TIERONE CORP Form 10-Q August 06, 2004

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

|X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2004

	OR .
	O SECTION 13 OR 15(d) OF THE SECURITIES E ACT OF 1934
For the transition period	od from to
Commission file	number: 000-50015
TierOne C	Corporation
(Exact name of Registran	at as specified in its charter)
Wisconsin	04-3638672
(State or Other Jurisdiction of Incorporation or Organization	on) (I.R.S. Employer Identification No.)
1235 "N" Street Lincoln, Nebraska	68508
(Address of Principal Executive Offices)	(Zip Code)
(402) 4	175-0521

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes <u>X</u> No _

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes X No _

At August 3, 2004, the registrant had 18,285,811 shares of common stock, \$.01 par value per share, outstanding.

PART I - FINANCIAL INFORMATION

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Item 1 - Financial Statements

Management's Discussion and Analysis of Financial Condition

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TierOne Corporation and Subsidiaries Consolidated Balance Sheets June 30, 2004 (Unaudited) and December 31, 2003

(Dollars in thousands, except per share data)	June 30, 2004	December 31, 2003
ASSETS		
Cash and cash equivalents	\$ 34,616	\$ 34,901
Investment securities:		
Held to maturity, at cost which approximates fair value	135	142
Available for sale, at fair value	37,678	43,515
Mortgage-backed securities, available for sale, at fair value	12,804	15,712
Loans receivable:		
Net loans (includes loans held for sale of \$10,864 and \$7,083 at		
June 30, 2004 and December 31, 2003, respectively)	2,088,846	2,036,182
Allowance for loan losses	(20,886)	(19,586)
Net loans after allowance for loan losses	2,067,960	2,016,596
Federal Home Loan Bank stock	37,792	37,143
Premises and equipment, net	28,975	27,587
Accrued interest receivable	9,477	9,678
Other assets	25,832	22,594

(Dollars in thousands, except per share data)	June 30, 2004	December 31, 2003
Total assets	\$ 2,255,269	\$ 2,207,868
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities:		
Deposits	\$ 1,324,074	\$ 1,216,763
Advances from Federal Home Loan Bank and other borrowings	619,752	645,696
Advance payments from borrowers for taxes, insurance and		
other escrow funds	21,274	22,206
Accrued interest payable	5,166	5,259
Accrued expenses and other liabilities	21,407	22,855
Total liabilities	1,991,673	1,912,779
Shareholders' equity:		
Preferred stock, \$0.01 par value. 10,000,000 shares authorized;		
none issued		
Common stock, \$0.01 par value. 60,000,000 shares authorized;		
18,285,811 and 20,317,568 shares issued and outstanding at		
June 30, 2004 and December 31, 2003, respectively	226	226
Additional paid-in capital	355,051	354,054
Retained earnings, substantially restricted	35,699	25,833
Treasury stock, at cost; 4,289,264 and 2,257,507 shares at		
June 30, 2004 and December 31, 2003	(98,300)	(53,613)
Unallocated common stock held by Employee Stock		
Ownership Plan	(15,426)	(16,179)
Unearned common stock held by Management		
Recognition and Retention Plan	(13,618)	(14,982)
Accumulated other comprehensive income (loss), net	(36)	(250)
Total shareholders' equity	263,596	295,089
Commitments and contingent liabilities		
Total liabilities and shareholders' equity	\$ 2,255,269	\$ 2,207,868

See accompanying notes to consolidated financial statements.

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TierOne Corporation and Subsidiaries Consolidated Statements of Income (Unaudited)

	Fo	For the Three Months Ended June 30,						ths Ended),
(Dollars in thousands, except per share data)		2004		2003		2004		2003
Interest income:								
Loans receivable	\$	27,074	\$	27,373	\$	54,237	\$	54,166
Investment securities		903		1,115		1,830		2,147
Other interest-earning assets								99
Total interest income		27,977		28,488		56,067		56,412

	Fo	For the Three Months Ended June 30,			l F	For the Six		
Interest expense:								
Deposits		5,877		5,866		11,532		12,089
Advances from Federal Home Loan Bank and other borrowings		4,965		4,530		9,652		8,594
Total interest expense		10,842		10,396		21,184		20,683
Net interest income		17,135		18,092		34,883		35,729
Provision for loan losses		1,105		515		2,039		1,687
Net interest income after provision for loan losses		16,030	17,57	17,577		32,844		34,042
Noninterest income:								
Fees and service charges		4,697		612		7,810		1,579
Income (loss) from real estate operations, net		(32)		26		(109)		8
Net gain on sales of:								
Investment securities		312				312		
Loans held for sale		705		2,653		1,021		4,608
Real estate owned		44		(93)		44		(79)
Gain on pension plan curtailment						1,456		
Other operating income		569		695		1,202		1,406
Total noninterest income		6,295		3,893		11,736		7,522
Noninterest expense:								
Salaries and employee benefits		7,808		7,096		15,672		13,415
Occupancy, net		1,551		1,328		3,017		2,759
Data processing		463		407		967		818
Advertising		948		904		1,641		1,628
Other operating expense		2,632		2,007		4,701		4,215
Total noninterest expense		13,402		11,742		25,998		22,835
Income before income taxes		8,923		9,728		18,582		18,729
Income tax expense		3,348		3,593		6,947		6,899
Net income	\$	5,575	\$	6,135	\$	11,635	\$	11,830
Net income per common share, basic	\$	0.33	\$	0.29	\$	0.67	\$	0.57
Net income per common share, diluted	\$	0.32	\$	0.29	\$	0.66	\$	0.57
Dividends declared per common share	\$	0.05	\$	-	\$	0.10	\$	-
Average common shares outstanding, basic (000's)		16,998		20,828		17,396		20,824
Average common shares outstanding, diluted (000's)		17,283		21,012		17,733		20,929

See accompanying notes to consolidated financial statements.

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(Dollars in thousands)	ommon Stock	Additional Paid-In Capital	I Su	Retained Earnings, ibstantially Restricted		easury Stock	E	Unallocated Common Stock Held by the Employee Stock Ownership Plan	R	Unearned Common Stock Held by the Management ecognition and Retention Plan	C	Accumulated Other comprehensive ncome (Loss), Net	Total Shareholders' Equity
Balance at December 31, 2002	\$ 226	\$ 355,741	\$	2,018	\$		\$	(17,684)	\$		\$	(405)	\$ 339,896
Common stock earned by employees in Employee Stock Ownership Plan Common stock purchased by the Management Recognition and		557						753					1,310
Retention Plan Amortization of awards under		(97)		~						(1,357)			(1,454)
the Management Recognition and Retention Plan										500			500
Comprehensive income: Net income Change in unrealized loss on available for sale securities,				11,830									11,830
net of tax and reclassification adjustment												20	20
Total comprehensive income				11,830								20	11,850
Balance at June 30, 2003	\$ 226	\$ 356,201	\$	13,848	\$		\$	(16,931)	\$	(857)	\$	(385)	\$ 352,102
Balance at December 31, 2003	\$ 226	\$ 354,054	\$	25,833	\$ (5	(3,613)	\$	(16,179)	\$	(14,982)	\$	(250)	\$ 295,089
Common stock earned by employees in Employee Stock Ownership Plan Amortization of awards under		914						753					1,667
the Management Recognition and Retention Plan Repurchase of common		83								1,364			1,447
stock (2,031,757 shares) Dividends paid (\$0.10 per				(1.7(0))	(4	4,687)							(44,687)
common share) Comprehensive income: Net income				(1,769) 11,635									(1,769) 11,635
Change in additional minimum pension liability, net of tax Change in unrealized gain on available for sale securities,												452	452
net of tax and reclassification adjustment												(238)	(238)
Total comprehensive income				11,635								214	11,849
Balance at June 30, 2004	\$ 226	\$ 355,051	\$	35,699	\$ (9	8,300)	\$	(15,426)	\$	(13,618)	\$	(36)	\$ 263,596

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TierOne Corporation and Subsidiaries Consolidated Statements of Cash Flows Six Months Ended June 30, 2004 and June 30, 2003 (Unaudited)

June 30,

		,		
(Dollars in thousands)	2004	2003		
Reconciliation of net income to net cash provided by operating activities:				
Net income	\$ 11,635 \$	11,830		
Adjustments to reconcile net income to net cash provided by				
operating activities:				
Net premium amortization of investment and mortgage-backed securities	115	993		
Depreciation and amortization	1,296	1,263		
Employee Stock Ownership Plan expense	1,667	1,310		
Management Recognition and Retention Plan expense	1,447	500		
Amortization of premiums on net loans	4,546	2,286		
Federal Home Loan Bank stock dividend	(649)			
Deferred income tax expense (benefit)	780	12		
Provision for loan losses	2,039	1,687		
Proceeds from sales of loans held for sale	150,543	311,123		
Originations and purchases of loans held for sale	(153,304)	(315,231)		
Net (gain) loss on sales of:	, , ,	, , ,		
Investment securities	(312)			
Loans held for sale	(1,021)	(4,608)		
Real estate owned	(44)	79		
Premises and equipment	4			
Changes in certain assets and liabilities:	·			
Accrued interest receivable	201	(241)		
Other assets	(2,461)	202		
Accrued interest payable	(93)	(914)		
Accrued expenses and other liabilities	(1,448)	9,061		
Net cash provided by operating activities	14,941	19,352		
Cash flows from investing activities:				
Purchase of investment and mortgage-backed securities, available for sale	(11,979)	(101,841)		
Proceeds from sale of investment securities, available for sale	13,842			
Proceeds from maturities of investment securities, available for sale	3,900	2,000		
Proceeds from principal repayments of investment				
and mortgage-backed securities available for sale and held to maturity	2,818	21,027		
Increase in loans receivable	(55,842)	(246,575)		
Purchase of Federal Home Loan Bank stock		(14,009)		
Additions to premises and equipment	(3,248)	(2,649)		
Proceeds from sale of real estate owned	1,304	2,742		
Net cash used in investing activities	(49,205)	(339,305)		

See accompanying notes to consolidated financial statements.

