

DOMTAR INC /CANADA  
Form 40-F  
March 27, 2003

U.S. Securities and Exchange Commission  
Washington, D.C. 20549

**Form 40-F**

REGISTRATION STATEMENT PURSUANT TO SECTION 12 OF THE SECURITIES EXCHANGE ACT OF 1934

OR

ANNUAL REPORT PURSUANT TO SECTION 13(a) OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended

December 31, 2002

Commission File Number

9682

**Domtar Inc.**

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(Exact name of Registrant as specified in its charter)

Not Applicable

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(Translation of Registrant's name into English (if applicable))

Canada

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(Province of other jurisdiction of incorporation or organization)

2621

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(Primary Standard Industrial Classification Code-Number (if applicable))

Not applicable

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(I.R.S. Employer Identification Number (if applicable))

395 de Maisonneuve Blvd. West, Montreal, Quebec, Canada H3A 1L6 (514) 848-5400

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(Address and telephone number of Registrant's principal executive offices)

CT Corporation System, 111 Eighth Avenue, New York, N.Y. 10011, (212) 664-1666

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(Name, address (including zip code) and telephone number (including area code) of agent for service in the United States)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

| Title of each class        | Name of each exchange on which registered |
|----------------------------|---|
| Common Shares no par value | New York Stock Exchange                   |

Securities registered or to be registered pursuant to Section 12(g) of the Act.

Not Applicable

(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

8 3/4% Notes due 2006, 9 1/2% Debentures due 2016, 7.875% Notes due 2011

(Title of Class)

For annual reports, indicate by check mark the information filed with this Form:

- Annual Information form  Audited annual financial statements

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

- 2 -

Common Shares 227,680,352 shares

Indicate by check mark whether the Registrant by filing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934 (the Exchange Act). If Yes is marked, indicate the file number assigned to the Registrant in connection with such Rule.

Yes \_\_\_\_\_ 82- \_\_\_\_\_ No  X

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the last 90 days.

Yes \_\_\_\_\_ X \_\_\_\_\_ No \_\_\_\_\_



**Form 40-F**

Domtar Inc.

March 27, 2003

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Exhibit 1.

FORWARD-LOOKING STATEMENTS

This annual report on Form 40-F contains forward-looking statements, including, without limitation, those regarding expectations for market growth and developments; expectations for growth and profitability; and statements preceded by *believes*, *expects*, *anticipates*, *foresees*, or similar expressions, are forward-looking statements. Since these statements are based on current plans, estimates and projections, they involve risks and uncertainties, which may cause actual results to materially differ from those expressed in such forward-looking statements. These risks and uncertainties include, but are not limited to: (1) operating factors such as continued success of manufacturing activities and the achievement of efficiencies therein, continued success of product development, acceptance of new products or services by targeted customers, success of the existing and future collaboration arrangements, changes in business strategy or development plans or targets; (2) industry conditions, such as strength of product demand, intensity of competition, prevailing and future global market prices for products and the pricing pressures thereto, financial condition of the customers and competitors, the potential introduction of competing products and technologies by competitors; and (3) general economic conditions such as rates of economic growth in the Company's principal geographic markets or fluctuations in exchange and interest rates.

Figures prior to 2002 have been restated to account for the adoption of the amended Canadian Institute of Chartered Accountants recommendations regarding foreign currency translation.

**Controls and Procedures**

*Disclosure Controls and Procedures*

In accordance with the rules of the Securities and Exchange Commission, Domtar maintains disclosure controls and procedures and, under the supervision and with the participation of its management, including its Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of these disclosure controls and procedures within 90 days prior to the date of this report. Based on that evaluation, Domtar's Chief Executive Officer and Chief Financial Officer concluded that, as of the date of the evaluation, Domtar's disclosure controls and procedures were adequate and effective.

*Change in Internal Controls*

There were no significant changes in Domtar's internal controls or in other factors that could significantly affect these internal controls subsequent to the date on which the Chief Executive Officer and Chief Financial Officer completed their evaluation of these controls.

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## MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's Discussion and Analysis (MD&A) relates to the financial condition and results of operations of Domtar Inc. and its subsidiaries (the Corporation) as well as its joint ventures (collectively Domtar). Domtar's common shares are listed on the Toronto and New York stock exchanges. The MD&A contains statements that are forward-looking in nature. Such statements involve known and unknown risks and uncertainties, such as: general economic and business conditions, product selling prices, raw material and operating costs, changes in foreign currency exchange rates, our ability to integrate acquired businesses into our existing operations, and other factors referenced herein and in the Corporation's continuous disclosure filings. Therefore, the actual results of the Corporation may be materially different from those expressed or implied by such forward-looking statements. Except where otherwise indicated, all financial information reflected herein is expressed in Canadian dollars and determined on the basis of Canadian generally accepted accounting principles (Canadian GAAP). This MD&A should be read in conjunction with the Corporation's consolidated financial statements and notes thereto.

### Our business

Domtar's reporting segments correspond to the following business activities: Papers, Paper Merchants, Wood and Packaging.

#### Papers

We are the third largest integrated manufacturer and marketer of uncoated freesheet paper in North America. We operate six pulp and paper facilities in Canada and five in the United States, with an annual paper production capacity of approximately 2.8 million tons of paper, which are complemented by strategically located warehouses and sales offices. More than 50% of our paper production capacity is located in the United States and approximately 85% of our paper sales are generated in that country. Uncoated and coated freesheet papers, our principal products, are used for business, commercial printing and publication, and technical and specialty applications. The chart below illustrates our principal paper products and our annual paper production capacity.

| Categories          | Business Papers                                  |                                   | Commercial Printing and Publication Papers  |  |   | Technical and Specialty Papers  |
|---------------------|--|-----------------------------------|---|--|---|---|
| Types               | Uncoated Freesheet                               |                                   | Coated Freesheet  |  |   | Uncoated and Coated Freesheet   |
| <b>Grades</b>       | Copy   | Premium imaging/Technology papers | Offset Business converting  | Lightweight Opaques Text, cover and writing                      | Lightweight Premium Regular                                     | Flexible packaging<br>Abrasive papers<br>Decorative papers<br>Imaging papers<br>Label papers<br>Medical disposables |
| <b>Applications</b> | Photocopies<br>Office documents<br>Presentations |                                   | Pamphlets<br>Brochures<br>Direct mail<br>Commercial printing<br>Forms & envelopes | Stationery<br>Brochures<br>Annual reports<br>Books<br>Catalogues | Brochures<br>Annual reports<br>Books<br>Magazines<br>Catalogues | Food & candy wrappings<br>Surgical gowns<br>Repositionable note pads<br>Security check papers<br>Wallpapers         |
| <b>Capacity*</b>    | As at January 1, 2003:                           |                                   | 2.8 million tons  |  |   |   |
|                     | 0.8 million tons<br>29%                          | 0.2 million tons<br>7%            | 0.6 million tons<br>22%   | 0.4 million tons<br>14%  | 0.4 million tons<br>14%   | 0.4 million tons<br>14%   |

\* The allocation of production capacity may vary from year to year in order to take advantage of market conditions.

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**Our business (continued)**

We sell paper primarily through a large network of owned and independent merchants which distribute our paper products from over 350 locations throughout North America. We also sell our products to a variety of customers including business offices, office equipment manufacturers, retail outlets, commercial printers, publishers and converters. In addition, we sell pulp produced in excess of our internal requirements (net position), which was approximately 630,000 tons in 2002.

Our Papers business is our most important segment and represented 59% of our consolidated net sales in 2002, or 65% when including sales of Domtar paper through our own Paper Merchants business.

**Paper Merchants**

Our Paper Merchants business comprises the purchasing, warehousing, sale and distribution of various products made by us as well as by other manufacturers. These products include business and printing papers, graphic arts supplies and certain industrial products. Our Canadian paper merchants operate a total of eight branches in eastern Canada (Buntin Reid in Ontario, JBR/La Maison du Papier in Québec and The Paper House in the Atlantic Provinces) while our US paper merchant (RIS Paper) services a large customer base from 20 locations in the Northeast, Midwest and the Mid-Atlantic regions of the United States. Our Paper Merchants business represented 22% of our consolidated net sales in 2002, or 16% when excluding sales of Domtar paper.

**Wood**

Our Wood business comprises the manufacture and marketing of lumber and wood-based value-added products as well as the management of forest resources. We operate 11 sawmills, one planer mill and one remanufacturing facility, with an annual capacity of 1.2 billion board feet. We also have a participation in three partnerships/joint ventures. We seek to optimize forestlands for which we are responsible through efficient management and the application of certified sustainable forest management practices such that a continuous supply of wood is available for future needs. Our Wood business represented 8% of our consolidated net sales in 2002.

**Packaging**

Our Packaging business comprises our 50% ownership interest in Norampac Inc. (Norampac), a joint venture between Domtar Inc. and Cascades Inc. The Board of Directors of Norampac is composed of four representatives from each of Domtar Inc. and Cascades Inc. The Chairman of the Board is a Domtar Inc. representative while the President and CEO is a Cascades Inc. representative. Norampac's debt is non-recourse to Domtar Inc. As required by Canadian GAAP, we account for our 50% interest in Norampac using the proportionate consolidation method.

Norampac's network of 25 corrugated packaging plants, strategically located across Canada and including facilities in the United States and Mexico, provides full-service packaging solutions and produces a broad range of products. These facilities are fully integrated on a direct or indirect basis with Norampac's eight containerboard mills that have a combined annual capacity of more than 1.6 million tons. Our Packaging business represented 11% of our consolidated net sales in 2002.

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## Summary of operating results

|   | Years ended December 31 |                   |
|---|-------------------------|-------------------|
|   | 2002                    | 2001 <sup>1</sup> |
| <b>Financial highlights</b> (In millions of Canadian dollars, unless otherwise noted) |                         |                   |
| Net sales   | 5,490                   | 4,377             |
| EBITDA  | 809                     | 607               |
| Operating profit  | 384                     | 313               |
| Operating profit excluding Closure Costs  | 447                     | 313               |
| Net earnings  | 141                     | 140               |
| Net earnings per share (basic)  | 0.62                    | 0.72              |
| ROE (%)   | 6                       | 7                 |
| Net sales allocation by segment (%):  |                         |                   |
| Papers  | 59                      | 51                |
| Paper Merchants   | 22                      | 27                |
| Wood  | 8                       | 9                 |
| Packaging   | 11                      | 13                |
|   | <u>100</u>              | <u>100</u>        |
| Selling price index (%)   | 93                      | 97                |
|   | <u>93</u>               | <u>97</u>         |

## 2002 highlights

**Net sales of \$5.5 billion**

Net sales for 2002 totaled \$5,490 million, up \$1,113 million or 25% from net sales of \$4,377 million in 2001. This increase was mainly due to the inclusion of net sales of the four U.S. integrated pulp and paper mills (the Acquired Mills) acquired on August 7, 2001 (the Acquisition) for twelve months in 2002 compared to five months in 2001. The inclusion of our share of net sales of Norampac's recent acquisitions also contributed to the increase. Excluding the impact of these acquisitions, net sales in 2002 would have decreased by \$22 million over 2001 mainly due to lower product prices, partially offset by higher shipments in all of our businesses, except for containerboard, and the positive impact of a stronger U.S. dollar. Benchmark nominal prices for 2002 were at 93% of trend compared to 97% in 2001. (See Sensitivity analysis .)

**Operating profit of \$384 million**

On March 27, 2002, we announced plans to permanently shut down the St. Catharines, Ontario, paper mill. The shutdown of this paper mill, which occurred at the end of September 2002, resulted in a charge to first quarter 2002 earnings of \$45 million (\$30 million net of income taxes, or \$0.13 per common share). This charge included \$14 million related to the write down to the estimated net realizable value of property, plant and equipment as well as \$31 million of charges for other commitments and contingencies. These closure costs will be referred to as Paper Closure Costs .

Also on March 27, 2002, we announced the shutdown of a paper machine at the Nekoosa, Wisconsin, paper mill resulting from a study, initiated at the time of the Acquisition, which reviewed overall paper machine capacity, market demand and respective paper manufacturing costs across all mills. Charges related to the closure of this paper machine, amounting to \$10 million, were accounted for as part of the purchase price and allocated to the assets acquired and liabilities assumed as of the acquisition date, in accordance with Canadian Institute of Chartered Accountants (CICA) recommendations, and thus had no impact on 2002 earnings.

<sup>1</sup> Figures have been restated following the application of amended accounting recommendations that are described in Accounting Changes .

**2002 highlights (continued)**

On November 29, 2002, we announced the permanent closure of our wood products remanufacturing facility in Daveluyville, Québec, and our hardwood lumber operation in Sault Ste. Marie, Ontario. These closures resulted in a charge to fourth quarter 2002 earnings of \$18 million (\$12 million net of income taxes, or \$0.05 per common share). This charge included \$13 million related to the write down to the estimated net realizable value of property, plant and equipment as well as \$5 million for other commitments and contingencies. These closures, which occurred at the end of January 2003, will be referred to as Wood Closure Costs .

The Paper Closure Costs and Wood Closure Costs are referred to in aggregate as Closure Costs .

Cost of sales increased by \$807 million in 2002 or by 23% compared to 2001. This was mainly due to the inclusion of cost of sales of the Acquired Mills for twelve months in 2002 compared to five months in 2001, to our share of Norampac s cost of sales related to recent acquisitions, and to higher shipments in all of our businesses other than containerboard. This increase was partially offset by lower purchased fiber and energy costs as well as by a \$16 million investment tax credit related to research and development expenditures for prior years.

Selling, general and administrative (SG&A) expenses increased by \$68 million in 2002 or by 27% compared to 2001. This increase was mainly due to the inclusion of SG&A expenses of the Acquired Mills and to our share of Norampac s recent acquisitions, partially offset by the impact of our cost reduction initiatives. The 2001 SG&A expenses had been reduced by \$14 million related to the cashing in of certain insurance policies.

As a result of the factors mentioned above, earnings before financing expenses, income taxes and amortization (EBITDA) for 2002 amounted to \$809 million (or \$845 million before Closure Costs) compared to \$607 million in 2001. Operating profit for 2002 amounted to \$384 million (or \$447 million before Closure Costs) compared to \$313 million in 2001, as presented below:

**Variance analysis 2002 vs 2001 (In millions of Canadian dollars)**

|   |            |
|---|------------|
| <b>2001 operating profit</b>                        | <b>313</b> |
| Quality and profitability improvement programs      | 116        |
| Acquired Mills incremental 7 months                 | 96         |
| Impact of the U.S. dollar                           | 34         |
| Net impact of softwood lumber duties                | 9          |
| Lower average transaction prices                    | (121)      |
|   | <hr/>      |
| <b>2002 operating profit (before Closure Costs)</b> | <b>447</b> |
|   | <hr/>      |

**Net earnings of \$141 million**

Net earnings in 2002 amounted to \$141 million (\$0.62 per common share) compared to net earnings of \$140 million (\$0.72 per common share) in 2001. Excluding Closure Costs, net earnings in 2002 amounted to \$183 million (\$0.80 per common share). The 2001 net earnings have been restated to include the recognition of unrealized foreign exchange losses of \$12 million net of income taxes (\$0.06 per common share) in accordance with amended accounting recommendations. Also included in the 2001 net earnings was an income tax benefit of \$39 million (\$0.20 per common share) related to a reduction in enacted income tax rates and a revaluation of future income tax assets.

In 2002, we delivered a 6% return on average common shareholders equity (ROE) compared to 7% in 2001. Excluding Closure Costs, ROE in 2002 was maintained at 7%, despite a difficult economic environment as evidenced by the 4% decrease in our selling price index.

**Free cash flow**

We generated free cash flow (cash flows from operating activities less net additions to property, plant and equipment) of \$454 million in 2002 compared to \$447 million in 2001. When excluding net additional cash proceeds received from the sales of receivables, free cash flow amounted to \$428 million in 2002 compared to \$269 million in 2001. Free cash flow generated in 2002 was applied primarily to debt reduction.

<sup>1</sup> Figures have been restated following the application of amended accounting recommendations that are described in Accounting Changes .



## Papers

| Selected information (In millions of Canadian dollars, unless otherwise noted) | Years ended December 31 |       |
|--|-------------------------|-------|
|  | 2002                    | 2001  |
| Net sales  | 3,234                   | 2,237 |
| Operating profit   | 301                     | 246   |
| Operating profit excluding Paper Closure Costs                                 | 346                     | 246   |
| Shipments:   |                         |       |
| Paper ( 000 ST)  | 2,613                   | 1,828 |
| Pulp ( 000 ADST)   | 789                     | 505   |
| Paper shipments product offering (%):  |                         |       |
| Copy and offset grades   | 55                      | 48    |
| Uncoated commercial printing & publication and premium imaging grades          | 18                      | 19    |
| Coated commercial printing & publication grades                                | 13                      | 20    |
| Technical & specialty grades   | 14                      | 13    |
| Total  | 100                     | 100   |
| Benchmark nominal prices <sup>1</sup> :  |                         |       |
| Copy 20 lb sheets (US\$/ton)   | 776                     | 815   |
| Offset 50 lb rolls (US\$/ton)  | 692                     | 719   |
| Coated publication, no. 3, 60 lb rolls (US\$/ton)                              | 767                     | 853   |
| Pulp NBSK (US\$/tonne)   | 491                     | 558   |

<sup>1</sup> Source: Pulp & Paper Week

## Sales and operating profit

Net sales in our Papers business amounted to \$3,234 million, an increase of \$997 million or 45% over 2001. This increase was primarily due to the inclusion of net sales of the Acquired Mills for twelve months in 2002 compared to five months in 2001 and to the favorable effect of a stronger U.S. dollar. This increase was partially offset by the decline in transaction prices for both paper and pulp as well as to lower pulp shipments from our Canadian mills.

Operating profit in our Papers business amounted to \$301 million in 2002, a 22% increase over \$246 million in 2001. Excluding the \$45 million provision related to Paper Closure Costs, operating profit amounted to \$346 million in 2002, a \$100 million or 41% increase over 2001. This increase was primarily due to the inclusion of operating profit of the Acquired Mills for twelve months in 2002 compared to five months in 2001 and to the realization of Acquisition-related synergies. The Papers business also benefited from a \$16 million investment tax credit related to research and development expenditures of prior years, the favorable effect of a stronger U.S. dollar, as well as lower purchased fiber and energy costs. These positive factors were partially offset by the decline in transaction prices for both paper and pulp as well as to lower pulp shipments from our Canadian mills.

## Pricing environment

The decline in our average transaction prices in 2002 as compared to 2001 in our Papers segment was lower than that of the benchmark nominal prices, which represent average market prices, for similar products.

**Papers (continued)**

Despite the implementation of price increases for copy and offset grades during the year, our 2002 average transaction prices for 20 lb copy sheets (business papers) and 50 lb offset rolls (uncoated commercial printing & publication papers) decreased by an average of US\$18/ton compared to 2001.

Our weighted average transaction price for our coated commercial printing & publication papers in 2002 decreased by US\$34/ton compared to 2001, reflecting the impact of imports on the coated market.

Despite successive US\$10/tonne price increases for both hardwood and softwood pulp implemented in each of May, June and July 2002, pulp transaction prices declined during the latter part of the year. Our 2002 average Northern Bleached Softwood Kraft (NBSK) and Northern Bleached Hardwood Kraft (NBHK) pulp transaction prices decreased by an average of US\$23/tonne compared to 2001. Effective February 1, 2003, a US\$20/tonne price increase has been announced for both softwood and hardwood pulp with a further US\$40/tonne price increase for both products effective March 1, 2003.

**Production efficiency**

During 2002, we substantially completed our efforts to integrate the Acquired Mills in our Papers business. By year-end, the majority of our new employees (96% of employees of the Acquired Mills) had participated in interactive training sessions related to Domtar's management philosophy and corporate values. In addition, approximately 11% of our new employees of the Acquired Mills have participated in Kaizen continuous improvement workshops.

In 2002, we took market-related downtime, curtailing production by 55,000 tons of paper, representing approximately 2% of our 2002 production capacity. This, as well as the impact of the above-mentioned closures of two paper machines in St. Catharines and one in Nekoosa which permanently curtailed 80,000 tons of paper production, reflects our commitment to adjust production to customers' needs.

From December 20, 2002 to January 19, 2003, we halted production at the Lebel-sur-Quévillon, Québec, pulp mill due to declining prices for softwood pulp. Production curtailment of pulp totaled 52,000 tons for 2002.

During 2002, we continued to focus our efforts on reducing our costs and on achieving synergies related to the Acquisition. As at December 31, 2002, our synergies had reached an annualized run rate of US\$80 million, surpassing our US\$65 million objective.

**Paper Merchants**

| Selected information (In millions of Canadian dollars) | Years ended December 31 |       |
|--|-------------------------|-------|
|  | 2002                    | 2001  |
| Net sales  | 1,193                   | 1,188 |
| Operating profit                                       | 25                      | 17    |

**Sales and operating profit**

Despite a difficult first half of 2002, particularly in the United States, net sales in the Paper Merchants business amounted to \$1,193 million, an increase of \$5 million over 2001. This increase was due to continued volume growth and market share gains realized throughout 2002, partially offset by lower average selling prices compared to 2001.

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Operating profit in the Paper Merchants business of \$25 million generated an operating margin of 2.1% in 2002 compared to \$17 million operating profit or 1.4% operating margin in 2001. In addition to the impact of higher volume, operating profit increased due to favorable sales mix and lower operating costs resulting from the consolidation of our American and Canadian merchant businesses into one group.

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## Wood

| Selected information (In millions of Canadian dollars, unless otherwise noted)  | Years ended December 31 |      |
|---|-------------------------|------|
|   | 2002                    | 2001 |
| Net sales   | 462                     | 410  |
| Operating loss  | (16)                    | (46) |
| Operating profit (loss) excluding Wood Closure Costs                            | 2                       | (46) |
| Operating profit (loss) excluding Wood Closure Costs and softwood lumber duties | 13                      | (26) |
| Shipments (millions of FBM)   | 1,037                   | 982  |
| Shipments product offering (%):   |                         |      |
| Random lengths  | 42                      | 44   |
| Studs   | 36                      | 36   |
| Value-added   | 16                      | 14   |
| Industrial  | 6                       | 6    |
| Total   | 100                     | 100  |
| Benchmark nominal prices <sup>1</sup> :   |                         |      |
| Lumber 2x4 R/L no. 1 & no. 2 (US\$/MFBM)  | 331                     | 346  |
| Lumber 2x4x8 stud (US\$/MFBM)   | 334                     | 345  |

<sup>1</sup> Source: Random Lengths.

### Sales and operating profit

Net sales in our Wood business amounted to \$462 million, an increase of \$52 million or 13% over 2001. Excluding the net impact of duties on exports of softwood lumber to the United States, net sales amounted to \$473 million in 2002 compared to \$430 million in 2001. The increase in net sales was primarily due to higher shipments, a better sales mix stemming from upgrades to equipment and the favorable effect of a stronger U.S. dollar.

Operating loss amounted to \$16 million in 2002 compared to an operating loss of \$46 million in 2001. Excluding the \$18 million provision related to Wood Closure Costs as well as the \$11 million net impact of duties on exports of softwood lumber to the United States (\$31 million cash deposits made in 2002 less the reversal of \$20 million provision recorded in 2001), our Wood business reported a \$13 million operating profit in 2002 compared to an operating loss of \$26 million in 2001 when compared on the same basis. This \$39 million improvement was primarily due to cost reduction initiatives, a better sales mix stemming from equipment upgrades and the favorable effect of a stronger U.S. dollar.

### Pricing environment

In 2002, the variation in our average transaction prices was consistent with that of the market. Average benchmark nominal prices in 2002 for Great Lakes 2x4 studs were lower by US\$11/MFBM and average benchmark nominal prices for random lengths were lower by US\$15/MFBM compared to 2001.

### Production efficiency

In June 2002, a decision was taken to halt the Ste-Marie and Ste-Aurélie sawmill operations for an undetermined period of time due to the Canada-U.S. softwood lumber dispute. In July 2002, the Grand-Remous sawmill ceased operations due to a dispute between the Barriere Lake First Nation and the governments of Québec and Canada. Although the dispute was settled, the sawmill has not been restarted because of market conditions.



**Wood (continued)**

In September 2002, we announced the combination of our timber and lumber operations. This initiative was considered necessary to further increase productivity, reduce costs and improve customer service in difficult market conditions.

In November 2002, we announced that the usual two-week holiday shutdowns at the sawmills would be extended for an additional two weeks at the Lebel-sur-Quévillon, Matagami and Malartic sawmills. These decisions were taken to avoid producing for inventory in a declining product price environment. These sawmills resumed operations on January 20, 2003.

In the Wood business, we continued to pursue sawmill modernization aimed at improving profitability. Productivity improvements were experienced at the Malartic, Matagami, White River and Nairn sawmills. We will continue to examine opportunities to further improve the profitability of the Wood business through additional cost reductions and strategic alternatives.

**Packaging**

| Selected information (In millions of Canadian dollars, unless otherwise noted) | Years ended December 31 |       |
|--|-------------------------|-------|
|  | 2002                    | 2001  |
| Net sales  | 601                     | 542   |
| Operating profit   | 74                      | 82    |
| Shipments <sup>1</sup> :   |                         |       |
| Containerboard ( 000 ST)   | 338                     | 361   |
| Corrugated containers (millions of square feet)                                | 6,378                   | 5,241 |
| Benchmark nominal prices <sup>2</sup> :  |                         |       |
| Linerboard 42 lb (US\$/ton)  | 427                     | 445   |

**Sales and operating profit**

Our 50% share of Norampac's net sales amounted to \$601 million, an increase of \$59 million or 11% over 2001. This was mainly due to higher volumes for corrugated products, primarily related to Norampac's recent acquisitions, partially offset by lower net selling prices for containerboard and corrugated products.

