

QUEST DIAGNOSTICS INC  
Form 10-Q  
October 27, 2009

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

---

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009  
Commission file number 001-12215

**Quest Diagnostics Incorporated**

Three Giralda Farms  
Madison, NJ 07940  
(973) 520-2700

**Delaware**  
(State of Incorporation)

**16-1387862**  
(I.R.S. Employer Identification Number)

---

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 21, 2009, there were 184,900,647 outstanding shares of the registrant's common stock, \$.01 par value.

---

**PART I - FINANCIAL INFORMATION**

**Item 1. Financial Statements**

Index to consolidated financial statements filed as part of this report:

Consolidated Statements of Operations for the Three and Nine Months Ended September 30, 2009 and 2008

Consolidated Balance Sheets as of September 30, 2009 and December 31, 2008

Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2009 and 2008

Notes to Consolidated Financial Statements

Page

2

3

4

5

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management's Discussion and Analysis of Financial Condition and Results of Operations

28

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

See Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

36

**Item 4. Controls and Procedures**

Controls and Procedures

36

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008  
(unaudited)  
(in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
<b>Net revenues</b>	\$ 1,897,146	\$ 1,826,603	\$ 5,606,970	\$ 5,449,141
Operating costs and expenses:				
Cost of services	1,097,535	1,073,123	3,251,236	3,215,231
Selling, general and administrative	441,569	428,179	1,314,626	1,301,294
Amortization of intangible assets	9,154	8,790	27,536	27,970
Other operating expense (income), net	608	(424)	(15,146)	(673)
<b>Total operating costs and expenses</b>	<b>1,548,866</b>	<b>1,509,668</b>	<b>4,578,252</b>	<b>4,543,822</b>
<b>Operating income</b>	<b>348,280</b>	<b>316,935</b>	<b>1,028,718</b>	<b>905,319</b>
<b>Other income (expense):</b>				
Interest expense, net	(33,065)	(43,134)	(109,319)	(136,183)
Equity earnings in unconsolidated joint ventures	8,572	7,530	25,524	23,121
Other income (expense), net	2,450	(12,409)	(9,354)	(12,898)
<b>Total non-operating expenses, net</b>	<b>(22,043)</b>	<b>(48,013)</b>	<b>(93,149)</b>	<b>(125,960)</b>
<b>Income from continuing operations before taxes</b>	<b>326,237</b>	<b>268,922</b>	<b>935,569</b>	<b>779,359</b>
<b>Income tax expense</b>	<b>125,145</b>	<b>100,642</b>	<b>358,869</b>	<b>293,287</b>
<b>Income from continuing operations</b>	<b>201,092</b>	<b>168,280</b>	<b>576,700</b>	<b>486,072</b>
<b>Income (loss) from discontinued operations, net of taxes</b>	<b>543</b>	<b>(48,934)</b>	<b>(1,040)</b>	<b>(50,911)</b>
<b>Net income</b>	<b>201,635</b>	<b>119,346</b>	<b>575,660</b>	<b>435,161</b>
<b>Less: Net income attributable to noncontrolling interests</b>	<b>9,416</b>	<b>8,604</b>	<b>28,139</b>	<b>23,484</b>
<b>Net income attributable to Quest Diagnostics</b>	<b>\$ 192,219</b>	<b>\$ 110,742</b>	<b>\$ 547,521</b>	<b>\$ 411,677</b>
<b>Amounts attributable to Quest Diagnostics stockholders:</b>				
Income from continuing operations	\$ 191,676	\$ 159,676	\$ 548,561	\$ 462,588
Income (loss) from discontinued operations, net of taxes	543	(48,934)	(1,040)	(50,911)
<b>Net income</b>	<b>\$ 192,219</b>	<b>\$ 110,742</b>	<b>\$ 547,521</b>	<b>\$ 411,677</b>
<b>Earnings per share attributable to Quest Diagnostics common stockholders - basic:</b>				
Income from continuing operations	\$ 1.03	\$ 0.82	\$ 2.93	\$ 2.37
Income (loss) from discontinued operations	-	(0.25)	(0.01)	(0.26)

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

Net income	\$	1.03	\$	0.57	\$	2.92	\$	2.11
------------	----	------	----	------	----	------	----	------

**Earnings per share attributable to Quest Diagnostics common stockholders - diluted:**

Income from continuing operations	\$	1.02	\$	0.81	\$	2.91	\$	2.35
Income (loss) from discontinued operations		-		(0.25)		(0.01)		(0.26)

Net income	\$	1.02	\$	0.56	\$	2.90	\$	2.09
------------	----	------	----	------	----	------	----	------

**Weighted average common shares outstanding:**

Basic	185,124	194,971	186,587	194,547
Diluted	187,164	197,190	188,288	196,364

<b>Dividends per common share</b>	\$	0.10	\$	0.10	\$	0.30	\$	0.30
-----------------------------------	----	------	----	------	----	------	----	------

The accompanying notes are an integral part of these statements.

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
**SEPTEMBER 30, 2009 AND DECEMBER 31, 2008**  
(in thousands, except per share data)

	<b>September 30, 2009</b>	<b>December 31, 2008</b>
	(unaudited)	
<b><u>Assets</u></b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 247,033	\$ 253,946
Accounts receivable, net of allowance for doubtful accounts of \$251,475 and \$261,334 at September 30, 2009 and December 31, 2008, respectively	888,288	832,873
Inventories	80,857	102,125
Deferred income taxes	154,983	218,419
Prepaid expenses and other current assets	99,521	89,456
Total current assets	1,470,682	1,496,819
<b>Property, plant and equipment, net</b>	831,946	879,687
<b>Goodwill, net</b>	5,090,776	5,054,926
<b>Intangible assets, net</b>	829,653	827,403
<b>Other assets</b>	142,668	144,995
<b>Total assets</b>	<b>\$ 8,365,725</b>	<b>\$ 8,403,830</b>
<b><u>Liabilities and Stockholders' Equity</u></b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	\$ 886,973	\$ 1,219,619
Short-term borrowings and current portion of long-term debt	103,872	5,142
Total current liabilities	990,845	1,224,761
<b>Long-term debt</b>	2,877,734	3,078,089
<b>Other liabilities</b>	559,039	475,846
<b>Stockholders' equity:</b>		
Quest Diagnostics stockholders' equity:		
Common stock, par value \$0.01 per share; 600,000 shares authorized at both September 30, 2009 and December 31, 2008; 214,111 shares and 214,113 shares issued at September 30, 2009 and December 31, 2008, respectively	2,141	2,141
Additional paid-in capital	2,283,384	2,262,065
Retained earnings	3,053,421	2,561,679
Accumulated other comprehensive loss	(13,932)	(68,068)
Treasury stock, at cost; 29,320 shares and 23,739 shares at September 30, 2009 and December 31, 2008, respectively	(1,412,248)	(1,152,921)
Total Quest Diagnostics stockholders' equity	3,912,766	3,604,896
Noncontrolling interests	25,341	20,238
Total stockholders' equity	3,938,107	3,625,134
<b>Total liabilities and stockholders' equity</b>	<b>\$ 8,365,725</b>	<b>\$ 8,403,830</b>

The accompanying notes are an integral part of these statements.

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008  
(unaudited)  
(in thousands)

	Nine Months Ended September 30,	
	2009	2008
<b>Cash flows from operating activities:</b>		
Net income	\$ 575,660	\$ 435,161
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	193,662	198,828
Provision for doubtful accounts	249,332	248,002
Provision for restructuring and other special charges	-	72,650
Deferred income tax provision (benefit)	58,948	(21,148)
Stock-based compensation expense	53,330	49,566
Excess tax benefits from stock-based compensation arrangements	(3,190)	(2,084)
Other, net	10,899	2,046
Changes in operating assets and liabilities:		
Accounts receivable	(304,046)	(259,649)
Accounts payable and accrued expenses	82,511	(489)
Integration, settlement and other special charges	(328,079)	(6,066)
Income taxes payable	13,317	8,688
Other assets and liabilities, net	34,755	(25,378)
<b>Net cash provided by operating activities</b>	<b>637,099</b>	<b>700,127</b>
<b>Cash flows from investing activities:</b>		
Business acquisitions, net of cash acquired	(16,603)	19,333
Capital expenditures	(117,033)	(140,161)
(Increase) decrease in investments and other assets	(6,557)	4,345
<b>Net cash used in investing activities</b>	<b>(140,193)</b>	<b>(116,483)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from borrowings	510,000	21,484
Repayments of debt	(617,806)	(434,907)
(Decrease) increase in book overdrafts	(16,386)	1,420
Purchases of treasury stock	(349,991)	-
Exercise of stock options	46,576	27,948
Excess tax benefits from stock-based compensation arrangements	3,190	2,084
Dividends paid	(56,226)	(58,402)
Distributions to noncontrolling interests	(23,036)	(23,685)
Financing costs paid	(140)	(501)
<b>Net cash used in financing activities</b>	<b>(503,819)</b>	<b>(464,559)</b>
<b>Net change in cash and cash equivalents</b>	<b>(6,913)</b>	<b>119,085</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>253,946</b>	<b>167,594</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 247,033</b>	<b>\$ 286,679</b>

The accompanying notes are an integral part of these statements.

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(in thousands, unless otherwise indicated)**  
**(unaudited)**

**1. BASIS OF PRESENTATION**

*Background*

Quest Diagnostics Incorporated and its subsidiaries ( Quest Diagnostics or the Company ) is the world's leading provider of diagnostic testing, information and services, providing insights that enable patients, physicians and others to make decisions to improve health. Quest Diagnostics offers patients and physicians the broadest access to diagnostic laboratory services through the Company's nationwide network of laboratories and patient service centers. The Company provides interpretive consultation through the largest medical and scientific staff in the industry, with approximately 900 M.D.s and Ph.D.s primarily located in the United States. Quest Diagnostics is the leading provider of clinical testing, including gene-based testing and other esoteric testing, anatomic pathology services and testing for drugs-of-abuse, and the leading provider of risk assessment services for the life insurance industry. The Company is also a leading provider of testing for clinical trials. The Company's diagnostics products business manufactures and markets diagnostic test kits and specialized point-of-care testing. Quest Diagnostics empowers healthcare organizations and clinicians with state-of-the-art information technology solutions that can improve patient care and medical practice.

*Basis of Presentation*

The interim consolidated financial statements reflect all adjustments which in the opinion of management are necessary for a fair statement of financial condition, results of operations, and cash flows for the periods presented. Except as otherwise disclosed, all such adjustments are of a normal recurring nature. The interim consolidated financial statements have been compiled without audit. Operating results for the interim periods are not necessarily indicative of the results that may be expected for the full year. These interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the Company's 2008 Annual Report on Form 10-K.

In June 2009, the Financial Accounting Standards Board ( FASB ) issued the FASB Accounting Standards Codification (the ASC ). The ASC has become the single source of non-governmental accounting principles generally accepted in the United States ( GAAP ) recognized by the FASB in the preparation of financial statements. The ASC does not supersede the rules or regulations of the Securities and Exchange Commission ( SEC ), therefore, the rules and interpretive releases of the SEC continue to be additional sources of GAAP for the Company. The Company adopted the ASC as of July 1, 2009. The ASC does not change GAAP and did not have an effect on the Company's financial position, results of operations or cash flows.

On January 1, 2009, the Company adopted a new accounting standard issued by the FASB that establishes accounting and reporting standards for noncontrolling interests in a subsidiary in consolidated financial statements. In accordance with this new standard, the Company has provided a new presentation on the face of the consolidated financial statements to separately classify noncontrolling interests within the equity section of the consolidated balance sheets and to separately report the amounts attributable to controlling and noncontrolling interests in the consolidated statements of operations, comprehensive income and changes in equity for all periods presented. The adoption of this standard did not impact earnings per share attributable to Quest Diagnostics' common stockholders.

*Use of Estimates*

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

*Earnings Per Share*

On January 1, 2009, the Company adopted a new accounting standard related to determining whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method. Pursuant to this standard, the Company's unvested restricted common stock and unvested restricted stock units that contain non-forfeitable rights to dividends are participating securities and, therefore, are included in the earnings allocation in computing earnings per share using the two-class method for all periods presented.

Basic earnings per common share is calculated by dividing net income, adjusted for earnings allocated to participating securities, by the weighted average common shares outstanding. Diluted earnings per common share is calculated by dividing net income, adjusted for earnings allocated to participating securities, by the weighted average common shares outstanding after giving effect to all potentially dilutive common shares outstanding during the period. Potentially dilutive common shares include the dilutive effect of outstanding stock options and performance share units granted under the Company's Amended and Restated Employee Long-Term Incentive Plan and its Amended and Restated Non-Employee Director Long-Term Incentive Plan.

