

USG CORP
Form 10-Q
October 29, 2010

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2010**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 1-8864

USG CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

36-3329400

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

550 West Adams Street, Chicago, Illinois

60661-3676

(Address of principal executive offices)

(Zip code)

Registrant's telephone number, including area code (312) 436-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13, or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes No Not applicable. Although the registrant was involved in bankruptcy proceedings during the preceding five years, it did not distribute securities under its confirmed plan of reorganization.

The number of shares of the registrant's common stock outstanding as of September 30, 2010 was 102,871,866.

Table of Contents

	Page
<u>PART I FINANCIAL INFORMATION</u>	
<u>Item 1. Financial Statements:</u>	
<u>Condensed Consolidated Statements of Operations: Three Months and Nine Months Ended September 30, 2010 and 2009</u>	3
<u>Condensed Consolidated Balance Sheets: As of September 30, 2010 and December 31, 2009</u>	4
<u>Condensed Consolidated Statements of Cash Flows: Nine Months Ended September 30, 2010 and 2009</u>	5
<u>Notes to Condensed Consolidated Financial Statements</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	23
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risks</u>	41
<u>Item 4. Controls and Procedures</u>	42
<u>PART II OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	42
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	42
<u>Item 6. Exhibits</u>	43
<u>Signatures</u>	44
<u>EX-10.1</u>	
<u>EX-10.2</u>	
<u>EX-10.3</u>	
<u>EX-10.4</u>	
<u>EX-10.5</u>	
<u>EX-10.6</u>	
<u>EX-10.7</u>	
<u>EX-10.8</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
<u>EX-32.2</u>	
<u>EX-101 INSTANCE DOCUMENT</u>	
<u>EX-101 SCHEMA DOCUMENT</u>	
<u>EX-101 CALCULATION LINKBASE DOCUMENT</u>	
<u>EX-101 LABELS LINKBASE DOCUMENT</u>	
<u>EX-101 PRESENTATION LINKBASE DOCUMENT</u>	

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****USG CORPORATION****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(Unaudited)**

<i>(millions, except per-share and share data)</i>	Three Months ended September 30,		Nine Months ended September 30,	
	2010	2009	2010	2009
Net sales	\$ 758	\$ 822	\$ 2,243	\$ 2,515
Cost of products sold	707	784	2,123	2,378
Gross profit	51	38	120	137
Selling and administrative expenses	74	67	231	219
Restructuring and long-lived asset impairment charges	35	22	54	51
Goodwill and other intangible asset impairment charges		41		41
Operating loss	(58)	(92)	(165)	(174)
Interest expense	45	42	134	120
Interest income	(1)	(2)	(3)	(3)
Other income, net		(1)		(10)
Loss before income taxes	(102)	(131)	(296)	(281)
Income tax benefit	(2)	(37)	(12)	(92)
Net loss	\$ (100)	\$ (94)	\$ (284)	\$ (189)
Basic loss per common share	\$ (1.00)	\$ (0.96)	\$ (2.85)	\$ (1.91)
Diluted loss per common share	\$ (1.00)	\$ (0.96)	\$ (2.85)	\$ (1.91)
Average common shares	100,108,673	99,254,483	99,671,209	99,219,560
Average diluted common shares	100,108,673	99,254,483	99,671,209	99,219,560

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents
USG CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

<i>(millions)</i>	As of September 30, 2010	As of December 31, 2009
Assets		
<i>Current Assets:</i>		
Cash and cash equivalents	\$ 400	\$ 690
Short-term marketable securities	77	
Restricted cash	3	2
Receivables (net of reserves \$17 and \$16)	411	357
Inventories	297	289
Income taxes receivable	5	20
Deferred income taxes	2	2
Other current assets	67	71
Total current assets	1,262	1,431
Long-term marketable securities	67	
Property, plant and equipment (net of accumulated depreciation and depletion \$1,568 and \$1,558)	2,300	2,427
Other assets	228	239
Total assets	\$ 3,857	\$ 4,097
Liabilities and Stockholders Equity		
<i>Current Liabilities:</i>		
Accounts payable	\$ 223	\$ 205
Accrued expenses	276	273
Current portion of long-term debt	7	7
Income taxes payable	9	7
Total current liabilities	515	492
Long-term debt	1,952	1,955
Deferred income taxes	22	17
Other liabilities	666	703
Commitments and contingencies		
<i>Stockholders Equity:</i>		
Preferred stock		
Common stock	10	10

Edgar Filing: USG CORP - Form 10-Q

Treasury stock	(55)	(194)
Capital received in excess of par value	2,562	2,640
Accumulated other comprehensive income (loss)	(85)	(80)
Retained earnings (deficit)	(1,730)	(1,446)
Total stockholders' equity	702	930
Total liabilities and stockholders' equity	\$ 3,857	\$ 4,097

See accompanying Notes to Condensed Consolidated Financial Statements.

-4-

Table of Contents
USG CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

<i>(millions)</i>	Nine Months ended September 30,	
	2010	2009
Operating Activities		
Net loss	\$ (284)	\$ (189)
<i>Adjustments to reconcile net loss to net cash:</i>		
Depreciation, depletion and amortization	134	157
Intangible and long-lived asset impairment charges	28	41
Share-based compensation expense	20	17
Deferred income taxes	2	(89)
Noncash income tax benefit	(19)	
Gain on assets dispositions	(1)	(8)
Convertible debt embedded derivative		(10)
<i>(Increase) decrease in working capital:</i>		
Receivables	(54)	58
Income taxes receivable	15	12
Inventories	(8)	82
Payables	18	26
Accrued expenses	(5)	(34)
Decrease in other assets	11	7
Increase (decrease) in other liabilities	19	(16)
Other, net	(2)	16
Net cash (used for) provided by operating activities	(126)	70
Investing Activities		
Purchases of marketable securities	(188)	
Sales or maturities of marketable securities	44	
Capital expenditures	(18)	(36)
Net proceeds from assets dispositions	3	10
Deposit of restricted cash	(1)	(1)
Investment in joint venture		(7)
Net cash used for investing activities	(160)	(34)
Financing Activities		
Issuance of debt		319
Repayment of debt	(5)	(194)
Issuances of common stock	1	
Payment of debt issuance fees		(15)
Excess tax benefits from share-based compensation		(1)
Repurchases of common stock	(2)	

Net cash (used for) provided by financing activities	(6)	109
Effect of exchange rate changes on cash	2	5
Net (decrease) increase in cash and cash equivalents	(290)	150
Cash and cash equivalents at beginning of period	690	471
Cash and cash equivalents at end of period	\$ 400	\$ 621

Supplemental Cash Flow Disclosures:

Interest paid	\$ 129	\$ 98
Income taxes refunded, net	\$ (11)	\$ (4)

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

**USG CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)**

In the following Notes to Condensed Consolidated Financial Statements, USG, we, our and us refer to USG Corporation, a Delaware corporation, and its subsidiaries included in the condensed consolidated financial statements, except as otherwise indicated or as the context otherwise requires.

1. Preparation of Financial Statements

We prepared the accompanying unaudited condensed consolidated financial statements of USG Corporation in accordance with applicable United States Securities and Exchange Commission, or SEC, guidelines pertaining to interim financial information. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from those estimates. In the opinion of our management, the financial statements reflect all adjustments, which are of a normal recurring nature except as noted, necessary for a fair presentation of our financial results for the interim periods. The results of operations for the three months and nine months ended September 30, 2010 are not necessarily indicative of the results of operations to be expected for the entire year. These financial statements and notes are to be read in conjunction with the financial statements and notes included in USG's Annual Report on Form 10-K for the fiscal year ended December 31, 2009 which we filed with the SEC on February 12, 2010.

2. Recent Accounting Pronouncement

In July 2010, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update, or ASU, 2010-20 Disclosures about the Credit Quality of Financing Receivables and Allowance for Credit Losses. The new disclosure guidance expands the existing requirements. The enhanced disclosures provide information on the nature of credit risk in a company's financing receivables, how that risk is analyzed in determining the related allowance for credit losses, and changes to the allowance during the reporting period. The new disclosures will become effective for both our interim and annual reporting periods ending after December 15, 2010. We are currently reviewing this update to determine the impact, if any, that it may have on our financial disclosures, and we will adopt its provisions when they become effective.

3. Restructuring and Long-Lived Asset Impairment Charges

As a result of continuing adverse market conditions, we recorded additional restructuring and long-lived asset impairment charges totaling \$54 million during the first nine months of 2010. On a segment basis, \$40 million of the charges related to North American Gypsum and \$14 million to Building Products Distribution.

Third quarter 2010 restructuring and long-lived asset impairment charges totaled \$35 million. These charges included \$6 million for lease obligations and \$1 million for severance related to prior-period restructuring activities. The charges for the quarter also included \$28 million for long-lived asset impairments related to the write-down of the carrying values of machinery, equipment and buildings at the temporarily idled gypsum wallboard production facilities in Baltimore, Md., and Stony Point, N.Y., one of the temporarily idled gypsum wallboard production facilities in Jacksonville, Fla. and the temporarily idled paper production facility in Jacksonville, Fla. The carrying value of the machinery, equipment and buildings exceeded the estimated future undiscounted cash flows for their remaining useful lives due to the extended downturn in our markets and our forecasts regarding the timing and rate of recovery in those markets.

Table of Contents

Second quarter 2010 restructuring and long-lived asset impairment charges totaled \$7 million and related to the curtailment of operations at a mining facility in Canada, the closure of one distribution center, the closure of an office and warehouse in Europe and continuing charges and adjustments related to prior-period restructuring initiatives. The total amount of the charges included \$4 million for severance, \$1 million for asset impairments and lease obligations and \$2 million for other exit costs.

First quarter 2010 restructuring and long-lived asset impairment charges totaled \$12 million and related to the closure of four distribution centers, a gypsum wallboard production facility in Southard, Okla., that was permanently closed in April 2010 and a gypsum wallboard production facility in Stony Point, N.Y., that was temporarily idled later in the second quarter of 2010. The total amount of the charges included \$5 million for severance, \$5 million for asset impairments and lease obligations and \$2 million for other exit costs.

RESTRUCTURING RESERVES

Restructuring reserves totaling \$33 million were included in accrued expenses and other liabilities on the condensed consolidated balance sheet as of September 30, 2010. Restructuring-related payments totaled \$28 million in the first nine months of 2010. We expect future payments to be approximately \$10 million during the remainder of 2010, \$14 million in 2011 and \$9 million after 2011. All restructuring-related payments in 2010 were funded with cash from operations or cash on hand. We also expect that the future payments will be funded with cash from operations or cash on hand. The restructuring reserve is summarized as follows:

<i>(millions)</i>	Balance as of 12/31/09	Charges	2010 Activity		Balance as of 9/30/10
			Cash Payments	Asset Impairment	
Severance	\$ 4	\$ 10	\$ (12)	\$	\$ 2
Lease obligations	34	7	(11)		30
Asset impairments		33		(33)	
Other exit costs	2	4	(5)		1
Total	\$ 40	\$ 54	\$ (28)	\$ (33)	\$ 33

4. Segments

Our operations are organized into three reportable segments: North American Gypsum, Building Products Distribution and Worldwide Ceilings. Segment results were as follows:

<i>(millions)</i>	Three Months ended September 30,		Nine Months ended September 30,	
	2010	2009	2010	2009
<i>Net Sales:</i>				
North American Gypsum	\$ 413	\$ 443	\$ 1,265	\$ 1,363
Building Products Distribution	281	329	811	1,019
Worldwide Ceilings	174	173	511	517
Eliminations	(110)	(123)	(344)	(384)
Total	\$ 758	\$ 822	\$ 2,243	\$ 2,515
<i>Operating Profit (Loss):</i>				
North American Gypsum	\$ (43)	\$ (31)	\$ (89)	\$ (72)
Building Products Distribution	(24)	(73)	(85)	(109)

Edgar Filing: USG CORP - Form 10-Q

Worldwide Ceilings	21	21	62	57
Corporate	(13)	(12)	(50)	(53)
Eliminations	1	3	(3)	3
Total	\$ (58)	\$ (92)	\$ (165)	\$ (174)

-7-

Table of Contents

The total operating losses for the third quarter and first nine months of 2009 included goodwill and other intangible asset impairment charges of \$41 million related to Building Products Distribution. Restructuring and long-lived asset impairment charges by segment were as follows:

<i>(millions)</i>	Three Months ended September 30,		Nine Months ended September 30,	
	2010	2009	2010	2009
North American Gypsum	\$ 30	\$ 11	\$ 40	\$ 24
Building Products Distribution	5	8	14	14
Worldwide Ceilings		2		3
Corporate		1		10
Total	\$ 35	\$ 22	\$ 54	\$ 51

See Note 3 for information related to restructuring and long-lived asset impairment charges and the restructuring reserve as of September 30, 2010.

5. Earnings (Loss) Per Share

Basic earnings (loss) per share are based on the weighted average number of common shares outstanding. Diluted earnings per share are based on the weighted average number of common shares outstanding, the dilutive effect, if any, of restricted stock units, or RSUs, and performance shares, the potential exercise of outstanding stock options and the potential conversion of our \$400 million of 10% convertible senior notes. The reconciliation of basic earnings (loss) per share to diluted earnings (loss) per share is shown in the following table:

<i>(millions, except per-share and share data)</i>	Net Loss	Shares (000)	Weighted Average Per-Share Amount
<i>Three Months Ended September 30, 2010:</i>			
Basic loss	\$ (100)	100,109	\$ (1.00)
Diluted loss	\$ (100)	100,109	\$ (1.00)
<i>Three Months Ended September 30, 2009:</i>			
Basic loss	\$ (94)	99,254	\$ (0.96)
Diluted loss	\$ (94)	99,254	\$ (0.96)
<i>Nine Months Ended September 30, 2010:</i>			
Basic loss	\$ (284)	99,671	\$ (2.85)
Diluted loss	\$ (284)	99,671	\$ (2.85)
<i>Nine Months Ended September 30, 2009:</i>			
Basic loss	\$ (189)	99,220	\$ (1.91)

Diluted loss	\$ (189)	99,220	\$ (1.91)
--------------	----------	--------	-----------

The diluted losses per share for the third quarter and the first nine months of 2010 and 2009 were computed using the weighted average number of common shares outstanding during those periods. The approximately 35.1 million shares issuable upon conversion of our 10% convertible senior notes were not included in the computation of diluted loss per share for those periods because their inclusion was anti-dilutive. Options, RSUs and performance shares with respect to 6.5 million common shares for the third quarter of 2010, 6.7 million common shares for the first nine months of 2010, 5.4 million common shares for the third quarter of 2009 and 5.2 million common shares for the first nine months of 2009 were not included in the computation of diluted loss per share for those periods because their inclusion was anti-dilutive.

