

PACCAR INC  
Form 10-Q  
October 27, 2008  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the quarterly period ended September 30, 2008**

**or**

**o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the transition period from                      to**

**Commission File No. 001-14817**

**PACCAR Inc**

(Exact name of registrant as specified in its charter)

Edgar Filing: PACCAR INC - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**91-0351110**  
(I.R.S. Employer Identification No.)

**777 - 106th Ave. N.E., Bellevue, WA**  
(Address of principal executive offices)

**98004**  
(Zip Code)

**(425) 468-7400**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for at least the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$1 par value 362,680,340 shares as of September 30, 2008

---

Table of Contents

**FORM 10-Q**

**PACCAR Inc AND SUBSIDIARIES**

**INDEX**

	Page	
<b><u>PART I. FINANCIAL INFORMATION:</u></b>		
<b><u>ITEM 1.</u></b>	<b><u>FINANCIAL STATEMENTS:</u></b>	
<u>Consolidated Statements of Income</u> <u>Three and Nine Months Ended September 30, 2008 and 2007 (Unaudited)</u>	3	
<u>Consolidated Balance Sheets</u> <u>September 30, 2008 (Unaudited) and December 31, 2007</u>	4	
<u>Condensed Consolidated Statements of Cash Flows</u> <u>Nine Months Ended September 30, 2008 and 2007 (Unaudited)</u>	6	
<u>Notes to Consolidated Financial Statements (Unaudited)</u>	7	
<b><u>ITEM 2.</u></b>	<b><u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b>	12
<b><u>ITEM 3.</u></b>	<b><u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u></b>	15
<b><u>ITEM 4.</u></b>	<b><u>CONTROLS AND PROCEDURES</u></b>	15
<b><u>PART II. OTHER INFORMATION:</u></b>		
<b><u>ITEM 1A.</u></b>	<b><u>RISK FACTORS</u></b>	16
<b><u>ITEM 2.</u></b>	<b><u>UNREGISTERED SALES OF SECURITIES AND USE OF PROCEEDS</u></b>	16
<b><u>ITEM 6.</u></b>	<b><u>EXHIBITS</u></b>	16
<b><u>SIGNATURE</u></b>		17
<b><u>INDEX TO EXHIBITS</u></b>		18

Table of Contents

## FORM 10-Q

## PACCAR Inc AND SUBSIDIARIES

## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## Consolidated Statements of Income (Unaudited)

(Millions Except Per Share Amounts)

	Three Months Ended September 30		Nine Months Ended September 30	
	2008	2007	2008	2007
<b>TRUCK AND OTHER:</b>				
Net sales and revenues	\$ 3,682.1	\$ 3,448.5	\$ 11,085.1	\$ 10,598.4
Cost of sales and revenues	3,113.5	2,930.6	9,395.0	8,978.4
Research and development	88.1	67.8	261.7	163.4
Selling, general and administrative	119.3	122.6	372.9	363.0
Interest and other (income) expense, net	.3	(.1)	(1.7)	(21.6)
	3,321.2	3,120.9	10,027.9	9,483.2
<b>Truck and Other Income Before Income Taxes</b>	<b>360.9</b>	<b>327.6</b>	<b>1,057.2</b>	<b>1,115.2</b>
<b>FINANCIAL SERVICES:</b>				
Revenues	322.8	313.2	970.7	864.0
Interest and other	215.2	201.4	636.2	548.1
Selling, general and administrative	27.9	29.0	87.0	81.9
Provision for losses on receivables	34.2	9.4	76.0	26.1
	277.3	239.8	799.2	656.1
<b>Financial Services Income Before Income Taxes</b>	<b>45.5</b>	<b>73.4</b>	<b>171.5</b>	<b>207.9</b>
Investment income	22.2	24.1	69.5	69.8
<b>Total Income Before Income Taxes</b>	<b>428.6</b>	<b>425.1</b>	<b>1,298.2</b>	<b>1,392.9</b>
Income taxes	129.6	122.8	393.4	426.7
<b>Net Income</b>	<b>\$ 299.0</b>	<b>\$ 302.3</b>	<b>\$ 904.8</b>	<b>\$ 966.2</b>
<b>Net Income Per Share:</b>				
Basic	\$ .82	\$ .82	\$ 2.48	\$ 2.60
Diluted	\$ .82	\$ .81	\$ 2.47	\$ 2.58
<b>Weighted Average Common Shares Outstanding:</b>				
Basic	363.0	370.4	364.6	372.1
Diluted	364.8	372.6	366.6	374.3
Dividends declared per share	\$ .18	\$ .18	\$ .54	\$ .48

See Notes to Consolidated Financial Statements.