The computation of basic and diluted earnings per common share was as follows (in thousands, except per share data):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
<b>Amounts attributable to Quest Diagnostics stockholders:</b>				
Income from continuing operations	\$ 191,676	\$ 159,676	\$ 548,561	\$ 462,588
Income (loss) from discontinued operations	543	(48,934)	(1,040)	(50,911)
Net income available to Quest Diagnostics common stockholders	\$ 192,219	\$ 110,742	\$ 547,521	\$ 411,677
Income from continuing operations	\$ 191,676	\$ 159,676	\$ 548,561	\$ 462,588
Less: Earnings allocated to participating securities	682	340	1,576	960
Earnings available to Quest Diagnostics common stockholders basic and diluted	\$ 190,994	\$ 159,336	\$ 546,985	\$ 461,628
Weighted average common shares outstanding basic	185,124	194,971	186,587	194,547
Effect of dilutive securities:				
Stock options and performance share units	2,040	2,219	1,701	1,817
Weighted average common shares outstanding diluted	187,164	197,190	188,288	196,364
<b>Earnings per share attributable to Quest Diagnostics common stockholders - basic:</b>				
Income from continuing operations	\$ 1.03	\$ 0.82	\$ 2.93	\$ 2.37
Income (loss) from discontinued operations	-	(0.25)	(0.01)	(0.26)
Net income	\$ 1.03	\$ 0.57	\$ 2.92	\$ 2.11
<b>Earnings per share attributable to Quest Diagnostics common stockholders - diluted:</b>				

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

Income from continuing operations	\$	1.02	\$	0.81	\$	2.91	\$	2.35
Income (loss) from discontinued operations		-		(0.25)		(0.01)		(0.26)
Net income	\$	1.02	\$	0.56	\$	2.90	\$	2.09

Stock options and performance share units of 3.2 million shares and 4.3 million shares for the three and nine months ended September 30, 2009, respectively, were not included due to their antidilutive effect.

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
**(in thousands, unless otherwise indicated)**  
**(unaudited)**

Stock options and performance share units of 1.0 million shares and 3.2 million shares for the three and nine months ended September 30, 2008, respectively, were not included due to their antidilutive effect.

*Subsequent Events*

The management of the Company has evaluated the period after the balance sheet date up through October 26, 2009, which is the date that the consolidated financial statements were issued, and determined that there were no subsequent events or transactions that required recognition or disclosure in the consolidated financial statements.

*New Accounting Standards*

On January 1, 2009, the Company adopted a new accounting standard issued by the FASB related to accounting for business combinations using the acquisition method of accounting (previously referred to as the purchase method). Among the significant changes, this standard requires a redefining of the measurement date of a business combination, expensing direct transaction costs as incurred, capitalizing in-process research and development costs as an intangible asset and recording a liability for contingent consideration at the measurement date with subsequent re-measurements recorded in the results of operations. This standard also requires costs for business restructuring and exit activities related to the acquired company to be included in the post-combination financial results of operations and also provides new guidance for the recognition and measurement of contingent assets and liabilities in a business combination. In addition, this standard requires several new disclosures, including the reasons for the business combination, the factors that contribute to the recognition of goodwill, the amount of acquisition related third-party expenses incurred, the nature and amount of contingent consideration, and a discussion of pre-existing relationships between the parties. Transaction costs for potential business combinations that had not closed by December 31, 2008 were written off on January 1, 2009 and were not material.

The application of this standard is likely to have a significant impact on how the Company allocates the purchase price of prospective business combinations, including the recognition and measurement of assets acquired and liabilities assumed and the expensing of direct transaction costs and costs to integrate the acquired business.

On January 1, 2009, the Company adopted a new accounting standard issued by the FASB that establishes accounting and reporting standards for noncontrolling interests in a subsidiary in consolidated financial statements, including deconsolidation of a subsidiary. This standard requires entities to record the acquisition of noncontrolling interests in subsidiaries initially at fair value. In accordance with the requirements of this standard, the Company has provided a new presentation on the face of the consolidated financial statements to separately classify noncontrolling interests within the equity section of the consolidated balance sheets and to separately report the amounts attributable to controlling and noncontrolling interests in the consolidated statements of operations, comprehensive income and changes in equity for all periods presented. The adoption of this standard did not impact earnings per share attributable to Quest Diagnostics' common stockholders. There were no changes in the Company's ownership interests in subsidiaries or deconsolidation of subsidiaries for the three or nine months ended September 30, 2009.

On January 1, 2009, the Company adopted a new accounting standard issued by the FASB related to the disclosure of derivative instruments and hedging activities. This standard expanded the disclosure requirements about an entity's derivative financial instruments and hedging activities, including qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of and gains and losses on derivative instruments, and disclosures about credit-risk-related contingent features in derivative instruments.

Effective June 30, 2009, the Company adopted a new accounting standard issued by the FASB related to the disclosure requirements of the fair value of financial instruments. This standard expands the disclosure requirements of fair value (including the methods and significant assumptions used to estimate fair value) of certain financial instruments to interim period financial statements that were previously only required to be disclosed in financial statements for annual periods. In accordance with this standard, the disclosure requirements have been

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
**(in thousands, unless otherwise indicated)**  
**(unaudited)**

applied on a prospective basis and did not have a material impact on the Company's consolidated financial statements.

Effective June 30, 2009, the Company adopted a newly issued accounting standard related to accounting for and disclosure of subsequent events in its consolidated financial statements. This standard provides the authoritative guidance for subsequent events that was previously addressed only in United States auditing standards. This standard establishes general accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued and requires the Company to disclose the date through which it has evaluated subsequent events and whether that was the date the financial statements were issued or available to be issued. This standard does not apply to subsequent events or transactions that are within the scope of other applicable GAAP that provide different guidance on the accounting treatment for subsequent events or transactions. The adoption of this standard did not have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued an amendment to the accounting standards related to the consolidation of variable interest entities ( VIE ). This standard provides a new approach for determining which entity should consolidate a VIE, how and when to reconsider the consolidation or deconsolidation of a VIE and requires disclosures about an entity's significant judgments and assumptions used in its decision to consolidate or not consolidate a VIE. Under this standard, the new consolidation model is a more qualitative assessment of power and economics that considers which entity has the power to direct the activities that most significantly impact the VIE's economic performance and has the obligation to absorb losses or the right to receive benefits that could be potentially significant to the VIE. This standard is effective for the Company as of January 1, 2010 and the Company does not expect the impact of its adoption to be material to its consolidated financial statements.

In August 2009, the FASB issued an amendment to the accounting standards related to the measurement of liabilities that are recognized or disclosed at fair value on a recurring basis. This standard clarifies how a company should measure the fair value of liabilities and that restrictions preventing the transfer of a liability should not be considered as a factor in the measurement of liabilities within the scope of this standard. This standard is effective for the Company on October 1, 2009. The Company does not expect the impact of its adoption to be material to its consolidated financial statements.

In October 2009, the FASB issued an amendment to the accounting standards related to the accounting for revenue in arrangements with multiple deliverables including how the arrangement consideration is allocated among delivered and undelivered items of the arrangement. Among the amendments, this standard eliminates the use of the residual method for allocating arrangement consideration and requires an entity to allocate the overall consideration to each deliverable based on an estimated selling price of each individual deliverable in the arrangement in the absence of having vendor-specific objective evidence or other third party evidence of fair value of the undelivered items. This standard also provides further guidance on how to determine a separate unit of accounting in a multiple-deliverable revenue arrangement and expands the disclosure requirements about the judgments made in applying the estimated selling price method and how those judgments affect the timing or amount of revenue recognition. This standard, for which the Company is currently assessing the impact, will become effective for the Company on January 1, 2011.

In October 2009, the FASB issued an amendment to the accounting standards related to certain revenue arrangements that include software elements. This standard clarifies the existing accounting guidance such that tangible products that contain both software and non-software components that function together to deliver the product's essential functionality, shall be excluded from the scope of the software revenue recognition accounting standards. Accordingly, sales of these products may fall within the scope of other revenue recognition accounting standards or may now be within the scope of this standard and may require an allocation of the arrangement consideration for each element of the arrangement. This standard, for which the Company is currently assessing the impact, will become effective for the Company on January 1, 2011.

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
(in thousands, unless otherwise indicated)  
(unaudited)

**2. FAIR VALUE MEASUREMENTS**

The Company determines fair value measurements used in its consolidated financial statements based upon the exit price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants exclusive of any transaction costs, as determined by either the principal market or the most advantageous market. The principal market is the market with the greatest level of activity and volume for the asset or liability. Absent a principal market to measure fair value, the Company has used the most advantageous market, which is the market in which the Company would receive the highest selling price for the asset or pay the lowest price to settle the liability, after considering transaction costs. However, when using the most advantageous market, transaction costs are only considered to determine which market is the most advantageous and these costs are then excluded when applying a fair value measurement.

Inputs used in the valuation techniques to derive fair values are classified based on a three-level hierarchy. The basis for fair value measurements for each level within the hierarchy is described below with Level 1 having the highest priority and Level 3 having the lowest.

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs are observable in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs are unobservable.

The following table provides a summary of the recognized assets and liabilities that are measured at fair value on a recurring basis.

	<b>Basis of Fair Value Measurements</b>			
	<b>September 30, 2009</b>	<b>Quoted Prices in Active Markets for Identical Assets / Liabilities  Level 1</b>	<b>Significant Other Observable Inputs  Level 2</b>	<b>Significant Unobservable Inputs  Level 3</b>
<b>Assets:</b>				
Trading securities	\$ 30,052	\$ 30,052	\$ -	\$ -
Cash surrender value of life insurance policies	15,456	-	15,456	-
Foreign currency forward contracts	5,197	-	5,197	-
<b>Total</b>	<b>\$ 50,705</b>	<b>\$ 30,052</b>	<b>\$ 20,653</b>	<b>\$ -</b>
<b>Liabilities:</b>				
Deferred compensation liabilities	\$ 49,238	\$ -	\$ 49,238	\$ -
Interest rate swaps	2,148	-	2,148	-
Forward starting interest rate swaps	13,300	-	13,300	-
Foreign currency forward contracts	2,133	-	2,133	-
<b>Total</b>	<b>\$ 66,819</b>	<b>\$ -</b>	<b>\$ 66,819</b>	<b>\$ -</b>

The Company offers certain employees the opportunity to participate in a supplemental deferred compensation plan. A participant's deferrals, together with Company matching credits, are invested in a variety of participant-directed stock and bond mutual funds that are classified as trading securities, as well as Company common stock. Changes in the fair value of these securities are measured using quoted prices

in active markets based on the market price per unit multiplied by the number of units held exclusive of any transaction costs. A

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
(in thousands, unless otherwise indicated)  
(unaudited)

corresponding adjustment for changes in fair value of the trading securities is also reflected in the changes in fair value of the deferred compensation obligation. The deferred compensation liabilities are classified within Level 2 because their inputs are derived principally from observable market data by correlation to the trading securities.

The Company offers certain employees the opportunity to participate in a non-qualified deferred compensation program. A participant's deferrals, together with Company matching credits, are invested at the direction of the employee in a hypothetical portfolio of investments which are tracked by an administrator. The Company purchases life insurance policies, with the Company named as beneficiary of the policies, for the purpose of funding the program's liability. Changes in the cash surrender value of the life insurance policies are based upon earnings and changes in the value of the underlying investments. Changes in the fair value of the deferred compensation obligation are derived using quoted prices in active markets based on the market price per unit multiplied by the number of units. The cash surrender value and the deferred compensation obligations are classified within Level 2 because their inputs are derived principally from observable market data by correlation to the hypothetical investments.

The fair value measurements of foreign currency forward contracts are obtained from a third-party pricing service. The fair value measurements of the Company's interest rate swaps and forward starting interest rate swaps are model-derived valuations as of a given date in which all significant inputs are observable in active markets including certain financial information and certain assumptions regarding past, present and future market conditions. The Company does not believe that the changes in the fair values of these derivative financial instruments will materially differ from the amounts that could be realized upon settlement or maturity, or that the changes in fair value will have a material effect on its results of operations, liquidity and capital resources.

In the second quarter of 2009, the Company recorded a charge of \$7.0 million associated with the write-down of an investment due to the uncertainty of recoverability from an other-than-temporary impairment loss. A fair value measurement, using significant unobservable inputs, has been applied to this asset on a non-recurring basis.

