

Macy's, Inc.  
Form 10-Q  
September 05, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended August 3, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from    to

Commission file number: 1-13536

Incorporated in Delaware

I.R.S. Employer Identification No.  
13-3324058

7 West Seventh Street  
Cincinnati, Ohio 45202  
(513) 579-7000

and  
151 West 34th Street  
New York, New York 10001  
(212) 494-1602

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at August 30, 2013
Common Stock, \$0.01 par value per share	376,240,128 shares

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## MACY'S, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(millions, except per share figures)

	13 Weeks Ended		26 Weeks Ended	
	August 3, 2013	July 28, 2012	August 3, 2013	July 28, 2012
Net sales	\$6,066	\$6,118	\$12,453	\$12,261
Cost of sales	(3,533 )	(3,555 )	(7,444 )	(7,312 )
Gross margin	2,533	2,563	5,009	4,949
Selling, general and administrative expenses	(1,999 )	(2,009 )	(4,040 )	(4,004 )
Operating income	534	554	969	945
Interest expense	(97 )	(105 )	(194 )	(218 )
Interest income	1	—	1	1
Income before income taxes	438	449	776	728
Federal, state and local income tax expense	(157 )	(170 )	(278 )	(268 )
Net income	\$281	\$279	\$498	\$460
Basic earnings per share	\$.73	\$.68	\$1.29	\$1.11
Diluted earnings per share	\$.72	\$.67	\$1.27	\$1.09

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
 CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (Unaudited)

(millions)

	13 Weeks Ended		26 Weeks Ended	
	August 3, 2013	July 28, 2012	August 3, 2013	July 28, 2012
Net income	\$281	\$279	\$498	\$460
Other comprehensive income:				
Amortization of net actuarial loss on post employment and postretirement benefit plans included in net income, before tax	41	40	79	78
Tax effect related to items of other comprehensive income	(17 )	(16 )	(31 )	(31 )
Total other comprehensive income, net of tax effect	24	24	48	47
Comprehensive income	\$305	\$303	\$546	\$507

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED BALANCE SHEETS  
(Unaudited)

(millions)

	August 3, 2013	February 2, 2013	July 28, 2012
<b>ASSETS</b>			
Current Assets:			
Cash and cash equivalents	\$1,424	\$1,836	\$1,604
Receivables	347	371	359
Merchandise inventories	5,357	5,308	5,036
Prepaid expenses and other current assets	387	361	387
Total Current Assets	7,515	7,876	7,386
Property and Equipment - net of accumulated depreciation and amortization of \$6,345, \$5,947 and \$6,368	8,001	8,196	8,291
Goodwill	3,743	3,743	3,743
Other Intangible Assets – net	543	561	580
Other Assets	629	615	565
Total Assets	\$20,431	\$20,991	\$20,565
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>			
Current Liabilities:			
Short-term debt	\$575	\$124	\$313
Merchandise accounts payable	2,064	1,579	1,895
Accounts payable and accrued liabilities	2,043	2,610	2,078
Income taxes	67	355	158
Deferred income taxes	422	407	410
Total Current Liabilities	5,171	5,075	4,854
Long-Term Debt	6,339	6,806	6,637
Deferred Income Taxes	1,217	1,238	1,134
Other Liabilities	1,849	1,821	2,037
Shareholders' Equity	5,855	6,051	5,903
Total Liabilities and Shareholders' Equity	\$20,431	\$20,991	\$20,565

The accompanying notes are an integral part of these Consolidated Financial Statements.

MACY'S, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

(millions)

	26 Weeks Ended	
	August 3, 2013	July 28, 2012
Cash flows from operating activities:		
Net income	\$498	\$460
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	504	513
Stock-based compensation expense	32	31
Amortization of financing costs and premium on acquired debt	(5)	(7)
Changes in assets and liabilities:		
Decrease in receivables	41	14
(Increase) decrease in merchandise inventories	(49)	81
(Increase) decrease in prepaid expenses and other current assets	(21)	60
Decrease in other assets not separately identified	1	22
Increase in merchandise accounts payable	442	292
Decrease in accounts payable and accrued liabilities not separately identified	(560)	(591)
Decrease in current income taxes	(288)	(213)
Decrease in deferred income taxes	(37)	(35)
Increase in other liabilities not separately identified	106	11
Net cash provided by operating activities	664	638
Cash flows from investing activities:		
Purchase of property and equipment	(206)	(310)
Capitalized software	(110)	(109)
Disposition of property and equipment	5	23
Other, net	(5)	3
Net cash used by investing activities	(316)	(393)
Cash flows from financing activities:		
Financing costs	(3)	0
Debt repaid	(7)	(797)
Dividends paid	(173)	(165)
Increase (decrease) in outstanding checks	2	(43)
Acquisition of treasury stock	(785)	(615)
Issuance of common stock	206	152
Net cash used by financing activities	(760)	(1,468)
Net decrease in cash and cash equivalents	(412)	(1,223)
Cash and cash equivalents beginning of period	1,836	2,827
Cash and cash equivalents end of period	\$1,424	\$1,604
Supplemental cash flow information:		
Interest paid	\$190	\$238
Interest received	1	1
Income taxes paid (net of refunds received)	512	495

The accompanying notes are an integral part of these Consolidated Financial Statements.

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MACY'S, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

1. Summary of Significant Accounting Policies

Nature of Operations

Macy's, Inc. and subsidiaries (the "Company") is an omnichannel retail organization operating stores and Internet websites under two brands (Macy's and Bloomingdale's) that sell a wide range of merchandise, including apparel and accessories (men's, women's and children's), cosmetics, home furnishings and other consumer goods. The Company's operations include approximately 840 stores, including thirteen Bloomingdale's Outlets, in 45 states, the District of Columbia, Guam and Puerto Rico, as well as macys.com and bloomingdales.com. In addition, Bloomingdale's in Dubai, United Arab Emirates is operated under a license agreement with Al Tayer Insignia, a company of Al Tayer Group, LLC.

A description of the Company's significant accounting policies is included in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2013 (the "2012 10-K"). The accompanying Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto in the 2012 10-K.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Such estimates and assumptions are subject to inherent uncertainties, which may result in actual amounts differing from reported amounts.

The Consolidated Financial Statements for the 13 and 26 weeks ended August 3, 2013 and July 28, 2012, in the opinion of management, include all adjustments (consisting only of normal recurring adjustments) considered necessary to present fairly, in all material respects, the consolidated financial position and results of operations of the Company.

Seasonality

Because of the seasonal nature of the retail business, the results of operations for the 13 and 26 weeks ended August 3, 2013 and July 28, 2012 (which do not include the Christmas season) are not necessarily indicative of such results for the full fiscal year.

Comprehensive Income

Total comprehensive income represents the change in equity during a period from sources other than transactions with shareholders and, as such, includes net income. For the Company, the only other component of total comprehensive income for the 13 and 26 weeks ended August 3, 2013 and July 28, 2012 is the amortization of post employment and postretirement plan items. These reclassifications out of accumulated other comprehensive loss are included in the computation of net period benefit costs and are included in selling, general and administrative expenses on the Consolidated Statements of Income. See Note 4, "Benefit Plans," for further information.



## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## 2. Earnings Per Share

The following tables set forth the computation of basic and diluted earnings per share:

	13 Weeks Ended		July 28, 2012	
	August 3, 2013		Net	Shares
	Net	Shares	Income	
	Income		Income	Shares
	(millions, except per share data)			
Net income and average number of shares outstanding	\$281	381.6	\$279	410.2
Shares to be issued under deferred compensation and other plans		0.9		1.0
	\$281	382.5	\$279	411.2
Basic earnings per share	\$0.73		\$0.68	
Effect of dilutive securities:				
Stock options, restricted stock and restricted stock units		6.8		5.9
	\$281	389.3	\$279	417.1
Diluted earnings per share	\$0.72		\$0.67	

	26 Weeks Ended		July 28, 2012	
	August 3, 2013		Net	Shares
	Net	Shares	Net	Shares
	Income		Income	Shares
	(millions, except per share data)			
Net income and average number of shares outstanding	\$498	384.3	\$460	412.8
Shares to be issued under deferred compensation and other plans		1.0		1.3
	\$498	385.3	\$460	414.1
Basic earnings per share	\$1.29		\$1.11	
Effect of dilutive securities:				
Stock options, restricted stock and restricted stock units		6.6		6.6
	\$498	391.9	\$460	420.7
Diluted earnings per share	\$1.27		\$1.09	

In addition to the stock options, restricted stock and restricted stock units reflected in the foregoing tables, stock options to purchase 3.6 million shares of common stock and restricted stock units relating to 1.8 million shares of common stock were outstanding at August 3, 2013, but were not included in the computation of diluted earnings per share for the 13 or 26 weeks ended August 3, 2013 because their inclusion would have been antidilutive or they were subject to performance conditions that had not been met.

In addition to the stock options, restricted stock and restricted stock units reflected in the foregoing tables, stock options to purchase 9.0 million shares of common stock and restricted stock units relating to 2.5 million shares of common stock were outstanding at July 28, 2012, but were not included in the computation of diluted earnings per share for the 13 or 26 weeks ended July 28, 2012 because their inclusion would have been antidilutive or they were subject to performance conditions that had not been met.



## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## 3. Financing Activities

The following table shows the detail of debt repayments:

	26 Weeks Ended	
	August 3, 2013	July 28, 2012
	(millions)	
5.35% Senior notes due 2012	\$—	\$616
8.0% Senior debentures due 2012	—	173
9.5% amortizing debentures due 2021	2	2
9.75% amortizing debentures due 2021	1	1
Capital leases and other obligations	4	5
	\$7	\$797

On March 29, 2012, the Company redeemed the \$173 million of 8.0% senior debentures due July 15, 2012, as allowed under the terms of the indenture. The price for the redemption was calculated pursuant to the indenture and resulted in the recognition of additional interest expense of \$4 million. In addition, the Company repaid \$616 million of 5.35% senior notes due March 15, 2012 at maturity.

During the 26 weeks ended August 3, 2013, the Company repurchased approximately 17.5 million shares of its common stock pursuant to existing stock purchase authorizations for a total of approximately \$806 million. As of August 3, 2013, the Company had \$2,196 million of authorization remaining under its share repurchase program. The Company may continue or, from time to time, suspend repurchases of shares under its share repurchase program, depending on prevailing market conditions, alternate uses of capital and other factors.

On August 15, 2013, the Company repaid \$109 million of 7.625% senior debentures at maturity. On September 3, 2013, the Company announced the pricing of a public offering of \$400 million aggregate principal amount of senior notes due 2023 by its wholly owned subsidiary, Macy's Retail Holdings, Inc. The notes are to be issued at a price of 99.314% of par and will bear interest at a rate of 4.375% per annum. The notes are to be fully and unconditionally guaranteed on a senior unsecured basis by Macy's, Inc. The transaction is expected to close on or about September 6, 2013. The proceeds will be used for general corporate purposes, which may include working capital, capital expenditures, retirement of indebtedness and repurchasing outstanding common stock.

The Company entered into a credit agreement with certain financial institutions on May 10, 2013 providing for revolving credit borrowings and letters of credit in an aggregate amount not to exceed \$1,500 million (which may be increased to \$1,750 million at the option of the Company, subject to the willingness of existing or new lenders to provide commitments for such additional financing) outstanding at any particular time. This agreement is set to expire May 10, 2018 and replaces the previous facility which was set to expire June 20, 2015. As of and during the 26 weeks ended August 3, 2013, the Company had no borrowings outstanding under its then existing credit agreements, and as of the date of this report, the Company does not expect to borrow under its new credit agreement during fiscal 2013.

## 4. Benefit Plans

The Company has a funded defined benefit plan ("Pension Plan") and a defined contribution plan, which cover substantially all employees who work 1,000 hours or more in a year. Effective January 1, 2012, the Pension Plan was closed to new participants, with limited exceptions. The Company also has an unfunded defined benefit supplementary retirement plan ("SERP"), which provides benefits, for certain employees, in excess of qualified plan limitations. Effective January 2, 2012, the SERP was closed to new participants. After December 31, 2013, with limited exceptions, employees will no longer earn future pension service credits under the Pension Plan and SERP,

and retirement benefits attributable to service after that date will be provided solely through defined contribution plans.

In addition, certain retired employees currently are provided with specified health care and life insurance benefits ("Postretirement Obligations"). Eligibility requirements for such benefits vary, but generally state that benefits are available to eligible employees who were hired prior to a certain date and retire after a certain age with specified years of service. Certain employees are subject to having such benefits modified or terminated.

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

In March 2010, President Obama signed into law the "Patient Protection and Affordable Care Act" and the "Health Care and Education Affordability Reconciliation Act of 2010" (the "2010 Acts"). The 2010 Acts contain provisions which impact the accounting for postretirement obligations. Based on the analysis to date, the impact of the provisions in the 2010 Acts on the Company's postretirement obligations has not and is not expected to have a material impact on the Company's consolidated financial position, results of operations or cash flows. The Company continues to evaluate the impact of the 2010 Acts on the active and retiree benefit plans offered by the Company.

