

Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

PROFILE TECHNOLOGIES INC  
Form 10KSB  
September 25, 2008

=====

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-KSB

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended June 30, 2008

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-29196

PROFILE TECHNOLOGIES, INC.  
-----

(Name of Small Business Issuer in Its Charter)

Delaware  
-----

(State or other jurisdiction of  
incorporation or organization)

91-1418002  
-----

(I.R.S. Employer  
Identification No.)

2 Park Avenue, Suite 201  
Manhasset, New York  
-----

(Address of principal executive offices)

11030  
-----

(Zip Code)

(516) 365-1909  
-----

(Issuer's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, \$0.001  
par value

Check whether the issuer is not required to file reports pursuant to  
Section 13 or 15(d) of the Exchange Act.

Check whether the issuer: (1) filed all reports required to be filed by  
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such  
shorter period that the registrant was required to file such reports), and (2)  
has been subject to such filing requirements for the past 90 days.  
Yes  No

Check if there is no disclosure of delinquent filers pursuant to Item 405  
of Regulation S-B contained in this form, and no disclosure will be contained,  
to the best of the registrant's knowledge, in definitive proxy or information

Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

statements incorporated by reference in Part III of this Form 10-KSB or any amendment to this Form 10-KSB.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

i

The issuer's revenues for the fiscal year ended June 30, 2008 were \$30,172.

The aggregate market value, based on the average bid and asked prices on the OTC Bulletin Board on September 11, 2008, of the voting common stock, \$0.001 par value per share, held by non-affiliates of the issuer as of September 11, 2008 was approximately \$24,570,282.

There were 15,634,160 shares of common stock, \$0.001 par value per share, outstanding as of September 11, 2008.

DOCUMENTS INCORPORATED BY REFERENCE

The information contained in Items 9, 10, 11, 12, and 14 of Part III of this Form 10-KSB have been incorporated by reference to the issuer's Definitive Proxy Statement on Form 14A for its Annual Meeting of Stockholders to be filed with the Securities and Exchange Commission within 120 days after the close of the fiscal year ended June 30, 2008.

Transitional Small Business Disclosure Format. Yes  No .

=====

ii

Profile Technologies, Inc.  
Form 10-KSB  
Year Ended June 30, 2008

TABLE OF CONTENTS

# Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

Description	Page Number
PART I -----	
ITEM 1. DESCRIPTION OF BUSINESS.....	1
ITEM 2. DESCRIPTION OF PROPERTY.....	4
ITEM 3. LEGAL PROCEEDINGS.....	4
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.....	4
PART II -----	
ITEM 5. MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND SMALL BUSINESS ISSUER PURCHASES OF EQUITY SECURITIES.....	5
ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION.....	8
ITEM 7. FINANCIAL STATEMENTS.....	13
ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.....	31
ITEM 8A(T). CONTROLS AND PROCEDURES.....	31
ITEM 8B. OTHER INFORMATION.....	31
PART III -----	
ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS, CONTROL PERSONS AND CORPORATE GOVERNANCE; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT.....	31
ITEM 10. EXECUTIVE COMPENSATION.....	32
ITEM 11. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.....	32
ITEM 12. CERTAIN RELATIONSHIPS, RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.....	32
ITEM 13. EXHIBITS.....	33
ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES.....	34
SIGNATURES.....	35
EXHIBIT INDEX.....	36
CERTIFICATIONS	

Preliminary Note Regarding Certain Risks  
and Forward-Looking Statements

This Annual Report on Form 10-KSB contains "forward-looking statements." These forward-looking statements can generally be identified as such because the context of the statement will include words such as the Company "believes," "anticipates," "expects" or words of similar import. Similarly, statements that describe the Company's projected future results, future plans, objectives or goals or future conditions or events are also forward looking statements. Actual results are inherently difficult to predict. Any such forward-looking statements are subject to the risks and uncertainties that could cause actual results of operations, financial condition, acquisitions, financing transactions, operations, expenditures, expansion and other events to differ materially from those expressed or implied in such forward-looking statements. Any such forward-looking statements would be subject to a number of assumptions regarding, among other things, future economic, competitive and market conditions generally. Such assumptions would be based on facts and conditions as they exist at the time such statements are made as well as predictions as to future facts and conditions, the accurate prediction of which may be difficult and involve the assessment of events beyond the Company's control.

The forward-looking statements contained in this report are based on current expectations that involve a number of risks and uncertainties. Such forward-looking statements are based on assumptions that the Company will obtain or have access to adequate financing to continue its operations, that the Company will market and provide products and services on a timely basis, that there will be no material adverse competitive or technological change with respect to the Company's business, demand for the Company's products and services will significantly increase, that the Company will be able to secure additional fee-for-services or licensing contracts, that the Company's executive officers will remain employed as such by the Company, that the Company's forecast accurately anticipate market demand, and that there will be no material adverse change in the Company's operations, business or governmental regulation affecting the Company or its customers. The foregoing assumptions are based on judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond the Company's control. Although the Company believes the expectations reflected in the forward-looking statements are reasonable, the Company cannot guarantee future results, levels of activity, performance or achievements.

PART I

Item 1. Description of Business.

Business Overview

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

Profile Technologies, Inc. (the "Company"), was incorporated in 1986 and commenced operations in fiscal year 1988. The Company is in the business of providing pipeline inspection services to locate corrosion and other anomalies that require assessment to verify pipeline integrity. The Company has developed a patented, non-destructive and non-invasive, high speed scanning process that uses electromagnetic waves to remotely inspect buried and above ground, cased and insulated pipelines for corrosion and other anomalies. The Company's inspection services are available to owners and operators of natural gas and oil pipelines, power plants and refineries, utilities, and other facilities which have cased or insulated pipe. The Company is actively marketing to this sector. In conjunction with providing inspection services, the Company continues research and development of the application of its patented technologies to inspect pipelines for internal corrosion and anomalies as well as for those pipelines that are directly buried.

The Company completed its first commercial inspection contract to test various insulated pipeline road-crossings at the North Slope of Alaska in 1998. After additional expanded contracts in Alaska through 2003, the Company identified additional markets in buried cased pipelines. Using the Company's experience gained in Alaska and in response to regulatory changes that occurred in 2003 and thereafter, the Company focused its technology development efforts to address the cased pipeline inspection needs of pipeline operators throughout North America. Since that time, significant enhancements have been incorporated into the Company's hardware, software and testing methods. As a result, new patents and intellectual property in pipeline inspection and other industries have developed.

While the primary objective is to continue to provide inspection services for cased and insulated pipelines using the Company's patented process and equipment, development continues for similar services. Using similar principles as the existing cased and insulated pipe inspection process, the Company believes that pipeline internals and direct buried (i.e. non-cased) pipelines can be inspected and monitored for corrosion and other anomalous conditions as well. The Company seeks to commercially develop these additional processes as secondary objectives with the intent to expand the potential market size and financial standing by broadening the scope of inspection services offered.

### Industry Overview

Refineries, chemical plants, utilities, and the oil and natural gas industries own and operate millions of miles of pipeline, most of which are exposed to environments that lead to corrosion of the pipeline. The ongoing threat of corrosion requires these companies to continually inspect, monitor, and maintain their pipeline infrastructure to ensure that the integrity of its pipeline meets applicable federal, state, and industry standards established by relevant regulatory bodies to protect the public, operating personnel, and the environment.

The Pipeline and Hazardous Materials Safety Administration (PHMSA), an agency of the U.S. Department of Transportation, is the federal safety authority responsible for the oversight of the interstate natural gas and hazardous liquid pipelines that make up a portion of the 2.3 million miles in the United States. The remaining intrastate pipelines are also regulated by the state in which the pipeline is located. Typically, all such pipelines are required to be inspected periodically for corrosion and other defects. In addition, federal regulations enacted in 2003 have created additional periodic inspection and monitoring requirements for the external and internal surfaces of many hazardous liquid and natural gas pipelines.

As regulations change and the nation's pipeline infrastructure ages, pipeline companies are constantly searching for new and efficient inspection technologies to assist them in fulfilling their regulatory obligations. With no

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

exception to the inspection requirements, the geometry and design of cased and thermally insulated pipelines limit the available inspection options. The Company feels its EMW inspection process for cased and thermally insulated pipelines, marketed as the EMW-C(TM), provides certain advantages over competing technologies, including greater inspection range, the ability to detect anomalous conditions and features undetectable by other methods, and lower cost long-term monitoring capabilities. Accordingly, the Company is, for the near future, concentrating its marketing efforts on cased and thermally insulated pipelines.

1

### The Company's EMW-C(TM) Inspection Process

The EMW-C(TM) Inspection Process is a non-destructive corrosion inspection method patented by the Company, for long range assessment of cased and insulated pipelines. The technique uses electromagnetic waves to locate and identify corrosion and other anomalous conditions at distances down the length of the pipeline. This non-intrusive and non-destructive method can be performed without disturbing the pipeline casing or removing the protective insulation. After the initial inspection is performed, connectors may be left on the pipeline to allow for repeat and periodic inspections or monitoring. In addition, the EMW-C(TM) Inspection Process provides corrosion inspection over long lengths of the cased or insulated pipeline section from a single location, as opposed to most other inspection methods, which may only provide for spot point or localized inspections.

Commercially available since November of 2007, the latest generation of the inspection process, the EMW-C(TM), named for Electromagnetic Wave inspection of Cased pipelines, incorporates enhancements in the process, hardware, and software garnered from years of development and inspection experience. The compact hardware can easily be transported to any job location and operated by a crew of two trained technicians. The equipment is controlled wirelessly from a laptop where all inspection data is collected and stored. The modification of the equipment and its control has made for quicker inspections while improving accuracy and efficiency. This portable system is designed to allow testing of both underground and above-grade, cased and insulated pipelines with one test set. The new rugged and environmentally protected equipment has been used at several pipeline inspections and has proven to be a solid performer in conditions otherwise unfavorable to electronics equipment.

Correlating pipeline corrosion information using the Company's technology requires a combination of state-of-the-art instrumentation plus an understanding of the physical phenomena that are being measured. Management believes that the EMW measurement and analysis are on the leading edge of inspection technology.

The Company also believes that its technology has at least two significant competitive advantages. First, it can inspect certain pipelines that are inaccessible to other testing methods. Second, with respect to facilities that are accessible to other inspection methods, the Company's technology requires little excavation and the removal of only a small area of coating. Accordingly the Company's technology will typically have a lower cost of site preparation that results in a significant cost advantage.

While the Company has obtained some commercial contracts and prospects for expanded commercial contracts in the future appear strong, there can be no assurance that such acceptance will continue to grow or that competitors will not develop newer and better technologies than the EMW-C(TM). There is no assurance that the Company can secure enough inspection contracts to be commercially successful.

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

### Revenues and Customers

The Company derives revenue solely from the sale of the EMW-C(TM) inspection technology service.

The Company released the latest generation of its cased insulated pipe inspection service, the EMW-C(TM) in November of 2007. The Company is currently marketing the EMW-C(TM) to pipeline operators while continuing ongoing efforts to develop other similar technologies. Customers may include owners and operators of pipelines including but not limited to refineries, chemical plants, utilities, and the oil and natural gas industries.

Revenue for the year ended June 30, 2008 was \$30,172.

### Sales and Marketing

The Company's sales and marketing strategy has been to position the Company's EMW inspection process as the method of choice to detect pipeline corrosion and anomalous conditions where the pipelines are either inaccessible to other inspection tools, or much more costly to inspect with tools other than the Company's EMW technology. Pipelines are commonly found in refinery and chemical plants (such as insulated, overhead pipes), natural gas distribution systems (such as pipes buried in city streets), and natural gas and oil transmission systems (such as road, bridge and stream crossings and concrete-encased pipes).

As described above, the Company has fabricated new pipe inspection hardware for the inspection of cased and insulated pipelines and is actively seeking industry acceptance and other financing sources in order to rigorously promote the inspection process. In order to obtain additional revenue generating contracts, the Company intends to emphasize the unique capabilities of its cased

2

and insulated pipeline testing method, the flexibility of the method's application, and its cost effectiveness as compared to other methods. In fiscal year 2009, the Company intends to continue its marketing efforts in the pipeline inspection markets in North America, particularly in "high consequence areas" as defined in the federal Department of Transportation's regulations. However, there can be no assurance that the Company will be successful in concentrating its marketing efforts for the EMW technology on natural gas utility and pipeline markets.

### Patents, Intellectual Property and Licensing

The Company pursues a policy of generally obtaining patent protection both in the United States and abroad for patentable subject matter in its proprietary technology. As of June 30, 2008, the Company had 12 issued and pending U.S. patents and 9 issued and pending foreign patents.

