## Form

Unknown document format
rtical-align:bottom;border-bottom:1px solid
\#000000;background-color:\#cceeff;padding-left:2px;padding-top:2px;padding-bottom:2px;border-top:1px solid \#000000;">

97,420
(2,562
)
103,717
(2,571
)
Total
\$
205,130
\$
(1,562
)
\$
326,859

## \$

(6,139
)
\$
531,989

## \$

(7,701
)
Held-to-Maturity:

Debt Securities Issued by Corporations
\$
$\qquad$
\$
$\qquad$
\$
17,353
\$
(101
)
\$
17,353

## \$

(101
)
Mortgage-Backed Securities:

Residential - Government Agencies 14,309

323,104
(3,107
)
Commercial - Government Agencies

19,201
(127
)
19,201
(127
)
Total Mortgage-Backed Securities
14,309
(19
)
327,996
(3,215
)
342,305
(3,234
)
Total
\$
14,309
\$
(19
)

```
$
345,349
$
(3,316
)
$
359,658
$
(3,335
)
```

December 31, 2015

Available-for-Sale:

[^0]101,269
(1,747
)
162,304
(2,755
)
263,573
(4,502
)
Mortgage-Backed Securities:

Residential - Government Agencies 30,679
(130
)
9,117
(1,137
)
39,796
(1,267
)
Residential - U.S. Government-Sponsored Enterprises 346,603

346,603
(2,264
)
Commercial - Government Agencies

99,026
(4,200
)

99,026
(4,200
)
Total Mortgage-Backed Securities
377,282
(2,394
)
108,143
(5,337
)
485,425
(7,731
)
Total

## \$

695,059
\$
(5,215
)
\$
282,697

## \$

(8,160
)
\$
977,756

## \$ <br> (13,375 <br> )

Held-to-Maturity:

[^1]\$
\$
264,747

## \$

(1,139
)
Debt Securities Issued by Corporations 28,218
(66
)
71,208
(1,975
)
99,426
(2,041
)
Mortgage-Backed Securities:

Residential - Government Agencies 562,502
(5,828
)
414,207
(13,239
)

976,709
(19,067
)
Residential - U.S. Government-Sponsored Enterprises 450,147
(2,616
)

450,147
(2,616
)
Commercial - Government Agencies
74,040
(958
)
52,207
(1,274
)
126,247
(2,232
)
Total Mortgage-Backed Securities
1,086,689
(9,402
)
466,414
(14,513
)
1,553,103
(23,915
)
Total
\$
1,379,654
\$
(10,607
)
\$
537,622
\$
(16,488
)
\$
1,917,276
\$
(27,095
)

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The Company does not believe that the investment securities that were in an unrealized loss position as of June 30, 2016, which were comprised of 83 securities, represent an other-than-temporary impairment. Total gross unrealized losses were primarily attributable to changes in interest rates, relative to when the investment securities were purchased, and not due to the credit quality of the investment securities. As of June 30, 2016 and December 31, 2015, the gross unrealized losses were primarily related to investment securities issued by Ginnie Mae and corporate debt securities. The Company does not intend to sell the investment securities that were in an unrealized loss position and it is not more likely than not that the Company will be required to sell the investment securities before recovery of their amortized cost basis, which may be at maturity.

Interest income from taxable and non-taxable investment securities for the three and six months ended June 30, 2016 and 2015 were as follows:

|  | Three Months <br> Ended | Six Months <br> Ended |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 30,  June 30, |  |  |  |
| (dollars in thousands) | 2016 | 2015 | 2016 | 2015 |
| Taxable | $\$ 25,567$ | $\$ 27,776$ | $\$ 51,554$ | $\$ 57,068$ |
| Non-Taxable | 5,122 | 5,329 | 10,340 | 10,642 |
| Total Interest Income from Investment Securities | $\$ 30,689$ | $\$ 33,105$ | $\$ 61,894$ | $\$ 67,710$ |

As of June 30, 2016, included in the Company's investment securities portfolio were debt securities issued by political subdivisions within the State of Hawaii of $\$ 554.2$ million, representing $57 \%$ of the total fair value of the Company's municipal debt securities. Of the entire Hawaii municipal bond portfolio, $94 \%$ were credit-rated Aa 2 or better by Moody's while the remaining Hawaii municipal bonds were credit-rated A2 or better by at least one nationally recognized statistical rating organization. Of the Company's total Hawaii municipal bond holdings, $76 \%$ were general obligation issuances. As of June 30, 2016, there were no other holdings of municipal debt securities that were issued by a single state or political subdivision which comprised more than $10 \%$ of the total fair value of the Company's municipal debt securities.

As of June 30, 2016 and December 31, 2015, the carrying value of the Company's Federal Home Loan Bank of Des Moines stock and Federal Reserve Bank stock was as follows:
(dollars in thousands) June 30, December 31,
20162015
Federal Home Loan Bank Stock \$20,000 \$ 19,000
Federal Reserve Bank Stock 19,958 19,836
Total
\$39,958 \$ 38,836

These securities can only be redeemed or sold at their par value and only to the respective issuing government-supported institution or to another member institution. The Company records these non-marketable equity securities as a component of other assets and periodically evaluates these securities for impairment.
Management considers these non-marketable equity securities to be long-term investments. Accordingly, when evaluating these securities for impairment, management considers the ultimate recoverability of the par value rather than recognizing temporary declines in value.

Visa Class B Restricted Shares

In 2008, the Company received Visa Class B restricted shares as part of Visa's initial public offering. These shares are transferable only under limited circumstances until they can be converted into the publicly traded Class A common shares. This conversion will not occur until the settlement of certain litigation which is indemnified by Visa members, including the Company. Visa funded an escrow account from its initial public offering to settle these litigation claims.

Should this escrow account not be sufficient to cover these litigation claims, Visa is entitled to fund additional amounts to the escrow account by reducing each member bank's Class B conversion ratio to unrestricted Class A shares. As of June 30, 2016, the conversion ratio was 1.6483.

During the first quarter of 2016, the Company recorded an $\$ 11.2$ million net gain on the sale of 100,000 Visa Class B shares. Concurrent with every sale of Visa Class B shares, the Company has entered into an agreement with the buyer that requires payment to the buyer in the event Visa further reduces the conversion ratio. Based on the existing transfer restriction and the uncertainty of the outcome of the Visa litigation mentioned above, the remaining 188,714 Class B shares ( 311,057 Class A equivalents) that the Company owns are carried at a zero cost basis.

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Note 3. Loans and Leases and the Allowance for Loan and Lease Losses
Loans and Leases
The Company's loan and lease portfolio was comprised of the following as of June 30, 2016 and December 31, 2015:

| (dollars in thousands) | June 30, <br> 2016 | December 31, <br> 2015 |
| :--- | :--- | :--- |

Commercial
Commercial and Industrial \$1,174,879 \$ 1, 115,168
Commercial Mortgage $\quad 1,712,271 \quad 1,677,147$
Construction $\quad 226,062 \quad 156,660$
Lease Financing $\quad 192,630 \quad$ 204,877
Total Commercial 3,305,842 3,153,852
Consumer
Residential Mortgage $\quad 3,032,981 \quad 2,925,605$
Home Equity $\quad 1,213,154 \quad 1,069,400$
Automobile $\quad 417,017 \quad 381,735$
Other ${ }^{1} \quad 362,475 \quad 348,393$
Total Consumer $\quad 5,025,627 \quad 4,725,133$
Total Loans and Leases $\quad \$ 8,331,469 \$ 7,878,985$
${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
The majority of the Company's lending activity is with customers located in the State of Hawaii. A substantial portion of the Company's real estate loans are secured by real estate in Hawaii.

Net gains related to sales of residential mortgage loans, recorded as a component of mortgage banking income were $\$ 4.4$ million and $\$ 1.8$ million for the three months ended June 30, 2016 and 2015, respectively, and $\$ 6.2$ million and $\$ 2.3$ million for the six months ended June 30, 2016 and 2015, respectively.

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Allowance for Loan and Lease Losses (the "Allowance")
The following presents by portfolio segment, the activity in the Allowance for the three and six months ended June 30, 2016 and 2015. The following also presents by portfolio segment, the balance in the Allowance disaggregated on the basis of the Company's impairment measurement method and the related recorded investment in loans and leases as of June 30, 2016 and 2015.
(dollars in thousands)
Three Months Ended June 30, 2016
Allowance for Loan and Lease Losses:
Balance at Beginning of Period $\quad \$ 61,810 \quad \$ 42,867 \quad \$ 104,677$
Loans and Leases Charged-Off (204 ) (3,551 ) (3,755 )
Recoveries on Loans and Leases Previously Charged-Off
Net Loans and Leases Recovered (Charged-Off) 214
$18 \quad$ 1,592 2,010
Provision for Credit Losses
5
Balance at End of Period
\$62,029 \$41,903 \$103,932
Six Months Ended June 30, 2016
Allowance for Loan and Lease Losses:
Balance at Beginning of Period
$\left.\begin{array}{llll}\$ 60,714 & \$ 42,166 & \$ 102,880 \\ (461 & ) & (8,181 & ) \\ 7,3,642 & 3,371 & 10,694 & \\ 7,823 & (4,810 & ) & 2,052 \\ (5,547 & ) 4,547 & (1,000 & \\ \$ 62,029 & \$ 41,903 & \$ 103,932\end{array}\right)$

As of June 30, 2016
Allowance for Loan and Lease Losses:
Individually Evaluated for Impairment
Collectively Evaluated for Impairment
Total
Recorded Investment in Loans and Leases:
Individually Evaluated for Impairment
Collectively Evaluated for Impairment
Total
Commercial Consumer Total

Loans and Leases Charged-Off (461 ) (8,181 ) (8,642 )
Recoveries on Loans and Leases Previously Charged-Off
Net Loans and Leases Recovered (Charged-Off)
Provision for Credit Losses
Balance at End of Period
\$62,029 \$41,903 \$103,932

Tot

| $\$ 7$ | $\$ 3,195$ | $\$ 3,202$ |
| :--- | :--- | :--- |
| 62,022 | 38,708 | 100,730 |
| $\$ 62,029$ | $\$ 41,903$ | $\$ 103,932$ |
|  |  |  |
| $\$ 22,271$ | $\$ 38,691$ | $\$ 60,962$ |
| $3,283,571$ | $4,986,936$ | $8,270,507$ |
| $\$ 3,305,842$ | $\$ 5,025,627$ | $\$ 8,331,469$ |

Three Months Ended June 30, 2015
Allowance for Loan and Lease Losses:
Balance at Beginning of Period \$65,834 \$41,627 \$107,461
Loans and Leases Charged-Off (255 ) (3,241 ) (3,496)
Recoveries on Loans and Leases Previously Charged-Off 486 1,555 2,041
Net Loans and Leases Recovered (Charged-Off) 231 (1,686 ) (1,455 )
Provision for Credit Losses
940 (940 ) -
Balance at End of Period
\$67,005 \$39,001 \$106,006
Six Months Ended June 30, 2015
Allowance for Loan and Lease Losses:
Balance at Beginning of Period \$64,551 \$44,137 \$108,688
Loans and Leases Charged-Off
(490 ) (7,094 ) (7,584 )
Recoveries on Loans and Leases Previously Charged-Off 1,222
Net Loans and Leases Recovered (Charged-Off)
732 3,680 4,902

Provision for Credit Losses
1,722
(3,414 ) (2,682 )

Balance at End of Period
As of June 30, 2015
Allowance for Loan and Lease Losses:
Individually Evaluated for Impairment
Collectively Evaluated for Impairment
Total
Recorded Investment in Loans and Leases:
Individually Evaluated for Impairment
Collectively Evaluated for Impairment
Total
\$67,005 \$39,001 \$106,006

| $\$ 2,160$ | $\$ 3,405$ | $\$ 5,565$ |
| :--- | :--- | :--- |
| 64,845 | 35,596 | 100,441 |
| $\$ 67,005$ | $\$ 39,001$ | $\$ 106,006$ |

\$27,512 \$39,267 \$66,779
3,015,259 4,346,400 7,361,659
\$3,042,771 \$4,385,667 \$7,428,438

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## Credit Quality Indicators

The Company uses several credit quality indicators to manage credit risk in an ongoing manner. The Company uses an internal credit risk rating system that categorizes loans and leases into pass, special mention, or classified categories. Credit risk ratings are applied individually to those classes of loans and leases that have significant or unique credit characteristics that benefit from a case-by-case evaluation. These are typically loans and leases to businesses or individuals in the classes which comprise the commercial portfolio segment. Groups of loans and leases that are underwritten and structured using standardized criteria and characteristics, such as statistical models (e.g., credit scoring or payment performance), are typically risk-rated and monitored collectively. These are typically loans and leases to individuals in the classes which comprise the consumer portfolio segment.

The following are the definitions of the Company's credit quality indicators:
Loans and leases in all classes within the commercial and consumer portfolio segments that are not adversely rated, are contractually current as to principal and interest, and are otherwise in compliance with the contractual Pass. terms of the loan or lease agreement. Management believes that there is a low likelihood of loss related to those loans and leases that are considered pass.

Loans and leases in the classes within the commercial portfolio segment that have potential weaknesses that deserve management's close attention. If not addressed, these potential weaknesses may result in
Special
Mention: deterioration of the repayment prospects for the loan or lease. The special mention credit quality indicator is not used for classes of loans and leases that are included in the consumer portfolio segment.
Management believes that there is a moderate likelihood of some loss related to those loans and leases that are considered special mention.

Loans and leases in the classes within the commercial portfolio segment that are inadequately protected by the sound worth and paying capacity of the borrower or of the collateral pledged, if any. Classified loans and leases are also those in the classes within the consumer portfolio segment that are past due 90 days or more as to principal or interest. Residential mortgage loans that are past due 90 days or more as to principal or interest may be considered pass if the Company is in the process of collection and the current loan-to-value ratio is $60 \%$ or less. Home equity loans that are Classified: past due 90 days or more as to principal or interest may be considered pass if the Company is in the process of collection, the first mortgage is with the Company, and the current combined loan-to-value ratio is $60 \%$ or less. Residential mortgage and home equity loans may be current as to principal and interest, but may be considered classified for a period of generally up to six months following a loan modification. Following a period of demonstrated performance in accordance with the modified contractual terms, the loan may be removed from classified status. Management believes that there is a distinct possibility that the Company will sustain some loss if the deficiencies related to classified loans and leases are not corrected in a timely manner.

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The Company's credit quality indicators are periodically updated on a case-by-case basis. The following presents by class and by credit quality indicator, the recorded investment in the Company's loans and leases as of June 30, 2016 and December 31, 2015.


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Aging Analysis
The following presents by class, an aging analysis of the Company's loan and lease portfolio as of June 30, 2016 and December 31, 2015.


As of June 30, 2016
Commercial

| Commercial and Industrial $\$ 502$ | $\$ 596$ | $\$-$ | $\$ 269$ | $\$ 1,367$ | $\$ 1,173,512$ | $\$ 1,174,879$ | $\$ 176$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial Mortgage | 491 | 1,817 | - | 1,194 | 3,502 | $1,708,769$ | $1,712,271$ | 442 |
| Construction | - | - | - | - | - | 226,062 | 226,062 | - |
| Lease Financing | - | - | - | - | - | 192,630 | 192,630 | - |
| Total Commercial | 993 | 2,413 | - | 1,463 | 4,869 | $3,300,973$ | $3,305,842$ | 618 |
| Consumer |  |  |  |  |  |  |  |  |
| Residential Mortgage | 2,722 | 2,137 | 5,640 | 9,979 | 20,478 | $3,012,503$ | $3,032,981$ | 819 |
| Home Equity | 2,246 | 1,062 | 1,128 | 3,110 | 7,546 | $1,205,608$ | $1,213,154$ | 892 |
| Automobile | 8,790 | 1,370 | 464 | - | 10,624 | 406,393 | 417,017 | - |
| Other ${ }^{1}$ | 2,302 | 1,300 | 1,518 | - | 5,120 | 357,355 | 362,475 | - |
| Total Consumer | 16,060 | 5,869 | 8,750 | 13,089 | 43,768 | $4,981,859$ | $5,025,627$ | 1,711 |
| Total | $\$ 17,053$ | $\$ 8,282$ | $\$ 8,750$ | $\$ 14,552$ | $\$ 48,637$ | $\$ 8,282,832$ | $\$ 8,331,469$ | $\$ 2,329$ |

As of December 31, 2015
Commercial

| Commercial and Industrial $\$ 1,118$ | $\$ 359$ | $\$-$ | $\$ 5,829$ | $\$ 7,306$ |  | $\$ 1,107,862$ | $\$ 1,115,168$ | $\$ 452$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial Mortgage | 1,245 | 27 | - | 3,469 | 4,741 | $1,672,406$ | $1,677,147$ | 2,890 |  |
| Construction | 2,120 | - | - | - | 2,120 | 154,540 | 156,660 | - |  |
| Lease Financing | - | - | - | - | - | 204,877 | 204,877 | - |  |
| Total Commercial | 4,483 | 386 | - | 9,298 | 14,167 | $3,139,685$ | $3,153,852$ | 3,342 |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential Mortgage | 7,148 | 3,993 | 4,453 | 14,598 | 30,192 | $2,895,413$ | $2,925,605$ | 2,056 |  |
| Home Equity | 3,856 | 1,906 | 1,710 | 4,081 | 11,553 | $1,057,847$ | $1,069,400$ | 1,710 |  |
| Automobile | 8,103 | 1,803 | 315 | - | 10,221 | 371,514 | 381,735 | - |  |
| Other ${ }^{1}$ | 2,281 | 1,448 | 1,096 | - | 4,825 | 343,568 | 348,393 | - |  |
| Total Consumer | 21,388 | 9,150 | 7,574 | 18,679 | 56,791 | $4,668,342$ | $4,725,133$ | 3,766 |  |
| Total | $\$ 25,871$ | $\$ 9,536$ | $\$ 7,574$ | $\$ 27,977$ | $\$ 70,958$ | $\$ 7,808,027$ | $\$ 7,878,985$ | $\$ 7,108$ |  |

${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
${ }_{2}$ Represents non-accrual loans that are not past due 30 days or more; however, full payment of principal and interest is still not expected.

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Impaired Loans
The following presents by class, information related to impaired loans as of June 30, 2016 and December 31, 2015.
(dollars in thousands)

| Recorded | Unpaid | Related |
| :---: | :--- | :--- |
| Investment | Principal | Allowance |
| for |  |  |
|  | Balance | Loan Losses |

June 30, 2016
Impaired Loans with No Related Allowance Recorded:
Commercial
Commercial and Industrial \$ 9,995 \$16,957 \$ -
Commercial Mortgage
Construction
Total Commercial
Total Impaired Loans with No Related Allowance Recorded

| $\$ 9,995$ | $\$ 16,957$ | $\$-$ |
| :--- | :--- | :--- |
| 10,062 | 13,562 | - |
| 1,559 | 1,559 | - |
| 21,616 | 32,078 | - |
| $\$ 21,616$ | $\$ 32,078$ | $\$-$ |

Impaired Loans with an Allowance Recorded:
Commercial
Commercial and Industrial \$655 \$655 \$7
$\begin{array}{llll}\text { Total Commercial } & 655 & 655 & 7\end{array}$
Consumer
$\begin{array}{llll}\text { Residential Mortgage } & 27,758 & 33,275 & 2,948\end{array}$
Home Equity
1,506 1,506 19
$\begin{array}{llll}\text { Automobile } & 7,460 & 7,460 & 170\end{array}$
Other ${ }^{1}$
Total Consumer
$1,967 \quad 1,967 \quad 58$
Total Impaired Loans with an Allowance Recorded
38,691 44,208 3,195
\$ 39,346 \$44,863 \$ 3,202
Impaired Loans:
Commercial
\$ 22,271 \$ 32,733 \$ 7
Consumer
38,691 44,208 3,195
Total Impaired Loans
\$ 60,962 $\$ 76,941 \quad \$ 3,202$
December 31, 2015
Impaired Loans with No Related Allowance Recorded:
Commercial

| Commercial and Industrial | \$ 14,650 | \$ 28,212 | \$ - |
| :---: | :---: | :---: | :---: |
| Commercial Mortgage | 10,407 | 13,907 | - |
| Construction | 1,604 | 1,604 | - |
| Total Commercial | 26,661 | 43,723 |  |
| Total Impaired Loans with No Related Allowance Recorded | \$ 26,661 | \$ 43,723 | \$ - |
| Impaired Loans with an Allowance Recorded: Commercial |  |  |  |
|  |  |  |  |
| Commercial and Industrial | \$ 1,289 | \$ 1,289 | \$ 205 |
| Total Commercial | 1,289 | 1,289 | 205 |
| Consumer |  |  |  |
| Residential Mortgage | 28,981 | 34,694 | 3,171 |


| Home Equity | 1,089 | 1,089 | 12 |
| :--- | :--- | :--- | :--- |
| Automobile | 7,012 | 7,012 | 143 |
| Other $^{1}$ | 1,665 | 1,665 | 47 |
| Total Consumer | 38,747 | 44,460 | 3,373 |
| Total Impaired Loans with an Allowance Recorded | $\$ 40,036$ | $\$ 45,749$ | $\$ 3,578$ |
|  |  |  |  |
| Impaired Loans: | $\$ 27,950$ | $\$ 45,012$ | $\$ 205$ |
| Commercial | 38,747 | 44,460 | 3,373 |
| Consumer | $\$ 66,697$ | $\$ 89,472$ | $\$ 3,578$ |
| Total Impaired Loans |  |  |  |

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The following presents by class, information related to the average recorded investment and interest income recognized on impaired loans for the three and six months ended June 30, 2016 and 2015.

$\left.\begin{array}{lllll}\text { Residential Mortgage } & 28,323 & 501 & 31,747 & 531 \\ \text { Home Equity } & 1,370 & 35 & 1,135 & 19 \\ \text { Automobile } & 7,285 & 247 & 5,569 & 215 \\ \text { Other }{ }^{1} & 1,843 & 82 & 999 & 49 \\ \text { Total Consumer } & 38,821 & 865 & 39,450 & 814 \\ \text { Total Impaired Loans with an Allowance Recorded } & \$ 39,896 & \$ 897 & \$ 46,011 & \$ 868 \\ & & & & \\ \text { Impaired Loans: } & \$ 24,402 & \$ 463 & \$ 26,237 & \$ 447 \\ \text { Commercial } & 38,821 & 865 & 39,450 & 814 \\ \text { Consumer } & \$ 63,223 & \$ & 1,328 & \$ 65,687\end{array}\right) \$ 1,261$

For the three and six months ended June 30, 2016 and 2015, the amounts of interest income recognized by the Company within the periods that the loans were impaired were primarily related to loans modified in a troubled debt restructuring that remained

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on accrual status. For the three and six months ended June 30, 2016 and 2015, the amount of interest income recognized using a cash-basis method of accounting during the periods that the loans were impaired was not material.

## Modifications

A modification of a loan constitutes a troubled debt restructuring ("TDR") when the Company, for economic or legal reasons related to a borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. Loans modified in a TDR were $\$ 60.0$ million and $\$ 65.0$ million as of June 30, 2016 and December 31, 2015 , respectively. As of June 30, 2016, there were $\$ 0.9$ million commitments to lend additional funds on loans modified in a TDR. As of December 31, 2015, there were no commitments to lend additional funds on loans modified in a TDR.

The Company offers various types of concessions when modifying a loan or lease. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting revolving credit lines to term loans. Additional collateral, a co-borrower, or a guarantor is often requested. Commercial mortgage and construction loans modified in a TDR often involve reducing the interest rate for the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or substituting or adding a co-borrower or guarantor. Construction loans modified in a TDR may also involve extending the interest-only payment period. Residential mortgage loans modified in a TDR generally include a lower interest rate and the loan being fully amortized for up to 40 years from the modification effective date. In some cases, the Company may forbear a portion of the unpaid principal balance with a balloon payment due upon maturity or pay-off of the loan. Land loans are also included in the class of residential mortgage loans. Land loans are typically structured as interest-only monthly payments with a balloon payment due at maturity. Land loan modifications usually involve extending the interest-only monthly payments up to an additional five years with a balloon payment due at maturity, or re-amortizing the remaining balance over a period up to 360 months. Interest rates are not changed for land loan modifications. Home equity modifications are made infrequently and uniquely designed to meet the specific needs of each borrower. Automobile loans modified in a TDR are primarily comprised of loans where the Company has lowered monthly payments by extending the term.

