         | \$(1,860,718 ) | \$ 7,457,623            |
| <b>LIABILITIES AND<br/>STOCKHOLDERS' EQUITY<br/>(DEFICIT)</b> |             |                         |            |                    |                |                         |
| Current liabilities:  |             |                         |            |                    |                |                         |
| Current portion of debt                                       | \$-         | \$ 36,243               | \$2,314    | \$ 53,617          | \$-            | \$ 92,174               |
| Accounts payable  | -           | 61,863                  | 2,166      | 16,790             | -              | 80,819                  |
| Liability to surrender spectrum asset                         | -           | 286,740                 | -          | 27,347             | -              | 314,087                 |
| Amounts due to consolidated<br>entities                       | -           | -                       | -          | 159,597            | (159,597 )     | -                       |
| Other current liabilities                                     | -           | 157,853                 | 6,772      | 33,450             | -              | 198,075                 |
| Total current liabilities                                     | -           | 542,699                 | 11,252     | 290,801            | (159,597 )     | 685,155                 |
| Debt  | -           | 3,998,088               | 223,040    | 22,033             | -              | 4,243,161               |
| Amounts due to consolidated<br>entities                       | -           | 596,208                 | -          | 232,536            | (828,744 )     | -                       |
| Deferred tax liabilities                                      | -           | 615,714                 | -          | 11,745             | -              | 627,459                 |
| Other noncurrent liabilities                                  | -           | 305,901                 | 7,071      | 7,372              | -              | 320,344                 |
| Total liabilities   | -           | 6,058,610               | 241,363    | 564,487            | (988,341 )     | 5,876,119               |
| Total Nexstar Media Group, Inc.                               |             |                         |            |                    |                |                         |
| stockholders' equity (deficit)                                | 1,592,163   | 866,318                 | (18,436 )  | 3,695              | (872,377 )     | 1,571,363               |
| Noncontrolling interests in<br>consolidated                   | -           | -                       | -          | 10,141             | -              | 10,141                  |

variable interest entities

|  |             |             |           |           |               |             |
|--|-------------|-------------|-----------|-----------|---------------|-------------|
| Total liabilities and stockholders' equity (deficit) | \$1,592,163 | \$6,924,928 | \$222,927 | \$578,323 | \$(1,860,718) | \$7,457,623 |
|--|-------------|-------------|-----------|-----------|---------------|-------------|

## CONDENSED CONSOLIDATING BALANCE SHEET

As of December 31, 2017

(in thousands)

|   | Nexstar      | Nexstar<br>Broadcasting | Mission    | Non-<br>Guarantors | Eliminations    | Consolidated<br>Company |
|---|--------------|-------------------------|------------|--------------------|-----------------|-------------------------|
| <b>ASSETS</b>   |              |                         |            |                    |                 |                         |
| Current assets:                                       |              |                         |            |                    |                 |                         |
| Cash and cash equivalents                             | \$-          | \$ 90,860               | \$ 9,524   | \$ 15,268          | \$-             | \$ 115,652              |
| Accounts receivable                                   | -            | 484,096                 | 14,717     | 64,130             | -               | 562,943                 |
| Amounts due from consolidated entities                | -            | 55,417                  | 92,923     | -                  | (148,340 )      | -                       |
| Spectrum asset  | -            | 279,069                 | -          | 26,695             | -               | 305,764                 |
| Other current assets                                  | -            | 64,256                  | 2,070      | 5,533              | -               | 71,859                  |
| Total current assets                                  | -            | 973,698                 | 119,234    | 111,626            | (148,340 )      | 1,056,218               |
| Investments in subsidiaries                           | 617,297      | 109,354                 | -          | -                  | (726,651 )      | -                       |
| Amounts due from consolidated entities                | 970,207      | -                       | -          | -                  | (970,207 )      | -                       |
| Property and equipment, net                           | -            | 697,898                 | 18,454     | 17,861             | (75 )           | 734,138                 |
| Goodwill  | -            | 1,959,386               | 33,187     | 150,273            | -               | 2,142,846               |
| FCC licenses  | -            | 1,615,830               | 43,102     | 108,706            | -               | 1,767,638               |
| Other intangible assets, net                          | -            | 1,476,297               | 15,841     | 89,488             | -               | 1,581,626               |
| Other noncurrent assets                               | -            | 189,303                 | 2,645      | 7,233              | -               | 199,181                 |
| Total assets  | \$ 1,587,504 | \$ 7,021,766            | \$ 232,463 | \$ 485,187         | \$ (1,845,273 ) | \$ 7,481,647            |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)</b> |              |                         |            |                    |                 |                         |
| Current liabilities:                                  |              |                         |            |                    |                 |                         |
| Current portion of debt                               | \$-          | \$ 36,243               | \$ 2,314   | \$ 54,251          | \$-             | \$ 92,808               |
| Accounts payable                                      | -            | 24,293                  | 1,090      | 5,753              | -               | 31,136                  |
| Liability to surrender spectrum asset                 | -            | 286,740                 | -          | 27,347             | -               | 314,087                 |
| Amounts due to consolidated entities                  | -            | -                       | -          | 148,340            | (148,340 )      | -                       |
| Other current liabilities                             | -            | 192,827                 | 13,310     | 26,535             | -               | 232,672                 |
| Total current liabilities                             | -            | 540,103                 | 16,714     | 262,226            | (148,340 )      | 670,703                 |
| Debt  | -            | 4,024,129               | 223,428    | 22,095             | -               | 4,269,652               |
| Amounts due to consolidated entities                  | -            | 714,408                 | -          | 256,010            | (970,418 )      | -                       |
| Deferred tax liabilities                              | -            | 613,227                 | -          | 6,214              | -               | 619,441                 |
| Other noncurrent liabilities                          | -            | 322,572                 | 7,626      | 10,343             | -               | 340,541                 |
| Total liabilities                                     | -            | 6,214,439               | 247,768    | 556,888            | (1,118,758 )    | 5,900,337               |
| Total Nexstar Media Group, Inc.                       |              |                         |            |                    |                 |                         |
| stockholders' equity (deficit)                        | 1,587,504    | 807,327                 | (15,305 )  | (82,397 )          | (726,515 )      | 1,570,614               |
| Noncontrolling interest in a consolidated             | -            | -                       | -          | 10,696             | -               | 10,696                  |

variable interest entity

|  |              |              |            |            |                |              |
|--|--------------|--------------|------------|------------|----------------|--------------|
| Total liabilities and stockholders' equity (deficit) | \$ 1,587,504 | \$ 7,021,766 | \$ 232,463 | \$ 485,187 | \$(1,845,273 ) | \$ 7,481,647 |
|--|--------------|--------------|------------|------------|----------------|--------------|



## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Three Months Ended March 31, 2018

