WESTAMERICA BANCORPORATION
Form 8-K
January 20, 2006
Page 1
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 8-K
CURRENT REPORT PURSUANT
TO SECTION 13 OR 15 (D) OF THE
SECURITIES EXCHANGE ACT OF 1934

## CALIFORNIA

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(State or Other Jurisdiction of Incorporation)

| $001-9383$ | $94-2156203$ |
| :---: | :---: |
| ------- | ------- |
| (Commission File Number) | (IRS Employer Identification No.) |

1108 Fifth Avenue, San Rafael, California 94901
(Address of Principal Executive Offices) (Zip Code)

$$
(707) \quad 863-6000
$$

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form $8-\mathrm{K}$ filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule $14 a-12$ under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR $240.14 \mathrm{~d}-2(\mathrm{~b})$ )
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c))

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Exhibits
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99.1 Press release dated January 19, 2006
Item 2.02: Results of Operations and Financial Condition

On January 19, 2006 Westamerica Bancorporation announced their
quarterly earnings for the fourth quarter of 2005. A copy of
the press release is attached as Exhibit 99.1 to this Form 8-K
and is incorporated herein by reference.
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Signatures
Pursuant to the Securities Exchange Act of 1934 , the registrant has
duly caused this report to be signed on its behalf by the undersigned
hereunto duly authorized.
Westamerica Bancorporation
/s/ JOHN "ROBERT" THORSON

John "Robert" Thorson
Senior Vice President and Chief Financial Officer
January 20, 2006
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INDEX TO EXHIBITS

| Exhibit No. | Description | Sequentially <br> Number Page |
| :---: | :---: | :---: |
| (99.1) | Press release dated January 19, 2006 | 5-16 |

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## WESTAMERICA BANCORPORATION REPORTS RECORD ANNUAL EARNINGS

San Rafael, CA: Westamerica Bancorporation (NASDAQ: WABC), parent company of Westamerica Bank, today reported record net income for the year ended December 31,2005 of $\$ 107.4$ million, compared to $\$ 95.2$ million for 2004 . Diluted earnings per share (EPS) for 2005 were $\$ 3.27$, an 11 percent increase over $\$ 2.93$ for the year 2004. Results for the year 2005 include available-for-sale securities losses, gains on the sale of real estate, and company owned life insurance proceeds, which combined to increase net income $\$ 247$ thousand. Results for the year 2004 included an impairment charge related to Freddie Mac and Fannie Mae preferred stock, which reduced net income $\$ 4.2$ million, or EPS of $\$ 0.13$. Return on shareholders' equity for the year 2005 was 26.0 percent and return on assets was 2.12 percent, compared to 28.8 percent and 2.10 percent, respectively, for the year 2004. For the year 2005, shareholder dividends totaled $\$ 1.22$ per share, an 11 percent increase over \$1.10 per share for the year 2004.
"Fourth quarter 2005 results benefited from an increased net interest margin, strength in merchant card processing and debit card fees, and cost containment," said Chairman, President and CEO David Payne. "During the fourth quarter, our focus on reducing high-cost funding sources helped our net interest margin increase to 4.80 percent from 4.76 percent in the prior quarter. The March 2005 Redwood Empire Bancorp acquisition helped grow our fee income to 20 percent of revenues in 2005 , while our efficiency ratio remains low at 37.7 percent. We are pleased to be generating a 26 percent return on our shareholders' equity," continued Payne.

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Net income for the fourth quarter 2005 totaled $\$ 27.6$ million, or EPS of $\$ 0.85$. Fourth quarter results include company owned life insurance proceeds, which account for $\$ 0.01$ EPS. Fourth quarter 2005 results compare to EPS of $\$ 0.89$ for the third quarter 2005, which included a gain on the sale of a facility vacated following the Redwood Empire Bancorp acquisition and company owned life insurance proceeds combining to account for $\$ 0.06$ EPS. Fourth quarter 2005 results also compare to EPS of $\$ 0.65$ for the fourth quarter 2004 , which included the impairment charge, which reduced EPS $\$ 0.13$. Fourth quarter 2005 return on shareholders' equity was 26.0 percent and return on assets was 2.15 percent.

