Steel Excel Inc.
Form 10-Q
August 07, 2014

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)
ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE
For the quarterly period ended June 30, 2014 or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission file number 0-15071

Steel Excel Inc.
(Exact name of Registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)
$\begin{array}{ll}1133 \text { WESTCHESTER AVENUE, SUITE N222 } & 10604 \\ \text { WHITE PLAINS, NEW YORK } & \text { (Zip Code) } \\ \text { (Address of principal executive offices) } & \end{array}$

94-2748530
(I.R.S. Employer Identification No.)

Registrant's telephone number, including area code (914) 461-1300

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No *

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one).

Large accelerated filer o Accelerated filer ý
Non-accelerated filer o
Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of July 31, 2014, there were 11,545,466 shares of Steel Excel's common stock outstanding.

## TABLE OF CONTENTS

Part I. Financial Statements
Item 1. Unaudited Consolidated Financial Statements
Consolidated Statements of Operations for the three- and six-month periods ended June 30. 2014 and 2013 ..... 3Consolidated Statements of Comprehensive Income (Loss) for the three- and six-monthperiods ended June 30, 2014 and 2013
Consolidated Balance Sheets as of June 30, 2014, and December 31, 2013 ..... $\underline{s}$
Consolidated Statement of Stockholders' Equity for the six-month period ended June 30.
2014 ..... 6
Consolidated Statements of Cash Flows for the six-month periods ended June 30, 2014 and $\underline{2013}$ ..... 7
Notes to Consolidated Financial Statements ..... 8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... $\underline{24}$
Item 4. Controls and Procedures ..... $\underline{28}$
Part II. Other Information
Item 6. Exhibits ..... $\underline{30}$
Signatures ..... $\underline{31}$

## PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
Steel Excel Inc.
CONSOLIDATED STATEMENTS OF OPERATIONS
(unaudited)


| Net income | $\$ 0.74$ | $\$ 0.08$ | $\$ 1.10$ | $\$ 0.34$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted income (loss) per share attributable to Steel Excel |  |  |  |  |
| Inc.: | $\$ 0.73$ | $\$ 0.09$ | $\$ 1.10$ | $\$ 0.35$ |
| Net income from continuing operations | $\$-$ | $\$-$ | $\$-$ | $\$(0.01$ |
| Loss from discontinued operations, net of taxes | $\$ 0.73$ | $\$ 0.08$ | $\$ 1.10$ | $\$ 0.34$ |
| Net income |  |  |  |  |
|  | 11,895 | 12,718 | 11,938 | 12,796 |
| Shares used in computing income (loss) per share: | 11,917 | 12,734 | 11,958 | 12,812 |

See accompanying Notes to Consolidated Financial Statements.
3

Steel Excel Inc.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)


See accompanying Notes to Consolidated Financial Statements.
4

Steel Excel Inc.
CONSOLIDATED BALANCE SHEETS
(unaudited)

|  | June 30, | December 31, |
| :--- | :--- | :--- |
|  | 2014 |  |
| (in thousands) | 2013 |  |
| Assets |  |  |
| Current assets: | $\$ 69,432$ | $\$ 73,602$ |
| Cash and cash equivalents | 20,010 | - |
| Restricted cash | 157,263 | 178,485 |
| Marketable securities | 29,821 | 25,355 |
| Accounts receivable, net of allowance for doubtful accounts of \$0 | 15 | - |
| Deferred income taxes | 8,209 | 4,670 |
| Prepaid expenses and other current assets | 31 | 31 |
| Current assets of discontinued operations | 284,781 | 282,143 |
| Total current assets | 109,335 | 105,890 |
| Property and equipment, net | 68,742 | 68,742 |
| Goodwill | 40,287 | 44,438 |
| Intangible assets, net | 28,540 | 25,844 |
| Other investments | 37,571 | 8,339 |
| Investments in equity method investees (\$31,330 at fair value in 2014) | 3,732 | 1,556 |
| Deferred income taxes | 1,516 | 1,754 |
| Other long-term assets | $\$ 574,504$ | $\$ 538,706$ |
| Total assets |  |  |
|  |  |  |
| Liabilities and Stockholders' Equity: |  |  |
| Current liabilities: | $\$ 4,225$ | $\$ 4,754$ |
| Accounts payable | 13,896 | 7,775 |
| Accrued expenses and other liabilities | 10,023 | - |
| Due to shareholders | 20,010 | - |
| Financial instrument obligations | 13,214 | 13,214 |
| Current portion of long-term debt | 412 | 412 |
| Current portion of capital lease obligations | - | 346 |
| 3/4\% convertible senior subordinated notes due 2023 | 3,838 | 3,612 |
| Deferred income taxes | 987 | 987 |
| Current liabilities of discontinued operations | 66,605 | 31,100 |
| Total current liabilities | 386 | 572 |
| Capital lease obligations, net of current portion | 72,679 | 79,286 |
| Long-term debt, net of current portion | 2,169 | - |
| Deferred income taxes | 3,819 | 3,813 |
| Other long-term liabilities | 145,658 | 114,771 |
| Total liabilities |  |  |
| Commitments and contingencies |  |  |
| Stockholders' equity: | 14 |  |
| Common stock (\$0.001 par value, 40,000 shares authorized; 14,224 shares and |  |  |
| 14,508 shares issued and outstanding in 2014 and 2013, respectively) | 6,516 |  |
| Additional paid-in capital |  |  |
| Accumulated other comprehensive income |  |  |


| Retained earnings | 227,101 | 213,967 |
| :--- | :--- | :--- |
| Treasury stock, at cost (2014-2,679 shares; 2013-2,503 shares) | $(76,682$ | $)(71,001$ |
| Total Steel Excel Inc. stockholders' equity | 429,242 | 424,322, |
| Non-controlling interest | $(396$ | $)$ |
| Total stockholders' equity | 428,846 | 423,935 |
| Total liabilities and stockholders' equity | $\$ 574,504$ | $\$ 538,706$ |

See accompanying Notes to Consolidated Financial Statements. 5

Steel Excel Inc.
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (unaudited)

Steel Excel Inc. Stockholders' Equity
Common Stock Treasury Stock
Shares AmountShares Amount
(in thousands)
$\begin{aligned} & \text { Balance, January 1, } \\ & 2014\end{aligned}{ }_{1} 4,508 \quad \$ 14 \quad(2,503) \$(71,001) \$ 274,826 \quad \$ 6,516 \quad \$ 213,967 \quad \$(387) \quad \$ 423,935$
Net income

| attributable to Steel | - | - | - | - | - | - | 13,134 | - | 13,134 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Excel Inc.
Net loss attributable
$\left.\begin{array}{lllllllllll}\begin{array}{l}\text { to non-controlling } \\ \text { interests }\end{array} & - & - & - & - & - & - & - & (337 & ) & (337 \\ \begin{array}{l}\text { Other } \\ \text { comprehensive } \\ \text { income }\end{array} & - & - & - & - & - & 5,820 & - & - & 5,820 \\ \begin{array}{l}\text { Net issuance of } \\ \text { restricted shares }\end{array} & 13 & 1 & - & - & (14 & ) & - & - & - & (13\end{array}\right)$

See accompanying Notes to Consolidated Financial Statements.


See accompanying Notes to Consolidated Financial Statements.

7

Steel Excel Inc.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

## 1.Description and Basis of Presentation

Steel Excel Inc. ("Steel Excel" or the "Company") currently operates in two reporting segments - Energy and Sports. Through its wholly-owned subsidiary Steel Energy Ltd. ("Steel Energy"), the Company's Energy business provides drilling and production services to the oil and gas industry. Through its wholly-owned subsidiary Steel Sports Inc., the Company's Sports business provides event-based sports services and other health-related services. The Company also continues to identify business acquisition opportunities in other unrelated industries.

The accompanying unaudited consolidated financial statements of Steel Excel and its subsidiaries, which have been prepared in accordance with the instructions to Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial position, results of operations, and cash flows in conformity with generally accepted accounting principles, should be read in conjunction with the notes to the consolidated financial statements contained in the Company's annual report on Form 10-K for the year ended December 31, 2013. The Company believes that all adjustments, consisting primarily of normal recurring accruals, necessary for a fair presentation have been included in the financial statements. The operating results of any period are not necessarily indicative of the results for the entire year or any future period.