The Company's success depends in large part upon its ability to protect its process and technology under United States and international patent laws and other intellectual property laws. U.S. patents have a term of 17 years from date of issuance or, for more recently filed patent applications, 20 years from the filing of such applications, and patents in most foreign countries have a term of 20 years from the proprietary filing date of the patent application.

The Company believes that it owns and has the right to use or license all proprietary technology necessary to license and market its EMW process under development. The Company is not aware of the issuance of any patents or the filing of any patent applications which relate to processes or products which

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

utilize the Company's proprietary technology in a manner which could be similar to or competitive with the Company's products or processes. The Company has no knowledge that it is infringing on any existing patent such that it would be prevented from marketing or licensing products or services currently being developed by the Company.

The Company may decide for business reasons to retain a patentable invention as a trade secret. In such event or if patent protection is not available, the Company must rely upon trade secrets, internal knowledge and continuing technological innovation to develop and maintain its competitive position. The Company's employees and consultants have access to the Company's proprietary information and have signed confidentiality agreements. However, even inadvertent disclosure of such a trade secret without a promise of confidentiality could destroy trade secret protection. There can be no assurance that inadvertent disclosures might not occur. If the Company's proprietary information is disclosed to competitors, it may have a material adverse effect on the Company's business.

### Competition

Although a number of inspection technologies have been developed to aid in ascertaining the condition of piping throughout the pipeline corrosion control industry, information needed to determine the integrity of these critical systems is often difficult and costly to acquire. The Company has numerous indirect competitors, but the Company believes that its inspection services have significant competitive advantages over other services provided by competitors.

The Company's EMW inspection service is designed to help pipeline operators quickly and less expensively screen cased, insulated, or hard to-access piping for external corrosion. Although its technology does not provide pipeline and plant operators with all the data they will require to manage and remediate corrosion, when used as a "front-end" screening tool in combination with one or more spot inspection tools, it can dramatically lower the cost of acquiring all of the data necessary to manage corrosion risks to their piping systems. There can be no assurances, however, that the Company's competitors will not develop newer, more efficient and less costly technologies.

### Research and Development Expenditures

During the last year, the Company has re-developed and improved the hardware and software it uses to detect corrosion on cased and insulated pipe. As a result of such re-development and improvement, the Company believes that its technology is now ready to obtain broad acceptance in the U.S pipeline and utility industry segments. However, additional funding and certifications must be acquired to gain significant market share in the Company's target markets.

Research and development expenses for the years ended June 30, 2008 and 2007 were \$420,674 and \$458,911.

### Employees and Consultants

As of June 30, 2008, the Company had six full-time employees.

The Company relies on the expertise of two consultant scientists to facilitate the development and testing of the Company's hardware and software. These scientists are also instrumental in compiling and interpreting the data captured during the use of the hardware and software. The loss of the

specialized knowledge provided by the scientists could have an adverse effect on



## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

the ability of the Company to successfully market its hardware and software. During the years ended June 30, 2008 and 2007, the Company incurred cash fees payable to the scientists of \$299,799 and \$266,968.

As partial compensation for services rendered, on November 16, 2007, the Company granted the scientists stock options to purchase a total of 50,000 shares of common stock at an exercise price of \$1.20 per share, expiring November 15, 2012. The 50,000 stock options had a fair value at the date of grant of \$38,000, which is included in research and development expense in the Company's Statements of Operations for the year ended June 30, 2008.

As partial compensation for services rendered, on November 13, 2006, the Company granted the scientists stock options to purchase a total of 100,000 shares of common stock at an exercise price of \$0.86 per share, expiring November 12, 2016. The 100,000 stock options had a fair value at the date of grant of \$77,000, which is included in research and development expense in the Company's Statements of Operations for the year ended June 30, 2007.

As partial compensation for services rendered, on July 13, 2006, the Company granted one of the scientists a stock option to purchase 100,000 shares of common stock at an exercise price of \$1.05 per share, expiring July 12, 2011. The 100,000 stock options had a fair value at the date of grant of \$89,000, which is included in research and development expenses in the Company's Statements of Operations for the year ended June 30, 2007.

Total cash and equity compensation expense incurred for settlement of services rendered by the scientists totaled \$337,799 and \$432,968 for the years ended June 30, 2008 and 2007.

As of June 30, 2008, the Company owed the consultant scientists a total of \$84,761, which is included in accounts payable at June 30, 2008.

### Research and Development Expenditures

During the last year, the Company has re-developed and improved the hardware and software it uses to detect corrosion on cased and insulated pipe. As a result of such re-development and improvement, the Company believes that its technology is now ready to obtain broad acceptance in the U.S pipeline and utility industry segments. However, additional funding and certifications must be acquired to gain significant market share in the Company's target markets.

Research and development expenses for the years ended June 30, 2008 and 2007 were \$420,674 and \$458,911.

### Item 2. Description of Property.

The Company's corporate office is located at 2 Park Avenue, Suite 201, Manhasset, NY 11030. On February 8, 2008, the Company entered into an amendment to their existing operating lease, extending the lease for a period of one year commencing on March 1, 2008 and terminating on February 28, 2009. The annual rent is \$10,164.

On May 14, 2008, the Company entered into a one year operating lease agreement with a non-affiliate to lease 918 square feet of office space, 2,576 square feet of warehouse space and 7,500 square feet of yard space in Albuquerque, New Mexico. This facility is used for the research and development of its pipeline inspection technology. The Company paid a refundable security deposit of \$2,000 and last month rent deposit of \$2,500. Monthly rent is \$2,500 plus monthly triple net costs of \$350. The lease expires on May 30, 2009.

The Company does not own any real estate.

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

### Item 3. Legal Proceedings.

The Company is not aware of any legal proceedings contemplated by any governmental authority or any other party involving the Company or its properties. As of the date of this report, no director, officer or affiliate is a party adverse to the Company in any legal proceeding or has an adverse interest to the Company in any legal proceedings. The Company is not aware of any other legal proceedings pending or that have been threatened against the Company or its properties.

### Item 4. Submission of Matters to a Vote of Security Holders.

No matters were submitted to a vote of the Company's security holders during the fourth quarter of the fiscal year ended June 30, 2008.

4

## PART II

### Item 5. Market for Common Equity, Related Stockholder Matters, and Small Business Issuer Purchases of Equity Securities.

#### Market Information

The Company's common stock traded on the NASDAQ Small Cap market from the date it began to be publicly traded in February 1997 until August 10, 2001 under the symbol PRTK. On August 13, 2001, the Company's common stock was delisted from the NASDAQ Small Cap market and began trading on the Over the Counter Bulletin Board (the "OTCBB") under the same symbol. The Company's common stock continues to be traded on the OTCBB.

The following table sets forth the high and low bid prices for the Company's common stock for each quarter within the past two fiscal years as reported by the OTCBB. The quotations reflect inter-dealer prices, with retail mark-up, mark-down or commissions, and may not represent actual transactions.

	Range of Bid Prices	
	High	Low
	-----	-----
Fiscal Year 2008		
First Quarter	\$1.90	\$1.05
Second Quarter	\$1.80	\$1.01
Third Quarter	\$1.40	\$0.90
Fourth Quarter	\$1.50	\$0.90
Fiscal Year 2007		
First Quarter	\$1.39	\$0.60
Second Quarter	\$1.35	\$0.66
Third Quarter	\$1.19	\$0.93
Fourth Quarter	\$1.30	\$0.86

As of June 30, 2008, the Company had approximately 1,070 holders of record of the Company's common stock.

#### Dividends

The payment of dividends by the Company is within the discretion of its Board of Directors and depends in part upon the Company's earnings, capital

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

requirements, debt covenants and financial condition. Since its inception, the Company has not paid any dividends on its common stock and does not anticipate paying such dividends in the foreseeable future. The Company intends to retain earnings, if any, to finance its operations.

### Securities Authorized for Issuance Under Equity Compensation Plans

The following table sets forth certain information regarding the common stock that may be issued upon the exercise of options, warrants and other rights that have been or may be granted to employees, directors or consultants under all of the Company's existing equity compensation plans, as of June 30, 2008.

5

Plan Category ----- -----	Number of securities to be issued upon exercise of outstanding options, warrants and rights ----- (a) -----	Weighted-average exercise price of outstanding options, warrants and rights ----- (b) -----	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) ----- (c) -----
Equity compensation plans approved by security holders (1)	1,370,000	\$1.03	2,030,000
Equity compensation plans not approved by security holders(2)	3,364,600 (3)	\$1.03	N/A
Total	4,734,600	\$1.03	2,030,000

-----  
(1) Consists of grants under the Company's 1999 Stock Option Plan.

(2) Consists of grants under individual compensation arrangements approved separately by the Board of Directors and are not part of any written or formal plan under which the Company will be obligated to issue equity compensation in the future.

(3) Includes non-qualified stock options granted to officers, directors, and consultants to purchase 2,385,000 shares of common stock and warrants to purchase 979,600 shares of common stock.

The stock options granted to officers, directors, and consultants were granted with an exercise price at or greater than the fair value of the Company's common stock on the date of grant as reported by the OTCBB. Compensatory stock options granted outside of the 1999 Stock Option Plan

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

consists of the following: (a) 1,850,000 options at an exercise price of \$1.155, of which 1,600,000 expire on February 15, 2015 and 250,000 expire on February 15, 2010, (b) 200,000 options at an exercise price of \$1.12 per share, expiring on December 12, 2015, (c) 150,000 options at an exercise price of \$1.21 per share, expiring on December 12, 2015, (d) 85,000 options at an exercise price of \$1.12, expiring on December 12, 2010, and (e) 100,000 options at \$1.05, expiring on July 12, 2011.

Compensatory warrants consists of the following: (a) 439,600 warrants at an exercise price of \$0.60 per share, expiring on August 14, 2011, (b) 40,000 warrants at an exercise price of \$0.70 per share, expiring on December 16, 2008, (c) 450,000 warrants at an exercise price of \$0.86 per share, expiring on November 12, 2006, and (d) 50,000 warrants at an exercise price of \$1.00 per share, expiring on April 10, 2012.

### Recent Sales of Unregistered Securities

#### Convertible Debentures and Warrants

On June 19, 2003, the Board of Directors approved the offering (the "2003 Offering") of \$1,000,000 in convertible debentures (the "Debentures"). The Debentures are convertible into that number of shares of the Company's common stock equal to the amount of the converted indebtedness divided by \$0.50 per share. The Debentures bear interest at a rate of 5% per annum, payable quarterly. Delinquent interest payments bear interest at a rate of 12% per annum. The Company is required to redeem each Debenture on the 5th anniversary of the date of the Debenture. The Company may, in its discretion, redeem any Debenture at any time prior to the mandatory redemption date of the Debenture by

6

providing no less than 60 days' prior written notice to the holder of the Debenture. Certain events of default will result in the Debentures being redeemable by the Company upon demand of the holder.

Upon the purchase of, and for each \$0.50 of the Debenture's principal amount, the Company issued to each investor a warrant (the "Warrant") to purchase one (1) share of the Company's common stock at an exercise price of \$0.75 per share. The Warrants are exercisable at any time prior to the 5th anniversary date of the redemption of the Debenture.

The 2003 Offering was exempt from the registration under Section 4(2) of the Securities Act of 1933, as amended (the "Securities Act"), and Rule 506 of Regulation D, promulgated by the SEC. In the 2003 Offering, no general solicitation was made by the Company or any person acting on behalf of the Company, the Debentures and Warrants were sold subject to transfer restrictions, and the certificates for the Debentures and Warrants contained an appropriate legend stating that such securities have not been registered under the Securities Act and may not be offered or sold absent registration or an exemption therefrom.

During the year ended June 30, 2008, one investor exercised his conversion right under the Debenture and converted \$15,000 of principal pursuant to the terms of the 2003 Offering. Accordingly, the Company issued 30,000 shares of common stock in accordance with the conversion terms of the Debentures. In addition, during the year ended June 30, 2008 one investor exercised his warrant related to the Debenture and purchased 60,000 shares of common stock at \$0.75 per share. The issuance of the common stock is exempt from registration pursuant to Section 4(2) of the Securities Act and the stock certificate contained an appropriate legend stating that such securities have not been registered under

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

the Securities Act and may not be offered or sold absent registration or an exemption therefrom.

### Common Stock

On June 21, 2007, the Company entered into a private placement offering (the "2007 Offering") of 1,300,000 shares of common stock at \$0.90 per share to accredited investors. On October 4, 2007, the Board approved an increase in the offering to 2,000,000 shares of common stock for a total offering price of \$1,800,000.

