

MATRIX SERVICE CO  
Form 10-Q/A  
March 10, 2003  
Table of Contents

---

[LOGO OF MATRIX SERVICE]

## **QUARTERLY REPORT**

**FOR PERIOD ENDING**

**AUGUST 31, 2002**

10701 E. Ute Street • Tulsa, Oklahoma 74116-1517

(918) 838-8822 • Fax (918) 838-8810

**NASDAQ MARKET SYSTEM    SYMBOL: MTRX**

---

**Table of Contents**

**First Quarter FY 2003 Letter to Stockholders**

Net income for the quarter ended August 31, 2002 was \$1.6 million or \$0.19 per fully diluted share on consolidated revenues of \$53.7 million, compared to net income of \$1.2 million or \$0.15 per fully diluted share on consolidated revenues of \$47.7 million for the same period of the prior year.

We were very pleased with our performance in the first quarter of \$0.19 per fully diluted share, even though Plant Service volumes were lower than the prior year. We believe that the consolidated performance in the second quarter should be similar to the first quarter results, as the Plant Services segment will continue to be slow as no significant turnaround activity is anticipated. Our estimate of earnings for the full year remains unchanged at this time at \$0.88 to \$0.93 per fully diluted share and we anticipate fully diluted earnings per share for the second quarter of fiscal 2003 to be in the \$0.17 to \$0.21 range versus \$0.20 per fully diluted share for the second quarter last year.

The overall demand environment remains very positive with strong bidding activity. We are committed to continuous improvement and appreciate the continued support of our shareholders.

/s/ Bradley S. Vetal

Bradley S. Vetal

President & Chief Executive Officer

---

Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

---

**FORM 10-Q/A1**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the quarterly period ended August 31, 2002**

**or**

**Transition Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File number 0-18716**

---

**MATRIX SERVICE COMPANY**

(Exact name of registrant as specified in its charter)

Edgar Filing: MATRIX SERVICE CO - Form 10-Q/A

**DELAWARE**  
(State of incorporation)

**73-1352174**  
(I.R.S. Employer Identification No.)

**10701 E. Ute St., Tulsa, Oklahoma 74116-1517**

(Address of principal executive offices and zip code)

**Registrant's telephone number, including area code: (918) 838-8822**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

As of October 8, 2002, there were 9,642,638 shares of the Company's common stock, \$0.01 par value per share, issued and 7,864,658 shares outstanding.

---

**Table of Contents****INDEX**

		<b><u>PAGE NO.</u></b>
<b>PART I</b>	<b><u>FINANCIAL INFORMATION</u></b>	
ITEM 1.	Financial Statements (Unaudited)	
	<u>Consolidated Statements of Income for the Three Months Ended August 31, 2002 and 2001</u>	1
	<u>Consolidated Balance Sheets August 31, 2002 and May 31, 2002</u>	2
	<u>Consolidated Statements of Cash Flow for the Three Months Ended August 31, 2002 and 2001</u>	4
	<u>Notes to Consolidated Financial Statements</u>	6
ITEM 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	10
ITEM 3.	Quantitative and Qualitative Disclosures about Market Risk	N/A
ITEM 4.	<u>Controls and Procedures</u>	15
<b>PART II</b>	<b><u>OTHER INFORMATION</u></b>	
ITEM 1.	Legal Proceedings	N/A
ITEM 2.	Changes in Securities	N/A
ITEM 3.	Defaults Upon Senior Securities	N/A
ITEM 4.	Submission of Matters to a Vote of Security Holders	N/A
ITEM 5.	<u>Other Information</u>	N/A
ITEM 6.	<u>Exhibits and Reports on Form 8-K</u>	16
Signature		16

Table of Contents

## PART I

## FINANCIAL INFORMATION

## ITEM 1. Financial Statements

## Matrix Service Company

## Consolidated Statements of Income

(in thousands, except share and per share data)