In December 2013, Black Hawk Energy Services Ltd. ("Black Hawk Ltd."), an indirect wholly-owned subsidiary of the Company, acquired the business and substantially all of the assets of Black Hawk Energy Services, Inc. ("Black Hawk Inc."), a provider of drilling and production services to the oil and gas industry. The fair values recognized at December 31, 2013, were provisional pending further analysis and valuations. In 2014, the Company recorded measurement period adjustments to reflect revised fair values of the assets and liabilities acquired from Black Hawk Inc. The Company's balance sheet at December 31, 2013, has been revised to reflect such measurement period adjustments as if they were recorded at the acquisition date (see Note 3).

The Company shut down the operations of Ruckus Sports LLC ("Ruckus"), a provider of obstacle course and mass-participation events, in November 2013. The consolidated financial statements reflect Ruckus as a discontinued operation in all periods presented (see Note 4).

In June 2014 the Company's effected a 1-for-500 reverse stock split (the "Reverse Split"), immediately followed by a 500 -for-1 forward stock split (the "Forward Split", and together with the Reverse Split, the "Reverse/Forward Split"), of its common stock. The consolidated financial statements reflect the effects of the Reverse/Forward Split (see Note 19).

Certain other prior period amounts have been reclassified to conform to the 2014 presentation.

## 2. Recent Accounting Pronouncements

In April 2014, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360), which changes the requirements for reporting discontinued operations. Pursuant to this pronouncement, the disposal of a component of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that will have a major effect on an entity's operations and financial results. This pronouncement also requires additional disclosures for discontinued operations and requires disclosures about disposals of individually significant components of an entity that do not qualify for discontinued operations presentation in the financial statements. ASU

No. 2014-08 is effective for annual reporting periods beginning after December 15, 2014, and for interim reporting period within those years. The Company does not expect the adoption of ASU No. 2014-08 to have a material effect on its consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which establishes a core principle, achieved through a five-step process, that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU No. 2014-09 is effective for public companies for annual reporting periods beginning after December 15, 2016, and for interim reporting periods within those years. Upon adoption, ASU No. 2014-09 can be applied either retrospectively to each reporting period presented or retrospectively with the cumulative effect of initially applying the standard recognized at the date of initial application. Early application is not permitted. The Company
needs to evaluate the impact on its consolidated financial statements of adopting ASU No. 2014-09 and will determine the implementation method to be used.
In June 2014, the FASB issued ASU No. 2014-12, Compensation — Stock Compensation (Topic 718), to address diversity in accounting for share-based payment awards that require a specific performance target to be achieved in order for employees to become eligible to vest in the awards. ASU No. 2014-12 requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. ASU No. 2014-12 is effective for annual reporting periods beginning after December 15, 2015, and for interim reporting period within those years, with earlier adoption permitted. The Company does not expect the adoption of ASU No. 2014-12 to have a material effect on its consolidated financial statements.

## 3. Acquisitions

On December 16, 2013, the Company acquired the business and substantially all of the assets of Black Hawk Inc. for approximately $\$ 60.8$ million in cash, subject to a post-closing working capital adjustment. The fair values recognized in 2013 in connection with this transaction were provisional pending the Company's continued evaluation, including assessing any identifiable intangible assets acquired, and completing a valuation of the tangible and intangible assets. During 2014, the Company recorded adjustments to the initial fair value estimates based on the Company's continued assessment of the fair values of the assets and liabilities acquired, including a preliminary valuation. The following table summarizes the provisional fair values previously reported, the measurement period adjustments recognized in 2014, and the revised fair values of the assets and liabilities acquired.

Accounts receivable
Prepaid expenses and other current assets
Property and equipment
Intangible assets
Accounts payable
Accrued expenses
Total identifiable net assets acquired
Goodwill
Net assets acquired

| Previously <br> Reported | Measurement <br> Period <br> Adjustments | Revised |  |
| :--- | :--- | :--- | :--- |
| (in thousands) |  |  |  |
| $\$ 9,663$ | $\$ 451$ | $\$ 10,114$ |  |
| 208 | 111 | 319 |  |
| 30,581 | $(493$ | $) 30,088$ |  |
| - | 12,210 | 12,210 |  |
| $(1,333$ | $)$ | $(251$ | $)(1,584$ |
| $(1,756$ | $)(416$ | $)(2,172$ | $)$ |
| 37,363 | 11,612 | 48,975 |  |
| 23,400 | $(11,612$ | $)$ | 11,788 |
| $\$ 60,763$ | $\$-$ | $\$ 60,763$ |  |

The intangible assets acquired represented customer relationships, a trade name, and a non-compete arrangement with estimated fair values of $\$ 11.3$ million, $\$ 0.8$ million, and $\$ 0.1$ million, respectively. The intangible assets are being amortized over five-year periods. The revised amounts are subject to further revision pending the Company's continued assessment of the fair values of the assets and liabilities acquired, including completion of the valuation and the post-closing working capital adjustment. The Company's balance sheet at December 31, 2013, has been revised to reflect the measurement period adjustments as if they had been recognized at the acquisition date. The measurement period adjustments did not have a material effect on the Company's statement of operations for the year ended December 31, 2013.

In 2014, UK Elite Soccer, Inc. ("UK Elite"), the Sports' segment soccer operation, acquired the business and assets of three independent providers of soccer clinics and camps for a total purchase price of $\$ 1.0$ million, or approximately $\$ 0.5$ million net of cash acquired. In connection with these acquisitions, the Company recognized approximately $\$ 0.2$ million in current assets, primarily trade receivables, approximately $\$ 0.6$ million in current liabilities, primarily deferred revenue, and approximately $\$ 0.9$ million in intangible assets representing customer relationships.

The following unaudited pro forma financial information for the six months ended June 30, 2013, combines the results of operations of the Company with the results of operations of Black Hawk Inc. and UK Elite, which businesses were acquired in December 2013 and June 2013, respectively, as if those acquisitions had occurred at the beginning of the year prior to the date of acquisition. The pro forma financial information does not include the results of Ruckus, which was acquired in January 2013 and is reported as a discontinued operation in the Company's consolidated financial statements. No pro forma information is provided for the businesses acquired by UK Elite in 2014 since their results of operations are not material. The

9
pro forma financial information is not necessarily indicative of what would have actually occurred had the acquisitions been consummated at the beginning of the year prior to the date of acquisition or results that may occur in the future.

|  | Amount <br> (in thousands) |
| :--- | :--- |
| Net revenues | $\$ 84,938$ |
| Net income from continuing operations | $\$ 7,921$ |
| Net income | $\$ 7,332$ |
| Net income attributable to Steel Excel Inc. | $\$ 7,846$ |

## 4. Discontinued Operations

In November 2013, the Company shut down the operations of Ruckus after it did not meet operational and financial expectations. For the six months ended June 30, 2013, Ruckus reported revenues of $\$ 0.6$ million and a loss from discontinued operations of $\$ 0.6$ million. For the three months ended June 30, 2013, Ruckus reported revenues of $\$ 0.6$ million and incurred a loss from discontinued operations of $\$ 0.2$ million.

## 5. Investments

## Marketable Securities

All of the Company's marketable securities at June 30, 2014, and December 31, 2013, were classified as "available-for-sale" securities, with changes in fair value recognized in stockholders' equity as "other comprehensive income (loss)". In 2014, the Company entered into short sale transactions on certain securities in which the Company received proceeds from the sale of such securities and incurred obligations to deliver such securities at a later date. Upon initially entering into such short sale transactions the Company recognized obligations totaling approximately $\$ 19.3$ million, with a comparable amount of the Company's cash and cash equivalents reclassified as restricted cash. Subsequent changes in the fair value of such obligations, determined based on the closing market price of the securities, are recognized currently as gains or losses, with a comparable reclassification made between the amounts of the Company's unrestricted and restricted cash. As of June 30, 2014, the Company's obligations for such transactions totaled approximately $\$ 20.0$ million, which are reported as "Financial instrument obligations" with a comparable amount reported as "Restricted cash" in the Company's consolidated balance sheet. For the three and six months ended June 30, 2014, the Company incurred losses totaling $\$ 0.7$ million, which are included as a component of "Other income, net" in the Company's consolidated statements of operations.

