

FIRST INDUSTRIAL REALTY TRUST INC  
Form 10-Q  
April 29, 2015  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 1-13102

FIRST INDUSTRIAL REALTY TRUST, INC.  
(Exact name of Registrant as specified in its Charter)

Maryland 36-3935116  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

311 S. Wacker Drive, 60606  
Suite 3900, Chicago, Illinois (Zip Code)  
(Address of principal executive offices)  
(312) 344-4300  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of Common Stock, \$0.01 par value, outstanding as of April 29, 2015: 110,727,654.



Table of Contents

FIRST INDUSTRIAL REALTY TRUST, INC.  
 FORM 10-Q  
 FOR THE PERIOD ENDED MARCH 31, 2015  
 INDEX

|  | Page      |
|--|-----------|
| <u>PART I: FINANCIAL INFORMATION</u>   | <u>3</u>  |
| <u>Item 1. Financial Statements</u>  | <u>3</u>  |
| <u>Consolidated Balance Sheets as of March 31, 2015 and December 31, 2014</u>                              | <u>3</u>  |
| <u>Consolidated Statements of Operations for the Three Months Ended March 31, 2015 and 2014</u>            | <u>4</u>  |
| <u>Consolidated Statements of Comprehensive Income for the Three Months Ended March 31, 2015 and 2014</u>  | <u>5</u>  |
| <u>Consolidated Statement of Changes in Stockholders' Equity for the Three Months Ended March 31, 2015</u> | <u>6</u>  |
| <u>Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2015 and 2014</u>            | <u>7</u>  |
| <u>Notes to Consolidated Financial Statements</u>  | <u>8</u>  |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>       | <u>18</u> |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>                                  | <u>27</u> |
| <u>Item 4. Controls and Procedures</u>   | <u>27</u> |
| <u>PART II: OTHER INFORMATION</u>  | <u>28</u> |
| <u>Item 1. Legal Proceedings</u>   | <u>28</u> |
| <u>Item 1A. Risk Factors</u>   | <u>28</u> |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>                                 | <u>28</u> |
| <u>Item 3. Defaults Upon Senior Securities</u>   | <u>28</u> |
| <u>Item 4. Mine Safety Disclosures</u>   | <u>28</u> |
| <u>Item 5. Other Information</u>   | <u>28</u> |
| <u>Item 6. Exhibits</u>  | <u>28</u> |
| <u>SIGNATURE</u>   | <u>29</u> |
| <u>EXHIBIT INDEX</u>   | <u>30</u> |

Table of Contents

## PART I: FINANCIAL INFORMATION

## Item 1. Financial Statements

## FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED BALANCE SHEETS

|  | March 31, 2015                                 | December 31,<br>2014 |
|--|--|----------------------|
|  | (Unaudited)                                    |                      |
|  | (In thousands except share and per share data) |                      |
| <b>ASSETS</b>  |  |                      |
| Assets:  |  |                      |
| Investment in Real Estate:   |  |                      |
| Land   | \$710,664                                      | \$718,188            |
| Buildings and Improvements   | 2,415,620                                      | 2,439,887            |
| Construction in Progress   | 36,756   | 25,294               |
| Less: Accumulated Depreciation   | (794,379)                                      | (786,978)            |
| Net Investment in Real Estate  | 2,368,661                                      | 2,396,391            |
| Real Estate and Other Assets Held for Sale, Net of Accumulated Depreciation and Amortization of \$796 and \$0  | 4,915  | —                    |
| Cash and Cash Equivalents  | 3,557  | 9,500                |
| Restricted Cash  | 1,829  | 1,829                |
| Tenant Accounts Receivable, Net  | 8,176  | 7,356                |
| Investment in Joint Venture  | —  | 71                   |
| Deferred Rent Receivable, Net  | 59,989   | 58,130               |
| Deferred Financing Costs, Net  | 11,816   | 10,448               |
| Deferred Leasing Intangibles, Net  | 31,816   | 33,526               |
| Prepaid Expenses and Other Assets, Net   | 62,999   | 64,744               |
| Total Assets   | \$2,553,758                                    | \$2,581,995          |
| <b>LIABILITIES AND EQUITY</b>  |  |                      |
| Liabilities:   |  |                      |
| Indebtedness:  |  |                      |
| Mortgage Loans Payable, Net  | \$596,998                                      | \$599,985            |
| Senior Unsecured Notes, Net  | 364,885  | 364,861              |
| Unsecured Term Loan  | 200,000  | 200,000              |
| Unsecured Credit Facility  | 168,000  | 185,000              |
| Accounts Payable, Accrued Expenses and Other Liabilities   | 75,266   | 79,733               |
| Deferred Leasing Intangibles, Net  | 12,383   | 12,726               |
| Rents Received in Advance and Security Deposits  | 38,620   | 36,914               |
| Dividend Payable   | 14,912   | 11,949               |
| Total Liabilities  | 1,471,064                                      | 1,491,168            |
| Commitments and Contingencies  | —  | —                    |
| Equity:  |  |                      |
| First Industrial Realty Trust Inc.'s Stockholders' Equity:   |  |                      |
| Common Stock (\$0.01 par value, 150,000,000 shares authorized, 115,051,768 and 114,924,980 shares issued and 110,727,654 and 110,600,866 shares outstanding) | 1,151  | 1,149                |
| Additional Paid-in-Capital   | 1,873,374                                      | 1,872,336            |
| Distributions in Excess of Accumulated Earnings  | (682,920)                                      | (670,650)            |
| Accumulated Other Comprehensive Loss   | (10,319)                                       | (13,867)             |
| Treasury Shares at Cost (4,324,114 shares)   | (140,018)                                      | (140,018)            |

Edgar Filing: FIRST INDUSTRIAL REALTY TRUST INC - Form 10-Q

|  |             |             |
|--|-------------|-------------|
| Total First Industrial Realty Trust, Inc.'s Stockholders' Equity | 1,041,268   | 1,048,950   |
| Noncontrolling Interest  | 41,426      | 41,877      |
| Total Equity   | 1,082,694   | 1,090,827   |
| Total Liabilities and Equity                                     | \$2,553,758 | \$2,581,995 |

The accompanying notes are an integral part of the consolidated financial statements.

3

---

Table of ContentsFIRST INDUSTRIAL REALTY TRUST, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS

|  | Three Months<br>Ended March 31,<br>2015<br>(Unaudited) | Three Months<br>Ended March 31,<br>2014 |   |
|--|--|---|---|
|  | (In thousands except per share data)                   |   |   |
| Revenues:  |  |   |   |
| Rental Income  | \$68,210   | \$62,048                                |   |
| Tenant Recoveries and Other Income   | 21,732   | 21,813                                  |   |
| Total Revenues   | 89,942   | 83,861                                  |   |
| Expenses:  |  |   |   |
| Property Expenses  | 29,791   | 30,316                                  |   |
| General and Administrative   | 6,966  | 5,521                                   |   |
| Acquisition Costs  | —  | 35                                      |   |
| Depreciation and Other Amortization  | 28,306   | 27,871                                  |   |
| Total Expenses   | 65,063   | 63,743                                  |   |
| Other Income (Expense):  |  |   |   |
| Gain on Sale of Real Estate  | 7,930  | —                                       |   |
| Interest Income  | 24   | 702                                     |   |
| Interest Expense   | (16,642)   | (19,046)                                | ) |
| Amortization of Deferred Financing Costs   | (746)  | (804)                                   | ) |
| Mark-to-Market Loss on Interest Rate Protection Agreements   | (12,990)   | —                                       |   |
| Total Other Income (Expense)   | (22,424)   | (19,148)                                | ) |
| Income from Continuing Operations Before Equity in Income of Joint Ventures and Income Tax Provision           | 2,455  | 970                                     |   |
| Equity in Income of Joint Ventures   | 71   | 2,966                                   |   |
| Income Tax Provision   | (60)   | (10)                                    | ) |
| Income from Continuing Operations  | 2,466  | 3,926                                   |   |
| Discontinued Operations:   |  |   |   |
| Income Attributable to Discontinued Operations   | —  | 406                                     |   |
| Gain on Sale of Real Estate  | —  | 735                                     |   |
| Income from Discontinued Operations  | —  | 1,141                                   |   |
| Net Income   | 2,466  | 5,067                                   |   |
| Less: Net Income Attributable to the Noncontrolling Interest   | (93)   | (104)                                   | ) |
| Net Income Attributable to First Industrial Realty Trust, Inc.   | 2,373  | 4,963                                   |   |
| Less: Preferred Dividends  | —  | (1,019)                                 | ) |
| Less: Redemption of Preferred Stock  | —  | (1,462)                                 | ) |
| Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities | \$2,373  | \$2,482                                 |   |
| Basic and Diluted Earnings Per Share:  |  |   |   |
| Income from Continuing Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders       | \$0.02   | \$0.01                                  |   |
| Income from Discontinued Operations Attributable to First Industrial Realty Trust, Inc.'s Common Stockholders  | \$—  | \$0.01                                  |   |
| Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders                              | \$0.02   | \$0.02                                  |   |
| Distributions Per Share  | \$0.1275   | \$0.1025                                |   |
| Weighted Average Shares Outstanding - Basic  | 110,310  | 109,676                                 |   |

|   |         |         |
|---|---------|---------|
| Weighted Average Shares Outstanding - Diluted | 110,675 | 110,215 |
|---|---------|---------|

The accompanying notes are an integral part of the consolidated financial statements.

Table of Contents

## FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|   | Three Months<br>Ended March 31,<br>2015<br>(Unaudited)<br>(In thousands) | Three Months<br>Ended March 31,<br>2014 |
|---|--|---|
| Net Income  | \$2,466  | \$5,067                                 |
| Mark-to-Market Loss on Interest Rate Protection Agreements                          | (9,446   | ) (1,604 )                              |
| Reclassification of Fair Value of Interest Rate Protection Agreements (See Note 10) | 12,990   | —                                       |
| Amortization of Interest Rate Protection Agreements                                 | 131  | 628                                     |
| Foreign Currency Translation Adjustment   | 15   | (50 )                                   |
| Comprehensive Income  | 6,156  | 4,041                                   |
| Comprehensive Income Attributable to Noncontrolling Interest                        | (233   | ) (63 )                                 |
| Comprehensive Income Attributable to First Industrial Realty Trust, Inc.            | \$5,923  | \$3,978                                 |

The accompanying notes are an integral part of the consolidated financial statements.