Our 50% share of Norampac's operating profit amounted to \$74 million, a decrease of \$8 million or 10% from the \$82 million operating profit reported in 2001. This decrease was mainly attributable to a reduction of the net selling price of containerboard and corrugated products, partially offset by higher volumes of corrugated containers resulting from Norampac's recent acquisitions.

**Pricing environment**

Despite the implementation of price increases of approximately US\$25/ton for both medium and linerboard in July 2002, Norampac's average kraft linerboard transaction prices decreased by US\$18/ton in 2002 compared to 2001, consistent with the decrease in the benchmark nominal prices. Prices for corrugated boxes in 2002 benefited from a 9% price increase implemented in July, resulting in overall prices remaining relatively stable compared to 2001.

**Production efficiency**

During 2002, Norampac took market-related downtime at its containerboard mills for a total of 103,400 tons, representing approximately 7% of its North American production capacity. This reflects Norampac's commitment to adjust production to customers' needs.

<sup>1</sup> Represents 50% of Norampac's trade shipments.

<sup>2</sup> Source: Pulp & Paper Week.

### Financing expenses and income taxes

#### Financing expenses

In 2002, financing expenses amounted to \$192 million, a \$25 million increase over 2001. This increase resulted from the inclusion of interest on indebtedness related to the Acquisition for twelve months in 2002 compared to five months in 2001, partially offset by the impact of lower interest rates and interest rate swaps. Financing expenses in 2001, totaling \$167 million, included unrealized foreign exchange losses of \$15 million related to the valuation of our U.S. dollar denominated debt, in accordance with changes in accounting policies.

#### Income taxes

Our income tax expense for 2002 was \$56 million, reflecting an effective tax rate of 28.4%, compared to income tax expense of \$11 million, or an effective tax rate of 7.3% in the prior period. In 2001, a reduction in statutory enacted income tax rates and a revaluation of future income tax assets had resulted in a \$39 million reduction in income tax expense. Excluding this reduction, the 2001 effective tax rate was 33.1%. The reduction in the effective tax rate reflects tax planning initiatives and a different tax jurisdiction mix.

### Balance sheet

Our total consolidated assets were \$6,847 million as at December 31, 2002 compared to \$7,055 million as at December 31, 2001. Receivables amounted to \$304 million as at December 31, 2002 compared to \$300 million as at December 31, 2001. Total inventories as at December 31, 2002 were \$736 million, a reduction of \$43 million when compared to \$779 million as at December 31, 2001. This decrease reflects the impact of inventory reduction programs as well as mill closures. Property, plant and equipment as at December 31, 2002 totaled \$5,387 million compared to \$5,612 million as at December 31, 2001. This \$225 million decrease was mainly due to a lower level of capital expenditures as compared to amortization expense during the year.

Trade and other payables were \$749 million as at December 31, 2002 compared to \$708 million as at December 31, 2001, an increase of \$41 million. This increase was mainly due to higher trade accounts payables and provisions for Closure Costs, partially offset by the \$20 million reversal of provision for duties on exports of softwood lumber to the United States. Long-term debt (including the portion due within one year) as at December 31, 2002 decreased to \$2,514 million compared to \$2,921 million as at December 31, 2001, mainly reflecting repayments on our term loan.

### Liquidity and capital resources

| Selected information (In millions of Canadian dollars)  | Years ended December 31 |       |
|---|-------------------------|-------|
|   | 2002                    | 2001  |
| Cash flows provided from operating activities before changes in working capital and other items | 632                     | 436   |
| Changes in working capital and other items  | 45                      | 291   |
| Cash flows provided from operating activities   | 677                     | 727   |
| Net additions to property, plant and equipment  | (223)                   | (280) |
| Free cash flow  | 454                     | 447   |
| Net debt-to-total-capitalization ratio (in %)   | 49                      | 55    |

Our principal liquidity requirements are for working capital, capital expenditures, and principal and interest payments on our debt. We expect to fund our liquidity needs primarily with internally generated funds from our operations and, to the extent necessary, through borrowings under our revolving credit facility. We also have the ability to fund liquidity requirements through the issuance of debt and/or equity.

#### Operating activities

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Cash flows provided from operating activities in 2002 amounted to \$677 million, a \$50 million decrease over 2001. Net additional cash proceeds from the sales of receivables were \$26 million in 2002 compared to \$178 million in 2001. Excluding net additional cash proceeds from the sales of receivables, cash flows provided from operating activities amounted to \$651 million in 2002 compared to \$549 million in 2001. This \$102 million increase in cash flows was mainly due to an increase in EBITDA.

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**Liquidity and capital resources (continued)**

**Investing activities**

Cash flows used for investing activities in 2002 amounted to \$249 million compared to \$2,901 million in 2001. Investing activities in 2001 included \$2,569 million related to the Acquisition.

Net additions to property, plant and equipment for the year ended December 31, 2002 amounted to \$223 million, a \$57 million decrease over 2001. We intend to limit our annual capital expenditures over a business cycle to 75% of amortization, or approximately \$290 million in 2003, including approximately \$140 million for capital expenditures relating to the long-term sustainability of our equipment.

Free cash flow (cash flows from operating activities less net additions to property, plant and equipment) for 2002 totaled \$454 million compared to \$447 million in 2001. When excluding net additional proceeds received from the sales of receivables, free cash flow amounted to \$428 million in 2002 compared to \$269 million in 2001. The year-over-year increase in free cash flow reflects the increase in EBITDA, as well as our reduced level of capital spending. Free cash flow generated in 2002 was applied primarily to debt reduction.

**Financing activities**

Cash flows used for financing activities in 2002 amounted to \$426 million compared to cash flows generated of \$2,181 million in 2001. In 2002, repayment of long-term debt related mainly to the bank term loan. In 2001, issuances and repayments of long-term debt related principally to the financing of the Acquisition.

As at December 31, 2002, our net debt-to-total-capitalization ratio was 49%, a decrease of 6% over the 55% as at December 31, 2001. Net indebtedness, including \$191 million representing our 50% share of the net indebtedness of Norampac, was \$2,496 million as at December 31, 2002. This compares to \$2,930 million at the end of 2001, including \$192 million for our 50% share of the net indebtedness of Norampac. We intend to further reduce our net debt-to-total-capitalization ratio to 45% or below by December 31, 2003.

As at December 31, 2002, the balance of the US\$1 billion bank term loan, initially entered into to finance the Acquisition, was US\$480 million (\$758 million), a decrease of US\$250 million (\$392 million) from December 31, 2001. The term loan bears interest based on the U.S. dollar LIBOR rate or the U.S. prime rate, plus a margin that varies with Domtar's credit rating.

As at December 31, 2002, of the US\$500 million revolving credit facility, \$8 million was drawn in the form of overdraft and included in Bank Indebtedness and \$9 million (US\$6 million) of letters of credit were outstanding, resulting in US\$489 million (\$773 million) of availability under this facility. As at December 31, 2001, \$15 million was drawn in the form of overdraft and \$11 million (US\$7 million) letters of credit were outstanding. Borrowings under this revolving credit facility bear interest at a rate based on the Canadian dollar bankers' acceptance or the U.S. dollar LIBOR rate or the prime rate, plus a margin that varies with Domtar's credit rating. This bank facility also requires commitment fees in accordance with standard banking practices.

Our borrowing agreements contain restrictive covenants. In particular, our US\$500 million unsecured revolving credit facility contains covenants that require compliance with certain financial ratios on a quarterly basis. Also, the indentures related to the 10% and 10.85% debentures limit the amount of dividends that we may pay, the amount of shares that we may repurchase for cancellation and the amount of new debt we may incur.

In 2002, common shares amounting to \$21 million were issued pursuant to our stock option and share purchase plans. In 2001, we issued common shares related to the financing of the Acquisition for a net consideration of \$499 million. During 2002, we did not purchase for cancellation any of our common shares. During 2001, we purchased 283,400 common shares under a Normal Course Issuer Bid.

As at February 28, 2003, we had 227,924,367 common shares, 69,576 Series A Preferred Shares and 1,710,000 Series B Preferred Shares, which were issued and outstanding.

**Off balance sheet arrangements**

In the normal course of business, we finance certain of our activities off balance sheet through leases and securitizations.

**Leases**

On an ongoing basis, we enter into operating leases for plant and equipment. Minimum future rental payments under these operating leases, determined as at December 31, 2002, amounted to \$152 million, of which \$37 million related to our proportionate share of Norampac.

**Securitizations**

We sell a portion of our Canadian and U.S. accounts receivables through securitization programs. As at December 31, 2002, the value of securitized receivables amounted to \$264 million compared to \$238 million as at December 31, 2001. We expect to continue to sell receivables on an ongoing basis, given the attractive discount rates. Should we decide to discontinue these programs, our working capital and our bank debt requirements would increase. Such sales of receivables are contingent upon Domtar retaining specified credit ratings.

**Contractual obligations and commercial commitments**

In the normal course of business, we enter into certain contractual obligations and commercial commitments. The following tables provide our obligations and commitments as at December 31, 2002:

**Contractual obligations** (In millions of Canadian dollars)

| <b>Contract type</b>     | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>2008 &amp; thereafter</b> | <b>Total</b> |
|--------------------------|-------------|-------------|-------------|-------------|-------------|------------------------------|--------------|
| Debentures and notes     | 68          | 50          | 50          | 849         | 1           | 1,478                        | 2,496        |
| Other                    | 2           | 1           | 1           | 1           | 1           | 12                           | 18           |
| <b>Long-term debt</b>    | <b>70</b>   | <b>51</b>   | <b>51</b>   | <b>850</b>  | <b>2</b>    | <b>1,490</b>                 | <b>2,514</b> |
| Operating leases         | 39          | 33          | 21          | 17          | 11          | 31                           | 152          |
| <b>Total obligations</b> | <b>109</b>  | <b>84</b>   | <b>72</b>   | <b>867</b>  | <b>13</b>   | <b>1,521</b>                 | <b>2,666</b> |

**Commercial commitments** (In millions of Canadian dollars)

| <b>Commitment type</b>        | <b>2003</b> | <b>2004</b> | <b>2005</b> | <b>2006</b> | <b>2007</b> | <b>2008 &amp; thereafter</b> | <b>Total</b> |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|------------------------------|--------------|
| Letters of credit             | 8           | 1           |             |             |             |                              | 9            |
| Other commercial commitments* | 72          | 48          | 37          | 35          | 28          | 45                           | 265          |
| <b>Total commitments</b>      | <b>80</b>   | <b>49</b>   | <b>37</b>   | <b>35</b>   | <b>28</b>   | <b>45</b>                    | <b>274</b>   |

\* Includes commitments to purchase roundwood, wood chips, gas, electricity, steam and certain chemicals.

For 2003 and the foreseeable future, we expect cash flows from operations and from our various sources of financing to be sufficient to meet our contractual obligations and commercial commitments.

**2001 compared to 2000<sup>1</sup>**

Net sales in 2001 totaled \$4,377 million, up \$779 million or 22% from net sales of \$3,598 million in 2000. This increase was mainly due to the inclusion of net sales of the Acquired Mills for five months in 2001, the inclusion of net sales of Ris Paper for twelve months in 2001 compared

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to five months in 2000, as well as the inclusion of our share of net sales of Norampac's 2001 acquisitions. Net sales were also favorably impacted by a stronger U.S. dollar. Excluding the impact of these acquisitions, net sales would have decreased by \$303 million over 2000, mainly due to lower transaction prices for all our products, except for lumber, and lower shipments for all our businesses resulting from production curtailments taken in order to adjust to customers' needs.

<sup>1</sup> Figures have been restated following the application of amended accounting recommendations that are described in Accounting Changes .

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**2001 compared to 2000<sup>1</sup> (continued)**

Cost of sales increased by \$811 million or 30% in 2001 compared to 2000 due mainly to the inclusion of cost of sales of the Acquired Mills, Ris Paper, and our share of cost of sales of Norampac's 2001 acquisitions, as well as a \$30 million increase in energy costs and increases in certain other production costs. The impact of these increases was partially offset by lower shipments for all of our businesses, excluding the impact of the acquisitions mentioned above, and lower purchased fiber costs.

SG&A expenses increased by \$76 million or 42% in 2001 compared to 2000. This increase was mainly due to the inclusion of SG&A expenses of Ris Paper, the Acquired Mills and our share of Norampac's 2001 acquisitions.

As a result of the factors mentioned above, EBITDA amounted to \$607 million in 2001 compared to \$715 million in 2000, and operating profit in 2001 amounted to \$313 million compared to \$476 million in 2000.

Net earnings amounted to \$140 million (\$0.72 per common share) in 2001 compared to \$262 million (\$1.42 per common share) in 2000. The 2001 net earnings benefited from the cashing in of certain insurance policies as well as a reduction in statutory enacted income tax rates, representing \$9 million (\$0.05 per common share) and \$39 million (\$0.20 per common share), respectively. For the year ended December 31, 2000, a reduction in statutory enacted income tax rates and a revaluation of future income tax assets resulted in a reduction in income tax expense of \$30 million (\$0.16 per common share).

In 2001, we delivered a 7% ROE, and this in a difficult economic context, as evidenced by the 5% decrease in our selling price index, compared to an ROE of 15% in 2000.

We generated free cash flow of \$447 million in 2001 compared to \$339 million in 2000. Excluding net additional proceeds received from the sales of receivables, free cash flow in 2001 amounted to \$269 million, in a difficult market environment, compared to \$279 million in 2000.

As at December 31, 2001, our net debt-to-total-capitalization ratio was 55% compared to a ratio of 37% at December 31, 2000 and approximately 65% at the date of the Acquisition. Net indebtedness, including \$192 million for our 50% share of the net indebtedness of Norampac, was \$2,930 million at December 31, 2001 compared to \$1,809 million at the end of 2000, including \$158 million for our 50% share of the net indebtedness of Norampac. The value of securitized receivables amounted to \$238 million as at December 31, 2001 compared to \$60 million as at December 31, 2000.

**Accounting changes**

**Stock-based compensation and other stock-based payments**

Effective January 1, 2002, we have adopted the new CICA recommendations relating to the accounting for stock-based compensation and other stock-based payments. The recommendations require the use of a fair-value based approach of accounting for stock-based payments to non-employees. The recommendations do not require the use of the fair value method when accounting for stock-based awards to employees, except for stock-based compensation that meets specific criteria. However, we have chosen to record an expense for the stock options granted to our employees using the fair value method.

In accordance with the transitional provisions of the new accounting recommendations, we have adopted the new recommendations for awards granted after January 1, 2002. The effect of the adoption of the recommendations has been reflected as a charge of \$4 million (\$0.02 per common share) for the year ended December 31, 2002.

**Foreign currency translation**

Effective January 1, 2002, we have adopted the amended CICA recommendations relating to the accounting for foreign currency translation. These recommendations eliminate the requirement to defer and amortize unrealized exchange gains and losses on foreign currency denominated monetary items that have a fixed or ascertainable life extending beyond the end of the fiscal year following the current reporting period.

<sup>1</sup> Figures have been restated following the application of amended accounting recommendations that are described in Accounting Changes .

### **Accounting changes (continued)**

In accordance with the transitional provisions of the amended accounting recommendations, we have applied these recommendations retroactively with restatement of prior years. The cumulative effect of the adoption of the recommendations has been reflected as a charge of \$14 million (\$9 million net of income taxes) to opening retained earnings for the year ended December 31, 2000. Financing expenses for the years ended December 31, 2001 and 2000 were increased by \$15 million (\$12 million net of income taxes, or \$0.06 per common share) and \$18 million (\$13 million net of income taxes, or \$0.07 per common share), respectively, to reflect the application of these recommendations.

The Corporation has designated all of its U.S. dollar denominated long-term debt as a hedge of its net investment in self-sustaining foreign subsidiaries and, to the extent necessary, as a foreign currency hedge of its future U.S. dollar revenue streams. For such debt designated as a hedge of the net investment in self-sustaining foreign subsidiaries, exchange gains and losses are included in the Accumulated foreign currency translation adjustments account. For the remaining U.S. dollar denominated long-term debt designated as a hedge of future U.S. dollar revenue streams, exchange gains and losses are deferred and recognized when the designated revenue is earned or such time as the hedge ceases to be effective. Consequently, there was no impact on the results of the Corporation for 2002.

Norampac has designated a portion of its U.S. dollar denominated long-term debt as a hedge of its net investment in self-sustaining foreign subsidiaries. For such debt designated as a hedge of the net investment in self-sustaining foreign subsidiaries, exchange gains and losses are included in the Accumulated foreign currency translation adjustments account. For the remaining U.S. dollar denominated long-term debt the exchange gains and losses are included in Financing expenses .

### **Goodwill and intangible assets**

Effective January 1, 2002, we ceased the amortization of goodwill with the adoption of the new CICA recommendations relating to the accounting for goodwill and other intangible assets. These recommendations require goodwill to no longer be amortized and be tested annually for impairment. Intangible assets with a finite life will continue to be amortized over their useful life.

In accordance with the transitional provisions of the new accounting recommendations, we have performed the impairment test of our goodwill and have determined that no write down for impairment was necessary. We have also reclassified, to timber and timber lands, an amount of \$12 million recorded in goodwill in prior years. This amount, now presented under Property, plant and equipment , meets the criteria allowing its reclassification from goodwill. For the years ended December 31, 2001 and 2000, goodwill amortization expense was \$4 million (\$0.02 per common share) and \$2 million (\$0.01 per common share), respectively.

### **Disclosure of guarantees**

In February 2003, the CICA issued an accounting guideline on the financial statements disclosures to be made by a guarantor relative to its obligations under guarantees. Effective for the fiscal year beginning January 1, 2003, the accounting guideline requires the disclosure of the nature of the guarantee, approximate term of the guarantee, how it arose, the events or circumstances that would trigger performance under the guarantee, the maximum potential amount of future payments, the current carrying amount of the liability, the nature of any recourse provision and any assets held as collateral. In accordance with the transitional provisions of this accounting guideline, we adopted the recommendations for the year ended December 31, 2002.

### **Impact of accounting pronouncements not yet implemented**

#### **Impairment of long-lived assets**

In December 2002, the CICA issued new recommendations relating to the impairment of long-lived assets, such as property, plant and equipment. These recommendations provide accounting guidance for the determination of a long-lived asset impairment as well as recognition, measurement and disclosure of the impairment. These recommendations are effective for fiscal years beginning on or after April 1, 2003. As the impairment test is based on the recoverability of any group of assets from which cash flows are identifiable, we are currently assessing the impact that this recommendation will have on our results of operations and financial position.



**Impact of accounting pronouncements not yet implemented (continued)**

**Disposal of long-lived assets and discontinued operations**

In December 2002, the CICA issued new recommendations relating to the disposal of long-lived assets, such as property, plant and equipment, and discontinued operations. These recommendations provide accounting guidance for disposal of long-lived assets and presentation and disclosure for discontinued operations. These recommendations are effective for disposal activities initiated on or after May 1, 2003.

**Hedging relationships**

In November 2002, the CICA amended accounting guideline relating to hedging relationships. This accounting guideline must be applied to hedging relationships in effect in fiscal years beginning on or after July 1, 2003. This accounting guideline addresses the identification, designation, documentation and effectiveness of the hedging relationships for the purpose of applying hedge accounting. In addition, it deals with the discontinuance of hedge accounting and establishes conditions for applying hedge accounting. Under this guideline, documentation of the information related to hedging relationships is required and the effectiveness of the hedges must be demonstrated and documented. We do not expect these recommendations to have an initial impact on our financial statements upon adoption.

**Critical accounting policies**

The preparation of financial statements in conformity with Canadian GAAP requires management to make estimates and assumptions that affect our results of operations and financial position. On a regular basis, management reviews its estimates, including those related to environmental matters, amortization methods and useful lives, impairment of assets, pension and other employee future benefit plans, and income taxes based upon currently available information. Actual results could differ from those estimates.

The following critical accounting policies reflect matters that contain a significant level of management estimates about future events, reflect the most complex and subjective judgments, and are subject to a fair degree of measurement uncertainty. To the best of our knowledge and belief, based on the information currently available, management does not believe that the variation in the estimates reflected in the consolidated financial statements could have a material adverse effect on our results of operations or financial condition.

**Environmental matters**

Environmental expenditures for effluent treatment, air emission, landfill operation and closure, asbestos containment and removal, bark pile management, and silviculture activities (together referred to as environmental matters) are expensed or capitalized depending upon their future economic benefit. In the normal course of business, we incur certain operating costs for environmental matters which are expensed as incurred. Expenditures for property, plant and equipment that prevent future environmental contamination are capitalized and amortized on a straight-line basis over a period of 10 to 30 years. Provisions for environmental matters are not discounted and are recorded when remediation efforts are likely and can be reasonably determined. As at December 31, 2002, we had a provision of \$75 million for environmental matters.

We continue to take remedial action under our Care and Control Program at a number of former operating sites, especially in the wood preserving sector, due to possible soil, sediment or groundwater contamination. The investigation and remediation process is lengthy and subject to the uncertainties of changes in legal requirements, the development of technological applications and the allocation of liability among potentially responsible parties.

While we believe that we have determined the costs for environmental matters likely to be incurred in the next several years, based on known information, our ongoing efforts to identify potential environmental concerns that may be associated with our properties may lead to future environmental investigations. These efforts may result in the determination of additional environmental costs and liabilities which cannot be reasonably estimated at this time.

**Impairment of assets**

At least annually, we assess whether there has been a permanent impairment in the value of assets. For assets other than goodwill, this is accomplished by determining whether projected undiscounted future cash flows from operations exceed the net carrying amount of the asset as of the assessment date. Goodwill is subject to an annual impairment test which is accomplished by comparing the fair value of the reporting units with their respective carrying amount. Estimates of future cash flows and fair values require judgment and may change.



**Critical accounting policies (continued)****Pension and other employee future benefit plans**

We account for pension and other employee future benefits in accordance with CICA recommendations. As such, assumptions are made regarding the valuation of benefit obligations and performance of plan assets. Deferred recognition of differences between actual results and those assumed is a guiding principle of these recommendations. This approach allows for a gradual recognition of changes in benefit obligations and plan performance over the expected average remaining service life of the active employee group covered by the plans.

Pension and other employee future benefits assumptions include the discount rate, the expected long-term rate of return on plan assets, the rate of compensation increase, health care cost trend rates, mortality rates, employee early retirements and terminations or disabilities. Changes in these assumptions result in actuarial gains or losses which, in accordance with CICA recommendations, we have elected to amortize over the expected average remaining service life of the active employee group covered by the plans only to the extent that the unrecognized net actuarial gains and losses are in excess of 10% of the greater of the accrued benefit obligation and the market-related value of plan assets as at the beginning of the year. The future effect on our results of operations is dependent on economic conditions, employee demographics, mortality rates and investment performance.

The following table provides a sensitivity analysis of the key weighted average economic assumptions used in measuring the accrued pension benefit obligation, the accrued other employee future benefits obligation and related net periodic benefit cost for 2002. The sensitivity analysis should be used with caution as it is hypothetical and changes in each key assumption may not be linear. The sensitivities in each key variable have been calculated independently of each other.

**Sensitivity analysis****Pension and other employee future benefits**

| (In millions of Canadian dollars)      |             | Pension                          |                                    | Other employee future benefits   |                                    |
|--|-------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|
|  |             | Accrued<br>benefit<br>obligation | Net<br>periodic<br>benefit<br>cost | Accrued<br>benefit<br>obligation | Net<br>periodic<br>benefit<br>cost |
| Expected rate of return on assets      |             |                                  |                                    |                                  |                                    |
| Impact of:                             | 1% increase |                                  | (10)                               | N/A                              | N/A                                |
|  | 1% decrease |                                  | 10                                 | N/A                              | N/A                                |
| Discount rate                          |             |                                  |                                    |                                  |                                    |
| Impact of:                             | 1% increase | (119)                            | (7)                                | (12)                             | (1)                                |
|  | 1% decrease | 121                              | 10                                 | 14                               | 1                                  |
| Assumed overall health care cost trend |             |                                  |                                    |                                  |                                    |
| Impact of:                             | 1% increase | N/A                              | N/A                                | 8                                | 1                                  |
|  | 1% decrease | N/A                              | N/A                                | (6)                              | (1)                                |

**Risks and uncertainties****Product prices**

Our financial performance is sensitive to the selling prices of our products. The markets for most paper, pulp, lumber and packaging products are cyclical and are influenced by a variety of factors beyond our control. These factors include periods of excess product supply due to industry capacity additions, periods of decreased demand due to weak general economic activity in North America or international markets, inventory de-stocking by customers and fluctuations in currency exchange rates. During periods of low prices, we have experienced in the past, and could experience in the future, reduced revenues and margins, resulting in substantial declines in profitability and sometimes net losses. (See Sensitivity analysis .)

**Operational**

The activities conducted by our businesses are subject to a number of operational risks including competition, performance of key suppliers and distributors, renewal of collective agreements, regulatory risks, successful integration of new acquisitions, retention of key personnel and reliability of information systems. In addition, operating costs for our businesses can be affected by changes in energy and other raw material prices as a result of changing economic or political conditions or due to particular supply and demand considerations.

