TF FINANCIAL CORP
Form 10-Q
May 09, 2003

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

|X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2003

OR

|_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ________________________ to ________________________

Commission file number 0-24168

TF FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware	74-2705050
(State or other jurisdiction of incorporation or organization)	(I.R.S. employer identification no.)
3 Penns Trail, Newtown, Pennsylvania	18940
(Address of principal executive offices)	(Zip Code)

Registrant's telephone number, including area code 215-579-4000

N/A

Former name, former address and former fiscal year, if changed since last report.

Indicate by check whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No ___

Indicate by check mark whether the registrant is an accelerated filer as defined in Exchange Act Rule 12b-2. YES ___ NO X

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date: May 5, 2003

Class	Outstanding
$.10 par value common stock	2,741,296 shares

TF FINANCIAL CORPORATION AND SUBSIDIARIES

FORM 10-Q

FOR THE QUARTER ENDED MARCH 31, 2003

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TF FINANCIAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(in thousands)

	Unaudited March 31, 2003	Aud Decem 20
Assets		
Cash and cash equivalents	$ 96,680	$ 100,
Certificates of deposit in other financial institutions	223	
Investment securities available for sale - at fair value	34,877	27,
Investment securities held to maturity (fair value of $13,811 and $15,187, respectively)	13,214	14,
Mortgage-backed securities available for sale - at fair value	116,703	115,
Mortgage-backed securities held to maturity (fair value of $45,966 and $57,346, respectively)	43,620	54,
Loans receivable, net	374,279	370,
Federal Home Loan Bank stock - at cost	11,846	11,
Accrued interest receivable	3,319	3,
Core deposit intangible, net of accumulated amortization of $2,319 and $2,271, respectively	505	
Goodwill	4,324	4,
Premises and equipment, net	6,677	6,
Other assets	13,951	11,
Total assets	$ 720,218	$ 721,
Liabilities and stockholders' equity		
Liabilities		
Deposits	$ 446,766	$ 442,
Advances from the Federal Home Loan Bank	202,359	207,
Advances from borrowers for taxes and insurance	1,156	1,
Accrued interest payable	3,507	2,
Other liabilities	3,442	4,
Total liabilities	657,230	658,
Commitments and contingencies		
Stockholders' equity		
Preferred stock, no par value; 2,000,000 shares authorized and none issued		
Common stock, $0.10 par value; 10,000,000 shares authorized, 5,290,000 issued; 2,500,504 and 2,482,586 shares outstanding at March 31, 2003 and December 31, 2002, net of treasury shares of 2,552,389 and 2,567,268, respectively	529	
Retained earnings	60,384	59,
Additional paid-in capital	51,657	51,
Unearned ESOP shares	(2,355)	(2,
Treasury stock - at cost	(48,526)	(48,
Accumulated other comprehensive income	1,299	1,
Total stockholders' equity	62,988	62,
Total liabilities and stockholders' equity	$ 720,218	$ 721,

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TF FINANCIAL CORPORATION AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF EARNINGS
(in thousands, except per share data)

	For Three Months Ended March 31, 2003	2002
Interest income		
Loans	$ 6,051	$ 6,731
Mortgage-backed securities	1,852	3,060
Investment securities	508	587
Interest bearing deposits and other	246	209
Total interest income	8,657	10,587
Interest expense		
Deposits	2,044	2,830
Advances from the Federal Home Loan Bank and other borrowings	2,778	3,037
Total interest expense	4,822	5,867
Net interest income	3,835	4,720
Provision for loan losses	90	150
Net interest income after provision for loan losses	3,745	4,570
Non-interest income		
Service fees, charges and other operating income	444	407
Bank-owned life insurance	134	133
Gain on sale of investment and mortgage-backed securities available for sale	506	--
Total non-interest income	1,084	540
Non-interest expense		
Compensation and benefits	2,023	1,928
Occupancy and equipment	628	578
Federal deposit insurance premium	19	19
Professional fees	160	80
Amortization of core deposit intangible	48	58
Advertising	138	110
Other operating	724	647
Total non-interest expense	3,740	3,420
Income before income taxes	1,089	1,690
Income taxes	310	405
Net income	$ 779	$ 1,285

	=======	=======
Basic earnings per share	$ 0.31	$ 0.52
Diluted earnings per share	$ 0.29	$ 0.49