Table of Contents

## FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

|   | Common<br>Stock | Additional<br>Paid-in-<br>Capital | Distributions<br>in Excess of<br>Accumulated<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Loss | Treasury<br>Shares<br>At Cost | Noncontrolling<br>Interest | Total       |
|---|-----------------|-----------------------------------|--|---|-------------------------------|----------------------------|-------------|
|   | (Unaudited)     |                                   |  |   |                               |                            |             |
|   | (In thousands)  |                                   |  |   |                               |                            |             |
| Balance as of December 31, 2014         | \$1,149         | \$1,872,336                       | \$(670,650)  | \$(13,867)                                    | \$(140,018)                   | \$41,877                   | \$1,090,827 |
| Stock Based Compensation Activity       | 2               | 909                               | (451)  | —   | —                             | —                          | 460         |
| Conversion of Units to Common Stock     | —               | 95                                | —  | —   | —                             | (95)                       | —           |
| Reallocation—Additional Paid in Capital | —               | 34                                | —  | —   | —                             | (34)                       | —           |
| Common Stock and Unit Distributions     | —               | —                                 | (14,192)   | —   | —                             | (557)                      | (14,749)    |
| Net Income                              | —               | —                                 | 2,373  | —   | —                             | 93                         | 2,466       |
| Other Comprehensive Income              | —               | —                                 | —  | 3,548   | —                             | 142                        | 3,690       |
| Balance as of March 31, 2015            | \$1,151         | \$1,873,374                       | \$(682,920)  | \$(10,319)                                    | \$(140,018)                   | \$41,426                   | \$1,082,694 |

The accompanying notes are an integral part of the consolidated financial statements.

Table of ContentsFIRST INDUSTRIAL REALTY TRUST, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Three Months<br>Ended March 31,<br>2015<br>(Unaudited)<br>(In thousands) | Three Months<br>Ended March 31,<br>2014 |   |
|--|--|---|---|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |  |   |   |
| Net Income   | \$2,466  | \$5,067                                 |   |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:                                  |  |   |   |
| Depreciation   | 23,258   | 23,059                                  |   |
| Amortization of Deferred Financing Costs   | 746  | 804                                     |   |
| Other Amortization   | 7,741  | 7,997                                   |   |
| Provision for Bad Debt   | 498  | 663                                     |   |
| Equity in Income of Joint Ventures   | (71  | ) (2,966                                | ) |
| Distributions from Joint Ventures  | —  | 962                                     |   |
| Gain on Sale of Real Estate  | (7,930   | ) (735                                  | ) |
| Mark-to-Market Loss on Interest Rate Protection Agreements   | 12,990   | —                                       |   |
| Increase in Tenant Accounts Receivable, Prepaid Expenses and Other Assets, Net                                     | (3,425   | ) (3,878                                | ) |
| (Increase) Decrease in Deferred Rent Receivable  | (2,272   | ) 404                                   |   |
| Decrease in Accounts Payable, Accrued Expenses, Other Liabilities, Rents Received in Advance and Security Deposits | (6,476   | ) (8,324                                | ) |
| Cash Book Overdraft  | 429  | 1,082                                   |   |
| Net Cash Provided by Operating Activities  | 27,954   | 24,135                                  |   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |  |   |   |
| Acquisitions of Real Estate  | —  | (13,262                                 | ) |
| Additions to Investment in Real Estate and Non-Acquisition Tenant Improvements and Lease Costs                     | (25,556  | ) (22,869                               | ) |
| Net Proceeds from Sales of Investments in Real Estate  | 25,573   | 3,244                                   |   |
| Contributions to and Investments in Joint Ventures   | (9   | ) —                                     |   |
| Distributions from Joint Ventures  | 126  | 2,074                                   |   |
| Repayments of Notes Receivable   | 2,720  | 17,080                                  |   |
| Increase in Escrows  | (756   | ) (123                                  | ) |
| Net Cash Provided by (Used in) Investing Activities  | 2,098  | (13,856                                 | ) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |  |   |   |
| Debt and Equity Issuance and Redemption Costs  | (2,114   | ) (2,035                                | ) |
| Repurchase and Retirement of Restricted Stock  | (2,101   | ) (1,475                                | ) |
| Common Stock and Unit Distributions Paid   | (11,786  | ) (9,740                                | ) |
| Preferred Dividends Paid   | —  | (1,471                                  | ) |
| Redemption of Preferred Stock  | —  | (75,000                                 | ) |
| Repayments on Mortgage Loans Payable   | (2,980   | ) (3,197                                | ) |
| Proceeds from Unsecured Term Loan  | —  | 200,000                                 |   |
| Proceeds from Unsecured Credit Facility  | 32,000   | 105,000                                 |   |
| Repayments on Unsecured Credit Facility  | (49,000  | ) (226,000                              | ) |
| Net Cash Used in Financing Activities  | (35,981  | ) (13,918                               | ) |
| Net Effect of Exchange Rate Changes on Cash and Cash Equivalents   | (14  | ) (30                                   | ) |
| Net Decrease in Cash and Cash Equivalents  | (5,929   | ) (3,639                                | ) |

Edgar Filing: FIRST INDUSTRIAL REALTY TRUST INC - Form 10-Q

|  |         |         |
|--|---------|---------|
| Cash and Cash Equivalents, Beginning of Year | 9,500   | 7,577   |
| Cash and Cash Equivalents, End of Year       | \$3,557 | \$3,908 |

The accompanying notes are an integral part of the consolidated financial statements.

7

---

Table of Contents

FIRST INDUSTRIAL REALTY TRUST, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

(Dollars in thousands except per share data)

1. Organization and Formation of Company

First Industrial Realty Trust, Inc. (the "Company") was organized in the state of Maryland on August 10, 1993. The Company is a real estate investment trust ("REIT") as defined in the Internal Revenue Code of 1986. Unless the context otherwise requires, the terms "Company," "we," "us" and "our" refer to First Industrial Realty Trust, Inc., First Industrial, L.P. and their respective controlled subsidiaries. We refer to our operating partnership, First Industrial, L.P., as the "Operating Partnership."

We began operations on July 1, 1994. Our operations are conducted primarily through the Operating Partnership, of which First Industrial Realty Trust, Inc. is the sole general partner with an approximate 96.2% ownership interest at March 31, 2015, and through its taxable REIT subsidiaries. We also conduct operations through other partnerships (the "Other Real Estate Partnerships") and limited liability companies, the operating data of which, together with that of the Operating Partnership and the taxable REIT subsidiaries, is consolidated with that of the Company as presented herein. First Industrial Realty Trust, Inc. does not have any significant assets or liabilities other than its investment in the Operating Partnership and its 100% ownership interest in the general partners of the Other Real Estate Partnerships. Noncontrolling interest of approximately 3.8% at March 31, 2015 represents the aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

We also provide various services to two joint ventures (the "2003 Net Lease Joint Venture" and the "2007 Europe Joint

Venture"; collectively, the "Joint Ventures"). Our noncontrolling equity ownership interests in the 2003 Net Lease Joint Venture

and 2007 Europe Joint Venture are 15% and 10%, respectively. During the three months ended March 31, 2015, the 2003 Net Lease Joint Venture sold its last remaining industrial property comprising approximately 0.8 million square feet of gross leasable area ("GLA"). At March 31, 2015, the 2007 Europe Joint Venture did not own any properties.

The Joint Ventures are

accounted for under the equity method of accounting. Accordingly, the operating data of our Joint Ventures is not consolidated

with that of the Company as presented herein.

As of March 31, 2015, we owned 629 industrial properties located in 25 states, containing an aggregate of approximately 63.0 million square feet of GLA. Of the 629 properties owned by the Company on a consolidated basis, none of them are directly owned by First Industrial Realty Trust, Inc.

2. Summary of Significant Accounting Policies

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with the accounting policies described in the consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2014 ("2014 Form 10-K") and should be read in conjunction with such consolidated financial statements and related notes. The 2014 year end consolidated balance sheet data included in this Form 10-Q filing was derived from the audited consolidated financial statements in our 2014 Form 10-K, but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP"). The following notes to these interim consolidated financial statements highlight significant changes to the notes included in the December 31, 2014 audited consolidated financial statements included in our 2014 Form 10-K and present interim disclosures as required by the Securities and Exchange Commission. In order to conform with GAAP, in preparation of our consolidated financial statements we are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of March 31, 2015 and December 31, 2014, and the reported amounts of revenues and expenses for the three months ended March 31, 2015 and 2014. Actual results could differ from those estimates. In our opinion, the accompanying unaudited interim consolidated financial statements reflect all adjustments necessary for a fair statement of our financial position

as of March 31, 2015 and December 31, 2014, the results of our operations and comprehensive income for each of the three months ended March 31, 2015 and 2014, and our cash flows for each of the three months ended March 31, 2015 and 2014; all adjustments are of a normal recurring nature.

Reclassifications

Certain reclassifications have been made to the 2014 financial statements to conform to the 2015 presentation.

8

---

Table of Contents

## Discontinued Operations

Effective January 1, 2015, we adopted Accounting Standards Update ("ASU") No. 2014-08, "Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity" ("ASU 2014-08") for all properties not previously sold. ASU 2014-08 revised the reporting requirements to only allow a component of an entity, or group of components of an entity, to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. Going forward, we expect the majority of our property dispositions will not qualify as discontinued operations and the results of the dispositions, including gain on sale of real estate, will be presented in Income from Continuing Operations.