The carrying amounts of cash and cash equivalents, accounts receivable and accounts payable and accrued expenses approximate fair value based on the short maturities of these instruments. At September 30, 2009 and December 31, 2008, the fair value of the Company's debt was estimated at approximately \$3.2 billion and \$2.9 billion, respectively, using quoted market prices and yields for the same or similar types of borrowings, taking into account the underlying terms of the debt instruments. At September 30, 2009, the estimated fair value exceeded the carrying value of the debt by \$193 million. At December 31, 2008, the carrying value exceeded the estimated fair value of the debt by \$155 million.

### 3. GOODWILL AND INTANGIBLE ASSETS

The changes in goodwill, net for the nine months ended September 30, 2009 and for the year ended December 31, 2008 are as follows:

	<b>September 30, 2009</b>	<b>December 31, 2008</b>
Balance at beginning of period	\$ 5,054,926	\$ 5,220,104
Goodwill acquired during the year	25,434	9,260
Other purchase accounting adjustments	(21,195)	(120,105)
Increase (decrease) related to foreign currency translation	31,611	(54,333)
Balance at end of period	\$ 5,090,776	\$ 5,054,926

Approximately 90% of the Company's goodwill as of September 30, 2009 and December 31, 2008 was associated with its clinical testing business.

For the nine months ended September 30, 2009 and for the year ended December 31, 2008, goodwill acquired during the year was associated with several immaterial acquisitions. For the nine months ended September



Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

30, 2009, other purchase accounting adjustments were primarily related to a payment received from an escrow fund established at the time of an acquisition in 2007. For the year ended December 31, 2008, other purchase accounting adjustments were primarily due to changes in estimates regarding the realization of certain pre-acquisition net operating loss carryforwards, the reduction in certain acquired pre-acquisition tax loss contingencies, and a payment received in 2008 from an escrow fund established at the time of an acquisition in 2007.

Intangible assets at September 30, 2009 and December 31, 2008 consisted of the following:

Amortizing intangible assets:	Weighted Average Amortization Period	September 30, 2009			December 31, 2008		
		Cost	Accumulated Amortization	Net	Cost	Accumulated Amortization	Net
Customer-related intangibles	19 years	\$ 599,456	\$ (122,331)	\$ 477,125	\$ 585,963	\$ (99,384)	\$ 486,579
Non-compete agreements	5 years	54,752	(49,755)	4,997	54,382	(48,298)	6,084
Other	12 years	65,336	(17,878)	47,458	53,934	(13,258)	40,676
Total	19 years	719,544	(189,964)	529,580	694,279	(160,940)	533,339
Intangible assets not subject to amortization:							
Tradenames		300,073	-	300,073	294,064	-	294,064
Total intangible assets		\$ 1,019,617	\$ (189,964)	\$ 829,653	\$ 988,343	\$ (160,940)	\$ 827,403

Amortization expense related to intangible assets was \$9.2 million and \$8.8 million for the three months ended September 30, 2009 and 2008, respectively. For the nine months ended September 30, 2009 and 2008, amortization expense related to intangible assets was \$27.5 million and \$28.0 million, respectively.

The estimated amortization expense related to intangible assets for each of the five succeeding fiscal years and thereafter as of September 30, 2009 is as follows:

	Fiscal Year Ending December 31,
Remainder of 2009	\$ 9,545
2010	37,924
2011	37,653
2012	36,362
2013	35,365
2014	34,517
Thereafter	338,214
Total	\$ 529,580

**4. FINANCIAL INSTRUMENTS**

The Company uses derivative financial instruments to manage its exposure to market risks for changes in interest rates and foreign currency. This strategy includes the use of interest rate swap agreements, forward starting interest rate swap agreements and foreign currency forward contracts to manage its exposure to movements in interest and currency rates. The Company has established policies and procedures for risk assessment and the approval, reporting and monitoring of derivative financial instrument activities. These policies prohibit holding or issuing derivative financial instruments for speculative or trading purposes. The Company does not enter into derivative financial instruments that contain credit-risk-related contingent features or requirements to post collateral.

*Interest Rate Risk*

The Company is exposed to interest rate risk on its cash and cash equivalents and its debt obligations. Interest income earned on cash and cash equivalents may fluctuate as interest rates change, however, due to their relatively short maturities, the Company does not hedge these assets and the impact of interest rate risk is not

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
**(in thousands, unless otherwise indicated)**  
**(unaudited)**

material. The Company's debt obligations consist of fixed-rate and variable-rate debt instruments. The Company's objective is to mitigate the variability in cash outflows that result from changes in interest rates by maintaining a balanced mix of fixed-rate and variable-rate debt obligations. In order to achieve these objectives, the Company has entered into interest rate swaps on a portion of one of its variable-rate debt obligations to make that portion a fixed-rate debt instrument. As of September 30, 2009, the interest rate swaps allowed the Company to receive variable rates of interest based on three-month LIBOR plus an agreed upon spread of 50 basis points and pay fixed rates of interest ranging from 5.13% to 5.27% on notional amounts aggregating \$200 million. As of September 30, 2009, the three-month LIBOR rate on these financial instruments was 1.05%.

During the third quarter of 2009, the Company entered into various forward starting interest rate swap agreements for an aggregate notional amount of \$400 million. The forward starting interest rate swap agreements have fixed interest rates ranging from 4.120% to 4.575%. The forward starting interest rate swaps are 17 to 18 month forward agreements that cover a ten-year hedging period and were entered into to hedge part of the Company's interest rate exposure associated with forecasted new debt issuances related to refinancing of certain debt maturing through 2011.

These interest rate swaps and forward starting interest rate swaps are accounted for as cash flow hedges and the Company records the derivatives as either an asset or liability measured at its fair value. The effective portion of changes in the fair value of the derivatives is recorded in accumulated other comprehensive loss. If it is determined that a derivative ceases to be a highly effective hedge, the Company discontinues hedge accounting and any deferred gains or losses related to a discontinued cash flow hedge shall continue to be reported in accumulated other comprehensive income (loss), unless it is probable that the forecasted transaction will not occur. Any deferred gains or losses shall be reclassified from accumulated other comprehensive income (loss) to the statement of operations in the same period or periods during which the hedged transaction affects earnings. The total loss, net of tax benefit, recognized in accumulated other comprehensive loss on the interest rate swaps and forward starting interest rate swaps as of September 30, 2009 and December 31, 2008 was \$9 million and \$3.6 million, respectively. The loss recognized on the swap agreements for the three and nine months ended September 30, 2009 and 2008, as a result of ineffectiveness, was not material. The periodic net cash settlements under the interest rate swaps are recorded in interest expense, net.

*Foreign Currency Risk*

The Company is exposed to market risk for changes in foreign exchange rates primarily under certain intercompany receivables and payables. Foreign exchange forward contracts are used to mitigate the exposure of the eventual net cash inflows or outflows resulting from these intercompany transactions. The objective is to hedge a portion of the forecasted foreign currency risk over a rolling 12-month time horizon to mitigate the eventual impacts of changes in foreign exchange rates on the cash flows of the intercompany transactions. As of September 30, 2009, the total notional amount of foreign currency forward contracts in U.S. dollars was \$90.1 million and principally consists of contracts in Swedish krona and British pounds. Notional amounts represent the face amount of contractual arrangements and the basis on which currencies are exchanged and are not a measure of market or credit risk exposure. The Company does not designate these derivative instruments as hedges under current accounting standards unless the benefits of doing so are material. The Company's foreign exchange exposure is not material to the Company's consolidated financial condition or results of operations. The Company does not hedge its net investment in non-U.S. subsidiaries because it views those investments as long-term in nature.

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

A summary of the fair values of derivative instruments in the consolidated balance sheets is stated in the table below (in thousands):

	September 30, 2009		December 31, 2008	
	Balance Sheet Classification	Fair Value	Balance Sheet Classification	Fair Value
<b>Derivatives Designated as Hedging Instruments</b>				
Liability Derivatives:				
Interest rate swaps	Other current liabilities	\$ 2,148	Other current liabilities	\$ 5,888
Forward starting interest rate swaps	Other current liabilities	13,300		-
Total		15,448		5,888
<b>Derivatives Not Designated as Hedging Instruments</b>				
Asset Derivatives:				
Foreign currency forward contracts	Other current assets	5,197	Other current assets	2,617
Total		5,197		2,617
Liability Derivatives:				
Foreign currency forward contracts	Other current liabilities	2,133	Other current liabilities	4,142
Total		2,133		4,142
<b>Total Net Derivatives Liability</b>		<b>\$ 12,384</b>		<b>\$ 7,413</b>

**5. DEBT**

Short-term borrowings and the current portion of long-term debt at September 30, 2009 and December 31, 2008 consisted of the following:

	September 30, 2009	December 31, 2008
Borrowings under Secured Receivables Credit Facility	\$ 100,000	\$ -
Current portion of long-term debt	3,872	5,142
Total short-term borrowings and current portion of long-term debt	\$ 103,872	\$ 5,142



Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

Long-term debt at September 30, 2009 and December 31, 2008 consisted of the following:

	September 30, 2009	December 31, 2008
Industrial Revenue Bonds due September 2009	\$ -	\$ 1,800
Senior Notes due November 2010	226,264	399,724
Senior Notes due July 2011	248,457	274,724
Term Loan due May 2012	1,092,000	1,092,000
Senior Notes due November 2015	499,027	498,907
Senior Notes due July 2017	374,380	374,320
Senior Notes due July 2037	420,644	420,526
Debentures due June 2034	-	3,070
Other	20,834	18,160
<b>Total</b>	<b>2,881,606</b>	<b>3,083,231</b>
Less: current portion	3,872	5,142
<b>Total long-term debt</b>	<b>\$ 2,877,734</b>	<b>\$ 3,078,089</b>

*June 2009 Debt Tender*

On May 19, 2009, the Company commenced a cash tender offer to purchase up to \$200 million aggregate principal amount of its 5.125% Senior Notes due 2010 and 7.50% Senior Notes due 2011 (collectively, the Notes). On June 16, 2009, the Company finalized its cash tender offer (the June 2009 Debt Tender) by purchasing approximately \$174 million aggregate principal amount of its 5.125% Senior Notes Due 2010 and approximately \$26 million aggregate principal amount of its 7.50% Senior Notes due 2011 that resulted in pre-tax losses of \$4.8 million and \$1.5 million, respectively. The aggregate pre-tax loss of \$6.3 million includes the write-off of \$0.5 million of deferred financing fees and unamortized discounts and cash payments of \$5.8 million related to premiums and other costs to purchase the Notes and is included in other income (expense), net. The June 2009 Debt Tender was financed with cash on-hand and \$150 million of borrowings under the Secured Receivables Credit Facility.

*Secured Receivables Credit Facility*

For the nine months ended September 30, 2009, the Company borrowed \$510 million under its Secured Receivables Credit Facility primarily to fund second quarter payments totaling \$308 million in connection with the previously disclosed settlement of the federal government investigation related to NID (see Note 9) and to fund \$150 million of debt repayments in connection with the June 2009 Debt Tender. During the nine months ended September 30, 2009, the Company repaid \$410 million on its Secured Receivables Credit Facility. At September 30, 2009, borrowings outstanding under the Secured Receivables Credit Facility totaled \$100 million.

As of September 30, 2009, long-term debt maturing in each of the years ending subsequent to September 30, 2010 is as follows:

**Fiscal Year ending December 31,**

2010	\$ 226,795
2011	782,640
2012	561,933
2013	1,222
2014	640
2015	499,306
Thereafter	805,198

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

Total long-term debt \$ 2,877,734

A full description of the terms of the Company's indebtedness and related debt service requirements is contained in Note 9 to the Consolidated Financial Statements in the Company's 2008 Annual Report on Form 10-K.

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

6. STOCKHOLDERS EQUITY

Changes in stockholders' equity for the nine months ended September 30, 2009 were as follows:

Quest Diagnostics Stockholders' Equity

	Shares of Common Stock Outstand- ing	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Compre- hensive Loss	Treasury Stock, at Cost	Compre- hensive Income	Non- controlling Interests	Total Stockholders Equity
<b>Balance, December 31, 2008</b>	190,374	\$ 2,141	\$ 2,262,065	\$ 2,561,679	\$ (68,068)	\$ (1,152,921)		\$ 20,238	\$ 3,625,134
Net income				547,521			\$ 547,521	28,139	575,660
Currency translation					59,009		59,009		59,009
Reversal of market valuation, net of tax expense of \$190					290		290		290
Deferred loss, less reclassifications					(5,163)		(5,163)		(5,163)
Comprehensive income							\$ 601,657		
Dividends declared				(55,779)					(55,779)
Distributions to noncontrolling interests								(23,036)	(23,036)
Issuance of common stock under benefit plans	594		1,063			13,301			14,364
Stock-based compensation expense			40,228			13,102			53,330
Exercise of stock options	1,422		(21,681)			68,257			46,576
Shares to cover employee payroll tax withholdings on stock issued under benefit plans	(130)		(1,902)			(3,996)			(5,898)
Tax benefits associated with stock-based compensation plans			3,611						3,611
Purchases of treasury stock	(7,469)					(349,991)			(349,991)
<b>Balance, September 30, 2009</b>	184,791	\$ 2,141	\$ 2,283,384	\$ 3,053,421	\$ (13,932)	\$ (1,412,248)		\$ 25,341	\$ 3,938,107

For the three months ended September 30, 2009, total comprehensive income was \$234 million.