During the year ended June 30, 2008, the Company raised \$1,296,501 under the terms of the 2007 Offering. Accordingly, the Company issued 1,440,554 shares of common stock. The issuance of the common stock is exempt from registration pursuant to Section 4(2) of the Securities Act and the stock certificates contained an appropriate legend stating that such securities have not been registered under the Securities Act and may not be offered or sold absent registration or an exemption therefrom.

### Warrants

On December 8, 2007, a consultant exercised a warrant to purchase 10,000 shares of common stock at \$0.55 per share. The issuance of the common stock is exempt from registration pursuant to Section 4(2) of the Securities Act and the stock certificates contained an appropriate legend stating that such securities have not been registered under the Securities Act and may not be offered or sold absent registration or an exemption therefrom.

### Stock Options

#### Stock Option Grants

On November 13, 2007, the Board approved the issuance of stock options, exercisable for a total of 550,000 shares of common stock pursuant to the 1999 Stock Option Plan to certain directors, officers, employees and four consultants of the Company. The grant date of the stock options was November 16, 2007 and they were fully vested upon grant. The stock options granted to directors, officers, and employees are exercisable until November 15, 2017. The stock options granted to the consultants are exercisable until November 15, 2012. The exercise price of the stock options granted to affiliates owning or controlling more than ten percent of the Company's common stock was \$1.32. The exercise price of the stock options granted to non-affiliates was \$1.20. The common stock underlying the stock option is exempt from registration pursuant to Section 4(2) of the Securities Act and the stock option certificate contained an appropriate legend stating that such securities have not been registered under the Securities Act and may not be offered or sold absent registration or an exemption therefrom.

On September 4, 2007, pursuant to an employment agreement, the Board granted Robert C. Geib, the Company's Chief Operating Officer, a stock option to purchase 50,000 shares of the Company's common stock at an exercise price of \$1.05 per share, under the Company's 1999 Stock Option Plan. In addition,

7

pursuant to the same employment agreement, on March 4, 2008, the Board granted Mr. Geib an additional stock option to purchase 50,000 shares of common stock at an exercise price of \$1.13 per share. Each of the two option grants vest 25% on the first anniversary of the grant dates, with the remainder vesting at 25% on each of the three subsequent anniversaries of the grant dates until the options are fully vested. The common stock underlying the stock options is exempt from

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

registration pursuant to Section 4(2) of the Securities Act and the stock option certificate contained an appropriate legend stating that such securities have not been registered under the Securities Act and may not be offered or sold absent registration or an exemption therefrom.

On September 12, 2007, in recognition for being elected to the Board, the Board granted Richard L. Palmer an option to purchase 15,000 shares of the Company's common stock at an exercise price of \$1.50 per share, under the Company's 1999 Stock Option Plan. The stock option was fully vested upon grant and expires on September 11, 2017.

### Stock Option Exercises

On May 29, 2008, a consulting scientist exercised a stock option to purchase a total of 50,000 shares of the Company's common stock at \$0.55 per share. The issuance of the common stock is exempt from registration pursuant to Section 4(2) of the Securities Act and the stock certificates contained an appropriate legend stating that such securities have not been registered under the Securities Act and may not be offered or sold absent registration or an exemption therefrom.

## Item 6. Management's Discussion and Analysis or Plan of Operation.

### Plan of Operation

The Company's core business is based on the technologies that it has developed and patented for inspection of pipelines using electromagnetic waves. Born from these technologies, the Company has researched and developed inspection methods that have become commercial or near commercial products and services. The Company currently offers a service to inspect cased and thermally insulated pipelines. This service is marketed by the Company as the EMW-C(TM). The Company is also in the process of adapting its technology to inspect pipeline internals for corrosion and other anomalous conditions and has filed patents for this adaptation. Other applications including inspection of direct buried pipelines and expansion to other non-pipeline industries are also in consideration for development.

Capital will be expended to support operations until the Company can generate sufficient cash flows from operations. In order to do so, the Company must obtain additional revenue generating contracts for the use of its commercially available EMW-C(TM) service. The Company has identified a significant need for cased and insulated pipeline inspection services throughout North America and abroad. The Company believes that its EMW technology possesses unique capabilities, is flexible in its application and provides a cost efficient solution to obtaining valuable information about the condition of the pipeline that is otherwise difficult to obtain. The Company is working to position itself as the preferred inspection method by working with pipeline operators, associations, and regulatory agencies to provide them with an understanding of the Company's EMW technology and its advantages. The Company has, and will continue to provide demonstrations, visit with pipeline operators, and provide presentations at industry conferences. Since the availability of the EMW-C(TM) in November of 2007, this effort has already resulted in several field demonstrations and revenue generating contracts and has likewise raised interest for additional field inspections.

As revenue is generated, the Company will continue to manufacture its EMW inspection equipment. The Company will also need to hire and train additional technicians to provide inspection services as demand requires. The Company expects that if revenue contracts are secured, working capital requirements will increase. The Company will incur additional expenses as it hires and trains field crews and support personnel related to the successful receipt of

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

commercial contracts. Additionally, the Company anticipates that cash will be used to meet capital expenditure requirements necessary to develop infrastructure to support future growth. In time, with increased sales, the Company may consider its position as a service provider and alternatively sell or lease its service to pipeline operators and/or inspection service providers while maintaining the intellectual rights to the technology and equipment.

At times when resources and funds are available, the Company will continue to further develop its secondary technologies with the intent to offer them commercially. The internal pipeline inspection method is best suited as the next potential product as patents have already been filed and the development closely aligns with that of the existing cased and insulated pipeline inspection method. The Company has already fielded inquires about this new method from potential

8

customers and expects the development time to be 12 to 24 months, building upon the previous research already conducted. However, the Company does not expect to proceed to full time development of this method until greater revenues are achieved from the EMW-C(TM) or alternate funding and resources are made available.

The Company has expended a significant amount of cash in developing its technology and patented processes. These conditions raise substantial doubt about the Company's ability to continue as a going concern. On August 15, 2008, the Company closed a private offering of its common stock, raising gross proceeds of \$2,295,404 from the sale of 2,550,440 shares of common stock (see Note 9, "2007 Private Placement Equity Offering"). However, management recognizes that in order to meet the Company's capital requirements and continue to operate, it may require additional financing, perhaps through industry-partner investment or through joint ventures or other possible arrangements within the next twelve months. The Company is evaluating alternative sources of financing to improve its cash position. If the Company is unable to raise additional capital or secure revenue contracts and generate positive cash flow, it is unlikely that the Company will be able to continue as a going concern.

### Results of Operations

Revenue for the years ended June 30, 2008 and 2007 was \$30,172 and \$0. Revenue for the year ended June 30, 2008 consists of pipeline inspections performed for two customers. Prior to obtaining these revenue generating contracts, the Company was engaged solely in the redevelopment and improvement of its testing hardware and software.

Cost of revenue for the years ended June 30, 2008 and 2007 was \$46,266 and \$0. Cost of revenue for the year ended June 30, 2008 includes travel expenses to mobilize and demobilize field crews to and from the inspection site and employee and consultant compensation expense to prepare for the job, inspect the pipelines, and interpret and report the related data to the customer.

Research and development expense for the year ended June 30, 2008 was \$420,674 as compared to \$458,911 for the year ended June 30, 2007. The decrease of \$38,237 is substantially the result of a decrease in the fair value of equity compensation granted to consultants and employees during the year ended June 30, 2008 as compared to the year ended June 30, 2007. Included in research and development expense for the year ended June 30, 2008 is \$82,375 for the fair value of 175,000 stock options (of which only 87,500 stock options are vested at June 30, 2008). Included in research and development expense for the year ended June 30, 2007 is \$166,000 for the fair value of 200,000 stock options (all fully vested). The decrease of \$83,625 in research and development expense due to the

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

decrease in the fair value of equity compensation was offset by an increase of \$32,830 in research and development related consulting fees for the year ended June 30, 2008 compared to 2007. The increase in consulting related fees during the year ended June 30, 2008 was due to the Company's increased efforts to reach commercial viability for its pipeline inspection technology.

Selling expense for the year ended June 30, 2008 was \$92,199 as compared to \$0 for the year ended June 30, 2007. Selling expense is primarily comprised of salary expense for employees who spend time meeting with prospective customers, costs that are incurred by the Company to provide field demonstrations to prospective customers, and costs incurred to attend conferences and trade shows.

General and administrative expenses for the year ended June 30, 2008 were \$1,209,567 as compared to \$1,350,186 for the year ended June 30, 2007. The decrease is primarily due to \$346,500 recorded in the year ended June 30, 2007 for the Board approved issuance of warrants exercisable for a total of 450,000 shares of common stock to certain directors and officers of the Company. This decrease was offset by increases in equity compensation expense of \$161,350 and professional fees of \$80,598 for the year ended June 30, 2008 compared to 2007. The increase in professional fees was primarily due to increased patent and legal fees. Also contributing to the decrease in general and administrative expenses for the year ended June 30, 2008 as compared to 2007 is a decrease in rent expense of \$14,586 due to the termination of the Ferndale, WA facility lease in September 2007.

Loss from operations for the year ended June 30, 2008 was \$1,738,534 as compared to \$1,809,097 for the year ended June 30, 2007. The decrease of \$70,563, or 4%, is primarily due to the decrease in research and development and general and administrative expenses resulting from an overall decrease in equity compensation issued to the Company's employees, directors and consultants during the year ended June 30, 2008 as compared to the year ended June 30, 2007. Offsetting these increases is an increase in selling expense due to the Company providing demonstrations, visiting with pipeline operators, and providing presentations at industry conferences in anticipation of obtaining revenue generating contracts.

Interest expense for the year ended June 30, 2008 was \$27,281 as compared to \$19,083 for the year ended June 30, 2007. The increase of \$8,198 is substantially the impact of investors exercising their conversion right in

9

accordance with the terms of the 2003 Offering. One investor exercised his conversion right during the year ended June 30, 2008 as compared to three investors during the year ended June 30, 2007. However, the unamortized discount recognized as interest expense upon conversion was \$14,802 during the year ended June 30, 2008 as compared to \$7,365 during the year ended June 30, 2007. The accretion of the discount on the Debentures also contributed to the increase in interest expense. Accreted interest on the Debentures was \$4,681 for the year ended June 30, 2008 as compared to \$945 for the year ended June 30, 2007. These increases were offset by a decrease in interest expense on the 5% interest bearing Debentures as a result of the reduction in the outstanding principal balance due to investors exercising their conversion right and converting their Debentures to equity.

Interest income for the year ended June 30, 2008 was \$14,673 as compared to \$3,596 for the year ended June 30, 2007. The increase of \$11,077 is entirely attributable to the interest earned on the \$1,296,501 received under the terms of the 2007 Offering during the year ended June 30, 2008. There were no funds received under the terms of the 2007 Offering during the year ended June 30, 2007.



## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

### Liquidity and Capital Resources

The accompanying financial statements have been prepared assuming the Company will continue as a going concern. The Company incurred cumulative losses of \$16,406,198 through June 30, 2008, and had negative working capital of \$936,911 as of June 30, 2008. Additionally, the Company has expended a significant amount of cash in developing its technology and patented processes. These conditions raise substantial doubt about the Company's ability to continue as a going concern. Management recognizes that in order to meet the Company's capital requirements, and continue to operate, additional financing, including seeking industry-partner investment through joint ventures or other possible arrangements, will be necessary. The Company is evaluating alternative sources of financing to improve its cash position and is undertaking efforts to raise capital. If the Company is unable to raise additional capital or secure revenue contracts and generate positive cash flow, it is unlikely that the Company will be able to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### Deferred Wages and Accrued Professional Fees

To reduce cash outflows, certain of the Company's employees, officers, consultants, and directors have agreed to defer a portion of their salaries and professional fees until the Company has sufficient resources to pay the amounts owed or to exchange such amounts into options as described below. At June 30, 2008, the Company has accrued \$1,001,942 related to the deferred payment of salaries and professional fees of which \$769,792 is included under deferred wages and \$232,150 in accrued professional fees. On March 18, 2002, the Board approved a conversion right on all deferred wages and accrued professional fees deferred as of March 18, 2002 (the "Conversion Right"). Pursuant to the Conversion Right, employees, officers, consultants, and directors may elect to convert \$1.00 of fees owed to them as of March 18, 2002 for an option to purchase two shares of the Company's common stock, at an exercise price of \$1.00 per share for a term of five years. Of the total \$1,001,942 deferred salaries and professional fees, the amount subject to the Conversion Right is \$111,500, resulting in the potential issuance of 223,000 options under the terms mentioned above. No conversions have occurred to date. At March 18, 2002, there was no intrinsic value associated with these exchange rights. As such, no additional compensation cost was recorded.

