

HUB GROUP INC  
Form 10-Q  
July 25, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008 or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-27754

HUB GROUP, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

36-4007085  
(I.R.S. Employer Identification No.)

3050 Highland Parkway, Suite 100  
Downers Grove, Illinois 60515  
(Address, including zip code, of principal executive offices)  
(630) 271-3600  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12-b-2 of the Exchange Act). Yes\_\_ No X

On July 22, 2008, the registrant had 36,997,712 outstanding shares of Class A common stock, par value \$.01 per share, and 662,296 outstanding shares of Class B common stock, par value \$.01 per share.

HUB GROUP, INC.

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## Item 1. Financial Statements

HUB GROUP, INC.  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except share amounts)

	June 30, 2008 (unaudited)	December 31, 2007
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 54,038	\$ 38,002
Accounts receivable		
Trade, net	191,878	160,944
Other	10,720	9,828
Prepaid taxes	86	86
Deferred taxes	3,876	5,044
Prepaid expenses and other current assets	5,925	4,318
<b>TOTAL CURRENT ASSETS</b>	<b>266,523</b>	<b>218,222</b>
Restricted investments	7,746	5,206
Property and equipment, net	28,181	29,662
Other intangibles, net	6,833	7,056
Goodwill, net	230,448	230,448
Other assets	1,251	1,373
<b>TOTAL ASSETS</b>	<b>\$ 540,982</b>	<b>\$ 491,967</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable		
Trade	\$ 147,282	\$ 123,020
Other	9,029	6,683
Accrued expenses		
Payroll	12,137	16,446
Other	28,434	33,063
Related party payable	-	5,000
<b>TOTAL CURRENT LIABILITIES</b>	<b>196,882</b>	<b>184,212</b>
Non-current liabilities	9,753	9,708
Deferred taxes	51,129	47,148
<b>STOCKHOLDERS' EQUITY:</b>		
Preferred stock, \$.01 par value; 2,000,000 shares authorized; no shares issued or outstanding in 2008 and 2007	-	-
Common stock		
Class A: \$.01 par value; 97,337,700 shares authorized and 41,224,792 shares issued in 2008 and 2007; 37,001,494 outstanding in 2008 and 36,666,731 outstanding in 2007	412	412

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Class B: \$.01 par value; 662,300 shares authorized; 662,296 shares issued and outstanding in 2008 and 2007	7	7
Additional paid-in capital	172,357	176,657
Purchase price in excess of predecessor basis, net of tax benefit of \$10,306	(15,458)	(15,458)
Retained earnings	234,147	206,042
Treasury stock; at cost, 4,223,298 shares in 2008 and 4,558,061 shares in 2007	(108,247)	(116,761)
TOTAL STOCKHOLDERS' EQUITY	283,218	250,899
 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	 \$ 540,982	 \$ 491,967

See notes to unaudited condensed consolidated financial statements.

HUB GROUP, INC.  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
 (in thousands, except per share amounts)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Revenue	\$ 490,929	\$ 401,565	\$ 915,924	\$ 794,862
Transportation costs	431,090	343,802	798,583	680,438
Gross margin	59,839	57,763	117,341	114,424
Costs and expenses:				
Salaries and benefits	24,301	24,177	49,664	49,787
General and administrative	10,477	10,218	20,627	21,819
Depreciation and amortization	991			