(in thousands)

|  | Nexstar   | Nexstar<br>Broadcasting | Mission     | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|-----------|-------------------------|-------------|--------------------|--------------|-------------------------|
| Net broadcast revenue (including trade)              | \$-       | \$ 549,681              | \$ 16,102   | \$ 49,498          | \$ -         | \$ 615,281              |
| Revenue between consolidated entities                | -         | 20,256                  | 8,483       | 16,705             | (45,389 )    | 55                      |
| Net revenue  | -         | 569,937                 | 24,585      | 66,203             | (45,389 )    | 615,336                 |
| Operating expenses (income):                         |           |                         |             |                    |              |                         |
| Direct operating expenses, excluding                 |           |                         |             |                    |              |                         |
| depreciation and amortization                        | -         | 221,179                 | 10,147      | 48,991             | (1,354 )     | 278,963                 |
| Selling, general, and administrative expenses,       |           |                         |             |                    |              |                         |
| excluding depreciation and amortization              | -         | 136,185                 | 1,216       | 11,306             | (6,802 )     | 141,905                 |
| Local service agreement fees between                 |           |                         |             |                    |              |                         |
| consolidated entities                                | -         | 16,976                  | 13,250      | 7,007              | (37,233 )    | -                       |
| Amortization of broadcast rights                     | -         | 14,995                  | 412         | 693                | -            | 16,100                  |
| Amortization of intangible assets                    | -         | 29,845                  | 544         | 5,913              | -            | 36,302                  |
| Depreciation   | -         | 23,461                  | 517         | 1,836              | -            | 25,814                  |
| Reimbursement from the FCC related to station repack | -         | (1,364 )                | -           | -                  | -            | (1,364 )                |
| Total operating expenses                             | -         | 441,277                 | 26,086      | 75,746             | (45,389 )    | 497,720                 |
| Income (loss) from operations                        | -         | 128,660                 | (1,501 )    | (9,543 )           | -            | 117,616                 |
| Interest expense, net                                | -         | (51,034 )               | (2,611 )    | (944 )             | -            | (54,589 )               |
| Loss on extinguishment of debt                       | -         | (1,005 )                | -           | -                  | -            | (1,005 )                |
| Pension and other postretirement plans credit, net   | -         | 2,950                   | -           | -                  | -            | 2,950                   |
| Other expenses                                       | -         | (129 )                  | -           | 2                  | -            | (127 )                  |
| Equity in income of subsidiaries                     | 52,032    | -                       | -           | -                  | (52,032 )    | -                       |
| Income (loss) before income taxes                    | 52,032    | 79,442                  | (4,112 )    | (10,485 )          | (52,032 )    | 64,845                  |
| Income tax (expense) benefit                         | -         | (20,450 )               | 981         | 1,965              | -            | (17,504 )               |
| Net income (loss)                                    | 52,032    | 58,992                  | (3,131 )    | (8,520 )           | (52,032 )    | 47,341                  |
| Net loss attributable to noncontrolling interests    | -         | -                       | -           | 781                | -            | 781                     |
| Net income (loss) attributable to Nexstar            | \$ 52,032 | \$ 58,992               | \$ (3,131 ) | \$ (7,739 )        | \$ (52,032 ) | \$ 48,122               |

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Three Months Ended March 31, 2017

(in thousands)

|  | Nexstar  | Nexstar<br>Broadcasting | Mission   | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|----------|-------------------------|-----------|--------------------|--------------|-------------------------|
| Net broadcast revenue (including trade and barter) | \$ -     | \$ 474,146              | \$ 17,908 | \$ 48,263          | \$ -         | \$ 540,317              |
| Revenue between consolidated entities              | -        | 14,070                  | 8,822     | (1,823 )           | (21,069 )    | -                       |
| Net revenue  | -        | 488,216                 | 26,730    | 46,440             | (21,069 )    | 540,317                 |
| Operating expenses (income):                       |          |                         |           |                    |              |                         |
| Direct operating expenses, excluding               |          |                         |           |                    |              |                         |
| depreciation and amortization                      | -        | 178,757                 | 9,020     | 30,991             | (39 )        | 218,729                 |
| Selling, general, and administrative expenses,     |          |                         |           |                    |              |                         |
| excluding depreciation and amortization            | -        | 166,476                 | 973       | 11,650             | (2,166 )     | 176,933                 |
| Local service agreement fees between               |          |                         |           |                    |              |                         |
| consolidated entities                              | -        | 10,206                  | 4,500     | 4,158              | (18,864 )    | -                       |
| Amortization of broadcast rights                   | -        | 21,461                  | 1,398     | 1,608              | -            | 24,467                  |
| Amortization of intangible assets                  | -        | 41,366                  | 636       | 6,156              | -            | 48,158                  |
| Depreciation                                       | -        | 20,070                  | 588       | 1,568              | -            | 22,226                  |
| Gain on disposal of stations, net                  | -        | (57,716 )               | -         | -                  | -            | (57,716 )               |
| Total operating expenses                           | -        | 380,620                 | 17,115    | 56,131             | (21,069 )    | 432,797                 |
| Income (loss) from operations                      | -        | 107,596                 | 9,615     | (9,691 )           | -            | 107,520                 |
| Interest expense, net                              | -        | (75,580 )               | (2,650 )  | (1,007 )           | -            | (79,237 )               |
| Loss on extinguishment of debt                     | -        | (29,445 )               | (2,133 )  | (226 )             | -            | (31,804 )               |
| Pension and other postretirement plans credit, net | -        | 2,631                   | -         | -                  | -            | 2,631                   |
| Other income (expenses)                            | -        | 324                     | -         | (431 )             | -            | (107 )                  |
| Equity in income of subsidiaries                   | 3,124    | -                       | -         | -                  | (3,124 )     | -                       |
| Income (loss) before income taxes                  | 3,124    | 5,526                   | 4,832     | (11,355 )          | (3,124 )     | (997 )                  |
| Income tax benefit (expense)                       | -        | 3,861                   | (1,881 )  | 3,961              | -            | 5,941                   |
| Net income (loss)                                  | 3,124    | 9,387                   | 2,951     | (7,394 )           | (3,124 )     | 4,944                   |
| Net loss attributable to noncontrolling interests  | -        | -                       | -         | 1,105              | -            | 1,105                   |
| Net income (loss) attributable to Nexstar          | \$ 3,124 | \$ 9,387                | \$ 2,951  | \$ (6,289 )        | \$ (3,124 )  | \$ 6,049                |

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

Three Months Ended March 31, 2018

(in thousands)

|  | Nexstar  | Nexstar<br>Broadcasting | Mission   | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|----------|-------------------------|-----------|--------------------|--------------|-------------------------|
| Cash flows from operating activities   | \$-      | \$ 171,164              | \$(4,060) | \$ 12,261          | \$ -         | \$ 179,365              |
| Cash flows from investing activities:  |          |                         |           |                    |              |                         |
| Purchases of property and equipment    | -        | (18,266 )               | (830 )    | (1,996 )           | -            | (21,092 )               |
| Deposits and payments for acquisitions | -        | (82,790 )               | -         | -                  | -            | (82,790 )               |
| Other investing activities             | -        | 2,847                   | -         | -                  | -            | 2,847                   |
| Net cash used in investing activities  | -        | (98,209 )               | (830 )    | (1,996 )           | -            | (101,035 )              |
| Cash flows from financing activities:  |          |                         |           |                    |              |                         |
| Proceeds from long-term debt           | -        | 44,000                  | -         | -                  | -            | 44,000                  |
| Repayments of long-term debt           | -        | (73,061 )               | (578 )    | (940 )             | -            | (74,579 )               |
| Common stock dividends paid            | (17,288) | -                       | -         | -                  | -            | (17,288 )               |
| Purchase of treasury stock             | (33,820) | -                       | -         | -                  | -            | (33,820 )               |
| Inter-company payments                 | 53,773   | (53,773 )               | -         | -                  | -            | -                       |
| Other financing activities             | (2,665 ) | (735 )                  | -         | 226                | -            | (3,174 )                |
| Net cash used in financing activities  | -        | (83,569 )               | (578 )    | (714 )             | -            | (84,861 )               |
| Net (decrease) increase in cash,       |          |                         |           |                    |              |                         |
| cash equivalents and restricted cash   | -        | (10,614 )               | (5,468)   | 9,551              | -            | (6,531 )                |
| Cash, cash equivalents and restricted  |          |                         |           |                    |              |                         |
| cash at beginning of period            | -        | 90,860                  | 9,524     | 15,268             | -            | 115,652                 |
| Cash, cash equivalents and restricted  |          |                         |           |                    |              |                         |
| cash at end of period                  | \$-      | \$ 80,246               | \$4,056   | \$ 24,819          | \$ -         | \$ 109,121              |

