MDC CORP INC Form 6-K December 09, 2003

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

| For the month of, | November | 2003 |
|--|--|---|
| Commission File Number | 001-13718 | |
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| | MDC CORPORATION INC. | |
| (Translat | ion of registrant's name into Eng | |
| 45 Hazelton | Avenue, Toronto, Ontario, Canada, | M5R 2E3 |
| (Addre | ess of principal executive offices | 3) |
| Indicate by chec annual reports under cove | ck mark whether the registrant filer Form 20-F or Form 40F. | es or will file |
| Form 20-F | Form 40-F | Х |
| in paper as permitted by Indicate by chec in paper as permitted by Indicate by chec contained in this Form, t | Regulation S-T Rule 101(b)(1): Ck mark if the registrant is submice Regulation S-T Rule 101(b)(7): Ck mark if the registrant is submice Regulation S-T Rule 101(b)(7): Ck mark whether by furnishing the che registrant is also thereby furnishing pursuant to Rule 12g3-2(b) to the registrant is also thereby furnishing the che registrant is also the registrant is also | tting the Form 6-K information rnishing the |
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| Document | | Page No. |
| 1. 2. 3. | News Release dated November 18, News Release dated November 20, Third Quarter Report for the nir | 2003 7 |

ended September 30, 2003

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MDC [LOGO OMITTED] PARTNERS

PRESS RELEASE FOR IMMEDIATE RELEASE

FOR: MDC Corporation Inc.

45 Hazelton Avenue

Toronto, Ontario M5R 2E3

CONTACTS: Miles S. Nadal Peter M. Lewis

Chairman, President & CEO Executive Vice-President & CFO

(416) 960-9000 Ext.223 (416) 960-9000 Ext. 272

Walter Campbell Trevor Maunder

Senior Vice-President Finance Director, Investor Relations

(416) 960-9000 Ext.336 (416) 960-9000 Ext.226

TSE Stock Symbol: MDZ.A NASDAQ Stock Symbol: MDCA

Website: www.mdccorp.com

/NOT FOR DISTRIBUTION TO U.S. NEWSWIRE SERVICES OR FOR DISSEMINATION IN THE UNITED STATES/ $\,$

MDC CORPORATION INC. ANNOUNCES FILING OF PRELIMINARY PROSPECTUS FOR THE ISSUANCE OF 3,903,451 ADJUSTABLE RATE EXCHANGEABLE SECURITIES DUE DECEMBER 31, 2028

THE SECURITIES WILL EACH BE EXCHANGEABLE INTO A UNIT OF CUSTOM DIRECT INCOME FUND

TORONTO, Ontario (November 18, 2003) - MDC Corporation Inc. operating as MDC Partners ("MDC") of Toronto today announced that it filed a preliminary prospectus with the securities regulatory authorities in each of the provinces of Canada to offer 3,903,451 Adjustable Rate Exchangeable Securities due December 31, 2028. The proceeds will be used for general corporate purposes. Interest payments on the Exchangeable Securities will be made in the same amount and on the same dates as the distributions paid on units of Custom Direct Income Fund (the "Fund"), but in no event will the monthly payment be

less than 0.25% per month (3.0% per annum). The offering is being underwritten by a syndicate led by CIBC World Markets Inc., which includes TD Securities Inc., Scotia Capital Inc., BMO Nesbitt Burns Inc., National Bank Financial Inc. and Griffiths McBurney & Partners.

A holder of an Exchangeable Security will have the right to exchange the security for a unit of the Fund once MDC has effectively exchanged its 20% ownership of Custom Direct, Inc. into units of the Fund. MDC's shares of Custom Direct, Inc. are effectively exchangeable into units of the Fund once (a) the Fund has earned audited EBITDA of approximately US\$22.2 million for the year ending December 31, 2003 or for any fiscal year subsequent to 2003, and (b) the Fund has made average monthly per unit cash distributions of at least \$0.1125 for the period from May 29, 2003 to December 31, 2003 or for any fiscal year subsequent to 2003. For purposes of determining whether the EBITDA target has been met, the audited financial statements for the year ending December 31, 2003 are anticipated to be prepared by March, 2004. The Exchangeable

Securities will also be redeemable by MDC for units of the Fund or for cash in certain circumstances.

"We are very excited about the opportunity to continue to increase the liquidity of MDC's balance sheet through the monetization of value in non core assets. This transaction is an important incremental milestone enabling MDC to continue to focus on its core business of marketing and communications services. We are very pleased to have the opportunity to crystallize significant value for the shareholders of MDC through this offering and recent transactions including the initial public offering of the Custom Direct Income Fund and the initial public offering of the Davis + Henderson Income Fund. Custom Direct, Inc. is an outstanding organization and we have every confidence in its future prospects," said Miles Nadal, Chairman and Chief Executive Officer of MDC.

About MDC Partners

MDC Partners is one of the world's leading marketing communications firms. Through its partnership of entrepreneurial firms, MDC provides creative, integrated and specialized communication services to leading brands throughout the United States, Canada and the United Kingdom. MDC Class A shares are publicly traded on the Toronto Stock Exchange under the symbol MDZ.A and on the NASDAQ under the symbol MDCA.

This press release contains forward-looking statements within the meaning of section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements involve risks and uncertainties which may cause the actual results or objectives to be materially different from those expressed or implied by such forward-looking statements. Such factors include, among other things, the Company's financial performance; changes in the competitive environment; adverse changes in the economy; ability to maintain long-term relationships with customers; financing requirements and other factors set forth in the Company's Form 40-F for its fiscal year ended December 31, 2002 and subsequent SEC filings.

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MDC CORPORATION INC. OFFERING OF 3,400,000 ADJUSTABLE RATE EXCHANGEABLE SECURITIES DUE DECEMBER 31, 2028 PRICED AT \$8.75 PER SECURITY FOR GROSS PROCEEDS OF APPROXIMATELY \$30 MILLION

GROSS PROCEEDS OF \$34 MILLION IF OVER-ALLOTMENT OPTION EXERCISED

THE SECURITIES WILL EACH BE EXCHANGEABLE INTO A UNIT OF CUSTOM DIRECT INCOME FUND

TORONTO, Ontario (November 20, 2003) - MDC Corporation Inc. operating as MDC Partners ("MDC") of Toronto today announced that it entered into an underwriting agreement with a syndicate of underwriters in connection with its offering of 3,400,000 Adjustable Rate Exchangeable Securities due December 31, 2028 at an offering price of \$8.75. MDC has also granted the underwriters an over-allotment option to purchase up to an additional 503,451 Exchangeable Securities at the same price, exercisable at any time until 30 days following closing. Net proceeds are expected to be \$27.5 million, or \$31.7 million if the over-allotment option is exercised in full, and will be used for general corporate purposes. The securities will pay interest monthly at a rate equal to the actual distribution by Custom Direct Income Fund in that month. The offering is being underwritten by a syndicate led by CIBC World Markets Inc., which includes TD Securities Inc., Scotia Capital Inc., BMO Nesbitt Burns Inc., National Bank Financial Inc. and Griffiths McBurney & Partners. Closing is expected to occur on or about December 8, 2003.

