TIERONE CORP Form 10-O November 10, 2008

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-Q**

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2008

OR

[\_] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

FOR THE TRANSITION PERIOD FROM \_\_\_\_ TO \_\_\_\_.

Commission file number: 000-50015

# TierOne Corporation (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

Wisconsin	04-3638672
(State or Other Jurisdiction of Incorporation or Organization)	(I.R.S. Employer Identification No.)
1235 N Street Lincoln, Nebraska	68508
(Address of Principal Executive Offices)	(Zip Code)
(402) 475-0521	
(Registrant s Telephone Number, Including A Indicate by check mark whether the Registrant (1) has filed all reports required to be filed to of 1934 during the preceding 12 months (or for such shorter period that the registrant was reto such filing requirements for the past 90 days. Yes  X  No  _	by Section 13 or 15(d) of the Securities Exchange Act
Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer company. See definitions of large accelerated filer, accelerated filer, and smaller repone):	,
Large accelerated filer  _  Accelerated filer  X  Non-accelerated filer  _  Smaller repo	orting company  _
Indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-	2 of the Exchange Act). Yes  _  No  X

As of November 7, 2008 there were 18,035,192 issued and outstanding shares of the Registrant s common stock.

#### **PART I - FINANCIAL INFORMATION**

		<u>Page</u>
Item 1 -	Financial Statements	3
Item 2 -	Management s Discussion and Analysis of Financial Condition and Results of Operations	31
Item 3 -	Quantitative and Qualitative Disclosures About Market Risk	70
Item 4 -	Controls and Procedures  PART II - OTHER INFORMATION	70
Item 1 -	Legal Proceedings	71
Item 1A -	Risk Factors	71
Item 2 -	Unregistered Sales of Equity Securities and Use of Proceeds	75
Item 3 -	Defaults Upon Senior Securities	75
Item 4 -	Submission of Matters to a Vote of Security Holders	75
Item 5 -	Other Information	75
Item 6 -	Exhibits	75
Signatures		76
Exhibit Index		77

2

## Forward-Looking Statements

Statements contained in this Quarterly Report on Form 10-Q which are not historical facts may be forward-looking statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to risks and uncertainties which could cause actual results to differ materially from those currently anticipated due to a number of factors. In addition to the risk factors described in Part 2, Item 1A. of this Quarterly Report on Form 10-Q, factors that could result in material variations include, but are not limited to:

General economic conditions and trends, either nationally or in some or all of the areas in which we and our customers conduct our businesses;

Changes in interest rates or other competitive factors which could affect net interest margins, net interest income and noninterest income:

Changes in deposit flows, and in the demand for deposits, loans, investment products and other financial services in the markets we serve:

Changes in the quality or composition of our loan portfolio, or the unanticipated deterioration of our loan portfolio;

Changes in our underlying assumptions or any unanticipated issues that could impact management s judgment regarding our allowance and provisions for loan losses;

Changes in real estate values, which could impact the quality of the assets securing the loans in our portfolios;

Changes in the financial or operating performance of our customers businesses;

Unanticipated issues associated with increases in the levels of losses, customer bankruptcies, claims and assessments;

Our timely development of new lines of business and competitive products or services within our existing lines of business in a changing environment, and the acceptance of such products and services by our customers;

Any interruption or breach of security resulting in failures or disruption in customer account management, general ledger, deposit operations, lending or other systems;

Changes in fiscal, monetary, regulatory, trade and tax policies and laws;

Increased competitive challenges and expanding product and pricing pressures among financial institutions;

Changes in accounting policies or procedures as may be required by various regulatory agencies;

Changes in consumer spending and savings habits;

Unanticipated issues relating to the recovery of insurance proceeds for claims arising out of our prior relationship with TransLand Financial Services, Inc.;

Unanticipated issues related to our ability to achieve expected results pursuant to our plan to address asset quality, restore long-term profitability and increase capital;

Actions by federal and state agencies;

Changes in liquidity levels in capital markets; and

Other factors discussed in documents we may file with the Securities and Exchange Commission from time to time.

These factors should be considered in evaluating the forward-looking statements and undue reliance should not be placed on such statements. We undertake no obligation, and disclaim any obligation, to update information contained in this Quarterly Report on Form 10-Q, including these forward-looking statements, to reflect events or circumstances that occur after the date of the filing of this Quarterly Report on Form 10-Q.

3

#### Item 1 Financial Statements

#### TierOne Corporation and Subsidiaries Consolidated Statements of Financial Condition September 30, 2008 (Unaudited) and December 31, 2007

(Dollars in thousands, except per share data)	Sept	tember 30, 2008	Dec	<b>December 31, 2007</b>		
ASSETS						
Cash and due from banks	\$	74,726	\$	79,561		
Federal funds sold		49,000		161,900		
Total cash and cash equivalents		123,726		241,461		
Investment securities:						
Held to maturity, at cost which approximates fair value		54		70		
Available for sale, at fair value		163,111		130,481		
Mortgage-backed securities, available for sale, at fair value		3,615		6,689		
Loans receivable:						
Net loans (includes loans held for sale of \$11,532 and \$9,348 at						
September 30, 2008 and December 31, 2007, respectively)		2,777,706		2,976,129		
Allowance for loan losses		(62,964)		(66,540)		
Net loans after allowance for loan losses		2,714,742		2,909,589		
FHLBank Topeka stock, at cost		46,739		65,837		
Premises and equipment, net		36,312		38,028		
Accrued interest receivable		18,423		21,248		
Goodwill				42,101		
Other intangible assets, net		5,044		6,744		
Mortgage servicing rights, net		16,148		14,530		
Other assets		88,833		60,988		
Total assets	\$	3,216,747	\$	3,537,766		
LIABILITIES AND STOCKHOLDERS EQUITY Liabilities:						
Deposits	\$	2,206,819	\$	2,430,544		

TierOne Corporation and SubsidiariesConsolidated Statements of Financial Condition September 30, 2008(Unaud

(Dollars in thousands, except per share data)	September 30, 200	8 December 31, 2007
FHLBank Topeka advances and other borrowings	677,382	689,288
Advance payments from borrowers for taxes, insurance and		
other escrow funds	24,843	30,205
Accrued interest payable	4,442	6,269
Accrued expenses and other liabilities	29,524	35,870
Total liabilities	2,943,010	3,192,176
Stockholders equity:		
Preferred stock, \$0.01 par value. 10,000,000 shares authorized;		
none issued		
Common stock, \$0.01 par value. 60,000,000 shares authorized;		
18,036,134 and 18,058,946 shares issued at		
September 30, 2008 and December 31, 2007, respectively	226	226
Additional paid-in capital	367,235	366,042
Retained earnings, substantially restricted	21,117	94,630
Treasury stock, at cost; 4,538,941 and 4,516,129 shares at		
September 30, 2008 and December 31, 2007, respectively	(105,201	(105,008)
Unallocated common stock held by Employee Stock		
Ownership Plan	(9,030	(10,159)
Accumulated other comprehensive loss, net	(610	) (141)
Total stockholders equity	273,737	345,590
Total liabilities and stockholders equity	\$ 3,216,747	\$ 3,537,766

See accompanying notes to consolidated financial statements.

4

## TierOne Corporation and Subsidiaries Consolidated Statements of Operations (Unaudited)

	_	For the Three Septe		_	For the Nine Months Ender September 30,				
(Dollars in thousands, except per share data)		2008		2007		2008		2007	
Interest income:									
Loans receivable	\$	41,659	\$	55,969	\$	132,979	\$	168,505	
Investment securities		1,636		2,993		5,515		8,277	
Other interest-earning assets		461		943		2,418		1,329	
Total interest income		43,756		59,905		140,912		178,111	
Interest expense:									
Deposits		14,450		21,828		50,865		59,087	
FHLBank Topeka advances and other borrowings		7,434		8,761		22,243		27,829	
Total interest expense		21,884		30,589		73,108		86,916	
Net interest income		21,872		29,316		67,804		91,195	
Provision for loan losses		5,973		17,483		73,607		29,184	

	F	or the Thre Septe	e Mon mber 3		For the Nine Months Ended September 30,					
Net interest income (loss) after provision for loan losses		15,899		11,833	(5,803)		62,011			
Noninterest income:										
Fees and service charges		6,516		6,050	18,362		17,249			
Debit card fees		1,050		871	3,039		2,492			
Loss from real estate operations, net		(227)		(191)	(459)		(470)			
Loss on impairment of securities		(355)			(949)					
Net gain (loss) on sales of:										
Loans held for sale		223		374	1,606		1,936			
Real estate owned		(66)		147	(88)		(185)			
Other operating income		1,778		273	2,664		830			
Total noninterest income		8,919		7,524	24,175		21,852			
Noninterest expense:										
Salaries and employee benefits		11,382		13,010	36,014		39,306			
Goodwill impairment					42,101					
Occupancy, net		2,594		2,409	7,474		7,213			
Data processing		497		610	1,764		1,807			
Advertising		977		1,525	3,015		3,790			
Other operating expense		6,073		10,108	17,810		19,858			
Total noninterest expense		21,523		27,662	108,178		71,974			
Income (loss) before income taxes		3,295		(8,305)	(89,806)		11,889			
Income tax expense (benefit)		1,156		(2,425)	(18,317)		5,932			
Net income (loss)	\$	2,139	\$	(5,880)	(71,489)	\$	5,957			
Net income (loss) per common share, basic	\$	0.13	\$	(0.35)	(4.24)	\$	0.36			
Net income (loss) per common share, diluted	\$	0.13	\$	(0.35)	(4.24)	\$	0.35			
Dividends declared per common share	\$		\$	0.08	0.12	\$	0.23			
Average common shares outstanding, basic (000 s)		16,855		16,758	16,875		16,679			
Average common shares outstanding, diluted (000 s)		16,855		16,758	16,875		17,178			

See accompanying notes to consolidated financial statements.

5

### 

(Dollars in thousands)	Common Stock	Additional Paid-In Capital	Retained Earnings, Substantially . Restricted	Treasury Stock	Unallocated Common Stock Held by the Employee	Accumulated Other Comprehensive Loss, Net	Total Stockholders Equity
					Stock Ownership	,	

						_		
Balance at December 31, 2006	\$ 226	\$ 358,733	\$ 112,111	\$ (105,406)	\$ (11,664)	\$	(717)	\$ 353,283
Common stock earned by employees								
in Employee Stock Ownership Plan Amortization of awards under the		1,951			1,129			3,080
Management Recognition and Retention Plan		2,178						2,178
Amortization of stock options under 2003 Stock Option Plan		1,261						1,261
Repurchase of common stock (7,111 shares)				(175)				(175)
Treasury stock reissued under 2003				, ,				
Stock Option Plan Excess tax benefit realized from stock-		(108)		463				355
based compensation plans Dividends paid (\$0.23 per common		423						423
share) Cumulative effect of adoption of FASB			(3,861)					(3,861)
Interpretation No. 48 on January 1, 2007			157					157
Comprehensive income: Net income			5,957					5,957
Change in unrealized loss on			3,931					3,937
available for sale securities, net of tax and reclassification adjustment							419	419
Total comprehensive income			5,957				419	6,376
Balance at September 30, 2007	\$ 226	\$ 364,438	\$ 114,364	\$ (105,118)	\$ (10,535)	\$	(298)	\$ 363,077
Balance at December 31, 2007	\$ 226	\$ 366,042	\$ 94,630	\$ (105,008)	\$ (10,159)	\$	(141)	\$ 345,590
Common stock earned by employees in Employee Stock Ownership Plan Amortization of awards under the		(27)			1,129			1,102
Management Recognition and Retention Plan		1,001						1,001
Amortization of stock options under 2003 Stock Option Plan		683						683
Repurchase of common stock (23,812 shares)				(216)				(216)
Treasury stock reissued under 2003 Stock Option Plan		(5)		23				18
Excess tax expense realized from stock- based compensation plans		(459)						(459)
Dividends paid (\$0.12 per common		, ,	(2.024)					. ,
share) Comprehensive loss:			(2,024)					(2,024)
Net loss Change in unrealized loss on			(71,489)					(71,489)
available for sale securities, net of tax							(469)	(469)
Total comprehensive loss			(71,489)				(469)	(71,958)

See accompanying notes to consolidated financial statements.

#### TierOne Corporation and Subsidiaries Consolidated Statements of Cash Flows (continued) (Unaudited)

For the Nine Months Ended September 30,

5,957 (1,073) 3,016 1,257 (191) 3,080 2,178 1,261 (2,781) (2,914) (11,780) 29,184 177 4,767
(1,073) 3,016 1,257 (191) 3,080 2,178 1,261 (2,781) (2,914) (11,780) 29,184 177
(1,073) 3,016 1,257 (191) 3,080 2,178 1,261 (2,781) (2,914) (11,780) 29,184 177
3,016 1,257 (191) 3,080 2,178 1,261 (2,781) (2,914) (11,780)  29,184 177
3,016 1,257 (191) 3,080 2,178 1,261 (2,781) (2,914) (11,780)  29,184 177
1,257 (191) 3,080 2,178 1,261 (2,781) (2,914) (11,780)  29,184 177
(191) 3,080 2,178 1,261 (2,781) (2,914) (11,780)  29,184 177
3,080 2,178 1,261 (2,781) (2,914) (11,780)  29,184 177
2,178 1,261 (2,781) (2,914) (11,780)  29,184 177
1,261 (2,781) (2,914) (11,780)  29,184 177
(2,781) (2,914) (11,780)  29,184 177
(2,914) (11,780)   29,184 177
(11,780)   29,184 177
  29,184 177
177
177
177
4,767
(1,229)
235,307
(234,548)
(423)
(1,936)
185
9
(832)
(19,749)
(488)
5,456
13,890
(230,338)
10
187,281
4,651
24,076
(1,729)
3,647
(12,402)

See accompanying notes to consolidated financial statements.

#### TierOne Corporation and Subsidiaries Consolidated Statements of Cash Flows (continued) (Unaudited)

For the Nine Months Ended September 30,

	_		
(Dollars in thousands)		2008	2007
Cash flows from financing activities:			
Net increase (decrease) in deposits	\$	(223,725)	\$ 302,495
Net advances (repayment) on FHLBank Topeka line of credit, short-term			
advances and other borrowings		13,453	(44,722)
Proceeds from FHLBank Topeka long-term advances and other borrowings			50,000
Repayments of FHLBank Topeka long-term advances and other borrowings		(25,168)	(200,160)
Net increase in advances from borrowers for taxes, insurance and			
other escrow funds		(5,362)	(10,096)
Repurchase of common stock		(216)	(175)
Dividends paid on common stock		(2,024)	(3,861)
Excess tax benefit realized from the exercise of stock options			45
Excess tax benefit (expense) realized from the vesting of Management Recognition and			
Retention Plan shares		(459)	378
Proceeds from the exercise of stock options		18	355
Net cash provided by (used in) financing activities		(243,483)	94,259
Net increase (decrease) in cash and cash equivalents		(117,735)	95,747
Cash and cash equivalents at beginning of period		241,461	86,808
Cash and cash equivalents at end of period	\$	123,726	\$ 182,555
Supplemental disclosures of cash flow information: Cash paid during period for:			
Interest	\$	74,935	\$ 87,404
Income taxes, net of refunds	\$		\$ 17,265
Noncash investing activities:			
Transfers from loans to real estate owned and other assets through foreclosure	\$	19,089	\$ 5,657

See accompanying notes to consolidated financial statements.

8

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 1 Basis of Presentation and Consolidation

TierOne Corporation ( Company ) is a Wisconsin corporation headquartered in Lincoln, Nebraska. TierOne Corporation is the holding company for TierOne Bank ( Bank ). The Bank has two wholly owned subsidiaries, TMS Corporation of the Americas ( TMS ) and United Farm &

Ranch Management, Inc. ( UFARM ). TMS is the holding company of TierOne Investments and Insurance, Inc. (d/b/a TierOne Financial), a wholly owned subsidiary that administers the sale of securities and insurance products, and TierOne Reinsurance Company, a wholly owned subsidiary that reinsures credit life and disability insurance policies. UFARM provides agricultural customers with professional farm and ranch management and real estate brokerage services. The accompanying unaudited consolidated financial statements include the accounts of the Bank and its wholly owned subsidiaries.

The assets of the Company, on an unconsolidated basis, primarily consist of 100% of the Bank s common stock. The Company has no significant independent source of income and therefore depends on cash distributions from the Bank to meet its funding requirements.

The accompanying interim consolidated financial statements as of September 30, 2008 and for the three and nine months ended September 30, 2008 and 2007 are unaudited. All significant intercompany accounts and transactions have been eliminated in consolidation. In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the financial position and operating results for interim periods. The unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information, in accordance with instructions to Form 10-Q and Article 10 of Regulation S-X promulgated by the Securities and Exchange Commission ( SEC ), and do not include all of the information and notes required for complete, audited financial statements. The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2007. The results of operations for the three and nine months ended September 30, 2008 are not necessarily indicative of the results which may be expected for the entire calendar year 2008.

As used in this report, unless the context otherwise requires, the terms we, us, or our refer to the Company and the Bank.

#### **Note 2** Termination of Acquisition Agreement

On May 17, 2007, the Company, CapitalSource Inc. and CapitalSource TRS Inc. entered into an Agreement and Plan of Merger (Merger Agreement). On March 20, 2008, the Company terminated the Merger Agreement. Pursuant to the terms of the Merger Agreement, either party had the right to terminate the Merger Agreement if the proposed merger was not completed by February 17, 2008. No termination fee was payable by either company as a result of the termination of the Merger Agreement.