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

Three Months Ended March 31, 2017

(in thousands)

|   | Nexstar  | Nexstar<br>Broadcasting | Mission    | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|---|----------|-------------------------|------------|--------------------|--------------|-------------------------|
| Cash flows from operating activities                | \$-      | \$(50,645 )             | \$(4,212 ) | \$ 7,072           | \$ -         | \$(47,785 )             |
| Cash flows from investing activities:               |          |                         |            |                    |              |                         |
| Purchases of property and equipment                 | -        | (12,381 )               | (74 )      | (1,459 )           | -            | (13,914 )               |
| Deposits and payments for acquisitions              | -        | (2,970,394 )            | (800 )     | -                  | -            | (2,971,194 )            |
| Proceeds from sale of a station                     | -        | 481,944                 | -          | -                  | -            | 481,944                 |
| Other investing activities                          | -        | 404                     | -          | -                  | -            | 404                     |
| Net cash used in investing activities               | -        | (2,500,427 )            | (874 )     | (1,459 )           | -            | (2,502,760 )            |
| Cash flows from financing activities:               |          |                         |            |                    |              |                         |
| Proceeds from long-term debt                        | -        | 2,797,106               | 230,840    | 53,915             | -            | 3,081,861               |
| Repayments of long-term debt                        | -        | (1,041,607 )            | (225,892)  | (53,300 )          | -            | (1,320,799 )            |
| Premium paid on debt extinguishment                 | -        | (18,050 )               | -          | -                  | -            | (18,050 )               |
| Purchase of noncontrolling interests                | -        | (66,901 )               | -          | -                  | -            | (66,901 )               |
| Common stock dividends paid                         | (14,106) | -                       | -          | -                  | -            | (14,106 )               |
| Payments for debt financing costs                   | -        | (47,578 )               | (3,779 )   | -                  | -            | (51,357 )               |
| Inter-company payments                              | 15,123   | (15,123 )               | -          | -                  | -            | -                       |
| Other financing activities                          | (1,017 ) | 91                      | -          | (1,764 )           | -            | (2,690 )                |
| Net cash provided by (used in) financing activities | -        | 1,607,938               | 1,169      | (1,149 )           | -            | 1,607,958               |
| Net (decrease) increase in cash,                    |          |                         |            |                    |              |                         |
| cash equivalents and restricted cash                | -        | (943,134 )              | (3,917 )   | 4,464              | -            | (942,587 )              |
| Cash, cash equivalents and restricted               |          |                         |            |                    |              |                         |
| cash at beginning of period                         | -        | 1,003,629               | 6,478      | 5,372              | -            | 1,015,479               |
| Cash, cash equivalents and restricted               |          |                         |            |                    |              |                         |
| cash at end of period                               | \$-      | \$ 60,495               | \$ 2,561   | \$ 9,836           | \$ -         | \$ 72,892               |



## 16. Subsequent Events

On April 1, 2018, Nexstar surrendered the spectrum, but not the FCC license authorization, of WYCW, the CW affiliate in the Spartanburg, South Carolina market, to the FCC pursuant to the spectrum auction concluded in 2017. WYCW is now operating under a channel sharing agreement with WSPA, a commonly-owned station in the same market. WYCW's surrender of spectrum to the FCC resulted in the derecognition of the associated spectrum asset and the liability to surrender spectrum, both amounting to \$45.6 million.

On April 10, 2018, Nexstar granted 222,000 restricted stock units to employees with an estimated fair value of \$13.4 million.

On April 23, 2018, Nexstar surrendered the spectrum, but not the FCC license authorization, of WIVB, the CBS affiliate in the Buffalo, New York market and WKBN, the CBS affiliate in the Youngstown, Ohio market, to the FCC pursuant to the spectrum auction concluded in 2017. WIVB is now operating under a channel sharing agreement with WNLO, a commonly-owned station in the same market. WKBN is now operating under a channel sharing agreement with WYTV, a station owned by Vaughan (VIE). The stations' surrender of their spectrum to the FCC resulted in the derecognition of the associated spectrum asset and the liability to surrender spectrum, both amounting to \$80.2 million.

On April 26, 2018, Nexstar's Board of Directors declared a quarterly cash dividend of \$0.375 per share of its Class A common stock. The dividend is payable on May 25, 2018 to stockholders of record on May 11, 2018.

On April 27, 2018, the Company paid the remaining purchase price for the acquisition of LKQD of \$2.9 million, representing the final working capital adjustment (See Note 3).

On May 1, 2018, Nexstar's Board of Directors approved an increase in the Company's share repurchase authorization to repurchase up to an additional \$200.0 million of its Class A common stock. The expansion brings the total capacity under Nexstar's share repurchase program to approximately \$218.6 million when combined with the remaining balance under its prior authorization as of March 31, 2018 of \$18.6 million.



ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with our Condensed Consolidated Financial Statements and related Notes included elsewhere in this Quarterly Report on Form 10-Q and the Consolidated Financial Statements and related Notes contained in our Annual Report on Form 10-K for the year ended December 31, 2017.

As used in this Quarterly Report on Form 10-Q and unless the context indicates otherwise, "Nexstar" refers to Nexstar Media Group, Inc. and its consolidated subsidiaries; "Nexstar Broadcasting" refers to Nexstar Broadcasting, Inc., our wholly-owned direct subsidiary; the "Company" refers to Nexstar and the variable interest entities ("VIEs") required to be consolidated in our financial statements; and all references to "we," "our," "ours," and "us" refer to Nexstar.

As a result of our deemed controlling financial interests in the consolidated VIEs in accordance with U.S. GAAP, we consolidate their financial position, results of operations and cash flows as if they were wholly-owned entities. We believe this presentation is meaningful for understanding our financial performance. Refer to Note 2 to our Condensed Consolidated Financial Statements for a discussion of our determinations of VIE consolidation under the related authoritative guidance. Therefore, the following discussion of our financial position and results of operations includes the consolidated VIEs' financial position and results of operations.

Executive Summary

2018 Highlights

Net revenue during the first quarter of 2018 increased by \$75.0 million, or 13.9% compared to the same period in 2017. The increase in net revenue was primarily due to incremental revenue from our newly acquired stations, excluding barter revenue, of \$88.6 million an increase in retransmission compensation on our legacy stations of \$6.3 million. These were partially offset by decreases in revenue due to station divestitures, excluding barter revenue, of \$1.5 million and a decrease in barter revenue of \$10.2 million due to the adoption of the new revenue accounting guidance effective on January 1, 2018.

During the first quarter of 2018, our Board of Directors declared dividends of \$0.375 per share of Nexstar's outstanding common stock, or total dividend payments of \$17.3 million.

On May 1, 2018, our Board of Directors approved an increase in our share repurchase authorization to repurchase up to an additional \$200.0 million of our Class A common stock. The expansion brings the total capacity under our share repurchase program to approximately \$218.6 million when combined with the approximate \$18.6 million remaining under our prior authorization as of March 31, 2018.

Acquisitions

On January 16, 2018, we completed our previously announced acquisition of LKQD for approximately \$96.9 million, of which \$94.0 million was paid on the closing date and the remaining \$2.9 million on April 27, 2018. The sellers could also receive up to \$35.0 million in Earnout Payments if certain earnings target is achieved during the



fiscal year 2019 and if certain employees have continued their employment with Nexstar Digital through the date of payment. The acquisition of LKQD's diversified video supply, allows Nexstar to expand reach and create new opportunities for its advertising clients to target their customers across both television and digital video landscapes.