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**Risks and uncertainties (continued)**

**Foreign exchange**

Our revenues for many of our products are affected by fluctuations in the exchange rate between the Canadian dollar and the U.S. dollar. The prices for many of our products, including those we sell in Canada, are generally driven by U.S. prices of similar products. We generate approximately US\$1 billion of U.S. dollar denominated sales annually from our Canadian operations. As a result, any decrease in the value of the U.S. dollar relative to the Canadian dollar reduces the amount of Canadian dollar revenues we realize on sales. Exchange rate fluctuations are beyond our control and the U.S. dollar may depreciate against the Canadian dollar in the future, which would result in lower revenues and margins. In order to reduce the potential negative effect of a weakening U.S. dollar, we may hedge the value of a portion of our future U.S. dollar net cash inflows for periods of up to three years. Our hedging arrangements as at December 31, 2002, included forward contracts totaling US\$132 million maturing in 2003 that commit us to selling U.S. dollars at an average exchange rate of 1.50, as well as currency options purchased totaling US\$144 million that give us the option to sell U.S. dollars at 1.43 in 2003. In addition, we have currency options sold totaling US\$144 million maturing in 2003, which limit us from benefiting from a U.S. dollar trading above an average exchange rate of 1.51.

**Environmental regulations**

We are subject to United States and Canadian environmental regulations relating to, among other matters, effluent and air emissions, timber cutting, waste management, groundwater quality, plant and wildlife protection, landfill sites and employee health and safety. These regulations require us to obtain and comply with the conditions of permits and authorizations from the appropriate governmental authorities. Regulatory authorities exercise considerable discretion in whether or not to issue permits and the timing of permit issuances. If we fail to comply with applicable requirements, our operations at the affected facilities could be interrupted and we could be required to incur significant additional expenditures which could negatively impact our financial results and financial condition. In addition, changes in environmental laws and regulations or their application could require us to make further significant expenditures.

Failure to comply with applicable environmental laws, regulations or permit requirements may result in fines or penalties or enforcement actions by the regulators, including regulatory or judicial orders enjoining or curtailing operations or requiring corrective measures, installation of environmental control equipment or remedial actions, any of which could entail significant expenditures.

The Pulp and Paper industry in the United States is subject to the Cluster Rules that further regulate effluent and air emissions. We presently comply with all current regulations and we anticipate spending approximately \$43 million to meet the further Cluster Rules requirements by 2005 and 2006.

**Lumber export duties**

Our sales of Wood represent approximately 8% of our consolidated net sales in 2002 and we export approximately 57% of our softwood lumber products to the United States.

The United States Department of Commerce announced that it had assessed the Canadian softwood lumber industry with final aggregate countervailing and antidumping duties at an average rate of 27.22%. Since May 22, 2002, based upon a final decision of the United States International Trade Commission, we have made the required cash deposits on our exports of softwood lumber to the United States. The Canadian government has challenged the duties with the World Trade Organization and under the North American Free Trade Agreement.

We are currently experiencing, and may continue to experience, reduced revenues and margins in our Wood business as a result of countervailing and antidumping duty applications or as a result of any new arrangement between the United States and Canada.

## Sensitivity analysis

Our operating profit, net earnings and earnings per share can be impacted by the following sensitivities:

| (In millions of Canadian dollars, except per share amounts)           | Annual impact on <sup>1</sup> |              |                    |
|---|-------------------------------|--------------|--------------------|
|   | Operating profit              | Net earnings | Earnings per share |
| <b>Each US\$10/unit change in price of:<sup>2</sup></b>               |                               |              |                    |
| <b>Papers</b>   |                               |              |                    |
| Copy and offset grades  | 21                            | 14           | 0.06               |
| Uncoated commercial printing & publication and premium imaging grades | 9                             | 6            | 0.03               |
| Coated commercial printing & publication grades                       | 5                             | 3            | 0.01               |
| Technical & specialty grades  | 6                             | 4            | 0.02               |
| Pulp net position   | 8                             | 5            | 0.02               |
| <b>Wood</b>   |                               |              |                    |
| Lumber  | 14                            | 9            | 0.04               |
| <b>Packaging</b>  |                               |              |                    |
| Containerboard  | 5                             | 3            | 0.01               |
| <b>Foreign exchange</b>   |                               |              |                    |
| CAN \$0.01 change in relative value to the U.S. dollar                |                               |              |                    |
| After hedging <sup>3</sup>  | 8                             | 5            | 0.02               |
| Before hedging  | 10                            | 7            | 0.03               |
| <b>Interest rate</b>  |                               |              |                    |
| 1% change in interest rates on our floating rate debt                 | N/A                           | 5            | 0.02               |
| <b>Energy<sup>4</sup></b>   |                               |              |                    |
| <b>Natural gas</b>  |                               |              |                    |
| US\$0.25/MMBtu change in price  | 6                             | 4            | 0.02               |
| <b>Crude oil</b>  |                               |              |                    |
| US\$1/barrel change in price  | 2                             | 1            | 0.01               |

<sup>1</sup> Based on an exchange rate of 1.515 and a marginal tax rate of 35%.

<sup>2</sup> Based on budgeted 2003 capacity (in tons, tonnes or MFBM).

<sup>3</sup> Based on currency hedging portfolio for the period of January 1 to December 31, 2003.

<sup>4</sup> Based on budgeted 2003 consumption levels. The allocation between energy sources may vary during the year in order to take advantage of market conditions.

## Sensitivity analysis (continued)

| Benchmark nominal prices <sup>1</sup>             | 1995  | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002       | Trend <sup>2</sup> |
|---|-------|------|------|------|------|------|------|------------|--------------------|
| Papers:   |       |      |      |      |      |      |      |            |                    |
| Copy 20 lb sheets (US\$/ton)                      | 1,123 | 848  | 769  | 780  | 778  | 877  | 815  | <b>776</b> | 831                |
| Offset 50 lb rolls (US\$/ton)                     | 983   | 736  | 756  | 666  | 659  | 757  | 719  | <b>692</b> | 751                |
| Coated publication, no. 3, 60 lb rolls (US\$/ton) | 1,200 | 943  | 941  | 909  | 851  | 948  | 853  | <b>767</b> | 984                |
| Pulp NBSK (US\$/tonne)                            | 874   | 586  | 588  | 544  | 541  | 685  | 558  | <b>491</b> | 595                |
| Wood:   |       |      |      |      |      |      |      |            |                    |
| Lumber 2x4x8 (US\$/MFBM)                          | 335   | 403  | 383  | 376  | 390  | 316  | 345  | <b>334</b> | 360                |
| Packaging:  |       |      |      |      |      |      |      |            |                    |
| Linerboard 42 lb (US\$/ton)                       | 511   | 371  | 336  | 373  | 400  | 468  | 445  | <b>427</b> | 414                |
| Selling price index                               | 120%  | 100% | 99%  | 94%  | 93%  | 102% |      |            |                    |
| Selling price index after Acquisition             |       |      |      |      |      |      | 97%  | <b>93%</b> | 100%               |

<sup>1</sup> Source: Pulp & Paper Week and Random Lengths.

The term ton refers to a short ton, an imperial unit of measurement which equals 0.9072 metric tonnes, and the term tonne refers to a metric tonne.

<sup>2</sup> Source: Consensus of analysts of normalized pricing as at November 30, 2002.

### Outlook 2003

The improvement in balance between demand and supply for uncoated freesheet presents favorable prospects for the future. Strengthening our customer relationships remains a priority. We will also continue to closely monitor inventories in order to maintain optimal levels and meet the needs of our customers.

While our current environment is filled with challenges beyond our control, such as the increase in energy costs and the fluctuation of the US dollar, we remain confident that our financial rigor and approach will help us mitigate these risks.

During 2003, we expect to reap the full benefits of our quality and profitability improvement programs. Not only should we realize the full impact of our Acquisition-related synergies (we reached an annualized run-rate of US\$80 million as at December 31, 2002), but we should also achieve our two-year objective of \$100 million of additional profitability by the end of 2003 through higher efficiencies, improved customer base and product offerings, and reduced costs throughout our operations.

We will continue to exercise financial discipline. We intend to limit our annual capital expenditures over a business cycle to 75% of amortization, and we intend to further reduce our net-debt-to-total capitalization ratio to 45% or below by December 31, 2003.

Our goal remains to provide superior returns to our shareholders and to be well-positioned to take advantage of growth opportunities.

**Management's statement of responsibility**

The consolidated financial statements contained in this Annual Report are the responsibility of management, and have been prepared in accordance with Canadian generally accepted accounting principles. Where necessary, management has made judgments and estimates of the outcome of events and transactions, with due consideration given to materiality. Management is also responsible for all other information in the Annual Report and for ensuring that this information is consistent, where appropriate, with the information and data included in the consolidated financial statements.

To discharge its responsibility, management maintains a system of internal controls to provide reasonable assurance as to the reliability of financial information and the safeguarding of assets.

The Corporation's external auditors are responsible for auditing the consolidated financial statements and giving an opinion thereon. In addition, the Corporation maintains a staff of internal auditors whose functions include reviewing internal controls and their application on an ongoing basis.

The Board of Directors carries out its responsibility relative to the consolidated financial statements principally through its Audit Committee, consisting solely of outside directors, which reviews the consolidated financial statements and reports thereon to the Board. The Committee meets periodically with the external auditors, internal auditors and management to review their respective activities and the discharge of each of their responsibilities. Both the external auditors and the internal auditors have free access to the Committee, with or without management, to discuss the scope of their audits, the adequacy of the system of internal controls and the adequacy of financial reporting.

(signed) Raymond Royer  
President and Chief Executive Officer

(signed) Christian Dubé  
Senior Vice-President and Chief Financial Officer

Montréal, Québec  
January 21, 2003

**Auditors' report**

To the Shareholders of Domtar Inc.

We have audited the consolidated balance sheets of Domtar Inc. as at December 31, 2002 and 2001 and the consolidated statements of earnings, retained earnings and cash flows for each of the years in the three-year period ended December 31, 2002. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of Domtar Inc. as at December 31, 2002 and 2001 and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2002 in accordance with Canadian generally accepted accounting principles.

(signed) PricewaterhouseCoopers LLP  
Chartered Accountants

(signed) Raymond Chabot Grant Thornton  
Chartered Accountants  
General Partnership

Montréal, Québec  
January 21, 2003



**COMMENTS BY AUDITORS FOR U.S. READERS  
ON CANADA-U.S. REPORTING DIFFERENCES**

In the United States, reporting standards for auditors require the addition of an explanatory paragraph following the opinion paragraph when there is a change in accounting principles that has a material effect on the comparability of the Corporation's financial statements, such as the change implemented during the year 2002 with respect to foreign currency translation described in Note 2 to the consolidated financial statements. United States reporting standards also require identification of circumstances requiring revisions to previously reported amounts such as the matters described in Note 24 (c)(1) to the consolidated financial statements. Our report to the shareholders dated January 21, 2003 is expressed in accordance with Canadian reporting standards which do not require a reference to such a change in accounting principles and to such circumstances in the auditors' report when the change and the items are properly accounted for and adequately disclosed in the financial statements.

(signed) PricewaterhouseCoopers LLP

Chartered Accountants

Montréal, Québec  
January 21, 2003

(signed) Raymond Chabot Grant Thornton

Chartered Accountants  
General Partnership

## Consolidated earnings

| Years ended December 31<br>(In millions of Canadian dollars, unless otherwise noted) | 2002             | 2002                | 2001                       | 2000                       |
|--|------------------|---------------------|----------------------------|----------------------------|
|  | US\$<br>(Note 3) | \$                  | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
| <b>Net sales</b>   | 3,476            | <b>5,490</b>        | 4,377                      | 3,598                      |
| <b>Operating expenses</b>  |                  |                     |                            |                            |
| Cost of sales  | 2,736            | <b>4,321</b>        | 3,514                      | 2,703                      |
| Selling, general and administrative  | 205              | <b>324</b>          | 256                        | 180                        |
| Amortization   | 252              | <b>398</b>          | 294                        | 239                        |
| Closure costs (Note 5)   | 40               | <b>63</b>           |                            |                            |
|  | <u>3,233</u>     | <u><b>5,106</b></u> | <u>4,064</u>               | <u>3,122</u>               |
| <b>Operating profit</b>  | 243              | <b>384</b>          | 313                        | 476                        |
| Financing expenses (Note 6)  | 121              | <b>192</b>          | 167                        | 119                        |
| Amortization of deferred gain  | (3)              | <b>(5)</b>          | (5)                        | (5)                        |
|  | <u>125</u>       | <u><b>197</b></u>   | <u>151</u>                 | <u>362</u>                 |
| <b>Earnings before income taxes</b>  | 125              | <b>197</b>          | 151                        | 362                        |
| Income tax expense (Note 7)  | 36               | <b>56</b>           | 11                         | 100                        |
|  | <u>89</u>        | <u><b>141</b></u>   | <u>140</u>                 | <u>262</u>                 |
| <b>Net earnings</b>  | 89               | <b>141</b>          | 140                        | 262                        |
| <b>Per common share</b> (Note 8)   |                  |                     |                            |                            |
| Net earnings   |                  |                     |                            |                            |
| Basic  | 0.39             | <b>0.62</b>         | 0.72                       | 1.42                       |
| Diluted  | 0.39             | <b>0.61</b>         | 0.72                       | 1.41                       |

## Consolidated retained earnings

| Years ended December 31<br>(In millions of Canadian dollars, unless otherwise noted) | 2002             | 2002              | 2001                       | 2000                       |
|--|------------------|-------------------|----------------------------|----------------------------|
|  | US\$<br>(Note 3) | \$                | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
| <b>Retained earnings at beginning of year as reported</b>                            | 430              | <b>679</b>        | 557                        | 504                        |
| Cumulative effect of changes in accounting policies (Note 2)                         | (22)             | <b>(34)</b>       | (22)                       | (160)                      |
|  | <u>408</u>       | <u><b>645</b></u> | <u>535</u>                 | <u>344</u>                 |
| Retained earnings at beginning of year as restated                                   | 408              | <b>645</b>        | 535                        | 344                        |
| Net earnings   | 89               | <b>141</b>        | 140                        | 262                        |
| Dividends on common shares   | (20)             | <b>(32)</b>       | (27)                       | (25)                       |
| Dividends on preferred shares  |                  | <b>(1)</b>        | (2)                        | (3)                        |
| Premium on purchase for cancellation of common shares                                |                  |                   | (1)                        | (43)                       |
|  | <u>477</u>       | <u><b>753</b></u> | <u>645</u>                 | <u>535</u>                 |
| <b>Retained earnings at end of year</b>  | 477              | <b>753</b>        | 645                        | 535                        |

The accompanying notes are an integral part of the consolidated financial statements.



## Consolidated balance sheets

| As at December 31<br>(In millions of Canadian dollars, unless otherwise noted) | 2002<br><u>US\$</u><br>(Note 3) | 2002<br><u>\$</u> | 2001<br><u>Restated</u><br>(Note 2)<br><u>\$</u> |
|--|---------------------------------|-------------------|--|
| <b>Assets</b>  |                                 |                   |  |
| <b>Current assets</b>  |                                 |                   |  |
| Cash and cash equivalents  | 24                              | 38                | 36   |
| Receivables (Note 9)   | 193                             | 304               | 300  |
| Inventories (Note 10)  | 466                             | 736               | 779  |
| Prepaid expenses   | 14                              | 22                | 24   |
| Future income taxes (Note 7)   | 48                              | 76                | 29   |
|  | <u>745</u>                      | <u>1,176</u>      | <u>1,168</u>                                     |
| <b>Property, plant and equipment</b> (Note 11)                                 | 3,410                           | 5,387             | 5,612  |
| <b>Goodwill</b>  | 50                              | 79                | 62   |
| <b>Other assets</b> (Note 12)  | 130                             | 205               | 213  |
|  | <u>4,335</u>                    | <u>6,847</u>      | <u>7,055</u>                                     |
| <b>Liabilities and shareholders equity</b>                                     |                                 |                   |  |
| <b>Current liabilities</b>   |                                 |                   |  |
| Bank indebtedness  | 13                              | 20                | 45   |
| Trade and other payables (Note 13)   | 474                             | 749               | 708  |
| Income and other taxes payable   | 10                              | 15                | 19   |
| Long-term debt due within one year (Note 14)                                   | 44                              | 70                | 38   |
|  | <u>541</u>                      | <u>854</u>        | <u>810</u>                                       |
| <b>Long-term debt</b> (Note 14)  | 1,547                           | 2,444             | 2,883  |
| <b>Future income taxes</b> (Note 7)  | 396                             | 625               | 528  |
| <b>Other liabilities and deferred credits</b> (Note 15)                        | 234                             | 370               | 408  |
| <b>Commitments and contingencies</b> (Note 16)                                 |                                 |                   |  |
| <b>Shareholders equity</b>   |                                 |                   |  |
| Preferred shares (Note 17)   | 28                              | 44                | 48   |
| Common shares (Note 17)  | 1,109                           | 1,752             | 1,731  |
| Contributed surplus (Note 17)  | 2                               | 3                 | —  |
| Retained earnings  | 477                             | 753               | 645  |
| Accumulated foreign currency translation adjustments (Note 19)                 | 1                               | 2                 | 2  |
|  | <u>1,617</u>                    | <u>2,554</u>      | <u>2,426</u>                                     |
|  | <u>4,335</u>                    | <u>6,847</u>      | <u>7,055</u>                                     |

The accompanying notes are an integral part of the consolidated financial statements.

Approved by the Board:

(signed) Jacques Girard, Director

(signed) Raymond Royer, Director



## Consolidated cash flows

| Years ended December 31<br>(In millions of Canadian dollars, unless otherwise noted) | 2002             | 2002         | 2001                       | 2000                       |
|--|------------------|--------------|----------------------------|----------------------------|
|  | US\$<br>(Note 3) | \$           | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
| <b>Operating activities</b>  |                  |              |                            |                            |
| Net earnings   | 89               | 141          | 140                        | 262                        |
| Non-cash items:  |                  |              |                            |                            |
| Amortization   | 269              | 425          | 294                        | 239                        |
| Future income taxes (Note 7)   | 20               | 31           | (29)                       | 70                         |
| Amortization of deferred gain  | (3)              | (5)          | (5)                        | (5)                        |
| Closure costs excluding write down of property, plant and equipment (Note 5)         | 23               | 36           |                            |                            |
| Payments of closure costs (Note 5)   | (6)              | (10)         |                            |                            |
| Other  | 9                | 14           | 36                         | 27                         |
|  | <u>401</u>       | <u>632</u>   | <u>436</u>                 | <u>593</u>                 |
| Changes in working capital and other items   |                  |              |                            |                            |
| Receivables (Note 9)   | 14               | 22           | 264                        | 100                        |
| Inventories  | 27               | 43           | (25)                       | (24)                       |
| Prepaid expenses   | 2                | 3            | (5)                        | 5                          |
| Trade and other payables   | (39)             | (62)         | 38                         | (29)                       |
| Income and other taxes payable   | 7                | 12           | 12                         | (32)                       |
| Early settlement of interest rate swap contracts                                     | 25               | 40           |                            |                            |
| Other  | (8)              | (13)         | 7                          | (26)                       |
|  | <u>28</u>        | <u>45</u>    | <u>291</u>                 | <u>(6)</u>                 |
| Cash flows provided from operating activities  | 429              | 677          | 727                        | 587                        |
| <b>Investing activities</b>  |                  |              |                            |                            |
| Net additions to property, plant and equipment                                       | (141)            | (223)        | (280)                      | (248)                      |
| Business acquisitions (Note 4)   | (17)             | (27)         | (2,616)                    | (22)                       |
| Other  |                  | 1            | (5)                        | (12)                       |
|  | <u>(158)</u>     | <u>(249)</u> | <u>(2,901)</u>             | <u>(282)</u>               |
| Cash flows used for investing activities   | (158)            | (249)        | (2,901)                    | (282)                      |
| <b>Financing activities</b>  |                  |              |                            |                            |
| Dividend payments  | (20)             | (33)         | (28)                       | (28)                       |
| Change in bank indebtedness  | (16)             | (25)         | (2)                        | (1)                        |
| Change in revolving bank credit, net of expenses                                     | 5                | 9            | (196)                      | (163)                      |
| Issuance of long-term debt, net of expenses  |                  |              | 3,791                      |                            |
| Repayment of long-term debt  | (250)            | (395)        | (1,879)                    | (6)                        |
| Common shares issued (repurchased), net of expenses                                  | 13               | 21           | 498                        | (78)                       |
| Redemptions of preferred shares  | (2)              | (3)          | (3)                        | (3)                        |
|  | <u>(270)</u>     | <u>(426)</u> | <u>2,181</u>               | <u>(279)</u>               |
| Cash flows provided from (used for) financing activities                             | (270)            | (426)        | 2,181                      | (279)                      |
| <b>Net increase in cash and cash equivalents</b>                                     | 1                | 2            | 7                          | 26                         |
| <b>Cash and cash equivalents at beginning of year</b>                                | 23               | 36           | 29                         | 3                          |
| <b>Cash and cash equivalents at end of year</b>                                      | <u>24</u>        | <u>38</u>    | <u>36</u>                  | <u>29</u>                  |

The accompanying notes are an integral part of the consolidated financial statements.



December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Notes**

**Note 1**

**Summary of significant accounting policies**

The consolidated financial statements are expressed in Canadian dollars and have been prepared in accordance with Canadian generally accepted accounting principles (Canadian GAAP). These financial statements differ in certain respects from those prepared in accordance with United States generally accepted accounting principles (U.S. GAAP), and are not intended to provide certain disclosures which would typically be found in financial statements prepared in accordance with U.S. GAAP. These differences are described in Note 24.

**Basis of consolidation**

The consolidated financial statements include the accounts of Domtar Inc. and its subsidiaries (the Corporation) as well as its joint ventures (collectively Domtar). Investments over which the Corporation exercises significant influence are accounted for using the equity method. The Corporation's interests in joint ventures are accounted for using the proportionate consolidation method.

**Use of estimates**

The consolidated financial statements have been prepared in conformity with Canadian GAAP, which require management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the year, the reported amounts of assets and liabilities, and the disclosure of contingent assets and liabilities at the date of the financial statements. On an on-going basis, management reviews its estimates, including those related to environmental matters, amortization methods and useful lives, impairment of assets, pension and other employee future benefit plans, and income taxes based on currently available information. Actual results could differ from those estimates.

**Translation of foreign currencies**

**Self-sustaining foreign operations**

For foreign subsidiaries that are considered financially and operationally self-sustaining, the current rate method of translation of foreign currencies has been used. Under this method, assets and liabilities are translated into Canadian dollars at the rate in effect at the balance sheet date and the revenues and expenses are translated at the average exchange rates during the year. All gains and losses arising from the translation of the financial statements of these foreign subsidiaries are included in the Accumulated foreign currency translation adjustments account under Shareholders' equity.

**Foreign currency transactions and integrated foreign operations**

For foreign currency transactions and foreign subsidiaries that are considered financially and operationally integrated, the temporal method of translation of foreign currencies has been used. Monetary items are translated at the rate in effect at the balance sheet date, non-monetary items are translated at their historical rate (as well as the related amortization) and the revenues and expenses are translated at the rate in effect at the transaction date or at the average exchange rates during the year as appropriate. Translation gains and losses, except those on long-term debt, are included in Selling, general and administrative expenses.

**Foreign currency long-term debt**

For debt designated as a hedge of the net investment in self-sustaining foreign subsidiaries, exchange gains and losses are included in the Accumulated foreign currency translation adjustments account in Shareholders' equity. The remaining long-term debt denominated in a foreign currency is designated as a hedge of future U.S. dollar revenue streams and any exchange gains and losses are deferred and recognized when the designated revenue is earned or such time as the hedge ceases to be effective.

**Revenue recognition**

Domtar recognizes revenue when persuasive evidence of an arrangement exists, goods have been delivered, there are no uncertainties surrounding product acceptance, the related revenue is fixed and determinable and collection is considered reasonably assured. Domtar records



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delivery costs as a reduction of gross sales to determine net sales. For the year ended December 31, 2002, delivery costs amounted to \$357 million (2001 \$259 million; 2000 \$215 million).

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 1 (continued)**

**Income taxes**

Domtar uses the asset and liability method of accounting for income taxes. Under this method, future tax assets and liabilities are determined according to differences between the carrying amounts and tax bases of the assets and liabilities. The change in the net future tax asset or liability is included in earnings. Future tax assets and liabilities are measured using enacted or substantively enacted tax rates and laws expected to apply in the years in which assets and liabilities are expected to be recovered or settled. Domtar does not provide for income taxes on undistributed earnings of foreign subsidiaries that are not expected to be repatriated in the foreseeable future.

**Cash and cash equivalents**

Cash and cash equivalents include cash and short-term investments with original maturities of less than three months and are presented at cost, which approximates market value.

**Receivables**

Receivables are recorded at cost net of a provision for doubtful accounts that is based on expected collectibility. Gains or losses on sales of receivables are calculated as the difference between the carrying amount of the receivables sold and the sum of the cash proceeds on sale and the fair value of the retained subordinate interest in such receivables on the date of transfer. Fair value is determined on a discounted cash flow basis. Costs related to the sales of receivables are recognized in earnings in the period when the sale occurs.

**Inventories**

Inventories of operating and maintenance supplies and raw materials are valued at the lower of average cost and replacement cost. Work in process and finished goods are valued at the lower of average cost and net realizable value, and include the cost of raw materials, direct labor and manufacturing overhead expenses.