Loans modified in a TDR are typically already on non-accrual status and partial charge-offs have in some cases already been taken against the outstanding loan balance. As a result, loans modified in a TDR may have the financial effect of increasing the specific Allowance associated with the loan. An Allowance for impaired consumer and commercial loans that have been modified in a TDR is measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the estimated fair value of the collateral, less any selling costs, if the loan is collateral dependent. Management exercises significant judgment in developing these estimates.

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The following presents by class, information related to loans modified in a TDR during the three and six months ended June 30, 2016 and 2015.


Loans Modified as a TDR for the
Six Months Ended June 30, 2016
Recorded Increase in Recorded Increase in
 Commercial

| Commercial and Industrial | 18 | $\$ 3,102$ | $\$$ | 2 | 27 | $\$ 4,611$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial Mortgage | - | - | - | 2 | 1,115 | 62 |
| Total Commercial | 18 | 3,102 | 2 | 29 | 5,726 | 65 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage | 4 | 1,610 | 15 | 10 | 3,488 | 136 |
| Home Equity | 1 | 478 | 6 | 2 | 203 | 2 |
| Automobile | 108 | 2,008 | 48 | 75 | 1,645 | 27 |
| Other ${ }^{2}$ | 99 | 684 | 19 | 53 | 383 | 11 |
| Total Consumer | 212 | 4,780 | 88 | 140 | 5,719 | 176 |
| Total | 230 | $\$ 7,882$ | $\$ 90$ | 169 | $\$ 11,445$ | $\$ 241$ |

${ }_{1}$ The period end balances reflect all paydowns and charge-offs since the modification date. TDRs fully paid-off, charged-off, or foreclosed upon by period end are not included.
${ }^{2}$ Comprised of other revolving credit and installment financing.

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The following presents by class, all loans modified in a TDR that defaulted during the three and six months ended June 30, 2016 and 2015, and within twelve months of their modification date. A TDR is considered to be in default once it becomes 60 days or more past due following a modification.

|  | Three Months Ended June 30, 2016 |  | Three Months Ended June 30, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
| TDRs that Defaulted During the Period, |  | Recorded | Recorded |  |
| Within Twelve Months of their Modification Date | Number of | Investment | Number of | Investment |
| Commercial |  |  |  |  |
| Commercial and Industrial | - | \$ - | 1 | \$ 4,471 |
| Total Commercial | - | - | 1 | 4,471 |
| Consumer |  |  |  |  |
| Residential Mortgage | 1 | 43 | - | - |
| Automobile | 3 | 21 | 5 | 86 |
| Other ${ }^{2}$ | 9 | 70 | 12 | 70 |
| Total Consumer | 13 | 134 | 17 | 156 |
| Total | 13 | \$ 134 | 18 | \$ 4,627 |
|  | Six Months Ended June 30, 2016 |  | Six Months Ended June 30, 2015 |  |
| TDRs that Defaulted During the Period, |  | Recorded | Recorded |  |
| Within Twelve Months of their Modification Date (dollars in thousands) | Number of Contracts | Investment (as of period end) ${ }^{1}$ | Number of Contracts | Investment (as of period end) ${ }^{1}$ |
| Commercial |  |  |  |  |
| Commercial and Industrial | - | \$ - | 1 | \$ 4,471 |
| Total Commercial | - | - | 1 | 4,471 |
| Consumer |  |  |  |  |
| Residential Mortgage | 3 | 1,056 | 1 | 305 |
| Home Equity | 1 | 162 | - | - |
| Automobile | 4 | 57 | 7 | 120 |
| Other ${ }^{2}$ | 22 | 142 | 16 | 99 |
| Total Consumer | 30 | 1,417 | 24 | 524 |
| Total | 30 | \$ 1,417 | 25 | \$ 4,995 |

1 The period end balances reflect all paydowns and charge-offs since the modification date. TDRs fully paid-off, charged-off, or foreclosed upon by period end are not included.
${ }^{2}$ Comprised of other revolving credit and installment financing.
Commercial and consumer loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Company evaluates the loan for possible further impairment. The specific Allowance associated with the loan may be increased, adjustments may be made in the allocation of the Allowance, or partial charge-offs may be taken to further write-down the carrying value of the loan.

## Foreclosure Proceedings

Consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure totaled $\$ 6.6$ million as of June 30, 2016.

Note 4. Mortgage Servicing Rights
The Company's portfolio of residential mortgage loans serviced for third parties was $\$ 2.6$ billion as of June 30, 2016 and $\$ 2.7$ billion as of December 31, 2015. Substantially all of these loans were originated by the Company and sold to third parties on a non-recourse basis with servicing rights retained. These retained servicing rights are recorded as a servicing asset and are initially recorded at fair value (see Note 13 Fair Value of Assets and Liabilities for more information). Changes to the balance of mortgage servicing rights are recorded in mortgage banking income in the Company's consolidated statements of income.

The Company's mortgage servicing activities include collecting principal, interest, and escrow payments from borrowers; making tax and insurance payments on behalf of borrowers; monitoring delinquencies and executing foreclosure proceedings;

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and accounting for and remitting principal and interest payments to investors. Servicing income, including late and ancillary fees, was $\$ 1.7$ million and $\$ 1.8$ million for the three months ended June 30, 2016 and 2015, respectively, and $\$ 3.5$ million and $\$ 3.7$ million for the six months ended June 30, 2016 and 2015, respectively. Servicing income is recorded in mortgage banking income in the Company's consolidated statements of income. The Company's residential mortgage investor loan servicing portfolio is primarily comprised of fixed rate loans concentrated in Hawaii.

For the three and six months ended June 30, 2016 and 2015, the change in the carrying value of the Company's mortgage servicing rights accounted for under the fair value measurement method was as follows:

| Three M | Months | Six Mon | nths |
| :---: | :---: | :---: | :---: |
| Ended |  | Ended |  |
| June 30, |  | June 30, |  |
| 2016 | 2015 | 2016 | 2015 |
| \$ 1,910 | \$2,277 | \$1,970 | \$2,604 |
| - | - | - | (251 ) |
| (91 ) | (89 | ) (151 ) | ) (165 ) |
| (91 ) | (89 | ) (151 ) | ) (416 |


$\begin{array}{lllll}\text { Balance at End of Period } & \$ 1,819 & \$ 2,188 & \$ 1,819 & \$ 2,188\end{array}$
${ }_{1}$ Primarily represents changes in discount rates and loan repayment rate assumptions, mostly due to changes in interest rates.

For the three and six months ended June 30, 2016 and 2015, the change in the carrying value of the Company's mortgage servicing rights accounted for under the amortization method, net of valuation allowance, was as follows:

|  | Three Months | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: |
| (dollars in thousands) | 20162015 | 2016 | 2015 |
| Balance at Beginning of Period | \$20,753 \$21,366 | \$21,032 | \$22,091 |
| Servicing Rights that Resulted From Asset Transfers | 329551 | 771 | 685 |
| Amortization | (677 ) (756 | ) (1,313 ) | ) $(1,595$ |
| Valuation Allowance Provision | (2,593 ) 77 | (2,678 ) |  |
| Balance at End of Period | \$17,812 \$21,238 | \$17,812 | \$21,238 |
| Valuation Allowance: |  |  |  |
| Balance at Beginning of Period | \$(106 ) \$ 77 | ) \$(21 ) | ) \$(57 |
| Valuation Allowance Provision | (2,593 ) 77 | (2,678 ) | ) 57 |
| Balance at End of Period | \$(2,699) \$- | \$ 2,699 ) | ) \$- |
| Fair Value of Mortgage Servicing Rights Accounted for Under the Amortization Method |  |  |  |
| Beginning of Period | \$20,841 \$21,431 | \$24,804 | \$22,837 |
| End of Period | \$17,812 \$26,205 | \$17,812 | \$26,205 |

The key data and assumptions used in estimating the fair value of the Company's mortgage servicing rights as of June 30, 2016 and December 31, 2015 were as follows:

June 30,
2016
Weighted-Average Constant Prepayment Rate ${ }^{1} 15.10$ \% 9.10 \%

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Weighted-Average Life (in years)
Weighted-Average Note Rate
Weighted-Average Discount Rate ${ }^{2}$
$5.19 \quad 7.40$
4.19 \% 4.23
9.58 \% 9.38 \%
${ }^{1}$ Represents annualized loan repayment rate assumption.
${ }_{2}$ Derived from multiple interest rate scenarios that incorporate a spread to a market yield curve and market volatilities.

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A sensitivity analysis of the Company's fair value of mortgage servicing rights to changes in certain key assumptions as of June 30, 2016 and December 31, 2015 is presented in the following table.
(dollars in thousands)
June 30, December 31,
20162015
Constant Prepayment Rate
Decrease in fair value from 25 basis points ("bps") adverse change \$ (182 ) \$ (285 )
Decrease in fair value from 50 bps adverse change (358 ) (566)
Discount Rate
Decrease in fair value from 25 bps adverse change (179 ) (292 )
Decrease in fair value from 50 bps adverse change (354 ) (577)
This analysis generally cannot be extrapolated because the relationship of a change in one key assumption to the change in the fair value of the Company's mortgage servicing rights usually is not linear. Also, the effect of changing one key assumption without changing other assumptions is not realistic.

Note 5. Affordable Housing Projects Tax Credit Partnerships
The Company makes equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi-family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.

The Company is a limited partner in each LIHTC limited partnership. Each limited partnership is managed by an unrelated third party general partner who exercises full control over the affairs of the limited partnership. The general partner has all the rights, powers and authority granted or permitted to be granted to a general partner of a limited partnership. Duties entrusted to the general partner of each limited partnership include, but are not limited to: investment in operating companies, company expenditures, investment of excess funds, borrowing funds, employment of agents, disposition of fund property, prepayment and refinancing of liabilities, votes and consents, contract authority, disbursement of funds, accounting methods, tax elections, bank accounts, insurance, litigation, cash reserve, and use of working capital reserve funds. Except for limited rights granted to consent to certain transactions, the limited partner(s) may not participate in the operation, management, or control of the limited partnership's business, transact any business in the limited partnership's name or have any power to sign documents for or otherwise bind the limited partnership. In addition, the general partner may only be removed by the limited partner(s) in the event the general partner fails to comply with the terms of the agreement or is negligent in performing its duties.

The general partner of each limited partnership has both the power to direct the activities which most significantly affect the performance of each partnership and the obligation to absorb losses or the right to receive benefits that could be significant to the entities. Therefore, the Company has determined that it is not the primary beneficiary of any LIHTC partnership. The Company uses the effective yield method to account for its pre-2015 investments in these entities. Beginning January 1, 2015, any new investments that meet the requirements of the proportional amortization method are recognized using the proportional amortization method. The Company's net affordable housing tax credit investments and related unfunded commitments were $\$ 64.0$ million and $\$ 68.8$ million as of June 30, 2016 and December 31, 2015, respectively, and are included in other assets in the consolidated statements of condition.

Unfunded Commitments

As of June 30, 2016, the expected payments for unfunded affordable housing commitments were as follows:
(dollars in thousands) Amount
$2016 \quad \$ 10,115$
2017 9,234
2018 33
$2019 \quad 75$
20203
Thereafter 225
Total Unfunded Commitments $\$ 19,685$

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The following table presents tax credits and other tax benefits recognized and amortization expense related to affordable housing for the three and six months ended June 30, 2016 and 2015.

| Three Months | Six Months |
| :--- | :--- |
| Ended | Ended |
| June 30, | June 30, |
| $2016 \quad 2015$ | $2016 \quad 2015$ |

Effective Yield Method
Tax credits and other tax benefits recognized $\quad \$ 3,516$ \$3,353 $\$ 7,032 \$ 6,742$
Amortization Expense in Provision for Income Taxes $2,174 \begin{array}{llll}\text { 1,998 } & 4,348 & 3,891\end{array}$
Proportional Amortization Method
Tax credits and other tax benefits recognized $\quad \$ 259 \quad \$-\quad \$ 518 \quad \$-$
Amortization Expense in Provision for Income Taxes 200 - 400 -
There were no sales or impairment losses of LIHTC investments for the six months ended June 30, 2016 and 2015.

## Note 6. Balance Sheet Offsetting

## Interest Rate Swap Agreements ("Swap Agreements")

The Company enters into swap agreements to facilitate the risk management strategies of a small number of commercial banking customers. The Company mitigates the risk of entering into these agreements by entering into equal and offsetting swap agreements with highly-rated third party financial institutions. The swap agreements are free-standing derivatives and are recorded at fair value in the Company's consolidated statements of condition (asset positions are included in other assets and liability positions are included in other liabilities). The Company is party to master netting arrangements with its financial institution counterparties; however, the Company does not offset assets and liabilities under these arrangements for financial statement presentation purposes. The master netting arrangements provide for a single net settlement of all swap agreements, as well as collateral, in the event of default on, or termination of, any one contract. Collateral, usually in the form of marketable securities, is posted by the party (i.e., the Company or the financial institution counterparty) with net liability positions in accordance with contract thresholds. The Company had net liability positions with its financial institution counterparties totaling $\$ 18.3$ million and $\$ 13.1$ million as of June 30, 2016 and December 31, 2015, respectively. See Note 11 Derivative Financial Instruments for more information.
Securities Sold Under Agreements to Repurchase ("Repurchase Agreements")
The Company enters into agreements under which it sells securities subject to an obligation to repurchase the same or similar securities. Under these arrangements, the Company may transfer legal control over the assets but still retain effective control through an agreement that both entitles and obligates the Company to repurchase the assets. As a result, these repurchase agreements are accounted for as collateralized financing arrangements (i.e., secured borrowings) and not as sales and subsequent repurchases of securities. The obligation to repurchase the securities is reflected as a liability in the Company's consolidated statements of condition, while the securities underlying the repurchase agreements remain in the respective investment securities asset accounts. As a result, there is no offsetting or netting of the investment securities assets with the repurchase agreement liabilities. In addition, as the Company does not enter into reverse repurchase agreements, there is no such offsetting to be done with the repurchase agreements.

The right of setoff for a repurchase agreement resembles a secured borrowing, whereby the collateral pledged by the Company would be used to settle the fair value of the repurchase agreement should the Company be in default (e.g., fail to make an interest payment to the counterparty). For private institution repurchase agreements, if the private institution counterparty were to default (e.g., declare bankruptcy), the Company could cancel the repurchase agreement (i.e., cease payment of principal and interest) and attempt collection on the amount of collateral value in
excess of the repurchase agreement fair value. The collateral is held by a third party financial institution in the counterparty's custodial account. The counterparty has the right to sell or repledge the investment securities. For government entity repurchase agreements, the collateral is held by the Company in a segregated custodial account under a tri-party agreement. The Company is required by the counterparty to maintain adequate collateral levels. In the event the collateral fair value falls below stipulated levels, the Company will pledge additional securities. The Company closely monitors collateral levels to ensure adequate levels are maintained, while mitigating the potential risk of over-collateralization in the event of counterparty default.

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The following table presents the remaining contractual maturities of the Company's repurchase agreements as of June 30, 2016 and December 31, 2015, respectively, disaggregated by the class of collateral pledged.

| (dollars in thousands) | Remaining Contractual Maturity of Repurchase Agreements |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Up to 90 days | $\begin{aligned} & \text { 91-365 } \\ & \text { days } \end{aligned}$ | $\begin{aligned} & 1-3 \\ & \text { Years } \end{aligned}$ | After <br> 3 Years | Total |
| June 30, 2016 |  |  |  |  |  |
| Class of Collateral Pledged: |  |  |  |  |  |
| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$- | \$- | \$200,000 | \$109,159 | \$309,159 |
| Debt Securities Issued by States and Political Subdivisions | 6,077 | 2,846 | - | - | 8,923 |
| Mortgage-Backed Securities: |  |  |  |  |  |
| Residential - Government Agencies | 36,019 | 15,828 | - | 99,453 | 151,300 |
| Residential - U.S. Government-Sponsored Enterprises | 14,794 | 11,221 | - | 91,388 | 117,403 |
| Total | \$56,890 | \$29,895 | \$200,000 | \$300,000 | \$586,785 |

December 31, 2015
Class of Collateral Pledged:

| Debt Securities Issued by the U.S. Treasury and Government Agencies | \$- | \$- | \$ 200,000 | \$110,313 | \$310,313 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt Securities Issued by States and Political Subdivisions | 47,915 | 4,692 | 100 | - | 52,707 |
| Mortgage-Backed Securities: |  |  |  |  |  |
| Residential - Government Agencies | 1,150 | 51,169 | - | 102,919 | 155,238 |
| Residential - U.S. Government-Sponsored Enterprises | - | 23,831 | - | 86,768 | 110,599 |
| Total | \$49,065 | \$79,692 | \$200,100 | \$300,000 | \$628,857 |

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The following table presents the assets and liabilities subject to an enforceable master netting arrangement, or repurchase agreements, as of June 30, 2016 and December 31, 2015. The swap agreements we have with our commercial banking customers are not subject to an enforceable master netting arrangement, and therefore, are excluded from this table.

|  | (i) | (ii) | $\begin{aligned} & (\mathrm{iii})= \\ & \text { (i)-(ii) } \end{aligned}$ | (iv) | $\begin{aligned} & \text { (v) }= \\ & \text { (iii)-(iv) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Gross <br> Amounts <br> Recognized <br> in the <br> Statements of Condition | Gross <br> Amounts Offset in the Statements of Condition | Net <br> Amounts <br> Presented <br> in the <br> Statements of Condition | Gross Amounts |  |
|  |  |  |  | Not Offset in the Statements of |  |
|  |  |  |  | Condition |  |
|  |  |  |  | Netting |  |
|  |  |  |  | Adjustriaent\&alue <br> per of | Net |
|  |  |  |  | MasteCollateral NettinSledged ${ }^{1}$ | Amount |
|  |  |  |  | Arrangements |  |

June 30, 2016
Assets:
Interest Rate Swap Agreements:
Institutional Counterparties $\$ 111 \quad \$ \quad$ \$ $111 \quad \$ 111 \$-\quad \$ \quad-$
Liabilities:
Interest Rate Swap Agreements:
Institutional Counterparties
18,399 -
18,399 111 -
18,288
Repurchase Agreements:
Private Institutions

| 575,000 | - | 575,000 | - | 575,000 | - |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 11,785 | - | 11,785 | - | 11,785 | - |  |  |
| $\$ 586,785$ | $\$$ |  | $-586,785$ | $\$-$ | $\$ 586,785$ | $\$$ | - |

December 31, 2015
Assets:
Interest Rate Swap Agreements:
Institutional Counterparties
Liabilities:
Interest Rate Swap Agreements:
Institutional Counterparties $13,312 \quad-\quad 13,312 \quad 261 \quad-\quad 13,051$
Repurchase Agreements:
Private Institutions

| 575,000 | - | 575,000 | - | 575,000 | - |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 53,857 | - | 53,857 | - | 53,857 | - |  |  |
| $\$ 628,857$ | $\$$ |  | $\$ 628,857$ | $\$-$ | $\$ 628,857$ | $\$$ | - |

${ }^{1}$ The application of collateral cannot reduce the net amount below zero. Therefore, excess collateral is not reflected in this table. For repurchase agreements with private institutions, the fair value of investment securities pledged was $\$ 667.1$ million and $\$ 663.2$ million as of June 30, 2016 and December 31, 2015, respectively. For repurchase agreements with government entities, the fair value of investment securities pledged was $\$ 14.7$ million and $\$ 66.9$ million as of June 30, 2016 and December 31, 2015, respectively.

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Note 7. Accumulated Other Comprehensive Income (Loss)
The following table presents the components of other comprehensive income (loss) for the three and six months ended June 30, 2016 and 2015:
(dollars in thousands) Before Tax Tax Effect Net of Tax
Three Months Ended June 30, 2016
Net Unrealized Gains (Losses) on Investment Securities:
Net Unrealized Gains (Losses) Arising During the Period
$\$ 8,279 \quad \$ 3,268 \quad \$ 5,011$
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss) that (Increase) Decrease Net Income:
Amortization of Unrealized Holding (Gains) Losses on Held-to-Maturity
Securities ${ }^{1}$
$\begin{array}{llll}\text { Net Unrealized Gains (Losses) on Investment Securities } & 8,521 & 3,364 & 5,157\end{array}$
Defined Benefit Plans:
Amortization of Net Actuarial Losses (Gains) $\quad 312 \quad 123189$
Amortization of Prior Service Credit (80 ) (32 ) (48)
Defined Benefit Plans, Net
Other Comprehensive Income (Loss) $\quad \$ 8,753 \quad \$ 3,455 \quad \$ 5,298$
Three Months Ended June 30, 2015
Net Unrealized Gains (Losses) on Investment Securities:
Net Unrealized Gains (Losses) Arising During the Period
\$(13,018) \$(5,132) \$(7,886 )
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss) that (Increase) Decrease Net Income:
Amortization of Unrealized Holding (Gains) Losses on Held-to-Maturity
Securities ${ }^{1}$
Net Unrealized Gains (Losses) on Investment Securities (12,563 ) (4,953 ) (7,610 )
Defined Benefit Plans:
$\left.\begin{array}{llll}\text { Amortization of Net Actuarial Losses (Gains) } & 444 & 175 & 269 \\ \text { Amortization of Prior Service Credit } & (80 & )(31 & )(49\end{array}\right)$
Defined Benefit Plans, Net $364 \quad 144 \quad 220$
Other Comprehensive Income (Loss) \$ (12,199) \$ (4,809) \$ (7,390 )
Six Months Ended June 30, 2016
Net Unrealized Gains (Losses) on Investment Securities:
$\begin{array}{llll}\text { Net Unrealized Gains (Losses) Arising During the Period } & \$ 22,223 & \$ 8,773 & \$ 13,450\end{array}$
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss) that (Increase) Decrease Net Income:
Amortization of Unrealized Holding (Gains) Losses on Held-to-Maturity
Securities ${ }^{1}$
$\begin{array}{llll}\text { Net Unrealized Gains (Losses) on Investment Securities } & 22,886 & 9,035 & 13,851\end{array}$
Defined Benefit Plans:
Amortization of Net Actuarial Losses (Gains) $\quad 626 \quad 247 \quad 379$
Amortization of Prior Service Credit (161 ) (64 ) (97 )
Defined Benefit Plans, Net $465 \quad 183-282$
$\begin{array}{llll}\text { Other Comprehensive Income (Loss) } & \$ 23,351 & \$ 9,218 & \$ 14,133\end{array}$
Six Months Ended June 30, 2015
Net Unrealized Gains (Losses) on Investment Securities:

Net Unrealized Gains (Losses) Arising During the Period \$(4,307 ) \$(1,697) \$(2,610 )
Amounts Reclassified from Accumulated Other Comprehensive Income (Loss) that (Increase) Decrease Net Income:

| Amortization of Unrealized Holding (Gains) Losses on Held-to-Maturity Securities ${ }^{1}$ | 485 | 191 | 294 |
| :---: | :---: | :---: | :---: |
| Net Unrealized Gains (Losses) on Investment Securities | (3,822 | ) $(1,506$ | ) $(2,316$ |
| Defined Benefit Plans: |  |  |  |
| Amortization of Net Actuarial Losses (Gains) | 887 | 349 | 538 |
| Amortization of Prior Service Credit | (161 | ) (63 | ) (98 |
| Defined Benefit Plans, Net | 726 | 286 | 440 |
| Other Comprehensive Income (Loss) | \$ (3,096 | ) \$ $(1,220$ | ) \$ $(1,876$ |

The amount relates to the amortization/accretion of unrealized net gains and losses related to the Company's
${ }^{1}$ reclassification of available-for-sale investment securities to the held-to-maturity category. The unrealized net gains/losses will be amortized/accreted over the remaining life of the investment securities as an adjustment of yield.