See also Note 3 to our Condensed Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q for additional information on the above acquisition.

#### Debt Transactions

• Through March 2018, we borrowed \$44 million under our revolving credit facility to fund the acquisition of LKQD and repaid \$24.0 million in principal balance under our revolving credit facility funded by cash on hand.

• Through March 2018, we prepaid a total of \$40 million in principal balance under our Term Loan B.

• Through March 2018, the Company repaid scheduled maturities of \$10.6 million under its term loans.

See also Note 7 to our Condensed Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q for additional information on the above debt transactions.

## Overview of Operations

As of March 31, 2018, we owned, operated, programmed or provided sales and other services to 169 full power television stations, including those owned by VIEs, in 100 markets in the states of Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Hawaii, Illinois, Indiana, Iowa, Kansas, Louisiana, Maryland, Massachusetts, Michigan, Mississippi, Missouri, Montana, Nevada, New Mexico, New York, North Carolina, North Dakota, Ohio, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, West Virginia and Wisconsin. The stations are affiliates of ABC, NBC, FOX, CBS, The CW, MNTV and other broadcast television networks. Through various local service agreements, we provided sales, programming and other services to 36 full power television stations owned by independent third parties (VIEs). See Note 2—Variable Interest Entities to our Condensed Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q for a discussion of the local service agreements we have with these independent third parties.

We also guarantee all obligations incurred under Mission's, Marshall's and Shield's senior secured credit facilities. Mission and Nexstar Digital are guarantors of our senior secured credit facility. Mission also guarantee our 6.125% Notes and our 5.625% Notes but does not guarantee our 5.875% Notes. Nexstar Digital does not guarantee any of our notes. Marshall and Shield do not guarantee any debt within the group. In consideration of our guarantee of Mission's senior secured credit facility, Mission has granted us purchase options to acquire the assets and assume the liabilities of each Mission station, subject to FCC consent. These option agreements (which expire on various dates between 2018 and 2024) are freely exercisable or assignable by us without consent or approval by Mission or its shareholders. We expect these option agreements to be renewed upon expiration.

We do not own the consolidated VIEs or their television stations. However, we are deemed under U.S. GAAP to have controlling financial interests in these entities because of (1) the local service agreements Nexstar has with their stations, (2) our guarantees of the obligations incurred under certain VIEs' senior secured credit facilities, (3) our power over significant activities affecting these VIEs' economic performance, including budgeting for advertising revenue, advertising sales and, in some cases, hiring and firing of sales force personnel and (4) purchase options granted by each VIE, exclusive of Marshall, that permit Nexstar to acquire the assets and assume the liabilities of each those VIEs' stations, subject to FCC consent. In compliance with FCC regulations for all the parties, each VIE maintains complete responsibility for and control over programming, finances and personnel for its stations.

## Regulatory Developments

As a television broadcaster, the Company is highly regulated and its operations require that it retain or renew a variety of government approvals and comply with changing federal regulations. In 2016, the FCC reinstated a rule providing that a television station licensee which sells more than 15 percent of the weekly advertising inventory of another television station in the same Designated Market Area is deemed to have an attributable ownership interest in that station (this rule had been adopted in 2014 but was vacated by a federal court of appeals). Parties to existing JSAs that were deemed attributable interests and did not comply with the FCC's local television ownership rule were given until September 30, 2025 to come into compliance. In November 2017, however, the FCC adopted an order on reconsideration that eliminated the rule. That elimination became effective on February 7, 2018, although the FCC's November 2017 order on reconsideration remains the subject of pending court appeals. If the Company is ultimately required to amend or terminate its existing agreements, the Company could have a reduction in revenue and increased costs if it is unable to successfully implement alternative arrangements that are as beneficial as the existing JSAs.

The FCC is in the process of repurposing a portion of the broadcast television spectrum for wireless broadband use. In an incentive auction which concluded in April 2017, certain television broadcasters accepted bids from the FCC to voluntarily relinquish all or part of their spectrum in exchange for consideration. Television stations that are not relinquishing their spectrum will be "repacked" into the frequency band still remaining for television broadcast use. In July 2017, the Company received \$478.6 million in gross proceeds from the FCC for eight stations that will share a channel with another station, two that will move to a VHF channel and one that went off the air in November 2017. The station that went off the air is not expected to have a significant impact on our future financial results because it is located in a remote rural area of the country and the Company has other stations which serve the same area. Of the remaining ten stations, three have ceased broadcasting on their current channels and implemented channel sharing agreements. Five will be required to cease broadcasting on their current channels on various dates through July 22, 2018 and will implement channel sharing arrangements. The two stations moving to VHF channels must vacate their current channels by September 2019 and May 2020, respectively.

61 full power stations owned by Nexstar and 17 full power stations owned by VIEs have been assigned to new channels in the reduced post-auction television band and will be required to construct and license the necessary technical modifications to operate on their new assigned channels on a variable schedule ending in July 2020. Congress has allocated up to an industry-wide total of \$2.75 billion to reimburse television broadcasters, MVPDs, and other parties for costs reasonably incurred due to the repack. The Company expects to incur costs between now and July 2020 in connection with the repack of \$230.8 million, some or all of which will be reimbursable. If the FCC fails to fully reimburse the Company's repacking costs, the Company could have increased costs related to the repacking.

## Seasonality

Advertising revenue is positively affected by national and regional political campaigns, and certain events such as the Olympic Games or the Super Bowl. The Company's stations' advertising revenue is generally highest in the second and fourth quarters of each year, due in part to increases in consumer advertising in the spring and retail advertising in the period leading up to, and including, the holiday season. In addition, advertising revenue is generally higher during even-numbered years, when congressional and presidential elections occur and advertising airs during the Olympic Games. As 2018 is a congressional election year and Olympic year, we expect an increase in advertising revenues to be reported in 2018 compared to 2017.



## Historical Performance

## Revenue

The following table sets forth the amounts of the Company's principal types of revenue (in thousands) and each type of revenue (other than trade and barter) as a percentage of total net revenue:

|                             | Three Months Ended March 31, |       | 2017       |                   | Current      |       |
|-----------------------------|------------------------------|-------|------------|-------------------|--------------|-------|
|                             | 2018                         |       | Previously |                   | Presentation |       |
|                             | Amount                       | %     | Reported   | Reclassifications |              | %     |
| Local                       | \$193,268                    | 31.4  | \$202,430  | \$ (23,954 )      | \$ 178,476   | 33.0  |
| National                    | 67,045                       | 10.9  | 77,711     | (11,729 )         | 65,982       | 12.2  |
| Political                   | 9,266                        | 1.5   | 1,995      | (299 )            | 1,696        | 0.3   |
| Retransmission compensation | 275,941                      | 44.8  | 231,895    | -                 | 231,895      | 42.9  |
| Digital                     | 62,804                       | 10.2  | 46,705     | (1,340 )          | 45,365       | 8.4   |
| Other                       | 4,169                        | 0.7   | 4,461      | -                 | 4,461        | 0.9   |
| Trade and barter revenue    | 2,843                        | 0.5   | 12,442     | -                 | 12,442       | 2.3   |
| Total revenue               | 615,336                      | 100.0 | 577,639    | (37,322 )         | 540,317      | 100.0 |
| Less: Agency Commissions    | -                            |       | (37,322 )  | 37,322            | -            |       |
| Net Revenue                 | \$615,336                    |       | \$540,317  |                   | \$ 540,317   |       |

On January 1, 2018, we adopted Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers, the new revenue accounting guidance issued by the Financial Accounting Standards Board. The adoption resulted in certain changes in our revenue recognition policies and the presentation of certain revenue sources. Beginning in the first quarter of 2018, we no longer recognize barter revenue (and related barter expense) resulting from the exchange of advertising time for certain program material. During the three months ended March 31, 2017, we recognized barter revenue (and barter expense) of \$10.2 million, included in the trade and barter revenue line in the table above. Additionally, the Company now presents local, national, political and digital revenues, exclusive of the related agency commission, as shown in the reclassifications column in the table above. The change in the presentation of local, national, political and digital revenues were prepared for comparative purposes and did not impact the Company's past or future net revenue, income from operations or net income.

