COMMUNITY BANKSHARES INC /SC/

## Form 10-K

March 29, 2001

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM 10-K

## ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2000 File Number 000-22054

COMMUNITY BANKSHARES, INC.
(Exact name of registrant as specified in its charter)

South Carolina
(State or Other Jurisdiction of Incorporation or Organization)

791 Broughton St., Orangeburg, South Carolina 29115 (Address of Principal Executive Office, Zip Code) Registrant's Telephone Number, Including Area Code: (803) 535-1060

Securities Registered Pursuant to Section $12(b)$ of the Act: Common Stock, No Par Value - American Stock Exchange (Title of Class) - (Name of each exchange on which registered)

Securities Registered Pursuant to Section $12(g)$ of the Act: None

Indicate by check mark whether the registrant (1) has filed all the reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X. No _.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$.

The aggregate market value voting and non-voting common equity held by non-affiliates on February 27, 2001 was approximately $\$ 26,206,000$. As of February 27, 2001 there were $3,199,180$ shares of the Registrant's Common Stock, no par value, outstanding. For purposes of the foregoing calculation only, all directors and executive officers of the Registrant have been deemed affiliates.

DOCUMENTS INCORPORATED BY REFERENCE
(1) Portions of the Registrant's Proxy Statement for the 2001 Annual Meeting of Shareholders - Part III

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## PART I

Item 1. Description of Business

Form of organization

Community Bankshares, Inc. (CBI) is a South Carolina corporation and a bank holding company. CBI commenced operations on July 1, 1993, upon effectiveness of the acquisition of the Orangeburg National Bank as a wholly owned subsidiary. In June 1996 CBI acquired all the stock of Sumter National Bank, which is also a wholly owned subsidiary. In July 1998 CBI acquired all the stock of Florence National Bank, which is also a wholly owned subsidiary.

Orangeburg National Bank (the Orangeburg bank) is a national bank, chartered in 1987, operating from two offices located in Orangeburg,<br>South Carolina.

Sumter National Bank (the Sumter bank) is a national bank, chartered in 1996, operating from one office located in Sumter, South Carolina.

Florence National Bank (the Florence bank) is a national bank, chartered in 1998, operating from one office located in Florence, South Carolina.

Business of banking

The Orangeburg, Sumter and Florence banks (hereafter referred to as the Banks) offer a full array of commercial bank services. Deposit services include business and personal checking accounts, NOW accounts, savings accounts, money market accounts, various term certificates of deposit, IRA accounts, and other deposit services. The Federal Deposit Insurance Corporation insures deposits up to applicable limits. Most of the Banks' deposits are attracted from individuals and small businesses.

The Banks offer secured and unsecured, short-to-intermediate term loans, with floating and fixed interest rates for commercial and consumer purposes. Consumer loans include: car loans, home equity improvement loans secured by first and second mortgages, personal expenditure loans, education loans, and the like. Commercial loans include short-term unsecured loans, short and intermediate term real estate mortgage loans, loans secured by listed stocks, loans secured by equipment, inventory, accounts receivable, and the like. The Banks do not and will not discriminate against any applicant for credit on the basis of race, color, creed, sex, age, marital status, familial status, handicap, or derivation of income from public assistance programs.

Other services offered by the Banks include safe deposit boxes, night depository service, VISA and Master Card charge cards (through a correspondent), tax deposits, sale of U.S. Treasury bonds, notes and bills and other U. S. government securities (through a correspondent), and twenty-four hour automated teller service. Each of the Banks has ATMs and they are all part of the Star and Cirrus networks.

## Competition

The market for financial institutions in Orangeburg, Sumter, and Florence is highly competitive. Banks generally compete with other financial institutions through the banking services and products offered, the pricing of services, the level of service provided, the convenience and availability of services, and the degree of expertise and personal concern with which services are offered. The Banks encounter strong competition from most of the financial institutions in their market areas.

The market area for the Orangeburg bank generally encompasses an area extending nine miles around the city of Orangeburg. The market area for the Sumter bank generally encompasses the county of Sumter. The market area for the Florence bank generally encompasses the city of Florence. In the conduct of certain banking business, the Banks also compete with credit unions, consumer finance companies, insurance companies, money market mutual funds, and other financial institutions, some of which are not subject to the same degree of
regulation and restrictions imposed upon the Banks. Many of these competitors have substantially greater resources and lending limits than the Banks and offer

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certain services, such as international banking and trust services, that the Banks do not provide. The Banks believe, however, that their relatively small size permits them to offer more personalized services than many of their competitors. The Banks attempt to compensate for their lower lending limits by participating larger loans with other institutions, often with each other.

Most of the other financial institutions in the Orangeburg, Sumter, and Florence areas are branch offices of large, regional banks. The financial institution with the largest deposit base in the city of Orangeburg, SC is First National Bank with deposits of $\$ 170$ million. The following chart illustrates the relative position of the Orangeburg bank and other financial institutions in the marketplace in terms of their deposits as of June 30, 2000, 1999 and 1998.

Orangeburg, S. C. Comparative Bank Deposits


## Source: FDIC and NCUA websites

The financial institution with the largest deposit base in sumter County is SAFE (Shaw Air Force Employees) Federal Credit Union with deposits of $\$ 254$ million. It should be noted, however, the SAFE does not provide deposit information by branches and the total represented herein includes deposits in adjacent counties. The following chart illustrates the relative position of the Sumter bank and other financial institutions in the marketplace in terms of their deposits as of June 30, 2000, 1999 and 1998.

Sumter, S. C. Comparative Bank Deposits


June 2000 June 1999

| SAFE FCU | 254 | 28.6\% | 236 | 27.5\% |
| :---: | :---: | :---: | :---: | :---: |
| Other | - | 0.0\% | 1 | 0.1\% |
| Total deposits | \$890 | 100.0\% | \$862 | 100.0\% |

Source: FDIC and NCUA websites

* includes deposits outside of Sumter County

The financial institution with the largest deposit base in the city of Florence, $S C$ is $B B \& T$ with deposits of $\$ 227$ million. The following chart illustrates the relative position of the Florence bank and other financial institutions in the marketplace in terms of their deposits as of June 30, 2000, 1999 and 1998.

Florence, S. C. Comparative Bank Deposits


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recently adopted extensive changes in the laws governing the financial services industry. Among the changes adopted are creation of the financial holding company, a new type of bank holding company with powers that greatly exceed those of standard holding companies, and creation of the financial subsidiary, a subsidiary that can be used by national banks to engage in many, though not all, of the same activities in which a financial holding company may engage. The legislation also establishes the concept of functional regulation whereby the various financial activities in which financial institutions engage are overseen by the regulator with the relevant regulatory experience. Neither CBI nor the Banks has yet made a decision as to how to adapt the new legislation to its use. Accordingly, the following discussion relates to the supervisory and regulatory provisions that apply to CBI and the Banks as they currently operate.

Regulation of Bank Holding Companies

General

As a bank holding company registered under the Bank Holding Company Act ("BHCA"), CBI is subject to the regulations of the Federal Reserve. Under the BHCA, CBI's activities and those of its subsidiaries are limited to banking, managing or controlling banks, furnishing services to or performing services for its subsidiaries or engaging in any other activity which the Federal Reserve determines to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. The BHCA prohibits CBI from acquiring direct or indirect control of more than $5 \%$ of the outstanding voting stock or
substantially all of the assets of any bank or from merging or consolidating with another bank holding company without prior approval of the Federal Reserve. The BHCA also prohibits CBI from acquiring control of any bank operating outside the State of South Carolina unless such action is specifically authorized by the statutes of the state where the Bank to be acquired is located.

Additionally, the BHCA prohibits CBI from engaging in or from acquiring ownership or control of more than $5 \%$ of the outstanding voting stock of any company engaged in a non-banking business unless such business is determined by the Federal Reserve to be so closely related to banking as to be properly incident thereto. The BHCA generally does not place territorial restrictions on the activities of such non-banking-related activities.

As discussed below under "Recent Legislation", a bank holding company that meets certain requirements may now qualify as a financial holding company and thereby significantly increase the variety of services it may provide and the investments it may make.

CBI is also subject to limited regulation and supervision by the South Carolina State Board of Financial Institutions. A South Carolina bank holding company may be required to provide the state Board with information with respect to the financial condition, operations, management and inter-company relationships of the holding company and its subsidiaries. The State Board also may require such other information as is necessary to keep itself informed about whether the provisions of South Carolina law and the regulations and orders issued thereunder by the State Board have been complied with, and the State Board may examine any bank holding company and its subsidiaries. Furthermore, pursuant to applicable law and regulations, the Company must receive approval of, or give notice to (as applicable) the State Board prior to engaging in the acquisition of banking or non-banking institutions or assets.

Obligations of Holding Company to its Subsidiary Banks

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A number of obligations and restrictions are imposed on bank holding companies and their depository institution subsidiaries by Federal law and regulatory policy that are designed to reduce potential loss exposure to the depositors of such depository institutions and to the FDIC insurance funds in the event the depository institution is in danger of becoming insolvent or is insolvent. For example, under the policy of the Federal Reserve, a bank holding company is required to serve as a source of financial strength to its subsidiary depository institutions and to commit resources to support such institutions in circumstances where it might not do so absent such policy. In addition, the "cross-guarantee" provisions of the Federal Deposit Insurance Act, as amended ("FDIA"), require insured depository institutions under common control to reimburse the FDIC for any loss suffered or reasonably anticipated by either the Savings Association Insurance Fund ("SAIF") or the Bank Insurance Fund ("BIF") of the FDIC as a result of the default of a commonly controlled insured depository institution or for any assistance provided by the FDIC to a commonly controlled insured depository institution in danger of default. The FDIC may decline to enforce the cross-guarantee provisions if it determines that a waiver is in the best interest of the SAIF or the BIF or both. The FDIC's claim for damages is superior to claims of stockholders of the insured depository institution or its holding company but is subordinate to claims of depositors, secured creditors and holders of subordinated debt (other than affiliates) of the commonly controlled insured depository institutions.

The FDIA also provides that amounts received from the liquidation or other resolution of any insured depository institution by any receiver must be distributed (after payment of secured claims) to pay the deposit liabilities of the institution prior to payment of any other general or unsecured senior liability, subordinated liability, general creditor or stockholder. This provision would give depositors a preference over general and subordinated creditors and stockholders in the event a receiver is appointed to distribute the assets of the Bank.

Any capital loans by a bank holding company to any of its subsidiary banks are subordinate in right of payment to deposits and to certain other indebtedness of such subsidiary bank. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to a priority of payment.

Under the National Bank Act, if the capital stock of a national bank is impaired by losses or otherwise, the OCC is authorized to require payment of the deficiency by assessment upon the Bank's shareholders', pro rata, and to the extent necessary, if any such assessment is not paid by any shareholder after three months notice, to sell the stock of such shareholder to make good the deficiency.

Capital Adequacy Guidelines for Bank Holding Companies and National Banks

The Federal Reserve has adopted risk-based and leverage capital adequacy guidelines for holding companies and banks that are members of the Federal Reserve System subject to its regulation. The capital guidelines and CBI's capital position are summarized in Note 20 to the Financial Statements, contained elsewhere in this report. All three of the Banks are considered well capitalized.

Failure to meet capital guidelines could subject the Banks to a variety of enforcement remedies, including the termination of deposit insurance by the

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FDIC and a prohibition on the taking of brokered deposits.

The risk-based capital standards of both the Federal Reserve Board and the FDIC explicitly identify concentrations of credit risk and the risk arising from non-traditional activities, as well as an institution's ability to manage these risks, as important factors to be taken into account by the agencies in assessing an institution's overall capital adequacy. The capital guidelines also provide that an institution's exposure to a decline in the economic value of its capital due to changes in interest rates be considered by the agencies as a factor in evaluating a bank's capital adequacy. The Federal Reserve Board also has recently issued additional capital guidelines for bank holding companies that engage in certain trading activities.

Payment of Dividends

CBI is a legal entity separate and distinct from the Banks. Most of the revenues of CBI result from dividends paid to CBI by the Banks. There are statutory and regulatory requirements applicable to the payment of dividends by subsidiary banks as well as by CBI to its shareholders.

Each national banking association is required by federal law to obtain the prior approval of the OCC for the payment of dividends if the total of all dividends declared by the board of directors of such bank in any year will exceed the total of (i) such bank's net profits (as defined and interpreted by regulation) for that year plus (ii) the retained net profits (as defined and interpreted by regulation) for the preceding two years, less any required transfers to surplus. In addition, national banks can only pay dividends to the extent that retained net profits (including the portion transferred to surplus) exceed bad debts (as defined by regulation).

The payment of dividends by CBI and the Banks may also be affected or limited by other factors, such as the requirements to maintain adequate capital above regulatory guidelines. In addition, if, in the opinion of the applicable regulatory authority, a bank under its jurisdiction is engaged in or is about to engage in an unsafe or unsound practice (which, depending on the financial condition of the Banks, could include the payment of dividends), such authority may require, after notice and hearing, that such bank cease and desist from such practice. The OCC has indicated that paying dividends that deplete a national bank's capital base to an inadequate level would be an unsafe and unsound banking practice. The Federal Reserve, the OCC and the FDIC have issued policy statements, which provide that bank holding companies and insured banks should generally only pay dividends out of current operating earnings.

Certain Transactions by CBI with its Affiliates

Federal law regulates transactions among CBI and its affiliates, including the amount of the Banks' loans to or investments in nonbank affiliates and the amount of advances to third parties collateralized by securities of an affiliate. Further, a bank holding company and its affiliates are prohibited from engaging in certain tie-in arrangements in connection with any extension of credit, lease or sale of property or furnishing of services.

FDIC Insurance Assessments
Because Orangeburg National Bank's, Sumter National Bank's, and Florence National Bank's deposits are insured by the BIF, the Banks are subject to semiannual insurance assessments imposed by the FDIC. Since January 1, 1997,

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the assessments imposed on all FDIC deposits for deposit insurance have an effective rate ranging from 0 to 27 basis points per $\$ 100$ of insured deposits, depending on the institution's capital position and other supervisory factors. However, because legislation enacted in 1996 requires that both SAIF-insured and BIF-insured deposits pay a pro rata portion of the interest due on the obligations issued by the Financing Corporation ("FICO"), the FDIC is currently assessing BIF-insured deposits an additional 1.26 basis points per $\$ 100$ of deposits, and SAIF-insured deposits an additional 6.30 basis points per $\$ 100$ of deposits, to cover those obligations. The FICO assessment will continue to be adjusted quarterly to reflect changes in the assessment bases of the respective funds based on quarterly Call Report and Thrift Financial Report submissions.

Regulation of the Banks

Orangeburg National Bank, Sumter National Bank, and Florence National Bank are also subject to examination by the OCC bank examiners. In addition, the Banks are subject to various other state and federal laws and regulations, including state usury laws, laws relating to fiduciaries, consumer credit and laws relating to branch banking. The Banks' loan operations are subject to certain federal consumer credit laws and regulations promulgated thereunder, including, but not limited to: the federal Truth-In-Lending Act, governing disclosures of credit terms to consumer borrowers; the Home Mortgage Disclosure Act, requiring financial institutions to provide certain information concerning their mortgage lending; the Equal Credit Opportunity Act and the Fair Housing Act, prohibiting discrimination on the basis of certain prohibited factors in extending credit; the Fair Credit Reporting Act, governing the use and provision of information to credit reporting agencies; the Bank Secrecy Act, dealing with, among other things, the reporting of certain currency transactions; and the Fair Debt Collection Act, governing the manner in which consumer debts may be collected by collection agencies. The deposit operations of the Banks are subject to the Truth in Savings Act, requiring certain disclosures about rates paid on savings accounts; the Expedited Funds Availability Act, which deals with disclosure of the availability of funds deposited in accounts and the collection and return of checks by banks; the Right to Financial Privacy Act, which imposes a duty to maintain certain confidentiality of consumer financial records and the Electronic Funds Transfer Act and regulations promulgated thereunder, which govern automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services.

