CLEVELAND-CLIFFS INC.

Form 10-Q October 23, 2017 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-8944

CLEVELAND-CLIFFS INC.

(Exact Name of Registrant as Specified in Its Charter)
Ohio 34-1464672
(State or Other Jurisdiction of (I.R.S. Employer Incorporation or Organization) Identification No.)

200 Public Square, Cleveland, Ohio 44114-2315 (Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (216) 694-5700

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES NO

The number of shares outstanding of the registrant's common shares, par value \$0.125 per share, was 296,510,023 as of October 20, 2017.

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DEFINITIONS

The following abbreviations or acronyms are used in the text. References in this report to the "Company," "we," "us," "our" and "Cliffs" are to Cleveland-Cliffs Inc. and subsidiaries, collectively. References to "A\$" or "AUD" refer to Australian currency, "C\$" or "CAD" to Canadian currency and "\$" to United States currency.

Abbreviation or

acronym

A&R 2015

Equity Plan

ABL Facility

Adjusted

EBITDA

ArcelorMittal

ALJ **ASC**

ASU

Bloom Lake

Group

CCAA

Dodd-Frank Act

DR-grade **EBITDA**

Empire

Exchange Act **FASB**

Fe **FERC**

FMSH Act **GAAP**

HBI Hibbing

Koolyanobbing Long ton

LTVSMC Metric ton

MISO

MMBtu

MSHA Monitor

Net ton

Platts 62% Price

Northshore Mining Company **OPEB**

Other postretirement employment benefits Platts IODEX 62% Fe Fines Spot Price

Term

Amended and Restated Cliffs Natural Resources Inc. 2015 Equity and Incentive Compensation Plan

Syndicated Facility Agreement by and among Bank of America, N.A., as Administrative Agent and Australian Security Trustee, the Lenders that are parties hereto, Cleveland-Cliffs Inc., as Parent and

a Borrower, and the Subsidiaries of Parent party hereto, as Borrowers dated as of March 30, 2015, as amended

EBITDA excluding certain items such as extinguishment/restructuring of debt, foreign currency

exchange remeasurement, impacts of discontinued operations, severance and contractor termination

costs and intersegment corporate allocations of SG&A costs

ArcelorMittal (as the parent company of ArcelorMittal Mines Canada, ArcelorMittal USA and

ArcelorMittal Dofasco, as well as, many other subsidiaries)

Administrative Law Judge **Accounting Standards Codification**

Accounting Standards Updates

Bloom Lake General Partner Limited and certain of its affiliates, including Cliffs Quebec Iron

Mining ULC

Canadian Entities Bloom Lake Group, Wabush Group and certain other wholly-owned Canadian subsidiaries

Companies' Creditors Arrangement Act (Canada)

Dodd-Frank Wall Street Reform and Consumer Protection Act Direct Reduction-grade

Earnings before interest, taxes, depreciation and amortization **Empire Iron Mining Partnership**

> Securities Exchange Act of 1934, as amended Financial Accounting Standards Board

Iron

Federal Energy Regulatory Commission

U.S. Federal Mine Safety and Health Act 1977, as amended Accounting principles generally accepted in the United States

Hot briquetted iron

Hibbing Taconite Company, an unincorporated joint venture

Collective term for the operating deposits at Koolyanobbing, Mount Jackson and Windarling

2,240 pounds

LTV Steel Mining Company

2,205 pounds

Midcontinent Independent System Operator, Inc.

Million British Thermal Units

U.S. Mine Safety and Health Administration

FTI Consulting Canada Inc. 2,000 pounds

Northshore

SEC U.S. Securities and Exchange Commission

SG&A Selling, general and administrative Securities Act Securities Act of 1933, as amended

SSR System Support Resource
Tilden Tilden Mining Company L.C.
TSR Total Shareholder Return
United Taconite United Taconite LLC
U.S. United States of America

U.S. Steel U.S Steel Corporation and all subsidiaries

Wabush Iron Co. Limited and Wabush Resources Inc., and certain of its affiliates, including Wabush Group

Wabush Mines (an unincorporated joint venture of Wabush Iron Co. Limited and Wabush

Resources Inc.), Arnaud Railway Company and Wabush Lake Railway Company

2015 Equity Plan Cliffs Natural Resources Inc. 2015 Equity and Incentive Compensation Plan

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PART I

Item 1. Financial Statements

Statements of Unaudited Condensed Consolidated Financial Position

Cleveland-Cliffs Inc. and Subsidiaries

| | (In Millions) September 21 | |
|---|----------------------------|------------|
| | 2017 | 2016 |
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$260.8 | \$ 323.4 |
| Accounts receivable, net | 63.9 | 128.7 |
| Inventories | 207.7 | 178.4 |
| Supplies and other inventories | 92.5 | 91.4 |
| Derivative assets | 89.5 | 33.1 |
| Loans to and accounts receivable from the Canadian Entities | 51.9 | 48.6 |
| Other current assets | 24.8 | 21.0 |
| TOTAL CURRENT ASSETS | 791.1 | 824.6 |
| PROPERTY, PLANT AND EQUIPMENT, NET | 993.8 | 984.4 |
| OTHER NON-CURRENT ASSETS | 138.4 | 114.9 |
| TOTAL ASSETS | \$1,923.3 | \$ 1,923.9 |
| (continued) | | |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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Statements of Unaudited Condensed Consolidated Financial Position Cleveland-Cliffs Inc. and Subsidiaries - (Continued)

| | (In Millio | ons) | |
|---|-------------|---------------|--------|
| | Septembe | er B@cember | 31, |
| | 2017 | 2016 | |
| LIABILITIES | | | |
| CURRENT LIABILITIES | | | |
| Accounts payable | \$102.0 | \$ 107.6 | |
| Accrued expenses | 109.4 | 123.3 | |
| Accrued interest | 21.7 | 40.2 | |
| Contingent claims | 50.0 | | |
| Derivative liabilities | 9.3 | 0.5 | |
| Other current liabilities | 125.1 | 119.5 | |
| TOTAL CURRENT LIABILITIES | 417.5 | 391.1 | |
| PENSION AND POSTEMPLOYMENT BENEFIT LIABILITIES | 254.3 | 280.5 | |
| ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS | 205.4 | 193.9 | |
| LONG-TERM DEBT | 1,689.4 | 2,175.1 | |
| OTHER LIABILITIES | 189.8 | 213.8 | |
| TOTAL LIABILITIES | 2,756.4 | 3,254.4 | |
| COMMITMENTS AND CONTINGENCIES (REFER TO NOTE 18) | | | |
| EQUITY | | | |
| CLIFFS SHAREHOLDERS' DEFICIT | | | |
| Preferred Stock - no par value | | | |
| Class A - 3,000,000 shares authorized | | | |
| Class B - 4,000,000 shares authorized | | | |
| Common Shares - par value \$0.125 per share | | | |
| Authorized - 600,000,000 shares (2016 - 400,000,000 shares); | | | |
| Issued - 301,886,794 shares (2016 - 238,636,794 shares); | | | |
| Outstanding - 296,503,284 shares (2016 - 233,074,091 shares) | 37.7 | 29.8 | |
| Capital in excess of par value of shares | 3,913.2 | • | |
| Retained deficit | (4,517.2) | (4,574.3 |) |
| Cost of 5,383,510 common shares in treasury (2016 - 5,562,703 shares) | (236.2 |) (245.5 |) |
| Accumulated other comprehensive loss | (30.8) |) (21.3 |) |
| TOTAL CLIFFS SHAREHOLDERS' DEFICIT | | (1,464.3 |) |
| NONCONTROLLING INTEREST | 0.2 | 133.8 | |
| TOTAL DEFICIT | | (1,330.5 |) |
| TOTAL LIABILITIES AND DEFICIT | \$1,923.3 | \$ 1,923.9 | |
| The accompanying notes are an integral part of these unaudited condense | ed consolid | ated financi: | al sta |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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Statements of Unaudited Condensed Consolidated Operations Cleveland-Cliffs Inc. and Subsidiaries

| | (In Millions, Except Per Share | | | are | |
|--|--------------------------------|--------------------|------------|------------|---|
| | Amount | | | | |
| | Three M | onths | Nina Mar | nths Ended | |
| | Ended | | | | |
| | Septemb | er 30, | Septembe | 30, | |
| | 2017 | 2016 | 2017 | 2016 | |
| REVENUES FROM PRODUCT SALES AND SERVICES | | | | | |
| Product | \$627.5 | \$508.6 | \$1,552.3 | \$1,237.0 | 1 |
| Freight and venture partners' cost reimbursements | 70.9 | 44.7 | 177.0 | 118.0 | |
| | 698.4 | 553.3 | 1,729.3 | 1,355.0 | |
| COST OF GOODS SOLD AND OPERATING EXPENSES | (538.2) | (467.9) | (1,328.3 | (1,147.2 |) |
| SALES MARGIN | 160.2 | 85.4 | 401.0 | 207.8 | _ |
| OTHER OPERATING INCOME (EXPENSE) | | | | | |
| Selling, general and administrative expenses | (24.6) | (31.1) | (77.8 | (81.8 |) |
| Miscellaneous - net | | | 3.0 | • |) |
| | , | (50.7) | | * |) |
| OPERATING INCOME | 129.7 | 34.7 | 326.2 | 109.1 | , |
| OTHER INCOME (EXPENSE) | 12)., | 5 117 | 320.2 | 107.1 | |
| Interest expense, net | (28.9.) | (48.7) | (103.1 | (156.2 |) |
| Gain (loss) on extinguishment/restructuring of debt | (88.6) | | |) 164.1 | , |
| Other non-operating income | 0.8 | 0.1 | 2.3 | 0.4 | |
| other non operating meome | | (66.9) | | 8.3 | |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE | | | |) 0.5 | |
| INCOME TAXES | 13.0 | (32.2) | 60.0 | 117.4 | |
| INCOME TAXES INCOME TAX BENEFIT | 7.6 | 7.1 | 6.8 | 1.7 | |
| INCOME TAX BENEFTI INCOME (LOSS) FROM CONTINUING OPERATIONS | 20.6 | | 66.8 | 119.1 | |
| INCOME (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAX | 32.3 | , | | |) |
| NET INCOME (LOSS) | 52.9 | (2.7) (27.8) | | 118.5 | , |
| LOSS (INCOME) ATTRIBUTABLE TO NONCONTROLLING INTEREST | | 2.0 | 3.9 | |) |
| NET INCOME (LOSS) ATTRIBUTABLE TO CLIFFS SHAREHOLDERS | \$53.4 | \$(25.8) | | \$95.0 | , |
| EARNINGS (LOSS) PER COMMON SHARE ATTRIBUTABLE TO | \$33.4 | \$(23.6) | \$37.1 | \$95.0 | |
| CLIFFS SHAREHOLDERS - BASIC | | | | | |
| Continuing operations | \$0.07 | \$(0.11) | ¢0.25 | \$0.51 | |
| Discontinued operations | 0.11 | | | φυ.σι | |
| Discontinued operations | \$0.11 | (0.01) \$(0.12) | | \$0.51 | |
| EADNINGS (LOSS) DED COMMON SHADE ATTRIBUTADI E TO | \$0.18 | \$(0.12) | \$0.20 | \$0.51 | |
| EARNINGS (LOSS) PER COMMON SHARE ATTRIBUTABLE TO CLIFFS SHAREHOLDERS - DILUTED | | | | | |
| | ¢0.07 | ¢ (0 11) | ¢0.24 | ¢0.51 | |
| Continuing operations | \$0.07 | \$(0.11) | | \$0.51 | |
| Discontinued operations | 0.11 | (0.01) | • |) — | |
| AVED A CE NUMBED OF CHAREC (IN THOUGANDS) | \$0.18 | \$(0.12) | \$0.19 | \$0.51 | |
| AVERAGE NUMBER OF SHARES (IN THOUSANDS) | 206.070 | 206 272 | 005 771 | 106 454 | |
| Basic | | | 285,771 | 186,454 | |
| Diluted | | | 290,512 | 188,471 | |
| The accompanying notes are an integral part of these unaudited condensed con- | isolidated | i financia | ı statemen | ts. | |