The actuarially determined components of the net periodic benefit cost are as follows:

	13 Weeks Ended		26 Weeks Ended	
	August 3, 2013	July 28, 2012	August 3, 2013	July 28, 2012
	(millions)			
<b>Pension Plan</b>				
Service cost	\$28	\$30	\$56	\$58
Interest cost	35	39	71	78
Expected return on assets	(61 )	(63 )	(121 )	(126 )
Recognition of net actuarial loss	36	36	71	71
Amortization of prior service credit	—	—	—	—
	\$38	\$42	\$77	\$81
<b>Supplementary Retirement Plan</b>				
Service cost	\$1	\$1	\$3	\$3
Interest cost	8	9	16	17
Recognition of net actuarial loss	6	5	10	9
Amortization of prior service credit	—	—	—	—
	\$15	\$15	\$29	\$29
<b>Postretirement Obligations</b>				
Service cost	\$—	\$—	\$—	\$—
Interest cost	2	3	5	6
Recognition of net actuarial gain	(1 )	(1 )	(2 )	(2 )
Amortization of prior service cost	—	—	—	—
	\$1	\$2	\$3	\$4

## 5. Fair Value Measurements

The following table shows the Company's financial assets that are required to be measured at fair value on a recurring basis, by level within the hierarchy as defined by applicable accounting standards:

Total	August 3, 2013			Total	July 28, 2012		
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	Fair Value Measurements						
	(millions)						

Marketable equity and debt securities	\$74	\$—	\$74	\$—	\$62	\$—	\$62	\$—
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Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, receivables, short-term debt, merchandise accounts payable, accounts payable and accrued liabilities and long-term debt. With the exception of long-term debt, the carrying amount approximates fair value because of the short maturity of these instruments. The fair values

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

of long-term debt, excluding capitalized leases, are generally estimated based on quoted market prices for identical or similar instruments, and are classified as Level 2 measurements within the hierarchy as defined by applicable accounting standards.

The following table shows the estimated fair value of the Company's long-term debt:

	August 3, 2013			July 28, 2012		
	Notional Amount (millions)	Carrying Amount	Fair Value	Notional Amount	Carrying Amount	Fair Value
Long-term debt	\$6,125	\$6,308	\$6,650	\$6,398	\$6,603	\$7,404

The Company reviews the carrying value of its goodwill and other intangible assets with indefinite lives at least annually for possible impairment in accordance with ASC Topic 350, "Intangibles - Goodwill and Other." Goodwill and other intangible assets with indefinite lives have been assigned to reporting units for purposes of impairment testing. The reporting units are the Company's retail operations. Goodwill and other intangible assets with indefinite lives are tested for impairment annually at the end of the fiscal month of May. The Macy's retail operation is the only reporting unit with goodwill and indefinite lived intangible assets.

During the second quarter of fiscal 2013, the Company completed its annual impairment test of goodwill and indefinite lived intangible assets and determined that goodwill and indefinite lived intangible assets were not impaired as of June 1, 2013.

The use of different assumptions, estimates or judgments in the testing process, including with respect to the analysis of macroeconomic conditions, industry, market and other economic considerations and actual and expected financial performance, the estimated future cash flows and the discount rates used to discount such estimated cash flows to their net present values, could materially increase or decrease the estimated fair values and, accordingly, could impact the results of the annual impairment tests.

#### 6. Condensed Consolidating Financial Information

Certain debt obligations of the Company, which constitute debt obligations of Macy's Retail Holdings, Inc. ("Subsidiary Issuer"), a 100%-owned subsidiary of Macy's, Inc. ("Parent"), are fully and unconditionally guaranteed by Parent. In the following condensed consolidating financial statements, "Other Subsidiaries" includes all other direct subsidiaries of Parent, including FDS Bank, West 34th Street Insurance Company (prior to a merger, known separately as Leadville Insurance Company and Snowdin Insurance Company) and its subsidiary West 34th Street Insurance Company New York, Macy's Merchandising Corporation, Macy's Merchandising Group, Inc. and its subsidiaries Macy's Merchandising Group (Hong Kong) Limited, Macy's Merchandising Group Procurement, LLC, Macy's Merchandising Group International, LLC, and Macy's Merchandising Group International (Hong Kong) Limited. "Subsidiary Issuer" includes operating divisions and non-guarantor subsidiaries of the Subsidiary Issuer on an equity basis. The assets and liabilities and results of operations of the non-guarantor subsidiaries of the Subsidiary Issuer are also reflected in "Other Subsidiaries."

Condensed Consolidating Balance Sheets as of August 3, 2013, July 28, 2012 and February 2, 2013, the related Condensed Consolidating Statements of Comprehensive Income for the 13 and 26 weeks ended August 3, 2013 and July 28, 2012, and the related Condensed Consolidating Statements of Cash Flows for the 26 weeks ended August 3, 2013 and July 28, 2012 are presented on the following pages.

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of August 3, 2013

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
<b>ASSETS:</b>					
Current Assets:					
Cash and cash equivalents	\$1,104	\$35	\$285	\$—	\$1,424
Receivables	—	86	261	—	347
Merchandise inventories	—	2,759	2,598	—	5,357
Prepaid expenses and other current assets	—	94	293	—	387
Income taxes	69	—	—	(69	) —
Total Current Assets	1,173	2,974	3,437	(69	) 7,515
Property and Equipment – net	—	4,562	3,439	—	8,001
Goodwill	—	3,315	428	—	3,743
Other Intangible Assets – net	—	109	434	—	543
Other Assets	4	69	556	—	629
Intercompany Receivable	527	—	3,135	(3,662	) —
Investment in Subsidiaries	4,273	2,757	—	(7,030	) —
Total Assets	\$5,977	\$13,786	\$11,429	\$(10,761	) \$20,431
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>					
Current Liabilities:					
Short-term debt	\$—	\$573	\$2	\$—	\$575
Merchandise accounts payable	—	966	1,098	—	2,064
Accounts payable and accrued liabilities	36	887	1,120	—	2,043
Income taxes	—	16	120	(69	) 67
Deferred income taxes	—	315	107	—	422
Total Current Liabilities	36	2,757	2,447	(69	) 5,171
Long-Term Debt	—	6,317	22	—	6,339
Intercompany Payable	—	3,662	—	(3,662	) —
Deferred Income Taxes	8	441	768	—	1,217
Other Liabilities	78	620	1,151	—	1,849
Shareholders' Equity (Deficit)	5,855	(11	) 7,041	(7,030	) 5,855
Total Liabilities and Shareholders' Equity	\$5,977	\$13,786	\$11,429	\$(10,761	) \$20,431



MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 13 Weeks Ended August 3, 2013

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$2,898	\$4,831	\$(1,663 )	\$6,066
Cost of sales	—	(1,763 )	(3,420 )	1,650	(3,533 )
Gross margin	—	1,135	1,411	(13 )	2,533
Selling, general and administrative expenses	(2 )	(1,054 )	(956 )	13	(1,999 )
Operating income (loss)	(2 )	81	455	—	534
Interest (expense) income, net:					
External	—	(96 )	—	—	(96 )
Intercompany	—	(39 )	39	—	—
Equity in earnings of subsidiaries	282	89	—	(371 )	—
Income before income taxes	280	35	494	(371 )	438
Federal, state and local income tax benefit (expense)	1	10	(168 )	—	(157 )
Net income	\$281	\$45	\$326	\$(371 )	\$281
Comprehensive income	\$305	\$69	\$336	\$(405 )	\$305

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 26 Weeks Ended August 3, 2013