Net interest income on a fully taxable equivalent basis was $\$ 55.8$ million in the fourth quarter of 2005 compared to $\$ 56.0$ million in the prior quarter and $\$ 54.6$ million in the same quarter a year ago. The fourth quarter 2005 net interest margin on a taxable equivalent basis was 4.80 percent, compared to 4.76 percent for the previous quarter and 5.01 percent for the fourth quarter of 2004 . For the full year 2005, net interest income and the net interest margin on a fully taxable equivalent basis were $\$ 223.9$ million and 4.82 percent, compared to $\$ 218.0$ million and 5.14 percent, respectively, for 2004.

The provision for credit losses was $\$ 150$ thousand for the fourth quarter of 2005, unchanged from the previous quarter and down from $\$ 600$ thousand for the year ago quarter. The level of the credit loss provision reflects management's assessment of credit risk for the loan portfolio.

Noninterest income in the fourth quarter of 2005 totaled $\$ 14.4$ million, compared to $\$ 17.4$ million reported in the previous quarter. The decrease from the prior quarter is primarily attributable to a third quarter $\$ 2.4$ million gain on the sale of a facility vacated following the Redwood Empire Bancorp acquisition. Noninterest income for the fourth quarter 2005 increased $\$ 10.2$ million from noninterest income for the fourth quarter 2004. The fourth quarter 2004 included a $\$ 7.2$ million "other than temporary impairment" charge for Freddie Mac and Fannie Mae preferred stock. The remaining $\$ 3.0$ million increase in fourth

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quarter 2005 noninterest income from fourth quarter 2004 levels is primarily attributable to higher merchant card processing fees, service charges on deposit accounts, and debit card income. For the full year 2005, noninterest income increased to $\$ 54.5$ million from $\$ 38.6$ million for 2004 . Of the $\$ 15.9$ million annual increase, $\$ 6.9$ million of the increase is attributable to the 2004 impairment charge and the 2005 securities losses, gains from the sale of real estate and company owned life insurance proceeds. The remaining $\$ 9.0$ million increase in noninterest income from the prior year is primarily attributable to higher merchant card processing fees, debit card income, service charges on deposit accounts, and ATM fees.

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Noninterest expense for the fourth quarter of 2005 totaled $\$ 26.2$ million compared to $\$ 26.8$ million in the prior quarter and $\$ 24.3$ million in the year ago quarter. The decrease from the prior quarter is primarily attributable to lower salaries and benefits. The increase from the year ago quarter is primarily attributable to higher amortization of intangible assets, personnel costs, and occupancy expense as a result of the Redwood Empire Bancorp acquisition. For the full year, noninterest expense was $\$ 104.9$ million, up six percent from $\$ 98.8$ million for 2004. The increase is primarily attributable to higher amortization of intangible assets, salaries and benefits, occupancy and equipment expense, and professional fees.

Shareholders' equity was $\$ 427$ million at December 31, 2005, and the equity-toasset ratio was 8.3 percent. At December 31,2005 , there were approximately 1.5 million shares remaining to purchase under the Company's existing share repurchase program. At December 31, 2005 , the Company had total assets of $\$ 5.1$ billion and total loans outstanding of $\$ 2.7$ billion.

Westamerica Bancorporation, through its wholly owned subsidiary Westamerica Bank, operates 87 branches throughout 21 Northern and Central California counties.

Westamerica Bancorporation Web Address: www.westamerica.com

For additional information contact:

Westamerica Bancorporation
Robert A. Thorson - SVP \& Chief Financial Officer
707-863-6840

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FORWARD-LOOKING INFORMATION:
The following appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release may contain forward-looking statements about the Company, including descriptions of plans or objectives of its management for future operations, products or services, and forecasts of its revenues, earnings or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "anticipate," "intend," "plan," "estimate," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could," or "may."

Forward-looking statements, by their nature, are subject to risks and uncertainties. A number of factors - many of which are beyond the Company's control - could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. The Company's most recent annual and quarterly reports filed with the Securities and

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Exchange Commission, including the Company's Form 10-Q for the quarter ended September 30, 2005 and Form 10-K for the year ended December 31, 2004, describe some of these factors, including certain credit, market, operational, liquidity and interest rate risks associated with the Company's business and operations. Other factors described in these reports include changes in business and economic conditions, competition, fiscal and monetary policies, disintermediation, legislation including the Sarbanes-Oxley Act of 2002 and the Gramm-Leach-Bliley Act of 1999, and mergers and acquisitions.

Forward-looking statements speak only as of the date they are made. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date forward looking statements are made.