The market valuation adjustment represents the reversal of prior period unrealized holding losses for investments, net of taxes, where the decline in fair value was deemed to be other than temporary and the resulting loss was recognized in the consolidated statement of operations. The deferred loss primarily represents deferred losses on the Company's interest rate swap and forward starting interest rate swap agreements, net of amounts reclassified to interest expense. Foreign currency translation adjustments are not adjusted for income taxes since they relate to indefinite investments in non-U.S. subsidiaries.

*Dividend Program*

During each of the quarters of 2009 and 2008, the Company's Board of Directors has declared a quarterly cash dividend of \$0.10 per common share.

*Share Repurchase Plan*

## Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

In January 2009, the Company's Board of Directors authorized the Company to repurchase an additional \$500 million of the Company's common stock. The share repurchase authorization has no set expiration or termination date.

During the three months ended September 30, 2009, the Company repurchased 1.8 million shares of its common stock at an average price of \$54.10 per share for \$100 million. For the nine months ended September 30, 2009, the Company repurchased approximately 7.5 million shares of its common stock at an average price of \$46.86 per share for \$350 million, including 4.5 million shares repurchased from SB Holdings Capital Inc., a wholly-

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

owned subsidiary of GlaxoSmithKline plc., at an average price of \$44.33 per share for \$200 million. For the three and nine months ended September 30, 2009, the Company reissued 1.0 million shares and 1.9 million shares, respectively, for employee benefit plans. At September 30, 2009, \$150 million of share repurchase authorization remained available.

Changes in stockholders' equity for the nine months ended September 30, 2008 were as follows:

Quest Diagnostics Stockholders' Equity

	Shares of Common Stock Outstand- ing	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Compre- hensive Income (Loss)	Treasury Stock, at Cost	Compre- hensive Income	Non- controlling Interests	Total Stockholders Equity
<b>Balance, December 31, 2007</b>	194,040	\$ 2,137	\$ 2,210,825	\$ 2,057,744	\$ 25,279	\$ (971,743)		\$ 21,463	\$ 3,345,705
Net income				411,677			\$ 411,677	23,484	435,161
Currency translation					(40,641)		(40,641)		(40,641)
Market valuation, net of tax benefit of \$295					(451)		(451)		(451)
Reversal of market adjustment, net of tax expense of \$(997)					1,770		1,770		1,770
Deferred loss, less reclassifications					(460)		(460)		(460)
Comprehensive income							\$ 371,895		
Dividends declared				(58,514)					(58,514)
Distributions to noncontrolling interests								(23,685)	(23,685)
Issuance of common stock under benefit plans	794	4	214			13,272			13,490
Stock-based compensation expense			42,893			6,673			49,566
Exercise of stock options	806		(11,805)			39,753			27,948
Shares to cover employee payroll tax withholdings on stock issued under benefit plans	(52)		(762)			(1,614)			(2,376)
Tax benefits associated with stock-based compensation plans			5,400						5,400
Other			333						333
<b>Balance, September 30, 2008</b>	195,588	\$ 2,141	\$ 2,247,098	\$ 2,410,907	\$ (14,503)	\$ (913,659)		\$ 21,262	\$ 3,753,246

For the three months ended September 30, 2008 comprehensive income was \$49 million.

The market valuation adjustment represents unrealized holding losses on investments, net of taxes. The adjustment related to the reversal of the market valuation adjustment represents the reversal of prior period unrealized holding losses for investments, net of taxes, where the decline in fair value was deemed to be other than temporary and the resulting loss was recognized in the consolidated statement of operations. The deferred loss primarily represents deferred losses on the Company's interest rate swap agreements, net of amounts reclassified to interest expense. Foreign currency translation adjustments are not adjusted for income taxes since they relate to indefinite investments in non-U.S. subsidiaries.

For the three and nine months ended September 30, 2008, the Company reissued 0.5 million shares and 1.2 million shares, respectively, for employee benefit plans. The Company did not purchase any shares of its common stock during the three or nine months ended September 30,

2008.

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
(in thousands, unless otherwise indicated)  
(unaudited)

**7. SUPPLEMENTAL CASH FLOW & OTHER DATA**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Depreciation expense	\$ 54,461	\$ 57,355	\$ 166,126	\$ 170,858
Interest expense	(34,758)	(44,379)	(111,562)	(140,899)
Interest income	1,693	1,245	2,243	4,716
Interest expense, net	(33,065)	(43,134)	(109,319)	(136,183)
Interest paid	42,052	52,105	118,909	151,736
Income taxes paid	115,603	84,192	283,103	277,405

**8. COMMITMENTS AND CONTINGENCIES**

The Company has a line of credit with a financial institution totaling \$85 million for the issuance of letters of credit (the Letter of Credit Line). The Letter of Credit Line, which was renewed during the third quarter of 2009, expires on November 19, 2010 and is guaranteed by certain of the Company's domestic, wholly-owned subsidiaries (the Subsidiary Guarantors).

In support of its risk management program, to ensure the Company's performance or payment to third parties, \$74 million in letters of credit were outstanding at September 30, 2009. The letters of credit primarily represent collateral for current and future automobile liability and workers' compensation loss payments. In addition, \$5.6 million of bank guarantees were outstanding at September 30, 2009 in support of certain foreign operations.

*Contingent Lease Obligations*

The Company is subject to contingent obligations under certain leases and other instruments incurred in connection with real estate activities and other operations associated with LabOne, Inc., which the Company acquired in 2005, and certain of its predecessor companies. No liability has been recorded for any of these potential contingent obligations. See Note 14 to the Consolidated Financial Statements contained in the Company's 2008 Annual Report on Form 10-K for further details.

*Legal Matters*

The Company is involved in various legal proceedings. Some of the proceedings against the Company involve claims that are substantial in amount.

*NID*

In June 2009, a shareholder plaintiff filed a purported derivative action in the Superior Court of New Jersey, Morris County, on behalf of the Company against certain present and former directors and officers of the Company based on, among other things, their alleged breaches of fiduciary duties in connection with the manufacture, marketing, sale and billing related to certain test kits manufactured by NID. The complaint includes claims for, among other things, breach of fiduciary duty and waste of corporate assets and seeks, among other things, damages and remission of compensation received by the individual defendants.

*Other Matters*

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

The Company has in the past entered into several settlement agreements with various government and private payers relating to industry-wide billing and marketing practices that had been substantially discontinued.

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
**(in thousands, unless otherwise indicated)**  
**(unaudited)**

The federal or state governments may bring additional claims based on new theories as to the Company's practices which management believes to be in compliance with law. In addition, certain federal and state statutes, including the qui tam provisions of the federal False Claims Act, allow private individuals to bring lawsuits against healthcare companies on behalf of government or private payers alleging inappropriate billing practices. The Company is aware of certain pending lawsuits, including a class action lawsuit, and has received several subpoenas related to billing practices.

During the second quarter of 2005, the Company received a subpoena from the United States Attorney's Office for the District of New Jersey. The subpoena seeks the production of business and financial records regarding capitation and risk sharing arrangements with government and private payers for the years 1993 through 1999. Also, during the third quarter of 2005, the Company received a subpoena from the United States Department of Health and Human Services, Office of the Inspector General. The subpoena seeks the production of various business records including records regarding the Company's relationship with health maintenance organizations, independent physician associations, group purchasing organizations, and preferred provider organizations relating back to as early as 1995. The Company is cooperating with the United States Attorney's Office and the Office of the Inspector General.

In 2006 and 2008, the Company and several of its subsidiaries received subpoenas from the California Attorney General's Office seeking documents relating to the Company's billings to MediCal, the California Medicaid program. The Company cooperated with the government's requests. Subsequently, the State of California intervened as plaintiff in a civil lawsuit, California ex rel. Hunter Laboratories, LLC v. Quest Diagnostics Incorporated., et al., filed in California Superior Court against a number of clinical laboratories, including the Company and several of its subsidiaries. The complaint alleges overcharging of MediCal for testing services. The complaint was originally filed by a competitor laboratory in California under the whistleblower provisions of the California False Claims Act. The complaint was unsealed on March 20, 2009.

In 2009, the Company and certain of its subsidiaries also received subpoenas from state agencies in three states which seek documents relating to the Company's Medicaid billing practices in those states. The Company is cooperating with the requests.

The Company understands that there may be other pending qui tam claims brought by former employees or other whistle blowers as to which the Company cannot determine the extent of any potential liability. The Company also is aware of certain pending individual or class action lawsuits related to billing practices filed under the qui tam provisions of the Civil False Claims Act and/or other federal and state statutes, regulations or other laws.

Several of these other matters are in their early stages of development and involve responding to and cooperating with various government investigations and related subpoenas. While the Company believes that at least a reasonable possibility exists that losses may have been incurred, based on the nature and status of the investigations, the losses are either currently not probable or cannot be reasonably estimated.

Management has established reserves in accordance with generally accepted accounting principles for the other matters discussed above. Such reserves totaled less than \$5 million as of September 30, 2009. Although management cannot predict the outcome of such matters, management does not anticipate that the ultimate outcome of such matters will have a material adverse effect on the Company's financial condition but may be material to the Company's results of operations or cash flows in the period in which the impact of such matters is determined or paid. In addition, there may be pending qui tam claims brought by former employees or other whistle blowers, or other pending claims as to which the Company has not been provided with a copy of the complaint and accordingly cannot determine the extent of any potential liability.

As a general matter, providers of clinical testing services may be subject to lawsuits alleging negligence or other similar legal claims. These suits could involve claims for substantial damages. Any professional liability litigation could also have an adverse impact on the Company's client base and reputation. The Company maintains various liability insurance coverage for claims that could result from providing or failing to provide clinical testing

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
**(in thousands, unless otherwise indicated)**  
**(unaudited)**

services, including inaccurate testing results and other exposures. The Company's insurance coverage limits its maximum exposure on individual claims; however, the Company is essentially self-insured for a significant portion of these claims. Reserves for such matters are established by considering actuarially determined losses based upon the Company's historical and projected loss experience. Management believes that present insurance coverage and reserves are sufficient to cover currently estimated exposures. Although management cannot predict the outcome of any claims made against the Company, management does not anticipate that the ultimate outcome of any such proceedings or claims will have a material adverse effect on the Company's financial condition but may be material to the Company's results of operations or cash flows in the period in which the impact of such claims is determined or paid.

**9. DISCONTINUED OPERATIONS**

During the fourth quarter of 2005, NID instituted its second voluntary product hold within a six-month period due to quality issues, which adversely impacted the operating performance of NID. As a result, the Company evaluated a number of strategic options for NID. On April 19, 2006, the Company decided to discontinue NID's operations. During the third quarter of 2006, the Company completed its wind down of NID and classified the operations of NID as discontinued operations. Results of operations for NID have been reported as discontinued operations in the accompanying consolidated statements of operations and related disclosures for all periods presented.

During the third quarter of 2007, the government and the Company began settlement discussions with respect to the government's investigation involving NID and the Company. Based on the status of settlement discussions, during 2007 the Company established a reserve, in accordance with generally accepted accounting principles, reflected in discontinued operations, of \$241 million in connection with these claims.

During the third quarter of 2008, the Company and NID reached an agreement in principle with the United States Attorney's Office to settle the federal government investigation involving NID and the Company regarding NID test kits and tests performed using those test kits. As a result of the agreement in principle in 2008, the Company recorded charges of \$73 million in discontinued operations to increase its reserve for the settlement and related matters.

On April 15, 2009, the Company finalized the resolution of the federal government investigation related to NID and entered into a final settlement agreement with the federal government. In the second quarter of 2009, the Company paid \$268 million to settle the civil allegations. The Company also entered into a five-year corporate integrity agreement with the Office of Inspector General for the United States Department of Health and Human Services. In addition, NID pled guilty to a single count of felony misbranding and paid a \$40 million fine. These second quarter payments totaling \$308 million, which had been previously reserved, were funded out of cash on-hand and available credit facilities. During the third quarter of 2009, the Company finalized separate settlement agreements with certain states and paid approximately \$6 million, which had been previously reserved for.