-8-

Table of Contents**6. Marketable Securities**

We have been investing in marketable securities in 2010. These securities are classified as available-for-sale securities and reported at fair value with unrealized gains and losses excluded from earnings and reported in accumulated other comprehensive income (loss), or AOCI, on our condensed consolidated balance sheet. The realized and unrealized gains and losses for the nine months ended September 30, 2010 were immaterial. Proceeds received from sales and maturities of marketable securities were \$44 million for the first nine months of 2010.

Our investments in marketable securities as of September 30, 2010 consisted of the following:

<i>(millions)</i>	Amortized Cost	Fair Value
Corporate debt securities	\$ 62	\$ 62
U.S. government and agency debt securities	30	30
Asset-backed debt securities	20	20
Non-U.S. government debt securities	10	10
Certificates of deposit	22	22
Total marketable securities	\$ 144	\$ 144

Contractual maturities of marketable securities as of September 30, 2010 were as follows:

<i>(millions)</i>	Amortized Cost	Fair Value
Due in 1 year or less	\$ 77	\$ 77
Due in 1-5 years	47	47
Asset-backed debt securities	20	20
Total marketable securities	\$ 144	\$ 144

7. Intangible Assets

Intangible assets, which are included in other assets on the condensed consolidated balance sheets, are summarized as follows:

<i>(millions)</i>	As of September 30, 2010				As of December 31, 2009			
	Gross Carrying Amount	Impairment Charges	Accumulated Amortization	Net	Gross Carrying Amount	Impairment Charges	Accumulated Amortization	Net
<i>Intangible Assets with Definite Lives:</i>								
Customer relationships	\$ 70	\$	\$ (25)	\$ 45	\$ 70	\$	\$ (20)	\$ 50
Other	9		(4)	5	9		(4)	5
Total	79		(29)	50	79		(24)	55

*Intangible Assets
with Indefinite
Lives:*

Trade names	22		22	53	(31)	22		
Other	9	(1)	8	9		9		
Total	31	(1)	30	62	(31)	31		
Total Other Intangible Assets	\$ 110	\$ (1)	\$ (29)	\$ 80	\$ 141	\$ (31)	\$ (24)	\$ 86

Intangible assets with definite lives are amortized. Total amortization expense was \$5 million for the first nine months of 2010 and \$6 million for the first nine months of 2009. Estimated annual amortization expense for intangible assets is \$8 million for each of the years 2010 through 2012 and \$7 million for each of the years 2013 through 2015. Intangible assets with indefinite lives are not amortized.

Table of Contents**8. Debt**

Total debt, including the current portion of long-term debt, consisted of the following:

<i>(millions)</i>	As of September 30, 2010	As of December 31, 2009
6.3% senior notes	\$ 500	\$ 500
7.75% senior notes, net of discount	499	499
9.75% senior notes, net of discount	296	295
10% convertible senior notes, net of discount	381	380
Ship mortgage facility	44	49
Industrial revenue bonds	239	239
Total	\$ 1,959	\$ 1,962

CREDIT FACILITY

Our credit facility allows for revolving loans and letters of credit (up to \$250 million) in an aggregate principal amount not to exceed the lesser of (i) \$500 million or (ii) a borrowing base determined by reference to the trade receivables and inventory of USG and its significant domestic subsidiaries. The credit facility is guaranteed by our significant domestic subsidiaries and secured by their and USG Corporation's trade receivables and inventory. This facility is available to fund working capital needs and for other general corporate purposes. Borrowings under the credit facility bear interest at a floating rate based on an alternate base rate or, at our option, at adjusted LIBOR plus 3.00%. We are also required to pay annual facility fees of 0.75% on the entire facility, whether drawn or undrawn, and fees on outstanding letters of credit. We have the ability to repay amounts outstanding under the credit agreement at any time without prepayment premium or penalty. The credit facility matures on August 2, 2012.

The credit agreement contains a single financial covenant that would require us to maintain a minimum fixed charge coverage ratio of 1.1 to 1.0 if and for so long as the excess of the borrowing base over the outstanding borrowings under the credit agreement is less than \$75 million. As of the date of this report, our fixed charge coverage ratio was 0.15 to 1. Because we do not currently satisfy the required fixed charge coverage ratio, we must maintain borrowing availability of at least \$75 million under the credit facility. The credit agreement contains other covenants and events of default that are customary for similar agreements and may limit our ability to take various actions.

Taking into account the most recent borrowing base calculation delivered under the credit facility, which reflects trade receivables and inventory as of September 30, 2010, outstanding letters of credit of \$80 million and the \$75 million availability requirement for the fixed charge coverage ratio not to apply, borrowings available under the credit facility were approximately \$115 million as of September 30, 2010. As of that date and during the nine months then-ended, there were no borrowings under the facility. Had there been any borrowings as of that date, the applicable interest rate would have been 3.29%.

SENIOR NOTES

We have \$300 million in aggregate principal amount of 9.75% senior notes due 2014 that are recorded on the condensed consolidated balance sheets at \$296 million, which is net of debt discount of \$4 million. Our obligations under the notes are guaranteed on a senior unsecured basis by certain of our domestic subsidiaries.

We have \$500 million of 7.75% senior notes due 2018 that are recorded on the condensed consolidated balance sheets at \$499 million, which is net of debt discount of \$1 million. The interest rate payable on these notes is subject to adjustment from time to time by up to 2% in the aggregate if the debt ratings assigned to the notes decrease or thereafter increase. At our current credit ratings, the interest rate on these notes is 9.5%. We also have \$500 million of 6.3% senior notes due 2016.

Table of Contents

The 9.75% senior notes, 7.75% senior notes and 6.3% senior notes are senior unsecured obligations and rank equally with all of our other existing and future unsecured senior indebtedness. The indentures governing the notes contain events of default, covenants and restrictions that are customary for similar transactions, including a limitation on our ability and the ability of certain of our subsidiaries to create or incur secured indebtedness. The 9.75% senior notes also contain a provision requiring us to offer to purchase those notes at a premium of 101% of their principal amount (plus accrued and unpaid interest) in the event of a change in control. The 7.75% senior notes and the 6.3% senior notes contain a provision requiring us to offer to purchase those notes at a premium of 101% of their principal amount (plus accrued and unpaid interest) in the event of a change in control and a related downgrade of the rating on the notes to below investment grade by both Moody's Investors Service and Standard & Poor's Financial Services LLC. All three series of notes also contain a provision that allows us to redeem the notes in whole at any time, or in part from time to time, at our option, at a redemption price equal to the greater of (1) 100% of the principal amount of the notes being redeemed and (2) the sum of the present value of the remaining scheduled payments of principal and interest on the notes being redeemed discounted to the redemption date on a semi-annual basis at the applicable U.S. Treasury rate plus a spread (as outlined in the respective indentures), plus, in each case, any accrued and unpaid interest on the principal amount being redeemed to the redemption date.

CONVERTIBLE SENIOR NOTES

We have \$400 million aggregate principal amount of 10% convertible senior notes due 2018 that are recorded on the condensed consolidated balance sheets at \$381 million as of September 30, 2010 and \$380 million as of December 31, 2009, which are net of debt discount of \$19 million and \$20 million, respectively, as a result of an embedded derivative. The notes bear cash interest at the rate of 10% per year until maturity, redemption or conversion. The notes are convertible into 87.7193 shares of our common stock per \$1,000 principal amount of notes which is equivalent to an initial conversion price of \$11.40 per share, or a total of 35.1 million shares. The notes contain anti-dilution provisions that are customary for convertible notes issued in transactions similar to that in which the notes were issued. The notes mature on December 1, 2018 and are not callable until December 1, 2013, after which we may elect to redeem all or part of the notes at stated redemption prices, plus accrued and unpaid interest.

The notes are senior unsecured obligations and rank equally with all of our other existing and future unsecured senior indebtedness. The indenture governing the notes contains events of default, covenants and restrictions that are customary for similar transactions, including a limitation on our ability and the ability of certain of our subsidiaries to create or incur secured indebtedness. The notes also contain a provision requiring us to offer to purchase the notes at a premium of 105% of their principal amount (plus accrued and unpaid interest) in the event of a change in control or the termination of trading of our common stock on a national securities exchange.

SHIP MORTGAGE FACILITY

Our subsidiary, Gypsum Transportation Limited, or GTL, has a secured loan facility agreement with DVB Bank SE, as lender, agent and security trustee. As of September 30, 2010, both advances provided for under the secured loan facility had been drawn, and the total outstanding loan balance under the secured loan facility was \$44 million. Of the total amount outstanding, \$7 million was classified as current portion of long-term debt on our condensed consolidated balance sheets.

The loan balance under the secured loan facility bears interest at a floating rate based on LIBOR plus a margin of 1.65%. The interest rate was 2.48% as of September 30, 2010. Each advance is repayable in quarterly installments in amounts determined in accordance with the secured loan facility agreement, with the balance of each advance repayable eight years after the date it was advanced, or October 31, 2016 and May 22, 2017. The secured loan facility agreement contains affirmative and negative covenants affecting GTL and certain customary events of default. GTL has granted DVB Bank SE a security interest in the Gypsum Centennial and Gypsum Integrity ships and related insurance, contract, account and other rights as security for borrowings under the secured loan facility. USG Corporation has guaranteed the obligations of GTL under the secured loan facility and has agreed to maintain liquidity of at least \$175 million.

Table of Contents**CGC CREDIT FACILITY**

Our Canadian subsidiary, CGC Inc., or CGC, has a Can. \$30 million credit agreement with The Toronto-Dominion Bank. The credit agreement allows for revolving loans and letters of credit (up to Can. \$3 million in aggregate) in an aggregate principal amount not to exceed Can. \$30 million. The credit agreement is available for the general corporate purposes of CGC, excluding hostile acquisitions. The credit agreement is secured by a general security interest in substantially all of CGC's assets other than intellectual property.

Revolving loans under the agreement may be made in Canadian dollars or U.S. dollars. Revolving loans made in Canadian dollars bear interest at a floating rate based on the prime rate plus 1.50% or the Bankers' Acceptance Discount Rate plus 3.00%, at the option of CGC. Revolving loans made in U.S. dollars bear interest at a floating rate based upon a base rate plus 1.50% or the LIBOR rate plus 3.00%, at the option of CGC. CGC may prepay the revolving loans at its discretion without premium or penalty and may be required to repay revolving loans under certain circumstances. The credit agreement matures on June 1, 2012, unless terminated earlier in accordance with its terms. The credit agreement contains customary representations and warranties, affirmative and negative covenants that may limit CGC's ability to take certain actions and events of default. Borrowings under the credit agreement are subject to acceleration upon the occurrence of an event of default.

As of September 30, 2010 and during the nine months then-ended, there were no borrowings outstanding under this credit agreement. Had there been any borrowings as of that date, the applicable interest rate would have been 4.29%. As of September 30, 2010, outstanding letters of credit totaled Can. \$0.4 million. The U.S. dollar equivalent of borrowings available under this agreement as of September 30, 2010 was \$29 million.

INDUSTRIAL REVENUE BONDS

Our \$239 million of industrial revenue bonds have fixed interest rates ranging from 5.5% to 6.4%. The weighted average rate of interest on our industrial revenue bonds is 5.875%. The average maturity of these bonds is 21 years.

OTHER INFORMATION

The fair value of our debt was \$2.126 billion as of September 30, 2010 and \$2.211 billion as of December 31, 2009. The fair value was based on quoted market prices of our debt or, where quoted market prices were not available, on quoted market prices of instruments with similar terms and maturities or internal valuation models.

As of September 30, 2010, we were in compliance with the covenants contained in our credit facilities.

9. Derivative Instruments

We use derivative instruments to manage selected commodity price and foreign currency exposures as described below. We do not use derivative instruments for speculative trading purposes, and we typically do not hedge beyond five years. Cash flows from derivative instruments are included in net cash (used for) provided by operating activities in the condensed consolidated statements of cash flows.

COMMODITY DERIVATIVE INSTRUMENTS

We had swap and option contracts to hedge \$83 million notional amounts of natural gas as of September 30, 2010 and \$105 million notional amounts of natural gas as of December 31, 2009. All of these contracts mature by December 31, 2012. For contracts designated as cash flow hedges, the unrealized loss that remained in AOCI as of September 30, 2010 was \$27 million. AOCI also includes \$1 million of losses related to closed derivative contracts hedging underlying transactions that have not yet affected earnings. No ineffectiveness was recorded on contracts designated as cash flow hedges in the first nine months of 2010. Gains and losses on contracts designated as cash flow hedges are reclassified into earnings when the underlying forecasted transactions affect earnings. For contracts designated as cash flow hedges, we reassess the probability of the forecasted transactions occurring on a regular basis. Changes in fair value on contracts not designated as hedges are recorded to earnings. The fair value of those contracts not designated as cash flow hedges was a \$1 million asset as of September 30, 2010.

Table of Contents**FOREIGN EXCHANGE DERIVATIVE INSTRUMENTS**

We have foreign exchange forward contracts in place to hedge changes in the value of intercompany loans to certain foreign subsidiaries due to changes in foreign exchange rates. The notional amounts of these hedges were \$21 million as of September 30, 2010 and \$33 million as of December 31, 2009, and all contracts mature by December 31, 2010. We do not apply hedge accounting for these hedges and all changes in their fair value are recorded to earnings. As of September 30, 2010, the fair value of these hedges was a \$1 million unrealized loss.

We have foreign exchange forward contracts to hedge purchases of products and services denominated in non-functional currencies. The notional amount of these hedges was \$117 million as of September 30, 2010, and they mature by March 28, 2012. As of December 31, 2009, the notional amount of these hedges was \$23 million, and they matured by September 27, 2010. These forward contracts are designated as cash flow hedges and no ineffectiveness was recorded in the first nine months of 2010. Gains and losses on the contracts are reclassified into earnings when the underlying transactions affect earnings. The fair value of these hedges that remained in AOCI was a \$1 million unrealized loss as of September 30, 2010.

COUNTERPARTY RISK

We are exposed to credit losses in the event of nonperformance by the counterparties to our derivative instruments. All of our counterparties have investment grade credit ratings; accordingly, we anticipate that they will be able to fully satisfy their obligations under the contracts. Additionally, the derivatives are governed by master netting agreements negotiated between us and the counterparties that reduce our counterparty credit exposure. The agreements outline the conditions (such as credit ratings and net derivative fair values) upon which we, or the counterparties, are required to post collateral. As of September 30, 2010, our derivatives were in a net liability position of \$28 million, and we provided \$22 million of collateral to our counterparties related to our derivatives. We have not adopted an accounting policy to offset fair value amounts related to derivative contracts under our master netting arrangements. Amounts paid as cash collateral are included in receivables on our condensed consolidated balance sheets.

