COMSCORE, INC.
Form 10-K/A
April 27, 2012
Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-K/A

Amendment No. 1
(Mark One)
$x$ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2011
Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 001-33520

## COMSCORE, INC.

## (Exact name of registrant as specified in its charter)

# Edgar Filing: COMSCORE, INC. - Form 10-K/A 

## incorporation or organization)

## 11950 Democracy Drive, Suite 600

## Reston, Virginia 20190

(Address of principal executive offices)
(703) 438-2000
(Registrant $s$ telephone number, including area code)

## Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class:<br>Name of Each Exchange on which Registered<br>Common Stock, par value $\$ 0.001$ per share<br>The NASDAQ Stock Market LLC

## Securities registered pursuant to Section 12(b) of the Act:

## None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes x No *

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section $15(\mathrm{~d})$ of the Act. Yes " No x

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files) Yes x No "

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer | x | Accelerated filer |
| :--- | :--- | :--- |
| Non-accelerated filer | . | Smaller reporting company |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes . | No x. |  |

The aggregate market value of the registrant s voting and non-voting common equity held by non-affiliates of the registrant on June 30, 2011, the last business day of the registrant s most recently completed second fiscal quarter, was approximately $\$ 824.7$ million (based on the closing sales price of the registrant s common stock as reported by the NASDAQ Global Market on that date). Shares of the registrant s common stock held by each officer and director and each person who owns more than $10 \%$ or more of the outstanding common stock of the registrant have been excluded in that such persons may be deemed to be affiliates. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

Indicate the number of shares outstanding of each of the registrant s classes of common stock, as of the latest practicable date: As of April 26, 2012, there were $35,337,085$ shares of the registrant s common stock outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

None.

## Table of Contents

## Explanatory Note

This Amendment No. 1 on Form 10-K/A (this Amendment ) amends comScore, Inc. s Annual Report on Form 10-K for the year ended December 31, 2011, originally filed with the Securities and Exchange Commission, or SEC, on February 22, 2012 (the Original Filing ). We are amending and refiling Part III to include information required by Items $10,11,12,13$ and 14 because our definitive proxy statement will not be filed within 120 days after December 31, 2011, the end of the fiscal year covered by our Annual Report on Form 10-K. Accordingly, reference to our proxy statement on the cover page has been deleted.

In addition, pursuant to the rules of the SEC, we have also included as exhibits currently dated certifications required under Section 302 of The Sarbanes-Oxley Act of 2002. Because no financial statements are contained within this Amendment, we are not including certifications pursuant to Section 906 of The Sarbanes-Oxley Act of 2002. We are amending and refiling Part IV to reflect the inclusion of those certifications.

Except as described above, no other changes have been made to the Original Filing. Except as otherwise indicated herein, this Amendment continues to speak as of the date of the Original Filing, and we have not updated the disclosures contained therein to reflect any events that occurred subsequent to the date of the Original Filing. The filing of this Annual Report on Form 10-K/A is not a representation that any statements contained in items of our Annual Report on Form 10-K other than Part III, Items 10 through 14, and Part IV are true or complete as of any date subsequent to the Original Filing.

Table of Contents

COMSCORE, INC.
AMENDMENT NO. 1
to

## ANNUAL REPORT ON FORM 10-K/A

FOR THE PERIOD ENDED DECEMBER 31, 2011

TABLE OF CONTENTS
Page
PART III ..... 1
Item 10. Directors, Executive Officers and Corporate Governance ..... 1
Item 11. Executive Compensation ..... 5
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters ..... 29
Item 13. Certain Relationships and Related Transactions, and Director Independence ..... 31
Item 14. Principal Accounting Fees and Services ..... 33
PARTIV ..... 34
Item 15. Exhibits. Financial Statement Schedules ..... 34
SIGNATURES ..... 37

Table of Contents

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE DIRECTORS AND EXECUTIVE OFFICERS

The following table sets forth the names and ages of our executive officers and directors as of March 31, 2012:

| Name | Age |  |
| :--- | :---: | :--- |
| Magid M. Abraham, Ph.D. | 53 | President, Chief Executive Officer and Director |
| Gian M. Fulgoni | 64 | Executive Chairman of the Board of Directors |
| Kenneth J. Tarpey | 59 | Chief Financial Officer |
| Gregory T. Dale | 42 | Executive Vice President, International |
| Christiana L. Lin | 42 | Executive Vice President, General Counsel and Chief Privacy Officer |
| Serge Matta | 38 | President, Mobile and Operator Solutions |
| Gareth Chang(1) | 69 | Director |
| Jeffrey Ganek(2) | 59 | Director |
| William J. Henderson(2)(3) | 64 | Director |
| William Katz(1)(3) | 57 | Director |
| Ronald J. Korn(2) | 71 | Director |
| Jarl $\operatorname{Mohn}(1)(3)$ | 60 | Director |

(1) Member of nominating and governance committee
(2) Member of audit committee
(3) Member of compensation committee

Executive Officers and Executive Directors

Magid M. Abraham, Ph.D., one of our co-founders, has served as our President, Chief Executive Officer and as a Director since September 1999. In 1995, Dr. Abraham founded Paragren Technologies, Inc., which specialized in delivering large scale Customer Relationship Marketing systems for strategic and target marketing, and served as its Chief Executive Officer from 1995 to 1999. Prior to founding Paragren, Dr. Abraham was employed by Information Resources, Inc. from 1985 until 1995, where he was President and Chief Operating Officer from 1993 to 1994 and later Vice Chairman of the Board of Directors from 1994 until 1995. In 2008, Dr. Abraham was inducted into the Entrepreneur Hall of Fame and was named an Ernst \& Young Entrepreneur of the Year in the Washington DC area. In 2009 he received the AMA s Parlin Award, a preeminent national honor recognizing one individual annually who has demonstrated outstanding leadership and sustained impact on advancing the evolving profession of marketing research over an extended period of time. Dr. Abraham received the Paul Green Award and the William F. O Dell Award from the American Marketing Association for an article that he co-authored in the Journal of Marketing Research. He received a Ph.D. in Operations Research and an M.B.A. from MIT. He also holds an Engineering degree from the École Polytechnique in France. Dr. Abraham s leadership position at comScore, his management abilities and experience, and his extensive knowledge of our industry qualify him to serve as a member of our Board of Directors.

## Table of Contents

Gian M. Fulgoni, one of our co-founders, has served as our Executive Chairman of the Board of Directors since September 1999. Prior to co-founding comScore, Mr. Fulgoni was employed by Information Resources, Inc., where he served as President from 1981 to 1989, Chief Executive Officer from 1986 to 1998 and Chairman of the Board of Directors from 1991 until 1995. Mr. Fulgoni has served on the board of directors of PetMed Express, Inc. since 2002 and previously served from August 1999 through November 2000. Mr. Fulgoni has also served on the board of directors of the Advertising Research Foundation, an industry research organization, since 2008. He also served on the board of directors of Platinum Technology, Inc. from 1990 to 1999, U.S. Robotics, Inc. from 1991 to 1994, and Yesmail.com, Inc. from 1999 to 2000. In 1991 and again in 2004, Mr. Fulgoni was named an Illinois Entrepreneur of the Year, the only person to have twice received the honor. In 1992, he received the Wall Street Transcript Award for outstanding contributions as Chief Executive Officer of Information Resources, Inc. in enhancing the overall value of that company to the benefit of its shareholders. In 2008, Mr. Fulgoni was inducted into the Chicago Entrepreneur Hall of Fame and was named an Ernst \& Young Entrepreneur of the Year. Educated in the United Kingdom, Mr. Fulgoni holds an M.A. in Marketing from the University of Lancaster and a B.Sc. in Physics from the University of Manchester. Mr. Fulgoni brings strategic vision to our Board of Directors with his extensive knowledge of comScore and his experience as a director at other technology companies.

Kenneth J. Tarpey has served as our Chief Financial Officer since April 20, 2009. Prior to joining comScore, Mr. Tarpey was Executive Vice President, Chief Financial Officer and Chief Operating Officer of Objectvideo, Inc., a Reston, Virginia-based provider of video surveillance software, from 2003 until April 2009. From 2002 until 2003, Mr. Tarpey was Senior Vice President, Chief Financial Officer and Treasurer of Ai Metrix, Inc., a Herndon, Virginia-based provider of network optimization software. From 1997 until 2001, Mr. Tarpey was Executive Vice President and Chief Financial Officer of Proxicom, a NASDAQ-listed Internet business consulting and development company. Mr. Tarpey holds an M.B.A. from Babson College and a B.A. from College of the Holy Cross.

Gregory T. Dale has served as our EVP, International since March 2012. Prior to that, he served as our Chief Operating Officer from August 2009 until March 2012, as our Vice President, Product Management from September 1999 until October 2000 and as our Chief Technology Officer from October 2000 until August 2009. Prior to joining us, he served as Vice President of Client Service at Paragren Technologies, Inc., a company that specialized in enterprise relationship marketing. He holds a B.S. in Industrial Management from Purdue University.

Christiana L. Lin has served as our EVP, General Counsel and Chief Privacy Officer since August 2009. Prior to that, she served as our Deputy General Counsel from February 2001 until March 2003, as our Corporate Counsel and Chief Privacy Officer from March 2003 until January 2006 and as our General Counsel and Chief Privacy Officer from January 2006 until August 2009. Ms. Lin holds a J.D. from the Georgetown University Law Center and a B.A. in Political Science from Yale University.

Serge Matta has served as our President, Mobile and Operator Solutions since March 2012. Prior to his appointment, Mr. Matta served in various senior positions at comScore, including most recently, as Executive Vice President, overseeing the Company s worldwide Telecommunications and Mobile practice. Prior to joining the Company in 2000, Mr. Matta held positions at MicroStrategy within the consulting group. Mr. Matta holds a B.S. degree in Finance from George Mason University and an M.B.A. from American University.

## Table of Contents

## Non-Executive Directors

Gareth Chang has served as a director since September 2011. Mr. Chang is Chairman and Chief Executive Officer of Towona Media, a China-based digital media provider. In addition, he serves as Chairman and Managing Partner of GC3 \& Associates International, a management consulting and private investment firm specializing in strategic planning and the execution of technology and media enterprises. Mr. Chang previously served as Executive Chairman of Netstar Group Holding Company, an Asian Pacific networking system integration company from 2003 to 2010. From 1998 to 2000, Mr. Chang was Chairman and Chief Executive Officer of News Corporation s Star TV Group, the leading multi-channel satellite television network providing access to more than 300 million viewers across Asia, the Indian sub-continent, and the Middle East. He has also served in senior executive roles at Hughes Electronics and McDonnell Douglas. Mr. Chang previously served on the boards of directors of Apple Computer, Inc., Agile Software Corporation, DirectTV, News Corporation and Palm, Inc., and he is currently on the board of directors of NeuStar, Inc. Mr. Chang holds a B.A. from California State University-Fullerton and an M.B.A. from Pepperdine University. Mr. Chang brings leadership expertise and knowledge of the technology industry to the Board of Directors, which he has gained through his experience as an executive and director of technology companies.

Jeffrey Ganek has served as a director since May 2008. From December 1999 until November 2010, Mr. Ganek also served as chairman of the board of directors and chief executive officer of NeuStar, Inc., which provides clearinghouse services to the telecommunications industry. From December 1995 to December 1999, Mr. Ganek was Senior Vice President and Managing Director of Communications Industry Services at Lockheed Martin, an advanced technology company. From 1993 to 1995, he was Vice President Asia Operations for Global TeleSystems Group, a communications service provider in Europe and Asia. From 1991 to 1993, Mr. Ganek was Vice President of Marketing at GTE Spacenet, a satellite communications service provider. From 1985 to 1991, he was Director of Marketing and Corporate Development at MCI Communications Corporation, a telecommunications company. From 1976 to 1985, he held management positions at AT\&T, a telecommunications company, in Corporate Development, Marketing and Finance. Mr. Ganek holds an M.S. in Public Policy and Management and a B.S. in Economics from Carnegie-Mellon University. Mr. Ganek has more than 30 years of experience in the communications and technology industries, and he brings broad strategic vision to our Board of Directors.

William J. Henderson has served as a director since August 2001. Mr. Henderson was the 71st Postmaster General of the United States. He served in that position from May 1998 until his retirement in May 2001. Mr. Henderson also served as the Chief Operations Officer of Netflix, Inc. from January 2006 until February 2007. Mr. Henderson also currently serves on the board of directors of Acxiom Corporation, where he has been a director since June 2001. Mr. Henderson holds a B.S. from the University of North Carolina at Chapel Hill and served in the U.S. Army. Mr. Henderson brings to our Board of Directors his management experience as Postmaster General and his service as a director of the Company since 2001, which affords him unique perspectives on our growth and evolution.