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$5,932	\$10,379	\$ (3,858 )	\$12,453
Cost of sales	—	(3,660 )	(7,616 )	3,832	(7,444 )
Gross margin	—	2,272	2,763	(26 )	5,009
Selling, general and administrative expenses	(5 )	(2,104 )	(1,957 )	26	(4,040 )
Operating income (loss)	(5 )	168	806	—	969
Interest (expense) income, net:					
External	—	(193 )	—	—	(193 )
Intercompany	—	(79 )	79	—	—
Equity in earnings of subsidiaries	501	144	—	(645 )	—
Income before income taxes	496	40	885	(645 )	776
Federal, state and local income tax benefit (expense)	2	37	(317 )	—	(278 )
Net income	\$498	\$77	\$568	\$ (645 )	\$498
Comprehensive income	\$546	\$125	\$588	\$ (713 )	\$546

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 26 Weeks Ended August 3, 2013

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated	
Cash flows from operating activities:						
Net income	\$498	\$77	\$568	\$ (645)	) \$498	
Equity in earnings of subsidiaries	(501)	) (144)	) —	645	—	
Dividends received from subsidiaries	303	—	—	(303)	) —	
Depreciation and amortization	—	235	269	—	504	
(Increase) decrease in working capital	(62)	) 43	(416)	) —	(435)	)
Other, net	18	76	3	—	97	
Net cash provided by operating activities	256	287	424	(303)	) 664	
Cash flows from investing activities:						
Purchase of property and equipment and capitalized software, net	—	(135)	) (176)	) —	(311)	)
Other, net	—	—	(5)	) —	(5)	)
Net cash used by investing activities	—	(135)	) (181)	) —	(316)	)
Cash flows from financing activities:						
Debt repaid	—	(6)	) (1)	) —	(7)	)
Dividends paid	(173)	) —	(303)	) 303	(173)	)
Common stock acquired, net of issuance of common stock	(579)	) —	—	—	(579)	)
Intercompany activity, net	145	(175)	) 30	—	—	
Other, net	(83)	) 23	59	—	(1)	)
Net cash used by financing activities	(690)	) (158)	) (215)	) 303	(760)	)
Net increase (decrease) in cash and cash equivalents	(434)	) (6)	) 28	—	(412)	)
Cash and cash equivalents at beginning of period	1,538	41	257	—	1,836	
Cash and cash equivalents at end of period	\$1,104	\$35	\$285	\$—	\$1,424	

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of July 28, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
<b>ASSETS:</b>					
Current Assets:					
Cash and cash equivalents	\$1,303	\$32	\$269	\$—	\$1,604
Receivables	—	76	283	—	359
Merchandise inventories	—	2,607	2,429	—	5,036
Prepaid expenses and other current assets	—	96	291	—	387
Income taxes	20	—	—	(20 )	—
Total Current Assets	1,323	2,811	3,272	(20 )	7,386
Property and Equipment – net	—	4,716	3,575	—	8,291
Goodwill	—	3,315	428	—	3,743
Other Intangible Assets – net	—	138	442	—	580
Other Assets	3	67	495	—	565
Deferred Income Taxes	11	—	—	(11 )	—
Intercompany Receivable	1,281	—	2,847	(4,128 )	—
Investment in Subsidiaries	3,430	2,636	—	(6,066 )	—
Total Assets	\$6,048	\$13,683	\$11,059	\$(10,225 )	\$20,565
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>					
Current Liabilities:					
Short-term debt	\$—	\$310	\$3	\$—	\$313
Merchandise accounts payable	—	890	1,005	—	1,895
Accounts payable and accrued liabilities	113	825	1,140	—	2,078
Income taxes	—	63	115	(20 )	158
Deferred income taxes	—	317	93	—	410
Total Current Liabilities	113	2,405	2,356	(20 )	4,854
Long-Term Debt	—	6,613	24	—	6,637
Intercompany Payable	—	4,128	—	(4,128 )	—
Deferred Income Taxes	—	373	772	(11 )	1,134
Other Liabilities	32	757	1,248	—	2,037
Shareholders' Equity (Deficit)	5,903	(593 )	6,659	(6,066 )	5,903
Total Liabilities and Shareholders' Equity	\$6,048	\$13,683	\$11,059	\$(10,225 )	\$20,565

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 13 Weeks Ended July 28, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$3,004	\$4,708	\$(1,594)	\$6,118
Cost of sales	—	(1,783)	(3,352)	1,580	(3,555)
Gross margin	—	1,221	1,356	(14)	2,563
Selling, general and administrative expenses	(2)	(1,090)	(931)	14	(2,009)
Operating income (loss)	(2)	131	425	—	554
Interest (expense) income, net:					
External	—	(104)	(1)	—	(105)
Intercompany	—	(36)	36	—	—
Equity in earnings of subsidiaries	279	130	—	(409)	—
Income before income taxes	277	121	460	(409)	449
Federal, state and local income tax benefit (expense)	2	2	(174)	—	(170)
Net income	\$279	\$123	\$286	\$(409)	\$279
Comprehensive income	\$303	\$147	\$296	\$(443)	\$303

MACY'S, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Comprehensive Income

For the 26 Weeks Ended July 28, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
Net sales	\$—	\$6,045	\$9,852	\$ (3,636 )	\$12,261
Cost of sales	—	(3,739 )	(7,181 )	3,608	(7,312 )
Gross margin	—	2,306	2,671	(28 )	4,949
Selling, general and administrative expenses	(4 )	(2,150 )	(1,878 )	28	(4,004 )
Operating income (loss)	(4 )	156	793	—	945
Interest (expense) income, net:					
External	1	(217 )	(1 )	—	(217 )
Intercompany	(1 )	(71 )	72	—	—
Equity in earnings of subsidiaries	462	193	—	(655 )	—
Income before income taxes	458	61	864	(655 )	728
Federal, state and local income tax benefit (expense)	2	37	(307 )	—	(268 )
Net income	\$460	\$98	\$557	\$ (655 )	\$460
Comprehensive income	\$507	\$145	\$577	\$ (722 )	\$507

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Statement of Cash Flows

For the 26 Weeks Ended July 28, 2012

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated	
Cash flows from operating activities:						
Net income	\$460	\$98	\$557	\$ (655)	) \$460	
Equity in earnings of subsidiaries	(462)	) (193)	) —	655	—	
Dividends received from subsidiaries	323	—	—	(323)	) —	
Depreciation and amortization	—	235	278	—	513	
(Increase) decrease in working capital	(87)	) 75	(345)	) —	(357)	)
Other, net	(17)	) 41	(2)	) —	22	
Net cash provided by operating activities	217	256	488	(323)	) 638	
Cash flows from investing activities:						
Purchase of property and equipment and capitalized software, net	—	(116)	) (280)	) —	(396)	)
Other, net	—	—	3	—	3	
Net cash used by investing activities	—	(116)	) (277)	) —	(393)	)
Cash flows from financing activities:						
Debt repaid	—	(795)	) (2)	) —	(797)	)
Dividends paid	(165)	) —	(323)	) 323	(165)	)
Common stock acquired, net of issuance of common stock	(463)	) —	—	—	(463)	)
Intercompany activity, net	(767)	) 649	118	—	—	
Other, net	(52)	) —	9	—	(43)	)
Net cash used by financing activities	(1,447)	) (146)	) (198)	) 323	(1,468)	)
Net increase (decrease) in cash and cash equivalents	(1,230)	) (6)	) 13	—	(1,223)	)
Cash and cash equivalents at beginning of period	2,533	38	256	—	2,827	
Cash and cash equivalents at end of period	\$1,303	\$32	\$269	\$—	\$1,604	