See notes to consolidated financial statements

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TF FINANCIAL CORPORATION AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)

	For the three mon March 31 2003
Cash flows from operating activities	
Net Income	$ 779
Adjustments to reconcile net income to net cash provided by operating activities:	
Mortgage loan servicing rights	(3)
Deferred loan origination fees	(104)
Premiums and discounts on investment securities, net	(18)
Premiums and discounts on mortgage-backed securities and loans, net	549
Amortization of core deposit intangible	48
Provision for loan losses	90
Depreciation of premises and equipment	257
Recognition of ESOP and MSBP expenses	116
Gain on sale of investment and mortgage-backed securities available for sale	(506)
Gain on sale of real estate	(11)
Increase in value of bank-owned life insurance	(134)
(Increase) decrease in:	
Accrued interest receivable	257
Other assets	(213)
Increase (decrease) in:	
Accrued interest payable	610
Other liabilities	(300)
Net cash provided by operating activities	1,417
Cash flows from investing activities	
Loan originations	(24,375)
Purchases of loans	(21,927)
Loan principal payments	40,241
Proceeds from sale of mortgage-backed securities available for sale	12,363
Purchases of mortgage-backed securities available for sale	(25,327)
Purchase of investment securities held to maturity	--
Purchase of investment securities available for sale	(15,628)
Proceeds from maturities of investment securities held to maturity	1,330
Proceeds from maturities of investment securities available for sale	8,000
Principal repayments from mortgage-backed securities held to maturity	10,959
Principal repayments from mortgage-backed securities available for sale	10,685
Purchase of certificates of deposit in other financial institutions	(3)
Purchases and redemptions of Federal Home Loan Bank stock, net	(422)
Proceeds from sales of real estate acquired through foreclosure	95
Purchase of premises and equipment	(192)

Net cash used in investing activities	(4,201)

See notes to consolidated financial statements

TF FINANCIAL CORPORATION AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)
(in thousands)

	For the three mo March 3
	2003
Cash flows from financing activities	
Net increase in deposits	4,208
Net decrease in advances from Federal Home Loan Bank	(5,000)
Net decrease in advances from borrowers for taxes and insurance	(174)
Exercise of stock options	223
Purchase of treasury stock, net	--
Common stock cash dividend	(373)
Net cash provided by (used in) financing activities	(1,116)
Net (decrease) increase in cash and cash equivalents	(3,900)
Cash and cash equivalents at beginning of period	100,580
Cash and cash equivalents at end of period	$ 96,680
Supplemental disclosure of cash flow information	
Cash paid for	
Interest on deposits and advances	$ 4,212
Income taxes	$ 150
Non-cash transactions	
Transfers from loans to real estate acquired through foreclosure	$ 1,805

See notes to consolidated financial statements

TF FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - RESTATEMENT OF INFORMATION FOR THE PERIOD ENDED MARCH 31, 2002

On October 1, 2002 the FASB issued SFAS No. 147,"Acquisitions of Certain Financial Institutions." Except for transactions between two or more mutual enterprises, SFAS No. 147 removed the acquisitions of financial institutions from the scope of both SFAS No. 72 and FASB Interpretation No. 9 and required that those transactions be accounted for in accordance with SFAS No. 141 and SFAS No. 142. Thus, the requirement of SFAS No. 72 to recognize (and subsequently amortize) any excess of the fair value of liabilities assumed over the fair value of tangible and identifiable intangible assets acquired ("SFAS 72 goodwill") as an unidentifiable intangible no longer applied to acquisitions within the scope of SFAS No. 147. Finally, SFAS No. 147 provided that branch acquisitions that meet the definition of a business should be accounted for as a business combination. SFAS No. 147 was effective October 1, 2002, although earlier application was permitted. The Company has elected to apply SFAS No. 147 as of January 1, 2002. In accordance with the provisions of SFAS No. 147 interim financial statements of the Company issued after January 1, 2002 have been restated to remove amortization expense associated with SFAS No. 72 goodwill. Such expense totaled $82,000, net of a tax benefit of $29,000 for the three months ended March 31, 2002.