### Convertible Debt

On June 19, 2003, the Board of Directors approved the offering (the "2003 Offering") of \$1,000,000 in convertible debentures (the "Debentures"). The Debentures are convertible into that number of shares of the Company's common stock equal to the amount of the converted indebtedness divided by \$0.50 per share. The Debentures bear interest at a rate of 5% per annum, payable quarterly. Delinquent interest payments bear interest at a rate of 12% per annum. The Company is required to redeem each Debenture on the 5th anniversary of the date of the Debenture. The Company may, in its discretion, redeem any Debenture at any time prior to the mandatory redemption date of the Debenture by providing no less than 60 days' prior written notice to the holder of the Debenture. Certain events of default will result in the Debentures being redeemable by the Company upon demand of the holder.

Upon the purchase of, and for each \$0.50 of the Debenture's principal amount, the Company issued to each investor a warrant (the "Warrant") to purchase one (1) share of the Company's common stock at an exercise price of \$0.75 per share. The Warrants are exercisable at any time prior to the 5th anniversary date of the redemption of the Debenture.

Warrants issued in connection with the 2003 Offering were recorded based on

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

their relative fair value as compared to the fair value of the debt at issuance. The relative fair value of the warrants was recorded as paid-in capital. The intrinsic value of the Debentures results in a beneficial conversion feature,

10

recorded as a discount against the Debentures, which reduces the book value of the convertible debt to not less than zero. The Company amortizes the discount using the effective interest method over the five-year life of the Debentures.

During the quarter ended March 31, 2005, the Board of Directors terminated the 2003 Offering. As of the closing date of the 2003 Offering, the Company had raised \$503,000 from the 2003 Offering.

During the year ended June 30, 2008, one investor exercised his conversion right and converted his Debenture in the principal amount of \$15,000, pursuant to the terms of the 2003 Offering. Accordingly the investor was issued 30,000 shares of common stock. The carrying value of the convertible debt was reclassified as equity upon conversion. Since the convertible debt instruments include a beneficial conversion feature, the remaining unamortized discount of \$14,802 at the conversion date was recognized as interest expense during the year ended June 30, 2008.

During the year ended June 30, 2007 three investors exercised their conversion right and converted Debentures in the combined principal amount of \$50,000, pursuant to the terms of the 2003 Offering. Accordingly the investors were issued a total of 100,000 shares of common stock. The carrying value of the convertible debt was reclassified as equity upon conversion. Of the \$50,000 converted during the year ended June 30, 2007, \$7,500 was recorded as long-term convertible debt on the balance sheet at the time of conversion. Accordingly, upon conversion, the remaining unamortized discount of \$7,365 related to the long-term portion of the convertible debt at the conversion date was recognized as interest expense and is included in interest expense for the year ended June 30, 2007. The discount related to the remaining principal amount of \$42,500 was previously expensed as interest expense during the quarter ended June 30, 2004 when the Company was deemed to be in default with respect to the interest payment terms.

As of June 30, 2008, accrued interest on the Debentures was \$1,371. The Company recorded interest expense related to the accretion of the discount on the Debentures and amortization of the convertible debt discount as a result of the conversions discussed above of \$19,483 and \$8,310 for the years ended June 30, 2008 and 2007. As of June 30, 2008 the carrying value of the long-term portion of the Debentures was \$2,970, net of unamortized debt discount of \$32,030. As of June 30, 2008 the carrying value of the current portion of the Debentures was \$67,512, net of unamortized debt discount of \$7,488.

### 2007 Private Placement Equity Offering

On June 21, 2007, the Company entered into a private placement offering (the "2007 Offering") of 1,300,000 shares of common stock at \$0.90 per share to accredited investors. On October 4, 2007, the Board approved an increase in the offering to 2,000,000 shares of common stock for a total offering price of \$1,800,000. On June 24, 2008, the Board determined that it was in the best interests of the Company to extend the termination date of the 2007 Offering and voted to extend the expiration date to August 15, 2008.

During the year ended June 30, 2008, the Company raised \$1,296,501 under the terms of the 2007 Offering. Accordingly, the Company issued 1,440,554 shares of common stock.

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

The Company engaged a brokerage firm to help in the fund raising efforts of the 2007 Offering. Pursuant to the terms of the agreement with the brokerage firm, the Company pays the brokerage firm a ten percent cash commission on all funds that the brokerage firm helps raise. Accordingly, during the year ended June 30, 2008, the Company incurred cash fees payable to the brokerage firm of \$129,650. As of June 30, 2008, the Company was current with respect to the amount owed the brokerage firm.

### Other Commitments

The Company's other contractual obligations consist of commitments under an operating lease and repayment of a loan payable to a stockholder.

As of June 30, 2008, the Company had an outstanding loan payable to a stockholder with a principal amount of \$7,500. The terms stockholder note is described under "Note 6: Related Parties - Notes Payable to Stockholders."

As of June 30, 2008, the Company has future minimum lease payments of approximately \$31,776 under its operating lease.

Capital will be expended to support operations until the Company can generate sufficient cash flows from operations. In order for the Company to generate cash flows from operations, the Company must obtain additional revenue generating contracts. Management is currently directing the Company's activities

11

towards obtaining additional service contracts, which, if obtained, will necessitate the Company attracting, hiring, training and outfitting qualified technicians. If additional service contracts are obtained, it will also necessitate additional field test equipment purchases in order to provide the services. The Company's intention is to purchase such equipment for its field crews for the foreseeable future, until such time as the scope of operations may require alternate sources of financing equipment. The Company expects that if additional contracts are secured, and revenues increase, working capital requirements will increase. There can be no assurance that the Company's process will gain widespread commercial acceptance within any particular time frame, or at all. The Company will incur additional expenses as it hires and trains field crews and support personnel related to the successful receipt of commercial contracts. Additionally, the Company anticipates that cash will be used to meet capital expenditure requirements necessary to develop infrastructure to support future growth. There can be no assurance that the Company will be able to secure additional revenue generating contracts to provide sufficient cash.

### Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements.

Item 7. Financial Statements

Profile Technologies, Inc.

Table of Contents

	Page
Report of Independent Registered Public Accounting Firm	14
Balance Sheets as of June 30, 2008 and 2007	15
Statements of Operations for Years Ended June 30, 2008 and 2007	16
Statements of Stockholders' Deficit for Years Ended June 30, 2008 and 2007	17
Statements of Cash Flows for Years Ended June 30, 2008 and 2007	18
Notes to Financial Statements	19

-----  
PETERSON SULLIVAN PLLC  
-----

Certified Public Accountants  
601 Union Street, Suite 2300  
Seattle, Washington 98101

Tel 206.382.7777 \* Fax 206.382.7700  
<http://www.pscpa.com>

Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM  
-----

The Board of Directors  
Profile Technologies, Inc.

We have audited the accompanying balance sheets of Profile Technologies, Inc. as of June 30, 2008 and 2007, and the related statements of operations, stockholders' deficit, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company has determined that it is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Profile Technologies, Inc. as of June 30, 2008 and 2007, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 2 to the financial statements, the Company has incurred cumulative losses and had negative working capital of \$936,911 at June 30, 2008. These conditions raise substantial doubt about the Company's ability to continue as a going concern. Management's plan regarding those matters is also described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/ s / PETERSON SULLIVAN PLLC

Seattle, Washington  
September 10, 2008

Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

		Assets	-----
Current assets:			
	Cash and cash equivalents		\$
	Accounts receivable		
	Prepaid expenses and other current assets		-----
	Total current assets		
	Equipment, net of accumulated depreciation of \$12,791 and \$10,170		
	Other assets		-----
	Total assets		\$ =====
Liabilities and Stockholders' Deficit			
Current liabilities:			
	Accounts payable		\$
	Notes payable to stockholders		
	Current portion of convertible debt, net of unamortized discount of \$7,488 and \$0		
	Deferred wages		
	Accrued professional fees		
	Accrued interest		
	Other accrued expenses		-----
	Total current liabilities		1
	Long-term convertible debt, net of unamortized discount of \$32,030 and \$59,001		
	Stockholders' deficit:		
	Common stock, \$0.001 par value: 35,000,000 shares authorized, 14,383,705 and 12,798,706 shares issued and outstanding		
	Common stock issuable; 5,555 and no shares		
	Additional paid-in capital		15
	Accumulated deficit		(16) -----
	Total stockholders' deficit		
	Commitments, contingencies and subsequent events		
	Total liabilities and stockholders' deficit		\$ =====

See accompanying notes fo financial statements.

15

PROFILE TECHNOLOGIES, INC.  
Statements of Operations

Years Ended

Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

	June 30,	
	2008	2007
	-----	-----
Revenue	\$ 30,172	\$ --
Cost of revenue	(46,266)	--
	-----	-----
Gross margin	(16,094)	--
Operating expenses:		
Research and development	420,674	458,911
Selling	92,199	--
General and administrative	1,209,567	1,350,186
	-----	-----
Total operating expenses	1,722,440	1,809,097
	-----	-----
Loss from operations	(1,738,534)	(1,809,097)
Gain on sale of fixed assets	6,914	--
Interest expense	(27,281)	(19,083)
Interest income	14,673	3,596
	-----	-----
Net loss	\$ (1,744,228)	\$ (1,824,584)
	=====	=====
Basic and diluted net loss per share	\$ (0.12)	\$ (0.14)
Weighted average shares outstanding used to calculate basic and diluted net loss per share	13,980,993	12,596,188

See accompanying notes fo financial statements.

16

PROFILE TECHNOLOGIES, INC.  
Statements of Stockholders' Deficit  
For the Years Ended June 30, 2008 and 2007

	Common Stock		
	-----	-----	-----
	Shares	Amount	Sha
	-----	-----	-----
Balance at June 30, 2006	12,111,445	\$ 12,111	3
Issuance of common stock previously reported as "issuable"	345,000	345	(3
Issuance of common stock for services	100,000	100	
Issuance of common stock warrants and options for services to consultants	--	--	
Issuance of common stock warrants and options for services to employees and board of directors	--	--	
Issuance of common stock upon conversion of notes payable to stockholders to equity	71,428	72	
Issuance of common stock upon conversion			

Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

of convertible debt to equity	100,000	100
Exercise of stock options	50,000	50
Exercise of warrants	20,833	21
Net loss	--	--
Balance at June 30, 2007	12,798,706	\$ 12,799
Issuance of common stock warrants and options for services to consultants	--	--
Issuance of common stock warrants and options for services to employees and board of directors	--	--
Issuance of common stock related to the 2007 Offering	1,434,999	1,435
Common stock issuance costs related to the 2007 Offering	--	--
Issuance of common stock upon conversion of convertible debt to equity	30,000	30
Exercise of stock options	50,000	50
Exercise of warrants	70,000	70
Net loss	--	--
Balance at June 30, 2008	14,383,705	\$ 14,384

Table continues below.

	Additional Paid-in Capital	Accumulated Deficit	T Stock De
Balance at June 30, 2006	\$ 12,452,321	\$(12,837,386)	\$
Issuance of common stock previously reported as "issuable"	--	--	
Issuance of common stock for services	104,900	--	
Issuance of common stock warrants and options for services to consultants	195,450	--	
Issuance of common stock warrants and options for services to employees and board of directors	685,300	--	
Issuance of common stock upon conversion of notes payable to stockholders to equity	49,928	--	
Issuance of common stock upon conversion of convertible debt to equity	49,900	--	
Exercise of stock options	40,450	--	
Exercise of warrants	20,812	--	
Net loss	--	(1,824,584)	(1
Balance at June 30, 2007	\$ 13,599,061	\$(14,661,970)	\$ (1
Issuance of common stock warrants and options for services to consultants	83,600	--	
Issuance of common stock warrants and options for services to employees and board of directors	525,876	--	
Issuance of common stock related to the 2007 Offering	1,295,060	--	1
Common stock issuance costs related to the 2007 Offering	(129,650)	--	
Issuance of common stock upon conversion of convertible debt to equity	14,970	--	
Exercise of stock options	27,450	--	
Exercise of warrants	50,430	--	



Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

Net loss	--	(1,744,228)	(1
	-----	-----	---
Balance at June 30, 2008	\$ 15,466,797	\$ (16,406,198)	\$
	=====	=====	=====

See accompanying notes fo financial statements.