Marketable securities at June 30, 2014, consisted of the following:

|  | Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses |  | Estimated <br> Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (in thousands) |  |  |  |  |
| Short-term deposits | \$74,935 | \$- | \$- |  | \$74,935 |
| Mutual funds | 15,722 | 6,012 | - |  | 21,734 |
| Corporate securities | 89,743 | 15,611 | (3,714 | ) | 101,640 |
| Corporate obligations | 32,374 | 1,534 | (19 | ) | 33,889 |
| Total available-for-sale securities | 212,774 | 23,157 | (3,733 | ) | 232,198 |
| Amounts classified as cash equivalents | (74,935 ) | - | - |  | (74,935 |
| Amounts classified as marketable securities | \$ 137,839 | \$23,157 | \$(3,733 | ) | \$157,263 |

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Marketable securities at December 31, 2013, consisted of the following:
$\left.\begin{array}{lllll} & \text { Cost } & \begin{array}{l}\text { Gross } \\ \text { Unrealized } \\ \text { Gains }\end{array} & \begin{array}{l}\text { Gross } \\ \text { Unrealized } \\ \text { Losses }\end{array} & \begin{array}{l}\text { Estimated } \\ \text { Fair } \\ \text { Value }\end{array} \\ \text { (in thousands) }\end{array} \quad \begin{array}{llll} \\ \text { Short-term deposits } & \$ 60,909 & \$- & \$- \\ \text { Mutual funds } & 15,722 & 5,061 & - \\ \hline \text { United States government securities } & 50,356 & 23 & - \\ \text { Corporate securities } & 69,806 & 9,961 & (5,208 \\ \text { Corporate obligations } & 31,356 & 885 & (276\end{array}\right)$

Proceeds from sales of marketable securities were $\$ 95.7$ million and $\$ 45.1$ million for the six months ended June 30, 2014 and 2013, respectively, and $\$ 55.2$ million and $\$ 36.8$ million for the three months ended June 30, 2014 and 2013, respectively. The company determines gains and losses from sales of marketable securities based on specific identification of the securities sold. Gross realized gains and losses from sales of marketable securities, all of which are reported as a component of "Other income (expense), net" in the consolidated statements of operations for the three and six months ended June 30, 2014 and 2013, were as follows:

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2014 | 2013 | 2014 | 2013 |  |  |
| (in thousands) |  |  |  |  |  |
| Gross realized gains | $\$ 3,196$ | $\$ 2,607$ | $\$ 6,396$ | $\$ 3,865$ |  |
| Gross realized losses | $(1,120$ | $(3,852$ | $)$ | $(1,329$ | $)$ |
| Realized gains (losses), net | $\$ 2,076$ | $\$(1,245$ | $)$ | $\$ 5,067$ | $\$(29$, |$)$

The fair value of the Company's marketable securities with unrealized losses at June 30, 2014, and the duration of time that such losses had been unrealized, were as follows:


The fair value of the Company's marketable securities with unrealized losses at December 31, 2013, and the duration of time that such losses had been unrealized, were as follows:


Gross unrealized losses primarily related to losses on corporate securities. The Company has evaluated such securities, which primarily consist of investments in publicly-traded entities, as of June 30, 2014, and has determined that there was no indication of other-than-temporary impairments. This determination was based on several factors, including the length of time and extent to which fair value has been less than the cost basis, the financial condition and near-term prospects of the entity, and the Company's intent and ability to hold the corporate securities for a period of time sufficient to allow for any anticipated recovery in market value.

The amortized cost and estimated fair value of available-for-sale debt securities at June 30, 2014, by contractual maturity, were as follows:

|  | Cost <br> (in thousands) | Estimated <br> Fair Value |
| :--- | :--- | :--- |
| Debt securities: | $\$ 228$ | $\$ 236$ |
| Mature after one year through three years | 32,146 | 33,653 |
| Mature in more than three years | 32,374 | 33,889 |
| Total debt securities | 180,400 | 198,309 |
| Securities with no contractual maturities | $\$ 212,774$ | $\$ 232,198$ |
| Total |  |  |

## Equity-Method Investments

In January 2013, the Company acquired a $40 \%$ membership interest in Again Faster LLC, a fitness equipment company, for total cash consideration of $\$ 4.0$ million. In August 2013, the Company acquired $1,316,866$ shares of the common stock of iGo, Inc. ("iGo"), in a cash tender offer for total consideration of $\$ 5.2$ million. The shares of common stock of iGo acquired by the Company represent approximately $44.7 \%$ of the issued and outstanding shares of iGo. Both Again Faster and iGo are accounted for using the traditional method of accounting for equity-method investments.

In May 2014, the Company increased its holdings of the common stock of API Technologies Corp. ("API"), a designer and manufacturer of high performance systems, subsystems, modules, and components, to $11,377,192$ shares through the acquisition of $1,666,666$ shares on the open market. Upon acquiring such shares the Company held approximately $20.5 \%$ of the total outstanding common stock of API. Effective as of that date the investment in API has been accounted for as an equity-method investment using the fair value option with changes in fair value based on the market price of API's common stock recognized currently as income or loss from equity method investees. The Company elected the fair value option to account for its investment in API in order to more appropriately reflect the value of API in its financial statements. Prior to such time the investment in API was accounted for as an available-for-sale security, and upon the change in classification the Company recognized a loss of approximately $\$ 0.6$ million that had previously been included as a component of "accumulated other comprehensive income".

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The following table summarizes the Company's equity-method investments.

12

| Ownership |  | Carrying Value |  | Income (Loss) Recognized |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Three M | hs Ended | Six Mon | Ended |
| June 30, | December 31, | June 30, | December 31, | June 30, | June 30, | June 30, | June 30, |
| 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 |
|  |  | (in thousands) |  |  |  |  |  |

Traditional equity method

| Again | 40.0 | $\%$ | 40.0 | $\%$ | $\$ 3,378$ | $\$ 3,671$ | $\$(164$ | $)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Faster | O | $\$(293$ | $) \$-$ |  |  |  |  |  |
| iGo | 44.7 | $\%$ | 44.7 | $\%$ | 2,863 | 4,668 | $(501$ | $)-$ |
|  |  |  |  |  |  |  |  |  |
| Fair value option |  |  |  |  |  | $(1,805$ | $)-$ |  |
| API 20.6 | $\%$ | 31,330 | - | 3,539 | - | 3,539 | - |  |
| Total |  |  | $\$ 37,571$ | $\$ 8,339$ | $\$ 2,874$ | $\$-$ | $\$ 1,441$ | $\$-$ |

Based on the closing market price of iGo's publicly-traded shares, the value of the Company's investment in iGo was approximately $\$ 4.2$ million at June 30, 2014.

The Company recognizes its equity in the losses of iGo on a one-quarter lag basis. The following table presents summarized income statement information for iGo for the three and six months ended March 31, 2014, the periods on which the loss recognized by the Company for the three and six months ended June 30, 2014, was based and for API for the three months ended May 31, 2014, its most recently completed quarterly fiscal period.

Revenues
Gross loss
Net loss

| API | iGo |  |
| :---: | :---: | :---: |
| Three Months | Three Months | Six Months |
| Ended May 31, 2014 | Ended March 31, 2014 | Ended March 31, $2014$ |
| (in thousands) |  |  |
| \$53,169 | \$ 1,568 | \$4,778 |
| \$ 10,410 | \$34 | \$(1,112 |
| \$(14,984 | \$(1,119 | ) \$(4,036 |

Other Investments
The Company's other investments at June 30, 2014, include a $\$ 25.0$ million cost-method investment in a limited partnership that co-invested with other private investment funds in a public company. The investment in the limited partnership had an approximate fair value of $\$ 33.0$ million at June 30 , 2014, based on the net asset value indicated in the monthly statement received from the partnership. The Company's other investments at June 30, 2014, also include investments in a venture capital funds totaling $\$ 0.5$ million and a promissory note with an amortized cost of $\$ 3.0$ million, which is a reasonable approximation of fair value at June 30, 2014.

## 6.Fair Value Measurements

Fair values of assets and liabilities are determined based on a three-level measurement input hierarchy. Level 1 inputs are quoted prices in active markets for identical assets or liabilities as of the measurement date.

Level 2 inputs are other than quoted market prices that are observable, either directly or indirectly, for an asset or liability. Level 2 inputs can include quoted prices in active markets for similar assets or liabilities, quoted prices in a market that is not active for identical assets or liabilities, or other inputs that can be corroborated by observable market
data. The Company uses quoted prices of similar instruments with an active market to determine the fair value of its Level 2 investments.

Level 3 inputs are unobservable for the asset or liability when there is little, if any, market activity for the asset or liability. Level 3 inputs are based on the best information available, and may include data developed by the Company. The Company uses the net asset value included in quarterly statements it receives in arrears from two venture capital funds to determine the fair value of such funds. The Company determines the fair value of certain corporate securities and corporate

13
obligations by incorporating and reviewing prices provided by third-party pricing services based on the specific features of the underlying securities.