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Statements of Unaudited Condensed Consolidated Comprehensive Income (Loss) Cleveland-Cliffs Inc. and Subsidiaries

| | (In Mil | lions) | | | |
|--|---------|----------|---------------|---------|---|
| | Three M | Months | Nine M | lonths | |
| | Ended | | Ended | | |
| | Septem | ber 30, | Septem | ber 30, | |
| | 2017 | 2016 | 2017 | 2016 | |
| NET INCOME (LOSS) ATTRIBUTABLE TO CLIFFS SHAREHOLDERS | \$53.4 | \$(25.8) | \$57.1 | \$95.0 | |
| OTHER COMPREHENSIVE INCOME (LOSS) | | | | | |
| Changes in pension and other post-retirement benefits, net of tax | 7.5 | 7.1 | 18.9 | 19.0 | |
| Unrealized net gain (loss) on foreign currency translation | 0.5 | 0.9 | (13.6) | 2.6 | |
| Unrealized net gain (loss) on derivative financial instruments, net of tax | _ | 0.7 | _ | (2.6) |) |
| OTHER COMPREHENSIVE INCOME | 8.0 | 8.7 | 5.3 | 19.0 | |
| OTHER COMPREHENSIVE INCOME ATTRIBUTABLE TO THE | (57) | (0.0) | (1.1) | (2.2 | ` |
| NONCONTROLLING INTEREST | (5.7) | (0.9) | (1.1) | (2.2) | , |
| TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO CLIFFS | ¢ 5 5 7 | \$(18.0) | ¢ 6 1 2 | ¢1110 | |
| SHAREHOLDERS | \$55.7 | \$(10.0) | Φ 01.3 | \$111.8 | |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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Statements of Unaudited Condensed Consolidated Cash Flows

Cleveland-Cliffs Inc. and Subsidiaries

| | (In Milli Nine Mo Ended | |
|--|-------------------------------|------------|
| | Septemb | er 30, |
| | 2017 | 2016 |
| OPERATING ACTIVITIES | | |
| Net income | \$53.2 | \$118.5 |
| Adjustments to reconcile net income to net cash provided (used) by operating activities: | | |
| Depreciation, depletion and amortization | 66.3 | 88.9 |
| (Gain) loss on extinguishment/restructuring of debt | 165.4 | (164.1) |
| (Gain) loss on deconsolidation | 16.3 | (3.2) |
| Gain on derivatives | (47.5) | (22.6) |
| Other | 19.0 | 31.6 |
| Changes in operating assets and liabilities: | | |
| Receivables and other assets | 68.9 | 137.5 |
| Inventories | (26.1) | 21.6 |
| Payables, accrued expenses and other liabilities | (108.8) | (136.1) |
| Net cash provided by operating activities | 206.7 | 72.1 |
| INVESTING ACTIVITIES | | |
| Purchase of property, plant and equipment | (78.9) | (45.8) |
| Other investing activities | (5.5) | 6.3 |
| Net cash used by investing activities | (84.4) | (39.5) |
| FINANCING ACTIVITIES | | |
| Proceeds from issuance of senior notes | 1,057.8 | _ |
| Debt issuance costs | (12.0) | (5.2) |
| Net proceeds from issuance of common shares | 661.3 | 287.6 |
| Repurchase of debt | (1,720.7) | (301.0) |
| Repayment of equipment loans | _ | (95.6) |
| Borrowings under credit facilities | | 105.0 |
| Repayment under credit facilities | | (105.0) |
| Acquisition of noncontrolling interest | (105.0) | _ |
| Distributions of partnership equity | (53.0) | (52.5) |
| Other financing activities | (17.0) | (19.3) |
| Net cash used by financing activities | (188.6) | (186.0) |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH | 3.7 | 0.4 |
| DECREASE IN CASH AND CASH EQUIVALENTS | (62.6) | (153.0) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | 323.4 | 285.2 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | \$260.8 | \$132.2 |
| The accompanying notes are an integral part of these unaudited condensed consolidated fi | inancial st | tatements. |

Cleveland-Cliffs Inc. and Subsidiaries

Notes to Unaudited Condensed Consolidated Financial Statements

NOTE 1 - BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with SEC rules and regulations and, in the opinion of management, include all adjustments (consisting of normal recurring adjustments) necessary to present fairly the financial position, results of operations, comprehensive income (loss) and cash flows for the periods presented. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Management bases its estimates on various assumptions and historical experience, which are believed to be reasonable; however, due to the inherent nature of estimates, actual results may differ significantly due to changed conditions or assumptions. The results of operations for the three and nine months ended September 30, 2017 are not necessarily indicative of results to be expected for the year ending December 31, 2017 or any other future period. These unaudited condensed consolidated financial statements should be read in conjunction with the financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2016.

We report our results from continuing operations in two reportable segments: U.S. Iron Ore and Asia Pacific Iron Ore. Basis of Consolidation

The unaudited condensed consolidated financial statements include our accounts and the accounts of our wholly-owned subsidiaries, including the following operations as of September 30, 2017:

| Name | Location | Ownership Interest | Operation | Status of Operations |
|---------------------|-------------------|--------------------|-----------|-----------------------|
| Northshore | Minnesota | 100.0% | Iron Ore | Active |
| United Taconite | Minnesota | 100.0% | Iron Ore | Active |
| Tilden ¹ | Michigan | 100.0% | Iron Ore | Active |
| Empire ¹ | Michigan | 100.0% | Iron Ore | Indefinitely Idled |
| Koolyanobbing | Western Australia | 100.0% | Iron Ore | Active |

¹ During the third quarter of 2017, our ownership interest in Tilden and Empire changed.

Refer to the Noncontrolling Interests section below for additional information.

Intercompany transactions and balances are eliminated upon consolidation.

Equity Method Investments

Our 23% ownership interest in Hibbing is recorded as an equity method investment. As of September 30, 2017 and December 31, 2016, our investment in Hibbing was \$6.1 million and \$8.7 million, respectively, classified as Other liabilities in the Statements of Unaudited Condensed Consolidated Financial Position.

Noncontrolling Interests

During the third quarter of 2017, our ownership interest in Empire increased to 100% as we reached an agreement to distribute the noncontrolling interest net assets for \$132.7 million to ArcelorMittal, in exchange for its interest in Empire. The net assets were agreed to be distributed in three installments of approximately \$44.2 million, the first of which was paid upon the execution of the agreement and the remaining distributions are due in August 2018 and August 2019. Upon payment of the first installment, we assumed ArcelorMittal's 21% interest and have reflected this ownership percentage change in our unaudited condensed consolidated financial statements as of and for the period ended September 30, 2017. We accounted for the increase in ownership as an equity transaction, which resulted in a \$16.0 million decrease in equity attributable to Cliffs' shareholders and a \$116.7 million decrease in Noncontrolling interest.

During the third quarter of 2017, we also acquired the remaining 15% equity interest in Tilden owned by U.S. Steel for \$105.0 million. With the closing of this transaction, we now have 100% ownership of the mine. We accounted for the increase in ownership as an equity transaction, which resulted in an \$89.1 million decrease in equity attributable to Cliffs' shareholders and a \$15.9 million decrease in Noncontrolling interest.

Foreign Currency

Our financial statements are prepared with the U.S. dollar as the reporting currency. The functional currency of our Australian subsidiaries is the Australian dollar. The functional currency of all other international subsidiaries is the U.S. dollar. The financial statements of our Australian subsidiaries are translated into U.S. dollars using the exchange rate at each balance sheet date for assets and liabilities and a weighted average exchange rate for each period for revenues, expenses, gains and losses. Translation adjustments are recorded as Accumulated other comprehensive loss. Income taxes generally are not provided for foreign currency translation adjustments. To the extent that monetary assets and liabilities, including short-term intercompany loans, are recorded in a currency other than the functional currency, these amounts are remeasured each reporting period, with the resulting gain or loss being recorded in the Statements of Unaudited Condensed Consolidated Operations. Transaction gains and losses resulting from remeasurement of short-term intercompany loans are included in Miscellaneous - net in the Statements of Unaudited Condensed Consolidated Operations.