TierOne Corporation and Subsidiaries Consolidated Statements of Cash Flows (continued) Six Months Ended June 30, 2004 and June 30, 2003 (Unaudited)

June 30,

(Dollars in thousands)		2004	2003			
Cash flows from financing activities:						
Net increase in deposits	\$	107,311 \$	18,729			
Net advances (repayment) on Federal Home Loan Bank line of credit						
and short-term advances and other borrowings		(56,855)	119,406			
Proceeds from Federal Home Loan Bank long-term advances and other borrowings			195,000			
Repayments of Federal Home Loan Bank long-term advances and other borrowings		(17)	(20,017)			
Proceeds from junior subordinated debentures		30,928				
Net increase (decrease) in advances from borrowers for taxes,						
insurance and other escrow funds		(932)	3,272			
Repurchase of common stock		(44,687)				
Dividends paid on common stock		(1,769)				
Purchase of common stock for Management Recognition and Retention Plan			(1,454)			
Net cash provided by financing activities		33,979	314,936			
Net decrease in cash and cash equivalents		(285)	(5,017)			
Cash and cash equivalents at beginning of period		34,901	33,037			
Cash and cash equivalents at end of period	\$	34,616 \$	28,020			
Supplemental disclosures of cash flow information: Cash paid during period for:						
Interest	\$	21,277 \$	21,597			
Income taxes, net of refunds	\$	6,640 \$	7,491			
Noncash investing activities:						
Transfers from loans to real estate owned and other assets through foreclosure	\$	1,675 \$	946			

See accompanying notes to consolidated financial statements.

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 1 Basis of Presentation

TierOne Corporation (the Company) is a Wisconsin corporation headquartered in Lincoln, Nebraska. TierOne Corporation is the holding company for TierOne Bank (the Bank). At June 30, 2004, TierOne Bank operated from 57 banking offices located in Nebraska, Iowa and Kansas, three loan production offices located in Colorado and one loan production office located in Minnesota.

Note 2 Basis of Consolidation

The consolidated financial statements include the accounts of the Bank and its wholly owned subsidiary, TMS Corporation of the Americas (TMS). TMS is the holding company of TierOne Investments and Insurance, Inc., a wholly owned subsidiary that administers the sale of insurance and securities products, and TierOne Reinsurance Company, a wholly owned subsidiary that reinsures credit life and disability insurance policies.

The accompanying interim consolidated financial statements as of June 30, 2004 and for the three and six months ended June 30, 2004 and June 30, 2003 have not been audited by independent auditors. All significant intercompany accounts and transactions have been eliminated in consolidation. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. The interim consolidated financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company s Annual Report on Form 10-K for the year ended December 31, 2003. The results of operations for the three and six months ended June 30, 2004 are not necessarily indicative of the results which may be expected for the entire calendar year 2004.

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 3 Earnings Per Share

Basic and diluted earnings per share (EPS) data are based on the weighted average number of common shares outstanding during each reporting period. Employee Stock Ownership Plan (ESOP) and 2003 Management Recognition and Retention Plan (MRRP) shares not committed to be released are not considered to be outstanding for purposes of EPS calculations. The basic EPS calculation excludes the dilutive effect of all common stock equivalents. Diluted EPS is further adjusted for potential common shares that were dilutive and outstanding during the reporting periods. The Company s potentially dilutive common shares at June 30, 2004 represent shares issuable under its 2003 Stock Option Plan and MRRP computed using the treasury stock method. All stock options awarded are assumed to be 100% vested for purposes of the EPS computations.

	_	Three Mo June		Six Months Ended June 30, 2004				
(Dollars in thousands, except per share data)		Basic		Diluted		Basic		Diluted
Net income	\$	5,575	\$	5,575	\$	11,635	\$	11,635
Weighted average number of common shares outstanding used in basic earnings per share calculation (in 000's)		16,998		16,998		17,396		17,396
Common share equivalents - 2003 Stock Option Plan and 2003 Management Recognition and Retentiion Plan shares (in 000's)				285				337

	 Three Months Ended June 30, 2004				Six Mon June		
Weighted average number of common shares outstanding used in diluted earnings per share calculation (in 000's)			17,283				17,733
Earnings per share	\$ 0.33	\$	0.32	\$	0.67	\$	0.66

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

Note 4 Investment and Mortgage-Backed Securities

Investment and mortgage-backed securities at June 30, 2004 and December 31, 2003 are summarized in the following table:

June	30	2004
June	50,	2007

				Gross	Unrea	alized		
(Dollars in thousands)	Am	ortized Co	st	Gains		Losses	F	air Value
Held to maturity:								
Municipal obligations	\$	135	\$		\$		\$	135
Available for sale:								
Mortgage-backed securities		12,686		144		26		12,804
U.S. Government agency obligations		20,958		2		131		20,829
Corporate securities		10,894		78		55		10,917
Asset Management Fund - ARM Fund		6,000				68		5,932
Total investment and mortgage-backed								
securities, available for sale	\$	50,538	\$	224	\$	280	\$	50,482

December	31.	2003

	Gross Unrealized							
(Dollars in thousands)	Amoi	rtized Co	st	Gains		Losses	Fai	ir Value
Held to maturity: Municipal obligations	\$	142	\$		\$		\$	142

Available for sale:

		June	30, 200	4		
15,542		201		31		15,712
12,877		13		4		12,886
24,496		406		242		24,660
6,000				31		5,969
\$ 58,915	\$	620	\$	308	\$	59,227
\$	12,877 24,496 6,000	12,877 24,496 6,000	15,542 201 12,877 13 24,496 406 6,000	15,542 201 12,877 13 24,496 406 6,000	15,542 201 31 12,877 13 4 24,496 406 242 6,000 31	12,877 13 4 24,496 406 242 6,000 31

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 5 Loan Portfolio Composition

The following table shows the composition of the Bank s loan portfolio by type of loan at the dates indicated:

	June 30,	December 31, 2003			
(Dollars in thousands)	Amount	%	Amount	%	
Real estate loans:					
One-to-four family residential (1)	\$ 472,072	20.47% \$	559,134	25.20%	
Second mortgage residential	267,811	11.61	258,121	11.63	
Multi-family residential	102,677	4.45	99,078	4.47	
Commercial real estate and land	453,102	19.64	449,152	20.25	
Residential construction	306,621	13.29	245,782	11.08	
Commercial construction	193,853	8.40	154,247	6.95	
Total real estate loans	1,796,136	77.86	1,765,514	79.58	
Business loans	79,199	3.44	64,522	2.91	
Warehouse mortgage lines of credit	111,219	4.82	78,759	3.55	
Consumer loans:					
Home equity	37,122	1.61	33,874	1.53	
Home equity line of credit	128,591	5.57	117,899	5.31	
Home improvement	70,344	3.05	74,915	3.38	
Automobile	66,514	2.88	67,351	3.04	
Other	17,637	0.77	15,621	0.70	
Total consumer loans	320,208	13.88	309,660	13.96	
Total loans	2,306,762	100.00%	2,218,455	100.00%	
Unamortized premiums, discounts and deferred loan fees Undisbursed portion of construction and	8,102		10,790		

	June 30, 2004		December 31, 2003
land development loans in process	 (226,018)		(193,063)
Net loans Allowance for loan losses	2,088,846 (20,886)		2,036,182 (19,586)
Net loans after allowance for loan losses	\$ 2,067,960	\$	2,016,596
(1) Includes loans held for sale	\$ 10,864	\$	7,083

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 6 Allowance for Loan Losses

The following table sets forth the activity in the allowance for loan losses during the periods indicated:

	 At or for the Three Months Ended June 30,					onths Ended
(Dollars in thousands)	2004	2003	1	2004		2003
Allowance for loan losses, beginning of period Provision for loan losses Charge-offs Recoveries on loans previously charged-off	\$ 20,086 \$ 1,105 (409) 104		984 \$ 515 209) 36	19,586 2,039 (916) 177	\$	17,108 1,687 (554) 85
Allowance for loan losses, end of period	\$ 20,886 \$	5 18	326 \$	20,886	\$	18,326
Allowance for loan losses as a percentage of net loans	1.00%		0.90%	1.00%	, b	0.90%

TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 7 Nonperforming Assets

The following table sets forth information with respect to nonperforming assets and troubled debt restructurings at the dates indicated. It is the Bank s policy to cease accruing interest on loans 90 days or more past due and to charge off accrued interest. Total impaired loans amounted to approximately \$1.1 million and \$864,000 at June 30, 2004 and December 31, 2003, respectively. There was an allowance for loan loss of \$0 and \$50,000 specifically allocated to impaired loans at June 30, 2004 and December 31, 2003, respectively.

