

TUTOR PERINI Corp  
Form 10-Q  
November 05, 2014

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from            to

Commission File Number: 1-6314

Tutor Perini Corporation

(Exact name of registrant as specified in its charter)

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

MASSACHUSETTS                      04-1717070  
(State or other jurisdiction of      (I.R.S. Employer  
incorporation or organization)      Identification No.)

15901 OLDEN STREET, SYLMAR, CALIFORNIA 91342-1093

(Address of principal executive offices)

(Zip code)

(818) 362-8391

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes    No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes    No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer      Accelerated filer

Non-Accelerated filer      Smaller reporting company

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  
No

The number of shares of common stock, \$1.00 par value per share, of the registrant outstanding at November 3, 2014 was 48,671,492.

---

Table of Contents

TUTOR PERINI CORPORATION AND SUBSIDIARIES

INDEX

	Page Number
<u>Part I. Financial Information:</u>	
<u>Item 1. Financial Statements (unaudited) Consolidated Condensed Balance Sheets — September 30, 2014 and December 31, 2013 Consolidated Condensed Statements of Operations — Three and Nine months ended September 30, 2014 and 2013 Consolidated Condensed Statements of Comprehensive Income — Three and Nine months ended September 30, 2014 and 2013 Consolidated Condensed Statement of Stockholders' Equity — Nine months ended September 30, 2014</u>	3 - 4  5  6  7  8

	<u>Consolidated</u>	
	<u>Condensed</u>	
	<u>Statements of</u>	
	<u>Cash Flows —</u>	
	<u>Nine months</u>	
	<u>ended</u>	
	<u>September 30,</u>	
	<u>2014 and 2013</u>	
	<u>Notes to</u>	
	<u>Consolidated</u>	
	<u>Condensed</u>	9 - 34
	<u>Financial</u>	
	<u>Statements</u>	
	<u>Management’s</u>	
	<u>Discussion and</u>	
	<u>Analysis of</u>	
<u>Item 2.</u>	<u>Financial</u>	35 - 44
	<u>Condition and</u>	
	<u>Results of</u>	
	<u>Operations</u>	
	<u>Quantitative</u>	
	<u>and Qualitative</u>	
<u>Item 3.</u>	<u>Disclosures</u>	44
	<u>About Market</u>	
	<u>Risk</u>	
<u>Item 4.</u>	<u>Controls and</u>	44
	<u>Procedures</u>	
<u>Part II. Other Information:</u>		
<u>Item 1.</u>	<u>Legal</u>	44
	<u>Proceedings</u>	
<u>Item 1A.</u>	<u>Risk Factors</u>	44
	<u>Unregistered</u>	
<u>Item 2.</u>	<u>Sales of Equity</u>	44
	<u>Securities and</u>	
	<u>Use of Proceeds</u>	
	<u>Defaults Upon</u>	
<u>Item 3.</u>	<u>Senior</u>	44
	<u>Securities</u>	
<u>Item 4.</u>	<u>Mine Safety</u>	45
	<u>Disclosures</u>	
<u>Item 5.</u>	<u>Other</u>	45
	<u>Information</u>	
<u>Item 6.</u>	<u>Exhibits</u>	46
<u>Signatures</u>		47

Table of Contents

## Part I. - Financial Information

## TUTOR PERINI CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CONDENSED BALANCE SHEETS

SEPTEMBER 30, 2014 AND DECEMBER 31, 2013

(in thousands, except share data)

	September 30, 2014  (unaudited)	December 31, 2013
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 137,228	\$ 119,923
Restricted cash	46,988	42,594
Accounts receivable, including retainage	1,580,594	1,291,246
Costs and estimated earnings in excess of billings	720,177	573,248
Deferred income taxes	7,951	8,240
Other current assets	69,318	50,669
Total current assets	2,562,256	2,085,920
LONG-TERM INVESTMENTS	—	46,283
PROPERTY AND EQUIPMENT (net of accumulated depreciation of \$208,604 in 2014 and \$183,793 in 2013)	526,981	498,125
OTHER ASSETS:		
Goodwill	585,006	577,756
Intangible assets, net	103,329	113,740
Other	57,948	75,614
Total assets	\$ 3,835,520	\$ 3,397,438

The accompanying notes are an integral part of these consolidated condensed financial statements.



Table of Contents

TUTOR PERINI CORPORATION AND SUBSIDIARIES  
 CONSOLIDATED CONDENSED BALANCE SHEETS (continued)  
 SEPTEMBER 30, 2014 AND DECEMBER 31, 2013  
 (in thousands, except share data)

	September 30, 2014  (unaudited)	December 31, 2013
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Current maturities of long-term debt	\$ 65,407	\$ 114,658
Accounts payable, including retainage	863,643	758,225
Billings in excess of costs and estimated earnings	327,646	267,586
Accrued expenses and other current liabilities	145,336	158,017
Total current liabilities	1,402,032	1,298,486
 LONG-TERM DEBT, less current maturities	 880,121	 619,226
 DEFERRED INCOME TAXES	 115,325	 114,333
 OTHER LONG-TERM LIABILITIES	 97,115	 117,858
Total liabilities	2,494,593	2,149,903
 <b>CONTINGENCIES AND COMMITMENTS</b>		
<b>STOCKHOLDERS' EQUITY:</b>		
Preferred stock, \$1 par value:		
Authorized – 1,000,000 shares		
Issued and outstanding – none	—	—
Common stock - \$1 par value: 75,000,000 shares authorized; Shares issued and outstanding: 48,645,900 shares and 48,421,467 shares	48,646	48,421
Additional paid-in capital	1,020,806	1,007,918
Retained earnings	304,789	224,575
Accumulated other comprehensive loss	(33,314)	(33,379)
Total stockholders' equity	1,340,927	1,247,535
 Total liabilities and stockholders' equity	 \$ 3,835,520	 \$ 3,397,438



The accompanying notes are an integral part of these consolidated condensed financial statements.

4

---

Table of Contents

TUTOR PERINI CORPORATION AND SUBSIDIARIES  
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS  
(UNAUDITED)  
(in thousands, except share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Revenues	\$ 1,250,689	\$ 1,030,388	\$ 3,290,432	\$ 3,076,381
Cost of operations	1,109,848	909,531	2,914,713	2,749,212
Gross profit	140,841	120,857	375,719	327,169
General and administrative expenses	70,487	62,763	198,425	193,522
INCOME FROM CONSTRUCTION OPERATIONS	70,354	58,094	177,294	133,647
Other (expense) income, net	(441)	(9,488)	(10,788)	(13,549)
Interest expense	(11,297)	(11,571)	(32,985)	(33,990)
Income before income taxes	58,616	37,035	133,521	86,108
Provision for income taxes	(22,886)	(13,276)	(53,307)	(32,071)
NET INCOME	\$ 35,730	\$ 23,759	\$ 80,214	\$ 54,037
BASIC EARNINGS PER COMMON SHARE	\$ 0.74	\$ 0.50	\$ 1.65	\$ 1.13
DILUTED EARNINGS PER COMMON SHARE	\$ 0.73	\$ 0.49	\$ 1.64	\$ 1.11
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:				
BASIC	48,588	47,959	48,525	47,735
Effect of dilutive stock options and restricted stock units	487	666	495	802
DILUTED	49,075	48,625	49,020	48,537

The accompanying notes are an integral part of these consolidated condensed financial statements.

5

---

Table of Contents

## TUTOR PERINI CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

(in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
NET INCOME	\$ 35,730	\$ 23,759	\$ 80,214	\$ 54,037
OTHER COMPREHENSIVE INCOME (LOSS):				
Foreign currency translation	(828)	(460)	(728)	(623)
Change in fair value of investments	75	(453)	362	(742)
Change in fair value of interest rate swap	215	14	473	771
Other comprehensive income before taxes	(538)	(899)	107	(594)
INCOME TAX EXPENSE (BENEFIT):				
Foreign currency translation	(327)	(67)	(288)	(1)
Change in fair value of investments	30	(179)	143	(217)
Change in fair value of interest rate swap	86	9	187	306
Income tax expense	(211)	(237)	42	88
NET OTHER COMPREHENSIVE INCOME (LOSS)	(327)	(662)	65	(682)
TOTAL COMPREHENSIVE INCOME	\$ 35,403	\$ 23,097	\$ 80,279	\$ 53,355

The accompanying notes are an integral part of these consolidated condensed financial statements.

Table of Contents

TUTOR PERINI CORPORATION AND SUBSIDIARIES  
 CONSOLIDATED CONDENSED STATEMENT OF STOCKHOLDERS' EQUITY  
 FOR THE  
 NINE MONTHS ENDED SEPTEMBER 30, 2014

(in thousands)

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Income	Total
Balance - December 31, 2013	\$ 48,421	\$ 1,007,918	\$ 224,575	\$ (33,379)	\$ 1,247,535
Net income	—	—	80,214	—	80,214
Other comprehensive income/(loss)	—	—	—	65	65
Total comprehensive income					80,279
Tax effect of stock-based compensation	—	656	—	—	656
Stock-based compensation expense	—	13,486	—	—	13,486
Issuance of common stock, net	225	(1,254)	—	—	(1,029)
Balance - September 30, 2014	\$ 48,646	\$ 1,020,806	\$ 304,789	\$ (33,314)	\$ 1,340,927

The accompanying notes are an integral part of these consolidated condensed financial statements.

Table of Contents

## TUTOR PERINI CORPORATION AND SUBSIDIARIES

## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(UNAUDITED)

(in thousands)

	Nine Months Ended September 30, 2014	2013
Cash Flows from Operating Activities:		
Net income	\$ 80,214	\$ 54,037
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	42,165	41,766
Stock-based compensation expense	14,376	6,597
Excess income tax benefit from stock-based compensation	(656)	(356)
Deferred income taxes	15,988	(503)
Loss on sale of investments	1,786	—
(Gain) loss on sale of property and equipment	926	(220)
Other long-term liabilities	1,256	17,877
Other non-cash items	1,324	444
Changes in other components of working capital	(300,804)	(130,700)
NET CASH USED IN OPERATING ACTIVITIES	(143,425)	(11,058)
Cash Flows from Investing Activities:		
Acquisition of property and equipment excluding financed purchases	(37,778)	(39,810)
Proceeds from sale of property and equipment	5,153	2,551

Proceeds from sale of available-for-sale securities	44,497	—
Change in restricted cash	(4,394)	(8,749)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	7,478	(46,008)
Cash Flows from Financing Activities:		
Proceeds from debt	993,010	571,285
Repayment of debt	(808,611)	(536,227)
Business acquisition-related payments	(26,430)	(17,716)
Excess income tax benefit from stock-based compensation	656	356
Issuance of common stock and effect of cashless exercise	(1,692)	(786)
Debt issuance costs	(3,681)	—
NET CASH PROVIDED BY FINANCING ACTIVITIES	153,252	16,912
Net Increase/(Decrease) in Cash and Cash Equivalents	17,305	(40,154)
Cash and Cash Equivalents at Beginning of Year	119,923	168,056
Cash and Cash Equivalents at End of Period	\$ 137,228	\$ 127,902
Supplemental Disclosure of Cash Paid For:		
Interest	27,447	26,918
Income taxes	\$ 47,736	\$ 18,449
Supplemental Disclosure of Non-cash Transactions:		
Property and equipment acquired through financing arrangements not included above	27,045	458
Grant date fair value of common stock issued for services	\$ 5,774	\$ 11,393

The accompanying notes are an integral part of these consolidated condensed financial statements.

Table of Contents

TUTOR PERINI CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(1) Basis of Presentation

The unaudited consolidated condensed financial statements presented herein include the accounts of Tutor Perini Corporation and its wholly owned subsidiaries (“Tutor Perini” or the “Company”). The Company’s interests in construction joint ventures are accounted for using the proportionate consolidation method whereby the Company’s proportionate share of each joint venture’s assets, liabilities, revenues and cost of operations are included in the appropriate classifications in the consolidated financial statements. All intercompany transactions and balances have been eliminated in consolidation.

The unaudited consolidated condensed financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and note disclosures required by accounting principles generally accepted in the United States (“U.S. GAAP”) as codified in the Financial Accounting Standards Board’s (“FASB”) Accounting Standards Codification. These statements should be read in conjunction with the financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2013.

In the opinion of management, the accompanying unaudited consolidated condensed financial statements include all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the Company’s financial position as of September 30, 2014 and December 31, 2013, results of operations and comprehensive income for the three and nine months ended September 30, 2014 and 2013, and cash flows for the nine months ended September 30, 2014 and 2013. The results of operations for the three and nine months ended September 30, 2014 are not indicative of the results that may be expected for the year ending December 31, 2014 because, among other reasons, such results can vary depending on the timing of progress achieved and changes in estimated profitability of projects being reported.

The Company considers events or transactions that occur after the balance sheet date but before the financial statements are issued to provide additional evidence relative to certain estimates or to identify matters that require additional disclosures.

(2) Significant Accounting Policies



The significant accounting policies followed by the Company and its subsidiaries in preparing its consolidated financial statements are set forth in Note 1 to such financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

#### Recently Issued Accounting Pronouncements

In February 2013, the FASB issued ASU 2013-04 Liabilities (Topic 405), which provides guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this guidance is fixed at the reporting date. This ASU is an update to FASB ASC Topic 405, "Liabilities". The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The adoption of this guidance did not have a material impact on the Company's financial statements.

In July 2013, the FASB issued ASU No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (a consensus of the Emerging Issues Task Force). This ASU addresses when unrecognized tax benefits should be presented as reductions to deferred tax assets for net operating loss carryforwards in the financial statements. This ASU is effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2013. The adoption of this guidance did not have a material impact on the Company's financial statements.

In April 2014, the FASB issued FASB ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The amendments in this update require a disposal of a component of an entity or a group of components of an entity to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. This ASU expands disclosure requirements about discontinued operations and adds new disclosures for individually significant dispositions that do not qualify as discontinued operations. ASU 2014-08 is effective prospectively for annual periods beginning on or after December 15, 2014, and interim periods within annual periods beginning on or after December 15, 2015. Early adoption is permitted, but only for disposals that have not been reported in financial statements previously issued. The adoption of this guidance is not expected to have a material impact on the Company's financial statements.

In May 2014, the FASB issued FASB ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which supersedes the revenue recognition requirements in ASC 605, Revenue Recognition. This ASU addresses when an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects

Table of Contents

to be entitled in exchange for those goods or services. This ASU is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period, using one of two retrospective application methods. Early application is not permitted. The Company is currently evaluating the effect that the adoption of this ASU will have on its financial statements.

In June 2014, the FASB issued ASU No. 2014-12, Compensation — Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period, clarifying the recognition timing of expense associated with certain performance based stock awards when the performance target that affects vesting could be achieved after the requisite service period. This ASU is an update to FASB ASC Topic 718 and is effective for fiscal years, and interim periods within those years, beginning after December 15, 2015 with earlier adoption permitted. The adoption of this guidance is not expected to have a material impact on the Company's financial statements.

In August 2014, the FASB issued FASB ASU No. 2014-15, Presentation of Financial Statements— Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. The amendments in this update define management's responsibility under GAAP to evaluate when and how substantial doubt about the organization's ability to continue as a going concern should be disclosed in the financial statement footnotes. This ASU expands disclosure requirements about principal conditions or events that raise substantial doubt. It also requires disclosing management's evaluation of the significance of those conditions or events in relationship to the organization's ability to meet its obligations, and management's plans that are intended to either alleviate substantial doubt or to mitigate conditions or events that raise substantial doubt. ASU 2014-15 is effective for annual periods ending after December 15, 2016, and interim periods within annual periods beginning after December 15, 2016. The adoption of this guidance is not expected to have a material impact on the Company's financial statements or Disclosures.

Use of and Changes in Estimates

The Company's construction business involves making significant estimates and assumptions in the normal course of business relating to its contracts and its joint venture contracts. Management focuses on evaluating the performance of contracts individually. These estimates can vary in the normal course of business as projects progress, when estimated productivity assumptions change based on experience to date and uncertainties are resolved. Change orders and claims, as well as changes in related estimates of costs to complete, are considered revisions in estimates. The Company uses the cumulative catch-up method applicable to construction contract accounting to account for revisions in estimates. The impact on operating margin in a reporting period and future periods from a change in estimate will depend on the stage of contract completion.

