# Edgar Filing: SCIENTIFIC INDUSTRIES INC - Form 10-Q 

## SCIENTIFIC INDUSTRIES INC

## Form 10-Q

May 15, 2009

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>FORM 10-Q


(631) 567-4700

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
$\qquad$

The number of shares outstanding of the issuer's common stock par value, $\$ 0.05$ per share, as of May 4,2009 was $1,192,577$ shares.

PART I-FINANCIAL INFORMATION
Item 1. Financial Statements

SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS

|  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Current Assets:Cash and cash equivalentInvestment securities | (Unaudited) |  |
|  | \$ 350,100 | \$1,065,500 |
|  | 580,900 | 682,400 |
| Trade accounts receivable, less <br> allowance for doubtful accounts of $\$ 11,600$ |  |  |
| as of March 31, 2009 and June 30, 2008 | 649,700 | 454,800 |
| Inventories | 1,825,500 | 1,521,400 |
| Prepaid expenses and other current assets | 78,800 | 84,700 |
| Deferred taxes | 60,200 | 31,400 |
| Total current assets | 3,545,200 | 3,840,200 |
| Property and equipment at cost, less accumulated depreciation of $\$ 641,100$ as of March 31, 2009 |  |  |
| Intangible assets, less accumulated amortization of $\$ 400,700$ as of March 31, 2009, and $\$ 299,900$ |  |  |
| as of June 30, 2008 | 362,000 | 454,600 |
| Goodwill | 224,400 | 158,400 |
| Other | 46,000 | 46,000 |
| Deferred taxes | 60,100 | 30,200 |
| Total assets | \$4,463,300 | \$4,776,800 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Current Liabilities: |  |  |
| Accounts payable | \$ 221,100 | \$ 241,800 |
| Customer advances | 177,800 | 379,300 |
| Accrued expenses and taxes | 327,400 | 442,900 |
| Loan payable, bank | 50,000 | - |
| Total current liabilities | 776,300 | 1,064,000 |
| Shareholders' equity: <br> Common stock, $\$ .05$ par value; authorized 7,00 | 000,000 shar | Shareholders' equity: |


| 1,205,154 issued and outstanding at March 31, 2009 and |  |  |
| :---: | :---: | :---: |
| 1,201,154 as of June 30, 2008 | 60,200 | 60,000 |
| Additional paid-in capital | 1,514,800 | 1,507,000 |
| Accumulated other comprehensive loss, unrealized |  |  |
| holding loss on investment securiti | ( 82,400) | ( 44,400) |
| Retained earnings | $2,246,800$ | 2,242,600 |
|  | 3,739,400 | 3,765,200 |
| Less common stock held in treasury, at cost, |  |  |
| Total shareholders' equity | 3,687,000 | 3,712,800 |
| Total liabilities and shareholders' equity | \$4,463,300 | \$4,776,800 |

See notes to condensed consolidated financial statements (unaudited)

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SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | For the $T$ <br> Periods E <br> March 31, | ree Month ded | For the Ni <br> Periods En <br> March 31, | ne Month ded |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 | 2008 |
| Net sales | \$1,423,700 | \$1,381, 800 | \$4,151,000 | \$4,727,700 |
| Cost of goods sold | 866,400 | 885,900 | 2,642,900 | 2,955,900 |
| Gross profit | 557,300 | 495,900 | 1,508,100 | 1,771,800 |
| Operating Expenses: |  |  |  |  |
| General \& administrative | 272,000 | 234,900 | 767,100 | 748,200 |
| Selling | 114,400 | 105,100 | 314,400 | 352,800 |
| Research \& development | 103,500 | 105,200 | 317,700 | 284,800 |
|  | 489,900 | 445,200 | 1,399,200 | 1,385,800 |
| Income from operations | 67,400 | 50,700 | 108,900 | 386,000 |
| Interest \& other income, net | 4,700 | 18,900 | 22,600 | 48,800 |
| Income before income taxes | s 72,100 | 69,600 | 131,500 | 434,800 |
| Income tax expense (benefit): |  |  |  |  |
| Current | 28,100 | 23,900 | 64,500 | 166,100 |
| Deferred | ( 13,000) | ( 3,600) | ( 31,700) | 23,500) |
|  | 15,100 | 20,300 | 32,800 | 142,600 |
| Net income | \$ 57,000 | \$ 49,300 | \$ 98,700 | \$ 292,200 |

