

V F CORP  
Form 10-Q  
November 10, 2010

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**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q**  
**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**  
**For the quarterly period ended October 2, 2010**  
**Commission file number: 1-5256**

**V. F. CORPORATION**  
(Exact name of registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction of  
incorporation or organization)

**23-1180120**  
(I.R.S. employer  
identification number)

**105 Corporate Center Boulevard**  
**Greensboro, North Carolina 27408**  
(Address of principal executive offices)  
**(336) 424-6000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. YES ☐ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ☐ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one):

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ☐ NO ☐

On October 30, 2010, there were 108,463,972 shares of the registrant's Common Stock outstanding.

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**Table of Contents****Part I Financial Information****Item 1 Financial Statements (Unaudited)**

**VF CORPORATION**  
**Consolidated Balance Sheets**  
**(Unaudited)**  
**(In thousands, except share amounts)**

	<b>September 2010</b>	<b>December 2009</b>	<b>September 2009</b>
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and equivalents	\$ 402,863	\$ 731,549	\$ 379,148
Accounts receivable, less allowance for doubtful accounts of: Sept. 2010 - \$60,608; Dec. 2009 - \$60,380; Sept. 2009 - \$61,930	1,098,858	776,140	1,102,878
Inventories:			
Finished products	994,076	772,458	976,175
Work in process	77,920	70,507	71,778
Materials and supplies	139,311	115,674	123,198
	1,211,307	958,639	1,171,151
Other current assets	161,345	163,028	275,556
Total current assets	2,874,373	2,629,356	2,928,733
<b>Property, Plant and Equipment</b>	1,639,271	1,601,608	1,586,713
Less accumulated depreciation	1,041,097	987,430	956,633
	598,174	614,178	630,080
<b>Intangible Assets</b>	1,515,261	1,535,121	1,566,640
<b>Goodwill</b>	1,370,262	1,367,680	1,472,150
<b>Other Assets</b>	321,623	324,322	308,563
	\$ 6,679,693	\$ 6,470,657	\$ 6,906,166
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
<b>Current Liabilities</b>			
Short-term borrowings	\$ 49,022	\$ 45,453	\$ 252,175
Current portion of long-term debt	2,751	203,179	203,147
Accounts payable	482,082	373,186	362,010
Accrued liabilities	613,104	470,765	537,725

Total current liabilities	1,146,959	1,092,583	1,355,057
<b>Long-term Debt</b>	936,511	938,494	939,143
<b>Other Liabilities</b>	657,914	626,295	754,398
<b>Commitments and Contingencies</b>			
<b>Stockholders' Equity</b>			
Common stock, stated value \$1; shares authorized, 300,000,000; shares outstanding: Sept. 2010 - 108,144,163; Dec. 2009 - 110,285,132; Sept. 2009 - 110,813,811	108,144	110,285	110,814
Additional paid-in capital	2,002,160	1,864,499	1,842,147
Accumulated other comprehensive income (loss)	(229,199)	(209,742)	(201,708)
Retained earnings	2,057,965	2,050,109	2,105,758
Noncontrolling interests in subsidiaries	(761)	(1,866)	557
 Total stockholders' equity	 3,938,309	 3,813,285	 3,857,568
	\$ 6,679,693	\$ 6,470,657	\$ 6,906,166

See notes to consolidated financial statements.

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**VF CORPORATION**  
**Consolidated Statements of Income**  
**(Unaudited)**  
**(In thousands, except per share amounts)**

	<b>Three Months Ended September</b>		<b>Nine Months Ended September</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Net Sales</b>	\$ 2,213,151	\$ 2,075,510	\$ 5,520,184	\$ 5,249,619
<b>Royalty Income</b>	19,216	18,296	56,166	55,298
 <b>Total Revenues</b>	 2,232,367	 2,093,806	 5,576,350	 5,304,917
 <b>Costs and Operating Expenses</b>				
Cost of goods sold	1,195,379	1,165,843	2,970,084	2,996,176
Marketing, administrative and general expenses	682,443	610,072	1,858,937	1,709,664
	1,877,822	1,775,915	4,829,021	4,705,840
 <b>Operating Income</b>	 354,545	 317,891	 747,329	 599,077
 <b>Other Income (Expense)</b>				
Interest income	610	420	1,600	1,750
Interest expense	(20,557)	(21,325)	(61,550)	(65,159)
Miscellaneous, net	599	505	8,945	3,148
	(19,348)	(20,400)	(51,005)	(60,261)
 <b>Income Before Income Taxes</b>	 335,197	 297,491	 696,324	 538,816
 <b>Income Taxes</b>	 91,943	 79,430	 178,121	 145,343
 <b>Net Income</b>	 243,254	 218,061	 518,203	 393,473
 <b>Net (Income) Loss Attributable to Noncontrolling Interests in Subsidiaries</b>	 (467)	 (141)	 (1,065)	 913
 <b>Net Income Attributable to VF Corporation</b>	 \$ 242,787	 \$ 217,920	 \$ 517,138	 \$ 394,386

**Earnings Per Common Share  
Attributable to VF Corporation Common  
Stockholders**

Basic	\$	2.25	\$	1.97	\$	4.74	\$	3.57
Diluted		2.22		1.94		4.68		3.54

**Weighted Average Shares Outstanding**

Basic	107,881	110,881	109,093	110,372
Diluted	109,190	112,145	110,492	111,471

<b>Cash Dividends Per Common Share</b>	\$	0.60	\$	0.59	\$	1.80	\$	1.77
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See notes to consolidated financial statements.



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**VF Corporation**  
**Consolidated Statements of Comprehensive Income**  
**(Unaudited)**  
**In thousands**

	<b>Three Months Ended September</b>		<b>Nine Months Ended September</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
<b>Net Income</b>	\$ 243,254	\$ 218,061	\$ 518,203	\$ 393,473
<b>Other Comprehensive Income (Loss):</b>				
Foreign currency translation				
Gains (losses) arising during the period	124,889	53,334	(54,361)	68,598
Less income tax effect	(19,473)	(10,452)	12,016	(15,818)
Defined benefit pension plans				
Amortization of net deferred actuarial loss	11,381	15,131	34,132	45,393
Amortization of prior service cost	987	1,067	2,961	3,201
Less income tax effect	(5,387)	(6,242)	(14,011)	(18,724)
Derivative financial instruments				
Gains (losses) arising during the period	(36,261)	(13,583)	254	(14,859)
Less income tax effect	13,969	5,233	(99)	5,725
Reclassification to net income for (gains) losses realized	(8,241)	4,997	(518)	(850)
Less income tax effect	3,176	(1,924)	200	327
Marketable securities				
Gains (losses) arising during the period		478	(408)	1,710
Less income tax effect	417		417	
Other comprehensive income (loss)	85,457	48,039	(19,417)	74,703
<b>Comprehensive Income</b>	328,711	266,100	498,786	468,176
<b>Comprehensive (Income) Loss Attributable to Noncontrolling Interests</b>	(330)	(216)	(1,105)	796
<b>Comprehensive Income Attributable to VF Corporation</b>	\$ 328,381	\$ 265,884	\$ 497,681	\$ 468,972

See notes to consolidated financial statements.

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**VF CORPORATION**  
**Consolidated Statements of Cash Flows**  
**(Unaudited)**  
**(In thousands)**

	<b>Nine Months Ended September</b>	
	<b>2010</b>	<b>2009</b>
<b>Operating Activities</b>		
Net income	\$ 518,203	\$ 393,473
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation	81,618	78,616
Amortization of intangible assets	29,621	29,953
Other amortization	12,141	12,346
Stock-based compensation	47,591	26,998
Pension funding less (greater) than expense	39,637	(35,420)
Other, net	54,647	80,601
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable	(332,006)	(237,209)
Inventories	(249,593)	(1,945)
Other current assets	(6,584)	(1,635)
Accounts payable	110,382	(79,225)
Accrued compensation	24,675	17,128
Accrued income taxes	(1,890)	3,598
Accrued liabilities	116,654	3,594
Other assets and liabilities	3,528	(26,999)
 Cash provided by operating activities	 448,624	 263,874
<b>Investing Activities</b>		
Capital expenditures	(73,592)	(57,746)
Business acquisitions, net of cash acquired	(38,446)	(207,219)
Software purchases	(5,825)	(9,349)
Other, net	(6,842)	4,175
 Cash used by investing activities	 (124,705)	 (270,139)
<b>Financing Activities</b>		
Increase in short-term borrowings	1,794	196,799
Payments on long-term debt	(202,384)	(2,582)
Purchase of Common Stock	(322,206)	(52,988)
Cash dividends paid	(195,999)	(195,550)
Proceeds from issuance of Common Stock, net	80,680	47,418
Tax benefits of stock option exercises	3,280	4,648
 Cash used by financing activities	 (634,835)	 (2,255)

<b>Effect of Foreign Currency Rate Changes on Cash</b>	(17,770)	5,824
<b>Net Change in Cash and Equivalents</b>	(328,686)	(2,696)
<b>Cash and Equivalents    Beginning of Year</b>	731,549	381,844
<b>Cash and Equivalents    End of Period</b>	\$ 402,863	\$ 379,148

See notes to consolidated financial statements.

