

Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

UPGRADE INTERNATIONAL CORP /FL/  
Form 10QSB  
February 20, 2001

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-QSB

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended DECEMBER 31, 2000  
-----

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 0-27649  
-----

UPGRADE INTERNATIONAL CORPORATION  
(Exact name of small business issuer as specified in its charter)

Washington  
-----

58-2441311  
-----

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

1411 FOURTH AVENUE - SUITE 629 SEATTLE, WASHINGTON, 98101  
(Address of principal executive offices)

(206) 903-3116  
(Issuer's telephone number, including area code)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES x NO  
----

State the number of shares outstanding of each of the issuer's classes of common equity as of the latest practicable date: As of February 15, 2001, 21,155,161 shares of common stock, \$.0001 par value were outstanding.

Transitional Small Business Disclosure Format (Check one): Yes [ ] No [X]

INDEX

PART I - Financial Information	Page
Item 1. Financial Statements	
-----	

# Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

Consolidated balance sheets at December 31, 2000 and September 30, 2000

Consolidated statements of operations for the three months ended  
December 31, 2000 and 1999

Consolidated statement of cash flows for the three months ended December 31,  
2000 and 1999

Notes to the Financial Statements

Item 2. Management's Discussion and Analysis or Plan of Operation  
-----

PART II - Other Information

Item 1. Legal Proceedings  
-----

Item 2. Changes In Securities and Use of Proceeds  
-----

Item 5. Other Information  
-----

Item 6. Exhibits and Reports on Form 8 - K  
-----

Signatures

## Upgrade International Corporation and Subsidiaries (A development stage enterprise)

### CONSOLIDATED BALANCE SHEETS

#### ASSETS

	September 30, 2000	December 31, 2000
CURRENT ASSETS		(unaudited)
Cash and cash equivalents	\$ 398,989	\$ 79,395
Restricted deposit	805,687	300,000
Subscriptions receivable	32,725	100,000
Prepaid expenses, deposits and other	121,491	377,607
Total current assets	1,358,892	857,002
PROPERTY AND EQUIPMENT - AT COST, less accumulated depreciation and amortization	1,791,257	2,111,363
EQUIPMENT UNDER CONSTRUCTION	3,301,625	3,301,625
ADVANCES TO THE PATHWAYS GROUP, INC	1,900,825	3,165,780

Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

ADVANCES TO ROCKSTER, INC.	-	150,000
OTHER ASSETS		
Intangible and deferred assets, net of accumulated amortization	370,206	637,053
Deposits	328,051	343,051
	-----	-----
Total assets	\$ 9,050,856	\$ 10,565,874
	=====	=====

LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES		
Accounts payable	\$ 1,993,796	\$ 2,778,751
Accrued liabilities	733,241	990,335
Bridge loans	799,177	227,944
Equipment purchase contract payable	2,307,025	2,258,300
Royalty fee payable to CardTech, Inc., net	487,500	650,000
Payable to related parties	175,240	344,607
Notes payable, net of unamortized discount	-	358,021
	-----	-----
Total current liabilities	6,495,979	7,607,958
CONVERTIBLE DEBENTURES, net of unamortized discount	809,043	978,630
COMMITMENTS AND CONTINGENCIES	-	-
STOCKHOLDERS' EQUITY		
Common stock - \$.001 par value, 50,000,000 shares authorized	20,341	20,794
Common stock subscribed	323,640	2,353,257
Additional paid in capital	36,925,837	40,185,588
Receivable from stockholders of subsidiary	(266,621)	(266,621)
Accumulated development stage deficit	(35,257,363)	(40,313,732)
	-----	-----
	1,745,834	1,979,286
	-----	-----
Total liabilities and stockholders' equity	\$ 9,050,856	\$ 10,565,874
	=====	=====

The accompanying notes are an integral part of these statements.

