

PANHANDLE OIL & GAS INC  
Form 10-Q  
February 07, 2019

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the period ended December 31, 2018

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-31759

PANHANDLE OIL AND GAS INC.

(Exact name of registrant as specified in its charter)

OKLAHOMA 73-1055775  
(State or other jurisdiction of (I.R.S. Employer

incorporation or organization) Identification No.)  
Grand Centre, Suite 300, 5400 N Grand Blvd., Oklahoma City, Oklahoma 73112

(Address of principal executive offices)

Registrant's telephone number including area code (405) 948-1560

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Edgar Filing: PANHANDLE OIL & GAS INC - Form 10-Q

Large accelerated filer   Accelerated filer   Non-accelerated filer   Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes   No

Outstanding shares of Class A Common stock (voting) at February 7, 2019: 16,686,576

---

## INDEX

|   | Page |
|---|------|
| Part I <u>Financial Information</u>   |      |
| Item 1 <u>Condensed Financial Statements</u>  | 1    |
| <u>Condensed Balance Sheets – December 31, 2018, and September 30, 2018</u>                         | 1    |
| <u>Condensed Statements of Operations – Three months ended December 31, 2018 and 2017</u>           | 2    |
| <u>Statements of Stockholders' Equity – Three months ended December 31, 2018 and 2017</u>           | 3    |
| <u>Condensed Statements of Cash Flows – Three months ended December 31, 2018 and 2017</u>           | 4    |
| <u>Notes to Condensed Financial Statements</u>  | 5    |
| Item 2 <u>Management's discussion and analysis of financial condition and results of operations</u> | 13   |
| Item 3 <u>Quantitative and qualitative disclosures about market risk</u>                            | 17   |
| Item 4 <u>Controls and procedures</u>   | 18   |
| Part II <u>Other Information</u>  |      |
| Item 2 <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                           | 18   |
| Item 6 <u>Exhibits and reports on Form 8-K</u>  | 19   |
| <u>Signatures</u>   | 19   |

---

The following defined terms are used in this report:

“Bbl” barrel.

“Board” board of directors.

“BTU” British Thermal Units.

“Company” Panhandle Oil and Gas Inc.

“completion” the process of treating a drilled well followed by the installation of permanent equipment for the production of crude oil and/or natural gas.

“DD&A” depreciation, depletion and amortization.

“dry hole” exploratory or development well that does not produce crude oil and/or natural gas in economic quantities.

“EBITDA” earnings before interest, taxes, depreciation and amortization (including impairment). This is a Non-GAAP measure.

“ESOP” the Panhandle Oil and Gas Inc. Employee Stock Ownership and 401(k) Plan, a tax qualified, defined contribution plan.

“exploratory well” a well drilled to find a new field or to find a new reservoir in a field previously found to be productive of crude oil or natural gas in another reservoir.

“FASB” the Financial Accounting Standards Board.

“field” an area consisting of a single reservoir or multiple reservoirs all grouped on, or related to, the same individual geological structural feature or stratigraphic condition. The field name refers to the surface area, although it may refer to both the surface and the underground productive formations.

“G&A” general and administrative costs.

“GAAP” generally accepted accounting principles.

“gross acres” the total acres in which an interest is owned.

“held by production” or “HBP” an oil and gas lease continued into effect into its secondary term for so long as a producing oil and/or gas well is located on any portion of the leased premises or lands pooled therewith.

“horizontal drilling” a drilling technique used in certain formations where a well is drilled vertically to a certain depth and then drilled horizontally within a specified interval.

“IDC” intangible drilling costs.

“Independent Consulting Petroleum Engineer(s)” or “Independent Consulting Petroleum Engineering Firm” DeGolyer and MacNaughton of Dallas, Texas.

“LOE” lease operating expense.

“Mcf” thousand cubic feet.

“Mcf” natural gas stated on an Mcf basis and crude oil and natural gas liquids converted to a thousand cubic feet of natural gas equivalent by using the ratio of one Bbl of crude oil or natural gas liquids to six Mcf of natural gas.

“Mmbtu” million BTU.

“minerals”, “mineral acres” or “mineral interests” fee mineral acreage owned in perpetuity by the Company.

“net acres” the sum of the fractional interests owned in gross acres.

“NGL” natural gas liquids.

“NYMEX” New York Mercantile Exchange.

“Panhandle” Panhandle Oil and Gas Inc.

“play” term applied to identified areas with potential oil and/or natural gas reserves.

“proved reserves” the quantities of crude oil and natural gas, which, by analysis of geoscience and engineering data, can be estimated with reasonable certainty to be economically producible from a given date forward, from known reservoirs and under existing economic conditions, operating methods, and government regulations prior to the time at which contracts providing the right to operate expire, unless evidence indicates renewal is reasonably certain.

“royalty interest” well interests in which the Company does not pay a share of the costs to drill, complete and operate a well, but receives a smaller proportionate share (as compared to a working interest) of production.

“SEC” the United States Securities and Exchange Commission.

“undeveloped acreage” acreage on which wells have not been drilled or completed to a point that would permit the production of commercial quantities of crude oil and/or natural gas.

“working interest” well interests in which the Company pays a share of the costs to drill, complete and operate a well and receives a proportionate share of production.

“WTI” West Texas Intermediate.

#### Fiscal year references

All references to years in this report, unless otherwise noted, refer to the Company’s fiscal year end of September 30. For example, references to 2019 mean the fiscal year ended September 30, 2019.

#### Fiscal quarter references

All references to quarters in this report, unless otherwise noted, refer to the Company’s fiscal quarter based on a fiscal year end of September 30. For example, references to first quarter mean the quarter of October 1 through December 31.

#### References to oil and natural gas properties

References to oil and natural gas properties inherently include natural gas liquids associated with such properties.



## PART 1. FINANCIAL INFORMATION

## PANHANDLE OIL AND GAS INC.

## CONDENSED BALANCE SHEETS

|  | December 31,<br>2018<br>(unaudited) | September 30,<br>2018 |
|--|-------------------------------------|-----------------------|
| Assets   |                                     |                       |
| Current assets:  |                                     |                       |
| Cash and cash equivalents  | \$455,793                           | \$532,502             |
| Oil, NGL and natural gas sales receivables (net of allowance for uncollectable accounts) | 7,179,043                           | 7,101,629             |
| Refundable income taxes  | 787,318                             | 33,165                |
| Derivative contracts, net  | 2,469,628                           | -                     |
| Other  | 840,188                             | 578,880               |
| Total current assets   | 11,731,970                          | 8,246,176             |
| Properties and equipment at cost, based on successful efforts accounting:                |                                     |                       |
| Producing oil and natural gas properties   | 429,269,321                         | 427,448,584           |
| Non-producing oil and natural gas properties   | 12,525,688                          | 12,563,519            |
| Other  | 1,606,536                           | 1,529,770             |
|  | 443,401,545                         | 441,541,873           |
| Less accumulated depreciation, depletion and amortization                                | (247,016,105)                       | (243,257,472)         |
| Net properties and equipment   | 196,385,440                         | 198,284,401           |
| Investments  | 187,575                             | 219,109               |
| Derivative contracts, net  | 322,537                             | -                     |
| Total assets   | \$208,627,522                       | \$206,749,686         |
| Liabilities and Stockholders' Equity   |                                     |                       |
| Current liabilities:   |                                     |                       |
| Accounts payable   | \$903,962                           | \$881,130             |
| Derivative contracts, net  | -                                   | 3,064,046             |
| Accrued liabilities and other  | 1,723,204                           | 1,791,950             |
| Total current liabilities  | 2,627,166                           | 5,737,126             |
| Long-term debt   | 41,500,000                          | 51,000,000            |
| Deferred income taxes, net   | 22,402,007                          | 18,088,007            |
| Asset retirement obligations   | 2,845,636                           | 2,809,378             |
| Derivative contracts, net  | -                                   | 349,970               |
| Stockholders' equity:  |                                     |                       |

Edgar Filing: PANHANDLE OIL & GAS INC - Form 10-Q

Class A voting common stock, \$.0166 par value; 24,000,000 shares authorized,

|   |               |               |
|---|---------------|---------------|
| 16,897,306 issued at December 31, 2018, and 16,896,881 issued at September 30, 2018   | 281,509       | 281,502       |
| Capital in excess of par value  | 2,824,283     | 2,824,691     |
| Deferred directors' compensation  | 3,030,700     | 2,950,405     |
| Retained earnings   | 136,655,096   | 125,266,945   |
|   | 142,791,588   | 131,323,543   |
| Less treasury stock, at cost; 210,730 shares at December 31, 2018, and 145,467 shares |               |               |
| at September 30, 2018   | (3,538,875 )  | (2,558,338 )  |
| Total stockholders' equity  | 139,252,713   | 128,765,205   |
| Total liabilities and stockholders' equity  | \$208,627,522 | \$206,749,686 |