NOTE 2 - PRINCIPLES OF CONSOLIDATION

The consolidated financial statements as of March 31, 2003 (unaudited) and December 31, 2002 and for the three-month periods ended March 31, 2003 and 2002 (unaudited) include the accounts of TF Financial Corporation (the "Company") and its wholly owned subsidiaries Third Federal Savings Bank (the "Bank"), TF Investments Corporation, Penns Trail Development Corporation and Teragon Financial Corporation. The Company's business is conducted principally through the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

NOTE 3 - BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all of the disclosures or footnotes required by accounting principles generally accepted in the United States of America. In the opinion of management, all adjustments, consisting of normal recurring accruals, necessary for fair presentation of the consolidated financial statements have been included. The results of operations for the period ended March 31, 2003 are not necessarily indicative of the results which may be expected for the entire fiscal year or any other period. For further information, refer to consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002.

NOTE 4 - CONTINGENCIES

The Company, from time to time, is a party to routine litigation that arises in the normal course of business. In the opinion of management, the resolution of this litigation, if any, would not have a material adverse effect on the Company's consolidated financial condition or results of operations.

NOTE 5 - OTHER COMPREHENSIVE INCOME

The Company's other comprehensive income consists of net unrealized gains on investment securities and mortgage-backed securities available for sale. Total comprehensive income for the three-month periods ended March 31, 2003 and 2002 was $182,000 and $802,000, net of applicable income tax of $2,000 and $156,000, respectively.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 6 - EARNINGS PER SHARE

	Three months ended March 31, 2		
	(000's) Income (numerator)	Weighted average shares (denominator)	Per A
Basic earnings per share			
Income available to common stockholders	$ 779	2,488,406	$
Effect of dilutive securities			
Stock options	-	206,662	
Diluted earnings per share			
Income available to common stockholders plus effect of dilutive securities	$ 779	2,695,068	$

There were options to purchase 34,900 shares of common stock at a range of $25.33 to $28.00 per share which were outstanding during the three month period ended March 31, 2003 that were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common shares.

	Three months ended March 31, 2		
	(000's) Income (numerator)	Weighted average shares (denominator)	Per A
Basic earnings per share			
Income available to common stockholders	$ 1,285	2,462,822	$
Effect of dilutive securities			
Stock options	-	182,265	
Diluted earnings per share			
Income available to common stockholders plus effect of dilutive securities	$ 1,285	2,645,087	$

There were options to purchase 5,000 shares of common stock at $28.00 per share which were outstanding during the three month period ended March 31, 2002 that were not included in the computation of diluted earnings per share because the options' exercise prices were greater than the average market price of the common shares.

TF FINANCIAL CORPORATION AND SUBSIDIARIES
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 7- STOCK BASED COMPENSATION

The Company has several fixed stock option plans. The Company's employee stock option plans are accounted for using the intrinsic value method under APB Opinion No. 25, as permitted by SFAS No. 123. No stock-based compensation expense is reflected in net income, as all options granted under the plans had an exercise price equal to the market value of the underlying common stock on the date of the grant.

Had compensation cost for the plans been determined based on the fair value of options at the grant dates consistent with the method of SFAS No. 123, "Accounting for Stock-Based Compensation," the Company's net income and earnings per share would have been reduced to the pro forma amounts indicated below (in thousands, except per share data):

Quarter ended March 31,	2003	2002
Net income		
As reported	$ 779	$ 1,285
Deduct: stock-based compensation expense determined using the fair value method, net of related tax effects	11	17
Pro forma	$ 768	$ 1,268
Basic earnings per share		
As reported	$ 0.31	$ 0.52
Pro forma	$ 0.31	$ 0.52
Diluted earnings per share		
As reported	$ 0.29	$ 0.49
Pro forma	$ 0.29	$ 0.48

Stock-based compensation expense included in net income is related to stock grants in lieu of salary and the Company's employee stock ownership plan. Such expense totaled $58,000 and $48,000 for the three month periods ended March 31, 2003 and 2002, respectively.

NOTE 8- RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the current period presentation.