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**VF CORPORATION**  
**Consolidated Statements of Stockholders Equity**  
**(Unaudited)**  
**(In thousands)**

	<b>VF Corporation Stockholders</b>				
	<b>Common</b>	<b>Additional Paid-in</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Retained Earnings</b>	<b>Non- controlling Interests</b>
<b>Balance, December 2008</b>	\$ 109,848	\$ 1,749,464	\$ (276,294)	\$ 1,972,874	\$ 1,353
Net income (loss)				461,271	(2,813)
Common Stock dividends				(261,682)	
Purchase of treasury stock	(1,560)			(110,415)	
Stock compensation plans, net	1,977	115,035		(12,732)	
Common Stock held in trust for deferred compensation plans, net	20			793	
Distributions to noncontrolling interests					(480)
Foreign currency translation			37,468		74
Defined benefit pension plans			25,021		
Derivative financial instruments			510		
Marketable securities			3,553		
<b>Balance, December 2009</b>	110,285	1,864,499	(209,742)	2,050,109	(1,866)
Net income				517,138	1,065
Common Stock dividends				(195,999)	
Purchase of treasury stock	(4,060)			(318,147)	
Stock compensation plans, net	1,812	137,661		(3,240)	
Common Stock held in trust for deferred compensation plans, net	107			8,103	
Foreign currency translation			(42,385)		40
Defined benefit pension plans			23,082		
Derivative financial instruments			(163)		
Marketable securities			9		
<b>Balance, September 2010</b>	\$ 108,144	\$ 2,002,160	\$ (229,199)	\$ 2,057,964	\$ (761)

See notes to consolidated financial statements.

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**VF CORPORATION**  
**Notes to Consolidated Financial Statements**  
**(Unaudited)**

**Note A Basis of Presentation**

VF Corporation (and its subsidiaries, collectively known as VF) uses a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. For presentation purposes herein, all references to periods ended September 2010, December 2009 and September 2009 relate to the fiscal periods ended on October 2, 2010, January 2, 2010 and October 3, 2009, respectively.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and do not include all of the information and notes required by generally accepted accounting principles (GAAP) in the United States of America for complete financial statements. Similarly, the December 2009 consolidated balance sheet was derived from audited financial statements but does not include all disclosures required by GAAP. In the opinion of management, the accompanying unaudited consolidated financial statements contain all normal and recurring adjustments necessary to fairly present the consolidated financial position, results of operations and cash flows of VF for the interim periods presented. Operating results for the three and nine months ended September 2010 are not necessarily indicative of results that may be expected for any other interim period or for the year ending January 1, 2011. For further information, refer to the consolidated financial statements and notes included in VF's Annual Report on Form 10-K for the year ended December 2009 (2009 Form 10-K).

Certain prior year amounts, none of which are material, have been reclassified to conform with the 2010 presentation.

**Note B Changes in Accounting Policies**

During the first quarter of 2010, VF adopted new accounting guidance issued by the Financial Accounting Standards Board (FASB) related to transfers of financial assets. This guidance modifies the requirements for derecognizing financial assets from a balance sheet and requires additional disclosures about transfers of financial assets and any continuing involvement by the transferor. The new guidance did not have any impact on our operating results, financial condition or disclosures.

Also during the first quarter of 2010, VF adopted new accounting guidance for disclosures of fair value measurements. This guidance requires disclosures about transfers into and out of Levels 1 and 2 of the fair value hierarchy and separate disclosures about activity within Level 3 of the fair value hierarchy. The guidance also expands disclosures related to fair values of assets and liabilities and valuation techniques used to measure fair value. Additional disclosures have been provided as appropriate.

**Note C Acquisition**

On March 10, 2010, VF completed the acquisition of its former 50%-owned joint venture that markets Vans<sup>®</sup> branded products in the wholesale channel in Mexico. As part of this transaction, VF also acquired the Vans<sup>®</sup> retail stores that had been operated by our joint venture partner (together with the wholesale business, Vans Mexico). The purchase price of these businesses was \$31.0 million. The carrying value of our initial 50% investment, recorded in Other Assets, was \$7.9 million at the acquisition date, which included our equity in the net income of the joint venture recognized through the acquisition date. VF recognized a \$5.7 million gain in Miscellaneous Income in the first quarter of 2010 from remeasuring its original 50% investment in the joint venture to fair value. Revenues and pretax earnings recognized in VF's

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operating results for the third quarter of 2010 were \$9.8 million and \$2.1 million, respectively, and for the year-to-date period since the acquisition date were \$20.0 million and \$4.1 million (excluding the \$5.7 million gain), respectively. Acquisition expenses included in VF's results of operations were not significant. Vans Mexico is reported as part of the Outdoor & Action Sports Coalition.

Management has allocated the purchase price to acquired tangible and intangible assets and assumed liabilities based on their respective fair values at the acquisition date. Of the total value, \$23.4 million was assigned to indefinite-lived intangible assets (trademarks) and amortizable intangible assets (customer relationships), and \$16.9 million was assigned to goodwill. Goodwill arising from the acquisition related to growth prospects in Mexico, an experienced workforce and synergies with the *Vans*<sup>®</sup> business in the United States. Pro forma operating results for periods prior to the acquisition date are not provided because the acquisition was not material to VF's results of operations.

**Note D Sale of Accounts Receivable**

In September 2009, VF entered into an agreement to sell selected trade accounts receivable, on a nonrecourse basis, to a financial institution. This agreement allows VF to have up to \$192.5 million of accounts receivable held by the financial institution at any point in time. After the sale, VF continues to service and collect these accounts receivable on behalf of the financial institution but does not retain any other interests in the receivables. At the end of September 2010, December 2009 and September 2009, accounts receivable in the Consolidated Balance Sheets had been reduced by \$118.5 million, \$74.2 million and \$57.6 million, respectively, related to balances sold under this program. During the first nine months of 2010, VF sold \$750.9 million of accounts receivable at their stated amounts, less a funding fee of \$1.3 million, which was recorded in Miscellaneous Expense. Net proceeds of this program are recognized as part of the change in accounts receivable in cash provided by operating activities in the Consolidated Statements of Cash Flows.

**Note E Intangible Assets**

			September 2010		December 2009
	Weighted Average Life *	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Net Carrying Amount
Dollars in thousands					
Amortizable intangible assets:					
Customer relationships	19 years	\$ 447,392	\$ 101,704	\$ 345,688	\$ 361,039
License agreements	24 years	179,773	49,564	130,209	137,447
Trademarks and other	7 years	15,097	10,001	5,096	6,615
Amortizable intangible assets, net				480,993	505,101
Indefinite-lived intangible assets:					
Trademarks				1,034,268	1,030,020
Intangible assets, net				\$ 1,515,261	\$ 1,535,121

\* Amortization of customer relationships accelerated methods; license agreements accelerated and straight-line methods; trademarks and other accelerated and straight-line methods.

Amortization of intangible assets for the third quarter and first nine months of 2010 was \$9.8 million and \$29.7 million, respectively, and is expected to be \$39.3 million for the year 2010. Estimated amortization expense for the years 2011 through 2014 is \$37.4 million, \$34.7 million, \$33.1 million and \$32.1 million, respectively.



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	<b>Outdoor &amp; Action Sports</b>	<b>Jeanswear</b>	<b>Imagewear</b>	<b>Sportswear</b>	<b>Contemporary Brands</b>	<b>Total</b>
In thousands						
Balance, December 2009	\$ 535,535	\$ 238,930	\$ 56,703	\$ 157,314	\$ 379,198	\$ 1,367,680
Reclassification of luey business unit	39,344				(39,344)	
2010 acquisition	16,938					16,938
Adjustment to contingent consideration	(78)					(78)
Currency translation	(10,548)	(1,406)			(2,324)	(14,278)
Balance, September 2010	\$ 581,191	\$ 237,524	\$ 56,703	\$ 157,314	\$ 337,530	\$ 1,370,262

Balances at December 2009 are net of impairment charges recorded during 2009, as follows: Outdoor & Action Sports \$31.1 million, Sportswear \$58.5 million and Contemporary Brands \$12.3 million.