Basic earnings per common

| share | $\$ .05$ | $\$ .04$ | $\$ .08$ | $\$ .25$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted earnings per common <br> share | $\$ .05$ | $\$ .04$ | $\$ .08$ | $\$ .24$ |
| Cash dividends declared <br> per common share | $\$-$ | $\$-$ | $\$ .08$ | $\$ .07$ |

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SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

> For the Nine Month Periods Ended March 31,2009 March 31, 2008

## Operating activities:

Net incom
Adjustments to reconcile net income to net cash provided by (used in) operating activities:

Depreciation and amortization 155,000 163,100
Deferred income taxes
Stock-based compensation
Income tax benefit of stock options exercised
$(31,700) \quad(23,500)$

2,700 2,300

Changes in assets and liabilities:
Accounts receivable
Inventories
Prepaid expenses and other current assets $\quad 5,900 \quad(97,700)$
Other assets
Accounts payable
$(20,700) \quad(54,100)$
Customer advances
Accrued expenses and taxes
Total adjustments
Net cash provided by (used in) operating activities
$(525,200)$
930,200

Investing activities:
Additional consideration for
Altamira Instruments, Inc. acquisition (144,900) (102,800)
Purchase of investment securities, available-for-sale
$(13,600) \quad(18,500)$
Redemptions of investment securities, available-for-sale

50,000
$(32,300) \quad(60,900)$
Capital expenditures
$(8,200)(5,100)$
Net cash used in
investing activities
(149,000)
( 187,300 )


General: The accompanying unaudited interim condensed consolidated financial statements are prepared pursuant to the Securities and Exchange Commission's rules and regulations for reporting on Form $10-Q$ and in conformity with U.S. Generally Accepted Accounting Principles applicable to interim financial statements and on a basis that is consistent with the accounting principles applied in our Annual Report on Form $10-K S B$ for the fiscal year ended June 30, 2008. Accordingly, certain information and footnotes required by accounting principles generally accepted in the United States for complete financial statements are not included herein. The Company believes all adjustments necessary for a fair presentation of these interim statements have been included and that they are of a normal and recurring nature. These interim statements should be read in conjunction with the Company's financial statements and notes thereto, included in its Annual Report on Form $10-K S B$, for the fiscal year ended June 30,2008 . The results for the three and nine months ended March 31, 2009, are not necessarily an indication of the results for the full fiscal year ending June 30, 2009.

1. Summary of significant accounting policies:

Principles of consolidation:

The accompanying consolidated financial statements include the accounts of Scientific Industries, Inc., Altamira Instruments, Inc. ("Altamira"), a Delaware corporation and wholly-owned subsidiary,
and Scientific Packaging Industries, Inc., an inactive wholly -owned subsidiary (all collectively referred to as the "Company"). All material intercompany balances and transactions have been eliminated.

## 2. Recent Accounting Pronouncements:

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 157, "Fair Value Measurements," which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 157 applies under other accounting pronouncements that require or permit fair value measurement. SFAS No. 157 does not require any new fair value measurements. The provisions of SFAS No. 157 are effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. In January 2008, the FASB deferred the effective date for one year for certain non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The adoption of this standard and such application had no impact on the Company's financial condition, results of operations, or cash flows.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115" ("SFAS No. 159"). SFAS No. 159 allows entities to choose to measure eligible financial instruments at fair value with changes in fair value recognized in earnings of each subsequent reporting date. The fair value election is available for most financial assets and liabilities on an instrument-by-instrument basis and is to be elected on the date the financial instrument is initially recognized. SFAS 159 is effective for all entities as of the beginning of a reporting entity's first fiscal year that begins after November 15, 2007 (with earlier application permitted under certain circumstances). The adoption of SFAS No. 159 had no impact on the Company's financial position or statement of operations.