Upgrade International Corporation and Subsidiaries  
(A development stage enterprise)

CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

Three months ended December 31,		Cumulative results of operations since inception (February 5, 1997)
1999	2000	
-----	-----	-----

Costs and expenses

Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

Research and development	\$ 759,808	\$2,414,425	\$ 10,565,097
Purchased in-process research and development	156,200	-	5,971,603
Sales and marketing	742,983	713,837	4,328,800
General and administrative	1,719,244	1,599,790	12,747,797
	<u>3,378,235</u>	<u>4,728,052</u>	<u>33,613,297</u>
Other expenses (income)			
Equity in losses of UltraCard	-	-	1,264,316
Interest expense	456,751	303,112	1,267,606
Other, net	(40,859)	24,705	266,853
	<u>415,892</u>	<u>328,317</u>	<u>2,798,775</u>
Minority interest in losses of subsidiaries	(863,570)	-	(2,115,135)
NET LOSS	<u>\$2,930,557</u>	<u>\$5,056,369</u>	<u>\$ 34,296,937</u>
LOSS PER COMMON SHARE-BASIC AND DILUTED	<u>\$ 0.16</u>	<u>\$ 0.24</u>	<u>\$ 3.03</u>

The accompanying notes are an integral part of these statements.

Upgrade International Corporation and Subsidiaries  
(A development stage enterprise)

STATEMENT OF STOCKHOLDERS' EQUITY

Three months ended December 31, 2000 (unaudited)

	Voting common stock		Common stock subscribed		Additional	Receivable
	Shares	Amount	Shares	Amount	paid-in Capital	Stockholder of subsidia
	-----	-----	-----	-----	-----	-----
Balances at October 1, 2000	20,340,610	20,341	102,609	323,640	36,925,837	(266,6
Issuance of shares in October 2000, subscribed to in May 2000	102,609	102	(102,609)	(323,640)	323,538	
Issuance of common shares at \$10.50 per share in October 2000, net of costs	142,860	143	-	-	1,349,857	
Shares subscribed to at \$6.00 per share in October 2000, net of costs	-	-	233,333	920,000	(100,000)	
Allocation of debenture						

Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

proceeds to common stock	167,768	168			444,435		
Allocation of debenture proceeds to common stock warrants	-	-	-	-	829,551		
Allocation of debenture proceeds to beneficial conversion feature	-	-	-	-	1,051,096		
Allocation of promissory note proceeds to common stock	40,000	40	-	-	136,167		
Common stock subscribed to at \$4.00 per share in December 2000	-	-	125,000	500,000	-		
Common stock subscribed at \$2.00 per share in December 2000, net of costs	-	-	464,128	928,257	(102,208)		
Common stock subscribed to in December 2000 at \$0.25 through exercise of stock warrants	-	-	20,000	5,000	-		
Adjustment to market of options granted for services in April 2000			-	-	(672,685)		
Net consolidated loss for the three months ended June 30, 2000	-	-	-	-	-		
Balances at Dec. 31, 2000	20,793,847	\$20,794	842,461	\$2,353,257	\$40,185,588	\$	( 266,6
	Total -----						
Balances at October 1, 2000	1,745,834						
Issuance of shares in October 2000, subscribed to in May 2000	-						
Issuance of common shares at \$10.50 per share in October							

Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

2000, net of costs	1,350,000
Shares subscribed to at \$6.00 per share in October 2000, net of costs	820,000
Allocation of debenture proceeds to common stock	444,603
Allocation of debenture proceeds to common stock warrants	829,551
Allocation of debenture proceeds to beneficial conversion feature	1,051,096
Allocation of promissory note proceeds to common stock	136,207
Common stock subscribed to at \$4.00 per share in December 2000	500,000
Common stock subscribed at \$2.00 per share in December 2000, net of costs	826,049
Common stock subscribed to in December 2000 at \$0.25 through exercise of stock warrants	5,000
Adjustment to market of options granted for services in April 2000	(672,685)
Net consolidated loss for the three months ended June 30, 2000	(5,056,369)
Balances at Dec. 31, 2000	\$ 1,979,286
	=====

The accompanying notes are an integral part of this statement.

Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

Upgrade International Corporation and Subsidiaries  
(A development stage enterprise)

CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

	Three months ended	December 31
	1999	1998
	-----	-----
Increase (Decrease) in Cash and Cash Equivalents		
Cash flows from operating activities		
Net loss	\$ (2,930,557)	\$ (5,000,000)
Adjustments to reconcile net loss to net cash used in operating activities		
Depreciation and amortization	30,266	-
Amortization of beneficial conversion feature and debenture discount	400,000	-
Adjustment to receivable from subsidiary's shareholders	-	-
Write off of option cost	-	-
Equity in loss of UltraCard	-	-
Purchased in-process research and development	156,200	-
Warrants and options issued for services	-	-
Shares issued for services	242,900	-
Expenses incurred through loan assumption	-	-
Stock of subsidiary issued in exchange for contribution of intellectual property charged to expense	-	-
Minority interest	(863,570)	-
Changes in assets and liabilities:		
Prepaid expenses, deposits and other	155,308	-
Accounts payable and accrued liabilities	(267,518)	1,000,000
Net cash used in operating activities	(3,039,851)	(4,000,000)
Cash flows from investing activities		
Advances to The Pathways Group, Inc.	-	(1,000,000)
Advances to Rockster, Inc.	-	-
Payments on equipment under construction	-	-
Acquisition of property and equipment, net	(392,571)	-
Acquisition of cQue		
net of cash acquired	-	-
Acquisition of UltraCard, Inc., net of cash acquired	(190,000)	-
Acquisition of additional equity interest in EForNet from a minority shareholder	-	-
Acquisition deposit	-	-
Additions to intangible assets	(611)	-
Net cash used in investing activities	(583,182)	(1,000,000)
Cash flows from financing activities		
Proceeds from sale of common stock and stock subscriptions	1,700,811	3,000,000
Borrowings, net of loan costs	1,000,000	3,000,000
Principal payments on borrowings	(314,605)	(1,000,000)
Purchase of collateral on subsidiary's letter of credit	-	-
Proceed from release of collateral on subsidiary's letter of credit	-	-
Proceeds from exercise of stock options and warrants	-	-

## Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

Net cash provided by financing activities	-----	-----
	2,386,206	6
Net increase (decrease) in cash and cash equivalents	-----	-----
	(1,236,827)	
Cash and cash equivalents at beginning of period	-----	-----
	4,781,330	
Cash and cash equivalents at end of period	-----	-----
	\$ 3,544,503	\$
	=====	=====

The accompanying notes are an integral part of these statements.

### UPGRADE INTERNATIONAL CORPORATION AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE A - FINANCIAL STATEMENTS

The unaudited consolidated financial statements of the Company and its subsidiaries have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to such rules and regulations. The results of operations for interim periods are not necessarily indicative of the results to be expected for the entire fiscal year ending September 30, 2001. This form 10-QSB should be read in conjunction with the form 10-KSB that includes audited consolidated financial statements for the year ended September 30, 2000 and 1999, and the related consolidated statements of operations, stockholders' equity and cash flows for the years then ended and since inception (February 5, 1997).

#### NOTE B - BASIS OF PRESENTATION

The Company consolidates all companies in which it has a controlling financial interest. This generally occurs when the Company owns more than 50% of the outstanding voting shares of the company. The Company also consolidates 50%-owned companies in which it has voting control through agreements with other shareholders. Investments in Companies where the Company has significant influence through ownership of 20% to 50% of the investors voting shares or contractual arrangements are accounted for by the equity method.