## MACY'S, INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

(Unaudited)

## Condensed Consolidating Balance Sheet

As of February 2, 2013

(millions)

	Parent	Subsidiary Issuer	Other Subsidiaries	Consolidating Adjustments	Consolidated
<b>ASSETS:</b>					
Current Assets:					
Cash and cash equivalents	\$1,538	\$41	\$257	\$—	\$1,836
Receivables	—	58	313	—	371
Merchandise inventories	—	2,804	2,504	—	5,308
Prepaid expenses and other current assets	—	97	264	—	361
Income taxes	30	—	—	(30)	—
Total Current Assets	1,568	3,000	3,338	(30)	7,876
Property and Equipment – net	—	4,649	3,547	—	8,196
Goodwill	—	3,315	428	—	3,743
Other Intangible Assets – net	—	124	437	—	561
Other Assets	3	71	541	—	615
Intercompany Receivable	641	—	3,190	(3,831)	—
Investment in Subsidiaries	4,027	2,595	—	(6,622)	—
Total Assets	\$6,239	\$13,754	\$11,481	\$(10,483)	\$20,991
<b>LIABILITIES AND SHAREHOLDERS' EQUITY:</b>					
Current Liabilities:					
Short-term debt	\$—	\$121	\$3	\$—	\$124
Merchandise accounts payable	—	733	846	—	1,579
Accounts payable and accrued liabilities	119	1,023	1,468	—	2,610
Income taxes	—	69	316	(30)	355
Deferred income taxes	—	323	84	—	407
Total Current Liabilities	119	2,269	2,717	(30)	5,075
Long-Term Debt	—	6,783	23	—	6,806
Intercompany Payable	—	3,831	—	(3,831)	—
Deferred Income Taxes	11	410	817	—	1,238
Other Liabilities	58	596	1,167	—	1,821
Shareholders' Equity (Deficit)	6,051	(135)	6,757	(6,622)	6,051
Total Liabilities and Shareholders' Equity	\$6,239	\$13,754	\$11,481	\$(10,483)	\$20,991



MACY'S, INC.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

For purposes of the following discussion, all references to "second quarter of 2013" and "second quarter of 2012" are to the Company's 13-week fiscal periods ended August 3, 2013 and July 28, 2012, respectively, and all references to "2013" and "2012" are to the Company's 26-week fiscal periods ended August 3, 2013 and July 28, 2012, respectively. The following discussion should be read in conjunction with the Consolidated Financial Statements and the related notes included elsewhere in this report, as well as the financial and other information included in the 2012 10-K. The following discussion contains forward-looking statements that reflect the Company's plans, estimates and beliefs. The Company's actual results could materially differ from those discussed in these forward-looking statements. Factors that could cause or contribute to those differences include, but are not limited to, those discussed below and elsewhere in this report (particularly in "Forward-Looking Statements") and in the 2012 10-K (particularly in "Risk Factors").

Overview

The Company is an omnichannel retail organization operating stores and websites under two brands (Macy's and Bloomingdale's) that sell a wide range of merchandise, including apparel and accessories (men's, women's and children's), cosmetics, home furnishings and other consumer goods. The Company's operations include approximately 840 stores, including thirteen Bloomingdale's Outlets, in 45 states, the District of Columbia, Guam and Puerto Rico, as well as macys.com and bloomingdales.com. In addition, Bloomingdale's in Dubai, United Arab Emirates is operated under a license agreement with Al Tayer Insignia, a company of Al Tayer Group, LLC.

The Company is focused on three key strategies for continued growth in sales, earnings and cash flow in the years ahead: (i) maximizing the My Macy's localization initiative; (ii) driving the omnichannel business; and (iii) embracing customer centricity, including engaging customers on the selling floor through the MAGIC Selling program.

Through the My Macy's localization initiative, the Company has invested in talent, technology and marketing which ensures that core customers surrounding each Macy's store find merchandise assortments, size ranges, marketing programs and shopping experiences that are custom-tailored to their needs. My Macy's has provided for more local decision-making in every Macy's community, and involves tailoring merchandise assortments, space allocations, service levels, visual merchandising and special events on a store-by-store basis.

The Company's omnichannel strategy allows customers to shop seamlessly in stores, online and via mobile devices. A pivotal part of the omnichannel strategy is the Company's ability to allow associates in any store to sell a product that may be unavailable locally by selecting merchandise from other stores or online fulfillment centers for shipment to the customer's door. Likewise, the Company's online fulfillment centers can draw on store inventories nationwide to fill orders that originate on the Internet or via mobile devices. As of August 3, 2013, approximately 500 Macy's stores are fulfilling orders from other stores, the Internet and mobile devices, compared to 292 stores as of February 2, 2013. Macy's MAGIC Selling program is an approach to customer engagement that helps Macy's to better understand the needs of customers, as well as to provide options and advice. This comprehensive ongoing training and coaching program is designed to improve the in-store shopping experience.

During 2012, the Company opened new Macy's stores in Milwaukee, Wisconsin and Salt Lake City, Utah and new Bloomingdale's Outlet stores in Dallas, Texas and Merrimack, New Hampshire. During 2013, the Company opened new Macy's stores in Gurnee, Illinois and Victorville, California, expanded into an additional Macy's location in an existing mall in Las Vegas, Nevada and opened a new Bloomingdale's Outlet store in Rosemont, Illinois. A Macy's store was closed in St. Louis, Missouri during 2013. The Company intends to open a Macy's replacement store in Bay Shore, New York and a new Bloomingdale's store in Glendale, California during the remainder of fiscal 2013.

The Company's operations are impacted by competitive pressures from department stores, specialty stores, mass merchandisers, Internet websites and all other retail channels. The Company's operations are also impacted by general consumer spending levels, including the impact of general economic conditions, consumer disposable income levels, consumer confidence levels, the availability, cost and level of consumer debt, the costs of basic necessities and other goods and the effects of weather or natural disasters and other factors over which the Company has little or no control. In recent years, consumer spending levels have been affected to varying degrees by a number of factors, including modest economic growth, a slowly improving housing market, a rising stock market, uncertainty regarding

governmental spending and tax policies, high unemployment levels and tightened consumer credit. These factors have affected to varying degrees

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## MACY'S, INC.

the amount of funds that consumers are willing and able to spend for discretionary purchases, including purchases of some of the merchandise offered by the Company.