Table of Contents

## FORM 10-Q

## PACCAR Inc AND SUBSIDIARIES

## Consolidated Balance Sheets (Millions)

	September 30 2008 (Unaudited)	December 31 2007*
<b>ASSETS</b>		
<b>TRUCK AND OTHER:</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 1,346.4	\$ 1,736.5
Trade and other receivables, net	791.1	570.0
Marketable debt securities	551.1	778.5
Inventories	938.1	628.3
Deferred taxes and other current assets	227.9	205.6
<b>Total Truck and Other Current Assets</b>	<b>3,854.6</b>	<b>3,918.9</b>
Equipment on operating leases, net	484.0	489.2
Property, plant and equipment, net	1,780.3	1,642.6
Other noncurrent assets	399.1	467.2
<b>Total Truck and Other Assets</b>	<b>6,518.0</b>	<b>6,517.9</b>
<b>FINANCIAL SERVICES:</b>		
Cash and cash equivalents	49.3	121.6
Finance and other receivables, net	8,852.0	9,025.4
Equipment on operating leases, net	1,502.7	1,318.7
Other assets	309.8	244.6
<b>Total Financial Services Assets</b>	<b>10,713.8</b>	<b>10,710.3</b>
	\$ 17,231.8	\$ 17,228.2

Table of Contents

## FORM 10-Q

## PACCAR Inc AND SUBSIDIARIES

	September 30 2008 (Unaudited)	December 31 2007*
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
<b>TRUCK AND OTHER:</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses	\$ 2,483.5	\$ 2,136.3
Dividend payable		367.1
<b>Total Truck and Other Current Liabilities</b>	<b>2,483.5</b>	<b>2,503.4</b>
Long-term debt	22.1	23.6
Residual value guarantees and deferred revenues	534.5	539.4
Deferred taxes and other liabilities	428.7	458.4
<b>Total Truck and Other Liabilities</b>	<b>3,468.8</b>	<b>3,524.8</b>
<b>FINANCIAL SERVICES:</b>		
Accounts payable, accrued expenses and other	232.3	258.5
Commercial paper and bank loans	3,532.1	4,106.8
Term debt	4,052.4	3,745.4
Deferred taxes and other liabilities	606.9	579.6
<b>Total Financial Services Liabilities</b>	<b>8,423.7</b>	<b>8,690.3</b>
<b>STOCKHOLDERS EQUITY</b>		
Preferred stock, no par value: Authorized 1.0 million shares, none issued		
Common stock, \$1 par value: Authorized 1.2 billion shares, 363.1 million shares issued	363.1	368.4
Additional paid - in capital	43.0	37.7
Treasury stock - at cost - .41 million shares	(17.4)	(61.7)
Retained earnings	4,713.3	4,260.6
Accumulated other comprehensive income	237.3	408.1
<b>Total Stockholders Equity</b>	<b>5,339.3</b>	<b>5,013.1</b>
	\$ 17,231.8	\$ 17,228.2

\* The December 31, 2007 consolidated balance sheet has been derived from audited financial statements.

See Notes to Consolidated Financial Statements.

Table of Contents

## FORM 10-Q

## PACCAR Inc AND SUBSIDIARIES

**Condensed Consolidated Statements of Cash Flows (Unaudited)**

(Millions)

Nine Months Ended September 30	2008	2007
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 904.8	\$ 966.2
Adjustments to reconcile net income to cash provided by operations:		
Depreciation and amortization:		
Property, plant and equipment	169.9	142.2
Equipment on operating leases and other	312.3	235.7
Provision for losses on financial services receivables	76.0	26.1
Gain on sale of property		(21.7)
Other	27.9	(.1)
Change in operating assets and liabilities:		
Wholesale receivables on new trucks	(431.1)	(34.2)
Sales-type finance leases and dealer direct loans on new trucks	61.5	48.5
Other	(161.8)	96.5
<b>Net Cash Provided by Operating Activities</b>	<b>959.5</b>	<b>1,459.2</b>
<b>INVESTING ACTIVITIES:</b>		
Retail loans and direct financing leases originated	(1,904.4)	(2,382.8)
Collections on retail loans and direct financing leases	2,101.7	2,073.8
Marketable securities purchases	(546.2)	(1,149.8)
Marketable securities maturities and sales	755.8	1,159.3
Acquisition of property, plant and equipment	(352.3)	(218.1)
Acquisition of equipment for operating leases	(789.5)	(556.6)
Proceeds from asset disposals	175.1	161.3
Other	12.8	(50.4)
<b>Net Cash Used in Investing Activities</b>	<b>(547.0)</b>	<b>(963.3)</b>
<b>FINANCING ACTIVITIES:</b>		
Cash dividends paid	(563.9)	(670.4)
Purchase of treasury stock	(230.5)	(298.8)
Stock compensation transactions	11.2	30.1
Net decrease in commercial paper and short term bank loans	(478.2)	(147.4)
Proceeds from term debt	995.9	537.6
Payment of term debt	(572.8)	(280.5)
<b>Net Cash Used in Financing Activities</b>	<b>(838.3)</b>	<b>(829.4)</b>
Effect of exchange rate changes on cash	(36.6)	79.6
<b>Net Decrease in Cash and Cash Equivalents</b>	<b>(462.4)</b>	<b>(253.9)</b>
Cash and cash equivalents at beginning of period	1,858.1	1,852.5
Cash and cash equivalents at end of period	\$ 1,395.7	\$ 1,598.6

See Notes to Consolidated Financial Statements.