The following represents the transaction gains and losses resulting from remeasurement for the three and nine months ended September 30, 2017 and 2016:

| | (In Millions) | | |
|---|-----------------|----------------------|--|
| | Three Months | | |
| | Ended | Nine Months Ended | |
| | September | | |
| | 30, | September 30, | |
| | 2017 2016 | 2017 2016 | |
| Remeasurement of short-term intercompany loans | \$0.1 \$0.2 | \$16.7 \$0.5 | |
| Remeasurement of cash and cash equivalents | (1.1)(1.1) | (2.8) 0.3 | |
| Other remeasurement | (1.4) 0.6 | (2.7)(2.0) | |
| Net impact of transaction gains (losses) resulting from remeasurement | \$(2.4) \$(0.3) | \$11.2 \$(1.2) | |
| Significant Accounting Policies | | | |

A detailed description of our significant accounting policies can be found in the audited financial statements for the fiscal year ended December 31, 2016 included in our Annual Report on Form 10-K filed with the SEC. There have been no material changes in our significant accounting policies and estimates from those disclosed therein.

Recent Accounting Pronouncements

Issued and Not Effective

In August 2017, the FASB issued ASU No. 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities. The new standard simplifies hedge accounting through changes to both designation and measurement requirements. For hedges that qualify as highly effective, the new standard eliminates the requirement to separately measure and record hedge ineffectiveness resulting in better alignment between the presentation of the effects of the hedging instrument and the hedged item in the financial statements. ASU No. 2017-12 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years; the ASU allows for early adoption in any interim period after issuance of the update. We are currently assessing the impact this ASU will have on the consolidated financial statements.

In March 2017, the FASB issued ASU No. 2017-07, Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost. The new standard requires the service cost component of pension and other postretirement benefit expenses to be included in the same line item as other compensation costs arising from services rendered by employees, with the other components of net benefit cost to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations. The guidance is effective for fiscal years beginning after December 15, 2017. The adoption of ASU No. 2017-07 in the first quarter of 2018 will impact the Statements of Unaudited Condensed Consolidated Operations by changing our classification of the components of pension and OPEB costs; however, it will not impact our Net Income (Loss). The following represents the estimated impact from the adoption of ASU No. 2017-07 for the nine months ended September 30, 2017:

| • | (\$ in Millio | ons) | | |
|--|-------------------|---------|-------------|--|
| | Nine Months Ended | | | |
| | September | 30, 201 | 7 | |
| | | Estima | te | |
| | | Adopti | on | |
| | As | of | As | |
| Financial Statement Line Impacted | Reported | ASU | Adjusted | |
| | Reported | No. | Aujusteu | |
| | | 2017-0 | 7 | |
| Cost of goods sold and operating expenses | \$(1,328.3) | \$1.3 | \$(1,327.0) | |
| Selling, general and administrative expenses | \$(77.8) | \$(5.8) | \$(83.6) | |
| Miscellaneous - net | \$3.0 | \$(1.2) | \$1.8 | |
| Operating income | \$326.2 | \$(5.7) | \$320.5 | |
| Other non-operating income | \$2.3 | \$5.7 | \$8.0 | |
| Net Income (Loss) | \$53.2 | \$— | \$53.2 | |

In February 2016, the FASB issued ASU No. 2016-02, Leases. The new standard requires lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases except for short-term leases. For lessees, leases will continue to be classified as either operating or finance leases in the income statement. We plan to adopt the standard on its effective date of January 1, 2019. The new standard must be adopted using a modified retrospective approach and requires application of the new guidance at the beginning of the earliest comparative period presented. We are currently finalizing our implementation plan, compiling an inventory of existing leases and evaluating the effect the updated standard will have on our consolidated financial statements and related disclosures. In May 2014, the FASB issued ASU No. 2014-09, Revenues from Contracts with Customers. The new revenue guidance broadly replaces the revenue guidance provided throughout the Codification. The core principle of the revenue guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Reporting entities must prepare new disclosures providing qualitative and quantitative information on the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. New

disclosures also include qualitative and quantitative information on significant judgments, changes in judgments, and contract acquisition assets. We plan to adopt the standard on its effective date of January 1, 2018 using the modified retrospective transition method. As of September 30, 2017, we have completed the evaluation of the new standard and the related review and assessment of substantially all existing contracts with our customers. We determined that revenue will generally be recognized upon delivery for our U.S. Iron Ore customers, which is earlier than under the current guidance. Current guidance requires us to recognize revenue when title transfers which is generally the point at which we receive payment. However, the total amount of revenue recognized during the year should remain substantially the same as

under current GAAP. We do not anticipate any significant changes in the timing and pattern of revenue recognition for our Asia Pacific Iron Ore contracts. Based on our analysis to date, we anticipate the primary impact of the adoption on our consolidated financial statements will be the additional required disclosures around revenue recognition in the notes to the consolidated financial statements.

NOTE 2 - SEGMENT REPORTING

Our continuing operations are organized and managed according to geographic location: U.S. Iron Ore and Asia Pacific Iron Ore. Our U.S. Iron Ore segment is a major supplier of iron ore pellets to the North American steel industry from our mines and pellet plants located in Michigan and Minnesota. The Asia Pacific Iron Ore segment is located in Western Australia and provides iron ore to the seaborne market for Asian steel producers. There were no intersegment revenues in the first nine months of 2017 or 2016.

We evaluate segment performance based on sales margin, defined as revenues less cost of goods sold and operating expenses identifiable to each segment. Additionally, we evaluate performance on a segment basis, as well as a consolidated basis, based on EBITDA and Adjusted EBITDA. These measures allow management and investors to focus on our ability to service our debt as well as illustrate how the business and each operating segment are performing. Additionally, EBITDA and Adjusted EBITDA assist management and investors in their analysis and forecasting as these measures approximate the cash flows associated with operational earnings.

The following tables present a summary of our reportable segments for the three and nine months ended September 30, 2017 and 2016, including a reconciliation of segment sales margin to Income from Continuing Operations Before Income Taxes and a reconciliation of Net Income (Loss) to EBITDA and Adjusted EBITDA:

(In Millions)

| | (III MIIIIOII | is) | | | | | | |
|--|--------------------|-----|-------------------|------|---------------|------|-----------|------|
| | Three Months Ended | | Nine Months Ended | | | | | |
| | September | 30, | | | September 30, | | | |
| | 2017 | | 2016 | | 2017 | | 2016 | |
| Revenues from product sales and services: | | | | | | | | |
| U.S. Iron Ore | \$596.7 85 | 5 % | \$428.3 | 77 % | \$1,354.2 | 78 % | \$975.5 | 72 % |
| Asia Pacific Iron Ore | 101.7 15 | 5 % | 125.0 | 23 % | 375.1 | 22 % | 379.5 | 28 % |
| Total revenues from product sales and services | \$698.4 10 | 00% | \$553.3 | 100% | \$1,729.3 | 100% | \$1,355.0 | 100% |
| Sales margin: | | | | | | | | |
| U.S. Iron Ore | \$157.2 | | \$66.5 | | \$349.8 | | \$149.7 | |
| Asia Pacific Iron Ore | 3.0 | | 18.9 | | 51.2 | | 58.1 | |
| Sales margin | 160.2 | | 85.4 | | 401.0 | | 207.8 | |
| Other operating expense | (30.5) | | (50.7) | | (74.8 |) | (98.7 |) |
| Other income (expense) | (116.7) | | (66.9) | | (266.2 |) | 8.3 | |
| Income (loss) from continuing operations before income taxes | \$13.0 | | \$(32.2) | | \$60.0 | | \$117.4 | |

| | (In Milli Three M Ended Septemb | | Nine Mor Ended September | |
|---|--|----------|--------------------------------|---------|
| | 2017 | 2016 | 2017 | 2016 |
| Net Income (Loss) | \$52.9 | \$(27.8) | \$53.2 | \$118.5 |
| Less: | | | | |
| Interest expense, net | (28.9) | (48.7) | (103.1) | (156.2) |
| Income tax benefit | 7.6 | 7.1 | 6.8 | 1.7 |
| Depreciation, depletion and amortization | (21.5) | (26.8) | (66.3) | (88.9) |
| EBITDA | \$95.7 | \$40.6 | \$215.8 | \$361.9 |
| Less: | | | | |
| Gain (loss) on extinguishment/restructuring of debt | \$(88.6) | \$(18.3) | \$(165.4) | \$164.1 |
| Foreign exchange remeasurement | | | 11.2 | (1.2) |
| Impact of discontinued operations | 32.3 | (2.7) | (13.6) | (0.6) |
| Severance and contractor termination costs | | | | (0.1) |
| Adjusted EBITDA | \$154.4 | \$61.9 | \$383.6 | \$199.7 |
| | | | | |
| EBITDA | | | | |
| U.S. Iron Ore | \$168.9 | \$61.1 | \$381.8 | \$196.6 |
| Asia Pacific Iron Ore | 2.3 | 21.2 | 54.9 | 69.6 |
| Other | (75.5) | (41.7) | (220.9) | 95.7 |
| Total EBITDA | \$95.7 | \$40.6 | \$215.8 | \$361.9 |
| | | | | |
| Adjusted EBITDA: | | | | |
| U.S. Iron Ore | \$174.2 | \$65.3 | \$399.8 | \$208.6 |
| Asia Pacific Iron Ore | 4.9 | 23.7 | 61.7 | 73.2 |
| Other | (24.7) | (27.1) | (77.9) | (82.1) |
| Total Adjusted EBITDA | \$154.4 | \$61.9 | \$383.6 | \$199.7 |
| 11 | | | | |

| (In Millions) | |
|---------------|-----------|
| Three | Nine |
| Months | Months |
| Ended | Ended |
| September | September |
| 30, | 30, |
| | |

2017 2016 2017 2016

Depreciation, depletion and amortization:

| U.S. Iron Ore | \$16.5 | \$18.8 | \$49.6 | \$65.1 |
|--|--------|--------|--------|--------|
| Asia Pacific Iron Ore | 3.3 | 6.3 | 11.3 | 19.2 |
| Other | 1.7 | 1.7 | 5.4 | 4.6 |
| Total depreciation, depletion and amortization | \$21.5 | \$26.8 | \$66.3 | \$88.9 |

Capital additions:

| U.S. Iron Ore | \$19.2 | \$25.8 | \$70.9 | \$39.5 |
|--------------------------------------|--------|--------|--------|--------|
| Asia Pacific Iron Ore | 0.8 | 0.2 | 1.6 | 0.2 |
| Other | 7.1 | 0.4 | 7.1 | 4.8 |
| Total capital additions ¹ | \$27.1 | \$26.4 | \$79.6 | \$44.5 |

¹ Includes cash paid for capital additions of \$78.9 million and \$45.8 million and an increase in non-cash accruals of \$0.7 million and a decrease in non-cash accruals of \$1.3 million for the nine months ended September 30, 2017 and 2016, respectively.