TF FINANCIAL CORPORATION AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

The Company may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the Securities and Exchange Commission (including this Quarterly Report on Form 10-Q and the exhibits thereto), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company pursuant to the "Safe Harbor" Provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations, estimates and intentions that are subject to change based on various important factors (some of which are beyond the Company's control). The following factors, among others, could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System, inflation, interest rate, market and monetary fluctuations; the timely development of and acceptance of new products and services of the Company and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services; the willingness of users to substitute competitors' products and services for the Company's products and services; the success of the Company in gaining regulatory approval of its products and services, when required; the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes, acquisitions; changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

Financial Condition

The Company's total assets at March 31, 2003 and December 31, 2002 were $720.2 million and $721.0 million, respectively, a decrease of $0.8 million, or 0.1%, during the three-month period. Cash and cash equivalents decreased by $3.9 million. Investment securities available for sale increased by $7.6 million, the net effect of the purchase of $15.6 million less the calls and maturities of $8.0 million of such securities. Investment securities held to maturity decreased by $1.3 million due to calls and maturities of such securities. Mortgage-backed securities available for sale increased by $1.5 million as $25.3 million in purchases of such securities more than off-set the $0.7 million decrease in unrealized gains plus the sale of $12.4 million and the principal paydowns of $10.7 million received from these securities. Mortgage-backed securities held to maturity decreased by $11.0 million due to the high rate of prepayments of the mortgages underlying these pass-through securities. Similarly, high prepayments of existing mortgages in the loans receivable portfolio caused a decrease of $40.2 million in loans receivable. Offsetting this reduction in existing loans receivable was the origination of $24.4 million in predominately consumer and single-family residential mortgage loans, and the purchase of $21.9 million in newly originated, single-family residential mortgage loans.

Total liabilities decreased by $1.0 million. Deposit growth during the first quarter of 2003 was $4.2 million. Non-interest bearing demand deposits grew by $1.9 million while savings, money market, and interest-bearing checking accounts increased by a combined $3.9 million. Certificates of deposit decreased by $1.6 million. Advances from the Federal Home Loan Bank decreased by $5.0 million due to the scheduled maturity of an advance.

Total consolidated stockholders' equity of the Company was $63.0 million or 8.75% of assets at March 31, 2003. During the first quarter of 2003 the Company did not repurchase any shares of its common stock and issued 13,866 shares pursuant to the exercise of stock options. As of March 31, 2003, there were approximately 114,000 shares available for repurchase under the previously announced share repurchase plan, and the Company will continue to repurchase shares as share availability and market conditions permit.

Asset Quality

During the first quarter of 2003 the Company completed foreclosure proceedings on two related parcels of commercial real estate with a combined loan balance of $1.7 million. These loans were non-performing loans at December 31, 2002. These parcels have been recorded as real estate owned at the lower of the loan balances or estimated fair value in the amount of $1.7 million and are included in other assets in the statement of financial condition at March 31, 2003. Management of the Company believes that there has not been any significant deterioration in its asset quality during the first quarter of 2003.

The following table sets forth information regarding the Company's asset quality (dollars in thousands):

	March 31, 2003	December 31, 2002	March 3 2002
Non-performing loans	$2,395	$3,822	$3,904
Ratio of non-performing loans to gross loans	0.64%	1.03%	1.05%
Ratio of non-performing loans to total assets	0.33%	0.53%	0.54%
Foreclosed property	$1,805	$84	$198
Foreclosed property to total assets	0.25%	0.01%	0.03%
Ratio of total non-performing assets to total assets	0.58%	0.54%	0.57%

Management maintains an allowance for loan and lease losses at levels that are believed to be adequate; however, there can be no assurances that further additions will not be necessary or that losses inherent in the existing loan and lease portfolios will not exceed the allowance. The following table sets forth the activity in the allowance for loan and lease losses during the periods indicated (in thousands):

	2003	2002
Beginning balance, January 1,	$2,047	$1,972
Provision	90	150
Less: charge-off's (recoveries), net	79	66
Ending balance, March 31,	$2,058	$2,056

RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, 2003 AND 2002

Net Income. The Company recorded net income of $779,000, or $0.29 per diluted share, for the three months ended March 31, 2003 as compared to $1,285,000, or $0.49 per diluted share, for the three months ended March 31, 2002.

Average Balance Sheet

The following table sets forth information relating to the Company's average balance sheet and reflects the average yield on assets and average cost of liabilities for the periods indicated. The yields and costs are computed by dividing income or expense by the average daily balance of interest-earning assets or interest-bearing liabilities, respectively, for the periods indicated.