Assets and liabilities measured at fair value on a recurring basis at June 30, 2014, summarized by measurement input category, were as follows:

Assets

| Cash, including short-term deposits ${ }^{(1)}$ | $\$ 69,432$ | $\$ 69,432$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Restricted cash | 20,010 | 20,010 | - | - |
| Mutual funds $^{(2)}$ | 21,734 | 21,734 | - | - |
| Corporate securities $^{(2)}$ | 101,640 | 89,176 | - | 12,464 |
| Corporate obligations $^{(2)}$ | 33,889 | - | 14,547 | 19,342 |
| Investments in equity-method investees | 31,330 | 31,330 | - | - |
| Investments in certain funds ${ }^{(3)}$ | 540 | - | 540 |  |
| Total assets | $\$ 278,575$ | $\$ 231,682$ | $\$ 14,547$ | $\$ 32,346$ |
| Liabilities |  |  |  |  |
| Financial instrument obligations | $\$ 20,010$ | $\$ 20,010$ | $\$-$ | $\$-$ |

(1)Reported within "Cash and cash equivalents"
(2)Reported within "Marketable securities"
(3)Reported within "Other investments"

| Total | Level 1 | Level 2 | Level 3 |
| :--- | :--- | :--- | :--- | (in thousands)

Assets and liabilities measured at fair value on a recurring basis at December 31, 2013, summarized by measurement input category, were as follows:

Assets

| Cash, including short-term deposits ${ }^{(1)}$ | \$72,602 | \$72,602 | \$- | \$- |
| :---: | :---: | :---: | :---: | :---: |
| Mutual funds ${ }^{(2)}$ | 20,783 | 20,783 | - | - |
| United States government securities ${ }^{(2)}$ | 50,379 | 50,379 | - | - |
| Corporate securities ${ }^{(2)}$ | 74,559 | 68,624 | - | 5,935 |
| Commercial paper ${ }^{(3)}$ | 1,799 | - | 1,799 | - |
| Corporate obligations ${ }^{(2)}$ | 31,965 | - | 14,535 | 17,430 |
| Investments in certain funds ${ }^{(4)}$ | 844 | - | - | 844 |
| Total | \$252,931 | \$212,388 | \$16,334 | \$24,209 |

(1) Reported within "Cash and cash equivalents."
(2)Reported within "Marketable securities."
(3) $\$ 1.0$ million reported within "Cash and cash equivalents" and $\$ 0.8$ million reported within "Marketable securities."
(4)Reported within "Other investments."

There were no transfers of securities among the various measurement input levels during the six months ended June 30, 2014.

Changes in the fair value of assets valued using Level 3 measurement inputs during the six months ended June 30, 2014, were as follows:

|  | Amount <br> (in thousands) |
| :--- | :--- |
| Balance, January 1, 2014 | $\$ 24,209$ |
| Purchases | 10,538 |
| Sales | $(4,732$, |
| Realized loss on sale | $(129,460$ |
| Unrealized gains recognized in other comprehensive income | 2,460 |
| Balance, June 30, 2014 | $\$ 32,346$ |

The Company's $3 / 4 \%$ Convertible Senior Notes due December 22, 2023, had a carrying value of approximately $\$ 0.3$ million at December 31, 2013, which was a reasonable approximation of fair value. The Company redeemed all outstanding Convertible Senior Notes in January 2014 with a cash payment of $\$ 0.3$ million.

## 7.Property and Equipment, Net

Property and equipment at June 30, 2014, and December 31, 2013, consisted of the following:

|  | June 30, 2014 <br> (in thousands) | December 31, <br> 2013 |
| :--- | :--- | :--- |
| Rigs and other equipment | $\$ 108,761$ | $\$ 100,884$ |
| Buildings and improvements | 19,991 | 17,880 |
| Land | 1,164 | 1,893 |
| Vehicles | 2,004 | 1,869 |
| Furniture and fixtures | 615 | 512 |
| Assets in progress | 2,108 | 1,114 |
| Accumulated depreciation | 134,643 | 124,152 |
| Property and equipment, net | $(25,308$ | $(18,262$ |

The amounts at December 31, 2013, have been revised to reflect measurement period adjustments identified during the six months ended June 30, 2014, related to the assets acquired from Black Hawk Inc. as if they had been recognized at the acquisition date (see Note 3). Depreciation expense was $\$ 7.1$ million and $\$ 5.2$ million for the six months ended June 30, 2014 and 2013, respectively. Depreciation expense was $\$ 3.6$ million and $\$ 2.6$ million for the three months ended June 30, 2014 and 2013, respectively.

## 8. Goodwill and Other Intangible Assets

The Company's intangible assets at June 30, 2014, and December 31, 2013, all of which are subject to amortization, consisted of the following:

June 30, 2014

Cost | Accumulated |
| ---: |
| Amortization |

(in thousands)

| Energy segment: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer relationships | \$54,430 | \$(18,051 | ) | \$36,379 | \$54,430 | \$(13,700 | ) | \$40,730 |
| Trade names | 4,860 | (2,820 | ) | 2,040 | 4,860 | (2,315 |  | 2,545 |
| Non-compete agreement | 120 | (13 | ) | 107 | 120 | - |  | 120 |
|  | 59,410 | (20,884 | ) | 38,526 | 59,410 | (16,015 | ) | 43,395 |
| Sports segment: |  |  |  |  |  |  |  |  |
| Customer relationships | 2,086 | (423 | ) | 1,663 | 1,163 | (230 |  | 933 |
| Trade names | 122 | (24 | ) | 98 | 122 | (12 |  | 110 |
|  | 2,208 | (447 | ) | 1,761 | 1,285 | (242 | ) | 1,043 |
| Total | \$61,618 | \$ 21,331 | ) | \$40,287 | \$60,695 | \$(16,257 | ) | \$44,438 |

The amounts for the Energy segment at December 31, 2013, have been revised to reflect measurement period adjustments identified during the six months ended June 30, 2014, related to the assets acquired from Black Hawk Inc. as if they had been recognized at the acquisition date (see Note 3).

Amortization expense was $\$ 2.4$ million and $\$ 2.2$ million for the three months ended June 30, 2014 and 2013, respectively. Amortization expense was $\$ 5.1$ million and $\$ 4.6$ million for the six months ended June 30, 2014 and 2013, respectively. Estimated aggregate amortization expense related to the intangible assets for the next five years is as follows:


The amounts for the Energy segment at December 31, 2013, have been revised to reflect measurement period adjustments identified during the six months ended June 30, 2014, related to the assets acquired from Black Hawk Inc. as if

16
they had been recognized at the acquisition date (see Note 3). The adjustment to fair value in 2013 represents an adjustment to reflect additional acquisition-date deferred income tax liabilities and non-current deferred compensation obligations related to the acquisition of Sun Well Service, Inc. ("Sun Well") in May 2012. During the year ended December 31, 2013, the Company recognized a goodwill impairment of $\$ 3.6$ million related to the shutdown of Ruckus.

The components of goodwill at June 30, 2014, and December 31, 2013, were as follows:

|  | June 30, 2014 <br> (in thousands) | December 31, 2013 |
| :--- | :--- | :--- |
| Goodwill | $\$ 74,307$ | $\$ 74,307$ |
| Accumulated impairment | $(5,565$ | $)$ |
| Net goodwill | $\$ 68,742$ | $\$ 68,742$ |

## 9.Long-term Debt

In 2013, Steel Energy entered into a credit agreement, as amended (the "Amended Credit Agreement"), with Wells Fargo Bank National Association, RBS Citizens, N.A., and Comerica Bank that provided for a borrowing capacity of $\$ 105.0$ million consisting of a $\$ 95.0$ million secured term loan (the "Term Loan") and up to $\$ 10.0$ million in revolving loans (the "Revolving Loans") subject to a borrowing base of $85 \%$ of the eligible accounts receivable. Borrowings under the Amended Credit Agreement are collateralized by substantially all the assets of Steel Energy and its wholly-owned subsidiaries Sun Well, Rogue Pressure Services, LLC ("Rogue"), and Black Hawk Ltd., and a pledge of all of the issued and outstanding shares of capital stock of Sun Well, Rogue, and Black Hawk Ltd. Borrowings under the Amended Credit Agreement are fully guaranteed by Sun Well, Rogue, and Black Hawk Ltd. The carrying values as of June 30, 2014, of the assets pledged as collateral by Steel Energy and its subsidiaries under the Amended Credit Agreement were as follows:

| Cash and cash equivalents | Amount <br> (in thousands) |
| :--- | :--- |
| Accounts receivable | $\$ 12,088$ |
| Property and equipment, net | 28,594 |
| Intangible assets, net | 100,969 |
| Total | 38,526 |