William Katz has served as a director since June 2008. Since June 2004, Mr. Katz has also served as the chairman of the board of directors of Visible World Inc., a privately-held multimedia marketing services provider. From 1996 to 2004, Mr. Katz served as President and Chief Executive Officer of BBDO New York, the flagship office of BBDO Worldwide, the world s third largest global agency network. Mr. Katz holds a B.A. in Business and Psychology from American University. Mr. Katz brings to the Board of Directors his management experience in the advertising and marketing industry.

## Table of Contents

Ronald J. Korn has served as a director since November 2005. Since 1991, he has served as the President of Ronald Korn Consulting, which provides business and marketing services. Mr. Korn served as a director, chairman of the audit committee, and member of the loan committee of Equinox Financial Corporation from 1999 until its acquisition in October 2005. Since 2002, he has served as a director, chairman of the audit committee and a member of the compensation and nominating and governance committees of PetMed Express, Inc., and since July 2003, he has served as a director, chairman of the audit committee and a member of the compensation committee of Ocwen Financial Corporation. Prior to that, Mr. Korn was a partner and employee of KPMG, LLP, from 1961 to 1991, where he was the managing partner of KPMG s Miami office from 1985 until 1991. Mr. Korn holds a B.S. from the Wharton School of Business at the University of Pennsylvania and a J.D. from New York University Law School. Mr. Korn s experience in financial matters and as a member of the audit committee of other companies provides the Board of Directors with financial management and accounting experience.

Jarl Mohn, also known as Lee Masters from his radio career, has served as a director since June 2008. Mr. Mohn has also served on the board of directors of Scripps Network Interactive since June 2008. From December 2003 until July 2008, Mr. Mohn served on the board of directors of CNET Networks, Inc., where he also served as non-executive chairman from October 2006 to July 2008. Mr. Mohn also previously served on the boards of directors of XM Satellite Radio, Inc. from May 2004 to July 2008 and the E.W. Scripps Company from 2002 until 2008. Mr. Mohn was the founding President of Liberty Digital Inc., a publicly traded subsidiary of Liberty Media Group involved in interactive television, cable television networks and Internet enterprises, and served as its Chief Executive Officer from June 1999 to March 2002. Prior to founding Liberty Digital, he was President and Chief Executive Officer of E! Entertainment Television. From 1986 to 1989, Mr. Mohn was Executive Vice President and General Manager of MTV and VH1. His professional career also includes twenty years in radio. Mr. Mohn attended Temple University, where he studied Mathematics and Philosophy. Mr. Mohn s experience as an executive in the entertainment industry provides the Board of Directors with expertise in advertising and audience analytics.

## SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended, or the Exchange Act, requires that certain of our executive officers and directors, and persons who own more than $10 \%$ of a registered class of our equity securities, file reports of ownership and changes in ownership (Forms 3, 4 and 5) with the SEC. Such executive officers, directors and greater than $10 \%$ holders are required to furnish us with copies of all of these forms that they file. Certain employees of our company hold a power of attorney to enable such individuals to file ownership and change in ownership forms on behalf of certain of our executive officers and directors.

Based solely on our review of these reports or written representations from certain reporting persons, we believe that during 2011, all filing requirements applicable to our officers, directors, greater-than-10\% beneficial owners and other persons subject to Section 16(a) of the Securities Exchange Act of 1934, as amended, were met, except that the following reports, although filed, were not filed timely:

## Date Filed

February 23, 2011
March 23, 2011
February 8, 2012

Form
4
4
4
$\quad$ Name(s) of Filer(s)
Kenneth J. Tarpey
Jason Parikh
Ronald J. Korn

## Description

Filing related to transaction originally occurring on February 14, 2011.
Filing related to transaction originally occurring on March 10, 2011.
Filing related to transaction originally occurring on August 15, 2011.

## Table of Contents

## CODE OF BUSINESS CONDUCT AND ETHICS

We have adopted a Code of Business Conduct and Ethics that applies to all directors and employees of the company, including our principal executive officer, principal financial officer and principal accounting officer or controller. The full text of our Code of Business Conduct and Ethics is posted under the Investor Relations section on our website at http://www.comscore.com.

## DIRECTOR NOMINATIONS

There have been no material changes to the procedures by which security holders may recommend nominees to our board of directors since those procedures were described in our proxy statement for our 2011 annual meeting of stockholders.

## AUDIT COMMITTEE

We have a separately-designated audit committee of our board of directors established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934, as amended.

The audit committee is currently comprised of Ronald J. Korn (chair), William J. Henderson and Jeffrey Ganek, each of whom is independent within the meaning of the requirements of the Sarbanes-Oxley Act of 2002 and applicable SEC and NASDAQ rules. Ronald J. Korn is chairman of our audit committee as well as our audit committee financial expert, as currently defined under the SEC rules implementing the Sarbanes-Oxley Act of 2002. We believe that the composition and functioning of our audit committee complies with all applicable requirements of the Sarbanes-Oxley Act of 2002, The NASDAQ Global Market, and SEC rules and regulations.

The audit committee operates under a written charter adopted by the board of directors, a copy of which is available under the Investor Relations section of our website, http://www.comscore.com.

## ITEM 11. EXECUTIVE COMPENSATION COMPENSATION DISCUSSION AND ANALYSIS

The following discussion and analysis of our compensation arrangements with our named executive officers should be read together with the compensation tables and related disclosures set forth elsewhere in this Amendment No. 1 to Annual Report on Form 10-K/A. Our named executive officers for the year ended December 31, 2011 are Magid M. Abraham, Kenneth J. Tarpey, Gian M. Fulgoni, Gregory T. Dale and Christiana L. Lin. This discussion contains forward-looking statements that are based on our current plans and expectations regarding future compensation programs. Actual compensation programs that we adopt may differ materially from currently planned programs as summarized in this discussion.

## Our Philosophy

The objective of our compensation programs for employees is to attract and retain top talent. Our compensation plans are designed to motivate and reward employees for achievement of positive business results and also to promote and enforce accountability. In determining the compensation arrangement of our named executive officers, we are guided by the following key principles:

Attract and Retain Top Talent. Our compensation arrangements should be sufficient to allow us to attract, retain and motivate named executive officers with the necessary skills and talent to successfully manage our business. In order to attract, motivate and retain such executives, we seek to compensate our named executive officers at total compensation levels of at least the 50th percentile of our identified peer group, with opportunities to reward stronger performers at levels as much as the 75th percentile of that peer group.

## Table of Contents

Promote Business Performance Accountability. Compensation should be tied, in part, to the performance of the portion of the business for which a named executive officer is responsible and how that named executive officer s business unit or area performs and contributes to the overall financial performance of our business.

Promote Individual Performance Accountability. Compensation should be tied, in part, to the individual named executive officer s performance to encourage and reflect individual contributions to our performance.

Align Stockholder Interests. Compensation should be tied, in part, to our financial performance through equity awards, which help to align our named executive officers interests with those of our stockholders.

## Application of our Philosophy

We believe that our executive compensation and benefit program balances short-term and long-term components, cash and equity elements, and fixed and contingent payments. We apply our compensation philosophy using both quantitative and qualitative standards to incentivize our named executive officers and reward them for achieving the following goals:
develop a culture that embodies a passion for our business and a drive to achieve and exceed established goals and objectives;
provide leadership to the organization in such a way as to maximize the results of our business operations;
lead us by demonstrating forward thinking in the operation, development and expansion of our business; and
effectively manage organizational resources to derive the greatest value possible from each dollar invested.
Our executive compensation structure aims not only to compensate top talent at levels that we believe are generally at the 50th percentile or greater of an identified peer group, but also to be fair relative to compensation paid to other professionals within our organization, relative to our short- and long-term performance results and relative to the value we deliver to our stockholders. In some instances, we may seek to compensate at levels that we believe are at other than the 50th percentile of our identified peer group in the event that our compensation committee believes such compensation structure would be in our best interest to attract the appropriate talent to meet our needs. We seek to maintain a performance-oriented culture with a compensation approach that rewards our executive officers when we achieve and exceed our goals and objectives, while putting at risk an appropriate portion of their compensation against the possibility that our

## Table of Contents

goals and objectives may not be achieved. Our compensation committee considers both qualitative and quantitative factors as measures of individual performance and weights these factors as appropriate in assessing a particular individual s performance. Overall, our approach is designed to relate the compensation of our named executive officers to the following: the achievement of short- and long-term goals and objectives; their willingness to challenge and improve existing policies and structures; and their capability to take advantage of unique opportunities and overcome difficult challenges within our business.

## 2011 Compensation Actions

We provided stockholders a say-on-pay advisory vote on our executive compensation in 2011 under recently adopted rules under Section 14A of the Securities Exchange Act of 1934, as amended. At our 2011 Annual Meeting of Stockholders, stockholders expressed substantial support for the compensation of the Company s NEOs, with nearly $80 \%$ of the votes cast for approval of the say-on-pay advisory vote. Our compensation committee carefully evaluated the results of the 2011 advisory vote, in connection with its evaluation of our executive compensation programs more generally. Taking into account the results of the say-on-pay vote, along with other factors such as our corporate business objectives and the compensation committee s review of peer group data (as discussed in more detail below), the compensation committee did not make any changes to the Company s executive compensation program and policies as a result of the 2011 say-on-pay advisory vote.

## Role of Our Compensation Committee

Our compensation committee approves, administers and interprets our executive compensation and benefit policies, including our 1999 Stock Plan, our 2007 Equity Incentive Plan and our compensation, incentives and benefits programs. Our compensation committee is appointed by our board of directors, and consists entirely of directors who are outside directors for purposes of Section 162(m) of the Internal Revenue Code, non-employee directors for purposes of Rule 16b-3 under the Securities Exchange Act of 1934, as amended, and independent directors under the listing standards of the NASDAQ Stock Market. Our compensation committee is comprised of Messrs. Henderson, Katz and Mohn, and is chaired by Mr. Henderson.

Our compensation committee reviews and approves our executive compensation and benefit program to ensure that it is consistent with our compensation philosophy and corporate governance guidelines. Our compensation committee also is responsible for establishing the executive compensation packages offered to our named executive officers.

Our compensation committee has taken the following steps to ensure that our executive compensation and benefit program is consistent with both our compensation philosophy and our corporate governance guidelines:
regularly reviewed the performance of and the total compensation earned by or awarded to our Chief Executive Officer and Executive Chairman independent of input from them;
examined on an annual basis the performance of our other named executive officers with assistance from our Chief Executive Officer and Executive Chairman and approved compensation packages that are believed to be consistent with or more attractive than those generally found in the executive s marketplace;

## Table of Contents

regularly held executive sessions of compensation committee meetings without management present; and
engaged outside compensation consultants to review our executive compensation practices and provide comparison to other opportunities in the marketplaces for our named executive officers in connection with setting compensation for our 2011 bonus target levels and 2011 fiscal year base salaries and equity-award levels.

## Utilization of Outside Compensation Consultants

Consistent with the last several years, our compensation committee has selected and directly engaged the services of an independent executive compensation consulting firm, Compensia. The compensation committee originally selected Compensia in 2009 and has continued to retain Compensia because Compensia s primary focus is on technology companies and because of its familiarity and experience in advising the compensation committees for the boards of directors of technology companies. No member of the compensation committee or any named executive officer has any affiliation with Compensia. Compensia has not performed any other work for us, and it has reported directly to the chairman of the compensation committee. Compensia is engaged to conduct an annual compensation study for the compensation committee of our board of directors, including without limitation, selection of a peer group, reporting on our compensation as compared to our peers, and providing recommendations to the compensation committee on adjustments to our compensation plans and approaches to support our compensation philosophy.

## Fees of the Compensation Committee Consultants

The aggregate fees billed by Compensia for 2011 to provide advice or recommendations on the amount or form of executive and director compensation did not exceed $\$ 120,000$ individually or in the aggregate. Compensia did not provide additional services to us or our affiliates during 2011.

## Review of Compensation Policies for 2011 Fiscal Year

In the fourth quarter of 2010, as part of our ongoing commitment to link current compensation levels to our compensation philosophy and business strategy, our compensation committee requested that Compensia review our direct compensation, including base salary, total cash compensation and total direct compensation. Also in 2010, our compensation committee requested that Compensia review our identified peer group and recommend appropriate improvements.