FINANCIAL STATEMENT INFORMATION

The following are the pretax effects of derivative instruments on the condensed consolidated statements of operations for the three months ended September 30, 2010 and 2009 (dollars in millions):

	Amount of Gain or (Loss)		Location of Gain or (Loss) Reclassified from AOCI into Income (Effective Portion)	Amount of Gain or (Loss)	
	Recognized in Other Comprehensive Income on Derivatives (Effective Portion)			Reclassified from AOCI into Income (Effective Portion)	
Derivatives in Cash Flow Hedging Relationships	2010	2009		2010	2009
Commodity contracts	\$ (6)	\$ 5	Cost of products sold	\$ (5)	\$ (19)
Foreign exchange contracts	(1)	(1)	Cost of products sold		(1)
Total	\$ (7)	\$ 4		\$ (5)	\$ (20)
Derivatives Not			Location of Gain or (Loss)	Amount of Gain or (Loss)	

Edgar Filing: USG CORP - Form 10-Q

Designated as Hedging Instruments	Recognized in Income on Derivatives	Recognized in Income on Derivatives	
		2010	2009
Commodity contracts	Cost of products sold	\$ (2)	\$ (4)
Foreign exchange contracts	Other expense (income), net		4
Total		\$ (2)	\$

-13-

Table of Contents

The following are the pretax effects of derivative instruments on the condensed consolidated statements of operations for the nine months ended September 30, 2010 and 2009 (dollars in millions):

Derivatives in	Amount of Gain or (Loss)		Location of Gain or (Loss) Reclassified from AOCI into Income (Effective Portion)	Amount of Gain or (Loss)	
	Recognized in			Reclassified from	
Cash Flow Hedging	Other Comprehensive Income on Derivatives		AOCI into Income (Effective Portion)	AOCI into Income	
Relationships	(Effective Portion)			(Effective Portion)	
	2010	2009		2010	2009
Commodity contracts	\$ (18)	\$ (24)	Cost of products sold	\$ (15)	\$ (50)
Foreign exchange contracts		(2)	Cost of products sold		(1)
Total	\$ (18)	\$ (26)		\$ (15)	\$ (51)

Derivatives Not	Amount of Gain or (Loss)		Location of Gain or (Loss) Recognized in	Amount of Gain or (Loss)	
	Recognized in			Recognized in	
Designated as Hedging Instruments	Income on Derivatives		Income on Derivatives	on Derivatives	
	2010	2009		2010	2009
Commodity contracts			Cost of products sold	\$ (3)	\$ (4)
Foreign exchange contracts			Other expense (income), net	(2)	2
Interest rate contracts			Interest expense		(1)
Interest rate contracts			Other expense (income), net		1
Total				\$ (5)	\$ (2)

As of September 30, 2010 and December 31, 2009, we had no derivatives designated as net investment or fair value hedges. The following are the fair values of derivative instruments on the condensed consolidated balance sheets as of September 30, 2010 and December 31, 2009 (dollars in millions):

Derivatives Designated as Hedging Instruments	Assets			Liabilities		
	Balance Sheet Location	Fair Value		Balance Sheet Location	Fair Value	
		9/30/10	12/31/09		9/30/10	12/31/09
	Other current assets			Accrued		
Commodity contracts		\$ 1	\$ 2	expenses	\$ 19	\$ 13
Commodity contracts	Other assets		2	Other liabilities	9	13

Edgar Filing: USG CORP - Form 10-Q

Foreign exchange contracts	Other current assets		Accrued expenses	1	
Total		\$ 1	\$ 4	\$ 29	\$ 26

Derivatives Not Designated as Hedging Instruments	Assets		Liabilities		
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value	
	9/30/10	12/31/09	9/30/10	12/31/09	
Commodity contracts	Other current assets	\$	\$ 1	Accrued expenses	\$
Commodity contracts	Other assets	1		Other liabilities	
Foreign exchange contracts	Other current assets			Accrued expenses	1
Total		\$ 1	\$ 1		\$ 1
Total derivatives		\$ 2	\$ 5		\$ 30

Table of Contents**10. Fair Value Measurements**

Certain assets and liabilities are required to be recorded at fair value. There are three levels of inputs that may be used to measure fair value. Level 1 is defined as quoted prices for identical assets and liabilities in active markets. Level 2 is defined as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets. Level 3 is defined as valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

The cash equivalents shown in the table below primarily consist of money market funds that are valued based on quoted prices in active markets and as a result are classified as Level 1. We use quoted prices, other readily observable market data and internally developed valuation models when valuing our derivatives and marketable securities and have classified them as Level 2. Derivatives are valued using the income approach including discounted-cash-flow models or a Black-Scholes option pricing model and readily observable market data. The inputs for the valuation models are obtained from data providers and include end-of-period spot and forward natural gas prices and foreign currency exchange rates, natural gas price volatility and LIBOR and swap rates for discounting the cash flows implied from the derivative contracts. Marketable securities are valued using income and market value approaches and values are based on quoted prices or other observable market inputs received from data providers. The valuation process may include pricing matrices, or prices based upon yields, credit spreads or prices of securities of comparable quality, coupon, maturity and type. Our assets and liabilities measured at fair value on a recurring basis were as follows:

<i>(millions)</i>	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<i>As of September 30, 2010:</i>				
Cash equivalents	\$ 215	\$ 5	\$	\$ 220
Marketable securities:				
Corporate debt securities		62		62
U.S. government and agency debt securities		30		30
Asset-backed debt securities		20		20
Non-U.S. government debt securities		10		10
Certificates of deposit		22		22
Derivative assets		2		2
Derivative liabilities		(30)		(30)
<i>As of December 31, 2009:</i>				
Derivative assets		5		5
Derivative liabilities		(26)		(26)

Certain assets and liabilities are measured at fair value on a nonrecurring basis rather than on an ongoing basis, but are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment or when a new liability is being established that requires fair value measurement. During the third quarter of 2010, we reviewed our property, plant and equipment for potential impairment by comparing the carrying values of those assets with their estimated future undiscounted cash flows for their remaining useful lives and determined that impairment existed for machinery, equipment and buildings at three gypsum wallboard production facilities and one paper production facility that were previously idled. We measured the fair value of that machinery and equipment and those buildings as of

September 30, 2010 using measurements classified as Level 3. As a result, as discussed in Note 3, we recorded long-lived asset impairment charges of \$28 million that are included in restructuring and long-lived asset impairment charges in the condensed consolidated statements of operations for three months and nine months ended September 30, 2010.

-15-

Table of Contents**11. Comprehensive Income (Loss)**

The components of comprehensive income (loss) are summarized in the following table:

<i>(millions)</i>	Three Months ended September 30,		Nine Months ended September 30,	
	2010	2009	2010	2009
Net loss	\$ (100)	\$ (94)	\$ (284)	\$ (189)
Derivatives, net of tax	(2)	14	(3)	15
Pension and postretirement benefit plans, net of tax	(2)	(3)	(10)	42
Foreign currency translation, net of tax	21	23	8	44
Total comprehensive income (loss)	\$ (83)	\$ (60)	\$ (289)	\$ (88)

AOCI consisted of the following:

<i>(millions)</i>	As of September 30, 2010	As of December 31, 2009
	Unrecognized loss on pension and postretirement benefit plans, net of tax	\$ (120)
Gain (loss) on derivatives, net of tax	(2)	1
Foreign currency translation, net of tax	37	29
Total	\$ (85)	\$ (80)

After-tax loss on derivatives reclassified from AOCI to earnings was \$5 million during the third quarter of 2010. We estimate that we will reclassify a net \$18 million after-tax loss on derivatives from AOCI to earnings within the next 12 months.

12. Employee Retirement Plans

The components of net pension and postretirement benefits costs are summarized in the following table:

<i>(millions)</i>	Three Months ended September 30,		Nine Months ended September 30,	
	2010	2009	2010	2009
<i>Pension:</i>				
Service cost of benefits earned	\$ 7	\$ 7	\$ 20	\$ 20
Interest cost on projected benefit obligation	16	17	48	51
Expected return on plan assets	(16)	(17)	(49)	(51)
Net amortization	3	1	11	3
Net pension cost	\$ 10	\$ 8	\$ 30	\$ 23
<i>Postretirement:</i>				
Service cost of benefits earned	\$ 1	\$ 2	\$ 5	\$ 6
Interest cost on projected benefit obligation	4	3	13	14

Edgar Filing: USG CORP - Form 10-Q

Net amortization	(4)	(4)	(13)	(9)
Net postretirement cost	\$ 1	\$ 1	\$ 5	\$ 11

During the first nine months of 2010, we made contributions to our pension plans that were recorded on the condensed consolidated balance sheet at \$43.5 million. These contributions consisted of approximately \$0.9 million in cash and 3,271,405 shares of our common stock held in treasury, or the Contributed Shares. The Contributed Shares were contributed to the USG Corporation Retirement Plan Trust, or the Trust, and recorded on the condensed consolidated balance sheet at the September 7, 2010 closing price of \$13.03 per share, or approximately \$42.6

-16-

Table of Contents

million in the aggregate. The Contributed Shares are not reflected on the condensed consolidated statement of cash flows because they were treated as a noncash financing activity. The Contributed Shares were valued for purposes of crediting the contribution to the Trust at a discounted value of \$12.38 per share (\$13.03 less 5%), or approximately \$40.5 million in the aggregate, by an independent appraiser retained by Evercore Trust Company, N.A., or Evercore, an independent fiduciary that has been appointed as investment manager with respect to the Contributed Shares. Resale of the Contributed Shares is registered, and Evercore has authority to sell some or all of them at its discretion as fiduciary.

As of the date of this report, we believe that the Patient Protection and Affordable Care Act and a reconciliation measure, the Health Care and Education Reconciliation Act of 2010, (collectively, the Act) will not have a material impact on our results of operations, financial position or cash flows. However, we are continuing to evaluate the provisions of the Act and ongoing, related regulatory activity to determine their potential impact, if any, on our health care benefit costs.

13. Share-Based Compensation

During 2010, we granted share-based compensation to eligible participants under our Long-Term Incentive Plan. We recognize expense on all share-based grants over the service period, which is the shorter of the period until the employees' retirement eligibility dates or the service period of the award for awards expected to vest. Expense is generally reduced for estimated forfeitures.

STOCK OPTIONS

We granted stock options to purchase 1,006,012 shares of common stock during the first quarter of 2010 with an exercise price equal to the closing price of our common stock on the date of the grants. The stock options generally become exercisable in four equal annual installments beginning one year from the date of grant, although they may become exercisable earlier in the event of death, disability, retirement or a change in control, except that 46,000 of the stock options were granted as special retention awards that generally will vest 100% after three years. The stock options generally expire 10 years from the date of grant, or earlier in the event of death, disability or retirement.

We estimated the fair value of each stock option granted to be \$5.92 on the date of grant using a Black-Scholes option valuation model that uses the assumptions noted below. We based expected volatility on a 50% weighting of peer volatilities and 50% weighting of implied volatilities. We did not consider historical volatility of our common stock price to be an appropriate measure of future volatility because of the impact that our Chapter 11 proceedings completed in 2006 had on our historical stock price. The risk-free rate was based on zero-coupon U.S. government issues at the time of grant. The expected term was developed using the simplified method, as permitted by the SEC because there is not sufficient historical stock option exercise experience available.

The assumptions used in the valuation were as follows: expected volatility 46.90%, risk-free rate 2.97%, expected term (in years) 6.25 and expected dividends 0.

RESTRICTED STOCK UNITS

We granted RSUs with respect to 125,000 shares of common stock during the third quarter of 2010 that generally will vest 100% after four years from the date of grant. During the third quarter of 2010, we also granted RSUs with respect to 25,000 shares of common stock that will vest on the earlier of (1) May 1, 2013 or (2) with approval of USG Corporation's Board of Directors, the retirement of the holder of the RSUs and RSUs with respect to an additional 25,000 shares that will vest upon the satisfaction of specified associate development goals. We granted RSUs with respect to 697,249 shares of common stock during the first quarter of 2010. These RSUs generally vest in four equal annual installments beginning one year from the date of grant, except that 21,356 of these RSUs were granted as special awards that generally will vest 100% after three to five years.

Generally, RSUs may vest earlier in the case of death, disability, retirement or a change in control. Each RSU is settled in a share of our common stock after the vesting period. The fair value of each RSU granted is equal to the

Table of Contents

closing price of our common stock on the date of grants. RSUs granted in the third quarter of 2010 had an average fair value of \$12.95 and virtually all RSUs granted in the first quarter of 2010 had a fair value of \$11.98.

PERFORMANCE SHARES

We granted 332,716 performance shares during the first quarter of 2010. The performance shares generally vest after a three-year period based on our total stockholder return relative to the performance of the Dow Jones U.S. Construction and Materials Index, with adjustments to that index in certain circumstances, for the three-year period. The number of performance shares earned will vary from 0 to 200% of the number of performance shares awarded depending on that relative performance. Vesting will be prorated based on the number of full months employed during the performance period in the case of death, disability, retirement or a change-in-control, and pro-rated awards earned will be paid at the end of the three-year period. Each performance share earned will be settled in a share of our common stock.

We estimated the fair value of each performance share granted to be \$15.59 on the date of grant using a Monte Carlo simulation that uses the assumptions noted below. Expected volatility is based on implied volatility of our traded options and the daily historical volatilities of our peer group. The risk-free rate was based on zero-coupon U.S. government issues at the time of grant. The expected term represents the period from the grant date to the end of the three-year performance period.

The assumptions used in the valuation were as follows: expected volatility 73.34%, risk-free rate 1.24%, expected term (in years) 2.89 and expected dividends 0.

14. Supplemental Balance Sheet Information**INVENTORIES**

Total inventories consisted of the following:

<i>(millions)</i>	As of September 30, 2010	As of December 31, 2009
Finished goods and work in progress	\$ 237	\$ 232
Raw materials	60	57
Total	\$ 297	\$ 289

ASSET RETIREMENT OBLIGATIONS

Changes in the liability for asset retirement obligations consisted of the following:

<i>(millions)</i>	Nine Months ended September 30,	
	2010	2009
Balance as of January 1	\$ 101	\$ 89
Accretion expense	5	4
Liabilities incurred/adjusted	(1)	6
Liabilities settled	(1)	
Asset retirements	(1)	(1)
Foreign currency translation		2
Balance as of September 30	\$ 103	\$ 100

PROPERTY, PLANT AND EQUIPMENT

Edgar Filing: USG CORP - Form 10-Q

As of September 30, 2010 and December 31, 2009, \$23 million of net property, plant and equipment included in other current assets on the condensed consolidated balance sheets was classified as assets held for sale. These assets are primarily owned by United States Gypsum Company and are anticipated to be sold in the next 12 months.

-18-

Table of Contents**15. Income Taxes**

An income tax benefit of \$2 million was recorded in the third quarter of 2010. The effective tax benefit rate for the quarter was 1.5%.

ASC 740, Accounting for Income Taxes, requires a reduction of the carrying amounts of deferred tax assets by a valuation allowance if, based on the available evidence, it is more likely than not that such assets will not be realized. The need to establish valuation allowances for deferred tax assets is assessed periodically. In assessing the requirement for, and amount of, a valuation allowance in accordance with the more-likely-than-not standard, we give appropriate consideration to all positive and negative evidence related to the realization of the deferred tax assets. This assessment considers, among other matters, the nature, frequency and severity of current and cumulative losses, forecasts of future profitability, the duration of statutory carryforward periods, our experience with loss carryforwards not expiring unused and tax planning alternatives. A history of cumulative losses for a certain threshold period is a significant form of negative evidence used in the assessment, and the accounting rules require that we have a policy regarding the duration of the threshold period. If a cumulative loss threshold is met, forecasts of future profitability may not be used as positive evidence related to the realization of the deferred tax assets in the assessment. Consistent with practices in the home building and related industries, we have a policy of four years as our threshold period for cumulative losses.