	Three Months Ended	
	August 31, (unaudited)	
	2002	2001
Revenues	\$ 53,717	\$ 47,739
Cost of revenues	47,090	41,860
Gross profit	6,627	5,879
Selling, general and administrative expenses	4,271	3,681
Goodwill amortization		82
Restructuring, impairment and abandonment cost		49
Operating income	2,356	2,067
Other income (expense):		
Interest expense	(94)	(123)
Interest income	8	30
Other	293	(26)
Income before income tax expense	2,563	1,948
Provision for federal, state and foreign income tax expense	987	755
Net income	\$ 1,576	\$ 1,193
Earnings per share of common stock:		
Basic	\$ 0.20	\$ 0.16
Diluted	\$ 0.19	\$ 0.15
Weighted average number of common shares:		
Basic	7,858,532	7,643,025
Diluted	8,251,207	8,003,463

See Notes to Consolidated Financial Statements

**Table of Contents**

**Matrix Service Company**  
**Consolidated Balance Sheets**  
(in thousands)

	<u>August 31,</u>	<u>May 31,</u>
	<u>2002</u>	<u>2002</u>
	<u>(unaudited)</u>	
ASSETS:		
Current assets:		
Cash and cash equivalents	\$ 998	\$ 826
Accounts receivable, less allowances (August 31-\$317; May 31-\$242)	35,749	35,209
Costs and estimated earnings in excess of billings on uncompleted contracts	11,590	13,096
Inventories	2,700	2,815
Income tax receivable		359
Deferred income taxes	416	348
Prepaid expenses	2,403	2,267
Other assets	1,740	
	<u>55,596</u>	<u>54,920</u>
Property, plant and equipment at cost:		
Land and buildings	17,427	15,452
Construction equipment	22,911	22,312
Transportation equipment	8,483	8,719
Furniture and fixtures	5,405	5,269
Construction in progress	6,295	5,912
	<u>60,521</u>	<u>57,664</u>
Less accumulated depreciation	25,694	25,242
	<u>34,827</u>	<u>32,422</u>
Net property, plant and equipment	34,827	32,422
Goodwill, net of accumulated amortization (August 31-\$2,777; May 31-\$2,777)	10,894	10,929
Other assets	1,179	2,919
	<u>102,496</u>	<u>101,190</u>
Total assets	<u>\$ 102,496</u>	<u>\$ 101,190</u>

See Notes to Consolidated Financial Statements





**Table of Contents**

**Matrix Service Company**  
**Consolidated Balance Sheets**  
(in thousands)

	August 31,	May 31,
	2002	2002
	(unaudited)	(unaudited)
<b>LIABILITIES AND STOCKHOLDERS' EQUITY:</b>		
Current liabilities:		
Accounts payable	\$ 9,209	\$ 12,954
Billings on uncompleted contracts in excess of costs and estimated earnings	9,483	9,108
Accrued insurance	1,897	2,086
Accrued environmental reserves	58	92
Income tax payable	815	210
Other accrued expenses	2,522	4,072
Current portion of long-term debt	622	589
	24,606	29,111
Total current liabilities		
Long-term debt	13,730	9,291
Deferred income taxes	2,530	2,588
	70,599	69,196
Stockholders' equity:		
Common stock	96	96
Additional paid-in capital	51,876	51,868
Retained earnings	19,702	18,126
Accumulated other comprehensive income	(1,075)	(894)
	(8,969)	(8,996)
Less: Treasury stock, at cost August 31-1,777,980 and May 31-1,784,856		
Total stockholders' equity	61,630	60,200
Total liabilities and stockholders' equity	\$ 102,496	\$ 101,190

See Notes to Consolidated Financial Statements



Table of Contents**Matrix Service Company****Consolidated Statements of Cash Flow**

(in thousands)

