

Edgar Filing: USA TRUCK INC - Form DEF 14A

USA TRUCK INC
Form DEF 14A
March 22, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

SCHEDULE 14A
(RULE 14a-101)

INFORMATION REQUIRED IN PROXY STATEMENT

SCHEDULE 14A INFORMATION

PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES
EXCHANGE ACT OF 1934 (AMENDMENT NO.)

Filed by the Registrant [X]
Filed by a Party other than the Registrant []

Check the appropriate box:

- | | |
|--|---|
| <input type="checkbox"/> Preliminary Proxy Statement | <input type="checkbox"/> Confidential, for Use of the
Commission Only (as permitted by
Rule 14a-6(e) (2)) |
| <input checked="" type="checkbox"/> Definitive Proxy Statement | |
| <input type="checkbox"/> Definitive Additional Materials | |
| <input type="checkbox"/> Soliciting Material Pursuant to Rule 14a-12 | |

USA Truck, Inc.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
 Fee computed on table below per Exchange Act Rules 14a-6(i) (1) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed
pursuant to Exchange Act Rule 0-11 (set forth the amount on which the
filing fee is calculated and state how it was determined):

(4) Proposed maximum aggregate value of transaction:

Edgar Filing: USA TRUCK INC - Form DEF 14A

(5) Total fee paid:

[] Fee paid previously with preliminary materials.
[] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

USA TRUCK, INC.
3200 INDUSTRIAL PARK ROAD
VAN BUREN, ARKANSAS 72956

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS
TO BE HELD ON MAY 8, 2002

To the Stockholders of USA Truck, Inc.:

Notice is hereby given that the Annual Meeting of Stockholders of USA Truck, Inc. (the "Company") will be held at the corporate offices of the Company at 3200 Industrial Park Road, Van Buren, Arkansas 72956, on Wednesday, May 8, 2002 at 10:00 a.m., local time, for the following purposes:

1. To elect two (2) Class I directors for a term expiring at the 2005 Annual Meeting of Stockholders.
2. To consider and act upon such other business as may properly come before the Annual Meeting or any adjournments thereof.

Only holders of record of the Company's Common Stock at the close of business on March 6, 2002 are entitled to notice of and to vote at the Annual Meeting and any adjournments thereof.

The Company's Proxy Statement is submitted herewith. The Annual Report for the year ended December 31, 2001 is being mailed to stockholders contemporaneously with the mailing of this Notice and Proxy Statement.

By Order of the Board of Directors

CLIFTON R. BECKHAM

Edgar Filing: USA TRUCK INC - Form DEF 14A

Secretary

Van Buren, Arkansas
April 1, 2002

YOUR VOTE IS IMPORTANT.

YOU ARE URGED, WHETHER OR NOT YOU PLAN TO ATTEND THE ANNUAL MEETING IN PERSON, TO DATE, SIGN AND PROMPTLY RETURN THE ENCLOSED PROXY IN THE ACCOMPANYING ENVELOPE SO THAT YOUR SHARES MAY BE VOTED IN ACCORDANCE WITH YOUR WISHES AND IN ORDER THAT THE PRESENCE OF A QUORUM MAY BE ASSURED. THE GIVING OF SUCH PROXY DOES NOT AFFECT YOUR RIGHT TO REVOKE IT LATER OR VOTE YOUR SHARES IN PERSON IF YOU ATTEND THE MEETING.

USA TRUCK, INC.
3200 INDUSTRIAL PARK ROAD
VAN BUREN, ARKANSAS 72956

PROXY STATEMENT

FOR ANNUAL MEETING OF STOCKHOLDERS
TO BE HELD ON MAY 8, 2002

This Proxy Statement is furnished in connection with the solicitation of proxies by and on behalf of the Board of Directors of USA Truck, Inc., a Delaware corporation (the "Company" or "USA Truck"), for use at the Annual Meeting of Stockholders of the Company to be held at the time and place and for the purposes set forth in the foregoing notice. The mailing address of the Company is 3200 Industrial Park Road, Van Buren, Arkansas 72956, and its telephone number is (479) 471-2500.

The cost of soliciting proxies will be borne by the Company. In addition to solicitation by mail, certain officers and employees of the Company, who will receive no special compensation therefore, may solicit proxies in person or by telephone, telegraph, facsimile or other means. The Company will reimburse banks, brokerage firms and other custodians, nominees and fiduciaries for reasonable expenses incurred by them in sending proxy material to the beneficial owners of the Common Stock of the Company.

The approximate date on which this Proxy Statement and the accompanying proxy are first being mailed to stockholders is April 1, 2002.

REVOCABILITY OF PROXY

Any stockholder executing a proxy retains the right to revoke it at any time prior to exercise at the Annual Meeting. A proxy may be revoked by delivery of written notice of revocation to Clifton R. Beckham, Secretary of the Company, by execution and delivery to the Company of a later proxy or by voting the shares in person at the Annual Meeting. If not revoked, all shares represented at the Annual Meeting by properly executed proxies will be voted as directed therein. If no direction is given, such shares will be voted for election of the nominees for director set forth herein.