**Note G Pension Plans**

VF's pension cost was composed of the following components:

	<b>Three Months Ended September</b>		<b>Nine Months Ended September</b>	
In thousands	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Service cost – benefits earned during the year	\$ 4,076	\$ 3,726	\$ 12,236	\$ 11,178
Interest cost on projected benefit obligations	19,116	17,950	57,340	53,850
Expected return on plan assets	(19,183)	(13,379)	(57,538)	(40,137)
Amortization of:				
Net deferred actuarial loss	11,381	15,131	34,132	45,393
Prior service cost	987	1,067	2,961	3,201
Net periodic pension cost	\$ 16,377	\$ 24,495	\$ 49,131	\$ 73,485

During the first nine months of 2010, VF made contributions totaling \$10.7 million to its defined benefit pension plans. VF currently anticipates making additional contributions totaling \$1.1 million during the remainder of 2010. In addition, although not required under applicable regulations, VF is evaluating additional contributions of up to \$100 million to its domestic pension plan during the remainder of the year.

**Note H Business Segment Information**

VF's businesses are grouped into product categories, and by brands within those product categories, for internal financial reporting used by management. These groupings of businesses within VF are referred to as coalitions and are the basis for VF's reportable business segments. Financial information for VF's reportable segments is as follows:



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In thousands	Three Months Ended September		Nine Months Ended September	
	2010	2009	2010	2009
Coalition revenues:				
Outdoor & Action Sports	\$ 1,045,111	\$ 916,409	\$ 2,308,120	\$ 2,058,228
Jeanswear	671,023	664,801	1,849,104	1,877,605
Imagewear	243,075	221,246	675,598	643,203
Sportswear	129,011	149,050	340,262	356,935
Contemporary Brands	113,303	112,225	323,475	291,478
Other	30,844	30,075	79,791	77,468
 Total coalition revenues	 \$ 2,232,367	 \$ 2,093,806	 \$ 5,576,350	 \$ 5,304,917
 Coalition profit:				
Outdoor & Action Sports	\$ 247,768	\$ 204,450	\$ 461,995	\$ 353,431
Jeanswear	118,155	111,283	319,372	268,244
Imagewear	32,719	19,521	81,551	61,476
Sportswear	13,789	23,576	30,697	35,003
Contemporary Brands	5,198	12,255	22,122	35,232
Other	170	912	(1,065)	283
 Total coalition profit	 417,799	 371,997	 914,672	 753,669
Corporate and other expenses	(62,655)	(53,601)	(158,398)	(151,444)
Interest, net	(19,947)	(20,905)	(59,950)	(63,409)
 Income before income taxes	 \$ 335,197	 \$ 297,491	 \$ 696,324	 \$ 538,816

Operating results of the Lucy business unit for 2009 have been reclassified from the Contemporary Brands Coalition to the Outdoor & Action Sports Coalition consistent with the change in internal management reporting beginning in 2010.

**Note I Capital and Accumulated Other Comprehensive Income (Loss)**

Common stock outstanding is net of shares held in treasury and, in substance, retired. There were 17,910,533 treasury shares at September 2010, 13,943,457 at December 2009 and 13,162,657 at September 2009. The excess of the cost of treasury shares acquired over the \$1 per share stated value of Common Stock is deducted from Retained Earnings. In addition, 246,410 shares of VF Common Stock at September 2010, 241,446 shares at December 2009 and 256,221 shares at September 2009 were held in connection with deferred compensation plans. These shares, having a cost of \$10.6 million, \$11.0 million and \$11.5 million at each of the respective dates, are treated as treasury shares for financial reporting purposes.

There are 25,000,000 authorized shares of Preferred Stock, \$1 par value, of which none are outstanding.

Comprehensive income includes net income and specified components of other comprehensive income. Other comprehensive income (OCI) consists of certain changes in assets and liabilities that are not included in net income under GAAP but are instead deferred and accumulated within a separate component of stockholders' equity in the

balance sheet. VF's comprehensive income is presented in the Consolidated Statements of Comprehensive Income. The deferred components of other comprehensive income (loss) are reported, net of related income taxes, in Accumulated Other Comprehensive Income (Loss) in Stockholders' Equity, as follows:

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In thousands	September 2010	December 2009	September 2009
Foreign currency translation	\$ 17,286	\$ 59,671	\$ 74,866
Defined benefit pension plans	(242,888)	(265,970)	(261,121)
Derivative financial instruments	(6,343)	(6,180)	(16,347)
Marketable securities	2,746	2,737	894
Accumulated other comprehensive income (loss)	\$ (229,199)	\$ (209,742)	\$ (201,708)

**Note J Stock-based Compensation**

During the first nine months of 2010, VF granted options for 1,312,072 shares of Common Stock at a weighted average exercise price of \$74.98, equal to the market value of VF Common Stock on the option grant dates. The options vest in equal annual installments over a three year period. The fair value of these options was estimated using a lattice valuation model, with the following assumptions: expected volatility ranging from 24% to 39%, with a weighted average of 35%; expected term of 5.5 to 7.6 years; expected dividend yield of 3.7%; and a risk-free interest rate ranging from 0.2% at six months to 3.7% at 10 years. The resulting weighted average fair value of these options at their grant dates was \$18.46 per option.

Also during the first nine months of 2010, VF granted 324,302 performance-based restricted stock units that entitle the recipients to receive shares of VF Common Stock at the end of a three year performance period. The actual number of shares that will be earned, if any, will be based on VF's performance over that period. The weighted average fair value of the restricted stock units at the respective grant dates was \$72.10 per unit. VF also granted 70,000 shares of restricted VF Common Stock with a weighted average fair value at the grant dates of \$82.80 per share and 37,000 restricted stock units with a fair value at the grant date of \$87.05 per share. These shares and units will vest in 2014, assuming continuation of employment by the grantees through the vesting dates.

**Note K Income Taxes**

The effective income tax rate was 25.6% for the first nine months of 2010, compared with 27.0% in the comparable period of 2009. The lower rate in 2010 was due to a higher percentage of income in lower tax jurisdictions outside the United States and a \$13.0 million tax benefit related to refund claims in a foreign jurisdiction. The effective tax rate for the full year 2009 was 30.0%, which included a 3.7% unfavorable impact from nondeductible goodwill impairment charges.

VF files a consolidated U.S. federal income tax return, as well as separate and combined income tax returns in numerous states and foreign jurisdictions. In the United States, the Internal Revenue Service ( IRS ) completed its examination of tax years 2004, 2005 and 2006, and VF has appealed the results of this examination to the IRS Appeals office. During the third quarter of 2010, the IRS commenced its examination of tax years 2007 and 2008. Tax years 2003 to 2008 are under examination by the State of Alabama, and tax years 2006 and 2007 are under examination by the State of California. VF is also currently subject to examination by various other taxing authorities. Management believes that some of these audits and negotiations will conclude during the next 12 months.

The amount of unrecognized tax benefits increased by \$8.7 million during the first nine months of 2010 primarily due to an \$8.3 million increase during the first quarter of 2010 related to positions taken in prior periods. Management believes that it is reasonably possible that the amount of unrecognized income tax

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benefits may decrease during the next 12 months by approximately \$29.1 million, of which \$28.1 million would reduce income tax expense, due to the completion of audits and other settlements with tax authorities and the expiration of statutes of limitations. In addition, VF is pursuing potential refund claims in various tax jurisdictions that could reduce income tax expense in a future period.

**Note L Earnings Per Share**

	<b>Three Months Ended September</b>		<b>Nine Months Ended September</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
In thousands, except per share amounts				
Earnings per common share basic:				
Net income attributable to VF Corporation common stockholders	\$ 242,787	\$ 217,920	\$ 517,138	\$ 394,386
Weighted average Common Stock outstanding	107,881	110,881	109,093	110,372
Earnings per common share attributable to VF Corporation common stockholders	\$ 2.25	\$ 1.97	\$ 4.74	\$ 3.57
Earnings per common share diluted:				
Net income attributable to VF Corporation common stockholders	\$ 242,787	\$ 217,920	\$ 517,138	\$ 394,386
Weighted average Common Stock outstanding	107,881	110,881	109,093	110,372
Stock options and other dilutive securities	1,309	1,264	1,399	1,099
Weighted average Common Stock and dilutive securities outstanding	109,190	112,145	110,492	111,471
Earnings per common share attributable to VF Corporation common stockholders	\$ 2.22	\$ 1.94	\$ 4.68	\$ 3.54

Outstanding options to purchase 2.4 million shares and 2.5 million shares of Common Stock for the three and nine months ended September 2010, respectively, and outstanding options to purchase 2.7 million shares and 4.6 million shares for the three and nine months ended September 2009, respectively, were excluded from the computations of diluted earnings per share because the effect of their inclusion would have been antidilutive. In addition, performance-based restricted stock units were excluded from the computation of diluted earnings per share for the three and nine month periods ended September 2010 and 2009 because their performance factor is not known until the annual financial results are available.