Table of Contents**FORM 10-Q****PACCAR Inc AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Unaudited)**

(Millions)

**NOTE A Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended September 30, 2008, are not necessarily indicative of the results that may be expected for the year ended December 31, 2008. For further information, refer to the consolidated financial statements and footnotes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

PACCAR paid a 50% common stock dividend to stockholders in October 2007. All share and per share figures presented are adjusted for the effects of the dividend.

*Reclassifications:* Certain prior year amounts have been reclassified to conform to the 2008 presentation.

**NOTE B Inventories**

	<b>September 30 2008</b>	December 31 2007
Inventories at cost:		
Finished products	\$ 492.3	\$ 435.2
Work in process and raw materials	600.8	342.5
	<b>1,093.1</b>	777.7
Less LIFO reserve	(155.0)	(149.4)
	<b>\$ 938.1</b>	\$ 628.3

Under the LIFO method of accounting (used for approximately 50% of September 30, 2008 inventories), an actual valuation can be made only at the end of each year based on year-end inventory levels and costs. Accordingly, interim valuations are based on management's estimates of those year-end amounts.

**NOTE C Finance Receivables**

	September 30 2008	December 31 2007
Loans	\$ 3,846.0	\$ 4,325.9
Retail direct financing leases	2,794.8	2,816.7
Sales-type finance leases	834.5	908.1
Dealer wholesale financing	1,887.0	1,554.6
Interest and other receivables	150.9	108.9
Unearned interest:		
Finance leases	(469.3)	(495.4)
	9,043.9	9,218.8
Less allowance for losses	(191.9)	(193.4)
	\$ 8,852.0	\$ 9,025.4

Table of Contents**FORM 10-Q****PACCAR Inc AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Unaudited)**

(Millions)

**NOTE D Product Support Liabilities**

Product support liabilities consist of amounts accrued to meet product warranty obligations and deferred revenue and accrued costs associated with optional extended warranty and repair and maintenance contracts. PACCAR periodically assesses the adequacy of its recorded liabilities and adjusts them as appropriate to reflect actual experience.

Changes in product support liabilities are summarized as follows:

	2008		2007	
Beginning balance, January 1	\$	483.3	\$	458.3
Cost accruals and revenue deferrals		232.7		239.7
Payments and revenue recognized		(210.6)		(252.2)
Currency translation		(20.1)		25.6
Ending balance, September 30	\$	485.3	\$	471.4

**NOTE E Stockholders Equity****Comprehensive Income**

The components of comprehensive income, net of any related tax, were as follows:

	Three Months Ended September 30		Nine Months Ended September 30					
	2008	2007	2008	2007				
Net income	\$	299.0	\$	302.3	\$	904.8	\$	966.2
Other comprehensive income:								
Currency translation adjustment		(271.0)		124.3		(161.4)		212.3
Derivative contracts decrease		(14.8)		(19.9)		(8.7)		(10.7)
Marketable securities (decrease) increase		(4.2)		3.5		(7.0)		.7
Employee benefit plans amortization		4.9				6.3		2.0

Edgar Filing: PACCAR INC - Form 10-Q

Net other comprehensive income		(285.1)		107.9		(170.8)		204.3
Comprehensive income	\$	13.9	\$	410.2	\$	734.0	\$	1,170.5

**Accumulated Other Comprehensive Income**

Accumulated other comprehensive income was comprised of the following:

	September 30		December 31	
	2008		2007	
Currency translation adjustment	\$	354.8	\$	516.2
Net unrealized loss on derivative contracts		(16.9)		(8.2)
Net unrealized investment (losses) gains		(5.1)		1.9
Employee benefit plans		(95.5)		(101.8)
Total accumulated other comprehensive income	\$	237.3	\$	408.1

The currency translation losses in 2008 are attributable to increase in the value of the U.S. dollar compared to the euro, Canadian dollar, British pound, and Australian dollar. In 2007 the currency translation gains were primarily due to decrease in the value of the U.S. dollar compared to the euro.

Table of Contents**FORM 10-Q****PACCAR Inc AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Unaudited)**

(Millions Except Share Amounts)

**Stock Compensation Plans**

Stock-based compensation expense was \$7.6 and \$9.5 for the first nine months of 2008 and 2007, respectively. Realized tax benefits related to the excess of deductible amounts over expense recognized amounted to \$3.6 and \$13.3 for the first nine months of 2008 and 2007, respectively, and have been classified as a financing cash flow.

**Other Capital Stock Changes**

In the nine months ended September 30, 2008, PACCAR issued 659,451 additional common shares under deferred and stock compensation arrangements. PACCAR purchased 5,053,900 shares of its common stock at an average price of \$45.61 during this period. In July 2008, the Company retired 5,923,797 of its common shares held as treasury stock.