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The following table presents the changes in each component of accumulated other comprehensive income (loss), net of tax, for the three and six months ended June 30, 2016 and 2015:

| (dollars in thousands) | Securities-Available-fo\$esalkities-Held-to-Manurlty |  |  |  | Accumula Other Comprehe Income (Loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three Months Ended June 30, 2016 |  |  |  |  |  |  |
| Balance at Beginning of Period | \$ 20,998 | \$ (7,000 |  | \$ 28,720$)$ | \$ (14,722 | ) |
| Other Comprehensive Income (Loss) Before Reclassifications | 5,011 | - |  | - | 5,011 |  |
| Amounts Reclassified from Accumulated |  |  |  |  |  |  |
| Other | - | 146 |  | 141 | 287 |  |
| Comprehensive Income (Loss) |  |  |  |  |  |  |
| Total Other Comprehensive Income (Loss) | 5,011 | 146 |  | 141 | 5,298 |  |
| Balance at End of Period | \$ 26,009 | \$ (6,854 |  | \$ $(28,579)$ | \$ (9,424 | ) |

Three Months Ended June 30, 2015
Balance at Beginning of Period
Other Comprehensive Income (Loss) Before
Reclassifications
Amounts Reclassified from Accumulated
Other
$\quad$ Comprehensive Income (Loss)

Total Other Comprehensive Income (Loss)
Balance at End of Period
Six Months Ended June 30, 2016
Balance at Beginning of Period
Other Comprehensive Income (Loss) Before
Reclassifications
Amounts Reclassified from Accumulated
Other
Comprehensive Income (Loss)

Total Other Comprehensive Income (Loss)
Balance at End of Period
$\left.\begin{array}{lllll}\$ 21,260 & \$(8,537 & ) & \$(33,895) & \$(21,172\end{array}\right)$

Six Months Ended June 30, 2015
$\left.\begin{array}{llllll}\text { Balance at Beginning of Period } & \$ 15,984 & \$(8,555 & ) & \$(34,115) \$(26,686 & \\ \begin{array}{l}\text { Other Comprehensive Income (Loss) Before } \\ \text { Reclassifications }\end{array} & (2,610 & ) & - & & (2,610\end{array}\right)$

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The following table presents the amounts reclassified out of each component of accumulated other comprehensive income (loss) for the three and six months ended June 30, 2016 and 2015:

## Amount

Details about Accumulated Other Comprehensive Income (Loss) Components
(dollars in thousands)
Amortization of Unrealized Holding Gains (Losses) on Investment Securities Held-to-Maturity

Amortization of Defined Benefit Plan Items Prior Service Credit ${ }^{2}$
$80 \quad 80$

Net Actuarial Losses ${ }^{2}$

Total Reclassifications for the Period

Details about Accumulated Other Comprehensive Income (Loss) Components (dollars in thousands)
Amortization of Unrealized Holding Gains (Losses) on Investment Securities Held-to-Maturity
$\left.\begin{array}{lll}(312 & )(444 & ) \\ (232 & )(364 & ) \\ \text { Total Before Tax } \\ 91 & 144 & \text { Provision for Income Tax } \\ (141 & ) & (220\end{array}\right)$ Net of Tax
\$ (287 ) \$ (496 ) Net of Tax
Amount
Reclassified from
Accumulated Other
Comprehensive
Income (Loss) ${ }^{1}$
Six Months Ended
June 30,
20162015
\$ (663 ) \$ (485 ) Interest Income
$262191 \quad$ Provision for Income Tax
(401 ) (294 ) Net of Tax
Amortization of Defined Benefit Plan Items
Prior Service Credit ${ }^{2}$
$161 \quad 161$
Net Actuarial Losses ${ }^{2}$
(626 ) (887 )
(465 ) (726 ) Total Before Tax
183286 Provision for Income Tax
(282 ) (440 ) Net of Tax
\$ (683 ) \$ (734 ) Net of Tax
Total Reclassifications for the Period
${ }^{1}$ Amounts in parentheses indicate reductions to net income.

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These accumulated other comprehensive income (loss) components are included in the computation of net periodic benefit cost and are included in Salaries and Benefits on the consolidated statements of income (see Note 10 Pension Plans and Postretirement Benefit Plan for additional details).

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Note 8. Earnings Per Share
There were no adjustments to net income, the numerator, for purposes of computing earnings per share. The following is a reconciliation of the weighted average number of common shares outstanding for computing diluted earnings per share and antidilutive stock options and restricted stock outstanding for the three and six months ended June 30, 2016 and 2015:

|  | Three Months Ended |  |  |  |  |  | Six Months Ended |
| :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: |
|  | June 30, |  | June 30, |  |  |  |  |
|  | 2016 | 2015 | 2016 | 2015 |  |  |  |
| Denominator for Basic Earnings Per Share | $42,729,731$ | $43,305,813$ | $42,825,369$ | $43,345,667$ |  |  |  |
| Dilutive Effect of Equity Based Awards | 213,229 | 212,536 | 207,830 | 212,997 |  |  |  |
| Denominator for Diluted Earnings Per Share | $42,942,960$ | $43,518,349$ | $43,033,199$ | $43,558,664$ |  |  |  |

Antidilutive Stock Options and Restricted Stock Outstanding — — 1,438 —
Note 9. Business Segments
The Company's business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury and Other. The Company's internal management accounting process measures the performance of these business segments. This process, which is not necessarily comparable with the process used by any other financial institution, uses various techniques to assign balance sheet and income statement amounts to the business segments, including allocations of income, expense, the provision for credit losses, and capital. This process is dynamic and requires certain allocations based on judgment and other subjective factors. Unlike financial accounting, there is no comprehensive authoritative guidance for management accounting that is equivalent to GAAP. Previously reported results have been reclassified to conform to the current reporting structure.

The net interest income of the business segments reflects the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities on a proportionate basis. The basis for the allocation of net interest income is a function of the Company's assumptions that are subject to change based on changes in current interest rates and market conditions. Funds transfer pricing also serves to transfer interest rate risk to Treasury. However, the other business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines.

The provision for credit losses reflects the actual net charge-offs of the business segments. The amount of the consolidated provision for loan and lease losses is based on the methodology that we use to estimate our consolidated Allowance. The residual provision for credit losses to arrive at the consolidated provision for credit losses is included in Treasury and Other.

Noninterest income and expense includes allocations from support units to business units. These allocations are based on actual usage where practicably calculated or by management's estimate of such usage.

The provision for income taxes is allocated to business segments using a $37 \%$ effective income tax rate. However, the provision for income taxes for our Leasing business unit (included in the Commercial Banking segment) and Auto Leasing portfolio and Pacific Century Life Insurance business unit (both included in the Retail Banking segment) are assigned their actual effective income tax rates due to the unique relationship that income taxes have with their products. The residual income tax expense or benefit to arrive at the consolidated effective income tax rate is included in Treasury and Other.

## Retail Banking

Retail Banking offers a broad range of financial products and services to consumers and small businesses. Loan and lease products include residential mortgage loans, home equity lines of credit, automobile loans and leases, personal lines of credit, installment loans, small business loans and leases, and credit cards. Deposit products include checking, savings, and time deposit accounts. Retail Banking also offers retail insurance products. Products and services from Retail Banking are delivered to customers through 70 branch locations and 451 ATMs throughout Hawaii and the Pacific Islands, e-Bankoh (on-line banking service), a 24 -hour customer service center, and a mobile banking service.

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## Commercial Banking

Commercial Banking offers products including corporate banking, commercial real estate loans, commercial lease financing, auto dealer financing, and deposit products. Commercial lending and deposit products are offered to middle-market and large companies in Hawaii and the Pacific Islands. Commercial real estate mortgages focus on customers that include investors, developers, and builders predominantly domiciled in Hawaii. Commercial Banking also includes international banking and provides merchant services to its small business customers.

## Investment Services

Investment Services includes private banking and international client banking, trust services, investment management, and institutional investment advisory services. A significant portion of this segment's income is derived from fees, which are generally based on the market values of assets under management. The private banking and personal trust group assists individuals and families in building and preserving their wealth by providing investment, credit, and trust services to high-net-worth individuals. The investment management group manages portfolios utilizing a variety of investment products. Institutional client services offer investment advice to corporations, government entities, and foundations. This segment also provides a full service brokerage offering equities, mutual funds, life insurance, and annuity products.

## Treasury and Other

Treasury consists of corporate asset and liability management activities, including interest rate risk management and a foreign currency exchange business. This segment's assets and liabilities (and related interest income and expense) consist of interest-bearing deposits, investment securities, federal funds sold and purchased, government deposits, and short and long-term borrowings. The primary sources of noninterest income are from bank-owned life insurance, net gains from the sale of investment securities, and foreign exchange income related to customer-driven currency requests from merchants and island visitors. The net residual effect of the transfer pricing of assets and liabilities is included in Treasury, along with the elimination of intercompany transactions.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, and Corporate and Regulatory Administration) provide a wide-range of support to the Company's other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

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Selected business segment financial information as of and for the three and six months ended June 30, 2016 and 2015 were as follows:
(dollars in thousands)
Three Months Ended June 30, 2016
Net Interest Income
Provision for Credit Losses
Net Interest Income After Provision for Credit
Losses
Noninterest Income
Noninterest Expense
Income Before Provision for Income Taxes
Provision for Income Taxes
Net Income
Total Assets as of June 30, 2016
Three Months Ended June 30, 2015
Net Interest Income
Provision for Credit Losses
Net Interest Income After Provision for Credit
Losses
Noninterest Income
Noninterest Expense
Income Before Provision for Income Taxes
Provision for Income Taxes
Net Income
Total Assets as of June 30, 2015
Six Months Ended June 30, 2016
Net Interest Income
Provision for Credit Losses
Net Interest Income After Provision for Credit Losses
Noninterest Income
Noninterest Expense
Income Before Provision for Income Taxes
Provision for Income Taxes
Net Income
Total Assets as of June 30, 2016
Six Months Ended June 30, 2015
Net Interest Income
Provision for Credit Losses
Net Interest Income After Provision for Credit
Losses
Noninterest Income
Noninterest Expense
Income Before Provision for Income Taxes
Provision for Income Taxes

| Retail <br> Banking | Commercial <br> Banking | Investment <br> Services | Treasury <br> and Other | Consolidated <br> Total |
| :--- | :--- | :--- | :--- | :--- |
| $\$ 60,041$ | $\$ 38,151$ | $\$ 6,037$ | $\$(679$ | $) \$ 103,550$ |
| 2,006 | $(258$ | $)(5$ | $)(743$ | $) 1,000$ |
| 58,035 | 38,409 | 6,042 | 64 | 102,550 |
| 21,771 | 6,438 | 15,946 | 2,364 | 46,519 |
| $(50,758$ | $)(17,762$ | $)(14,780$ | $)(2,771$ | $)(86,071$ |
| 29,048 | 27,085 | 7,208 | $(343$ | 62,998 |
| $(10,402$ | $)(9,608$ | $)(2,667$ | $) 3,924$ | $(18,753$ |
| $\$ 18,646$ | $\$ 17,477$ | $\$ 4,541$ | $\$ 3,581$ | $\$ 44,245$ |
| $\$ 5,076,204$ | $\$ 3,239,572$ | $\$ 282,143$ | $\$ 7,262,982$ | $\$ 15,860,901$ |


| $\$ 50,550$ | $\$ 35,886$ | $\$ 4,335$ | $\$ 7,011$ | $\$ 97,782$ |
| :--- | :--- | :--- | :--- | :--- |
| 1,727 | $(266$ | $)(8$ | $)(1,453$ | $)-$ |
| 48,823 | 36,152 | 4,343 | 8,464 | 97,782 |
| 20,809 | 5,892 | 15,680 | 3,544 | 45,925 |
| $(49,158$ | $)(16,720$ | $)(14,572$ | $)(3,124$ | $)(83,574$ |
| 20,474 | 25,324 | 5,451 | 8,884 | 60,133 |
| $(7,219$ | $)(8,958$ | $)(2,017$ | $)(785$ | $(18,979$ |
| $\$ 13,255$ | $\$ 16,366$ | $\$ 3,434$ | $\$ 8,099$ | $\$ 41,154$ |
| $\$ 4,404,619$ | $\$ 2,985,351$ | $\$ 204,253$ | $\$ 7,653,820$ | $\$ 15,248,043$ |

$\left.\begin{array}{lllll}\$ 118,051 & \$ 76,499 & \$ 12,489 & \$(465 & ) \\ 4,841 & (6,884 & )(11 & ) & 1,054 \\ (1,000,574\end{array}\right)$
$\left.\begin{array}{lllll}\$ 98,899 & \$ 70,160 & \$ 8,636 & \$ 16,857 & \$ 194,552 \\ 3,450 & (731 & )(17 & )(2,702 & )- \\ 95,449 & 70,891 & 8,653 & 19,559 & 194,552 \\ 39,917 & 11,544 & 30,407 & 16,364 & 98,232 \\ (99,498 & )(34,607 & )(29,161 & )(7,223 & )(170,489 \\ 35,868 & 47,828 & 9,899 & 28,700 & 122,295 \\ (12,745 & )(16,824 & )(3,662 & )(5,468 & )(38,699\end{array}\right)$

Net Income
Total Assets as of June 30, 2015
\$23,123 $\quad \$ 31,004 \quad \$ 6,237 \quad \$ 23,232 \quad \$ 83,596$
\$4,404,619 $\quad \$ 2,985,351 \quad \$ 204,253 \quad \$ 7,653,820 \quad \$ 15,248,043$

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Note 10. Pension Plans and Postretirement Benefit Plan
Components of net periodic benefit cost for the Company's pension plans and the postretirement benefit plan are presented in the following table for the three and six months ended June 30, 2016 and 2015.

Pension Benefits Postretirement Benefits
(dollars in thousands) 2016201520162015
Three Months Ended June 30,
Service Cost $\quad \$-\quad \$-\quad \$ 137 \quad \$ 182$
$\begin{array}{llll}\text { Interest Cost } & 1,209 & 1,187 & 294\end{array}$
Expected Return on Plan Assets $(1,281)(1,305)-$
Amortization of:
Prior Service Credit - - (80 ) (80)
Net Actuarial Losses (Gains) 388444 (76) -
Net Periodic Benefit Cost \$316 \$ $326 \quad \$ 275$ \$ 426

Six Months Ended June 30,

| Service Cost | $\$-$ | $\$-$ | $\$ 274$ | $\$ 364$ |
| :--- | :--- | :--- | :--- | :--- |
| Interest Cost | 2,418 | 2,373 | 588 | 648 |
| Expected Return on Plan Assets | $(2,562)$ | $(2,609)$ | - | - |
| Amortization of: |  |  |  |  |
| Prior Service Credit | - | - | $(161$ | $)$ |
| Net Actuarial Losses (Gains) | 777 | 887 | $(151$ | $)$ |
| Net Periodic Benefit Cost | $\$ 633$ | $\$ 651$ | $\$ 550$ | $\$ 851$ |

The net periodic benefit cost for the Company's pension plans and postretirement benefit plan are recorded as a component of salaries and benefits in the consolidated statements of income. For the three and six months ended June 30,2016 , the Company contributed $\$ 0.1$ million and $\$ 0.2$ million, respectively, to the pension plans and $\$ 0.2$ million and $\$ 0.4$ million, respectively, to the postretirement benefit plan. The Company expects to contribute $\$ 0.5$ million to the pension plans and $\$ 1.0$ million to the postretirement benefit plan for the year ending December 31, 2016.

Note 11. Derivative Financial Instruments

The notional amount and fair value of the Company's derivative financial instruments as of June 30, 2016 and December 31, 2015 were as follows:

|  | June 30, 2016 | December 31, |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
|  |  |  | 2015 |  |
|  | Notional | Fair | Notional | Fair |
| (dollars in thousands) | Amount | Value | Amount | Value |
|  | $\$ 70,273$ | $\$ 2,043$ | $\$ 4,375$ | $\$ 270$ |
| Interest Rate Lock Commitments | 152,976 | $(1,064)$ | 5,862 | 4 |
| Forward Commitments |  |  |  |  |
| Interest Rate Swap Agreements |  |  |  |  |
| Receive Fixed/Pay Variable Swaps | 288,939 | 18,153 | 203,667 | 13,021 |
| Pay Fixed/Receive Variable Swaps | 288,939 | $(18,288)$ | 203,667 | $(13,05)$ |
| Foreign Exchange Contracts | 39,112 | 440 | 42,777 | 104 |

The following table presents the Company's derivative financial instruments, their fair values, and balance sheet location as of June 30, 2016 and December 31, 2015 :
Derivative Financial Instruments June 30, 2016 December 31, 2015
Not Designated as Hedging Instruments ${ }^{1}$ Asset Liability Asset Liability
(dollars in thousands) Derivativ Berivatives Derivativeserivatives

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| Interest Rate Lock Commitments | $\$ 2,044$ | $\$ 1$ | $\$ 270$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Forward Commitments | - | 1,064 | 5 | 1 |
| Interest Rate Swap Agreements | 18,375 | 18,510 | 13,543 | 13,573 |
| Foreign Exchange Contracts | 537 | 97 | 149 | 45 |
| Total | $\$ 20,956$ | $\$ 19,672$ | $\$ 13,967$ | $\$ 13,619$ |

${ }_{1}$ Asset derivatives are included in other assets and liability derivatives are included in other liabilities in the consolidated statements of condition.

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The following table presents the Company's derivative financial instruments and the amount and location of the net gains or losses recognized in the consolidated statements of income for the three and six months ended June 30, 2016 and 2015:

## Location of

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Derivative Financial Instruments | Net Gains (Losses) | Three Months <br> Ended | Six Months <br> Ended |  |  |
| Not Designated as Hedging Instruments | Recognized in the | June 30, | June 30, |  |  |
| (dollars in thousands) | Statements of Income | 2016 | 2015 | 2016 | 2015 |
| Interest Rate Lock Commitments | Mortgage Banking | $\$ 2,973$ | $\$ 824$ | $\$ 3,959$ | $\$ 1,410$ |
| Forward Commitments | Mortgage Banking | $(1,017)$ | 125 | $(1,496$ | 147 |
| Interest Rate Swap Agreements | Other Noninterest Income | 713 | 407 | 822 | 407 |
| Foreign Exchange Contracts | Other Noninterest Income | 764 | 696 | 1,473 | 1,345 |
| Total |  | $\$ 3,433$ | $\$ 2,052$ | $\$ 4,758$ | $\$ 3,309$ |

Management has received authorization from the Bank's Board of Directors to use derivative financial instruments as an end-user in connection with the Bank's risk management activities and to accommodate the needs of the Bank's customers. As with any financial instrument, derivative financial instruments have inherent risks. Market risk is defined as the risk of adverse financial impact due to fluctuations in interest rates, foreign exchange rates, and equity prices. Market risks associated with derivative financial instruments are balanced with the expected returns to enhance earnings performance and shareholder value, while limiting the volatility of each. The Company uses various processes to monitor its overall market risk exposure, including sensitivity analysis, value-at-risk calculations, and other methodologies.

Derivative financial instruments are also subject to credit and counterparty risk, which is defined as the risk of financial loss if a borrower or counterparty is either unable or unwilling to repay borrowings or settle transactions in accordance with the underlying contractual terms. Credit and counterparty risks associated with derivative financial instruments are similar to those relating to traditional financial instruments. The Company manages derivative credit and counterparty risk by evaluating the creditworthiness of each borrower or counterparty, adhering to the same credit approval process used for commercial lending activities.

As of June 30, 2016 and December 31, 2015, the Company did not designate any derivative financial instruments as formal hedging relationships. The Company's free-standing derivative financial instruments are required to be carried at their fair value on the Company's consolidated statements of condition. These financial instruments have been limited to interest rate lock commitments ("IRLCs"), forward commitments, interest rate swap agreements, foreign exchange contracts, and conversion rate swap agreements.

The Company enters into IRLCs for residential mortgage loans which commit us to lend funds to a potential borrower at a specific interest rate and within a specified period of time. IRLCs that relate to the origination of mortgage loans that will be held for sale are considered derivative financial instruments under applicable accounting guidance. Outstanding IRLCs expose the Company to the risk that the price of the mortgage loans underlying the commitments may decline due to increases in mortgage interest rates from inception of the rate lock to the funding of the loan. To mitigate this risk, the Company utilizes forward commitments as economic hedges against the potential decreases in the values of the loans held for sale. IRLCs and forward commitments are free-standing derivatives which are carried at fair value with changes recorded in the mortgage banking component of noninterest income in the Company's consolidated statements of income.

The Company enters into interest rate swap agreements to facilitate the risk management strategies of a small number of commercial banking customers. The Company mitigates the risk of entering into these agreements by entering into equal and offsetting interest rate swap agreements with highly rated third party financial institutions. The interest rate
swap agreements are free-standing derivatives and are recorded at fair value in the Company's consolidated statements of condition. Fair value changes are recorded in other noninterest income in the Company's consolidated statements of income. The Company is party to master netting arrangements with its financial institution counterparties; however, the Company does not offset assets and liabilities under these arrangements for financial statement presentation purposes. Collateral, usually in the form of marketable securities, is posted by the counterparty with net liability positions in accordance with contract thresholds. See Note 6 Balance Sheet Offsetting for more information.

The Company's interest rate swap agreements with institutional counterparties contain credit-risk-related contingent features tied to the Company's debt ratings or capitalization levels. Under these provisions, if the Company's debt rating falls below investment grade or if the Company's capitalization levels fall below stipulated thresholds, certain counterparties may require immediate and ongoing collateralization on interest rate swaps in net liability positions, or may require immediate settlement of the contracts. As of June 30, 2016, the Company's debt ratings and capital levels were in excess of these minimum requirements.

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The Company utilizes foreign exchange contracts to offset risks related to transactions executed on behalf of customers. The foreign exchange contracts are free-standing derivatives which are carried at fair value with changes included in other noninterest income in the Company's consolidated statements of income.

As each sale of Visa Class B restricted shares was completed, the Company entered into a conversion rate swap agreement with the buyer that requires payment to the buyer in the event Visa further reduces the conversion ratio of Class B into Class A unrestricted common shares. In the event of Visa increasing the conversion ratio, the buyer would be required to make payment to the Company. As of June 30, 2016, the conversion rate swap agreement was valued at zero (i.e., no contingent liability recorded) as further reductions to the conversion ratio were deemed neither probable nor reasonably estimable by management. See Note 2 Investment Securities for more information.

Note 12. Commitments, Contingencies, and Guarantees
The Company's credit commitments as of June 30, 2016 and December 31, 2015 were as follows:
(dollars in thousands) June 30, December 31, 20162015
Unfunded Commitments to Extend Credit \$2,650,848 \$ 2,604,429
Standby Letters of Credit $58,267 \quad 48,153$
Commercial Letters of Credit 15,900 15,867
Total Credit Commitments \$2,725,015 \$2,668,449

## Unfunded Commitments to Extend Credit

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of the terms or conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since commitments may expire without being drawn, the total commitment amount does not necessarily represent future cash requirements.

## Standby and Commercial Letters of Credit

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Standby letters of credit generally become payable upon the failure of the customer to perform according to the terms of the underlying contract with the third party, while commercial letters of credit are issued specifically to facilitate commerce and typically result in the commitment being drawn on when the underlying transaction is consummated between the customer and a third party. The contractual amount of these letters of credit represents the maximum potential future payments guaranteed by the Company. The Company has recourse against the customer for any amount it is required to pay to a third party under a standby letter of credit, and generally holds cash or deposits as collateral on those standby letters of credit for which collateral is deemed necessary.

## Contingencies

The Company is subject to various pending and threatened legal proceedings arising out of the normal course of business or operations. On at least a quarterly basis, the Company assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the most recent information available. On a case-by-case basis, reserves are established for those legal claims for which it is probable that a loss will be incurred and the amount of such loss can be reasonably estimated. Based on information currently available, management believes that the eventual outcome of these claims against the Company will not be materially in excess of such amounts reserved by the Company. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters may result in a loss that materially exceeds the reserves established by the Company.

Risks Related to Representation and Warranty Provisions
The Company sells residential mortgage loans in the secondary market primarily to the Federal National Mortgage Association ("Fannie Mae"). The Company also pools Federal Housing Administration ("FHA") insured and U.S. Department of Veterans Affairs ("VA") guaranteed residential mortgage loans for sale to the Government National Mortgage Corporation ("Ginnie Mae"). These pools of FHA-insured and VA-guaranteed residential mortgage loans are securitized by Ginnie Mae. The agreements under which the Company sells residential mortgage loans to Fannie Mae or Ginnie Mae and the insurance or

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guaranty agreements with FHA and VA contain provisions that include various representations and warranties regarding the origination and characteristics of the residential mortgage loans. Although the specific representations and warranties vary among investors, insurance or guarantee agreements, they typically cover ownership of the loan, validity of the lien securing the loan, the absence of delinquent taxes or liens against the property securing the loan, compliance with loan criteria set forth in the applicable agreement, compliance with applicable federal, state, and local laws, and other matters. As of June 30, 2016, the unpaid principal balance of residential mortgage loans sold by the Company was $\$ 2.4$ billion. The agreements under which the Company sells residential mortgage loans require delivery of various documents to the investor or its document custodian. Although these loans are primarily sold on a non-recourse basis, the Company may be obligated to repurchase residential mortgage loans or reimburse investors for losses incurred if a loan review reveals that underwriting and documentation standards were potentially not met. Some agreements may require the Company to repurchase delinquent loans. Upon receipt of a repurchase request, the Company works with investors or insurers to arrive at a mutually agreeable resolution. Repurchase demands are typically reviewed on an individual loan-by-loan basis to validate the claims made by the investor or insurer and to determine if a contractually required repurchase event has occurred. The Company manages the risk associated with potential repurchases or other forms of settlement through its underwriting and quality assurance practices and by servicing mortgage loans to meet investor and secondary market standards. During the six months ended June 30, 2016, there were no residential mortgage loans repurchased as a result of the representation and warranty provisions contained in these contracts. As of June 30, 2016, there were no pending repurchase requests related to representation and warranty provisions.

