

AMERISERV FINANCIAL INC /PA/  
Form 8-K  
January 23, 2007

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K

Current Report

Pursuant to Section 13 or 15(d) of the Securities Act of 1934

Date of Report (Date of earliest event reported) January 23, 2007

AMERISERV FINANCIAL, Inc.

(exact name of registrant as specified in its charter)

Pennsylvania 0-11204 25-1424278

(State or other (commission (I.R.S. Employer

jurisdiction File Number) Identification No.)

of Incorporation)

Main and Franklin Streets, Johnstown, Pa. 15901

(address or principal executive offices) (Zip Code)

Registrant's telephone number, including area code: 814-533-5300

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities

Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange

Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the

Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the

Exchange Act (17 CFR 240.13e-4c))



Form 8-K

Item 2.02 Results of operation and financial condition.

AMERISERV FINANCIAL Inc. (the "Registrant") announced fourth quarter and full year results as of December 31, 2006. For a more detailed description of the announcement see the press release attached as Exhibit #99.1.

Exhibits

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Exhibit 99.1

Press release dated January 23, 2007, announcing the fourth quarter and full year results as of December 31, 2006.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMERISERV FINANCIAL, Inc.

By /s/Jeffrey A. Stopko

Jeffrey A. Stopko

Senior Vice President

& CFO

Date: January 23, 2007

**Exhibit 99.1****AMERISERV FINANCIAL REPORTS INCREASED EARNINGS FOR THE FOURTH QUARTER AND FULL YEAR 2006**

JOHNSTOWN, PA AmeriServ Financial, Inc. (NASDAQ: ASRV) reported fourth quarter 2006 net income of \$581,000 or \$0.03 per diluted share compared to net income of \$220,000 or \$0.01 per diluted share for the fourth quarter of 2005. For the full year 2006, the Company reported net income of \$2.3 million or \$0.11 per diluted share compared to a net loss of \$9.1 million or (\$0.45) per diluted share for the 2005 year. Note that for comparative purposes the successful completion of a \$10.3 million private placement common stock offering in the third quarter of 2005 provided the Company with the necessary capital to execute a restructuring that strengthened the Company's balance sheet but caused the full year 2005 loss. The following table highlights the Company's financial performance for both the quarters and years ended December 31, 2006 and 2005:

|                            | Fourth Quarter<br>2006 | Fourth Quarter<br>2005 | Year Ended<br>December 31, 2006 | Year Ended<br>December 31, 2005 |
|----------------------------|------------------------|------------------------|---------------------------------|---------------------------------|
| Net income (loss)          | \$581,000              | \$220,000              | \$2,332,000                     | (\$9,141,000)                   |
| Diluted earnings per share | \$ 0.03                | \$ 0.01                | \$ 0.11                         | (\$ 0.45)                       |

At December 31, 2006, ASRV had total assets of \$896 million and stockholders' equity of \$85 million or \$3.82 per share. The Company's asset leverage ratio improved to 10.54% at December 31, 2006, compared to 10.24% at December 31, 2005.

Allan R. Dennison, President and Chief Executive Officer, commented on the 2006 results, "Our improved profitability in 2006 shows the benefits of our higher quality balance sheet and our focus on traditional community banking. The financial performance highlights of the year include significant improvements in asset quality, growth in both loans and deposits, strong earnings from our trust operations, and reduced non-interest expenses. These positive items provided earnings support against the net interest margin pressure experienced during the year due to the flat to inverted yield curve in 2006. As discussed in our recently released strategic direction statement, AmeriServ Financial's focus will be to drive continued meaningful earnings improvement in 2007 and move our financial

performance metrics closer to industry norms.

