

MYERS INDUSTRIES INC  
Form 8-K  
April 23, 2003

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

## FORM 8-K

### CURRENT REPORT

Pursuant To Section 13 OR 15(d) Of The Securities Exchange Act Of 1934

Date of report (Date of earliest event reported) April 23, 2003

MYERS INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

|   |                             |   |
|---|-----------------------------|---|
| <u>Ohio</u>                                       | <u>1-8524</u>               | <u>34-0778636</u>                       |
| (State or other jurisdiction<br>of incorporation) | (Commission<br>File Number) | (IRS Employer<br>Identification Number) |

|  |              |
|--|--------------|
| <u>1293 South Main Street, Akron, OH</u> | <u>44301</u> |
| (Address of Principal Executive Offices) | (Zip Code)   |

Registrant's Telephone Number, including area code (330) 253-5592

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(Former name or former address, if changed since last report)

Item 5

Other Events

A copy of the press release is attached to this 8-K.

Item 7

Financial Statements, Pro Forma Financial Information and Exhibits

(c) Exhibits

99.1

Press Release dated April 23, 2003, announcing the First Quarter 2003 Results.

99.2

Press Release dated April 23, 2003, announcing the declaration of the dividend payable July 1, 2003.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Myers Industries, Inc

(Registrant)

DATE April 23, 2003

BY /s/ Gregory J. Stodnick

Gregory J. Stodnick

Vice President - Finance

MYERS INDUSTRIES, INC.

**EXHIBIT INDEX**

| Exhibit No. | Subject Matter   |
|-------------|--|
| 99.1        | Press Release dated April 23, 2003, announcing the First Quarter 2003 Results.                       |
| 99.2        | Press Release dated April 23, 2003, announcing the declaration of the dividend payable July 1, 2003. |

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Exhibit 99.1

News Release

**NYSE: MYE**

Contact:

Gregory J. Stodnick  
Vice President, Finance & Chief Financial Officer  
(330) 253-5592

**MYERS INDUSTRIES REPORTS FIRST QUARTER 2003 RESULTS**

**FOR IMMEDIATE RELEASE:** April 23, 2003, Akron, Ohio--Myers Industries, Inc. (NYSE: MYE) today announced that net sales for the first quarter ended March 31, 2003 were \$163,220,254, an increase of 10 percent from the \$148,938,637 reported for the first quarter of 2002. Net income was \$7,191,837, a decrease of 28 percent from

\$10,046,323 last year. Net income per share was \$.24, a decrease of 29 percent compared with \$.34 in the first quarter last year.

The translation effect of sales in foreign currencies, mainly in the strength of the euro, increased first quarter 2003 sales by \$7.1 million, or 5 percent. Foreign currency translation increased first quarter net income by \$231,000, or \$.01 per share.

Commenting on the Company's results, Stephen E. Myers, president and chief executive officer, said, "Although we achieved gains in sales, price increases for plastic resins reduced gross margins. Strong competition and excess capacity in the marketplace made it difficult to raise product pricing."

Myers Industries' Chief Financial Officer Greg Stodnick said, "The costs for plastic resins were up substantially versus the same period in 2002. In this challenging environment, we are taking appropriate steps to mitigate pressure on margins, however those efforts will necessarily take time to achieve full effect. We remain sharply focused on disciplined asset management and operational efficiency to strengthen our position for improved performance."

### **Business Segment Overview**

In the manufacturing segment, sales increased 12 percent compared to the first quarter of 2002. Favorable foreign currency translation accounted for 6 percent of the increase. Demand improved from automotive and some heavy-duty manufacturing markets, as well as some niches served by the Company's engineered rubber parts. Most industrial markets, however, remained slow, retaining effects of the industrial recession. Other markets, including agriculture and horticulture, made positive contributions to sales for the quarter. To the detriment of revenues derived from Myers' consumer product lines, retail demand weakened in the first quarter in line with consumer spending and concerns about the U.S. economy.

Sales in the distribution segment were comparable to 2002 first quarter results. Customers in the Company's distribution markets limited their spending for supplies and equipment during the quarter, a normal seasonal factor reflecting light demand for tire and vehicle service.

