INDEPENDENT BANK CORP /MI/
Form 8-K
July 23, 2003

SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, D.C. 20549<br>FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Date of Report (Date of earliest event reported): July 23, 2003

## INDEPENDENT BANK CORPORATION

(Exact name of registrant as specified in its charter)

Michigan
(State or Jurisdiction of Incorporation or Organization)

| $0-7818$ |
| :---: |
| (Commission File Number) |
| (I.R.S. Employer Identification No.) |
| 230 West Main Street, Ionia, Michigan 48846 |

(Address of principal executive offices)
(616) 527-9450
(Registrant's telephone number, including area code)

## NONE

Former name, address and fiscal year, if changed since last report.

[^0]Exhibit

99 Supplemental data to the Registrant s press release dated July 23, 2003.

Item 9. Regulation FD Disclosure.
The information attached at Exhibit 99 is supplemental data to the Registrant s press release dated July 23, 2003 regarding its earnings during the quarter ended June 30, 2003.

This information furnished under "Item 9. Regulation FD Disclosure" is intended to be furnished under "Item 12. Results of Operations and Financial Condition" in accordance with SEC Release No. 33-8216.

The information in this Form 8-K and the attached Exhibit shall not be deemed filed for purposes of Section 18 of the Securities Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| Date | July 23, 2003 | By | s/ Robert N. Shuster |
| :---: | :---: | :---: | :---: |
|  |  |  | Robert N. Shuster, Principal Financial Officer |
| Date | July 23, 2003 | By | s/ James J. Twarozynski |
|  |  |  | James J. Twarozynski, Principal Accounting Officer |

## INDEPENDENT BANK CORPORATION AND <br> SUBSIDIARIES <br> Consolidated Statements of Financial Condition <br> Exhibit 99


Liabilities and Shareholders' Equity
Deposits
Non-interest bearing
Savings and NOW
Time

Federal funds purchased
Other borrowings
Guaranteed preferred beneficial interests
$\quad$ debentures Company's
Accrued expenses and other liabilities

```
Shareholders' Equity
    Preferred stock, no par value--200,000 shares authorized; none
        outstanding
    Common stock, $1.00 par value--30,000,000 shares authorized;
        issued and outstanding: 17,880,811 shares at June 30, 2003
        and 17,822,090 shares at December 31, 2002 17,881
    Capital surplus
    Retained earnings
    Accumulated other comprehensive income
```

    74,352
    54,351
    Total Shareholders' Equity
Total Liabilities and Shareholders' Equity \$ 2,300,281

## INDEPENDENT BANK CORPORATION AND SUBSIDIARIES

 Consolidated Statements of Operations|  | Three Months Ended June 30, |  |  | $\begin{array}{r} \text { Six } \\ 2003 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2003 | 2002 |  |
|  |  | (unau | dited) |  |
| Interest Income | (in thousands, except per shar |  |  |  |
| Interest and fees on loans | \$ | 30,444 | \$ 26,849 | 57, |
| Securities available for sale |  |  |  |  |
| Taxable |  | 2,949 | 3,315 | 5, |
| Tax-exempt |  | 1,930 | 1,757 | 3 , |
| Other investments |  | 135 | 334 |  |
| Total Interest Income |  | 35,458 | 32,255 | 67 |
| Interest Expense |  |  |  |  |
| Deposits |  | 7,430 | 9,042 | 14, |
| Other borrowings |  | 4,561 | 2,970 | 8 , |
| Total Interest Expense |  | 11,991 | 12,012 | 22 |
| Provision for loan losses Net Interest Income |  | 23,467 | 20,243 | 44, |
|  |  | 710 | 1,166 | 1 , |
| Net Interest Income After Provision for Loan Losses |  | 22,757 | 19,077 | 42 |
| Non-interest Income |  |  |  |  |
| Service charges on deposit accounts |  | 3,677 | 3,241 | 6, |
| Net gains on asset sales |  |  |  |  |
| Real estate mortgage loans |  | 4,317 | 1,238 | 8, |
| Securities |  | 47 | 210 |  |
| Title insurance fees |  | 907 | 464 | 1, |
| Manufactured home loan origination fees |  |  |  |  |

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| and commissions |  | 389 |  | 493 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate mortgage loan service fees, netOther income |  | $(1,047)$ |  | 273 |  | (1, |
|  |  | 2,121 |  | 1,666 |  | 3 , |
| Total Non-interest Income | 10,411 |  |  | 7,585 |  | 20, |
| Non-interest Expense |  |  |  |  |  |  |
| Compensation and employee benefits |  | 10,795 |  | 9,262 |  | 20, |
| Occupancy, net |  | 1,626 |  | 1,344 |  | 3 , |
| Furniture and fixtures |  | 1,424 |  | 1,144 |  | 2, |
| Other expenses |  | 6,802 |  | 4,754 |  | 12, |
| Total Non-interest Expense |  | 20,647 |  | 16,504 |  | 38, |
| Income tax expense Income Before Income Tax |  | 12,521 |  | 10,158 |  | 24, |
|  |  | 3,390 |  | 2,870 |  | 6 , |
| Net Income | \$ | 9,131 |  | 7,288 | \$ | 17, |
| Net Income Per Share |  |  |  |  |  |  |
| Basic | \$ | . 51 |  | . 39 | \$ | 1 |
| Diluted |  | . 50 |  | . 39 |  |  |
| Dividends Per Common Share |  |  |  |  |  |  |
| Declared | \$ | . 16 |  | . 11 | \$ |  |
| Paid |  | . 16 |  | . 11 |  |  |