The effects of economic conditions have been, and may continue to be, experienced differently, or at different times, in the various geographic regions in which the Company operates, in relation to the different types of merchandise that the Company offers for sale, or in relation to the Company's Macy's-branded and Bloomingdale's-branded operations. All economic conditions, however, ultimately affect the Company's overall operations.

Based on its assessment of current and anticipated market conditions and its recent performance, the Company is assuming that its comparable sales in fiscal 2013 will increase in the range of 2.0% to 2.9% from 2012 levels and that its diluted earnings per share in fiscal 2013 will be in the range of \$3.80 to \$3.90.

## Results of Operations

## Comparison of the Second Quarter of 2013 and the Second Quarter of 2012

	Second Quarter of 2013		Second Quarter of 2012	
	Amount	% to Sales	Amount	% to Sales
	(dollars in millions, except per share figures)			
Net sales	\$6,066		\$6,118	
Increase (decrease) in sales	(0.8)	)%	3.0	%
Increase (decrease) in comparable sales	(0.8)	)%	3.0	%
Cost of sales	(3,533)	) (58.2 )%	(3,555)	) (58.1 )%
Gross margin	2,533	41.8 %	2,563	41.9 %
Selling, general and administrative expenses	(1,999)	) (33.0 )%	(2,009)	) (32.8 )%
Operating income	534	8.8 %	554	9.1 %
Interest expense - net	(96)	)	(105)	)
Income before income taxes	438		449	
Federal, state and local income tax expense	(157)	)	(170)	)
Net income	\$281	4.6 %	\$279	4.5 %
Diluted earnings per share	\$0.72		\$0.67	

## Net Income

Net income for the second quarter of 2013 increased \$2 million compared to the second quarter of 2012, reflecting lower sales and gross margin, offset by lower selling, general and administrative expenses, net interest expense and income tax expense.

## Net Sales

Net sales for the second quarter of 2013 decreased \$52 million or 0.8% compared to the second quarter of 2012. On a comparable basis, net sales for the second quarter of 2013 were down 0.8% compared to the second quarter of 2012. Comparable sales for the second quarter of 2013 were negatively impacted by a calendar shift in a promotional event, the conversion of certain businesses to licensed departments and the introduction of new licensed brands. Sales in the second quarter of 2013 at Macy's were weaker across the country, although less so in the southern regions and Hawaii. Bloomingdale's had stronger sales during the second quarter of 2013 and sales from the Company's Internet businesses were strong relative to the second quarter of 2012. By family of business, sales in the second quarter of 2013 were stronger in handbags, active apparel and furniture and mattresses. Sales in the second quarter of 2013 were less strong in juniors and shoes. The Company calculates comparable sales as sales from stores in operation throughout 2012 and 2013 and all Internet sales. Comparable sales exclude licensed department income, shipping and handling fees, sales of private brand goods directly to third party retailers and sales of excess inventory to third parties. Stores undergoing remodeling, expansion or relocation remain in the comparable sales calculation unless the store is closed for a significant period of time. Definitions and calculations of comparable sales figures differ among companies in the retail industry.



## MACY'S, INC.

## Cost of Sales

Cost of sales for the second quarter of 2013 decreased \$22 million from the second quarter of 2012. The cost of sales rate as a percent to net sales was 10 basis points higher, compared to the second quarter of 2012, reflecting additional markdowns to clear seasonal merchandise, as well as the growth in the omnichannel business and the resulting impact of free shipping. The application of the last-in, first-out (LIFO) retail inventory method did not result in the recognition of any LIFO charges or credits affecting cost of sales in either period.

## Selling, General and Administrative Expenses

Selling, general and administrative ("SG&A") expenses for the second quarter of 2013 decreased \$10 million or 0.5% from the second quarter of 2012. The SG&A rate as a percent to net sales was 20 basis points higher in the second quarter of 2013, as compared to the second quarter of 2012, reflecting the decrease in net sales. SG&A expenses in the second quarter of 2013 were impacted by continued investments in the Company's omnichannel operations, partially offset by higher income from credit operations. Income from credit operations was \$177 million in the second quarter of 2013, compared to \$146 million in the second quarter of 2012, reflecting continued improvement in collection rates. The Company expects to continue to experience higher income from credit operations in the near term, however the increase over last year is expected to be significantly lower in the third and fourth quarters of 2013 as compared to the first and second quarters of 2013.

## Net Interest Expense

Net interest expense for the second quarter of 2013 decreased \$9 million from the second quarter of 2012. Net interest expense for the second quarter of 2013 benefited from lower levels of borrowings and lower rates on outstanding borrowings as compared to the second quarter of 2012.

## Effective Tax Rate

The Company's effective tax rate of 35.9% for the second quarter of 2013 and 38.1% for the second quarter of 2012 differ from the federal income tax statutory rate of 35%, and on a comparative basis, principally because of the effect of state and local income taxes, including the settlement of various tax issues and tax examinations.

Comparison of the 26 Weeks Ended August 3, 2013 and July 28, 2012

	2013		2012	
	Amount	% to Sales	Amount	% to Sales
	(dollars in millions, except per share figures)			
Net sales	\$12,453		\$12,261	
Increase in sales	1.6	%	3.7	%
Increase in comparable sales	1.5	%	3.7	%
Cost of sales	(7,444 )	(59.8 )%	(7,312 )	(59.6 )%
Gross margin	5,009	40.2 %	4,949	40.4 %
Selling, general and administrative expenses	(4,040 )	(32.4 )%	(4,004 )	(32.7 )%
Operating income	969	7.8 %	945	7.7 %
Interest expense - net	(193 )		(217 )	
Income before income taxes	776		728	
Federal, state and local income tax expense	(278 )		(268 )	
Net income	\$498	4.0 %	\$460	3.7 %
Diluted earnings per share	\$1.27		\$1.09	

## Net Income

Net income for 2013 increased 8.3% compared to net income for 2012, reflecting the benefits of the key strategies at Macy's and lower net interest expense.



## MACY'S, INC.

### Net Sales

Net sales for 2013 increased \$192 million or 1.6% compared to 2012. On a comparable basis, net sales for 2013 were up 1.5% compared to 2012. Comparable sales for 2013 were negatively impacted by the conversion of certain businesses to licensed departments and the introduction of new licensed brands. The Company benefited from the successful execution of the My Macy's localization, Omnichannel and MAGIC selling strategies. Geographically, sales in 2013 were strongest in the southern regions. By family of business, sales in 2013 were strongest in handbags, active apparel, men's, home textiles, luggage, furniture and mattresses. Sales in 2013 were less strong in juniors. The Company calculates comparable sales as sales from stores in operation throughout 2012 and 2013 and all Internet sales. Comparable sales exclude licensed department income, shipping and handling fees, sales of private brand goods directly to third party retailers and sales of excess inventory to third parties. Stores undergoing remodeling, expansion or relocation remain in the comparable sales calculation unless the store is closed for a significant period of time. Definitions and calculations of comparable sales figures differ among companies in the retail industry.