A holder of an Exchangeable Security will have the right to exchange the security for a unit of the Fund once MDC is entitled to effectively exchange

its 20% ownership of Custom Direct, Inc. into units of the Fund. MDC's shares of Custom Direct, Inc. are effectively exchangeable into units of the Fund once (a) the Fund has earned audited EBITDA of approximately US\$22.2 million for the

year ending December 31, 2003 or for any fiscal year subsequent to 2003, and (b) the Fund has made average monthly per unit cash distributions of at least \$0.1125 for the period from May 29, 2003 to December 31, 2003 or for any fiscal year subsequent to 2003. For purposes of determining whether the EBITDA target has been met, the audited financial statements for the year ending December 31, 2003 are anticipated to be prepared by March, 2004.

"We are very excited about the opportunity to continue to increase the liquidity of MDC's balance sheet through the monetization of value in non core assets. This transaction is an important incremental milestone enabling MDC to continue to focus on its core business of marketing and communications services. We are very pleased to have crystallized significant value for the shareholders of MDC through this offering and recent transactions including the initial public offering of the Custom Direct Income Fund and the initial public offering of the Davis + Henderson Income Fund. Custom Direct, Inc. is an outstanding organization and we have every confidence in its future prospects," said Miles Nadal, Chairman and Chief Executive Officer of MDC.

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This press release contains forward-looking statements within the meaning of section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements involve risks and uncertainties which may cause the actual results or objectives to be materially different from those expressed or implied by such forward-looking statements. Such factors include, among other things, the Company's financial performance; changes in the competitive environment; adverse changes in the economy; ability to maintain long-term relationships with customers; financing requirements and other factors set forth in the Company's Form 40-F for its fiscal year ended December 31, 2002 and subsequent SEC filings.

Document 3

[logo omitted]
MDC Corporation Inc.

Third Quarter Report
Nine months ended September 30, 2003

Financial Highlights

Consolidated Financial Summary (in thousands of U.S. dollars, except per share amounts) (unaudited) Three months ended September 30

2003

| Gross billings | 132,140 | 140 |
|--|-----------------|--------|
| Revenues | 68,088 | 88 |
| Operating income before other income (charges) | 7,836 | 11 |
| Cash flow from operations | 5 , 867 | 7 |
| Net income for the period | 3,341 | 4 |
| Earnings per share | 3,312 | |
| Basic | 0.17 | |
| Diluted | 0.15 | |
| Cash flow per share | 0.13 | |
| Basic | 0.30 | |
| Diluted | 0.26 | |
| | 0.26 | |
| Weighted average number of shares outstanding | 10.061.746 | 16 015 |
| Basic | 18,361,746 | 16,915 |
| Diluted | 23,249,320 | |
| Nine months ended September 30 | 2003 | |
| Gross billings | 410,304 | 453 |
| Revenues | 236,928 | 299 |
| Operating income before other income (charges) | 25 , 769 | 40 |
| Cash flow from operations | 13,282 | 17 |
| Net income for the period | 12,565 | 91 |
| Earnings per share | | |
| Basic | 0.67 | |
| Diluted | 0.55 | |
| Cash flow per share | | |
| Basic | 0.71 | |
| Diluted | 0.58 | |
| Weighted average number of shares outstanding | 0.30 | |
| Basic | 17,397,476 | 16 015 |
| | 11,001,410 | 25,501 |

Management's Discussion & Analysis

The following discussion focuses on the operating performance of MDC Corporation Inc. (the "Company") for the three- and nine-month periods ended September 30, 2003 and 2002, and the financial condition as at September 30, 2003. This analysis should be read in conjunction with the consolidated interim financial statements presented in this interim report and the annual audited consolidated financial statements and Management's Discussion and Analysis presented in the Annual Report to Shareholders for the year ended December 31, 2002. All amounts are in U.S. dollars unless otherwise stated.

Overview

Effective September 30, 2003, MDC has adopted the U.S. dollar as its reporting

currency in order to more fully reflect the global nature of the Company's business and shareholder base. In addition, MDC has modified its financial statement presentation to improve investors' ability to compare the Company's results with those of most other publicly traded businesses in the marketing communications industry.

The third quarter financial results reflect both MDC's strategy to focus resources on Marketing Communications and management's commitment to the profitable operation of the remaining non-core businesses. During the quarter, MDC successfully completed the privatization of Maxxcom, the acquisition of the 15% interest in Metaca, the Canadian card operation, owned by Symcor Inc., and the sale of its remaining units of the Custom Direct Income Fund (the "Fund") by way of a fully underwritten private placement. MDC continues to own a 20% subordinated interest in Custom Direct, which may be exchangeable into units of the Fund after December 31, 2003. Significant progress was also made with regard to the implementation of state-of-the art equipment at Ashton-Potter, our U.S. stamp operation, in preparation for increased production expected to commence by the end of the year.

Three Months Ended September 30, 2003 Compared with the Three Months Ended September 30, 2002

Revenues

Consolidated revenues for the quarter ended September 30, 2003 totaled \$68.1 million, representing a decrease of 23% or \$20.4 million from the revenues of \$88.5 million reported for the same quarter of 2002.

Gross billings of the Marketing Communications Division increased 18% or \$17.3 million compared with the third quarter of last year and revenues were \$47.5 million, \$5.3 million or 12% higher than the \$42.2 million achieved in the same prior-year period. The improvement in revenues resulted from an increase in demand for database management, direct marketing services, corporate communications and advertising in the United States.

The third quarter revenues generated by the Secure Transactions Division were \$18.9 million. The decrease of \$26.6 million or 58% compared to the 2002 third quarter is primarily due to the revenues of divested operations included in the prior-year results. Excluding divested operations, revenues improved slightly, primarily the result of an increase in the Canadian dollar relative to the U.S. dollar.

Revenues of the Company's Corporate and Other operations increased \$0.9 million to \$1.7 million from the \$0.8 million reported last year, primarily due to the distributions received this quarter from Custom Direct.

Operating Costs

On a consolidated basis, operating costs for the quarter ended September 30, 2003 were \$60.3 million, 22% or \$17.0 million lower than the \$77.3 million of the same prior-year quarter.

Marketing Communications incurred operating costs of \$40.0 million, \$2.6 million higher than in the third quarter of 2002. However, operating costs as a percentage of revenues were 84.3% in Q3 2003 versus 88.7% in Q3 2002 due to growth in excess of cost increases combined with the elimination of head office costs since the privatization of Maxxcom on July 31, 2003. Salaries and related costs increased \$1.6 million compared to the third quarter of the previous year, but, as a percentage of sales, decreased from 47.2% to 45.4%.