	<b>Three Months Ended August 31, (unaudited)</b>	
	<b>2002</b>	<b>2001</b>
Cash flow from operating activities:		
Net income	\$ 1,576	\$ 1,193
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	1,267	1,205
Deferred income tax	(52)	143
Gain on sale of equipment	(57)	(27)
Changes in current assets and liabilities increasing (decreasing) cash:		
Accounts receivable	(540)	3,864
Costs and estimated earnings in excess of billings on uncompleted contracts	1,506	(1,713)
Inventories	115	232
Prepaid expenses	(136)	137
Accounts payable	(3,744)	(4,043)
Billings on uncompleted contracts in excess of costs and estimated earnings	375	(812)
Accrued expenses	(1,773)	(2,857)
Income taxes receivable/payable	964	286
Other		24
	<u>          </u>	<u>          </u>
Net cash used by operating activities	(499)	(2,368)
Cash flow from investing activities:		
Capital expenditures	(3,703)	(5,603)
Proceeds from other investing activities	75	48
	<u>          </u>	<u>          </u>
Net cash used in investing activities	\$ (3,628)	\$ (5,555)

See Notes to Consolidated Financial Statements

Table of Contents

**Matrix Service Company**  
**Consolidated Cash Flow Statements**  
(in thousands)

	<b>Three Months Ended August 31, (unaudited)</b>	
	<b>2002</b>	<b>2001</b>
Cash flows from financing activities:		
Issuance of long-term debt	\$ 30,255	\$ 26,150
Repayments of long-term debt	(25,970)	(18,525)
Purchase of treasury stock	34	
Issuance of stock		125
	_____	_____
Net cash provided in financing activities	4,319	7,750
Effect of exchange rate changes on cash	(20)	57
	_____	_____
Decrease in cash and cash equivalents	172	(116)
Cash and cash equivalents at beginning of period	826	835
	_____	_____
Cash and cash equivalents at end of period	\$ 998	\$ 719

See Notes to Consolidated Financial Statements

**Table of Contents**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

**NOTE A - BASIS OF PRESENTATION**

The consolidated financial statements include the accounts of Matrix Service Company ( Matrix ) and its subsidiaries, all of which are wholly owned. All significant inter-company balances and transactions have been eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with Rule 10-01 of Regulation S-X for interim financial statements required to be filed with the Securities and Exchange Commission and do not include all information and footnotes required by generally accepted accounting principles for complete financial statements. However, the information furnished reflects all adjustments, consisting only of normal recurring adjustments that are, in the opinion of management, necessary for a fair statement of the results for the interim periods.

The accompanying financial statements should be read in conjunction with the audited financial statements for the year ended May 31, 2002, included in Matrix's Annual Report on Form 10-K for the year then ended. Matrix's business is seasonal; therefore, results for any interim period may not necessarily be indicative of future operating results.

**Table of Contents****NOTE B SEGMENT INFORMATION**

Matrix operates primarily in the United States and has operations in Canada. Matrix's industry segments are Aboveground Storage Tank (AST) Services, Construction Services, and Plant Services.

	AST Services	Construction Services	Plant Services	Combined Total
Three Months ended August 31, 2002				
Gross revenues	42.6	7.6	4.0	54.2
Less: Inter-segment revenues	(0.5)	0.0	0.0	(0.5)
Consolidated revenues	42.1	7.6	4.0	53.7
Gross profit	5.7	0.9	0.0	6.6
Operating income (loss)	2.5	0.5	(0.6)	2.4
Income (loss) before income tax expense	2.7	0.5	(0.6)	2.6
Net income (loss)	1.6	0.3	(0.3)	1.6
Identifiable assets (excluding goodwill)	76.9	9.3	5.4	91.6
Goodwill	9.6	0.5	0.8	10.9
Capital expenditures	3.3	0.2	0.2	3.7
Depreciation expense	1.1	0.1	0.1	1.3
Three Months ended August 31, 2001				
Gross revenues	38.5	3.9	5.4	47.8
Less: Inter-segment revenues	(0.1)	0.0	0.0	(0.1)
Consolidated revenues	38.4	3.9	5.4	47.7
Gross profit	5.2	0.3	0.4	5.9
Operating income (loss)	2.4	0.0	(0.3)	2.1
Income (loss) before income tax expense	2.3	0.0	(0.4)	1.9
Net income (loss)	1.4	0.0	(0.2)	1.2
Identifiable assets (excluding goodwill)	60.6	5.1	8.5	74.2
Goodwill	9.8	0.6	0.8	11.2
Capital expenditures	5.3	0.1	0.2	5.6
Depreciation expense	1.0	0.0	0.1	1.1