The Amended Credit Agreement has a term that runs through July 2018, with the Term Loan amortizing in quarterly installments of $\$ 3.3$ million and a balloon payment due on the maturity date. At June 30, 2014, $\$ 85.9$ million was outstanding under the Term Loan and no amount was outstanding under the Revolving Loans. Principal payments under the Amended Credit Agreement for the remainder of 2014 and subsequent years are as follows:

| Remainder of 2014 | Amount <br> (in thousands) |
| :--- | :--- |
| 2015 | $\$ 6,607$ |
| 2016 | 13,214 |
| 2017 | 13,214 |
| 2018 | 13,214 |
| Total | 39,644 |
| Less current portion | 85,893 |
| Total long-term debt | 13,214 |

The interest rate on the borrowings under the Amended Credit Agreement was $3.0 \%$ at June 30, 2014. For the three months ended June 30, 2014, the Company incurred interest expense of $\$ 0.8$ million in connection with the Amended Credit Agreement, consisting of $\$ 0.7$ million in interest on the Term Loans and $\$ 0.1$ million of amortization of deferred financing fees. For the six months ended June 30, 2014, the Company incurred interest expense of $\$ 1.7$ million, consisting of $\$ 1.4$ million in interest on the Term Loans and $\$ 0.3$ million of amortization of deferred financing fees. The Company was in compliance with all financial covenants of the Amended Credit Agreement as of June 30, 2014.
Sun Well previously had a credit agreement (the "Sun Well Credit Agreement") with Wells Fargo Bank, National Association, that included a term loan of $\$ 20.0$ million and a revolving line of credit for up to $\$ 5.0$ million. All amounts due under the Sun Well Credit Agreement were fully repaid in 2013 and the facility was terminated in July 2013. For the three and six months ended June 30, 2013, the Company incurred interest expense of $\$ 0.1$ million and $\$ 0.3$ million, respectively, in connection with the Sun Well Credit Agreement.

## 10.Other Liabilities

"Accrued expenses and other current liabilities" consisted of the following:

|  | June 30, 2014 <br> (in thousands) | December 31, 2013 |
| :--- | :--- | :--- |
| Accrued compensation and related taxes | $\$ 5,467$ | $\$ 4,207$ |
| Deferred revenue | 4,331 | 857 |
| Insurance | 1,327 | 310 |
| Professional services | 404 | 608 |
| Accrued fuel and rig-related charges | 1,498 | 901 |
| Tax-related | 253 | 385 |
| Other | 616 | 507 |
| Total | $\$ 13,896$ | $\$ 7,775$ |

"Other long-term liabilities" consisted of the following:

|  | June 30, 2014 <br> (in thousands) | December 31, 2013 |
| :--- | :--- | :--- |
| Deferred compensation | $\$ 3,709$ | $\$ 3,709$ |
| Tax-related | 110 | 104 |
| Total | $\$ 3,819$ | $\$ 3,813$ |

## 11. Interest and Other Income

"Interest income, net" consisted of the following:

"Other income (expense), net" consisted of the following:


## 12. Income Taxes

The Company accounts for income taxes in accordance with Accounting Standards Codification ("ASC") Topic 740, Income Taxes, which requires that deferred tax assets and liabilities are recognized using enacted tax rates for the effect of temporary differences between the book and tax bases of recorded assets and liabilities. ASC 740 also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some or all of the deferred tax assets will not be realized. Based on its history of operating losses, the Company has offset its net deferred tax assets by a full valuation allowance. Any reversal of the corresponding valuation allowance will generally result in a tax benefit being recorded in the consolidated statement of operations in the respective period.

For the three months ended June 30, 2014 and 2013, the Company reversed $\$ 1.1$ million and $\$ 0.3$ million, respectively, of its valuation allowance for deferred tax assets as a result of recognizing deferred tax liabilities related to unrealized gains on marketable securities recorded during the period. These reversals resulted in an overall benefit from income taxes of $\$ 0.7$ million and $\$ 0.4$ million for the three months ended June 30, 2014 and 2013, respectively.

For the six months ended June 30, 2014 and 2013, the Company reversed $\$ 3.2$ million and $\$ 2.1$ million, respectively, of its valuation allowance for deferred tax assets as a result of recognizing deferred tax liabilities related to unrealized gains on marketable securities recorded during the period. These reversals resulted in an overall benefit from income taxes of $\$ 2.6$ million and $\$ 2.0$ million for the six months ended June 30, 2014 and 2013, respectively.

## 13. Stock Benefit Plans

The Company grants equity-based awards to employees under its 2004 Equity Incentive Plan, as amended (the "2004 Plan"), and grants equity-based awards to non-employee directors under its 2006 Director Plan, as amended (the "2006 Plan", and together with the "2004 Plan", the "Equity Plans"). Stock-based compensation expense by type of award, all of which was recognized as a component of "Selling, general, and administrative expenses" in the consolidated statements of operations for the three and six months ended June 30, 2014 and 2013, was as follows:

|  | Three Months Ended <br> June 30, |  | Six Months Ended June |  |
| :--- | :--- | :--- | :--- | :--- |
| 30, |  |  |  |  |
| 2014 | 2013 | 2014 | 2013 |  |
| (in thousands) |  |  |  |  |
| Stock options | $\$ 14$ | $\$ 26$ | $\$ 36$ | $\$ 51$ |
| Restricted stock | 1,052 | 1,031 | 1,647 | 1,626 |
| Total stock-based compensation | $\$ 1,066$ | $\$ 1,057$ | $\$ 1,683$ | $\$ 1,677$ |

Restricted stock activity in the Equity Plans during the six months ended June 30, 2014, was as follows:

|  | Amount <br> (in thousands) |  |
| :--- | :--- | :--- |
| Non-vested stock, January 1, 2014 | 142 |  |
| Awarded | 24 |  |
| Vested | $(21$ | $(12$ |
| Forfeited | 133 |  |

The Company did not grant any stock options during the six months ended June 30, 2014.
14. Net Income (Loss) Per Share

Basic net income (loss) attributable to Steel Excel per share of common stock is computed by dividing net income (loss) attributable to Steel Excel by the weighted-average number of common shares outstanding during the period. Diluted net income (loss) per share attributable to Steel Excel gives effect to all potentially dilutive common shares outstanding during the period.

Amounts used in the calculation of basic and diluted net income (loss) per share of common stock for the three and six months ended June 30, 2014 and 2013, were as follows:

20


## 15. Accumulated Other Comprehensive Income

Changes in the components of "Accumulated other comprehensive income" were as follows:

Balance January 1, 2014
Current period other comprehensive income
Balance June 30, 2014

| Unrealized <br> Gains on | Cumulative <br> Translation | Total |
| :--- | :--- | :--- |
| Securities  <br> (in thousands) Adjustment |  |  |
| $\$ 6,921$ | $\$(405$ | $)$ |
| 5,806 | 14 | 5,516 |
| $\$ 12,727$ | $\$(391$ | $)$ |

16. Segment Information

The Company currently reports its business in two reportable segments - Energy and Sports. The Company measures profit or loss of its segments based on operating income (loss).

21

Segment information relating to the Company's results of continuing operations was as follows:

|  | Three Months Ended June 30, |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2014 <br> (in thousands) <br> 2013 |  | Six Months Ended June 30, |  |
| 2014 | 2013 |  |  |  |

Segment information related to the Company's assets was as follows:

Sports
Energy
Corporate and other business activities
Total assets

June 30, 2014 (in thousands) \$20,861 \$20,495 251,848
301,795
\$574,504

December 31, 2013

244,413
273,798
\$538,706

## 17. Related Party Transactions

SPLP beneficially owned approximately $57.3 \%$ of the Company's outstanding common stock as of June 30, 2014. The power to vote and dispose of the securities held by SPLP is controlled by Steel Partners Holdings GP Inc. ("SPH GP"). Warren G. Lichtenstein, the Chairman of the Board of Directors and President of the Company's Sports segment, is also the Executive Chairman of SPH GP. Certain other affiliates of SPH GP hold positions with the Company, including Jack L. Howard, as Vice Chairman and principal executive officer, James F. McCabe, Jr., as Chief Financial Officer, and Leonard J. McGill, as Vice President, General Counsel, and Secretary. Each of Warren G. Lichtenstein and Jack L. Howard is compensated with cash compensation and equity awards or equity-based awards in amounts that are consistent with the Company's Non-employee Director Compensation Policy.