17

PROFILE TECHNOLOGIES, INC.  
Statements of Cash Flows

Cash flows from operating activities:

Net loss

Adjustments to reconcile net loss to net cash used in operating activities:

Depreciation and amortization

Gain on sale of fixed assets

Accreted discount on convertible debt

Amortization of convertible debt discount included in interest expense

Amortization of debt issuance costs

Equity issued for services to consultants

Equity issued for services to employees and board of directors

Changes in operating assets and liabilities:

Accounts receivable

Prepaid expenses and other current assets

Other assets

Accounts payable

Deferred wages

Accrued professional fees

Accrued interest

Net cash used in operating activities

Cash flows from investing activities:

Proceeds from sale of fixed assets

Net cash provided by investing activities

Cash flows from financing activities:

Common stock issuance costs

Proceeds from issuance of common stock

Proceeds from exercise of stock options and warrants

Net cash provided by financing activities

Increase (decrease) in cash

Cash at beginning of period

Cash at end of period

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

Supplemental disclosure of cash flow information:

Cash paid for interest

Convertible debt and related accrued interest converted into 30,000 and 100,000 shares of common stock during the years ended June 30, 2008 and 2007

Notes payable to stockholders converted into 71,428 shares of common stock during the year ended June 30, 2007

See accompanying notes to financial statements.

18

### Note 1: Description of Business

Profile Technologies, Inc. (the "Company"), was incorporated in 1986 and commenced operations in fiscal year 1988. The Company is in the business of providing pipeline inspection services to locate corrosion and other anomalies that require assessment to verify pipeline integrity. The Company has developed a patented, non-destructive and non-invasive, high speed scanning process that uses electromagnetic waves to remotely inspect buried and aboveground, cased and insulated pipelines for corrosion and other anomalies. The Company's inspection services are available to owners and operators of natural gas and oil pipelines, power plants and refineries, utilities, and other facilities which have cased or insulated pipe. The Company is actively marketing to this sector. In conjunction with providing inspection services, the Company continues research and development of the application of its patented technologies to inspect pipelines for internal corrosion and anomalies as well as for those pipelines that are directly buried.

### Note 2: Liquidity

The accompanying financial statements have been prepared assuming the Company will continue as a going concern. The Company incurred cumulative losses of \$16,406,198 through June 30, 2008, and had negative working capital of \$936,911 as of June 30, 2008. Additionally, the Company has expended a significant amount of cash in developing its technology and patented processes. These conditions raise substantial doubt about the Company's ability to continue as a going concern. Management recognizes that in order to meet the Company's capital requirements, and continue to operate, additional financing, including seeking industry-partner investment through joint ventures or other possible arrangements, will be necessary. The Company is evaluating alternative sources of financing to improve its cash position and is undertaking efforts to raise capital. If the Company is unable to raise additional capital or secure revenue contracts and generate positive cash flow, it is unlikely that the Company will be able to continue as a going concern. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

### Note 3: Summary of Significant Accounting Policies

#### Cash and cash equivalents

Cash and cash equivalents includes highly liquid investments with original maturities of three months or less. On occasion, the Company has amounts deposited with financial institutions in excess of federally insured limits.

#### Accounts Receivable

Accounts receivable are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts on a monthly basis. Management determines the allowance for doubtful accounts by

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

regularly evaluating individual customer receivables and considering a customer's financial condition and credit history and economic conditions. To date, the Company has not deemed it necessary to record an allowance for doubtful accounts.

### Concentration of Credit Risk and Fair Value of Financial Instruments

The Company extends credit to customers based on an evaluation of their financial condition. The Company does not require any collateral.

Revenue for the year ended June 30, 2008 consisted of pipeline inspections performed for two customers. The Company cannot be assured that additional revenue generating contracts will be secured in the future.

The Company has the following financial instruments: cash, accounts payable, notes payable to stockholders, and convertible debt. The carrying value of these instruments, other than the convertible debt, approximates fair value based on their liquidity. The fair value of the convertible debt was determined as the excess of the proceeds over the fair value of the warrants.

### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Deferred Financing Fees

The Company records costs incurred related to debt financings as deferred financing fees and amortizes, on a straight-line basis, the costs incurred over the life of the related debt. The amortization is recognized as interest in the financial statements. Upon conversion into equity or extinguishment of the related debt, the Company recognizes any unamortized portion of the deferred financing fees as interest expense.

19

### Deferred Contract Costs

The Company defers costs that are incurred related to future contracts only if the costs can be directly associated with a specific anticipated contract and if their recoverability from that contract is probable. The Company evaluates evidence of recoverability by reviewing signed contracts, written communication, approved proposals and historical customer relationships in determining the probability of obtaining a revenue generating contract. If there is uncertainty surrounding the attainment of a contract, all expenses incurred related to the contract are expensed as incurred. Upon execution of an anticipated contract, deferred contract costs are expensed as cost of revenue using the percentage of completion method of accounting. See "Contract Revenue Recognition" below.

### Selling Expenses

Selling expense is primarily comprised of salary expense for employees who spend time meeting with prospective customers, costs that are incurred by the Company to provide field demonstrations to prospective customers, and costs incurred to attend conferences and trade shows.

### Contract Revenue Recognition

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

The Company recognizes revenue from service contracts using the percentage of completion method of accounting. Contract revenues earned are measured using either the percentage of contract costs incurred to date to total estimated contract costs or, when the contract is based on measurable units of completion, revenue is based on the completion of such units. This method is used because management considers total cost or measurable units of completion to be the best available measure of progress on contracts. Because of the inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used may change in the near term.

Anticipated losses on contracts, if any, are charged to earnings as soon as such losses can be estimated. Changes in estimated profits on contracts are recognized during the period in which the change in estimate is known.

Cost of revenue includes contract costs incurred to date as well as any idle time incurred by personnel scheduled to work on customer contracts.

The Company records revenue from claims and change orders upon customer approval of revisions to the contract. Contract costs include all direct material and labor costs and those indirect costs related to contract performance, such as indirect labor, supplies, tools and repairs, and depreciation costs. Selling, general, and administrative costs are charged to expense as incurred. Service contracts generally extend no more than six months.

### Research and Development

Research and development costs are expensed when incurred. During the years ended June 30, 2008 and 2007, the Company incurred \$420,674 and \$458,911 on research and development activities.

### Equipment

Equipment is stated at cost and is depreciated using the straight-line method over estimated useful lives of three to seven years. Contract related assets are used for inspecting pipelines for corrosion. Contract related assets are depreciated based on the number of pipelines that the Company anticipates inspecting over the estimated useful life of the asset, not to exceed three years.

### Impairment of Long-Lived Assets and Long-Lived Assets to Be Disposed Of

The Company reviews long-lived assets, such as equipment and intangibles, for impairment at least annually or whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset.

### Valuation of Warrants and Options

The Company estimates the value of warrants and option grants using a Black-Scholes pricing model based on management assumptions regarding the warrant and option lives, expected volatility, and risk free interest rates.

### Income Taxes

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, Accounting for Income Taxes ("SFAS 109") as clarified by FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ("FIN 48"). Deferred tax assets and liabilities are recognized for the future tax consequences attributable to the differences between the tax bases of assets and liabilities and their carrying amount for financial reporting purposes, as measured by the enacted tax rates which will be in effect when these differences are expected to reverse. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. In assessing the realizability of deferred income tax assets, the Company considers whether it is "more likely than not," according to the criteria of SFAS 109, that some portion or all of the deferred income tax assets will be realized. The ultimate realization of deferred income tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. FIN 48 requires that the Company recognize the financial statement benefit of a tax position only after determining that the relevant tax authority would more likely than not sustain the position following an audit. For tax positions meeting the more likely than not threshold, the amount recognized in the financial statements is the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement with the relevant tax authority.

### Patents, Proprietary Technology, and Other Intellectual Property

The Company pursues a policy of generally obtaining patent protection both in the United States of America and abroad for patentable subject matter in its proprietary technology. The Company's success depends in a large part upon its ability to protect its products and technology under United States of America and international patent laws and other intellectual property laws. U.S. patents have a term of 17 years from date of issuance or, for more recently filed patent applications, 20 years from the filing of such applications, and patents in most foreign countries have a term of 20 years from the proprietary filing date of the patent application.

The Company believes that it owns and has the right to use or license all proprietary technology necessary to license and market its products under development. The Company is not aware of the issuance of any patents or the filing of any patent applications, which relate to processes or products which utilize the Company's proprietary technology in a manner which could be similar to or competitive with the Company's products or processes. The Company has no knowledge that it is infringing on any existing patent such that it would be prevented from marketing or licensing products or services currently being developed by the Company.

### Vendor Concentration

#### Consultant Scientist Fees

The Company relies on the expertise of two consultant scientists to facilitate the development and testing of the Company's hardware and software. These scientists are also instrumental in compiling and interpreting the data captured during the use of the hardware and software. The loss of the specialized knowledge provided by the scientists could have an adverse effect on the ability of the Company to successfully market its hardware and software. During the years ended June 30, 2008 and 2007, the Company incurred cash fees payable to the scientists of \$299,799 and \$266,968.

As partial compensation for services rendered, on November 16, 2007, the Company granted the scientists stock options to purchase a total of 50,000 shares of common stock at an exercise price of \$1.20 per share, expiring November 15, 2012. The 50,000 stock options had a fair value at the date of

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

grant of \$38,000, which is included in research and development expense in the Company's Statements of Operations for the year ended June 30, 2008.

As partial compensation for services rendered, on November 13, 2006, the Company granted the scientists stock options to purchase a total of 100,000 shares of common stock at an exercise price of \$0.86 per share, expiring November 12, 2016. The 100,000 stock options had a fair value at the date of grant of \$77,000, which is included in research and development expense in the Company's Statements of Operations for the year ended June 30, 2007.

As partial compensation for services rendered, on July 13, 2006, the Company granted one of the scientists a stock option to purchase 100,000 shares of common stock at an exercise price of \$1.05 per share, expiring July 12, 2011. The 100,000 stock options had a fair value at the date of grant of \$89,000, which is included in research and development expenses in the Company's Statements of Operations for the year ended June 30, 2007.

Total cash and equity compensation expense incurred for settlement of services rendered by the scientists totaled \$337,799 and \$432,968 for the years ended June 30, 2008 and 2007.

As of June 30, 2008, the Company owed the consultant scientists a total of \$84,761, which is included in accounts payable at June 30, 2008.

21

### Segment Reporting

The Company has one operating segment. Expenses incurred to date are reported according to their expense category.

### Comprehensive Income (Loss)

Comprehensive income (loss) is equal to net income (loss) for the years ended June 30, 2008 and 2007.

### Recently Issued Accounting Standards Not Yet Adopted

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements ("SFAS No. 157"). SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements but does not require any new fair value measurements. FASB Staff Position No. SFAS 157-2 was issued in February 2008. SFAS 157-2 delayed the application of SFAS 157 for non-financial assets and non-financial liabilities, except items that are recognized or disclosed at fair value in the financial statements on a recurring basis, until fiscal years beginning after November 15, 2008. The Company does not expect the application of SFAS No. 157 to have a material effect on the Statements of Operations and Balance Sheet.

In February 2007, the FASB issued FASB Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS No. 159"). SFAS No. 159 permits an instrument by instrument election to account for selected financial assets and liabilities at fair value. This election is irrevocable. SFAS No. 159 provides an opportunity to mitigate volatility in reported earnings that is caused by measuring hedged assets and liabilities that were previously required to use a different accounting method than the related hedging contracts when the complex hedge accounting provisions of SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, are not met. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact SFAS No. 159 will have on the Statements of

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

Operations and Balance Sheet.

### Note 4: Stock Based Compensation, Stock Options and Warrants

On January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123R Share-Based Payment ("SFAS 123R"). Prior to January 1, 2006, the Company accounted for stock-based awards under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees ("APB 25"), and related Interpretations, as permitted by SFAS 123. In accordance with APB 25, no compensation expense was required to be recognized for stock options granted that had an exercise price equal to or greater than the fair market value of the underlying common stock on the date of grant.

The Company adopted SFAS 123R using the modified-prospective application method, which requires measurement of compensation cost for all stock-based awards at fair value on the date of grant and recognition of compensation over the requisite service period. The Company grants stock options that are either fully vested upon grant or have a four-year vesting period (defined by SFAS 123R as the requisite service period), and no performance or service conditions, other than continued employment. Stock compensation cost related to options that are fully vested upon grant is recognized immediately. Stock compensation cost related to options that have a vesting period is amortized ratably over the requisite service period.