Compensia provided a report to the compensation committee in October 2010 with observations and analyses regarding the direct compensation of our named executive officers. The 2010 study referenced both published compensation survey data of comparably-sized companies and a valuation peer group determined based on inputs from investment banks as well as management input as to companies with whom we compete for executive talent, with median annual revenues of up to twice our annual revenues. All of the companies included in the peer group are providers of digital marketing intelligence or related analytical products and services, marketing services and solutions or survey services. Specifically, the peer group consisted of the following companies:

| Arbitron Inc. | Kenexa | SuccessFactors |
| :--- | :--- | :---: |
| Constant Contact | Liquidity Services | Taleo |
| Costar Group | LogMeIn | TechTarget |
| Dice Holdings | LoopNet | The Knot |
| Forrester Research, Inc. | QuinStreet | ValueClick |
| Internet Brands | Rightnow Technologies |  |

## Table of Contents

Our identified peer group for our 2011 compensation changed somewhat from the group previously identified and used in prior periods. Upon consultation with the compensation committee and management, as well as upon conducting independent research, Compensia recommended the group identified above. The changes in composition from 2010 were due to several factors, including the determination by Compensia to better align our recommended peer group with similarly-sized companies in the technology space with similar growth characteristics as our own business. Based on this criteria, we added Constant Contact, LogMeIn, QuinStreet, Rightnow Technologies, and Taleo. We also eliminated certain companies from our prior peer group due to the impact of the changing economy on identified firms as well as certain firms leaving the market altogether, including Bankrate, Corporate Executive Board, Omniture, Marchex, Unica, and Web.com.

Our compensation committee chose the 50 th percentile of this peer group for our compensation components with a view towards what our compensation committee believed to be fair to our named executive officers and to the company as well as consistent with industry practices in the technology sector. In making such determination, our compensation committee considered such factors as the stage of our company s development, the size and characteristics of our company, based on both headcount and operations and balance sheet characteristics, as well as the expected future characteristics of our business relative to our identified peer group.

Based on the inputs from Compensia and our management as well as their own review, our compensation committee determined that our named executive officers compensation package for our 2011 fiscal year continued to fall within the 50th percentile range of the identified peer group for executive compensation, and target annual incentives, total cash compensation and total direct compensation were all in line with market medians, with the flexibility to exceed up to the 75 th percentile range of the identified peer group. Our compensation committee further determined that Mr. Tarpey s base salary for our 2011 fiscal year continued to fall within the 50 th percentile range of our identified peer group for executive base salary. However, each of Dr. Abraham, Messrs. Fulgoni and Dale and Ms. Lin s base salary for our 2011 fiscal year did not fall within the 50th percentile range of our identified peer group for executive base salary.

Although Dr. Abraham s and Mr. Fulgoni s base salaries were found to be below the 50th percentile range in 2011, our compensation committee determined that Dr. Abraham s and Mr. Fulgoni s compensation packages were heavily weighted in equity compensation. Such equity component was found to have counterbalanced the shortfall in base salary such that Dr. Abraham s and Mr. Fulgoni s compensation packages remained consistent with our compensation philosophy. Moreover, the compensation committee believed that the heavier weighting towards equity compensation would better align Dr. Abraham s and Mr. Fulgoni s interests with the long-term interests of the company and our stockholders. Although Mr. Dale and Ms. Lin s base salaries were found to be below the 50 percentile range in 2011, our compensation committee determined that their total compensation packages were appropriate for the scope of work performed in 2011.

Our compensation committee believes that our current compensation format and the target levels are consistent with our targeted range of our identified peer group. In reaching these decisions, the compensation

## Table of Contents

committee considered the importance of providing increased incentive opportunities to our named executive officers in equity, which would help better align the long-term incentives of those executives with the incentives of our stockholders.

## Components of our Executive Compensation Program

Our executive compensation program consists of three components: base salary, short- and long-term equity incentives (including equity awards in the form of restricted stock units, restricted stock awards, and, less frequently, stock options) and benefits.

Our compensation committee evaluates executive compensation and strives to apply the mix of these components in a manner that implements our philosophy while meeting our objectives to attract and retain top talent using compensation that is consistent with or more attractive than other opportunities while also adjusting for individual relative performance and responsibilities as well as our business goals. Our compensation committee has no formal policy for allocating compensation among the compensation components described above, but it does strive to set each component at levels that are consistent with the 50th percentile range of our identified peer group.

## Base Salary

Base salary is used to recognize the experience, skills, knowledge and responsibilities required of each named executive officer, as well as to reflect market conditions as indicated by reference to our peer group. As we initially considered our named executive officers compensation for 2011, base salary determinations were guided primarily by our objective to provide compensation at levels to attract and retain top talent. In establishing the 2011 base salaries of the named executive officers, our compensation committee and management took into account a number of factors, including the executive s seniority, position and functional role, level of responsibility and his or her accomplishments against personal and group objectives. In addition, we considered the market for corresponding positions within comparable geographic areas and industries as well as the state of our business and our cash flows. In initially setting 2011 base salaries, the compensation committee and management also compared their assessments to input provided by Compensia.

The base salaries of each of our named executive officers are reviewed on an annual basis and adjustments are made following each fiscal year, within the context of our overall annual merit increase structure, and at other times as appropriate, in each case to reflect performance-based factors, marketplace conditions and the overall performance of our business. We do not apply specific formulas to determine increases. We considered the following when evaluating named executive officers salaries:
their achievement of specific objectives established during the prior review;
an assessment of their professional effectiveness, consisting of a portfolio of competencies that include leadership, commitment, creativity and organizational accomplishment;
their knowledge, skills and abilities, focusing on capabilities, capacity and the ability to drive results; and
external factors such as the marketplace for the named executive officers, the state of our business and the condition of the global economy.

## Table of Contents

Dr. Abraham, our Chief Executive Officer, periodically reviewed the performance of our named executive officers in the context of the factors noted above and recommended to the compensation committee any base salary changes deemed appropriate.

In late 2010, in connection with input provided by Compensia, our compensation committee evaluated the base salaries of our named executive officers for our 2011 fiscal year. Although all of our named executive officers achieved various objectives and demonstrated improvements in their personal capacities during 2010, the compensation committee continued to heavily consider the external market factors and economic conditions in its review of our named executive officers respective compensation arrangements. With the exception of Dr. Abraham and Mr. Fulgoni, our compensation committee determined to set base salaries of our named executive officers for our 2011 fiscal year using percentages that were consistent with the Company s overall annual merit guidelines. Our compensation committee believed that such levels were appropriate for the work performed in 2011.

On March 15, 2011, our compensation committee approved the payment of stock to Dr. Abraham and Mr. Fulgoni in lieu of cash salary for the period from March 1, 2011 through December 31, 2011. The stock was to be issued as soon as practicable at the end of our 2011 fiscal year and would be fully vested at the time it was issued, but was subject to each remaining employed through January 1, 2012. The 2011 annual salary for Dr. Abraham and Mr. Fulgoni established by our compensation committee was $\$ 393,100$ and $\$ 346,000$, respectively. This payment arrangement was made in an effort to increase Dr. Abraham and Mr. Fulgoni s shareholdings, and through possession of shares of restricted stock, Dr. Abraham and Mr. Fulgoni would further participate in the long-term results of their efforts, whether by appreciation of our company s value or the impact of business setbacks, either company-specific or industry based.

Notwithstanding the foregoing proposal, on April 28, 2011, our compensation committee ultimately determined to award the amounts otherwise payable in restricted stock for Dr. Abraham sand Mr. Fulgoni s respective salary discussed above in the form of restricted stock units in order to maximize our ability to deduct such amount for income tax purposes. Each of Dr. Abraham and Mr. Fulgoni were awarded 13,357 and 11,654 unvested restricted stock units, respectively, based on their respective 2011 annual salary amounts and a value per share of $\$ 29.43$, the closing price of our common stock as reported on the NASDAQ Global Select Market at the time of grant, representing the maximum possible award for each of foregone cash salary. Such awards remained subject to vesting until January 1, 2012.

The restricted stock units representing the foregone cash salaries of each of Dr. Abraham and Mr. Fulgoni vested on January 1, 2012. Because the value of the restricted stock units awarded to Dr. Abraham and Mr. Fulgoni for foregone cash salary was less than the actual amount of salary foregone based on the closing price of our common stock as reported on the NASDAQ Global Select Market on December 31, 2011, we awarded 1,498 and 1,343 additional shares of common stock to Dr. Abraham and Mr. Fulgoni, respectively, to account for the shortfall in value at year end.

The annual base salaries for 2010 and 2011 for each named executive officer are set forth below:

| Name and Principal Position | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1 ( 1 )}$ | Percentage <br> Change |
| :--- | :---: | :---: | :---: |
| Magid M. Abraham, Ph.D. <br> President, Chief Executive Officer and Director | $\$ 393,125$ | $\$ 393,100(2)$ | $(0.03) \%$ |
| Kenneth J. Tarpey <br> Chief Financial Officer | 300,000 | 315,000 | $5.00 \%$ |
| Gian M. Fulgoni <br> Executive Chairman of the Board of Directors <br> Gregory T. Dale <br> Chief Operating Officer* | 346,875 | $346,000(2)$ | $(0.25 \%)$ |
| Christiana L. Lin <br> Executive Vice President, General Counsel and Chief Privacy <br> Officer | 277,874 | 290,000 | $4.36 \%$ |

* In March 2012, Mr. Dale s title and role changed to Executive Vice President, International. Mr. Dale was our Chief Operating Officer throughout 2011.
(1) All amounts effective beginning March 1, 2011.
(2) For the period from March 1, 2011 through December 31, 2011, Messrs. Abraham and Fulgoni received payment of stock in lieu of cash salary. The annual base salary for Dr. Abraham and Mr. Fulgoni was $\$ 393,100$ and $\$ 343,000$, respectively.

Edgar Filing: COMSCORE, INC. - Form 10-K/A
-11-

## Table of Contents

## Equity-Based Compensation

Equity-based incentives are primarily guided by our objective of aligning named executive officers with the interests of our stockholders. Grants of stock options, restricted stock units and restricted stock made to executive officers are designed to provide them with incentive to execute their responsibilities in such a way as to generate long-term benefit to us and our stockholders. Through possession of stock options, restricted stock units and shares of restricted stock, our executives participate in the long-term results of their efforts, whether by appreciation of our company s value or the impact of business setbacks, either company-specific or industry based. Additionally, stock options, restricted stock units and shares of restricted stock provide a means of ensuring the retention of named executive officers, in that they are in almost all cases subject to vesting over an extended period of time, often multiple years.

Restricted stock units and shares of restricted stock are granted periodically, and are typically subject to vesting based on the executive s continued employment. Historically, most of these grants were designed to vest evenly over four years, beginning on the date of the grant. We have also less frequently used stock options in prior periods.

We typically use shares of restricted stock as a form of both short- and long-term compensation. Our compensation committee has preferred the use of restricted stock in favor of stock options ever since our common stock has become publicly traded because it results in less dilution of our existing stockholders, it provides some immediate, tangible value to our employees, and it also does not require cash outlay by our employees. At the same time, restricted stock with vesting promotes employee retention while incentivizing our employees to pursue long-term growth initiatives. We expect to continue to predominantly use restricted stock awards in favor of stock options as a form of short- and long-term, stock-based compensation for the foreseeable future. However, we have also used restricted stock units as a means to maximize our ability to deduct compensation expense for income tax purposes. For example, Dr. Abraham s and Mr. Fulgoni s equity incentive compensation was issued in the form of restricted stock units on April 28, 2011 in order to maximize our ability to deduct such amount for income tax purposes

Upon joining us, each named executive officer has generally been granted an initial restricted stock award that is primarily based on competitive conditions applicable to the executive s specific position. In addition, the compensation committee considers the number of shares subject to equity awards owned by other executives in comparable positions within our company when determining the number of shares to grant

## Table of Contents

to each executive, as well as the number of shares that remain unvested. Based upon input provided by Compensia and reviewed by our compensation committee, we believe this strategy is consistent with the approach of our peer group and, in our compensation committee s view, is appropriate for aligning the interests of our executives with those of our stockholders over the long term.

Periodic awards to named executive officers are made based on an assessment of their sustained performance over time, their ability to effect results that drive value to our stockholders and their level of responsibility within our organization. Dr. Abraham, our Chief Executive Officer, periodically reviews the performance of our other named executive officers on this basis and recommends any equity awards to our compensation committee. The compensation committee reviews and approves any such recommendations as appropriate.