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
(in thousands, unless otherwise indicated)  
(unaudited)

Summarized financial information for the discontinued operations of NID is set forth below:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
Net revenues	\$ -	\$ -	\$ -	\$ -
Income (loss) from discontinued operations before income taxes	642	(73,300)	(2,030)	(76,394)
Income tax (expense) benefit	(99)	24,366	990	25,483
Income (loss) from discontinued operations, net of taxes	\$ 543	\$ (48,934)	\$ (1,040)	\$ (50,911)

At December 31, 2008, the settlement reserve totaling \$316 million is included in accounts payable and accrued expenses in the consolidated balance sheet. The deferred tax asset recorded in connection with establishing the reserve of \$58 million is included in deferred income taxes in the consolidated balance sheet at December 31, 2008. The remaining balance sheet information related to NID was not material at September 30, 2009 and December 31, 2008.

#### **10. BUSINESS SEGMENT INFORMATION**

Clinical testing is an essential element in the delivery of healthcare services. Physicians use clinical tests to assist in the detection, diagnosis, evaluation, monitoring and treatment of diseases and other medical conditions. Clinical testing is generally categorized as clinical laboratory testing and anatomic pathology services. Clinical laboratory testing is performed on blood and body fluids, such as urine. Anatomic pathology services are performed on tissues, such as biopsies, and other samples, such as human cells. Customers of the clinical testing business include patients, physicians, hospitals, employers, governmental institutions and other commercial clinical laboratories. The clinical testing business accounted for greater than 90% of net revenues from continuing operations in 2009 and 2008.

All other operating segments include the Company's non-clinical testing businesses and consist of its risk assessment services business, its clinical trials testing business, its healthcare information technology business and its diagnostics products businesses. The Company's risk assessment business provides underwriting support services to the life insurance industry including teleunderwriting, paramedical examinations, laboratory testing and medical record retrieval. The Company's clinical trials testing business provides clinical testing performed in connection with clinical research trials on new drugs and vaccines. The Company's healthcare information technology business is a developer and integrator of clinical connectivity and data management solutions for healthcare organizations, physicians and clinicians. The Company's diagnostics products business manufactures and markets diagnostic test kits.

On April 19, 2006, the Company decided to discontinue NID's operations and results of operations for NID have been classified as discontinued operations for all periods presented (see Note 9).

At September 30, 2009, substantially all of the Company's services are provided within the United States, and substantially all of the Company's assets are located within the United States.

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

The following table is a summary of segment information for the three and nine months ended September 30, 2009 and 2008. Segment asset information is not presented since it is not reported to or used by the chief operating decision maker at the operating segment level. Operating earnings (loss) of each segment represents net revenues less directly identifiable expenses to arrive at operating income for the segment. General management and administrative corporate expenses, including amortization of intangible assets, are included in general corporate expenses below. The accounting policies of the segments are the same as those of the Company as set forth in Note 2 to the Consolidated Financial Statements contained in the Company's 2008 Annual Report on Form 10-K and Note 1 to the interim consolidated financial statements.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
<b>Net revenues:</b>				
Clinical laboratory testing business	\$ 1,736,846	\$ 1,665,389 (a)	\$ 5,142,770	\$ 4,969,022 (a)
All other operating segments	160,300	161,214	464,200	480,119
Total net revenues	\$ 1,897,146	\$ 1,826,603	\$ 5,606,970	\$ 5,449,141
<b>Operating earnings (loss):</b>				
Clinical laboratory testing business	\$ 386,129	\$ 336,590 (a)	\$ 1,123,064 (b)	\$ 980,492 (a)
All other operating segments	14,690	15,077	48,041	37,769
General corporate expenses	(52,539)	(34,732)	(142,387)	(112,942)
Total operating income	348,280	316,935	1,028,718	905,319
Non-operating expenses, net	(22,043)	(48,013) (c)	(93,149) (d)	(125,960) (c)
<b>Income from continuing operations before income taxes</b>	<b>326,237</b>	<b>268,922</b>	<b>935,569</b>	<b>779,359</b>
<b>Income tax expense</b>	<b>125,145</b>	<b>100,642</b>	<b>358,869</b>	<b>293,287</b>
<b>Income from continuing operations</b>	<b>201,092</b>	<b>168,280</b>	<b>576,700</b>	<b>486,072</b>
<b>Income (loss) from discontinued operations, net of taxes</b>	<b>543</b>	<b>(48,934) (e)</b>	<b>(1,040)</b>	<b>(50,911) (e)</b>
<b>Net income</b>	<b>201,635</b>	<b>119,346</b>	<b>575,660</b>	<b>435,161</b>
<b>Less: Net income attributable to noncontrolling interests</b>	<b>9,416</b>	<b>8,604</b>	<b>28,139</b>	<b>23,484</b>
<b>Net income attributable to Quest Diagnostics</b>	<b>\$ 192,219</b>	<b>\$ 110,742</b>	<b>\$ 547,521</b>	<b>\$ 411,677</b>

- (a) For the three and nine months ended September 30, 2008, management estimates that hurricanes in the third quarter adversely impacted net revenues and operating income by approximately \$10 million and \$8 million, respectively.
- (b) For the nine months ended September 30, 2009, operating income includes a \$15.5 million gain associated with an insurance settlement for storm-related losses.
- (c) For the three and nine months ended September 30, 2008, non-operating expenses, net includes a third quarter charge of \$8.9 million associated with the write-down of an equity investment.
- (d) For the nine months ended September 30, 2009, non-operating expenses, net includes a \$7.0 million charge related to the write-off of an investment and \$7.6 million in charges related to the early extinguishment of debt, primarily related to the June 2009 Debt Tender (see Note 5 for further details).
- (e) Includes pre-tax charges of \$73 million related to the government investigation of NID (see Note 9).



**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
**(in thousands, unless otherwise indicated)**  
**(unaudited)**

**11. SUMMARIZED FINANCIAL INFORMATION**

The Company's senior notes due 2010, senior notes due 2011, senior notes due 2015, senior notes due 2017 and senior notes due 2037 are fully and unconditionally guaranteed by the Subsidiary Guarantors. With the exception of Quest Diagnostics Receivables Incorporated ( QDRI ) (see paragraph below), the non-guarantor subsidiaries are primarily foreign subsidiaries and less than wholly-owned subsidiaries.

In conjunction with the Company's secured receivables credit facility, the Company maintains a wholly-owned non-guarantor subsidiary, QDRI. The Company and certain of its Subsidiary Guarantors transfer certain domestic receivables to QDRI. QDRI utilizes the transferred receivables to collateralize borrowings under the Company's secured receivables credit facility. The Company and the Subsidiary Guarantors provide collection services to QDRI. QDRI uses cash collections principally to purchase new receivables from the Company and the Subsidiary Guarantors.

The following condensed consolidating financial data illustrates the composition of the combined guarantors. Investments in subsidiaries are accounted for by the parent using the equity method for purposes of the supplemental consolidating presentation. Earnings (losses) of subsidiaries are therefore reflected in the parent's investment accounts and earnings. The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions.

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

*Condensed Consolidating Statement of Operations  
 Three Months Ended September 30, 2009*

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net revenues	\$ 221,069	\$ 1,564,664	\$ 199,184	\$ (87,771)	\$ 1,897,146
Operating costs and expenses:					
Cost of services	136,429	898,670	62,436	-	1,097,535
Selling, general and administrative	42,703	309,432	97,066	(7,632)	441,569
Amortization of intangible assets	6	7,493	1,655	-	9,154
Royalty (income) expense	(104,189)	104,189	-	-	-
Other operating expense (income), net	2,413	(171)	(1,634)	-	608
Total operating costs and expenses	77,362	1,319,613	159,523	(7,632)	1,548,866
Operating income	143,707	245,051	39,661	(80,139)	348,280
Non-operating (expense) income, net	(35,505)	(72,793)	6,116	80,139	(22,043)
Income from continuing operations before taxes	108,202	172,258	45,777	-	326,237
Income tax expense	42,605	68,367	14,173	-	125,145
Income from continuing operations	65,597	103,891	31,604	-	201,092
Income from discontinued operations, net of taxes	-	543	-	-	543
Equity earnings from subsidiaries	126,622	-	-	(126,622)	-
Net income	192,219	104,434	31,604	(126,622)	201,635
Less: Net income attributable to noncontrolling interests	-	-	9,416	-	9,416
Net income attributable to Quest Diagnostics	\$ 192,219	\$ 104,434	\$ 22,188	\$ (126,622)	\$ 192,219

*Condensed Consolidating Statement of Operations  
 Three Months Ended September 30, 2008*

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net revenues	\$ 210,111	\$ 1,510,372	\$ 157,438	\$ (51,318)	\$ 1,826,603
Operating costs and expenses:					
Cost of services	126,762	887,309	59,052	-	1,073,123
Selling, general and administrative	42,790	306,789	84,590	(5,990)	428,179
Amortization of intangible assets	118	7,940	732	-	8,790
Royalty (income) expense	(106,558)	106,558	-	-	-

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

Other operating expense (income), net	-	84	(508)	-	(424)
Total operating costs and expenses	63,112	1,308,680	143,866	(5,990)	1,509,668
Operating income	146,999	201,692	13,572	(45,328)	316,935
Non-operating (expense) income, net	(48,924)	(45,139)	722	45,328	(48,013)
Income from continuing operations before taxes	98,075	156,553	14,294	-	268,922
Income tax expense	35,455	62,777	2,410	-	100,642
Income from continuing operations	62,620	93,776	11,884	-	168,280
Loss from discontinued operations, net of taxes	-	(48,934)	-	-	(48,934)
Equity earnings from subsidiaries	48,122	-	-	(48,122)	-
Net income	110,742	44,842	11,884	(48,122)	119,346
Less: Net income attributable to noncontrolling interests	-	-	8,604	-	8,604
Net income attributable to Quest Diagnostics	\$ 110,742	\$ 44,842	\$ 3,280	\$ (48,122)	\$ 110,742

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

Condensed Consolidating Statement of Operations  
 Nine Months Ended September 30, 2009

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net revenues	\$ 661,755	\$ 4,620,999	\$ 569,549	\$ (245,333)	\$ 5,606,970
Operating costs and expenses:					
Cost of services	407,797	2,661,689	181,750	-	3,251,236
Selling, general and administrative	127,079	925,773	284,380	(22,606)	1,314,626
Amortization of intangible assets	53	23,118	4,365	-	27,536
Royalty (income) expense	(304,646)	304,646	-	-	-
Other operating income, net	(13,783)	(355)	(1,008)	-	(15,146)
Total operating costs and expenses	216,500	3,914,871	469,487	(22,606)	4,578,252
Operating income	445,255	706,128	100,062	(222,727)	1,028,718
Non-operating (expense) income, net	(126,140)	(203,038)	13,302	222,727	(93,149)
Income from continuing operations before taxes	319,115	503,090	113,364	-	935,569
Income tax expense	124,964	200,649	33,256	-	358,869
Income from continuing operations	194,151	302,441	80,108	-	576,700
Loss from discontinued operations, net of taxes	-	(1,040)	-	-	(1,040)
Equity earnings from subsidiaries	353,370	-	-	(353,370)	-
Net income	547,521	301,401	80,108	(353,370)	575,660
Less: Net income attributable to noncontrolling interests	-	-	28,139	-	28,139
Net income attributable to Quest Diagnostics	\$ 547,521	\$ 301,401	\$ 51,969	\$ (353,370)	\$ 547,521

Condensed Consolidating Statement of Operations  
 Nine Months Ended September 30, 2008

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Net revenues	\$ 617,839	\$ 4,509,703	\$ 487,907	\$ (166,308)	\$ 5,449,141
Operating costs and expenses:					
Cost of services	376,499	2,656,206	182,526	-	3,215,231
Selling, general and administrative	140,034	925,195	253,971	(17,906)	1,301,294
Amortization of intangible assets	231	23,665	4,074	-	27,970
Royalty (income) expense	(318,892)	318,892	-	-	-
Other operating expense (income), net	4	(66)	(611)	-	(673)