A summary of assets by segment is as follows:

(In Millions)

September 21,

2017 2016

Assets:

U.S. Iron Ore \$1,467.2 \$ 1,372.5
Asia Pacific Iron Ore 139.4 155.1
Total segment assets 1,606.6 1,527.6
Corporate 316.7 396.3
Total assets \$1,923.3 \$ 1,923.9

NOTE 3 - INVENTORIES

The following table presents the detail of our Inventories in the Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2017 and December 31, 2016:

(In Millions)

| | September 30, 2017 | | | December 31, 2016 | | | |
|-----------------------|-----------------------|---------|-----------|-----------------------|---------|-----------|--|
| Comment | FinishedWork-in Total | | | FinishedWork-in Total | | | |
| Segment | Goods | Process | Inventory | Goods | Process | Inventory | |
| U.S. Iron Ore | \$151.3 | \$ 18.6 | \$ 169.9 | \$124.4 | \$ 12.6 | \$ 137.0 | |
| Asia Pacific Iron Ore | 29.4 | 8.4 | 37.8 | 23.6 | 17.8 | 41.4 | |
| Total | \$180.7 | \$ 27.0 | \$ 207.7 | \$148.0 | \$ 30.4 | \$ 178.4 | |

NOTE 4 - PROPERTY, PLANT AND EQUIPMENT

The following table indicates the value of each of the major classes of our consolidated depreciable assets as of September 30, 2017 and December 31, 2016:

| | (In Millions) | | | |
|--|---------------|---------------|--|--|
| | Septemb | dDecember 31, | | |
| | 2017 | 2016 | | |
| Land rights and mineral rights | \$500.7 | \$ 500.5 | | |
| Office and information technology | 66.2 | 65.1 | | |
| Buildings | 80.0 | 67.9 | | |
| Mining equipment | 585.4 | 592.2 | | |
| Processing equipment | 607.9 | 552.0 | | |
| Electric power facilities | 57.0 | 49.4 | | |
| Land improvements | 23.7 | 23.5 | | |
| Asset retirement obligation | 19.6 | 19.8 | | |
| Other | 30.4 | 28.1 | | |
| Construction in-progress | 35.4 | 42.8 | | |
| | 2,006.3 | 1,941.3 | | |
| Allowance for depreciation and depletion | (1,012.5 | (956.9) | | |
| | \$993.8 | \$ 984.4 | | |
| | | | | |

We recorded depreciation and depletion expense of \$21.0 million and \$64.8 million in the Statements of Unaudited Condensed Consolidated Operations for the three and nine months ended September 30, 2017, respectively. This compares with depreciation and depletion expense of \$25.6 million and \$85.1 million for the three and nine months ended September 30, 2016, respectively.

NOTE 5 - DEBT AND CREDIT FACILITIES

The following represents a summary of our long-term debt as of September 30, 2017 and December 31, 2016: (In Millions)

September 30, 2017

| Debt Instrument | Annual Effective Interest Rate | Total Principal Amount | Debt Issuance Costs | Unamortiz Discounts | ed | Total Debt |
|--|-----------------------------------|------------------------------|---------------------------|------------------------|----|---------------|
| Unsecured Notes | | | | | | |
| \$400 Million 5.90% 2020 Senior Notes | 5.98% | \$ 88.9 | \$ (0.2) | \$ (0.2 |) | \$88.5 |
| \$500 Million 4.80% 2020 Senior Notes | 4.83% | 122.4 | (0.3) | (0.1 |) | 122.0 |
| \$700 Million 4.875% 2021 Senior Notes | 4.89% | 138.4 | (0.3) | (0.1 |) | 138.0 |
| \$1.075 Billion 5.75% 2025 Senior Notes | 5.75% | 1,075.0 | (11.2) | (17.0 |) | 1,046.8 |
| \$800 Million 6.25% 2040 Senior Notes | 6.34% | 298.4 | (2.4) | (3.4 |) | 292.6 |
| ABL Facility | N/A | 550.0 | N/A | N/A | | |
| Fair Value Adjustment to Interest Rate Hedge | | | | | | 1.5 |
| Long-term debt | | | | | | \$1,689.4 |

(In Millions) December 31, 2016

| Debt Instrument | Annual Effective Interest Rate | Total Principal Amount | Debt Issuand Costs | ce | Undiscounted Interest/ To (Unamortized De Discounts) | | Total |
|--|-----------------------------------|------------------------------|--------------------------|----|--|---|-----------|
| Secured Notes | | | | | | | |
| \$540 Million 8.25% 2020 First Lien Notes | 9.97% | \$ 540.0 | \$ (8.0 |) | \$ (25.7) |) | \$506.3 |
| \$218.5 Million 8.00% 2020 1.5 Lien Notes | N/A | 218.5 | | | 65.7 | | 284.2 |
| \$544.2 Million 7.75% 2020 Second Lien Notes | 15.55% | 430.1 | (5.8 |) | (85.2 |) | 339.1 |
| Unsecured Notes | | | | | | | |
| \$400 Million 5.90% 2020 Senior Notes | 5.98% | 225.6 | (0.6) |) | (0.5 |) | 224.5 |
| \$500 Million 4.80% 2020 Senior Notes | 4.83% | 236.8 | (0.7) |) | (0.2 |) | 235.9 |
| \$700 Million 4.875% 2021 Senior Notes | 4.89% | 309.4 | (1.0 |) | (0.2 |) | 308.2 |
| \$800 Million 6.25% 2040 Senior Notes | 6.34% | 298.4 | (2.5 |) | (3.4 |) | 292.5 |
| ABL Facility | N/A | 550.0 | N/A | | N/A | | _ |
| Fair Value Adjustment to Interest Rate Hedge | | | | | | | 1.9 |
| Total debt | | | | | | | \$2,192.6 |
| Less current portion | | | | | | | 17.5 |
| Long-term debt | | | | | | | \$2,175.1 |
| | | | | | | | |

\$1.075 Billion 5.75% 2025 Senior Notes - 2017 Offering

On February 27, 2017, we entered into an indenture among the Company, the guarantors party thereto and U.S. Bank National Association, as trustee, relating to the issuance of \$500 million aggregate principal amount of 5.75% Senior Notes due 2025. On August 7, 2017, we issued an additional \$575 million aggregate principal amount of our 5.75% Senior Notes due 2025 (together referred to as the "5.75% Senior Notes"). The 5.75% Senior Notes were issued in private transactions exempt from the registration requirements of the Securities Act. Pursuant to the registration rights agreement executed as part of this offering, we agreed to file a registration statement with the SEC with respect to a registered offer to exchange the 5.75% Senior Notes for publicly registered notes within 365 days of the closing date, with all significant terms and conditions remaining the same.

The 5.75% Senior Notes bear interest at a rate of 5.75% per annum, which is payable semi-annually in arrears on March 1 and September 1 of each year, commencing on September 1, 2017. The 5.75% Senior Notes mature on March 1, 2025.

The 5.75% Senior Notes are general unsecured senior obligations and rank equally in right of payment with all of our existing and future senior unsecured indebtedness and rank senior in right of payment to all of our existing and future subordinated indebtedness. The 5.75% Senior Notes are effectively subordinated to our existing or future secured indebtedness to the extent of the value of the assets securing such indebtedness. The 5.75% Senior Notes are guaranteed on a senior unsecured basis by our material direct and indirect wholly-owned domestic subsidiaries and, therefore, are structurally senior to any of our existing and future indebtedness that is not guaranteed by such guarantors and are structurally subordinated to all existing and future indebtedness and other liabilities of our subsidiaries that do not guarantee the 5.75% Senior Notes.

The terms of the 5.75% Senior Notes are governed by an indenture, which contains customary covenants that, among other things, limit our and our subsidiaries' ability to create liens on property that secure indebtedness, enter into sale and leaseback transactions and merge, consolidate or amalgamate with another company. Upon the occurrence of a "change of control triggering event," as defined in the indenture, we are required to offer to repurchase the 5.75% Senior Notes at 101% of the aggregate principal amount thereof, plus any accrued and unpaid interest, if any, to, but excluding, the repurchase date.

We may redeem the 5.75% Senior Notes, in whole or in part, on or after March 1, 2020, at the redemption prices set forth in the indenture, plus accrued and unpaid interest, if any, to, but not including, the date of redemption, and prior

to March 1, 2020, at a redemption price equal to 100% of the principal amount thereof plus a "make-whole"

premium set forth in the indenture, plus accrued and unpaid interest, if any, to, but not including, the date of redemption. We may also redeem up to 35% of the aggregate principal amount of the 5.75% Senior Notes on or prior to March 1, 2020 at a redemption price equal to 105.75% of the principal amount thereof, plus accrued and unpaid interest, if any, to, but not including, the date of redemption with the net cash proceeds of one or more equity offerings.

The 5.75% Senior Notes indenture contains customary events of default, including failure to make required payments, failure to comply with certain agreements or covenants, failure to pay or acceleration of certain other indebtedness, certain events of bankruptcy and insolvency and failure to pay certain judgments. An event of default under the indenture will allow either the trustee or the holders of at least 25% in aggregate principal amount of the then-outstanding notes issued under the indenture to accelerate, or in certain cases, will automatically cause the acceleration of, the amounts due under the 5.75% Senior Notes. Debt issuance costs of \$12.0 million were incurred related to the offering of the 5.75% Senior Notes, \$11.2 million of which is included in Long-term debt in the Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2017.

Debt Extinguishment

The following is a summary of the debt extinguished during the nine months ended September 30, 2017 and the respective gain (loss) on extinguishment for the three and nine months ended September 30, 2017: (In Millions)

| | | Gain (Loss) on | | |
|--|----------------------|-------------------------------------|--|---|
| | | Extingu | ishment ¹ | |
| | Debt Extinguished | Three Months Ended Septemb 30, 2017 | Nine Months Ended Septemb 30, 2017 | |
| Secured Notes | | | | |
| \$540 Million 8.25% 2020 First Lien Notes | \$ 540.0 | \$(88.6) | \$ (93.5 |) |
| \$218.5 Million 8.00% 2020 1.5 Lien Notes | 218.5 | _ | 45.1 | |
| \$544.2 Million 7.75% 2020 Second Lien Notes | 430.1 | | (104.5 |) |
| Unsecured Notes | | | | |
| \$400 Million 5.90% 2020 Senior Notes | 136.7 | | (7.8 |) |
| \$500 Million 4.80% 2020 Senior Notes | 114.4 | | (1.9 |) |
| \$700 Million 4.875% 2021 Senior Notes | 171.0 | | (2.8 |) |
| | \$ 1,610.7 | \$(88.6) | \$ (165.4 |) |

¹ This includes premiums paid related to the redemption of our notes of \$62.4 million and \$110.0 million for the three and nine months ended September 30, 2017, respectively.