The Company's net interest income in the fourth quarter of 2006 decreased by \$472,000 from the prior year's fourth quarter but for the full year 2006 increased by \$366,000 when compared to 2005. The fourth quarter decline in both net interest income and net interest margin resulted from the Company's cost of funds increasing at a faster pace than the earning asset yield. This resulted from deposit customer preference for higher yielding certificates of deposit and money market accounts due to the inverted yield curve with short-term interest rates exceeding intermediate to longer term rates. The Company, however, did note that the monthly net interest margin experienced during November and December of 2.93% was the same as the quarterly net interest margin suggesting that the margin may be reaching a point of stabilization after several quarters of contraction. For the full year 2006, the growth in net interest income reflects the benefits from an increased net interest margin which more than offset a reduced level of earning assets. Specifically, in 2006 the net interest margin increased by 36 basis points to 3.12% while the level of average earning assets declined by \$91 million or 10.4%. Both of these items reflect the deleverage of high cost debt from the Company's balance sheet which has resulted in lower levels of both borrowed funds and investment securities. Wholesale borrowings averaged only 3.9% of total assets in 2006 compared to 15.8% of total assets in 2005 while investment securities as a percentage of total assets has declined from 36.5% to 25.4% during this same period. The Company's net interest margin also benefited from increased loans in the earning asset mix as total loans outstanding averaged \$564 million in 2006, a \$39 million or 7.4% increase over 2005. This loan growth was driven by increased commercial and commercial real estate loans. Total deposits averaged \$735 million in 2006; a \$35 million or 5.0% increase over 2005. These higher deposits in 2006 were due to increased deposits from the trust company's operations and increased certificates of deposit as customers have demonstrated a preference for this product due to higher short-term interest rates.

As a result of improved asset quality, the Company was able to reverse a small portion of its allowance for loan losses into earnings in both the fourth quarter of 2006 and the full year 2006. This loan loss provision benefit amounted to \$75,000 in the fourth quarter of 2006 and \$125,000 for the full year 2006. This compares to a zero loan loss provision in the fourth quarter of 2005 and a negative loan loss provision of \$175,000 reversed into earnings in the full year 2005. Non-performing assets decreased to \$2.3 million or 0.39% of total loans at December 31, 2006 compared to \$4.3 million or 0.78% of total loans at December 31, 2005. Classified loans have also declined from \$20.2 million at December 31, 2005 to \$15.2 million at December 31, 2006. Net charge-offs were also lower in the fourth quarter of 2006 amounting to \$135,000 or 0.09% of total loans compared to \$292,000 or 0.21% of total loans in the fourth quarter of 2005. For the year ended December 31, 2006, net charge-offs amounted to \$926,000 or 0.16% of total loans compared to net charge-offs of \$575,000 or 0.11% of total loans for the 2005 year. Overall, as a result of the improved asset quality, the allowance for loan losses provided 353% coverage of non-performing assets at December 31, 2006 compared to 212% coverage at December 31, 2005. The allowance for loan losses as a percentage of total loans amounted to 1.37% at December 31, 2006 compared to 1.66% at December 31, 2005.

The Company's non-interest income in the fourth quarter of 2006 decreased by \$139,000 from the prior year's fourth quarter but for the full year 2006 increased by \$2.6 million when compared to the 2005 year. Note that in 2005 the Company incurred a \$2.5 million loss on investment security sales in conjunction with its balance sheet restructuring. There were no investment security losses in 2006. Non-interest income in both the fourth quarter and full year 2006 did benefit from growth in trust revenues as trust fees increased by \$390,000 or 6.4% for the full year due to continued successful new business development efforts in both the union and traditional trust product lines. Over the past year, the fair market value of trust assets has grown by 10.7% to \$1.8 billion at December 31, 2006. Non-interest income for both the fourth quarter and full year 2006 was negatively impacted by lower deposit service charges and other

income. For the 2006 year, deposit service charges decreased by \$139,000 due to fewer overdraft fees. Other income declined by \$204,000 due to reduced revenues from AmeriServ Associates, a subsidiary that previously provided asset liability management and investment consulting services to smaller community banks, that was closed in the second quarter of 2006 because it no longer fit the Company's strategic direction.