## 2011 Executive Incentive Compensation Policy

In March 2011, our compensation committee approved 2011 short-term and long-term bonus target and maximum levels for each of our named executive officers. These target levels and the actual amounts paid out were as follows for 2011:

|  | Value of Short-Term PerformanceBased Stock Bonus Level for Annual Performance at Time of Grant |  |  | Value of Long-Term Performance-Based Stock Bonus Level for Annual Performance at Time of Grant |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name and Principal Position | Target | Maximum | Actual(1) | Target | Maximum | Actual(1) |
| Magid M. Abraham, Ph.D. |  |  |  |  |  |  |
| President, Chief Executive Officer and Director | \$ 471,750 | \$ 707,625 | \$ 352,316(2) | \$ 1,179,000 | \$ 1,768,500 | \$ 880,511(2) |
| Kenneth J. Tarpey |  |  |  |  |  |  |
| Chief Financial Officer | 98,438 | 147,656 | 73,516 | 295,313 | 442,969 | 220,548 |
| Gian M. Fulgoni |  |  |  |  |  |  |
| Executive Chairman of the Board of Directors | 311,400 | 467,100 | 232,562(2) | 795,800 | 1,193,800 | 594,326(2) |
| Gregory T. Dale |  |  |  |  |  |  |
| Chief Operating Officer* | 58,000 | 87,000 | 53,940 | 174,000 | 261,000 | 161,820 |
| Christiana L. Lin |  |  |  |  |  |  |
| Executive Vice President, General Counsel and Chief |  |  |  |  |  |  |
| Privacy Officer | 66,250 | 99,375 | 51,013 | 198,750 | 298,125 | 153,038 |

* In March 2012, Mr. Dale s title and role changed to Executive Vice President, International. Mr. Dale was our Chief Operating Officer throughout 2011.
(1) Except as set forth in item (2), the awards for the 2011 executive compensation policy were paid in stock based on the value of our common stock of $\$ 23.16$ per share as reported at market close by the NASDAQ Global Select Market on March 16, 2012, the date of payment, as adjusted for rounding for fractional shares.
(2) The awards made to Dr. Abraham and Mr. Fulgoni were first issued in the form of restricted stock units on April 28, 2011, but remained subject to vesting until the value of the short- and long-term bonuses actually earned by such named executive officer was ultimately determined by the compensation committee on March 16, 2012. On March 16, 2012, the compensation committee determined that Dr. Abraham had earned a long-term performance-based stock bonus of $\$ 880,511$ and a short-term performance-based stock bonus of $\$ 352,316$ for fiscal 2011 and accordingly 9,504 and 15,212 of the grants set forth above vested for Dr. Abraham on March 16, 2012 based on the closing price of $\$ 23.16$ for the Company s common stock on March 16, 2012. Also on March 16, 2012, the compensation committee determined that Mr. Fulgoni had earned a long-term performance-based stock bonus of $\$ 594,326$ and a short-term performance-based stock bonus of $\$ 232,562$ for fiscal 2011 and accordingly 4,811 and 10,042 of the grants set forth above vested for Mr. Fulgoni on March 16, 2012 based on the closing price of $\$ 23.16$ for the Company s common stock on March 16, 2012.


## Table of Contents

Notwithstanding the foregoing table, our compensation committee retained discretion to determine the ultimate amount of the short- and long-term incentives earned prior to award, including the authority to eliminate the awards entirely.

These awards were paid out (or in the case of Dr. Abraham and Mr. Fulgoni, first vested) following the end of our 2011 fiscal year on March 16, 2012. The short-term performance-based stock bonus awards at March 16, 2012. One-fourth of the shares subject to the award of the long-term performance-based stock bonus awards to each named executive officer vested at March 16, 2012, and the remaining shall vest annually in three equal installments beginning on March 16, 2013 until the full amount of the award is vested, subject to continued employment through each of the vesting dates.

Our compensation committee believes that this format and the target levels are consistent with or more attractive than other opportunities in those named executive officers respective marketplaces based on their experience in the marketplace as well as insight provided by Compensia.

## Determination of Awards to Dr. Abraham and Messrs. Tarpey and Fulgoni

Under this policy, the award levels established for the 2011 fiscal year for Dr. Abraham and Messrs. Tarpey and Fulgoni were based on a mix of quantitative and qualitative factors, certain of which were the satisfactory completion of specific projects or initiatives. The quantitative milestones varied somewhat from 2010 to reflect the expected financial performance of the company in 2011 as compared to 2010. Our compensation committee selected the targets and the weighting of the targets based on their experience as well as Compensia s input. Profitability measures are more heavily weighted in the interest of incentivizing Dr. Abraham and Messrs. Tarpey and Fulgoni to achieve increased profitable growth for our business as a whole. The 2011 ranges, targets and weighting for Dr. Abraham and Messrs. Tarpey and Fulgoni were calculated based on the following component factors:

| Achievement of | Minimum | Target <br> (dollars in millions) | Maximum | Weight of <br> Component |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Milestones for 2011 earnings before interest taxes, <br> depreciation and amortization, or EBITDA | $\$ 229.0$ | $\$ 236.0$ | $\$$ | 251.0 |  |
| Milestones for 2011 revenue | 45.0 | 52.0 | 59.0 | $50 \%$ |  |
| Individual qualitative factors such as client retention, <br> personnel retention, strategic milestones | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $30 \%$ |  |

In March 2012, our compensation committee reviewed our results of operations for 2011 and assessed each of Dr. Abraham and Messrs. Tarpey and Fulgoni s respective qualitative performances. The total bonus for each of Dr. Abraham and Messrs. Tarpey and Fulgoni were determined as follows:
$\left.\begin{array}{lcrc} & \begin{array}{c}\text { EBITDA } \\ \text { Milestone }\end{array} & \begin{array}{c}\text { Revenue } \\ \text { Milestone } \\ (\mathbf{5 0 \%} \text { weight) }\end{array} & \begin{array}{c}\text { Percentage Achieved } \\ \text { Qualitative } \\ \text { Performance }\end{array}\end{array} \begin{array}{c}\text { Total Target Short- and } \\ \text { Long-Term } \\ \text { Bonus }\end{array}\right]$

## Table of Contents

Determination of Awards to Mr. Dale and Ms. Lin

The annual performance targets established for the 2011 fiscal year for Mr. Dale and Ms. Lin were based on each respective named executive officer s actual salary earned during 2011 and the achievement of qualitative performance factors such as successful completion and integration of strategic transactions, effective management of their respective organizations, the development and release of new technology or product offerings, successful recruiting and development of our human resources and the successful implementation of strategic initiatives.

## Benefits and Perquisites

We provide the following benefits to our named executive officers on the same basis as the benefits provided to all our employees:
health and dental insurance;
life insurance;
short-and long-term disability; and

401(k) plan.
These benefits are consistent with those offered by other companies and specifically with those companies with which we compete for employees.

In general, we do not view perquisites as a significant component of our executive compensation structure. However, the compensation committee has the authority to approve perquisites, primarily for retention purposes or to accommodate specific, and usually temporary, circumstances of executives who do not reside near their work locations.

## Deductibility of Executive Compensation

Section 162(m) of the Internal Revenue Code of 1986, as amended, and the rules and regulations thereunder may preclude us from deducting certain non-performance-based compensation in excess of $\$ 1,000,000$ per year to our named executive officers. We expect the payments made pursuant to our 2011 Executive Compensation Policy to be eligible for deduction; however, we may pay our named executive officers amounts that are not deductible on account of Section 162(m).

## Severance and Change of Control Arrangements

Our named executive officers are parties to various agreements that provide certain benefits to those named executive officers in the event of their termination or a change of control of comScore under certain circumstances or both.

We believe the following arrangements are useful retention tools that are particularly necessary in an industry, such as ours, where there is frequent market consolidation. We recognize that it is possible that we may be subject to a change of control, and that this possibility could result in a sudden departure or distraction of our key executives to the detriment of our business. We believe that the following arrangements help to maintain the continued focus and dedication of our executives to their assigned duties to maximize stockholder value without the distraction that could result from the uncertainty of a change of control.

## Table of Contents

## Change of Control and Severance Agreements

In July 2010, our compensation committee, following consultation with Compensia, approved Change of Control and Severance Agreements for certain members of the our management, including each of our current named executive officers.

Each of these Change of Control and Severance Agreements has a three-year initial term with automatic one-year renewals thereafter, and an automatic 12 -month extension following the date of a change of control. Each agreement provides that if, prior to a change of control, we terminate such executive s employment without cause, or such executive resigns from such employment for good reason, then subject to certain covenants such executive would be entitled to the following severance benefits:
payment of all accrued but unpaid vacation, expense reimbursements, wages and other benefits due under our plans, policies and arrangements;
continuing payments at a rate equal to such executive s annual base salary then in effect, for the duration of a specified severance period (as identified in the table below for each such executive), to be paid periodically in accordance with our normal payroll policies; and
reimbursement of COBRA premiums (or an equivalent cash distribution if the executive $s$ severance period exceeds the permitted COBRA participation period) until the earlier of the expiration of the specified severance period or the date that each such executive becomes covered under a similar plan.
The table below identifies the severance period specified in the Change of Control and Severance Agreements for each such executive:

| Name and Principal Position | Severance Period |
| :--- | :---: |
| Magid M. Abraham, Ph.D. |  |
| President, Chief Executive Officer and Director | 2 years |
| Kenneth J. Tarpey <br> Chief Financial Officer | 1.25 years |
| Gian M. Fulgoni <br> Executive Chairman of the Board of Directors <br> Gregory T. Dale <br> Chief Operating Officer* <br> Christiana L. Lin <br> Executive Vice President, General Counsel and Chief Privacy Officer | 1.5 years |

* In March 2012, Mr. Dale s title and role changed to Executive Vice President, International. Mr. Dale was our Chief Operating Officer throughout 2011.
Each of the Change of Control and Severance Agreements also provides that if, on or within 12 months after a change of control, such executive s employment is terminated without cause, or any such executive resigns for good reason, then subject to certain covenants each such executive would be entitled to the following severance benefits:
payment of all accrued but unpaid vacation, expense reimbursements, wages and other benefits due under our plans, policies and arrangements;


## Table of Contents

a lump sum payment (less applicable withholding taxes) equal to a specified change of control multiple (as identified in the chart below for each such executive s) multiplied by such executive s annual base salary in effect immediately prior to such executive s termination date or, if greater, at the level in effect immediately prior to the change of control; and
reimbursement of COBRA premiums (or an equivalent cash distribution if the executive $s$ severance period exceeds the permitted COBRA participation period) until the earlier of the expiration of a specified severance period (as identified in the table above for each such executive) or the date that such executive becomes covered under a similar plan.
The table below identifies the change of control multiple specified in the agreements for each such executive:

| Name and Principal Position | Change of <br> Control <br> Multiple |
| :--- | ---: |
| Magid M. Abraham, Ph.D. <br> President, Chief Executive Officer and Director <br> Kenneth J. Tarpey <br> Chief Financial Officer | 2 x |
| Gian M. Fulgoni <br> Executive Chairman of the Board of Directors <br> Gregory T. Dale <br> Chief Operating Officer* | 1.25 x |
| Christiana L. Lin <br> Executive Vice President, General Counsel and Chief Privacy Officer | 1.5 x |
|  | 1 x |

* In March 2012, Mr. Dale s title and role changed to Executive Vice President, International. Mr. Dale was our Chief Operating Officer throughout 2011.
Each of the agreements with Messrs. Tarpey and Dale and Ms. Lin provides that if each such executive remains employed by or continues to provide services to us through the one-year anniversary of a change of control, one hundred percent $(100 \%)$ of such executive s then outstanding and unvested equity awards (excluding stock option grants issued in May 2010, which we refer to as the May 2010 Stock Option Grants, which include their own separate acceleration provisions) as of the date of the change of control shall accelerate and become vested in full. The agreements for Dr. Abraham and Mr. Fulgoni provide for accelerated vesting of one hundred percent ( $100 \%$ ) of their then outstanding and unvested equity awards (excluding the May 2010 Stock Option Grants, which include their own separate acceleration provisions) upon a change of control. Such single-trigger acceleration is consistent with existing equity awards held by Dr. Abraham and Mr. Fulgoni.

These Change of Control and Severance Agreements supersede any existing severance or change of control provisions included in our named executive officer s respective employment agreements or letter agreements.

In the event that the benefits under an Agreement would (i) constitute parachute payments within the meaning of Section 280G of the Internal Revenue Code (the Code ) or (ii) would be subject the excise tax imposed by Section 4999 of the Code, each such executive would receive such payment as would entitle such executive to receive the greatest after-tax benefit.

## Table of Contents

The effects of these arrangements are described under Executive Compensation Potential Payments upon Termination or Change-in-Control. We believe that these arrangements will help our executive officers maintain continued focus and dedication to their responsibilities to help maximize stockholder value if there is a potential transaction that could involve a change of control. We also believe these arrangements are competitive with arrangements offered to senior executives at companies with whom we compete for executive talent and are necessary to the achievement of our business objective of management retention.

## Table of Contents

## COMPENSATION COMMITTEE REPORT

The compensation committee has reviewed and discussed the Compensation Discussion and Analysis contained in this Annual Report on Form $10-\mathrm{K} / \mathrm{A}$ with company management. Based on the compensation committee s review of, and the discussions with management with respect to, the Compensation Discussion and Analysis, the compensation committee recommended to the board of directors that the Compensation Discussion and Analysis be included in this Annual Report on Form 10-K/A for the fiscal year ended December 31, 2011 for filing with the Securities and Exchange Commission.