9

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

## **Note 3** Earnings Per Share

Basic earnings (loss) per share ( EPS ) is computed by dividing net income (loss) by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised. Diluted earnings per share is computed after giving consideration to the weighted average dilutive effect of our 2003 Stock Option Plan shares and 2003 Management Recognition and Retention Plan shares. All stock options are assumed to be 100% vested for purposes of EPS computations. Due to our net loss for the nine months ended September 30, 2008, no potentially dilutive shares were included in the loss per share calculation for the nine months ended September 30, 2008 as including such shares would be anti-dilutive. The following table is a reconciliation of basic and diluted EPS:

#### For the Three Months Ended September 30,

	_	2	2008		20	007	
(In thousands, except per share data)		Basic EPS		Diluted EPS	Basic EPS		Diluted EPS
Net income (loss)	\$	2,139	\$	2,139	\$ (5,880)	\$	(5,880)
Total weighted average basic common shares outstanding  Effect of dilutive securities:  2003 Stock Option Plan  2003 Management Recognition and Retention Plan		16,855		16,855  	16,758		16,758  

#### For the Three Months Ended September 30,

Total weighted average basic and diluted common shares outstanding	16,855	16,855	16,758	16,758
Net income (loss) per common share	\$ 0.13	\$ 0.13	\$ (0.35) \$	(0.35)

#### For the Nine Months Ended September 30,

		2008					2007			
(In thousands, except per share data)		Basic EPS		Diluted EPS		Basic EPS		Diluted EPS		
Net income (loss)	\$	(71,489)	\$	(71,489)	\$	5,957	\$	5,957		
Total weighted average basic common shares outstanding  Effect of dilutive securities:  2003 Stock Option Plan		16,875		16,875		16,679		16,679 468		
2003 Management Recognition and Retention Plan								31		
Total weighted average basic and diluted common shares outstanding		16,875		16,875		16,679		17,178		
Net income (loss) per common share	\$	(4.24)	\$	(4.24)	\$	0.36	\$	0.35		
	10									

## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 4 Investment and Mortgage-Backed Securities

*Investment Security Composition.* The amortized cost, gross unrealized gains and losses and fair value of investment and mortgage-backed securities by major security category at September 30, 2008 and December 31, 2007 are as follows:

			Gross U	Jnre	ealized		
(Dollars in thousands)	Amortized Cost		Gains		Losses		Fair Value
Held to maturity:  Municipal obligations	\$ 5.	1 \$		\$		\$	54
Available for sale:							
Mortgage-backed securities	3,62	3	42		55		3,615
U.S. Government securities and agency obligations	142,60	2	30		38		142,594
Corporate securities	4,05	1			449		3,605
Municipal obligations	11,99	5	25		37		11,983
Agency equity securities	2	3					23

September 3		
	471	4,906

Total investment and mortgage-backed securities, available for sale \$ 167,679 \$ 97 \$ 1,050 \$ 166,726

5,377

December 31	, 2007
-------------	--------

(Dollars in thousands)				Gross U	Jnre	alized		
	A	Amortized Cost		Gains		Losses		Fair Value
Held to maturity:  Municipal obligations	\$	70	\$		\$		\$	70
Available for sale:								
Mortgage-backed securities		6,755		32		98		6,689
U.S. Government securities and agency obligations		105,428		18		33		105,413
Corporate securities		4,935				15		4,920
Municipal obligations		13,931		18		35		13,914
Agency equity securities		536				114		422
Asset Management Fund - ARM Fund		5,812						5,812
Total investment and mortgage-backed								•
securities, available for sale	\$	137,397	\$	68	\$	295	\$	137,170

We believe all unrealized losses as of September 30, 2008 to be market related, with no permanent sector or issuer credit concerns or impairments. We had seven securities with unrealized losses totaling \$76,000 for 12 consecutive months or longer as of September 30, 2008. The unrealized losses are believed to be temporary. Impairment is deemed temporary if the positive evidence indicating that an investment s carrying amount is recoverable within a reasonable time period outweighs negative evidence to the contrary. At September 30, 2008, we have the ability and intent to hold these securities until maturity.

11

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Note 5 Loans Receivable

Asset Management Fund - ARM Fund

Loan Portfolio Composition. Loans receivable at September 30, 2008 and December 31, 2007 are summarized in the following table:

	Septemb	September 30, 2008		
(Dollars in thousands)	Amount	%	Amount	%
Real estate loans:				
One-to-four family residential (1)	\$ 364,989	12.30 % 5	314,623	9.41 %
Second mortgage residential	80,182	2.70	95,477	2.86
Multi-family residential	181,613	6.12	106,678	3.19
Commercial real estate	335,668	11.31	370,910	11.10
Land and land development	419,070	14.12	473,346	14.16
Residential construction	269,097	9.06	513,560	15.36
Commercial construction	424,898	14.31	540,797	16.18
Agriculture	100,533	3.39	91,068	2.72

	September	September 30, 2008		
Total real estate loans	2,176,050	73.31	2,506,459	74.98
Business	234,151	7.89	252,712	7.56
Agriculture - operating	106,980	3.60	100,365	3.00
Warehouse mortgage lines of credit	72,583	2.45	86,081	2.58
Consumer loans:				
Home equity	58,649	1.98	72,517	2.17
Home equity lines of credit	123,734	4.17	120,465	3.60
Home improvement	39,057	1.31	46,045	1.38
Automobile	88,106	2.97	87,079	2.60
Other	69,022	2.32	71,141	2.13
Total consumer loans	378,568	12.75	397,247	11.88
Total loans	2,968,332	100.00 %	3,342,864	100.00 %
Unamortized premiums, discounts and				
deferred loan fees	9,526		9,451	
Loans in process (2)	(200,152)		(376,186)	
Net loans	2,777,706		2,976,129	
Allowance for loan losses	(62,964)		(66,540)	
Net loans after allowance for loan losses	\$ 2,714,742	\$ 2,909,589		
(1) Includes loans held for sale	\$ 11,532	9	9,348	
(2) Loans in process represents the undisbursed portion of cons	truction and land development loan	s		

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

12

Impaired Loans. Information about our impaired loans and the allowance for loan losses related to impaired loans is as follows:

(Dollars in thousands)	September 30, 2008 December 31, 2007							
Impaired loans (1) Allowance for loan losses related to impaired loans (2)	\$	158,136 13,035	\$	125,946 24,640				

<sup>(1)</sup> Impaired loans are performing and nonperforming loans which management believes it will not collect all principal and interest due under the original loan terms.

<sup>(2)</sup> Allowance for loan losses related to impaired loans is included in the total allowance for loan losses of \$63.0 million and \$66.5 million at September 30, 2008 and December 31, 2007, respectively.

The decrease in our allowance for loan losses related to impaired loans was primarily attributable to charge-offs during the nine months ended September 30, 2008.

#### Note 6 Goodwill and Other Intangible Assets

Goodwill. We recorded goodwill as a result of our 2004 acquisition of United Nebraska Financial Co. ( UNFC ). In accordance with Statement of Financial Accounting Standard ( SFAS ) No. 142, Goodwill and Other Intangible Assets, we tested this goodwill for impairment annually during the third quarter of each year, or between annual assessment dates whenever events or significant changes in circumstances indicate that the carrying value may be impaired. We performed a goodwill impairment test as of March 31, 2008 due to adverse changes in the business climate. As a result of a decline in the market value of our common stock to levels below our book value, we determined that the entire amount of our goodwill was impaired, and we recorded a \$42.1 million goodwill impairment charge to write-off our goodwill at March 31, 2008. The changes in the carrying amount of goodwill for the three and nine months ended September 30, 2008 and 2007 are as follows:

	Three Months Ended September 30,				Nine Months Ended September 30,			
(Dollars in thousands)		2008		2007	2008		2007	
Balance at beginning of period Adjustment due to adoption of FASB Interpretation No. 48	\$		\$	42,162	\$ 42,101	\$	42,228 (66)	
Realized tax benefit associated with United Nebraska Financial							. ,	
Co. acquisition				(61)			(61)	
Goodwill impairment					(42,101)			
Balance at end of period	\$		\$	42,101	\$ 	\$	42,101	

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

13

Other Intangible Assets. Our only identifiable other intangible asset is the value of core deposits acquired as part of the UNFC and Marine Bank transactions. The core deposit intangible assets have been estimated to have nine- to ten-year lives. Core deposit intangible assets are amortized using an accelerated method of amortization which is recorded in other operating expense.

Other Intangible Asset Activity. The changes in the carrying amount of acquired intangible assets for the three and nine months ended September 30, 2008 and 2007 are as follows:

		Three Months Ended September 30,					Nine Months Ended September 30,			
(Dollars in thousands)		2008		2007		2008		2007		
Balance at beginning of period Realized tax benefit associated with	\$	5,964	\$	7,544	\$	6,744	\$	8,391		
United Nebraska Financial Co. acquisition Amortization expense		(543) (377)		(410)		(543) (1,157)		(1,257)		
Balance at end of period	\$	5,044	\$	7,134	\$	5,044	\$	7,134		

*Other Intangible Asset Estimated Amortization.* Estimated amortization expense related to our core deposit intangible assets for the year ending December 31, 2008 and the five years thereafter are as follows:

#### (Dollars in thousands)

Estimated Amortization Expense For the Year Ending:	
December 31, 2008	\$ 1,513
December 31, 2009	1,373
December 31, 2010	1,222

#### (Dollars in thousands)

December 31, 2011	1,052
December 31, 2012	850
December 31, 2013	553

14

## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

#### Note 7 Mortgage Servicing Rights

On January 1, 2007, we adopted SFAS No. 156, Accounting for Servicing of Financial Assets an Amendment of FASB Statement No. 140 (SFAS No. 156). In accordance with SFAS No. 156, we utilize the amortization method for all of our mortgage servicing right assets, thus, carrying our mortgage servicing rights at the lower of cost or market (fair value). Under the amortization method, we amortize mortgage servicing rights in proportion to and over the period of net servicing income. Income generated as a result of newly acquired servicing assets is reported as net gain on sale of loans in the Consolidated Statements of Operations. Loan servicing fees, net of amortization of mortgage servicing rights, are recorded in fees and service charges in the Consolidated Statements of Operations.

We primarily service one-to-four family residential mortgage loans. We obtain mortgage servicing right assets when we deliver loans, both originated and purchased, as an agent into the secondary market on a servicing-retained basis. Initial fair value of the servicing right is calculated by a discounted cash flow model based on market value assumptions at the time of origination.

The balance of capitalized mortgage servicing rights, net of valuation allowances, at September 30, 2008 and December 31, 2007 was \$16.1 million and \$14.5 million, respectively. The following are the key assumptions used in measuring the fair values of capitalized mortgage servicing rights and the sensitivity of the fair values to changes in those assumptions:

(Dollars in thousands)	September 30, 2008	<b>December 31, 2007</b>
Serviced loan portfolio balance	\$1,590,004	\$1,459,498
Fair value	\$17,936	\$18,310
Prepayment speed	4.74% - 47.16%	6.62% - 26.07%
Weighted average prepayment speed	10.90%	10.37%
Fair value with 10% adverse change	\$17,350	\$17,860
Fair value with 20% adverse change	\$16,744	\$17,166
Discount rate	11.00% - 14.00%	9.50% - 13.00%
Weighted average discount rate	11.94%	10.63%
Fair value with 10% adverse change	\$17,205	\$17,866
Fair value with 20% adverse change	\$16,477	\$17,178

The sensitivity of the fair values is hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a variation in assumptions generally cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear. Also, in the table, the effect of a variation in a particular assumption on the fair value of the mortgage servicing rights is calculated without changing any other assumption. In reality, changes in one assumption may result in changes in another that might magnify or counteract the sensitivities.

15

TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Mortgage Servicing Rights Activity. The following table summarizes mortgage servicing rights activity including amortization expense:

		Three Months Ended September 30,				Ended r 30,
(Dollars in thousands)	_	2008	2007	2008		2007
Balance at beginning of period Mortgage servicing rights capitalized	\$	16,211 \$ 871	1,533	\$ 14,530 4,885		12,467 3,530
Amortization expense Valuation adjustment		(869) (65)	(767)	(3,191)		(2,301)
Balance at end of period	\$	16,148	3,696	\$ 16,148	\$	13,696

*Mortgage Servicing Rights Valuation Allowance.* The valuation allowance on mortgage servicing rights is summarized in the following table for the periods presented:

	Three Months Ended September 30,			d Nine Months End September 30				
(Dollars in thousands)		2008	20	007		2008		2007
Balance at beginning of period Changes in mortgage servicing valuation reserve	\$	(11) (65)	\$		\$	 (76)		
Balance at end of period	\$	(76)	\$		\$	(76)	\$	

We evaluate the fair value of mortgage servicing rights on a quarterly basis using current prepayment speeds, cash flow and discount rate estimates. Changes in these estimates impact fair value and could require us to record a valuation allowance or recovery. The amortization expense and valuation adjustment are recorded as a reduction of fees and service charges in the accompanying Consolidated Statements of Operations.

16

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 8 Deposits

Deposit Composition. Deposits at September 30, 2008 and December 31, 2007 are summarized in the following table:

	September	30, 2008	December 3	31, 2007
(Dollars in thousands)	Weighted Average Rates	Amount	Weighted Average Rates	Amount
Transaction accounts:				
Noninterest-bearing checking	% \$	157,292	% \$	164,275
Savings	2.00	206,812	3.55	188,613
Interest-bearing checking	0.77	311,151	1.12	328,267

Note 8 Deposits 15

	Septembe	r 30, 2008	<b>December 31, 2007</b>		
Money market	1.31	264,995	2.81	350,276	
Total transaction accounts	1.06	940,250	1.96	1,031,431	
Total transaction accounts as a percentage of total deposits		42.61 %		42.44 %	
Time deposits:					
0.00% to 0.99%		34		20	
1.00% to 1.99%		395		101	
2.00% to 2.99%		340,489		3,879	
3.00% to 3.99%		621,414		129,910	
4.00% to 4.99%		275,597		398,325	
5.00% to 5.99%		28,640		866,878	
Total time deposits	3.59	1,266,569	4.96	1,399,113	
Total time deposits as a percentage of total deposits		57.39 %		57.56 %	
Total deposits	2.51 %	\$ 2,206,819	3.69 %	\$ 2,430,544	

*Time Deposit Maturity.* The scheduled maturities of time deposits at September 30, 2008 are presented in the following table:

(Dollars in thousands)	Amount	Percent
Amount Maturing During the 12 Months Ending:		
September 30, 2009	\$ 1,009,547	79.71 %
September 30, 2010	234,011	18.48
September 30, 2011	9,822	0.78
September 30, 2012	5,508	0.43
September 30, 2013	7,567	0.59
Thereafter	114	0.01
Total time deposits	\$ 1,266,569	100.00 %

17

## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

*Time Deposits of \$100,000 or More.* The following table shows the maturities of our time deposits of \$100,000 or more at September 30, 2008 by the time remaining to maturity.

(Dollars in thousands)	Amount	Weighted Average Rate		
Amount Maturing During the Quarter Ended:				
December 31, 2008	\$ 74,776	4.31 %		
March 31, 2009	75,475	3.14		
June 30, 2009	36,936	3.65		

Note 8 Deposits 16

(Dollars in thousands)	Amount	Weighted Average Rate
September 30, 2009 Thereafter	65,034 56,107	3.66 3.89
Total time deposits of \$100,000 or more	\$ 308,328	3.73 %

*Time Deposits of \$250,000 or More.* The *Emergency Economic Stabilization Act of 2008* included a provision that temporarily raises the Federal Deposit Insurance Corporation (FDIC) insurance coverage limit on non-retirement accounts from \$100,000 to \$250,000 per account holder per institution. This increase in the insurance coverage limit is effective until December 31, 2009. The following table shows the maturities of our time deposits of \$250,000 or more at September 30, 2008 by the time remaining to maturity.

(Dollars in thousands)	Amount	Weighted Average Rate
Amount Maturing During the Quarter Ended:		
December 31, 2008	\$ 18,854	4.55 %
March 31, 2009	19,573	3.05
June 30, 2009	10,272	3.93
September 30, 2009	5,703	3.71
Thereafter	10,085	4.14
Total time deposits of \$250,000 or more	\$ 64,487	3.86 %

18

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 9 FHLBank Topeka Advances and Other Borrowings

At September 30, 2008 and December 31, 2007, we were indebted on notes as shown in the following table:

(Dollars in thousands)	Septem	ber 30, 2008	08 December 31, 20		
Permanent fixed-rate notes payable to					
the FHLBank Topeka	\$	8,836	\$	9,195	
Convertible fixed-rate notes payable to					
the FHLBank Topeka		600,000		625,000	
Retail repurchase agreements		37,618		24,165	
Junior subordinated debentures		30,928		30,928	
Total FHLBank Topeka advances and					
other borrowings	\$	677,382	\$	689,288	
Weighted average interest rate		4.34%	1	4.50%	

The convertible fixed-rate notes are convertible to adjustable-rate notes at the option of the FHLBank Topeka (FHLBank). We did not have an outstanding balance on our FHLBank line of credit at both September 30, 2008 and December 31, 2007. The line of credit with the FHLBank expires in November 2008. We expect the line of credit agreement to be renewed in the ordinary course of business.

Pursuant to our collateral agreement with the FHLBank, such advances are secured by our qualifying residential, multi-family residential and commercial real estate mortgages, residential construction, commercial construction and agricultural real estate loans. Under our collateral agreement with the FHLBank, our borrowing capacity at September 30, 2008 was \$742.2 million. Other qualifying collateral can be pledged in the event additional borrowing capacity is required.

Our retail repurchase agreements are primarily collateralized by governmental agency and municipal obligations (investment securities).

19

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 10 Stock-Based Benefit Plans

*General.* We account for our stock-based benefit plans using SFAS No. 123(R), *Share-Based Payment* (SFAS No. 123(R)). SFAS No. 123(R) requires that compensation expense related to stock-based payment transactions be recognized in the financial statements and that expense be measured based on the fair value of the equity or liability instrument issued. SFAS No. 123(R) also requires that forfeitures be estimated over the vesting period of the instrument.

Stock-Based Employee Compensation Expense. Amounts recognized in the financial statements with respect to our Employee Stock Ownership Plan ( ESOP ) and stock-based employee compensation plans are presented in the following table:

		Three Months Ended September 30,				Nine Months Ended September 30,			
(Dollars in thousands)		2008		2007		2008		2007	
Stock-based employee compensation expense: Employee Stock Ownership Plan Management Recognition and Retention Plan 2003 Stock Option Plan	\$	164 47 22	\$	885 726 420	\$	1,012 1,001 683	\$	2,940 2,178 1,261	
Amount of stock-based compensation expense, before income tax benefit	\$	233	\$	2,031	\$	2,696	\$	6,379	
Amount of related income tax benefit recognized	\$	77	\$	504	\$	928	\$	1,517	

*Employee Stock Ownership Plan.* Concurrent with the conversion from mutual to stock ownership, we established an ESOP for the benefit of our employees. The ESOP is a qualified pension plan under Internal Revenue Service guidelines that covers all full-time employees who have completed 1,000 hours of service. Upon formation, the ESOP purchased 1,806,006 shares of common stock issued in the initial public offering with the proceeds of an \$18,060,060 loan from the Company.

We account for our ESOP in accordance with Financial Accounting Standards Board (FASB) Statement of Position 93-6, *Employers Accounting for Employee Stock Ownership Plans*. Accordingly, expense is recognized based on the market value (average stock price) of shares scheduled to be released from the ESOP trust. The excess fair value of ESOP shares over cost is recorded as compensation expense but is not deductible for tax purposes. As shares are committed to be released from collateral, we report compensation expense equal to the average market price of the shares and the shares become outstanding for EPS computations. Our contributions and dividends on allocated and unallocated ESOP shares are used to pay down the loan. Accordingly, we have recorded the obligation with an offsetting amount of unearned compensation in stockholders equity in the accompanying Consolidated Statements of Financial Condition.