Operating costs of the Secure Transactions Division amounted to \$17.7 million in the third quarter of this year and decreased by \$20.5 million compared with

the \$38.2 million of operating costs last year, primarily due to the businesses that have been divested. Operating costs include cost of sales, which increased as a percentage of sales from 44.8% in 2002 to 63.9% in 2003, and salaries and related costs, which increased from 13.3% of sales to 16.2% of sales. These increases are reflective of costs incurred by the stamp operations related to preparation for increased production under the long-term United States Postal Service contract announced last quarter and increased U.S. dollar equivalent operating costs at Canadian facilities as a result of the strengthening Canadian dollar.

The operating costs of Corporate and Other operations amounted to \$2.5 million for the quarter, \$0.9 million higher than in the same quarter of 2002, primarily the result of \$0.6 million of costs allocated to Corporate and Other with the merger of head offices upon the privatization of Maxxcom.

Operating Income before Other Income (Charges)
Operating income before other charges was \$7.8 million for the third quarter of this year, \$3.4 million or 31% lower than the \$11.3 million achieved last year. The growth of the Marketing Communications Division was offset by the impact of divested operations and the increased costs associated with the remaining operations within the Secure Transactions Division. The operating loss attributable to Corporate and Other operations remained at \$0.8 million for the quarter.

Marketing Communications contributed \$7.4 million in operating income before other charges for the quarter compared with \$4.8 million in 2002. The improvement of 56% or \$2.7 million was primarily due to the improvement in revenues and contribution from our partner operations combined with the cost reductions achieved through the merger of head offices related to the privatization of Maxxcom. As a result, operating margins were 15.7% of sales in this quarter versus 11.3% of sales in the third quarter of last year.

The Secure Transactions Division earned \$1.2 million of operating income before other charges, a decrease of \$6.1 million from the prior-year third quarter. Operating income as a percentage of sales decreased from 16.1% last year to 6.4% this year. Excluding the divested operations, the remaining operating units reported a decrease in operating income of \$1.6 million compared to 2002 due primarily to higher operating costs in U.S. dollars at Canadian facilities as a result of a stronger Canadian dollar.

Net Gain on Asset Dispositions and Other Charges
The net gain on asset dispositions and other charges was \$0.4 million for the
third quarter of 2003. A gain on the disposition of the Fund units and
settlement of a holdback were partially offset by charges of \$1.4 million each
for stock-based compensation expenses and a goodwill charge related to the
Canadian card operations. In 2002, the gain of \$1.5 million related to the
divestiture of the non-core assets of A.E. McKenzie Co. Inc., The House of
Questa, and the Australian ticketing operation.

Amortization

Amortization expense for the period was \$2.7 million, \$0.9 million lower than the amortization of \$3.6 million last year primarily as a result of the reduction in the capital assets of the Secure Transactions Division. Amortization of the Marketing Communications Division remained relatively unchanged compared to the third quarter of last year at \$2.0 million.

Interest, Net

For the third quarter of 2003, interest expense was \$1.4\$ million, down \$2.5\$ million compared with the same period of 2002. The decrease is due primarily to lower levels of indebtedness. The increase in interest expense of the

Marketing Communications Division was more than offset by the reduction of interest in Secure Transactions and Corporate and Other due to the retirement of the 10.5% Senior Subordinated Notes ("Notes") and the senior credit facility at head office.

Income Participation of Minority Partners

Income participation of minority partners represents payments to minority shareholders of subsidiary companies pursuant to their respective shareholder agreements, and was \$1.5 million for the quarter, \$0.6 million higher than in the same quarter of last year as a result of improved performance in the Marketing Communications Division.

Income before Income Taxes and Minority Interest

The income before income taxes and minority interest was \$2.7 million in the quarter ended September 30, 2003, compared to \$4.4 million in the 2002 third quarter. The improvement in Marketing Communications was more than offset by reductions in Secure Transactions, primarily due to divestitures, and increased costs at Corporate and Other.

Income Tax Expense

The recovery of income tax recorded for the third quarter was \$0.8 million compared with income tax expense of \$0.2 million last year. During the quarter, the Company benefited from the recognition of previously unrecognized tax losses.

Minority Interest

Minority interest expense for the quarter was \$0.1 million compared with a slight recovery in 2002, and represented the minority interest share of the net income (losses) of Maxxcom and Metaca for the period in which those operations were not wholly-owned subsidiaries.

Net Income for the Period

Net income for the third quarter of 2003 was \$3.3 million compared with \$4.2 million in 2002. The \$1.7 million improvement in the net income of the Marketing Communications

Division was offset by the impact of asset dispositions and a decrease in income attributable to the remaining business segments.

Nine Months Ended September 30, 2003 Compared with the Nine Months Ended September 30, 2002

Revenues

For the first nine months of 2003, consolidated revenues decreased \$63.0 million or 21% to \$236.9 million compared with \$300.0 million for the same period of 2002.

Marketing Communications reported gross billings of \$310.2 million and revenues of \$136.9 million for the first nine months of 2003. This represents an improvement in gross billings of \$33.4 million or 12% and in revenues of \$13.7 million or 11% compared with the same period last year. Increased demand in the United States for database management and direct marketing services and growth in the U.K. were greater than the decline experienced in the Canadian operations from a decrease in sales promotion activity and delays in projects related to the "SARS" issues in Toronto.

Sales generated by the Secure Transactions Division for the period were \$96.2 million versus \$168.5 million in 2002. Revenues of the remaining stamp, card and ticketing operations declined \$2.3 million or 5% from last year.

Revenues attributable to Corporate and Other operations decreased \$4.4 million from the first nine months of 2002 due to dispositions completed of non-core operations net of distributions from Custom Direct during the second and third quarter of 2003.

Operating Costs

Operating costs, at \$211.2 million for the first three quarters of the year, declined 19% or \$48.4 million from the first three quarters of last year primarily as a result of dispositions. The operating costs of Marketing Communications increased by \$7.9 million, offset by decreases in operating costs of the Secure Transactions Division and Corporate and Other operations of \$52.1 million and \$4.2 million, respectively.

Operating costs incurred by the Marketing Communications Division during the first nine months of the year totaled \$118.0 million compared with \$110.2 million for the same period last year. Expressed as a percentage of sales, operating costs were 86.2% in 2003 versus 89.4% in 2002, and salaries and related costs, included in operating costs, decreased from 48.4% to 47.2%, reflective of the cost-efficient structure that has been implemented throughout the organization.

To date in 2003, the operating costs of the Secure Transactions Division totaled \$86.3 million, a decrease of \$52.1 million from \$138.4 million for the first three quarters of 2002, primarily due to dispositions completed since the third quarter of last year.

Operating Income before Other Income (Charges)
Operating income before other charges was \$25.8 million for the year-to-date period ended September 30, 2003, and decreased \$14.6 million or 36% compared with the \$40.4 million earned in the same prior-year period.

The Marketing Communications group improved operating income before other charges by \$5.8 million or 44% from the \$13.0 million achieved during the first nine months of 2002. Operating income, at \$18.8 million, was positively impacted by the improvement in revenues and cost reduction initiatives, including the divisional cost reductions that resulted from the privatization of Maxxcom and the merger of head offices. Operating margins improved to 13.8% of sales on a year-to-date basis from 10.6% of sales in 2002.