			Three Months Ended Mar	
	2003			
	Average Balance	Interest	Average Yld/Cost	Avera Balan
			(dollars in thousands	
Assets:				
Interest-earning assets:				
Loans receivable (1)........................	$366,561	$6,051	6.69%	$372,4
Mortgage-backed securities..................	163,663	1,852	4.59%	201,8
Investment securities.......................	56,620	508	3.64%	47,7
Other interest-earning assets(2)............	94,384	246	1.06%	53,9
Total interest-earning assets............	681,228	8,657	5.15%	676,1
Non interest-earning assets.....................	34,960			35,2
Total assets.............................	$716,188			$711,4
Liabilities and stockholders' equity:				
Interest-bearing liabilities:				
Deposits....................................	$442,687	2,044	1.87%	$423,2
Advances from the FHLB and other Borrowings..............................	204,026	2,778	5.52%	222,3
Total interest-bearing liabilities........	646,713	4,822	3.02%	645,5
Non interest-bearing liabilities................	6,422			7,8
Total liabilities........................	653,135			653,4
Stockholders' equity............................	63,053			58,0
Total liabilities and stockholders' equity...	$716,188			$711,4
Net interest income.............................		$3,835		
Interest rate spread (3)........................			2.13%	
Net yield on interest-earning assets (4)........			2.28%	
Ratio of average interest-earning assets to				

average interest bearing liabilities...........	105%

(1) Nonaccrual loans have been included in the appropriate average loan balance category, but interest on nonaccrual loans has not been included for purposes of determining interest income.
(2) Includes interest-bearing deposits in other banks.
(3) Interest-rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(4) Net yield on interest-earning assets represents net interest income as a percentage of average interest-earning assets.

Rate/Volume Analysis

The following table presents, for the periods indicated, the change in interest income and interest expense (in thousands) attributed to (i) changes in volume (changes in the weighted average balance of the total interest earning asset and interest bearing liability portfolios multiplied by the prior year rate), and (ii) changes in rate (changes in rate multiplied by prior year volume). Changes attributable to the combined impact of volume and rate have been allocated proportionately based on the absolute value of changes due to volume and changes due to rate.

	Three months ended March 31, 2003 vs. 2002		
	Increase (decrease) due to		
	Volume	Rate	Net
Interest income:			
Loans receivable, net	$ (106)	$ (574)	$ (680)
Mortgage-backed securities	(516)	(692)	(1,208)
Investment securities	490	(569)	(79)
Other interest-earning assets	412	(375)	37
Total interest-earning assets	280	(2,210)	(1,930)
Interest expense:			
Deposits	817	(1,603)	(786)
Advances from the FHLB and other borrowings	(250)	(9)	(259)
Total interest-bearing liabilities	567	(1,612)	(1,045)
Net change in net interest income	$ (287)	$ (598)	$ (885)

Total Interest Income. Total interest income decreased by $1.9 million or 18.2% to $8.7 million for the three months ended March 31, 2003 compared with the first quarter of 2002 primarily because of the consequences of record low market interest rates. As a result, during the past year the Bank's callable investment securities were called, higher coupon mortgage-related securities were paid down at an accelerated rate, and loans were refinanced by borrowers at lower rates, or away from the Bank, resulting in large paydowns of higher yielding loans. In addition, the interest rates on the Bank's adjustable rate loans adjusted downward. Furthermore, the Company's cash and cash equivalents were significantly higher during the 2003 period, while the rate earned on these assets, the federal funds rate minus 25 basis points, was substantially lower during the 2003 period. At March 31, 2003, cash and cash equivalents totaled $96.7 million.

Total Interest Expense. Total interest expense decreased by $1.0 million to $4.8 million for the three-month period ended March 31, 2003. The increase in the average balance of deposits was more than offset by lower market interest rates during the period and the lower rates paid on the Bank's renewing certificates of deposit that had been originated when market interest rates were higher. In addition, the Bank lowered the interest rates paid on several of its other deposit products in order to keep them in line with short term market interest rates and the Bank's competitors.

Non-interest income. Total non-interest income was $1,084,000 for the three-month period ended March 31, 2003 compared with $540,000 for the same period in 2002. The increase is primarily due to $506,000 in gains on sales of mortgage-backed securities available for sale during the first quarter of 2003 while there were no such sales during the 2002 period.