**Property, plant and equipment**

Property, plant and equipment are stated at cost less accumulated amortization, including asset impairment write-down. Interest costs are capitalized for major capital projects. For timber limits and timberlands, amortization is calculated using the unit of production method. For all other assets, amortization is calculated using the straight-line method over the estimated useful lives of the assets. Buildings are amortized over a maximum period of 10 to 40 years and Machinery and equipment over a maximum period of 3 to 20 years. The amortization expense is reported net of the amount of the amortization of deferred credits related to property, plant and equipment. No amortization is recorded on assets under construction.

**Goodwill**

Effective January 1, 2002, goodwill is no longer amortized and is subject to an annual impairment test. Prior to January 1, 2002, goodwill arising from acquisitions completed before July 1, 2001 was amortized on a straight-line basis over periods not exceeding 25 years. At each balance sheet date, Domtar assessed whether there had been a permanent impairment in the value of goodwill. This was accomplished mainly by determining whether projected undiscounted future cash flows from operations exceeded the net carrying amount of goodwill as of the assessment date.

During 2002, goodwill increased by \$17 million related to business acquisitions completed by Norampac Inc. (a 50-50 joint venture with Cascades Inc.).

**Other assets**

Other assets are recorded at cost. Expenses and discounts related to the issuance of long-term debt are deferred and amortized on a straight-line basis over the term of the related obligation.

**Deferred credits**

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Deferred credits comprise the deferred gain on the contribution of net assets to Norampac Inc. and its subsidiaries (Norampac), the deferred net gain on early settlement of interest swap contracts and grants and investment tax credits obtained upon the acquisition of property, plant and equipment. The deferred gain on the contribution of net assets to Norampac is amortized on a straight-line basis over 15 years. The net deferred gain on early settlement of interest rate swap contracts is amortized as adjustments to Financing expenses over the initially designated periods of the respective interest payments. Investment tax credits are amortized on the same basis as the related property, plant and equipment.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 1 (continued)**

**Environmental costs**

Environmental expenditures for effluent treatment, air emission, landfill operation and closure, asbestos containment and removal, bark pile management, and silviculture activities (together referred to as environmental matters) are expensed or capitalized depending upon their future economic benefit. In the normal course of business, Domtar incurs certain operating costs for environmental matters which are expensed as incurred. Expenditures for property, plant and equipment that prevent future environmental contamination are capitalized and amortized on a straight-line basis over 10 to 30 years. Provisions for environmental matters are not discounted and are recorded when remediation efforts are likely and can be reasonably determined.

**Stock-based compensation and other stock-based payments**

Domtar uses the fair value based approach of accounting for stock-based payments to non-employees and has chosen to record an expense for the stock options granted to its employees using the fair value method. Any consideration paid by plan participants on the exercise of share options or the purchase of shares is credited to stated capital.

Stock-based compensation expense is recognized over the vesting period for the options, share purchase rights and bonus shares. For employee share purchase discounts, compensation expense is recognized when employees purchase shares. The contributed surplus component of the stock-based compensation is transferred to capital stock upon the issuance of common shares.

Deferred Share Units are amortized over their vesting periods and remeasured at each reporting period, until settlement, using the quoted market value. Deferred Share Units are accounted for in compensation expense and Other liabilities and deferred credits .

**Derivative instruments**

Derivative instruments are utilized by Domtar in the management of its foreign currency, price risk and interest rate exposures. Domtar uses hedging instruments to hedge changes in fair values or cash flows for items with identified exposures. Domtar also assesses, both at the hedge inception and on an ongoing basis, the effectiveness of hedging instruments. Domtar uses hedge accounting to account for the derivative instruments formally designated as hedging instruments and the fair value method for derivative instruments not designated as hedging instruments.

Realized and unrealized gains or losses associated with hedging instruments for which the underlying hedged items are either sold, paid or terminated are recognized to earnings. Realized and unrealized gains or losses when hedging instruments have ended or cease to be effective prior to their maturity are deferred and recognized in earnings concurrently with the recognition of the item being hedged.

Domtar hedges its foreign exchange exposure on anticipated net cash inflows in U.S. dollars through the use of options and forward contracts. Resulting gains and losses, including premiums on options, are recognized when the designated sale is recognized and are included in Net sales .

Domtar hedges its exposure to price risk associated with sales of Northern Bleached Softwood Kraft (NBSK) pulp, unbleached kraft linerboard, semi-chemical medium paper, purchases of old corrugated containers and electricity through the use of cash settled commodity swap contracts. Resulting gains and losses are recognized when realized and are included in Net sales and Cost of sales , respectively.

Domtar hedges its exposure to interest rates on its long-term debt through the use of interest rate swap contracts. Amounts accounted for under interest rate swap agreements are recognized as adjustments to Financing expenses .

**Pensions**

Domtar accrues the cost of defined benefit plans as determined by independent actuaries. The net periodic benefit cost includes:

the cost of pension benefits provided in exchange of employees services rendered during the year,

December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 1 (continued)**

the straight-line amortization of past service costs and plan amendments over the average remaining service period of the active employee group covered by the plans, and

the amortization of cumulative unrecognized net actuarial gains and losses in excess of 10% of the greater of the accrued benefit obligation or market-related value of plan assets, at the beginning of year, over the average remaining service period of the active employee group covered by the plans.

The pension plans obligations are determined in accordance with the projected benefit method prorated on services.

**Other employee future benefit plans**

Domtar accrues the cost of post-retirement benefits other than pensions as determined by independent actuaries. These benefits, which are funded by Domtar as they become due, include life insurance program and medical and dental benefits. Domtar amortizes the cumulative unrecognized net actuarial gains and losses in excess of 10% of the accrued benefit obligation at the beginning of the year, over the average remaining service period of the active employee group covered by the plans.

**Investment tax credits**

Investment tax credits are recognized in earnings as a reduction of research and development expenses when Domtar has made the qualifying expenditures and has a reasonable assurance that the credits will be realized.

**Note 2**

**Accounting changes**

**2002**

**Stock-based compensation and other stock-based payments**

On January 1, 2002, Domtar adopted the new Canadian Institute of Chartered Accountants (CICA) recommendations relating to the accounting for stock-based compensation and other stock-based payments. These recommendations require the use of a fair-value based approach of accounting for stock-based payments to non-employees. The recommendations do not require the use of the fair value method when accounting for stock-based awards to employees, except for stock-based compensation that meets specific criteria. However, Domtar has chosen to record an expense for the stock options granted to its employees using the fair value method.

In accordance with the transitional provisions of the new accounting recommendations, Domtar has adopted the new recommendations for awards granted after January 1, 2002. The effect of the adoption of the recommendations has been reflected as a charge of \$4 million (\$4 million net of income taxes, or \$0.02 per common share) for the year ended December 31, 2002.

**Foreign currency translation**

On January 1, 2002, Domtar adopted the amended CICA recommendations relating to the accounting for foreign currency translation. These recommendations eliminate the requirement to defer and amortize unrealized exchange gains and losses on foreign currency denominated monetary items that have a fixed or ascertainable life extending beyond the end of the fiscal year following the current reporting period.

In accordance with the transitional provisions of the amended accounting recommendations, Domtar has applied these recommendations retroactively with restatement of prior years. The cumulative effect of the adoption of the recommendations has been reflected as a charge of \$14 million (\$9 million net of income taxes) to opening retained earnings for the year ended December 31, 2000. Financing expenses for the years ended December 31, 2001 and 2000 were increased by \$15 million (\$12 million net of income taxes, or \$0.06 per common share) and \$18 million (\$13 million net of income taxes, or \$0.07 per common share), respectively, to reflect the application of these recommendations.

The Corporation has designated all of its U.S. dollar denominated long-term debt as a hedge of its net investment in self-sustaining foreign subsidiaries and, to the extent necessary, as a foreign currency hedge of its future U.S. dollar revenue streams. For such debt designated as a

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hedge of the net investment in self-sustaining foreign subsidiaries, exchange gains and losses are included in the Accumulated foreign currency translation adjustments account. For the remaining U.S. dollar denominated long-term debt designated as a hedge of future U.S. dollar revenue streams, exchange gains and losses are deferred and recognized when the designated revenue is earned or such time as the hedge ceases to be effective.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 2 (continued)**

Norampac has designated a portion of its U.S. dollar denominated long-term debt as a hedge of its net investment in self-sustaining foreign subsidiaries. For such debt designated as a hedge of the net investment in self-sustaining foreign subsidiaries, exchange gains and losses are included in the Accumulated foreign currency translation adjustments account. For the remaining U.S. dollar denominated long-term debt the exchange gains and losses are included in Financing expenses .

**Goodwill and intangible assets**

On January 1, 2002, Domtar adopted the new CICA recommendations relating to the accounting for goodwill and other intangible assets which require intangible assets with an indefinite life and goodwill to no longer be amortized and be tested annually for impairment. Intangible assets with a finite life will continue to be amortized over their useful life.

In accordance with the transitional provisions of the new accounting recommendations, Domtar has performed the impairment test of its goodwill and has determined that no write down for impairment was necessary. The Corporation also reclassified to timber limits and timberland an amount of \$12 million recorded in goodwill in prior years. This amount, now presented under Property, plant and equipment , meets the criteria allowing its reclassification from goodwill. For the years ended December 31, 2001 and 2000, amortization expense related to goodwill was \$4 million (\$4 million net of income taxes, or \$0.02 per common share) and \$2 million (\$2 million net of income taxes, or \$0.01 per common share), respectively.

**Disclosure of guarantees**

In February 2003, the CICA issued an accounting guideline on the financial statements disclosures to be made by a guarantor relative to its obligations under guarantees. Effective for the fiscal year beginning January 1, 2003, the accounting guideline requires the disclosure of the nature of the guarantee, approximate term of the guarantee, how it arose, the events or circumstances that would trigger performance under the guarantee, the maximum potential amount of future payments, the carrying amount of the liability, the nature of any recourse provision and any assets held as collateral. In accordance with the transitional provisions of this accounting guideline, Domtar adopted the recommendations for the year ended December 31, 2002.

**2000**

**Income taxes**

On January 1, 2000, Domtar adopted the CICA recommendations relating to the accounting for income taxes. The recommendations require the use of the asset and liability method of accounting for income taxes. Domtar has applied the recommendations on a retroactive basis without restating prior years. The cumulative effect of the adoption of the recommendations, a charge of \$112 million, has been reflected as an adjustment to opening retained earnings for the year ended December 31, 2000.

**Employee future benefits**

On January 1, 2000, Domtar adopted the CICA recommendations relating to the accounting for employee future benefits. The recommendations outline guidance for the accounting for pensions, post-retirement and post-employment benefit costs. Domtar has applied the recommendations on a retroactive basis without restating prior years. The cumulative effect of the adoption of the recommendations, a charge of \$61 million (\$39 million net of income taxes), has been reflected as an adjustment to opening retained earnings for the year ended December 31, 2000.

**Impact of accounting pronouncements not yet implemented**

**Impairment of long-lived assets**

In December 2002, the CICA issued new recommendations relating to the impairment of long-lived assets. These recommendations provide accounting guidance for the determination of a long-lived asset impairment as well as recognition, measurement and disclosure of the impairment. These recommendations are effective for fiscal years beginning on or after April 1, 2003. As the impairment test is based on the recoverability for each group of assets from which cash flows are identifiable, Domtar is currently assessing the impact that this recommendation will have on its results of operations and financial position.





December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 2 (continued)**

**Disposal of long-lived assets and discontinued operations**

In December 2002, the CICA issued new recommendations relating to the disposal of long-lived assets and discontinued operations. These recommendations establish standards relating to the recognition, measurement, presentation and disclosure for the disposal of long-lived assets as well as presentation and disclosure for discontinued operations. These recommendations are effective for disposal activities initiated on or after May 1, 2003.

**Hedging relationships**

In November 2002, the CICA amended the accounting guideline relating to hedging relationships. This accounting guideline must be applied to hedging relationships in effect in fiscal years beginning on or after July 1, 2003. This accounting guideline addresses the identification, designation, documentation and effectiveness of the hedging relationships for the purpose of applying hedge accounting. In addition, it deals with the discontinuance of hedge accounting and establishes conditions for applying hedge accounting. Under this guideline, documentation of the information related to hedging relationships is required and the effectiveness of the hedges must be demonstrated and documented. Domtar does not expect these recommendations to have an initial impact on its financial statements upon adoption.

**Note 3**

**United States dollar amounts**

The consolidated financial statements are expressed in Canadian dollars and, solely for the convenience of the reader, the 2002 financial statements and the tables of certain related notes have been translated into U.S. dollars at the year-end rate of CAN\$1.5796 = US\$1.00. This translation should not be construed as an application of the recommendations relating to the accounting for foreign currency translation, but rather as supplemental information for the reader.

**Note 4**

**Business acquisitions**

**2002**

During the year, Norampac acquired businesses for a cash consideration of \$54 million and a transfer of assets of \$14 million (the Corporation's proportionate share being \$27 million and \$7 million, respectively).

**2001**

**Four U.S. mills and related assets from Georgia-Pacific**

On August 7, 2001, Domtar acquired from Georgia-Pacific Corporation four integrated pulp and paper mills and related assets located in Ashdown, Arkansas, Nekoosa and Port Edwards, Wisconsin and Woodland, Maine, for a consideration in cash of \$2,531 million (US\$1,650 million) and \$38 million of transaction related costs. The acquisition has been accounted for using the purchase method and, accordingly, the purchase price was allocated to the assets acquired and liabilities assumed based on their estimated fair value as of the acquisition date. The results of operations of these acquired mills were included in the consolidated financial statements from the date of acquisition. Details of the acquisition at the effective date are as follows:

|  |       |
|--|-------|
|  | \$    |
| <b>Net assets acquired at assigned values:</b> |       |
| Current assets                                 | 388   |
| Current liabilities                            | (144) |
|  | <hr/> |
| Operating working capital                      | 244   |

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|   |       |
|---|-------|
| Property, plant and equipment             | 2,442 |
| Other assets                              | 8     |
| Other liabilities                         | (125) |
|   | <hr/> |
|   | 2,569 |
|   | <hr/> |
| <b>Consideration:</b>                     |       |
| Cash, including transaction related costs | 2,569 |
|   | <hr/> |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 4 (continued)**

The allocation of the purchase price has been completed in 2002, and the assigned values have been modified to reflect the final plan for the integration and restructuring of assets acquired.

Assuming an effective date of January 1, 2000 for the acquisition of the four integrated pulp and paper mills and related assets, and considering the financing of the acquisition by the issuance of the term loan and the 7.875% notes mentioned in Note 14 and the common share issuance done in October 2001 mentioned in Note 17, the unaudited pro forma consolidated financial information would have been as follows for the years ended December 31:

|                               | 2001                       | 2000                       |
|-------------------------------|----------------------------|----------------------------|
|                               | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
|                               | Unaudited                  | Unaudited                  |
| Net sales                     | 5,451                      | 5,426                      |
| Net earnings                  | 151                        | 374                        |
| Net earnings per common share |                            |                            |
| Basic                         | 0.66                       | 1.63                       |
| Diluted                       | 0.66                       | 1.62                       |

**Other acquisitions**

In 2001, Norampac acquired businesses for a total cash consideration of \$93 million (the Corporation's proportionate share being \$46.5 million).

**2000**

**Ris Paper**

On July 31, 2000, Domtar acquired all of the issued and outstanding shares of Ris Paper Company, Inc. (Ris Paper), a privately held paper distribution company in the United States. The acquisition has been accounted for using the purchase method. Ris Paper's results of operations have been included in the consolidated financial statements from the effective date of acquisition. Details of the acquisition at the effective date are as follows:

|  |                 |
|--|-----------------|
|  | \$              |
| <b>Net assets acquired at assigned values:</b>           |                 |
| Operating working capital, including cash of \$1 million | 125             |
| Long-term debt   | (102)           |
| Other assets and liabilities                             | 8               |
|  | <hr/> 31        |
|  | <hr/> <b>31</b> |
| <b>Consideration:</b>                                    |                 |
| Cash, including transaction related costs                | 7               |
| 1,971,861 common shares                                  | 24              |
|  | <hr/> 31        |
|  | <hr/> <b>31</b> |

Assuming an effective date of January 1, 2000 for the Ris Paper acquisition, the unaudited pro forma consolidated net sales of Domtar would have been \$4,015 million for the year ended December 31, 2000. The impact on net earnings and earnings per share would not have been

significant.

**Other acquisitions**

In 2000, Domtar acquired businesses for a total cash consideration of \$16 million (including the Corporation's proportionate interest in Norampac) and the assumption of \$3 million of long-term debt.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 5**

**Closure costs**

During 2002, Domtar announced plans to permanently shut down, in September 2002, its St. Catharines, Ontario, paper mill and in January 2003, its wood products remanufacturing facility in Daveluyville, Québec and its hardwood lumber operations in Sault Ste. Marie, Ontario.

The shutdown of the mills resulted in a charge of \$63 million (\$42 million net of income taxes, or \$0.18 per common share), which included \$27 million related to the write down to the estimated net realizable value of property, plant and equipment as well as \$36 million primarily for severance costs, demolition costs, site remediation as well as other commitments and contingencies related to these closures. As at December 31, 2002, the provision was drawn down to \$26 million mainly due to severance payments.

During 2002, Domtar shut down a paper machine at its Nekoosa paper mill, acquired in the third quarter of 2001, as a result of a study which was part of the original plan upon acquisition. In accordance with CICA recommendations, charges related to the closure of this paper machine, amounting to \$10 million (US\$6 million), have been accounted for as part of the purchase price allocation of the assets acquired and liabilities assumed as of the acquisition date and thus do not affect the results for the year ended December 31, 2002.

**Note 6**

**Financing expenses**

|   | 2002             | 2002 | 2001                       | 2000                       |
|---|------------------|------|----------------------------|----------------------------|
|   | US\$<br>(Note 3) | \$   | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
| Interest on long-term debt                                      | 117              | 185  | 146                        | 97                         |
| Unrealized exchange losses on long-term debt                    |                  |      | 21                         | 21                         |
| Receivables securitization                                      | 9                | 14   | 4                          |                            |
| Net interest recoveries related to interest rate swap contracts | (7)              | (11) | (4)                        |                            |
| Amortization of debt issue costs and other                      | 3                | 6    | 8                          | 4                          |
|   | 122              | 194  | 175                        | 122                        |
| Less: Income from short-term investments                        |                  |      | 3                          |                            |
| Capitalized interest  | 1                | 2    | 5                          | 3                          |
|   | 121              | 192  | 167                        | 119                        |
| <b>Cash payments (cash receipts)</b>                            |                  |      |                            |                            |
| Interest, net of interest income and amounts capitalized        | 117              | 185  | 128                        | 94                         |
| Net cash receipts related to interest rate swap contracts       | (37)             | (58) |                            |                            |
|   | 80               | 127  | 128                        | 94                         |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 7**

**Income taxes**

The following table provides a reconciliation of income taxes computed at the Canadian statutory rate to income tax expense presented on the Consolidated Earnings.

|   | <u>2002</u>      | <u>2002</u> | <u>2001</u>                | <u>2000</u>                |
|---|------------------|-------------|----------------------------|----------------------------|
|   | US\$<br>(Note 3) | \$          | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
| Combined basic Canadian federal and provincial tax rate (statutory income tax rate) | 37.1%            | 37.1%       | 39.8%                      | 40.7%                      |
| Income tax expense based on statutory income tax rate                               | 46               | 73          | 60                         | 147                        |
| Large corporation tax   | 5                | 7           | 7                          | 7                          |
| Canadian manufacturing and processing activities                                    | (1)              | (2)         | (4)                        | (25)                       |
| Foreign rate differential   | (17)             | (27)        | (12)                       | (16)                       |
| Impact of reduction in income tax rate on future income taxes                       |                  |             | (39)                       | (16)                       |
| Reduction of valuation allowance  |                  |             |                            | (14)                       |
| Other   | 3                | 5           | (1)                        | 1                          |
|   | <u>36</u>        | <u>56</u>   | <u>11</u>                  | <u>100</u>                 |
| <b>Income tax expense</b>   | <b>36</b>        | <b>56</b>   | <b>11</b>                  | <b>100</b>                 |
| Income tax expense (recovery)   |                  |             |                            |                            |
| Current   | 16               | 25          | 40                         | 30                         |
| Future  | 20               | 31          | (29)                       | 70                         |
|   | <u>36</u>        | <u>56</u>   | <u>11</u>                  | <u>100</u>                 |

Net cash payments for income taxes in 2002 amounted to \$3 million (2001 \$23 million; 2000 \$36 million).

The following table provides the geographic distribution of the income tax expense.

|                                     | <u>2002</u>      | <u>2002</u> | <u>2001</u>                | <u>2000</u>                |
|-------------------------------------|------------------|-------------|----------------------------|----------------------------|
|                                     | US\$<br>(Note 3) | \$          | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
| <b>Earnings before income taxes</b> |                  |             |                            |                            |
| Canada                              | 11               | 17          | 35                         | 306                        |
| U.S. and other                      | 114              | 180         | 116                        | 56                         |
|                                     | <u>125</u>       | <u>197</u>  | <u>151</u>                 | <u>362</u>                 |
| <b>Current income taxes</b>         |                  |             |                            |                            |
| Canada                              | 13               | 20          | 20                         | 22                         |
| U.S. and other                      | 3                | 5           | 20                         | 8                          |
|                                     | <u>36</u>        | <u>56</u>   | <u>11</u>                  | <u>100</u>                 |

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|                            |     |     |      |    |
|----------------------------|-----|-----|------|----|
|                            | 16  | 25  | 40   | 30 |
|                            | —   | —   | —    | —  |
| <b>Future income taxes</b> |     |     |      |    |
| Canada                     | (5) | (9) | (41) | 59 |
| U.S. and other             | 25  | 40  | 12   | 11 |
|                            | —   | —   | —    | —  |
|                            | 20  | 31  | (29) | 70 |
|                            | —   | —   | —    | —  |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 7 (continued)**

| Components of future income tax assets and liabilities | 2002             | 2002  | 2001                       |
|--|------------------|-------|----------------------------|
|  | US\$<br>(Note 3) | \$    | Restated<br>(Note 2)<br>\$ |
| <b>Future income tax assets</b>                        |                  |       |                            |
| Accounting provisions                                  | 40               | 63    | 111                        |
| Loss carry forwards                                    | 126              | 200   | 44                         |
| Deferred credits                                       | 14               | 22    | 37                         |
| Pension and other employee future benefit plans        | 1                | 1     | 9                          |
|  | 181              | 286   | 201                        |
| <b>Future income tax liabilities</b>                   |                  |       |                            |
| Property, plant and equipment                          | (525)            | (829) | (713)                      |
| Other  | (4)              | (6)   | 13                         |
|  | (529)            | (835) | (700)                      |
| <b>Total net future income tax liability</b>           | (348)            | (549) | (499)                      |
| Net current future income tax asset                    | 48               | 76    | 29                         |
| Net non-current future income tax liability            | (396)            | (625) | (528)                      |
|  | (348)            | (549) | (499)                      |

**Note 8**

**Earnings per share**

The following table provides the reconciliation between basic and diluted earnings per share.

|   | 2002             | 2002  | 2001                       | 2000                       |
|---|------------------|-------|----------------------------|----------------------------|
|   | US\$<br>(Note 3) | \$    | Restated<br>(Note 2)<br>\$ | Restated<br>(Note 2)<br>\$ |
| Net earnings  | 89               | 141   | 140                        | 262                        |
| Dividend requirements of preferred shares                               | —                | 1     | 2                          | 3                          |
| Net earnings applicable to common shares                                | 89               | 140   | 138                        | 259                        |
| Weighted average number of common shares outstanding (millions)         | 227.2            | 227.2 | 191.2                      | 182.9                      |
| Effect of dilutive stock options (millions)                             | 0.9              | 0.9   | 0.7                        | 0.7                        |
| Weighted average number of diluted common shares outstanding (millions) | 228.1            | 228.1 | 191.9                      | 183.6                      |



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|                            |      |             |      |      |
|----------------------------|------|-------------|------|------|
| Basic earnings per share   | 0.39 | <b>0.62</b> | 0.72 | 1.42 |
| Diluted earnings per share | 0.39 | <b>0.61</b> | 0.72 | 1.41 |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 9**

**Receivables**

**Receivables securitization**

Domtar uses securitization of its receivables as a source of financing by reducing its working capital requirements. Domtar's securitizations consist of the sale of receivables on a limited recourse basis, or the sale of senior beneficial interest in them, to special purpose trusts managed by financial institutions for multiple sellers of receivables. The agreements normally allow the daily sale of new receivables to replace those that have been collected. They also limit the cash that can be received from the sale of the senior beneficial interest and require Domtar to retain a subordinate interest in those receivables. This subordinate interest is included in Receivables and will be collected only after the senior beneficial interest has been settled.

Domtar retains responsibility for servicing the receivables sold but does not record a servicing asset or liability as the fees received by Domtar for this service approximate the fair value of the services rendered.

In 2002, a net charge of \$14 million (2001 \$4 million; 2000 nil) resulted from the programs described below and was included in Financing expenses. The net cash received during 2002 from the sale of senior beneficial interests in the U.S. and Canadian receivables was \$26 million (2001 \$178 million; 2000 \$60 million) and was included in the Consolidated Statement of Cash Flows as a source of cash from receivables.