During the three and nine months ended September 30, 2014, the Company's results of operations were impacted by \$15.8 million and \$30.6 million, respectively, because of changes in the estimated recoveries on two Civil segment projects driven by changes in cost recovery assumptions based on certain legal rulings issued during the second quarter of 2014, as well as agreements reached with our customer, which resulted in a \$14.1 million increase in the third quarter of 2014 in the estimated recovery projected for a Building segment project. With respect to the two Civil segment projects, during the nine months ended September 30, 2014, there was a \$25.9 million favorable increase and a \$9.4 million unfavorable decrease. These changes in estimates resulted in increases of \$15.8 million and \$30.6 million in income from construction operations, increases of \$9.5 million and \$18.3 million in net income, and \$0.19 and \$0.37 in diluted earnings per share during the three and nine months ended September 30, 2014, respectively.

During the three and nine months ended September 30, 2013, the Company's results of operations were impacted by \$9.7 million and \$11.5 million, respectively, of increases in the estimated recovery projected for a Building segment project due to changes in facts and circumstances that occurred during those periods. These changes in estimates resulted in increases of \$9.7 million and \$11.5 million in income from construction operation, \$6.2 million and \$7.2 million in net income and \$0.13 and \$0.15 in diluted earnings per share during the three and nine months ended September 30, 2013, respectively.

These changes were the only changes in estimates considered material to the Company's results of operations during the periods presented herein.

### (3) Cash and Cash Equivalents and Restricted Cash

Cash and cash equivalents include short-term, highly liquid investments with original maturities of three months or less when acquired.

Cash and cash equivalents, as reported in the accompanying Consolidated Condensed Balance Sheets, consist of amounts held by the Company that are available for general corporate purposes and the Company's proportionate share of amounts held by construction joint ventures that are available only for joint venture-related uses, including future distributions to joint venture partners. Restricted cash is primarily held to secure insurance-related contingent obligations, such as insurance claim deductibles, in lieu of letters of credit.

Table of Contents

Cash and cash equivalents and restricted cash consisted of the following:

	September 30, 2014	December 31, 2013
	(in thousands)	
Corporate cash and cash equivalents (available for general corporate purposes)	\$ 15,474	\$ 36,579
Company's share of joint venture cash and cash equivalents (available only for joint venture purposes, including future distributions)	121,754	83,344
Total Cash and Cash Equivalents	\$ 137,228	\$ 119,923
Restricted Cash	\$ 46,988	\$ 42,594

(4) Costs and estimated earnings in excess of billings

Costs and estimated earnings in excess of billings related to the Company's contracts and joint venture contracts consisted of the following:

September 30, 2014	December 31, 2013
(in thousands)	

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Unbilled costs and profits incurred to date*	\$ 261,435	\$ 204,276
Unapproved change orders	137,985	146,787
Claims	320,757	222,185
	\$ 720,177	\$ 573,248

---

\* Represents the excess of contract costs and profits recognized to date on the percentage of completion accounting method over the amount of contract billings to date on certain contracts.

Of the balance of “Unapproved change orders” and “Claims” included above in costs and estimated earnings in excess of billings at December 31, 2013 and September 30, 2014, approximately \$58.8 million and \$38.4 million, respectively, are the amounts subject to pending litigation or dispute resolution proceedings as described in Note 7 — Contingencies and Commitments. These amounts are management’s estimate of the probable cost recovery from the disputed claims considering such factors as evaluation of entitlement, settlements reached to date and experience with the customer. In the event that future facts and circumstances, including the resolution of disputed claims, cause a reduction in the aggregate amount of the estimated probable cost recovery from the disputed claims, the amount of such reduction will be recorded against earnings in the relevant future period.

The prerequisite for billing “Unbilled costs and profits incurred to date” is provided in the defined billing terms of each of the applicable contracts. The prerequisite for billing “Unapproved change orders” or “Claims” is the final resolution and agreement between the parties.

#### (5) Fair Value Measurements

The Company measures certain financial instruments, including cash and cash equivalents, such as money market funds, at fair value. The fair values were determined based on a three-tier valuation hierarchy for disclosure of significant inputs. These hierarchical tiers are defined as follows:

Level 1 — inputs are unadjusted quoted prices in active markets for identical assets or liabilities.

Level 2 — inputs are other than quoted prices in active markets that are either directly or indirectly observable through market corroboration.

Level 3 — inputs are unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions based on the best information available in the circumstances.

The carrying amount of cash and cash equivalents approximates fair value due to the short-term nature of these items. The carrying value of receivables, payables and other amounts arising out of normal contract activities, including retainage, which may be settled beyond one year, is estimated to approximate fair value. Of the Company's long-term debt, the fair values of the fixed rate senior unsecured notes as of September 30, 2014 and December 31, 2013 were \$312.2 million and \$321.0 million, respectively, compared to

Table of Contents

the carrying value of \$298.7 million and \$298.5 million, respectively. The fair value of the senior unsecured notes was estimated using Level 1 inputs based on market quotations including broker quotes or interest rates for the same or similar financial instruments at September 30, 2014 and December 31, 2013. The carrying values of the remaining balance of the Company's long-term debt of \$646.8 million and \$435.4 million at September 30, 2014 and December 31, 2013, respectively, were estimated to approximate their fair values.

The following is a summary of financial statement items carried at estimated fair values measured on a recurring basis as of the dates presented:

	Total Carrying Value (in thousands)	Fair Value Measurements Using		
		Quoted prices in active markets (Level 1)	other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
At September 30, 2014				
Assets:				
Cash and cash equivalents (1)	\$ 137,228	\$ 137,228	\$ —	\$ —
Restricted cash (1)	46,988	46,988	—	—
Short-term investments (2)	2,545	—	2,545	—
Investments in lieu of retainage (3)	29,811	21,599	8,212	—
Total	\$ 216,572	\$ 205,815	\$ 10,757	\$ —
Liabilities:				
Interest rate swap contract (5)	\$ 502	\$ —	\$ 502	\$ —
Contingent consideration (6)	25,184	—	—	25,184
	\$ 25,686	\$ —	\$ 502	\$ 25,184

Total	Fair Value Measurements Using		
	Quoted prices in active	Significant other observable	Significant unobservable

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

At December 31, 2013	Carrying Value (in thousands)	markets (Level 1)	inputs (Level 2)	inputs (Level 3)
<b>Assets:</b>				
Cash and cash equivalents (1)	\$ 119,923	\$ 119,923	\$ —	\$ —
Restricted cash (1)	42,594	42,594	—	—
Short-term investments (2)	2,336	—	2,336	—
Investments in lieu of retainage (3)	21,913	12,184	9,729	—
Long-term investments - auction rate securities (4)	46,283	—	—	46,283
<b>Total</b>	<b>\$ 233,049</b>	<b>\$ 174,701</b>	<b>\$ 12,065</b>	<b>\$ 46,283</b>
<b>Liabilities:</b>				
Interest rate swap contract (5)	\$ 974	\$ —	\$ 974	\$ —
Contingent consideration (6)	46,022	—	—	46,022
	\$ 46,996	\$ —	\$ 974	\$ 46,022

- 
- (1) Cash, cash equivalents and restricted cash consist primarily of money market funds with original maturity dates of three months or less, for which fair value is determined through quoted market prices.
  - (2) Short-term investments are classified as other current assets and are comprised primarily of municipal bonds, the majority of which are rated Aa2 or better. The fair values of the municipal bonds are obtained from readily-available pricing sources for comparable instruments, and as such, the Company has classified these assets as Level 2.
  - (3) Investments in lieu of retainage are classified as account receivables, including retainage and are comprised of U.S. Treasury Notes and other municipal bonds, the majority of which are rated Aa3 or better. The fair values of the U.S. Treasury Notes



Table of Contents

and municipal bonds are obtained from readily-available pricing sources for comparable instruments, and as such, the Company has classified these assets as Level 2.

- (4) On April 30, 2014, the Company sold its auction rate securities (“ARS”) for \$44.5 million. At both March 31, 2014 and December 31, 2013 the Company had \$46.3 million invested in these ARS which the Company considered as available-for-sale long-term investments. The long-term investments in ARS held by the Company at both March 31, 2014 and December 31, 2013 were in securities collateralized by student loan portfolios. At both March 31, 2014 and December 31, 2013, most of the Company’s ARS were rated AA+.
- (5) As discussed in Note 10 — Financial Commitments, the Company entered into a swap agreement with Bank of America, N.A. to establish a long-term interest rate for its former \$200 million five-year term loan. The swap agreement became effective for the term loan principal balance outstanding at January 31, 2012. This term loan was paid off and the then current amount refinanced on June 5, 2014, providing for a \$250 million term loan maturing on June 5, 2019. The interest rate swap continues on its original basis for the initial term and amount and finalizes on June 30, 2016. The Company values the interest rate swap liability utilizing a discounted cash flow model that takes into consideration forward interest rates observable in the market and the counterparty’s credit risk. This liability is classified as a component of other long-term liabilities.
- (6) The liabilities listed as of September 30, 2014 and December 31, 2013 above represent the contingent consideration for the Company’s acquisitions in 2011 for which the measurement periods for purchase price analyses for the acquisitions have concluded.

The Company did not have any transfers between Levels 1 and 2 of financial assets or liabilities that are fair valued on a recurring basis during the three and nine months ended September 30, 2014 and 2013.

The following is a summary of changes in Level 3 assets measured at fair value on a recurring basis during the three and nine months ended September 30, 2014 and 2013:

	Auction Rate Securities (in thousands)
Balance at December 31, 2013	\$ 46,283
Purchases	—
Settlements	—
Balance at March 31, 2014	\$ 46,283
Purchases	—
Settlements	(44,497)
Realized loss included in other income (expense), net	(1,786)
Balance at June 30, 2014	\$ —

Purchases	—
Settlements	—
Balance at September 30, 2014	\$ —

	Auction Rate Securities (in thousands)
Balance at December 31, 2012	\$ 46,283
Purchases	—
Settlements	—
Balance at March 31, 2013	\$ 46,283
Purchases	—
Settlements	—
Balance at June 30, 2013	\$ 46,283
Purchases	—
Settlements	—
Balance at September 30, 2013	\$ 46,283

At both March 31, 2014 and December 31, 2013, the Company had \$46.3 million invested in auction rate securities (“ARS”) classified as available-for-sale. All of the ARS were securities collateralized by student loan portfolios guaranteed by the United States government. At both March 31, 2014 and December 31, 2013, most of the Company’s ARS were rated AA+. On April 30, 2014, the

Table of Contents

Company sold all of its Auction Rate Securities for approximately \$44.5 million, limiting our loss on investment to \$1.8 million which properly reflected our investment policy of maintaining adequate liquidity and maximizing returns.

The Company had classified its ARS investment as long-term investments due to the uncertainty in the timing of future ARS calls and the absence of an active market for government-backed student loans. At the date of the balance sheet prior to the sale, the Company expected that it would take in excess of twelve months before the ARS could be refinanced or sold.

The following is a summary of changes in Level 3 liabilities measured at fair value on a recurring basis during the three and nine months ended September 30, 2014 and 2013:

	Contingent Consideration (in thousands)
Balance at December 31, 2013	\$ 46,022
Fair value adjustments included in other income (expense), net	3,404
Contingent consideration settled	(1,031)
Balance at March 31, 2014	\$ 48,395
Fair value adjustments included in other income (expense), net	2,162
Contingent consideration settled	(229)
Balance at June 30, 2014	\$ 50,328
Fair value adjustments included in other income (expense), net	26
Contingent consideration settled	(25,170)
Balance at September 30, 2014	\$ 25,184

	Contingent Consideration (in thousands)
Balance at December 31, 2012	\$ 42,624
Fair value adjustments included in other income (expense), net	1,380

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Balance at March 31, 2013	\$ 44,004
Fair value adjustments included in other income (expense), net	3,914
Balance at June 30, 2013	47,918
Fair value measured at conclusion of purchase price analysis measurement period	759
Fair value adjustments included in other income (expense), net	9,195
Balance at September 30, 2013	\$ 57,872

The liabilities listed above represent the contingent consideration for the acquisitions in 2011 for which the measurement periods for purchase price analyses have concluded.

The fair values of the contingent consideration were estimated using an income approach based on the cash flows that the acquired entity is expected to generate in the future. This approach requires management to project revenues, operating expenses, working capital investment, capital spending and cash flows for the reporting unit over a multi-year period, as well as determine the weighted-average cost of capital to be used as a discount rate (weighted-average cost of capital inputs have ranged from 14%-18%).

(6) Goodwill and Intangible Assets

The Company tests goodwill and intangible assets with indefinite lives for impairment by applying a fair value test in the fourth quarter of each year and between annual tests if events occur or circumstances change that suggest a material adverse change to the most recently concluded valuation. Intangible assets with finite lives are also tested for impairment whenever events or circumstances indicate that the carrying value may not be recoverable. The Company did not observe any changes in facts or circumstances during the three and nine months ended September 30, 2014 that would suggest a material decline in the value of goodwill and intangible assets as concluded in the fourth quarter of the year ended December 31, 2013.

During the first quarter of 2014, the Company completed a reorganization which resulted in the elimination of the Management Services reporting unit and reportable segment. The Management Services reporting unit formerly consisted of the following subsidiary companies: Black Construction and Perini Management Services. The reorganization was completed due to the unit no

Table of Contents

longer meeting the criteria set forth in FASB ASC Topic 280, "Segment Reporting". The Company reallocated goodwill between its reorganized reporting units based on a relative fair value assessment in accordance with the guidance on segment reporting.

The following table presents the carrying amount of goodwill, and the effect of the reorganization, allocated to the Company's reporting units as of September 30, 2014:

	Civil (in thousands)	Building	Specialty Contractors	Management Services	Total
Gross Goodwill Balance	\$ 429,893	\$ 420,267	\$ 148,943	\$ 66,638	\$ 1,065,741
Accumulated Impairment	(55,740)	(409,765)	—	(22,480)	(487,985)
Balance at December 31, 2013	\$ 374,153	\$ 10,502	\$ 148,943	\$ 44,158	\$ 577,756
Goodwill redistribution in connection with reorganization	41,205	2,953	—	(44,158)	—
Goodwill recorded in connection with an acquisition	—	—	7,250	—	7,250
Balance at September 30, 2014	\$ 415,358	\$ 13,455	\$ 156,193	\$ —	\$ 585,006

During the quarter ended September 30, 2013, the Company acquired a small fire protection systems contractor. During the quarter ended June 30, 2014, an adjustment was made to goodwill for this acquisition in the amount of \$7.3 million. As this acquisition is immaterial, including adjustments, no pro forma disclosures are presented herein.

Intangible assets consist of the following:

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

	September 30, 2014			Carrying Value	Weighted Average Amortization Period
	Cost	Accumulated Amortization	Accumulated Impairment Charge		
(in thousands)					
Trade names (non-amortizable)	\$ 117,600	\$ —	\$ (67,190)	\$ 50,410	Indefinite
Trade names (amortizable)	74,350	(8,207)	(23,232)	42,911	20 years
Contractor license	6,000	—	(6,000)	—	Indefinite
Customer relationships	39,800	(15,278)	(16,645)	7,877	11.4 years
Construction contract backlog	73,706	(71,575)	—	2,131	3.6 years
Total	\$ 311,456	\$ (95,060)	\$ (113,067)	\$ 103,329	

	December 31, 2013			Carrying Value	Weighted Average Amortization Period
	Cost	Accumulated Amortization	Accumulated Impairment Charge		
(in thousands)					
Trade names (non-amortizable)	\$ 117,600	\$ —	\$ (67,190)	\$ 50,410	Indefinite
Trade names (amortizable)	74,350	(6,341)	(23,232)	44,777	20 years
Contractor license	6,000	—	(6,000)	—	Indefinite
Customer relationships	39,800	(14,315)	(16,645)	8,840	11.4 years
Construction contract backlog	73,706	(63,993)	—	9,713	3.6 years
Total	\$ 311,456	\$ (84,649)	\$ (113,067)	\$ 113,740	

Amortization expense for the three and nine months September 30, 2014 totaled \$3.1 million and \$10.4 million, respectively. As of September 30, 2014, amortization expense is estimated to be \$3.1 million for the remainder of 2014, \$3.7 million in 2015, \$3.5 million in 2016, \$3.5 million in 2017, \$3.5 million in 2018 and \$35.5 million thereafter.