Non-interest expense. Total non-interest expense increased by $320,000 to $3.7 million for the three months ended March 31, 2003 compared to the same period in 2002. Compensation and benefits expense was higher during the 2003 period due to a $93,000 one-time reduction in pension expense during the first quarter of 2002 caused by participants who had very high balances leaving the plan. Occupancy and equipment expense increased in part because maintenance expenses were unusually high during the first quarter of 2003 due to inclement weather. In addition, the Bank opened a new branch office during January of 2003. Professional fees were higher during the first quarter of 2003 compared to the year earlier period mainly due to the timing of the payment of costs associated with fiscal year end audit and legal services. Other expenses were $77,000 higher during the first quarter of 2003 compared with the first quarter of 2002 due in large part to a $49,000 increase in loan origination costs due to the increased volume of the Company's loan originations and the Company's strategy of absorbing much of the cost, ordinarily paid by the borrower, to originate certain loan products.

LIQUIDITY AND CAPITAL RESOURCES

Liquidity

The Company's liquidity is a measure of its ability to fund loans, pay withdrawals of deposits, and other cash outflows in an efficient, cost-effective manner. The Company's short-term sources of liquidity include maturity, repayment and sales of assets, excess cash and cash equivalents, new deposits, broker deposits, other borrowings, and new advances from the Federal Home Loan Bank. There has been no material adverse change during three-month period ended March 31, 2003 in the ability of the Company and its subsidiaries to fund their operations.

At March 31, 2003, the Company had commitments outstanding under letters of credit of $0.9 million, commitments to originate loans of $18.5 million, and commitments to fund undisbursed balances of closed loans and unused lines of credit of $29.9 million. There has been no material change during the quarter ended March 31, 2003 in any of the Company's other contractual obligations or commitments to make future payments.

Capital Requirements

The Bank is in compliance with all of its capital requirements as of March 31, 2003.

QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Asset and Liability Management

The Company's market risk exposure is predominately caused by interest rate risk, which is defined as the sensitivity of the Company's current and future earnings, the values of its assets and liabilities, and the value of its capital to changes in the level of market interest rates. Management of the Company believes that there has not been a material adverse change in market risk during the three months ended March 31, 2003.

CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

The Chief Executive Officer and the Chief Financial Officer (the "Certifying Officers") have evaluated the effectiveness of the Company's disclosure controls and procedures as of a date within 90 days prior to the filing date of this report and have concluded that such controls and procedures ensured that material information was made known to them, particularly during the period in which this report was being prepared.

Internal Controls

The Certifying Officers have concluded that there were no significant deficiencies in the design or operation of internal controls which could adversely affect the Company's ability to record, process, summarize and report financial data; nor have there been any significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

NEW ACCOUNTING PRONOUNCEMENTS

In January 2003 the FASB issued FIN Number 46, "Consolidation of Variable Interest Entities." This Interpretation of ARB No. 51, "Consolidated Financial Statements," was issued to address perceived weaknesses in accounting for entities commonly known as special-purpose or off-balance-sheet entities, but the guidance applies to a larger population of entities. FIN 46 provides guidance for identifying the party with a controlling financial interest resulting from arrangements or financial interests rather than from voting interests. FIN 46 defines the term "variable interest entity" (VIE) and is based on the premise that if a business enterprise has a controlling financial interest in a VIE, the assets, liabilities, and results of the activities of the VIE should be included in the consolidated financial statements of the business enterprise. An enterprise that consolidates a VIE is the primary beneficiary of the VIE. The primary beneficiary is the party whose variable interest(s) absorbs a majority of the entity's expected losses, receives a majority of its expected residual returns, or both. FIN 46 requires the primary beneficiary of a VIE, as well as other enterprises that hold a significant variable interest in a VIE, to provide certain financial statement disclosures. Some disclosures are required in all financial statements issued after January 31, 2003 if it is reasonably possible that an enterprise will consolidate or disclose information about a VIE when FIN 46 becomes effective. FIN 46 applies immediately to VIEs created after January 31, 2003 and to VIEs in which an enterprise obtains an interest after that date. For variable interests in VIEs created before February 1, 2003, FIN 46 applies to public enterprises no later than the beginning of the first interim or annual period beginning after June 15, 2003. The adoption of the provisions of FIN 46 by the Company has not and will not have a material impact on the Company's financial condition or results of operations.