## Recent Accounting Pronouncements

In February 2015, the FASB issued ASU No. 2015-02, "Consolidation (Topic 810) - Amendments to the Consolidation Analysis" ("ASU 2015-02"). ASU 2015-02 updates consolidation guidance for legal entities such as limited partnerships, limited liability companies and securitization structures in an attempt to simplify consolidation accounting. ASU 2015-02 eliminates the presumption that a general partner should consolidate a limited partnership, modifies the evaluation of whether limited partnerships are variable interest entities or voting interest entities and adds requirements that limited partnerships must meet to qualify as voting interest entities. ASU 2015-02 is effective for fiscal years beginning after December 15, 2015, with early adoption permitted. The adoption of ASU 2015-02 is not expected to have an impact on our consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-03, "Simplifying the Presentation of Debt Issuance Costs" ("ASU 2015-03"), which amends the current presentation of debt issuance costs in the financial statements. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts, instead of as an asset. The amendments are to be applied retrospectively and are effective for interim and annual periods beginning after December 15, 2015. The adoption of the new guidance is not expected to have a material impact on our consolidated financial statements.

## 3. Investment in Real Estate

## Real Estate Held for Sale

At March 31, 2015, we had one industrial property comprising approximately 0.2 million square feet of GLA and one land parcel held for sale. There can be no assurance that the industrial property and land parcel held for sale will be sold.

## Sales and Discontinued Operations

During the three months ended March 31, 2015, we sold nine industrial properties comprising approximately 0.5 million square feet of GLA. Gross proceeds from the sales of the industrial properties were approximately \$26,626. The gain on sale of real estate was approximately \$7,930.

The industrial properties sold prior to January 1, 2015 that met the criteria to be classified as discontinued operations are presented as discontinued operations in the Consolidated Statements of Operations. Income from discontinued operations for the three months ended March 31, 2014 reflects the results of operations of the 29 industrial properties that were sold during the year ended December 31, 2014 and the gain on sale of real estate relating to three industrial properties that were sold during the three months ended March 31, 2014.

The following table discloses certain information regarding the industrial properties included in our discontinued operations for the three months ended March 31, 2014:

|                                     | Three Months<br>Ended March 31,<br>2014 |
|-------------------------------------|---|
| Total Revenues                      | \$2,360                                 |
| Property Expenses                   | (1,038 )                                |
| Depreciation and Amortization       | (916 )                                  |
| Gain on Sale of Real Estate         | 735                                     |
| Income from Discontinued Operations | \$ 1,141                                |



Table of Contents

## 4. Indebtedness

The following table discloses certain information regarding our indebtedness:

|                               | Outstanding Balance at |                   | Interest               | Effective                 | Maturity Date                  |
|-------------------------------|------------------------|-------------------|------------------------|---------------------------|--------------------------------|
|                               | March 31, 2015         | December 31, 2014 | Rate at March 31, 2015 | Interest Rate at Issuance |                                |
| Mortgage Loans Payable, Net   | \$596,998              | \$ 599,985        | 4.03% – 8.26%          | 4.03% – 8.26%             | February 2016 – September 2022 |
| Unamortized Premiums          | (83                    | ) (90             | )                      |                           |                                |
| Mortgage Loans Payable, Gross | \$596,915              | \$ 599,895        |                        |                           |                                |
| Senior Unsecured Notes, Net   |                        |                   |                        |                           |                                |
| 2016 Notes                    | \$ 159,635             | \$ 159,621        | 5.75%                  | 5.91%                     | 1/15/2016                      |
| 2017 Notes                    | 54,967                 | 54,966            | 7.50%                  | 7.52%                     | 12/1/2017                      |
| 2027 Notes                    | 6,067                  | 6,066             | 7.15%                  | 7.11%                     | 5/15/2027                      |
| 2028 Notes                    | 31,884                 | 31,884            | 7.60%                  | 8.13%                     | 7/15/2028                      |
| 2032 Notes                    | 10,519                 | 10,518            | 7.75%                  | 7.87%                     | 4/15/2032                      |
| 2017 II Notes                 | 101,813                | 101,806           | 5.95%                  | 6.37%                     | 5/15/2017                      |
| Subtotal                      | \$364,885              | \$ 364,861        |                        |                           |                                |
| Unamortized Discounts         | 217                    | 241               |                        |                           |                                |
| Senior Unsecured Notes, Gross | \$365,102              | \$ 365,102        |                        |                           |                                |
| Unsecured Term Loan*          | \$200,000              | \$ 200,000        | 1.922%                 | 1.922%                    | 1/29/2021                      |
| Unsecured Credit Facility**   | \$168,000              | \$ 185,000        | 1.323%                 | 1.323%                    | 3/11/2019                      |

\* We entered into interest rate protection agreements, with an aggregate notional value of \$200,000, to effectively convert the variable rate to a fixed rate. See Note 10.

\*\* The maturity date may be extended an additional year at our election, subject to certain restrictions.

## Mortgage Loans Payable, Net

As of March 31, 2015, mortgage loans payable are collateralized, and in some instances cross-collateralized, by industrial properties with a net carrying value of \$733,270. We believe the Operating Partnership and the Company were in compliance with all covenants relating to mortgage loans payable as of March 31, 2015.

## Unsecured Credit Facility

On March 10, 2015, we amended and restated our \$625,000 revolving credit agreement (the "Old Credit Facility") with a new \$625,000 revolving credit agreement (as amended and restated, the "Unsecured Credit Facility"). We may request that the borrowing capacity under the Unsecured Credit Facility be increased to \$900,000, subject to certain restrictions. The amendment extended the maturity date from September 29, 2017 to March 11, 2019 with an option to extend an additional one year at our election, subject to certain restrictions. At March 31, 2015, the Unsecured Credit Facility provides for interest only payments at LIBOR plus 115 basis points. The interest rate on the Unsecured Credit Facility varies based on our leverage ratio.



Table of Contents

## Indebtedness

The following is a schedule of the stated maturities and scheduled principal payments of our indebtedness, exclusive of premiums and discounts, for the next five years as of March 31, and thereafter:

|                   | Amount      |
|-------------------|-------------|
| Remainder of 2015 | \$9,178     |
| 2016              | 251,870     |
| 2017              | 168,723     |
| 2018              | 168,341     |
| 2019              | 244,423     |
| Thereafter        | 487,482     |
| Total             | \$1,330,017 |

The Unsecured Credit Facility, our \$200,000 unsecured loan (the "Unsecured Term Loan") and the indentures governing our senior unsecured notes contain certain financial covenants, including limitations on incurrence of debt and debt service coverage. Under the Unsecured Credit Facility and Unsecured Term Loan, an event of default can occur if the lenders, in their good faith judgment, determine that a material adverse change has occurred which could prevent timely repayment or materially impair our ability to perform our obligations under the loan agreements. We believe that the Operating Partnership and the Company were in compliance with all covenants relating to the Unsecured Credit Facility, Unsecured Term Loan and indentures governing our senior unsecured notes as of March 31, 2015. However, these financial covenants are complex and there can be no assurance that these provisions would not be interpreted by our lenders and noteholders in a manner that could impose and cause us to incur material costs.

## Fair Value

At March 31, 2015 and December 31, 2014, the fair value of our indebtedness was as follows:

|                             | March 31, 2015     |               | December 31, 2014  |               |
|-----------------------------|--------------------|---------------|--------------------|---------------|
|                             | Carrying<br>Amount | Fair<br>Value | Carrying<br>Amount | Fair<br>Value |
| Mortgage Loans Payable, Net | \$596,998          | \$641,253     | \$599,985          | \$640,818     |
| Senior Unsecured Notes, Net | 364,885            | 393,061       | 364,861            | 395,320       |
| Unsecured Term Loan         | 200,000            | 200,552       | 200,000            | 200,575       |
| Unsecured Credit Facility   | 168,000            | 168,000       | 185,000            | 185,747       |
| Total                       | \$1,329,883        | \$1,402,866   | \$1,349,846        | \$1,422,460   |

The fair values of our mortgage loans payable were determined by discounting the future cash flows using the current rates at which similar loans would be made based upon similar remaining maturities. The current market rates we utilized were internally estimated. The fair value of the senior unsecured notes were determined by using rates, as advised by our bankers in certain cases, that are based upon recent trades within the same series of the senior unsecured notes, recent trades for senior unsecured notes with comparable maturities, recent trades for fixed rate unsecured notes from companies with profiles similar to ours, as well as overall economic conditions. The fair value of the Unsecured Credit Facility and Unsecured Term Loan was determined by discounting the future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term, assuming no repayment until maturity. We have concluded that our determination of fair value for each of our mortgage loans payable, senior unsecured notes, Unsecured Term Loan and Unsecured Credit Facility was primarily based upon Level 3 inputs.

Table of Contents

## 5. Stockholders' Equity

## Shares of Common Stock and Noncontrolling Interest

During the three months ended March 31, 2015 and 2014, 9,825 and 131,844 limited partnership interests in the Operating Partnership ("Units"), respectively, were converted into an equivalent number of shares of common stock, resulting in a reclassification of \$95 and \$1,279, respectively, of noncontrolling interest to First Industrial Realty Trust Inc.'s stockholders' equity.

The following table summarizes the changes in noncontrolling interest for the three months ended March 31, 2015 and 2014:

|   | March 31, 2015 | March 31, 2014 |
|---|----------------|----------------|
| Noncontrolling Interest, Beginning of Period                                | \$41,877       | \$44,369       |
| Net Income  | 93             | 104            |
| Unit Distributions  | (557           | ) (458         |
| Other Comprehensive Income (Loss) (Including a Reallocation of \$2 and \$5) | 142            | (36            |
| Conversion of Units to Common Stock   | (95            | ) (1,279       |
| Reallocation - Additional Paid-in-Capital                                   | (34            | ) 48           |
| Noncontrolling Interest, End of Period                                      | \$41,426       | \$42,748       |

## Dividends/Distributions

During the three months ended March 31, 2015, we accrued \$14,749 common stock dividends and operating partnership unit distributions.