**U.S. accounts receivable program**

In January 2002, Domtar entered into an agreement, which expires in January 2004, for the securitization of U.S. receivables for a maximum cash consideration of \$237 million (US\$150 million). This agreement replaced a non-renewable agreement entered into in December 2001.

At December 31, the following balances were outstanding under this program:

|  | 2002 |      | 2001 |      |
|--|------|------|------|------|
|  | \$   | US\$ | \$   | US\$ |
| Senior beneficial interest held by third parties | 198  | 125  | 190  | 120  |
| Subordinate interest retained by Domtar          | 178  | 113  | 165  | 104  |
| Receivables sold                                 | 376  | 238  | 355  | 224  |

**Canadian accounts receivable program**

In December 2000, Domtar entered into an agreement, which expires in December 2003, for the securitization of Canadian receivables for a maximum cash consideration of \$75 million.

At December 31, the following balances were outstanding under this program:

|  | 2002 | 2001 |
|--|------|------|
|  | \$   | \$   |
| Senior beneficial interest held by third parties | 66   | 48   |
| Subordinate interest retained by Domtar          | 9    | 9    |
| Receivables sold                                 | 75   | 57   |

**Allowance for doubtful accounts**

Receivables include an allowance for doubtful accounts of \$24 million (2001 \$19 million).

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 10****Inventories**

|                                    | <u>2002</u>      | <u>2002</u> | <u>2001</u> |
|------------------------------------|------------------|-------------|-------------|
|                                    | US\$<br>(Note 3) | \$          | \$          |
| Work in process and finished goods | 257              | 406         | 430         |
| Raw materials                      | 95               | 150         | 166         |
| Operating and maintenance supplies | 114              | 180         | 183         |
|                                    | <u>466</u>       | <u>736</u>  | <u>779</u>  |

**Note 11****Property, plant and equipment**

|                           | <u>2002</u>               | <u>2002</u>  |                             | <u>2001</u>               |              |                             |                           |
|---------------------------|---------------------------|--------------|-----------------------------|---------------------------|--------------|-----------------------------|---------------------------|
|                           | Net<br>Carrying<br>Amount | Cost         | Accumulated<br>Amortization | Net<br>Carrying<br>Amount | Cost         | Accumulated<br>Amortization | Net<br>Carrying<br>Amount |
|                           | US\$<br>(Note 3)          | \$           | \$                          | \$                        | \$           | \$                          | \$                        |
| Machinery and equipment   | 2,903                     | 6,517        | 1,931                       | 4,586                     | 6,294        | 1,636                       | 4,658                     |
| Buildings                 | 324                       | 886          | 374                         | 512                       | 989          | 335                         | 654                       |
| Timber limits and land    | 119                       | 215          | 27                          | 188                       | 216          | 24                          | 192                       |
| Assets under construction | 64                        | 101          |                             | 101                       | 108          |                             | 108                       |
|                           | <u>3,410</u>              | <u>7,719</u> | <u>2,332</u>                | <u>5,387</u>              | <u>7,607</u> | <u>1,995</u>                | <u>5,612</u>              |

**Note 12****Other assets**

|   | <u>2002</u>      | <u>2002</u> | <u>2001</u>                |
|---|------------------|-------------|----------------------------|
|   | US\$<br>(Note 3) | \$          | Restated<br>(Note 2)<br>\$ |
| Accrued benefit asset - defined benefit pension plans | 72               | 114         | 88                         |
| Unamortized debt issue costs                          | 22               | 34          | 41                         |
| Investments and advances                              | 16               | 26          | 55                         |
| Discount on long-term debt                            | 7                | 11          | 12                         |
| Other   | 13               | 20          | 17                         |

|            |            |            |
|------------|------------|------------|
| <u>130</u> | <u>205</u> | <u>213</u> |
|------------|------------|------------|

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 13**

**Trade and other payables**

|  | <u>2002</u>      | <u>2002</u> | <u>2001</u> |
|--|------------------|-------------|-------------|
|  | US\$<br>(Note 3) | \$          | \$          |
| Trade accounts payable   | 276              | 436         | 382         |
| Payroll-related accruals   | 92               | 145         | 143         |
| Accrued interest   | 28               | 45          | 42          |
| Payables on capital projects   | 14               | 22          | 26          |
| Accrued benefit liability defined benefit pension plans                              | 4                | 6           | 7           |
| Accrued benefit liability other employee future benefit plans                        | 2                | 4           | 4           |
| Provision for environment  | 12               | 19          | 8           |
| Closure costs excluding costs for defined benefit pension plans and site remediation | 12               | 19          |             |
| Other  | 34               | 53          | 96          |
|  | <u>474</u>       | <u>749</u>  | <u>708</u>  |

**Note 14**

**Long-term debt**

|  | <u>Maturity</u> | <u>2002</u>      | <u>2002</u>  | <u>2001</u>  |
|--|-----------------|------------------|--------------|--------------|
|  |                 | US\$<br>(Note 3) | \$           | \$           |
| <b>The Corporation</b>   |                 |                  |              |              |
| Unsecured debentures and notes                                     |                 |                  |              |              |
| 8.75% Notes (2002 and 2001 - US\$150)                              | 2006            | 150              | 237          | 239          |
| 10% Debentures   | 2011            | 52               | 82           | 82           |
| 7.875% Notes (2002 and 2001 - US\$600)                             | 2011            | 600              | 948          | 955          |
| 9.5% Debentures (2002 and 2001 - US\$125)                          | 2016            | 125              | 197          | 199          |
| 10.85% Debentures  | 2017            | 47               | 75           | 75           |
| Unsecured term loan (2002 - US\$480; 2001 - US\$730)               | 2006            | 480              | 758          | 1,163        |
| Other  |                 | 11               | 18           | 20           |
|  |                 | <u>1,465</u>     | <u>2,315</u> | <u>2,733</u> |
| <b>Norampac</b>  |                 |                  |              |              |
| Unsecured notes  |                 |                  |              |              |
| 9.5% Notes (2002 and 2001 - US\$75)                                | 2008            | 75               | 119          | 119          |
| 9.375% Notes   | 2008            | 32               | 50           | 50           |
| Reducing revolving credit facility secured (2002 and 2001 - 4)     | 2003            | 4                | 6            | 6            |
| Revolving credit facility secured (2002 - CA \$10 and 1; 2001 - 1) | 2003            | 8                | 13           | 2            |
| Other  |                 | 7                | 11           | 11           |
|  |                 | <u>126</u>       | <u>199</u>   | <u>188</u>   |
|  |                 | <u>1,591</u>     | <u>2,514</u> | <u>2,921</u> |
| Less: Due within one year  |                 | 44               | 70           | 38           |

|  |          |          |              |          |
|--|----------|----------|--------------|----------|
|  |          | 1,547    | <b>2,444</b> | 2,883    |
|  | <b>—</b> | <b>—</b> | <b>—</b>     | <b>—</b> |



December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 14 (continued)**

As at December 31, 2002, principal long-term debt repayments, including capital lease obligations, in each of the next five years amounted to:

| <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> |
|-------------|-------------|-------------|-------------|-------------|
| \$<br>70    | \$<br>51    | \$<br>51    | \$<br>850   | \$<br>2     |
| —           | —           | —           | —           | —           |

**The Corporation**

Unsecured debentures and notes

The 10% and 10.85% debentures each have purchase fund requirements, whereby the Corporation has undertaken to make all reasonable efforts to purchase quarterly, for cancellation, a portion of the aggregate principal amount of the debentures at prices not exceeding par.

On September 1, 2001, the Corporation redeemed the \$49 million 10.35% debentures at a redemption price of 101.2% of the principal amount.

On October 16, 2001, the Corporation issued \$937 million (US\$600 million) 7.875% notes due in 2011 at an issue price of \$925 million (US\$592 million).

Bank facilities

On August 7, 2001, the Corporation borrowed \$1,380 million under two 12-month bridge loans (\$460 million under an equity bridge loan and US\$600 million under a bond bridge loan) and \$1,534 million (US\$1,000 million) under a five-year term loan facility denominated in U.S. dollars. In addition, this bank facility included a US\$500 million unsecured revolving credit facility expiring in 2006. These transactions were entered into in conjunction with the initial financing of the acquisition of the four integrated pulp and paper mills described in Note 4.

In October 2001, the Corporation used the proceeds from the issuance of common shares described in Note 17 and from the issuance of the 7.875% notes described above to repay the balances of the bridge loans and to reduce the term loan.

In November 2002, the Corporation terminated prior to maturity its interest rate swaps entered into in 2001. As described in Note 18, these swaps had been designated as a hedge of a portion of the interest on the 7.875% notes payable.

The unsecured term loan bears interest based on the U.S. dollar LIBOR rate or U.S. prime rate, plus a margin that varies with Domtar's credit rating and requires repayment of 23% (2001 - 25%) of the balance currently outstanding through April 30, 2006, prior to its maturity in August 2006. In 2002, the Corporation repaid \$392 million (US\$250 million) (2001 - \$430 million (US\$270 million)) of this term loan.

Borrowings under the unsecured revolving credit facility bear interest at a rate based on Canadian dollar bankers' acceptance or U.S. dollar LIBOR rate or prime rate, plus a margin that varies with Domtar's credit rating.

As at December 31, 2002, \$8 million (2001 - \$15 million) of borrowings under the unsecured revolving credit facility were outstanding in the form of overdraft and included in Bank indebtedness. In addition, as at December 31, 2002, the Corporation had outstanding letters of credit pursuant to this bank credit for an amount of \$9 million (2001 - \$11 million).

During 2002, the interest rates on outstanding borrowings under the bank facilities ranged from 2.63% to 5.50% (2001 - from 3.16% to 7.50%).

The Corporation's borrowing agreements contain restrictive covenants. In particular, the Corporation's US\$500 million unsecured revolving credit facility contains covenants that require compliance with certain financial ratios on a quarterly basis. Also, the indentures related to the 10% and 10.85% debentures limit the amount of dividends that the Corporation may pay, the amount of shares that it may repurchase for cancellation and the amount of new debt it may incur. The Corporation's bank facility also requires commitments fees in accordance with standard banking practices.





December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 14 (continued)**

**Norampac**

As at December 31, 2002, Norampac had a credit agreement with a syndicate of banks with respect to a reducing revolving credit facility of \$39 million (2001 \$39 million) and a revolving credit facility of \$75 million (2001 \$75 million) (together the Bank Credit). Borrowings under the Bank Credit are not guaranteed by the Corporation, and are secured by all the receivables and inventories of Norampac and by property, plant and equipment of Norampac having a net carrying amount of \$127 million (2001 \$127 million). Borrowings under the Bank Credit bear interest at floating rates plus a margin based on Norampac's consolidated leverage ratio. As at December 31, 2002, the interest rates on outstanding borrowings under the reducing revolving credit facility and the revolving credit facility were 3.75% and between 3.46% and 4.25% (2001 3.81% and 4.38%), respectively.

**Note 15**

**Other liabilities and deferred credits**

|   | <u>2002</u>      | <u>2002</u> | <u>2001</u> |
|---|------------------|-------------|-------------|
|   | US\$<br>(Note 3) | \$          | \$          |
| <b>Other liabilities</b>  |                  |             |             |
| Accrued benefit liability - other employee future benefit plans       | 54               | 85          | 81          |
| Accrued benefit liability - defined benefit pension plans             | 22               | 36          | 39          |
| Provision for contracts assumed                                       | 20               | 31          | 69          |
| Provision for environment   | 36               | 56          | 68          |
| Other   | 31               | 49          | 72          |
| <b>Deferred credits</b>   |                  |             |             |
| Deferred gain on contribution of net assets to Norampac               | 30               | 48          | 53          |
| Deferred net gain on early settlement of interest rate swap contracts | 25               | 40          |             |
| Investment tax credits and other                                      | 16               | 25          | 26          |
|   | <u>234</u>       | <u>370</u>  | <u>408</u>  |

**Note 16**

**Commitments and contingencies**

**Environment**

Domtar is subject to environmental laws and regulations enacted by federal, provincial, state and local authorities.

In 2002, Domtar's operating expenditures for environmental matters, as described in Note 1, amounted to \$66 million (2001 \$53 million; 2000 \$33 million).

Domtar made capital expenditures for environmental matters of \$20 million in 2002 (2001 \$21 million; 2000 \$9 million), for the improvement of air emissions, effluent treatment as well as remedial actions to address environmental compliance. At this time, Domtar cannot reasonably estimate the additional capital expenditures that may be required. However, management expects any additional required expenditure would not have a material adverse effect on Domtar's financial position, earnings or cash flows.

Domtar continues to take remedial action under its Care and Control Program at a number of former operating sites, especially in the wood preserving sector, due to possible soil, sediment or groundwater contamination. The investigation and remediation process is lengthy and subject

to the uncertainties of changes in legal requirements, the development of technological applications and the allocation of liability among potentially responsible parties.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 16 (continued)**

While Domtar believes that it has determined the costs for environmental matters likely to be incurred in the next several years, based on known information, Domtar's ongoing efforts to identify potential environmental concerns that may be associated with its properties may lead to future environmental investigations. These efforts may result in the determination of additional environmental costs and liabilities which cannot be reasonably estimated at this time.

As at December 31, 2002, Domtar had a provision of \$75 million (2001 \$76 million) for environmental matters. Additional costs, not known or identifiable, could be incurred for remediation efforts. Based on policies and procedures in place to monitor environmental exposure, management believes that such additional remediation costs would not have a material adverse effect on Domtar's financial position, earnings or cash flows.

As at December 31, 2002, anticipated payments in each of the next five years were as follows:

| <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>Thereafter</u> | <u>Total</u> |
|-------------|-------------|-------------|-------------|-------------|-------------------|--------------|
| \$          | \$          | \$          | \$          | \$          | \$                | \$           |
| 19          | 9           | 3           | 3           | 3           | 38                | 75           |
| —           | —           | —           | —           | —           | —                 | —            |

**Contingencies**

Domtar is party to claims and lawsuits mostly related to allegations of breach of contract and damage caused by its products or its installations. These allegations are being contested and management believes that the resolution of these claims and lawsuits would not have a material adverse effect on Domtar's financial position, earnings or cash flows.

**E.B. Eddy acquisition**

On July 31, 1998, Domtar acquired all of the issued and outstanding shares of E.B. Eddy Limited and E.B. Eddy Paper, Inc. (E.B. Eddy), an integrated producer of specialty paper and wood products. The purchase agreement includes a purchase price adjustment whereby, in the event of the acquisition by a third party of more than 50% of the shares of the Corporation in specified circumstances, the Corporation may have to pay up to a maximum of \$120 million, an amount which will gradually decline over a 25-year period. No provision was recorded related to this potential purchase price adjustment.

**Lease and other commercial commitments**

The Corporation have entered into operating leases for property, plant and equipment. The Corporation also has commitments to purchase roundwood, wood chips, gas, electricity and certain chemicals. Minimum future payments under these operating leases and other commercial commitments, determined as at December 31, 2002, were as follows:

|                              | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>Thereafter</u> | <u>Total</u> |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------------|--------------|
|                              | \$          | \$          | \$          | \$          | \$          | \$                | \$           |
| Operating leases             | 31          | 26          | 17          | 13          | 8           | 20                | 115          |
| Other commercial commitments | 63          | 38          | 28          | 27          | 23          | 45                | 224          |
|                              | —           | —           | —           | —           | —           | —                 | —            |

Total operating lease expense amounted to \$45 million in 2002 (2001 \$32 million; 2000 \$23 million).

Norampac has entered into operating leases for property, plant and equipment. Norampac also has commitments to purchase gas, electricity and steam. The Corporation's proportionate share of Norampac's minimum future payments under these operating leases and other commercial commitments, determined as at December 31, 2002, were as follows:

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|                              | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> | <u>2007</u> | <u>Thereafter</u> | <u>Total</u> |
|------------------------------|-------------|-------------|-------------|-------------|-------------|-------------------|--------------|
|                              | \$          | \$          | \$          | \$          | \$          | \$                | \$           |
| Operating leases             | 8           | 7           | 4           | 4           | 3           | 11                | 37           |
| Other commercial commitments | 9           | 10          | 9           | 8           | 5           | —                 | 41           |
|                              | —           | —           | —           | —           | —           | —                 | —            |

The Corporation's proportionate share of Norampac's total operating leases expense amounted to \$8 million in 2002 (2001 \$6 million; 2000 \$5 million).

December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 17****Stated capital****Preferred shares**

The outstanding preferred shares at December 31 were as follows:

|                  | <u>2002</u> | <u>2002</u>                 |           | <u>2001</u>                 |           |
|------------------|-------------|-----------------------------|-----------|-----------------------------|-----------|
|                  | <u>US\$</u> | <u>Number<br/>of shares</u> | <u>\$</u> | <u>Number<br/>of shares</u> | <u>\$</u> |
|                  | (Note 3)    |                             |           |                             |           |
| Preferred shares |             |                             |           |                             |           |
| Series A         | 1           | <b>69,576</b>               | 2         | 69,576                      | 2         |
| Series B         | 27          | <b>1,710,000</b>            | 42        | 1,830,000                   | 46        |
|                  | <u>28</u>   |                             | <u>44</u> |                             | <u>48</u> |

The authorized preferred shares consist of preferred shares issuable in an unlimited number of series, ranking equal with respect to the payment of dividends and the distribution of assets.

The Series A Preferred shares are non-voting and redeemable at the Corporation's option at \$25.00 per share since April 1, 1994. These shares carry a cumulative cash dividend per share of \$2.25 per annum.

The Series B Preferred shares are non-voting and redeemable at the Corporation's option at \$25.00 per share. These shares carry a cumulative cash dividend equivalent to 72% of the bank prime rate.

The Corporation has undertaken to make all reasonable efforts to purchase quarterly, for cancellation, 1% of the number of Series A and Series B Preferred shares outstanding on April 2, 1992 at prices not exceeding \$25.00 per share. In connection therewith, Preferred shares purchased for cancellation were as follows:

|          | <u>2002</u>                 |  | <u>2001</u>                 |  | <u>2000</u>                 |  |
|----------|-----------------------------|--|-----------------------------|--|-----------------------------|--|
|          | <u>Number<br/>of shares</u> | <u>Average<br/>price<br/>per share</u> | <u>Number<br/>of shares</u> | <u>Average<br/>price<br/>per share</u> | <u>Number<br/>of shares</u> | <u>Average<br/>price<br/>per share</u> |
| Series B | <u>120,000</u>              | <u>\$<br/>23.66</u>                    | <u>120,000</u>              | <u>\$<br/>23.06</u>                    | <u>120,000</u>              | <u>\$<br/>20.62</u>                    |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 17 (continued)**

**Common shares**

The Corporation is authorized to issue an unlimited number of common shares. The changes in the number of outstanding common shares and their aggregate stated value from January 1, 2000 to December 31, 2002 were as follows:

|   | 2002             |                     | 2001         |                     | 2000                       |                     |                            |
|---|------------------|---------------------|--------------|---------------------|----------------------------|---------------------|----------------------------|
|   | US\$<br>(Note 3) | Number<br>of shares | \$           | Number<br>of shares | Restated<br>(Note 2)<br>\$ | Number<br>of shares | Restated<br>(Note 2)<br>\$ |
| Balance at beginning of year                          | 1,096            | 226,202,379         | 1,731        | 180,394,416         | 1,224                      | 184,139,827         | 1,234                      |
| Shares issued   |                  |                     |              |                     |                            |                     |                            |
| Shares issued for cash, net<br>of expenses            |                  |                     |              | 45,209,790          | 499                        |                     |                            |
| Acquisition of Ris Paper                              |                  |                     |              |                     |                            | 1,971,861           | 24                         |
| Stock option and share<br>purchase plans              | 13               | 1,477,973           | 21           | 881,573             | 10                         | 623,128             | 8                          |
| Shares purchased for<br>cancellation                  |                  |                     |              | (283,400)           | (2)                        | (6,340,400)         | (42)                       |
| <b>Balance at end of year</b>                         | <b>1,109</b>     | <b>227,680,352</b>  | <b>1,752</b> | <b>226,202,379</b>  | <b>1,731</b>               | <b>180,394,416</b>  | <b>1,224</b>               |
| <b>Book value per common<br/>share at end of year</b> | <b>6.98</b>      |                     | <b>11.02</b> |                     | <b>10.51</b>               |                     | <b>9.75</b>                |

On October 5, 2001, the Corporation issued 40,209,790 common shares at \$11.44 per share for a total gross consideration of \$460 million or \$444 million net of underwriting discount, other offering expenses, and related income taxes of \$7 million. On October 25, 2001, the Corporation issued an additional 5,000,000 common shares, in conjunction with the exercise of the over-allotment option granted by the Corporation to the underwriters, for gross proceeds of \$57 million or \$55 million net of underwriting discount and related income taxes of \$1 million.

During 2002, the Corporation did not purchase for cancellation any of its common shares. In 2001, 283,400 shares (2000 6,340,400 shares) were purchased for cancellation under a Normal Course Issuer Bid at an average price per share of \$12.22 (2000 \$13.54 per share). The excess of the purchase price over the average stated capital of the shares has been charged to retained earnings.

Book value per common share is the sum of the stated value of common shares, retained earnings and accumulated foreign currency translation adjustments divided by the number of common shares outstanding at year end.

**Warrants**

On December 23, 2002, in order to facilitate the orderly distribution of the common shares held by one of its major shareholders, the Société générale de financement du Québec (SGF), through one of its indirect wholly owned subsidiaries Dofor Inc. (Dofor), the Corporation issued 18,170,249 units comprised of one warrant and one common share held by Dofor. Each whole warrant will entitle the holder to purchase one common share at a price of \$17.55, at any time on or prior to December 23, 2003, after which date the warrant will become null and void. The warrant agreement requires the Corporation to cause to be delivered, or issue, to the holders upon exercise of the warrants, that number of common shares to which such holder is entitled.

Under a delivery agreement between the Corporation, Dofor, SGF Rexfor, SGF, and the warrant agent, as depository and delivery agent, Dofor has irrevocably committed and agreed to deliver the common shares from its holding of the Corporation common shares to the holders of

warrants upon their due exercise.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 17 (continued)**

The delivery agreement provides that each of Dofor, SGF Rexfor and SGF will indemnify the Corporation against any and all losses, damages or liabilities to which the Corporation may become subject arising out of or based upon any default of Dofor. The obligations of Dofor under the delivery agreement are irrevocably and unconditionally guaranteed by SGF Rexfor and SGF.

The warrants have not been included in the computation of diluted earnings per share.

**Executive stock option and share purchase plan**

Under the Executive Stock Option and Share Purchase Plan (the "Plan"), options and rights may be granted to selected eligible employees. Options are granted at a price equal to the market value on the day immediately preceding the date the options were granted and generally expire ten years after the date of the grant. Normally, one quarter of the options may be exercised at each anniversary date of the grant. Rights permit eligible employees to purchase shares at 90% of the quoted market value on the day immediately preceding the date the rights were granted, and provide for a one-for-four bonus share to be issued on the third anniversary date of the exercise of the rights.

During the second quarter of 2001, all of the 900,000 performance options granted in March 1997 became void as a result of not meeting the specified conditions to exercise the options based on the market value of the Corporation's common shares. A new performance option program was then approved, and 1,050,000 stock options were granted to members of the senior management team. Pursuant to this grant, and except in certain specified circumstances, there is no pro rata or early vesting prior to January 1, 2004, at which time the options become fully vested if the holder of the options is an employee of Domtar at that time. After vesting, the options may not be exercised unless both of the following two conditions have been met: 1) at any time between January 1, 2001 and December 31, 2003, the weighted average trading price of the Corporation's common shares during 20 consecutive trading days on the Toronto Stock Exchange has reached or exceeded: \$16.70, \$18.51 or \$20.32, whereupon 25%, 50% or 100%, respectively, of the options granted become exercisable; and 2) the appreciation in the market value of the Corporation's common shares between January 1, 2001 and the exercise date is equal to or exceeds the increase in the Standard & Poor's U.S. Paper & Forest Products index during the same period. The new performance options have a term of seven years and expire in June 2008.