The Banks are subject to the requirements of the Community Reinvestment Act (the "CRA"). The CRA imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of their local communities, including low- and moderate-income neighborhoods, consistent with the safe and sound operation of those institutions. Each financial institution's actual performance in meeting community credit needs is evaluated as part of the examination process, and also are considered in evaluating mergers, acquisitions and applications to open a branch or facility.

Other Safety and Soundness Regulations

Prompt Corrective Action. The federal banking agencies have broad powers under current federal law to take prompt corrective action to resolve problems of insured depository institutions. The extent of these powers depends upon whether the institutions in question are "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" or "critically undercapitalized."

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A bank that is "undercapitalized" becomes subject to provisions of the FDIA restricting payment of capital distributions and management fees; requiring the OCC to monitor the condition of the bank; requiring submission by the bank of a capital restoration plan; restricting the growth of the bank's assets and requiring prior approval of certain expansion proposals. A bank that is "significantly undercapitalized" is also subject to restrictions on compensation paid to senior management of the bank, and a bank that is "critically undercapitalized" is further subject to restrictions on the activities of the bank and restrictions on payments of subordinated debt of the bank. The purpose of these provisions is to require banks with less than adequate capital to act quickly to restore their capital and to have the OCC move promptly to take over banks that are unwilling or unable to take such steps.

Brokered Deposits. Under current FDIC regulations, "well capitalized" banks may accept brokered deposits without restriction, "adequately capitalized" banks may accept brokered deposits with a waiver from the FDIC (subject to certain restrictions on payments of rates), while "undercapitalized" banks may not accept brokered deposits. The regulations provide that the definitions of "well capitalized", "adequately capitalized" and "undercapitalized" are the same as the definitions adopted by the agencies to implement the prompt corrective action provisions described in the previous paragraph.

Interstate Banking
Under the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 ("Riegel-Neal"), CBI and any other adequately capitalized bank holding company located in South Carolina can acquire a bank located in any other state, and a bank holding company located outside South Carolina can acquire any South Carolina-based bank, in either case subject to certain deposit percentage and other restrictions. Rieglel-Neal also provides that, in any state that has not previously elected to prohibit out-of-state banks from operating interstate branches within its territory, adequately capitalized and managed bank holding companies can consolidate their multistate bank operations into a single bank subsidiary and branch interstate through acquisitions. De novo branching by an out-of-state bank is permitted only if it is expressly permitted by the laws of the host state. The authority of a bank to establish and operate branches within a state will continue to be subject to applicable state branching laws. South Carolina law was amended, effective July 1, 1996, to permit such interstate branching but not de novo branching by an out-of-state bank.

The Riegel-Neal Act, together with legislation adopted in South Carolina, resulted in a number of South Carolina banks being acquired by large out-of-state bank holding companies. Size gives the larger banks certain advantages in competing for business from larger customers. These advantages include higher lending limits and the ability to offer services in other areas of South Carolina and the region. As a result, the Banks do not generally attempt to compete for the banking relationships of large corporations, but concentrates their efforts on small to medium-sized businesses and on individuals. CBI believes its Banks have competed effectively in this market segment by offering quality, personal service.

## Legislative Proposals

Other proposed legislation which could significantly affect the business of banking has been introduced or may be introduced in Congress from time to time. CBI cannot predict the future course of such legislative proposals or their impact on CBI should they be adopted.

Recent Legislation

On November 12, 1999, the President signed the Gramm-Leach-Bliley Act,

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which makes it easier for affiliations between banks, securities firms and insurance companies to take place. The Act removes Depression-era barriers that had separated banks and securities firms, and seeks to protect the privacy of consumers' financial information. Most of the provisions of the Act require the applicable regulators to adopt regulations in order to implement these provisions, and a significant number of regulations have already been adopted.

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Under provisions of the new legislation, which were effective March 11, 2000, banks, securities firms and insurance companies are able to structure new affiliations through a holding company structure or through a financial subsidiary. The legislation creates a new type of bank holding company called a "financial holding company" which has powers much more extensive than those of standard holding companies. These expanded powers include authority to engage in "financial activities," which are activities that are (1) financial in nature; (2) identical to activities that are financial in nature; or (3) complimentary to a financial activity and that do not impose a safety and soundness risk. Significantly, the permitted financial activities for financial holding companies include authority to engage in merchant banking and insurance activities, including insurance portfolio investing. A bank holding company can qualify as a financial holding company and expand the services it offers only if all of its subsidiary depository institutions are well-managed, well-capitalized and have received a rating of "satisfactory" on their last community Reinvestment Act examination.

The legislation also creates another new type of entity called a "financial subsidiary." A financial subsidiary may be used by a national bank or a group of national banks to engage in many of the same activities permitted for a financial holding company, though several of these activities, including real estate development or investment, insurance or annuity underwriting, insurance portfolio investing and merchant banking, are reserved for financial holding companies. A bank's investment in a financial subsidiary affects the way in which the bank calculates its regulatory capital, and the assets and liabilities of financial subsidiaries may not be consolidated with those of the bank. The bank must also be certain that its risk management procedures are adequate to protect it from financial and operational risks created both by itself and by any financial subsidiary. Further, the bank must establish policies to maintain the separate corporate identities of the bank and its financial subsidiary and to prevent each from becoming liable for the obligations of the other.

The Act also establishes the concept of "functional supervision," meaning that similar activities should be regulated by the same regulator. Accordingly, the Act spells out the regulatory authority of the bank regulatory agencies, the Securities and Exchange Commission and state insurance regulators so that each type of activity is supervised by a regulator with corresponding expertise. The Federal Reserve Board is intended to be an umbrella supervisor with the authority to require a bank holding company or financial holding company or any subsidiary of either to file reports as to its financial condition, risk management systems, transactions with depository institution subsidiaries and affiliates, and compliance with any federal law that it has authority to enforce.

Although the Act reaffirms that states are the regulators for insurance activities of all persons, including federally-chartered banks, the Act prohibits states from preventing depository institutions and their affiliates from conducting insurance activities.

The Act also establishes a minimum federal standard of privacy to

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protect the confidentiality of a consumer's personal financial information and gives the consumer the power to choose how personal financial information may be used by financial institutions.

CBI anticipates that the Act and the regulations adopted pursuant to the Act will be likely to create new opportunities for it to offer expanded services to customers in the future, though CBI has not yet determined what the nature of the expanded services might be or when CBI might find it feasible to offer them. CBI further expects that the Act will increase competition from larger financial institutions that are currently more capable than CBI of taking advantage of the opportunity to provide a broader range of services. However, CBI continues to believe that its commitment to providing high quality, personalized service to customers will permit it to remain competitive in its market area.

Fiscal and Monetary Policy

Banking is a business which depends to a large extent on interest rate differentials. In general, the difference between the interest paid by a bank on its deposits and its other borrowings, and the interest received by a bank on its loans and securities holdings, constitutes the major portion of a bank's earnings. Thus, the earnings and growth of CBI are subject to the influence of economic conditions generally, both domestic and foreign, and also to the monetary and fiscal policies of the United States and its agencies, particularly the Federal Reserve. The Federal Reserve regulates the supply of money through various means, including open-market dealings in United States government securities, the discount rate at which banks may borrow from the federal Reserve, and the reserve requirements on deposits. The nature and timing of any changes in such policies and their impact on CBI cannot be predicted.

## Employees

At December 31, 2000 the Corporation employed 84 full time equivalent employees. Of these, the Orangeburg bank employed 38, the Sumter bank employed 19, the Florence bank employed 11 and 16 were employed by the holding company. Management believes that its employee relations are excellent.

Item 2. Description of Property

The Corporation's Orangeburg bank owns land located at 1820 Columbia Road NE, in Orangeburg, South Carolina. The Orangeburg bank maintains its main office at this address. The total investment in this real estate was $\$ 245,000$. The Bank operates from a one-story building of approximately 7,000 square feet. The Bank's investment in the building is $\$ 536,000$.

The Orangeburg bank also owns a building, which was previously a branch of the bank, at the corner of Broughton and Glover Streets in Orangeburg. The Bank's investment in the land is $\$ 120,000$. The Bank's investment in the building plus its improvements and renovations is $\$ 83,000$. The Orangeburg bank currently rents this facility to the Corporation for office space. In June 1999 the Bank moved into a new branch facility located adjacent to the old building. This new branch office is approximately 6,500 square feet and the total investment in it was approximately $\$ 790,000$, with an additional investment of $\$ 78,000$ in land improvements.

The foregoing properties are owned in fee simple by the Orangeburg
bank. Management believes that insurance coverage on the foregoing properties is adequate.

The Corporation's Sumter bank owns land located at 683 Bultman Drive, in Sumter, South Carolina. The Sumter bank maintains its main office at this address. The total investment in this real estate was \$317,000. The Bank operates from a one-story building of approximately 6,500 square feet. The Bank's investment in the building is $\$ 606,000$.

The foregoing property is owned in fee simple by the Sumter bank. Management believes that insurance coverage on the foregoing properties is adequate.

The Florence bank is leasing approximately 1.7 acres of land located at 2009 Hoffmeyer Road in Florence, South Carolina. This land is the site of the main office for Florence National Bank. The details of the lease are discussed in Note 6 to the financial statements contained elsewhere in this report. The Corporation has constructed a one-story building for the Florence bank of approximately 7,500 share feet on the leased site. The building cost approximately $\$ 724,000$.

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Item 3. Legal Proceedings
None.
Item 4. Submission of Matters to a Vote of Security Holders
No matters were submitted for a vote of the security holders during the fourth quarter of 2000 .

PART II

Item 5. Market for the Registrant's Common Stock and Related Security Holder Matters

The Corporation's shares of Common Stock are traded on the American Stock Exchange (the AMEX) under the ticker symbol SCB.

The following table summarizes the range of high and low prices for the Corporation's Common Stock as reported on the American Stock Exchange for each quarterly period over the last two years.

Sales price of the Corporation's Common Stock

| Quarter ended | High | Low |
| :--- | :---: | :---: |
| ----------- | ---- | --- |
| Mar. 31, 1999 | $\$ 13.78$ | $\$ 12.29$ |
| June 30, 1999 | $\$ 13.48$ | $\$ 11.51$ |
| Sept. 30, 1999 | $\$ 14.01$ | $\$ 11.29$ |
| Dec. 31, 1999 | $\$ 13.78$ | $\$ 11.16$ |
| Mar. 31, 2000 | $\$ 12.88$ | $\$ 10.88$ |
| June 30, 2000 | $\$ 12.50$ | $\$ 10.75$ |
| Sept. 30, 2000 | $\$ 12.56$ | $\$ 11.13$ |
| Dec. 31, 2000 | $\$ 11.87$ | $\$ 10.56$ |

The above amounts have been restated for a five-percent stock dividend paid on

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January 31, 2000.
During 2000 the Corporation had a stock sales volume of 181,500 shares compared to 262,900 shares in 1999.

There were 1,391 holders of record of the Corporation's Common Stock (no par value) as of December 31, 2000 compared to 1,419 the prior year.

During 2000 The Corporation authorized and paid quarterly cash dividends totaling 22 cents per share. The total cost of these dividends was $\$ 645,000$ or $20 \%$ of after tax profits. During 1999 the Corporation authorized and paid two semi-annual cash dividends totaling 19 cents per share. The total cost of these payments was $\$ 608,000$ or $28 \%$ of after tax profits. The dividend policy of the Corporation is subject to the discretion of the Board of Directors and depends upon a number of factors, including earnings, financial condition, cash needs and general business conditions, as well as applicable regulatory considerations. Subject to ongoing review of these circumstances, the Board expects to maintain a reasonable, safe, and sound dividend payment policy.

The current source of dividends to be paid by the Corporation is dividends of its banking subsidiaries. Accordingly, the payment of dividends by the Corporation is indirectly subject to the same laws and regulations that govern the payment of dividends by national banking associations. National banks may pay dividends only out of present and past earnings with numerous limitations designed to ensure that the Banks have adequate capital to operate safely and soundly (See Item 1. Description of Business - Supervision and Regulation - Payment of Dividends.). At December 31, 2000 the Banks could pay up to $\$ 4,518,000$ in dividends without special approval of the Comptroller of the Currency.

Item 6. Selected Financial Data
The following is a summary of the consolidated financial position and results of operations of the Corporation for the years ended December 31, 1996 through December 31, 2000.
For the years ended December 31
2000
----

Financial Condition
Investment securities ..................... \$ 53,566
Net loans receivable ........................

Total assets .......................................

```
Total deposits ..............................
```

Long-term obligations ......................
Stockholders' equity ............................

Earnings Summary
Interest income .................................

Interest expense ............................. $\quad(9,975)$
Net interest income .......................... 10,326
Provision for loan losses ................ (688)
Other operating income .................... 1,868
Other operating expenses .................. $(6,552)$

192,653
273,323

$$
218,811
$$

$$
20,350
$$

\$ 23,139

$$
\begin{gathered}
\$ 20,301 \\
(9,975) \\
\cdots--0,326 \\
(688) \\
1,868 \\
(6,552)
\end{gathered}
$$

1999
1998
----
(Dollar amounts in thousands, exce

| $\$ 43,935$ | $\$ 34,148$ |  |
| ---: | ---: | ---: |
| 155,153 | 116,336 |  |
| 228,030 | 182,281 |  |
| 184,364 | 147,630 |  |
| 19,420 |  | 9,490 |
| $\$ \quad 20,245$ | $\$$ | 19,659 |

\$ 19,659
\$ 12,320
$(5,554)$
---------
6,766
(484)

1,055
$(5,107)$


Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

## INTRODUCTION

The discussion and data presented below analyze major factors and trends regarding the financial position and results of operations of Community Bankshares Inc. and its subsidiaries for the three year period ended December 31, 2000 .

## Forward Looking Statements

Statements included in Management's Discussion and Analysis of Financial Condition and Results of Operations which are not historical in nature are intended to be, and are hereby identified as 'forward looking statements' for purposes of the safe harbor provided by section $21 E$ of the Securities Exchange Act of 1934, as amended. The Corporation cautions readers that forward looking statements, including without limitation, those relating to the Corporation's future business prospects, revenues, working capital, liquidity, capital needs, interest costs, and income, are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward looking statements, due to several important factors herein identified, among others, and other risks and factors identified from time to time in the Corporation's reports filed with the Securities and Exchange Commission.

Business of the Corporation and the Banks

Community Bankshares Inc. is a bank holding company. It was incorporated on November 30, 1992, and commenced operations July 1, 1993, by acquiring Orangeburg National Bank. CBI now owns three banking subsidiaries: Orangeburg National Bank, Sumter National Bank, and Florence National Bank. CBI provides item and data processing and other technical services for its banking subsidiaries. The consolidated financial report for 2000 represents the operations of the holding company and its three banks. (Parent-only financial statements are presented in the footnotes to the consolidated financial statements.)

Orangeburg National Bank is a national banking association and commenced operations in November 1987. It operates two offices in Orangeburg, South Carolina. Sumter National Bank is a national banking association and

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commenced operations in June 1996. It operates one office in Sumter, South Carolina. Florence National Bank is a national banking association and commenced operations in July 1998. It operates one office in Florence, South Carolina. The banks provide commercial banking services in their respective communities. Their primary customer markets are consumers and small businesses.

## Stock Split and Stock Dividend

On July 21, 1997, the Corporation effected a two-for-one split of its common shares outstanding. On January 31, 2000 the Corporation effected a five-percent stock dividend. All references to per share information contained in this discussion have been adjusted accordingly.

## DISTRIBUTION OF ASSETS AND LIABILITIES

The following table presents the average balance sheets, the average yield and the interest earned on earning assets, and the average rate and the interest paid on interest bearing liabilities for the years ended December 31, 2000, 1999 and 1998.