(See accompanying notes)

(1)



## PANHANDLE OIL AND GAS INC.

## CONDENSED STATEMENTS OF OPERATIONS

|   | Three Months Ended December 31, |               |
|---|---------------------------------|---------------|
|   | 2018                            | 2017          |
| Revenues:   | (unaudited)                     |               |
| Oil, NGL and natural gas sales  | \$ 12,210,719                   | \$ 12,887,419 |
| Lease bonuses and rental income   | 514,557                         | 96,959        |
| Gains (losses) on derivative contracts  | 4,506,780                       | (493,852 )    |
| Gain on asset sales   | 9,096,938                       | -             |
|   | 26,328,994                      | 12,490,526    |
| Costs and expenses:   |                                 |               |
| Lease operating expenses  | 3,104,570                       | 3,626,709     |
| Production taxes  | 608,951                         | 488,990       |
| Depreciation, depletion and amortization  | 3,813,686                       | 5,275,824     |
| Interest expense  | 539,370                         | 431,579       |
| General and administrative  | 1,938,840                       | 1,888,143     |
| Loss on asset sales and other expense (income)  | 16,637                          | (295,658 )    |
|   | 10,022,054                      | 11,415,587    |
| Income (loss) before provision (benefit) for income taxes                             | 16,306,940                      | 1,074,939     |
| Provision (benefit) for income taxes  | 3,571,000                       | (12,710,000 ) |
| Net income (loss)   | \$ 12,735,940                   | \$ 13,784,939 |
| Basic and diluted earnings (loss) per common share (Note 4)                           | \$ 0.75                         | \$ 0.81       |
| Basic and diluted weighted average shares outstanding:                                |                                 |               |
| Common shares   | 16,745,076                      | 16,685,032    |
| Unissued, directors' deferred compensation shares                                     | 213,932                         | 263,255       |
|   | 16,959,008                      | 16,948,287    |
| Dividends declared per share of common stock and paid in period                       | \$ 0.04                         | \$ 0.04       |
| Dividends declared per share of common stock and to be paid in quarter ended March 31 | \$ 0.04                         | \$ 0.04       |

(See accompanying notes)

(2)

---

## PANHANDLE OIL AND GAS INC.

## STATEMENTS OF STOCKHOLDERS' EQUITY

Three Months Ended December 31, 2018

|   | Class A voting<br>Common Stock<br>Shares | Amount    | Capital in<br>Excess of<br>Par Value | Deferred<br>Directors'<br>Compensation | Retained<br>Earnings | Treasury<br>Shares | Treasury<br>Stock | Total         |
|---|--|-----------|--------------------------------------|--|----------------------|--------------------|-------------------|---------------|
| Balances at<br>September 30,<br>2018                                | 16,896,881                               | \$281,502 | \$2,824,691                          | \$2,950,405                            | \$125,266,945        | (145,467)          | \$(2,558,338)     | \$128,765,205 |
| Net income<br>(loss)  | -  | -         | -                                    | -                                      | 12,735,940           | -                  | -                 | 12,735,940    |
| Purchase of<br>treasury stock                                       | -  | -         | -                                    | -                                      | -                    | (74,457)           | (1,140,559)       | (1,140,559)   |
| Restricted<br>stock awards  | -  | -         | 159,469                              | -                                      | -                    | -                  | -                 | 159,469       |
| Dividends<br>(\$0.08 per<br>share)                                  | -  | -         | -                                    | -                                      | (1,347,789)          | -                  | -                 | (1,347,789)   |
| Distribution<br>of restricted<br>stock                              |  |           |                                      |  |                      |                    |                   |               |
| to officers<br>and directors  | 425                                      | 7         | (159,869)                            | -                                      | -                    | 9,194              | 160,022           | 160           |
| Distribution<br>of deferred   |  |           |                                      |  |                      |                    |                   |               |
| directors'<br>compensation  | -  | -         | (8)                                  | 8                                      | -                    | -                  | -                 | -             |
| Increase in<br>deferred<br>directors'<br>compensation<br>charged to |  |           |                                      |  |                      |                    |                   |               |
| expense   | -  | -         | -                                    | 80,287                                 | -                    | -                  | -                 | 80,287        |
| Balances at<br>December 31,<br>2018<br>(unaudited)                  | 16,897,306                               | \$281,509 | \$2,824,283                          | \$3,030,700                            | \$136,655,096        | (210,730)          | \$(3,538,875)     | \$139,252,713 |

Edgar Filing: PANHANDLE OIL & GAS INC - Form 10-Q

Three Months Ended December 31, 2017

|  | Class A voting<br>Common Stock<br>Shares | Class A voting<br>Common Stock<br>Amount | Capital in<br>Excess of<br>Par Value | Deferred<br>Directors'<br>Compensation | Retained<br>Earnings | Treasury<br>Shares | Treasury<br>Stock | Total         |
|--|--|--|--------------------------------------|--|----------------------|--------------------|-------------------|---------------|
| Balances at<br>September 30,<br>2017   | 16,863,004                               | \$280,938                                | \$2,726,444                          | \$3,459,909                            | \$113,330,216        | (184,988)          | \$(3,089,968)     | \$116,707,539 |
| Net income<br>(loss)   | -  | -  | -                                    | -                                      | 13,784,939           | -                  | -                 | 13,784,939    |
| Purchase of<br>treasury stock  | -  | -  | -                                    | -                                      | -                    | (13,404 )          | (272,100 )        | (272,100 )    |
| Issuance of<br>treasury<br>shares to<br>ESOP   | -  | -  | 2,009                                | -                                      | -                    | 283                | 4,726             | 6,735         |
| Restricted<br>stock awards   | -  | -  | 194,050                              | -                                      | -                    | -                  | -                 | 194,050       |
| Dividends<br>(\$0.08 per<br>share)   | -  | -  | -                                    | -                                      | (1,347,608 )         | -                  | -                 | (1,347,608 )  |
| Distribution<br>of restricted<br>stock<br><br>to officers<br>and directors             | -  | -  | (735,965 )                           | -                                      | -                    | 44,065             | 736,699           | 734           |
| Increase in<br>deferred<br>directors'<br><br>compensation<br>charged to<br><br>expense | -  | -  | -                                    | 108,384                                | -                    | -                  | -                 | 108,384       |
| Balances at<br>December 31,<br>2017<br>(unaudited)                                     | 16,863,004                               | \$280,938                                | \$2,186,538                          | \$3,568,293                            | \$125,767,547        | (154,044)          | \$(2,620,643)     | \$129,182,673 |

(See accompanying notes)

(3)

---

## PANHANDLE OIL AND GAS INC.

## CONDENSED STATEMENTS OF CASH FLOWS

|  | Three months ended<br>December 31, |              |
|--|------------------------------------|--------------|
|  | 2018                               | 2017         |
|  | (unaudited)                        |              |
| Operating Activities   |                                    |              |
| Net income (loss)  | \$12,735,940                       | \$13,784,939 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                                    |              |
| Depreciation, depletion and amortization   | 3,813,686                          | 5,275,824    |
| Provision for deferred income taxes  | 4,314,000                          | (12,738,000) |
| Gain from leasing fee mineral acreage  | (514,557 )                         | (96,843 )    |
| Proceeds from leasing fee mineral acreage  | 528,374                            | 98,692       |
| Net (gain) loss on sales of assets   | (9,096,938 )                       | 272,236      |
| Directors' deferred compensation expense   | 80,287                             | 108,384      |
| Fair value of derivative contracts   | (6,206,181 )                       | 851,036      |
| Restricted stock awards  | 159,469                            | 194,050      |
| Other  | 7,163                              | (3,237 )     |
| Cash provided (used) by changes in assets and liabilities:                               |                                    |              |
| Oil, NGL and natural gas sales receivables   | (77,414 )                          | 229,701      |
| Other current assets   | (261,308 )                         | (59,253 )    |
| Accounts payable   | (2,971 )                           | (86,404 )    |
| Income taxes receivable  | (754,153 )                         | 24,574       |
| Other non-current assets   | 28,899                             | (79,552 )    |
| Accrued liabilities  | (744,553 )                         | (577,564 )   |
| Total adjustments  | (8,726,197 )                       | (6,586,356 ) |
| Net cash provided by operating activities  | 4,009,743                          | 7,198,583    |
| Investing Activities   |                                    |              |
| Capital expenditures   | (1,445,939 )                       | (4,984,880 ) |
| Acquisition of minerals and overrides  | (423,000 )                         | -            |
| Investments in partnerships  | -                                  | 5,393        |
| Proceeds from sales of assets  | 9,096,938                          | 557,750      |
| Net cash provided (used) by investing activities   | 7,227,999                          | (4,421,737 ) |
| Financing Activities   |                                    |              |
| Borrowings under debt agreement  | 3,832,557                          | 8,272,575    |
| Payments of loan principal   | (13,332,557)                       | (10,094,795) |
| Purchases of treasury stock  | (1,140,559 )                       | (272,100 )   |
| Payments of dividends  | (673,892 )                         | (671,890 )   |
| Net cash provided (used) by financing activities   | (11,314,451)                       | (2,766,210 ) |
| Increase (decrease) in cash and cash equivalents   | (76,709 )                          | 10,636       |
| Cash and cash equivalents at beginning of period   | 532,502                            | 557,791      |
| Cash and cash equivalents at end of period   | \$455,793                          | \$568,427    |

| Supplemental Schedule of Noncash Investing and Financing Activities:               |             |             |
|--|-------------|-------------|
| Dividends declared and unpaid  | \$673,897   | \$675,718   |
| Additions to asset retirement obligations  | \$5,371     | \$12,026    |
| Gross additions to properties and equipment  | \$1,894,741 | \$4,287,096 |
| Net (increase) decrease in accounts payable for properties and equipment additions | (25,802 )   | 697,784     |
| Capital expenditures and acquisitions  | \$1,868,939 | \$4,984,880 |

(See accompanying notes)

(4)

---

PANHANDLE OIL AND GAS INC.