The fair value of options granted during the years ended December 31, 2002, 2001 and 2000 was estimated using the Black-Scholes option-pricing model with the following weighted average assumptions:

|  | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|--|-------------|-------------|-------------|
| Risk-free interest rate  | 5.2%        | 5.7%        | 6.0%        |
| Annual dividends per share (in dollars)  | \$0.14      | \$0.14      | \$0.14      |
| Expected lives (years)   | 6           | 6           | 6           |
| Volatility   | 34.4%       | 34.5%       | 33.5%       |
| Weighted average fair value of options granted during the year (in dollars per option) | \$6.54      | \$3.29      | \$6.52      |

As at December 2002, the Corporation had a receivable from its employees of \$11 million (2001 \$8 million) related to share purchase loans granted to them under this plan. These shares are held in trust as security for the loans that are interest bearing and with defined repayment terms not exceeding 10 years. At the end of the year, there were 1,000,333 shares (2001 800,994 shares) held in trust in respect to employee loans for which the market value was \$15.70 (2001 \$16.01) per share. These loans were included in Other Assets.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 17 (continued)**

Changes in the number of options outstanding were as follows:

|   | 2002                 |  | 2001                 |  | 2000                 |  |
|---|----------------------|--|----------------------|--|----------------------|--|
|   | Number<br>of options | Weighted<br>average<br>exercise<br>price | Number<br>of options | Weighted<br>average<br>exercise<br>price | Number<br>of options | Weighted<br>average<br>exercise<br>price |
|   |                      | \$                                       |                      | \$                                       |                      | \$                                       |
| Outstanding at beginning of year          | 4,573,233            | 12.29                                    | 3,602,023            | 11.76                                    | 3,058,465            | 10.59                                    |
| Granted                                   | 1,212,000            | 16.52                                    | 2,266,950            | 12.86                                    | 747,000              | 16.08                                    |
| Exercised                                 | 614,827              | 9.99                                     | 227,769              | 9.67                                     | 125,091              | 9.43                                     |
| Cancelled                                 | 249,524              | 13.51                                    | 1,067,971            | 12.29                                    | 78,351               | 10.94                                    |
| <b>Outstanding at end of year</b>         | <b>4,920,882</b>     | <b>13.56</b>                             | <b>4,573,233</b>     | <b>12.29</b>                             | <b>3,602,023</b>     | <b>11.76</b>                             |
| <b>Options exercisable at end of year</b> | <b>1,533,085</b>     |  | <b>1,508,596</b>     |  | <b>1,118,197</b>     |  |

The following table summarizes information about options outstanding and exercisable at December 31, 2002:

| Range of exercise prices | Options outstanding  |   |  | Options exercisable  |  |
|--------------------------|----------------------|---|--|----------------------|--|
|                          | Number<br>of options | Weighted<br>average<br>remaining<br>contractual<br>life | Weighted<br>average<br>exercise<br>price | Number<br>of options | Weighted<br>average<br>exercise<br>price |
|                          |                      |   | \$                                       |                      | \$                                       |
| \$6.38 \$9.25            | 148,917              | 3.9   | 8.95                                     | 148,917              | 8.95                                     |
| \$9.48 \$11.00           | 873,069              | 5.1   | 10.21                                    | 742,559              | 10.33                                    |
| \$11.25 \$12.75          | 964,144              | 7.9   | 12.12                                    | 304,707              | 12.18                                    |
| \$13.00 \$16.52          | 2,934,752            | 7.5   | 15.25                                    | 336,902              | 16.12                                    |
|                          | <b>4,920,882</b>     | <b>7.0</b>  | <b>13.56</b>                             | <b>1,533,085</b>     | <b>11.84</b>                             |

During the year, 358,472 shares (2001 294,120; 2000 209,672) were issued pursuant to the exercise of rights and 40,878 bonus shares (2001 22,682; 2000 16,329) were issued. The total expense recognized in Domtar's results of operations related to these rights and bonus shares amounted to \$1 million in 2002. As at December 31, 2002, 191,583 bonus shares could be issued over the next three years.

As at December 31, 2002, 11,300,000 common shares (2001 10,000,000; 2000 10,000,000) were authorized for issuance under the Plan. Since its inception, 4,301,071 shares have been issued under this plan.

During the year, under the Executive stock option and share purchase plan and the Employee share purchase plans, as described below, \$3 million was included in Contributed surplus in conjunction with the recognition of stock based compensation expense.



December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 17 (continued)**

**Deferred Share Units Plan**

Outside directors

Under the Deferred Share Units Plan for outside directors, deferred share units (DSU), equivalent in value to a common share, may be granted to eligible directors. In addition, directors may elect to receive their annual retainer and attendance fees in DSU. A participant shall receive, not later than the 31<sup>st</sup> of January following the end of the year during which the participant ceases to be a member of the Board of Directors, a lump sum payment in cash equal to the number of DSU recorded in the participant's account on the termination date multiplied by the termination value of the common shares or, if the participant so elects, a number of common shares to be purchased on the open market equal to the number of DSU then recorded in the participant's account. Upon payment in full of the DSU, they shall be cancelled. The total expense recognized in Domtar's results of operations amounted to \$0.2 million in 2002 (2001 \$2 million). Since the inception of the plan, 137,006 DSU have been authorized and issued.

Executives

Under the Deferred Share Units Plan for executives, DSU may be granted to eligible executives. A participant shall receive, no later than 31<sup>st</sup> of January following the end of the year during which the participant's date of retirement, death or determination of long-term disability occurred, a lump sum payment in cash equal to the number of DSU recorded in the participant's account on one of these dates multiplied by the redemption of the common shares or, if the participant so elects, a number of common shares to be purchased on the open market equal to the number of DSU then recorded in the participant's account. Upon payment in full of the DSU, they shall be cancelled. The total expense recognized in Domtar's results of operation amounted to \$1 million in 2002 (2001 nil), representing 82,110 units authorized and issued since the inception of the plan.

**Employee Share Purchase Plans**

Under the Employee Share Purchase Plans, all employees are eligible to purchase common shares at a price of 90% of the quoted market value. Common shares are purchased under the plans on monthly investment dates. Shares purchased under the Canadian plan are subject to a mandatory twelve-month holding period. Employees who hold the shares for 18 months following the date of acquisition (U.S. plan) or who hold the shares purchased in any calendar year until June 30 of the following year (Canadian plan) are entitled to receive additional common shares equivalent to 10% of the cost of such shares. As at December 31, 2002, 5,050,000 common shares (2001 3,350,000; 2000 3,350,000) were authorized for issuance under the plans. During the year, 463,796 common shares (2001 337,002; 2000 272,036) were issued under the plans at an average price of \$16.49 (2001 \$12.66; 2000 \$13.22) per share. Since their inception, 3,591,862 shares have been issued under these plans.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 18**

**Financial instruments**

**Fair value of financial instruments**

|                | 2002             |                  | 2002       |                 | 2001       |                 |
|----------------|------------------|------------------|------------|-----------------|------------|-----------------|
|                | Fair value       | Carrying amount  | Fair value | Carrying amount | Fair value | Carrying amount |
|                | US\$<br>(Note 3) | US\$<br>(Note 3) | \$         | \$              | \$         | \$              |
| Long-term debt | 1,782            | 1,591            | 2,815      | 2,514           | 3,015      | 2,921           |

The fair value of the long-term debt, including the portion due within one year, is principally based on quoted market prices.

Due to their short-term maturity, the carrying amounts of cash and cash equivalents, receivables, bank indebtedness and trade and other payables approximate their fair values.

**Interest rate risk**

Domtar's exposure to interest rate risk is as follows:

|                           |  |
|---------------------------|--|
| Cash and cash equivalents | Floating rate and non-interest bearing |
| Receivables               | Floating rate and non-interest bearing |
| Bank indebtedness         | Floating rate and non-interest bearing |
| Trade and other payables  | Non-interest bearing                   |
| Bank credit facility      | Floating rate                          |

The following represents Domtar's carrying amount of long-term debt by date of repayment, based on maturity date or management's expectation to repurchase long-term debt when debentures have purchase fund requirements. Management's expectation reflects prevailing market conditions.

|                               |       |                        |
|-------------------------------|-------|------------------------|
| Long-term debt                | \$    |                        |
| Maturing in 1 year or less:   | 2     | Fixed interest rate    |
| Maturing in 1 year or less:   | 68    | Variable interest rate |
| Maturing in 2 to 5 years:     | 245   | Fixed interest rate    |
| Maturing in 2 to 5 years:     | 709   | Variable interest rate |
| Maturing in 6 to 10 years:    | 1,204 | Fixed interest rate    |
| Maturing in 6 to 10 years:    | 4     | Variable interest rate |
| Maturing in 11 or more years: | 282   | Fixed interest rate    |

December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 18 (continued)**

In 2001, the Corporation had entered into interest rate swap contracts for a nominal value of \$956 million (US\$600 million) ending in October 2006. These swaps were designated as hedges of a portion of the interest on the 7.875% notes payable until the swaps' maturity. These interest rate swap contracts were comprised of two components. Under the terms of the first component of these swaps, the Corporation would receive, on a semi-annual basis, an average fixed interest rate of 4.45% on \$956 million (US\$600 million) until October 2006 and under the terms of the second component, the Corporation would pay 2.48% on \$478 million (US\$300 million) until October 2002 and 3.16% on \$478 million (US\$300 million) until October 2003. The interest paid on the two parts after these initial dates until October 2006 would be calculated based on the LIBOR three-month rate. As at December 31, 2001, these interest rate swap contracts had a negative fair value of \$19 million (US\$12 million), the second component having a negligible fair value.

In November 2002, the Corporation terminated, prior to maturity, these interest rate swap contracts for net cash proceeds of \$40 million (US\$26 million) recorded under Other liabilities and deferred credits. The first component generated a gain of \$51 million (US\$33 million) and the second component generated a loss of \$11 million (US\$7 million). The amounts were deferred and will be recognized against financing expenses over the period of the interest rate payments ending in October 2006 and October 2003, respectively, initially hedged by these interest rate swap contracts. The net recognized amounts will be \$4 million (US\$3 million), \$13 million (US\$8 million), \$13 million (US\$8 million) and \$10 million (US\$7 million) in 2003, 2004, 2005 and 2006, respectively.

Norampac has interest rate swap contracts having nominal values of \$3 million (US\$2 million) (2001 - \$3 million (US\$2 million)) and \$2 million (US\$1 million) (2001 - \$2 million (US\$1 million)), respectively, according to the Corporation's proportionate share. Under the terms of these swaps, maturing in December 2008, and October 2012, respectively, Norampac will, on a monthly basis, receive interest calculated on the LIBOR one-month rate plus 1.5%, and pay an average fixed rate of 7.25% and 9.47%, respectively. Norampac is holding these derivative financial instruments for speculative purposes and, accordingly, the derivatives are recorded at their fair value. As at December 31, 2002, the first swap has a negative fair value of \$1 million (US\$1 million) while the second swap has negligible value. Both swaps had a negligible fair value as at December 31, 2001.

**Credit risk**

Domtar is exposed to credit risk on the accounts receivable from its customers. In order to reduce this risk, Domtar reviews new customers' credit histories before granting credit and conducts regular reviews of existing customers' credit performance. As at December 31, 2002, one of Domtar's paper segment customers, located in the United States, represented 11% (\$60 million) of the receivables prior to the effect of the receivables securitization.

Domtar is also exposed to credit risk in the event of non-performance by counterparties to its financial instruments. Domtar minimizes this exposure by entering into contracts with counterparties that are believed to be of high credit quality. Collateral or other security to support financial instruments subject to credit risk is usually not obtained. The credit standing of counterparties is regularly monitored.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 18 (continued)****Foreign currency risk**

In order to reduce the potential negative effects of a fluctuating Canadian dollar, Domtar has entered into various arrangements to stabilize anticipated future net cash inflows denominated in U.S. dollars. The following table provides the detail of the arrangements used as hedging instruments.

|                                    | Average exchange rate |      | Contractual amounts<br>(In millions of U.S.<br>dollars) |      |
|------------------------------------|-----------------------|------|---|------|
|                                    | CAN\$/US\$            |      |   |      |
|                                    | 2002                  | 2001 | 2002  | 2001 |
| Forward foreign exchange contracts |                       |      |   |      |
| 0 to 12 months                     | <b>1.50</b>           | 1.46 | <b>132</b>  | 305  |
| 13 to 24 months                    |                       | 1.49 |   | 131  |
| Currency options purchased         |                       |      |   |      |
| 0 to 12 months                     | <b>1.43</b>           | 1.44 | <b>144</b>  | 376  |
| 13 to 24 months                    |                       | 1.43 |   | 209  |
| 25 to 36 months                    |                       | 1.48 |   | 85   |
| Currency options sold              |                       |      |   |      |
| 0 to 12 months                     | <b>1.51</b>           | 1.53 | <b>144</b>  | 376  |
| 13 to 24 months                    |                       | 1.52 |   | 209  |
| 25 to 36 months                    |                       | 1.60 |   | 85   |

Forward foreign exchange contracts are contracts whereby Domtar has the obligation to sell U.S. dollars at a specific rate.

Currency options purchased are contracts whereby Domtar has the right, but not the obligation, to sell U.S. dollars at the strike rate if the U.S. dollar trades below that rate. Currency options sold are contracts whereby Domtar has the obligation to sell U.S. dollars at the strike rate if the U.S. dollar trades above that rate.

In addition to the above arrangements and as a result of the early settlement of certain currency options, the Corporation was left with freestanding written call options requiring the Corporation to sell US\$65 million at an average rate of 1.54 if rates exceed in average 1.54 in 2003 and US\$33 million at 1.60 if rates exceed 1.60 in 2004. These freestanding written call options do not qualify for hedge accounting and, accordingly, any fluctuations of their fair value are recorded to earnings. The impact has been reflected as a charge of \$2 million for the year ended December 31, 2002. The negative fair value of the freestanding written call options, recorded under Other liabilities and deferred credits and Trade and other payables was \$6 million as at December 31, 2002.

The fair value of derivative financial instruments generally reflects the estimated amounts that Domtar would receive or pay to settle the contracts at December 31, 2002 and 2001. As at these dates, the spot exchange rates were \$1.58 and \$1.59, respectively, and the fair value of the above derivative financial instruments used as hedging items was as follow:

|   | 2002     | 2002 | 2001 |
|---|----------|------|------|
|   | US\$     | \$   | \$   |
|   | (Note 3) |      |      |
| Unrealized loss on forward foreign exchange contracts | (7)      | (11) | (51) |
| Unrealized loss on currency options                   | (8)      | (12) | (44) |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 18 (continued)**

**Price risk**

During 2002, the Corporation entered into a cash settled commodity swap agreement to manage price risk associated with sales of NBSK pulp covering a period starting November 2002 and ending October 2005. The agreement fixes the sale price of NBSK pulp for 1,500 tonnes per month for 36 months. The fair value of these instruments, as at December 31, 2002, represented a net unrealized gain of \$1 million.

Norampac enters into cash settled commodity swap agreements to manage price risk associated with sales of unbleached kraft linerboard and semi-chemical medium paper as well as purchases of old corrugated containers and electricity. As at December 31, 2002, Norampac had entered into contracts expiring in 2003 through 2007. According to the Corporation's proportionate share, these derivative agreements fix the sale price for 98,600 tons (2001 - 159,750 tons) of kraft linerboard and 14,500 tonnes of semi-chemical medium paper (2001 - nil) and fix the purchase price for 439,850 tonnes (2001 - 16,200 tonnes) of old corrugated containers and 161,630 megawatts of electricity (2001 - nil). The fair value of these instruments, as at December 31, 2002, represented a net unrealized loss of \$1 million (2001 - net unrealized gain of \$2 million).

**Note 19**

**Accumulated foreign currency translation adjustments**

|   | <u>2002</u>      | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|---|------------------|-------------|-------------|-------------|
|   | US\$<br>(Note 3) | \$          | \$          | \$          |
| Balance at beginning of year  | 1                | 2           | (1)         | (1)         |
| Effect of changes in exchange rates during the year:  |                  |             |             |             |
| On the net investment in self-sustaining foreign subsidiaries   | (11)             | (18)        | 85          | (1)         |
| On certain long-term debt denominated in foreign currencies designated as a hedge of the net investment in self-sustaining foreign subsidiaries | 11               | 18          | (82)        | 1           |
|   | <u>1</u>         | <u>2</u>    | <u>2</u>    | <u>(1)</u>  |
| <b>Balance at end of year</b>   | <b>1</b>         | <b>2</b>    | <b>2</b>    | <b>(1)</b>  |

**Note 20**

**Interests in joint ventures**

The following amounts represent the Corporation's proportionate interests in its joint ventures (Norampac and Anthony-Domtar Inc.):

|                       | <u>2002</u>      | <u>2002</u> | <u>2001</u>                |
|-----------------------|------------------|-------------|----------------------------|
|                       | US\$<br>(Note 3) | \$          | \$<br>Restated<br>(Note 2) |
| <b>Assets</b>         |                  |             |                            |
| Current assets        | 104              | 164         | 156                        |
| Long-term assets      | 314              | 497         | 477                        |
| <b>Liabilities</b>    |                  |             |                            |
| Current liabilities   | 74               | 116         | 98                         |
| Long-term liabilities | 170              | 268         | 271                        |
|                       | <u>1</u>         | <u>2</u>    | <u>1</u>                   |





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**Note 20 (continued)**

|  | <u>2002</u>      | <u>2002</u> | <u>2001</u><br><u>Restated</u><br><u>(Note 2)</u> | <u>2000</u><br><u>Restated</u><br><u>(Note 2)</u> |
|--|------------------|-------------|---|---|
|  | US\$<br>(Note 3) | \$          | \$  | \$  |
| <b>Earnings</b>  |                  |             |   |   |
| Net sales  | 382              | <b>603</b>  | 542   | 524   |
| Operating profit   | 46               | <b>72</b>   | 82  | 100   |
| Financing expenses                                       | 11               | <b>18</b>   | 23  | 22  |
| Net earnings   | 24               | <b>37</b>   | 41  | 52  |
| <b>Cash flows</b>  |                  |             |   |   |
| Cash flows provided from operating activities            | 34               | <b>54</b>   | 71  | 111   |
| Cash flows used for investing activities                 | (35)             | <b>(55)</b> | (93)  | (50)  |
| Cash flows provided from (used for) financing activities | 3                | <b>4</b>    | 9   | (42)  |

**Note 21**

**Pension plans**

**Defined contribution plans**

Domtar contributes to several defined contribution, multi-employer and 401(k) plans. The pension expense under these plans is equal to Domtar's contribution. The 2002 pension expense was \$20 million (2001 \$11 million; 2000 \$4 million).

**Defined benefit plans**

Domtar has several defined benefit pension plans covering substantially all employees, including one closed plan for certain non-unionized employees in Canada. Non-unionized employees in Canada joining Domtar after January 1, 2000 participate in defined contribution plans. The defined benefit plans are generally contributory in Canada and non-contributory in the United States. The pension expense and the obligation related to the defined benefit plans are actuarially determined using management's most probable assumptions.

**Components of net periodic benefit cost for defined benefit plans**

|  | <u>2002</u>      | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|--|------------------|-------------|-------------|-------------|
|  | US\$<br>(Note 3) | \$          | \$          | \$          |
| Service cost for the year                                  | 20               | <b>31</b>   | 24          | 19          |
| Interest expense   | 44               | <b>69</b>   | 67          | 62          |
| Expected return on plan assets                             | (51)             | <b>(81)</b> | (77)        | (73)        |
| Curtailment and settlement loss                            | 1                | <b>2</b>    |             |             |
| Amortization of past service costs                         |                  | <b>1</b>    | 1           |             |
| <b>Net periodic benefit cost for defined benefit plans</b> | <b>14</b>        | <b>22</b>   | 15          | 8           |

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As a result of the closure of its St. Catharines, Ontario paper mill, during 2002, Domtar recognized a curtailment loss of \$1 million and a settlement loss of \$1 million. These two items were included in the closure costs as described in Note 5.

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**Note 21 (continued)**

Domtar's funding policy is to contribute annually the amount required to provide for benefits earned in the year and to fund past service obligations over periods not exceeding those permitted by the applicable regulatory authorities. Past service obligations primarily arise from improvements to plan benefits. The latest actuarial valuations were conducted as at December 31, 2001 for plans representing approximately 75% of the total plans asset fair value. These valuations indicated a funding deficiency. Domtar expects to contribute for a total amount of \$67 million in 2003 compared to \$53 million in 2002.

**Change in accrued benefit obligation**

The following table represents the change in the accrued benefit obligation as determined by independent actuaries.

|  | 2002             | 2002          | 2001          |
|--|------------------|---------------|---------------|
|  | US\$<br>(Note 3) | \$            | \$            |
| Accrued benefit obligation at beginning of year  | 664              | 1,049         | 956           |
| Service cost for the year                        | 20               | 31            | 24            |
| Interest expense                                 | 44               | 69            | 67            |
| Plan participants' contributions                 | 8                | 12            | 13            |
| Acquisitions                                     |                  |               | 8             |
| Amendments                                       | (1)              | (1)           | 2             |
| Actuarial losses                                 | 15               | 24            | 35            |
| Benefits paid                                    | (41)             | (64)          | (58)          |
| Settlement                                       | (3)              | (5)           |               |
| Curtailed  | 1                | 1             |               |
| Effect of foreign currency exchange rate changes |                  |               | 1             |
| Other  |                  | 1             | 1             |
|  | <u>      </u>    | <u>      </u> | <u>      </u> |
| <b>Accrued benefit obligation at end of year</b> | <b>707</b>       | <b>1,117</b>  | <b>1,049</b>  |

**Change in fair value of defined benefit plan assets**

The following tables represents the change in the fair value of assets of defined benefit plans reflecting the actual return on plan assets, the contributions and the benefits paid during the year.

|   | 2002             | 2002          | 2001          |
|---|------------------|---------------|---------------|
|   | US\$<br>(Note 3) | \$            | \$            |
| Fair value of defined benefit plan assets at beginning of year  | 589              | 930           | 958           |
| Actual return on plan assets                                    | (17)             | (26)          | (8)           |
| Employer contributions  | 34               | 53            | 20            |
| Plan participants' contributions                                | 8                | 12            | 13            |
| Acquisitions  |                  |               | 2             |
| Benefits paid   | (41)             | (64)          | (58)          |
| Settlement  | (3)              | (5)           |               |
| Effect of foreign currency exchange rate changes                |                  |               | 1             |
| Other   |                  |               | 2             |
|   | <u>      </u>    | <u>      </u> | <u>      </u> |
| <b>Fair value of defined benefit plan assets at end of year</b> | <b>570</b>       | <b>900</b>    | <b>930</b>    |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 21 (continued)**

**Description of funded assets**

The assets of the pension plans are held by a number of independent trustees and are accounted for separately in the Domtar pension funds. Based on the fair value of the assets held at December 31, 2002, the plan assets are comprised of 3% in cash and short-term investments, 47% in bonds, 50% in Canadian, U.S. and foreign equities.

Domtar has indemnified and held harmless the trustees of Domtar pension funds, and the respective officers, directors, employees and agents of such trustees, from any and all costs and expenses arising out of the performance of their obligations under the relevant trust agreements, including in respect of their reliance on authorized instructions of Domtar or for failing to act in the absence of authorized instructions. These indemnifications survive the termination of such agreements. As at December 31, 2002, Domtar has not recorded a liability associated with these indemnifications, as Domtar does not expect to make any payments pertaining to these indemnifications.

**Reconciliation of funded status to amounts recognized in Consolidated Balance Sheets**

The following table presents the difference between the fair value of the defined benefit pension assets and the actuarially determined accrued benefit obligation as at December 31, 2002 and 2001. This difference is also referred to as either the deficit or surplus, as the case may be, or the funded status of the plans.

The table further reconciles the amount of the surplus or deficit (funded status) to the net amount recognized in the Consolidated Balance Sheets. This difference between the funded status and the net amount recognized in the Consolidated Balance Sheets, in accordance with Canadian GAAP, represents the portion of the surplus or deficit not yet recognized for accounting purposes. Deferred recognition is a guiding principle of these standards. This approach allows for a gradual recognition of changes in accrued benefit obligations and plan performance over the expected average remaining service life of the employee group covered by the plans.

|   | <u>2002</u>       | <u>2002</u>       | <u>2001</u>       |
|---|-------------------|-------------------|-------------------|
|   | US\$<br>(Note 3)  | \$                | \$                |
| Funded status   | (137)             | (217)             | (119)             |
| Unrecognized actuarial losses                                   | 176               | 278               | 149               |
| Unrecognized past service costs                                 | 7                 | 11                | 12                |
|   | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Net amount recognized in the Consolidated Balance Sheets</b> | 46                | 72                | 42                |
|   | <u>          </u> | <u>          </u> | <u>          </u> |
| Accrued benefit asset – defined benefit plans                   | 72                | 114               | 88                |
| Accrued benefit liability – defined benefit plans               | (26)              | (42)              | (46)              |
|   | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Net amount recognized in the Consolidated Balance Sheets</b> | 46                | 72                | 42                |
|   | <u>          </u> | <u>          </u> | <u>          </u> |

**Weighted-average assumptions**

|                                | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|--------------------------------|-------------|-------------|-------------|
| Discount rate                  | 6.6%        | 6.7%        | 7.0%        |
| Expected return on plan assets | 8.2%        | 8.2%        | 8.2%        |
| Rate of compensation increase  | 3.9%        | 3.9%        | 3.5%        |

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Effective January 1, 2003, Domtar will use 7.7% as the expected return on plan assets, which reflects the current view of long-term investment returns.

As at December 31, 2002, the accrued benefit obligation and the fair value of defined benefit plan assets for the pension plans with an accrued benefit obligation in excess of fair value plan assets were \$1,000 million and \$787 million (2001 \$936 million and \$814 million), respectively.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

## Note 22

**Other employee future benefit plans**

The post-retirement and post-employment plans are unfunded. Only certain long-term disability plans, which were settled in 2001, were funded.