Interest Income and Interest Expense, 2000 compared to 1999

The Corporation's interest income increased substantially in 2000 from 1999. In 2000 the Corporation earned $\$ 20,301,000$ in total interest income, up from the prior year's $\$ 15,550,000$. This represented a $\$ 4,751,000$ or a $30.6 \%$ increase. This growth was mostly the result of increased volume in the loan and investment portfolios at the three banks.

Interest bearing deposits in other banks contributed $\$ 64,000$ to interest income in 2000 , down from $\$ 101,000$ the prior year, a decrease of $\$ 37,000$ or $36.6 \%$. In 2000 the corporation had an average of $\$ 1,024,000$ in interest bearing deposits, down from the prior year's $\$ 1,937,000$, a decrease of $\$ 913,000$ or $47.1 \%$. The average yield on these deposits during 2000 was $6.25 \%$, up from the prior year's 5.21\%.

Investments contributed $\$ 3,025,000$ to interest income in 2000 , up from $\$ 2,458,000$ the prior year, an increase of $\$ 567,000$ or $23.1 \%$. The investment portfolio averaged $\$ 47,377,000$ in 2000 , up from the prior year's $\$ 39,856,000$, an increase of $\$ 7,521,000$ or $18.9 \%$. The Corporation's investment portfolio consists primarily of short-term U. S. government and agency debt issues. The average yield on investments during 2000 was $6.38 \%$, up from $6.17 \%$ in 1999.

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The Corporation's tax-exempt securities portfolio earned $\$ 32,000$ during 2000, up from $\$ 30,000$ the prior year, an increase of $\$ 2,000$ or $6.7 \%$. The portfolio averaged $\$ 807,000$ in 2000, up from $\$ 783,000$ in 1999, an increase of $\$ 24,000$ or $3.1 \%$. The average yield was $6.01 \%$, compared to $5.81 \%$ the prior year, on a fully taxable equivalent basis.

Federal funds sold represent temporary surplus funds that one bank lends to another. These funds are a source of day to day operating liquidity. Federal funds sold contributed $\$ 430,000$ to interest income in 2000 , down from $\$ 555,000$ in the prior year, a decrease of $\$ 125,000$ or $22.5 \%$. The Corporation had an average of $\$ 6,670,000$ in federal funds during 2000, down from the prior year's $\$ 10,967,000$, a decrease of $\$ 4,297,000$ or $39.2 \%$. The average yield on federal funds during 2000 was $6.45 \%$, up from $5.06 \%$ in 1999. The decline in federal funds sold was directly related to continued strong loan demand.

The Corporation's major source of interest income is the loan portfolio, which contributed $\$ 16,750,000$ to interest income in 2000, up from $\$ 12,406,000$ in the prior year, an increase of $\$ 4,344,000$ or $35 \%$. The average loan portfolio for 2000 was $\$ 179,654,000$ compared to the prior year's $\$ 139,215,000$, an increase of $\$ 40,439,000$ or $29 \%$. The average yield on loans during 2000 was $9.32 \%$ up from $8.91 \%$ in 1999.

The Corporation had average earning assets in 2000 of $\$ 235,532,000$, which earned a yield of $8.62 \%$. The Corporation had average earning assets in 1999 of $\$ 192,758,000$, which earned a yield of $8.07 \%$. Average earning assets increased $\$ 42,774,000$ or $22.2 \%$.

The category savings accounts consists of savings and money market accounts. Total savings accounts averaged $\$ 33,445,000$ in 2000 , up from $\$ 28,321,000$ in the prior year, an increase of $\$ 5,124,000$ or $18.1 \%$. The cost of these funds increased to $4.06 \%$ in 2000 from 3.33\% in the prior year.

Interest bearing transaction accounts are the primary checking accounts that the Banks offer customers. This overall category was $\$ 21,039,000$ in 2000, up from $\$ 17,417,000$ in 1999, an increase of $\$ 3,622,000$ or $20.8 \%$. The average cost of these funds was $1.56 \%$ in 2000 compared to $1.54 \%$ in the prior year.

Time deposits are the largest category of deposits, averaging $\$ 119,949,000$ in 2000, up from $\$ 96,761,000$ in the prior year, an increase of $\$ 23,188,000$ or $24 \%$. The cost of time deposits increased to $5.76 \%$ from $5.07 \%$.

Short-term borrowing includes federal funds purchased and securities sold under agreements to repurchase. The repurchase agreements are entered into with a number of larger commercial customers. These accounts are not deposits; they are considered other obligations of the Banks. Balances in these accounts are subject to wide fluctuation, but they constitute a relatively small portion of the balance sheet. The average balance for 2000 was $\$ 4,501,000$, down from $\$ 5,210,000$ in the prior year, a decrease of $\$ 709,000$ or $13.6 \%$. The cost of these funds increased to $4.84 \%$ from $3.26 \%$.

The Banks are members of and have the ability to borrow from the Federal Home Loan Bank (FHLB). The Banks had an average \$19,385,000 outstanding borrowing balance during 2000 at an average cost of $6.01 \%$. The banks had an average $\$ 12,335,000$ outstanding during 1999 at an average cost of $5.47 \%$. Borrowings increased by $\$ 7,050,000$ or $57.2 \%$. These borrowings are mostly for longer terms than other interest bearing liabilities and are part of the Banks' on-going asset/liability management strategy. These loans are secured by a

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blanket lien on the Banks' one-to-four family residential mortgage loan portfolios or portions of their investment portfolios and the Banks' FHLB stock.

The Corporation had total interest bearing liabilities in 2000 of $\$ 198,319,000$ costing an average of $5.03 \%$ compared with interest bearing liabilities in 1999 of $\$ 160,044,000$ costing an average of $4.35 \%$. Average interest bearing liabilities increased $\$ 38,275,000$ or $23.9 \%$.

Earnings Performance, 1999 compared to 1998

The Corporation's net income was $\$ 2,182,000$, or $\$ .68$ per share, in 1999. This compares to $\$ 1,567,000$, or $\$ .52$ per share, in 1998 , an increase of $\$ 615,000$, or $39 \%$.

Management views this increase in earnings as primarily the result of a $212 \%$ increase in earnings at the Sumter bank to \$559,000 in 1999 from $\$ 179,000$ in 1998 and a $\$ 317,000$ increase in earnings at the Orangeburg bank to $\$ 2,054,000$ in 1999 from $\$ 1,737,000$ in 1998. The florence bank showed a net loss of $\$ 314,000$ for the twelve-month period in 1999 compared to a net loss of $\$ 331,000$ for six months of operation in 1998.

Interest Income and Interest Expense, 1999 compared to 1998

The Corporation's interest income increased substantially in 1999 from 1998. In 1999 the Corporation earned $\$ 15,550,000$ in total interest income, up from the prior year's $\$ 12,320,000$. This represented a $\$ 3,230,000$ or a $26.2 \%$ increase. This growth was mostly the result of increased volume in the loan and investment portfolios at each of the three banks.

Interest bearing deposits in other banks contributed $\$ 101,000$ to interest income in 1999, down from $\$ 126,000$ the prior year, a decrease of $\$ 25,000$ or $19.8 \%$. In 1999 the corporation had an average of $\$ 1,937,000$ in interest bearing deposits, down from the prior year's $\$ 2,385,000$, a decrease of $\$ 448,000$ or $18.8 \%$. The average yield on these deposits during 1999 was $5.21 \%$, down from the prior year's 5.28\%.

Investments contributed $\$ 2,458,000$ to interest income in 1999, up from $\$ 1,915,000$ the prior year, an increase of $\$ 543,000$ or $28.4 \%$. The investment portfolio averaged $\$ 39,856,000$ in 1999 , up from the prior year's $\$ 30,096,000$, an increase of $\$ 9,760,000$ or $32.4 \%$. The Corporation's investment portfolio consists primarily of short-term U. S. government and agency debt issues. The average yield on investments during 1999 was $6.17 \%$ down from 6.36\% in 1998.

The Corporation's tax-exempt securities portfolio earned $\$ 30,000$ during 1999, up from $\$ 14,000$ the prior year. The portfolio averaged $\$ 783,000$ in 1999, up from $\$ 341,000$ in 1998 , an increase of $\$ 442,000$ or $130 \%$. The average yield was $5.81 \%$, compared to $6.22 \%$ the prior year, on a fully taxable equivalent basis.

Federal funds sold contributed $\$ 555,000$ to interest income in 1999, down slightly from $\$ 568,000$ in the prior year, a decrease of $\$ 13,000$ or $2.3 \%$. The Corporation had an average of $\$ 10,967,000$ in federal funds during 1999, up from the prior year's $\$ 10,626,000$, an increase of $\$ 341,000$ or $3.2 \%$. The average yield on federal funds during 1999 was 5.06\%, down from 5.35\% in 1998.

The Corporation's loan portfolio contributed $\$ 12,406,000$ to interest income in 1999, up from $\$ 9,697,000$ in the prior year, an increase of $\$ 2,709,000$ or $28 \%$. The average loan portfolio for 1999 was $\$ 139,215,000$, compared to the prior year's $\$ 103,500,000$, an increase of $\$ 35,715,000$ or $34.5 \%$. The average yield on loans during 1999 was 8.91\%, down from 9.37\% in 1998.

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The Corporation had average earning assets in 1999 of $\$ 192,758,000$, which earned a yield of $8.07 \%$. The Corporation had average earning assets in 1998 of $\$ 146,948,000$, which earned a yield of $8.38 \%$. Average earning assets increased $\$ 45,810,000$ or $31.2 \%$.

The Corporation's savings accounts averaged $\$ 28,321,000$ in 1999, up from $\$ 22,235,000$ in the prior year, an increase of $\$ 6,086,000$ or $27.4 \%$. The cost of these funds decreased to $3.33 \%$ in 1999 from $3.48 \%$ in the prior year.

Interest bearing transaction accounts averaged \$17,417,000 in 1999, up from $\$ 14,028,000$ in 1998 , an increase of $\$ 3,389,000$ or $24.2 \%$. The average cost of these funds was $1.54 \%$ in 1999, compared to $1.80 \%$ in the prior year.

Time deposits averaged $\$ 96,761,000$ in 1999, up from $\$ 73,045,000$ in the prior year, an increase of $\$ 23,716,000$ or $32.5 \%$. The cost of time deposits decreased to 5.07\% from 5.50\%.

Short-term borrowing averaged $\$ 5,210,000$ in 1999 , up from $\$ 3,225,000$ in the prior year, an increase of $\$ 1,985,000$ or $61.5 \%$. The cost of these funds decreased to 3.26\% from 3.69\%.

The Banks had an average $\$ 12,335,000$ outstanding in FHLB borrowings during 1999 at an average cost of $5.47 \%$. The Banks had an average $\$ 6,905,000$ outstanding during 1998 at an average cost of $5.65 \%$. Borrowings increased by $\$ 5,430,000$ or $78.6 \%$.

The Corporation had average interest bearing liabilities in 1999 of $\$ 160,044,000$ costing an average of $4.35 \%$, compared with interest bearing liabilities in 1998 of $\$ 119,438,000$ that cost an average of $4.65 \%$. Average interest bearing liabilities increased $\$ 40,606,000$ or $34 \%$.

Volume and Rate Variance Analysis
The table "Volume and Rate Variance Analysis" provides a summary of changes in net interest income resulting from changes in volume and changes in rate (The changes in volume are the difference between the current and prior year's balances times the prior year's rate. The changes in rate are the difference between the current and prior year's rate times the prior year's balance.)

As reflected in the table, the increase in 2000 net interest income of $\$ 1,734,000$ is primarily due to changes in volume. Of the $\$ 4,751,000$ increase in interest income $\$ 3,748,000$ or $79 \%$ was from volume growth in the loan portfolio. Of the $\$ 3,017,000$ increase in interest expense $\$ 1,276,000$ or $42 \%$ was due to volume increases for time deposits. Also, $\$ 728,000$ or $24 \%$ of the increase was due to rate changes in time deposits. During 1999 there was a similar pattern, only more of the increase in net interest income came from changes in volume.

The prime interest rate has changed over the last three years. The prime rate was $8.5 \%$ or lower from 1998 until mid-1999, when rates started to climb. In July 1999 the prime was at $8.5 \%$, by May 2000 it climbed to 9.5\%. Only in the first quarter of 2001 has the Federal Reserve moved to decrease rates. Management anticipates that interest rates may decline another 50 to 100 basis points during the first half of 2001 as the Federal Reserve attempts to forestall further slowing of the economy. The Corporation is not aware of any other immediately identifiable factors that would cause short-term interest rates to decrease beyond these expectations in the near term. Therefore, as in 2000, any improvements in net interest income during 2001 are more likely to be

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the result of changes in volume and the mix of earning assets and interest bearing liabilities than changes in rates.

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Volume and Rate Variance Analysis


## Interest earning assets

(Dollar amounts in

| Interest bearing deposits | \$ | (54) | \$ | 17 | \$ | (37) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities taxable |  | 480 |  | 87 |  | 567 |
| Investment securities--tax exempt |  | 1 |  | 1 |  | 2 |
| Federal funds sold |  | (252) |  | 127 |  | (125) |
| Loans receivable |  | 3,748 |  | 596 |  | 4,344 |
| Total interest income |  | 3,923 |  | 828 |  | 4,751 |

Interest bearing liabilities

| Savings | 188 | 227 | 415 |
| :---: | :---: | :---: | :---: |
| Interest bearing transaction ac | 57 | 3 | 60 |
| Time deposits | 1,276 | 728 | 2,004 |
| Total interest bearing deposits | 1,521 | 958 | 2,479 |
| Short term borrowing | (25) | 73 | 48 |
| FHLB advances | 416 | 74 | 490 |
| Total interest expense | 1,912 | 1,105 | 3,017 |
| interest income | \$ 2,013 | \$ (277) | \$ 1,734 |

PREMISES AND EQUIPMENT

Premises and equipment were $\$ 4,411,000$ at December 31, 2000 compared to $\$ 4,619,000$ the prior year, a decrease of $\$ 208,000$ or $4.5 \%$. There were no significant changes in the company's fixed asset accounts. Premises and equipment are discussed further in Note 6 to the consolidated financial statements.

## INVESTMENT PORTFOLIO

The Corporation's investment portfolio consists primarily of short-term U. S. government and agency debt issues. Investment securities averaged $\$ 48.2$ million in 2000, $\$ 40.6$ million in 1999 and $\$ 30.4$ million in 1998 . Note 4 to the consolidated financial statements provides further information on the investment portfolio.

The table below gives the amortized cost and fair value of the Corporation's investment portfolio for the past three years.

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Information on the maturity distribution of the investment portfolio is presented in Note 4 to the financial statements.

At December 31, 2000 the Corporation's available for sale portfolio showed a net of tax other comprehensive loss in the equity section of the balance sheet of $\$ 131,000$ compared to $\$ 511,000$ the prior year. The change in the valuation of the investment portfolio was directly related to the changes in market interest rates during the year. Management considers it unlikely that a significant amount of investments will be sold prior to maturity and does not regard the valuation as anything other than a temporary fluctuation in market value.

LOAN PORTFOLIO

The average size of the loan portfolio in 2000 was $\$ 179.7$ million, compared to $\$ 139.2$ million in 1999 and $\$ 103.5$ million in 1998.

At December 31, 2000 the net loan portfolio was $\$ 192.7$ million, compared to $\$ 155.2$ million the prior year, an increase of $\$ 37.5$ million or $24.2 \%$.

Management believes the loan portfolio is adequately diversified. There are no foreign loans and few agricultural loans.

The table, "Loan Portfolio Composition," in the following section, indicates the amounts of loans outstanding according to the type of loan at the dates indicated.