Total non-interest expense in the fourth quarter of 2006 decreased by \$800,000 from the prior year's fourth quarter and for the full year 2006 declined by \$14.7 million when compared to the 2005 year. In the third quarter of 2005, the Company incurred \$12.3 million in charges related to FHLB prepayment penalties and interest rate hedge termination costs in conjunction with its balance sheet restructuring. Additionally in the fourth quarter of 2005, the Company incurred a \$210,000 charge to write-off unamortized issuance costs related to the redemption of \$7.2 million of high coupon trust preferred securities. There were no such charges in 2006. Excluding these special charges, it is apparent that the continuing emphasis on cost rationalization has permitted the Company to achieve meaningful reductions in non-interest expense. Expense reductions were experienced in all reported non-interest expense line items for the both the fourth quarter and full year 2006 with some of the largest full year reductions occurring in professional fees (\$1,034,000), salaries and benefits (\$393,000), other expenses (\$615,000), equipment expense (\$160,000) and FDIC insurance expense (\$97,000). The termination of the Memorandum of Understanding earlier in 2006 was a key factor causing the Company to begin realizing expense savings within professional fees, other expenses, and FDIC insurance in the second half of the year. Also, the loss from discontinued operations declined from \$119,000 in 2005 to \$0 in 2006 as the Company completed the exit from its mortgage servicing operation in 2005.

The Company recorded an income tax benefit of \$19,000 in the fourth quarter of 2006 compared to an income tax expense of \$89,000 in the fourth quarter of 2005. The tax benefit in the fourth quarter of 2006 resulted from the elimination of a \$100,000 income tax valuation allowance related to the deductibility of charitable contributions that management determined was no longer needed given the level of taxable income generated by the Company in 2006. For the full year 2006, the Company recorded an income tax expense of \$420,000 which reflects an estimated effective tax rate of approximately 15.3%. The income tax expense recorded in 2006 compares to a \$5.9 million income tax benefit recorded in 2005 as a result of the sizable pre-tax loss incurred last year.

This news release may contain forward-looking statements that involve risks and uncertainties, as defined in the Private Securities Litigation Reform Act of 1995, including the risks detailed in the Company's Annual Report and Form 10-K to the Securities and Exchange Commission. Actual results may differ materially.

Nasdaq NMS: ASRV

SUPPLEMENTAL FINANCIAL PERFORMANCE DATA

January 23, 2007

(In thousands, except per share and ratio data)



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(All quarterly and 2006 data unaudited)

2006

|  | 1QTR   | 2QTR   | 3QTR   | 4QTR   | YEAR<br>TO DATE |
|--|--------|--------|--------|--------|-----------------|
| PERFORMANCE DATA FOR THE PERIOD:                     |        |        |        |        |                 |
| Net income   | \$540  | \$568  | \$643  | \$581  | \$2,332         |
| PERFORMANCE PERCENTAGES (annualized):                |        |        |        |        |                 |
| Return on average assets                             | 0.25%  | 0.26%  | 0.29%  | 0.26%  | 0.27%           |
| Return on average equity                             | 2.59   | 2.71   | 3.00   | 2.66   | 2.74            |
| Net interest margin                                  | 3.20   | 3.16   | 3.06   | 2.93   | 3.12            |
| Net charge-offs as a percentage of average loans     | 0.09   | 0.07   | 0.39   | 0.09   | 0.16            |
| Loan loss provision as a percentage of average loans | -      | (0.04) | -      | (0.05) | (0.02)          |
| Efficiency ratio                                     | 92.68  | 92.08  | 91.38  | 94.34  | 92.60           |
| PER COMMON SHARE:                                    |        |        |        |        |                 |
| Net income:  |        |        |        |        |                 |
| Basic  | \$0.02 | \$0.03 | \$0.03 | \$0.03 | \$0.11          |
| Average number of common shares outstanding          | 22,119 | 22,143 | 22,148 | 22,154 | 22,141          |
| Diluted  | 0.02   | 0.03   | 0.03   | 0.03   | 0.11            |
| Average number of common shares outstanding          | 22,127 | 22,153 | 22,156 | 22,161 | 22,149          |