## Results of Operations

The following table sets forth a summary of the Company's operations (in thousands) and each component of operating expense as a percentage of net revenue:

|                     | Three Months Ended March 31, |       |           |       |
|---------------------|------------------------------|-------|-----------|-------|
|                     | 2018                         |       | 2017      |       |
|                     | Amount                       | %     | Amount    | %     |
| Net revenue         | \$615,336                    | 100.0 | \$540,317 | 100.0 |
| Operating expenses: |                              |       |           |       |

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|   |           |       |           |        |
|---|-----------|-------|-----------|--------|
| Corporate expenses  | 26,343    | 4.3   | 67,030    | 12.4   |
| Direct operating expenses,  |           |       |           |        |
| net of trade  | 275,479   | 44.8  | 216,060   | 40.0   |
| Selling, general and administrative expenses, excluding corporate | 115,562   | 18.8  | 109,903   | 20.3   |
| Trade and barter expense  | 3,484     | 0.6   | 12,900    | 2.4    |
| Depreciation  | 25,814    | 4.2   | 22,226    | 4.1    |
| Amortization of intangible assets                                 | 36,302    | 5.9   | 48,158    | 8.9    |
| Amortization of broadcast rights, excluding barter                | 16,100    | 2.5   | 14,236    | 2.7    |
| Gain on disposal of stations, net                                 | -         | -     | (57,716)  | (10.7) |
| Reimbursement from the FCC related to station repack              | (1,364)   | (0.2) | -         | -      |
| Total operating expenses  | 497,720   |       | 432,797   |        |
| Income from operations  | \$117,616 |       | \$107,520 |        |

Three Months Ended March 31, 2018 Compared to Three Months Ended March 31, 2017

The period-to-period comparability of our consolidated operating results is affected by acquisitions. For each quarter we present, our legacy stations include those stations that we owned or provided services to for the complete quarter in the current and prior years. For our annual and year to date presentations, we combine the legacy stations' amounts presented in each quarter.

## Revenue

Local advertising revenue was \$193.3 million for the three months ended March 31, 2018, compared to \$178.5 million for the same period in 2017, an increase of \$14.8 million, or 8.3%. National advertising revenue was \$67.0 million for the three months ended March 31, 2018, compared to \$66.0 million for the same period in 2017, an increase of \$1.1 million, or 1.6%. The increase in local and national advertising revenue was primarily attributable to incremental revenue from our newly acquired stations of \$21.7 million, less decreases in revenue resulting from station divestitures of \$0.7 million. Our legacy stations' local and national advertising revenue decreased by \$5.1 million during the three months ended March 31, 2018 compared to the same period in 2017, which reflected the changes in the mix between our legacy stations' local, national and political advertising revenue, partially offset by increases in advertising revenue from the Olympics on our NBC affiliate stations. Our largest advertiser category, automobile, represented approximately 24% and 26% of our local and national advertising revenue for the three months ended March 31, 2018 and 2017, respectively. Overall, including past results of our newly acquired stations, automobile revenues decreased by 10% during the quarter. The other categories representing our top five were medical/healthcare and attorneys, which increased in 2018, and fast food/restaurants and furniture, which decreased in 2018.

Political advertising revenue was \$9.3 million for the three months ended March 31, 2018, compared to \$1.7 million for the same period in 2017, an increase of \$7.6 million, as 2018 is a congressional election year.

Retransmission compensation was \$275.9 million for the three months ended March 31, 2018, compared to \$231.9 million for the same period in 2017, an increase of \$44.0 million, or 19.0%. The increase in retransmission compensation was attributable to incremental revenue from our newly acquired stations of \$38.5 million, less decrease in revenue resulting from station divestitures of \$0.8 million, and an increase in our legacy stations' revenue of \$6.3 million. The increase in revenue from our legacy stations was primarily due to scheduled annual escalation of rates per subscriber and the renewals of smaller contracts providing for higher rates per subscriber (contracts generally have a three-year term). Broadcasters currently deliver approximately 35% of all television viewing audiences but are paid approximately 12-14% of the total basic cable programming fees. We anticipate continued increase of retransmission fees until there is a more balanced relationship between viewers delivered and fees paid for delivery of such viewers.

Digital revenue, representing advertising revenue on our stations' web and mobile sites and other internet-based revenue, was \$62.8 million for the three months ended March 31, 2018, compared to \$45.4 million for the same period in 2017, an increase of \$17.4 million, or 38.4%. This was primarily attributable to incremental revenue resulting from our merger with Media General in January 2017 of \$17.5 million and our acquisition of LKQD in January 2018 of \$7.0 million, partially offset by a decrease in revenue due to rebranding and consolidation of our digital products and offerings of \$7.0 million.

## Operating Expenses

Corporate expenses, related to costs associated with the centralized management of our stations, were \$26.3 million for the three months ended March 31, 2018, compared to \$67.0 million for the same period in 2017, a decrease of \$40.7 million, or 60.7%. This was primarily attributable to a decrease in legal and professional fees, severance, and bonuses of \$45.6 million primarily associated with our merger with Media General in January 2017. This decrease was partially offset by increases in 2018 of \$4.0 million in payroll due to an increased number of stations and entities and a \$1.6 million increase in stock-based compensation related to new equity incentive awards.

Station direct operating expenses, consisting primarily of news, engineering, programming and station selling, general and administrative expenses (net of trade expense) were \$391.0 million for the three months ended March 31, 2018, compared to \$326.0 million for the same period in 2017, an increase of \$65.1 million, or 20.0%. The increase was primarily due to expenses of our newly acquired stations and entities of \$69.3 million, partially offset by a decrease of \$1.2 million related to our station divestitures.

Depreciation of property and equipment was \$25.8 million for the three months ended March 31, 2018, compared to \$22.2 million for the same period in 2017, an increase of \$3.6 million, or 16.1%. The increase was primarily due to incremental depreciation from newly capitalized assets.

Amortization of intangible assets was \$36.3 million for the three months ended March 31, 2018, compared to \$48.2 million for the same period in 2017, a decrease of \$11.9 million. This was primarily attributable to decreases in amortization of other intangible assets from certain fully amortized assets, partially offset by incremental amortization from our acquisition of LKQD in January 2018.



Amortization of broadcast rights, excluding barter was \$16.1 million for the three months ended March 31, 2018, compared to \$14.2 million for the same period in 2017, an increase of \$1.9 million, primarily attributable to incremental amortization from our stations acquired in January 2017.

In connection with our merger with Media General, we sold the assets of 12 full power television stations in 12 markets, five of which were previously owned by us and seven of which were previously owned by Media General. We sold the Media General stations for a total consideration of \$427.6 million and we sold our stations for \$114.4 million. These divestitures resulted in a net gain on disposal of \$57.7 million.

#### Interest Expense, net

Interest expense, net was \$54.6 million for the three months ended March 31, 2018, compared to \$79.2 million for the same period in 2017, a decrease of \$25.0 million, or 31.4%, primarily attributable to one-time fees associated with the financing of our acquisitions in January 2017 and the redemption of our \$525.0 million 6.875% Notes in February 2017.