Effective January 1, 2014, the services provided by SP Corporate Services LLC ("SP Corporate"), a SPLP affiliate, were expanded, with the Company paying SP Corporate $\$ 0.7$ million per month for such services. The services agreement with SP Corporate and subsequent amendments were approved by a committee of the Company's independent directors. In addition, the Company reimburses SP Corporate and other SPLP affiliates for certain expenses incurred
on the Company's behalf. During the three months ended June 30, 2014 and 2013, the Company incurred expenses of $\$ 2.2$ million and $\$ 1.0$

22
million, respectively, related to services provided by SP Corporate and reimbursements of expenses incurred on its behalf by SP Corporate and its affiliates. During the six months ended June 30, 2014 and 2013, the Company incurred expenses of $\$ 4.4$ million and $\$ 2.0$ million, respectively, related to services provided by SP Corporate and reimbursements of expenses incurred on its behalf by SP Corporate and its affiliates. The Company owed SP Corporate and its affiliates $\$ 0.4$ million at June 30, 2014.

In October 2013, iGo contracted with SP Corporate to provide certain executive, other employee, and corporate services for a fixed annual fee of $\$ 0.4$ million. In addition, iGo will reimburse SP Corporate for reasonable and necessary business expenses incurred on iGo's behalf. The services agreement was approved by the independent directors of iGo.

At June 30, 2014, the Company held $\$ 15.2$ million of short-term deposits at WebBank, an affiliate of SPLP. For the three months ended June 30, 2014 and 2013, the Company recorded interest income of $\$ 21,000$ and $\$ 23,000$, respectively, on such deposits. For the six months ended June 30, 2014 and 2013, the Company recorded interest income of $\$ 42,000$ and $\$ 48,000$, respectively.

## 18. Supplemental Cash Flow Information

Cash paid for interest and income taxes and non-cash investing and financing activities for the six months ended June 30, 2014 and 2013, was as follows:


## 19. Stock Split

In June 2014, following stockholder approval and authorization from its board of directors, the Company effected a 1 -for-500 reverse stock split (the "Reverse Split"), immediately followed by a 500 -for- 1 forward stock split (the "Forward Split", and together with the Reverse Split, the "Reverse/Forward Split"), of its common stock effective as of the close of business on June 18, 2014. As a result of the Reverse Split, stockholders holding fewer than 500 shares received a cash payment for all of their outstanding shares based on a per share price equal to the closing price of the Company's common stock on June 18, 2014, the effective date of the Reverse/Forward Split. Stockholders holding 500 or more shares as of the effective date of the Reverse/Forward Split did not receive any payments for fractional shares resulting from the Reverse Split, and therefore the total number of shares held by such holders did not change as a result of the Reverse/Forward Split.

In connection with the Reverse Split, the Company paid $\$ 10.0$ million for 295,659 shares of common stock. Such payment was made in July 2014 and is reported as "Due to shareholders" in the Company's balance sheet as of June

30, 2014. In addition, the Reverse Split resulted in the return of 1,388 restricted stock awards previously awarded to employees.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Certain statements contained in this quarterly report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended ( the "Exchange Act"). Such statements involve known and unknown risks, uncertainties, and other factors that may cause actual results, performance, or achievements of the Company to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, the Company's actual results could differ materially from those set forth in the forward-looking statements. See Item I Part 1A in the Company's annual report on Form 10-K for the year ended December 31, 2013, for a description of certain factors that might cause such a difference.

Steel Excel Inc. ("Steel Excel" or the "Company") currently operates in two reporting segments - Energy and Sports. The Energy segment focuses on providing drilling and production services to the oil and gas industry. The Sports segment provides event-based sports services and other health-related services. The Company also continues to identify other new business acquisition opportunities.

In June 2013, the Company acquired $80 \%$ of the outstanding common stock of UK Elite Soccer, Inc. ("UK Elite"). UK Elite is included in the Company's Sports segment.

In December 2013, Black Hawk Energy Services Ltd. ("Black Hawk Ltd."), an indirect wholly-owned subsidiary of the Company, acquired the business and substantially all of the assets of Black Hawk Energy Services, Inc. ("Black Hawk Inc."), a provider of drilling and production services to the oil and gas industry. Black Hawk Ltd. is included in the Company's Energy segment. The fair values of the assets and liabilities of Black Hawk Inc. recognized at December 31, 2013, were provisional pending further analysis and valuations. In 2014, the Company recorded measurement period adjustments to reflect revised fair values of the assets and liabilities of Black Hawk Inc. The Company's balance sheet at December 31, 2013, has been revised to reflect such measurement period adjustments as if they were recorded at the acquisition date.

In July 2013, Steel Energy Ltd, a wholly-owned subsidiary of the Company, entered into a credit agreement, as amended (the "Amended Credit Agreement") that provided for a borrowing capacity of $\$ 105.0$ million consisting of a $\$ 95.0$ million secured term loan and up to $\$ 10.0$ million in revolving loans.

In November 2013 the Company shut down the operations of Ruckus Sports LLC ("Ruckus"), an obstacle course and mass-participation events company that was controlled by the Company through its representation on the Ruckus board, after it did not meet operational and financial expectations. Ruckus, which was acquired in January 2013, is reported as a discontinued operation in the Company's consolidated financial statements.

In June 2014, following stockholder approval and authorization from its board of directors, the Company effected a 1 -for-500 reverse stock split (the "Reverse Split"), immediately followed by a 500 -for- 1 forward stock split (the "Forward Split", and together with the Reverse Split, the "Reverse/Forward Split"), of its common stock effective as of the close of business on June 18, 2014. In connection with the Reverse Split, the Company paid $\$ 10.0$ million for 295,659 shares of common stock. Such payment was made in July 2014 and is reported as "Due to shareholders" in the Company's balance sheet as of June 30, 2014. In addition, the Reverse Split resulted in the return of 1,388 restricted stock awards previously awarded to employees.

The following discussion and analysis should be read in conjunction with the Company's unaudited consolidated financial statements and notes thereto.

## Results of Operations

The net revenues and operating income by reportable segment for the three and six months ended June 30, 2014 and 2013, were as follows:

24

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $\begin{array}{l}2014 \\ \text { (in thousands) }\end{array}$ | 2013 | 2014 | 2013 |
|  | $\$ 47,153$ | $\$ 27,071$ | $\$ 91,066$ | $\$ 53,110$ |
| Energy net revenues | 4,771 | 1,690 | 6,017 | 2,002 |
| Sports net revenues | $\$ 51,924$ | $\$ 28,761$ | $\$ 97,083$ | $\$ 55,112$ |
| Consolidated net revenues |  |  |  |  |
|  | $\$ 7,905$ | $\$ 3,392$ | $\$ 13,372$ | $\$ 6,619$ |
| Energy operating income | $(10$ | $)(307$ | $(2,042$ | $(1,293$ |
| Sports operating loss | $\$(3,872$ | $\$(2,357$ | $)$ | $\$(7,361$ |
| Corporate and other business activities | $\$ 4,023$ | $\$ 728$ | $\$ 3,969$ | $\$ 702$ |$)$

Three months ended June 30, 2014, compared to three months ended June 30, 2013
Net revenues for the three months ended June 30, 2014, increased by $\$ 23.2$ million as compared to the 2013 period. Net revenues from the Company's Energy segment increased by $\$ 20.1$ million primarily as a result of $\$ 19.6$ million in revenues from Black Hawk Ltd., which business was acquired in December 2013, and an increase in revenues of \$0.5 million in the Energy segment's other operations. Net revenues in the Company's Sports segment increased by $\$ 3.1$ million primarily as a result of $\$ 2.6$ million in revenues from UK Elite, which was acquired in June 2013, and an increase in revenues of $\$ 0.4$ million in the segment's baseball operations.

Gross profit for the three months ended June 30, 2014, increased by $\$ 7.0$ million as compared to the 2013 period, and as a percentage of revenue was $30.3 \%$ in each period. Gross profit in the Energy segment increased by $\$ 5.3$ million and as a percentage of revenue declined slightly to $27.8 \%$ in the second quarter of 2014 from $28.7 \%$ in the comparable 2013 period. Gross profit in the Energy segment increased as a result of $\$ 6.0$ million in gross profit from Black Hawk Ltd. This increase was partially offset in by a decrease in gross profit of $\$ 0.7$ million in the Energy segment's other operations due primarily to a decline in rig utilization for snubbing services. Gross profit in the Sports segment in the 2014 period increased by $\$ 1.7$ million primarily as a result of $\$ 1.5$ million in gross profit from UK Elite and an increase in gross profit of $\$ 0.2$ million in the segment's baseball operations.