**NOTE C REPORTING ACCUMULATED OTHER COMPREHENSIVE INCOME/LOSS**

For the quarter ended August 31, 2002, total other comprehensive loss was \$181 thousand resulting in \$1.4 million of comprehensive income as compared to \$245 thousand resulting in \$0.9 million of comprehensive income for the same three-month period ended August 31, 2001. Other comprehensive loss and accumulated other comprehensive loss consisted of foreign currency translation adjustments and fair value adjustments of derivative instruments.

**NOTE D INCOME TAXES**

Edgar Filing: MATRIX SERVICE CO - Form 10-Q/A

Deferred income taxes are computed using the liability method whereby deferred tax assets and liabilities are recognized based on temporary differences between financial statement and tax basis of assets and liabilities using presently enacted tax rates.

-7-



**Table of Contents**

**NOTE E NEW ACCOUNTING STANDARDS**

The Financial Accounting Standards Board (FASB) issued SFAS No. 141, Business Combinations and SFAS No. 142, Goodwill and Other Intangible Assets in June 2001. SFAS No. 141 establishes accounting and reporting standards for business combinations and requires all business combinations to be accounted for by the purchase method. The Statement is effective for all business combinations initiated after June 30, 2001, and any business combinations accounted for using the purchase method for which the date of acquisition is July 1, 2001, or later. SFAS No. 142 addresses accounting and reporting standards for goodwill and other intangible assets. Under the provisions of this Statement, goodwill and intangible assets with indefinite useful lives are no longer amortized, but will be tested annually for impairment. Matrix applied the new rules on accounting for goodwill and other intangible assets beginning June 1, 2002. Application of the nonamortization provisions of the Statement would have resulted in prior years basic and fully diluted earnings per share being \$0.16 and \$0.16 respectively. On August 31, 2002, Matrix completed the impairment tests of goodwill as of June 1, 2002. The results of these tests have indicated that there was no impairment impact in adopting this standard.

The FASB issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets in October, 2001. This Statement supersedes SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of, and amends Accounting Principles Board Opinion No. 30, Reporting the Results of Operations- Reporting the Effects of Disposal of a Segment of a Business and Extraordinary, Unusual and Infrequently Occurring Events and Transactions. The Statement retains the basic framework of SFAS No. 121, resolves certain implementation issues of SFAS No. 121, extends applicability to discontinued operations, and broadens the presentation of discontinued operations to include a component of an entity. The Statement is being applied prospectively, beginning June 1, 2002. Initial adoption of the Statement did not have any impact on Matrix results of operations or financial position.

**NOTE F DEBT**

At August 31, 2002, \$8.4 million was outstanding under the Company's \$20 million revolving bank credit agreement, with \$7.0 million at a LIBOR interest rate of 2.81%, and \$1.4 million at a prime interest rate of 3.625%. There was \$11.6 million remaining in availability with \$3.1 million utilized by outstanding letters of credit which mature in 2004. At August 31, 2002, the balance on the term loan stands at \$5.5 million at a LIBOR interest rate of 3.89%.

**NOTE G CONTINGENCIES**

As of August 31, 2002, accounts receivable and costs and estimated earnings in excess of billings on uncompleted contracts included revenues for unapproved change orders of approximately \$0.6 million and claims of approximately \$1.8 million. Generally, amounts related to unapproved change orders and claims will not be paid by the customer to Matrix until final resolution of related claims, and accordingly, collection of these amounts may extend beyond one year.