2005

|  | 1QTR  | 2QTR   | 3QTR       | 4QTR  | YEAR<br>TO DATE |
|--|-------|--------|------------|-------|-----------------|
| PERFORMANCE DATA FOR THE PERIOD:                     |       |        |            |       |                 |
| Net income (loss)                                    | \$833 | \$370  | \$(10,564) | \$220 | \$(9,141)       |
| PERFORMANCE PERCENTAGES (annualized):                |       |        |            |       |                 |
| Return on average assets                             | 0.34% | 0.15%  | (4.26)%    | 0.10% | (0.95)%         |
| Return on average equity                             | 3.95  | 1.75   | (49.42)    | 1.03  | (10.77)         |
| Net interest margin                                  | 2.75  | 2.63   | 2.43       | 3.21  | 2.76            |
| Net charge-offs as a percentage of average loans     | 0.05  | 0.06   | 0.11       | 0.21  | 0.11            |
| Loan loss provision as a percentage of average loans | -     | (0.21) | 0.08       | -     | (0.03)          |

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|   |        |        |          |        |          |
|---|--------|--------|----------|--------|----------|
| Efficiency ratio                            | 94.42  | 96.81  | 362.60   | 96.65  | 143.54   |
| <b>PER COMMON SHARE:</b>                    |        |        |          |        |          |
| Net income (loss):                          |        |        |          |        |          |
| Basic                                       | \$0.04 | \$0.02 | \$(0.53) | \$0.01 | \$(0.45) |
| Average number of common shares outstanding | 19,721 | 19,726 | 19,785   | 22,109 | 20,340   |
| Diluted                                     | 0.04   | 0.02   | (0.53)   | 0.01   | (0.45)   |
| Average number of common shares outstanding | 19,760 | 19,765 | 19,785   | 22,123 | 20,340   |

AMERISERV FINANCIAL, INC.

(In thousands, except per share, statistical, and ratio data)

(All quarterly and 2006 data unaudited)

2006

|  | 1QTR      | 2QTR      | 3QTR      | 4QTR      |
|--|-----------|-----------|-----------|-----------|
| <b>PERFORMANCE DATA AT PERIOD END</b>  |           |           |           |           |
| Assets                                 | \$876,393 | \$887,608 | \$882,837 | \$895,992 |
| Investment securities                  | 223,658   | 210,230   | 209,046   | 204,344   |
| Loans                                  | 548,466   | 573,884   | 580,560   | 589,435   |
| Allowance for loan losses              | 9,026     | 8,874     | 8,302     | 8,092     |
| Goodwill and core deposit intangibles  | 12,031    | 11,815    | 11,599    | 11,382    |
| Deposits                               | 727,987   | 740,979   | 743,687   | 741,755   |
| FHLB borrowings                        | 45,223    | 43,031    | 31,949    | 50,037    |
| Stockholders equity                    | 84,336    | 84,231    | 86,788    | 84,684    |
| Trust assets fair market value (B)     | 1,669,525 | 1,679,634 | 1,702,210 | 1,778,652 |
| Non-performing assets                  | 4,193     | 4,625     | 2,978     | 2,292     |
| Asset leverage ratio                   | 10.36%    | 10.54%    | 10.52%    | 10.54%    |
| <b>PER COMMON SHARE:</b>               |           |           |           |           |
| Book value (A)                         | \$3.81    | \$3.80    | \$3.92    | \$3.82    |
| Market value                           | 5.00      | 4.91      | 4.43      | 4.93      |
| Market price to book value             | 131.26%   | 129.09%   | 113.07%   | 128.98%   |
| <b>STATISTICAL DATA AT PERIOD END:</b> |           |           |           |           |
| Full-time equivalent employees         | 375       | 367       | 364       | 369       |
| Branch locations                       | 22        | 22        | 21        | 21        |

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|                           |            |            |            |            |
|---------------------------|------------|------------|------------|------------|
| Common shares outstanding | 22,140,172 | 22,145,639 | 22,150,767 | 22,156,094 |
|---------------------------|------------|------------|------------|------------|