SG\&A expenses in the second quarter 2014 increased by $\$ 3.5$ million as compared to the comparable 2013 period primarily as a result of costs incurred at Black Hawk Ltd. and UK Elite, both of which were acquired subsequent to the 2013 period, and from increased costs incurred for services provided by affiliates of the Company.

Operating income in the second quarter 2014 was $\$ 4.0$ million as compared to $\$ 0.7$ million in the 2013 period. Operating income in the Energy segment increased by $\$ 4.5$ million as a result of $\$ 4.6$ million in operating income from Black Hawk Ltd. The operating loss in the Sports segment decreased by $\$ 0.3$ million primarily due to the operating results of UK Elite. The operating loss from Corporate and other business activities increased by $\$ 1.5$ million from increased costs incurred for services provided by affiliates of the Company.

Amortization of intangibles in the second quarter 2014 increased by $\$ 0.2$ million as compared to the comparable 2013 period as a result of amortization expense on the intangible assets recognized in connection with the acquisitions of Black Hawk Inc. and UK Elite, partially offset by a reduced rate of amortization in the second year for the intangible assets recognized in connection with prior year acquisitions.

Net interest income of $\$ 0.5$ million in the second quarter 2014 decreased by $\$ 0.8$ million as compared to the 2013 period primarily as a result of an increase in interest expense of $\$ 0.7$ million resulting from the borrowings under the Amended Credit Agreement.

Other income of $\$ 0.7$ million in the second quarter 2014 primarily represented realized gains on the sale of marketable securities of $\$ 2.1$ million, partially offset by a loss of $\$ 0.7$ million recognized on financial instrument obligations and a loss of $\$ 0.6$ million recognized upon initially accounting for an investment under the equity method of accounting at fair value.

The Company recognized a benefit for income taxes of $\$ 0.7$ million and $\$ 0.4$ million for the three months ended June 30, 2014 and 2013, respectively, primarily as a result of a reversal of a portion of its valuation allowance for deferred income

25
tax assets. Such reversals resulted from the deferred tax liabilities recognized in connection with unrealized gains on marketable securities included as a component of other comprehensive income.

Six months ended June 30, 2014, compared to six months ended June 30, 2013
Net revenues for the six months ended June 30, 2014, increased by $\$ 42.0$ million as compared to the 2013 period. Net revenues from the Company's Energy segment increased by $\$ 38.0$ million primarily as a result of $\$ 36.0$ million in revenues from Black Hawk Ltd. and an increase in revenues of $\$ 2.0$ million in the Energy segment's other operations. Net revenues in the Company's Sports segment increased by $\$ 4.0$ million primarily as a result of $\$ 3.2$ million in revenues from UK Elite and an increase in revenues of $\$ 0.7$ million in the segment's baseball operations from the recently completed indoor facility.

Gross profit for the six months ended June 30, 2014, increased by $\$ 10.2$ million as compared to the 2013 period, but as a percentage of revenue declined to $27.4 \%$ from $29.7 \%$. Gross profit in the Energy segment increased by $\$ 8.5$ million, but as a percentage of revenue declined to $26.1 \%$ in the first six months of 2014 from $28.7 \%$ in the comparable 2013 period. Gross profit in the Energy segment increased as a result of $\$ 10.1$ million in gross profit from Black Hawk Ltd. This increase was partially offset in by a decrease in gross profit of $\$ 1.6$ million in the Energy segment's other operations due primarily to a decline in rig utilization for snubbing services in the second quarter of 2014 and a decline in average revenue per rig hour, increased rig staffing and related costs, and additional costs incurred because of adverse weather conditions in the first quarter of 2014. Gross profit in the Sports segment in the 2014 period increased by $\$ 1.7$ million primarily as a result of $\$ 1.3$ million in gross profit from UK Elite and an increase in gross profit of $\$ 0.4$ million in the segment's baseball operations.

SG\&A expenses in the first six months of 2014 increased by $\$ 6.5$ million as compared to the comparable 2013 period primarily as a result of costs incurred at Black Hawk Ltd. and UK Elite, both of which were acquired subsequent to the 2013 period, and from increased costs incurred for services provided by affiliates of the Company.

Operating income in the first six months of 2014 was $\$ 4.0$ million as compared to $\$ 0.7$ million in the 2013 period. Operating income in the Energy segment increased by $\$ 6.8$ million as a result of $\$ 7.4$ million in operating income from Black Hawk Ltd., partially offset by a decrease in operating income of $\$ 0.7$ million in the Energy segment's other operations. The operating loss in the Sports segment increased by $\$ 0.7$ million primarily due to the expected seasonal losses incurred in the early part of the year at UK Elite. The operating loss from Corporate and other business activities increased by $\$ 2.7$ million from increased costs incurred for services provided by affiliates of the Company.

Amortization of intangibles in the first six months of 2014 increased by $\$ 0.4$ million as compared to the comparable 2013 period as a result of amortization expense on the intangible assets recognized in connection with the acquisitions of Black Hawk Inc. and UK Elite, partially offset by a reduced rate of amortization in the second year for the intangible assets recognized in connection with prior year acquisitions.

Net interest income of $\$ 1.2$ million in the first six months of 2014 decreased by $\$ 0.7$ million as compared to the 2013 period primarily as a result of an increase in interest expense of $\$ 1.4$ million resulting from the borrowings under the Amended Credit Agreement, partially offset by an increase in interest income of $\$ 0.8$ million from the Company investing in higher yield money market funds and corporate obligations in the 2014 period.

Other income of $\$ 3.6$ million in the first six months of 2014 primarily represented realized gains on the sale of marketable securities of $\$ 5.1$ million, partially offset by a loss of $\$ 0.7$ million recognized on financial instrument obligations and a loss of $\$ 0.6$ million recognized upon initially accounting for an investment under the equity method of accounting at fair value.

The Company recognized a benefit for income taxes of $\$ 2.6$ million and $\$ 2.0$ million for the six months ended June 30, 2014 and 2013, respectively, primarily as a result of a reversal of a portion of its valuation allowance for deferred income tax assets. Such reversals resulted from the deferred tax liabilities recognized in connection with unrealized gains on marketable securities included as a component of other comprehensive income.

Financial Condition
The Amended Credit Agreement provided for a borrowing capacity of $\$ 105.0$ million consisting of a $\$ 95.0$ million secured term loan (the "Term Loan") and up to $\$ 10.0$ million in revolving loans (the "Revolving Loans") subject to a borrowing base of $85 \%$ of the eligible accounts receivable. Borrowings under the Amended Credit Agreement, which totaled $\$ 85.9$ million at June 30, 2014, are collateralized by substantially all the assets of Steel Energy and its wholly-owned subsidiaries Sun Well Service, Inc. ("Sun Well"), Rogue Pressure Services, LLC ("Rogue"), and Black Hawk Ltd., and a pledge
of all of the issued and outstanding shares of capital stock of Sun Well, Rogue, and Black Hawk Ltd. Borrowings under the Amended Credit Agreement are fully guaranteed by Sun Well, Rogue, and Black Hawk Ltd. The Company was in compliance with all financial covenants of the Amended Credit Agreement as of June 30, 2014.

The Company finances its operations and capital expenditure requirements from its existing cash and marketable securities balances, which at June 30, 2014, totaled $\$ 69.4$ million and $\$ 157.3$ million, respectively. Working capital in the first six months of 2014 decreased by $\$ 32.9$ million due primarily to a decrease of $\$ 27.8$ million from a reclassification of available-for-sale securities to equity method investments and additional equity method investments made during the period and a decrease of $\$ 10.0$ million from an accrual for amounts paid to shareholders in July 2014 in connection with the Reverse Split, partially offset by an increase of $\$ 4.5$ million in accounts receivable from the timing of collections.

Cash flows from operating activities of continuing operations increased by $\$ 1.8$ million in the first six months of 2014 as compared to the 2013 period.

During the first six months of 2014, the Company received proceeds from sales of marketable securities, net of purchases and restricted cash, of $\$ 6.4$ million, made debt repayments on the Amended Credit Facility of $\$ 6.6$ million, made other investments of $\$ 3.0$ million, paid $\$ 0.5$ million for acquisitions net of cash acquired, invested $\$ 10.9$ million in property and equipment, and paid an aggregate of $\$ 5.7$ million to acquire treasury shares.

At June 30, 2014, the Company had $\$ 226.7$ million in cash and marketable securities, exclusive of $\$ 20.0$ million of restricted cash related to short sale transactions on certain securities for which the Company has an obligation to deliver such shares at a later date.