In April 2008, the FASB issued FSP 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"). FSP 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, "Goodwill and Other Intangible Assets." FSP 142-3 is effective for fiscal years beginning after December 15, 2008. The Company is currently assessing the impact of FSP 142-3 on its financial position and results of operations.
3. Acquisition of Altamira Instruments, Inc.:

On November 30, 2006, the Company acquired all of the outstanding capital stock of Altamira. The acquisition was pursuant to a Stock Purchase Agreement (the "Agreement") whereby the Company paid to the sellers $\$ 400,000$, issued to them 125,000 shares of the

Company's Common Stock and agreed to make additional cash payments equal to $5 \%$, subject to adjustment, of the net sales of Altamira for each of five periods December 1, 2006 to June 30, 2007, each of the fiscal years ending June 30, 2008, 2009, and 2010, and July 1, 2010 to November 30, 2010.

Altamira's principal customers are universities, government laboratories, and chemical and petrochemical companies. The instruments are customized to the customer's specifications, and are sold on a direct basis.

In conjunction with the acquisition of Altamira, management of the Company valued the tangible and intangible assets acquired, including goodwill, customer relationships, non-compete agreements, and certain technology, trade names and trademarks. The carrying amounts of goodwill and other intangible assets are presented in Note 8, "Goodwill and Other Intangible Assets" which represent the valuations determined in conjunction with the acquisition. In addition, other fair market value adjustments were made in conjunction with the acquisition, primarily adjustments to property and equipment, and inventory.

As of March 31, 2009, the adjusted aggregate purchase price of $\$ 1,200,900$ was allocated to assets acquired and liabilities assumed as follows:

| Current assets | $\$ \quad 734,000$ |
| :--- | ---: |
| Property and equipment | 140,300 |
| Non-current assets | 25,100 |
| Goodwill | 224,400 |
| Other intangible assets | $639,000 *$ |
| Current liabilities | $\left(\begin{array}{l}\text { ( } \\ \\ \text { Adjusted purchase price }\end{array}\right.$ |
|  | $\$ 1,200,900$ |

*Of the $\$ 639,000$ of other intangible assets, $\$ 237,000$ was allocated to customer relationships with a weighted-average estimated useful life of 10 years, $\$ 300,000$ was allocated to technology including trade names and trademarks with a useful life of 5 years, and $\$ 102,000$ was allocated to a non-compete agreement with a useful life of 5 years. The other intangible assets are being amortized on a straight-line basis except that the amount allocated to the customer relationships is being amortized on an accelerated (declining balance) method.

## 4. Segment Information and Concentrations:

The Company views its operations as two segments: the manufacture and marketing of standard benchtop laboratory equipment for research in university, hospital and industrial laboratories sold primarily through laboratory equipment distributors ("Benchtop Laboratory Equipment Operations"), and the manufacture and marketing of custom-
made catalyst research instruments for universities, government laboratories, and chemical and petrochemical companies sold on a direct basis ("Catalyst Research Instruments Operations").

Segment information is reported as follows:

Three Months Ended March 31, 2009

|  | Benchtop <br> Laboratory <br> Equipment | Catalyst <br> Research <br> Instruments | Corporate and Other | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$ 928,000 | \$ 495,700 | \$ - | \$1,423,700 |
| Foreign Sales | 547,400 | 162,500 | - | 709,900 |
| Profit(Loss) | 93,800 | ( 26,400) | 4,700 | 72,100 |
| Segment Assets | 2,200,200 | 1,337,400 | 925,700 | 4,463,300 |
| Long-Lived Asset Expenditures | 8,000 | - | - | 8,000 |
| Depreciation and Amortization | 14,500 | 35,600 | - | 50,100 |

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Three Months Ended March 31, 2008


Approximately $67 \%$ and $68 \%$ of net sales of the benchtop laboratory equipment operation for the three month periods ended March 31, 2009 and 2008, respectively, were derived from the Company's main product, the Vortex-Genie $2(R)$ mixer, excluding accessories.