Loan Portfolio Composition
The following table shows the composition of the loan portfolio for the
years ended December 31, 1996 through 2000.

| Loan category |
| :---: |
| Commercial, financial and agricultural |
| Real estate - construction |
| Real estate - mortgage |
| Installment loans to individuals |
| Obligations of political subdivisions |
| Total loans - gross |

2000

$$
\begin{array}{r}
\$ 51,966 \\
15,389 \\
98,154 \\
29,270 \\
298 \\
------- \\
\$ 195,077 \\
========
\end{array}
$$

(Dollar amounts in th
\$ 39,752
\$ 29,403
9,156
5,738
Real
Installment loans to individuals .........................
Obligations of political subdivisions .................
Total loans - gross
84,680
62,789
19,325
23,033
468
\$157,089
540
\$117, 795

Commercial, financial, and agricultural loans, primarily representing loans made to small businesses, increased by $\$ 12.2$ million or $30.7 \%$ during 2000 . These loans may be made on either a secured or an unsecured basis. When taken, security usually consists of liens on inventories, receivables, equipment, and furniture and fixtures. Unsecured business loans are generally short-term with emphasis on repayment strengths and low debt to worth ratios.

Real estate loans consist of construction loans and loans secured by mortgages. Construction loans are also generally secured with mortgages. Because the Corporation's subsidiaries are community banks, real estate loans comprise the bulk of the loan portfolio. Construction loans increased $\$ 6.2$ million or $68.1 \%$ in 2000. Mortgage loans increased $\$ 13.5$ million or $15.9 \%$ in 2000.

The Corporation generally does not compete with 15 and 30 year fixed secondary market mortgage interest rates, so it has elected to pursue the origination of mortgage loans that could be easily sold into the secondary mortgage market. These loans are generally pre-qualified with the underwriters to avoid problems in the sale of the loans. In 2000, 1999 and 1998 the Corporation sold $\$ 5.9$ million, $\$ 9.9$ million and $\$ 12.1$ million, respectively, in such loans. These loans are sold at par so no gain or loss is recognized at the time of sale. However, the origination and sale of these loans generates fee income. The Corporation also makes mortgage loans for its own account. Such loans are usually for a shorter term than loans originated to sell and usually have a variable rather than a fixed interest rate.

Installment loans to individuals increased $\$ 6.2$ million or $27.1 \%$ in 2000 .

Interest income from the loan portfolio was $\$ 16.7$ million in 2000 compared to $\$ 12.4$ million in 1998, an increase of $\$ 4.3$ million or $35 \%$. The average yield on the portfolio was 9.32\% in 2000, compared to 8.91\% in 1999.

Maturity Distribution of Loans
The following table sets forth the maturity distribution of the Corporation's loans, by type, as of December 31, 2000 as well as the type of interest on loans due after one year.


The Corporation has a geographic concentration of loans within its home communities of Orangeburg, Sumter, and Florence, South Carolina, because its primary business is community banking.

Concentrations of credit also occur where a number of customers are engaged in similar business activities. A concentration is defined as a concentration of loans exceeding $10 \%$ of total loans. The banks regularly review their business lending in an effort to detect, monitor and control such loan concentrations. At December 31, 2000 the Corporation had no such loan concentrations.

Nonaccrual and Past Due Loans

The nonaccrual, past due, and impaired loans and other real estate owned are summarized in Note 5 to the consolidated financial statements. The Corporation had no restructured loans in 2000 or 1999.

| Nonaccrual loans | \$ | 238 | \$ 90 |
| :---: | :---: | :---: | :---: |
| Accruing loans 90 days or more past due |  | 93 | 6 |
| Total | \$ | 331 | \$ 96 |
| Total as a \% of outstanding loans |  | . $17 \%$ | $0.06 \%$ |
| Other Real Estate Owned | \$ | - | \$ |
| Impaired Loans (included in non accrual) | \$ | 238 | \$ 90 |

Gross income that would have been recorded for the year ended December 31, 2000 and 1999, if nonaccrual loans had been performing in accordance with their original terms was approximately $\$ 32,641$ and $\$ 2,100$ respectively. No interest income was recognized in the current period for the non-accrual loans.

The Corporation's nonaccrual loan policy is discussed in Note 2 to the consolidated financial statements in the section labeled Loans Receivable. The Corporation's policy on impaired loans is discussed in Note 2 to the consolidated financial statements in the section labeled Allowance for Loan Losses.

Nonaccrual loans and impaired loans were not material in relation to the portfolio as a whole in 2000. Management is aware of no trends, events or uncertainties that would cause nonaccrual loans to change materially in 2001.

Potential Problem Loans

At December 31, 2000 the Corporation's internal loan review program had identified $\$ 992,000$ ( $0.51 \%$ of the portfolio) in various loans where information about credit problems of borrowers had caused management to have concerns about the ability of the borrowers to comply with original repayment terms.

The amounts reflected above do not represent management's estimate of the potential losses since a large proportion of these loans are secured by real estate and other marketable collateral.

Secured versus Unsecured Loans

The Corporation does not aggressively seek to make unsecured loans, since these loans may be somewhat more risky than collateralized loans. There are, however, occasions when it is in the business interests of the Corporation to provide short-term, unsecured loans to selected customers. In 2000 the Corporation had $\$ 12.4$ million in unsecured loans or $6.4 \%$ of its loan portfolio. In 1999 the Corporation had $\$ 9.6$ million in unsecured loans or $6.1 \%$ of its loan portfolio.

## Loan Participations

Periodically, the Corporation's banking subsidiaries enter into sales or purchases of loan participations with one another and other financial institutions. The banks generally only sell participations in loans that would cause the bank to exceed its lending limitation to a single customer. As the Banks' lending limits increase they may buy back such loan participations. Such loans are usually commercial in nature, subject to the purchasing Bank's
standard underwriting requirements, and all risks associated with the portion of the loan sold flow to the purchaser.

At the end of 2000 the three banks had $\$ 14,748,000$ in loan participations purchased. Of these loans $\$ 6,017,000$ was with nonaffiliated banks.

At the end of 2000 the three banks had $\$ 10,895,000$ in loan participations sold. Of these loans $\$ 2,164,000$ was with nonaffiliated banks.

At the end of 1999 the three banks had $\$ 7,292,000$ in loan participations purchased. Of these loans, all but $\$ 564,000$ were among the three banks.

At the end of 1999 the three banks had $\$ 6,701,000$ in loan participations sold. Of these loans, all were sold among the three banks.

Other Real Estate

Other real estate, consisting of foreclosed properties, was $\$ 0$ in 2000 and 1999 and $\$ 266,000$ in 1998 . Other real estate is initially recorded at the lower of net loan balance or its estimated fair value, net of estimated disposal costs. The estimate of fair value for foreclosed properties is determined by appraisal at the time of acquisition.

## SUMMARY OF LOAN LOSS EXPERIENCE

Allowance for Loan Losses

The allowance for loan losses is increased by the provision for loan losses, which is a direct charge to expense. Losses on specific loans are charged against the allowance in the period in which management determines that such loans become uncollectable. Recoveries of previously charged-off loans are credited to the allowance. At December 31, 2000 and 1999 the allowance for loan losses was $1.24 \%$ and $1.23 \%$ respectively, of total loans. The following table provides details on the changes in the allowance for loan losses during the past five fiscal years.

| Average amount of loans outstanding | \$179,654 | \$139,215 | \$103,5 |
| :---: | :---: | :---: | :---: |
| Allowance for loan losses - January | \$ 1,936 | \$ 1,459 | \$ 1,1 |
| Loan charge-offs: |  |  |  |
| Real estate | 78 | 0 |  |
| Installment | 116 | 95 |  |
| Credit cards and related plans | 9 | 5 |  |
| Commercial and other | 33 | 80 |  |
| Total charge-offs | 236 | 180 |  |
| Recoveries: |  |  |  |
| Real Estate | 3 | 0 |  |
| Installment | 25 | 17 |  |
| Credit cards and related plans | 2 | 3 |  |


| Commercial | 6 | 25 |
| :---: | :---: | :---: |
| Total recoveries | 36 | 45 |
| Net charge-offs | 200 | 135 |
| Provision for loan losses | 688 | 612 |
| Allowance for loan losses - Dec. 31 | \$ 2,424 | \$ 1,936 |
| Ratios |  |  |
| Net charge-offs to average loans ..................... outstanding | $0.11 \%$ | $0.10 \%$ |
| Net charge-offs to loans outstanding at ............ end of year | 0.10\% | $0.09 \%$ |
| Allowance for loan losses to average loans | 1.35\% | 1.39\% |
| Allowance for loan losses to total loans ............ at end of year | 1.24\% | 1.23\% |
| Net charge-offs to allowance for loan losses | 8.25\% | 6.97\% |
| Net charge-offs to provision for loan losses........ | 29.07\% | 22.06\% |

Management reviews its allowance for loan losses in three broad categories: commercial, real estate and installment loans. The combination of a relatively short operating history and relatively high asset quality precludes management from establishing a specific loan loss percentage for the computation of the allowance for each category. Instead management assigns an estimated percentage factor to each in the computation of the overall allowance. In general terms, the real estate portfolio is subject to the least risk, followed by the commercial loan portfolio, followed by the installment loan portfolio. The Banks' internal and external loan review programs will from time to time identify loans that are subject to specific weaknesses and such loans will be reviewed for a specific loan loss allowance.

The Corporation operates three independent community banks in central South Carolina. Under the provisions of the National Bank Act each board of directors is responsible for determining the adequacy of its bank's loan loss allowance. In addition, each bank is supervised and regularly examined by the Office of the Comptroller of the Currency of the U. S. Treasury Department. As a normal part of a safety and soundness examination, the OCC examiners will assess
and comment on the adequacy of a national bank's allowance for loan losses. The allowance presented in this discussion is on an aggregated basis and as such will generally show a substantial unallocated reserve that might not be present if the Corporation were comprised of one operating bank subsidiary.

The nature of community banking is such that the loan portfolios will be predominantly comprised of small and medium size business and consumer loans. As community banks there is by definition a geographic concentration of loans within the Banks' respective city or county. Management at each bank monitors the loan concentrations and loan portfolio quality on an ongoing basis including, but not limited to: quarterly analysis of loan concentrations, monthly reporting of past dues, non-accruals, and watch loans, and quarterly reporting of loan charge-offs and recoveries. These efforts focus on historical experience and are bolstered by quarterly analysis of local and state economic conditions, which is part of the Banks' assessment of the adequacy of their allowances for loan losses.

Based on the current levels of non-performing and other problem loans,

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management believes that loan charge-offs in 2001 will at least approximate the 2000 levels as such loans progress through the collection, foreclosure, and repossession process. Management believes that the allowance for loan losses, as of December 31, 2000 is sufficient to absorb the expected charge-offs and provide adequately for the inherent losses that remain in the loan portfolio. Management will continue to closely monitor the levels of non-performing and potential problem loans and address the weaknesses in these credits to enhance the amount of ultimate collection or recovery of these assets. Management considers the levels and trends in non-performing and past due loans in determining how historical loan loss rates are adjusted.

The following table presents the allocation of the allowance for loan losses, as of December 31, 1996 through 2000 , compared with the percent of loans in the applicable categories to total loans.


The Corporation maintains an allowance for loan losses it believes sufficient to cover estimated losses. The allowance is allocated to different segments of the portfolio, based on management's expectations of risk in that segment of the portfolio. This allocation is an estimate only and is not intended to restrict the Corporation's ability to respond to losses. The Corporation charges losses from any segment of the portfolio to the allowance, regardless of the allocation.

In reviewing the adequacy of the allowance for loan losses at the end of each period, the Corporation considers historical loan loss experience, current economic conditions, loans outstanding, trends in non-performing and delinquent loans, and the quality of collateral securing problem loans. The allowance for loan losses is management's best estimate of probable loan losses that have been incurred as of December 31, 2000.

Provision for Loan Losses

The provision for loan losses is charged to earnings based on management's continuing review and evaluation of the loan portfolio and general economic conditions. In reviewing the adequacy of the provision for loan losses during each period, the Corporation considers historical loan loss experience, current economic conditions, loans outstanding, trends in non-performing and delinquent loans, the quality of collateral securing problem loans, and the results of its ongoing internal and external loan review process. Provisions for

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loan losses totaled $\$ 688,000$ and $\$ 612,000$ in 2000 and 1999, respectively. Based on the available information, the Corporation considers its 2000 provision for loan losses adequate.

Net charge-offs in 2000 were $\$ 200,000$ or $29.1 \%$ of the provision for loan losses compared to $\$ 135,000$ or $22.1 \%$ of the provision for loan losses in the prior year. See "Allowance for Loan Losses" for a discussion of the factors management considers in its review of the adequacy of the allowance and provision for loan losses.

AVERAGE DEPOSITS
The Corporation's average deposits in 2000 were $\$ 203$ million, compared to $\$ 168.6$ million in 1999, an increase of $\$ 34.4$ million or $20.4 \%$.

The total average deposits for the Corporation for the years ended December 31, 2000, 1999 and 1998 are summarized below:


At December 31, 2000 the Corporation had $\$ 36,830,000$ in certificates of deposit of $\$ 100,000$ or more. The maturities of these certificates are disclosed are as follows:

Maturity
(dollar amounts
in thousands)
12,721
9,050
13,575
3,356
-------
$\$ 38,702$
$=======$

RETURN ON EQUITY AND ASSETS
The following table shows the return on assets (net income divided by average total assets), return on equity (net income divided by average equity), dividend payout ratio (dividends declared per share divided by net income per share), and equity to assets ratio (average equity divided by average total assets) for the years ended December 31, 2000, 1999 and 1998.

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|  | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: |
| Return on assets (ROA) | $1.26 \%$ | $1.06 \%$ | $0.99 \%$ |
| Return on equity (ROE) | 14.67\% | 11.12\% | 8.91\% |
| Dividend payout ratio (dividends/net income) | 20.50\% | 27.82\% | 28.91\% |
| Equity as a percent of ass | 8.59\% | 9.49\% | 11.17\% |

SHORT-TERM BORROWINGS
The Corporation's short-term borrowings consist of federal funds purchased and securities sold under agreements to repurchase, which generally mature each business day. There was $\$ 9,352,000$, $\$ 2,782,000$, and $\$ 4,464,000$ outstanding at year-end 2000, 1999 and 1998, respectively. Further information is provided in the following table.

|  | 2000 | 1999 | 1998 |
| :---: | :---: | :---: | :---: |
|  | (Dollar | amounts in | housands) |
| Outstanding at year-end | \$9,352 | \$2,782 | \$4,464 |
| Interest rate at year-end | 5.01\% | 3.50\% | 3.00\% |
| Maximum month-end balance during the year | \$9,532 | \$6,473 | \$7,315 |
| Average amount outstanding during the year | \$4,501 | \$5,210 | \$3,225 |
| Weighted average interest rate during the year . | 4.84\% | 3.26\% | 3.69\% |

## FEDERAL HOME LOAN BANK ADVANCES

CBI's banking subsidiaries are members of the Federal Home Loan Bank of Atlanta. As such they have access to long-term borrowing from the FHLB. There were $\$ 20,350,000, \$ 19,420,000$ and $\$ 9.490 .000$ outstanding in such advances at year-end 2000, 1999 and 1998, respectively. Further information on these borrowings from the FHLB is provided in the following table.


## CAPITAL

Dividends

During 2000 CBI paid cash dividends to shareholders of 22 cents per share, which totaled $\$ 645,000$. This represented a dividend payout ratio (dividends divided by net income) of $20.5 \%$. In 1999 CBI paid cash dividends to shareholders of 19 cents per share, which totaled $\$ 608,000$. This represented a dividend payout ratio of $27.8 \%$.

Common Stock

Common stock at December 31, 2000 totaled $\$ 15,928,000$ compared to $\$ 14,207,000$ the prior year, an increase of $\$ 1,721,000$. This increase was comprised of a transfer from retained earnings of $\$ 1,709,000$, the market value of a five-percent stock dividend on January 31, 2000 , as well as smaller changes associated with the exercise of stock options and shares issued by the dividend reinvestment program.