The balance sheet as of December 31, 2000 and September 30, 2000, reflects the consolidated financial position of the Company and its subsidiaries (Subsidiaries) as follows: UltraCard, Inc. (UltraCard); cQue Corporation (formerly Centurion Technologies, Inc.); CTI Acquisition Corporation (CTI); Global CyberSystems, Inc. (Global); EforNet Corporation (EforNet); Global CyberSystems SA. (GCSA) and Global CyberSystems PLC (GCPLC). The statements of operations and cash flows for the three months ended December 31, 1999, reflect the consolidated results of operations and cash flows of the Company and the results of the subsidiaries beginning on the dates the Company acquired control. The statements of operations and cash flows for the three months ended December 31, 2000 include the consolidated results of the Company and its Subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. Minority interest represents the minority stockholders' proportionate share in the equity of the Company's consolidated Subsidiaries.



## Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

The losses incurred by a subsidiary are allocated on a proportionate basis to minority interest until the carrying amount of minority interest is eliminated. Further losses are then included in the net loss of the Company.

### NOTE C - LOSS PER COMMON SHARE

Basic loss per share is computed by dividing the net loss by the weighted average number of common shares outstanding during the period. The weighted average number of shares outstanding was 20,966,989 and 18,388,001 for the three months ended December 31, 2000 and 1999, respectively, and 11,317,056 since inception (February 5, 1997) through December 31, 2000. Diluted loss per share for all periods presented equaled basic loss per share due to antidilutive effect of the potentially dilutive securities. At December 31, 2000 and 1999, the Company had 5,371,869 and 4,426,543 in additional common stock equivalents.

### NOTE D - MANAGEMENT PLANS

The Company is a development stage enterprise as defined under Statement of Financial Accounting Standards No. 7. The Company is devoting its present efforts into establishing a new business in the information technology industry and, is currently in the process of identifying markets and establishing applications for its technologies. Accordingly, no operating revenues have been generated. The Company's operations to date have consumed substantial and increasing amounts of cash. The Company's negative cash flow from operations is expected to continue and to accelerate in the foreseeable future. The development of the Company's technology and potential products will continue to require a commitment of substantial funds. The Company expects that its existing and expected financings will be adequate to satisfy the requirements of its current and planned operations until the end of the second quarter of fiscal year 2001. However, the rate at which the Company expends its resources is variable, may be accelerated, and will depend on many factors. The Company will need to raise substantial additional capital to fund its operations and may seek such additional funding through public or private equity or debt financing. There can be no assurance that such additional funding will be available on acceptable terms, if at all. The Company's continued existence as a going concern is ultimately dependent upon its ability to secure additional funding for completing and marketing its technology and the success of its future operations.

In October 2000, the Company issued 142,860 shares at \$10.50 per share pursuant to Regulation "S" for aggregate gross proceeds to the Company of \$1,500,000. In November 2000, the Company issued 233,333 shares at \$6.00 per share pursuant to Regulation "S" for aggregate gross proceeds to the Company of \$1,399,998.

During November 2000, the Company entered into agreements for the issuance of convertible subordinated debentures aggregating \$2,325,250. The convertible subordinated debentures provide for 8% interest payable on the principal amount of the debenture, have a term of 18 months and provide for an additional compensation comprised of 7% of the principal amount of each debenture in common stock based upon a \$6.00 share price, and warrants with a \$6.00 strike price equaling to 10% of the value of each debenture. Two debentures in the aggregate amount of \$750,000 also provided for finder's fees aggregating 10% of the debenture, payable 7% in cash and 3% in shares calculated on a \$4.50 share price. Pursuant to the agreements, the Company issued additional compensation and finder's fees aggregating as follows: cash of \$52,500; common stock of 167,768 shares; and five year warrants to acquire 334,406 common shares at a purchase price of \$6.00 per share. Additional compensation equal to 2% to 3% of the conversion shares is payable in common stock in the event that the common stock underlying the convertible debentures is not registered by January 1,

# Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

2001.