**Diluted Earnings Per Share**

The following table shows the additional amounts added to weighted average basic shares outstanding to calculate diluted earnings per share. These amounts primarily represent the dilutive effect of stock options. Antidilutive options are excluded from the diluted earnings per share calculation and are shown separately in the table below.

	Three Months Ended September 30		Nine Months Ended September 30	
	2008	2007	2008	2007
Additional shares	<b>1,856,900</b>	2,267,700	<b>1,913,300</b>	2,216,800
Excluded antidilutive shares	<b>1,401,800</b>		<b>1,401,800</b>	

**NOTE F Segment Information**

	Three Months Ended September 30		Nine Months Ended September 30	
	2008	2007	2008	2007

Edgar Filing: PACCAR INC - Form 10-Q

Net sales and revenues :

Truck								
Total	\$	<b>3,827.7</b>	\$	3,514.0	\$	<b>11,429.5</b>	\$	10,786.3
Less intersegment		<b>(186.0)</b>		(113.2)		<b>(461.9)</b>		(323.5)
External customers		<b>3,641.7</b>		3,400.8		<b>10,967.6</b>		10,462.8
All other		<b>40.4</b>		47.7		<b>117.5</b>		135.6
		<b>3,682.1</b>		3,448.5		<b>11,085.1</b>		10,598.4
Financial Services		<b>322.8</b>		313.2		<b>970.7</b>		864.0
	\$	<b>4,004.9</b>	\$	3,761.7	\$	<b>12,055.8</b>	\$	11,462.4

Table of Contents

## FORM 10-Q

## PACCAR Inc AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Unaudited)

(Millions)

## NOTE F Segment Information (Continued)

	Three Months Ended September 30		Nine Months Ended September 30	
	2008	2007	2008	2007
Income (Loss) before income taxes :				
Truck	\$ 362.5	\$ 317.2	\$ 1,063.6	\$ 1,081.1
All other	(1.6)	10.4	(6.4)	34.1
	360.9	327.6	1,057.2	1,115.2
Financial Services	45.5	73.4	171.5	207.9
Investment Income	22.2	24.1	69.5	69.8
	\$ 428.6	\$ 425.1	\$ 1,298.2	\$ 1,392.9

Included in All other are PACCAR's industrial winch manufacturing business and other sales, income and expense not attributable to a reportable segment, including a portion of corporate expense. For the nine months ended September 30, 2007, All other income before income taxes included a \$21.7 gain on sale of property in the United Kingdom.

## NOTE G Fair Value Measurements

The Company adopted Statement No.157, *Fair Value Measurements* (FAS 157) effective January 1, 2008 with no effect on the financial statements. FAS 157 defines fair value and establishes a three-level hierarchy for measuring fair value of certain financial instruments based on the source of information used to determine fair value. FAS 157 also expands disclosures about fair value measurements. The hierarchy of fair value measurements is described below.

Level 1 Valuations are based on quoted prices that the Company has the ability to obtain in actively traded markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market or exchange traded market, valuation of these instruments does not require a significant degree of judgment.

Level 2 Valuations are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.



## Edgar Filing: PACCAR INC - Form 10-Q

Level 3 Valuations are based on model-based techniques for which some or all of the assumptions are obtained from indirect market information that is significant to the overall fair value measurement and which require a significant degree of management judgment. The Company has no financial instruments requiring Level 3 valuation.

Table of Contents**FORM 10-Q****PACCAR Inc AND SUBSIDIARIES****Notes to Consolidated Financial Statements (Unaudited)**

(Millions)

PACCAR's assets and liabilities subject to recurring fair value measurements are either Level 1 or Level 2 and include marketable debt securities, derivative contracts and certain term debt as follows:

At September 30, 2008	Level 1	Level 2	Total
<b>Assets:</b>			
Marketable debt securities	\$ 185.1	\$ 366.0	\$ 551.1
Derivative Contracts		28.9	28.9
<b>Liabilities:</b>			
Term debt		522.5	522.5
Derivative Contracts		61.0	61.0

The Company's marketable debt securities consist of municipal bonds, foreign government obligations and investment-grade corporate bonds.

The fair value of foreign government obligations and foreign corporate bonds is based on quoted prices in active markets. These are categorized as Level 1.

The fair value of municipal bonds is estimated using recent transactions, market price quotations, and pricing models that consider, where applicable, interest rates and other observable market information. These bonds are categorized as Level 2.

A portion of the Company's fixed-rate term debt has been converted to variable rate term debt using fair value hedges. Fair value is determined using modeling techniques that include market inputs such as interest rates. This debt is categorized as Level 2.

The Company's derivative contracts consist of interest rate contracts and foreign currency exchange contracts. These derivative contracts are over the counter and their fair value is determined using modeling techniques that include market inputs such as interest rates, yield curves and currency exchange rates. These contracts are categorized as Level 2.

**NOTE H Employee Benefit Plans**

## Edgar Filing: PACCAR INC - Form 10-Q

PACCAR has several defined benefit pension plans, which cover a majority of its employees.