Edgar Filing: USA TRUCK INC - Form DEF 14A

OUTSTANDING STOCK AND VOTING RIGHTS

The Board of Directors has fixed the close of business on March 6, 2002 as the record date for determining the stockholders having the right to notice of, and to vote at, the Annual Meeting. As of the record date, 9,311,716 shares of Common Stock were outstanding. Each stockholder will be entitled to one vote for each share of Common Stock owned of record on the record date. The stock transfer books of the Company will not be closed. Stockholders are not entitled to cumulative voting with respect to the election of directors. The holders of a majority of the outstanding shares of Common Stock, present in person or represented by proxy, are necessary to constitute a quorum.

REQUIRED AFFIRMATIVE VOTE AND VOTING PROCEDURES

The Company's bylaws provide that the nominees who receive a plurality of the votes cast by stockholders present or represented by proxy at an Annual Meeting, and entitled to vote on the election of directors, will be elected as directors of the Company. Thus, any abstentions or broker non-votes will have no effect on the election of directors.

As indicated in the table under the heading " Security Ownership of Certain Beneficial Owners, Directors and Executive Officers," the directors and executive officers of the Company beneficially owned more than 50% of the outstanding shares of the Company's Common Stock as of the record date and therefore collectively have the ability to control the outcome of the vote on the election of a director at the Annual Meeting.

ELECTION OF DIRECTORS

The Restated and Amended Certificate of Incorporation of the Company provides that there shall be eight directors, subject to increases or decreases in such number by vote of the Board of Directors in accordance with the bylaws, classified into three classes, and that members of the three classes shall be elected to staggered terms of three years each. In accordance with the bylaws, the number of directors constituting the entire Board has been decreased to seven. The Board of Directors presently consists of seven persons.

The current term of office of the two Class I directors will expire at the 2002 Annual Meeting and two directors have been nominated for re-election at the meeting for a term expiring at the 2005 Annual Meeting:

CLASS I
TERM EXPIRING 2005

Jim L. Hanna
Joe D. Powers

Proxies may not be voted at the 2002 Annual Meeting of Stockholders for more than two nominees for election as directors. Each of the nominees has consented to serve if elected and, if elected, will serve until the 2005 Annual Meeting of Stockholders and until his successor is duly elected and qualified.

Class II and Class III directors are currently serving terms expiring in 2003 and 2004, respectively. The Class II directors are Roland S. Boreham, Jr., George R. Jacobs and Jerry D. Orlor and the Class III directors are Robert M. Powell and James B. Speed.

All duly submitted and unrevoked proxies will be voted FOR the nominees

Edgar Filing: USA TRUCK INC - Form DEF 14A

listed above, unless otherwise instructed. It is expected that the nominees will be available for election, but if for any unforeseen reason any such nominee should decline or be unavailable for election, the persons designated as proxies will have full discretionary authority to vote for another person designated by the Board of Directors.

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, DIRECTORS AND EXECUTIVE OFFICERS

The following table sets forth certain information with respect to each nominee, each executive officer named in the Summary Compensation Table, each current director of the Company and all directors and executive officers as a group, including the name, age and term of office as a director for each individual and the beneficial ownership of Common Stock of the Company as of March 6, 2002 for each individual and the group. The table also lists all

2

stockholders known to the Company to own, directly or indirectly, more than 5% of the outstanding shares of Common Stock, the Company's only class of voting securities, as of March 6, 2002. Each person named in the table, unless otherwise indicated, has sole voting and investment power with respect to the shares indicated as being beneficially owned by him.

NAME ----	AGE ---	DIRECTOR SINCE -----	COMMON STOCK BENEFICIALLY ----- NO. OF SHARES* -----
DIRECTORS AND NOMINEES FOR DIRECTORS			
Robert M. Powell	67	1985	2,249,300 (1)
James B. Speed	68	1988	1,997,860 (2)
Jerry D. Orler	59	1988	378,651 (3)
George R. Jacobs	59	1986	249,759 (4)
Roland S. Boreham, Jr.	77	1992	19,000
Jim L. Hanna **	68	1992	23,600
Joe D. Powers **	61	2000	--
NAMED EXECUTIVE OFFICERS (EXCLUDING PERSONS NAMED ABOVE)			
Patrick N. Majors	40	--	1,249
Jerry W. Cottingham	57	--	2,875
ALL DIRECTORS AND EXECUTIVE OFFICERS AS A GROUP (14 PERSONS)			4,946,902
BENEFICIAL OWNERS OF MORE THAN 5% OF OUTSTANDING COMMON STOCK (EXCLUDING PERSONS NAMED ABOVE)			
Wellington Management Company, LLP			770,700 (6)

Edgar Filing: USA TRUCK INC - Form DEF 14A

J.P. Morgan Chase & Co.	806,395	(7)
Wasatch Advisors, Inc.	761,244	(8)

* All fractional shares (which were acquired through participation in the Company's Employee Stock Purchase Plan) have been rounded down to the nearest whole share.