#### Loss on Extinguishment of Debt

Loss on extinguishment of debt was \$1.0 million for the three months ended March 31, 2018, compared to \$31.8 million for the same period in 2017, a decrease of \$30.8 million. In 2018, the loss on extinguishment of debt resulted from prepayments of our term loans, representing the write-off of unamortized debt financing costs and debt discounts/premiums. In 2017, we redeemed the entire \$525.0 million principal balance under our 6.875% Notes at a redemption price equal to 103.438%, refinanced \$670.8 million of the Company's term loans and revolving loans and prepaid \$125.0 million principal balance under our new term loans. These transactions resulted in loss on debt extinguishment of \$31.8 million, representing premiums paid to retire the 6.875% Notes and the write-off of unamortized debt financing costs and debt discounts/premiums associated with these debt extinguishments.

#### Income Taxes

Income tax expense was \$17.5 million for the three months ended March 31, 2018, compared to an income tax benefit of \$5.9 million for the same period in 2017. The effective tax rates were 27.0% and 595.9% for each of the respective periods.

In 2017, we recognized the tax impact of our divested stations which resulted in an income tax benefit of \$8.3 million and a higher effective tax rate in 2017 by 833.8%. This income tax benefit was primarily the result of proceeds received which will not be subject to taxation. In 2017, the excess tax benefits related to stock-based compensation was higher by \$0.4 million compared to the same period in 2018. This resulted in a higher effective tax rate in 2017 by 108.4%. The foregoing transactions were offset by certain tax expenses recognized in 2017. These include transaction costs attributable to the merger with Media General that were determined to be nondeductible for tax purposes and resulted in an income tax expense of \$1.7 million in 2017, or a 172.4% decrease in the effective tax rate. Additionally, the merger and the subsequent liquidation of Media General legal entities increased the blended state tax rate in 2017 resulting in an income tax expense of \$1.5 million, or a 150.1% decrease to the effective tax rate.

In December 2017, the Tax Cuts and Jobs Act of 2017 was signed into law which reduced the federal corporate income tax rate from 35% to 21%. The Tax Act requires complex computations not previously provided in U.S. tax law. As such, the application of accounting guidance for such items is currently uncertain. Further, compliance with the Tax Act and the accounting for such provisions require accumulation of information not previously required or

regularly produced. As a result, we provided a provisional estimate on the effect of the Tax Act within the Consolidated Financial Statements and related Notes included in Nexstar's Annual Report on Form 10-K for the year ended December 31, 2017. As additional regulatory guidance is issued by the applicable taxing authorities, as accounting treatment is clarified, as we perform additional analysis on the application of the law, and as we refine estimates in calculating the effect, our final analysis, which will be recorded in the period completed, may be different from our current provisional amounts, which could materially affect our tax obligations and effective tax rate. As of March 31, 2018, there has been no change to the provisional estimates. The Company expects to complete its analysis of the provisional items during the second half of 2018.

## Liquidity and Capital Resources

The Company is highly leveraged, which makes it vulnerable to changes in general economic conditions. The Company's ability to meet the future cash requirements described below depends on its ability to generate cash in the future, which is subject to general economic, financial, competitive, legislative, regulatory and other conditions, many of which are beyond the Company's control. Based on current operations and anticipated future growth, the Company believes that its available cash, anticipated cash flow from operations and available borrowings under the senior secured credit facilities will be sufficient to fund working capital, capital expenditure requirements, interest payments and scheduled debt principal payments for at least the next 12 months as of the filing date of this Quarterly Report on Form 10-Q. In order to meet future cash needs the Company may, from time to time, borrow under its existing senior secured credit facilities or issue other long- or short-term debt or equity, if the market and the terms of its existing debt arrangements permit. We will continue to evaluate the best use of our operating cash flow among our capital expenditures, acquisitions and debt reduction.

## Overview

The following tables present summarized financial information management believes is helpful in evaluating the Company's liquidity and capital resources (in thousands):

|  | Three Months Ended March 31,<br>2018 | 2017          |
|--|--------------------------------------|---------------|
| Net cash provided by (used in) operating activities                      | \$ 179,365                           | \$ (47,785 )  |
| Net cash used in investing activities                                    | (101,035 )                           | (2,502,760 )  |
| Net cash (used in) provided by financing activities                      | (84,861 )                            | 1,607,958     |
| Net decrease in cash, cash equivalents and restricted cash               | \$ (6,531 )                          | \$ (942,587 ) |
| Cash paid for interest   | \$ 62,322                            | \$ 100,552    |
| (Income tax refund, net of taxes paid) income taxes paid, net of refunds | \$ (1,225 )                          | \$ 3,605      |

As discussed in Note 2 to our Condensed Consolidated Financial Statements in Part I Item 1 of this Form 10-Q, we have adopted ASU No. 2016-15 and ASU 2016-18 effective in January 1, 2018. The adoption resulted in an increase in net cash used in operating activities of \$26.8 million, an increase in net cash used in investing activities of \$5.1

million and a decrease in net cash provided by financing activities of \$896.0 million. Additionally, the cash paid for interest increased by \$25.9 million in 2017.

|   | As of<br>March 31,<br>2018 | As of<br>December 31,<br>2017 |
|---|----------------------------|-------------------------------|
| Cash and cash equivalents   | \$ 109,121                 | \$ 115,652                    |
| Long-term debt including current portion  | 4,335,335                  | 4,362,460                     |
| Unused revolving loan commitments under senior secured credit facilities <sup>(1)</sup> | 152,000                    | 172,000                       |

(1)Based on covenant calculations as of March 31, 2018, all of the \$152.0 million unused revolving loan commitments under the Company's senior secured credit facilities were available for borrowing.

#### Cash Flows – Operating Activities

Net cash flows provided by operating activities increased by \$227.2 million during the three months ended March 31, 2018, compared to the same period in 2017. This was primarily due to an increase in net revenue (excluding trade and barter) of \$84.6 million less an increase in station and corporate operating expenses (excluding non-cash transactions) of \$20.4 million, source of cash resulting from timing of payments to vendors of \$80.3 million, source of cash resulting from timing of accounts receivable collections of \$29.5 million, a decrease in cash paid for interest of \$38.2 million and a decrease in payments for tax liabilities of \$4.8 million.

Cash paid for interest decreased by \$38.2 million during the three months ended March 31, 2018 compared to the same period in 2017, primarily due to one-time fees associated with the financing of our acquisitions in January 2017 and the redemption of our 6.875% Notes in February 2017.

### Cash Flows – Investing Activities

Net cash flows used in investing activities decreased by \$2.402 billion during the three months ended March 31, 2018, compared to the same period in 2017. In 2018, we completed our acquisition of LKQD for a cash purchase price of \$96.9 million, less \$11.2 million of cash acquired and \$2.9 million amount due to the former owners. We also received \$2.8 million in proceeds from disposal of assets. In 2017, we completed our merger with Media General and paid \$1.376 billion in cash consideration to stockholders of Media General, less \$63.8 million of cash acquired. In connection with the merger, we also repaid \$1.658 billion of Media General's certain then existing indebtedness as part of the acquisition purchase price. These were partially offset by \$481.9 million net proceeds from station divestitures.

Capital expenditures during the three months ended March 31, 2018 increased by \$7.2 million compared to the same period in 2017, primarily due to capital expenditures for acquired stations and entities.

### Cash Flows – Financing Activities

Net cash flows provided by financing activities decreased by \$1.693 billion during the three months ended March 31, 2018, compared to the same period in 2017.

In 2018, we borrowed \$44.0 million under our revolving credit facility to partially fund our acquisition of LKQD. We also received \$1.9 million proceeds from stock option exercises. These cash flow increases were partially offset by repayments of outstanding obligations under our revolving credit facility of \$24.0 million, repayments of outstanding principal balance under the Company's term loans of \$50.6 million, purchases of treasury stock of \$33.8 million, payments of dividends to our common stockholders of \$17.3 million (\$0.375 per share each quarter), cash payment for taxes in exchange for shares of common stock withheld of \$4.5 million and payments for capital lease obligations of \$0.7 million.