**Note M Fair Value Measurements**

Fair value is the price that would be received from the sale of an asset or paid to transfer a liability (i.e., an exit price) in the principal or most advantageous market in an orderly transaction between market participants. In determining fair value, the accounting standards distinguish between (i) market data obtained or developed from independent sources (i.e., observable data inputs) and (ii) a reporting entity's own data and assumptions that market participants would use in pricing an asset or liability (i.e., unobservable data inputs). Financial assets and financial liabilities

measured and

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reported at fair value are classified in a three level hierarchy that prioritizes the inputs used in the valuation process. The hierarchy is based on the observability and objectivity of the pricing inputs, as follows:

Level 1 Quoted prices in active markets for identical assets or liabilities.

Level 2 Significant directly observable data (other than Level 1 quoted prices) or significant indirectly observable data through corroboration with observable market data. Inputs would normally be (i) quoted prices in active markets for similar assets or liabilities, (ii) quoted prices in inactive markets for identical or similar assets or liabilities or (iii) information derived from or corroborated by observable market data.

Level 3 Prices or valuation techniques that require significant unobservable data inputs. Inputs would normally be a reporting entity's own data and judgments about assumptions that market participants would use in pricing the asset or liability.

The fair value measurement level for an asset or liability is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs.

The following table summarizes the classes of financial assets and financial liabilities measured and recorded at fair value on a recurring basis at the dates indicated:

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	Fair Value Using:			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
In thousands				
September 2010				
Financial assets:				
Cash equivalents:				
Money market funds	\$ 132,213	\$ 132,213	\$	\$
Time deposits	109,682	109,682		
Derivative instruments	8,527		8,527	
Investment securities:				
Held for deferred compensation plans	178,160	140,639	37,521	
Other	10,073	10,073		
Financial liabilities:				
Derivative instruments	43,417		43,417	
Deferred compensation	205,451		205,451	
December 2009				
Financial assets:				
Cash equivalents:				
Money market funds	\$ 372,516	\$ 372,516	\$	\$
Time deposits	81,554	81,554		
Derivative instruments	8,536		8,536	
Investment securities:				
Held for deferred compensation plans	175,198	133,764	41,434	
Other	7,108	7,108		
Financial liabilities:				
Derivative instruments	13,587		13,587	
Deferred compensation	199,831		199,831	

Derivative instruments represent unrealized gains or losses on foreign currency forward exchange contracts, which are the differences between (i) the functional currency value of the foreign currency to be received or paid at the contracts settlement date and (ii) the functional currency value to be sold or purchased at the forward exchange rate at the balance sheet dates. VF purchases investment securities that substantially mirror liabilities to participants in VF's nonqualified deferred compensation plans. These securities, held in an irrevocable trust, consist of mutual funds (classified as Level 1) and a separately managed fixed income fund (classified as Level 2). Fair value of the separately managed fixed income fund included in investment securities is its daily net asset value. Fair value of liabilities under deferred compensation plans is the amount payable to participants, based on the fair value of participant-directed investment selections.

The carrying value of all other financial assets and financial liabilities is their cost, which may differ from fair value. At September 2010 and December 2009, the carrying value of VF's cash held as demand deposits, accounts receivable, life insurance contracts, short-term borrowings, accounts payable and accrued liabilities approximated their fair value. At September 2010 and December 2009, the carrying value of VF's long-term debt, including the current portion, was

\$939.3 million and \$1,141.7 million, respectively,



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compared with fair value of \$1,036.1 million and \$1,202.6 million at those dates. Fair value for long-term debt was estimated based on quoted market prices or values of comparable borrowings.

**Note N Derivative Financial Instruments and Hedging Activities**

*Summary of derivative instruments* All of VF's derivative instruments are forward exchange contracts with maturities of up to 20 months and meet the criteria for hedge accounting at the inception of the hedging relationship. However, derivative instruments that are cash flow hedges of forecasted cash receipts are dedesignated as hedges near the end of their term and, accordingly, do not qualify for hedge accounting after the date of dedesignation. Notional balances for derivative contracts outstanding at September 2010, December 2009 and September 2009 totaled \$1,520 million, \$857 million and \$889 million, respectively, and consisted primarily of contracts hedging exposures to the euro, British pound, Mexican peso, Polish zloty and Canadian dollar. Amounts of outstanding derivatives in the following table are presented on an individual contract basis:

In thousands	Fair Value of Derivatives with Unrealized Gains			Fair Value of Derivatives with Unrealized Losses		
	September 2010	December 2009	September 2009	September 2010	December 2009	September 2009
Foreign exchange contracts designated as hedging instruments	\$ 18,738	\$ 11,183	\$ 6,038	\$ 54,264	\$ 16,769	\$ 27,303
Foreign exchange contracts not designated as hedging instruments	1,211	560	2,309	575	25	64
Total derivatives	\$ 19,949	\$ 11,743	\$ 8,347	\$ 54,839	\$ 16,794	\$ 27,367

Outstanding derivatives have been aggregated by counterparty for presentation in the Consolidated Balance Sheets and classified as current or noncurrent based on the derivatives' maturity dates, as follows:

In thousands	September 2010	December 2009	September 2009
Other current assets	\$ 5,465	\$ 6,843	\$ 6,322
Accrued current liabilities	(35,111)	(13,476)	(24,591)
Other assets (noncurrent)	3,062	1,693	232
Other liabilities (noncurrent)	(8,306)	(111)	(983)

*Fair value hedges* VF enters into derivative contracts to hedge intercompany loans between the United States and a foreign subsidiary and between two foreign subsidiaries having different functional currencies. Following is a summary of the effects of fair value hedging relationships included in VF's Consolidated Statements of Income:

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In thousands	Location						
	of Gain (Loss) on	Gain (Loss) on	Hedged Items in Fair Value	Location of Gain (Loss) Recognized on	Gain (Loss) on		
Fair Value	Derivatives	Derivatives			Related Hedged Items		
Hedging	Recognized in	Recognized in Income	Hedge	Related	Recognized in Income		
Relationships	Income	Three Months	Relationships	Hedged Items	Three Months	Nine Months	
Periods ended September 2010							
	Miscellaneous			Miscellaneous			
			Advances				
Foreign exchange	income (expense)	\$(2,222)	\$20,862	intercompany	income (expense)	\$1,755	\$(21,246)

Periods ended September 2009							
	Miscellaneous			Miscellaneous			
			Advances				
Foreign exchange	income (expense)	\$(5,564)	\$ 2,540	intercompany	income (expense)	\$5,456	\$ (3,343)

*Cash flow hedges* VF uses derivative contracts to hedge a portion of the exchange risk for its forecasted inventory purchases and production costs and for its forecasted cash receipts arising from sales of inventory. In addition, VF hedges the receipt in the United States of forecasted intercompany royalties from its foreign subsidiaries. As discussed in derivative contracts not designated as hedges below, cash flow hedges of forecasted cash receipts are dedesignated as hedges when the sale is recorded, and hedge accounting is not applied after that date. Following is a summary of the effects of cash flow hedging relationships included in VF's Consolidated Statements of Income:

In thousands

		Gain (Loss) on Derivatives	Location of Gain (Loss) Reclassified from Accumulated OCI into Income	Gain (Loss) Reclassified from Accumulated OCI into Income		
Cash Flow Hedging		Recognized in OCI			Three Months	Nine Months
Relationships		Three Months	Nine Months			
Periods ended September 2010						
Foreign exchange		\$ (36,261)	\$ 254	Net sales	\$ 432	\$ (832)
				Cost of goods sold	8,186	2,473
				Miscellaneous income (expense)	(406)	(1,210)
				Interest expense	29	87
Interest rate						

Total	\$ (36,261)	\$ 254		\$ 8,241	\$ 518
Periods ended September 2009					
Foreign exchange	\$ (13,583)	\$ (14,859)	Net sales	\$ 2,322	\$ 2,245
			Cost of		
			goods sold	(6,208)	(1,215)
			Miscellaneous		
			income		
			(expense)	(1,010)	(267)
			Interest		
Interest rate			expense	29	87
Total	\$ (13,583)	\$ (14,859)		\$ (4,867)	\$ 850

Amounts recognized in earnings in the three and nine month periods ended September 2010 and September 2009 for the ineffective portion of cash flow hedging relationships were not significant.

At September 2010, Accumulated OCI included \$1.7 million of net deferred pretax gains for foreign exchange contracts that are expected to be reclassified to earnings during the next 12 months. Actual

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amounts to be reclassified to earnings will depend on exchange rates when currently outstanding derivative contracts are settled. In addition, VF entered into an interest rate swap derivative contract in 2003 to hedge the interest rate risk for issuance of long-term debt due in 2033. The contract was terminated concurrent with the issuance of the debt, with the realized gain deferred in Accumulated OCI. The remaining pretax deferred gain of \$2.7 million in Accumulated OCI at September 2010 will be reclassified into earnings over the remaining term of the debt.