As of September 30, 2010, we had federal net operating loss, or NOL, carryforwards of approximately \$1.401 billion that are available to offset future federal taxable income and will expire in the years 2026-2030. In addition, as of that date, we had federal alternative minimum tax credit carryforwards of approximately \$51 million that are available to reduce future regular federal income taxes over an indefinite period. In order to fully realize the U.S. federal net deferred tax assets, taxable income of approximately \$1.548 billion would need to be generated during the period before their expiration. In addition, we had federal foreign tax credit carryforwards of \$6 million that will expire in 2015. As of September 30, 2010, we had gross deferred tax assets related to our state NOLs and tax credit carryforwards of approximately \$264 million which expire in the years 2011-2030. In addition, we had gross deferred tax assets related to our foreign NOLs of approximately \$6 million which do not expire.

During periods prior to 2010, we established a valuation allowance against our deferred tax assets totaling \$772 million. Based upon an evaluation of all available evidence and our losses for the first nine months of 2010, we recorded additional valuation allowances of \$32 million in the first quarter and \$25 million in the second quarter and \$44 million in the third quarter against our deferred tax assets. Our cumulative loss position over the last four years was significant evidence supporting the recording of the additional valuation allowance. As a result, as of September 30, 2010, our deferred tax assets valuation allowance was \$873 million. In future periods, the allowance could be reduced based on sufficient evidence indicating that it is more likely than not that a portion or all of our deferred tax assets will be realized.

A noncash income tax benefit of \$19 million was recorded during the first quarter of 2010 that related to the fourth quarter of 2009. Under current accounting rules, we are required to consider all items (including items recorded in other comprehensive income) in determining the amount of income tax benefit that results from a loss from continuing operations. As a result of reviewing the application of this requirement to our loss from continuing operations for 2009, during the first quarter of 2010 we recorded an additional income tax benefit related to the fourth quarter of 2009. This income tax benefit was exactly offset by income tax expense on other comprehensive income. However, while the income tax benefit is reported on the condensed consolidated statement of operations and reduced our net loss, the income tax expense on other comprehensive income is recorded directly to AOCI, which is a component of stockholders' equity. Because the income tax expense on other comprehensive income is equal to the income tax benefit, our net deferred tax position is not impacted.

Section 382 of the Internal Revenue Code, or Section 382, imposes limitations on a corporation's ability to utilize NOLs if it experiences an ownership change. In general terms, an ownership change may result from

Table of Contents

transactions increasing the cumulative ownership of certain stockholders in the stock of a corporation by more than 50 percentage points over a three-year period. If we were to experience an ownership change, utilization of our NOLs would be subject to an annual limitation under Section 382 determined by multiplying the market value of our outstanding shares of stock at the time of the ownership change by the applicable long-term tax-exempt rate. If an ownership change had occurred as of September 30, 2010, our annual NOL utilization would have been limited to approximately \$54 million per year. Any unused annual limitation may be carried over to later years within the allowed NOL carryforward period. The amount of the limitation may, under certain circumstances, be increased or decreased by built-in gains or losses held by us at the time of the change that are recognized in the five-year period after the change.

We classify interest expense and penalties related to unrecognized tax benefits and interest income on tax overpayments as components of income taxes (benefit). As of September 30, 2010, the total amount of interest expense and penalties recognized on our condensed consolidated balance sheet was \$4 million and \$1 million, respectively. The total amount of unrecognized tax benefit that, if recognized, would affect our effective tax rate, was \$33 million.

Our federal income tax returns for 2006 and prior years have been examined by the Internal Revenue Service, or IRS. The U.S. federal statute of limitations remains open for the year 2004 and later years. For the years 2007 and 2008, we are currently under audit by the IRS. We are also under examination in various U.S. state and foreign jurisdictions. It is possible that these examinations may be resolved within the next 12 months. Due to the potential for resolution of the federal, state and foreign examinations and the expiration of various statutes of limitation, it is reasonably possible that our gross unrecognized tax benefit may change within the next 12 months by a range of \$20 million to \$25 million.

Under the Act, beginning with 2013, we will be required to include the Medicare Part D subsidy we receive for providing prescription drug benefits to retirees in our taxable income for federal income tax purposes. Although this requirement does not become effective until 2013, we were required by accounting rules to record a charge of \$20 million in the first quarter of 2010 for the expected effect of this requirement. This charge was offset by our valuation allowance and will not impact our income tax expense unless our judgment on the realizability of the deferred tax assets changes.

16. Litigation**CHINESE-MANUFACTURED DRYWALL LAWSUITS**

L&W Supply Corporation is one of many defendants in lawsuits relating to Chinese-made wallboard installed in homes primarily in the southeastern United States during 2006 and 2007. The wallboard was made in China by a number of manufacturers, including Knauf Plasterboard (Tianjin) Co., and was sold or used by hundreds of distributors, contractors, and homebuilders. Knauf Tianjin is an affiliate or indirect subsidiary of Knauf Gips KG, a multinational manufacturer of building materials headquartered in Germany. The plaintiffs in these lawsuits, most of whom are homeowners, claim that the Chinese-made wallboard is defective and emits elevated levels of sulfur gases causing a bad smell and corrosion of copper or other metal surfaces. Plaintiffs also allege that the Chinese-made wallboard causes health problems such as respiratory problems and allergic reactions. The plaintiffs seek damages for the costs of removing and replacing the Chinese-made wallboard and other allegedly damaged property as well as damages for bodily injury, including medical monitoring in some cases. Most of the lawsuits against L&W Supply are part of the consolidated multi-district litigation titled *In re Chinese-Manufactured Drywall Products Liability Litigation*, MDL No. 2047, pending in New Orleans, Louisiana. The focus of the multi-district litigation to date has been on plaintiff's property damage claims and not their alleged bodily injury claims.

L&W Supply's sales of the allegedly defective Knauf Tianjin wallboard, which were confined to the Florida region in 2006, were relatively limited. The amount of Knauf Tianjin wallboard potentially sold by L&W Supply Corporation could completely furnish approximately 250-300 average-size houses; however, the actual number of

Table of Contents

homes involved is greater because many homes contain a mixture of different brands of wallboard. Our records contain the addresses of the homes and other construction sites to which L&W Supply delivered wallboard, but do not specifically identify the manufacturer of the wallboard delivered. Therefore, where Chinese-made wallboard is identified in a home, we can determine from our records whether L&W Supply delivered wallboard to that home.

To date, of the claims asserted where our records indicate we delivered wallboard to the home, we have identified approximately 210 homes where we have confirmed the presence of Knauf Tianjin wallboard or, based on the date and location, the wallboard in the home could be Knauf Tianjin wallboard. We have resolved the property damage claims relating to approximately 78 of those homes. Although the rate of new claims has slowed, we expect to receive additional Chinese-made wallboard claims but do not have sufficient information to estimate the likely number of additional claims.

The vast majority of Chinese drywall claims made against L&W Supply Corporation relate to Knauf Tianjin board. However, we have received a few claims relating to other Chinese-made wallboard delivered by L&W Supply Corporation. Most, but not all, of this other Chinese-made wallboard was manufactured by Knauf at two other plants in China. We are not aware of any instances in which the wallboard from the other Knauf Chinese plants has been determined to cause odor or corrosion problems. If, however, the other Knauf Chinese-made wallboard is determined to cause such problems, claims against L&W Supply Corporation and its potential liability could increase.

As of September 30, 2010, our accrual was \$10 million for the estimated costs of resolving the Chinese wallboard property damage claims that have been asserted against L&W Supply. Our accrual is based on, among other things, the number of homes for which claims have been asserted against L&W Supply Corporation, the costs of resolving the claims for which an agreement has been reached, and our estimated costs of resolving the remaining property damage claims that have been asserted to date. Our accrual does not take into account legal fees and costs or the costs of resolving claims for bodily injury arising from exposure to Chinese wallboard. It also does not take into account potential future claims relating to Knauf Tianjin wallboard because we do not have sufficient information at this time to estimate the number of future claims that might be asserted. Our accrual also does not take into account any set-off for potential insurance recoveries or potential recoveries from the manufacturer of the wallboard, although we believe such recoveries are likely to offset a substantial portion of our costs for resolving claims. Considering all factors known to date, we do not believe that these claims and other similar claims that might be asserted will have a material adverse effect on our results of operations, financial position or cash flows. However, there can be no assurance that the lawsuits will not have such an effect.

DOMESTIC WALLBOARD LITIGATION

In the second quarter, two class action lawsuits were filed against United States Gypsum Company alleging that our wallboard, which is manufactured in the United States, has the same problems associated with some Chinese-made wallboard. Both of these lawsuits were voluntarily dismissed by the plaintiffs in the third quarter.

ENVIRONMENTAL LITIGATION

We have been notified by state and federal environmental protection agencies of possible involvement as one of numerous potentially responsible parties in a number of Superfund sites in the United States. As a potentially responsible party, we may be responsible to pay for some part of the cleanup of hazardous waste at those sites. In most of these sites, our involvement is expected to be minimal. In addition, we are involved in environmental cleanups of other property that we own or owned. We believe that we have properly accrued for our potential liability in connection with these matters. Our accruals take into account all known or estimated undiscounted costs associated with these sites, including site investigations and feasibility costs, site cleanup and remediation, certain legal costs, and fines and penalties, if any. However, we continue to review these accruals as additional information becomes available and revise them as appropriate.

OTHER LITIGATION

Table of Contents

We are named as defendants in other claims and lawsuits arising from our operations, including claims and lawsuits arising from the operation of our vehicles, product warranties, personal injury and commercial disputes. We believe that we have properly accrued for our potential liability in connection with these claims and suits, taking into account the probability of liability, whether our exposure can be reasonably estimated and, if so, our estimate of our liability or the range of our liability. We do not expect these or any other litigation matters involving USG to have a material adverse effect upon our results of operations, financial position or cash flows.

-22-

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

In the following Management's Discussion and Analysis of Financial Condition and Results of Operations, USG, we, our and us refer to USG Corporation, a Delaware corporation, and its subsidiaries included in the condensed consolidated financial statements, except as otherwise indicated or as the context otherwise requires.

Overview

SEGMENTS

Through our subsidiaries, we are a leading manufacturer and distributor of building materials. We produce a wide range of products for use in new residential, new nonresidential, and residential and nonresidential repair and remodel construction as well as products used in certain industrial processes. We estimate that during the first nine months of 2010

residential and nonresidential repair and remodel activity accounted for approximately 54% of our net sales, new nonresidential construction accounted for approximately 23% of our net sales, new residential construction accounted for approximately 21% of our net sales, and other activities accounted for approximately 2% of our net sales.

Our operations are organized into three reportable segments: North American Gypsum, Building Products Distribution and Worldwide Ceilings.

North American Gypsum: North American Gypsum manufactures and markets gypsum and related products in the United States, Canada and Mexico. It includes United States Gypsum Company, or U.S. Gypsum, in the United States, the gypsum business of CGC Inc., or CGC, in Canada, and USG Mexico, S.A. de C.V., or USG Mexico, in Mexico. North American Gypsum's products are used in a variety of building applications to finish the walls, ceilings and floors in residential, commercial and institutional construction and in certain industrial applications. Its major product lines include SHEETROCK® brand gypsum wallboard, a line of joint compounds used for finishing wallboard joints also sold under the SHEETROCK® brand name, DUROCK® brand cement board, FIBEROCK® brand gypsum fiber panels and SECUROCK® brand glass mat sheathing used for building exteriors and gypsum fiber panels used as roof cover board.

Building Products Distribution: Building Products Distribution consists of L&W Supply Corporation and its subsidiaries, or L&W Supply, the leading specialty building products distribution business in the United States. It is a service-oriented business that stocks a wide range of construction materials. It delivers less-than-truckload quantities of construction materials to job sites and places them in areas where work is being done, thereby reducing the need for handling by contractors.

Worldwide Ceilings: Worldwide Ceilings manufactures and markets interior systems products worldwide. It includes USG Interiors, Inc., or USG Interiors, the international interior systems business managed as USG International, and the ceilings business of CGC. Worldwide Ceilings is a leading supplier of interior ceilings products used primarily in commercial applications. Worldwide Ceilings manufactures ceiling tile in the United States and ceiling grid in the United States, Canada, Europe and the Asia-Pacific region. It markets ceiling tile and ceiling grid in the United States, Canada, Mexico, Europe, Latin America and the Asia-Pacific region. It also manufactures and markets joint compound in Europe, Latin America and the Asia-Pacific region.

Geographic Information: For the first nine months of 2010, approximately 77% of our net sales were attributable to the United States, Canada accounted for approximately 12% of our net sales and other foreign countries accounted for the remaining 11%.

Table of Contents**FINANCIAL INFORMATION**

Consolidated net sales in the third quarter of 2010 were \$758 million, down 8% from the third quarter of 2009. An operating loss of \$58 million and a net loss of \$100 million, or \$1.00 per diluted share, were incurred in the third quarter of 2010. These results compared with an operating loss of \$92 million and a net loss of \$94 million, or \$0.96 per diluted share, in the third quarter of 2009.

As of September 30, 2010, we had \$544 million of cash and cash equivalents and marketable securities compared with \$555 million as of June 30, 2010 and \$690 million as of December 31, 2009. Uses of cash during the first nine months of 2010 included \$129 million for interest, \$28 million for severance and other obligations associated with restructuring activities and \$18 million for capital expenditures. See Liquidity below for additional information related to our liquidity and expected cash requirements.

MARKET CONDITIONS AND OUTLOOK

Our businesses are cyclical in nature and sensitive to changes in general economic conditions, including, in particular, conditions in the North American housing and construction-based markets, which are our most significant markets. Those markets remained weak during the first nine months of 2010, although there were signs of stabilization in some sectors of them.

Housing starts in the United States are a major source of demand for our products. As reported by the U.S. Census Bureau, housing starts were approximately 134,300 in the first quarter of 2010, 172,000 in the second quarter of 2010 and 161,000 in the third quarter of 2010, which are near the lowest levels recorded in the last 50 years. Industry analysts forecasts for new home construction in the United States in 2010 are for a range that does not exceed 630,000 units. The seasonally-adjusted annualized rate of housing starts reported by the U.S. Census Bureau increased to 608,000 units in August and 610,000 units in September after falling below 600,000 units in each of the first three months following expiration of the federal home buyer tax credit at the end of April 2010. We believe 2010 housing starts will be approximately 600,000 units. For 2011, industry analysts forecasts for new home construction in the United States are for a range of from 630,000 to 850,000 units. We currently estimate that 2011 housing starts will be approximately 750,000 units.