Table of Contents

(7) Contingencies and Commitments

The Company and certain of its subsidiaries are involved in litigation and are contingently liable for commitments and performance guarantees arising in the ordinary course of business. The Company and certain of its clients have made claims arising from the performance under their contracts. The Company recognizes certain significant claims for recovery of incurred cost when it is probable that the claim will result in additional contract revenue and when the amount of the claim can be reliably estimated. These assessments require judgments concerning matters such as litigation developments and outcomes, the anticipated outcome of negotiations, the number of future claims and the cost of both pending and future claims. In addition, because most contingencies are resolved over long periods of time, liabilities may change in the future due to various factors.

Several matters are in the litigation and dispute resolution process. The following discussion provides a background and current status of these matters.

Tutor-Saliba-Perini Joint Venture vs. Los Angeles MTA Matter

During 1995 Tutor-Saliba-Perini (“Joint Venture”) filed a complaint in the Superior Court of the State of California for the County of Los Angeles against the Los Angeles County Metropolitan Transportation Authority (“LAMTA”), seeking to recover costs for extra work required by LAMTA in connection with the construction of certain tunnel and station projects, all of which were completed by 1996. In 1999, LAMTA countered with civil claims under the California False Claims Act against the Joint Venture, Tutor-Saliba and the Company jointly and severally (together, “TSP”), and obtained a judgment that was reversed on appeal and remanded for retrial before a different judge.

Between 2005 and 2010, the court granted certain Joint Venture motions and LAMTA capitulated on others, which reduced the number of false claims LAMTA may seek and limited LAMTA’s claims for damages and penalties. In September 2010, LAMTA dismissed its remaining claims and agreed to pay the entire amount of the Joint Venture’s remaining claims plus interest. In the remanded proceedings, the Court subsequently entered judgment in favor of TSP and against LAMTA in the amount of \$3.0 million after deducting \$0.5 million, representing the tunnel handrail verdict plus accrued interest against TSP. The parties filed post-trial motions for costs and fees. The Court ruled that TSP’s sureties could recover costs, LAMTA could recover costs for the tunnel handrail trial, and no party could recover attorneys’ fees. TSP is appealing the false claims jury verdict on the tunnel handrail claim and other issues, including the denial of TSP’s and its sureties’ request for attorneys’ fees. LAMTA subsequently filed its cross-appeal. In June 2014, the Court of Appeal issued its decision reversing judgment on the People’s Unfair Competition claim and the denial of TSP’s Sureties’ request for attorney’s fees and affirming the remainder of the judgment. LAMTA subsequently filed a request for hearing before the California Supreme Court, challenging the Court of Appeal’s

decision that TSP's Sureties are entitled to attorney's fees. In September 2014, the Supreme Court denied the MTA's petition for Review. In September 2014, the Court of Appeal remitted the case back to the trial court to make further rulings consistent with the decision of the Court of Appeal.

The Company does not expect this matter to have any material effect on its consolidated financial statements.

#### Perini/Kiewit/Cashman Joint Venture-Central Artery/Tunnel Project Matter

Perini/Kiewit/Cashman Joint Venture ("PKC"), a joint venture in which the Company holds a 56% interest and is the managing partner, is currently pursuing a series of claims, instituted at different times since 2000, for additional contract time and/or compensation against the Massachusetts Highway Department ("MHD") for work performed by PKC on a portion of the Central Artery/Tunnel ("CA/T") project in Boston, Massachusetts. During construction, MHD ordered PKC to perform changes to the work and issued related direct cost changes with an estimated value, excluding time delay and inefficiency costs, in excess of \$100 million. In addition, PKC encountered a number of unforeseen conditions during construction that greatly increased PKC's cost of performance. MHD has asserted counterclaims for liquidated damages and back charges.

Certain of PKC's claims have been presented to a Disputes Review Board ("DRB"), which consists of three construction experts chosen by the parties. To date, five DRB panels issued several awards and interim decisions in favor of PKC's claims, amounting to total awards to PKC in excess of \$128 million plus interest, of which \$110 million were binding awards.

In December 2010, the Suffolk County Superior Court granted MHD's motion for summary judgment to vacate the Third DRB Panel's awards to PKC for approximately \$56.5 million on the grounds that the arbitrators do not have authority to decide whether particular claims are subject to the arbitration provision of the contract. MHD subsequently moved to vacate approximately \$13.7 million of the Fourth DRB Panel's total awards to PKC on the same arbitrability basis that the Third DRB's awards were vacated. In October 2011, the Suffolk County Superior Court followed its earlier arbitrability rulings holding that the Fourth DRB exceeded its authority in deciding arbitrability with respect to certain of the Fourth DRB Panel's awards (approximately \$8 million of the \$13.7 million discussed above). PKC appealed the Superior Court decisions and in January 2013, the Superior Court decisions were affirmed in MHD's favor. The Appeals Court remanded the case back to the lower court to determine how and by whom the claims must be decided. PKC filed an application for further appellate review by the Massachusetts Supreme Judicial Court and a motion for



Table of Contents

reconsideration in the Appeals Court. The Appeals Court rejected PKC's petition for rehearing. The Massachusetts Supreme Judicial Court denied the application in June 2013.

In February 2012, PKC received a \$22 million payment for an interest award associated with the Second DRB panel's awards to PKC. In January 2013, PKC received a \$14.8 million payment for back charges and interest associated with the Fourth DRB panel's awards to PKC that were confirmed.

In June 2014, the Superior Court issued a decision granting PKC's motion in its entirety. The Court concluded that the Engineer's Decisions concerning the arbitrability of PKC's claims were based on error of law and were unsupported by substantial evidence. The Court vacated the Engineer's Decisions on the arbitrability of PKC's claims. The Court also concluded that PKC's claims are subject to arbitration. The Court reinstated the DRB's arbitration awards on those claims, and made clear that its decision pertains to the awards of DRB3 as well as awards of the DRB4. DRB5 will convene to award interest on DRB3 and DRB4 awards, and the Court will then enter judgment in PKC's favor on the total amount. As a result of the Judge's Order, PKC has increased its anticipated recovery to \$88.7 million which includes interest. In October 2014, PKC reached agreement with MHD on the total amount owed, including interest. Management booked the impact of this settlement during the third quarter of 2014.

Long Island Expressway/Cross Island Parkway Matter

The Company reconstructed the Long Island Expressway/Cross Island Parkway Interchange project for the New York State Department of Transportation (the "NYSDOT"). The \$130 million project was substantially completed in January 2004 and was accepted by the NYSDOT as finally complete in February 2006. The Company incurred significant added costs in completing its work and suffered extended schedule costs due to numerous design errors, undisclosed utility conflicts, lack of coordination with local agencies and other interferences for which the Company believes that the NYSDOT is responsible.

In March 2011, the Company filed its claim and complaint with the New York State Court of Claims and served to the New York State Attorney General's Office, seeking damages in the amount of \$53.8 million. In May 2011, the NYSDOT filed a motion to dismiss the Company's claim on the grounds that the Company had not provided required documentation for project closeout and filing of a claim. In September 2011, the Company reached agreement on final payment with the Comptroller's Office on behalf of the NYSDOT which resulted in an amount of \$0.5 million payable to the Company and formally closed out the project, which allowed the Company's claim to be re-filed. The Company re-filed its claim in the amount of \$53.8 million with the NYSDOT in February 2012 and with the Court of Claims in March 2012. In May 2012, the NYSDOT served its answer and counterclaims in the amount of \$151 million alleging fraud in the inducement and punitive damages related to disadvantaged business enterprise ("DBE") requirements for the project. The Court subsequently ruled that NYSDOT's counterclaims may only be asserted as a defense and offset to the Company's claims and not as affirmative claims. The Company does not expect the counterclaim to have any

material effect on its consolidated financial statements.

Management has made an estimate of the total anticipated recovery on this project, and such estimate is included in revenue recorded to date. To the extent new facts become known or the final recovery included in the claim settlement varies from the estimate, the impact of the change will be reflected in the financial statements at that time.

#### Fontainebleau Matter

Desert Mechanical Inc. (“DMI”) and Fisk Electric Company (“Fisk”), wholly owned subsidiaries of the Company, were subcontractors on the Fontainebleau Project in Las Vegas (“Fontainebleau”), a hotel/casino complex with approximately 3,800 rooms. In June 2009, Fontainebleau filed for bankruptcy protection, under Chapter 11 of the U.S. Bankruptcy Code, in the Southern District of Florida. Fontainebleau is headquartered in Miami, Florida.

DMI and Fisk filed liens in Nevada for approximately \$44 million, representing unreimbursed costs to date and lost profits, including anticipated profits. Other unaffiliated subcontractors have also filed liens. In June 2009, DMI filed suit against Turnberry West Construction, Inc. (“Turnberry”), the general contractor, in the 8th Judicial District Court, Clark County, Nevada, and in May 2010, the court entered an order in favor of DMI for approximately \$45 million. DMI is uncertain as to Turnberry’s present financial condition.

In January 2010, the Bankruptcy Court approved the sale of the property to Icahn Nevada Gaming Acquisition, LLC, and this transaction closed in February 2010. As a result of a July 2010 ruling relating to certain priming liens, there was approximately \$125 million set aside from this sale, which is available for distribution to satisfy the creditor claims based on seniority. At that time, the total estimated sustainable lien amount was approximately \$350 million. The project lender filed suit against the mechanic’s lien claimants, including DMI and Fisk, alleging that certain mechanic’s liens are invalid and that all mechanic’s liens are subordinate to the lender’s claims against the property. The Nevada Supreme Court ruled in October 2012 in an advisory opinion at the request of the Bankruptcy Court that lien priorities would be determined in favor of the mechanic lien holders under Nevada law.

Table of Contents

In October 2013, a settlement was reached by and among the Statutory Lienholders and the other interested parties. The agreed upon settlement has not had an impact on the Company's recorded accounting position as of the period ended September 30, 2014. The execution of that settlement agreement continues under the supervision of a mediator appointed by the Bankruptcy Court. Management has made an estimate of the total anticipated recovery on this project, and such estimate is included in revenue recorded to date. To the extent new facts become known or the final recovery included in the claim settlement varies from the estimate, the impact of the change will be reflected in the financial statements at that time.

MGM CityCenter Matter

Tutor Perini Building Corp. ("TPBC") (formerly Perini Building Company, Inc.), a wholly owned subsidiary of the Company, contracted with MGM MIRAGE Design Group ("MGM") in March 2005 to construct the CityCenter project in Las Vegas, Nevada. The project, which encompasses nineteen separate contracts, is a 66-acre urban mixed use development consisting of hotels, condominiums, retail space and a casino.

The Company achieved substantial completion of the project in December 2009, and MGM opened the project to the public on the same date. In March 2010, the Company filed suit against MGM and certain other property owners in the Clark County District Court alleging several claims including breach of contract, among other items.

In a Current Report on Form 8-K filed by MGM in March 2010, and in subsequent communications issued, MGM asserted that it believes it owes substantially less than the claimed amount and that it has claims for losses in connection with the construction of the Harmon Tower and is entitled to unspecified offsets for other work on the project. According to MGM, the total of the offsets and the Harmon Tower claims exceed the amount claimed by the Company.

In May 2010, MGM filed a counterclaim and third party complaint against the Company and its subsidiary TPBC. The court granted the Company and MGM's joint motion to consolidate all subcontractor initiated actions into the main CityCenter lawsuit. In July 2012, the Court granted MGM's motion to demolish the Harmon Tower, one of the CityCenter buildings, as a "business decision."

Evidence had been presented at the Harmon related hearings that the Harmon Tower could be repaired for approximately \$21 million, more than \$15 million of which is due to design defects that are MGM's responsibility. In mid-September 2012, MGM filed a request for additional destructive testing of the Harmon Tower. In October 2012, the Court ruled it would allow additional testing but with certain conditions including but not limited to the Court's withdrawing MGM's right to demolish the Harmon Tower and severing the Harmon Tower defects issue from the rest

of the case. In February 2013, MGM filed third-party complaints against the project designers, which were resolved through third party settlements including \$33.0 million attributable to MGM's alleged damages on the Harmon, effective October 2013. In early April 2013, MGM started additional destructive testing of the Harmon Tower.

With respect to alleged losses at the Harmon Tower, the Company has contractual indemnities from the responsible subcontractor, as well as insurance coverage. The Company's insurance carrier initiated legal proceedings seeking declaratory relief that their insurance policies do not provide for defense or coverage for matters pertaining to the Harmon Towers. Those proceedings are stayed pending the outcome of the underlying dispute in Nevada District Court. The Company is not aware of a basis for other claims that would amount to material offsets against what MGM owes to the Company. The Company does not expect this matter to have any material effect on its consolidated financial statements.

During July 2013, a settlement was reached for \$39.8 million related to outstanding receivables for various subcontractors, which included consideration for, and brought resolution to, disputes between the Company's subsidiaries Fisk and DMI and MGM. Payment was received in August 2013.

As of September 2014, MGM has reached agreements with subcontractors to settle \$348 million of amounts previously billed to MGM. The Company has reduced and will continue to reduce amounts included in revenues, cost of construction operations, accounts receivable and accounts payable for the reduction in subcontractor pass-through billings, which the Company would not expect to have an impact on recorded profit. As of September 2014, the Company had approximately \$160.7 million recorded as contract receivables for amounts due and owed to the Company. As of September 2014, the Company's mechanic's lien against the project was \$173.7 million.

In January 2014, the Parties reached a confidential settlement on most of the non-Harmon Tower related issues, including the majority of the Company's affirmative claims. Court ordered mediation is ongoing for the remaining claims. On or about October 27, 2014, a second agreement was reached for previously disputed items as the Court ordered mediation remains in progress for unresolved claims. The trial began on October 28, 2014.

Management has made an estimate of the total anticipated recovery on this project, and such estimate is included in revenue recorded to date. To the extent new facts become known or the final recovery included in the claim settlement varies from the estimate, the impact of the change will be reflected in the financial statements at that time.

Table of Contents

Honeywell Street/Queens Boulevard Bridges Matter

In 1999, the Company was awarded a contract for reconstruction of the Honeywell Street/Queens Boulevard Bridges project for the City of New York (the “City”). In June 2003, after substantial completion of the project, the Company initiated an action to recover \$8.8 million in claims against the City on behalf of itself and its subcontractors. In March 2010, the City filed counterclaims for \$74.6 million and other relief, alleging fraud in connection with the DBE requirements for the project. In May 2010, the Company served the City with its response to the City’s counterclaims and affirmative defenses. The Company’s motion to dismiss the City’s counterclaims was granted and is currently under appeal.

The Company does not expect this matter to have any material effect on its consolidated financial statements.

Westgate Planet Hollywood Matter

Tutor-Saliba Corporation (“TSC”), a wholly owned subsidiary of the Company, contracted to construct a time share development project in Las Vegas which was substantially completed in December 2009. The Company’s claims against the owner, Westgate Planet Hollywood Las Vegas, LLC (“WPH”), relate to unresolved owner change orders and other claims. The Company filed a lien on the project in the amount of \$23.2 million, and filed its complaint with the District Court, Clark County, Nevada. Several subcontractors have also recorded liens, some of which have been released by bonds and some of which have been released as a result of subsequent payment. WPH has posted a mechanic’s lien release bond for \$22.3 million.

WPH filed a cross-complaint alleging non-conforming and defective work for approximately \$51 million, primarily related to alleged defects, misallocated costs, and liquidated damages. Some or all of the allegations will be defended by counsel appointed by TSC’s insurance carrier. WPH has since revised the amount of their counterclaims to approximately \$45 million.

Following multiple post-trial motions, final judgment was entered in this matter on March 20, 2014. TSC was awarded total judgment in the amount of \$19.7 million on its breach of contract claim, which includes an award of interest up through the date of judgment, plus attorney’s fees and costs. WPH has paid \$0.6 million of that judgment. WPH was awarded total judgment in the amount of \$3.1 million on its construction defect claims, which includes interest up through the date of judgment. The awards are not offsetting. WPH and its Sureties have filed a notice of appeal. TSC has filed a notice of appeal on the defect award. In July 2014, the Court ordered WPH to post an

additional supersedeas bond on appeal, in the amount of \$1.7 million, in addition to the lien release bond of \$22.3 million, which increases the security up to \$24.0 million.