Two benchtop laboratory equipment operation customers accounted in the aggregate for approximately $26 \%$ of the segment's net sales (17\% of total net sales) and $34 \%$ of the segment's net sales (23\% of total net sales) for the three month periods ended March 31, 2009 and 2008, respectively. One of the two customers, a major distributor, which accounted for approximately $14 \%$ and $19 \%$ of the segment's net sales for the three month periods ended March 31, 2009 and 2008, respectively (9\% and 13\% of total net sales for the 2009 and 2008 periods, respectively) discontinued the inclusion of the Company's benchtop laboratory equipment products in its new catalog which was
released in January 2009. While the customer is continuing to sell the products through its website, Company placed advertisements in the distributor's interim publications, and directly upon request from its customers, the Company expects that there will be a reduction in sales from this customer. To mitigate the possible material adverse effect of the discontinuance, the Company has increased advertisements placed in the distributor's interim publications, and began expanding its selling efforts with a view to increasing sales to other existing distributors. No assurance can be given that the Company will be successful in those efforts.

Sales of catalyst research instruments are generally comprised of a few very large orders amounting, on average, to more than $\$ 100,000$ to a limited number of new or repeat customers. Sales to three customers, combined, accounted for $96 \%$ of the catalyst research instrument operation sales (33\% of total net sales) for the three month period ended March 31, 2009. Three other customers, combined, accounted for $84 \%$ of the segment's sales ( $25 \%$ of total net sales) for the three months ended March 31, 2008.

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Nine Months Ended March 31, 2009

|  | Benchtop <br> Laboratory <br> Equipment | Catalyst <br> Research <br> Instruments | Corporate and Other | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$2,830,400 | \$1,320,600 | \$ | \$4,151,000 |
| Foreign Sales | 1,673,000 | 254,000 | - | 1,927,000 |
| Profit (Loss) | 293,600 | ( 184,700) | 22,600 | 131,500 |
| Segment Assets | 2,200,200 | 1,337,400 | 925,700 | 4,463,300 |
| Long-Lived Asset |  |  |  |  |
| Expenditures | 12,500 | 19,800 | - | 32,300 |
| Depreciation and |  |  |  |  |
| Amortization | 43,900 | 111,100 | - | 155,000 |

Nine Months Ended March 31, 2008

|  | Benchtop Laboratory Equipment | Catalyst <br> Research <br> Instruments | Corporate <br> and <br> Other | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Net Sales | \$2,882,100 | \$1,845,600 | \$ - | \$4,727,700 |
| Foreign Sales | 1,475,900 | 200,800 | - | 1,676,700 |
| Profit | 267,000 | 119,000 | 48,800 | 434,800 |
| Long-Lived Asset Expenditures | 53,600 | 7,300 | - | 60,900 |
| Depreciation and Amortization | 42,200 | 120,900 | - | 163,100 |

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Approximately 68\% and 69\% of net sales of the benchtop laboratory equipment operation for the nine month periods ended March 31, 2009 and 2008, respectively, were derived from the Company's main product, the Vortex-Genie $2(R)$ mixer, excluding accessories.

Two benchtop laboratory equipment operation customers accounted in the aggregate for approximately $29 \%$ and $32 \%$ of the segment's net sales for the nine month periods ended March 31, 2009 and 2008, respectively ( $20 \%$ and $19 \%$ of total net sales for the 2009 and 2008 periods, respectively). One of the two, the major distributor (which as discussed above, discontinued the inclusion of the Company's products in its new catalog), accounted for approximately $15 \%$ and $20 \%$ of the segment's net sales for the 2009 and 2008 nine month periods, respectively, ( $10 \%$ and $12 \%$ of total net sales for the 2009 and 2008 periods, respectively).