NOTES TO CONDENSED FINANCIAL STATEMENTS

(Unaudited)

NOTE 1: Basis of Presentation and Accounting Principles

Basis of Presentation

The accompanying unaudited condensed financial statements of Panhandle Oil and Gas Inc. have been prepared in accordance with the instructions to Form 10-Q as prescribed by the SEC. Management of the Company believes that all adjustments necessary for a fair presentation of the financial position and results of operations and cash flows for the periods have been included. All such adjustments are of a normal recurring nature. The results are not necessarily indicative of those to be expected for the full year. The Company's fiscal year runs from October 1 through September 30.

Certain amounts and disclosures have been condensed or omitted from these financial statements pursuant to the rules and regulations of the SEC. Therefore, these condensed financial statements should be read in conjunction with the financial statements and related notes thereto included in the Company's 2018 Annual Report on Form 10-K.

Certain amounts (loss (gain) on asset sales and other in the Statements of Operations) in the prior years have been reclassified to conform to the current year presentation.

Adoption of New Accounting Pronouncements

Revenue recognition and presentation – In May 2014, the FASB issued Accounting Standards Update ("ASU") 2014-09, Revenue from Contracts with Customers (Topic 606), which supersedes nearly all previously existing revenue recognition guidance under U.S. GAAP. Subsequently, the FASB issued additional guidance to assist entities with implementation efforts, including the issuance of ASU 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net). This new guidance became effective for reporting periods beginning after December 15, 2017. The Company adopted the new revenue recognition and presentation guidance on October 1, 2018, as required. See Note 2: Revenues for discussion of the adoption impact and the applicable disclosures required by the new guidance.

New Accounting Pronouncements yet to be Adopted

In February 2016, the FASB issued its new lease accounting guidance in ASU 2016-02, Leases (Topic 842). Under the new guidance, lessees will be required to recognize the following for all leases (with the exception of short-term leases pursuant to an optional election) at the commencement date: 1) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and 2) a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. The new lease guidance changed the accounting for sale and leaseback transactions primarily because lessees must recognize lease assets and lease liabilities. Lessees will no longer be provided with a source of off-balance sheet financing. The guidance is effective for us beginning October 1, 2019, including interim periods within the fiscal year. Early application is permitted for all public business entities upon issuance, but the Company has chosen not to early adopt. Lessees (for capital and operating leases) and lessors (for sales-type, direct financing, and operating leases) must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The modified retrospective approach would not require any



transition accounting for leases that expired before the earliest comparative period presented. We are assessing the potential impact that this standard will have on our financial statements.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. The new guidance is intended to improve the recognition and measurement of financial instruments. The new guidance is effective for us beginning October 1, 2018, including interim periods within the fiscal year. This update is not expected to have a material impact on our financial statements.

Other accounting standards that have been issued or proposed by the FASB, or other standards-setting bodies, that do not require adoption until a future date are not expected to have a material impact on the financial statements upon adoption.

(5)

---

## NOTE 2: Revenues

### Adoption of new revenue recognition and disclosure guidance

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 606), which generally requires an entity to identify performance obligations in its contracts, estimate the amount of consideration to be received in the transaction price, allocate the transaction price to each separate performance obligation, and recognize revenue as obligations are satisfied. Additionally, the standard requires expanded disclosures related to revenue recognition.

Subsequent to the issuance of ASU 2014-09, the FASB issued additional guidance to assist entities with implementation efforts, including the issuance of ASU 2016-08, Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net), pertaining to the presentation of revenues on a gross basis (revenues presented separately from associated expenses) versus a net basis. This guidance requires an entity to record revenue on a gross basis if it controls a promised good or service before transferring it to a customer, whereas an entity shall record revenue on a net basis if its role is to arrange for another entity to provide the goods or services to a customer.

The Company adopted the new revenue recognition and presentation guidance on October 1, 2018. The standard allows for either “full retrospective” adoption, meaning the standard is applied to all of the periods presented, or “modified retrospective” adoption, meaning the standard is applied only to the most current period presented in the financial statements and utilizes a cumulative effect adjustment to retained earnings in the period of adoption to account for prior period effects rather than restating previously reported results. The Company chose to use the modified retrospective method upon adoption and has applied the guidance only to contracts that are not complete at the date of initial application. Adoption of the new guidance had no cumulative effect impact on the Company's retained earnings at October 1, 2018.

The standard did not have a material effect on the timing or measurement of the Company's revenue recognition or its financial position, results of operations, net income and cash flows. Additionally, the application of ASU 2016-08's gross versus net presentation guidance did not impact the Company's presentation of revenues and expenses. As the Company's interests in oil and natural gas properties are non-operated interests or royalty interests, the Company evaluated its agreements with operators in connection with the ASC 606 principal versus agent indicators. Consistent with previous conclusions under ASC 605, the Company concluded that the operators act as an agent in the transfer of commodities to third party customers. This determination required judgment in the application of the guidance for principal versus agent under ASC 606.

### Revenues from Contracts with Customers

#### Oil, NGL and natural gas sales

Sales of oil, NGL and natural gas are recognized at the point in time that control of the product is transferred to the customer and collectability of the sales price is reasonably assured. Oil is priced on the delivery date based upon prevailing prices published by purchasers with certain adjustments related to oil quality and physical location. The price the Company receives for natural gas and NGL is tied to a market index, with certain adjustments based on, among other factors, whether a well delivers to a gathering or transmission line, quality and heat content of natural gas, and prevailing supply and demand conditions, so that the price of natural gas fluctuates to remain competitive with other available natural gas supplies. These market indices are determined on a monthly basis. Each unit of commodity is considered a separate performance obligation, however, as consideration is variable, the Company utilizes the variable consideration allocation exception permitted under the standard to allocate the variable

consideration to the specific units of commodity to which they relate.

#### Lease bonus income

The Company also earns revenue from lease bonuses. The Company generates lease bonus revenue by leasing its mineral interests to exploration and production companies. A lease agreement represents the Company's contract with a third party and generally conveys the rights to any oil, NGL or natural gas discovered, grants the Company a right to a specified royalty interest and requires that drilling and completion operations commence within a specified time period. Control is transferred to the lessee and the Company has satisfied its performance obligation when the lease agreement is executed, such that revenue is recognized when the lease bonus payment is received. The Company accounts for its lease bonuses as conveyances in accordance with the guidance set forth in ASC 932, and it recognizes the lease bonus as a cost recovery with any excess above its cost basis in the mineral being treated as a gain. The excess of lease bonus above the mineral basis is shown in the lease bonuses and rentals line item on the Company's Statements of Operations.

Oil and natural gas derivative contracts – See Note 9 for discussion of the Company's accounting for derivative contracts.

(6)

---

## Disaggregation of oil, NGL and natural gas revenues

The following table presents the disaggregation of the Company's oil, NGL and natural gas revenues for the three months ended December 31, 2018.

|                                | Three Months Ended<br>December 31, 2018 |
|--------------------------------|---|
| Oil revenue                    | \$ 4,478,980                            |
| NGL revenue                    | 1,454,835                               |
| Natural gas revenue            | 6,276,904                               |
| Oil, NGL and natural gas sales | \$ 12,210,719                           |

## Performance obligations

The Company satisfies the performance obligations under its oil and natural gas sales contracts upon delivery of its production and related transfer of title to purchasers. Upon delivery of production, the Company has a right to receive consideration from its purchasers in amounts that correspond with the value of the production transferred.