** Current nominee for re-election as a director.

- (1) The amount shown includes 10,000 shares of Common Stock held by Mr. Powell's wife (of which Mr. Powell disclaims beneficial ownership).
- (2) The amount shown includes 90,453 shares of Common Stock held by Mr. Speed's wife (of which Mr. Speed disclaims beneficial ownership).
- (3) The amount shown includes 166,000 shares of Common Stock held by Mr. Orler's wife (of which Mr. Orler disclaims beneficial ownership).
- (4) The amount shown includes 100,000 shares of Common Stock held by Mr. Jacobs' wife (of which Mr. Jacobs disclaims beneficial ownership).

3

- (5) The amount represents less than 1% of the outstanding shares of Common Stock.
- (6) This information is based solely on a report on Schedule 13G filed with the Securities and Exchange Commission on February 12, 2002, which indicates that Wellington Management Company, LLP, an investment adviser, has shared voting power with respect to 616,100 of the shares, and shared dispositive power with respect to all 770,700 shares indicated as being beneficially owned by it.
- (7) This information is based solely on a report on Schedule 13G filed with the Securities and Exchange Commission on February 13, 2002, which indicates that J.P. Morgan Chase & Co., a holding company, has sole voting power with respect to 799,240 of the shares, and sole dispositive power with respect to all 806,395 shares indicated as being beneficially owned by it.
- (8) This information is based solely on a report on Schedule 13G filed with the Securities and Exchange Commission on February 15, 2002, which indicates that Wasatch Advisors, Inc., an investment adviser, has sole voting and dispositive power with respect to all 761,244 shares indicated as being beneficially owned by it.

The address of Mr. Powell and Mr. Speed is 3200 Industrial Park Road, Van Buren, Arkansas 72956. The address of Wellington Management Company, LLP is 75 State Street, Boston, Massachusetts 02109. The address of J.P. Morgan Chase & Co. is 270 Park Avenue, New York, New York 10017. The address of Wasatch Advisors, Inc. is 7450 Campus Drive, 2nd Floor, Ste. 200, Colorado Springs, Colorado 80920.

ADDITIONAL INFORMATION REGARDING THE BOARD OF DIRECTORS

BIOGRAPHICAL INFORMATION

Edgar Filing: USA TRUCK INC - Form DEF 14A

Robert M. Powell has served as Chairman of the Board since October 2000 and Chief Executive Officer ("CEO") of the Company since December 1988 and as a director since 1985. He served as President from December 1988 to February 2002. He was employed by ABF Freight System, Inc. ("ABF Freight"), a national trucking company and a subsidiary of Arkansas Best Corporation, for 28 years, most recently as Senior Vice President of Arkansas Best Corporation from 1979 to December 1988. He served as Executive Vice President of ABF Freight from 1973 to 1985 and as Vice President, Operations of ABF Freight from 1970 to 1973.

James B. Speed has served as a director of the Company since December 1988. Mr. Speed served as Chairman of the Board from December 1988 until he retired in October 2000. He was employed by ABF Freight for more than 20 years, most recently as President and a director from 1967 through 1979. He also served as a director and Vice President of Arkansas Best Corporation from 1966 to 1979.

Jerry D. Orlor has served as a director of the Company since December 1988 and President since February 2002. He served as Vice President, Finance and Chief Financial Officer ("CFO") from January 1989 to February 2002 when he was promoted to President. He also served as Secretary of the Company from February 1992 to July 2001 and as Treasurer of the Company from 1989 to November 1993. Prior to 1989, he was employed by Arkansas Best Corporation and its subsidiaries for 24 years. He most recently served as the Senior Vice President of National Account Sales of Riverside Furniture Corporation, a furniture manufacturer from 1987 through 1988. Mr. Orlor is a Certified Public Accountant and an advisory director of BancorpSouth of Fort Smith, Arkansas.

George R. Jacobs has served as a director of the Company since December 1986. He served as Vice President, Maintenance and Administration of the Company from January 1989 until June 1996, at which time he was elected Vice President, Operations where he served until he retired in February 2002. He served as President of the Company from 1986 through December 1988. He was employed by ABF Freight for 19 years, most recently as Vice President of the SCAT Division, a truckload operation, from 1982 to 1986. Mr. Jacobs is also a director of Benefit Bank of Fort Smith, Arkansas.

Roland S. Boreham, Jr. has served as a director of the Company since February 1992. He has been Chairman of the Board of Baldor Electric Company, a manufacturer of electrical motors, since 1981. He also served as Chief Executive Officer of that company from 1978 to November 1992. He served as President of Baldor Electric Company from 1975 to 1978 and has been employed by that company in various capacities since 1961.

Jim L. Hanna has served as a director of the Company since February 1992. He is the Chairman of Hanna Oil and Gas Company, an exploration and production company with operations in Arkansas, Oklahoma, Texas and Alberta, Canada. He founded that company in 1965 and served as its President from 1965 until March 2000, at

4

which time he was elected Chairman of the Board. Mr. Hanna is an advisory director of Regions Bank of Fort Smith, Arkansas.

Joe D. Powers has served as a director of the Company since May 2000. He is Chairman of the Advisory Board of Regions Bank (formerly known as Merchants National Bank of Fort Smith and more recently as Deposit Guaranty National Bank) of Fort Smith, Arkansas since May 2000. He served as Chairman of the Advisory Board and CEO of Deposit Guaranty National Bank (formerly known as Merchants National Bank) of Fort Smith, Arkansas from August 1997 until June 1998. He was

Edgar Filing: USA TRUCK INC - Form DEF 14A

Chairman of the Board and CEO of Merchants National Bank of Fort Smith, Arkansas from September 1982 until August 1997. Mr. Powers has been involved in the banking industry since 1962.