**Table of Contents**

The Company is currently in litigation in the Tulsa County district court for the State of Oklahoma over matters arising out of its worker's compensation program with a former insurance provider. These matters involve contests over certain collateral pledged to secure Matrix's obligations under this prior program. The defendants have filed a motion to transfer venue to the courts in Bermuda. A hearing on this motion and on whether current court ordered restraints on the collateral will remain in place is scheduled for October 30, 2002. The Company is not able to predict the outcome of this hearing. The Company is vigorously defending against this matter and it is the opinion of management that this legal action will not have a material effect on the Company's financial position.

**NOTE H SUBSEQUENT EVENTS**

Under the terms of the August 31, 1999 Asset Sales Agreement between Matrix and Caldwell Tanks, Inc. (Caldwell) relating to the sale of Brown Steel Constructors Inc. (Brown), Caldwell entered into a three-year lease agreement with an option to acquire for \$1.7 million the real estate and buildings under lease. In August 2002, Caldwell indicated their intent to exercise the option to acquire the real estate and buildings. This sale closed on September 27, 2002.

**Table of Contents**

**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**Forward Looking Statements**

Certain matters discussed in this report include forward-looking statements. Forward-looking statements can generally be identified or recognized as those statements predicated upon or preceded by words such as "believe," "expect," "plan," or "should" and like words of similar affect. Matrix is making these forward-looking statements in reliance on the "safe harbor" protections provided under the Private Securities Litigation Reform Act of 1995.

Forward-looking statements are subject to a number of uncertainties that could cause actual results to differ materially from any results projected, forecasted, estimated, or budgeted, including the following:

- The timing and planning of maintenance projects at customer facilities in the refinery industry which could cause comparisons of results in one period to another to differ materially.
- Changes in general economic conditions in the United States.
- Changes in laws and regulations to which Matrix and its customers are subject, including tax, environmental, and employment laws and regulations which could cause increased costs to Matrix, a decline in customer demand for services designed to meet new laws and regulations and a decline in the amount of services outsourced by customers.
- The cost and effects of legal and administrative claims and proceedings against Matrix or its subsidiaries.
- Conditions of the capital markets Matrix utilizes to access capital to finance operations.
- The ability to raise capital in a cost-effective way.
- The effect of changes in accounting policies.
- The ability to manage growth and to assimilate personnel and operations of acquired businesses.
- The ability to control costs.
- Severe weather which could cause project delays and/or a decline in labor productivity.
-

## Edgar Filing: MATRIX SERVICE CO - Form 10-Q/A

Changes in foreign economies, currencies, laws, and regulations, especially in Canada where Matrix has made direct investments.

- Political developments in foreign countries, especially in Canada where Matrix has made direct investments.
- The ability of Matrix to develop expanded markets and product or service offerings as well as its ability to maintain existing markets.
- The ability of Matrix to develop a learning curve in bidding and managing projects in a new industry.
- Technological developments, high levels of competition, lack of customer diversification, and general uncertainties of governmental regulation in the energy industry.
- The ability to recruit, train, and retain an adequate number of project supervisors with substantial experience.
- A downturn in the petroleum storage operations or hydrocarbon processing operations of the petroleum and refining industries.
- Changes in the labor market conditions that could restrict the availability of workers or increase the cost of such labor.
- The negative effects of a strike or work stoppage.
- Exposure to construction hazards related to the use of heavy equipment with attendant significant risks of liability for personal injury and property damage.

## **Table of Contents**

- The risk of using significant production estimates for determining percent complete on construction contracts could differ materially upon final determination of project scope.
- The inherent inaccuracy of estimates used to project the timing and cost of exiting operations of non-core businesses.
- Fluctuations in quarterly results.

## **Results of Operations**

### **Consolidated Overview**

Matrix operates in three segments – AST Services, Construction Services and Plant Services. All operations are contained within these segments, therefore, significant fluctuations in gross revenues, gross profits, selling, general and administrative costs and operating income will be discussed below.

Other income in the first quarter of 2003 consists largely of \$0.2 million in proceeds from an insurance settlement for flood damage sustained in the previous year in Houston.

The effective tax rates for the quarters ended August 31, 2002 and 2001 were 38.5% and 38.8% respectively.