The following information details the components of net pension expense for the Company's defined benefit plans:

	Three Months Ended September 30		Nine Months Ended September 30	
	2008	2007	2008	2007
<i>Components of Pension Expense :</i>				
Service cost	\$ 11.8	\$ 12.4	\$ 35.7	\$ 37.2
Interest on projected benefit obligation	18.6	17.2	56.1	50.6
Expected return on assets	(23.4)	(22.1)	(70.6)	(66.0)
Curtailment charge				3.6
Recognized actuarial loss	.7	2.0	2.3	6.0
Recognized prior service costs	.6	.8	1.8	2.4
Net pension expense	\$ 8.3	\$ 10.3	\$ 25.3	\$ 33.8

During the first nine months of 2008, the Company contributed \$11.1 to its pension plans.

Table of Contents

## FORM 10-Q

## PACCAR Inc AND SUBSIDIARIES

## Notes to Consolidated Financial Statements (Unaudited)

(Millions)

## NOTE H Employee Benefit Plans (Continued)

The following information details the components of net retiree expense for the Company's unfunded postretirement medical and life insurance plans:

	Three Months Ended September 30		Nine Months Ended September 30	
	2008	2007	2008	2007
<i>Components of Retiree Expense :</i>				
Service cost	\$ .8	\$ 1.1	\$ 2.4	\$ 3.7
Interest cost	1.2	1.3	3.5	3.9
Recognized actuarial loss		.2		.7
Recognized prior service costs			.1	.1
Recognized net initial obligation	.1	.1	.3	.3
Net retiree expense	\$ 2.1	\$ 2.7	\$ 6.3	\$ 8.7

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS:

Third quarter 2008 total net sales and revenues increased to \$4.0 billion compared to \$3.76 billion in the third quarter of 2007. Third quarter 2008 net income was \$299.0 million (\$.82 per diluted share) compared to \$302.3 million (\$.81 per diluted share) in the third quarter of 2007. Net sales and revenues for the first nine months of 2008 were \$12.06 billion compared to \$11.46 billion in the first nine months of 2007. PACCAR's net income for the first nine months of 2008 was \$904.8 million (\$2.47 per diluted share) compared to \$966.2 million (\$2.58 per diluted share) in the year-earlier period.

For the third quarter and first nine months of 2008, total net sales and revenues as well as income before income taxes were favorably affected by stronger average foreign currency values. The currency translation effect increased third quarter 2008 sales and revenues by \$146.6 million and income before income taxes by \$4.5 million compared to the third quarter of 2007. For the first nine months, the currency translation effect increased net sales and revenues by \$667.8 million and income before income taxes by \$79.6 million compared to 2007.

Truck segment net sales and revenues increased to \$3.64 billion in the third quarter of 2008 compared to \$3.40 billion in the third quarter of 2007. For the first nine months of 2008, Truck segment net sales and revenues increased to \$10.97 billion from \$10.46 billion in 2007. Compared to 2007, the third quarter and year-to-date periods for 2008 reflect higher truck production in Europe, and higher worldwide parts sales which partially offset lower truck production in North America.

Table of Contents

Truck segment income before income taxes was \$362.5 million in the third quarter of 2008 compared to \$317.2 million in the third quarter of 2007. In the third quarter higher truck sales and margins in Europe were partially offset by higher research and development (R&D) spending and lower truck sales in all other markets. Gross margins for the third quarter of 2008 improved to 15.4% from 15.0% in the third quarter of 2007 primarily due to higher margins in Europe. During the first nine months of 2008, truck segment income before income taxes was \$1,063.6 million compared to \$1,081.1 million in 2007. In the nine month period, higher sales and margins in Europe were offset by lower truck sales in North America and higher R&D spending. Gross margin for the first nine months of 2008 and 2007 was 15.3%.

R&D spending increased to \$88.1 million in the third quarter of 2008 from \$67.8 million in the third quarter of 2007 and to \$261.7 million for the first nine months of 2008 compared to \$163.4 million in the first nine months of 2007. The higher spending reflects investments in engine development and new vehicle programs.

Truck retail sales in the U.S. and Canada during the three- and nine-month periods ended September 30, 2008 were impacted by high diesel prices, declining housing starts and lower auto production. Retail sales are expected to be approximately 150,000 trucks in 2008. Industry retail sales are projected to improve slightly in the second half of 2009 and are expected to be in the range of 170,000 - 210,000 as fleets replace vehicles after several years of lower purchases.

Industry truck sales in Europe above 15 tonnes are expected to be comparable to the 340,000 units in 2007. As a result of a recent slowdown in customer demand in Europe, PACCAR has lowered its European truck production in the fourth quarter. European industry truck sales in 2009 are difficult to predict due to economic uncertainty, but could be at a level of 260,000 - 300,000 units. As a result the Company expects financial results to be lower in the fourth quarter of 2008 and into 2009.