## Non-performing assets

|  | $\begin{gathered} \text { June } 30, \\ 2003 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2002 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (dollars | usands) |
| Non-accrual loans | \$4,816 | \$5,738 |
| Loans 90 days or more past due and still accruing interest | 3,201 | 3,961 |
| Restructured loans | 161 | 270 |
| Total non-performing loans | 8,178 | 9,969 |
| Other real estate | 3,320 | 3,908 |
| Total non-performing assets | \$11,498 | \$13,877 |
| As a percent of Portfolio Loans |  |  |
| Non-performing loans | $0.53 \%$ | $0.72 \%$ |
| Allowance for loan losses | 1.17 | 1.21 |
| Non-performing assets to total assets | 0.50 | 0.67 |
| Allowance for loan losses as a percent of non-performing loans | 219 | 168 |

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## Allowance for loan losses


${ }^{(1)}$ Certain of these items have had their average maturity and rate altered through the use of derivative instruments, including pay-fixed and pay-variable interest rate swaps.

## Capitalization



2003
2002
(in thousands)

Preferred Securities

Shareholders' Equity
Preferred stock, no par value
Common Stock, par value $\$ 1.00$ per share 17,881
Capital surplus
Retained earnings
Accumulated other comprehensive income (loss)
Total shareholders' equity

Total capitalization

## Non-Interest Income

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | (in thousands) |  |  |  |
| Service charges on deposit accounts | \$3,677 | \$3,241 | \$6,948 | \$ 5,9 |
| Net gains on asset sales |  |  |  |  |
| Real estate mortgage loans | 4,317 | 1,238 | 8,349 | 3,0 |
| Securities | 47 | 210 | 559 |  |
| Title insurance fees | 907 | 464 | 1,650 | 1,0 |
| Bank owned life insurance | 364 |  | 742 |  |
| Manufactured home loan origination fees and commissions | 389 | 493 | 747 | 9 |
| Mutual fund and annuity commissions | 334 | 349 | 590 |  |
| Real estate mortgage loan servicing fees, net | (1,047) | 273 | $(1,397)$ | 5 |
| Other | 1,423 | 1,317 | 2,638 | 2,3 |
| Total non-interest income | \$10,411 | \$7,585 | \$20,826 | \$14,7 |


|  | Three months ended |  |
| :---: | :---: | :---: |
|  | June | 30, |
|  | 2003 | 2002 |

```
Real estate mortgage loans sold with servicing
    rights released 13,958 9,158
Net gains on the sale of real estate mortgage loans 4,317 1,238
Net gains as a percent of real estate mortgage
    loans sold ("Loan Sale Margin") 1.78% 1.35%
SFAS #133 adjustments included in the Loan
    Sale Margin
\begin{tabular}{cc}
13,958 & 9,158 \\
4,317 & 1,238 \\
\(1.78 \%\) & \(1.35 \%\) \\
\(0.15 \%\) & \((0.22) \%\)
\end{tabular}
```


## Non-Interest Expense



## Average Balances and Tax Equivalent Rates

| 2003 |  |  | Three Months Ended June 30, |
| :---: | :---: | :---: | :---: |
| Average |  |  | Aver |
| Balance | Interest | Rate | Bala |

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| Assets |  |  |  |  | (dollars in thousands) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable loans (1) | \$ | 1,597,452 | \$ | 30,289 | 7.60 | \% | \$ 1,376,83 |
| Tax-exempt loans (1,2) |  | 11,802 |  | 238 | 8.09 |  | 11,37 |
| Taxable securities |  | 250,058 |  | 2,949 | 4.73 |  | 226,41 |
| Tax-exempt securities (2) |  | 168,758 |  | 3,063 | 7.28 |  | 142,97 |
| Other investments |  | 11,847 |  | 135 | 4.57 |  | 21,52 |
| Interest Earning Assets |  | 2,039,917 |  | 36,674 | 7.20 |  | 1,779,11 |
| Cash and due from banks |  | 49,960 |  |  |  |  | 38,88 |
| Other assets, net |  | 120,133 |  |  |  |  | 64,82 |
| Total Assets | \$ | 2,210,010 |  |  |  |  | \$ 1,882,82 |
| Liabilities |  |  |  |  |  |  |  |
| Savings and NOW | \$ | 683,172 |  | 1,377 | 0.81 |  | \$ 633,07 |
| Time deposits |  | 749,204 |  | 6,053 | 3.24 |  | 686,77 |
| Other borrowings |  | 396,414 |  | 4,561 | 4.61 |  | 250,79 |
| Interest Bearing Liabilities |  | 1,828,790 |  | 11,991 | 2.63 |  | 1,570,64 |
| Demand deposits |  | 175,549 |  |  |  |  | 149,04 |
| Other liabilities |  | 55,363 |  |  |  |  | 26,59 |
| Shareholders' equity |  | 150,308 |  |  |  |  | 136,55 |
| Total liabilities and shareholders' equity | \$ | 2,210,010 |  |  |  |  | \$ 1,882,82 |
| Tax Equivalent Net Interest Income |  |  | \$ | 24,683 |  |  |  |
| Tax Equivalent Net Interest Income as a Percent of Earning Assets |  |  |  |  | 4.85 | \% |  |

(1) All domestic
(2) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of $35 \%$

## Average Balances and Tax Equivalent Rates



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(1) All domestic
(2) Interest on tax-exempt loans and securities is presented on a fully tax equivalent basis assuming a marginal tax rate of $35 \%$


[^0]:    Item 7. Financial Statements and Exhibits.