## Capital Adequacy

The Federal Reserve and federal bank regulatory agencies have adopted a risk-based capital standard for assessing the capital adequacy of a bank holding company or financial institution. The minimum required ratio is $8 \%$. Orangeburg National Bank, Sumter National Bank, and Florence National Bank are each considered 'well capitalized' for regulatory purposes. This category requires a minimum risk based capital ratio of $10 \%$. Detailed information on the Corporation's capital position, as well as that of its subsidiary banks, is provided in Note 20 to the consolidated financial statements. The Corporation considers its current and projected capital position to be adequate.

## NONINTEREST INCOME AND EXPENSE

Noninterest income, 2000 compared to 1999

Noninterest income increased to $\$ 1,868,000$ in 2000 from $\$ 1,317,000$ in 1999, a $\$ 551,000$ or $41.8 \%$ increase. The major component of this change was in service charge income, which in 2000 was $\$ 1,475,000$ compared to $\$ 1,031,000$ in the prior year, a $\$ 444,000$ or $43.1 \%$ increase. Most of this increase was related to growth in the Florence and Sumter banks' returned check fees and deposit account service charge income.

Noninterest expense, 2000 compared to 1999

Overall, non-interest expenses increased to $\$ 6,552,000$ in 2000 from $\$ 6,066,000$ in 1999, an increase of $\$ 486,000$ or $8 \%$.

Personnel costs in 2000 were $\$ 3,779,000$ compared to $\$ 3,493,000$ the prior year, an increase of $\$ 286,000$ or $8.2 \%$.

Premises and equipment expenses in 2000 were $\$ 942,000$ compared to $\$ 886,000$ the prior year, a $\$ 56,000$ or $6.3 \%$ increase.

Marketing expenses in 2000 were $\$ 207,000$ compared to $\$ 180,000$ the prior year, a $\$ 27,000$ or $15 \%$ increase.

Regulatory fees in 2000 were $\$ 140,000$ compared to $\$ 155,000$ the prior year, a $\$ 15,000$ or $9.7 \%$ decrease.

Supplies expense was $\$ 160,000$ in 2000 compared to $\$ 155,000$ in the prior year, an increase of $\$ 5,000$ or $3.1 \%$.

Director fees were $\$ 137,000$ in 2000 compared to $\$ 121,000$ in the prior year, an increase of $\$ 16,000$ or $13.2 \%$. Orangeburg National Bank pays outside directors $\$ 600$ per month. Sumter National Bank and Florence National Banks pays outside directors $\$ 300$ per month. The Florence bank began paying director fees
during 2000. CBI pays outside directors $\$ 200$ per month.
FDIC insurance costs were $\$ 33,000$ in 2000 compared to $\$ 23,000$ in the prior year, an increase of $\$ 10,000$ or $43.4 \%$.

All other expenses were $\$ 1,154,000$ in 2000 compared to $\$ 1,053,000$ in the prior year, an increase of $\$ 101,000$ or $9.6 \%$.

Income Taxes, 2000 compared to 1999

The Corporation pays U. S. corporate income taxes and South Carolina bank income taxes. The 2000 provision for income taxes was $\$ 1,807,000$ compared to $\$ 1,049,000$ the prior year, an increase of $\$ 758,000$ or $72.3 \%$. The Corporation's effective average tax rate is $36.5 \%$ in 2000 compared to $32.4 \%$ the prior year. CBI was the beneficiary of the exercise of non-qualified stock options on 27,500 shares during 1999. The tax benefit to the Corporation approximated $\$ 89,000$ and accounts for the temporary reduction in the effective tax rate during 1999.

Noninterest income, 1999 compared to 1998
Noninterest income increased to $\$ 1,317,000$ in 1999 from $\$ 1,055,000$ in 1998, a $\$ 262,000$ or $24.8 \%$ increase. The major component of this change was in service charge income, which in 1999 was $\$ 1,031,000$ compared to $\$ 798,000$ in the prior year, a $\$ 233,000$ or $29.2 \%$ increase.

Noninterest expense, 1999 compared to 1998
Overall, non-interest expenses increased to $\$ 6,066,000$ in 1999 from $\$ 5,074,000$ in 1998, an increase of $\$ 992,000$ or $19.6 \%$. The first full year of operation of the new bank in Florence accounted for much of this increase. Accordingly, many of the dollar and percentage changes discussed herein will be larger than normal.

Personnel costs in 1999 were $\$ 3,493,000$ compared to $\$ 2,911,000$ the prior year, an increase of $\$ 582,000$ or $20 \%$.

Premises and equipment expenses in 1999 were $\$ 886,000$ compared to $\$ 701,000$ the prior year, a $\$ 185,000$ or $26.4 \%$ increase.

Marketing expenses in 1999 were $\$ 180,000$ compared to $\$ 166,000$ the prior year, a $\$ 14,000$ or $8.4 \%$ increase.

Regulatory expenses in 1999 were $\$ 155,000$ compared to $\$ 92,000$ the prior year, a $\$ 63,000$ or $68.5 \%$ increase.

Supplies expense was $\$ 155,000$ in 1999 compared to $\$ 174,000$ in the prior year, a decrease of $\$ 19,000$ or $10.9 \%$.

Director fees were $\$ 121,000$ in 1999 compared to $\$ 125,000$ in the prior year, a decrease of $\$ 4,000$ or $3 \%$. Orangeburg National Bank paid its outside directors $\$ 600$ per month. Sumter National Bank paid its directors $\$ 300$ per month. CBI paid its outside directors $\$ 200$ per month. Florence National Bank did not pay outside director fees in 1999.

FDIC insurance costs were $\$ 23,000$ in 1999 compared to $\$ 16,000$ in the prior year, an increase of $\$ 7,000$ or $44 \%$.

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All other expenses were $\$ 1,053,000$ in 1999 compared to $\$ 889,000$ in the prior year, an increase of $\$ 164,000$ or $18.5 \%$.

Income Taxes, 1999 compared to 1998
The 1999 provision for income taxes was $\$ 1,049,000$ compared to $\$ 663,000$ the prior year, an increase of $\$ 386,000$ or $58.2 \%$. The Corporation's effective average tax rate was $32.4 \%$. CBI was the beneficiary of the exercise of non-qualified stock options on 27,500 shares during 1999 . The tax benefit to the Corporation approximated $\$ 89,000$ and accounts for the temporary reduction in the effective tax rate.

INFLATION

The assets and liabilities of the Corporation are mostly monetary in nature. Accordingly, the financial results and operations of the Corporation are much more affected by changes in interest rates than changes in inflation. There is, however, a strong correlation between increasing inflation and increasing interest rates. The impact of inflation has been very moderate, less than $3 \%$, during 2000. Prospects appear good for continued low inflation, despite some increases in energy costs. Although inflation does not normally affect a financial institution as dramatically as it affects businesses with large investments in plants and inventories, it does have an effect. During periods of high inflation there are usually corresponding increases in the money supply, and banks experience above average growth in assets, loans, and deposits. General increases in the prices of goods and services also result in increased operating expenses.

## LIQUIDITY

Liquidity is the ability to meet current and future obligations through liquidation or maturity of existing assets or the acquisition of additional liabilities. Adequate liquidity is necessary to meet the requirements of customers for loans and deposit withdrawals in a timely and economical manner. The most manageable sources of liquidity are composed of liabilities, with the primary focus of liquidity management being the ability to attract deposits within the Banks' service areas. Core deposits (total deposits less certificates of deposit of $\$ 100,000$ or more) provide a relatively stable funding base. Certificates of deposit of $\$ 100,000$ or more are generally more sensitive to changes in rates, so they must be monitored carefully. Asset liquidity is provided by several sources, including amounts due from banks, federal funds sold, and investments available-for-sale.

The Corporation maintains an available-for-sale investment portfolio. While investment securities purchased for this portfolio are generally purchased with the intent to be held to maturity, such securities are marketable and occasional sales may occur prior to maturity as part of the process of asset/liability and liquidity management. The Corporation also maintains a held-to-maturity investment portfolio. Securities in this portfolio are generally not considered a primary source of liquidity. Management deliberately maintains a short-term maturity schedule for its investments so that there is a continuing stream of maturing investments. The Corporation intends to maintain a short-term investment portfolio in order to continue to be able to supply liquidity to its loan portfolio and for customer withdrawals.

The Corporation has substantially more liabilities that mature in the next 12 months than it has assets maturing in the same period. However, based on

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its historical experience, and that of similar financial institutions, the Corporation believes that it is unlikely that so many deposits would be withdrawn, without being replaced by other deposits, that the Corporation would be unable to meet its liquidity needs with the proceeds of maturing assets.

The Corporation also maintains various federal funds lines of credit with correspondent banks and is able to borrow from the Federal Home Loan Bank and the Federal Reserve's discount window.

The Corporation, through its Banks, has a demonstrated ability to attract deposits from its market area. Deposits have grown from $\$ 72$ million in 1995 to over $\$ 218$ million in 2000 . This stable growing base of deposits is the major source of operating liquidity.

The Corporation's long-term liquidity needs are expected to be primarily affected by the maturing of long-term certificates of deposit. At December 31, 2000 the Corporation had approximately $\$ 15.3$ million in certificates of deposit and other obligations maturing in one to five years. The Corporation had \$17.9 million in obligations maturing after five years. The Corporation's assets maturing in the same periods were $\$ 119.4$ million and $\$ 35.5$ million, respectively. Even with a substantially larger dollar amount of assets maturing in both periods than liabilities, the Corporation believes that it will not have any significant long-term liquidity problems.

In the opinion of management, the current and projected liquidity position is adequate.

Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates. The Corporation's market risk arises principally from interest rate risk inherent in its lending, deposit and borrowing activities. Management actively monitors and manages its interest rate risk exposure. Although the Corporation manages other risks, such as credit quality and liquidity risk in the normal course of business, management considers interest rate risk to be its most significant market risk and this risk could potentially have the largest material effect on the Corporation's financial condition and results of operations. Other types of market risks such as foreign currency exchange risk and commodity price risk, do not arise in the normal course of community banking activities.

Achieving consistent growth in net interest income is the primary goal of the Corporation's asset/liability function. The Corporation attempts to control the mix and maturities of assets and liabilities to achieve consistent growth in net interest income despite changes in market interest rates. The Corporation seeks to accomplish this goal while maintaining adequate liquidity and capital. The Corporation's asset/liability mix is sufficiently balanced so that the effect of interest rates moving in either direction is not expected to be significant over time.

The Corporation's Asset/Liability Committee uses a simulation model to assist in achieving consistent growth in net interest income while managing interest rate risk. The model takes into account interest rate changes as well as changes in the mix and volume of assets and liabilities. The model simulates the Corporation's balance sheet and income statement under several different rate scenarios. The model's inputs (such as interest rates and levels of loans and deposits) are updated on a quarterly basis in order to obtain the most accurate forecast possible. The forecast presents information over a

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twelve-month period. It reports a base case in which interest rates remain flat and reports variations that occur when rates increase and decrease 100 and 200 basis points. According to the model as of December 31, 2000 the Corporation is positioned so that net interest income will increase $\$ 240,000$ and net income will increase $\$ 147,000$ if interest rates rise 300 basis points in the next twelve months. Conversely, net interest income will decline $\$ 251,000$ and net income will decline $\$ 154,000$ if interest rates decline 200 basis points. Computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates and loan prepayment, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions the Corporation could undertake in response to changes in interest rates.

The Market Risk table, which follows this discussion, shows the Corporation's financial instruments that are sensitive to changes in interest rates. The Corporation uses certain assumptions to estimate fair values and expected maturities. For assets, expected maturities are based upon contractual maturity, projected repayments, and prepayment of principal and potential calls. For core deposits without contractual maturity (i.e., interest checking, savings and money market accounts), the table presents principal cash flows based on management's judgment concerning their most likely runoff. The actual maturities and runoff could vary substantially if future prepayments, runoff and calls differ from the Corporation's historical experience.

| Average  <br> rate 2001 | 2002 | 2003 | 2004 | 2005 | Aft |
| :--- | :--- | :--- | :--- | :--- | :--- |
| ---- | ---- | ---- | ---- | ---- | ------1 |

Earning assets

| Interest bearing deposits | $6.25 \%$ | \$ 594 | \$ | - | \$ | - | \$ | - | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities | $6.38 \%$ | 1,740 |  | 7,487 |  | 8,300 |  | 9,028 | 13,217 |
| Investment securities - tax exempt | $6.01 \%$ | 201 |  |  |  | 412 |  | 197 |  |
| Total securities investments |  |  |  |  |  |  |  |  |  |
| Federal funds sold | $6.45 \%$ | 8,130 |  | - |  | - |  | - | - |
| Loans | 9.32\% | 92,325 |  | 12,904 |  | 22,864 |  | 25,499 | 19,176 |
| Interest bearing liabilities |  |  |  |  |  |  |  |  |  |
| Savings | $4.06 \%$ | 1,919 |  | 1,823 |  | 1,732 |  | 1,646 | 1,563 |
| Interest bearing transaction accounts | 1. 56\% | 1,135 |  | 1,079 |  | 1,025 |  | 973 | 925 |
| Time deposits <\$100,000 | 5.66\% | 75,329 |  | 9,815 |  | 1,166 |  | 456 | 936 |
| Time deposits > \$100,000 | $6.10 \%$ | 35,719 |  | 2,637 |  | 144 |  | 100 | 102 |
| Total deposits |  |  |  |  |  |  |  |  |  |
| Short term borrowing | $4.84 \%$ | 9,352 |  | - |  | - |  | - | - |
| FHLB advances | $6.01 \%$ | \$2,500 | \$ | - | \$ | - | \$ | - | \$1,650 |

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insights related to the static repricing structure of the Banks' assets and liabilities. At December 31, 2000 on a cumulative basis through twelve months, rate sensitive liabilities exceeded rate sensitive assets, by $\$ 81.5$ million. The liability sensitive position is largely due to the assumption that the Banks' $\$ 61$ million in interest bearing transaction accounts, savings accounts and money market accounts will reprice within a year. This assumption may or may not be valid, since these accounts vary greatly in their sensitivity to interest rate changes in the market.

The following table summarizes the Corporation's interest sensitivity position as of December 31, 2000.

Interest Sensitivity Analysis

|  | Within 3 months | 4-12 months | 1-5 years | Over year |
| :---: | :---: | :---: | :---: | :---: |
|  |  | (Dollar amounts in thousands) |  |  |
| Interest earning assets |  |  |  |  |
| Interest bearing deposits | \$ 594 | \$ - | \$ - | \$ |
| Taxable investment securities | 700 | 1,241 | 37,835 | 12, |
| Tax exempt investment securities | - | - | 810 |  |
| Federal funds sold | 8,130 | - | - |  |
| Loans, net of unearned income | 78,229 | 13,577 | 80,716 | 22, |
| Total interest earning assets | 87,653 | 14,818 | 119,361 | 35, |
| Interest bearing liabilities |  |  |  |  |
| Savings | 38,385 | - | - |  |
| Interest bearing transaction accounts | 22,708 | - | - |  |
| Time deposits <\$100M | 23,728 | 51,970 | 12,004 |  |
| Time deposits > \$100M | 12,721 | 22,625 | 3,356 |  |
| Short term borrowing | 9,352 | - | - |  |
| FHLB advances | - | 2,570 | 140 | 17, |
| Total interest bearing liabilities | \$106,894 | \$ 77,165 | \$ 15,500 | \$17, |
| Interest sensitivity gap | \$ (19, 241 ) | \$ (62, 347 ) | \$103,861 | \$17, |
| Cumulative gap | $(19,241)$ | $(81,588)$ | 22,273 | 40 , |
| RSA/RSL | 82\% | 19\% |  |  |
| Cumulative RSA/RSL ................... | 82\% | 56\% |  |  |

RSA- rate sensitive assets; RSL- rate sensitive
liabilities

The above table reflects the balances of interest earning assets and interest bearing liabilities at the earlier of their repricing or maturity dates. Amortizing fixed rate loans are reflected at the scheduled maturity date. Variable rate amortizing loans are reflected at the earliest date at which they may be repriced contractually. Deposits in other banks and debt securities are reflected at each instrument's ultimate maturity date. Overnight federal funds sold are reflected as instantly repriceable. Interest bearing liabilities with no contractual maturity, such as savings deposits and interest bearing

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transaction accounts, are reflected in the earliest repricing period possible. Fixed rate time deposits are reflected at the earlier of their next repricing or maturity dates.