As a result of the declines in new home construction, the repair and remodel market, which includes renovation of both residential and nonresidential buildings, currently accounts for the largest portion of our sales. Many buyers begin to remodel an existing home within two years of purchase. According to the National Association of Realtors, sales of existing homes in the United States increased to 5.2 million units in 2009 after decreasing in each of the previous two years from a high of 6.5 million units in 2006. The declines in existing home sales in the years before 2009 and continued concerns regarding home resale values have contributed to a decrease in demand for our products from the residential repair and remodel market. Nonresidential repair and remodel activity is driven by factors including lease turnover rates, discretionary business investment, job growth and governmental building-related expenditures. A number of industry analysts forecast that residential repair and remodel spending will begin to increase in the fourth quarter of 2010. We currently estimate that overall repair and remodel spending in 2010 will be approximately 2% above the 2009 level and that overall repair and remodel spending in 2011 will be approximately 5% above the 2010 level.

Demand for our products from new nonresidential construction is determined by floor space for which contracts are signed. Installation of gypsum and ceilings products typically follows signing of construction contracts by about a year. According to McGraw-Hill Construction, total floor space for which new nonresidential construction contracts in the United States were signed declined 44% in 2009 compared with 2008. This followed an 18% decrease in 2008 compared with 2007. Floor space for which new nonresidential construction contracts were signed declined in the first nine months of 2010 compared with the first nine months of 2009. McGraw-Hill Construction forecasts that total floor space for which new nonresidential construction contracts in the United States are signed will decline approximately 14% in 2010 from the 2009 level and will increase 13% in 2011 from the 2010 level.

Table of Contents

The markets that we serve, including, in particular, the housing and construction-based markets, are affected by economic conditions, the availability of credit, lending practices, interest rates, the unemployment rate and consumer confidence. An increase in interest rates, continued high levels of unemployment, continued restrictive lending practices, a decrease in consumer confidence or other adverse economic conditions could have a material adverse effect on our business, financial condition and results of operations. Our businesses are also affected by a variety of other factors beyond our control, including the inventory of unsold homes, which remains at an historically high level, the level of foreclosures, home resale rates, housing affordability, office and retail vacancy rates and foreign currency exchange rates. Since we operate in a variety of geographic markets, our businesses are subject to the economic conditions in each of these geographic markets. Those conditions vary regionally, with emerging markets generally recovering from the economic downturn more rapidly than developed regions. General economic downturns or localized downturns in the regions where we have operations may have a material adverse effect on our business, results of operations and financial condition.

Our results of operations have been adversely affected by the economic downturn, the continued lack of availability of nonconforming mortgages and illiquidity in commercial construction markets. During the first nine months of 2010, our North American Gypsum segment continued to be adversely affected by the extended downturn in the residential housing market and other construction activity. Our Building Products Distribution segment, which serves both the residential and commercial markets, and our Worldwide Ceilings segment, which primarily serves the commercial markets, have been adversely affected by lower product shipments and selling prices resulting from the significant reduction in commercial construction activity.

Industry shipments of gypsum wallboard in the United States (including imports) were an estimated 13.3 billion square feet in first nine months of 2010, down approximately 6% compared with 14.2 billion square feet in the first nine months of 2009. We are now estimating that industry shipments in the United States for all of 2010 will be below 18.0 billion square feet.

U.S. Gypsum shipped 3.25 billion square feet of SHEETROCK® brand gypsum wallboard in the first nine months of 2010, an 11% decrease from 3.66 billion square feet in the first nine months of 2009. The percentage decline of U.S. Gypsum's wallboard shipments in the first nine months of 2010 compared with the first nine months of 2009 exceeded the decline for the industry primarily due to our efforts to maximize realization of the wallboard price increases we implemented earlier this year and to improve profitability. U.S. Gypsum's share of the gypsum wallboard market in the United States was approximately 25% in the first nine months of 2010 compared to 27% in the first nine months of 2009. Its share of the gypsum wallboard market in the United States was approximately 25% in the third quarter of 2010, unchanged from the second quarter of 2010 and down from 26% in the third quarter of 2009.

Currently, there is significant excess wallboard production capacity industry-wide in the United States. Industry capacity in the United States was approximately 34.4 billion square feet as of January 1, 2010. We estimate that the industry capacity utilization rate was approximately 51% during the first nine months of both 2010 and 2009. We project that the industry capacity utilization rate will remain at approximately that level for the balance of 2010. Despite our realization of some price improvement since the latter part of the first quarter, at such a low level of capacity utilization, there could be continued pressure on gypsum wallboard selling prices and gross margins.

Table of Contents

RESTRUCTURING AND OTHER INITIATIVES

We have been scaling back our operations in response to market conditions since the downturn began in 2006. Since mid-2006, we have temporarily idled or permanently closed approximately 3.6 billion square feet of our highest-cost wallboard manufacturing capacity.

Since January 1, 2007, we have eliminated approximately 4,240 salaried and hourly positions, including 395 positions eliminated during the first nine months of 2010. As part of L&W Supply's efforts to reduce its cost structure in light of market conditions, it has closed a total of 101 distribution centers since January 1, 2007. It re-opened two distribution centers during the third quarter of 2010 and served its customers from 163 centers in the United States as of September 30, 2010.

We did not initiate any restructuring activities during the third quarter of 2010. We will continue to adjust our operations to the conditions in our markets.

Historically, the housing and other construction markets that we serve have been deeply cyclical. Downturns in demand are typically steep and last several years, but they have typically been followed by periods of strong recovery. If the recovery from this cycle results in increases in demand similar to those realized in recoveries from past cycles, we believe we will generate significant cash flows when our markets recover. We regularly monitor forecasts prepared by external economic forecasters and review our facilities and other assets to determine which of them, if any, are impaired under applicable accounting rules. In the third quarter of 2010, we recorded long-lived asset impairment charges of \$28 million related to three gypsum wallboard production facilities and one paper production facility that were previously idled. During the first six months of 2010, we recorded long-lived asset impairment charges of \$5 million related to distribution centers that we closed and a gypsum wallboard production facility that we permanently closed during that period. We recorded these impairment charges because the carrying value of these facilities exceeded the estimated future undiscounted cash flows for their remaining useful lives due to the extended downturn in our markets and our forecasts regarding the timing and rate of the recovery in those markets. Because we believe that a significant recovery in the housing and other construction markets we serve is likely to begin in the next two to three years, we determined that there were no other impairments of our long-lived assets during the first nine months of 2010.

However, if the downturn in our markets does not reverse or the downturn is significantly further extended, material write-downs or impairment charges may be required in the future. If these conditions were to materialize or worsen, or if there is a fundamental change in the housing and other construction markets we serve, which individually or collectively lead to a significantly extended downturn or decrease in demand, we may permanently close production and distribution facilities and material restructuring and impairment charges may be necessary. The magnitude and timing of those possible charges would be dependent on the severity and duration of the extended downturn, should it materialize, and cannot be determined at this time. Any material cash or noncash restructuring or impairment charges, including write-downs of property, plant and equipment, would have a material adverse effect on our results of operations and financial condition. We will continue to monitor economic forecasts and their effect on our facilities to determine whether any of our assets are impaired.

Our focus on costs and efficiencies, including capacity closures and overhead reductions, has helped to mitigate the effects of the downturn in all of our markets. As economic and market conditions warrant, we will evaluate alternatives to further reduce costs, improve operational efficiency and maintain adequate liquidity. Actions to reduce costs and improve efficiencies could require us to record additional restructuring charges. See the discussion under Liquidity and Capital Resources below for information regarding our cash position and credit facilities. See Part I, Item 1A, Risk Factors, in our 2009 Annual Report on Form 10-K for additional information regarding conditions affecting our businesses, the possibility that additional capital investment would be required to address future environmental laws and regulations and the effects of climate change and other risks and uncertainties that affect us.

Table of Contents**KEY OBJECTIVES AND STRATEGIES**

While adjusting our operations during this challenging business cycle, we are continuing to focus on the following key objectives and strategic priorities:

Objectives:

extend our customer satisfaction leadership;

improve operating efficiencies and reduce costs;

maintain financial flexibility;

Strategic Priorities:

strengthen our core businesses;

expand internationally;

grow product adjacencies by expanding our current product lines; and

accelerate innovation.

Consolidated Results of Operations

<i>(dollars in millions, except per-share data)</i>	2010	2009	% Increase (Decrease)
Three Months ended September 30:			
Net sales	\$ 758	\$ 822	(8)%
Cost of products sold	707	784	(10)%
Gross profit	51	38	34%
Selling and administrative expenses	74	67	10%
Restructuring and long-lived asset impairment charges	35	22	59%
Goodwill and other intangible asset impairment charges		41	
Operating loss	(58)	(92)	(37)%
Interest expense	45	42	7%
Interest income	(1)	(2)	(50)%
Other income, net		(1)	
Income tax benefit	(2)	(37)	(95)%
Net loss	(100)	(94)	6%
Diluted loss per share	(1.00)	(0.96)	4%
Nine Months ended September 30:			
Net sales	\$ 2,243	\$ 2,515	(11)%
Cost of products sold	2,123	2,378	(11)%
Gross profit	120	137	(12)%
Selling and administrative expenses	231	219	5%
Restructuring and long-lived asset impairment charges	54	51	6%
Goodwill and other intangible asset impairment charges		41	
Operating loss	(165)	(174)	(5)%
Interest expense	134	120	12%
Interest income	(3)	(3)	

Other income, net		(10)	
Income tax benefit	(12)	(92)	(87)%
Net loss	(284)	(189)	50%
Diluted loss per share	(2.85)	(1.91)	49%

NET SALES

Consolidated net sales in the third quarter of 2010 were down \$64 million, or 8%, compared with the third quarter of 2009. This decrease reflected a 7% decline in net sales for North American Gypsum, a 15% decline in net sales for Building Products Distribution and slightly higher net sales for Worldwide Ceilings. The lower level of net sales in the third quarter of 2010 for North American Gypsum was largely attributable to a 12% decline in U.S. Gypsum's SHEETROCK® brand gypsum wallboard volume and a 1% decrease in average gypsum wallboard selling prices compared with the third quarter of 2009. Net sales for Building Products Distribution were down primarily due to a 24% decrease in gypsum wallboard volume, partially offset by 6% higher gypsum wallboard selling prices, and a 12% decrease in sales of other products. Net sales for Worldwide Ceilings were up slightly reflecting increased shipments of ceiling tile (up 9%) in the United States, partially offset by lower demand for several product lines in

-27-

Table of Contents

Europe and Latin America.

Consolidated net sales in the first nine months of 2010 were down \$272 million, or 11%, compared with the first nine months of 2009. This decrease reflected a 7% decline in net sales for North American Gypsum, a 20% decline in net sales for Building Products Distribution and a 1% decline in net sales for Worldwide Ceilings. The lower level of net sales in the first nine months of 2010 for North American Gypsum was largely attributable to an 11% decline in U.S. Gypsum's SHEETROCK® brand gypsum wallboard volume and a 6% decrease in average gypsum wallboard selling prices. Net sales for Building Products Distribution were down primarily due to a 21% decrease in gypsum wallboard volume, 4% lower gypsum wallboard selling prices and a 19% decrease in sales of other products. Net sales for Worldwide Ceilings were down primarily due to lower volumes in the United States for ceiling grid (down 2%) and ceiling tile (down 4%), partially offset by increased demand for several product lines in Europe and Latin America.

COST OF PRODUCTS SOLD

Cost of products sold for the third quarter of 2010 decreased \$77 million, or 10%, compared with the third quarter of 2009 primarily reflecting lower product volumes. Manufacturing costs per unit for U.S. Gypsum's SHEETROCK® brand gypsum wallboard were down 2% in the third quarter of 2010 compared with the third quarter of 2009. A 14% decrease in per unit costs for energy was partially offset by a 4% increase in per unit costs for raw materials, primarily wastepaper, and a 2% increase in per unit fixed costs due to lower gypsum wallboard production volume. Compared to the second quarter of 2010, SHEETROCK® brand gypsum wallboard manufacturing costs per unit decreased 1%.

Cost of products sold for the first nine months of 2010 decreased \$255 million, or 11%, compared with the first nine months of 2009 primarily reflecting lower product volumes. Manufacturing costs per unit for U.S. Gypsum's SHEETROCK® brand gypsum wallboard were down 3% in the first nine months of 2010 compared with the first nine months of 2009. A 15% decrease in per unit costs for energy was partially offset by a 5% increase in per unit fixed costs due to lower gypsum wallboard production volume.

For USG Interiors, third quarter 2010 manufacturing costs per unit for ceiling grid increased compared to the third quarter of 2009 primarily due to increasing steel costs during the quarter, but remained favorable for the first nine months of 2010 compared to first nine months of 2009. Manufacturing costs per unit for ceiling tile decreased in the third quarter of 2010, but were higher for first nine months of 2010 compared to the first nine months of 2009 primarily due to higher per unit costs for raw materials, primarily wool and wastepaper, and higher per unit fixed costs due to lower ceiling tile production volume. These unfavorable factors were partially offset by lower per unit costs for energy.

GROSS PROFIT

Gross profit for the third quarter of 2010 increased \$13 million, or 34%, compared with the third quarter of 2009. Gross profit as a percentage of net sales was 6.7% for the third quarter of 2010 compared with 4.6% for the third quarter of 2009. The higher percentage for the third quarter of 2010 was primarily due to lower product costs for many product lines that more than offset the impact of lower volume.

Gross profit for the first nine months of 2010 decreased \$17 million, or 12%, compared with the first nine months of 2009. Gross profit as a percentage of net sales was 5.3% for the first nine months of 2010 compared with 5.4% for the first nine months of 2009. The lower percentage for the first nine months of 2010 was primarily due to lower volume and gross margin for gypsum wallboard.

Table of Contents

SELLING AND ADMINISTRATIVE EXPENSES

Selling and administrative expenses totaled \$74 million in the third quarter of 2010 compared with \$67 million in the third quarter of 2009, an increase of \$7 million, or 10%, primarily reflecting higher expenses associated with our marketing programs and our employee retirement plans. As a percentage of net sales, selling and administrative expenses were 9.8% for the third quarter of 2010 and 8.2% for the third quarter of 2009.

Selling and administrative expenses totaled \$231 million in the first nine months of 2010 compared with \$219 million in the first nine months of 2009, an increase of \$12 million, or 5%, primarily reflecting higher expenses associated with our employee retirement plans and long-term, share-based incentive compensation plan. As a percentage of net sales, selling and administrative expenses were 10.3% for the first nine months of 2010 and 8.7% for the first nine months of 2009.