There is no family relationship between any director or executive officer and any other director or executive officer of the Company.

BOARD MEETINGS AND COMMITTEES

In 2001, the Board held five meetings. The Board has a standing Executive Compensation Committee, Audit Committee, Non-employee Director Stock Option Committee and Employee Stock Option Committee. All members of the Board of Directors attended at least 75% of the meetings of the Board of Directors and committees on which they served.

The primary purposes of the Executive Compensation Committee are to recommend to the Board matters pertaining to compensation of the Company's executive officers and contributions to the Company's 401(k) Investment Plan. The Executive Compensation Committee met once in 2001 and is currently composed of James B. Speed as Chairman, Roland S. Boreham, Jr. and Jim L. Hanna. See "Executive Compensation--Report of Compensation Committee on Annual Compensation."

The Audit Committee meets with representatives of the Company's independent auditors to review the auditors' findings during the conduct of the annual audit and to discuss recommendations with respect to the Company's internal control policies and procedures. The Audit Committee also reviews financial and operating results of the Company. The Board has adopted a charter for the Audit Committee, which sets forth the purpose and responsibilities of the Audit Committee in greater detail. The Audit Committee met four times during 2001 and is currently composed of Joe D. Powers (Chairman), Jim L. Hanna and Roland S. Boreham, Jr. All of the members of the Audit Committee are independent as defined by Rule 4200(a)(15) of the National Association of Securities Dealer's listing standards. See "Independent Auditor--Report of Audit Committee."

The Non-employee Director Stock Option Committee, which met once during 2001, is composed of Robert M. Powell (Chairman) and Jerry D. Orlor.

The Employee Stock Option Committee, which did not meet during 2001, is composed of Roland S. Boreham, Jr. (Chairman) and Jim L. Hanna.

EXECUTIVE OFFICERS

The executive officers of the Company are Robert M. Powell, Jerry D. Orlor, Clifton R. Beckham, Jerry W. Cottingham, Gary I. Davis, Dwain R. Key, Garry L. Lewis, Patrick N. Majors and Eric R. Olsen. Biographical information for Mr. Powell and Mr. Orlor is set forth under the heading "Additional Information Regarding the Board of Directors--Biographical Information" above.

Clifton R. Beckham has served as Vice President, Finance and CFO since February 2002 and as Treasurer and Secretary since July 2001. He served as Controller from October 1999 until July 2001 and as Chief Accountant from June 1996 until October 1999. Mr. Beckham is a Certified Public Accountant and a director of the Arkansas Best Federal Credit Union.

Jerry W. Cottingham has served as Vice President, Dedicated Services/Logistics-Sales since November 2000. He also served as Vice President, Logistics from January 2000 until November 2000. He joined the Company in November 1999 as Vice President, Sales as part of the Company's acquisition of CCC Express where he served as President and Chief Operating Officer since starting the trucking division of Carco Capital Corporation in 1983.

From 1967 to 1983, Mr. Cottingham held various sales and management positions for Consolidated Freightways and Transcon, and he was part owner of G & J Trucking of Fort Smith, Arkansas.

Gary I. Davis has served as Vice President, Maintenance since January 1998. He joined the Company in September 1983. Mr. Davis served as Director, Maintenance from March 1992 until January 1998. Mr. Davis has over 25 years experience in the transportation industry.

Dwain R. Key has served as Vice President, Dedicated Services/Logistics since November 2000. He also served as Vice President, Corporate Development from January 1998 until November 2000. He has been employed with the Company since June 1987. Mr. Key served as Director, Information Services and Economic Analysis from December 1993 until January 1998. From June 1990 until December 1993, he served as Manager, Data Processing.

Garry L. Lewis has served as Vice President, Operations since February 2002. He served as Director of Operations from December 1986 to February 2002. He was employed by ABF Freight for 11 years, most recently as Director of Operations of the SCAT Division, a truckload operation, from 1982 to 1986. Mr. Lewis has over 25 years experience in the transportation industry.

Patrick N. Majors has served as Vice President, Sales since April 1995. He joined the Company in September 1991 as an Account Executive in the marketing department. From May 1990 through September 1991 he was employed by PST Vans, Inc., a trucking company, as Regional Sales Director. Mr. Majors has over 14 years experience in the transportation industry.

Eric R. Olsen has served as Vice President, Human Resources and Safety since February 2002. He served as Director, Human Resources and Safety from November 1999 to February 2002. Mr. Olsen was employed by CCC Express, a truckload carrier, as Vice President, Insurance, Safety and Human Resources from July 1998 to November 1999. Mr. Olsen has over 25 years experience in human resources and safety.

All executive officers of the Company are elected annually by the Board of Directors to serve until the next Annual Meeting of the Board and until their respective successors are chosen and qualified.