2005

|                                       | 1QTR      | 2QTR      | 3QTR      | 4QTR      |
|---------------------------------------|-----------|-----------|-----------|-----------|
| <b>PERFORMANCE DATA AT PERIOD END</b> |           |           |           |           |
| Assets                                | \$996,450 | \$996,786 | \$901,194 | \$880,176 |
| Investment securities                 | 381,124   | 385,398   | 253,082   | 231,924   |
| Loans                                 | 527,344   | 522,437   | 544,900   | 550,602   |
| Allowance for loan losses             | 9,856     | 9,480     | 9,435     | 9,143     |
| Goodwill and core deposit intangibles | 12,896    | 12,680    | 12,464    | 12,247    |
| Deposits                              | 725,369   | 691,740   | 698,297   | 712,655   |
| FHLB borrowings                       | 160,388   | 191,904   | 90,437    | 64,171    |
| Stockholders' equity                  | 83,720    | 86,267    | 85,022    | 84,474    |
| Trust assets - fair market value (B)  | 1,465,028 | 1,487,496 | 1,600,968 | 1,606,978 |
| Non-performing assets                 | 3,819     | 3,334     | 3,323     | 4,316     |
| Asset leverage ratio                  | 9.77%     | 9.92%     | 9.90%     | 10.24%    |
| <b>PER COMMON SHARE:</b>              |           |           |           |           |
| Book value                            | \$4.24    | \$4.37    | \$3.85    | \$3.82    |
| Market value                          | 5.61      | 5.35      | 4.35      | 4.38      |
| Market price to book value            | 132.35%   | 122.36%   | 113.07%   | 114.65%   |

**STATISTICAL DATA AT PERIOD END:**

|                                |            |            |            |            |
|--------------------------------|------------|------------|------------|------------|
| Full-time equivalent employees | 394        | 383        | 384        | 378        |
| Branch locations               | 22         | 22         | 22         | 22         |
| Common shares outstanding      | 19,722,884 | 19,729,678 | 22,105,786 | 22,112,273 |

**NOTES:**

(A) Other comprehensive income had a negative impact of \$0.29 on book value per share at December 31, 2006.

(B) Not recognized on the balance sheet.

AMERISERV FINANCIAL, INC.

**CONSOLIDATED STATEMENT OF INCOME**

(In thousands)

(All quarterly and 2006 data unaudited)

2006

|  | YEAR    |         |         |         |          |
|--|---------|---------|---------|---------|----------|
|  | 1QTR    | 2QTR    | 3QTR    | 4QTR    | TO DATE  |
| <b>INTEREST INCOME</b>                                     |         |         |         |         |          |
| Interest and fees on loans                                 | \$8,900 | \$9,155 | \$9,677 | \$9,865 | \$37,597 |
| Total investment portfolio                                 | 2,279   | 2,259   | 2,218   | 2,212   | 8,968    |
| Total Interest Income                                      | 11,179  | 11,414  | 11,895  | 12,077  | 46,565   |
| <b>INTEREST EXPENSE</b>                                    |         |         |         |         |          |
| Deposits   | 4,026   | 4,563   | 5,143   | 5,500   | 19,232   |
| All borrowings   | 861     | 660     | 653     | 681     | 2,855    |
| Total Interest Expense                                     | 4,887   | 5,223   | 5,796   | 6,181   | 22,087   |
| <b>NET INTEREST INCOME</b>                                 |         |         |         |         |          |
| Provision for loan losses                                  | -       | (50)    | -       | (75)    | (125)    |
| <b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b> |         |         |         |         |          |
|  | 6,292   | 6,241   | 6,099   | 5,971   | 24,603   |
| <b>NON-INTEREST INCOME</b>                                 |         |         |         |         |          |
| Trust fees   | 1,641   | 1,671   | 1,603   | 1,604   | 6,519    |
| Net realized gains on loans held for sale                  | 23      | 20      | 26      | 36      | 105      |
| Service charges on deposit accounts                        | 627     | 651     | 645     | 638     | 2,561    |
| Bank owned life insurance                                  | 256     | 260     | 428     | 263     | 1,207    |
| Other income   | 695     | 666     | 545     | 543     | 2,449    |
| Total Non-interest Income                                  | 3,242   | 3,268   | 3,247   | 3,084   | 12,841   |
| <b>NON-INTEREST EXPENSE</b>                                |         |         |         |         |          |
| Salaries and employee benefits                             | 4,815   | 4,612   | 4,600   | 4,642   | 18,669   |
| Net occupancy expense                                      | 655     | 591     | 573     | 591     | 2,410    |
| Equipment expense  | 639     | 631     | 529     | 550     | 2,349    |
| Professional fees  | 795     | 859     | 791     | 763     | 3,208    |
| FDIC deposit insurance expense                             | 73      | 74      | 22      | 23      | 192      |
| Amortization of core deposit intangibles                   | 216     | 216     | 216     | 217     | 865      |
| Other expenses   | 1,665   | 1,794   | 1,833   | 1,707   | 6,999    |
| Total Non-interest Expense                                 | 8,858   | 8,777   | 8,564   | 8,493   | 34,692   |
| <b>INCOME BEFORE INCOME TAXES</b>                          |         |         |         |         |          |
| Provision (benefit) for income taxes                       | 676     | 732     | 782     | 562     | 2,752    |
| NET INCOME   | 136     | 164     | 139     | (19)    | 420      |
|  | \$540   | \$568   | \$643   | \$581   | \$2,332  |