Sales of the catalyst research instruments operation to two customers, accounted for approximately $27 \%$ of that segment's net sales (12\% of total net sales) for the nine months ended March 31, 2009. Sales to two other customers accounted for $45 \%$ of the segment's net sales (18\% of total net sales) for the nine month period ended March 31, 2008.

The Company's foreign sales are principally made to customers in Asia and Europe.
5. Inventories:

Inventories for interim financial statement purposes are based on perpetual inventory records at the end of the applicable period. Components of inventory are as follows:

|  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Raw Materials | \$ 1,186,000 | \$ 1,037,900 |
| Work in process | 411,500 | 288,600 |
| Finished Goods | 228,000 | 194,900 |
|  | \$ 1,825,500 | \$ 1,521,400 |

6. Earnings per common share:

Basic earnings per common share are computed by dividing net income by the weighted-average number of shares outstanding. Diluted earnings per common share include the dilutive effect of stock options, if any.

Earnings per common share was computed as follows:


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|  | For the Three Month Periods Ended March 31, |  |  |  | For the Nine Month Periods Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Net Income |  | 57,000 |  | 49,300 |  | 98,700 |  | 292,200 |
| Other comprehensive (loss): |  |  |  |  |  |  |  |  |
| Unrealized holding |  |  |  |  |  |  |  |  |
| loss arising during period, net of tax | 1 | 400) |  | ( 20,000) |  | 48,800) |  | 28,400) |
| Comprehensive income | \$ | 56,600 |  | 29,300 |  | 49,900 |  | 263,800 |

8. Goodwill and Other Intangible Assets:

In conjunction with the acquisition of Altamira, management of the Company evaluated the tangible and intangible assets acquired,

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including customer relationships, non-compete agreements and technology which encompasses trade names, trademarks and licenses. The acquisition agreement provides contingent additional payments to shareholders based on net sales of the catalyst research instrument operations subject to certain limits, which are expected to be earned and paid. Additional consideration accrued for the nine months ended March 31, 2009 amounted to $\$ 66,000$, which resulted in an increase of goodwill to $\$ 224,400$ at March 31, 2009 from $\$ 158,400$ at June 30, 2008.

The components of other intangible assets are as follows:

|  | Useful <br> Lives | Cost | Accumulated Amortization | Net |
| :---: | :---: | :---: | :---: | :---: |
| At March 31, 2009: |  |  |  |  |
| Technology | 5 yrs. | \$300, 000 | \$140,000 | \$160,000 |
| Customer relationships | 10 yrs. | 237,000 | 120,900 | 116,100 |
| Non-compete agreement | 5 yrs. | 102,000 | 47,600 | 54,400 |
| Other intangible assets | 5 yrs. | 123,700 | 92,200 | 31,500 |
|  |  | \$762,700 | - \$400,700 | \$362,000 |
|  | Useful |  | Accumulated |  |
|  | Lives | Cost A | Amortization | Net |
| At June 30, 2008: |  |  |  |  |
| Technology | 5 yrs. | \$300,000 | \$ $\quad 95,000$ | \$205,000 |
| Customer relationships | 10 yrs. | 237,000 | 90,600 | 146,400 |
| Non-compete agreement | 5 yrs. | 102,000 | 32,300 | 69,700 |
| Other intangible assets | 5 yrs. | 115,500 | - 82,000 | 33,500 |
|  |  | \$754,500 | - \$299,900 | \$454, 600 |

Total amortization expense was $\$ 31,800$ and $\$ 34,700$ for the three months ended March 31, 2009 and 2008, respectively and $\$ 100,800$ and $\$ 112,800$ for the nine months ended March 31, 2009 and 2008 , respectively. As of March 31, 2009, estimated future amortization expense related to intangible assets is $\$ 30,500$ for the last three months of fiscal year ending June 30, 2009, $\$ 119,600$ for fiscal 2010, $\$ 107,900$ for fiscal 2011, $\$ 51,000$ for fiscal 2012, $\$ 11,500$ for fiscal 2013, and $\$ 41,500$ thereafter.