EXECUTIVE COMPENSATION

REPORT OF COMPENSATION COMMITTEE ON ANNUAL COMPENSATION

The following paragraphs constitute the report of the Executive Compensation Committee of the Board of Directors (the "Committee") on executive compensation policies for fiscal year 2001. In accordance with Securities and Exchange Commission (the "Commission") rules, this report shall not be deemed to be incorporated by reference into any statements or reports filed by the Company with the Commission that do not specifically incorporate this report by reference, notwithstanding the incorporation of this Proxy Statement into any such reports.

The Committee administers the compensation program for executive officers and other management level employees of the Company and makes all related decisions, except for decisions pertaining to the grant of options. The Employee Stock Option Committee makes decisions pertaining to the grant of options.

The principal elements of the compensation program for executive officers

Edgar Filing: USA TRUCK INC - Form DEF 14A

are base salary, performance-based annual incentives and options granted under the Company's Employee Stock Option Plan (the "Option Plan"). The goals of the program are to give the executive officers incentives to work toward the improved financial performance of the Company and to reward them for their contributions to the Company's success. The program is also designed to retain the Company's key executives, each of whom plays an important role in enabling the Company to maintain its commitment to premium service to its customers and its high standards of efficiency, productivity and safety. For a summary of 2001 compensation, see the Summary Compensation Table under the heading "Executive Compensation Tables" below.

Annual salaries for the Company's executive officers, including the CEO, are generally reviewed in October of each year based on a number of factors, both objective and subjective. Objective factors considered include increases in the cost of living, the Company's current performance and, to a lesser extent, the Company's overall historical performance, although no specific formulas based on such factors are used to determine salaries. Salary

6

decisions are based primarily on the Committee's subjective analysis of the factors contributing to the Company's long-term success and of the executives' individual contributions to such success.

Cash incentive payments based on the Company's performance may be awarded to the executive officers under an incentive compensation plan. Under this plan, a specified percentage of the Company's pre-tax profit for the year is distributed annually to the executive officers in proportion to their base salaries. Thus, whether the executive officers' total pay is comparable to the compensation of executives with similar responsibilities at comparable companies may vary from year to year depending upon the Company's performance. For 2000 and 2001, pre-tax profit was not sufficient to generate incentive payments for executive officers and, therefore, none were paid. Performance-based incentive payments made in 1999 represented approximately 63% of total salary and incentive earned by the executive officers in 1999.

During 2001, the Employee Stock Option Committee granted no incentive stock options under the Employee Stock Option Plan. In January 2002, the Employee Stock Option Committee granted incentive stock options, covering 56,300 shares, under the Employee Stock Option Plan to all nine executive officers of the Company. The options granted to eight of the executive officers, which cover 50,600 shares, vest in three increments, and each increment will be exercisable for a period of three years after vesting. The options granted to the remaining executive officer, which cover the remaining 5,700 shares, vest in three increments, and the first increment will be exercisable for a period of three years, the second increment for two years and the third increment for one year. All nine executive officers currently hold incentive stock options granted to them in October 2000. These options will vest in three increments, and each increment will be exercisable for a period of three years after vesting. All of these options, which were granted with exercise prices greater than or equal to the market value of the Company's Common Stock at the time of grant, will have value to the officers only to the extent that the market value of the Common Stock exceeds the exercise price at the time of exercise. Thus, the Committee believes that the extended vesting schedules and limited exercise periods of the options will encourage the optionees not only to remain with the Company but also to seek to enhance the value of the Company's stock through improvements in the Company's performance and to sustain such improvements throughout the terms of the options.

Additional elements of the executive officers' compensation, which are not

Edgar Filing: USA TRUCK INC - Form DEF 14A

performance-based, are matching contributions by the Company under the Company's 401(k) plan and life insurance premiums paid by the Company on behalf of the executives.

The CEO's salary is determined based on the factors and analysis described above. Specific factors considered by the Committee in establishing the CEO's salary include his current responsibilities with the Company, certain key performance ratios and his continuing contributions to the successful expansion of the Company's operations and its financial growth over recent periods. In order to predicate a larger portion of the compensation of the CEO on performance, and because of existing economic and market conditions, the Committee determined not to change the salary for the CEO for 2001.

By the Members of the Executive
Compensation Committee:

James B. Speed (Chairman)
Roland S. Boreham, Jr.
Jim L. Hanna

7

EXECUTIVE COMPENSATION TABLES

The following table sets forth certain information with respect to annual and long-term compensation paid or awarded to the Company's CEO and the four other most highly compensated executive officers for or with respect to the three fiscal years ended December 31, 2001.