The Company does not expect this matter to have any material effect on its consolidated financial statements. Management has made an estimate of the total anticipated recovery on this project and such estimate is included in revenue recorded to date. To the extent new facts become known or the final recovery included in the claim settlement varies from the estimate, the impact of the change will be reflected in the financial statements at that time.

#### 100th Street Bus Depot Matter

The Company constructed the 100th Street Bus Depot for the New York City Transit Authority (“NYCTA”) in New York. Prior to receiving notice of final acceptance from the NYCTA, this project experienced a failure of the brick facade on the building due to faulty subcontractor work. The Company has not yet received notice of final acceptance of this project from the NYCTA. The Company contends defective structural installation by the Company’s steel subcontractor caused or was a causal factor of the brick facade failure.

The Company tendered its claim to the NYCTA OCIP and to Chartis Claims, Inc. (“Chartis”), its insurance carrier. Coverage was denied in January 2011. The OCIP and general liability carriers filed a declaratory relief action in the United States District Court, Southern District of New York against the Company seeking court determination that no coverage is afforded under their policies. In mid-February 2012, the Company filed a third-party action against certain underwriters (“Lloyd’s”). In mid-November 2012, the Court granted Chartis’ and Lloyd’s respective motions for summary judgment without oral argument. In 2013, parties filed appellate briefs and the matter at the time was under submission in the Court of Appeal. On May 6, 2014, the 2nd Circuit Court issued a summary order affirming the trial court’s decision on the grounds of late notice. Management booked the impact of this judgment during the second quarter of 2014, resulting in a charge against the company’s earnings.

#### Brightwater Matter

In 2006, the Department of Natural Resources and Parks Wastewater Treatment Division of King County (“King County”), as Owner, and Vinci Construction Grands Projects/Parsons RCI/Frontier-Kemper, Joint Venture (“VPFK”), as Contractor, entered into a contract to construct the Brightwater Conveyance System and tunnel sections in Washington State. Frontier-Kemper, a wholly owned subsidiary of the Company, is a 20% minority partner in the joint venture.

Table of Contents

In April 2010, King County filed a lawsuit alleging damages in the amount of \$74 million, plus costs, for VPFK's failure to complete specified components of the project in the King County Superior Court, State of Washington. Shortly thereafter, VPFK filed a counterclaim in the amount of approximately \$75 million, seeking reimbursement for additional costs incurred as a result of differing site conditions, King County's defective specifications, for damages sustained on VPFK's tunnel boring machines ("TBM"), and increased costs as a result of hyperbaric interventions. VPFK's claims related to differing site conditions, defective design specifications, and damages to the TBM were presented to a Dispute Resolution Board ("DRB"). King County amended the amount sought in its lawsuit to approximately \$132 million. In August 2011, the DRB generally found that King County was liable to VPFK for VPFK's claims for encountering differing site conditions, including damages to the TBM, but not on VPFK's alternative theory of defective specifications. From June through August 2012, each party filed several motions for summary judgment on certain claims and requests in preparation for trial, which were heard and ruled upon by the Court. The Court granted and denied various requests of each party related to evidence and damages.

In December 2012, a jury verdict was received in favor of King County in the amount of \$155.8 million and a verdict in favor of VPFK in the amount of \$26.3 million. In late April 2013, the Court ruled on post-trial motions and ordered VPFK's sureties to pay King County's attorneys' fees and costs in the amount of \$14.7 million. All other motions were denied. On May 7, 2013, VPFK paid the full verdict amount and the associated fees, thus terminating any interest on the judgment. VPFK's notice of appeal was filed on May 31, 2013.

The ultimate financial impact of King County's lawsuit is not yet specifically determinable. In the fourth quarter of 2012, management developed a range of possible outcomes and has recorded a charge to income and a contingent liability of \$5.0 million in accrued expenses. In developing a range of possible outcomes, management considered the jury verdict, continued litigation and potential settlement strategies. Management determined that there was no estimate within the range of possible outcomes that was more probable than the other and recorded a liability at the low end of the range. As of September 30, 2014, there were no changes in facts or circumstances that led management to believe that there were any changes to the probability of outcomes. The amount of payments in excess of the established contingent liability is recorded in Accounts Receivable on the Company's Consolidated Condensed Balance Sheet as of September 30, 2014. Estimating and recording future outcomes of litigation proceedings require significant judgment and assumptions about the future, which are inherently subject to risks and uncertainties. If a final recovery turns out to be materially less favorable than our estimates, this may have a significant impact on the Company's financial results. To the extent new facts become known or the final recovery included in the claim settlement varies from the estimate, the impact of the change will be reflected in the financial statements at that time.

156 Stations Matter

In December 2003, Five Star Electric Corporation ("FSE"), a wholly owned subsidiary of the Company, entered into an agreement with the Prime Contractor Transit Technologies, L.L.C ("Transit"), a Consortium member of Siemens Transportation Transit Technologies, L.L.C ("Siemens"), to assist in the installation of new public address and customer information screens system for each of the 156 stations for the New York City Transit Authority ("NYCTA") as the

owner. Work on the project commenced in early 2004 and was substantially completed.

In June 2007, FSE submitted a Demand for Arbitration against Transit to terminate FSE's subcontract due to: the execution of a Cure Agreement between the NYCTA, Siemens and Transit, which amended FSE's rights under the Prime Contract; Transit's failure to provide information and equipment to allow work to progress according to the approved schedule, and Transit's failure to tender payment in excess of a year. In June 2012, the arbitration panel awarded FSE a total of approximately \$11.9 million to be paid within 45 days, and Transit's claims were denied. FSE filed a motion to confirm arbitration award in District Court in July 2012. In late August 2012, Transit Technologies filed a cross petition to vacate the award. In November 2012, the Court granted FSE's petition to confirm the arbitration award and denied Transit Technologies' cross-petition to vacate the award. In February 2013, the Court affirmed FSE's award and entered judgment in the amount of \$12.3 million including award, costs and interest. The deadline for Transit to file an appeal regarding the judgment passed on April 4, 2013, rendering the judgment final for all purposes. Settlement discussions have taken place with Siemens to avoid further litigation. FSE is also pursuing its bond claim to recover a part of the judgment. The eventual resolution of this matter is not expected to have a material effect on the Company's consolidated financial statements.

U.S. Department of Commerce, National Oceanic and Atmospheric Administration Matter

Rudolph and Sletten, Inc. ("R&S"), a wholly owned subsidiary of the Company, entered into a contract with the United States Department of Commerce, National Oceanic and Atmospheric Administration ("NOAA" or "Owner") for the construction of a 287,000 square-foot facility for NOAA's Southwest Fisheries Science Center Replacement Headquarters and Laboratory in La Jolla, California. The contract work began on May 24, 2010, and was substantially completed in September 2012. R&S incurred significant additional costs as a result of a design that contained errors and omissions, NOAA's unwillingness to correct design flaws in a timely fashion and a refusal to negotiate the time and pricing associated with change order work.



Table of Contents

R&S has filed two certified claims against NOAA for contract adjustments related to the unresolved Owner change orders, delays, design deficiencies and other claims. The First Certified Claim was submitted on August 20, 2013, in the amount of \$26.8 million ("First Certified Claim") and the second certified claim was submitted on October 30, 2013, in the amount of \$2.6 million ("Second Certified Claim").

NOAA requested an extension of nine months to issue a decision on the First Certified Claim, but did not request an extension of time related to review of the Second Certified Claim. On January 6, 2014, R&S filed suit in the United States Federal Court of Claims on the Second Certified Claim plus interest and attorney's fees and costs. This was followed by submission of a law suit on the First Certified Claim on July 31, 2014. Both cases are related in the Court and R&S will seek to consolidate them for all purposes.

Management has made an estimate of the total anticipated recovery on this project, and such estimate is included in revenue recorded to date. To the extent new facts become known or the final recovery included in the claim settlement varies from the estimate, the impact of the change will be reflected in the financial statements at that time.

(8) Income Taxes

The Company's income tax provision was \$22.9 and \$53.3 million for the three and nine months ended September 30, 2014 respectively, compared to income tax provision of \$13.3 and \$32.1 million for the three and nine months ended September 30, 2013. The effective income tax rate was 39.0% and 39.9% for the three and nine months ended September 30, 2014, respectively, as compared to 35.8% and 37.2% for the same period in 2013.

As of September 30, 2014, the total amount of unrecognized tax benefits, including related interest and penalties was \$5.5 million. If the total amount of unrecognized tax benefits was recognized, \$4.9 million of unrecognized tax benefits and \$0.6 million of interest would impact the effective tax rate.

(9) Stock-Based Compensation

The Company is authorized to grant up to 6,900,000 stock-based compensation awards to key executives, employees and directors of the Company under the Tutor Perini Corporation Long-Term Incentive Plan (the "Plan"). The Plan allows stock-based compensation awards to be granted in a variety of forms, including stock options, stock appreciation rights, restricted stock unit awards, unrestricted stock awards, deferred stock awards and dividend equivalent rights. The terms and conditions of the awards granted are established by the Compensation Committee of

the Company's Board of Directors who also administers the Plan.

The Company's intent is to settle stock awards in shares upon vesting to the extent that the Company has approved shares available under the Plan. A total of 74,329 shares of common stock remain available for future grant under the Plan at September 30, 2014. As a result, awards of 250,000 stock options that were made in March 2014 under the Plan were not deducted from the shares of common stock remaining available for future grant and these option awards, which may at the Company's election be settled in cash, were classified as liabilities, and compensation cost for these liability-classified awards will be remeasured at each balance sheet date until such time that the Plan has been amended to increase the number of shares available. Under FASB ASC Topic 718, "Stock Compensation" (ASC 718), options or similar instruments on shares are classified as liabilities when a cash settlement feature exists in the stock based award that can be exercised only upon the occurrence of an event that is outside the employee's control.

#### Restricted Stock Unit Awards

Restricted stock unit awards generally vest subject to the satisfaction of service requirements or the satisfaction of both service requirements and achievement of certain performance targets. Upon vesting, each restricted stock unit award is exchanged for one share of the Company's common stock. The grant date fair values of these awards are determined based on the closing price of the Company's stock on either the award date (if subject only to service conditions), or the date that the Compensation Committee establishes the applicable performance target (if subject to performance conditions). The related compensation expense is amortized over the applicable requisite service period. As of September 30, 2014, the Compensation Committee has approved the grant of an aggregate of 5,508,333 restricted stock unit awards under the 2004 Stock Option and Incentive Plan to eligible participants.

In March 2014, the Compensation Committee established certain performance targets for 866,500 restricted stock units awarded in 2014, 2013 and 2012. The restricted stock unit awards granted during the first quarter of 2014 had a weighted average grant date fair value of \$27.33. The grant date fair value is determined based on the closing price of the Company's common stock on the date of the grant.

20,000 restricted stock unit awards were forfeited during the nine months ended September 30, 2014.

For the three and nine months ended September 30, 2014, the Company recognized \$3.2 million and \$10.2 million, respectively, of compensation expense related to restricted stock unit awards, and such expense is included in general and administrative expenses in the Consolidated Statements of Operations. As of September 30, 2014 there was \$15.7 million of unrecognized compensation cost

Table of Contents

related to the unvested awards which, absent significant forfeitures in the future, is expected to be recognized over a weighted average period of approximately 2.8 years.

A summary of restricted stock unit awards activity for the nine months ended September 30, 2014 is as follows:

	Number of Shares	Weighted Average Grant Date Fair Value	Aggregate Intrinsic Value (in thousands)
Granted and Unvested - January 1, 2014	361,668	\$ 17.30	\$ 9,512
Vested	(251,668)	\$ 17.27	\$ 7,291
Granted	876,500	\$ 27.39	\$ 23,140
Forfeited	(20,000)	\$ 24.77	\$ —
Total Granted and Unvested	966,500	\$ 26.30	\$ 25,516
Approved for grant	401,000	(a)	\$ 10,586
Total Awarded and Unvested - September 30, 2014	1,367,500	n.a.	\$ 36,102

---

(a) Grant date fair value cannot be determined currently because the related performance targets for future years have not yet been established by the Compensation Committee.

The outstanding unvested awards at September 30, 2014 are scheduled to vest as follows, subject where applicable to the achievement of performance targets. As described above, certain performance targets are not yet established.

Vesting Date	Number of Awards
2014	30,000
2015	342,500
2016	202,500

2017	737,500
2018	46,000
2019	9,000
	1,367,500

Approximately 65,000 of the unvested restricted stock unit awards will vest based on the satisfaction of service requirements and 1,302,500 of the unvested restricted stock unit awards will vest based on the satisfaction of both service requirements and the achievement of performance targets.

### Stock Options

Stock option awards generally vest subject to the satisfaction of service requirements or the satisfaction of both service requirements and achievement of certain performance targets. The grant date fair values of these awards are determined based on the Black-Scholes option price model on either the award date (if subject only to service conditions) or the date that the Compensation Committee establishes the applicable performance target (if subject to performance conditions). The related compensation expense is amortized over the applicable requisite service period. The exercise price of the options is equal to the closing price of the Company's common stock on the date the awards were approved by the Compensation Committee, and the awards expire ten years from the award date. As of September 30, 2014, the Compensation Committee has approved the award of an aggregate of 2,785,465 stock option awards to eligible participants.

In March 2014, the Compensation Committee established certain performance targets for 714,000 stock options awarded in 2014, 2013 and 2012. The stock option awards granted during the first quarter of 2014 had a weighted average of \$17.69. No stock options were awarded or new performance targets were set during the second or third quarter of 2014.

For the three and nine months ended September 30, 2014, the Company recognized compensation expense of \$1.3 million and \$4.1 million, respectively, related to stock option awards, and such expenses are included in general and administrative expenses in the Consolidated Statements of Operations. As of September 30, 2014, there was \$9.2 million of unrecognized compensation expense related to the outstanding options, which, absent significant forfeitures in the future, is expected to be recognized over a weighted average period of approximately 2.9 years.

Table of Contents

A summary of stock option activity for the nine months ended September 30, 2014 is as follows:

	Number	Weighted Average Grant Date Fair Value	Exercise Price
	of Shares		
Total Granted and Outstanding - January 1, 2014	1,295,000	\$ 9.94	\$ 20.20
Granted	714,000	\$ 17.69	\$ 18.40
Exercised	(20,000)	\$ 7.25	\$ 12.54
Forfeited	—	—	—
Total Granted and Outstanding	1,989,000	\$ 12.75	\$ 19.63
Approved for grant	336,000	(a)	11.88
Total Awarded and Outstanding - September 30, 2014	2,325,000	n.a.	18.51

---

(a) Grant date fair value cannot be determined currently because the related performance targets for future years have not yet been established by the Compensation Committee.

There were 1,210,000 stock options that have vested and were exercisable at September 30, 2014 at a weighted average exercise price of \$20.35 per share.

Of the remaining stock options outstanding, approximately 475,000 stock options will vest based on the satisfaction of service requirements and 1,850,000 stock options will vest based on the satisfaction of both service requirements and the achievement of performance targets.

At September 30, 2014, the outstanding stock options of 1,989,000 had an intrinsic value of \$13.9 million and a weighted average remaining contractual life of 6.1 years.