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

Total operating costs and expenses	197,876	3,923,892	439,960	(17,906)	4,543,822
Operating income	419,963	585,811	47,947	(148,402)	905,319
Non-operating (expense) income, net	(136,020)	(143,241)	4,899	148,402	(125,960)
Income from continuing operations before taxes	283,943	442,570	52,846	-	779,359
Income tax expense	103,053	177,575	12,659	-	293,287
Income from continuing operations	180,890	264,995	40,187	-	486,072
Loss from discontinued operations, net of taxes	-	(50,558)	(353)	-	(50,911)
Equity earnings from subsidiaries	230,787	-	-	(230,787)	-
Net income	411,677	214,437	39,834	(230,787)	435,161
Less: Net income attributable to noncontrolling interests	-	-	23,484	-	23,484
Net income attributable to Quest Diagnostics	\$ 411,677	\$ 214,437	\$ 16,350	\$ (230,787)	\$ 411,677

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

Condensed Consolidating Balance Sheet  
 September 30, 2009

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Current assets:					
Cash and cash equivalents	\$ 172,543	\$ 20,178	\$ 54,312	\$ -	\$ 247,033
Accounts receivable, net	4,111	163,518	720,659	-	888,288
Other current assets	61,922	166,900	108,630	(2,091)	335,361
Total current assets	238,576	350,596	883,601	(2,091)	1,470,682
Property, plant and equipment, net	188,208	606,907	36,831	-	831,946
Goodwill and intangible assets, net	153,163	5,311,532	455,734	-	5,920,429
Intercompany receivable (payable)	409,368	(106,766)	(302,602)	-	-
Investment in subsidiaries	5,706,709	-	-	(5,706,709)	-
Other assets	168,779	12,515	50,918	(89,544)	142,668
Total assets	\$ 6,864,803	\$ 6,174,784	\$ 1,124,482	\$ (5,798,344)	\$ 8,365,725
<b>Liabilities and Stockholders Equity</b>					
Current liabilities:					
Accounts payable and accrued expenses	\$ 553,318	\$ 314,936	\$ 20,810	\$ (2,091)	\$ 886,973
Short-term borrowings and current portion of long-term debt	179	1,432	102,261	-	103,872
Total current liabilities	553,497	316,368	123,071	(2,091)	990,845
Long-term debt	2,304,035	220,107	353,592	-	2,877,734
Other liabilities	94,505	500,023	54,055	(89,544)	559,039
Stockholders equity:					
Quest Diagnostics stockholders equity	3,912,766	5,138,286	568,423	(5,706,709)	3,912,766
Noncontrolling interests	-	-	25,341	-	25,341
Total stockholders equity	3,912,766	5,138,286	593,764	(5,706,709)	3,938,107
Total liabilities and stockholders equity	\$ 6,864,803	\$ 6,174,784	\$ 1,124,482	\$ (5,798,344)	\$ 8,365,725

**QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED**  
(in thousands, unless otherwise indicated)  
(unaudited)

*Condensed Consolidating Balance Sheet*  
December 31, 2008

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
Current assets:					
Cash and cash equivalents	\$ 218,565	\$ 6,715	\$ 28,666	\$ -	\$ 253,946
Accounts receivable, net	4,426	134,005	694,442	-	832,873
Other current assets	52,407	262,952	98,631	(3,990)	410,000
Total current assets	275,398	403,672	821,739	(3,990)	1,496,819
Property, plant and equipment, net	211,847	631,921	35,919	-	879,687
Goodwill and intangible assets, net	153,213	5,303,312	425,804	-	5,882,329
Intercompany receivable (payable)	576,236	(184,426)	(391,810)	-	-
Investment in subsidiaries	5,323,173	-	-	(5,323,173)	-
Other assets	179,222	33,301	39,951	(107,479)	144,995
Total assets	\$ 6,719,089	\$ 6,187,780	\$ 931,603	\$ (5,434,642)	\$ 8,403,830
<b>Liabilities and Stockholders Equity</b>					
Current liabilities:					
Accounts payable and accrued expenses	\$ 552,094	\$ 628,958	\$ 42,557	\$ (3,990)	\$ 1,219,619
Short-term borrowings and current portion of long-term debt	-	2,886	2,256	-	5,142
Total current liabilities	552,094	631,844	44,813	(3,990)	1,224,761
Long-term debt	2,498,342	245,472	334,275	-	3,078,089
Other liabilities	63,757	473,579	45,989	(107,479)	475,846
Stockholders equity:					
Quest Diagnostics stockholders equity	3,604,896	4,836,885	486,288	(5,323,173)	3,604,896
Noncontrolling interests	-	-	20,238	-	20,238
Total stockholders equity	3,604,896	4,836,885	506,526	(5,323,173)	3,625,134
Total liabilities and stockholders equity	\$ 6,719,089	\$ 6,187,780	\$ 931,603	\$ (5,434,642)	\$ 8,403,830

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

QUEST DIAGNOSTICS INCORPORATED AND SUBSIDIARIES  
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - CONTINUED  
 (in thousands, unless otherwise indicated)  
 (unaudited)

Condensed Consolidating Statement of Cash Flows  
 Nine Months Ended September 30, 2009

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:					
Net income	\$ 547,521	\$ 301,401	\$ 80,108	\$ (353,370)	\$ 575,660
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	42,052	140,045	11,565	-	193,662
Provision for doubtful accounts	4,611	52,120	192,601	-	249,332
Other, net	(297,431)	63,012	1,036	353,370	119,987
Changes in operating assets and liabilities	146,776	(422,743)	(225,575)	-	(501,542)
Net cash provided by operating activities	443,529	133,835	59,735	-	637,099
Net cash provided by (used in) investing activities	60,295	(118,614)	18,218	(100,092)	(140,193)
Net cash used in financing activities	(549,846)	(1,758)	(52,307)	100,092	(503,819)
Net change in cash and cash equivalents	(46,022)	13,463	25,646	-	(6,913)
Cash and cash equivalents, beginning of period	218,565	6,715	28,666	-	253,946
Cash and cash equivalents, end of period	\$ 172,543	\$ 20,178	\$ 54,312	\$ -	\$ 247,033

Condensed Consolidating Statement of Cash Flows  
 Nine Months Ended September 30, 2008

	Parent	Subsidiary Guarantors	Non- Guarantor Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:					
Net income	\$ 411,677	\$ 214,437	\$ 39,834	\$ (230,787)	\$ 435,161
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	39,271	146,540	13,017	-	198,828
Provision for doubtful accounts	8,787	82,395	156,820	-	248,002
Provision for restructuring and other special charges	-	72,650	-	-	72,650
Other, net	(191,469)	16,177	(27,115)	230,787	28,380
Changes in operating assets and liabilities	307,980	(443,138)	(147,736)	-	(282,894)
Net cash provided by operating activities	576,246	89,061	34,820	-	700,127
Net cash (used in) provided by investing activities	(115,373)	(88,431)	15,952	71,369	(116,483)
Net cash used in financing activities	(320,073)	(7,564)	(65,553)	(71,369)	(464,559)

Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

Net change in cash and cash equivalents	140,800	(6,934)	(14,781)	-	119,085
Cash and cash equivalents, beginning of period	111,610	14,847	41,137	-	167,594
Cash and cash equivalents, end of period	\$ 252,410	\$ 7,913	\$ 26,356	\$ -	\$ 286,679

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions and select accounting policies that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

While many operational aspects of our business are subject to complex federal, state and local regulations, the accounting for our business is generally straightforward, with net revenues primarily recognized upon completion of the testing process. Our revenues are primarily comprised of a high volume of relatively low dollar transactions, and about one-half of total operating costs and expenses consist of employee compensation and benefits. Due to the nature of our business, several of our accounting policies involve significant estimates and judgments. These accounting policies have been described in our Annual Report on Form 10-K for the year ended December 31, 2008.

**Results of Operations**

Our clinical testing business currently represents our one reportable business segment. The clinical testing business accounted for more than 90% of net revenues from continuing operations in both 2009 and 2008. Our other operating segments consist of our risk assessment services business, our clinical trials testing business, our healthcare information technology business and our diagnostic products business. Our business segment information is disclosed in Note 10 to the interim consolidated financial statements.

**Three and Nine Months Ended September 30, 2009 Compared with Three and Nine Months Ended September 30, 2008**

*Continuing Operations*

Income from continuing operations for the three months ended September 30, 2009 was \$192 million, or \$1.02 per diluted share, compared to \$160 million, or \$0.81 per diluted share, in 2008. The increase in income from continuing operations for the three month period was principally due to improved operating performance, reduced interest expense and an investment write-down in the prior year. Income from continuing operations for the nine months ended September 30, 2009 was \$549 million, or \$2.91 per diluted share, compared to \$463 million, or \$2.35 per diluted share, in 2008. The increase in income from continuing operations for the nine month period was principally driven by improved operating performance and lower interest expense.

Results for the nine months ended September 30, 2009 include a \$15.5 million gain, or \$0.05 per diluted share, associated with an insurance settlement for storm-related losses, partially offset by \$7.6 million in charges, or \$0.02 per diluted share, associated with the early extinguishment of debt and a \$7.0 million charge, or \$0.02 per diluted share, associated with the write-down of an investment.

Results for the three and nine months ended September 30, 2008 include a third quarter charge of \$8.9 million, or \$0.03 per diluted share, associated with the write-down of an equity investment. In addition, we estimate the impact of hurricanes in the third quarter of 2008 adversely impacted operating income for the three and nine months ended September 30, 2008 by approximately \$8 million or \$0.02 per diluted share.

*Net Revenues*

Net revenues for the three months ended September 30, 2009 grew by 3.9% over the prior year level to \$1.9 billion. Net revenues for the nine months ended September 30, 2009 were \$5.6 billion, 2.9% above the prior year level. We estimate that net revenue growth over the prior year for the three and nine months ended September 30, 2009 was aided by approximately 0.5% and 0.2%, respectively, associated with the impact of

## Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

hurricanes in the third quarter of 2008. Changes in foreign exchange rates reduced revenue growth for the three and nine months ended September 30, 2009 by 0.4% and 0.6%, respectively.

For the third quarter of 2009, revenues for our clinical testing business, which accounts for over 90% of our net revenues, grew 4.3% above the prior year level. Declines in pre-employment drug testing, which is part of our clinical testing business, reduced consolidated revenues by about 0.8%. Clinical testing volume, measured by the number of requisitions, was unchanged from the prior year period. Pre-employment drug testing, which accounted for approximately 5% of our total clinical testing volume, declined 23% and reduced consolidated volume by 1.7%. The volume decrease in pre-employment drug testing is principally due to reduced hiring by employers served by this business. Also, we estimate that the third quarter volume comparison to the prior year was aided by about 0.6%, associated with the impact of hurricanes in the third quarter of 2008. Revenue per requisition increased 4.3% for the three months ended September 30, 2009, with the increase continuing to be primarily driven by a positive test mix and a benefit of about a half of one percent from the Medicare laboratory fee increase which went into effect January 1, 2009.

For the nine months ended September 30, 2009, clinical testing revenues grew 3.5% above the prior year level. Declines in pre-employment drug testing reduced consolidated revenues by about 0.8%. Clinical testing volume, measured by the number of requisitions, decreased 0.8% for the nine months ended September 30, 2009. Pre-employment drug testing, which accounted for approximately 5% of our total clinical testing volume, declined 24% and reduced consolidated volume by 1.7%. Our decision to exit certain laboratory management agreements that did not meet our profitability thresholds also reduced volume by 0.5%. In addition, the nine months ended September 30, 2009 had fewer business days than the prior year which we estimate reduced volume by 0.5%. Lastly, we estimate that the volume comparison for 2009 was aided by about 0.2%, associated with the impact of hurricanes in the third quarter of 2008. Revenue per requisition increased 4.3% for the nine months ended September 30, 2009, with the increase primarily driven by a positive test mix and a benefit of about a half of one percent from the Medicare laboratory fee increase which went into effect January 1, 2009.

Our businesses other than clinical laboratory testing accounted for approximately 8% of our net revenues for the three and nine months ended September 30, 2009. These businesses include our risk assessment services business, our clinical trials testing business, our healthcare information technology business and our diagnostic products business. These businesses contain most of our international operations and, in the aggregate, reported revenues for the three months ended September 30, 2009 were within 1% of the prior year level, despite the impact of foreign exchange rates which reduced the combined revenues of these businesses by approximately 4%. Reported revenues for these businesses for the nine months ended September 30, 2009 were 3% below the prior year period, with the decline more than accounted for by the impact of foreign exchange rates which reduced the combined revenues of these businesses by approximately 6%.