SUMMARY COMPENSATION TABLE

NAME AND PRINCIPAL POSITION	YEAR	ANNUAL COMPENSATION		LONG-TERM COMPENSATION
		SALARY (\$)	BONUS (\$)	AWARDS SECURITIES UNDERLYING OPTIONS (#)
Robert M. Powell, Chairman of the Board and CEO (3)	2001	164,352	--	--
	2000	164,352	--	16,000
	1999	164,352	284,405	--
Jerry D. Orler, President (3)	2001	131,484	--	--
	2000	131,484	--	16,000
	1999	131,484	227,526	--
George R. Jacobs, Vice President, Operations (4)	2001	131,484	--	--
	2000	131,484	--	16,000
	1999	131,484	227,526	--
Patrick N. Majors, Vice President, Sales	2001	91,200	--	--
	2000	89,200	--	8,000
	1999	88,200	152,622	--
Jerry W. Cottingham, Vice President, Dedicated Services/	2001	96,000	--	--
	2000	96,000	--	8,000

Edgar Filing: USA TRUCK INC - Form DEF 14A

Logistics-Sales 1999 16,000 13,846 8,000

- (1) Represents cash incentives earned by the executive officers pursuant to the Company's Incentive Compensation Plan for services rendered in the years indicated.
- (2) The amounts shown for 2001 represent matching contributions under the Company's 401(k) Plan in the benefit of Mr. Powell (\$3,365), Mr. Orler (\$2,694), Mr. Jacobs (\$2,671), Mr. Majors (\$1,864), and Mr. Cottingham (\$2,007), and the dollar value of life insurance premiums paid by the Company in 2001 for the benefit of Mr. Powell (\$4,421), Mr. Orler (\$2,331), Mr. Jacobs (\$2,331), Mr. Majors (\$1,245) and Mr. Cottingham (\$5,529).
- (3) Mr. Powell was President of the Company until February 2002 when the Board of Directors named Mr. Orler President.
- (4) Mr. Jacobs retired as Vice President, Operations of the Company in February 2002.

STOCK OPTION GRANTS

No options were granted to any named executive officer under the Option Plan during 2001.

8

STOCK OPTION EXERCISES AND YEAR-END VALUES

NAME	EMPLOYEE STOCK OPTION PLAN AGGREGATED OPTION EXERCISES IN LAST FISCAL YEAR AND FISCAL YEAR-END OPTION VALUES				VALUE OF IN-THE-M AT FISC EXERCISABL (
	SHARES ACQUIRED ON EXERCISE (#)	VALUE REALIZED (\$ (1)	NUMBER OF SECURITIES UNDERLYING UNEXERCISED OPTIONS AT FISCAL YEAR-END EXERCISABLE/UNEXERCISABLE (#)		
Robert M. Powell	--	--	--	/ 16,000	--
Jerry D. Orler	32,000	72,000	16,000	/ 32,000	75,200
George R. Jacobs	32,000	60,000	16,000	/ 32,000	75,200
Patrick N. Majors	--	--	12,000	/ 14,000	2,400
Jerry W. Cottingham	--	--	--	/ 8,000	--

- (1) Market value of the Common Stock on the exercise date less the exercise price, multiplied by the number of shares acquired upon exercise.
- (2) Market value of the Common Stock at December 31, 2001 less the option

Edgar Filing: USA TRUCK INC - Form DEF 14A

exercise price, multiplied by the number of shares.

COMPARISON OF RETURN ON EQUITY

The following graph reflects the total return, which assumes reinvestment of dividends, of a \$100 investment in USA Truck Common Stock, the Dow Jones Equity Market Index, and the Dow Jones Trucking Index on December 31, 1996. The graph is based on an initial investment in USA Truck Common Stock at \$8.00 per share, the closing sale price of the Common Stock on such date.

COMPARISON OF ANNUAL CUMULATIVE TOTAL RETURN

Among USA Truck, Inc., Dow Jones Equity Market Index & Dow Jones Trucking Index

[GRAPH]

	12/31/96	12/31/97	12/31/98	12/31/99	12/3
	-----	-----	-----	-----	-----
[] USA TRUCK, INC.	100	147	145	98	
o DOW JONES EQUITY MARKET INDEX	100	132	165	202	1
[X] DOW JONES TRUCKING INDEX	100	150	159	164	1

9

COMPENSATION OF DIRECTORS

The Company pays each director who is not an employee of the Company a fee of \$1,500 per quarter plus \$500 per quarter for members of the Audit Committee and reimburses all directors for reasonable expenses they may incur attending Board or committee meetings.

The Company's 1997 Nonqualified Stock Option Plan for Non-employee Directors of the Company (the "Directors' Plan") provides for the grant to directors, who are not officers or employees of the Company or its affiliates, of nontransferable, nonqualified options to purchase Common Stock. A maximum of 25,000 shares of Common Stock may be issued under the Directors' Plan, which will terminate ten years after the date of its adoption unless sooner terminated by the Board. The Non-employee Director Stock Option Committee, which consists of two or more members of the Board, a majority of which may not be non-employee directors, administers the Directors' Plan. The committee has discretion to interpret the Directors' Plan and to determine the directors to whom options are granted, the date of grant of each option, the number of shares subject thereto and the nature of restrictions, if any, on such shares. The committee determines the periods during which each option will be exercisable, provided that no option may vest less than six months or more than three years after grant or be exercisable more than five years after grant (or after certain earlier dates following termination of service). The per share exercise price of each option, which must be paid in cash, is also set by the committee, but may not be less than the fair market value of a share of Common Stock on the date of grant.

On May 2, 2001, options were granted under the Directors' Plan to James B. Speed, a non-employee director of the Company. Mr. Speed was granted options to purchase 6,000 shares of Common Stock, at an exercise price of \$6.65 per share, which is equal to the market price of the Common Stock on the grant date. The exercise period of each such option will commence on May 2, 2004, and the expiration date of each option is May 2, 2006.