RESTRUCTURING AND LONG-LIVED ASSET IMPAIRMENT CHARGES

Third quarter 2010 restructuring and long-lived asset impairment charges totaled \$35 million. These charges included \$6 million for lease obligations and \$1 million for severance related to prior-period restructuring activities. The charges for the quarter also included \$28 million for long-lived asset impairments related to the write-down of the carrying values of machinery, equipment and buildings at the temporarily idled gypsum wallboard production facilities in Baltimore, Md., and Stony Point, N.Y., one of the temporarily idled gypsum wallboard production facilities in Jacksonville, Fla. and the temporarily idled paper production facility in Jacksonville, Fla. The carrying value of the machinery, equipment and buildings exceeded the estimated future undiscounted cash flows for their remaining useful lives due to the extended downturn in our markets and our forecasts regarding the timing and rate of recovery in those markets.

Total restructuring and long-lived asset impairment charges for the first nine months of 2010 were \$54 million. This amount included (1) the \$35 million of third quarter charges described above, (2) \$7 million of second quarter charges, of which \$4 million was for severance, \$1 million was for long-lived asset impairments and lease terminations and \$2 million was for other exit costs related to the curtailment of operations at a mining facility in Canada, the closure of one distribution center, the closure of an office and warehouse in Europe and continuing charges and adjustments related to prior-period restructuring initiatives and (3) \$12 million of first quarter charges, of which \$5 million was for severance, \$5 million was for long-lived asset impairments and lease terminations and \$2 million was for other exit costs related to the closure of four distribution centers, a gypsum wallboard production facility in Southard, Okla., that was permanently closed in April 2010 and the gypsum wallboard production facility in Stony Point, N.Y., that was temporarily idled in June 2010.

Third quarter 2009 restructuring and long-lived asset impairment charges totaled \$22 million and consisted of \$10 million for asset impairments, \$6 million for lease terminations, \$4 million for severance and \$2 million for other exit costs. Total restructuring and long-lived asset impairment charges for the first nine months of 2009 were \$51 million. This amount included the (1) \$22 million of third quarter charges described above, (2) \$19 million of second quarter charges, of which \$6 million was for severance, \$5 million was for lease terminations, \$3 million was for asset impairments and \$5 million was for the write-off of repair parts and other exit costs and (3) \$10 million of first quarter charges, of which \$7 million related to leased space that we no longer occupy in our corporate headquarters, \$2 million was for severance and \$1 million was for costs related to production facilities that were temporarily idled or permanently closed prior to 2009.

Restructuring-related payments totaled \$28 million in the first nine months of 2010. We expect future payments to be approximately \$10 million during the remainder of 2010, \$14 million in 2011 and \$9 million after 2011. All restructuring-related payments in 2010 were funded with cash from operations or cash on hand. We also expect that the future payments will be funded with cash from operations or cash on hand. See Note 3 to the condensed consolidated financial statements for additional information related to our restructuring reserve.

Table of Contents

GOODWILL AND OTHER INTANGIBLE ASSET IMPAIRMENT CHARGES

In the third quarter of 2009, we recorded noncash impairment charges totaling \$41 million associated with the goodwill and other intangible assets of L&W Supply. Of this amount, \$12 million related to L&W Supply's remaining goodwill balance and \$29 million related to its intangible assets associated with trade names.

INTEREST EXPENSE

Interest expense was \$45 million in the third quarter of 2010 compared with \$42 million in the third quarter of 2009. For the first nine months of 2010, interest expense was \$134 million compared with \$120 million for the first nine months of 2009. Interest expense was higher in the 2010 periods primarily due to higher levels of borrowings.

OTHER INCOME, NET

Other income, net was zero in the third quarter of 2010 compared with \$1 million in the third quarter of 2009. Other income, net was zero in the first nine months of 2010, while other income, net of \$10 million in the first nine months of 2009 reflected the reversal of the remaining \$10 million of embedded derivative liability related to our \$400 million of 10% convertible senior notes as a result of the approval of the conversion feature of the notes by our stockholders in February 2009.

INCOME TAX BENEFIT

Income tax benefit was \$2 million in the third quarter of 2010, and our income tax benefit was \$37 million in the third quarter of 2009. We had an effective tax benefit rate of 1.5% for the third quarter of 2010 and a tax benefit rate of 28.3% for the third quarter of 2009. Income tax benefit was \$12 million for the first nine months of 2010 and \$92 million for the first nine months of 2009. Our effective tax benefit rates were 4.0% for the first nine months of 2010 and 32.8% for the first nine months of 2009. Since recording a full valuation allowance against the federal and most state deferred tax assets, the effective tax rate in 2010 is lower as we do not benefit losses in those jurisdictions and have a provision in foreign and some state jurisdictions. In addition, during the first quarter of 2010, we recorded a noncash income tax benefit of \$19 million related to the fourth quarter of 2009 resulting from the requirement to consider all items (including items recorded in other comprehensive income) in determining the amount of income tax benefit that results from a loss from continuing operations. This income tax benefit was offset by income tax expense on other comprehensive income.

NET LOSS

A net loss of \$100 million, or \$1.00 per diluted share, was recorded in the third quarter of 2010 compared with a net loss of \$94 million, or \$0.96 per diluted share, in the third quarter of 2009. A net loss of \$284 million, or \$2.85 per diluted share, was recorded for the first nine months of 2010 compared with a net loss of \$189 million, or \$1.91 per diluted share, for the first nine months of 2009.

Table of Contents**Core Business Results of Operations**

<i>(millions)</i>	Three Months ended September 30,		Nine Months ended September 30,	
	2010 (a)	2009 (b)	2010 (a)	2009 (b)
Net Sales:				
North American Gypsum:				
United States Gypsum Company	\$ 325	\$ 354	\$ 993	\$ 1,117
CGC Inc. (gypsum)	70	69	221	194
USG Mexico, S.A. de C.V.	37	37	110	106
Other (c)	7	10	22	30
Eliminations	(26)	(27)	(81)	(84)
Total	413	443	1,265	1,363
Building Products Distribution:				
L&W Supply Corporation	281	329	811	1,019
Worldwide Ceilings:				
USG Interiors, Inc.	114	108	328	339
USG International	59	60	173	167
CGC Inc. (ceilings)	15	14	48	42
Eliminations	(14)	(9)	(38)	(31)
Total	174	173	511	517
Eliminations	(110)	(123)	(344)	(384)
Total	\$ 758	\$ 822	\$ 2,243	\$ 2,515
Operating Profit (Loss):				
North American Gypsum:				
United States Gypsum Company	\$ (46)	\$ (31)	\$ (99)	\$ (77)
CGC Inc. (gypsum)	3	1	16	2
USG Mexico, S.A. de C.V.	5	4	12	9
Other (c)	(5)	(5)	(18)	(6)
Total	(43)	(31)	(89)	(72)
Building Products Distribution:				
L&W Supply Corporation	(24)	(73)	(85)	(109)

Edgar Filing: USG CORP - Form 10-Q

Worldwide Ceilings:				
USG Interiors, Inc.	17	16	47	48
USG International	3	2	8	4
CGC Inc. (ceilings)	1	3	7	5
Total	21	21	62	57
Corporate	(13)	(12)	(50)	(53)
Eliminations	1	3	(3)	3
Total	\$ (58)	\$ (92)	\$ (165)	\$ (174)

(a) The total operating loss for the third quarter of 2010 included restructuring and long-lived asset impairment charges totaling \$35 million. On a segment basis, \$30 million of the charges related to North American Gypsum and \$5 million to Building Products Distribution. The total operating loss for the first nine months of 2010 included restructuring and long-lived asset impairment charges totaling \$54 million. On a segment basis, \$40 million of the charges related to North American

Gypsum and
\$14 million to
Building
Products
Distribution.

- (b) The total operating loss for the third quarter of 2009 included restructuring and long-lived asset impairment charges totaling \$22 million. On a segment basis, \$11 million of the charges related to North American Gypsum, \$8 million to Building Products Distribution, \$2 million to Worldwide Ceilings and \$1 million to Corporate. The total operating loss for the first nine months of 2009 included restructuring and long-lived asset impairment charges totaling \$51 million. On a segment basis, \$24 million of the charges related to North American Gypsum, \$14 million to Building Products

Distribution, \$3 million to Worldwide Ceilings and \$10 million to Corporate. The total operating losses for the third quarter and first nine months of 2009 also included goodwill and other intangible asset impairment charges of \$41 million related to Building Products Distribution.

- (c) Includes a shipping company in Bermuda and a mining operation in Nova Scotia, Canada.

Table of Contents**NORTH AMERICAN GYPSUM**

Net sales for North American Gypsum were \$413 million in the third quarter of 2010 compared with \$443 million in the third quarter of 2009, a decline of \$30 million, or 7%. An operating loss of \$43 million was incurred in the third quarter of 2010 compared with an operating loss of \$31 million in the third quarter of 2009. Net sales were \$1.265 billion in the first nine months of 2010 compared with \$1.363 billion in the first nine months of 2009, a decline of \$98 million, or 7%. An operating loss of \$89 million was incurred in the first nine months of 2010 compared with an operating loss of \$72 million in the first nine months of 2009.

United States Gypsum Company: Net sales in the third quarter of 2010 declined \$29 million, or 8%, compared with the third quarter of 2009. Approximately \$17 million of the decrease was attributable to a 12% decline in SHEETROCK® brand gypsum wallboard volume and approximately \$1 million of the decrease was attributable to a 1% decrease in average gypsum wallboard selling prices. Net sales for SHEETROCK® brand joint treatment products declined \$6 million, while net sales of other complementary products were down \$5 million compared with the third quarter of 2009.

An operating loss of \$46 million was recorded in the third quarter of 2010 compared with an operating loss of \$31 million in the third quarter of 2009. The \$15 million unfavorable change in operating loss reflected a \$19 million increase in restructuring and long-lived asset impairment charges and a \$4 million decrease in gross profit for SHEETROCK® brand joint treatment products, partially offset by an aggregate operating profit improvement of \$8 million primarily due to increased gross profit for several complementary product lines, including DUROCK® brand cement board and FIBEROCK® brand gypsum fiber panels. A \$2 million decrease due to the lower gypsum wallboard volume was offset by a \$2 million increase due to a higher gypsum wallboard gross margin as a result of 2% lower per unit costs.

New housing construction remained weak through the third quarter of 2010, resulting in reduced demand for gypsum wallboard compared to the third quarter of 2009. U.S. Gypsum shipped 1.03 billion square feet of SHEETROCK® brand gypsum wallboard in the third quarter of 2010, a 12% decrease from 1.17 billion square feet in the third quarter of 2009. We estimate that the industry capacity utilization rate averaged approximately 50% for the third quarter of 2010. The capacity utilization rate was approximately 42% for U.S. Gypsum during that quarter.

In the third quarter of 2010, our nationwide average realized selling price for SHEETROCK® brand gypsum wallboard was \$114.45 per thousand square feet, down 1% from \$115.33 in the third quarter of 2009 and up slightly from \$114.17 in the second quarter 2010.

Manufacturing costs per unit for U.S. Gypsum's SHEETROCK® brand gypsum wallboard were down 2% in the third quarter of 2010 compared with the third quarter of 2009. A 14% decrease in per unit costs for energy was partially offset by a 4% increase in per unit costs for raw materials, primarily wastepaper, and a 2% increase in per unit fixed costs due to lower gypsum wallboard production volume. Compared to the second quarter of 2010, SHEETROCK® brand gypsum wallboard manufacturing costs per unit decreased 1%.

Net sales and gross profit for SHEETROCK® brand joint treatment products declined \$6 million and \$4 million, respectively, for the third quarter of 2010 compared with the third quarter of 2009. These results reflected 8% lower joint compound volume partially offset by 2% higher average realized selling prices. Manufacturing costs per unit for joint compound products increased 6%, primarily due to increased packaging costs. Net sales of DUROCK® brand cement board increased in the third quarter of 2010 compared with the third quarter of 2009 due to 4% higher selling prices, while volume was unchanged. Gross profit for cement board also benefited from 3% lower per unit manufacturing costs. Net sales for FIBEROCK® brand gypsum fiber panels also increased in the third quarter of 2010 compared with the third quarter of 2009 reflecting a 6% increase in volume partially offset by a 5% decrease in selling prices. Gross profit for gypsum fiber panels increased due to the increased volume and 8% lower per unit manufacturing costs.

Table of Contents

CGC Inc.: Net sales increased \$1 million, or 1%, in the third quarter of 2010 compared with the third quarter of 2009. The favorable effects of currency translation increased net sales by \$4 million, while net sales of SHEETROCK® brand gypsum wallboard declined \$1 million and net sales of nonwallboard products decreased \$2 million. Operating profit increased to \$3 million in the third quarter of 2010 compared with \$1 million in the third quarter of 2009 primarily due to an aggregate \$2 million increase in gross profit for nonwallboard products.

USG Mexico, S.A. de C.V.: Net sales in the third quarter of 2010 for our Mexico-based subsidiary were \$37 million, unchanged from the third quarter of 2009. A \$2 million decrease in sales of SHEETROCK® brand gypsum wallboard was offset by an aggregate \$2 million increase in net sales of complementary products. The lower level of gypsum wallboard sales reflected a 27% decrease in volume, partially offset by a 5% increase in selling prices. Operating profit was \$5 million in the third quarter of 2010 compared with \$4 million in the third quarter of 2009.

BUILDING PRODUCTS DISTRIBUTION

L&W Supply's net sales in the third quarter of 2010 were \$281 million, down \$48 million, or 15%, compared with the third quarter of 2009. A 24% decrease in gypsum wallboard shipments, which adversely affected net sales by \$26 million, was partially offset by a 6% increase in average gypsum wallboard selling prices which favorably affected sales by \$5 million. Net sales of construction metal products decreased \$7 million, or 10%, while net sales of ceilings products increased \$1 million, or 2%. Net sales of all other nonwallboard products decreased \$21 million, or 23%. As a result of lower product volumes, same-location net sales for the third quarter of 2010 were down 5% compared with the third quarter of 2009.

An operating loss of \$24 million was incurred in the third quarter of 2010 compared with an operating loss of \$73 million in the third quarter of 2009. The \$49 million favorable change in operating loss primarily reflected a \$41 million charge recorded in the third quarter of 2009 for goodwill and other intangible asset impairment, a \$15 million decrease in operating expenses and a \$3 million decrease in restructuring charges. The lower gypsum wallboard shipments adversely affected operating profit by \$5 million. A 6% decline in gypsum wallboard gross margin reduced operating profit by \$1 million. The decline in wallboard gross margin was attributable to a reduction in vendor rebates as a result of the decrease in volume. Gross profit for other product lines decreased \$4 million.

For the first nine months of 2010, L&W Supply's net sales were \$811 million compared with \$1.019 billion for the first nine months of 2009, a decline of 20%. An operating loss of \$85 million was incurred in the first nine months of 2010 compared with an operating loss of \$109 million in the first nine months of 2009.

L&W Supply re-opened two distribution centers and opened one new center during the third quarter of 2010 and served its customers from 163 centers in the United States as of September 30, 2010. L&W Supply operated 164 centers as of December 31, 2009 and 184 centers as of September 30, 2009.