Item 8. Financial Statements and Supplementary Data

Please see the attached audited financial statements for the period ended December 31, 2000.

```
Independent Auditors' Report
Consolidated Balance Sheets, December 31, 2000 and 1999
Consolidated Statements of Income, Years Ended December 31,
    2000, 1999 and 1998
Consolidated Statements of Changes in Shareholders' Equity, Years Ended
    December 31, 2000, 1999 and 1998
Consolidated Statements of Cash Flows, Years Ended December 31,
    2000, 1999 and 1998
Notes to Consolidated Financial Statements
```


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## INDEPENDENT AUDITORS' REPORT

To the Shareholders and
Board of Directors of
Community Bankshares, Inc.

We have audited the accompanying consolidated balance sheets of community Bankshares, Inc., and subsidiaries as of December 31, 2000 and 1999, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2000. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Community Bankshares, Inc., and subsidiaries at December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2000, in conformity with generally accepted accounting principles.

s/J. W. Hunt \& Company, L.L.P.

Columbia, South Carolina
February 2, 2001

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COMMUNITY BANKSHARES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS, DECEMBER 31, 2000 AND 1999

ASSETS

## (\$ in thousands)

Cash and due from banks
Federal funds sold .............................................................................

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Total cash and cash equivalents
Interest-bearing deposits with banks
Securities available for sale, at fair value
Securities held to maturity (fair value approximates $\$ 12,217$
and $\$ 12,919$ as of December 31,2000 and 1999 , respectively)
Loans held for sale
Loans receivable, net of allowance for loan
losses of $\$ 2,424$ in 2000 and $\$ 1,936$ in 1999
Accrued interest receivable
Premises and equipment - net
Net deferred tax asset
Other assets

Total assets

LIABILITIES AND SHAREHOLDERS' EQUITY
Liabilities:
Deposits:
Demand, non interest-bearing
Interest-bearing transaction accounts
Savings
Certificates of deposit of $\$ 100$ and over
Other time deposits

Total deposits
Federal funds purchased and securities sold under agreements to repurchase
Federal Home Loan Bank advances
Accrued interest payable
Accrued expenses and other liabilities
Total liabilities

Shareholders' equity:
Common stock - no par value, authorized shares - 12,000,000; issued and outstanding - 3,199,180 shares in 2000 and 3,191,462 shares in 1999
Retained earnings
Accumulated other comprehensive loss

Total shareholders' equity

Total liabilities and shareholders' equity

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE CONSOLIDATED FINANCIAL STATEMENTS
(\$ in thousands, except per share data) ..... 2000
Interest and dividend income:
Loans, including fees ..... $\$ 16,750$
Deposits with other financial institutions ..... 64
Investment securities interest and dividends: Interest - U. S. Treasury and U.S. Government Agencies ..... 2, 891
Interest - tax-exempt securities ..... 32
Dividends ..... 134
Federal funds sold and securities purchased under agreements to resell ..... 430
Total interest and dividend income ..... 20,301
Interest expense:
Deposits:
Interest-bearing transaction accounts ..... 329
Savings ..... 1, 358
Certificates of deposit of $\$ 100$ and over ..... 2,279
Certificates of deposit of less than $\$ 100$ ..... 4,626
Total interest on deposits ..... 8,592
Federal funds purchased and securities sold218
Federal Home Loan Bank advances ..... 1,165
Total interest expense ..... 9,975
Net interest income ..... 10,326
Provision for loan losses ..... 688
Net interest income after provision for loan losses ..... 9,638
Noninterest income:
Service charges on deposit accounts ..... 1,475
Deposit box rent ..... 25
Bank card fees ..... 29
Credit life insurance commissions ..... 77
Other ..... 262
Total noninterest income ..... 1, 868
Noninterest expenses:
Salaries and employee benefits ..... 3,779
Premises and equipment ..... 942
Marketing ..... 207
Regulatory fees ..... 140
Supplies ..... 160
Director fees ..... 137
FDIC insurance ..... 33
Other ..... 1,154
Total noninterest expenses ..... 6,552

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COMMUNITY BANKSHARES, INC. AND SUBSIDIARIESCONSOLIDATED STATEMENTS OF INCOME, YEARS ENDED DECEMBER 31, 2000, 1999 AND 1998Income before provision for income taxes and cumulative effect of a change in accounting principle ..... \$ 4,954
Provision for income taxes ..... 1,807
Income before cumulative effect of a change in accounting principle ..... 3,147
Cumulative effect of a change in accounting principle, net of taxNet income3,147
Average number of common shares outstanding ..... 3,194
Average number of common shares outstanding, assuming dilution ..... 3,215
Basic earnings per common share:Income before cumulative effect of a change inaccounting principle\$0.99
Cumulative effect of a change in accounting principle, net of tax ..... -
Net income ..... 0.99
Diluted earnings per common share:
Income before cumulative effect of a change in accounting principle ..... \$ ..... 0.98
Cumulative effect of a change in accounting principle,net of tax-
Net income ..... 0.98

```
            COMMUNITY BANKSHARES, INC. AND SUBSIDIARIES
        CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY,
            YEARS ENDED DECEMBER 31, 2000, 1999, AND 1998
($ in thousands, except per share data)
```

|  |  |  |  |  | CAINED |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | SHARES |  | AMOUNT |  | RNINGS |
| Balance, |  |  |  |  |  |
| January 1, 1998 | 2,766,410 | \$ | 9,156 | \$ | 3,861 |
| Common stock issued | 433,660 |  | 5,579 |  |  |
| Stock issuance cost | - |  | (87) |  |  |
| Comprehensive income: |  |  |  |  |  |
| Net income ......... | - |  | - |  | 1,567 |
| Change in unrealized gains (losses), net of applicable deferred income taxes on securities available for sale ......... | - |  | - |  |  |
| Total comprehensive income |  |  |  |  |  |
| Dividends paid at \$.15 per share ......... | - |  | - |  | (453 |
| Balance, |  |  |  |  |  |
| December 31, 1998 | 3,200,070 |  | 14,648 |  | 4,975 |
| Repurchase of common stock | $(49,455)$ |  | (630) |  |  |
| Common stock issued | 40,847 |  | 189 |  |  |
| Comprehensive income: |  |  |  |  |  |
| Net income .. |  |  | - |  | 2,182 |

```
    Change in unrealized gains
        (losses), net of applicable
        deferred income taxes
        on securities
        available for sale
            Total comprehensive income
    Dividends paid at $.19
    per share
        ...................................
        -
    (Continued) - 1.
        COMMUNITY BANKSHARES, INC. AND SUBSIDIARIES
        CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY,
            YEARS ENDED DECEMBER 31, 2000, 1999, AND }199
            ($ in thousands, except per share data)
                    COMMON STOCK
```

RETAINED EARNINGS
SHARES AMOUNT
------ ------

Balance,


```
Common stock issued ....................... 2,520 19
Costs of stock dividend -
(137)
Market value of \(5 \%\) stock dividend .........
Comprehensive income:
Net income .........................................
Change in unrealized gains (losses), net of applicable deferred income taxes on securities available for sale Total comprehensive income
```


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Other liabilities

Net cash provided by operating activities 4,029

(Continued) - 1 .
2000Cash flows from financing activities:
Net increase in demand, transactionand savings deposit accounts\$ 16,556
Net increase in time deposits ..... 17,891
Net increase (decrease) in federal funds purchased and securities sold under agreements to repurchase ..... 6,570
Federal Home Loan Bank advances ..... 930
Repurchase of stock ..... -
Proceeds from issuance of common stock ..... 3
Stock issuance cost ..... (10)
Proceeds from exercise of stock options ..... 19
Dividends paid ..... (645)




```
SUPPLEMENTAL DISCLOSURES OF
    CASH FLOW INFORMATION:
```



```
                                    ========
```



```
                                    ========
SUPPLEMENTAL SCHEDULE OF NON-CASH
    INVESTING ACTIVITIES:
            Transfers of loans receivable to other
```



```
                $ 145
                                    ========
            Transfer from retained earnings to
            common stock outstanding for the market
            value of the 5% stock dividend
                                    $ 1,709
```

                                    (Concluded) - 2 .
                                    THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE CONSOLIDATED FINANCIAL
    STATEMENTS

COMMUNITY BANKSHARES, INC. AND SUBSIDIARIES<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS, YEARS ENDED DECEMBER 31, 2000, 1999 AND 1998

NOTE 1 - ORGANIZATION:

Community Bankshares, Inc. (the "Corporation"), was organized under the laws of the State of South Carolina and was chartered as a business corporation on November 30, 1992. Pursuant to the provisions of the Federal Bank Holding Company Act, an application was filed with and approved by the Board of Governors of the Federal Reserve System for the Corporation to become a bank holding company by the acquisition of Orangeburg National Bank (ONB).

In June 1996, Sumter National Bank (SNB) and in July 1998, Florence National Bank (FNB) commenced operations in Sumter and Florence, South Carolina, respectively, following approval by the Comptroller of the Currency and other

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regulators. Upon completion of their organization, the common stock of SNB and FNB was acquired by the Corporation.

The Banks operate as wholly-owned subsidiaries of the Corporation with separate Boards of Directors and operating policies and provide a variety of financial services to individuals and small businesses through their offices in South Carolina. The primary deposit products are checking, savings and term certificate accounts and the primary lending products are consumer, commercial and mortgage loans.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

## PRINCIPLES OF CONSOLIDATION:

The consolidated financial statements include the accounts of the corporation (the Parent Holding Company) and its subsidiaries, the Banks. All significant intercompany balances and transactions have been eliminated in consolidation.

## USE OF ESTIMATES:

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the balance sheet and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of deferred tax assets.

## SIGNIFICANT GROUP CONCENTRATIONS OF CREDIT RISK:

Most of the Corporation's activities are with customers located within South Carolina. Note 4 discusses the types of securities the Corporation purchases. Note 5 discusses the types of lending that the Corporation engages in. The Banks grant agribusiness, commercial, consumer and residential loans to customers throughout the State of South Carolina. Although the Banks have diversified loan portfolios, a substantial portion of their debtors' ability to honor their contracts is dependent upon the economies of Florence, Orangeburg and Sumter Counties, South Carolina and the surrounding areas.

ORGANIZATION, STOCK OFFERING AND PREOPENING COSTS:

Preopening costs associated with the organization of the Banks were expensed as incurred while stock issuance costs were charged to common stock as incurred.

Organization costs were, until 1998, deferred and amortized over five years using the straight-line method. In 1998, the Corporation adopted Statement of

Position ("SOP") 98-5, "Reporting on the Costs of Start-Up Activities". This SOP requires costs of start-up activities and organization costs to be expensed as incurred. The initial application of this SOP is reported as the cumulative effect of a change in accounting principle.

The effect of adopting this SOP in 1998 was to decrease income before provision for income taxes and net income by approximately $\$ 46,000$ and $\$ 33,000$, respectively, and basic earnings per share and diluted earnings per share by $\$ 0.01$ and $\$ 0.01$, respectively.

CASH AND CASH EQUIVALENTS:

For purposes of the consolidated statements of cash flows, the Corporation has defined cash and cash equivalents as those amounts included in the balance sheets under the caption, "Cash and due from banks" and "Federal funds sold", all of which mature within ninety days.

## INTEREST-BEARING DEPOSITS WITH BANKS:

Interest-bearing deposits with banks mature within one year and are carried at cost.

## SECURITIES:

Securities that management has both the ability and positive intent to hold to maturity are classified as held to maturity and carried at cost, adjusted for amortization of premium and accretion of discounts using methods approximating the interest method. Securities that may be sold prior to maturity for asset/liability management purposes, or that may be sold in response to changes in interest rates, changes in prepayment risk, increase in regulatory capital, or other similar factors, are classified as available for sale and are carried at fair value. Unrealized gains and losses on securities available for sale are excluded from earnings and reported in other comprehensive income. Gains and losses on the sale of securities available for sale are recorded on the trade date and are determined using the specific identification method. Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses.

Interest and dividends on securities, including the amortization of premiums and the accretion of discounts, are reported in interest and dividends on securities.

No securities are being held for short-term resale; therefore, the Corporation does not currently use a trading account classification.

LOAN SALES:

The Corporation originates loans for sale generally without recourse to other financial institutions under commitments or other arrangements in place prior to loan origination. Sales are completed at or near the loan origination date.

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value in the aggregate. Gains and losses, if any, on the sale of such loans are determined using the specific identification method. All fees and other income from these activities are recognized in income when loan sales are completed.

LOANS RECEIVABLE:

The Corporation grants mortgage, commercial and consumer loans to customers. The ability of the Corporation's debtors to honor their contracts is dependent upon the real estate and general economic conditions in its service areas. Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balance adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans. Interest income is accrued on the unpaid principal balance.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days delinquent unless the credit is well collateralized and in process of collection. Residential real estate loans are typically placed on nonaccrual at the time the loan is 120 days delinquent. Unsecured personal credit lines and certain consumer finance loans are typically charged off no later than the time the loan is 180 days delinquent.

Other consumer loans are charged off at the time the loan is 120 days delinquent. In all cases, loans are placed on nonaccrual or charged off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash basis or cost recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

## ALLOWANCE FOR LOAN LOSSES:

The allowance for loan losses is established through a provision for loan losses charged against earnings as losses are estimated to have occurred. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. Management of each Bank reviews its allowance for loan losses in three broad categories: commercial, real estate, and installment loans, and assigns an estimated percentage factor to each in the determination of the estimate of the allowance for loan losses. The Banks' internal and external loan review programs identify loans that are subject to specific weaknesses, and such loans will be reviewed for a specific loan loss allowance.

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

## ALLOWANCE FOR LOAN LOSSES (CONTINUED):

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual consumer and residential loans for impairment disclosures.

## STOCK-BASED COMPENSATION:

Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation", encourages all entities to adopt a fair value based method of accounting for employee stock compensation plans, whereby compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. However, it also allows an entity to continue to measure compensation cost for those plans using the intrinsic value based method of accounting prescribed by Accounting Principles Board Opinion No 25, "Accounting for Stock Issued to Employees", whereby compensation cost is the excess, if any, of the quoted market price of the stock at the grant date (or other measurement date) over the amount an employee must pay to acquire the stock. Stock options issued under the Corporation's stock option plans have no intrinsic value at the grant date, and under Opinion No. 25 no compensation cost is recognized for them. The Corporation has elected to continue with the accounting methodology in Opinion No. 25 and, as a result, has provided pro forma disclosures of net income and earnings per share and other disclosures, as if the fair value based method of accounting had been applied.

FORECLOSED ASSETS:

Foreclosed assets, which are recorded in other assets, include properties acquired through foreclosure or in full or partial satisfaction of the related loan and are held for sale.

Foreclosed assets are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value, less costs to sell. Revenue and expenses from operations and changes in the valuation allowance are included in other expenses.