## Allocation of transaction price to remaining performance obligations

## Oil, NGL and natural gas sales

As the Company has determined that each unit of product generally represents a separate performance obligation, future volumes are wholly unsatisfied and disclosure of the transaction price allocated to remaining performance obligations is not required. The Company has utilized the practical expedient in ASC 606 which permits the Company to allocate variable consideration to one or more but not all performance obligations in the contract if the terms of the variable payment relate specifically to the Company's efforts to satisfy that performance obligation and allocating the variable amount to the performance obligation is consistent with the allocation objective under ASC 606. Additionally, the Company will not disclose variable consideration subject to this practical expedient.

## Prior-period performance obligations and contract balances

The Company records revenue in the month production is delivered to the purchaser. As a non-operator, the Company has limited visibility into the timing of when new wells start producing and production statements may not be received for 30 to 90 days or more after the date production is delivered. As a result, the Company is required to estimate the amount of production delivered to the purchaser and the price that will be received for the sale of the product. The expected sales volumes and prices for these properties are estimated and recorded within the Oil, NGL and natural gas sales receivables line item in the accompanying balance sheets. The difference between the Company's estimates and the actual amounts received for oil, NGL and natural gas sales is recorded in the quarter that payment is received from the third party. For the three months ended December 31, 2018, and December 31, 2017, revenue recognized in these reporting periods related to performance obligations satisfied in prior reporting periods was immaterial and considered a change in estimate.

## NOTE 3: Income Taxes

The Company's provision for income taxes differs from the statutory rate primarily due to estimated federal and state benefits generated from excess federal and Oklahoma percentage depletion, which are permanent tax benefits. Excess percentage depletion, both federal and Oklahoma, can only be taken in the amount that it exceeds cost depletion which

is calculated on a unit-of-production basis. Excess tax benefits and deficiencies of stock-based compensation are recognized as income tax expense (benefit) in the statement of operations.

Both excess federal percentage depletion, which is limited to certain production volumes and by certain income levels, and excess Oklahoma percentage depletion, which has no limitation on production volume, reduce estimated taxable income or add to estimated taxable loss projected for any year. The federal and Oklahoma excess percentage depletion estimates will be updated throughout the year until finalized with detailed well-by-well calculations at fiscal year-end. Federal and Oklahoma excess percentage depletion, when a provision for income taxes is expected for the year, decreases the effective tax rate, while the effect is to increase the effective tax rate when a benefit for income taxes is expected for the year. The benefits of federal and Oklahoma excess percentage depletion and excess tax benefits and deficiencies of stock-based compensation are not directly related to the amount of pre-tax income (loss) recorded in a period. Accordingly, in periods where a recorded pre-tax income or loss is relatively small, the

(7)

---

proportional effect of these items on the effective tax rate may be significant. The effective tax rate for the quarter ended December 31, 2018, was a 22% provision as compared to a 1182% benefit for the quarter ended December 31, 2017.

NOTE 4: Basic and Diluted Earnings (Loss) per Share

Basic and diluted earnings (loss) per share is calculated using net income (loss) divided by the weighted average number of voting common shares outstanding, including unissued, vested directors' deferred compensation shares during the period.

NOTE 5: Long-term Debt

The Company has a \$200,000,000 credit facility with a group of banks headed by Bank of Oklahoma (BOK) with a current borrowing base of \$80,000,000 and a maturity date of November 30, 2022. The credit facility is subject to a semi-annual borrowing base determination, wherein BOK applies their commodity pricing forecast to the Company's reserve forecast and determines a borrowing base. The facility is secured by certain of the Company's properties (wellbore only) with a net book value of \$133,361,948 at December 31, 2018. The interest rate is based on BOK prime plus from 0.50% to 1.25%, or 30 day LIBOR plus from 2.00% to 2.75%. The election of BOK prime or LIBOR is at the Company's discretion. The interest rate spread from BOK prime or LIBOR will be charged based on the ratio of the loan balance to the borrowing base. The interest rate spread from LIBOR or the prime rate increases as the ratio of loan balance to the borrowing base increases. At December 31, 2018, the effective interest rate was 4.63%.

The Company's debt is recorded at the carrying amount on its balance sheet. The carrying amount of the Company's revolving credit facility approximates fair value because the interest rates are reflective of market rates.

Determinations of the borrowing base are made semi-annually (usually June and December) or whenever the banks, in their discretion, believe that there has been a material change in the value of the oil and natural gas properties. On January 3, 2019, the borrowing base was redetermined by the banks and left unchanged at \$80,000,000. The loan agreement contains customary covenants which, among other things, require periodic financial and reserve reporting and place certain limits on the Company's incurrence of indebtedness, liens, payment of dividends and acquisitions of stock. In addition, the Company is required to maintain certain financial ratios, a current ratio (as defined by the bank agreement – current assets includes availability under outstanding credit facility) of no less than 1.0 to 1.0 and a funded debt to EBITDA (trailing twelve months as defined by the bank agreement – traditional EBITDA with the unrealized gain or loss on derivative contracts also removed from earnings) of no more than 4.0 to 1.0. At December 31, 2018, the Company was in compliance with the covenants of the loan agreement and has \$38,500,000 of availability under its outstanding credit facility.

NOTE 6: Deferred Compensation Plan for Non-Employee Directors

Annually, non-employee directors may elect to be included in the Deferred Compensation Plan for Non-Employee Directors. The Deferred Compensation Plan for Non-Employee Directors provides that each outside director may individually elect to be credited with future unissued shares of Company common stock rather than cash for all or a portion of the annual retainers, Board meeting fees and committee meeting fees. These unissued shares are recorded to each director's deferred compensation account at the closing market price of the shares (i) on the dates of the Board and committee meetings, and (ii) on the payment dates of the annual retainers. Only upon a director's retirement, termination, death, or a change-in-control of the Company will the shares recorded for such director be issued under the Deferred Compensation Plan for Non-Employee Directors. Directors may elect to receive shares, when issued, over annual time periods up to ten years. The promise to issue such shares in the future is an unsecured obligation of the Company.

NOTE 7: Restricted Stock Plan

In March 2010, shareholders approved the Panhandle Oil and Gas Inc. 2010 Restricted Stock Plan (2010 Stock Plan), which made available 200,000 shares of common stock to provide a long-term component to the Company's total compensation package for its officers and to further align the interest of its officers with those of its shareholders. In March 2014, shareholders approved an amendment to increase the number of shares of common stock reserved for issuance under the 2010 Stock Plan from 200,000 shares to 500,000 shares and to allow the grant of shares of restricted stock to our directors. The 2010 Stock Plan, as amended, is designed to provide as much flexibility as possible for future grants of restricted stock so that the Company can respond as necessary to provide competitive compensation in order to attract, retain and motivate directors and officers of the Company and to align their interests with those of the Company's shareholders.

Effective in May 2014, the board of directors adopted resolutions to allow management, at their discretion, to purchase the Company's common stock as treasury shares up to an amount equal to the aggregate number of shares of common stock awarded

(8)

---

pursuant to the Company's Amended 2010 Restricted Stock Plan, contributed by the Company to its ESOP and credited to the accounts of directors pursuant to the Deferred Compensation Plan for Non-Employee Directors.

Effective in May 2018, the board of directors approved an amendment to the Company's existing stock repurchase program. As amended, the Repurchase Program will continue to allow the Company to repurchase up to \$1.5 million of the Company's common stock at management's discretion. The Board added language to clarify that this is intended to be an evergreen program as the repurchase of an additional \$1.5 million of the Company's common stock is authorized and approved whenever the previous amount is utilized. In addition, the number of shares allowed to be purchased by the Company under the Repurchase Program is no longer capped at an amount equal to the aggregate number of shares of common stock (i) awarded pursuant to the Company's Amended 2010 Restricted Stock Plan, (ii) contributed by the Company to its ESOP, and (iii) credited to the accounts of directors pursuant to the Deferred Compensation Plan for Non-Employee Directors.

On December 11, 2018, the Company awarded 12,044 non-performance based shares and 36,131 performance based shares of the Company's common stock as restricted stock to certain officers. The restricted stock vests at the end of a three-year period and contains non-forfeitable rights to receive dividends and voting rights during the vesting period. Upon vesting, the performance based shares that do not meet the performance criteria are forfeited. The non-performance and performance based shares had a fair value on their award date of \$189,332 and \$297,621, respectively. The fair value for the non-performance and the performance based awards will be recognized as compensation expense ratably over the vesting period. The fair value of the performance based shares on their award date is calculated by simulating the Company's stock prices as compared to the Dow Jones Select Oil Exploration and Production Index (DJSOEP) prices utilizing a Monte Carlo model covering the performance period (December 11, 2018, through December 11, 2021).

On December 31, 2018, the Company awarded 11,290 non-performance based shares of the Company's common stock as restricted stock to its non-employee directors. The restricted stock vests quarterly over one year starting on March 31, 2019. The restricted stock contains non-forfeitable rights to receive dividends and to vote the shares during the vesting period. These non-performance based shares had a fair value on their award date of \$174,995.