#### **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements** (Unaudited)

(Dollars in thousands, except for share data)  Employee Stock Ownership Plan compensation expense		At or for the Three Months Ended September 30,			At or for the Nine Months Ender September 30,			
(Dollars in thousands, except for share data)	•	2008		2007		2008		2007
Employee Stock Ownership Plan compensation expense Employee Stock Ownership Plan shares allocated to employees Employee Stock Ownership Plan shares unallocated Fair value of Employee Stock Ownership Plan unallocated shares	\$	164 790,128 1,015,878 5,211	\$	885 639,627 1,166,379 30,874	\$	1,012 790,128 1,015,878 5,211	\$	2,940 639,627 1,166,379 30,874

Management Recognition and Retention Plan. We established the 2003 Management Recognition and Retention Plan (MRRP) which is a stock-based incentive plan. The shares awarded by the MRRP vest to participants at the rate of 20% per year. Compensation expense for this plan is being recorded over a 60-month period, using the straight-line amortization method adjusted for forfeitures, and is based on the market value of our stock as of the date the awards were made. Stockholders approved 903,003 shares to be granted under the MRRP and 85,283 shares are still available for future grants as of September 30, 2008. The following table summarizes shares of our common stock that were subject to award and have been granted pursuant to the MRRP as of September 30, 2008 and 2007:

	Three Mon	At or for the Three Months Ended September 30,		
	2008	2007	2008	2007
Nonvested shares outstanding at beginning of period Shares granted	21,370 10,000	176,220 	168,720 15,370	328,940
Shares vested Shares forfeited	 		(152,720)	(152,720)
Nonvested shares outstanding at end of period	31,370	176,220	31,370	176,220

Compensation expense related to the MRRP totaled \$47,000 and \$726,000 for the three-month periods ended September 30, 2008 and 2007, respectively. Compensation expense related to the MRRP totaled \$1.0 million and \$2.2 million for the nine-month periods ended September 30, 2008 and 2007, respectively. The weighted average grant date fair value of outstanding shares awarded by the MRRP was \$15.57 and \$18.64 at September 30, 2008 and 2007, respectively. As of September 30, 2008, we had \$324,000 of total unrecognized employee compensation expense related to unvested MRRP shares which are expected to be recognized over a weighted average period of 29 months. We realized excess tax benefits related to MRRP shares of zero and \$5,000 during the three months ended September 30, 2008 and 2007, respectively. We realized excess tax benefits related to MRRP shares of \$10,000 and \$378,000 during the nine months ended September 30, 2008 and 2007, respectively.

21

## **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

Stock Option Plan. We established the 2003 Stock Option Plan (SOP) under which 2,257,508 shares of our common stock were reserved for the grant of stock options to directors, officers and employees. Stock options awarded under the SOP vest to participants at the rate of 20% per year. Compensation expense for this plan is being recorded over a 60-month period, using the straight-line amortization method adjusted for forfeitures, and is based on the fair value of our stock options as of the date the awards were made. The exercise price of the options is equal to the market price of the common stock on the grant date. Stockholders approved 2,257,508 stock options to be granted under the SOP and 349,758 of these stock options remain available for future grants as of September 30, 2008.

The fair value of each option was estimated on the date of the grant using the Black-Scholes model. The dividend yield was calculated based on the annual dividends paid and the 12-month average closing stock price at the time of the grant. Expected volatility was based on historical volatility of our stock price at the date of grant. We have utilized historical experience to determine the expected life of the stock options and to estimate future forfeitures. All inputs into the Black-Scholes model are estimates at the time of the grant. Actual results in the future could materially differ from these estimates; however, such results would not impact future reported net income.

The following table details the inputs into the Black-Scholes model for stock options granted during the three and nine months ended September 30, 2008.

Three	and	Nine	Months	
	E	nded		

	Septen	nber 30, 2008
Dividend yield		0.50%
Expected volatility		46.03%
Risk-free interest rate		4.00%
Expected life of stock options		8 years
Weighted average fair value of stock options granted	\$	2.85

22

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

Stock Option Activity. The following table details stock options granted, exercised and forfeited during the three months ended September 30, 2008:

(Dollars in thousands, except per share data)	Number of Shares	E	Weighted Average xercise Price	Weighted Average Remaining Contractual Term (In Years)	Aggregate Intrinsic Value
Stock options outstanding at June 30, 2008	1,790,726	\$	17.92		
Stock options granted	10,000		5.33		
Stock options exercised					
Stock options forfeited	(1,000)				
Stock options outstanding at September 30, 2008	1,799,726	\$	17.85	4.6	\$ 
Stock options exercisable at September 30, 2008	1,775,726	\$	17.88	4.6	\$ 

The following table details stock options granted, exercised and forfeited during the three months ended September 30, 2007:

(Dollars in thousands, except per share data)	Number of	Weighted	Weighted	Aggregate
	Shares	Average	Average	Intrinsic
		<b>Exercise Price</b>	Remaining	Value
			Contractual	
			Term	
			(In Years)	

Stock options outstanding at June 30, 2007 Stock options granted Stock options exercised Stock options forfeited	1,798,226   	\$ 17.92   			
Stock options outstanding at September 30, 2007	1,798,226	\$ 17.92	5	.6	\$ 15,400
Stock options exercisable at September 30, 2007	1,410,676	\$ 17.88	5	.6	\$ 12,100

The following table details stock options granted, exercised and forfeited during the nine months ended September 30, 2008:

(Dollars in thousands, except per share data)	Number of Shares	Weighted Average tercise Price	Weighted Average Remaining Contractual Term (In Years)	Aggregate Intrinsic Value
Stock options outstanding at December 31, 2007	1,792,226	\$ 17.92		
Stock options granted	10,000	5.33		
Stock options exercised	(1,000)	17.83		
Stock options forfeited	(1,500)	17.83		
Stock options outstanding at September 30, 2008	1,799,726	\$ 17.85	4.6	\$ 
Stock options exercisable at September 30, 2008	1,775,726	\$ 17.88	4.6	\$ 

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

23

The following table details stock options granted, exercised and forfeited during the nine months ended September 30, 2007:

(Dollars in thousands, except per share data)	Number of Shares	E	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (In Years)	Aggregate Intrinsic Value
Stock options outstanding at December 31, 2006	1,818,626	\$	17.92		
Stock options granted					
Stock options exercised	(19,900)		17.83		
Stock options forfeited	(500)		17.83		
Stock options outstanding at September 30, 2007	1,798,226	\$	17.92	5.6	\$ 15,400
Stock options exercisable at September 30, 2007	1,410,676	\$	17.88	5.6	\$ 12,100

The following table details the intrinsic value, cash received and tax benefit realized from the exercise of stock options during the three and nine months ended September 30, 2008 and 2007:

	Tì	Three Months Ended September 30,						s Ended er 30,
(Dollars in thousands)		2008		2007		2008		2007
Intrinsic value (market value on the exercise date less the strike price) Cash received from the exercise of	\$		\$		\$	5	\$	228
stock options  Tax benefit realized from the exercise of stock options						18		355 50

At September 30, 2008, there was \$80,000 of total unrecognized compensation expense related to unvested stock options that will be expensed over a weighted average period of 29 months.

24

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

#### Note 11 Unrecognized Tax Benefits

We adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109, on January 1, 2007 and, as a result, recognized no material adjustment in our liability for unrecognized tax benefits. Unrecognized tax benefits, excluding interest and penalties, were \$150,000 at September 30, 2008. Unrecognized tax benefits of \$147,000 and interest and penalties of \$8,000 would favorably affect our effective tax rate if recognized in future periods. The following table summarizes our unrecognized tax benefits for the nine months ended September 30, 2008:

(Dollars in thousands)	cognized Tax Benefits
Unrecognized tax benefits at December 31, 2007	\$ 4,336
Changes in unrecognized tax benefits for the nine months ended:	
September 30, 2008	(127)
Changes in unrecognized tax benefits due to lapse of statute of limitations	(566)
Changes in unrecognized tax benefits related to deferred loan fees due to a change	
in a tax accounting method approved by the Internal Revenue Service	(3,493)
Unrecognized tax benefits at September 30, 2008	\$ 150

Any interest and penalties related to uncertain tax positions are recorded in income tax expense in the Consolidated Statements of Operations. At September 30, 2008, we had approximately \$8,000 of accrued interest payable related to uncertain tax positions recorded in our Consolidated Statements of Financial Condition.

We anticipate that a reduction in unrecognized tax benefits of up to \$32,000 is reasonably possible during the next 12 months. This potential reduction is primarily attributable to the expiration of the statute of limitations related to the 2005 tax period.

The tax years of 2005 through 2007 remain open for examination by federal and state taxing authorities.

25

## **TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements**

(Unaudited)

#### Note 12 Fair Value Measurements

Effective January 1, 2008, we adopted the provisions of SFAS No. 157, *Fair Value Measurements*, for financial assets and financial liabilities. In accordance with FASB Staff Position No. 157-2, *Effective Date of FASB Statement No. 157*, we delayed application of SFAS No. 157 for non-financial assets and non-financial liabilities until January 1, 2009. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in GAAP and expands disclosures about fair value measurements.

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (a) independent, (b) knowledgeable, (c) able to transact, and (d) willing to transact.

SFAS No. 157 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity s own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, SFAS No. 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs.

26

## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

The fair value hierarchy is as follows:

**Level 1 Inputs** Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

**Level 2 Inputs** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.

**Level 3 Inputs** Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity s own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts that reflect counterparty credit quality and creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. Our valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes our valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of our financial assets and financial liabilities carried at fair value effective January 1, 2008.

The following disclosures exclude certain nonfinancial assets and liabilities which are deferred under the provisions of FASB Staff Position 157-2. These include foreclosed real estate, long-lived assets, goodwill and core deposit premiums, which are all written down to fair value upon impairment. The FASB s deferral is intended to allow additional time to consider the effect of various implementation issues relating to these non-financial instruments and defers disclosures under SFAS No. 157 until January 1, 2009.

27

## TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements

(Unaudited)

#### Valuation methods for instruments measured at fair value on a recurring basis

The following is a description of our valuation methodologies used for instruments measured at fair value on a recurring basis:

*Investment Securities, Available for Sale* This portfolio comprises the majority of the assets which we record at fair value. Securities classified as available for sale, which include U.S. Government securities and agency obligations, corporate securities and Asset Management Fund, are priced utilizing observable data from an active market. These measurements are classified as Level 1.

Changes in the fair value of available for sale investment securities are included in other comprehensive income (loss) to the extent the changes are not considered other than temporary impairments. Other than temporary impairment tests are performed on a quarterly basis and any decline in the fair value of an individual security below its cost that is deemed to be other than temporary results in a write-down to estimated fair value. These write-downs are included as a component of earnings as realized losses. We recorded impairment charges of \$355,000 and \$949,000 during the three and nine months ended September 30, 2008, respectively.

Municipal obligations, mortgage-backed securities and agency equity securities are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. These model and matrix measurements are classified as Level 2 in the fair value hierarchy.

*Derivatives.* Our derivative instruments are loan commitments and forward loan sales related to personal mortgage loan origination activity. The fair values of mortgage loan commitments and forward sales contracts are based on quoted prices for similar loans in the secondary market. However, these prices are adjusted by a factor which considers the likelihood that the commitment will ultimately result in a closed loan. Based on the unobservable nature of this adjustment, these measurements are classified as Level 3. The fair value of derivatives was \$151,000 and \$136,000 at September 30, 2008 and December 31, 2007, respectively. The \$15,000 change in the fair value amount is included in the gain on the sale of loans in the accompanying Consolidated Statements of Operations.

28

(Unaudited)

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of September 30, 2008, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

(Dollars in thousands)	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Fotal Fair Value
Securities, available for sale:				
Mortgage-backed securities	\$ 	\$ 3,615	\$ 	\$ 3,615
U.S. Government securities and				
agency obligations	142,594			142,594
Corporate securities	3,605			3,605
Municipal obligations		11,983		11,983
Agency equity securities		23		23
Asset Management Fund - ARM Fund	4,906			4,906
Total investment securities, available for sale	151,105	15,621		166,726
SFAS No. 133 derivatives:				
Loan commitments			382	382
Forward loan sales			(231)	(231)
Total SFAS No. 133 derivatives			151	151
Total assets measured at fair value	\$ 151,105	\$ 15,621	\$ 151	\$ 166,877

#### Valuation methods for instruments measured at fair value on a nonrecurring basis

The following is a description of our valuation methodologies used for other financial instruments measured at fair value on a nonrecurring basis. Except as noted below for impaired loans, no fair value adjustments on these instruments were recognized in the current period.

Collateral Dependent Impaired Loans. While the overall loan portfolio is not carried at fair value, adjustments are recorded on certain loans to reflect partial write-downs that are based on the value of the underlying collateral. In determining the value of real estate collateral, we rely on external appraisals and assessment of property values by our internal staff. In the case of non-real estate collateral, reliance is placed on a variety of sources, including external estimates of value and judgments based on the experience and expertise of internal specialists. Because many of these inputs are not observable, the measurements are classified as Level 3. The carrying value of these impaired loans was \$158.1 million at September 30, 2008. Charge-offs on impaired loans during the three and nine months ended September 30, 2008 were \$7.3 million and \$78.2 million, respectively. The related allowance increased by \$328,000 for the three months ended September 30, 2008 and decreased by \$11.6 million for the nine months ended September 30, 2008, respectively. The allowance for loan losses related to impaired loans was \$13.0 million at September 30, 2008 compared to \$24.6 million at December 31, 2007.

29

#### TierOne Corporation and Subsidiaries Notes to Consolidated Financial Statements (Unaudited)

(Unaudited)

**Loans Held for Sale.** Loans held for sale are carried at the lower of cost or market value. The portfolio consists primarily of fixed rate single-family residential real estate loans.

Single-family residential real estate loan measurements are based on quoted market prices for similar loans in the secondary market. These measurements are classified as Level 2 as they utilize quoted market prices for similar assets in an active market.

*FHLBank Topeka Stock.* At September 30, 2008, we held \$46.7 million of FHLBank Topeka stock which represents our carrying value which is approximately equal to fair value. Fair value measurements for these securities are classified as Level 3 based on their undeliverable nature related to credit risk.

Mortgage Servicing Rights. We initially measure our mortgage servicing rights at fair value, and amortize them over the period of estimated net servicing income. They are periodically assessed for impairment based on fair value at the reporting date. Mortgage servicing rights do not trade in an active market with readily observable prices. Accordingly, the fair value is estimated based on a valuation model which calculates the present value of estimated future net servicing income. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimates of prepayment speeds, market discount rates, cost to service, float earnings rates and other ancillary income, including late fees. The fair value measurements are classified as Level 3. A valuation allowance of \$76,000 was recorded as a reduction of fees and services charges during the nine months ended September 30, 2008. The valuation allowance was zero at December 31, 2007.

Effective January 1, 2008, we adopted the provisions of SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115.* SFAS No. 159 allows us to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value measurement option has been elected are reported in earnings at each subsequent reporting date. The fair value option (a) may be applied instrument by instrument, with certain exceptions, thus we may record identical financial assets and liabilities at fair value or by another measurement basis permitted under generally accepted accounting principals, (b) is irrevocable (unless a new election date occurs) and (c) is applied only to entire instruments and not to portions of instruments. Adoption of SFAS No. 159 on January 1, 2008 did not have any impact on our consolidated financial statements.

30

#### Item 2 - Management s Discussion and Analysis of Financial Condition and Results of Operations.

The following is a discussion and analysis of the Company s financial condition and results of operations including information on the Company s critical accounting policies, asset/liability management, liquidity and capital resources and contractual obligations. Information contained in this Management s Discussion and Analysis should be read in conjunction with the disclosure regarding Forward-Looking Statements and the risk factors described in Part 2, Item 1A. of this Quarterly Report on Form 10-Q.

#### General

TierOne Bank (Bank), a subsidiary of TierOne Corporation (Company), is a \$3.2 billion federally chartered stock savings bank headquartered in Lincoln, Nebraska. Established in 1907, the Bank offers customers a wide variety of full-service consumer, commercial and agricultural banking products and services through a network of 69 banking offices located in Nebraska, Iowa and Kansas. Product offerings include residential, commercial and agricultural real estate loans; consumer, construction, business and agricultural operating loans; warehouse mortgage lines of credit; consumer and business checking and savings plans; investment and insurance services; and telephone and internet banking.

Our results of operations are dependent primarily on net interest income, which is the difference between the interest earned on our assets, primarily our loan and securities portfolios, and our cost of funds, which consists of the interest paid on our deposits and borrowings. Our results of operations are also affected by our provision for loan losses, noninterest income, noninterest expense and income tax expense. Noninterest income generally includes fees and service charges, debit card fees, net income from real estate operations, net gain on sales of investment securities, loans held for sale and real estate owned and other operating income. Noninterest expense consists of salaries and employee benefits, occupancy, data processing, advertising and other operating expense. Our results of operations are significantly affected by general economic and competitive conditions, particularly changes in market interest rates and U.S. Treasury yield curves, governmental policies and actions of regulatory authorities.

As used in this report, unless the context otherwise requires, the terms we, us, or our refer to the Company and the Bank.

31

General 26

#### **Recent Developments**

*Termination of Acquisition Agreement*. On May 17, 2007, we entered into and announced an Agreement and Plan of Merger (Merger Agreement ) with CapitalSource Inc. and CapitalSource TRS Inc. On March 20, 2008, our Board of Directors terminated the Merger Agreement. Pursuant to the terms of the Merger Agreement, either party had the right to terminate the Merger Agreement if the proposed merger was not completed by February 17, 2008. No termination fee was payable by either company as a result of the termination of the Merger Agreement.

*TransLand Financial Services Loan Sale.* On June 25, 2008, we announced the sale of over 300 delinquent residential construction loans previously originated by TransLand Financial Services Inc. ( TransLand ), a Florida-based mortgage brokerage firm. This sale comprised \$12.7 million, net of charge-offs, of our total nonperforming residential construction loans.

Loan Production Office Closings. On June 30, 2008, we announced the closing of all of our loan production offices in an effort to focus our lending activity in our primary market area of Nebraska, Iowa and Kansas. We completed the closure of all of our loan production offices during the three months ended September 30, 2008. The lending offices that were closed were located in Phoenix, Arizona; Colorado Springs, Denver and Fort Collins, Colorado; Orlando, Florida; Minneapolis, Minnesota; Las Vegas, Nevada and Charlotte and Raleigh, North Carolina. We will continue to service loans made to existing customers. At the current time, customer transition and collection support functions for existing customers will continue in Charlotte, Las Vegas, Minneapolis and Orlando.

**Board of Director Appointment.** On September 22, 2008, we announced that Ann Lindley Spence had submitted her resignation as a director of the Company and the Bank. On that same day, to fill the vacancy created by Ms. Spence s retirement, the Company s Board of Directors appointed Samuel P. Baird as an independent director of the Company for a term expiring at the 2010 annual meeting of stockholders. Mr. Baird, who was Director of the Nebraska Department of Banking and Finance from 1999-2004, has over 35 years of experience in banking, real estate, insurance and law. Mr. Baird was also appointed to the Audit and Compensation Committees of the Company s Board of Directors as well as director of the Bank.

Regulatory Developments. As a result of operating losses which were reported during the previous four quarterly periods during the current economic downturn, the Company is subject to certain limitations imposed by the Office of Thrift Supervision (OTS). We are restricted from: (1) paying dividends, (2) repurchasing common stock, and (3) making any payments on trust preferred securities without the prior written notice of non-objection of the OTS. To support our capital position during the current period of market volatility, the Bank currently has no requests pending before the OTS to pay dividends or repurchase stock. The Company has also agreed with the OTS to contribute additional capital above levels required for the Bank to be deemed well-capitalized for regulatory purposes. The Company has contributed \$19.1 million to the Bank during the first nine months of 2008 and subsequent to September 30, 2008, contributed an additional \$10.0 million to the Bank. The Bank is required to maintain a ratio of 11.0% (as opposed to 10.0%) with respect to total risk-based capital to risk-weighted assets and a ratio of 8.5% (as opposed to 6.0%) with respect to Tier 1 capital to risk-weighted assets. As of September 30, 2008, the Bank exceeded these elevated ratios before the subsequent \$10.0 million capital contribution. See Item 2 - Management s Discussion and Analysis of Financial Condition and Results of Operations - Regulatory Capital.