# COMPENSATION COMMITTEE 

William J. Henderson, Chairman<br>William Katz<br>Jarl Mohn

The foregoing compensation committee report shall not be deemed incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, and shall not otherwise be deemed filed under these acts, except to the extent we specifically incorporate by reference into such filings.

## EXECUTIVE COMPENSATION

## Summary Compensation Table

The following table sets forth summary information concerning compensation for the following persons: (i) all persons serving as our chief executive officer during 2011, (ii) all persons serving as our chief financial officer during 2011 and (iii) the three most highly compensated of our other executive officers who received compensation during 2011 of at least $\$ 100,000$ and who were executive officers on December 31, 2011. We refer to these persons as our named executive officers elsewhere in this Amendment No. 1 to Annual Report on Form 10-K/A. The following table includes all compensation earned by the named executive officers for the respective periods, regardless of whether such amounts were actually paid during the period.

| Name and Principal Position | Year <br> (\$) | Salary <br> (\$) | Stock <br> Awards <br> (\$)(1) | Option Awards (\$)(1) | Equity <br> Incentive <br> Plan <br> Compensation (\$)(1) | NonEquity <br> Incentive <br> Plan <br> CompenE sation <br> (\$) | All Other Eompensation (\$) | Total <br> (\$) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Magid M. Abraham, Ph.D. | 2011 | 393,100(2) |  |  | 2,476,093(3) |  | 984(4) | 2,870,177 |
| and Director | 2010 | 393,125 |  | 5,195,078(5) | 974,396(6) |  | 1,633(7) | 6,564,232 |
|  | 2009 | 403,750 | 653,849(8) |  | 807,469(9) |  | 61(10) | 1,865,129 |
| Kenneth J. Tarpey | 2011 | 311,250 |  |  | 294,064(11) |  | 3,803(4) | 609,117 |
|  | 2010 | 291,250 |  | 311,707(5) | 464,740(6) |  | 2,135(7) | 1,069,83 |
|  | 2009 | 200,384 | 1,165,895(8)(12) |  | 250,426(9) |  | 61(10) | 1,616,766 |
| Gian M. Fulgoni <br> Executive Chairman of the Board of | 2011 | 346,000(13) |  |  | 1,660,900(14) |  | 392(4) | 2,007,292 |
| Directors | 2010 | 346,875 | 452,686(8) | 389,630(5) | 687,807(6) |  | 61(10) | 1,704,573 |
|  | 2009 | 356,250 |  |  | 569,967(9) |  | 61(10) | 1,378,964 |

Edgar Filing: COMSCORE, INC. - Form 10-K/A

| Gregory T. Dale <br> Chief Operating Officer* | 2011 | 286,968 |  | $215,760(11)$ | $2,960(4)$ | 505,688 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 270,226 |  | $285,731(5)$ | $177,843(6)$ | $1,871(7)$ | 735,671 |
|  | 2009 | 261,820 | $619,236(8)(15)$ |  | $184,285(9)$ | $61(10)$ | $1,065,402$ |
| Christiana L. Lin <br> Executive Vice President, General <br> Counsel and Chief Privacy Officer | 2011 | 261,766 |  | $204,051(11)$ | $1,929(4)$ | 467,746 |  |
|  | 2010 | 245,125 | $30,340(16)$ | $206,505(5)$ | $250,050(6)$ | $1,199(7)$ | 733,219 |
|  | 2009 | 237,500 | $331,608(8)(17)$ |  | $180,462(9)$ | $61(10)$ | 749,631 |

* In March, 2012, Mr. Dale s title and role changed to Executive Vice President, International. Mr. Dale was our Chief Operating Officer throughout 2011.
-19-


## Table of Contents

(1) Amounts represent the aggregate grant date fair value of awards or equity plan compensation computed in accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 718, Compensation-Stock Compensation (FASB ASC Topic 718). Assumptions used in the calculation of these amounts are described in Note 11 to the consolidated financial statements included in Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2011.
(2) Includes $\$ 393,100$, computed in accordance with FASB ASC Topic 718, received in restricted stock units in lieu of cash salary from March 1, 2011 through December 31, 2011. For the period from March 1, 2011 through December 31, 2011, Dr. Abraham received payment of stock in lieu of cash salary.
(3) Represents an award granted on April 28, 2011 in restricted stock units pursuant to the provisions of our 2011 Amended and Restated Executive Compensation Bonus Policy, with a grant date fair value of $\$ 2,476,093$ computed in accordance with FASB ASC Topic 718. $\$ 1,232,827$ of the total grant amount was converted to restricted stock in March 2012 based on the value of the short-term bonus and long-term bonus earned by him, as determined by the compensation committee on March 16, 2012, with $56.25 \%$ of the converted amount subject to vesting.
(4) Includes discretionary matching contributions by us to the officer $\mathrm{s} 401(\mathrm{k})$ plan account and payment of life insurance premiums paid on behalf of the named executive officers.
(5) Represents a one-time award of stock options in May 2010 to key senior employees, including named executive officers. Each award is entirely subject to market-based vesting, whereby $100 \%$ of the shares subject to option are eligible to vest in the event that our common stock closing price as reported by the NASDAQ Global Market exceeds an average of $\$ 30$ per share for a consecutive thirty-day period prior to May 4, 2012. For further discussion of these awards, see the section titled Compensation Discussion and Analysis Components of our Executive Compensation Program Change of Control and Severance Agreements May 2010 Stock Option Grants.
(6) Represents awards of restricted stock according to certain target levels for each named executive officer pursuant to the provisions of our 2010 Executive Long-Term Compensation Policy. Awards under such policy relating to 2010 performance were paid in February 2011 following approval by our compensation committee.
(7) Includes discretionary matching contributions by us to the officer $\mathrm{s} 401(\mathrm{k})$ plan account and payment of life insurance premiums paid on behalf of the named executive officers.
(8) Includes (i) a one-time award of restricted stock issued to key senior employees, including named executive officers, to promote retention given expected challenges during 2009 and (ii) a one-time May 1, 2009 award of restricted stock in connection with our April 2009 reduction in salaries.
(9) In February 2009, our compensation committee determined to consolidate our annual bonus policy for our 2009 fiscal year with our long-term incentive compensation policy. Accordingly, our named executive officers were awarded restricted stock according to certain target levels based on each named executive officer s respective base salary levels. There was no cash component of these equity incentive awards paid to our named executive officers. Awards under such policy relating to 2009 performance were paid in February 2010 following approval by our compensation committee.
(10) Includes payment of life insurance premiums paid on behalf of the named executive officer.
(11) Represents awards of restricted stock according to certain target levels for each named executive officer pursuant to the provisions of our 2011 Amended and Restated Executive Compensation Bonus Policy. Awards under such policy relating to 2011 performance were paid in March 2012 following approval by our compensation committee, with $56.25 \%$ subject to vesting.
(12) Includes an award of 85,000 shares of restricted stock with a grant date fair value computed in accordance with FASB ASC Topic 718 of approximately $\$ 1,150,900$ granted on April 20, 2009, the start date of Mr. Tarpey s employment as our Chief Financial Officer.
(13) Includes $\$ 346,000$ based on value at the time of the award, received in restricted stock units in lieu of cash salary from March 1, 2011 through December 31, 2011. For the period from March 1, 2011 through December 31, 2011, Mr. Fulgoni received payment of stock in lieu of cash salary.
(14) Represents an award granted on April 28, 2011 in restricted stock units pursuant to the provisions of our 2011 Amended and Restated Executive Compensation Bonus Policy, with a grant date fair value of $\$ 1,660,882$ computed in accordance with FASB ASC Topic 718. $\$ 826,888$ of the total grant amount was converted to restricted stock in March 2012 based on the value of the short-term bonus and long-term bonus earned by him, as determined by the compensation committee on March 16, 2012, with $56.25 \%$ of the converted amount subject to vesting.
(15) Mr. Dale was promoted to Chief Operating Officer within the company on September 14, 2009. In connection with such promotion, Mr. Dale was awarded an additional 30,000 shares of restricted stock on November 15, 2009 with a grant date fair value computed in accordance with FASB ASC Topic 718 of approximately $\$ 482,400$, which amount is included in the referenced item.
(16) Includes a one-time award of restricted stock issued to key senior employees to promote retention.
(17) Ms. Lin was promoted to Executive Vice President within the company on September 14, 2009. In connection with such promotion, Ms. Lin was awarded an additional 15,000 shares of restricted stock on August 15, 2009 with a grant date fair value computed in accordance with FASB ASC Topic 718 of approximately $\$ 210,150$, which amount is included in the referenced item.

## Edgar Filing: COMSCORE, INC. - Form 10-K/A

## Grants of Plan-Based Awards

The following table sets forth certain information concerning grants of plan-based awards to named executive officers in 2011. No option awards were made to named executive officers in 2011.
$\left.\begin{array}{lrrrrrr} & & \begin{array}{c}\text { Estimated Future Payouts Under } \\ \text { Equity }\end{array} & \begin{array}{c}\text { All Other Stock } \\ \text { Awards: Number of } \\ \text { Shares of Stock } \\ \text { (\#) }\end{array} & \begin{array}{c}\text { Grant Date Fair } \\ \text { Value of Stock } \\ \text { and Option }\end{array} \\ \text { Awards(\$) (2) }\end{array}\right)$
(1) The target and maximum incentive amounts shown in this column reflect the value of the short- and long-term incentive compensation available to our named executive officers pursuant to our 2011 executive incentive compensation policy. The amounts representing the target awards were pre-established as a percentage of salary. The maximum is the greatest payout which can be made if the pre-established maximum performance level is met or exceeded. The policy also provides that the entire bonus amount shall be paid in shares of restricted stock valued at the time of grant. Actual payouts under our 2011 executive short- and long-term compensation policy were approved on March 16, 2012 and are reflected in the Equity Incentive Plan Compensation column of the Summary Compensation Table above for 2011 in each case for each named executive officer.
(2) Amounts represent fair value of awards granted in the fiscal year as calculated in accordance with FASB ASC Topic 718 and as further described in Note 11 of the Notes to our Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.
(3) Dr. Abraham and Mr. Fulgoni received short- and long-term awards pursuant to the 2011 equity incentive plan issued in the form of restricted stock units granted on April 28, 2011. These awards remained subject to vesting until the value of the short- and long-term bonuses actually earned by such named executive officer was ultimately determined by the compensation committee on March 16, 2012 to be $75 \%$ of target.
(4) The referenced grant was issued as part of our 2010 executive long-term compensation policy earned for the 2010 fiscal year but issued in 2011. This award is reflected in the Non-Equity Incentive Plan Compensation column of the preceding Summary Compensation Table for 2010 for each respective named executive officer.

## Table of Contents

## Outstanding Equity Awards at Fiscal Year End

The following table shows outstanding equity awards held by the named executive officers as of December 31, 2011.

|  | Option Number Underlying Opt | Awards f Securities Unexercised ons (\#) |  |  | Stock <br> Awards <br> Number of Shares of | Market <br> Value of Shares of |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Option | Option | Have Not | Have Not |
| Name | Exercisable | Unexercisable | Exercise <br> Price (\$) | Expiration Date | Vested <br> (\#) | $\begin{aligned} & \text { Vested } \\ & (\$)(1) \end{aligned}$ |
| Magid M. Abraham, Ph.D. | 100,000 |  | \$ 0.25 | 12/15/2013 | 26,082(2) | 552,938 |
|  |  | 848,170(3) | 18.21 | 5/4/2012 | 26,614(4) | 564,217 |
|  |  |  |  |  | 36,069(5) | 764,663 |
|  |  |  |  |  | 9,399(6) | 199,259 |
| Kenneth J. Tarpey |  | 50,891(3) | 18.21 | 5/4/2012 | 42,500(7) | 901,000 |
|  |  |  |  |  | 8,254(8) | 174,985 |
|  |  |  |  |  | 15,000(9) | 318,000 |
|  |  |  |  |  | 12,440(10) | 263,728 |
| Gian M. Fulgoni | 217,891 |  | 0.25 | 12/15/2013 | 18,411(11) | 390,313 |
|  |  | 63,613(3) | 18.21 | 5/4/2012 | 18,786(12) | 398,253 |
|  |  |  |  |  | 24,015(13) | 509,118 |
|  |  |  |  |  | 6,220(14) | 131,854 |
| Gregory T. Dale |  | 46,650(3) | 18.21 | 5/4/2012 | 4,761(15) | 100,933 |
|  |  |  |  |  | 6,074(16) | 128,769 |
|  |  |  |  |  | 12,000(17) | 254,400 |
|  |  |  |  |  | 6,508(18) | 137,970 |
|  |  |  |  |  | 2,212(19) | 46,894 |
| Christiana L. Lin | 2,661 |  | 0.25 | 2/17/2014 | 15,000(20) | 318,000 |
|  | 10,000 |  | 4.50 | 12/27/2015 | 6,693(21) | 141,892 |
|  | 208 |  | 0.25 | 4/24/2014 | 5,948(22) | 126,098 |
|  |  | 33,715(3) | 18.21 | 5/4/2012 | 1,500(23) | 31,800 |
|  |  |  |  |  | 750(24) | 15,900 |
|  |  |  |  |  | 6,444(25) | 136,613 |
|  |  |  |  |  | 2,212(36) | 46,894 |