## 9. Line of Credit

The Company has a line of credit with Capital One Bank, N.A. ("Bank"), which provides for maximum borrowings of up to $\$ 500,000$. Interest is charged at the Bank's prime rate, which was 3.25\% as of March 31, 2009. The Company had borrowings outstanding of $\$ 50,000$ under this line of credit as of March 31, 2009.

The line of credit is collaterized by the Company's assets to the extent borrowed and outstanding and all outstanding amounts are due and payable on November 1, 2009.

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SCIENTIFIC INDUSTRIES, INC. AND SUBSIDIARIES

Item 2. Management's Discussion and Analysis or Plan of Operations
Certain statements contained in this report are not based on historical facts, but are forward-looking statements that are based upon various assumptions about future conditions. Actual events in the future could differ materially from those described in the forward-looking information. Numerous unknown factors and future events could cause such differences, including but not limited to, product demand, market acceptance, impact of competition, the ability to reach final agreements, the ability to finance and produce catalyst research instruments to customers' satisfaction, adverse economic conditions, and other factors affecting the Company's business that are beyond the Company's control. Consequently, no forward-looking statement can be guaranteed.

We undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise.

Liquidity and Capital Resources

Cash and cash equivalents decreased by $\$ 715,400$ to $\$ 350,100$ as of March 31, 2009 from $\$ 1,065,500$ as of June 30, 2008.

Net cash used in operating activities was $\$ 525,200$ for the nine months ended March 31, 2009 as compared to net cash provided by operating activities of $\$ 930,200$ for the comparable nine month period in 2008 ; the change was due mainly to the use of a substantial amount of cash payments on orders received in advance in the prior year period from catalyst research instruments operation customers, and lower income. Cash used in investing activities was $\$ 149,000$ for the nine months ended March 31, 2009, compared to $\$ 187,300$ for the nine months ended March 31, 2008 mainly due to investment redemptions during the current year period. Net cash used in financing activities increased to $\$ 41,200$ compared to $\$ 17,300$ for the 2008 period due to lower proceeds from stock option exercises and higher dividends, partially offset by borrowings under an existing line of credit.

On September 26, 2008, the Board of Directors of the Company declared a cash dividend of $\$ .08$ per share of Common Stock which was paid on January 15, 2009 to holders of record as of the close of business on October 27, 2008.

The Company's working capital of $\$ 2,768,900$ as of March 31, 2009 approximated the working capital of $\$ 2,776,200$ as of June 30,2008 . The Company has available for its working capital needs, a one-year line of credit of $\$ 500,000$ with Capital One Bank, N.A. expiring in November 2009. The Company had borrowings of $\$ 50,000$ outstanding under this

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line at March 31, 2009. Advances under the line are secured by the Company's assets and bears interest at the bank's prime rate. Management believes that the Company will be able to meet its cash flow needs during the 12 months ending March 31, 2010 from its available financial resources including its cash and investment securities, and operations.

Results of Operations

Financial Overview

The Company's income before income taxes was $\$ 72,100$ and $\$ 131,500$, respectively, for the three and nine month periods ended March 31, 2009 compared to $\$ 69,600$ and $\$ 434,800$ for the 2008 three month periods. For the comparative three month periods, the benchtop laboratory equipment operations had an increase in operating income of $\$ 15,100$ (19\%) principally due to lower research and development expenses, while the catalyst research instruments operations incurred a loss of $\$ 26,400$, approximately the same for the comparative three month periods. For the comparative nine month periods, the benchtop laboratory equipment operations' operating income was $\$ 26,600$ ( $10 \%$ ) higher ( $\$ 293,600$ versus $\$ 267,000$ ) due to lower operating expenses. The catalyst research instruments operations, however, incurred a loss of $\$ 184,700$ for the nine months ended March 31, 2009 as compared to a profit of $\$ 119,000$ for the prior year nine month period. The loss was the result of lower sales, and, to a lesser extent, increased research and development expenses for new product development, which was partially offset by lower sales commissions. Sales by the catalyst research instrument operations comprise a small number of large orders, (typically averaging more than $\$ 100,000$ each) and as a result, the segment experiences significant swings in its revenues and profits. As of March 31, 2009, backlog for this segment was approximately $\$ 750,000$, (as compared to $\$ 1,275,000$ as of March 31, 2008) substantially all of which is expected to be shipped and recognized in the current fiscal year.