Debt Maturities

The following represents a summary of our maturities of debt instruments, excluding borrowings under the ABL Facility, based on the principal amounts outstanding at September 30, 2017:

| | | | (In |
|-----------------|---------|---------|-------------|
| | | | Millions) |
| | | | Maturities |
| | | | of Debt |
| 2017 (October 1 | - Decem | ber 31) | \$ <i>—</i> |
| 2018 | | | _ |
| 2019 | | | |

| 2020 | 211.3 |
|--------------------------|-----------|
| 2021 | 138.4 |
| 2022 | _ |
| 2023 and thereafter | 1,373.4 |
| Total maturities of debt | \$1,723.1 |
| | |

ABL Facility

As of September 30, 2017 and December 31, 2016, no loans were drawn under the ABL Facility and we had total availability of \$254.2 million and \$333.0 million, respectively, as a result of borrowing base limitations. As of September 30, 2017 and December 31, 2016, the principal amount of letter of credit obligations totaled \$45.0 million and \$106.0 million, respectively, to support business obligations primarily related to workers compensation and environmental obligations, thereby further reducing available borrowing capacity on our ABL Facility to \$209.2 million and \$227.0 million, respectively.

NOTE 6 - FAIR VALUE MEASUREMENTS

The following represents the assets and liabilities of the Company measured at fair value at September 30, 2017 and December 31, 2016:

| Description | Quoted Prices in Active Market for Identic | Significant Other Observable | Significant Unobservable Inputs (Level 3) | Total |
|--|--|------------------------------------|--|---------------------------|
| Assets: | , | | | |
| Cash equivalents Derivative assets Total | | \$ 37.0 \$ 37.0 | \$ — 89.5 \$ 89.5 | \$77.0 89.5 \$166.5 |
| Liabilities: | | | | * • • |
| Derivative liabilities | | \$ — | \$ 9.3 | \$9.3 |
| Total | | \$ — | \$ 9.3 | \$9.3 |
| Description | Quoted Prices in Active Market for | Significant Other SObservable | Significant | Total |
| Assets: | * | | | * |
| Cash equivalents | \$177.0 | | \$ — | \$177.0 |
| Derivative assets | | 1.5 \$ 1.5 | 31.6 \$ 31.6 | 33.1 |
| Total Liabilities: | φ1//.U | φ 1.3 | \$ 31.6 | \$210.1 |
| Derivative liabilities | \$ | \$ — | \$ 0.5 | \$0.5 |
| Total | \$— | \$ — \$ — | \$ 0.5 | \$0.5 \$0.5 |

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Financial assets classified in Level 1 as of September 30, 2017 and December 31, 2016 include money market funds of \$40.0 million and \$177.0 million, respectively. The valuation of these instruments is based upon unadjusted quoted prices for identical assets in active markets.

The valuation of financial assets and liabilities classified in Level 2 is determined using a market approach based upon quoted prices for similar assets and liabilities in active markets or other inputs that are observable. Level 2 assets included \$37.0 million of commercial paper at September 30, 2017 and \$1.5 million of commodity hedge contracts at December 31, 2016.

The Level 3 assets include derivative assets that consist of freestanding derivative instruments related to certain supply agreements with one of our U.S Iron Ore customers and certain provisional pricing arrangements with our U.S. Iron Ore and Asia Pacific Iron Ore customers.

The supply agreements included in our Level 3 assets/liabilities include provisions for supplemental revenue or refunds based on the customer's annual steel pricing or the average annual daily market price for hot-rolled coil steel at the time the product is consumed in the customer's blast furnaces. We account for these provisions as derivative instruments at the time of sale and adjust these provisions to fair value as an adjustment to Product revenues each reporting period until the product is consumed and the amounts are settled. The fair value of the instruments are determined using a market approach with one supply agreement based on an estimate of the annual realized price of hot-rolled coil steel at the steelmaker's facilities and the other supply agreement based on the estimate of the average annual daily market price for hot-rolled coil steel. Both estimates take into consideration current market conditions and nonperformance risk. We had assets of \$84.8 million and \$21.3 million at September 30, 2017 and December 31, 2016, respectively, related to supply agreements.

The provisional pricing arrangements included in our Level 3 assets/liabilities specify provisional price calculations, where the pricing mechanisms generally are based on market pricing, with the final revenue rate to be based on market inputs at a specified point in time in the future, per the terms of the supply agreements. The difference between the estimated final revenue at the date of sale and the estimated final revenue rate at the measurement date is characterized as a derivative and is required to be accounted for separately once the revenue has been recognized. The derivative instrument is adjusted to fair value through Product revenues each reporting period based upon current market data and forward-looking estimates provided by management until the final revenue rate is determined. We had assets of \$4.7 million and \$10.3 million at September 30, 2017 and December 31, 2016, respectively, related to provisional pricing arrangements. In addition, we had liabilities of \$9.3 million and \$0.5 million related to provisional pricing arrangements at September 30, 2017 and December 31, 2016, respectively.

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The following table illustrates information about quantitative inputs and assumptions for the assets and liabilities categorized in Level 3 of the fair value hierarchy:

Qualitative/Quantitative Information About Level 3 Fair Value Measurements

| | (In Millions) Fair Value at September 30, 2017 | e Balance Sheet Location | Valuation Technique | Unobservable Input | Range or Point Estimate (Weighted Average) |
|----------------------------------|--|-----------------------------|------------------------|--|---|
| Provisional pricing | \$ 4.7 | Derivative | Market | Management's Estimate of Platts 62% Price per dry metric ton | \$61 - \$74 (\$73) |
| arrangements | Ψ, | assets | Approach | Market Hot-Rolled Coil Steel Estimate per net ton | \$580 - \$660 (\$625) |
| Provisional pricing arrangements | \$ 9.3 | Derivative liabilities | Market Approach | Management's Estimate of Platts 62% Price per dry metric ton | \$61 - \$74 (\$73) |
| Customer supply | \$ 84.8 | Derivative | Market | Customer Hot-Rolled Steel Estimate per net ton | \$558 - \$622 (\$565) |
| agreements | φ 04.0 | assets | Approach | Market Hot-Rolled Coil Steel Estimate per net ton | \$580 - \$660 (\$625) |

The significant unobservable inputs used in the fair value measurement of our provisional pricing arrangements are management's estimates of Platts 62% Price based upon current market data, index pricing and the average annual daily steel market price for hot-rolled coil steel, each of which includes forward-looking estimates determined by management. Significant increases or decreases in these inputs would result in a significantly higher or lower fair value measurement, respectively.

The significant unobservable inputs used in the fair value measurement of our customer supply agreements are the customer's future hot-rolled coil steel price that is estimated based on projections provided by the customer, analysts' projections and estimates determined by management, and the average annual daily market price for hot-rolled coil steel, each of which include forward-looking estimates determined by management. Significant increases or decreases in these inputs would result in a significantly higher or lower fair value measurement, respectively.

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We recognize any transfers between levels as of the beginning of the reporting period, including both transfers into and out of levels. There were no transfers between Level 1 and Level 2 and no transfers into or out of Level 3 of the fair value hierarchy during the three and nine months ended September 30, 2017 and 2016. The following tables represent a reconciliation of the changes in fair value of financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2017 and 2016.

| Beginning balance Total gains (losses) | Three I Ended Septem 2017 | 3 Assets Months aber 30, 2016 | Nine M Ended Septem 2017 \$31.6 | nber 30, 2016 |
|--|---------------------------|--|---|------------------|
| Included in earnings | 60.6 | 14.6 | 156.0 | 62.6 |
| Settlements | | | | (42.0) |
| Ending balance - September 30 | | | \$89.5 | |
| Total gains for the period included in earnings attributable to the change in unrealize gains on assets still held at the reporting date | | \$8.2 | \$53.4 | |
| | (In Mill | ions) | | |
| | Level 3 | Liabilit | ies | |
| | Three M | I onths | Nine M | lonths |
| | Ended | | Ended | |
| | Septem | ber 30, | Septem | ber 30, |
| | 2017 | 2016 | 2017 | 2016 |
| Beginning balance | \$(20.9) | \$(2.6) | \$(0.5) | \$(3.4) |
| Total gains (losses) | | | | |
| Included in earnings | (19.3) | (2.9) | (64.9 | (12.8) |
| Settlements | 30.9 | 2.8 | 56.1 | 13.5 |
| Ending balance - September 30 | \$(9.3) | \$(2.7) | \$(9.3) | \$(2.7) |
| Total gains (losses) for the period included in earnings attributable to the change in unrealized losses on liabilities still held at the reporting date | \$6.0 | \$(2.7) | \$(14.8) | \$(2.7) |

Gains and losses from derivative assets and liabilities are included in earnings and are reported in Product revenues for the three and nine months ended September 30, 2017 and 2016.

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The carrying amount of certain financial instruments (e.g., Accounts receivable, net, Accounts payable and Accrued expenses) approximates fair value and, therefore, has been excluded from the table below. A summary of the carrying amount and fair value of other financial instruments at September 30, 2017 and December 31, 2016 were as follows:

| | | (In Millions) | | | |
|--|----------------|---------------|-------------|-----------|-----------|
| | | September 30, | | Decembe | r 31, |
| | | 2017 | | 2016 | |
| | Classification | Carrying | Fair | Carrying | Fair |
| | Classification | Value | Value | Value | Value |
| Long-term debt: | | | | | |
| Secured Notes | | | | | |
| First Senior Lien Notes —\$540 million | Level 1 | \$ — | \$ — | \$506.3 | \$595.0 |
| 1.5 Senior Lien Notes —\$218.5 million | Level 2 | | | 284.2 | 229.5 |
| Second Senior Lien Notes —\$544.2 million | Level 1 | | | 339.1 | 439.7 |
| Unsecured Notes | | | | | |
| Senior Notes—\$1.075 billion | Level 1 | 1,046.8 | 1,032.0 | _ | |
| Senior Notes—\$400 million | Level 1 | 88.5 | 88.4 | 224.5 | 219.6 |
| Senior Notes—\$500 million | Level 1 | 122.0 | 116.9 | 235.9 | 221.1 |
| Senior Notes—\$700 million | Level 1 | 138.0 | 132.4 | 308.2 | 283.1 |
| Senior Notes—\$800 million | Level 1 | 292.6 | 249.0 | 292.5 | 234.7 |
| ABL Facility | Level 2 | | | _ | |
| Fair value adjustment to interest rate hedge | Level 2 | 1.5 | 1.5 | 1.9 | 1.9 |
| Total long-term debt | | \$1,689.4 | \$1,620.2 | \$2,192.6 | \$2,224.6 |

The fair value of long-term debt was determined using quoted market prices based upon current borrowing rates.