## Upgrade International Corporation and Subsidiaries (A development stage enterprise)

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2000 and 1999

#### NOTE D - MANAGEMENT PLANS - Continued

In December 2000, the Company borrowed \$400,000 pursuant to the terms of four promissory notes. The notes have a term of 30 days, and bear interest at a rate of 10% per annum. In the event that the loans are not repaid on the maturity date, a penalty charge will be due and payable, comprised of 10% interest, 12.5% warrant coverage at market and 20% warrant coverage at \$6.00 per share.

In December 2000, the Company raised an aggregate \$1,326,049 in two private placements.

In January and February 2001, the Company completed subscription agreements for a further 280,000 shares at \$2.50 per share yielding net proceeds to the Company of \$700,000 and a further 766,613 shares at \$2.00 per share yielding gross proceeds to the Company of \$1,533,226.

On December 15, 2000 the Company announced a letter of intent to acquire a 57% interest in Rockster Inc. To date the Company has provided funding in the amount of US dollars to Rockster provided under the terms of the agreement.

The Company is actively pursuing new investment into the Company. These financings will take the form of equity, convertible debentures and other types of debt. The Company expects to close on at least \$20 million of these activities in the second quarter of fiscal year 2001.

#### NOTE E - COMMITMENTS

During February 28, 2000, a subsidiary of the Company entered into an agreement with SciVac, Inc. to build a sputtering machine for use in its research and development activities in the amount of \$3,000,000. As of December 31, 2000, the subsidiary had paid \$1,200,000 and recorded a liability for the amounts billed but unpaid as of December 31, 2000 equaling \$2,307,025, inclusive of sales tax. The machine is currently being modified to meet the subsidiary's technical specifications and has not been accepted by the Company.

#### NOTE F - CONTINGENCIES

The class action lawsuits filed during February and March 2000, in the United States District Court against the Company and its President alleging securities

violations were dismissed, with prejudice by the United States District Court. The court further declined to exercise jurisdiction for causes of action brought under Washington state law and accordingly dismissed those claims without prejudice.

#### NOTE G - SUBSEQUENT EVENTS

## Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

On September 8, 2000 the Company signed an Agreement and Plan of Reorganization to acquire 100% of The Pathways Group, Inc. ("Pathways"). It was proposed that the shareholders of Pathways receive one Upgrade International Corporation share for each 14.3 shares of Pathways, subject to adjustment. On February 15, 2001 the Company delivered notice to Pathways terminating the merger agreement between the two companies. As of December 31, 2000, the Company had advanced \$3,165,780 under the terms of the agreement. These advances are secured by a note agreement and a blanket assignment over the Pathways' assets. Because of Pathways' unstable financial position, it is possible that some or all of the aforementioned advances will not be repaid. However, the company believes that there is sufficient volume the assets of Pathways in orders for the Company to recover the amount advanced to Pathways. As a result, the Company has not recorded an allowance for any potential losses that may be incurred to recover the carrying amount of these advances as of December 31, 2000.

On January 16, 2001, the Company discontinued negotiations with Cards & More GMBH, for the acquisition of 60% of that Company announced in September 2000.

On January and February of 2001 the Company received proceeds and signed subscription agreements for the issuances of 250,000 shares at \$2.50 per share yielding net proceeds to the Company of \$700,000.

On January 4, 2001 a debenture holder converted \$200,000 in debt due by the Company in exchange for 107,981 shares in the capital stock of the Company.

### ITEM 2. MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements contained in this Quarterly Report on Form 10-QSB, including, without limitation, statements containing the words "believes," "anticipates," "estimates," "expects," and words of similar import, constitute "forward looking statements." You should not place undue reliance on these forward-looking statements. Our actual results could differ materially from those anticipated in these forward-looking statements for many reasons, including the risks faced by us described in this Quarterly Report and in other documents we file with the Securities and Exchange Commission.