**Components of net periodic benefit cost for other employee future benefit plans**

|  | 2002             | 2002      | 2001      | 2000     |
|--|------------------|-----------|-----------|----------|
|  | US\$<br>(Note 3) | \$        | \$        | \$       |
| Service cost for the year  | 3                | 4         | 3         | 4        |
| Interest expense   | 4                | 7         | 6         | 5        |
| Actuarial losses   | 1                | 1         | 1         |          |
| Settlement loss  |                  |           | 2         |          |
| <b>Net periodic benefit cost for other employee future benefit plans</b> | <b>8</b>         | <b>12</b> | <b>12</b> | <b>9</b> |

**Change in accrued benefit obligation for other employee future benefit plans**

|  | 2002             | 2002       | 2001       |
|--|------------------|------------|------------|
|  | US\$<br>(Note 3) | \$         | \$         |
| Accrued benefit obligation at beginning of year  | 66               | 104        | 98         |
| Service cost for the year                        | 2                | 4          | 3          |
| Interest expense                                 | 4                | 7          | 6          |
| Actuarial losses                                 | 1                | 1          | 4          |
| Settlement                                       |                  |            | (7)        |
| Acquisitions                                     |                  |            | 6          |
| Benefits paid                                    | (4)              | (7)        | (7)        |
| Effect of foreign currency exchange rate changes |                  |            | 1          |
| <b>Accrued benefit obligation at end of year</b> | <b>69</b>        | <b>109</b> | <b>104</b> |

**Change in assets of other employee future benefit plans**

|   | 2002             | 2002 | 2001 |
|---|------------------|------|------|
|   | US\$<br>(Note 3) | \$   | \$   |
| Fair value of assets of other employee future benefit plans at beginning of year  |                  |      | 9    |
| Employer contributions  | 4                | 7    | 7    |
| Benefits paid   | (4)              | (7)  | (7)  |
| Settlement  |                  |      | (9)  |
| <b>Fair value of assets of other employee future benefit plans at end of year</b> |                  |      |      |





December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 22 (continued)****Funded status and net amount recognized in the Consolidated Balance Sheets**

|   | <u>2002</u>      | <u>2002</u> | <u>2001</u> |
|---|------------------|-------------|-------------|
|   | US\$<br>(Note 3) | \$          | \$          |
| Funded status   | 69               | 109         | 104         |
| Unrecognized actuarial losses                                   | (13)             | (20)        | (19)        |
| <b>Net amount recognized in the Consolidated Balance Sheets</b> | <b>56</b>        | <b>89</b>   | <b>85</b>   |

In 2001, Domtar settled its long-term disability obligations through the purchase of an insurance contract by which the insurer assumes all of the risks and obligations under the plans, resulting in a settlement loss of \$2 million.

**Weighted-average assumptions**

|                               | <u>2002</u> | <u>2001</u> | <u>2000</u> |
|-------------------------------|-------------|-------------|-------------|
| Discount rate                 | 6.6%        | 6.7%        | 7.1%        |
| Rate of compensation increase | 4.3%        | 3.7%        | 3.5%        |

For measurement purposes, 8.6% weighted-average annual rate of increase in the per capita cost of covered health care benefits was assumed for 2003. The rate was assumed to decrease gradually to 4.1% for 2009 and remain at that level thereafter. An increase or decrease of 1% of this rate would have the following impact:

|                                      | <u>Increase of 1%</u> |    | <u>Decrease of 1%</u> |     |
|--------------------------------------|-----------------------|----|-----------------------|-----|
|                                      | US\$<br>(Note 3)      | \$ | US\$<br>(Note 3)      | \$  |
| Impact on net periodic benefit cost  | 1                     | 1  | (1)                   | (1) |
| Impact on accrued benefit obligation | 5                     | 8  | (4)                   | (6) |

**Note 23****Segmented disclosures**

Domtar operates in the four reportable segments described below. Each reportable segment offers different products and services and requires different technology and marketing strategies. The following summary briefly describes the operations included in each of Domtar's reportable segments:

**Papers** represents the aggregation of the manufacturing and distribution of business, commercial printing and publication, and technical and specialty papers, as well as pulp.

**Paper Merchants** involves the purchasing, warehousing, sale and distribution of various products made by Domtar as well as by other manufacturers. These products include business and printing papers, graphic arts supplies and certain industrial products.

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**Wood** comprises the manufacture and marketing of lumber and wood-based value-added products as well as the management of forest resources.

**Packaging** comprises the Corporation's 50% ownership interest in Norampac, a company that manufactures and distributes containerboard and corrugated products.

The accounting policies of the reportable segments are the same as those described in Note 1. Domtar evaluates performance based on operating profit, which represents sales, reflecting transfer prices between segments at fair value, less allocable expenses before financing expenses and income taxes. Segment assets are those directly used in segment operations.

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Note 23 (continued)

| Segmented data                       | 2002             | 2002         | 2001                 | 2000                 |
|--------------------------------------|------------------|--------------|----------------------|----------------------|
|                                      | US\$<br>(Note 3) | \$           | \$                   | \$                   |
| <b>Net sales</b>                     |                  |              |                      |                      |
| Papers                               | 2,245            | 3,546        | 2,541                | 2,063                |
| Paper Merchants                      | 755              | 1,193        | 1,188                | 714                  |
| Wood <sup>(a)</sup>                  | 363              | 574          | 491                  | 554                  |
| Packaging                            | 385              | 608          | 551                  | 536                  |
| Total for reportable segments        | 3,748            | 5,921        | 4,771                | 3,867                |
| Intersegment sales Papers            | (197)            | (312)        | (304)                | (179)                |
| Intersegment sales Wood              | (71)             | (112)        | (81)                 | (78)                 |
| Intersegment sales Packaging         | (4)              | (7)          | (9)                  | (12)                 |
| <b>Consolidated net sales</b>        | <b>3,476</b>     | <b>5,490</b> | <b>4,377</b>         | <b>3,598</b>         |
| <b>Amortization</b>                  |                  |              |                      |                      |
| Papers <sup>(b)</sup>                | 212              | 335          | 227                  | 175                  |
| Paper Merchants                      | 2                | 3            | 4                    | 3                    |
| Wood <sup>(c)</sup>                  | 32               | 51           | 32                   | 33                   |
| Packaging                            | 21               | 32           | 28                   | 26                   |
| Total for reportable segments        | 267              | 421          | 291                  | 237                  |
| Corporate                            | 2                | 4            | 3                    | 2                    |
| <b>Consolidated amortization</b>     | <b>269</b>       | <b>425</b>   | <b>294</b>           | <b>239</b>           |
| <b>Operating profit (loss)</b>       |                  |              |                      |                      |
| Papers <sup>(b)(d)</sup>             | 190              | 301          | 246                  | 395                  |
| Paper Merchants                      | 16               | 25           | 17                   | 13                   |
| Wood <sup>(a)(c)</sup>               | (10)             | (16)         | (46)                 | (33)                 |
| Packaging                            | 47               | 74           | 82                   | 100                  |
| Total for reportable segments        | 243              | 384          | 299                  | 475                  |
| Corporate <sup>(e)</sup>             |                  |              | 14                   | 1                    |
| <b>Consolidated operating profit</b> | <b>243</b>       | <b>384</b>   | <b>313</b>           | <b>476</b>           |
|                                      | <b>2002</b>      | <b>2002</b>  | <b>2001</b>          | <b>2000</b>          |
|                                      | US\$<br>(Note 3) | \$           | Restated<br>(Note 2) | Restated<br>(Note 2) |
|                                      |                  |              | \$                   | \$                   |
| <b>Segment assets</b>                |                  |              |                      |                      |
| Papers                               | 3,265            | 5,157        | 5,400                | 2,718                |
| Paper Merchants                      | 125              | 198          | 208                  | 293                  |
| Wood                                 | 351              | 554          | 563                  | 534                  |

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|                               |                   |                   |                   |                   |
|-------------------------------|-------------------|-------------------|-------------------|-------------------|
| Packaging                     | 417               | <b>658</b>        | 626               | 553               |
|                               | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total for reportable segments | 4,158             | <b>6,567</b>      | 6,797             | 4,098             |
| Corporate                     | 177               | <b>280</b>        | 258               | 137               |
|                               | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Consolidated assets</b>    | <b>4,335</b>      | <b>6,847</b>      | <b>7,055</b>      | <b>4,235</b>      |
|                               | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 23 (continued)**

|  | 2002              | 2002              | 2001              | 2000              |
|--|-------------------|-------------------|-------------------|-------------------|
|  | US\$<br>(Note 3)  | \$                | \$                | \$                |
| <b>Net additions to property, plant and equipment</b>              |                   |                   |                   |                   |
| Papers   | 86                | <b>136</b>        | 154               | 150               |
| Paper Merchants  | 1                 | <b>2</b>          | 4                 | 2                 |
| Wood   | 30                | <b>48</b>         | 67                | 53                |
| Packaging  | 20                | <b>31</b>         | 47                | 41                |
|  | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total for reportable segments                                      | 137               | <b>217</b>        | 272               | 246               |
| Corporate  | 6                 | <b>9</b>          | 12                | 6                 |
| Disposals of property, plant and equipment                         | (2)               | <b>(3)</b>        | (4)               | (4)               |
|  | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Consolidated net additions to property, plant and equipment</b> | <b>141</b>        | <b>223</b>        | 280               | 248               |
|  | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Geographic information</b>                                      |                   |                   |                   |                   |
| <b>Net sales</b> <sup>(a) (f) (g)</sup>                            |                   |                   |                   |                   |
| Canada   | 819               | <b>1,294</b>      | 1,241             | 1,364             |
| United States  | 2,516             | <b>3,974</b>      | 3,019             | 2,157             |
| Other foreign countries  | 141               | <b>222</b>        | 117               | 77                |
|  | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
|  | <b>3,476</b>      | <b>5,490</b>      | 4,377             | 3,598             |
|  | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Property, plant, equipment and goodwill</b>                     |                   |                   |                   |                   |
| Canada   | 1,784             | <b>2,818</b>      | 2,951             | 2,914             |
| United States  | 1,657             | <b>2,618</b>      | 2,696             | 134               |
| Other foreign countries  | 19                | <b>30</b>         | 27                | 19                |
|  | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
|  | <b>3,460</b>      | <b>5,466</b>      | 5,674             | 3,067             |
|  | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |

- (a) The net sales and the operating profit for the year ended December 31, 2002 reflect a reversal of a \$20 million provision recorded in year ended December 31, 2001 for countervailing and antidumping duties on exports of softwood lumber to the United States.
- (b) The operating profit for the year ended December 31, 2002 reflects a \$45 million charge, including \$14 million related to the write down of property, plant and equipment, relating to the permanent shutdown of the St. Catharines, Ontario paper mill.
- (c) The operating profit for the year ended December 31, 2002 reflects an \$18 million charge, including \$13 million related to the write down of property, plant and equipment, relating to the shutdown of the Sault Ste. Marie hardwood lumber operations and the Daveluyville, Québec wood products remanufacturing facility.
- (d) The operating profit for the year ended December 31, 2002 includes the recognition of \$16 million for investment tax credits related to research and development expenses of prior years, reflected as a reduction of the cost of sales.
- (e) The operating profit for the year ended December 31, 2001 includes \$14 million primarily related to the cashing in of certain insurance policies.
- (f) Sales are attributed to countries based on location of external customer.

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(g) In 2002, export sales from Canada were \$1,592 million (2001 \$1,635 million; 2000 \$1,658 million).

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## Note 24

**Reconciliation of Canadian and United States Generally Accepted Accounting Principles**

The Consolidated Earnings and the Consolidated Balance Sheets have been prepared in accordance with Canadian GAAP which differ in some respects from U.S. GAAP. The following are the significant differences in accounting principles as they pertain to the Consolidated Earnings and the Consolidated Balance Sheets.

**(a) Net earnings adjustments**

The following table provides a reconciliation of the net earnings under Canadian GAAP to U.S. GAAP.

|  | <u>2002</u>      | <u>2002</u> | <u>2001</u>               | <u>2000</u>           |
|--|------------------|-------------|---------------------------|-----------------------|
|  | US\$<br>(Note 3) | \$          | Restated<br>(1 & 4)<br>\$ | Restated<br>(4)<br>\$ |
| <b>Net earnings in accordance with Canadian GAAP</b>                                     | 89               | 141         | 140                       | 262                   |
| <b>Adjustments with respect to the following items:</b>                                  |                  |             |                           |                       |
| Pension plans cost <sup>(2)</sup>  | (5)              | (8)         | (2)                       | (6)                   |
| Other employee future benefit plans cost <sup>(3)</sup>                                  |                  |             | 1                         |                       |
| Revenue streams hedge <sup>(5)</sup>   | 1                | 2           |                           |                       |
| Foreign currency hedging contracts <sup>(6)</sup>  | 42               | 67          | (51)                      | (73)                  |
| Commodity hedging contracts <sup>(7)</sup>   |                  |             | 1                         |                       |
| Interest rate swap contracts <sup>(8)</sup>  | 39               | 62          | (19)                      |                       |
| Share of joint ventures U.S. GAAP adjustment <sup>(8)</sup>                              |                  | (1)         | 1                         |                       |
| Amortization of deferred gain <sup>(9)</sup>   | (3)              | (5)         | (5)                       | (5)                   |
| Acquisition of E.B. Eddy <sup>(10)</sup>   | (4)              | (6)         | (11)                      | (13)                  |
| Formation of Norampac <sup>(11)</sup>  | (1)              | (2)         | (2)                       | (2)                   |
| Loss from discontinued operations <sup>(12)</sup>  | 32               | 50          | 3                         | 7                     |
| Tax effect of the above adjustments  | (31)             | (49)        | 30                        | 31                    |
|  | <u>159</u>       | <u>251</u>  | <u>86</u>                 | <u>201</u>            |
| Earnings from continuing operations in accordance with U.S. GAAP                         |                  |             |                           |                       |
| Loss from discontinued operations net of income taxes <sup>(12)</sup>                    | (21)             | (33)        | (2)                       | (5)                   |
|  | <u>138</u>       | <u>218</u>  | <u>84</u>                 | <u>196</u>            |
| <b>Net earnings in accordance with U.S. GAAP</b>   |                  |             |                           |                       |
| Dividend requirements of preferred shares  |                  | 1           | 2                         | 3                     |
|  | <u>138</u>       | <u>217</u>  | <u>82</u>                 | <u>193</u>            |
| <b>Net earnings applicable to common shares in accordance with U.S. GAAP</b>             |                  |             |                           |                       |
| <b>Earnings from continuing operations per common share in accordance with U.S. GAAP</b> |                  |             |                           |                       |
| Basic  | 0.70             | 1.10        | 0.44                      | 1.08                  |
| Diluted  | 0.70             | 1.10        | 0.44                      | 1.08                  |
| <b>Net earnings per common share in accordance with U.S. GAAP</b>                        |                  |             |                           |                       |
| Basic  | 0.61             | 0.96        | 0.43                      | 1.06                  |
| Diluted  | 0.60             | 0.95        | 0.43                      | 1.05                  |



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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 24 (continued)**

The following table presents the Consolidated Earnings under Canadian and U.S. GAAP.

|   | 2002         |              | 2002                |                     | 2001         |              | 2000         |              |
|---|--------------|--------------|---------------------|---------------------|--------------|--------------|--------------|--------------|
|   | US\$         | US\$         | \$                  | \$                  | Restated     | Restated     | Restated     |              |
|   | (Note 3)     | (Note 3)     |                     |                     | (Note 2)     | (1)          | (Note 2)     |              |
|   | Canadian     | U.S.         | Canadian            | U.S.                | Canadian     | U.S.         | Canadian     | U.S.         |
|   | GAAP         | GAAP         | GAAP                | GAAP                | GAAP         | GAAP         | GAAP         | GAAP         |
| <b>Net sales</b>  | 3,476        | 3,274        | <b>5,490</b>        | <b>5,172</b>        | 4,377        | 4,012        | 3,598        | 3,197        |
| <b>Operating expenses</b>   |              |              |                     |                     |              |              |              |              |
| Cost of sales   | 2,736        | 2,642        | <b>4,321</b>        | <b>4,174</b>        | 3,514        | 3,301        | 2,703        | 2,457        |
| Selling, general and administrative                                   | 205          | 175          | <b>324</b>          | <b>276</b>          | 256          | 215          | 180          | 151          |
| Amortization  | 252          | 236          | <b>398</b>          | <b>372</b>          | 294          | 274          | 239          | 225          |
| Closure costs   | 40           | 11           | <b>63</b>           | <b>18</b>           |              |              |              |              |
|   | <u>3,233</u> | <u>3,064</u> | <u><b>5,106</b></u> | <u><b>4,840</b></u> | <u>4,064</u> | <u>3,790</u> | <u>3,122</u> | <u>2,833</u> |
| <b>Operating profit</b>   | 243          | 210          | <b>384</b>          | <b>332</b>          | 313          | 222          | 476          | 364          |
| Financing expenses  | (121)        | (109)        | <b>(192)</b>        | <b>(172)</b>        | (167)        | (144)        | (119)        | (97)         |
| Amortization of deferred gain   | 3            |              | <b>5</b>            |                     | 5            |              | 5            |              |
| Share of joint ventures' net earnings <sup>(8 &amp; 11)</sup>         |              | 23           |                     | <b>34</b>           |              | 40           |              | 50           |
| Derivative instruments gain (loss) <sup>(6 to 8)</sup>                |              | 81           |                     | <b>129</b>          |              | (69)         |              | (73)         |
|   | <u>125</u>   | <u>205</u>   | <u><b>197</b></u>   | <u><b>323</b></u>   | <u>151</u>   | <u>49</u>    | <u>362</u>   | <u>244</u>   |
| Income tax expense (recovery)   | 36           | 46           | <b>56</b>           | <b>72</b>           | 11           | (37)         | 100          | 43           |
| <b>Earnings from continuing operations</b>                            | 89           | 159          | <b>141</b>          | <b>251</b>          | 140          | 86           | 262          | 201          |
| Loss from discontinued operations net of income taxes <sup>(12)</sup> |              | 21           |                     | <b>33</b>           |              | 2            |              | 5            |
| <b>Net earnings</b>   | 89           | 138          | <b>141</b>          | <b>218</b>          | 140          | 84           | 262          | 196          |
| Dividend requirements of preferred shares                             |              |              | <b>1</b>            | <b>1</b>            | 2            | 2            | 3            | 3            |
| <b>Net earnings applicable to common shares</b>                       | <u>89</u>    | <u>138</u>   | <u><b>140</b></u>   | <u><b>217</b></u>   | <u>138</u>   | <u>82</u>    | <u>259</u>   | <u>193</u>   |
| <b>Earnings from continuing operations per common shares</b>          |              |              |                     |                     |              |              |              |              |
| Basic   | 0.39         | 0.70         | <b>0.62</b>         | <b>1.10</b>         | 0.72         | 0.44         | 1.42         | 1.08         |
| Diluted   | 0.39         | 0.70         | <b>0.61</b>         | <b>1.10</b>         | 0.72         | 0.44         | 1.41         | 1.08         |
| <b>Net earnings per common shares</b>                                 |              |              |                     |                     |              |              |              |              |
| Basic   | 0.39         | 0.61         | <b>0.62</b>         | <b>0.96</b>         | 0.72         | 0.43         | 1.42         | 1.06         |
| Diluted   | 0.39         | 0.60         | <b>0.61</b>         | <b>0.95</b>         | 0.72         | 0.43         | 1.41         | 1.05         |

See section (e) for the reconciliation of the Consolidated Earnings items.



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**Note 24 (continued)**

**(b) Balance sheet adjustments**

The following table presents the Consolidated Balance Sheets under Canadian GAAP and U.S. GAAP.

|  | 2002             |                  | 2002             |              | 2001                       |                       |
|--|------------------|------------------|------------------|--------------|----------------------------|-----------------------|
|  | US\$<br>(Note 3) | US\$<br>(Note 3) | \$               | \$           | Restated<br>(Note 2)<br>\$ | Restated<br>(1)<br>\$ |
|  | Canadian<br>GAAP | U.S.<br>GAAP     | Canadian<br>GAAP | U.S.<br>GAAP | Canadian<br>GAAP           | U.S.<br>GAAP          |
| <b>Asset</b>   |                  |                  |                  |              |                            |                       |
| <b>Current assets</b>                                |                  |                  |                  |              |                            |                       |
| Cash and cash equivalents                            | 24               | 15               | 38               | 24           | 36                         | 29                    |
| Receivables  | 193              | 141              | 304              | 222          | 300                        | 215                   |
| Inventories  | 466              | 424              | 736              | 670          | 779                        | 717                   |
| Prepaid expenses                                     | 14               | 13               | 22               | 20           | 24                         | 22                    |
| Future income taxes                                  | 48               | 48               | 76               | 76           | 29                         | 29                    |
|  | <u>745</u>       | <u>641</u>       | <u>1,176</u>     | <u>1,012</u> | 1,168                      | 1,012                 |
| <b>Property, plant and equipment</b>                 | 3,410            | 3,215            | 5,387            | 5,079        | 5,612                      | 5,322                 |
| <b>Goodwill</b>                                      | 50               | 68               | 79               | 108          | 62                         | 108                   |
| <b>Other assets</b>                                  | 130              | 273              | 205              | 431          | 213                        | 372                   |
|  | <u>4,335</u>     | <u>4,197</u>     | <u>6,847</u>     | <u>6,630</u> | <u>7,055</u>               | <u>6,814</u>          |
| <b>Liabilities and shareholders equity</b>           |                  |                  |                  |              |                            |                       |
| <b>Current liabilities</b>                           |                  |                  |                  |              |                            |                       |
| Bank indebtedness                                    | 13               | 10               | 20               | 15           | 45                         | 35                    |
| Trade and other payables                             | 474              | 436              | 749              | 690          | 708                        | 725                   |
| Income and other taxes payable                       | 10               | 6                | 15               | 10           | 19                         | 9                     |
| Long-term debt due within one year                   | 44               | 32               | 70               | 50           | 38                         | 37                    |
|  | <u>541</u>       | <u>484</u>       | <u>854</u>       | <u>765</u>   | 810                        | 806                   |
| <b>Long-term debt</b>                                | 1,547            | 1,427            | 2,444            | 2,254        | 2,883                      | 2,684                 |
| <b>Future income taxes</b>                           | 396              | 348              | 625              | 549          | 528                        | 443                   |
| <b>Other liabilities and deferred credits</b>        | 234              | 248              | 370              | 392          | 408                        | 381                   |
| <b>Shareholders equity</b>                           |                  |                  |                  |              |                            |                       |
| Preferred shares                                     | 28               | 28               | 44               | 44           | 48                         | 48                    |
| Common shares  | 1,109            | 1,102            | 1,752            | 1,741        | 1,731                      | 1,723                 |
| Contributed surplus                                  | 2                | 2                | 3                | 3            |                            |                       |
| Retained earnings                                    | 477              | 580              | 753              | 916          | 645                        | 731                   |
| Accumulated foreign currency translation adjustments | 1                |                  | 2                |              | 2                          |                       |
| Accumulated other comprehensive income               |                  | (22)             |                  | (34)         |                            | (2)                   |
|  | <u>1,617</u>     | <u>1,690</u>     | <u>2,554</u>     | <u>2,670</u> | <u>2,426</u>               | <u>2,500</u>          |
|  | <u>4,335</u>     | <u>4,197</u>     | <u>6,847</u>     | <u>6,630</u> | <u>7,055</u>               | <u>6,814</u>          |

See section (f) for the reconciliation of the Consolidated Balance Sheets items.

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**Note 24 (continued)**

**(c) Differences between Canadian GAAP and U.S. GAAP**

**(1) Restatement of 2001 financial statements**

In 2002, the Corporation concluded that, in 2001, it did not meet all of the hedge accounting criteria in SFAS 133 for the Corporation's interest rate swap contracts, notwithstanding that these instruments were designated as hedges and highly effective in achieving their intended purpose from an economic point of view. Consequently, the Corporation has restated the 2001 U.S. GAAP financial statements. Derivative instruments loss was increased by \$19 million (\$13 million net of income tax or \$0.07 per common share (basic and diluted)) and Comprehensive income was decreased by \$13 million. Long-term debt was increased by \$19 million; Future income taxes was decreased by \$6 million; and Shareholders' equity was decreased by \$13 million.

**(2) Pension plans cost**

On January 1, 2000, Domtar adopted the Canadian accounting recommendations for employee future benefit costs (Note 2). The recommendations essentially harmonize Canadian GAAP with U.S. GAAP and were applied retroactively without restating prior years. Differences between Canadian and U.S. GAAP remain with respect to the amortization of actuarial gains and losses and past service costs arising prior to January 1, 2000. Differences also arise from the fact that the straight-line method is used to amortize actuarial gains and losses for U.S. GAAP purposes while the corridor method is used for Canadian GAAP purposes.

Furthermore, under U.S. GAAP, an additional minimum pension liability is recorded for plans where the accumulated benefit obligation exceeds the fair value of plan assets. For these plans, an intangible asset is recorded up to the extent of unrecognized past service costs. The balance is recorded in Other comprehensive income, net of applicable income taxes. The concept of additional minimum liability does not exist under Canadian GAAP.

**(3) Other employee future benefit plans cost**

On January 1, 2000, Domtar adopted the Canadian accounting recommendations for employee future benefit costs (Note 2). The recommendations essentially harmonize Canadian GAAP with U.S. GAAP and were applied retroactively without restating prior years. Differences between Canadian and U.S. GAAP remain with respect to the amortization of actuarial gains and losses arising prior to January 1, 2000.

**(4) Translation of long-term debt**

On January 1, 2002, Domtar adopted the Canadian accounting recommendations relating to the accounting for foreign currency translation (Note 2). These recommendations eliminate the requirement to defer and amortize unrealized exchange gains and losses on foreign currency denominated monetary items that have a fixed or ascertainable life extending beyond the end of the fiscal year following the current reporting period. The recommendations essentially harmonize Canadian GAAP with U.S. GAAP and were applied retroactively with restatement of prior years.