Table of Contents

## 6. Accumulated Other Comprehensive Loss

The following tables summarize the changes in accumulated other comprehensive loss by component for the three months ended March 31, 2015 and the reclassifications out of accumulated other comprehensive loss for the three months ended March 31, 2015 and 2014:

|  | Interest Rate<br>Protection<br>Agreements                           | Foreign<br>Currency<br>Translation<br>Adjustment | Comprehensive<br>Income (Loss)<br>Attributable to<br>Noncontrolling<br>Interest | Total        |
|--|---|--|---|--------------|
| Balance as of December 31, 2014  | \$ (14,402 )  | \$ (15 )   | \$ 550  | \$ (13,867 ) |
| Other Comprehensive (Loss) Income Before<br>Reclassifications                          | (10,503 )   | 15   | (142 )  | (10,630 )    |
| Amounts Reclassified from Accumulated Other<br>Comprehensive Loss                      | 14,178  | —  | —   | 14,178       |
| Net Current Period Other Comprehensive Income (Loss)                                   | 3,675   | 15   | (142 )  | 3,548        |
| Balance as of March 31, 2015   | \$ (10,727 )  | \$ —   | \$ 408  | \$ (10,319 ) |
|  | Amount Reclassified from<br>Accumulated Other Comprehensive<br>Loss |  |   |              |
| Details about Accumulated Other Comprehensive Loss<br>Components                       | Three Months<br>Ended March 31,<br>2015                             | Three Months<br>Ended March 31,<br>2014          | Affected Line Item in<br>the Consolidated<br>Statements of<br>Operations        |              |
| Interest Rate Protection Agreements:   |   |  |   |              |
| Reclassification of Fair Value of Interest Rate<br>Protection Agreements (See Note 10) | \$ 12,990   | \$ —   | Mark-to-Market Loss<br>on Interest Rate<br>Protection Agreements                |              |
| Amortization of Interest Rate Protection Agreements<br>(Previously Settled)            | 131   | 628  | Interest Expense  |              |
| Settlement Payments to our Counterparties  | 1,057   | 733  | Interest Expense  |              |
|  | \$ 14,178   | \$ 1,361   | Total   |              |

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in other comprehensive income (loss) and is subsequently reclassified to earnings through interest expense over the life of the derivative or over the life of the debt. In the next 12 months, we expect to amortize approximately \$494 into net income by increasing interest expense for interest rate protection agreements we settled in previous periods. Additionally, recurring settlement amounts on the Group I Swaps, as defined in Note 10, will also be reclassified to net income. See Note 10 for more information about our derivatives.

Table of Contents

## 7. Supplemental Information to Statements of Cash Flows

|   | Three Months<br>Ended March 31,<br>2015 | Three Months<br>Ended March 31,<br>2014 |
|---|---|---|
| Interest Expense Capitalized in Connection with Development Activity                            | \$459                                   | \$380                                   |
| Supplemental Schedule of Non-Cash Investing and Financing Activities:                           |   |   |
| Distribution Payable on Common Stock/Operating Partnership Units                                | \$14,912                                | \$11,921                                |
| Exchange of Operating Partnership Units for Common Stock:                                       |   |   |
| Noncontrolling Interest   | \$(95                                   | ) \$(1,279                              |
| Common Stock  | —                                       | 1                                       |
| Additional Paid-in-Capital  | 95                                      | 1,278                                   |
| Total   | \$—                                     | \$—                                     |
| Assumption of Liabilities in Connection with the Acquisition of Real Estate                     | \$—                                     | \$138                                   |
| Accounts Payable Related to Construction in Progress and Additions to Investment in Real Estate | \$8,881                                 | \$12,650                                |
| Write-off of Fully Depreciated Assets   | \$(9,849                                | ) \$(9,863                              |

## 8. Earnings Per Share ("EPS")

The computation of basic and diluted EPS is presented below:

|  | Three Months<br>Ended March 31,<br>2015 | Three Months<br>Ended March 31,<br>2014 |
|--|---|---|
| Numerator:   |   |   |
| Income from Continuing Operations  | \$2,466                                 | \$3,926                                 |
| Noncontrolling Interest Allocable to Continuing Operations   | (93                                     | ) (58                                   |
| Income from Continuing Operations Allocable to Participating Securities  | (41                                     | ) (18                                   |
| Income from Continuing Operations Attributable to First Industrial Realty Trust, Inc.                          | 2,332                                   | 3,850                                   |
| Preferred Dividends  | —                                       | (1,019                                  |
| Redemption of Preferred Stock  | —                                       | (1,462                                  |
| Income from Continuing Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders       | \$2,332                                 | \$1,369                                 |
| Income from Discontinued Operations  | \$—                                     | \$1,141                                 |
| Noncontrolling Interest Allocable to Discontinued Operations   | —                                       | (46                                     |
| Income from Discontinued Operations Allocable to Participating Securities                                      | —                                       | (14                                     |
| Income from Discontinued Operations Attributable to First Industrial Realty Trust, Inc.                        | \$—                                     | \$1,081                                 |
| Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities | \$2,373                                 | \$2,482                                 |
| Net Income Allocable to Participating Securities   | (41                                     | ) (32                                   |
| Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders                              | \$2,332                                 | \$2,450                                 |
| Denominator (In Thousands):  |   |   |
| Weighted Average Shares - Basic  | 110,310                                 | 109,676                                 |
| Effect of Dilutive Securities:   |   |   |
| LTIP Unit Awards (as defined in Note 9)  | 365                                     | 539                                     |
| Weighted Average Shares - Diluted  | 110,675                                 | 110,215                                 |
| Basic and Diluted EPS:   |   |   |
| Income from Continuing Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders       | \$0.02                                  | \$0.01                                  |
| Income from Discontinued Operations Attributable to First Industrial Realty Trust, Inc.'s Common Stockholders  | \$—                                     | \$0.01                                  |
| Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders                              | \$0.02                                  | \$0.02                                  |

Participating securities include 391,721 and 349,331 of unvested restricted stock awards outstanding at March 31, 2015 and 2014, respectively, which participate in non-forfeitable dividends of the Company. Under the two class method, participating security holders are allocated income, in proportion to total weighted average shares outstanding, based upon the greater of net income (after reduction for preferred dividends and redemption of preferred stock) or common dividends declared.

## 9. Stock Based Compensation

During the three months ended March 31, 2015, we awarded 216,975 shares of restricted stock awards to certain employees, which had a fair value of \$4,708 on the date of approval by the Compensation Committee of the Board of Directors. These restricted stock awards were issued based upon the achievement of certain corporate performance goals for the calendar year 2014 and generally vest over a period of three years.

Compensation expense is charged to earnings over the vesting periods for the shares expected to vest except if the recipient is not required to provide future service in exchange for vesting of such shares. If vesting of a recipient's restricted stock award is not contingent upon future service, the expense is recognized immediately at the date of

grant. During the three

15

---

Table of Contents

months ended March 31, 2015, we recognized \$1,250 of compensation expense related to restricted stock awards granted to our Chief Executive Officer for which future service was not required.

Additionally, during the three months ended March 31, 2015, 264,432 Long-Term Incentive Program performance units ("LTIP Unit Awards") were granted to certain employees. The LTIP Unit Awards had a fair value of \$2,531 on the grant date as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation. The LTIP Unit Awards vest based upon the relative total shareholder return ("TSR") of our common stock compared to the TSRs of the MSCI US REIT Index and the NAREIT Industrial Index. The TSR for the granted units is calculated based upon the performance from January 1, 2015 through December 31, 2017. Compensation expense is charged to earnings on a straight-line basis over the performance period. At the end of the performance period each participant will be issued shares of our common stock equal to the maximum shares issuable to the participant for the performance period multiplied by a percentage, ranging from 0% to 100%, based on our TSR as compared to the TSRs of the MSCI US REIT Index and the NAREIT Industrial Index. The participant is also entitled to dividend equivalents for shares issued pursuant to vested LTIP Unit Awards, which dividend equivalents represent any common dividends that would have been paid with respect to such issued shares after the grant of the LTIP Unit Awards and prior to the date of settlement.

During the three months ended March 31, 2015 and 2014, we recognized \$2,561 and \$1,575, respectively, in amortization related to restricted stock awards and LTIP Unit Awards. Restricted stock award and LTIP Unit Award amortization capitalized in connection with development activities was not significant. At March 31, 2015, we had \$9,757 in unrecognized compensation related to unvested restricted stock awards and LTIP Unit Awards. The weighted average period that the unrecognized compensation is expected to be recognized is 1.12 years.

#### 10. Derivatives

Our objectives in using derivatives are to add stability to interest expense and to manage our cash flow volatility and exposure to interest rate movements. To accomplish this objective, we primarily use interest rate protection agreements as part of our interest rate risk management strategy. Interest rate protection agreements designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

In connection with the origination of the Unsecured Term Loan (see Note 4), during January 2014, we entered into four interest rate protection agreements, with an aggregate notional value of \$200,000, to manage our exposure to changes in the one month LIBOR rate (the "Group I Swaps"). The Group I Swaps fix the LIBOR rate at a weighted average rate of 2.29% and mature on January 29, 2021. We designated the Group I Swaps as cash flow hedges. In order to maintain our flexibility to pursue an offering of unsecured debt in the future, during August 2014 we entered into three interest rate protection agreements, with an aggregate notional value of \$220,000, to manage our exposure to changes in the three month LIBOR rate (the "Group II Swaps"; together with the Group I Swaps, the "Swaps"). The Group II Swaps fix the LIBOR rate at a rate of 2.5795% and are effective from December 1, 2014 through December 1, 2024. At origination, we designated the Group II Swaps as cash flow hedges. During the three months ended March 31, 2015, the Company reclassified the fair market value loss recorded in other comprehensive income relating to the Group II Swaps to earnings as a result of the Company determining that the forecasted offering of unsecured debt was no longer probable to occur within the time period stated in the respective designation memos. For the three months ended March 31, 2015, the reclassified amount was a loss of \$12,990 recorded as mark-to-market loss on interest rate protection agreements. As a result of the forecasted transaction becoming not probable to occur within the stated timeframe, the Group II Swaps were de-designated and future changes in fair value will be recorded directly in earnings. See Subsequent Events.

Our agreements with our derivative counterparties contain provisions where if we default on any of our indebtedness, then we could also be declared in default on our derivative obligations subject to certain thresholds. As of March 31, 2015, we had not posted any collateral related to these agreements and were not in breach of any of the agreement provisions. If we had breached these provisions, we could have been required to settle our obligations under the agreements at their termination value.