-21-

## Table of Contents

(1) Market value of shares of stock that have not vested is computed based on $\$ 21.20$ per share, which was the closing price of our common stock as reported on the NASDAQ Global Market on December 31, 2011.
(2) comScore s right of repurchase lapses for 8,694 shares annually on February 18, contingent upon Dr. Abraham s continued service as of each such dates.
(3) Options are subject to market-based vesting, as further described in the section titled Compensation Discussion and Analysis Components of our Executive Compensation Program Change of Control and Severance Agreements May 2010 Stock Option Grants.
(4) comScore s right of repurchase lapses for 13,307 shares annually on February 18, contingent upon Dr. Abraham s continued service as of each such dates.
(5) comScore s right of repurchase lapses for 18,034 shares annually on February 18, contingent upon Dr. Abraham s continued service as of each such dates.
(6) comScore s right of repurchase lapses for 9,399 shares annually on February 18, contingent upon Dr. Abraham s continued service as of each such dates.
(7) comScore s right of repurchase lapses for 21,250 shares annually on April 20, contingent upon Mr. Tarpey s continued service as of each such dates.
(8) comScore s right of repurchase lapses for 4,127 shares annually on February 18, contingent upon Mr. Tarpey s continued service as of each such dates.
(9) comScore s right of repurchase lapses for 5,000 shares annually on February 18 , contingent upon Mr. Tarpey s continued service as of each such dates.
(10) comScore s right of repurchase lapses for 4,147 shares annually on February 18, contingent upon Mr. Tarpey s continued service as of each such dates.
(11) comScore $s$ right of repurchase lapses for 6,137 shares annually on February 18 , contingent upon Mr. Fulgoni s continued service as of each such dates.
(12) comScore s right of repurchase lapses for 9,393 shares annually on February 18, contingent upon Mr. Fulgoni s continued service as of each such dates.
(13) comScore s right of repurchase lapses for 12,008 shares annually on February 18, contingent upon Mr. Fulgoni s continued service as of each such dates.
(14) comScore s right of repurchase lapses for 6,220 shares annually on February 18, contingent upon Mr. Fulgoni s continued service as of each such dates.
(15) comScore s right of repurchase lapses for 1,587 shares annually on February 18 , contingent upon Mr. Dale s continued service as of each such dates.
(16) comScore s right of repurchase lapses for 3,037 shares annually on February 18 , contingent upon Mr. Dale s continued service as of each such dates.
(17) comScore s right of repurchase lapses for 7,500 shares on August 15, 2012 and 4,500 shares on August 15, 2013, contingent upon Mr. Dale s continued service as of each such dates.
(18) comScore s right of repurchase lapses for 3,254 shares annually on February 18 , contingent upon Mr. Dale s continued service as of each such dates.
(19) comScore s right of repurchase lapses for 2,212 shares annually on February 18, contingent upon Mr. Dale s continued service as of each such dates.
(20) comScore s right of repurchase lapses for 5,000 shares annually on February 18 , contingent upon Ms. Lin s continued service as of each such dates.
(21) comScore s right of repurchase lapses for 2,231 shares annually on February 18, contingent upon Ms. Lin s continued service as of each such dates.

## Table of Contents

(22) comScore s right of repurchase lapses for 2,974 shares annually on February 18, contingent upon Ms. Lin s continued service as of each such dates.
(23) comScore s right of repurchase lapses for 500 shares annually on February 18, contingent upon Ms. Lin s continued service as of each such dates.
(24) comScore s right of repurchase lapses for 750 shares annually on August 15, contingent upon Ms. Lin s continued service as of each such dates.
(25) comScore s right of repurchase lapses for 6,444 shares annually on February 18, contingent upon Ms. Lin s continued service as of each such dates.
(26) comScore s right of repurchase lapses for 2,212 shares annually on February 18, contingent upon Ms. Lin s continued service as of each such dates.
Option Exercises and Stock Vested Table

The following table shows the stock options exercised and value realized upon exercise, as well as all stock awards vested and value realized upon vesting by our named executive officers during the year ended December 31, 2011.

|  |  | Av | ards |  | Awards |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name | Number of Shares Acquired on Exercise (\#) |  | alue Realized on Exercise (\$)(1) | Number of Shares Acquired on Vesting (\#) | Value Realized on Vesting (\$) |
| Magid M. Abraham, Ph.D. | 100,000 | \$ | 1,275,000 | 8,693 | 243,578(2) |
|  |  |  |  | 13,307 | 372,862(2) |
|  |  |  |  | 18,034 | 505,313(2) |
|  |  |  |  | 9,398 | 263,332(2) |
|  |  |  |  | 25,000 | 713,000(3) |
| Kenneth J. Tarpey |  |  |  | 21,250 | 619,650(4) |
|  |  |  |  | 4,127 | 115,639(2) |
|  |  |  |  | 5,000 | 140,100(2) |
|  |  |  |  | 4,146 | 116,171(2) |
| Gian M. Fulgoni |  |  |  | 6,136 | 171,931(2) |
|  |  |  |  | 9,393 | 263,192(2) |
|  |  |  |  | 12,008 | 336,464(2) |
|  |  |  |  | 6,219 | 174,256(2) |
|  |  |  |  | 18,750 | 534,750(3) |
| Gregory T. Dale | 2,000 |  | 43,900 | 1,586 | 44,440(2) |
|  | 2,000 |  | 46,120 | 3,037 | 85,097(2) |
|  | 2,000 |  | 48,800 | 7,500 | 117,300(5) |
|  | 2,000 |  | 46,800 | 3,254 | 91,177(2) |
|  | 2,000 |  | 47,420 | 2,211 | 61,952(2) |
|  | 2,000 |  | 52,040 | 4,500 | 128,340(3) |
|  | 2,000 |  | 53,200 |  |  |
|  | 2,000 |  | 55,560 |  |  |
|  | 2,000 |  | 54,560 |  |  |
|  | 2,000 |  | 56,620 |  |  |
|  | 1,750 |  | 48,388 |  |  |
|  | 575 |  | 14,226 |  |  |
|  | 1,175 |  | 31,655 |  |  |
|  | 1,750 |  | 42,910 |  |  |
|  | 1,750 |  | 44,835 |  |  |
|  | 1,750 |  | 40,250 |  |  |
|  | 1,750 |  | 39,760 |  |  |
|  | 1,750 |  | 37,800 |  |  |
|  | 1,750 |  | 39,970 |  |  |
|  | 1,750 |  | 41,983 |  |  |

Edgar Filing: COMSCORE, INC. - Form 10-K/A

|  | 175 | 3,906 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1,575 | 38,383 |  |  |
|  | 1,750 | 37,958 |  |  |
|  | 1,750 | 36,803 |  |  |
|  | 1,750 | 28,840 |  |  |
|  | 100 | 1,551 |  |  |
|  | 100 | 1,551 |  |  |
|  | 100 | 1,551 |  |  |
|  | 150 | 2,327 |  |  |
|  | 175 | 2,714 |  |  |
|  | 200 | 3,102 |  |  |
|  | 200 | 3,102 |  |  |
|  | 200 | 3,102 |  |  |
|  | 300 | 4,653 |  |  |
|  | 300 | 4,653 |  |  |
|  | 300 | 4,653 |  |  |
|  | 350 | 5,429 |  |  |
|  | 500 | 7,755 |  |  |
|  | 600 | 9,306 |  |  |
| Christiana L. Lin |  |  | 5,000 | 140,100(2) |
|  |  |  | 2,231 | 62,513(2) |
|  |  |  | 2,974 | 83,331(2) |
|  |  |  | 500 | 14,010(2) |
|  |  |  | 3,750 | 58,650(5) |
|  |  |  | 3,222 | 90,280(2) |
|  |  |  | 2,211 | 61,952(2) |
|  |  |  | 4,750 | 135,470(3) |

-23-

## Table of Contents

(1) The value realized on exercise is calculated as the difference between the actual sales price of the shares underlying the options exercised and the applicable exercise price of those options.
(2) The value realized on vesting is calculated by multiplying the number of shares vesting by the market value of the underlying shares on the vesting date, which was $\$ 28.02$ per share at market close as listed by the NASDAQ Global Market on February 18, 2011.
(3) The value realized on vesting is calculated by multiplying the number of shares vesting by the market value of the underlying shares on the vesting date, which was $\$ 28.52$ per share at market close as listed by the NASDAQ Global Market on March 25, 2011.
(4) The value realized on vesting is calculated by multiplying the number of shares vesting by the market value of the underlying shares on the vesting date, which was $\$ 29.16$ per share at market close as listed by the NASDAQ Global Market on April 20, 2011
(5) The value realized on vesting is calculated by multiplying the number of shares vesting by the market value of the underlying shares on the vesting date, which was $\$ 15.64$ per share at market close as listed by the NASDAQ Global Market on August 15, 2011.

## Potential Payments Upon Termination or a Change of Control

The following table estimates payments and the value of any accelerated vesting that would have been due to each named executive officer in connection with a change of control, assuming the change of control occurred on December 31, 2011.

## Table of Contents

|  | Market Value of <br> Accelerated Equity <br> (net of exercise <br> price, if any)(1) |
| :--- | :---: |
| Name | $\$$2,081,077(2) |
| Magid M. Abraham, Ph.D. | $(3)$ |
| Kenneth J. Tarpey | $1,429,538(2)$ |
| Gian M. Fulgoni | $(3)$ |
| Gregory T. Dale | $(3)$ |
| Christiana L. Lin |  |

(1) Based on an assumed fair market value per share of our common stock of $\$ 21.20$, which was the closing price of our common stock as reported by the NASDAQ Global Market on December 31, 2011.
(2) Dr. Abraham and Mr. Fulgoni are parties to Severance and Change of Control Agreements whereby all of such named executive officer s outstanding and unvested equity awards become vested in full upon a change of control.
(3) Each of the agreements with Messrs. Tarpey and Dale and Ms. Lin provides that if each such executive remains employed by or continues to provide services to us through the one-year anniversary of a change of control, one hundred percent ( $100 \%$ ) of such executive $s$ then outstanding and unvested equity awards.
The following table estimates payments as well as the value of any accelerated vesting that would have been due to each named executive officer in the event his employment had been terminated not in connection with a change of control without cause or if such executive resigns without good reason, assuming the termination occurred on December 31, 2011.
\(\left.$$
\begin{array}{lcccc} & \text { Cash Payments } & \begin{array}{c}\text { Market Value } \\
\text { of Accelerated } \\
\text { Equity (net of } \\
\text { exercise }\end{array}
$$ <br>

price,\end{array}\right]\)| if any)(3) |
| :--- | :--- | :--- | :--- |

(1) Salary to be paid at a rate equal to such executive $s$ annual base salary then in effect, for the duration of a specified severance period, to be paid periodically in accordance with our normal payroll policies.
(2) COBRA/Insurance payments are estimated based on the number of months of coverage for which we are contractually obligated and the current estimated premium costs.
(3) Based on an assumed fair market value per share of our common stock of $\$ 21.20$, which was the closing price of our common stock as reported by the NASDAQ Global Market on December 31, 2011.
(4) Dr. Abraham and Mr. Fulgoni are parties to Severance and Change of Control Agreements whereby all of such named executive officer s outstanding and unvested equity awards become vested in full upon termination without cause or by the executive for good reason.
The following table estimates payments as well as the value of any accelerated vesting that would have been due to each named executive officer in the event his employment had been terminated in connection with or within 12 months of a change of control without cause or if such executive resigns without good reason, assuming the termination occurred on December 31, 2011.