## Risks Relating to Residential Mortgage Loan Servicing Activities

In addition to servicing loans in the Company's portfolio, substantially all of the loans the Company sells to investors are sold with servicing rights retained. The Company also services loans originated by other mortgage loan originators. As servicer, the Company's primary duties are to: (1) collect payments due from borrowers; (2) advance certain delinquent payments of principal and interest; (3) maintain and administer any hazard, title, or primary mortgage insurance policies relating to the mortgage loans; (4) maintain any required escrow accounts for payment of taxes and insurance and administer escrow payments; and (5) foreclose on defaulted mortgage loans or, to the extent consistent with the documents governing a securitization, consider alternatives to foreclosure, such as loan modifications or short sales. Each agreement under which the Company acts as servicer generally specifies a standard of responsibility for actions taken by the Company in such capacity and provides protection against expenses and liabilities incurred by the Company when acting in compliance with the respective servicing agreements. However, if the Company commits a material breach of obligations as servicer, the Company may be subject to termination if the breach is not cured within a specified period following notice. The standards governing servicing and the possible remedies for violations of such standards vary by investor. These standards and remedies are determined by servicing guides issued by the investors as well as the contract provisions established between the investors and the Company. Remedies could include repurchase of an affected loan. For the six months ended June 30, 2016, there were no loans repurchased related to loan servicing activities. As of June 30, 2016, there were no pending repurchase requests related to loan servicing activities.

Although to date repurchase requests related to representation and warranty provisions and servicing activities have been limited, it is possible that requests to repurchase mortgage loans may increase in frequency as investors more aggressively pursue all means of recovering losses on their purchased loans. However, as of June 30, 2016, management believes that this exposure is not material due to the historical level of repurchase requests and loss trends and thus has not established a liability for losses related to mortgage loan repurchases. As of June 30, 2016, $99 \%$ of the Company's residential mortgage loans serviced for investors were current. The Company maintains ongoing communications with investors and continues to evaluate this exposure by monitoring the level and number of repurchase requests as well as the delinquency rates in the loans sold to investors.

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Note 13. Fair Value of Assets and Liabilities

## Fair Value Hierarchy

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for an asset or liability in an orderly transaction between market participants at the measurement date. GAAP established a fair value hierarchy that prioritizes the use of inputs used in valuation methodologies into the following three levels:

Inputs to the valuation methodology are quoted prices, unadjusted, for identical assets or liabilities in active Level markets. A quoted price in an active market provides the most reliable evidence of fair value and is used to 1: measure fair value whenever available. A contractually binding sales price also provides reliable evidence of fair value.

Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets; Level inputs to the valuation methodology include quoted prices for identical or similar assets or liabilities in markets 2: that are not active; or inputs to the valuation methodology that utilize model-based techniques for which all significant assumptions are observable in the market.

Inputs to the valuation methodology are unobservable and significant to the fair value measurement; inputs to Level the valuation methodology that utilize model-based techniques for which significant assumptions are not 3: observable in the market; or inputs to the valuation methodology that require significant management judgment or estimation, some of which may be internally developed.
Management maximizes the use of observable inputs and minimizes the use of unobservable inputs when determining fair value measurements. Management reviews and updates the fair value hierarchy classifications of the Company's assets and liabilities on a quarterly basis.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

## Investment Securities Available-for-Sale

Fair values of investment securities available-for-sale were primarily measured using information from a third-party pricing service. This service provides pricing information by utilizing evaluated pricing models supported with market data information. Standard inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, and reference data from market research publications. Level 1 investment securities are comprised of debt securities issued by the U.S. Treasury, as quoted prices were available, unadjusted, for identical securities in active markets. Level 2 investment securities were primarily comprised of debt securities issued by the Small Business Administration, states and municipalities, corporations, as well as mortgage-backed securities issued by government agencies and government-sponsored enterprises. Fair values were estimated primarily by obtaining quoted prices for similar assets in active markets or through the use of pricing models. In cases where there may be limited or less transparent information provided by the Company's third-party pricing service, fair value may be estimated by the use of secondary pricing services or through the use of non-binding third-party broker quotes.

On a quarterly basis, management reviews the pricing information received from the Company's third-party pricing service. This review process includes a comparison to non-binding third-party broker quotes, as well as a review of market-related conditions impacting the information provided by the Company's third-party pricing service. Management primarily identifies investment securities which may have traded in illiquid or inactive markets by identifying instances of a significant decrease in the volume or frequency of trades, relative to historical levels, as well as instances of a significant widening of the bid-ask spread in the brokered markets. Investment securities that are
deemed to have been trading in illiquid or inactive markets may require the use of significant unobservable inputs to determine fair value. As of June 30, 2016 and December 31, 2015, management did not make adjustments to prices provided by the third-party pricing service as a result of illiquid or inactive markets. On a quarterly basis, management also reviews a sample of securities priced by the Company's third-party pricing service to review the significant assumptions and valuation methodologies used by the service. Based on this review, management determines whether the current placement of the security in the fair value hierarchy is appropriate or whether transfers may be warranted. The Company's third-party pricing service has also established processes for us to submit inquiries regarding quoted prices. Periodically, we will challenge the quoted prices provided by our third-party pricing service. The Company's third-party pricing service will review the inputs to the evaluation in light of the new market data presented by us.

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The Company's third-party pricing service may then affirm the original quoted price or may update the evaluation on a going-forward basis.

## Loans Held for Sale

The fair value of the Company's residential mortgage loans held for sale was determined based on quoted prices for similar loans in active markets, and therefore, is classified as a Level 2 measurement.

## Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active market with readily observable market data. As a result, the Company estimates the fair value of mortgage servicing rights by using a discounted cash flow model to calculate the present value of estimated future net servicing income. The Company stratifies its mortgage servicing portfolio on the basis of loan type. The assumptions used in the discounted cash flow model are those that we believe market participants would use in estimating future net servicing income. Significant assumptions in the valuation of mortgage servicing rights include estimated loan repayment rates, the discount rate, servicing costs, and the timing of cash flows, among other factors. Mortgage servicing rights are classified as Level 3 measurements due to the use of significant unobservable inputs, as well as significant management judgment and estimation.

## Other Assets

Other assets recorded at fair value on a recurring basis are primarily comprised of investments related to deferred compensation arrangements. Quoted prices for these investments, primarily in mutual funds, are available in active markets. Thus, the Company's investments related to deferred compensation arrangements are classified as Level 1 measurements in the fair value hierarchy.

## Derivative Financial Instruments

Derivative financial instruments recorded at fair value on a recurring basis are comprised of interest rate lock commitments ("IRLCs"), forward commitments, interest rate swap agreements, foreign exchange contracts, and Visa Class B to Class A shares conversion rate swap agreements. The fair values of IRLCs are calculated based on the value of the underlying loan held for sale, which in turn is based on quoted prices for similar loans in the secondary market. However, this value is adjusted by a factor which considers the likelihood that the loan in a locked position will ultimately close. This factor, the closing ratio, is derived from the Bank's internal data and is adjusted using significant management judgment. As such, IRLCs are classified as Level 3 measurements. Forward commitments are classified as Level 2 measurements as they are primarily based on quoted prices from the secondary market based on the settlement date of the contracts, interpolated or extrapolated, if necessary, to estimate a fair value as of the end of the reporting period. The fair values of interest rate swap agreements are calculated using a discounted cash flow approach and utilize Level 2 observable inputs such as a market yield curve, effective date, maturity date, notional amount, and stated interest rate. In addition, the Company includes in its fair value calculation a credit factor adjustment which is based primarily on management judgment. Thus, interest rate swap agreements are classified as a Level 3 measurement. The fair values of foreign exchange contracts are calculated using the Bank's multi-currency accounting system which utilizes contract specific information such as currency, maturity date, contractual amount, and strike price, along with market data information such as the spot rates of specific currency and yield curves. Foreign exchange contracts are classified as Level 2 measurements because while they are valued using the Bank's multi-currency accounting system, significant management judgment or estimation is not required. The fair value of the Visa Class B restricted shares to Class A unrestricted common shares conversion rate swap agreements represent the amount owed by the Company to the buyer of the Visa Class B shares as a result of a reduction of the conversion ratio subsequent to the sales date. As of June 30, 2016 and December 31, 2015, the conversion rate swap agreement
was valued at zero as reductions to the conversion ratio were neither probable nor reasonably estimable by management. These conversion rate swap agreements are classified as a Level 2 measurement. See Note 11 Derivative Financial Instruments for more information.

The Company is exposed to credit risk if borrowers or counterparties fail to perform. The Company seeks to minimize credit risk through credit approvals, limits, monitoring procedures, and collateral requirements. The Company generally enters into transactions with borrowers and counterparties that carry high quality credit ratings. Credit risk associated with borrowers or counterparties as well as the Company's non-performance risk is factored into the determination of the fair value of derivative financial instruments.

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The table below presents the balances of assets and liabilities measured at fair value on a recurring basis as of June 30, 2016 and December 31, 2015:
(dollars in thousands)
June 30, 2016
Assets:
Investment Securities Available-for-Sale
Debt Securities Issued by the U.S. Treasury and Government Agencies \$54
Debt Securities Issued by States and Political Subdivisions - 709,467 - 709,467
Debt Securities Issued by Corporations - 308,973 - 308,973
Mortgage-Backed Securities:

| Residential - Government Agencies | - | 258,143 | - | 258,143 |
| :--- | :--- | :--- | :--- | :--- |
| Residential - U.S. Government-Sponsored Enterprises | - | 490,162 | - | 490,162 |
| $\quad$ Commercial - Government Agencies | - | 94,452 | - | 94,452 |
| Total Mortgage-Backed Securities | - | 842,757 | - | 842,757 |
| Total Investment Securities Available-for-Sale | 547 | $2,299,091$ | - | $2,299,638$ |
| Loans Held for Sale | - | 105,824 | - | 105,824 |
| Mortgage Servicing Rights | - | - | 1,819 | 1,819 |
| Other Assets | 20,760 | - | - | 20,760 |
| Derivatives $^{1}$ | - | 537 | 20,419 | 20,956 |
| Total Assets Measured at Fair Value on a | $\$ 21,307$ | $\$ 2,405,452 \$ 22,238$ | $\$ 2,448,997$ |  |
| Recurring Basis as of June 30,2016 |  |  |  |  |

Recurring Basis as of June 30, 2016

Liabilities:
Derivatives ${ }^{1}$
Total Liabilities Measured at Fair Value on a
$\$-\quad \$ 1,161 \quad \$ 18,511$
\$ 19, 672

Recurring Basis as of June 30, 2016
$\$-\quad \$ 1,161 \quad \$ 18,511 \quad \$ 19,672$

December 31, 2015
Assets:
Investment Securities Available-for-Sale

| Debt Securities Issued by the U.S. Treasury | $\$ 545$ | $\$ 358,349$ | $\$-$ | $\$ 358,894$ |
| :--- | :--- | :--- | :--- | :--- |
| $\quad$and Government Agencies | - | 731,918 | - | 731,918 |
| Debt Securities Issued by States and Political Subdivisions | - | - | 308,870 | - |
| Debt Securities Issued by Corporations | - |  |  | 308,870 |
| Mortgage-Backed Securities: |  |  |  |  |
| Residential - Government Agencies | - | 316,245 | - | 316,245 |
| Residential - U.S. Government-Sponsored Enterprises | - | 441,864 | - | 441,864 |
| Commercial - Government Agencies | - | 99,027 | - | 99,027 |
| Total Mortgage-Backed Securities | - | 857,136 | - | 857,136 |


| Total Investment Securities Available-for-Sale | 545 | 2,256,273 | - | 2,256,818 |
| :---: | :---: | :---: | :---: | :---: |
| Loans Held for Sale | - | 4,808 | - | 4,808 |
| Mortgage Servicing Rights | - | - | 1,970 | 1,970 |
| Other Assets | 20,262 | - | - | 20,262 |
| Derivatives ${ }^{1}$ | - | 154 | 13,813 | 13,967 |
| Total Assets Measured at Fair Value on a Recurring Basis as of December 31, 2015 | \$ 20,807 | \$2,261,235 | \$ 15,783 | \$2,297,825 |
| Liabilities: |  |  |  |  |
| Derivatives ${ }^{1}$ | \$- | \$46 | \$ 13,573 | \$13,619 |
| Total Liabilities Measured at Fair Value on a | \$ - | \$46 | \$ 13,573 | \$13,619 |
| ${ }_{1}$ The fair value of each class of derivatives is | 11 Deriv |  |  |  |

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For the three and six months ended June 30, 2016 and 2015, the changes in Level 3 assets and liabilities measured at fair value on a recurring basis were as follows:
(dollars in thousands)

Three Months Ended June 30, 2016
Balance as of April 1, 2016
Realized and Unrealized Net Gains (Losses):
Included in Net Income (91 ) 2,883
Transfers to Loans Held for Sale
Balance as of June 30, 2016
Total Unrealized Net Gains (Losses) Included in Net Income
Related to Assets Still Held as of June 30, 2016
Three Months Ended June 30, 2015
Balance as of April 1, $2015 \quad \$ 2,277 \quad \$ 270$
Realized and Unrealized Net Gains (Losses):
Included in Net Income (89) 826
Transfers to Loans Held for Sale - (726 )
Balance as of June 30, $2015 \quad \$ 2,188 \quad \$ 370$
Total Unrealized Net Gains (Losses) Included in Net Income
Related to Assets Still Held as of June 30, 2015
Six Months Ended June 30, 2016
Balance as of January 1, 2016
Realized and Unrealized Net Gains (Losses):
Included in Net Income (151 ) 3,854
Transfers to Loans Held for Sale - $\quad(2,186)$
Balance as of June 30, $2016 \quad \$ 1,819 \quad \$ 1,908$
Total Unrealized Net Gains (Losses) Included in Net Income
Related to Assets Still Held as of June 30, 2016
Six Months Ended June 30, 2015
Balance as of January 1, 2015
\$- \$ 1,908

Realized and Unrealized Net Gains (Losses):
Included in Net Income (416 ) 1,412
Transfers to Loans Held for Sale - (1,160 )
Balance as of June 30, 2015
Total Unrealized Net Gains (Losses) Included in Net Income
Related to Assets Still Held as of June 30, 2015
\$2,188 \$ 370
${ }_{1}$ Realized and unrealized gains and losses related to mortgage servicing rights are reported as a component of mortgage banking income in the Company's consolidated statements of income.
Realized and unrealized gains and losses related to interest rate lock commitments are reported as a component of ${ }_{2}$ mortgage banking income in the Company's consolidated statements of income. Realized and unrealized gains and losses related to interest rate swap agreements are reported as a component of other noninterest income in the Company's consolidated statements of income.

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For Level 3 assets and liabilities measured at fair value on a recurring or nonrecurring basis as of June 30, 2016 and December 31, 2015, the significant unobservable inputs used in the fair value measurements were as follows:

|  |  | Significant Unobservable Inputs <br> (weighted-average) |  |  |  | Fair Value |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  | June | Dec. | June 30, | Dec. 31, |  |
| (dollars in thousands) | Valuation | Description | 30, | 31, | 2016 | 2015 |  |

Net Derivative Assets and Liabilities:
Interest Rate Lock
Commitments
Interest Rate Swap Agreements

> Pricing Model Closing Ratio

Discounted Cash Flow

Credit Factor
$88.96 \% 94.70 \% \$ 2,043 \quad \$ 270$
${ }^{1}$ Represents annualized loan repayment rate assumption.
${ }_{2}$ Derived from multiple interest rate scenarios that incorporate a spread to a market yield curve and market volatilities.
The significant unobservable inputs used in the fair value measurement of the Company's mortgage servicing rights are the weighted-average constant prepayment rate and weighted-average discount rate. Significant increases (decreases) in any of those inputs in isolation could result in a significantly lower (higher) fair value measurement. Although the constant prepayment rate and the discount rate are not directly interrelated, they generally move in opposite directions of each other.

The Company estimates the fair value of mortgage servicing rights by using a discounted cash flow model to calculate the present value of estimated future net servicing income. The Company's Treasury Division enters observable and unobservable inputs into the model to arrive at an estimated fair value. To assess the reasonableness of the fair value measurement, the Treasury Division performs a back-test by applying the model to historical prepayment data. The fair value and constant prepayment rate are also compared to forward-looking estimates to assess reasonableness. The Treasury Division also compares the fair value of the Company's mortgage servicing rights to a value calculated by an independent third party. Discussions are held with members from the Treasury, Mortgage Banking, and Controllers Divisions, along with the independent third party to discuss and reconcile the fair value estimates and key assumptions used by the respective parties in arriving at those estimates. A subcommittee of the Company's Asset/Liability Management Committee is responsible for providing oversight over the valuation methodology and key assumptions.

The significant unobservable input used in the fair value measurement of the Company's IRLCs is the closing ratio, which represents the percentage of loans currently in a lock position which management estimates will ultimately close. Generally, the fair value of an IRLC is positive (negative) if the prevailing interest rate is lower (higher) than the IRLC rate. Therefore, an increase in the closing ratio (i.e., higher percentage of loans are estimated to close) will increase the gain or loss. The closing ratio is largely dependent on the loan processing stage that a loan is currently in and the change in prevailing interest rates from the time of the rate lock. The closing ratio is computed by our secondary marketing system using historical data and the ratio is periodically reviewed by the Company's Secondary Marketing Department of the Mortgage Banking Division for reasonableness.

The unobservable input used in the fair value measurement of the Company's interest rate swap agreements is the credit factor. This factor represents the risk that a counterparty is either unable or unwilling to settle a transaction in accordance with the underlying contractual terms. A significant increase (decrease) in the credit factor could result in

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a significantly lower (higher) fair value measurement. The credit factor is determined by the Treasury Division based on the risk rating assigned to each counterparty in which the Company holds a net asset position. The Company's Credit Policy Committee periodically reviews and approves the Expected Default Frequency of the Economic Capital Model for Credit Risk. The Expected Default Frequency is used as the credit factor for interest rate swap agreements.

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Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis
The Company may be required periodically to measure certain assets and liabilities at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower-of-cost-or-fair value accounting or impairment write-downs of individual assets. The following table represents the assets measured at fair value on a nonrecurring basis as of June 30, 2016 and December 31, 2015.

(dollars in thousands) $\quad$\begin{tabular}{l}
Fair Value

 

Net <br>
Carrying

 

Valuation <br>
Allowance
\end{tabular}

June 30, 2016
Mortgage Servicing Rights - amortization method Level 3 \$17,812 \$ 2,699
December 31, 2015
Mortgage Servicing Rights - amortization method Level 3 \$21,032 \$ 21
Foreclosed Real Estate
Level 3 -
Other Assets - Equipment Held for Sale
Level 3 4,657 9,453
The write-down of mortgage servicing rights accounted for under the amortization method was primarily due to changes in certain key assumptions used to estimate fair value. As previously mentioned, all of the Company's mortgage servicing rights are classified as Level 3 measurements due to the use of significant unobservable inputs, as well as significant management judgment and estimation. The Company's equipment held for sale at December 31, 2015 represented six aircraft that were previously on lease agreements. An impairment charge of $\$ 9.5$ million (included in other noninterest expense in the Company's consolidated statements of income) was recorded in the third quarter of 2015 to reduce the carrying value to estimated fair value less cost to sell based on recent appraisals, market conditions, and management judgment. Due to the use of significant unobservable inputs combined with significant management judgment regarding the fair value of the six aircraft, the carrying value was deemed a Level 3 measurement. All aircraft were sold in 2016 resulting in a nominal loss on sale from the reduced carrying value.

## Fair Value Option

The Company elects the fair value option for all residential mortgage loans held for sale. This election allows for a more effective offset of the changes in fair values of the loans held for sale and the derivative financial instruments used to financially hedge them without having to apply complex hedge accounting requirements. As noted above, the fair value of the Company's residential mortgage loans held for sale was determined based on quoted prices for similar loans in active markets.

The following table reflects the difference between the aggregate fair value and the aggregate unpaid principal balance of the Company's residential mortgage loans held for sale as of June 30, 2016 and December 31, 2015.
(dollars in thousands) $\begin{aligned} & \text { Aggregate } \\ & \text { Fair Value Unpaid Principal }\end{aligned}$
June 30, 2016
Loans Held for Sale $\$ 105,824 \quad \$ 102,150 \quad \$ \quad 3,674$
December 31, 2015
Loans Held for Sale \$4,808 \$ 4,575 233
Changes in the estimated fair value of residential mortgage loans held for sale are reported as a component of mortgage banking income in the Company's consolidated statements of income. For the three and six months ended

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June 30, 2016 and 2015, the net gains or losses from the change in fair value of the Company's residential mortgage loans held for sale were not material.

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Financial Instruments Not Recorded at Fair Value on a Recurring Basis
The assumptions used below are expected to approximate those that market participants would use in valuing these financial instruments.

## Investment Securities Held-to-Maturity

The fair value of the Company's investment securities held-to-maturity was primarily measured using information from a third-party pricing service. Level 1 investment securities are comprised of debt securities issued by the U.S. Treasury as quoted prices were available, unadjusted, for identical securities in active markets. If quoted prices were not available, fair values were estimated primarily by obtaining quoted prices for similar assets in active markets or through the use of pricing models. In cases where there may be limited or less transparent information provided by the Company's third-party pricing service, fair value may be estimated by the use of secondary pricing services or through the use of non-binding third-party broker quotes.

## Loans

The fair value of the Company's loans was estimated by discounting the expected future cash flows using the current interest rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Loans were first segregated by type such as commercial, real estate, and consumer, and were then further segmented into fixed and variable rate and loan quality categories. Expected future cash flows were projected based on contractual cash flows, adjusted for estimated prepayments.

## Time Deposits

The fair value of the Company's time deposits was calculated using discounted cash flow analyses, applying discount rates based on market yield curve rates for similar maturities. The fair values of the Company's time deposit liabilities do not take into consideration the value of the Company's long-term relationships with depositors, which may have significant value.

## Securities Sold Under Agreements to Repurchase

The fair value of the Company's securities sold under agreements to repurchase was calculated using discounted cash flow analyses, applying discount rates based on market yield curve rates for similar maturities.

## Other Debt

The fair value of the Company's other debt was calculated using a discounted cash flow analyses, applying discount rates based on market yield curve rates for similar maturities.

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The following presents the carrying amount, fair value, and placement in the fair value hierarchy of the Company's financial instruments not recorded at fair value on a recurring basis as of June 30, 2016 and December 31, 2015. This table excludes financial instruments for which the carrying amount approximates fair value. For short-term financial assets such as cash and cash equivalents, the carrying amount is a reasonable estimate of fair value due to the relatively short time between the origination of the instrument and its expected realization. For non-marketable equity securities such as Federal Home Loan Bank and Federal Reserve Bank stock, the carrying amount is a reasonable estimate of fair value as these securities can only be redeemed or sold at their par value and only to the respective issuing government supported institution or to another member institution. For financial liabilities such as noninterest-bearing demand, interest-bearing demand, and savings deposits, the carrying amount is a reasonable estimate of fair value due to these products having no stated maturity.