### **AST Services Fiscal Year 2003 vs. 2002**

Gross revenues for AST Services in the quarter ended August 31, 2002 were \$42.6 million, compared to \$38.5 million in the comparable quarter of the prior year, an increase of \$4.1 million or 10.6% due to a strong business environment in the western and eastern United States. Gross margins for the quarter ended August 31, 2002 of 13.4% were slightly worse than the 13.5% for the quarter ended August 31, 2001 as a direct result of tighter margins in our midwestern division. Increased sales volumes slightly offset by the margin declines resulted in gross profit for the quarter ended August 31, 2002 of \$5.7 million exceeding the \$5.2 million for the quarter ended August 31, 2001 by \$0.5 million or 9.6%.

Selling, general and administrative expense as a percent of revenues increased to 7.6% in the quarter ended August 31, 2002 vs. 7.1% in the quarter ended August 31, 2001 primarily due to higher fixed salary costs.

Operating income and income before income tax expense for the quarter ended August 31, 2002 of \$2.5 million and \$2.7 million respectively, were similar to the \$2.4 million and \$2.3 million respectively produced for the quarter ended August 31, 2001, when excluding the insurance settlement discussed above.

**Construction Services Fiscal Year 2003 vs. 2002**

Gross revenues for Construction Services in the quarter ended August 31, 2002 were \$7.6 million, compared to \$3.9 million in the comparable quarter of the prior year, an increase of \$3.7 million or 94.9% due to continued business development efforts. Gross margins for the quarter ended August 31, 2002 of 11.8% were significantly better than the 7.7% produced for the quarter ended August 31, 2001 as a direct result of higher margin work. These margin improvements along with the increased sales volumes

## **Table of Contents**

resulted in gross profit for the quarter ended August 31, 2002 of \$0.9 million exceeding the \$0.3 million for the quarter ended August 31, 2001 by \$0.6 million or 200%.

Operating income and income before income tax expense for the quarter ended August 31, 2002 of \$0.5 million and \$0.5 million respectively, were significantly better than the \$0.0 million and \$0.0 million respectively produced for the quarter ended August 31, 2001 primarily as a result of the higher gross profits discussed above.

## **Plant Services Fiscal Year 2003 vs. 2002**

Gross revenues for Plant Services in the quarter ended August 31, 2002 were \$4.0 million, compared to \$5.4 million in the comparable quarter of the prior year, a decrease of \$1.4 million or (25.9)% due to lower maintenance and turnaround work in the first quarter of this year. Gross margins for the quarter ended August 31, 2002 of 0.0% were worse than the 7.4% produced for the quarter ended August 31, 2001 as a direct result of less absorption of fixed costs due to reduced volumes. These margin declines along with the decreased sales volumes resulted in gross profit for the quarter ended August 31, 2002 of \$0.0 million falling short of the \$0.4 million in gross profit for the quarter ended August 31, 2001.

Operating income and income before income tax expense for the quarter ended August 31, 2002 of \$(0.6) million and \$(0.6) million respectively, were slightly worse than the \$(0.3) million and \$(0.4) million respectively produced for the quarter ended August 31, 2001.

## **Financial Condition & Liquidity**

Matrix's cash and cash equivalents totaled approximately \$1.0 million at August 31, 2002 and \$0.8 million at May 31, 2002.

Matrix has financed its operations recently with cash from operations and from advances under a credit agreement. Matrix has a credit agreement with a commercial bank under which a total of \$20.0 million may be borrowed on a revolving basis based on the level of Matrix's eligible receivables and costs in excess of billings. Matrix can elect revolving loans which bear interest on a Prime or LIBOR based option and mature on October 31, 2004. At August 31, 2002, \$8.4 million was outstanding under the revolver with \$7.0 million at a LIBOR interest rate of 2.81%, and \$1.4 million at a prime interest rate of 3.625%. There was \$11.6 million remaining in availability with \$3.1 million utilized by outstanding letters of credit which mature in 2004. The agreement requires maintenance of certain financial ratios, limits the amount of additional borrowings and the payment of dividends. The credit facility is secured by all accounts receivable, inventory, intangibles, certain real property, and proceeds related thereto.