On April 30, 2003 the Financial Accounting Standards Board (FASB) issued Statement No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities. The Statement amends and clarifies accounting for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities under Statement 133. The new guidance amends Statement 133 for decisions made: as part of the Derivatives Implementation Group process that effectively required amendments to Statement 133, in connection with other Board projects dealing with financial instruments, and regarding implementation issues raised in relation to the application of the definition of a derivative, particularly regarding the meaning of an "underlying" and the characteristics of a derivative that contains financing components. This Statement clarifies under what circumstances a contract with an initial net investment meets the characteristic of a derivative as discussed in Statement 133. In addition, it clarifies when a derivative contains a financing component that warrants special reporting in the statement of cash flows. Statement 149 amends certain other existing pronouncements. This Statement is effective for contracts entered into or modified after June 30, 2003, except as stated below and for hedging relationships designated after June 30, 2003. The guidance should be applied prospectively. The provisions of this Statement that relate to Statement 133 Implementation Issues that have been effective for fiscal quarters that began prior to June 15, 2003, should continue to be applied in accordance with their respective effective dates. In addition, certain provisions relating to forward purchases or sales of when-issued securities or other securities that do not yet exist, should be applied to existing contracts as well as new contracts entered into after June 30, 2003. The Company is presently evaluating this new standard but does not expect the adoptionof SFAS No. 149 to have a material effect on the Company's financial condition or results of operations.

TF FINANCIAL CORPORATION AND SUBSIDIARIES

PART II

ITEM 1. LEGAL PROCEEDINGS
Not applicable.

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS
Not applicable.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
Not applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Stockholders (the "Meeting") of the Company was held on April 23, 2003. There were outstanding and entitled to vote at the Meeting

2,728,145 shares of Common Stock of the Company. There were present at the meeting or by proxy the holders of 2,385,508 shares of Common Stock representing 87.44% of the total eligible votes to be cast. Proposal 1 was to elect two directors of the Company. Proposal 2 was to ratify the appointment of the independent auditor for the December 31, 2003 fiscal year. The result of the voting at the Meeting is as follows (percentages in terms of votes cast):

Proposal 1		
Carl F. Gregory	FOR: 2,370,334	PERCENT FOR: 99.37%
Robert N. Dusek	FOR: 2,360,013	PERCENT FOR: 98.93%
Proposal 2		
Ratification of the appointment of Grant Thornton, LLP as independent auditor for the Company for the December 31, 2003 fiscal year	FOR: 2,371,798	PERCENT FOR: 99.43%

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

99.1 Certification pursuant to 18 U.S.C.ss.1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

(b) Reports on Form 8-K

On April 24, 2003 the Company filed a Form 8-K wherein the Company included the press release announcing the Company's earnings for the first quarter of 2003.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

TF FINANCIAL CORPORATION

Date: May 9, 2003

/s/ John R. Stranford

John R. Stranford
President and CEO
(Principal Executive Officer)

Date: May 9, 2003

/s/ Dennis R. Stewart

Dennis R. Stewart
Senior Vice President and
Chief Financial Officer
(Principal Financial & Accounting Officer)

CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, John R. Stranford, President and Chief Executive Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of TF Financial Corporation (Registrant);

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and we have:

a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the Registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant's ability to record, process, summarize and report financial data and have identified for the Registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls; and

6. The Registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ John R. Stranford

John R. Stranford
President and Chief Executive Officer
(Principal Executive Officer)

Date: May 9, 2003

CERTIFICATION PURSUANT TO
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Dennis R. Stewart, Senior Vice President and Chief Financial Officer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of TF Financial Corporation (Registrant);

2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;

3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the Registrant and we have:

a) designed such disclosure controls and procedures to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

b) evaluated the effectiveness of the Registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and

c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):

a) all significant deficiencies in the design or operation of internal controls which could adversely affect the Registrant's ability to record, process, summarize and report financial data and have identified for the Registrant's auditors any material weaknesses in internal controls; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal controls; and

6. The Registrant's other certifying officer and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

/s/ Dennis R. Stewart

Date: May 9, 2003

Dennis R. Stewart
Senior Vice President and
Chief Financial Officer

(Principal Financial & Accounting Officer)