2005

|  | YEAR    |         |         |         |          |
|--|---------|---------|---------|---------|----------|
|  | 1QTR    | 2QTR    | 3QTR    | 4QTR    | TO DATE  |
| <b>INTEREST INCOME</b>                                     |         |         |         |         |          |
| Interest and fees on loans                                 | \$7,954 | \$8,105 | \$8,200 | \$8,688 | \$32,947 |
| Total investment portfolio                                 | 3,737   | 3,607   | 3,273   | 2,301   | 12,918   |
| Total Interest Income                                      | 11,691  | 11,712  | 11,473  | 10,989  | 45,865   |
| <b>INTEREST EXPENSE</b>                                    |         |         |         |         |          |
| Deposits   | 2,845   | 3,188   | 3,290   | 3,662   | 12,985   |
| All borrowings   | 2,551   | 2,533   | 2,725   | 959     | 8,768    |
| Total Interest Expense                                     | 5,396   | 5,721   | 6,015   | 4,621   | 21,753   |
| <b>NET INTEREST INCOME</b>                                 |         |         |         |         |          |
| Provision for loan losses                                  | -       | (275)   | 100     | -       | (175)    |
| <b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b> |         |         |         |         |          |
|  | 6,295   | 6,266   | 5,358   | 6,368   | 24,287   |
| <b>NON-INTEREST INCOME</b>                                 |         |         |         |         |          |
| Trust fees   | 1,472   | 1,506   | 1,586   | 1,565   | 6,129    |
| Net realized gains (losses) on investment securities       | 78      | -       | (2,577) | -       | (2,499)  |
| available for sale   |         |         |         |         |          |
| Net realized gains on loans held for sale                  | 72      | 83      | 27      | 27      | 209      |
| Service charges on deposit accounts                        | 584     | 704     | 723     | 689     | 2,700    |
| Bank owned life insurance                                  | 250     | 254     | 256     | 257     | 1,017    |
| Other income   | 692     | 633     | 643     | 685     | 2,653    |
| Total Non-interest Income                                  | 3,148   | 3,180   | 658     | 3,223   | 10,209   |
| <b>NON-INTEREST EXPENSE</b>                                |         |         |         |         |          |
| Salaries and employee benefits                             | 4,751   | 4,680   | 4,804   | 4,827   | 19,062   |
| Net occupancy expense                                      | 668     | 592     | 609     | 683     | 2,552    |
| Equipment expense  | 639     | 622     | 620     | 628     | 2,509    |
| Professional fees  | 823     | 938     | 1,483   | 998     | 4,242    |
| FDIC deposit insurance expense                             | 71      | 69      | 76      | 73      | 289      |

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|  |       |       |            |       |           |
|--|-------|-------|------------|-------|-----------|
| Amortization of core deposit intangibles | 216   | 216   | 216        | 217   | 865       |
| Prepayment penalties                     | -     | -     | 12,287     | -     | 12,287    |
| Other expenses                           | 1,775 | 1,789 | 2,183      | 1,867 | 7,614     |
| Total Non-interest Expense               | 8,943 | 8,906 | 22,278     | 9,293 | 49,420    |
| <br>                                     |       |       |            |       |           |
| INCOME (LOSS) BEFORE INCOME TAXES        | 500   | 540   | (16,262)   | 298   | (14,924)  |
| Provision (benefit) for income taxes     | (398) | 96    | (5,689)    | 89    | (5,902)   |
| INCOME (LOSS) FROM CONTINUING            |       |       |            |       |           |
| OPERATIONS                               | 898   | 444   | (10,573)   | 209   | (9,022)   |
| INCOME (LOSS) FROM DISCONTINUED          |       |       |            |       |           |
| OPERATIONS                               | (65)  | (74)  | 9          | 11    | (119)     |
| NET INCOME (LOSS)                        | \$833 | \$370 | \$(10,564) | \$220 | \$(9,141) |