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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts and may include statements concerning, among other things, the anticipated economic and business environment in our service area and elsewhere, credit quality and other financial and business matters in future periods, our future results of operations and financial position, our business strategy and plans and our objectives and future operations. We also may make forward-looking statements in our other documents filed with or furnished to the U.S. Securities and Exchange Commission (the "SEC"). In addition, our senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others. Our forward-looking statements are based on numerous assumptions, any of which could prove to be inaccurate, and actual results may differ materially from those projected because of a variety of risks and uncertainties, including, but not limited to: 1) general economic conditions either nationally, internationally, or locally may be different than expected, and particularly, any event that negatively impacts the tourism industry in Hawaii; 2) unanticipated changes in the securities markets, public debt markets, and other capital markets in the U.S. and internationally; 3) competitive pressures in the markets for financial services and products; 4) the impact of legislative and regulatory initiatives, particularly the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act"); 5) changes in fiscal and monetary policies of the markets in which we operate; 6) the increased cost of maintaining or the Company's ability to maintain adequate liquidity and capital, based on the requirements adopted by the Basel Committee on Banking Supervision and U.S. regulators; 7) actual or alleged conduct which could harm our reputation; 8) changes in accounting standards; 9) changes in tax laws or regulations or the interpretation of such laws and regulations; 10) changes in our credit quality or risk profile that may increase or decrease the required level of our reserve for credit losses; 11) changes in market interest rates that may affect credit markets and our ability to maintain our net interest margin; 12) the impact of litigation and regulatory investigations of the Company, including costs, expenses, settlements, and judgments; 13) any failure in or breach of our operational systems, information systems or infrastructure, or those of our merchants, third party vendors and other service providers; 14) any interruption or breach of security of our information systems resulting in failures or disruptions in customer account management, general ledger processing, and loan or deposit systems; 15) changes to the amount and timing of proposed common stock repurchases; and 16) natural disasters, public unrest or adverse weather, public health, and other conditions impacting us and our customers' operations. Given these risks and uncertainties, investors should not place undue reliance on any forward-looking statement as a prediction of our actual results. A detailed discussion of these and other risks and uncertainties that could cause actual results and events to differ materially from such forward-looking statements is included under the section entitled "Risk Factors" in Part II of this report and Part I of our Annual Report on Form 10-K for the year ended December 31, 2015, and subsequent periodic and current reports filed with the SEC. Words such as "believes," "anticipates," "expects," "intends," "targeted," and similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements. We undertake no obligation to update forward-looking statements to reflect later events or circumstances, except as may be required by law.

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## Overview

Bank of Hawaii Corporation (the "Parent") is a Delaware corporation and a bank holding company headquartered in Honolulu, Hawaii. The Parent's principal operating subsidiary is Bank of Hawaii (the "Bank").

The Bank, directly and through its subsidiaries, provides a broad range of financial services and products to businesses, consumers, and governments in Hawaii, Guam, and other Pacific Islands. References to "we," "our," "us," or the "Company" refer to the Parent and its subsidiaries that are consolidated for financial reporting purposes.

Our business strategy is to use our unique market knowledge, prudent management discipline and brand strength to deliver exceptional value to our stakeholders.
Hawaii Economy
General economic conditions in Hawaii remained positive during the second quarter of 2016 including a strong tourism industry, a robust real estate market, and an active construction industry. The unemployment rate in Hawaii remained relatively low. For the first five months of 2016, total visitor arrivals increased $3.1 \%$ while total visitor spending increased $1.0 \%$ compared to the same period in 2015. The statewide seasonally-adjusted unemployment rate was $3.3 \%$ in June 2016 compared to $4.9 \%$ nationally. For the first six months of 2016, the volume of single-family home sales on Oahu increased $7.8 \%$, while the volume of condominium sales on Oahu increased $10.7 \%$ compared with the same period in 2015. The median price of single-family home sales and condominium sales on Oahu increased $6.1 \%$ and $7.4 \%$, respectively, for the first six months of 2016 compared to the same period in 2015. As of June 30, 2016, months of inventory of single-family homes and condominiums on Oahu remained low at 3.0 months and 3.1 months, respectively.

## Earnings Summary

Net income for the second quarter of 2016 was $\$ 44.2$ million, an increase of $\$ 3.1$ million or $8 \%$ compared to the same period in 2015. Diluted earnings per share was $\$ 1.03$ for the second quarter of 2016 , an increase of $\$ 0.08$ or $8 \%$ compared to the same period in 2015.

Our higher earnings for the second quarter of 2016 were primarily due to the following:
Net interest income for the second quarter of 2016 was $\$ 103.6$ million, an increase of $\$ 5.8$ million or $6 \%$ compared to the same period in 2015. This increase was primarily due to a higher level of earning assets, including growth in both our commercial and consumer lending portfolios, and higher net interest margin. The higher level of earning assets was primarily due to higher deposit balances. Our net interest margin was $2.85 \%$ in the second quarter of 2016, an increase of 4 basis points compared to the same period in 2015. The higher margin in 2016 was primarily due to our loans, which generally have higher yields than our investment securities, comprising a larger percentage of our earnings assets compared to 2015. In addition, we recorded $\$ 1.0$ million of interest income recoveries in the second quarter of 2016.
Net occupancy expense for the second quarter of 2016 was $\$ 7.2$ million, a decrease of $\$ 1.4$ million or $17 \%$ compared to the same period in 2015 primarily due to a $\$ 1.3$ million gain on the sale of real estate property in Maui. In addition, utilities expense decreased by $\$ 0.3$ million primarily due to lower electricity rates.
Mortgage banking income for the second quarter of 2016 was $\$ 4.1$ million, an increase of $\$ 0.6$ million or $18 \%$ compared to the same period in 2015. This increase was primarily due to higher loan production and our decision to increase our sales of conforming saleable loans from our mortgage portfolio and from current production which generated increased gains on sales of residential mortgage loans. This increase was partially offset by a $\$ 2.6$ million valuation impairment to our mortgage servicing rights, recorded in the second quarter of 2016 , primarily due to the recent decline in interest rates.

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These items were partially offset by the following:
Salaries and benefits expense for the second quarter of 2016 was $\$ 50.3$ million, an increase of $\$ 2.7$ million or $6 \%$ compared to the same period in 2015 . This increase was primarily due to a $\$ 1.4$ million increase in medical, dental, and life insurance primarily due to higher medical claims in our self-insured plan. In addition, incentive compensation increased by $\$ 1.0$ million, and salaries expense increased by $\$ 0.6$ million. This increase was partially offset by a $\$ 0.5$ million decrease in separation expense.
We recorded a $\$ 1.0$ million provision for credit losses in the second quarter of 2016 compared to no provision recorded in the same period in 2015. Our decision to record a provision is reflective of our evaluation as to the adequacy of the Allowance.
Other noninterest expense for the second quarter of 2016 was $\$ 15.4$ million, an increase of $\$ 0.9$ million or $6 \%$ compared to the same period in 2015. This increase was primarily due to an increase in advertising and temporary employment services.
Net income for the first six months of 2016 was $\$ 94.5$ million, an increase of $\$ 10.9$ million or $13 \%$ compared to the same period in 2015. Diluted earnings per share was $\$ 2.19$ for the first six months of 2016, an increase of $\$ 0.27$ or $14 \%$ compared to the same period in 2015.
Our higher earnings for the first six months of 2016 were primarily due to the following:
Net interest income for the first six months of 2016 was $\$ 206.6$ million, an increase of $\$ 12.0$ million or $6 \%$ compared to the same period in 2015. This increase was primarily due to a higher level of earning assets, including growth in both our commercial and consumer lending portfolios, and higher net interest margin. The higher level of earning assets was primarily due to higher deposit balances. In addition, we recorded the aforementioned $\$ 1.0$ million of interest income recoveries in the second quarter of 2016. We also recorded an additional $\$ 1.3$ million of interest income in the first quarter of 2016 due to the full recovery of non-performing commercial and industrial loans related to one commercial client in Guam. Our net interest margin was $2.86 \%$ for the first six months of 2016, an increase of 5 basis points compared to the same period in 2015. The higher margin in 2016 was primarily due to our loans, which generally have higher yields than our investment securities, comprising a larger percentage of our earnings assets compared to 2015. The higher margin in 2016 was also due to the aforementioned interest income recoveries. Net occupancy expense for the first six months of 2016 was $\$ 14.2$ million, a decrease of $\$ 3.8$ million or $21 \%$ compared to the same period in 2015. This decrease was primarily due to a $\$ 1.5$ million gain on the sale of real estate property in Guam in the first quarter of 2016, coupled with the aforementioned $\$ 1.3$ million gain on the sale of real estate property in Maui during the current quarter. In addition, utilities expense decreased by $\$ 0.6$ million primarily due to lower electricity rates.

Mortgage banking income for the first six months of 2016 was $\$ 7.3$ million, an increase of $\$ 2.1$ million or $41 \%$ compared to the same period in 2015. This increase was primarily due to higher loan production and our decision to increase our sales of conforming saleable loans from our mortgage portfolio and from current production which generated increased gains on sales of residential mortgage loans. This increase was partially offset by a $\$ 2.6$ million valuation impairment to our mortgage servicing rights, recorded in the second quarter of 2016, primarily due to the recent decline in interest rates.
Other noninterest income for the first six months of 2016 was $\$ 9.6$ million, an increase of $\$ 2.1$ million or $28 \%$ compared to the same period in 2015. This increase was primarily due to a $\$ 1.8$ million increase in net gain on sale of previously leased equipment.
These items were partially offset by the following:
Provision for income taxes for the first six months of 2016 was $\$ 42.4$ million, an increase of $\$ 3.7$ million or $10 \%$ compared to the same period in 2015 primarily due to higher pre-tax income. The effective tax rate for the first six months of 2016 was $30.98 \%$, down from $31.64 \%$ for the same period in 2015. The lower effective tax rate was primarily due to the release of state tax reserves due to the lapse in the statute of limitations related to prior tax years, partially offset by higher pretax income compared to a fixed amount of tax credits.

Salaries and benefits expense for the first six months of 2016 was $\$ 100.8$ million, an increase of $\$ 3.4$ million or $4 \%$ compared to the same period in 2015 primarily due to a $\$ 2.4$ million increase in incentive compensation and a $\$ 1.8$ million increase in salaries expense. In addition, medical, dental, and life insurance increased by $\$ 1.1$ million due to higher medical claims in our self-insured plan. These increases were partially offset by a $\$ 2.1$ million decrease in separation expense.

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Other noninterest expense for the first six months of 2016 was $\$ 30.9$ million, an increase of $\$ 2.1$ million or $7 \%$ compared to the same period in 2015. This increase was due in part to increases in advertising and temporary employment services. In addition, during the first quarter of 2016, we increased our reserve for unfunded commitments by $\$ 0.5$ million, a reflection of the growth in our commercial lending commitments.
We maintained a strong balance sheet during the second quarter of 2016, with what we believe are adequate reserves for credit losses and high levels of liquidity and capital.
Total loans and leases were $\$ 8.3$ billion as of June 30, 2016, an increase of $\$ 452.5$ million or $6 \%$ from December 31, 2015 primarily due to growth in both our commercial and consumer lending portfolios.
The allowance for loan and lease losses (the "Allowance") was $\$ 103.9$ million as of June 30, 2016, an increase of $\$ 1.1$ million or $1 \%$ from December 31, 2015. The Allowance represents $1.25 \%$ of total loans and leases outstanding as of June 30, 2016 and $1.31 \%$ of total loans and leases outstanding as of December 31, 2015. The level of our Allowance was commensurate with the Company's credit risk profile, loan portfolio growth and composition, and a healthy Hawaii economy.
As of June 30, 2016, the total carrying value of our investment securities portfolio was $\$ 6.1$ billion, a decrease of $\$ 141.7$ million or $2 \%$ compared to December 31, 2015. During the first six months of 2016, we continued to reduce our positions in mortgage-backed securities issued by Ginnie Mae. We re-invested these proceeds primarily into higher yielding loan products. In addition, we increased our holdings in Small Business Administration securities and mortgage-backed securities issued by Fannie Mae and Freddie Mac. Ginnie Mae mortgage-backed securities continue to be our largest concentration in our portfolio.
Total deposits were $\$ 13.6$ billion as of June 30, 2016, an increase of $\$ 392.7$ million or $3 \%$ from December 31, 2015 primarily due to higher commercial and consumer core deposits.
Total shareholders' equity was $\$ 1.2$ billion as of June 30, 2016, an increase of $\$ 41.0$ million or $4 \%$ from December 31, 2015. We continued to return capital to our shareholders in the form of share repurchases and dividends. During the first six months of 2016, we repurchased 567,435 shares of our common stock at a total cost of $\$ 37.0$ million under our share repurchase program and from shares purchased from employees and/or directors in connection with income tax withholdings related to the vesting of restricted stock, shares purchased for a deferred compensation plan, and stock swaps, less shares distributed from the deferred compensation plan. We also paid cash dividends of $\$ 40.1$ million during the first six months of 2016.

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Our financial highlights are presented in Table 1.
Financial Highlights

Table 1
Six Months Ended June 30, 20162015
Three Months Ended June 30, 20162015
(dollars in thou
For the Period:
Operating Results
Net Interest Income
Provision for Credit Losses
Total Noninterest Income
Total Noninterest Expense
Net Income
Basic Earnings Per Share
Diluted Earnings Per Share
Dividends Declared Per Share
Performance Ratios
Return on Average Assets
Return on Average Shareholders' Equity
Efficiency Ratio $^{1}$
Net Interest Margin $^{2}$
Dividend Payout Ratio ${ }^{3}$
Average Shareholders' Equity to Average Assets

| 1.14 | $\%$ | 1.10 | $\% 1.22$ | $\% 1.12$ |
| :--- | :--- | :--- | :--- | :--- |
| 15.56 | 15.33 | 16.71 | 15.75 |  |
| 57.35 | 58.16 | 56.08 | 58.23 |  |
| 2.85 | 2.81 | 2.86 | 2.81 |  |
| 46.15 | 47.37 | 42.08 | 46.63 |  |
| 7.31 | 7.16 | 7.29 | 7.14 |  |

Average Balances
Average Loans and Leases
Average Assets
Average Deposits
Average Shareholders' Equity
Market Price Per Share of Common Stock
Closing

High
Low
72.77
64.96
\$66.68
\$68.80
\$66.68
\$8,205,104 $\quad \$ 7,300,506 \quad \$ 8,072,600 \quad \$ 7,177,467$
$15,639,596 \quad 15,038,500 \quad 15,588,335 \quad 14,992,524$
$13,453,953 \quad 12,863,274 \quad 13,394,251 \quad 12,825,074$
$1,143,884 \quad 1,076,467 \quad 1,136,722 \quad 1,070,324$

As of Period End:
Balance Sheet Totals
Loans and Leases $\quad \$ 8,331,469 \quad \$ 7,878,985$
Total Assets $\quad 15,860,901 \quad 15,455,016$
Total Deposits
Other Debt
Total Shareholders' Equity
13,643,807 13,251,103
267,970 245,786
1,157,219 1,116,260

Asset Quality
Non-Performing Assets
\$16,280 \$28,801
Allowance for Loan and Lease Losses
Allowance to Loans and Leases Outstanding

103,932 102,880
1.25 \% 1.31 \%
Capital Ratios
Common Equity Tier 1 Capital Ratio ..... 13.66 \% 13.97 \%
Tier 1 Capital Ratio ..... 13.66 ..... 13.97
Total Capital Ratio ..... 14.91 ..... 15.22
Tier 1 Leverage Ratio ..... 7.29 ..... 7.26
Total Shareholders’ Equity to Total Assets ..... 7.30 ..... 7.22
Tangible Common Equity to Tangible Assets ${ }^{4}$ ..... 7.11 ..... 7.03
Tangible Common Equity to Risk-Weighted Assets ${ }^{4}$ ..... 13.49 ..... 13.62
Non-Financial Data
Full-Time Equivalent Employees ..... 2,136 ..... 2,164
Branches ..... 70 ..... 70
ATMs451456
${ }_{1}$ Efficiency ratio is defined as noninterest expense divided by total revenue (net interest income and total noninterest income).
${ }_{2}$ Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
${ }^{3}$ Dividend payout ratio is defined as dividends declared per share divided by basic earnings per share.
${ }_{4}$ Tangible common equity to tangible assets and tangible common equity to risk-weighted assets are Non-GAAP financial measures. See the "Use of Non-GAAP Financial Measures" section below.

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Use of Non-GAAP Financial Measures
The ratios "tangible common equity to tangible assets" and "tangible common equity to risk-weighted assets" are Non-GAAP financial measures. The Company believes these measurements are useful for investors, regulators, management and others to evaluate capital adequacy relative to other financial institutions. Although these Non-GAAP financial measures are frequently used by stakeholders in the evaluation of a financial institution, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP. Table 2 provides a reconciliation of these Non-GAAP financial measures with their most closely related GAAP measures.

GAAP to Non-GAAP Reconciliation
(dollars in thousands)
Total Shareholders' Equity
Less: Goodwill
Tangible Common Equity
Total Assets
Less: Goodwill
Tangible Assets
Risk-Weighted Assets, determined in accordance with prescribed regulatory requirements

| Total Shareholders' Equity to Total Assets | 7.30 | $\%$ | 7.22 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| Tangible Common Equity to Tangible Assets (Non-GAAP) | 7.11 | $\%$ | 7.03 | $\%$ |
| Tier 1 Capital Ratio |  |  | $\%$ | 13.97 |
| Tangible Common Equity to Risk-Weighted Assets (Non-GAAP) | 13.66 | $\%$ | 13.62 | $\%$ |

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Analysis of Statements of Income
Average balances, related income and expenses, and resulting yields and rates are presented in Table 3. An analysis of the change in net interest income, on a taxable-equivalent basis, is presented in Table 4.
Average Balances and Interest Rates - Taxable-Equivalent Basis
Three Months Ended Three Months Ended Six Months Ended Six Months Ended June 30, 2016 June 30, 2015
Average Income/Yield/
(dollars in millions) Balance ExpenseRate Earning Assets
Interest-Bearing

| Deposits in Other | \$4.0 | \$- | 0.17 | \% | \$3.5 | \$- | 0.17 | \% \$4.2 | \$- | 0.30 | \% \$3.2 | \$- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banks |  |  |  |  |  |  |  |  |  |  |  |  |
| Funds Sold | 526.8 | 0.6 | 0.46 |  | 473.5 | 0.3 | 0.22 | 587.3 | 1.4 | 0.46 | 478.9 | 0.5 |

Investment
Securities
Available-for-Sale

| Taxable | 1,619.7 | 6.9 | 1.72 | 1,558.6 | 6.5 | 1.68 | 1,604.1 | 14.1 | 1.76 | 1,559.7 | 13.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Taxable | 691.8 | 5.5 | 3.17 | 725.8 | 5.8 | 3.17 | 703.4 | 11.1 | 3.16 | 724.6 | 11.5 |
| Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |  |
| Taxable | 3,639.5 | 18.6 | 2.05 | 4,006.4 | 21.3 | 2.12 | 3,659.5 | 37.5 | 2.05 | 4,073.2 | 44.0 |
| Non-Taxable | 244.6 | 2.4 | 3.91 | 248.2 | 2.4 | 3.93 | 245.1 | 4.8 | 3.91 | 248.7 | 4.9 |
| Total Investment Securities | 6,195.6 | 33.4 | 2.16 | 6,539.0 | 36.0 | 2.20 | 6,212.1 | 67.5 | 2.17 | 6,606.2 | 73.4 |
| $\begin{array}{llllllll}\text { Loans Held for Sale 19.9 } & 0.2 & 3.64 & 11.1 & 0.1 & 3.66 & 16.0 & 0.3 \\ \text { Loans and Leases }{ }^{1} & & & & & & \\ \text { Lent }\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and Industrial | 1,176.0 | 9.8 | 3.36 | 1,156.3 | 9.1 | 3.16 | 1,151.7 | 20.6 | 3.59 | 1,143.5 | 18.0 |
| Commercial <br> Mortgage | 1,686.7 | 16.4 | 3.91 | 1,499.7 | 14.4 | 3.85 | 1,687.9 | 32.1 | 3.82 | 1,474.8 | 28.1 |
| Construction | 210.8 | 2.3 | 4.44 | 126.0 | 1.5 | 4.85 | 190.4 | 4.3 | 4.53 | 115.0 | 2.6 |
| Commercial Lease Financing | 196.4 | 1.2 | 2.36 | 225.1 | Financing 196.4 1.2 2.36 225.1 2.0 3.47 19.7 2.5 2.53 225.5  |  |  |  |  |  | 3.9 |
| Residential <br> Mortgage | 3,005.4 | 30.1 | 4.01 | 2,736.2 | 28.3 | 4.14 | 2,962.0 | 59.6 | 4.03 | 2,684.0 | 55.8 |
| Home Equity | 1,170.9 | 10.5 | 3.61 | 906.8 | 8.1 | 3.60 | 1,137.2 | 20.6 | 3.65 | 892.7 | 16.2 |
| Automobile | 405.9 | 5.2 | 5.18 | 344.4 | 4.5 | 5.20 | 397.2 | 10.2 | 5.19 | 338.0 | 8.8 |
| Other ${ }^{2}$ 353.0 6.9 7.78 306.0 5.7 7.51 348.5 13.4 |  |  |  |  |  |  |  |  |  |  |  |
| Total Loans and Leases | 8,205.1 | 82.4 | 4.03 | 7,300.5 | 73.6 | 4.04 | 8,072.6 | 163.3 | 4.06 | 7,177.5 | 144.6 |
| Other | 38.1 | 0.1 | 1.61 | 51.6 | 0.3 | 2.40 | 38.2 | 0.4 | 1.91 | 58.8 | 0.6 |
| Total Earning Assets ${ }^{3}$ | 14,989.5 | 116.7 | 3.12 | 14,379.2 | 110.3 | 3.07 | 14,930.4 | 232.9 | 3.13 | 14,331.7 | 219.2 |
| Cash and Due From Banks | 120.4 |  |  | 125.8 |  |  | 125.7 |  |  | 131.1 |  |
| Other Assets | 529.7 |  |  | 533.5 |  |  | 532.2 |  |  | 529.7 |  |
| Total Assets | \$15,639.6 |  |  | \$15,038.5 |  |  | \$ 15,588.3 |  |  | \$ 14,992.5 |  |

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Interest-Bearing
Liabilities
Interest-Bearing
Deposits


| Savings | $5,184.8$ | 1.1 | 0.09 | $5,023.5$ | 1.1 | 0.09 | $5,161.2$ | 2.3 | 0.09 | $4,982.5$ | 2.2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Time | $1,214.8$ | 1.7 | 0.57 | $1,256.6$ | 1.1 | 0.35 | $1,211.6$ | 3.2 | 0.53 | $1,317.1$ | 2.2 |

Total
$\begin{array}{llllllllllll}\text { Interest-Bearing } & 9,137.7 & 3.1 & 0.14 & 8,892.0 & 2.4 & 0.11 & 9,122.7 & 6.0 & 0.13 & 8,894.2 & 4.8\end{array}$
Deposits

| Short-Term | 7.3 | - | 0.15 | 8.5 | - | 0.14 | 7.5 | - | 0.15 | 8.4 | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Borrowings |  |  |  |  |  |  |  |  |  |  |  |

Securities Sold

| Under Agreements | 586.8 | 6.1 | 4.14 | 672.2 | 6.5 | 3.79 | 594.9 | 12.3 | 4.09 | 675.2 | 12.8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| to Repurchase | 226.8 | 1.0 | 0.18 | 173.9 | 0.6 | 1.43 | 229.5 | 2.0 | 1.77 | 173.9 | 1.2 |
| Other Debt |  |  |  |  |  |  |  |  |  |  |  |
| Total | Interest-Bearing | $9,958.6$ | 10.2 | 0.41 | $9,746.6$ | 9.5 | 0.39 | $9,954.6$ | 20.3 | 0.41 | $9,751.7$ |

Liabilities
Net Interest Income
Interest Rate Spread
Net Interest Margin
Noninterest-Bearing
Demand Deposits
Other Liabilities 220.8
Shareholders' Equity, 143.9
Total Liabilities and $\$ 15,639.6$
\$106.5
\$100.8
\$212.6
\$200.4

Non-performing loans and leases are included in the respective average loan and lease balances. Income, if any, on such loans and leases is recognized on a cash basis.
2 Comprised of other consumer revolving credit, installment, and consumer lease financing.
Interest income includes taxable-equivalent basis adjustments, based upon a federal statutory tax rate of 35\%, of
${ }^{3} \$ 3.0$ million for both the three months ended June 30, 2016 and 2015, and $\$ 6.0$ million and $\$ 5.9$ million for the six months ended June 30, 2016 and 2015, respectively.