(Dollars in thousands)	J	June 30, 2004	Decemb	per 31, 2003
Non-accruing loans:				
One-to-four family residential	\$	838	\$	1,461
Second mortgage residential		590		224
Multi-family residential				
Commercial real estate and land				
Residential construction		1,207		1,012
Commercial construction				
Business				219
Warehouse mortgage lines of credit				
Consumer		909		700
Total non-accruing loans		3,544		3,616
Real estate owned, net (1)		1,093		678
Total nonperforming assets		4,637		4,294
Troubled debt restructurings		1,059		468
Total nonperforming assets and troubled debt restructurings	\$	5,696	\$	4,762
Total nonperforming loans as a percent of net loans		0.17%	,	0.18%
Total nonperforming assets as a percent of total assets		0.21%	,	0.19%
Total nonperforming assets and troubled debt restructurings				
as a percent of total assets		0.25%)	0.22%
Allowance for loan losses as a percent of net loans		1.00%	7	0.96%
Allowance for loan losses as a percent of nonperforming loans		589.33%		541.65%
(1) Real estate owned balances are shown net of related loss allowances. Includes both real property and other repossessed collateral consisting primarily of automobiles.				
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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 8 Mortgage Servicing Rights

Mortgage servicing rights are included in the consolidated balance sheets under the caption Other Assets. The activity of mortgage servicing rights during the periods presented is summarized in the following table:

	Three Months June 30		Six Months Ended June 30,			
(Dollars in thousands)	2004	2003	2004	2003		
Balance at beginning of period	\$ 8,691 \$	6,173 \$	8,705 \$	6,290		
Mortgage servicing rights capitalized	1,183	2,109	1,795	3,828		
Amortization expense	(925)	(1,663)	(1,551)	(2,909)		
Valuation adjustment	1,168	(1,366)	1,168	(1,956)		
Balance at end of period	\$ 10,117 \$	5,253 \$	10,117 \$	5,253		

The activity of the valuation allowance on mortgage servicing rights is summarized in the following table for the periods presented:

	Three Mo Jui	onths ne 30,		Six Mon Jur	ths E ne 30	
(Dollars in thousands)	2004		2003	2004		2003
Balance at beginning of period Changes in mortgage servicing valuation reserve	\$ 1,668 (1,168)	\$	2,910 1,366	\$ 1,668 (1,168)	\$	2,320 1,956
Balance at end of period	\$ 500	\$	4,276	\$ 500	\$	4,276

The following table compares the key assumptions used in measuring the fair values of mortgage servicing rights at June 30, 2004 and December 31, 2003:

(Dollars in thousands)	June 30, 2004	December 31, 2003
Serviced loan portfolio balance	\$1,009,659	\$956,744
Fair value	\$11,350	\$9,173
Prepayment speed	5.46% - 63.96%	7.56% - 76.44%
Weighted average prepayment speed	13.56%	23.08%
Fair value with 10% adverse change	\$10,856	\$8,673
Fair value with 20% adverse change	\$10,372	\$8,218
Discount rate	10.00% - 15.50%	9.00% - 15.00%
Weighted average discount rate	11.58%	10.74%
Fair value with 10% adverse change	\$10,925	\$8,863
Fair value with 20% adverse change	\$10,510	\$8,575

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 9 Stock-Based Benefit Plans

The Company has in effect the MRRP, which is a stock-based incentive plan. The following table summarizes shares of the Company s common stock which were subject to award and were granted in April 2003 pursuant to the MRRP:

	June 30, 2004
Common shares authorized to be awarded by the Management Recognition	
and Retention Plan	903,003
Common shares awarded by Management Recognition and Retention Plan Common shares forfeited	(764,850)
Common shares forfeited	
Shares available for award at June 30, 2004	138,153

The shares awarded under the MRRP vest at the rate of 20% per year. As a result, expense for MRRP awards is being recorded over a 60-month period from the date of grant and is based on the market value of the Company's stock as of the date the awards were made. The remaining unamortized cost of the MRRP shares awarded to date is reflected as a reduction in shareholders equity. Expense under the MRRP for the three and six months ended June 30, 2004 was \$682,000 and \$1.4 million, respectively, compared to \$500,000 for the three and six month periods ended June 30, 2003.

The Company established the 2003 Stock Option Plan (SOP) under which 2,257,508 shares of Company common stock are reserved for issuance pursuant to the grant of stock options to directors, officers and employees. Stock options awarded under the SOP vest at the rate of 20% per year. The exercise price of the options is equal to the fair market value of the common stock on the grant date. At June 30, 2004, 1,852,750 stock options had been granted at an exercise price of \$17.83. There were no stock options exercised or forfeited during the three and six months ended June 30, 2004.

At June 30, 2004, 20% of the options granted were exercisable, the weighted-average remaining contractual life of outstanding options was 8.82 years, and there were 404,758 shares remaining available for future grants under the terms of the SOP.

The Company accounts for its stock options in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25). Under the provisions of APB No. 25, since the exercise price of the Company s employees stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized. Compensation expense for shares granted under the MRRP is ratably recognized over the period of service, usually the vesting period, based on the fair value of the stock on the date of grant. See Note 13 for a discussion of a proposed new statement issued by the Financial Accounting Standards Board (FASB) which would result in a change in the accounting for equity-based compensation.

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Pursuant to FASB Statement No. 123, Accounting for Stock-Based Compensation (SFAS No. 123), pro forma net income and pro forma EPS are presented in the following table as if the fair value method of accounting for stock-based compensation plans had been utilized:

	T	hree Month	s End	Six Months Ended June 30,					
(Dollars in thousands, except per share data)		2004		2003		2004		2003	
Net income (as reported) Add: stock-based employee compensation expense included in reported net income,	\$	5,575	\$	6,135	\$	11,635	\$	11,830	
net of related tax effects Deduct: total stock-based employee compensation expense determined under		443		325		887		325	

	Th	Six Months Ended June 30,					
net of related tax effects for all awards,		(715)	(524)		(1,430)		(524)
Pro forma net income	\$	5,303	\$ 5,936	\$	11,092	\$	11,631
Basic earnings per share (as reported) Pro forma basic earnings per share Diluted earnings per share (as reported) Pro forma diluted earnings per share	\$	0.33 0.31 0.32 0.31	\$ 0.29 0.28 0.29 0.28	\$	0.67 0.64 0.66 0.63	\$	0.57 0.56 0.57 0.56

The pro forma results above may not be representative of the effect on net income in future periods.

The fair value of the option grants was estimated using the Black Scholes option value model, with the following assumptions: dividend yield of 1.00%, expected volatility of 13.2%, risk-free interest rate of 3.5% and an original expected life of ten years for all options granted.

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 10 Defined Benefit Pension Plan

On March 31, 2004, the Company merged its single-employer defined benefit pension plan and transferred all pension plan assets and future plan obligations to an unrelated third party plan. This transaction resulted in a \$1.5 million pre-tax gain for the three months ended March 31, 2004 from the curtailment of the liability associated with the plan.

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Note 11 Deposits

The following table shows the composition of the Bank s deposits by type at the dates indicated:

	June 30,	2004	December 31, 2003			
(Dollars in thousands)	Weighted Average Rates	Amount	Weighted Average Rates	Amount		
Transaction accounts:						
Noninterest-bearing checking	% \$	52,105	% \$	45,308		
Savings	0.31	21,491	0.32	19,627		
Interest-bearing checking	0.77	294,565	0.78	295,122		
Money market	0.93	254,848	0.98	270,942		
Total transaction accounts	0.76	623,009	0.80	630,999		
Time deposits:						
1.00% to 2.99%		446,297		360,248		
3.00% to 4.99%		232,840		197,224		
5.00% to 6.99%		21,928		28,292		
Total time deposits	2.83	701,065	2.83	585,764		
Total deposits	1.85% \$	1,324,074	1.78% \$	1,216,763		

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 12 Federal Home Loan Bank Advances and Other Borrowings

At June 30, 2004 and December 31, 2003, the Company was indebted on notes as shown in the following table:

(Dollars in thousands)	June 30, 2004	December 31, 2003		
Permanent fixed-rate notes payable to the Federal Home Loan Bank	\$ 75,332	\$ 125,349		
Convertible fixed-rate notes payable to the Federal Home Loan Bank	435,000	435,000		
Line of credit with the Federal Home Loan Bank	61,900	71,400		
Adjustable-rate note payable to the Federal Home Loan Bank	10,000	10,000		

(Dollars in thousands)	June 30, 2004	December 31, 2003				
		_				
Retail repurchase agreements	6,592	3,947				
Junior subordinated debentures	30,928					
Total Federal Home Loan Bank advances and other borrowings	\$ 619,752	\$ 645,696				

The convertible fixed-rate notes are convertible to adjustable-rate notes at the option of the Federal Home Loan Bank (FHLB), with call dates ranging from August 2004 to January 2008. The line of credit with the FHLB expires in November 2004.

On April 26, 2004, the Company formed a trust (TierOne Capital Trust I) which issued capital securities (Trust Preferred Securities) to investors. The proceeds from the sale of the Trust Preferred Securities were used to purchase junior subordinated debentures issued by the Company. The Company s obligations under the junior subordinated debentures constitute a full and unconditional guarantee by the Company of TierOne Capital Trust s obligations under the Trust Preferred Securities. In accordance with Interpretation No. 46 (Revised), *Consolidation of Variable Interest Entities* (FIN 46R), the trust is not consolidated and related amounts are treated as debt of the Company.

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TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 13 Recent Accounting Pronouncements

For discussion regarding accounting pronouncements, interpretations, exposure drafts and other formal accounting guidance and the impact on the Company, reference is made to the Company s Annual Report on Form 10-K for the year ended December 31, 2003. The following discussion identifies accounting guidance issued during 2004.

In March 2004, the FASB issued Staff Accounting Bulletin No. 105 (SAB 105), Loan Commitments Accounted for as Derivative Instruments. The requirements of SAB 105 require entities that enter into mortgage loan commitments to disclose their accounting policy for such commitments and include the methods and assumptions used to estimate the fair value of loan commitments in the financial statements. Additionally, any hedging strategy associated with mortgage loan commitments is required to be disclosed. The requirements of SAB 105 must be applied to mortgage loan commitments that are accounted for as derivatives and are entered into after March 31, 2004. SAB 105 permits entities to continue using previously applied accounting policies to loan commitments entered into on or before March 31, 2004. The adoption of SAB 105 did not have a material impact on the Company s consolidated financial statements.

On March 31, 2004, the FASB published an Exposure Draft, *Share-Based Payment, an Amendment of FASB Statements No. 123 and No. 95* (the Exposure Draft). FASB is proposing, among other things, amendments to SFAS No. 123 and thus, the manner in which share-based compensation, such as stock options, will be accounted for by both public and non-public companies. For public companies, the cost of employee services received in exchange for equity instruments including options and restricted stock awards generally would be measured at fair value at the grant date. The grant date fair value would be estimated using option-pricing models adjusted for the unique characteristics of those options and instruments (unless observable market prices for the same or similar options are available). The cost would be recognized over the requisite service period (often the vesting period). The cost of employee services received in exchange for liabilities would be measured initially at the fair value (rather than the previously allowed intrinsic value under APB Opinion No. 25, *Accounting for Stock Issued to Employees*) of the liabilities and would be remeasured subsequently at each reporting date through settlement date.