## PREMISES AND EQUIPMENT:

Premises and equipment are stated at cost, less accumulated depreciation computed principally on the straight-line method over the estimated useful lives of the assets. Useful lives generally used in providing for depreciation are as follows:

| Building | 40 years |
| :--- | ---: |
| Building components | $5-30$ years |
| Vault doors, safe deposit boxes, night depository, etc. | 40 years |
| Furniture, fixtures and equipment | $5-25$ years |

## INCOME TAXES:

Deferred income tax assets and liabilities are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. The provision (benefit) for income taxes of each subsidiary is recorded as if each subsidiary filed a separate return.

## ADVERTISING COSTS:

The cost of advertising is expensed as incurred.

FINANCIAL INSTRUMENTS:

In the ordinary course of business the Banks enter into commitments to extend credit and grant standby letters of credit. Such off-balance-sheet financial instruments are recorded in the consolidated financial statements when they are funded.

## SEGMENTS:

Community Bankshares, Inc. through its banking subsidiaries, ONB, SNB, and FNB, provides a broad range of financial services to individuals and companies in central South Carolina. These services include demand, time, and savings deposits; lending services; ATM processing; and similar financial services. While the Corporation's decision makers monitor the revenue streams of the various financial products and services, operations are managed and financial performance is evaluated on a corporate-wide basis. Accordingly, the banking operations are not considered by management to comprise more than one reportable operating segment.

COMPREHENSIVE INCOME:

The Corporation adopted SFAS No. 130, Reporting Comprehensive Income, as of January 1, 1998. Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on securities available for sale, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income. The adoption of SFAS No. 130 had no effect on the Corporation's net income or shareholders' equity. Currently, the Corporation's only component of Comprehensive Income (Loss) is its unrealized gains (losses) on securities available for sale.

## RECENT ACCOUNTING PRONOUNCEMENTS:

In June 1998, the FASB issued SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, which establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts. The statement requires that all derivative instruments be recorded in the balance sheet as either an asset or liability measured at fair value, and that changes in the fair value of derivatives be recognized currently in earnings unless specific hedge accounting criteria are met. Special accounting for qualifying hedges allows a derivative's gains and losses to offset related results on the hedged item in the income statement, and requires that a company formally document, designate and assess the effectiveness of transactions that receive hedge accounting. In June 1999, the FASB issued SFAS No. 137, Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133, which delays the original effective date of SFAS No. 133 until fiscal years beginning after June 15, 2000. The adoption of SFAS No. 133 is not expected to have a material effect on the Corporation's consolidated financial statements.

In September 2000, the FASB issued SFAS No. 140, Accounting for Transfers and

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Servicing of Financial Assets and Extinguishments of Liabilities. SFAS No. 140 replaces and carries over most of the provisions of SFAS No. 125, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, and it revises those standards for accounting for securitizations and other transfers of assets and collateral and requires additional disclosures. This Statement provides consistent standards for distinguishing transfers of financial assets that are sales from transfers that are secured borrowings. SFAS No. 140 is effective for transfers occurring after March 31, 2001, however, is effective for recognition and reclassification of collateral and for disclosures relating to securitization transactions and collateral for fiscal years ending after December 15, 2000. The effect of implementation of the Statement's provisions at December 31, 2000 was immaterial to the Corporation's consolidated financial statements. The Corporation does not anticipate the implementation of the remaining provisions of the Statement effective subsequent to March 31, 2001 will have a material effect on its earnings or financial condition.

OTHER:

Certain amounts previously reported in the statements have been restated to conform to the current year's presentation and disclosure requirements.

NOTE 3 - RESTRICTIONS ON CASH AND DUE FROM BANK ACCOUNTS:

The Banks are required to maintain average reserve balances with the Federal Reserve, or in available cash. The average daily reserve balance requirements at December 31, 2000 was approximately $\$ 540,000$.

At December 31, 2000, the Corporation had cash balances with correspondent banks totaling approximately $\$ 274,000$, all fully insured by the FDIC.

NOTE 4 - SECURITIES:

Securities held to maturity consist of the following (in thousands of dollars):


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The amortized cost and fair value of debt securities at December 31, 2000, by contractual maturity are detailed below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.


The following is a summary of maturities and yields of securities held to maturity and securities available for sale as of December 31, 2000 (in thousands of dollars):

|  | Within one year |  | After one year but within five years |  | After five years but within ten years |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities held to maturity: |  |  |  |  |  |  |  |
| Federal agency obligations | \$ - | 0.00\% | \$12,371 | 6.05\% | \$ | - | 0.00\% |
| Total held to maturity | - | 0.00\% | 12,371 | 6.05\% |  | - | 0.00\% |
| Securities available for sale: |  |  |  |  |  |  |  |
| Federal agency obligations | 1,941 | 5.14\% | 26,888 | 6.07\% |  | 9,575 | 6.98\% |
| State and local governments | 212 | 4.14\% | 598 | 3.80\% |  | - | 0.00\% |
| Equities | - | 0.00\% | - | 0.00\% |  | - | 0.00\% |
| Total available for sale | 2,153 | 5.04\% | 27,486 | 5.99\% |  | 9,575 | 6.98\% |



Yields on tax exempt obligations have been computed on a tax equivalent basis using the maximum federal tax rate of $34 \%$.

The Banks, as members of the Federal Home Loan Bank ("FHLB") of Atlanta, are required to own capital stock in the FHLB of Atlanta based generally upon their balances of residential mortgage loans and FHLB advances. FHLB capital stock owned by ONB and SNB is pledged as collateral on FHLB advances. No ready market exists for this stock, and it has no quoted market value. However, redemption of this stock has historically been at par value.

All equity securities including investments in the FHLB stock and Federal Reserve Bank stock (as required of the respective banks) have no contractual maturity and are classified in the maturity category of over ten years.

At December 31, 2000 and 1999, investment securities with a carrying value of $\$ 19,282,000$ and $\$ 15,155,000$, respectively, were pledged to secure public deposits, FHLB advances, and for other purposes required and permitted by law. At December 31, 2000 and 1999, the carrying amount of securities pledged to secure repurchase agreements was approximately $\$ 10,051,000$ and $\$ 3,134,000$, respectively.

NOTE 5 - LOANS RECEIVABLE:
The following is a summary of loans by category at December 31, 2000 and 1999 (in thousands of dollars):

|  | 2000 | 1999 |
| :---: | :---: | :---: |
| Commercial, financial and agricultural | \$ 51,966 | \$ 39,752 |
| Real estate - construction | 15,389 | 9,156 |
| Real estate - mortgage | 98,154 | 84,680 |
| Installment loans to individuals | 29,270 | 23,033 |
| Obligations of states and political subdivisions | 298 | 468 |
| Total loans - gross | 195,077 | 157,089 |

The loan portfolio included fixed rate and adjustable rate loans totaling $\$ 121,122,000$ and $\$ 73,955,000$, respectively, at December 31, 2000 .

Overdrawn demand deposits totaling $\$ 864,000$ and $\$ 492,000$ have been reclassified as loan balances at December 31, 2000 and 1999, respectively.

Gross proceeds on mortgage loans originated for resale were approximately $\$ 5,900,000, \$ 9,900,000$, and $\$ 12,100,000$ for the years ended December 31, 2000, 1999 and 1998, respectively. The Bank sold all of these loans at par; therefore, no gain or loss was recognized on the sales.

Loans outstanding to directors, executive officers, principal holders of equity securities, or to any of their associates totaled $\$ 7,299,000$ at December 31, 2000, and $\$ 7,545,000$ at December 31, 1999. A total of $\$ 5,278,000$ in loans were made or added, while a total of $\$ 5,524,000$ were repaid or deducted during 2000 . Related party loans are made on substantially the same terms, including interest

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rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and do not involve more than normal risk of collectibility. Changes in the composition of the board of directors or the group comprising executive officers result in additions to or deductions from loans outstanding to directors, executive officers or principal holders of equity securities.

Changes in the allowance for loan losses and related ratios for the years ended December 31, 2000, 1999 and 1998, were as follows (in thousands of dollars):

Average amount of loans outstanding
\$179,654
Allowance for loan losses at beginning
of year
\$ 1,936
Loan charge-offs:
Real estate 78




Recoveries:





Total recoveries . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 36
Net charge-offs . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 200

Allowance for loan losses at end of year ............................ 2,424

Ratios
Net charge-offs to average loans
outstanding . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Net charge-offs to loans outstanding
at end of year ....................
Allowance for loan losses to average loans

Allowance for loan losses to total loans
at end of year ............................
Net charge-offs to allowance for loan losses

Net charge-offs to provision for
loan losses

The following is a summary of information pertaining to impaired loans:


Gross interest income that would have been recorded for the years ended December 31, 2000, 1999 and 1998 if nonaccrual loans had been performing in accordance with their original terms was approximately $\$ 32,600, \$ 2,100$ and $\$ 2,100$, respectively.

NOTE 6 - PREMISES AND EQUIPMENT:

Premises and equipment at December 31, 2000 and 1999, consist of the following (in thousands of dollars):

|  | 2000 | 1999 |
| :---: | :---: | :---: |
| Land | \$ 761 | \$ 761 |
| Building and components | 2,821 | 2,749 |
| Furniture, fixtures and equipment | 3,055 | 2,921 |
| Total | 6,637 | 6,431 |
| Less, accumulated depreciation | 2,226 | 1,812 |
| Premises and equipment - net | 4,411 | 4,619 |

Depreciation expense was approximately $\$ 478,000, \$ 462,000$, and $\$ 371,000$, for the years ended December 31, 2000, 1999 and 1998, respectively.

The FNB office building was constructed on leased land. The land is being leased under a noncancellable operating lease for an initial term of ten years. The lease terms provide for two ten year renewal options and a third renewal of two years. FNB is responsible for property taxes and improvements. The annual basic rent in lease years one through five is $\$ 48,000$ and in years six through ten \$53, 000 .

Rent expense totaled approximately $\$ 48,000, \$ 49,500$, and $\$ 25,000$ in 2000, 1999, and 1998, respectively.

NOTE 7 - DEPOSITS:

At December 31, 2000, the scheduled maturities of time deposits greater than $\$ 100,000$ are as follows (in thousands of dollars):

Maturing in
-----------
2001 ................................. $\$ 35,719$

2002 ................................... 2 2,637
2003 . . . . . . . . . . . . . . . . . . . . . . . . . . . 144
2004 ........................................ 100
2005 .................................. 102

Total 38,702
======

Deposits of directors and officers totaled approximately $\$ 3,825,000$ and $\$ 4,484,000$ at December 31, 2000 and 1999, respectively.

NOTE 8 - OTHER BORROWED FUNDS:

Federal funds purchased and securities sold under agreements with customers to repurchase generally mature within one to four days from the transaction date. Securities sold under agreements to repurchase are reflected at the amount of cash received in connection with the transaction. The Corporation monitors the
fair value of the underlying securities on a daily basis. All securities underlying these agreements are institution-owned securities.

Information concerning securities sold under agreements to repurchase is summarized as follows (in thousands of dollars):

|  |  | 2000 |  | 1999 |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding at year-end | \$ | 9,352 | \$ | 2,782 |
| Interest rate at year-end |  | $5.01 \%$ |  | $3.50 \%$ |
| Interest expense | \$146,778 |  | \$149,274 |  |
| Maximum month-end balance during the year | \$ | 9,532 | \$ | 6,473 |
| Average amount outstanding during the year | \$ | 4,501 | \$ | 5,210 |
| Weighted average interest rate during the year |  | $4.84 \%$ |  | $3.26 \%$ |

At December 31, 2000 and 1999 there were no federal funds purchased.

NOTE 9 - FEDERAL HOME LOAN BANK ADVANCES:

The Banks are members of the Federal Home Loan Bank of Atlanta and as such, have access to long-term borrowing. The collateral for any such borrowings are blanket liens on ONB's and SNB's one-to-four family residential loans and all the banks' stock in the Federal Home Loan Bank. Borrowings during 2000 and 1999 are summarized as follows (in thousands of dollars):


NOTE 10 - COMMON STOCK:

The Company declared a five percent stock dividend in January 2000. The average number of common shares outstanding and all earnings per common share amounts included in the accompanying consolidated financial statements and notes are based on the increased number of shares giving retroactive effect for the stock dividend.

The Corporation repurchased 49,455 shares of its common stock from the

Corporation's former chief executive officer in January 1999. The repurchase price per share was at the then market price of $\$ 12.74$ and totaled approximately \$630,000.

Under the Corporation's Dividend Reinvestment Plan, shareholders may reinvest all or part of their cash dividends in shares of common stock and also purchase additional shares of common stock.

NOTE 11 - STOCK OPTIONS AND DIVIDEND REINVESTMENT SHARES:

At December 31, 2000, 285,600 common shares were reserved for issuance for employee stock option plans and 630,000 common shares were reserved for issuance pursuant to the dividend reinvestment and additional stock purchase plan.

During 1999, the Corporation amended its 1997 Stock Option Plan. Under the amended Plan, up to 285,600 shares of common stock were authorized to be granted to selected officers and other employees of the Corporation and its subsidiaries pursuant to exercise of incentive and nonqualified stock options. Of such shares, 190,050 were reserved for issuance pursuant to exercise of incentive stock options and 95,550 were reserved for issuance pursuant to exercise of nonqualified stock options.

The exercise price of any qualified option granted is equal to the fair value of the common stock on the date the option is granted. Nonqualified options can be issued for less than fair value; however, the Corporation has not elected to issue these options for less than fair value at the date of the grant.

The Corporation applies APB Opinion 25 and related Interpretations in accounting for the stock-based compensation plans. Accordingly, no compensation cost has been recognized for the stock-based compensation plans. Had compensation cost for the stock-based compensation plans been recognized based on the fair value at the grant dates for the stock options consistent with the method prescribed by SFAS No. 123, the Corporation's net income and earnings per share would have been adjusted to the pro forma amounts indicated below:

Year Ended
December 31, 1999
------------------
(In thousands, except per share data)

| Net income | As reported | $\$ 2,182$ |
| :--- | ---: | ---: |
| Pro Forma | 1,678 |  |
| Basic earnings per share | As reported | $\$ 0.68$ |
|  | Pro Forma | 0.53 |
| Diluted earnings per share | As reported | $\$ 0.68$ |
|  | Pro Forma | 0.52 |

The fair value of each option granted is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions:


NOTE 11 - STOCK OPTIONS AND DIVIDEND REINVESTMENT SHARES (CONTINUED):

A summary of the status of the Corporation's 1997 pre-amended stock option plan is presented below:


Options exercisable at year-end

A summary of the status of the Corporation's 1997 stock option plan, as amended in 1999, is presented below:


NOTE 12 - INCOME TAXES:

The Corporation files consolidated federal income tax returns on a calendar-year basis.

The 2000, 1999 and 1998 provision for income taxes consists of the following (in thousands of dollars):


Temporary differences, which give rise to deferred tax assets and liabilities at December 31, 2000 and 1999, are as follows (in thousands of dollars):


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At December 31, 2000, the Corporation had net operating loss (NOL) carryforwards for state income tax purposes of approximately $\$ 1,273,000$ available to offset future state taxable income. The NOL carryforwards expire primarily in the years 2007 through 2015. The Corporation and the Banks each file separate state income tax returns. The valuation allowance represents management's estimate of the state NOL carryforwards that will not be realized in the foreseeable future.

## NOTE 13 - EMPLOYEE BENEFIT PLANS:

The Corporation provides a defined contribution plan with an Internal Revenue Code Section $401(k)$ provision. All employees who have completed 500 hours of service during a six-month period and have attained age 18 may participate in the plan.

A participant may elect to make tax deferred contributions up to a maximum of $12 \%$ of eligible compensation. The Corporation will make matching contributions on behalf of each participant in the amount of $100 \%$ of the elective deferral, not exceeding $3 \%$ of the participant's compensation. The corporation may also make nonelective contributions determined at the discretion of the Board of Directors.

The Corporation's contributions for the years ended December 31, 2000, 1999, and 1998 totaled approximately $\$ 242,000, \$ 149,000$, and $\$ 140,000$, respectively.