## Edgar Filing: TUTOR PERINI Corp - Form 10-Q

No stock option awards were granted during the second and third quarters of 2014. The following table details the key assumptions used in estimating the grant date fair values of stock option awards granted during the first quarter of 2014 based on the Black Scholes option pricing model using the following key assumptions:

Number of options	250,000		75,000		9,000		150,000		230,000	
Risk-free interest rate	2.08	%	1.72	%	2.25	%	1.46	%	1.82	%
Expected life of options (years)	6.5		5.3		7.0		4.6		5.6	
Expected volatility of underlying stock	50.97	%	51.72	%	50.68	%	47.69	%	51.86	%
Expected quarterly dividends (per share)	\$ 0.00		\$ 0.00		\$ 0.00		\$ 0.00		\$ 0.00	

### (10) Financial Commitments

#### Amended Credit Agreement

On June 5, 2014, the Company entered into a Sixth Amended and Restated Credit Agreement, (the "Credit Facility") restructuring its former \$300 million revolving credit facility and \$200 million Term Loan. All outstanding amounts under the Fifth Amended and Restated Credit Agreement were repaid in full using proceeds of the Credit Facility. The new agreement provides for a \$300 million revolving credit facility (the "Revolving Credit Facility") and a \$250 million term loan (the "Term Loan") with Bank of America, N.A. as Administrative Agent, Swing Line Lender and L/C Issuer and a syndicate of other lenders. The Term Loan principal is to be repaid on a quarterly basis, with 6.0% of the original total outstanding principal repaid in year 1, 9.0% in year 2, 12.0% in year 3, 15.0% in year 4 and 13.5% in year 5 along with a balloon payment of the remaining 44.5% due at maturity. Borrowings under the Revolving Credit Facility will bear interest based either on Bank of America's prime lending rate or the London Interbank Offered Rate ("LIBOR") plus an applicable margin. Borrowings under the Term Loan will bear interest based on LIBOR plus an applicable margin. Included in the Credit Facility is a special provision allowing an additional accordion provision, which the Company may opt to utilize at a future date to increase either the Revolving Credit Facility or establish one

or more new term loan commitments, up to an aggregate amount not to exceed \$300 million. The Credit Facility provides a sublimit for the issuance of letters of credit up to the aggregate amount of \$150 million. Both the Revolving Credit Facility and the Term Loan mature on June 5, 2019.

The Revolving Credit Facility and Term Loan include usual and customary covenants for credit facilities of this type, including covenants providing maximum allowable ranges of consolidated leverage ratios from 3.75:1.00 to 2.75:1.00 over a range of five years

Table of Contents

and maintaining a minimum consolidated fixed charge coverage ratio of 1.25:1.00. The Credit Facility eliminated the other covenant requirements that were formerly held under the Fifth Amended and Restated Credit Agreement.

Substantially all of the Company's subsidiaries unconditionally guarantee the obligations of the Company under the Credit Facility. The obligations under the Credit Facility are secured by a lien on all personal property of the Company and its subsidiaries party thereto. Any outstanding loans under the Revolving Facility and the Term Loan mature on June 5, 2019. The Term Loan balance was \$246.3 million at September 30, 2014. The first quarterly term loan payment under the Credit Facility was due and paid on September 30, 2014. The Company was in compliance with the modified financial covenants under the Credit Facility for the period ended September 30, 2014.

The Company had \$205.5 million of outstanding borrowings under its Revolving Facility as of September 30, 2014 and \$135.0 million of outstanding borrowings under its former Revolving Facility as of December 31, 2013. The net change in borrowings under the Revolving Facility comprises all "Proceeds from debt" and a significant portion of all "Repayment of debt" as presented in the Consolidated Condensed Statements of Cash Flows. The Company utilized the Revolving Facility for letters of credit in the amount of \$1.3 million as of September 30, 2014 and \$0.2 million under the former Revolving Facility as of December 31, 2013. Accordingly, at September 30, 2014, the Company had \$93.2 million available to borrow under the Revolving Facility.

(11) Earnings per Common Share

Basic earnings per common share were computed by dividing net income by the weighted average number of common shares outstanding. Diluted earnings per common share were similarly computed after giving consideration to the dilutive effect of stock options and restricted stock unit awards outstanding on the weighted average number of common shares outstanding. The computation of diluted earnings per common share for the three month period ended September 30, 2014 excluded the antidilutive effect of 10,000 antidilutive restricted stock awards. The computation of diluted earnings per common share for both the three and nine month periods ended September 30, 2014 excluded the antidilutive effect of 5,000 stock options.

(12) Business Segments

The Company's chief operating decision maker is the Chairman and Chief Executive Officer, who decides how to allocate resources and assess performance of the business segments. Generally, the Company evaluates performance of its operating segments on the basis of income from construction operations and cash flow.



As discussed in Note 6, during the first quarter of 2014, the Company completed a reorganization which resulted in the elimination of the Management Services reporting unit and reportable segment. The Management Services reporting unit formerly consisted of the following subsidiary companies: Black Construction and Perini Management Services. The reorganization was completed due to the unit no longer meeting the criteria set forth in FASB ASC Topic 280, "Segment Reporting".

The following table sets forth certain reportable segment information relating to the Company's operation for the three and nine months ended September 30, 2014 and 2013 (in thousands). In accordance with the accounting guidance on segment reporting, the Company has restated the comparative prior period information for the reorganized reportable segments:

Table of Contents

(in thousands)	Reportable Segments			Totals	Corporate	Consolidated Total
	Civil	Building	Specialty Contractors			
Three Months Ended September 30, 2014						
Total revenues	\$ 496,142	\$ 420,404	\$ 355,932	\$ 1,272,478	\$ —	\$ 1,272,478
Elimination of intersegment revenues	(13,472)	(8,317)	—	(21,789)	—	(21,789)
Revenues from external customers	\$ 482,670	\$ 412,087	\$ 355,932	\$ 1,250,689	\$ —	\$ 1,250,689
Income from construction operations	\$ 53,684	\$ 19,159	\$ 10,876	\$ 83,719	\$ (13,365)*	\$ 70,354
Three Months Ended September 30, 2013						
Total revenues	\$ 401,976	\$ 366,833	\$ 287,633	\$ 1,056,442	\$ —	\$ 1,056,442
Elimination of intersegment revenues	(4,270)	(21,784)	—	(26,054)	—	(26,054)
Revenues from external customers	\$ 397,706	\$ 345,049	\$ 287,633	\$ 1,030,388	\$ —	\$ 1,030,388
Income from construction operations	\$ 49,559	\$ 12,847	\$ 9,312	\$ 71,718	\$ (13,624)*	\$ 58,094
(in thousands)	Reportable Segments			Totals	Corporate	Consolidated Total
	Civil	Building	Specialty Contractors			
Nine Months Ended September 30, 2014						
Total revenues	\$ 1,270,657	\$ 1,122,072	\$ 970,036	\$ 3,362,765	\$ —	\$ 3,362,765
Elimination of intersegment revenues	(32,292)	(40,041)	—	(72,333)	—	(72,333)
Revenues from external customers	\$ 1,238,365	\$ 1,082,031	\$ 970,036	\$ 3,290,432	\$ —	\$ 3,290,432
Income from construction operations	\$ 156,031	\$ 28,656	\$ 31,326	\$ 216,013	\$ (38,719)*	\$ 177,294

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Nine Months Ended  
September 30, 2013

Total revenues	\$ 1,063,937	\$ 1,261,665	\$ 873,544	3,199,146	—	3,199,146
Elimination of intersegment revenues	(66,073)	(56,682)	(10)	(122,765)	—	(122,765)
Revenues from external customers	\$ 997,864	\$ 1,204,983	\$ 873,534	\$ 3,076,381	\$ —	\$ 3,076,381
Income from construction operations	\$ 104,483	\$ 20,855	\$ 44,583	\$ 169,921	\$ (36,274) *	\$ 133,647

\* Consists primarily of corporate general and administrative expenses.

The following table set forth certain reportable segment information relating to the Company's total assets as of September 30, 2014 and December 31, 2013 (in thousands):

	September 30, 2014	December 31, 2013
Building	665,267	663,314
Civil	1,764,712	1,384,937
Specialty Contractors	803,051	734,079
	\$ 3,233,030	\$ 2,782,330
Corporate *	602,490	615,108
Total	\$ 3,835,520	\$ 3,397,438

\* Consists principally of Cash and Cash Equivalents and corporate transportation equipment.

Table of Contents

## (13) Employee Pension Plans

The Company has a defined benefit pension plan and an unfunded supplemental retirement plan. Effective September 1, 2004, all benefit accruals under the Company's pension plan were frozen; however, the current vested benefit was preserved. The pension disclosure presented below includes aggregated amounts for both of the Company's plans.

The following table sets forth the net periodic benefit cost by component for the three and nine months ended September 30, 2014 and 2013:

	Three Months Ended September 30, 2014		Nine Months Ended September 30, 2013	
	2014	2013	2014	2013
	(in thousands)		(in thousands)	
Interest cost	\$ 1,030	\$ 917	\$ 3,090	\$ 2,750
Expected return on plan assets	(1,192)	(1,121)	(3,576)	(3,361)
Amortization of net loss	1,077	1,544	3,231	4,632
Net periodic benefit cost	\$ 915	\$ 1,340	\$ 2,745	\$ 4,021

The Company contributed \$4.1 million and \$1.1 million to its defined benefit pension plan during the nine months ended 2014 and 2013, respectively. The Company expects to contribute an additional \$0.9 million to its defined benefit pension plan during the remainder of fiscal year 2014.

## (14) Related Party Transactions

The Company leases certain facilities from Ronald N. Tutor, the Company's Chairman and Chief Executive Officer, and an affiliate owned by Mr. Tutor under non-cancelable operating lease agreements. On April 18, 2014, the Company and Ronald N. Tutor entered into two separate lease agreements, replacing the former leases which terminated on May 31, 2014. Each of the new leases is effective June 1, 2014 with new monthly payments of an

aggregate of \$0.2 million, and an increase at the rate of the greater of 3% per annum or the Consumer Price Index (“CPI”) for the Los Angeles metropolitan area beginning on June 1, 2015. Both new leases provide for purchase/sell options beginning on June 1, 2021 and June 1, 2025, respectively. Also under both leases, the fair market value shall be agreed upon by both parties, or shall be determined by a consensus of independent qualified appraisers. Lease expense for these new leases and the former leases until date of termination, recorded on a straight-line basis, was \$0.6 million for the three months ended September 30, 2013 and \$0.7 million for the three months ended September 30, 2014 and \$1.8 million for both the nine months ended September 30, 2014 and 2013.

Raymond R. Oneglia, who is the Vice Chairman of O&G Industries, Inc. (“O&G”), is a director of the Company. Currently the Company has a 30% interest in a joint venture with O&G as the sponsor involving a highway construction project for the State of Connecticut, with an estimated total contract value of approximately \$360 million, scheduled for completion in 2016. Under this arrangement, O&G provides project-related equipment and services directly to the customer (on customary trade terms). In accordance with the joint venture agreement, payments to O&G for equipment and services for the three months ended September 30, 2014 and September 30, 2013 were \$1.8 and \$1.9 million, respectively. Payments to O&G for equipment and services for both the nine months ended September 30, 2014 and September 30, 2013 was \$5.1 million, respectively. O&G’s cumulative holdings of the Company’s stock were 500,000 shares at September 30, 2014 and 600,000 shares at September 30, 2013, or 1.03% and 1.25%, respectively, of total common shares outstanding.

(15) Separate Financial Information of Subsidiary Guarantors of Indebtedness

The Company’s obligation to pay principal and interest on its 7.625% senior unsecured notes due November 1, 2018, is guaranteed on a joint and several basis by substantially all of the Company’s existing and future subsidiaries that guarantee obligations under the Company’s Sixth Amended Credit Agreement (the “Guarantors”). The guarantees are full and unconditional and the Guarantors are 100%-owned by the Company.

The following supplemental condensed consolidating financial information reflects the summarized financial information of the Company as the issuer of the senior unsecured notes, the Guarantors and the Company’s non-guarantor subsidiaries on a combined basis.

Table of Contents

## CONDENSED CONSOLIDATING BALANCE SHEET - SEPTEMBER 30, 2014 (UNAUDITED)

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
<b>ASSETS</b>					
Cash and Cash Equivalents	\$ 70,445	\$ 58,914	\$ 7,869	\$ —	\$ 137,228
Restricted Cash	3,369	7,898	35,721	—	46,988
Accounts Receivable	382,369	1,265,389	41,438	(108,602)	1,580,594
Costs and Estimated Earnings in Excess of Billings	65,139	666,477	152	(11,591)	720,177
Deferred Income Taxes	—	15,577	—	(7,626)	7,951
Other Current Assets	74,481	52,683	31,966	(89,812)	69,318
Total Current Assets	595,803	2,066,938	117,146	(217,631)	2,562,256
Long-term Investments					—
Property and Equipment, net	91,585	431,029	4,367	—	526,981
Intercompany Notes and Receivables	—	102,889	—	(102,889)	—
Other Assets:					
Goodwill	—	585,006	—	—	585,006
Intangible Assets, net	—	103,329	—	—	103,329
Investment in Subsidiaries	2,146,278	19,518	50	(2,165,846)	—
Other	54,503	8,830	—	(5,385)	57,948
	\$ 2,888,169	\$ 3,317,539	\$ 121,563	\$ (2,491,751)	\$ 3,835,520
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Current Maturities of Long-term Debt	\$ 21,079	\$ 44,328	\$ —	\$ —	\$ 65,407
Accounts Payable	215,966	735,776	3,935	(92,034)	863,643
Billings in Excess of Costs and Estimated Earnings	158,148	172,611	34	(3,147)	327,646
Accrued Expenses and Other Current Liabilities	77,902	100,698	55,007	(88,271)	145,336
Total Current Liabilities	473,095	1,053,413	58,976	(183,452)	1,402,032
Long-term Debt, less current maturities	805,592	114,914	—	(40,385)	880,121
Deferred Income Taxes	107,411	7,914	—	—	115,325
Other Long-term Liabilities	95,054	2,061	—	—	97,115
	66,091	—	36,149	(102,240)	—

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Intercompany Notes and Advances  
Payable

— —

Contingencies and Commitments

—

Stockholders' Equity

1,340,926	2,139,237	26,438	(2,165,674)	1,340,927
\$ 2,888,169	\$ 3,317,539	\$ 121,563	\$ (2,491,751)	\$ 3,835,520

Table of Contents

## CONDENSED CONSOLIDATING BALANCE SHEET - DECEMBER 31, 2013

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
<b>ASSETS</b>					
Cash and Cash Equivalents	\$ 88,995	\$ 18,031	\$ 12,897	\$ —	\$ 119,923
Restricted Cash	18,833	8,040	15,721	—	42,594
Accounts Receivable	208,227	1,126,012	47,958	(90,951)	1,291,246
Costs and Estimated Earnings in Excess of Billings	99,779	505,979	152	(32,662)	573,248
Deferred Income Taxes	—	15,866	—	(7,626)	8,240
Other Current Assets	37,605	26,234	24,462	(37,632)	50,669
Total Current Assets	453,439	1,700,162	101,190	(168,871)	2,085,920
Long-term Investments	46,283	—	—	—	46,283
Property and Equipment, net	77,562	415,993	4,570	—	498,125
Intercompany Notes and Receivables	—	428,190	—	(428,190)	—
Other Assets:					
Goodwill	—	577,756	—	—	577,756
Intangible Assets, net	—	113,740	—	—	113,740
Investment in Subsidiaries	2,181,280	29	50	(2,181,359)	—
Other	70,269	10,528	—	(5,183)	75,614
	\$ 2,828,833	\$ 3,246,398	\$ 105,810	\$ (2,783,603)	\$ 3,397,438
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Current Maturities of Long-term Debt	50,578	64,080	—	—	114,658
Accounts Payable	162,292	677,997	6,039	(88,103)	758,225
Billings in Excess of Costs and Estimated Earnings	90,267	177,285	34	—	267,586
Accrued Expenses and Other Current Liabilities	58,232	99,257	48,369	(47,841)	158,017
Total Current Liabilities	361,369	1,018,619	54,442	(135,944)	1,298,486
Long-term Debt, less current maturities	575,356	84,053	—	(40,183)	619,226
Deferred Income Taxes	107,448	6,885	—	—	114,333
Other Long-term Liabilities	114,677	3,181	—	—	117,858
	422,448	—	23,462	(445,910)	—



Intercompany Notes and Advances  
Payable

Contingencies and Commitments

Stockholders' Equity	1,247,535	2,133,660	27,906	(2,161,566)	1,247,535
	\$ 2,828,833	\$ 3,246,398	\$ 105,810	\$ (2,783,603)	\$ 3,397,438

Table of Contents

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)

