

FORD MOTOR CO  
Form 4  
March 14, 2005

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
HESTERBERG EARL J

(Last) (First) (Middle)

FORD MOTOR COMPANY, 16800 EXECUTIVE PLAZA DRIVE

(Street)

DEARBORN, MI 48126

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
FORD MOTOR CO [F]

3. Date of Earliest Transaction (Month/Day/Year)  
03/11/2005

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_ Director \_\_\_ 10% Owner  
\_X\_ Officer (give title below) \_\_\_ Other (specify below)  
Group Vice President

6. Individual or Joint/Group Filing(Check Applicable Line)  
\_X\_ Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price   |
| Common Stock, \$0.01 par value  | 03/11/2005                           |  | A <sup>(1)</sup>               |   | 8,500   | A  | 15,882  |
| Common Stock, \$0.01 par value  | 03/11/2005                           |  | F <sup>(2)</sup>               |   | 3,430   | D  | \$ 12.49  |
| Common Stock, \$0.01 par value  |                                      |  |                                |   | 221   | I  |   |

By  
Company  
Plan

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable Expiration Date                         | Title Amount or Number of Share                               |
| Employee Stock Option (Right to Buy)       | \$ 29.88   |                                      |  |                                |   | (3) 06/13/2009   | Common Stock, \$0.01 par value (3)                            |
| Employee Stock Option (Right to Buy)       | \$ 22.73   |                                      |  |                                |   | (4) 03/09/2010   | Common Stock, \$0.01 par value (4)                            |
| BEP Ford Stock Fund Units                  | (5)  |                                      |  |                                |   | (5) (5)  | Common Stock, \$0.01 par value (5)                            |
| Ford Stock Equivalents                     | (6)  |                                      |  |                                |   | (6) (6)  | Common Stock, \$0.01 par value (6)                            |
| Employee Stock Option (Right to Buy)       | \$ 12.49   | 03/11/2005                           |  | A(7)                           | 45,000  | (7) 03/10/2015   | Common Stock, \$0.01 par value 45,000                         |
| Employee Stock Option (Right to Buy)       | \$ 30.19   |                                      |  |                                |   | (8) 03/08/2011   | Common Stock, \$0.01 par value (8)                            |

|  |          |      |            |   |      |
|--|----------|------|------------|---|------|
| Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 13.26 | (9)  | 03/11/2014 | Common<br>Stock,<br>\$0.01 par<br>value | (9)  |
| Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 16.91 | (10) | 03/14/2012 | Common<br>Stock,<br>\$0.01 par<br>value | (10) |
| Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 7.55  | (11) | 03/18/2013 | Common<br>Stock,<br>\$0.01 par<br>value | (11) |
| Employee<br>Stock<br>Option<br>(Right to<br>Buy) | \$ 9.78  | (12) | 12/05/2012 | Common<br>Stock,<br>\$0.01 par<br>value | (12) |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                      |       |
|--|---------------|-----------|----------------------|-------|
|  | Director      | 10% Owner | Officer              | Other |
| HESTERBERG EARL J<br>FORD MOTOR COMPANY<br>16800 EXECUTIVE PLAZA DRIVE<br>DEARBORN, MI 48126 |               |           | Group Vice President |       |

## Signatures

s/Kathryn S. Lamping,  
Attorney-in-Fact

03/14/2005

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These shares were acquired under the Company's 1998 Long-Term Incentive Plan without payment by me.
- (2) These shares were withheld by the Company to cover my income tax liability relating to a grant to me of Common Stock under the Company's 1998 Long-Term Incentive Plan.
- (3) The option became exercisable to the extent of 33% of the shares optioned after one year from the date of grant (06/14/1999), 66% after two years, and in full after three years.
- (4) The option became exercisable to the extent of 33% of the shares optioned after one year from the date of grant (3/10/2000), 66% after two years, and in full after three years.
- (5)

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These Ford Stock Fund Units were credited to my account by the Company, without payment by me, in transactions exempt under Rule 16b-3(c), under the Company's Benefit Equalization Plan, and included in my most recent plan statement. In general, these Ford Stock Fund Units will be converted and distributed to me, without payment, in cash, following termination of employment, based on the then current price of a Ford Stock Fund Unit and the then current market value of a share of Common Stock.

- (6) These Ford Stock Equivalents were acquired under the Company's 1998 Long-Term Incentive Plan without payment by me. These Ford Stock Equivalents will be converted and distributed to me, without payment, in shares of Ford Common Stock on June 1, 2005.
- (7) This option was granted under the Company's 1998 Long-Term Incentive Plan without payment by me. The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (03/11/2005), 66% after two years, and in full after three years.
- (8) The option became exercisable to the extent of 33% of the shares optioned after one year from the date of grant (3/9/2001), 66% after two years, and in full after three years.
- (9) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (03/12/2004), 66% after two years, and in full after three years.
- (10) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (03/15/2002), 66% after two years, and in full after three years.
- (11) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (03/19/2003), 66% after two years, and in full after three years.
- (12) The option is exercisable to the extent of 33% of the shares optioned after one year from the date of grant (12/6/2002), 66% after two years, and in full after three years.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.