Operating income before other charges contributed by the Secure Transactions Division was \$9.8 million compared with \$30.1 million for the prior year. Excluding the operating profits of disposed operations, operating income of the remaining stamp, ticketing and card businesses was \$1.8 million compared to \$4.4 million in 2002. The decrease of \$2.6 million was principally due to reduced levels of activity and increased costs being incurred by Ashton-Potter to retrofit the plant for increased production related to the Multiprint III contract. Production under the new state-of-the-art equipment is scheduled to commence by the end of the year. Operating income of the remaining operations as a percentage of revenues decreased from 8.8% last year to 3.7% this year.

The operating loss incurred by Corporate and Other operations was \$2.9 million for the first three quarters of the year in 2003, relatively unchanged from the \$2.8 million reported for 2002, the result of increased head office costs partially offset by dispositions.

Net Gain on Asset Dispositions and Other Charges For the first nine months of 2003, the net gain on asset dispositions and other charges of \$15.4 million comprised gains primarily related to the disposition of the U.S. cheque operations, net of provisions against specific assets and goodwill charges relating to remaining non-core operations and

stock-based compensation expense. The disposition of the Canadian cheque operations, A.E. McKenzie Co. Inc. and The House of Questa, and the settlement of \$112.5 million of the Notes at 89% of the original principal amount, net of provisions recorded against non-core assets, resulted in a net gain of \$99.5 million for the comparable prior-year period.

Unrealized Foreign Exchange Gain

In the first half of 2002, an unrealized foreign exchange gain of \$4.4 million was recorded with respect to the U.S. dollar denominated Notes. On July 1, 2002, the Notes were designated as a hedge against the foreign exchange exposure of the U.S. Secure Transactions operations, and any foreign exchange translation adjustment of the Notes reduced offsetting foreign exchange translation adjustment of the U.S. operations, which was reflected in the cumulative translation account within shareholders' equity.

Amortization

Consolidated amortization expense was \$9.9 million for the nine-month period ended September 30, 2003, \$2.3 million lower than in 2002 primarily due to the lower level of assets associated with the Secure Transactions Division as a result of the divestitures that have been completed.

Interest, Net

The interest expense totaled \$9.7 million year-to-date at September 30, 2003, down \$4.4 million or 31% from the \$14.1 million incurred during the 2002 period due primarily to the significantly reduced level of long-term indebtedness outstanding during the period related to the Secure Transactions and Corporate and Other divisions. The interest expense of the Marketing Communications Division increased \$0.6 million for the first nine months of 2003 versus 2002, the net effect of the lower average level of borrowings, the higher weighted average cost of borrowing, and the unfavorable impact the strengthening Canadian dollar had on a significant portion of the debt and related interest payments denominated in Canadian dollars.

Income Participation of Minority Partners

Marketing Communications recorded an expense of \$4.0 million with respect to income participation of minority partners for the first nine months of the year compared with \$2.3 million for the three quarters of last year, primarily the result of the improved operating performance of the division.

Income before Income Taxes and Minority Interest

Income before income taxes and minority interest was \$17.6 million for the nine months ended September 30, 2003, versus \$115.7 million in 2002. The \$98.1 million decrease is the net effect of improved earnings from Marketing Communications and distributions from portfolio investments, dispositions completed by the Secure Transactions and Corporate and Other divisions, foreign exchange, and interest associated with indebtedness that has been repaid.

Income Tax Expense

Income tax expense was \$6.1 million in the first three quarters of this year, compared with \$21.5 million last year. Income taxes were 34.7% of income before income taxes and minority interest in 2003 and 18.6% in 2002.

Minority Interest

Minority interest expense represents the minority interest share of the net income (losses) of Maxxcom and Metaca, and, in 2002, also included the minority interest share of the net earnings of Davis + Henderson, Limited Partnership. A recovery of \$1.0 million was recorded for the first nine months of 2002 compared with an expense of \$2.5 million for the same period of 2002.

Net Income for the Period

Net income earned through the first three quarters was \$12.5 million this year compared with \$91.7 million in 2002.

Liquidity and Capital Resources Working Capital

At September 30, 2003, working capital was \$26.2 million compared with \$40.1 million at the end of the second quarter of 2003 and negative \$3.5 million at December 31, 2002. The \$13.9 decrease in working capital since June 30 is due primarily to the sale of the Custom Direct Income Fund units in the third quarter, the acquisition of capital assets, the repurchase of shares under a normal course issuer bid and the increase in the current portion of long-term indebtedness. Compared to June 30, 2003, on a consolidated basis, securities held for sale decreased by \$20.7 million and accounts receivable increased by \$2.1 million. Accounts payable and accrued liabilities decreased by \$1.3 million and deferred acquisition consideration by \$4.0 million, offset by increases in deferred revenue and the current portion of long-term indebtedness of \$1.4 million and \$7.3 million, respectively.

It was decided that the Company possessed sufficient liquid funds to finance foreseeable requirements and hence decided to cancel its \$25 million senior credit facility during the third quarter. At September 30, 2003, Maxxcom had utilized approximately \$30 million of its \$43 million facility in the form of drawings and letters of credit. Cash and undrawn available bank credit facilities to support the Company's future cash requirements, as at September 30, 2003, were approximately \$65 million.

Long-term Indebtedness

Long-term indebtedness (including the current portion of long-term indebtedness) at the end of the third quarter was \$91.2 million, a reduction of \$68.4 million compared with the \$159.6 million outstanding at December 31, 2002, due primarily to the redemption of the Notes in the second quarter partially offset by new indebtedness incurred by Maxxcom, also in the second quarter, to fund deferred acquisition consideration paid and certain capital expenditures. During the third quarter of 2003, \$0.9 million of long-term indebtedness was repaid, including the repurchase of CDN\$1.0 million of the CDN\$50.0 million 7% convertible notes under a normal course issuer bid.

Deferred Acquisition Consideration

Acquisitions of businesses by the Company typically include commitments to contingent deferred purchase obligations and often include rights to require the Company to acquire the remaining ownership interests held by subsidiary shareholders. Deferred purchase price obligations are generally payable annually over a three-year period following the acquisition date and are payable based on achievement of certain thresholds of future earnings and, in certain cases, also based on the rate of growth of those earnings. At September 30, 2003, approximately \$5.4 million of deferred purchase price obligations related to prior-year acquisitions is reflected on the Company's balance sheet. A portion of this obligation, approximately \$2.1 million, may be settled through the issuance of the Company's Class A subordinate voting shares. The cash portion of this obligation is expected to be funded during 2003 and 2004 through the use of operating funds and bank borrowings.

Based on various assumptions as to future operating results of the existing relevant entities, it is estimated that approximately \$0.6 million of further additional deferred purchase obligations would be earned during 2003 or thereafter.