Table of Contents

The following table sets forth our financial liabilities related to the Swaps, which are included in Accounts Payable, Accrued Expenses and Other Liabilities on the accompanying consolidated balance sheet and are accounted for at fair value on a recurring basis as of March 31, 2015:

| Description   | Fair Value  | Fair Value Measurements at Reporting Date Using:                           |                                   |                               |
|---|-------------|--|-----------------------------------|-------------------------------|
|   |             | Quoted Prices in Significant Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Unobservable Inputs (Level 3) |
| <b>Liabilities:</b>                                 |             |  |                                   |                               |
| Derivatives designated as a hedging instrument:     |             |  |                                   |                               |
| Group I Swaps                                       | \$(8,735 )  | —  | \$(8,735 )                        | —                             |
| Derivatives not designated as a hedging instrument: |             |  |                                   |                               |
| Group II Swaps                                      | \$(12,990 ) | —  | \$(12,990 )                       | —                             |

There was no ineffectiveness recorded on the Group I Swaps during the three months ended March 31, 2015. See Note 6 for more information.

The estimated fair value of the Swaps was determined using the market standard methodology of netting the discounted fixed cash payments and the discounted expected variable cash receipts. The variable cash receipts are based on an expectation of interest rates (forward curves) derived from observable market interest rate curves. In addition, credit valuation adjustments are incorporated in the fair value to account for potential non-performance risk, including our own non-performance risk and the respective counterparty's non-performance risk. We determined that the significant inputs used to value the Swaps fell within Level 2 of the fair value hierarchy.

#### 11. Commitments and Contingencies

In the normal course of business, we are involved in legal actions arising from the ownership of our industrial properties. In our opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on our consolidated financial position, operations or liquidity.

In conjunction with the development of industrial properties, we have entered into agreements with general contractors for the construction of industrial buildings. At March 31, 2015, we had eight industrial buildings totaling approximately 1.6 million square feet of GLA under construction. The estimated total investment as of March 31, 2015 is approximately \$106,500. Of this amount, approximately \$59,700 remains to be funded. There can be no assurance that the actual completion cost will not exceed the estimated total investment stated above.

#### 12. Subsequent Events

From April 1, 2015 to April 29, 2015, we acquired one land parcel for a purchase price of approximately \$4,142, excluding costs incurred in conjunction with the acquisition and we sold one industrial property and one land parcel for approximately \$6,435.

On April 29, 2015, we settled the Group II Swaps for \$11,546 of a payment to be made to the counterparties.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the consolidated financial statements and notes thereto appearing elsewhere in this Form 10-Q. In addition, the following discussion may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). We intend for such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on certain assumptions and describe future plans, strategies and expectations of the Company, and are generally identifiable by use of the words "believe," "expect," "plan," "anticipate," "estimate," "project," "seek," "target," "potential," "focus," "may," "should" or similar words. Although we believe the expectations reflected in forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be attained or that results will not materially differ. Factors which could have a materially adverse effect on our operations and future prospects include, but are not limited to: changes in national, international, regional and local economic conditions generally and real estate markets specifically; changes in legislation/regulation (including changes to laws governing the taxation of real estate investment trusts) and actions of regulatory authorities; our ability to qualify and maintain our status as a real estate investment trust; the availability and attractiveness of financing (including both public and private capital) to us and to our potential counterparties; the availability and attractiveness of terms of additional debt repurchases; interest rates; our credit agency ratings; our ability to comply with applicable financial covenants; competition; changes in supply and demand for industrial properties (including land) in the Company's current and potential market areas; difficulties in identifying and consummating acquisitions and dispositions; our ability to manage the integration of properties we acquire; environmental liabilities; delays in development or lease-up schedules; tenant creditworthiness; higher-than-expected costs; changes in asset valuations and related impairment charges; changes in general accounting principles, policies and guidelines applicable to real estate investment trusts; and those additional factors described in this report, in Item 1A, "Risk Factors" and elsewhere in the Company's annual report on Form 10-K for the year ended December 31, 2014 and in the Company's subsequent Exchange Act reports. We caution you not to place undue reliance on forward-looking statements, which reflect our outlook only and speak only as of the date of this report. We assume no obligation to update or supplement forward-looking statements. Unless the context otherwise requires, the terms "Company," "we," "us" and "our" refer to First Industrial Realty Trust, Inc., First Industrial, L.P. and their respective controlled subsidiaries. We refer to our operating partnership, First Industrial, L.P., as the "Operating Partnership."

GENERAL

The Company was organized in the state of Maryland on August 10, 1993. We are a real estate investment trust ("REIT") as defined in the Internal Revenue Code of 1986 (the "Code"). We began operations on July 1, 1994. Our interests in our properties and land parcels are held through partnerships, corporations, and limited liability companies controlled, directly or indirectly, by us, including the Operating Partnership, of which we are the sole general partner with an approximate 96.2% ownership interest at March 31, 2015, and through our taxable REIT subsidiaries. We also conduct operations through other partnerships (the "Other Real Estate Partnerships") and limited liability companies, the operating data of which, together with that of the Operating Partnership and the taxable REIT subsidiaries, is consolidated with that of the Company, as presented herein. First Industrial Realty Trust, Inc. does not have any significant assets or liabilities other than its investment in the Operating Partnership and its 100% ownership interest in the general partners of the Other Real Estate Partnerships. Noncontrolling interest of approximately 3.8% at March 31, 2015 represents the aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

We also provide various services to two joint ventures (the "2003 Net Lease Joint Venture" and the "2007 Europe Joint Venture"; collectively, the "Joint Ventures"). Our noncontrolling equity ownership interests in the 2003 Net Lease Joint Venture and 2007 Europe Joint Venture are 15% and 10%, respectively. During the three months ended March 31, 2015, the 2003 Net Lease Joint Venture sold its last remaining industrial property comprising approximately 0.8 million square feet of gross leasable area ("GLA"). At March 31, 2015, the 2007 Europe Joint Venture did not own any properties. The Joint Ventures are accounted for under the equity method of accounting.

Accordingly, the operating data of our Joint Ventures is not consolidated with that of the Company as presented herein.

As of March 31, 2015, we owned 629 industrial properties located in 25 states, containing an aggregate of approximately 63.0 million square feet of GLA.

We maintain a website at [www.firstindustrial.com](http://www.firstindustrial.com). Information on this website shall not constitute part of this Form 10-Q. Copies of our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports are available without charge on our website as soon as reasonably practicable after such reports are filed with or furnished to the Securities and Exchange Commission ("SEC"). You may also read and copy any document filed at the public

Table of Contents

reference facilities of the SEC at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at (800) SEC-0330 for further information about the public reference facilities. These documents also may be accessed through the SEC's Interactive Data Electronic Application via the SEC's home page on the Internet (<http://www.sec.gov>). In addition, our Corporate Governance Guidelines, Code of Business Conduct and Ethics, Audit Committee Charter, Compensation Committee Charter and Nominating/Corporate Governance Committee Charter, along with supplemental financial and operating information prepared by us, are all available without charge on our website or upon request to us.

Amendments to, or waivers from, our Code of Business Conduct and Ethics that apply to our executive officers or directors will also be posted to our website. We also post or otherwise make available on our website from time to time other information that may be of interest to our investors. Please direct requests as follows:

First Industrial Realty Trust, Inc.  
311 S. Wacker Drive, Suite 3900  
Chicago, IL 60606

Attention: Investor Relations

**MANAGEMENT'S OVERVIEW**

We believe our financial condition and results of operations are, primarily, a function of our performance in four key areas: leasing of industrial properties, acquisition and development of additional industrial properties, disposition of industrial properties and access to external capital.

We generate revenue primarily from rental income and tenant recoveries from operating leases of our industrial properties. Such revenue is offset by certain property specific operating expenses, such as real estate taxes, repairs and maintenance, property management, utilities and insurance expenses, along with certain other costs and expenses, such as depreciation and amortization costs and general and administrative and interest expenses. Our revenue growth is dependent, in part, on our ability to (i) increase rental income, through increasing either or both occupancy rates and rental rates at our properties, (ii) maximize tenant recoveries and (iii) minimize operating and certain other expenses. Revenues generated from rental income and tenant recoveries are a significant source of funds, in addition to income generated from gains/losses on the sale of our properties (as discussed below), for our liquidity. The leasing of property, in general, and occupancy rates, rental rates, operating expenses and certain non-operating expenses, in particular, are impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The leasing of property also entails various risks, including the risk of tenant default. If we were unable to maintain or increase occupancy rates and rental rates at our properties or to maintain tenant recoveries and operating and certain other expenses consistent with historical levels and proportions, our revenue would decline. Further, if a significant number of our tenants were unable to pay rent (including tenant recoveries) or if we were unable to rent our properties on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

Our revenue growth is also dependent, in part, on our ability to acquire existing, and develop new industrial properties on favorable terms. The Company seeks to identify opportunities to acquire existing industrial properties on favorable terms, and, when conditions permit, also seeks to acquire and develop new industrial properties on favorable terms. Existing properties, as they are acquired, and acquired and developed properties, as they are leased, generate revenue from rental income, tenant recoveries and fees, income from which, as discussed above, is a source of funds for our distributions. The acquisition and development of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The acquisition and development of properties also entails various risks, including the risk that our investments may not perform as expected. For example, acquired existing and acquired and developed new properties may not sustain and/or achieve anticipated occupancy and rental rate levels. With respect to acquired and developed new properties, we may not be able to complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing the properties. Also, we face significant competition for attractive acquisition and development opportunities from other well-capitalized real estate investors, including publicly-traded REITs and private investors. Further, as discussed below, we may not be able to finance the acquisition and development opportunities we identify. If we were unable to acquire and develop sufficient additional properties on favorable terms, or if such investments did not perform as expected, our revenue growth would be limited and our financial

condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

We also generate income from the sale of our properties (including existing buildings, buildings which we have developed or re-developed on a merchant basis and land). The gain/loss on, and fees from, the sale of such properties are included in our income and can be a significant source of funds, in addition to revenues generated from rental income and tenant recoveries. Proceeds from sales are being used to repay outstanding debt and, market conditions permitting, may be used to fund the acquisition of existing, and the acquisition and development of new, industrial properties. The sale of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond

Table of Contents

our control. The sale of properties also entails various risks, including competition from other sellers and the availability of attractive financing for potential buyers of our properties. Further, our ability to sell properties is limited by safe harbor rules applying to REITs under the Code which relate to the number of properties that may be disposed of in a year, their tax bases and the cost of improvements made to the properties, along with other tests which enable a REIT to avoid punitive taxation on the sale of assets. If we are unable to sell properties on favorable terms, our income growth would be limited and our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock could be adversely affected.