## \#\#\#\#\#

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WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
December 31, 2005

1. Net Income Summary.
(Fully Taxable Equivalent)
2. Provision for Credit Losses
3. Noninterest Income:
4. Investment Securities
(Loss/Impairment) Gains
5. Loss on Extinguishment of Debt
6. Other
7. Total Noninterest Income
8. Noninterest Expense
9. Income Tax Provision (FTE)
10. Net Income
11.Average Shares Outstanding
12.Diluted Average Shares Outstanding
13.Operating Ratios:
11. Basic Earnings Per Share
12. Diluted Earnings Per Share
13. Return On Assets
14. Return On Equity
15. Net Interest Margin (FTE)
16. Efficiency Ratio (FTE)
17. Dividends Paid Per Share

Public Information January 19, 2006
(dollars in thousands except per-share data)


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21.Dividend Payout Ratio
\(38 \%\)
43\%
\(34 \%\)
(FTE) Dollar amount or ratio on a fully-taxable equivalent basis.
```

2. Net Interest Income.

|  | (dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4'05 | Q4'04 | $\begin{gathered} \text { Q4'05 / } \\ \text { Q4'04 } \end{gathered}$ | Q3'05 | $\begin{array}{cc} \text { Q4'05 / } \\ \text { Q3'05 } & 12 / 31 \cdot 0 \end{array}$ |
| 1. Interest and Fee Income (FTE) | \$68,349 | \$60,540 | 12.9\% | \$68, 021 | $0.5 \%$ \$267, |
| 2. Interest Expense | 12,519 | 5,953 | $110.3 \%$ | 12,028 | $4.1 \%$ 43, |
| 3. Net Interest Income (FTE) | \$55,830 | \$54,587 | 2.3\% | \$55,993 | -0.3\% \$223, |
| 4. Average Earning Assets | \$4,639,319 | \$4,352,493 | 6. $6 \% \$$ | 695,342 | -1.2\%\$4, 643, |
| 5. Average Interest-Bearing Liabilities | 3,168,720 | 2,912,943 | 8.8\% | 266,697 | -3.0\% 3,218, |
| 6. Yield on Earning Assets (FTE) | $5.87 \%$ | 5. $55 \%$ |  | $5.77 \%$ |  |
| 7. Cost of Funds | $1.07 \%$ | $0.54 \%$ |  | 1.01\% | O |
| 8. Net Interest Margin (FTE) | $4.80 \%$ | 5.01\% |  | $4.76 \%$ |  |
| 9. Interest Expense/InterestBearing Liabilities | 1.56\% | $0.81 \%$ |  | 1.45\% | 1 |
| 10.Net Interest Spread (FTE) | 4.31\% | $4.74 \%$ |  | $4.32 \%$ | 4 |

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WESTAMERICA BANCORPORATION
Public Information January 19, 2006
3. Loans \& Other Earning Assets.

|  | (average volume, dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q4'05 / | Q4'05 / |
|  | Q4'05 | Q4'04 | Q4'04 Q3'05 | Q3'05 12/31'0 |
| 1. Total Assets | \$5,089,078 | \$4,653,950 | 9.3\%\$5,141,666 | $-1.0 \%$ 5, 066 , |
| 2. Total Earning Assets | 4,639,319 | 4,352,493 | 6.6\% 4, 695,342 | -1.2\% 4,643, |
| 3. Total Loans | $2,616,813$ | 2,235,375 | 17.1\% 2, 643,270 | -1.0\% 2,576, |
| 4. Commercial Loans | 698,375 | 620,309 | 12.6\% 711,330 | -1.8\% 694, |
| 5. Commercial Real Estate Loans | 921,141 | 740,909 | $24.3 \% \quad 937,380$ | -1.7\% 906, |
| 6. Consumer Loans | 997,297 | 874,157 | 14.1\% 994,560 | $0.3 \% 975$, |
| 7. Total Investment Securities | 2,022,506 | 2,117,118 | -4.5\% 2,052,072 | -1.4\% 2,066, |
| 8. Available For Sale (Market Value) | 670,499 | 941,614 | -28.8\% 681,098 | -1.6\% 728, |