**Net investment hedges** In limited instances, VF also hedges the risk of variability of its investment in foreign subsidiaries. Changes in the fair value of derivatives designated as net investment hedges, except for any ineffective portion, are reported as a component of OCI and deferred in Accumulated OCI, along with the foreign currency translation adjustments on that investment. Upon settlement of net investment hedges, cash flows are classified in investing activities in the Consolidated Statements of Cash Flows. No amounts were recognized in earnings for the ineffective portion of net investment hedges. Following is a summary of the effects on net investment hedging relationships included in VF's Consolidated Statements of Income:

In thousands

Net Investment Hedging Relationships	Gain (Loss) on Derivatives Recognized in OCI		Location of Gain (Loss) Reclassified from Accumulated OCI into Income	Gain (Loss) Reclassified from Accumulated OCI into Income	
	Three Months	Nine Months		Three Months	Nine Months
Periods ended September 2010					
Foreign exchange	\$ (87)	\$ (87)	Miscellaneous income (expense) *	\$	\$
Total	\$ (87)	\$ (87)		\$	\$

\* To be recognized as a gain (loss) on the sale or substantial liquidation of the hedged net investment.

**Derivative contracts not designated as hedges** As noted in a preceding section, cash flow hedges of forecasted cash receipts are redesignated as hedges when the forecasted sale is recognized, and accordingly, hedge accounting is not applied after that date. These derivatives remain outstanding and serve as an economic hedge of foreign currency exposures related to the ultimate collection of the trade receivables. During the period hedge accounting is not applied, changes in the fair value of the derivative contracts are recognized in earnings. For the three and nine months ended September 2010, VF recorded net losses of \$1.1 million and \$3.1 million, respectively, in Miscellaneous Income (Expense) for derivatives no longer designated as hedging instruments, effectively offsetting the net remeasurement gains on the related accounts receivable. For the three and nine months ended September 2009, VF recorded net losses of \$1.4 million and \$1.5 million, respectively, in Miscellaneous Income (Expense) for derivatives no longer designated as hedging instruments.

**Note O Recently Issued Accounting Standards**

There is no new accounting guidance issued by the FASB but not effective until after September 2010 that is expected to have a significant effect on VF's consolidated financial position, results of operations or disclosures.

**Note P Subsequent Event**

VF's Board of Directors declared a quarterly cash dividend of \$0.63 per share, payable on December 20, 2010 to shareholders of record on December 10, 2010.

**Table of Contents****Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations****Overview****Highlights of the Third Quarter of 2010**

Revenues grew to a record \$2,232 million, an increase of 7% over the prior year quarter, reflecting organic growth in nearly all of our business segments. The increase in revenues was led by growth in *The North Face*<sup>®</sup> and *Vans*<sup>®</sup> brands of 17% and 19%, respectively.

Our business in Asia continued to experience significant growth, with revenues up 37% over the prior year quarter. VF's direct-to-consumer business grew 10% over the prior year quarter, driven by both new store openings and comp store revenue growth. The direct-to-consumer businesses of *The North Face*<sup>®</sup>, *Vans*<sup>®</sup>, *7 for All Mankind*<sup>®</sup> and *lucy*<sup>®</sup> each achieved double-digit revenue growth in the quarter.

Gross margin reached a third quarter record of 46.5%.

Marketing spending increased 35% in the quarter as we continued to invest in our high growth, highly profitable brands and initiatives.

Earnings per share increased by 14% to a record \$2.22 from \$1.94 in the prior year quarter. (All per share amounts are presented on a diluted basis.)

Our balance sheet remains strong with cash of \$402.9 million and a debt to total capital ratio of 20.1%. We repaid \$200.0 million of 8.5% long-term debt at its scheduled maturity and have over \$1.3 billion of available liquidity under committed bank credit lines. There are no additional long-term debt payments due until 2017.

Operating cash flow was a record \$448.6 million in the first nine months of 2010.

In October 2010, the Board of Directors raised the quarterly cash dividend by \$0.03 to \$0.63 per share, a 5% increase over the prior quarterly rate.

**Analysis of Results of Operations****Consolidated Statements of Income**

The following table presents a summary of the changes in our Total Revenues from the comparable periods in 2009:

	<b>Third Quarter 2010 Compared with 2009</b>	<b>Nine Months 2010 Compared with 2009</b>
In millions		
Total revenues 2009 periods	\$ 2,094	\$ 5,305
Impact of foreign currency translation	(34)	(5)
Organic growth	162	243
Acquisition in prior year (to anniversary date)		13
Acquisition in current year	10	20
 Total revenues 2010 periods	 \$ 2,232	 \$ 5,576

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Organic growth in Total Revenues was driven primarily by unit volume increases.

During the third quarter and first nine months of 2010, approximately 32% and 31%, respectively, of Total Revenues were in international markets. We translate the financial statements of our foreign businesses from their functional currencies into the U.S. dollar, VF's reporting currency. A stronger U.S. dollar in relation to the functional currencies where VF conducts its international business (primarily Europe and its euro-based countries) negatively impacted revenue comparisons by \$34 million in the third quarter of 2010 and \$5 million in the first nine months of 2010, compared with the respective 2009 periods. The weighted average translation rate was \$1.30 per euro for the third quarter of 2010 and \$1.32 per euro for the first nine months of 2010, compared with \$1.43 for the prior year quarter and \$1.37 for the first nine months of 2009. If the U.S. dollar remains at the exchange rate in effect at the end of September 2010 (\$1.37 per euro), reported revenues for the fourth quarter of 2010 will be negatively impacted compared with the fourth quarter of 2009.

See the Information by Business Segment section below for a more detailed discussion of Total Revenue changes from the prior year periods.

The following table presents the percentage relationship to Total Revenues for components of our Consolidated Statements of Income:

	<b>Third Quarter</b>		<b>Nine Months</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Gross margin (total revenues less cost of goods sold)	46.5%	44.3%	46.7%	43.5%
Marketing, administrative and general expenses	30.6	29.1	33.3	32.2
Operating income	15.9%	15.2%	13.4%	11.3%

The gross margin percentages in the third quarter and first nine months of 2010 increased over the comparable 2009 periods by 2.2% and 3.2%, respectively. Approximately one-half of the improvement in gross margin percentage in both 2010 periods resulted from lower product costs. The primary components of the remainder of the improvement in both periods were (i) favorable change in mix of our business, including the growth of our direct-to-consumer business where gross margins are improving and exceed those in our wholesale business, (ii) lower levels of and improved profitability on the disposal of distressed inventories and (iii) favorable foreign currency transaction impact compared with the prior year periods.

The ratio of Marketing, Administrative and General Expenses as a percentage of Total Revenues increased 1.5% in the third quarter of 2010 and 1.1% in the first nine months of 2010 over the comparable prior year periods. An increase of 1.1% in the third quarter of 2010 and 0.7% in the first nine months of 2010 over the prior year periods was driven by incremental marketing spending as we continue to invest in our high growth, highly profitable brands and initiatives. The 2010 ratios also increased due to the changing mix of our business, including the growth of our direct-to-consumer business where these ratios are higher than those in our wholesale business. These increases were partially offset by lower pension expense in 2010, which reduced this ratio by 0.5% in the third quarter and 0.6% in the first nine months of 2010 compared with the prior year periods.

Interest expense decreased \$0.8 million in the third quarter of 2010 and \$3.6 million in the first nine months of 2010, from the comparable periods in 2009, due to lower short-term borrowings. Average interest-bearing debt outstanding totaled \$1,188 million for the first nine months of 2010 and \$1,410 million for the first nine months of 2009. The weighted average interest rate on total outstanding debt was 6.7% for the first nine months of 2010 and 6.0% for the comparable period in 2009. The increase in the weighted average interest rate in 2010 resulted from a reduction in commercial paper borrowings, which bear lower interest rates.

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In March 2010, VF acquired the remaining 50% equity interest in a joint venture that markets *Vans*<sup>®</sup> branded products in Mexico ( *Vans Mexico* ). In connection with that acquisition, VF recognized a \$5.7 million gain in Miscellaneous Income from remeasuring its previous 50% investment in the joint venture to fair value.

The effective income tax rate was 25.6% for the first nine months of 2010, compared with 27.0% for the first nine months of 2009. The lower rate in 2010 was due primarily to a higher percentage of income in lower tax jurisdictions outside the United States and a \$13.0 million tax benefit related to refund claims in a foreign jurisdiction. We expect the 2010 annual effective tax rate to be approximately 25%. The effective tax rate for the full year 2009 was 30.0%, which included a 3.7% unfavorable impact from nondeductible goodwill impairment charges.