The fair value of stock options is based on the price of a share of the Company's common stock on the date of grant. In determining fair value of stock options, the Company uses the Black-Scholes option pricing model that employs the following key weighted average assumptions:

	Year Ended June 30,	
	2008	2007
Risk-free interest rate	3.53%	4.67%
Expected Volatility	145.50%	172.81%
Expected dividend yield	0%	0%
Expected life	4.5 years	4.6 years
Weighted average Black-Scholes value of options granted	\$1.03	\$0.81

The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant for a bond with a similar term. The Company does not anticipate declaring dividends in the foreseeable future. Volatility is calculated based on the historical weekly closing stock prices for the same period as the expected life of the option. As permitted by SAB 107, the Company

uses the "simplified" method for determining the expected term of its "plain vanilla" stock options. SFAS 123R also requires that the Company recognize compensation expense for only the portion of stock options that are expected to vest. Therefore, the Company applies an estimated forfeiture rate that is derived from historical employee termination data and adjusted for expected future employee turnover rates. To date, the Company has not experienced any forfeitures. If the actual number of forfeitures differs from those estimated by the Company, additional adjustments to compensation expense may be required in

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

future periods. The Company's stock price volatility, option lives and expected forfeiture rates involve management's best estimates at the time of such determination, all of which impact the fair value of the option calculated under the Black-Scholes methodology and, ultimately, the expense that will be recognized over the life of the option.

The following table sets forth the share-based compensation cost resulting from stock option grants that was recorded in the Company's Statements of Operations for the years ended June 30, 2008 and 2007:

	Year Ended June 30,	
	2008	2007
General and administrative	\$527,100	\$365,750
Research and development	82,376	166,000
Total	\$609,476	\$531,750

### 1999 Stock Option Plan

During 1999, the Company adopted a stock option plan (the "1999 Plan"). The 1999 Plan provides for both incentive and nonqualified stock options to be granted to employees, officers, directors, and consultants. The 1999 Plan originally provided for the granting of options to purchase a maximum of 500,000 shares of common stock with expiration dates of a maximum of five years from the date of grant. In November 2006, the Board of Directors amended, and the Company's stockholders approved, an increase in the maximum number of shares of common stock available for grant to 3,500,000 and an increase in the period of time for which stock options may be exercisable to ten years from the date of grant.

Since the inception of the 1999 Plan, and prior to the amendment approved in November 2006, the Company made various stock option grants that had expiration dates exceeding five years from the date of grant. These stock option grants were deemed to be granted outside of the 1999 Plan.

A summary of the Company's stock option activity for the years ended June 30, 2008 and 2007 and related information follows:

	Number of Options (1)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at June 30, 2006	2,700,000	\$ 1.18		
Grants	675,000	0.91		
Exercises	(50,000)	0.81		
Cancellations	(30,000)	0.55		
Expirations	(115,000)	1.05		
Outstanding at June 30, 2007	3,180,000	\$ 1.14		
Grants	665,000	1.23		



Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

Exercises	(50,000)	0.55		
Expirations	(40,000)	6.50		
	-----			
Outstanding at June 30, 2008	3,755,000	\$ 1.11	6.45 years	\$1,277,450
	=====			
Exercisable at June 30, 2008	3,655,000	\$ 1.11	6.50 years	\$1,257,450
	=====			
Available for grant at June 30, 2008 (2)	2,030,000			
	=====			

23

(1) Consists of stock options outstanding under the 1999 Plan and stock options outstanding that were granted outside of the 1999 Plan.

(2) Shares available for future stock option grants to employees, officers, directors and consultants of the Company under the 1999 Plan.

The aggregate intrinsic value of the table above represents the total pretax intrinsic value for all "in-the-money" options (i.e., the difference between the Company's closing stock price on the last trading day of its fourth quarter of 2008 and the exercise price, multiplied by the number of shares) that would have been received by the option holders had all option holders exercised their options on June 30, 2008. This amount changes based on the fair market value of the Company's stock.

The aggregate intrinsic value of stock options exercised during the years ended June 30, 2008 and 2007 was \$25,000 and \$14,500.

As of June 30, 2008, the Company had approximately \$72,000 of total unrecognized compensation cost related to unvested stock options, which is expected to be recognized over a weighted average period of 3.27 years.

The following table summarizes information about stock options outstanding at June 30, 2008:

Exercise prices	Options outstanding			Options exercisable		
	Number of options outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price	Number of options exercisable	Weighted average remaining contractual life (years)	Weighted average exercise price
\$ 0.50	20,000	0.87	\$ 0.50	20,000	0.87	\$ 0.50
0.70	110,000	0.46	0.70	110,000	0.46	0.70
0.86	435,000	8.38	0.86	435,000	8.38	0.86
0.95	140,000	8.38	0.95	140,000	8.38	0.95
1.05	150,000	3.42	1.05	100,000	3.03	1.05
1.12	285,000	5.96	1.12	285,000	5.96	1.12
1.13	50,000	4.68	1.13	--	--	--
1.16	1,850,000	5.96	1.16	1,850,000	5.96	1.16
1.20	350,000	7.81	1.20	350,000	7.81	1.20
1.21	150,000	7.45	1.21	150,000	7.45	1.21
1.32	200,000	9.38	1.32	200,000	9.38	1.32
1.50	15,000	9.21	1.50	15,000	9.21	1.50
	-----			-----		
\$ 0.50 - 1.50	3,755,000	6.45	\$ 1.11	3,655,000	6.50	\$ 1.11

=====

=====

Stock Options

Stock Option Grants

On November 13, 2007, the Board approved the issuance of stock options, exercisable for a total of 550,000 shares of common stock pursuant to the 1999 Stock Option Plan to certain directors, officers, employees and four consultants of the Company. The grant date of the stock options was November 16, 2007 and they were fully vested upon grant. The stock options granted to directors, officers, and employees are exercisable until November 15, 2017. The stock options granted to the consultants are exercisable until November 15, 2012. The exercise price of the stock options granted to affiliates owning or controlling more than ten percent of the Company's common stock was \$1.32. The exercise price of the stock options granted to non-affiliates was \$1.20. On November 16, 2007, the date of grant, the Company recognized \$65,750 as research and development expense related to the fair value of 75,000 of the stock options and \$506,250 as general and administrative expense related to the fair value of 475,000 of the stock options. The fair value of the stock option grants that expire on November 15, 2012 was estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 111%, risk-free interest rate of 3.30%, expected lives of 2.5 years, and a 0% dividend yield. The fair value of the stock option grants that expire on November 15, 2017 was estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 156%, risk-free interest rate of 3.68%, expected lives of five years, and a 0% dividend yield.

On September 4, 2007, pursuant to an employment agreement, the Board granted Robert C. Geib, the Company's Chief Operating Officer, a stock option to purchase 50,000 shares of the Company's common stock at an exercise price of \$1.05 per share, under the Company's 1999 Stock Option Plan. In addition,

24

pursuant to the same employment agreement, on March 4, 2008, the Board granted Mr. Geib an additional stock option to purchase 50,000 shares of common stock at an exercise price of \$1.13 per share. Each of the two option grants vest 25% on the first anniversary of the grant dates, with the remainder vesting at 25% on each of the three subsequent anniversaries of the grant dates until the options are fully vested. The fair value of the option grant on March 4, 2008 was \$45,000 at the time of grant. The fair value was estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 129%, risk-free interest rate of 1.86%, expected life of 3.75 years, and a 0% dividend yield. The fair value of the option grant on September 4, 2007 was \$44,000 at the time of grant. The fair value was estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 140%, risk-free interest rate of 4.16%, expected life of 3.75 years, and a 0% dividend yield. The Company recognized amortization expense of \$16,626, during the year ended June 30, 2008, as research and development expense related to these stock option grants.

On September 12, 2007, in recognition for being elected to the Board, the Board granted Richard L. Palmer an option to purchase 15,000 shares of the Company's common stock at an exercise price of \$1.50 per share, under the Company's 1999 Stock Option Plan. The stock option was fully vested upon grant and expires on September 11, 2017. The Company recognized \$20,850, at the time

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

of grant, as general and administrative expense for the fair value of the option grant. The fair value of the option grant was estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 155%, risk-free interest rate of 4.11%, expected life of five years, and a 0% dividend yield.

On November 13, 2006, the Board approved the issuance of stock options exercisable for a total of 575,000 shares of common stock pursuant to the 1999 Plan to certain directors, officers, employees and four consultants of the Company. The stock options were fully vested upon grant and are exercisable until November 12, 2016. The exercise price of the stock options granted affiliates owning or controlling more than ten percent of the Company's common stock was \$0.95. The exercise price of the stock options granted to non-affiliates was \$0.86. On November 13, 2006, the date of grant, the Company recognized \$77,000 as research and development expense related to the fair value of 100,000 of the stock options and \$365,750 as general and administrative expense related to the fair value of 475,000 of the stock options. The fair value of the stock option grants were estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 142%, risk-free interest rate of 4.60%, expected lives of five years, and a 0% dividend yield.

On July 13, 2006, the Board approved an option grant to a consultant to purchase 100,000 shares of the Company's common stock at an exercise price of \$1.05 per share. The option was granted in consideration for consulting services and was not granted pursuant to the 1999 Plan. The option was fully vested upon grant and is exercisable until July 13, 2011. The Company recognized \$89,000, at the time of grant, as research and development expense for the fair value of the option grant. The fair value of the option grant was estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 160%, risk-free interest rate of 5.04%, expected life of five years, and a 0% dividend yield.

The weighted average grant date fair value per share of the stock option grants made during the years ended June 30, 2008 and 2007 were \$1.03 and \$0.79.

### Stock Option Exercises

On May 29, 2008, a consulting scientist exercised a stock option to purchase a total of 50,000 shares of the Company's common stock at \$0.55 per share.

On October 18, 2006, a non-employee Board member exercised stock options to purchase a total of 50,000 shares of the Company's common stock. The following is a summary of the stock options exercised on October 18, 2006 by the non-employee Board member:

	Number of Shares of Common Stock Acquired	Exercise Price of Stock Option
Stock Option	20,000	\$1.05
Stock Option	10,000	\$0.55
Stock Option	20,000	\$0.70

Cash received from stock options exercised during the years ended June 30, 2008 and 2007 was \$27,500 and \$40,500.

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

The Company has granted warrants to compensate key employees, consultants, and board members for past and future services and as incentives during placements of stock and convertible debt.

A summary of warrant-related activity follows:

	Number of warrants outstanding	Weighted average exercise price
	-----	-----
Outstanding at June 30, 2006	9,943,418	\$ 0.97
Grants	571,428	0.90
Expirations	(1,181,557)	1.02
Cancellations	(425,000)	1.44
Exercises	(20,833)	1.00
	-----	
Outstanding at June 30, 2007	8,887,456	\$ 0.94
Expirations	(666,428)	3.24
Exercises	(70,000)	0.72
	-----	
Outstanding at June 30, 2008	8,151,028	\$ 0.75
	=====	

The following table summarizes information about warrants outstanding, all of which are exercisable at June 30, 2008:

Exercise prices	Number of warrants outstanding	Weighted average remaining contractual life (years)	Weighted average exercise price
-----	-----	-----	-----
\$ 0.60	439,600	3.12	\$ 0.60
0.70	40,000	0.46	0.70
0.75	7,100,000	2.91	0.75
0.86	450,000	8.38	0.86
1.00	50,000	3.78	1.00
1.05	71,428	3.86	1.05
	-----		
\$0.60-1.05	8,151,028	3.22	\$ 0.75
	=====		

In May 2007, the two stockholders converted their respective Stockholder Loans into a total 71,428 shares of common stock and received warrants to purchase a total of 71,428 shares of common stock at \$1.05, expiring in May 2012. See Note 6, "Related Parties - Notes Payable to Stockholders."

On November 13, 2006, the Board approved the issuance of warrants exercisable for a total of 450,000 shares of common stock to certain directors and officers of the Company. The warrants are fully vested upon grant and are exercisable until November 12, 2016. The exercise price of the warrants was \$0.86, which was the closing bid price of the Company's common stock as quoted on the Over the Counter Bulletin Board on the grant date, November 13, 2006. During the three months ended December 31, 2006, the Company recognized \$346,500 as general and administrative expense related to the fair value of the warrants. The fair value of the warrant grants was estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 142%, risk-free interest rate of 4.60%, expected lives of five years, and a 0% dividend yield.