WORLDWIDE CEILINGS

Net sales for Worldwide Ceilings were \$174 million in the third quarter of 2010 compared with \$173 million in the third quarter of 2009. Operating profit in the third quarter of 2010 was \$21 million, unchanged from the third quarter of 2009. For the first nine months of 2010, net sales were \$511 million compared with \$517 million in the first nine months of 2009, a decrease of 1%. However, operating profit increased \$5 million, or 9%, to \$62 million compared with \$57 million for first nine months of 2009.

USG Interiors, Inc.: Net sales in the third quarter of 2010 for our domestic ceilings business were \$114 million and its operating profit was \$17 million. These results compared with net sales of \$108 million and operating profit of \$16 million for the third quarter of 2009.

Net sales of ceiling tile increased \$3 million in the third quarter of 2010 compared with the third quarter of 2009 reflecting a 9% increase in volume, partially offset by 2% lower selling prices. Sales of ceiling grid were virtually unchanged as 2% higher selling prices were offset by 2% lower volume. Sales of other products increased \$3 million.

Table of Contents

Gross profit for ceiling tile and other products increased an aggregate of \$1 million, while gross profit for ceiling grid was unchanged in the third quarter of 2010 compared with the third quarter of 2009. A modest increase in gross margin for ceiling grid was offset by the lower volume.

USG International: USG International reported net sales of \$59 million in the third quarter of 2010 compared with \$60 million in the third quarter of 2009. Operating profit was \$3 million in the third quarter of 2010 compared with \$2 million in the third quarter of 2009 which included \$2 million in restructuring charges. These results reflected reduced demand for ceiling grid in Europe and complementary gypsum products in Latin America.

CGC Inc.: Net sales were \$15 million in the third quarter of 2010, an increase of \$1 million compared with the third quarter of 2009. Operating profit declined to \$1 million compared with \$3 million in the third quarter of 2009 primarily due to lower grid volume and higher ceiling tile and grid costs.

Liquidity and Capital Resources**LIQUIDITY**

As of September 30, 2010, we had \$544 million of cash and cash equivalents and marketable securities compared with \$555 million as of June 30, 2010 and \$690 million as of December 31, 2009. Uses of cash during the first nine months of 2010 included \$129 million for interest, \$28 million for severance and other obligations associated with restructuring activities and \$18 million for capital expenditures. Our total liquidity as of September 30, 2010 was \$688 million, including \$144 million in borrowing availability under our revolving credit facilities.

Our cash and marketable securities are invested pursuant to an investment policy that has preservation of principal as its primary objective. The policy includes provisions regarding diversification, credit quality and maturity profile that are designed to minimize the overall risk profile of our investment portfolio. The securities in the portfolio are subject to normal market fluctuations. See Note 6 to the condensed consolidated financial statements for additional information regarding our investments in marketable securities.

Our credit facility, which is guaranteed by, and secured by trade receivables and inventory of, our significant domestic subsidiaries, matures in August 2012 and provides for revolving loans of up to \$500 million based upon a borrowing base determined by reference to the levels of trade receivables and inventory securing the facility. Availability under the credit facility will increase or decrease depending on changes to the borrowing base over time. The facility has a single financial covenant—a minimum fixed charge coverage ratio—that will only apply if borrowing availability under the facility is less than \$75 million. We do not satisfy the fixed charge coverage ratio as of the date of this report. As of the most recent borrowing base report delivered under the credit facility, which reflects trade receivables and inventory as of September 30, 2010, our borrowing availability under the credit facility, taking into account outstanding letters of credit of \$80 million and the \$75 million availability requirement for the minimum fixed charge coverage ratio not to apply, was \$115 million. We also have Can. \$30 million available for borrowing under CGC's credit facility. The U.S. dollar equivalent of borrowings available under CGC's credit facility as of September 30, 2010 was \$29 million.

We expect that our total capital expenditures for 2010 may increase to \$50 million, depending on the timing of several projects, compared with \$44 million for 2009. In the first nine months of 2010, our capital expenditures totaled \$18 million. Interest payments will increase to approximately \$170 million in 2010 compared with \$139 million in 2009 due to the higher level of debt outstanding. We have no term debt maturities until 2014, other than approximately \$7 million of annual debt amortization under our ship mortgage facility.

We believe that cash on hand, including marketable securities, cash available from future operations and our credit facilities will provide sufficient liquidity to fund our operations for at least the next 12 months. Cash requirements include, among other things, interest, capital expenditures, working capital needs, debt amortization and other contractual obligations. Additionally, we may consider selective strategic transactions and alliances that we believe create value, including mergers and acquisitions, joint ventures, partnerships or other business

Table of Contents

combinations, restructurings and dispositions. Transactions of these types, if any, may result in material cash expenditures or proceeds.

Despite our present liquidity position, an uncertainty exists as to whether we will have sufficient cash flows to weather a significantly extended downturn or further significant decrease in demand for our products. As discussed above, during the last several years, we took actions to reduce costs and increase our liquidity. We will continue our efforts to maintain our financial flexibility, but there can be no assurance that our efforts will be sufficient to withstand the impact of extended negative economic conditions. Under those conditions, our funds from operations and the other sources referenced above may not be sufficient to fund our operations. Due to the extended downturn in our markets and uncertainty concerning the timing and pace of the expected recovery, we are considering accessing the financial markets to obtain additional financing to enhance our liquidity. There can be no assurance that we will be able to obtain financing on acceptable terms, or at all.

CASH FLOWS

The following table presents a summary of our cash flows:

<i>(millions)</i>	Nine Months ended September 30,	
	2010	2009
Net cash provided by (used for):		
Operating activities	\$ (126)	\$ 70
Investing activities	(160)	(34)
Financing activities	(6)	109
Effect of exchange rate changes on cash	2	5
Net (decrease) increase in cash and cash equivalents	\$ (290)	\$ 150

Operating Activities: The variation between the first nine months of 2010 and the first nine months of 2009 was largely attributable to a \$54 million increase in receivables in the 2010 period compared with a \$58 million decrease in the 2009 period. The variation in receivables largely reflected 5% higher net sales in the third quarter of 2010 compared with the fourth quarter of 2009, while net sales declined 16% in the third quarter of 2009 compared with the fourth quarter of 2008. In addition, inventories increased \$8 million in the first nine months of 2010 compared with an \$82 million decrease in the same prior-year period. The decrease in the 2009 period primarily reflected a company-wide initiative to optimize inventory levels relative to business conditions.

Investing Activities: The variation between the first nine months of 2010 and the first nine months of 2009 reflects a net increase of \$144 million in marketable securities during the 2010 period, partially offset by an \$18 million decrease in capital spending.

Financing Activities: The variation between the first nine months of 2010 and the first nine months of 2009 primarily reflects a lower level of financing activities during the 2010 period compared with our completion of an offering of \$300 million of 9.75% senior notes in the third quarter of 2009, the effect of which was partially offset by our first quarter 2009 repayment of \$190 million of outstanding borrowings under our revolving credit facility.

CAPITAL EXPENDITURES

Capital spending amounted to \$18 million in the first nine months of 2010 compared with \$36 million in the first nine months of 2009. Because of the high level of investment that we made in our operations in 2006 through 2008 and the current market environment, we plan to limit our capital spending in 2010 to no more than approximately \$50 million depending on the timing of several projects. Approved capital expenditures for the replacement, modernization and expansion of operations totaled \$246 million as of September 30, 2010 compared with \$242 million as of December 31, 2009. Approved expenditures as of September 30, 2010 included \$210 million for construction of a new, low-cost gypsum wallboard plant in Stockton, Calif. Because of the current market

Table of Contents

environment, commencement of construction of this plant has been delayed at least until 2012. We expect to fund our capital expenditures program with cash from operations or cash on hand and, if determined to be appropriate and they are available, borrowings under our revolving credit facility or other financings.

WORKING CAPITAL

As of September 30, 2010, working capital (current assets less current liabilities) amounted to \$747 million, and the ratio of current assets to current liabilities was 2.45-to-1. As of December 31, 2009, working capital amounted to \$939 million, and the ratio of current assets to current liabilities was 2.91-to-1.

Cash and Cash Equivalents and Marketable Securities: As of September 30, 2010, we had \$544 million of cash and cash equivalents and marketable securities compared with \$555 million as of June 30, 2010 and \$690 million as of December 31, 2009. Uses of cash during the first nine months of 2010 included \$129 million for interest, \$28 million for severance and other obligations associated with restructuring activities and \$18 million for capital expenditures.

Receivables: As of September 30, 2010, receivables were \$411 million, up \$54 million, or 15%, from \$357 million as of December 31, 2009. This increase primarily reflected a \$52 million, or 18%, increase in customer receivables primarily due to a 10% increase in consolidated net sales in September 2010 compared with December 2009 and a reduction in customer rebate accruals during the first nine months of 2010.

Inventories: As of September 30, 2010, inventories were \$297 million, up \$8 million, or 3%, from \$289 million as of December 31, 2009 reflecting an increase of \$5 million in finished goods and work-in-progress and an increase of \$3 million in raw materials.

Accounts Payable: As of September 30, 2010, accounts payable were \$223 million, up \$18 million, or 9%, from \$205 million as of December 31, 2009 primarily due to a 2% increase in cost of goods sold in September 2010 compared with December 2009 and our continued efforts to extend payment terms with a substantial number of our suppliers.

Accrued Expenses: As of September 30, 2010, accrued expenses were \$276 million, up \$3 million, or 1% from \$273 million as of December 31, 2009. The higher level of accrued expenses primarily reflected an increase in accruals of \$7 million for derivatives related to our natural gas and foreign exchange hedging activity, \$2 million for property taxes and \$1 million for group health insurance, partially offset by a decrease of \$8 million in accruals for incentive compensation plans.

MARKETABLE SECURITIES

We have been investing in marketable securities in 2010. These securities are classified as available-for-sale securities and reported at fair value with unrealized gains and losses excluded from earnings and reported in accumulated other comprehensive income (loss) on our condensed consolidated balance sheet. The realized and unrealized gains and losses for the nine months ended September 30, 2010 were immaterial. See Note 6 to the condensed consolidated financial statements for additional information regarding our investments in marketable securities.

DEBT

Total debt, consisting of senior notes, convertible senior notes, industrial revenue bonds and outstanding borrowings under our ship mortgage facility, amounted to \$1.959 billion as of September 30, 2010 compared with \$1.962 billion as of December 31, 2009. There were no borrowings outstanding under our revolving credit facilities as of September 30, 2010. See Note 8 to the condensed consolidated financial statements for additional information regarding our debt.

Table of Contents**Realization of Deferred Tax Asset**

An income tax benefit of \$2 million was recorded in the third quarter of 2010. The effective tax benefit rate for the quarter was 1.5%.

ASC 740, Accounting for Income Taxes, requires a reduction of the carrying amounts of deferred tax assets by a valuation allowance if, based on the available evidence, it is more likely than not that such assets will not be realized. The need to establish valuation allowances for deferred tax assets is assessed periodically. In assessing the requirement for, and amount of, a valuation allowance in accordance with the more-likely-than-not standard, we give appropriate consideration to all positive and negative evidence related to the realization of the deferred tax assets. This assessment considers, among other matters, the nature, frequency and severity of current and cumulative losses, forecasts of future profitability, the duration of statutory carryforward periods, our experience with loss carryforwards not expiring unused and tax planning alternatives. A history of cumulative losses for a certain threshold period is a significant form of negative evidence used in the assessment, and the accounting rules require that we have a policy regarding the duration of the threshold period. If a cumulative loss threshold is met, forecasts of future profitability may not be used as positive evidence related to the realization of the deferred tax assets in the assessment. Consistent with practices in the home building and related industries, we have a policy of four years as our threshold period for cumulative losses.

As of September 30, 2010, we had federal net operating loss, or NOL, carryforwards of approximately \$1.401 billion that are available to offset future federal taxable income and will expire in the years 2026-2030. In addition, as of that date, we had federal alternative minimum tax credit carryforwards of approximately \$51 million that are available to reduce future regular federal income taxes over an indefinite period. In order to fully realize the U.S. federal net deferred tax assets, taxable income of approximately \$1.548 billion would need to be generated during the period before their expiration. In addition, we had federal foreign tax credit carryforwards of \$6 million that will expire in 2015. As of September 30, 2010, we had gross deferred tax assets related to our state NOLs and tax credit carryforwards of approximately \$264 million which expire in the years 2011-2030. In addition, we had gross deferred tax assets related to our foreign NOLs of approximately \$6 million which do not expire. During periods prior to 2010, we established a valuation allowance against our deferred tax assets totaling \$772 million. Based upon an evaluation of all available evidence and our losses for the first nine months of 2010, we recorded additional valuation allowances of \$32 million in the first quarter, \$25 million in the second quarter and \$44 million in the third quarter against our deferred tax assets. Our cumulative loss position over the last four years was significant evidence supporting the recording of the additional valuation allowance. As a result, as of September 30, 2010, our deferred tax assets valuation allowance was \$873 million. Recording this allowance will have no impact on our ability to utilize our U.S. federal and state NOL and tax credit carryforwards to offset future U.S. profits. We continue to believe that we ultimately will have sufficient U.S. profitability during the remaining NOL and tax credit carryforward periods to realize substantially all of the economic value of the federal NOLs and some of the state NOLs before they expire. In future periods, the allowance could be reduced based on sufficient evidence indicating that it is more likely than not that a portion or all of our deferred tax assets will be realized.

A noncash income tax benefit of \$19 million was recorded during the first quarter of 2010 that related to the fourth quarter of 2009. Under current accounting rules, we are required to consider all items (including items recorded in other comprehensive income) in determining the amount of income tax benefit that results from a loss from continuing operations. As a result of reviewing the application of this requirement to our loss from continuing operations for 2009, during the first quarter of 2010 we recorded an additional income tax benefit related to the fourth quarter of 2009. This income tax benefit was exactly offset by income tax expense on other comprehensive income. However, while the income tax benefit is reported on the condensed consolidated statement of operations and reduced our net loss, the income tax expense on other comprehensive income is recorded directly to AOCI, which is a component of stockholders' equity. Because the income tax expense on other comprehensive income is equal to the income tax benefit, our net deferred tax position is not impacted.

Table of Contents

Section 382 of the Internal Revenue Code, or Section 382, imposes limitations on a corporation's ability to utilize NOLs if it experiences an ownership change. In general terms, an ownership change may result from transactions increasing the cumulative ownership of certain stockholders in the stock of a corporation by more than 50 percentage points over a three-year period. If we were to experience an ownership change, utilization of our NOLs would be subject to an annual limitation under Section 382 determined by multiplying the market value of our outstanding shares of stock at the time of the ownership change by the applicable long-term tax-exempt rate. If an ownership change had occurred as of September 30, 2010, our annual NOL utilization would have been limited to approximately \$54 million per year. Any unused annual limitation may be carried over to later years within the allowed NOL carryforward period. The amount of the limitation may, under certain circumstances, be increased or decreased by built-in gains or losses held by us at the time of the change that are recognized in the five-year period after the change.