Put Rights of Subsidiaries' Minority Shareholders
Owners of interests in certain of the Marketing and Communications
subsidiaries have the right in certain circumstances to require the Company to
acquire the remaining ownership interests held by them. The owners' ability to
exercise these rights is subject to the satisfaction of certain conditions,
such as the provision of a period of notice in advance of exercising such
right or the installation of successor management in the subsidiary, and in
some cases is related to the employment status of the holder of the right. In
addition, these rights cannot be exercised prior to specified staggered
exercise dates. The exercise of these rights at their earliest contractual
date would result in obligations of the Company to fund the related amounts
during the period 2003 to 2009. Except as described below, it is not
determinable, at this time, if or when the owners of these rights will
exercise all or a portion of these rights.

The amount payable in the event such rights are exercised is dependent on various valuation formulas and on future events, such as the average earnings of the relevant subsidiary through that date of exercise, the growth rate of the earnings of the relevant subsidiary during that period, and, in most cases, the currency exchange rate at the date of payment.

Management estimates, assuming that the subsidiaries perform over the relevant future periods at their 2002 earnings levels, that these rights, if all exercised, could require the Company, in future periods, to pay an aggregate of approximately \$49 million to the owners of such rights to acquire the remaining ownership interests in the relevant subsidiaries. Of this amount, the Company is entitled, at its option, to fund approximately \$5 million by the issuance of share capital.

The ultimate amount payable in the future relating to these transactions will vary because it is dependent on the future results of operations of the subject businesses and the timing of when these rights are exercised. The actual amounts paid will be different from these estimates, and these differences could be material.

If these rights were exercised in aggregate, the Company would acquire incremental ownership interests in the relevant Marketing and Communications subsidiaries entitling the Company to additional annual operating income before other charges estimated to be approximately \$8 million, using the same earnings basis used to determine the aggregate purchase price noted above. The actual amounts paid will be different from this estimate, and these differences could be material.

Of the estimated aggregate amount, approximately \$6 million relates to rights exercisable in 2003 associated with three subsidiaries. Shareholders of two of the subsidiaries have given one-year advance notice of their intent to exercise their rights to require the Company to purchase one-third of their total respective interests in the related subsidiaries. The shareholder of the third subsidiary is fully expected to exercise in 2003. Should these three shareholders ultimately exercise the right as indicated, the Company will be required to fund these obligations in the fourth quarter of 2003. The actual amounts ultimately paid will be different from these estimates, and these differences may be material. The Company expects to fund the acquisition of these interests, if and when they become due, through

the use of cash derived from operations and bank borrowings. Accordingly, the acquisition of these equity interests will not be recorded in the Company's financial statements until ownership is transferred.

Cash Flow from Operations

Cash flow from operations, before changes in non-cash working capital, for the three and nine months ended September 30, 2003 was \$5.9 million and \$13.3 million, respectively. This represents a decrease of \$1.8 million from the cash flow generated from the same quarter of 2002 and of \$4.0 million from the first nine months, reflective of the impact of lower revenues and operating income before other charges related to the Secure Transactions and Corporate and Other operations.

Cash flows from investing activities were \$7.7 million for the quarter compared with \$0.5 million in the third quarter of 2002. During the quarter, net proceeds received from the sale of Fund units net of the investing activities, including the payment of \$4.0 million of Earnouts, amounted to \$12.4 million. The \$4.3 million increase in capital and other assets expenditures in the third quarter versus the same quarter of last year was primarily related to the development of customer service centers, additional investment in new premises and applications software by Marketing and Communications, and the purchase of manufacturing equipment in Secure Transactions, partially offset by the repayment of employee loans.

During the quarter, cash flows used in financing activities amounted to \$5.6 million and comprised a repayment of \$0.9 million of long-term indebtedness, proceeds of \$1.7 million from the issuance of share capital through the exercise of options, and \$6.3 million used to repurchase shares of the Company under a normal course issuer bid.

Outlook

We remain focused on growing our Marketing and Communications organization combined with the prudent divestiture of the remaining non-core operations. We are building a partnership of innovative, entrepreneurial firms, each with a point of difference in its respective market. To better reflect this direction and the central role of the dedicated people at our partner companies, MDC will be changing the company name to MDC Partners Inc. Management believes MDC is well positioned to achieve significant growth both organically and through selective acquisitions.

Consolidated Interim Financial Statements

Consolidated Interim Balance Sheets (in thousands of U.S. dollars)

| As at | Sept | 2003 |
|---|------|--|
| | (u | naudited) |
| Assets Current | | |
| Cash and cash equivalents Accounts receivable Inventory Prepaid expenses and sundry | \$ | 52,700 78,021 5,464 5,676 |
| Portfolio investments Capital and other assets Goodwill | | 141,861 15,834 59,660 100,879 |
| | \$ | 318,234 |

C - - + - - - - 2 0

| Liabilities and Shareholders' Equity Current | | |
|--|-------|-------------------------------------|
| Accounts payable and accrued liabilities Deferred acquisition consideration Deferred revenue Current portion of long-term indebtedness | \$ | 83,402 5,350 15,011 11,885 |
| Long-term indebtedness | | 115,648 79,288 |
| | | 194 , 936 |
| Minority interest | | 2,534 |
| Shareholders' equity | | |
| Share capital (note 5) | | 115,025 |
| Contributed surplus | | 1,900 |
| Other paid-in capital | | 29,146 |
| Cumulative translation adjustment | | (5,370) |
| Retained earnings (deficit) | | (19, 937) |
| | | 120,764 |
| | \$ | 318,234 |
| | ===== | |

The accompanying notes are an integral part of these financial statements.

Consolidated Interim Statements of Retained Earnings (Deficit) (in thousands of U.S. dollars) (unaudited)

For the three months ended September 30, 2003 2002

| Retained earnings (deficit), | | | | |
|--|----|-----------------------|----------------|-------------|
| beginning of period as previously reported | \$ | (23,009) | \$ (36,997) | \$ (31 |
| Impact of transitional goodwill | • | (==, ===, | (55,551) | (- |
| impairment charge | | | | |
| Opening retained earnings | | | | |
| (deficit), as restated | | (23,009) | (36,997) | (31 |
| Net income for the period | | 3,341 | 4,179 | 12 |
| | | (19 , 668) | (32,818) | (19 |
| Allocation to other paid-in capital, net of income | | | | |
| tax recovery | | (269) | (245) | |
| Retained earnings (deficit), | | | | |
| end of period | \$ | (19,937) | \$ (33,063) | \$ (19 |

The accompanying notes are an integral part of these financial statements.