32

#### **Critical Accounting Policies**

Various elements of our accounting policies, by nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Our policies with respect to the methodologies used to recognize income, determine the allowance for loan losses, evaluating investment and mortgage-backed securities for impairment, evaluating goodwill and other intangible assets, valuation of mortgage servicing rights, valuation and measurement of derivatives and commitments, valuation of real estate owned and estimating income taxes are our most critical accounting policies. These policies are important to the presentation of our financial condition and results of operations, involve a higher degree of complexity and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions and estimates could result in material differences in our reported financial condition and results of operations.

Income Recognition. We recognize interest income by methods that conform to U.S. generally accepted accounting principles (GAAP). In the event management believes collection of all or a portion of contractual interest on a loan has become doubtful, which generally occurs after a loan is contractually delinquent 90 days or more, we discontinue the accrual of interest and charge-off all previously accrued interest. Interest received on nonperforming loans is included in income only if principal recovery is reasonably assured. A nonperforming loan is restored to accrual status when it is brought current and the collectibility of the total contractual principal and interest is no longer in doubt.

Allowance for Loan Losses. We have identified the allowance for loan losses as a critical accounting policy where amounts are subject to material variation. This policy is significantly affected by our judgment and uncertainties and there is a likelihood that materially different amounts could be reported under different, but reasonably plausible, conditions or assumptions. The allowance for loan losses is considered a critical accounting estimate because there is a large degree of judgment in:

Assigning individual loans to specific risk levels (pass, special mention, substandard, doubtful and loss);

Valuing the underlying collateral securing the loans;

Determining the appropriate reserve factor to be applied to specific risk levels for special mention loans and those adversely classified (substandard, doubtful and loss); and

Determining reserve factors to be applied to pass loans based upon loan type.

We establish provisions for loan losses, which are charges to our operating results, in order to maintain a level of total allowance for loan losses that, in management s belief, covers all known and inherent losses that are both probable and reasonably estimable at each reporting date. Management reviews the loan portfolio no less frequently than quarterly in order to identify those inherent losses and to assess the overall collection probability of the loan portfolio. Management s review includes a quantitative analysis by loan category, using historical loss experience, classifying loans pursuant to a grading system and consideration of a series of qualitative loss factors. The evaluation process includes, among other things:

Assigning individual loans to specific risk levels (pass, special mention, substandard, doubtful and loss);

33

Trends and levels of delinquent, nonperforming or impaired loans;

Trends and levels of charge-offs and recoveries;

Underwriting terms or guarantees for loans;

Impact of changes in underwriting standards, risk tolerances or other changes in lending practices;

Changes in the value of collateral securing loans;

Total loans outstanding and the volume of loan originations;

Type, size, terms and geographic concentration of loans held;

Changes in qualifications or experience of the lending staff;

Changes in local or national economic or industry conditions;

Number of loans requiring heightened management oversight;

Changes in credit concentration; and

Changes in regulatory requirements.

In addition, we use information about specific borrower situations, including their financial position, work-out plans and estimated collateral values under various liquidation scenarios to estimate the risk and amount of potential loss.

This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available or as future events occur.

The allowance for loan losses has two elements. The first element is an allocated allowance established for specific loans identified by the credit review function that are evaluated individually for impairment and are considered to be impaired. A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Impairment is measured by:

The fair value of the collateral if the loan is collateral dependent;

The present value of expected future cash flows; or

The loan s observable market price.

The second element is an estimated allowance established for losses which are probable and reasonable to estimate on each category of outstanding loans. While management uses available information to recognize probable losses on loans inherent in the portfolio, future additions to the allowance may be necessary based on changes in economic conditions and other factors. In addition, various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses. Such agencies may require us to recognize additions to the allowance based on their judgment of information available to them at the time of their examination.

Investment and Mortgage-Backed Securities. We evaluate our available for sale and held to maturity investment securities for impairment on a quarterly basis. An impairment charge in the Consolidated Statements of Operations is recognized when the decline in the fair value of investment securities below their cost basis is determined to be other-than-temporary. Various factors are utilized in determining whether we should record an impairment charge, including, but not limited to, the length of time and extent to which the fair value has been less than its cost basis and our ability and intent to hold the investment security for a period of time sufficient to allow for any anticipated recovery in fair value.

Goodwill and Other Intangible Assets. We recorded goodwill as a result of our 2004 acquisition of United Nebraska Financial Co. (UNFC). We tested this goodwill for impairment annually during the third quarter of each year, or between annual assessment dates whenever events or significant changes in circumstances indicate that the carrying value may be impaired. We performed a goodwill impairment test as of March 31, 2008 due to adverse changes in the business climate. As a result of a decline in the market value of our common stock to levels below our book value, we determined that the entire amount of our goodwill was impaired, and we recorded a \$42.1 million goodwill impairment charge to write-off our goodwill at March 31, 2008.

The value of core deposit intangible assets acquired in connection with the UNFC transaction and our acquisition of Marine Bank s banking office in Omaha, Nebraska, which is subject to amortization, is included in the Consolidated Statements of Financial Condition as other intangible assets. Determining the amount of identifiable intangible assets and their average lives involves multiple assumptions and estimates and is typically determined by performing a discounted cash flow analysis, which involves a combination of any or all of the following assumptions: customer attrition, account runoff, alternative funding costs, deposit servicing costs and discount rates. Core deposit intangible assets are amortized using an accelerated method of amortization which is recorded in the Consolidated Statements of Operations as other operating expense.

We review our core deposit intangible assets for impairment whenever events or changes in circumstances indicate that we may not recover our investment in the underlying assets or liabilities which gave rise to the identifiable intangible assets. No events or circumstances triggered an impairment analysis of our core deposit intangible assets during the nine months ended September 30, 2008.

Mortgage Servicing Rights. On January 1, 2007 we adopted Statement of Financial Accounting Standard (SFAS) No. 156, Accounting for Servicing of Financial Assets an Amendment of FASB Statement No. 140 (SFAS No. 156). In accordance with SFAS No. 156, we utilize the amortization method for all of our mortgage servicing right assets, thus, carrying our mortgage servicing rights at the lower of cost or market (fair value). Under the amortization method, we amortize mortgage servicing rights in proportion to and over the period of net servicing income. Income generated as a result of new servicing assets is reported as net gain on sale of loans held for sale in the Consolidated Statements of Operations. Loan servicing fees, net of amortization of mortgage servicing rights, is recorded in fees and service charges in the Consolidated Statements of Operations.

35

We capitalize the estimated value of mortgage servicing rights upon the sale of loans. The estimated value takes into consideration contractually known amounts, such as loan balance, term and interest rate. These estimates are impacted by loan prepayment speeds, servicing costs and discount rates used to compute a present value of the cash flow stream. We evaluate the fair value of mortgage servicing rights on a quarterly basis using current prepayment speed, cash flow and discount rate estimates. Changes in these estimates impact fair value and could require us to record a valuation allowance or recovery. The fair value of mortgage servicing rights is highly sensitive to changes in assumptions. Changes in prepayment speed assumptions have the most significant impact on the fair value of mortgage servicing rights. Generally, as interest rates decline, prepayments accelerate with increased refinance activity, which results in a decrease in the fair value of mortgage servicing rights. As interest rates rise, prepayments generally slow, which results in an increase in the fair value of mortgage servicing rights. All assumptions are reviewed for reasonableness on a quarterly basis and adjusted as necessary to reflect current and anticipated market conditions. Thus, any measurement of fair value is limited by the conditions existing and the assumptions utilized as of a particular point in time, and those assumptions may not be appropriate if applied at a different point in time. We currently do not utilize direct financial hedges to mitigate the effect of changes in the fair value of our mortgage servicing rights.

Derivatives and Commitments. We account for our derivatives and hedging activities in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activity, as amended by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities and SFAS No. 149, Amendment of Statement No. 133 on Derivative Instruments and Hedging Activities.

In the normal course of business, we enter into contractual commitments, including loan commitments and rate lock commitments, to extend credit to finance residential mortgages. These commitments, which contain fixed expiration dates, offer the borrower an interest rate guarantee provided the loan meets underwriting guidelines and closes within the time frame established by us. Interest rate risk arises on these commitments and subsequently closed loans if interest rates increase or decrease between the time of the interest rate lock and the delivery of the

loan to the investor. Loan commitments related to mortgage loans that are intended to be sold are considered derivatives in accordance with the guidance of SEC Staff Accounting Bulletin No. 109, Written Loan Commitments Recorded at Fair Value Through Earnings. Accordingly, the fair value of these derivatives at the end of the reporting period is based on a quoted market price that closely approximates the amount that would have been recognized if the loan commitment was funded and sold.

To mitigate the effect of interest rate risk inherent in providing loan commitments, we hedge our commitments by entering into mandatory or best efforts delivery forward sale contracts. These forward contracts are marked-to-market through earnings and are not designated as accounting hedges under SFAS No. 133. The change in the fair value of loan commitments and the change in the fair value of forward sales contracts generally move in opposite directions and, accordingly, the impact of changes in these valuations on net income during the loan commitment period is generally inconsequential.

Although the forward loan sale contracts also serve as an economic hedge of loans held for sale, forward contracts have not been designated as accounting hedges under SFAS No. 133 and, accordingly, loans held for sale are accounted for at the lower of cost or market in accordance with SFAS No. 65, *Accounting for Certain Mortgage Banking Activities*.

36

**Real Estate Owned.** Property and other assets acquired through foreclosure of defaulted mortgage or other collateralized loans are carried at the lower of cost or fair value, less estimated costs to sell the property and other assets. The fair value of real estate owned is generally determined from appraisals obtained by independent appraisers. Development and improvement costs relating to such property are capitalized to the extent they are deemed to be recoverable.

An allowance for losses on real estate and other assets owned is designed to include amounts for estimated losses as a result of impairment in value of real property after repossession. We review our real estate owned for impairment in value whenever events or circumstances indicate that the carrying value of the property or other assets may not be recoverable.

Income Taxes. We estimate income taxes payable based on the amount we expect to owe various tax authorities. Accrued income taxes represent the net estimated amount due to, or to be received from, taxing authorities. In estimating accrued income taxes, we assess the relative merits and risks of the appropriate tax treatment of transactions, taking into account the applicable statutory, judicial and regulatory guidance in the context of our tax position. Although we utilize current information to record income taxes, underlying assumptions may change over time as a result of unanticipated events or circumstances.

Under current federal income tax rules we have the ability to carry back net operating losses two years and recover federal income taxes paid. Therefore, we expect to generate federal income tax cash refunds for the net operating loss we will incur for 2008. We utilize this ability to carry back our federal net operating losses to support our position that the benefit of our deferred tax assets will be realized. Furthermore, we will have exhausted our ability to carry back net operating losses at December 31, 2008. If we continue to experience net losses and our future level of net deferred tax assets should increase in 2009, we may be required to establish a valuation allowance against our deferred tax assets. For example, in the event our provision for loan losses significantly exceeds our loan charge-offs in future years, we may be required to establish a valuation allowance against our deferred tax assets. The establishment of a valuation allowance related to our deferred tax assets could adversely affect our future results of operations.

On January 1, 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109 (FIN 48). FIN 48 requires that we determine whether a tax position is more likely than not to be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. Once it is determined that a position meets the recognition threshold, the position is measured to determine the amount of benefit to be recognized in the financial statements. Any interest and penalties related to uncertain tax positions are recorded in income tax expense in the Consolidated Statements of Operations.

#### Comparison of Financial Condition at September 30, 2008 and December 31, 2007

#### **Assets**

*General.* Our total assets were \$3.2 billion at September 30, 2008, a decrease of \$321.0 million, or 9.1%, compared to \$3.5 billion at December 31, 2007.

Cash and Cash Equivalents. Our cash and cash equivalents totaled \$123.7 million at September 30, 2008, a decrease of \$117.7 million, or 48.8%, compared to \$241.5 million at December 31, 2007. The decrease was primarily attributable to decreases in deposits and FHLBank advances and an increase in investment securities.

*Investment Securities.* Our available for sale investment securities totaled \$163.1 million at September 30, 2008, an increase of \$32.6 million, or 25.0%, compared to \$130.5 million at December 31, 2007. During the nine months ended September 30, 2008, security purchases totaled \$363.9 million which were substantially offset by maturing investment securities totaling \$331.5 million. The securities purchased during 2008 were primarily agency obligations that were purchased to collateralize deposits. Losses due to other-than-temporary impairment were \$355,000 and \$949,000 on investment securities for the three and nine months ended September 30, 2008, respectively.

*Mortgage-Backed Securities.* Our mortgage-backed securities, all of which are recorded as available for sale, totaled \$3.6 million at September 30, 2008, a decrease of \$3.1 million, or 46.0%, compared to \$6.7 million at December 31, 2007. The decrease in our mortgage-backed securities was the result of \$3.1 million of principal payments received during the nine months ended September 30, 2008.

38

**Loans Receivable.** Net loans totaled \$2.8 billion at September 30, 2008, a decrease of \$198.4 million, or 6.7%, compared to \$3.0 billion at December 31, 2007. During the nine months ended September 30, 2008, we originated \$948.9 million of loans (exclusive of warehouse mortgage lines of credit) and purchased \$339.4 million of loans. These increases were offset by \$1.3 billion of principal repayments and charge-offs and \$340.6 million of loan sales. The following table details the composition of our loan portfolio at the dates indicated:

(Dollars in thousands)	Sept	ember 30, 2008	Dece	ember 31, 2007	Increase (Decrease)	% Change
One-to-four family residential (1)	\$	364,989	\$	314,623	\$ 50,366	16.01 %
Second mortgage residential		80,182		95,477	(15,295)	(16.02)
Multi-family residential		181,613		106,678	74,935	70.24
Commercial real estate		335,668		370,910	(35,242)	(9.50)
Land and land development		419,070		473,346	(54,276)	(11.47)
Residential construction		269,097		513,560	(244,463)	(47.60)
Commercial construction		424,898		540,797	(115,899)	(21.43)
Agriculture - real estate		100,533		91,068	9,465	10.39
Business		234,151		252,712	(18,561)	(7.34)
Agriculture - operating		106,980		100,365	6,615	6.59
Warehouse mortgage lines of credit		72,583		86,081	(13,498)	(15.68)
Consumer		378,568		397,247	(18,679)	(4.70)
Total loans		2,968,332		3,342,864	(374,532)	(11.20)
Unamortized premiums, discounts						
and deferred loan fees		9,526		9,451	75	0.79
Loans in process (2):						
Land and land development		(55,336)		(84,765)	29,429	(34.72)
Residential construction		(41,037)		(139,514)	98,477	(70.59)
Commercial construction		(103,779)		(151,907)	48,128	(31.68)

Assets 31

(Dollars in thousands)	Sept	ember 30, 2008	Dec	ember 31, 2007	Increase (Decrease)	% Change
Net loans	\$	2,777,706	\$	2,976,129	\$ (198,423)	(6.67)%
(1) Includes loans held for sale	\$	11,532	\$	9,348	\$ 2,184	23.36 %

(2) Loans in process represents the undisbursed portion of construction and land development loans.

At September 30, 2008, the outstanding balance (net of loans in process) of our residential construction loans was \$228.1 million, a decrease of \$146.0 million, or 39.0%, compared to \$374.0 million at December 31, 2007. The outstanding balance (net of loans in process) of our land and land development loans was \$363.7 million at September 30, 2008, a decrease of \$24.8 million, or 6.4%, compared to \$388.6 million at December 31, 2007. The outstanding balance (net of loans in process) of our commercial construction loans was \$321.1 million at September 30, 2008, a decrease of \$67.8 million, or 17.4%, compared to \$388.9 million at December 31, 2007.

The increase in multi-family residential loans at September 30, 2008 was primarily the result of the completion of construction on several multi-family development projects. Upon completion of construction, the loans were reclassified to multi-family residential from commercial construction.

The decrease in net loans at September 30, 2008 was primarily attributable to a decrease in loan originations. We have also tightened our credit policies and reduced our exposure in selected business lines and geographic markets due to the continued deterioration in these real estate markets and the economy in general. See Loan Quality and Nonperforming Assets for a discussion on the business lines and geographic markets in which we have reduced our exposure.

39

Redefining our Primary Lending Market Area. As previously discussed, on June 30, 2008 we announced the closing of all of our loan production offices in an effort to focus our lending activity in our primary market area of Nebraska, Iowa and Kansas. At September 30, 2008, \$1.6 billion, or 52.5%, of our total loans were secured by property located in Nebraska, Iowa and Kansas. Loans collateralized by property in states in which we formerly operated a loan production office (Arizona, Colorado, Florida, Minnesota, Nevada and North Carolina) totaled \$815.5 million, or 27.5%, of our total loan portfolio at September 30, 2008. Loans in all other states totaled \$594.7 million, or 20.0%, of our total loan portfolio.

Loan Portfolio Concentration by State. The following table details the concentration of our total loan portfolio by state at the dates indicated:

At Se	At September 30, 2008		<b>December 31, 2007</b>	%	
\$	1,366,529	46.04 % \$	1,367,659	40.91 %	
	126,008	4.24	135,885	4.06	
	65,575	2.21	69,180	2.07	
	1,558,112	52.49	1,572,724	47.04	
	199,173	6.71	247,260	7.40	
	197,722	6.66	237,441	7.10	
	143,249	4.83	161,339	4.83	
	120,602	4.06	157,985	4.73	
	73,446	2.48	121,594	3.64	
	81,328	2.74	168,765	5.05	
	815,520	27.48	1,094,384	32.75	
	73,970	2.49	103,153	3.09	
		\$ 1,366,529 126,008 65,575 1,558,112 199,173 197,722 143,249 120,602 73,446 81,328 815,520	\$ 1,366,529	\$ 1,366,529	

Assets 32

(Dollars in thousands)	At Sept	ember 30, 2008	%	At December 31, 2007	%
California		63,896	2.15	78,817	2.36
Texas		78,699	2.65	74,390	2.22
Illinois		68,237	2.30	70,891	2.12
Oregon		43,324	1.46	37,266	1.11
Washington		21,445	0.72	29,736	0.89
Other States		245,129	8.26	281,503	8.42
Total other states		594,700	20.03	675,756	20.21
Total loans	\$	2,968,332	100.00 %	\$ 3,342,864	100.00 %

40

#### **Loan Quality and Nonperforming Assets**

Reports listing all delinquent loans (loans 30 or more days delinquent), classified assets and real estate owned are reviewed by management and our Board of Directors no less frequently than quarterly. The procedures we take with respect to delinquencies vary depending on the nature of the loan, period and cause of delinquency and whether the borrower is habitually delinquent. When a borrower fails to make a required payment on a loan, we take a number of steps to have the borrower cure the delinquency and restore the loan to current status. In the event payment is not then received or the loan not otherwise satisfied, collection letters are sent and telephone calls are generally made. If the loan is still not brought current or satisfied and it becomes necessary for us to take legal action, which typically occurs after a loan is 90 days or more delinquent, we will commence recovery proceedings against the property securing the loan. If a legal action is instituted and the loan is not brought current, paid in full, or refinanced before the recovery sale, the property securing the loan generally is sold and, if purchased by us, becomes real estate owned or a repossessed asset.