In 2017, the Company borrowed new term loans, net of debt discount, of \$3.079 billion and drew \$3.0 million under a new revolving loan. We also received \$2.8 million proceeds from stock option exercises. These cash flow increases were partially offset by repayments of certain then existing term loans and a revolving loan of Nexstar, Mission and Marshall with an aggregate principal of \$670.8 million, our redemption of the entire \$525.0 million principal amount of our 6.875% Notes at a redemption price equal to 103.438%, prepayment of \$125.0 outstanding principal balances under our new term loans, payments for debt financing costs associated with our refinanced term loans and revolving loan of \$51.4 million, payments to acquire the remaining assets of stations previously owned by West Virginia Media Holdings, LLC of \$66.9 million, payments of dividends to our common stockholders of \$14.1 million (\$0.30 per share each quarter), payments for contingent consideration related to an entity acquired in October 2015 of \$1.0 million and cash payment for taxes in exchange for shares of common stock withheld of \$3.9 million.

Our senior secured credit facility may limit the amount of dividends we may pay to stockholders over the term of the agreement.

### Future Sources of Financing and Debt Service Requirements

As of March 31, 2018, we, Mission, Marshall and Shield had total combined debt of \$4.3 billion, net of financing costs and discounts, which represented 73.4% of the Company's combined capitalization. The Company's high level of debt requires that a substantial portion of cash flow be dedicated to pay principal and interest on debt, which reduces the funds available for working capital, capital expenditures, acquisitions and other general corporate purposes.

The Company had \$152.0 million of total unused revolving loan commitments under its senior secured credit facilities, all of which were available for borrowing, based on the covenant calculations as of March 31, 2018. The Company's ability to access funds under its senior secured credit facilities depends, in part, on its compliance with certain financial covenants. Any additional drawings under the senior secured credit facilities will reduce the

Company's future borrowing capacity and the amount of total unused revolving loan commitments.

On April 26, 2018, our Board of Directors declared a quarterly cash dividend of \$0.375 per share of our Class A common stock. The dividend is payable on May 25, 2018 to stockholders of record on May 11, 2018.

On April 27, 2018, the Company paid the remaining purchase price for the acquisition of LKQD of \$2.9 million, representing the final working capital adjustment.

On May 1, 2018, our Board of Directors approved an increase in our share repurchase authorization to repurchase up to an additional \$200.0 million of our Class A common stock. The expansion brings the total capacity under our share repurchase program to approximately \$218.6 million when combined with the approximate \$18.6 million remaining under our prior authorization as of March 31, 2018.

The following table summarizes the principal indebtedness scheduled to mature for the periods referenced as of March 31, 2018 (in thousands):

|   | Total       | Remainder<br>of 2018 | 2019-2020  | 2021-2022   | Thereafter  |
|---|-------------|----------------------|------------|-------------|-------------|
| Nexstar senior secured credit facility  | \$2,515,310 | \$ 27,182            | \$ 96,043  | \$603,505   | \$1,788,580 |
| Mission senior secured credit facility  | 230,263     | 1,736                | 4,628      | 4,628       | 219,271     |
| Marshall senior secured credit facility | 52,392      | 52,392               | -          | -           | -           |
| Shield senior secured credit facility   | 23,878      | 918                  | 3,245      | 19,715      | -           |
| 5.875% senior unsecured notes due 2022  | 400,000     | -                    | -          | 400,000     | -           |
| 6.125% senior unsecured notes due 2022  | 275,000     | -                    | -          | 275,000     | -           |
| 5.625% senior unsecured notes due 2024  | 900,000     | -                    | -          | -           | 900,000     |
|   | \$4,396,843 | \$ 82,228            | \$ 103,916 | \$1,302,848 | \$2,907,851 |

We make semiannual interest payments on our \$275.0 million 6.125% Notes on February 15 and August 15 of each year. We make semiannual interest payments on the 5.625% Notes on February 1 and August 1 of each year. We also make semiannual payments on the 5.875% Notes on May 15 and November 15 of each year. Interest payments on our, Mission's, Marshall's and Shield's senior secured credit facilities are generally paid every one to three months and are payable based on the type of interest rate selected.

The terms of our, Mission's, Marshall's and Shield's senior secured credit facilities, as well as the indentures governing our 6.125% Notes, 5.625% Notes and the 5.875% Notes, limit, but do not prohibit us, Mission, Marshall or Shield, from incurring substantial amounts of additional debt in the future.

The Company does not have any rating downgrade triggers that would accelerate the maturity dates of its debt. However, a downgrade in the Company's credit rating could adversely affect its ability to renew the existing credit facilities, obtain access to new credit facilities or otherwise issue debt in the future and could increase the cost of such debt.

#### Debt Covenants

Our credit agreement contains a covenant which requires us to comply with a maximum consolidated first lien net leverage ratio of 4.50 to 1.00. The financial covenant, which is formally calculated on a quarterly basis, is based on our combined results. The Mission, Marshall and Shield amended credit agreements do not contain financial covenant ratio requirements, but do provide for default in the event we do not comply with all covenants contained in our credit agreement. As of March 31, 2018, we were in compliance with our financial covenant. We believe Nexstar, Mission, Marshall and Shield will be able to maintain compliance with all covenants contained in the credit agreements governing the senior secured facilities and the indentures governing our 6.125% Notes, our 5.625% Notes and our 5.875% Notes for a period of at least the next 12 months from March 31, 2018.

#### No Off-Balance Sheet Arrangements

As of March 31, 2018, we did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or VIEs, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. All of our arrangements with our VIEs in which we are the primary beneficiary are on-balance sheet arrangements. Our variable interests in

other entities are obtained through local service agreements, which have valid business purposes and transfer certain station activities from the station owners to us. We are, therefore, not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.



## Critical Accounting Policies and Estimates

Our Condensed Consolidated Financial Statements have been prepared in accordance with U.S. GAAP, which requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the Condensed Consolidated Financial Statements and reported amounts of revenue and expenses during the period. On an ongoing basis, we evaluate our estimates, including those related to business acquisitions, goodwill and intangible assets, property and equipment, bad debts, broadcast rights, retransmission revenue, trade and barter and income taxes. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from those estimates.

Information with respect to the Company's critical accounting policies which it believes could have the most significant effect on the Company's reported results and require subjective or complex judgments by management is contained in our Annual Report on Form 10-K for the year ended December 31, 2017. Management believes that as of March 31, 2018, there has been no material change to this information.

## Revenue Recognition

As discussed in Note 2, the Company adopted the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) and all the related amendments. ASC 606 establishes a comprehensive new revenue recognition model designed to depict the transfer of goods or services to a customer in an amount that reflects the consideration the entity expects to be entitled to receive in exchange for those goods or services and requires significantly enhanced revenue disclosures. The Company adopted this standard effective January 1, 2018 using the modified retrospective method as applied to customer contracts that were not completed as of January 1, 2018. As a result, financial information for reporting periods beginning after January 1, 2018 is presented under ASC 606, while comparative financial information has not been adjusted and continues to be reported in accordance with the Company's historical accounting policy for revenue recognition prior to the adoption of ASC 606. Upon adoption of this standard, the cumulative adjustment to the Company's retained earnings as of January 1, 2018 for the cumulative effect of initially applying the new standard is not material. Comparative information has not been restated and continues to be reported under the accounting standards in effect for those periods. See Note 2 to the Condensed Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q for the Company's updated accounting policy on revenue recognition.