THREE MONTHS ENDED SEPTEMBER 30, 2014

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
Revenues	\$ 272,657	\$ 1,020,335	\$ —	\$ (42,303)	\$ 1,250,689
Cost of Operations	242,717	913,797	(4,363)	(42,303)	1,109,848
Gross Profit	\$ 29,940	106,538	4,363	—	\$ 140,841
General and Administrative Expenses	22,128	47,884	475	—	70,487
INCOME FROM CONSTRUCTION OPERATIONS	7,812	58,654	3,888	—	70,354
Equity in Earnings of Subsidiaries	38,044	—	—	(38,044)	—
Other (Expense) Income, net	(1,246)	677	128	—	(441)
Interest Expense	(10,369)	(928)	—	—	(11,297)
Income (loss) before Income Taxes	34,241	58,403	4,016	(38,044)	58,616
(Provision) for Income Taxes	1,489	(22,870)	(1,505)	—	(22,886)
NET INCOME (LOSS)	\$ 35,730	\$ 35,533	\$ 2,511	\$ (38,044)	\$ 35,730
Other Comprehensive Income:					
Other Comprehensive Income of Subsidiaries	(456)	—	—	456	—
Foreign currency translation	—	(501)	—	—	(501)
Change in fair value of investments	—	45	—	—	45
Change in fair value of interest rate swap	129	—	—	—	129
Total Other Comprehensive (Loss) Income	(327)	(456)	—	456	(327)
Total Comprehensive Income (Loss)	\$ 35,403	\$ 35,077	\$ 2,511	\$ (37,588)	\$ 35,403



Table of Contents

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)

THREE MONTHS ENDED SEPTEMBER 30, 2013

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
Revenues	\$ 175,160	\$ 884,332	\$ —	\$ (29,104)	\$ 1,030,388
Cost of Operations	150,560	794,440	(6,365)	(29,104)	909,531
Gross Profit	24,600	89,892	6,365	—	120,857
General and Administrative Expenses	17,073	45,187	503	—	62,763
(LOSS) INCOME FROM CONSTRUCTION OPERATIONS	7,527	44,705	5,862	—	58,094
Equity in Earnings of Subsidiaries	32,148	—	—	(32,148)	—
Other (Expense) Income, net	(9,736)	115	133	—	(9,488)
Interest Expense	(10,655)	(916)	—	—	(11,571)
Income (Loss) before Income Taxes	19,284	43,904	5,995	(32,148)	37,035
Credit (Provision) for Income Taxes	4,475	(15,594)	(2,157)	—	(13,276)
NET INCOME (LOSS)	\$ 23,759	\$ 28,310	\$ 3,838	\$ (32,148)	\$ 23,759
Other Comprehensive Income:					
Other Comprehensive Income of Subsidiaries	(667)	—	—	667	—
Tax adjustment on minimum pension liability	—	—	—	—	—
Foreign currency translation	—	(393)	—	—	(393)
Change in fair value of investments	—	(274)	—	—	(274)
Change in fair value of interest rate swap	5	—	—	—	5
Total Other Comprehensive (Loss) Income	(662)	(667)	—	667	(662)
Total Comprehensive Income (Loss)	\$ 23,097	\$ 27,643	\$ 3,838	\$ (31,481)	\$ 23,097



Table of Contents

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)

NINE MONTHS ENDED SEPTEMBER 30, 2014

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
Revenues	\$ 707,448	\$ 2,702,117	\$ —	\$ (119,133)	\$ 3,290,432
Cost of Operations	614,408	2,438,802	(19,364)	(119,133)	2,914,713
Gross Profit	93,040	263,315	19,364	—	375,719
General and Administrative Expenses	58,908	138,129	1,388	—	198,425
INCOME FROM CONSTRUCTION OPERATIONS	34,132	125,186	17,976	—	177,294
Equity in Earnings of Subsidiaries	85,073	—	—	(85,073)	—
Other (Expense) Income, net	(12,025)	861	376	—	(10,788)
Interest Expense	(30,195)	(2,790)	—	—	(32,985)
Income (loss) before Income Taxes	76,985	123,257	18,352	(85,073)	133,521
Benefit (Provision) for Income Taxes	3,229	(49,209)	(7,327)	—	(53,307)
NET INCOME (LOSS)	\$ 80,214	\$ 74,048	\$ 11,025	\$ (85,073)	\$ 80,214
Other Comprehensive Income:					
Other Comprehensive Income of Subsidiaries	(221)	—	—	221	—
Foreign currency translation	—	(440)	—	—	(440)
Change in fair value of investments	—	219	—	—	219
Change in fair value of interest rate swap	286	—	—	—	286
Total Other Comprehensive (Loss) Income	65	(221)	—	221	65
Total Comprehensive Income (Loss)	\$ 80,279	\$ 73,827	\$ 11,025	\$ (84,852)	\$ 80,279



Table of Contents

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS (UNAUDITED)

NINE MONTHS ENDED SEPTEMBER 30, 2013

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
Revenues	\$ 456,732	\$ 2,753,816	\$ —	\$ (134,167)	\$ 3,076,381
Cost of Operations	398,072	2,499,544	(14,237)	(134,167)	2,749,212
Gross Profit	58,660	254,272	14,237	—	327,169
General and Administrative Expenses	55,178	136,895	1,449	—	193,522
(LOSS) INCOME FROM CONSTRUCTION OPERATIONS	3,482	117,377	12,788	—	133,647
Equity in Earnings of Subsidiaries	80,944	—	—	(80,944)	—
Other (Expense) Income, net	(14,859)	926	384	—	(13,549)
Interest Expense	(31,500)	(2,490)	—	—	(33,990)
Income (Loss) before Income Taxes	38,067	115,813	13,172	(80,944)	86,108
Credit (Provision) for Income Taxes	15,970	(43,135)	(4,906)	—	(32,071)
NET INCOME (LOSS)	\$ 54,037	\$ 72,678	\$ 8,266	\$ (80,944)	\$ 54,037
Other Comprehensive Income:					
Other Comprehensive Income of Subsidiaries	(1,147)	—	—	1,147	—
Foreign currency translation	—	(622)	—	—	(622)
Change in fair value of investments	—	(525)	—	—	(525)
Change in fair value of interest rate swap	465	—	—	—	465
Total Other Comprehensive (Loss) Income	(682)	(1,147)	—	1,147	(682)
Total Comprehensive Income (Loss)	\$ 53,355	\$ 71,531	\$ 8,266	\$ (79,797)	\$ 53,355





Table of Contents

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)

NINE MONTHS ENDED SEPTEMBER 30, 2014

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
Cash Flows from Operating Activities:					
Net income (loss)	\$ 80,214	\$ 74,048	\$ 11,025	\$ (85,073)	\$ 80,214
Adjustments to reconcile net income to net cash from operating activities:					
Depreciation and amortization	5,617	36,345	203	—	42,165
Equity in earnings of subsidiaries	(85,073)	—	—	85,073	—
Stock-based compensation expense	14,127	249	—	—	14,376
Excess income tax benefit from stock-based compensation	(656)	—	—	—	(656)
Deferred income taxes	4,140	11,848	—	—	15,988
(Gain) loss on sale of investments	1,786	—	—	—	1,786
(Gain) loss on sale of property and equipment	833	93	—	—	926
Other long-term liabilities	2,376	(1,120)	—	—	1,256
Other non-cash items	1,324	—	—	—	1,324
Changes in other components of working capital	(17,700)	(286,654)	3,550	—	(300,804)
<b>NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES</b>	<b>\$ 6,988</b>	<b>\$ (165,191)</b>	<b>\$ 14,778</b>	<b>\$ —</b>	<b>\$ (143,425)</b>
Cash Flows from Investing Activities:					
Acquisition of property and equipment excluding financed purchases	(18,743)	(19,035)	—	—	(37,778)
Proceeds from sale of property and equipment	136	5,017	—	—	5,153
Proceeds from sale of available-for-sale securities	44,497	—	—	—	44,497
Change in restricted cash	15,464	142	(20,000)	—	(4,394)
<b>NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES</b>	<b>\$ 41,354</b>	<b>\$ (13,876)</b>	<b>\$ (20,000)</b>	<b>\$ —</b>	<b>\$ 7,478</b>
Cash Flows from Financing Activities:					

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Proceeds from debt	952,568	40,442	—	—	993,010
Repayment of debt	(752,030)	(56,581)	—	—	(808,611)
Business acquisition-related payments	(26,430)	—	—	—	(26,430)
Excess income tax benefit from stock-based compensation	656	—	—	—	656
Issuance of common stock and effect of cashless exercise	(1,692)	—	—	—	(1,692)
Debt Issuance Costs	(3,681)	—	—	—	(3,681)
Increase (decrease) in intercompany advances	(236,283)	236,089	194	—	—
<b>NET CASH (USED) PROVIDED BY FINANCING ACTIVITIES</b>	<b>\$ (66,892)</b>	<b>\$ 219,950</b>	<b>\$ 194</b>	<b>\$ —</b>	<b>\$ 153,252</b>
Net (Decrease) Increase in Cash and Cash Equivalents	(18,550)	40,883	(5,028)	—	17,305
Cash and Cash Equivalents at Beginning of Year	88,995	18,031	12,897	—	119,923
Cash and Cash Equivalents at End of Period	\$ 70,445	\$ 58,914	\$ 7,869	\$ —	\$ 137,228

Table of Contents

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS (UNAUDITED)

NINE MONTHS ENDED SEPTEMBER 30, 2013

(in thousands)

	Tutor Perini Corporation	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total Consolidated
<b>Cash Flows from Operating Activities:</b>					
Net income (loss)	\$ 54,037	\$ 72,678	\$ 8,266	\$ (80,944)	\$ 54,037
Adjustments to reconcile net income to net cash from operating activities:					
Depreciation and amortization	5,341	36,222	203	—	41,766
Equity in earnings of subsidiaries	(80,944)	—	—	80,944	—
Stock-based compensation expense	6,597	—	—	—	6,597
Excess income tax benefit from stock-based compensation	(356)	—	—	—	(356)
Deferred income taxes	(549)	46	—	—	(503)
(Gain) loss on sale of property and equipment	(220)	—	—	—	(220)
Other long-term liabilities	18,723	(846)	—	—	17,877
Other non-cash items	1,468	(1,024)	—	—	444
Changes in other components of working capital	34,877	(123,003)	(42,574)	—	(130,700)
<b>NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES</b>	<b>\$ 38,974</b>	<b>\$ (15,927)</b>	<b>\$ (34,105)</b>	<b>\$ —</b>	<b>\$ (11,058)</b>
<b>Cash Flows from Investing Activities:</b>					
Acquisition of property and equipment excluding financed purchases	(19,189)	(20,621)	—	—	(39,810)
Proceeds from sale of property and equipment	222	2,329	—	—	2,551
Change in restricted cash	6,780	186	(15,715)	—	(8,749)
<b>NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES</b>	<b>\$ (12,187)</b>	<b>\$ (18,106)</b>	<b>\$ (15,715)</b>	<b>\$ —</b>	<b>\$ (46,008)</b>
<b>Cash Flows from Financing Activities:</b>					
Proceeds from debt	541,544	29,741	—	—	571,285

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Repayment of debt	(513,912)	(22,315)	—	—	(536,227)
Business acquisition related payments	(17,716)	—	—	—	(17,716)
Excess income tax benefit from stock-based compensation	356	—	—	—	356
Issuance of common stock and effect of cashless exercise	(786)	—	—	—	(786)
Increase (decrease) in intercompany advances	(20,104)	(19,966)	40,070	—	—
<b>NET CASH (USED) PROVIDED BY FINANCING ACTIVITIES</b>	<b>\$ (10,618)</b>	<b>\$ (12,540)</b>	<b>\$ 40,070</b>	<b>\$ —</b>	<b>\$ 16,912</b>
Net Increase (Decrease) in Cash and Cash Equivalents	16,169	(46,573)	(9,750)	—	(40,154)
Cash and Cash Equivalents at Beginning of Year	64,663	74,385	29,008	—	168,056
Cash and Cash Equivalents at End of Period	\$ 80,832	\$ 27,812	\$ 19,258	\$ —	\$ 127,902

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discusses our financial position at September 30, 2014 and the results of our operations for the three and nine months ended September 30, 2014, and should be read in conjunction with: (1) the unaudited consolidated condensed financial statements and notes contained herein, and (2) the audited consolidated financial statements and accompanying notes to our Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

Overview

We were incorporated in 1918 as a successor to businesses that had been engaged in providing construction services since 1894. We provide diversified general contracting, construction management and design-build services to private customers and public agencies throughout the world. Our construction business is conducted through three basic segments or operations: Civil, Building, and Specialty Contractors. Our Civil segment specializes in public works construction and the repair, replacement and reconstruction of infrastructure, including highways, bridges, mass transit systems and water and wastewater treatment facilities, primarily in the western, midwestern, northeastern, and mid-Atlantic regions of the United States. Our Building segment has significant experience providing services to a number of specialized building markets, including the hospitality and gaming, transportation, healthcare, municipal and commercial offices, sports and entertainment, educational, correctional facilities, biotech, pharmaceutical and high-tech markets. Our Specialty Contractors segment specializes in plumbing, HVAC, electrical, mechanical, and pneumatically placed concrete for a full range of civil and building construction projects in the industrial, commercial, hospitality and gaming, and transportation end markets, among others.

During the first quarter of 2014, the Company completed a reorganization which resulted in the elimination of the Management Services reporting unit and reportable segment. The Management Services reporting unit formerly consisted of the following subsidiary companies: Black Construction and Perini Management Services. The reorganization was completed due to the unit no longer meeting the criteria set forth in FASB ASC Topic 280, "Segment Reporting".

The contracting and management services that we provide consist of general contracting, pre-construction planning and comprehensive management services, including planning and scheduling the manpower, equipment, materials and subcontractors required for the timely completion of a project in accordance with the terms and specifications contained in a construction contract. We also offer self-performed construction services including site work, concrete forming and placement, steel erection, electrical and mechanical, plumbing and HVAC. We provide these services by using traditional general contracting arrangements, such as fixed price, guaranteed maximum price and cost plus fee contracts and, to a lesser extent, construction management or design-build contracting arrangements. In the ordinary course of our business, we enter into arrangements with other contractors, referred to as "joint ventures," for certain construction projects. Each of the joint venture participants is usually committed to supply a predetermined percentage

of capital, as required, and to share in a predetermined percentage of the income or loss of the project. Generally, each joint venture participant is fully liable for the obligations of the joint venture.

We believe our leadership position as the contractor of choice for large, complex civil and building projects will support our long-term backlog growth. We have continued to experience strong contributions from our Civil segment consistent with our strategic focus on growing our business by pursuing and obtaining higher-margin public works projects. We expect to continue to leverage our substantial self-performance and schedule control capabilities to obtain additional large-scale civil and building awards. We have capitalized on this leadership position and these synergies with various recent significant new awards and pending awards (see Backlog Analysis on page 37).