Available-for-sale securities at June 30, 2014, included short-term deposits, corporate debt and equity instruments, and mutual funds, and were recorded on our consolidated balance sheets at fair market value, with any related unrealized gain or loss reported as a component of "Accumulated other comprehensive income" in stockholders' equity. We expect to realize the full value of all our marketable securities upon maturity or sale, as we have the intent and ability to hold the securities until the full value is realized. However, we cannot provide any assurance that our invested cash and marketable securities will not be impacted by adverse conditions in the financial markets, which may require us to record an impairment charge that could adversely impact our financial results. In addition, we maintain our cash and marketable securities with certain financial institutions, in which our balances exceed the limits that are insured by the Federal Deposit Insurance Corporation. If the underlying financial institutions fail or other adverse events occur in the financial markets, our cash balances may be impacted.

We believe that our cash balances will be sufficient to satisfy our anticipated cash needs for working capital and capital expenditures for at least the next twelve months. We anticipate making additional acquisitions and we may be required to use a significant portion of our available cash balances for such acquisitions or for working capital needs thereafter. The consummation of additional acquisitions, prevailing economic conditions, and financial, business and other factors beyond our control could adversely affect our estimates of our future cash requirements. As such, we could be required to fund our cash requirements by alternative financing. In these instances, we may seek to raise such additional funds through public or private equity or debt financings or from other sources. As a result, we may not be able to obtain adequate or favorable equity financing, if needed, due in part to our shares of common stock currently trading on the OTCQB Market. Any equity financing we obtain may dilute existing ownership interests, and any debt financing could contain covenants that impose limitations on the conduct of our business. There can be no assurance that additional financing, if needed, would be available on terms acceptable to us or at all.

Commitments and Contingencies

## Contractual Obligations

In 2014 the Company entered into short sale transactions on certain securities in which the Company received proceeds from the sale of such securities and incurred obligations to deliver such securities at a later date. As of June 30, 2014, the Company's obligations for such transactions totaled approximately $\$ 20.0$ million. There is no stated repayment date for such obligations, which are reported as "Financial instrument obligations" as a component of current liabilities in the Company's consolidated balance sheet.

There were no other material changes in the Company's contractual obligations at June 30, 2014, as compared to those reported in the Company's annual report on Form 10-K for the year ended December 31, 2013.

Legal Proceedings
27

From time to time we are subject to litigation or claims that arise in the normal course of business. While the results of such litigation matters and claims cannot be predicted with certainty, we believe that the final outcome of such matters will not have a material adverse impact on our financial position or results of operations. However, because of the nature and inherent uncertainties of litigation, should the outcome of these actions be unfavorable, our business, financial condition, and results of operations could be materially and adversely affected.
Recent Accounting Pronouncements
In April 2014, the Financial Accounting Standards Board (the "FASB") issued Accounting Standards Update ("ASU") No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360), which changes the requirements for reporting discontinued operations. Pursuant to this pronouncement, the disposal of a component of an entity is required to be reported in discontinued operations if the disposal represents a strategic shift that will have a major effect on an entity's operations and financial results. This pronouncement also requires additional disclosures for discontinued operations and requires disclosures about disposals of individually significant components of an entity that do not qualify for discontinued operations presentation in the financial statements. ASU No. 2014-08 is effective for annual reporting periods beginning after December 15, 2014, and for interim reporting period within those years. The Company does not expect the adoption of ASU No. 2014-08 to have a material effect on the consolidated financial statements.

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which establishes a core principle, achieved through a five-step process, that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU No. 2014-09 is effective for public companies for annual reporting periods beginning after December 15, 2016, and for interim reporting periods within those years. Upon adoption, ASU No. 2014-09 can be applied either retrospectively to each reporting period presented or retrospectively with the cumulative effect of initially applying the standard recognized at the date of initial application. Early application is not permitted. The Company needs to evaluate the impact on its consolidated financial statements of adopting ASU No. 2014-09 and will determine the implementation method to be used. In June 2014, the FASB issued ASU No. 2014-12, Compensation - Stock Compensation (Topic 718), to address diversity in accounting for share-based payment awards that require a specific performance target to be achieved in order for employees to become eligible to vest in the awards. ASU No. 2014-12 requires that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. ASU No. 2014-12 is effective for annual reporting periods beginning after December 15, 2015, and for interim reporting period within those years, with earlier adoption permitted. The Company does not expect the adoption of ASU No. 2014-12 to have a material effect on its consolidated financial statements.

## Critical Accounting Policies

The Company's critical accounting policies have not changed from those presented in the Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies in our annual report on Form 10-K for the year ended December 31, 2013.

Item 4. Controls and Procedures
Evaluation of Disclosure Controls and Procedures
Under the supervision and with the participation of our management, including our Vice Chairman and our Chief Financial Officer ("CFO"), we conducted an evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), as of the end of the period covered by this quarterly report on

Form10-Q. Based upon that evaluation, our Vice Chairman and our CFO have concluded that the design and operation of our disclosure controls and procedures were effective to provide reasonable assurance that the information required to be disclosed by us in reports that we file or submit under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and (ii) is accumulated and communicated to our management, including our Vice Chairman and CFO, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

There has been no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the three-month period ended June 30, 2014, which was the period covered by this quarterly report on Form 10-Q, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Inherent Limitations on Effectiveness of Controls

A control system, no matter how well conceived and operated, can only provide reasonable assurance that the objectives of the control system are met. Because of these inherent limitations, no evaluation of our disclosure controls and procedures or our internal control over financial reporting will provide absolute assurance that misstatements due to error or fraud will not occur.

## PART II. OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
On December 16, 2013, and June 24, 2014, the Company's Board of Directors authorized stock repurchase programs to acquire up to 200,000 shares and 500,000 shares, respectively, of the Company's common stock. Any such repurchases will be made from time to time on the open market at prevailing market prices or in negotiated transactions off the market in compliance with applicable laws and regulations. The repurchase programs are expected to continue indefinitely, unless shortened by the Board of Directors.

In June 2014 the Company's Board of Directors approved a 1-for-500 reverse stock split (the "Reverse Split"), immediately followed by a 500 -for- 1 forward stock split (the "Forward Split"), of its common stock effective as of the close of business on June 18, 2014. As a result of the Reverse Split, stockholders holding fewer than 500 shares received a cash payment for all of their outstanding shares. Stockholders holding 500 or more shares did not receive any payments for fractional shares resulting from the Reverse Split.

The following table summarizes, by month, the repurchases made during the three months ended June 30, 2014, under the repurchase programs, in connection with the Reverse Split, and in connection with shares surrendered to satisfy tax withholding obligations in connection with the vesting of restricted stock awards.

|  | (a) | (b) | (c) | (d) |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Maximum |
|  |  |  | Total Number of Shares | Number (or Approximate |
|  | Total Number | Average Price <br> Paid per Share | Purchased as | Dollar Value) of |
| Period | of Shares <br> Purchased (1) (2) |  | Part of Publicly | Shares that May |
|  |  |  | Announced | Yet Be |
|  |  |  | Programs | Under the Plans |
|  |  |  |  | or Programs |
| Month of April 2014 | 453 | \$32.00 | - | 147,117 |
| Month of May 2014 | 45,833 | \$32.64 | 45,833 | 101,284 |
| Month of June 2014 | 380,541 | \$33.84 | 83,494 | 517,790 |
| Total | 426,827 | \$33.71 | 129,327 |  |

(1) Amount for April 2014 represents shares surrendered to satisfy tax withholding obligations in connection with the vesting of restricted stock awards.
(2) Amount for June 2014 includes 297,047 shares purchased in connection with the Reverse Split.

## Item 6. Exhibits

31.1* Certification of the Principal Executive Officer, Jack L. Howard, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
Certification of the Principal Financial Officer, James F. McCabe, Jr., pursuant to Section 302 of the
31.2* $\quad$ Certification of the Principal
32.1* Certifications of the Principal Executive Officer, Jack L. Howard, and the Principal Financial Officer, James F. McCabe, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS** XBRL Instance Document.
101.SCH** XBRL Taxonomy Extension Schema Document.
101.CAL** XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF** XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB** XBRL Taxonomy Extension Label Linkbase Document.
101.PRE** XBRL Taxonomy Extension Presentation Linkbase Document.

* Filed herewith.
** Furnished with this Form 10-Q. In accordance with Rule 406T of Regulation S-T, the interactive data files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for the purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under these sections.

30

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Steel Excel Inc.
/s/Jack L. Howard
By: Jack L. Howard
Vice Chairman
Date:
August 7, 2014
(Principal executive officer)
By: /s/James F. McCabe, Jr.
James F. McCabe, Jr.
Chief Financial Officer
Date:
August 7, 2014
(Principal financial officer)