The proposed changes in accounting would replace existing requirements under SFAS No. 123, Accounting for Stock-Based Compensation, and would eliminate the ability to account for share-based compensation transactions using APB Opinion No. 25 which did not require companies to expense options. Under the terms of the Exposure Draft, the accounting for similar transactions involving parties other than employees or the accounting for employee stock ownership plans that are subject to AICPA Statement of Position 93-6, Employers Accounting for Employee Stock Ownership Plans, would remain unchanged.

TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

The Exposure Draft provides that the proposed statement would be applied to public entities prospectively for fiscal years beginning after December 31, 2004, as if all share-based compensation awards vesting, granted, modified, or settled after December 15, 1994 had been accounted for using the fair value-based method of accounting.

The FASB solicited comments on the Exposure Draft through June 30, 2004 and is expected to issue the final statement in the fourth quarter of 2004.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations.

General

The Bank, a subsidiary of the Company, is a \$2.3 billion federally chartered stock savings bank headquartered in Lincoln, Nebraska. Established in 1907, the Bank offers customers a wide variety of full-service consumer and commercial banking products and services through a geographically diverse network of 57 banking offices located in Nebraska, Iowa and Kansas, three loan production offices located in Colorado and one loan production office located in Minnesota. Product offerings include residential and commercial real estate loans; consumer, construction and business loans; warehouse mortgage lines of credit; consumer and business checking and savings plans; investment and insurance services; and telephone and internet banking.

The Company s results of operations depend, to a large extent, on net interest income, which is the difference between the income earned on its loan and investment securities portfolios and the cost of funds, consisting of the interest paid on deposits and borrowings. Noninterest income, noninterest expense and provisions for loan losses also affect results of operations. Noninterest income consists primarily of fees and service charges related to deposit and lending activities and gains on loans held for sale. Noninterest expense consists of compensation and employee benefits, office occupancy and equipment, data processing, advertising and other operating expense. The Company s results of operations are also significantly affected by general economic and competitive conditions, particularly changes in interest rates, government policies and actions of regulatory authorities. Future changes in applicable law, regulations or government policies may materially impact the Company s financial condition and results of operations.

On March 31, 2004, the Company announced that it had entered into a definitive agreement to acquire United Nebraska Financial Co. (UNFC), the holding company of United Nebraska Bank (UNB) headquartered in Grand Island, Nebraska. The reported assets of UNFC also include an

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investment in a national bank subsidiary in suburban Phoenix, Arizona, United Arizona Bank (UAB), which will be sold prior to the completion of the transaction. The Company will pay \$97.3 million in cash, subject to a post-closing adjustment, to acquire UNFC. The purchase price represents approximately 1.9 times UNFC s December 31, 2003 stated book value of \$51.8 million. At December 31, 2003, UNB operated from 16 banking offices located in Broken Bow, Burwell, Callaway, Columbus, Grand Island, Holdrege, Lexington, North Platte, Omaha, O Neill and Ord, Nebraska. At March 31, 2004, UNB had total assets of \$506.3 million. The Company received regulatory approvals to acquire UNFC on July 26, 2004 with closing anticipated in the third quarter of 2004.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

As used in this report, unless the context otherwise requires, the terms we, us, or our refer to TierOne Corporation, a Wisconsin corporation, and our wholly owned subsidiary, TierOne Bank, a federally chartered stock savings bank.

Forward-Looking Statements

Statements contained in this quarterly report on Form 10-Q which are not historical facts may be forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks and uncertainties which could cause actual results to differ materially from those currently anticipated due to a number of factors. Factors which could result in material variations include, but are not limited to, changes in interest rates which could affect net interest income; competitive factors which could affect net interest income and noninterest income; changes in demand for loans, deposits and other financial services in the Company s market area; unanticipated issues that could negatively impact the historic redeposit rate of maturing time deposits; changes in asset quality and general economic conditions; unanticipated issues associated with the execution of the Company s strategic plan; unanticipated difficulties in realizing the growth opportunities and cost savings from the acquisition of UNFC, unanticipated issues related to the completion of the acquisition and the resultant integration of UNFC. and UNB; as well as other factors discussed in documents filed by the Company with the Securities and Exchange Commission from time to time. These factors should be considered in evaluating the forward-looking statements and undue reliance should not be placed on such statements. The Company assumes no obligation, and disclaims any obligation, to update information contained in this quarterly report on Form 10-Q, including forward-looking statements, to reflect events or circumstances that occur after the date on which such statements were made.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Critical Accounting Policies

Allowance for Loan Losses

We have identified the evaluation of the allowance for loan losses as a critical accounting policy where amounts are sensitive to material variation. This policy is significantly affected by our judgment and uncertainties and there is a likelihood that materially different amounts would be reported under different, but reasonably plausible, conditions or assumptions. The allowance for loan losses is considered a critical accounting estimate because there is a large degree of judgment in:

Assigning individual loans to specific risk levels (pass, special mention, substandard, doubtful and loss); Valuing the underlying collateral securing the loans;

Determining the appropriate reserve factor to be applied to specific risk levels for special mention loans and those adversely classified (substandard, doubtful and loss); and

Determining reserve factors to be applied to pass loans based upon loan type.

We establish provisions for loan losses, which are charges to our operating results, in order to maintain a level of total allowance for loan losses that management believes covers all known and inherent losses that are both probable and reasonably estimable at each reporting date. Management reviews the loan portfolio no less frequently than quarterly in order to identify those inherent losses and to assess the overall collection probability of the loan portfolio. Management s review includes a quantitative analysis by loan category, using historical loss experience, classifying loans pursuant to a grading system and consideration of a series of qualitative loss factors. The evaluation process includes, among other things:

An analysis of delinquency trends;

Nonperforming loan trends;

Levels of charge-offs and recoveries;

Prior loss experience;

Total loans outstanding;

Volume of loan originations;

Type, size, terms and geographic concentration of loans held by us;

Value of collateral securing loans;

Number of loans requiring heightened management oversight; and

General economic conditions.

This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available or as future events change.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

The allowance for loan losses consists of two elements. The first element is an allocated allowance established for specific loans identified by the credit review function that are evaluated individually for impairment and are considered to be impaired. A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Impairment is measured by:

The fair value of the collateral if the loan is collateral dependent;

The present value of expected future cash flows; or

The loan s observable market price.

The second element is an estimated allowance established for losses which are probable and reasonable to estimate on each category of outstanding loans. While management uses available information to recognize probable losses on loans inherent in the portfolio, future additions to the allowance may be necessary based on changes in economic conditions and other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize additions to the allowance based on their judgment of information available to them at the time of their examination.

TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Comparison of Financial Condition at June 30, 2004 and December 31, 2003

Our total assets were \$2.3 billion at June 30, 2004, a \$47.4 million, or 2.1%, increase from December 31, 2003, due primarily to an increase in net loans. Our available for sale investment securities amounted to \$37.7 million at June 30, 2004, a \$5.8 million, or 13.4%, decrease from December 31, 2003. The decrease in our available for sale investment securities was primarily due to the sale of four securities resulting in \$13.8 million in proceeds (includes \$312,000 in net gains on sales) and the maturity of a \$3.9 million security partially offset by security purchases of \$12.0 million during the six months ended June 30, 2004. Our mortgage-backed securities portfolio, all of which are recorded as available for sale, amounted to \$12.8 million at June 30, 2004, a \$2.9 million, or 18.5%, decrease from December 31, 2003. The decrease in our mortgage-backed securities portfolio was primarily the result of principal payments received in the amount of \$2.8 million during the six months ended June 30, 2004.

Net loans, including loans held for sale, totaled \$2.1 billion at June 30, 2004, a \$52.7 million, or 2.6%, increase from December 31, 2003. At June 30, 2004 our one-to-four family residential loans, including loans held for sale, totaled \$472.1 million, an \$87.1 million, or 15.6%, decrease compared to December 31, 2003. The decrease in one-to-four family residential loans is primarily the result of a decline in new loan volume associated with loan purchasing and refinancing activity. During the six months ended June 30, 2004, we purchased \$30.5 million of adjustable-rate first mortgage loans secured by one-to-four family residential properties located in geographically diverse markets across the United States in an effort to reinvest proceeds from loan prepayments. Second mortgage residential loans totaled \$267.8 million at June 30, 2004, a \$9.7 million, or 3.8%, increase from December 31, 2003. During the six months ended June 30, 2004, we purchased \$72.1 million of fixed-rate second mortgage residential loans which were partially offset by principal payments and prepayments. Commercial real estate and land loans amounted to \$453.1 million, a \$4.0 million, or 0.9%, increase compared to \$449.2 million at December 31, 2003. Our residential construction loans totaled \$306.6 million, a \$60.8 million, or 24.8%, increase compared to \$245.8 million at December 31, 2003. During the six months ended June 30, 2004, we purchased \$132.1 million of adjustable-rate residential construction loans which was partially offset by payoffs on completed construction. Commercial construction loans increased \$39.6 million, or 25.7%, to \$193.9 million compared to \$154.2 million at December 31, 2003. The increase is primarily attributable to increased origination of commercial construction loans in our primary lending market area (Nebraska, Iowa, Kansas and Colorado). Warehouse mortgage lines of credit amounted to \$111.2 million, a \$32.5 million, or 41.2%, increase at June 30, 2004 compared to \$78.8 million at December 31, 2003. The increase in our warehouse mortgage lines of credit was attributable to an increased level of mortgage refinancing and additional broker relationships established during 2004. Our consumer loan portfolio totaled \$320.2 million at June 30, 2004, a \$10.5 million, or 3.4%, increase compared to \$309.7 million at December 31, 2003.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Our total liabilities were \$2.0 billion at June 30, 2004, a \$78.9 million, or 4.1%, increase compared to \$1.9 billion at December 31, 2003. Our total deposits increased by \$107.3 million, or 8.8%, to \$1.3 billion at June 30, 2004 compared to \$1.2 billion at December 31, 2003. Time deposits increased \$115.3 million, or 19.7%, to \$701.1 million at June 30, 2004 compared to \$585.8 million at December 31, 2003. The increase in time deposits was attributable to special marketing promotions offering terms of 14- and 19-months. Included in our time deposits at June 30, 2004 are \$65.5 million of brokered time deposits. We utilized brokered time deposits as an alternative source of funds for loan origination and purchase activity. Our interest-bearing checking accounts totaled \$294.6 million, a \$557,000, or 0.2%, decrease compared to \$295.1 million at December 31, 2003. Noninterest-bearing checking accounts increased \$6.8 million, or 15.0%, to \$52.1 million at June 30, 2004 compared to \$45.3 million at December 31, 2003. Our money market accounts totaled \$254.8 million, a \$16.1 million, or 5.9%, decrease compared to December 31, 2003. We utilized our increased deposits to fund loan origination and purchase activities and to repay FHLB advances. Our FHLB advances and other borrowings amounted to \$619.8 million at June 30, 2004, a \$25.9 million, or 4.0%, decrease from December 31, 2003. We completed the issuance of \$30.0 million of trust preferred securities at a variable interest rate indexed to the three-month LIBOR rate. The securities, which are callable at par in June 2009 and mature in June 2034, were issued to provide funding for common stock repurchases and other general corporate purposes.