### Cost of Sales

Cost of sales for 2013 increased \$132 million from 2012. The cost of sales rate as a percent to net sales was 20 basis points higher, compared to 2012, reflecting the growth in the omnichannel business and the resulting impact of free shipping. The application of the last-in, first-out (LIFO) retail inventory method did not result in the recognition of any LIFO charges or credits affecting cost of sales in either period.

### Selling, General and Administrative Expenses

SG&A expenses for 2013 increased \$36 million or .9% from 2012. The SG&A rate as a percent to net sales was 30 basis points lower in 2013, as compared to 2012, reflecting increased net sales. SG&A expenses in 2013 were impacted by higher selling costs as a result of higher sales and continued investments in the Company's omnichannel operations, partially offset by higher income from credit operations. Income from credit operations was \$343 million in 2013, compared to \$289 million in 2012, reflecting continued improvement in collection rates. The Company expects to continue to experience higher income from credit operations in the near term, however the increase over last year is expected to be significantly lower in the third and fourth quarters of 2013 as compared to the first and second quarters of 2013.

### Net Interest Expense

Net interest expense for 2013 decreased \$24 million from 2012. Net interest expense for 2013 benefited from lower levels of borrowings and lower rates on outstanding borrowings as compared to 2012.

### Effective Tax Rate

The Company's effective tax rate of 35.9% for 2013 and 36.9% for 2012 differ from the federal income tax statutory rate of 35%, and on a comparative basis, principally because of the effect of state and local income taxes, including the settlement of various tax issues and tax examinations.

### Liquidity and Capital Resources

The Company's principal sources of liquidity are cash from operations, cash on hand and the credit facility described below.

### Operating Activities

Net cash provided by operating activities in 2013 was \$664 million, compared to \$638 million provided in 2012, reflecting higher net income in 2013.

### Investing Activities

Net cash used by investing activities was \$316 million for 2013, compared to net cash used by investing activities of \$393 million for 2012. Investing activities for 2013 include purchases of property and equipment totaling \$206 million and capitalized software of \$110 million, compared to purchases of property and equipment totaling \$310 million and capitalized software of \$109 million for 2012. Purchases of property and equipment during 2012 included the purchase of two parcels of the Macy's flagship Union Square location in San Francisco.

### Financing Activities

Net cash used by the Company for financing activities was \$760 million for 2013, including \$785 million for the acquisition of the Company's common stock, primarily under its share repurchase program, the payment of \$173 million of cash dividends and the repayment of \$7 million of debt, partially offset by \$206 million from the issuance of common stock, primarily related to the exercise of stock options, and an increase in outstanding checks of \$2 million.



## MACY'S, INC.

During 2013, the Company repurchased approximately 17.5 million shares of its common stock pursuant to existing stock purchase authorizations for a total of approximately \$806 million. As of August 3, 2013, the Company had \$2,196 million of authorization remaining under its share repurchase program. The Company may continue or, from time to time, suspend repurchases of shares under its share repurchase program, depending on prevailing market conditions, alternate uses of capital and other factors.

On August 15, 2013, the Company repaid \$109 million of 7.625% senior debentures at maturity. On September 3, 2013, the Company announced the pricing of a public offering of \$400 million aggregate principal amount of senior notes due 2023 by its wholly owned subsidiary, Macy's Retail Holdings, Inc. The notes are to be issued at a price of 99.314% of par and will bear interest at a rate of 4.375% per annum. The notes are to be fully and unconditionally guaranteed on a senior unsecured basis by Macy's, Inc. The transaction is expected to close on or about September 6, 2013. The proceeds will be used for general corporate purposes, which may include working capital, capital expenditures, retirement of indebtedness and repurchasing outstanding common stock.

Net cash used by the Company for financing activities was \$1,468 million for 2012, and included the repayment of \$797 million of debt, \$615 million for the acquisition of the Company's common stock under its share repurchase program and to cover employee tax liabilities related to stock plan activity, the payment of \$165 million of cash dividends, and a decrease in outstanding checks of \$43 million, partially offset by the issuance of \$152 million of common stock, primarily related to the exercise of stock options. The debt repaid during 2012 included \$616 million of 5.35% senior notes due March 15, 2012 paid at maturity and the early redemption on March 29, 2012 of \$173 million of 8.0% senior debentures due July 15, 2012.

The Company entered into a new credit agreement with certain financial institutions on May 10, 2013 providing for revolving credit borrowings and letters of credit in an aggregate amount not to exceed \$1,500 million (which may be increased to \$1,750 million at the option of the Company, subject to the willingness of existing or new lenders to provide commitments for such additional financing) outstanding at any particular time. This agreement is set to expire May 10, 2018 and replaces the prior agreement which was set to expire June 20, 2015. As of August 3, 2013 and throughout all of 2013, the Company had no borrowings outstanding under its then existing credit agreements, and as of the date of this report, the Company does not expect to borrow under its new credit agreement during fiscal 2013. The credit agreement requires the Company to maintain a specified interest coverage ratio for the latest four quarters of no less than 3.25 and a specified leverage ratio as of and for the latest four quarters of no more than 3.75. The Company's interest coverage ratio for the second quarter of 2013 was 8.89 and its leverage ratio at August 3, 2013 was 1.80, in each case as calculated in accordance with the credit agreement.

On August 23, 2013, the Company's board of directors declared a quarterly dividend of 25 cents per share on its common stock, payable October 1, 2013 to Macy's shareholders of record at the close of business on September 13, 2013.

#### Liquidity and Capital Resources Outlook

Management believes that, with respect to the Company's current operations, cash on hand and funds from operations, together with its credit facility and other capital resources, will be sufficient to cover the Company's reasonably foreseeable working capital, capital expenditure and debt service requirements and other cash requirements in both the near term and over the longer term. The Company's ability to generate funds from operations may be affected by numerous factors, including general economic conditions and levels of consumer confidence and demand; however, the Company expects to be able to manage its working capital levels and capital expenditure amounts so as to maintain sufficient levels of liquidity. To the extent that the Company's cash balances from time to time exceed amounts that are needed to fund its immediate liquidity requirements, the Company will consider alternative uses of some or all of such excess cash. Such alternative uses may include, among others, the redemption or repurchase of debt, equity or other securities through open market purchases, privately negotiated transactions or otherwise, and the funding of pension related obligations. Depending upon its actual and anticipated sources and uses of liquidity, conditions in the capital markets and other factors, the Company will from time to time consider the issuance of debt or other securities, or other possible capital markets transactions, for the purpose of raising capital which could be

used to refinance current indebtedness or for other corporate purposes including the redemption or repurchase of debt, equity or other securities through open market purchases, privately negotiated transactions or otherwise, and the funding of pension related obligations.

The Company intends from time to time to consider additional acquisitions of, and investments in, retail businesses and other complementary assets and companies. Acquisition transactions, if any, are expected to be financed from one or more of the following sources: cash on hand, cash from operations, borrowings under existing or new credit facilities and the issuance of long-term debt or other securities, including common stock.