AMERISERV FINANCIAL, INC.

Nasdaq NMS: ASRV

Average Balance Sheet Data (In thousands)

(All quarterly and 2006 data unaudited)

Note: 2005 data appears before 2006.

2005

2006

|   | 4QTR      | TWELVE<br>MONTHS | 4QTR      | TWELVE<br>MONTHS |
|---|-----------|------------------|-----------|------------------|
| Interest earning assets:                              |           |                  |           |                  |
| Loans and loans held for sale, net of unearned income | \$540,325 | \$525,401        | \$582,165 | \$564,173        |
| Deposits with banks                                   | 816       | 770              | 688       | 706              |
| Federal funds   | -         | -                | 248       | 62               |
| Total investment securities                           | 246,096   | 351,955          | 211,747   | 221,704          |
| <br>  |           |                  |           |                  |
| Total interest earning assets                         | 787,237   | 878,126          | 794,848   | 786,645          |

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Non-interest earning assets:

|                                   |                  |                  |                  |                  |
|-----------------------------------|------------------|------------------|------------------|------------------|
| Cash and due from banks           | 21,235           | 21,449           | 18,439           | 18,841           |
| Premises and equipment            | 8,949            | 9,365            | 8,285            | 8,324            |
| Assets of discontinued operations | 821              | 1,135            | -                | -                |
| Other assets                      | 63,040           | 63,401           | 68,003           | 68,920           |
| Allowance for loan losses         | (9,311)          | (9,613)          | (8,237)          | (8,750)          |
| <b>Total assets</b>               | <b>\$874,971</b> | <b>\$963,863</b> | <b>\$881,338</b> | <b>\$873,980</b> |

Interest bearing liabilities:

Interest bearing deposits:

|  |                |                |                |                |
|--|----------------|----------------|----------------|----------------|
| Interest bearing demand                | \$55,244       | \$54,695       | \$59,280       | \$57,817       |
| Savings                                | 91,324         | 96,819         | 75,150         | 81,964         |
| Money market                           | 166,168        | 156,932        | 173,538        | 172,029        |
| Other time                             | 288,108        | 284,951        | 336,089        | 319,220        |
| <b>Total interest bearing deposits</b> | <b>600,844</b> | <b>593,397</b> | <b>644,057</b> | <b>631,030</b> |

Borrowings:

Federal funds purchased, securities sold under agreements to repurchase, and other short-term borrowings

|   |                |                |                |                |
|---|----------------|----------------|----------------|----------------|
|   | 55,316         | 78,152         | 27,910         | 32,821         |
| Advanced from Federal Home Loan Bank                          | 993            | 73,924         | 951            | 967            |
| Guaranteed junior subordinated deferrable interest debentures | 16,525         | 19,345         | 13,085         | 13,085         |
| <b>Total interest bearing liabilities</b>                     | <b>673,678</b> | <b>764,818</b> | <b>686,003</b> | <b>677,903</b> |

Non-interest bearing liabilities:

|  |                  |                  |                  |                  |
|--|------------------|------------------|------------------|------------------|
| Demand deposits                                  | 110,876          | 107,018          | 101,188          | 104,266          |
| Liabilities of discontinued operations           | 222              | 379              | -                | -                |
| Other liabilities                                | 5,974            | 6,780            | 7,310            | 6,765            |
| Stockholders equity                              | 84,221           | 84,868           | 86,837           | 85,046           |
| <b>Total liabilities and stockholders equity</b> | <b>\$874,971</b> | <b>\$963,863</b> | <b>\$881,338</b> | <b>\$873,980</b> |