| 9. Held To Maturity | 1,352,007 | 1,175,504 | 15.0\% 1, 370,974 | -1.4\% 1, 338, |
| 10. HTM Unrealized (Loss) | $(13,434)$ | 5,154 | $\mathrm{n} / \mathrm{m} \quad(8,157)$ | $\mathrm{n} / \mathrm{m}$ (13, |

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Gain at Period-End
11.Loans / Deposits
$67.1 \%$
$60.1 \%$
$68.3 \%$
4. Deposits \& Other Interest-Bearing Liabilities.

| (average volume, dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Q4'05 | Q4'04 | Q4'05/ | Q4'04 | Q3'05 |
| Q4'05/ | Q3'05 | $12 / 31^{\prime} 0$ |  |  |


| 1. Total Deposits \$ | \$3,898,859 | \$3,718,114 | 4.9\% | 3,872,414 | $0.7 \%$ \$ | , 848, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. Noninterest Demand | 1,435,193 | 1,354,129 | 6.0\% | 1,400,272 | 2.5\% | 1, 384, |
| 3. Interest-Bearing Transaction | 655,109 | 588,362 | 11.3\% | 632,680 | 3.5\% | 632 , |
| 4. Savings | 1,073,971 | 1,139,713 | -5.8\% | 1,104,237 | -2.7\% | 1,105, |
| 5. Other Time >\$100K | 470,016 | 373,846 | $25.7 \%$ | 455,293 | 3.2\% | 444 |
| 6. Other Time <\$100K | 264,570 | 262,064 | 1.0\% | 279,932 | -5.5\% | 280,7 |
| 7. Total Short-Term Borrowings | 664,752 | 527,529 | $26.0 \%$ | 754,215 | -11.9\% | 716 , |
| 8. Fed Funds Purchased | 480,649 | 369,986 | 29.9\% | 585,156 | -17.9\% | 550 , |
| 9. Other Short-Term Funds | 184,103 | 157,543 | 16.9\% | 169,059 | 8.9\% | 166, |
| 10.FHLB Debt | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |  |
| 11.Long-Term Debt | 40,302 | 21,429 | 88.1\% | 40,340 | -0.1\% | 36, |
| 12. Shareholders' Equity | 421,536 | 350,151 | 20.4\% | 424,277 | -0.6\% | 412 , |
| 13.Demand Deposits / Total Deposits | s $36.8 \%$ | $36.4 \%$ |  | $36.2 \%$ |  |  |
| 14.Transaction \& Savings | 81.2\% | 82.9\% |  | 81.0\% |  |  |

Deposits / Total Deposits

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WESTAMERICA BANCORPORATION
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5. Interest Yields Earned \& Rates Paid.



Liabilities

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6. Noninterest Income.
(dollars in thousands)
Q4'05 / Q4'05 /
Q4'05 24'04 $24.04 ~ 23 ' 05 ~ Q 3 ' 05 ~ 12 / 31 ' 0 ~$

| 1. Service Charges on Deposit Accounts | \$7,202 | \$6,928 | 4.0\% | \$7,436 | -3.1\% | \$29, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. Merchant Credit Card Income | 2,751 | 875 | 214.4\% | 2,631 | 4.6\% | 9, |
| 3. ATM Fees \& Interchange | 653 | 597 | 9.4\% | 725 | -9.9\% | 2 |
| 4. Debit Card Fees | 865 | 700 | 23.6\% | 834 | 3.7\% | 3 |
| 5. Financial Services Fees | 380 | 294 | 29.3\% | 388 | -2.1\% | 1 |
| 6. Mortgage Banking Income | 62 | 82 | -24.4\% | 62 | 0.0\% |  |
| 7. Trust Fees | 275 | 254 | 8.3\% | 323 | -14.9\% | 1 |
| 8. Other Income | 2,239 | 1,719 | 30.3\% | 2,672 | -16.2\% | 8, |
| 9. Sub-total | 14,427 | 11,449 | 26.0\% | 15,071 | -4.3\% | 55, |
| 10 Gains on Sales of Real Property | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 2,369 | -100.0\% |  |
| 11 Investment Securities Gains (Losses) | 0 | $(7,180)$ | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ | (4, |