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Analysis of Change in Net Interest Income - Taxable-Equivalent Table Basis

4
Six Months Ended
June 30, 2016
Compared to June 30, 2015
VolumeRate ${ }^{1}$ Total
(dollars in millions)
Change in Interest Income:
Funds Sold
$\begin{array}{lll}\$ 0.2 & \$ 0.7 & \$ 0.9\end{array}$
Investment Securities
Available-for-Sale
Taxable
Non-Taxable
Held-to-Maturity
Taxable
Non-Taxable
Total Investment Securities
Loans Held for Sale
$\begin{array}{lll}0.4 & 0.7 & 1.1\end{array}$
(0.3 ) (0.1 ) (0.4 )
(4.3 ) (2.2 ) (6.5 )
$(0.1)$ - (0.1 )
(4.3 ) (1.6 ) (5.9 )

Loans and Leases
Commercial and Industrial
$0.2-0.2$
$\begin{array}{lll}0.1 & 2.5 & 2.6\end{array}$
Commercial Mortgage
Construction
Commercial Lease Financing
Residential Mortgage
Home Equity
Automobile
Other ${ }^{2}$
Total Loans and Leases
Other
Total Change in Interest Income
4.1 (0.1 ) 4.0
1.8 (0.1 ) 1.7
(0.4 ) (1.0 ) (1.4 )
5.6 (1.8) 3.8
4.4 - 4.4
1.5 (0.1) 1.4
$\begin{array}{lll}1.7 & 0.5 & 2.2\end{array}$
18.8 (0.1 ) 18.7
$(0.2)-\quad(0.2)$
14.7 (1.0 ) 13.7

Change in Interest Expense:
Interest-Bearing Deposits

| Demand | - | 0.1 | 0.1 |
| :---: | :---: | :---: | :---: |
| Savings | 0.1 | - | 0.1 |
| Time | (0.2 | ) 1.2 | 1.0 |
| Total Interest-Bearing Deposits | (0.1 | ) 1.3 | 1.2 |
| Securities Sold Under Agreements to Repurchase | (1.5 | ) 1.0 | (0.5 |
| Other Debt | 0.4 | 0.4 | 0.8 |
| Total Change in Interest Expense | (1.2 |  | 1.5 |

Change in Net Interest Income
\$15.9 \$(3.7) \$12.2
${ }_{1}$ The change in interest income and expense not solely due to changes in volume or rate has been allocated on a pro-rata basis to the volume and rate columns.
2 Comprised of other consumer revolving credit, installment, and consumer lease financing.

Net Interest Income

Net interest income is affected by the size and mix of our balance sheet components as well as the spread between interest earned on assets and interest paid on liabilities. Net interest margin is defined as net interest income, on a taxable-equivalent basis, as a percentage of average earning assets.
Net interest income was $\$ 103.6$ million for the second quarter of 2016 , an increase of $\$ 5.8$ million or $6 \%$ compared to the same period in 2015. On a taxable-equivalent basis, net interest income was $\$ 106.5$ million for the second quarter of 2016, an increase of $\$ 5.7$ million or $6 \%$ compared to the same period in 2015 . Net interest income was $\$ 206.6$ million for the first six months of 2016, an increase of $\$ 12.0$ million or $6 \%$ compared to the same period in 2015. On a taxable-equivalent basis, net interest income was $\$ 212.6$ million for the first six months of 2016, an increase of $\$ 12.2$ million or $6 \%$ compared to the same period in 2015. This increase was primarily due to a higher level of earning assets including growth in both our commercial and consumer lending portfolios, and higher net interest margin. The higher level of earning assets was primarily due to higher deposit balances. We recorded $\$ 1.0$ million of interest income recoveries in the second quarter of 2016. In addition, we

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recorded an additional $\$ 1.3$ million of interest income in the first quarter of 2016 due to the full recovery of non-performing commercial and industrial loans related to one client in Guam. Net interest margin was $2.85 \%$ for the second quarter of 2016, an increase of four basis points compared to the same period in 2015. Net interest margin was $2.86 \%$ for the first six months of 2016, an increase of five basis points compared to the same period in 2015. The higher margins in 2016 were primarily due to our loans, which generally have higher yields than our investment securities, comprising a larger percentage of our earning assets compared to 2015. The higher margins were also due to the aforementioned interest income recoveries.
Yields on our earning assets increased by five basis points in the second quarter of 2016 and by six basis points for the first six months of 2016 compared to the same periods in 2015 primarily due to the aforementioned shift in the mix of our earning assets from investment securities to loans which generally have higher yields. Yields on our commercial and industrial portfolio increased by 20 basis points in the second quarter of 2016 and by 42 basis points for the first six months of 2016 compared to the same periods in 2015 primarily due to higher year-over-year rates on floating rate loans, a $\$ 0.2$ million interest income recovery in the second quarter of 2016, and the aforementioned interest income recovered on non-performing loans in the first quarter of 2016. Yields on our commercial mortgage portfolio increased by six basis points in the second quarter of 2016 and decreased by two basis points for the first six months of 2016 compared to the same periods in 2015. A $\$ 0.8$ million interest income recovery in the current quarter helped to offset lower yields. Partially offsetting the overall yield increase in our earning assets was lower yields in our residential mortgage portfolio and our investment securities portfolio, coupled with slightly higher funding costs. Yields on our residential mortgage portfolio decreased by 13 basis points in both the second quarter and the first six months of 2016 compared to the same periods in 2015 primarily due to continued payoff activity of higher-rate mortgage loans and the addition of lower-rate mortgage loans to our portfolio. Our investment securities portfolio yield decreased by four basis points in the second quarter of 2016 and by six basis points in the first six months of 2016 compared to the same periods in 2015 primarily due to reinvestment into lower yielding securities, a reflection of the continued low interest rate environment, partially offset by lower premium amortization. Funding costs rose slightly in 2016 compared to 2015 . Interest rates paid on our time deposits increased by 22 basis points in the second quarter of 2016 and by 19 basis points for the first six months of 2016 compared to the same periods in 2015 due to new public time deposits at higher rates. Interest rates paid on our securities sold under agreements to repurchase increased by 35 basis points in the second quarter of 2016 and by 32 basis points for the first six months of 2016 compared to the same periods in 2015 due to a decrease in repurchase agreements with local government entities which have relatively shorter terms at lower interest rates. The remaining balance in our repurchase agreements consists mainly of those with private entities which have relatively longer terms at higher interest rates. Average balances of our earning assets increased by $\$ 610.3$ million or $4 \%$ in the second quarter of 2016 and by $\$ 598.7$ million or $4 \%$ in the first six months of 2016 compared to the same periods in 2015 primarily due to an increase in the average balances of our loans and leases. Average balances of our loans and leases portfolio increased by $\$ 904.6$ million in the second quarter of 2016 and by $\$ 895.1$ million in the first six months of 2016 compared to the same periods in 2015 primarily due to higher average balances in our commercial mortgage, residential mortgage, and home equity portfolios. The average balance of our commercial mortgage portfolio increased by $\$ 187.0$ million in the second quarter of 2016 and by $\$ 213.1$ million in the first six months of 2016 compared to the same periods in 2015 primarily due to increased demand from new and existing customers as the real estate market in Hawaii continued to improve. The average balance of our residential mortgage portfolio increased by $\$ 269.2$ million in the second quarter of 2016 and by $\$ 278.0$ million in the first six months of 2016 compared to the same periods in 2015 primarily due to an increase in loan origination and refinance activity. The average balance of our home equity portfolio increased by $\$ 264.1$ million in the second quarter of 2016 and by $\$ 244.5$ million in the first six months of 2016 compared to the same periods in 2015 as a result of continued success in acquisition campaigns in 2016 to drive new production and upfront line draws. Partially offsetting the increase in the average balances of our loans and leases portfolio was a $\$ 343.4$ million decrease in the average balance of our total investment securities portfolio in the second quarter of 2016 and a $\$ 394.1$ million decrease in the first six months of 2016 compared to the same periods in 2015 primarily due to the shift in the mix of our earning assets from investment securities to loans.

Average balances of our interest-bearing liabilities increased by $\$ 212.0$ million or $2 \%$ in the second quarter of 2016 and by $\$ 202.9$ million or $2 \%$ in the first six months of 2016 compared to the same periods in 2015 primarily due to continued growth in our relationship checking and savings deposit products, partially offset by a decrease in our time deposits.
Provision for Credit Losses

The provision for credit losses (the "Provision") reflects our judgment of the expense or benefit necessary to achieve the appropriate amount of the Allowance. We maintain the Allowance at levels we believe adequate to cover our estimate of probable credit losses as of the end of the reporting period. The Allowance is determined through detailed quarterly analyses of the loan and lease portfolio. The Allowance is based on our loss experience and changes in the economic environment, as well as an ongoing assessment of credit quality. Additional factors that are considered in determining the amount of the Allowance

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are the level of net charge-offs, non-performing assets, risk rating migration, as well as changes in our portfolio size and composition. We recorded a provision of $\$ 1.0$ million in the second quarter of 2016 compared to no provision in the same period in 2015. Our decision to record a provision is reflective of our evaluation as to the adequacy of the Allowance. For the first six months of 2016, we recorded a negative provision of $\$ 1.0$ million compared to no provision for the same period in 2016. The negative provision was primarily due to the recovery during the first quarter of 2016 of loans previously charged-off relating to one commercial client in Guam. For further discussion on the Allowance, see the "Corporate Risk Profile - Reserve for Credit Losses" section in Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD\&A").

Noninterest Income
Noninterest income increased by $\$ 0.6$ million or $1 \%$ in the second quarter of 2016 and by $\$ 4.5$ million or $5 \%$ for the first six months of 2016 compared to the same periods in 2015.

Table 5 presents the components of noninterest income.
Noninterest Income
Table 5
Three Months Ended June 30 ,
$\left.\begin{array}{llllllll}\text { (dollars in thousands) } & 2016 & 2015 & \text { Change } & 2016 & 2015 & \text { Change } \\ \text { Trust and Asset Management } & \$ 12,707 & \$ 12,355 & \$ 352 & \$ 23,963 & \$ 24,535 & \$(572) \\ \text { Mortgage Banking } & 4,088 & 3,469 & 619 & 7,277 & 5,162 & 2,115 \\ \text { Service Charges on Deposit Accounts } & 8,150 & 8,203 & (53 & ) & 16,593 & 16,740 & (147\end{array}\right)$

Trust and asset management income is comprised of fees earned from the management and administration of trusts and other customer assets. These fees are largely based upon the market value of the assets we manage and the fee rate charged to customers. Total trust assets under administration were $\$ 8.8$ billion and $\$ 10.2$ billion as of June 30, 2016 and 2015, respectively. Trust and asset management income increased by $\$ 0.4$ million or $3 \%$ in the second quarter of 2016 compared to the same period in 2015 . This increase was primarily due to a $\$ 1.2$ million service fee resulting from the sale of real estate. This increase was partially offset by a decrease in employee benefit trust fees ( $\$ 0.3$ million), agency fees ( $\$ 0.2$ million), and testamentary trust fees ( $\$ 0.1$ million) primarily due to a decline in the number of customer accounts under administration. Trust and asset management income decreased by $\$ 0.6$ million or $2 \%$ for the first six months of 2016 compared to the same period in 2015 . This decrease was primarily due to a decrease in employee benefit trust fees ( $\$ 0.6$ million), agency fees ( $\$ 0.5$ million), and testamentary trust fees ( $\$ 0.3$ million) primarily due to a decline in the number of customer accounts under administration. This decrease was partially offset by the aforementioned $\$ 1.2$ million service fee resulting from the sale of real estate in the second quarter of 2016.

Mortgage banking income is highly influenced by mortgage interest rates, the housing market, and the amount of saleable loans we sell from current production and our portfolio. Mortgage banking income increased by $\$ 0.6$ million or $18 \%$ in the second quarter of 2016 and by $\$ 2.1$ million or $41 \%$ for the first six months of 2016 compared to the same periods in 2015. This increase was primarily due to higher loan production and our decision to increase our sales of conforming saleable loans from our mortgage portfolio and from current production which generated increased gains on sales of residential mortgage loans. The increase in mortgage banking income was partially offset by a $\$ 2.6$
million valuation impairment to our mortgage servicing rights, recorded in the second quarter of 2016, primarily due to the recent decline in interest rates.

Fees, exchange, and other service charges are primarily comprised of debit and credit card income, fees from ATMs, merchant service activity, and other loan fees and service charges. Fees, exchange, and other service charges increased by $\$ 0.6$ million or $5 \%$ in the second quarter of 2016 compared to the same period in 2015 . This increase was primarily due to a $\$ 0.4$ million increase in debit card income due largely to increased transaction volume. In addition, other loan fees increased by $\$ 0.2$ million. Fees, exchange, and other service charges increased by $\$ 1.2$ million or $4 \%$ for the first six months of 2016 compared to the same period in 2015. This increase was primarily due to a $\$ 0.6$ million increase in debit card income and a $\$ 0.5$ million increase in other loan fees.

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Net losses on sales of investment securities totaled $\$ 0.3$ million in the second quarter of 2016 compared to a net gain of $\$ 0.1$ million during the same period in 2015 . The net loss in the current quarter was due to quarterly fees paid to the counterparties of our prior Visa Class B share sale transactions. Net gains on sales of investment securities totaled $\$ 10.9$ million for the first six months of 2016 compared to $\$ 10.3$ million during the same period in 2015. The net gain in 2016 was due to an $\$ 11.2$ million gain on the sale of 100,000 Visa Class B shares during the first quarter of 2016. The net gain in 2015 was primarily due to a $\$ 10.1$ million gain on the sale of 95,000 Visa Class B shares during the first quarter of 2015. We received these Class B shares in 2008 as part of Visa's initial public offering. These shares are transferable only under limited circumstances until they can be converted into the publicly traded Class A shares. This conversion will not occur until the settlement of certain litigation which is indemnified by Visa members such as the Company. Visa funded an escrow account from its initial public offering to settle these litigation claims. Should this escrow account be insufficient to cover these litigation claims, Visa is entitled to fund additional amounts to the escrow account by reducing each member bank's Class B conversion ratio to unrestricted Class A shares. Concurrent with the sale of these Visa Class B shares, we entered into an agreement with the buyer that requires payment to the buyer in the event Visa further reduces the conversion ratio. Based on the existing transfer restriction and the uncertainty of the covered litigation, the remaining 188,714 Visa Class B shares ( 311,057 Class A equivalent shares) that we own are carried at a zero cost basis.

Bank-owned life insurance decreased by $\$ 0.5$ million or $26 \%$ in the second quarter of 2016 and by $\$ 0.7$ million or $19 \%$ for the first six months of 2016 compared to the same periods in 2015 primarily due to a $\$ 0.6$ million death benefit received in the second quarter of 2015.

Other noninterest income decreased by $\$ 0.1$ million or $3 \%$ in the second quarter of 2016 compared to the same period in 2015 . This decrease was primarily due to a $\$ 0.5$ million referral fee received in the second quarter of 2015 related to the transition of various services provided to some institutional 401 k plans, partially offset by a $\$ 0.4$ million increase in fees related to our customer interest rate swap derivative program. Other noninterest income increased by $\$ 2.1$ million or $28 \%$ for the first six months of 2016 compared to the same period in 2015 . This increase was primarily due to a $\$ 1.8$ million increase in net gain on sale of previously leased equipment, and a $\$ 0.5$ million increase in fees related to our customer interest rate swap derivative program. We also recorded an additional $\$ 0.3$ million of fee revenue from our investment advisory services product. These increases were partially offset by the aforementioned $\$ 0.5$ million referral fee received in the second quarter of 2015 related to the transition of various services provided to some institutional 401k plans.

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Noninterest Expense
Noninterest expense increased by $\$ 2.5$ million or $3 \%$ in the second quarter of 2016 and by $\$ 3.0$ million or $2 \%$ for the first six months of 2016 compared to the same periods in 2015.

Table 6 presents the components of noninterest expense.

| Noninterest Expense |  |  |  |  |  | $\begin{aligned} & \text { Table } \\ & 6 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30 , |  |  | Six Months Ended June 30, |  |  |
| (dollars in thousands) | 2016 | 2015 | Change | 2016 | 2015 | Change |
| Salaries | \$28,797 | \$28,214 | \$583 | \$57,938 | \$56,128 | \$ 1,810 |
| Incentive Compensation | 5,917 | 4,959 | 958 | 11,882 | 9,473 | 2,409 |
| Share-Based Compensation | 2,746 | 2,751 | (5 ) | ) 5,056 | 5,096 | (40 |
| Commission Expense | 2,151 | 1,927 | 224 | 3,508 | 3,519 | (11 |
| Retirement and Other Benefits | 4,092 | 4,117 | (25 | ) 9,046 | 8,848 | 198 |
| Payroll Taxes | 2,288 | 2,278 | 10 | 5,865 | 5,863 | 2 |
| Medical, Dental, and Life Insurance | 3,872 | 2,449 | 1,423 | 6,764 | 5,633 | 1,131 |
| Separation Expense | 426 | 915 | (489 ) | ) 744 | 2,830 | (2,086 ) |
| Total Salaries and Benefits | 50,289 | 47,610 | 2,679 | 100,803 | 97,390 | 3,413 |
| Net Occupancy | 7,158 | 8,605 | $(1,447)$ | ) 14,161 | 17,938 | (3,777) |
| Net Equipment | 5,065 | 4,826 | 239 | 10,474 | 10,114 | 360 |
| Data Processing | 3,972 | 3,673 | 299 | 7,923 | 7,446 | 477 |
| Professional Fees | 2,047 | 2,265 | (218 ) | ) 4,686 | 4,599 | 87 |
| FDIC Insurance | 2,144 | 2,068 | 76 | 4,496 | 4,208 | 288 |
| Other Expense: |  |  |  |  |  |  |
| Delivery and Postage Services | 2,431 | 2,260 | 171 | 4,884 | 4,544 | 340 |
| Mileage Program Travel | 1,239 | 1,158 | 81 | 2,330 | 2,481 | (151 |
| Merchant Transaction and Card Processing Fees | 1,113 | 1,226 | (113 ) | ) 2,257 | 2,370 | (113 |
| Advertising | 1,563 | 1,191 | 372 | 2,877 | 2,275 | 602 |
| Amortization of Solar Energy Partnership Investments | 632 | 385 | 247 | 1,264 | 769 | 495 |
| Other | 8,418 | 8,307 | 111 | 17,302 | 16,355 | 947 |
| Total Other Expense | 15,396 | 14,527 | 869 | 30,914 | 28,794 | 2,120 |
| Total Noninterest Expense | \$86,071 | \$83,574 | \$2,497 | \$ 173,457 | \$170,489 | \$2,968 |

Salaries and benefits expense increased by $\$ 2.7$ million or $6 \%$ in the second quarter of 2016 compared to the same period in 2015. This increase was primarily due to a $\$ 1.4$ million increase in medical, dental, and life insurance primarily due to higher medical claims in our self-insured plan. In addition, incentive compensation increased by $\$ 1.0$ million, and salaries expense increased by $\$ 0.6$ million primarily due to merit increases. This increase was partially offset by a $\$ 0.5$ million decrease in separation expense. Salaries and benefits expense increased by $\$ 3.4$ million or $4 \%$ for the first six months of 2016 compared to the same period in 2015 primarily due to a $\$ 2.4$ million increase in incentive compensation. Salaries expense increased by $\$ 1.8$ million primarily due to merit increases and one additional paid working day in the first quarter of 2016. In addition, medical, dental, and life insurance increased by $\$ 1.1$ million due to higher medical claims in our self-insured plan. These increases were partially offset by a $\$ 2.1$ million decrease in separation expense.

Net occupancy expense decreased by $\$ 1.4$ million or $17 \%$ in the second quarter of 2016 compared to the same period in 2015 primarily due to a $\$ 1.3$ million gain on the sale of real estate property in Maui. In addition, utilities expense decreased by $\$ 0.3$ million primarily due to lower electricity rates. Net occupancy expense decreased by $\$ 3.8$ million
or $21 \%$ for the first six months of 2016 compared to the same period in 2015. This decrease was primarily due to the aforementioned $\$ 1.3$ million gain on the sale of real estate property in Maui during the current quarter, coupled with a $\$ 1.5$ million gain on the sale of real estate property in Guam in the first quarter of 2016. In addition, utilities expense decreased by $\$ 0.6$ million primarily due to lower electricity rates.

Data processing expense increased by $\$ 0.3$ million or $8 \%$ in the second quarter of 2016 and by $\$ 0.5$ million or $6 \%$ for the first six months of 2016 compared to the same periods in 2015. These increases were primarily due to higher customer transaction volume.

Other noninterest expense increased by $\$ 0.9$ million or $6 \%$ in the second quarter of 2016 compared to the same period in 2015. This increase was primarily due to an increase in advertising ( $\$ 0.4$ million) and temporary employment services ( $\$ 0.3$ million). We also increased our investment in solar energy tax credit partnerships, which caused the related amortization expense to

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increase by $\$ 0.2$ million. However, the federal and state tax benefits related to these partnership investments resulted in a net benefit to overall net income. The tax benefits are recorded as a reduction to income tax expense. Other noninterest expense increased by $\$ 2.1$ million or $7 \%$ for the first six months of 2016 compared to the same period in 2015. This increase was due in part to increases in advertising ( $\$ 0.6$ million) and temporary employment services ( $\$ 0.6$ million). In addition, during the first quarter of 2016, we increased our reserve for unfunded commitments by $\$ 0.5$ million, a reflection of the growth in our commercial lending commitments. We also increased our investment in solar energy tax credit partnerships, which caused the related amortization expense to increase by $\$ 0.5$ million.

Provision for Income Taxes
Table 7 presents our provision for income taxes and effective tax rates.
Provision for Income Taxes and Effective Tax Rates
Table 7

| Three Months Ended | Six Months Ended <br> June 30, |  | June 30, |
| :--- | :--- | :--- | :--- | :--- |
| 2016 | 2015 | 2016 | 2015 |
| $\$ 18,753$ $\$ 18,979$ $\$ 42,388$ $\$ 38,699$   <br> 29.77 $\%$ 31.56 $\%$ 30.98 $\%$ |  |  |  |

The effective tax rate for the second quarter of 2016 was $29.77 \%$, down from $31.56 \%$ for the same period in 2015. The lower effective tax rate in the second quarter of 2016 was primarily due to a $\$ 1.3$ million credit to the provision for income taxes resulting from the release of state tax reserves due to the lapse in the statute of limitations related to prior tax years.

The effective tax rate for the first six months of 2016 was $30.98 \%$, down from $31.64 \%$ for the same period in 2015. The lower effective tax rate for the first six months of 2016 compared to 2015 was due to the aforementioned release of state tax reserves, partially offset by higher pretax income compared to a fixed amount of tax credits.

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Analysis of Statements of Condition
Investment Securities
The carrying value of our investment securities portfolio was $\$ 6.1$ billion as of June 30, 2016, a decrease of $\$ 141.7$ million or $2 \%$ compared to December 31, 2015. As of June 30, 2016, our investment securities portfolio was comprised of securities with an average base duration of approximately 2.6 years.

We continually evaluate our investment securities portfolio in response to established asset/liability management objectives, changing market conditions that could affect profitability, and the level of interest rate risk to which we are exposed. These evaluations may cause us to change the level of funds we deploy into investment securities, change the composition of our investment securities portfolio, and change the proportion of investments made into the available-for-sale and held-to-maturity investment categories.

During the first six months of 2016, we continued to reduce our positions in mortgage-backed securities issued by Ginnie Mae. We re-invested these proceeds primarily into higher-yielding loan products. In addition, we increased our holdings in Small Business Administration securities and mortgage-backed securities issued by Fannie Mae and Freddie Mac. Ginnie Mae mortgage-backed securities continue to be our largest concentration in our portfolio. As of June 30, 2016, our portfolio of Ginnie Mae mortgage-backed securities was primarily comprised of securities issued in 2008 or later. As of June 30, 2016, these mortgage-backed securities were all AAA-rated, with a low probability of a change in their credit ratings in the near future. As of June 30, 2016, our available-for-sale investment securities portfolio was comprised of securities with an average base duration of approximately 2.1 years.

Gross unrealized gains in our investment securities portfolio were $\$ 146.0$ million as of June 30, 2016 and $\$ 84.9$ million as of December 31, 2015. Gross unrealized losses on our temporarily impaired investment securities were $\$ 11.0$ million as of June 30,2016 and $\$ 40.5$ million as of December 31, 2015. The gross unrealized loss positions were primarily related to mortgage-backed securities issued by Ginnie Mae and corporate debt securities. See Note 2 to the Consolidated Financial Statements for more information.