Items Measured at Fair Value on a Non-Recurring Basis

The following tables present information about the financial assets and liabilities that were measured on a fair value basis at September 30, 2017 and December 31, 2016 for the Canadian Entities. The tables also indicate the fair value hierarchy of the valuation techniques used to determine such fair value.

| merarchy of the valuation techniques used to determine such ra | ir value. | | | |
|--|---------------------|--------------|----------|--------------|
| | (In Millions) | | | |
| | September 30, | 2017 | | |
| | Quoted | | | |
| | Prices | | | |
| | in | | | |
| | Acsingenificant | G: :C: . | | |
| | MaOklees | Significant | | Total |
| Description | forObservable | Unobservable | Total | |
| r. · | Id enticas | Inputs | | Gains |
| | As(slets/el 2) | (Level 3) | | |
| | Liabilities | | | |
| | (Level | | | |
| | 1) | | | |
| Assets: | 1) | | | |
| Loans to and accounts receivables from the Canadian Entities | \$ -\$ - | -\$ 51.9 | \$51.9 | \$ 3.3 |
| Liabilities: | ΨΨ | Ψ 21.9 | Ψυ1., | Ψ 3.5 |
| Guarantees | \$ -\$ - | _\$ | \$ | \$ 31.4 |
| Guarantees | ΨΨ | Ψ | Ψ | Ψ 31.4 |
| | (In Millions) | | | |
| | December 31, | 2016 | | |
| | Quoted | 2010 | | |
| | Prices | | | |
| | in | | | |
| | AcSingenificant | | | |
| | Madklees | Significant | | Total |
| Description | foiObservable | Unobservable | Total | Year-to-Date |
| Description | | Inputs | Totai | Gains |
| | Id entioas | (Level 3) | | (Losses) |
| | As(slets/el 2) | | | |
| | Liabilities | | | |
| | (Level | | | |
| | 1) | | | |
| Assets: | Φ. Φ. | . | | A 44 - 4 |
| Loans to and accounts receivables from the Canadian Entities | \$ -\$ - | -\$ 48.6 | \$48.6 | \$ (17.5) |
| Liabilities: | Φ. Φ. | . | . | . |
| Guarantees | \$ -\$ - | -\$ 37.2 | マンスク つ | V 11/1 |
| We determined the fair value and recoverability of our Canadia | | | | \$ 0.4 |

We determined the fair value and recoverability of our Canadian investments by comparing the estimated fair value of the remaining underlying assets of the Canadian Entities to remaining estimated liabilities. We recorded the Canadian denominated guarantees at book value, which best approximated fair value, and adjusted the carrying balance on a quarterly basis based on the change in foreign exchange rates.

We previously recorded liabilities of \$37.2 million related to guarantees for certain environmental obligations of the Canadian Entities, classified as Other liabilities in the Statements of Unaudited Condensed Consolidated Financial Position as of December 31, 2016. During the three months ended September 30, 2017, the Wabush Scully Mine was sold as part of the ongoing CCAA proceedings. As part of the transaction, we were required to fund the buyer's financial assurance shortfall of \$7.7 million in order to complete the conveyance of the environmental remediation

obligations to the buyer, which released us from our guarantees, and along with other current period activity, resulted in a net gain of \$31.4 million included in Income (Loss) from Discontinued Operations, net of tax in the Statements of Unaudited Condensed Consolidated Operations.

To assess the fair value and recoverability of the accounts receivable from the Canadian Entities, we estimated the fair value of the underlying net assets of the Canadian Entities available for distribution to their creditors in relation to the estimated creditor claims and the priority of those claims. These underlying amounts are denominated primarily in Canadian dollars and are remeasured on a quarterly basis.

Our estimates involve significant judgment and are based on currently available information, an assessment of the validity of certain claims and estimated payments made by the Canadian Entities. Our ultimate recovery is subject to the final liquidation value of the Canadian Entities. Further, the final liquidation value and ultimate recovery of the

creditors of the Canadian Entities, including, if any, to Cliffs and various subsidiaries, may impact our estimates of liability exposure described previously.

NOTE 7 - PENSIONS AND OTHER POSTRETIREMENT BENEFITS

We offer defined benefit pension plans, defined contribution pension plans and OPEB plans, primarily consisting of retiree healthcare benefits, to most employees in the United States as part of a total compensation and benefits program. We do not have employee retirement benefit obligations at our Asia Pacific Iron Ore operations. The defined benefit pension plans largely are noncontributory and benefits generally are based on a minimum formula or employees' years of service and average earnings for a defined period prior to retirement.

The following are the components of defined benefit pension and OPEB costs and credits for the three and nine months ended September 30, 2017 and 2016:

Defined Benefit Pension Costs

| | (In Millions) | | | |
|--|---------------|----------|-------------|----------|
| | Three | | | |
| | Months | | Nine Months | |
| | Ended | | Ended | |
| | Septer | mber | Septen | nber 30, |
| | 30, | | | |
| | 2017 | 2016 | 2017 | 2016 |
| Service cost | \$3.4 | \$4.2 | \$12.9 | \$13.2 |
| Interest cost | 7.9 | 7.8 | 22.9 | 22.7 |
| Expected return on plan assets Amortization: | (13.8) | (13.6) | (40.9) | (41.0) |
| Prior service costs | 0.6 | 0.5 | 1.9 | 1.6 |
| Net actuarial loss | 6.1 | 5.4 | 16.7 | 15.9 |
| Net periodic benefit cost | \$4.2 | \$4.3 | \$13.5 | \$12.4 |
| Other Postretirement Benefits | | | | |
| | (In Mi | illions) | | |
| | Three | Month | s Nine | Months |
| | Ended | l | Ende | d |
| | Septer | nber | Septe | ember |
| | 30, | | 30, | |
| | 2017 | 2016 | 2017 | 2016 |
| Service cost | \$0.3 | \$0.4 | \$1.3 | \$1.3 |
| Interest cost | 1.9 | 2.3 | 6.2 | 6.8 |
| Expected return on plan assets | (4.4) | (4.3 |) (13.3 |) (12.8) |
| | | | | |
| Amortization: | | | | |
| Amortization: Prior service credits | (0.8 | (0.9 |) (2.3 |) (2.8) |
| | (0.8) 0.9 | | | |

Based on funding requirements, we made pension contributions of \$19.7 million and \$22.0 million for the three and nine months ended September 30, 2017, respectively, compared to pension contributions of \$0.5 million and \$0.7 million for the three and nine months ended September 30, 2016, respectively. OPEB contributions are typically made on an annual basis in the first quarter of each year, but due to plan funding requirements being met, no OPEB contributions were required or made for the three and nine months ended September 30, 2017 and September 30, 2016.

NOTE 8 - STOCK COMPENSATION PLANS

Employees' Plans

On June 26, 2017, the Compensation and Organization Committee of the Board of Directors approved a grant under the A&R 2015 Equity Plan to the Chief Executive Officer for the performance period commencing June 1, 2017 and ending December 31, 2019. Shares granted under the awards consisted of 0.5 million restricted share units and 0.2 million performance shares.

On February 21, 2017, the Compensation and Organization Committee of the Board of Directors approved grants under the 2015 Equity Plan to certain officers and employees for the 2017 to 2019 performance period. Shares granted under the awards consisted of 0.6 million restricted share units and 0.6 million performance shares.

Restricted share units granted during 2017 are subject to continued employment, are retention based, will vest December 31, 2019, and are payable in common shares at a time determined by the Compensation and Organization Committee at its discretion.

Performance shares are subject to continued employment, and each performance share, if earned, entitles the holder to receive common shares within a range between a threshold and maximum number of our common shares, with the actual number of common shares earned dependent upon whether the Company achieves certain objectives and performance goals as established by the Compensation and Organization Committee. The performance share grants vest over the performance period. The performance awards granted have a performance condition that is measured on the basis of relative TSR for the period of January 1, 2017 to December 31, 2019 and the period of June 1, 2017 to December 31, 2019, for the February 21, 2017 and the June 26, 2017 grants, respectively, and measured against the constituents of the S&P Metals and Mining ETF Index and the SPDR S&P Metals and Mining ETF Index, respectively, at the beginning of the relevant performance period. The final payout will vary from zero to 200% of the original grant.

Determination of Fair Value

The fair value of each performance share grant is estimated on the date of grant using a Monte Carlo simulation to forecast relative TSR performance. A correlation matrix of historic and projected stock prices was developed for both the Company and our predetermined peer group of mining and metals companies. The fair value assumes that performance goals will be achieved.

The expected term of the grant represents the time from the grant date to the end of the service period for each of the plan agreements. We estimate the volatility of our common shares and that of the peer group of mining and metals companies using daily price intervals for all companies. The risk-free interest rate is the rate at the grant date on zero-coupon government bonds with a term commensurate with the remaining life of the performance period. The following assumptions were utilized to estimate the fair value for the 2017 performance share grants:

| Grant Date | Grant Date Market Price | Average Expected Term (Years) | Expected Volatility | Risk-Free Interest Rate | Dividend Yield | Fair Value | Fair Value (Percent of Grant Date Market Price) |
|-------------------|-------------------------|----------------------------------|---------------------|----------------------------|-------------------|---------------|---|
| February 21, 2017 | \$11.67 | 2.86 | 92.1% | 1.51% | % | \$19.69 | 168.72% |
| June 26, 2017 | \$6.64 | 2.51 | 92.8% | 1.45% | % | \$10.74 | 161.75% |

NOTE 9 - INCOME TAXES

Our 2017 estimated annual effective tax rate before discrete items is approximately negative 1.7%. The annual effective tax rate differs from the U.S. statutory rate of 35% primarily due to the deductions for percentage depletion in excess of cost depletion related to U.S. operations and the reversal of valuation allowance from operations in the current year. The 2016 estimated annual effective tax rate before discrete items at September 30, 2016 was 0.4%.