## Table of Contents

\(\left.$$
\begin{array}{lcccc} & \text { Cash Payments } & \begin{array}{c}\text { Market Value } \\
\text { of Accelerated } \\
\text { Equity (net of } \\
\text { exercise }\end{array}
$$ <br>

price,\end{array}\right]\)| if any)(3) |
| :--- | :--- | ---: | :--- |

(1) Gross amount of lump sum payment (prior to payment of applicable withhold taxes).
(2) COBRA/Insurance payments are estimated based on the number of months of coverage for which we are contractually obligated and the current estimated premium costs.
(3) Based on an assumed fair market value per share of our common stock of $\$ 21.20$, which was the closing price of our common stock as reported by the NASDAQ Global Market on December 31, 2011.
(4) Dr. Abraham and Mr. Fulgoni are parties to Severance and Change of Control Agreements whereby all of such named executive officer s outstanding and unvested equity awards (excluding the May 2010 Stock Option Grants, which include their own separate acceleration provisions) become vested in full upon a change of control.
(5) Each of the agreements with Messrs. Tarpey and Dale and Ms. Lin provides that if each such executive remains employed by or continues to provide services to us through the one-year anniversary of a change of control, one hundred percent ( $100 \%$ ) of such executive $s$ then outstanding and unvested equity awards.
For a further discussion of the agreements pursuant to which our named executive officers are entitled to payments upon a termination or change of control, see the section titled Compensation Discussion and Analysis Components of our Executive Compensation Program Severance and Change of Control Arrangements.

## Compensation Risk Assessment

Our compensation committee and management have considered whether our compensation programs for employees create incentives for excessive or unreasonable risks that could have a material adverse effect on us. Our compensation committee believes that our compensation plans are consistent with practices for our industry and that risks arising from our compensation policies and practices are not reasonably likely to have a material adverse effect on us.

## DIRECTOR COMPENSATION

## Director Compensation Policies

Retainers and Meeting Fees: During 2011, our non-employee directors were eligible to receive an annual cash retainer of $\$ 25,000$ for service generally on our board of directors.

Additional annual cash retainers for which members or chairperson of certain committees of our board of directors were eligible in 2011 were as follows:

|  | 2011 |  |
| :--- | :---: | ---: |
| Committee | Chairperson | Member |
| Audit | $\$ 18,000$ | $\$ 10,000$ |
| Compensation | 10,000 | 5,000 |
| Nominating and Governance | 3,000 | 1,000 |

## Table of Contents

In the case of new non-employee directors, these fees are prorated based on when the non-employee director joined our board of directors during the year. Employee directors are not compensated for board of director or committee service in addition to their regular employee compensation.

Other Equity-Based Compensation: Outside directors are also eligible to receive stock awards and option grants under our 2007 Equity Incentive Plan. Our non-employee directors are entitled to an annual grant of restricted stock having an approximate value of $\$ 90,000$ at the time of grant.

The total amount of each annual grant of restricted stock shall remain unvested until the earlier of (i) the date of the respective director s next anniversary upon joining our board of directors, (ii) the date of the first annual stockholders meeting following the date of grant or (iii) a change of control

Expenses: We reimburse our non-employee directors for all reasonable out-of-pocket expenses incurred in the performance of their duties as directors. Such expense reimbursements are not included in the table below under the subheading 2011 Director Compensation.

## 2011 Director Compensation

The following table sets forth certain information concerning cash and non-cash compensation earned by the non-employee members of our board of directors in 2011. None of the non-employee members of our board of directors received option awards or other compensation in 2011.

| Name | Fees Earned or Paid in Cash |  | Stock Awards $(\$)(\mathbf{1})$ | Total (\$) |
| :---: | :---: | :---: | :---: | :---: |
| Gareth Chang | \$ | 8,712 | 82,497 | 91,209 |
| Jeffrey Ganek |  | 35,000 | 89,990 | 124,990 |
| Bruce Golden |  | 26,466 | 89,990(2) | 116,456 |
| William J. Henderson |  | 45,000 | 89,990 | 134,990 |
| William Katz |  | 31,000 | 89,990 | 120,990 |
| Ronald J. Korn |  | 43,000 | 89,990 | 132,990 |
| Jarl Mohn |  | 31,000 | 89,990 | 120,990 |

(1) Represents the aggregate grant date fair value computed in accordance with FASB ASC Topic 718 of stock awards concerning 2011. Assumptions used in the calculation of these award amounts are included in Note 11 to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2011.
(2) Mr. Golden resigned from the Board of Directors on September 6, 2011. Pursuant to the terms of his restricted stock award, the restricted stock granted on July 26, 2011 was forfeited effective with his resignation.
The number of shares and the grant date fair value of each stock award included in the awards for which expense is shown in the table above are as follows:

| Name | Award Type | Grant Date | Number of <br> Shares | Grant Date <br> Fair Value(\$) |
| :--- | :--- | :---: | :---: | :---: |
| Gareth Chang | Restricted Stock | September 6, 2011 | 5,357 | 82,497 |
| Jeffrey Ganek | Restricted Stock | July 26,2011 | 3,831 | 89,990 |
| Bruce Golden | Restricted Stock | July 26,2011 | 3,831 | 89,990 |
| William J. Henderson | Restricted Stock | July 26,2011 | 3,831 | 89,990 |
| William Katz | Restricted Stock | July 26,2011 | 3,831 | 89,990 |
| Ronald J. Korn | Restricted Stock | July 26,2011 | 3,831 | 89,990 |
| Jarl Mohn | Restricted Stock | July 26,2011 | 3,831 | 89,990 |

## Table of Contents

## COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

William J. Henderson, William Katz and Jarl Mohn served as our compensation committee during 2011. None of the members of our compensation committee in 2011 was a present or former officer or employee of our company. In addition, during 2011, none of our officers had an interlock relationship, as that term is defined by the SEC.

Table of Contents

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTTERS

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information with respect to beneficial ownership of our common stock, as of March 31, 2012, by:
each beneficial owner of $5 \%$ or more of the outstanding shares of our common stock;
each of our directors;
each of our named executive officers; and
all of our executive officers and directors as a group.
Beneficial ownership is determined in accordance with the rules of the SEC. Except as indicated by the footnotes below, we believe, based on the information furnished to us, that the persons and entities named in the table below have sole voting and investment power with respect to all shares of the common stock that they beneficially own, subject to applicable community property laws. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, shares of common stock subject to options or warrants held by that person that are currently exercisable or exercisable within 60 days of March 31, 2012 are deemed outstanding, but are not deemed outstanding for purposes of computing the percentage ownership of any other person. Unless otherwise indicated, these shares do not include any stock or options awarded after March 31, 2012. A total of $35,347,072$ shares of our common stock were outstanding as of March 31, 2012.

Except as otherwise indicated, the address of each of the persons in this table is c/o comScore, Inc., 11950 Democracy Drive, Suite 600, Reston, Virginia 20190.

| Name and Address of Beneficial Owner | Amount and <br> Nature of <br> Beneficial <br> Ownership(1) | Percentage <br> of <br> Common Stock <br> Outstanding |
| :--- | ---: | :---: |
| $\mathbf{5 \%}$ Stockholders: | $2,678,186$ | $7.6 \%$ |
| Blackrock, Inc.(2) | $1,883,501$ | $5.3 \%$ |
| Cadian Capital Management, LLC(3) | $1,251,301$ |  |
| Directors and Named Executive Officers: | 821,431 | $3.5 \%$ |
| Magid M. Abraham, Ph.D.(4) | 128,958 | $2.3 \%$ |
| Gian M. Fulgoni(5) | 103,821 | $*$ |
| Kenneth J. Tarpey(6) | 99,645 | $*$ |
| Gregory T. Dale(7) | 5,357 | $*$ |
| Christiana L. Lin(8) | 16,487 | $*$ |
| Gareth Chang(9) | 57,618 | $*$ |
| Jeffrey Ganek(10) | 14,187 | $*$ |
| William J. Henderson(11) |  | $*$ |
| William Katz(10) |  |  |

## Table of Contents

$\left.\begin{array}{lrc} & \begin{array}{c}\text { Amount and } \\ \text { Nature of } \\ \text { Beneficial }\end{array} & \begin{array}{c}\text { Percentage } \\ \text { of } \\ \text { Ownership(1) }\end{array} \\ \text { Common Stock } \\ \text { Outstanding }\end{array}\right\}$

* Represents less than $1 \%$ of the outstanding shares of common stock.
(1) The information provided in this table is based on our records, information supplied to us by our executive officers, directors and principal stockholders and information contained in Schedules 13D and 13G filed with the SEC.
(2) This information is derived solely from the Schedule 13G/A filed with the SEC on February 10, 2012. BlackRock, Inc. on behalf of its investment advisory subsidiaries has shared voting and dispositive power as to $2,678,186$. Includes shares reportedly held by the following subsidiaries of Blackrock, Inc. that are investment advisors: BlackRock Japan Co. Ltd., BlackRock Institutional Trust Company, N.A., BlackRock Fund Advisors, BlackRock Asset Management Canada Limited, BlackRock Asset Management Australia Limited, BlackRock Advisors, LLC, BlackRock Investment Management, LLC, BlackRock Asset Management Ireland Limited, BlackRock International Limited, and BlackRock (Luxembourg) S.A. The address for Blackrock, Inc. and its subsidiaries is c/o Blackrock, Inc., 40 East 52nd Street, New York, New York 10022.
(3) This information is derived solely from the Schedule 13G/A filed with the SEC on February 14, 2012. The address for Cadian Capital Management, LLC is 535 Madison Avenue, $36^{\text {th }}$ Floor, New York, NY 10022.
(4) Includes 100,000 shares subject to options that are immediately exercisable or exercisable within 60 days of March 31, 2012. Also includes 98,164 shares held directly by Dr. Abraham and 38,559 shares held by Mrs. Abraham subject to a right of repurchase held by the Company pursuant to restricted stock sale agreements.
(5) Includes 217,891 shares subject to options that are immediately exercisable or exercisable within 60 days of March 31, 2012. Also includes 67,432 shares subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(6) Includes 85,813 shares subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(7) Includes 46,706 shares subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(8) Includes 12,869 shares subject to options that are immediately exercisable or exercisable within 60 days of March 31, 2012. Also includes 52,364 shares subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(9) Includes 5,357 shares that are subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(10) Includes 3,831 shares subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(11) Includes 10,000 shares subject to options that are immediately exercisable or exercisable within 60 days of March 31, 2010. Additionally, includes 3,831 shares held directly by Mr. Henderson that are subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(12) Includes 4,000 shares subject to options that are immediately exercisable or exercisable within 60 days of March 31, 2012. Additionally, includes 3,831 shares held directly by Mr. Korn that are subject to a right of repurchase held by the Company pursuant to a restricted stock agreement.
(13) Includes 345,177 shares subject to options that are immediately exercisable or exercisable within 60 days of the March 31, 2012. Also includes 401,664 shares subject to a right of repurchase held by the Company pursuant to restricted stock agreements.


## Table of Contents

## EQUITY COMPENSATION PLANS

The following table summarizes our equity compensation plans as of December 31, 2011:
$\left.\begin{array}{llll} & & & \begin{array}{c}\text { Remaining } \\ \text { Available for } \\ \text { Future }\end{array} \\ \text { Issuance } \\ \text { Under }\end{array}\right]$
(1) Our 2007 Equity Incentive Plan provides for annual increases in the number of shares available for issuance thereunder on the first day of each fiscal year, beginning with our 2008 fiscal year, equal to the least of: (i) $4 \%$ of the outstanding shares of our common stock on the last day of the immediately preceding fiscal year; (ii) $1,800,000$ shares; or (iii) such other amount as our board of directors may determine.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

## CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

## Policies and Procedures for Transactions with Related Persons

Related person transactions, which we define as all transactions involving an executive officer, director, nominee for director or a holder of more than five percent of our common stock, including any of their immediate family members and any entity owned or controlled by such persons, are reviewed and approved by the audit committee of our board of directors or in some cases by a majority of disinterested directors on our board of directors.

In any transaction involving a related person, our audit committee and our board of directors consider all of the available material facts and circumstances of the transaction, including: the direct and indirect interests of the related persons; in the event the related person is a director or nominee for director (or immediate family member of a director or an entity with which a director is affiliated), the impact that the transaction will have on a director $s$ or nominee for director $s$ independence; the risks, costs and benefits of the transaction to us; and whether any alternative transactions or sources for comparable services or products are available.

After considering all such facts and circumstances, our audit committee and our board of directors determine whether approval or ratification of the related person transaction is in our best interests. For example, if our audit committee determines that the proposed terms of a related person transaction are

## Table of Contents

reasonable and at least as favorable as could have been obtained from unrelated third parties, it will recommend to our board of directors that such transaction be approved or ratified. In addition, if a related person transaction will compromise the independence of one of our directors or nominees for director, our audit committee may recommend that our board of directors reject the transaction if it could affect our ability to comply with securities laws and regulations or NASDAQ listing requirements.

Of the transactions described below, the employment arrangement with Ms. Abraham and several of the indemnification agreements were entered into prior to the adoption of our audit committee charter. Accordingly, each of those transactions were approved by disinterested members of our board of directors after making a determination that the transaction was executed on terms no less favorable than those we could have obtained from unrelated third parties.