The following table summarizes the Company's pre-tax compensation expense for the three months ended December 31, 2018 and 2017, related to the Company's performance based and non-performance based restricted stock.

|   | Three Months Ended |           |
|---|--------------------|-----------|
|   | December 31,       |           |
|   | 2018               | 2017      |
| Performance based, restricted stock     | \$63,537           | \$96,665  |
| Non-performance based, restricted stock | 95,932             | 97,385    |
| Total compensation expense              | \$159,469          | \$194,050 |

A summary of the Company's unrecognized compensation cost for its unvested performance based and non-performance based restricted stock and the weighted-average periods over which the compensation cost is expected to be recognized are shown in the following table.



Edgar Filing: PANHANDLE OIL & GAS INC - Form 10-Q

|   | As of December 31, 2018   |                                    |
|---|---------------------------|------------------------------------|
|   | Unrecognized Compensation | Weighted Average Period (in years) |
| Performance based, restricted stock     | \$ 555,473                | 2.29                               |
| Non-performance based, restricted stock | 543,061                   | 1.86                               |
| Total                                   | \$ 1,098,534              |                                    |

NOTE 8: Properties and Equipment

Divestitures

During the first quarter of 2019, the Company sold 206 net mineral acres and producing oil and gas properties, primarily located in Lea and Eddy Counties, New Mexico, to a private buyer for total net consideration of \$9,096,938 and recorded a gain on the sale of \$9,096,938. The cash from the sale was used to reduce the Company's outstanding bank debt.

(9)

---

## Acquisitions

During the first quarter of 2019, the Company acquired 45 net mineral acres (which include producing oil and gas properties) in the STACK play in Blaine County, Oklahoma, with undeveloped locations identified in both the Woodford and Meramac Shales for \$423,000.

## Oil, NGL and Natural Gas Reserves

Management considers the estimation of the Company's crude oil, NGL and natural gas reserves to be the most significant of its judgments and estimates. Changes in crude oil, NGL and natural gas reserve estimates affect the Company's calculation of DD&A, provision for retirement of assets and assessment of the need for asset impairments. On an annual basis, with a semi-annual update, the Company's Independent Consulting Petroleum Engineer, with assistance from Company staff, prepares estimates of crude oil, NGL and natural gas reserves based on available geologic and seismic data, reservoir pressure data, core analysis reports, well logs, analogous reservoir performance history, production data and other available sources of engineering, geologic and geophysical information. Between periods in which reserves would normally be calculated, the Company updates the reserve calculations utilizing appropriate prices for the current period. The estimated oil, NGL and natural gas reserves were computed using the 12-month average price calculated as the unweighted arithmetic average of the first-day-of-the-month oil, NGL and natural gas price for each month within the 12-month period prior to the balance sheet date, held flat over the life of the properties. However, projected future crude oil, NGL and natural gas pricing assumptions are used by management to prepare estimates of crude oil, NGL and natural gas reserves and future net cash flows used in asset impairment assessments and in formulating management's overall operating decisions. Crude oil, NGL and natural gas prices are volatile and affected by worldwide production and consumption and are outside the control of management.

## Impairment

All long-lived assets, principally oil and natural gas properties, are monitored for potential impairment when circumstances indicate that the carrying value of the asset may be greater than its estimated future net cash flows. The evaluations involve significant judgment since the results are based on estimated future events, such as: inflation rates; future drilling and completion costs; future sales prices for oil, NGL and natural gas; future production costs; estimates of future oil, NGL and natural gas reserves to be recovered and the timing thereof; the economic and regulatory climates and other factors. The need to test a property for impairment may result from significant declines in sales prices or unfavorable adjustments to oil, NGL and natural gas reserves. Between periods in which reserves would normally be calculated, the Company updates the reserve calculations to reflect any material changes since the prior report was issued and then utilizes updated projected future price decks current with the period. For both the three months ended December 31, 2018 and 2017, the assessment resulted in no impairment provisions on producing properties. A significant reduction in oil, NGL and natural gas prices or a decline in reserve volumes may lead to additional impairment in future periods that may be material to the Company.

(10)

---

## NOTE 9: Derivatives

The Company has entered into commodity price derivative agreements including fixed swap contracts and costless collar contracts. These instruments are intended to reduce the Company's exposure to short-term fluctuations in the price of oil and natural gas. Fixed swap contracts set a fixed price and provide payments to the Company if the index price is below the fixed price, or require payments by the Company if the index price is above the fixed price. Collar contracts set a fixed floor price and a fixed ceiling price and provide payments to the Company if the index price falls below the floor or require payments by the Company if the index price rises above the ceiling. These contracts cover only a portion of the Company's natural gas and oil production and provide only partial price protection against declines in natural gas and oil prices. These derivative instruments may expose the Company to risk of financial loss and limit the benefit of future increases in prices. The Company's derivative contracts are currently with Bank of Oklahoma and Koch Supply and Trading LP. The derivative contracts with Bank of Oklahoma are secured under its credit facility with Bank of Oklahoma. The derivative contracts with Koch are unsecured. The derivative instruments have settled or will settle based on the prices below.

Derivative contracts in place as of December 31, 2018

| Contract period               | Production volume covered per month | Index           | Contract price                  |
|-------------------------------|-------------------------------------|-----------------|---------------------------------|
| Natural gas fixed price swaps |                                     |                 |                                 |
| July 2018 - March 2019        | 50,000 Mmbtu                        | NYMEX Henry Hub | \$3.065                         |
| January - March 2019          | 100,000 Mmbtu                       | NYMEX Henry Hub | \$3.460                         |
| January - June 2019           | 150,000 Mmbtu                       | NYMEX Henry Hub | \$2.981                         |
| January - June 2019           | 100,000 Mmbtu                       | NYMEX Henry Hub | \$3.310                         |
| January - June 2019           | 50,000 Mmbtu                        | NYMEX Henry Hub | \$3.303                         |
| January - July 2019           | 100,000 Mmbtu                       | NYMEX Henry Hub | \$2.867                         |
| Oil costless collars          |                                     |                 |                                 |
| January - June 2019           | 2,000 Bbls                          | NYMEX WTI       | \$55.00 floor / \$63.45 ceiling |
| January - December 2019       | 1,000 Bbls                          | NYMEX WTI       | \$50.00 floor / \$60.00 ceiling |
| January - December 2019       | 2,000 Bbls                          | NYMEX WTI       | \$60.00 floor / \$69.25 ceiling |
| July - December 2019          | 3,000 Bbls                          | NYMEX WTI       | \$60.00 floor / \$70.75 ceiling |
| July 2019- June 2020          | 2,000 Bbls                          | NYMEX WTI       | \$65.00 floor / \$76.15 ceiling |
| January - June 2020           | 2,000 Bbls                          | NYMEX WTI       | \$60.00 floor / \$67.00 ceiling |
| Oil fixed price swaps         |                                     |                 |                                 |
| January - June 2019           | 2,000 Bbls                          | NYMEX WTI       | \$59.69                         |
| January - June 2019           | 2,000 Bbls                          | NYMEX WTI       | \$57.15                         |
| January - June 2019           | 3,000 Bbls                          | NYMEX WTI       | \$58.02                         |
| January - December 2019       | 1,000 Bbls                          | NYMEX WTI       | \$56.15                         |
| January - December 2019       | 2,000 Bbls                          | NYMEX WTI       | \$56.71                         |
| January - December 2019       | 1,000 Bbls                          | NYMEX WTI       | \$58.56                         |
| July - December 2019          | 2,000 Bbls                          | NYMEX WTI       | \$56.85                         |

The Company has elected not to complete all of the documentation requirements necessary to permit these derivative contracts to be accounted for as cash flow hedges. The Company's fair value of derivative contracts was a net asset of \$2,792,165 as of December 31, 2018, and a net liability of \$3,414,016 as of September 30, 2018. Net cash paid related to derivative contracts settled during the three-month period ended December 31, 2018, was \$1,699,401 compared to

net cash received of \$357,184 in the same period in the prior year.

The fair value amounts recognized for the Company's derivative contracts executed with the same counterparty under a master netting arrangement may be offset. The Company has the choice to offset or not, but that choice must be applied consistently. A master netting arrangement exists if the reporting entity has multiple contracts with a single counterparty that are subject to a contractual agreement that provides for the net settlement of all contracts through a single payment in a single currency in the event of default on or termination of any one contract. Offsetting the fair values recognized for the derivative contracts outstanding with a single counterparty results in the net fair value of the transactions being reported as an asset or a liability in the Condensed Balance Sheets.