Consolidated Interim Statements of Operations (in thousands of U.S. dollars, except per share amounts) (unaudited)

For the three months ended September 30, 2003 2002

| Gross billings | · | • | 140,545 | |
|--|----|--------------------------------|----------------------------------|----------------|
| Revenues Operating costs | | 68,088 60,252 | \$ 88,548 77,267 | \$ 236 |
| Operating income before other income (charges) | | | 11,281 | 25 |
| Other income (charges) Net gain on asset dispositions and other charges (note 6) Unrealized foreign exchange gain Amortization Interest, net | | 445 - (2,723) (1,439) | 1,456 - (3,566) (3,873) | 15 (9 (9 |
| <pre>Income participation of minority partners (note 7)</pre> | | (1,455) | (900) | (4 |
| | | (5,172) | (6,883) | (8 |
| <pre>Income before income taxes and minority interest Income taxes (recovery)</pre> | | • | 4,398 224 | 17 6 |
| Income before minority interest Minority interest (recovery) | | 3,482 141 | 4,174 (5) | 11 (1 |
| Net income for the period | \$ | 3,341 | \$ 4 , 179 | \$ 12 |
| Earnings per share Basic | | | 0.23 | |
| Diluted | | | 0.16 | |

The accompanying notes are an integral part of these financial statements.

Consolidated Interim Statements of Cash Flows (in thousands of U.S. dollars) (unaudited)

For the three months

ended September 30, 2003 2002 Cash provided by (used in) Operating activities Net income for the period \$ 3,341 \$ 4,179 \$ 12 Items not involving cash Net gain on asset dispositions and other charges (445) (1,286) (15 Unrealized foreign exchange gain Restructuring and other (216) (608) 3**,**566 charges - paid 2,723 Amortization Future income taxes (516)176 1,344 1,692 Interest capitalized Other (1 (364) (86) 5,867 7,633 13 Changes in non-cash working capital (2,434) 1,172 (5 Cash flows from operating 3,433 8,805 7 activities Investing activities 95 Investments and acquisitions, net 12,386 2,347 (5,819) (1,519) Capital assets, net (14 (346) Other assets 1,117 Cash flows from investing 7,684 8.5 activities 482 Financing activities Proceeds on issuance of long-term indebtedness 11 (918) (7,679) 1,652 – (89 Repayment of long-term indebtedness 1,652 Issuance of share capital 1 (6 Repurchase of share capital (6,343)Cash flows used in financing activities (5**,**609) (7**,**679) (82 Effect of exchange rate changes on cash and cash equivalents 2,305 733 Increase (decrease) in cash and cash equivalents during the period 7,813 2,341 14 Cash and cash equivalents, beginning of period 44,887 28,491 37 Cash and cash equivalents, \$ 52 end of period \$ 52,700 \$ 30,832 _____

The accompanying notes are an integral part of these financial statements.

NOTES TO CONSOLIDATED INTERIM FINANCIAL STATEMENTS September 30, 2003 (in thousands of U.S. dollars, except per share amounts) (unaudited)

1. SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Company have been prepared by management in accordance with generally accepted accounting principles in Canada for interim financial statements. The financial statements have, in management's opinion, been properly prepared using judgement within reasonable limits of materiality. These interim financial statements do not include all the note disclosures required for annual financial statements and therefore they should be read in conjunction with the Company's audited annual financial statements for the year ended December 31, 2002. The significant accounting policies follow that of the most recently reported annual financial statements, except for the following:

REPORTING CURRENCY

Historically, the Company's consolidated financial statements have been presented in Canadian dollars. In order to more fully reflect the global nature of the Company's business and shareholder base, and to improve investors' ability to compare the Company's results with those of most other publicly traded businesses in the marketing communications industry, which also report in U.S. dollars, the U.S. dollar has been adopted as the Company's reporting currency effective September 30, 2003. The functional currencies of each of the Company's operations are unchanged. The consolidated financial statements and notes thereto have been restated in U.S. dollars for all periods presented.

IMPAIRMENT OF LONG-LIVED ASSETS

Effective January 1, 2003, the Company adopted, on a prospective basis, the recommendations of the Canadian Institute of Chartered Accountants ("CICA") with respect to the impairment of long-lived assets. These standards require that an impairment loss be recognized when the carrying amount of a long-lived asset exceeds the sum of the undiscounted cash flows expected to result from its use and eventual disposition. An impairment loss is measured as the amount by which the long-lived asset's carrying amount exceeds its fair value.

GOODWILL AND OTHER INTANGIBLES

Effective January 1, 2002, the Company adopted the recommendations of the CICA with respect to goodwill and other intangibles. These standards require that goodwill and other intangible assets determined to have indefinite lives are no longer amortized but tested for impairment on adoption of the standard and at least annually thereafter. Transitional impairment tests for goodwill were completed in the second quarter of 2002, and as a result, a transitional impairment loss of \$99,513 (net of income tax recovery of \$16,000) was charged to opening retained earnings. The comparative quarterly results have been restated to reflect this change effective January 1, 2002.

2. ACCOUNTING ESTIMATES

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

3. ACQUISITIONS

The following are the acquisitions during the period. These acquisitions were accounted for by the purchase method and consolidated from the respective effective date of acquisition.

2003 ACQUISITIONS

Effective July 31, 2003, the Company acquired the remaining 26% of Maxxcom Inc. that it did not already own.

Effective September 30, 2003, the Company acquired the remaining 15% of Metaca Corporation that it did not already own.

The assets acquired and the consideration given are as follows:

| Net assets acquired at fair value Reduction in minority interest Goodwill | \$ | 6,844 24,461 |
|--|------------|-----------------------------------|
| | \$ ==== | 31,305 |
| Consideration Cash Class A shares issued Fair value of stock options and warrants issued Other acquisition costs | \$ | 2,496 23,327 1,900 3,582 |
| | \$ | 31,305 |
| | | |

4. INTEREST IN JOINTLY CONTROLLED ENTITY

The Company accounts for its 49% interest in Crispin Porter + Bogusky LLC, a jointly controlled entity, using the proportionate consolidation method. The following is the Company's proportionate share of the major components of the financial statements of the jointly controlled entity as at and for the nine months ended September 30:

| | 2003 |
|-----------------------------|----------------|
| | |
| BALANCE SHEET | |
| Current assets | \$ 13,176 |
| Long-term assets | 2,601 |
| Current liabilities | (11,718) |
| STATEMENT OF OPERATIONS | |
| Gross billings | \$ 44,872 |
| Revenues | 9,230 |
| Expenses | 6 , 395 |
| Income before income taxes | 2,835 |
| Net income | 1,768 |
| STATEMENT OF CASH FLOWS | |
| Cash provided by (used in): | |
| Operating activities | \$ 1,834 |
| Investing activities | (1,453) |
| Financing activities | 21 |
| | |

5. SHARE CAPITAL

Changes to the Company's issued and outstanding share capital during the nine months ended September 30, 2003 are as follows:

| | Shares |
|--|----------------------|
| CLASS A | |
| Balance, January 1, 2003 Shares acquired and cancelled pursuant to a | 16,464,871 |
| normal course issuer bid | (636, 916) |
| Share options exercised Shares issued on privatization of Maxxcom Inc. | 268,000 2,473,183 |
| Share issue costs | - |
| Balance, September 30, 2003 | 18,569,138 |
| | |
| CLASS B Balance, January 1, 2003 and September 30, 2003 | 450,470 |
| Balance, Danuary 1, 2003 and September 30, 2003 | 450,470 |
| TOTAL CLASS A AND CLASS B SHARE CAPITAL | 19,019,608 |
| | |