We classify interest expense and penalties related to unrecognized tax benefits and interest income on tax overpayments as components of income taxes (benefit). As of September 30, 2010, the total amount of interest expense and penalties recognized on our condensed consolidated balance sheet was \$4 million and \$1 million, respectively. The total amount of unrecognized tax benefit that, if recognized, would affect our effective tax rate, was \$33 million.

Our federal income tax returns for 2006 and prior years have been examined by the Internal Revenue Service, or IRS. The U.S. federal statute of limitations remains open for the year 2004 and later years. For the years 2007 and 2008, we are currently under audit by the IRS. We are also under examination in various U.S. state and foreign jurisdictions. It is possible that these examinations may be resolved within the next 12 months. Due to the potential for resolution of the federal, state and foreign examinations and the expiration of various statutes of limitation, it is reasonably possible that our gross unrecognized tax benefit may change within the next 12 months by a range of \$20 million to \$25 million.

Under the Patient Protection and Affordable Care Act and a related reconciliation measure, the Health Care and Education Reconciliation Act of 2010, beginning with 2013, we will be required to include the Medicare Part D subsidy we receive for providing prescription drug benefits to retirees in our taxable income for federal income tax purposes. Although this requirement does not become effective until 2013, we were required by accounting rules to record a charge of \$20 million in the first quarter of 2010 for the expected effect of this requirement. This charge was offset by our valuation allowance and will not impact our income tax expense unless our judgment on the realizability of the deferred tax assets changes.

Legal Contingencies

We are named as defendants in litigation arising from our operations, including claims and lawsuits arising from the operation of our vehicles and claims arising from product warranties, workplace or job site injuries, and general commercial disputes. This litigation includes multiple lawsuits, including class actions relating to Chinese-manufactured drywall distributed by L&W Supply Corporation in the southeastern United States in 2006 and 2007. In those cases, the plaintiffs allege that the Chinese-manufactured drywall is defective and emits excessive sulfur compounds which have caused property damage to the homes in which the drywall was installed and potential health hazards to the residents of those homes.

We have also been notified by state and federal environmental protection agencies of possible involvement as one of numerous potentially responsible parties in a number of Superfund sites in the United States. As a potentially responsible party, we may be responsible to pay for some part of the cleanup of hazardous waste at those sites. In most of these sites, our involvement is expected to be minimal. In addition, we are involved in environmental cleanups of other property that we own or owned.

Table of Contents

We believe that appropriate accruals have been established for our potential liability in connection with these matters, taking into account the probability of liability, whether our exposure can be reasonably estimated and, if so, our estimate of our liability or the range of our liability. However, we continue to review these accruals as additional information becomes available and revise them as appropriate. We do not expect the environmental matters or any other litigation matters involving USG to have a material adverse effect upon our results of operations, financial position or cash flows.

See Note 16 to the condensed consolidated financial statements for additional information regarding litigation matters.

Mine Safety

The operation of our nine mines and quarries in the United States is subject to regulation and inspection under the Federal Mine Safety and Health Act of 1977, or Safety Act. From time to time, inspection of our mines and quarries and their operation results in our receipt of citations or orders alleging violations of health or safety standards or other violations under the Safety Act. We are usually able to resolve the matters identified in the citations or orders with little or no assessments or penalties.

During the quarter ended September 30, 2010, we received 35 citations alleging health and safety violations that could significantly and substantially contribute to the cause and effect of a mine safety or health hazard under the Safety Act. The total dollar value of proposed assessments from the Mine Safety and Health Administration under the Act with respect to those citations, some of which are being contested, was approximately \$16,600. However, no assessment has yet been made with respect to 20 of the citations. During the quarter ended September 30, 2010, no assessments or penalties were paid with respect to citations received in prior quarters.

Set forth below is information with respect to the gypsum mines with respect to which citations were received during the quarter ended September 30, 2010:

Location of Mine/Quarry	Number of Citations	Proposed Assessments to Date
Empire, Nevada	2	
Fort Dodge, Iowa	5	
Plaster City, California	9	\$ 15,249
Shoals, Indiana	1	162
Southard, Oklahoma	3	918
Sperry, Iowa	12	
Sweetwater, Texas	3	262

We did not receive any citations for unwarrantable failure to comply with health and safety standards under the Safety Act, any orders under the Safety Act regarding withdrawal from a mine as a result of failure to abate in a timely manner a health and safety violation for which a citation was issued or any imminent danger orders under the Safety Act during the quarter ended September 30, 2010. Also, there were no flagrant violations and no mining-related fatalities during that quarter.

Critical Accounting Policies

The preparation of our financial statements requires us to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses during the periods presented. Our Annual Report on Form 10-K for the fiscal year ended December 31, 2009, which we filed with the Securities and Exchange Commission on February 12, 2010, includes a summary of the critical accounting policies we believe are the most important to aid in understanding our financial results. There have been no changes to those critical accounting policies that have had a material impact on our reported amounts of assets, liabilities, revenues or expenses during the first nine months of 2010.

Table of Contents

Recent Accounting Pronouncement

In July 2010, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update, or ASU, 2010-20 Disclosures about the Credit Quality of Financing Receivables and Allowance for Credit Losses. The new disclosure guidance expands the existing requirements. The enhanced disclosures provide information on the nature of credit risk in a company's financing receivables, how that risk is analyzed in determining the related allowance for credit losses, and changes to the allowance during the reporting period. The new disclosures will become effective for both our interim and annual reporting periods ending after December 15, 2010. We are currently reviewing this update to determine the impact, if any, that it may have on our financial disclosures, and we will adopt its provisions when they become effective.

Forward-Looking Statements

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 related to management's expectations about future conditions. Actual business, market or other conditions may differ from management's expectations and, accordingly, may affect our sales and profitability or other results and liquidity. Actual results may differ due to various other factors, including:

- economic conditions, such as the levels of new home and other construction activity, employment levels, the availability of mortgage, construction and other financing, mortgage and other interest rates, housing affordability and supply, the levels of foreclosures and home resales, currency exchange rates and consumer confidence;
- capital markets conditions and the availability of borrowings under our credit agreement or other financings;
- competitive conditions, such as price, service and product competition;
- shortages in raw materials;
- changes in raw material, energy, transportation and employee benefit costs;
- the loss of one or more major customers and our customers' ability to meet their financial obligations to us;
- capacity utilization rates;
- changes in laws or regulations, including environmental and safety regulations;
- the outcome in contested litigation matters;
- the effects of acts of terrorism or war upon domestic and international economies and financial markets; and
- acts of God.

We assume no obligation to update any forward-looking information contained in this report.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We use derivative instruments to manage selected commodity price and foreign currency exposures. We do not use derivative instruments for speculative trading purposes, and we typically do not hedge beyond five years.

COMMODITY PRICE RISK

We use swap and option contracts to manage our exposure to fluctuations in commodity prices associated with anticipated purchases of natural gas. Currently, a portion of our anticipated purchases of natural gas are hedged for 2010, 2011 and 2012 and the notional amount of these hedge contracts was \$83 million as of September 30, 2010. We review our positions regularly and make adjustments as market and business conditions warrant. A sensitivity analysis was prepared to estimate the potential change in the fair value of our natural gas hedge contracts assuming a hypothetical 10% change in market prices. Based on the results of this analysis, which may differ from actual results, the potential change in the fair value of our natural gas hedge contracts as of September 30, 2010 was \$4 million. This analysis does not consider the underlying exposure.

FOREIGN CURRENCY EXCHANGE RISK

We have foreign exchange forward contracts in place to hedge changes in the value of intercompany loans to certain foreign subsidiaries due to changes in foreign exchange rates. The notional amount of these hedges is \$21 million, and they all mature by December 31, 2010. As of September 30, 2010, the fair value of these hedges was a \$1 million unrealized loss.

We also have foreign exchange forward contracts to hedge purchases of products and services denominated in non-functional currencies. The notional amount of these contracts is \$117 million and they mature by March 28, 2012. The fair value of these contracts was a \$1 million unrealized loss as of September 30, 2010. A sensitivity analysis was prepared to estimate the potential change in the fair value of our foreign exchange forward contracts assuming a hypothetical 10% change in foreign exchange rates. Based on the results of this analysis, which may differ from actual results, the potential change in the fair value of our foreign exchange forward contracts as of September 30, 2010 was \$10 million. This analysis does not consider the underlying exposure.

INTEREST RATE RISK

As of September 30, 2010, most of our outstanding debt was fixed-rate debt. A sensitivity analysis was prepared to estimate the potential change in interest expense assuming a hypothetical 100-basis-point increase in interest rates. Based on the results of this analysis, which may differ from actual results, the potential change in interest expense would be immaterial.

See Note 9 to the condensed consolidated financial statements for additional information regarding our financial exposures.

Table of Contents

ITEM 4. CONTROLS AND PROCEDURES

(a) Evaluation of disclosure controls and procedures.

Our Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, or the Act), have concluded that, as of the end of the quarter covered by this report, our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its principal executive officer or officers and principal financial officer or officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

(b) Changes in internal control over financial reporting.

There were no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) promulgated under the Act) identified in connection with the evaluation required by Rule 13a-15(d) promulgated under the Act that occurred during the fiscal quarter ended September 30, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

See Part I, Item 1, Note 16 to the condensed consolidated financial statements for additional information regarding legal proceedings.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

- (a) Pursuant to our Deferred Compensation Program for Non-Employee Directors, two of our non-employee directors deferred their quarterly retainers for service as directors that were payable on September 30, 2010 into a total of approximately 3,255 deferred stock units. These units will increase or decrease in value in direct proportion to the market value of our common stock and will be paid in cash or shares of common stock, at the director's option, following termination of service as a director. The issuance of these deferred stock units was effected through a private placement under Section 4(2) of the Securities Act of 1933, as amended, and was exempt from registration under Section 5 of that Act.

Table of Contents

ITEM 6. EXHIBITS

- 4.1 Registration Rights Agreement, dated as of September 8, 2010, between USG Corporation and Evercore Trust Company, N.A. (incorporated by reference to Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated September 13, 2010)
- 10.1 Second Amendment and Restatement Agreement dated as of January 7, 2009, among USG Corporation, the Lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent (Exhibit A to this agreement is filed as Exhibit 10.2 to this Report) *
- 10.2 Second Amendment and Restated Credit Agreement dated as of January 7, 2009, among USG Corporation, the Lenders party thereto, JPMorgan Chase Bank, N.A., as Administrative Agent, and Goldman Sachs Credit Partners, L.P., as Syndication Agent * **
- 10.3 Guarantee Agreement dated as of January 7, 2009 among USG Corporation, the subsidiary guarantors party thereto and JPMorgan Chase Bank, N.A.
- 10.4 Pledge and Security Agreement dated as of January 7, 2009 among USG Corporation, the other grantors party thereto and JPMorgan Bank, N.A., as administrative agent * **
- 10.5 Secured Loan Facility Agreement, dated October 21, 2008, between Gypsum Transportation Limited and DVB Bank SE, as lender, agent and security trustee *
- 10.6 Credit Agreement, dated as of June 30, 2009, between CGC Inc. and The Toronto-Dominion Bank * **
- 10.7 Form of Restricted Stock Units Agreement *
- 10.8 Form of Performance Based Restricted Stock Units Agreement *
- 31.1 Rule 13a-14(a) Certifications of USG Corporation's Chief Executive Officer *
- 31.2 Rule 13a-14(a) Certifications of USG Corporation's Chief Financial Officer *
- 32.1 Section 1350 Certifications of USG Corporation's Chief Executive Officer *
- 32.2 Section 1350 Certifications of USG Corporation's Chief Financial Officer *
- 101 The following financial information from USG Corporation's Quarterly Report on Form 10-Q for the three months and nine months ended September 30, 2010, formatted in XBRL (Extensible Business Reporting Language): (1) the condensed consolidated statements of operations for the three months and nine months ended September 30, 2010 and 2009, (2) the condensed consolidated balance sheets as of September 30, 2010 and December 31, 2009, (3) the condensed consolidated statements of cash flows for the nine months ended September 30, 2010 and 2009 and (4) notes to the condensed consolidated financial statements, tagged as blocks of text. *

* Filed or furnished herewith

** Portions of this exhibit have been omitted pursuant to a request for confidential treatment.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

USG CORPORATION

By /s/ William C. Foote
William C. Foote,
Chairman and Chief Executive Officer

By /s/ Richard H. Fleming
Richard H. Fleming,
Executive Vice President and Chief
Financial Officer

By /s/ William J. Kelley Jr.
William J. Kelley Jr.,
Vice President and Controller

October 29, 2010

-44-

Table of Contents

EXHIBIT INDEX

Exhibit Number	Exhibit
4.1	Registration Rights Agreement, dated as of September 8, 2010, between USG Corporation and Evercore Trust Company, N.A. (incorporated by reference to Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated September 13, 2010)
10.1	Second Amendment and Restatement Agreement dated as of January 7, 2009, among USG Corporation, the Lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent (Exhibit A to this agreement is filed as Exhibit 10.2 to this Report) *
10.2	Second Amended and Restated Credit Agreement dated as of January 7, 2009, among USG Corporation, the Lenders party thereto, JPMorgan Chase Bank, N.A., as Administrative Agent, and Goldman Sachs Credit Partners, L.P., as Syndication Agent * **
10.3	Guarantee Agreement dated as of January 7, 2009 among USG Corporation, the subsidiary guarantors party thereto and JPMorgan Chase Bank, N.A. *
10.4	Pledge and Security Agreement dated as of January 7, 2009 among USG Corporation, the other grantors party thereto and JPMorgan Bank, N.A., as administrative agent * **
10.5	Secured Loan Facility Agreement, dated October 21, 2008, between Gypsum Transportation Limited and DVB Bank SE, as lender, agent and security trustee *
10.6	Credit Agreement, dated as of June 30, 2009, between CGC Inc. and The Toronto-Dominion Bank * **
10.7	Form of Restricted Stock Units Agreement *
10.8	Form of Performance Based Restricted Stock Units Agreement *
31.1	Rule 13a-14(a) Certifications of USG Corporation's Chief Executive Officer *
31.2	Rule 13a-14(a) Certifications of USG Corporation's Chief Financial Officer *
32.1	Section 1350 Certifications of USG Corporation's Chief Executive Officer *
32.2	Section 1350 Certifications of USG Corporation's Chief Financial Officer *
101	The following financial information from USG Corporation's Quarterly Report on Form 10-Q for the three months and nine months ended September 30, 2010, formatted in XBRL (Extensible Business Reporting Language): (1) the condensed consolidated statements of operations for the three months and nine months ended September 30, 2010 and 2009, (2) the condensed consolidated balance sheets as of September 30, 2010 and December 31, 2009, (3) the condensed consolidated statements of cash flows for the nine months ended September 30, 2010 and 2009 and (4) notes to the condensed consolidated financial statements, tagged as blocks of text. *

- * Filed or furnished herewith

- ** Portions of this exhibit have been omitted pursuant to a request for confidential treatment.