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For the three and nine months ended September 30, 2017, we recorded discrete items that resulted in an income tax benefit of \$5.9 million and \$5.8 million respectively. These items relate primarily to the monetization of unused AMT credits upon the filing of the 2016 U.S. federal income tax return and adjustments to reserves for uncertain tax positions. For the three and nine months ended September 30, 2016, there were discrete items that resulted in an income tax benefit of \$2.9 million and \$2.2 million, respectively. These items related primarily to prior year adjustments due to a change in estimate of the 2015 net operating loss and corresponding reversal of valuation allowance and quarterly interest accrued on reserves for uncertain tax positions.

NOTE 10 - LEASE OBLIGATIONS

We lease certain mining, production and other equipment under operating and capital leases. The capital leases are for varying lengths, generally at market interest rates and contain purchase and/or renewal options at the end of the terms. Our operating lease expense was \$1.8 million and \$5.3 million for the three and nine months ended September 30, 2017, respectively, compared with \$2.2 million and \$6.8 million for the comparable periods in 2016. Future minimum payments under capital leases and non-cancellable operating leases at September 30, 2017 are as follows:

| (In M | illions) |
|--------|--|
| Capita | alOperating |
| Lease | sLeases |
| \$6.1 | \$ 1.8 |
| 19.3 | 5.9 |
| 10.7 | 2.9 |
| 9.7 | 2.9 |
| 9.0 | 3.0 |
| 0.7 | _ |
| \$55.5 | \$ 16.5 |
| 9.0 | |
| \$46.5 | |
| | Capita Lease \$6.1 19.3 10.7 9.7 9.0 0.7 \$55.5 9.0 |

¹ The total is comprised of \$17.0 million and \$29.5 million classified as Other current liabilities and Other liabilities, respectively, in the Statements of Unaudited Condensed Consolidated Financial Position at September 30, 2017.

NOTE 11 - ENVIRONMENTAL AND MINE CLOSURE OBLIGATIONS

We had environmental and mine closure liabilities of \$216.2 million and \$206.8 million at September 30, 2017 and December 31, 2016, respectively. The following is a summary of the obligations as of September 30, 2017 and December 31, 2016:

| | (In Millions) | |
|--|---------------|---------------|
| | Septem | bl∂e&mber 31, |
| | 2017 | 2016 |
| Environmental | \$2.9 | \$ 2.8 |
| Mine closure | | |
| U.S. Iron Ore ¹ | 195.0 | 187.8 |
| Asia Pacific Iron Ore | 18.3 | 16.2 |
| Total mine closure | 213.3 | 204.0 |
| Total environmental and mine closure obligations | 216.2 | 206.8 |
| Less current portion | 10.8 | 12.9 |
| Long-term environmental and mine closure obligations | \$205.4 | \$ 193.9 |

¹ U.S. Iron Ore includes our active operating mines, our indefinitely idled Empire mine and a closed mine formerly operating as LTVSMC. Mine Closure

The accrued closure obligation for our active mining operations provides for contractual and legal obligations

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associated with the eventual closure of the mining operations. The accretion of the liability and amortization of the related asset is recognized over the estimated mine lives for each location.

The following represents a roll forward of our asset retirement obligation liability for the nine months ended September 30, 2017 and for the year ended December 31, 2016:

| | (In Millions) | | |
|--|---------------|-----------|-----|
| | Septemb | eDecember | 31, |
| | 2017 | 2016 | |
| Asset retirement obligation at beginning of period | \$204.0 | \$ 230.4 | |
| Accretion expense | 11.1 | 14.0 | |
| Remediation payments | (3.2) | (2.2 |) |
| Exchange rate changes | 1.4 | (0.2 |) |
| Revision in estimated cash flows | _ | (38.0 |) |
| Asset retirement obligation at end of period | \$213.3 | \$ 204.0 | |

For the year ended December 31, 2016, the revisions in estimated cash flows recorded during the year related primarily to revisions in the timing of the estimated cash flows related to two of our U.S. mines. The Empire mine asset retirement obligation was reduced by \$29.6 million as a result of the further refinement of the timing of cash flows and a downward revision of estimated asset retirement costs related to technology associated with required storm water management systems expected to be implemented. Additionally, during 2016, a new economic reserve estimate was completed for United Taconite, increasing salable product reserves by 115 million long tons and consequently significantly increasing the life-of-mine plan, resulting in a \$9.2 million decrease in the asset retirement obligation.

NOTE 12 - GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill

The carrying amount of goodwill as of September 30, 2017 and December 31, 2016 was \$2.0 million and related to our U.S. Iron Ore operating segment.

Other Intangible Assets

The following table is a summary of definite-lived intangible assets as of September 30, 2017 and December 31, 2016:

| | (In Millions) | | | |
|----------------------------------|---|----------|-------------------|----------|
| | September 30, 2017 | | December 31, 2016 | |
| | Gross Accumulated | Net | Gross Accumulated | Net |
| Classification | Gross Carrying Amortization Amount | Carrying | Carrying | Carrying |
| | Amount | Amount | Amount | Amount |
| Permits Other non-current assets | \$78.9 \$ (26.1) | \$ 52.8 | \$78.4 \$ (24.6) | \$ 53.8 |

Amortization expense relating to other intangible assets was \$0.5 million and \$1.5 million for the three and nine months ended September 30, 2017, respectively, and is recognized in Cost of goods sold and operating expenses in the Statements of Unaudited Condensed Consolidated Operations. Amortization expense relating to other intangible assets was \$1.2 million and \$3.8 million for the comparable periods in 2016. Amortization expense of other intangible assets is expected to continue to be immaterial going forward.

NOTE 13 - DERIVATIVE INSTRUMENTS

The following table presents the fair value of our derivative instruments and the classification of each in the Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2017 and December 31, 2016:

| | (In Millions) | | | | | | | |
|---|------------------------------|---------------|------------------------------|---------------|------------------------------|---------------|------------------------------|---------------|
| | Derivative A | ssets | | | Derivative Lia | bilities | 3 | |
| | September 30 2017 | 0, | December 31 | , 2016 | September 30 | , 2017 | December 31, | 2016 |
| Derivative Instrument | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value | Balance Sheet Location | Fair Value |
| Customer supply agreements | Derivative assets | \$84.8 | Derivative assets | \$21.3 | | \$— | | \$ <i>—</i> |
| Provisional pricing arrangements | Derivative assets | 4.7 | Derivative assets | 10.3 | Derivative liabilities | 9.3 | Derivative liabilities | 0.5 |
| Commodity contracts | | _ | Derivative assets | 1.5 | | _ | | _ |
| Total derivatives not designated as hedging instruments under ASC 815 | | \$89.5 | | \$33.1 | | \$ 9.3 | | \$ 0.5 |

Derivatives Not Designated as Hedging Instruments

Customer Supply Agreements

Certain supply agreements with one U.S. Iron Ore customer provide for supplemental revenue or refunds to the customer based on the customer's average annual steel pricing or based on the average annual daily steel market price for hot-rolled coil steel at the time the product is consumed in the customer's blast furnace. The supplemental pricing is characterized as a freestanding derivative and is required to be accounted for separately once the product is shipped. The derivative instrument, which is finalized based on a future price, is adjusted to fair value as a revenue adjustment each reporting period until the pellets are consumed and the amounts are settled.

We recognized a \$54.4 million and \$123.6 million net gain in Product revenues in the Statements of Unaudited Condensed Consolidated Operations for the three and nine months ended September 30, 2017, respectively, related to the supplemental payments. This compares with a net gain in Product revenues of \$7.1 million and \$26.8 million, for the comparable periods in 2016. Derivative assets, representing the fair value of the supplemental revenue, were \$84.8 million and \$21.3 million as of September 30, 2017 and December 31, 2016 in the Statements of Unaudited Condensed Consolidated Financial Position, respectively.

Provisional Pricing Arrangements

Certain of our U.S. Iron Ore and Asia Pacific Iron Ore customer supply agreements specify provisional price calculations, where the pricing mechanisms generally are based on market pricing, with the final revenue rate to be based on certain market inputs at a specified period in time in the future, per the terms of the supply agreements. Market inputs are tied to indexed price adjustment factors that are integral to the iron ore supply contracts and vary based on the agreement. The pricing mechanisms typically include adjustments based upon changes in the Platts 62% Price, along with pellet premiums, published Platts international indexed freight rates and changes in specified Producer Price Indices, including those for industrial commodities, fuel and steel. The pricing adjustments generally operate in the same manner, with each factor typically comprising a portion of the price adjustment, although the weighting of each factor varies based upon the specific terms of each agreement.

U.S. Iron Ore sales revenue is primarily recognized when cash is received. For U.S. Iron Ore sales, the difference between the provisionally agreed-upon price and the estimated final revenue rate is characterized as a freestanding derivative and must be accounted for separately once the provisional revenue has been recognized. Asia Pacific Iron Ore sales revenue is recorded initially at the provisionally agreed-upon price with the pricing provision embedded in

the receivable. The pricing provision is an embedded derivative that must be bifurcated and accounted for separately from the receivable. Subsequently, the derivative instruments for both U.S. Iron Ore and Asia Pacific Iron Ore are adjusted

to fair value through Product revenues each reporting period based upon current market data and forward-looking estimates provided by management until the final revenue rate is determined.

At September 30, 2017, we recorded \$4.7 million as Derivative assets and \$9.3 million as Derivative liabilities related to our estimate of the final revenue rate with our U.S. Iron Ore and Asia Pacific Iron Ore customers in the Statements of Unaudited Condensed Consolidated Financial Position. At December 31, 2016, we recorded \$10.3 million as Derivative assets and \$0.5 million as Derivative liabilities related to our estimate of the final revenue rate with our U.S. Iron Ore and Asia Pacific Iron Ore customers in the Statements of Unaudited Condensed Consolidated Financial Position. These amounts represent the difference between the provisional price agreed upon with our customers based on the supply agreement terms and our estimate of the final revenue rate based on the price calculations established in the supply agreements. As a result, we recognized a net decrease of \$13.1 million and \$32.9 million in Product revenues in the Statements of Unaudited Condensed Consolidated Operations for the three and nine months ended September 30, 2017, respectively, related to these arrangements. This compares with a net increase of \$4.5 million and \$22.9 million in Product revenues for the comparable periods in 2016, respectively.