Table of Contents

The following tables set forth our consolidated condensed statement of operations:

	Consolidated Results of Operations					
	Three Months Ended September 30, 2014		% Change Favorable (Unfavorable) 2014 vs. 2013	Nine Months Ended September 30, 2014		% Change Favorable (Unfavorable) 2014 vs 2013
	(In thousands)			(In thousands)		
Revenues	\$ 1,250,689	\$ 1,030,388	21.4%	\$ 3,290,432	\$ 3,076,381	7.0%
Cost of operations	1,109,848	909,531	(22.0)%	2,914,713	2,749,212	(6.0)%
Gross profit	140,841	120,857	16.5%	375,719	327,169	14.8%
General and administrative expenses	70,487	62,763	(12.3)%	198,425	193,522	(2.5)%
Income from construction operations	70,354	58,094	21.1%	177,294	133,647	32.7%
Other income (expense), net	(441)	(9,488)	95.4%	(10,788)	(13,549)	20.4%
Interest expense	(11,297)	(11,571)	2.4%	(32,985)	(33,990)	3.0%
Income before income taxes	58,616	37,035	58.3%	133,521	86,108	55.1%
Provision for income taxes	(22,886)	(13,276)	(72.4)%	(53,307)	(32,071)	(66.2)%
Net income (loss)	\$ 35,730	\$ 23,759	50.4%	\$ 80,214	\$ 54,037	48.4%

	Consolidated Results of Operations			
	Three Months Ended September 30, 2014		Nine Months Ended September 30, 2014	
	2013	2013	2013	2013
	(As a percentage of Revenues)			
Revenues	100.0%	100.0%	100.0%	100.0%
Cost of operations	88.7%	88.3%	88.6%	89.4%
Gross profit	11.3%	11.7%	11.4%	10.6%
General and administrative expenses	5.7%	6.1%	6.0%	6.3%
Income from construction operations	5.6%	5.6%	5.4%	4.3%



Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Other income (expense), net	(0.0)%	(0.9)%	(0.3)%	(0.4)%
Interest expense	(0.9)%	(1.1)%	(1.0)%	(1.1)%
Income (loss) before income taxes	4.7%	3.6%	4.1%	2.8%
(Provision) benefit for income taxes	(1.8)%	(1.3)%	(1.7)%	(1.0)%
Net income (loss)	2.9%	2.3%	2.4%	1.8%

Basic and diluted earnings per share were \$0.74 and \$0.73 for the three months ended September 30, 2014, respectively, compared to basic and diluted earnings per share of \$0.50 and \$0.49 for the same period in 2013. Basic and diluted earnings per share were \$1.65 and \$1.64 for the nine months ended September 30, 2014, respectively, compared to basic and diluted earnings per share of \$1.13 and \$1.11 for the same period in 2013.

During the three and nine months ended September 30, 2014, revenues increased \$220.3 million, or 21.4%, and \$214.1 million, or 7.0%, respectively, compared to the same periods last year due primarily to increased activity on civil and building projects at Hudson Yards in New York, certain electrical and mechanical projects on the East Coast, certain bridge projects in the Midwest and New York, and certain large mass transit projects in California and New York. The increase was partially offset by decreased activity on hospitality and gaming projects in California, Arizona, Nevada, Louisiana, and Pennsylvania and healthcare projects in California.

The increase in net income in the three months ended September 30, 2014 was due primarily to volume increases across all segments and an increase in the estimated recovery projected for a Building segment project due to agreements reached with our customer. The increase in net income in the nine months ended September 30, 2014 was due primarily to an overall increase in volume in our Civil segment, net favorable adjustments to anticipated recoveries associated with two legal rulings issued in the second quarter of 2014, and the increase in the estimated recovery discussed above.

At September 30, 2014, working capital was \$1,160.2 million, an increase of \$372.8 million from \$787.4 million at December 31, 2013.

During the first nine months of 2014, we received significant new contract awards as well as additions to existing contracts and ended the third quarter with a contract backlog of approximately \$8.1 billion, an increase of \$1.1 billion from \$7.0 billion as of December 31, 2013. The strong increase in our backlog was driven primarily by two large new mass transit projects that benefited our Civil and Specialty Contractors segments, as well as a new multi-unit residential tower project and a new healthcare facility project, both of which benefited our Building segment.

Table of Contents

## Backlog Analysis

Our backlog of uncompleted construction work at September 30, 2014 was approximately \$8.1 billion compared to \$7.0 billion at December 31, 2013. During the first nine months of 2014, we booked various new awards and adjustments to existing contracts into backlog across each of our business segments. Significant new awards included two mass transit projects in New York collectively valued at \$844 million; a \$255 million multi-unit residential tower project in Florida; a \$243 million runway reconstruction project in New York; two hospitality and gaming projects in Mississippi and California collectively valued at \$225 million; a \$211 million healthcare facility project in California; three bridge projects in Wisconsin and Minnesota collectively valued at \$181 million; a \$120 million retail development project in California; and a \$113 million technology building project in California.

In addition to our existing backlog, we continue to have a significant volume of pending contract awards, including up to \$2.3 billion in various future phases of the Hudson Yards project and approximately \$1.8 billion in various other contracts. We anticipate booking many of these and other pending awards into backlog over the next several quarters. We continue tracking several large-scale civil and building prospects for both public and private sector customers as we further leverage our self-performance and schedule control capabilities.

The following table provides an analysis of our backlog by business segment for the nine months ended September 30, 2014, restated for prior year data due to the reorganization eliminating the Management Services segment, as the unit no longer meets the criteria set forth in FASB ASC Topic 280, "Segment Reporting".

	Backlog at December 31, 2013	New Business Awarded (1)	Revenues Recognized	Backlog at September 30, 2014
	(in millions)			
Civil	\$ 3,538.1	\$ 1,586.7	\$ (1,238.4)	\$ 3,886.4
Building	1,755.1	1,514.9	(1,082.0)	2,188.0
Specialty Contractors	1,661.1	1,320.1	(970.0)	2,011.2
Total	\$ 6,954.3	\$ 4,421.7	\$ (3,290.4)	\$ 8,085.6

---

(1)

New business awarded consists of the original contract price of projects added to our backlog plus or minus subsequent changes to the estimated total contract price of existing contracts.

### Critical Accounting Policies

Our significant accounting policies are described in Note 1 — Description of Business and Summary of Significant Accounting Policies of the Notes to Consolidated Financial Statements in Part IV, Item 15. Exhibits and Financial Statement Schedules, included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013. Our critical accounting policies are also identified and discussed in Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

### Recently Issued Accounting Pronouncements

In February 2013, the FASB issued ASU 2013-04, Liabilities (Topic 405), which provides guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this guidance is fixed at the reporting date. This ASU is an update to FASB ASC Topic 405, “Liabilities”. The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The adoption of this guidance did not have a material impact on the Company’s financial statements.

In July 2013, the FASB issued ASU No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (a consensus of the Emerging Issues Task Force). This ASU addresses when unrecognized tax benefits should be presented as reductions to deferred tax assets for net operating loss carryforwards in the financial statements. This ASU is effective prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2013. The adoption of this guidance did not have a material impact on the Company’s financial statements.

In April 2014, the FASB issued FASB ASU No. 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity. The amendments in this update require a disposal of a component of an entity or a group of components of an entity to be reported in discontinued operations if the disposal represents a strategic shift that has (or will have) a major effect on an entity’s operations and financial results. This ASU expands disclosure requirements about discontinued operations and adds new disclosures for individually

Table of Contents

significant dispositions that do not qualify as discontinued operations. ASU 2014-08 is effective prospectively for annual periods beginning on or after December 15, 2014, and interim periods within annual periods beginning on or after December 15, 2015. Early adoption is permitted, but only for disposals that have not been reported in financial statements previously issued. The adoption of this guidance is not expected to have a material impact on the Company's financial statements.

In May 2014, the FASB issued FASB ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which supersedes the revenue recognition requirements in ASC 605, Revenue Recognition. This ASU addresses when an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This ASU is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period, using one of two retrospective application methods. Early application is not permitted. The Company is currently evaluating the effect that the adoption of this ASU will have on its financial statements.

In June 2014, the FASB issued ASU No. 2014-12, Compensation — Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period, clarifying the recognition timing of expense associated with certain performance based stock awards when the performance target that affects vesting could be achieved after the requisite service period. This ASU is an update to FASB ASC Topic 718 and is effective for fiscal years, and interim periods within those years, beginning after December 15, 2015 with earlier adoption permitted. The adoption of this guidance is not expected to have a material impact on the Company's financial statements.

In August 2014, the FASB issued FASB ASU No. 2014-15, Presentation of Financial Statements— Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. The amendments in this update define management's responsibility under GAAP to evaluate when and how substantial doubt about the organization's ability to continue as a going concern should be disclosed in the financial statement footnotes. This ASU expands disclosure requirements about principal conditions or events that raise substantial doubt. It also requires disclosing management's evaluation of the significance of those conditions or events in relationship to the organization's ability to meet its obligations, and management's plans that are intended to either alleviate substantial doubt or to mitigate conditions or events that raise substantial doubt. ASU 2014-15 is effective for annual periods ending after December 15, 2016, and interim periods within annual periods beginning after December 15, 2016. The adoption of this guidance is not expected to have a material impact on the Company's financial statements or Disclosures.

Use of and changes in estimates

The Company's construction business involves making significant estimates and assumptions in the normal course of business relating to its contracts and its joint venture contracts. Management focuses on evaluating the performance of contracts individually. These estimates can vary in the normal course of business as projects progress, when estimated productivity assumptions change based on experience to date and uncertainties are resolved. Change orders and claims, as well as changes in related estimates of costs to complete, are considered revisions in estimates. The Company uses the cumulative catch-up method applicable to construction contract accounting to account for revisions in estimates. The impact on operating margin in a reporting period and future periods from a change in estimate will depend on the stage of contract completion.

During the three and nine months ended September 30, 2014, the Company's results of operations were impacted by \$15.8 million and \$30.6 million, respectively, because of changes in the estimated recoveries on two Civil segment projects driven by changes in cost recovery assumptions based on certain legal rulings issued during the second quarter of 2014, as well as agreements reached with our customer, which resulted in a \$14.1 million increase in the third quarter of 2014 in the estimated recovery projected for a Building segment project. With respect to the two Civil segment projects, during the nine months ended September 30, 2014, there was a \$25.9 million favorable increase and a \$9.4 million unfavorable decrease. These changes in estimates resulted in increases of \$15.8 million and \$30.6 million in income from construction operations, increases of \$9.5 million and \$18.3 million in net income, and \$0.19 and \$0.37 in diluted earnings per share during the three and nine months ended September 30, 2014, respectively.

During the three and nine months ended September 30, 2013, the Company's results of operations were impacted by \$9.7 million and \$11.5 million, respectively, of increases in the estimated recovery projected for a Building segment project due to changes in facts and circumstances that occurred during those periods. These changes in estimates resulted in increases of \$9.7 million and \$11.5 million in income from construction operation, \$6.2 million and \$7.2 million in net income and \$0.13 and \$0.15 in diluted earnings per share during the three and nine months ended September 30, 2013, respectively.

These changes were the only changes in estimates considered material to the Company's results of operations during the periods presented herein.

Table of Contents

## Results of Operations

Comparison of the Three and Nine Months Ended September 30, 2014 with the Three and Nine Months Ended September 30, 2013

## Revenues

The following table summarizes our revenues by business segment with the prior year restated according to the reorganization eliminating the Management Services segment due to the unit no longer meeting the criteria set forth in FASB ASC Topic 280, "Segment Reporting":

	Revenues for the Three Months Ended September 30,			
	2014	2013	\$ Change	% Change
(dollars in millions)				
Civil	\$ 482.7	\$ 397.7	\$ 85.0	21.4 %
Building	412.1	345.1	67.0	19.4 %
Specialty Contractors	355.9	287.6	68.3	23.7 %
Total	\$ 1,250.7	\$ 1,030.4	\$ 220.3	21.4 %

	Revenues for the Nine Months Ended September 30,			
	2014	2013	\$ Change	% Change
(dollars in millions)				
Civil	\$ 1,238.4	\$ 997.9	\$ 240.5	24.1 %
Building	1,082.0	1,205.0	(123.0)	(10.2) %

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Specialty Contractors	970.0	873.5	96.5	11.0	%
Total	\$ 3,290.4	\$ 3,076.4	\$ 214.0	7.0	%

Civil Segment

Civil segment revenues increased \$85.0 million, or 21.4%, and \$240.5 million, or 24.1%, for the three and nine months ended September 30, 2014, respectively, compared to the same periods in 2013.

For the three months ended September 30, 2014, the increase was due primarily to increased activity on civil projects at Hudson Yards in New York, certain bridge projects in the Midwest and New York, and certain large mass transit projects in California and New York. The increase was partially offset by decreased activity on certain tunnel projects on the West Coast and certain highway projects on the East Coast.

For the nine months ended September 30, 2014, the increase was due primarily to the increased activity mentioned above for the three-month period, as well as net favorable adjustments to anticipated recoveries associated with two legal rulings issued in the second quarter of 2014. The increase was partially offset by the decreased activity mentioned above, as well as decreased activity on an airport parking apron project in Guam.

Building Segment

Building segment revenues increased \$67.0 million, or 19.4%, for the three months ended September 30, 2014 and decreased \$123.0 million, or 10.2%, for the nine months ended September 30, 2014, respectively, compared to the same periods in 2013.

For the three months ended September 30, 2014, the increase was due primarily to increased activity on certain mixed-use facility projects in New York (including Hudson Yards), California, and Louisiana, an industrial project in California, and an increase in the estimated recovery projected for a certain project due to agreements reached with our customer. The increase was partially offset by decreased activity on hospitality and gaming projects in California, Arizona, Nevada, Louisiana, and Pennsylvania, and healthcare projects in California.

For the nine months ended September 30, 2014, the decrease was due primarily to the decreased activity mentioned above for the three-month period, partially offset by the increased activity on mixed-use facility projects and the increase in estimated recovery mentioned above, as well as on increased activity on various educational, condominium, and courthouse projects nationwide.





Table of Contents

## Specialty Contractors Segment

Specialty Contractors segment revenues increased \$68.3 million, or 23.7%, and \$96.5 million, or 11.0%, for the three and nine months ended September 30, 2014, respectively, compared to the same periods in 2013.

For the three and nine months ended September 30, 2014, the increase was due primarily to increased activity on various mechanical projects on the East Coast, two signal system modernization projects in New York, and various electrical projects in New York and the southern U.S., partially offset by decreased activity on various electrical and mechanical projects at the World Trade Center in New York.

In addition, for the nine months ended September 30, 2014, the increase was due in part to increased activity on electrical projects at Hudson Yards and electrical and mechanical projects at the United Nations in New York, partially offset by Hurricane Sandy-related projects performed in 2013.

## Income from Construction Operations

The following table summarizes our income from construction operations by business segment with the prior year restated in accordance with the reorganization which eliminated the Management Services segment:

	Income from Construction Operations and Operating Margins Three Months Ended September 30,				Change in		Margin
	2014 Amount	Margin	2013 Amount	Margin	\$	%	
(dollars in millions)							
Civil	\$ 53.7	11.1 %	\$ 49.6	12.5 %	\$ 4.1	8.3 %	(1.4) %
Building	19.2	4.7 %	12.8	3.7 %	6.4	50.0 %	1.0 %
Specialty Contractors	10.9	3.1 %	9.3	3.2 %	1.6	17.2 %	(0.1) %
	83.8	6.7 %	71.7	7.0 %	12.1	16.9 %	(0.3) %
Corporate	(13.4)	(1.1) %	(13.6)	(1.4) %	0.2	1.5 %	0.3 %

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Income from construction operations \$ 70.4 5.6 % \$ 58.1 5.6 % \$ 12.3 21.2 % (0.0) %

(dollars in millions)	Income from Construction Operations and Operating Margins							
	Nine Months Ended September 30,				Change in			
	2014		2013		Amount		Margin	
	Amount	Margin	Amount	Margin	\$	%	%	%
Civil	\$ 156.0	12.6 %	\$ 104.5	10.5 %	\$ 51.5	49.3 %	2.1 %	
Building	28.7	2.7 %	20.9	1.7 %	7.8	37.3 %	1.0 %	
Specialty Contractors	31.3	3.2 %	44.6	5.1 %	(13.3)	(29.8) %	(1.9) %	
	216.0	6.6 %	170.0	5.5 %	46.0	27.1 %	1.1 %	
Corporate	(38.7)	(1.2) %	(36.4)	(1.2) %	(2.3)	6.3 %	0.0 %	
Income from construction operations	\$ 177.3	5.4 %	\$ 133.6	4.3 %	\$ 43.7	32.7 %	1.1 %	

#### Civil Segment

Civil segment income from construction operations increased \$4.1 million, or 8.3%, and increased \$51.5 million, or 49.3%, for the three and nine months ended September 30, 2014, respectively, compared to the same periods in 2013 due primarily to the volume changes and net favorable adjustments discussed above under Revenues. For the nine months ended September 30, 2014, the increase was also due to increased activity on certain higher-margin projects.

Civil segment operating margin changed from 12.5% and 10.5% for the three and nine months ended September 30, 2013 to 11.1% and 12.6% for the same periods in 2014. The reduction in Civil segment operating margin for the third quarter of 2014 was due primarily to the decreased activity on certain tunnel projects discussed above. The increase in Civil segment operating margin for the nine months ended September 30, 2014 was due primarily to the net favorable adjustments and increased activity on certain higher-margin projects discussed above.