NOTE 14 - OFF-BALANCE-SHEET ACTIVITIES:

The Banks are parties to credit related financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of their customers. These financial instruments include commitments to extend credit and standby letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Banks' exposure to credit loss is represented by the contractual amount of these commitments. The Banks use the same credit policies in making commitments as they do for on-balance-sheet instruments.

At December 31, 2000 and 1999, the following financial instruments were outstanding whose contract amounts represent credit risk:

| Contract Amount |  |
| :---: | :---: |
| ------------- |  |
| 2000 | 1999 |
| ---- | ---- |
| (In thousands) |  |


| Commitments to grant loans | \$12,822 | \$11,231 |
| :---: | :---: | :---: |
| Unfunded commitments under lines of |  |  |
| credit | 12,115 | 11,269 |
| Standby letters of credit | 3,426 | 3,427 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if deemed necessary by the Banks upon extension of credit, is based on management's credit evaluation of the counter-party. Collateral held varies but may include personal residences, accounts receivable, inventory, property, plant, and equipment, and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Banks to guarantee the performance of a customer to a third party. Those letters of credit are primarily issued to support private borrowing arrangements. All letters of credit are short-term guarantees. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Banks generally hold collateral supporting those commitments if deemed necessary.

To reduce credit risk related to the use of both derivatives and credit-related financial instruments, the Bank might deem it necessary to obtain collateral. The amount and nature of the collateral obtained is based on the Banks' credit evaluation of the customer. Collateral held varies but may include cash, securities, accounts receivable, inventory, property, plant and equipment and real estate.

NOTE 15 - EARNINGS PER COMMON SHARE:

Basic earnings per common share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the year. Diluted earnings per common share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the corporation relate solely to outstanding stock options, and are determined using the treasury stock method.

Earnings per common share have been computed based on the following:

Net income . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
\$
3,147

Average number of common shares outstanding ....................................
3,194,129
Effect of dilutive options
21,403
Average number of common shares outstanding used to
calculate diluted earnings per common share ...............................
3,215,532
$==========$

NOTE 16 - OTHER COMPREHENSIVE INCOME (LOSS):
The components of other comprehensive income (loss) and related tax effects are as follows:

```
Unrealized holding gains (losses) on available for
    sale securities
    ess: Reclassification adjustment for gains
    (losses) realized in income
Net unrealized gains (losses)
    (200)
```



```(200)
```

Tax effect

```69Net-of-tax amount(131)
```

NOTE 17 - CREDIT RISK CONCENTRATIONS

Concentrations of credit risk arise when a number of customers are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic conditions.

The Banks regularly monitor various segments of their credit risk portfolio to assess potential concentration risks and to obtain collateral when considered necessary.

NOTE 18 - FAIR VALUE OF FINANCIAL INSTRUMENTS:

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Corporation's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. These techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. SFAS No. 107, "Disclosures about Fair Value of Financial Instruments", excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Corporation.

The following methods and assumptions were used by the Corporation in estimating fair values of financial instruments as disclosed herein:

Cash and cash equivalents. The carrying amounts of cash and cash equivalents approximate fair values.

Interest-bearing deposits with banks. The carrying amounts of interest-bearing deposits with banks approximate their fair values.

Securities available for sale and held to maturity. Fair values for securities, excluding Federal Home Loan Bank and Federal Reserve Bank stock, are based on quoted market prices. The carrying value of Federal Home Loan Bank and Federal Reserve Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank and Federal

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Reserve Bank. The market values of state and local government securities are established with the assistance of an independent pricing service. The values are based on data which often reflect transactions of relatively small size and are not necessarily indicative of the value of the securities when traded in large volumes.

Loans held for sale. The carrying amounts approximate their fair values.

Loans receivable. For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (for example, one-to-four family residential) and other consumer loans are based on quoted market prices of similar loans sold, adjusted for differences in loan characteristics. Fair values for commercial real estate and commercial loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Deposit liabilities. The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The carrying amounts of variable-rate, fixed-term money-market accounts and certificates of deposit (CDs) approximate their fair values at the reporting date. Fair values for fixed-rate CDs are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Short-term borrowings. The carrying amounts of federal funds purchased and borrowings under repurchase agreements, approximate their fair values.

Federal Home Loan Bank advances. The fair values of the Federal Home Loan Bank advances are estimated using discounted cash flow analyses based on the Corporation's current incremental borrowing rates for similar types of borrowing arrangements.

Accrued interest. The carrying amounts of accrued interest approximate fair value.

Off-balance-sheet instruments. Fair values for off-balance-sheet credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standings.

The estimated fair values and related carrying or notional amounts of the Corporation's financial instruments at December 31, 2000 and 1999, are as follows (in thousands of dollars):
Interest-bearing deposits with banks ..... 594
Investment securities ..... 53,566
Loans held for sale ..... 343
Loans receivable ..... 192,653
Accrued interest receivable ..... 2,330
Financial liabilities:
Deposits ..... $\$ 218,811$
Federal funds purchased andsecurities sold under agreementsto repurchase9,352
Federal Home Loan Bank advances ..... 20,350
Accrued interest payable ..... 1,224
Off-balance-sheet credit related financial instruments:
Commitments to extend credit ..... 12,822
Unfunded commitments underlines of credit12,115
Standby letters of credit ..... 3,426

NOTE 19 - CONTINGENCIES:

CLAIMS AND LAWSUITS:

The Corporation is subject at times to claims and lawsuits arising out of the normal course of business which, in the opinion of management, will have no material effect on the Corporation's consolidated financial statements.

NOTE 20 - REGULATORY MATTERS:

The Banks, as national banks, are subject to the dividend restrictions set forth by the Comptroller of the Currency. Under such restrictions, the Banks may not, without the prior approval of the Comptroller of the Currency, declare dividends in excess of the sum of the current year's earnings (as defined) plus the
retained earnings (as defined) from the prior two years. The dividends, at December 31, 2000, that the Banks could declare, without the approval of the Comptroller of the Currency, amounted to approximately $\$ 4,518,000$. In addition, dividends paid by the Banks to the Corporation would be prohibited if the effect thereof would cause the Banks' capital to be reduced below applicable minimum capital requirements.

Under Federal Reserve regulation, the Banks also are limited as to the amount they may loan to the Corporation unless such loans are collateralized by specified obligations. The maximum amount available for transfer from the Banks to the Corporation in the form of loans or advances totaled approximately $\$ 4,315,000$ at December 31, 2000 .

The Corporation (on a consolidated basis) and the Banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material adverse effect on the Corporation's and the Banks' financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and the Banks must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory

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accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Banks to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital to average assets (as defined). Management believes, as of December 31, 2000, and 1999, that the Corporation and the Banks met all capital adequacy requirements to which they are subject.

As of May 31, 2000, for ONB, April 30, 2000, for $S N B$ and January 31, 2000, for FNB, the most recent notifications from the Office of the Comptroller of the Currency categorized the Banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Banks must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table. There are no conditions or events since the notifications that management believes have changed the Banks' categories.

The Corporation's and the Banks' actual capital amounts and ratios are also presented in the table (in thousands of dollars).


[^1]```
    Risk Weighted
    Assets) :
\begin{tabular}{|c|c|c|c|c|c|}
\hline Consolidated & 24,000 & 12.3\% & 15,560 & 8. \(0 \%\) & 19,449 \\
\hline ONB & 13,132 & 13.2\% & 7,959 & 8. \(0 \%\) & 9,949 \\
\hline SNB & 6,628 & 10.9\% & 4,865 & 8.0\% & 6,081 \\
\hline FNB & 4,240 & 12.4\% & 2,736 & \(8.0 \%\) & 3,419 \\
\hline
\end{tabular}
At December 31, 1999:
Tier I Capital (to
    Average Assets):
        Consolidated ........ $ 20,757
        SNB . . . . . . . . . . . . . 4,735
        FNB ................ 3,855
Tier I Capital (to
    Risk Weighted
    Assets) :
    Assets):
            ONB . . ............... 10,667
            SNB
                                10,667
                                4,735
                                3,855
        9.4%
        7.8%
            7.8%
        16.5%
        8,861
        4.0%
        4.0%
        4.0%
        4.0%
        $ 11,07
        5,485
        2,443
        933
        6,85
    3,05
    1,166
            ONB
                                20,757
                13.0% 6,377
                6,377 4.0%
                4.0%
                                    4.0%
    5,470
            11.7% 3,647
            9.3% 2,027
            FNB . . . . . . . . . . . . . . . . 3, 3, 汭 
                                    4.0%
    2,841
                $20,757
                    10,667
            2,
\begin{tabular}{rrr}
\(13.0 \%\) & 6,377 & \(4.0 \%\) \\
\(11.7 \%\) & 3,647 & \(4.0 \%\) \\
\(9.3 \%\) & 2,027 & \(4.0 \%\) \\
\(23.2 \%\) & 665 & \(4.0 \%\)
\end{tabular}
At December 31, 1999:
Tier I Capital (to
Average Assets):
Consolidated
idated .........
SNB . . . . . . . . . . . . . . . .
3,855 \(16.5 \%\)
665
2,841
Total Capital (to
Risk Weighted
Assets) :
\begin{tabular}{|c|c|c|c|c|c|}
\hline Consolidated & 22,694 & 14.2\% & 12,754 & 8.0\% & 15,944 \\
\hline ONB & 11,808 & 13.0\% & 7,293 & 8.0\% & 9,117 \\
\hline SNB & 5,266 & 10.4\% & 4,054 & 8.0\% & 5,067 \\
\hline FNB & 4,028 & \(24.2 \%\) & 1,331 & 8.0\% & 1, 664 \\
\hline
\end{tabular}
```

NOTE 21 - CONDENSED FINANCIAL STATEMENTS:

Presented below are the condensed financial statements for Community Bankshares, Inc. (Parent Company only) (in thousands of dollars):

COMMUNITY BANKSHARES, INC. (PARENT COMPANY ONLY)

Balance Sheets:
Assets:

Cash
Investment in banking subsidiaries
Securities available for sale, at fair value
Premises and equipment (net of accumulated depreciation of $\$ 520$ in 2000 and $\$ 411$ in 1999)
Other assets

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Total assets

Liabilities and shareholders' equity:Other liabilitiesShareholders' equity
Total liabilities and shareholders' equity
Statements of Income: Income:
Management fees assessed banking subsidiaries ..... \$ 1,352
Dividends from subsidiaries ..... 1,027
Interest
Total2,446
Expenses:
Salaries and employee benefits ..... 842
Premises and equipment ..... 272
Supplies61
Director fees ..... 22
Preopening - FNB
276
Other general expenses1,473
Total
Income before income tax (provision) benefit and equity inundistributed earnings of banking subsidiaries973
Applicable income tax (provision) benefit ..... (28
Equity in undistributed earnings of banking subsidiaries ..... 2,202
Net income ..... 3,147
COMMUNITY BANKSHARES, INC. (PARENT COMPANY ONLY) (CONTINUED):
Net income ..... \$ 3,147Adjustments to reconcile net income to netcash provided by operating activities:Depreciation and amortization107
Decrease (increase) in other assets ..... 28
Increase (decrease) in other liabilities ..... 6
Equity in undistributed earnings of banking subsidiaries ..... $(2,202)$
Net cash provided by operating activities ..... 1,086
Cash flows from investing activities:
Investment in SNB ..... (250)
Investment in FNB
Purchase of premises and equipment ..... (50)
Proceeds from maturities of securities held to maturity
Net cash used by investingactivities(300)
Cash flows from financing activities:
Repurchase of stockCommon stock issued22
Stock issuance cost ..... (10)
Cash dividends paid ..... (645)
Net cash provided (used) by financingactivities(633)
Net increase (decrease) in cash ..... 153
Cash at beginning of year ..... 1,041
Cash at end of year ..... 1,194
Supplemental disclosures of cash flow information:
Cash payments for income taxes ..... \$ 1,780
Supplemental schedule of non-cash investing activities:
Transfer from retained earnings to common stock outstanding for the market value of the $5 \%$ stock dividend ..... \$ 1,709 ..... ======


THESE NOTES ARE AN INTEGRAL PART OF THE ACCOMPANYING FINANCIAL STATEMENTS

Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure

There were no disagreements with or changes in accountants.

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Item 10. Directors and Executive Officers of the Registrant

The information set forth under the caption "Management - Directors" and "Management - Executive Officers" and under "Section $16(a)$ Beneficial Ownership Reporting Compliance" in the Proxy Statement to be used in conjunction with the 2001 Annual Meeting of Shareholders (the "Proxy Statement"), which will be filed within 120 days of the Corporation's fiscal year end, is incorporated herein by reference.

Item 11. Executive Compensation

With the exception of the information set forth under the captions "Board Report on Executive Officers Compensation" and "Shareholders Performance Graph", which is not incorporated herein by reference, the information set forth under the caption "Management Compensation" in the Proxy Statement is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management

The information set forth under the caption "Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions

The information set forth under the caption "Certain Relationships and Related Transactions" in the Proxy Statement is incorporated herein by reference.

Item 14. Exhibits and Reports on Form 8-K
(a) (1) All financial statements:

Consolidated Balance Sheets, December 31, 2000 and 1999
Consolidated Statements of Income, Years Ended December 31, 2000, 1999 and 1998
Consolidated Statements of Changes in Shareholders' Equity, Years Ended December 31, 2000, 1999 and 1998
Consolidated Statements of Cash Flows, Years Ended December 31, 2000, 1999 and 1998
Notes to Consolidated Financial Statements
(2) Financial statement schedules:

Quarterly Data for 2000 and 1999
(3)

Exhibit No. Description
(from item 601
of $S-K)$

| 3.1 | Articles of Incorporation, as amended (incorporated by <br> reference to exhibits filed in the Registrant's Form <br> $10-Q S B ~ f i l e d ~ S e p t e m b e r ~ 30, ~ 1997) . ~$ |
| :--- | :--- |
| 3.2 | Bylaws, as amended (incorporated by reference to exhibits <br> filed in the Registrant's Form $S-4, ~ C o m m i s s i o n ~ F i l e ~ N o . ~$ |
| $33-55314)$. |  |


| 4 | Stock certificate (incorporated by reference to exhibits |
| :---: | :---: |
|  | filed in the Registrant's Registration Statement on Form S-2, filed September 11, 1995, Commission File No. 33-96746). |
| 10.1 | 1997 Stock Option Plan (incorporated by reference to Registrant's Form S-8, filed May 20, 1999, Commission File No. 333-78867). |
| 10.2 | Lease for site of Florence National Bank (incorporated by reference to Registrant's Form 10-K for the year ended December 31, 1999). |
| 10.3 | Change of Control Agreements between the Registrant and each of William W. Traynham, Michael A. Wolfe, William H. Nock and Jesse A. Nance (incorporated by reference to exhibits to Registrant's Form 10-QSB for the quarter ended June 30, 1999). |
| 21 | Subsidiaries of the registrant (incorporated by reference to exhibits filed in the Registrant's Registration Statement on Form S-2, Commission File No. 333-46111). |
| 23 | Consent of J. W. Hunt and Company, LLP |

(b) Reports on Form 8-K. None.

Pursuant to the requirements of Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By: s/E. J. Ayers, Jr.
Chief Executive Officer

By s/William W. Traynham, Jr.

Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Alvis J. Bynum, Director
s/ Martha Rose C. Carson

J. Otto Warren, Jr., Director

```
Wm. Reynolds Williams, II, Director
s/ Michael A. Wolfe, II March 26, 2001
Michael A. Wolfe, II, Director
```

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## EXHIBIT INDEX

| Exhibit No. <br> (from item 601 of $S-K$ ) | Description |
| :---: | :---: |
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| 23 | Consent of J. W. Hunt and Company, LLP |


[^0]:    * Incorporated by reference to Registrant's Proxy Statement for 2001

    Annual Meeting of Shareholders

[^1]:    Total Capital (to