| 12 Loss on Extinguishment of Debt | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |  |
| 13 Total Noninterest Income | \$14,427 | \$4,269 | 237.9\% | \$17,440 | -17.3\% | \$54, |
| 14 Operating Ratios: |  |  |  |  |  |  |
| 15 Total Revenue (FTE) | \$70,257 | \$58,856 | 19.4\% | \$73,433 | -4.3\% | \$278, |
| 16 Noninterest Income / Revenue (FTE) | 20.5\% | 7.3\% |  | 23.7\% |  |  |
| 17 Service Charges / Deposits (annualized) | $0.73 \%$ | $0.74 \%$ |  | $0.76 \%$ |  |  |
| 18 Total Revenue Per Share | \$8.70 | \$7.37 | 18.0\% | \$9.01 | -3.4\% | \$8 |

(FTE) Dollar amount on a fully-taxable equivalent basis.

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7. Noninterest Expense.


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| Q4'05 | Q4'04 | $\begin{gathered} \text { Q4'05 / } \\ \text { Q4'04 } \end{gathered}$ | Q3'05 | $\begin{gathered} \text { Q4'05 / } \\ \text { Q3'05 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$150 | \$600 | -75.0\% | \$150 | $0.0 \%$ |
| 701 | 1,596 | -56.1\% | 684 | 2.5\% |
| 28 | 836 | -65.7응 | 338 |  |

WESTAMERICA BANCORPORATION
8. Provision for Credit Losses.
(dollars in thousands)

1. Provision for Credit Losses
2. Gross Loan Losses
3. Net Loan Losses

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| 4. Recoveries / Gross Loan Losses | $59 \%$ | $48 \%$ | $51 \%$ |  |
| :--- | :---: | :---: | :---: | :---: |
| 5. Average Total Loans | $\$ 2,616,813$ | $\$ 2,235,375$ | $17.1 \% \$ 2,643,270$ | $-1.0 \% \$ 2,576$, |
| 6. Net Loan Losses / Loans | $0.04 \%$ | $0.15 \%$ | $0.05 \%$ |  |
| Net Loan Losses / Loans |  |  |  |  |
| $\quad$ (annualized) |  |  |  |  |

9. Credit Quality.
(dollars in thousands)

|  |  | $12 / 31 / 05$ | $/ 2 / 31 / 05 / 0$ | $12 / 31 / 05$ | $12 / 31 / 04$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $12 / 31 / 04$ | $9 / 30 / 05$ | $9 / 30 / 05$ | $6 / 30$ |  |  |


| 1. Nonperforming Nonaccrual Loans | \$2,068 | \$2,970 | -30.4\% | \$2,292 | -9.8\% | \$1, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2. Performing Nonaccrual Loans | 4,256 | 4,071 | 4.5\% | 4,514 | -5.7\% | 6, |
| 3. Total Nonaccrual Loans | 6,324 | 7,041 | -10.2\% | 6,806 | -7.1\% | 7, |
| 4. Accruing Loans 90+ Days Past Due | 162 | 10 | $\mathrm{n} / \mathrm{m}$ | 1,334 | $\mathrm{n} / \mathrm{m}$ |  |
| 5. Total Nonperforming Loans | 6,486 | 7,051 | -8.0\% | 8,140 | -20.3\% | 7, |
| 6. Repossessed Collateral | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |  |
| 7. Total Nonperforming Loans \& |  |  |  |  |  |  |
| 8. Repossessed Collateral | \$6,486 | \$7,051 | -8.0\% | \$8,140 | -20.3\% | \$7, |
| 9. Classified Loans | \$29,997 | \$19,225 | 56.0\% | \$36,656 | -18.2\% | \$37, |
| 10.Allowance for Loan Losses | \$55,849 | \$54,152 | 3.1\% | \$59,674 | -6.4\% | \$59 |
| 11.Total Loans Outstanding | 2,672,221 | 2,300,230 | 16.2\% | 2,675,907 | -0.1\% | 2,687 |
| 12.Total Assets | 5,149,209 | 4,737,268 | 8.7\% | 5,153,091 | -0.1\% | 5,191 |
| 13.Allowance for Loan Losses / Total Loans | 2.09\% | 2.35\% |  | 2.23\% |  |  |
| 14.Nonperforming Loans / Total Loans | s 0.24\% | $0.31 \%$ |  | 0.30\% |  |  |