During 2007 and 2008, our levels of delinquent loans, nonperforming loans (loans 90 or more days delinquent) and impaired loans increased significantly due to deterioration in the nation's economic conditions. The real estate market did not show improvement during the first nine months of 2008, placing continued financial stress on customers, particularly those engaged in residential development. This downturn in the residential housing market has reduced demand and market prices for developed residential lots and vacant land as well as completed homes. Where there is reduced demand for new homes, certain residential developers may be required to hold their properties for longer periods of time or be forced to sell their properties at a significantly reduced price which may result in greater holding costs and lower or deferred cash inflows. These factors have resulted in, and may continue to result in, greater credit risks for lenders. Additionally, significantly tightened credit standards have made it more difficult for potential borrowers to obtain financing and for current borrowers to refinance existing loans.

Our current levels of delinquent, nonperforming and impaired loans are primarily attributable to the continued deterioration in the real estate market and the economy in general. We have been further impacted by the erosion of property values and an overall increase in housing inventory (both developed lots and completed houses) in many of the areas of the country in which we do business and where the collateral for our loans resides. In response to these conditions, we have tightened credit policies and reduced our exposure in selected business lines and geographic markets.

41

Delinquent Loans. The following table shows loans delinquent 30 - 89 days in our loan portfolio as of the dates indicated:

(Dollars in thousands)	Septemb	er 30, 2008	December 31, 2007	
One-to-four family residential	\$	4,622	\$	5,798
Second mortgage residential		988		1,499
Multi-family residential		593		2,019

(Dollars in thousands)	Septemb	er 30, 2008	<b>December 31, 2007</b>
Commercial real estate		70	5,268
Land and land development		9,456	15,997
Residential construction		17,654	8,263
Commercial construction		10,909	
Agriculture - real estate		58	4,723
Business		1,522	3,247
Agriculture - operating		20	93
Consumer		4,196	5,560
Total delinquent loans	\$	50,088	\$ 52,467
Delinquent loans as a percentage of net loans before allowance for loan losses		1.80%	1.76%

42

*Nonperforming Loans and Real Estate Owned.* The following table sets forth information regarding nonperforming loans (90 or more days delinquent), real estate owned and troubled debt restructurings. It is our policy to cease accruing interest on loans contractually delinquent 90 days or more and charge-off all accrued interest. We did not have any accruing loans 90 days or more past due at the dates shown.

(Dollars in thousands)	Septe	mber 30, 2008	<b>December 31, 2007</b>	
Nonperforming loans:				
One-to-four family residential	\$	6,574	\$ 7,029	
Second mortgage residential		850	487	
Multi-family residential		424	603	
Commercial real estate		5,508	590	
Land and land development		64,464	38,708	
Residential construction		41,773	57,709	
Commercial construction		18,534	19,184	
Agriculture - real estate		159	159	
Business		1,126	1,268	
Agriculture - operating		134	134	
Consumer		1,500	2,619	
Total nonperforming loans		141,046	128,490	
Real estate owned and repossessed assets, net (1)		18,831	6,405	
Total nonperforming assets		159,877	134,895	
Troubled debt restructurings		19,852	19,569	
Total nonperforming assets and troubled debt restructurings	\$	179,729	\$ 154,464	
Total nonperforming loans as a percentage of net loans		5.08%	4.32%	
Total nonperforming assets as a percentage of total assets		4.97%	3.81%	

(Dollars in thousands) September 30, 2008 December 31, 2007

Total nonperforming assets and troubled debt restructurings as a percentage of total assets 5.59% 4.37%

43

*Delinquent and Nonperforming Loans by State.* The following table details our delinquent and nonperforming loans by state, on a net loan basis, as of September 30, 2008:

(Dollars in thousands)	Net Loan Balance at September 30, 2008		Loans,300-889 Days Delinquent				Total Delinquent and Nonperforming Loans	
Within our Primary Market Area:								
Nebraska	\$ 1,316,581	\$	13,184	\$	16,533	\$	29,717	
Iowa	109,475		265		565		830	
Kansas	65,132		47		3		50	
Total within our primary market area	1,491,188		13,496		17,101		30,597	
Within Former Loan Production Office States:								
Nevada	184,442		2,124		79,501		81,625	
Colorado	173,979		8,596		33		8,629	
Arizona	123,670		2,096		10,595		12,691	
Minnesota	117,599		474		3,064		3,538	
Florida	77,459		4,508		14,229		18,737	
North Carolina	64,290		4,567		4,897		9,464	
Total within former loan production office states	741,439		22,365		112,319		134,684	
Other States:								
South Carolina	64,775		6,493		9,486		15,979	
California	63,897		1,114		604		1,718	
Other States	416,407		6,620		1,536		8,156	
Total other states	545,079		14,227		11,626		25,853	
Total net loans	\$ 2,777,706	\$	50,088	\$	141,046	\$	191,134	

*Nonperforming Loans.* At September 30, 2008, our nonperforming loans totaled \$141.0 million of which \$17.1 million, or 12.1%, was secured by property located in our primary market area of Nebraska, Iowa and Kansas. Former loan production office states had \$112.3 million, or 79.6%, of total nonperforming loans at September 30, 2008. Other states comprised the remaining \$11.6 million, or 8.3%, of nonperforming loans at September 30, 2008.

The change in the nonperforming loans is primarily attributable to the following:

*Land and Land Development.* At September 30, 2008, nonperforming land development loans consisted of 16 residential properties in the Las Vegas, Nevada area totaling \$50.5 million, seven residential properties in Nebraska totaling \$4.3 million, six residential properties in Arizona totaling \$3.9 million, one residential property in Florida totaling \$3.8 million and eight residential properties

<sup>(1)</sup> Real estate owned and repossessed assets balances are shown net of related loss allowances. Includes both real property and other repossessed collateral.

located in other states totaling \$2.0 million. With the exception of a very limited number of local or existing borrowers, we have not committed to any additional land and land development loans since the end of 2006.

44

Residential Construction Loans. Due to the continued erosion of housing values and increased housing inventory in several markets throughout the country, we have, and may continue to experience, increased levels of nonperforming residential construction loans. Nonperforming residential construction loans totaled \$41.8 million at September 30, 2008, a decrease of \$15.9 million, or 27.6%, compared to \$57.7 million at December 31, 2007. At September 30, 2008, our nonperforming residential construction loans primarily consisted of six properties in Nevada totaling \$10.5 million, 16 properties in South Carolina totaling \$9.2 million, seven properties in Florida totaling \$7.4 million, eight properties in Arizona totaling \$6.7 million, 11 properties in North Carolina totaling \$4.4 million, 10 properties in Nebraska totaling \$2.0 million and three properties in Minnesota totaling \$1.6 million. The decrease in nonperforming residential construction loans is primarily the result of net charge-offs of \$27.1 million during the nine months ended September 30, 2008 and the sale of the delinquent TransLand portfolio.

On June 25, 2008, we sold over 300 delinquent residential construction loans previously originated by TransLand. This sale of TransLand-related loans, net of charge-offs, represented \$12.7 million of our total nonperforming residential construction loans.

Commercial Construction. Nonperforming commercial construction loans totaled \$18.5 million at September 30, 2008. These nonperforming commercial construction loans represent two upscale condominium developments located in the Las Vegas metro area. We continue in our efforts to negotiate contracts to complete both projects with local builders under the supervision of a receiver or court-appointed trustee.

45

Real Estate Owned and Repossessed Assets. When we acquire real estate owned property or other assets through foreclosure, deed in lieu of foreclosure or repossession, it is initially recorded at the lower of the recorded investment in the corresponding loan or the fair value of the related assets at the date of foreclosure, less costs to sell. If there is a further deterioration in value, we provide for a specific valuation allowance and charge operations for the decline in value. We generally obtain an appraisal or broker s price opinion on all real estate subject to foreclosure proceedings prior to the time of foreclosure. It is our policy to require appraisals on a periodic basis on foreclosed properties as well as conduct inspections of such properties.

**Real Estate Owned and Repossessed Asset Activity.** The following table sets forth the activity of our real estate owned and repossessed assets for the periods indicated:

Three Months Ended September 30, Nine Months Ended September 30,

(Dollars in thousands)	2008	2007	2008	2007
Balance at beginning of period	\$ 15,665 \$	5,368 \$	6,405 \$	5,264
Loan foreclosures and other additions	6,693	2,537	19,089	5,657
Sales	(3,204)	(1,055)	(5,482)	(3,647)
Provisions for losses	(257)	(85)	(1,093)	(177)
Net gain (loss) on disposal	(66)	147	(88)	(185)
Balance at end of period	\$ 18,831 \$	6,912 \$	18,831 \$	6,912

At September 30, 2008, real estate owned consisted primarily of 66 residential properties totaling \$11.5 million and six commercial properties totaling \$7.3 million. Our level of real estate owned and repossessed assets may continue to increase in future periods. Additionally, our holding period and provision for losses on real estate owned may increase in future periods due to continued deterioration of the real estate market and the economy in general.

46

*Allowance for Loan Losses.* The activity in the allowance for loan losses during the three and nine months ended September 30, 2008 and 2007 is summarized in the following table:

	At or for the Three Septemb				A	At or for the Nine Months Ended September 30,				
(Dollars in thousands)		2008		2007		2008		2007		
Allowance for loan losses at beginning of period	\$	64,838	\$	43,213	\$	66,540	\$	33,129		
Charge-offs:										
One-to-four family residential		(237)		(65)		(7,738)		(202)		
Second mortgage residential		(42)		(188)		(234)		(241)		
Multi-family residential						(118)				
Land and land development		(5,195)				(31,605)		(2)		
Commercial real estate		(49)		(4)		(49)		(103)		
Residential construction		(1,022)		(343)		(27,856)		(713)		
Commercial construction		(1,863)				(6,730)				
Business		(131)		(1,258)		(3,303)		(1,639)		
Consumer		(566)		(515)		(2,381)		(1,566)		
Total charge-offs		(9,105)		(2,373)		(80,014)		(4,466)		
Recoveries on loans previously charged-off		1,111		470		2,196		946		
Change in reserve for unfunded loan commitments		147				635				
Provision for loan losses		5,973		17,483		73,607		29,184		
Allowance for loan losses at end of period	\$	62,964	\$	58,793	\$	62,964	\$	58,793		
Allowance for loan losses as a percentage										
of net loans		2.27%	,	1.95%	,	2.27%		1.95%		
Allowance for loan losses as a percentage of										
nonperforming loans		44.64%	,	75.04%	,	44.64%		75.04%		
Ratio of net charge-offs during the period as a										
percentage of average loans outstanding during the period		1.18%	,	0.25%	,	3.73%		0.16%		

During the three months ended September 30, 2008 and 2007, we charged-off, net of recoveries, \$8.0 million and \$1.9 million, respectively. For the nine months ended September 30, 2008 and 2007, we charged-off \$77.8 million and \$3.5 million, respectively. Charge-offs, net of recoveries, during the nine months ended September 30, 2008 consisted primarily of \$31.5 million of land and land development loans, \$27.1 million of residential construction loans, \$7.7 million of one-to-four family residential loans, \$6.7 million of commercial construction loans, \$2.3 million of business loans and \$2.2 million of consumer loans. Elevated provisions for loan losses may continue to negatively affect our financial performance in future periods.

47

During 2007 and 2008, our levels of delinquent loans, nonperforming loans (loans 90 or more days delinquent) and impaired loans increased significantly. We have been further impacted by the erosion of property values and an overall increase in housing inventory (both developed lots and completed houses) in many of the areas of the country in which we do business and where the collateral for our loans resides. Additionally, significantly tightened credit standards in the marketplace generally have made it more difficult for potential borrowers to obtain financing and for current borrowers to refinance existing loans. The following tables detail our nonperforming and impaired loans by loan type and state for the periods presented:

## Nonperforming Loans

## **Impaired Loans**

	Sor	September 30, December 31,							September 30, December 31,							
(Dollars in thousands)	Sej	2008	, и	2007	_	\$ Change	SC	2008	, и	2007	_	<b>Change</b>				
One-to-four family residential	\$	6,574	\$	7,029	\$	(455)	\$	6,593	\$		\$	6,593				
Second mortgage residential		850		487		363		850		50		800				
Multi-family residential		424		603		(179)		424		603		(179)				
Commercial real estate		5,508		590		4,918		5,876		482		5,394				
Land and land development		64,464		38,708		25,756		70,674		51,120		19,554				
Residential construction		41,773		57,709		(15,936)		46,531		51,885		(5,354)				
Commercial construction		18,534		19,184		(650)		24,140		19,184		4,956				
Agriculture - real estate		159		159				338				338				
Business		1,126		1,268		(142)		1,563		765		798				
Agriculture - operating		134		134		` <u></u>		134		24		110				
Consumer		1,500		2,619		(1,119)		1,013		1,833		(820)				
Total	\$	141,046	\$	128,490	\$	12,556	\$	158,136	\$	125,946	\$	32,190				

## At September 30, 2008

(Dollars in thousands)	Nonperfor Loans		Impaired Loans		
Within our Primary Market Area:					
Nebraska	\$ 16	,533 \$	26,721		
Iowa		565	562		
Kansas		3			
Total within our primary market area	17	,101	27,283		
Within Former Loan Production Office States:					
Nevada	79	,501	82,731		
Colorado		33	3,204		
Arizona	10	,595	11,059		
Minnesota	3	,063	3,018		
Florida	4	,897	14,296		
North Carolina	14	,229	5,189		
Total within former loan production office states	112	,318	119,497		
Other States:					
South Carolina	9	,487	9,487		
California		604	599		
Other States	1	,536	1,270		
Total other states	11	,627	11,356		
Total net loans	\$ 141	,046 \$	158,136		

48

Our allowance for loan losses related to impaired loans totaled \$13.0 million at September 30, 2008 compared to \$24.6 million at December 31, 2007. Actual losses are dependent upon future events and, as such, further changes to the level of allowance for loan losses may become necessary based on changes in economic conditions and other factors.

*FHLBank Topeka Stock.* FHLBank Topeka (FHLBank) stock totaled \$46.7 million at September 30, 2008, a decrease of \$19.1 million, or 29.0%, compared to \$65.8 million at December 31, 2007. The decrease was attributable to a stock redemption totaling \$21.0 million partially offset by FHLBank dividends paid in stock received during the nine months ended September 30, 2008 totaling \$1.9 million.

**Premises and Equipment.** Premises and equipment decreased \$1.7 million, or 4.5%, to \$36.3 million at September 30, 2008 compared to \$38.0 million at December 31, 2007. The decrease was attributable to \$3.1 million of depreciation and amortization expense which was partially offset by \$1.3 million in asset additions.

Goodwill. At December 31, 2007 we had \$42.1 million of goodwill that was recorded as a result of our 2004 acquisition of UNFC. In accordance with SFAS No. 142, Goodwill and Other Intangible Assets, we tested this goodwill for impairment annually during the third quarter of each year, or between annual assessment dates whenever events or significant changes in circumstances indicated that the carrying value may be impaired. We performed a goodwill impairment test as of March 31, 2008 due to adverse changes in the business climate. As a result of a decline in the market value of our common stock to levels below our book value, we determined that the entire amount of our goodwill was impaired, and we recorded a \$42.1 million goodwill impairment charge to write-off our goodwill at March 31, 2008.

*Other Intangible Assets.* Other intangible assets totaled \$5.0 million at September 30, 2008, a decrease of \$1.7 million, or 25.2%, compared to \$6.7 million at December 31, 2007 and relates to the core deposit intangible assets recorded as a result of the UNFC acquisition and the Marine Bank transaction. The decrease was attributable to \$1.2 million in amortization during the nine months ended September 30, 2008 and a \$543,000 realized tax benefit associated with the UNFC acquisition.

Other Assets. Other assets increased \$27.8 million, or 45.7%, to \$88.8 million at September 30, 2008 compared to \$61.0 million at December 31, 2007. Other assets consists primarily of prepaid expenses, miscellaneous receivables and other assets. At September 30, 2008, other assets included income taxes receivable of \$26.6 million, real estate owned and repossessed assets totaling \$18.8 million and deferred tax benefits totaling \$14.2 million. The increase in other assets was primarily attributable to an \$18.6 million increase in income taxes receivable and a \$12.4 million increase in real estate owned and repossessed assets partially offset by a \$4.5 million decrease in deferred tax benefits.

We have recorded a significant amount of deferred tax assets for deductible temporary differences, the largest of which relates to the allowance for loan losses. For income tax purposes only net charge-offs are deductible, not the provision for loan losses. Under GAAP, a valuation allowance is required to be recognized if it is more likely than not that a deferred tax asset will not be realized. At September 30, 2008, we determined that no valuation allowance related to our deferred tax assets was necessary.

49

## Liabilities and Stockholders Equity

*General.* Our total liabilities were \$2.9 billion at September 30, 2008, a decrease of \$249.2 million, or 7.8%, compared to \$3.2 billion at December 31, 2007. The decline in total liabilities was attributable to a decrease in deposits and FHLBank advances.

Deposits. Deposits declined \$223.7 million, or 9.2%, to \$2.2 billion at September 30, 2008 compared to December 31, 2007.

(Dollars in thousands)	Septe	<b>September 30, 2008</b>			(	Increase (Decrease)	% Change	
Noninterest-bearing checking	\$	157,292	\$	164,275	\$	(6,983)	(4.25)%	
Savings		206,812		188,613		18,199	9.65	
Interest-bearing checking		311,151		328,267		(17,116)	(5.21)	
Money market		264,995		350,276		(85,281)	(24.35)	
Time deposits		1,266,569		1,399,113		(132,544)	(9.47)	
Total deposits	\$	2,206,819	\$	2,430,544	\$	(223,725)	(9.20)%	

Our transaction accounts (checking, savings and money market) totaled \$940.3 million at September 30, 2008, a decrease of \$91.2 million, or 8.8%, compared to \$1.0 billion at December 31, 2007. The number of transaction accounts increased by a net 3,146 accounts, or 2.4%, to 136,546 accounts compared to 133,400 accounts at December 31, 2007. The weighted average interest rate of our transaction accounts was 1.06% at September 30, 2008 compared to 1.96% at December 31, 2007. The decrease in deposits, particularly time deposits, resulted from a less aggressive deposit pricing strategy due to the current interest rate environment. The weighted average interest rate of our time deposits was 3.59% at September 30, 2008 compared to 4.96% at December 31, 2007.