### *Operating Costs and Expenses*

Total operating costs and expenses for the three months ended September 30, 2009 increased \$39 million compared to the third quarter of 2008, and decreased as a percentage of net revenues to 81.6% compared to 82.6% in 2008. Total operating costs and expenses for the nine months ended September 30, 2009 increased \$34 million from the prior year period and decreased as a percentage of net revenues to 81.7% compared to 83.4% in 2008. Lower testing volume in our clinical testing business, actions we have taken to improve our operating efficiency and reduce the size of our workforce, and discrete cost containment actions taken during 2009 have enabled us to realize modest cost increases on increased net revenues. These efforts, coupled with higher revenue per requisition, served to reduce operating costs and expenses as a percentage of net revenues.

Cost of services, which includes the costs of obtaining, transporting and testing specimens, was 57.9% of net revenues for the three months ended September 30, 2009, decreasing from 58.7% of net revenues in the prior year period. The improvement over the prior year reflects actions taken to reduce our cost structure and higher revenue per requisition as well as the impact of hurricanes which adversely impacted our operations during the third quarter of 2008. For the nine months ended September 30, 2009, cost of services, as a percentage of net revenues, was 58.0% of net revenues, decreasing from 59.0% of net revenues in the prior year period. The improvement over the prior year primarily reflects actions taken to reduce our cost structure and higher revenue per requisition.

## Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

Selling, general and administrative expenses, which include the costs of the sales force, billing operations, bad debt expense, and general management and administrative support, were 23.3% of net revenues for the three months ended September 30, 2009, compared to 23.4% in the prior year period. For the nine months ended September 30, 2009, selling, general and administrative expenses, as a percentage of net revenues, decreased to 23.4% from 23.9% in the prior year period. These improvements were primarily due to actions taken to reduce our cost structure and higher revenue per requisition.

For both the three months ended September 30, 2009 and 2008, bad debt expense was 4.4% of net revenues. For the nine months ended September 30, 2009, bad debt expense was 4.4% compared to 4.6% of net revenues in the prior year period. Continued progress in our billing and collection processes has resulted in stable bad debt, and improvements in days sales outstanding and the cost of our billing operation. With our disciplined approach, we expect to see continued strong performance in our billing and collection metrics, despite a slow economy.

Other operating expense (income), net represents miscellaneous income and expense items related to operating activities, including gains and losses associated with the disposal of operating assets and provisions for restructurings and other special charges. For the nine months ended September 30, 2009, other operating expense (income), net includes a \$15.5 million second quarter gain related to an insurance settlement for storm-related losses.

### *Operating Income*

Operating income for the three months ended September 30, 2009 was \$348 million, or 18.4% of net revenues, compared to \$317 million, or 17.4% of net revenues, in the prior year period. For the nine months ended September 30, 2009, operating income was \$1.0 billion, or 18.3% of net revenues, compared to \$905 million, or 16.6% of net revenues in the prior year period. The improvements in operating income, as a percentage of net revenues, were primarily due to a more profitable revenue mix, resulting in higher revenue per requisition and progress we are making with our cost reduction program, as well as discrete cost containment actions we took during the first quarter of 2009. Operating income for the nine months ended September 30, 2009 also includes a \$15.5 million gain related to an insurance settlement for storm-related losses, which contributed approximately 30 basis points to the improvement in operating income as a percentage of net revenues. In addition, we estimate that the impact of hurricanes in the third quarter of 2008 served to aid the three and nine month period-over-period comparisons by about 30 basis points and 10 basis points, respectively. The operating income percentage for the three and nine months ended September 30, 2009 also reflects the impact of the various items which served to reduce cost of services and selling, general and administrative expenses as a percentage of net revenues.

### *Other Income (Expense)*

Interest expense, net for the three and nine months ended September 30, 2009 decreased \$10 million and \$27 million, respectively, compared to the prior year periods. These decreases were primarily due to lower interest rates on our variable-interest rate debt, as well as lower average outstanding debt balances in 2009, compared to the prior year periods.

Other income (expense), net represents miscellaneous income and expense items related to non-operating activities such as gains and losses associated with investments and other non-operating assets. For the nine months ended September 30, 2009, other income (expense), net includes a charge of \$7.0 million associated with the write-down of an investment and \$7.6 million in charges associated with the early extinguishment of debt. For the three and nine months ended September 30, 2008, other income (expense), net includes a third quarter charge of \$8.9 million associated with the write-down of an equity investment.

### *Income Tax Expense*

The effective income tax rate for the three and nine months ended September 30, 2009 increased by 1% and 0.8%, respectively, compared to the prior year period, primarily due to the favorable resolution of certain tax contingencies in 2008.

*Discontinued Operations*

Income from discontinued operations, net of taxes, for the three months ended September 30, 2009 was \$0.5 million, or \$0.00 per diluted share, compared to a loss of \$49 million, or \$0.25 per diluted share in 2008. Loss from discontinued operations, net of taxes, for the nine months ended September 30, 2009 was \$1.0 million, or \$0.01 per diluted share, compared to \$51 million, or \$0.26 per diluted share in the prior year. During the third quarter of 2008, the Company and NID reached an agreement in principle with the United States Attorney's Office to settle the previously disclosed federal government investigation of NID, a test kit subsidiary voluntarily closed in 2006. As a result of the agreement in principle, during the third quarter of 2008, the Company recorded a charge of \$73 million in discontinued operations to increase its reserves for the settlement and related matters. On April 15, 2009, the Company entered into a final settlement agreement with the federal government and paid \$308 million, which had been previously reserved in connection with the final settlement. See Note 9 to the interim consolidated financial statements for further details.

**Quantitative and Qualitative Disclosures About Market Risk**

We address our exposure to market risks, principally the market risk of changes in interest rates, through a controlled program of risk management that includes the use of derivative financial instruments. We do not hold or issue derivative financial instruments for trading purposes. We believe that our exposures to foreign exchange impacts and changes in commodities prices are not material to our consolidated financial condition or results of operations. See Note 4 to the interim consolidated financial statements for additional discussion of our financial instruments and hedging activities.

At September 30, 2009 and December 31, 2008, the fair value of our debt was estimated at approximately \$3.2 billion and \$2.9 billion, respectively, using quoted market prices and yields for the same or similar types of borrowings, taking into account the underlying terms of the debt instruments. At September 30, 2009, the estimated fair value exceeded the carrying value of the debt by \$193 million. At December 31, 2008, the carrying value exceeded the estimated fair value of the debt by \$155 million. A hypothetical 10% increase in interest rates (representing approximately 45 basis points and 53 basis points at September 30, 2009 and December 31, 2008, respectively) would potentially reduce the estimated fair value of our debt by approximately \$59 million and \$75 million at September 30, 2009 and December 31, 2008, respectively.

Borrowings under our senior unsecured revolving credit facility, our secured receivables credit facility and our term loan due May 2012 are subject to variable interest rates. Interest on our secured receivables credit facility is based on rates that are intended to approximate commercial paper rates for highly-rated issuers. Interest rates on our senior unsecured revolving credit facility and term loan due May 2012 are subject to a pricing schedule that can fluctuate based on changes in our credit ratings. As such, our borrowing costs under these credit arrangements will be subject to both fluctuations in interest rates and changes in our credit ratings. As of September 30, 2009, the borrowing rates under these credit facilities were: for our secured receivables credit facility, 1.14%; for our senior unsecured credit facility, LIBOR plus 0.40%; and for our term loan due May 2012, LIBOR plus 0.50%. At September 30, 2009, the weighted average LIBOR rate was 0.25%. At September 30, 2009, there was \$1.1 billion outstanding under our term loan due May 2012, \$100 million outstanding under our \$500 million secured receivables credit facility and no borrowings outstanding under our \$750 million senior unsecured revolving credit facility.

We have entered into various variable-to-fixed interest rate swap agreements, whereby we fixed the interest rates on a portion of our term loan due May 2012 for periods ranging through October 2009. As of September 30, 2009, variable-to-fixed interest rate swap agreements on \$200 million of the term loan due May 2012 remain in place through October 2009 with fixed interest rates ranging from 5.13% to 5.27%. Based on our net exposure to interest rate changes, a hypothetical 10% change in interest rates on our variable rate indebtedness (representing approximately 4 basis points) would impact annual net interest expense by approximately \$0.5 million, assuming no changes to the debt outstanding at September 30, 2009.

The fair value of the interest rate swap agreements at September 30, 2009 was a liability of \$2.1 million. A hypothetical 10% increase or decrease in interest rates (representing approximately 5 basis points) would not have a material impact on the fair value of the liability of these instruments at September 30, 2009.

## Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

During the third quarter of 2009, the Company entered into various forward starting interest rate swap agreements for an aggregate notional amount of \$400 million. The forward starting interest rate swap agreements have fixed interest rates ranging from 4.120% to 4.575%. The forward starting interest rate swaps are 17 to 18 month forward agreements that cover a ten-year hedging period and were entered into to hedge part of our interest rate exposure associated with forecasted new debt issuances related to certain debt maturing through 2011.

The fair value of the forward starting interest rate swap agreements at September 30, 2009 was a liability of \$13.3 million. A hypothetical 10% decrease in interest rates (representing approximately 40 basis points) would potentially increase the fair value of the liability of these instruments by approximately \$13 million. A hypothetical 10% increase in interest rates would potentially decrease the fair value of the liability of these instruments by approximately \$13 million.

For details regarding our outstanding debt, see Note 5 to the interim consolidated financial statements and Note 9 to the Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2008. For details regarding our financial instruments, see Note 4 to the interim consolidated financial statements.

### *Risk Associated with Investment Portfolio*

Our investment portfolio includes equity investments in publicly held companies that are classified as available-for-sale securities and other strategic equity holdings in privately held companies. These securities are exposed to price fluctuations and are generally concentrated in the life sciences industry. The carrying values of our available-for-sale equity securities and privately held securities were \$8 million at September 30, 2009.

We regularly evaluate the fair value measurements of our equity investments to determine if losses in value are other than temporary and if an impairment loss has been incurred. The evaluation considers if the security has the ability to recover and, if so, the estimated recovery period. Other factors that are considered in this evaluation include the amount of the other-than-temporary decline and its duration, the issuer's financial condition and short-term prospects and whether the market decline was caused by overall economic conditions or conditions specific to the individual security.

We do not hedge our equity price risk. The impact of an adverse movement in equity prices on our holdings in privately held companies cannot be easily quantified, as our ability to realize returns on investments depends on, among other things, the enterprises' ability to raise additional capital or derive cash inflows from continuing operations or through liquidity events such as initial public offerings, mergers or private sales.

### *Fair Value Measurements*

On January 1, 2009, the Company adopted a new accounting standard for applying fair value measurements to assets, liabilities and transactions on a non-recurring basis. The adoption did not have a material effect on the Company's financial position, results of operations or cash flows. See Note 2 to the interim consolidated financial statements for further details.

## **Liquidity and Capital Resources**

### *Cash and Cash Equivalents*

Cash and cash equivalents at September 30, 2009 totaled \$247 million compared to \$254 million at December 31, 2008. Cash and cash equivalents consist of highly liquid short-term investments, including time deposits with highly-rated banks, and various insured money market funds, including those that invest in U.S. Treasury securities. For the nine months ended September 30, 2009, cash flows from operating activities of \$637 million, together with cash on-hand, were used to fund investing and financing activities of \$140 million and \$504 million, respectively. Cash and cash equivalents at September 30, 2008 totaled \$287 million, compared to \$168 million at December 31, 2007. For the nine months ended September 30, 2008, cash flows from operating

## Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

activities of \$700 million were used to fund investing and financing activities of \$116 million and \$465 million, respectively.

### *Cash Flows from Operating Activities*

Net cash provided by operating activities for the nine months ended September 30, 2009 was \$637 million compared to \$700 million in the prior year period. For the nine months ended September 30, 2009, cash flows from operating activities includes second quarter 2009 payments totaling \$308 million associated with the final settlement agreement related to the federal government's investigation related to NID (see Note 9). After giving consideration to the settlement payments, underlying cash flows from operating activities exceeded the prior year level, primarily driven by higher earnings in the current year. Days sales outstanding, a measure of billing and collection efficiency, were 43 days at September 30, 2009 compared to 45 days at September 30, 2008 and 44 days at December 31, 2008.

### *Cash Flows from Investing Activities*

Net cash used in investing activities for the nine months ended September 30, 2009 was \$140 million, consisting principally of capital expenditures of \$117 million. In addition, we completed two small acquisitions for a total of \$36 million, which was partially offset by \$21 million related to the receipt of a payment from an escrow fund established at the time of an acquisition in 2007.

Net cash used in investing activities for the nine months ended September 30, 2008 was \$116 million, consisting principally of capital expenditures of \$140 million, partially offset by \$23 million related to the receipt of a payment from an escrow fund established at the time of an acquisition in 2007, and proceeds from the sale of an investment in the first quarter of 2008.