Selling, general and administrative expense (SG&A) for the third quarter of 2008 of \$119.3 million was lower than the \$122.6 million reported in the third quarter of 2007 primarily due to lower operating expenses in North America. SG&A increased \$9.9 million to \$372.9 million for the first nine months of 2008, primarily due to the effects of a stronger euro. As a percentage of sales, SG&A decreased to 3.2% in 2008 from 3.6% in 2007 for the third quarter and was 3.4% in the first nine months of 2008 and 2007.

Financial Services segment revenues for the third quarter of 2008 increased to \$322.8 million from \$313.2 million in the third quarter of 2007. Revenues were \$970.7 million in the first nine months of 2008, compared to \$864.0 million in the first nine months of 2007. Third quarter Financial Services income before income taxes was \$45.5 million compared to \$73.4 million in 2007 primarily due to a higher provision for credit losses. The provision for credit losses rose to \$34.2 million in the third quarter of 2008 from \$9.4 million in the third quarter of 2007, primarily due to increased credit losses in the U.S. and Canada. For the first nine months of 2008, Financial Services income before income taxes was \$171.5 million compared to \$207.9 million in the year-earlier period. For the first nine months of 2008, the provision for credit losses was \$76.0 million compared to \$26.1 million in the same period in the prior year. Higher credit losses in the U.S. and Canada in the first nine months of 2008 more than offset the higher finance margins from portfolio growth outside the U.S. and Canada.

The slowing worldwide economy and high fuel prices also negatively affected truck operators and resulted in higher credit losses in the third quarter of 2008. Worldwide, Financial Services accounts 30+ days past due were 2.7% of portfolio balances as of September 30, 2008 and June 30, 2008 compared to 1.5% at September 30, 2007.

Table of Contents

The effective tax rate was 30.2% for the third quarter of 2008 and 30.3% for the first nine months of 2008 compared to 28.9% and 30.6% for the same time periods in 2007. The effective tax rates in the third quarter and first nine months of 2007 reflect the benefit of \$8.3 million from expected utilization of net operating loss carry forwards in the United Kingdom. Excluding this item the effective tax rate was 30.8% in the third quarter and 31.2% for the first nine months of 2007. The lower effective tax rate in 2008 reflects a higher proportion of income from foreign operations.

**LIQUIDITY AND CAPITAL RESOURCES:**

During the first nine months of 2008, Truck and Other cash and marketable securities decreased by \$617.5 million to \$1.90 billion. Payments for dividends, capital investments and stock repurchases were partially offset by cash provided by operations.

Cash provided by operations was \$959.5 million in the first nine months of 2008 compared to \$1,459.2 million in the same period of 2007, due to lower net income and higher working capital investments in 2008.

As of September 30, 2008, the Company had repurchased 6.33 million shares of its common shares for \$292.3 million under its October 2007 \$300 million repurchase authorization. In July 2008, the Board of Directors approved the repurchase of an additional \$300 million of PACCAR's outstanding common stock.

At September 30, 2008, PACCAR's European finance subsidiary, PACCAR Financial Europe (PFE), had \$405.2 million available for issuance under a \$1.5 billion medium term note program registered with the London Stock Exchange. The program is renewable annually.

On October 20, 2008, the Company's U.S. finance subsidiary, PACCAR Financial Corp. (PFC), was approved to participate in the Commercial Paper Funding Facility offered by the Federal Reserve Bank of New York. Under this funding facility, PFC may issue 90-day commercial paper during the period from October 27, 2008 through April 30, 2009. The total amount of commercial paper that PFC may have outstanding under this program is \$1.456 billion.

The Company had line of credit arrangements of \$3.36 billion, of which \$3.34 billion was unused at the end of September 2008. Included in these arrangements are \$3.0 billion of syndicated bank facilities. Of the \$3.0 billion bank facilities, \$2.0 billion matures in June 2009 and \$1.0 billion matures in June 2012. The Company intends to replace these credit facilities as they expire with facilities of similar amounts and duration. These credit facilities are maintained primarily to provide backup liquidity for commercial paper borrowings and maturing medium term notes of the financial services companies.

During the first nine months of 2008, PACCAR maintained its Standard & Poor's short-and long-term debt ratings of A-1+ and AA-, respectively. The current disruption in world wide credit markets has negatively affected the ability of many financial institutions and other companies to access liquidity. The Company cannot predict with any certainty the impact that further disruptions in the credit market will have on its liquidity. The Company believes its cash position and investment-grade credit ratings will continue to provide financial stability and access to credit markets.

Other information on liquidity and capital resources as presented in the 2007 Annual Report to Stockholders continues to be relevant.

Table of Contents

**FORWARD-LOOKING STATEMENTS:**

Certain information presented in this report contains forward-looking statements made pursuant to the Private Securities Litigation Reform Act of 1995, which are subject to risks and uncertainties that may affect actual results. Risks and uncertainties include, but are not limited to: a significant decline in industry sales; competitive pressures; reduced market share; reduced availability of or higher prices for fuel; increased safety, emissions, or other regulations resulting in higher costs and/or sales restrictions; currency or commodity price fluctuations; lower used truck prices; insufficient or under-utilization of manufacturing capacity; supplier interruptions; insufficient liquidity in the capital markets; insufficient supplier capacity or access to raw materials; labor disruptions; shortages of commercial truck drivers; increased warranty costs or litigation; or legislative and governmental regulations.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in the Company's market risk during the nine months ended September 30, 2008. For additional information, refer to the market risk disclosure in Item 7A as presented in the Company's 2007 Annual Report on Form 10-K.

**ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed under the supervision and with the participation of the Company's management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in rules 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended) as of September 30, 2008. Based on that evaluation, the principal executive officer and principal financial officer of the Company concluded that the disclosure controls and procedures in place at the Company are effective to ensure that information required to be disclosed by the Company, including its consolidated subsidiaries, in reports that the Company files or submits under the Exchange Act, is recorded, processed, summarized and reported on a timely basis in accordance with applicable rules and regulations. There have been no significant changes in the Company's internal controls over financial reporting that occurred during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**ITEM 4T. CONTROLS AND PROCEDURES**

Not applicable.

Table of Contents**PART II OTHER INFORMATION**

For Items 1, 3,4 and 5, there was no reportable information for the three months ended September 30, 2008.

**ITEM 1A. RISK FACTORS**

For information regarding risk factors, refer to Part I, Item 1A as presented in the 2007 Annual Report on Form 10-K. There have been no material changes in the Company's risk factors during the three months ended September 30, 2008.

**ITEM 2. UNREGISTERED SALES OF SECURITIES AND USE OF PROCEEDS**

For items 2(a) and (b), there was no reportable information for the three months ended September 30, 2008.

(c) Issuer purchases of equity securities.

On October 29, 2007, PACCAR's Board of Directors approved a plan to repurchase up to \$300 million of the Company's outstanding common stock. The following are details of repurchases under this plan for the period covered by this report:

<b>Period</b>	(a) Total number of shares purchased		(b) Average price paid per share		(c) Total number of shares purchased as part of the plan		(d) Approximate dollar value of shares that may yet be purchased under the plan
July 1-31, 2008	408,000	\$	41.49		408,000	\$	20,605,293
August 1-31, 2008	301,000		42.72		301,000		7,746,282
September 1-30, 2008							
<b>Total</b>	<b>709,000</b>	<b>\$</b>	<b>42.02</b>		<b>709,000</b>	<b>\$</b>	<b>7,746,282</b>

On July 8, 2008, PACCAR's Board of Directors approved a new plan to repurchase up to an additional \$300 million of the Company's outstanding common stock. No repurchases were made under this plan.

**ITEM 6. EXHIBITS**

Any exhibits filed herewith are listed in the accompanying index to exhibits.



Table of Contents

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

			<b>PACCAR Inc</b>
		(Registrant)	
Date	October 27, 2008	By	/s/ M. T. Barkley M. T. Barkley Vice President and Controller (Authorized Officer and Chief Accounting Officer)

Table of Contents

**INDEX TO EXHIBITS**

Exhibit (in order of assigned index numbers)

3 Articles of incorporation and bylaws:

- (a) Restated Certificate of Incorporation of PACCAR Inc (incorporated by reference to Exhibit 99.3 of the Current Report on Form 8-K of PACCAR Inc dated September 19, 2005).
- (b) Certificate of Amendment of Certificate of Incorporation of PACCAR Inc dated April 28, 2008 (incorporated by reference to Exhibit (3) (b) of the Quarterly Report on Form 10-Q for the period ended March 31, 2008).
- (c) Amended and Restated Bylaws of PACCAR Inc (incorporated by reference to Exhibit 99.4 of the Current Report on Form 8-K of PACCAR Inc dated September 19, 2005).

4 Instruments defining the rights of security holders, including indentures:

- (a) Rights agreement dated as of December 10, 1998 between PACCAR Inc and First Chicago Trust Company of New York setting forth the terms of the Series A Junior Participating Preferred Stock, no par value per share (incorporated by reference to Exhibit 4.1 of the Current Report on Form 8-K of PACCAR Inc dated December 21, 1998).
- (b) Amendment Number 1 to rights agreement dated as of December 10, 1998 between PACCAR Inc and First Chicago Trust Company of New York appointing Wells Fargo Bank N.A. as successor rights agent, effective as of the close of business September 15, 2000 (incorporated by reference to Exhibit (4)(b) of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2000).
- (c) Indenture for Senior Debt Securities dated as of December 1, 1983 and first Supplemental Indenture dated as of June 19, 1989 between PACCAR Financial Corp. and Wilmington Trust Company (incorporated by reference to Exhibit 4.1 of PACCAR Financial Corp. s Annual Report on Form 10-K dated March 26, 1984, File Number 001-11677 and Exhibit 4.2 of PACCAR Financial Corp. s Registration Statement on Form S-3 dated June 23, 1989, Registration Number 33-29434), and the Agreement of Resignation, Appointment and Acceptance, dated as of October 31, 2006 (incorporated by reference to PACCAR Financial Corp. s Form 8-K dated November 3, 2006).
- (d) Forms of Medium-Term Note, Series K (incorporated by reference to Exhibits 4.2A and 4.2B to PACCAR Financial Corp. s Registration Statement on Form S-3 dated December 23, 2003, Registration Number 333-111504).  
  