Net Income Attributable to VF Corporation for the third quarter of 2010 increased to \$2.22 per share, compared with \$1.94 per share in the comparable 2009 quarter. Net Income Attributable to VF Corporation for the first nine months of 2010 increased to \$4.68 per share, compared with \$3.54 per share in the first nine months of 2009. The increases resulted primarily from improved operating performance, as discussed in the Information by Business Segment section below. The third quarter and first nine months of 2010 also benefited by \$0.05 and \$0.15 per share, respectively, from lower pension expense as discussed above. The translation of foreign currencies into a weaker U.S. dollar unfavorably impacted earnings in the third quarter of 2010 by \$0.06 per share, but the impact in the first nine months of 2010 was not significant. The tax refund claims mentioned above benefited the first nine months of 2010 by \$0.12 per share, partially offset by \$0.09 per share in restructuring expenses related primarily to actions taken to reduce product costs.

### **Information by Business Segment**

VF's businesses are grouped into product categories, and by brands within those product categories, for internal financial reporting used by management. These groupings of businesses within VF are referred to as *coalitions* and are the basis for VF's reportable business segments.

See Note H to the Consolidated Financial Statements for a summary of our results of operations by coalition, along with a reconciliation of Coalition Profit to Income Before Income Taxes. Operating results of the *lucy* business unit for 2009 have been reclassified from the Contemporary Brands Coalition to the Outdoor & Action Sports Coalition consistent with the change in internal management reporting beginning in 2010.

The following tables present a summary of the changes in our Coalition Revenues for the third quarter and first nine months of 2010 from the comparable periods in 2009:

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		<b>Third Quarter</b>				
		<b>Outdoor &amp; Action Sports</b>	<b>Jeanswear</b>	<b>Imagewear</b>	<b>Sportswear</b>	<b>Contemporary Brands Other</b>
In millions						
Coalition revenues	2009					
period		\$ 916	\$ 665	\$ 221	\$ 149	\$ 112 \$ 31
Impact of foreign currency						
translation		(28)	(5)	1		(2)
Organic growth		147	11	21	(20)	3
Acquisition in current year		10				
Coalition revenues	2010					
period		\$ 1,045	\$ 671	\$ 243	\$ 129	\$ 113 \$ 31
		<b>Nine Months</b>				
		<b>Outdoor &amp; Action Sports</b>	<b>Jeanswear</b>	<b>Imagewear</b>	<b>Sportswear</b>	<b>Contemporary Brands Other</b>
In millions						
Coalition revenues	2009					
period		\$ 2,058	\$ 1,878	\$ 643	\$ 357	\$ 291 \$ 78
Impact of foreign currency						
translation		(16)	10	4		(3)
Organic growth		246	(39)	29	(17)	22 2
Acquisition in prior year						
(to anniversary date)						13
Acquisition in current year		20				
Coalition revenues	2010					
period		\$ 2,308	\$ 1,849	\$ 676	\$ 340	\$ 323 \$ 80

The following tables present a summary of the changes in our Coalition Profit for the third quarter and first nine months of 2010 from the comparable periods in 2009:

		<b>Third Quarter</b>				
		<b>Outdoor &amp; Action Sports</b>	<b>Jeanswear</b>	<b>Imagewear</b>	<b>Sportswear</b>	<b>Contemporary Brands Other</b>
In millions						
Coalition profit	2009					
period		\$ 204	\$ 111	\$ 20	\$ 24	\$ 12 \$ 1
Impact of foreign currency						
translation		(6)				
Operations		49	7	13	(10)	(7)



Coalition profit	2010							
period		\$ 247	\$ 118	\$ 33	\$ 14	\$ 5	\$ 1	
In millions								
Coalition profit	2009							
period		\$ 353	\$ 268	\$ 61	\$ 35	\$ 35	\$ 2	
Impact of foreign currency translation		(3)	5	1		(1)		
Operations		112	46	20	(4)	(12)	(3)	
Coalition profit	2010							
period		\$ 462	\$ 319	\$ 82	\$ 31	\$ 22	\$ (1)	

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The following sections discuss changes in revenues and profitability by coalition.

**Outdoor & Action Sports:**

	Third Quarter			Nine Months		
Dollars in millions	2010	2009	Percent Change	2010	2009	Percent Change
Coalition revenues	\$1,045.1	\$916.4	14.0%	\$2,308.1	\$2,058.2	12.1%
Coalition profit	247.8	204.5	21.2%	462.0	353.4	30.7%
Operating margin	23.7%	22.3%		20.0%	17.2%	

Outdoor & Action Sports, our largest coalition, achieved record third quarter revenues, operating income and operating margin in 2010. The increase in revenues was driven by growth in *The North Face*<sup>®</sup> and *Vans*<sup>®</sup> brands of 17% and 19%, respectively, over the prior year quarter. These brands experienced growth in both domestic and international markets. Direct-to-consumer revenues for this Coalition rose 18% in the quarter, with double-digit growth in our *The North Face*<sup>®</sup>, *Vans*<sup>®</sup> and *lucy*<sup>®</sup> retail businesses as we benefited from the opening of new retail stores, growth in comp store sales and the expansion of e-commerce business. Coalition Revenues in Asia increased 38% in the third quarter of 2010 over the prior year period.

The increase in revenues in our Outdoor & Action Sports businesses in the first nine months of 2010 over the prior year period was also driven by the performance of our *The North Face*<sup>®</sup> and *Vans*<sup>®</sup> brands, whose global revenues increased 14% and 21%, respectively, over the prior year period. In addition, the Coalition's direct-to-consumer revenues increased 20%, and revenues in Asia grew 32% in the first nine months of 2010 compared with the 2009 period.

The increase in the operating margin percentage in both periods was driven by (i) improved gross margin percentages of 1.9% in the third quarter of 2010 and 2.8% in the first nine months of 2010, resulting from improvements in owned retail store performance and lower levels of and improved profitability on the disposal of distressed inventories, and (ii) improved leverage of operating expenses on a higher level of revenues. These improvements in operating margin in both 2010 periods were partially offset by significant increases in marketing spending and other brand-building investments that negatively impacted operating margin comparisons by 1.4% in the third quarter of 2010 and 0.8% in the first nine months of 2010.

**Jeanswear:**

	Third Quarter			Nine Months		
Dollars in millions	2010	2009	Percent Change	2010	2009	Percent Change
Coalition revenues	\$671.0	\$664.8	0.9%	\$1,849.1	\$1,877.6	(1.5)%
Coalition profit	118.2	111.3	6.2%	319.4	268.2	19.1%
Operating margin	17.6%	16.7%		17.3%	14.3%	

The increase in Coalition Revenues in the third quarter of 2010 was driven by 5% revenue growth in our domestic jeanswear businesses, offset by a net decline in our international jeanswear businesses. Domestic revenues rose 5% with growth in all three major businesses: mass market revenues grew 7% in the quarter due to the continued strength in our core *Wrangler*<sup>®</sup> and *Riders*<sup>®</sup> businesses, and revenues in our *Lee*<sup>®</sup> and Western businesses rose 1% and 5%, respectively. International jeanswear revenues declined 7% in the third

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quarter of 2010 due primarily to the 2009 exit of our European mass market business, negative foreign currency translation impacts and difficult economic conditions in Europe. These declines were partially offset by a 44% increase in Jeanswear revenues in Asia, as well as growth in each of our Mexico, Latin America and Canada jeanswear businesses.

The decline in our Jeanswear Coalition Revenues in the first nine months of 2010 was driven primarily by declines in our European jeanswear business as noted above. Domestic revenues were relatively flat, and Asia jeanswear revenues increased 34% in comparison with the first nine months of 2009.

The improvement in operating margin in the third quarter and first nine months of 2010 resulted from increasing gross margin percentages of 1.6% in the third quarter of 2010 and 4.5% in the first nine months of 2010 reflecting (i) lower product costs, particularly in our U.S. jeanswear businesses, and (ii) lower levels of and improved profitability on the disposal of distressed inventories. Operating margin comparisons in 2010 also benefited from the 2009 exit of the European mass market business, which had operating margins that were well below the Coalition average. These benefits were partially offset by increased marketing spending and other brand-building investments that negatively impacted operating margin comparisons by 0.8% in the third quarter of 2010 and 0.7% in the first nine months of 2010.

**Imagewear:**

	Third Quarter			Nine Months		
Dollars in millions	2010	2009	Percent Change	2010	2009	Percent Change
Coalition revenues	\$243.1	\$221.2	9.9%	\$675.6	\$643.2	5.0%
Coalition profit	32.7	19.5	67.6%	81.6	61.5	32.7%
Operating margin	13.5%	8.8%		12.1%	9.6%	

Revenues and profitability increased in the third quarter of 2010 in both our Image division (occupational apparel and uniforms) and the Licensed Sports division (owned and licensed high profile sports and lifestyle apparel.) Growth in both businesses resulted from improved business conditions and market share gains. Further, our competitive advantage from our quick response and replenishment capabilities benefited both businesses as demand continued to improve in the third quarter of 2010.