We utilize a portion of the net sales proceeds from property sales, borrowings under our unsecured credit facility (the "Unsecured Credit Facility") and proceeds from the issuance, when and as warranted, of additional debt and equity securities to refinance debt and finance future acquisitions and developments. Access to external capital on favorable terms plays a key role in our financial condition and results of operations, as it impacts our cost of capital and our ability and cost to refinance existing indebtedness as it matures and to fund acquisitions and developments. Our ability to access external capital on favorable terms is dependent on various factors, including general market conditions, interest rates, credit ratings on our debt, the market's perception of our growth potential, our current and potential future earnings and cash distributions and the market price of our capital stock. If we were unable to access external capital on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock could be adversely affected.

**RESULTS OF OPERATIONS**

The tables below summarize our revenues, property expenses and depreciation and other amortization by various categories for the three months ended March 31, 2015 and 2014. Same store properties are properties owned prior to January 1, 2014 and held as an in-service property through March 31, 2015 and developments and redevelopments that were placed in service prior to January 1, 2014 or were substantially completed for the 12 months prior to January 1, 2014. Properties which are at least 75% occupied at acquisition are placed in service. Acquisitions (that are less than 75% occupied at the date of acquisition), developments and redevelopments are placed in service as they reach the earlier of a) stabilized occupancy (generally defined as 90% occupied), or b) one year subsequent to acquisition or development/redevelopment construction completion. Properties are moved from the same store classification to the redevelopment classification when capital expenditures for a project are estimated to exceed 25% of the undepreciated gross book value of the property. Acquired properties are properties that were acquired subsequent to December 31, 2013 and held as an operating property through March 31, 2015. Sold properties are properties that were sold subsequent to December 31, 2013. (Re)Developments and land are land parcels and developments and redevelopments that were not: a) substantially complete 12 months prior to January 1, 2014 or b) stabilized prior to January 1, 2014. Other revenues are derived from the operations of our maintenance company, fees earned from our Joint Ventures and other miscellaneous revenues. Other expenses are derived from the operations of our maintenance company and other miscellaneous regional expenses.

Our future financial condition and results of operations, including rental revenues, may be impacted by the future acquisition and sale of properties. Our future revenues and expenses may vary materially from historical rates.

**Comparison of Three Months Ended March 31, 2015 to Three Months Ended March 31, 2014**

Our net income available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities was \$2.4 million and \$2.5 million for the three months ended March 31, 2015 and 2014, respectively. Basic and diluted net income available to First Industrial Realty Trust, Inc.'s common stockholders was \$0.02 per share and \$0.02 per share for the three months ended March 31, 2015 and 2014, respectively.

For the three months ended March 31, 2015 and 2014, the average occupancy rates of our same store properties were 92.6% and 92.6%, respectively.

Table of Contents

|  | Three Months Ended |          |           |          |    |
|--|--------------------|----------|-----------|----------|----|
|  | March 31,          |          | \$ Change | % Change |    |
|  | 2015               | 2014     |           |          |    |
|  | (\$ in 000's)      |          |           |          |    |
| <b>REVENUES</b>                                |                    |          |           |          |    |
| Same Store Properties                          | \$84,263           | \$82,486 | \$1,777   | 2.2      | %  |
| Acquired Properties                            | 1,651              | 346      | 1,305     | 377.2    | %  |
| Sold Properties                                | 323                | 2,902    | (2,579)   | (88.9)   | )% |
| (Re) Developments and Land, Not Included Above | 3,312              | 14       | 3,298     | 23,557.1 | %  |
| Other  | 393                | 473      | (80)      | (16.9)   | )% |
|  | \$89,942           | \$86,221 | \$3,721   | 4.3      | %  |
| Discontinued Operations                        | —                  | (2,360)  | 2,360     | (100.0)  | )% |
| Total Revenues                                 | \$89,942           | \$83,861 | \$6,081   | 7.3      | %  |

Revenues from same store properties increased \$1.8 million primarily due to a decrease in the straight-line rent reserve for doubtful accounts during the three months ended March 31, 2015 as compared to March 31, 2014.

Revenues from acquired properties increased \$1.3 million due to the eight industrial properties acquired subsequent to December 31, 2013 totaling approximately 1.1 million square feet of GLA. Revenues from sold properties decreased \$2.6 million due to the 38 industrial properties sold subsequent to December 31, 2013 totaling approximately 2.5 million square feet of GLA. Revenues from (re)developments and land increased \$3.3 million due to an increase in occupancy. Other revenues remained relatively unchanged.

|  | Three Months Ended |          |           |          |    |
|--|--------------------|----------|-----------|----------|----|
|  | March 31,          |          | \$ Change | % Change |    |
|  | 2015               | 2014     |           |          |    |
|  | (\$ in 000's)      |          |           |          |    |
| <b>PROPERTY EXPENSES</b>                       |                    |          |           |          |    |
| Same Store Properties                          | \$25,835           | \$27,483 | \$(1,648) | (6.0)    | )% |
| Acquired Properties                            | 504                | 120      | 384       | 320.0    | %  |
| Sold Properties                                | 175                | 1,268    | (1,093)   | (86.2)   | )% |
| (Re) Developments and Land, Not Included Above | 1,274              | 593      | 681       | 114.8    | %  |
| Other  | 2,003              | 1,890    | 113       | 6.0      | %  |
|  | \$29,791           | \$31,354 | \$(1,563) | (5.0)    | )% |
| Discontinued Operations                        | —                  | (1,038)  | 1,038     | (100.0)  | )% |
| Total Property Expenses                        | \$29,791           | \$30,316 | \$(525)   | (1.7)    | )% |

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance and other property related expenses. Property expenses from same store properties decreased \$1.6 million primarily due to lower snow removal costs incurred during the three months ended March 31, 2015 as compared to the three months ended March 31, 2014 due to the harsh 2014 winter. Property expenses from acquired properties increased \$0.4 million due to properties acquired subsequent to December 31, 2013. Property expenses from sold properties decreased \$1.1 million due to properties sold subsequent to December 31, 2013. Property expenses from (re)developments and land increased \$0.7 million primarily due to an increase in real estate tax expense related to the substantial completion of developments. Other expenses increased \$0.1 million primarily due to an increase in maintenance company expenses.

General and administrative expense increased \$1.4 million, or 26.2%, during the three months ended March 31, 2015 compared to the three months ended March 31, 2014 primarily due to the immediate recognition of expense related to the issuance of restricted stock to the Company's CEO during the three months ended March 31, 2015.

For the three months ended March 31, 2014, we recognized \$0.04 million of expense related to costs associated with acquiring buildings from third parties.





Table of Contents

|  | Three Months Ended |          |           |           |
|--|--------------------|----------|-----------|-----------|
|  | March 31,<br>2015  | 2014     | \$ Change | % Change  |
|  | (\$ in 000's)      |          |           |           |
| <b>DEPRECIATION AND OTHER AMORTIZATION</b>     |                    |          |           |           |
| Same Store Properties                          | \$26,010           | \$26,830 | \$(820 )  | (3.1 )%   |
| Acquired Properties                            | 946                | 204      | 742       | 363.7 %   |
| Sold Properties                                | 100                | 1,139    | (1,039 )  | (91.2 )%  |
| (Re) Developments and Land, Not Included Above | 1,080              | 492      | 588       | 119.5 %   |
| Corporate Furniture, Fixtures and Equipment    | 170                | 122      | 48        | 39.3 %    |
|  | \$28,306           | \$28,787 | \$(481 )  | (1.7 )%   |
| Discontinued Operations                        | —                  | (916 )   | 916       | (100.0 )% |
| Total Depreciation and Other Amortization      | \$28,306           | \$27,871 | \$435     | 1.6 %     |

Depreciation and other amortization for same store properties remained relatively unchanged. Depreciation and other amortization from acquired properties increased \$0.7 million due to properties acquired subsequent to December 31, 2013. Depreciation and other amortization from sold properties decreased \$1.0 million due to properties sold subsequent to December 31, 2013. Depreciation and other amortization for (re)developments and land increased \$0.6 million primarily due to an increase in developments that were placed in service. Corporate furniture, fixtures and equipment depreciation expense increased \$0.05 million due to additional asset purchases.

For the three months ended March 31, 2015, we recognized \$7.9 million of gain on sale of real estate related to the sale of nine industrial properties comprising of approximately 0.5 million square feet of GLA.

Interest income decreased \$0.7 million, or 96.6%, primarily due to a decrease in the weighted average note receivable balance outstanding for the three months ended March 31, 2015 as compared to the three months ended March 31, 2014.

Interest expense decreased \$2.4 million, or 12.6%, primarily due to a decrease in the weighted average interest rate for the three months ended March 31, 2015 (5.07%) as compared to the three months ended March 31, 2014 (5.83%) and an increase in capitalized interest of \$0.1 million for the three months ended March 31, 2015 as compared to the three months ended March 31, 2014 due to an increase in development activities, partially offset by an increase in the weighted average debt balance outstanding for the three months ended March 31, 2015 (\$1,366.9 million) as compared to the three months ended March 31, 2014 (\$1,351.8 million).

Amortization of deferred financing costs remained relatively unchanged.

In August 2014, we entered into three interest rate protection agreements in order to maintain our flexibility to pursue an offering of unsecured debt in the future. During the three months ended March 31, 2015, the Company reclassified the fair market value loss recorded in other comprehensive income relating to the three interest rate protection agreements to earnings as a result of the Company determining the forecasted offering of unsecured debt was no longer probable to occur within the time period stated in the respective hedge designation memos. For the three months ended March 31, 2015, the reclassified amount was a loss of \$13.0 million recorded as mark-to-market loss on interest rate protection agreements.

Equity in income of joint ventures decreased \$2.9 million during the three months ended March 31, 2015 as compared to the three months ended March 31, 2014 primarily due to a decrease in our pro rata share of gain and earn outs from the sales of industrial properties from the 2003 Net Lease Joint Venture.