In fiscal 2002, the Company also borrowed \$5.9 million under a term loan that matures June 6, 2006. The term loan is secured by a mortgage on certain facilities under construction at the Port of Catoosa in Oklahoma. The term loan bears interest at LIBOR + 1.5%.

Edgar Filing: MATRIX SERVICE CO - Form 10-Q/A

Effective June 1, 2001, the Company entered into an interest rate swap agreement for an initial notional amount of \$6 million with a commercial bank, effectively providing a

-12-



## **Table of Contents**

fixed interest rate of 7.23% for the five year period on the term note. The company will pay 7.23% and receive LIBOR + 1.5%, calculated on the notional amount. Net receipt or payments under the agreement will be recognized as an adjustment to interest expense. The related debt was initially drawn under the credit agreement revolving loan, and was rolled into the term loan on September 26, 2001. At August 31, 2002, the balance on the term loan stands at \$5.5 million at a LIBOR interest rate of 3.89%. The swap agreement expires in 2006. If LIBOR decreases, interest payments received and the market value of the swap position decrease.

Operations of Matrix used \$0.5 million of cash for the three months ended August 31, 2002 as compared with \$2.4 million of cash for the three months ended August 31, 2001, representing a decrease of approximately \$1.9 million. The decrease was due primarily to higher net income and reduced working capital needs.

Capital expenditures during the quarter ended August 31, 2002 totaled approximately \$3.7 million. Of this amount, approximately \$2.3 million was used in the construction of the Port of Catoosa facility, \$0.2 million was used to purchase transportation equipment for field operations, and approximately \$0.7 million was used to purchase welding, construction, and fabrication equipment. Matrix invested approximately \$0.5 million in office equipment, computer hardware and software, and furniture and fixtures during the quarter. Matrix has budgeted approximately \$15.8 million for capital expenditures for fiscal 2003 of which \$7.3 million is included for the Tulsa Port of Catoosa construction. Matrix signed a 40-year lease for a 50-acre facility planned in Tulsa, Oklahoma in order to consolidate Matrix's four facilities in the Tulsa market now containing fabrication, operations and administration. Currently, the Tank Construction Division and Tulsa Regional office have relocated to the Port of Catoosa in a new 33,000 square foot facility and construction is in progress on the new 153,000 square foot fabrication facility.

Matrix believes that its existing funds, amounts available from borrowings under its existing credit agreement and cash generated by operations will be sufficient to meet the working capital needs through fiscal 2003 and for the foreseeable time thereafter.

The preceding discussion contains forward-looking statements including, without limitation, statements relating to Matrix's plans, strategies, objectives, expectations, intentions, and adequate resources, that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Readers are cautioned that such forward-looking statements contained in the financial condition and liquidity section are based on certain assumptions, which may vary from actual results. Specifically, the capital expenditure projections are based on management's best estimates, which were derived utilizing numerous assumptions of future events, including the successful remediation of environmental issues relating to the Brown sale and other factors. However, there can be no guarantee that these estimates will be achieved, or that there will not be a delay in, or increased costs associated with, the successful remediation of the remaining Brown property.

## **Outlook**

The current backlog in the Construction Services suggests that the second quarter will show stronger sales volumes and higher profitability. The performance experienced in Matrix's AST Services Division in the first quarter should continue as our customers

## **Table of Contents**

maintenance budgets are spent during the last four months of the calendar year. It is unclear, however, whether or not these maintenance budgets will be approved at levels comparable, greater, or lower in the upcoming calendar year of 2003 in light of the current state of uncertainty that exists.

## **Environmental**

Matrix is a participant in certain environmental activities in various stages involving assessment studies, cleanup operations and/or remedial processes.