FHLBank Advances and Other Borrowings. Our FHLBank advances and other borrowings totaled \$677.4 million at September 30, 2008, a decrease of \$11.9 million, or 1.7%, compared to \$689.3 million at December 31, 2007. The decrease in FHLBank advances and other borrowings at September 30, 2008 was primarily attributable to the repayment of a \$25.0 million FHLBank convertible advance as it was called by the FHLBank. We did not have an outstanding balance on our FHLBank line of credit at both September 30, 2008 and December 31, 2007. The weighted average interest rate on our FHLBank advances and other borrowings was 4.34% at September 30, 2008, a decrease of 16 basis points compared to 4.50% at December 31, 2007.

Accrued Expenses and Other Liabilities. Our accrued expenses and other liabilities totaled \$29.5 million at September 30, 2008, a decrease of \$6.3 million, or 17.7%, compared to \$35.9 million at December 31, 2007. The primary items comprising accrued expenses and other liabilities are deferred compensation agreements, loan servicing payments and other miscellaneous accrued expenses.

Stockholders Equity. At September 30, 2008, stockholders equity totaled \$273.7 million, a decrease of \$71.9 million, or 20.8%, compared to \$345.6 million at December 31, 2007. The decrease in stockholders equity was primarily the result of a net loss of \$71.5 million and cash dividends paid of \$2.0 million during the nine months ended September 30, 2008. The decrease was partially offset by \$1.1 million related to common stock earned by participants in the Employee Stock Ownership Plan (ESOP), \$1.0 million related to amortization of awards under the 2003 Management Recognition and Retention Plan (MRRP) and \$683,000 related to amortization of stock options under the 2003 Stock Option Plan (SOP). We paid cash dividends of \$0.08 per share on March 31, 2008 to stockholders of record on March 14, 2008 and \$0.04 per share on July 8, 2008 to stockholders of record on June 30, 2008. We have suspended the payment of our quarterly cash dividend in order to preserve our capital.

50

On March 20, 2008, we announced that our Board of Directors had authorized the repurchase of up to 1,797,592 shares of our outstanding common stock. There is no stated expiration date for this authorization. We repurchased 23,812 shares of our outstanding common stock to support employee benefit programs during the nine months ended September 30, 2008. We did not repurchase any shares of our outstanding common stock during the three months ended September 30, 2008. The weighted average price paid per repurchased common share was \$9.06 for the nine months ended September 30, 2008. At September 30, 2008, the total remaining common stock repurchase authority was 1,773,780 shares.

#### Comparison of Operating Results for the Three and Nine Months Ended September 30, 2008 and 2007

Net Income (Loss). Net income for the three months ended September 30, 2008 was \$2.1 million, or \$0.13 per diluted and basic share, compared to a net loss of \$5.9 million, or \$0.35 per diluted and basic share, for the three months ended September 30, 2007. Net loss for the nine months ended September 30, 2008 was \$71.5 million, or \$4.24 per diluted and basic share, compared to net income of \$6.0 million, or \$0.35 per diluted share (\$0.36 per basic share), for the nine months ended September 30, 2007. The net loss for the nine months ended September 30, 2008 included a non-cash, after-tax charge of \$42.1 million for the write-off of goodwill originally recorded in connection with the acquisition of UNFC. Our results for the three and nine months ended September 30, 2008 were also negatively impacted by provisions for loan losses totaling \$6.0 million and \$73.6 million, respectively. Financial performance for the three and nine months ended September 30, 2008 compared to the same periods in 2007 was also negatively impacted by a decline in net interest income due to the tightening of interest rate margins and the nonaccrual of interest on nonperforming loans.

Net Interest Income. Net interest income is the most significant component of our earnings and consists of interest income on interest-earning assets offset by interest expense on interest-bearing liabilities. Changes in net interest income result from changes in volume, net interest spread and net interest margin. Volume relates to the level of interest-earning assets and interest-bearing liabilities. Net interest spread refers to the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Net interest margin refers to net interest income divided by total interest-earning assets and is influenced by the level and mix of interest-earning assets and interest-bearing liabilities.

Net interest income, average interest rate spread and net interest margin for the three and nine months ended September 30, 2008 compared to the same periods in 2007 were negatively affected by the increased balance of our nonperforming loans as we do not recognize interest income on nonperforming loans (loans 90 days or more past due). We had nonperforming loans totaling \$141.0 million and \$78.4 million at September 30, 2008 and 2007, respectively.

51

Net interest income before provision for loan losses totaled \$21.9 million for the three months ended September 30, 2008, a decrease of \$7.4 million, or 25.4%, compared to \$29.3 million for the three months ended September 30, 2007. The decrease in net interest income for the three months ended September 30, 2008 compared to the three months ended September 30, 2007 was primarily attributable to a 135 basis point decrease in the average yield earned on loans receivable and a \$274.4 million decline in the average balance of loans receivable. For the nine

months ended September 30, 2008, our net interest income totaled \$67.8 million, a decrease of \$23.4 million, or 25.6%, compared to \$91.2 million for the nine months ended September 30, 2007. The decrease in net interest income for the nine months ended September 30, 2008 compared to the same period in 2007 was primarily attributable to a 113 basis point decline in the average yield earned on loans receivable and a \$212.2 million decrease in the average balance of loans receivable.

Our average interest rate spread for the three months ended September 30, 2008 and 2007 was 2.64% and 3.14%, respectively. Our average interest rate spread was 2.59% for the nine months ended September 30, 2008 compared to 3.33% for the nine months ended September 30, 2007. The decrease in our average interest rate spread was primarily attributable to the decrease in the average yield earned on loans receivable, an increased balance of nonperforming loans and the decrease in the average balance of loans receivable.

The average yield on interest-earning assets was 5.84% for the three months ended September 30, 2008, a 147 basis point decrease compared to 7.31% for the three months ended September 30, 2007. The average yield on interest-earning assets was 6.05% for the nine months ended September 30, 2008, a 130 basis point decrease compared to 7.35% for the nine months ended September 30, 2007. The decrease in the average yield earned on interest-earning assets for the three and nine month periods ended September 30, 2008 was primarily related to a decrease in the average yield earned on loans receivable. Our average yield earned on loans receivable for the three months ended September 30, 2008 and 2007 was 6.14% and 7.49%, respectively. Our average yield earned on loans receivable for the nine months ended September 30, 2008 and 2007 was 6.38% and 7.51%, respectively.

Our net interest margin (net interest income (annualized) divided by average interest-earning assets) declined to 2.92% for the three months ended September 30, 2008 compared to 3.58% for the three months ended September 30, 2007. Our net interest margin was 2.91% for the nine months ended September 30, 2007. The decrease in our net interest margin was attributable to the factors described above.

We anticipate that our average interest rate spread and net interest margin may continue to decline during the remainder of 2008 due to the continued deterioration of the real estate market and the economy in general. The current economic environment could lead to further increases in our level of nonperforming loans and decreased lending volume which would have a negative impact on our average interest rate spread and net interest margin. Furthermore, our average interest rate spread and net interest margin may further compress due to continued disruption in the capital markets.

52

Average Balances, Net Interest Income, Yields Earned and Cost of Funds. The following tables show for the periods indicated the total dollar amount of interest from average interest-earning assets and the resulting yields, as well as the interest expense on average interest-bearing liabilities, expressed both in dollars and rates, net interest margin and average interest rate spread. All average balances

#### Three Months Ended September 30,

		2008		2007					
(Dollars in thousands)	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate			
Interest-earning assets:						_			
Federal funds sold	\$ 91,515	\$ 461	2.01 %	\$ 72,901	\$ 943	5.13 %			
Investment securities (1)	189,593	1,594	3.36	208,198	2,903	5.58			
Mortgage-backed securities	3,949	42	4.25	8,372	90	4.30			
Loans receivable (2)	2,713,559	41,659	6.14	2,987,998	55,969	7.49			
Total interest-earning assets	2,998,616	43,756	5.84 %	3,277,469	59,905	7.31 %			
Noninterest-earning assets	226,009			227,876					
Total assets	\$ 3,224,625		:	\$ 3,505,345		_			
Interest-bearing liabilities:									
Interest-bearing checking accounts	\$ 319,046	\$ 613	0.77 %	\$ 313,910	\$ 883	1.13 %			
Savings accounts	208,156	1,055	2.03	99,434	779	3.13			
Money market accounts	285,156	939	1.32	371,780	2,852	3.07			
Time deposits	1,246,258	11,843	3.80	1,361,650	17,314	5.09			
*									

## Three Months Ended September 30,

Total interest-bearing deposits FHLBank Topeka advances and	2,058,616	14,450	2.81	2,146,774	21,828	4.07
other borrowings	673,862	7,434	4.41	785,350	8,761	4.46
Total interest-bearing liabilities Noninterest-bearing accounts Other liabilities	2,732,478 155,096 62,925	21,884	3.20 %	2,932,124 137,703 63,713	30,589	4.17 %
Total liabilities Stockholders equity	2,950,499 274,126			3,133,540 371,805		
Total liabilities and stockholders equity	\$ 3,224,625		\$	3,505,345		
Net interest-earning assets Net interest income; average	\$ 266,138		\$	345,345		
interest income, average interest rate spread  Net interest margin (3)  Average interest-earning assets to average		\$ 21,872	2.64 % 2.92 %	5	\$ 29,316	3.14 % 3.58 %
interest-bearing liabilities			109.74 %			111.78 %

<sup>(1)</sup> Includes securities available for sale and held to maturity. Investment securities also include FHLBank Topeka stock.

53

		Nine Months Ended September 30,											
		2008			2007								
(Dollars in thousands)	Average Balance	Interest	Average Yield/Rate	Average Balance	Interest	Average Yield/Rate							
Interest-earning assets:													
Federal funds sold	\$ 121,230	\$ 2,418	2.66 % 5	34,355	\$ 1,329	5.18 %							
Investment securities (1)	198,495	5,352	3.60	194,971	7,966	5.45							
Mortgage-backed securities	5,044	163	4.31	9,986	311	4.15							
Loans receivable (2)	2,781,136	132,979	6.38	2,993,346	168,505	7.51							
Total interest-earning assets	3,105,905	140,912	6.05 %	3,232,658	178,111	7.35 %							
Noninterest-earning assets	229,471			217,777									
Total assets	\$ 3,335,376			\$ 3,450,435									
Interest-bearing liabilities:													
Interest-bearing checking accounts	\$ 327,983	\$ 2,045	0.83 % 3	331,141	\$ 2,807	1.13 %							
Savings accounts	207,658	3,443	2.21	63,492	885	1.86							
Money market accounts	328,585	4,083	1.66	394,914	9,032	3.05							
Time deposits	1,280,847	41,294	4.30	1,246,388	46,363	4.96							
Total interest-bearing deposits FHLBank Topeka advances and	2,145,073	50,865	3.16	2,035,935	59,087	3.87							

<sup>(2)</sup> Includes nonperforming loans during the respective periods. Calculated net of unamortized premiums, discounts and deferred fees, loans in process and allowance for loan losses.

<sup>(3)</sup> Equals net interest income (annualized) divided by average interest-earning assets.

#### Nine Months Ended September 30,

other borrowings	669,597	22,243	4.43	849,218	27,829	4.37
Total interest-bearing liabilities	2,814,670	73,108	3.46 %	2,885,153	86,916	4.02 %
Noninterest-bearing accounts	148,149			134,155		
Other liabilities	70,280			64,922		
Total liabilities	3,033,099			3,084,230		
Stockholders equity	302,277			366,205		
Total liabilities and stockholders equity	\$ 3,335,376		\$	3,450,435		
Net interest-earning assets	\$ 291,235		\$	347,505		
Net interest income; average interest rate spread		\$ 67,804	2.59 %		\$ 91,195	3.33 %
Net interest margin (3)		,	2.91 %		,	3.76 %
Average interest-earning assets to average interest-bearing liabilities			110.35 %			112.04 %

<sup>(1)</sup> Includes securities available for sale and held to maturity. Investment securities also include FHLBank Topeka stock.

54

Rate/Volume Analysis. The following table shows the extent to which changes in interest rates and changes in the volume of interest-related assets and liabilities affected our interest income and expense during the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to: (1) changes in rate (change in rate multiplied by prior year volume), and (2) changes in volume (change in volume multiplied by prior year rate). The combined effect of changes in both rate and volume has been allocated proportionately to the change due to rate and the change due to volume.

Three Months Ended September 30, 2008 Compared to Three Months Ended September 30, 2007 Nine Months Ended September 30, 2008 Compared to Nine Months Ended September 30, 2007

Increase (Decrease) Due to

Increase (Decrease) Due to

(Dollars in thousands)	_	Rate Volume		Total Increase (Decrease)			Rate	Volume	Total Increase (Decrease)	
Interest income:										
Federal funds sold	\$	(676)	\$	194	\$	(482)	\$	(913)	\$ 2,002	\$ 1,089
Investment securities		(1,068)		(241)		(1,309)		(2,755)	141	(2,614)
Mortgage-backed securities		(1)		(47)		(48)		12	(160)	(148)
Loans receivable (1)		(9,479)		(4,831)		(14,310)		(24,148)	(11,378)	(35,526)
Total interest income		(11,224)		(4,925)		(16,149)		(27,804)	(9,395)	(37,199)

### Interest expense:

<sup>(2)</sup> Includes nonperforming loans during the respective periods. Calculated net of unamortized premiums, discounts and deferred fees, loans in process and allowance for loan losses.

<sup>(3)</sup> Equals net interest income (annualized) divided by average interest-earning assets.

	hree Months En Co hree Months En	mpared to	ŕ	Nine Months Ended September 30, 2008 Compared to Nine Months Ended September 30, 2007					
checking accounts Savings accounts	(285) (346)	15 622	(270) 276	(735) 196	(27) 2,362	(762) 2,558			
Money market accounts Time deposits	(1,358) (4,100)	(555) (1,371)	(1,913) (5,471)	(3,616) (6,320)	(1,333) 1,251	(4,949) (5,069)			
Total interest expense on deposits FHLBank Topeka advances and	(6,089)	(1,289)	(7,378)	(10,475)	2,253	(8,222)			
other borrowings	(97)	(1,230)	(1,327)	377	(5,963)	(5,586)			
Total interest expense	(6,186)	(2,519)	(8,705)	(10,098)	(3,710)	(13,808)			
Net change in net interest income	\$ (5,038) \$	(2,406) \$	(7,444)	\$ (17,706) \$	(5,685) \$	(23,391)			

(1) Calculated net of unamortized premiums, discounts and deferred fees, loans in process and allowance for loan losses.

55

Interest Income. Our total interest income for the three months ended September 30, 2008 was \$43.8 million, a decrease of \$16.1 million, or 27.0%, compared to \$59.9 million for the three months ended September 30, 2007. Interest income on loans receivable totaled \$41.7 million for the three months ended September 30, 2008, a decrease of \$14.3 million, or 25.6%, compared to \$56.0 million for the three months ended September 30, 2007. The average balance of loans receivable decreased \$274.4 million, or 9.2%, to \$2.7 billion for the three months ended September 30, 2008 compared to \$3.0 billion for the three months ended September 30, 2007. The average yield earned on loans receivable declined to 6.14% for the three months ended September 30, 2008 compared to 7.49% for the three months ended September 30, 2007.

For the nine months ended September 30, 2008 our total interest income was \$140.9 million, a decrease of \$37.2 million, or 20.9%, compared to \$178.1 million for the nine months ended September 30, 2007. Interest income on loans receivable totaled \$133.0 million for the nine months ended September 30, 2008, a decrease of \$35.5 million, or 21.1%, compared to \$168.5 million for the nine months ended September 30, 2007. The average balance of loans receivable decreased \$212.2 million, or 7.1%, to \$2.8 billion for the nine months ended September 30, 2008 compared to \$3.0 billion for the nine months ended September 30, 2007. The average yield earned on loans receivable declined to 6.38% for the nine months ended September 30, 2008 compared to 7.51% for the nine months ended September 30, 2007.

The decrease in interest income for the three and nine months ended September 30, 2008 compared to the same period one year ago was primarily attributable to the decline in the average yield earned on loans receivable and a decrease in the average balance of loans receivable. Additionally, interest income on loans receivable was negatively affected by an increased balance of nonperforming loans as we do not recognize interest income on loans 90 days or more past due. At September 30, 2008 our nonperforming loans totaled \$141.0 million, an increase of \$62.7 million, or 80.0%, compared to \$78.4 million at September 30, 2007.

Interest Expense. Our total interest expense for the three months ended September 30, 2008 was \$21.9 million, a decrease of \$8.7 million, or 28.5%, compared to \$30.6 million for the three months ended September 30, 2007. Interest expense on deposits totaled \$14.5 million for the three months ended September 30, 2008, a decrease of \$7.4 million, or 33.8%, compared to \$21.8 million for the three months ended September 30, 2007. The average balance of our interest-bearing deposits declined \$88.2 million, or 4.1%, to \$2.1 billion for the three months ended September 30, 2008 compared to the three months ended September 30, 2007. The average rate paid on interest-bearing deposits was 2.81% and 4.07% for the three months ended September 30, 2008 and 2007, respectively. Interest expense on FHLBank advances and other borrowings declined \$1.3 million, or 15.2%, to \$7.4 million for the three months ended September 30, 2008 compared to \$8.8 million for the three months ended September 30, 2007. The average balance of our FHLBank advances and other borrowings totaled \$673.9 million for the three months ended September 30, 2008, a decrease of \$111.5 million, or 14.2%, compared to \$785.4 million for the three months ended September 30, 2007. The average rate paid on FHLBank advances and other borrowings was 4.41% and 4.46% for the three months ended September 30, 2008 and 2007, respectively. Additionally, the average balance of our interest-bearing liabilities totaled \$2.7 billion for the three months ended September 30, 2008, a decrease of \$199.6 million, or 6.8%, compared to \$2.9 billion for the three months ended September 30, 2007.

The decrease in interest expense for the three months ended September 30, 2008 compared to the same period one year ago was primarily attributable to the decrease in the average rate paid on deposits.

Our total interest expense for the nine months ended September 30, 2008 was \$73.1 million, a decrease of \$13.8 million, or 15.9%, compared to \$86.9 million for the nine months ended September 30, 2007. Interest expense on deposits totaled \$50.9 million for the nine months ended September 30, 2008, a decrease of \$8.2 million, or 13.9%, compared to \$59.1 million for the nine months ended September 30, 2007. The average balance of our interest-bearing deposits increased \$109.1 million, or 5.4%, to \$2.1 billion for the nine months ended September 30, 2008 compared to \$2.0 billion for the nine months ended September 30, 2007. The average rate paid on interest-bearing deposits was 3.16% and 3.87% for the nine months ended September 30, 2008 and 2007, respectively. Interest expense on FHLBank advances and other borrowings declined \$5.6 million, or 20.1%, to \$22.2 million for the nine months ended September 30, 2008 compared to \$27.8 million for the nine months ended September 30, 2007. The average balance of our FHLBank advances and other borrowings totaled \$669.6 million for the nine months ended September 30, 2008, a decrease of \$179.6 million, or 21.2%, compared to \$849.2 million for the nine months ended September 30, 2007. The average rate paid on FHLBank advances and other borrowings was 4.43% and 4.37% for the nine months ended September 30, 2008 and 2007, respectively. Additionally, the average balance of our interest-bearing liabilities totaled \$2.8 billion for the nine months ended September 30, 2008, a decrease of \$70.5 million, or 2.4%, compared to the nine months ended September 30, 2007.