Share option transactions during the nine months ended September 30, 2003 are summarized as follows:

| | Opt | | |
|--|--|---|-----------------|
| | Weighted Average Number Outstanding | Weighted Average Price per Share | Num Outstand |
| Balance, beginning of period Granted Granted on privatization of | 2,249,628 594,000 | \$ 6.45 5.71 | 1,353, |
| Maxxcom Inc. Exercised Expired and cancelled | 534,960 (268,000) (831,794) | 6.24 6.13 9.46 | |
| Balance, end of period | 2,278,794 | \$ 6.33 | 920, |

Share options outstanding as at September 30, 2003 are summarized as follows:

| | | | | Opt | ions | Outstanding | |
|----------|------------------------|--------------|-----------------------|--|------|---|-----------------|
| _ | ge of ccise ces | | Number Outstanding | Weighted Average Contractual Life | | Weighted Average Price per Share | Num Exercisa |
| \$ \$ | 2.86 - \$ 4.51 - \$ | 4.50 6.00 | 814,535 535,515 | 4.1 4.7 | \$ | 3.94 5.38 | 172, 112, |

| \$ 6.01 - \$ | \$ 9.00 | 547,607 | 3.4 | \$ 7.18 | 353 , |
|------------------|-------------|---------|-----|-------------|--------------|
| \$ 9.01 - \$ | \$ 13.50 | 369,707 | 2.8 | \$ 10.61 | 270, |
| \$ 40.00 - \$ | \$ 42.00 | 11,430 | 0.8 | \$ 41.80 | 11, |

The Company records no compensation expense when options are issued to employees and directors, but provides pro forma information for options granted after January 1, 2002. The Company estimates the fair value of each share option on the date of grant using the Black-Scholes option pricing model with the following assumptions: risk-free interest rate of 6%; expected volatility of 40%; expected option life of five years; and no dividend payment. Had compensation expense been recorded for employee and director stock option grants, the resulting pro forma net income and earnings per share would be as follows:

| | ended Sep 2003 | | ptember 30, 2002 | |
|---------------------------------------|-------------------|----------|---------------------|----------|
| Pro forma net income | \$ | 3,203 \$ | 4,174 | \$ 12 |
| Pro forma earnings per share Basic | \$ | 0.16 \$ | 0.23 | \$ |
| Diluted | ===== \$ | 0.14 \$ | 0.16 | \$ |

The Company, however, does record compensation expense with respect to stock appreciation rights. During the nine months ended September 30, 2003, the Compensation Committee of the Board of Directors approved a stock appreciation rights compensation program for senior executives of the Company. Stock appreciation rights have a term of four years and vest one-third on each anniversary date. During the nine months ended September 30, 2003, 1,650,479 stock appreciation rights were granted with rights prices ranging from \$3.70 to \$7.41 with an average price of \$5.53. The Company has recorded non-cash compensation expense of \$2,175 with respect to stock appreciation rights.

6. NET GAIN ON ASSET DISPOSITIONS AND OTHER CHARGES

| | For the three ended Septe | tember 30, | |
|--------------------------------|---------------------------|------------|-------|
| | 2003 | 2002 | |
| | | | |
| Non-cash charges against | | | ÷ |
| specific assets | \$ – Ş | – Ş | \$ (8 |
| Stock-based compensation | | | |
| expense | (1,428) | _ | (2 |
| Goodwill charges | (1,438) | _ | (10 |
| Net gain on asset dispositions | 3,311 | 1,456 | 35 |
| | \$ 445 \$ | 1,456 \$ | \$ 15 |

Three months

7. INCOME PARTICIPATION OF MINORITY PARTNERS These amounts represent payments to minority shareholders of subsidiary companies pursuant to their respective shareholder agreements.

8. COMPARATIVE FIGURES

The comparative figures have been reclassified to conform with the current period presentation.

9. SEGMENTED INFORMATION

Based on the Company's internal management structure, the Company's operations are in primarily two business segments - Marketing Communications and Secure Transactions. Marketing Communications services, through MDC's network of entrepreneurial firms, include advertising and media, customer relationship management, and marketing services. Secure Transactions operations provide security products and services in three primary areas: electronic transaction products such as credit, debit, telephone and smart cards; secure ticketing products such as airline, transit and event tickets; and stamps, both postal and excise.

| For the three months ended September 30, 2003 | Comm | Marketing Communications | | Secure Transactions | Corp & |
|--|------|-----------------------------|----|------------------------|-----------|
| EARNINGS | | | | | |
| | | | | | |
| GROSS BILLINGS | \$ | | | 18 , 898 | |
| REVENUES | \$ | 47,476 | \$ | 18,898 | \$ |
| OPERATING COSTS | | | | | |
| Cost of sales | | - | | 12,073 | |
| Salaries and related costs | | 21,566 | | 3,069 | |
| General and other operating costs | | 18,466 | | 2,548 | |
| | | 40,032 | | 17,690 | |
| OPERATING INCOME (LOSS) BEFORE | | | | | |
| OTHER INCOME (CHARGES) | | 7,444 | | 1,208 | |
| Net gain (loss) on asset dispositions | | | | | |
| and other charges | | 47 | | 1,876 | (|
| Amortization | | (1,990) | | (544) | |
| Interest, net | | (1,717) | | (238) | |
| Income participation of minority partners | | (1,455) | | _ | |
| | | (5,115) | | 1,094 | (|
| INCOME (LOSS) BEFORE INCOME TAXES | | | | | |
| AND MINORITY INTEREST | | 2,329 | | 2,302 | (|
| Income taxes (recovery) | | 252 | | (480) | |
| INCOME (LOSS) BEFORE MINORITY INTEREST | | 2 , 077 | | 2,782 | (|
| Minority interest | | _ | | 14 | |

NET INCOME (LOSS)