## Pension plans and postretirement benefits

A determination of the liabilities and cost of the Company's pension and other postretirement plans requires the use of assumptions. The actuarial assumptions used in the Company's pension and postretirement reporting are reviewed annually with independent actuaries and are compared with external benchmarks, historical trends and the Company's own experience to determine that its assumptions are reasonable. The key assumptions used in developing the required estimates include discount rates, expected return on plan assets, mortality rates, health care cost trends, retirement rates and expected contributions. The expected rate of return on plan assets is 7.25%.

As discussed under Recent Accounting Pronouncements, as of January 1, 2018 the Company has adopted ASU 2017-07 which requires entities to (1) disaggregate the current-service-cost component from the other components of net benefit cost (the "other components") and present it with other current compensation costs for related employees in the income statement and (2) present the other components elsewhere in the income statement and outside of income

from operations if that subtotal is presented. In accordance with this adoption, net periodic benefit cost, net of service costs, is disclosed on a separate line below income from operations in the Condensed Consolidated Statement of Operations.

#### Recent Accounting Pronouncements

Refer to Note 2 of our Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for a discussion of recently issued accounting pronouncements, including our expected date of adoption and effects on results of operations and financial position.

### Cautionary Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). All statements other than statements of historical fact are “forward-looking statements” for purposes of federal and state securities laws, including: any projections or expectations of earnings, revenue, financial performance, liquidity and capital resources or other financial items; any assumptions or projections about the television broadcasting industry; any statements of our plans, strategies and objectives for our future operations, performance, liquidity and capital resources or other financial items; any statements concerning proposed new products, services or developments; any statements regarding future economic conditions or performance; any statements of belief; and any statements of assumptions underlying any of the foregoing. Forward-looking statements may include the words “may,” “will,” “should,” “could,” “would,” “predicts,” “potential,” “continue,” “expects,” “anticipates,” “intends,” “plans,” “believes,” “estimates” and other similar words.

Although we believe that the expectations reflected in any of our forward-looking statements are reasonable, actual results could differ from a projection or assumption in any of our forward-looking statements. Our future financial position and results of operations, as well as any forward-looking statements, are subject to change and inherent risks and uncertainties, including those described in our Annual Report on Form 10-K for the year ended December 31, 2017 and in our other filings with the Securities and Exchange Commission. The forward-looking statements made in this Quarterly Report on Form 10-Q are made only as of the date hereof, and we do not have or undertake any obligation to update any forward-looking statements to reflect subsequent events or circumstances.

### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk Interest Rate Risk

The Company’s exposure to market risk for changes in interest rates relates primarily to its long-term debt obligations.

The term loan borrowings at March 31, 2018 under the Company’s senior secured credit facilities bear interest rates ranging from 3.88% to 4.38%, which represented the base rate, or LIBOR, plus the applicable margin, as defined. The revolving loans bear interest at LIBOR plus the applicable margin, which totaled 3.88% at March 31, 2018. Interest is payable in accordance with the credit agreements.

If LIBOR were to increase by 100 basis points, or one percentage point, from its March 31, 2018 level, the Company’s annual interest expense would increase and cash flow from operations would decrease by approximately \$28.0 million, based on the outstanding balances of the Company’s senior secured credit facilities as of March 31, 2018. An increase of 50 basis points in LIBOR would result in a \$14.0 million increase in annual interest expense and decrease in cash flow from operations. If LIBOR were to decrease either by 100 basis points or 50 basis points, the Company’s annual interest would decrease and cash flow from operations would increase by \$28.0 million and \$14.0 million, respectively. Our 5.625% Notes, 6.125% Notes and 5.875% Notes are fixed rate debt obligations and therefore are not exposed to market interest rate changes. As of March 31, 2018, the Company has no financial instruments in place to hedge against changes in the benchmark interest rates on its senior secured credit facilities.

### Impact of Inflation

We believe that the Company’s results of operations are not affected by moderate changes in the inflation rate.



ITEM 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Nexstar's management, with the participation of its President and Chief Executive Officer along with its Chief Financial Officer, conducted an evaluation as of the end of the period covered by this report of the effectiveness of the design and operation of Nexstar's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act.

Based upon that evaluation, Nexstar's President and Chief Executive Officer and its Chief Financial Officer concluded that as of the end of the period covered by this report, Nexstar's disclosure controls and procedures were effective, at a reasonable assurance level, to ensure that information required to be disclosed in the reports that it files or submits under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) is accumulated and communicated to Nexstar's management, including its President and Chief Executive Officer and its Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

As of the quarter ended March 31, 2018, there have been no changes in Nexstar's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

From time to time, the Company is involved in litigation that arises from the ordinary operations of business, such as contractual or employment disputes or other general actions. In the event of an adverse outcome of these proceedings, the Company believes the resulting liabilities would not have a material adverse effect on its financial condition or results of operations.

ITEM 1A. Risk Factors

There are no material changes from the risk factors previously disclosed in Part I, Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2017.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following is a summary of Nexstar's common stock repurchases by month for the quarter ended March 31, 2018:

| Total<br>Number of<br>Shares | Approximate<br>Dollar Value |
|------------------------------|-----------------------------|
|------------------------------|-----------------------------|

|                  | Total<br>Number<br>of Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | of Shares<br>That May<br>Yet Be<br>Purchased<br>Under the<br>Plans or<br>Programs |
|------------------|---|---------------------------------------|--|---|
| March 2-28, 2018 | 501,920                                   | \$ 67.36                              | 501,920  | 18,575,336  |
|                  | 501,920                                   | \$ 67.36                              | 501,920  |   |

ITEM 3. Defaults Upon Senior Securities

None.

ITEM 4. Mine Safety Disclosures

None.

ITEM 5. Other Information

The unaudited financial statements of Mission Broadcasting, Inc. as of March 31, 2018 and December 31, 2017 and for the three months ended March 31, 2018 and 2017, as filed in Mission Broadcasting, Inc.'s Quarterly Report on Form 10-Q, are incorporated herein by reference.

ITEM 6. Exhibits

Exhibit No. Description

|      |   |
|------|---|
| 10.1 | <u>Agreement for the Sale of Commercial Time, dated as of January 15, 2018, by and between Mission Broadcasting, Inc. and Nexstar Broadcasting, Inc. (KTVE-TV) (Incorporated by reference to Exhibit 10.56 to Annual Report on Form 10-K for the period ended December 31, 2017 (File No. 333-62916-02) filed by Mission Broadcasting, Inc.).</u> |
| 10.2 | <u>Amendment to Executive Employment Agreement, dated as of July 27, 2017, between Brian Jones and Nexstar Media Group, Inc.*</u>   |
| 31.1 | <u>Certification of Perry A. Sook pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*</u>   |
| 31.2 | <u>Certification of Thomas E. Carter pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*</u>  |
| 32.1 | <u>Certification of Perry A. Sook pursuant to 18 U.S.C. ss. 1350.*</u>  |
| 32.2 | <u>Certification of Thomas E. Carter pursuant to 18 U.S.C. ss. 1350.*</u>   |
| 101  | The Company's unaudited Condensed Consolidated Financial Statements and related Notes for the quarter ended March 31, 2018 from this Quarterly Report on Form 10-Q, formatted in XBRL (eXtensible Business Reporting Language).*  |

\* Filed herewith

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEXSTAR MEDIA GROUP, INC.

/S/ PERRY A. SOOK

By: Perry A. Sook

Its: President and Chief Executive Officer (Principal Executive Officer)

/S/ THOMAS E. CARTER

By: Thomas E. Carter

Its: Chief Financial Officer (Principal Accounting and Financial Officer)

Dated: May 9, 2018