At June 30, 2004, shareholders equity totaled \$263.6 million, a decrease of \$31.5 million, or 10.7%, from December 31, 2003. The decrease in shareholders equity primarily reflects the purchase of 2,031,757 shares of common stock at a cost of \$44.7 million and \$1.8 million in dividends paid to the Company s shareholders partially offset by net income of \$11.6 million for the six months ended June 30, 2004, \$1.7 million related to common stock earned by participants in the Employee Stock Ownership Plan (ESOP) and \$1.4 million related to the amortization of awards under the Management Recognition and Retention Plan (MRRP). The Company paid a cash dividend of \$0.05 per common share payable on both March 31, 2004 and June 30, 2004 to shareholders of record on March 15, 2004 and June 15, 2004. For further discussion regarding the

Company s common stock repurchases, see Part II, Item 2 Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities .

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Comparison of Operating Results for the Three and Six Months Ended June 30, 2004 and June 30, 2003

General. Net income for the three months ended June 30, 2004 was \$5.6 million, or \$0.32 per diluted share (\$0.33 per basic share), compared to net income of \$6.1 million, or \$0.29 per diluted and basic share, for the three months ended June 30, 2003. Net income for the six months ended June 30, 2004 was \$11.6 million, or \$0.66 per diluted share (\$0.67 per basic share) compared to net income of \$11.8 million, or \$0.57 per diluted and basic share, for the six months ended June 30, 2003. While net income for the three and six months ended June 30, 2004 declined when compared to the same periods in 2003, earnings per share for the comparative periods increased due to the Company s fulfillment of its first two common stock repurchase programs.

The average interest rate spread declined to 2.84% and 2.92% for the three and six months ended June 30, 2004 compared to 3.11% and 3.16% for the three and six months ended June 30, 2003. Net interest margin declined to 3.15% and 3.25% for the three and six months ended June 30, 2004 compared to 3.57% and 3.65% for the three and six months ended June 30, 2003. The decline in the average interest rate spread and net interest margin for the three and six months ended June 30, 2004 reflected the continued compression on net interest income of historically low interest rates, which have resulted in continued high levels of prepayments on higher yielding loans. The average yield on loans receivable declined to 5.19% and 5.28% for the three and six months ended June 30, 2004 compared to 5.90% and 6.00% for the three and six months ended June 30, 2003. The ratio of average interest-earning assets to average interest-bearing liabilities decreased to 116.04% and 116.63% for the three and six months ended June 30, 2004 compared to 122.41% and 123.12% for the three and six months ended June 30, 2003. These decreases during the three and six months ended June 30, 2004 and June 30, 2003 were the result of \$70.4 million and \$61.5 million, respectively, decline in the average balance of net interest earnings assets resulting primarily from the Company s stock repurchase program.

Interest Income. Our total interest income for the three months ended June 30, 2004 was \$28.0 million, a \$511,000, or 1.8%, decrease compared to \$28.5 million for the three months ended June 30, 2003. For the six months ended June 30, 2004 our interest income totaled \$56.1 million, a \$345,000, or 0.6%, decrease compared to \$56.4 million for the six months ended June 30, 2003. The average balance of loans receivable during the three months ended June 30, 2004 was \$2.1 billion compared to \$1.9 billion for the three months ended June 30, 2003. The weighted average yield earned on the loan portfolio was 5.19% and 5.90% for the three months ended June 30, 2004 and June 30, 2003, respectively. The average balance of loans receivable for the six months ended June 30, 2004 was \$2.1 billion compared to \$1.8 billion for the six months ended June 30, 2003. The weighted average yield earned on the loan portfolio was 5.28% and 6.00% for the six months ended June 30, 2004 and June 30, 2003, respectively. The declines in the yields on loans receivable during the three and six months ended June 30, 2004 compared to the three and six months ended June 30, 2003 was the result of a high level of repayment and refinancing activity that occurred throughout 2003 and 2004 due to a historically low interest rate environment.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Interest Expense. Our total interest expense for the three months ended June 30, 2004 was \$10.8 million, a \$446,000, or 4.3%, increase compared to \$10.4 million for the three months ended June 30, 2003. The average balance of our interest-bearing deposits increased \$151.5 million, or 13.8%, to \$1.3 billion for the three months ended June 30, 2004 compared to \$1.1 billion for the three months ended June 30, 2003. Additionally, the average rate paid on interest-bearing deposits declined to 1.88% for the three months ended June 30, 2004 compared to 2.13% for the three months ended June 30, 2003, a decrease of 25 basis points or 11.7%. Interest expense on FHLB advances and other borrowings increased \$435,000 to \$5.0 million for the three months ended June 30, 2004 compared to \$4.5 million during the three months ended June 30, 2003. The average balance of our FHLB advances and other borrowings was \$620.8 million for the three months ended June 30, 2004, a \$67.1 million, or 12.1%, increase compared to \$553.7 million for the three months ended June 30, 2003. Additionally, the average rate paid on FHLB advances and other borrowings was 3.20% for the three months ended June 30, 2004 compared to 3.27% for the three months ended June 30, 2003, a seven basis point decline.

Total interest expense for the six months ended June 30, 2004 was \$21.2 million, a \$501,000, or 2.4%, increase compared to \$20.7 million for the six months ended June 30, 2003. The average balance of our interest-bearing deposits increased \$134.8 million, or 12.3%, to \$1.2 billion for the six months ended June 30, 2004 compared to \$1.1 billion for the six months ended June 30, 2003. The average rate paid on interest-bearing deposits declined to 1.87% for the six months ended June 30, 2004 compared to 2.20% for the six months ended June 30, 2003, a decrease of 33 basis points or 15.0%. Interest expense on FHLB advances and other borrowings totaled \$9.7 million, an increase of \$1.1 million, or 12.3%, compared to \$8.6 million for the six months ended June 30, 2003. The average balance of our FHLB advances and other borrowings was \$608.5 million for the six months ended June 30, 2004, a \$116.9 million, or 23.8%, increase compared to \$491.6 million for the six months ended June

30, 2003. The average rate paid on FHLB advances and other borrowings declined to 3.17% for the six months ended June 30, 2004 compared to 3.50% for the six months ended June 30, 2003, a decrease of 33 basis points or 9.4%.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Average Balances, Net Interest Income, and Yields Earned and Cost of Funds. The following tables show for the periods indicated the total dollar amount of interest from average interest-earning assets and the resulting yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates, interest rate spread and net interest margin. All average balances are based on monthly balances. Management does not believe that the monthly averages differ significantly from what the daily averages would be.