MACY'S, INC.

Item 4. Controls and Procedures.

The Company's Chief Executive Officer and Chief Financial Officer have carried out, as of August 3, 2013, with the participation of the Company's management, an evaluation of the effectiveness of the Company's disclosure controls and procedures, as defined in Rule 13a-15(e) under the Exchange Act. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in reports the Company files under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC rules and forms, and that information required to be disclosed by the Company in the reports the Company files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal controls over financial reporting that occurred during the Company's most recently completed fiscal quarter that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

MACY'S, INC.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings.

On October 3, 2007, Ebrahim Shanehchian, an alleged participant in the Macy's, Inc. Profit Sharing 401(k) Investment Plan (now known as the Macy's, Inc. 401(k) Retirement Investment Plan) (the "401(k) Plan"), filed a lawsuit in the United States District Court for the Southern District of Ohio on behalf of persons who participated in the 401(k) Plan and The May Department Stores Company Profit Sharing Plan (the "May Plan") between February 27, 2005 and the present. The lawsuit has been conditionally certified as a class action. The complaint alleges that the Company, as well as members of the Company's board of directors and certain members of senior management, breached various fiduciary duties owed under the Employee Retirement Income Security Act ("ERISA") to participants in the 401(k) Plan and the May Plan, by making false and misleading statements regarding the Company's business, operations and prospects in relation to the integration of the acquired May operations, resulting in supposed "artificial inflation" of the Company's stock price and "imprudent investment" by the 401(k) Plan and the May Plan in Macy's stock. The plaintiff seeks an unspecified amount of compensatory damages and costs. The parties have reached an agreement to settle the matter. On May 8, 2013, the court granted final approval of the settlement terms and entered a judgment terminating the litigation. No appeal of the court's order was taken, and the judgment is now final.

The Company and its subsidiaries are also involved in various proceedings that are incidental to the normal course of their businesses. As of the date of this report, the Company does not expect that any of such proceedings will have a material adverse effect on the Company's financial position or results of operations.

## Item 1A. Risk Factors.

There have been no material changes to the Risk Factors described in Part I, "Item 1A. Risk Factors" in the Company's Annual Report of Form 10-K for the fiscal year ended February 2, 2013 as filed with the SEC.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table provides information regarding the Company's purchases of Common Stock during the second quarter of 2013.

	Total Number of Shares Purchased (thousands)	Average Price per Share (\$)	Number of Shares Purchased under Program (1) (thousands)	Open Authorization Remaining (1)(\$) (millions)
May 5, 2013 – June 1, 2013	1,752	49.04	1,752	2,556
June 2, 2013 – July 6, 2013	4,086	48.21	4,086	2,359
July 7, 2013 – August 3, 2013	3,330	49.18	3,330	2,196
	9,168	48.72	9,168	

(1) During the period from January 2000 through August 3, 2013, the Company's board of directors has from time to time approved authorizations to purchase, in the aggregate, up to \$13,500 million of Common Stock. All authorizations are cumulative and do not have an expiration date. As of August 3, 2013, \$2,196 million of authorization remained unused. The Company may continue, discontinue or resume purchases of Common Stock under these or possible future authorizations in the open market, in privately negotiated transactions or otherwise at any time and from time to time without prior notice.

## Item 4. Mine Safety Disclosures.

Not Applicable.



## MACY'S, INC.

## Item 5. Other Information.

## Forward-Looking Statements

This report and other reports, statements and information previously or subsequently filed by the Company with the Securities and Exchange Commission (the "SEC") contain or may contain forward-looking statements. Such statements are based upon the beliefs and assumptions of, and on information available to, the management of the Company at the time such statements are made. The following are or may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995: (i) statements preceded by, followed by or that include the words "may," "will," "could," "should," "believe," "expect," "future," "potential," "anticipate," "intend," "plan," "think," "estimate" or "continue" or the negative or other variations thereof, and (ii) statements regarding matters that are not historical facts. Such forward-looking statements are subject to various risks and uncertainties, including risks and uncertainties relating to:

- the possible invalidity of the underlying beliefs and assumptions;
- competitive pressures from department and specialty stores, general merchandise stores, manufacturers' outlets, off-price and discount stores, and all other retail channels, including the Internet, mail-order catalogs and television;
- general consumer-spending levels, including the impact of general economic conditions, consumer disposable income levels, consumer confidence levels, the availability, cost and level of consumer debt, the costs of basic necessities and other goods and the effects of the weather or natural disasters;
- conditions to, or changes in the timing of, proposed transactions and changes in expected synergies, cost savings and non-recurring charges;
- possible changes or developments in social, economic, business, industry, market, legal and regulatory circumstances and conditions;
- possible actions taken or omitted to be taken by third parties, including customers, suppliers, business partners, competitors and legislative, regulatory, judicial and other governmental authorities and officials;
- changes in relationships with vendors and other product and service providers;
- currency, interest and exchange rates and other capital market, economic and geo-political conditions;
- severe or unseasonable weather, possible outbreaks of epidemic or pandemic diseases and natural disasters;
- unstable political conditions, civil unrest, terrorist activities and armed conflicts;
- the possible inability of the Company's manufacturers to deliver products in a timely manner or meet the Company's quality standards;
- the Company's reliance on foreign sources of production, including risks related to the disruption of imports by labor disputes, regional health pandemics, and regional political and economic conditions;
- duties, taxes, other charges and quotas on imports; and
  - possible systems failures and/or security breaches, including, any security breach that results in the theft, transfer or unauthorized disclosure of customer, employee or company information, or the failure to comply with various laws applicable to the Company in the event of such a breach.

In addition to any risks and uncertainties specifically identified in the text surrounding such forward-looking statements, the statements in the immediately preceding sentence and the statements under captions such as "Risk Factors" and "Special Considerations" in reports, statements and information filed by the Company with the SEC from time to time constitute cautionary statements identifying important factors that could cause actual amounts, results, events and circumstances to differ materially from those expressed in or implied by such forward-looking statements.

MACY'S, INC.

Item 6. Exhibits.

- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a)
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a)
- 32.1 Certification by Chief Executive Officer under Section 906 of the Sarbanes-Oxley Act
- 32.2 Certification by Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act

101\*\* The following financial statements from Macy's, Inc.'s Quarterly Report on Form 10-Q for the quarter ended August 3, 2013, filed on September 5, 2013, formatted in XBRL: (i) Consolidated Statements of Income, (ii) Consolidated Statements of Comprehensive Income, (iii) Consolidated Balance Sheets, (iv) Consolidated Statements of Cash Flows, and (v) the Notes to Consolidated Financial Statements, tagged as blocks of text and in detail.

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\*\* As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MACY'S, INC.

By: /s/ DENNIS J. BRODERICK  
Dennis J. Broderick  
Executive Vice President, General Counsel  
and  
Secretary

By: /s/ JOEL A. BELSKY  
Joel A. Belsky  
Executive Vice President and Controller  
(Principal Accounting Officer)

Date: September 5, 2013