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

On April 11, 2007, the Company entered into a three-year consulting agreement ("Consulting Agreement") with R.F. Lafferty & Co., Inc. ("Lafferty") to provide consulting services and assist in obtaining both short and long-term

26

financing. As compensation, upon execution of the Consulting Agreement, the Company issued to Lafferty 100,000 shares of common stock with a fair market value of \$105,000 on the date of grant and a warrant to purchase 50,000 shares of common stock at an exercise price of \$1.00 per share. The warrant expires on April 10, 2012. On the date of grant, the Company recognized \$2,500 as general and administrative expense related to the fair value of the warrants. The fair value of the warrant grants were estimated using the Black-Scholes option pricing model with the following weighted average assumptions: expected volatility of 121%, risk-free interest rate of 4.66%, expected life of three years, and a 0% dividend yield.

The weighted average fair value per share of the warrant grants made during the year ended June 30, 2007 was \$0.70.

Cash received from warrants exercised during the year ended June 30, 2008 and 2007 was \$50,500 and \$20,833.

### Note 5: Net Loss Per Share

Basic net loss per share is computed by dividing the net loss by the weighted average number of common shares outstanding during the period. Diluted net loss per share is computed by dividing the net loss by the weighted average number of common and dilutive common equivalent shares outstanding during the period. As the Company had a net loss attributable to common stockholders in each of the periods presented, basic and diluted net loss per share are the same.

Excluded from the computation of diluted net loss per share for the year ended June 30, 2008, because their effect would be antidilutive, are stock options and warrants to acquire 11,906,028 shares of common stock with a weighted-average exercise price of \$0.86 per share. Also excluded from the computation of diluted net loss per share for the year ended June 30, 2008 are 220,000 shares of common stock that may be issued if investors exercise their conversion right under the Debentures related to the 2003 Offering as discussed in Note 7 "Convertible Debt" because their effect would be antidilutive.

Excluded from the computation of diluted net loss per share for the year ended June 30, 2007, because their effect would be antidilutive, are stock options and warrants to acquire 12,067,456 shares of common stock with a weighted-average exercise price of \$0.99 per share. Also excluded from the computation of diluted net loss per share for the year ended June 30, 2007 are 250,000 shares of common stock that may be issued if investors exercise their conversion right under the Debentures related to the 2003 Offering as discussed in Note 7 "Convertible Debt" because their effect would be antidilutive.

For the years ended June 30, 2008 and 2007, additional potential dilutive securities that were excluded from the diluted net loss per share computation are the exchange rights discussed in Note 8 "Deferred Wages and Accrued Professional Fees" that could result in options to acquire up to 223,000 shares of common stock with an exercise price of \$1.00 per share at June 30, 2008 and 2007.

For purposes of earnings per share computations, shares of common stock that are issuable at the end of a reporting period are included as outstanding.

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

### Note 6: Related Parties

#### Notes Payable to Stockholders

In April 2002, the Company issued a non-interest bearing bridge note payable to an officer of the Company in the amount of \$7,500. The note is payable in full when the Company determines it has sufficient working capital to do so. On September 29, 2002, the officer who was owed the \$7,500 died.

In September 2002, the Company entered into two non-interest bearing bridge loans in the respective principal amounts of \$40,000 and \$10,000 (the "Stockholder Loans") payable to two stockholders of the Company. The terms of the Stockholder Loans provide for payment at such time as the Company determined it had sufficient working capital to repay the principal balances of the Stockholder Loans. The Stockholder Loans were convertible into 57,142 and 14,286 equity units, respectively, at any time prior to re-payment. Each equity unit was comprised of one share of the Company's common stock, with a detachable 5-year warrant to purchase one additional share at an exercise price of \$1.05 per share. In May 2007, the two stockholders converted their respective Stockholder Loans into a total 71,428 shares of common stock and received warrants to purchase a total of 71,428 shares of common stock at \$1.05, expiring in May 2012.

#### Royalty Arrangement

In September, 1988, at the time Gale D. Burnett, a beneficial stockholder of more than 10% of the Company's common stock, first transferred certain technology, know-how and patent rights to the Company, a royalty interest of 4% of all pre-tax profits derived from the technology and know-how transferred was granted to Northwood Enterprises, Inc., a family-owned company controlled by Mr. Burnett. Northwoods Enterprises subsequently assigned such royalty interest back

27

to Mr. Burnett. On April 8, 1996, Mr. Burnett assigned 2% of this royalty interest to certain stockholders of the Company, 1 1/4% of which was assigned to Henry Gemino, currently the Chief Executive Officer and Chief Financial Officer, and a director of the Company. This royalty arrangement also applies to all future patent rights and technology developed by Mr. Burnett and assigned to the Company. To date, no royalty payments have been made or earned under the above described arrangement.

### Note 7: Convertible Debt

On June 19, 2003, the Board of Directors approved the offering (the "2003 Offering") of \$1,000,000 in convertible debentures (the "Debentures"). The Debentures are convertible into that number of shares of the Company's common stock equal to the amount of the converted indebtedness divided by \$0.50 per share. The Debentures bear interest at a rate of 5% per annum, payable quarterly. Delinquent interest payments bear interest at a rate of 12% per annum. The Company is required to redeem each Debenture on the 5th anniversary of the date of the Debenture. The Company may, in its discretion, redeem any Debenture at any time prior to the mandatory redemption date of the Debenture by providing no less than 60 days' prior written notice to the holder of the Debenture. Certain events of default will result in the Debentures being redeemable by the Company upon demand of the holder.

Upon the purchase of, and for each \$0.50 of the Debenture's principal amount, the Company issued to each investor a warrant (the "Warrant") to purchase one (1) share of the Company's common stock at an exercise price of

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

\$0.75 per share. The Warrants are exercisable at any time prior to the 5th anniversary date of the redemption of the Debenture.

Warrants issued in connection with the 2003 Offering were recorded based on their relative fair value as compared to the fair value of the debt at issuance. The relative fair value of the warrants was recorded as paid-in capital. The intrinsic value of the Debentures results in a beneficial conversion feature, recorded as a discount against the Debentures, which reduces the book value of the convertible debt to not less than zero. The Company amortizes the discount using the effective interest method over the five-year life of the Debentures.

During the quarter ended March 31, 2005, the Board of Directors terminated the 2003 Offering. As of the closing date of the 2003 Offering, the Company had raised \$503,000 from the 2003 Offering.

During the year ended June 30, 2008, one investor exercised his conversion right and converted his Debenture in the principal amount of \$15,000, pursuant to the terms of the 2003 Offering. Accordingly the investor was issued 30,000 shares of common stock. The carrying value of the convertible debt was reclassified as equity upon conversion. Since the convertible debt instruments include a beneficial conversion feature, the remaining unamortized discount of \$14,802 at the conversion date was recognized as interest expense during the year ended June 30, 2008.

During the year ended June 30, 2007 three investors exercised their conversion right and converted Debentures in the combined principal amount of \$50,000, pursuant to the terms of the 2003 Offering. Accordingly the investors were issued a total of 100,000 shares of common stock. The carrying value of the convertible debt was reclassified as equity upon conversion. Of the \$50,000 converted during the year ended June 30, 2007, \$7,500 was recorded as long-term convertible debt on the balance sheet at the time of conversion. Accordingly, upon conversion, the remaining unamortized discount of \$7,365 related to the long-term portion of the convertible debt at the conversion date was recognized as interest expense and is included in interest expense for the year ended June 30, 2007. The discount related to the remaining principal amount of \$42,500 was previously expensed as interest expense during the quarter ended June 30, 2004 when the Company was deemed to be in default with respect to the interest payment terms.

As of June 30, 2008, accrued interest on the Debentures was \$1,371. The Company recorded interest expense related to the accretion of the discount on the Debentures and amortization of the convertible debt discount as a result of the conversions discussed above of \$19,483 and \$8,310 for the years ended June 30, 2008 and 2007. As of June 30, 2008 the carrying value of the long-term portion of the Debentures was \$2,970, net of unamortized debt discount of \$32,030. As of June 30, 2008 the carrying value of the current portion of the Debentures was \$67,512, net of unamortized debt discount of \$7,488.

### Note 8: Deferred Wages and Accrued Professional Fees

To reduce cash outflows, certain of the Company's employees, officers, consultants, and directors have agreed to defer a portion of their salaries and professional fees until the Company has sufficient resources to pay the amounts owed or to exchange such amounts into options as described below. At June 30, 2008, the Company has accrued \$1,001,942 related to the deferred payment of salaries and professional fees of which \$769,792 is included under deferred wages and \$232,150 in accrued professional fees. On March 18, 2002, the Board approved a conversion right on all deferred wages and accrued professional fees deferred as of March 18, 2002 (the "Conversion Right"). Pursuant to the Conversion Right, employees, officers, consultants, and directors may elect to convert \$1.00 of fees owed to them as of March 18, 2002 for an option to

purchase two shares of the Company's common stock, at an exercise price of \$1.00 per share for a term of five years. Of the total \$1,001,942 deferred salaries and professional fees, the amount subject to the Conversion Right is \$111,500, resulting in the potential issuance of 223,000 options under the terms mentioned above. No conversions have occurred to date. At March 18, 2002, there was no intrinsic value associated with these exchange rights. As such, no additional compensation cost was recorded.

Note 9: 2007 Private Placement Equity Offering

On June 21, 2007, the Company entered into a private placement offering (the "2007 Offering") of 1,300,000 shares of common stock at \$0.90 per share to accredited investors. On October 4, 2007, the Board approved an increase in the offering to 2,000,000 shares of common stock for a total offering price of \$1,800,000. On June 24, 2008, the Board determined that it was in the best interests of the Company to extend the termination date of the 2007 Offering and voted to extend the expiration date to August 15, 2008.

During the year ended June 30, 2008, the Company raised \$1,296,501 under the terms of the 2007 Offering. Accordingly, the Company issued 1,440,554 shares of common stock.

The Company engaged a brokerage firm to help in the fund raising efforts of the 2007 Offering. Pursuant to the terms of the agreement with the brokerage firm, the Company pays the brokerage firm a ten percent cash commission on all funds that the brokerage firm helps raise. Accordingly, during the year ended June 30, 2008, the Company incurred cash fees payable to the brokerage firm of \$129,650. As of June 30, 2008, the Company was current with respect to the amount owed the brokerage firm.

Note 10: Income Taxes

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets at June 30, 2008 and 2007 are as follows:

	Years Ended June 30,	
	2008	2007
	-----	-----
Deferred tax assets:		
Net operating loss carryforwards	\$ 4,256,229	\$ 3,902,377
Depreciation and amortization	--	1,377
Wages and professional fees	302,750	252,232
Stock compensation	884,655	747,065
Research and development credit carry forwards	77,686	86,033
	-----	-----
Total deferred tax assets	5,521,320	4,989,084
Less: valuation allowance	(5,521,320)	(4,989,084)
	-----	-----
Net deferred tax asset	\$ --	\$ --
	=====	=====

The net increase in the valuation allowance for deferred tax assets was \$532,236 and \$575,770 for the years ended June 30, 2008 and 2007. The increases were primarily due to an increase in net operating loss carry forwards, stock compensation and wages and professional fees, the realization of which was uncertain.



## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

For federal income tax purposes, the Company has net operating loss carry forwards at June 30, 2008 available to offset future federal taxable income, if any, of approximately \$12,518,321 which began expiring during the fiscal year ended June 30, 2005 and may be carried forward to the fiscal year ended June 30, 2028. In addition, the Company has research and development tax credit carry forwards of approximately \$77,686 at June 30, 2008, which are available to offset federal income taxes and began to expire during the year ended June 30, 2006.

The utilization of the tax net operating loss carry forwards may be limited due to ownership changes that have occurred as a result of sales of common stock.

The effects of state income taxes were insignificant for the years ended June 30, 2008 and 2007.

### Note 11: Operating Leases

The Company's corporate office is located at 2 Park Avenue, Suite 201, Manhasset, NY 11030. On February 8, 2008, the Company entered into an amendment to its Agreement to Lease dated March 1, 2007 ("Lease Amendment"). The Lease Amendment is a one year operating lease for its corporate office, commencing March 1, 2008. The monthly rent is \$847.

29

The Company's research and development facility was located in Ferndale, Washington. Pursuant to an operating lease that expired on January 31, 2007, the Company leased 1,800 square feet of space from a non-affiliate at a monthly cost of approximately \$2,100. In October 2006, the Company provided written notification to the landlord of the Ferndale property that it would not be renewing the operating lease in January 2007. The Company continued to lease, on a month-to-month basis a storage facility at the Ferndale location and therefore continued to incur the monthly rental fee of approximately \$2,100 through September 2007, at which time the Company vacated the premises.