Three Months Ended June 30,

Interest-earning assets: Federal funds sold \$ \$ \$ \$ \$ \$ Investment securities (1) 75,069 789 4.20 73,807 67 Mortgage-backed securities (1) 13,658 114 3.34 97,572 44 Loans receivable (2) 2,085,375 27,074 5.19 1,854,530 27,37 Total interest-earning assets 2,174,102 27,977 5.15% 2,025,909 28,48 Noninterest-earning assets 90,821 83,701 Total assets \$ 2,264,923 \$ 2,109,610 Interest-bearing liabilities:			2004		2003			
Federal funds sold		_	Interest			Interest	Average Yield/Rate	
Investment securities (1)	ing assets:							
Mortgage-backed securities (1) 13,658 114 3.34 97,572 44 Loans receivable (2) 2,085,375 27,074 5.19 1,854,530 27,37 Total interest-earning assets 2,174,102 27,977 5.15% 2,025,909 28,48 Noninterest-earning assets 90,821 83,701 Total assets \$ 2,264,923 \$ 2,109,610 Interest-bearing liabilities: Interest-bearing checking accounts \$ 300,257 \$ 578 0.77% \$ 295,709 \$ 65 Savings accounts 21,314 16 0.30 18,523 2 Money market accounts 259,258 596 0.92 276,280 9 Time deposits 671,891 4,687 2.79 510,749 4,25 Total interest-bearing deposits 1,252,720 5,877 1.88 1,101,261 5,86 Federal Home Loan Bank advances and other borrowings 620,849 4,965 3.20 553,722 4,53 Total interest-bearing liabilities 1,873,569 10,842			•				%	
Loans receivable (2) 2,085,375 27,074 5.19 1,854,530 27,37 Total interest-earning assets 2,174,102 27,977 5.15% 2,025,909 28,48 Noninterest-earning assets 90,821 83,701 Total assets \$ 2,264,923 \$ 2,109,610 Interest-bearing liabilities: Interest-bearing checking accounts \$ 300,257 \$ 578 0.77% \$ 295,709 \$ 65 Savings accounts 21,314 16 0.30 18,523 2 Money market accounts 259,258 596 0.92 276,280 95 Time deposits 671,891 4,687 2.79 510,749 4,25 Total interest-bearing deposits 1,252,720 5,877 1.88 1,101,261 5,86 Federal Home Loan Bank advances and other borrowings 620,849 4,965 3.20 553,722 4,53 Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,39 Noninterest-bearing accounts 53,162 44,6		,			,	674	3.65	
Total interest-earning assets 2,174,102 27,977 5.15% 2,025,909 28,48						441	1.81	
Noninterest-earning assets 90,821 83,701 Total assets \$ 2,264,923 \$ 2,109,610 Interest-bearing liabilities: Interest-bearing checking accounts \$ 300,257 \$ 578 0.77% \$ 295,709 \$ 65 Savings accounts 21,314 16 0.30 18,523 2 Money market accounts 259,258 596 0.92 276,280 92 Time deposits 671,891 4,687 2.79 510,749 4,25 Total interest-bearing deposits 1,252,720 5,877 1.88 1,101,261 5,86 Federal Home Loan Bank advances and other borrowings 620,849 4,965 3.20 553,722 4,53 Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,39 Noninterest-bearing accounts 53,162 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643 44,643	/able (2) 2	,085,375	27,074	5.19	1,854,530	27,373	5.90	
Total assets \$ 2,264,923 \$ 2,109,610	rest-earning assets 2	,174,102	27,977	5.15%	2,025,909	28,488	5.62%	
Interest-bearing liabilities: Interest-bearing checking accounts \$ 300,257 \$ 578 \$ 0.77% \$ 295,709 \$ 65 Savings accounts \$ 21,314 \$ 16 \$ 0.30 \$ 18,523 \$ 22 Money market accounts \$ 259,258 \$ 596 \$ 0.92 \$ 276,280 \$ 92 Time deposits \$ 671,891 \$ 4,687 \$ 2.79 \$ 510,749 \$ 4,25 Total interest-bearing deposits \$ 1,252,720 \$ 5,877 \$ 1.88 \$ 1,101,261 \$ 5,86 Federal Home Loan Bank advances and other borrowings \$ 620,849 \$ 4,965 \$ 3.20 \$ 553,722 \$ 4,53 Total interest-bearing liabilities \$ 1,873,569 \$ 10,842 \$ 2.31% \$ 1,654,983 \$ 10,39 Noninterest-bearing accounts \$ 53,162 \$ 44,643 Other liabilities \$ 56,950 \$ 61,283 Total liabilities \$ 1,983,681 \$ 1,760,909 \$ Shareholders' equity \$ 281,242 \$ 348,701	earning assets	90,821			83,701			
Interest-bearing checking accounts \$300,257	ts \$ 2	,264,923			\$ 2,109,610			
Interest-bearing checking accounts	ing liabilities:							
Savings accounts 21,314 16 0.30 18,523 22 Money market accounts 259,258 596 0.92 276,280 92 Time deposits 671,891 4,687 2.79 510,749 4,25 Total interest-bearing deposits 1,252,720 5,877 1.88 1,101,261 5,86 Federal Home Loan Bank advances and other borrowings 620,849 4,965 3.20 553,722 4,53 Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,39 Noninterest-bearing accounts 53,162 44,643 44,643 44,643 61,283 Total liabilities 1,983,681 1,760,909 348,701 348,701		300,257	\$ 578	0.77%	\$ 295,709	\$ 654	0.88%	
Time deposits 671,891 4,687 2.79 510,749 4,25 Total interest-bearing deposits 1,252,720 5,877 1.88 1,101,261 5,86 Federal Home Loan Bank advances and other borrowings 620,849 4,965 3.20 553,722 4,53 Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,39 Noninterest-bearing accounts 53,162 44,643 44,643 44,643 61,283 Total liabilities 1,983,681 1,760,909 348,701 348,701		21,314	16	0.30		27	0.58	
Total interest-bearing deposits 1,252,720 5,877 1.88 1,101,261 5,867 Federal Home Loan Bank advances and other borrowings 620,849 4,965 3.20 553,722 4,537 Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,397 Noninterest-bearing accounts 53,162 44,643 Other liabilities 56,950 61,283 Total liabilities 1,983,681 1,760,909 Shareholders' equity 281,242 348,701	cet accounts	259,258	596	0.92	276,280	927	1.34	
Federal Home Loan Bank advances and other borrowings 620,849 4,965 3.20 553,722 4,53 Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,39 Noninterest-bearing accounts 53,162 44,643 Other liabilities 56,950 61,283 Total liabilities 1,983,681 1,760,909 Shareholders' equity 281,242 348,701	ts	671,891	4,687	2.79	510,749	4,258	3.33	
advances and other borrowings 620,849 4,965 3.20 553,722 4,53 Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,39 Noninterest-bearing accounts 53,162 44,643 44,643 Other liabilities 56,950 61,283 Total liabilities 1,983,681 1,760,909 Shareholders' equity 281,242 348,701	rest-bearing deposits 1	,252,720	5,877	1.88	1,101,261	5,866	2.13	
Total interest-bearing liabilities 1,873,569 10,842 2.31% 1,654,983 10,39 Noninterest-bearing accounts 53,162 44,643 Other liabilities 56,950 61,283 Total liabilities 1,983,681 1,760,909 Shareholders' equity 281,242 348,701	ne Loan Bank							
Noninterest-bearing accounts 53,162 44,643 Other liabilities 56,950 61,283 Total liabilities 1,983,681 1,760,909 Shareholders' equity 281,242 348,701	and other borrowings	620,849	4,965	3.20	553,722	4,530	3.27	
Noninterest-bearing accounts 53,162 44,643 Other liabilities 56,950 61,283 Total liabilities 1,983,681 1,760,909 Shareholders' equity 281,242 348,701	rest-bearing liabilities 1	,873,569	10,842	2.31%	1,654,983	10,396	2.51%	
Other liabilities 56,950 61,283 Total liabilities 1,983,681 1,760,909 Shareholders' equity 281,242 348,701		53,162	,		44,643	ŕ		
Shareholders' equity 281,242 348,701	-	56,950			61,283			
Shareholders' equity 281,242 348,701	pilities 1	.983.681			1.760.909			
Total liabilities and shareholders' equity \$ 2,264,923 \$ 2,109,610								
	s and shareholders' equity \$ 2	,264,923			\$ 2,109,610			
Net interest-earning assets \$ 300,533 \$ 370,926	arning assets \$	300,533			\$ 370,926			
Net interest income; average		,						
			\$ 17,135	2.84%		\$ 18,092	3.11%	
Net interest margin (3) 3.15%				3.15%		•	3.57%	
Average interest-earning assets to average								

TierOne Corporation and SubsidiariesManagement s Discussion and Analysis of Financial Conditionand Results o

Three Months Ended June 30,

interest-bearing liabilities 116.04% 122.41%

- (1) Includes securities available for sale and held to maturity. Investment securities also include Federal Home Loan Bank stock.
- (2) Includes nonaccrual loans during the respective periods. Calculated net of unamortized premiums, discounts and deferred fees, undisbursed portion of construction and land development loans in process and allowance for loan losses.
- (3) Equals net interest income (annualized) divided by average interest-earning assets.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Six Months Ended June 30,

		2004						2003			
(Dollars in thousands)	Average Balance]	Interest	Average Yield/Rate	Average Balance		Interest	Average Yield/Rate			
Interest-earning assets:											
Federal funds sold	\$	\$		% \$	16,289	\$	99	1.21%			
Investment securities (1)	77,744		1,585	4.08	66,075		1,218	3.69			
Mortgage-backed securities (1)	14,379		245	3.41	68,179		929	2.73			
Loans receivable (2)	2,055,664		54,237	5.28	1,807,014		54,166	6.00			
Total interest-earning assets	2,147,787		56,067	5.22%	1,957,557		56,412	5.76%			
Noninterest-earning assets	89,904				84,152						
Total assets	\$ 2,237,691			\$	2,041,709						
Interest-bearing liabilities:											
Interest-bearing checking accounts	\$ 298,205	\$	1,152	0.77% \$	296,247	\$	1,488	1.00%			
Savings accounts	20,864		33	0.32	17,659		57	0.65			
Money market accounts	264,056		1,247	0.94	273,178		1,894	1.39			
Time deposits	649,988		9,100	2.80	511,217		8,650	3.38			
Total interest-bearing deposits	1,233,113		11,532	1.87	1,098,301		12,089	2.20			
Federal Home Loan Bank											
advances and other borrowings	608,492		9,652	3.17	491,615		8,594	3.50			
Total interest-bearing liabilities	1,841,605		21,184	2.30%	1,589,916		20,683	2.60%			
Noninterest-bearing accounts	50,324		•		42,150		*				
Other liabilities	56,596				63,933						
Total liabilities	1,948,525				1,695,999						

Six Months Ended June 30,

Shareholders' equity	289,166	345,710	
Total liabilities and shareholders' equity	\$ 2,237,691	\$ 2,041,709	
Net interest-earning assets Net interest income; average interest rate spread Net interest margin (3) Average interest-earning assets to average interest-bearing liabilities	\$ 306,182 \$ 34,88.	\$ 367,641 33 2.92% \$ 35,72 3.25%	29 3.16% 3.65% 123.12%

- (1) Includes securities available for sale and held to maturity. Investment securities also include Federal Home Loan Bank stock.
- (2) Includes nonaccrual loans during the respective periods. Calculated net of unamortized premiums, discounts and deferred fees, undisbursed portion of construction and land development loans in process and allowance for loan losses.
- (3) Equals net interest income (annualized) divided by average interest-earning assets.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Rate/Volume Analysis. The following table shows the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities affected our interest income and expense during the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in rate (change in rate multiplied by prior year volume) and (ii) changes in volume (change in volume multiplied by prior year rate). The combined effect of changes in both rate and volume has been allocated proportionately to the change due to rate and the change due to volume.