| 15.Nonperforming Loans \& Repossessed |  |  |  |  |  |  |
| 16. Collateral/Total Assets | $0.13 \%$ | $0.15 \%$ |  | 0.16\% |  |  |
| 17.Allowance/Nonperforming Loans | 861\% | 768\% |  | 733\% |  |  |
| 18.Allowance for Loan Losses / Classified Loans | 186\% | 282\% |  | 163\% |  |  |
| 19.Classified Loans / |  |  |  |  |  |  |
| 20. (Equity + Allowance for Loan Losses) | 6.2\% | 4.7\% |  | 7.5\% |  |  |

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WESTAMERICA BANCORPORATION
Public Information January 19, 2006
10.Capital.

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|  | (dollars in $12 / 31 / 05$ | thousands, $12 / 31 / 04$ | $\begin{aligned} & \text { except pe } \\ & 12 / 31 / 05 \\ & 12 / 31 / 04 \end{aligned}$ | r-share am $9 / 30 / 05$ | $\begin{aligned} & \text { lounts) } \\ & 12 / 31 / 05 \text { / } \\ & 9 / 30 / 05 \end{aligned}$ | $6 / 30 /$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Shareholders' Equity | \$426,714 | \$358, 609 | 19.0\% | \$432,024 | -1.2\% | \$439, |
| 2. Tier I Regulatory Capital | 296,746 | 327,070 | -9.3\% | 297,896 | -0.4\% | 299, |
| 3. Total Regulatory Capital | 339,881 | 367,333 | -7.5\% | 341,147 | -0.4\% | 342 , |
| 4. Total Assets | 5,149,209 | 4,737,268 | 8.7\% | 5,153,091 | -0.1\% | 5,191, |
| 5. Risk-Adjusted Assets | 3,267,226 | 2,948,797 | $10.8 \%$ | 3,275,611 | -0.3\% | 3,307, |
| 6. Shareholders' Equity / Total Assets | 8.29\% | $7.57 \%$ |  | 8.38\% |  | 8 |
| 7. Shareholders' Equity / Total Loans | 15.97\% | 15.59\% |  | $16.14 \%$ |  | 16 |
| 8. Tier I Capital /Total Assets | $5.76 \%$ | $6.90 \%$ |  | $5.78 \%$ |  |  |
| 9. Tier I Capital / Risk-Adjusted Assets | 9.08\% | 11.09\% |  | 9.09\% |  | $9$ |
| 10. Total Capital / Risk-Adjusted Assets | 10.40\% | 12.46\% |  | 10.41\% |  | 10 |
| 11.Shares Outstanding | 31,882 | 31,640 | $0.8 \%$ | 32,198 | -1.0\% | 32, |
| 12. Book Value Per Share (\$) | \$13.38 | \$11.33 | 18.1\% | \$13.42 | -0.3\% | \$13 |
| 13. Market Value Per Share (\$) | 53.07 | 58.31 | -9.0\% | 51.65 | $2.7 \%$ | 52 |
| 14.Share Repurchase Programs |  |  |  |  |  |  |
|  |  |  |  |  | hares in th | usands |
|  |  |  | Q4'05 / |  | Q4'05 / |  |
|  | Q4'05 | Q4'04 | Q4'04 | Q3'05 | Q3'05 | $2 / 31^{\prime} 0$ |
| 15.Total Shares Repurchased / Canceled | 500 | 242 | $106.6 \%$ | 437 | $14.4 \%$ | 1, |
| 16. Average Repurchase Price | \$52.91 | \$58.85 | -10.1\% | \$53.60 | $-1.3 \%$ | \$ 52 |
| 17.Net Shares Repurchased (Issued) | 316 | 76 | $\mathrm{n} / \mathrm{m}$ | 395 | $\mathrm{n} / \mathrm{m}$ |  |

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WESTAMERICA BANCORPORATION
Public Information January 19, 2006
11. Period-End Balance Sheets.


| 3. | Investment Securities Available For Sale | 662,388 | 931,710 | $-28.9 \%$ | 660,630 | $0.3 \%$ | 691 , |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 4. | Investment Securities Held to Maturity | 1,337,216 | 1,260,832 | $6.1 \%$ | 1,358,266 | -1. 5\% | 1,349, |
| 5. | Loans, gross | 2,672,221 | 2,300,230 | $16.2 \%$ | 2,675,907 | -0.1 | 2,687, |