On May 14, 2008 the Company entered into a 12.5 month operating lease for 918 square feet of office space, 2,576 square feet of warehouse space and 7,500 square feet of yard space in Albuquerque, New Mexico. Upon execution of the lease, the Company paid a refundable lease deposit of \$2,000 and last months rent deposit of \$2,500. Monthly rent expense is \$2,500.

As of June 30, 2008, the Company has future minimum lease payments of \$31,776.

Total rent expense under operating leases with third parties was \$21,781 and \$36,342 during the years ended June 30, 2008 and 2007.

### Note 12: Subsequent Events

On June 21, 2007, the Company entered into a private placement offering (the "2007 Offering") of 1,300,000 shares of common stock at \$0.90 per share to accredited investors. On October 4, 2007, the Board approved an increase in the offering to 2,000,000 shares of common stock for a total offering price of \$1,800,000. On June 24, 2008, the Board determined that it was in the best interests of the Company to extend the termination date of the 2007 Offering and voted to extend the expiration date to August 15, 2008. See Note 9 "2007 Private Placement Equity Offering".

On July 30, 2007, the Board approved an increase in the 2007 Offering to

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

2,555,555 shares of common stock for a total offering price of \$2,299,999.

On August 15, 2008, the Company closed the 2007 Offering. The Company raised gross proceeds of \$2,295,404 from the sale of 2,550,440 shares of common stock in accordance with the terms of the 2007 Offering.

The Company engaged two brokerage firms to help in the fund raising efforts of the 2007 Offering. Pursuant to the terms of the agreements with the brokerage firms, they are entitled to receive a commission equal to ten percent of sales that resulted from their brokerage-dealer services.

On July 10, 2008, the Board approved and adopted the 2008 Stock Ownership Incentive Plan (the "2008 Stock Plan") as filed as Appendix B to the Company's Preliminary Proxy Statement as filed with the SEC on September 18, 2008. In accordance with Section 17 of the 1999 Stock Plan, no incentive stock options may be granted more than ten years after the 1999 Stock Plan's effective date of November 16, 1998. The Company is seeking approval of the 2008 Stock Plan by the Stockholders through its proxy solicitation. Stockholder approval is necessary to permit the 2008 Stock Plan to qualify as an incentive stock option plan under applicable provisions of the Internal Revenue Code. The affirmative vote of the holders of a majority of the shares of the Company's common stock is required for approval. Upon adoption of the 2008 Stock Plan by the Stockholders, the Company will no longer grant stock options under the 1999 Stock Plan.

Subsequent to June 30, 2008, two investors exercised their conversion right, pursuant to the terms of the 2003 Offering and converted their Debentures in the total principal amount of \$50,000 pursuant to the terms of the 2003 Offering. Accordingly, the Company issued 100,000 shares of common stock in accordance with the terms of the 2003 Offering.

Subsequent to June 30, 2008, a consulting scientist exercised a warrant to purchase a total of 40,000 shares of the Company's common stock at \$0.70 per share.

30

Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

Item 8A (T). Controls and Procedures.

(a) Evaluation of Disclosure Controls and Procedures

The Company's management, with the participation of its Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed in the Company's periodic filings under the Exchange Act is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure.

(b) Management's Report on Internal Control over Financial Reporting

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

The Company's management is responsible for establishing and maintaining effective internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of its internal control over financial reporting based on the framework in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that the Company's internal control over financial reporting was effective as of June 30, 2008.

This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's independent registered public accounting firm pursuant to the rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

### (c) Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

### Item 8B. Other Information.

None.

## PART III

### Item 9. Directors and Executive Officers.

#### Directors, Executive Officers, Promoters and Control Persons

The information regarding directors contained under the caption "Proposal One: Election of Directors" in the Company's Proxy Statement for the 2008 Annual Meeting of Stockholders, which will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this report, is incorporated herein by reference.

#### Executive Officers of the Company

In addition to Murphy Evans and Henry Gemino, who also serve as directors, the following constitutes the executive officers of the Company:

Name	Age	Positions Held and Principal Occupations During the Past 5 Years
----	---	-----
Philip L. Jones	65	Mr. Jones has served as the Chief Operating Officer and Executive Vice President for the Company during the past five fiscal years. Effective September 4, 2007, the Board elected Robert C. Geib to serve as the Company's Chief Operating Officer. Previous to his employment with the Company, Mr. Jones provided energy consulting services to certain utility companies for a period of one year. Prior to that time, Mr. Jones held various executive positions with Consolidated Natural Gas Company before retiring in April 2000.

Name -----	Age ---	Positions Held and Principal Occupations During the Past 5 Years -----
Robert C. Geib	37	Mr.Geib was elected by the Board to serve as the Company's Chief Operating Officer, effective September 4, 2007. Prior to joining the Company, Mr. Geib was the Director of Operations Services for the Northeast Gas Association in New York, NY. From 1999 to 2005, Mr. Geib worked at Southwest Gas Corporation in Las Vegas, NV as a supervisor and a distribution engineer.

Compliance with Section 16(a) of the Exchange Act

The information regarding reports required under Section 16(a) of the Securities Exchange Act of 1934, as amended, contained under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" in the Company's Proxy Statement for the 2008 Annual Meeting of Stockholders, which will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this report, is incorporated herein by reference.

Code of Ethics

The Company has adopted a Code of Ethics applicable to its chief executive officer, chief operating officer, chief financial officer, president and other finance leaders. A copy of the Code of Ethics may be obtained by any person without charge, upon request, by contacting the principle office of the Company.

Audit Committee

The information contained under the caption "Board of Directors and Committees" in the Company's Proxy Statement for the 2008 Annual Meeting of Stockholders, which will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this report, is incorporated herein by reference.

Item 10. Executive Compensation.

The information contained under the caption "Executive Compensation" in the Company's Proxy Statement for the 2008 Annual Meeting of Stockholders, which will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this report, is incorporated herein by reference.

Item 11. Security Ownership of Certain Beneficial Owners and Management.

The information contained under the caption "Security Ownership of Certain Beneficial Owners and Management" in the Company's Proxy Statement for the 2008 Annual Meeting of Stockholders, which will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this report, is incorporated herein by reference.

Information regarding securities authorized for issuance under equity compensation plans is hereby incorporated by reference to Item 5 of Part II of this Annual Report on Form 10-KSB, under the heading "Securities Authorized for Issuance Under Equity Compensation Plans."

Item 12. Certain Relationships and Related Transactions.

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

The information contained under the caption "Certain Relationship and Related Transactions" in the Company's Proxy Statement for the 2008 Annual Meeting of Stockholders, which will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this report, is incorporated herein by reference.

32

### Item 13. Exhibits.

The following exhibits were filed with or incorporated by reference into this report.

Exhibit No. -----	Description of Exhibit -----
Exhibit 3.1	Articles of Incorporation (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form SB-2 filed with the Commission on May 10, 1996).
Exhibit 3.2	Bylaws of the Company (incorporated by reference to Exhibit 3.3 to the Company's Registration Statement on Form SB-2 filed with the Commission on May 10, 1996).
Exhibit 3.3	Amendment to Certificate of Incorporation (incorporated by reference to Exhibit A to the Company's Definitive Proxy Statement filed with the Commission on October 28, 2002).
Exhibit 3.4	Amendment to Certificate of Incorporation (incorporated by reference to Appendix A to the Company's Preliminary Proxy Statement filed with the Commission on September 13, 2006).
Exhibit 10.1	Royalty Agreement (incorporated by reference to Exhibit 10.1 to the Company's Registration Statement on Form SB-2 filed with the Commission on May 10, 1996).
Exhibit 10.2	Assignment of Patent Rights (incorporated by reference to Exhibit 10.2 to the Company's Registration Statement on Form SB-2 filed with the Commission on May 10, 1996).
Exhibit 10.3	1999 Stock Option Plan (incorporated by reference to Exhibit 10.9 to the Company's Annual Report on Form 10-KSB filed with the Commission on October 12, 2004).
Exhibit 10.4	First Amendment to the 1999 Stock Option Plan (incorporated by reference to Appendix B to the Company's Preliminary Proxy Statement filed with the Commission on September 13, 2006).
Exhibit 10.5	Amendment to Lease dated February 8, 2008 by and between the Company and Long Island Property Management LP. (incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-QSB filed with the Commission on May 15, 2008).
Exhibit 10.6	Consulting Agreement dated April 11, 2007, by and between the Company and R.F. Lafferty. (incorporated by reference to Exhibit 10.9 to the Company's Quarterly Report on Form 10-QSB filed with the Commission on May 9, 2007).
Exhibit 10.7	Lease dated May 14, 2008 by and between the Company and Teague Properties, LLC. *

Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

- Exhibit 10.8 2008 Stock Ownership Incentive Plan. (incorporated by reference to Appendix B to the Company's Preliminary Proxy Statement filed with the Commission on September 18, 2008).
- Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of Henry E. Gemino, as Chief Executive Officer and Chief Financial Officer of the Company. \*
- Exhibit 32.1 Certification under Section 906 of the Sarbanes-Oxley Act of 2002 by Henry E. Gemino, as Chief Executive Officer and Chief Financial Officer of the Company. \*

-----  
\*Filed herewith.

33

Item 14. Principal Accountant Fees and Services.

The information required by this item is incorporated by reference to the sections entitled "Independent Public Accountants" and "Principal Accountant Fees and Services" in the Company's Proxy Statement for the 2008 Annual Meeting of Stockholders, which will be filed with the Commission not later than 120 days after the end of the fiscal year covered by this report, is incorporated herein by reference.

34

SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PROFILE TECHNOLOGIES, INC.

September 25, 2008

By /s/ Henry E. Gemino

-----  
Henry E. Gemino

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

Chief Executive Officer  
and Chief Financial Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant in the capacities and as of the dates indicated:

Signature -----	Title -----	Date -----
/s/Charles Christenson ----- Charles Christenson	Director	September 25, 2008
/s/Murphy Evans ----- Murphy Evans	Director	September 25, 2008
/s/Henry E. Gemino ----- Henry E. Gemino	Director	September 25, 2008
/s/Richard L. Palmer ----- Richard L. Palmer	Director	September 25, 2008

35

Exhibit No. -----	Description of Exhibit -----
Exhibit 3.1	Articles of Incorporation (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement on Form SB-2 filed with the Commission on May 10, 1996).
Exhibit 3.2	Bylaws of the Company (incorporated by reference to Exhibit 3.3 to the Company's Registration Statement on Form SB-2 filed with the Commission on May 10, 1996).
Exhibit 3.3	Amendment to Certificate of Incorporation (incorporated by reference to Exhibit A to the Company's Definitive Proxy Statement filed with the Commission on October 28, 2002).
Exhibit 3.4	Amendment to Certificate of Incorporation (incorporated by reference to Appendix A to the Company's Preliminary Proxy Statement filed with the Commission on September 13, 2006).
Exhibit 10.1	Royalty Agreement (incorporated by reference to Exhibit 10.1 to the Company's Registration Statement on Form SB-2 filed with the Commission on May 10, 1996).
Exhibit 10.2	Assignment of Patent Rights (incorporated by reference to Exhibit 10.2 to the Company's Registration Statement on Form SB-2 filed

## Edgar Filing: PROFILE TECHNOLOGIES INC - Form 10KSB

with the Commission on May 10, 1996).

- Exhibit 10.3 1999 Stock Option Plan (incorporated by reference to Exhibit 10.9 to the Company's Annual Report on Form 10-KSB filed with the Commission on October 12, 2004).
- Exhibit 10.4 First Amendment to the 1999 Stock Option Plan (incorporated by reference to Appendix B to the Company's Preliminary Proxy Statement filed with the Commission on September 13, 2006).
- Exhibit 10.5 Amendment to Lease dated February 8, 2008 by and between the Company and Long Island Property Management LP. (incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-QSB filed with the Commission on May 15, 2008).
- Exhibit 10.6 Consulting Agreement dated April 11, 2007, by and between the Company and R.F. Lafferty. (incorporated by reference to Exhibit 10.9 to the Company's Quarterly Report on Form 10-QSB filed with the Commission on May 9, 2007).
- Exhibit 10.7 Lease dated May 14, 2008 by and between the Company and Teague Properties, LLC. \*
- Exhibit 10.8 2008 Stock Ownership Incentive Plan. (incorporated by reference to Appendix B to the Company's Preliminary Proxy Statement filed with the Commission on September 18, 2008).
- Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of Henry E. Gemino, as Chief Executive Officer and Chief Financial Officer of the Company. \*
- Exhibit 32.1 Certification under Section 906 of the Sarbanes-Oxley Act of 2002 by Henry E. Gemino, as Chief Executive Officer and Chief Financial Officer of the Company. \*

-----  
\*Filed herewith.