Three Months Ended June 30, 2004 Six Months Ended June 30, 2004

Compared to Compared to

Three Months Ended June 30, 2003 Six Months Ended June 30, 2003

		Increase (Decrease) Due to				Total		Increase (Decrease) Due to				Total	
(Dollars in thousands)		Rate	,	Volume	_	Increase (Decrease)		Rate		Volume		Increase (Decrease)	
Interest income:													
Federal funds sold	\$		\$		\$		\$	(50)	\$	(49)	\$	(99)	
Investment securities		103		12		115		138		229		367	
Mortgage-backed securities		214		(541)		(327)		188		(872)		(684)	
Loans receivable (1)		(3,495)		3,196		(299)		(6,917)		6,988		71	
Total interest income		(3,178)		2,667		(511)		(6,641)		6,296		(345)	

Interest expense:

TierOne Corporation and SubsidiariesManagement s Discussion and Analysis of Financial Conditionand Results o

Three Months Ended June 30, 2004 Six Months Ended June 30, 2004 Compared to Compared to Three Months Ended June 30, 2003 Six Months Ended June 30, 2003 9 (85)(346)10 (336)Interest-bearing checking accounts (76)Savings accounts (15)4 (33)9 (11)(24)Money market accounts (277)(54)(331)(587)(60)(647)Time deposits 429 (766)1,195 (1,643)2,093 450 Total deposits (1,143)1,154 11 (2,609)2,052 (557)Federal Home Loan Bank advances and other borrowings (100)535 435 (861)1.919 1.058 446 501 Total interest expense (1,243)1,689 (3,470)3,971

978 \$

(957) \$

(3,171) \$

2,325

\$

(846)

(1,935) \$

\$

Net change in net interest income

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Provision for Loan Losses. We made a provision for loan losses of \$1.1 million for the three months ended June 30, 2004 compared to \$515,000 for the three months ended June 30, 2003, an increase of \$590,000, or 114.6%. For the six month period ended June 30, 2004, our provision for loan losses was \$2.0 million, an increase of \$352,000, or 20.9%, compared to \$1.7 million for the six months ended June 30, 2003. Our portfolio of commercial real estate and land, construction (residential and commercial), business and consumer loans totaled \$1.4 billion at June 30, 2004, an increase of \$261.1 million, or 23.9%, compared to \$1.1 billion at June 30, 2003. These loans are deemed to have higher levels of known and inherent losses than one-to-four family residential loans due to, among other things, the nature of the collateral and the dependency on economic conditions for successful completion or operation of the project. As such, we have made provisions in order to maintain the allowance for loan losses at a level we believe, to the best of our knowledge, covers all known and inherent losses in the portfolio that are both probable and reasonable to estimate at the relevant date. At June 30, 2004, our total nonperforming loans amounted to \$3.5 million, or 0.17% of net loans, compared to \$3.6 million, or 0.18% of net loans, at December 31, 2003. Our total nonperforming assets totaled \$4.6 million, or 0.21%, of total assets, compared to \$4.3 million, or 0.19%, of total assets at December 31, 2003. There were no material changes in non-accruing loans or real estate owned during the three and six month periods ended June 30, 2004. During the three and six months ended June 30, 2004, we charged-off, net of recoveries, \$305,000 and \$739,000, respectively, primarily related to automobile and other consumer-related loans compared to \$173,000 and \$469,000 for the three and six months ended June 30, 2003, respectively, of net loans.

Noninterest Income. Our noninterest income increased by \$2.4 million, or 61.7%, to \$6.3 million for the three months ended June 30, 2004 compared to \$3.9 million for the three months ended June 30, 2003. The increase during the three month period ended June 30, 2004 compared to the same period in 2003 was primarily the result of a reduction in the valuation allowance of our mortgage servicing rights (MSR) portfolio of \$1.2 million. In the same three month period ended June 30, 2003, our MSR valuation allowance increased \$1.4 million. Additionally, the increase for the three month period ended June 30, 2004 was impacted by a \$739,000 decline in MSR amortization expense and an \$810,000 increase in deposit account fees partially offset by a \$1.9 million decline in gains on loans held for sale. The decrease in MSR amortization expense was attributable to a stabilized interest rate environment and decreased loan prepayment and refinancing activity when compared to the

Calculated net of unamortized premiums, discounts and deferred fees, undisbursed portion of construction and land development loans in process and allowance for loan losses.

same period in 2003. Amortization expense and valuation allowance adjustments related to MSR are recorded as adjustments to fee and service charge income.

For the six months ended June 30, 2004, noninterest income totaled \$11.7 million, a \$4.2 million, or 56.0%, increase compared to \$7.5 million for the six months ended June 30, 2003. The increase during the six months ended June 30, 2004 compared to the six months ended June 30, 2003 was related to a \$1.2 million reduction in our MSR valuation allowance. In the six month period ended June 30, 2003, our MSR valuation allowance increased \$2.0 million. The increase in noninterest income during the six month period ended June 30, 2004 was further impacted by a \$1.6 million increase in deposit account fees, a \$1.5 million gain associated with the merger of the Bank s defined benefit pension plan with an unrelated third party plan and a \$1.4 million decline in MSR amortization expense partially offset by a \$3.6 million reduction in gains on loans held for sale.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Noninterest Expense. Our noninterest expense increased by \$1.7 million, or 14.1%, to \$13.4 million for the three months ended June 30, 2004 compared to \$11.7 million for the three months ended June 30, 2003. The increase during the three month period ended June 30, 2004 compared to the three month period ended June 30, 2003 resulted primarily from a \$413,000 increase in compensation expense related to staff additions and annual salary increases, a \$254,000 increase in expenses related to consulting services and \$244,000 in compensation expense relating to the Company s MRRP and ESOP.

Noninterest expense for the six months ended June 30, 2004 increased \$3.2 million, or 13.9%, to \$26.0 million compared to \$22.8 million for the six months ended June 30, 2003. The increase during the six months ended June 30, 2004 compared to the same period in 2003 resulted primarily from a \$1.0 million increase in compensation expense related to staff additions and annual salary increases, \$1.2 million in compensation expense relating to the Company s MRRP and ESOP and a \$248,000 increase in expenses related to consulting services.

Income Tax Expense. Our income tax expense decreased by \$245,000 to \$3.3 million for the three months ended June 30, 2004 compared to \$3.6 million for the same period in 2003 due to a decline in income offset in part by an increase in our effective income tax rate. The effective income tax rate for the three months ended June 30, 2004 was 37.5% compared to 36.9% for the three months ended June 30, 2003.

Income tax expense for the six month period ended June 30, 2004 was \$6.9 million, a \$48,000, or 0.7%, increase compared to the same period in 2003. The effective income tax rate for the six months ended June 30, 2004 was 37.4% compared to 36.8% for the six months ended June 30, 2003. The increase in the effective tax rate for the three and six months ended June 30, 2004 compared to the same periods in 2003 was primarily attributable to the partially non-deductible nature of certain expenses related to the Company s ESOP and an increase in state income tax expense.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Liquidity

Our primary sources of funds are deposits, amortization of loans, loan prepayments and maturity of loans, mortgage-backed securities and other investments and other funds provided by operations. While scheduled payments from the amortization of loans and mortgage-backed securities and maturing investment securities are relatively predictable sources of funds, deposit flows and loan prepayments can be greatly influenced by interest rates, economic conditions and competition. Additionally, we utilize outside borrowings, primarily from the FHLB and brokered time deposits, as additional funding sources.

We use our liquidity to fund existing and future loan commitments, maturing time deposits and demand deposit withdrawals, to invest in other interest-earning assets and to meet operating expenses. At June 30, 2004, we had time deposits maturing within the next 12 months totaling \$399.2 million. Based upon historical experience, we anticipate that a significant portion of the maturing time deposits will be redeposited with us.

Liquidity 27

In addition to cash flow from loan and securities payments and prepayments, we have additional borrowing capacity available to fund our asset growth. We have increased our utilization of borrowings as a cost efficient complement to deposits as a source of funds. The average balance of our FHLB advances and other borrowings was \$620.8 million and \$553.7 million for the three months ended June 30, 2004 and June 30, 2003, respectively. To date, substantially all of our borrowings have consisted of advances from the FHLB. Pursuant to blanket collateral agreements with the FHLB, the Bank pledged qualifying residential, multi-family residential and commercial real estate mortgages, residential construction and commercial construction loans as collateral for such advances. Other qualifying collateral can be pledged in the event additional borrowing capacity is required.

On April 26, 2004, we completed the issuance of \$30.0 million of trust preferred securities at a variable interest rate indexed to the three-month LIBOR rate. The securities, which are callable at par in June 2009 and mature in June 2034, were issued to provide funding for common stock repurchases and other general corporate purposes.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Contractual Obligations, Commitments, Contingent Liabilities and Off-Balance Sheet Arrangements

We use our liquidity to fund existing and future loan commitments, maturing time deposits and demand deposit withdrawals, to invest in other interest-earning assets and to meet operating expenses. At June 30, 2004, we had the following contractual obligations and lending commitments:

Due In

				Due In								
(Dollars in thousands)		Total at June 30, 2004		1 Year	1-3 Years		3-5 Years		After 5 Years			
Contractual obligations:												
Federal Home Loan Bank advances												
and other borrowings	\$	619,752	\$	118,492	\$	60,000	\$	160,332	\$	280,928		
Recourse obligations on assets		12,447		12,447								
Purchase investment securities		1,035		1,035								
Annual rental commitments under non-												
cancellable operating leases		3,942		672		974		787		1,509		
Total contractual obligations	\$	637,176	\$	132,646	\$	60,974	\$	161,119	\$	282,437		
Lending commitments:												
Commitments to originate loans	\$	96,434	\$	96,434	\$		\$		\$			
Commitments to sell loans		(52,279)		(52,279)								
Commitments to purchase loans		111,440		111,440								
Undisbursed portion of construction and												
land development loans in process		226,018		226,018								
Standby letters of credit		528		528								
Unused lines of credit:												
Warehouse mortgage lines of credit		517,254		517,254								
Business loans		44,982		44,982								
Consumer loans		109,692		109,692								
Total lending commitments and unused												
lines of credit	\$	1,054,069	\$	1,054,069	\$		\$		\$			

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

We have not used any significant off-balance sheet financing arrangements for liquidity purposes or otherwise. Our primary financial instruments with off-balance sheet risk are limited to loan servicing for others, our obligations to fund loans to customers pursuant to existing commitments and commitments to purchase and sell mortgage loans. In addition, we have certain risks due to limited recourse arrangements on loans serviced for others and recourse obligations related to loan sales. At June 30, 2004, the maximum total dollar amount of such recourse was approximately \$11.7 million. Based on historical experience, at June 30, 2004, we had established a liability of \$686,000 with respect to this recourse obligation.