While the slowdown in the nation's economy has had to date only a limited adverse effect on the Company's operations, no representation can be made as to the adverse effect and its duration on the Company's results particularly as to research grants to customers which fund in part their benchtop laboratory equipment purchases and the financings of potential customers for the purchase of catalyst research instruments.

The Three Months Ended March 31, 2009 Compared With the Three Months Ended March 31, 2008

Net sales for the three months ended March 31, 2009 increased \$41,900 (3.0\%) to $\$ 1,423,700$ from $\$ 1,381,800$ for the three months ended March 31, 2008 as a result of higher sales of the catalyst research instruments operations during the current year period compared to the 2008 period. Sales of benchtop laboratory equipment products which are
generally pursuant to many small purchase orders from distributors, reflected a small decrease of $\$ 17,800$ (1.9\%). The Company learned in January 2009 that the new catalog of one of its distributors, to which the Company had sales accounting for $14 \%$ and $19 \%$ of the segment's net sales for the three months ended March 31, 2009 and 2008, respectively, no longer includes the Company's products. The products will continue to be offered by the distributor through its website, Company-placed advertisements in the distributor's interim publications, and in response to telephone inquiries; however, the Company expects that there will be a reduction in sales from this customer. To mitigate the possible adverse effect, the Company began increasing its advertisements in the distributor's interim publications and to expand its selling efforts to other distributors. No assurances can be given that such efforts will be successful.

Sales of the catalyst research instruments operations are comprised of a small number of larger orders, typically averaging over $\$ 100,000$ each; hence sales revenues are subject to significant swings. As of March 31, 2009 there was a backlog of approximately $\$ 750,000$ for catalyst research instruments (substantially all of which is expected to be shipped and recognized in the current fiscal year) compared to $\$ 1,275,000$ as of March 31, 2008.

The gross profit percentage for the three months ended March 31, 2009 increased to $39.1 \%$ from $35.9 \%$ for the three months ended March 31, 2008, mainly due to higher sales of the catalyst research instrument operations for the comparative periods.

General and administrative expenses ("G\&A") for the three month comparative periods ended March 31, 2009 and March 31, 2008 increased by $\$ 37,100(15.8 \%)$ to $\$ 272,000$ from $\$ 234,900$ primarily as a result of higher expenses for the catalyst research instruments operations.

Selling expenses for the three months ended March 31, 2009 increased $\$ 9,300(8.8 \%)$ to $\$ 114,400$ compared to $\$ 105,100$ for the three months ended March 31, 2008, due primarily to an increase in promotional expenses for the laboratory equipment operations. The Company intends to further expand its benchtop laboratory equipment sales efforts to include the engagement of one full-time sales person.

Interest and other income for the three months ended March 31, 2009 decreased by $\$ 14,200$ to $\$ 4,700$ compared to $\$ 18,900$ for the three months ended March 31, 2008 as a result of the reduction of cash and investments balances.

Income tax expense for the three months ended March 31, 2009 was $\$ 15,100$ compared to $\$ 20,300$ for the three months ended March 31, 2008.

As a result of the foregoing, net income for the three months ended March 31, 2009 was $\$ 57,000$, an increase of $\$ 7,700$ (15.6\%) from $\$ 49,300$ for the three months ended March 31, 2008.