The following table summarizes and reconciles the Company's derivative contracts' fair values at a gross level back to net fair value presentation on the Company's Condensed Balance Sheets at December 31, 2018, and September 30, 2018. The Company

(11)

---

has offset all amounts subject to master netting agreements in the Company's Condensed Balance Sheets at December 31, 2018, and September 30, 2018.

|  | December 31, 2018   |                     |                    | September 30, 2018  |                     |                         |
|--|---------------------|---------------------|--------------------|---------------------|---------------------|-------------------------|
|  | Fair Value (a)      |                     |                    | Fair Value (a)      |                     |                         |
|  | Commodity Contracts |                     |                    | Commodity Contracts |                     |                         |
|  | Current Assets      | Current Liabilities | Non-Current Assets | Current Assets      | Current Liabilities | Non-Current Liabilities |
| Gross amounts recognized                     | \$2,502,245         | \$32,617            | \$322,537          | \$42,150            | \$3,106,196         | \$349,970               |
| Offsetting adjustments                       | (32,617 )           | (32,617 )           | -                  | (42,150)            | (42,150 )           | -                       |
| Net presentation on Condensed Balance Sheets | \$2,469,628         | \$-                 | \$322,537          | \$-                 | \$3,064,046         | \$349,970               |

(a) See Fair Value Measurements section for further disclosures regarding fair value of financial instruments.

The fair value of derivative assets and derivative liabilities is adjusted for credit risk. The impact of credit risk was immaterial for all periods presented.

#### NOTE 10: Fair Value Measurements

Fair value is defined as the amount that would be received from the sale of an asset or paid for the transfer of a liability in an orderly transaction between market participants, i.e., an exit price. To estimate an exit price, a three-level hierarchy is used. The fair value hierarchy prioritizes the inputs, which refer broadly to assumptions market participants would use in pricing an asset or a liability, into three levels. Level 1 inputs are unadjusted quoted prices in active markets for identical assets and liabilities. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability. Level 2 inputs include the following: (i) quoted prices for similar assets or liabilities in active markets; (ii) quoted prices for identical or similar assets or liabilities in markets that are not active; (iii) inputs other than quoted prices that are observable for the asset or liability; or (iv) inputs that are derived principally from or corroborated by observable market data by correlation or other means. Level 3 inputs are unobservable inputs for the financial asset or liability.

The following table provides fair value measurement information for financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2018.

| Fair Value Measurement at December 31, 2018 |   |   |                  |
|---|---|---|------------------|
| Quoted Prices in Active Markets (Level 1)   | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Fair Value |
|   |   |   |                  |

|                                 |     |              |    |   |              |
|---------------------------------|-----|--------------|----|---|--------------|
| Financial Assets (Liabilities): |     |              |    |   |              |
| Derivative Contracts - Swaps    | \$- | \$ 1,558,346 | \$ | - | \$ 1,558,346 |
| Derivative Contracts - Collars  | \$- | \$ 1,233,819 | \$ | - | \$ 1,233,819 |

Level 2 – Market Approach - The fair values of the Company’s swaps and collars are based on a third-party pricing model which utilizes inputs that are either readily available in the public market, such as natural gas curves and volatility curves, or can be corroborated from active markets. These values are based upon future prices, time to maturity and other factors. These values are then compared to the values given by our counterparties for reasonableness.

At December 31, 2018, and September 30, 2018, the carrying values of cash and cash equivalents, receivables, and payables are considered to be representative of their respective fair values due to the short-term maturities of those instruments. Financial instruments include long-term debt, which the valuation is classified as Level 2 as the carrying amount of the Company’s revolving credit facility approximates fair value because the interest rates are reflective of market rates. The estimated current market interest rates are based primarily on interest rates currently being offered on borrowings of similar amounts and terms. In addition, no valuation input adjustments were considered necessary relating to nonperformance risk for the debt agreements.

(12)

---

ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FORWARD-LOOKING STATEMENTS AND RISK FACTORS

Forward-Looking Statements for fiscal 2019 and later periods are made in this document. Such statements represent estimates by management based on the Company's historical operating trends, its proved oil, NGL and natural gas reserves and other information currently available to management. The Company cautions that the Forward-Looking Statements provided herein are subject to all the risks and uncertainties incident to the acquisition, development and marketing of, and exploration for oil, NGL and natural gas reserves. Investors should also read the other information in this Form 10-Q and the Company's 2018 Annual Report on Form 10-K where risk factors are presented and further discussed. For all the above reasons, actual results may vary materially from the Forward-Looking Statements and there is no assurance that the assumptions used are necessarily the most likely to occur.

RESULTS OF OPERATIONS

THREE MONTHS ENDED DECEMBER 31, 2018 – COMPARED TO THREE MONTHS ENDED DECEMBER 31, 2017

Overview:

The Company recorded a first quarter 2019 net income of \$12,735,940, or \$0.75 per share, as compared to net income of \$13,784,939, or \$0.81 per share, in the 2018 quarter. The change in net income (loss) was principally the result of gain on assets sales, gains on derivative contracts, increased lease bonuses and decreased LOE and DD&A; largely offset by changes in tax provision (benefit) and decreased oil, NGL and natural gas sales. These items are further discussed below.

Oil, NGL and Natural Gas Sales:

Oil, NGL and natural gas sales decreased \$676,700 or 5% for the 2019 quarter. Oil, NGL and natural gas sales were down due to decreased oil, NGL and gas sales volumes of 9%, 14% and 22%, respectively, and decreases in NGL prices of 10%, partially offset by increased natural gas prices of 32%. The following table outlines the Company's production and average sales prices for oil, NGL and natural gas for the three-month periods of fiscal 2019 and 2018:

|                    | Oil<br>Bbls<br>Sold | Average<br>Price | NGL<br>Bbls<br>Sold | Average<br>Price | Mcf<br>Sold | Average<br>Price | Mcf<br>Sold | Average<br>Price |
|--------------------|---------------------|------------------|---------------------|------------------|-------------|------------------|-------------|------------------|
| Three months ended |                     |                  |                     |                  |             |                  |             |                  |
| 12/31/2018         | 82,828              | \$ 54.08         | 62,262              | \$ 23.37         | 1,893,990   | \$ 3.31          | 2,764,530   | \$ 4.42          |
| 12/31/2017         | 90,837              | \$ 53.83         | 72,401              | \$ 26.10         | 2,442,384   | \$ 2.50          | 3,421,812   | \$ 3.77          |

Overall production is down due to the natural decline of the production base and, to a lesser extent, the result of marginal property divestitures. This was partially offset by the production from new royalty and working interest wells. The oil production decrease is primarily from the Eagle Ford Shale properties; a result of naturally declining production, as well as downtime related to workovers and lateral cleanouts in the first quarter of 2019. This decrease was somewhat offset by the acquisition of Bakken producing properties in August of 2018 and new well drilling in the Permian Basin. The NGL production decrease was attributed to the natural decline in the liquid-rich production from

the prior year's drilling program in the Anadarko Basin Woodford Shale. The decrease was partially offset by new well drilling in Arkoma Woodford and STACK in Oklahoma and Permian Basin in New Mexico. Decreased gas production was due to naturally declining production in the Anadarko Woodford and Arkoma Woodford Shales, well workovers in the Arkoma Woodford Shale and, to a lesser extent, marginal property divestitures. These decreases were partially offset by new drilling in the STACK play in western Oklahoma.

Total production in the first quarter of 2018 saw significant increases due to our substantial 2017 drilling program in the Arkoma Woodford (8 wells), Anadarko Woodford (6 wells) and Eagle Ford (10 wells) shales, which began production just before or during the quarter. All of these wells had significantly higher than average NRI's and were near their peak production rates during this time. Since the first quarter of 2018, the production from these wells has come down from their peak rates, as these wells have fairly steep initial decline curves. The Company's total production has remained basically flat from the second quarter of 2018 through the end of fiscal 2018. The total production decline in the first quarter of 2019 is only around 6% when compared to the last three quarters of 2018. We believe that this is important to note, as it reflects the strength of the new royalty production on our mineral acreage during this period of significantly less capital expenditures to drill and complete wells as compared to our fiscal 2017 program.

(13)

---



Production for the last five quarters was as follows:

| Quarter ended | Oil<br>Bbls<br>Sold | NGL<br>Bbls<br>Sold | Mcf Sold  | Mcfe Sold |
|---------------|---------------------|---------------------|-----------|-----------|
| 12/31/2018    | 82,828              | 62,262              | 1,893,990 | 2,764,530 |
| 9/30/2018     | 83,118              | 58,886              | 2,088,258 | 2,940,282 |
| 6/30/2018     | 80,298              | 67,142              | 2,082,700 | 2,967,340 |
| 3/31/2018     | 82,312              | 56,747              | 2,107,920 | 2,942,274 |
| 12/31/2017    | 90,837              | 72,401              | 2,442,384 | 3,421,812 |

#### Lease Bonuses and Rental Income:

Lease bonuses and rental income increased \$417,598 in the 2019 quarter. The increase was due to a higher level of leasing by the Company during the 2019 quarter.