Net losses aggregated \$5.0 million in the first quarter of fiscal 2001 compared with a \$2.9 million net loss for the corresponding period of fiscal 2000. This reflects a continued and growing level of investment into the Company's technology, production processes and industrialization opportunities. This increase in the net loss compared to the prior year is largely attributable to the operations of the Company's subsidiary, UltraCard, Inc. whose research and development expenditures increased by \$1.6 million over the comparable prior period. These increasing expenditures reflect the Company's focused efforts upon completing its research and development initiatives, while at the same time, establishing production processes and specifications to facilitate the Company to engage others to produce the UltraCard and its read write device. The other two significant operating subsidiaries EforNet and cQue (formerly Centurion) contributed 11.9% of the total loss reflecting expenses associated with developing software and smart card initiatives. A significant portion of the increase in research and development expenditures was due to the addition of new personnel, prototype development and contracts with external research and development contractors.

During the quarter, EforNet suspended its research and development program, however the developments achieved prior to the discontinuance of the program are being maintained and protected and will be further developed within the Company's developing infrastructure. It is expected that EforNet will reconvene its efforts during this fiscal year.

## Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

For the near future research and development expenditures are expected to be maintained and to increase to meet the Company's numerous potential market opportunities. All of the Company's research and development costs are expensed as incurred.

In an effort to accelerate the Company's market penetration with the UltraCard and related products, and in order to augment internally developed research and development initiatives, the Company will license technology from other businesses, engage others to develop components and/or acquire other businesses as an alternative to internal research and development and marketing efforts. The marketplace is beginning to recognize the UltraCard as a leader and superior product in the smart card industry and management's focused upon accelerating the Company's access to this multi-billion dollar marketplace.

General and administrative expenses have decreased from \$1.7 million in the first quarter of fiscal 2000 to \$1.6 million for the corresponding three-month period ended December 31, 2000. During the current quarter the Company experienced reduction in administrative costs associated with the discontinuance of EforNet operations.

Sales and marketing expenditures have remained constant at approximately \$0.7 million per quarter. In both years the costs are associated with the Company's attendance at trade shows and industry awareness programs as the Company builds market awareness to establish and develop new markets and prepare for effective product launches for products which are currently under development.

### LIQUIDITY AND CAPITAL RESOURCES

Cash and equivalents were approximately \$80,000 at December 31, 2000, a decrease of \$320,000 from approximately \$400,000 from September 30, 2000. The Company is managing tight cash flows in providing funding for an aggressive research and development program at UltraCard while funding acquisitions in the software development area of business. Cash flows from financing activities of \$6.0 million almost triple the volume experienced in the first quarter of the preceding year. \$4.4 million of the proceeds were used for operations, with the balance allocated to investing activities associated with then pending acquisitions. The Company has been successful raising capital for the last three years since its inception; however, there is no assurance that its fund raising will continue to be a success.

In order for the Company to meet funding requirements from its investee companies and to meet ongoing operating requirements, it will need to obtain additional financing. The Company expects that its existing capital resources will be adequate to satisfy the requirements of the current and planned operations until the end of the second quarter of the current fiscal year. However the rate at which the Company expends its resources is variable, may be accelerated, and will depend on many factors. The Company will need to raise substantial additional capital to fund its operations and may seek such additional funding through public or private equity or debt financing, or through the licensing of its technology. There can be no assurance that such additional funding will be available on acceptable terms, if at all. The Company's continued existence as a going concern is ultimately dependent upon its ability to secure additional funding for completing and marketing its technology and the success of its future operations.

PART II Other Information

Item 1. Legal Proceedings

-----

## Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

In Re Upgrade International Corporation Securities Litigation, U.S. District Court, Western District of Washington at Seattle, c/a #C00-0298, the class action against Upgrade and its president, Daniel S. Bland, was dismissed by court order dated February 9, 2000. The federal claims portions of the complaint were dismissed with prejudice; the state claims were dismissed without prejudice.

