#### HEARTLAND FINANCIAL USA INC

Form 4

January 23, 2017

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB** 

3235-0287 Number:

**OMB APPROVAL** 

January 31, Expires: 2005 Estimated average

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Check this box if no longer subject to Section 16. Form 4 or

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Form 5 Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, obligations Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940 See Instruction

(Print or Type Responses)

1(b).

1. Name and Address of Reporting Person \* 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading Sloan Rodney Issuer Symbol HEARTLAND FINANCIAL USA (Check all applicable) INC [HTLF] (Last) (First) (Middle) 3. Date of Earliest Transaction Director 10% Owner Other (specify X\_ Officer (give title (Month/Day/Year) below) 1398 CENTRAL AVE 01/19/2017 **EVP Chief Risk Officer** (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) \_X\_ Form filed by One Reporting Person Form filed by More than One Reporting DUBUQUE, IA 52001 Person

(City)	(State) (	(Zip) Table	e I - Non-D	erivative S	Securi	ities Acqu	uired, Disposed of	, or Beneficiall	y Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transactio Code (Instr. 8)	4. Securities Acquired on(A) or Disposed of (D) (Instr. 3, 4 and 5)  (A) or Amount (D) Price		5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
Common Stock							3,667 <u>(1)</u>	D	
Common Stock	01/19/2017		M	216	A	\$ 46.25	3,883 (1)	D	
Common Stock	01/20/2017		M	214	A	\$ 46.85	4,097 (1)	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	onof Derivative	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
2013 Time-Based Restricted Stock	<u>(2)</u>					(3)	(3)	Common Stock	700
2013 Time-Based Restricted Stock	<u>(2)</u>	01/20/2017	01/23/2017	F	350	(3)	(3)	Common Stock	350
2014 Time-Based Restricted Stock	<u>(2)</u>					<u>(4)</u>	<u>(4)</u>	Common Stock	950
2015 Performance Based Restricted Stock	<u>(2)</u>					<u>(5)</u>	(5)	Common Stock	665
2015 Time-Based Restricted Stock	(2)					<u>(6)</u>	<u>(6)</u>	Common Stock	950
2016 Performance Based Restricted Stock (1-year performance)	(2)					<u>(7)</u>	<u>(7)</u>	Common Stock	1,178
2016 Performance Based	(2)					(8)	(8)	Common Stock	561

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Restricted Stock (3-year performance)								
2016 Time-Based Restricted Stock	(2)				<u>(9)</u>	<u>(9)</u>	Common Stock	1,058
2016 Time-Based Restricted Stock	(2)	01/19/2017	F	353	<u>(9)</u>	<u>(9)</u>	Common Stock	705
2017 Time-Based Restricted Stock	(2)				(10)	(10)	Common Stock	720

## **Reporting Owners**

Reporting Owner Name / Address	Kelationships						
	Director	10% Owner	Officer	Other			

Sloan Rodney

1398 CENTRAL AVE EVP Chief Risk Officer DUBUQUE, IA 52001

Signatures

/s/ Rodney L. 01/23/2017 Sloan

\*\*Signature of Date
Reporting Person

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These shares are held as Jt. Ten.
- (2) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.
- (3) Of these restricted stock units, 1/3 vest on 1-22-2016, 1/3 vest on 1-22-2017, and 1/3 vest on 1-22-2018.
- (4) Of these restricted stock units, 1/3 vest on 3-11-2017, 1/3 vest on 3-11-2018, and 1/3 vest on 3-11-2019.
- (5) These restricted stock units vest on 1-18-2018 if certain performance measures are achieved by the Issuer.
- (6) Of these restricted stock units, 1/3 vest on 1-20-2018, 1/3 vest on 1-20-2019, and 1/3 vest on 1-20-2020.
- (7) These restricted stock units vest on 1-19-2019 if certain performance measures are achieved by the Issuer.
- (8) These restricted stock units vest in 2019 if certain performance measures are achieved by the Issuer.
- (9) Of these restricted stock units, 1/3 vest on 1-19-2017, 1/3 vest on 1-19-2018, and 1/3 vest on 1-19-2019.
- (10) Of these restricted stock units, 1/3 vest in 01-2018, 1/3 vest in 01-2019 and 1/3 vest in 01-2020.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Reporting Owners 3

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