The decrease in interest expense for the nine months ended September 30, 2008 compared to the nine months ended September 30, 2007 was primarily attributable to the decrease in the average rate of interest-bearing deposits and the decrease in the average balance of FHLBank advances and other borrowings.

57

**Provision for Loan Losses.** We establish provisions for loan losses in order to maintain the allowance for loan losses at a level we believe, to the best of our knowledge, covers all known and inherent losses in the portfolio that are both probable and reasonable to estimate at each reporting date. Management performs reviews no less frequently than quarterly in order to identify these inherent losses and to assess the overall collection probability for the loan portfolio. Our reviews consist of a quantitative analysis by loan category, using historical loss experience, classifying loans pursuant to a grading system and consideration of a series of qualitative loss factors. This evaluation process includes, among other things:

Assigning individual loans to specific risk levels (pass, special mention, substandard, doubtful and loss);

Trends and levels of delinquent, nonperforming or impaired loans;

Trends and levels of charge-offs and recoveries;

Underwriting terms or guarantees for loans;

Impact of changes in underwriting standards, risk tolerances or other changes in lending practices;

Changes in the value of collateral securing loans;

Total loans outstanding and the volume of loan originations;

Type, size, terms and geographic concentration of loans held;

Changes in qualifications or experience of the lending staff;

Changes in local or national economic or industry conditions;

Number of loans requiring heightened management oversight;

Changes in credit concentration; and

Changes in regulatory requirements.

In addition, we use information about specific borrower situations, including their financial position, work-out plans and estimated collateral values under various liquidation scenarios to estimate the risk and amount of potential loss.

This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available or as future events occur.

We recorded a provision for loan losses of \$6.0 million for the three months ended September 30, 2008 compared to \$17.5 million for the three months ended September 30, 2007, a decrease of \$11.5 million. This decrease is attributable to a decline in net loans, a reduction in

charge-offs and a reduction in the volume of newly impaired loans. For the nine months ended September 30, 2008 our provision for loan losses totaled \$73.6 million, an increase of \$44.4 million compared to \$29.2 million for the nine months ended September 30, 2007. The increase in our provision for loan losses for the nine month period ended September 30, 2008 compared to the same period in 2007 was primarily attributable to the increase in our nonperforming residential construction, land and land development and commercial construction loans. The increase was also attributable to an increase in the level of loans which were deemed impaired at September 30, 2008.

58

The following table details nonperforming and impaired loans for selected loan types for the periods presented:

Nonperforming Loa						ns		Impaired Loans					
	•	At Sept	emb	er 30,			•	At Sept	temb	oer 30,			
(Dollars in thousands)		2008		2007	1	\$ Change		2008		2007	9	<b>Change</b>	
Residential construction Land and land development Commercial construction All other loans	\$	41,773 64,464 18,534 16,275	\$	56,322 8,165  13,865	\$	(14,549) 56,299 18,534 2,410	\$	46,531 70,674 24,140 16,791	\$	47,510 7,997  6,989	\$	(979) 62,677 24,140 9,802	
Total	\$	141,046	\$	78,352	\$	62,694	\$	158,136	\$	62,496	\$	95,640	

Our loan delinquency rate (30 or more days delinquent) at September 30, 2008 as a percentage of net loans (before allowance for loan losses) was 6.88% compared to 6.08% at December 31, 2007 and 4.23% at September 30, 2007. The increase in our loan delinquency rate at September 30, 2008 is primarily attributable to elevated levels of delinquent residential construction, land and land development and commercial construction loans and a decrease in net loans when compared to December 31, 2007 and September 30, 2007. Net loans totaled \$2.8 billion at September 30, 2008, a decrease of \$198.4 million, or 6.7%, compared to \$3.0 billion at December 31, 2007. Net loans declined \$243.2 million, or 8.0%, at September 30, 2008 compared to \$3.0 billion at September 30, 2007. Our level of nonperforming loans and loan delinquencies may continue to increase for the foreseeable future due to current economic conditions.

59

*Noninterest Income.* Noninterest income for the three months ended September 30, 2008 was \$8.9 million, an increase of \$1.4 million, or 18.5%, compared to \$7.5 million for the three months ended September 30, 2007.

# Three Months Ended September 30,

(Dollars in thousands)	2008	2007	Increase (Decrease)	% Change
Deposit account fees and service charges	\$ 4,542 \$	4,042	\$ 500	12.37 %
Debit card fees	1,050	871	179	20.55
Lending fees and service charges	872	851	21	2.47
Mortgage servicing rights valuation adjustments	(65)		(65)	N/A
Commissions and management fee income	1,167	1,157	10	0.86
Loss from real estate operations, net	(227)	(191)	(36)	18.85
Loss on impairment of securities	(355)		(355)	N/A
Net gain (loss) on sales of:				
Loans held for sale	223	374	(151)	(40.37)
Real estate owned	(66)	147	(213)	(144.90)

# Three Months Ended September 30,

Other operating income	 1,778	273	_	Increase 1,505	551.28
Total noninterest income	\$ 8,919	\$ 7,524	\$	1,395	18.54 %

The increase in noninterest income for the three months ended September 30, 2008 compared to the same period one year ago was primarily the result of a \$1.7 million recovery of a TransLand Financial Services, Inc. ( TransLand ) receivable previously written off partially offset by a \$355,000 impairment charge on equity securities. The impairment charge on investment securities for the three months ended September 30, 2008 related to a \$346,000 loss on Freddie Mac preferred stock and a \$9,000 loss on Farmer Mac preferred stock.

Noninterest income for the nine months ended September 30, 2008 was \$24.2 million, an increase of \$2.3 million, or 10.6%, compared to \$21.9 million for the nine months ended September 30, 2007.

#### Nine Months Ended September 30,

(Dollars in thousands)	_	2008			Increase Decrease)	% Change
Deposit account fees and service charges	\$	12,648 \$	11,586	\$	1,062	9.17 %
Debit card fees		3,039	2,492		547	21.95
Lending fees and service charges		1,844	2,305		(461)	(20.00)
Mortgage servicing rights valuation adjustments		(76)			(76)	N/A
Commissions and management fee income		3,946	3,358		588	17.51
Loss from real estate operations, net		(459)	(470)		11	(2.34)
Loss on impairment of securities		(949)			(949)	N/A
Net gain (loss) on sales of:						
Loans held for sale		1,606	1,936		(330)	(17.05)
Real estate owned		(88)	(185)		97	(52.43)
Other operating income		2,664	830		1,834	220.96
Total noninterest income	\$	24,175 \$	21,852	\$	2,323	10.63 %

60

The increase in noninterest income for the nine months ended September 30, 2008 compared to the same period one year ago was primarily attributable to a \$1.7 million recovery of the TransLand receivable, a \$1.6 million increase in deposit and debit card-related fees and service charges and a \$588,000 increase in commissions and management fee income partially offset by a \$949,000 impairment charge on investment securities. The impairment charge on investment securities for the nine months ended September 30, 2008 related to a \$505,000 loss on Freddie Mac preferred stock, a \$435,000 loss on the Asset Management Fund (ARM Fund) and a \$9,000 loss on Farmer Mac preferred stock. The increase in commissions and management fee income was primarily attributable to fees collected by UFARM (a subsidiary that provides agricultural customers with professional farm and ranch management and real estate brokerage services) and TierOne Financial (a subsidiary that administers the sale of securities and insurance products).

*Noninterest Expense.* Our noninterest expense decreased by \$6.1 million, or 22.2%, to \$21.5 million for the three months ended September 30, 2008 compared to \$27.7 million for the three months ended September 30, 2007.

# Three Months Ended September 30,

(Dollars in thousands)	2008		2007		ncrease Decrease)	% Change	
Employee compensation Employee benefits	\$	9,164 1,347	\$ 8,935 1,433	\$	229 (86)	2.56 % (6.00)	

# Three Months Ended September 30,

, ,						
				<b>-</b> ]	Increase	
	638		611		27	4.42
	47		726		(679)	(93.53)
	164		885		(721)	(81.47)
	22		420		(398)	(94.76)
	2,594		2,409		185	7.68
	497		610		(113)	(18.52)
	977		1,525		(548)	(35.93)
	377		410		(33)	(8.05)
	345		826		(481)	(58.23)
			4,767		(4,767)	(100.00)
	5,351		4,105		1,246	30.35
\$	21,523	\$	27,662	\$	(6,139)	(22.19) %
	\$	47 164 22 2,594 497 977 377 345  5,351	47 164 22 2,594 497 977 377 345  5,351	47 726 164 885 22 420 2,594 2,409 497 610 977 1,525 377 410 345 826 4,767 5,351 4,105	638 611 47 726 164 885 22 420 2,594 2,409 497 610 977 1,525 377 410 345 826 4,767 5,351 4,105	47 726 (679) 164 885 (721) 22 420 (398) 2,594 2,409 185 497 610 (113) 977 1,525 (548) 377 410 (33) 345 826 (481) 4,767 (4,767) 5,351 4,105 1,246

The decrease in noninterest expense for the three months ended September 30, 2008 compared to the same period one year ago was primarily from the prior recognition of a one-time \$4.8 million TransLand receivable write-off during the three months ended September 30, 2007. Additionally, the decrease was also attributable to a \$1.8 million reduction in stock-based compensation expense. These decreases were partially offset by a \$586,000 increase in Federal Deposit Insurance Corporation (FDIC) insurance premium expense.

61

Our noninterest expense increased by \$36.2 million, or 50.3%, to \$108.2 million for the nine months ended September 30, 2008 compared to \$72.0 million for the nine months ended September 30, 2007.

#### Nine Months Ended September 30.

	September 50,						
(Dollars in thousands)		2008	2007			Increase Decrease)	% Change
Employee compensation	\$	26,851	\$	26,431	\$	420	1.59 %
Employee benefits		4,216		4,290		(74)	(1.72)
Payroll taxes		2,251		2,206		45	2.04
Management Recognition and Retention Plan		1,001		2,178		(1,177)	(54.04)
Employee Stock Ownership Plan		1,012		2,940		(1,928)	(65.58)
2003 Stock Option Plan		683		1,261		(578)	(45.84)
Goodwill impairment		42,101				42,101	N/A
Occupancy, net		7,474		7,213		261	3.62
Data processing		1,764		1,807		(43)	(2.38)
Advertising		3,015		3,790		(775)	(20.45)
Core deposit intangible asset amortization		1,157		1,257		(100)	(7.96)
Professional services		1,328		2,278		(950)	(41.70)
TransLand receivable write-off				4,767		(4,767)	(100.00)
Other		15,325		11,556		3,769	32.62
Total noninterest expense	\$	108,178	\$	71,974	\$	36,204	50.30 %

The increase in noninterest expense during the nine months ended September 30, 2008 compared to the same period one year ago was primarily attributable to a \$42.1 million goodwill impairment charge and a \$1.3 million increase in FDIC insurance premium expense partially offset by the prior recognition of a one-time \$4.8 million TransLand receivable write-off and a \$3.7 million reduction in stock-based compensation expense.

*Income Tax Expense(Benefit).* Our income tax expense increased by \$3.6 million, or 147.7%, to \$1.2 million for the three months ended September 30, 2008 compared to an income tax benefit of \$2.4 million for the three months ended September 30, 2007. The increase in our

income tax expense for the three months ended September 30, 2008 compared to the three months ended September 30, 2007 was primarily attributable to an increase in income resulting from a decrease in our provision for loan losses. The effective income tax rate for the three months ended September 30, 2008 was 35.1% compared to an effective income tax benefit rate of 29.2% for the three months ended September 30, 2007. Our income tax expense decreased by \$24.2 million for an income tax benefit of \$18.3 million for the nine months ended September 30, 2008 compared to income tax expense of \$5.9 million for the nine months ended September 30, 2007. The decrease in income tax expense for the nine months ended September 30, 2008 compared to the same period in 2007 was primarily due to a decrease in net income resulting from an increase in our provision for loan losses. Our effective income tax benefit rate for the nine months ended September 30, 2008 was 20.4% compared to an effective income tax rate of 49.9% for the nine months ended September 30, 2007. The decrease in our effective tax rate for the nine months ended September 30, 2008 was primarily attributable to the nonrecurring goodwill impairment charge which is a nondeductible permanent tax item. Additionally, expenses initially considered nondeductible totaling \$2.0 million related to the Merger Agreement became deductible for tax purposes as a result of the termination of the Merger Agreement.

62

#### **Liquidity and Capital Resources**

Our primary sources of funds are deposits; amortization of loans; loan prepayments and maturity of loans; repayment, maturity or sale of investment and mortgage-backed securities; and other funds provided from operations. While scheduled payments from the amortization of loans and mortgage-backed securities and maturing investment securities are relatively predictable sources of funds, deposit flows and loan prepayments can be greatly influenced by general interest rates, economic conditions and competition. We utilize FHLBank advances and other borrowings as additional funding sources.

We actively manage our liquidity in an effort to maintain an adequate liquidity margin over the level necessary to support expected and potential loan fundings and deposit withdrawals. Our liquidity level may vary throughout the year, depending on economic conditions, deposit fluctuations and loan funding needs. As of September 30, 2008, we believe we have adequate liquidity to fund the daily operations of the Bank for the foreseeable future.

During the nine months ended September 30, 2008, net cash provided by operating activities was \$25.4 million. Net cash provided by investing activities during the nine months ended September 30, 2008 was \$100.4 million and primarily related to cash inflows from matured investment securities, loan payoffs and periodic payments and the redemption of FHLBank Topeka stock partially offset by the purchase of available for sale investment securities. Net cash used in financing activities was \$243.5 million for the nine months ended September 30, 2008 and consisted primarily of cash outflows from a decline in deposits, repayment of a FHLBank advance and cash dividends paid on our common stock.

Deposits, particularly core deposits, provide a more preferable source of funding than FHLBank advances and other borrowings. However, to the extent that competitive or market factors do not allow us to meet our funding needs with deposits alone, FHLBank advances and other borrowings provide a readily available alternative source of liquidity. The following table details time deposits maturing during the next 12 months:

(Dollars in thousands)	Amount	Weighted Average Rate
Amount Maturing During the Quarter Ended:		
December 31, 2008	\$ 294,069	4.10 %
March 31, 2009	305,111	3.03
June 30, 2009	134,235	3.50
September 30, 2009	276,132	3.57
Total time deposits maturing during the next 12 months	\$ 1,009,547	3.55 %

We anticipate that a significant portion of the maturing time deposits will be renewed with us.

63

In addition to cash flows generated by loan and securities payments and prepayments, we have additional borrowing capacity to fund our asset growth. The average balance of our FHLBank advances and other borrowings was \$669.6 million for the nine months ended September 30, 2008 compared to \$849.2 million for the nine months ended September 30, 2007. To date, substantially all of our borrowings have consisted of FHLBank advances. Pursuant to our collateral agreement with the FHLBank, we have pledged qualifying residential, multi-family residential

and commercial real estate mortgages, residential construction, commercial construction and agricultural real estate loans as collateral for our FHLBank advances. Under our collateral agreement with the FHLBank, our borrowing capacity at September 30, 2008 was \$742.2 million. Other collateral can be pledged in the event additional borrowing capacity is required.

64

## Aggregate Contractual Obligations and Off-Balance Sheet Arrangements

We believe we have sufficient liquidity to fund existing and future loan commitments, to fund maturing time deposits and demand deposit withdrawals, to invest in other interest-earning assets and to meet operating expenses. At September 30, 2008, we had the following contractual obligations (excluding bank deposits and interest) and lending commitments:

			Due In							
(Dollars in thousands)	Total at September 30, 2008		3	1 Year 1-3 Year		1-3 Years	3-5 Years		After 5 Years	
Contractual obligations:										
FHLBank Topeka advances										
and other borrowings	\$	677,382	\$	117,673	\$	40,000	\$	25,324	\$	494,385
Recourse obligations on assets		20,153		20,153						
Annual rental commitments under non-										
cancellable operating leases		3,781		1,037		1,090		480		1,174
Total contractual obligations (1)		701,316		138,863		41,090		25,804		495,559
Lending commitments:										
Commitments to originate loans		63,176		63,176						
Commitments to sell loans		(28,368)		(28,368)						
Commitments to purchase loans		39,990		39,990						
Loans in process (2)		200,152		100,494		99,658				
Standby letters of credit		2,327		2,327						
Unused lines of credit:										
Warehouse mortgage lines of credit		157,917		157,917						
Business loans		232,184		232,184						
Consumer loans		129,725		129,725						
Total lending commitments and										
unused lines of credit		797,103		697,445		99,658				
Total contractual obligations, lending commitments and unused lines of credit	\$	1,498,419	\$	836,308	\$	140,748	\$	25,804	\$	495,559

<sup>(1)</sup> Unrealized tax benefits of \$150,000, associated with FIN 48, are not included in the above table as the timing and resolution of these unrealized benefits cannot be reasonably estimated at this time.

We have not used, and have no intention to use, any significant off-balance sheet financing arrangements for liquidity purposes or otherwise. Our primary financial instruments with off-balance sheet risk are limited to loan servicing for others, our obligations to fund loans to customers pursuant to existing commitments and commitments to purchase and sell mortgage loans. In addition, we have certain risks due to

<sup>(2)</sup> Loans in process represents the undisbursed portion of construction and land development loans.

limited recourse arrangements on loans serviced for others and recourse obligations related to loan sales. At September 30, 2008, the maximum total dollar amount of such recourse was approximately \$20.2 million. Based on historical experience, at September 30, 2008, we established a liability of \$734,000 with respect to this recourse obligation. In addition, we have not had, and have no intention to have, any significant transactions, arrangements or other relationships with any unconsolidated, special purpose entities.

65

### **Regulatory Capital**

We are subject to various regulatory capital requirements administered by federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material adverse effect on our financial condition and results of operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, we must meet specific capital guidelines that involve quantitative measures of our assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures that have been established by regulation to ensure capital adequacy require that we maintain minimum capital amounts and ratios (as set forth in the following table). Our primary regulatory agency, the Office of Thrift Supervision, requires that we maintain minimum ratios of tangible capital (as defined in the regulations) of 1.5%, core capital (as defined) of 4.0% and total risk-based capital (as defined) of 8.0%. As of September 30, 2008, we exceed all capital requirements to which we are subject.

The Company has agreed with the OTS to contribute additional capital above levels required for the Bank to be deemed well-capitalized for regulatory purposes. The Company has contributed \$19.1 million to the Bank during the first nine months of 2008 and subsequent to September 30, 2008, contributed an additional \$10.0 million to the Bank. The Bank is required to maintain a ratio of 11.0% (as opposed to 10.0%) with respect to total risk-based capital to risk-weighted assets and a ratio of 8.5% (as opposed to 6.0%) with respect to Tier 1 capital to risk-weighted assets. As of September 30, 2008, the Bank exceeded these elevated ratios before the subsequent \$10.0 million capital contribution.