\$ 2,077 \$ 2,768 \$

| | == | | === | | === | |
|--|-------------|----------------------|-------|--------------------|-------|------|
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| For the three months ended | | Marketing | | Secure | | Corp |
| September 30, 2002 | | | | Transactions | | & |
| | | | | | | |
| EARNINGS | | | | | | |
| GROSS BILLINGS | | | | 45,516 | | |
| REVENUES | ===== \$ | 42,207 | | 45,516 | | |
| REVENUES | ب | 42 , 20, | ٧ | 40,0±0 | ب | |
| OPERATING COSTS Cost of sales | | _ | | 20 396 | | |
| Cost of sales Salaries and related costs | | - 19 , 961 | | 20,396 6,064 | | |
| General and other operating costs | | 17,482 | | 11,720 | | |
| | | 37,443 | | 38,180 | | |
| OPERATING INCOME (LOSS) BEFORE | | | | | | |
| OTHER INCOME (CHARGES) | | 4,764 | | 7 , 336 | | |
| Net gain (loss) on asset dispositions | | | - | | | |
| and other charges | | (1 026) | | 1,349 | | |
| Amortization Interest, net | | (1,926) (1,369) | | (1,415) (2,540) | | |
| Income participation of | | (±, 000, | | (2,010, | | |
| minority partners | | (900) | | _ | | |
| | | (4,195) | | (2,606) | | |
| INCOME (LOSS) BEFORE INCOME TAXES | | | | | | |
| AND MINORITY INTEREST | | 569 | | 4,730 | | |
| Income taxes (recovery) | | 165 | | 367 | | |
| INCOME (LOSS) BEFORE MINORITY INTEREST | | 404 | | 4,363 | | |
| Minority interest (recovery) | | - | | (89) | | |
| NET INCOME (LOSS) | \$ | 404 | \$ | 4,452 | \$ | |
| | ==== | | ==== | ========= | | |
| For the nine months ended | | Marketing | | Secure | | Corp |
| September 30, 2003 | Commu | ınications | | Transactions | | |
| | | | | | | |
| EARNINGS GROSS BILLINGS | \$ | 310,245 | \$ | 96,173 | \$ | |
| REVENUES | ===== \$ | 136 , 869 | | | | |
| 20000 | | | | | | |
| OPERATING COSTS Cost of sales | | _ | | 46,422 | | |
| Salaries and related costs | | 64,610 | | 14,835 | | |
| | | | | | | |

| General and other operating costs | | 53,428 | 25,067 | |
|--|------|------------------|--------------------|-------------------|
| | | 118,038 | 86,324 | |
| OPERATING INCOME (LOSS) BEFORE | | | | |
| OTHER INCOME (CHARGES) | | 18,831 | 9,849 | (|
| Net gain (loss) on asset dispositions | | | | |
| and other charges | | 163 | 17,603 | (|
| Unrealized foreign exchange gain | | _ | _ | |
| Amortization | | (5,852) | (3,170) | |
| Interest, net | | (4,624) | (4,664) | |
| Income participation of | | | | |
| minority partners | | (4,019) | _ | |
| | | (14,332) | 9 , 769 | (|
| INCOME (LOSS) BEFORE INCOME TAXES | | | | |
| AND MINORITY INTEREST | | 4,499 | 19,618 | (|
| Income taxes (recovery) | | 1,133 | 6,931 | (|
| INCOME (LOSS) BEFORE MINORITY INTEREST | | 3,366 | 12,687 | (|
| Minority interest (recovery) | | , – | (1,536) | Ì |
| NET INCOME (LOSS) | \$ | | 14,223 | \$ (|
| TOTAL ASSETS | \$ | 220 , 681 | 45 , 329 | \$ - - |
| | ==== | | | |

| For the nine months ended September 30, 2002 | Comm | _ | Secure Transactions | Corp & |
|---|------|------------------|------------------------|---------------|
| | | | | |
| EARNINGS | | | | |
| GROSS BILLINGS | \$ | 276 , 872 | \$ 168,504 | \$ |
| REVENUES | \$ | | 168,504 | \$ |
| OPERATING COSTS | | | | |
| Cost of sales | | _ | 77,827 | |
| Salaries and related costs | | 59 , 583 | 22,969 | |
| General and other operating costs | | 50,582 | 37 , 579 | |
| | | 110,165 | 138,375 | 1 |
| OPERATING INCOME (LOSS) BEFORE | | | | |
| OTHER INCOME (CHARGES) | | 13,045 | 30,129 | (|
| Net gain (loss) on asset dispositions | | | | |
| [GRAPHIC OMITTED] and other charges | | _ | 101,838 | (|
| Unrealized foreign exchange gain | | - | _ | |
| Amortization | | (5,449) | (5,903) | |
| Interest, net | | (4,033) | (8,378) | (|
| Income participation of minority partners | | (2,252) | _ | |

| | | (11,734) | | 87 , 557 | |
|---|--------------|---------------------------|----------|---------------------------|-----------------------|
| INCOME (LOSS) BEFORE INCOME TAXES AND MINORITY INTEREST Income taxes (recovery) | | 1,311 12 | | 117,686 22,580 | (|
| INCOME (LOSS) BEFORE MINORITY INTEREST Minority interest (recovery) | | 1,299 - | | 95,106 2,197 | (|
| NET INCOME (LOSS) | | | | 92,909 | (|
| TOTAL ASSETS | \$ | 181 , 327 | \$ | 164,048 | \$ 2 |
| | | | led Sept | see months ember 30, | |
| GEOGRAPHIC INFORMATION REVENUES | | | | | |
| Canada United States Other countries | \$ | 24,266 36,535 7,287 | | 23,618 56,633 8,297 | \$ 65 153 18 |
| Total | \$ == | | | 88,548 | 236 ===== |
| As at September 30, | | | | | |
| CAPITAL ASSETS AND GOODWILL Canada United States Other countries | | | | | \$ 28 106 6 |
| Total | | | | | \$ 142 |

SHAREHOLDER INFORMATION

LEGAL COUNSEL INVESTOR RELATIONS

CANADA Fogler, Rubinoff Toronto, Ontario

JSA

Simpson Thacher & Bartlett New York, New York

Skadden Arps Slate Meagher & Flom New York, New York

For Investor Relations information please call Trevor Maunder Director, Investor Relations (416) 960-9000 ext. 226

STOCK EXCHANGE LISTING

The Class A shares of the Company are Toronto Stock Exchange and on the NAS

in the United States.

AUDITORS

BDO Dunwoody LLP

THE TORONTO STOCK EXCHANGE

TRADING SYMBOL

BANKERS

NASDAQ NATIONAL MARKET

The Toronto-Dominion Bank Canadian Imperial Bank of Commerce Bank of Nova Scotia

MDCA

MDZ.A

TRANSFER AGENT

CIBC Mellon Trust Company CIBC Mellon Trust Company operates a telephone information inquiry line that can be reached by dialing toll-free 1-800-387-0825 or (416) 643-5500.

Correspondence may be addressed to:

MDC Corporation Inc.
c/o CIBC Mellon Trust Company
Corporate Trust Services
P.O. Box 7010
Adelaide Street Postal Station
Toronto, Ontario M5G 2M7

MDC Corporation Inc., operating as MDC Partners, is one of the world's leading marketing communications firms. Through its partnership of entrepreneurial firms, MDC provides creative, integrated and specialized communication services to leading brands throughout the United States, Canada and the United Kingdom. MDC also offers security-sensitive transaction products and services through its Secure Transactions Division. MDC Class A shares are publicly traded on the Toronto Stock Exchange under the symbol MDZ.A and on the NASDAQ under the symbol MDCA.

45 Hazelton Avenue Toronto, Ontario Canada M5R 2E3

Phone: (416) 960-9000 Fax: (416) 960-9555

www.mdccorp.com

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934,

the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

> MDC CORPORATION INC. _____

> > (Registrant)

Date: December 8, 2003 By: /s/ Walter Campbell

(Signature)

Walter Campbell

Senior Vice President Finance