### Item 2. Changes in Securities and Use of Proceeds

-----

#### A. Recent Sales of Unregistered Securities

During the three months ended December 31, 2000 the Company sold unregistered securities as follows:

In October 2000, Upgrade completed a private placement offering of 142,860 shares of its common stock at a price of \$10.50 per share for total gross proceeds of \$1,500,000. The offer and sale of securities was made pursuant to an exemption from registration under Regulation S of the Securities Act of 1933 (the "Act"), due to the foreign nationality of the investor.

In October 2000, Upgrade completed a private placement offering of 233,333 shares of its common stock to four investors at a price of \$6.00 per share for total gross proceeds of approximately \$1,400,000. The offer and sale of securities was made pursuant to an exemption from registration under Regulation S of the Act due to the foreign nationality of the investor.

On November 15, 2000, Upgrade issued a \$1,075,250 convertible debenture that bears 8% simple interest and is due eighteen months from date of issuance. The debenture is convertible into shares of Upgrade's common stock at the lesser of 75% of the mean closing bid price of the Company's stock based upon the 5 lowest closing bid prices during the 20 consecutive trading days prior to conversion or \$6.00. These issuances were exempt under Rule 506 under and Section 4(2) of the Act.

On November 16, 2000, Upgrade issued a \$500,000 convertible debenture that bears 8% simple interest and is due eighteen months from date of issuance. The debenture is convertible into shares of Upgrade's common stock at the lesser of 75% of the mean closing bid price of the Company's stock based upon the 5 lowest closing bid prices during the 20 consecutive trading days prior to conversion or \$6.00. These issuances were exempt under Rule 506 under and Section 4(2) of the Act.

On November 24, 2000, Upgrade issued a \$250,000 convertible debenture that bears 8% simple interest and is due eighteen months from date of issuance. The debenture is convertible into shares of Upgrade's common stock at the lesser of 75% of the mean closing bid price of the Company's stock based upon the 5 lowest closing bid prices during the 20 consecutive trading days prior to conversion or \$6.00. These issuances were exempt under Rule 506 under and Section 4(2) of the Act.

On November 24, 2000, Upgrade issued a \$500,000 convertible debenture to that bears 8% simple interest and is due eighteen months from date of issuance. The debenture is convertible into shares of Upgrade's common stock at the lesser of 75% of the mean closing bid price of the Company's stock based upon the 5 lowest closing bid prices during the 20 consecutive trading days prior to conversion or \$6.00. These issuances were exempt under Rule 506 under and Section 4(2) of the Act.

Edgar Filing: UPGRADE INTERNATIONAL CORP /FL/ - Form 10QSB

In December 2000, the Company completed a private placement offering of 125,000 shares of its common stock at a price of \$4.00 per share for gross proceeds of \$500,000. The offer and sale of securities was made pursuant to an exemption from registration under Regulation S of the Act due to the foreign nationality of the investor.

In December 2000, the Company completed a private placement of 464,128 shares of its common stock at a price of \$2.00 per share for net proceeds of \$826,049.

Item 5. Other Information

-----

A. Termination of Cards & More Letter of Intent

On January 16, 2001, the Company and Cards & More Plastikkartenvertrieb GmbH terminated their letter of intent pursuant to which Upgrade would have acquired 60% of Cards & More in a cash transaction.

B. Termination of Pathways Agreement and Plan of Reorganization

On February 15, 2001, the Company terminated the Agreement and Plan of Reorganization dated September 8, 2000 by and between the Company and The Pathways Group, Inc. pursuant to which the Company would have acquired 100% of Pathways in an all-share transaction.

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Upgrade International Corporation

Date: February 19, 2001

/s/ Daniel Bland

-----  
Daniel Bland, President and Chief Executive Officer, and Secretary

/s/ Howard A. Jaffe

-----  
Howard A. Jaffe, Chief Operating and Financial Officer