**(5) Revenue streams hedge**

In connection with the adoption of the Canadian accounting recommendations relating to the accounting for foreign currency translation (Note 2), the Corporation has elected to designate certain U.S. dollar denominated debt as a hedge of its U.S. dollar revenue streams. The exchange gain deferred under Canadian GAAP is recorded to earnings under U.S. GAAP, as such designation is not possible under U.S. GAAP.

**(6) Currency hedging contracts**

Under Canadian GAAP, unrealized gains and losses on currency hedging contracts are included in earnings when the revenue is recognized. With the adoption of SFAS 133 and 138 mentioned under (d)(i) below, Domtar has elected not to designate the contracts as hedging instruments for U.S. GAAP reporting purposes. Accordingly, these contracts are marked to market and resulting unrealized gains and losses are recorded to earnings. Prior to January 1, 2001, under U.S. GAAP, these contracts did not qualify as hedging instruments and accordingly were marked to market, and the resulting unrealized gains and losses were recorded to earnings. Under Canadian GAAP, gains and losses related to these contracts are included in Net sales.



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**Note 24 (continued)**

**(7) Commodity hedging contracts**

Under Canadian GAAP, gains and losses on commodity hedging contracts are included in earnings when the designated transaction is recognized. With the adoption of SFAS 133 and 138 mentioned under (d)(i) below, Domtar has elected to not designate these contracts as hedging instruments for U.S. GAAP reporting purposes. Accordingly, these contracts are marked to market and the resulting unrealized gains and losses are recorded to earnings. Under Canadian GAAP, gains and losses related to these contracts are included in Net sales .

**(8) Interest rate swap contracts**

Under Canadian GAAP, unrealized gains and losses on interest rate swap contracts designated as hedges are not recognized in the financial statements. Under U.S. GAAP, these interest rate swap contracts cannot be designated as a hedge and are marked to market. Therefore, any fluctuations of the fair value are recorded to earnings. Accordingly, the \$19 million (US\$12 million) unrealized loss as at December 31, 2001, was recorded to earnings with the offsetting amount being recorded under Other liabilities and deferred credits .

In November 2002, the Corporation terminated prior to maturity its interest rate swap contracts for net cash proceed of \$40 million (US\$26 million). Under Canadian GAAP, this net gain is deferred and recognized as a deduction of Financing expenses over the period of the interest rate payments initially designated as being hedged by these swaps. Furthermore, the Corporation had an unamortized deferred credit of \$3 million related to interest received under these contracts during the year. Under U.S. GAAP, there is no deferred amount as the fluctuations in the swaps market value and interest payments are recognized in earnings as they arise.

**(9) Joint ventures**

Interest in joint ventures is accounted for using the proportionate consolidation method for Canadian GAAP and using the equity method under U.S. GAAP. This difference does not affect Net earnings or Shareholders equity . Furthermore, under Canadian GAAP, a portion of the gain on the contribution to Norampac is deferred and amortized. Under U.S. GAAP, this gain was fully recognized upon the formation of Norampac.

**(10) Acquisition of E.B. Eddy**

The E.B. Eddy acquisition has been accounted for under Canadian GAAP which, at the time, differed from U.S. GAAP in the accounting for income taxes, pension benefits and accounting for business integration provisions.

**(11) Formation of Norampac**

On January 1, 2000, Domtar adopted the Canadian accounting recommendations for income taxes (Note 2). These recommendations essentially harmonize Canadian and U.S. GAAP and were applied retroactively without restating prior years. Accordingly, certain property, plant and equipment acquired at the formation of Norampac remained recorded at a lower value under Canadian GAAP. Under U.S. GAAP, as at December 31, 2002, Property, plant and equipment as well as Retained earnings were increased by \$24 million (2001 \$26 million).

**(12) Loss from discontinued operations**

On January 1, 2002, Domtar adopted SFAS 144 Accounting for the Impairment or Disposal of Long-Lived Assets for reporting purposes under U.S. GAAP. SFAS 144 establishes an accounting model to be used for long-lived assets to be disposed of by sale and broadens the presentation of discontinued operations to include more disposal transactions. Pursuant to SFAS 144, Domtar's closure of its St. Catharines paper mill, which occurred during the year ended December 31, 2002, qualifies as a discontinued operation.

**(13) Net sales**

Net sales for 2002 included deductions amounting to \$31 million and a reversal of a \$20 million provision recorded in 2001 for countervailing and antidumping duties on exports of softwood lumber to the United States. Net sales also included delivery costs as described in Note 1. Both the countervailing and antidumping duties as well as delivery costs have been reclassified in Cost of sales under U.S. GAAP.

**(14) Investment tax credits**

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Under U.S. GAAP, the income tax expense has been reduced by \$16 million for investment tax credits related to research and development expenses of prior years which had been recognized as a reduction of cost of sales under Canadian GAAP.

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**Note 24 (continued)**

**(15) Long-term debt discount**

Under Canadian GAAP, long-term debt discount is presented in Other assets as a deferred charge. U.S. GAAP requires that long-term debt discount be reported as a direct reduction of the long-term debt.

**(16) Share purchase loans receivable**

Under U.S. GAAP, share purchase loans receivable should be presented as deductions from Common shares unless there is substantial evidence that the borrower, not the enterprise, is at risk for any decline in the price of the shares and there is reasonable assurance that the enterprise will collect the full amount of the loan in cash. Domtar does not meet the criteria because these receivables are guaranteed by the shares issued.

**(d) Supplementary disclosures**

**i) Accounting changes**

**Stock-based compensation and other stock-based payments**

On January 1, 2002, and concurrently with the adoption of Section 3870 Stock-based compensation and other stock-based payments for Canadian GAAP purposes, Domtar adopted the fair value method defined in SFAS 123 to measure its stock-based compensation and other stock-based payments (Note 2). SFAS 123 indicates that the fair value method is the preferable method of accounting and requires that the fair value method be adopted prospectively.

Prior to January 1, 2002, Domtar had elected to measure stock-based compensation and other stock-based payments using the intrinsic value base method of accounting. In this instance, however, under SFAS 123, Domtar is required to make pro forma disclosures of net earnings, basic earnings per share and diluted earnings per share using the fair value method of accounting for stock-based compensation and other stock-based payments granted prior to January 1, 2002.

Accordingly, Domtar's net earnings, basic earnings per share and diluted earnings per share for the year ended December 31, 2002 would have been reduced, on a pro forma basis, by \$3 million, \$0.01 per common share and \$0.01 per common share, respectively (2001 \$3 million, \$0.02 per common share and \$0.02 per common share, respectively; 2000 \$2 million, \$0.01 per common share and \$0.01 per common share, respectively) for stock-based compensation and other stock-based payments granted prior to January 1, 2002.

**Goodwill and intangible assets**

On January 1, 2002, and concurrently with the adoption of Section 3062 Goodwill and intangible assets for Canadian purposes, Domtar has adopted SFAS 142 Goodwill and Other Intangible Assets (Note 2). SFAS 142 requires that goodwill be tested for impairment and prohibits the amortization of goodwill. Under U.S. GAAP, as at December 31, 2002, Domtar had goodwill of \$102 million arising from the acquisition of E.B. Eddy (see (c) (10) above) in addition to the goodwill under Canadian GAAP. Amortization thereof amounted to \$6 million during the years 2001 and 2000. Pursuant to SFAS 142, Domtar has tested its goodwill for impairment and has determined that no write down for impairment was necessary.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 24 (continued)****Derivative instruments and hedging activities**

Effective January 1, 2001, Domtar adopted SFAS 133 Accounting for Derivative Instruments and Hedging Activities and SFAS 138 Accounting for Certain Derivative Instruments and Certain Hedging Activities. These standards require all derivative financial instruments to be recorded on the balance sheet at their fair value. Changes in fair value of derivatives that are not hedges are recognized in the earnings as they arise. If the derivative is a hedge, depending on the nature of the hedge, a change in the fair value of the derivative is either offset in income against the change in the fair value of the hedged asset, liability or firm commitment or is recognized in Other comprehensive income until the hedged item is recognized in earnings. In adopting these standards, Domtar incurred a transition adjustment of \$1 million resulting from the net unrealized loss on commodity hedging contracts. As these contracts constituted cash flow hedges, this transitional adjustment had been recorded in Other comprehensive income in 2001 and was transferred to earnings during the year as the contracts matured.

**ii) Defined benefit pension plans**

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for the pension plans with accumulated benefit obligations in excess of plan assets were \$997 million, \$904 million and \$785 million, respectively, as at December 31, 2002 and \$148 million, \$134 million and \$87 million, respectively, as at December 31, 2001.

**iii) Comprehensive income and accumulated other comprehensive income****Comprehensive income**

|   | 2002       | 2002       | 2001            | 2000       |
|---|------------|------------|-----------------|------------|
|   | US\$       | \$         | Restated<br>(1) | \$         |
|   | (Note 3)   |            |                 |            |
| Net earnings in accordance with U.S. GAAP   | 138        | 218        | 84              | 196        |
| Other comprehensive income  |            |            |                 |            |
| Additional minimum liability of defined benefit pension plans, net of income taxes of \$19 million (2001 nil; 2000 \$(1) million) (see (c)(2) above)) | (21)       | (33)       | (1)             | 1          |
| Cumulative effect of adopting SFAS 133 and 138 (see (i) above)  |            |            | (1)             |            |
| Transfer of unrealized loss on commodity hedging contracts to earnings  | 1          | 1          |                 |            |
| Foreign currency translation adjustments  |            |            | 3               |            |
| <b>Comprehensive income</b>   | <b>118</b> | <b>186</b> | <b>85</b>       | <b>197</b> |

**Accumulated other comprehensive income**

|   | 2002        | 2002        | 2001       | 2000       |
|---|-------------|-------------|------------|------------|
|   | US\$        | \$          | \$         | \$         |
|   | (Note 3)    |             |            |            |
| Additional minimum liability of defined benefit pension plans | (23)        | (36)        | (3)        | (2)        |
| Unrealized loss on commodity hedging contracts                |             |             | (1)        |            |
| Foreign currency translation adjustments                      | 1           | 2           | 2          | (1)        |
| <b>Accumulated other comprehensive income</b>                 | <b>(22)</b> | <b>(34)</b> | <b>(2)</b> | <b>(3)</b> |



December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 24 (continued)**

**iv) Impact of accounting pronouncements not yet implemented**

**Costs associated with exit or disposal activities**

In June 2002, the FASB issued SFAS 146 Accounting for Costs Associated with Exit or Disposal Activities which requires that a liability for a cost associated with an exit or disposal activity be recognized and measured initially at fair value only when a liability is incurred. Domtar will adopt SFAS 146 on January 1, 2003 for U.S. GAAP reporting. Domtar does not anticipate any immediate financial statement impact with the adoption of this standard.

**Asset retirement obligations**

In June 2001, the FASB issued SFAS 143, Accounting for Asset Retirement Obligations. Domtar must adopt this standard for U.S. GAAP reporting at the beginning of fiscal year 2003. This standard requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. Domtar is currently assessing the impact that this standard will have on its results of operations and financial position.

**Guarantees**

In November 2002, the FASB issued interpretation FIN No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, which requires that a guarantor disclose and recognize in its financial statements its obligations relating to guarantees that it has issued. Liability recognition is required at the inception of the guarantee, whether or not payment is probable. The disclosure requirements are effective for periods ending after December 15, 2002 and have been reflected in the financial statements. The recognition and measurement provisions are effective for guarantees issued or modified after December 31, 2002.

**Variable interest entities**

In January 2003, the FASB issued interpretation FIN No. 46, Consolidation of Variable Interest Entities which requires that an enterprise holding a variable interest in a Variable Interest Entity (VIE) could, subject to certain conditions, be required to consolidate the VIE if the enterprise is to absorb a majority of the VIE's expected losses and/or receive a majority of its expected residual returns. This interpretation is effective for newly created VIEs after January 31, 2003. For VIEs existing prior to this date, the provisions of the interpretation are effective for reporting periods beginning after June 15, 2003. Domtar does not expect the recommendation to have an initial impact on its financial statements upon adoption.

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

## Note 24 (continued)

## (e) Reconciliation of the Consolidated Earnings items from Canadian GAAP to U.S. GAAP

|  | 2002             | 2002  | 2001  | 2000  |
|--|------------------|-------|-------|-------|
|  | US\$<br>(Note 3) | \$    | \$    | \$    |
| <b>Net sales Canadian GAAP</b>                           | 3,476            | 5,490 | 4,377 | 3,598 |
| Discontinued operations <sup>(12)</sup>                  | (22)             | (34)  | (58)  | (51)  |
| Delivery costs <sup>(13)</sup>                           | 195              | 308   | 215   | 174   |
| Countervailing and antidumping duties <sup>(13)</sup>    | 7                | 11    | 20    |       |
| Joint ventures <sup>(9)</sup>                            | (382)            | (603) | (542) | (524) |
| <b>Net sales U.S. GAAP</b>                               | 3,274            | 5,172 | 4,012 | 3,197 |
| <b>Cost of sales Canadian GAAP</b>                       | 2,736            | 4,321 | 3,514 | 2,703 |
| Pension plans cost <sup>(2)</sup>                        | 5                | 8     | 2     | 6     |
| Other employee future benefit plans cost <sup>(3)</sup>  |                  |       | (1)   |       |
| Discontinued operations <sup>(12)</sup>                  | (25)             | (39)  | (59)  | (57)  |
| Delivery costs <sup>(13)</sup>                           | 195              | 308   | 215   | 174   |
| Countervailing and antidumping duties <sup>(13)</sup>    | 7                | 11    | 20    |       |
| Investment tax credits <sup>(14)</sup>                   | 10               | 16    |       |       |
| Joint ventures <sup>(9)</sup>                            | (286)            | (451) | (390) | (369) |
| <b>Cost of sales U.S. GAAP</b>                           | 2,642            | 4,174 | 3,301 | 2,457 |
| <b>Selling, general and administrative Canadian GAAP</b> | 205              | 324   | 256   | 180   |
| Joint ventures <sup>(9)</sup>                            | (30)             | (48)  | (41)  | (29)  |
| <b>Selling, general and administrative U.S. GAAP</b>     | 175              | 276   | 215   | 151   |
| <b>Amortization Canadian GAAP</b>                        | 252              | 398   | 294   | 239   |
| Acquisition of E.B. Eddy <sup>(10)</sup>                 | 4                | 6     | 11    | 13    |
| Discontinued operations <sup>(12)</sup>                  |                  |       | (2)   | (1)   |
| Joint ventures <sup>(9)</sup>                            | (20)             | (32)  | (29)  | (26)  |
| <b>Amortization U.S. GAAP</b>                            | 236              | 372   | 274   | 225   |
| <b>Closure costs Canadian GAAP</b>                       | 40               | 63    |       |       |
| Discontinued operations <sup>(12)</sup>                  | (29)             | (45)  |       |       |
| <b>Closure costs U.S. GAAP</b>                           | 11               | 18    |       |       |

December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

## Note 24 (continued)

## (e) Reconciliation of the Consolidated Earnings items from Canadian GAAP to U.S. GAAP (continued)

|   | 2002             | 2002 | 2001 | 2000 |
|---|------------------|------|------|------|
|   | US\$<br>(Note 3) | \$   | \$   | \$   |
| <b>Financing expenses Canadian GAAP</b> | 121              | 192  | 167  | 119  |
| Revenue streams hedge <sup>(5)</sup>    | (1)              | (2)  |      |      |
| Joint ventures <sup>(9)</sup>           | (11)             | (18) | (23) | (22) |
| <b>Financing expenses U.S. GAAP</b>     | 109              | 172  | 144  | 97   |
| <b>Income tax expense Canadian GAAP</b> | 36               | 56   | 11   | 100  |
| Tax effect of the adjustments           | 31               | 49   | (30) | (31) |
| Investment tax credits <sup>(14)</sup>  | (10)             | (16) |      |      |
| Joint ventures <sup>(9)</sup>           | (11)             | (17) | (18) | (26) |
| <b>Income tax expense U.S. GAAP</b>     | 46               | 72   | (37) | 43   |

## (f) Reconciliation of the Consolidated Balance Sheets items from Canadian GAAP to U.S. GAAP

|  | 2002             | 2002  | 2001  |
|--|------------------|-------|-------|
|  | US\$<br>(Note 3) | \$    | \$    |
| <b>Cash and cash equivalents Canadian GAAP</b>     | 24               | 38    | 36    |
| Joint ventures <sup>(9)</sup>                      | (9)              | (14)  | (7)   |
| <b>Cash and cash equivalents U.S. GAAP</b>         | 15               | 24    | 29    |
| <b>Receivables Canadian GAAP</b>                   | 193              | 304   | 300   |
| Joint ventures <sup>(9)</sup>                      | (52)             | (82)  | (85)  |
| <b>Receivables U.S. GAAP</b>                       | 141              | 222   | 215   |
| <b>Inventories Canadian GAAP</b>                   | 466              | 736   | 779   |
| Joint ventures <sup>(9)</sup>                      | (42)             | (66)  | (62)  |
| <b>Inventories U.S. GAAP</b>                       | 424              | 670   | 717   |
| <b>Prepaid expenses Canadian GAAP</b>              | 14               | 22    | 24    |
| Joint ventures <sup>(9)</sup>                      | (1)              | (2)   | (2)   |
| <b>Prepaid expenses U.S. GAAP</b>                  | 13               | 20    | 22    |
| <b>Property, plant and equipment Canadian GAAP</b> | 3,410            | 5,387 | 5,612 |
| Acquisition of E.B. Eddy <sup>(10)</sup>           | 50               | 79    | 85    |
| Joint ventures <sup>(9 &amp; 11)</sup>             | (245)            | (387) | (375) |

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|  |                      |       |              |       |
|--|----------------------|-------|--------------|-------|
| <b>Property, plant and equipment</b>     | <b>U.S. GAAP</b>     | 3,215 | <b>5,079</b> | 5,322 |
| <b>Goodwill</b>                          | <b>Canadian GAAP</b> | 50    | <b>79</b>    | 62    |
| Acquisition of E.B. Eddy <sup>(10)</sup> |                      | 64    | <b>102</b>   | 102   |
| Joint ventures <sup>(9)</sup>            |                      | (46)  | <b>(73)</b>  | (56)  |
| <b>Goodwill</b>                          | <b>U.S. GAAP</b>     | 68    | <b>108</b>   | 108   |

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December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

Note 24 (continued)

|   | 2002             | 2002  | 2001  |
|---|------------------|-------|-------|
|   | US\$<br>(Note 3) | \$    | \$    |
| <b>Other assets Canadian GAAP</b>                       | 130              | 205   | 213   |
| Pension plans cost <sup>(2)</sup>                       | (49)             | (77)  | (70)  |
| Additional minimum liability <sup>(2)</sup>             | 38               | 60    | 4     |
| Commodity hedging contracts <sup>(7)</sup>              | 1                | 1     |       |
| Long-term debt discount <sup>(15)</sup>                 | (7)              | (11)  | (12)  |
| Share purchase loans receivable <sup>(16)</sup>         | (7)              | (11)  | (8)   |
| Joint ventures <sup>(9)</sup>                           | 167              | 264   | 245   |
| <b>Other assets U.S. GAAP</b>                           | 273              | 431   | 372   |
| <b>Bank indebtedness Canadian GAAP</b>                  | 13               | 20    | 45    |
| Joint ventures <sup>(9)</sup>                           | (3)              | (5)   | (10)  |
| <b>Bank indebtedness U.S. GAAP</b>                      | 10               | 15    | 35    |
| <b>Trade and other payables Canadian GAAP</b>           | 474              | 749   | 708   |
| Foreign currency hedging contracts <sup>(6)</sup>       | 17               | 27    | 94    |
| Joint ventures <sup>(9)</sup>                           | (55)             | (86)  | (77)  |
| <b>Trade and other payables U.S. GAAP</b>               | 436              | 690   | 725   |
| <b>Income and other taxes payable Canadian GAAP</b>     | 10               | 15    | 19    |
| Joint ventures <sup>(9)</sup>                           | (4)              | (5)   | (10)  |
| <b>Income and other taxes payable U.S. GAAP</b>         | 6                | 10    | 9     |
| <b>Long-term debt due within one year Canadian GAAP</b> | 44               | 70    | 38    |
| Joint ventures <sup>(9)</sup>                           | (12)             | (20)  | (1)   |
| <b>Long-term debt due within one year U.S. GAAP</b>     | 32               | 50    | 37    |
| <b>Long-term debt Canadian GAAP</b>                     | 1,547            | 2,444 | 2,883 |
| Long-term debt discount <sup>(15)</sup>                 | (7)              | (11)  | (12)  |
| Joint ventures <sup>(9)</sup>                           | (113)            | (179) | (187) |
| <b>Long-term debt U.S. GAAP</b>                         | 1,427            | 2,254 | 2,684 |



December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

## Note 24 (continued)

## (f) Reconciliation of the Consolidated Balance Sheets items from Canadian GAAP to U.S. GAAP (continued)

|   | 2002             | 2002  | 2001  |
|---|------------------|-------|-------|
|   | US\$<br>(Note 3) | \$    | \$    |
| <b>Future income taxes Canadian GAAP</b>                                  | 396              | 625   | 528   |
| Tax effect of the adjustments   | (3)              | (5)   | (18)  |
| Joint ventures <sup>(9)</sup>   | (45)             | (71)  | (67)  |
| <b>Future income taxes U.S. GAAP</b>                                      | 348              | 549   | 443   |
| <b>Other liabilities and deferred credits Canadian GAAP</b>               | 234              | 370   | 408   |
| Pension plans cost <sup>(2)</sup>   | (2)              | (3)   | (4)   |
| Additional minimum liability <sup>(2)</sup>                               | 73               | 116   | 8     |
| Other employee future benefit plans cost <sup>(3)</sup>                   | 13               | 20    | 20    |
| Revenue streams hedge <sup>(5)</sup>                                      | (1)              | (2)   |       |
| Interest rate swap contracts <sup>(8)</sup>                               | (27)             | (43)  | 19    |
| Deferred gain on contribution of net assets to Norampac <sup>(9)</sup>    | (30)             | (48)  | (53)  |
| Joint ventures <sup>(9)</sup>   | (12)             | (18)  | (17)  |
| <b>Other liabilities and deferred credits U.S. GAAP</b>                   | 248              | 392   | 381   |
| <b>Common shares Canadian GAAP</b>  | 1,109            | 1,752 | 1,731 |
| Share purchase loans receivable <sup>(16)</sup>                           | (7)              | (11)  | (8)   |
| <b>Common shares U.S. GAAP</b>  | 1,102            | 1,741 | 1,723 |
| <b>Retained earnings Canadian GAAP</b>                                    | 477              | 753   | 645   |
| Pension plans cost <sup>(2)</sup>   | (32)             | (50)  | (45)  |
| Other employee future benefit plans cost <sup>(3)</sup>                   | (9)              | (14)  | (14)  |
| Revenue streams hedge <sup>(5)</sup>                                      | 1                | 1     |       |
| Foreign currency hedging contracts <sup>(6)</sup>                         | (13)             | (21)  | (68)  |
| Commodity hedging contracts <sup>(7)</sup>                                | 1                | 1     |       |
| Interest rate swap contracts <sup>(8)</sup>                               | 18               | 30    | (13)  |
| Deferred gain on contribution of net assets to Norampac <sup>(9)</sup>    | 23               | 36    | 37    |
| Acquisition of E.B. Eddy <sup>(10)</sup>                                  | 99               | 156   | 161   |
| Joint ventures <sup>(9 &amp; 11)</sup>                                    | 15               | 24    | 28    |
| <b>Retained earnings U.S. GAAP</b>  | 580              | 916   | 731   |
| <b>Accumulated foreign currency translation adjustments Canadian GAAP</b> | 1                | 2     | 2     |
| Additional minimum liability <sup>(2)</sup>                               | (23)             | (36)  | (3)   |
| Unrealized loss on commodity hedging contracts                            |                  |       | (1)   |
| <b>Accumulated other comprehensive income U.S. GAAP</b>                   | (22)             | (34)  | (2)   |

December 31, 2002 (In millions of Canadian dollars, unless otherwise noted)

**Note 25**

**Comparative figures**

To conform with the basis of presentation adopted in the current year, certain figures previously reported have been reclassified.

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UNDERTAKING

The Registrant agrees to make available, in person or by telephone, representatives to respond to inquiries made by the Commission staff, and to furnish promptly, when requested to do so by the Commission staff, information relating to: (i) the securities in relation to which the obligation to file an annual report on Form 40-F arises; or (ii) transactions in said securities.

**SIGNATURES**

Pursuant to the requirements of the Exchange Act, the Registrant certifies that it meets all of the requirements for filing on Form 40-F and has duly caused this annual report to be signed on its behalf by the undersigned, thereto duly authorized.

Registrant: Domtar Inc.

\_\_\_\_\_

By: /s/ Razvan L. Theodoru

\_\_\_\_\_

Razvan L. Theodoru  
Assistant Secretary

Date: March 27, 2003

\_\_\_\_\_

\_\_\_\_\_

**CERTIFICATIONS**

I, Raymond Royer, certify that :

1. I have reviewed this annual report on Form 40-F of Domtar Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the Evaluation Date); and
  - c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this annual report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Raymond Royer

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Name: Raymond Royer  
Title: President and Chief Executive Officer  
Date: March 27, 2003

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I, Christian Dubé, certify that :

1. I have reviewed this annual report on Form 40-F of Domtar Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the Evaluation Date); and
  - c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this annual report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Christian Dubé

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Name: Christian Dubé  
Title: Senior Vice-President and Chief Financial Officer  
Date: March 27, 2003