Edgar Filing: USA TRUCK INC - Form DEF 14A

Directors who are employees of the Company are eligible to be granted options under the Company's Employee Stock Option Plan.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

The current members of the Executive Compensation Committee of the Board of Directors are James B. Speed (Chairman), Roland S. Boreham, Jr., and Jim L. Hanna. Mr. Speed served as Chairman of the Board of the Company from December 1988 to October 2000. Mr. Boreham is the Chairman of the Board of Baldor Electric Company, and Baldor Electric Company is party to a contract with the Company whereby the Company transports products manufactured by Baldor Electric Company. See "Certain Transactions."

INDEPENDENT AUDITOR

Ernst & Young LLP has been the independent auditor for the Company since 1989 and has been appointed by the Company to serve as its independent auditor for the 2002 calendar year. Fees for the last fiscal year were: Audit services of \$54,000, tax services of \$37,000 and all other services of \$3,500. The Audit Committee considered the non-audit services rendered by Ernst & Young LLP and concluded that the services were compatible with maintaining the independence of Ernst & Young LLP. A representative of Ernst & Young LLP will be present at the 2002 Annual Meeting and will have the opportunity to make a statement and will be available to respond to appropriate questions from stockholders.

REPORT OF AUDIT COMMITTEE

The Audit Committee oversees the Company's financial reporting process on behalf of the Board of Directors. The Audit Committee's actions are governed by a written charter, which has been adopted by the Board of Directors. In fulfilling its oversight responsibilities, the Audit Committee reviewed the audited financial statements in the Annual Report with management including a discussion of the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosures in the financial statements. All of the members of the Audit Committee are independent as defined by Rule 4200(a)(15) of the National Association of Securities Dealer's listing standards. In addition, the Audit Committee has discussed with the independent auditors the auditors' independence from management and the Company including the matters in the written disclosures required by the Independent Standards Board and considered the compatibility of non-audit services with the auditors' independence.

10

The Audit Committee discussed with the Company's independent auditors the matters required to be discussed by SAS 61 (Codification of Statements on Auditing Standards, AV ss.380), as well as the overall scope and plans for their audit. The committee meets with the independent auditors, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting. The Audit Committee held four meetings during the fiscal year 2001.

In reliance on the reviews and discussions referred to above, and after receiving and reviewing the written disclosures and the letter from the independent accountants as required by Independent Standards Board Standard No. 1 (Independence Discussions with Audit Committees), the Audit Committee recommended to the Board of Directors (and the Board has approved) that the audited financial statements be included in the Annual Report on Form 10-K for

Edgar Filing: USA TRUCK INC - Form DEF 14A

the year ended December 31, 2001 for filing with the Securities and Exchange Commission. The Audit Committee and the Board have also appointed the Company's independent auditors for the 2002 calendar year.

By the Members of the Audit Committee:

Joe D. Powers (Chairman)
Jim L. Hanna
Roland S. Boreham, Jr.

CERTAIN TRANSACTIONS

The Company has adopted a policy of not making loans to or entering into leases, equipment purchase agreements or other contracts with officers, directors or affiliates of the Company unless a majority of the Board of Directors, and a majority of the disinterested directors, determine that the transaction is reasonable, in the best interest of the Company and on terms no less favorable than could be obtained from an unrelated third party.

The Company is a party to a contract with Alpha Delta Aviation, Inc. pursuant to which the Company receives aircraft charter service for the transportation of employees in connection with Company business. Robert M. Powell, Chairman and CEO of the Company, is the owner of Alpha Delta Aviation, Inc. This contract was unanimously approved by the Board of Directors, with Mr. Powell abstaining, and is reviewed annually by the Board of Directors. The Board reviews, on a regular basis, rates charged for similar services by third parties in the relevant market area and has concluded that the terms of this contract are no less favorable than the Company could obtain from an unrelated third party. In 2001, the total amount paid by the Company to Alpha Delta Aviation, Inc. under this contract was \$99,880.

The Company is a party to a contract with Baldor Electric Company pursuant to which the Company transports products manufactured by Baldor Electric Company. Roland S. Boreham Jr., Director of the Company, is the Chairman of the Board of Baldor Electric Company. This contract was unanimously approved by the Board of Directors, with Mr. Boreham abstaining, and is reviewed annually by the Board of Directors. The Board reviews, on a regular basis, rates charged for similar services by third parties in the relevant market area and has concluded that the terms of this contract are no less favorable than the Company would require from an unrelated third party. In 2001, the total amount received by the Company from Baldor Electric Company under this contract was \$290,000.

SECTION 16(a) COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 (the "Exchange Act") requires the Company's directors and officers, and persons who own more than 10% of a registered class of the Company's equity securities, to file reports of ownership and changes of ownership with the Securities and Exchange Commission. Based solely on its review of the copies of such reports received by it, and written representations from certain reporting persons, the Company believes that during fiscal 2001, all filing requirements applicable to its directors, officers and greater than 10% beneficial owners were complied with, except that one report on Form 4 for Robert M. Powell, Chairman of the Board and CEO, was inadvertently filed late.