Form of Letter of Representation among PACCAR Financial Corp., Citibank, N.A. and the Depository Trust Company, Series K (incorporated by reference to Exhibit 4.3 to PACCAR Financial Corp. s Registration Statement on Form S-3 dated December 23, 2003, Registration Number 333-111504).

Edgar Filing: PACCAR INC - Form 10-Q

(e)

Forms of Medium-Term Note, Series L (incorporated by reference to Exhibits 4.2A and 4.2B to PACCAR Financial Corp. s Registration Statement on Form S-3 dated November 7, 2006, Registration Number 333-138464).

Form of Letter of Representation among PACCAR Financial Corp., Citibank, N.A. and the Depository Trust Company, Series L (incorporated by reference to Exhibit 4.3 to PACCAR Financial Corp. s Registration Statement on Form S-3 dated November 7, 2006, Registration Number 333-138464).

Table of Contents

**INDEX TO EXHIBITS**

Exhibit (in order of assigned index numbers)

10 Material contracts:

- (a) PACCAR Inc Amended and Restated Supplemental Retirement Plan (incorporated by reference to Exhibit (10)(a) of the Annual Report on Form 10-K for the year ended December 31, 2006).
- (b) Deferred Incentive Compensation Plan (Amended and Restated as of December 31, 2004) (incorporated by reference to Exhibit (10)(b) of the Annual Report on Form 10-K for the year ended December 31, 2005).
- (c) Amended and Restated PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-employee Directors (incorporated by reference to Exhibit 99.2 of Form 8-K dated and filed December 10, 2007).
- (d) PACCAR Inc Long Term Incentive Plan (incorporated by reference to Appendix A of the 2006 Proxy Statement, dated March 14, 2006).
- (e) PACCAR Inc Senior Executive Yearly Incentive Compensation Plan (incorporated by reference to Appendix B of the 2006 Proxy Statement, dated March 14, 2006).
- (f) PACCAR Inc Long Term Incentive Plan, Nonstatutory Stock Option Agreement and Form of Option Grant Agreement (incorporated by reference to Exhibit 99.1 of Form 8-K dated January 20, 2005 and filed January 25, 2005).
- (g) PACCAR Inc Long Term Incentive Plan, Amended Form of 2006 Restricted Stock Award Agreement (incorporated by reference as Exhibit 99.2 of Form 8-K dated January 31, 2007 and filed February 5, 2007).
- (h) PACCAR Inc Long Term Incentive Plan, Form of Restricted Stock Award Agreement (incorporated by reference as Exhibit 99.1 of Form 8-K dated January 31, 2007 and filed February 5, 2007).
- (i) PACCAR Inc Long Term Incentive Plan, Amended Form of Share Match Restricted Stock Award Agreement (incorporated by reference as Exhibit 99.1 of Form 8-K dated January 30, 2008 and filed February 5, 2008).
- (j) Amendment to compensatory arrangement with non-employee directors (incorporated by reference to Exhibit (10)(h) of the Quarterly Report on Form 10-Q for the quarter ended September 30, 2005).
- (k) PACCAR Inc Savings Investment Plan, Amendment and Restatement Effective January 1, 2006 (incorporated by reference to Exhibit (10)(l) of the Quarterly Report on Form 10-Q for the quarter ended March 31, 2007).

Table of Contents

**INDEX TO EXHIBITS**

Exhibit (in order of assigned index numbers)

- (l) PACCAR Inc Savings Investment Plan, Amendment Effective July 1, 2007 (incorporated by reference to Exhibit (10)(l) of the Quarterly Report on Form 10-Q for the quarter ended June 30, 2008).
- (m) Deferred Compensation Plan (incorporated by reference as Exhibit 99.1 of Form 8-K dated September 12, 2006 and filed September 15, 2006).
- (n) Memorandum of Understanding, dated as of May 11, 2007, by and among PACCAR Engine Company, the State of Mississippi and certain state and local supporting government entities (incorporated by reference as Exhibit 10.1 of Form 8-K filed May 16, 2007).
- (o) Letter Waiver, dated as of July 22, 2008 amending the Memorandum of Understanding, dated as of May 11, 2007, by and among PACCAR Engine Company, the state of Mississippi and certain state and local supporting governmental entities.
- Certain instruments relating to long-term debt constituting less than 10 percent of the Company's total assets are not filed as exhibits herewith pursuant to Item 601(b)(4)(iii)(A) of Regulations S-K. The Company will file copies of such instruments upon request of the Commission.
- 31 Rule 13a-14(a)/15d-14(a) Certifications:
- (a) Certification of Principal Executive Officer.
- (b) Certification of Principal Financial Officer.
- 32 Section 1350 Certifications:
- (a) Certification pursuant to Rule 13a-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350).