The Nine Months Ended March 31, 2009 Compared With the Nine Months Ended March 31, 2008

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Net sales for the nine months ended March 31, 2009 decreased by $\$ 576,700$ (12.2\%) to $\$ 4,151,000$ compared to $\$ 4,727,700$ for the nine months ended March 31, 2008, due to reductions in sales of $\$ 525,000$ by the catalyst research instruments operations, and $\$ 51,700$ by the benchtop laboratory equipment operations. Sales of benchtop laboratory equipment products generally are comprised of many small purchase orders from distributors. The Company learned in January 2009 that the new catalog of one of its distributors, sales to which accounted for $15 \%$ and $20 \%$ of the segment's net sales for the nine month periods ended March 31, 2009, and 2008, respectively, no longer includes the Company's products. The products will continue to be offered by the distributor through its website, advertisements placed by the Company in the distributor's interim publications, and by customer telephone inquiries. To mitigate the possible adverse effect of lower sales, the Company began to increase its advertisements in the distributor's interim publications and expand its selling efforts to other distributors. No assurance can be given that such efforts will be successful.

Sales of catalyst research instruments are comprised of a small number of large orders, typically averaging over $\$ 100,000$ each; hence revenues are subject to significant swings. Although order input for the current year nine month period has been steady, the average order amounts are lower than in the prior year, which can be partially attributable to current economic conditions causing a reduction in funding of large purchases. As of March 31, 2009 there was a backlog of approximately $\$ 750,000$ for the catalyst research instruments compared to \$1,275,000 as of March 31, 2008.

The gross profit percentage for the nine months ended March 31, 2009 decreased to $36.3 \%$ compared to $37.5 \%$ for the nine months ended March 31, 2008, mainly due to lower sales for the catalyst research instruments operations.

G \& A expenses for the nine months ended March 31, 2009 increased slightly by $\$ 18,900$ (2.5\%) to $\$ 767,100$ from $\$ 748,200$ for the comparable period last year, primarily as a result of higher expenses for the catalyst research instrument operations.

Selling expenses for the nine months ended March 31, 2009 decreased by $\$ 38,400(10.9 \%)$ to $\$ 314,400$ from $\$ 352,800$ for the nine months ended March 31, 2008, due primarily to lower commissions with respect to catalyst research instruments sales.

Research and development expenses for the nine months ended March 31, 2009 increased $\$ 32,900$ ( $11.6 \%$ ) to $\$ 317,700$ compared to $\$ 284,800$ for the nine months ended March 31, 2008, primarily the result of an increase in such expenses by the catalyst research instruments operation.

Interest and other income for the nine month period ended March 31, 2009 decreased by $\$ 26,200$ from $\$ 48,800$ for the prior year nine month period to $\$ 22,600$ for the nine months ended March 31, 2009, reflecting the effect of smaller cash and investment securities balances.

Income tax expense for the nine months ended March 31, 2009 was $\$ 32,800$ compared to $\$ 142,600$ for the nine months ended March 31, 2008, mainly due to the lower income for the current year period.

As a result of the foregoing, net income for the nine months ended March 31, 2009 was $\$ 98,700$, a decrease of $\$ 193,500$ ( $66.2 \%$ from $\$ 292,200$ for the nine months ended March 31, 2008.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. As of the end of the period covered by this report, based on an evaluation of the Company's disclosure controls and procedures (as defined in Rules 13a-15 (e) and 15d-15 (e) under the Securities Exchange Act of 1934), the Chief Executive and Chief Financial Officer of the Company has concluded that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the company in its Exchange Act reports is recorded, processed, summarized and reported within the applicable time periods specified by the SEC's rules and forms. The Company also concluded that information required to be disclosed in such reports is accumulated and communicated to the Company's management, including its principal executive and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control Over Financial Reporting. There was no change in the Company's internal controls over financial reporting that occurred during the most recent fiscal quarter that materially affected or is reasonably likely to materially affect the Company's internal controls over financial reporting.

Part II OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibit Number: Description
31.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(b) Reports on Form 8-K:

None.

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Scientific Industries, Inc.
Registrant
/s/Helena R. Santos

Helena R. Santos
President, Chief Executive Officer and Treasurer
Principal Executive, Financial and Accounting Officer

Date: May 15, 2009