Approximately two-thirds of the increase in operating margin in the third quarter of 2010 and the first nine months of 2010 over the respective 2009 periods was due to higher gross margins, resulting primarily from an improved mix of business. The remainder of the increases was driven by improved leverage of operating expenses on a higher level of revenues.

**Sportswear:**

	Third Quarter			Nine Months		
Dollars in millions	2010	2009	Percent Change	2010	2009	Percent Change
Coalition revenues	\$129.0	\$149.1	(13.4)%	\$340.3	\$356.9	(4.7)%
Coalition profit	13.8	23.6	(41.5)%	30.7	35.0	(12.3)%
Operating margin	10.7%	15.8%		9.0%	9.8%	

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The decline in Sportswear Coalition revenues for both the third quarter and first nine months of 2010 resulted primarily from a shift in the timing of *Nautica*® brand shipments of special programs from the third quarter to the fourth quarter of 2010. These declines were partially offset by increases in *Kipling*® brand revenues in the United States following the successful launch earlier this year of a new program that is exclusive with Macy's. The declines in operating margin in the third quarter and first nine months of 2010 were driven by the reduction in revenues without a comparable expense reduction and higher spending to support a new *Nautica*® marketing campaign.

**Contemporary Brands:**

	Third Quarter			Nine Months		
Dollars in millions	2010	2009	Percent Change	2010	2009	Percent Change
Coalition revenues	\$113.3	\$112.2	1.0%	\$323.5	\$291.5	11.0%
Coalition profit	5.2	12.3	(57.6)%	22.1	35.2	(37.2)%
Operating margin	4.6%	10.9%		6.8%	12.1%	

The Contemporary Brands Coalition consists of our *7 For All Mankind*®, *John Varvatos*®, *Splendid*® and *Ella Moss*® brands. *7 For All Mankind*® brand global revenues declined 4% in the quarter, reflecting continued softening conditions in the U.S. premium denim market, but increased 4% in the first nine months of 2010 over the prior year period due to growth in our global direct-to-consumer business. Revenues in our *Splendid*® and *Ella Moss*® brands, acquired in March 2009, increased 16% in the third quarter of 2010 over the comparable 2009 quarter and contributed an incremental \$21 million in revenues in the first nine months of 2010 compared with the first nine months of 2009. The decline in operating margin in the third quarter and first nine months of 2010, compared with the prior year periods, was driven by investments in new *7 For All Mankind*® retail stores, along with the write-off of fixtures at five underperforming stores, and higher marketing spending. The operating margin comparison for the first nine months of 2010 was also negatively impacted by 1.2% due to the favorable resolution of a value-added tax and duty matter during 2009 that did not recur in 2010.

**Other:**

	Third Quarter			Nine Months		
Dollars in millions	2010	2009	Percent Change	2010	2009	Percent Change
Revenues	\$30.8	\$30.1	2.6%	\$79.8	\$77.5	3.0%
Profit (loss)	0.2	0.9	(81.4)%	(1.1)	0.3	(476.3)%
Operating margin	0.6%	3.0%		(1.3)%	0.4%	

The Other business segment includes the VF Outlet business, which is a group of VF-operated outlet stores in the United States that sell primarily excess quantities of VF products along with products purchased from third parties. Revenues and profits of VF products are reported as part of the operating results of the applicable coalitions, while revenues and profits of non-VF products sold in these outlet stores are reported in this business segment.

**Table of Contents****Reconciliation of Coalition Profit to Income Before Income Taxes:**

There are two types of costs necessary to reconcile total Coalition Profit, as discussed in the preceding paragraphs, to consolidated Income Before Income Taxes. These costs are (i) Corporate and Other Expenses, discussed below, and (ii) Interest, Net, which was discussed in the previous Consolidated Statements of Income section.

	Third Quarter			Nine Months		
Dollars in millions	2010	2009	Percent Change	2010	2009	Percent Change
Corporate & Other Expenses	\$(62.7)	\$(53.6)	(16.9)%	\$(158.4)	\$(151.4)	(4.6)%
Interest, Net	(19.9)	(20.9)	4.6%	(60.0)	(63.4)	5.5%

Corporate and Other Expenses consist of corporate headquarters costs that are not allocated to the coalitions and other expenses related to but not allocated to the coalitions for internal management reporting. These expenses include defined benefit pension costs other than service cost, development costs for management information systems, costs of maintaining and enforcing some of our trademarks and miscellaneous consolidating adjustments.

**Analysis of Financial Condition****Balance Sheets**

Accounts Receivable at September 2010 were in line with the balance at September 2009. Increases in accounts receivable related to higher wholesale revenues near the end of the third quarter of 2010 compared with the 2009 period were offset by (i) an increase in accounts receivable balances sold as discussed in the Liquidity and Cash Flows section below and in Note D to the Consolidated Financial Statements, (ii) an improvement in days sales outstanding and (iii) the impact of a stronger U.S. dollar in translating balances of international businesses. Accounts Receivable were higher at September 2010 than at the end of 2009 due to higher wholesale revenues and seasonal sales and collection patterns.

Inventories increased 3% at September 2010 over the September 2009 balance in response to our expected growth in fourth quarter 2010 revenues compared with the prior year period. This increase is lower than our expected revenue growth in the fourth quarter due to continued focus on optimizing inventory levels. The increase in inventories from December 2009 to September 2010 reflects the higher seasonal requirements of our businesses.

Other Current Assets at September 2010 declined from September 2009 due to (i) a reduction in prepaid income taxes and (ii) lower deferred income taxes resulting from reduced restructuring accruals.

Property, Plant and Equipment was lower at September 2010 than at December 2009 and September 2009, resulting from depreciation expense in excess of capital spending during those periods.

Total Intangible Assets and Goodwill at September 2010 were lower than at September 2009 due to (i) impairment charges taken in the fourth quarter of 2009, (ii) the impact of foreign currency translation and (iii) amortization of intangible assets, partially offset by the addition of intangible assets and goodwill related to the Vans Mexico acquisition.

Short-term Borrowings at September 2010 consisted of \$49.0 million under international borrowing agreements. Short-term Borrowings at September 2009 included \$200.0 million of domestic commercial

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paper borrowings and \$52.2 million under international borrowing agreements. Short-term Borrowings fluctuate throughout the year in relation to working capital requirements and other investing and financing activities. There were no commercial paper borrowings at September 2010 due to significantly higher cash balances coming into 2010 and high cash generation in the first nine months of 2010. See the **Liquidity and Cash Flows** section below for a discussion of these items.

The Current Portion of Long-term Debt was lower at September 2010 than December 2009 and September 2009 due to the payment of \$200.0 million of 8.5% notes at their maturity in the third quarter of 2010.

The increase in Accounts Payable at September 2010 compared with both December 2009 and September 2009 resulted from the timing of inventory purchases and payments.

Accrued Liabilities at September 2010 increased from December 2009 and September 2009 as a result of higher incentive compensation accruals and the overall growth of our businesses, plus higher advertising accruals at September 2010 compared with prior year periods.

Other Liabilities at September 2010 and December 2009 declined from September 2009 due primarily to a \$100.0 million contribution to the domestic pension plan during the fourth quarter of 2009.

**Liquidity and Cash Flows**

The financial condition of VF is reflected in the following:

Dollars in millions	<b>September 2010</b>	<b>December 2009</b>	<b>September 2009</b>
Working capital	\$ 1,727.4	\$ 1,536.8	\$ 1,573.7
Current ratio	2.5 to 1	2.4 to 1	2.2 to 1
Debt to total capital ratio	20.1%	23.7%	26.6%

For the ratio of debt to total capital, debt is defined as short-term and long-term borrowings, and total capital is defined as debt plus stockholders' equity. Our ratio of net debt to total capital, with net debt defined as debt less cash and equivalents and total capital defined as net debt plus stockholders' equity, was 12.9% at September 2010.

On an annual basis, VF's primary source of liquidity is its cash flow from operations. Cash from operations is primarily dependent on the level of net income and changes in inventories and other working capital components. Our cash flow from operations is typically lower in the first half of the year as we build working capital to service our operations in the second half of the year. Further, cash from operations is highest in the fourth quarter of the year as we collect accounts receivable arising from our seasonally higher wholesale sales in the third quarter. In addition, cash flows from our direct-to-consumer businesses are significantly higher in the fourth quarter of the year.