STOCKHOLDER PROPOSALS

The 2003 Annual Meeting of the Company is tentatively scheduled to be held during the first week of May 2003. The bylaws of the Company provide that to be considered for inclusion in the proxy material for an annual meeting, stockholder proposals, including proposals nominating persons for election to the Board of Directors of the Company, must be received at the Company's

Edgar Filing: USA TRUCK INC - Form DEF 14A

principal executive offices no later than 120 days prior to the date the Company's proxy statement will be released to stockholders in connection with the Annual Meeting held in the

11

preceding year. Accordingly, proposals submitted for inclusion in the proxy statement relating to the 2003 Annual Meeting must be received by the Company no later than December 1, 2002. Any such proposal must be set forth in a notice containing certain information specified in the bylaws. The bylaws also provide that, to be eligible to submit such a proposal, a stockholder must be the record or beneficial owner of at least 1% or \$1,000 in market value of the shares of stock entitled to be voted at the Annual Meeting and must have held such shares for at least one year. If the date of the 2003 Annual Meeting is changed by more than 30 calendar days from the date contemplated by this paragraph, a stockholder proposal must be received by the Company a reasonable time before the proxy statement for such meeting is sent to stockholders to be considered for inclusion.

OTHER MATTERS

So far as now known, there is no business other than that described above to be presented to the stockholders for action at the 2002 Annual Meeting. Should other business come before the 2002 Annual Meeting, votes may be cast pursuant to proxies in respect to any such business in the best judgment of the persons acting under the proxies.

STOCKHOLDERS WHO DO NOT EXPECT TO ATTEND THE MEETING ARE URGED TO SIGN, DATE AND RETURN PROMPTLY THE ENCLOSED PROXY IN THE ENVELOPE PROVIDED, WHICH REQUIRES NO ADDITIONAL POSTAGE IF MAILED IN THE UNITED STATES.

By Order of the Board of Directors

CLIFTON R. BECKHAM
Secretary

April 1, 2002

UPON WRITTEN REQUEST OF ANY STOCKHOLDER, THE COMPANY WILL FURNISH, WITHOUT CHARGE, A COPY OF THE COMPANY'S 2001 ANNUAL REPORT ON FORM 10-K, AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, INCLUDING THE FINANCIAL STATEMENTS AND SCHEDULES THERETO. THE WRITTEN REQUEST SHOULD BE SENT TO CLIFTON R. BECKHAM, SECRETARY OF THE COMPANY, AT THE COMPANY'S EXECUTIVE OFFICES, 3200 INDUSTRIAL PARK ROAD, VAN BUREN, ARKANSAS 72956. THE WRITTEN REQUEST MUST STATE THAT AS OF MARCH 6, 2002 THE PERSON MAKING THE REQUEST WAS A BENEFICIAL OWNER OF SHARES OF THE COMMON STOCK OF THE COMPANY.

12

USA TRUCK, INC.
3200 INDUSTRIAL PARK ROAD, VAN BUREN, ARKANSAS 72956

Edgar Filing: USA TRUCK INC - Form DEF 14A

PROXY SOLICITED BY THE BOARD OF DIRECTORS
FOR THE ANNUAL MEETING OF STOCKHOLDERS MAY 8, 2002

The undersigned stockholder(s) of USA TRUCK, INC. hereby appoint(s) ROBERT M. POWELL and JERRY D. ORLER, and each or either of them, the true and lawful attorneys-in-fact and proxies for the undersigned, with power of substitution, to attend the meeting and to vote the stock owned by or registered in the name of the undersigned, as instructed below, at the Annual Meeting of Stockholders to be held on May 8, 2002, at 10:00 a.m., Central Time, and at any adjournments thereof, for the transaction of the following business:

Please mark boxes [X] in blue or black ink.

Election of Two (2) Class I Directors for a term of office expiring at the 2005 Annual Meeting of Stockholders:

[] FOR the nominee listed below

[] WITHHOLD AUTHORITY to vote for the nominee listed below.

Jim L. Hanna

[] FOR the nominee listed below

[] WITHHOLD AUTHORITY to vote for the nominee listed below.

Joe D. Powers

(FRONT)

THE SHARES REPRESENTED BY THIS PROXY WILL BE VOTED IN THE MANNER SPECIFIED HEREIN BY THE UNDERSIGNED STOCKHOLDER WITH RESPECT TO ANY MATTER TO BE VOTED UPON. IF NO SPECIFICATION IS MADE, THE PROXIES WILL VOTE THESE SHARES FOR THE ELECTION OF THE ABOVE NOMINEE. THE PROXIES WILL VOTE IN THEIR SOLE DISCRETION UPON SUCH OTHER BUSINESS AS MAY PROPERLY COME BEFORE THE MEETING.

Please sign, date, and return
this proxy as soon as possible.

Dated: _____, 2002

(Signature)

(Signature)

Edgar Filing: USA TRUCK INC - Form DEF 14A

(Please sign exactly as name(s) appear(s) at left. If stock is in the name of two or more persons, each should sign. Persons signing as attorney, executor, administrator, trustee, guardian or other fiduciary, please give full title as such. If a corporation, please sign in full corporate name, by president or other authorized officer. If a partnership, please sign in partnership name by authorized person.)

(BACK)