Regulatory Capital

At June 30, 2004, the Bank s regulatory capital exceeded regulatory limits set by the Office of Thrift Supervision. The current regulatory requirements and the Bank s actual levels at June 30, 2004 are set forth in the following table:

	Required	Capital	Actual (Capital	Excess Capital		
(Dollars in thousands)	Amount	Percent	Amount	Percent	Amount	Percent	
Tangible capital	\$ 33,716	1.50%	\$ 258,888	11.52% 5	\$ 225,172	10.02%	
Tier 1 (core) capital	89,911	4.00%	258,888	11.52%	168,977	7.52%	
Total risk-based capital	159,358	8.00%	279,774	14.05%	120,416	6.05%	

The Bank remains classified as a well capitalized financial institution under Federal regulatory guidelines.

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TierOne Corporation and Subsidiaries Management s Discussion and Analysis of Financial Condition and Results of Operations

Selected Operating Ratios

Selected operating and other ratios (annualized where appropriate) at or for the three and six months ended June 30, 2004 and June 30, 2003 are presented in the following table:

	Three Mont	At or for the Three Months Ended June 30,		r the s Ended 30,
	2004	2003	2004	2003
Selected Operating Ratios:				
Average yield on interest-earning assets Average rate on interest-bearing liabilities	5.15% 2.31	5.62% 2.51	5.22% 2.30	5.76% 2.60

	At or for the Three Months Ended June 30,		At or for the Six Months Ended June 30,	
Average interest rate spread	2.84	3.11	2.92	3.16
Net interest margin	3.15	3.57	3.25	3.65
Average interest-earning assets to average				
interest-bearing liabilities	116.04	122.41	116.63	123.12
Net interest income after provision for loan				
losses to noninterest expense	119.61	149.69	126.33	149.08
Total noninterest expense to average assets	2.37	2.23	2.32	2.24
Efficiency ratio (1)	57.20	53.41	55.77	52.80
Return on average assets	0.98	1.16	1.04	1.16
Return on average equity	7.93	7.04	8.05	6.84
Average equity to average assets	12.42	16.53	12.92	16.93
Other Ratios:				
Nonperforming loans as a percent of net loans	0.17	0.31	0.17	0.31
Nonperforing assets as a percent of total assets	0.21	0.28	0.21	0.28
Allowance for loan losses as a percent of				
nonperforming loans	589.33	286.88	589.33	286.88
Allowance for loan losses as a percent of net loans	1.00	0.90	1.00	0.90

⁽¹⁾ Efficiency ratio is calculated as total noninterest expense divided by the sum of net interest income and total noninterest income.

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Item 3 Quantitative and Qualitative Disclosures About Market Risk.

For a discussion of our asset and liability management policies as well as the methods used to manage our exposure to the risk of loss from adverse changes in market prices and rates market, see Management s Discussion and Analysis of Financial Condition and Results of Operations How We Manage Our Risks and Quantitative and Qualitative Disclosures About Market Risk in the Company s Annual Report on Form 10-K for the year ended December 31, 2003. There has been no material change in our market risk position since our prior disclosures.

Item 4 Controls and Procedures.

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the date of such evaluation to ensure that material information relating to us, including our consolidated subsidiaries, was made known to them by others within those entities, particularly during the period in which this report was being prepared. There was no change in our internal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II OTHER INFORMATION

Item 1 Legal Proceedings.

There have been no changes with respect to legal proceedings during the three and six months ended June 30, 2004. Disclosures regarding legal proceedings are incorporated by reference to Business of TierOne Bank Legal Proceedings in the Company s Annual Report on Form 10-K for the year ended December 31, 2003.

Item 2 Changes in Securities, Use of Proceeds and Issuer Purchases of Equity Securities.

On January 28, 2004, the Company announced a stock repurchase plan providing for the repurchase of up to 2,031,757 shares of the Company s outstanding common stock in open market or privately negotiated transactions. This stock repurchase plan was completed during the three month period ended June 30, 2004. On July 27, 2004, the Company announced a stock repurchase plan providing for the repurchase of up to 1,828,581 shares of the Company s outstanding common stock in open market or privately negotiated transactions. Unless terminated earlier by the Board of Directors of the Company, the plan will expire when the Company has repurchased all shares authorized for repurchase under the plan.

	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under Plans or Programs
April 2004 Beginning Date - April 1, 2004 Ending Date - April 30, 2004	390,948	\$22.07	2,648,455	1,640,809
May 2004 Beginning Date - May 1, 2004 Ending Date - May 31, 2004	1,640,809	21.97	4,289,264	
June 2004 Beginning Date - June 1, 2004 Ending Date - June 30, 2004			4,289,264	
Total Shares Purchased	2,031,757	\$21.99	4,289,264	
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Recent Sale of Unregistered Securities

On April 26, 2004, the Company sold through a wholly owned statutory business trust (Trust) floating rate trust preferred securities (Preferred Securities) in an aggregate liquidation amount of \$30.0 million in a private placement. The Preferred Securities have a variable dividend adjusted quarterly based on the London Interbank Offered Rate (LIBOR) plus 2.8%. The Company has guaranteed the Preferred Securities with respect to distributions and payments upon liquidation, redemption and otherwise to the extent provided in a Guarantee Agreement between the Company, as guarantor, and Wilmington Trust Company, as guarantee trustee. The Trust invested the proceeds from the sale of the Preferred Securities in an equivalent amount of floating rate junior subordinated debt securities due in 2034 (Subordinated Debt Securities) of the Company bearing an interest rate equal to the dividend rate on the Preferred Securities. The terms of the Subordinated Debt Securities are set forth in an Indenture between the Company and Wilmington Trust Company, as trustee. The Subordinated Debt Securities, which are the sole assets of the Trust, are subordinate and junior in right of payment to the Company s present and future senior debt (as defined in the Indenture) and certain other financial obligations of the Company.

After the payment of the placement fee, the Company received approximately \$29.8 million in net proceeds from these transactions. The Company used the net proceeds for the repurchase of common stock and general corporate purposes. The Company and the Trust issued these securities without registration under the Securities Act of 1933, as amended (Securities Act) in reliance upon the exemption from registration thereunder available under Section 4(2) of the Securities Act.

Item 3 Defaults Upon Senior Securities.

There are no matters required to be reported under this item.

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Item 4 Submission of Matters to a Vote of Security Holders.

On May 4, 2004, TierOne Corporation held its second Annual Meeting of Shareholders to obtain approval for two proxy proposals submitted on behalf of the Company s Board of Directors. Shareholders of record as of February 27, 2004 received proxy materials and were considered eligible to vote for these proposals. Following is a brief summary of each proposal and the result of the vote.

Proposal	For	Withheld / Against	Abstain	Broker Non- Votes
To elect two directors for a three-year term and until their successors are elected and qualified.				
Ann Lindley Spence	16,774,410	700,524	N/A	N/A
Charles W. Hoskins	17,212,986	261,948	N/A	N/A
2. To ratify the appointment of KPMG LLP as the independent auditors for the year ended December 31, 2004.	17,062,795	329,664	82,475	N/A

The terms of office for the following directors continued after the Company s Annual Meeting of Shareholders: James A. Laphen and Campbell R. McConnell, Ph.D. (terms expire in 2005) and Gilbert G. Lundstrom, Esq. and Joyce Person Pocras (terms expire in 2006).

Item 5 Other Information.

There are no matters required to be reported under this item.

Item 6 Exhibits and Reports on Form 8-K.

- (a) The exhibits filed or incorporated as part of this Form 10-Q are specified in the Exhibit Index.
- (b) The following reports on Form 8-K were filed by the Registrant during the three months ended June 30, 2004:

Date Filed	Date of Report	Item and Description	
April 28, 2004	April 27, 2004	Items 7 and 12. The Company furnished under Item 12 a press release reporting its earnings for the three months ended March 31, 2004.	
June 1, 2004	May 28, 2004	Items 7 and 9. The Company furnished under Item 9 a press release announcing that the Company had declared a cash dividend of \$0.05 per common share to shareholders of record on June 15, 2004.	

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TIERONE CORPORATION

Date: August 3, 2004

By: /s/ Gilbert G. Lundstrom
Gilbert G. Lundstrom
Chairman of the Board and Chief Executive Officer

Date: August 3, 2004

By: /s/ Eugene B. Witkowicz
Eugene B. Witkowicz
Executive Vice President and
Chief Financial Officer

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EXHIBIT INDEX

No. Exhibits

- 4.1 Declaration of Trust of TierOne Capital Trust I
- 4.2 Guarantee Agreement Between TierOne Corporation and TierOne Capital Trust I

EXHIBIT INDEX 33

No.	Exhibits
4.3	Indenture Agreement Between TierOne Corporation and Wilmington Trust Company
31.1	Section 302 Certification of the Chief Executive Officer
31.2	Section 302 Certification of the Chief Financial Officer
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

EXHIBIT INDEX 34