### **Debt & Cash Flow**

As of March 31, 2003, debt increased \$9.7 million to \$242.6 million compared to \$232.9 million at December 31, 2002; debt at the end of the first quarter in 2002 was \$262.8 million. Debt as a percentage of total capitalization was 48 percent at the end of the first quarter, compared to 54 percent at the same time last year, but unchanged from the beginning of 2003. "The Company made additional borrowings in the first quarter to fund seasonal cash flows and increased accounts receivable from sales growth," Stodnick said. "We continue to emphasize debt reduction and expect repayment to resume as the year progresses."

### **About Myers Industries**

Myers Industries, Inc. is an international manufacturer of polymer products for industrial, agricultural, automotive, commercial, and consumer markets. The Company is also the largest wholesale distributor of tools, equipment, and supplies for the tire, wheel, and undervehicle service industry in the U.S. Myers has 25 manufacturing facilities in North America and Europe, 43 domestic and five international distribution branches, more than 20,000 products, and more than 4,300 employees. Visit [www.myersind.com](http://www.myersind.com) to learn more.

**Forward-Looking Statements:** Statements in this release may include "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. Any statement that is not of historical fact may be deemed "forward-looking." These statements involve a number of risks and uncertainties, many outside of the Company's control that could cause actual results to materially differ from those expressed or implied. Factors include, but are not limited to: changes in the markets for the Company's business segments, unanticipated downturn in business relationships with customers or their purchases from us, competitive pressures on sales and pricing, increases in raw material costs or other production costs, and further deterioration of economic and financial conditions in the United States and around the world. Myers Industries does not undertake to update forward-looking

statements contained herein.

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Myers Industries, Inc.  
CONDENSED STATEMENT OF INCOME

Quarter Ended  
March 31,

|                             | 2003          | 2002          |
|-----------------------------|---------------|---------------|
| Net Sales                   | \$163,220,254 | \$148,938,637 |
| Cost of Sales               | 109,376,984   | 94,440,273    |
| Gross Profit                | 53,843,270    | 54,498,364    |
| Operating Expenses          | 39,937,720    | 34,588,345    |
| Operating Income            | 13,905,550    | 19,910,019    |
| Interest Expense            | 2,502,713     | 3,042,696     |
| Income Before Income Taxes  | 11,402,837    | 16,867,323    |
| Income Taxes                | 4,211,000     | 6,821,000     |
| Net Income                  | \$7,191,837   | \$10,046,323  |
| Net Income Per Share*       | \$.24         | \$.34         |
| Average Shares Outstanding* | 30,083,688    | 29,827,489    |

**CONDENSED STATEMENT OF FINANCIAL POSITION**

As of March 31, 2003 and 2002

|   | 2003                 | 2002                 |
|---|----------------------|----------------------|
| <b>Assets</b>                               |                      |                      |
| Current Assets                              | \$216,811,341        | \$204,168,999        |
| Other Assets                                | 213,934,795          | 192,418,280          |
| Property, Plant, and Equipment              | 189,296,611          | 186,870,217          |
|   | <u>\$620,042,747</u> | <u>\$583,457,496</u> |
| <b>Liabilities and Shareholders' Equity</b> |                      |                      |
| Current Liabilities                         | \$120,467,330        | \$103,784,542        |
| Long Term Debt                              | 214,911,977          | 243,191,707          |
| Deferred Income Taxes                       | 18,276,966           | 12,616,718           |
| Shareholders' Equity                        | 266,386,474          | 223,864,529          |
|   | <u>\$620,042,747</u> | <u>\$583,457,496</u> |

\*Adjusted for a five-for-four stock split distributed in August, 2002.

--END--

Exhibit 99.2

News Release  
NYSE: MYE

Contact:

Gregory J. Stodnick  
Vice President, Finance & Chief Financial Officer  
(330) 253-5592**MYERS INDUSTRIES DECLARES QUARTERLY DIVIDEND****FOR IMMEDIATE RELEASE**

: April 23, 2003, Akron, Ohio--The Board of Directors of Myers Industries, Inc. (NYSE: MYE) today declared a regular \$.05 per share dividend. The dividend will be paid July 1, 2003, to shareholders of record as of June 13, 2003.

Myers Industries, Inc. is an international manufacturer of polymer products for industrial, agricultural, automotive, commercial, and consumer markets. The Company is also the largest wholesale distributor of tools, equipment, and supplies for the tire, wheel, and undervehicle service industry in the U.S. Visit [www.myersind.com](http://www.myersind.com) to learn more.

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