As of June 30, 2016, included in our investment securities portfolio were debt securities issued by political subdivisions within the State of Hawaii of $\$ 554.2$ million, representing $57 \%$ of the total fair value of the Company's municipal debt securities. Of the entire Hawaii municipal bond portfolio, $94 \%$ were credit-rated Aa 2 or better by Moody's while the remaining Hawaii municipal bonds were credit-rated A2 or better by at least one nationally recognized statistical rating organization. Approximately $76 \%$ of our Hawaii municipal bond holdings were general obligation issuances. As of June 30, 2016, there were no other holdings of municipal debt securities that were issued by a single state or political subdivision which comprised more than $10 \%$ of the total fair value of our municipal debt securities.

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Loans and Leases
Table 8 presents the composition of our loan and lease portfolio by major categories.
Loan and Lease Portfolio Balances Table 8
(dollars in thousands)
June 30, December 31,

Commercial
Commercial and Industrial \$1,174,879 \$ 1,115,168
Commercial Mortgage $\quad 1,712,271 \quad 1,677,147$
Construction $\quad 226,062 \quad 156,660$
Lease Financing $\quad 192,630 \quad 204,877$
Total Commercial 3,305,842 3,153,852
Consumer
Residential Mortgage $\quad 3,032,981 \quad 2,925,605$
Home Equity $\quad 1,213,154 \quad 1,069,400$
Automobile $\quad 417,017 \quad 381,735$
Other ${ }^{1} \quad 362,475 \quad 348,393$
Total Consumer $\quad 5,025,627 \quad 4,725,133$
Total Loans and Leases $\quad \$ 8,331,469 \$ 7,878,985$
${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
Total loans and leases as of June 30, 2016 increased by $\$ 452.5$ million or 6\% from December 31, 2015 due to growth in both our commercial and consumer lending portfolios.

Commercial loans and leases as of June 30, 2016 increased by $\$ 152.0$ million or 5\% from December 31, 2015. Commercial and industrial loans increased by $\$ 59.7$ million or $5 \%$ from December 31, 2015 due to an increase in corporate demand for funding. Commercial mortgage loans increased by $\$ 35.1$ million or $2 \%$ from December 31, 2015 primarily due to increased demand from new and existing customers as the real estate economy in Hawaii continued to improve. Construction loans increased by $\$ 69.4$ million or $44 \%$ from December 31, 2015 primarily due to increased activity in construction projects such as condominiums and low-income housing. Lease financing decreased by $\$ 12.2$ million or $6 \%$ from December 31, 2015 primarily due to a lessee's decision to exercise its early buy-out option on a barge.

Consumer loans and leases as of June 30, 2016 increased by $\$ 300.5$ million or $6 \%$ from December 31, 2015. Residential mortgage loans increased by $\$ 107.4$ million or $4 \%$ from December 31, 2015 primarily due to an increase in loan origination and refinance activity. Home equity lines and loans increased by $\$ 143.8$ million or $13 \%$ from December 31, 2015 as a result of continued success in acquisition campaigns in 2016 to drive new production and upfront line draws. In addition, we experienced steady line utilization during the first six months of 2016. Automobile loans increased by $\$ 35.3$ million or $9 \%$ from December 31, 2015 primarily driven by market share gains as well as continued strong consumer demand. Other consumer loans increased by $\$ 14.1$ million or $4 \%$ from December 31, 2015 primarily due to growth in our automobile leasing balances and installment loans.

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Table 9 presents the composition of our loan and lease portfolio by geographic area and by major categories.
Geographic Distribution of Loan and Lease Portfolio Table 9

| (dollars in thousands) | Hawaii | U.S. <br> Mainland ${ }^{1}$ | Guam | Other <br> Pacific Islands | Foreign ${ }^{2}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2016 |  |  |  |  |  |  |
| Commercial |  |  |  |  |  |  |
| Commercial and Industrial | \$ 1,072,565 | \$ 47,534 | \$53,930 | \$ 635 | \$ 215 | \$ 1,174,879 |
| Commercial Mortgage | 1,579,754 | 37,563 | 94,954 | - | - | 1,712,271 |
| Construction | 225,700 | - | 362 | - | - | 226,062 |
| Lease Financing | 42,214 | 144,925 | 1,565 | - | 3,926 | 192,630 |
| Total Commercial | 2,920,233 | 230,022 | 150,811 | 635 | 4,141 | 3,305,842 |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage | 2,930,668 | - | 99,945 | 2,368 | - | 3,032,981 |
| Home Equity | 1,177,147 | 2,199 | 31,970 | 1,446 | 392 | 1,213,154 |
| Automobile | 327,690 | 35 | 85,031 | 4,261 | - | 417,017 |
| Other ${ }^{3}$ | 280,482 | - | 42,701 | 39,292 | - | 362,475 |
| Total Consumer | 4,715,987 | 2,234 | 259,647 | 47,367 | 392 | 5,025,627 |
| Total Loans and Leases | \$7,636,220 | \$ 232,256 | \$410,458 | \$ 48,002 | \$ 4,533 | \$8,331,469 |

December 31, 2015
Commercial

| Commercial and Industrial | $\$ 1,007,987$ | $\$ 43,794$ | $\$ 62,555$ | $\$ 612$ | $\$ 220$ | $\$ 1,115,168$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial Mortgage | $1,539,462$ | 36,038 | 101,647 | - | - | $1,677,147$ |
| Construction | 156,660 | - | - | - | - | 156,660 |
| Lease Financing | 44,758 | 154,236 | 1,816 | - | 4,067 | 204,877 |
| Total Commercial | $2,748,867$ | 234,068 | 166,018 | 612 | 4,287 | $3,153,852$ |
| Consumer |  |  |  |  |  |  |
| Residential Mortgage | $2,821,299$ | - | 101,672 | 2,634 | - | $2,925,605$ |
| Home Equity | $1,033,920$ | 2,562 | 31,383 | 1,535 | - | $1,069,400$ |
| Automobile | 299,627 | 63 | 77,187 | 4,858 | - | 381,735 |
| Other ${ }^{3}$ | 265,694 | - | 40,936 | 41,761 | 2 | 348,393 |
| Total Consumer | $4,420,540$ | 2,625 | 251,178 | 50,788 | 2 | $4,725,133$ |
| Total Loans and Leases | $\$ 7,169,407$ | $\$ 236,693$ | $\$ 417,196$ | $\$ 51,400$ | $\$ 4,289$ | $\$ 7,878,985$ |

For secured loans and leases, classification as U.S. Mainland is made based on where the collateral is located. For
${ }^{1}$ unsecured loans and leases, classification as U.S. Mainland is made based on the location where the majority of the borrower's business operations are conducted.
${ }_{2}$ Loans and leases classified as Foreign represent those which are recorded in the Company's international business units.
${ }^{3}$ Comprised of other revolving credit, installment, and lease financing.
Our commercial and consumer lending activities are concentrated primarily in Hawaii and the Pacific Islands. Our commercial loan and lease portfolio to borrowers based on the U.S. Mainland includes leveraged lease financing and participation in Shared National Credits. Our consumer loan and lease portfolio includes limited lending activities on the U.S. Mainland.

Our Hawaii loan and lease portfolio increased by $\$ 466.8$ million or $7 \%$ from December 31, 2015, reflective of a healthy Hawaii economy.

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Other Assets

Table 10 presents the major components of other assets.

Other Assets
(dollars in thousands)
Federal Home Loan Bank and Federal Reserve Bank Stock
Derivative Financial Instruments
Low-Income Housing and Other Equity Investments
Deferred Compensation Plan Assets
Prepaid Expenses
Accounts Receivable
Other
Total Other Assets

Table 10
June 30, December 31, 20162015
\$39,958 \$ 38,836
20,956 13,967
72,991 79,033
20,760 20,262
9,375 8,262
11,364 12,539
21,557 26,493
\$ 196,961 \$ 199,392

Other assets decreased by $\$ 2.4$ million or $1 \%$ from December 31, 2015. This decrease was primarily due to $\$ 6.0$ million of amortization of low-income housing and solar energy partnership investments. Also contributing to the decrease was the sale of six aircraft ( $\$ 4.7$ million carrying value as of December 31,2015 ) that were previously on lease agreements. This decrease was offset by a $\$ 7.0$ million increase in derivative financial instruments, primarily the fair value of our interest rate swap agreements, which due to our risk mitigating strategies in structuring these agreements are offset with similar decreases recorded in other liabilities. The fair values of these derivative financial instruments are impacted by interest rate movements.

Deposits

Table 11 presents the composition of our deposits by major customer categories.

Deposits
$\begin{array}{lll}\text { (dollars in thousands) } & \begin{array}{l}\text { June 30, } \\ 2016\end{array} & \begin{array}{l}\text { December 31, } \\ 2015\end{array} \\ \text { Consumer } & \$ 6,618,164 & \$ 6,445,510 \\ \text { Commercial } & 5,697,490 & 5,502,739 \\ \text { Public and Other } & 1,328,153 & 1,302,854 \\ \text { Total Deposits } & \$ 13,643,807 & \$ 13,251,103\end{array}$

Total deposits were $\$ 13.6$ billion as of June 30, 2016, an increase of $\$ 392.7$ million or $3 \%$ from December 31, 2015. This increase was primarily due to a $\$ 194.8$ million increase in commercial deposits, mainly reflecting core deposit growth. In addition, consumer deposits increased by $\$ 172.7$ million primarily due to continued growth in our relationship savings deposit products, and public and other deposits increased by $\$ 25.3$ million primarily due to an increase in interest-bearing deposits.

Table 12 presents the composition of our savings deposits.
Savings Deposits
(dollars in thousands)
June 30, December 31,
20162015
Money Market $\quad \$ 1,829,663$ \$ 1,794,742
Regular Savings 3,336,145 3,230,449
Total Savings Deposits \$5,165,808 \$5,025,191

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Securities Sold Under Agreements to Repurchase
Table 13 presents the composition of our securities sold under agreements to repurchase.

Securities Sold Under Agreements to Repurchase
(dollars in thousands)
Private Institutions
Government Entities
Total Securities Sold Under Agreements to Repurchase \$586,785 \$ 628,857

Securities sold under agreements to repurchase as of June 30, 2016 decreased by $\$ 42.1$ million or $7 \%$ from December 31, 2015. This decrease was due to two government entity repurchase agreements maturing during the first quarter of 2016. As of June 30, 2016, the weighted-average maturity was 84 days for our repurchase agreements with government entities and 3.1 years for our repurchase agreements with private institutions. Some of our repurchase agreements with private institutions may be terminated at earlier specified dates by the private institution or in some cases by either the private institution or the Company. If all such agreements were to terminate at the earliest possible date, the weighted average maturity for our repurchase agreements with private institutions would decrease to 1.8 years. As of June 30, 2016, the weighted-average interest rate for outstanding agreements with government entities and private institutions was $0.16 \%$ and $4.22 \%$, respectively, with all rates being fixed. Each of our repurchase agreements is accounted for as a collateralized financing arrangement (i.e., a secured borrowing) and not as a sale and subsequent repurchase of securities.

Other Debt
Table 14 presents the composition of our other debt.

Other Debt
(dollars in thousands)
Federal Home Loan Bank Advances \$250,000 \$ 225,000
Non-Recourse Debt 7,153 9,938
Capital Lease Obligations Total

Table 14
June 30, December 31, 20162015

10,817 10,848
\$267,970 \$ 245,786

Other debt was $\$ 268.0$ million as of June 30, 2016, an increase of $\$ 22.2$ million or $9 \%$ from December 31, 2015. This increase was primarily due to three additional FHLB advances totaling $\$ 75.0$ million taken during the first six months of 2016, partially offset by a $\$ 50.0$ million FHLB advance which matured during the first quarter of 2016 . As of June 30, 2016, our ten FHLB advances totaled $\$ 250.0$ million with a weighted-average interest rate of $1.28 \%$ and maturity dates ranging from 2018 to 2020. These advances were primarily for asset/liability management purposes. As of June 30, 2016, our remaining unused line of credit with the FHLB was $\$ 1.3$ billion.

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Analysis of Business Segments
Our business segments are defined as Retail Banking, Commercial Banking, Investment Services, and Treasury and Other.

Table 15 summarizes net income from our business segments. Additional information about segment performance is presented in Note 9 to the Consolidated Financial Statements.
Business Segment Net Income
Table 15

| Three M | nths | Six Mo |  |
| :---: | :---: | :---: | :---: |
| Ended |  | Ended |  |
| June 30, |  | June 30, |  |
| 2016 | 2015 | 2016 | 2015 |
| \$18,646 | \$13,255 | \$33,660 | \$23,123 |
| 17,477 | 16,366 | 40,127 | 31,004 |
| 4,541 | 3,434 | 7,726 | 6,237 |
| 40,664 | 33,055 | 81,513 | 60,364 |
| 3,581 | 8,099 | 12,942 | 23,232 |
| \$44,245 | 41,1 | 94,4 | \$83,5 |

## Retail Banking

Net income increased by $\$ 5.4$ million or $41 \%$ in the second quarter of 2016 and by $\$ 10.5$ million or $46 \%$ in the first six months of 2016 compared to the same periods in 2015 primarily due to increases in net interest income and noninterest income. This was partially offset by increases in the Provision and noninterest expense. The increase in net interest income was primarily due to higher average balances in both the lending and deposit portfolios as well as higher earnings credits on the segment's deposit portfolio. The increase in noninterest income was primarily due to higher mortgage banking income as well as growth in our debit and credit card businesses. The increase in mortgage banking income was primarily due to higher loan production and our decision to sell more conforming saleable loans from our mortgage portfolio and from current production which generated increased gains on sales of residential mortgage loans. This increase was partially offset by a $\$ 2.6$ million valuation impairment to our mortgage servicing rights, recorded in the second quarter of 2016, primarily due to the recent decline in interest rates. The increase in the Provision was primarily due to higher net charge-offs in our installment loan and credit card portfolios, partly offset by higher net recoveries of residential mortgage loans previously charged-off. The increase in noninterest expense was primarily due to higher salaries and benefits expense and higher allocated expenses for general administration, marketing, data processing and information technology. This increase was partially offset by a $\$ 1.3$ million gain on the sale of real estate property in Maui in the second quarter of 2016.

## Commercial Banking

Net income increased by $\$ 1.1$ million or $7 \%$ in the second quarter of 2016 compared to the same period in 2015 primarily due to increases in net interest income and noninterest income, partially offset by an increase in noninterest expense. The increase in net interest income was primarily due to $\$ 1.0$ million of interest income recoveries, higher volume in both the lending and deposit portfolios, and higher earnings credits on the segment's deposit portfolio. The increase in noninterest income was primarily due to higher fees related to our customer interest rate swap derivative program. The increase in noninterest expense was primarily due to higher salaries, operating, and allocated expenses.

Net income increased by $\$ 9.1$ million or $29 \%$ for the first six months of 2016 compared to the same period in 2015 primarily due to increases in net interest income and noninterest income, and to a decrease in the Provision. This was partially offset by an increase in noninterest expense. The increase in net interest income was primarily due to the
aforementioned $\$ 1.0$ million of interest income recovered in the second quarter of 2016 and $\$ 1.3$ million of interest income recovered in the first quarter of 2016 due to the full recovery of non-performing commercial and industrial loans related to one commercial client in Guam, higher volume in both the lending and deposit portfolios, and partially due to higher earnings credits on the segment's deposit portfolio. The increase in noninterest income was primarily due to higher net gain on sale of previously leased equipment and to higher fees related to our customer interest rate swap derivative program. The decrease in the Provision was due to the aforementioned full recovery of previously charged-off loans. The increase in noninterest expense was primarily due to higher salaries and operating expenses.

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Investment Services
Net income increased by $\$ 1.1$ million or $32 \%$ in the second quarter of 2016 compared to the same period in 2015 primarily due to increases in net interest income and noninterest income, partially offset by an increase in noninterest expense. The increase in net interest income was due to higher volume resulting from the transfer of loans and deposits from the Retail Banking segment and higher earnings credit on the segment's deposit portfolio. The increase in noninterest income was primarily due to a $\$ 1.2$ million service fee resulting from the sale of trust real estate and higher insurance income. The increase in noninterest expense was primarily due to higher allocated expenses.

Net income increased by $\$ 1.5$ million or $24 \%$ for the first six months of 2016 compared to the same period in 2015 primarily due to increases in net interest income, partially offset by a decrease in noninterest income and an increase in noninterest expense. The increase in net interest income was due to higher volume resulting from the transfer of loans and deposits from the Retail Banking segment and higher earnings credit on the segment's deposit portfolio. The decrease in noninterest income was primarily due to lower trust and asset management market values and lower fees related to the transition of various services provided to some institutional 401k plans, partially offset by the aforementioned service fee income. The increase in noninterest expense was primarily due to higher allocated expenses.

## Treasury and Other

Net income decreased by $\$ 4.5$ million or $56 \%$ in the second quarter of 2016 compared to the same period in 2015 primarily due to decreases in net interest income and noninterest income, partially offset by a lower provision for income taxes. The decrease in net interest income was primarily due to higher deposit funding costs and lower interest income from the investment securities portfolio resulting from a reduction in volume and lower associated yields, partially offset by an increase in funding income related to lending activities. Noninterest income decreased due to higher losses on sales of investment securities and lower bank-owned life insurance income. The higher losses on sales of investment securities resulted from higher quarterly fees paid to the counterparties of our prior Visa Class B share sale transactions. The decrease in bank-owned life insurance income was primarily due to death benefits received in 2015. The provision for income taxes in this business segment represents the residual amount to arrive at the total tax expense for the Company. The overall effective tax rate decreased to $29.77 \%$ in the second quarter of 2016 compared to $31.56 \%$ in the same period in 2015.

Net income decreased by $\$ 10.3$ million or $44 \%$ for the first six months of 2016 compared to the same period in 2015 primarily due to a decrease in net interest income and an increase in the Provision, partially offset by decreases in noninterest expenses and provision for income taxes. The decrease in net interest income was primarily due to higher deposit funding costs and lower interest income from the investment securities portfolio resulting from a reduction in volume and lower associated yields partially offset by an increase in funding income related to lending activities. The Provision in this business segment represents the residual provision for credit losses to arrive at the total Provision for the Company. The negative provision recorded in 2016 was primarily due to the aforementioned full recovery of previously charged-off loans relating to one commercial client. The decrease in noninterest expense was primarily due to a decrease in separation expense. The provision for income taxes in this business segment represents the residual amount to arrive at the total tax expense for the Company. The overall effective tax rate decreased to $30.98 \%$ in the first six months of 2016 compared to $31.64 \%$ in the same period in 2015.

Other organizational units (Technology, Operations, Marketing, Human Resources, Finance, Credit and Risk Management, and Corporate and Regulatory Administration) included in Treasury and Other provide a wide range of support to the Company's other income earning segments. Expenses incurred by these support units are charged to the business segments through an internal cost allocation process.

## Corporate Risk Profile

## Credit Risk

As of June 30, 2016, our overall credit risk profile reflects a healthy Hawaii economy as our levels of non-performing assets and credit losses remain well controlled. The underlying risk profile of our lending portfolio continued to remain strong during the first six months of 2016.

We actively manage exposures with deteriorating asset quality to reduce levels of potential loss exposure and closely monitor our reserves and capital to address both anticipated and unforeseen issues. Risk management activities include detailed analysis of portfolio segments and stress tests of certain segments to ensure that reserve and capital levels are appropriate. We perform frequent loan and lease-level risk monitoring and risk rating reviews, which provide opportunities for early interventions to allow for credit exits or restructuring, loan and lease sales, and voluntary workouts and liquidations.

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Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More
Table 16 presents information on non-performing assets ("NPAs") and accruing loans and leases past due 90 days or more.
Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More (dollars in thousands)

| June 30, | December 31, |
| :--- | :--- |
| 2016 | 2015 |

Non-Performing Assets
Non-Accrual Loans and Leases
Commercial
Commercial and Industrial $\quad \$ 269 \quad \$ 5,829$
$\begin{array}{lll}\text { Commercial Mortgage } & \text { 1,194 } & \text { 3,469 }\end{array}$
$\begin{array}{ll}\text { Total Commercial } \quad 1,463 & 9,298\end{array}$
Consumer
$\begin{array}{lll}\text { Residential Mortgage } & 9,979 & 14,598\end{array}$
Home Equity $\quad 3,110 \quad 4,081$
$\begin{array}{ll}\text { Total Consumer } & 13,089 \\ \mathbf{1 8}, 679\end{array}$
$\begin{array}{ll}\text { Total Non-Accrual Loans and Leases } & \text { 14,552 27,977 }\end{array}$
$\begin{array}{lll}\text { Foreclosed Real Estate } & 1,728 & 824\end{array}$
Total Non-Performing Assets $\quad \$ 16,280 \quad \$ 28,801$
Accruing Loans and Leases Past Due 90 Days or More
Consumer
Residential Mortgage $\quad \$ 5,640 \quad \$ 4,453$
$\begin{array}{lll}\text { Home Equity } & 1,128 & 1,710\end{array}$
$\begin{array}{lll}\text { Automobile } & 464 & 315\end{array}$
$\begin{array}{lll}\text { Other }{ }^{1} & 1,518 & 1,096\end{array}$
$\begin{array}{lll}\text { Total Consumer } & 8,750 & 7,574\end{array}$
Total Accruing Loans and Leases Past Due 90 Days or More \$8,750 \$7,574
Restructured Loans on Accrual Status and Not Past Due 90 Days or More \$52,173 \$49,430
Total Loans and Leases
\$8,331,469 \$7,878,985
Ratio of Non-Accrual Loans and Leases to Total Loans and Leases 0.17 \% 0.36 \%
Ratio of Non-Performing Assets to Total Loans and Leases and Foreclosed Real Estate $0.20 \quad \% \quad 0.37$ \%
Ratio of Commercial Non-Performing Assets to Total Commercial Loans and Leases and Commercial Foreclosed Real Estate
Ratio of Consumer Non-Performing Assets to Total Consumer Loans and Leases and Consumer Foreclosed Real Estate
Ratio of Non-Performing Assets and Accruing Loans and Leases Past Due 90 Days or More to Total Loans and Leases and Foreclosed Real Estate
Changes in Non-Performing Assets
Balance as of December 31, $2015 \quad \$ 28,801$
Additions 5,302
Reductions
Payments (9,413 )
Return to Accrual Status (7,832)
Sales of Foreclosed Real Estate (248 )
Charge-offs/Write-downs (330 )
Total Reductions
${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.

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NPAs consist of non-accrual loans and leases, and foreclosed real estate. Changes in the level of non-accrual loans and leases typically represent increases for loans and leases that reach a specified past due status, offset by reductions for loans and leases that are charged-off, paid down, sold, transferred to foreclosed real estate, or are no longer classified as non-accrual because they have returned to accrual status.

Total NPAs were $\$ 16.3$ million as of June 30, 2016, a decrease of $\$ 12.5$ million or $43 \%$ from December 31, 2015. The decrease was experienced in both the commercial and consumer lending portfolios. The ratio of our NPAs to total loans and leases and foreclosed real estate was $0.20 \%$ as of June 30, 2016 and $0.37 \%$ as of December 31, 2015.

Commercial and industrial non-accrual loans decreased by $\$ 5.6$ million or $95 \%$ from December 31, 2015 due to payoffs. In particular, one loan with a carrying value of $\$ 4.3$ million as of December 31, 2015 was paid off during the first quarter of 2016. As of June 30, 2016, five commercial borrowers comprised the entire non-accrual balance in this category.

Commercial mortgage non-accrual loans decreased by $\$ 2.3$ million or $66 \%$ from December 31, 2015. The decrease was primarily due to the return of one loan to accrual status and paydowns on two loans. We have individually evaluated the remaining commercial mortgage non-accrual loans for impairment and have recorded no partial charge-offs.

The largest component of our NPAs continues to be residential mortgage loans. Residential mortgage non-accrual loans decreased by $\$ 4.6$ million or $32 \%$ from December 31, 2015 primarily due to paydowns and payoffs. In addition, two loans modified in a troubled debt restructuring ("TDR") were returned to accrual status. Residential mortgage non-accrual loans remain at elevated levels due mainly to the lengthy judiciary foreclosure process as well as residential mortgage loan modifications the Bank entered into to assist borrowers wishing to remain in their residences despite having financial challenges. As of June 30, 2016, our residential mortgage non-accrual loans were comprised of 31 loans with a weighted average current LTV ratio of $59 \%$.

Foreclosed real estate represents property acquired as the result of borrower defaults on loans. Foreclosed real estate is recorded at fair value, less estimated selling costs, at the time of foreclosure. On an ongoing basis, properties are appraised as required by market conditions and applicable regulations. Foreclosed real estate increased by $\$ 0.9$ million or $110 \%$ from December 31, 2015 due to the addition of one property.