The income tax provision is not significant.

Table of Contents

As discussed in Note 2 in the Consolidated Financial Statements, we adopted the new accounting standard relating to discontinued operations on January 1, 2015. There were no sales of industrial properties during the three months ended March 31, 2015 that met the criteria to be classified as discontinued operations. The industrial properties sold prior to January 1, 2015 that met the criteria to be classified as discontinued operations continue to be presented as discontinued operations in the Consolidated Statements of Operations. The following table summarizes certain information regarding the industrial properties included in discontinued operations for the three months ended March 31, 2014.

|                                     |  |
|-------------------------------------|--|
|                                     | Three Months<br>Ended March 31,<br>2014<br>(\$ in 000's) |
| Total Revenues                      | \$2,360  |
| Property Expenses                   | (1,038 )   |
| Depreciation and Amortization       | (916 )   |
| Gain on Sale of Real Estate         | 735  |
| Income from Discontinued Operations | \$1,141  |

Income from discontinued operations for the three months ended March 31, 2014 reflects the results of operations of the 29 industrial properties that were sold during the year ended December 31, 2014 and the gain on sale of real estate relating to three industrial properties that were sold during the three months ended March 31, 2014.

**LEASING ACTIVITY**

The following table provides a summary of our leasing activity for the three months ended March 31, 2015. The table does not include month-to-month leases or leases with terms less than twelve months.

|                             | Number of<br>Leases<br>Signed | Square<br>Feet<br>Signed<br>(in 000's) | Average<br>GAAP<br>Rent Per<br>Square Foot (1) | GAAP<br>Basis<br>Rent<br>Growth (2) | Weighted<br>Average<br>Lease<br>Term (3) | Turnover Costs<br>Per Square<br>Foot (4) | Weighted<br>Average<br>Retention (5) |   |
|-----------------------------|-------------------------------|--|--|-------------------------------------|--|--|--------------------------------------|---|
| New Leases                  | 62                            | 1,822                                  | \$ 3.90  | 10.6                                | % 6.4                                    | \$ 4.68                                  | N/A                                  |   |
| Renewal Leases              | 94                            | 1,646                                  | \$ 5.61  | 8.5                                 | % 2.8                                    | \$ 0.80                                  | 60.5                                 | % |
| Development Leases          | 3                             | 97                                     | \$ 4.21  | N/A                                 | 5.7                                      | N/A                                      | N/A                                  |   |
| Total / Weighted<br>Average | 159                           | 3,565                                  | \$ 4.70  | 9.3                                 | % 4.7                                    | \$ 2.66                                  | 60.5                                 | % |

(1) Average GAAP rent is the average rent calculated in accordance with GAAP, over the term of the lease.

GAAP basis rent growth is a ratio of the change in net effective rent (on a GAAP basis, including straight-line rent

(2) adjustments as required by GAAP) compared to the net effective rent (on a GAAP basis) of the comparable lease.

New leases where there were no prior comparable leases are also excluded.

(3) The lease term is expressed in years. Assumes no exercise of lease renewal options, if any.

Turnover costs are comprised of the costs incurred or capitalized for improvements of vacant and renewal spaces, as well as the commissions paid and costs capitalized for leasing transactions. Turnover costs per square foot (4) represent the total turnover costs expected to be incurred on the leases signed during the period and do not reflect actual expenditures for the period.

(5) Represents the weighted average square feet of tenants renewing their respective leases.

During the three months ended March 31, 2015, 43 new leases (including development leases) with free rent periods during the lease term on 1.6 million square feet of GLA commenced. Total free rent concessions of \$2.6 million were associated with these leases. Additionally, during the three months ended March 31, 2015, five renewal leases with free rent periods during the lease term on 0.1 million square feet of GLA commenced. Total free rent concessions of \$0.02 million were associated with these renewal leases.



Table of Contents

LIQUIDITY AND CAPITAL RESOURCES

At March 31, 2015, our cash and cash equivalents and restricted cash were approximately \$3.6 million and \$1.8 million, respectively. Restricted cash is comprised of cash held in escrow in connection with gross proceeds from the sales of certain industrial properties. These sales proceeds will be disbursed as we exchange industrial properties under Section 1031 of the Code. We also had \$450.0 million available for additional borrowings under our Unsecured Credit Facility.

We have considered our short-term (through March 31, 2016) liquidity needs and the adequacy of our estimated cash flow from operations and other expected liquidity sources to meet these needs. Our 5.75% 2016 Notes, in the aggregate principal amount of \$159.7 million, are due January 15, 2016. Also, we have \$82.1 million in mortgage loans payable outstanding at March 31, 2015 that mature or we anticipate prepaying prior to March 31, 2016. We expect to satisfy these payment obligations prior to March 31, 2016 with borrowings under our Unsecured Credit Facility. With the exception of these payment obligations, we believe that our principal short-term liquidity needs are to fund normal recurring expenses, property acquisitions, developments, renovations, expansions and other nonrecurring capital improvements, debt service requirements, the minimum distributions required to maintain our REIT qualification under the Code and distributions approved by our Board of Directors. We anticipate that these needs will be met with cash flows provided by operating activities as well as the disposition of select assets. These needs may also be met by the issuance of additional equity securities or long-term unsecured indebtedness, subject to market conditions and contractual restrictions or borrowings under our Unsecured Credit Facility.

We expect to meet long-term (after March 31, 2016) liquidity requirements such as property acquisitions, developments, scheduled debt maturities, major renovations, expansions and other nonrecurring capital improvements through the disposition of select assets, long-term unsecured and secured indebtedness and the issuance of additional equity securities, subject to market conditions.

We also finance the development and acquisition of additional properties through borrowings under our Unsecured Credit Facility and may finance the development or acquisition of additional properties through such borrowings, to the extent capacity is available. At March 31, 2015, borrowings under our Unsecured Credit Facility bore interest at a weighted average interest rate of 1.323%. As of April 29, 2015, we had approximately \$420.0 million available for additional borrowings under our Unsecured Credit Facility. Our Unsecured Credit Facility contains certain financial covenants including limitations on incurrence of debt and debt service coverage. Our access to borrowings may be limited if we fail to meet any of these covenants. We believe that we were in compliance with our financial covenants as of March 31, 2015, and we anticipate that we will be able to operate in compliance with our financial covenants for the remainder of 2015.

Our senior unsecured notes have been assigned credit ratings from Standard & Poor's, Moody's and Fitch Ratings of BBB-/Baa3/BBB-, respectively. In the event of a downgrade, we believe we would continue to have access to sufficient capital; however, our cost of borrowing would increase and our ability to access certain financial markets may be limited.

Three Months Ended March 31, 2015

Net cash provided by operating activities of approximately \$27.9 million for the three months ended March 31, 2015, was comprised primarily of the non-cash adjustments of approximately \$35.0 million, a book overdraft of approximately \$0.4 million, and net income of approximately \$2.5 million, offset by the net change in operating assets and liabilities of approximately \$9.9 million and equity in income of Joint Ventures of approximately \$0.1 million. The adjustments for the non-cash items of approximately \$35.0 million are primarily comprised of depreciation and amortization of approximately \$31.7 million, mark-to-market loss on interest rate protection agreements of approximately \$13.0 million and the provision for bad debt of approximately \$0.5 million, offset by the gain on sale of real estate of approximately \$7.9 million and the effect of the straight-lining of rental income of approximately \$2.3 million.

Net cash provided by investing activities of approximately \$2.1 million for the three months ended March 31, 2015, was comprised primarily of the net proceeds from the sale of real estate, repayments on our notes receivable and net distributions from our Joint Ventures, offset by the development of real estate, capital expenditures related to the improvement of existing real estate, payments related to leasing activities and an increase in escrows.

During the three months ended March 31, 2015, we sold nine industrial properties comprising approximately 0.5 million square feet of GLA. Proceeds from the sale of the nine industrial properties, net of closing costs, were approximately \$25.6 million. We are in various stages of discussions with third parties for the sale of additional properties and plan to continue to selectively market other properties for sale for the remainder of 2015.

Net cash used in financing activities of approximately \$36.0 million for the three months ended March 31, 2015, was comprised primarily of repayments on our mortgage loans payable, common stock/unit dividends, payments of debt issuance costs, the repurchase and retirement of restricted stock and the net repayments on our Unsecured Credit Facility.

Table of Contents

We may from time to time repay additional amounts of our outstanding debt. Any repayments would depend upon prevailing market conditions, our liquidity requirements, contractual restrictions and other factors we consider important. Future repayments may materially impact our liquidity, taxable income and results of operations.

Market Risk

The following discussion about our risk-management activities includes "forward-looking statements" that involve risk and uncertainties. Actual results could differ materially from those projected in the forward-looking statements. Our business subjects us to market risk from interest rates, as described below.

Interest Rate Risk

The following analysis presents the hypothetical gain or loss in earnings, cash flows or fair value of the financial instruments and derivative instruments which are held by us at March 31, 2015 that are sensitive to changes in interest rates. While this analysis may have some use as a benchmark, it should not be viewed as a forecast.

In the normal course of business, we also face risks that are either non-financial or non-quantifiable. Such risks principally include credit risk and legal risk and are not represented in the following analysis.

At March 31, 2015, \$1,161.9 million (87.4% of total debt at March 31, 2015) of our debt was fixed rate debt (includes \$200.0 million of variable-rate debt that has been effectively swapped to a fixed rate through the use of interest rate protection agreements) and \$168.0 million (12.6% of total debt at March 31, 2015) of our debt was variable rate debt. At December 31, 2014, \$1,164.8 million (86.3% of total debt at December 31, 2014) of our debt was fixed rate debt (includes \$200.0 million of variable-rate debt that has been effectively swapped to a fixed rate through the use of interest rate protection agreements) and \$185.0 million (13.7% of total debt at December 31, 2014) of our debt was variable rate debt.

For fixed rate debt, changes in interest rates generally affect the fair value of the debt, but not our earnings or cash flows. Conversely, for variable rate debt, changes in the base interest rate used to calculate the all-in interest rate generally do not impact the fair value of the debt, but would affect our future earnings and cash flows. The interest rate risk and changes in fair market value of fixed rate debt generally do not have a significant impact on us until we are required to refinance such debt. See Note 4 to the Consolidated Financial Statements for a discussion of the maturity dates of our various fixed rate debt.