For the first nine months of 2010, cash flow from operations was \$448.6 million, compared with \$263.9 million of cash flow from operations in the comparable 2009 period. Operating cash flow in the first nine months of 2010 improved by (i) \$124.7 million from an increase in Net Income, (ii) \$189.6 million resulting from changes in accounts payable balances related to the timing of payments and inventory purchases and an unusually large accounts payable balance at the end of 2008, (iii) \$113.1 million due to higher accrued liabilities in 2010 driven by larger incentive compensation accruals and overall growth in our businesses and (iv) \$100.0 million due to a pension contribution in the first nine months of 2009 that did not recur in the

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2010 period. These sources of additional operating cash flow in the first nine months of 2010 were partially offset by (i) \$247.6 million due to inventory increases in the first nine months of 2010 compared with the first nine months of 2009, reflecting a significant inventory reduction in the prior year period, and (ii) \$94.8 million from higher accounts receivable balances due to an increase in sales volume in the third quarter of 2010 over the comparable 2009 quarter. During September 2009, VF entered into an agreement to sell selected trade accounts receivable, on a nonrecourse basis, to a financial institution. This agreement allows VF to have up to \$192.5 million of accounts receivable held by the financial institution at any point in time. At the end of September 2010, December 2009 and September 2009, accounts receivable in the Consolidated Balance Sheets had been reduced by \$118.5 million, \$74.2 million and \$57.6 million, respectively, related to balances sold under this program. This program resulted in increases of \$44.3 million and \$57.6 million in operating cash flow in the first nine months of 2010 and 2009, respectively. VF has liquidity from its available cash balances and debt capacity, supported by its strong credit rating. At the end of September 2010, \$983.3 million was available for borrowing under VF's \$1.0 billion senior unsecured domestic revolving bank credit facility. There was \$16.7 million of standby letters of credit issued under this agreement. Also at the end of September 2010, 250 million (U.S. dollar equivalent of \$343.6 million) was available for borrowing under VF's senior unsecured international revolving bank credit facility. We have not borrowed any amounts under these facilities during 2010.

Investing activities included the Vans Mexico acquisition in the first nine months of 2010 and the acquisition of the *Splendid*<sup>®</sup> and *Ella Moss*<sup>®</sup> brands in the prior year period. We expect that capital spending, primarily related to the opening of new retail stores, should approximate \$120 million for the full year 2010. This spending will be funded by operating cash flows.

During the first nine months of 2010, VF repurchased 4.1 million of its own shares at a cost of \$322.2 million (average of \$79.36 per share). No shares were repurchased during the first nine months of 2009. The VF Board of Directors authorized the repurchase of 10.0 million additional shares in February 2010. At September 2010, there remains 7.6 million shares that may be purchased under the Board's authorization. We will continue to evaluate future stock buybacks as we balance our cash needs against acquisitions and other investment opportunities.

Management's Discussion and Analysis in our 2009 Form 10-K provided a table summarizing VF's contractual obligations and commercial commitments at the end of 2009 that would require the use of funds. Since the filing of our 2009 Form 10-K and through the end of the current quarter, there have been no material changes, except as noted below, relating to VF's contractual obligations and commercial commitments that will require the use of funds:

Binding commitments to purchase finished goods, raw materials and sewing labor in the ordinary course of business increased by approximately \$100 million at the end of September 2010 due to the seasonality of our businesses.

Long-term debt consisting of \$200.0 million of 8.5% notes was paid at the scheduled maturity date during the third quarter of 2010.

Management believes that VF's cash balances and funds provided by operating activities, as well as unused bank credit lines, additional borrowing capacity and access to equity markets, taken as a whole, provide (i) adequate liquidity to meet all of its current and long-term obligations when due, (ii) adequate liquidity to fund capital expenditures and to maintain our dividend payout policy and (iii) flexibility to meet investment opportunities that may arise.

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### **Critical Accounting Policies and Estimates**

We have chosen accounting policies that we believe are appropriate to accurately and fairly report VF's operating results and financial position in conformity with generally accepted accounting principles (GAAP) in the United States. We apply these accounting policies in a consistent manner. Our significant accounting policies are summarized in Note A to the Consolidated Financial Statements included in our 2009 Form 10-K.

The application of these accounting policies requires that we make estimates and assumptions about future events and apply judgments that affect the reported amounts of assets, liabilities, revenues, expenses, contingent assets and liabilities, and related disclosures. These estimates, assumptions and judgments are based on historical experience, current trends and other factors believed to be reasonable under the circumstances. We evaluate these estimates and assumptions and may retain outside consultants to assist in our evaluation. If actual results ultimately differ from previous estimates, the revisions are included in results of operations in the period in which the actual amounts become known.

The accounting policies that involve the most significant estimates, assumptions and management judgments used in preparation of our consolidated financial statements, or are the most sensitive to change from outside factors, are discussed in Management's Discussion and Analysis in our 2009 Form 10-K. There have been no material changes in these policies.

### **Cautionary Statement on Forward-Looking Statements**

From time to time, we may make oral or written statements, including statements in this Quarterly Report that constitute forward-looking statements within the meaning of the federal securities laws. These include statements concerning plans, objectives, projections and expectations relating to VF's operations or economic performance, and assumptions related thereto. Forward-looking statements are made based on our expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. We caution that forward-looking statements are not guarantees and actual results could differ materially from those expressed or implied in the forward-looking statements.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements in this Quarterly Report on Form 10-Q include the overall level of consumer spending on apparel; general economic conditions and other factors affecting consumer confidence; disruption and volatility in the global capital and credit markets; fluctuations in the price, availability and quality of raw materials and contracted products; VF's reliance on a small number of large customers; the financial strength of VF's customers; changing fashion trends and consumer demand; increasing pressure on margins; VF's ability to implement its growth strategy; VF's ability to grow its international and direct-to-consumer businesses; VF's ability to successfully identify, integrate and grow acquisitions; VF's ability to maintain the strength and security of its information technology systems; the stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices; VF's ability to accurately forecast demand for products; continuity of members of VF's management; VF's ability to deliver its products to the market through its distribution system; VF's ability to protect trademarks and other intellectual property rights; maintenance by VF's licensees and distributors of the value of VF's brands; foreign currency fluctuations; and legal, regulatory, political and economic risks in international markets. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange Commission, including VF's Annual Report on Form 10-K.



**Table of Contents****Item 3 Quantitative and Qualitative Disclosures about Market Risk**

There have been no significant changes in VF's market risk exposures from what was disclosed in Item 7A in our 2009 Form 10-K.

**Item 4 Controls and Procedures**

Disclosure controls and procedures:

Under the supervision of our Chief Executive Officer and Chief Financial Officer, a Disclosure Committee comprising various members of management has evaluated the effectiveness of the disclosure controls and procedures at VF and its subsidiaries as of the end of the period covered by this Quarterly Report (the Evaluation Date). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded as of the Evaluation Date that such controls and procedures were effective.

Changes in internal control over financial reporting:

There have been no changes during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, VF's internal control over financial reporting.

**Part II Other Information****Item 1A Risk Factors**

There have been no material changes to our risk factors from those disclosed in our 2009 Form 10-K.

**Item 2 Unregistered Sales of Equity Securities and Use of Proceeds**

(c) Issuer purchases of equity securities:

	<b>Total</b>	<b>Weighted</b>	<b>Total Number</b>	<b>Maximum</b>
	<b>Number</b>	<b>Average</b>	<b>of</b>	<b>Number</b>
	<b>of Shares</b>	<b>Price</b>	<b>Shares</b>	<b>of Shares that</b>
		<b>Paid</b>	<b>Purchased</b>	<b>May</b>
		<b>per</b>	<b>as Part of</b>	<b>Yet be</b>
		<b>Share</b>	<b>Publicly</b>	<b>Purchased</b>
	<b>Purchased</b>		<b>Announced</b>	<b>Under the</b>
<b>Third Quarter 2010</b>			<b>Programs</b>	<b>Program (1)</b>
July 4 - July 31, 2010	21,400	\$ 78.18	21,400	7,618,275
August 1 - August 28, 2010	19,080	79.01	19,080	7,599,195
August 29 - October 2, 2010	14,700	75.85	14,700	7,584,495
<b>Total</b>	<b>55,180</b>		<b>55,180</b>	

- (1) During the quarter, all shares purchased were in connection with VF's deferred compensation plans. We will continue to evaluate future stock buybacks as we balance our cash needs against acquisitions and other investment opportunities.

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**Item 6 Exhibits**

- 31.1 Certification of the principal executive officer, Eric C. Wiseman, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of the principal financial officer, Robert K. Shearer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of the principal executive officer, Eric C. Wiseman, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of the principal financial officer, Robert K. Shearer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document\*
- 101.SCH XBRL Taxonomy Extension Schema Document\*
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document\*
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document\*
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document\*
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document\*

\* Furnished, not filed.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**V.F. CORPORATION**

(Registrant)

By: /s/ Robert K. Shearer  
Robert K. Shearer  
Senior Vice President and Chief  
Financial Officer (Chief Financial  
Officer)

Date: November 10, 2010

By: /s/ Bradley W. Batten  
Bradley W. Batten  
Vice President    Controller  
(Chief Accounting Officer)