Loans and Leases Past Due 90 Days or More and Still Accruing Interest
Loans and leases in this category are 90 days or more past due, as to principal or interest, and are still accruing interest because they are well secured and in the process of collection. Loans and leases past due 90 days or more and still accruing interest were $\$ 8.8$ million as of June 30, 2016, a $\$ 1.2$ million or $16 \%$ increase from December 31, 2015.

## Impaired Loans

Impaired loans are defined as loans for which we believe it is probable we will not collect all amounts due according to the contractual terms of the loan agreement. Included in impaired loans are all classes of commercial non-accruing loans (except lease financing and small business loans), all loans modified in a TDR (including accruing TDRs), and other loans where we believe that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans exclude lease financing and smaller balance homogeneous loans (consumer and small business non-accruing loans) that are collectively evaluated for impairment. Impaired loans were $\$ 61.0$ million as of June 30, 2016 and $\$ 66.7$ million as of December 31, 2015, and had a related Allowance of $\$ 3.2$ million and $\$ 3.6$ million as of June 30, 2016 and December 31, 2015, respectively. As of June 30, 2016, we have recorded cumulative charge-offs of $\$ 16.0$ million related to our total impaired loans. Our impaired loans are considered in management's

## Edgar Filing: - Form

assessment of the overall adequacy of the Allowance.

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Table 17 presents information on loans with terms that have been modified in a TDR.
Loans Modified in a Troubled Debt Restructuring Table 17
(dollars in thousands)
Commercial
Commercial and Industrial
June 30, December 31, 20162015

Commercial Mortgage
\$10,439 \$ 14,860
Construction
9,310 9,827
Total Commercial
1,559 1,604
Consumer
Residential Mortgage 27,758 28,981
Home Equity $\quad 1,506$ 1,089
Automobile $\quad 7,460 \quad 7,012$
Other ${ }^{1}$
1,967 1,665
Total Consumer
Total
38,691 38,747
\$59,999 \$ 65,038
${ }^{1}$ Comprised of other revolving credit, installment, and lease financing.
Loans modified in a TDR decreased by $\$ 5.0$ million or $8 \%$ from December 31, 2015. This decrease was primarily due to the aforementioned loan payoff of one commercial and industrial loan with a carrying value of $\$ 4.3$ million as of December 31, 2015. Residential mortgage loans remain our largest TDR loan class.

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Reserve for Credit Losses

Table 18 presents the activity in our reserve for credit losses.
Reserve for Credit Losses

${ }_{2}$ Included in this analysis is activity related to the Company's reserve for unfunded commitments, which is separately recorded in other liabilities in the consolidated statements of condition.

We maintain a reserve for credit losses that consists of two components, the Allowance and a reserve for unfunded commitments (the "Unfunded Reserve"). The reserve for credit losses provides for the risk of credit losses inherent in the loan and lease portfolio and is based on loss estimates derived from a comprehensive quarterly evaluation. The evaluation reflects analyses of individual borrowers and historical loss experience, supplemented as necessary by credit judgment that considers observable trends, conditions, and other relevant environmental and economic factors. The level of the Allowance is adjusted by recording an expense or recovery through the Provision. The level of the Unfunded Reserve is adjusted by recording an expense or recovery in other noninterest expense.

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Allowance for Loan and Lease Losses
As of June 30, 2016, the Allowance was $\$ 103.9$ million or $1.25 \%$ of total loans and leases outstanding, compared with an Allowance of $\$ 102.9$ million or $1.31 \%$ of total loans and leases outstanding as of December 31, 2015. The marginal decrease in the ratio of Allowance to loans and leases outstanding was commensurate with the Company's credit risk profile, loan growth, and a healthy Hawaii economy.

Net charge-offs on loans and leases were $\$ 1.7$ million or $0.09 \%$ of total average loans and leases, on an annualized basis, in the second quarter of 2016 compared to net charge-offs of $\$ 1.5$ million or $0.08 \%$ of total average loans and leases, on an annualized basis, in the second quarter of 2015. Net recoveries on loans and leases were $\$ 2.1$ million or $0.05 \%$ of total average loans and leases, on an annualized basis, in the first six months of 2016 compared to net charge-offs of $\$ 2.7$ million or $0.08 \%$ of total average loans and leases, on an annualized basis, in the first six months of 2015. All of our commercial portfolios were in net recovery positions in the first six months of 2016. Net recoveries in our commercial portfolios were $\$ 6.9$ million for the first six months of 2016 compared to $\$ 0.7$ million for the same period in 2015. Net recoveries in the first six months of 2016 were primarily due to the recovery of one commercial and industrial loan. Net charge-offs in our consumer portfolios were $\$ 4.8$ million for the first six months of 2016 compared to $\$ 3.4$ million for the same period in 2015. The higher net charge-offs during the first six months of 2016 were primarily in our other consumer loans portfolios.

Although we determine the amount of each component of the Allowance separately, the Allowance as a whole was considered appropriate by management as of June 30, 2016, based on our ongoing analysis of estimated probable credit losses, credit risk profiles, economic conditions, coverage ratios, and other relevant factors.

## The Reserve for Unfunded Commitments

The Unfunded Reserve was $\$ 6.6$ million as of June 30, 2016, an increase of $\$ 0.5$ million from December 31, 2015. This increase primarily reflects the growth in our commercial lending commitments. The process used to determine the Unfunded Reserve is consistent with the process for determining the Allowance, as adjusted for estimated funding probabilities.

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## Market Risk

Market risk is the potential of loss arising from adverse changes in interest rates and prices. We are exposed to market risk as a consequence of the normal course of conducting our business activities. Our market risk management process involves measuring, monitoring, controlling, and mitigating risks that can significantly impact our statements of income and condition. In this management process, market risks are balanced with expected returns in an effort to enhance earnings performance, while limiting volatility.

Our primary market risk exposure is interest rate risk.

## Interest Rate Risk

The objective of our interest rate risk management process is to maximize net interest income while operating within acceptable limits established for interest rate risk and maintaining adequate levels of funding and liquidity. The potential cash flows, sales, or replacement value of many of our assets and liabilities, especially those that earn or pay interest, are sensitive to changes in the general level of interest rates. This interest rate risk arises primarily from our core business activities of extending loans and accepting deposits. Our investment securities portfolio is also subject to significant interest rate risk.

Many factors affect our exposure to changes in interest rates such as general economic and financial conditions, customer preferences, historical pricing relationships, and repricing characteristics of financial instruments. Our earnings are affected not only by general economic conditions but also by the monetary and fiscal policies of the U.S. and its agencies, particularly the Federal Reserve Bank (the "FRB"). The monetary policies of the FRB can influence the overall growth of loans, investment securities, and deposits and the level of interest rates earned on assets and paid for liabilities.

In managing interest rate risk, we, through the Asset/Liability Management Committee ("ALCO"), measure short and long-term sensitivities to changes in interest rates. The ALCO, which is comprised of members of executive management, utilizes several techniques to manage interest rate risk, which include:
adjusting the balance sheet mix or altering the interest rate characteristics of assets and liabilities;
changing product pricing strategies;
modifying characteristics of the investment securities portfolio; and
using derivative financial instruments.
Our use of derivative financial instruments, as detailed in Note 11 to the Consolidated Financial Statements, has generally been limited. This is due to natural on-balance sheet hedges arising out of offsetting interest rate exposures from loans and investment securities with deposits and other interest-bearing liabilities. In particular, the investment securities portfolio is utilized to manage the interest rate exposure and sensitivity to within the guidelines and limits established by the ALCO. We utilize natural and offsetting economic hedges in an effort to reduce the need to employ off-balance sheet derivative financial instruments to hedge interest rate risk exposures. Expected movements in interest rates are also considered in managing interest rate risk. Thus, as interest rates change, we may use different techniques to manage interest rate risk.

A key element in our ongoing process to measure and monitor interest rate risk is the utilization of an asset/liability simulation model that attempts to capture the dynamic nature of the balance sheet. The model is used to estimate and measure the balance sheet sensitivity to changes in interest rates. These estimates are based on assumptions about the behavior of loan and deposit pricing, repayment rates on mortgage-based assets, and principal amortization and maturities on other financial instruments. The model's analytics include the effects of standard prepayment options on
mortgages and customer withdrawal options for deposits. While such assumptions are inherently uncertain, we believe that our assumptions are reasonable.

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We utilize net interest income simulations to analyze short-term income sensitivities to changes in interest rates. Table 19
presents, for the twelve months subsequent to June 30, 2016 and December 31, 2015, an estimate of the change in net interest income that would result from a gradual and immediate change in interest rates, moving in a parallel fashion over the entire yield curve, relative to the measured base case scenario. The base case scenario assumes the balance sheet and interest rates are generally unchanged. Based on our net interest income simulation as of June 30, 2016, net interest income is expected to increase as interest rates rise. This is due in part to our strategy to maintain a relatively short investment portfolio duration. In addition, rising interest rates would drive higher rates on loans and investment securities, as well as induce a slower pace of premium amortization on certain securities within our investment portfolio. However, lower interest rates would likely cause a decline in net interest income as lower rates would lead to lower yields on loans and investment securities, as well as drive higher premium amortization on existing investment securities. Since deposit costs are already at low levels, we believe that lower interest rates are unlikely to significantly impact our funding costs. Based on our net interest income simulation as of June 30, 2016, net interest income sensitivity to changes in interest rates for the twelve months subsequent to June 30,2016 was more sensitive compared to the sensitivity profile for the twelve months subsequent to December 31, 2015. The increase in sensitivity was due to the impact of a lower interest rate environment on our residential mortgage assets as well as changes in our balance sheet mix, including increases in floating rate securities, and overall loan and core deposit growth. Also contributing to the sensitivity increase was lengthening the tenor of our liabilities, including public funds and term debt.

## Net Interest Income Sensitivity Profile

(dollars in thousands)
Gradual Change in Interest Rates (basis points)
+200
+100
-100

Gradual Change in Interest Rates (basis points)
$-100$

Immediate Change in Interest Rates (basis points)

| +200 | $\$ 43,641$ | 10.8 | $\%$ | $\$ 28,194$ | 6.9 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| +100 | 21,741 | 5.4 | 12,840 | 3.1 |  |  |
| -100 | $(29,437$ | $)$ | $(7.3$ | $)$ | $(20,437$ | $)$ |

To analyze the impact of changes in interest rates in a more realistic manner, non-parallel interest rate scenarios are also simulated. These non-parallel interest rate scenarios indicate that net interest income may decrease from the base case scenario should the yield curve flatten or become inverted for a period of time. Conversely, if the yield curve should steepen, net interest income may increase.

## Other Market Risks

In addition to interest rate risk, we are exposed to other forms of market risk in our normal business transactions. Foreign currency and foreign exchange contracts expose us to a small degree of foreign currency risk. These transactions are primarily executed on behalf of customers. Our trust and asset management income are at risk to fluctuations in the market values of underlying assets, particularly debt and equity securities. Also, our share-based compensation expense is dependent on the fair value of our stock options, restricted stock units, and restricted stock at the date of grant. The fair value of stock options, restricted stock units, and restricted stock is impacted by the market price of the Parent's common stock on the date of grant and is at risk to changes in equity markets, general economic conditions, and other factors.

## Liquidity Risk Management

The objective of our liquidity risk management process is to manage cash flow and liquidity in an effort to provide continuous access to sufficient, reasonably priced funds. Funding requirements are impacted by loan originations and refinancings, deposit balance changes, liability issuances and settlements, and off-balance sheet funding commitments. We consider and comply with various regulatory guidelines regarding required liquidity levels and periodically monitor our liquidity position in light of the changing economic environment and customer activity. Based on periodic liquidity assessments, we may alter our asset, liability, and off-balance sheet positions. The ALCO monitors sources and uses of funds and modifies asset and liability positions as liquidity requirements change. This process, combined with our ability to raise funds in money and capital markets and through private placements, provides flexibility in managing the exposure to liquidity risk.

In an effort to satisfy our liquidity needs, we actively manage our assets and liabilities. We have access to immediate liquid resources in the form of cash which is primarily on deposit with the FRB. Potential sources of liquidity also include investment

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securities in our available-for-sale securities portfolio, our ability to sell loans in the secondary market, and to secure borrowings from the FRB and FHLB. Our held-to-maturity securities, while not intended for sale, may also be utilized in repurchase agreements to obtain funding. Our core deposits have historically provided us with a long-term source of stable and relatively lower cost source of funding. Additional funding is available through the issuance of long-term debt or equity.

Maturities and payments on outstanding loans also provide a steady flow of funds. Additionally, as of June 30, 2016, investment securities with a carrying value of $\$ 98.7$ million were due to contractually mature in one year or less. Liquidity is further enhanced by our ability to pledge loans to access secured borrowings from the FHLB and FRB. As of June 30 , 2016, we could have borrowed an additional $\$ 1.3$ billion from the FHLB and an additional $\$ 634.9$ million from the FRB based on the amount of collateral pledged.

We continued our focus on maintaining a strong liquidity position throughout the first six months of 2016. As of June 30, 2016, cash and cash equivalents were $\$ 753.1$ million, the carrying value of our available-for-sale investment securities was $\$ 2.3$ billion, and total deposits were $\$ 13.6$ billion. As of June 30, 2016, our available-for-sale investment securities portfolio was comprised of securities with an average base duration of approximately 2.1 years.

## Capital Management

We actively manage capital, commensurate with our risk profile, to enhance shareholder value. We also seek to maintain capital levels for the Company and the Bank at amounts in excess of the regulatory "well-capitalized" thresholds. Periodically, we may respond to market conditions by implementing changes to our overall balance sheet positioning to manage our capital position.

The Parent and the Bank are each subject to regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements could cause certain mandatory and discretionary actions by regulators that, if undertaken, would likely have a material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative and qualitative measures. These measures were established by regulation intended to ensure capital adequacy. As of June 30, 2016, the Company and the Bank were considered "well capitalized" under this regulatory framework. The Company's regulatory capital ratios are presented in Table 20 below. There have been no conditions or events since June 30, 2016 that management believes have changed either the Company's or the Bank's capital classifications.

As of June 30, 2016, shareholders' equity was $\$ 1.2$ billion, an increase of $\$ 41.0$ million or $4 \%$ from December 31, 2015. For the first six months of 2016 , net income of $\$ 94.5$ million, common stock issuances of $\$ 6.2$ million, shared-based compensation of $\$ 3.3$ million, and other comprehensive income of $\$ 14.1$ million were partially offset by cash dividends paid of $\$ 40.1$ million, and common stock repurchased of $\$ 37.0$ million. In the first six months of 2016, included in the amount of common stock repurchased were 510,000 shares repurchased under our share repurchase program. These shares were repurchased at an average cost per share of $\$ 65.34$ and a total cost of $\$ 33.3$ million. From the beginning of our share repurchase program in July 2001 through June 30, 2016, we repurchased a total of 53.3 million shares of common stock and returned a total of $\$ 2.01$ billion to our shareholders at an average cost of $\$ 37.62$ per share. As of June 30, 2016, remaining buyback authority under our share repurchase program was $\$ 89.7$ million. From July 1, 2016 through July 19, 2016, the Parent repurchased an additional 48,000 shares of common stock at an average cost of $\$ 68.55$ per share for a total of $\$ 3.3$ million. Remaining buyback authority under our share repurchase program was $\$ 86.4$ million as of July 19,2016 . The actual amount and timing of future share repurchases, if any, will depend on market and economic conditions, regulatory rules, applicable SEC rules, and various other factors.

In July 2016, the Parent's Board of Directors declared a quarterly cash dividend of $\$ 0.48$ per share on the Parent's outstanding shares. The dividend will be payable on September 15, 2016 to shareholders of record at the close of business on August 31, 2016.

The final rules implementing the Basel Committee on Banking Supervision's ("BCBS") capital guidelines for U.S. banks became effective for the Company on January 1, 2015, with full compliance with all of the final rule's requirements phased in over a multi-year schedule, to be fully phased-in by January 1, 2019. As of June 30, 2016, the Company's capital levels remained characterized as "well-capitalized" under the new rules. See the "Regulatory Initiatives Affecting the Banking Industry" section below for further discussion on Basel III.

We continue to evaluate the potential impact that regulatory rules may have on our liquidity and capital management strategies, including Basel III and those required under the Dodd-Frank Act. See the "Regulatory Initiatives Affecting the Banking

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Industry" section below for further discussion on the potential impact that these regulatory rules may have on our liquidity and capital requirements.

Table 20 presents our regulatory capital and ratios as of June 30, 2016 and December 31, 2015.
Regulatory Capital and Ratios
(dollars in thousands)
Regulatory Capital
Shareholders' Equity \$1,157,219 \$1,116,260
Less: Goodwill ${ }^{1}$
Postretirement Benefit Liability Adjustments
Net Unrealized Gains (Losses) on Investment Securities ${ }^{2}$
Other
Common Equity Tier 1 Capital
Tier 1 Capital
Allowable Reserve for Credit Losses
Total Regulatory Capital
Risk-Weighted Assets
Key Regulatory Capital Ratios
Common Equity Tier 1 Capital Ratio 13.66 \%13.97 \%
Tier 1 Capital Ratio
Total Capital Ratio
Tier 1 Leverage Ratio
${ }^{1}$ Calculated net of deferred tax liabilities.
${ }^{2}$ Includes unrealized gains and losses related to the Company's reclassification of available-for-sale investment securities to the held-to-maturity category.

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Regulatory Initiatives Affecting the Banking Industry

## Basel III

The FRB and the FDIC approved the final rules implementing the Basel Committee on Banking Supervision's ("BCBS") capital guidelines for U.S. banks. Under the final rules, minimum requirements increased for both the quantity and quality of capital held by the Company. The rules include a new common equity Tier 1 capital to risk-weighted assets minimum ratio of $4.5 \%$, raise the minimum ratio of Tier 1 capital to risk-weighted assets from $4.0 \%$ to $6.0 \%$, require a minimum ratio of Total Capital to risk-weighted assets of $8.0 \%$, and require a minimum Tier 1 leverage ratio of $4.0 \%$. A new capital conservation buffer, comprised of common equity Tier 1 capital, was also established above the regulatory minimum capital requirements. This capital conservation buffer was phased in beginning January 1, 2016 at $0.625 \%$ of risk-weighted assets and will increase each subsequent year by an additional $0.625 \%$ until reaching its final level of $2.5 \%$ on January 1, 2019. Strict eligibility criteria for regulatory capital instruments were also implemented under the final rules. The final rules also revised the definition and calculation of Tier 1 capital, Total Capital, and risk-weighted assets.

The phase-in period for the final rules became effective for the Company on January 1, 2015, with full compliance with all of the final rules' requirements phased in over a multi-year schedule, to be fully phased-in by January 1, 2019. As of June 30, 2016, the Company's capital levels remained characterized as "well-capitalized" under the new rules.

Management continues to monitor regulatory developments and their potential impact to the Company's liquidity requirements.

## Stress Testing

The Dodd-Frank Act requires federal banking agencies to issue regulations that require banks with total consolidated assets of more than $\$ 10.0$ billion to conduct and publish company-run annual stress tests to assess the potential impact of different scenarios on the consolidated earnings and capital of each bank and certain related items over a nine-quarter forward-looking planning horizon, taking into account all relevant exposures and activities. On October 9, 2012, the FRB published final rules implementing the stress testing requirements for banks, such as the Company, with total consolidated assets of more than $\$ 10.0$ billion but less than $\$ 50.0$ billion. These rules set forth the timing and type of stress test activities, as well as rules governing controls, oversight and disclosure.

In March 2014, the FRB, OCC, and FDIC issued final supervisory guidance for these stress tests. This joint final supervisory guidance discusses supervisory expectations for stress test practices, provides examples of practices that would be consistent with those expectations, and offers additional details about stress test methodologies. It also emphasizes the importance of stress testing as an ongoing risk management practice.

We submitted our latest stress testing results to the FRB on March 31, 2015. On June 26, 2015, we made our first stress test-related public disclosure (posted on our website). In 2016, the Company will submit its stress testing results to the FRB by the required due date of August 1,2016 and will disclose the results to the public in October.

## Operational Risk

Operational risk represents the risk of loss resulting from our operations, including, but not limited to, the risk of fraud by employees or persons outside the Company, errors relating to transaction processing and technology, failure to adhere to compliance requirements, and the risk of cyber attacks. We are also exposed to operational risk through our outsourcing arrangements, and the effect that changes in circumstances or capabilities of our outsourcing vendors can have on our ability to continue to perform operational functions necessary to our business. The risk of loss also
includes the potential legal actions that could arise as a result of an operational deficiency or as a result of noncompliance with applicable regulatory standards, adverse business decisions or their implementation, and customer attrition due to potential negative publicity. Operational risk is inherent in all business activities, and management of this risk is important to the achievement of Company goals and objectives.

Our Operating Risk Committee (the "ORC") provides oversight and assesses the most significant operational risks facing the Company. We have developed a framework that provides for a centralized operating risk management function through the ORC, supplemented by business unit responsibility for managing operational risks specific to their business units. Our internal audit department also validates the system of internal controls through ongoing risk-based audit procedures and reports on the effectiveness of internal controls to executive management and the Audit and Risk Committee of the Board of Directors.

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We continuously strive to strengthen our system of internal controls to improve the oversight of operational risk. While our internal controls have been designed to minimize operational risks, there is no assurance that business disruption or operational losses will not occur. On an ongoing basis, management reassesses operational risks, implements appropriate process changes, and invests in enhancements to our systems of internal controls.

Off-Balance Sheet Arrangements, Credit Commitments, and Contractual Obligations
Off-Balance Sheet Arrangements
We hold interests in several unconsolidated variable interest entities ("VIEs"). These unconsolidated VIEs are primarily low-income housing partnerships and solar energy partnerships. Variable interests are defined as contractual ownership or other interests in an entity that change with fluctuations in an entity's net asset value. The primary beneficiary consolidates the VIE. We have determined that the Company is not the primary beneficiary of these entities. As a result, we do not consolidate these VIEs.

Credit Commitments and Contractual Obligations
Our credit commitments and contractual obligations have not changed materially since previously reported in our Annual Report on Form 10-K for the year ended December 31, 2015.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk
See the "Market Risk" section of MD\&A.
Item 4. Controls and Procedures
Disclosure Controls and Procedures
The Company's management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of June 30, 2016. The Company's disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2016.

Changes in Internal Control over Financial Reporting
There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2016 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

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Part II - Other Information
Item 1A. Risk Factors
There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2015.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
The Parent's repurchases of its common stock during the second quarter of 2016 were as follows:
Issuer Purchases of Equity
Securities

|  | Average <br> Price |  |  |
| :--- | :--- | :--- | :--- |
| Period | Total Number of <br> Shares Purchased ${ }^{1}$ | Total Number of Shares Purchased as Part of <br> Per <br> Per |  |
| Share |  |  |  |$\quad$| Approximate Dollar Value |
| :---: |
| of Shares that May Yet |
| Be |

## Item 6. Exhibits

A list of exhibits to this Form 10-Q is set forth on the Exhibit Index and is incorporated herein by reference.

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## Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.
Date: July 25, 2016 Bank of Hawaii Corporation
By:/s/ Peter S. Ho
Peter S. Ho
Chairman of the Board, Chief Executive Officer, and President

By:/s/ Kent T. Lucien
Kent T. Lucien
Chief Financial Officer

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Exhibit Index
Exhibit Number
10.1
10.2

Bank of Hawaii Corporation's 2004 Stock and Incentive Compensation Plan - Amendment of 2012 Nonqualified Stock Option Grant Agreement *
31.1

Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as Amended, Adopted Pursuant to Section 302 of the Sarbanes Oxley Act of 2002
31.2

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Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as Amended, Adopted Pursuant to Section 302 of the Sarbanes Oxley Act of 2002

Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101 Interactive Data File

* Compensatory plan or arrangement

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[^0]:    Debt Securities Issued by the U.S. Treasury and Government Agencies
    \$
    144,260
    \$
    (822
    )
    \$
    5,452
    \$
    (16
    )
    \$
    149,712
    \$
    (838
    )
    Debt Securities Issued by States
    and Political Subdivisions
    72,248
    (252
    )

    6,798
    (52
    )

    79,046

    Debt Securities Issued by Corporations

[^1]:    Debt Securities Issued by the U.S. Treasury and Government Agencies
    \$
    264,747
    \$
    (1,139
    )
    \$