Table of Contents

Building Segment

Building segment income from construction operations increased \$6.4 million, or 50.0%, for the three months ended September 30, 2014 and increased \$7.8 million, or 37.3%, for the nine months ended September 30, 2014, respectively, compared to the same periods in 2013 due primarily to the revenue changes discussed above under Revenues.

Building segment operating margin increased from 3.7% and 1.7% for three and nine months ended September 30, 2013 to 4.7% and 2.7% for the same periods in 2014 due primarily to the reasons discussed above.

Specialty Contractors Segment

Specialty Contractors segment income from construction operations increased \$1.6 million, or 17.2%, and decreased \$13.3 million, or 29.8%, for the three and nine months ended September 30, 2014, respectively, compared to the same periods in 2013.

For the three months ended September 30, 2014, the increase was due primarily to the volume changes discussed above under Revenues.

For the nine months ended September 30, 2014, the decrease was due primarily to Hurricane Sandy-related projects performed in 2013 and a favorable settlement in the second quarter of 2013, partially offset by the increased volume discussed above under Revenues and improved financial performance in two of our Specialty Contractor units.

Specialty Contractors segment operating margin decreased from 3.2% and 5.1% for the three and nine months ended September 30, 2013 to 3.1% and 3.2% for the same periods in 2014 due primarily to the reasons discussed above.

Corporate

Edgar Filing: TUTOR PERINI Corp - Form 10-Q

Corporate general and administrative expenses decreased \$0.2 million, or 1.5%, for the three months ended September 30, 2014 and increased \$2.3 million, or 6.3% for the nine months ended September 30, 2014 compared to the same periods in 2013 due primarily to increased stock compensation expense.

Consolidated Other Income, Interest Expense and Provision for Income Taxes

(dollars in millions)	September 30, 2014	September 30, 2013	\$ Change	% Change
Three Months Ended				
Other income (expense), net	\$ (0.4)	\$ (9.5)	\$ 9.1	(95.8)%
Interest expense	11.3	11.6	(0.3)	(2.6)%
Provision for income taxes	22.9	13.3	9.6	72.2%

(dollars in millions)	September 30, 2014	September 30, 2013	\$ Change	% Change
Nine Months Ended				
Other income (expense), net	\$ (10.8)	\$ (13.5)	\$ 2.7	(20.0)%
Interest expense	33.0	34.0	(1.0)	(2.9)%
Provision for income taxes	53.3	32.1	21.2	66.0%

Other expense net decreased \$9.1 million and \$2.7 million for the three and nine months ended September 30, 2014 respectively, compared to the same periods in 2013, due primarily to reduced contingent acquisition-related expenses in the third quarter of 2014.

Interest expense decreased \$0.3 million and \$1.0 million for the three and nine months ended September 30, 2014, respectively, compared to the same periods in 2013.

Provision for income taxes was \$22.9 million and \$53.3 million for three and nine months ended September 30, 2014, respectively, as compared to income tax provision of \$13.3 million and \$32.1 million for the same periods in 2013.

The effective income tax rate was 39.0% and 39.9% for the three and nine months September 30, 2014, respectively, as compared to 35.8% and 37.2% for the same periods in 2013. The increase in the effective tax rate for the three and nine months September 30, 2014, as compared to the same periods in 2013, was primarily due to increased state taxes from increased operations in higher tax jurisdictions.

Table of Contents

Liquidity and Capital Resources

Cash and Working Capital

At September 30, 2014 and December 31, 2013, cash held by us and available for general corporate purposes was \$15.5 million and \$36.6 million, respectively. Our proportionate share of cash held by joint ventures and available only for joint venture-related uses, including distributions to joint venture partners, was \$121.8 million and \$83.3 million at September 30, 2013 and December 31, 2013, respectively, and our restricted cash was \$47.0 million and \$42.6 million at September 30, 2014 and December 31, 2013, respectively. We do not believe that it is likely we will be called upon to contribute significant additional capital in the event of default by any of our partners.

We require each partner in the joint ventures in which we participate to accept joint and several responsibility for all obligations of the joint venture. Prior to forming a joint venture, we conduct a thorough analysis of the prospective partner to determine its capabilities, specifically relating to construction expertise, track record for delivering a quality product on time, reputation in the industry, as well as financial strength and available liquidity. We utilize a number of resources to verify a potential joint venture partner's financial condition, including credit rating reports and financial information contained in its audited financial statements. We specifically review a potential partner's available liquidity and bonding capacity. In the event we are concerned with the financial viability of a potential partner, we will require substantial initial cash contributions upon inception of the joint venture to mitigate the risk that we would be required to cover a disproportionate share of the joint venture's future cash needs.

The majority of our joint venture contracts are for various government agencies that typically require the joint venture and/or our partners to complete a thorough pre-qualification process. This pre-qualification process typically includes the verification of each partner's financial condition and capacity to perform the work, as well as the issuance of performance bonds by surety companies who also independently verify each partner's financial condition.

A summary of cash flows for each of the nine months ended September 30, 2014 and 2013 is set forth below:

	Nine Months Ended September 30,	
(dollars in millions)	2014	2013

Cash flows from:		
Operating activities	\$ (143.4)	\$ (11.1)
Investing activities	7.5	(46.0)
Financing activities	153.2	16.9
Net increase/(decrease) in cash	17.3	(40.2)
Cash at beginning of year	119.9	168.1
Cash at end of period	\$ 137.2	\$ 127.9

During the nine months ended September 30, 2014, we used \$143.4 million in cash to fund operating activities, due primarily to the timing of collections across all segments. We received \$7.5 million in cash from investing activities, due primarily to the sale of available-for-sale securities of \$44.5 million partially offset by purchases of property and construction equipment of \$37.8 million. We received \$153.2 million in cash from financing activities, due primarily to our outstanding borrowings under our Credit Facility offset by cash used to repay our former Fifth Amended and Restated Credit Agreement and for scheduled debt repayments.

At September 30, 2014, we had working capital of \$1,160.2 million, a ratio of current assets to current liabilities of 1.83, and a ratio of debt to equity of 0.71 compared to working capital of \$787.4 million, a ratio of current assets to current liabilities of 1.61 and a ratio of debt to equity of 0.59 at December 31, 2013.

#### Long-term Investments

At December 31, 2013 we had investments in ARS of \$46.3 million, which were reflected at fair value. Our investment policy is to manage our assets to achieve our goals of preserving principal, maintaining adequate liquidity at all times, and maximizing returns subject to our investment guidelines. Due to the overall liquidity concerns in capital markets having affected the ability to liquidate many investments in auction rate securities, we had classified our ARS as “available-for-sale” Long-term Investments. On April 30, 2014 we liquidated our entire investment in ARS for the amount of \$44.5 million, limiting our loss on investment to \$1.8 million which properly reflected our investment policy of maintaining adequate liquidity and maximizing returns. For further information on our accounting for our ARS, see Note 5 — Fair Value Measurements to Consolidated Condensed Financial Statements.

Table of Contents

Long-term Debt

Debt was \$945.5 million at September 30, 2014, an increase of \$211.6 million from \$733.9 million at December 31, 2013, due primarily to a net increase in borrowings of \$131.3 million on our term loan and a net increase in the revolving line of credit of \$70.5 million. We utilized the revolving facility for outstanding letters of credit in the amount of \$1.3 million. Accordingly, at September 30, 2014, we had \$93.2 million available to borrow under our credit agreement. We believe that our financial position and credit arrangements are sufficient to support our current backlog and anticipated new work.

Excluding the outstanding borrowings of \$205.5 million on our revolving line of credit, the unsecured senior notes of \$298.7 million and our \$246.3 million term loan (which had a first loan payment due on September 30, 2014), the remaining balance of \$195.0 million of our outstanding debt is generally secured by the underlying assets. Our debt to equity ratio was 0.71 as of September 30, 2014 compared to 0.59 as of December 31, 2013.

On June 5, 2014, the “Company entered into the Credit Facility, restructuring its former \$300 million revolving credit facility and \$200 million Term Loan. All outstanding amounts under the Fifth Amended and Restated Credit Agreement were repaid in full using proceeds of the Credit Facility. The new agreement provides for a \$300 million revolving credit facility (the “Revolving Credit Facility”) and a \$250 million term loan (the “Term Loan”) with Bank of America, N.A. as administrative agent, Swing Line Lender and L/C Issuer and a syndicate of other lenders. The Term Loan principal is to be repaid on a quarterly basis, with 6.0% of the original total outstanding principal repaid in year 1, 9.0% in year 2, 12.0% in year 3, 15.0% in year 4 and 13.5% in year 5 along with a balloon payment of the remaining 44.5%. Borrowings under the Revolving Credit Facility will bear interest based either on Bank of America’s prime lending rate or the London Interbank Offered Rate (“LIBOR”) plus an applicable margin. Borrowings under the Term Loan will bear interest based on LIBOR plus an applicable margin. Included in the Credit Facility is a special provision allowing an additional accordion provision, which the Company may opt to utilize at a future date to increase either the Revolving Credit Facility or establish one or more new term loan commitments, up to an aggregate amount not to exceed \$300 million. The Credit Facility provides a sublimit for the issuance of letters of credit up to the aggregate amount of \$150 million. Both the Revolving Credit Facility and the Term Loan are estimated to mature on June 5, 2019.

As of the filing date of this Form 10-Q, we are in compliance and expect to continue to be in compliance with the modified financial covenants under the Sixth Amendment.

There were no other material changes in our contractual obligations during the three months ended September 30, 2014.

## Off-Balance Sheet Arrangements

We do not have any financial partnerships with unconsolidated entities, such as entities often referred to as structured finance, special purpose entities or variable interest entities which are often established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. Accordingly, we are not exposed to any financing, liquidity, market or credit risk that could arise if we had such relationships.

## Forward-looking Statements

The statements contained in this Management's Discussion and Analysis of the Consolidated Condensed Financial Statements on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including without limitation, statements regarding our management's expectations, hopes, beliefs, intentions or strategies regarding the future. These forward-looking statements are based on our current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed or implied by such forward-looking statements. These risks and uncertainties include, but are not limited to:

- our ability to win new contracts and convert backlog into revenue;
- our ability to successfully and timely complete construction projects;
- our ability to realize the anticipated economic and business benefits of our acquisitions and our strategy to assemble and operate a Specialty Contractors business segment;
- the potential delay, suspension, termination or reduction in scope of a construction project;
- the continuing validity of the underlying assumptions and estimates of total forecasted project revenues, costs and profits and project schedules;
- the outcomes of pending or future litigation, arbitration or other dispute resolution proceedings;
- the availability of borrowed funds on terms acceptable to us;
- the ability to retain certain members of management;
- the ability to obtain surety bonds to secure our performance under certain construction contracts;



Table of Contents

- possible labor disputes or work stoppages within the construction industry;
- changes in federal and state appropriations for infrastructure projects and the impact of changing economic conditions on federal, state and local funding for infrastructure projects;
- possible changes or developments in international or domestic political, social, economic, business, industry, market and regulatory conditions or circumstances;
- actions taken or not taken by third parties including our customers, suppliers, business partners, and competitors and legislative, regulatory, judicial and other governmental authorities and officials; and
- other risks and uncertainties discussed under the heading “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2013 filed with the Securities and Exchange Commission on February 24, 2014.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There has been no material change in our exposure to market risk from that described in Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2013, filed with the Securities and Exchange Commission on February 24, 2014.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

The Company’s management, including our Chief Executive Officer and Chief Financial Officer, has carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as required by Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended (“Exchange Act”) as of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company’s disclosure controls and procedures (a) were effective to ensure that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and (b) include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

## Changes in Internal Controls Over Financial Reporting

There were no changes in our internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Part II. - Other Information

### Item 1. Legal Proceedings

From time to time in the ordinary course of business, we are subject to claims, asserted or unasserted, or named as a party to lawsuits or investigations. Litigation can be expensive and disruptive to normal business operations. Moreover, the results of legal proceedings cannot be predicted with any certainty and, in the case of more complex legal proceedings, the results are difficult to predict at all. We disclosed information about certain of our legal proceedings in Part I, Item 3 of our Annual Report on Form 10-K for the year ended December 31, 2013. For an update to those disclosures, see Note 7 — Contingencies and Commitments to Consolidated Condensed Financial Statements.

### Item 1A. Risk Factors

Information regarding risk factors affecting our business is discussed in our Annual Report on Form 10-K for the year ended December 31, 2013. There have been no material changes from those risk factors during the three months ended September 30, 2014.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

### Item 3. Defaults Upon Senior Securities

None.



Table of Contents

Item 4. Mine Safety Disclosures

Section 1503 of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the “Dodd-Frank Act”) requires domestic mine operators to disclose violations and orders issued under the Federal Mine Safety and Health Act of 1977 (the “Mine Act”) by the federal Mine Safety and Health Administration. We do not act as the owner of any mines but we may act as a mining operator as defined under the Mine Act where we may be an independent contractor performing services or construction of such mine.

Information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Act and Item 104 Regulation S-K is included in Exhibit 95.

Item 5. Other Information

None.

Table of Contents

Item 6. Exhibits

- Exhibit 3. Articles of Incorporation and By-laws
- 3.1 Restated Articles of Organization (incorporated by reference to Exhibit 4 to Form S-2 (File No. 33-28401) filed on April 28, 1989).
- 3.2 Articles of Amendment to the Restated Articles of Organization of Tutor Perini Corporation (incorporated by reference to Exhibit 3.2 to Form S-1 (File No. 333-111338) filed on December 19, 2003).
- 3.3 Articles of Amendment to the Restated Articles of Organization of Tutor Perini Corporation (incorporated by reference to Exhibit 3.1 to Form 8-K filed on April 12, 2000).
- 3.4 Articles of Amendment to

the Restated  
Articles of  
Organization of  
Tutor Perini  
Corporation  
(incorporated by  
reference to  
Exhibit 3.1 to  
Form 8-K filed  
on September 11,  
2008).

3.5 Articles of  
Amendment to  
the Restated  
Articles of  
Organization of  
Tutor Perini  
Corporation  
(incorporated by  
reference to  
Exhibit 3.5 to  
Form 10-Q filed  
on August 10,  
2009).

3.6 Second Amended  
and Restated  
By-laws of Tutor  
Perini  
Corporation  
(incorporated by  
reference to  
Exhibit 3.1 to  
Form 8-K filed  
on November 24,  
2009).

Exhibit 31.1 Certification of  
Principal  
Executive Officer  
Pursuant to  
Section 302 of  
the  
Sarbanes-Oxley  
Act of 2002 — filed  
herewith.

Exhibit 31.2 Certification of  
Principal  
Financial Officer  
Pursuant to  
Section 302 of  
the

- Sarbanes-Oxley  
Act of 2002 — filed  
herewith.  
Certification of  
Principal  
Executive Officer  
Pursuant to 18  
U.S.C.  
Section 1350, As  
Adopted Pursuant  
to Section 906 of  
the  
Sarbanes-Oxley  
Act of 2002 — filed  
herewith.  
Certification of  
Principal  
Financial Officer  
Pursuant to 18  
U.S.C.  
Section 1350, As  
Adopted Pursuant  
to Section 906 of  
the  
Sarbanes-Oxley  
Act of 2002 — filed  
herewith.
- Mine Safety  
Disclosure — filed  
herewith.
- XBRL Instance  
Document.  
XBRL  
Taxonomy  
Extension  
Schema  
Document.  
XBRL  
Taxonomy  
Extension  
Calculation  
Linkbase  
Document.  
XBRL  
Taxonomy  
Extension Label  
Linkbase  
Document.
- EXHIBIT

Exhibit 32.1

Exhibit 32.2

Exhibit 95

Exhibit 101

Exhibit 101

Exhibit 101

Exhibit 101

Exhibit 101

XBRL  
Taxonomy  
Extension  
Presentation  
Linkbase  
Document.  
XBRL  
Taxonomy  
Extension  
DEF  
Definition  
Linkbase  
Document.



Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Tutor Perini Corporation  
Registrant

Date: November 5, 2014

/s/Michael J. Kershaw  
Michael J. Kershaw,  
Executive Vice President and Chief Financial  
Officer  
Duly Authorized Officer and Principal Financial  
Officer