In connection with the Company's sale of Brown and affiliated entities in 1999, an environmental assessment was conducted at Brown's Newnan, Georgia facilities. The assessment turned up a number of deficiencies relating to storm water permitting, air permitting and waste handling and disposal. An inspection of the facilities also showed friable asbestos that needed to be removed. In addition, Phase II soil testing indicated a number of volatile organic compounds, semi-volatile organic compounds and metals above the State of Georgia notification limits. Ground water testing also indicated a number of contaminants above the State of Georgia notification limits.

Appropriate State of Georgia agencies have been notified of the findings and corrective and remedial actions have been completed, are currently underway, or plans for such actions have been submitted to the State of Georgia for approval on the remaining property. The current estimated total cost for cleanup and remediation is \$2.1 million, \$0.1 million of which remains accrued at August 31, 2002.

Matrix closed or sold the business operations of its San Luis Tank Piping Construction Company, Inc. and West Coast Industrial Coatings, Inc. subsidiaries, which are located in California. Although Matrix does not own the land or building, it would be liable for any environmental exposure while operating at the facility, a period from June 1, 1991 to the present. At the present time, the environmental liability that could result from the testing is unknown, however, Matrix has purchased a pollution liability insurance policy with \$5.0 million of coverage for all operations.

Matrix has other fabrication operations in Tulsa, Oklahoma; Bristol, Pennsylvania; and Orange, California which could subject the Company to environmental liability. It is unknown at this time if any such liability exists, but based on the types of fabrication and other manufacturing activities performed at these facilities and the environmental monitoring that the Company undertakes, Matrix does not believe it has any material environmental liabilities at these locations.

Matrix builds aboveground storage tanks and performs maintenance and repairs on existing aboveground storage tanks. A defect in the manufacturing of new tanks or faulty repair and maintenance on an existing tank could result in an environmental liability if the product stored in the tank leaked and contaminated the environment. Matrix currently has liability insurance with pollution coverage of \$1 million, but the amount could be insufficient to cover a major claim.

**Table of Contents**

**ITEM 4. Controls and Procedures**

We maintain controls and other procedures that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. In response to recent legislation, we implemented changes to our disclosure controls and procedures, primarily to formalize and document procedures already in place and to establish a disclosure committee consisting of some of our officers and other management.

Within the 90-day period prior to our filing of this report, and under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we evaluated the effectiveness of the design and operation of these disclosure controls and procedures. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures are effective.

We do not expect that our disclosure controls and procedures or our other internal controls can prevent all error and all fraud or that our evaluation of these controls and procedures can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. The benefits of controls and procedures must be considered relative to their costs, and the design of any system of controls is based in part upon assumptions about the likelihood of future events. There is reasonable assurance that the design will succeed in achieving its stated goals under all potential future conditions. Because of these and other inherent limitations in controls and procedures, misstatements or omissions due to error or fraud may occur and not be detected.

Subsequent to the date of our evaluation described above, we have not made any significant changes, including corrective actions with regard to significant deficiencies or material weaknesses, in our internal controls or in other factors that could significantly affect these controls.

**Table of Contents**

**PART II**

**OTHER INFORMATION**

ITEM 6. Exhibits and Reports on Form 8-K:

A. Exhibit 10.1: Section 906 Certification CEO

Exhibit 10.2: Section 906 Certification CFO

B. Reports on Form 8-K: None.

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**MATRIX SERVICE COMPANY**

Date: October 10, 2002

/s/ Michael J. Hall

---

By:

Michael J. Hall Vice President-Finance  
Chief Financial Officer signing on  
behalf of the registrant and as the  
registrant's chief accounting officer.

**Table of Contents**

**CERTIFICATIONS**

I, Bradley S. Vetal, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Matrix Service Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a. All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: October 10, 2002

/s/ Bradley S. Vetal

Bradley S. Vetal

President and Chief Executive Officer

-17-

**Table of Contents**

**CERTIFICATIONS**

I, Michael J. Hall, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Matrix Service Company;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a. Designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b. Evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c. Presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a. All significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: October 10, 2002

/s/ Michael J. Hall

Michael J. Hall

Vice President Finance

and Chief Financial Officer

-18-