The policies and procedures described above for reviewing and approving related person transactions are not in writing. However, the charter for our audit committee provides that one of the committee $s$ responsibilities is to review and approve in advance any proposed related person transactions.

## Transactions and Relationships with Directors, Officers and Five Percent Stockholders

We believe that there has not been any other transaction or series of transactions during 2011 to which we were or are to be a participant in which the amount involved exceeds $\$ 120,000$ and in which any director, nominee for director, executive officer or holder of more than five percent of our common stock, or members of any such person s immediate family, had or will have a direct or indirect material interest, other than compensation described in Executive Compensation or Director Compensation elsewhere in this Amendment No. 1 to Annual Report on Form $10-\mathrm{K} / \mathrm{A}$ and as described below.

## Linda Boland Abraham

Since our inception in 1999, Linda Boland Abraham, the spouse of our President and Chief Executive Officer, Dr. Magid M. Abraham, has been employed in various management positions with us. Most recently, Ms. Abraham has served as our Chief Marketing Officer and Executive Vice President of International Business Development beginning in 2009. During the year ended December 31, 2011, Ms. Abraham received an award of shares of our restricted stock pursuant to our 2010 Bonus Policy with a fair value at the time of grant of approximately $\$ 181,918$ that was granted in February 28, 2011. Also during the year ended December 31, 2011, Ms. Abraham earned approximately $\$ 40,667$ in cash salary. Similar to Dr. Abraham, Ms. Abraham agreed to receive stock in lieu of cash salary for the period from March 1, 2011 through December 31, 2011. The stock was to be issued as soon as practicable at the end of our 2011 fiscal year and would be fully vested at the time it was issued, but was subject to her remaining employed through January 1, 2012. The 2011 annual salary for Ms. Abraham was $\$ 255,000$. Based on the closing price of our common stock as reported on the NASDAQ Global Select Market on December 31, 2011, we awarded 10,111 shares of common stock to Ms. Abraham in lieu of salary per this arrangement.

## Indemnification Agreements

We have entered into an indemnification agreement with each of our directors and executive officers. The indemnification agreements and our amended and restated certificate of incorporation and bylaws require us to indemnify our directors and officers to the fullest extent permitted by Delaware law.

## Table of Contents

## DIRECTOR INDEPENDENCE

Our board of directors has determined that each of Messrs. Chang, Ganek, Henderson, Katz, Korn and Mohn is independent under the rules of the SEC and the listing standards of the NASDAQ Stock Market; therefore, every member of the audit committee, compensation committee and nominating and governance committee is an independent director in accordance with those standards. There were no related person transactions considered in the last fiscal year in the determination of the independence of the directors.

ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

## Audit and Related Fees for Fiscal Years 2010 and 2011

The following table sets forth a summary of the fees billed to us by Ernst \& Young LLP for professional services for the fiscal years ended December 31, 2010 and 2011, respectively. All of the services described in the following fee table were approved by the audit committee.

| Name | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: |
| Audit Fees(1) | $\$ 1,622,611$ | $\$ 1,649,684$ |
| Audit-Related Fees(2) | 548,759 | 50,000 |
| All Other Fees(3) | 206,102 | 458,292 |
|  |  |  |
| Total Fees | $\$ 2,377,472$ | $\$ 2,157,976$ |

(1) Audit fees represent fees for professional services relating to the audit of our financial statements included in our annual reports on Form $10-\mathrm{K}$ and our registration statements on Forms S-3 and S-8, the audit of internal control over financial reporting required by Section 404 of the Sarbanes-Oxley Act of 2002 and the review of the financial statements included in our quarterly reports on Form 10-Q.
(2) Audit-related fees represent fees related primarily to acquisition and investment activities and other audit services.
(3) Other fees consisted of miscellaneous other permissible services not included in the first two categories for 2010 and 2011. These fees represent advisory services in connection with certain accreditations we sought from certain industry associations.
The audit committee meets regularly with Ernst \& Young LLP throughout the year and reviews both audit and non-audit services performed by Ernst \& Young LLP as well as fees charged for such services. The audit committee has determined that the provision of the services described above is compatible with maintaining Ernst \& Young LLP s independence in the conduct of its audit functions.

## Pre-Approval Policies and Procedures

Our audit committee has adopted and our board of directors has approved a policy that sets forth the procedures and the conditions pursuant to which services proposed to be performed by the independent auditor may be pre-approved. Pursuant to its audit, audit-related and non-audit services pre-approval policy, our audit committee may delegate either type of pre-approval authority to one or more of its members. The member to whom such authority is delegated must report, for informational purposes only, any pre-approval decisions to the audit committee at its next scheduled meeting. Our audit committee pre-approved all audit related and other services rendered by Ernst \& Young LLP in 2010 and 2011.

Table of Contents

## PART IV

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a)(1) and (a)(2): No financial statements or schedules are filed with this Amendment No. 1 to Annual Report on Form 10-K/A.
(a)(3) Exhibits:

## Exhibit

## Exhibit Document

2 .1(1) Stock Purchase Agreement by and amoung the Registrant, Nexius, Inc., the Shareholders of Nexius, Inc. and Nabil Taleb, as representative of the Sellers, dated July 1, 2010. (Exhibit 2.1)*
2 .2(1) Equity Purchase Agreement by and amoung the Registrant, CS Worldnet Holdings B.V., Nedstat B.V., the equity holders of Nedstat B.V. and Stichting Sellers Nedstat, as the representative of the Sellers, dated August 31, 2010. (Exhibit 2.2)*

2 .3(2) Amended and Restated Agreement and Plan of Merger by and among comScore, Inc., CS Ad Solutions, LLC, AdXpose, Inc., Draper Associates, L.P., Draper Fisher Jurvetson Fund IX, L.P., Draper Fisher Jurvetson Partners IX, LLC and Draper Fisher Jurveston Fund IX, L.P., as Stockholder Representative dated August 11, 2011 (Exhibit 2.1)*
3.1(3) Amended and Restated Certificate of Incorporation of the Registrant (Exhibit 3.3)

3 .2(3) Amended and Restated Bylaws of the Registrant (Exhibit 3.4)
4.1(3) Specimen Common Stock Certificate (Exhibit 4.1)
4.2(3) Fourth Amended and Restated Investor Rights Agreement by and among comScore Networks, Inc. and certain holders of preferred stock, dated August 1, 2003 (Exhibit 4.2)

4 .3(3) Warrant to purchase 108,382 shares of Series D Convertible Preferred Stock, dated July 31, 2002 (Exhibit 4.10)
10.1(3) Form of Indemnification Agreement for directors and executive officers (Exhibit 10.1)

10 .2(4) 1999 Stock Plan (Exhibit 4.2)
10.3(3) Form of Stock Option Agreement under 1999 Stock Plan (Exhibit 10.3)
10.4(3) Form of Notice of Grant of Restricted Stock Purchase Right under 1999 Stock Plan (Exhibit 10.4)
10.5(3) Form of Notice of Grant of Restricted Stock Units under 1999 Stock Plan (Exhibit 10.5)
10.6(5) 2007 Equity Incentive Plan, as amended and restated June 8, 2011 (Exhibit 10.1)
$10.7(3) \quad$ Form of Notice of Grant of Stock Option under 2007 Equity Incentive Plan (Exhibit 10.7)
10 8(3) Form of Notice of Grant of Restricted Stock under 2007 Equity Incentive Plan (Exhibit 10.8)
10 .9(3) Form of Notice of Grant of Restricted Stock Units under 2007 Equity Incentive Plan (Exhibit 10.9)
10 .10(3) Stock Option Agreement with Magid M. Abraham, dated December 16, 2003 (Exhibit 10.10)
10.11(3) Stock Option Agreement with Gian M. Fulgoni, dated December 16, 2003 (Exhibit 10.11)
10.12(6) Deed of Lease between South of Market LLC (as Landlord) and comScore, Inc. (as Tenant), dated December 21, 2007 (Exhibit 10.1)
10.14(7) Summary of 2009 Executive Compensation Bonus Policy (Exhibit 10.22)

## Table of Contents

| 10.15(8) | Letter Agreement with Kenneth J. Tarpey, dated April 1, 2009 (Exhibit 10.1) |
| :---: | :---: |
| 10.16(5) | Letter Agreement with John M. Green, dated May 20, 2009 (Exhibit 10.2) |
| 10.17(9) | Summary of 2011 Executive Compensation Bonus Policy (Exhibit 10.1) |
| 10.18(10) | Credit and Security Agreement by and between comScore, Inc. and Bank of America, N.A. dated June 30, 2011 (Exhibit 10.2) |
| 10.19(11) | Patent Purchase, License and Settlement Agreement by and among the Company, Nielsen and NetRatings dated December 20, 2011 (Exhibit 10.1) |
| 10.20(11) | Purchase Agreement by and among the Company and Nielsen dated December 20, 2011(Exhibit 10.2) |
| 10.21(11) | Voting Agreement by and among the Company and Nielsen dated December 20, 2011 (Exhibit 10.3) |
| 21.1** | List of Subsidiaries |
| 23.1** | Consent of Ernst \& Young |
| 24.1** | Power of Attorney |
| 31.1 | Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1** | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| $32.2 * *$ | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.1** | XBRL Instance Document |
| 101.2** | XBRL Taxonomy Extension Schema Document |
| 101.3** | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.4** | XBRL Taxonomy Extension Definition Linkbase Document |
| 101.5** | XBRL Taxonomy Extension Label Linkbase Document |
| 101.6** | XBRL Taxonomy Extension Presentation Linkbase Document |

* The Registrant has omitted certain schedules and exhibits identified therein in accordance with Item 601(b)(2) of Regulation S-K. The registrant will furnish the omitted schedules and exhibits to the Securities and Exchange Commission upon request.
** Previously filed or furnished with the Registrant s Annual Report on Form 10-K, filed February 22, 2012.


## Table of Contents

$+\quad$ XBRL (Extensible Business Reporting Language) information is furnished and not filed herewith, is not a part of a registration statement or Prospectus for purposes of sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.
(1) Incorporated by reference to the exhibits to the Registrant s Quarterly Report on Form 10-Q, filed November 9, 2010 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 10-Q.
(2) Incorporated by reference to the exhibits to the Registrant s Current Report on Form 8-K, filed August 12, 2011 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 8-K.
(3) Incorporated by reference to the exhibits to the Registrant s Registration Statement on Form S-1, as amended, dated June 26, 2007 (No. 333-141740). The number given in parentheses indicates the corresponding exhibit number in such Form S-1.
(4) Incorporated by reference to the exhibits to the Registrant s Registration Statement on Form S-8, as amended, dated July 2, 2007 (No. 333-144281). The number given in parentheses indicates the corresponding exhibit number in such Form S-8.
(5) Incorporated by reference to the exhibits to the Registrant s Current Report on Form 8-K, filed July 27, 2011 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 8-K
(6) Incorporated by reference to the exhibits to the Registrant s Current Report on Form 8-K, filed February 5, 2008 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 8-K.
(7) Incorporated by reference to the exhibit to the Registrant s Annual Report on Form 10-K, filed March 16, 2009 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 10-K.
(8) Incorporated by reference to the exhibit to the Registrant s Current Report on Form 8-K, filed April 20, 2009 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 8-K.
(9) Incorporated by reference to the exhibit to the Registrant s Current Report on Form 8-K, filed May 2, 2011 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 8-K.
(10) Incorporated by reference to the exhibits to the Registrant s Quarterly Report on Form 10-Q for the quarter ended June 30, 2011, filed August 9, 2011 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 10-Q.
(11) Incorporated by reference to the exhibit to the Registrant s Current Report on Form 8-K, filed December 21, 2011 (File No. 001-33520). The number given in parentheses indicates the corresponding exhibit number in such Form 8-K.

## Table of Contents

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.
comScore, Inc.
By: /s/ Magid M. Abraham
Magid M. Abraham, Ph.D.
President and Chief Executive Officer
April 27, 2012

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

## Signature

Title
Date
/s/ Magid M. Abraham

Magid M. Abraham, Ph.D.
President, Chief Executive Officer (Principal Executive Officer) and Director

April 27, 2012
/s/ Kenneth J. Tarpey

Kenneth J. Tarpey
Chief Financial Officer (Principal Financial and Accounting Officer)

April 27, 2012

Executive Chairman of the Board of Directors
Gian M. Fulgoni

| * | Director |
| :---: | :---: |
| Gareth Chang |  |
| J | Director |
| * |  |
| * | Director |
| William J. Henderson | Director |
| * |  |
| Ronald J. Korn | Director |
| Watz |  |

Director
Jarl Mohn
*By: /s/ Magid M. Abraham

Magid M. Abraham, Ph.D.,

Attorney-in-Fact
-37-