#### Gains (Losses) on Derivative Contracts:

The fair value of derivative contracts was a net asset of \$2,792,165 as of December 31, 2018, and a net liability of \$334,877 as of December 31, 2017. We had a net gain on derivative contracts of \$4,506,780 in the 2019 quarter as compared to a net loss of \$493,852 in the 2018 quarter. The change is principally due to the oil collars and fixed price swaps being more favorable in the 2019 quarter, as NYMEX oil futures experienced a large decrease in price during the quarter in relation their previous position to the collars and the fixed prices of the swaps. During the 2018 quarter, the oil collars and fixed price swaps experienced an unfavorable change as the NYMEX futures prices (at that time) increased from where they were at the end of the fourth quarter in 2017. The Company utilizes derivative contracts for the purpose of protecting its return on investments.

#### Gain on Asset Sales:

Gain on asset sales was \$9,096,938 in the 2019 quarter. In the 2019 quarter, the Company sold mineral acreage in Lea and Eddy Counties, New Mexico, for a gain of \$9,096,938. In the 2018 quarter, the Company did not have a gain on asset sales.

#### Lease Operating Expenses (LOE):

Total LOE decreased \$522,139 or 14% in the 2019 quarter. LOE per Mcfe increased in the 2019 quarter to \$1.12 compared to \$1.06 in the 2018 quarter. LOE related to field operating costs decreased \$332,545 or 18% in the 2019 quarter compared to the 2018 quarter. Field operating costs were \$.54 per Mcfe in both the 2019 and 2018 quarters.

The decrease in LOE related to field operating costs was coupled with a decrease in handling fees (primarily gathering, transportation and marketing costs) of \$189,594 in the 2019 quarter compared to the 2018 quarter. On a per Mcfe basis, these handling fees were \$0.58 in the 2019 quarter as compared to \$0.52 in the 2018 quarter. This increase in rate was mainly due to lower cost oil production declining 9%. Natural gas sales bear the large majority of the handling fees while oil sales incur a much smaller amount. Handling fees are charged either as a percent of sales or based on production volumes.

Depreciation, Depletion and Amortization (DD&A):

DD&A decreased \$1,462,138 or 28% in the 2019 quarter. DD&A in the 2019 quarter was \$1.38 per Mcfe as compared to \$1.54 per Mcfe in the 2018 quarter. DD&A decreased \$448,726 as a result of this \$.16 decrease in the DD&A rate per Mcfe. An additional decrease of \$1,013,412 was the result of production decreasing 19% in the 2019 quarter compared to the 2018 quarter. The rate decrease is mainly due to new production from royalty interest only wells and wells with lower finding costs coming on since the 2018 quarter. This decrease was also coupled with the decline in production from the Eagle Ford Shale properties, which have higher finding costs. The Eagle Ford production was down due to natural production decline as well as some downtime related to workovers and lateral cleanouts in the 2019 quarter.

Interest Expense:

Interest expense increased \$107,791 or 25% in the 2019 quarter. The increase was the result of a higher interest rates partially offset by a lower average outstanding debt balance during the 2019 quarter.

(14)

---

## Loss on Asset Sales and Other Expense (Income):

Loss on asset sales and other expense (income) changed from an income of \$295,658 in the 2018 quarter to a \$16,637 expense in the 2019 quarter. This change was primarily due to the Company receiving higher miscellaneous income (which is included in this line item on the Statement of Operations) of \$575,816 partially offset by a loss on sale of non-core assets of \$272,236, in the 2018 quarter. The increased miscellaneous income in the 2018 quarter was primarily related to forfeited earnest money of \$460,500 from a potential asset sale that did not close when the counterparty could not secure funding.

## Income Taxes:

Income taxes changed \$16,281,000, from a \$12,710,000 benefit in the 2018 quarter to a \$3,571,000 provision in the 2019 quarter. This was mainly the result of the Tax Cuts and Jobs Act enacted in December 2017 that reduced the US federal corporate tax rate from 35% to 21%. The \$12,652,000 tax benefit of this law change on our existing deferred tax liabilities was recorded in the 2018 quarter and directly affected the effective tax rate for the 2018 quarter. The effective tax rate changed from a 1182% benefit in the 2018 quarter to a 22% provision in the 2019 quarter.

When a provision for income taxes is expected for the year, federal and Oklahoma excess percentage depletion decreases the effective tax rate, while the effect is to increase the effective tax rate when a benefit for income taxes is recorded.

## LIQUIDITY AND CAPITAL RESOURCES

The Company had positive working capital of \$9,104,804 at December 31, 2018, compared to positive working capital of \$2,509,050 at September 30, 2018. The change in working capital was mainly due to the net change in receivables (payables) for derivative contracts as of December 31, 2018.

## Liquidity:

Cash and cash equivalents were \$455,793 as of December 31, 2018, compared to \$532,502 at September 30, 2018, a decrease of \$76,709. Cash flows for the three months ended December 31 are summarized as follows:

## Net cash provided (used) by:

|  | 2018         | 2017        | Change        |
|--|--------------|-------------|---------------|
| Operating activities                             | \$4,009,743  | \$7,198,583 | \$(3,188,840) |
| Investing activities                             | 7,227,999    | (4,421,737) | 11,649,736    |
| Financing activities                             | (11,314,451) | (2,766,210) | (8,548,241)   |
| Increase (decrease) in cash and cash equivalents | \$(76,709)   | \$10,636    | \$(87,345)    |

## Operating activities:

Net cash provided by operating activities decreased \$3,188,840 during the 2019 period, as compared to the 2018 period, primarily the result of the following:

Increased net payments on derivative contracts of \$2,056,585.

Receipts of oil, NGL and natural gas sales (net of production taxes and gathering, transportation and marketing costs) and other decreased \$1,119,180.

Increased receipts from leasing of fee mineral acreage of \$429,682.

Increased payments for G&A and other expense of \$321,832.

Increased interest payments of \$104,356.

(15)

---

Investing activities:

Net cash provided by investing activities increased \$11,649,736 during the 2019 period, as compared to the 2018 period, primarily due to lower payments of \$3,538,941 for drilling and completion activity and higher net proceeds from the sale of assets of \$8,539,188, partially offset by higher acquisition costs of \$423,000 during 2019.

Financing activities:

Net cash used by financing activities increased \$8,548,241 during the 2019 period, as compared to the 2018 period, primarily the result of higher net payments on long-term debt of \$7,677,780 and increased stock repurchases of \$868,459.

Capital Resources:

Capital expenditures to drill and complete wells decreased \$3,538,941 (71%) from the 2018 to the 2019 period. The Company has working interest in seven Eagle Ford Shale wells currently being completed. The outstanding capital commitment on those wells, net of prepayments, is approximately \$1.1 million.

On November 30, 2018, the Company closed on a transaction to sell certain mineral acreage and producing oil and gas properties, primarily located in Lea and Eddy Counties, New Mexico, to a private buyer for total net consideration of \$9.1 million cash. The cash from the sale was used to reduce the Company's outstanding bank debt. Like the vast majority of Panhandle's mineral acreage, these minerals were purchased by Panhandle several years ago for a minimal cost. At the time of sale, the assets had been completely amortized and therefore had no net book value. The total value received was a gain on the sale of assets in the first quarter of 2019. The Company utilized a like-kind exchange under IRS Code 1031 to defer income tax on all of the sale price by offsetting it with the Bakken mineral acreage that was purchased on August 21, 2018, as well as some smaller acquisitions, using a qualified exchange accommodation agreement.

Since the Company is not the operator of any of its oil and natural gas properties, it is difficult for us to predict the level of future participation in and precise timing of the drilling and completion of new wells. Thus, capital expenditures for drilling and completion projects are difficult to forecast.

The Company received lease bonus payments during 2019 totaling \$528,374. Looking forward, the cash flow benefit from bonus payments associated with the leasing of drilling rights on the Company's mineral acreage is very difficult to project as the Company's mineral acreage position is so diverse and spread across several states. However, management will continue to strategically evaluate the merit of proactively leasing certain of the Company's mineral acres.

With continued oil and natural gas price volatility, management continues to evaluate opportunities for product price protection through additional hedging of the Company's future oil and natural gas production. See NOTE 9- "Derivatives" for a complete list of the Company's outstanding derivative contracts.

The use of the Company's cash provided by operating activities and resultant change to cash is summarized in the table below:

Three  
months

Edgar Filing: PANHANDLE OIL & GAS INC - Form 10-Q

|   | ended<br>December<br>31, 2018 |
|---|-------------------------------|
| Cash provided by operating activities                   | \$4,009,743                   |
| Cash provided (used) by:                                |                               |
| Capital expenditures - acquisitions                     | (423,000 )                    |
| Capital expenditures - drilling and completion of wells | (1,445,939)                   |
| Quarterly dividends of \$.04 per share                  | (673,892 )                    |
| Treasury stock purchases                                | (1,140,559)                   |
| Net borrowings (payments) on credit facility            | (9,500,000)                   |
| Proceeds from sale of assets                            | 9,096,938                     |
| Net cash used   | (4,086,452)                   |
| Net increase (decrease) in cash                         | \$(76,709 )                   |

(16)

---

Outstanding borrowings on the credit facility at December 31, 2018, were \$41,500,000.