| 6. | Allowance For Loan Losses | $(55,849)$ | $(54,152)$ | $3.1 \%$ | $(59,674)$ | -6.4\% | ( 59, |
| 7. | Loans, net | 2,616,372 | 2,246,078 | $16.5 \%$ | 2,616,233 | 0.0 | 2,627, |
| 9. | Premises and Equipment | 33,221 | 35,223 | -5.7\% | 33,640 | $-1.2 \%$ | 34, |
| 10. | Identifiable Intangible Assets | s 26,170 | 2,894 | $\mathrm{n} / \mathrm{m}$ | 27,233 | -3.9\% | 28, |
| 11. | Goodwill | 121,907 | 18,996 | $\mathrm{n} / \mathrm{m}$ | 124,122 | -1.8\% | 124, |
| 12. | Interest Receivable | 142,128 | 114,848 | 23.8\% | 139,207 | 2.1\% | 139, |
|  | and Other Assets | -------- | -114,848 |  |  |  |  |
| 13. | tal Assets \$5 | \$5,149,209 | \$4,737,268 | 8. $7 \%$ | 5,153,091 | -0.1 | 5,191, |
| 14. | abilities and Shareholders' Equ | quity: |  |  |  |  |  |
| 15. | Deposits: |  |  |  |  |  |  |
| 16. | Noninterest Bearing \$1 | \$1,419,313 | \$1,273,825 | 11.4\% | 1,412,470 | 0.5 | 1, 377, |
| 17. | Interest-Bearing Transaction | n 658,667 | 591,593 | 11.3\% | 635,019 | 3.7 | 614 , |
| 18. | Savings | 1,022,645 | 1,091,981 | -6.3\% | 1,094,130 | -6.5\% | 1,114, |
| 19. | Time | 745,476 | 626,220 | $19.0 \%$ | 732,316 | $1.8 \%$ | 726, |
| 20. | Total Deposits | 3,846,101 | 3,583,619 | 7.3\% | 3,873,935 | -0.7 | 3,832, |
| 21. | Short-Term Borrowed Funds | 775,173 | 735,423 | 5.4\% | 764,143 | 1.4\% | 828, |
| 22. | FHLB Debt | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | n/ |  |
| 24. | Debt Financing and Notes Payable | 40,281 | 21,429 | 88.0\% | 40,318 | -0.1\% | 40 , |
|  | Liability For Interest, Taxes and Other | 60,940 | 38,188 | $59.6 \%$ | 42,671 | $42.8 \%$ | 50, |
| 26. | tal Liabilities | 4,722,495 | 4,378,659 | 7.9\% | 4,721,067 | $0.0 \%$ | 4,751, |
| 27.Shareholders' Equity: |  |  |  |  |  |  |  |
| 28. | Paid-In Capital | \$316,382 | \$229,975 | $37.6 \%$ | \$316,597 | -0.1\% | \$319, |
| 29. | Unrealized Gain (Loss) on |  |  |  |  |  |  |
| 30. | Investment Securities Available For Sale | 1,882 | 9,638 | $\mathrm{n} / \mathrm{m}$ | 2,762 | $-31.9$ | 8, |
| 31. Available For Sale |  | 108,450 | 118,996 | -8.9\% | 112,665 | $-3.7 \%$ | 112, |
| 32.Total Shareholders' Equity |  | 426,714 | 358,609 | $19.0 \%$ | 432,024 | -1.2\% 439, |  |
| 33. Total Liabilities and Shareholders' Equity |  | \$5,149,209 \$4,737,268 |  | 8.7\% ${ }^{\text {5 }}$, 153, 091 |  | -0.1\%\$5,191, |  |
|  |  | $===================$ |  |  |  |  |  |

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12. Income Statements.
(amounts in thousands, except per-share amounts) Q4'05 /

Q4'05 /
Q4'05 Q4'04 Q4'04 Q3'05 Q3'05 12/31'0

| 2. Loans | \$40,593 | \$32,889 | 23.4\% | \$40,008 | 1.5\% | \$155, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3. Money Market Assets and Funds Sold | 1 | 1 | $\mathrm{n} / \mathrm{m}$ | 1 | $\mathrm{n} / \mathrm{m}$ |  |
| 4. Investment Securities Available For Sale | 7,638 | 10,096 | -24.3\% | 7,705 | -0.9\% | 32, |
| 5. Investment Securities Held to Maturity | 14,002 | 11,764 | 19.0\% | 14,090 | -0.6\% | 54, |
| 6. Total Interest Income | 62,234 | 54,750 | 13.7\% | 61,804 | $0.7 \%$ | 242, |