Our variable rate debt is subject to risk based upon prevailing market interest rates. As of March 31, 2015, we had approximately \$168.0 million of variable rate debt outstanding indexed to LIBOR rates (excluding the \$200.0 million of variable-rate debt that has been effectively swapped to a fixed rate through the use of interest rate protection agreements). If the LIBOR rates at March 31, 2015 relevant to our variable rate debt were to have increased 10%, we estimate that our interest expense during the three months ended March 31, 2015 would have increased by approximately \$0.01 million based on our average outstanding floating-rate debt during the three months ended March 31, 2015. Additionally, if weighted average interest rates on our fixed rate debt were to have increased by 10% due to refinancing, interest expense would have increased by approximately \$1.7 million during the three months ended March 31, 2015.

As of March 31, 2015, the estimated fair value of our debt was approximately \$1,402.9 million based on our estimate of the then-current market interest rates.

The use of derivative financial instruments allows us to manage risks of increases in interest rates with respect to the effect these fluctuations would have on our earnings and cash flows. As of March 31, 2015, we had interest rate protection agreements with a notional aggregate amount outstanding of \$420.0 million, which mitigate our exposure to interest rates. \$200.0 million of the interest rate protection agreements fix our interest rate on our \$200.0 million unsecured term loan and \$220.0 million was entered into in order to fix our interest rate to maintain our flexibility to pursue an offering of long-term unsecured debt in the future ("Interest Rate Protection Agreements"). During the three months ended March 31, 2015, the Company determined that the issuance of long-term unsecured debt was no longer probable of occurring by the date within the respective hedge memos and therefore, the Company de-designated the Interest Rate Protection Agreements and reclassified the fair market value loss of \$13.0 million as of March 31, 2015 to the income statement. See Subsequent Events. Currently, we do not enter into financial instruments for trading or other speculative purposes.



Table of Contents

## Supplemental Earnings Measure

Investors in and industry analysts following the real estate industry utilize funds from operations ("FFO") and net operating income ("NOI") as supplemental operating performance measures of an equity REIT. Historical cost accounting for real estate assets in accordance with accounting principles generally accepted in the United States of America ("GAAP") implicitly assumes that the value of real estate assets diminishes predictably over time through depreciation. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors prefer to supplement operating results that use historical cost accounting with measures such as FFO and NOI, among others. We provide information related to FFO and same store NOI ("SS NOI") both because such industry analysts are interested in such information, and because our management believes FFO and SS NOI are important performance measures. FFO and SS NOI are factors used by management in measuring our performance, including for purposes of determining the compensation of our executive officers under our 2015 incentive compensation plan.

Neither FFO nor SS NOI should be considered as a substitute for net income, or any other measures derived in accordance with GAAP. Neither FFO nor SS NOI represents cash generated from operating activities in accordance with GAAP and neither should be considered as an alternative to cash flow from operating activities as a measure of our liquidity, nor is either indicative of funds available for our cash needs, including our ability to make cash distributions.

## Funds From Operations

The National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income determined in accordance with GAAP. FFO is a non-GAAP financial measure. FFO is calculated by us in accordance with the definition adopted by the Board of Governors of NAREIT and therefore may not be comparable to other similarly titled measures of other companies.

Management believes that the use of FFO available to common stockholders and participating securities, combined with net income (which remains the primary measure of performance), improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that, by excluding gains or losses related to sales of previously depreciated real estate assets and real estate asset depreciation and amortization, investors and analysts are able to identify the operating results of the long-term assets that form the core of a REIT's activity and use these operating results for assistance in comparing these operating results between periods or to those of different companies.

The following table shows a reconciliation of net income available to common stockholders and participating securities to the calculation of FFO available to common stockholders and participating securities for the three months ended March 31, 2015 and 2014.

|   | Three Months Ended March 31, |          |
|---|------------------------------|----------|
|   | 2015                         | 2014     |
|   | (In thousands)               |          |
| Net Income Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities            | \$2,373                      | \$2,482  |
| Adjustments:  |                              |          |
| Depreciation and Other Amortization of Real Estate  | 28,136                       | 27,749   |
| Depreciation and Other Amortization of Real Estate Included in Discontinued Operations                                    | —                            | 916      |
| Equity in Depreciation and Other Amortization of Joint Ventures   | 17                           | 37       |
| Non-NAREIT Compliant Gain   | (7,930)                      | (735)    |
| Non-NAREIT Compliant Gain from Joint Ventures   | (63)                         | (2,979)  |
| Noncontrolling Interest Share of Adjustments  | (767)                        | (996)    |
| Funds from Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities | \$21,766                     | \$26,474 |





Table of Contents

## Same Store Net Operating Income

SS NOI is a non-GAAP financial measure that provides a measure of rental operations, and does not factor in depreciation and amortization, general and administrative expense, acquisition costs, interest expense, interest income, equity in income from joint ventures, income tax benefit and expense, gains and losses on retirement of debt and sale of real estate. We define SS NOI as revenues minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses, minus the NOI of properties that are not same store properties and minus the impact of straight-line rent, the amortization of lease inducements, the amortization of above/below market rent and lease termination fees. As so defined, SS NOI may not be comparable to same store net operating income or similar measures reported by other REITs that define same store properties or NOI differently. The major factors influencing SS NOI are occupancy levels, rental rate increases or decreases and tenant recoveries increases or decreases. Our success depends largely upon our ability to lease space and to recover the operating costs associated with those leases from our tenants.

The following table shows a reconciliation of the same store revenues and property expenses disclosed in the results of operations (and reconciled to revenues and expenses reflected on the statements of operations) to SS NOI for the three months ended March 31, 2015 and 2014.

|  | Three Months Ended March 31, |          |   |
|--|------------------------------|----------|---|
|  | 2015                         | 2014     |   |
|  | (In thousands)               |          |   |
| Same Store Properties - Revenues                   | \$84,263                     | \$82,486 |   |
| Same Store Properties - Property Expenses          | 25,835                       | 27,483   |   |
| Same Store Net Operating Income Before Adjustments | \$58,428                     | \$55,003 |   |
| Adjustments:                                       |                              |          |   |
| Lease Inducement Amortization                      | 202                          | 315      |   |
| Straight-line Rent                                 | (499                         | ) 369    |   |
| Above / Below Market Rent Amortization             | (100                         | ) (577   | ) |
| Lease Termination Fees                             | (51                          | ) (101   | ) |
| One-Time Restoration Fee                           | —                            | (389     | ) |
| Same Store Net Operating Income                    | \$57,980                     | \$54,620 |   |

Recent Accounting Pronouncements

Refer to Note 2 to the Consolidated Financial Statements.

Subsequent Events

From April 1, 2015 to April 29, 2015, we acquired one land parcel for a purchase price of approximately \$4.1 million, excluding costs incurred in conjunction with the acquisition and we sold one industrial property and one land parcel for approximately \$6.4 million.

On April 29, 2015, we settled the Interest Rate Protection Agreements for \$11.5 million of a payment to be made to the counterparties.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Response to this item is included in Item 2., "Management's Discussion and Analysis of Financial Condition and Results of Operations" above.

## Item 4. Controls and Procedures

Our principal executive officer and principal financial officer, in evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report, based on the evaluation of these controls and procedures required by Exchange Act Rules 13a-15(b) or 15d-15(b), have concluded that as of the end of such period our disclosure controls and procedures were effective.

There has been no change in our internal control over financial reporting that occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



PART II: OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

None.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

Item 6. Exhibits

Exhibits Description

10.1 Second Amended and Restated Unsecured Revolving Credit Agreement, dated as of March 10, 2015, among First Industrial, L.P., First Industrial Realty Trust, Inc., Wells Fargo Bank, N.A and the other lenders thereunder (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company, dated March 12, 2015, File No. 1-13102)

10.2\* First Amendment to Unsecured Term Loan Agreement, dated as of April 20, 2015, by and among First Industrial, L.P., First Industrial Realty Trust, Inc., Wells Fargo Bank, N.A and the other lenders thereunder

31.1\* Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended

31.2\* Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended

32\*\* Certification of the Principal Executive Officer and the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101.1\* The following financial statements from First Industrial Realty Trust, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015, formatted in XBRL: (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Operations (unaudited), (iii) Consolidated Statements of Comprehensive Income (unaudited), (iv) Consolidated Statement of Changes in Stockholders' Equity (unaudited), (v) Consolidated Statements of Cash Flows (unaudited) and (vi) Notes to Consolidated Financial Statements (unaudited)

\* Filed herewith.

\*\* Furnished herewith.



Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST INDUSTRIAL REALTY TRUST, INC.

By: /S/ SCOTT A. MUSIL

Scott A. Musil

Chief Financial Officer

(Principal Financial Officer)

Date: April 29, 2015

Table of Contents

EXHIBIT INDEX

| Exhibits | Description  |
|----------|--|
| 10.1     | Second Amended and Restated Unsecured Revolving Credit Agreement, dated as of March 10, 2015, among First Industrial, L.P., First Industrial Realty Trust, Inc., Wells Fargo Bank, N.A and the other lenders thereunder (incorporated by reference to Exhibit 10.1 of the Form 8-K of the Company, dated March 12, 2015, File No. 1-13102)   |
| 10.2*    | First Amendment to Unsecured Term Loan Agreement, dated as of April 20, 2015, by and among First Industrial, L.P., First Industrial Realty Trust, Inc., Wells Fargo Bank, N.A and the other lenders thereunder   |
| 31.1*    | Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended  |
| 31.2*    | Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended  |
| 32**     | Certification of the Principal Executive Officer and the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 101.1*   | The following financial statements from First Industrial Realty Trust, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2015, formatted in XBRL: (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Operations (unaudited), (iii) Consolidated Statements of Comprehensive Income (unaudited), (iv) Consolidated Statement of Changes in Stockholders' Equity (unaudited), (v) Consolidated Statements of Cash Flows (unaudited) and (vi) Notes to Consolidated Financial Statements (unaudited) |

---

\* Filed herewith.

\*\* Furnished herewith.