### *Cash Flows from Financing Activities*

Net cash used in financing activities for the nine months ended September 30, 2009 was \$504 million, consisting primarily of purchases of treasury stock totaling \$350 million, net debt reductions of \$108 million and dividend payments of \$56 million, partially offset by \$50 million in proceeds from the exercise of stock options, including related tax benefits. The \$350 million of treasury stock purchases represents 7.5 million shares of our common stock purchased at an average price of \$46.86 per share. The net reduction of debt of \$108 million consists of \$510 million of borrowings and \$618 million of repayments. Borrowings under our secured receivables credit facility totaled \$510 million and were used primarily to fund the NID settlement payments totaling \$308 million and \$150 million to fund the retirement of debt in connection with our June 2009 debt tender. Debt repayments of \$618 million consisted primarily of \$410 million on our secured receivables credit facility, and \$174 million aggregate principal amount of our 5.125% senior notes due 2010 and \$26 million aggregate principal amount of our 7.50% senior notes due 2011.

Net cash used in financing activities for the nine months ended September 30, 2008 was \$465 million, consisting primarily of net reductions of debt of \$413 million and dividend payments of \$58 million. Net debt reductions included the repayment of \$293 million on our term loan due May 2012, \$120 million on our secured receivables credit facility and \$15 million on our term loan due December 31, 2008, partially offset by borrowings of \$20 million on our secured receivables credit facility. In addition, cash flows from financing activities included \$30 million in proceeds from the exercise of stock options, including related tax benefits.

### *Dividend Program*

During each of the quarters of 2009 and 2008, our Board of Directors declared a quarterly cash dividend of \$0.10 per common share. On August 12, 2009, our Board of Directors declared a quarterly cash dividend per common share of \$0.10, paid on October 19, 2009. We expect to fund future dividend payments with cash flows from operations, and do not expect the dividend to have a material impact on our ability to finance future growth.

## Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

### *Share Repurchase Plan*

In January 2009, our Board of Directors authorized \$500 million of additional share repurchases. The share repurchase authorization has no set expiration or termination date. For the three months ended September 30, 2009, we repurchased 1.8 million shares of our common stock at an average price of \$54.10 per share for \$100 million. For the nine months ended September 30, 2009, we repurchased 7.5 million shares of our common stock at an average price of \$46.86 per share for \$350 million, including 4.5 million shares repurchased from SB Holdings Capital Inc., a wholly-owned subsidiary of GlaxoSmithKline plc., at an average price of \$44.33 per share for \$200 million. For the three and nine months ended September 30, 2009, the Company reissued 1.0 million shares and 1.9 million shares, respectively, for employee benefit plans. Since its inception in May 2003, we have repurchased approximately 57 million shares of our common stock at an average price of \$45.62 for \$2.6 billion under our share repurchase program. At September 30, 2009, \$150 million of share repurchase authorization remained available.

### *Contractual Obligations and Commitments*

The following table summarizes certain of our contractual obligations as of September 30, 2009:

Contractual Obligations	Total	Payments due by period			
		(in thousands)			
		Remainder of 2009	1-3 years	3 5 years	After 5 years
Outstanding debt	\$ 2,960,772	\$ 100,000	\$ 1,006,721	\$ 560,000	\$ 1,294,051
Capital lease obligations	20,834	915	5,671	3,155	11,093
Interest payments on outstanding debt	1,267,076	32,738	235,392	166,004	832,942
Operating leases	685,798	56,907	293,029	146,072	189,790
Purchase obligations	99,317	14,564	72,796	11,007	950
<b>Total contractual obligations</b>	<b>\$ 5,033,797</b>	<b>\$ 205,124</b>	<b>\$ 1,613,609</b>	<b>\$ 886,238</b>	<b>\$ 2,328,826</b>

Interest payments on our outstanding debt have been calculated after giving effect to our interest rate swap agreements, using the interest rates as of September 30, 2009 applied to the September 30, 2009 balances, which are assumed to remain outstanding through their maturity dates.

A full description of the terms of our indebtedness and related debt service requirements and our future payments under certain of our contractual obligations is contained in Note 9 to the Consolidated Financial Statements in our 2008 Annual Report on Form 10-K. A full discussion and analysis regarding our minimum rental commitments under noncancelable operating leases and noncancelable commitments to purchase products or services at December 31, 2008 is contained in Note 14 to the Consolidated Financial Statements in our 2008 Annual Report on Form 10-K.

As of September 30, 2009, our total liabilities for unrecognized tax benefits were approximately \$121 million, which were excluded from the table above. The increase in liabilities for unrecognized tax benefits since December 31, 2008 is primarily due to certain unrecognized tax benefits of \$59 million associated with the NID settlement. We believe it is reasonably possible that our liabilities for unrecognized tax benefits may decrease by less than \$5 million within the next twelve months, primarily as a result of the expiration of statutes of limitations, settlements and/or the conclusion of tax examinations on certain tax positions. For the remainder, we cannot make reasonably reliable estimates of the timing of the future payments of these liabilities. See Note 4 to the Consolidated Financial Statements in our 2008 Annual Report on Form 10-K for information regarding our contingent tax liability reserves.

Our credit agreements and our term loan due May 2012 contain various covenants and conditions, including the maintenance of certain financial ratios, that could impact our ability to, among other things, incur additional indebtedness. As of September 30, 2009, we were in compliance with the various financial covenants included in our credit agreements and we do not expect these covenants to adversely impact our ability to execute our growth strategy or conduct normal business operations.

## Edgar Filing: QUEST DIAGNOSTICS INC - Form 10-Q

### *Unconsolidated Joint Ventures*

We have investments in unconsolidated joint ventures in Phoenix, Arizona; Indianapolis, Indiana; and Dayton, Ohio, which are accounted for under the equity method of accounting. We believe that our transactions with our joint ventures are conducted in all material respects at arm's length, reflecting current market conditions and pricing. Total net revenues of our unconsolidated joint ventures equal less than 6% of our consolidated net revenues. Total assets associated with our unconsolidated joint ventures are less than 2% of our consolidated total assets. We have no material unconditional obligations or guarantees to, or in support of, our unconsolidated joint ventures and their operations.

### *Requirements and Capital Resources*

We estimate that we will invest approximately \$180 million during 2009 for capital expenditures to support and expand our existing operations, principally related to investments in information technology, equipment, and facility upgrades.

As of September 30, 2009, \$1.2 billion of borrowing capacity was available under our existing credit facilities, consisting of \$400 million available under our secured receivables credit facility and \$750 million available under our senior unsecured revolving credit facility. Our secured receivables credit facility matures on December 11, 2009. We expect to replace or extend the facility upon its maturity. If we are unable to replace or extend our current secured receivables credit facility, we may need to utilize our senior unsecured revolving credit facility or seek additional financing through other financing arrangements.

We believe the banks participating in our various credit facilities are predominantly highly-rated banks, and that the amounts under the credit facilities are currently available to us. Should one or several banks no longer participate in either of our credit facilities, we would not expect it to impact our ability to fund operations.

We believe that cash and cash equivalents on-hand and cash from operations, together with our borrowing capacity under our credit facilities, will provide sufficient financial flexibility to meet seasonal working capital requirements and to fund capital expenditures, debt service requirements, cash dividends on common shares, share repurchases and additional growth opportunities for the foreseeable future. We believe that our credit profile should provide us with access to additional financing, if necessary, to fund growth opportunities that cannot be funded from existing sources.

### *Impact of New Accounting Standards*

In April 2009, the Financial Accounting Standards Board ( FASB ) issued a standard on interim disclosures about fair value of financial instruments. In June 2009, the FASB issued a standard on subsequent events, and a statement to amend a FASB interpretation on variable interest entities. In addition, in June 2009, the FASB issued the FASB Accounting Standards Codification (the ASC ). The ASC has become the single source of non-governmental accounting principles generally accepted in the United States recognized by the FASB in the preparation of financial statements. In August 2009, the FASB issued an amendment to the accounting standards related to the measurement of liabilities that are recognized or disclosed on a recurring basis at fair value. In October 2009, the FASB issued an amendment to the accounting standards related to the accounting for revenue in arrangements with multiple deliverables, and an amendment to the accounting standards related to certain revenue arrangements that include software elements. The impact of these accounting standards is discussed in Note 1 to the interim consolidated financial statements.

### **Forward-Looking Statements**

Some statements and disclosures in this document are forward-looking statements. Forward-looking statements include all statements that do not relate solely to historical or current facts and can be identified by the use of words such as may, believe, will, expect, project, estimate, anticipate, plan or continue . These forward-looking statements are based on our current plans and expectations and are subject to a number of risks and uncertainties that could significantly cause our plans and expectations, including actual results, to differ materially from the forward-looking statements. Risks and uncertainties that may affect our future results include,

but are not limited to, adverse results from pending or future government investigations, lawsuits or private actions, the competitive environment, changes in government regulations, changing relationships with customers, payers, suppliers and strategic partners and other factors discussed in Business in Part I, Item 1, Risk Factors and Cautionary Factors That May Affect Future Results in Item I, Part 1A, Legal Proceedings in Part I, Item 3, Management's Discussion and Analysis of Financial Condition and Results of Operations in Part II, Item 7 and Quantitative and Qualitative Disclosures About Market Risk in Part II, Item 7A in our 2008 Annual Report on Form 10-K and Management's Discussion and Analysis of Financial Condition and Results of Operations in Part I, Item 2, Quantitative and Qualitative Disclosures About Market Risk in Part I, Item 3 and Risk Factors in Part II, Item 1A in our 2009 Quarterly Reports on Form 10-Q and other items throughout the 2008 Form 10-K and our 2009 Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

See Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

**Item 4. Controls and Procedures**

Under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures (as defined under Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended). Based upon that evaluation, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

During the third quarter of 2009, there were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended) that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings**

See Note 8 and Note 9 to the interim consolidated financial statements for information regarding the status of legal proceedings involving the Company.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The table below sets forth the information with respect to purchases made by or on behalf of the Company of its common stock during the third quarter of 2009.

**ISSUER PURCHASES OF EQUITY SECURITIES**

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (in thousands)</b>
<b>July 1, 2009 – July 31, 2009</b>				
Share Repurchase Program (A)	-	\$ -	-	\$ 250,041
Employee Transactions (B)	398	\$ 54.93	N/A	N/A
<b>August 1, 2009 – August 31, 2009</b>				
Share Repurchase Program (A)	1,848,400	\$ 54.10	1,848,400	\$ 150,050
Employee Transactions (B)	932	\$ 53.44	N/A	N/A
<b>September 1, 2009 – September 30, 2009</b>				
Share Repurchase Program (A)	-	\$ -	-	\$ 150,050
Employee Transactions (B)	162	\$ 54.34	N/A	N/A
<b>Total</b>				
Share Repurchase Program (A)	1,848,400	\$ 54.10	1,848,400	\$ 150,050
Employee Transactions (B)	1,492	\$ 53.94	N/A	N/A

(A) In January 2009, our Board of Directors authorized the Company to repurchase an additional \$500 million of the Company's common stock. Since the share repurchase program's inception in May 2003, our Board of Directors has authorized \$2.8 billion of share repurchases of our common stock through September 30, 2009. The share repurchase authorization has no set expiration or termination date.

(B) Includes: (1) shares delivered or attested to in satisfaction of the exercise price and/or tax withholding obligations by holders of stock options (granted under the Company's Amended and Restated Employee Long-Term Incentive Plan and its Amended and Restated Non-Employee Director Long-Term Incentive Plan, collectively the Stock Compensation Plans) who exercised options; (2) restricted common shares withheld (under the terms of grants under the Stock Compensation Plans) to offset tax withholding obligations that occur upon vesting and release of the restricted common shares; and (3) shares withheld (under the terms of grants under the Stock Compensation Plans) to offset tax withholding obligations that occur upon the delivery of common shares underlying restricted stock units and performance share units.

**Item 6. Exhibits**

Exhibits:

- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS dgx-20090930.xml
- 101.SCH dgx-20090930.xsd
- 101.CAL dgx-20090930\_cal.xml
- 101.DEF dgx-20090930\_def.xml
- 101.LAB dgx-20090930\_lab.xml
- 101.PRE dgx-20090930\_pre.xml
- 101.REF dgx-20090930\_ref.xml

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

October 27, 2009  
Quest Diagnostics Incorporated

By /s/ Surya N.  
Mohapatra

Surya N. Mohapatra, Ph.D.  
Chairman of the Board, President and  
Chief Executive Officer

By /s/ Robert A.  
Hagemann

Robert A. Hagemann  
Senior Vice President and  
Chief Financial Officer