| 7. Interest Expense: |  |  |  |  |  |  |
| 8. Transaction Deposits | 457 | 213 | 114.6\% | 401 | 14.0\% | 1, |
| 9. Savings Deposits | 953 | 874 | 9.0\% | 956 | -0.3\% | 3, |
| 10. Time Deposits | 5,176 | 2,562 | 102.0\% | 4,610 | 12.3\% | 17, |
| 11. Short-Term Borrowed Funds | 5,296 | 1,988 | 166.4\% | 5,421 | -2.3\% | 18, |
| 12. Federal Home Loan Bank Advances | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |  |
| 13. Debt Financing and | 637 | 316 | 101.6\% | 640 | -0.5\% | 2, |
| Notes Payable |  |  |  |  |  |  |
| 14.Total Interest Expense | 12,519 | 5,953 | 110.3\% | 12,028 | 4.1\% | 43, |
| 15. Net Interest Income | 49,715 | 48,797 | 1.9\% | 49,776 | -0.1\% | 199, |
| 16.Provision for Credit Losses | 150 | 600 | -75.0\% | 150 | 0.0\% |  |
| 17. Noninterest Income: |  |  |  |  |  |  |
| 18. Service Charges on Deposit Accounts | 7,202 | 6,928 | 4.0\% | 7,436 | -3.1\% | 29, |
| 19. Merchant Credit Card | 2,751 | 875 | 214.4\% | 2,631 | 4.6\% | 9, |
| 20. Financial Services Commissions | 380 | 294 | 29.3\% | 388 | -2.1\% | 1, |
| 21. Mortgage Banking | 62 | 82 | -24.4\% | 62 | 0.0\% |  |
| 22. Trust Fees | 275 | 254 | 8.3\% | 323 | -14.9\% | 1, |
| 23. Gains on Sales of Real Property | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 2,369 | -100.0\% | 3 , |
| 24. Securities Gains (Losses) | 0 | $(7,180)$ | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ | (4, |
| 25. Loss on Extinguishment of Debt | 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |  |
| 26. Other | 3,757 | 3,016 | 24.6\% | 4,231 | -11.2\% | 14, |
| 27.Total Noninterest Income | 14,427 | 4,269 | 237.9\% | 17,440 | -17.3\% | 54, |
| 28.Noninterest Expense: |  |  |  |  |  |  |
| 29. Salaries and Related Benefits | 13,055 | 12,595 | 3.7\% | 13,621 | -4.2\% | 53, |
| 30. Occupancy | 3,196 | 3,022 | 5.8\% | 3,201 | -0.2\% | 12, |
| 31. Equipment | 1,321 | 1,259 | 4.9\% | 1,347 | -1.9\% | 5, |
| 32. Data Processing | 1,524 | 1,494 | 2. 0 \% | 1,544 | -1.3\% | 6, |
| 33. Professional Fees | 599 | 537 | 11.5\% | 497 | 20.5\% | 2, |
| 34. Other | 6,473 | 5,370 | 20.5\% | 6,581 | -1.6\% | 25, |
| 35.Total Noninterest Expense | 26,168 | 24,277 | 7.8\% | 26,791 | -2.3\% | 104 , |
| 36. Income Before Income Taxes | 37,824 | 28,189 | 34.2\% | 40,275 | -6.1\% | 147 , |
| 37.Provision for income taxes | 10,225 | 7,024 | 45.6\% | 11,081 | -7.7\% | 40 , |
| 38. Net Income | \$27,599 | \$21,165 | 30.4\% | \$29,194 | -5.5\% | \$107, |
| 39.Average Shares Outstanding | 32,029 | 31,761 | 0.8\% | 32,352 | -1.0\% | 32, |
| 40.Diluted Average Shares Outstanding | 32,572 | 32,487 | $0.3 \%$ | 32,972 | -1.2\% | 32 , |
| 41.Per Share Data: |  |  |  |  |  |  |

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| 42. | Basic Earnings | $\$ 0.86$ | $\$ 0.67$ | $29.3 \%$ | $\$ 0.90$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 43. Diluted Earnings | 0.85 | 0.65 | $30.1 \%$ | 0.89 | $-4.5 \%$ |
| 44. Dividends Paid | 0.32 | 0.28 | $14.3 \%$ | 0.30 | $6.7 \%$ |

43. Diluted Earnings
44. Dividends Paid
0.32
0.28
14.3\%
0.30
6.7\%