66

At September 30, 2008 and December 31, 2007, the Bank remains well capitalized under the regulatory framework for prompt corrective action. The actual capital amounts and ratios at September 30, 2008 and December 31, 2007 are presented in the following table:

To be Well Conitalized

	_	Acti	ual	For Ca Adequacy	•	Under Prompt Corrective Action Provisions		
(Dollars in thousands)		Amount	Ratio	Amount	Ratio	Amount	Ratio	
At September 30, 2008: Total risk-based capital								
(to risk-weighted assets)	\$	323,475	11.4% \$	227,395	8.0% \$	284,244	10.0%	
Tier 1 capital (to adjusted	Ψ	323,173	11.170 φ	221,373	0.0 π φ	201,211	10.070	
tangible assets)		287,606	9.0	128,408	4.0	160,511	5.0	
Tangible capital (to		,		ŕ		•		
tangible assets)		287,606	9.0	48,153	1.5	N/A	N/A	
Tier 1 capital (to risk-								
weighted assets)		287,606	10.1	113,697	4.0	170,546	6.0	
At December 31, 2007:								
Total risk-based capital								
(to risk-weighted assets)	\$	333,683	10.8% \$	247,538	8.0% \$	309,423	10.0%	
Tier 1 capital (to adjusted								
tangible assets)		294,661	8.5	139,472	4.0	174,340	5.0	
Tangible capital (to								
tangible assets)		294,661	8.5	52,302	1.5	N/A	N/A	

Regulatory Capital 51

	Actual		For Capital Adequacy Purposes		To be Well Capitalized Under Prompt Corrective Action Provisions		
Tier 1 capital (to risk- weighted assets)	294,661	9.5	123,769	4.0	185,654	6.0	

67

Selected Financial Data									
(Dollars in thousands, except per share data)	s	At September 30, 2008		At June 30, 2008		At March 31, 2008	s	At deptember 30, 2007	
SELECTED STATEMENT OF FINANCIAL CONDITION DATA:									
Cash and cash equivalents	\$	123,726	\$	81,902	\$	223,437	\$	182,555	
Investment securities Net loans after allowance for loan losses		163,165 2,714,742		176,435 2,741,522		118,495 2,808,005		149,826 2,962,072	
Goodwill		2,714,742		2,741,322		2,808,003		42,101	
Total assets		3,216,747		3,234,284		3,376,583		3,542,677	
Deposits		2,206,819		2,229,755		2,355,739		2,354,838	
FHLBank Topeka advances and other borrowings		677,382		665,798		667,993		767,303	
Stockholders equity		273,737		271,744		285,168		363,077	
	For the Three Months Ended								
	Sep	tember 30, 200	8	June 30, 2008	N	Tarch 31, 2008	Sep	tember 30, 200	
SELECTED STATEMENT OF OPERATIONS DATA:									
Total interest income	\$	43,756	\$	45,915	\$	51,241	\$	59,905	
Total interest expense		21,884		23,072		28,152		30,589	
Net interest income		21,872		22,843		23,089		29,316	
Provision for loan losses		5,973		27,694		39,940		17,483	
Net interest income (loss) after provision									
for loan losses		15,899		(4,851)		(16,851)		11,833	
Total noninterest income		8,919		7,017		8,239		7,524	
Total noninterest expense		21,523		22,059		64,596		27,662	
Income (loss) before income taxes		3,295		(19,893)		(73,208)		(8,305)	
Income tax expense (benefit)		1,156		(7,194)		(12,279)		(2,425)	
Net income (loss)	\$	2,139	\$	(12,699)	\$	(60,929)	\$	(5,880)	
Net income (loss) per common share, basic	\$	0.13	\$	(0.75)	\$	(3.60)	\$	(0.35)	
Net income (loss) per common share, diluted	\$	0.13	\$	(0.75)	\$	(3.60)	\$	(0.35)	
Dividends declared per common share	\$		\$	0.04	\$	0.08	\$	0.08	
SELECTED OPERATING RATIOS:									
Average yield on interest-earning assets		5.84%		5.97%		6.32%		7.319	
Average rate on interest-bearing liabilities		3.20%		3.31%		3.85%		4.179	
Average interest rate spread		2.64%	0	2.66%		2.47%		3.149	

Selected Financial Data 52

#### For the Three Months Ended

Net interest margin	2.92%	2.97%	2.85%	3.58%
Average interest-earning assets to				
average interest-bearing liabilities	109.74%	110.29%	110.97%	111.78%
Net interest income (loss) after provision for				
loan losses to noninterest expense	73.87%	-21.99%	-26.09%	42.78%
Total noninterest expense to average assets	2.67%	2.68%	7.40%	3.16%
Efficiency ratio (1)	68.68%	72.57%	204.95%	73.97%
Return on average assets	0.27%	-1.54%	-6.98%	-0.67%
Return on average equity	3.12%	-17.72%	-70.36%	-6.33%
Average equity to average assets	8.50%	8.71%	9.92%	10.61%
Return on tangible equity (2)	3.16%	-17.97%	-81.08%	-7.23%
SELECTED ASSET QUALITY RATIOS:				
Nonperforming loans as a percentage of net loans	5.08%	4.74%	4.40%	2.59%
Nonperforming assets as a percentage of total assets	4.97%	4.59%	4.14%	2.41%
Allowance for loan losses as a percentage of net loans	2.27%	2.31%	2.72%	1.95%

<sup>(1)</sup> Efficiency ratio is calculated as total noninterest expense, less amortization expense of intangible assets, as a percentage of the sum of net interest income and noninterest income.

68

#### **New Accounting Pronouncements**

For a discussion regarding accounting pronouncements, interpretations, exposure drafts and other formal accounting guidance and the impact of these on our financial condition and results of operations, reference is made to our Annual Report on Form 10-K for the year ended December 31, 2007. The following discussion identifies certain recently issued accounting guidance.

#### **Statements of Financial Accounting Standards**

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of *ARB No. 51* (SFAS No. 160). The objective of this statement is to improve the relevance, comparability and transparency of the financial information that a reporting entity provides in its consolidated financial statements by establishing accounting and reporting standards. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. We do not anticipate that the adoption of SFAS No. 160 will have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations* (SFAS No. 141R). The objective of this statement is to improve the relevance, representational faithfulness and comparability of the information that a reporting entity provides in its financial reports about a business combination and its effects. SFAS No. 141R establishes principles and requirements for how the acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree, recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS No. 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133 (SFAS No. 161). The objective of this statement is to enhance disclosures to provide adequate information about how derivative and hedging activities affect an entity s financial position, financial performance and cash flows. This statement requires enhanced disclosures about an entity s derivative and hedging activities and thereby improves the transparency of financial reporting. Under SFAS No. 161, entities will be required to provide enhanced disclosures about how and why an entity utilizes derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations and how derivative instruments and related hedged items affect an entity s financial position, financial performance and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years beginning after November 15, 2008. We do not anticipate that the adoption of SFAS No. 161 will have a material impact on our consolidated financial statements.

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* (SFAS No. 162). SFAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles to be used in the preparation of financial

<sup>(2)</sup> Return on tangible equity is calculated as annualized net income as a percentage of average stockholders equity adjusted for goodwill and other intangible assets.

statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles. SFAS No. 162 directs the hierarchy to the entity, rather than the independent auditors, as the entity is responsible for selecting accounting principles for financial statements that are presented in conformity with generally accepted accounting principles. SFAS No. 162 is effective 60 days following SEC approval of the Public Company Accounting Oversight Board amendments to remove the hierarchy of generally accepted accounting principles from the auditing standards. We do not anticipate that the adoption of SFAS No. 162 will have a material impact on our consolidated financial statements.

69

#### Item 3 Quantitative and Qualitative Disclosures About Market Risk.

For a discussion of our asset and liability management policies as well as the methods used to manage our exposure to the risk of loss from adverse changes in market prices and interest rates, see Management s Discussion and Analysis of Financial Condition and Results of Operations Asset and Liability Management and Quantitative and Qualitative Disclosures About Market Risk in our Annual Report on Form 10-K for the year ended December 31, 2007. There has been no material change in our market risk position since our prior disclosures.

#### Item 4 Controls and Procedures.

Our management evaluated, with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of the date of such evaluation to ensure that material information relating to us, including our consolidated subsidiaries, was made known to them in a timely manner by others within those entities, particularly during the period in which this report was being prepared. There was no change in our internal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

70

#### PART II OTHER INFORMATION

#### Item 1 Legal Proceedings.

We are not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. Such routine legal proceedings, in the aggregate, are believed by management to be immaterial to our consolidated financial statements.

#### Item 1A Risk Factors.

The following risk factors supplement, and should be read in conjunction with, the risk factors disclosed in our Annual Report on Form 10-K for the year ended December 31, 2007. You should carefully consider the risks and uncertainties described below, together with the other risk factors and information included in this Quarterly Report on Form 10-Q and our other reports filed with the SEC.

#### If economic conditions decline further, our financial condition and results of operations could continue to be adversely affected.

Our operating results are affected by national and local economic and competitive conditions, including changes in market interest rates, the strength of the local economy, governmental policies of the communities in which we do business and actions of regulatory authorities. A further decline in the local or national economy could continue to adversely affect our financial condition and results of operations. Deterioration in economic conditions could result in the following consequences, any of which could have a material adverse effect on our business, financial condition, results of operations and cash flows:

A decline in the demand for the products and services we offer;

An increase in nonperforming loans and loan charge-offs;

An increase in provisions for loan losses;

An increase in losses on real estate owned (acquired through foreclosure); and

If economic conditions decline further, our financial condition and results of operations could continue to be adverse

A migration from low-yielding or noninterest bearing deposits to higher-yielding deposit products.

#### Negative conditions in the real estate markets where we operate could adversely affect our financial results.

Real estate values are affected by various factors, including general economic conditions, governmental rules or policies and natural disasters. These factors could reduce our earnings and consequently our financial condition because:

Borrowers may not be able to repay their loans; The value of the collateral securing our loans may decline; The quality of our loan portfolio may decline; and Customers may not want or need our products and services.

Any of these scenarios could cause an increase in delinquencies and nonperforming assets, require us to charge-off a higher percentage of our loans, increase substantially our provision for loan losses or make fewer loans which would reduce income.

7

#### Legislative and regulatory issues could adversely affect our financial condition and results of operations.

We are subject to extensive regulation, supervision and examination by the OTS as our primary federal regulator, and by the FDIC, which insures our deposits. As a member of the FHLBank, we must also comply with applicable regulations of the Federal Housing Finance Board and the FHLBank. Regulation by these agencies is intended primarily for the protection of our depositors and the Deposit Insurance Fund and not for the benefit of our stockholders. These regulatory authorities conduct periodic examinations to assess our safety and soundness and compliance with various regulatory requirements. Expenses related to supervisory or enforcement activities stemming from these examinations and other actions taken by our regulatory authorities could have a material adverse impact on us and our results of operations.

Our activities are also regulated under consumer protections laws applicable to our lending, deposit and other activities. A sufficient claim against us under these laws could have a material adverse affect on our financial condition and results of operations.

#### We may elect or be compelled to seek additional capital in the future, but that capital may not be available when it is needed.

We are required by our regulatory authorities to maintain adequate levels of capital to support our operations. In addition, we may elect to raise additional capital to support the growth of our business or to finance acquisitions, if any, or we may elect to raise additional capital for other reasons. Although we remain well-capitalized and have not had a deterioration in our liquidity, the future cost and availability of capital may be adversely affected by illiquid credit markets, economic conditions and a number of other factors, many of which are outside of our control. Accordingly, our ability to raise additional capital if needed or on terms acceptable to us cannot be assumed. If we cannot raise additional capital when needed or on terms acceptable to us, it may have a material adverse effect on our financial condition and results of operations.

#### Recent developments affecting the financial markets presently have an unknown effect on our business.

In response to the recent crises affecting the financial markets, the federal government has taken unprecedented steps in an attempt to stabilize and provide liquidity to the U.S. financial markets.

Under the Emergency Economic Stabilization Act of 2008 ( EESA ) and the Troubled Asset Relief Program Capital Purchase Program ( CPP ), the U.S. Treasury will make \$250 billion of capital available to U.S. financial institutions by purchasing preferred stock in these institutions. In conjunction with the purchase of preferred stock, the U.S. Treasury will receive warrants to purchase common stock having an aggregate market price equal to 15% of the preferred stock purchased. Participating financial institutions will be required to adopt the Treasury s standards for executive compensation and corporate governance for the period during which the Treasury holds securities issued under the CPP.

72

In addition, the FDIC will temporarily provide a 100% guarantee of the senior unsecured debt of all FDIC-insured institutions and their holding companies, as well as deposits in noninterest bearing transaction deposit accounts under the Temporary Liquidity Guarantee Program. Coverage under the Temporary Liquidity Guarantee Program is available for 30 days without charge and thereafter at a cost of 75 basis points per annum for senior unsecured debt and 10 basis points per annum for noninterest bearing transaction deposits exceeding \$250,000 as we have

opted to participate. We are assessing our participation in the CPP but have not made a definitive decision whether or not to participate. It is not clear at this time whether our decision to participate or not in the CPP will have an effect on our business.

## Our loan origination and purchase activity is highly concentrated in certain types of loans.

At September 30, 2008, \$1.6 billion, or 53.7%, of our total loans consisted of multi-family residential, commercial real estate, land and land development, commercial construction and business loans. These types of loans generally expose a lender to a greater risk of non-payment and loss than one-to-four family residential mortgage loans because repayment of such loans is dependent upon the successful operation of the property and the income stream of the borrowers. Additionally, these types of loans typically involve larger loan balances to single borrowers or groups of related borrowers compared to one-to-four family residential mortgage loans. Also, many of the Bank s commercial borrowers have more than one loan outstanding. Consequently, an adverse development with respect to one loan or one credit relationship may expose us to a significantly greater risk of loss compared to an adverse development with respect to a one-to-four family residential mortgage loan.

At September 30, 2008, \$269.1 million, or 9.1%, of our total loans consisted of residential construction loans. Our portfolio of residential construction loans increased dramatically in 2004, 2005 and 2006 as a result of our emphasis on loans with relatively higher yields, adjustable interest rates and/or shorter terms to maturity. Risk of loss on a residential construction loan is dependent largely upon the accuracy of the initial estimate of the property s value when completed compared to the projected cost (including interest) of construction and other assumptions, including the approximate time to sell the property. Our ability to continue to originate and/or purchase residential construction loans may be impaired by adverse changes in local and regional economic conditions in the real estate markets, or by acts of nature. Due to the concentration of real estate collateral, these events could have a material adverse impact on the value of collateral, resulting in delinquencies and/or losses. Customer demand for loans secured by real estate could be reduced by a weaker economy, an increase in unemployment, a decrease in real estate values or an increase in interest rates.

Our concentration of loans in Nevada may expose us to increased credit risk that may cause us to record additional provisions for loan losses and/or may result in future loan charge-offs.

At September 30, 2008, \$184.4 million, or 6.6%, of our net loans were collateralized by properties in the state of Nevada, primarily in Las Vegas. Our loans in the Las Vegas area are primarily composed of land development, commercial construction and residential construction loans. At September 30, 2008, our nonperforming land development, commercial construction and residential construction loans in the state of Nevada totaled \$50.5 million, \$18.5 million and \$10.5 million, respectively.

73

## Potential future loan losses may increase.

We maintain an allowance for loan losses that represents management s best estimate of probable losses within our existing loan portfolio. The level of the allowance for loan losses reflects management s continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. During 2007 and the first nine months of 2008, our levels of delinquent loans, nonperforming loans (loans 90 or more days delinquent), impaired loans and charge-offs increased significantly. These increases were primarily attributable to the continued deterioration in the real estate market and the economy in general. We have been further impacted by the erosion of property values and an overall increase in housing inventory (both developed lots and completed houses) in many of the areas of the country in which we do business and where the collateral for our loans resides. Additionally, significantly tightened credit standards have made it more difficult for potential borrowers to obtain financing and for current borrowers to refinance existing loans. If the recent trend is prolonged and losses continue to increase, our results of operations will continue to be negatively impacted.

#### Our allowance for loan losses may be inadequate.

An inadequate allowance for loan losses could adversely affect our results of operations. We are exposed to the risk that our customers may be unable to repay their loans according to their terms and that any collateral securing the payment of their loans may not be sufficient to assure full repayment. We evaluate the collectibility of our loan portfolio and provide for an allowance for loan losses which is based on our historical loan loss experience for each group of loans as further adjusted for specific factors.

If our evaluation is incorrect, our allowance for loan losses may not be sufficient to cover losses inherent in the loan portfolio, resulting in additions to our allowance for loan losses. Increases in the allowance for loan losses result in an expense for the period. If, as a result of general economic conditions or a decrease in asset quality, management determines that additional increases in the allowance for loan losses are warranted, we may incur additional expenses. We can make no assurances that our allowance for loan losses will be adequate to cover loan losses inherent in our portfolio.

Our loans are primarily secured by real estate, including regional concentrations of loans in areas of the United States that are susceptible to tornados, earthquakes, hurricanes or other natural disasters. If a natural disaster were to occur in one of our major market areas, loan losses could occur that are not incorporated in the existing allowance for loan losses.

74

#### Item 2 Unregistered Sales of Equity Securities and Use of Proceeds.

We repurchased 23,812 shares of our outstanding common stock to support employee benefit programs during the nine months ended September 30, 2008. There were no repurchases of common stock during the three months ended September 30, 2008.

#### Item 3 Defaults Upon Senior Securities.

There are no matters required to be reported under this item.

#### Item 4 Submission of Matters to a Vote of Security Holders.

On August 28, 2008, we held our Annual Meeting of Stockholders to obtain approval for two proxy proposals submitted on behalf of our Board of Directors. Following is a brief summary of each proposal and the result of the vote.

Proposal	Term Expiration	For	Withheld / Against	Abstain	Broker Non-Votes
To elect two directors for a three-year term and until their successors are elected and qualified.					
James A. Laphen	2011	12,754,511	2,541,268	N/A	N/A
Campbell R. McConnell	2011	12,743,043	2,552,736	N/A	N/A
2. To ratify the appointment of KPMG LLP as the independent auditors for the year ending December 31, 2008.	N/A	15,033,941	219,867	41,971	N/A

The terms of office for the following directors continued after our Annual Meeting of Stockholders: Gilbert G. Lundstrom and Joyce Person Pocras (terms expire in 2009) and Charles W. Hoskins and Samuel P. Baird (term expires in 2010).

#### Item 5 Other Information.

There are no matters required to be reported under this item.

#### Item 6 Exhibits.

The exhibits filed or incorporated as part of this Form 10-Q are specified in the Exhibit Index.

75

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TIERONE CORPORATION
By:/s/ Gilbert G. Lundstrom

SIGNATURES 57

Date: November 7, 2008

Gilbert G. Lundstrom

Chairman of the Board and Chief Executive Officer

Date: November 7, 2008

By:/s/ Eugene B. Witkowicz Eugene B. Witkowicz Executive Vice President and Chief Financial Officer

76

#### EXHIBIT INDEX

	No.	Exhibits
	31.1	Section 302 Certification of the Chief Executive Officer
	31.2	Section 302 Certification of the Chief Financial Officer
	32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
	32.2	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

77