Looking forward, the Company expects to fund overhead costs, capital additions related to the drilling and completion of wells, acquisitions, treasury stock purchases, if any, and dividend payments from cash provided by operating activities, cash on hand and borrowings utilizing our bank credit facility. The Company intends to use any excess cash to reduce existing bank debt. The Company had availability of \$38,500,000 at December 31, 2018, under its revolving credit facility and is in compliance with its debt covenants (current ratio, debt to trailing 12-month EBITDA, as defined by bank agreement, and restricted payments limited by leverage ratio). The debt covenants limit the maximum ratio of the Company's debt to EBITDA to no more than 4:1.

The borrowing base under the credit facility was redetermined in January 2019 and left unchanged at \$80 million, which is a level that is expected to provide ample liquidity for the Company to continue to execute its normal operating strategies. The next redetermination is scheduled for July 2019.

On November 6, 2017, the Company filed a shelf registration statement with the SEC on Form S-3. This filing gives us the authorization to sell up to \$75 million in securities, including common stock, preferred stock, debt securities, warrants and units in amounts to be determined at the time of an offering. Any such offering, if it does occur, may happen in one or more transactions. The specific terms of any securities to be sold will be described in supplemental filings with the SEC. The registration statement will expire on November 6, 2020. The Company currently has no plans to issue securities under the shelf registration statement.

Based on expected capital expenditure levels, anticipated cash provided by operating activities for 2019 and availability under its credit facility, the Company has sufficient liquidity to fund its ongoing operations.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Critical accounting policies are those the Company believes are most important to portraying its financial conditions and results of operations and also require the greatest amount of subjective or complex judgments by management. Judgments and uncertainties regarding the application of these policies may result in materially different amounts being reported under various conditions or using different assumptions. There have been no material changes to the critical accounting policies previously disclosed in the Company's Form 10-K for the fiscal year ended September 30, 2018.

## ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

### Market Risk

Oil, NGL and natural gas prices historically have been volatile, and this volatility is expected to continue. Uncertainty continues to exist as to the direction of oil, NGL and natural gas price trends, and there remains a rather wide divergence in the opinions held in the industry. The Company can be significantly impacted by changes in oil and natural gas prices. The market price of oil, NGL and natural gas in 2019 will impact the amount of cash generated from operating activities, which will in turn impact the level of the Company's capital expenditures and production. Excluding the impact of the Company's 2019 derivative contracts, the price sensitivity in 2019 for each \$1.00 per barrel change in wellhead oil price is \$336,565 for operating revenue based on the Company's prior year oil volumes. The price sensitivity in 2019 for each \$0.10 per Mcf change in wellhead natural gas price is \$872,126 for operating revenue based on the Company's prior year natural gas volumes.

Commodity Price Risk

The Company periodically utilizes derivative contracts to reduce its exposure to unfavorable changes in oil and natural gas prices. The Company does not enter into these derivatives for speculative or trading purposes. The Company's derivative contracts are currently with Bank of Oklahoma and Koch Supply and Trading LP. The derivative contracts with Bank of Oklahoma are secured under its credit facility with Bank of Oklahoma. The derivative contracts with Koch are unsecured. These arrangements cover only a portion of the Company's production and provide only partial price protection against declines in oil and natural gas prices. These derivative contracts expose the Company to risk of financial loss and limit the benefit of future increases in prices. For the Company's oil fixed price swaps, a change of \$1.00 in the NYMEX WTI forward strip prices would result in a change to pre-tax operating income of approximately \$111,600. For the Company's oil collars, a change of \$1.00 in the NYMEX WTI forward strip prices would result in a change to pre-tax operating income of approximately \$89,000. For the Company's natural gas fixed price swaps, a change of \$.10 in the NYMEX Henry Hub forward strip pricing would result in a change to pre-tax operating income of approximately \$292,300.

(17)

---



## Financial Market Risk

Operating income could also be impacted, to a lesser extent, by changes in the market interest rates related to the Company's credit facilities. The revolving loan bears interest at the BOK prime rate plus from 0.50% to 1.25%, or 30 day LIBOR plus from 2.00% to 2.75%. At December 31, 2018, the Company had \$41,500,000 outstanding under this facility and the effective interest rate was 4.63%. At this point, the Company does not believe that its liquidity has been materially affected by the interest rate uncertainties noted in the last few years and the Company does not believe that its liquidity will be significantly impacted in the near future.

## ITEM 4 CONTROLS AND PROCEDURES

The Company maintains "disclosure controls and procedures," as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, that are designed to ensure that information required to be disclosed in reports the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is collected and communicated to management, including the Company's President/Chief Executive Officer and Vice President/Chief Financial Officer and Controller, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating its disclosure controls and procedures, management recognized that no matter how well conceived and operated, disclosure controls and procedures can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. The Company's disclosure controls and procedures have been designed to meet, and management believes they do meet, reasonable assurance standards. Based on their evaluation as of the end of the fiscal period covered by this report, the Chief Executive Officer and Chief Financial Officer have concluded, subject to the limitations noted above, the Company's disclosure controls and procedures were effective to ensure material information relating to the Company is made known to them. There were no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting made during the fiscal quarter or subsequent to the date the assessment was completed.

## PART II OTHER INFORMATION

## ITEM 2 UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the three months ended December 31, 2018, the Company repurchased shares of the Company's common stock as summarized in the table below.

| Period          | Total<br>Number of<br>Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Total<br>Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Program | Approximate<br>Dollar Value<br>of Shares<br>that May<br>Yet Be<br>Purchased<br>Under the<br>Program |
|-----------------|---|---------------------------------------|---|---|
| 10/1 - 10/31/18 | -   | \$ -                                  | -   | \$ 681,128  |
| 11/1 - 11/30/18 | -   | \$ -                                  | -   | \$ 681,128  |
| 12/1 - 12/31/18 | 74,457                                    | \$ 15.32                              | 74,457  | \$ 1,040,569  |
| Total           | 74,457                                    | \$ 15.32                              | 74,457  |   |

Upon approval by the shareholders of the Company's 2010 Restricted Stock Plan in March 2010, as amended in May 2018, the board of directors approved to continue to allow the Company to repurchase up to \$1.5 million of the Company's common stock at management's discretion. The Board added language to clarify that this is intended to be

an evergreen program as the repurchase of an additional \$1.5 million of the Company's common stock is authorized and approved whenever the previous \$1.5 million is utilized. In addition, the number of shares allowed to be purchased by the Company under the Repurchase Program is no longer capped at an amount equal to the aggregate number of shares of common stock (i) awarded pursuant to the Company's Amended 2010 Restricted Stock Plan, (ii) contributed by the Company to its ESOP, and (iii) credited to the accounts of directors pursuant to the Deferred Compensation Plan for Non-Employee Directors.

(18)

---

ITEM 6 EXHIBITS

- (a) EXHIBITS Exhibit 31.1 – Certification under Section 302 of the Sarbanes-Oxley Act of 2002  
Exhibit 31.2 – Certification under Section 302 of the Sarbanes-Oxley Act of 2002  
Exhibit 32.1 – Certification under Section 906 of the Sarbanes-Oxley Act of 2002  
Exhibit 32.2 – Certification under Section 906 of the Sarbanes-Oxley Act of 2002  
Exhibit 101.INS – XBRL Instance Document  
Exhibit 101.SCH – XBRL Taxonomy Extension Schema Document  
Exhibit 101.CAL – XBRL Taxonomy Extension Calculation Linkbase Document  
Exhibit 101.LAB – XBRL Taxonomy Extension Labels Linkbase Document  
Exhibit 101.PRE – XBRL Taxonomy Extension Presentation Linkbase Document  
Exhibit 101.DEF – XBRL Taxonomy Extension Definition Linkbase Document
- (b) Form 8-K Dated (12/4/18), item 8.01 – Other Events  
Form 8-K Dated (12/19/18), item 5.02 – Departure of Directors or Certain Officers; Election of Directors;  
Appointment of Certain Officers

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PANHANDLE OIL AND GAS INC.

PANHANDLE OIL AND GAS INC.

February 7, 2019  
Date

/s/ Paul F. Blanchard Jr.  
Paul F. Blanchard Jr., President and  
Chief Executive Officer

February 7, 2019  
Date

/s/ Robb P. Winfield  
Robb P. Winfield, Vice President,  
Chief Financial Officer and Controller