The following summarizes the effect of our derivatives that are not designated as hedging instruments in the Statements of Unaudited Condensed Consolidated Operations for the three and nine months ended September 30, 2017 and 2016:

(In Millions)

| Derivatives Not Designated as Hedging Instruments | Location of Gain (Loss) Recognized in Income on Derivative | Amount of G Recognized in Derivative Three | ` / |
|--|--|---|----------------|
| | | Months | Nine Months |
| | | Ended | Ended |
| | | September | September 30, |
| | | 30, | _ |
| | | 2017 2016 | 2017 2016 |
| Customer Supply Agreements | Product revenues | \$54.3 \$7.1 | \$123.9 \$26.8 |
| Provisional Pricing Arrangements | Product revenues | (13.1) 4.5 | (32.9) 22.9 |
| Commodity Contracts | Cost of goods sold and operating expenses | | (1.3) — |
| Total | _ | \$41.2 \$11.6 | \$89.7 \$49.7 |

Refer to NOTE 6 - FAIR VALUE MEASUREMENTS for additional information.

NOTE 14 - CAPITAL STOCK

Common Share Public Offering

On February 9, 2017, we issued 63.25 million common shares in an underwritten public offering. We received net proceeds of \$661.3 million at a public offering price of \$10.75 per common share. The net proceeds from the issuance of our common shares and our issuance of \$500 million aggregate principal amount of 5.75% Senior Notes were used to redeem in full all of our outstanding 8.00% 1.5 Lien Notes due 2020 and 7.75% Second Lien Notes due 2020. The aggregate principal amount outstanding of debt redeemed was \$648.6 million. Additionally, through tender offers, we purchased \$422.2 million in aggregate principal amount of debt, excluding unamortized discounts and deferred charges, of our 5.90% Senior Notes due 2020, our 4.80% Senior Notes due 2020 and our 4.875% Senior Notes due 2021. During the second quarter of 2017, we redeemed \$35.6 million aggregate principal amount of the 8.25% First Lien Notes due 2020 with the remaining net proceeds from our common share offering.

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NOTE 15 - SHAREHOLDERS' DEFICIT

The following table reflects the changes in shareholders' deficit attributable to both Cliffs and the noncontrolling interests, primarily related to Tilden and Empire. Cliffs owns 100% of both mines as of September 30, 2017 and 85% and 79%, respectively, as of September 30, 2016:

| | s) | |
|---------------------|---|--|
| narenoider quity | Noncontrolling Interest | Total Equity (Deficit) |
| Jencht) | | |
| (1,464.3) | \$ 133.8 | \$(1,330.5) |
| | | |
| | ` , | 53.2 |
| .2 | 1.1 | 5.3 |
| 1.3 | (2.8) | 58.5 |
| 61.3 | — | 661.3 |
| 3.5 | | 13.5 |
| 39.1 | (15.9) | (105.0) |
| 16.0 | (116.7) | (132.7) |
| _ | 1.8 | 1.8 |
| (833.3) | \$ 0.2 | \$(833.1) |
| n Millions | s) | |
| narenolder anity | Noncontrolling Interest (Deficit) | Total Equity (Deficit) |
| (1,981.4) | \$ 169.8 | \$(1,811.6) |
| | | |
| 5.0 | 23.5 | 110 5 |
| | | 118.5 |
| 6.8 | 2.2 | 118.5 |
| | 2.2 25.7 | |
| | | 19.0 |
| 11.8 | | 19.0 137.5 |
| 11.8 15.2 0.1 | | 19.0 137.5 315.2 |
| 11.8 15.2 0.1 | 25.7 — | 19.0 137.5 315.2 10.1 |
| | Peficit) (1,464.3) 7.1 2 1.3 61.3 3.5 99.1 (833.3) n Millions liffs nareholder quity Deficit) (1,981.4) | (July Deficit) (James (Deficit) (James (Jame |

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The following table reflects the changes in Accumulated other comprehensive loss related to Cliffs shareholders' deficit for September 30, 2017 and September 30, 2016:

| | (In Millions) Changes in Pension and Other Post-Retirement Benefits, net of tax Unrealized Net Gain Accumulated Other Comprehensive Loss |
|---|---|
| December 31, 2016 | \$(260.6) \$ 239.3 \$ (21.3) |
| Other comprehensive income (loss) before reclassifications | 3.3 (12.7) (9.4) |
| Net loss reclassified from accumulated other comprehensive loss | 6.4 — 6.4 |
| March 31, 2017 | \$(250.9) \$ 226.6 \$ (24.3) |
| Other comprehensive loss before reclassifications | (0.1) (1.5) (1.6) |
| Net loss reclassified from accumulated other comprehensive loss | 6.5 — 6.5 |
| June 30, 2017 | \$(244.5) \$ 225.1 \$ (19.4) |
| Other comprehensive income (loss) before reclassifications | (18.7) 0.5 (18.2) |
| Net loss reclassified from accumulated other comprehensive loss | 6.8 — 6.8 |
| September 30, 2017 | \$(256.4) \$ 225.6 \$ (30.8) |

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| | (In Millio Changes in Pension and Other Post-Reti Benefits, net of tax | Unrealize Net Gain (Loss) on | Net Gain (Loss) on Foreign Currency | Net Unrealized Gain (Loss) on Derivative Financial Instruments net of tax | Accumulat Other Comprehen Loss | |
|--|---|------------------------------------|-------------------------------------|---|---|---|
| December 31, 2015 | \$(241.4) | \$ 0.1 | \$ 220.7 | \$ 2.6 | \$ (18.0 |) |
| Other comprehensive income (loss) before reclassifications | s(1.5) | (0.1) | 4.4 | (3.4) | (0.6 |) |
| Net loss reclassified from accumulated other comprehensive loss | 6.3 | _ | _ | _ | 6.3 | |
| March 31, 2016 | \$(236.6) | \$ — | \$ 225.1 | \$ (0.8) | \$ (12.3 |) |
| Other comprehensive income (loss) before reclassifications | s(0.4) | | (2.7) | 0.1 | (3.0 |) |
| Net loss reclassified from accumulated other comprehensive loss | 6.3 | | | _ | 6.3 | |
| June 30, 2016 | \$(230.7) | \$ — | \$ 222.4 | \$ (0.7) | \$ (9.0 |) |
| Other comprehensive income (loss) before reclassifications | s(0.5) | _ | 0.9 | _ | 0.4 | |
| Net loss reclassified from accumulated other comprehensive income (loss) | 6.7 | _ | _ | 0.7 | 7.4 | |
| September 30, 2016 | \$(224.5) | \$ — | \$ 223.3 | \$ — | \$ (1.2 |) |
| 30 | | | | | | |

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net of tax

The following table reflects the details about Accumulated other comprehensive loss components related to Cliffs shareholders' deficit for the three and nine months ended September 30, 2017 and 2016:

| Details about Accumulated Other Comprehensive Income (Loss) Components | (In Millions) Amount of (Gain)/Loss Reclassified into Income Three Months Ended September 30, Nine Months Ended September 30, | | me Ionths | Affected Line Item in the Statement of Unaudited Condensed Consolidated Operations | |
|--|---|-------|--------------|---|---|
| | 2017 | 2016 | 2017 | 2016 | |
| Amortization of pension and postretirement benefit liability: | | | | | |
| Prior service credits ¹ | | | | \$(1.2) | |
| Net actuarial loss ¹ | 7.0 | 7.1 | 20.1 | 20.4 | |
| Total before taxes | 6.8 | 6.7 | 19.7 | 19.2 | |
| | | | | | Income tax benefit |
| | \$6.8 | \$6.7 | \$19.7 | \$19.2 | |
| Unrealized gain (loss) on derivative financial instruments: | | | | | |
| Treasury lock | \$— | \$1.2 | \$— | \$1.2 | Gain (loss) on extinguishment/restructuring of debt |
| | | (0.5) | _ | (0.5) | Income tax benefit |
| | \$— | \$0.7 | | \$0.7 | Net of taxes |
| Total reclassifications for the period, | \$6.8 | \$7.4 | \$19.7 | \$19.9 | |

¹ These accumulated other comprehensive income components are included in the computation of net periodic benefit cost (credit). Refer to NOTE 7 - PENSIONS AND OTHER POSTRETIREMENT BENEFITS for further information. NOTE 16 - RELATED PARTIES

One of our four operating U.S. iron ore mines is a co-owned joint venture with companies that are integrated steel producers or their subsidiaries. We are the manager of such co-owned mine and rely on our joint venture partners to make their required capital contributions and to pay for their share of the iron ore pellets that we produce. One of the joint venture partners is also our customer. The following is a summary of the mine ownership of the co-owned iron ore mine at September 30, 2017:

During the third quarter of 2017, our ownership interest in Empire increased to 100% as we reached an agreement to distribute the noncontrolling interest net assets for \$132.7 million to ArcelorMittal, in exchange for its interest in Empire. The net assets were agreed to be distributed in three installments of approximately \$44.2 million, the first of which was paid upon the execution of the agreement and the remaining distributions are due in August 2018 and August 2019. The remaining two outstanding installments, each for \$44.2 million, are reflected in Other current liabilities and Other liabilities in the Statements of Unaudited Condensed Consolidated Financial Position as of September 30, 2017. We accounted for the increase in ownership as an equity transaction, which resulted in a \$16.0 million decrease in equity attributable to Cliffs' shareholders and a \$116.7 million decrease in Noncontrolling interest.

As part of a 2014 extension agreement between us and ArcelorMittal, which amended certain terms of the Empire partnership agreement, distributions of the partners' equity amounts were required to be made on a quarterly basis beginning in the first quarter of 2015. These equity distributions were made through the termination of the partnership agreement on December 31, 2016. We paid \$8.7 million in January 2017 related to 2016 distributions. During the three and nine months ended September 30, 2016, we recorded distributions of \$7.4 million and \$48.8 million, respectively,

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under this agreement of which \$41.4 million was paid as of September 30, 2016. In addition, we paid \$11.1 million in January 2016 related to 2015 distributions.